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1954

CENSUS OF BUSINESS

VOLUME IV

WHOLESALE TRADE—AREA STATISTICS

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UNITED STATES
Census of Business: 1954

Volume IV

WHOLESALE TRADE—AREA STATISTICS

Establishments, Sales, Payroll, and Personnel for the
United States, Geographic Divisions, States,
Standard Metropolitan Areas, Counties, Cities
and the Territories of Alaska and Hawaii

Prepared under the supervision of
HARVEY KAILIN
Chief, Business Division

UNITED STATES GOVERNMENT PRINTING OFFICE
WASHINGTON : 1956

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This volume comprises the 1954 Census of Business Wholesale Trade Area Bulletins, Series W–1

SUGGESTED IDENTIFICATION

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PREFACE

This is one of a series of volumes presenting final results of the 1954 Census of Business for Wholesale, Retail, and Selected Service Trades. Statistics for Wholesale Trade are contained in two volumes, Volume III and this volume. The 1954 Census, which was conducted by mail canvass of business establishments and by use of Internal Revenue Service records (see "Method of Enumeration" in Introduction), was authorized by law under Title 13, United States Code, Section 131. Previous business censuses covered the years 1929, 1933, 1935, 1939, and 1948.

Important to the conduct of the 1954 Census of Business was the cooperation of the Bureau of Old-Age and Survivors Insurance and the Internal Revenue Service in permitting use of certain records, thus making possible a material reduction in the cost of enumerating the Census. We wish also to acknowledge the assistance of many private and public organizations in the planning phase of the census and the excellent cooperation of some 1,750,000 business establishments in completing the required census forms.

The advice of trade associations, individual businessmen, research and marketing organizations, and government agencies was invaluable in determining the feasibility of collecting various types of data and the methods for minimizing the burden of reporting, as well as in determining the types of information which would be of greatest value. Especially helpful was the Advisory Council on Federal Reports, which through special panels of business experts advised and assisted in the development of inquiries. Because of budgetary and other limitations, it was not possible to collect all of the data recommended by these groups. Timely publicity given to the Business Census by Chambers of Commerce, business organizations, trade papers, local newspapers, and television and radio stations aided greatly in informing businessmen of the nature and objectives of the census and facilitated the collection of census reports.

Primary responsibility for the 1954 Census of Business program was centered in the Business Division of the Census Bureau, under the direction of Harvey Kailin, Chief of the Division. John Albright, Chief of the Wholesale Trade Branch, supervised the wholesale trade segment of the Business Census. He was assisted by Robert Viehman, Assistant Chief of the Wholesale Trade Branch, Earl B. Wiley, Elizabeth S. Owen, and Charles Settlemyer. Maurice Haven served as Assistant Branch Chief until September 18, 1955.

Processing of the 1954 Census of Business reports was performed by the Economic Operations Division, under the supervision of M. D. Bingham, Division Chief, and Irving Weiss, Assistant Chief. Max Van Horn, then Chief of the Wholesale Branch, was responsible for processing Wholesale Trade reports and tabulations. He was assisted by Blynn T. Shafer and Eugene L. Wendt.

In the Field Division, Jack B. Robertson, then Chief of the Division; Ivan G. Munro, Assistant Chief; and Arthur Cook, then Chief of the Economic Census Branch, directed the field work for the Census of Business.

Important functions were also performed by the Machine Tabulation Division under C. F. Van Aken, Chief; Mrs. Catherine M. Neafsey, Chief of the Economics Section, was responsible for machine tabulation techniques and procedures used in Wholesale Trade tabulations.

Geography Division personnel participating in various phases of Business Census work were Clarence E. Batschelet, Chief; Robert Klove, Assistant Chief; and William T. Fay, Chief, Survey Planning Branch.

Donald K. Heiser, Chief of the Electronics Systems Branch, assisted by Rudolph M. Micoly, Chief of Operations for the Branch, was responsible for planning and use of electronic computor and accompanying high-speed printer equipment. Robert H. Brooks, Chief, Graphics Branch, was responsible for preparing Census of Business publications for reproduction. Mrs. Elma Beynon of the Statistical Reports Division reviewed all text material and table forms, and assisted on publications problems.

1954 CENSUS OF BUSINESS FINAL REPORTS

Volume I: RETAIL TRADE—SUMMARY STATISTICS

Chapter
1. United States Summary.
*2. Sales Size.
*3. Employment Size.
*4. Single Units and Multiunits.
*5. Legal Form of Organization.
6. Miscellaneous.
*7. Territories of Alaska and Hawaii.

*Also issued as separate reports in bulletin series R–2.

Volume II: RETAIL TRADE—AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, and Hawaii. Statistics by counties, cities, and standard metropolitan areas, and by kind of business; with cross classification by kind of business for standard metropolitan areas and for cities and counties with 500 or more retail establishments. (Chapters also are issued as separate reports in bulletin series R–1.)

Volume III: WHOLESALE TRADE—SUMMARY STATISTICS, AND PUBLIC WAREHOUSES

WHOLESALE TRADE

Chapter
1. United States Summary.
*2. Size of Establishment or Firm.
*3. Credit, Receivables, Bad-Debt Losses.
*4. Sales by Class of Customer.
*5. Warehouse and Cold Storage Space.
*6. Commodity Line Sales.
7. Legal Form of Organization.
*8. Petroleum Bulk Plants and Terminals.
9. Miscellaneous.
*10. Territories of Alaska and Hawaii.

*PUBLIC WAREHOUSES

*Also issued as separate reports in bulletin series W–2.

Volume IV: WHOLESALE TRADE—AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, and Hawaii. Statistics by counties, cities, and standard metropolitan areas, and by kind of business; with cross classification by kind of business for standard metropolitan areas, and for counties and cities with 100 or more wholesale establishments. (Chapters also are issued as separate reports in bulletin series W–1.)

Volume V: SELECTED SERVICE TRADES—SUMMARY STATISTICS

Chapter
1. United States Summary.
*2. Receipts Size.
*3. Employment Size.
*4. Single Units and Multiunits.
*5. Legal Form of Organization.
*6. Hotels; Motels and Tourist Courts.
*7. Power Laundries, Cleaning and Dyeing Plants, and Related Services.
*8. Motion Pictures.
9. Miscellaneous.
*10. Territories of Alaska and Hawaii.

*Also issued as separate reports in bulletin series S–2.

Volume VI: SELECTED SERVICE TRADES—AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, and Hawaii. Statistics by counties, cities, and standard metropolitan areas, and by kind of business; with cross classification by kind of business for standard metropolitan areas and for cities and counties with 200 or more service establishments. (Chapters also are issued as separate reports in bulletin series S–1.)

CENTRAL BUSINESS DISTRICT BULLETINS

Central business district statistics are published in a series of separate bulletins comprising a report for each of 95 selected large cities. These bulletins are not bound in a volume. Bulletins contain comparative 1954 and 1948 data on number of establishments, volume of sales (or receipts), and annual payroll for all retail stores and about 25 kinds of retail business, and for hotels and motion picture theaters. Areas for which data are presented include the central business district, the city in which it is located, the standard metropolitan area containing the city, the city outside the central business district, and the standard metropolitan area outside the central business district.

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The area chapters of this volume comprise the statistical portions of previously published area bulletins (series W-1).

Corrections, if any, found after publication of the area bulletin have been made by reprinting the appropriate page in this volume. All reprinted pages are indicated on the contents page of the appropriate chapter

Corrections have been made (in the appropriate State chapter of this volume) only for cities, counties, and standard metropolitan areas, since these are the data significantly affected. Corrections have not been made in the U. S. Summary chapter.

INTRODUCTION

The 1954 Census of Business, along with the 1954 Censuses of Manufactures and Mineral Industries, was authorized by law under Title 13, United States Code, Section 131. These 1954 Censuses covered businesses operated in continental United States, Alaska, and Hawaii. Separate Censuses of Business and Manufactures for 1954 were also conducted in Puerto Rico jointly with the Commonwealth Government.

The 1954 Census of Business covered Wholesale Trade, Retail Trade, and Selected Service Trades. This volume provides findings for that portion of the 1954 Census of Business which relates to Wholesale Trade.

KINDS OF BUSINESS COVERED

This report covers all establishments which, during 1954, reported any paid employment and which were included in Wholesale Trade as defined in the Standard Industrial Classification Manual, Volume II, Nonmanufacturing Industries, 1949 edition, issued by the Bureau of the Budget, Executive Office of the President, with the exception of milk dealers which, in conformity with a subsequent action of the Bureau of the Budget, have been classified in the manufacturing industries.

Wholesale Trade as defined in the Standard Industrial Classification Manual, and as covered in the 1954 Census, includes establishments or places of business primarily engaged in selling merchandise directly to retailers; to industrial, commercial, institutional or professional users; or to other wholesalers; or acting as agents in buying merchandise for, or selling merchandise to, such persons or companies.

Wholesale Trade is divided, in the Standard Industrial Classification Manual, into two parts: "Merchant wholesalers," and "Wholesale trade, other than merchant wholesalers." "Merchant wholesalers" includes establishments usually known as wholesalers, merchant wholesalers or jobbers primarily engaged in buying, taking title to and, when customary, physically storing and handling the goods sold. Also included in this group are industrial goods distributors, foreign trade merchants, cash-and-carry wholesalers, drop shippers and wagon (truck) distributors. "Wholesale trade, other than merchant wholesalers" includes four general types of establishments: Sales branches and sales offices of manufacturing and mining companies; petroleum bulk plants and terminals; merchandise agents and brokers; and assemblers of farm products.

METHOD OF ENUMERATION

Information for establishments primarily in Wholesale Trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes (i. e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, and in major groups 70, 72, 73, 75, 76, 78, and 79 of the Service portion of the Standard Industrial Classification Manual. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business prior to mailing of Census report forms. Each establishment was mailed a report form appropriate to its BOASI classification (for those cases for which BOASI classification had not yet been established, a general purpose form was used) but its 1954 Census classification was determined by replies to questions on the Census report form. (See Appendix C, Report Forms.)

COMPARISON OF 1948 AND 1954 CENSUSES

The 1948 and 1954 Business Censuses differed in several respects, which to some degree affect the comparability of the data for Wholesale Trade. In the case of some of these differences (items 1, 2, 3, and 4 below) it has been feasible to revise the 1948 data reproduced herein so as to make them comparable with the data for 1954. The more important revisions and differences are as follows:

(1) The 1948 Census figures have been revised to the 1954 basis by excluding establishments with no paid employment during the census year. In 1948, this class of establishments accounted for some 25,000 establishments in the United States with sales for the year of approximately $2.9 billion, or less than two percent of the total wholesale trade sales volume.

(2) The definition of Wholesale Trade in the 1954 Census differs from that of the 1948 and previous censuses by the exclusion of wholesale milk bottling plants. The 1948 data shown in this and other 1954 Census of Business publications have been revised to the 1954 basis and will differ in this respect from the results in previously issued 1948 Census of Business publications. For 1954, data for plants previously classified as wholesale milk bottling plants are included in reports of the Census of Manufactures.

(3) The general policy of classifying the separately incorporated sales subsidiaries of manufacturing companies primarily engaged in selling the products of the parent company as "Manufacturers' sales branches and sales offices" rather than "Merchant wholesalers" has been followed more completely in the 1954 Census than in previous censuses. The 1948 data shown in this and other 1954 Census of Business publications have been revised to the 1954 basis and will differ in this respect from the results in previously issued 1948 Census of Business publications.

(4) 1948 data likewise have been revised where corrections in the classification of certain establishments have been found necessary, in order that the 1948 and 1954 Censuses be on a comparable basis.

(5) The adoption of the mail canvass method in the 1954 Census, described under METHOD OF ENUMERATION, above, made it feasible to systematically include "nonrecognizable" establishments in the coverage of the census. This class of establishments consists of businesses which, in a field canvass procedure such as was used in previous Censuses, would not have been located by enumerators in the course of their canvass because they do not have the appearance of a place of business. Businesses operated from the home, or on an itinerant basis, are the most frequently occurring examples of "nonrecognizable" businesses. However, differences between the two Censuses in this respect should be minor since the use of records of the Bureau of Old-Age and Survivors Insurance as a coverage check in the 1948 Census operations made it possible to account for a substantial portion of the "nonrecognizable" establishments in that Census.

(6) In the 1954 Census of Business, the classification "Fish and seafood wholesalers" included establishments in fishing or producing areas that packed and shipped fresh or iced fish, as well as seafood merchants in wholesale marketing centers. Also in 1954, establishments primarily engaged in filleting or eviscerating fish and those shucking and packing oysters were not included in Wholesale Trade, but were included in the Census of Manufactures. In the 1948 Wholesale Census, packers and shippers of fresh or iced fish located in the fishing or producing

areas, together with oyster shucking houses, were included under the general classification "Assemblers, mainly farm products."

(7) Special care was exercised in the 1954 Census to include in manufacturing industries, rather than in wholesale trade, poultry dressing establishments primarily deriving their receipts from poultry dressing at the plant. In the 1948 Census, it was not always possible to distinguish such establishments from "Poultry, poultry products distributors."

(8) A change was made in 1954 in the classification of "Lumber, millwork wholesalers." In the 1948 Census, sales to general contractors and builders were considered as "wholesale" sales and establishments primarily engaged in making such sales were considered as wholesale distributors. Establishments with sales primarily to "other contractors" (i. e., special trade contractors), however, were classified in Retail Trade. For purposes of the 1954 Census, sales to contractors—whether general or special trade contractors—have been considered as retail and establishments primarily engaged in making such sales are classified in Retail Trade.

(9) Establishments identified as "Electronic parts, equipment distributors" represent a new classification first appearing in the 1954 Census. Many of the establishments are new in this classification, not having been in business in 1948, while others appear in this classification after having changed their businesses since 1948. A common transition was from electrical appliances, radios, television sets, etc., to electronic parts and equipment.

(10) The classification "Stationery, office supplies wholesalers" has been broadened to include advertising novelties and specialties houses as well as stationery, office supplies wholesalers. In the 1948 Census such establishments were classified as "Merchant wholesalers, miscellaneous products."

(11) The classification "Gift, art goods, greeting cards wholesalers" is being used for the first time in the 1954 Census. In previous censuses such establishments would have been classified as "Other recreation goods wholesalers" or "Other merchant wholesalers, miscellaneous products."

(12) The kinds of business under the general type-of-operation group "Manufacturers' sales branches, sales offices" have been defined in 1954 to parallel more closely the classification of establishments in the Census of Manufactures—establishments for which they sell—rather than in the merchant wholesaler classification pattern used in the 1948 Wholesale Census. For example, data are shown for sales branches and sales offices of "Food and kindred products," a classification which corresponds with a Census of Manufactures' industry group. Likewise, sales branches and sales offices of "Chemicals and allied products" manufacturers are identified separately. This type of classification permits ready comparisons of sales branch and sales office activities with factories for which they serve as outlets. In some cases comparability with Census of Manufactures classifications was accomplished merely by a change in the title of the sales branch or sales office classification; in others it was necessary to change the content of the 1954 classification from what it was in 1948.

(13) The classification "Assemblers of farm products" was redefined in the 1954 Census to exclude "packers and shippers" of fish and seafood, as described above. In addition, it should be noted that 1954 data for assemblers of farm products tend to differ somewhat from the 1948 figures, particularly for those establishments handling products with high "support" prices. For example, country grain elevators, in periods such as 1948 when the market price of grain was higher than the "support" price, sold grain purchased from farmers and in their Census of Business report forms reported the sales of such grain. In 1954, however, a number of commodities moved under support loans; the grain elevators did not purchase or subsequently sell these commodities. Consequently, the receipts reported for census purposes were based on the service charge for storing these commodities. As a result, in some areas sales volume for this class of establishments in 1954 was considerably lower than in 1948.

(14) Manufacturers' Sales Branches, Sales Offices.—Coverage of these classes of establishments differed somewhat in the 1954 mail canvass from 1948 when there was a field enumeration. Over-all the count of branches and offices was smaller in 1954, particularly in larger cities and by firms operating a small number of such establishments, as the result of the inclusion of some sales branches and sales offices in plant reports, or in reports covering units auxiliary to manufacturing. (Employment and payroll for the branches and offices included in plant reports or reported as auxiliary to manufacturing will be included in figures for the Census of Manufactures.) An analysis of a sample of firms reporting sales branches and sales offices in 1948 but not in 1954 indicates that, for the country as a whole, between 5 and 10 percent of the sales branches with stocks and a little greater percentage of the sales offices without stocks which were in the 1948 Census were not enumerated as these types of establishments in 1954. However, the effect on sales is somewhat less since these establishments generally were smaller than the average.

Table 1C of the United States summary chapter presents summary comparisons, 1954 and 1948, by type of operation and kind of business. See Appendix B for comparison of 1954 and 1948 classification.

CONFIDENTIALITY OF DATA

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by Census rules, so that this item is shown in instances where other items of information for the same establishments are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual establishments rather than companies. A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the census was tabulated in accordance with the physical location at which the business was conducted.

Where two or more activities were carried on at a single establishment, the entire establishment was classified on the basis of its major activity and all data for it were included in that classification.

The count of establishments does not include those places which conducted business at some time during 1954 but which went out of business before the end of 1954; however, sales, employment, payroll, etc., of such establishments are included.

This volume does not include figures for those locations of a multiunit organization which service or are auxiliary to wholesale establishments of the organization, such as separate storage warehouses and administrative offices. Information for this type of unit will be included in Volume III of the 1954 Census of Business publications. In the 1948 Business Census, figures for such units, where included in the tabulations, were separately identified.

Sales.—Sales are defined to include total receipts from customers during 1954, after deductions of returns, allowances and discounts. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local, State, or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses are also included. Sales include receipts from repairs and from other services to customers but exclude amounts not received from customers, such as income from investments and rental of real estate.

The sales figures, therefore, represent total sales and receipts of all establishments primarily engaged in wholesale trade including any retail sales made by them. They do not include sales at wholesale accounted for by manufacturing plants,

retail stores, and other business establishments whose primary activity is other than wholesale trade.

Sales as shown in the accompanying tables for merchandise agents and brokers represent the value of the goods involved in sales transactions negotiated, rather than commissions received or earnings.

Inventories, end of year.--Inventories consist of stocks, at cost value, of merchandise owned and on hand for sale at the end of the year. Goods owned by the reporting establishments but held by others on consignment basis are included.

Operating expenses.--Operating expenses include payroll as well as other overhead expenses, but not the cost of merchandise nor withdrawals by owners of unincorporated businesses. The term covers such items as administrative, selling, warehouse, delivery, occupancy, and miscellaneous expenses.

For merchandise agents and brokers, and for commission petroleum bulk plants, entries under the heading "Operating expenses" represent the amount of brokerage or commission received rather than total expenses incurred.

Payroll, entire year.--Payroll includes all forms of compensation (salaries, wages, commissions, bonuses, and vacation allowances) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives, however, it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1954. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--specified workweek.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest March 15, May 15, August 15, and November 15, 1954.

Active proprietors of unincorporated businesses.--Active proprietors include owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business for the workweek ended nearest November 15, 1954.

CITY SIZE

Each establishment included in the 1954 Census of Business was classified into one of nine city-size groups, based on the number of inhabitants in the city in which the establishment was located. City size was determined by the 1950 Census of Population count, except for places which had special censuses taken by the Bureau of the Census between April 1, 1950, and September 15, 1954. The group entitled "Remainder of United States" includes all establishments located in incorporated cities of less than 5,000 inhabitants, and in rural areas.

STANDARD METROPOLITAN AREA CONCEPT

In addition to those for States, counties, and cities, Census of Business statistics are presented for standard metropolitan areas. These are areas which have been defined and established cooperatively by a number of interested Federal agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform area basis.

The general concept adopted in defining a standard metropolitan area was that of an integrated economic area with a large volume of daily travel and communication between a central city of 50,000 inhabitants or more and the outlying parts of the area. This resulted in an area considerably more restricted, especially for the larger cities, than the "market" or "trading" area. Each area (except in New England) consists of one or more counties. In New England, metropolitan areas have been defined on a town basis rather than a county basis. A complete statement of the principles adopted as a guide in applying this general concept to the definition of individual areas will be found in a document issued by the Bureau of the Budget, Executive Office of the President, dated July 28, 1950, entitled "Standard Metropolitan Area Definitions."

The 173 standard metropolitan areas in continental United States and Hawaii for which 1954 Census of Business data are included in this volume are those defined by the Bureau of the Budget as of June 8, 1954. (See list on page 8.)

CLASSIFICATION OF WHOLESALE ESTABLISHMENTS

Each wholesale establishment was classified in the Census by type of operation and kind of business as described in Appendix A.

Complete kind-of-business detail is shown in the 1954 Census of Business reports only at the United States level. Data for States, standard metropolitan areas, and counties are presented at six different levels of kind-of-business detail. The amount of detail shown at each level is determined by the number of wholesale establishments in 1954 in the particular area, in accordance with the following plan:

Stub A.--306 trade classifications--United States summary (table 1A).
Stub B.--159 trade classifications--States (table 101) and standard metropolitan areas (table 103) with 5,000 or more wholesale establishments.
Stub C.--102 trade classifications--States (table 101) and standard metropolitan areas (table 103) with 1,000-4,999 wholesale establishments.
Stub D.--27 trade classifications--States (table 101) with fewer than 1,000 wholesale establishments.
Stub E.--37 trade classifications--standard metropolitan areas (table 103) with 400-999 wholesale establishments.
Stub F.--21 trade classifications--standard metropolitan areas (table 103) with fewer than 400 wholesale establishments--counties (table 104) with 150 or more wholesale establishments.
Stub G.--5 trade classifications--counties (table 104) with 100-149 wholesale establishments (data are presented in table 102 for all counties in the State regardless of size).

KIND-OF-BUSINESS DETAIL PROVIDED IN WHOLESALE TRADE AREA TABLES

Stubs B through G

Stub B	Stub C	Stub D	Stub E	Stub F	Stub G	Kind of business
X	X	X	X	X	X	**Merchant wholesalers**
X	X	X	X	X		Grocery, confectionery, meat wholesalers
X	X		X			General-line grocery wholesalers
X	X		X			Confectionery wholesalers
X	X		C			Fish, sea food distributors
X	X					Meat, meat products wholesalers
X	X		X			Specialty-line grocery wholesalers
X	X	X	X	X		Farm products (edible) distributors
X	X		X			Poultry, poultry products distributors
X	X		X			Fresh fruit, vegetable wholesalers
X	X	X	X	X		Beer, wine, distilled spirits wholesalers
X	X					Beer, ale distributors
X	X					Wine, distilled spirits wholesalers
X	X	X	X	X		Tobacco distributors
X	X	X	X	X		Drugs, chemicals, allied products wholesalers
X	X					General-line drug wholesalers
X	X		C			Specialty-line drug, toiletries wholesalers
X	X					Industrial chemicals, explosives distributors
X	X		C			Paint, varnish wholesalers
X	X	X	X	X		Dry goods, apparel wholesalers
X	X		X			Clothing, furnishings, footwear wholesalers
X	X					General-line dry goods wholesalers
X	X		C			Specialty-line dry goods wholesalers
X	X					Piece goods converters
X	X	X	X	X		Furniture, home furnishings wholesalers
X	X					Furniture (household, office) wholesalers
X	X					Home furnishings, floor coverings wholesalers
X	X	X	X	X		Paper, allied products wholesalers
X	X					Coarse paper and products wholesalers
X	X					Printing and fine paper distributors
X	X					Stationery, office supplies wholesalers
X	X					Wallpaper wholesalers
X	X	X	X	X		Farm products (raw materials) merchants
X	X	X	X	X		Automotive wholesalers
X	X					Motor vehicle distributors
X	X					Automotive equipment, tire-tube wholesalers
X	X	X	X	X		Electrical, Electronics, appliance distributors
X	X					Electrical apparatus, supplies distributors
X	X					Electrical appliance, radio, TV set wholesalers
X	X					Electronic parts, equipment distributors
X	X	X	X	X		Hardware, plumbing-heating goods wholesalers
X	X		X			Hardware wholesalers
X	X		X			Plumbing, heating equipment, supplies distr
X	X	X	X	X		Lumber, construction materials distributors
X	X		X			Lumber, millwork wholesalers
X	X		X			Construction materials distributors
X	X	X	X	X		Machinery, equipment, supplies distributors
X	X					Air conditioning, comm. refrig. equip., distr.
X	X		X			Commercial machines, equipment distributors
X	X					Construction machinery, equipment dealers
X	X					Farm-garden machinery, equipment wholesalers
X	X		X			Industrial machinery, equipment distributors
X	X		X			Industrial materials, supplies distributors
X	X		X			Professional equipment, supplies distributors
X	X		X			Service establishment supply houses
X	X					Transportation equipment distributors
			X			Other machinery, equip., supplies distributors
X	X	X	X	X		Metals, metalwork (except scrap) distributors
X	X					Iron, steel and products distributors
X	X					Nonferrous metals distributors
X	X	X	X	X		Scrap, waste materials dealers
X	X					Iron, steel scrap dealers
X	X					Waste materials dealers
X	X	X	X	X		Other merchant wholesalers
X	X		X			Amusement, sporting goods distributors
X	X					Book, magazine, newspaper wholesalers
X	X					Coal wholesalers
X	X					Farm supplies wholesalers
X	X		X			Jewelry wholesalers
X	X					Petroleum products distributors
X	X					Gift, art goods, greeting card wholesalers
X	X					Flower, bulb, plant wholesalers
X	X					Miscellaneous products merchant wholesalers
			X			Merchant wholesalers n. e. c.
X	X	X	X	X	X	**Manufacturers' sales branches, sales offices**
X	X	X	X			Sales branches (with stocks)
X	X	X	X			Sales offices (without stocks)
X	X					Food and kindred products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Textile mill products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Apparel and related products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Furniture and fixtures
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Paper and allied products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Chemicals and allied products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Rubber products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Leather and leather products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Stone, clay, and glass products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Primary metal products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Fabricated metal products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Machinery (except electrical)
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Electrical machinery
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Transportation equipment
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Instruments and related products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Other manufacturers' products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X	X	X	X	X	**Petroleum bulk plants, terminals & LP gas facilities**
X	X	X				Gasoline, distillates, residuals
X	X	X				Bulk plants
X	X	X				Distributing terminals
X	X	X				Wholesale LP gas facilities

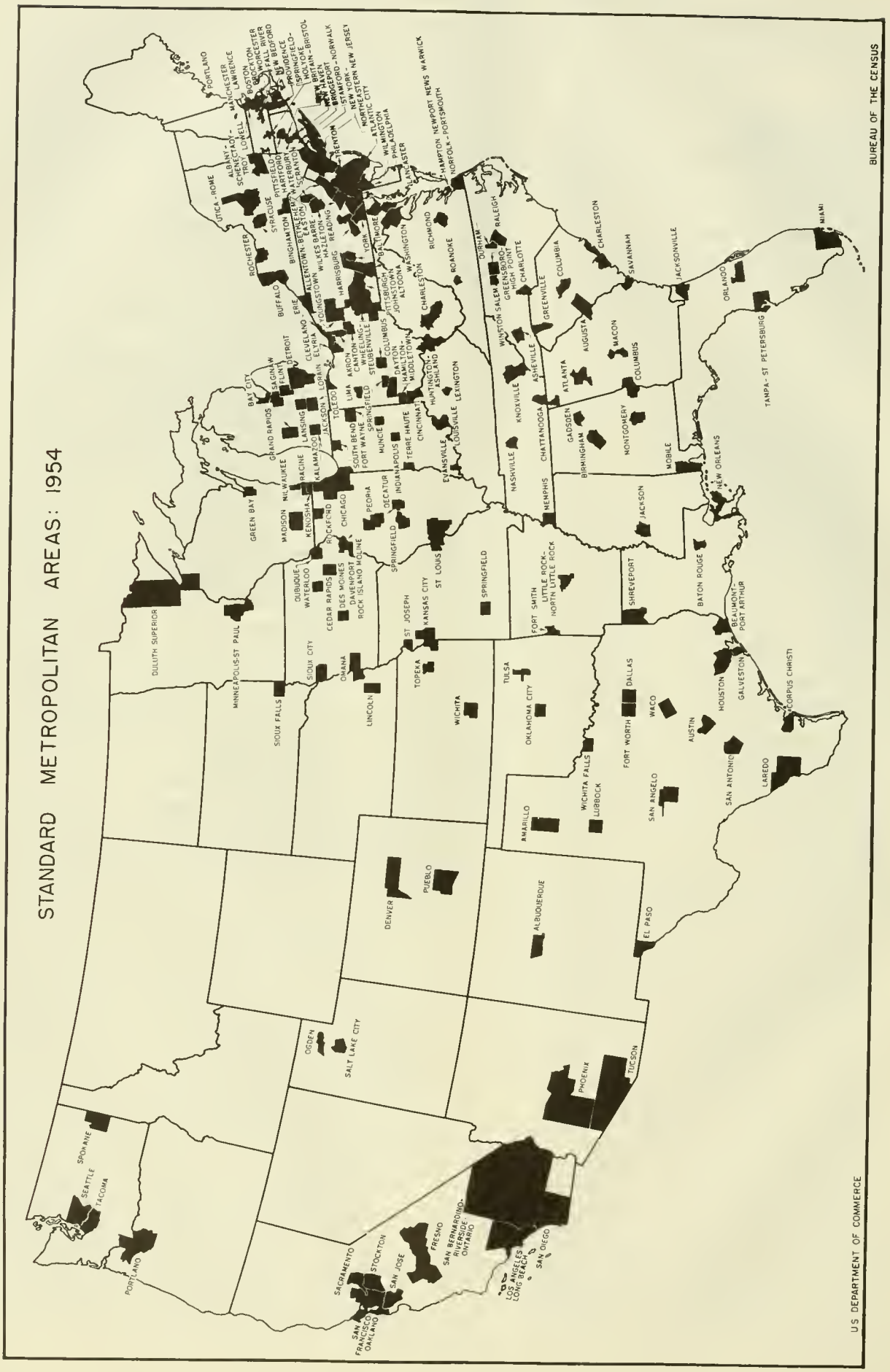
KIND-OF-BUSINESS DETAIL PROVIDED IN WHOLESALE TRADE AREA TABLES—Continued

Stub B	C	D	E	F	G	Kind of business
X	X	X	X	X	X	**Merchandise agents, brokers**
X	X					Grocery, confectionery, meats
X						Groceries (combination of food lines)
X						Canned foods
X						Coffee, tea, spices
X						Confectionery
X						Flour
X						Meats, provisions (except canned)
X						Sugar
X						Miscellaneous grocery products
X	X					Farm products (edible)
X	X					Dairy, poultry products
X	X					Fruits, vegetables
X	X					Drugs, chemicals, paints
X						Drugs, proprietaries, toiletries
X						Chemicals, explosives
X						Paints, varnishes, lacquers, enamels
X	X					Apparel (including footwear)
X						Clothing, furnishings (men's, women's)
X						Men's, boys' clothing, furnishings
X						Women's, children's clothing, accessories
X						Furs (dressed), fur clothing
X						Handbags
X						Millinery, millinery supplies
X						Shoes, other footwear
X						Work clothing
X	X					Dry goods, piece goods
X						Hosiery
X						Dry goods
X						Piece goods
X	X					Furniture, home furnishings
X						Furniture
X						Home furnishings
X	X					Paper, allied products
X						Paper
X						Stationery, office supplies
X	X					Farm products (raw materials)
X	X					Cotton
X	X					Grain
X	X					Hides, skins, raw furs
X	X					Livestock
X	X					Tobacco (leaf)
X	X					Wool, mohair
X	X					Miscellaneous inedible farm products

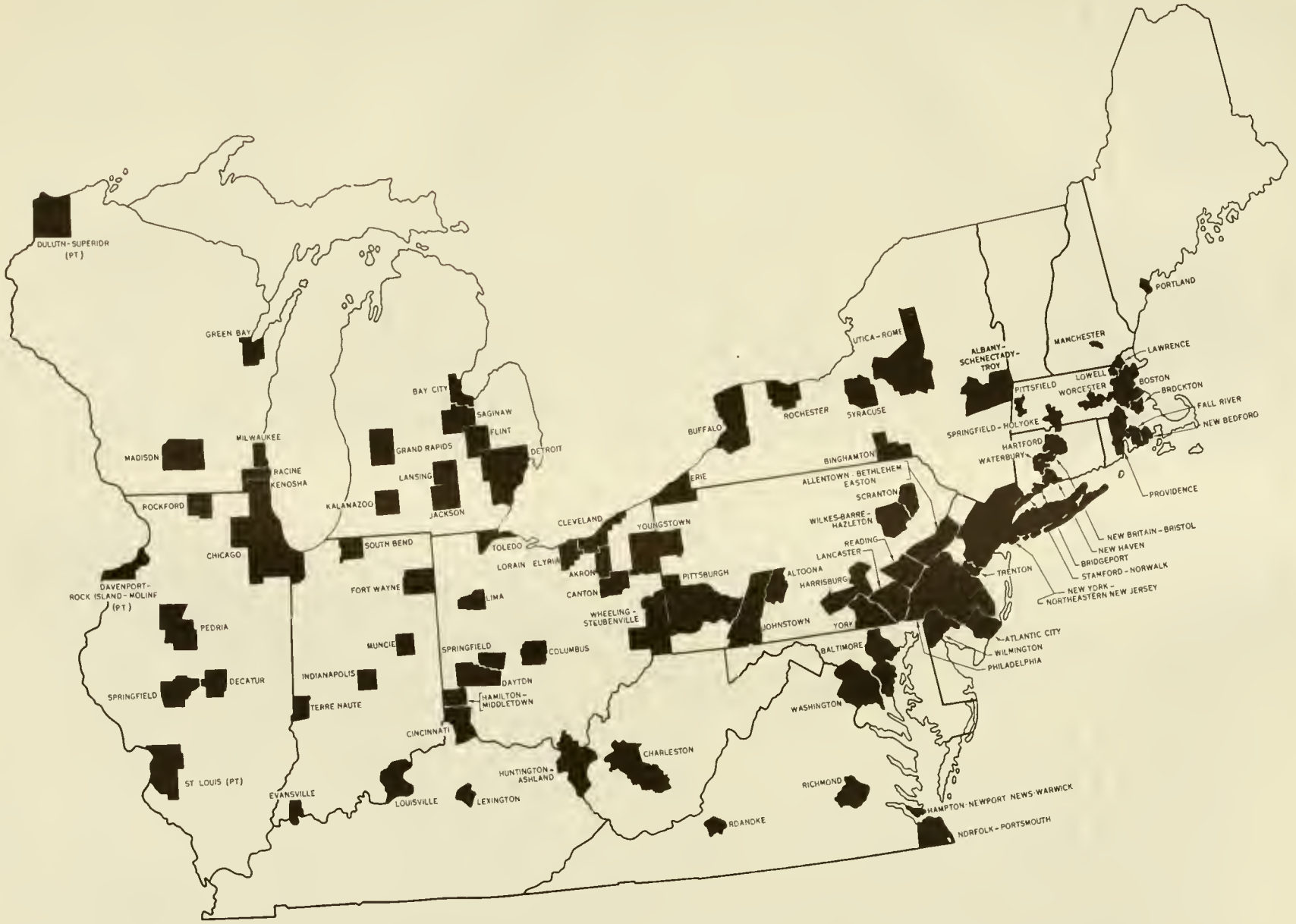
Stub B	C	D	E	F	G	Kind of business
X	X					Automotive
X	X					Electrical-electronic apparatus, equip., appliances
X						Electrical apparatus, supplies
X						Appliances, radios, TV sets
X						Electronic parts, equipment
X	X					Hardware, plumbing-heating goods
X						Hardware
X						Plumbing, heating goods
X	X					Lumber, construction materials
X						Lumber, millwork
X						Construction materials (except lumber)
X	X					Machinery, equipment, supplies
X						Air conditioning, commercial refrigeration equip.
X						Commercial machines, equipment
X						Construction machinery, equipment
X						Farm-garden machinery, equipment
X						Industrial machinery, equipment, supplies
X						Professional equipment, supplies
X						Service establishment equipment, supplies
X						Transportation (exc. automotive) equip., supplies
X	X					Metals, metalwork (except scrap)
X						Iron, steel and products
X						Nonferrous metals, metalwork
X	X					Other merchandise agents, brokers
X						Scrap iron and steel
X						Amusements, sporting goods, toys
X						Books, magazines, newspapers
X						Coal, coke
X						Farm supplies
X						Jewelry
X						Yarns
X						Petroleum and products
X						General merchandise
X						Miscellaneous products, agents, brokers, n. e. c.
X	X	X	X	X	X	**Assemblers of farm products**
X	X	C	C			Dairy, poultry products
X	X					Fresh fruits, vegetables
X	X	X				Farm products (raw materials)
X	X	X				Farm supplies
X	X	X				Other farm products assemblers

X indicates that data are shown for the kind-of-business to the right in area size according to the letter at the head of the column.

C Combined.


STANDARD METROPOLITAN AREAS: 1954
US DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

STANDARD METROPOLITAN AREAS IN THE NORTHEASTERN PART OF THE UNITED STATES



REVISED 1954

DEPARTMENT OF COMMERCE

BUREAU OF THE CENSUS

STANDARD METROPOLITAN AREAS

(As defined by the Bureau of the Budget)

AKRON STANDARD METROPOLITAN AREA—Coextensive with Summit County, Ohio

ALBANY-SCHENECTADY-TROY STANDARD METROPOLITAN AREA—Consists of Albany, Rensselaer, and Schenectady Counties, N. Y.

ALBUQUERQUE STANDARD METROPOLITAN AREA—Coextensive with Bernalillo County, N. Mex.

ALLENTOWN-BETHLEHEM-EASTON STANDARD METROPOLITAN AREA—Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N. J.

ALTOONA STANDARD METROPOLITAN AREA—Coextensive with Blair County, Pa.

AMARILLO STANDARD METROPOLITAN AREA—Consists of Potter and Randall Counties, Tex.

ASHEVILLE STANDARD METROPOLITAN AREA—Coextensive with Buncombe County, N. C.

ATLANTA STANDARD METROPOLITAN AREA—Consists of Cobb, De Kalb, and Fulton Counties, Ga.

ATLANTIC CITY STANDARD METROPOLITAN AREA—Coextensive with Atlantic County, N. J.

AUGUSTA STANDARD METROPOLITAN AREA—Consists of Richmond County, Ga.; and Aiken County, S. C.

AUSTIN STANDARD METROPOLITAN AREA—Coextensive with Travis County, Tex.

BALTIMORE STANDARD METROPOLITAN AREA—Consists of Baltimore City, Baltimore and Anne Arundel Counties, Md.

BATON ROUGE STANDARD METROPOLITAN AREA—Coextensive with East Baton Rouge Parish, La.

BAY CITY STANDARD METROPOLITAN AREA—Coextensive with Bay County, Mich.

BEAUMONT-PORT ARTHUR STANDARD METROPOLITAN AREA—Coextensive with Jefferson County, Tex.

BINGHAMTON STANDARD METROPOLITAN AREA—Coextensive with Broome County, N. Y.

BIRMINGHAM STANDARD METROPOLITAN AREA—Coextensive with Jefferson County, Ala.

BOSTON STANDARD METROPOLITAN AREA—Consists of all of Suffolk County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn Cities and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester Towns in Middlesex County; Beverly, Lynn, Peabody, and Salem Cities and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wenham Towns in Essex County; Quincy City and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medfield, Milton, Needham, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth Towns in Norfolk County; and Hingham and Hull Towns in Plymouth County, Mass.

BRIDGEPORT STANDARD METROPOLITAN AREA—Consists of Bridgeport City and Fairfield, Stratford, and Trumbull Towns in Fairfield County, and Milford Town in New Haven County, Conn.

BROCKTON STANDARD METROPOLITAN AREA—Consists of Brockton City and Abington, Bridgewater, East Bridgewater, Rockland, West Bridgewater, and Whitman Towns in Plymouth County; Avon, Holbrook, and Stoughton Towns in Norfolk County; and Easton Town in Bristol County, Mass.

BUFFALO STANDARD METROPOLITAN AREA—Consists of Erie and Niagara Counties, N. Y.

CANTON STANDARD METROPOLITAN AREA—Coextensive with Stark County, Ohio

CEDAR RAPIDS STANDARD METROPOLITAN AREA—Coextensive with Linn County, Iowa

CHARLESTON (S. C.) STANDARD METROPOLITAN AREA—Coextensive with Charleston County, S. C.

CHARLESTON (W. Va.) STANDARD METROPOLITAN AREA—Consists of Fayette and Kanawha Counties, W. Va.

CHARLOTTE STANDARD METROPOLITAN AREA—Coextensive with Mecklenburg County, N. C.

CHATTANOOGA STANDARD METROPOLITAN AREA—Consists of Hamilton County, Tenn.; and Walker County, Ga.

CHICAGO STANDARD METROPOLITAN AREA—Consists of Cook, Du Page, Kane, Lake, and Will Counties, Ill.; and Lake County, Ind.

CINCINNATI STANDARD METROPOLITAN AREA—Consists of Hamilton County, Ohio; and Campbell and Kenton Counties, Ky.

CLEVELAND STANDARD METROPOLITAN AREA—Consists of Cuyahoga and Lake Counties, Ohio

COLUMBIA STANDARD METROPOLITAN AREA—Coextensive with Richland County, S. C.

COLUMBUS (GA.) STANDARD METROPOLITAN AREA—Consists of Chattahoochee and Muscogee Counties, Ga.; and Russell County, Ala.

COLUMBUS (OHIO) STANDARD METROPOLITAN AREA—Coextensive with Franklin County, Ohio

CORPUS CHRISTI STANDARD METROPOLITAN AREA—Coextensive with Nueces County, Tex.

DALLAS STANDARD METROPOLITAN AREA—Coextensive with Dallas County, Tex.

DAVENPORT-ROCK ISLAND-MOLINE STANDARD METROPOLITAN AREA—Consists of Rock Island County, Ill.; and Scott County, Iowa

DAYTON STANDARD METROPOLITAN AREA—Consists of Greene and Montgomery Counties, Ohio

DECATUR STANDARD METROPOLITAN AREA—Coextensive with Macon County, Ill.

DENVER STANDARD METROPOLITAN AREA—Consists of Adams, Arapahoe, Denver, and Jefferson Counties, Colo.

DES MOINES STANDARD METROPOLITAN AREA—Coextensive with Polk County, Iowa

DETROIT STANDARD METROPOLITAN AREA—Consists of Macomb, Oakland, and Wayne Counties, Mich.

DUBUQUE STANDARD METROPOLITAN AREA—Coextensive with Dubuque County, Iowa

DULUTH-SUPERIOR STANDARD METROPOLITAN AREA—Consists of St. Louis County, Minn.; and Douglas County, Wis.

DURHAM STANDARD METROPOLITAN AREA—Coextensive with Durham County, N. C.

EL PASO STANDARD METROPOLITAN AREA—Coextensive with El Paso County, Tex.

ERIE STANDARD METROPOLITAN AREA—Coextensive with Erie County, Pa.

EVANSVILLE STANDARD METROPOLITAN AREA—Coextensive with Vanderburgh County, Ind.

FALL RIVER STANDARD METROPOLITAN AREA—Consists of Fall River City and Somerset, Swansea, and Westport Towns in Bristol County, Mass.; and Tiverton Town in Newport County, R. I.

FLINT STANDARD METROPOLITAN AREA—Coextensive with Genesee County, Mich.

FORT SMITH STANDARD METROPOLITAN AREA—Coextensive with Sebastian County, Ark.

FORT WAYNE STANDARD METROPOLITAN AREA—Coextensive with Allen County, Ind.

FORT WORTH STANDARD METROPOLITAN AREA—Coextensive with Tarrant County, Tex.

FRESNO STANDARD METROPOLITAN AREA—Coextensive with Fresno County, Calif.

GADSDEN STANDARD METROPOLITAN AREA—Coextensive with Etowah County, Ala.

GALVESTON STANDARD METROPOLITAN AREA—Coextensive with Galveston County, Tex.

GRAND RAPIDS STANDARD METROPOLITAN AREA—Coextensive with Kent County, Mich.

GREEN BAY STANDARD METROPOLITAN AREA—Coextensive with Brown County, Wis.

GREENSBORO-HIGH POINT STANDARD METROPOLITAN AREA—Coextensive with Guilford County, N. C.

GREENVILLE STANDARD METROPOLITAN AREA—Coextensive with Greenville County, S. C.

HAMILTON-MIDDLETOWN STANDARD METROPOLITAN AREA—Coextensive with Butler County, Ohio

HAMPTON-NEWPORT NEWS-WARWICK STANDARD METROPOLITAN AREA—Consists of Hampton, Newport News, and Warwick Cities, Va.

HARRISBURG STANDARD METROPOLITAN AREA—Consists of Cumberland and Dauphin Counties, Pa.

HARTFORD STANDARD METROPOLITAN AREA—Consists of Hartford City and Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor Towns in Hartford County, Conn.

HOUSTON STANDARD METROPOLITAN AREA—Coextensive with Harris County, Tex.

HUNTINGTON-ASHLAND STANDARD METROPOLITAN AREA—Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio

INDIANAPOLIS STANDARD METROPOLITAN AREA—Coextensive with Marion County, Ind.

JACKSON (MICH.) STANDARD METROPOLITAN AREA—Coextensive with Jackson County, Mich.

JACKSON (MISS.) STANDARD METROPOLITAN AREA—Coextensive with Hinds County, Miss.

JACKSONVILLE STANDARD METROPOLITAN AREA—Coextensive with Duval County, Fla.

JOHNSTOWN STANDARD METROPOLITAN AREA—Consists of Cambria and Somerset Counties, Pa.

KALAMAZOO STANDARD METROPOLITAN AREA—Coextensive with Kalamazoo County, Mich.

KANSAS CITY STANDARD METROPOLITAN AREA—Consists of Johnson and Wyandotte Counties, Kans.; and Clay and Jackson Counties, Mo.

KENOSHA STANDARD METROPOLITAN AREA—Coextensive with Kenosha County, Wis.

KNOXVILLE STANDARD METROPOLITAN AREA—Consists of Anderson, Blount, and Knox Counties, Tenn.

LANCASTER STANDARD METROPOLITAN AREA—Coextensive with Lancaster County, Pa.

LANSING STANDARD METROPOLITAN AREA—Coextensive with Ingham County, Mich.

LAREDO STANDARD METROPOLITAN AREA—Coextensive with Webb County, Tex.

LAWRENCE STANDARD METROPOLITAN AREA—Consists of Lawrence City and Andover, Methuen, and North Andover Towns in Essex County, Mass.

LEXINGTON STANDARD METROPOLITAN AREA—Coextensive with Fayette County, Ky.

LIMA STANDARD METROPOLITAN AREA—Coextensive with Allen County, Ohio

LINCOLN STANDARD METROPOLITAN AREA—Coextensive with Lancaster County, Nebr.

LITTLE ROCK-NORTH LITTLE ROCK STANDARD METROPOLITAN AREA—Coextensive with Pulaski County, Ark.

LORAIN-ELYRIA STANDARD METROPOLITAN AREA—Coextensive with Lorain County, Ohio

LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA—Consists of Los Angeles and Orange Counties, Calif.

LOUISVILLE STANDARD METROPOLITAN AREA—Consists of Jefferson County, Ky.; and Clark and Floyd Counties, Ind.

LOWELL STANDARD METROPOLITAN AREA—Consists of Lowell City and Billerica, Chelmsford, Dracut, and Tewksbury Towns in Middlesex County, Mass.

LUBBOCK STANDARD METROPOLITAN AREA—Coextensive with Lubbock County, Tex.

MACON STANDARD METROPOLITAN AREA—Consists of Bibb and Houston Counties, Ga.

MADISON STANDARD METROPOLITAN AREA—Coextensive with Dane County, Wis.

MANCHESTER STANDARD METROPOLITAN AREA—Consists of Manchester City and Goffstown Town in Hillsborough County, N. H.

MEMPHIS STANDARD METROPOLITAN AREA—Coextensive with Shelby County, Tenn.

MIAMI STANDARD METROPOLITAN AREA—Coextensive with Dade County, Fla.

MILWAUKEE STANDARD METROPOLITAN AREA—Coextensive with Milwaukee County, Wis.

MINNEAPOLIS-ST. PAUL STANDARD METROPOLITAN AREA—Consists of Anoka, Dakota, Hennepin, and Ramsey Counties, Minn.

MOBILE STANDARD METROPOLITAN AREA—Coextensive with Mobile County, Ala.

MONTGOMERY STANDARD METROPOLITAN AREA—Coextensive with Montgomery County, Ala.

MUNCIE STANDARD METROPOLITAN AREA—Coextensive with Delaware County, Ind.

NASHVILLE STANDARD METROPOLITAN AREA—Coextensive with Davidson County, Tenn.

NEW BEDFORD STANDARD METROPOLITAN AREA—Consists of New Bedford City and Acushnet, Dartmouth, and Fairhaven Towns in Bristol County, Mass.

NEW BRITAIN-BRISTOL STANDARD METROPOLITAN AREA—Consists of Bristol and New Britain Cities and Berlin, Plainville, and Southington Towns in Hartford County; and Plymouth Town in Litchfield County, Conn.

NEW HAVEN STANDARD METROPOLITAN AREA—Consists of New Haven City and Branford, East Haven, Hamden, North Haven, Orange, West Haven and Woodbridge Towns in New Haven County, Conn.

NEW ORLEANS STANDARD METROPOLITAN AREA—Consists of Jefferson, Orleans, and St. Bernard Parishes, La.

NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Consists of New York City (Bronx, Kings, New York, Queens, and Richmond Counties) and Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; and Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.

NORFOLK-PORTSMOUTH STANDARD METROPOLITAN AREA—Consists of Norfolk and Princess Anne Counties, and the cities of Norfolk, South Norfolk, Portsmouth, and Virginia Beach, Va.

OGDEN STANDARD METROPOLITAN AREA—Coextensive with Weber County, Utah

OKLAHOMA CITY STANDARD METROPOLITAN AREA—Coextensive with Oklahoma County, Okla.

OMAHA STANDARD METROPOLITAN AREA—Consists of Douglas and Sarpy Counties, Nebr.; and Pottawattamie County, Iowa

ORLANDO STANDARD METROPOLITAN AREA—Coextensive with Orange County, Fla.

PEORIA STANDARD METROPOLITAN AREA—Consists of Peoria and Tazewell Counties, Ill.

PHILADELPHIA STANDARD METROPOLITAN AREA—Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N. J.

PHOENIX STANDARD METROPOLITAN AREA—Coextensive with Maricopa County, Ariz.

PITTSBURGH STANDARD METROPOLITAN AREA—Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.

PITTSFIELD STANDARD METROPOLITAN AREA—Consists of Pittsfield City and Dalton, Lenox, and Lee Towns in Berkshire County, Mass.

PORTLAND (MAINE) STANDARD METROPOLITAN AREA—Consists of Portland, South Portland, and Westbrook Cities and Cape Elizabeth and Falmouth Towns in Cumberland County, Me.

PORTLAND (OREG.) STANDARD METROPOLITAN AREA—Consists of Clackamas, Multnomah, and Washington Counties, Oreg.; and Clark County, Wash.

PROVIDENCE STANDARD METROPOLITAN AREA—Consists of Central Falls, Cranston, Pawtucket, Providence, and Woonsocket Cities and Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield Towns in Providence County; North Kingston Town in Washington County, Warwick City and East Greenwich, and West Warwick Towns in Kent County, and all of Bristol County, R. I. Also Attleboro City and North Attleborough, and Seekonk Towns in Bristol County, Bellingham, Franklin, Plainville, and Wrentham Towns in Norfolk County; and Blackstone and Millville Towns in Worcester County, Mass.

PUEBLO STANDARD METROPOLITAN AREA—Coextensive with Pueblo County, Colo.

RACINE STANDARD METROPOLITAN AREA—Coextensive with Racine County, Wis.

RALEIGH STANDARD METROPOLITAN AREA—Coextensive with Wake County, N. C.

READING STANDARD METROPOLITAN AREA—Coextensive with Berks County, Pa.

RICHMOND STANDARD METROPOLITAN AREA—Consists of Richmond City and Chesterfield, and Henrico Counties, Va.

ROANOKE STANDARD METROPOLITAN AREA—Consists of Roanoke City and Roanoke County, Va.

ROCHESTER STANDARD METROPOLITAN AREA—Coextensive with Monroe County, N. Y.

ROCKFORD STANDARD METROPOLITAN AREA—Coextensive with Winnebago County, Ill.

SACRAMENTO STANDARD METROPOLITAN AREA—Coextensive with Sacramento County, Calif.

SAGINAW STANDARD METROPOLITAN AREA—Coextensive with Saginaw County, Mich.

ST. JOSEPH STANDARD METROPOLITAN AREA—Coextensive with Buchanan County, Mo.

ST. LOUIS STANDARD METROPOLITAN AREA—Consists of St. Louis City and St. Charles and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.

SALT LAKE CITY STANDARD METROPOLITAN AREA—Coextensive with Salt Lake County, Utah

SAN ANGELO STANDARD METROPOLITAN AREA—Coextensive with Tom Green County, Tex.

SAN ANTONIO STANDARD METROPOLITAN AREA—Coextensive with Bexar County, Tex.

SAN BERNARDINO-RIVERSIDE-ONTARIO STANDARD METROPOLITAN AREA—Consists of San Bernardino and Riverside Counties, Calif.

SAN DIEGO STANDARD METROPOLITAN AREA—Coextensive with San Diego County, Calif.

SAN FRANCISCO-OAKLAND STANDARD METROPOLITAN AREA—Consists of Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties, Calif.

SAN JOSE STANDARD METROPOLITAN AREA—Coextensive with Santa Clara County, Calif.

SAVANNAH STANDARD METROPOLITAN AREA—Coextensive with Chatham County, Ga.

SCRANTON STANDARD METROPOLITAN AREA—Coextensive with Lackawanna County, Pa.

SEATTLE STANDARD METROPOLITAN AREA—Coextensive with King County, Wash.

SHREVEPORT STANDARD METROPOLITAN AREA—Consists of Caddo and Bossier Parishes, La.

SIOUX CITY STANDARD METROPOLITAN AREA—Coextensive with Woodbury County, Iowa

SIOUX FALLS STANDARD METROPOLITAN AREA—Coextensive with Minnehaha County, S. Dak.

SOUTH BEND STANDARD METROPOLITAN AREA—Coextensive with St. Joseph County, Ind.

SPOKANE STANDARD METROPOLITAN AREA—Coextensive with Spokane County, Wash.

SPRINGFIELD (ILL.) STANDARD METROPOLITAN AREA—Coextensive with Sangamon County, Ill.

SPRINGFIELD (MO.) STANDARD METROPOLITAN AREA—Coextensive with Greene County, Mo.

SPRINGFIELD (OHIO) STANDARD METROPOLITAN AREA—Coextensive with Clark County, Ohio

SPRINGFIELD-HOLYOKE STANDARD METROPOLITAN AREA—Consists of Chicopee, Holyoke, Springfield, and Westfield Cities and Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham Towns in Hampden County; Northampton City and Easthampton, and South Hadley Towns in Hampshire County, Mass. Also Enfield Town in Hartford County, Conn.

STAMFORD-NORWALK STANDARD METROPOLITAN AREA—Consists of Norwalk and Stamford Cities and Darien, Greenwich, New Canaan, and Westport Towns in Fairfield County, Conn.

STOCKTON STANDARD METROPOLITAN AREA—Coextensive with San Joaquin County, Calif.

SYRACUSE STANDARD METROPOLITAN AREA—Coextensive with Onondaga County, N. Y.

TACOMA STANDARD METROPOLITAN AREA—Coextensive with Pierce County, Wash.

TAMPA-ST. PETERSBURG STANDARD METROPOLITAN AREA—Consists of Hillsborough and Pinellas Counties, Fla.

TERRE HAUTE STANDARD METROPOLITAN AREA—Coextensive with Vigo County, Ind.

TOLEDO STANDARD METROPOLITAN AREA—Coextensive with Lucas County, Ohio

TOPEKA STANDARD METROPOLITAN AREA—Coextensive with Shawnee County, Kans.

TRENTON STANDARD METROPOLITAN AREA—Coextensive with Mercer County, N. J.

TUCSON STANDARD METROPOLITAN AREA—Coextensive with Pima County, Ariz.

TULSA STANDARD METROPOLITAN AREA—Coextensive with Tulsa County, Okla.

UTICA-ROME STANDARD METROPOLITAN AREA—Consists of Herkimer and Oneida Counties, N. Y.

WACO STANDARD METROPOLITAN AREA—Coextensive with McLennan County, Tex..
WASHINGTON STANDARD METROPOLITAN AREA—Consists of the District of Columbia; Alexandria and Falls Church Cities and Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md.
WATERBURY STANDARD METROPOLITAN AREA—Consists of Waterbury City, Naugatuck Borough, and Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott Towns in New Haven County; and Thomastown and Watertown Towns in Litchfield County, Conn.
WATERLOO STANDARD METROPOLITAN AREA—Coextensive with Blackhawk County, Iowa
WHEELING-STEUBENVILLE STANDARD METROPOLITAN AREA—Consists of Brooke, Hancock, Marshall, and Ohio Counties, W. Va.; and Belmont and Jefferson Counties, Ohio
WICHITA STANDARD METROPOLITAN AREA—Coextensive with Sedgwick County, Kans.
WICHITA FALLS STANDARD METROPOLITAN AREA—Coextensive with Wichita County, Tex.
WILKES-BARRE-HAZLETON STANDARD METROPOLITAN AREA—Coextensive with Luzerne County, Pa.
WILMINGTON STANDARD METROPOLITAN AREA—Consists of New Castle County, Del.; and Salem County, N. J.
WINSTON-SALEM STANDARD METROPOLITAN AREA—Coextensive with Forsyth County, N. C.
WORCESTER STANDARD METROPOLITAN AREA—Consists of Worcester City and Auburn, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, North Brookfield, Shrewsbury, Spencer, Westborough, and West Boylston Towns in Worcester County, Mass.
YORK STANDARD METROPOLITAN AREA—Coextensive with York County, Pa.
YOUNGSTOWN STANDARD METROPOLITAN AREA—Consists of Mahoning and Trumbull Counties, Ohio, and Mercer County, Pa.

TERRITORIES AND POSSESSIONS

HONOLULU STANDARD METROPOLITAN AREA—Consists of area legally designated as the "City and County of Honolulu," T. H.
MAYAGUEZ STANDARD METROPOLITAN AREA—Coextensive with Mayaguez Municipio, P. R.
PONCE STANDARD METROPOLITAN AREA—Coextensive with Ponce Municipio, P. R.
SAN JUAN STANDARD METROPOLITAN AREA—Consists of San Juan, Catano, Bayamon, and Guaynabo Municipios, P. R.

UNITED STATES SUMMARY

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REGIONS AND GEOGRAPHIC DIVISIONS OF THE UNITED STATES

DEPARTMENT OF COMMERCE

BUREAU OF THE CENSUS

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Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November
				Amount	Percent of sales			March 15	May 15	August 15	November 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
United States, total	252,318	xxx	13,078,672	xxx	xxx	11,021,450	216,084,291	2,484,689	2,487,534	2,515,361	2,590,236	151,213
Type of Operation												
Merchant wholesalers, total	165,153	101,100,941	9,524,871	13,295,132	13.2	7,018,090	136,999,582	1,614,454	1,618,712	1,640,741	1,686,501	105,270
Service wholesalers:												
Wholesale merchants, distributors	150,868	86,142,931	8,461,939	12,244,019	14.2	6,534,446	127,744,625	1,512,872	1,517,030	1,535,631	1,579,528	96,657
Terminal grain elevators	460	1,796,713	90,802	74,895	4.2	32,906	655,892	6,884	7,326	9,072	7,758	109
Importers	2,571	4,264,999	333,151	268,689	6.3	120,674	2,271,869	21,525	20,886	21,152	22,393	1,123
Exporters	2,361	4,355,553	390,661	244,598	5.6	92,707	1,735,482	17,428	17,208	17,633	18,285	778
Limited-function wholesalers:												
Cash-carry wholesalers	922	278,574	18,889	24,564	8.8	10,871	215,431	3,311	3,055	3,108	3,381	550
Wagon, truck distributors	5,071	1,393,119	44,923	198,112	14.2	92,983	1,796,346	23,327	23,696	24,300	25,056	4,326
Other limited-function wholesalers	2,900	2,869,052	184,506	240,255	8.4	133,503	2,579,937	29,107	29,511	29,845	30,100	1,727
Manufacturers' sales branches, sales offices, total	22,590	69,533,784	2,152,720	5,326,425	7.7	2,605,047	51,694,937	512,232	513,218	516,641	515,876	110
Manufacturers' sales branches (with stocks)	14,759	36,811,238	2,152,720	3,859,280	10.5	1,947,494	38,972,080	399,447	400,339	404,383	404,031	67
Manufacturers' sales offices (without stocks)	7,831	32,722,546	...	1,467,145	4.5	657,553	12,722,857	112,785	112,879	112,258	111,845	43
Petroleum bulk plants, terminals, and LP gas facilities, total	29,189	16,038,372	912,501	1,607,113	10.0	539,643	10,627,876	128,269	126,622	128,183	132,554	22,206
Refiner-marketer bulk plants, terminals	17,837	10,976,082	652,467	998,150	9.1	289,056	5,675,179	63,899	63,009	63,835	65,659	14,892
Other bulk plants, terminals	10,482	4,832,756	245,552	548,133	11.3	223,363	4,421,033	57,578	56,916	57,520	59,990	7,046
Wholesale LP gas facilities	870	229,534	14,482	60,830	26.5	27,224	531,664	6,792	6,697	6,828	6,905	268
Merchandise agents, brokers, total	22,131	39,250,509	103,232	1,229,060	3.1	530,707	10,091,334	118,142	117,211	123,707	131,308	17,287
Auction companies	1,872	3,353,761	9,425	94,894	2.8	36,634	834,770	24,217	23,789	27,980	32,233	1,831
Brokers:												
Representing buyers	449	1,377,660	5,059	26,474	1.9	12,011	226,343	2,476	2,510	2,321	2,718	358
Representing sellers	3,910	9,372,830	11,011	204,069	2.2	86,111	1,575,746	16,482	16,519	16,932	17,588	3,169
Commission merchants	3,568	8,747,728	27,755	198,483	2.3	97,849	1,863,519	22,251	21,930	23,151	25,889	2,655
Export agents	639	969,962	7,071	31,059	3.2	15,658	304,319	3,056	3,010	2,941	3,004	239
Import agents	271	730,811	10,822	18,840	2.6	5,792	105,717	1,071	1,088	998	995	116
Manufacturers' agents:												
With stocks	2,482	1,703,787	21,347	116,800	6.9	55,917	1,070,690	10,130	10,283	10,356	10,499	2,080
Without stocks	6,238	5,450,357	1,144	289,955	5.3	103,208	1,921,964	18,181	17,839	18,526	17,641	5,243
Selling agents	2,336	6,151,917	7,696	219,109	3.6	99,417	1,841,255	16,478	16,422	16,478	16,816	1,346
Purchasing agents, resident buyers	366	1,391,696	1,902	29,377	2.1	18,110	347,011	3,800	3,821	4,024	3,925	250
Assemblers of farm products	13,255	9,050,816	385,348	729,365	8.1	327,963	6,670,562	111,592	111,771	106,089	123,997	6,340
Type by Kind of Business												
Merchant wholesalers, total	165,153	101,100,941	9,524,871	13,295,132	13.2	7,018,090	136,999,582	1,614,454	1,618,712	1,640,741	1,686,501	105,270
Grocery, confectionery, meat wholesalers:												
General-line grocery wholesalers	3,320	7,353,560	560,337	551,075	7.5	325,073	6,364,016	82,228	81,921	82,802	82,807	1,538
Voluntary group grocery wholesalers	574	2,463,756	181,332	181,889	7.4	109,849	2,159,275	25,934	25,636	26,076	25,793	178
Retailer cooperative food wholesalers	193	1,298,175	87,248	57,281	4.4	35,432	717,490	8,101	8,144	8,326	8,440	13
Cash-carry food depots	291	139,950	8,052	5,917	4.2	3,380	65,833	899	913	899	897	7
Other general-line grocery wholesalers	2,262	3,451,679	283,705	305,988	8.9	176,412	3,421,418	47,294	47,228	47,501	47,677	1,340
Confectionery wholesalers	1,909	527,446	35,722	67,833	12.9	34,244	676,677	9,874	9,846	9,917	10,563	1,671
Fish, sea food distributors	1,808	653,698	33,765	107,025	16.4	49,172	998,122	16,167	16,053	16,843	17,842	1,534
Meat, meat products wholesalers	4,357	2,866,193	68,959	296,026	10.3	148,803	2,860,594	33,373	33,574	34,349	35,954	4,215
Specialty-line grocery wholesalers	9,221	5,919,993	282,633	567,204	9.6	281,313	5,520,372	70,310	70,151	72,461	75,550	6,414
Bakery, restaurant, hotel supply houses	438	215,414	16,338	33,210	15.4	17,220	343,517	3,722	3,782	3,806	3,973	362
Bread, bakery goods distributors	800	160,478	5,490	32,987	20.6	16,543	329,458	4,367	4,326	4,509	4,892	638
Canned food wholesalers	928	621,222	51,660	64,944	10.5	32,478	620,699	8,198	8,073	8,275	8,572	735
Coffee, tea, spice wholesalers	488	1,606,380	58,405	48,585	3.0	22,892	419,480	4,735	4,804	4,681	4,775	252
Dairy products distributors	2,281	1,340,279	33,167	155,453	11.6	77,367	1,526,898	18,605	19,133	19,679	19,835	1,325
Flour distributors	170	108,303	3,562	7,991	7.4	3,909	74,709	973	956	939	999	84
Frosted, frozen food distributors	610	455,882	25,209	63,223	13.9	32,453	620,898	7,727	7,778	8,460	8,222	297
Soft drink distributors	1,142	165,965	6,206	39,074	23.5	22,210	419,705	5,335	5,965	6,625	5,988	941
Other grocery specialty wholesalers	2,364	1,246,070	82,596	121,737	9.8	56,241	1,165,008	16,648	15,334	15,480	18,294	1,780
Farm products (edible) distributors:												
Poultry, poultry products distributors	2,660	1,475,195	29,482	128,557	8.7	57,514	1,161,141	18,331	18,681	19,106	20,886	2,524
Fresh fruit, vegetable wholesalers	6,520	3,261,739	70,627	432,088	13.2	207,520	3,884,244	56,281	58,027	55,414	59,238	6,614
Beer, wine, distilled spirits wholesalers:												
Beer, ale distributors	5,791	2,311,181	104,592	376,424	16.3	176,619	3,296,086	39,772	41,224	43,845	42,039	4,595
Wine, distilled spirits wholesalers	1,518	3,375,753	406,114	307,431	9.1	165,763	3,310,536	30,453	30,304	30,230	31,199	507
Tobacco distributors	2,858	3,208,929	145,504	188,329	5.9	103,779	1,966,907	27,979	27,668	27,949	28,382	2,466
Drugs, chemicals, allied products wholesalers:												
General-line drug wholesalers	392	1,273,114	175,713	173,291	13.6	104,646	2,026,241	26,277	26,077	26,017	26,293	35
Specialty-line drug, toiletries wholesalers	2,409	900,618	80,397	152,275	16.9	74,881	1,523,059	18,123	18,202	18,538	19,858	1,391
Industrial chemicals, explosives distributors	1,878	923,242	62,697	146,487	15.9	69,802	1,400,494	13,821	14,071	14,027	14,355	630
Paint, varnish wholesalers	1,158	272,891	27,379	64,883	23.8	33,721	633,269	7,766	7,973	7,977	8,232	572
Paint wholesalers (with glass, wallpaper)	503	120,447	14,268	29,594	24.6	16,311	301,105	3,888	3,967	3,939	4,141	238
Paint wholesalers (without glass, wallpaper)	655	152,444	13,111	35,289	23.1	17,410	332,164	3,878	4,006	4,038	4,091	334

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November
				Amount	Percent of sales			March 15	May 15	August 15	November 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Type by Kind of Business—Continued												
Merchant wholesalers—Continued												
Dry goods, apparel wholesalers:												
Clothing, furnishings, footwear wholesalers	4,252	1,826,611	199,013	280,580	15.4	133,510	2,527,566	28,771	28,243	28,887	30,612	2,913
General-line clothing, furnishings wholesalers	797	296,157	34,544	43,973	14.8	22,676	416,800	5,379	5,267	5,382	5,700	639
Men's, boys' clothing, furnishings wholesalers	761	384,769	37,411	59,108	15.4	25,830	490,869	5,355	5,287	5,323	5,681	500
Women's, children's clothing, furnishings wholesalers	1,299	566,298	54,951	93,760	16.6	44,165	842,302	9,554	9,350	9,459	10,210	803
Furs (dressed), fur clothing wholesalers	324	94,317	12,226	11,735	12.4	5,524	110,353	1,058	1,066	1,091	1,145	215
Millinery, millinery supplies distributors	353	81,953	9,540	17,030	20.8	8,522	154,443	2,266	2,040	2,189	2,125	266
Shoe, footwear wholesalers	583	353,979	43,985	48,185	13.6	23,486	444,407	4,339	4,423	4,624	4,835	375
Work clothing wholesalers	135	49,138	6,356	6,789	13.8	3,307	68,392	820	810	819	916	115
General-line dry goods wholesalers	132	393,580	54,512	56,733	14.4	33,168	600,691	7,733	7,670	7,816	7,761	62
Specialty-line dry goods wholesalers	4,188	1,965,499	227,858	271,942	13.8	130,682	2,411,215	27,353	27,069	27,149	28,526	2,582
Hosiery wholesalers	471	260,192	23,483	34,834	13.4	16,400	296,234	3,470	3,500	3,487	3,656	318
Underwear wholesalers	164	71,420	6,140	10,571	14.8	5,515	111,210	1,166	1,189	1,173	1,187	98
Notions wholesalers	770	198,449	21,622	37,104	18.7	18,887	369,287	4,762	4,836	4,895	4,972	576
Piece goods wholesalers	1,663	975,319	124,583	123,881	12.7	57,505	1,020,330	10,682	10,559	10,559	10,804	890
Other specialty-line dry goods wholesalers	1,120	460,119	52,030	65,552	14.2	32,375	614,154	7,273	6,985	7,035	7,907	700
Piece goods converters	817	1,503,962	236,407	146,293	9.7	69,686	1,454,051	10,870	10,742	10,808	11,074	281
Furniture, home furnishings wholesalers:												
Furniture (household, office) wholesalers	1,976	697,825	68,620	147,387	21.1	76,723	1,451,459	16,550	16,478	16,402	17,495	1,198
Household furniture wholesalers	1,058	463,630	42,713	88,198	19.0	44,376	842,883	9,591	9,548	9,547	10,052	588
Office furniture distributors	918	234,195	25,907	59,189	25.3	32,347	608,576	6,959	6,930	6,855	7,443	610
Home furnishings, floor coverings wholesalers	2,839	1,384,650	179,422	238,647	17.2	122,784	2,343,234	26,341	26,354	26,550	27,854	1,621
China, glassware, crockery wholesalers	538	172,206	21,987	40,860	23.7	19,778	366,517	4,394	4,426	4,301	4,478	376
Curtain, drapery wholesalers	161	68,874	8,471	11,639	16.9	6,070	97,101	1,166	1,190	1,079	1,141	90
Domestics wholesalers	237	126,769	17,501	16,348	12.9	8,244	150,714	1,507	1,471	1,533	1,640	161
Floor coverings wholesalers	773	600,763	84,837	89,698	14.9	47,234	900,824	9,573	9,564	9,729	10,006	319
Other home furnishings, specialties wholesalers	1,130	416,038	46,626	80,102	19.3	41,458	828,078	9,701	9,703	9,908	10,589	675
Paper, allied products wholesalers:												
Coarse paper and products wholesalers	2,435	1,297,650	121,209	213,553	16.5	123,277	2,338,039	27,056	26,845	27,146	27,413	1,368
Printing and fine paper distributors	865	1,248,002	89,880	142,267	11.4	85,194	1,618,255	16,227	16,159	16,348	16,324	288
Stationery, office supplies wholesalers	1,564	369,772	36,524	96,675	26.1	52,051	1,039,764	12,471	12,333	12,201	13,144	961
Wallpaper wholesalers	193	45,625	7,576	13,620	29.9	6,882	133,666	1,645	1,649	1,600	1,560	65
Farm products (raw materials) merchants:												
Cotton merchants	581	2,610,108	420,180	95,944	3.7	22,918	453,310	5,479	5,500	6,109	5,956	505
Grain merchants	975	3,989,704	165,725	124,535	3.1	55,325	1,101,321	11,486	11,876	13,965	12,666	347
Hide, skin, raw fur wholesalers	577	428,489	45,230	32,662	7.6	15,932	296,313	3,606	3,810	3,799	3,835	396
Livestock (except horses, mules) distributors	669	888,292	12,194	25,364	2.9	7,408	140,948	2,365	2,377	2,430	2,603	692
Leaf tobacco dealers	234	304,224	214,925	28,024	9.2	13,133	257,148	4,745	3,313	5,053	6,314	127
Raw wool, wool tops, mohair dealers	282	481,524	71,235	27,540	5.7	10,567	197,420	1,737	1,948	1,886	1,725	161
Other farm products (raw materials) distributors	535	529,600	46,565	35,633	6.7	15,318	317,001	4,771	4,291	3,682	5,574	416
Automotive wholesalers:												
Motor vehicle distributors	1,563	757,335	42,614	114,855	15.2	61,595	1,191,513	14,273	14,311	14,245	14,388	983
New, used automobile distributors	897	491,732	20,116	59,902	12.2	30,240	581,119	7,303	7,271	7,256	7,189	627
Truck and tractor (road type) dealers	666	265,603	22,498	54,953	20.7	31,355	610,394	6,970	7,040	6,989	7,199	356
Automotive equipment, tire-tube wholesalers	13,977	3,220,178	555,025	785,361	24.4	462,217	9,266,547	117,316	117,684	118,452	120,085	9,076
Automotive parts, accessories jobbers	12,563	2,834,453	510,972	698,807	24.7	415,629	8,328,122	106,366	106,451	107,013	108,394	8,084
Garage equipment, tools distributors	207	55,731	7,867	12,849	23.1	7,247	145,491	1,562	1,575	1,590	1,595	104
Tire-tube wholesalers	1,207	329,994	36,186	73,705	22.3	39,341	792,934	9,388	9,658	9,849	10,096	888
Electrical, electronics, appliance distributors:												
Electrical apparatus, supplies distributors	3,159	2,910,458	336,653	395,787	13.6	227,777	4,429,472	51,121	50,518	50,498	50,118	1,356
General-line electrical goods distributors	559	1,567,994	177,827	170,040	10.8	98,245	1,860,539	22,884	22,548	22,402	21,903	37
Wiring supplies distributors	1,989	1,105,922	137,266	181,047	16.4	103,134	2,031,718	22,231	22,069	22,231	22,643	1,023
Electrical apparatus, equipment distributors	611	236,542	21,560	44,700	18.9	26,398	537,215	6,006	5,901	5,865	5,572	296
Electrical appliance, radio, TV set wholesalers	2,065	2,814,584	304,214	368,812	13.1	198,955	3,965,770	41,013	40,720	40,893	41,830	713
Electronic parts, equipment distributors	1,899	612,676	84,904	125,127	20.4	67,868	1,366,163	15,157	15,168	15,250	16,290	992
Hardware, plumbing-heating goods wholesalers:												
Hardware wholesalers	2,137	2,067,923	376,946	378,844	18.3	227,146	4,313,153	54,032	53,730	54,364	54,245	1,110
General-line hardware wholesalers	606	1,623,987	303,950	286,352	17.6	179,255	3,398,404	42,753	42,242	42,864	42,303	173
Specialty-line hardware wholesalers	1,531	443,936	72,996	92,492	20.8	47,891	914,749	11,279	11,488	11,500	11,942	937
Plumbing, heating equipment, supplies distributors	4,046	2,329,788	349,545	379,504	16.3	210,177	4,089,288	44,339	44,478	45,593	46,763	1,742
General-line plumbing-heating goods distributors	1,703	1,112,178	171,300	182,731	16.4	103,404	2,014,634	21,965	22,032	22,439	22,959	720
Heating equipment distributors	905	301,516	37,582	58,420	19.4	30,626	589,068	6,079	6,050	6,197	6,504	360
Plumbing fixtures, supplies distributors	1,438	916,094	140,663	138,353	15.1	76,147	1,485,586	16,295	16,396	16,957	17,300	662
Lumber, construction materials distributors:												
Lumber, millwork wholesalers	4,304	3,805,942	253,485	407,762	10.7	216,440	4,294,880	45,112	46,243	47,932	49,156	2,051
Lumber wholesalers (without yards)	1,678	1,621,685	29,429	108,325	6.7	50,413	1,037,362	10,453	10,971	11,290	11,820	933
Lumber distributors (with yards)	1,124	1,094,408	104,030	137,242	12.5	74,710	1,440,310	15,600	15,613	15,892	16,387	522
Millwork, plywood distributors	1,502	1,089,849	120,026	162,195	14.9	91,317	1,817,208	19,059	19,659	20,750	20,949	596
Construction materials distributors	6,010	2,780,265	169,737	655,188	23.6	337,143	6,761,761	68,968	73,892	77,406	78,584	2,933
Brick, tile distributors	492	242,766	15,947	43,018	17.7	21,042	405,612	4,169	4,312	4,504	4,529	222
Cement, lime, plaster wholesalers	183	75,985	4,075	16,146	21.2	8,101	166,541	1,780	1,828	1,885	1,866	86
Glass (building) distributors	574	251,273	25,545	61,871	24.6	37,799	747,278	7,979	7,901	8,034	8,591	365
Ready-mixed concrete distributors	1,996	998,370	32,497	315,087	31.6	153,547	3,080,866	30,725	34,236	35,794	35,536	867
Roofing, siding, insulation materials distributors	697	447,723	38,442	56,587	12.6	30,289	586,688	6,061	6,258	6,677	6,588	243
Sand, gravel, crushed stone distributors	597	105,039	2,548	32,518	31.0	16,943	356,479	3,573	3,903	4,274	4,809	457
Other construction materials distributors	1,471	659,109	50,683	129,961	19.7	69,422	1,418,297	14,681	15,454	16,238	16,665	693

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November
				Amount	Percent of sales			March 15	May 15	August 15	November 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Type by Kind of Business—Continued												
Merchant wholesalers—Continued												
Machinery, equipment, supplies distributors:												
Air conditioning, commercial refrigeration equipment distributors	1,860	484,070	58,964	114,887	23.7	63,298	1,230,177	12,785	13,706	13,762	13,155	1,104
Commercial machines, equipment distributors	3,219	660,125	76,802	167,204	25.3	89,237	1,760,908	20,385	20,152	20,184	21,465	2,301
Office machines, equipment distributors	1,421	186,631	19,935	58,729	31.5	32,625	672,643	8,129	7,850	7,849	8,683	1,085
Restaurant, hotel supply houses (principally nonfood)	571	159,253	24,062	37,771	23.7	20,412	391,010	4,675	4,680	4,680	4,832	393
Store machines, fixtures distributors	1,087	276,953	28,930	61,539	22.2	31,738	612,665	6,694	6,742	6,791	7,068	745
Other commercial machines, equipment distributors	140	37,288	3,875	9,165	24.6	4,462	84,590	887	880	864	882	78
Construction machinery, equipment dealers	1,640	1,401,359	275,743	268,544	19.2	150,469	2,890,386	28,255	28,397	28,574	28,574	533
Farm-garden machinery, equipment wholesalers	1,112	534,379	76,190	89,759	16.8	46,026	885,294	10,123	10,497	10,508	10,180	627
Garden machinery, equipment wholesalers	233	78,736	10,285	15,648	19.9	8,416	156,094	1,961	2,100	1,987	1,876	143
Farm, dairy machinery, equipment (including tractors) wholesalers	879	455,643	65,905	74,111	16.3	37,610	729,200	8,162	8,397	8,521	8,304	484
Industrial machinery, equipment distributors	5,746	2,618,986	282,858	412,608	15.8	209,837	4,072,669	42,774	42,969	43,694	43,237	2,799
Food processing machinery, equipment distributors	367	163,405	11,582	26,168	16.0	12,778	225,322	2,529	2,568	2,906	2,547	215
General purpose industrial machinery, equipment distributors	1,379	498,625	52,044	103,475	20.8	56,621	1,131,155	11,621	11,649	11,835	11,791	691
Metal working machinery, equipment dealers	914	484,490	38,136	72,727	15.0	39,150	723,262	6,782	6,739	6,701	6,755	514
Oil well supply houses	1,208	914,479	118,370	87,867	9.6	39,059	789,355	8,854	8,791	8,933	8,704	298
Printing machinery, equipment distributors	210	64,820	7,413	17,617	27.2	8,921	178,509	1,501	1,548	1,586	1,661	97
Used machinery dealers	245	31,272	6,354	9,795	31.3	4,309	83,017	999	1,015	1,037	1,032	215
Other industrial machinery, equipment distributors	1,423	461,895	48,959	94,959	20.6	48,999	942,049	10,488	10,659	10,696	10,747	769
Industrial materials, supplies distributors	4,393	2,009,740	261,084	401,723	20.0	231,857	4,553,075	48,931	48,862	48,497	48,981	2,066
Abrasives, abrasive materials distributors	141	77,400	7,411	14,893	19.2	8,377	147,496	1,625	1,590	1,543	1,521	64
Mechanical power transmission equipment distributors	335	113,349	20,086	26,828	23.7	15,053	299,958	3,120	3,123	3,086	3,149	96
Mechanical rubber goods distributors	280	100,031	10,450	23,769	23.8	13,467	262,515	2,536	2,522	2,498	2,576	130
Rope, cordage distributors	117	94,120	6,145	9,500	10.1	5,110	100,658	1,010	1,010	1,019	1,064	39
Valves, fittings (except plumbing) distributors	214	139,320	20,824	27,196	19.5	15,473	290,759	2,993	2,975	3,023	2,971	104
Reconditioned drum, barrel distributors	372	65,360	2,925	23,915	36.6	14,119	280,819	3,804	3,893	3,972	4,084	346
Other industrial materials, supplies distributors	2,934	1,420,160	193,243	275,622	19.4	160,258	3,170,870	33,843	33,749	33,356	33,616	1,287
Professional equipment, supplies distributors	2,912	853,153	123,181	222,583	26.1	127,653	2,520,985	30,835	30,721	30,925	31,267	1,569
Dental supply houses	502	124,125	23,123	32,326	26.0	17,906	339,747	4,692	4,664	4,698	4,739	294
Religious supply houses	134	31,582	3,995	9,938	31.5	4,616	91,231	1,279	1,227	1,214	1,365	89
School supply houses	255	96,321	12,101	21,940	22.8	12,337	236,804	2,937	2,907	3,124	3,052	171
Surgical, medical, hospital supply houses	800	321,489	44,558	71,675	22.3	40,880	823,366	8,986	8,969	8,891	8,997	365
Optical goods wholesalers	742	126,966	15,451	45,744	36.0	29,220	577,968	7,604	7,589	7,535	7,500	419
Other professional supplies distributors	479	152,670	23,953	40,960	26.8	22,694	451,869	5,337	5,365	5,463	5,614	231
Service establishment supply houses	5,264	1,101,992	128,343	258,441	23.5	134,542	2,695,470	32,124	31,957	31,816	32,449	3,600
Beauty, barber supply houses	898	140,561	20,262	41,227	29.3	22,139	434,087	5,679	5,704	5,727	5,910	703
Janitors' supply houses	843	126,780	12,875	36,979	29.2	20,841	442,161	4,810	4,858	4,945	5,036	569
Laundry, dry cleaning supply houses	441	146,607	13,655	32,445	22.1	16,732	322,619	3,696	3,725	3,651	3,516	254
Shoe service wholesalers	485	101,579	16,051	18,411	18.1	9,548	176,480	2,534	2,517	2,436	2,439	354
Undertakers' supply houses	137	14,443	1,495	3,654	25.3	1,798	34,516	476	465	454	522	83
Upholsterers' supply houses	262	92,670	15,367	20,085	21.7	9,960	194,761	2,473	2,125	2,154	2,219	175
Welders' supply houses	1,000	198,100	22,636	52,296	26.4	26,793	562,940	6,151	6,175	6,243	6,298	657
Other service establishment supply houses	1,198	281,252	26,002	53,344	19.0	26,731	527,906	6,305	6,388	6,206	6,509	805
Transportation equipment distributors	1,004	376,048	47,835	89,768	23.9	46,960	933,725	9,823	9,754	9,783	9,676	477
Aircraft, aeronautical equipment, parts distributors	450	169,782	22,393	45,098	26.6	22,901	476,369	4,920	4,767	4,885	4,882	211
Marine machinery, equipment distributors	400	126,573	19,071	26,826	21.2	15,017	279,283	3,300	3,362	3,313	3,224	208
Railroad equipment distributors	84	60,046	4,494	12,426	20.7	6,297	123,955	1,122	1,107	1,044	1,036	26
Other transportation equipment distributors	70	19,647	1,877	5,418	27.6	2,745	54,118	481	518	541	534	32
Metals, metalwork (except scrap) distributors:												
Iron, steel and products distributors	2,693	2,174,276	391,727	401,604	18.5	221,482	4,293,636	42,168	42,611	42,777	44,102	1,087
Nonferrous metals distributors	542	1,188,309	83,185	85,903	7.2	42,860	853,306	8,035	8,051	8,213	8,236	216
Scrap, waste materials dealers:												
Iron, steel scrap dealers	3,719	1,213,140	101,824	210,852	17.4	110,117	2,176,704	28,374	29,424	30,093	31,628	3,367
Iron, steel scrap dealers (with processing, preparation equipment)	2,202	801,352	84,355	171,142	21.4	89,836	1,808,549	22,849	23,846	24,411	25,757	2,000
Iron, steel scrap dealers (without processing, preparation equipment)	1,517	411,788	17,469	39,710	9.6	20,341	368,155	5,525	5,578	5,682	5,871	1,367
Waste materials dealers	4,470	1,192,450	78,859	217,244	18.2	113,829	2,195,061	34,293	34,921	35,164	36,219	4,285
Nonferrous metallic scrap dealers	1,518	500,822	35,266	69,680	13.9	34,749	678,370	9,712	9,961	10,200	10,699	1,588
Waste paper dealers	1,124	218,239	7,243	59,722	27.4	33,394	642,268	10,474	10,615	10,462	10,656	1,103
Wiping cloth dealers	229	48,395	4,065	16,811	34.7	9,416	182,972	3,581	3,615	3,493	3,534	210
Rags, textile waste dealers	784	250,528	22,054	40,833	16.3	21,364	404,744	6,373	6,493	6,764	6,772	736
Other waste materials dealers	815	174,466	10,231	30,198	17.3	14,906	286,707	4,153	4,237	4,245	4,558	648

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[1] Amount ($1,000)	Operating expenses (including payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued												
Merchant wholesalers—Continued												
Other merchant wholesalers:												
Amusement, sporting goods distributors	2,514	952,711	112,764	[illegible]	17.1	87,335	1,700,205	20,331	20,448	20,990	22,201	1,651
Cameras, photographic supplies distributors	484	233,116	25,292	44,240	19.0	23,681	467,803	5,261	5,244	5,346	5,487	240
Sporting goods wholesalers	579	233,998	32,592	38,997	16.7	19,820	378,822	4,774	4,862	4,829	5,073	340
Toys, games, fireworks wholesalers	805	277,626	26,331	46,055	16.6	22,793	455,261	5,290	5,346	5,652	6,349	592
Other recreation goods wholesalers	646	207,971	28,749	39,970	19.2	21,041	398,319	5,006	4,996	5,163	5,292	479
Book, magazine, newspaper wholesalers	1,919	697,206	47,909	136,631	19.6	83,180	1,473,736	27,300	25,867	25,271	25,280	1,153
Coal wholesalers	700	794,189	36,786	63,870	8.[illegible]	30,824	607,959	6,513	6,250	6,279	6,626	268
Coal wholesalers (without yard or dock stocks)	496	567,[illegible]13	13,354	42,602	7.5	20,[illegible]49	389,322	4,028	3,921	3,938	4,082	159
Coal wholesalers (with coal yard)	204	226,026	23,432	21,268	9.4	10,575	218,637	2,485	2,329	2,341	2,544	109
Farm supplies wholesalers	2,347	1,574,[illegible]42	148,207	170,763	10.[illegible]	82,819	1,664,247	22,094	20,633	21,002	23,096	1,399
Feed wholesalers	1,067	766,302	34,478	58,037	7.6	27,506	542,619	7,135	7,204	7,289	7,731	774
Fertilizer, agricultural chemical distributors	507	280,597	15,851	30,585	10.9	13,627	269,507	3,690	3,647	3,314	3,360	204
Seed wholesalers	641	474,148	92,665	74,829	15.8	38,048	781,497	10,273	8,758	9,381	10,938	323
Other farm supplies wholesalers	132	53,595	5,213	7,312	13.6	3,638	70,624	996	1,024	1,018	1,067	98
Jewelry wholesalers	2,741	825,459	146,168	145,964	17.7	76,224	1,468,531	16,950	16,342	16,704	18,183	2,033
General-line jewelry wholesalers	234	143,549	25,552	29,880	20.8	16,319	335,943	3,658	3,586	3,612	4,074	170
Clocks, watches wholesalers	355	124,330	17,608	19,466	15.7	9,989	194,685	2,118	2,052	2,053	2,225	229
Costume jewelry wholesalers	513	132,621	13,796	31,685	23.9	16,233	301,671	3,804	3,470	3,784	4,185	408
Precious stones distributors	498	248,668	42,262	20,879	10.3	9,950	175,806	1,634	1,595	1,591	1,670	395
Watch materials, jewelers' tools distributors	172	30,719	7,077	8,669	28.2	5,655	105,298	1,559	1,469	1,443	1,474	132
Other jewelry wholesalers	969	191,582	39,873	35,385	18.5	18,078	355,128	4,177	4,170	4,221	4,555	699
Petroleum products distributors	2,260	1,416,388	44,167	127,541	9.0	56,221	1,117,171	12,602	12,586	12,984	13,350	1,403
Gift, art goods, greeting cards wholesalers	983	190,307	21,052	46,127	24.2	21,110	443,946	5,760	5,487	5,639	7,272	732
Gift, art goods wholesalers	735	140,213	14,994	31,989	22.8	14,428	278,437	3,736	3,638	3,675	4,172	551
Greeting card distributors	248	50,094	6,058	14,138	28.2	6,682	165,509	2,024	1,849	1,964	3,100	181
Flower, bulb, plant wholesalers	966	222,942	12,563	53,635	24.1	28,605	542,603	7,517	7,486	7,367	7,766	664
Flower (cut), potted plant wholesalers	851	193,27[illegible]	1[illegible],264	46,258	23.9	24,687	468,531	6,344	6,439	6,193	6,695	607
Bulb, plant distributors	115	29,672	2,359	7,437	25.1	3,918	74,072	1,173	1,047	1,174	1,071	57
Miscellaneous products merchant wholesalers	4,076	3,031,252	214,341	292,532	9.7	146,819	2,938,082	35,190	34,418	34,583	38,465	2,291
Forest products (except lumber) distributors	669	290,871	12,733	31,914	11.0	15,114	317,586	4,506	4,413	4,215	4,857	411
General merchandise distributors	594	814,291	64,104	90,947	11.2	49,622	1,051,776	11,512	10,973	11,228	13,524	328
Leather goods wholesalers	454	135,579	15,119	19,854	14.6	8,624	162,673	1,940	1,966	1,969	2,060	258
Musical instrument, sheet music wholesalers	509	192,142	19,297	37,023	19.3	18,621	354,140	4,174	4,125	4,048	4,398	227
Industrial yarns wholesalers	222	191,250	14,194	13,242	6.9	6,400	117,808	1,153	1,144	1,131	1,145	122
Bags, bagging, burlap (textiles) distributors	659	239,372	22,050	37,442	15.7	19,448	375,550	6,060	5,974	6,037	6,233	519
Food, beverage basic material distributors	325	530,630	27,813	25,154	4.7	11,817	199,951	2,147	2,118	2,167	2,197	131
All other merchant wholesalers	644	637,417	39,[illegible]23	37,016	5.8	18,173	358,598	3,698	3,705	3,788	4,051	295
Manufacturers' sales branches, sales offices, total	22,590	69,533,784	2,152,72[illegible]	5,326,425	7.7	2,605,047	51,694,937	512,232	513,218	516,641	515,876	110
Sales branches (with stocks)	14,759	36,811,238	2,152,720	3,859,280	10.5	1,947,494	38,972,080	399,447	400,339	404,383	404,031	67
Sales offices (without stocks)	7,831	32,722,546	...	1,467,145	4.5	657,553	12,722,857	112,785	112,879	112,258	111,845	43
Food and kindred products	4,488	11,746,914	242,253	1,092,102	9.3	496,493	9,387,147	106,464	107,685	108,702	106,460	20
Sales branches (with stocks)	3,398	7,954,675	242,253	817,410	10.3	382,382	7,432,325	85,316	85,988	87,122	85,661	9
Sales offices (without stocks)	1,090	3,792,239	...	274,692	7.2	104,111	1,954,822	21,148	21,697	21,580	20,799	11
Meat products sales branches, sales offices	665	2,702,901	58,308	181,443	6.7	104,186	1,962,512	26,704	26,499	26,719	25,356	5
Dairy products sales branches, sales offices	961	1,509,806	31,703	245,765	16.3	98,265	1,908,661	20,947	21,438	21,853	21,039	7
Canned, preserved and frozen foods sales branches, sales offices	291	913,969	54,420	74,143	8.1	33,523	645,972	7,588	7,536	7,602	7,578	...
Grain mill products sales branches, sales offices	334	1,331,409	18,342	78,830	5.9	36,577	669,199	7,499	7,478	7,372	7,375	...
Bakery products sales branches, sales offices	905	631,699	[illegible]4,280	165,241	26.2	80,483	1,620,419	17,735	17,901	18,487	18,348	...
Confectionery and related products sales branches, sales offices	132	332,619	2,425	29,611	8.9	11,852	221,532	2,290	2,287	2,280	2,276	3
Malt liquors sales branches, sales offices	113	212,910	5,528	34,830	16.4	17,854	354,752	3,223	3,395	3,568	3,655	...
Wines and distilled spirits sales branches, sales offices	144	1,943,[illegible]06	18,366	149,905	7.7	41,575	829,608	7,586	7,764	7,480	7,760	...
Other food, kindred products sales branches, sales offices	943	2,168,595	38,881	132,334	6.1	62,178	1,174,492	12,892	13,387	13,341	13,073	5
Textile mill products	431	1,809,931	53,152	104,905	5.8	60,405	1,138,834	9,521	9,458	9,558	9,523	2
Sales branches (with stocks)	231	837,801	53,152	56,578	6.8	35,939	695,917	6,217	6,178	6,219	6,226	2
Sales offices (without stocks)	200	972,130	...	48,327	5.0	24,466	442,917	3,304	3,280	3,339	3,297	...
Cotton, rayon, broad woven fabrics sales branches, sales offices	96	475,325	12,936	23,864	5.0	13,850	266,094	2,040	2,038	1,982	1,950	2
Knitting mill products sales branches, sales offices	31	88,419	1,859	4,356	4.9	2,281	45,3[illegible]4	375	369	347	359	...
Carpets and rugs sales branches, sales offices	131	424,336	14,316	29,624	7.0	20,270	373,293	3,512	3,511	3,566	3,398	...
Other textile mill products sales branches, sales offices	183	821,851	24,041	47,061	5.7	24,004	454,133	3,594	3,540	3,663	3,816	...

[illegible] footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November
				Amount	Percent of sales			March 15	May 15	August 15	November 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Type by Kind of Business—Continued												
Manufacturers' sales branches, sales offices—Con.												
Apparel and related products	283	735,931	29,508	66,062	9.0	34,917	701,245	6,365	6,257	6,447	6,668	7
Sales branches (with stocks)	157	333,235	29,508	39,839	12.0	19,684	404,117	4,183	4,125	4,302	4,351	4
Sales offices (without stocks)	126	402,696	...	26,223	6.5	15,233	297,128	2,182	2,132	2,145	2,317	3
Men's and boys' clothing and furnishings sales branches, sales offices	103	307,979	12,490	22,546	7.3	11,809	221,187	2,233	2,268	2,267	2,274	3
Women's and children's outerwear and undergarments sales branches, sales offices	107	279,228	8,885	31,752	11.4	16,712	336,719	3,010	2,847	3,020	3,171	3
Outer apparel and related products sales branches, sales offices	73	148,724	8,133	11,764	7.9	6,396	143,339	1,122	1,142	1,160	1,223	1
Furniture and fixtures	286	266,271	18,449	41,937	15.7	22,890	442,808	4,440	4,387	4,306	4,466	10
Sales branches (with stocks)	229	197,438	18,449	29,396	14.9	17,332	331,484	3,464	3,442	3,420	3,485	4
Sales offices (without stocks)	57	68,833	...	12,541	18.2	5,558	111,324	976	945	886	981	6
Household furniture sales branches, sales offices	115	136,980	7,869	16,333	11.9	7,691	141,324	1,649	1,632	1,607	1,620	10
Office furniture sales branches, sales offices	112	58,815	3,927	13,278	22.6	8,562	167,908	1,584	1,574	1,566	1,616	...
Other furniture, fixtures sales branches, sales offices	59	70,476	6,653	12,326	17.5	6,637	133,576	1,207	1,181	1,133	1,230	...
Paper and allied products	455	2,097,564	15,886	143,542	6.8	54,442	1,123,322	10,218	10,177	10,099	10,351	...
Sales branches (with stocks)	98	377,093	15,886	24,496	6.5	13,141	302,267	2,753	2,738	2,674	2,896	...
Sales offices (without stocks)	357	1,720,471	...	119,046	6.9	41,301	821,055	7,465	7,439	7,425	7,455	...
Pulp, paper and paperboard sales branches, sales offices	112	885,797	2,347	57,168	6.5	16,161	339,863	2,483	2,477	2,492	2,521	...
Paperboard containers and boxes sales branches, sales offices	93	246,251	227	16,485	6.7	6,399	120,102	942	927	939	955	...
Other paper and allied products sales branches, sales offices	250	965,516	13,312	69,889	7.2	31,882	663,357	6,793	6,773	6,668	6,875	...
Chemicals and allied products	2,190	8,889,311	173,746	841,351	9.5	299,984	5,989,562	56,129	56,408	56,766	56,863	7
Sales branches (with stocks)	1,482	4,548,221	173,746	557,022	12.2	192,658	3,855,136	38,555	38,920	39,218	39,272	5
Sales offices (without stocks)	708	4,341,090	...	284,329	6.5	107,326	2,134,426	17,574	17,488	17,548	17,591	2
Industrial inorganic and organic chemicals:												
Sales branches (with stocks)	196	1,937,291	47,430	170,273	8.8	41,756	864,173	7,565	7,583	7,720	7,686	...
Sales offices (without stocks)	257	2,934,526	...	146,579	5.0	48,647	932,137	6,918	6,978	7,035	7,067	...
Drugs and medicines sales branches, sales offices	325	883,323	39,869	119,588	13.5	54,896	1,073,627	10,718	10,748	10,626	10,871	...
Soap and related products sales branches, sales offices	207	1,211,087	12,120	98,421	8.1	32,515	598,462	5,814	5,791	5,944	5,897	1
Paints and allied products sales branches, sales offices	646	589,840	37,208	103,403	17.5	45,887	891,460	9,649	9,676	9,699	9,543	3
Other chemicals and allied products sales branches, sales offices	559	1,333,244	37,119	203,087	15.2	76,283	1,629,703	15,465	15,632	15,742	15,799	3
Rubber products	525	1,602,956	122,207	165,352	10.3	69,231	1,409,510	13,472	13,336	13,425	13,377	...
Sales branches (with stocks)	452	1,385,078	122,207	142,754	10.3	60,195	1,230,855	11,843	11,740	11,808	11,762	...
Sales offices (without stocks)	73	217,878	...	22,598	10.4	9,036	178,655	1,629	1,596	1,617	1,615	...
Tires and inner tubes sales branches, sales offices	292	1,138,548	81,764	109,702	9.6	47,381	916,976	9,253	9,166	9,229	9,188	...
Rubber footwear sales branches, sales offices	34	119,966	16,539	20,217	16.9	6,851	140,599	1,396	1,363	1,370	1,397	...
Reclaimed rubber and other rubber industries sales branches, sales offices	199	344,442	23,904	35,433	10.3	14,999	351,935	2,823	2,807	2,826	2,792	...
Leather and leather products	101	412,553	53,033	47,566	11.5	19,970	376,316	4,348	4,219	4,185	4,176	...
Sales branches (with stocks)	71	358,759	53,033	45,208	12.6	18,802	354,289	4,167	4,045	4,010	4,005	...
Sales offices (without stocks)	30	53,794	...	2,358	4.4	1,168	22,027	181	174	175	171	...
Stone, clay and glass products	942	2,606,649	49,583	187,912	7.2	100,828	2,014,651	18,756	19,068	19,100	19,107	7
Sales branches (with stocks)	380	659,159	49,583	113,704	17.2	64,138	1,332,204	13,073	13,361	13,352	13,355	7
Sales offices (without stocks)	562	1,947,490	...	74,208	3.8	36,690	682,447	5,683	5,707	5,748	5,752	...
Glass and glass products sales branches, sales offices	430	1,088,202	31,646	56,446	5.2	40,230	787,151	8,566	8,448	8,534	8,884	...
Cement, hydraulic sales branches, sales offices	110	450,056	277	23,531	5.2	9,258	187,586	1,589	1,607	1,585	1,594	...
Structural clay products sales branches, sales offices	106	125,425	6,285	9,988	8.0	5,002	120,912	892	922	908	921	...
Concrete, and plaster products sales branches, sales offices	114	403,232	978	27,447	6.8	14,101	247,910	2,385	2,474	2,522	2,486	...
Other stone, clay and glass products sales branches, sales offices	182	539,734	10,397	70,500	13.1	32,237	671,092	5,324	5,617	5,551	5,222	7
Primary metal products	1,164	10,989,279	78,798	227,546	2.1	108,715	2,188,596	17,500	17,746	17,722	17,751	2
Sales branches (with stocks)	216	1,351,608	78,798	52,746	3.9	26,489	535,224	5,129	5,345	5,118	5,114	2
Sales offices (without stocks)	948	9,637,671	...	174,800	1.8	82,226	1,653,372	12,371	12,401	12,604	12,637	...
Blast furnace, steel works, and rolling mill products sales branches, sales offices	561	[2]7,634,088	8,842	110,681	1.4	57,618	1,152,468	8,212	8,239	8,429	8,452	...
Other primary metals industry products sales branches, sales offices	603	3,355,191	69,956	116,865	3.5	51,097	1,036,128	9,288	9,507	9,293	9,299	2
Fabricated metal products	1,057	2,855,046	77,230	156,594	5.5	87,721	1,700,052	16,919	17,268	17,418	17,030	4
Sales branches (with stocks)	602	602,631	77,230	98,602	16.4	56,416	1,073,053	12,020	12,329	12,493	12,074	2
Sales offices (without stocks)	455	2,252,415	...	57,992	2.6	31,305	626,999	4,899	4,939	4,925	4,956	2
Cutlery, hand tools, hardware sales branches, sales offices	124	129,104	6,889	13,659	10.6	8,968	154,925	1,661	1,625	1,615	1,609	...
Heating and plumbing equipment sales branches, sales offices	283	409,731	23,379	32,498	7.9	16,892	337,745	3,625	3,634	3,697	3,689	1
Structural metal products sales branches, sales offices	261	874,144	22,129	53,381	6.1	31,870	604,287	5,475	5,579	5,824	5,610	1
Fabricated wire products sales branches, sales offices	126	108,662	13,072	17,521	16.1	7,946	140,235	1,764	2,131	2,160	1,866	...
Other fabricated metal products sales branches, sales offices	263	1,333,405	11,761	39,535	3.0	22,045	462,860	4,394	4,299	4,122	4,256	2

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[1] Amount ($1,000)	Operating expenses (including payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued												
Manufacturers' sales branches, sales offices—Con.												
Machinery (except electrical)	5,327	5,998,901	458,293	885,344	14.8	560,183	11,291,839	107,096	107,314	107,592	108,279	7
Sales branches (with stocks)	3,992	4,408,254	458,293	762,501	17.3	490,164	9,973,980	94,640	94,945	95,747	96,485	2
Sales offices (without stocks)	1,335	1,590,647	...	122,843	7.7	70,019	1,317,859	12,456	12,369	11,845	11,794	5
Tractors and farm machinery sales branches, sales offices	299	1,292,917	204,320	111,660	8.6	62,568	1,234,720	13,306	13,487	14,169	13,512	...
Construction and mining machinery sales branches, sales offices	249	332,596	17,749	37,322	11.2	16,958	347,206	2,940	3,134	2,943	2,860	2
Metalworking machinery sales branches, sales offices	294	409,715	12,233	40,016	9.8	19,255	360,713	2,482	2,488	2,474	2,486	...
Special-industry machinery (except metalworking):												
Sales branches (with stocks)	291	211,420	21,696	33,841	16.0	20,504	409,257	4,106	4,181	4,104	4,029	...
Sales offices (without stocks)	69	108,498	...	7,840	7.2	4,664	86,440	880	884	851	816	1
General industrial machinery:												
Sales branches (with stocks)	558	622,533	39,620	111,949	18.0	72,667	1,434,623	13,009	13,047	13,135	13,043	...
Sales offices (without stocks)	539	445,150	...	36,744	8.3	22,868	430,479	3,679	3,633	3,595	3,575	3
Office and store machines and devices:												
Sales branches (with stocks)	1,778	1,016,290	79,043	334,290	32.9	252,191	5,272,667	46,795	46,894	47,689	49,119	...
Sales offices (without stocks)	281	61,475	...	19,772	32.2	14,968	299,396	3,156	3,120	2,804	2,794	...
Service-industry and household machines sales branches, sales offices	492	761,338	21,820	72,311	9.5	36,299	686,504	9,095	8,839	8,325	8,579	...
Other machinery (except electrical) sales branches, sales offices	477	736,969	61,812	79,599	10.8	37,241	729,834	7,648	7,607	7,503	7,466	1
Electrical machinery	1,509	5,021,744	181,420	404,918	8.1	204,228	3,989,599	37,061	37,062	37,428	37,447	3
Sales branches (with stocks)	796	3,615,929	181,420	335,340	9.3	164,267	3,236,865	31,041	30,976	31,313	31,327	...
Sales offices (without stocks)	713	1,405,815	...	69,578	4.9	39,961	752,734	6,020	6,086	6,115	6,120	3
Electrical industrial apparatus:												
Sales branches (with stocks)	431	1,701,161	71,409	122,689	7.2	75,081	1,456,329	12,651	12,625	12,734	12,738	...
Sales offices (without stocks)	515	816,509	...	41,958	5.1	25,797	492,573	3,843	3,855	3,933	3,919	...
Electrical appliances sales branches, sales offices	34	129,735	3,101	11,936	9.2	8,295	155,603	1,497	1,518	1,515	1,568	...
Communication equipment sales branches, sales offices	292	1,739,390	69,019	176,942	10.2	70,769	1,411,200	15,022	14,999	15,203	15,143	3
Other electrical machinery sales branches, sales offices	237	634,949	37,891	51,393	8.1	24,286	473,894	4,048	4,065	4,043	4,079	...
Transportation equipment	963	9,247,560	396,179	441,675	4.8	230,661	4,497,540	48,269	46,933	47,028	47,717	1
Sales branches (with stocks)	861	7,566,883	396,179	409,018	5.4	214,864	4,216,854	45,004	43,834	44,265	45,051	1
Sales offices (without stocks)	102	1,680,677	...	32,657	1.9	15,797	280,686	3,265	3,099	2,763	2,666	...
Motor vehicles and equipment sales branches, sales offices	906	8,299,953	374,405	423,938	5.1	219,906	4,290,260	46,272	45,014	45,134	45,769	1
Other transportation equipment sales branches, sales offices	57	947,607	21,774	17,737	1.9	10,755	207,280	1,997	1,919	1,894	1,948	...
Instruments and related products	1,047	1,025,952	52,535	155,881	15.2	93,640	1,841,578	20,206	20,384	20,719	20,460	10
Sales branches (with stocks)	895	783,936	52,535	134,757	17.2	83,094	1,626,016	18,292	18,478	18,822	18,610	10
Sales offices (without stocks)	152	242,016	...	21,124	8.7	10,546	215,562	1,914	1,906	1,897	1,850	...
Scientific and controlling instruments sales branches, sales offices	320	425,897	12,563	65,548	15.4	38,394	783,304	6,901	7,042	7,336	7,371	...
Photographic and optical goods; watches and clocks sales branches, sales offices	208	400,957	22,815	39,962	10.0	24,399	446,121	5,226	5,292	5,389	5,262	2
Medical instruments and supplies sales branches, sales offices	90	108,583	6,622	18,563	17.1	10,220	220,196	2,082	2,084	2,081	2,030	...
Opbthalmic goods sales branches, sales offices	429	90,515	10,535	31,808	35.1	20,627	391,957	5,997	5,966	5,913	5,797	8
Other manufacturers' products	1,822	4,227,222	150,448	363,738	8.6	170,739	3,602,338	35,468	35,516	36,146	36,201	30
Sales branches (with stocks)	899	1,830,538	150,448	239,909	13.1	107,929	2,371,494	23,750	23,895	24,500	24,357	19
Sales offices (without stocks)	923	2,396,684	...	123,829	5.2	62,810	1,230,844	11,718	11,621	11,646	11,844	11
Coal, coke sales branches, sales offices	121	563,379	14,445	21,174	3.8	9,796	221,305	1,810	1,812	1,779	1,874	1
Tobacco manufactures sales branches, sales offices	181	1,621,214	21,277	85,524	5.3	16,976	319,485	3,694	3,726	3,651	3,868	...
Lumber, wood products sales branches, sales offices	248	464,567	50,698	45,928	9.9	21,805	464,774	4,702	4,818	5,030	4,826	11
Products of printing and publishing sales branches, sales offices	544	427,835	15,552	77,373	18.1	50,138	1,000,425	10,087	9,894	10,236	10,339	8
Toys, sporting and athletic goods sales branches, sales offices	102	160,326	11,916	22,007	13.7	11,113	213,571	2,287	2,488	2,657	2,384	...
Miscellaneous manufacturing industries sales branches, sales offices	626	989,901	36,560	111,732	11.3	60,911	1,382,778	12,888	12,778	12,793	12,910	10
Petroleum bulk plants, terminals and LP gas facilities, total	29,189	16,038,372	912,50[illegible]	1,607,..13	10.0	539,643	10,627,876	128,269	126,622	128,183	132,554	22,206
Gasoline, distillates, residuals:												
Bulk plants:												
Commission bulk plants	15,298	3,538,222	33,184	273,914	7.7	42,407	861,722	12,773	12,647	12,738	13,346	15,818
Salary bulk plants	11,780	6,488,913	401,645	814,821	12.6	290,549	5,747,052	71,484	70,673	71,529	73,631	6,093
Distributing terminals	1,241	5,781,703	463,190	457,548	7.9	179,463	3,487,438	37,220	36,605	37,088	38,672	27
Wholesale LP gas facilities	870	229,534	14,482	60,830	26.5	27,224	531,664	6,792	6,697	6,828	6,905	268
Merchandise agents, brokers, total	22,131	39,250,509	103,232	1,229,060	3.1	530,707	10,091,334	118,142	117,211	123,707	131,308	17,287
Groceries, confectionery, meats	2,949	7,621,093	10,587	163,061	2.1	72,106	1,321,026	13,841	13,947	14,256	14,440	2,516
Groceries (combination of food lines)	277	677,324	1,230	19,733	2.9	9,650	173,502	1,810	1,843	1,931	1,954	238
Canned foods	1,168	2,179,398	3,979	62,392	2.9	28,395	524,549	5,712	5,733	5,832	5,871	1,051
Coffee, tea, spices	129	992,494	1,407	7,564	0.8	3,090	53,621	431	427	435	463	103
Confectionery	174	192,992	92	7,444	3.9	2,763	52,916	527	530	526	559	159
Flour	65	168,455	44	2,258	1.3	750	12,892	160	153	153	159	36
Meats, provisions (except canned)	97	520,605	124	5,593	1.1	2,291	40,750	349	377	380	383	78
Sugar	215	1,514,950	2,243	14,139	0.9	7,063	128,493	1,357	1,343	1,328	1,289	157
Miscellaneous grocery products	824	1,374,875	1,468	43,988	3.2	18,104	334,303	3,495	3,541	3,671	3,762	694

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November
				Amount	Percent of sales			March 15	May 15	August 15	November 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Type by Kind of Business—Continued												
Merchandise agents, brokers—Continued												
Farm products (edible)	1,107	2,107,445	4,061	87,517	4.2	39,381	733,776	8,758	9,025	8,618	8,753	772
Dairy, poultry products	214	516,210	2,138	18,693	3.6	9,307	194,756	2,056	2,099	1,906	2,055	147
Fruits, vegetables	893	1,591,235	1,923	68,824	4.3	30,074	539,020	6,702	6,926	6,712	6,698	625
Drugs, chemicals, paints	516	522,701	1,720	25,212	4.8	11,735	236,253	2,089	2,130	2,140	2,212	302
Drugs, proprietaries, toiletries	172	143,150	322	10,474	7.3	4,314	90,239	880	892	907	955	89
Chemicals, explosives	262	317,332	1,264	11,747	3.7	5,859	117,145	935	967	965	982	162
Paints, varnishes, lacquers, enamels	82	62,219	134	2,991	4.8	1,562	28,869	274	271	268	275	51
Apparel (including footwear)	1,205	2,076,128	1,913	71,613	3.4	31,175	583,909	6,202	6,132	5,956	6,122	992
Clothing, furnishings (men's, women's)	226	658,415	319	16,983	2.6	9,235	180,070	1,948	1,899	1,943	1,951	174
Men's, boys' clothing, furnishings	162	248,213	305	10,256	4.1	4,418	73,649	648	655	645	703	103
Women's, children's clothing, accessories	573	921,217	1,054	31,967	3.5	12,960	251,724	2,596	2,618	2,559	2,660	509
Furs (dressed), fur clothing	48	59,941	91	2,821	4.7	1,229	19,671	405	368	231	220	35
Handbags	35	24,058	32	1,383	5.7	460	8,668	96	93	93	98	35
Millinery, millinery supplies	67	59,368	1	3,680	6.2	1,373	25,000	265	262	259	259	64
Shoes, other footwear	80	89,865	102	4,068	4.5	1,378	22,599	219	212	201	203	62
Work clothing	14	15,051	9	455	3.0	122	2,528	25	25	25	28	10
Dry goods, piece goods	818	3,233,165	5,620	107,348	3.3	49,567	878,670	7,242	7,231	7,212	7,339	484
Hosiery	111	224,021	286	9,299	4.2	4,687	85,924	636	623	619	644	73
Dry goods	159	488,027	960	18,982	3.9	8,538	152,178	1,529	1,532	1,517	1,585	78
Piece goods	548	2,521,117	4,374	79,067	3.1	36,342	640,568	5,077	5,076	5,076	5,110	333
Furniture, home furnishings	837	571,713	1,634	38,691	6.8	14,434	275,574	2,637	2,636	2,626	2,698	709
Furniture	375	269,516	494	17,044	6.3	6,133	117,677	1,134	1,129	1,126	1,171	306
Home furnishings	462	302,197	1,140	21,647	7.2	8,301	157,897	1,503	1,507	1,500	1,527	403
Paper, allied products	403	469,942	1,020	19,590	4.2	8,247	158,304	1,420	1,443	1,452	1,456	272
Paper	283	410,731	868	14,403	3.5	5,913	113,083	981	1,009	1,028	1,025	181
Stationery, office supplies	120	59,211	152	5,187	8.8	2,334	45,221	439	434	424	431	91
Farm products (raw materials)	3,566	11,495,721	29,708	176,930	1.5	77,429	1,651,834	34,480	33,463	39,678	46,714	3,363
Cotton	254	1,020,618	10,053	7,659	0.8	3,035	57,716	723	714	706	812	202
Grain	230	1,129,086	1,150	11,349	1.0	5,544	102,509	1,058	1,053	1,086	1,089	123
Hides, skins, raw furs	137	258,403	1,495	9,108	3.5	4,327	73,154	754	703	695	707	70
Livestock	2,223	7,558,447	7,335	96,999	1.3	46,247	949,099	28,866	28,897	29,598	30,373	*2,221
Tobacco (leaf)	552	1,045,530	7,762	43,602	4.2	14,343	397,720	2,366	1,330	6,862	12,976	633
Wool, mohair	118	315,643	1,882	5,933	1.9	3,155	55,475	552	586	547	512	73
Miscellaneous inedible farm products	52	167,994	31	2,280	1.4	778	16,161	161	180	184	245	41
Automotive	648	925,266	2,093	38,293	4.1	14,991	286,327	2,532	2,576	2,600	2,633	523
Electrical-electronic apparatus, equipment, appliances	1,527	1,383,138	5,727	83,801	6.1	32,007	624,223	5,257	5,430	5,398	5,513	1,309
Electrical apparatus, supplies	859	695,667	3,461	44,804	6.4	17,653	333,570	2,949	3,006	3,003	3,042	765
Appliances, radios, TV sets	167	134,053	579	7,124	5.3	2,536	47,335	471	471	477	489	132
Electronic parts, equipment	501	553,418	1,687	31,873	5.8	11,818	243,318	1,837	1,953	1,918	1,982	412
Hardware, plumbing-heating goods	1,049	606,339	2,595	43,929	7.2	17,581	341,699	3,240	3,234	3,238	3,366	869
Hardware	347	239,745	499	15,254	6.4	5,526	105,124	1,007	998	1,018	1,075	297
Plumbing, heating goods	702	366,594	2,096	28,675	7.8	12,055	236,575	2,233	2,236	2,220	2,291	572
Lumber, construction materials	903	855,451	1,709	40,533	4.7	17,727	331,088	4,170	3,386	4,170	3,473	645
Lumber, millwork	526	657,518	709	25,640	3.9	10,368	192,630	1,946	1,978	1,959	2,014	389
Construction materials (except lumber)	377	197,933	1,000	14,893	7.5	7,359	138,458	2,224	1,408	2,211	1,459	256
Machinery, equipment, supplies	3,174	2,169,550	11,917	150,303	6.9	64,606	1,197,191	11,230	11,626	11,733	11,355	2,348
Air conditioning, commercial refrigeration equipment	203	197,197	813	8,973	4.6	3,822	74,609	858	1,171	1,185	695	173
Commercial machines, equipment	202	68,347	689	6,746	9.9	3,177	58,742	675	694	680	687	159
Construction machinery, equipment	84	75,609	937	5,501	7.3	2,411	41,122	416	413	406	406	44
Farm-garden machinery, equipment	54	32,671	272	2,155	6.6	809	18,572	197	194	204	199	27
Industrial machinery, equipment, supplies	2,124	1,356,474	8,119	106,371	7.8	45,611	838,688	7,429	7,493	7,588	7,693	1,617
Professional equipment, supplies	85	26,008	100	2,159	8.3	892	18,925	210	211	237	240	56
Service establishment equipment, supplies	247	174,247	785	9,560	5.5	4,371	80,180	822	830	823	830	170
Transportation (exc. automotive) equipment, supplies	175	238,997	202	8,838	3.7	3,513	66,353	623	620	610	605	102
Metals, metalwork (except scrap)	661	940,802	9,551	31,722	3.4	13,576	248,944	2,279	2,299	2,273	2,302	471
Iron, steel and products	513	631,918	8,762	23,630	3.7	9,467	175,585	1,576	1,593	1,582	1,604	364
Nonferrous metals, metalwork	148	308,884	789	8,092	2.6	4,109	73,359	703	706	691	698	107
Other merchandise agents, brokers	2,768	4,272,055	13,377	150,517	3.5	66,145	1,222,516	12,765	12,653	12,357	12,932	1,712
Scrap iron and steel	48	85,788	1,167	3,364	3.9	1,893	29,938	342	326	311	295	25
Amusements, sporting goods, toys	271	245,501	318	14,484	5.9	5,161	93,953	869	868	874	932	202
Books, magazines, newspapers	89	77,292	1,194	7,853	10.2	3,730	65,658	921	898	918	919	50
Coal, coke	212	584,803	1,136	22,307	3.8	11,394	214,981	1,960	1,976	1,889	1,943	59
Farm supplies	169	330,258	440	6,596	2.0	2,809	59,438	626	616	645	722	95
Jewelry	109	68,311	400	3,989	5.8	1,396	23,304	269	274	277	281	84
Yarns	131	263,250	130	6,537	2.5	2,140	40,913	396	384	390	391	108
Petroleum and products	192	566,617	203	10,619	1.9	4,061	71,540	706	709	677	719	123
General merchandise	460	595,989	4,702	26,726	4.5	13,795	260,984	2,994	2,962	2,831	2,835	247
Miscellaneous products agents, brokers, n.e.c.	1,087	1,454,246	3,687	48,042	3.3	19,766	361,807	3,682	3,640	3,545	3,895	719
Assemblers of farm products, total	13,255	9,050,816	385,348	729,365	8.1	327,963	6,670,562	111,592	111,771	106,089	123,997	6,340
Farm products (edible)	4,080	2,680,036	70,636	379,301	14.2	176,957	3,458,470	67,498	69,178	59,961	72,104	2,792
Dairy, poultry products	2,087	1,392,362	21,177	111,730	8.0	52,205	1,090,733	16,662	17,377	17,585	18,266	1,493
Fresh fruits, vegetables	1,993	1,287,674	49,459	267,571	20.8	124,752	2,367,737	50,836	51,801	42,376	53,838	1,299
Farm products (raw materials)	8,669	6,171,994	293,455	328,622	5.3	140,680	3,004,277	40,942	39,467	42,710	48,400	3,237
Cotton	281	623,751	30,761	16,030	2.6	6,207	123,672	1,514	1,478	1,811	2,235	238
Grain	6,613	3,225,985	181,772	219,456	6.8	95,672	1,854,511	25,586	26,050	28,375	28,196	1,938
Hides, skins, raw furs	95	32,849	1,871	2,914	8.9	1,562	29,654	501	560	522	547	63
Livestock (except horses, mules)	1,090	1,771,355	16,016	42,601	2.4	14,854	301,787	4,913	5,004	5,131	5,434	687
Other inedible farm products	590	518,054	63,035	47,621	9.2	22,385	694,653	8,428	6,375	6,871	11,988	311
Farm supplies	495	194,713	20,657	20,419	10.5	9,796	196,015	2,993	2,980	3,232	3,242	305
Feed	372	147,422	12,655	13,053	8.9	6,530	127,985	2,151	2,209	2,273	2,195	246
Seed	123	47,291	8,002	7,366	15.6	3,266	68,030	842	771	959	1,047	59
Other farm products assemblers	11	4,073	600	1,023	25.1	530	11,800	159	146	186	251	6

xxx Not applicable. ... Represents zero. [1]Entries for agents and brokers represent brokerage or commissions received. [2]Excludes sales directly from plants and from general offices, totaling $1,782,169 for the year 1954; sales are not allocated to sales offices.

Table 1B. WHOLESALE TRADE: 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[2] Amount ($1,000)	Operating expenses (including payroll)[2] Percent of sales	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15 Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
United States, total	216,099	xxx	9,965,440	xxx	xxx	7,734,207	148,293,186	2,305,403	130,878
Type of Operation									
Merchant wholesalers, total	129,117	76,533,260	7,056,391	8,826,101	11.5	4,848,628	91,456,242	1,440,738	85,351
Service wholesalers (domestic market):									
Wholesale merchants (jobbers)	117,105	62,040,990	5,824,309	7,642,048	12.3	4,232,993	80,379,079	1,291,296	80,243
Converters (textile)	1,091	1,735,854	187,510	156,678	9.0	81,419	1,374,059	12,116	420
Industrial distributors	1,944	2,812,215	461,389	396,394	14.1	255,337	4,738,618	71,151	277
Foreign trade merchants:									
Exporters	3,141	3,387,793	212,767	268,440	7.9	101,277	1,731,475	22,966	1,192
Importers	1,918	2,783,083	272,874	174,747	6.3	80,038	1,410,924	17,074	1,006
Limited-function wholesalers:									
Cash-carry wholesalers	978	354,537	22,501	16,956	4.8	8,168	156,433	3,241	492
Drop or direct-mill shippers	1,615	2,604,407	6,668	116,742	4.5	57,944	1,049,127	11,573	729
Wagon, truck distributors	1,065	146,885	3,069	19,369	13.2	9,369	197,801	4,068	987
Retailer-cooperative warehouses	260	667,496	65,304	34,727	5.2	22,083	418,726	7,253	5
Manufacturers' sales branches, offices, total	23,706	50,800,384	1,730,310	3,845,619	7.6	1,903,870	36,931,797	499,522	669
Sales branches (with stocks)	15,687	28,609,331	1,730,310	2,860,408	10.0	1,492,124	28,939,039	409,737	462
Sales offices (without stocks)	8,019	22,191,053	...	985,211	4.4	411,746	7,992,758	89,785	207
Petroleum bulk stations, terminals, total	28,351	10,483,060	702,298	947,995	9.0	345,177	6,826,115	112,264	22,633
Independent bulk stations	6,345	1,756,090	83,431	201,958	11.5	83,492	1,640,304	30,412	5,161
Commission stations	16,288	2,572,310	19,459	202,401	7.9	50,096	1,002,096	21,515	16,107
Salary, salary-commission stations	3,919	3,547,591	469,994	432,441	12.2	135,045	2,691,855	38,525	1,281
Cooperative bulk stations	1,057	171,422	13,510	20,466	11.9	11,910	233,853	4,169	26
Distributing terminals	742	2,435,647	115,904	90,729	3.7	64,634	1,258,007	17,643	58
Agents, brokers, total	18,138	32,839,667	64,910	835,806	2.5	349,653	6,751,854	101,522	14,626
Auction companies	1,671	2,870,079	2,466	63,119	2.2	25,242	686,972	22,779	1,686
Brokers (merchandise):									
Representing sellers	3,821	8,176,570	13,189	151,325	1.8	61,315	1,117,857	14,467	3,207
Representing buyers	504	1,059,053	2,904	19,553	1.8	7,385	137,416	1,817	399
Commission merchants	1,977	7,290,708	13,202	96,676	1.3	49,301	916,959	15,173	1,741
Export agents	910	1,161,002	6,200	46,684	4.0	21,894	421,625	6,684	424
Import agents	250	670,189	3,509	14,575	2.2	4,813	86,262	1,068	124
Manufacturers agents:									
With stocks	1,245	598,624	12,024	43,132	7.2	25,408	482,922	6,070	971
Without stocks	4,906	3,074,172	...	174,877	5.7	59,565	1,153,078	13,659	4,238
Selling agents	2,477	4,916,189	7,900	190,472	3.9	73,170	1,321,766	13,644	1,702
Purchasing agents, resident buyers	185	1,729,346	905	22,281	1.3	14,486	282,247	3,769	130
Cooperative buying agencies	21	83,010	361	1,899	2.3	858	19,359	176	3
Cooperative sales agencies	171	1,210,725	2,250	11,213	0.9	6,216	125,391	2,216	1
Assemblers (mainly farm products), total	16,787	9,920,288	411,531	604,810	6.1	286,879	6,327,178	151,357	7,599
Assemblers (dealing on own account)	4,052	2,129,583	69,485	92,587	4.3	37,879	846,885	21,787	2,984
Commission buyers	1,080	1,459,848	8,799	22,175	1.5	9,235	181,232	4,324	871
Cooperative marketing associations	994	1,410,424	107,429	136,822	9.7	66,954	1,486,495	33,531	26
Cream stations	605	60,477	602	5,345	8.8	2,951	55,297	1,592	212
Country grain elevators:									
Independent	2,406	1,089,389	50,007	47,356	4.3	21,561	411,767	9,000	1,726
Line	3,282	1,273,040	64,508	47,116	3.7	24,163	440,640	9,711	313
Cooperative	2,473	1,694,774	79,501	50,365	3.0	26,256	510,270	10,125	38
Packers, shippers	1,895	802,753	31,200	203,044	25.3	97,880	2,394,592	61,287	1,429
Type by Kind of Business									
Merchant wholesalers, total	129,117	76,533,260	7,056,391	8,826,101	11.5	4,848,628	91,456,242	1,440,738	85,351
Groceries, confectionery, meats:									
Groceries (general line)	4,253	5,771,700	598,763	471,825	8.2	285,756	5,433,833	95,600	2,069
Not sponsoring cooperative voluntary groups	2,953	3,358,324	355,255	294,717	8.8	175,332	3,354,187	60,811	1,820
Voluntary group wholesalers	634	1,627,196	171,807	135,109	8.3	85,196	1,602,716	26,837	163
Retailer-cooperative warehouses	211	582,340	54,182	26,939	4.6	16,722	321,683	5,421	1
Cash-carry depots	404	146,409	10,670	7,150	4.9	3,565	66,783	1,282	47
Institutional wholesalers	51	57,431	6,849	7,910	13.8	4,941	88,464	1,249	38
Confectionery	1,696	357,554	23,749	43,304	12.1	24,398	492,315	9,599	1,518
Fish, sea foods	1,100	387,557	16,149	60,600	15.6	30,067	594,595	11,167	937
Meats, meat products	3,200	1,977,065	33,807	147,764	7.5	82,149	1,607,526	25,108	3,056
Other grocery, food specialties	5,458	2,719,192	209,950	263,701	9.7	125,059	2,426,510	41,970	4,048
Canned foods	1,000	399,360	43,244	42,000	10.5	18,966	377,607	6,643	843
Coffee, tea, spices	489	567,066	49,881	41,126	7.3	18,165	325,382	5,223	293
Dried fruits, nuts	130	66,008	6,749	6,724	10.2	2,838	63,188	1,504	117
Flour	263	153,612	5,688	13,075	8.5	5,135	95,844	1,614	163
Frosted, frozen foods	422	232,165	24,446	33,688	14.5	16,396	335,227	5,539	206
Miscellaneous grocery specialties	3,154	1,300,981	79,942	127,088	9.8	63,559	1,229,262	21,447	2,426
Farm products (edible):									
Dairy, poultry products	4,839	2,688,598	63,017	213,111	7.9	115,900	2,234,408	43,515	4,426
Fruits, vegetables (fresh)	6,127	3,169,960	51,830	313,141	9.9	157,550	2,955,974	52,312	6,556
Beer, wines, distilled spirits:									
Beer, ale	5,206	1,524,681	69,130	217,288	14.3	106,348	2,024,029	34,404	4,233
Wines, distilled spirits	1,495	2,525,114	304,149	223,535	8.9	117,628	2,300,078	29,109	559
Drugs, chemicals, allied products:									
Drugs (general line)	302	844,070	116,611	100,191	11.9	65,403	1,243,613	21,996	37
Drugs, drug sundries (specialty lines)	1,594	496,100	59,544	114,388	23.1	46,471	914,568	14,589	961
Proprietary medicines, toiletries	663	201,722	23,872	60,961	30.2	25,144	507,887	7,768	381
Retailer-cooperatives specialty lines	17	6,551	1,425	607	9.3	374	7,154	138	1
Drug sundries	914	287,827	34,247	52,820	18.4	20,953	399,527	6,683	579
Industrial chemicals, explosives	1,075	685,727	50,917	91,748	13.4	45,884	824,838	10,707	374
Paints, varnishes	1,153	217,391	34,180	49,291	22.7	27,992	521,926	8,528	583
With glass, wallpaper	486	106,894	19,511	25,578	23.9	15,000	275,764	4,737	218
Without glass, wallpaper	667	110,497	14,669	23,713	21.5	12,992	246,162	3,791	365

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[2] Amount ($1,000)	Operating expenses (including payroll)[2] Percent of sales	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15 Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued									
Merchant wholesalers—Continued									
Tobacco and products (except leaf)	2,701	2,487,122	113,749	129,318	5.2	75,327	1,425,129	26,104	2,302
Dry goods, apparel:									
Clothing, furnishings, footwear	4,122	1,471,358	184,917	212,706	14.5	109,207	2,011,462	28,955	3,179
Clothing, furnishings (general line)	350	177,286	24,821	24,597	13.9	13,148	240,828	3,779	327
Men's, boys' clothing, furnishings	1,123	358,931	48,808	53,197	14.8	27,785	520,928	7,568	846
Women's, children's clothing, furnishings	1,178	410,898	38,164	63,616	15.5	32,383	595,704	8,192	858
Furs (dressed), fur clothing	393	141,482	27,736	15,757	11.1	7,123	141,533	1,758	323
Millinery, millinery supplies	399	99,828	10,885	18,321	18.4	9,590	178,230	2,792	312
Shoes, other footwear	519	241,338	28,752	32,343	13.4	16,994	292,200	4,169	359
Work clothing	160	41,595	5,751	4,875	11.7	2,184	42,039	697	154
Dry goods (general line)	178	456,026	68,856	59,383	13.0	36,360	676,868	9,815	60
Dry goods specialties, piece goods, notions	4,214	1,863,665	207,996	227,939	12.2	115,938	2,115,648	27,570	2,855
Hosiery, underwear	535	195,658	16,230	21,789	11.1	11,271	217,433	3,268	390
Piece goods (jobbers)	1,953	1,084,146	110,718	110,172	10.2	52,738	907,383	10,987	1,128
Other dry goods, notions	1,726	583,861	81,048	95,978	16.4	51,929	990,832	13,315	1,337
Piece goods converters	1,090	1,738,434	188,561	156,792	9.0	81,372	1,372,762	12,118	425
Furniture, home furnishings:									
Furniture (household, office)	1,054	375,261	45,362	74,826	19.9	43,160	813,595	11,547	662
Household furniture	528	241,667	24,257	39,528	16.4	21,847	427,678	5,606	325
Office furniture	526	133,594	21,105	35,298	26.4	21,313	385,917	5,941	337
Home furnishings, floor coverings	2,135	873,973	116,415	140,917	16.1	75,586	1,427,534	20,916	1,277
China, glassware, crockery	450	114,568	17,906	24,958	21.8	13,213	244,277	3,783	335
Floor coverings	570	411,881	57,164	49,293	12.0	28,357	515,524	6,715	271
Miscellaneous home furnishings	1,115	347,524	41,345	66,666	19.2	34,016	667,733	10,418	671
Paper and its products:									
Wrapping paper, twine	470	295,649	34,989	48,186	16.3	31,156	579,071	8,156	254
Fine paper	430	461,634	44,345	62,572	13.6	39,974	741,621	9,192	96
Stationery, office supplies	759	177,096	27,280	47,612	26.9	29,964	588,219	10,052	419
Wallpaper	244	32,559	6,059	10,974	33.7	5,505	99,974	1,795	79
Miscellaneous paper products	1,727	913,024	79,783	122,210	13.4	72,048	1,354,135	19,487	1,023
Farm products (raw materials):									
Cotton	299	1,741,557	152,920	77,740	4.5	16,735	245,255	3,323	283
Grain	378	3,051,393	128,297	65,033	2.1	29,415	572,005	8,095	127
Hides, skins, raw furs	624	467,222	49,221	31,441	6.7	7,537	135,774	2,105	395
Livestock (except horses, mules)	207	406,595	4,296	8,008	2.0	2,707	51,025	800	204
Tobacco (leaf)	135	221,088	27,117	21,085	9.5	9,955	195,447	5,291	62
Wool, mohair	247	508,974	63,686	24,987	4.9	11,920	173,947	1,918	166
Miscellaneous inedible farm products	169	374,178	28,335	15,885	4.2	6,701	113,917	1,455	102
Automotive:									
Automobiles, other motor vehicles	2,073	1,351,070	113,755	141,101	10.4	78,116	1,527,197	23,872	1,246
Automobiles, new and used	614	809,567	45,106	57,350	7.1	30,101	593,208	8,962	369
Trucks, tractors (road type)	1,459	541,503	68,649	83,751	15.5	48,015	933,989	14,910	877
Automotive equipment, tires and tubes	11,490	2,566,576	478,029	568,453	22.1	342,526	6,624,870	112,531	7,374
Automotive parts, accessories	10,269	2,311,329	439,162	516,477	22.3	314,330	6,077,964	103,663	6,554
Garage equipment, tools	357	74,790	11,910	16,864	22.5	9,995	194,480	2,978	204
Tires and tubes	864	180,457	26,957	35,112	19.5	18,201	352,426	5,890	616
Electrical goods:									
Electrical goods (general line)	539	1,425,512	170,515	148,596	10.4	88,906	1,722,305	25,332	33
Wiring supplies, construction materials, apparatus and equipment	2,159	853,297	107,027	138,612	16.2	81,435	1,508,079	23,122	1,199
Wiring supplies, construction materials	1,702	707,104	86,098	106,915	15.1	62,535	1,155,606	17,769	930
Apparatus and equipment	457	146,193	20,929	31,697	21.7	18,900	352,473	5,353	269
Electrical appliances, specialties	2,343	2,030,474	224,781	266,158	13.1	147,814	2,867,504	40,953	1,133
Electrical appliances (general line)	359	769,106	85,326	98,270	12.8	55,162	1,067,636	14,407	100
Radios, television sets	1,107	486,774	56,182	74,944	15.4	41,110	801,768	12,134	648
Refrigerators, equipment (household)	232	442,915	44,723	42,146	9.5	24,185	476,300	6,661	67
Miscellaneous appliances, specialties	645	331,679	38,550	50,798	15.3	27,357	521,800	7,751	318
Hardware, plumbing, heating:									
Hardware	1,977	2,006,431	364,805	313,120	15.6	203,769	3,718,210	59,330	1,016
General line (with industrial department)	361	1,196,485	221,391	181,075	15.1	122,712	2,238,494	35,173	28
General line (without industrial department)	309	501,445	87,737	73,651	14.7	47,966	860,222	13,931	108
Specialty lines	1,307	308,501	55,677	58,394	18.9	33,091	619,494	10,226	881
Plumbing, heating equipment, supplies	3,518	1,769,497	253,873	269,274	15.2	155,491	2,884,600	42,708	1,607
Plumbing, heating (general line)	1,867	1,178,756	168,584	164,969	14.0	97,080	1,768,321	26,548	789
Heating (inc. stoves, ranges)	524	173,172	21,750	30,682	17.7	16,186	310,408	4,454	220
Plumbing fixtures, supplies	821	321,821	48,614	51,759	16.1	29,097	544,617	7,890	474
Air conditioning, ventilating equipment	306	95,748	14,925	21,864	22.8	13,128	261,254	3,816	124
Lumber, construction materials:									
Lumber, millwork	3,109	2,755,546	193,652	298,547	10.8	167,376	3,092,442	47,027	1,482
Direct mill shippers	863	1,039,869	3,426	56,915	5.5	26,824	484,120	5,196	491
Distributors with yards	2,246	1,715,677	190,226	241,632	14.1	140,552	2,608,322	41,831	991
Other construction materials	2,467	1,134,409	78,951	250,984	22.1	135,956	2,657,942	39,804	1,114
Brick, tile, terra cotta	252	98,327	5,834	15,466	15.7	7,987	149,779	2,162	103
Cement, lime, plaster	200	108,527	5,427	22,119	20.4	12,045	234,523	3,431	80
Glass (building)	326	109,692	13,100	31,213	28.5	20,745	381,529	5,785	200
Sand, gravel, crushed stone	184	86,737	2,614	21,570	24.9	10,036	210,724	2,983	101
Ready-mixed concrete distributors	354	174,808	4,194	58,828	33.7	30,068	617,105	9,097	166
Roofing, siding, insulation	326	171,287	14,713	24,429	14.3	13,270	260,493	3,682	131
Miscellaneous construction materials	825	385,031	33,069	77,359	20.1	41,805	803,789	12,664	333

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[2] Amount ($1,000)	Operating expenses (including payroll)[2] Percent of sales	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15 Employee (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued									
Merchant wholesalers—Continued									
Machinery, equipment, supplies:									
Commercial machines, equipment	4,264	837,044	117,538	203,952	24.4	112,146	2,121,673	2,653	2,863
Commercial refrigeration equipment	1,127	202,091	31,866	51,404	25.4	28,396	528,974	8,041	703
Office machines, equipment	802	102,011	13,072	28,825	28.3	17,243	358,735	5,683	557
Restaurant, hotel supplies (principally confood)	712	190,751	31,368	42,987	22.5	24,197	455,376	7,054	486
Store machines, fixtures	1,290	265,307	32,526	61,749	23.3	33,347	615,033	9,489	882
Other commercial machines, equipment	333	76,884	8,706	18,987	24.7	8,963	163,555	2,386	235
Construction machinery, equipment	906	779,882	131,039	128,413	16.5	73,947	1,391,185	17,720	311
Farm-dairy machinery, equipment	823	481,117	57,916	57,197	11.9	33,391	588,169	8,149	442
Industrial machinery, equipment, supplies	6,792	2,973,949	394,727	480,205	16.1	268,796	5,137,696	72,513	3,318
Industrial machinery, equipment (general line)	239	331,205	46,727	57,293	17.3	36,610	709,161	9,728	40
Belting, hose, packing	214	59,812	7,256	12,884	21.5	8,183	145,883	1,921	90
Machine tools	477	176,988	16,066	29,476	16.7	17,040	302,746	3,684	323
Mine, mill supplies	600	330,360	44,917	58,669	17.8	31,651	587,968	8,710	315
Oil well, oil refining supplies	1,005	717,069	102,047	66,308	9.2	30,792	630,114	9,099	242
Printing machinery, supplies (except paper)	181	50,389	5,347	10,775	21.4	6,128	111,269	1,441	80
Rope, cordage	100	74,417	5,784	6,667	9.0	4,010	57,884	787	41
Industrial machinery, supplies, n.e.c.	3,976	1,233,709	166,583	238,133	19.3	134,382	2,582,671	37,143	2,187
Professional equipment, supplies	2,353	562,413	89,352	144,658	25.7	88,336	1,664,588	29,039	1,198
Dental supplies	418	89,163	17,134	23,008	25.8	13,983	282,047	4,577	209
Religious supplies	121	18,152	4,023	4,616	25.4	2,630	47,631	1,108	98
School equipment, supplies	219	64,275	9,357	12,815	19.9	7,819	146,407	2,453	130
Surgical, medical, hospital equipment, supplies	643	214,612	29,783	49,011	22.8	28,971	542,277	8,062	297
Miscellaneous professional equipment, supplies	952	176,211	29,055	55,208	31.3	34,933	646,226	12,839	464
Service establishment equipment, supplies	3,520	743,440	107,460	141,763	19.1	75,138	1,383,309	22,913	2,432
Barber, beauty supplies	877	96,605	19,423	31,926	33.0	16,956	325,759	6,257	653
Laundry, dry cleaning equipment, supplies	350	112,443	13,922	23,964	21.3	12,496	222,995	3,375	174
Shoe findings	1,039	324,361	46,093	38,487	11.9	19,541	338,989	5,332	744
Undertakers' supplies	90	9,708	1,711	2,772	28.6	1,527	28,347	505	57
Upholsterers' supplies	163	43,369	7,362	7,930	18.3	4,171	74,604	1,247	110
Miscellaneous service equipment, supplies	1,001	156,954	18,949	36,684	23.4	20,447	392,615	6,197	694
Transportation (except automotive) equipment, supplies	609	249,507	29,859	46,311	18.6	24,471	456,859	5,893	258
Aircraft, aeronautical equipment, supplies	180	54,683	6,237	13,004	23.8	5,888	121,018	1,726	70
Railroad equipment, supplies	78	60,150	3,971	8,881	14.8	4,466	82,378	723	23
Marine equipment, supplies	314	123,222	18,140	22,174	18.0	12,753	228,905	3,141	151
Other transportation equipment, supplies	37	11,452	1,511	2,252	19.7	1,364	24,558	303	14
Metals, metalwork (except scrap):									
Iron, steel and products	1,466	1,447,929	168,730	216,024	14.9	118,531	2,157,842	28,093	627
Nonferrous metals, metalwork	240	503,126	36,030	36,495	7.3	21,170	383,040	5,046	78
Waste materials:									
Iron, steel scrap	2,620	1,688,130	51,797	162,123	9.6	85,103	1,562,492	28,002	2,196
Other scrap, waste materials	3,820	975,501	48,882	153,378	15.7	82,368	1,603,812	31,793	3,591
Other merchant wholesalers:									
Amusement, sporting goods	1,891	543,393	68,347	94,283	17.4	48,534	924,307	15,679	1,342
Cameras, photographic goods	409	160,919	17,322	27,365	17.0	12,864	251,786	3,988	201
Sporting goods, toys, games	1,450	375,582	50,534	65,768	17.5	35,134	661,596	11,491	1,113
Other recreational goods	32	6,892	491	1,150	16.7	536	10,925	200	28
Books, periodicals, newspapers	1,471	456,186	27,570	82,027	18.0	51,771	1,026,040	22,417	878
Coal, coke	946	1,997,822	64,617	86,053	4.3	45,555	834,375	11,155	238
Direct shippers (without yards)	609	1,392,698	2,539	45,911	3.3	24,799	450,274	5,023	142
Distributors with yards	337	605,124	62,078	40,142	6.6	20,756	384,101	6,132	96
Farm supplies	1,538	1,196,885	87,160	110,973	9.3	57,603	1,069,359	20,326	989
Feed	793	601,537	22,338	38,259	6.4	18,128	336,218	6,261	598
Fertilizers, agricultural chemicals	221	131,780	10,417	16,671	12.7	7,358	138,905	2,253	82
Seeds	458	324,035	41,789	48,776	15.1	27,775	512,953	10,256	272
Miscellaneous farm supplies	66	139,533	12,616	7,267	5.2	4,342	81,283	1,556	37
Jewelry	2,461	725,091	143,687	112,885	15.6	60,683	1,148,312	15,955	1,973
Jewelry (general line)	368	202,490	36,640	33,123	16.4	18,647	348,763	4,574	272
Clocks, watches	330	103,025	20,141	17,712	17.2	9,111	172,321	2,130	231
Precious stones, metals	360	181,829	39,395	13,695	7.5	6,675	117,049	1,152	294
Watch materials, jewelers' tools, supplies	218	41,805	7,132	9,116	21.8	5,497	103,878	1,920	203
Costume jewelry	351	68,571	9,351	14,519	21.2	7,879	160,242	2,408	276
Miscellaneous jewelry	834	127,371	31,028	24,720	19.4	12,874	246,059	3,771	697
Petroleum and products	1,072	740,721	33,820	64,128	8.7	30,741	580,256	8,795	551
Merchant wholesalers, miscellaneous products	3,969	2,456,795	208,492	262,887	10.7	137,783	2,552,178	42,620	2,535
Flowers (cut), potted plants	518	128,555	3,998	24,507	19.1	14,056	246,985	4,295	372
Bulbs, plants	83	17,048	876	4,426	26.0	2,465	50,232	860	43
Forest products (except lumber)	346	145,911	10,383	20,689	14.2	11,376	228,368	4,481	247
General merchandise	177	709,813	68,046	72,160	10.2	41,558	749,886	12,293	63
Leather goods	96	16,737	2,730	3,533	21.1	1,897	36,526	677	77
Oils and fats (inedible)	61	180,070	12,230	11,612	6.4	5,817	105,799	1,541	28
Textiles and materials other than dry goods	548	257,895	24,417	29,428	11.4	15,502	279,714	5,473	387
Yarns (industrial)	210	152,040	14,491	10,881	7.2	5,385	95,767	1,124	98
Kinds of business, n.e.c.	1,930	848,726	71,321	85,651	10.1	39,727	758,901	11,876	1,220
Manufacturers' sales branches (with stocks), total	15,687	28,609,331	1,730,310	2,860,408	10.0	1,492,124	28,939,039	409,737	462
Groceries, confectionery, meats:									
Confectionery	133	355,338	15,820	42,791	12.0	14,924	298,915	4,210	6
Meats, meat products	731	2,717,418	69,742	114,469	4.2	64,855	1,336,041	22,504	6
Other grocery, food specialties	2,257	3,399,460	131,689	289,810	8.5	128,918	2,529,606	38,017	4
Canned foods	165	627,316	38,109	45,546	7.3	15,630	301,203	5,132	2
Coffee, tea, spices	54	228,572	9,970	16,357	7.2	4,951	96,906	1,452	...
Flour	155	493,895	8,491	25,456	5.2	11,804	225,546	3,391	...
Miscellaneous grocery specialties	1,883	2,049,677	75,119	202,451	9.9	96,533	1,905,951	28,042	2

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[2] Amount ($1,000)	Operating expenses (including payroll)[2] Percent of sales	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15 Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued									
Manufacturers' sales branches (with stocks)—Continued									
Farm products (edible):									
Dairy, poultry products	711	901,493	33,585	119,126	13.2	61,384	1,168,807	17,782	11
Beer, wines, distilled spirits:									
Beer, ale	195	219,648	3,509	38,017	17.3	22,106	474,782	6,276	8
Wines, distilled spirits	58	528,571	19,094	39,403	7.5	10,059	188,311	2,102	6
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines)	247	501,524	42,909	104,306	20.8	45,331	840,466	12,200	1
Proprietary medicines, toiletries	86	143,125	11,844	37,782	26.4	14,183	270,819	3,855	1
Drug sundries	161	358,399	31,065	66,524	18.6	31,148	585,647	8,345	...
Industrial chemicals, explosives	478	1,472,119	62,824	128,409	8.7	48,002	908,015	10,512	8
Paints, varnishes	698	353,619	41,434	66,502	18.8	30,649	607,650	8,805	3
With glass, wallpaper	536	223,473	26,603	42,610	19.1	19,287	401,058	5,970	...
Without glass, wallpaper	162	130,146	14,831	23,892	18.4	11,362	206,592	2,835	3
Tobacco and products (except leaf)	37	419,423	10,052	24,133	5.8	3,934	72,727	1,124	8
Dry goods, apparel:									
Clothing, furnishings, footwear	193	384,220	40,993	40,254	10.5	22,864	441,933	4,766	28
Men's, boys' clothing, furnishings	82	175,110	16,192	15,418	8.8	9,451	187,230	1,838	14
Women's, children's clothing, furnishings	60	54,500	6,108	6,486	11.9	3,248	66,464	688	11
Clothing, furnishings, footwear, n.e.c	51	154,810	18,693	18,350	11.9	10,165	188,239	2,240	3
Dry goods, piece goods, notions	219	1,176,185	77,969	57,502	4.9	30,944	589,520	6,556	17
Hosiery, underwear	35	62,306	8,902	8,682	13.9	4,330	77,921	902	5
Piece goods	63	990,898	61,270	34,129	3.4	17,883	352,826	3,349	7
Other dry goods, notions	121	122,981	7,797	14,961	11.9	8,731	158,773	2,305	5
Furniture, home furnishings:									
Furniture (household, office)	217	170,008	7,922	27,228	16.0	13,511	245,479	3,285	15
Household furniture	106	104,503	4,815	10,114	9.7	5,054	80,831	1,029	6
Office furniture	111	65,505	3,107	17,114	26.1	8,457	164,648	2,256	9
Home furnishings, floor coverings	151	420,524	13,485	32,051	7.6	15,829	291,682	3,940	12
Floor coverings	59	241,634	7,069	19,443	8.0	10,076	188,669	2,606	5
Miscellaneous home furnishings	92	178,890	6,416	12,608	7.0	5,753	103,013	1,334	7
Paper and its products:									
Stationery, office supplies	184	60,680	6,591	13,235	21.8	8,256	156,504	2,340	...
Other paper products	120	131,673	13,880	16,846	12.8	9,909	191,710	2,778	12
Automotive equipment, tires and tubes	697	1,609,681	244,164	173,436	10.8	91,800	1,961,947	29,779	26
Automotive parts, accessories	357	792,776	174,196	104,266	13.2	57,900	1,273,242	19,544	23
Garage equipment, tools	106	30,458	3,186	8,520	28.0	4,420	85,499	979	2
Tires, tubes	234	786,447	66,782	60,650	7.7	29,480	603,206	9,256	1
Electrical goods:									
Wiring supplies, construction material, apparatus, and equipment	450	2,550,179	110,444	222,066	8.7	155,011	2,853,664	41,254	8
Wiring supplies, construction materials	167	394,705	39,177	26,253	6.7	11,128	230,763	2,851	3
Apparatus and equipment	283	2,155,474	71,267	195,813	9.1	143,883	2,622,901	38,403	5
Electrical appliances, specialties	216	211,091	20,219	19,591	9.3	9,986	198,562	2,968	6
Hardware, plumbing, heating:									
Hardware	109	77,983	7,920	13,313	17.1	8,150	148,041	1,609	8
Plumbing, heating equipment, supplies	518	586,395	46,756	73,322	12.5	42,343	820,182	12,169	22
Plumbing, heating (general-line)	237	356,601	31,439	36,712	10.3	21,926	427,075	7,156	6
Heating (including stoves, ranges)	155	128,921	9,781	19,106	14.8	10,365	203,444	2,658	6
Plumbing fixtures, supplies	49	29,762	2,637	3,939	13.2	2,116	39,384	465	8
Air conditioning, ventilating equipment	77	71,111	2,899	13,525	19.0	7,936	150,279	1,890	2
Lumber, construction materials:									
Lumber, millwork	125	142,479	21,452	16,202	11.4	7,488	145,085	1,928	19
Other construction materials	337	482,208	33,288	86,604	18.0	49,049	985,013	14,000	30
Brick, tile, terra cotta	40	31,317	1,996	3,544	11.3	1,945	39,698	462	2
Cement, lime, plaster	35	48,296	1,732	7,589	15.7	2,644	51,233	692	...
Glass (building)	130	135,444	23,736	23,672	17.5	17,915	363,733	6,190	...
Roofing, siding, insulation	35	48,582	1,289	6,581	13.5	3,950	71,155	871	...
Miscellaneous construction materials	97	218,569	4,535	45,218	20.7	22,595	459,194	5,785	28
Machinery, equipment, supplies:									
Commercial machines, equipment	1,759	754,457	50,190	241,132	40.0	176,777	3,389,356	41,600	28
Office machines, equipment	1,438	645,778	40,695	215,739	33.4	160,347	3,075,407	37,588	12
Store machines, fixtures	220	62,376	3,769	16,162	25.9	11,928	238,872	2,872	7
Other commercial machines, equipment, n.e.c	101	46,303	5,726	9,231	19.9	4,402	75,077	1,140	9
Construction machinery, equipment	56	41,714	5,009	6,069	14.5	2,666	50,114	587	4
Farm-dairy machinery, equipment	283	1,308,163	113,129	78,871	6.0	45,610	862,745	13,917	7
Industrial machinery, equipment, supplies	1,779	1,804,193	115,050	205,803	11.4	116,123	2,194,169	29,284	58
Industrial machinery, equipment	60	149,975	4,685	7,486	5.0	4,147	80,240	950	...
Belting, hose, packing	178	197,693	15,101	24,344	12.3	11,645	215,207	2,903	...
Machine tools	134	79,319	8,050	8,660	10.9	5,125	109,328	1,146	5
Mine, mill supplies	145	201,878	8,007	15,774	7.8	9,176	154,851	1,907	8
Oil well, oil refining supplies	241	191,289	16,792	16,923	8.8	8,633	161,552	2,076	8
Printing machinery, supplies (except paper)	119	78,439	5,208	10,767	13.7	6,678	129,343	1,484	1
Miscellaneous industrial machinery, supplies, n.e.c	902	905,600	57,207	121,849	13.5	70,719	1,343,648	18,818	36
Professional equipment, supplies	593	147,492	22,644	37,566	25.5	23,954	449,654	8,094	10
Service establishment equipment, supplies	286	261,903	18,600	30,268	11.6	17,724	318,836	4,333	21
Laundry, dry cleaning equipment, supplies	50	51,481	4,220	9,236	17.9	5,185	89,950	1,044	6
Shoe findings	58	150,320	6,293	6,351	4.2	3,826	71,661	736	1
Undertakers' supplies	50	21,939	4,067	4,654	21.2	2,429	44,497	770	1
Miscellaneous service equipment, supplies	128	38,163	4,020	10,027	26.3	6,284	112,728	1,783	13
Transportation (except automotive) equipment, supplies	70	93,877	18,888	15,548	16.6	8,163	164,132	2,088	4
Metals, metalwork (except scrap):									
Iron, steel and products	380	658,442	57,213	60,193	9.1	30,136	583,285	8,729	12
Nonferrous metals, metalwork	131	346,350	28,692	22,454	6.5	10,089	199,265	2,877	...
Other manufacturers' sales branches	1,269	4,320,821	225,154	403,888	9.3	165,580	3,272,841	47,324	54

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[2] Amount ($1,000)	Operating expenses (including payroll)[2] Percent of sales	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15 Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued									
Manufacturers' sales offices (without stocks), total	8,019	22,191,053	...	895,211	4.4	411,746	7,992,758	89,785	207
Groceries, confectionery, meats	375	1,086,508	...	77,614	7.1	27,518	548,909	7,750	3
Farm products (edible):									
Dairy, poultry products	17	74,549	...	5,957	8.0	2,117	45,184	613	1
Beer, wines, distilled spirits	98	959,590	...	53,686	5.6	13,432	268,833	2,813	...
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines)	76	176,130	...	19,485	11.1	9,309	173,844	2,046	...
Industrial chemicals, explosives	290	962,886	...	100,388	10.4	30,540	632,329	8,681	1
Paints, varnishes	74	131,478	...	15,340	11.7	5,712	115,912	1,365	...
Tobacco and products (except leaf)	199	875,662	...	19,460	2.2	4,814	98,775	1,546	...
Dry goods, apparel:									
Clothing, furnishings, footwear	309	412,972	...	34,332	8.3	17,856	317,457	3,153	63
Men's, boys' clothing, furnishings	111	174,724	...	15,039	8.6	7,920	140,827	1,274	25
Women's, children's clothing, furnishings	132	133,155	...	12,275	9.2	6,580	122,472	1,141	32
Clothing, furnishings, footwear, n.e.c.	66	105,093	...	7,018	6.7	3,356	54,158	738	6
Dry goods, piece goods, notions	286	844,291	...	37,663	4.5	19,447	371,438	3,357	18
Furniture, home furnishings:									
Furniture (household, office)	51	19,120	...	1,554	8.1	907	18,045	170	12
Home furnishings, floor coverings	266	343,831	...	18,892	5.5	9,304	174,063	1,922	2
Floor coverings	126	253,599	...	9,775	3.9	4,366	79,849	796	...
Miscellaneous home furnishings, n.e.c.	140	90,232	...	9,117	10.1	4,938	94,214	1,126	2
Paper and its products	762	1,188,193	...	73,164	6.2	43,031	818,065	8,353	4
Fine paper	24	58,717	...	2,366	4.0	1,172	18,416	172	...
Stationery, office supplies	338	139,321	...	28,511	20.5	23,402	441,205	4,545	2
Other paper products	400	990,155	...	42,287	4.3	18,457	358,444	3,636	2
Automotive equipment, tires and tubes	141	283,785	...	22,599	8.0	9,145	179,031	2,277	5
Electrical goods:									
Wiring supplies, construction materials, apparatus and equipment	555	924,688	...	31,365	3.4	14,958	284,718	3,031	...
Electrical appliances, specialties	101	721,447	...	9,372	1.3	5,193	114,981	840	4
Hardware, plumbing, heating:									
Hardware	67	71,054	...	5,534	7.8	2,078	39,287	806	2
Plumbing, heating equipment, supplies	366	464,082	...	20,348	4.4	10,971	216,815	2,156	3
Plumbing, heating (general line)	68	257,218	...	5,874	2.3	3,295	64,169	668	1
Heating (inc. stoves, ranges)	55	38,699	...	4,012	10.4	1,637	32,312	271	...
Plumbing fixtures, supplies	93	49,402	...	3,518	7.1	1,912	37,365	380	...
Air conditioning, ventilating equipment	150	118,763	...	6,944	5.8	4,127	82,969	837	2
Lumber, construction materials:									
Lumber, millwork	53	81,899	...	5,254	6.4	1,913	32,597	326	9
Other construction materials	366	989,534	...	77,117	7.8	28,049	483,466	6,177	4
Brick, tile, terra cotta	73	109,143	...	6,421	5.9	1,973	38,241	555	3
Cement, lime, plaster	88	258,868	...	32,621	12.6	8,553	153,445	2,076	...
Glass (building)	37	164,350	...	1,646	1.0	926	18,754	199	...
Roofing, siding, insulation	80	266,262	...	22,664	8.5	10,809	168,485	2,121	...
Miscellaneous construction material	88	190,911	...	13,765	7.2	5,788	104,541	1,226	1
Machinery, equipment, supplies:									
Commercial machines, equipment	374	83,924	...	19,601	23.4	14,568	286,712	3,103	9
Office machines, equipment	270	39,565	...	15,206	38.4	11,494	234,780	2,629	3
Store machines, fixtures	32	12,188	...	1,759	14.4	1,129	17,268	143	2
Commercial machines, equipment, n.e.c.	72	32,171	...	2,636	8.2	1,945	34,664	331	4
Construction machinery, equipment	49	63,220	...	5,063	8.0	1,605	26,971	268	...
Farm-dairy machinery, equipment	17	210,828	...	8,321	3.9	3,281	61,219	737	...
Industrial machinery, equipment, supplies	1,251	1,900,676	...	81,491	4.3	43,881	832,957	8,771	23
Belting, hose, packing	61	44,012	...	2,842	6.5	1,508	31,676	313	2
Machine tools	122	77,725	...	6,232	8.0	3,324	62,876	516	1
Mine, mill supplies	72	30,049	...	2,833	9.4	1,488	28,399	296	4
Oil well, oil refining supplies	84	71,896	...	4,032	5.6	1,912	38,823	486	5
Miscellaneous industrial machinery, supplies, n.e.c.	912	1,676,994	...	65,552	3.9	35,649	671,183	7,160	11
Professional equipment, supplies	81	67,882	...	3,852	5.7	2,609	51,463	546	4
Service establishment equipment, supplies	57	22,641	...	1,350	6.0	862	15,675	180	6
Transportation (except automotive) equipment, supplies	54	48,658	...	3,256	6.7	1,710	31,536	310	3
Metals, metalwork (except scrap):									
Iron, steel and products	729	5,491,945	...	120,265	2.2	40,993	821,329	7,836	9
Nonferrous metal, metalwork	217	844,092	...	28,793	3.4	10,686	212,018	2,571	3
Other manufacturers' sales offices	738	2,845,488	...	84,095	3.0	35,257	719,129	8,111	19
Petroleum bulk stations, terminals	28,351	10,483,060	702,298	947,995	9.0	345,177	6,826,115	112,264	22,633
Refiner-marketer stations	19,035	7,386,227	526,780	627,874	8.5	213,218	4,262,040	67,108	16,270
Marketers without refining facilities	8,999	3,010,574	169,354	302,857	10.1	124,530	2,416,723	42,789	6,288
Marketers of liquefied petroleum gas	317	86,259	6,164	17,264	20.0	7,429	147,352	2,367	75
Agents, brokers, total	18,138	32,839,667	64,910	835,806	2.5	349,653	6,751,854	101,522	14,626
Groceries, confectionery, meats	2,568	5,179,537	8,804	102,653	2.0	45,188	830,291	10,955	2,216
Groceries, foods (except as specified)	2,401	4,518,201	8,750	95,648	2.1	42,927	785,562	10,422	2,041
Confectionery	109	89,961	20	3,293	3.7	1,167	22,364	298	115
Meats, meat products	58	571,375	34	3,712	0.6	1,094	22,365	235	60
Farm products (edible)	956	1,663,467	3,545	51,587	3.1	24,797	458,360	7,368	682
Dairy, poultry products	151	368,069	684	5,657	1.5	2,523	53,394	786	111
Fruits, vegetables (fresh)	805	1,295,398	2,861	45,930	3.5	22,274	404,966	6,582	571
Beer, wine, distilled spirits	67	51,390	165	2,373	4.6	713	13,826	166	39

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[2] Amount ($1,000)	Operating expenses (including payroll)[2] Percent of sales	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15 Employees (Number)	Active proprietor of unincorporated businesses, November (Number)
Type by Kind of Business—Continued									
Agents, brokers--Continued									
Drugs, chemicals, allied products	363	371,553	1,373	16,418	4.4	7,265	136,990	1,620	213
Drugs, drug sundries	124	84,090	155	5,017	6.0	2,332	47,885	642	73
Industrial chemicals, explosives	196	257,136	1,107	10,184	4.0	4,393	79,263	837	109
Paints, varnishes	43	30,327	111	1,217	4.0	540	9,842	141	31
Dry goods, apparel	1,936	5,166,544	7,909	160,528	3.1	63,194	1,149,537	12,108	1,562
Clothing, furnishings (general line)	169	505,240	298	10,474	2.1	5,546	108,272	1,405	129
Men's, boys' clothing, furnishings	162	173,527	454	7,341	4.2	3,193	57,532	602	115
Women's, children's clothing, furnishings	482	656,219	442	20,407	3.1	8,409	166,050	2,253	470
Furs (dressed), fur clothing	66	49,235	80	1,659	3.4	642	10,876	183	62
Millinery, millinery supplies	83	50,850	8	2,574	5.1	957	18,489	249	90
Shoes, other footwear	56	35,852	33	1,948	5.4	509	10,065	111	49
Dry goods (general line)	224	595,107	280	13,023	2.2	4,660	82,198	1,196	172
Hosiery, underwear	152	208,166	452	9,740	4.7	4,055	72,974	652	117
Piece goods	542	2,892,348	5,862	93,362	3.2	35,223	623,081	5,457	358
Furniture, home furnishings	657	402,969	919	23,603	5.9	9,363	184,211	2,218	542
Furniture (household, office)	279	161,988	288	10,510	6.5	3,964	78,869	896	230
Home furnishings, floor coverings	378	240,981	631	13,093	5.4	5,399	105,342	1,322	312
Paper and its products	257	229,580	498	9,375	4.1	3,902	75,273	877	175
Stationery, office supplies	61	21,682	208	1,576	7.3	799	16,250	223	49
Othe paper products	196	207,898	290	7,799	3.8	3,103	59,023	654	126
Farm products (raw materisl)	3,266	11,296,536	17,687	133,399	1.2	57,948	1,333,280	35,411	3,115
Cotton	229	752,847	4,978	6,851	0.9	2,287	43,604	741	205
Grain	293	1,469,564	2,742	13,714	0.9	5,910	102,541	1,454	188
Hides, skins, raw fur	159	331,006	1,772	8,824	2.7	4,438	71,669	894	104
Livestock (except horses, mules)	1,745	7,172,610	3,491	61,255	0.9	28,106	568,562	19,752	1,837
Tobacco (leaf)	657	998,923	1,111	35,271	3.5	13,643	484,576	11,704	636
Wool, mohair	103	373,295	2,055	4,743	1.3	2,280	35,450	487	84
Miscellaneous inedible farm products	80	198,291	1,538	2,741	1.4	1,284	26,878	379	61
Automotive	447	442,024	745	20,886	4.7	8,167	159,706	1,823	360
Automobiles, other motor vehicles	47	85,421	230	2,104	2.5	791	13,636	252	38
Automotive equipment, tires and tubes	400	356,603	515	18,782	5.3	7,376	146,070	1,571	322
Electrical goods	1,026	633,923	1,828	38,942	6.1	13,934	270,616	3,229	876
Wiring supplies, appsratus	732	439,524	1,457	28,010	6.4	10,183	194,778	2,303	619
Electricsl sppliances, specialties	294	194,399	371	10,932	5.6	3,751	75,838	926	257
Hardware, plumbing, hesting	908	420,285	2,135	30,591	7.3	12,982	237,870	2,980	757
Hardware	340	203,839	456	12,709	6.2	4,782	88,137	1,168	292
Plumbing, heating equipment, supplies	568	216,446	1,679	17,882	8.3	8,200	149,733	1,812	465
Lumber, construction materisls	546	462,143	2,218	22,442	4.9	7,874	160,610	1,900	385
Lumber, millwork	363	371,536	1,729	15,789	4.2	4,786	96,713	1,073	255
Other construction materisls	183	90,607	489	6,653	7.3	3,088	63,897	827	130
Mschinery, equipment, supplies	2,531	1,364,852	7,738	87,135	6.4	38,674	734,268	8,546	1,893
Commercisl machines, equipment	242	69,012	797	5,771	8.4	3,068	63,193	956	192
Construction machinery, equipment	66	30,716	554	2,407	7.8	1,460	25,803	319	36
Farm-dsiry mschinery, equipment	49	27,875	344	1,574	5.6	814	16,396	176	29
Industrial mschinery, equipment, supplies	1,691	814,102	4,863	60,611	7.4	26,354	494,728	5,603	1,298
Professional equipment, supplies	77	19,674	98	1,545	7.9	699	13,958	200	51
Service estsblishment equipment, supplies	256	232,512	841	9,051	3.9	3,595	64,506	754	207
Transportation (except sutomotive) equipment, supplies	150	170,961	241	6,176	3.6	2,684	55,684	538	80
Metals, metslwork (except scrap)	538	677,101	1,014	22,355	3.3	8,574	158,813	1,841	380
Iron, steel and products	469	506,233	842	19,197	3.8	7,170	131,594	1,577	337
Nonferrous metals, metslwork	69	170,868	172	3,158	1.8	1,404	27,219	264	43
Waste materials	80	197,530	524	6,904	3.5	3,227	51,347	557	38
Iron, steel scrsp	44	161,990	453	5,159	...	2,313	34,148	348	26
Other scrap, waste materisls	36	35,540	71	1,745	...	914	17,199	209	12
Other agents, brokers	1,992	4,280,233	7,808	106,615	2.5	43,851	796,856	9,923	1,393
Amusements, sporting goods	238	135,464	352	8,672	6.4	3,203	61,429	731	204
Books, periodicsls, newspapers	79	54,951	158	6,416	11.7	2,839	50,368	989	69
Coal, coke	195	675,255	428	19,995	3.0	7,679	134,725	1,389	63
Farm supplies	172	444,041	1,304	7,272	1.6	3,316	55,796	776	111
Jewelry	135	84,090	1,679	3,385	4.0	854	16,852	237	114
Petroleum and products	109	364,689	171	7,029	1.9	2,432	46,209	401	59
Agents, brokers, miscellaneous products, n.e.c.	1,064	2,521,743	3,716	53,846	2.1	23,528	431,477	5,400	773
Assemblers (msinly farm products), total	16,787	9,920,288	411,531	604,810	6.1	286,879	6,327,178	151,357	7,599
Groceries, confectionery, meats:									
Fish, seafoods	544	116,566	3,844	27,451	23.5	14,328	403,539	12,348	442
Other grocery, food specialties	225	188,883	20,392	26,480	14.0	12,333	425,572	11,286	114
Dried fruits, nuts	156	160,702	15,368	21,508	13.4	9,901	359,648	9,718	82
Miscellaneous grocery specialties	69	28,181	5,024	4,972	17.6	2,432	65,924	1,568	32
Farm products (edible)	4,554	2,026,944	65,683	319,203	15.7	152,605	3,366,021	81,764	2,794
Dsiry, poultry products	2,522	939,581	32,163	66,334	7.1	31,304	689,861	17,017	1,575
Fruits, vegetsbles (fresh)	2,032	1,087,363	33,520	252,869	23.3	121,301	2,676,160	64,747	1,219
Farm products (raw materials)	11,105	7,435,813	311,449	217,294	2.9	100,688	1,995,855	43,027	4,044
Cotton	1,061	859,459	42,682	24,006	2.8	8,388	234,510	5,072	706
Grsin	8,120	4,129,276	191,384	143,760	3.5	71,306	1,352,771	28,414	2,092
Hides, skins, raw furs	129	42,677	2,556	3,619	8.5	1,930	36,358	795	97
Livestock (except horses, mules)	1,221	2,058,567	6,418	26,982	1.3	10,120	197,785	4,789	874
Tobscco (leaf)	68	126,553	54,767	3,284	2.6	1,840	27,085	716	43
Wool, mohair	72	61,717	3,054	3,557	5.8	1,296	19,208	380	58
Miscellaneous inedible farm products	434	157,564	10,588	12,086	7.7	5,808	128,138	2,861	174
Other assemblers:									
Farm supplies	343	148,624	9,872	13,847	9.3	6,646	129,576	2,763	192
Feed	139	67,826	2,854	4,963	7.3	2,388	45,530	942	89
Seeds	150	59,987	6,238	6,964	11.6	3,299	71,100	1,501	65
Miscellaneous farm supplies	56	20,811	780	1,920	9.2	959	12,946	320	38
Assemblers, miscellaneous products	18	3,458	291	535	15.5	279	6,615	169	13

xxx Not applicable. ...Represents zero. [1]Data in this table differ from data in the publications of the 1948 Census of Wholesale Trade; they have been adjusted to the scope of the 1954 Wholesale Census. [2]Entries for agents and brokers represent brokerage or commissions received.

Table 1C. WHOLESALE TRADE: 1954 AND 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses[2] (inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15				Active proprietors of unincorporated businesses, November 15	
											Payroll		Employees			
	1954 (Number)	1948 (Number)	1954 ($1,000)	1948 ($1,000)	1954 ($1,000)	1948 ($1,000)	1954 (Percent)	1948 (Percent)	1954 ($1,000)	1948 ($1,000)	1954 (Dollars)	1948 (Dollars)	1954 (Number)	1948 (Number)	1954 (Number)	1948 (Number)
Wholesale trade, total	252,318	216,099	xxx	xxx	13,078,672	9,965,440	xxx	xxx	11,021,450	7,734,207	216,084,291	148,293,186	2,590,236	2,305,403	151,213	130,878
Type of Operation																
Merchant wholesalers	165,153	129,117	101,100,941	76,533,260	9,524,871	7,056,391	13.2	11.5	7,018,090	4,848,628	136,999,582	91,456,242	1,686,501	1,440,738	105,270	85,351
Manufacturers' sales branches, sales offices	22,590	23,706	69,533,784	50,800,384	2,152,720	1,730,310	7.7	7.6	2,605,047	1,903,870	51,694,937	36,931,797	515,876	499,522	110	669
Petroleum bulk plants, terminals and LP gas facilities	29,189	28,351	16,038,372	10,483,060	912,501	702,298	10.0	9.0	539,643	345,177	10,627,876	6,826,115	132,554	112,264	22,206	22,633
Merchandise agents, brokers	22,131	18,138	39,250,509	32,839,667	103,232	64,910	3.1	2.5	530,707	349,653	10,091,334	6,751,854	131,308	101,522	17,287	14,626
Assemblers of farm products	13,255	16,787	9,050,816	9,920,288	385,348	411,591	8.1	6.1	327,963	286,879	6,670,562	6,327,178	123,997	151,357	6,340	7,599
Type by Kind of Business																
Merchant wholesalers	165,153	129,117	101,100,941	76,533,260	9,524,871	7,056,391	13.2	11.5	7,018,090	4,848,628	136,999,582	91,456,242	1,686,501	1,440,738	105,270	85,351
Grocery, confectionery, meat wholesalers	29,795	26,673	22,057,824	17,071,626	1,081,525	997,265	9.7	8.9	1,103,639	820,879	21,465,166	15,745,161	302,840	279,271	24,510	22,610
Farm products (edible) distributors																
General-line grocery wholesalers	3,320	4,253	7,353,560	5,771,700	560,337	598,763	7.5	8.2	325,073	285,756	6,364,016	5,433,833	82,807	95,600	1,538	2,069
Confectionery wholesalers	1,909	1,696	527,446	357,554	35,722	23,749	12.9	12.1	34,244	24,398	676,677	492,315	10,563	9,599	1,671	1,518
Fish, sea food distributors[3]	1,798	1,100	625,046	387,557	30,463	16,149	16.8	15.6	47,757	30,067	964,781	594,595	17,537	11,167	1,534	937
Meat, meat products wholesalers	4,357	3,200	2,866,193	1,977,065	68,959	33,807	10.3	7.5	148,803	82,149	2,860,594	1,607,526	35,954	25,108	4,215	3,056
Specialty-line grocery wholesalers (less dairy products distributors)	6,950	5,458	4,608,366	2,719,192	252,768	209,950	9.0	9.7	205,361	125,059	4,026,815	2,426,510	56,020	41,970	5,089	4,048
Poultry, poultry products distributors (plus dairy products distributors)	4,941	4,839	2,815,474	2,688,598	62,649	63,017	10.1	7.9	134,881	115,900	2,688,039	2,234,408	40,721	43,515	3,849	4,426
Fresh fruit, vegetable wholesalers	6,520	6,127	3,261,739	3,169,960	70,627	51,830	13.2	9.9	207,520	157,550	3,884,244	2,955,974	59,238	52,312	6,614	6,556
Beer, wine, distilled spirits wholesalers	7,309	6,701	5,686,934	4,049,795	510,706	373,279	12.0	10.9	342,382	223,976	6,606,622	4,324,107	73,238	63,513	5,102	4,792
Beer, ale distributors	5,791	5,206	2,311,181	1,524,681	104,592	69,130	16.3	14.3	176,619	106,348	3,296,086	2,024,029	42,039	34,404	4,595	4,233
Wine, distilled spirits wholesalers	1,518	1,495	3,375,753	2,525,114	406,114	304,149	9.1	8.9	165,763	117,628	3,310,536	2,300,078	31,199	29,109	507	559
Tobacco distributors	2,858	2,701	3,208,929	2,487,122	145,504	113,749	5.9	5.2	103,779	75,327	1,966,907	1,425,129	28,382	26,104	2,466	2,302
Drugs, chemicals, allied products wholesalers	5,837	4,124	3,369,865	2,243,288	346,186	261,252	15.9	15.9	283,050	185,750	5,583,063	3,504,945	68,738	55,820	2,628	1,955
General-line drug wholesalers	392	302	1,273,114	824,070	175,713	116,611	13.6	11.9	104,646	65,403	2,026,241	1,243,613	26,293	21,996	35	37
Specialty-line drug, toiletries wholesalers	2,409	1,594	900,618	496,100	80,397	59,544	16.9	23.1	74,881	46,471	1,523,059	914,568	19,858	14,589	1,391	961
Industrial chemicals, explosives distributors	1,878	1,075	923,242	685,727	62,697	50,917	15.9	13.4	69,802	45,884	1,400,494	824,838	14,355	10,707	630	374
Paint, varnish wholesalers	1,158	1,153	272,891	217,391	27,379	34,180	23.8	22.7	33,721	27,992	633,269	521,926	8,232	8,528	572	583
Dry goods, apparel wholesalers																
Furniture, home furnishings wholesalers (plus musical instrument, sheet music wholesalers)	14,713	12,793	7,964,269	6,778,717	985,129	812,107	14.8	12.9	585,174	461,623	11,142,356	8,417,869	127,720	110,921	8,884	8,458
Clothing, furnishings, footwear wholesalers	4,252	4,122	1,826,611	1,471,358	199,013	184,917	15.4	14.5	133,510	109,207	2,527,566	2,011,462	30,612	28,955	2,913	3,179
General-line dry goods wholesalers	132	178	393,580	456,026	54,512	68,856	14.4	13.0	33,168	36,360	600,691	676,868	7,761	9,815	62	60
Specialty-line dry goods wholesalers (plus curtain, drapery wholesalers; domestics wholesalers)	4,586	4,214	2,161,142	1,863,665	253,830	207,996	13.9	12.2	144,996	115,938	2,659,030	2,115,648	31,307	27,570	2,833	2,855
Piece goods converters	817	1,090	1,503,962	1,738,434	236,407	188,561	9.7	9.0	69,686	81,372	1,454,051	1,372,762	11,074	12,118	281	425
Furniture (household, office) wholesalers	1,976	1,054	697,825	375,261	68,620	45,362	21.1	19.9	76,723	43,160	1,451,459	813,595	17,495	11,547	1,198	662
Home furnishings, floors coverings wholesalers (Less curtain, drapery wholesalers; domestics wholesalers. Plus musical instrument, sheet music wholesalers.)	2,950	2,135	1,381,149	873,973	172,747	116,415	17.9	16.1	127,091	75,586	2,449,559	1,427,534	29,471	20,916	1,597	1,277
Paper, allied products wholesalers	5,057	3,630	2,961,049	1,879,962	255,189	192,456	15.9	15.5	267,104	178,647	5,129,724	3,363,020	58,441	48,682	2,682	1,871
Coarse paper and products wholesalers	3,300	2,627	2,545,652	1,670,307	211,089	159,117	14.0	13.9	208,471	143,178	3,956,294	2,674,827	43,737	36,835	1,656	1,373
Printing and fine paper disbributors																
Stationery, office supplies wholesalers	1,564	759	369,772	177,096	36,524	27,280	26.4	26.9	52,051	29,964	1,039,764	588,219	13,144	10,052	961	419
Wallpaper wholesalers	193	244	45,625	32,559	7,576	6,059	29.9	33.7	6,882	5,505	133,666	99,974	1,560	1,795	65	79
Farm products (raw materials) merchants	3,853	2,059	9,231,941	6,771,007	976,054	453,872	4.0	3.6	140,601	84,970	2,763,461	1,487,370	38,673	22,987	2,644	1,339
Automotive wholesalers	15,540	13,563	3,977,513	3,917,646	597,639	591,784	22.6	18.1	523,812	420,642	10,458,060	8,152,067	134,473	136,403	10,059	8,620
Motor vehicle distributors	1,563	2,073	757,335	1,351,070	42,614	113,755	15.2	10.4	61,595	78,116	1,191,513	1,527,197	14,388	23,872	983	1,246
Automotive equipment, tire-tube wholesalers	13,977	11,490	3,220,178	2,566,576	555,025	478,029	24.4	22.1	462,217	342,526	9,266,547	6,624,870	120,085	112,531	9,076	7,374
Electrical, electronics, appliance distributors	7,123	5,041	6,337,718	4,309,283	725,771	502,323	14.0	12.8	494,600	318,155	9,761,405	6,097,888	108,238	89,407	3,061	2,365
Electrical apparatus, supplies distributors	3,159	2,698	2,910,458	2,278,809	336,653	277,542	13.6	12.6	227,777	170,341	4,429,472	3,230,384	50,118	48,454	1,356	1,232
Electrical appliance, radio, TV set wholesalers	2,065	2,343	2,814,584	2,030,474	304,214	224,781	13.1	13.1	198,955	147,814	3,965,770	2,867,504	41,830	40,953	713	1,133
Electronic parts, equipment distributors[4]	1,899	...	612,676	...	84,904	...	20.4	...	67,868	...	1,366,163	...	16,290	...	992	...

See footnotes at end of table.

Table 1C. WHOLESALE TRADE: 1954 AND 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses[2] (inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15				Active proprietors of unincorporated businesses, November 15	
											Payroll		Employees			
	1954 (Number)	1948 (Number)	1954 ($1,000)	1948 ($1,000)	1954 ($1,000)	1948 ($1,000)	1954 (Percent)	1948 (Percent)	1954 ($1,000)	1948 ($1,000)	1954 (Dollars)	1948 (Dollars)	1954 (Number)	1948 (Number)	1954 (Number)	1948 (Number)
Type by Kind of Business—Con.																
Merchant wholesalers—Con.																
Hardware, plumbing-heating goods wholesalers	6,183	5,189	4,397,711	3,680,180	726,491	603,753	17.2	15.2	437,323	346,132	8,402,441	6,341,556	101,008	98,222	2,852	2,499
Hardware wholesalers	2,137	1,977	2,067,923	2,006,431	376,946	364,805	18.3	15.6	227,146	203,769	4,313,153	3,718,210	54,245	59,330	1,110	1,016
Plumbing, heating equipment, supplies distributors	4,046	3,212	2,329,788	1,673,749	349,545	238,948	16.3	14.8	210,177	142,363	4,089,288	2,623,346	46,763	38,892	1,742	1,483
Lumber, construction materials distributors	10,314	5,576	6,586,207	3,889,955	423,222	272,603	16.1	14.1	553,583	303,332	11,056,641	5,750,384	127,740	86,831	4,984	2,596
Lumber, millwork wholesalers	4,304	3,109	3,805,942	2,755,546	253,485	193,652	10.7	10.8	216,440	167,376	4,294,880	3,092,442	49,156	47,027	2,051	1,482
Construction materials distributors[3]	6,010	2,467	2,780,265	1,134,409	169,737	78,951	23.6	22.1	337,143	135,956	6,761,761	2,657,942	78,584	39,804	2,933	1,114
Machinery, equipment, supplies distributors	27,150	19,573	10,039,852	6,723,100	1,331,000	942,816	20.2	18.2	1,099,879	689,353	21,542,689	13,004,733	238,984	192,696	15,076	10,946
Air conditioning, comm. refrig.equip. distr.	1,860	1,433	484,070	297,839	58,964	46,791	23.7	24.6	63,298	41,524	1,230,177	790,228	13,155	11,857	1,104	827
Commercial machines, equipment distributors	3,219	3,137	660,125	634,953	76,802	85,672	25.3	24.0	89,237	83,750	1,760,908	1,592,699	21,465	24,612	2,301	2,160
Construction machinery, equipment dealers	1,640	906	1,401,359	779,882	275,743	131,039	19.2	16.5	150,469	73,947	2,890,386	1,391,185	28,574	17,720	533	311
Farm-garden machinery, equipment wholesalers	1,112	823	534,379	481,117	76,190	57,916	16.8	11.9	46,026	33,391	885,294	588,169	10,180	8,149	627	442
Industrial machinery, equipment distributors[5]	5,746	6,792	2,618,986	2,973,949	282,858	394,727	15.8	16.1	209,837	268,796	4,072,669	5,137,696	43,237	72,513	2,799	3,318
Industrial materials, supplies disbributors	4,393		2,009,740		261,084		20.0		231,857		4,553,075		48,981		2,066	
Professional equipment, supplies distributors	2,912	2,353	853,153	562,413	123,181	89,352	26.1	25.7	127,563	88,336	2,520,985	1,664,588	31,267	29,039	1,569	1,198
Service establishment supply houses	5,264	3,520	1,101,992	743,440	128,343	107,460	23.5	19.1	134,542	75,138	2,695,470	1,383,309	32,449	22,913	3,600	2,432
Transportation equipment distributors	1,004	609	376,048	249,507	47,831	29,859	23.9	18.6	46,960	24,471	933,725	456,859	9,676	5,893	477	258
Metals, metalwork (except scrap) distributors	3,235	1,706	3,362,585	1,951,055	474,912	204,760	14.5	12.9	264,342	139,701	5,146,942	2,540,882	52,338	33,139	1,303	705
Iron, steel and products distributors[7]	2,693	1,466	2,174,276	1,447,929	391,727	168,730	18.5	14.9	221,482	118,531	4,293,636	2,157,842	44,102	28,093	1,087	627
Nonferrous metals distributors	542	240	1,188,309	503,126	83,185	36,030	7.2	7.3	42,860	21,170	853,306	383,040	8,236	5,046	216	78
Scrap, waste materials dealers	8,189	6,440	2,405,590	2,663,631	180,683	100,679	17.8	11.8	224,006	167,471	4,371,765	3,166,304	67,847	59,795	7,652	5,787
Iron, steel scrap dealers	3,719	2,620	1,213,140	1,688,130	101,824	51,797	17.4	9.6	110,177	85,103	2,176,704	1,562,492	31,628	28,002	3,367	2,196
Waste materials dealers	4,470	3,820	1,192,450	975,501	78,859	48,882	18.2	15.7	113,829	82,368	2,195,061	1,603,812	36,219	31,793	4,285	3,591
Other merchant wholesalers (less musical instrument, sheet music wholesalers)	17,997	13,348	9,512,954	8,116,893	764,860	633,693	12.2	10.0	594,516	432,670	11,602,340	8,134,827	157,841	136,947	11,367	8,506
Amusement, sporting goods distributors	2,514	1,891	952,711	543,393	112,964	68,347	17.8	17.4	87,335	48,534	1,700,205	924,307	22,201	15,679	1,651	1,342
Book, magazine, newspaper wholesalers	1,919	1,471	697,206	456,186	47,909	27,570	19.6	18.0	83,180	51,771	1,473,736	1,026,040	25,280	22,417	1,153	878
Coal wholesalers	700	946	794,189	1,997,822	36,786	64,617	8.0	4.3	30,824	45,555	607,959	834,375	6,626	11,155	268	238
Farm supplies wholesalers	2,347	1,538	1,574,642	1,196,885	148,207	87,160	10.8	9.3	82,819	57,603	1,664,247	1,069,359	23,096	20,326	1,399	989
Jewelry wholesalers	2,741	2,461	825,459	725,091	146,168	143,687	17.7	15.6	76,224	60,683	1,468,531	1,148,312	18,183	15,955	2,033	1,973
Petroleum products distributors	2,260	1,072	1,416,388	740,721	44,167	33,820	9.0	8.7	56,221	30,741	1,117,171	580,256	13,350	8,795	1,403	551
Flower, bulb, plant wholesalers	966	601	222,942	145,603	12,563	4,874	24.1	19.9	28,605	16,521	542,603	297,217	7,766	5,245	664	415
Gift, art goods, greeting card wholesalers																
Miscellaneous products merchant wholesalers (less musical instrument, sheet music wholesalers)	4,550	3,368	3,029,417	2,311,192	216,096	203,618	9.7	10.1	149,308	121,262	3,027,888	2,254,961	41,339	37,375	2,796	2,120
Manufacturers' sales branches, sales offices	22,590	23,706	69,533,784	50,800,384	2,152,720	1,730,310	7.7	7.6	2,605,047	1,903,870	51,694,937	36,931,797	515,876	499,522	110	669
Sales branches (with stocks)	14,759	15,687	36,811,238	28,609,331	2,152,720	1,730,310	10.5	10.0	1,947,494	1,492,124	38,972,080	28,939,039	404,031	409,737	67	462
Sales offices (without stocks)	7,831	8,019	32,722,546	22,191,053	...	...	4.5	4.4	657,553	411,746	12,722,857	7,992,758	111,845	89,785	43	207
Food and kindred products	4,488	4,575	11,746,914	10,242,575	242,253	273,439	9.3	7.6	486,493	345,313	9,387,147	6,859,388	106,460	102,067	20	45
Sales branches (with stocks)	3,398	4,085	7,954,675	8,121,928	242,253	273,439	10.3	7.9	382,382	302,246	7,432,325	5,996,462	85,661	90,891	9	41
Sales offices (without stocks)	1,090	490	3,792,239	2,120,647	...	...	7.2	6.5	104,111	43,067	1,954,822	862,926	20,799	11,176	11	4
Textile mill products	714	1,566	2,545,862	4,416,629	82,660	140,230	6.7	5.7	95,322	126,209	1,840,079	2,373,624	16,191	25,694	9	146
Apparel and related products																
Sales branches (with stocks)	388	633	1,171,036	2,217,117	82,660	140,230	8.2	6.4	55,623	74,748	1,100,034	1,421,984	10,577	16,424	6	63
Sales offices (without stocks)	326	933	1,374,826	2,199,512	...	...	5.4	5.0	39,699	51,461	740,045	951,640	5,614	9,270	3	83
Furniture and fixtures	286	285	266,271	192,944	18,449	8,036	15.7	15.2	22,890	14,762	442,808	269,321	4,466	3,537	10	31
Sales branches (with stocks)	229	226	197,438	171,337	18,449	8,036	14.9	16.0	17,332	13,651	331,484	248,217	3,485	3,326	4	19
Sales offices (without stocks)	57	59	68,833	21,607	...	...	18.2	8.8	5,558	1,111	111,324	21,104	981	211	6	12
Paper and allied products	455	1,066	2,097,564	1,380,546	15,886	20,471	6.8	7.5	54,442	61,196	1,123,322	1,166,279	10,351	13,471	...	16
Sales branches (with stocks)	98	304	377,093	192,353	15,886	20,471	6.5	15.6	13,141	18,165	302,267	348,214	2,896	5,118	...	12
Sales offices (without stocks)	357	762	1,720,471	1,188,193	...	...	6.9	6.2	41,301	43,031	821,055	818,065	7,455	8,353	...	4
Chemicals and allied products	2,190	2,019	8,889,311	4,016,173	173,746	159,279	9.5	12.0	299,984	191,501	5,989,562	3,704,953	56,863	50,317	7	13
Sales branches (with stocks)	1,482	1,541	4,548,221	2,542,250	173,746	159,279	12.2	13.5	192,658	144,342	3,855,136	2,754,483	39,272	37,889	5	12
Sales offices (without stocks)	708	478	4,341,090	1,473,923	...	...	6.5	9.5	107,326	47,159	2,134,426	950,470	17,591	12,428	2	1
Primary metal products	2,221	2,517	13,844,325	8,540,343	156,028	140,581	2.8	4.0	196,436	155,446	3,888,648	3,040,222	34,781	38,753	6	59
Fabricated metal products																
Sales branches (with stocks)	818	1,138	1,954,239	1,669,170	156,028	140,581	7.7	10.1	82,905	90,718	1,608,277	1,750,773	17,188	25,384	4	42
Sales offices (without stocks)	1,403	1,379	11,890,086	6,871,173	...	...	2.0	2.5	113,531	64,728	2,280,371	1,289,449	17,593	13,369	2	17

See footnotes at end of table.

Table 1C. WHOLESALE TRADE: 1954 AND 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses[2] (inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15				Active proprietors of unincorporated businesses, November 15	
											Payroll		Employees			
	1954 (Number)	1948 (Number)	1954 ($1,000)	1948 ($1,000)	1954 ($1,000)	1948 ($1,000)	1954 (Percent)	1948 (Percent)	1954 ($1,000)	1948 ($1,000)	1954 (Dollars)	1948 (Dollars)	1954 (Number)	1948 (Number)	1954 (Number)	1948 (Number)
Type by Kind of Business—Con.																
Manufacturers' sales branches, sales offices—Con.																
Machinery (except electrical)	5,327	5,288	5,998,901	5,887,033	458,293	266,654	14.8	10.4	560,183	389,775	11,291,839	7,430,408	108,279	94,759	7	123
Sales branches (with stocks)	3,992	3,668	4,408,254	3,677,000	458,293	266,654	17.3	13.7	490,164	328,180	9,973,980	6,257,817	96,485	82,240	2	93
Sales offices (without stocks)	1,335	1,620	1,590,647	2,210,033	...	...	7.7	4.9	70,019	61,595	1,317,859	1,172,591	11,794	12,519	5	30
Electrical machinery	1,509	1,322	5,021,744	4,407,405	181,420	130,663	8.1	6.4	204,228	185,148	3,989,599	3,451,925	37,447	48,093	3	18
Sales branches (with stocks)	796	666	3,615,929	2,761,270	181,420	130,663	9.3	8.8	164,267	164,997	3,236,865	3,052,226	31,327	44,222	...	14
Sales offices (without stocks)	713	656	1,405,815	1,646,135	...	...	4.9	2.5	39,961	20,151	752,734	399,699	6,120	3,871	3	4
Rubber products; Leather and leather products; Stone, clay and glass products; Transportation equipment; Instruments and related products; Other manufacturers' products[6]	5,400	5,068	19,122,892	11,716,736	823,985	590,957	7.2	8.2	685,069	434,520	13,741,933	8,635,677	141,038	122,831	48	218
Sales branches (with stocks)	3,558	3,426	12,584,353	7,256,906	823,985	590,957	8.6	10.5	549,022	355,077	11,131,712	7,108,863	117,140	104,243	37	166
Sales offices (without stocks)	1,842	1,642	6,538,539	4,459,830	...	...	4.2	4.5	136,047	79,443	2,610,221	1,526,814	23,898	18,588	11	52
Petroleum bulk plants, terminals, and LP gas facilities	29,189	28,351	16,038,372	10,483,060	912,501	702,298	10.0	9.0	539,643	345,177	10,627,876	6,826,115	132,554	112,264	22,206	22,633
Gasoline, distillates, residuals:																
Bulk plants	27,078	27,292	10,027,135	7,961,154	434,829	580,230	10.9	10.6	332,956	273,114	6,608,774	5,420,756	86,977	92,254	21,911	22,500
Distributing terminals	1,241	742	5,781,703	2,435,647	463,190	115,904	7.9	3.7	179,463	64,634	3,487,438	1,258,007	38,672	17,643	27	58
Wholesale LP gas facilities	870	317	229,534	86,259	14,482	6,164	26.5	20.0	27,224	7,429	531,664	147,352	6,905	2,367	268	75
Merchandise agents, brokers	22,131	18,138	39,250,509	32,839,667	103,232	64,910	3.1	2.5	530,707	349,653	10,091,334	6,751,854	131,308	101,522	17,287	14,626
Groceries, confectionery, meats	2,949	2,568	7,621,093	5,179,537	10,587	8,804	2.1	2.0	72,106	45,188	1,321,026	830,291	14,440	10,955	2,516	2,216
Groceries (combination of food lines); Canned foods; Coffee, tea, spices; Flour; Sugar; Miscellaneous grocery products	2,678	2,401	6,907,496	4,518,201	10,371	8,750	2.3	2.1	67,052	42,927	1,227,360	785,562	13,498	10,422	2,279	2,041
Confectionery	174	109	192,992	89,961	92	20	3.9	3.7	2,763	1,167	52,916	22,364	559	298	159	115
Meats, provisions (except canned)	97	58	520,605	571,375	124	34	1.1	.6	2,291	1,094	40,750	22,365	383	235	78	60
Farm products (edible)	1,107	956	2,107,445	1,663,467	4,061	3,545	4.2	3.1	39,381	24,797	733,776	458,360	8,753	7,368	772	682
Dairy, poultry products	214	151	516,210	368,069	2,138	684	3.6	1.5	9,307	2,523	194,756	53,394	2,055	786	147	111
Fruits, vegetables	893	805	1,591,235	1,295,398	1,923	2,861	4.3	3.5	30,074	22,274	539,020	404,966	6,698	6,582	625	571
Drugs, chemicals, paints	516	363	522,701	371,553	1,720	1,373	4.8	4.4	11,735	7,265	236,253	136,990	2,212	1,620	302	213
Drugs, proprietaries, toiletries	172	124	143,150	84,090	322	155	7.3	6.0	4,314	2,332	90,239	47,885	955	642	89	73
Chemicals, explosives	262	196	317,332	257,136	1,264	1,107	3.7	4.0	5,859	4,393	117,145	79,263	982	837	162	109
Paints, varnishes, lacquers, enamels	82	43	62,219	30,327	134	111	4.8	4.0	1,562	540	28,869	9,842	275	141	51	31
Apparel (including footwear)	1,205	1,018	2,076,128	1,470,923	1,913	1,315	3.4	3.0	31,175	19,256	583,909	371,284	6,122	4,803	992	915
Clothing, furnishings (men's, women's); Men's, boys' clothing, furnishings; Women's, children's clothing, accessories; Handbags; Work clothing	1,010	813	1,866,954	1,334,986	1,719	1,194	7.9	2.9	27,195	17,148	516,639	331,854	5,440	4,260	831	714
Furs (dressed), fur clothing	48	66	59,941	49,235	91	80	4.7	3.4	1,229	642	19,671	10,876	220	183	35	62
Millinery, millinery supplies	67	83	59,368	50,850	1	8	6.2	5.1	1,373	957	25,000	18,489	259	249	64	90
Shoes, other footwear	80	56	89,865	35,852	102	33	4.5	5.4	1,378	509	22,599	10,065	203	111	62	49
Dry goods, piece goods	818	918	3,233,165	3,695,621	5,620	6,594	3.3	3.1	49,567	43,938	878,670	778,253	7,339	7,305	484	647
Hosiery; Dry goods	270	376	712,048	803,273	1,246	732	4.0	2.8	13,225	8,715	238,102	155,172	2,229	1,848	151	289
Piece goods	548	542	2,521,117	2,892,348	4,374	5,862	3.1	3.2	36,342	35,223	640,568	623,081	5,110	5,457	333	358
Furniture, home furishings	837	657	571,713	402,969	1,634	919	6.8	5.9	14,434	9,363	275,574	184,211	2,698	2,218	709	542
Furniture	375	279	269,516	161,988	494	288	6.3	6.5	6,133	3,964	117,677	78,869	1,171	896	306	230
Home furnishings	462	378	302,197	240,981	1,140	631	7.2	5.4	8,301	5,399	157,897	105,342	1,527	1,322	403	312
Paper, allied products	403	257	469,942	229,580	1,020	498	4.2	4.1	8,247	3,902	158,304	75,273	1,456	877	272	175
Paper	283	196	410,731	207,898	868	290	3.8	3.8	5,913	3,103	113,083	59,023	1,025	654	181	126
Stationery, office supplies	120	61	59,211	21,682	152	208	7.3	7.3	2,334	799	45,221	16,250	431	223	91	49
Farm products (raw materials)	3,566	3,266	11,495,721	11,296,536	29,708	17,687	1.5	1.2	77,429	57,948	1,651,834	1,333,280	46,714	35,411	3,363	3,115
Cotton	254	229	1,020,618	752,847	10,053	4,978	.8	.9	3,035	2,287	57,716	43,604	812	741	202	205
Grain	230	293	1,129,086	1,469,564	1,150	2,742	1.0	.9	5,544	5,910	102,509	102,541	1,089	1,454	23	188
Hides, skins, raw furs	137	159	258,403	331,006	1,495	1,772	3.5	2.7	4,327	4,438	73,154	71,669	707	894	70	104
Livestock	2,223	1,745	7,558,447	7,172,610	7,335	3,491	1.3	.9	46,247	28,106	949,099	568,562	30,373	19,752	2,221	1,837
Tobacco (leaf)	552	657	1,045,530	998,923	7,762	1,111	4.2	3.5	14,343	13,643	397,720	484,576	12,976	11,704	633	636
Wool, mohair	118	103	315,643	373,295	1,882	2,055	1.9	1.3	3,155	2,280	55,475	35,450	512	487	73	84
Miscellaneous inedible farm products	52	80	167,994	198,291	31	1,538	1.4		778	1,284	16,161	26,878	245	379	41	61

See footnotes at end of table.

Table 1C. WHOLESALE TRADE: 1954 AND 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses[2] (inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15				Active proprietors of unincorporated businesses, November 15	
											Payroll		Employees			
	1954 (Number)	1948 (Number)	1954 ($1,000)	1948 ($1,000)	1954 ($1,000)	1948 ($1,000)	1954 (Percent)	1948 (Percent)	1954 ($1,000)	1948 ($1,000)	1954 (Dollars)	1948 (Dollars)	1954 (Number)	1948 (Number)	1954 (Number)	1948 (Number)
Type by Kind of Business—Con.																
Merchandise agents, brokers—Con.																
Automotive	648	447	925,266	442,024	2,093	745	4.1	4.7	14,991	8,167	286,327	159,706	2,633	1,823	523	360
Electrical-electronic apparatus, equipment, appliances	1,527	1,026	1,383,138	633,923	5,727	1,828	6.1	6.1	32,007	13,934	624,223	270,616	5,513	3,229	1,309	876
Electrical apparatus, supplies	859	732	695,667	439,524	3,461	1,457	6.4	6.4	17,653	10,183	333,570	194,778	3,042	2,303	765	619
Appliances, radios, TV sets	167	294	134,053	194,399	579	371	5.3	5.6	2,536	3,751	47,335	75,838	489	926	132	257
Electronic parts, equipment[4]	501	...	553,418	...	1,687	...	5.8	...	11,818	...	243,318	...	1,982	...	412	...
Hardware, plumbing-heating goods	1,049	908	606,339	420,285	2,595	2,135	7.2	7.3	17,581	12,982	341,699	237,870	3,366	2,980	869	757
Hardware	347	340	239,745	203,839	499	456	6.4	6.2	5,526	4,782	105,124	88,137	1,075	1,168	297	292
Plumbing, heating goods	702	568	366,594	216,446	2,096	1,679	7.8	8.3	12,055	8,200	236,575	149,733	2,291	1,812	572	465
Lumber, construction materials	903	546	855,451	462,143	1,709	2,218	4.7	4.9	17,727	7,874	331,088	160,610	3,473	1,900	645	385
Lumber, millwork	526	363	657,518	371,536	709	1,729	3.9	4.2	10,368	4,786	192,630	96,713	2,014	1,073	389	255
Construction materials (except lumber)	377	183	197,933	90,607	1,000	489	7.5	7.3	7,359	3,088	138,458	63,897	1,459	827	256	130
Machinery, equipment, supplies	3,174	2,531	2,169,550	1,364,852	11,917	7,738	6.9	6.4	64,606	38,674	1,197,191	734,268	11,355	8,546	2,348	1,893
Air conditioning, commercial refrigeration equipment; Commercial machines, equipment	405	242	265,544	69,012	1,502	797	5.9	8.4	6,999	3,068	133,351	63,193	1,382	956	332	192
Construction machinery, equipment	84	66	75,609	30,716	937	554	7.3	7.8	2,411	1,460	41,122	25,803	406	319	44	36
Farm-garden machinery, equipment	54	49	32,671	27,875	272	344	6.6	5.6	809	814	18,572	16,396	199	176	27	29
Industrial machinery, equipment, supplies	2,124	1,691	1,356,474	814,102	8,119	4,863	7.8	7.4	45,611	26,354	838,688	494,728	7,693	5,603	1,617	1,298
Professional equipment, supplies	85	77	26,008	19,674	100	98	8.3	7.9	892	699	18,925	13,958	240	200	56	51
Service establishment equipment, supplies	247	256	174,247	232,512	785	841	5.5	3.9	4,371	3,595	80,180	64,506	830	754	170	207
Transportation (exc. automotive) equipment, supplies	175	150	238,997	170,961	202	241	3.7	3.6	3,513	2,684	66,353	55,684	605	538	102	80
Metals, metalwork (except scrap)	661	538	940,802	677,101	9,551	1,014	3.4	3.3	13,576	8,574	248,944	158,813	2,302	1,841	471	380
Iron, steel and products	513	469	631,918	506,233	8,762	842	3.7	3.8	9,467	7,170	175,585	131,594	1,604	1,577	364	337
Nonferrous metals, metalwork	148	69	308,884	170,868	789	172	2.6	1.8	4,109	1,404	73,359	27,219	698	264	107	43
Other merchandise agents, brokers	2,768	2,139	4,272,055	4,529,153	13,377	8,497	3.5	2.6	66,145	47,791	1,222,516	862,029	12,932	10,646	1,712	1,470
Scrap iron and steel	48	44	85,788	161,990	1,167	453	3.9	3.2	1,893	2,313	29,938	34,148	295	348	25	26
Amusements, sporting goods, toys	271	238	245,501	135,464	318	352	5.9	6.4	5,161	3,203	93,953	61,429	932	731	202	204
Books, magazines, newspapers	89	79	77,292	54,951	1,194	158	10.2	11.7	3,730	2,839	65,658	50,368	919	989	50	69
Coal, coke	212	195	584,803	675,255	1,136	428	3.8	3.0	11,394	7,679	214,981	134,725	1,943	1,389	59	63
Farm supplies	169	172	330,258	444,041	440	1,304	2.0	1.6	2,809	3,316	59,438	55,796	722	776	95	111
Jewelry	109	135	68,311	84,090	400	1,679	5.8	4.0	1,396	854	23,304	16,852	281	237	84	114
Petroleum and products	192	109	566,617	364,689	203	171	1.9	1.9	4,061	2,432	71,540	46,209	719	401	123	59
Yarns; General merchandise; Miscellaneous products agents, brokers, n.e.c.	1,678	1,167	2,313,485	2,608,673	8,519	3,952	3.5	2.2	35,701	25,155	663,704	462,502	7,121	5,775	1,074	824
Assemblers of farm products	13,255	16,787	9,050,816	9,920,288	385,348	411,531	8.1	6.1	327,963	286,879	6,670,562	6,327,178	123,997	151,357	6,340	7,599
Dairy, poultry products	2,087	2,522	1,392,362	939,581	21,177	32,163	8.0	7.1	52,205	31,304	1,090,733	689,861	18,266	17,017	1,493	1,575
Fresh fruits, vegetables	1,993	2,032	1,287,674	1,087,363	49,459	33,520	20.8	23.3	124,752	121,301	2,367,737	2,676,160	53,838	64,747	1,299	1,219
Farm products (raw-materials)	8,669	11,105	6,171,994	7,435,813	293,455	311,449	5.3	2.9	140,680	100,688	3,004,277	1,995,855	48,400	43,027	3,237	4,044
Farm supplies	495	341	194,713	148,624	20,657	9,872	10.5	9.3	9,796	6,646	196,015	129,576	3,242	2,763	305	192
Fish and sea food	(3)	544	(3)	116,566	(3)	3,844	(3)	23.5	(3)	14,328	(3)	403,539	(3)	12,348	(3)	442
Other farm products assemblers	11	243	4,073	192,341	600	20,683	25.1	14.0	530	12,612	11,800	432,187	251	11,455	6	127

xxx Not applicable. ...Represents zero.

[1]1948 data in this table differ from data in publications of the 1948 Census of Wholesale Trade; they have been adjusted to the scope of the 1954 Wholesale Census.

[2]Entries for agents and brokers represent brokerage or commissions percent of sales.

[3]See item 6 of "Comparison of 1948 and 1954 Censuses" in the Introduction, page III.

[4]Comparisons, 1954 with previous censuses, are qualified by the growth of a new trade, "Electronic parts, equipment distributors."

[5]1954 data are not strictly comparable with those for 1948 due to different methods of enumeration (see item 5 of "Comparison of 1948 and 1954 Censuses" in the Introduction, page III). For example, in the 1948 Census there were 358 "recognized" transit-mixed concrete establishments compared with 1,996 in 1954 when the enumeration was based on lists of employers.

[6]1954 figures include oil well supply houses which were considered as manufacturers' sales branches (with stocks) in previous censuses. In 1948 there were 241 such establishments with sales of $191,000,000.

[7]1954 figures include sales branches (with stocks) of steel works and rolling mills companies--142 establishments with sales of $172,379,000.

[8]Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
NEW ENGLAND												
Wholesale trade, total	14,454	XXX	747,670	XXX	XXX	647,550	12,252,108	148,156	147,068	150,150	152,921	6,307
Type of Operation												
Merchant wholesalers	11,006	5,565,561	534,690	798,530	14.3	424,153	7,931,102	101,427	101,166	103,309	105,893	5,270
Manufacturers' sales branches, sales offices	1,443	3,401,429	126,043	285,691	8.4	147,621	2,901,933	30,062	29,962	30,478	30,140	3
Petroleum bulk plants, terminals and LP gas facilities	663	1,129,040	77,620	100,985	8.9	43,805	840,953	9,288	8,950	8,954	9,311	243
Merchandise agents, brokers	1,128	1,444,323	2,971	54,596	3.8	23,837	412,940	4,516	4,489	4,610	4,673	703
Assemblers of farm products	214	146,463	6,146	18,184	12.4	8,134	165,180	2,863	2,501	2,799	2,904	88
Type by Kind of Business												
Merchant wholesalers	11,006	5,565,561	534,690	798,530	14.3	424,153	7,931,102	101,427	101,166	103,309	105,893	5,270
Grocery, confectionery, meat wholesalers	1,610	1,012,698	57,013	108,387	10.7	57,244	1,062,491	14,531	14,987	16,141	15,390	950
General-line grocery wholesalers	179	372,014	30,362	30,609	8.2	17,352	330,316	4,299	4,278	4,370	4,348	38
Confectionery wholesalers	125	32,982	1,462	3,799	11.5	2,050	38,771	598	579	605	633	80
Fish, sea food distributors	314	109,011	5,133	18,673	17.1	8,759	162,798	2,412	2,796	3,285	2,670	224
Meat, meat products wholesalers	390	311,726	6,363	27,559	8.8	14,100	260,975	3,238	3,244	3,312	3,486	286
Specialty-line grocery wholesalers	602	186,965	13,693	27,747	14.8	14,983	279,631	3,984	4,090	4,599	4,253	322
Farm products (edible) distributors	669	250,638	4,755	30,574	12.2	14,217	255,947	3,978	4,129	3,980	4,203	509
Poultry, poultry products distributors	124	68,658	1,963	5,492	8.0	2,546	47,919	738	797	819	810	69
Fresh fruit, vegetable wholesalers	545	181,980	2,792	25,082	13.8	11,671	208,028	3,240	3,332	3,161	3,393	440
Beer, wine, distilled spirits wholesalers	288	418,134	32,642	50,763	12.1	27,329	515,126	5,640	5,819	6,009	5,840	65
Beer, ale distributors	197	173,810	6,682	29,793	17.1	15,111	271,192	3,284	3,463	3,648	3,422	51
Wine, distilled spirits wholesalers	91	244,324	25,960	20,970	8.6	12,218	243,934	2,356	2,356	2,361	2,418	14
Tobacco distributors	258	269,895	12,109	16,353	6.1	8,537	156,223	2,432	2,318	2,378	2,389	128
Drugs, chemicals, allied products wholesalers	365	190,558	19,044	30,365	15.9	16,709	308,441	4,036	4,074	4,094	4,162	137
General-line drug wholesalers	30	77,353	9,355	10,896	14.1	6,437	116,543	1,691	1,688	1,698	1,724	9
Specialty-line drug, toiletries wholesalers	112	26,936	2,674	4,415	16.4	2,549	54,424	671	692	696	756	45
Industrial chemicals, explosives distributors	152	71,724	5,679	11,357	15.8	5,873	105,657	1,238	1,248	1,247	1,243	57
Paint, varnish wholesalers	71	14,545	1,336	3,697	25.4	1,850	31,817	436	446	453	439	26
Dry goods, apparel wholesalers	583	296,645	38,123	40,244	13.6	20,005	411,924	4,521	4,554	4,713	4,893	238
Clothing, furnishings, footwear wholesalers	354	177,224	18,354	25,378	14.3	12,120	256,740	2,450	2,520	2,593	2,720	148
General-line dry goods wholesalers	10	7,713	493	939	12.2	611	10,975	134	131	142	148	2
Specialty-line dry goods wholesalers	200	81,261	9,126	11,273	13.9	5,668	110,604	1,417	1,421	1,418	1,447	79
Piece goods converters	19	30,447	9,750	2,654	8.7	1,606	33,605	520	482	560	578	9
Furniture, home furnishings wholesalers	304	105,036	12,606	20,046	19.1	9,957	185,024	2,276	2,313	2,305	2,513	134
Furniture (household, office) wholesalers	129	34,521	3,998	7,414	21.5	3,742	69,398	856	864	852	972	69
Home furnishings, floor coverings wholesalers	175	70,515	8,608	12,632	17.9	6,215	115,626	1,420	1,449	1,453	1,541	65
Paper, allied products wholesalers	475	176,450	16,469	32,750	18.6	18,328	334,368	4,173	4,156	4,179	4,252	191
Coarse paper and products wholesalers	257	106,415	10,691	17,847	16.8	10,485	184,665	2,398	2,370	2,379	2,384	103
Printing and fine paper distributors	74	37,917	3,263	6,306	16.6	3,579	57,751	697	702	714	722	27
Stationery, office supplies wholesalers	117	26,300	2,250	6,903	26.2	3,582	72,559	886	893	891	925	52
Wallpaper wholesalers	27	5,818	665	1,694	29.1	882	19,393	192	191	195	221	9
Farm products (raw materials) merchants	222	384,835	59,227	25,120	6.5	10,276	207,271	2,806	1,863	1,992	2,795	87
Automotive wholesalers	798	202,362	30,209	49,522	24.5	29,373	555,049	7,500	7,457	7,564	7,665	360
Motor vehicle distributors	89	35,246	1,413	5,655	16.0	2,768	49,797	680	628	631	621	45
Automotive equipment, tire-tube wholesalers	709	167,116	28,796	43,867	26.2	26,605	505,252	6,820	6,829	6,933	7,044	315
Electrical, electronics, appliance distributors	496	362,153	43,369	53,725	14.8	30,012	556,557	6,767	6,689	6,659	6,925	147
Electrical apparatus, supplies distributors	243	154,844	19,692	22,229	14.4	12,550	238,380	3,065	3,012	2,944	2,975	80
Electrical appliance, radio, TV set wholesalers	139	172,815	18,685	23,847	13.8	13,045	239,598	2,627	2,608	2,624	2,614	28
Electronic parts, equipment distributors	114	34,499	4,792	7,649	22.2	4,417	78,579	1,075	1,069	1,091	1,136	39
Hardware, plumbing-heating goods wholesalers	558	267,720	45,020	49,760	18.6	28,253	513,124	6,323	6,335	6,442	6,619	150
Hardware wholesalers	137	76,824	14,419	16,312	21.2	9,949	177,369	2,391	2,414	2,420	2,437	46
Plumbing, heating equipment, supplies distributors	421	190,896	31,201	33,448	17.5	18,304	335,755	3,932	3,941	4,022	4,182	104
Lumber, construction materials distributors	583	312,057	26,419	52,721	16.9	27,253	519,175	5,508	5,828	5,980	6,154	230
Lumber, millwork wholesalers	265	187,697	18,603	24,479	13.0	13,109	255,943	2,712	2,692	2,729	2,726	110
Construction materials distributors	318	124,360	7,816	28,242	22.7	14,144	283,232	2,796	3,136	3,251	3,428	120
Machinery, equipment, supplies distributors	1,648	509,721	59,303	106,376	20.9	57,704	1,054,628	12,797	12,689	12,703	12,885	696
Air conditioning, comm. refrigeration equip., distrs	97	24,311	2,803	6,404	26.3	3,607	64,104	725	738	771	737	48
Commercial machines, equipment distributors	180	34,097	3,909	7,834	23.0	4,138	78,197	1,262	965	956	1,009	91
Construction machinery, equipment dealers	116	67,187	12,362	11,863	17.7	6,656	121,750	1,296	1,299	1,304	1,337	17
Farm-garden machinery, equipment wholesalers	40	15,770	1,610	2,984	18.9	1,534	27,420	343	345	332	356	18
Industrial machinery, equipment distributors	324	119,428	11,096	26,668	22.3	13,912	248,402	2,687	2,862	2,914	2,693	115
Industrial materials, supplies distributors	342	104,047	12,664	22,620	21.7	13,087	236,244	2,925	2,923	2,866	3,033	135
Professional equipment, supplies distributors	159	37,267	4,928	9,515	25.5	5,590	104,820	1,390	1,381	1,375	1,443	72
Service establishment supply houses	348	72,742	7,386	14,984	20.6	7,508	141,872	1,822	1,820	1,831	1,921	188
Transportation equipment distributors	42	34,870	2,545	3,504	10.0	1,672	31,819	347	356	354	356	12
Metals, metalwork (except scrap) distributors	181	124,022	24,864	24,219	19.5	12,812	237,555	2,551	2,551	2,570	2,672	50
Iron, steel and products distributors	141	90,729	20,497	19,241	21.2	10,658	198,488	2,113	2,114	2,111	2,190	37
Nonferrous metals distributors	40	33,293	4,367	4,978	15.0	2,154	39,067	438	437	459	482	13
Scrap, waste materials dealers	804	219,185	19,093	39,484	18.0	19,636	371,467	5,548	5,618	5,661	5,889	604
Iron, steel scrap dealers	237	39,160	3,604	9,512	24.3	4,621	94,586	1,285	1,332	1,374	1,523	185
Waste materials dealers	567	180,025	14,289	29,972	16.6	15,015	276,881	4,263	4,286	4,287	4,366	419
Other merchant wholesalers	1,164	463,447	34,825	68,121	14.7	36,508	686,732	10,040	9,766	9,939	10,647	594
Amusement, sporting goods distributors	185	64,575	7,910	10,081	15.6	5,600	102,680	1,257	1,270	1,343	1,469	87
Book, magazine, newspaper wholesalers	152	58,505	2,508	11,267	19.3	7,052	125,254	2,658	2,529	2,512	2,586	76
Coal wholesalers	32	73,300	2,052	5,894	8.0	2,846	60,902	609	593	599	623	10
Farm supplies wholesalers	44	27,793	1,271	4,172	15.0	2,427	48,254	596	571	569	611	15
Jewelry wholesalers	197	43,335	7,452	9,561	22.1	4,777	88,778	1,393	1,315	1,366	1,542	116
Petroleum products distributors	121	51,791	1,180	6,487	12.5	3,224	59,392	749	747	758	767	58
Gift, art goods, greeting card wholesalers	54	9,298	787	2,666	28.7	1,292	26,295	348	343	382	553	32
Flower, bulb, plant wholesalers	61	8,513	411	1,880	22.1	1,028	18,178	274	290	266	279	39
Miscellaneous products merchant wholesalers	318	126,337	11,254	16,113	12.8	8,262	156,999	2,156	2,108	2,144	2,217	161

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
NEW ENGLAND—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	1,443	3,401,429	126,043	285,691	8.4	147,621	2,901,933	30,052	29,962	30,478	30,140	3
Sales branches (with stocks)	942	1,901,000	126,043	200,666	10.6	106,755	2,137,051	22,654	22,557	23,171	23,125	3
Sales offices (without stocks)	501	1,500,429	...	85,025	5.7	40,866	764,882	7,408	7,405	7,307	7,015	...
Food and kindred products	332	766,411	14,719	64,355	8.4	31,247	586,094	7,199	7,339	7,605	7,605	...
Sales branches (with stocks)	284	563,397	14,719	49,902	8.9	25,597	493,393	5,962	6,033	6,317	5,958	...
Sales offices (without stocks)	48	203,014	...	14,453	7.1	5,650	92,711	1,237	1,306	1,288	1,647	...
Textile mill products	30	51,989	1,661	3,383	6.5	2,154	42,007	402	395	428	490	...
Sales branches (with stocks)	23	34,651	1,661	2,989	8.6	1,970	36,898	345	351	390	452	...
Sales offices (without stocks)	7	17,338	...	394	2.3	284	5,109	37	37	38	38	...
Apparel and related products	12	28,309	1,462	3,446	12.2	1,278	22,853	187	187	190	187	...
Sales branches (with stocks)	6	16,468	1,462	2,774	16.8	910	15,641	122	125	125	125	...
Sales offices (without stocks)	6	11,841	...	672	5.7	368	7,212	65	62	65	62	...
Furniture and fixtures	20	11,713	466	1,840	15.7	1,255	22,096	256	238	231	225	...
Sales branches (with stocks)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	30	122,705	1,374	7,377	6.0	4,185	89,702	716	715	708	701	...
Sales branches (with stocks)	9	36,507	1,374	2,482	6.8	1,176	22,999	225	226	224	223	...
Sales offices (without stocks)	30	86,198	...	4,895	5.7	3,009	66,703	491	489	484	478	...
Chemicals and allied products	119	418,835	6,940	36,794	8.8	13,179	253,425	2,388	2,366	2,383	2,357	...
Sales branches (with stocks)	71	160,996	6,940	17,648	11.0	6,744	132,214	1,318	1,305	1,306	1,306	...
Sales offices (without stocks)	48	257,837	...	19,146	7.4	6,435	121,211	1,050	1,041	1,037	1,051	...
Rubber products	33	97,733	13,707	13,434	13.7	4,534	84,685	904	885	880	891	...
Sales branches (with stocks)	27	89,183	13,707	12,298	13.8	3,846	75,393	822	804	792	799	...
Sales offices (without stocks)	6	8,550	...	1,136	13.3	688	9,292	82	81	88	92	...
Leather and leather products	23	109,074	13,556	10,026	9.2	4,059	70,342	832	614	825	812	...
Sales branches (with stocks)	17	99,542	13,556	9,162	10.2	3,669	62,935	767	749	760	749	...
Sales offices (without stocks)	6	19,532	...	864	4.4	390	7,417	65	65	65	63	...
Stone, clay, and glass products	48	92,703	2,408	7,211	7.8	4,196	84,668	790	763	794	812	...
Sales branches (with stocks)	17	27,353	2,408	4,529	16.6	2,756	59,025	557	535	568	586	...
Sales offices (without stocks)	31	65,350	...	2,682	4.1	1,440	25,643	233	228	226	226	...
Primary metal products	77	327,229	4,713	9,235	2.8	4,459	86,504	759	737	756	757	...
Sales branches (with stocks)	14	42,061	4,713	2,408	5.7	1,084	21,026	214	222	224	222	...
Sales offices (without stocks)	63	285,168	...	6,827	2.4	3,375	65,478	545	535	532	535	...
Fabricated metal products	45	93,528	3,433	6,054	6.5	3,126	61,290	583	582	585	588	1
Sales branches (with stocks)	27	35,133	3,433	4,341	12.4	2,174	39,938	414	414	415	417	1
Sales offices (without stocks)	18	58,395	...	1,713	2.9	952	21,352	169	168	170	171	...
Machinery (except electrical)	329	236,117	20,902	47,530	20.1	32,100	639,502	6,244	6,158	6,186	6,208	...
Sales branches (with stocks)	233	167,757	20,902	39,139	23.3	27,031	543,030	5,175	5,131	5,200	5,271	...
Sales offices (without stocks)	96	68,362	...	8,391	12.3	5,069	96,472	1,069	1,027	986	937	...
Electrical machinery	94	435,798	10,727	23,241	5.3	13,477	261,224	2,358	2,383	2,465	2,400	...
Sales branches (with stocks)	41	243,965	10,727	12,660	5.2	7,183	141,415	1,395	1,408	1,496	1,444	...
Sales offices (without stocks)	53	191,833	...	10,581	5.5	6,294	119,809	963	975	979	956	...
Transportation equipment	49	334,774	11,865	15,755	4.7	8,106	161,226	1,688	1,732	1,735	1,798	...
Sales branches (with stocks)	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	67	43,096	1,649	9,144	21.2	5,796	126,749	1,355	1,350	1,355	1,322	...
Sales branches (with stocks)	55	24,709	1,649	6,672	27.0	4,374	83,540	1,044	1,043	1,055	1,042	...
Sales offices (without stocks)	12	18,387	...	2,472	13.4	1,422	43,189	311	307	300	280	...
Other manufacturers' products*	124	231,411	16,461	26,866	11.6	14,670	319,576	3,421	3,305	3,392	3,587	2
Sales branches (with stocks)	60	90,480	16,461	17,302	19.1	9,599	228,303	2,447	2,345	2,438	2,614	2
Sales offices (without stocks)	64	140,931	...	9,564	6.8	5,071	91,273	974	960	954	973	...
Petroleum bulk plants, terminals and LP gas facilities	663	1,129,040	77,620	100,985	8.9	43,805	840,953	9,288	8,950	8,954	9,311	243
Gasoline, distillates, residuals	629	1,118,352	77,199	97,524	8.7	42,960	824,066	9,066	8,731	8,714	9,087	243
Bulk plants	501	740,123	13,469	37,909	11.1	16,710	310,505	3,878	3,752	3,767	3,945	241
Distributing terminals	128	778,227	63,730	59,595	7.7	26,150	513,561	5,188	4,979	4,947	5,142	2
Wholesale LP gas facilities	34	10,683	631	3,481	32.6	945	16,887	222	219	240	224	...
Merchandise agents, brokers	1,128	1,444,323	2,671	54,596	3.8	23,937	412,940	4,516	4,489	4,610	4,673	703
Grocery, confectionery, meats	151	372,864	367	10,686	2.9	4,889	79,929	912	891	958	962	108
Groceries (combination of food lines)	15	48,240	...	1,837	3.8	1,148	14,374	154	147	158	157	11
Canned foods	54	149,747	297	3,602	3.3	1,714	30,075	349	356	371	354	47
Coffee, tea, spices	7	23,526	...	209	.9	69	1,389	15	15	15	14	4
Confectionery	6	8,750	...	279	3.2	88	1,621	23	20	21	24	5
Flour	3	1,774	...	48	2.7	19	(Z)	6	7	6	7	2
Meats, provisions (except canned)	7	78,376	4	492	.6	218	3,448	29	31	29	31	6
Sugar	4	9,521	...	76	.9	35	575	7	7	7	7	5
Miscellaneous grocery products	53	93,900	66	4,143	4.4	1,598	28,097	329	298	351	369	28
Farm products (edible)	64	94,224	96	3,861	4.1	1,943	34,501	376	447	449	441	38
Dairy, poultry products	14	19,717	35	421	2.1	215	4,640	44	43	57	54	6
Fruits, vegetables	50	74,507	61	3,440	4.6	1,728	29,861	332	404	392	387	32
Drugs, chemicals, paints	33	18,489	78	1,160	6.3	582	10,693	116	110	121	139	14
Drugs, proprietaries, toiletries	10	5,829	6	450	7.7	219	4,175	49	45	52	63	3
Chemicals, explosives	16	7,524	55	434	5.8	197	3,746	35	34	38	45	9
Paints, varnishes, lacquers, enamels	7	5,136	17	276	5.4	166	2,717	32	31	31	31	2

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
NEW ENGLAND—Continued												
Type by Kiod of Busioess—Coo.												
Merchaodise ageots, brokers—Coo.												
Apparel (including footwear)	58	44,246	18	2,391	5.4	840	15,730	164	154	154	166	38
Clothing, furnishings (men's, women's)	9	6,520	5	236	3.6	60	1,812	16	12	12	15	5
Men's, boys' clothing, furnishings	6	5,364	...	466	8.7	118	2,109	26	24	27	27	2
Women's, children's clothing, accessories	23	16,693	...	1,084	6.5	417	8,673	83	83	82	87	17
Furs (dressed), fur clothing	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	13	13,771	12	489	3.6	211	2,474	29	25	23	27	13
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	40	82,30-	20	3,084	3.7	1,239	18,909	188	179	186	212	11
Hosiery	3	2,38-	...	46	1.9	8	(Z)	3	3	3	3	1
Dry goods	7	18,34-	4	975	5.3	354	6,705	66	66	67	69	2
Piece goods	30	61,57-	196	2,063	3.4	877	12,044	117	110	116	140	8
Furniture, home furnishings	38	17,62-	20	1,138	6.7	405	7,395	85	85	84	86	21
Furniture	20	9,193	14	616	6.7	193	3,532	40	40	38	41	10
Home furnishings	18	7,83-	6	522	6.7	212	3,864	45	45	46	47	11
Paper, allied products	31	15,49-	...	760	4.9	214	3,956	54	53	53	54	20
Paper	23	11,64-	...	531	4.5	161	2,973	40	40	40	40	15
Stationery, office supplies	8	3,653	...	229	6.3	53	983	14	13	13	14	5
Farm products (raw materials)	113	342,998	329	6,242	1.7	2,975	51,817	547	495	506	506	78
Cotton	8	32,38-	11	340	1.0	126	2,308	29	28	27	27	4
Grain	10	52,113	...	270	.5	103	1,624	12	12	12	17	7
Hides, skins, raw furs	21	40,68-	8	1,334	3.3	542	8,135	90	77	77	82	12
Livestock	11	10,74-	17	322	3.0	80	1,471	44	49	38	56	13
Tobacco (leaf)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	59	220,43-	282	3,784	1.7	2,044	36,406	370	317	337	310	37
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	14	9,64-	14	622	6.5	211	3,958	47	51	54	57	13
Electrical-electronic apparatus, equip., appliances	90	84,572	200	5,113	6.0	1,978	33,998	356	358	368	350	70
Electrical apparatus, supplies	52	44,80-	141	2,966	6.6	1,161	17,192	202	204	206	186	38
Appliances, radios, TV sets	10	7,56-	3	372	4.9	93	1,744	31	31	29	27	8
Electronic parts, equipment	37	32,201	56	1,775	5.5	724	15,072	123	123	133	135	24
Hardware, plumbing-heating goods	66	27,23-	91	2,243	8.2	932	16,907	185	182	190	201	40
Hardware	19	8,87-	22	630	7.1	274	5,145	56	55	58	62	12
Plumbing, heating goods	47	18,36-	69	1,613	8.8	658	11,762	129	127	132	139	28
Lumber, construction materials	45	22,125	117	1,240	5.6	590	10,320	141	147	138	128	26
Lumber, millwork	21	14,752	96	883	3.7	159	2,882	47	48	41	41	14
Construction materials (except lumber)	24	7,37-	21	757	10.3	431	7,438	94	99	97	87	12
Machinery, equipment, supplies	186	111,867	598	8,072	7.2	3,703	69,873	693	703	720	726	121
Air conditioning, commercial refrigeration equipment	6	2,13-	5	156	7.3	21	505	7	7	9	9	6
Commercial machines, equipment	13	3,07-	47	498	14.7	317	5,289	71	72	68	69	12
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	...	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies	138	65,663	460	6,167	9.4	2,913	54,696	492	501	520	525	89
Professional equipment, supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	19	35,112	18	797	2.3	320	5,424	76	77	78	78	9
Transportation (exc. automotive) equip., supplies	7	3,67-	48	284	7.7	124	1,925	24	22	20	20	3
Metals, metalwork (except scrap)	40	30,131	68	1,602	5.3	602	10,384	103	105	102	98	28
Iron, steel and products	30	24,342	62	1,341	5.5	515	8,722	79	81	81	79	21
Nonferrous metals, metalwork	10	5,789	6	261	4.5	87	1,662	24	24	21	19	7
Other merchandise agents, brokers	150	151,09-	785	6,382	4.2	2,734	44,624	549	529	527	545	77
Scrap iron and steel	8	4,87-	...	155	3.2	87	1,919	21	19	19	21	...
Amusements, sporting goods, toys	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	9	1,75-	2	211	12.0	86	1,682	42	30	30	37	6
Coal, coke	5	4,99-	54	194	3.9	132	3,114	30	26	24	27	1
Farm supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry	6	4,674	4	307	6.6	145	1,63-	23	23	23	22	3
Yarns	19	40,56-	...	853	2.1	246	4,419	44	39	40	41	12
Petroleum and products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise	18	7,11-	21	491	6.9	285	5,776	62	66	67	68	7
Miscellaneous products, agents, brokers, n.e.c.	80	73,858	704	3,584	4.9	1,524	21,210	275	270	269	275	41
Assemblers of farm products	214	146,463	6,146	18,184	12.4	8,134	165,180	2,863	2,501	2,799	2,904	98
Dairy, poultry products	69	62,02-	933	8,185	13.2	3,093	82,637	1,088	1,117	1,117	1,147	19
Fresh fruits, vegetables	85	26,401	2,-53	5,298	20.1	2,779	38,293	988	929	799	826	45
Farm products (raw materials)	56	56,26-	2,938	4,482	8.0	1,770	42,677	764	432	672	908	23
Farm supplies	4	1,76-	222	219	12.4	92	1,576	23	23	21	23	1
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
MIDDLE ATLANTIC												
Wholesale trade, total	59,985	XXX	3,377,601	XXX	XXX	2,993,584	57,078,024	611,861	610,796	615,304	629,148	34,933
Type of Operation												
Merchant wholesalers	46,966	30,475,475	2,632,336	3,703,972	12.2	1,913,358	36,075,425	406,670	406,294	409,652	422,680	29,551
Manufacturers' sales branches, sales offices	4,650	22,251,989	513,191	1,628,865	7.3	764,937	15,076,629	143,162	143,584	144,379	143,560	35
Petroleum bulk plants, terminals and LP gas facilities	1,785	2,966,882	174,904	272,091	9.2	108,722	2,135,686	22,758	22,160	22,450	23,377	850
Merchandise agents, brokers	6,035	12,300,036	40,899	405,224	3.2	187,423	3,440,486	33,445	33,213	33,065	33,674	4,174
Assemblers of farm products	549	495,983	16,471	42,702	8.6	19,144	359,798	5,896	5,545	5,798	5,857	323
Type by Kind of Business												
Merchant wholesalers	46,966	30,475,475	2,632,336	3,703,972	12.2	1,913,358	36,075,425	406,670	406,294	409,652	422,680	29,551
Grocery, confectionery, meat wholesalers	5,392	5,061,653	244,096	402,646	8.0	205,133	3,912,168	46,567	46,282	47,206	48,462	3,989
General-line grocery wholesalers	460	982,744	84,045	84,510	8.6	50,064	958,619	11,589	11,635	11,636	11,698	292
Confectionery wholesalers	475	130,642	13,608	19,655	15.0	9,837	195,215	2,731	2,710	2,740	2,943	417
Fish, sea food distributors	336	167,118	5,936	20,970	12.6	9,979	192,944	2,542	2,364	2,356	2,648	273
Meat, meat products wholesalers	1,276	1,047,563	22,317	87,334	8.3	42,735	815,093	8,880	8,869	9,166	9,562	1,166
Specialty-line grocery wholesalers	2,845	2,733,786	118,190	190,177	7.0	92,518	1,750,297	20,825	20,704	21,308	21,611	1,841
Farm products (edible) distributors	2,111	1,133,707	18,556	111,631	9.8	52,985	988,117	13,587	13,950	13,686	14,370	2,146
Poultry, poultry products distributors	564	451,090	6,332	30,539	6.8	13,924	263,950	3,504	3,546	3,602	3,836	473
Fresh fruit, vegetable wholesalers	1,547	682,617	12,224	81,092	11.9	39,161	724,167	10,083	10,404	10,084	10,534	1,673
Beer, wine, distilled spirits wholesalers	1,805	1,430,135	113,617	177,163	12.4	84,730	1,641,180	16,488	16,650	17,445	17,280	1,438
Beer, ale distributors	1,489	469,919	14,767	75,734	16.1	33,590	618,440	8,201	8,420	9,179	8,695	1,393
Wine, distilled spirits wholesalers	316	960,216	98,850	101,429	10.6	51,140	1,022,740	8,287	8,230	8,266	8,585	45
Tobacco distributors	677	775,924	37,162	40,281	5.2	23,188	436,319	6,109	6,135	6,137	6,341	660
Drugs, chemicals, allied products wholesalers	1,838	1,094,310	94,254	177,569	16.2	86,905	1,688,756	18,752	18,796	18,763	19,774	690
General-line drug wholesalers	69	274,899	32,446	37,388	13.6	21,502	406,271	5,239	5,155	5,032	5,174	1
Specialty-line drug, toiletries wholesalers	773	716,906	31,110	61,627	19.4	29,239	580,782	6,584	6,689	6,738	7,476	333
Industrial chemicals, explosives distributors	663	413,910	21,668	60,221	14.5	26,351	520,851	4,757	4,778	4,774	4,874	184
Paint, varnish wholesalers	333	88,593	9,030	18,333	20.7	9,813	180,852	2,172	2,204	2,219	2,250	172
Dry goods, apparel wholesalers	6,009	3,965,122	495,001	495,825	12.5	236,537	4,472,313	43,728	43,189	43,392	45,437	3,477
Clothing, furnishings, footwear wholesalers	2,318	1,902,769	109,227	152,407	15.2	73,478	1,396,378	14,828	14,472	14,664	15,801	1,480
General-line dry goods wholesalers	21	81,744	3,109	9,764	11.9	4,982	96,358	1,094	1,039	1,028	1,031	9
Specialty-line dry goods wholesalers	2,931	1,477,745	166,077	197,025	13.3	93,199	1,685,134	18,138	18,101	18,126	18,866	1,743
Piece goods converters	739	1,502,864	216,588	136,629	9.7	64,878	1,354,443	9,668	9,577	9,574	9,739	245
Furniture, home furnishings wholesalers	1,948	946,004	93,561	154,949	18.3	78,119	1,484,985	15,910	15,809	15,861	16,739	1,174
Furniture (household, office) wholesalers	622	229,337	17,726	48,114	21.0	24,120	447,207	4,867	4,799	4,745	5,050	387
Home furnishings, floor coverings wholesalers	1,326	616,667	80,835	106,835	17.3	53,999	1,007,778	11,043	11,010	11,116	11,689	787
Paper, allied products wholesalers	1,863	1,133,907	74,134	155,455	13.7	84,765	1,563,779	17,326	17,108	17,289	17,671	1,063
Coarse paper and products wholesalers	911	421,964	31,496	67,201	15.9	35,884	651,055	7,702	7,577	7,623	7,818	592
Printing and fine paper distributors	359	550,212	27,533	48,819	8.9	28,326	522,479	5,023	4,936	5,077	5,080	153
Stationery, office supplies wholesalers	518	140,367	11,881	33,455	23.8	17,387	335,587	3,892	3,886	3,889	4,088	290
Wallpaper wholesalers	76	21,364	3,224	5,980	28.0	3,168	54,658	709	709	700	685	28
Farm products (raw materials) merchants	740	1,944,315	161,353	59,401	3.1	25,255	430,807	4,370	4,382	4,433	4,458	443
Automotive wholesalers	2,603	759,054	98,318	156,567	20.6	90,990	1,750,329	22,194	22,285	22,374	22,643	1,674
Motor vehicle distributors	330	180,741	8,672	23,865	13.2	12,967	232,134	2,877	2,884	2,899	2,909	190
Automotive equipment, tire-tube wholesalers	2,273	578,313	89,646	132,702	22.9	78,023	1,518,195	19,317	19,401	19,475	19,734	1,484
Electrical, electronics, appliance distributors	1,937	1,537,294	166,353	219,700	14.3	120,257	2,245,606	26,033	25,957	25,763	26,348	906
Electrical apparatus, supplies distributors	909	656,310	71,428	97,801	14.9	55,716	1,015,207	12,342	12,148	12,197	12,179	449
Electrical appliance, radio, TV set wholesalers	451	477,307	68,838	84,412	12.5	45,437	834,735	9,404	9,456	9,249	9,403	176
Electronic parts, equipment distributors	577	203,677	26,087	37,487	18.4	19,104	395,664	4,287	4,353	4,317	4,766	261
Hardware, plumbing-heating goods wholesalers	1,884	957,555	146,653	171,963	18.0	96,304	1,789,846	20,951	20,991	21,071	21,610	946
Hardware wholesalers	674	360,504	53,961	68,739	19.1	39,549	703,856	8,886	8,994	8,949	9,058	404
Plumbing, heating equipment, supplies distributors	1,210	597,051	92,692	103,224	17.3	56,755	1,085,990	12,065	11,997	12,122	12,552	562
Lumber, construction materials distributors	2,029	1,336,379	96,937	224,949	16.8	119,989	2,254,613	22,550	23,519	24,975	25,360	812
Lumber, millwork wholesalers	847	689,316	58,861	81,185	11.8	44,936	835,820	8,528	8,757	9,042	9,207	317
Construction materials distributors	1,182	647,063	38,076	143,764	22.2	75,053	1,418,793	14,022	14,762	15,933	16,153	495
Machinery, equipment, supplies distributors	6,427	2,165,122	276,738	452,467	20.9	245,862	4,647,440	51,475	51,812	51,415	52,139	3,507
Air conditioning, comm. refrigeration equip., distrs	370	101,368	11,681	24,242	23.9	14,167	276,115	2,772	2,959	2,960	2,838	211
Commercial machines, equipment distributors	753	165,866	19,892	40,375	24.3	21,630	417,779	4,967	5,009	4,988	5,253	510
Construction machinery, equipment dealers	287	234,172	53,405	47,462	20.3	25,250	461,717	4,476	4,605	4,614	4,644	86
Farm-garden machinery, equipment wholesalers	133	62,657	8,585	10,289	16.4	5,382	102,339	1,205	1,220	1,223	1,212	58
Industrial machinery, equipment distributors	1,335	509,201	43,449	95,731	18.8	49,768	970,234	9,506	9,465	9,430	9,553	681
Industrial materials, supplies distributors	1,123	451,145	60,928	89,485	19.8	51,091	968,585	10,829	10,697	10,579	10,631	520
Professional equipment, supplies distributors	922	255,293	35,299	62,804	24.6	34,921	677,201	8,213	8,234	8,166	8,427	521
Service establishment supply houses	1,260	281,991	30,796	61,394	21.8	31,731	607,280	7,323	7,405	7,276	7,455	832
Transportation equipment distributors	244	103,425	13,204	20,685	20.0	11,122	206,190	2,184	2,218	2,179	2,126	88
Metals, metalwork (except scrap) distributors	1,013	1,537,852	144,324	154,985	10.1	81,951	1,523,314	14,983	15,064	14,890	15,075	338
Iron, steel and products distributors	768	822,428	93,504	107,198	17.2	58,038	1,059,683	10,832	10,921	10,704	10,908	270
Nonferrous metals distributors	245	915,424	50,820	47,787	5.2	23,913	463,631	4,151	4,143	4,186	4,167	68
Scrap, waste materials dealers	2,520	741,945	53,316	123,602	16.7	64,265	1,242,069	17,461	17,747	18,007	18,961	2,621
Iron, steel scrap dealers	855	295,602	26,144	51,601	17.5	27,792	539,243	6,882	7,084	7,143	7,914	794
Waste materials dealers	1,665	446,343	27,172	72,001	16.1	36,473	702,826	10,579	10,663	10,864	11,047	1,827
Other merchant wholesalers	6,170	4,054,997	312,963	424,819	10.5	216,123	4,033,784	48,186	46,648	46,945	50,012	3,647
Amusement, sporting goods distributors	813	378,830	40,678	62,334	16.5	31,436	592,583	6,819	6,732	6,946	7,391	533
Book, magazine, newspaper wholesalers	508	254,364	13,985	53,319	21.0	31,939	566,245	9,238	8,780	8,529	8,593	259
Coal wholesalers	237	297,419	7,393	20,140	7.0	9,640	167,401	1,818	1,782	1,819	1,919	74
Farm supplies wholesalers	300	329,476	24,981	25,372	7.7	12,529	247,172	2,996	2,821	2,854	2,950	148
Jewelry wholesalers	1,577	506,510	88,511	78,334	15.5	39,932	746,757	8,297	7,950	8,189	8,858	1,145
Petroleum products distributors	454	434,052	11,094	30,858	7.1	15,379	291,288	3,073	3,013	2,993	3,119	233
Gift, art goods, greeting card wholesalers	398	93,142	11,193	22,208	23.8	10,822	211,036	2,710	2,464	2,393	3,137	270
Flower, bulb, plant wholesalers	252	59,543	3,519	15,694	26.4	8,732	160,436	2,169	2,161	2,325	2,180	144
Miscellaneous products merchant wholesalers	1,632	1,711,664	111,409	116,560	6.8	56,014	1,050,866	11,076	10,975	10,897	11,665	841

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
MIDDLE ATLANTIC—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	4,650	22,251,989	513,191	1,628,865	7.3	764,937	15,026,629	143,162	143,584	144,379	143,560	35
Sales branches (with stocks)	2,753	11,283,383	513,191	1,111,337	9.8	526,316	10,378,949	102,691	103,096	104,322	103,454	20
Sales offices (without stocks)	1,897	10,968,606	...	517,528	4.7	238,621	4,647,680	40,471	40,488	40,057	40,106	15
Food and kindred products	828	3,717,315	54,304	326,304	8.8	143,296	2,762,274	29,598	30,129	30,441	29,648	6
Sales branches (with stocks)	609	2,303,857	54,304	231,026	10.0	105,960	2,032,597	21,679	21,822	22,485	21,784	3
Sales offices (without stocks)	219	1,413,458	...	95,278	6.7	37,336	729,687	7,959	8,307	7,956	7,864	3
Textile mill products	160	1,160,298	29,919	69,262	6.0	38,971	735,227	5,675	5,650	5,697	5,636	2
Sales branches (with stocks)	74	477,475	29,919	30,871	6.5	18,585	374,007	2,985	2,977	2,958	2,929	2
Sales offices (without stocks)	86	682,823	...	38,391	5.6	20,386	361,220	2,690	2,673	2,739	2,707	...
Apparel and related products	137	462,588	12,152	41,610	9.0	23,159	481,291	4,080	3,947	4,164	4,302	7
Sales branches (with stocks)	61	152,727	12,152	19,609	12.8	10,596	234,837	2,283	2,205	2,363	2,398	4
Sales offices (without stocks)	76	309,859	...	22,001	7.1	12,563	246,394	1,797	1,742	1,801	1,904	3
Furniture and fixtures	76	84,417	3,613	16,049	19.0	7,619	187,187	1,432	1,407	1,340	1,401	3
Sales branches (with stocks)	59	51,381	3,613	9,224	18.0	5,540	105,359	1,035	1,030	1,024	1,050	3
Sales offices (without stocks)	17	33,036	...	6,825	20.7	2,079	41,828	397	377	316	351	...
Paper and allied products	126	822,007	2,775	51,792	6.3	19,066	394,283	3,562	3,550	3,502	3,650	...
Sales branches (with stocks)	28	106,265	2,775	7,305	6.9	3,999	82,094	621	619	594	744	...
Sales offices (without stocks)	98	715,742	...	44,487	6.2	15,067	312,189	2,941	2,931	2,908	2,906	...
Chemicals and allied products	394	3,502,712	52,495	299,416	8.5	97,560	2,014,574	17,740	17,814	17,999	19,092	1
Sales branches (with stocks)	225	1,965,805	52,495	207,585	10.6	60,642	1,233,414	11,595	11,905	12,021	12,056	...
Sales offices (without stocks)	169	1,536,907	...	91,833	6.0	36,918	781,160	6,145	5,909	5,978	6,036	1
Rubber products	112	317,351	23,356	32,836	10.3	15,025	301,015	2,976	2,889	2,907	2,919	...
Sales branches (with stocks)	92	277,328	23,356	29,379	10.6	13,790	267,551	2,616	2,575	2,586	2,597	...
Sales offices (without stocks)	20	40,023	...	3,457	8.6	1,735	33,464	320	314	321	322	...
Leather and leather products	31	48,655	7,401	6,765	13.9	3,021	57,078	611	599	583	600	...
Sales branches (with stocks)	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	196	710,923	8,416	49,728	7.0	26,987	516,152	5,033	5,090	5,052	4,580	...
Sales branches (with stocks)	59	153,451	8,416	28,730	18.7	15,473	305,402	3,301	3,326	3,308	2,853	...
Sales offices (without stocks)	137	557,472	...	20,998	3.8	11,514	210,750	1,732	1,724	1,744	1,727	...
Primary metal products	250	3,709,997	34,639	68,803	1.9	31,848	634,883	4,912	5,001	5,027	5,091	...
Sales branches (with stocks)	40	114,296	34,639	15,010	1.8	7,676	149,411	1,252	1,297	1,283	1,324	...
Sales offices (without stocks)	210	2,595,701	...	53,793	1.9	24,172	485,472	3,660	3,704	3,744	3,767	...
Fabricated metal products	225	745,046	11,314	37,861	4.5	20,353	403,689	3,583	3,810	3,873	3,748	3
Sales branches (with stocks)	118	117,533	11,314	17,575	15.0	8,323	172,760	1,894	2,095	2,140	2,014	1
Sales offices (without stocks)	107	727,513	...	20,286	2.8	11,030	230,929	1,689	1,715	1,733	1,734	2
Machinery (except electrical)	983	1,420,187	63,283	218,057	15.4	137,261	2,735,038	26,138	26,014	25,692	25,783	3
Sales branches (with stocks)	690	904,873	63,283	172,660	19.1	111,416	2,253,685	21,558	21,434	21,432	21,602	...
Sales offices (without stocks)	293	515,314	...	45,397	8.8	25,845	481,353	4,580	4,580	4,260	4,181	3
Electrical machinery	329	1,434,758	50,796	126,173	8.8	64,365	1,291,615	11,307	11,197	11,377	11,302	...
Sales branches (with stocks)	145	1,032,559	50,796	102,068	9.9	50,359	981,556	9,330	9,206	9,356	9,318	...
Sales offices (without stocks)	177	402,199	...	24,105	6.0	14,006	250,062	1,977	1,991	2,021	2,024	...
Transportation equipment	192	1,997,378	82,439	89,023	4.5	51,493	929,268	9,959	9,987	9,849	10,002	...
Sales branches (with stocks)	174	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	182	349,561	16,934	42,949	12.3	27,057	521,704	5,596	5,632	5,758	5,649	7
Sales branches (with stocks)	144	261,134	16,934	36,552	14.0	23,477	456,116	4,953	5,002	5,122	5,041	7
Sales offices (without stocks)	38	88,427	...	6,397	7.2	3,580	65,588	643	630	636	608	...
Other manufacturers' products*	436	1,468,799	59,155	152,235	9.1	57,956	1,171,418	11,000	10,908	11,118	11,117	3
Sales branches (with stocks)	215	1,050,696	59,155	116,458	11.1	39,228	809,924	7,754	7,682	7,842	7,759	...
Sales offices (without stocks)	221	418,103	...	35,777	5.8	18,728	361,494	3,246	3,226	3,276	3,358	3
Petroleum bulk plants, terminals and LP gas facilities	1,765	2,966,882	178,604	272,091	9.2	108,722	2,135,686	22,758	22,160	22,490	23,377	850
Gasoline, distillates, residuals	1,719	2,844,357	174,059	268,211	9.4	106,998	2,104,238	22,369	21,770	22,058	22,973	842
Bulk plants	1,378	1,115,279	40,582	123,765	11.1	48,862	952,842	11,268	10,764	10,896	11,498	837
Distributing terminals	341	1,729,078	133,477	144,446	7.9	58,136	1,151,396	11,101	11,006	11,162	11,475	5
Wholesale LP gas facilities	66	22,525	845	3,880	17.2	1,724	31,448	389	390	392	404	8
Merchandise agents, brokers	6,035	12,500,036	40,399	405,224	3.2	187,423	3,440,486	33,445	33,213	33,065	33,674	4,174
Grocery, confectionery, meats	696	2,796,732	4,670	43,450	1.6	19,799	350,443	3,396	3,423	3,467	3,544	546
Groceries (combination of food lines)	59	167,534	659	4,775	2.9	2,295	43,607	373	375	421	450	37
Canned foods	197	350,144	781	10,046	2.9	4,652	84,504	901	895	892	912	173
Coffee, tea, spices	79	762,814	395	5,386	.7	2,048	35,977	279	278	284	317	76
Confectionery	40	36,729	16	1,498	4.1	503	10,322	115	108	110	117	37
Flour	23	41,992	24	733	1.7	218	4,091	51	49	49	50	12
Meats, provisions (except canned)	33	191,276	58	2,050	1.1	1,073	19,323	164	161	164	161	29
Sugar	63	798,835	2,081	6,023	.8	3,343	57,894	561	561	553	536	34
Miscellaneous grocery products	202	447,415	856	12,939	2.9	5,667	94,765	972	996	994	1,001	198
Farm products (edible)	269	592,161	1,410	19,164	3.2	9,383	173,476	1,927	1,957	1,993	1,977	192
Dairy, poultry products	58	164,224	772	3,423	2.1	1,707	33,588	356	347	369	389	32
Fruits, vegetables	211	427,937	638	15,741	3.7	7,676	139,888	1,571	1,610	1,624	1,588	160
Drugs, chemicals, paints	188	234,035	595	9,188	3.9	4,274	89,061	750	717	715	778	81
Drugs, proprietaries, toiletries	69	55,634	122	3,104	5.6	1,444	30,948	306	246	263	320	31
Chemicals, explosives	98	159,786	449	5,376	3.4	2,440	49,847	364	371	371	374	45
Paints, varnishes, lacquers, enamels	21	18,615	24	708	3.8	390	8,266	80	90	81	84	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
MIDDLE ATLANTIC—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	688	1,632,246	1,449	52,928	3.2	25,665	479,618	5,020	4,957	4,806	4,878	579
Clothing, furnishings (men's, women's)	124	500,879	163	12,526	2.5	7,759	150,457	1,604	1,570	1,604	1,620	91
Men's, boys' clothing, furnishings	97	192,887	78	7,607	3.9	3,407	54,693	460	469	474	483	58
Women's, children's clothing, accessories	312	765,826	496	23,651	3.1	10,897	210,951	2,130	2,144	2,087	2,143	294
Furs (dressed), fur clothing	36	52,424	89	2,427	4.6	1,045	17,122	370	322	197	185	28
Handbags	19	13,081	23	698	5.3	339	6,154	67	64	63	67	20
Millinery, millinery supplies	61	56,878	1	3,552	6.2	1,317	24,198	253	252	250	250	60
Shoes, other footwear	33	44,811	90	2,287	5.1	842	15,006	127	127	122	121	23
Work clothing	7	5,460	9	180	3.3	59	1,037	9	9	9	9	5
Dry goods, piece goods	499	2,606,910	5,063	83,207	3.2	41,279	731,897	5,756	5,750	5,733	5,774	334
Hosiery	80	194,830	230	8,096	4.2	4,173	74,511	512	492	479	499	50
Dry goods	83	328,012	850	10,027	3.1	5,505	96,514	847	855	849	866	42
Piece goods	336	2,084,068	3,983	65,084	3.1	31,601	560,872	4,397	4,403	4,405	4,409	242
Furniture, home furnishings	298	225,995	405	16,190	7.2	6,100	101,436	1,028	1,033	1,014	1,031	253
Furniture	120	85,305	124	6,072	7.1	2,055	28,105	331	332	324	325	99
Home furnishings	178	140,690	281	10,118	7.2	4,045	73,331	697	701	690	706	154
Paper, allied products	138	163,165	139	7,147	4.4	3,198	61,544	520	519	519	508	79
Paper	98	139,511	95	5,087	3.6	2,218	41,187	341	344	347	341	53
Stationery, office supplies	40	23,654	44	2,060	8.7	980	20,357	179	175	172	167	26
Farm products (raw materials)	270	592,003	5,526	13,291	2.2	6,685	119,265	2,375	2,363	2,334	2,448	135
Cotton	17	57,774	2,630	703	1.2	396	5,293	66	62	59	62	8
Grain	26	132,802	90	1,073	.8	483	8,528	97	99	91	107	11
Hides, skins, raw furs	64	122,210	1,252	4,588	3.8	2,279	38,487	405	366	371	372	25
Livestock	113	193,647	369	4,858	2.5	2,458	47,586	1,635	1,645	1,624	1,728	67
Tobacco (leaf)	7	11,717	46	429	3.7	246	4,180	28	27	26	24	...
Wool, mohair	30	52,872	1,129	1,179	2.2	599	10,976	89	90	92	94	17
Miscellaneous inedible farm products	13	20,970	12	461	2.2	224	4,215	55	74	71	61	7
Automotive	116	107,276	604	5,558	5.2	2,425	47,463	486	481	468	475	74
Electrical-electronic apparatus, equip., appliances	393	400,357	1,629	23,990	6.0	9,272	189,113	1,468	1,492	1,502	1,542	334
Electrical apparatus, supplies	205	164,378	426	11,143	6.8	4,577	86,533	732	746	741	757	186
Appliances, radios, TV sets	38	31,952	31	1,722	5.4	540	9,947	105	106	114	105	25
Electronic parts, equipment	150	204,027	1,172	11,125	5.5	4,155	92,633	631	640	647	680	123
Hardware, plumbing-heating goods	241	133,205	750	10,168	7.6	4,324	82,430	865	846	843	840	220
Hardware	73	44,297	130	3,025	6.8	1,241	22,994	224	226	234	236	55
Plumbing, heating goods	168	88,908	620	7,143	8.0	3,083	59,446	641	620	609	604	165
Lumber, construction materials	170	147,622	458	8,295	5.6	4,662	83,195	865	844	849	858	116
Lumber, millwork	80	94,412	139	3,942	4.2	2,269	42,131	458	456	452	440	51
Construction materials (except lumber)	90	53,210	319	4,353	8.2	2,393	41,064	407	388	397	418	65
Machinery, equipment, supplies	831	602,970	2,618	39,239	6.5	17,344	323,422	2,955	2,929	3,029	3,090	542
Air conditioning, commercial refrigeration equipment	41	43,351	127	2,037	4.7	831	14,525	139	145	144	147	32
Commercial machines, equipment	58	23,424	200	1,917	8.2	1,016	17,716	203	194	193	201	33
Construction machinery, equipment	25	18,650	318	1,047	5.6	589	11,000	120	118	117	114	4
Farm-garden machinery, equipment	14	10,165	44	519	5.1	185	3,835	40	38	39	37	4
Industrial machinery, equipment, supplies	560	372,763	1,728	27,861	7.5	12,270	227,525	1,993	1,967	2,076	2,123	383
Professional equipment, supplies	28	8,924	31	762	8.5	319	6,403	60	62	57	62	19
Service establishment equipment, supplies	58	37,588	151	2,385	6.3	1,104	20,646	221	225	226	228	42
Transportation (exc. automotive) equip., supplies	47	88,105	19	2,711	3.1	1,030	21,772	179	180	177	178	25
Metals, metalwork (except scrap)	198	340,719	8,555	10,176	3.0	5,104	93,980	905	883	868	872	112
Iron, steel and products	147	134,907	7,595	6,451	4.8	2,722	51,383	484	471	470	488	85
Nonferrous metals, metalwork	51	205,812	560	3,725	1.8	2,382	42,597	421	412	398	384	27
Other merchandise agents, brokers	1,040	1,924,640	6,626	63,233	3.3	27,909	514,143	5,129	5,019	4,925	5,059	577
Scrap iron and steel	16	21,611	44	707	3.3	346	5,371	64	64	60	63	6
Amusements, sporting goods, toys	128	118,218	258	7,681	6.5	2,963	48,269	437	430	426	446	80
Books, magazines, newspapers	26	47,975	92	4,398	9.2	2,001	37,506	510	499	497	491	9
Coal, coke	60	102,790	468	3,701	3.6	2,092	48,117	358	357	355	380	19
Farm supplies	28	55,473	20	1,211	2.2	621	14,134	118	120	115	145	10
Jewelry	55	31,303	261	1,601	5.1	599	10,585	119	123	122	127	30
Yarns	66	135,726	123	3,350	2.5	1,419	27,488	247	239	238	240	55
Petroleum and products	48	367,518	62	5,636	1.5	1,849	31,760	207	201	201	216	30
General merchandise	208	393,930	4,046	15,462	3.9	8,021	147,438	1,718	1,641	1,555	1,545	76
Miscellaneous products, agents, brokers, n.e.c.	405	650,090	1,252	19,486	3.0	8,098	143,475	1,351	1,345	1,336	1,406	262
Assemblers of farm products	549	495,983	16,471	42,702	8.6	19,144	359,798	5,826	5,545	5,758	5,857	323
Dairy, poultry products	217	284,167	2,677	21,313	7.5	9,743	186,204	2,730	2,840	2,753	2,786	92
Fresh fruits, vegetables	161	117,818	4,389	13,320	11.3	5,798	107,351	1,743	1,636	1,902	1,965	145
Farm products (raw materials)	131	59,347	4,210	6,232	10.5	2,635	48,599	1,095	783	804	873	81
Farm supplies	20	34,651	5,195	1,837	5.3	968	17,644	258	266	299	233	5
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
EAST NORTH CENTRAL												
Wholesale trade, total	49,397	xxx	2,393,849	xxx	xxx	2,411,063	46,921,392	506,991	508,738	512,784	522,134	29,252
Type of Operation												
Merchant wholesalers	31,146	19,341,943	1,645,201	2,778,361	14.4	1,508,613	29,236,602	324,240	326,597	329,670	337,174	19,956
Manufacturers' sales branches, sales offices	5,033	18,031,884	475,289	1,236,749	6.9	624,402	12,323,213	119,807	119,481	120,099	119,789	22
Petroleum bulk plants, terminals and LP gas facilities	6,056	3,278,874	181,448	317,118	9.7	113,418	2,200,256	26,064	25,372	25,670	26,573	4,368
Merchandise agents, brokers	4,473	8,054,443	13,925	251,590	3.1	104,859	1,979,988	20,186	20,268	20,366	20,844	3,428
Assemblers of farm products	2,689	2,347,011	77,986	127,629	5.4	57,771	1,181,333	16,694	17,020	16,979	17,754	1,478
Type by Kind of Business												
Merchant wholesalers	31,146	19,341,943	1,645,201	2,778,361	14.4	1,508,613	29,236,602	324,240	326,597	329,670	337,174	19,956
Grocery, confectionery, meat wholesalers	3,720	3,031,546	170,012	313,358	10.3	169,172	3,279,660	37,979	38,329	38,936	39,637	2,737
General-line grocery wholesalers	493	1,327,713	92,366	107,593	8.1	62,980	1,210,299	14,058	14,002	14,182	14,202	158
Confectionery wholesalers	373	122,938	6,825	14,113	11.5	7,413	142,568	1,948	1,909	1,926	2,075	356
Fish, sea food distributors	180	103,894	7,712	13,862	13.3	7,381	154,175	1,745	1,864	1,677	1,785	155
Meat, meat products wholesalers	884	569,904	20,879	64,824	11.4	34,004	651,920	6,710	6,790	6,835	7,142	842
Specialty-line grocery wholesalers	1,790	907,097	42,230	112,966	12.5	57,394	1,120,698	13,518	13,764	14,316	14,433	1,226
Farm products (edible) distributors	1,775	1,066,972	19,048	106,045	9.9	50,429	945,788	12,773	13,212	13,018	13,566	1,944
Poultry, poultry products distributors	638	329,364	7,087	29,407	8.9	13,372	272,822	4,201	4,326	4,259	4,648	672
Fresh fruit, vegetable wholesalers	1,137	737,608	11,961	76,638	10.4	37,057	672,966	8,572	8,886	8,759	8,918	1,272
Beer, wine, distilled spirits wholesalers	1,742	1,309,587	111,024	159,525	12.2	84,483	1,541,770	16,736	17,177	17,909	17,346	1,158
Beer, ale distributors	1,340	578,378	23,687	105,428	18.2	52,462	942,564	10,654	11,132	11,817	11,071	1,017
Wine, distilled spirits wholesalers	402	731,209	87,337	54,097	7.4	32,021	599,206	6,082	6,045	6,092	6,275	141
Tobacco distributors	585	735,643	30,288	46,574	6.3	25,579	494,914	6,538	6,376	6,437	6,525	524
Drugs, chemicals, allied products wholesalers	1,125	690,313	68,513	108,339	15.7	58,677	1,145,295	13,447	13,672	13,616	13,869	512
General-line drug wholesalers	57	244,043	32,941	33,658	13.8	20,751	382,716	4,945	4,953	4,996	5,003	4
Specialty-line drug, toiletries wholesalers	465	246,878	18,935	30,893	12.5	15,709	325,736	3,732	3,729	3,791	3,921	290
Industrial chemicals, explosives distributors	320	128,740	9,235	24,215	18.8	12,287	251,137	2,569	2,661	2,534	2,566	111
Paint, varnish wholesalers	283	70,652	7,402	19,573	27.7	9,930	185,706	2,201	2,329	2,295	2,379	107
Dry goods, apparel wholesalers	803	368,818	41,845	59,510	16.1	29,578	565,250	6,882	6,533	6,554	7,127	554
Clothing, furnishings, footwear wholesalers	483	193,902	19,213	31,339	16.2	14,958	296,030	3,450	3,362	3,387	3,555	353
General-line dry goods wholesalers	13	24,991	3,376	3,370	13.5	2,294	37,984	487	473	496	492	10
Specialty-line dry goods wholesalers	284	131,551	16,030	22,414	17.0	11,262	210,135	2,728	2,475	2,449	2,847	184
Piece goods converters	23	18,374	3,226	2,387	13.0	1,064	21,101	217	223	222	233	7
Furniture, home furnishings wholesalers	837	390,831	46,611	71,575	18.3	37,416	713,466	7,399	7,508	7,410	7,860	461
Furniture (household, office) wholesalers	375	148,872	10,907	30,201	20.3	15,293	283,027	3,007	3,080	3,016	3,137	203
Home furnishings, floor coverings wholesalers	462	241,959	29,704	41,374	17.1	22,123	430,439	4,392	4,426	4,394	4,723	258
Paper, allied products wholesalers	985	652,859	53,561	105,871	1.2	61,981	1,195,720	12,167	12,100	12,049	12,454	506
Coarse paper and products wholesalers	455	260,341	22,125	42,617	16.4	24,815	464,734	5,037	4,987	5,017	5,039	234
Printing and fine paper distributors	167	308,900	21,964	40,118	13.0	24,557	459,370	4,324	4,289	4,285	4,318	41
Stationery, office supplies wholesalers	331	74,155	7,562	20,092	27.1	11,148	240,443	2,463	2,466	2,412	2,767	225
Wallpaper wholesalers	32	9,463	1,932	3,044	32.2	1,461	31,274	343	358	335	330	6
Farm products (raw materials) merchants	612	1,468,725	45,232	54,399	3.7	24,656	539,742	5,826	5,799	6,235	6,196	400
Automotive wholesalers	3,052	779,130	111,230	187,366	24.0	107,743	2,071,229	25,374	25,426	25,513	25,690	1,945
Motor vehicle distributors	353	148,842	6,796	24,221	16.3	12,731	216,030	2,772	2,720	2,766	2,776	221
Automotive equipment, tire-tube wholesalers	2,699	630,288	104,434	163,145	25.9	95,012	1,855,199	22,602	22,706	22,747	22,914	1,724
Electrical, electronics, appliance distributors	1,376	1,382,718	153,146	202,336	14.6	114,385	2,244,798	23,237	22,820	22,918	23,593	598
Electrical apparatus, supplies distributors	601	658,282	74,604	92,791	14.1	54,266	1,043,315	11,447	11,264	11,190	11,226	262
Electrical appliance, radio, TV set wholesalers	408	600,031	59,878	81,436	13.6	44,570	899,177	8,389	8,239	8,445	8,896	126
Electronic parts, equipment distributors	367	130,405	18,664	28,109	21.6	15,549	302,306	3,401	3,317	3,283	3,471	210
Hardware, plumbing-heating goods wholesalers	1,152	835,376	130,393	147,841	17.7	86,498	1,622,942	18,344	18,198	18,345	18,559	595
Hardware wholesalers	375	401,184	69,936	71,334	17.8	43,524	791,472	10,214	10,017	10,062	10,061	211
Plumbing, heating equipment, supplies distributors	777	434,192	60,457	76,507	17.6	42,974	831,470	8,130	8,181	8,283	8,498	384
Lumber, construction materials distributors	2,130	1,400,153	95,778	250,312	17.9	131,667	2,670,836	24,232	26,353	27,557	27,530	943
Lumber, millwork wholesalers	741	682,602	53,234	79,847	11.7	44,040	897,719	8,189	8,699	9,162	9,115	309
Construction materials distributors	1,389	717,551	42,544	170,465	23.8	87,627	1,773,117	16,043	17,654	18,395	18,415	634
Machinery, equipment, supplies distributors	5,397	2,012,819	237,722	437,055	21.7	240,794	4,646,756	48,563	48,315	48,285	48,341	2,993
Air conditioning, comm. refrigeration equip., distrs	381	89,988	10,832	23,454	26.1	12,984	253,347	2,468	2,604	2,572	2,491	210
Commercial machines, equipment distributors	625	138,080	14,996	35,993	26.1	19,585	377,303	3,970	3,999	4,031	4,323	425
Construction machinery, equipment dealers	264	226,292	39,386	48,972	21.6	26,477	487,078	4,397	4,450	4,373	4,420	88
Farm-garden machinery, equipment wholesalers	228	112,046	14,759	18,701	16.7	9,549	180,802	1,841	2,027	2,051	1,846	135
Industrial machinery, equipment distributors	1,093	473,289	44,054	81,602	17.2	43,112	813,466	8,107	7,998	8,175	8,093	599
Industrial materials, supplies distributors	1,081	526,585	59,681	113,592	21.6	66,185	1,286,269	13,206	13,067	12,891	12,998	499
Professional equipment, supplies distributors	560	166,086	24,323	47,379	28.5	27,543	554,954	6,631	6,568	6,690	6,606	289
Service establishment supply houses	1,052	227,728	24,478	53,926	23.7	28,192	558,970	6,649	6,323	6,259	6,339	705
Transportation equipment distributors	113	52,725	5,213	13,436	25.5	7,167	134,567	1,294	1,279	1,243	1,225	43
Metals, metalwork (except scrap) distributors	792	782,734	143,306	157,995	20.2	89,928	1,753,576	16,248	16,247	16,365	17,231	315
Iron, steel and products distributors	683	670,842	132,847	143,893	21.4	82,238	1,604,084	14,756	14,768	14,831	15,710	255
Nonferrous metals distributors	109	111,892	10,459	14,102	12.6	7,690	149,492	1,492	1,479	1,534	1,521	60
Scrap, waste materials dealers	2,018	760,528	49,845	131,582	17.3	70,363	1,357,502	17,934	18,839	18,823	18,930	1,881
Iron, steel scrap dealers	1,122	529,667	37,132	84,036	15.9	43,642	848,351	10,013	10,489	10,692	10,800	984
Waste materials dealers	896	230,861	12,713	47,546	20.6	26,721	509,151	7,921	8,350	8,131	8,130	897
Other merchant wholesalers	3,045	1,667,191	143,627	238,678	14.3	125,264	2,447,358	30,561	29,695	29,700	32,720	1,890
Amusement, sporting goods distributors	464	163,033	17,396	32,721	20.1	17,016	332,219	3,880	3,900	3,908	4,386	316
Book, magazine, newspaper wholesalers	390	159,764	12,758	29,047	18.2	18,632	318,053	6,146	5,872	5,771	5,621	227
Coal wholesalers	207	296,772	19,072	24,237	8.2	12,851	267,760	2,697	2,570	2,536	2,669	83
Farm supplies wholesalers	429	272,436	33,843	35,355	13.0	16,206	311,954	4,283	4,025	3,908	4,263	253
Jewelry wholesalers	330	119,163	21,660	25,832	21.7	14,716	280,642	3,257	3,149	3,096	3,369	249
Petroleum products distributors	357	226,755	5,291	21,342	9.4	9,517	191,749	2,004	2,007	2,135	2,152	220
Gift, art goods, greeting card wholesalers	156	33,388	4,235	8,111	24.3	3,372	67,271	825	792	844	1,109	104
Flower, bulb, plant wholesalers	181	50,653	2,887	13,066	25.8	6,705	121,026	1,651	1,667	1,540	1,698	126
Miscellaneous products merchant wholesalers	531	345,227	26,485	48,967	14.2	26,249	556,684	5,818	5,713	5,962	7,453	312

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
EAST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	5,033	18,031,884	475,289	1,236,749	6.9	624,402	12,323,213	119,807	119,481	120,099	119,789	22
Sales branches (with stocks)	3,016	8,486,111	475,289	869,452	10.2	459,520	9,093,442	92,262	91,843	92,496	92,229	14
Sales offices (without stocks)	2,017	9,545,773	...	367,297	3.8	164,882	3,229,771	27,545	27,638	27,603	27,560	8
Food and kindred products	910	2,387,636	37,256	210,841	8.8	94,753	1,768,505	19,287	19,521	19,721	19,263	...
Sales branches (with stocks)	668	1,464,267	37,256	144,882	9.9	70,477	1,316,863	14,731	14,939	15,065	14,770	...
Sales offices (without stocks)	242	923,369	...	65,959	7.1	24,276	451,642	4,556	4,582	4,656	4,493	...
Textile mill products	90	242,450	7,346	12,753	5.3	7,979	148,217	1,401	1,376	1,409	1,310	...
Sales branches (with stocks)	42	137,558	7,346	8,741	6.4	6,080	109,001	1,117	1,092	1,141	1,047	...
Sales offices (without stocks)	48	104,892	...	4,012	3.8	1,899	39,216	284	284	268	263	...
Apparel and related products	45	89,678	6,416	7,767	8.7	4,123	77,230	735	758	709	740	...
Sales branches (with stocks)	27	56,740	6,416	6,225	11.0	3,041	57,713	575	590	589	584	...
Sales offices (without stocks)	18	32,938	...	1,542	4.7	1,082	19,517	160	168	120	156	...
Furniture and fixtures	74	92,174	7,942	12,871	14.0	7,085	141,151	1,241	1,286	1,290	1,358	6
Sales branches (with stocks)	56	66,457	7,942	9,125	13.7	4,796	93,251	944	950	938	942	...
Sales offices (without stocks)	18	25,717	...	3,746	14.6	2,289	47,900	297	336	352	416	6
Paper and allied products	109	575,043	5,855	31,314	5.4	14,079	292,585	2,704	2,701	2,679	2,749	...
Sales branches (with stocks)	23	126,625	5,855	7,325	5.8	4,136	93,926	938	938	914	960	...
Sales offices (without stocks)	86	448,418	...	23,989	5.3	9,943	198,659	1,766	1,763	1,765	1,789	...
Chemicals and allied products	448	1,781,323	33,493	174,003	9.8	61,066	1,193,423	11,475	11,626	11,636	11,605	1
Sales branches (with stocks)	286	900,883	33,493	116,780	13.0	41,778	810,016	8,142	8,198	8,226	8,213	...
Sales offices (without stocks)	162	880,440	...	57,223	6.5	19,288	383,407	3,333	3,428	3,410	3,392	1
Rubber products	110	418,852	20,896	44,787	10.7	18,717	387,032	3,444	3,419	3,457	3,404	...
Sales branches (with stocks)	86	292,476	20,896	30,473	10.4	13,623	283,793	2,558	2,545	2,571	2,515	...
Sales offices (without stocks)	24	126,376	...	14,314	11.3	5,094	103,239	886	874	886	889	...
Leather and leather products	15	28,509	2,283	3,019	10.6	1,127	21,944	331	320	323	332	...
Sales branches (with stocks)	6	12,103	2,283	2,306	19.1	750	14,928	299	287	292	301	...
Sales offices (without stocks)	9	16,406	...	713	4.3	377	7,016	32	33	31	31	...
Stone, clay, and glass products	236	772,884	12,339	52,633	6.8	28,242	572,398	4,928	4,917	4,977	5,104	5
Sales branches (with stocks)	100	202,458	12,339	33,124	16.4	19,289	405,555	3,568	3,550	3,606	3,747	5
Sales offices (without stocks)	136	570,426	...	19,509	3.4	8,953	166,843	1,360	1,367	1,371	1,357	...
Primary metal products	352	3,918,343	18,282	77,631	2.0	39,787	801,446	6,145	6,214	6,175	6,140	2
Sales branches (with stocks)	63	267,279	18,282	17,460	6.5	9,712	195,212	1,888	1,952	1,815	1,784	2
Sales offices (without stocks)	289	3,651,064	...	60,171	1.6	30,075	606,234	4,257	4,262	4,360	4,356	...
Fabricated metal products	276	736,920	23,240	50,906	6.9	32,305	627,036	6,494	6,477	6,439	6,397	...
Sales branches (with stocks)	145	172,164	23,240	35,444	20.6	23,625	460,788	5,187	5,176	5,127	5,070	...
Sales offices (without stocks)	131	564,756	...	15,462	2.7	8,680	166,248	1,307	1,301	1,312	1,327	...
Machinery (except electrical)	1,164	1,573,161	87,461	209,581	13.3	132,503	2,644,914	24,369	24,520	24,602	24,515	1
Sales branches (with stocks)	787	1,038,382	87,461	176,905	17.0	113,931	2,282,831	21,452	21,562	21,660	21,537	...
Sales offices (without stocks)	377	534,779	...	32,676	6.1	18,572	362,083	2,917	2,958	2,942	2,978	1
Electrical machinery	380	1,297,524	39,694	94,873	7.3	46,925	940,819	8,794	8,743	8,700	8,810	...
Sales branches (with stocks)	193	925,354	39,694	78,624	8.5	37,812	765,170	7,303	7,220	7,215	7,310	...
Sales offices (without stocks)	187	372,170	...	16,249	4.4	9,113	175,649	1,491	1,523	1,485	1,500	...
Transportation equipment	207	2,960,678	127,540	138,774	4.7	72,673	1,435,174	15,636	14,751	14,957	15,205	...
Sales branches (with stocks)	179	2,297,659	127,540	124,197	5.4	65,369	1,301,131	14,060	13,285	13,619	13,898	...
Sales offices (without stocks)	28	663,019	...	14,577	2.2	7,304	134,043	1,576	1,466	1,338	1,307	...
Instruments and related products	202	273,437	9,762	37,638	13.8	22,083	433,611	4,487	4,505	4,577	4,545	1
Sales branches (with stocks)	157	189,647	9,762	30,240	15.9	18,634	366,083	3,896	3,915	3,980	3,953	1
Sales offices (without stocks)	45	83,790	...	7,398	8.8	3,449	67,528	591	590	597	592	...
Other manufacturers' products*	415	883,272	35,484	77,358	8.8	40,955	837,728	8,336	8,347	8,448	8,312	6
Sales branches (with stocks)	198	336,059	35,484	47,601	14.2	26,467	537,181	5,604	5,644	5,738	5,598	6
Sales offices (without stocks)	217	547,213	...	29,757	5.4	14,488	300,547	2,732	2,703	2,710	2,714	...
Petroleum bulk plants, terminals and LP gas facilities	6,056	3,278,874	181,448	317,118	9.7	113,418	2,200,256	26,064	25,372	25,670	26,573	4,368
Gasoline, distillates, residuals	5,913	3,229,769	178,357	303,985	9.4	107,244	2,079,294	24,630	23,955	24,213	25,127	4,336
Bulk plants	5,713	2,217,045	90,015	238,678	10.8	77,869	1,533,465	18,295	17,903	17,962	18,646	4,335
Distributing terminals	200	1,012,724	88,342	65,307	6.4	29,375	545,829	6,335	6,052	6,251	6,481	1
Wholesale LP gas facilities	143	49,105	3,091	13,133	26.7	6,174	120,962	1,434	1,417	1,457	1,446	32
Merchandise agents, brokers	4,473	8,054,643	13,925	251,590	3.1	106,859	1,979,988	20,186	20,268	20,366	20,844	3,428
Grocery, confectionery, meats	517	1,401,858	930	31,024	2.2	13,174	236,091	2,305	2,305	2,382	2,401	414
Groceries (combination of food lines)	38	49,336	23	1,543	3.1	645	12,413	130	131	168	137	35
Canned foods	202	508,371	413	13,249	2.6	5,831	98,906	1,018	1,001	1,009	1,019	180
Coffee, tea, spices	11	59,532	369	595	1.0	240	3,542	32	31	32	30	8
Confectionery	35	55,634	11	1,890	3.4	717	11,825	101	102	103	112	30
Flour	10	17,438	5	262	1.5	98	1,798	24	22	18	19	4
Meats, provisions (except canned)	27	218,883	1	2,069	.9	579	10,783	78	92	91	93	25
Sugar	45	216,375	7	2,224	1.0	957	17,597	193	190	190	187	18
Miscellaneous grocery products	149	276,289	101	9,192	3.3	4,107	79,227	729	736	771	804	114
Farm products (edible)	160	424,189	406	13,586	3.2	6,483	127,206	1,270	1,279	1,313	1,222	128
Dairy, poultry products	36	135,110	47	3,863	2.9	1,841	46,269	433	460	424	381	29
Fruits, vegetables	124	289,079	359	9,723	3.4	4,642	80,937	837	819	889	841	99
Drugs, chemicals, paints	102	113,886	319	5,026	4.4	2,780	51,157	372	400	409	395	64
Drugs, proprietaries, toiletries	25	20,647	21	1,526	7.4	856	15,779	140	152	157	150	11
Chemicals, explosives	53	71,519	249	2,332	3.3	1,291	25,250	145	163	169	163	36
Paints, varnishes, lacquers, enamels	24	21,720	49	1,168	5.4	633	10,128	87	85	83	82	17

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
EAST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	158	136,491	8	5,386	3.9	1,348	26,938	296	290	287	301	132
Clothing, furnishings (men's, women's)	38	64,395	6	1,595	2.5	468	10,411	102	95	92	90	29
Men's, boys' clothing, furnishings	19	12,761	1	601	4.7	139	2,651	25	28	31	32	10
Women's, children's clothing, accessories	72	38,002	1	2,251	5.9	463	9,147	113	112	110	123	69
Furs (dressed), fur clothing	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	7	5,587	...	307	5.5	68	1,472	15	15	15	16	6
Millinery, millinery supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear	12	11,766	...	431	3.7	136	1,777	22	22	21	21	10
Work clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	87	200,604	207	7,120	3.5	2,380	44,133	424	412	413	436	44
Hosiery	3	4,217	11	104	2.5	45	910	9	9	9	9	5
Dry goods	31	58,875	78	2,819	4.8	995	18,642	221	207	213	237	17
Piece goods	53	137,512	118	4,197	3.1	1,340	24,581	194	196	191	190	22
Furniture, home furnishings	153	118,968	222	8,081	6.8	3,063	56,647	511	513	508	520	107
Furniture	69	53,987	37	3,248	6.0	946	17,556	199	190	183	202	48
Home furnishings	84	64,981	185	4,833	7.4	2,117	39,091	312	323	325	318	59
Paper, allied products	97	138,337	551	5,745	4.2	2,324	46,217	394	421	437	431	72
Paper	74	128,774	524	4,710	3.7	1,774	36,148	307	336	353	349	56
Stationery, office supplies	23	9,563	27	1,035	10.8	550	10,069	87	85	84	82	16
Farm products (raw materials)	483	2,391,479	3,751	24,324	1.0	12,630	245,525	4,809	4,781	4,831	5,128	421
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	55	191,250	8	1,961	1.0	816	12,811	153	152	155	155	34
Hides, skins, raw furs	27	65,943	87	2,253	3.4	1,088	18,398	159	156	152	147	18
Livestock	378	2,067,133	3,644	18,872	.9	10,189	203,742	4,392	4,372	4,424	4,581	355
Tobacco (leaf)	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	10	42,756	6	524	1.2	214	3,703	22	22	23	69	4
Automotive	276	560,099	517	20,392	3.6	7,455	137,004	986	997	1,032	1,039	223
Electrical-electronic apparatus, equip., appliances	357	346,436	782	19,933	5.8	7,271	139,783	1,167	1,179	1,155	1,167	308
Electrical apparatus, supplies	193	188,316	142	10,913	5.8	4,185	81,173	662	672	653	659	181
Appliances, radios, TV sets	45	36,650	499	1,936	5.3	754	12,854	131	130	122	174	31
Electronic parts, equipment	119	121,470	141	7,084	5.8	2,332	45,756	374	377	380	384	96
Hardware, plumbing-heating goods	250	142,743	631	11,306	7.9	4,599	90,532	731	738	733	786	192
Hardware	81	54,092	119	3,635	6.7	1,373	27,899	209	206	209	239	58
Plumbing, heating goods	169	88,651	512	7,671	8.7	3,226	62,633	522	532	524	547	134
Lumber, construction materials	193	154,709	142	7,322	4.7	3,234	62,580	577	583	585	594	143
Lumber, millwork	110	116,585	35	3,962	3.4	1,433	25,438	239	241	240	248	83
Construction materials (except lumber)	83	38,124	107	3,360	8.8	1,801	37,142	338	342	345	346	60
Machinery, equipment, supplies	902	638,021	3,562	49,559	7.8	21,899	386,324	3,295	3,327	3,288	3,319	680
Air conditioning, commercial refrigeration equipment	42	78,751	140	2,015	2.6	833	16,908	144	147	151	147	31
Commercial machines, equipment	29	12,765	28	1,501	11.8	562	9,047	88	89	93	85	21
Construction machinery, equipment	19	17,774	283	1,825	10.3	808	10,381	129	127	126	122	14
Farm-garden machinery, equipment	18	13,778	113	1,001	7.3	420	9,588	97	97	96	97	6
Industrial machinery, equipment, supplies	679	439,041	2,774	38,084	8.7	16,797	295,217	2,416	2,446	2,415	2,451	535
Professional equipment, supplies	16	4,881	45	489	10.0	151	2,247	33	32	33	33	15
Service establishment equipment, supplies	54	32,554	122	2,353	7.2	1,127	21,632	183	182	183	192	34
Transportation (exc. automotive) equip., supplies	45	38,477	57	2,291	6.0	1,201	21,304	205	207	191	192	24
Metals, metalwork (except scrap)	233	343,872	325	11,885	3.5	4,800	87,088	718	726	712	728	187
Iron, steel and products	188	288,551	288	9,897	3.4	4,062	74,540	595	601	593	597	142
Nonferrous metals, metalwork	45	55,321	37	1,988	3.6	738	12,548	123	125	119	131	45
Other merchandise agents, brokers	505	942,951	1,572	30,901	3.3	13,419	242,763	2,331	2,317	2,281	2,377	313
Scrap iron and steel	13	18,516	639	982	5.3	610	11,083	107	98	107	98	6
Amusements, sporting goods, toys	39	36,031	22	2,189	6.1	752	14,568	109	114	119	135	29
Books, magazines, newspapers	14	6,374	7	862	13.5	602	11,410	89	87	85	87	4
Coal, coke	53	280,732	133	9,042	3.2	4,462	78,638	741	731	720	694	5
Farm supplies	23	61,345	88	1,393	2.3	442	8,939	85	81	86	90	10
Jewelry	17	13,846	46	789	5.7	200	2,923	37	37	34	33	14
Yarns	9	17,666	3	416	2.4	98	1,718	19	18	20	20	11
Petroleum and products	26	24,416	12	648	2.7	288	5,526	54	50	49	62	16
General merchandise	66	42,929	60	2,876	6.7	1,314	22,306	264	267	249	249	56
Miscellaneous products, agents, brokers, n.e.c.	245	441,096	562	11,704	2.7	4,651	85,652	826	834	812	909	162
Assemblers of farm products	2,689	2,347,011	77,986	127,629	5.4	57,771	1,181,333	16,694	17,020	16,979	17,754	1,478
Dairy, poultry products	467	409,579	6,365	23,877	5.8	11,539	254,631	3,610	3,777	3,747	3,784	309
Fresh fruits, vegetables	145	73,640	2,443	9,174	12.5	4,619	90,375	1,174	1,374	1,395	1,598	131
Farm products (raw materials)	1,967	1,823,680	66,111	90,481	5.0	39,537	797,062	11,203	11,163	11,157	11,701	969
Farm supplies	109	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
WEST NORTH CENTRAL												
Wholesale trade, total	30,382	xxx	1,311,690	xxx	xxx	996,655	19,643,178	241,676	242,324	246,792	249,843	18,194
Type of Operation												
Merchant wholesalers	13,205	9,014,924	840,492	1,130,550	12.5	611,172	12,133,454	146,207	146,837	149,403	151,669	8,243
Manufacturers' sales branches, sales offices	2,232	5,227,328	245,718	431,031	8.2	217,493	4,273,186	44,836	44,638	45,468	44,838	10
Petroleum bulk plants, terminals and LP gas facilities	7,473	1,598,354	111,665	188,224	11.8	57,591	1,141,578	15,132	15,170	15,367	15,614	5,867
Merchandise agents, brokers	2,131	5,328,184	5,236	96,877	1.8	43,801	837,900	14,898	14,703	14,745	15,045	1,820
Assemblers of farm products	5,341	2,578,348	108,579	150,155	5.8	66,593	1,257,060	20,603	20,976	21,809	22,677	2,254
Type by Kind of Business												
Merchant wholesalers	13,205	9,014,924	840,492	1,130,550	12.5	611,172	12,133,454	146,207	146,837	149,403	151,669	8,243
Grocery, confectionery, meat wholesalers	1,339	1,380,912	100,345	127,339	9.2	69,552	1,440,832	18,063	17,809	17,997	18,450	943
General-line grocery wholesalers	294	946,826	77,161	70,537	7.4	41,197	886,777	10,152	10,129	10,205	10,116	100
Confectionery wholesalers	121	27,896	2,321	3,744	13.4	1,950	38,622	549	559	598	624	99
Fish, sea food distributors	47	18,819	1,821	3,319	17.6	1,664	35,005	477	445	444	530	29
Meat, meat products wholesalers	268	120,452	3,030	16,129	13.4	7,922	155,916	1,969	1,948	2,003	2,109	289
Specialty-line grocery wholesalers	609	266,919	16,012	33,610	12.6	16,819	324,512	4,916	4,728	4,747	5,071	426
Farm products (edible) distributors	823	446,495	13,311	51,406	11.5	25,473	502,674	7,691	7,749	7,984	8,369	745
Poultry, poultry products distributors	380	189,576	6,000	18,517	9.8	7,880	176,452	2,997	3,147	3,329	3,605	368
Fresh fruit, vegetable wholesalers	443	256,919	7,311	32,889	12.8	17,593	326,222	4,694	4,602	4,655	4,764	377
Beer, wine, distilled spirits wholesalers	826	447,942	51,617	52,500	11.7	24,919	471,583	5,513	5,666	5,708	5,646	580
Beer, ale distributors	704	185,130	9,869	30,372	16.4	12,820	239,886	2,992	3,136	3,347	3,202	560
Wine, distilled spirits wholesalers	122	262,812	41,748	22,128	8.4	12,099	231,697	2,521	2,530	2,361	2,444	20
Tobacco distributors	288	280,503	14,718	16,220	5.8	8,786	159,804	2,461	2,454	2,511	2,449	250
Drugs, chemicals, allied products wholesalers	407	229,144	28,137	38,953	17.0	21,935	433,896	5,314	5,384	5,433	5,552	189
General-line drug wholesalers	40	129,768	17,794	18,067	13.9	11,265	214,598	2,869	2,863	2,862	2,861	1
Specialty-line drug, toiletries wholesalers	176	39,607	3,971	8,372	21.1	4,177	90,302	1,064	1,089	1,111	1,189	106
Industrial chemicals, explosives distributors	109	41,646	3,815	8,219	19.7	4,063	83,957	759	799	833	882	34
Paint, varnish wholesalers	82	18,123	2,557	4,295	23.7	2,430	45,039	622	633	627	620	48
Dry goods, apparel wholesalers	326	257,138	37,081	38,833	15.1	21,461	375,429	4,976	4,927	5,108	5,136	224
Clothing, furnishings, footwear wholesalers	221	103,430	10,688	14,663	14.2	7,460	145,468	1,790	1,708	1,891	1,936	159
General-line dry goods wholesalers	17	117,913	21,891	18,940	16.1	11,318	177,953	2,501	2,524	2,541	2,491	4
Specialty-line dry goods wholesalers	84	34,212	4,309	4,839	14.1	2,522	47,844	622	643	643	647	57
Piece goods converters	4	1,583	193	391	24.7	161	4,164	63	52	33	62	4
Furniture, home furnishings wholesalers	260	123,812	17,416	24,299	19.6	13,643	259,101	3,222	3,192	3,257	3,407	134
Furniture (household, office) wholesalers	130	41,700	5,564	9,193	22.0	5,202	98,924	1,269	1,233	1,280	1,374	74
Home furnishings, floor coverings wholesalers	130	82,112	11,852	15,106	18.4	8,441	160,177	1,953	1,959	1,977	2,033	60
Paper, allied products wholesalers	324	220,368	22,602	39,347	17.9	23,178	483,463	5,416	5,333	5,418	5,408	150
Coarse paper and products wholesalers	128	102,640	10,532	17,049	16.6	9,880	214,282	2,253	2,246	2,291	2,302	59
Printing and fine paper distributors	63	87,310	8,819	12,911	14.8	7,975	162,270	1,636	1,642	1,704	1,626	7
Stationery, office supplies wholesalers	121	27,911	2,782	8,806	31.6	5,074	101,941	1,449	1,368	1,351	1,422	78
Wallpaper wholesalers	12	2,507	469	581	23.2	249	4,970	78	77	72	58	6
Farm products (raw materials) merchants	652	1,487,414	51,993	55,657	3.7	22,743	444,253	5,259	5,516	5,997	5,829	470
Automotive wholesalers	1,572	435,964	77,218	95,631	21.9	56,840	1,115,398	14,532	14,473	14,392	14,571	935
Motor vehicle distributors	122	79,290	4,173	9,446	11.9	4,897	98,194	1,148	1,149	1,153	1,131	77
Automotive equipment, tire-tube wholesalers	1,450	356,674	73,045	86,185	24.2	51,943	1,017,204	13,384	13,324	13,239	13,440	858
Electrical, electronics, appliance distributors	536	583,352	66,326	80,190	13.7	44,352	885,190	9,528	9,450	9,428	9,562	202
Electrical apparatus, supplies distributors	232	251,726	31,625	33,833	13.4	19,841	382,123	4,373	4,343	4,376	4,371	80
Electrical appliance, radio, TV set wholesalers	178	289,839	29,351	38,042	13.1	20,022	413,762	4,141	4,096	4,042	4,105	60
Electronic parts, equipment distributors	126	41,787	5,350	8,315	19.9	4,489	89,305	1,014	1,011	1,010	1,086	62
Hardware, plumbing-heating goods wholesalers	424	452,997	79,701	83,594	18.5	47,933	933,337	11,028	11,141	11,351	11,352	159
Hardware wholesalers	144	267,789	49,602	53,144	19.8	30,082	581,031	7,185	7,297	7,400	7,330	60
Plumbing, heating equipment, supplies distributors	280	185,208	30,099	30,450	16.4	17,851	352,306	3,843	3,844	3,951	4,022	99
Lumber, construction materials distributors	875	615,593	34,041	83,823	13.6	46,925	961,483	9,607	10,271	10,794	11,111	396
Lumber, millwork wholesalers	301	373,259	18,839	35,432	9.5	20,249	396,750	4,082	4,124	4,272	4,347	111
Construction materials distributors	574	242,334	15,202	48,391	20.0	26,676	564,726	5,525	6,147	6,522	6,764	285
Machinery, equipment, supplies distributors	2,235	888,073	120,948	181,878	20.5	100,710	1,956,186	21,893	22,041	22,104	21,903	1,223
Air conditioning, comm. refrigeration equip., distrs.	160	36,992	5,823	8,735	23.6	4,787	98,333	954	1,008	1,015	960	108
Commercial machines, equipment distributors	255	51,441	5,287	13,067	25.4	7,071	136,602	1,661	1,641	1,645	1,831	192
Construction machinery, equipment dealers	181	179,876	32,983	32,928	18.3	19,223	349,459	3,692	3,661	3,652	3,384	60
Farm-garden machinery, equipment wholesalers	195	111,027	15,790	19,536	17.6	9,756	186,547	2,041	2,122	2,180	2,124	109
Industrial machinery, equipment distributors	381	191,852	19,985	27,318	14.2	13,595	254,531	2,733	2,762	2,830	2,782	188
Industrial materials, supplies distributors	298	124,161	14,140	26,040	21.0	15,047	311,318	3,289	3,335	3,282	3,298	130
Professional equipment, supplies distributors	246	86,799	13,834	25,772	29.7	15,739	304,481	3,883	3,857	3,863	3,876	102
Service establishment supply houses	480	92,529	11,538	25,359	27.4	13,708	280,296	3,244	3,251	3,250	3,270	314
Transportation equipment distributors	39	13,396	1,568	3,123	23.3	1,784	34,619	396	404	387	378	20
Metals, metalwork (except scrap) distributors	170	136,604	23,089	23,695	17.3	12,635	249,700	2,592	2,636	2,625	2,676	73
Iron, steel and products distributors	145	109,116	20,122	19,805	18.2	10,742	213,967	2,214	2,251	2,243	2,262	64
Nonferrous metals distributors	25	27,488	2,967	3,890	14.2	1,893	35,733	378	385	382	414	9
Scrap, waste materials dealers	677	144,356	13,023	25,446	17.6	13,307	265,662	3,921	4,216	4,298	4,409	619
Iron, steel scrap dealers	427	99,523	9,960	15,877	16.0	8,129	163,626	2,224	2,403	2,451	2,486	396
Waste materials dealers	250	44,833	3,063	9,569	21.3	5,178	102,036	1,697	1,813	1,847	1,923	223
Other merchant wholesalers	1,471	884,257	88,926	111,739	12.6	56,780	1,195,463	15,191	14,579	14,998	15,839	951
Amusement, sporting goods distributors	179	72,150	8,192	11,620	16.1	6,059	130,591	1,582	1,639	1,674	1,689	105
Book, magazine, newspaper wholesalers	147	30,510	1,949	6,788	22.2	3,783	66,022	1,512	1,420	1,405	1,375	104
Coal wholesalers	47	46,665	6,965	5,308	11.4	2,083	40,198	513	492	511	509	19
Farm supplies wholesalers	420	275,840	35,993	32,676	11.8	16,829	354,336	4,073	3,865	4,204	4,522	286
Jewelry wholesalers	123	29,973	6,118	6,947	23.2	3,593	77,116	906	900	913	980	109
Petroleum products distributors	216	192,136	12,018	16,972	8.8	8,304	167,282	1,801	1,785	1,909	1,921	118
Gift, art goods, greeting card wholesalers	59	9,591	748	2,556	26.6	1,216	27,421	352	366	428	564	39
Flower, bulb, plant wholesalers	52	10,174	576	2,276	22.4	1,363	27,593	368	363	352	405	25
Miscellaneous products merchant wholesalers	228	217,218	16,377	26,596	12.2	13,550	304,904	4,084	3,749	3,702	3,874	146

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc payroll)[1] Amount ($1,000)	Operating expenses Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
WEST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	2,232	5,227,328	245,718	431,031	8.2	217,493	4,273,186	44,836	44,638	45,468	44,838	10
Sales branches (with stocks)	1,533	3,313,141	245,718	348,687	10.5	177,806	3,526,062	37,863	37,643	38,517	37,856	5
Sales offices (without stocks)	699	1,914,187	...	82,344	4.3	39,687	747,124	6,973	6,995	6,951	6,982	5
Food and kindred products	450	780,151	16,748	78,242	10.0	32,001	608,856	7,077	7,108	7,282	7,264	1
Sales branches (with stocks)	331	567,152	16,748	62,684	11.1	26,352	507,105	5,919	5,960	6,147	6,015	1
Sales offices (without stocks)	119	212,999	...	15,558	7.3	5,649	101,751	1,158	1,148	1,135	1,249	...
Textile mill products	30	49,890	948	2,568	5.1	1,916	36,273	335	305	348	336	...
Sales branches (with stocks)	16	29,623	947	1,681	5.7	1,392	27,462	249	222	266	260	...
Sales offices (without stocks)	14	20,267	...	887	4.4	524	8,811	86	83	82	76	...
Apparel and related products	12	25,278	2,242	2,836	11.2	1,491	26,908	201	202	202	203	...
Sales branches (with stocks)	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	22	11,406	879	1,365	12.0	845	15,079	162	162	156	159	...
Sales branches (with stocks)	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	33	86,671	785	4,199	4.8	2,197	44,379	429	426	432	431	...
Sales branches (with stocks)	7	28,978	785	1,164	4.0	663	14,498	157	157	159	161	...
Sales offices (without stocks)	26	57,693	...	3,035	5.3	1,534	29,881	272	269	273	270	...
Chemicals and allied products	226	504,096	13,497	60,807	12.1	23,277	457,632	4,642	4,635	4,662	4,629	[illegible]
Sales branches (with stocks)	165	287,290	13,497	43,454	15.1	15,007	294,802	3,227	3,204	3,235	3,217	[illegible]
Sales offices (without stocks)	61	216,806	...	17,353	8.0	8,270	162,830	1,415	1,431	1,427	1,412	...
Rubber products	48	150,167	11,898	15,762	10.5	7,002	140,220	1,399	1,373	1,397	1,374	...
Sales branches (with stocks)	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	20	216,171	28,454	26,212	12.1	10,790	202,241	2,338	2,258	2,225	2,205	...
Sales branches (with stocks)	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	94	218,323	5,165	16,202	7.4	9,595	185,515	1,894	1,946	1,885	1,941	...
Sales branches (with stocks)	35	45,896	5,165	8,202	17.9	5,834	119,880	1,326	1,374	1,320	1,364	...
Sales offices (without stocks)	59	172,427	...	8,000	4.6	3,761	65,635	568	572	565	577	...
Primary metal products	108	611,333	2,306	14,559	2.4	6,565	132,579	1,129	1,142	1,159	1,148	...
Sales branches (with stocks)	13	38,773	2,306	3,039	7.8	902	18,317	196	215	199	197	...
Sales offices (without stocks)	95	572,560	...	11,520	2.0	5,663	114,262	933	927	960	951	...
Fabricated metal products	99	246,962	6,712	11,503	4.7	6,689	128,205	1,231	1,257	1,289	1,239	...
Sales branches (with stocks)	62	67,660	6,712	8,261	12.2	4,938	95,329	932	954	992	943	...
Sales offices (without stocks)	37	179,202	...	3,242	1.8	1,751	32,876	299	303	297	296	...
Machinery (except electrical)	243	794,254	43,806	92,262	11.6	58,337	1,155,485	11,802	11,831	12,346	11,816	1
Sales branches (with stocks)	130	688,157	43,806	84,987	12.3	54,294	1,080,915	11,070	11,114	11,633	11,121	...
Sales offices (without stocks)	113	106,097	...	7,275	6.9	4,043	74,570	732	717	713	695	1
Electrical machinery	151	378,974	14,003	28,920	7.6	16,198	316,801	3,085	3,077	3,058	3,032	...
Sales branches (with stocks)	87	300,913	14,003	25,427	8.5	14,017	274,058	2,774	2,770	2,749	2,716	...
Sales offices (without stocks)	64	78,061	...	3,493	4.5	2,181	42,743	311	307	309	316	...
Transportation equipment	128	881,489	38,815	46,312	5.3	23,224	461,135	5,022	4,777	4,851	4,954	...
Sales branches (with stocks)	117	781,831	38,815	44,140	5.6	22,211	445,136	4,830	4,548	4,662	4,805	...
Sales offices (without stocks)	11	99,658	...	2,172	2.2	1,013	15,999	192	229	189	149	...
Instruments and related products	12[illegible]	[illegible]	[illegible]	11,923	24.8	7,296	141,626	1,750	1,767	[illegible]	[illegible]	2
Sales branches (with stocks)	[illegible]	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	148	224,211	6,107	17,359	7.7	10,070	220,252	2,340	2,372	2,402	2,338	4
Sales branches (with stocks)	68	45,085	6,107	8,790	19.5	5,513	135,321	1,442	1,474	1,502	1,448	...
Sales offices (without stocks)	80	179,126	...	8,579	4.8	4,557	84,931	898	898	900	890	4
Petroleum bulk plants, terminals and LP gas facilities	7,473	1,598,354	111,665	188,224	11.8	57,591	1,141,578	15,132	15,17[illegible]	15,367	15,614	5,867
Gasoline, distillates, residuals	7,301	1,569,126	109,080	181,149	11.5	54,000	1,073,298	14,233	14,257	14,422	14,696	5,830
Bulk plants	7,239	1,374,546	77,594	166,551	12.1	48,715	969,315	12,989	12,980	13,118	13,445	5,829
Distributing terminals	62	194,58[illegible]	31,486	14,[illegible]	7.5	5,285	103,983	1,244	1,277	1,304	1,251	1
Wholesale LP gas facilities	172	29,228	2,585	7,075	24.2	3,591	68,280	899	913	945	918	37
Merchandise agents, brokers	2,131	5,728,184	5,276	36,[illegible]	[illegible]	43,801	837,900	14,898	14,703	14,745	15,045	1,820
Grocery, confectionery, meats	259	593,940	177	11,491	[illegible]	6,437	123,199	1,154	1,171	1,211	1,261	205
Groceries (combination of food lines)	[illegible]	66,715	...	2,0[illegible]2	3.1	1,090	20,945	198	[illegible]	213	226	26
Canned foods	83	156,897	34	4,215	2.7	2,016	37,041	378	379	380	395	70
Coffee, tea, spices	6	38,754	...	231	.6	123	2,129	15	16	16	15	[illegible]
Confectionery	[illegible]	16,64[illegible]	4	742	4.6	305	6,497	58	57	59	59	18
Flour	7	65,[illegible]	...	614	.9	276	3,642	37	35	36	36	2
Meats, provisions (except canned)	[illegible]	5,248	2	141	2.7	23	654	7	7	8	8	4
Sugar	19	117,320	15	1,479	1.3	770	15,649	122	126	122	126	1
Miscellaneous grocery products	91	127,276	82	3,967	3.1	1,834	36,642	339	349	377	396	67
Farm products (edible)	95	138,465	178	4,158	3.0	1,681	29,446	323	330	325	335	51
Dairy, poultry products	34	[illegible],242	158	769	2.2	311	5,685	91	98	93	96	31
Fruits, vegetables	61	104,223	20	3,[illegible]9	[illegible]	1,370	23,761	232	232	232	239	20
Drugs, chemicals, paints	[illegible]	18,553	86	984	5.3	[illegible]	9,[illegible]	119	123	131	115	9
Drugs, proprietaries, toiletries	7	[illegible]	5	[illegible]	6.6	67	1,507	27	24	26	25	5
Chemicals, explosives	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	[illegible]	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes. (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1] Figures for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
WEST NORTH CENTRAL—Continued												
Type by Kiod of Business—Coo.												
Merchandise agents, brokers—Coo.												
Apparel (including footwear)	40	26,603	26	1,344	5.1	345	5,705	80	87	71	77	31
Clothing, furnishings (men's, women's)	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	6	3,149	...	145	4.6	25	(Z)	14	13	11	12	4
Women's, children's clothing, accessories	21	8,290	3	487	5.9	80	1,571	27	24	22	27	16
Furs (dressed), fur clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	4	8,160	...	363	4.4	106	2,069	13	13	13	13	6
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	30	59,305	3	2,180	3.7	699	12,871	125	127	132	125	13
Hosiery	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	26	43,037	3	1,239	2.9	403	7,688	61	64	66	62	13
Furniture, home furnishings	38	19,552	39	1,180	6.0	299	5,092	76	78	69	86	2[illegible]
Furniture	16	7,054	28	420	6.0	118	2,205	26	33	31	35	13
Home furnishings	22	12,498	11	760	6.1	181	2,887	50	45	38	51	14
Paper, allied products	25	51,742	35	796	1.5	374	7,370	83	84	85	93	20
Paper	16	50,111	17	647	1.3	297	6,075	67	67	64	[illegible]	12
Stationery, office supplies	9	1,631	18	149	9.1	77	1,295	16	17	21	23	8
Farm products (raw materials)	817	3,753,177	2,175	39,192	1.0	19,321	385,665	10,206	9,928	9,933	10,111	830
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	82	604,505	779	5,973	1.0	3,629	69,602	689	688	704	674	28
Hides, skins, raw furs	6	8,599	...	157	1.8	41	719	9	10	8	8	5
Livestock	721	3,132,322	1,374	32,716	1.0	15,554	313,843	9,489	9,204	9,192	9,402	792
Tobacco (leaf)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	3	3,655	2	152	4.2	52	921	14	14	14	14	3
Automotive	47	36,928	129	1,943	5.3	836	15,006	152	165	165	170	34
Electrical-electronic apparatus, equip., appliances	134	103,674	256	6,341	6.1	2,361	43,673	380	386	390	411	114
Electrical apparatus, supplies	82	50,591	220	3,309	6.5	1,264	23,636	218	224	228	230	80
Appliances, radios, TV sets	19	21,095	12	1,087	5.2	437	7,606	54	53	58	71	13
Electronic parts, equipment	33	31,988	24	1,945	6.1	660	12,431	108	109	104	110	21
Hardware, plumbing-heating goods	88	52,748	182	3,913	7.4	1,481	29,563	258	267	267	277	79
Hardware	21	18,311	14	1,063	5.8	316	5,932	53	57	49	57	21
Plumbing, heating goods	67	34,437	168	2,850	8.3	1,165	23,631	205	210	218	220	58
Lumber, construction materials	83	69,666	252	2,882	4.1	1,282	24,862	247	246	248	265	67
Lumber, millwork	50	60,939	130	2,242	3.7	1,006	18,267	164	159	163	181	47
Construction materials (except lumber)	33	8,727	122	640	7.3	276	6,595	83	87	85	84	20
Machinery, equipment, supplies	239	116,815	613	8,259	7.1	3,270	63,184	782	794	793	806	195
Air conditioning, commercial refrigeration equipment	15	14,866	23	437	2.9	239	4,085	46	47	46	49	11
Commercial machines, equipment	19	3,414	19	374	11.0	148	3,016	40	41	41	40	17
Construction machinery, equipment	8	12,506	30	688	5.5	130	2,388	21	20	25	22	6
Farm-garden machinery, equipment	10	2,607	45	177	6.8	81	1,588	28	29	39	36	8
Industrial machinery, equipment, supplies	131	53,608	439	4,926	9.2	2,063	39,707	537	547	527	545	113
Professional equipment, supplies	8	1,311	3	114	8.7	46	965	13	12	14	14	4
Service establishment equipment, supplies	31	20,473	37	1,082	5.3	427	8,897	68	68	70	69	23
Transportation (exc. automotive) equip., supplies	17	8,030	17	461	5.7	136	2,538	29	30	31	31	13
Metals, metalwork (except scrap)	39	114,319	25	2,185	1.9	922	16,438	144	144	144	141	25
Iron, steel and products	32	104,713	25	1,912	1.8	811	14,074	130	129	130	127	22
Nonferrous metals, metalwork	7	9,606	...	273	2.8	111	2,364	14	15	14	14	3
Other merchandise agents, brokers	177	172,697	1,130	8,029	4.6	3,796	66,469	769	773	781	772	120
Scrap iron and steel	3	7,476	452	308	4.1	226	4,132	47	55	44	45	4
Amusements, sporting goods, toys	15	9,845	...	686	7.0	172	2,987	38	36	31	34	16
Books, magazines, newspapers	4	901	...	72	8.0	21	(Z)	19	17	17	14	2
Coal, coke	17	23,226	337	1,677	7.2	889	13,473	138	123	120	118	9
Farm supplies	41	55,591	149	1,306	2.3	529	10,704	125	128	141	141	27
Jewelry	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	15	17,963	8	544	3.0	328	4,835	57	59	62	58	8
General merchandise	26	21,346	1	1,445	6.8	842	16,105	190	193	207	199	16
Miscellaneous products, agents, brokers, n.e.c.	53	36,093	183	1,946	5.4	779	13,631	151	158	156	157	41
Assemblers of farm products	5,341	2,578,348	108,579	150,155	5.8	66,598	1,257,060	20,603	20,976	21,809	22,677	2,254
Dairy, poultry products	927	344,856	5,654	31,254	9.1	14,880	292,507	5,624	5,923	6,069	6,373	830
Fresh fruits, vegetables	94	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	4,120	2,150,371	96,246	107,447	5.0	46,798	865,786	13,014	13,348	14,156	14,326	1,196
Farm supplies	199	62,516	5,814	6,890	11.0	3,219	63,825	1,051	1,063	1,103	1,097	153
Other farm products assemblers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
SOUTH ATLANTIC												
Wholesale trade, total	26,303	xxx	1,300,158	xxx	xxx	1,082,739	21,287,119	285,490	283,182	280,032	306,176	14,921
Type of Operation												
Merchant wholesalers	17,376	9,089,136	925,017	1,267,528	13.9	674,809	13,086,269	182,181	181,568	183,025	191,967	10,416
Manufacturers' sales branches, sales offices	2,636	6,284,311	192,779	504,073	8.0	243,272	4,777,850	50,547	50,947	50,903	51,156	1
Petroleum bulk plants, terminals and LP gas facilities	3,014	2,349,405	136,970	225,450	9.6	73,913	1,483,091	19,373	19,099	19,255	20,948	2,027
Merchandise agents, brokers	2,461	3,488,218	13,187	121,543	3.5	51,382	1,101,273	12,766	12,980	18,190	20,678	2,028
Assemblers of farm products	816	716,798	32,205	94,593	13.2	39,363	838,636	20,623	18,588	8,659	21,427	449
Type by Kind of Business												
Merchant wholesalers	17,376	9,089,136	925,017	1,267,528	13.9	674,809	13,086,269	182,181	181,568	183,025	191,967	10,416
Grocery, confectionery, meat wholesalers	2,805	1,737,820	109,861	185,303	10.7	97,759	1,919,618	31,732	31,226	31,848	33,599	2,061
General-line grocery wholesalers	663	993,586	74,940	74,679	7.5	43,624	815,667	13,134	13,029	13,073	13,381	341
Confectionery wholesalers	323	75,538	4,050	9,141	12.1	4,986	98,643	1,637	1,650	1,642	1,707	270
Fish, sea food distributors	473	108,141	4,293	24,036	22.2	10,291	224,394	4,925	4,518	4,719	5,694	401
Meat, meat products wholesalers	365	190,288	4,187	22,452	11.8	11,026	210,034	3,231	3,233	3,301	3,392	352
Specialty-line grocery wholesalers	981	370,267	22,391	54,995	14.9	27,832	570,880	8,805	8,796	9,113	9,425	697
Farm products (edible) distributors	1,115	522,479	9,919	69,924	13.4	31,578	601,399	11,668	11,203	9,567	11,752	972
Poultry, poultry products distributors	252	144,924	2,471	13,023	9.0	6,015	123,042	2,234	2,197	2,293	2,519	189
Fresh fruit, vegetable wholesalers	863	377,555	7,448	56,901	15.1	25,563	478,357	9,434	9,006	7,274	9,233	783
Beer, wine, distilled spirits wholesalers	718	602,415	56,030	68,934	11.4	32,909	616,178	7,298	7,373	7,440	7,796	430
Beer, ale distributors	581	243,651	13,682	38,668	15.9	16,684	314,424	4,203	4,313	4,424	4,611	359
Wine, distilled spirits wholesalers	137	358,764	42,348	30,266	8.4	16,225	301,754	3,095	3,060	3,016	3,185	71
Tobacco distributors	327	391,884	19,594	25,846	6.6	15,054	281,031	4,134	4,113	4,138	4,206	276
Drugs, chemicals, allied products wholesalers	568	316,051	35,523	47,610	15.1	26,931	498,107	6,653	6,654	6,640	6,811	257
General-line drug wholesalers	72	178,324	24,737	23,494	13.2	14,236	257,419	3,606	3,574	3,550	3,602	7
Specialty-line drug, toiletries wholesalers	233	50,867	4,524	8,523	16.8	4,388	86,438	1,196	1,200	1,207	1,211	140
Industrial chemicals, explosives distributors	126	55,068	3,359	8,471	15.4	4,540	84,645	949	976	981	1,062	43
Paint, varnish wholesalers	137	31,792	2,903	7,122	22.4	3,767	69,605	902	904	902	936	67
Dry goods, apparel wholesalers	522	242,025	28,131	34,826	14.4	17,074	322,614	4,344	4,313	4,406	4,564	419
Clothing, furnishings, footwear wholesalers	261	118,063	11,758	17,271	14.6	8,176	152,996	2,014	1,977	1,995	2,030	230
General-line dry goods wholesalers	18	36,319	5,107	5,436	15.0	3,239	67,703	866	852	890	897	10
Specialty-line dry goods wholesalers	238	86,241	11,057	11,880	13.8	5,525	98,645	1,413	1,430	1,461	1,569	178
Piece goods converters	5	1,402	209	239	17.0	134	3,270	51	54	60	68	1
Furniture, home furnishings wholesalers	410	156,243	19,186	26,726	17.1	14,231	275,759	3,573	3,541	3,643	3,781	210
Furniture (household, office) wholesalers	206	73,503	9,247	14,295	19.4	7,534	145,257	1,824	1,805	1,832	1,935	107
Home furnishings, floor coverings wholesalers	204	82,740	9,939	12,431	15.0	6,697	130,502	1,749	1,736	1,811	1,846	103
Paper, allied products wholesalers	443	218,557	24,402	38,818	17.8	23,371	434,208	5,395	5,364	5,378	5,472	210
Coarse paper and products wholesalers	230	128,588	14,862	22,776	17.7	13,860	258,734	3,194	3,173	3,212	3,226	113
Printing and fine paper distributors	65	62,480	6,008	8,726	14.0	5,362	95,873	1,117	1,127	1,124	1,132	8
Stationery, office supplies wholesalers	136	26,322	3,296	6,860	26.1	3,933	75,667	1,018	1,000	981	1,056	84
Wallpaper wholesalers	12	1,167	236	456	39.1	216	3,934	66	64	61	58	5
Farm products (raw materials) merchants	478	726,502	109,643	39,256	5.4	13,699	291,550	4,250	4,245	5,258	6,896	343
Automotive wholesalers	2,001	507,166	77,244	117,354	23.1	69,359	1,379,117	18,980	19,072	19,167	19,650	1,123
Motor vehicle distributors	202	91,248	7,546	16,152	17.7	9,024	185,070	2,315	2,312	2,307	2,340	113
Automotive equipment, tire-tube wholesalers	1,799	415,918	69,698	101,202	24.3	60,335	1,194,047	16,665	16,760	16,860	17,310	1,010
Electrical, electronics, appliance distributors	833	747,240	93,983	99,272	13.3	54,635	1,078,093	12,578	12,518	12,570	12,619	232
Electrical apparatus, supplies distributors	355	336,565	41,197	41,250	12.3	23,434	458,908	5,766	5,764	5,743	5,713	83
Electrical appliance, radio, TV set wholesalers	278	352,197	43,734	45,654	13.0	24,221	483,027	5,243	5,157	5,186	5,193	60
Electronic parts, equipment distributors	200	58,478	9,052	12,368	21.1	6,980	136,158	1,569	1,597	1,641	1,713	89
Hardware, plumbing-heating goods wholesalers	661	523,090	90,424	84,113	16.1	49,417	898,542	11,762	11,922	12,096	12,265	205
Hardware wholesalers	239	221,475	45,934	39,581	17.9	24,261	440,614	5,860	5,927	6,004	6,029	78
Plumbing, heating equipment, supplies distributors	422	301,615	44,490	44,532	14.8	25,156	457,928	5,902	5,995	6,092	6,236	127
Lumber, construction materials distributors	1,251	604,096	43,902	110,568	18.3	55,871	1,094,235	14,415	14,720	15,111	15,576	631
Lumber, millwork wholesalers	590	342,494	27,235	47,506	13.9	24,145	456,350	6,273	6,307	6,397	6,745	313
Construction materials distributors	661	261,602	16,667	63,062	24.1	31,726	637,885	8,142	8,413	8,714	8,831	318
Machinery, equipment, supplies distributors	2,641	911,782	129,805	184,796	20.3	103,566	2,056,096	24,097	24,342	24,671	24,778	1,360
Air conditioning, comm. refrigeration equip., distrs	231	54,212	7,693	13,421	24.8	7,401	137,104	1,609	1,765	1,820	1,741	112
Commercial machines, equipment distributors	388	62,480	6,626	16,343	26.2	8,760	174,115	2,088	2,073	2,085	2,275	258
Construction machinery, equipment dealers	198	191,082	33,736	31,192	16.3	18,288	379,452	3,734	3,729	3,782	3,873	67
Farm-garden machinery, equipment wholesalers	114	66,718	9,425	9,522	14.3	4,985	100,486	1,207	1,217	1,192	1,202	66
Industrial machinery, equipment distributors	360	116,809	12,787	23,634	20.2	13,146	263,426	2,952	2,959	3,235	3,045	177
Industrial materials, supplies distributors	325	176,077	28,169	31,976	18.2	19,373	391,365	4,663	4,677	4,621	4,677	134
Professional equipment, supplies distributors	277	85,809	11,845	21,423	25.0	12,074	221,383	2,989	2,981	3,049	2,963	134
Service establishment supply houses	597	122,048	14,262	27,678	22.7	14,552	281,084	3,701	3,721	3,730	3,850	357
Transportation equipment distributors	151	36,547	5,262	9,607	26.3	4,987	107,681	1,154	1,220	1,157	1,152	55
Metals, metalwork (except scrap) distributors	193	113,035	18,823	20,687	18.3	11,249	218,403	2,588	2,657	2,780	2,916	71
Iron, steel and products distributors	167	88,120	15,620	17,424	19.8	9,609	188,204	2,234	2,302	2,412	2,531	56
Nonferrous metals distributors	26	24,915	3,203	3,263	13.1	1,640	30,199	354	355	368	385	15
Scrap, waste materials dealers	693	178,260	14,134	35,055	19.7	18,147	347,778	6,094	6,107	6,344	6,648	570
Iron, steel scrap dealers	306	62,595	6,820	14,669	23.4	7,793	156,093	2,552	2,597	2,674	2,841	257
Waste materials dealers	387	115,665	7,314	20,386	17.6	10,354	191,685	3,542	3,510	3,670	3,807	313
Other merchant wholesalers	1,717	590,491	44,413	78,440	13.3	39,959	773,541	12,620	12,198	11,968	12,638	1,046
Amusement, sporting goods distributors	192	52,597	6,649	9,833	18.7	5,062	97,210	1,329	1,309	1,416	1,501	131
Book, magazine, newspaper wholesalers	199	58,095	3,750	9,885	17.0	5,983	111,346	2,225	2,078	1,938	1,935	119
Coal wholesalers	72	41,677	998	4,018	9.6	1,515	32,040	366	341	324	370	27
Farm supplies wholesalers	301	162,534	11,855	14,810	9.1	7,471	143,921	2,624	2,479	2,352	2,560	143
Jewelry wholesalers	124	26,705	4,499	4,991	18.7	2,765	54,297	699	687	708	768	99
Petroleum products distributors	280	75,004	2,423	9,004	12.0	3,931	77,973	1,166	1,136	1,101	1,211	188
Gift, art goods, greeting card wholesalers	63	11,936	961	2,356	19.7	1,268	23,810	370	367	375	422	50
Flower, bulb, plant wholesalers	106	23,520	979	5,240	22.3	2,668	50,677	873	865	787	832	77
Miscellaneous products merchant wholesalers	380	138,423	12,299	18,303	13.2	9,296	182,267	2,968	2,936	2,967	3,039	212

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

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Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
SOUTH ATLANTIC—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	2,636	6,284,311	192,779	504,073	8.0	243,272	4,777,850	50,547	50,947	50,903	51,156	1
Sales branches (with stocks)	1,819	3,285,704	192,779	363,819	11.1	183,031	3,648,878	40,393	40,799	40,628	40,891	1
Sales offices (without stocks)	817	2,998,607	...	140,254	4.7	60,241	1,128,972	10,154	10,148	10,275	10,265	...
Food and kindred products	686	1,345,719	30,122	126,138	9.4	57,969	1,108,101	14,767	14,828	14,548	14,435	...
Sales branches (with stocks)	542	982,456	30,122	101,252	10.3	47,880	916,547	12,546	12,564	12,203	12,218	...
Sales offices (without stocks)	144	363,263	...	24,886	6.9	10,089	191,554	2,221	2,264	2,345	2,217	...
Textile mill products	26	141,792	1,697	6,414	4.5	3,293	63,236	604	602	570	620	...
Sales branches (with stocks)	14	34,961	1,697	3,396	9.7	2,817	52,898	531	536	496	551	...
Sales offices (without stocks)	12	106,831	...	3,018	2.8	476	10,338	73	66	74	69	...
Apparel and related products	13	31,179	1,265	1,514	4.9	765	13,442	118	124	108	108	...
Sales branches (with stocks)	8	11,559	1,265	942	8.1	466	7,577	83	89	72	72	...
Sales offices (without stocks)	5	19,620	...	572	2.9	299	5,865	35	35	36	36	...
Furniture and fixtures	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	33	22,015	1,538	2,569	11.7	1,488	26,096	321	318	314	325	...
Sales offices (without stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	41	71,035	526	5,610	7.9	2,130	40,573	452	423	423	444	...
Sales branches (with stocks)	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	240	1,237,479	17,045	100,050	8.1	37,306	676,655	6,277	6,310	6,392	6,444	...
Sales branches (with stocks)	164	349,233	17,045	44,095	12.6	16,658	313,425	3,478	3,499	3,502	3,550	...
Sales offices (without stocks)	76	888,246	...	55,955	6.3	20,648	363,230	2,799	2,811	2,890	2,894	...
Rubber products	58	180,988	12,539	16,208	9.0	6,460	133,681	1,313	1,319	1,323	1,332	...
Sales branches (with stocks)	53	171,719	12,539	15,423	9.0	6,190	128,344	1,256	1,263	1,264	1,279	...
Sales offices (without stocks)	5	9,269	...	785	8.5	270	5,337	57	56	59	53	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	109	207,754	5,609	15,977	7.7	8,120	170,375	1,686	1,691	1,755	1,801	...
Sales branches (with stocks)	53	55,606	5,609	10,406	18.7	5,292	119,139	1,227	1,235	1,287	1,331	...
Sales offices (without stocks)	56	152,148	...	5,571	3.7	2,828	51,236	459	456	468	470	...
Primary metal products	78	438,294	3,595	11,317	2.6	5,114	102,162	895	904	880	888	...
Sales branches (with stocks)	17	33,788	3,595	2,600	7.7	1,086	20,570	274	287	254	258	...
Sales offices (without stocks)	61	404,506	...	8,717	2.2	4,028	81,592	621	617	626	630	...
Fabricated metal products	121	284,846	5,799	14,547	5.1	7,606	142,301	1,467	1,608	1,653	1,496	...
Sales branches (with stocks)	67	63,675	5,799	9,131	14.3	4,938	87,420	1,044	1,174	1,218	1,062	...
Sales offices (without stocks)	54	221,171	...	5,416	2.4	2,668	54,881	423	434	435	434	...
Machinery (except electrical)	634	523,512	45,630	85,081	16.3	55,885	1,142,176	10,640	10,721	10,780	10,979	...
Sales branches (with stocks)	478	373,769	45,630	74,300	19.9	48,980	1,006,039	9,395	9,509	9,576	9,725	...
Sales offices (without stocks)	156	149,743	...	10,781	7.2	6,905	136,137	1,245	1,212	1,204	1,254	...
Electrical machinery	163	404,578	17,090	37,065	9.2	16,554	325,473	2,957	3,024	3,109	3,084	...
Sales branches (with stocks)	83	283,422	17,090	32,536	11.5	13,735	270,183	2,522	2,584	2,667	2,641	...
Sales offices (without stocks)	80	121,156	...	4,529	3.7	2,819	55,290	435	440	442	443	...
Transportation equipment	109	978,281	37,913	44,883	4.6	20,531	404,071	4,467	4,337	4,252	4,366	...
Sales branches (with stocks)	93	753,918	37,913	41,670	5.5	18,784	372,850	4,162	4,055	3,992	4,109	...
Sales offices (without stocks)	16	224,363	...	3,213	1.4	1,747	31,221	305	282	260	257	...
Instruments and related products	132	70,898	4,068	14,583	20.6	8,198	163,090	1,889	1,977	2,005	1,992	...
Sales branches (with stocks)	117	53,420	4,068	12,738	23.8	7,520	150,196	1,771	1,860	1,885	1,873	...
Sales offices (without stocks)	15	17,478	...	1,845	10.6	678	12,894	118	117	120	119	...
Other manufacturers' products*	188	344,534	8,309	21,682	6.3	11,605	261,153	2,648	2,724	2,758	2,803	1
Sales branches (with stocks)	90	80,531	8,309	11,766	14.6	6,754	168,338	1,658	1,717	1,791	1,771	1
Sales offices (without stocks)	98	264,003	...	9,916	3.8	4,851	92,815	990	1,007	967	1,032	...
Petroleum bulk plants, terminals and LP gas facilities	3,014	2,349,405	136,970	225,450	9.6	73,913	1,483,091	19,373	19,099	19,255	20,948	2,027
Gasoline, distillates, residuals	2,911	2,324,437	135,536	217,588	9.4	70,208	1,408,529	18,386	18,134	18,308	19,928	2,003
Bulk plants	2,684	1,399,866	59,017	148,741	10.6	45,110	900,666	12,679	12,485	12,639	13,263	1,995
Distributing terminals	227	924,571	76,519	68,847	7.4	25,098	507,863	5,707	5,649	5,669	6,665	8
Wholesale LP gas facilities	103	24,968	1,434	7,862	31.5	3,705	74,562	987	965	947	1,020	24
Merchandise agents, brokers	2,461	3,488,218	13,187	121,543	3.5	51,382	1,101,273	12,766	12,980	18,190	20,678	2,028
Grocery, confectionery, meats	427	708,606	1,247	17,954	2.5	8,407	157,065	2,029	2,021	2,044	2,105	363
Groceries (combination of food lines)	56	107,613	208	3,275	3.0	1,384	25,256	346	350	349	367	57
Canned foods	208	341,278	849	8,913	2.6	4,712	91,306	1,103	1,107	1,136	1,141	170
Coffee, tea, spices	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour	4	1,922	9	51	2.7	18	(Z)	6	6	7	7	1
Meats, provisions (except canned)	7	5,408	2	167	3.1	95	750	16	17	17	16	4
Sugar	33	126,791	37	1,144	.9	563	9,294	170	157	155	151	29
Miscellaneous grocery products	93	92,219	24	3,299	3.6	1,259	22,670	300	297	293	333	86
Farm products (edible)	195	295,244	271	12,487	4.2	4,707	102,932	1,814	1,700	1,113	1,762	136
Dairy, poultry products	30	81,400	115	1,521	1.9	580	11,550	147	159	148	161	30
Fruits, vegetables	165	213,844	156	10,966	5.1	4,127	91,382	1,667	1,541	965	1,601	106
Drugs, chemicals, paints	47	23,444	104	1,648	7.0	694	15,126	181	177	158	184	36
Drugs, proprietaries, toiletries	11	9,147	76	591	6.5	283	5,246	78	69	74	72	10
Chemicals, explosives	25	10,740	23	787	7.3	319	7,439	79	85	64	87	18
Paints, varnishes, lacquers, enamels	11	3,557	5	270	7.6	92	2,441	24	23	20	25	8

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
SOUTH ATLANTIC—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	43	33,186	35	1,309	3.9	508	9,208	108	100	107	107	29
Clothing, furnishings (men's, women's)	11	10,625	3	425	4.0	202	3,822	42	39	47	40	7
Men's, boys' clothing, furnishings	8	9,378	32	270	2.9	179	3,031	22	22	21	31	3
Women's, children's clothing, accessories	13	4,246	...	251	5.9	43	761	16	15	16	14	13
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing	3	5,546	...	168	3.0	45	1,053	14	14	14	14	3
Dry goods, piece goods	48	124,474	13	5,583	4.5	1,982	31,909	344	354	352	381	17
Hosiery	13	14,520	13	770	5.3	343	7,742	84	90	102	107	7
Dry goods	11	34,825	...	2,136	6.1	648	11,820	151	155	147	170	3
Piece goods	24	75,129	...	2,677	3.6	991	12,347	109	109	103	104	7
Furniture, home furnishings	66	58,314	118	3,460	5.9	1,525	43,243	324	318	337	353	76
Furniture	43	46,224	115	2,620	5.7	1,244	37,199	275	273	288	301	48
Home furnishings	23	12,090	3	840	6.9	281	6,044	49	45	49	52	28
Paper, allied products	30	34,913	13	1,357	3.9	565	9,071	85	86	84	85	11
Paper	18	27,511	...	944	3.4	393	6,583	55	55	53	52	5
Stationery, office supplies	12	7,402	13	413	5.6	172	2,488	30	31	31	33	6
Farm products (raw materials)	604	1,300,039	8,179	30,690	2.4	13,391	359,252	3,864	3,937	9,656	11,657	637
Cotton	56	221,284	429	1,666	.8	644	13,492	158	155	175	187	42
Grain	13	31,031	46	404	1.3	145	2,290	28	27	29	25	10
Hides, skins, raw furs	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	201	292,250	223	6,041	2.1	2,920	61,873	2,665	2,699	3,007	2,776	143
Tobacco (leaf)	325	705,063	7,481	22,234	3.2	9,612	280,235	990	1,034	6,423	8,647	430
Wool, mohair	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	5	39,169	...	175	.4	26	(Z)	10	10	10	10	8
Automotive	43	51,736	162	2,016	3.9	878	16,541	202	207	203	199	32
Electrical-electronic apparatus, equip., appliances	138	106,047	1,019	6,697	6.3	2,649	52,659	457	465	477	489	106
Electrical apparatus, supplies	78	58,739	996	3,578	6.1	1,382	26,694	249	253	260	267	58
Appliances, radios, TV sets	16	11,398	7	743	6.5	313	6,215	61	59	57	58	16
Electronic parts, equipment	44	35,910	16	2,376	6.6	954	19,750	147	153	160	164	32
Hardware, plumbing-heating goods	95	63,143	150	4,254	6.7	1,549	27,824	263	260	260	273	79
Hardware	29	25,813	56	1,494	5.8	462	7,724	81	83	81	89	27
Plumbing, heating goods	66	37,330	94	2,760	7.4	1,087	20,100	182	177	179	184	52
Lumber, construction materials	123	87,121	167	4,831	5.5	1,992	37,576	425	429	429	471	90
Lumber, millwork	65	39,294	77	1,999	5.1	790	16,152	197	208	214	225	53
Construction materials (except lumber)	58	47,827	90	2,832	5.9	1,202	21,424	228	221	215	246	37
Machinery, equipment, supplies	295	187,421	955	12,772	6.8	5,602	107,433	1,227	1,499	1,503	1,006	226
Air conditioning, commercial refrigeration equipment	24	13,174	17	1,121	8.5	449	9,597	274	576	578	88	22
Commercial machines, equipment	27	9,669	136	1,094	11.3	513	10,829	124	129	127	130	25
Construction machinery, equipment	14	12,087	38	749	6.2	284	5,261	46	46	42	44	11
Farm-garden machinery, equipment	6	1,158	70	145	12.5	50	1,606	14	17	15	12	2
Industrial machinery, equipment, supplies	169	102,126	441	7,638	7.5	3,280	61,967	595	558	566	563	130
Professional equipment, supplies	7	1,245	12	123	9.9	53	1,086	21	21	19	19	2
Service establishment equipment, supplies	27	15,834	204	955	6.0	597	9,842	81	83	86	82	19
Transportation (exc. automotive) equip., supplies	21	32,128	37	947	2.9	376	7,245	72	69	70	68	15
Metals, metalwork (except scrap)	32	25,214	10	1,139	4.5	397	6,568	66	69	70	69	23
Iron, steel and products	25	13,618	10	571	4.2	207	3,094	42	44	44	44	18
Nonferrous metals, metalwork	7	11,596	...	568	4.9	190	3,474	24	25	26	25	5
Other merchandise agents, brokers	275	389,316	744	15,346	3.9	6,536	124,866	1,377	1,358	1,397	1,537	167
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	15	7,419	3	623	8.4	192	4,037	39	40	43	44	19
Books, magazines, newspapers	6	3,993	113	346	8.7	124	2,253	49	49	53	49	5
Coal, coke	52	133,607	55	5,713	4.3	2,690	49,866	481	466	469	522	15
Farm supplies	30	47,635	109	1,115	2.3	488	8,934	126	124	123	161	19
Jewelry	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	27	51,146	3	1,541	3.0	317	6,055	70	71	76	72	23
Petroleum and products	26	26,722	31	589	2.2	281	5,785	82	82	83	87	17
General merchandise	40	54,857	252	2,500	4.6	1,219	26,303	257	250	273	281	24
Miscellaneous products, agents, brokers, n.e.c.	74	61,472	178	2,744	4.5	1,170	20,889	258	263	263	309	40
Assemblers of farm products	816	716,798	32,205	94,593	13.2	39,363	838,636	20,623	18,588	8,659	21,427	449
Dairy, poultry products	107	62,050	651	5,566	9.0	2,325	45,291	755	766	808	812	54
Fresh fruits, vegetables	344	227,706	5,133	64,412	28.3	26,572	556,368	15,574	14,116	4,194	15,043	179
Farm products (raw materials)	346	421,924	26,048	23,701	5.6	9,966	226,178	4,136	3,563	3,520	5,375	206
Farm supplies	16	3,909	257	597	15.3	282	5,253	108	107	101	97	10
Other farm products assemblers	3	1,209	116	317	26.2	218	5,546	50	36	36	100	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
EAST SOUTH CENTRAL												
Wholesale trade, total	11,278	xxx	807,486	xxx	xxx	420,915	8,208,129	114,856	114,114	114,812	122,389	7,784
Type of Operation												
Merchant wholesalers	7,161	4,773,066	656,981	545,260	11.4	288,664	5,560,393	80,217	80,190	81,136	82,978	5,023
Manufacturers' sales branches, sales offices	905	2,164,754	68,140	161,655	7.5	78,671	1,589,161	17,483	17,576	17,582	18,558	4
Petroleum bulk plants, termicals and LP gas facilities	1,657	924,225	49,126	82,722	9.0	26,454	514,171	7,561	7,596	7,596	7,795	1,399
Merchandise agents, brokers	1,205	1,963,967	6,544	60,043	3.1	20,024	417,346	7,001	6,115	6,281	10,367	1,089
Assemblers of farm products	350	437,625	26,695	16,751	3.8	7,102	127,058	2,594	2,637	2,217	2,691	269
Type by Kind of Business												
Merchant wholesalers	7,161	4,773,066	656,981	545,260	11.4	288,664	5,560,393	80,217	80,190	81,136	82,978	5,023
Grocery, confectionery, meat wholesalers	1,051	861,935	60,808	77,530	9.0	42,722	802,423	13,768	13,690	13,745	14,132	891
General-line grocery wholesalers	352	632,577	49,042	44,569	7.0	26,485	489,337	8,249	8,207	8,332	8,254	260
Confectionery wholesalers	142	28,575	1,566	3,095	10.8	1,627	31,959	581	576	559	602	138
Fish, sea food distributors	55	12,691	1,048	2,496	19.7	1,050	22,276	623	570	598	675	52
Meat, meat products wholesalers	132	59,890	1,411	7,335	12.2	3,718	71,475	1,218	1,223	1,206	1,282	137
Specialty-line grocery wholesalers	370	128,202	7,741	20,035	15.6	9,842	187,376	3,097	3,114	3,050	3,319	304
Farm products (edible) distributors	473	169,542	3,954	22,969	13.5	10,012	193,787	3,621	3,670	3,424	3,772	498
Poultry, poultry products distributors	133	37,695	662	4,326	11.5	1,675	32,743	837	825	815	898	146
Fresh fruit, vegetable wholesalers	340	131,847	3,292	18,643	14.1	8,337	161,044	2,784	2,845	2,609	2,874	352
Beer, wine, distilled spirits wholesalers	319	198,965	18,758	23,829	12.0	11,093	214,069	2,631	2,732	2,890	2,808	236
Beer, ale distributors	242	94,194	4,272	15,277	16.2	6,550	117,201	1,710	1,801	1,969	1,861	184
Wine, distilled spirits wholesalers	77	104,771	14,486	8,552	8.2	4,543	96,868	921	931	921	947	52
Tobacco distributors	133	159,312	6,922	9,261	5.8	5,350	97,191	1,607	1,577	1,566	1,639	102
Drugs, chemicals, allied products wholesalers	221	110,893	14,654	17,932	16.2	9,554	184,588	2,666	2,615	2,640	2,689	136
General-line drug wholesalers	25	65,454	10,570	8,804	13.5	5,496	101,720	1,507	1,465	1,467	1,497	4
Specialty-line drug, toiletries wholesalers	106	23,868	2,142	5,003	21.0	2,173	43,647	656	640	697	684	82
Industrial chemicals, explosives distributors	59	17,195	1,302	3,072	17.9	1,373	28,778	340	336	349	342	26
Paint, varnish wholesalers	31	4,376	640	1,053	24.1	512	10,443	163	174	167	166	24
Dry goods, apparel wholesalers	224	100,673	14,950	13,915	13.8	7,463	140,514	2,126	2,125	2,168	2,229	198
Clothing, furnishings, footwear wholesalers	113	42,148	6,446	6,101	14.5	2,906	54,501	794	820	831	867	116
General-line dry goods wholesalers	18	41,168	5,945	5,020	12.2	3,135	58,787	770	779	822	816	11
Specialty-line dry goods wholesalers	93	17,357	2,559	2,794	16.1	1,422	27,226	562	526	515	546	71
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	128	33,748	4,772	6,951	20.6	3,657	71,207	974	978	997	1,051	83
Furniture (household, office) wholesalers	82	20,873	2,941	4,646	22.3	2,386	48,896	628	631	650	680	55
Home furnishings, floor coverings wholesalers	46	12,875	1,831	2,305	17.9	1,271	22,311	346	347	347	371	28
Paper, allied products wholesalers	167	79,014	10,962	13,970	17.7	8,287	163,528	2,127	2,095	2,086	2,129	93
Coarse paper and products wholesalers	91	48,070	6,798	8,728	18.2	5,248	105,218	1,361	1,325	1,354	1,376	56
Printing and fine paper distributors	22	22,559	2,608	2,742	12.2	1,589	29,143	385	387	363	371	4
Stationery, office supplies wholesalers	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	300	1,109,019	276,409	38,216	3.4	13,755	267,090	4,529	4,226	4,541	4,449	303
Automotive wholesalers	966	211,833	34,890	47,846	22.6	27,832	541,154	7,900	7,942	8,011	8,054	625
Motor vehicle distributors	88	39,887	3,138	6,931	17.4	3,495	67,541	888	954	915	942	68
Automotive equipment, tire-tube wholesalers	878	171,946	31,752	40,915	23.8	24,337	473,613	7,012	6,988	7,096	7,112	557
Electrical, electronics, appliance distributors	305	297,676	35,123	37,816	12.7	21,410	402,931	4,976	4,971	4,938	4,995	125
Electrical apparatus, supplies distributors	114	125,356	14,858	14,612	11.7	8,057	146,494	1,778	1,785	1,805	1,853	49
Electrical appliance, radio, TV set wholesalers	114	155,969	17,576	19,869	12.7	11,503	217,175	2,702	2,701	2,661	2,654	43
Electronic parts, equipment distributors	77	16,351	2,689	3,335	20.4	1,850	39,262	496	485	472	488	33
Hardware, plumbing-heating goods wholesalers	196	301,748	52,840	47,131	15.6	29,704	589,164	7,438	7,470	7,546	7,512	66
Hardware wholesalers	89	224,224	41,864	35,768	16.0	23,504	475,792	5,984	5,982	6,010	5,944	28
Plumbing, heating equipment, supplies distributors	107	77,524	10,976	11,363	14.7	6,200	113,372	1,454	1,488	1,536	1,568	38
Lumber, construction materials distributors	543	265,026	16,444	44,045	16.6	21,644	436,480	6,170	6,243	6,492	6,725	297
Lumber, millwork wholesalers	296	160,908	9,925	17,803	11.1	8,805	178,267	2,638	2,595	2,687	2,884	166
Construction materials distributors	247	104,118	6,519	26,242	25.2	12,839	258,213	3,532	3,648	3,805	3,841	131
Machinery, equipment, supplies distributors	1,038	409,309	68,531	83,305	20.4	46,262	882,977	10,480	10,700	10,860	10,863	616
Air conditioning, comm. refrigeration equip., distrs	89	18,664	3,063	5,166	27.7	2,771	45,021	579	620	660	608	71
Commercial machines, equipment distributors	137	26,220	3,154	6,707	25.6	3,482	66,827	881	893	896	924	85
Construction machinery, equipment dealers	105	117,181	26,258	24,225	20.7	13,688	250,416	2,518	2,537	2,597	2,604	34
Farm-garden machinery, equipment wholesalers	51	33,256	4,347	4,958	14.9	2,527	49,696	605	607	629	631	16
Industrial machinery, equipment distributors	175	65,878	9,456	11,121	16.9	6,074	120,881	1,432	1,488	1,539	1,561	73
Industrial materials, supplies distributors	122	70,083	10,960	12,321	17.6	7,411	144,542	1,697	1,720	1,720	1,734	68
Professional equipment, supplies distributors	104	32,311	4,857	7,826	24.2	4,720	93,041	1,197	1,205	1,216	1,228	64
Service establishment supply houses	234	39,508	5,264	9,963	25.2	5,005	98,664	1,393	1,439	1,411	1,388	181
Transportation equipment distributors	21	6,208	1,172	1,018	16.4	584	13,889	178	191	192	185	24
Metals, metalwork (except scrap) distributors	72	58,840	9,898	9,016	15.3	4,990	93,915	1,077	1,102	1,137	1,140	31
Iron, steel and products distributors	66	54,884	9,534	8,596	15.7	4,779	89,363	1,020	1,046	1,079	1,078	28
Nonferrous metals distributors	6	3,956	364	420	10.6	211	4,552	57	56	58	62	3
Scrap, waste materials dealers	266	67,409	5,190	13,642	20.2	7,263	148,304	2,613	2,650	2,764	2,948	228
Iron, steel scrap dealers	161	44,806	3,377	8,502	19.0	4,431	90,025	1,528	1,580	1,645	1,717	139
Waste materials dealers	105	22,603	1,813	5,140	22.7	2,832	58,279	1,085	1,070	1,119	1,231	89
Other merchant wholesalers	759	338,124	21,876	37,886	11.2	17,666	331,071	5,514	5,404	5,331	5,843	495
Amusement, sporting goods distributors	78	20,346	3,481	4,170	20.5	2,177	39,305	686	710	703	729	61
Book, magazine, newspaper wholesalers	57	18,926	1,374	3,406	18.0	1,981	35,192	778	731	698	682	37
Coal wholesalers	71	42,804	217	3,285	7.7	1,305	26,542	355	341	352	382	28
Farm supplies wholesalers	160	101,707	8,638	9,171	9.0	4,153	77,030	1,354	1,263	1,279	1,470	114
Jewelry wholesalers	40	8,061	1,498	1,863	23.1	878	14,220	220	229	225	233	26
Petroleum products distributors	122	47,121	1,163	4,795	10.2	1,657	34,235	452	453	461	493	83
Gift, art goods, greeting card wholesalers	12	1,719	161	495	28.8	217	4,458	61	86	67	100	7
Flower, bulb, plant wholesalers	45	10,093	730	2,414	23.9	1,190	21,194	330	324	297	355	26
Miscellaneous products merchant wholesalers	174	87,347	4,614	8,287	9.5	4,108	78,895	1,278	1,267	1,249	1,399	113

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... Represents zero

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
EAST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	905	2,164,754	68,140	161,655	7.5	78,671	1,589,161	17,483	17,576	17,582	18,558	4
Sales branches (with stocks)	630	1,174,220	68,140	121,604	10.4	62,524	1,270,708	14,261	14,365	14,487	15,490	2
Sales offices (without stocks)	275	990,534	...	40,051	4.0	16,147	318,453	3,222	3,211	3,095	3,068	2
Food and kindred products	233	443,915	11,316	45,139	10.2	21,103	412,307	5,239	5,299	5,322	5,323	...
Sales branches (with stocks)	182	321,145	11,316	35,831	11.2	17,555	346,512	4,454	4,511	4,586	4,620	...
Sales offices (without stocks)	51	122,770	...	9,308	7.6	3,548	65,795	785	788	736	703	...
Textile mill products	7	7,132	2,052	522	7.3	269	6,415	40	41	44	75	...
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	14	10,663	1,026	1,669	15.7	1,478	29,140	367	364	363	362	...
Sales branches (with stocks)	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	5	9,550	40	833	8.7	420	8,264	105	104	103	102	...
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	98	205,508	4,895	23,996	11.7	8,325	163,779	1,659	1,672	1,646	1,684	...
Sales branches (with stocks)	71	157,468	4,895	20,781	13.2	7,269	140,189	1,456	1,473	1,456	1,489	...
Sales offices (without stocks)	27	48,040	...	3,215	6.7	1,056	23,590	203	199	190	195	...
Rubber products	15	54,982	2,235	4,718	8.6	1,880	38,794	387	378	380	369	...
Sales branches (with stocks)	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	47	106,698	2,828	6,997	6.6	4,180	86,526	892	922	928	942	...
Sales branches (with stocks)	16	16,594	2,828	2,645	15.9	1,993	43,171	513	530	535	548	...
Sales offices (without stocks)	31	90,104	...	4,352	4.8	2,187	43,355	379	392	393	394	...
Primary metal products	30	427,414	758	9,533	2.2	3,024	60,354	514	506	494	502	...
Sales branches (with stocks)	5	5,477	758	349	6.4	170	4,119	30	32	35	36	...
Sales offices (without stocks)	25	421,937	...	9,184	2.2	2,854	56,235	484	474	459	466	...
Fabricated metal products	25	31,405	3,104	3,717	11.8	1,893	36,403	501	514	497	471	...
Sales branches (with stocks)	19	19,071	3,104	2,629	13.8	1,306	24,210	409	417	400	389	...
Sales offices (without stocks)	6	12,334	...	1,088	8.8	587	12,193	92	97	97	82	...
Machinery (except electrical)	220	170,915	21,042	29,615	17.3	18,400	382,798	3,741	3,734	3,741	4,657	...
Sales branches (with stocks)	177	146,394	21,042	27,461	18.8	17,138	358,643	3,473	3,471	3,501	4,405	...
Sales offices (without stocks)	43	24,521	...	2,154	8.8	1,262	24,155	268	263	240	252	...
Electrical machinery	48	187,177	4,969	6,822	3.6	3,912	79,524	771	788	814	872	...
Sales branches (with stocks)	25	105,322	4,969	5,137	4.9	3,247	66,483	667	682	706	761	...
Sales offices (without stocks)	23	81,855	...	1,685	2.1	665	13,041	104	106	108	111	...
Transportation equipment	38	329,460	10,453	13,432	4.1	6,697	132,813	1,450	1,456	1,440	1,432	1
Sales branches (with stocks)	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	37	22,985	644	3,538	15.4	1,793	34,223	476	479	481	448	...
Sales branches (with stocks)	33	10,656	644	2,516	23.6	1,441	27,099	408	411	414	383	...
Sales offices (without stocks)	4	12,329	...	1,022	8.3	352	7,124	68	68	67	65	...
Other manufacturers' products*	84	144,773	1,728	9,785	6.8	4,818	109,024	1,221	1,200	1,207	1,200	3
Sales branches (with stocks)	33	17,242	1,728	3,506	20.3	2,061	53,416	576	572	596	588	1
Sales offices (without stocks)	51	127,531	...	6,279	4.9	2,757	55,608	645	628	611	612	2
Petroleum bulk plants, termioals aod LP gas facilities	1,657	924,225	49,126	82,722	9.0	26,454	514,171	7,561	7,596	7,596	7,795	1,399
Gasoline, distillates, residuals	1,614	914,951	47,722	79,949	8.7	25,201	486,738	7,199	7,240	7,240	7,385	1,384
Bulk plants	1,526	627,322	27,370	59,582	9.5	16,615	329,270	5,141	5,170	5,163	5,287	1,380
Distributing terminals	88	287,629	20,352	20,367	7.1	8,586	157,468	2,058	2,070	2,077	2,098	4
Wholesale LP gas facilities	43	9,274	1,404	2,773	29.9	1,253	27,433	362	356	356	410	15
Merchandise agents, brokers	1,205	1,963,967	6,544	60,043	3.1	20,024	417,346	7,001	6,115	6,281	10,367	1,089
Grocery, confectionery, meats	202	295,528	231	6,747	2.3	2,641	50,839	674	673	674	705	205
Groceries (combination of food lines)	25	47,218	69	1,015	2.1	418	8,105	105	106	111	117	25
Canned foods	95	114,526	59	3,173	2.8	1,301	23,954	338	343	337	344	98
Coffee, tea, spices	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	9	6,843	23	305	4.5	118	2,420	23	24	22	22	11
Flour	9	24,182	3	279	1.2	47	975	13	13	15	17	7
Meats, provisions (except canned)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar	15	38,422	57	558	1.5	207	3,956	61	51	55	57	22
Miscellaneous grocery products	43	61,293	20	1,329	2.2	524	10,925	125	126	125	137	39
Farm products (edible)	35	44,402	166	1,495	3.4	447	9,314	158	153	148	154	29
Dairy, poultry products	8	7,863	24	214	2.7	91	2,072	31	28	32	35	2
Fruits, vegetables	27	36,539	142	1,281	3.5	356	7,242	127	125	116	119	27
Drugs, chemicals, paints	10	5,488	8	247	4.5	67	1,323	17	19	19	18	10
Drugs, proprietaries, toiletries	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	7	3,784	8	177	4.7	58	1,223	14	15	16	16	6
Paints, varnishes, lacquers, enamels	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
EAST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	18	13,396	13	551	4.1	193	2,796	36	36	36	33	15
Clothing, furnishings (men's, women's)	3	4,488	13	176	3.9	62	942	9	9	11	8	3
Men's, boys' clothing, furnishings	5	3,522	...	177	5.0	84	1,297	14	14	13	13	8
Women's, children's clothing, accessories	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear	4	2,369	...	79	3.3	11	(Z)	5	5	4	4	3
Work clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	12	22,867	14	667	2.9	216	4,887	40	36	38	37	5
Hosiery	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	5	17,997	...	538	3.0	150	3,421	24	20	21	22	...
Furniture, home furnishings	13	5,135	7	308	6.0	80	1,511	18	18	18	26	14
Furniture	7	2,806	...	159	5.7	54	1,033	10	10	10	18	6
Home furnishings	6	2,329	7	149	6.4	26	(Z)	8	8	8	8	8
Paper, allied products	10	3,347	18	262	7.8	106	1,827	27	27	26	25	12
Paper	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	523	1,210,547	4,826	32,415	2.7	9,289	207,726	4,470	3,573	3,864	7,724	499
Cotton	76	417,195	4,381	2,644	.6	1,165	21,935	278	271	260	312	72
Grain	10	53,649	...	434	.8	160	2,937	22	20	39	35	9
Hides, skins, raw furs	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	224	383,770	166	8,516	2.2	3,606	71,881	2,914	3,063	3,193	3,200	220
Tobacco (leaf)	202	307,976	229	20,096	6.5	4,196	107,338	1,217	182	338	4,119	188
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	7	44,271	...	592	1.3	92	2,207	16	17	16	38	7
Automotive	19	19,324	79	957	5.0	350	8,154	132	140	138	144	26
Electrical-electronic apparatus, equip., appliances	26	13,532	80	908	6.7	333	5,949	53	55	57	60	23
Electrical apparatus, supplies	17	9,389	69	657	7.0	248	4,451	38	39	41	43	17
Appliances, radios, TV sets	6	1,564	3	104	6.6	23	(Z)	6	7	7	9	5
Electronic parts, equipment	3	2,579	8	147	5.7	62	1,097	9	9	9	8	1
Hardware, plumbing-heating goods	39	36,204	32	2,197	6.1	792	15,452	120	121	129	132	42
Hardware	16	24,531	...	1,349	5.5	438	8,779	62	62	61	67	25
Plumbing, heating goods	23	11,673	32	848	7.3	354	6,673	58	59	68	65	17
Lumber, construction materials	68	56,520	82	2,729	4.8	955	18,360	224	221	216	230	42
Lumber, millwork	52	49,378	73	2,247	4.6	745	14,555	174	165	154	173	31
Construction materials (except lumber)	16	7,142	9	482	6.7	210	3,805	50	56	62	57	11
Machinery, equipment, supplies	97	59,150	534	3,984	6.7	1,740	35,110	310	314	332	336	76
Air conditioning, commercial refrigeration equipment	12	4,550	35	400	8.8	77	1,754	22	20	20	21	13
Commercial machines, equipment	8	2,119	65	199	9.4	115	2,166	33	34	34	34	6
Construction machinery, equipment	4	7,377	68	517	7.0	305	4,800	27	28	29	32	1
Farm-garden machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	63	42,129	362	2,645	6.3	1,180	25,364	207	219	234	232	48
Professional equipment, supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	21	12,452	57	627	5.0	287	5,749	63	69	70	73	15
Iron, steel and products	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	112	166,075	397	5,949	3.6	2,528	48,349	659	660	516	670	76
Scrap iron and steel	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	6	6,590	...	451	6.8	167	3,448	45	47	49	48	4
Books, magazines, newspapers	5	3,457	17	465	13.5	308	2,305	54	47	56	65	4
Coal, coke	21	36,252	42	1,805	5.0	1,021	19,740	181	242	171	173	9
Farm supplies	10	52,977	...	420	.8	152	3,665	44	36	44	52	8
Jewelry	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise	7	2,329	9	193	8.3	109	1,917	25	24	23	23	5
Miscellaneous products, agents, brokers, n.e.c.	33	29,093	267	1,609	5.5	515	11,894	222	172	83	218	23
Assemblers of farm products	350	437,625	26,695	16,751	3.8	7,102	127,058	2,594	2,637	2,217	2,691	269
Dairy, poultry products	61	26,731	421	1,676	6.3	701	14,652	309	313	298	319	43
Fresh fruits, vegetables	44	11,118	333	1,799	16.2	758	11,688	212	691	262	270	36
Farm products (raw materials)	231	395,042	25,816	12,790	3.2	5,432	95,758	2,005	1,558	1,572	2,002	182
Farm supplies	14	4,734	125	486	10.3	211	4,960	68	75	85	100	8
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
WEST SOUTH CENTRAL												
Wholesale trade, total	22,971	xxx	1,230,213	xxx	xxx	812,575	16,327,192	209,447	211,555	212,478	218,225	15,261
Type of Operation												
Merchant wholesalers	14,413	8,858,007	972,078	1,094,040	12.4	546,371	11,010,597	142,003	142,706	145,675	148,729	9,853
Manufacturers' sales branches, sales offices	2,100	4,213,553	161,557	342,931	8.1	176,643	3,561,049	38,044	38,411	38,337	38,377	14
Petroleum bulk plants, terminals and LP gas facilities	3,697	1,302,866	60,565	157,095	12.1	41,219	797,123	11,531	11,566	11,731	11,774	3,188
Merchandise agents, brokers	1,650	2,261,085	6,246	69,087	3.1	26,279	510,193	8,998	9,168	9,191	9,507	1,523
Assemblers of farm products	1,111	607,711	29,767	58,367	9.6	22,063	448,230	8,871	9,704	7,544	9,838	683
Type by Kind of Business												
Merchant wholesalers	14,413	8,858,007	972,078	1,094,040	12.4	546,371	11,010,597	142,003	142,706	145,675	148,729	9,853
Grocery, confectionery, meat wholesalers	1,912	1,507,336	94,134	138,529	9.2	73,403	1,421,847	21,254	21,357	22,085	22,788	1,580
General-line grocery wholesalers	468	893,547	68,549	67,325	7.5	40,391	755,300	11,200	11,074	11,229	11,170	231
Confectionery wholesalers	152	38,912	1,515	5,051	13.0	2,303	45,691	763	761	781	809	144
Fish, sea food distributors	183	46,787	1,777	8,570	18.3	3,478	75,202	1,459	1,569	1,938	1,834	198
Meat, meat products wholesalers	396	174,949	3,148	22,957	13.1	11,244	231,387	3,104	3,181	3,346	3,627	455
Specialty-line grocery wholesalers	713	353,141	19,145	34,626	9.8	15,987	314,267	4,728	4,772	4,791	5,348	552
Farm products (edible) distributors	780	373,224	8,709	51,316	13.7	20,135	395,643	6,562	6,742	6,670	7,236	821
Poultry, poultry products distributors	249	103,469	2,207	8,923	8.6	3,747	71,074	1,452	1,517	1,591	1,984	248
Fresh fruit, vegetable wholesalers	531	269,755	6,502	42,393	15.7	16,388	324,569	5,110	5,225	5,079	5,252	573
Beer, wine, distilled spirits wholesalers	653	465,968	46,413	51,520	11.1	24,369	480,562	5,818	5,945	6,187	6,056	461
Beer, ale distributors	558	236,359	12,509	34,332	14.5	15,347	297,409	3,872	4,037	4,276	4,067	428
Wine, distilled spirits wholesalers	95	229,609	33,904	17,188	7.5	9,022	183,153	1,946	1,908	1,911	1,989	33
Tobacco distributors	283	275,341	10,956	15,764	5.7	7,843	148,931	2,370	2,372	2,408	2,460	265
Drugs, chemicals, allied products wholesalers	512	262,559	35,579	41,719	15.9	22,277	490,958	6,051	6,020	6,119	6,313	307
General-line drug wholesalers	49	126,765	21,978	16,745	13.2	10,327	243,940	2,906	2,891	2,882	2,886	1
Specialty-line drug, toiletries wholesalers	208	57,639	7,492	9,074	15.7	4,652	93,024	1,399	1,395	1,461	1,589	185
Industrial chemicals, explosives distributors	192	65,436	5,194	12,231	18.7	5,345	113,220	1,254	1,241	1,267	1,318	84
Paint, varnish wholesalers	63	12,719	915	3,669	28.8	1,953	40,774	492	493	509	520	37
Dry goods, apparel wholesalers	230	116,737	18,602	17,874	15.3	9,403	190,129	2,598	2,546	2,599	2,542	206
Clothing, furnishings, footwear wholesalers	128	37,222	5,647	6,647	17.9	3,090	61,389	950	906	952	904	126
General-line dry goods wholesalers	20	38,941	5,730	5,540	14.2	3,597	72,610	944	937	950	942	13
Specialty-line dry goods wholesalers	79	28,178	4,626	4,413	15.7	2,090	44,236	585	585	578	573	66
Piece goods converters	3	12,396	2,599	1,274	10.3	626	11,894	119	118	119	123	1
Furniture, home furnishings wholesalers	248	122,365	14,676	22,593	18.5	11,332	205,548	2,824	2,768	2,750	2,883	146
Furniture (household, office) wholesalers	133	43,846	5,621	8,944	20.4	4,720	83,687	1,142	1,109	1,088	1,196	84
Home furnishings, floor coverings wholesalers	115	78,519	9,055	13,649	17.4	6,612	121,861	1,682	1,659	1,662	1,687	62
Paper, allied products wholesalers	281	153,654	17,387	25,746	16.8	14,736	277,813	3,719	3,748	3,753	3,770	161
Coarse paper and products wholesalers	100	56,953	7,154	9,736	17.1	6,040	111,988	1,477	1,496	1,511	1,498	45
Printing and fine paper distributors	53	66,678	6,736	7,581	11.4	4,553	90,184	1,089	1,109	1,117	1,105	14
Stationery, office supplies wholesalers	122	29,327	3,320	8,106	27.6	4,006	73,004	1,108	1,098	1,086	1,143	100
Wallpaper wholesalers	6	696	177	323	46.4	137	2,637	45	45	39	24	2
Farm products (raw materials) merchants	462	1,397,062	213,921	63,480	4.5	16,052	314,411	4,114	4,000	4,294	4,590	339
Automotive wholesalers	1,705	383,165	62,930	80,004	20.9	45,842	936,620	12,683	12,581	12,634	12,811	1,245
Motor vehicle distributors	131	58,530	2,912	7,339	12.5	4,149	85,377	1,054	1,033	1,045	1,106	102
Automotive equipment, tire-tube wholesalers	1,574	324,635	60,018	72,665	22.4	41,693	851,243	11,629	11,548	11,589	11,705	1,143
Electrical, electronics, appliance distributors	570	517,727	65,605	70,600	13.6	38,942	800,076	8,917	8,896	9,217	9,232	245
Electrical apparatus, supplies distributors	250	248,894	32,260	30,382	12.2	17,461	345,886	3,957	3,948	4,094	4,081	85
Electrical appliance, radio, TV set wholesalers	174	229,332	27,351	31,305	13.7	16,643	343,580	3,839	3,814	3,963	3,934	67
Electronic parts, equipment distributors	146	39,501	5,994	8,913	22.6	4,838	110,610	1,121	1,134	1,160	1,217	93
Hardware, plumbing-heating goods wholesalers	444	335,961	59,464	55,342	16.5	31,690	657,913	7,680	7,692	7,888	7,888	226
Hardware wholesalers	160	176,653	34,768	30,442	17.2	18,440	379,524	4,583	4,601	4,715	4,684	90
Plumbing, heating equipment, supplies distributors	284	159,308	24,696	24,900	15.6	13,250	278,389	3,097	3,091	3,173	3,204	136
Lumber, construction materials distributors	989	521,636	40,672	95,098	18.2	48,595	1,005,393	12,025	12,512	13,083	13,327	516
Lumber, millwork wholesalers	409	275,247	23,410	34,608	12.6	18,280	398,092	4,698	4,801	4,922	5,075	221
Construction materials distributors	580	246,389	17,262	60,490	24.6	30,315	607,301	7,327	7,711	8,161	8,252	295
Machinery, equipment, supplies distributors	3,127	1,482,997	195,796	230,818	15.6	118,577	2,425,734	27,109	27,361	27,607	27,552	1,718
Air conditioning, comm. refrigeration equip., distrs	233	80,271	8,839	16,647	20.7	9,034	180,957	2,002	2,259	2,163	2,001	162
Commercial machines, equipment distributors	303	58,478	7,285	14,322	24.5	7,501	151,020	1,784	1,790	1,765	1,850	261
Construction machinery, equipment dealers	168	141,321	28,679	25,472	18.0	14,393	296,100	2,953	2,902	2,998	3,055	64
Farm-garden machinery, equipment wholesalers	119	39,738	5,155	6,315	15.9	3,187	63,763	807	798	805	769	73
Industrial machinery, equipment distributors	1,074	738,794	87,985	77,598	10.5	36,205	731,605	8,068	8,031	8,204	8,025	400
Industrial materials, supplies distributors	365	219,459	29,521	40,366	18.4	21,886	439,788	4,883	4,988	5,000	4,973	175
Professional equipment, supplies distributors	239	71,197	10,668	18,080	25.4	10,134	209,021	2,526	2,515	2,566	2,637	133
Service establishment supply houses	525	103,397	12,889	24,373	23.6	12,460	272,897	3,162	3,162	3,158	3,210	391
Transportation equipment distributors	101	30,342	4,775	7,645	25.2	3,777	80,583	924	916	948	1,032	59
Metals, metalwork (except scrap) distributors	325	254,810	40,313	35,523	13.9	17,224	341,513	3,923	3,957	4,063	4,083	173
Iron, steel and products distributors	302	230,622	37,071	31,990	13.9	15,684	297,682	3,531	3,575	3,678	3,730	160
Nonferrous metals distributors	23	24,188	3,242	3,533	14.6	1,540	43,831	392	382	385	353	13
Scrap, waste materials dealers	465	117,543	9,035	23,260	19.8	11,797	247,683	4,093	4,142	4,254	4,497	406
Iron, steel scrap dealers	263	63,619	5,509	11,545	18.1	5,678	117,585	1,923	1,925	2,045	2,083	249
Waste materials dealers	202	53,924	3,526	11,715	21.7	6,119	130,098	2,170	2,217	2,209	2,414	157
Other merchant wholesalers	1,427	569,922	37,886	74,854	13.1	34,154	669,823	10,263	10,067	10,064	10,701	1,038
Amusement, sporting goods distributors	156	45,266	7,156	8,698	19.2	4,423	86,859	1,180	1,196	1,269	1,333	106
Book, magazine, newspaper wholesalers	131	30,408	3,477	6,891	22.7	3,750	66,461	1,517	1,413	1,343	1,352	75
Coal wholesalers	9	1,480	7	179	12.1	80	1,107	23	20	18	17	9
Farm supplies wholesalers	264	130,141	7,439	13,852	10.6	6,132	114,248	2,070	1,909	1,815	1,939	202
Jewelry wholesalers	77	22,733	3,515	4,758	20.9	2,682	44,971	662	643	660	710	63
Petroleum products distributors	388	223,794	6,297	19,461	8.7	7,278	158,829	1,836	1,908	2,019	2,070	312
Gift, art goods, greeting card wholesalers	42	5,832	431	1,181	20.3	559	18,144	196	191	216	254	36
Flower, bulb, plant wholesalers	91	14,281	1,197	3,701	25.9	1,892	38,144	599	548	532	601	70
Miscellaneous products merchant wholesalers	269	95,987	8,367	16,133	16.8	7,358	141,060	2,180	2,239	2,192	2,425	165

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
WEST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	2,100	4,213,553	161,557	342,931	8.1	176,643	3,561,049	38,044	38,411	38,337	38,377	14
Sales branches (with stocks)	1,507	2,539,484	161,557	273,340	10.8	145,938	2,985,261	32,466	32,884	32,918	32,928	5
Sales offices (without stocks)	593	1,674,069	...	69,591	4.2	30,705	575,788	5,578	5,527	5,419	5,449	9
Food and kindred products	433	772,110	16,066	78,250	10.1	39,322	767,329	9,684	9,810	9,912	9,840	7
Sales branches (with stocks)	345	582,932	16,066	62,690	10.8	33,240	667,286	8,515	8,642	8,755	8,685	1
Sales offices (without stocks)	88	189,178	...	15,560	8.2	6,082	100,043	1,169	1,168	1,157	1,155	6
Textile mill products	23	47,652	2,602	3,322	7.0	2,064	38,378	391	422	376	357	...
Sales branches (with stocks)	15	33,391	2,602	2,884	8.6	1,803	32,416	360	388	341	321	...
Sales offices (without stocks)	8	14,261	...	438	3.1	261	5,962	31	34	35	36	...
Apparel and related products	16	21,023	1,612	2,941	14.0	1,268	25,088	452	441	476	493	...
Sales branches (with stocks)	10	15,138	1,612	2,741	18.1	1,127	22,347	436	426	459	476	...
Sales offices (without stocks)	6	5,885	...	200	3.4	141	2,741	16	15	17	17	...
Furniture and fixtures	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	15	7,985	730	1,148	14.4	599	11,900	150	143	149	155	1
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	16	42,918	120	3,283	7.6	1,133	25,857	233	231	231	233	...
Sales branches (with stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	182	415,885	9,211	37,314	9.0	14,673	290,334	2,923	2,913	2,958	2,939	...
Sales branches (with stocks)	120	187,395	9,211	23,422	12.5	10,032	193,755	2,060	2,039	2,086	2,068	...
Sales offices (without stocks)	62	228,490	...	13,892	6.1	4,641	96,579	863	874	872	871	...
Rubber products	52	132,414	10,614	12,713	9.6	5,356	113,152	1,104	1,088	1,091	1,094	...
Sales branches (with stocks)	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	79	163,482	4,988	15,072	9.2	8,648	168,011	1,748	1,931	1,968	1,988	1
Sales branches (with stocks)	39	45,409	4,988	9,960	21.9	6,231	125,398	1,403	1,583	1,611	1,614	1
Sales offices (without stocks)	40	118,073	...	5,112	4.3	2,417	42,613	345	348	357	374	...
Primary metal products	104	603,836	5,735	12,693	2.1	6,366	137,735	1,215	1,247	1,252	1,262	...
Sales branches (with stocks)	19	38,232	5,735	4,859	12.7	2,607	60,902	642	678	661	665	...
Sales offices (without stocks)	85	565,604	...	7,834	1.4	3,759	76,833	573	569	591	597	...
Fabricated metal products	98	163,766	6,912	9,568	5.8	4,652	83,274	1,021	986	1,017	998	...
Sales branches (with stocks)	62	38,983	6,912	6,229	16.0	2,940	50,657	746	709	746	717	...
Sales offices (without stocks)	36	124,783	...	3,339	2.7	1,712	32,617	275	277	271	281	...
Machinery (except electrical)	612	571,962	51,808	82,880	14.5	49,597	1,024,353	9,787	9,997	9,807	9,801	2
Sales branches (with stocks)	503	498,444	51,808	75,404	15.1	45,643	954,662	8,981	9,206	9,056	9,068	2
Sales offices (without stocks)	109	73,518	...	7,476	10.2	3,954	69,691	806	791	751	733	...
Electrical machinery	120	231,227	10,687	19,483	8.4	9,871	190,568	1,801	1,835	1,816	1,815	3
Sales branches (with stocks)	70	182,537	10,687	16,703	9.2	8,209	157,521	1,546	1,574	1,555	1,557	...
Sales offices (without stocks)	50	48,690	...	2,780	5.7	1,662	33,047	255	261	261	258	3
Transportation equipment	92	712,181	30,486	33,755	4.7	16,915	337,854	3,737	3,582	3,510	3,631	...
Sales branches (with stocks)	84	649,259	30,486	32,381	5.0	16,237	329,305	3,526	3,409	3,421	3,543	...
Sales offices (without stocks)	8	62,922	...	1,374	2.2	678	8,549	211	173	89	88	...
Instruments and related products	114	72,280	4,118	11,690	16.2	6,907	137,023	1,630	1,635	1,646	1,631	...
Sales branches (with stocks)	100	63,532	4,118	10,962	17.3	6,555	129,841	1,571	1,569	1,580	1,558	...
Sales offices (without stocks)	14	8,748	...	728	8.3	352	7,182	59	66	66	73	...
Other manufacturers' products*	142	253,772	5,855	18,650	7.3	9,207	209,235	2,156	2,139	2,116	2,129	...
Sales branches (with stocks)	72	55,173	5,855	11,193	20.3	5,355	133,578	1,401	1,402	1,379	1,384	...
Sales offices (without stocks)	70	198,599	...	7,457	3.8	3,852	75,657	755	737	737	745	...
Petroleum bulk plants, terminals and LP gas facilities	3,697	1,302,866	60,565	157,095	12.1	41,219	797,123	11,531	11,566	11,731	11,774	3,188
Gasoline, distillates, residuals	3,540	1,254,466	58,197	144,578	11.5	35,987	699,838	10,143	10,237	10,347	10,426	3,091
Bulk plants	3,465	1,007,320	39,394	116,428	11.6	28,439	558,189	8,454	8,579	8,657	8,707	3,088
Distributing terminals	75	247,146	18,803	28,150	11.4	7,548	141,649	1,689	1,658	1,690	1,719	3
Wholesale LP gas facilities	157	48,400	2,368	12,517	25.9	5,232	97,285	1,388	1,329	1,384	1,348	97
Merchandise agents, brokers	1,650	2,261,085	6,246	69,087	3.1	26,279	510,193	8,998	9,168	9,191	9,507	1,523
Grocery, confectionery, meats	243	484,437	321	12,141	2.5	4,410	85,341	981	1,005	993	1,006	268
Groceries (combination of food lines)	23	72,764	17	1,722	2.4	660	12,190	131	130	128	132	23
Canned foods	102	165,650	172	4,686	2.8	1,649	32,444	392	391	399	407	110
Coffee, tea, spices	8	48,724	48	393	.8	140	1,979	24	24	24	24	4
Confectionery	13	18,301	13	852	4.7	377	7,233	54	67	66	67	12
Flour	3	3,688	...	145	3.9	25	610	10	9	8	10	2
Meats, provisions (except canned)	3	3,717	49	242	6.5	145	2,603	30	33	34	36	2
Sugar	21	85,582	4	985	1.2	491	8,440	103	115	97	89	15
Miscellaneous grocery products	70	86,011	18	3,116	3.6	923	19,842	237	236	237	241	100
Farm products (edible)	70	82,265	28	3,261	4.0	1,140	15,062	316	304	270	337	47
Dairy, poultry products	10	3,812	8	101	2.6	37	580	18	19	16	17	5
Fruits, vegetables	60	78,453	20	3,160	4.0	1,103	14,482	298	285	254	320	42
Drugs, chemicals, paints	25	15,850	27	809	5.1	351	7,342	85	85	85	84	20
Drugs, proprietaries, toiletries	8	3,824	...	319	8.3	171	3,612	41	44	42	40	6
Chemicals, explosives	13	8,767	27	346	3.9	137	2,986	34	31	33	34	9
Paints, varnishes, lacquers, enamels	4	3,259	...	142	4.4	43	744	10	10	10	10	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
WEST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	41	25,174	42	1,236	4.9	248	4,203	69	73	68	69	30
Clothing, furnishings (men's, women's)	7	5,263	28	325	6.2	64	1,273	20	21	21	22	4
Men's, boys' clothing, furnishings	4	5,034	3	125	2.5	19	(Z)	12	11	11	11	3
Women's, children's clothing, accessories	27	12,598	11	662	5.3	132	2,037	32	36	31	31	21
Furs (dressed), fur clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	26	45,329	2	1,731	3.8	475	8,785	99	105	98	100	11
Hosiery	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	20	32,437	...	953	2.9	243	4,676	43	44	41	41	7
Furniture, home furnishings	57	36,612	401	2,202	6.0	938	18,059	153	149	149	156	55
Furniture	28	22,593	96	1,248	5.5	645	12,562	74	71	67	70	20
Home furnishings	29	14,019	305	954	6.8	293	5,497	79	78	82	86	35
Paper, allied products	16	14,141	41	510	3.6	171	2,335	34	34	34	36	12
Paper	11	12,797	39	381	3.0	133	1,326	25	25	26	28	8
Stationery, office supplies	5	1,344	2	129	9.6	38	1,009	9	9	8	8	4
Farm products (raw materials)	467	1,004,608	2,138	17,022	1.7	6,996	145,048	4,919	5,058	5,106	5,303	496
Cotton	72	209,114	1,353	1,415	.7	456	9,599	128	129	131	157	63
Grain	20	43,376	36	922	1.9	126	2,263	28	32	32	34	15
Hides, skins, raw furs	5	7,238	4	265	3.7	127	2,104	31	27	22	33	...
Livestock	350	723,520	663	13,964	1.9	6,070	127,195	4,651	4,765	4,873	5,014	401
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	15	10,398	82	356	3.4	185	3,223	68	92	44	45	10
Miscellaneous inedible farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	42	36,734	140	2,457	6.7	1,005	18,483	179	181	196	191	39
Electrical-electronic apparatus, equip., appliances	103	92,264	164	5,687	6.2	2,088	41,428	369	381	376	391	102
Electrical apparatus, supplies	71	63,818	152	3,836	6.0	1,423	27,616	253	262	253	260	65
Appliances, radios, TV sets	7	3,752	5	219	5.8	86	1,782	20	19	19	22	7
Electronic parts, equipment	25	24,694	7	1,632	6.6	579	12,030	96	100	104	109	30
Hardware, plumbing-heating goods	59	38,179	249	2,527	6.6	1,011	21,544	178	187	163	188	45
Hardware	14	13,558	...	816	6.0	208	3,564	34	39	37	35	22
Plumbing, heating goods	45	24,621	249	1,711	6.9	803	17,980	144	148	126	153	23
Lumber, coostruction materials	86	55,839	171	2,487	4.5	848	18,537	200	197	204	213	66
Lumber, millwork	56	39,366	20	1,453	3.7	400	7,885	105	104	105	112	46
Construction materials (except lumber)	30	16,473	151	1,034	6.3	448	10,652	95	93	99	101	20
Machinery, equipment, supplies	254	173,384	1,191	10,558	6.1	3,965	77,636	771	791	824	806	201
Air conditioning, commercial refrigeration equipment	35	26,109	338	1,569	6.0	621	12,257	110	110	116	116	30
Commercial machines, equipment	20	5,344	119	471	8.8	201	4,195	57	58	53	58	20
Construction machinery, equipment	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	155	74,982	642	6,092	8.1	2,330	44,351	427	442	446	430	125
Professional equipment, supplies	6	5,796	3	367	6.3	204	5,710	52	51	80	80	4
Service establishment equipmeot, supplies	23	12,497	77	780	6.2	252	4,600	65	66	64	62	16
Transportation (exc. automotive) equip., supplies	10	44,860	8	1,005	2.2	292	4,545	48	47	52	45	5
Metals, metalwork (except scrap)	32	23,106	81	1,127	4.9	296	6,721	69	71	72	79	29
Iron, steel and products	24	19,611	66	980	5.0	261	5,600	59	61	59	61	22
Nonferrous metals, metalwork	8	3,495	15	147	4.2	35	1,121	10	10	13	18	7
Other merchandise agents, brokers	129	133,163	1,250	5,332	4.0	2,337	39,669	576	547	553	548	102
Scrap iron and steel	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	9	12,879	...	351	2.7	132	1,717	21	25	24	31	10
Books, magazines, newspapers	6	4,696	958	567	12.1	266	3,838	53	54	67	61	2
Coal, coke	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies	4	8,028	...	123	1.5	72	1,468	14	14	14	14	...
Jewelry	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products	23	44,730	34	1,220	2.7	472	7,264	104	92	93	90	19
General merchandise	26	11,219	176	668	6.0	317	8,771	131	122	123	120	20
Miscellaneous products, agents, brokers, n.e.c.	56	28,181	82	1,542	5.5	536	10,465	172	175	174	183	46
Assemblers of farm products	1,111	607,711	29,767	58,367	9.6	22,063	448,230	8,871	9,704	7,544	9,838	683
Dairy, poultry products	117	68,094	1,582	5,577	8.2	2,115	50,346	806	854	834	989	85
Fresh fruits, vegetables	200	71,005	2,615	19,420	27.4	7,465	135,259	4,870	5,385	2,012	4,241	190
Farm products (raw materials)	733	453,556	24,217	31,135	6.9	11,505	243,257	2,930	3,191	4,323	4,238	374
Farm supplies	59	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
MOUNTAIN												
Wholesale trade, total	10,019	xxx	383,896	xxx	xxx	296,396	6,194,044	74,352	73,903	75,076	80,382	6,295
Type of Operation												
Merchant wholesalers	5,318	2,562,906	265,508	367,385	14.3	193,698	4,038,256	47,546	48,086	48,588	51,149	3,389
Manufacturers' sales branches, sales offices	759	1,066,305	57,481	105,447	9.9	49,383	999,689	10,144	10,163	10,310	10,288	5
Petroleum bulk plants, terminals and LP gas facilities	2,313	679,135	33,683	80,488	11.9	21,218	446,151	5,377	5,469	5,576	5,641	2,043
Merchandise agents, brokers	581	956,405	2,557	23,772	2.5	9,550	198,715	3,367	3,388	3,461	3,844	531
Assemblers of farm products	1,048	588,945	24,667	49,624	8.4	22,547	511,233	7,918	6,797	7,141	9,460	327
Type by Kind of Business												
Merchant wholesalers	5,318	2,562,906	265,508	367,385	14.3	193,698	4,038,256	47,546	48,086	48,588	51,149	3,389
Grocery, confectionery, meat wholesalers	669	460,768	32,701	44,330	9.6	23,327	522,466	6,151	6,290	6,438	6,534	446
General-line grocery wholesalers	142	299,619	24,651	20,421	6.8	12,416	294,994	3,219	3,237	3,316	3,221	28
Confectionery wholesalers	58	12,636	798	1,448	11.5	737	16,390	211	226	221	249	56
Fish, sea food distributors	20	9,963	765	1,094	11.0	505	9,401	138	146	145	149	20
Meat, meat products wholesalers	125	48,007	1,098	7,249	15.1	3,559	66,772	849	885	899	940	122
Specialty-line grocery wholesalers	324	90,543	5,389	14,118	15.6	6,110	134,909	1,734	1,796	1,857	1,975	220
Farm products (edible) distributors	343	160,822	3,886	23,168	14.4	11,455	218,521	3,346	3,521	3,263	3,744	340
Poultry, poultry products distributors	78	33,461	409	3,277	9.8	1,546	29,713	487	497	526	564	88
Fresh fruit, vegetable wholesalers	265	127,361	3,477	19,891	15.6	9,909	188,808	2,859	3,024	2,737	3,180	252
Beer, wine, distilled spirits wholesalers	297	168,779	15,117	20,275	12.0	9,531	201,023	2,051	2,102	2,188	2,198	228
Beer, ale distributors	230	81,637	4,762	11,771	14.4	5,034	104,772	1,127	1,175	1,256	1,215	205
Wine, distilled spirits wholesalers	67	87,142	10,355	8,504	9.8	4,497	96,251	924	927	932	983	23
Tobacco distributors	107	84,530	3,722	5,453	6.5	2,723	52,826	724	729	745	752	88
Drugs, chemicals, allied products wholesalers	168	85,863	10,860	14,452	16.8	7,594	163,906	1,909	1,917	1,940	2,019	75
General-line drug wholesalers	20	47,627	7,427	6,704	14.1	4,005	82,048	1,048	1,029	1,043	1,042	3
Specialty-line drug, toiletries wholesalers	53	15,172	1,440	3,358	22.1	1,572	35,922	403	414	415	483	37
Industrial chemicals, explosives distributors	61	18,198	1,480	3,095	17.0	1,361	32,722	310	321	328	317	16
Paint, varnish wholesalers	34	4,866	513	1,295	26.6	656	13,214	148	153	154	177	19
Dry goods, apparel wholesalers	62	28,226	3,434	4,252	15.1	2,502	55,268	602	595	605	609	40
Clothing, furnishings, footwear wholesalers	38	12,949	1,739	2,223	17.2	1,150	22,910	324	318	308	314	28
General-line dry goods wholesalers	3	4,825	762	660	13.7	463	10,279	97	98	102	99	...
Specialty-line dry goods wholesalers	21	10,452	933	1,369	13.1	889	22,079	181	179	195	196	12
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	103	35,246	4,658	6,132	17.4	3,144	59,125	764	757	722	806	77
Furniture (household, office) wholesalers	49	11,942	1,346	2,740	22.9	1,437	29,201	315	312	304	362	37
Home furnishings, floor coverings wholesalers	54	23,304	3,312	3,392	14.6	1,707	29,924	449	445	418	444	40
Paper, allied products wholesalers	109	52,119	7,231	9,241	17.7	5,379	103,748	1,312	1,323	1,330	1,351	58
Coarse paper and products wholesalers	50	33,876	4,641	5,630	16.6	3,288	64,733	785	803	819	818	25
Printing and fine paper distributors	13	11,589	1,358	1,564	13.5	943	16,935	228	226	223	226	4
Stationery, office supplies wholesalers	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	139	162,341	10,376	7,764	4.8	3,045	60,797	796	809	829	942	102
Automotive wholesalers	739	179,010	27,972	39,588	22.1	22,889	483,639	5,729	5,761	5,803	6,006	443
Motor vehicle distributors	63	27,443	1,460	4,510	16.4	2,551	62,186	611	610	621	677	38
Automotive equipment, tire-tube wholesalers	676	151,567	26,512	35,078	23.1	20,338	421,453	5,118	5,151	5,182	5,329	405
Electrical, electronics, appliance distributors	242	174,298	20,767	23,248	13.3	12,783	254,044	2,859	2,869	2,899	2,860	107
Electrical apparatus, supplies distributors	95	90,703	9,994	10,153	11.2	5,830	115,770	1,303	1,310	1,334	1,327	33
Electrical appliance, radio, TV set wholesalers	86	70,454	8,711	10,102	14.3	5,329	110,587	1,157	1,153	1,141	1,130	31
Electronic parts, equipment distributors	61	13,141	2,062	2,993	22.8	1,624	27,687	399	406	424	403	43
Hardware, plumbing-heating goods wholesalers	180	158,268	28,714	25,985	16.4	15,173	297,206	3,637	3,657	3,732	3,777	80
Hardware wholesalers	53	73,647	16,523	13,091	17.8	8,294	160,504	2,134	2,155	2,191	2,204	27
Plumbing, heating equipment, supplies distributors	127	84,621	12,191	12,894	15.2	6,879	136,702	1,503	1,502	1,541	1,573	53
Lumber, construction materials distributors	384	206,742	13,233	32,618	15.8	17,732	368,769	3,636	4,004	4,212	4,372	263
Lumber, millwork wholesalers	126	119,684	8,514	10,677	8.9	5,940	125,274	1,259	1,316	1,435	1,480	73
Construction materials distributors	258	87,058	4,719	21,941	25.2	11,792	243,495	2,377	2,688	2,777	2,892	190
Machinery, equipment, supplies distributors	1,011	375,463	59,507	71,258	19.0	36,738	766,073	8,350	8,383	8,440	8,691	528
Air conditioning, comm. refrigeration equip., distrs	76	20,396	1,739	3,664	18.0	1,631	35,974	322	352	397	385	46
Commercial machines, equipment distributors	141	24,191	2,911	5,975	24.7	3,078	62,286	716	727	742	793	107
Construction machinery, equipment dealers	123	100,504	19,503	18,806	18.7	10,599	225,393	2,157	2,135	2,142	2,180	29
Farm-garden machinery, equipment wholesalers	75	30,488	5,309	5,255	17.2	2,550	50,817	587	599	594	590	38
Industrial machinery, equipment distributors	229	104,150	16,301	15,199	14.6	6,687	138,391	1,663	1,675	1,682	1,720	85
Industrial materials, supplies distributors	93	34,249	4,417	5,766	16.9	2,861	63,138	652	659	657	753	49
Professional equipment, supplies distributors	85	26,704	4,167	7,272	27.2	4,485	87,748	1,052	1,036	1,038	1,049	42
Service establishment supply houses	175	31,409	4,799	8,213	26.1	4,243	87,923	1,066	1,063	1,051	1,078	129
Transportation equipment distributors	14	3,472	361	1,108	31.9	604	14,403	135	137	137	143	3
Metals, metalwork (except scrap) distributors	82	36,856	5,994	6,177	16.8	3,235	78,801	719	754	800	788	35
Iron, steel and products distributors	75	34,968	5,685	5,817	16.6	3,107	74,916	685	720	767	754	34
Nonferrous metals distributors	7	1,888	309	360	19.1	128	3,885	34	34	33	34	1
Scrap, waste materials dealers	153	27,725	1,739	5,013	18.1	2,643	51,689	880	865	836	926	153
Iron, steel scrap dealers	83	18,237	950	2,815	15.4	1,517	27,941	454	456	445	470	94
Waste materials dealers	70	9,488	789	2,198	23.2	1,126	23,748	426	409	391	456	59
Other merchant wholesalers	530	165,850	15,597	28,331	17.1	13,805	300,355	4,081	3,750	3,806	4,774	326
Amusement, sporting goods distributors	75	16,204	2,391	3,196	19.7	1,815	35,572	441	479	489	463	48
Book, magazine, newspaper wholesalers	71	16,108	1,253	3,435	21.3	1,943	36,538	644	616	576	651	56
Coal wholesalers	9	1,549	2	290	18.7	222	4,836	54	33	46	56	10
Farm supplies wholesalers	123	52,943	5,893	8,037	15.2	4,184	97,561	1,341	991	1,071	1,652	53
Jewelry wholesalers	45	7,669	1,430	1,524	19.9	797	18,886	240	245	252	249	29
Petroleum products distributors	87	27,050	977	4,795	17.7	1,358	26,906	376	363	374	380	55
Gift, art goods, greeting card wholesalers	26	3,219	421	727	22.6	341	6,167	118	113	104	119	21
Flower, bulb, plant wholesalers	14	7,674	287	1,547	20.2	913	23,185	239	247	225	310	9
Miscellaneous products merchant wholesalers	80	33,434	2,943	4,780	14.3	2,232	50,704	628	663	669	804	45

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[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
MOUNTAIN—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	759	1,066,305	57,481	1D5,447	9.9	49,383	999,689	1D,144	10,163	10,310	1D,288	5
Sales branches (with stocks)	543	678,894	57,481	85,945	12.7	42,1D9	851,071	8,850	8,848	8,991	8,957	3
Sales offices (without stocks)	216	387,411	...	19,5D2	5.0	7,274	148,618	1,294	1,315	1,319	1,331	2
Food and kindred products	146	162,306	4,548	20,185	12.4	8,556	169,526	1,912	1,914	1,936	1,920	...
Sales branches (with stocks)	1D6	125,634	4,548	16,100	12.8	7,138	143,286	1,660	1,651	1,667	1,653	...
Sales offices (without stocks)	4D	36,672	...	4,085	11.1	1,418	26,240	252	263	269	267	...
Textile mill products	6	5,907	253	297	5.0	173	3,064	3D	3D	28	28	...
Sales branches (with stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products	14	33,185	...	4,232	12.8	595	12,745	114	117	116	118	...
Sales branches (with stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks)	14	33,185	...	4,232	12.8	595	12,745	114	117	116	118	...
Chemicals and allied products	76	70,189	3,425	9,58D	13.6	3,986	85,344	817	83D	829	88D	1
Sales branches (with stocks)	59	49,821	3,425	7,368	14.8	3,156	66,460	667	680	680	724	1
Sales offices (without stocks)	17	20,368	...	2,212	10.9	83D	18,884	150	150	149	156	...
Rubber products	27	87,709	11,807	6,952	7.9	2,380	48,47D	478	479	480	485	...
Sales branches (with stocks)	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	31	51,260	1,D57	3,702	7.2	1,581	32,521	308	319	319	328	...
Sales branches (with stocks)	14	9,443	1,D57	1,757	18.6	858	18,271	190	193	194	203	...
Sales offices (without stocks)	17	41,817	...	1,945	4.7	723	14,25D	118	126	125	125	...
Primary metal products	38	153,588	888	3,337	2.2	1,738	39,840	274	283	285	285	...
Sales branches (with stocks)	7	9,141	888	903	9.9	393	9,465	72	79	71	71	...
Sales offices (without stocks)	31	144,447	...	2,434	1.7	1,345	30,375	202	204	214	214	...
Fabricated metal products	33	35,D62	1,846	1,971	5.6	1,051	19,454	214	219	237	228	...
Sales branches (with stocks)	20	1D,573	1,846	1,391	13.2	736	13,734	164	168	183	175	...
Sales offices (without stocks)	13	24,489	...	58D	2.4	315	5,72D	5D	51	54	53	...
Machinery (except electrical)	215	128,273	17,110	23,2D5	18.1	13,624	275,551	2,684	2,682	2,707	2,684	...
Sales branches (with stocks)	178	117,998	17,110	22,159	18.8	13,060	265,258	2,556	2,561	2,592	2,564	...
Sales offices (without stocks)	37	10,275	...	1,046	10.2	564	1D,293	128	121	115	12D	...
Electrical machinery	39	101,948	4,149	12,1D7	11.9	5,123	100,467	1,003	980	989	967	...
Sales branches (with stocks)	24	90,608	4,149	11,547	12.7	4,788	93,986	941	922	933	914	...
Sales offices (without stocks)	15	11,340	...	56D	4.9	335	6,481	62	58	56	53	...
Transportation equipment	41	17D,727	9,787	12,3D6	7.2	6,254	118,D72	1,288	1,274	1,313	1,307	...
Sales branches (with stocks)	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	40	11,205	937	3,444	3D.7	2,081	41,247	469	468	483	487	...
Sales branches (with stocks)	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	43	5D,983	1,39D	3,736	7.3	2,001	48,632	497	513	534	517	4
Sales branches (with stocks)	22	10,679	1,39D	2,159	20.2	1,304	33,38D	356	366	390	366	2
Sales offices (without stocks)	21	40,304	...	1,577	3.9	697	15,252	141	147	144	151	2
Petroleum bulk plants, terminals and LP gas facilities	2,313	679,135	33,683	80,488	11.9	21,218	446,151	5,377	5,469	5,576	5,641	2,043
Gasoline, distillates, residuals	2,243	662,605	32,623	75,238	11.4	18,803	398,552	4,777	4,859	4,970	5,037	2,D17
Bulk plants	2,227	639,709	31,393	72,677	11.4	18,340	388,732	4,684	4,767	4,877	4,932	2,016
Distributing terminals	16	22,896	1,230	2,561	11.2	463	9,82D	93	92	93	105	1
Wholesale LP gas facilities	70	16,530	1,060	5,25D	31.8	2,415	47,599	600	61D	606	604	26
Merchandise agents, brokers	581	956,4D5	2,557	23,772	2.5	9,550	198,715	3,367	3,388	3,461	3,844	531
Grocery, confectionery, meats	99	144,356	28	4,569	3.2	1,982	37,226	464	472	481	471	104
Groceries (combination of food lines)	3	6,135	...	174	2.8	85	1,656	21	21	20	20	...
Canned foods	57	88,293	8	2,764	3.1	1,259	21,D21	277	292	295	29D	56
Coffee, tea, spices	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour	...	...	...	...	...	...	...	...	...	...	...	...
Meats provisions (except canned)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar	6	19,895	...	448	2.3	241	6,011	66	6D	67	57	8
Miscellaneous grocery products	26	22,952	20	965	4.2	316	6,931	88	87	87	92	34
Farm products (edible)	39	39,869	24	1,238	3.1	376	6,982	126	95	81	94	23
Dairy, poultry products	4	2,069	...	39	1.9	12	(Z)	7	7	7	7	3
Fruits, vegetables	35	37,8D0	24	1,199	3.2	364	6,760	119	88	74	87	20
Drugs, chemicals, paints	9	3,547	21	208	5.9	66	2,D79	12	12	15	16	5
Drugs, proprietaries, toiletries	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
MOUNTAIN—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	6	3,142	...	109	3.5	18	(Z)	7	7	10	8	4
Clothing, furnishings (men's, women's)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	...	...	...	...	...	...	...	...	...	...	...	...
Women's, children's clothing, accessories	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	...	...	...	...	...	...	...	...	...	...	...	...
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	7	3,288	4	148	4.5	64	1,148	15	18	16	15	8
Hosiery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	3	1,637	4	67	4.1	22	(Z)	7	7	7	7	4
Furniture, home furnishings	25	14,133	4	839	5.9	319	5,344	71	68	64	67	23
Furniture	17	9,935	4	573	5.8	247	3,669	50	48	43	47	17
Home furnishings	8	4,198	...	266	6.3	72	1,675	21	20	21	20	6
Paper, allied products	5	2,271	5	226	10.0	114	2,490	21	21	21	20	4
Paper	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	136	560,038	1,845	7,936	1.4	3,500	82,364	1,964	1,939	2,050	2,383	132
Cotton	12	37,358	1,094	451	1.2	95	2,365	31	25	21	31	9
Grain	3	1,121	185	64	5.7	27	1,508	14	8	9	30	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	118	518,253	558	7,306	1.4	3,289	77,215	1,881	1,857	1,985	2,294	122
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	3	3,306	8	115	3.5	89	1,276	38	49	35	28	1
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	22	36,056	31	839	2.3	255	5,548	89	97	81	89	25
Electrical-electronic apparatus, equip., appliances	49	24,390	55	1,636	6.7	439	9,054	100	96	109	110	54
Electrical apparatus, supplies	33	14,214	51	1,073	7.5	317	6,817	70	72	77	80	32
Appliances, radios, TV sets	9	6,577	4	352	5.4	90	1,621	24	18	22	21	13
Electronic parts, equipment	7	3,599	...	211	5.9	32	616	6	6	10	9	9
Hardware, plumbing-heating goods	35	12,337	53	838	6.8	281	5,669	63	68	69	71	29
Hardware	12	3,437	...	202	5.9	66	1,193	16	15	18	18	9
Plumbing, heating goods	23	8,900	53	636	7.1	215	4,476	47	53	51	53	20
Lumber, construction materials	26	26,969	12	1,051	3.9	436	8,225	70	77	79	87	13
Lumber, millwork	14	21,207	1	708	3.3	302	5,528	47	52	55	55	7
Construction materials (except lumber)	12	5,762	11	343	6.0	134	2,697	23	25	24	32	6
Machinery, equipment, supplies	61	25,172	305	1,909	7.6	834	13,625	156	180	170	162	54
Air conditioning, commercial refrigeration equipment	7	2,292	20	166	7.2	90	1,158	15	17	17	14	7
Commercial machines, equipment	6	1,890	2	204	10.8	144	2,558	21	35	31	32	6
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	...	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies	37	14,729	151	1,186	8.1	492	8,083	92	101	96	93	35
Professional equipment, supplies	...	...	...	...	...	...	...	...	...	...	...	...
Service establishment equipment, supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	10	8,748	116	605	6.9	261	4,638	56	68	60	63	10
Iron, steel and products	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	52	52,089	54	1,621	3.1	605	14,003	153	170	155	188	43
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products	9	18,658	21	479	2.6	195	5,199	32	46	39	64	5
General merchandise	12	4,522	2	228	5.0	82	1,852	34	38	31	29	6
Miscellaneous products, agents, brokers, n.e.c.	18	10,044	30	533	5.3	162	3,446	44	42	41	44	20
Assemblers of farm products	1,048	588,945	24,667	49,624	8.4	22,547	511,233	7,918	6,797	7,141	9,460	327
Dairy, poultry products	35	42,977	1,417	3,082	7.2	1,487	29,918	402	418	570	571	19
Fresh fruits, vegetables	202	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	765	441,811	18,321	23,641	5.4	10,634	228,989	2,807	2,785	3,121	3,280	126
Farm supplies	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
PACIFIC												
Wholesale trade, total	27,529	xxx	1,525,909	xxx	xxx	1,359,973	28,213,105	291,860	295,854	307,933	309,018	18,266
Type of Operation												
Merchant wholesalers	18,562	11,419,923	1,052,568	1,609,506	14.1	857,252	17,927,484	183,963	185,268	190,283	194,262	13,569
Manufacturers' sales branches, sales offices	2,832	6,892,231	312,522	629,983	9.1	302,625	6,242,227	58,147	58,456	59,085	59,170	16
Petroleum bulk plants, terminals and LP gas facilities	2,531	1,809,591	86,320	182,940	10.1	53,303	1,068,867	11,185	11,240	11,584	11,521	2,221
Merchandise agents, brokers	2,467	3,253,648	11,667	146,328	4.5	61,552	1,192,493	12,965	12,887	13,798	12,676	1,991
Assemblers of farm products	1,137	1,131,932	62,832	171,360	15.1	85,241	1,782,034	25,600	28,003	33,183	31,389	469
Type by Kind of Business												
Merchant wholesalers	18,562	11,419,923	1,052,568	1,609,506	14.1	857,252	17,927,484	183,963	185,268	190,283	194,262	13,569
Grocery, confectionery, meat wholesalers	2,117	2,266,022	112,446	191,741	8.5	100,293	2,058,276	21,907	21,575	21,969	23,724	1,775
General-line grocery wholesalers	269	904,934	59,221	50,832	5.6	30,564	632,707	6,328	6,330	6,459	6,417	90
Confectionery wholesalers	140	57,327	3,577	7,787	13.6	3,341	68,818	856	876	845	921	111
Fish, sea food distributors	200	77,274	5,280	14,005	18.1	6,065	121,927	1,846	1,781	1,711	1,857	182
Meat, meat products wholesalers	521	343,414	6,526	40,187	11.7	20,495	397,022	4,174	4,201	4,281	4,414	566
Specialty-line grocery wholesalers	987	883,073	37,842	78,930	8.9	39,828	837,802	8,703	8,387	8,673	10,115	826
Farm products (edible) distributors	1,091	613,055	17,971	93,612	15.3	48,750	943,509	11,386	12,532	12,928	13,112	1,163
Poultry, poultry products distributors	242	116,958	2,351	15,053	12.9	6,909	143,426	1,881	1,829	1,872	2,022	271
Fresh fruit, vegetable wholesalers	849	496,097	15,620	78,559	15.8	41,841	800,083	9,505	10,703	11,056	11,090	892
Beer, wine, distilled spirits wholesalers	661	645,009	65,488	79,346	12.3	43,019	925,131	8,050	8,064	8,299	8,268	506
Beer, ale distributors	450	248,103	12,362	35,049	14.1	19,021	390,198	3,729	3,747	3,929	3,895	398
Wine, distilled spirits wholesalers	211	396,906	53,126	44,297	11.2	23,998	534,933	4,321	4,317	4,370	4,373	108
Tobacco distributors	200	235,897	10,033	12,577	5.3	6,719	139,668	1,604	1,594	1,629	1,621	173
Drugs, chemicals, allied products wholesalers	633	390,174	39,622	59,997	15.4	32,468	669,116	7,159	7,191	7,314	7,549	325
General-line drug wholesalers	30	128,881	18,465	17,535	13.6	10,627	220,986	2,466	2,459	2,487	2,504	5
Specialty-line drug, toiletries wholesalers	283	122,743	8,109	21,010	17.1	10,422	212,784	2,418	2,384	2,462	2,549	173
Industrial chemicals, explosives distributors	196	111,325	10,965	15,606	14.0	8,609	179,527	1,645	1,711	1,714	1,751	75
Paint, varnish wholesalers	124	27,225	2,083	5,846	21.5	2,810	55,819	630	637	651	745	72
Dry goods, apparel wholesalers	630	314,268	40,623	50,269	16.0	23,023	460,082	4,950	4,942	5,115	5,436	482
Clothing, furnishings, footwear wholesalers	336	138,904	15,941	24,551	17.7	10,172	201,154	2,171	2,160	2,266	2,485	273
General-line dry goods wholesalers	12	39,966	7,699	7,064	17.7	3,529	68,042	840	837	845	845	3
Specialty-line dry goods wholesalers	258	98,502	13,141	15,935	16.2	8,105	165,312	1,707	1,709	1,764	1,835	192
Piece goods converters	24	36,896	3,842	2,719	7.4	1,217	25,574	232	236	240	271	14
Furniture, home furnishings wholesalers	577	269,190	35,556	52,763	19.6	28,008	570,478	5,949	5,968	6,007	6,309	400
Furniture (household, office) wholesalers	250	93,231	11,270	21,840	23.4	12,289	245,862	2,642	2,645	2,635	2,789	182
Home furnishings, floor coverings wholesalers	327	175,959	24,286	30,923	17.6	15,719	324,616	3,307	3,323	3,372	3,520	218
Paper, allied products wholesalers	410	274,121	28,421	44,917	16.4	27,379	573,097	5,764	5,759	5,813	5,934	250
Coarse paper and products wholesalers	213	138,803	13,510	21,969	15.8	13,777	282,730	2,849	2,868	2,940	2,952	141
Printing and fine paper distributors	50	100,357	11,593	13,500	13.5	8,510	184,250	1,728	1,741	1,741	1,744	30
Stationery, office supplies wholesalers	126	31,086	2,709	8,172	26.3	4,424	90,775	1,018	990	969	1,078	70
Wallpaper wholesalers	21	3,875	609	1,276	32.9	668	15,342	169	160	163	160	9
Farm products (raw materials) merchants	248	551,728	47,900	26,309	4.8	11,120	207,540	2,239	2,305	3,345	2,518	157
Automotive wholesalers	2,104	519,829	77,628	126,338	24.3	72,944	1,625,525	16,697	16,998	17,239	17,383	1,709
Motor vehicle distributors	185	96,108	6,504	16,736	17.4	9,013	195,184	1,928	2,021	1,908	1,886	129
Automotive equipment, tire-tube wholesalers	1,919	423,721	71,124	109,602	25.9	63,931	1,430,341	14,769	14,977	15,331	15,497	1,580
Electrical, electronics, appliance distributors	828	729,255	81,099	102,839	14.1	57,824	1,294,110	12,396	12,236	12,249	12,104	499
Electrical apparatus, supplies distributors	360	387,778	40,795	52,736	13.6	30,622	683,389	7,090	6,944	6,815	6,393	215
Electrical appliance, radio, TV set wholesalers	237	266,640	30,090	34,145	12.8	18,185	424,129	3,511	3,496	3,582	3,701	122
Electronic parts, equipment distributors	231	74,837	10,214	15,958	21.3	9,017	186,592	1,795	1,796	1,852	2,010	162
Hardware, plumbing-heating goods wholesalers	684	564,996	92,682	92,619	16.4	52,351	1,100,367	11,208	10,782	11,486	11,426	405
Hardware wholesalers	266	265,623	49,939	50,433	19.0	29,543	602,991	6,795	6,343	6,613	6,498	166
Plumbing, heating equipment, supplies distributors	418	299,373	42,743	42,186	14.1	22,808	497,376	4,413	4,439	4,873	4,928	239
Lumber, construction materials distributors	1,530	1,324,525	55,796	168,816	12.7	83,907	1,745,657	15,937	16,685	17,134	17,585	896
Lumber, millwork wholesalers	729	974,735	34,864	76,225	7.8	36,936	770,658	6,733	6,952	7,286	7,577	431
Construction materials distributors	801	349,790	20,932	92,591	26.5	46,971	974,999	9,204	9,733	9,848	10,008	465
Machinery, equipment, supplies distributors	3,626	1,284,566	182,650	277,564	21.6	149,666	3,106,799	31,271	31,372	31,658	31,832	2,435
Air conditioning, comm. refrigeration equip., distrs	223	57,870	7,091	13,154	22.7	6,916	139,222	1,354	1,401	1,404	1,394	136
Commercial machines, equipment distributors	437	99,272	12,642	26,588	26.8	13,992	296,779	3,056	3,055	3,076	3,207	372
Construction machinery, equipment dealers	198	143,744	29,431	27,624	19.2	15,895	319,021	3,032	3,079	3,112	3,077	88
Farm-garden machinery, equipment wholesalers	157	62,679	11,010	12,199	19.5	6,556	123,424	1,487	1,562	1,502	1,450	114
Industrial machinery, equipment distributors	775	299,585	37,746	53,737	17.9	27,338	571,733	5,626	5,729	5,685	5,765	481
Industrial materials, supplies distributors	644	304,032	40,604	59,557	19.6	34,016	711,826	6,787	6,796	6,881	6,884	356
Professional equipment, supplies distributors	320	91,682	13,260	22,512	24.6	12,547	268,336	2,954	2,944	2,962	3,038	212
Service establishment supply houses	593	130,640	16,931	32,551	24.9	17,143	366,484	3,764	3,773	3,850	3,938	503
Transportation equipment distributors	279	95,062	13,935	29,642	31.2	15,263	309,974	3,211	3,033	3,186	3,079	173
Metals, metalwork (except scrap) distributors	407	317,832	64,301	55,210	17.4	30,318	650,165	5,522	5,694	5,760	5,757	217
Iron, steel and products distributors	346	272,567	56,847	47,640	17.5	26,627	567,249	4,783	4,914	4,952	4,939	183
Nonferrous metals distributors	61	45,265	7,454	7,570	16.7	3,691	82,916	739	780	808	818	34
Scrap, waste materials dealers	593	148,639	16,308	31,012	20.9	16,585	339,611	4,123	4,161	4,270	4,639	570
Iron, steel scrap dealers	265	59,931	8,128	12,295	20.5	6,574	139,254	1,513	1,558	1,624	1,794	269
Waste materials dealers	328	88,708	8,180	18,717	21.1	10,011	200,357	2,610	2,603	2,646	2,845	301
Other merchant wholesalers	2,223	970,817	84,044	143,577	14.8	72,878	1,518,353	17,801	17,410	18,068	19,065	1,607
Amusement, sporting goods distributors	373	139,710	18,911	26,609	19.0	13,747	283,186	3,157	3,213	3,242	3,240	264
Book, magazine, newspaper wholesalers	264	70,526	6,855	12,593	17.9	8,117	148,625	2,582	2,458	2,499	2,485	200
Coal wholesalers	16	2,523	80	519	20.6	282	7,173	78	78	74	81	8
Farm supplies wholesalers	306	221,772	18,294	27,318	12.3	12,888	269,771	2,767	2,709	2,950	3,129	185
Jewelry wholesalers	228	61,310	11,485	12,154	19.8	6,084	142,864	1,276	1,224	1,295	1,474	197
Petroleum products distributors	235	138,685	3,734	13,827	10.0	5,573	109,517	1,145	1,174	1,234	1,237	136
Gift, art goods, greeting card wholesalers	173	22,182	2,115	5,827	26.3	2,323	59,344	780	765	830	1,014	173
Flower, bulb, plant wholesalers	164	38,494	1,977	7,877	20.5	4,114	82,170	1,014	1,021	1,043	1,106	148
Miscellaneous products merchant wholesalers	464	275,615	20,593	36,853	13.4	19,750	415,703	5,002	4,768	4,901	5,299	296

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
PACIFIC—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	2,832	6,892,231	312,522	629,983	9.1	302,625	6,242,227	58,147	58,456	59,085	59,170	16
Sales branches (with stocks)	2,016	4,149,301	312,522	483,930	11.7	243,495	5,080,658	48,007	48,304	48,853	49,101	14
Sales offices (without stocks)	816	2,742,930	...	146,053	5.3	59,130	1,161,569	10,140	10,152	10,232	10,069	2
Food and kindred products	470	1,371,351	57,174	142,648	10.4	58,246	1,204,155	11,701	11,737	11,935	11,762	6
Sales branches (with stocks)	331	1,043,835	57,174	113,043	10.8	48,183	1,008,756	9,890	9,866	9,897	9,958	4
Sales offices (without stocks)	139	327,516	...	29,605	9.0	10,063	195,399	1,811	1,871	2,038	1,804	2
Textile mill products	59	102,821	6,674	6,384	6.2	3,586	66,017	643	644	658	671	....
Sales branches (with stocks)	40	83,220	6,674	5,445	6.5	3,115	56,930	564	566	580	589	...
Sales offices (without stocks)	19	19,601	...	939	4.8	471	9,087	79	78	78	82	...
Apparel and related products	41	69,052	3,933	5,139	7.4	2,650	51,167	541	547	550	590	....
Sales branches (with stocks)	31	55,601	3,933	4,426	8.0	2,222	41,341	464	470	475	479	...
Sales offices (without stocks)	10	13,451	...	713	5.3	428	9,826	77	77	75	111	...
Furniture and fixtures	23	22,533	2,119	3,836	17.0	2,204	43,840	439	407	404	417	...
Sales branches (with stocks)	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	72	334,450	4,411	34,902	10.4	10,637	224,934	1,903	1,910	1,905	1,923	...
Sales branches (with stocks)	22	53,908	4,411	4,999	9.3	2,726	65,154	624	630	618	627	...
Sales offices (without stocks)	50	280,542	...	29,903	10.7	7,911	159,780	1,279	1,280	1,287	1,296	...
Chemicals and allied products	407	753,284	32,745	99,389	13.2	40,612	854,396	8,228	8,242	8,301	8,233	2
Sales branches (with stocks)	321	489,328	32,745	75,889	15.5	31,372	670,861	6,612	6,617	6,706	6,649	2
Sales offices (without stocks)	86	263,956	...	23,500	8.9	9,240	183,535	1,616	1,625	1,595	1,584	...
Rubber products	70	162,767	15,155	17,942	11.0	8,077	162,461	1,507	1,506	1,510	1,509	...
Sales branches (with stocks)	61	144,128	15,155	16,366	11.4	7,354	149,016	1,375	1,379	1,386	1,385	...
Sales offices (without stocks)	9	18,639	...	1,576	8.5	723	13,445	132	127	124	124	...
Leather and leather products	7	3,730	520	607	16.3	441	14,590	125	119	115	113	...
Sales branches (with stocks)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	102	282,619	6,773	20,390	7.2	9,379	198,485	1,477	1,529	1,422	1,611	1
Sales branches (with stocks)	47	102,949	6,773	14,351	13.9	6,412	136,363	988	1,035	923	1,109	1
Sales offices (without stocks)	55	179,670	...	6,039	3.4	2,967	62,122	489	494	499	502	...
Primary metal products	127	799,245	7,682	20,438	2.6	9,814	193,093	1,657	1,692	1,694	1,678	...
Sales branches (with stocks)	38	102,561	7,682	6,118	6.0	2,859	56,202	561	583	576	557	...
Sales offices (without stocks)	89	696,684	...	14,320	2.1	6,955	136,891	1,096	1,109	1,118	1,121	...
Fabricated metal products	135	417,611	14,870	20,467	4.9	10,046	198,410	1,825	1,815	1,828	1,865	...
Sales branches (with stocks)	82	77,839	14,870	13,601	17.5	6,436	128,227	1,230	1,222	1,272	1,287	...
Sales offices (without stocks)	53	339,772	...	6,866	2.0	3,610	70,183	595	593	556	578	...
Machinery (except electrical)	627	580,518	57,251	97,133	16.7	62,476	1,302,022	11,691	11,657	11,731	11,836	...
Sales branches (with stocks)	516	472,480	57,251	89,486	18.9	58,671	1,228,947	10,980	10,957	11,097	11,192	...
Sales offices (without stocks)	111	108,038	...	7,647	7.1	3,805	73,075	711	700	634	644	...
Electrical machinery	192	549,860	29,305	56,234	10.2	27,803	543,105	4,985	5,035	5,100	5,125	...
Sales branches (with stocks)	128	451,349	29,305	50,638	11.2	24,917	486,493	4,563	4,610	4,646	4,666	...
Sales offices (without stocks)	64	98,511	...	5,596	5.7	2,886	56,612	422	425	454	459	...
Transportation equipment	107	882,594	46,881	47,435	5.4	24,768	517,927	5,022	5,037	5,121	5,022	...
Sales branches (with stocks)	92	778,798	46,881	44,830	5.8	23,584	498,188	4,767	4,795	4,897	4,829	...
Sales offices (without stocks)	15	103,796	...	2,605	2.5	1,184	19,739	255	242	224	193	...
Instruments and related products	153	134,329	11,070	20,972	15.6	12,429	242,305	2,554	2,571	2,640	2,617	...
Sales branches (with stocks)	141	125,838	11,070	20,035	15.9	11,910	233,793	2,467	2,480	2,563	2,537	...
Sales offices (without stocks)	12	8,491	...	937	11.0	519	8,512	87	91	77	80	...
Other manufacturers' products*	240	425,467	15,959	36,067	8.5	19,457	425,320	3,849	4,008	4,171	4,198	7
Sales branches (with stocks)	141	144,593	15,959	21,144	14.6	11,648	272,053	2,512	2,693	2,824	2,829	7
Sales offices (without stocks)	99	280,874	...	14,923	5.3	7,809	153,267	1,337	1,315	1,347	1,369	...
Petroleum bulk plants, terminals and LP gas facilities	2,531	1,809,591	86,320	182,940	10.1	53,303	1,068,867	11,185	11,240	11,584	11,521	2,221
Gasoline, distillates, residuals	2,449	1,790,775	85,256	178,081	9.9	51,118	1,021,659	10,674	10,742	11,083	10,990	2,192
Bulk plants	2,345	1,305,923	55,995	124,404	9.5	32,296	665,790	6,869	6,920	7,188	7,254	2,190
Distributing terminals	104	484,852	29,261	53,677	11.1	18,822	355,869	3,805	3,822	3,895	3,736	2
Wholesale LP gas facilities	82	18,816	1,064	4,859	25.8	2,185	47,208	511	498	501	531	29
Merchandise agents, brokers	2,467	3,253,648	11,667	146,328	4.5	61,552	1,192,493	12,965	12,887	13,798	12,676	1,991
Grocery, confectionery, meats	355	822,772	2,486	22,999	2.8	10,367	200,893	1,926	1,986	2,046	1,985	303
Groceries (combination of food lines)	28	111,769	254	3,310	3.0	1,925	34,956	352	371	363	348	24
Canned foods	168	344,472	1,366	11,744	3.4	5,261	105,298	956	969	1,013	1,009	147
Coffee, tea, spices	12	53,701	477	614	1.1	415	7,551	52	49	50	49	6
Confectionery	26	16,838	25	701	4.2	270	5,267	67	67	60	70	25
Flour	6	12,372	3	126	1.0	49	1,140	13	12	14	13	6
Meats, provisions (except canned)	9	12,891	8	314	2.4	115	2,400	26	26	28	27	6
Sugar	9	103,209	42	1,202	1.2	456	9,077	84	76	82	79	11
Miscellaneous grocery products	97	167,520	311	4,988	3.0	1,876	35,204	376	416	436	390	78
Farm products (edible)	180	396,626	1,482	28,267	7.1	13,221	234,857	2,448	2,760	2,926	2,431	128
Dairy, poultry products	20	67,773	979	8,342	12.3	4,513	90,150	929	938	760	915	9
Fruits, vegetables	160	328,853	503	19,925	6.1	8,708	144,707	1,519	1,822	2,166	1,516	119
Drugs, chemicals, paints	82	89,409	482	5,942	6.6	2,224	50,170	437	487	487	483	63
Drugs, proprietaries, toiletries	33	42,253	77	4,099	9.7	1,223	27,161	234	282	281	272	18
Chemicals, explosives	39	39,468	378	1,520	3.9	3,794	18,916	171	172	172	177	35
Paints, varnishes, lacquers, enamels	10	7,688	27	323	4.2	207	4,093	32	33	34	34	10

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
PACIFIC—Continued												
Type by Kiod of Busioess—Coo.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	157	161,644	322	6,359	3.9	2,010	39,391	422	428	417	483	134
Clothing, furnishings (men's, women's)	25	61,571	78	1,514	2.5	587	10,676	138	136	137	140	28
Men's, boys' clothing, furnishings	18	16,118	191	865	5.4	447	8,994	75	74	57	94	15
Women's, children's clothing, accessories	97	72,553	43	3,455	4.8	903	18,124	187	195	201	225	76
Furs (dressed), fur clothing	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	5	2,440	9	188	7.7	26	556	7	7	8	8	5
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	7	5,622	...	244	4.3	20	(Z)	8	9	8	8	5
Work clothing	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	69	88,080	114	3,628	4.1	1,233	24,131	251	250	244	259	41
Hosiery	3	1,931	18	111	5.7	43	1,033	10	7	7	10	1
Dry goods	15	18,424	26	1,268	6.9	475	8,587	116	120	111	114	10
Piece goods	51	67,725	70	2,249	3.3	715	14,511	125	123	126	135	30
Furniture, home furnishings	149	75,975	418	5,293	7.0	1,705	36,846	371	374	383	371	133
Furniture	55	32,419	76	2,088	6.4	631	11,816	129	132	142	132	45
Home furnishings	94	43,556	342	3,205	7.4	1,074	25,030	242	242	241	239	88
Paper, allied products	51	46,528	218	2,787	6.0	1,181	23,494	202	198	193	204	42
Paper	33	35,541	191	1,855	5.2	872	17,518	130	125	129	131	21
Stationery, office supplies	18	10,987	27	932	8.5	309	5,976	72	73	64	73	21
Farm products (raw materials)	153	320,832	937	5,818	1.8	2,642	55,172	1,326	1,389	1,398	1,454	135
Cotton	13	45,506	155	440	1.0	153	2,724	33	44	33	36	4
Grain	11	14,237	6	248	1.7	55	946	15	15	15	12	9
Hides, akins, raw furs	9	9,411	94	361	3.8	172	3,721	41	45	42	40	4
Livestock	107	236,804	321	4,404	1.9	2,081	44,293	1,195	1,243	1,262	1,322	108
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	5	5,377	361	138	2.6	86	1,127	12	12	12	12	5
Miscellaneous inedible farm products	8	9,497	...	227	2.4	95	2,361	30	30	34	32	5
Automotive	69	67,473	217	3,509	5.2	1,576	34,170	259	257	263	269	57
Electrical-electronic apparatus, equip., appliances	228	211,866	1,542	13,496	6.4	5,816	108,566	907	1,018	964	993	198
Electrical apparatus, supplies	128	101,415	1,264	7,329	7.2	3,096	59,468	525	534	544	558	108
Appliances, radios, TV sets	17	13,501	15	589	4.4	200	5,165	39	48	49	52	14
Electronic parts, equipment	83	96,950	263	5,578	5.8	2,320	43,933	343	436	371	383	76
Hardware, plumbing-heating goods	176	100,546	467	6,483	6.4	2,612	51,778	577	565	584	598	143
Hardware	82	46,836	158	3,040	6.5	1,148	21,904	272	255	271	272	68
Plumbing, heating goods	94	53,710	309	3,443	6.4	1,464	29,874	305	310	313	326	75
Lumber, construction materials	109	234,877	308	9,696	4.1	3,728	67,433	1,421	642	1,422	627	82
Lumber, millwork	78	221,585	138	8,604	3.9	3,264	59,792	515	545	535	539	57
Construction materials (except lumber)	31	13,292	170	1,092	8.2	464	7,641	906	97	887	88	25
Machinery, equipment, supplies	309	254,750	1,541	15,951	6.3	6,249	120,584	1,041	1,089	1,074	1,104	253
Air conditioning, commercial refrigeration equipment	21	11,965	108	1,072	9.0	661	13,820	101	102	104	104	21
Commercial machines, equipment	22	6,245	73	488	7.8	161	3,926	38	42	40	38	19
Construction machinery, equipment	7	3,810	48	390	10.2	177	5,093	49	46	43	48	7
Farm-garden machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	196	191,433	1,122	11,772	6.1	4,386	81,778	670	712	708	731	159
Professional equipment, supplies	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	24	16,722	171	949	5.7	458	7,816	104	106	94	99	21
Transportation (exc. automotive) equip., supplies	25	21,540	16	1,031	4.8	338	6,674	59	60	64	66	15
Metals, metalwork (except scrap)	56	42,241	314	2,376	5.6	907	17,378	155	164	175	179	42
Iron, steel and products	39	28,275	143	1,432	5.1	420	9,347	88	92	98	99	32
Nonferrous metals, metalwork	17	13,966	171	944	6.8	487	8,031	67	72	77	80	10
Other merchandise agents, brokers	324	340,029	819	13,724	4.0	6,281	127,630	1,222	1,280	1,222	1,236	237
Scrap iron and steel	4	9,883	...	218	2.2	63	1,247	12	12	11	11	...
Amusements, sporting goods, toys	47	37,735	35	1,944	5.2	666	14,271	122	124	137	145	35
Books, magazines, newspapers	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	27	42,980	74	902	2.1	447	10,207	100	99	102	102	22
Jewelry	20	13,071	89	920	7.0	341	5,990	58	60	66	65	21
Yarns	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	27	44,998	5	1,037	2.3	485	7,641	112	121	92	82	21
General merchandise	57	57,738	135	2,863	5.0	1,606	30,516	313	361	303	321	37
Miscellaneous products, agents, brokers, n.e.c.	123	124,319	429	4,894	3.9	2,331	51,145	383	381	391	394	84
Assemblers of farm products	1,137	1,131,932	62,832	171,360	15.1	85,241	1,782,034	25,600	28,003	33,183	31,389	469
Dairy, poultry products	87	91,879	1,477	11,200	12.2	5,422	134,547	1,338	1,369	1,389	1,485	42
Fresh fruits, vegetables	698	655,046	28,823	129,138	19.7	66,263	1,165,954	20,978	23,674	28,211	23,821	337
Farm products (raw materials)	320	369,998	29,548	28,713	7.8	12,403	455,971	2,988	2,644	3,185	5,697	80
Farm supplies	28	12,550	2,541	1,671	13.3	872	20,321	201	225	262	250	6
Other farm products assemblers	4	2,459	443	638	25.9	281	5,241	95	91	136	136	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

. Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1E. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS AND STATES

Establishments and Sales by Type of Operation; Inventories, Annual Payroll, and Personnel

Division and State	Establishments	Major types of operation										Inventories, end of year, at cost	Payroll, entire year	Paid employees, workweek ended nearest November 15	Active proprietors of unincorporated businesses, Nov.
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals, LP gas facilities		Merchandise agents, brokers		Assemblers of farm products					
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales				
	(Number)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	($1,000)	($1,000)	(Number)	(Number)
U. S., total	252,318	165,153	101,100,941	22,590	69,533,784	29,189	16,038,372	22,131	39,250,509	13,255	9,050,816	13,078,672	11,021,450	2,590,236	151,213
New England	14,454	11,006	5,565,561	1,443	3,401,429	663	1,129,040	1,128	1,444,323	214	146,463	747,670	647,550	152,921	6,307
Maine	1,314	922	358,934	100	106,376	165	144,715	42	22,522	85	21,615	58,511	41,231	12,039	573
New Hampshire	615	451	178,497	53	58,300	84	58,371	14	(D)	13	(D)	24,472	19,733	5,099	259
Vermont	423	279	96,140	34	20,790	77	44,544	10	6,845	23	11,608	17,207	11,949	3,294	214
Massachusetts	7,934	6,041	3,321,567	860	2,457,055	171	441,984	812	1,206,266	50	77,158	425,691	385,839	87,481	3,313
Rhode Island	1,256	1,053	478,259	93	250,922	44	143,442	62	(D)	4	(D)	70,509	49,206	12,554	582
Connecticut	2,912	2,260	1,132,164	303	507,986	122	295,984	188	152,157	39	26,876	151,280	139,592	32,454	1,366
Middle Atlantic	59,985	46,966	30,475,475	4,650	22,251,989	1,785	2,966,882	6,035	12,500,036	549	495,983	3,377,801	2,993,584	629,148	34,933
New York	38,003	29,990	21,877,266	2,495	15,169,377	794	1,245,440	4,434	10,820,270	290	265,182	2,283,807	1,929,846	385,121	20,248
New Jersey	6,909	5,697	3,040,115	516	1,709,060	267	801,532	343	305,636	86	61,245	387,675	357,433	78,329	3,859
Pennsylvania	15,073	11,279	5,558,094	1,639	5,373,552	724	919,910	1,258	1,374,130	173	169,556	706,319	706,305	165,698	10,826
East North Central	49,397	31,146	19,341,943	5,033	18,031,884	6,056	3,278,874	4,473	8,054,643	2,689	2,347,011	2,393,849	2,411,063	522,134	29,252
Ohio	11,973	7,833	4,607,247	1,552	5,159,724	921	817,270	1,147	1,571,312	520	470,004	566,274	621,405	135,967	6,198
Indiana	5,881	3,399	1,831,646	475	852,908	1,156	584,153	387	699,974	464	414,700	259,378	224,141	52,820	3,614
Illinois	16,493	10,452	7,627,236	1,620	7,006,115	1,655	756,976	1,695	3,903,068	1,071	1,096,259	869,166	890,165	186,178	10,117
Michigan	9,441	6,174	3,665,185	915	3,969,618	1,106	753,436	960	1,558,531	286	139,914	474,263	478,771	99,793	6,327
Wisconsin	5,609	3,288	1,610,629	471	1,043,519	1,218	367,039	284	321,758	348	226,134	224,768	196,581	47,376	2,996
West North Central	30,382	13,205	9,014,924	2,232	5,227,328	7,473	1,598,354	2,131	5,328,184	5,341	2,578,348	1,311,690	996,655	249,843	18,194
Minnesota	6,099	2,833	2,252,713	497	1,215,668	1,414	337,195	422	1,178,470	933	502,199	311,834	242,324	57,620	3,500
Iowa	5,641	2,184	1,294,696	342	444,819	1,663	345,514	331	841,454	1,121	815,172	177,702	138,640	37,776	3,837
Missouri	7,604	4,377	3,248,245	918	2,752,205	1,135	369,056	827	1,595,275	347	244,807	432,663	380,198	88,405	4,488
North Dakota	2,074	416	258,238	66	112,467	712	93,972	33	96,974	847	254,731	72,299	33,059	8,961	854
South Dakota	1,693	440	204,201	57	47,003	596	103,264	80	272,879	520	157,141	50,642	27,782	8,350	902
Nebraska	3,006	1,253	803,392	194	416,846	702	147,524	228	981,284	629	318,924	125,671	85,439	23,932	1,904
Kansas	4,265	1,702	953,439	158	238,320	1,251	201,829	210	361,848	944	285,374	140,879	89,213	24,799	2,709
South Atlantic	26,303	17,376	9,089,136	2,636	6,284,311	3,014	2,349,405	2,461	3,488,218	816	716,798	1,300,158	1,082,739	306,176	14,921
Delaware	417	284	143,362	59	569,575	38	40,419	18	22,951	18	30,464	26,381	35,900	7,025	193
Maryland	3,038	2,209	1,104,793	311	784,441	166	307,548	289	343,809	83	43,157	150,010	141,396	35,330	1,833
District of Columbia	1,090	761	583,831	190	598,075	7	46,278	126	185,850	6	6,035	63,029	76,748	16,733	459
Virginia	3,362	2,213	1,223,291	296	504,376	414	367,939	339	413,708	100	68,148	218,505	134,216	41,047	1,821
West Virginia	1,823	1,339	547,821	173	208,880	157	111,600	121	189,932	33	7,057	76,633	67,064	17,830	848
North Carolina	4,752	2,957	1,516,983	379	999,416	728	521,238	533	967,298	155	178,737	208,222	162,796	50,617	2,840
South Carolina	2,016	1,256	634,373	146	139,726	379	230,707	174	293,217	61	43,217	84,018	56,394	18,490	1,220
Georgia	4,496	2,658	1,598,873	671	1,833,686	568	301,766	482	679,040	117	134,210	252,614	200,798	54,247	2,724
Florida	5,309	3,699	1,735,809	411	646,136	557	421,910	379	392,413	263	205,773	220,746	207,427	64,857	2,983
East South Central	11,278	7,161	4,773,066	905	2,164,754	1,657	924,225	1,205	1,963,967	350	437,625	807,486	420,915	122,389	7,784
Kentucky	2,720	1,721	964,714	167	450,458	413	235,620	322	468,495	97	69,295	265,797	104,160	29,997	1,846
Tennessee	3,877	2,531	2,243,621	386	887,857	379	298,283	491	996,742	90	137,493	336,130	166,179	47,011	2,584
Alabama	2,818	1,814	1,020,901	264	740,013	423	240,040	245	268,095	72	58,179	135,075	104,257	30,135	2,041
Mississippi	1,863	1,095	543,830	88	86,426	442	150,282	147	230,635	91	172,658	70,484	46,319	15,246	1,313
West South Central	22,971	14,413	8,858,007	2,100	4,213,553	3,697	1,302,866	1,650	2,261,085	1,111	607,711	1,230,213	812,575	218,225	15,261
Arkansas	1,965	1,140	507,379	101	118,231	492	137,531	124	160,566	108	75,142	68,076	47,869	14,427	1,437
Louisiana	3,634	2,442	1,666,544	367	664,807	454	233,328	263	318,268	108	38,618	196,015	146,661	40,490	2,231
Oklahoma	3,627	2,093	988,588	272	626,227	752	180,875	238	370,441	272	107,085	139,001	101,058	27,224	2,434
Texas	13,745	8,738	5,695,496	1,360	2,804,288	1,999	751,132	1,025	1,411,810	623	386,866	827,121	516,987	136,084	9,159
Mountain	10,019	5,318	2,562,906	759	1,066,305	2,313	679,135	581	956,405	1,048	588,945	383,896	296,396	80,382	6,295
Montana	1,499	558	266,694	74	49,119	475	85,170	44	103,702	348	193,910	50,622	30,207	7,885	687
Idaho	1,273	527	187,756	51	19,613	399	99,307	33	67,048	263	109,545	37,324	27,220	10,003	824
Wyoming	553	276	97,002	28	(D)	201	41,418	19	28,340	29	(D)	19,026	9,212	2,576	366
Colorado	2,897	1,545	834,571	303	646,058	500	142,864	279	456,267	270	134,539	121,070	100,540	25,583	1,919
New Mexico	1,003	630	281,472	61	29,980	260	81,801	25	44,015	27	12,424	35,695	27,450	7,741	703
Arizona	1,285	848	418,788	86	89,771	212	110,368	90	109,940	49	47,388	53,129	44,361	12,270	802
Utah	1,174	703	367,473	143	207,993	184	82,854	84	141,370	60	78,257	55,900	48,180	12,250	746
Nevada	335	231	109,150	13	(D)	82	35,353	7	5,723	2	(D)	11,130	9,226	2,074	248
Pacific	27,529	18,562	11,419,923	2,832	6,892,231	2,531	1,809,591	2,467	3,253,648	1,137	1,131,932	1,525,909	1,359,973	309,018	18,266
Washington	4,658	2,796	1,725,063	500	799,221	698	339,958	355	388,685	309	204,704	246,922	200,962	48,617	2,615
Oregon	2,995	1,935	1,281,400	266	493,227	455	237,582	198	342,636	141	77,497	169,435	124,607	29,068	2,011
California	19,876	13,831	8,413,460	2,066	5,599,783	1,378	1,232,051	1,914	2,522,327	687	849,731	1,109,552	1,034,404	231,333	13,640

(D) Withheld to avoid disclosure.

Table 1F. WHOLESALE TRADE: 1948[1]—GEOGRAPHIC DIVISIONS AND STATES

Establishments and Sales by Type of Operation; Inventories, Annual Payroll, and Personnel

Division and State	Establishments, 1948	Major types of operation: Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals, and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products		Inventories, end of year, at cost 1948	Payroll, entire year 1948	Paid employees, workweek ended nearest Nov. 15, 1948	Active proprietors of unincorporated businesses, November 1948
		Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948				
	(Number)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	($1000)	($1000)	(Number)	(Number)
U. S., total....	216,099	129,117	76,533,260	23,706	50,800,384	28,351	10,483,060	18,138	32,839,667	16,787	9,920,288	9,965,440	7,734,207	2,305,403	130,878
New England.....	11,666	8,463	4,510,324	1,628	2,515,046	657	815,233	768	1,085,695	150	122,386	607,810	458,795	136,032	4,914
Maine.....	869	549	247,988	101	80,239	152	98,405	22	23,854	45	34,948	43,520	27,010	9,563	365
New Hampshire...	465	306	104,005	53	34,414	84	(D)	3	(D)	19	4,305	14,411	10,650	3,824	205
Vermont.....	340	208	78,157	36	19,289	73	31,185	13	6,868	10	3,535	15,167	8,671	2,931	167
Massachusetts...	6,847	4,948	2,970,599	1,025	1,894,461	193	327,331	625	939,319	56	60,991	369,356	291,428	82,718	2,688
Rhode Island....	994	816	346,120	103	(D)	37	(D)	34	(D)	4	(D)	54,363	34,914	11,027	501
Connecticut.....	2,151	1,636	763,455	310	(D)	118	218,574	71	49,532	16	(D)	110,993	86,122	25,969	988
Middle Atlantic....	54,380	41,223	24,168,438	5,718	17,500,732	1,770	1,945,177	5,333	11,187,769	336	231,654	2,731,716	2,285,698	591,447	32,619
New York.....	36,518	27,950	17,705,211	3,457	12,356,644	798	836,205	4,109	9,903,943	204	125,397	1,971,639	1,599,255	384,100	20,350
New Jersey.....	5,057	4,162	1,892,679	444	936,885	236	501,787	175	139,685	40	26,631	230,564	197,539	57,094	3,030
Pennsylvania....	12,805	9,111	4,570,548	1,817	4,207,203	736	607,185	1,049	1,144,141	92	79,626	529,513	488,904	150,253	9,239
East North Central.	42,597	24,434	14,772,569	5,462	12,856,742	5,823	2,145,911	3,836	7,005,436	3,042	2,002,491	1,777,959	1,642,405	458,437	25,551
Ohio.....	10,410	6,359	3,882,463	1,619	3,358,052	864	522,268	991	1,167,804	577	335,272	420,462	409,490	117,316	5,887
Indiana.....	4,895	2,562	1,347,479	427	526,247	1,077	324,490	270	517,766	559	407,893	180,457	138,023	42,857	3,090
Illinois.....	15,096	8,521	5,812,184	1,992	5,758,249	1,677	547,524	1,625	4,189,267	1,281	941,671	663,680	665,129	175,207	9,260
Michigan.....	7,600	4,484	2,360,656	1,014	2,515,494	1,041	492,857	690	851,797	371	201,449	324,211	297,796	83,138	4,853
Wisconsin.....	4,596	2,508	1,369,787	410	698,700	1,164	258,772	260	278,802	254	116,206	189,149	131,967	39,919	2,461
West North Central.	28,401	10,395	7,463,014	2,195	3,852,619	7,158	1,087,525	1,766	4,843,468	6,887	3,699,332	1,078,699	702,498	233,035	16,676
Minnesota.....	5,392	2,143	1,980,830	491	884,485	1,344	261,991	359	1,066,552	1,055	653,928	271,138	162,650	52,082	2,845
Iowa.....	5,320	1,767	949,132	316	363,166	1,674	246,463	248	703,036	1,315	963,713	136,046	97,751	34,532	3,632
Missouri.....	6,919	3,695	2,745,913	971	2,019,328	1,106	257,087	733	1,591,511	414	294,636	356,617	275,720	85,302	4,275
North Dakota....	2,102	298	177,702	45	76,144	657	69,686	34	112,685	1,068	490,558	73,217	24,705	8,885	842
South Dakota....	1,679	318	173,343	38	39,246	576	70,447	53	190,506	694	304,439	40,208	20,978	7,941	838
Nebraska.....	2,832	929	639,290	180	289,904	635	99,213	195	814,231	893	408,163	92,743	60,656	21,890	1,668
Kansas.....	4,157	1,245	796,804	154	180,346	1,166	82,638	144	364,947	1,448	583,895	108,730	60,038	22,403	2,576
South Atlantic.....	20,825	12,336	6,453,983	2,421	4,600,361	2,882	1,371,369	1,954	2,619,693	1,232	712,301	956,733	715,920	255,645	12,204
Delaware.....	344	213	85,556	56	(D)	38	19,781	14	(D)	23	(D)	22,761	17,672	5,140	187
Maryland.....	2,761	1,904	922,997	301	572,762	157	164,151	241	272,188	158	52,458	118,160	98,946	33,281	1,750
District of Columbia.....	1,018	644	467,410	238	538,818	10	33,858	124	(D)	2	(D)	50,529	58,886	16,243	478
Virginia.....	2,863	1,670	926,177	278	(D)	408	211,712	283	342,877	224	(D)	131,554	96,230	38,549	1,715
West Virginia...	1,638	1,151	564,468	178	204,169	174	91,843	108	188,825	27	11,348	71,358	54,917	17,162	736
North Carolina..	3,690	1,984	1,022,714	356	726,817	649	274,697	487	809,181	214	222,415	190,449	102,530	41,037	2,300
South Carolina..	1,517	837	456,826	113	111,950	335	125,917	142	219,764	90	70,572	54,701	36,297	13,402	947
Georgia.....	3,586	1,835	1,063,207	619	1,301,804	568	189,276	360	475,354	204	117,762	174,269	131,194	43,117	2,215
Florida.....	3,408	2,098	944,628	282	(D)	543	260,134	195	159,114	290	(D)	142,952	119,248	47,714	1,876
East South Central.	9,480	5,412	3,676,974	862	1,310,952	1,638	580,044	878	1,528,256	690	448,228	475,736	283,278	103,848	6,700
Kentucky.....	2,266	1,311	765,786	158	229,262	426	155,274	256	430,991	115	62,651	103,294	69,911	25,264	1,634
Tennessee.....	3,220	1,831	1,737,297	375	577,430	341	172,255	359	733,543	314	117,211	204,745	110,527	39,188	2,134
Alabama.....	2,386	1,397	757,511	258	446,839	426	150,114	168	190,263	137	93,907	101,443	71,553	26,174	1,755
Mississippi.....	1,608	873	416,380	71	57,421	445	102,401	95	173,459	124	174,459	66,254	31,287	13,222	1,177
West South Central.	18,765	9,833	6,029,807	1,953	2,887,255	3,748	892,714	1,198	1,679,579	2,033	1,015,239	872,832	531,354	186,176	12,491
Arkansas.....	2,008	940	407,156	96	76,608	518	98,167	103	77,690	351	147,186	59,697	34,407	14,099	1,480
Louisiana.....	2,872	1,701	1,150,849	342	522,196	465	158,155	214	258,845	150	46,780	161,997	100,145	34,725	1,752
Oklahoma.....	3,302	1,572	719,080	279	336,793	726	128,775	145	267,041	580	222,881	107,770	71,442	24,570	2,108
Texas.....	10,583	5,620	3,752,722	1,236	1,951,658	2,039	507,617	736	1,076,003	952	598,392	543,368	325,360	112,782	7,151
Mountain.....	7,986	3,573	1,729,756	665	713,389	2,143	406,416	381	712,327	1,224	590,530	301,767	196,940	68,774	4,871
Montana.....	1,338	386	192,164	66	56,752	458	52,464	35	94,069	393	179,606	49,528	21,419	7,343	586
Idaho.....	1,102	308	122,152	56	20,855	370	59,845	27	77,554	341	128,978	26,737	19,205	8,877	681
Wyoming.....	411	179	80,446	29	14,662	168	27,846	5	11,671	30	13,125	14,042	5,925	2,136	268
Colorado.....	2,422	1,157	620,621	258	(D)	458	(D)	195	320,375	354	176,453	96,594	74,803	25,316	1,534
New Mexico.....	662	362	148,389	36	12,402	223	41,142	15	31,806	26	14,735	26,010	12,098	4,349	499
Arizona.....	785	430	217,721	71	52,419	201	61,325	40	46,377	43	26,542	29,175	23,115	7,805	513
Utah.....	1,025	618	294,333	133	167,473	173	46,038	64	130,475	37	51,091	52,377	35,842	11,656	616
Nevada.....	241	133	53,930	16	(D)	92	(D)	...	...	...	...	7,304	4,533	1,292	174
Pacific.....	21,999	13,448	7,728,395	2,802	4,563,288	2,532	1,238,671	2,024	2,177,444	1,193	1,098,127	1,162,188	917,319	272,009	14,852
Washington.....	3,782	2,091	1,225,483	463	526,086	608	236,432	297	346,054	323	227,760	186,752	139,520	44,062	2,290
Oregon.....	2,345	1,359	928,358	230	375,809	428	167,616	177	236,452	151	138,204	139,777	91,276	28,491	1,396
California.....	15,872	9,998	5,574,554	2,109	3,661,393	1,496	834,623	1,550	1,594,938	719	732,163	835,659	686,523	199,456	11,166

(D) Withheld to avoid disclosure. ... Represents zero. [1]Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade in that they have been adjusted to the scope of the 1954 Wholesale Census.

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Table 1G. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments	Major types of operation										Payroll entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November	Population, 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll	Employees		
	(Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	($1,000)	(Dollars)	(Number)	(Number)	
U. S., total	252,318	165,153	101,100,941	22,590	69,533,784	29,189	16,038,372	22,131	39,250,509	13,255	9,050,816	11,021,450	216,084,291	2,590,236	151,213	150,697,361
S.M.A., total	169,023	123,115	85,326,059	19,846	67,424,871	5,547	9,353,410	18,502	34,137,974	2,013	2,845,233	9,351,583	182,471,086	2,048,255	94,032	85,130,847
Akron, Ohio	518	374	195,498	72	193,618	21	51,886	48	76,814	3	379	31,878	624,293	6,436	247	410,032
Albany-Schenectady-Troy, N. Y.	831	609	384,926	130	174,378	35	118,020	53	46,835	4	1,817	42,331	794,161	9,716	353	514,490
Albuquerque, N. Mex.	310	233	127,989	38	23,382	21	17,607	17	(D)	1	(D)	13,504	285,298	3,386	220	145,673
Allentown-Bethlehem-Easton, Pa.	585	467	203,978	65	84,975	33	46,006	11	6,726	9	23,498	26,727	520,120	6,868	376	437,824
Altoona, Pa.	174	132	50,877	18	12,498	19	27,733	3	(D)	2	(D)	5,788	114,785	1,688	113	139,514
Amarillo, Tex.	283	199	135,856	38	50,915	18	11,499	17	44,032	11	1,929	14,393	287,517	3,444	160	87,140
Asheville, N. C.	185	134	64,348	17	17,078	11	10,963	21	(D)	2	(D)	6,990	138,449	2,302	86	124,403
Atlanta, Ga.	1,835	981	859,976	529	1,715,502	36	(D)	282	407,037	7	(D)	132,444	2,604,172	30,230	845	671,797
Atlantic City, N. J.	228	182	62,799	16	14,644	19	14,156	1	(D)	10	(D)	6,903	127,218	1,717	170	132,399
Augusta, Ga.	215	157	67,432	18	15,627	22	(D)	17	18,442	1	(D)	6,615	123,722	1,897	164	162,013
Austin, Tex.	212	161	66,846	21	21,150	16	13,199	14	23,902	...	...	7,633	150,515	2,089	139	160,980
Baltimore, Md.	2,074	1,542	898,655	252	742,524	34	226,267	228	(D)	18	(D)	114,464	2,090,601	27,000	1,213	1,337,373
Baton Rouge, La.	194	159	82,909	22	12,630	9	18,522	4	2,240	...	...	7,897	156,505	2,188	77	158,236
Bay City, Mich.	122	91	62,095	4	2,702	21	33,576	...	...	6	3,682	6,233	108,559	1,458	82	88,461
Beaumont-Port Arthur, Tex.	287	217	119,660	39	39,260	20	16,525	10	(D)	1	(D)	11,655	240,602	3,138	155	195,083
Binghamton, N. Y.	235	174	87,066	33	46,894	18	30,376	6	5,854	4	3,226	12,578	238,732	3,081	98	184,698
Birmingham, Ala.	813	511	385,534	158	626,216	27	66,072	114	123,766	3	1,181	52,489	1,009,973	12,848	429	558,928
Boston, Mass.	5,357	3,891	2,397,223	647	2,145,935	56	298,709	727	1,135,691	36	68,138	284,945	5,363,179	61,647	2,084	2,369,986
Bridgeport, Conn.	402	322	188,072	44	62,682	11	32,219	23	(D)	2	(D)	23,188	439,841	4,922	165	258,137
Brockton, Mass.	158	140	51,150	8	27,436	3	2,594	7	7,124	...	...	5,959	112,558	1,515	94	129,428
Buffalo, N. Y.	1,798	1,271	852,484	283	833,585	49	108,692	184	165,982	11	4,433	100,996	1,934,154	21,848	875	1,089,230
Canton, Ohio	350	278	185,855	34	40,575	20	21,762	14	(D)	4	(D)	17,645	362,350	4,142	168	283,194
Cedar Rapids, Iowa	254	157	94,983	35	37,852	35	12,796	15	22,761	12	6,369	9,610	183,663	2,353	119	104,274
Charleston, S. C.	229	164	77,109	21	(D)	20	36,586	23	18,637	1	(D)	8,482	159,295	3,239	116	164,856
Charleston, W. Va.	345	262	138,652	45	29,829	14	28,143	23	(D)	1	(D)	19,196	392,886	4,519	106	322,072
Charlotte, N. C.	751	452	327,629	165	778,807	25	55,800	108	(D)	1	(D)	44,875	883,027	10,482	242	197,052
Chattanooga, Tenn.	400	274	201,142	52	93,522	21	30,259	51	(D)	2	(D)	17,603	344,524	4,433	214	246,453
Chicago, Ill.	10,898	7,725	6,349,386	1,309	6,654,738	298	515,928	1,489	3,249,558	77	282,563	761,175	14,720,322	151,773	6,307	5,495,364
Cincinnati, Ohio	1,884	1,188	745,499	375	1,813,470	35	87,460	274	463,406	12	8,506	115,579	2,214,712	24,551	952	904,402
Cleveland, Ohio	3,125	2,049	1,444,523	555	2,119,144	51	138,402	453	500,726	17	37,818	213,627	4,200,988	42,411	1,386	1,465,511
Columbia, S. C.	306	217	168,548	44	54,755	16	(D)	27	27,848	2	(D)	13,946	270,624	3,717	172	142,565
Columbus, Ga.	166	125	59,443	22	13,478	9	(D)	9	(D)	1	(D)	6,871	128,477	1,889	88	170,541
Columbus, Ohio	842	605	522,150	118	219,417	16	52,181	86	154,572	17	39,589	55,985	1,063,234	12,411	409	503,410
Corpus Christi, Tex.	336	242	152,589	34	17,284	25	17,989	18	23,058	17	4,570	12,334	253,577	3,319	192	165,471
Dallas, Tex.	2,078	1,246	1,217,260	433	1,257,576	21	48,047	363	450,365	15	18,529	130,021	2,589,910	29,422	1,210	614,799
Davenport, Iowa-Rock Island-Moline, Ill.	443	270	136,419	84	147,399	44	36,103	40	41,272	5	11,414	19,886	392,854	4,624	234	234,256
Dayton, Ohio	639	445	287,277	95	386,484	26	(D)	56	73,820	17	(D)	39,387	744,940	8,246	294	457,333
Decatur, Ill.	188	118	75,749	21	24,201	20	(D)	7	(D)	22	31,349	7,488	130,922	1,759	114	98,853
Denver, Colo.	1,556	958	638,133	266	627,176	50	53,700	238	389,357	44	38,024	78,289	1,627,582	18,361	941	563,832
Des Moines, Iowa	595	391	358,091	100	204,405	36	24,716	55	64,942	13	13,764	35,532	682,879	8,278	284	226,010
Detroit, Mich.	4,614	3,174	2,252,046	574	3,544,518	126	329,165	729	1,278,194	11	6,007	318,842	6,183,622	60,851	3,075	3,016,197
Dubuque, Iowa	126	75	38,187	16	30,865	22	9,150	3	3,161	10	15,596	5,750	125,795	1,475	59	71,337
Duluth, Minn.-Superior, Wis.	439	295	311,313	49	51,190	72	27,860	19	49,728	4	1,897	21,213	419,384	5,095	210	252,777
Durham, N. C.	129	98	33,022	7	9,668	12	9,296	11	(D)	1	(D)	3,983	77,105	1,275	78	101,639
El Paso, Tex.	360	262	155,655	48	87,245	26	22,755	19	(D)	5	(D)	16,582	334,507	4,410	220	194,968
Erie, Pa.	314	237	123,962	34	27,099	25	19,689	15	(D)	3	(D)	11,250	224,240	2,769	200	219,388
Evansville, Ind.	288	211	113,242	34	30,214	16	(D)	23	66,552	4	(D)	14,808	273,007	3,495	143	160,422
Fall River, Mass.	165	145	70,772	11	15,448	5	23,654	4	2,382	...	...	6,810	126,276	2,002	84	137,298
Flint, Mich.	287	192	126,524	40	90,457	33	34,970	19	16,544	3	757	15,694	307,275	3,450	199	270,963
Fort Smith, Ark.	150	113	51,076	13	10,610	15	7,268	7	(D)	2	(D)	5,972	124,455	1,641	89	64,202
Fort Wayne, Ind.	362	252	154,617	42	39,901	30	21,454	26	34,294	12	7,825	19,065	364,317	4,213	151	183,722
Fort Worth, Tex.	725	540	421,448	66	80,165	21	31,596	85	176,022	13	12,764	32,585	657,643	8,693	446	361,253
Fresno, Calif.	533	326	249,790	58	46,093	64	36,566	26	58,217	59	59,543	24,609	493,943	6,694	370	276,515
Gadsden, Ala.	74	57	16,553	3	(D)	11	5,556	2	(D)	1	(D)	1,437	26,311	452	55	93,892
Galveston, Tex.	117	95	67,199	8	6,343	11	6,390	2	(D)	1	(D)	3,829	79,576	1,128	78	113,066
Grand Rapids, Mich.	650	451	297,911	92	134,780	29	29,781	66	60,243	12	2,789	31,072	598,884	6,915	362	288,292
Green Bay, Wis.	222	151	83,249	27	56,804	26	24,230	7	9,864	11	10,795	9,550	178,017	2,194	107	98,314
Greensboro-High Point, N. C.	441	269	154,483	69	78,695	28	68,390	70	115,584	5	3,648	20,742	407,769	4,785	187	191,057
Greenville, S. C.	282	185	94,063	44	41,940	17	(D)	35	79,587	1	(D)	9,070	179,678	2,563	129	168,152
Hamilton-Middletown, Ohio	123	90	36,260	10	4,959	14	9,187	5	1,349	4	3,136	4,283	84,339	1,052	64	147,203
Hampton-Newport News-Warwick, Va.	130	100	39,852	12	(D)	17	12,228	1	(D)	...	...	4,148	75,503	1,383	65	143,227
Harrisburg, Pa.	434	292	192,971	76	168,209	26	52,800	33	20,982	7	5,567	28,396	535,066	6,745	244	292,241
Hartford, Conn.	769	559	379,917	120	179,188	19	74,229	57	48,566	14	8,997	44,821	852,634	10,650	329	358,081
Houston, Tex.	1,903	1,340	1,385,323	329	971,525	37	88,057	192	(D)	5	(D)	123,917	2,485,507	28,377	970	806,701
Huntington, W. Va.-Ashland, Ky.	339	251	115,045	41	52,528	18	18,240	27	(D)	2	(D)	14,576	290,859	3,729	176	245,795
Indianapolis, Ind.	1,252	789	734,638	216	584,942	34	83,236	195	384,985	18	97,253	84,133	1,564,031	18,170	645	551,777
Jackson, Mich.	157	103	51,628	23	31,388	21	15,239	6	5,588	4	964	7,573	135,431	1,676	83	107,925
Jackson, Miss.	310	215	127,841	42	38,635	18	(D)	32	29,041	3	(D)	13,985	260,607	3,642	134	142,164
Jacksonville, Fla.	715	506	334,276	115	325,695	24	83,609	64	75,964	6	2,694	40,473	791,168	10,391	350	304,029

See footnotes at end of table.

Table 1G. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments	Major types of operation: Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products		Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November	Population, 1950
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales		Payroll	Employees		
	(Number)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)	
Johnstown, Pa.	265	202	62,383	25	20,324	22	17,540	14	(D)	2	(D)	6,869	136,066	1,918	160	291,354
Kalamazoo, Mich.	227	156	64,936	32	48,246	17	10,882	17	11,113	5	5,260	10,908	203,610	2,319	121	126,707
Kansas City, Mo.	2,105	1,304	1,270,680	355	1,061,283	100	75,142	316	770,383	30	80,084	132,908	2,631,361	29,227	1,155	814,357
Kenosha, Wis.	72	51	15,933	5	8,121	10	5,614	...	...	6	2,058	2,022	39,114	504	52	75,238
Knoxville, Tenn.	421	298	169,108	52	120,869	22	45,711	45	77,072	4	7,050	21,002	401,360	5,163	208	337,105
Lancaster, Pa.	361	264	119,939	26	43,374	25	20,635	24	77,463	22	21,589	14,229	274,203	3,908	254	234,717
Lansing, Mich.	287	207	147,224	36	32,594	26	17,451	12	27,117	6	1,772	14,110	267,393	2,944	130	172,941
Laredo, Tex.	80	63	17,913	1	(D)	9	4,896	4	1,762	3	(D)	1,251	22,274	515	72	56,141
Lawrence, Mass.	132	120	63,378	6	(D)	4	1,516	2	(D)	...	...	4,749	90,588	1,273	59	125,935
Lexington, Ky.	207	131	86,710	23	14,193	9	9,523	41	91,712	3	1,286	8,896	166,468	2,597	96	100,746
Lima, Ohio	159	107	55,238	20	(D)	15	18,964	2	(D)	15	18,854	5,709	110,638	1,394	88	88,183
Lincoln, Nebr.	195	132	88,189	19	10,287	22	8,519	6	(D)	16	(D)	8,863	173,928	2,306	97	119,742
Little Rock-North Little Rock, Ark.	385	270	179,306	52	71,888	18	20,446	37	67,229	8	9,667	20,677	366,126	4,888	207	196,685
Lorain-Elyria, Ohio.	132	102	32,734	10	3,657	14	10,668	2	(D)	4	(D)	4,180	78,380	916	84	148,162
Los Angeles-Long Beach, Calif.	9,193	6,921	4,179,404	905	2,906,429	177	461,820	1,067	1,456,714	123	171,701	519,065	10,985,251	110,328	6,086	4,367,911
Louisville, Ky.	936	682	533,443	114	396,088	29	66,859	89	135,732	22	38,973	62,676	1,217,683	15,118	508	576,900
Lowell, Mass.	113	99	28,148	8	4,213	3	9,069	3	4,027	...	...	3,014	52,610	812	37	133,928
Lubbock, Tex.	313	236	176,383	23	20,368	24	13,792	16	25,287	14	27,631	11,042	252,153	2,864	211	101,048
Macon, Ga.	176	133	68,070	19	14,880	12	10,038	12	11,647	...	...	7,229	135,910	2,146	93	135,043
Madison, Wis.	309	188	109,361	43	51,620	48	20,404	9	4,688	21	12,139	12,984	266,701	3,081	140	169,357
Manchester, N. H.	185	143	73,084	24	25,555	13	(D)	5	(D)	...	...	7,960	141,161	1,930	51	88,370
Memphis, Tenn.	1,089	716	1,233,626	177	542,526	23	42,096	162	564,233	11	79,058	68,124	1,359,760	18,218	659	482,393
Miami, Fla.	1,324	1,058	567,534	106	118,044	28	48,582	115	99,041	17	8,830	54,398	1,057,254	13,646	624	495,084
Milwaukee, Wis.	1,714	1,203	715,700	258	795,485	43	82,853	198	255,467	12	4,187	103,948	2,077,686	22,813	750	871,047
Minneapolis-St. Paul, Minn.	2,496	1,614	1,692,718	385	1,139,977	109	124,144	348	1,099,832	40	71,259	181,057	3,507,038	38,726	1,131	1,116,509
Mobile, Ala.	340	258	152,257	39	54,808	15	27,992	28	32,294	...	...	16,097	334,224	4,444	204	231,105
Montgomery, Ala.	242	167	111,856	35	43,794	14	11,476	23	32,557	3	2,364	10,803	206,650	3,132	149	138,965
Muncie, Ind.	131	89	27,701	10	2,074	16	13,972	9	14,483	7	4,216	4,083	76,710	1,041	76	90,252
Nashville, Tenn.	615	438	323,770	73	73,434	16	48,047	81	112,808	7	19,630	31,522	603,388	8,550	351	321,758
New Bedford, Mass.	170	152	63,862	9	8,662	5	2,064	3	(D)	1	(D)	5,285	93,830	1,497	91	137,469
New Britain-Bristol, Conn.	110	95	30,788	8	12,533	3	1,164	4	2,332	...	...	3,425	62,622	817	70	146,983
New Haven, Conn.	602	480	230,792	65	125,490	16	116,960	34	31,901	7	3,757	29,803	590,735	6,938	296	264,622
New Orleans, La.	1,442	1,013	921,526	221	546,164	34	59,521	166	221,165	8	2,313	82,396	1,613,199	20,532	832	685,405
New York-Northeastern New Jersey	35,622	29,089	21,691,360	1,955	14,781,548	266	1,200,194	4,198	10,660,769	114	125,170	1,8[illegible],444	35,821,311	368,720	19,256	12,911,994
Norfolk-Portsmouth, Va.	552	411	287,422	51	68,416	28	72,341	53	60,375	9	6,472	28,874	554,898	7,692	296	446,200
Ogden, Utah	114	73	44,435	10	14,628	9	4,947	13	67,828	9	23,309	4,436	88,744	1,207	78	83,319
Oklahoma City, Okla.	856	605	383,157	125	307,943	33	26,651	84	194,859	9	15,510	42,360	858,138	10,479	522	325,352
Omaha, Nebr.	921	560	533,176	145	395,511	65	56,313	128	708,653	23	54,976	52,392	1,029,958	12,493	555	366,395
Orlando, Fla.	307	223	105,897	25	17,241	20	18,182	15	7,863	24	25,875	15,706	295,184	5,435	153	114,950
Peoria, Ill.	443	273	160,636	60	88,407	45	47,529	39	135,325	26	48,609	20,302	396,466	4,682	238	250,512
Philadelphia, Pa.	6,613	5,009	2,853,834	731	2,999,771	113	381,083	718	828,045	42	32,334	355,584	6,825,249	80,034	4,950	3,671,048
Phoenix, Ariz.	721	492	300,691	69	82,426	62	55,035	62	78,337	36	40,394	32,361	701,261	9,054	443	331,770
Pittsburgh, Pa.	3,126	2,238	1,238,788	471	1,792,934	77	167,727	322	306,893	18	47,547	176,497	3,441,236	37,763	2,039	2,213,236
Pittsfield, Mass.	81	62	21,879	12	(D)	5	4,001	2	(D)	...	...	2,899	54,478	693	41	66,567
Portland, Maine	323	250	151,032	47	68,330	15	50,238	10	(D)	1	(D)	17,563	322,375	4,575	94	119,942
Portland, Oreg.	1,589	1,123	987,245	217	465,339	72	107,293	152	253,369	25	26,948	90,112	1,858,736	19,566	942	704,829
Providence, R. I.	1,236	1,043	479,413	91	(D)	39	136,137	59	50,123	4	(D)	49,129	919,365	12,441	564	737,203
Pueblo, Colo.	126	90	48,906	14	8,776	17	7,579	3	(D)	2	(D)	3,998	78,438	1,042	94	90,188
Racine, Wis.	141	93	28,540	14	15,664	25	11,462	3	1,136	6	5,534	4,734	96,549	1,097	83	109,585
Raleigh, N. C.	268	178	118,671	39	32,738	25	14,995	23	(D)	3	(D)	11,817	237,524	3,320	138	136,450
Reading, Pa.	358	273	109,820	39	60,727	20	28,996	21	26,728	5	2,505	12,985	243,411	3,427	241	255,740
Richmond, Va.	688	457	370,680	124	318,552	22	73,302	82	87,953	3	2,437	42,963	862,921	10,364	290	328,050
Roanoke, Va.	243	169	105,460	32	29,457	15	(D)	24	26,923	3	(D)	12,004	235,788	3,113	106	133,407
Rochester, N. Y.	806	572	326,071	112	217,593	31	66,081	82	57,771	9	8,681	43,412	795,053	9,611	373	487,632
Rockford, Ill.	312	228	108,942	49	34,945	18	11,834	12	8,335	5	5,994	12,709	257,604	2,633	141	152,385
Sacramento, Calif.	441	331	242,730	63	63,614	28	23,475	7	8,200	12	9,575	24,907	526,694	5,929	293	277,140
Saginaw, Mich.	266	172	113,435	30	25,390	29	16,209	19	18,378	16	15,065	12,751	250,179	2,886	167	153,515
St. Joseph, Mo.	185	119	120,277	13	6,944	20	10,192	28	212,748	5	17,334	8,382	183,965	2,131	136	96,826
St. Louis, Mo.	3,278	2,168	1,743,070	506	1,775,971	103	140,201	442	790,728	59	103,926	223,416	4,310,371	48,938	1,668	1,681,281
Salt Lake City, Utah	707	485	292,068	121	187,498	28	23,621	58	49,239	15	33,758	38,480	775,706	9,230	382	274,895
San Angelo, Tex.	123	100	40,098	4	(D)	14	6,228	3	3,957	2	(D)	3,458	70,551	956	102	58,929
San Antonio, Tex.	800	628	371,120	81	97,004	22	32,573	55	94,563	14	14,756	38,088	765,201	10,747	552	500,460
San Bernardino-Riverside-Ontario, Calif.	643	417	197,140	30	19,677	108	59,283	20	27,434	68	73,974	25,847	506,969	6,497	509	451,688
San Diego, Calif.	683	523	266,874	51	44,495	63	64,327	24	22,469	22	13,780	29,684	601,216	7,076	474	556,808
San Francisco-Oakland, Calif.	4,692	3,143	2,387,238	744	2,339,465	120	223,443	644	840,228	41	63,130	284,439	5,908,435	59,078	3,121	2,240,767
San Jose, Calif.	430	329	138,023	41	86,752	28	27,625	13	8,999	19	16,256	16,302	343,475	4,048	323	290,547
Savannah, Ga.	272	203	107,232	36	44,535	14	(D)	18	(D)	1	(D)	11,679	213,138	3,018	153	151,481
Scranton, Pa.	381	302	114,046	42	49,165	14	9,151	21	(D)	2	(D)	13,029	262,408	3,515	252	257,396
Seattle, Wash.	1,941	1,296	867,025	314	673,267	51	107,570	272	297,893	8	7,922	108,350	2,182,059	23,061	992	732,992
Shreveport, La.	409	290	194,624	57	71,240	29	(D)	27	34,834	6	(D)	19,272	381,439	5,071	228	216,686
Sioux City, Iowa	339	189	177,865	35	28,644	36	12,600	51	490,198	28	15,704	14,254	255,113	3,464	235	103,917
Sioux Falls, S. Dak.	208	111	87,511	38	33,991	25	13,138	20	159,816	14	16,606	10,548	206,157	2,569	96	70,910
South Bend, Ind.	313	210	110,126	52	92,788	28	25,334	17	14,084	6	22,991	18,799	378,697	3,871	143	205,058

See footnotes at end of table.

Table 1G. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments	Major types of operation										Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November	Population, 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll	Employees		
	(Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	($1,000)	(Dollars)	(Number)	(Number)	
Spokane, Wash.	504	356	270,274	64	59,724	39	29,101	34	39,023	11	13,855	24,867	502,950	5,792	270	221,561
Springfield, Ill.	258	157	107,430	32	38,710	28	8,996	17	53,759	24	19,247	9,284	184,062	2,287	159	131,484
Springfield, Mo.	236	184	90,448	15	15,488	21	13,102	11	37,267	5	7,170	8,943	170,294	2,405	149	104,823
Springfield, Ohio.	112	82	28,030	12	(D)	11	10,466	5	(D)	2	(D)	3,851	70,528	985	42	111,661
Springfield-Holyoke Mass.	596	482	240,434	72	104,669	16	(D)	22	(D)	4	3,831	30,094	593,974	7,327	268	407,255
Stanford-Norwalk, Conn.	282	219	102,024	15	15,863	15	20,535	33	32,352	...	...	12,337	230,332	2,663	123	196,023
Stockton, Calif.	324	199	113,518	35	43,828	41	26,549	12	5,097	37	46,560	12,771	255,290	3,121	247	200,750
Syracuse, N. Y.	750	478	295,425	156	408,616	26	60,386	87	57,419	3	944	44,106	875,533	10,110	313	341,719
Tacoma, Wash.	369	289	201,272	37	28,652	28	32,646	7	6,630	8	4,324	19,345	410,607	4,718	198	275,876
Tampa-St. Petersburg, Fla.	866	650	316,265	72	107,621	48	67,126	70	93,765	26	13,635	34,332	671,273	9,516	473	409,143
Terre Haute, Ind.	186	141	53,649	17	5,837	15	12,672	6	12,150	7	7,262	7,172	129,387	1,844	99	105,160
Toledo, Ohio.	703	512	319,259	101	122,052	19	65,173	65	68,873	6	19,313	39,596	778,586	8,742	295	395,551
Topeka, Kans.	180	126	85,220	22	7,565	22	11,800	4	2,126	6	3,425	7,928	159,446	2,001	91	105,418
Trenton, N. J.	301	227	111,716	40	72,871	13	26,992	9	5,409	12	11,116	17,029	328,382	3,891	163	229,781
Tucson, Ariz.	207	161	69,334	17	7,345	19	16,515	7	5,040	3	586	6,480	138,251	1,676	99	141,216
Tulsa, Okla.	671	464	271,796	108	288,081	29	30,190	68	(D)	2	(D)	30,417	641,183	6,872	363	251,686
Utica-Rome, N. Y.	383	283	121,225	36	44,712	34	34,706	18	16,459	12	12,058	13,150	245,971	3,518	186	284,262
Waco, Tex.	229	169	99,134	23	18,891	21	10,667	8	9,099	8	8,448	7,908	162,488	2,285	142	130,194
Washington, D. C.	1,411	1,001	670,216	216	641,645	25	83,393	158	209,684	11	11,147	89,519	1,755,016	19,903	611	1,464,089
Waterbury, Conn.	164	129	49,608	20	52,882	7	4,589	8	3,633	...	...	6,954	138,145	1,643	90	154,656
Waterloo, Iowa.	183	119	56,100	19	13,825	29	10,254	7	7,492	9	6,909	6,471	128,869	1,543	104	100,448
Wheeling, W. Va-Steubenville, Ohio.	382	295	115,555	37	93,591	30	23,823	17	19,750	3	60	12,737	247,733	3,353	221	354,092
Wichita, Kans.	585	403	264,501	64	115,527	41	20,730	55	111,179	22	13,985	26,790	544,771	6,261	309	222,290
Wichita Falls, Tex.	206	151	79,211	26	24,361	21	13,977	4	(D)	4	(D)	7,121	148,983	1,895	138	98,493
Wilkes-Barre-Hazleton, Pa.	477	379	133,259	40	40,850	32	33,402	20	19,479	6	1,991	14,510	287,114	4,006	391	392,241
Wilmington, Del.	308	221	115,759	53	(D)	15	30,618	15	(D)	4	(D)	32,550	613,378	6,050	142	268,387
Winston-Salem, N. C.	191	139	63,640	14	19,802	11	13,267	27	45,548	...	...	7,771	167,512	2,401	125	146,135
Worcester, Mass.	433	361	193,330	43	47,093	10	36,223	19	7,976	...	...	19,888	368,506	4,616	168	276,336
York, Pa.	266	200	93,207	27	54,684	17	16,434	9	10,452	13	5,644	11,930	232,507	2,955	150	202,737
Youngstown, Ohio.	564	433	216,296	60	182,650	43	47,214	26	(D)	2	(D)	26,673	528,812	6,083	303	528,498

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1H. WHOLESALE TRADE: 1948[1]—STANDARD METROPOLITAN AREAS

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments, 1948	Major types of operation										Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948	Population 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll	Employees		
		Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948					
	(Number)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)	
United States, total	216,099	129,117	76,533,260	23,706	50,800,384	28,351	10,483,060	18,138	32,839,667	16,787	9,920,288	7,734,207	148,293,186	2,305,403	130,878	150,697,361
Standard metropolitan areas, total	145,119	100,839	66,207,709	21,167	49,381,277	5,524	6,108,141	15,591	28,985,161	1,998	2,559,862	6,650,489	126,298,353	1,850,385	82,891	85,130,847
Akron, Ohio	426	311	145,564	60	(D)	21	30,397	32	67,227	2	(D)	17,595	348,278	4,930	233	410,032
Albany-Schenectady-Troy, N.Y.	688	476	326,526	143	133,398	34	64,892	33	(D)	2	(D)	28,330	530,984	8,346	281	514,490
Albuquerque, N. Mex.	184	133	67,195	23	8,588	14	7,459	12	(D)	2	(D)	6,248	125,814	2,053	137	145,673
Allentown-Bethlehem-Easton, Pa.	490	387	133,991	51	53,956	36	(D)	12	6,256	4	(D)	15,729	300,304	5,339	322	437,824
Altoona, Pa.	165	121	47,736	20	12,064	21	12,893	3	3,558	...	...	4,350	83,127	1,646	123	139,514
Amarillo, Tex.	247	161	112,884	37	47,231	18	6,954	11	39,085	20	31,274	10,149	201,301	3,125	120	87,140
Asheville, N.C.	161	125	46,042	10	7,260	10	6,731	11	8,117	5	5,399	4,356	83,470	1,536	86	124,403
Atlanta, Ga.	1,500	740	592,792	508	1,263,894	31	42,200	206	273,483	15	13,598	89,758	1,724,318	26,278	669	671,797
Atlantic City, N. J.	140	108	40,135	14	7,729	18	9,360	...	...	...	...	3,608	68,563	1,152	101	132,399
Augusta, Ga.	177	127	57,380	13	14,377	18	(D)	17	13,527	2	(D)	4,530	87,159	1,647	140	162,013
Austin, Tex.	147	104	52,990	21	8,356	15	7,250	6	(D)	1	(D)	4,590	86,255	1,679	103	160,980
Baltimore, Md.	2,015	1,495	799,784	257	555,265	28	113,811	200	214,578	35	23,311	83,252	1,592,662	25,842	1,281	1,337,373
Baton Rouge, La.	160	128	55,394	15	9,936	11	9,833	6	6,755	...	...	5,320	103,364	1,792	87	158,236
Bay City, Mich.	105	65	36,943	5	2,405	23	11,685	2	(D)	10	(D)	3,257	59,460	978	60	88,461
Beaumont-Port Arthur, Tex.	207	151	73,593	29	22,635	20	13,296	4	2,224	3	4,458	6,859	133,643	2,395	126	195,083
Binghamton, N.Y.	182	135	72,415	30	47,631	13	11,881	4	3,822	...	...	8,832	160,046	2,615	85	184,698
Birmingham, Ala.	801	511	338,342	166	368,168	28	35,141	92	91,496	4	1,211	37,635	718,614	11,703	439	558,928
Boston, Mass.	4,781	3,346	2,310,792	786	1,680,793	56	211,693	572	913,000	21	39,595	226,630	4,093,365	61,192	1,844	2,369,986
Bridgeport, Conn.	282	216	115,315	47	27,870	13	31,011	6	777	...	...	12,899	245,008	3,772	108	258,137
Brockton, Mass.	128	111	29,296	9	8,818	5	(D)	2	(D)	1	(D)	2,849	56,382	1,068	64	129,428
Buffalo, N.Y.	1,571	1,068	651,679	285	587,664	58	66,399	149	112,961	11	13,220	65,269	1,244,371	18,870	834	1,089,230
Canton, Ohio	260	205	146,850	28	10,200	19	15,976	7	(D)	1	(D)	10,907	210,965	3,290	120	283,194
Cedar Rapids, Iowa	213	130	75,797	28	32,420	28	7,924	11	12,506	16	9,130	8,226	152,038	2,511	118	104,274
Charleston, S.C.	171	128	63,079	12	12,358	15	19,415	14	(D)	2	(D)	5,737	109,665	2,234	111	164,856
Charleston, W. Va.	336	254	171,981	45	48,550	18	21,232	19	15,741	...	...	16,749	310,805	4,552	128	322,072
Charlotte, N.C.	567	304	280,151	150	537,619	21	24,359	86	136,666	6	2,348	28,691	553,821	8,203	169	197,052
Chattanooga, Tenn.	322	212	148,506	48	48,732	23	18,434	36	50,645	3	245	11,263	217,217	3,696	197	246,453
Chicago, Ill.	10,039	6,547	5,015,512	1,703	5,477,693	278	354,339	1,447	3,366,795	64	147,011	579,056	10,952,598	145,607	5,925	5,495,364
Cincinnati, Ohio	1,800	1,103	758,377	397	1,037,948	34	45,772	257	418,135	9	5,477	81,961	1,524,599	23,882	1,011	904,402
Cleveland, Ohio	2,845	1,756	1,332,615	617	1,640,229	44	89,001	425	358,280	3	7,071	146,385	2,812,237	37,794	1,502	1,465,511
Columbia, S.C.	251	186	130,188	36	31,772	14	(D)	13	18,518	2	(D)	8,840	186,641	3,128	133	142,565
Columbus, Ga.	108	77	36,324	15	13,524	10	6,419	3	8,274	3	4,450	3,535	66,958	1,330	72	170,541
Columbus, Ohio	645	425	410,814	130	173,627	22	31,505	60	53,062	8	9,496	32,288	613,604	9,575	290	503,410
Corpus Christi, Tex.	252	172	93,096	26	12,272	28	18,130	7	6,783	19	9,303	7,428	148,123	2,787	153	165,471
Dallas, Tex.	1,611	841	828,269	427	935,994	27	25,732	274	307,612	42	29,360	85,975	1,674,143	25,662	953	614,799
Davenport, Iowa-Rock Island-Moline, Ill.	347	201	108,470	75	123,843	38	24,093	28	24,340	5	1,868	12,794	245,422	3,947	168	234,256
Dayton, Ohio	489	320	184,034	80	132,060	24	22,646	57	(D)	8	(D)	21,907	414,674	6,087	258	457,333
Decatur, Ill.	165	90	70,981	22	20,784	24	7,832	6	36,114	23	21,315	903	99,757	1,670	95	98,853
Denver, Colo.	1,212	731	496,450	224	(D)	56	(D)	164	271,760	37	31,741	59,819	1,125,762	18,750	702	563,832
Des Moines, Iowa	524	321	248,934	102	188,997	38	25,480	47	92,173	16	12,011	25,062	475,337	7,709	251	226,010
Detroit, Mich.	3,650	2,259	1,467,349	706	2,188,199	117	229,325	563	734,499	5	21,0[illegible]	190,340	3,731,137	48,502	2,296	3,016,197
Dubuque, Iowa	111	63	30,001	19	21,894	19	6,700	1	(D)	9	(D)	4,353	82,229	1,435	67	71,337
Duluth, Minn.-Superior, Wis.	390	246	334,137	49	40,352	62	16,222	25	70,013	8	1,157	16,273	312,551	5,322	191	252,777
Durham, N.C.	100	60	30,330	6	(D)	13	7,882	17	24,620	4	(D)	3,233	69,968	1,375	55	101,639
El Paso, Tex.	307	211	124,604	47	60,214	25	12,565	22	(D)	2	(D)	10,829	211,637	3,767	207	194,968
Erie, Pa.	225	156	69,616	31	19,880	23	15,222	12	10,236	3	411	8,987	173,958	2,944	126	219,388
Evansville, Ind.	223	154	99,766	35	24,951	14	7,889	17	60,753	3	621	9,926	189,941	3,081	97	160,422
Fall River, Mass.	139	115	53,669	11	10,296	8	18,840	5	549	...	...	4,399	81,871	1,523	50	137,298
Flint, Mich.	204	138	71,812	30	29,615	25	20,192	5	3,741	6	2,846	12,111	238,269	3,778	132	270,963
Fort Smith, Ark.	156	115	48,869	14	9,599	17	5,067	6	1,500	4	2,146	4,652	90,954	1,596	98	64,202
Fort Wayne, Ind.	311	211	100,944	34	25,179	25	15,279	21	33,085	20	7,284	11,993	233,467	3,487	149	183,722
Fort Worth, Tex.	523	357	329,219	62	58,429	27	16,103	68	214,640	9	18,497	20,696	399,204	6,823	356	361,253
Fresno, Calif.	483	261	150,063	47	32,417	80	25,986	16	11,917	79	56,276	18,358	415,955	7,290	374	276,515
Gadsden, Ala.	60	45	14,630	4	(D)	8	4,096	2	(D)	1	(D)	1,264	24,133	525	59	93,892
Galveston, Tex.	105	74	44,604	11	6,121	14	(D)	5	1,696	1	(D)	2,249	46,925	828	74	113,066
Grand Rapids, Mich.	549	374	187,695	87	87,634	32	22,418	50	33,013	6	16,919	19,160	353,960	5,308	336	288,292
Green Bay, Wis.	183	125	84,384	28	43,202	21	10,057	4	15,737	5	11,456	6,835	126,894	2,187	82	98,314
Greensboro-High Point, N.C.	343	193	113,198	74	75,833	23	22,282	53	124,977	...	...	12,847	239,664	3,686	157	191,057
Greenville, S.C.	208	120	61,413	39	42,461	17	7,498	30	(D)	2	(D)	5,870	107,270	1,843	84	168,152
Hamilton-Middletown, Ohio	111	81	26,053	12	7,892	14	5,428	2	(D)	2	(D)	3,282	57,149	1,124	81	147,203
Hampton-Newport News-Warwick, Va.	112	80	28,149	10	7,457	17	7,005	1	(D)	4	(D)	2,707	50,972	1,194	79	143,227
Harrisburg, Pa.	334	227	140,782	69	100,794	23	23,670	13	(D)	2	(D)	16,534	317,681	5,278	159	292,241
Hartford, Conn.	617	438	247,454	118	(D)	19	54,837	37	19,229	5	(D)	27,269	513,679	7,965	297	358,081
Houston, Tex.	1,234	781	891,155	292	588,772	37	82,785	122	(D)	2	(D)	73,264	1,444,626	21,362	621	806,701
Huntington, W. Va.-Ashland, Ky.	303	216	115,032	43	73,148	21	12,935	23	55,076	...	...	11,312	223,597	3,393	147	245,795
Indianapolis, Ind.	1,032	614	529,865	206	380,767	33	43,634	156	344,984	23	140,532	52,585	984,801	14,703	569	551,777
Jackson, Mich.	122	75	31,082	18	21,535	19	9,404	6	2,393	4	2,409	3,494	66,364	1,044	55	107,925
Jackson, Miss.	241	172	105,900	33	29,065	15	9,051	13	14,931	8	2,104	9,987	192,746	3,345	109	142,164
Jacksonville, Fla.	607	423	254,732	108	(D)	22	55,002	48	47,826	6	(D)	28,775	557,670	9,347	281	304,029

See footnotes at end of table.

Table 1H. WHOLESALE TRADE: 1948[1]—STANDARD METROPOLITAN AREAS—Continued

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments, 1948	Major types of operation										Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948	Population 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll	Employees		
		Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948					
	(Number)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)	
Johnstown, Pa.....	226	171	58,839	20	21,064	24	13,405	10	(D)	1	(D)	5,639	110,626	2,026	178	291,354
Kalamazoo, Mich...	174	113	44,327	28	20,887	15	6,475	9	6,446	9	8,414	6,010	114,414	1,745	82	126,707
Kansas City, Mo...	1,890	1,080	1,124,616	369	920,408	94	48,733	297	872,141	50	106,578	96,163	1,836,418	28,453	1,119	814,357
Kenosha, Wis.....	67	48	11,551	6	(D)	12	3,487	1	(D)	...	...	1,069	20,692	391	47	75,238
Knoxville, Tenn...	333	231	142,913	52	53,828	23	(D)	27	(D)	...	...	14,048	268,700	4,428	157	337,105
Lancaster, Pa.....	239	174	69,973	14	3,356	26	18,076	14	76,443	11	9,264	6,606	121,982	2,402	163	234,717
Lansing, Mich.....	196	129	68,022	31	25,388	24	11,349	5	17,335	7	19,084	7,310	136,052	2,089	86	172,941
Laredo, Tex.....	71	49	16,057	1	(D)	10	3,448	4	(D)	7	(D)	1,152	20,993	830	57	56,141
Lawrence, Mass....	132	114	52,618	10	5,059	8	4,215	...	...	...	...	3,907	74,870	1,359	60	125,935
Lexington, Ky.....	172	108	70,179	18	(D)	11	7,291	34	72,686	1	(D)	6,605	123,844	2,421	79	100,746
Lima, Ohio.....	139	91	32,537	15	5,510	15	11,488	5	14,114	13	4,254	3,596	70,118	1,193	82	88,183
Lincoln, Nebr.....	184	117	70,577	19	12,044	20	6,885	4	1,950	24	7,109	6,233	120,070	2,057	92	119,742
Little Rock-North Little Rock, Ark.	360	251	157,708	51	52,926	19	12,595	35	32,816	4	3,267	13,649	273,347	4,775	225	196,685
Lorain-Elyria, Ohio.....	100	70	18,909	6	1,113	14	7,243	3	410	7	1,697	2,008	38,302	621	78	148,162
Los Angeles-Long Beach, Calif.....	6,983	4,815	2,588,740	957	1,642,176	230	310,670	851	775,978	130	201,767	311,647	6,115,164	87,816	4,872	4,367,911
Louisville, Ky....	768	559	427,227	100	203,329	34	45,887	57	132,308	18	32,106	42,028	765,136	13,079	441	576,900
Lowell, Mass.....	87	73	22,414	9	5,407	5	8,141	...	...	...	...	2,186	38,103	791	39	133,928
Lubbock, Tex.....	190	119	60,899	11	5,642	21	8,729	5	22,357	34	69,319	4,889	95,635	1,624	129	101,048
Macon, Ga.....	140	96	46,263	19	15,708	15	7,844	9	(D)	1	(D)	4,763	91,395	1,792	75	135,043
Madison, Wis.....	240	156	96,012	26	19,516	37	17,495	7	8,231	14	6,424	8,537	162,761	2,647	125	169,357
Manchester, N.H...	151	116	45,547	21	16,205	10	5,101	2	(D)	2	(D)	4,800	92,337	1,662	60	88,370
Memphis, Tenn.....	851	508	1,013,919	173	(D)	20	28,033	127	(D)	23	9,861	48,547	902,051	14,967	538	482,393
Miami, Fla.....	688	537	282,584	61	(D)	29	40,164	48	26,965	13	(D)	28,533	545,464	8,313	298	495,084
Milwaukee, Wis....	1,565	1,051	635,127	249	550,961	47	50,483	212	227,091	6	2,509	73,966	1,411,922	20,523	592	871,047
Minneapolis-St. Paul, Minn.....	2,125	1,283	1,540,898	392	810,920	107	103,567	313	980,641	30	102,496	120,619	2,324,959	35,404	937	1,116,509
Mobile, Ala.....	243	167	98,917	32	32,759	18	19,255	18	19,785	8	777	9,644	181,645	3,622	119	231,105
Montgomery, Ala...	196	130	103,209	33	33,296	12	(D)	20	40,102	1	(D)	8,434	152,934	2,981	131	138,965
Muncie, Ind.....	101	61	25,215	8	2,136	16	6,217	6	2,604	10	4,504	2,899	56,244	926	53	90,252
Nashville, Tenn...	524	368	240,268	75	63,086	17	28,752	61	98,697	3	5,773	20,932	407,431	7,509	360	321,758
New Bedford, Mass.	146	111	51,430	14	9,710	8	(D)	2	(D)	11	9,287	4,090	76,954	1,560	72	137,469
New Britain-Bristol, Conn....	77	66	18,375	7	11,635	4	1,425	...	...	...	...	1,809	34,977	582	43	146,983
New Haven, Conn...	537	431	213,852	68	(D)	15	73,190	20	14,598	3	(D)	25,235	468,168	7,626	236	264,622
New Orleans, La...	1,191	765	641,865	228	(D)	36	52,206	153	197,807	9	(D)	60,433	1,104,035	18,907	648	685,405
New York-Northeastern N.J.....	34,123	27,077	17,186,476	2,840	11,919,968	243	839,998	3,894	9,760,010	69	54,479	1,548,455	28,624,391	363,774	19,440	12,911,994
Norfolk-Portsmouth, Va.....	485	355	216,971	52	(D)	22	37,000	46	43,018	10	(D)	20,889	419,922	7,491	274	446,200
Ogden, Utah.....	97	56	23,655	13	10,870	11	5,139	8	65,885	9	27,048	3,191	63,003	1,102	54	83,319
Oklahoma City, Okla.....	727	489	280,216	121	174,694	37	21,215	65	178,128	15	33,274	30,937	618,240	9,593	464	325,352
Omaha, Nebr.....	791	464	454,337	131	267,660	54	25,385	112	616,861	30	71,841	36,889	703,179	11,405	446	366,395
Orlando, Fla.....	213	143	46,371	19	(D)	17	(D)	12	2,272	22	14,716	9,282	181,963	4,073	91	114,950
Peoria, Ill.....	388	205	122,700	63	88,709	45	22,599	37	105,917	38	45,605	14,621	271,801	4,303	196	250,512
Philadelphia, Pa..	5,593	3,972	2,315,865	851	2,291,329	118	227,928	631	649,580	21	21,973	245,445	4,641,324	71,549	4,277	3,671,048
Phoenix, Ariz.....	428	253	158,356	51	45,784	53	28,309	32	36,607	39	25,228	17,264	328,526	5,737	258	331,770
Pittsburgh, Pa....	2,636	1,780	1,090,555	518	1,500,020	62	107,929	269	(D)	7	(D)	125,455	2,444,742	36,042	1,696	2,213,236
Pittsfield, Mass..	78	56	14,999	14	(D)	7	3,861	1	(D)	...	...	1,735	31,766	566	31	66,567
Portland, Maine...	260	187	113,248	41	32,348	16	42,319	6	2,016	10	2,873	12,374	224,513	4,025	63	119,942
Portland, Oreg....	1,236	819	702,469	192	365,140	57	74,370	142	192,218	26	44,087	63,844	1,269,552	17,914	620	704,829
Providence, R.I...	964	797	338,265	100	194,665	31	94,493	34	(D)	2	(D)	34,018	634,137	10,720	487	737,203
Pueblo, Colo.....	128	91	30,766	13	6,203	17	(D)	3	(D)	4	3,285	2,974	57,657	1,070	80	90,188
Racine, Wis.....	97	58	25,822	11	15,549	24	7,559	3	(D)	1	(D)	2,998	54,065	794	57	109,585
Raleigh, N.C.....	226	151	86,841	26	17,256	25	10,552	20	(D)	4	(D)	8,533	171,376	3,299	108	136,450
Reading, Pa.....	290	219	94,818	36	44,383	23	19,919	9	11,131	3	733	9,144	177,338	3,156	201	255,740
Richmond, Va.....	616	406	299,295	113	(D)	23	36,919	69	81,150	5	(D)	33,280	640,244	10,419	264	328,050
Roanoke, Va.....	207	138	78,215	32	27,227	17	6,767	19	(D)	1	(D)	7,904	158,764	2,656	104	133,407
Rochester, N.Y....	724	505	259,504	123	136,025	30	36,342	60	31,128	6	3,820	28,090	538,767	8,306	348	487,632
Rockford, Ill.....	250	168	81,945	41	27,156	29	15,529	7	4,685	5	2,463	9,090	167,004	2,408	137	152,385
Sacramento, Calif.	359	264	173,079	52	56,853	27	19,853	6	5,323	10	14,619	17,641	368,315	5,578	243	277,140
Saginaw, Mich.....	199	125	81,543	22	22,172	26	10,487	6	6,881	20	11,840	9,412	165,018	2,795	102	153,515
St. Joseph, Mo....	186	113	102,936	15	4,387	17	8,007	30	207,572	11	28,684	7,311	141,007	2,650	143	96,826
St. Louis, Mo.....	2,982	1,891	1,411,592	543	1,161,344	105	107,564	391	898,892	52	68,061	159,532	3,052,962	47,312	1,491	1,681,281
Salt Lake City, Utah.....	643	436	242,113	116	155,376	28	16,363	54	56,362	9	19,873	29,858	596,697	9,483	342	274,895
San Angelo, Tex...	91	63	23,170	5	562	10	3,551	7	36,958	6	4,220	1,995	39,140	783	74	58,929
San Antonio, Tex..	632	475	271,129	76	84,673	19	16,577	52	94,126	10	6,262	24,819	482,709	9,076	467	500,460
San Bernadino-Riverside-Ontario, Calif...	459	226	76,000	27	10,378	113	35,319	9	20,172	84	68,648	15,347	253,638	4,763	331	451,688
San Diego, Calif..	466	319	147,502	52	26,236	69	43,670	15	7,741	11	7,997	16,364	303,168	4,716	322	556,808
San Francisco-Oakland, Calif...	4,244	2,665	1,932,813	817	1,844,627	143	157,704	585	688,355	34	59,658	222,364	4,300,224	57,930	2,914	2,240,767
San Jose, Calif...	244	167	67,697	29	10,737	37	19,583	2	(D)	9	(D)	6,943	130,332	2,173	178	290,547
Savannah, Ga.....	274	208	99,882	28	18,681	16	16,322	16	62,917	6	1,895	8,574	152,427	2,844	210	151,481
Scranton, Pa.....	354	272	103,706	43	(D)	20	10,445	18	9,702	1	(D)	10,143	194,129	3,426	239	257,396
Seattle, Wash.....	1,639	1,034	645,265	323	437,870	49	77,141	227	257,869	6	13,261	75,203	1,438,793	19,775	889	732,992
Shreveport, La....	286	202	170,206	43	49,475	24	13,513	14	9,615	3	337	14,380	294,052	4,630	144	216,686
Sioux City, Iowa..	304	169	157,566	32	22,121	34	7,351	40	409,345	29	133,665	11,266	233,873	3,543	240	103,917
Sioux Falls, S. Dak.....	181	94	95,863	20	20,827	32	8,088	16	102,165	19	24,333	8,377	154,974	2,552	83	70,913
South Bend, Ind...	263	175	88,350	42	50,948	25	14,429	13	4,081	8	4,360	10,646	208,714	3,[illegible]	143	205,958
Spokane, Wash.....	377	263	180,817	47	60,614	30	20,900	24	37,109	13	12,381	17,928	341,739	5,383	177	221,561
Springfield, Ill..	244	134	72,350	26	26,002	36	8,011	13	48,344	35	19,804	6,459	124,119	2,109	150	131,484

See footnotes at end of table.

Table 1H. WHOLESALE TRADE: 1948[1]—STANDARD METROPOLITAN AREAS—Continued

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments, 1948	Major types of operation										Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948	Population 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll	Employees		
		Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948					
	(Number)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)	
Springfield, Mo...	194	139	70,529	13	12,689	25	9,897	11	40,344	6	18,918	5,960	108,154	2,139	163	104,823
Springfield, Ohio.	97	69	25,245	11	6,277	10	9,107	2	(D)	5	(D)	2,617	48,665	913	54	111,661
Springfield-Holyoke, Mass....	456	356	172,842	70	75,129	15	22,928	15	3,472	...	...	18,377	345,062	5,653	164	407,255
Stamford-Norwalk, Conn.....	127	97	48,359	14	12,309	14	(D)	2	(D)	...	...	5,331	100,146	1,459	56	196,023
Stockton, Calif...	284	172	89,229	24	14,688	45	17,748	9	4,169	34	31,268	9,707	213,136	3,428	220	200,750
Syracuse, N.Y.....	657	409	224,190	149	245,965	30	36,076	59	30,443	10	5,842	26,758	521,802	8,072	292	341,719
Tacoma, Wash.....	290	213	167,232	29	17,121	33	23,720	12	9,864	3	844	11,449	230,685	3,191	184	275,876
Tampa-St. Petersburg, Fla.....	583	394	183,524	57	(D)	49	35,013	35	28,903	48	(D)	19,989	391,787	7,622	309	409,143
Terre Haute, Ind..	155	118	58,298	14	5,610	17	8,705	5	(D)	1	(D)	5,770	104,467	1,999	87	105,160
Toledo, Ohio.....	619	436	298,355	107	131,167	22	41,571	49	47,089	5	6,384	30,809	579,309	8,385	254	395,551
Topeka, Kans.....	163	104	55,427	19	11,695	25	5,755	3	2,970	12	4,802	5,614	107,625	1,848	94	105,418
Trenton, N.J.....	232	179	70,240	31	27,509	13	19,589	7	(D)	2	(D)	8,863	170,763	2,777	137	229,781
Tucson, Ariz.....	112	83	33,842	13	(D)	14	8,424	2	(D)	...	...	3,455	65,801	1,160	48	141,216
Tulsa, Okla.....	481	318	165,679	106	147,028	23	14,529	28	30,293	6	2,727	20,358	395,963	6,047	218	251,686
Utica-Rome, N.Y...	316	229	95,139	40	28,264	33	21,374	13	(D)	1	(D)	9,414	174,580	2,969	166	284,262
Waco, Tex.....	176	121	90,853	17	18,418	23	7,152	6	10,222	9	7,746	5,705	111,389	2,117	123	130,194
Washington, D.C...	1,170	754	504,626	252	550,167	26	66,086	134	(D)	4	(D)	64,011	1,230,531	17,874	554	1,464,089
Waterbury, Conn...	123	95	38,811	18	13,753	9	(D)	1	(D)	...	...	4,440	83,706	1,461	49	154,656
Waterloo, Iowa....	146	104	48,257	10	9,837	22	6,484	5	4,413	5	3,310	4,484	81,620	1,358	88	100,448
Wheeling, W. Va.-Steubenville, Ohio.....	340	255	104,037	37	36,181	30	18,862	14	12,421	4	1,215	9,997	189,699	3,328	192	354,092
Wichita, Kans.....	515	357	213,303	57	55,201	30	11,037	32	102,219	39	19,431	17,869	354,912	5,900	331	222,290
Wichita Falls, Tex.....	180	128	58,764	24	10,668	19	5,794	2	(D)	7	(D)	4,073	79,807	1,416	115	98,493
Wilkes-Barre-Hazelton, Pa.....	470	367	128,201	52	41,688	35	19,103	15	(D)	1	(D)	10,783	214,937	4,151	374	392,241
Wilmington, Del...	232	165	72,546	44	(D)	13	13,956	8	(D)	2	(D)	15,877	314,340	4,228	121	268,387
Winston-Salem, N.C.....	173	117	56,993	15	(D)	14	10,401	26	49,285	1	(D)	5,890	132,348	2,505	136	146,135
Worchester, Mass..	400	320	162,727	53	44,052	11	22,125	14	(D)	2	(D)	15,049	267,602	4,559	135	276,336
York, Pa.....	206	153	66,861	19	13,704	18	8,751	7	5,952	9	1,155	6,316	118,109	2,155	134	202,737
Youngstown, Ohio..	455	339	153,022	53	80,306	47	32,034	15	(D)	1	(D)	15,711	312,235	4,748	275	528,498

(D) Withheld to avoid disclosure. ... Represents zero.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade in that they have been adjusted to the scope of the 1954 Wholesale Census.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES

Establishments and Sales

Division and State	Total, all merchant wholesalers		Grocery, confectionery, meat wholesalers												Farm products (edible) distributors						Tobacco distributors	
			Total		General-line grocery wholesalers		Confectionery wholesalers		Fish, sea food distributors		Meat, meat products wholesalers		Specialty-line grocery wholesalers		Total		Poultry, poultry products distributors		Fresh fruit, vegetable wholesalers			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	165,153	101,100,941	20,615	17,320,890	3,320	7,353,560	1,909	527,446	1,808	653,698	4,357	2,866,193	9,221	5,919,993	9,180	4,736,934	2,660	1,475,195	6,520	3,261,739	2,858	3,208,929
New England	11,006	5,565,561	1,610	1,012,698	179	372,014	125	32,982	314	109,011	390	311,726	602	186,965	669	250,638	124	68,658	545	181,980	258	269,895
Maine	922	358,934	241	111,451	24	60,537	15	2,805	117	22,572	28	16,392	57	9,145	58	15,928	12	3,175	46	12,753	33	25,493
New Hampshire	451	178,497	78	49,115	15	23,464	8	2,792	5	497	17	11,199	33	11,163	32	10,460	10	5,765	22	4,695	13	14,561
Vermont	279	96,140	40	21,624	9	15,199	4	560	...	...	5	790	22	5,075	14	3,485	...	...	14	3,485	7	5,662
Massachusetts	6,041	3,321,567	826	585,683	78	180,643	65	16,507	150	76,136	227	201,807	306	110,590	356	139,521	63	36,424	293	103,097	124	130,747
Rhode Island	1,053	478,259	140	74,576	13	25,216	7	3,713	28	7,233	33	22,862	59	15,552	51	21,629	10	4,151	41	17,478	32	32,487
Connecticut	2,260	1,132,164	285	170,249	40	66,955	26	6,605	14	2,573	80	58,676	125	35,440	158	59,615	29	19,143	129	40,472	49	60,945
Middle Atlantic	46,966	30,475,475	5,392	5,061,853	460	982,744	475	130,642	336	167,118	1,276	1,047,563	2,845	2,733,786	2,111	1,133,707	564	451,090	1,547	682,617	677	775,924
New York	29,990	21,877,266	3,274	3,683,604	210	479,312	242	76,991	226	119,099	747	749,187	1,849	2,259,015	1,203	700,172	334	312,121	869	388,051	295	422,945
New Jersey	5,697	3,040,115	773	473,447	49	131,808	50	15,594	44	13,666	208	125,512	422	186,867	337	146,067	88	57,645	249	88,422	118	140,815
Pennsylvania	11,279	5,558,094	1,345	904,802	201	371,624	183	38,057	66	34,353	321	172,864	574	287,904	571	287,468	142	81,324	429	206,144	264	212,164
East North Central	31,146	19,341,943	3,720	3,031,546	493	1,327,713	373	122,938	180	103,894	884	569,904	1,790	907,097	1,775	1,066,972	638	329,364	1,137	737,608	585	735,643
Ohio	7,833	4,607,247	862	586,037	134	331,709	125	24,984	38	15,381	187	84,755	378	129,208	415	274,977	127	47,301	288	227,676	150	188,888
Indiana	3,399	1,831,646	354	273,645	66	182,479	37	10,879	10	2,377	66	18,707	175	59,203	230	97,223	96	36,790	134	60,433	83	87,185
Illinois	10,452	7,627,236	1,297	1,241,239	118	356,103	116	64,815	62	59,502	369	329,569	632	431,250	620	417,868	226	153,656	394	264,212	162	220,864
Michigan	6,174	3,665,185	797	611,842	129	337,915	58	14,307	41	20,749	201	113,873	368	124,998	345	199,859	121	68,009	224	131,850	119	166,238
Wisconsin	3,288	1,610,629	410	318,783	46	119,507	37	7,953	29	5,885	61	23,000	237	162,438	165	77,045	68	23,608	97	53,437	71	72,468
West North Central	13,205	9,014,924	1,339	1,380,912	294	946,826	121	27,896	47	18,819	268	120,452	609	266,919	823	446,495	380	189,576	443	256,919	288	280,503
Minnesota	2,833	2,252,713	293	301,978	60	212,814	24	7,295	13	4,982	48	18,809	148	58,078	177	100,604	81	44,203	96	56,401	72	64,306
Iowa	2,184	1,294,696	210	229,367	38	168,451	23	4,097	12	3,608	43	14,975	94	38,236	139	94,122	100	64,262	39	29,860	55	54,153
Missouri	4,377	3,248,245	455	444,869	89	269,413	45	9,584	14	7,172	96	56,437	211	102,263	295	154,685	91	40,896	204	113,789	61	91,978
North Dakota	416	258,238	45	70,414	19	64,977	5	(D)	2	(D)	8	2,199	11	1,637	13	9,191	4	1,141	9	8,050	5	2,649
South Dakota	440	204,201	52	46,597	17	39,805	6	(D)	1	(D)	5	1,319	23	3,990	26	17,290	17	12,599	9	4,691	9	6,193
Nebraska	1,253	803,392	106	109,388	25	72,986	7	(D)	3	(D)	22	15,580	49	17,749	84	36,430	44	16,634	40	19,796	39	27,675
Kansas	1,702	953,439	178	178,299	46	118,380	11	(D)	2	(D)	46	11,133	73	44,966	89	34,173	43	9,841	46	24,332	47	33,549
South Atlantic	17,376	9,089,136	2,805	1,737,820	663	993,586	323	75,538	473	108,141	365	190,288	981	370,267	1,115	522,479	252	144,924	863	377,555	327	391,884
Delaware	284	143,362	36	17,059	5	8,649	4	(D)	7	(D)	4	786	16	5,070	17	5,344	7	2,734	10	2,610	9	9,505
Maryland	2,209	1,104,793	348	185,702	38	82,993	37	10,154	87	16,891	50	24,100	136	51,564	135	54,725	29	13,532	106	41,193	43	63,324
District of Columbia	761	583,831	95	108,366	10	39,890	7	2,295	10	3,802	32	38,945	36	23,434	69	50,391	20	24,216	49	26,175	10	31,232
Virginia	2,213	1,223,291	432	249,377	104	147,016	57	14,630	85	15,969	42	18,938	144	52,824	118	46,409	25	11,621	93	34,788	33	42,995
West Virginia	1,339	547,821	173	121,919	69	87,544	23	(D)	1	(D)	24	14,393	56	15,364	101	36,983	23	10,761	78	26,222	33	34,602
North Carolina	2,957	1,516,983	509	308,473	157	195,141	70	11,623	66	12,226	48	26,082	168	63,401	143	81,445	40	25,767	103	55,678	63	48,392
South Carolina	1,256	634,373	236	151,005	73	104,014	31	7,805	20	4,463	38	11,068	74	23,655	55	28,931	8	1,645	47	27,286	30	18,053
Georgia	2,658	1,598,873	404	271,226	130	186,940	48	12,123	39	9,932	50	15,122	137	47,109	189	73,915	50	21,800	139	52,115	50	55,796
Florida	3,699	1,735,809	572	324,693	77	141,399	46	11,829	158	42,765	77	40,854	214	87,846	288	144,336	50	32,848	238	111,488	56	87,985
East South Central	7,161	4,773,066	1,051	861,935	352	632,577	142	28,575	55	12,691	132	59,890	370	128,202	473	169,542	133	37,695	340	131,847	133	159,312
Kentucky	1,721	964,714	276	200,741	85	138,456	46	(D)	2	(D)	33	16,008	110	36,209	121	35,390	31	8,597	90	26,793	39	35,594
Tennessee	2,531	2,243,621	275	311,410	88	242,639	34	(D)	3	(D)	45	22,848	105	35,687	178	68,495	58	15,545	120	52,950	33	47,298
Alabama	1,814	1,020,901	278	190,946	85	126,048	38	6,653	27	5,517	31	14,965	97	37,763	125	51,980	32	11,073	93	40,907	35	51,382
Mississippi	1,095	543,830	222	158,838	94	125,434	24	4,069	23	4,723	23	6,069	58	18,543	49	13,677	12	2,480	37	11,197	26	25,038
West South Central	14,413	8,858,007	1,912	1,507,336	468	893,547	152	38,912	183	46,787	396	174,949	713	353,141	780	373,224	249	103,469	531	269,755	283	275,341
Arkansas	1,140	507,379	210	149,404	86	114,317	18	3,270	7	1,263	46	14,141	53	16,413	87	32,589	40	14,189	47	18,400	22	17,366
Louisiana	2,442	1,666,544	458	382,782	90	143,123	50	9,989	106	19,916	55	27,261	157	182,493	130	94,968	23	11,278	107	83,690	64	52,133
Oklahoma	2,093	988,588	205	146,314	55	112,875	13	1,792	3	545	52	16,912	82	14,190	96	28,767	36	8,991	60	19,776	61	41,011
Texas	8,738	5,695,496	1,039	828,836	237	523,232	71	23,861	67	25,063	243	116,635	421	140,045	467	216,900	150	69,011	317	147,889	136	164,831
Mountain	5,318	2,562,906	669	460,768	142	299,619	58	12,636	20	9,963	125	48,007	324	90,543	343	160,822	78	33,461	265	127,361	107	84,530
Montana	558	266,694	61	51,625	18	37,590	10	3,494	...	...	10	3,996	23	6,545	23	12,445	1	(D)	22	(D)	12	9,053
Idaho	527	187,756	64	39,191	9	28,854	5	827	...	...	13	2,668	37	6,842	40	16,663	5	2,603	35	14,060	12	6,131
Wyoming	276	97,002	32	18,300	10	12,234	3	290	...	...	5	883	14	4,893	10	2,668	5	(D)	5	(D)	7	5,201
Colorado	1,545	834,571	187	142,827	31	86,938	11	1,678	5	4,006	52	22,769	88	27,436	110	49,535	22	15,490	88	34,045	35	29,454
New Mexico	630	281,472	88	53,717	26	38,139	10	2,642	2	(D)	10	(D)	40	10,234	40	15,009	18	4,636	22	10,373	16	9,571
Arizona	848	418,788	118	74,755	29	49,464	4	794	7	3,093	17	6,606	61	14,798	56	34,333	16	7,787	40	26,546	12	10,865
Utah	703	367,473	81	56,625	12	37,386	12	1,894	5	2,309	12	3,672	40	11,364	58	26,124	11	2,430	47	23,694	8	9,016
Nevada	231	109,150	38	23,728	7	9,014	3	1,017	1	(D)	6	(D)	21	8,431	6	4,045	...	...	6	4,045	5	5,239
Pacific	18,562	11,419,923	2,117	2,266,022	269	904,934	140	57,327	200	77,274	521	343,414	987	883,073	1,091	613,055	242	116,958	849	496,097	200	235,897
Washington	2,796	1,725,063	328	311,294	38	164,697	37	13,933	51	14,883	74	29,216	128	88,565	130	89,928	29	9,473	101	80,455	27	33,695
Oregon	1,935	1,281,400	204	127,329	26	79,137	20	4,568	22	4,414	50	16,389	86	22,821	79	45,510	13	3,100	66	42,410	36	26,080
California	13,831	8,413,460	1,585	1,827,399	205	661,100	83	38,826	127	57,977	397	297,809	773	771,687	882	477,617	200	104,385	682	373,232	137	176,122

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Beer, wine, distilled spirits wholesalers						Drugs, chemicals, allied products wholesalers								Furniture, home furnishings wholesalers					
	Total		Beer, ale distributors		Wine, distilled spirits wholesalers		Total		General-line drug wholesalers		Specialty-line drug, toiletries wholesalers		Industrial chemicals, explosives distributors		Paint, varnish wholesalers		Total		Furniture (household, office) wholesalers		Home furnishings, floor coverings wholesalers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total.	7,309	5,686,934	5,791	2,311,181	1,518	3,375,753	5,837	3,369,865	392	1,273,114	2,409	900,618	1,878	923,242	1,158	272,891	4,815	2,082,475	1,976	697,825	2,839	1,384,650
New England	288	418,134	197	173,810	91	244,324	365	190,558	30	77,353	112	26,936	152	71,724	71	14,545	304	105,036	129	34,521	175	70,515
Maine	42	18,973	40	(D)	2	(D)	18	9,174	3	5,098	4	1,658	6	1,832	5	586	10	1,009	4	527	6	482
New Hampshire	17	10,890	17	10,890	...	...	12	3,582	1	(D)	5	994	4	(D)	2	(D)	5	(D)	3	(D)	2	(D)
Vermont	21	9,214	21	9,214	...	...	4	2,168	1	(D)	2	(D)	1	(D)	...	...	6	(D)	5	(D)	1	(D)
Massachusetts	106	206,213	57	88,735	49	117,478	203	101,809	12	33,822	66	16,177	87	43,793	38	8,017	196	67,902	79	19,981	117	47,921
Rhode Island	29	32,058	19	(D)	10	(D)	50	31,386	2	(D)	5	(D)	34	18,497	9	(D)	29	10,676	11	1,703	18	8,973
Connecticut	73	140,786	43	30,798	30	109,988	78	42,439	11	24,345	30	6,887	20	6,798	17	4,409	58	19,872	27	7,024	31	12,848
Middle Atlantic	1,805	1,430,135	1,489	469,919	316	960,216	1,838	1,094,310	69	274,899	773	316,908	663	413,910	333	88,593	1,948	846,004	622	229,337	1,326	616,667
New York	536	814,097	372	159,766	164	654,331	1,245	754,618	39	151,522	565	228,963	463	320,709	178	53,424	1,467	661,225	421	172,138	1,046	489,087
New Jersey	163	303,684	105	66,380	58	237,304	267	170,419	11	40,066	88	53,739	106	58,393	62	18,221	131	52,203	51	11,680	80	40,523
Pennsylvania	1,106	312,354	1,012	243,773	94	68,581	326	169,273	19	83,311	120	34,206	94	34,808	93	16,948	350	132,576	150	45,519	200	87,057
East North Central	1,742	1,309,587	1,340	578,378	402	731,209	1,125	690,313	57	244,043	465	246,878	320	128,740	283	70,652	837	390,831	375	148,872	462	241,959
Ohio	278	205,376	213	141,711	65	63,665	284	133,259	19	71,423	108	19,203	82	24,845	75	17,788	201	80,292	80	23,059	121	57,233
Indiana	217	139,236	195	75,173	22	64,063	120	63,434	8	34,608	41	9,558	30	10,914	41	8,354	73	29,957	40	10,650	33	19,307
Illinois	518	505,763	379	172,115	139	333,648	466	359,405	13	68,359	210	191,838	138	71,047	105	28,161	348	199,278	153	79,003	195	120,275
Michigan	388	319,378	278	135,983	110	183,395	169	94,720	8	45,578	82	21,950	38	14,025	41	13,167	144	66,822	67	29,045	77	37,777
Wisconsin	341	139,834	275	53,396	66	86,438	86	39,495	9	24,075	24	4,329	32	7,909	21	3,182	71	14,482	35	7,115	36	7,367
West North Central	826	447,942	704	185,130	122	262,812	407	229,144	40	129,768	176	39,607	109	41,646	82	18,123	260	123,812	130	41,700	130	82,112
Minnesota	209	127,497	195	38,726	14	88,771	93	52,343	9	30,817	45	9,091	20	9,033	19	3,402	55	28,456	20	8,911	35	19,545
Iowa	142	42,390	141	(D)	1	(D)	73	39,395	9	22,902	29	6,191	20	5,722	15	4,580	28	10,505	16	8,079	12	2,426
Missouri	188	136,713	125	39,160	63	97,553	149	87,854	11	45,335	71	16,892	39	20,329	28	5,298	123	61,716	60	18,555	63	43,161
North Dakota	39	22,742	27	(D)	12	(D)	12	5,490	2	(D)	...	...	8	633	2	(D)	3	1,601	3	1,601	...	...
South Dakota	49	23,431	43	9,803	6	13,628	15	7,642	2	(D)	7	2,063	4	619	2	(D)	6	418	4	(D)	2	(D)
Nebraska	82	41,623	76	19,079	6	22,544	30	16,785	2	(D)	13	2,623	5	2,148	10	(D)	19	13,078	9	(D)	10	(D)
Kansas	117	53,546	97	26,519	20	27,027	35	19,635	5	12,731	11	2,747	13	3,162	6	995	26	8,038	18	3,155	8	4,883
South Atlantic	718	602,415	581	243,651	137	358,764	568	316,051	72	178,324	233	50,867	126	55,068	137	31,792	410	156,243	206	73,503	204	82,740
Delaware	16	24,455	8	(D)	8	(D)	12	2,477	...	...	7	1,730	3	(D)	2	(D)	8	(D)	2	(D)	6	938
Maryland	96	86,980	77	23,482	19	63,498	82	39,558	5	15,491	29	3,989	19	9,670	29	10,408	58	25,958	25	12,747	33	13,211
District of Columbia	20	68,794	8	10,115	12	58,679	32	21,831	4	15,865	14	2,651	3	245	11	3,070	26	11,554	14	6,242	12	5,312
Virginia	114	52,671	104	48,424	10	4,247	59	49,539	11	28,420	22	14,352	6	952	20	5,815	44	11,155	27	6,068	17	5,087
West Virginia	107	21,335	106	(D)	1	(D)	27	14,294	6	11,768	11	1,236	5	(D)	5	(D)	31	9,989	20	9,196	11	793
North Carolina	97	32,928	89	29,513	8	3,415	90	50,301	10	24,085	38	6,138	27	18,768	15	1,310	61	19,493	30	12,134	31	7,359
South Carolina	46	48,167	39	18,830	7	29,337	31	20,593	6	15,672	13	1,907	5	1,944	7	1,070	24	(D)	14	(D)	10	2,384
Georgia	75	80,998	48	24,296	27	56,702	87	56,987	14	32,869	40	6,854	22	15,719	11	1,545	51	33,852	19	4,910	32	28,942
Florida	147	186,087	102	57,459	45	128,628	148	60,471	16	34,154	59	12,010	36	6,814	37	7,493	107	38,490	55	19,776	52	18,714
East South Central	319	198,965	242	94,194	77	104,771	221	110,893	25	65,454	106	23,868	59	17,195	31	4,376	128	33,748	82	20,873	46	12,875
Kentucky	112	74,920	76	22,653	36	52,267	49	20,391	6	(D)	19	3,315	17	3,602	7	(D)	21	4,786	13	(D)	8	(D)
Tennessee	95	67,124	72	30,089	23	37,035	97	53,352	10	33,152	50	10,806	22	6,779	15	2,615	70	19,157	42	11,188	28	7,969
Alabama	61	26,749	55	24,104	6	2,645	49	25,508	7	14,029	23	8,017	12	2,620	7	842	29	8,939	21	6,354	8	2,585
Mississippi	51	30,172	39	17,348	12	12,824	26	11,642	2	(D)	14	1,730	8	4,194	2	(D)	8	866	6	(D)	2	(D)
West South Central	653	465,968	558	236,359	95	229,609	512	262,559	49	126,765	208	57,639	192	65,436	63	12,719	248	122,365	133	43,846	115	78,519
Arkansas	54	33,940	47	11,792	7	22,148	29	16,074	5	10,315	17	5,147	3	159	4	453	13	9,253	10	8,067	3	1,186
Louisiana	107	109,411	78	58,861	29	50,550	102	54,247	12	26,528	44	10,141	30	13,923	16	3,655	44	18,845	27	7,653	17	11,192
Oklahoma	78	28,818	78	28,818	...	...	76	36,212	5	14,921	25	10,569	38	10,364	8	358	32	19,924	18	4,511	14	15,413
Texas	414	293,799	355	136,888	59	156,911	305	156,026	27	75,001	122	31,782	121	40,990	35	8,253	159	74,343	78	23,615	81	50,728
Mountain	297	168,779	230	81,637	67	87,142	168	85,863	20	47,627	53	15,172	61	18,198	34	4,866	103	35,246	49	11,942	54	23,304
Montana	36	10,158	36	10,158	...	...	16	10,408	3	7,111	2	(D)	11	(D)	...	...	7	2,713	3	1,395	4	1,318
Idaho	46	9,106	46	9,106	...	...	6	2,264	2	(D)	1	(D)	2	(D)	1	(D)	6	(D)	4	(D)	2	(D)
Wyoming	31	12,176	30	(D)	1	(D)	4	1,224	...	...	...	...	4	1,224	...	...	3	(D)	2	(D)	1	(D)
Colorado	54	44,538	42	14,251	12	30,287	50	31,622	6	19,282	18	4,957	13	5,295	13	2,088	39	13,173	20	3,401	19	9,772
New Mexico	41	28,882	21	12,548	20	16,334	29	11,734	2	(D)	10	1,998	13	5,523	4	(D)	12	2,022	8	878	4	1,144
Arizona	50	36,867	26	16,981	24	19,886	29	12,150	5	8,598	9	1,253	8	1,597	7	702	14	3,043	2	(D)	12	(D)
Utah	16	6,001	16	6,001	...	...	27	14,463	2	(D)	13	4,651	6	1,401	6	(D)	17	11,312	6	3,533	11	7,779
Nevada	23	21,051	13	(D)	10	(D)	7	1,998	...	...	...	...	4	1,673	3	325	5	1,483	4	(D)	1	(D)
Pacific	661	645,009	450	248,103	211	396,906	633	390,174	30	128,881	283	122,743	196	111,325	124	27,225	577	269,190	250	93,231	327	175,959
Washington	106	65,391	94	47,465	12	17,926	89	55,308	7	25,499	34	9,819	27	16,718	21	3,272	75	39,712	36	12,429	39	27,283
Oregon	73	24,269	63	20,247	10	4,022	48	30,842	4	16,637	19	4,548	16	8,688	9	969	34	22,235	14	8,682	20	13,553
California	482	555,349	293	180,391	189	374,958	496	304,024	19	86,745	230	108,376	153	85,919	94	22,984	468	207,243	200	72,120	268	135,123

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Dry goods, apparel wholesalers										Paper, allied products wholesalers									
	Total		Clothing, furnishings, footwear wholesalers		General-line dry goods wholesalers		Specialty-line dry goods wholesalers		Piece goods converters		Total		Coarse paper and products wholesalers		Printing and fine paper distributors		Stationery, office supplies wholesalers		Wallpaper wholesalers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	9,389	5,689,652	4,252	1,826,611	132	393,580	4,188	1,965,499	817	1,503,962	5,057	2,961,049	2,435	1,297,650	865	1,248,002	1,564	369,772	193	45,625
New England	583	296,645	354	177,224	10	7,713	200	81,261	19	30,447	475	176,450	257	106,415	74	37,917	117	26,300	27	5,818
Maine	20	12,946	17	5,712	...	...	2	(D)	1	(D)	21	8,411	10	(D)	3	(D)	8	3,323	...	...
New Hampshire	11	11,362	8	(D)	...	...	3	(D)	...	...	14	3,227	9	(D)	5	(D)	...	...	...	...
Vermont	7	5,326	6	(D)	1	(D)	...	(D)	...	...	8	3,052	6	(D)	...	...	2	(D)	...	...
Massachusetts	428	227,434	269	142,246	2	(D)	140	60,267	17	(D)	304	113,566	160	70,281	44	21,523	77	16,231	23	5,531
Rhode Island	56	17,321	22	6,258	3	2,912	31	8,151	...	...	40	12,540	25	9,283	6	2,795	7	(D)	2	(D)
Connecticut	61	22,256	32	8,728	4	(D)	24	9,874	1	(D)	88	35,654	47	19,023	16	10,410	23	(D)	2	(D)
Middle Atlantic	6,009	3,965,122	2,318	1,002,769	21	81,744	2,931	1,477,745	739	1,402,864	1,863	1,133,907	911	421,964	358	550,212	518	140,367	76	21,364
New York	5,278	3,649,848	1,949	868,647	13	71,719	2,611	1,331,522	705	1,377,960	1,301	852,690	616	255,580	269	472,186	380	109,998	36	14,926
New Jersey	219	130,451	80	37,282	...	...	119	74,086	20	19,083	203	101,192	115	79,535	22	7,991	55	11,244	11	2,422
Pennsylvania	512	184,823	289	96,840	8	10,025	201	72,137	14	5,821	359	180,025	180	86,849	67	70,035	83	19,125	29	4,016
East North Central	803	368,818	483	193,902	13	24,991	284	131,551	23	18,374	985	652,859	455	260,341	167	308,900	331	74,155	32	9,463
Ohio	190	99,164	114	57,498	2	(D)	70	37,108	4	(D)	231	166,673	109	68,748	37	84,885	75	11,600	10	1,440
Indiana	25	26,203	10	(D)	2	(D)	13	(D)	...	...	91	41,948	43	26,575	15	11,504	29	(D)	4	(D)
Illinois	436	191,839	253	101,630	5	5,423	161	68,590	17	16,196	405	291,133	188	105,351	73	144,630	130	34,612	14	6,540
Michigan	94	35,577	57	18,209	3	(D)	32	12,882	2	(D)	157	108,722	69	36,192	21	52,899	63	18,959	4	672
Wisconsin	58	16,035	49	(D)	1	(D)	8	(D)	...	...	101	44,383	46	23,475	21	14,982	34	(D)	...	(D)
West North Central	326	257,138	221	103,430	17	117,913	84	34,212	4	1,583	324	220,368	128	102,640	63	87,310	121	27,911	12	2,507
Minnesota	96	41,795	65	25,504	1	(D)	28	14,670	2	(D)	81	42,981	34	14,745	15	19,412	30	(D)	2	(D)
Iowa	31	10,232	20	5,319	4	3,670	7	1,243	...	...	57	32,079	25	17,791	7	3,605	22	10,349	3	334
Missouri	178	194,449	123	68,359	9	109,147	44	(D)	2	(D)	119	116,198	46	56,340	30	53,229	39	6,132	4	497
North Dakota	3	(D)	1	(D)	1	(D)	1	(D)	...	...	6	1,784	2	(D)	1	(D)	3	141	...	...
South Dakota	1	(D)	1	(D)	...	...	...	...	...	...	6	1,794	2	(D)	...	...	4	(D)	...	...
Nebraska	8	5,257	4	(D)	1	(D)	3	2,398	...	...	25	14,545	5	4,110	6	9,060	12	(D)	2	(D)
Kansas	9	3,690	7	(D)	1	(D)	1	(D)	...	...	30	10,987	14	7,128	4	(D)	11	2,205	1	(D)
South Atlantic	522	242,025	261	118,063	18	36,319	238	86,241	5	1,402	443	218,557	230	128,588	65	62,480	136	26,322	12	1,167
Delaware	3	(D)	...	...	...	...	3	(D)	...	...	10	2,119	3	909	4	698	1	(D)	2	(D)
Maryland	118	42,881	63	24,711	...	...	54	(D)	1	(D)	82	35,968	47	16,683	15	15,739	17	3,222	3	324
District of Columbia	10	(D)	3	(D)	1	(D)	6	(D)	...	...	48	31,162	22	7,637	8	18,249	15	(D)	3	(D)
Virginia	57	27,540	35	15,938	3	(D)	19	(D)	...	...	54	32,413	25	23,387	10	6,999	17	(D)	2	(D)
West Virginia	16	20,081	10	(D)	4	15,649	2	(D)	...	...	22	8,072	13	6,060	2	(D)	6	892	1	(D)
North Carolina	101	35,756	30	8,537	4	3,794	67	23,425	...	...	63	35,606	36	27,174	6	5,219	21	3,213	...	...
South Carolina	27	13,316	17	9,572	...	...	10	3,744	...	...	19	10,375	11	7,277	1	(D)	7	(D)	...	...
Georgia	105	68,080	54	39,913	3	(D)	46	22,903	2	(D)	59	31,950	29	18,973	7	6,710	22	(D)	1	(D)
Florida	85	23,084	49	14,366	3	(D)	31	5,584	2	(D)	86	30,892	44	20,488	12	6,414	30	3,990	...	...
East South Central	224	100,673	113	42,148	18	41,168	93	17,357	...	...	167	79,014	91	48,070	22	22,559	48	7,741	6	644
Kentucky	41	19,184	22	9,633	3	7,688	16	1,863	...	...	37	14,676	15	6,596	7	6,324	13	(D)	2	(D)
Tennessee	103	56,606	55	20,692	9	27,581	39	8,333	...	...	59	41,770	34	25,397	7	13,846	15	2,239	3	288
Alabama	49	17,613	23	10,308	3	2,946	23	4,359	...	...	50	15,733	25	10,010	7	(D)	17	3,252	1	(D)
Mississippi	31	7,270	13	1,515	3	2,953	15	2,802	...	...	21	6,835	17	6,067	1	(D)	3	(D)	...	(D)
West South Central	230	116,737	128	37,222	20	38,941	79	28,178	3	12,396	281	153,654	100	56,953	53	66,678	122	29,327	6	696
Arkansas	19	8,188	9	(D)	3	5,097	7	(D)	...	...	11	5,259	6	3,059	3	(D)	2	(D)	...	...
Louisiana	51	32,624	28	11,131	6	(D)	16	6,475	1	(D)	62	28,811	31	15,931	12	(D)	19	(D)	...	(D)
Oklahoma	15	5,462	6	(D)	1	(D)	8	2,722	...	...	35	20,870	9	6,080	5	7,742	21	6,990	...	58
Texas	145	70,463	85	22,536	10	22,776	48	(D)	2	(D)	173	98,714	54	31,883	33	(D)	80	15,246	6	(D)
Mountain	62	28,226	38	12,949	3	4,825	21	10,452	...	...	109	52,119	50	33,876	13	11,589	45	6,563	1	91
Montana	2	(D)	1	(D)	...	...	1	(D)	...	...	13	(D)	6	3,880	1	(D)	6	(D)	...	...
Idaho	2	(D)	1	(D)	...	...	1	(D)	...	...	12	2,802	7	2,380	2	(D)	3	(D)	...	...
Wyoming	...	...	...	...	...	...	...	...	...	...	3	(D)	...	(D)	1	(D)	2	(D)	...	...
Colorado	33	18,463	25	9,882	1	(D)	7	(D)	...	...	34	19,267	15	8,518	5	(D)	14	(D)	...	(D)
New Mexico	3	1,141	...	...	...	...	3	1,141	...	...	8	2,899	5	2,744	...	...	3	155	...	...
Arizona	17	3,941	9	2,184	1	(D)	7	(D)	...	...	18	5,723	6	3,880	3	(D)	8	1,207	1	(D)
Utah	4	2,484	1	(D)	1	(D)	2	(D)	...	...	17	14,223	8	11,358	1	(D)	8	(D)	...	...
Nevada	1	(D)	1	(D)	...	...	...	...	...	...	4	1,181	3	(D)	...	...	1	(D)	...	...
Pacific	630	314,268	336	138,904	12	39,966	258	98,502	24	(D)	410	274,121	213	138,803	50	100,357	126	31,086	21	3,875
Washington	46	14,304	27	9,053	1	(D)	18	(D)	...	...	58	33,326	32	27,297	4	1,725	22	4,304	...	...
Oregon	24	9,633	17	4,167	2	(D)	5	(D)	...	...	38	21,289	22	18,196	6	1,971	10	(D)	...	(D)
California	560	290,331	292	125,684	9	(D)	235	92,987	24	(D)	314	219,506	159	93,310	40	96,661	94	(D)	21	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Farm products (raw materials) merchants		Automotive wholesalers						Hardware, plumbing-heating goods wholesalers						Lumber, construction materials distributors					
			Total		Motor vehicle distributors		Automotive equipment, tire-tube wholesalers		Total		Hardware wholesalers		Plumbing, heating equipment, supplies distributors		Total		Lumber, millwork wholesalers		Construction materials distributors	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	3,853	9,231,941	15,540	3,977,513	1,563	757,335	13,977	3,220,178	6,183	4,397,711	2,137	2,067,923	4,046	2,329,788	10,314	6,586,207	4,304	3,805,942	6,010	2,780,265
New England	222	384,835	798	202,362	89	35,246	709	167,116	558	267,720	137	76,824	421	190,896	583	312,057	265	187,697	318	124,360
Maine	7	742	79	21,195	6	1,485	73	19,710	35	28,370	15	17,456	20	10,914	83	21,358	50	11,837	33	9,521
New Hampshire	2	(D)	49	9,931	3	290	46	9,641	18	10,233	3	3,568	15	6,665	37	8,874	20	4,787	17	4,087
Vermont	8	(D)	29	6,813	5	1,123	24	5,690	8	4,226	3	2,128	5	2,098	25	4,952	15	3,984	10	968
Massachusetts	177	322,477	364	97,213	38	10,653	326	86,560	316	148,800	77	40,669	239	108,131	261	182,880	119	114,925	142	67,955
Rhode Island	10	47,798	79	16,083	11	3,269	68	12,814	41	13,759	6	1,551	35	12,208	47	21,957	12	7,286	35	14,671
Connecticut	18	12,240	198	51,127	26	18,426	172	32,701	140	62,332	33	11,452	107	50,880	130	72,036	49	44,878	81	27,158
Middle Atlantic	740	1,944,315	2,603	759,054	330	180,741	2,273	578,313	1,884	957,555	674	360,504	1,210	597,051	2,029	1,336,379	847	689,316	1,182	647,063
New York	560	1,688,125	1,197	409,752	164	114,548	1,033	295,204	1,072	527,508	456	217,544	616	309,964	1,034	628,237	439	309,617	595	318,620
New Jersey	40	14,717	423	108,578	51	17,090	372	91,488	354	147,035	93	35,157	261	111,878	398	290,666	151	166,365	247	124,301
Pennsylvania	140	241,473	983	240,724	115	49,103	868	191,621	458	283,012	125	107,803	333	175,209	597	417,476	257	213,334	340	204,142
East North Central	612	1,468,725	3,052	779,130	353	148,842	2,699	630,288	1,152	835,376	375	401,184	777	434,192	2,130	1,400,153	741	682,602	1,389	717,551
Ohio	105	220,204	859	220,375	115	43,127	744	177,248	315	231,679	79	111,466	236	120,213	535	372,315	169	162,130	366	210,185
Indiana	87	182,428	400	101,228	35	21,957	365	79,271	118	98,819	40	51,158	78	47,661	306	138,859	107	66,164	199	72,695
Illinois	260	853,598	854	206,738	92	30,249	762	176,489	366	236,374	145	111,620	221	124,754	608	435,027	224	211,445	384	223,582
Michigan	80	88,311	650	194,218	75	45,137	575	149,081	242	182,734	77	83,850	165	98,884	464	355,041	173	199,890	291	155,151
Wisconsin	80	124,184	289	56,571	36	8,372	253	48,199	111	85,770	34	43,090	77	42,680	217	98,911	68	42,973	149	55,938
West North Central	652	1,487,414	1,572	435,964	122	79,290	1,450	356,674	424	452,997	144	267,789	280	185,208	875	615,593	301	373,259	574	242,334
Minnesota	136	358,971	262	93,327	17	13,695	245	79,632	89	154,363	36	117,925	53	36,438	190	204,548	74	144,243	116	60,305
Iowa	120	215,235	273	67,144	15	11,643	258	55,501	67	59,622	18	21,107	49	38,515	167	90,919	48	53,425	119	37,494
Missouri	137	470,477	485	154,452	44	40,672	441	113,780	155	150,526	54	83,334	101	67,192	265	182,795	98	107,498	167	75,297
North Dakota	34	26,063	63	19,398	6	1,455	57	17,943	10	3,940	2	(D)	8	(D)	29	16,146	12	5,863	17	10,283
South Dakota	20	9,643	67	17,923	6	784	61	17,139	17	8,975	8	(D)	9	(D)	33	11,560	10	5,702	23	5,858
Nebraska	96	189,585	180	40,696	18	7,340	162	33,356	40	40,481	12	20,180	28	20,301	73	51,449	26	29,794	47	21,655
Kansas	109	217,440	242	43,024	16	3,701	226	39,323	46	35,090	14	17,768	32	17,322	118	58,176	33	26,734	85	31,442
South Atlantic	478	726,502	2,001	507,166	202	91,248	1,799	415,918	661	523,090	239	221,475	422	301,615	1,251	604,096	590	342,494	661	261,602
Delaware	3	3,455	28	8,188	1	(D)	27	(D)	15	7,431	2	(D)	13	(D)	26	14,034	8	6,627	18	7,407
Maryland	30	28,172	181	49,371	22	9,313	159	40,058	92	52,399	26	14,053	66	38,346	141	75,247	59	46,279	82	28,968
District of Columbia	2	(D)	52	20,792	10	(D)	42	(D)	32	44,889	11	(D)	21	(D)	36	46,601	12	19,957	24	26,644
Virginia	59	190,800	227	56,432	21	9,605	206	46,827	89	78,383	35	36,821	54	41,562	173	78,195	86	42,192	87	36,003
West Virginia	5	(D)	185	28,813	21	6,222	164	22,591	51	39,340	33	32,435	18	6,905	94	29,207	49	14,494	45	14,713
North Carolina	169	211,885	396	98,872	35	17,798	361	81,074	101	78,689	33	31,310	68	47,379	214	111,011	116	78,521	98	32,490
South Carolina	67	96,411	178	29,983	22	8,486	156	21,497	48	35,619	21	17,498	27	18,121	90	33,489	48	25,386	42	8,103
Georgia	109	180,380	317	113,954	27	8,374	290	105,580	94	86,399	33	32,069	61	54,330	193	75,386	108	49,905	85	25,481
Florida	34	15,038	437	100,761	43	25,849	394	74,912	139	99,941	45	41,961	94	57,980	284	140,926	104	59,133	180	81,793
East South Central	300	1,109,019	966	211,833	88	39,887	878	171,946	196	301,748	89	224,224	107	77,524	543	265,026	296	160,908	247	104,118
Kentucky	44	97,911	215	36,651	21	3,141	194	33,510	50	91,877	17	72,616	33	19,261	107	50,598	46	30,032	61	20,566
Tennessee	146	811,886	339	92,727	39	23,370	300	69,357	66	101,842	32	72,318	34	29,524	180	82,350	101	43,729	79	38,621
Alabama	71	126,927	245	50,466	18	6,760	227	43,706	51	85,971	26	65,092	25	20,879	156	92,150	94	62,169	62	29,981
Mississippi	39	72,295	167	31,989	10	6,616	157	25,373	29	22,058	14	14,198	15	7,860	100	39,928	55	24,978	45	14,950
West South Central	462	1,397,062	1,705	383,165	131	58,530	1,574	324,635	444	335,961	160	176,653	284	159,308	989	521,636	409	275,247	580	246,389
Arkansas	28	21,726	175	25,102	7	1,981	168	23,121	35	29,567	14	19,735	21	9,832	93	31,319	57	23,431	36	7,888
Louisiana	46	155,456	228	61,056	23	8,561	205	52,495	70	38,107	33	22,226	37	15,881	168	82,811	74	43,448	94	39,363
Oklahoma	68	79,727	283	64,264	21	6,093	262	58,171	51	37,694	14	18,348	37	19,346	142	52,291	52	26,936	90	25,355
Texas	320	1,140,153	1,019	232,743	80	41,895	939	190,848	288	230,593	99	116,344	189	114,249	586	355,215	226	181,432	360	173,783
Mountain	139	162,341	739	179,010	63	27,443	676	151,567	180	158,268	53	73,647	127	84,621	384	206,742	126	119,684	258	87,058
Montana	15	9,754	96	29,027	7	2,698	89	26,329	17	17,788	7	10,062	10	7,726	43	22,245	17	13,588	26	8,657
Idaho	18	12,452	81	12,750	4	2,381	77	10,369	17	11,919	7	7,455	10	4,464	46	15,748	12	9,151	34	6,597
Wyoming	3	(D)	43	10,544	4	(D)	39	(D)	4	810	3	(D)	1	(D)	18	3,356	2	(D)	16	(D)
Colorado	56	68,131	178	42,783	20	7,063	158	35,720	45	32,877	13	13,363	32	19,514	98	75,655	34	46,591	64	29,064
New Mexico	15	16,038	96	19,083	8	5,643	88	13,440	16	13,224	5	3,584	11	9,640	48	23,106	17	14,802	31	8,304
Arizona	17	32,381	130	33,450	12	5,419	118	28,031	30	28,062	7	7,239	23	20,823	51	27,669	19	12,448	32	15,221
Utah	14	22,529	85	21,659	7	2,006	78	19,653	41	47,656	9	31,168	32	16,488	51	24,261	17	17,510	34	6,751
Nevada	1	(D)	30	9,714	1	(D)	29	(D)	10	5,932	2	(D)	8	(D)	29	14,702	8	(D)	21	(D)
Pacific	248	551,728	2,104	519,829	185	96,108	1,919	423,721	684	564,996	266	265,623	418	299,373	1,530	1,324,525	729	974,735	801	349,790
Washington	65	67,782	345	82,746	48	20,177	297	62,569	117	90,189	49	55,671	68	34,518	310	361,600	165	300,207	145	61,393
Oregon	26	175,596	252	65,713	21	14,763	231	50,950	60	52,012	28	28,762	32	23,250	264	330,374	176	299,762	88	30,612
California	157	308,350	1,507	371,370	116	61,168	1,391	310,202	507	422,795	189	181,190	318	241,605	956	632,551	388	374,766	568	257,785

(D) Withheld to avoid disclosure.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Machinery, equipment, supplies distributors																			
	Total		Air conditioning, commercial refrigeration equipment distributors		Commercial machines, equipment distributors		Construction machinery, equipment dealers		Farm-garden machinery, equipment wholesalers		Industrial machinery, equipment distributors		Industrial materials, supplies distributors		Professional equipment, supplies distributors		Service establishment supply houses		Transportation equipment distributors	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total.	27,150	10,039,852	1,860	484,070	3,219	660,125	1,640	1,401,359	1,112	534.379	5,746	2,618,986	4,393	2,009,740	2,912	853,153	5,264	1,101,992	1,004	376,048
New England	1,648	509,721	97	24,311	180	34,097	116	67,187	40	15,770	324	119,428	342	104,049	159	37,267	348	72,742	42	34,870
Maine	105	27,265	8	2,520	15	1,429	14	10,423	3	(D)	16	1,926	13	5,020	5	(D)	23	2,160	8	1,520
New Hampshire	59	11,359	5	1,222	9	901	10	4,251	3	91	8	1,243	3	604	7	680	14	2,367	...	...
Vermont	42	8,876	...	...	6	286	12	6,067	2	(D)	6	467	4	969	6	(D)	5	461	1	(D)
Massachusetts	904	279,964	54	15,399	95	20,874	44	25,626	17	5,799	179	67,511	182	55,923	96	25,153	214	53,098	23	10,581
Rhode Island	140	30,826	7	(D)	11	2,762	6	1,710	6	1,192	30	7,146	40	10,077	9	2,422	29	4,636	2	(D)
Connecticut	398	151,431	23	(D)	44	7,845	30	19,110	9	7,814	85	41,135	100	31,456	36	7,061	63	10,020	8	(D)
Middle Atlantic	6,427	2,165,122	370	101,366	753	165,866	287	234,172	133	62,657	1,335	509,201	1,123	451,145	922	255,298	1,260	281,991	244	103,426
New York	3,846	1,342,524	191	53,344	441	115,431	142	111,719	68	31,279	801	330,941	633	259,931	628	174,164	767	187,350	175	78,365
New Jersey	909	248,651	65	19,238	106	15,035	31	28,853	12	6,578	222	52,468	189	60,103	86	31,039	155	24,523	43	10,814
Pennsylvania	1,672	573,947	114	28,784	206	35,400	114	93,600	53	24,800	312	125,792	301	131,111	208	50,095	338	70,118	26	14,247
East North Central	5,397	2,012,819	381	89,988	625	138,080	264	226,292	228	112,046	1,093	473,289	1,081	526,585	560	166,086	1,052	227,728	113	52,725
Ohio	1,476	524,830	105	23,497	178	39,001	83	64,077	54	32,796	272	96,037	327	154,620	150	46,680	283	56,771	24	11,351
Indiana	534	179,561	58	14,976	65	16,089	33	28,741	21	14,273	74	31,648	87	41,050	63	12,913	129	18,632	4	1,239
Illinois	1,707	680,220	90	23,452	206	52,622	69	54,089	80	30,765	366	187,851	331	152,670	192	66,632	330	81,062	43	31,077
Michigan	1,129	463,270	76	18,911	114	21,335	47	48,783	36	17,972	286	127,465	238	143,043	105	27,415	201	52,200	26	6,146
Wisconsin	551	164,938	52	9,152	62	9,033	32	30,602	37	16,240	95	30,288	98	35,202	50	12,446	109	19,063	16	2,912
West North Central	2,235	888,073	160	36,992	255	51,441	181	179,876	195	111,027	381	191,852	298	124,161	246	86,799	480	92,529	39	13,396
Minnesota	487	200,182	26	5,460	56	15,576	43	42,323	42	31,056	72	33,679	68	26,915	68	23,311	101	18,085	11	3,777
Iowa	294	93,369	30	4,670	40	7,578	25	22,657	34	17,792	26	10,820	32	13,143	29	7,158	78	9,551	...	...
Missouri	781	328,445	61	17,318	90	19,452	50	54,074	37	29,414	126	59,439	128	64,059	87	39,657	183	39,451	19	5,581
North Dakota	79	37,642	2	(D)	6	1,409	10	7,824	19	7,643	17	11,128	4	(D)	8	1,125	13	7,878	...	...
South Dakota	58	17,488	3	(D)	11	1,362	10	7,872	10	3,200	4	1,376	4	(D)	8	2,235	8	1,043	...	...
Nebraska	211	90,341	14	4,012	30	(D)	19	27,641	33	18,056	26	14,837	20	5,845	23	6,238	45	9,826	1	(D)
Kansas	325	120,606	24	5,135	22	(D)	24	17,485	20	3,866	110	60,573	42	13,561	23	7,075	52	6,695	8	(D)
South Atlantic	2,641	911,782	231	54,212	388	62,480	198	191,082	114	66,718	360	116,809	325	176,077	277	85,809	597	122,048	151	36,547
Delaware	38	12,333	3	(D)	5	362	1	(D)	1	(D)	2	(D)	8	4,195	3	454	10	1,978	5	2,631
Maryland	332	122,938	22	5,105	41	10,460	21	23,526	13	6,785	39	15,076	57	19,474	28	11,215	92	26,230	19	5,067
District of Columbia	144	36,684	11	2,073	27	4,677	3	(D)	3	361	20	(D)	8	1,847	22	8,704	42	9,967	8	3,658
Virginia	316	110,239	20	5,433	47	7,474	36	29,827	11	6,559	36	10,464	33	22,165	43	12,975	67	11,524	23	3,818
West Virginia	216	87,478	21	(D)	30	3,551	29	24,262	2	(D)	39	19,847	37	25,001	22	5,738	36	5,340	...	...
North Carolina	424	155,663	34	10,130	60	8,396	28	30,783	25	18,471	76	30,726	47	22,402	50	12,906	99	20,571	5	1,278
South Carolina	166	52,011	15	3,222	26	4,045	12	11,834	5	1,507	26	4,313	25	18,053	16	3,595	38	5,018	3	424
Georgia	398	153,415	32	7,305	55	8,431	29	32,971	22	13,905	63	16,986	55	32,854	34	18,160	100	21,264	8	1,539
Florida	607	181,021	73	17,124	97	15,084	39	36,293	32	18,729	59	13,355	55	30,086	59	12,062	113	20,156	80	18,132
East South Central	1,038	409,309	89	18,664	137	26,220	105	117,181	51	33,256	175	65,878	122	70,083	104	32,311	234	39,508	21	6,208
Kentucky	252	100,297	8	1,547	38	9,664	32	30,745	11	9,994	41	14,865	38	18,080	28	6,725	53	7,780	3	897
Tennessee	399	158,056	40	8,779	57	10,173	35	42,585	21	17,384	56	18,554	43	28,465	44	13,573	96	17,255	7	1,288
Alabama	248	98,512	27	5,542	29	(D)	22	23,711	9	3,016	44	19,599	32	20,486	21	8,473	57	10,882	7	(D)
Mississippi	139	52,444	14	2,796	13	(D)	16	20,140	10	2,862	34	12,860	9	3,052	11	3,540	28	3,591	4	(D)
West South Central	3,127	1,482,997	233	80,271	303	58,478	168	141,321	119	39,738	1,074	738,794	365	219,459	239	71,197	525	103,397	101	30,342
Arkansas	139	47,037	10	2,252	22	2,288	18	11,346	5	748	29	13,854	12	7,570	12	3,224	28	4,558	3	1,197
Louisiana	493	311,864	39	9,950	43	8,342	29	26,619	13	6,258	151	155,585	67	66,607	41	10,052	77	16,529	33	11,922
Oklahoma	532	242,687	34	9,128	39	6,838	20	16,882	23	7,152	242	150,263	50	28,326	28	8,312	84	13,974	12	1,812
Texas	1,963	881,409	150	58,941	199	41,010	101	86,474	78	25,580	652	419,092	236	116,956	158	49,609	336	68,336	53	15,411
Mountain	1,011	375,463	76	20,396	141	24,191	123	100,504	75	30,488	229	104,150	93	34,149	85	26,704	175	31,409	14	3,472
Montana	112	45,310	5	477	19	2,118	27	22,708	14	8,518	19	5,696	4	(D)	10	2,285	12	2,241	2	(D)
Idaho	76	23,908	7	927	9	630	11	11,485	13	2,615	12	5,409	7	846	5	778	12	1,218	...	...
Wyoming	70	29,924	1	(D)	6	(D)	10	6,327	2	(D)	43	(D)	2	(D)	3	317	3	209	...	...
Colorado	294	116,438	20	4,654	48	8,878	26	18,554	16	6,640	66	36,251	39	16,762	23	9,811	52	12,607	4	2,281
New Mexico	116	51,320	6	1,130	10	(D)	9	12,676	6	3,342	37	24,408	7	3,321	10	2,324	30	3,145	1	(D)
Arizona	163	54,296	25	10,327	21	3,743	15	11,036	13	3,923	22	4,293	18	9,197	17	5,757	29	5,436	3	584
Utah	144	46,347	10	2,676	18	5,839	18	13,717	10	5,307	28	6,577	14	(D)	13	4,429	31	5,681	2	(D)
Nevada	36	7,920	2	(D)	10	1,303	7	4,001	1	(D)	2	(D)	2	(D)	4	1,003	6	872	2	(D)
Pacific	3,626	1,284,566	223	57,870	437	99,272	198	143,744	157	62,679	775	299,585	644	304,032	320	91,682	593	130,640	279	95,062
Washington	506	174,190	33	7,554	68	15,414	34	24,519	22	8,545	85	31,662	107	34,782	40	15,914	86	17,495	31	18,305
Oregon	386	149,176	23	4,234	40	7,889	42	38,180	29	14,367	84	31,617	83	33,147	23	7,464	50	9,278	12	3,000
California	2,734	961,200	167	46,082	329	75,969	122	81,045	106	39,767	606	236,306	454	236,103	257	68,304	457	103,867	236	73,757

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Electrical, electronics, appliance distributors								Metals, metalwork (except scrap) distributors						Scrap, waste materials dealers					
	Total		Electrical apparatus, supplies distributors		Electrical appliance, radio, TV set wholesalers		Electronic parts, equipment distributors		Total		Iron, steel and products distributors		Nonferrous metals distributors		Total		Iron, steel scrap dealers		Waste materials dealers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	7,123	6,337,718	3,159	2,910,458	2,065	2,814,584	1,899	612,676	3,235	3,362,585	2,693	2,174,276	542	1,188,309	8,189	2,405,590	3,719	1,213,140	4,470	1,192,450
New England	496	362,158	243	154,844	139	172,815	114	34,499	181	124,022	141	90,729	40	33,293	804	219,185	237	39,160	567	180,025
Maine	39	34,019	14	13,877	18	18,238	7	1,904	5	1,236	5	1,236	...	...	43	5,931	20	2,075	23	3,856
New Hampshire	17	10,123	10	7,471	4	(D)	3	(D)	2	(D)	1	(D)	1	(D)	45	10,620	17	717	28	9,903
Vermont	14	13,885	8	5,040	5	(D)	1	(D)	3	(D)	3	(D)	...	...	19	1,159	11	676	8	483
Massachusetts	254	185,029	131	75,686	63	88,293	60	21,050	106	81,026	87	61,728	19	19,298	473	133,249	122	18,757	351	114,492
Rhode Island	49	31,690	24	13,290	17	15,510	8	2,890	12	7,745	6	(D)	6	(D)	73	22,757	18	7,333	55	15,424
Connecticut	123	87,412	56	39,480	32	41,092	35	6,840	53	30,775	39	24,733	14	6,042	151	45,469	49	9,602	102	35,867
Middle Atlantic	1,937	1,537,294	909	656,310	451	677,307	577	203,677	1,013	1,537,852	768	622,428	245	915,424	2,520	741,945	855	295,602	1,665	446,343
New York	1,186	836,831	536	348,560	280	387,233	370	101,038	644	1,179,544	458	344,699	186	834,845	1,290	390,754	324	106,295	966	284,459
New Jersey	284	222,949	151	111,510	48	61,919	85	49,520	129	134,195	107	104,433	22	29,762	414	107,518	155	51,866	259	55,652
Pennsylvania	467	477,514	222	196,240	123	228,155	122	53,119	240	224,113	203	173,296	37	50,817	816	243,673	376	137,441	440	106,232
East North Central	1,376	1,388,718	601	658,282	408	600,031	367	130,405	792	782,734	683	670,842	109	111,892	2,018	760,528	1,122	529,667	896	230,861
Ohio	353	383,067	162	191,073	95	155,518	96	36,476	235	183,458	205	145,490	30	37,968	582	266,570	339	191,697	243	74,873
Indiana	173	152,038	75	74,291	52	64,530	46	13,217	60	44,218	52	39,930	8	4,288	216	53,313	141	36,462	75	16,851
Illinois	430	450,190	185	184,715	132	215,644	113	49,831	279	357,266	243	316,392	36	40,874	578	256,652	281	179,514	297	77,138
Michigan	265	279,254	117	148,201	83	111,310	65	19,743	171	168,231	143	143,008	28	25,223	428	139,580	245	92,173	183	47,407
Wisconsin	155	124,169	62	60,002	46	53,029	47	11,138	47	29,561	40	26,022	7	3,539	214	44,413	116	29,821	98	14,592
West North Central	536	583,352	232	251,726	178	289,839	126	41,787	170	136,604	145	109,116	25	27,488	677	144,356	427	99,523	250	44,833
Minnesota	127	127,726	57	52,968	36	61,785	34	12,973	42	36,177	35	29,696	7	6,481	111	33,392	64	23,943	47	9,449
Iowa	97	95,575	43	45,269	39	44,802	15	5,504	17	7,884	16	(D)	1	(D)	134	17,147	90	9,843	44	7,304
Missouri	173	211,286	78	89,645	53	107,266	42	14,375	85	81,599	71	62,255	14	19,344	231	60,618	130	41,752	101	18,866
North Dakota	20	20,316	5	(D)	13	12,358	2	(D)	2	(D)	2	(D)	...	...	14	3,416	12	(D)	2	(D)
South Dakota	18	15,508	6	(D)	10	9,868	2	(D)	2	(D)	2	(D)	...	...	19	1,656	13	(D)	6	(D)
Nebraska	46	51,240	18	23,992	15	24,518	13	2,730	6	2,369	5	(D)	1	(D)	63	13,650	45	11,297	18	2,353
Kansas	55	61,701	25	27,294	12	29,242	18	5,165	1	6,389	14	(D)	2	(D)	105	14,477	73	8,704	32	5,773
South Atlantic	833	747,240	355	336,565	278	352,197	200	58,478	193	113,035	167	88,120	26	24,915	693	178,260	306	62,595	387	115,665
Delaware	12	12,993	6	8,921	2	(D)	4	(D)	8	6,178	6	(D)	2	(D)	20	1,622	10	699	10	923
Maryland	95	90,276	35	35,055	33	47,937	27	7,284	37	26,785	28	20,391	9	6,394	112	38,929	36	15,996	76	22,933
District of Columbia	61	65,106	20	24,770	20	32,737	21	7,599	4	(D)	3	(D)	1	(D)	37	6,616	10	1,009	27	5,607
Virginia	114	97,173	47	45,859	39	45,583	28	5,731	22	8,941	20	(D)	2	(D)	87	15,985	50	10,156	37	5,829
West Virginia	62	47,279	26	21,509	23	21,420	13	4,350	17	(D)	15	(D)	2	(D)	59	8,402	33	4,994	26	3,408
North Carolina	117	117,864	55	50,544	40	58,988	22	8,332	20	12,991	17	12,673	3	318	126	35,419	50	7,653	76	27,766
South Carolina	60	39,731	25	21,837	17	(D)	18	(D)	6	(D)	6	(D)	...	...	55	10,751	28	3,521	27	7,230
Georgia	104	117,803	51	46,686	35	63,567	18	7,550	26	28,275	23	(D)	3	(D)	116	44,708	60	12,580	56	32,128
Florida	208	159,015	90	81,384	69	66,679	49	10,952	53	22,813	49	22,187	4	626	81	15,828	29	5,987	52	9,841
East South Central	305	297,676	114	125,356	114	155,969	77	16,351	72	58,840	66	54,884	6	3,956	266	67,409	161	44,806	105	22,603
Kentucky	77	71,389	25	22,289	29	43,050	23	6,050	19	15,392	17	(D)	2	(D)	82	15,074	59	12,159	23	2,915
Tennessee	124	141,889	48	61,135	57	74,288	19	6,466	25	23,475	22	(D)	3	(D)	70	15,817	33	8,331	37	7,486
Alabama	69	61,225	25	25,101	22	33,773	22	2,351	21	16,123	20	(D)	1	(D)	74	32,849	40	21,711	34	11,138
Mississippi	35	23,173	16	16,831	6	4,858	13	1,484	7	3,850	7	3,850	...	...	40	3,669	29	2,605	11	1,064
West South Central	570	517,727	250	248,894	174	229,3[illegible]	146	39,501	325	254,810	302	230,622	23	24,188	465	117,543	263	63,619	202	53,924
Arkansas	43	29,511	15	10,064	18	16,085	10	3,362	9	3,563	9	3,563	...	...	42	6,859	26	4,813	16	2,046
Louisiana	113	102,817	45	40,399	36	54,738	32	7,680	39	23,836	33	20,742	6	3,094	63	21,879	23	13,328	40	8,551
Oklahoma	63	58,333	28	31,746	19	22,698	16	3,889	67	37,750	62	35,273	5	2,477	90	10,025	67	5,947	23	4,078
Texas	351	327,066	162	166,685	101	135,811	88	24,570	210	189,661	198	171,044	12	18,617	270	78,780	147	39,531	123	39,249
Mountain	242	174,298	95	90,703	86	70,454	61	13,141	82	36,856	75	34,968	7	1,888	153	27,725	83	18,237	70	9,488
Montana	28	18,587	13	12,773	9	5,143	6	671	8	(D)	7	(D)	1	(D)	17	2,695	4	250	13	2,445
Idaho	15	9,170	6	7,362	4	870	5	938	4	(D)	3	(D)	1	(D)	14	1,509	10	1,277	4	232
Wyoming	7	1,374	2	(D)	2	(D)	3	350	9	4,790	8	(D)	1	(D)	12	(D)	9	(D)	3	(D)
Colorado	71	59,006	25	20,572	28	32,936	18	5,498	30	15,763	28	(D)	2	(D)	54	12,955	31	9,157	23	3,798
New Mexico	20	10,595	10	5,575	6	4,649	4	371	8	4,272	8	4,272	...	...	15	1,717	8	950	7	767
Arizona	47	29,944	24	19,120	11	8,744	12	2,080	14	5,290	14	5,290	...	...	18	4,413	6	3,447	12	966
Utah	42	37,291	11	20,553	21	13,767	10	2,971	9	2,817	7	(D)	2	(D)	18	3,109	10	2,176	8	933
Nevada	12	8,331	4	(D)	5	(D)	3	262	...	...	...	...	...	...	5	(D)	5	(D)	...	(D)
Pacific	828	729,255	360	387,778	237	266,640	231	74,837	407	317,832	346	272,567	61	45,265	593	148,639	265	59,931	328	88,708
Washington	136	131,578	59	69,688	47	52,967	30	8,923	42	27,640	36	21,319	6	6,321	77	16,847	43	9,890	34	6,957
Oregon	78	77,024	40	43,204	30	30,971	8	2,849	49	28,077	42	23,900	7	4,177	51	9,583	26	2,144	25	7,439
California	614	520,653	261	274,886	160	182,702	193	63,065	316	262,115	268	227,348	48	34,767	465	122,209	196	47,897	269	74,312

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Other merchant wholesalers																			
	Total		Amusement, sporting goods distributors		Books, magazine, newspaper wholesalers		Coal wholesalers		Farm supplies wholesalers		Jewelry wholesalers		Petroleum products distributors		Gift, art goods, greeting card wholesalers		Flower, bulb, plant wholesalers		Miscellaneous products merchant wholesalers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	18,506	9,705,096	2,514	952,711	1,919	697,206	700	794,189	2,347	1,574,642	2,741	825,459	2,260	1,416,388	983	190,307	966	222,942	4,076	3,031,252
New England	1,164	463,447	185	64,575	152	58,505	32	73,300	44	27,793	197	43,335	121	51,791	54	9,298	61	8,513	318	126,337
Maine	83	15,433	9	1,199	14	3,480	4	(D)	4	885	3	(D)	17	4,912	2	(D)	2	(D)	28	2,835
New Hampshire	40	5,765	3	602	9	1,802	1	(D)	1	(D)	3	(D)	5	1,169	1	(D)	2	(D)	15	1,679
Vermont	24	3,698	5	1,289	5	1,153	...	...	1	(D)	1	(D)	6	342	1	(D)	1	(D)	4	641
Massachusetts	643	318,054	108	48,901	78	31,052	20	66,649	17	17,334	99	24,701	50	25,480	34	6,718	37	6,084	200	91,135
Rhode Island	175	52,971	18	2,964	21	6,065	1	(D)	3	(D)	76	15,957	14	4,356	3	(D)	4	491	35	22,208
Connecticut	199	67,526	42	9,620	25	14,953	6	4,794	18	8,487	15	2,587	29	15,532	13	1,988	15	1,726	36	7,839
Middle Atlantic	6,170	4,054,997	812	378,830	508	254,364	237	287,419	300	329,476	1,577	506,510	454	434,052	398	93,142	252	59,540	1,632	1,711,664
New York	4,562	3,334,792	587	304,127	340	181,425	107	182,629	160	211,001	1,389	456,290	244	345,090	321	79,379	145	41,705	1,269	1,533,146
New Jersey	535	247,528	91	22,662	50	36,175	19	5,041	48	38,798	34	10,000	80	29,146	29	5,212	45	7,258	139	93,236
Pennsylvania	1,073	472,677	134	52,041	118	36,764	111	99,749	92	79,677	154	40,220	130	59,816	48	8,551	62	10,577	224	85,282
East North Central	3,045	1,667,191	464	163,033	390	159,764	207	296,772	429	272,436	330	119,163	357	226,755	156	33,388	181	50,653	531	345,227
Ohio	762	470,083	112	31,478	94	25,776	77	160,299	87	57,195	87	30,056	70	41,762	45	6,526	46	10,155	144	106,836
Indiana	312	122,351	28	7,916	62	13,926	18	6,103	64	57,669	13	3,394	58	19,690	9	882	21	4,508	39	8,263
Illinois	1,118	723,782	174	74,996	123	89,140	66	71,826	144	76,802	163	66,890	122	124,415	70	22,081	64	22,970	192	174,662
Michigan	532	191,388	98	27,880	69	22,233	30	21,454	69	43,447	40	11,865	63	27,723	23	3,140	37	8,574	103	25,072
Wisconsin	321	159,587	52	20,763	42	8,689	16	37,090	65	37,323	27	6,958	44	13,165	9	759	13	4,446	53	30,394
West North Central	1,471	884,257	179	72,150	147	30,510	47	46,665	420	275,840	123	29,973	216	192,136	59	9,591	52	10,174	228	217,218
Minnesota	313	284,067	51	16,540	23	6,190	14	32,226	61	66,379	36	6,284	41	103,309	18	3,014	9	2,954	60	47,171
Iowa	280	135,558	29	8,304	37	3,934	5	(D)	111	68,173	10	1,119	39	30,248	7	(D)	14	1,897	28	20,452
Missouri	497	319,585	71	38,105	40	9,984	19	10,874	100	82,842	60	19,921	61	36,137	23	4,629	21	4,535	102	112,558
North Dakota	39	14,474	3	(D)	6	(D)	2	(D)	17	9,799	...	...	7	1,452	...	...	...	...	4	(D)
South Dakota	42	17,154	6	2,304	8	(D)	...	...	12	4,519	1	(D)	7	3,645	4	(D)	...	...	4	(D)
Nebraska	145	58,800	7	(D)	14	3,633	4	2,806	57	28,642	9	1,881	23	5,981	7	574	6	(D)	18	13,511
Kansas	155	54,619	12	5,584	19	5,025	3	(D)	62	15,486	7	(D)	38	11,364	...	...	2	(D)	12	(D)
South Atlantic	1,717	590,491	192	52,597	199	58,095	72	41,677	301	162,534	124	26,705	280	75,004	63	11,936	106	23,520	380	138,423
Delaware	23	6,948	...	...	3	2,106	...	...	4	(D)	1	(D)	3	(D)	...	...	3	400	9	2,783
Maryland	227	85,580	38	12,102	26	6,196	14	5,602	32	16,778	17	4,159	38	10,483	9	2,151	14	3,870	39	24,239
District of Columbia	83	35,780	12	4,096	29	9,361	2	(D)	2	(D)	12	2,962	4	(D)	6	1,635	4	1,416	12	11,032
Virginia	215	75,044	23	5,010	22	5,334	15	9,550	38	23,114	9	1,178	46	11,939	5	1,693	11	2,074	46	15,152
West Virginia	140	34,887	8	1,185	23	2,644	27	14,562	27	9,364	4	(D)	15	2,974	2	(D)	5	1,579	29	2,054
North Carolinia	263	82,195	17	5,678	26	6,050	3	(D)	56	24,353	16	2,206	58	13,155	2	(D)	21	4,611	64	24,811
South Carolinia	118	39,880	10	2,805	11	2,038	4	5,854	27	11,219	2	(D)	37	9,612	1	(D)	4	901	22	5,280
Georgia	281	125,749	30	9,801	30	7,060	5	1,459	76	62,028	17	6,636	35	8,711	6	2,418	13	2,612	69	25,024
Florida	367	104,428	54	11,920	29	17,306	2	(D)	39	12,771	46	7,465	44	17,778	32	(D)	31	6,057	90	28,048
East South Central	759	338,124	78	20,346	57	18,926	71	42,804	160	101,707	40	8,061	122	47,121	12	1,719	45	10,093	174	87,347
Kentucky	179	79,843	17	10,403	11	3,680	30	15,055	50	28,683	10	(D)	28	8,698	2	(D)	9	(D)	22	9,039
Tennessee	272	150,367	36	6,312	20	9,722	32	25,026	51	29,424	19	3,450	38	22,973	7	1,562	17	4,345	52	47,553
Alabama	203	67,828	17	2,535	18	4,014	9	2,723	32	21,478	11	(D)	38	11,035	2	(D)	16	3,119	60	20,557
Mississippi	105	40,086	8	1,096	8	1,510	...	...	27	22,122	...	...	18	4,415	1	(D)	3	(D)	40	10,198
West South Central	1,427	569,922	156	45,266	131	30,408	9	1,480	264	130,141	77	22,733	388	223,794	42	5,832	91	14,281	269	95,987
Arkansas	131	40,622	7	2,327	12	1,563	3	(D)	48	24,726	1	(D)	24	4,373	...	...	5	(D)	31	6,456
Louisiana	204	94,897	24	5,081	18	5,301	...	(D)	31	25,403	11	(D)	42	30,169	5	(D)	15	2,239	58	23,403
Oklahoma	199	78,439	26	5,930	23	6,665	3	115	39	14,281	11	3,185	54	26,961	7	(D)	12	(D)	24	18,661
Texas	893	355,964	99	31,928	78	16,879	3	499	146	65,731	54	16,655	268	162,291	30	4,870	59	9,644	156	47,467
Mountain	530	165,850	75	16,204	71	16,108	9	1,549	123	52,943	45	7,669	87	27,050	26	3,219	14	7,674	80	33,434
Montana	52	16,625	7	(D)	10	1,770	...	...	13	3,908	1	(D)	10	2,337	...	...	...	...	11	7,115
Idaho	68	19,864	6	1,011	7	1,374	1	(D)	37	14,108	...	...	9	1,942	2	(D)	...	...	6	1,301
Wyoming	20	4,062	2	(D)	5	630	2	(D)	4	(D)	...	...	6	2,499	...	...	...	...	1	(D)
Colorado	177	62,084	37	9,218	14	3,646	3	(D)	31	16,800	21	2,905	19	4,772	11	(D)	10	6,409	31	15,556
New Mexico	59	17,142	3	(D)	11	1,925	1	(D)	6	1,618	9	934	17	10,792	4	388	...	...	8	1,330
Arizona	64	21,606	9	1,319	9	2,668	...	...	19	10,597	6	723	4	668	6	(D)	1	(D)	10	4,801
Utah	71	21,556	9	3,054	10	2,829	2	(D)	12	5,050	8	(D)	16	3,114	1	(D)	2	(D)	11	3,050
Nevada	19	2,911	2	(D)	5	1,266	...	...	1	(D)	...	...	6	926	2	(D)	1	(D)	2	(D)
Pacific	2,223	970,817	373	139,710	264	70,526	16	2,523	306	221,772	228	61,310	235	138,685	173	22,182	164	38,494	464	275,615
Washington	339	129,533	53	16,744	29	8,755	9	(D)	66	39,382	29	8,392	36	20,756	19	(D)	34	8,006	64	22,917
Oregon	233	86,658	29	14,647	44	8,959	2	(D)	45	27,863	9	2,666	29	12,651	10	(D)	17	3,441	48	14,997
California	1,651	754,626	291	108,319	191	52,812	5	346	195	154,527	190	50,252	170	105,278	144	18,344	113	27,047	352	237,701

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1K WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE

Establishments and Sales

Standard metropolitan areas ranked by population	Total, all merchant wholesalers		Grocery, confectionery, meat wholesalers												Farm products (edible) distributors						Tobacco distributors	
			Total		General-line grocery wholesalers		Confectionery wholesalers		Fish, sea food distributors		Meat, meat products wholesalers		Specialty-line grocery wholesalers		Total		Poultry, poultry products distributors		Fresh fruit, vegetable wholesalers			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	165,153	101,100,941	20,615	17,320,890	3,320	7,353,560	1,909	527,446	1,808	653,698	4,357	2,866,193	9,221	5,919,993	9,180	4,736,934	2,660	1,475,195	6,520	3,261,739	2,858	3,208,929
Areas with 1,000,000 inhabitants or more.	70,835	50,650,945	7,690	8,388,095	607	(D)	532	202,911	574	(D)	2,120	(D)	3,857	3,969,362	3,460	2,189,497	915	(D)	2,545	(D)	827	1,214,982
New York-Northeastern New Jersey	29,089	21,691,360	3,129	3,648,176	139	385,754	194	63,963	208	120,037	796	796,750	1,792	2,281,672	1,140	667,185	330	316,288	810	350,897	248	398,969
Chicago, Ill	7,725	6,349,386	906	1,078,506	53	281,467	73	51,978	47	58,047	305	313,557	428	373,457	452	357,457	141	125,343	311	232,114	95	164,823
Los Angeles-Long Beach, Calif	6,921	4,179,404	667	780,116	90	316,787	29	14,623	43	23,314	221	141,870	284	283,522	402	213,889	97	52,502	305	161,387	42	71,556
Philadelphia, Pa	5,009	2,853,834	549	465,987	41	139,560	36	12,389	43	22,714	175	118,956	254	172,368	236	142,207	62	45,535	174	96,672	100	94,951
Detroit, Mich	3,174	2,252,046	383	355,161	47	163,738	14	4,776	24	17,674	135	86,058	163	82,915	181	132,844	64	52,361	117	80,483	53	98,200
Boston, Mass	3,891	2,397,223	488	377,205	42	89,083	38	9,316	80	45,697	154	152,394	174	80,715	215	103,182	45	32,449	170	70,733	61	67,949
San Francisco-Oakland, Calif	3,143	2,387,238	378	612,865	33	117,081	24	13,546	40	18,542	70	70,096	211	393,600	157	103,831	29	24,117	128	79,714	37	52,883
Pittsburgh, Pa	2,238	1,238,788	236	152,209	55	66,260	35	7,518	8	6,340	36	13,123	102	58,968	131	73,174	23	9,376	108	63,798	46	38,172
St. Louis, Mo	2,168	1,743,070	205	235,080	23	121,125	17	5,526	6	3,783	51	29,554	108	75,092	144	78,271	38	27,117	106	51,154	32	44,911
Cleveland, Ohio	2,049	1,444,523	165	129,837	17	49,259	16	3,279	13	8,063	51	29,970	68	39,266	96	138,992	22	15,431	74	123,561	29	43,349
Washington, D. C	1,001	670,216	123	119,007	11	(D)	13	3,814	11	(D)	34	(D)	54	30,641	75	52,318	22	(D)	53	(D)	10	31,232
Baltimore, Md	1,542	898,655	192	135,781	18	59,957	19	6,543	38	12,046	34	20,195	83	37,040	101	45,864	19	11,588	82	34,276	28	50,225
Minneapolis-St. Paul, Minn	1,614	1,692,718	132	207,593	24	152,649	11	2,437	8	3,615	28	15,285	61	33,607	65	34,696	14	3,042	51	31,654	22	29,740
Buffalo, N. Y	1,271	852,484	137	90,572	14	43,916	13	3,203	5	2,928	30	14,026	75	26,499	65	45,587	9	10,774	56	34,813	24	28,022
Areas with 500,000 to 999,999 inhabitants	17,475	13,502,761	1,688	1,701,259	226	844,399	159	57,181	(NA)	(NA)	(NA)	(NA)	765	514,244	976	573,202	210	(D)	766	(D)	234	(D)
Cincinnati, Ohio	1,188	745,499	134	94,056	16	46,439	17	4,034	4	1,896	28	17,461	69	24,226	78	46,869	13	4,498	65	42,371	15	22,118
Milwaukee, Wis	1,203	715,700	103	93,536	8	48,539	14	5,182	6	2,580	31	15,611	44	21,624	59	27,538	17	5,655	42	21,883	15	31,571
Kansas City, Mo	1,304	1,270,680	96	107,152	11	50,013	6	(D)	2	(D)	30	22,443	47	30,953	82	54,270	21	6,253	61	48,017	13	33,767
Houston, Tex	1,340	1,385,323	125	144,910	15	91,885	5	1,524	5	1,958	42	19,008	58	30,535	56	27,968	17	5,727	39	22,241	9	25,149
Providence, R. I	1,043	479,413	128	72,187	13	25,216	6	(D)	21	4,009	32	(D)	56	16,567	48	18,603	8	(D)	40	(D)	31	(D)
Seattle, Wash	1,296	867,025	120	168,915	13	77,399	16	5,053	21	10,339	12	8,549	58	67,575	45	34,053	15	7,212	30	26,841	9	12,798
Portland, Oreg	1,123	987,245	90	77,352	9	46,817	10	3,130	7	2,754	19	9,180	45	15,471	42	26,369	8	2,155	34	24,214	13	12,935
New Orleans, La	1,013	921,526	164	210,797	19	33,892	11	3,878	39	7,646	22	9,837	73	155,544	75	78,472	13	8,011	62	70,461	21	23,877
Atlanta, Ga	981	859,976	75	76,833	17	48,448	8	(D)	2	(D)	15	6,131	33	18,381	69	36,478	11	5,941	58	30,537	13	21,682
Dallas, Tex	1,246	1,217,260	82	116,045	10	58,450	6	(D)	3	(D)	29	30,621	34	21,462	46	27,576	13	5,822	33	21,754	9	17,279
Louisville, Ky	682	533,443	59	53,774	7	33,847	9	2,176	(NA)	(NA)	(NA)	(NA)	27	9,513	55	23,233	9	5,587	46	17,646	13	17,125
Denver, Colo	958	638,133	80	90,710	8	54,635	5	1,107	5	4,006	24	13,553	38	17,409	55	34,309	14	13,794	41	20,515	10	12,135
Birmingham, Ala	511	385,534	42	42,103	9	18,814	3	554	(NA)	(NA)	(NA)	(NA)	22	14,539	28	18,730	8	3,419	20	15,311	10	23,506
San Diego, Calif	523	266,874	67	68,811	16	44,147	8	3,510	(NA)	(NA)	(NA)	(NA)	22	7,639	43	20,690	10	3,327	33	17,363	10	6,543
Indianapolis, Ind	789	734,638	66	61,670	11	34,695	2	(D)	3	(D)	17	4,423	33	20,065	47	31,550	9	5,289	38	26,261	9	17,140
Youngstown, Ohio	433	216,296	56	47,063	9	28,012	9	2,677	(NA)	(NA)	(NA)	(NA)	23	11,348	22	9,798	3	775	19	9,023	6	9,289
Albany-Schenectady-Troy, N. Y	609	384,926	80	54,312	17	28,797	11	3,644	(NA)	(NA)	(NA)	(NA)	35	14,980	41	17,948	7	3,221	34	14,727	12	20,604
Columbus, Ohio	605	522,150	52	47,387	7	30,170	8	3,477	(NA)	(NA)	(NA)	(NA)	20	7,160	29	13,447	6	989	23	12,458	11	17,401
San Antonio, Tex	628	371,120	69	73,646	11	44,184	5	6,265	(NA)	(NA)	(NA)	(NA)	28	9,253	56	25,301	8	1,861	48	23,440	5	12,273
Areas with 300,000 to 499,999 inhabitants	11,973	8,073,618	1,275	1,111,672	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	699	351,217	(NA)	(NA)	(NA)	(NA)	192	390,398
Miami, Fla	1,058	567,534	113	93,222	10	28,837	8	(D)	16	(D)	20	17,635	59	35,894	65	40,713	14	17,343	51	23,370	9	18,182
Rochester, N. Y	572	326,071	58	42,453	9	17,180	5	4,094	(NA)	(NA)	(NA)	(NA)	24	10,551	24	10,629	4	822	20	9,807	16	17,356
Memphis, Tenn	716	1,233,626	48	95,683	9	72,852	5	(D)	1	(D)	13	11,018	20	9,699	37	20,845	15	6,658	22	14,187	7	13,697
Dayton, Ohio	445	287,277	53	44,622	9	34,898	9	811	(NA)	(NA)	(NA)	(NA)	28	6,807	19	11,078	2	(D)	17	(D)	4	11,521
San Bernardino-Riverside-Ontario, Calif	417	197,140	62	74,972	19	60,196	4	1,549	(NA)	(NA)	(NA)	(NA)	26	5,713	39	14,914	14	5,405	25	9,509	3	(D)
Norfolk-Portsmouth, Va	411	287,422	65	48,808	11	23,363	8	1,593	(NA)	(NA)	(NA)	(NA)	27	7,390	15	10,224	4	4,094	11	6,130	8	16,736
Allentown-Bethlehem-Easton, Pa	467	203,978	55	27,959	6	13,175	4	561	(NA)	(NA)	(NA)	(NA)	28	6,812	21	7,160	3	772	18	6,388	16	9,597
Akron, Ohio	374	195,498	32	25,478	6	13,746	7	1,373	(NA)	(NA)	(NA)	(NA)	11	2,131	16	3,678	3	249	13	3,429	5	16,032
Tampa-St. Petersburg, Fla	650	316,265	95	55,525	16	24,535	6	1,256	(NA)	(NA)	(NA)	(NA)	40	16,885	66	24,792	9	5,642	57	19,150	11	(D)
Springfield-Holyoke, Mass	482	240,434	44	45,434	6	26,244	3	153	(NA)	(NA)	(NA)	(NA)	21	4,059	34	13,008	5	2,070	29	10,938	11	13,828
Toledo, Ohio	512	319,259	54	39,844	11	27,404	4	238	(NA)	(NA)	(NA)	(NA)	25	6,876	25	11,203	7	1,660	18	9,543	6	10,881
Wilkes-Barre-Hazleton, Pa	379	133,259	61	28,225	11	12,887	5	584	(NA)	(NA)	(NA)	(NA)	27	6,580	19	7,496	1	(D)	18	(D)	19	9,621
Omaha, Nebr	560	533,176	38	40,386	8	25,050	3	550	(NA)	(NA)	(NA)	(NA)	15	4,960	28	20,635	9	(D)	19	(D)	9	10,142
Fort Worth, Tex	540	421,448	38	36,593	7	22,426	1	(D)	(NA)	(NA)	(NA)	(NA)	14	(D)	21	37,635	6	(D)	15	(D)	7	12,870
Hartford, Conn	559	379,917	64	39,699	9	16,416	7	2,193	(NA)	(NA)	(NA)	(NA)	23	5,029	39	17,018	7	860	32	16,158	10	11,832
Wheeling, W. Va.-Steubenville, Ohio	295	115,555	39	21,613	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	17	5,188	(NA)	(NA)	(NA)	(NA)	7	(D)
Syracuse, N. Y	478	295,425	52	52,107	6	18,657	4	514	(NA)	(NA)	(NA)	(NA)	23	24,196	27	10,125	3	326	24	9,799	10	11,534
Knoxville, Tenn	298	169,108	27	24,179	9	17,849	5	1,766	(NA)	(NA)	(NA)	(NA)	10	2,996	30	9,426	9	2,680	21	6,746	3	6,953
Phoenix, Ariz	492	300,691	54	45,814	12	28,952	2	(D)	(NA)	(NA)	(NA)	(NA)	27	9,525	39	24,271	11	5,331	28	18,940	4	4,386
Richmond, Va	457	370,680	46	37,000	11	25,092	5	1,082	(NA)	(NA)	(NA)	(NA)	17	6,942	25	8,225	4	1,032	21	7,193	3	(D)
Oklahoma City, Okla	605	383,157	61	51,527	11	39,516	2	(D)	(NA)	(NA)	(NA)	(NA)	30	(D)	29	11,748	8	2,346	21	9,402	9	11,145
Charleston, W. Va	262	138,652	28	27,030	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	16	4,567	(NA)	(NA)	(NA)	(NA)	6	5,478
Nashville, Tenn	438	323,770	32	60,191	8	49,289	6	2,364	(NA)	(NA)	(NA)	(NA)	12	4,663	22	11,434	5	986	17	10,448	3	8,904
Jacksonville, Fla	506	334,276	56	53,308	10	35,372	7	1,990	(NA)	(NA)	(NA)	(NA)	20	8,300	26	15,205	2	(D)	24	(D)	6	11,474

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE —Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Beer, wine, distilled spirits wholesalers						Drugs, chemicals, allied products wholesalers										Furniture, home furnishings wholesalers					
	Total		Beer, ale distributors		Wine, distilled spirits wholesalers		Total		General-line drug wholesalers		Specialty-line drug, toiletries wholesalers		Industrial chemicals explosives distributors		Paint, varnish wholesalers		Total		Furniture (household, office) wholesalers		Home furnishings, floor coverings wholesalers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	7,309	5,686,934	5,791	2,311,181	1,518	3,375,753	5,837	3,369,865	392	1,273,114	2,409	900,618	1,878	923,242	1,158	272,891	4,815	2,082,475	1,976	697,825	2,839	1,384,650
Areas with 1,000,000 inhabitants or more	1,818	2,517,296	1,249	(D)	569	(D)	3,000	1,901,836	104	494,917	1,313	(D)	1,000	603,328	583	(D)	2,973	(D)	1,033	(D)	1,940	957,873
New York-Northeastern New Jersey	345	807,038	178	80,562	167	726,476	1,311	820,416	34	137,009	585	270,186	512	354,197	180	59,024	1,446	648,299	414	166,901	1,032	481,398
Chicago, Ill	288	408,810	199	113,830	89	294,980	385	329,514	8	56,347	177	184,208	112	63,349	88	25,610	317	196,416	139	75,884	178	120,532
Los Angeles-Long Beach, Calif	110	217,699	65	67,130	45	150,569	271	162,715	5	(D)	126	55,738	88	51,039	52	(D)	290	127,280	118	42,022	172	85,258
Philadelphia, Pa	277	141,384	245	75,642	32	65,742	164	84,814	6	38,829	67	21,257	47	18,829	44	5,899	185	74,180	75	23,057	110	51,123
Detroit, Mich	94	176,390	60	(D)	34	(D)	115	68,222	5	30,181	59	16,044	23	10,066	28	11,931	90	43,996	38	15,242	52	28,754
Boston, Mass	46	124,412	23	56,301	23	68,111	139	67,088	7	24,699	47	8,595	57	27,635	28	6,159	137	52,708	46	12,909	91	39,799
San Francisco-Oakland, Calif	119	166,013	57	37,718	62	128,295	122	92,795	5	20,583	60	36,382	34	31,165	23	4,665	124	64,881	48	23,539	76	41,342
Pittsburgh, Pa	288	77,238	268	67,043	20	10,195	63	46,148	5	27,840	20	6,164	22	6,208	16	5,936	72	32,294	30	15,745	42	16,549
St. Louis, Mo	56	62,116	29	14,318	27	47,798	84	48,028	5	24,219	40	10,205	22	(D)	17	(D)	72	32,797	34	(D)	38	(D)
Cleveland, Ohio	39	38,329	15	14,400	24	23,929	115	44,272	5	17,837	38	7,056	34	7,476	38	11,903	76	31,339	26	10,055	50	21,284
Washington, D. C	36	78,286	24	19,607	12	58,679	45	27,816	5	(D)	20	3,149	5	(D)	15	5,116	28	(D)	15	(D)	13	(D)
Baltimore, Md	28	67,557	12	6,660	16	60,897	67	36,222	5	15,491	20	(D)	17	(D)	25	8,636	53	25,394	22	(D)	31	(D)
Minneapolis-St. Paul, Minn	39	91,035	31	11,721	8	79,314	75	45,104	6	26,059	33	7,319	18	8,454	18	3,272	46	26,981	15	8,376	31	18,605
Buffalo, N. Y	53	60,989	43	27,333	10	33,656	44	28,682	3	17,272	21	2,634	9	5,535	11	3,241	37	16,735	13	3,108	24	13,627
Areas with 500,000 to 999,999 inhabitants	460	(D)	(NA)	(NA)	(NA)	(NA)	689	450,217	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	548	280,164	(NA)	(NA)	(NA)	(NA)
Cincinnati, Ohio	34	35,254	16	8,942	18	26,312	36	24,062	3	16,395	16	2,472	9	4,309	8	886	33	14,756	14	4,508	19	10,248
Milwaukee, Wis	35	36,924	17	5,823	18	31,101	45	28,281	5	18,482	10	1,787	17	6,368	13	1,644	43	10,175	17	3,583	26	6,592
Kansas City, Mo	50	45,906	30	16,921	20	28,985	57	33,992	3	(D)	28	7,773	17	10,454	9	(D)	49	(D)	24	(D)	25	23,942
Houston, Tex	24	60,028	15	20,546	9	39,482	55	38,152	3	(D)	17	5,918	27	14,623	8	(D)	33	18,913	13	5,524	20	13,389
Providence, R. I	30	(D)	20	(D)	10	16,142	50	31,386	2	(D)	5	(D)	34	18,497	9	1,461	29	10,676	11	1,703	18	8,973
Seattle, Wash	26	33,557	17	16,365	9	17,192	44	35,739	4	(D)	14	5,323	12	13,012	14	(D)	52	28,488	23	6,565	29	21,923
Portland, Oreg	29	12,584	21	(D)	8	(D)	40	30,416	4	16,637	14	4,308	13	8,502	9	969	31	22,127	13	(D)	18	(D)
New Orleans, La	24	41,746	12	20,988	12	20,758	41	24,514	3	13,207	19	3,427	7	5,320	12	2,560	27	14,101	15	4,291	12	9,810
Atlanta, Ga	15	37,691	6	5,899	9	31,792	43	24,366	5	14,935	20	2,843	13	6,081	5	507	26	29,184	10	4,255	16	24,929
Dallas, Tex	21	49,451	10	15,267	11	34,184	44	27,991	3	12,775	16	6,278	14	7,396	11	1,542	50	33,742	19	4,780	31	28,962
Louisville, Ky	26	36,188	(NA)	(NA)	(NA)	(NA)	30	12,216	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	12	(D)	(NA)	(NA)	(NA)	(NA)
Denver, Colo	15	32,276	7	4,111	8	28,165	42	26,728	4	(D)	16	(D)	9	4,966	13	2,088	32	12,512	16	3,287	16	9,225
Birmingham, Ala	10	8,921	(NA)	(NA)	(NA)	(NA)	18	13,139	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	17	6,004	(NA)	(NA)	(NA)	(NA)
San Diego, Calif	17	25,915	(NA)	(NA)	(NA)	(NA)	17	10,654	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	2,077	(NA)	(NA)	(NA)	(NA)
Indianapolis, Ind	24	43,884	18	16,607	6	27,277	40	34,349	2	(D)	13	(D)	13	6,175	12	(D)	34	13,293	18	4,119	16	9,174
Youngstown, Ohio	25	17,122	(NA)	(NA)	(NA)	(NA)	13	6,261	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	13	(D)	(NA)	(NA)	(NA)	(NA)
Albany-Schenectady-Troy, N. Y	23	43,507	(NA)	(NA)	(NA)	(NA)	21	17,968	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	22	11,855	(NA)	(NA)	(NA)	(NA)
Columbus, Ohio	18	19,392	(NA)	(NA)	(NA)	(NA)	27	16,070	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	20	10,478	(NA)	(NA)	(NA)	(NA)
San Antonio, Tex	14	32,661	(NA)	(NA)	(NA)	(NA)	26	13,933	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	14	5,323	(NA)	(NA)	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants	431	531,188	(NA)	(NA)	(NA)	(NA)	442	272,923	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	348	131,272	(NA)	(NA)	(NA)	(NA)
Miami, Fla	27	83,740	11	18,143	16	65,597	55	22,477	5	12,588	26	4,047	12	2,270	12	3,572	44	13,122	22	5,983	22	7,139
Rochester, N. Y	11	20,630	(NA)	(NA)	(NA)	(NA)	18	11,771	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	3,294	(NA)	(NA)	(NA)	(NA)
Memphis, Tenn	12	19,747	5	4,794	7	14,953	37	20,635	3	13,536	21	2,376	7	2,936	6	1,787	21	4,933	9	880	12	4,053
Dayton, Ohio	14	16,772	(NA)	(NA)	(NA)	(NA)	19	9,954	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	2,183	(NA)	(NA)	(NA)	(NA)
San Bernardino-Riverside-Ontario, Calif	24	16,619	(NA)	(NA)	(NA)	(NA)	8	4,113	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	(D)	(NA)	(NA)	(NA)	(NA)
Norfolk-Portsmouth, Va	12	12,529	(NA)	(NA)	(NA)	(NA)	14	18,684	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	10	2,508	(NA)	(NA)	(NA)	(NA)
Allentown-Bethlehem-Easton, Pa	52	12,730	(NA)	(NA)	(NA)	(NA)	10	1,528	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	15	5,244	(NA)	(NA)	(NA)	(NA)
Akron, Ohio	15	13,891	(NA)	(NA)	(NA)	(NA)	13	12,268	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	1,644	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg, Fla	20	29,419	(NA)	(NA)	(NA)	(NA)	19	12,147	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	18	5,560	(NA)	(NA)	(NA)	(NA)
Springfield-Holyoke, Mass	12	18,223	(NA)	(NA)	(NA)	(NA)	14	11,800	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	22	6,625	(NA)	(NA)	(NA)	(NA)
Toledo, Ohio	12	14,314	(NA)	(NA)	(NA)	(NA)	15	11,148	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	12	9,659	(NA)	(NA)	(NA)	(NA)
Wilkes-Barre-Hazleton, Pa	26	5,520	(NA)	(NA)	(NA)	(NA)	8	4,580	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	12	3,711	(NA)	(NA)	(NA)	(NA)
Omaha, Nebr	20	27,611	(NA)	(NA)	(NA)	(NA)	19	14,956	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	14	12,598	(NA)	(NA)	(NA)	(NA)
Fort Worth, Tex	19	33,790	(NA)	(NA)	(NA)	(NA)	20	10,381	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	18	6,061	(NA)	(NA)	(NA)	(NA)
Hartford, Conn	16	66,752	(NA)	(NA)	(NA)	(NA)	11	13,303	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	23	9,819	(NA)	(NA)	(NA)	(NA)
Wheeling, W. Va.-Steubenville, Ohio	32	9,050	(NA)	(NA)	(NA)	(NA)	8	4,088	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	1,859	(NA)	(NA)	(NA)	(NA)
Syracuse, N. Y	17	27,909	(NA)	(NA)	(NA)	(NA)	17	9,291	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	19	8,246	(NA)	(NA)	(NA)	(NA)
Knoxville, Tenn	9	5,496	(NA)	(NA)	(NA)	(NA)	10	7,473	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	2,722	(NA)	(NA)	(NA)	(NA)
Phoenix, Ariz	16	19,511	(NA)	(NA)	(NA)	(NA)	18	8,706	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	2,894	(NA)	(NA)	(NA)	(NA)
Richmond, Va	12	8,832	(NA)	(NA)	(NA)	(NA)	26	17,420	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	12	4,303	(NA)	(NA)	(NA)	(NA)
Oklahoma City, Okla	8	6,386	(NA)	(NA)	(NA)	(NA)	35	18,080	(NA)	(NA)	(MA)	(NA)	(NA)	(NA)	(NA)	(NA)	16	7,945	(NA)	(NA)	(NA)	(NA)
Charleston, W. Va	9	3,475	(NA)	(NA)	(NA)	(NA)	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	10	5,395	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn	16	20,425	(NA)	(NA)	(NA)	(NA)	21	11,298	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	2,637	(NA)	(NA)	(NA)	(NA)
Jacksonville, Fla	20	37,817	(NA)	(NA)	(NA)	(NA)	24	14,677	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	14	6,944	(NA)	(NA)	(NA)	(NA)

See footnotes at end of table.

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Table 1K. WHOLESALE TRADE: 1954 —KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Dry goods, apparel wholesalers										Paper, allied products wholesalers									
	Total		Clothing, furnishings, footwear wholesalers		General-line dry goods wholesalers		Specialty-line dry goods wholesalers		Piece goods converters		Total		Coarse paper and products wholesalers		Printing and fine paper distributors		Stationery, office supplies wholesalers		Wallpaper wholesalers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	9,389	5,689,652	4,252	1,826,611	132	393,580	4,188	1,965,499	817	1,503,962	5,057	2,961,049	2,435	1,297,650	865	1,248,002	1,564	369,772	193	45,625
Areas with 1,000,000 inhabitants or more	7,627	4,833,352	3,263	1,419,447	35	214,894	3,539	1,736,793	790	1,462,218	2,801	1,851,510	1,306	769,140	528	914,755	841	231,053	126	36,562
New York-Northeastern New Jersey	5,357	3,730,798	1,944	(D)	9	(D)	2,683	1,391,200	721	1,394,146	1,285	858,481	603	284,805	259	444,121	387	113,698	36	15,857
Chicago, Ill	424	184,731	250	97,359	5	5,423	153	66,202	16	15,747	343	268,056	152	88,207	71	(D)	106	(D)	14	6,540
Los Angeles-Long Beach, Calif	409	212,170	193	82,288	3	(D)	190	84,114	23	(D)	163	114,793	77	39,572	25	56,806	50	16,106	11	2,309
Philadelphia, Pa	344	126,821	171	54,913	3	(D)	159	60,825	11	(D)	210	101,301	111	51,345	37	37,923	42	8,531	20	3,502
Detroit, Mich	79	(D)	48	16,606	2	(D)	28	11,558	1	(D)	92	72,924	35	21,969	13	37,857	41	(D)	3	(D)
Boston, Mass	351	173,817	229	112,065	2	(D)	108	52,918	12	(D)	194	79,194	96	47,561	27	16,573	56	11,950	15	3,110
San Francisco-Oakland, Calif	131	68,605	89	40,694	2	(D)	39	8,311	1	(D)	93	63,675	39	16,587	15	39,855	29	5,687	10	1,546
Pittsburgh, Pa	86	29,707	66	22,419	1	(D)	19	(D)	...	...	57	46,239	21	14,599	12	24,028	22	(D)	2	(D)
St. Louis, Mo	123	149,703	89	43,543	4	(D)	29	8,846	1	(D)	71	72,835	34	40,457	13	26,675	23	(D)	1	(D)
Cleveland, Ohio	81	33,633	50	21,722	1	(D)	29	10,576	1	(D)	61	46,368	25	16,296	12	27,529	20	1,978	4	565
Washington, D. C	11	(D)	3	1,051	1	(D)	7	(D)	...	...	55	33,653	27	9,947	8	18,249	17	(D)	3	(D)
Baltimore, Md	114	42,268	61	(D)	...	...	52	(D)	1	(D)	71	32,876	40	13,958	15	15,739	13	2,855	3	324
Minneapolis-St. Paul, Minn	83	36,610	54	21,739	1	(D)	26	13,250	2	(D)	63	37,623	26	11,670	12	17,696	23	(D)	2	(D)
Buffalo, N. Y	34	9,089	16	(D)	1	(D)	17	4,743	...	...	43	23,492	20	12,167	9	(D)	12	(D)	2	(D)
Areas with 500,000 to 999,999 inhabitants	568	321,310	328	151,148	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	554	362,575	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Cincinnati, Ohio	64	36,615	39	(D)	...	...	23	19,896	2	(D)	61	60,887	34	20,029	10	37,261	14	3,176	3	421
Milwaukee, Wis	39	9,539	33	7,685	...	...	6	1,854	...	...	47	23,557	22	9,212	11	11,019	14	(D)	...	(D)
Kansas City, Mo	41	31,278	27	16,912	3	(D)	10	3,620	1	(D)	41	42,383	12	(D)	14	25,229	14	3,223	1	(D)
Houston, Tex	15	9,478	5	2,214	3	4,465	7	2,799	...	...	32	17,211	7	(D)	8	8,750	15	4,112	2	(D)
Providence, R. I	59	19,975	22	6,258	3	2,912	34	10,805	...	...	41	(D)	25	9,283	6	2,795	8	(D)	2	(D)
Seattle, Wash	35	10,672	20	5,965	1	(D)	14	(D)	...	...	30	20,810	13	17,094	3	(D)	14	(D)	...	...
Portland, Oreg	23	(D)	16	(D)	2	(D)	5	(D)	...	...	27	18,558	14	15,865	6	1,971	7	(D)	...	(D)
New Orleans, La	35	24,396	21	9,005	3	(D)	10	5,176	1	(D)	34	17,901	14	7,627	9	5,248	11	(D)	...	(D)
Atlanta, Ga	56	42,867	30	31,314	...	...	26	11,553	...	...	36	(D)	13	9,786	5	(D)	17	5,120	1	(D)
Dallas, Tex	66	41,453	39	14,492	3	(D)	22	(D)	2	(D)	36	15,305	9	2,540	9	10,573	14	(D)	4	(D)
Louisville, Ky	20	11,926	13	5,789	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	27	12,600	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Denver, Colo	31	(D)	24	(D)	1	(D)	6	(D)	(NA)	(NA)	25	16,666	9	6,338	4	(D)	12	(D)	...	(D)
Birmingham, Ala	22	8,673	11	5,510	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	19	7,138	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Diego, Calif	7	1,295	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	4,265	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Indianapolis, Ind	9	17,018	2	(D)	...	(D)	7	(D)	...	...	33	26,248	17	17,029	7	7,846	7	(D)	2	(D)
Youngstown, Ohio	6	1,996	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	4,799	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Albany-Schenectady-Troy, N. Y	11	4,248	4	1,983	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	24	11,100	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Columbus, Ohio	8	13,940	3	9,682	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	14	20,060	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Antonio, Tex	21	8,178	15	2,105	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	15	8,375	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants	320	155,194	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	361	214,874	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Miami, Fla	58	15,111	36	9,141	2	(D)	18	3,827	2	(D)	29	9,867	14	5,997	5	2,208	10	1,662	(NA)	(NA)
Rochester, N. Y	21	9,004	14	6,235	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	24	22,749	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Memphis, Tenn	34	25,168	22	4,593	4	18,344	8	2,231	...	...	23	17,218	17	16,138	2	(D)	3	330	1	(D)
Dayton, Ohio	6	3,223	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	16	9,807	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Bernardino-Riverside-Ontario, Calif	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	5,417	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Norfolk-Portsmouth, Va	16	4,888	11	3,474	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	7,248	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Allentown-Bethlehem-Easton, Pa	17	6,721	9	2,265	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	15	5,120	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Akron, Ohio	8	1,685	5	988	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	4,936	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg, Fla	9	(D)	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	17	5,756	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Springfield-Holyoke, Mass	8	(D)	6	1,755	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	31	10,821	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Toledo, Ohio	6	4,105	6	4,105	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	19	11,761	(NA)	(NA)	(MA)	(NA)	(NA)	(NA)	(NA)	(NA)
Wilkes-Barre-Hazelton, Pa	12	6,058	9	5,067	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	1,658	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Omaha, Nebr	7	(D)	4	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	17	10,403	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Fort Worth, Tex	5	3,300	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	10	9,050	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Hartford, Conn	11	6,933	3	1,668	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	25	16,960	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Wheeling, W. Va.-Steubenville, Ohio	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	2,475	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Syracuse, N.Y	13	3,058	10	1,296	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	16	6,760	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Knoxville, Tenn	9	4,859	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	4,020	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Phoenix, Ariz	13	3,273	7	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	3,254	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Richmond, Va	17	14,583	10	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	16	12,713	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Oklahoma City, Okla	8	4,015	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	16	10,047	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Charleston, W. VA	8	10,717	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	4	2,335	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn	22	15,678	16	9,118	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	14	15,958	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Jacksonville, Fla	8	3,789	4	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	8,541	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Farm products (raw materials) merchants		Automotive wholesalers						Hardware, plumbing-heating goods wholesalers						Lumber, construction materials distributors					
			Total		Motor vehicle distributors		Automotive equipment, tire, tube wholesalers		Total		Hardware wholesalers		Plumbing, heating equipment, supplies distributors		Total		Lumber, millwork wholesalers		Construction materials distributors	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	3,853	9,231,941	15,540	3,977,513	1,563	757,335	13,977	3,220,178	6,183	4,397,711	2,137	2,067,923	4,046	2,329,788	10,314	6,586,207	4,304	3,805,942	6,010	2,780,265
Areas with 1,000,000 inhabitants or more	1,139	3,321,598	4,323	1,375,856	430	(D)	3,893	(D)	2,855	1,848,711	1,075	838,674	1,780	1,010,037	3,334	2,742,230	1,431	1,520,784	1,903	1,221,446
New York-Northeastern New Jersey	506	1,532,727	1,084	367,861	133	94,026	951	273,835	1,086	494,506	468	199,502	618	295,004	974	697,915	441	371,172	533	326,743
Chicago, Ill	124	514,232	513	154,068	49	19,971	464	134,097	287	190,130	118	90,953	169	99,177	405	356,719	173	179,851	232	176,868
Los Angeles-Long Beach, Calif	54	107,528	682	185,614	48	27,617	634	157,997	283	219,486	115	94,261	168	125,225	404	282,145	182	166,821	222	115,324
Philadelphia, Pa	82	190,374	319	87,263	36	22,834	283	64,429	264	127,443	68	40,596	196	86,847	234	215,156	103	119,681	131	95,475
Detroit, Mich	15	(D)	327	116,355	32	26,558	295	89,797	130	113,417	49	50,459	81	62,958	212	209,894	67	101,862	145	108,032
Boston, Mass	155	306,266	187	58,372	18	5,545	169	52,827	211	94,300	62	32,213	149	62,087	147	114,088	72	71,270	75	42,818
San Francisco-Oakland, Calif	33	53,905	286	80,856	20	14,179	266	66,677	117	124,726	44	58,833	73	65,893	212	178,734	103	125,607	109	53,127
Pittsburgh, Pa	6	1,806	183	44,730	15	5,188	168	39,542	80	72,134	26	39,142	54	32,992	141	124,665	59	64,761	82	59,904
St. Louis, Mo	53	197,023	177	80,788	19	25,132	158	55,656	71	73,899	26	42,854	45	31,045	140	104,840	48	55,461	92	49,379
Cleveland, Ohio	7	3,378	192	53,952	17	8,183	175	45,769	99	92,378	26	57,414	73	34,964	112	91,491	30	33,492	82	57,999
Washington, D. C	4	(D)	76	25,225	11	(D)	65	(D)	46	52,696	15	14,493	31	38,203	71	63,527	24	25,814	47	37,713
Baltimore, Md	16	19,245	104	36,112	14	7,376	90	28,736	68	36,279	17	9,068	51	27,211	88	57,800	43	38,203	45	19,597
Minneapolis-St. Paul, Minn	65	251,441	120	59,940	8	11,303	112	48,637	70	128,372	29	97,421	41	30,951	109	185,036	51	137,375	58	47,661
Buffalo, N. Y	19	130,840	73	24,720	10	6,699	63	18,021	43	28,945	12	11,465	31	17,480	85	60,220	35	29,414	50	30,806
Areas with 500,000 to 999,999 inhabitants	353	1,879,847	1,603	562,212	(NA)	(NA)	(NA)	(NA)	738	676,529	245	363,340	493	313,189	1,234	1,145,999	576	(D)	658	(D)
Cincinnati, Ohio	11	8,317	90	28,015	8	1,399	82	26,616	44	23,053	6	6,849	38	16,204	85	67,481	41	43,736	44	23,745
Milwaukee, Wis	22	31,105	79	17,990	10	3,027	69	14,963	47	44,167	14	(D)	33	(D)	84	51,503	26	22,532	58	28,971
Kansas City, Mo	58	327,647	125	48,274	11	11,102	114	37,172	57	51,993	19	27,286	38	24,707	84	85,883	37	56,760	47	29,123
Houston, Tex	24	298,904	134	44,557	10	5,557	124	39,000	54	64,220	18	40,744	36	23,476	98	97,930	44	52,857	54	45,073
Providence, R. I	12	(D)	82	16,456	11	(D)	71	(D)	40	(D)	6	1,551	34	(D)	44	22,783	12	(D)	32	(D)
Seattle, Wash	18	21,307	132	39,882	22	10,420	110	29,462	64	36,530	24	17,999	40	18,531	129	118,860	83	94,241	46	24,619
Portland, Oreg	16	172,882	122	40,951	14	8,429	108	32,522	46	47,319	21	26,733	25	20,586	148	258,975	106	238,383	42	20,592
New Orleans, La	24	135,407	71	25,913	4	740	67	25,173	32	16,927	15	8,816	17	8,111	56	32,409	30	20,079	26	12,330
Atlanta, Ga	14	(D)	102	76,620	9	3,264	93	73,356	47	55,073	14	19,024	33	36,049	48	26,196	19	15,966	29	10,230
Dallas, Tex	48	409,384	113	49,808	12	13,269	101	36,539	59	37,931	18	14,527	41	23,404	81	66,965	32	35,100	49	31,865
Louisville, Ky	19	51,402	63	14,405	(NA)	(NA)	(NA)	(NA)	25	(D)	8	(D)	17	(D)	51	34,802	23	22,881	28	11,921
Denver, Colo	37	61,895	90	26,372	11	3,411	79	22,961	36	23,993	8	7,621	28	16,372	62	67,013	23	43,853	39	23,160
Birmingham, Ala	4	1,281	54	22,583	(NA)	(NA)	(NA)	(NA)	16	45,887	10	40,192	6	5,695	31	36,295	17	30,268	14	6,027
San Diego, Calif	4	601	68	12,367	(NA)	(NA)	(NA)	(NA)	23	20,435	11	7,971	12	12,464	37	20,479	11	5,680	26	14,799
Indianapolis, Ind	14	129,196	65	31,730	9	10,067	56	21,663	39	43,965	16	25,283	23	18,682	54	46,040	22	23,898	32	22,142
Youngstown, Ohio	1	(D)	44	11,463	(NA)	(NA)	(NA)	(NA)	21	9,144	5	3,358	16	5,786	25	15,157	6	6,585	19	8,572
Albany-Schenectady-Troy, N. Y	3	(D)	47	21,993	(NA)	(NA)	(NA)	(NA)	34	24,558	7	8,687	27	15,871	38	22,479	15	12,390	23	10,089
Columbus, Ohio	12	55,551	54	19,831	(NA)	(NA)	(NA)	(NA)	34	29,071	13	11,748	21	17,323	33	36,477	14	15,012	19	21,465
San Antonio, Tex	12	6,905	68	13,002	(NA)	(NA)	(NA)	(NA)	20	10,570	12	6,992	8	3,578	46	38,272	15	24,892	31	13,380
Areas with 300,000 to 499,999 inhabitants	(NA)	(NA)	1,197	353,463	(NA)	(NA)	(NA)	(NA)	498	415,621	(NA)	(NA)	(NA)	(NA)	826	522,448	(NA)	(NA)	(NA)	(NA)
Miami, Fla	5	(D)	103	27,414	11	9,320	92	18,094	40	33,128	16	15,342	24	17,786	68	39,418	24	16,505	44	22,913
Rochester, N. Y	3	113	32	12,773	(NA)	(NA)	(NA)	(NA)	29	15,053	9	4,234	20	10,819	53	25,527	13	11,549	40	13,978
Memphis, Tenn	94	733,753	62	35,467	11	7,496	51	27,971	16	34,543	8	(D)	8	(D)	49	37,758	33	19,713	16	18,045
Dayton, Ohio	4	1,089	43	9,837	(NA)	(NA)	(NA)	(NA)	14	8,763	3	1,738	11	7,025	31	34,356	10	22,483	21	11,873
San Bernardino-Riverside-Ontario, Calif	7	4,223	66	12,444	(NA)	(NA)	(NA)	(NA)	14	5,796	2	(D)	12	(D)	42	19,198	8	6,479	34	12,719
Norfolk-Portsmouth, Va	5	(D)	28	6,132	(NA)	(NA)	(NA)	(NA)	17	17,178	6	7,089	11	10,089	25	22,461	9	10,744	16	11,717
Allentown-Bethlehem-Easton, Pa	3	331	34	8,481	(NA)	(NA)	(NA)	(NA)	18	13,255	6	5,808	12	7,447	33	13,872	7	4,405	26	9,467
Akron, Ohio	1	(D)	57	12,983	(NA)	(NA)	(NA)	(NA)	12	3,763	3	578	9	3,185	27	19,339	6	6,717	21	12,622
Tampa-St. Petersburg, Fla	11	5,148	58	16,570	(NA)	(NA)	(NA)	(NA)	32	24,384	7	13,926	25	10,458	45	21,721	16	8,052	29	13,669
Springfield-Holyoke, Mass	3	(D)	39	10,264	(NA)	(NA)	(NA)	(NA)	30	16,946	4	4,798	26	12,148	32	26,019	16	17,701	16	8,318
Toledo, Ohio	8	36,545	42	13,722	(NA)	(NA)	(NA)	(NA)	21	25,403	6	(D)	15	(D)	43	25,929	18	14,413	25	11,516
Wilkes-Barre-Hazleton, Pa	(NA)	(NA)	35	7,617	(NA)	(NA)	(NA)	(NA)	13	5,352	3	1,800	10	3,552	26	6,468	14	4,514	12	1,954
Omaha, Nebr	50	166,758	54	14,485	(NA)	(NA)	(NA)	(NA)	24	28,091	5	13,522	19	14,569	33	33,200	13	21,774	20	11,426
Fort Worth, Tex	33	102,055	73	15,764	(NA)	(NA)	(NA)	(NA)	20	14,817	6	5,200	14	9,617	34	20,500	14	14,652	20	5,848
Hartford, Conn	7	8,158	51	13,659	(NA)	(NA)	(NA)	(NA)	44	17,842	11	3,646	33	14,196	33	22,667	15	14,003	18	8,664
Wheeling, W. Va.-Steubenville, Ohio	2	(D)	33	3,996	(NA)	(NA)	(NA)	(NA)	16	9,038	(NA)	(NA)	(NA)	(NA)	14	8,436	(NA)	(NA)	(NA)	(NA)
Syracuse, N. Y	4	315	22	11,171	(NA)	(NA)	(NA)	(NA)	26	13,837	8	3,331	18	10,506	33	18,981	12	8,853	21	10,128
Knoxville, Tenn	1	(D)	35	11,568	(NA)	(NA)	(NA)	(NA)	9	21,104	4	16,621	5	4,483	20	11,724	9	6,293	11	5,431
Phoenix, Ariz	12	30,460	66	18,259	(NA)	(NA)	(NA)	(NA)	18	25,176	4	(D)	14	(D)	27	19,634	13	9,496	14	10,138
Richmond, Va	15	87,004	51	18,313	(NA)	(NA)	(NA)	(NA)	20	17,225	6	9,412	14	7,813	26	14,613	14	10,209	12	4,404
Oklahoma City, Okla	9	35,345	56	23,053	(NA)	(NA)	(NA)	(NA)	20	20,910	5	12,313	15	8,597	48	29,207	21	14,694	27	14,513
Charleston, W. Va	(NA)	(NA)	37	8,573	(NA)	(NA)	(NA)	(NA)	10	6,034	(NA)	(NA)	(NA)	(NA)	13	7,008	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn	8	(D)	53	15,475	(NA)	(NA)	(NA)	(NA)	15	21,770	7	15,563	8	6,207	26	12,224	17	8,468	9	3,756
Jacksonville, Fla	2	(D)	67	25,443	(NA)	(NA)	(NA)	(NA)	20	16,213	8	7,282	12	8,931	45	32,188	24	16,834	21	15,354

See footnotes at end of teble.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Machinery, equipment, supplies distributors																			
	Total		Air conditioning, commercial refrigeration equipment distributors		Commercial machines, equipment distributors		Construction machinery, equipment dealers		Farm, garden machinery, equipment wholesalers		Industrial machinery, equipment distributors		Industrial materials, supplies distributors		Professional equipment, supplies distributors		Service establishment supply houses		Transportation equipment distributors	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	27,150	10,039,852	1,860	484,070	3,219	660,125	1,640	1,401,359	1,112	534,379	5,746	2,618,986	4,393	2,009,740	2,912	853,153	5,264	1,101,992	1,004	376,048
Areas with 1,000,000 inhabitants or more	11,503	4,396,611	612	(D)	1,240	(D)	472	394,535	237	141,088	2,508	(D)	2,169	(D)	1,399	460,693	2,281	576,300	585	228,818
New York-Northeastern New Jersey	3,743	1,308,209	192	63,310	388	106,558	110	98,073	41	20,690	853	324,160	660	254,381	587	176,596	717	180,970	195	83,471
Chicago, Ill	1,313	563,915	58	17,558	149	47,689	46	35,895	37	15,682	272	140,785	277	137,338	164	64,643	267	73,248	43	31,077
Los Angeles-Long Beach, Calif	1,472	572,513	73	24,640	163	45,464	48	28,687	31	16,300	340	152,546	244	142,500	145	39,712	245	61,753	183	60,911
Philadelphia, Pa	774	275,214	46	13,615	93	18,148	36	26,451	18	11,879	179	72,045	139	62,433	104	23,864	141	41,687	18	5,092
Detroit, Mich	644	306,227	36	12,508	59	14,815	19	26,277	11	9,108	198	98,244	143	94,226	46	14,510	115	32,584	17	3,955
Boston, Mass	613	220,666	36	11,866	53	13,086	34	22,613	7	3,621	124	54,675	118	39,597	69	20,728	155	45,156	17	9,324
San Francisco-Oakland, Calif	653	239,549	35	10,597	74	18,412	47	33,848	23	11,296	131	42,314	131	68,660	65	20,625	112	24,706	35	9,091
Pittsburgh, Pa	374	160,706	22	7,407	39	7,958	28	25,166	9	4,885	67	31,273	87	48,051	35	14,249	82	16,106	5	5,611
St. Louis, Mo	408	174,218	29	9,841	47	11,090	20	20,383	12	12,519	68	31,367	82	40,500	38	24,867	101	20,235	11	3,416
Cleveland, Ohio	444	170,217	23	8,349	42	12,075	20	16,085	7	1,474	111	39,638	115	58,133	32	14,539	87	17,867	7	2,057
Washington, D. C	186	47,211	12	(D)	28	(D)	8	3,133	6	1,351	22	(D)	9	(D)	28	11,861	50	10,703	23	6,074
Baltimore, Md	276	106,540	17	4,770	35	9,922	18	21,986	4	1,335	33	12,728	52	17,814	20	8,090	81	25,528	16	4,367
Minneapolis-St. Paul, Minn	349	164,411	18	4,755	39	14,046	26	26,739	25	28,621	57	29,618	55	21,428	45	20,560	74	15,199	10	3,445
Buffalo, N. Y	254	87,015	15	2,944	31	5,487	12	9,199	6	2,327	53	21,489	57	28,235	21	5,849	54	10,558	5	927
Areas with 500,000 to 999,999 inhabitants	3,790	(D)	(NA)	(NA)	427	(D)	(NA)	(NA)	(NA)	(NA)	710	(D)	669	(D)	410	(D)	754	172,872	(NA)	(NA)
Cincinnati, Ohio	241	91,527	13	4,198	35	10,110	9	9,728	4	(D)	42	24,703	50	16,733	33	8,813	54	13,113	1	(D)
Milwaukee, Wis	275	99,118	14	4,172	27	6,685	16	18,218	3	5,520	58	19,106	68	24,657	26	7,501	57	11,888	6	1,371
Kansas City, Mo	276	126,161	18	7,422	29	(D)	17	23,930	16	13,348	49	25,119	40	20,228	39	13,541	59	13,940	9	(D)
Houston, Tex	374	225,782	27	12,534	32	7,088	20	19,574	11	5,680	104	94,954	79	50,902	35	16,177	55	16,535	11	2,338
Providence, R. I	140	(D)	7	(D)	11	2,762	6	1,710	5	(D)	29	(D)	42	(D)	10	(D)	29	4,636	1	(D)
Seattle, Wash	294	125,085	17	5,463	31	11,828	20	15,416	8	3,047	56	24,872	68	27,041	24	11,473	46	9,194	24	16,751
Portland, Oreg	242	100,026	13	2,925	25	7,065	25	24,177	16	10,911	49	13,899	53	23,680	18	6,508	35	7,751	8	3,110
New Orleans, La	220	139,532	22	6,429	20	6,270	12	5,763	6	5,193	39	49,422	29	37,423	27	7,644	33	9,483	32	11,905
Atlanta, Ga	212	94,261	14	4,447	20	3,464	14	18,491	10	8,784	39	13,068	29	13,269	23	14,666	59	16,684	4	1,388
Dallas, Tex	316	136,656	31	12,358	40	13,333	22	23,629	12	7,152	49	18,832	39	21,742	36	16,210	66	18,122	21	5,278
Louisville, Ky	132	57,560	(NA)	(NA)	18	7,376	(NA)	(NA)	(NA)	(NA)	13	1,977	24	11,265	22	5,059	34	4,876	(NA)	(NA)
Denver, Colo	219	97,820	15	4,291	29	7,581	18	16,114	11	6,108	48	24,132	33	15,856	19	9,370	42	12,087	4	2,281
Birmingham, Ala	117	59,820	(NA)	(NA)	10	1,484	(NA)	(NA)	(NA)	(NA)	28	13,772	16	13,167	12	5,819	26	5,774	(NA)	(NA)
San Diego, Calif	104	27,022	(NA)	(NA)	13	2,308	(NA)	(NA)	(NA)	(NA)	12	2,942	13	5,410	15	2,206	22	5,826	(NA)	(NA)
Indianapolis, Ind	187	94,805	17	(D)	22	6,865	13	16,362	5	9,739	34	21,082	36	20,497	17	5,852	42	8,595	1	(D)
Youngstown, Ohio	74	21,438	(NA)	(NA)	12	1,446	(NA)	(NA)	(NA)	(NA)	8	2,785	12	5,682	8	1,425	16	2,043	(NA)	(NA)
Albany-Schenectady-Troy, N. Y	103	28,598	(NA)	(NA)	18	3,756	(NA)	(NA)	(NA)	(NA)	9	1,965	11	5,579	16	2,373	27	3,624	(NA)	(NA)
Columbus, Ohio	139	70,985	(NA)	(NA)	20	5,872	(NA)	(NA)	(NA)	(NA)	25	6,084	21	10,062	12	3,881	23	4,495	(NA)	(NA)
San Antonio, Tex	125	47,193	(NA)	(NA)	15	6,899	(NA)	(NA)	(NA)	(NA)	19	4,971	6	789	18	2,627	29	4,206	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants	2,457	934,191	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Miami, Fla	209	66,904	18	7,473	32	6,946	8	8,906	9	6,644	16	4,085	12	6,084	24	6,000	34	6,286	56	14,480
Rochester, N. Y	130	40,407	(NA)	(NA)	14	2,843	(NA)	(NA)	(NA)	(NA)	27	8,120	25	9,777	27	9,976	18	3,026	(NA)	(NA)
Memphis, Tenn	143	70,395	14	4,624	14	2,033	13	17,145	11	13,249	21	13,160	14	6,492	14	4,775	39	8,242	3	675
Dayton, Ohio	107	44,620	(NA)	(NA)	6	1,188	(NA)	(NA)	(NA)	(NA)	15	7,716	27	13,205	19	7,449	20	4,618	(NA)	(NA)
San Bernardino-Riverside-Ontario, Calif	59	11,818	(NA)	(NA)	13	2,534	(NA)	(NA)	(NA)	(NA)	2	(D)	7	948	4	(D)	8	910	(NA)	(NA)
Norfolk-Portsmouth, Va	81	27,330	(NA)	(NA)	11	1,487	(NA)	(NA)	(NA)	(NA)	9	3,397	9	8,133	11	2,314	19	3,330	(NA)	(NA)
Allentown-Bethlehem-Easton, Pa	70	15,968	(NA)	(NA)	7	2,523	(NA)	(NA)	(NA)	(NA)	13	2,464	8	3,526	11	2,539	20	2,078	(NA)	(NA)
Akron, Ohio	79	32,550	(NA)	(NA)	13	1,814	(NA)	(NA)	(NA)	(NA)	8	1,087	24	20,603	11	2,052	12	3,882	(NA)	(NA)
Tampa-St. Petersburg, Fla	110	23,256	(NA)	(NA)	13	898	(NA)	(NA)	(NA)	(NA)	13	4,208	10	3,977	15	2,342	28	4,613	(NA)	(NA)
Springfield-Holyoke, Mass	78	14,423	(NA)	(NA)	10	836	(NA)	(NA)	(NA)	(NA)	9	1,627	19	4,452	12	1,684	16	2,002	(NA)	(NA)
Toledo, Ohio	116	29,022	(NA)	(NA)	11	2,410	(NA)	(NA)	(NA)	(NA)	29	4,112	23	7,171	14	2,308	21	5,211	(NA)	(NA)
Wilkes-Barre-Hazleton, Pa	63	18,659	(NA)	(NA)	11	1,188	(NA)	(NA)	(NA)	(NA)	4	534	6	867	6	1,028	14	1,135	(NA)	(NA)
Omaha, Nebr	127	61,539	(NA)	(NA)	15	2,692	(NA)	(NA)	(NA)	(NA)	16	9,865	16	4,793	16	4,658	30	7,664	(NA)	(NA)
Fort Worth, Tex	115	47,459	(NA)	(NA)	12	1,520	(NA)	(NA)	(NA)	(NA)	20	17,919	12	7,327	14	4,219	23	5,188	(NA)	(NA)
Hartford, Conn	114	67,881	(NA)	(NA)	17	3,342	(NA)	(NA)	(NA)	(NA)	22	9,960	25	11,180	10	1,418	17	4,464	23	37,517
Wheeling, W. Va.-Steubenville, Ohio	40	9,505	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Syracuse, N. Y	112	46,521	(NA)	(NA)	17	4,278	(NA)	(NA)	(NA)	(NA)	20	12,074	17	10,360	18	4,171	19	3,913	(NA)	(NA)
Knoxville, Tenn	67	24,508	(NA)	(NA)	10	2,115	(NA)	(NA)	(NA)	(NA)	8	1,066	8	6,116	10	2,377	14	2,401	(NA)	(NA)
Phoenix, Ariz	111	45,168	(NA)	(NA)	11	2,760	(NA)	(NA)	(NA)	(NA)	18	4,069	15	8,651	10	4,615	22	4,492	(NA)	(NA)
Richmond, Va	95	47,769	(NA)	(NA)	13	4,713	(NA)	(NA)	(NA)	(NA)	16	4,406	14	9,563	11	6,605	23	4,356	(NA)	(NA)
Oklahoma City, Okla	165	73,546	(NA)	(NA)	15	4,301	(NA)	(NA)	(NA)	(NA)	54	31,664	16	8,455	13	3,184	40	7,715	(NA)	(NA)
Charleston, W. Va	68	37,340	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn	91	36,694	(NA)	(NA)	15	3,492	(NA)	(NA)	(NA)	(NA)	14	2,504	7	4,720	12	4,671	20	3,865	(NA)	(NA)
Jacksonville, Fla	107	40,909	(NA)	(NA)	17	3,206	(NA)	(NA)	(NA)	(NA)	12	1,970	18	10,265	6	1,976	20	3,465	(NA)	(NA)

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Electrical, electronics, appliance distributors								Metals, metalwork (except scrap) distributors						Scrap, waste materials dealers					
	Total		Electrical apparatus, supplies distributors		Electrical appliance, radio, TV set wholesalers		Electronic parts equipment distributors		Total		Iron, steel and products distributors		Nonferrous metals distributors		Total		Iron, steel scrap dealers		Waste materials dealers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	7,123	6,337,718	3,159	2,910,458	2,065	2,814,584	1,899	612,676	3,235	3,362,585	2,693	2,174,276	542	1,188,309	8,189	2,405,590	3,719	1,213,140	4,470	1,192,450
Areas with 1,000,000 inhabitants or more	2,967	2,806,597	1,354	1,201,995	746	1,276,912	867	327,690	1,859	2,467,097	1,473	1,407,708	386	1,059,389	3,664	1,350,983	1,230	637,963	2,434	713,020
New York-Northeastern New Jersey	1,131	820,151	532	350,348	234	341,381	365	128,422	681	1,255,965	487	401,517	194	854,448	1,236	376,042	261	102,549	975	273,493
Chicago, Ill.	323	378,831	138	156,334	101	179,639	84	42,858	261	354,171	226	(D)	35	(D)	427	217,512	178	145,357	249	72,155
Los Angeles-Long Beach, Calif.	319	292,847	142	152,801	72	107,820	105	32,226	187	171,324	160	151,357	27	19,967	274	61,274	96	23,287	178	57,987
Philadelphia, Pa.	201	234,134	104	84,361	42	113,911	55	35,862	121	122,630	97	103,412	24	19,218	407	111,320	120	50,479	287	60,841
Detroit, Mich.	133	169,400	59	84,962	43	76,267	31	8,171	127	139,582	104	116,657	23	22,925	240	102,003	130	66,954	110	35,049
Boston, Mass.	147	137,093	61	50,914	38	74,540	28	11,639	76	61,926	62	45,500	14	16,426	279	97,800	55	9,354	224	88,446
San Francisco-Oakland, Calif.	137	128,719	56	66,577	34	41,801	47	20,341	83	62,830	67	52,841	16	9,989	95	27,968	49	17,197	46	10,771
Pittsburgh, Pa.	97	107,312	50	40,993	28	59,583	19	6,736	62	71,262	52	47,941	10	23,321	135	78,491	88	53,008	47	25,483
St. Louis, Mo.	86	122,071	35	47,614	28	69,035	23	5,422	57	55,825	47	40,980	10	14,845	147	55,320	69	37,047	78	18,273
Cleveland, Ohio	88	110,795	39	49,858	28	52,783	21	8,154	106	81,440	93	60,864	13	20,576	136	111,336	80	91,474	56	19,862
Washington, D.C.	74	68,984	27	27,741	20	32,737	27	8,506	8	(D)	7	(D)	1	(D)	50	8,993	16	2,506	34	6,487
Baltimore, Md.	73	80,008	26	28,424	29	46,473	18	5,111	30	24,234	21	17,840	9	6,394	76	31,378	19	11,078	57	20,300
Minneapolis-St. Paul, Minn.	95	106,155	44	42,250	25	52,612	26	11,293	34	30,312	27	23,831	7	6,481	54	16,331	27	9,017	27	7,314
Buffalo, New York	63	50,097	21	18,818	24	28,330	18	2,949	26	32,760	23	(D)	3	(D)	108	35,215	42	18,656	66	16,559
Areas with 500,000 to 999,999 inhabitants	960	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	427	405,841	(NA)	(NA)	(NA)	(NA)	758	311,252	(NA)	(NA)	(NA)	(NA)
Cincinnati, Ohio	51	58,268	24	29,978	13	24,611	14	3,679	28	33,160	23	27,016	5	6,144	69	40,670	33	26,850	36	13,820
Milwaukee, Wis.	71	80,809	27	29,678	25	46,500	19	4,631	32	25,566	26	(D)	6	(D)	95	25,149	40	14,823	55	10,326
Kansas City, Mo.	58	82,830	25	35,325	20	40,878	13	6,627	27	29,117	22	(D)	5	(D)	50	(D)	27	7,726	23	(D)
Houston, Tex.	68	81,694	34	40,361	15	34,738	19	6,595	68	82,745	65	(D)	3	(D)	44	29,332	26	20,378	18	8,954
Providence, R.I.	49	(D)	23	(D)	17	15,510	9	(D)	11	(D)	6	2,572	5	(D)	76	24,747	20	(D)	56	(D)
Seattle, Wash.	78	82,783	32	35,292	29	42,314	17	5,177	29	22,820	24	(D)	5	(D)	39	13,642	16	7,800	23	5,842
Portland, Oreg.	58	68,228	26	35,149	27	30,722	5	2,357	31	21,350	24	17,173	7	4,177	32	(D)	15	(D)	17	7,127
New Orleans, La.	53	60,231	23	21,377	14	34,751	16	4,103	23	16,053	18	(D)	5	(D)	24	14,725	9	10,743	15	3,982
Atlanta, Ga.	54	86,270	25	27,046	21	54,758	8	4,466	24	(D)	21	(D)	3	(D)	45	29,157	10	3,051	35	26,106
Dallas, Tex.	63	71,918	31	38,108	18	29,281	14	4,529	27	27,288	21	20,577	6	6,711	36	15,891	14	3,435	22	12,456
Louisville, Ky.	42	55,212	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	12,704	(NA)	(NA)	(NA)	(NA)	28	8,633	(NA)	(NA)	(NA)	(NA)
Denver, Colo.	58	52,573	20	18,808	24	28,768	14	4,997	25	13,252	23	(D)	2	(D)	24	(D)	11	(D)	13	3,299
Birmingham, Ala.	32	44,807	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	15	14,369	(NA)	(NA)	(NA)	(NA)	27	20,711	(NA)	(NA)	(NA)	(NA)
San Diego, Calif.	29	25,737	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	3,824	(NA)	(NA)	(NA)	(NA)	12	2,690	(NA)	(NA)	(NA)	(NA)
Indianapolis, Ind.	43	69,469	20	27,073	19	39,822	4	2,574	24	20,712	18	(D)	6	(D)	29	11,747	15	6,673	14	5,074
Youngstown, Ohio	30	27,136	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	21	13,090	(NA)	(NA)	(NA)	(NA)	35	11,838	(NA)	(NA)	(NA)	(NA)
Albany-Schenectady-Troy, N.Y.	46	44,332	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	(D)	(NA)	(NA)	(NA)	(NA)	43	21,951	(NA)	(NA)	(NA)	(NA)
Columbus, Ohio	33	44,821	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	25,004	(NA)	(NA)	(NA)	(NA)	33	10,852	(NA)	(NA)	(NA)	(NA)
San Antonio, Tex.	44	46,149	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	6,978	(NA)	(NA)	(NA)	(NA)	17	3,751	(NA)	(NA)	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants	726	758,188	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	219	111,435	(NA)	(NA)	(NA)	(NA)	502	(D)	(NA)	(NA)	(NA)	(NA)
Miami, Fla.	69	58,320	31	29,399	25	25,260	13	3,661	19	(D)	18	(D)	1	(D)	25	4,579	11	2,155	14	2,424
Rochester, N.Y.	37	26,506	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	4,999	(NA)	(NA)	(NA)	(NA)	33	15,345	(NA)	(NA)	(NA)	(NA)
Memphis, Tenn.	36	51,238	10	20,139	18	27,764	8	3,335	9	9,811	8	(D)	1	(D)	19	5,928	6	2,766	13	3,162
Dayton, Ohio	30	47,672	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	12	9,304	(NA)	(NA)	(NA)	(NA)	29	10,752	(NA)	(NA)	(NA)	(NA)
San Bernardino-Riverside-Ontario, Calif.	19	10,701	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	1,798	(NA)	(NA)	(NA)	(NA)	22	2,834	(NA)	(NA)	(NA)	(NA)
Norfolk-Portsmouth, Va.	26	21,847	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	(D)	(NA)	(NA)	(NA)	(NA)	25	5,049	(NA)	(NA)	(NA)	(NA)
Allentown-Bethlehem-Easton, Pa.	31	38,071	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	1,910	(NA)	(NA)	(NA)	(NA)	34	6,698	(NA)	(NA)	(NA)	(NA)
Akron, Ohio	18	17,807	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	(D)	(NA)	(NA)	(NA)	(NA)	28	12,031	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg, Fla.	48	45,245	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	7,330	(NA)	(NA)	(NA)	(NA)	17	(D)	(NA)	(NA)	(NA)	(NA)
Springfield-Holyoke, Mass.	38	23,503	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	5,890	(NA)	(NA)	(NA)	(NA)	37	8,256	(NA)	(NA)	(NA)	(NA)
Toledo, Ohio	31	42,696	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	21	10,858	(NA)	(NA)	(NA)	(NA)	35	8,518	(NA)	(NA)	(NA)	(NA)
Wilkes-Barre-Hazleton, Pa.	20	13,182	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	2,879	(NA)	(NA)	(NA)	(NA)	19	4,386	(NA)	(NA)	(NA)	(NA)
Omaha, Nebr.	31	45,069	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	3,038	(NA)	(NA)	(NA)	(NA)	18	10,019	(NA)	(NA)	(NA)	(NA)
Fort Worth, Tex.	27	27,981	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	10	5,166	(NA)	(NA)	(NA)	(NA)	16	6,842	(NA)	(NA)	(NA)	(NA)
Hartford, Conn.	34	40,164	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	7,079	(NA)	(NA)	(NA)	(NA)	19	7,086	(NA)	(NA)	(NA)	(NA)
Wheeling, W. Va.-Steubenville, Ohio	20	13,388	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	2	(D)	(NA)	(NA)	(NA)	(NA)	26	3,452	(NA)	(NA)	(NA)	(NA)
Syracuse, N.Y.	29	35,983	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	6,813	(NA)	(NA)	(NA)	(NA)	19	10,241	(NA)	(NA)	(NA)	(NA)
Knoxville, Tenn.	20	22,368	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	2	(D)	(NA)	(NA)	(NA)	(NA)	7	2,399	(NA)	(NA)	(NA)	(NA)
Phoenix, Ariz.	32	26,615	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	3,163	(NA)	(NA)	(NA)	(NA)	13	3,885	(NA)	(NA)	(NA)	(NA)
Richmond, Va.	35	38,438	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	4	(D)	(NA)	(NA)	(NA)	(NA)	10	3,904	(NA)	(NA)	(NA)	(NA)
Oklahoma City, Okla.	26	35,620	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	26	12,265	(NA)	(NA)	(NA)	(NA)	14	3,410	(NA)	(NA)	(NA)	(NA)
Charleston, W. Va.	10	10,293	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	(D)	(NA)	(NA)	(NA)	(NA)	12	2,682	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn.	28	36,743	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	(D)	(NA)	(NA)	(NA)	(NA)	12	4,115	(NA)	(NA)	(NA)	(NA)
Jacksonville, Fla.	31	28,738	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	2,864	(NA)	(NA)	(NA)	(NA)	13	6,033	(NA)	(NA)	(NA)	(NA)

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Other merchant wholesalers																			
	Total		Amusement, sporting goods distributors		Book, magazine, newspaper wholesalers		Coal wholesalers		Farm supplies wholesalers		Jewelry wholesalers		Petroleum products distributors		Gift, art goods, greeting card wholesalers		Flower, bulb, plant wholesalers		Miscellaneous products merchant wholesalers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	18,506	9,705,096	2,514	952,711	1,919	697,206	700	794,189	2,347	1,574,642	2,741	825,459	2,260	1,416,388	983	190,307	966	222,942	4,076	3,031,252
Areas with 1,000,000 inhabitants or more	8,995	6,059,464	1,417	631,846	710	(D)	295	531,061	434	497,034	2,117	679,837	625	725,966	678	149,894	419	116,947	2,300	(D)
New York-Northeastern New Jersey	4,387	3,258,622	597	281,653	271	183,616	88	164,269	116	120,561	1,352	451,583	210	341,403	327	82,075	151	40,281	1,275	1,593,181
Chicago, Ill	862	631,495	157	72,245	79	76,767	47	66,524	49	36,077	161	(D)	84	106,363	65	21,785	48	(D)	172	165,732
Los Angeles-Long Beach, Calif	892	366,455	180	73,021	100	27,501	2	(D)	62	58,383	132	32,829	90	69,839	104	14,753	47	(D)	175	78,074
Philadelphia, Pa	542	258,655	67	33,819	45	13,595	36	36,154	44	51,026	101	27,619	36	16,043	33	5,768	31	5,230	149	69,401
Detroit, Mich	259	105,760	64	21,116	17	10,085	14	15,107	19	15,233	35	11,597	19	8,489	17	2,739	20	5,119	54	16,275
Boston, Mass	445	261,157	80	37,910	31	16,413	14	64,219	11	16,348	86	23,657	37	19,169	22	4,985	25	4,998	139	73,458
San Francisco-Oakland, Calif	366	264,403	70	25,811	22	11,259	2	(D)	30	49,385	46	15,621	20	15,388	32	(D)	37	11,339	107	132,134
Pittsburgh, Pa	181	82,501	30	12,133	18	5,460	19	21,671	8	7,638	38	10,765	15	6,212	9	2,010	9	3,544	35	13,068
St. Louis, Mo	242	155,345	45	31,083	28	6,318	16	6,017	17	14,953	33	(D)	25	21,210	13	(D)	11	2,622	54	61,402
Cleveland, Ohio	203	223,417	25	7,679	16	6,029	21	111,075	13	2,501	39	12,820	22	7,916	18	2,902	9	2,492	40	70,003
Washington, D. C	103	39,940	15	5,686	37	9,854	2	(D)	5	2,057	12	2,962	8	504	6	1,635	5	(D)	13	(D)
Baltimore, Md	157	70,872	34	10,359	10	4,311	11	5,238	15	11,393	17	4,159	20	7,371	8	(D)	13	(D)	29	22,816
Minneapolis-St. Paul, Minn	193	241,338	31	13,992	7	(D)	11	30,381	26	49,086	34	(D)	23	98,658	14	2,592	9	2,954	38	34,786
Buffalo, N. Y	163	99,504	22	5,339	29	5,523	12	6,767	19	62,393	31	4,495	16	7,401	10	1,060	4	1,215	20	5,311
Areas with 500,000 to 999,999 inhabitants	1,896	(D)	331	125,244	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	314	90,559	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Cincinnati, Ohio	114	60,391	19	8,081	6	3,271	14	10,017	4	4,397	21	12,155	13	10,014	4	1,264	3	911	30	10,281
Milwaukee, Wis	112	79,172	27	15,336	5	3,723	6	16,465	11	10,988	20	5,090	10	4,359	5	583	6	3,856	22	18,772
Kansas City, Mo	140	127,805	23	7,131	3	(D)	6	5,286	21	37,941	27	10,480	15	11,798	9	1,812	4	(D)	32	49,198
Houston, Tex	127	118,350	17	5,788	7	2,069	...	...	10	4,259	12	2,786	34	88,795	5	667	8	1,888	34	12,098
Providence, R. I	173	(D)	18	2,964	17	5,301	1	(D)	4	(D)	80	16,153	12	(D)	3	(D)	3	(D)	35	22,208
Seattle, Wash	152	61,084	32	11,203	7	4,617	5	1,755	14	13,626	24	6,920	11	1,910	14	2,231	11	2,771	34	16,051
Portland, Oreg	133	58,660	22	11,661	31	7,377	1	(D)	16	16,136	8	(D)	14	6,750	9	1,229	11	2,593	21	10,215
New Orleans, La	89	44,525	15	3,225	7	3,155	...	(D)	8	9,208	10	(D)	10	9,682	3	(D)	5	1,092	31	15,214
Atlanta, Ga	102	76,163	18	8,177	10	4,429	3	(D)	18	38,835	15	(D)	10	2,285	6	2,418	4	1,342	18	11,380
Dallas, Tex	149	72,577	26	14,966	10	3,503	2	(D)	18	11,077	23	10,347	29	14,743	7	2,686	8	(D)	26	12,871
Louisville, Ky	71	50,622	12	9,460	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	1,704	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Denver, Colo	117	45,930	30	8,551	2	(D)	2	(D)	11	5,068	21	2,905	9	3,116	7	1,866	8	(D)	27	15,397
Birmingham Ala	49	11,567	9	1,592	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	1,617	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Diego, Calif	63	13,469	15	3,277	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	1,305	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Indianapolis, Ind	73	41,822	12	5,062	12	3,299	4	3,499	9	19,220	7	2,536	10	4,108	2	(D)	7	(D)	10	2,439
Youngstown, Ohio	35	8,939	4	1,877	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	417	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Albany-Schenectady-Troy, N. Y	53	18,885	3	551	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	896	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Columbus, Ohio	77	71,383	17	2,948	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	2,257	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Antonio, Tex	67	18,610	12	3,394	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	1,208	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants	1,193	493,783	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Miami, Fla	120	32,766	24	7,268	5	(D)	1	(D)	6	1,576	19	2,584	6	5,730	20	2,293	6	1,641	33	8,764
Rochester, N. Y	63	47,462	17	31,005	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	1,644	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Memphis, Tenn	69	36,807	11	1,909	2	(D)	1	(D)	12	9,322	9	1,611	8	10,139	2	(D)	6	1,849	18	6,987
Dayton, Ohio	37	11,724	7	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Bernardino-Riverside-Ontario, Calif	33	7,298	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Norfolk-Portsmouth, Va	45	18,606	9	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Allentown-Bethlehem-Easton, Pa	36	29,333	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Akron, Ohio	39	16,028	11	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg, Fla	65	11,156	14	3,090	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	1,494	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Springfield-Holyoke, Mass	38	11,472	9	2,056	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	509	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Toledo, Ohio	46	13,651	7	1,257	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	1,310	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Wilkes-Barre-Hazleton, Pa	33	7,847	4	893	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	276	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Omaha, Nebr	68	31,044	4	956	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	1,043	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Fort Worth, Tex	74	31,184	10	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Hartford, Conn	47	13,045	9	1,970	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	489	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Wheeling, W. Va.-Steubenville, Ohio	24	3,514	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Syracuse, N. Y	54	22,533	9	2,622	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	6,620	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Knoxville, Tenn	31	9,602	4	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Phoenix, Ariz	41	16,222	6	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Richmond, Va	44	22,249	7	2,052	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	626	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Oklahoma City, Okla	59	28,908	12	1,854	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	2,834	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Charleston, W. Va	22	5,126	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn	56	37,339	11	2,518	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	956	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Jacksonville, Fla	49	28,867	5	890	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	1,957	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. ... Represents zero. (NA) Not available.

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS

Establishments and Sales

Type of operation and kind of business	United States		Cities with population of—								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Wholesale trade, total	252,318	xxx	77,934	xxx	47,281	xxx	34,414	xxx	34,985	xxx	57,704	xxx
TYPE OF OPERATION												
Merchant wholesalers	165,153	101,100,941	57,448	44,826,558	33,804	24,169,417	25,960	13,696,224	23,107	8,944,807	24,834	9,463,935
Manufacturers' sales branches, sales offices	22,590	69,533,784	8,972	43,419,923	7,320	17,225,046	3,611	4,451,471	1,589	2,135,791	1,098	2,301,553
Petroleum bulk plants, terminals and LP gas facilities	29,189	16,038,372	452	1,995,836	1,068	2,413,391	2,410	2,588,588	6,881	3,019,622	18,378	6,020,935
Merchandise agents, brokers	22,131	39,250,509	10,747	21,671,550	4,695	7,569,544	1,886	3,217,661	1,695	2,638,741	3,108	4,153,013
Assemblers of farm products	13,255	9,050,816	315	712,238	394	832,955	547	808,128	1,713	1,453,457	10,286	5,244,038
TYPE BY KIND OF BUSINESS												
Merchant wholesalers	165,153	101,100,941	57,448	44,826,558	33,804	24,169,417	25,960	13,696,224	23,107	8,944,807	24,834	9,463,935
Grocery, confectionery, meat wholesalers:												
General-line grocery wholesalers	3,320	7,353,560	440	1,466,299	524	1,708,002	722	1,583,356	1,041	1,466,955	593	1,128,948
Voluntary grocery wholesalers	574	2,463,756	70	515,919	113	682,329	166	653,595	160	412,318	65	199,595
Retailer cooperative food wholesalers	193	1,298,175	34	321,979	53	353,268	51	170,288	24	30,555	31	422,085
Cash-carry food depots	291	139,950	39	24,528	43	29,246	80	36,828	102	39,750	27	9,598
Other general-line grocery wholesalers	2,262	3,451,679	297	603,873	315	643,159	425	722,645	755	984,332	470	497,670
Confectionery wholesalers	1,909	527,446	399	164,619	363	118,980	423	101,706	424	88,097	300	54,044
Fish, sea food distributors	1,808	653,698	510	323,356	264	121,736	240	72,290	172	39,375	622	96,941
Meat, meat products wholesalers	4,357	2,866,193	1,653	1,616,635	759	493,774	642	315,687	520	182,439	783	257,658
Specialty-line grocery wholesalers	9,221	5,919,993	2,983	3,649,591	1,496	739,946	1,389	471,927	1,456	470,204	1,897	588,325
Bakery, restaurant, hotel supply houses	438	215,414	180	121,790	105	48,605	67	24,785	52	13,900	34	6,334
Bread, bakery goods distributors	800	160,478	183	52,706	133	28,642	150	29,539	160	23,934	174	25,657
Canned food wholesalers	928	621,222	376	326,863	190	92,913	132	64,919	115	66,211	115	70,316
Coffee, tea, spice wholesalers	488	1,606,380	267	1,525,824	86	31,327	64	16,623	42	20,588	29	12,018
Dairy products distributors	2,281	1,340,279	618	630,001	248	178,307	287	109,927	399	157,455	729	264,589
Flour distributors	170	108,303	87	65,816	27	17,174	24	13,329	13	5,245	19	6,739
Frosted, frozen food distributors	610	455,882	157	180,878	151	123,970	131	71,401	92	41,322	79	38,311
Soft drink distributors	1,142	165,965	271	62,787	111	22,071	174	25,647	281	29,541	305	25,919
Other grocery specialty wholesalers	2,364	1,246,070	844	682,926	445	196,937	360	115,757	302	112,008	413	138,442
Farm products (edible) distributors:												
Poultry, poultry products distributors	2,660	1,475,195	729	673,159	349	205,080	289	124,156	363	116,308	930	356,492
Fresh fruit, vegetable wholesalers	6,520	3,261,739	2,128	1,318,796	1,533	793,005	1,057	463,307	929	405,135	873	281,496
Beer, wine, distilled spirits wholesalers:												
Beer, ale distributors	5,791	2,311,181	570	369,397	586	493,284	1,296	568,403	1,935	545,058	1,404	335,039
Wine, distilled spirits wholesalers	1,518	3,375,753	436	1,486,240	417	1,056,812	333	542,913	186	155,120	146	134,668
Tobacco distributors	2,858	3,208,929	567	948,137	505	835,622	675	732,683	749	506,362	362	186,125
Drugs, chemicals, allied products wholesalers:												
General-line drug wholesalers	392	1,273,114	97	466,773	155	488,117	101	235,775	25	33,430	14	49,019
Specialty-line drug, toiletries wholesalers	2,409	900,618	1,094	518,276	543	179,378	341	81,623	233	70,912	198	50,429
Industrial chemicals, explosives distributors	1,878	923,242	804	526,725	386	189,059	217	67,112	186	53,709	285	86,637
Paint, varnish wholesalers	1,158	272,891	451	136,762	330	71,309	239	44,202	83	10,946	55	9,672
Paint wholesalers (with glass, wallpaper)	503	120,447	169	52,028	140	34,833	134	25,442	45	6,002	15	2,142
Paint wholesalers (without glass, wallpaper)	655	152,444	282	84,734	190	36,476	105	18,760	38	4,944	40	7,530
Dry goods, apparel wholesalers:												
Clothing, furnishings, footwear wholesalers	4,252	1,826,611	3,185	1,383,513	576	245,220	257	96,941	136	50,007	98	50,930
General-line clothing, furnishings wholesalers	797	296,157	493	183,194	139	59,862	90	35,657	40	12,328	35	5,116
Men's, boys' clothing, furnishings wholesalers	761	384,769	557	299,042	104	45,634	57	19,331	27	5,544	16	15,218
Women's, children's clothing, furnishings wholesalers	1,299	566,298	1,066	476,199	157	64,519	37	9,949	23	11,240	16	4,391
Furs (dressed), fur clothing wholesalers	324	94,317	303	90,377	14	1,919	3	1,091	2	(D)	2	(D)
Millinery, millinery supply distributors	353	81,953	303	74,855	40	5,678	3	404	5	(D)	2	(D)
Shoe, footwear wholesalers	583	353,979	392	238,690	89	52,186	56	25,886	28	15,864	18	21,353
Work clothing wholesalers	135	49,138	71	21,156	33	15,422	11	4,623	11	3,992	9	3,945
General-line dry goods wholesalers	132	393,580	41	224,447	58	123,655	28	42,882	3	(D)	2	(D)
Specialty-line dry goods wholesalers	4,188	1,965,499	3,392	1,665,251	360	123,153	192	102,211	126	41,118	118	33,766
Hosiery wholesalers	471	260,192	331	193,002	63	38,538	24	14,901	36	9,135	17	4,616
Underwear wholesalers	164	71,420	132	57,037	18	3,421	10	2,627	1	(D)	3	(D)
Notions wholesalers	770	198,449	648	171,922	56	13,138	28	5,654	17	(D)	21	(D)
Piece goods wholesalers	1,663	975,319	1,466	865,852	106	38,127	45	52,582	29	11,216	17	7,542
Other specialty-line dry goods wholesalers	1,120	460,119	815	377,438	117	29,929	85	26,447	43	15,789	60	10,516
Piece goods converters	817	1,503,962	768	1,442,873	21	34,162	14	22,711	7	(D)	7	(D)
Furniture, home furnishings wholesalers:												
Furniture (household, office) wholesalers	1,976	697,825	927	394,605	467	146,422	296	85,259	168	43,073	118	28,466
Household furniture wholesalers	1,058	463,630	582	275,066	215	82,928	117	55,410	67	27,441	77	22,785
Office furniture distributors	918	234,195	345	119,539	252	63,494	179	29,849	101	15,632	41	5,681
Home furnishings, floor coverings wholesalers	2,839	1,384,650	1,752	898,309	554	318,147	246	77,814	115	29,955	172	60,425
China, glassware, crockery wholesalers	538	172,206	364	134,647	58	12,691	53	8,609	27	12,306	36	3,953
Curtain, drapery wholesalers	161	68,874	122	57,438	21	9,016	5	331	7	405	6	1,684

See footnotes at end of table.

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued

Establishments and Sales

Type of operation and kind of business	United States		Cities with population of—								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Merchant wholesalers—Continued												
Furniture, home furnishings wholesalers—Con.												
Home furnishings, floor coverings wholesalers—Continued												
Domestic wholesalers	237	126,769	193	107,364	23	10,555	7	3,904	6	1,222	8	3,724
Floor covering wholesalers	773	600,763	428	359,125	229	182,605	69	31,903	22	7,475	25	19,655
Other home furnishings, specialties wholesalers	1,130	416,038	645	239,735	223	103,280	112	33,067	53	8,547	97	31,409
Paper, allied products wholesalers:												
Coarse paper and products wholesalers	2,435	1,297,650	1,131	565,381	509	373,524	471	240,959	197	66,665	127	51,121
Printing and fine paper distributors	865	1,248,002	507	952,277	204	209,857	91	38,248	32	26,796	31	20,824
Stationery, office supplies wholesalers	1,564	369,772	758	211,906	345	71,467	215	41,611	175	33,256	71	11,532
Wallpaper wholesalers	193	45,625	107	30,706	53	10,305	17	1,985	6	1,910	10	719
Farm products (raw materials) merchants:												
Cotton merchants	581	2,610,108	65	461,438	172	1,346,141	79	292,391	119	291,997	146	218,141
Grain merchants	975	3,989,704	157	1,919,136	136	961,080	92	407,464	104	214,056	486	487,968
Hide, skin, raw fur wholesalers	577	428,489	353	292,025	57	54,685	38	38,695	57	22,985	72	20,099
Livestock (except horses, mules) distributors	669	888,292	43	139,522	130	278,787	53	84,318	93	91,408	350	294,257
Leaf tobacco dealers	234	304,224	42	33,603	30	102,155	43	72,973	57	63,561	62	31,932
Raw wool, wool tops, mohair dealers	282	481,524	220	421,841	10	11,509	16	22,664	12	4,630	24	20,880
Other farm products (raw materials) distributors	535	529,600	175	337,930	66	57,736	48	13,790	70	31,137	176	89,007
Automotive wholesalers:												
Motor vehicle distributors	1,563	757,335	276	192,029	378	224,599	320	134,161	242	85,197	347	121,349
New, used auto distributors	897	491,732	163	141,252	188	128,847	169	77,966	142	51,721	235	91,946
Truck and tractor (road type) dealers	666	265,603	113	50,777	190	95,752	151	56,195	100	33,476	112	29,403
Automotive equipment, tire, tube wholesalers	13,977	3,220,178	2,652	879,368	2,746	846,281	2,582	612,628	3,638	594,563	2,359	287,338
Automotive parts, accessories jobbers	12,563	2,834,453	2,308	759,405	2,411	744,432	2,299	536,138	3,406	544,217	2,139	250,261
Garage equipment, tools distributors	207	55,731	79	21,545	66	20,041	25	4,877	19	4,562	18	4,706
Tire, tube wholesalers	1,207	329,994	265	98,418	269	81,808	258	71,613	213	45,784	202	32,371
Electrical, electronics, appliance distributors:												
Electrical apparatus supplies distributors	3,159	2,910,458	1,098	1,081,951	879	1,098,250	728	539,751	301	116,125	153	74,381
General-line electrical goods distributors	559	1,567,994	102	516,153	241	717,200	181	282,207	22	21,500	13	30,934
Wiring supplies distributors	1,989	1,105,922	708	447,353	478	325,334	462	230,181	238	72,372	103	30,682
Electrical apparatus, equipment distributors	611	236,542	288	118,445	160	55,716	85	27,363	41	22,253	37	12,765
Electrical appliance, radio, TV set wholesalers	2,065	2,814,584	672	1,260,458	796	1,022,467	356	317,030	128	64,697	113	149,932
Electronic parts, equipment distributors	1,899	612,676	679	256,864	464	164,405	465	111,165	177	33,514	114	46,728
Hardware, plumbing-heating goods wholesalers:												
Hardware wholesalers	2,137	2,067,923	865	722,878	491	700,151	355	384,894	229	154,527	197	105,473
General-line hardware wholesalers	606	1,623,987	163	532,796	167	601,216	160	316,965	78	109,105	38	63,905
Specialty-line hardware wholesalers	1,531	443,936	702	190,082	324	98,935	195	67,929	151	45,422	159	41,568
Plumbing, heating equipment, supplies distributors	4,046	2,329,788	1,161	716,787	1,023	682,439	903	568,072	522	214,119	437	148,371
General-line plumbing-heating goods distributors	1,703	1,112,178	401	289,705	393	308,715	434	315,226	266	114,703	209	83,829
Heating equipment distributors	905	301,516	287	111,114	278	97,646	175	57,743	72	18,148	93	16,865
Plumbing fixtures, supplies distributors	1,438	916,094	473	315,968	352	276,078	294	195,103	184	81,268	135	47,677
Lumber, construction materials distributors:												
Lumber, millwork wholesalers	4,304	3,805,942	979	1,076,745	1,009	1,276,164	619	594,042	531	303,965	1,166	555,026
Lumber wholesalers without yards	1,678	1,621,685	304	374,792	420	655,051	213	201,302	208	129,946	533	260,594
Lumber distributors (with yards)	1,124	1,094,408	271	323,504	209	266,452	157	232,338	151	89,541	336	182,573
Millwork, plywood distributors	1,502	1,089,849	404	378,449	380	354,661	249	160,402	172	84,478	297	111,859
Construction materials distributors	6,010	2,780,265	1,120	795,448	1,104	685,277	995	476,914	1,145	361,250	1,646	461,376
Brick, tile distributors	492	242,766	179	109,979	116	58,051	77	35,368	46	17,556	74	21,812
Cement, lime, plaster wholesalers	183	75,985	52	27,747	27	14,523	34	15,676	29	7,505	41	10,534
Glass (building) distributors	574	251,273	175	118,191	153	83,986	128	29,836	90	12,685	28	6,575
Ready-mixed concrete distributors	1,996	998,370	126	207,116	184	203,737	318	176,258	585	187,244	783	224,015
Roofing, siding, insulation material distributors	697	447,723	183	123,270	187	122,873	150	109,112	87	46,215	90	46,253
Sand, gravel, crushed stone distributors	597	105,039	46	18,902	54	12,760	46	6,313	107	21,315	344	45,749
Other construction materials distributors	1,471	659,109	359	190,243	383	189,347	242	104,351	201	68,730	286	106,438
Machinery, equipment, supplies distributors:												
Air conditioning, commercial refrigeration equipment distributors	1,860	484,070	498	173,709	620	182,918	421	76,932	192	26,779	129	23,732
Commercial machines, equipment distributors	3,219	660,125	1,055	310,428	946	213,487	707	86,905	369	34,418	142	14,887
Office machines, equipment distributors	1,421	186,631	391	91,384	362	43,706	359	33,008	244	15,646	65	2,887
Restaurant, hotel supply houses (principally nonfood)	571	159,253	179	61,400	190	62,210	144	27,922	38	3,763	20	3,958
Store machines, fixtures distributors	1,087	276,953	435	136,636	348	96,828	183	23,596	74	12,833	47	7,060
Other commercial machines, equipment distributors	140	37,288	50	21,008	46	10,743	21	2,379	13	2,176	10	982
Construction machinery, equipment dealers	1,640	1,401,359	330	276,828	455	437,867	289	263,588	209	136,813	357	286,263
Farm-garden machinery, equipment wholesalers	1,112	534,379	153	96,192	240	164,038	166	81,189	203	60,266	350	132,694
Garden machinery, equipment wholesalers	233	78,736	53	25,250	59	30,540	31	4,655	34	6,666	56	11,625
Farm, dairy machinery, equipment (including tractors) wholesalers	879	455,643	100	70,942	181	133,498	135	76,534	169	53,600	294	121,069

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued

Establishments and Sales

Type of operation and kind of business	United States		Cities with population of —								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Merchant wholesalers—Continued												
Machinery, equipment supplies distributors—Continued												
Industrial machinery, equipment distributors	5,746	2,618,986	2,051	955,347	1,299	526,095	694	372,277	790	380,094	912	385,173
Food processing machinery, equipment distributors	367	163,405	119	72,758	96	39,491	58	27,634	50	12,590	44	10,932
General purpose industrial machinery, equipment distributors	1,379	498,625	533	219,183	402	141,934	173	55,001	107	28,053	164	54,454
Metal working machinery, equipment dealers	914	484,490	481	271,771	230	103,659	81	42,910	40	7,456	82	58,694
Oil well supply houses	1,208	914,479	82	121,599	154	141,301	158	154,569	417	285,558	397	211,452
Printing machinery, equipment distributors	210	64,820	145	49,226	41	11,591	14	3,150	4	222	6	631
Used machinery dealers	245	31,272	105	13,591	63	8,864	24	3,237	17	847	36	4,733
Other industrial machinery, equipment distributors	1,423	461,895	586	207,219	313	79,255	186	85,776	155	45,368	183	44,277
Industrial materials, supplies distributors	4,393	2,009,740	1,820	902,779	1,224	550,893	637	270,211	337	106,895	375	178,962
Abrasives, abrasive materials distributors	141	77,400	79	35,982	23	14,233	18	15,758	11	(D)	10	13b
Mechanical power transmission equipment distributors	335	113,349	98	44,747	125	42,337	78	19,474	24	4,475	10	2,316
Mechanical rubber goods distributors	280	100,031	146	58,500	67	24,418	31	8,183	15	2,595	21	6,335
Rope, cordage distributors	117	94,120	83	78,947	21	11,142	5	1,146	2	(D)	6	1,641
Valves, fittings (except plumbing) distributors	214	139,320	85	56,035	60	50,587	31	16,981	20	8,436	18	7,281
Reconditioned drum, barrel distributors	372	65,360	164	29,479	110	20,358	41	6,966	22	2,167	35	6,390
Other industrial materials, supplies distributors	2,934	1,420,160	1,165	599,089	818	387,818	433	201,703	243	83,689	275	147,861
Professional equipment, supplies distributors	2,912	853,153	1,223	404,883	853	255,136	505	123,393	203	33,551	128	36,190
Dental supply houses	502	124,125	217	56,826	172	48,728	91	16,547	9	1,117	13	907
Religious supply houses	134	31,582	89	17,668	23	7,092	9	1,415	8	4,832	5	575
School supply houses	255	96,321	83	26,651	60	27,811	50	25,006	29	6,054	33	10,799
Surgical, medical, hospital supply houses	800	321,489	338	163,996	231	90,608	152	44,774	44	11,888	35	10,223
Optical goods wholesalers	742	126,966	282	54,688	212	46,186	146	18,620	87	6,377	15	1,095
Other professional supplies distributors	479	152,670	214	85,054	155	34,711	57	17,031	26	3,283	27	12,591
Service establishment supply houses	5,264	1,101,992	1,995	548,454	1,532	306,304	972	135,986	436	57,543	329	53,705
Beauty, barber supply houses	898	140,561	290	56,559	322	52,922	213	25,500	52	4,001	21	1,579
Janitors' supply houses	843	126,780	266	52,455	285	37,890	160	18,602	75	12,896	57	4,937
Laundry, dry cleaning supply houses	441	146,607	205	77,897	152	49,500	50	11,715	11	1,362	23	6,133
Shoe service wholesalers	485	101,579	231	60,032	138	26,632	96	11,285	16	2,960	4	670
Undertakers' supply houses	137	14,443	37	4,166	26	3,410	26	2,303	21	1,779	27	2,785
Upholsterers' supply houses	262	92,670	163	66,263	67	19,407	20	3,363	4	333	8	3,304
Welders' supply houses	1,000	198,100	191	58,344	231	51,656	284	46,527	186	23,929	108	17,644
Other service establishment supply houses	1,198	281,252	612	172,738	311	64,887	123	16,691	71	10,283	81	16,653
Transportation equipment distributors	1,004	376,048	395	171,104	217	95,836	146	43,686	99	28,422	147	37,000
Aircraft, aeronautical equipment, parts distributors	450	169,782	131	51,002	88	48,908	94	28,308	52	18,205	85	23,359
Marine machinery, equipment distributors	400	126,573	174	57,103	100	39,405	38	11,119	35	6,854	53	12,092
Railroad equipment distributors	84	60,046	63	54,531	10	2,047	4	(D)	6	1,779	1	674
Other transportation equipment distributors	70	19,647	27	8,468	19	5,476	10	(D)	6	1,584	8	875
Metals, metalwork (except scrap) distributors:												
Iron, steel and products distributors	2,693	2,174,276	1,180	1,158,153	568	456,802	363	217,079	251	116,269	331	225,973
Nonferrous metals distributors	542	1,188,309	327	1,002,624	109	96,923	33	21,435	35	34,522	38	32,805
Scrap, waste materials dealers:												
Iron, steel scrap dealers	3,719	1,213,140	792	550,712	605	273,939	664	182,530	820	108,233	838	97,726
Iron, steel scrap dealers (with processing preparation equipment)	2,202	801,352	403	272,186	374	226,465	448	135,200	535	86,593	442	80,908
Iron, steel scrap dealers (without processing, preparation equipment)	1,517	411,788	389	278,526	231	47,474	216	47,330	285	21,640	396	16,818
Waste materials dealers	4,470	1,192,450	1,887	598,173	928	301,615	719	149,576	466	74,039	470	69,047
Nonferrous metalic scrap dealers	1,518	500,822	476	210,063	324	151,510	279	71,119	257	38,940	182	29,190
Waste paper dealers	1,124	218,239	545	133,462	241	47,012	179	18,364	75	5,672	84	13,729
Wiping cloths dealers	229	48,395	122	28,905	56	11,906	26	3,848	8	1,122	17	2,614
Rags, textile waste dealers	784	250,528	445	123,060	134	59,968	117	33,420	45	19,866	43	14,214
Other waste materials dealers	815	174,466	299	102,683	173	31,219	118	22,825	81	8,439	144	9,300
Other merchant wholesalers:												
Amusement, sporting goods distributors	2,514	952,711	1,209	594,889	611	209,626	291	63,644	163	40,415	240	44,137
Cameras, photographic supplies distributors	484	233,116	259	161,864	118	48,312	50	9,864	31	7,899	26	5,177
Sporting goods wholesalers	579	233,998	204	132,541	149	51,717	83	17,028	59	12,777	84	19,935
Toys, games, fireworks wholesalers	805	277,626	428	171,850	189	66,794	83	18,639	43	8,554	62	11,789
Other recreation goods wholesalers	646	207,971	318	128,634	155	42,803	75	18,113	30	11,185	68	7,236
Book, magazine, newspaper wholesalers	1,919	697,206	478	296,403	332	163,851	527	132,918	406	64,794	176	39,240
Coal wholesalers	700	794,189	258	507,441	137	111,658	79	90,241	80	34,767	146	50,082
Coal wholesalers (without yard or dock stocks)	496	568,163	196	377,771	100	92,585	51	38,599	47	20,268	102	38,940
Coal wholesalers (with coal yard)	204	226,026	62	129,670	37	19,073	28	51,642	33	14,499	44	11,142
Farm supplies wholesalers	2,347	1,574,642	294	443,846	313	300,108	304	242,714	446	198,031	990	389,943
Feed wholesalers	1,067	766,302	117	248,879	124	129,229	127	130,312	209	85,301	490	172,581
Fertilizer, agricultural chemical distributors	507	280,597	73	87,278	65	66,885	74	48,942	88	24,200	207	53,292
Seed wholesalers	641	474,148	71	98,118	108	101,916	93	58,053	126	77,089	243	138,972
Other farm supplies wholesalers	132	53,595	33	9,571	16	2,078	10	5,407	23	11,441	50	25,098
Jewelry wholesalers	2,741	825,459	2,098	687,008	453	116,194	105	14,192	39	4,673	46	3,392
General-line jewelry wholesalers	234	143,549	150	106,651	70	32,721	7	2,739	3	735	4	703
Clocks, watches wholesalers	355	124,380	301	109,309	33	13,516	13	1,029	6	(D)	2	139
Costume jewelry wholesalers	513	132,621	379	107,991	92	21,315	19	1,985	7	253	16	1,077
Precious stones distributors	498	202,608	449	185,047	36	15,203	11	1,481	2	(D)	...	...

See footnotes at end of table.

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued

Establishments and Sales

Type of operation and kind of business	United States		Cities with population of—								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Merchant wholesalers—Continued												
Other merchant wholesalers—Continued												
Jewelry wholesalers—Continued												
Watch materials, jewelers' tools distributors	172	30,719	109	24,177	51	5,591	9	446	1	(D)	2	(D)
Other jewelry wholesalers	969	191,582	710	153,833	171	27,848	46	6,512	20	2,350	22	1,039
Petroleum products distributors	2,260	1,416,388	430	646,937	425	261,442	333	164,022	393	163,015	679	180,972
Gift, art goods, greeting card wholesalers	983	190,307	595	134,281	175	30,133	83	9,698	50	8,745	80	7,450
Gift, art goods wholesalers	735	140,213	457	102,136	116	21,013	61	6,322	38	4,573	63	6,169
Greeting card distributors	248	50,094	138	32,145	59	9,120	22	3,376	12	4,172	17	1,281
Flower, bulb, plant wholesalers	966	222,942	303	102,442	245	61,138	119	17,490	87	13,175	212	28,697
Flower (cut), potted plant wholesalers	851	193,270	266	86,380	224	55,812	111	16,732	76	11,180	174	23,166
Bulb, plant distributors	115	29,672	37	16,062	21	5,326	8	758	11	1,995	38	5,531
Miscellaneous products merchant wholesalers	4,076	3,031,252	2,091	2,241,869	669	391,272	320	109,805	341	130,354	655	157,952
Forest products (except lumber) distributors	669	290,871	104	138,148	69	44,035	31	14,719	101	33,408	364	60,561
General merchandise distributors	594	814,291	344	558,722	113	138,366	46	33,243	40	31,480	51	52,480
Leather goods wholesalers	454	135,579	296	105,818	67	16,052	49	8,951	33	4,105	9	653
Musical instrument, sheet music wholesalers	509	192,142	339	152,543	104	22,903	22	7,440	21	4,369	23	4,887
Industrial yarns wholesalers	222	191,250	161	130,644	30	38,124	12	3,483	15	18,273	4	726
Bags, bagging, burlap (textiles) distributors	659	239,072	344	159,054	127	39,133	59	15,561	40	9,313	89	16,011
Food, beverage basic material distributors	325	530,630	161	450,584	50	50,426	29	6,477	37	16,052	48	7,091
All other merchant wholesalers	644	637,417	342	546,356	109	42,233	72	19,931	54	13,354	67	15,543
Manufacturers' sales branches, sales offices	22,590	69,533,784	8,972	43,419,923	7,320	17,225,046	3,611	4,451,471	1,589	2,135,791	1,098	2,301,553
Sales branches (with stocks)	14,759	36,811,238	5,100	21,464,694	5,054	9,791,586	2,713	2,836,651	1,158	1,267,312	734	1,450,995
Sales offices (without stocks)	7,831	32,722,546	3,872	21,955,229	2,266	7,433,460	898	1,614,820	431	868,479	364	850,558
Food and kindred products	4,488	11,746,914	875	6,053,913	1,200	3,252,265	1,189	1,374,148	812	605,018	412	461,570
Textile mill products	431	1,809,931	330	1,564,174	70	198,935	11	(D)	7	(D)	13	(D)
Apparel and related products	283	735,931	211	625,301	36	54,872	12	26,418	16	20,659	8	8,681
Furniture and fixtures	286	266,271	151	138,204	94	99,495	25	12,947	8	11,588	8	4,037
Paper and allied products	455	2,097,564	283	1,543,116	99	222,748	32	120,242	24	100,219	17	111,239
Chemicals and allied products	2,190	8,889,311	972	5,928,124	743	2,265,314	278	248,858	110	164,004	87	283,011
Rubber products	525	1,602,956	262	761,218	208	665,662	29	84,410	7	23,689	19	67,977
Leather and leather products	101	412,553	69	307,017	15	21,438	6	(D)	10	(D)	1	(D)
Stone, clay, and glass products	942	2,606,649	441	1,698,069	276	652,224	138	143,113	32	53,800	55	59,443
Primary metal products	1,164	10,989,279	673	8,553,797	370	1,764,938	69	246,931	26	332,911	26	90,702
Fabricated metal products	1,057	2,855,046	570	1,888,693	302	612,881	104	135,484	39	99,141	42	118,887
Machinery (except electrical)	5,327	5,998,901	1,740	3,014,951	2,012	1,765,267	1,085	692,566	296	280,643	194	245,474
Electrical machinery	1,509	5,021,744	752	2,994,317	545	1,327,956	127	362,176	27	27,351	58	309,944
Transportation equipment	963	9,247,560	351	5,098,047	399	3,034,261	116	594,007	37	220,071	60	301,174
Instruments and related products	1,047	1,025,952	402	637,345	334	269,364	215	49,065	71	27,565	25	42,613
Other manufacturers' products[1]	1,822	4,227,222	890	2,613,677	617	1,017,426	175	316,215	67	120,693	73	159,211
Petroleum bulk plants, terminals & LP gas facilities	29,189	16,038,372	452	1,995,836	1,068	2,413,391	2,410	2,588,588	6,881	3,019,622	18,378	6,020,935
Gasoline, distillates, residuals	28,319	15,808,838	438	1,980,427	1,016	2,383,234	2,339	2,564,411	6,676	2,977,368	17,850	5,903,398
Bulk plants	27,078	10,027,135	324	858,446	786	1,047,634	2,142	1,614,841	6,500	2,408,659	17,326	4,097,555
Distributing terminals	1,241	5,781,703	114	1,121,981	230	1,335,600	197	949,570	176	568,709	524	1,805,843
Wholesale LP gas facilities	870	229,534	14	15,409	52	30,157	71	24,177	205	42,254	528	117,537
Merchandise agents, brokers	22,131	39,250,909	10,747	21,671,550	4,695	7,569,544	1,886	3,217,661	1,695	2,638,741	3,108	4,153,013
Grocery, confectionery, meats	2,949	7,621,093	1,353	4,945,140	957	1,769,319	356	596,106	141	151,761	142	158,767
Farm products (edible)	1,107	2,107,445	540	1,399,649	207	368,941	82	86,254	116	130,857	162	121,744
Dairy, poultry products	214	516,210	101	383,288	29	67,873	16	16,043	17	22,911	51	26,095
Fruits, vegetables	893	1,591,235	439	1,016,361	178	301,068	66	70,211	99	107,946	111	95,649
Drugs, chemicals, paints	516	522,701	331	400,185	93	81,791	33	16,482	22	7,424	37	16,819
Apparel (including footwear)	1,205	2,076,128	1,015	1,946,232	103	75,126	34	19,869	22	15,792	31	19,109
Dry goods, piece goods	818	3,233,165	675	2,977,568	88	164,099	21	35,721	15	24,413	19	31,364
Furniture, home furnishings	837	571,713	550	396,049	159	85,863	51	31,861	24	38,236	53	19,704
Paper, allied products	403	469,942	268	359,246	63	80,027	32	13,516	16	6,559	24	10,594
Farm products (raw materials)	3,566	11,495,721	483	2,364,299	436	2,793,927	342	1,672,077	610	1,617,410	1,695	3,048,008
Cotton	254	1,020,618	37	135,655	81	466,957	53	202,602	63	190,700	20	24,704
Grain	230	1,129,086	90	647,279	61	313,004	36	114,424	25	33,649	18	20,730
Hides, skins, raw furs	137	258,403	115	224,074	9	15,852	5	12,317	3	3,326	5	2,834

See footnotes at end of table.

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued

Establishments and Sales

Type of operation and kind of business	United States		Cities with population of-								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Merchandise agents, brokers—Continued												
Farm products (raw materials)—Continued												
Livestock	2,223	7,558,447	117	992,259	257	1,892,677	160	1,086,631	319	1,021,022	1,370	2,565,858
Tobacco (leaf)	552	1,045,530	10	13,572	10	31,544	80	219,221	194	365,271	258	415,922
Wool, mohair	118	315,643	89	285,541	4	12,594	3	2,919	4	(D)	18	(D)
Miscellaneous inedible farm products	52	167,994	25	65,919	14	61,299	5	33,963	2	(D)	6	(D)
Automotive	648	925,266	341	584,817	159	126,299	45	49,151	50	44,745	53	120,254
Electrical-electronic apparatus, equipment, appliances	1,527	1,383,138	799	771,569	433	367,490	100	74,863	72	60,325	123	108,891
Hardware, plumbing-heating goods	1,049	606,339	518	314,270	339	194,720	78	46,535	49	23,476	65	27,338
Lumber, construction materials	903	855,451	301	290,569	264	297,042	132	117,327	91	68,761	115	81,752
Machinery, equipment, supplies	3,174	2,169,550	1,593	1,259,549	788	410,524	293	151,556	214	195,584	286	152,337
Metals, metalwork (except scrap)	661	940,802	395	682,833	124	153,751	53	36,055	49	42,912	40	25,251
Other merchandise agents, brokers	2,768	4,272,055	1,585	2,979,575	482	600,625	234	270,288	204	210,486	263	211,081
Assemblers of farm products	13,255	9,050,816	315	712,238	394	832,955	547	808,128	1,713	1,453,457	10,286	5,244,038
Dairy, poultry products	2,087	1,392,362	58	281,971	80	172,542	128	140,907	348	170,015	1,473	626,927
Fresh fruits, vegetables	1,993	1,287,674	170	134,456	128	63,907	146	140,193	432	353,739	1,117	595,379
Farm products (raw materials)	8,669	6,171,994	84	268,419	177	586,084	252	514,157	830	884,272	7,326	3,919,062
Farm supplies	495	194,713	2	(D)	8	(D)	20	(D)	(D)	(D)	363	99,497
Other farm products assemblers	11	4,073	1	(D)	1	(D)	1	(D)	(D)	(D)	7	3,173

(D) Withheld to avoid disclosure. ... Represents zero. xxx Not applicable. [1]Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

ALABAMA

ALABAMA
(67 COUNTIES)

STANDARD METROPOLITAN AREAS

CODE

1	BIRMINGHAM
2	COLUMBUS, GA.
3	GADSDEN
4	MOBILE
5	MONTGOMERY

LEGEND

- ● PLACES OF 25,000 TO 100,000
- ★ PLACES OF 100,000 AND OVER
- STANDARD METROPOLITAN AREAS

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	2,818	XXX	135,075	XXX	XXX	104,257	2,034,290	28,508	28,885	29,133	30,135	2,041
Type of Operation												
Merchant wholesalers	1,814	1,020,901	102,849	131,054	12.8	68,790	1,340,474	19,458	19,609	19,872	20,693	1,395
Manufacturers' sales branches, sales offices	264	740,013	17,073	48,046	6.5	22,921	454,730	5,063	5,103	5,131	5,106	1
Petroleum bulk plants, terminals and LP gas facilities	423	240,040	12,196	21,341	8.9	7,098	130,809	2,097	2,127	2,113	2,194	364
Merchandise agents, brokers	245	268,095	576	9,621	3.6	3,886	79,169	1,238	1,274	1,340	1,413	210
Assemblers of farm products	72	58,179	2,381	3,894	6.7	1,562	29,108	652	772	677	729	71
Type by Kind of Business												
Merchant wholesalers	1,814	1,020,901	102,849	131,054	12.8	68,790	1,340,474	19,458	19,609	19,872	20,693	1,395
Grocery, confectionery, meat wholesalers	278	190,946	14,768	18,851	9.9	9,845	188,076	3,399	3,420	3,471	3,500	276
General-line grocery wholesalers	85	126,048	11,422	8,585	6.8	5,032	90,329	1,688	1,715	1,745	1,712	97
Confectionery wholesalers	38	6,653	378	880	13.2	417	8,021	158	154	142	146	39
Fish, sea food distributors	27	5,517	524	1,149	20.8	482	10,686	274	249	314	300	21
Meat, meat products wholesalers	31	14,965	268	1,676	11.2	801	15,818	286	293	271	293	30
Specialty-line grocery wholesalers	97	37,763	2,176	6,561	17.4	3,113	63,222	993	1,009	999	1,049	89
Farm products (edible) distributors	125	51,980	618	6,835	13.1	2,981	56,162	1,127	1,160	1,113	1,173	141
Poultry, poultry products distributors	32	11,073	175	1,243	11.2	523	9,668	301	320	312	329	36
Fresh fruit, vegetable wholesalers	93	40,907	439	5,592	13.7	2,458	46,494	826	840	801	844	105
Beer, wine, distilled spirits wholesalers	61	26,749	1,476	4,243	15.9	1,817	34,032	514	535	559	538	40
Beer, ale distributors	55	24,104	1,307	3,815	15.8	1,617	30,417	475	496	520	492	39
Wine, distilled spirits wholesalers	6	2,645	169	428	16.2	200	3,615	39	39	39	46	1
Tobacco distributors	35	51,382	1,561	3,208	6.2	1,884	32,072	499	556	549	558	19
Drugs, chemicals, allied products wholesalers	40	25,508	2,939	4,252	16.7	2,203	43,312	599	585	579	600	35
General-line drug wholesalers	7	14,029	2,311	1,955	13.9	1,226	25,744	334	330	325	344	4
Specialty-line drug, toiletries wholesalers	23	8,017	307	1,651	20.6	671	12,147	189	178	178	181	17
Industrial chemicals, explosives distributors	12	2,620	235	459	17.5	262	4,434	59	60	60	59	9
Paint, varnish wholesalers	7	842	86	187	22.2	44	987	17	17	16	16	5
Dry goods, apparel wholesalers	49	17,613	3,178	2,719	15.4	1,368	28,341	432	455	429	451	46
Clothing, furnishings, footwear wholesalers	23	10,308	1,806	1,629	15.8	749	15,586	231	249	244	258	22
General-line dry goods wholesalers	3	2,946	767	511	17.3	327	6,613	88	90	91	87	...
Specialty-line dry goods wholesalers	23	4,359	605	579	13.3	292	6,142	113	116	94	106	24
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	20	8,939	1,454	1,535	17.2	807	15,354	251	243	263	270	20
Furniture (household, office) wholesalers	21	6,354	1,168	1,142	18.0	600	11,568	188	181	200	201	18
Home furnishings, floor coverings wholesalers	8	2,585	286	393	15.2	207	3,786	63	62	63	69	2
Paper, allied products wholesalers	50	15,733	2,393	3,103	19.7	1,828	37,504	497	503	483	498	33
Coarse paper and products wholesalers	25	10,010	1,478	1,646	16.4	989	20,889	268	269	273	277	14
Printing and fine paper distributors	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	17	3,252	556	990	30.4	660	12,955	163	169	163	163	16
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	71	126,927	19,813	4,508	3.6	1,498	31,598	542	542	446	596	94
Automotive wholesalers	245	50,466	7,921	12,310	24.4	7,005	132,464	2,003	2,005	2,031	2,045	176
Motor vehicle distributors	18	6,760	483	1,357	20.1	713	13,445	187	214	215	214	17
Automotive equipment, tire-tube wholesalers	227	43,706	7,438	10,953	25.1	6,292	119,019	1,816	1,791	1,816	1,831	159
Electrical, electronics, appliance distributors	69	61,225	5,748	7,401	12.1	3,811	82,017	885	882	887	879	35
Electrical apparatus, supplies distributors	25	25,101	2,699	2,688	10.7	1,360	31,258	321	320	326	332	12
Electrical appliance, radio, TV set wholesalers	22	33,773	2,684	4,294	12.7	2,260	46,809	506	505	499	481	7
Electronic parts, equipment distributors	22	2,351	365	419	17.8	191	3,950	58	57	62	66	16
Hardware, plumbing-heating goods wholesalers	51	85,971	14,511	12,050	14.0	7,904	165,972	2,063	2,056	2,125	2,129	20
Hardware wholesalers	26	65,092	11,872	9,444	14.5	6,493	140,167	1,720	1,703	1,758	1,745	8
Plumbing, heating equipment, supplies distributors	25	20,879	2,638	2,606	12.5	1,411	25,805	343	353		384	12
Lumber, construction materials distributors	154	92,150	2,353	12,704	13.8	5,891	107,490	1,585	1,588	1,661	1,645	94
Lumber, millwork wholesalers	91	62,169	1,100	5,931	9.5	2,554	44,017	723	706	750	651	63
Construction materials distributors	63	29,981	1,244	6,773	22.6	3,337	63,473	862	882	911	994	31
Machinery, equipment, supplies distributors	248	98,512	15,862	20,775	21.1	11,599	223,283	2,518	2,540	2,642	2,718	161
Air conditioning, comm. refrigeration equip., distrs	27	5,542	869	1,698	30.6	1,026	16,231	167	177	195	204	30
Commercial machines, equipment distributors	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers	22	23,711	4,902	5,098	21.5	2,983	52,962	491	483	499	527	4
Farm-garden machinery, equipment wholesalers	9	3,016	256	539	17.9	200	4,047	66	64	74	102	2
Industrial machinery, equipment distributors	44	19,599	2,434	3,427	17.5	1,891	40,200	427	446	494	478	23
Industrial materials, supplies distributors	32	20,486	3,381	3,548	17.3	2,147	39,415	451	445	437	457	18
Professional equipment, supplies distributors	21	8,473	1,662	2,000	23.6	1,157	26,605	302	307	315	324	19
Service establishment supply houses	57	10,882	1,110	3,030	27.8	1,459	27,657	388	391	393	393	35
Transportation equipment distributors	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	21	16,123	1,714	2,580	16.0	1,372	25,495	295	304	306	319	11
Iron, steel and products distributors	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	74	32,849	1,838	5,099	15.5	2,818	59,438	1,004	1,009	1,090	1,170	60
Iron, steel scrap dealers	40	21,711	1,041	3,023	13.9	1,656	36,901	553	552	635	650	34
Waste materials dealers	34	11,138	798	2,076	18.6	1,162	22,537	451	457	455	520	26
Other merchant wholesalers	203	67,828	8,705	8,881	13.1	4,159	77,864	1,245	1,226	1,233	1,404	134
Amusement, sporting goods distributors	17	2,535	503	505	19.9	238	4,820	66	65	68	77	12
Book, magazine, newspaper wholesalers	18	4,014	191	722	18.0	429	8,750	160	152	141	137	13
Coal wholesalers	9	2,723	62	165	6.1	148	2,304	44	27	42	43	4
Farm supplies wholesalers	32	21,478	1,222	2,216	10.3	941	16,379	282	279	281	371	21
Jewelry wholesalers	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	38	11,035	598	1,490	13.5	479	10,405	154	152	149	161	27
Gift, art goods, greeting card wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	16	3,119	235	717	23.0	412	7,416	124	119	93	138	12
Miscellaneous products merchant wholesalers	60	20,557	1,349	2,581	12.6	1,231	23,685	356	372	401	409	38

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	268	740,013	17,073	48,946	6.5	22,921	454,730	5,063	5,103	5,131	5,106	1
Sales branches (with stocks)	185	308,502	17,073	35,563	11.5	17,459	352,521	4,027	4,054	4,095	4,173	1
Sales offices (without stocks)	70	431,511	...	12,483	2.9	5,462	102,209	1,036	1,049	1,036	933	...
Food and kindred products	66	132,408	3,111	13,739	10.4	7,042	129,970	1,830	1,830	1,835	1,783	...
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	27	62,041	1,545	7,571	12.2	1,632	33,283	462	469	437	457	...
Rubber products	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	17	44,023	859	3,346	7.6	1,911	42,005	394	402	401	413	...
Primary metal products	17	275,082	758	3,399	1.2	1,353	27,449	211	215	220	223	...
Fabricated metal products	8	11,898	1,291	1,017	8.5	468	9,635	85	90	98	99	...
Machinery (except electrical)	63	50,588	5,485	9,001	17.8	5,253	105,445	1,033	1,033	1,040	1,051	...
Electrical machinery	18	29,293	603	1,975	6.7	1,351	26,139	209	218	224	228	...
Transportation equipment	6	57,030	1,980	2,041	3.6	1,201	24,247	269	270	280	269	...
Instruments and related products	9	2,814	142	561	19.9	308	5,881	92	92	95	86	...
Other manufacturers' products*	24	42,914	359	2,632	6.1	1,199	25,673	241	247	264	261	1
Petroleum bulk plants, terminals and LP gas facilities	427	240,040	12,196	21,341	8.9	7,098	130,809	2,097	2,127	2,113	2,194	364
Gasoline, distillates, residuals	410	237,559	11,980	20,575	8.7	6,743	123,319	1,993	2,020	2,008	2,067	358
Bulk plants	385	157,611	6,623	14,869	9.4	4,054	78,545	1,302	1,320	1,300	1,348	357
Distributing terminals	25	79,948	5,357	5,706	7.1	2,689	44,779	691	700	708	719	1
Wholesale LP gas facilities	13	2,481	216	766	30.9	355	7,491	104	107	105	127	6
Merchandise agents, brokers	245	268,095	576	9,621	3.6	3,886	79,169	1,238	1,274	1,340	1,413	210
Groceries, confectionery, meats	57	75,521	111	1,673	2.2	621	13,094	163	167	182	192	74
Farm products (edible)	9	10,946	20	306	2.8	122	2,727	47	47	44	44	3
Dairy, poultry products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	4	1,243	...	77	6.2	23	(Z)	3	3	3	7	4
Paper, allied products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	56	87,292	35	2,015	2.3	801	16,498	561	606	639	682	42
Cotton	3	6,612	...	27	.4	18	(Z)	6	8	9	10	4
Grain	4	11,366	...	123	1.1	56	1,069	7	7	8	8	2
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	4	909	60	118	13.0	31	(Z)	6	6	7	9	5
Hardware, plumbing, heating goods	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	22	17,011	2	1,039	6.1	273	5,271	66	71	73	73	16
Machinery, equipment, supplies	40	26,753	194	1,964	7.3	940	18,796	151	152	162	158	29
Metals, metalwork (except scrap)	5	4,118	4	209	5.1	94	1,526	17	19	21	25	4
Other merchandise agents, brokers	24	23,978	64	1,235	5.2	516	10,661	129	112	113	131	17
Assemblers of farm products	72	58,179	2,381	3,894	6.7	1,562	29,108	652	772	677	729	71
Dairy, poultry products	4	2,558	2	198	7.7	90	1,719	31	32	32	33	2
Fresh fruits, vegetables	9	2,368	41	226	9.5	111	1,748	25	169	32	33	10
Farm products (raw materials)	51	49,239	2,237	3,096	6.3	1,201	21,910	540	507	556	600	53
Farm supplies	6	4,014	101	374	9.3	160	3,731	56	64	57	63	6
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Alabama, total	2,818	104,257	2,034,290	30,135	2,041	1,814	1,020,901	1,004	[1]1,306,327
Autauga County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Baldwin County	44	461	8,887	218	45	29	6,561	15	8,843
Barbour County	23	173	3,420	117	16	9	1,978	14	5,351
Eufaula	14	(D)	(D)	(D)	(D)	7	(D)	7	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Bibb County	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Blount County	13	138	2,690	95	11	10	1,087	3	777
Bullock County	10	56	1,324	34	17	4	4,653	6	1,392
Butler County	12	127	2,413	52	11	7	1,836	5	1,784
Greenville	12	127	2,413	52	11	7	1,836	5	1,784
Remainder of County	...	...	...	...	...	...	...	...	...
Calhoun County	65	2,365	44,679	734	38	44	22,024	21	14,028
Anniston	52	2,165	40,442	623	28	37	20,381	15	12,602
Remainder of County	13	200	4,237	111	10	7	1,643	6	1,426
Chambers County	9	38	794	18	9	5	369	4	2,097
Lanett	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Cherokee County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Chilton County	18	158	2,797	85	14	8	1,479	10	3,087
Choctaw County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Clarke County	15	152	2,573	51	10	7	1,535	8	3,193
Clay County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Cleburne County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Coffee County	21	219	3,794	96	21	13	2,392	8	3,931
Enterprise	11	116	1,701	43	10	6	1,278	5	2,592
Remainder of County	10	103	2,093	53	11	7	1,114	3	1,339
Colbert County	45	1,286	26,105	417	42	32	10,395	13	16,717
Sheffield	31	1,136	22,762	346	31	22	9,775	9	14,967
Tuscumbia	13	(D)	(D)	(D)	(D)	9	(D)	4	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Conecuh County	10	74	1,371	31	13	6	2,901	4	3,622
Coosa County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Covington County	38	662	13,657	310	28	21	13,184	17	11,731
Andalusia	21	416	8,178	143	18	15	4,398	6	6,864
Opp	10	(D)	(D)	(D)	(D)	5	(D)	5	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Crenshaw County	16	252	4,371	128	16	10	2,850	6	4,388
Cullman County	42	647	12,175	277	54	26	10,875	16	6,802
Cullman	38	(D)	(D)	(D)	(D)	23	(D)	15	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Dale County	14	184	4,228	116	15	7	3,423	7	2,968
Ozark	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Dallas County	60	1,381	26,769	491	56	48	20,686	12	10,045
Selma	56	(D)	(D)	(D)	(D)	45	(D)	11	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
De Kalb County	26	271	5,535	127	26	16	4,444	10	4,210
Fort Payne	19	(D)	(D)	(D)	(D)	11	(D)	8	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Elmore County	14	111	2,390	55	13	11	1,699	3	872
Escambia County	38	719	13,542	252	25	21	4,787	17	10,443
Atmore	17	341	6,498	120	14	8	2,158	9	7,406
Brewton	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Etowah County	74	1,437	26,311	452	55	57	16,553	17	8,401
Attalla	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Gadsden	61	(D)	(D)	(D)	(D)	45	(D)	16	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	5	(D)	...	...
Fayette County	14	236	4,901	103	14	9	2,448	5	1,578
Franklin County	12	131	2,640	55	13	7	2,831	5	1,645
Russellville	9	(D)	(D)	(D)	(D)	6	(D)	3	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Geneva County	20	243	3,939	122	19	9	1,770	11	7,461

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Not comparable with information in 1948 and previous wholesale Census publications due to differences in reporting sales offices of steel companies.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Greene County	7	85	1,353	30	5	4	1,740	3	569
Hale County	10	116	2,226	41	5	3	650	7	2,647
Henry County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Houston County	87	2,120	41,703	744	71	63	24,980	24	14,433
Dothan	80	(D)	(D)	(D)	(D)	58	(D)	22	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Jackson County	12	219	4,199	88	11	6	4,380	6	3,991
Jefferson County	813	52,489	1,009,973	12,848	429	511	385,534	302	[1]817,235
Bessemer	17	946	16,589	284	12	13	12,472	4	1,780
Birmingham	749	49,421	956,094	12,005	391	483	367,978	266	575,298
Fairfield	4	(D)	(D)	(D)	...	...	...	4	(D)
Homewood	9	(D)	(D)	(D)	(D)	3	(D)	6	(D)
Mountain Brook	3	47	1,095	7	1	...	...	3	1,584
Tarrant City	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	29	(D)	(D)	(D)	(D)	11	(D)	18	(D)
Lamar County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Lauderdale County	47	824	17,115	297	39	34	12,782	13	7,961
Florence	45	(D)	(D)	(D)	(D)	32	(D)	13	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Lawrence County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Lee County	34	685	13,016	262	30	21	15,550	13	6,532
Auburn	3	(D)	(D)	(D)	(D)	3	(D)	...	...
Opelika	27	606	11,236	229	22	17	15,069	10	5,843
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Limestone County	17	197	3,891	113	15	9	5,699	8	3,674
Athens	13	(D)	(D)	(D)	(D)	8	(D)	5	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Lowndes County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Macon County	13	150	2,678	57	15	9	4,307	4	762
Tuskegee	10	(D)	(D)	(D)	(D)	7	(D)	3	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Madison County	45	971	20,110	389	43	36	28,291	9	8,629
Huntsville	42	(D)	(D)	(D)	(D)	34	(D)	8	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Marengo County	18	459	8,881	202	22	7	6,016	11	6,562
Demopolis	15	432	8,291	193	16	7	6,016	8	6,299
Remainder of County	3	27	590	9	6	...	...	3	263
Marion County	9	46	923	19	9	3	419	6	2,356
Marshall County	49	604	13,028	239	54	30	30,353	19	10,580
Albertville	20	232	4,730	80	25	15	15,135	5	2,312
Guntersville	18	287	6,469	110	15	9	13,840	9	5,510
Remainder of County	11	85	1,829	49	14	6	1,378	5	2,758
Mobile County	340	16,097	334,224	4,444	204	258	152,257	82	115,094
Mobile	284	14,815	308,899	3,950	168	213	137,870	71	105,807
Prichard	12	223	4,993	87	6	9	2,994	3	2,425
Remainder of County	44	1,059	22,332	407	30	36	11,393	8	6,862
Monroe County	11	97	1,950	37	9	4	660	7	4,402
Montgomery County	242	10,803	206,650	3,132	149	167	111,856	75	90,191
Montgomery	235	10,459	200,081	3,037	147	164	111,221	71	84,770
Remainder of County	7	344	6,569	95	2	3	635	4	5,421
Morgan County	57	1,338	26,543	500	49	36	23,784	21	12,885
Decatur	49	1,276	25,272	473	42	32	22,124	17	11,660
Remainder of County	8	62	1,271	27	7	4	1,660	4	1,225
Perry County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Pickens County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Pike County	34	454	9,147	198	31	17	3,727	17	8,525
Troy	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Randolph County	16	132	2,730	64	11	9	1,552	7	2,079
Roanoke	14	(D)	(D)	(D)	(D)	7	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Russell County	13	(D)	(D)	(D)	(D)	12	(D)	1	(D)
Phenix City	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	5	(D)	...	(D)
St. Clair County	9	45	843	18	6	3	237	6	1,299
Shelby County	9	122	2,300	42	8	4	353	5	3,869
Sumter County	13	69	1,616	64	9	5	491	8	2,283

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Not comparable with information in 1948 and previous wholesale Census publications due to differences in reporting sales offices of steel companies.

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Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Talladega County	41	643	12,529	211	41	26	8,228	13	5,116
Sylacauga	22	364	7,929	123	21	15	4,480	7	2,684
Talladega	14	(D)	(D)	(D)	(D)	9	(D)	5	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Tallapoosa County	26	413	8,327	182	22	17	6,046	9	2,080
Alexander City	13	220	4,153	92	11	9	3,282	4	949
Remainder of County	13	193	4,174	90	11	8	2,764	5	1,131
Tuscaloosa County	55	1,897	33,803	825	46	43	24,564	12	11,831
Tuscaloosa	52	(D)	(D)	(D)	(D)	41	(D)	11	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Walker County	29	406	8,830	175	33	18	6,300	11	3,915
Jasper	23	(D)	(D)	(D)	(D)	14	(D)	9	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Washington County	11	156	3,845	89	5	8	1,197	3	910
Wilcox County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Winston County	12	122	2,245	51	8	7	4,041	5	1,429

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BIRMINGHAM STANDARD METROPOLITAN AREA--Coextensive with Jefferson County, Ala.						
Wholesale trade, total	813	XXX	52,489	1,009,973	12,848	429
Type of Operation						
Merchant wholesalers	511	385,534	30,849	586,090	8,132	322
Manufacturers' sales branches, sales offices	158	626,216	17,190	342,966	3,744	...
Petroleum bulk plants, terminals and LP gas facilities	27	66,072	2,134	34,055	550	8
Merchandise agents, brokers	114	123,766	2,277	46,016	506	93
Assemblers of farm products	3	1,181	39	846	16	6
Type by Kind of Business						
Merchant wholesalers	511	385,534	30,849	586,090	8,132	322
Grocery, confectionery, meat wholesalers	82	42,103	2,628	48,782	816	33
General-line grocery wholesalers	9	18,814	706	11,830	249	12
Confectionery wholesalers	3	554	29	(Z)	9	4
Meat, fish wholesalers	8	8,196	397	8,049	144	2
Specialty-line grocery wholesalers	22	14,539	1,496	28,432	414	15
Farm products (edible) distributors	28	18,730	926	16,656	387	39
Poultry, poultry products distributors	8	3,419	183	3,413	139	16
Fresh fruit, vegetable wholesalers	20	15,311	743	13,243	250	23
Beer, wine, distilled spirits wholesalers	10	8,921	704	12,561	171	4
Tobacco distributors	10	23,506	813	13,269	239	3
Drugs, chemicals, allied products wholesalers	18	13,139	1,147	20,621	291	10
General- and specialty-line drug wholesalers	12	11,739	999	18,261	253	7
Industrial chemicals, paint wholesalers	6	1,400	148	2,360	38	3
Dry goods, apparel wholesalers	22	8,673	607	13,155	168	21
Clothing, furnishings, footwear wholesalers	11	5,510	339	7,480	105	12
General- and specialty-line dry goods wholesalers	11	3,163	268	5,675	83	9
Furniture, home furnishings wholesalers	17	6,304	540	10,092	156	10
Paper, allied products wholesalers	19	7,135	794	17,063	213	9
Farm products (raw materials) merchants	4	1,231	91	1,490	35	7
Automotive wholesalers	54	22,583	3,142	56,506	804	25
Electrical, electronics, appliance distributors	32	44,807	2,847	58,877	636	13
Hardware, plumbing-heating goods wholesalers	16	45,887	4,478	89,271	1,207	7
Hardware wholesalers	10	40,192	4,073	81,564	1,096	3
Plumbing, heating equipment, supplies distributors	6	5,695	405	7,707	111	4
Lumber, construction materials distributors	31	36,295	1,557	25,554	312	17
Lumber, millwork wholesalers	17	30,268	1,135	16,742	209	11
Construction materials distributors	14	6,027	422	8,812	103	6
Machinery, equipment, supplies distributors	117	59,820	6,901	131,892	1,477	77
Commercial machines, equipment distributors	10	1,484	155	3,082	57	11
Industrial machinery, equipment distributors	28	13,772	1,126	24,247	268	15
Industrial materials, supplies distributors	16	13,157	1,483	25,743	285	7
Professional equipment, supplies distributors	12	5,819	839	20,649	236	12
Service establishment supply houses	26	5,774	770	14,550	194	17
Other machinery, equipment, supplies distributors	25	19,804	2,528	43,621	442	15
Metals, metalwork (except scrap) distributors	15	14,369	1,164	21,504	250	7
Scrap, waste materials dealers	27	20,711	1,540	31,113	576	15
Other merchant wholesalers	49	11,567	972	17,720	274	25
Amusement, sporting goods distributors	9	1,592	161	3,363	50	3
Jewelry wholesalers	8	1,617	205	2,787	43	4
Merchant wholesalers, n.e.c.	32	8,358	606	11,570	181	18
Manufacturers' sales branches, sales offices	158	626,216	17,190	342,966	3,744	...
Sales branches (with stocks)	103	246,367	12,753	257,425	2,963	...
Sales offices (without stocks)	55	379,849	4,437	85,541	784	...
Petroleum bulk plants, terminals and LP gas facilities	27	66,072	2,134	34,055	550	8
Merchandise agents, brokers	114	123,766	2,277	46,016	506	93
Assemblers of farm products	3	1,181	39	846	16	6
COLUMBUS STANDARD METROPOLITAN AREA--Consists of Chattahoochee and Muscogee Counties, Ga., and Russell County, Ala.						
Wholesale trade, total	166	XXX	6,871	128,477	1,889	88
Type of Operation						
Merchant wholesalers	125	59,443	5,229	93,662	1,487	72
Manufacturers' sales branches, sales offices	22	13,478	994	22,320	221	...
Petroleum bulk plants, terminals and LP gas facilities	9	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	9	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	125	59,443	5,229	93,662	1,487	72
Grocery, confectionery, meat wholesalers	22	13,108	1,110	21,842	361	10
Farm products (edible) distributors	8	2,070	147	3,110	66	8
Beer, wine, distilled spirits wholesalers	11	6,453	313	5,690	92	6
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	7	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	14	3,495	662	14,299	165	7
Electrical, electronics, appliance distributors	6	2,669	205	4,375	45	4
Hardware, plumbing-heating goods wholesalers	5	3,875	394	7,098	105	1
Lumber, construction materials distributors	11	5,766	378	6,241	126	7
Machinery, equipment, supplies distributors	21	3,906	506	10,513	158	16
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	4	2,240	145	2,228	65	5
Other merchant wholesalers	8	1,050	123	2,108	43	3
Manufacturers' sales branches, sales offices	22	13,478	994	22,320	221	...
Petroleum bulk plants, terminals and LP gas facilities	9	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	9	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
GADSDEN STANDARD METROPOLITAN AREA--Coextensive with Etowah County, Ala.						
Wholesale trade, total	74	XXX	1,437	26,311	452	55
Type of Operation						
Merchant wholesalers	57	16,553	1,110	20,106	356	47
Manufacturers' sales branches, sales offices	3	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	11	5,556	194	3,630	49	4
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	57	16,553	1,110	20,106	356	47
Grocery, confectionery, meat wholesalers	10	3,724	226	3,461	57	8
Farm products (raw materials) merchants	6	1,496	117	1,804	33	6
Beer, wine, distilled spirits wholesalers	...	...	...	...	...	...
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	247	20	(Z)	8	7
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	12	1,335	212	4,361	71	10
Electrical, electronics, appliance distributors	1	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	3	1,991	128	2,488	30	...
Lumber, construction materials distributors	3	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	2	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	4	504	95	1,975	38	4
Other merchant wholesalers	4	418	71	1,241	27	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
GADSDEN STANDARD METROPOLITAN AREA--Con.						
Type by Kiod of Business—Con.						
Manufacturers' sales branches, sales offices	3	(D)	(D)	(D)	(D)	...
Petroleum bulk plants, terminals and LP gas facilities	11	5,556	194	3,630	49	4
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	...
MOBILE STANDARD METROPOLITAN AREA--Coextensive with Mobile County, Ala.						
Wholesale trade, total	340	XXX	16,097	334,224	4,444	204
Type of Operation						
Merchant wholesalers	258	152,257	12,202	257,049	3,505	164
Manufacturers' sales branches, sales offices	39	54,808	2,542	50,818	563	...
Petroleum bulk plants, terminals and LP gas facilities	15	27,992	999	19,066	256	4
Merchandise agents, brokers	28	32,294	354	7,291	110	36
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	258	152,257	12,202	257,049	3,505	164
Grocery, confectionery, meat wholesalers	45	29,282	1,512	29,668	594	31
Farm products (edible) distributors	18	11,672	768	14,786	225	19
Beer, wine, distilled spirits wholesalers	5	4,806	361	8,377	114	3
Tobacco distributors	4	8,851	398	6,942	110	...
Drugs, chemicals, allied products wholesalers	6	4,892	385	9,767	113	1
Dry goods, apparel wholesalers	7	2,182	198	4,007	55	10
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	7	2,308	212	4,335	68	5
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	23	4,713	785	15,411	237	12
Electrical, electronics, appliance distributors	17	9,555	551	11,916	136	7
Hardware, plumbing-heating goods wholesalers	6	15,003	1,477	45,497	398	5
Lumber, construction materials distributors	25	14,629	1,368	25,854	352	13
Machinery, equipment, supplies distributors	48	19,009	2,428	44,099	530	26
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	8	2,439	461	10,057	195	3
Other merchant wholesalers	31	19,279	888	17,032	246	24
Manufacturers' sales branches, sales offices	39	54,808	2,542	50,818	563	...
Petroleum bulk plants, terminals and LP gas facilities	15	27,992	999	19,066	256	4
Merchandise agents, brokers	28	32,294	354	7,291	110	36
Assemblers of farm products	...	...	...	...	...	...

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MONTGOMERY STANDARD METROPOLITAN AREA--Coextensive with Montgomery County, Ala.						
Wholesale trade, total	242	XXX	1,803	26,650	3,132	149
Type of Operation						
Merchant wholesalers	167	111,856	7,574	143,436	2,246	120
Manufacturers' sales branches, sales offices	35	43,794	2,237	42,114	517	...
Petroleum bulk plants, terminals and LP gas facilities	14	11,476	537	10,740	168	6
Merchandise agents, brokers	23	32,557	368	8,435	174	22
Assemblers of farm products	3	2,364	87	1,925	27	1
Type by Kind of Business						
Merchant wholesalers	167	111,856	7,574	143,436	2,246	120
Grocery, confectionery, meat wholesalers	16	11,590	642	11,930	232	16
Farm products (edible) distributors	6	4,316	273	5,097	149	6
Beer, wine, distilled spirits wholesalers	13	5,147	397	7,098	113	4
Tobacco distributors	3	5,453	182	3,463	59	4
Drugs, chemicals, allied products wholesalers	7	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	443	54	1,275	19	3
Paper, allied products wholesalers	7	2,744	447	7,867	103	2
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	17	4,223	720	14,711	227	19
Electrical, electronics, appliance distributors	3	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	6	8,747	660	10,894	160	1
Lumber, construction materials distributors	18	10,516	729	13,748	231	4
Machinery, equipment, supplies distributors	35	12,225	1,509	31,775	405	24
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	2	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	23	14,624	700	10,702	177	14
Manufacturers' sales branches, sales offices	35	43,794	2,237	42,114	517	...
Petroleum bulk plants, terminals and LP gas facilities	14	11,476	537	10,740	168	6
Merchandise agents, brokers	23	32,557	368	8,435	174	22
Assemblers of farm products	3	2,364	87	1,925	27	1

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

JEFFERSON COUNTY (coextensive with Birmingham Standard Metropolitan Area, see table 103)
MOBILE COUNTY (coextensive with Mobile Standard Metropolitan Area, see table 103)
MONTGOMERY COUNTY (coextensive with Montgomery Standard Metropolitan Area, see table 103)

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	2,386	xxx	101,443	xxx	xxx	71,553	1,374,840	26,174	1,755
Merchant wholesalers	1,397	757,511	72,183	86,272	11.4	48,961	926,096	18,128	1,113
Manufacturers' sales branches, sales offices	258	446,839	13,321	32,039	7.2	14,228	273,468	4,205	2
Petroleum bulk plants, terminals and LP gas facilities	426	150,114	9,178	14,843	9.9	4,636	92,723	1,891	379
Merchandise agents, brokers	168	190,263	311	5,652	2.3	2,204	44,816	838	133
Assemblers of farm products	137	93,907	6,450	4,016	4.3	1,524	37,737	1,112	128
STANDARD METROPOLITAN AREAS									
BIRMINGHAM									
Total	801	xxx	46,416	xxx	xxx	37,635	718,614	11,703	439
Merchant wholesalers	511	338,342	31,214	40,471	11.9	24,010	451,635	7,649	334
Manufacturers' sales branches, sales offices	166	368,168	10,434	25,544	6.9	10,762	207,393	3,069	2
Petroleum bulk plants, terminals and LP gas facilities	28	35,141	4,610	3,228	9.2	1,291	26,609	480	22
Merchandise agents, brokers	92	91,496	122	3,940	4.3	1,504	30,292	428	76
Assemblers of farm products	4	1,211	36	185	15.3	68	2,685	77	5
COLUMBUS									
Total	108	XXX	4,471	XXX	XXX	3,535	66,958	1,330	72
Merchant wholesalers	77	36,324	3,583	3,926	10.8	2,228	42,098	927	55
Manufacturers' sales branches, sales offices	15	13,524	414	1,310	9.7	641	12,460	196	...
Petroleum bulk plants, terminals and LP gas facilities	10	6,419	180	411	6.4	333	6,728	115	6
Merchandise agents, brokers	3	8,274	...	263	3.2	77	1,561	18	8
Assemblers of farm products	3	4,450	294	360	8.1	256	4,111	74	3
GADSDEN									
Total	60	xxx	1,979	xxx	xxx	1,264	24,133	525	59
Merchant wholesalers	45	14,630	1,436	1,736	11.9	973	18,434	430	47
Manufacturers' sales branches, sales offices	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	8	4,096	64	358	8.7	145	2,853	41	6
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MOBILE									
Total	243	xxx	13,431	xxx	xxx	9,644	181,645	3,622	119
Merchant wholesalers	167	98,917	9,404	12,965	13.1	7,404	137,526	2,736	97
Manufacturers' sales branches, sales offices	32	32,759	1,058	2,594	7.9	1,334	25,430	426	...
Petroleum bulk plants, terminals and LP gas facilities	18	19,255	2,765	3,583	18.6	639	12,482	219	5
Merchandise agents, brokers	18	19,785	111	559	2.8	200	3,855	95	14
Assemblers of farm products	8	777	93	164	21.1	67	2,352	146	3
MONTGOMERY									
Total	196	xxx	12,416	xxx	xxx	8,434	152,934	2,981	131
Merchant wholesalers	130	103,209	10,924	11,713	11.3	6,334	112,876	2,262	110
Manufacturers' sales branches, sales offices	33	33,296	1,278	2,507	7.5	1,468	27,976	462	...
Petroleum bulk plants, terminals and LP gas facilities	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	20	40,102	14	486	1.2	250	4,617	112	12
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
JEFFERSON COUNTY (see Birmingham Standard Metropolitan Area)									
MOBILE COUNTY (see Mobile Standard Metropolitan Area)									
MONTGOMERY COUNTY (see Montgomery Standard Metropolitan Area)									

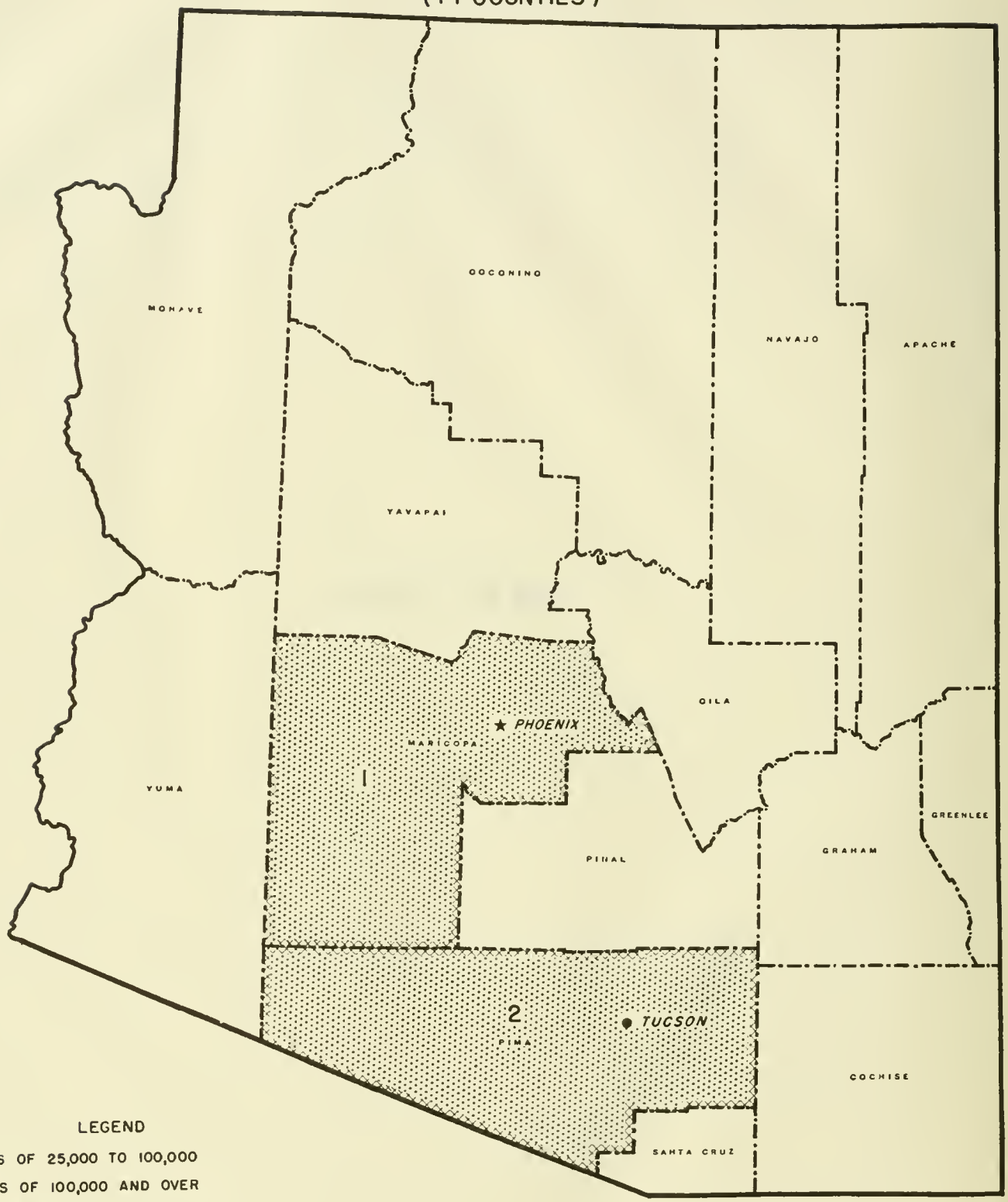
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

ARIZONA

ARIZONA
(14 COUNTIES)



LEGEND

- ● PLACES OF 25,000 TO 100,000
- ★ PLACES OF 100,000 AND OVER
- STANDARD METROPOLITAN AREA

STANDARD METROPOLITAN AREA

CODE

1 PHOENIX
2 TUCSON

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll) [1] Amount ($1,000)	Operating expenses (inc. payroll) [1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	1,285	XXX	53,129	XXX	XXX	44,361	954,607	11,641	11,636	10,108	12,270	802
Type of Operation												
Merchant wholesalers	848	418,788	40,852	58,726	14.0	31,132	658,569	7,705	7,838	7,344	8,024	517
Manufacturers' sales branches, sales offices	86	89,771	3,875	10,273	11.4	4,904	100,994	1,066	1,070	1,085	1,101	...
Petroleum bulk plants, terminals and LP gas facilities	212	110,368	4,320	11,778	10.7	3,480	71,361	764	757	747	734	195
Merchandise agents, brokers	90	109,940	1,200	3,121	2.8	1,157	21,212	377	384	311	353	62
Assemblers of farm products	49	47,388	2,882	7,901	16.7	3,688	102,471	1,729	1,587	621	2,058	28
Type by Kind of Business												
Merchant wholesalers	848	418,788	40,852	58,726	14.0	31,132	658,569	7,705	7,838	7,344	8,024	517
Grocery, confectionery, meat wholesalers	118	74,755	5,680	6,625	8.9	3,338	71,700	870	857	857	866	80
General-line grocery wholesalers	29	49,464	4,764	3,126	6.3	1,864	42,325	465	449	454	452	5
Confectionery wholesalers	4	794	57	188	23.7	58	950	10	9	7	14	3
Fish, sea food distributors	7	3,093	263	376	12.1	165	3,392	52	59	60	62	3
Meat, meat products wholesalers	17	6,606	191	1,088	16.5	558	10,951	144	142	134	145	15
Specialty-line grocery wholesalers	61	14,798	415	1,847	12.5	693	14,082	199	198	202	193	54
Farm products (edible) distributors	56	34,333	610	5,196	15.1	2,999	62,284	966	1,080	615	993	54
Poultry, poultry products distributors	16	7,787	51	948	12.2	469	9,730	142	142	146	152	15
Fresh fruit, vegetable wholesalers	40	26,546	559	4,248	16.0	2,530	52,554	824	938	469	841	39
Beer, wine, distilled spirits wholesalers	50	36,867	2,842	4,724	12.8	2,330	58,502	473	479	487	539	20
Beer, ale distributors	26	16,981	913	2,556	15.1	1,207	29,977	221	228	233	260	16
Wine, distilled spirits wholesalers	24	19,886	1,929	2,168	10.9	1,123	28,525	252	251	254	279	4
Tobacco distributors	12	10,865	395	495	4.6	262	4,135	78	73	75	77	13
Drugs, chemicals, allied products wholesalers	29	12,150	1,810	2,038	16.8	1,139	25,270	293	298	308	308	10
General-line drug wholesalers	5	8,598	1,393	1,066	12.4	677	14,018	172	170	170	169	...
Specialty-line drug, toiletries wholesalers	9	1,253	176	486	38.8	167	4,798	43	46	44	45	4
Industrial chemicals, explosives distributors	8	1,597	201	314	19.7	215	4,953	62	66	77	69	2
Paint, varnish wholesalers	7	702	46	172	24.5	80	1,501	16	16	17	25	4
Dry goods, apparel wholesalers	17	3,941	604	551	14.0	287	6,504	88	88	96	109	10
Clothing, furnishings, footwear wholesalers	9	2,184	338	309	14.1	163	3,794	55	54	59	70	6
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	14	3,043	326	482	15.8	206	4,568	62	63	59	63	14
Furniture (household, office) wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	18	5,723	791	1,078	18.8	660	11,899	157	155	158	158	9
Coarse paper and products wholesalers	6	3,880	436	558	14.4	346	6,278	74	73	76	76	3
Printing and fine paper distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	8	1,207	235	374	31.0	223	3,848	61	59	60	60	6
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	17	32,381	4,088	857	2.6	367	6,682	79	87	85	89	11
Automotive wholesalers	130	33,450	5,240	7,935	23.7	4,406	96,806	1,090	1,095	1,061	1,140	76
Motor vehicle distributors	12	5,419	289	1,166	21.5	700	19,631	153	149	161	195	6
Automotive equipment, tire-tube wholesalers	118	28,031	4,951	6,769	24.1	3,706	77,175	937	946	900	945	70
Electrical, electronics, appliance distributors	47	29,944	2,691	3,621	12.1	1,885	35,374	451	447	435	443	29
Electrical apparatus, supplies distributors	24	19,120	1,854	1,952	10.2	1,113	21,653	252	251	244	246	11
Electrical appliance, radio, TV set wholesalers	11	8,744	696	1,032	11.8	494	8,753	130	125	122	125	8
Electronic parts, equipment distributors	12	2,080	341	637	30.6	278	4,968	69	71	69	72	10
Hardware, plumbing-heating goods wholesalers	30	28,062	4,207	3,855	13.7	2,326	44,858	534	525	529	526	14
Hardware wholesalers	7	7,239	1,881	1,190	16.4	749	14,266	201	200	204	196	1
Plumbing, heating equipment, supplies distributors	23	20,823	2,326	2,665	12.8	1,577	30,592	333	325	325	330	13
Lumber, construction materials distributors	51	27,669	1,762	4,683	17.0	2,781	54,350	564	556	571	602	29
Lumber, millwork wholesalers	19	12,448	641	884	7.1	464	9,629	111	109	110	127	10
Construction materials distributors	32	15,221	1,121	3,799	25.0	2,317	44,721	453	447	461	475	19
Machinery, equipment, supplies distributors	163	54,296	5,896	11,138	20.5	5,533	121,009	1,211	1,249	1,244	1,304	95
Air conditioning, comm. refrigeration equip., distrs	25	10,327	596	1,006	9.7	469	9,741	86	101	142	104	12
Commercial machines, equipment distributors	21	3,743	419	804	21.5	347	6,664	89	90	92	98	19
Construction machinery, equipment dealers	15	11,036	1,513	2,436	22.1	1,278	26,766	261	256	252	280	7
Farm-garden machinery, equipment wholesalers	13	3,923	579	702	17.9	451	10,102	109	111	101	107	8
Industrial machinery, equipment distributors	22	4,293	320	843	19.6	398	7,891	85	85	78	90	14
Industrial materials, supplies distributors	18	9,197	1,388	1,954	21.2	851	24,688	208	213	199	206	8
Professional equipment, supplies distributors	17	5,757	539	1,766	30.7	959	17,021	185	201	207	217	7
Service establishment supply houses	29	5,436	453	1,380	25.4	708	16,903	170	173	155	183	18
Transportation equipment distributors	3	584	89	247	42.3	72	1,233	18	19	18	19	2
Metals, metalwork (except scrap) distributors	14	5,290	769	1,105	20.9	558	12,758	134	146	151	143	9
Iron, steel and products distributors	14	5,290	769	1,105	20.9	558	12,758	134	146	151	143	9
Nonferrous metals distributors	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers	18	4,413	288	730	16.5	320	7,046	112	103	98	128	13
Iron, steel scrap dealers	6	3,447	194	385	11.2	164	3,488	54	47	41	56	2
Waste materials dealers	12	966	94	345	35.7	156	3,558	58	56	57	72	11
Other merchant wholesalers	64	21,606	2,061	3,613	16.7	1,735	34,824	543	537	515	536	31
Amusement, sporting goods distributors	9	1,319	226	254	19.3	127	2,710	42	43	45	44	4
Book, magazine, newspaper wholesalers	9	2,668	112	617	23.1	329	5,951	128	123	109	111	5
Coal wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies wholesalers	19	10,597	871	1,489	14.1	725	14,196	200	200	205	198	4
Jewelry wholesalers	6	723	181	163	22.5	91	2,748	28	27	24	25	2
Petroleum products distributors	4	668	138	140	21.0	43	633	17	16	11	12	4
Gift, art goods, greeting card wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	10	4,801	465	739	15.4	359	7,293	99	103	93	115	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	86	89,771	3,875	10,273	11.4	4,904	100,994	1,066	1,070	1,085	1,101	...
Sales branches (with stocks)	59	54,939	3,875	8,376	15.2	4,193	85,725	919	926	943	957	...
Sales offices (without stocks)	27	34,832	...	1,897	5.4	711	15,269	147	144	142	144	...
Food and kindred products	21	30,372	865	4,066	13.4	1,690	36,720	397	392	391	410	...
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	8	2,624	252	504	19.2	331	6,902	75	75	77	79	...
Rubber products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	6	3,071	218	328	10.7	154	3,740	37	39	43	49	...
Primary metal products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	4	4,648	323	322	6.9	159	3,002	32	36	42	36	...
Machinery (except electrical)	24	6,716	785	2,136	31.8	1,333	26,733	261	256	265	266	...
Electrical machinery	6	7,193	98	324	4.5	179	3,215	37	33	30	27	...
Transportation equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	212	110,368	4,320	11,778	10.7	3,480	71,361	764	757	747	734	195
Gasoline, distillates, residuals	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals	...	...	...	...	...	...	...	...	...	...	...	...
Wholesale LP gas facilities	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	90	109,940	1,200	3,121	2.8	1,157	21,212	377	384	311	353	62
Groceries, confectionery, meats	14	19,962	4	670	3.4	341	7,010	97	99	99	102	9
Farm products (edible)	20	18,606	16	606	3.3	139	2,015	47	42	30	35	14
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	17	52,332	1,096	767	1.5	217	4,541	139	141	85	120	12
Cotton	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain	...	...	...	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	6	2,497	1	154	6.2	21	(Z)	7	7	8	7	6
Hardware, plumbing, heating goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	5	2,682	...	116	4.3	38	631	10	11	12	11	3
Machinery, equipment, supplies	5	2,456	60	285	11.6	217	2,805	22	29	28	27	2
Metals, metalwork (except scrap)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	11	6,822	6	267	3.9	84	1,718	30	30	25	22	8
Assemblers of farm products	49	47,388	2,882	7,901	16.7	3,688	102,471	1,729	1,587	621	2,058	28
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	23	25,112	2,703	2,257	9.0	1,009	20,693	256	249	231	340	12
Farm supplies	...	...	...	...	...	...	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Arizona, total	1,285	44,361	954,607	12,270	802	848	418,788	437	357,467
Apache County	3	...	...	...	3	...	...	3	763
Cochise County	43	479	9,277	142	29	21	2,652	22	6,246
Douglas	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	35	(D)	(D)	(D)	(D)	14	(D)	21	(D)
Coconino County	35	497	10,632	134	26	21	8,036	14	4,310
Flagstaff	24	455	9,759	120	17	17	7,463	7	2,709
Remainder of County	11	42	873	14	9	4	573	7	1,601
Gila County	23	368	8,170	94	14	13	3,521	10	3,191
Globe	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	3	(D)	8	(D)
Graham County	20	274	5,933	86	12	13	2,619	7	2,196
Greenlee County	8	50	1,051	16	6	4	319	4	908
Maricopa County	721	32,361	701,261	9,054	443	492	300,691	229	256,192
Glendale	8	107	1,993	25	5	5	809	3	4,427
Mesa	26	717	17,306	280	18	12	3,274	14	6,021
Phoenix	549	25,988	541,885	6,382	313	394	252,905	155	199,678
Tempe	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	134	(D)	(D)	(D)	(D)	78	(D)	56	(D)
Mohave County	15	63	1,130	17	17	8	642	7	1,601
Navajo County	27	285	5,715	83	22	13	1,824	14	5,966
Winslow	10	121	2,074	28	10	5	816	5	1,112
Remainder of County	17	164	3,641	55	12	8	1,008	9	4,854
Pima County	207	6,480	138,251	1,676	99	161	69,334	46	29,486
Tucson	175	5,838	125,610	1,508	73	139	63,525	36	24,884
Remainder of County	32	642	12,641	168	26	22	5,809	10	4,602
Pinal County	41	664	16,487	182	33	19	3,965	22	7,454
Santa Cruz County	37	389	5,975	138	27	17	5,439	20	14,072
Nogales	36	(D)	(D)	(D)	(D)	17	(D)	19	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	(D)	1	(D)
Yavapai County	44	603	14,905	166	35	26	5,021	18	5,194
Prescott	21	465	12,231	129	17	17	4,355	4	1,829
Remainder of County	23	138	2,674	37	18	9	666	14	3,365
Yuma County	61	1,848	35,820	482	36	40	14,725	21	19,888
Yuma	35	996	20,495	269	16	25	8,354	10	15,592
Remainder of County	26	852	15,325	213	20	15	6,371	11	4,296

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PHOENIX STANDARD METROPOLITAN AREA--Coextensive with Maricopa County, Ariz.						
Wholesale trade, total	721	XXX	32,361	701,261	9,054	443
Type of Operation						
Merchant wholesalers	492	300,691	21,996	460,023	5,611	330
Manufacturers' sales branches, sales offices	69	82,426	4,190	85,289	906	...
Petroleum bulk plants, terminals and LP gas facilities	62	55,035	2,126	45,294	438	51
Merchandise agents, brokers	42	78,337	853	15,648	234	44
Assemblers of farm products	36	40,394	3,196	95,007	1,865	18
Type by Kind of Business						
Merchant wholesalers	492	300,691	21,996	460,023	5,611	330
Grocery, confectionery, meat wholesalers	54	45,814	2,100	41,807	505	41
General-line grocery wholesalers	12	28,952	1,150	24,134	252	1
Confectionery wholesalers	2	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	13	(D)	(D)	(D)	(D)	(D)
Specialty-line grocery wholesalers	27	9,525	361	6,325	89	27
Farm products (edible) distributors	39	24,271	2,211	42,385	793	46
Poultry, poultry products distributors	11	5,331	298	6,214	106	12
Fresh fruit, vegetable wholesalers	28	18,940	1,913	36,171	687	34
Beer, wine, distilled spirits wholesalers	16	19,511	1,223	29,919	290	6
Tobacco distributors	4	4,386	83	964	17	3
Drugs, chemicals, allied products wholesalers	18	8,706	812	17,982	219	9
General- and specialty-line drug wholesalers	9	6,846	582	12,834	145	4
Industrial chemicals, paint wholesalers	9	1,860	230	5,148	73	5
Dry goods, apparel wholesalers	13	3,273	248	5,552	89	6
Clothing, furnishings, footwear wholesalers	7	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	6	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	11	2,894	193	4,314	57	9
Paper, allied products wholesalers	9	3,254	310	5,938	77	6
Farm products (raw materials) merchants	12	30,460	272	4,865	64	5
Automotive wholesalers	66	18,259	2,829	62,129	735	49
Electrical, electronics, appliance distributors	32	26,615	1,661	31,048	363	13
Hardware, plumbing-heating goods wholesalers	18	25,176	2,085	40,764	468	8
Hardware wholesalers	4	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	14	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	27	19,634	1,829	36,539	373	15
Lumber, millwork wholesalers	13	9,496	337	6,943	93	8
Construction materials distributors	14	10,138	1,492	29,596	280	7
Machinery, equipment, supplies distributors	111	45,148	4,368	97,722	1,018	77
Commercial machines, equipment distributors	11	2,740	244	4,739	60	17
Industrial machinery, equipment distributors	18	4,069	351	6,973	77	9
Industrial materials, supplies distributors	15	8,651	780	23,072	189	8
Professional equipment, supplies distributors	10	4,615	770	12,962	175	7
Service establishment supply houses	22	4,492	607	15,050	158	14
Other machinery, equipment, supplies distributors	35	20,581	1,616	34,926	359	22
Metals, metalwork (except scrap) distributors	8	3,163	266	6,020	75	7
Scrap, waste materials dealers	13	3,685	230	5,287	91	9
Other merchant wholesalers	41	16,222	1,276	26,788	378	21
Amusement, sporting goods distributors	6	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	5	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	30	14,549	1,091	21,947	322	17
PHOENIX STANDARD METROPOLITAN AREA--Con.						
Manufacturers' sales branches, sales offices	69	82,426	4,190	85,289	906	...
Sales branches (with stocks)	46	48,002	3,510	70,654	768	...
Sales offices (without stocks)	23	34,424	680	14,635	138	...
Petroleum bulk plants, terminals and LP gas facilities	62	55,035	2,126	45,294	438	51
Merchandise agents, brokers	62	78,337	853	15,648	234	44
Assemblers of farm products	36	40,394	3,196	95,007	1,865	18
TUCSON STANDARD METROPOLITAN AREA--Coextensive with Pima County, Ariz.						
Wholesale trade, total	207	XXX	6,480	138,251	1,676	99
Type of Operation						
Merchant wholesalers	161	69,334	5,073	109,240	1,317	82
Manufacturers' sales branches, sales offices	17	7,345	714	15,705	195	...
Petroleum bulk plants, terminals and LP gas facilities	19	16,515	553	10,831	109	12
Merchandise agents, brokers	7	5,040	104	1,604	35	2
Assemblers of farm products	3	586	36	871	20	3
Type by Kind of Business						
Merchant wholesalers	161	69,334	5,073	109,240	1,317	82
Grocery, confectionery, meat wholesalers	24	17,526	665	15,184	181	10
Farm products (edible) distributors	9	5,432	461	12,605	138	4
Beer, wine, distilled spirits wholesalers	10	7,982	600	18,226	118	2
Tobacco distributors	3	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	10	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	6	2,074	285	4,780	65	3
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	18	7,928	673	13,018	169	11
Electrical, electronics, appliance distributors	14	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	6	1,833	132	2,189	33	5
Lumber, construction materials distributors	9	6,148	571	10,321	127	3
Machinery, equipment, supplies distributors	29	5,474	662	13,128	166	10
Metals, metalwork (except scrap) distributors	4	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	3	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	10	1,557	179	2,787	61	4
Manufacturers' sales branches, sales offices	17	7,345	714	15,705	195	...
Petroleum bulk plants, terminals and LP gas facilities	19	16,515	553	10,831	109	12
Merchandise agents, brokers	7	5,040	104	1,604	35	2
Assemblers of farm products	3	586	36	871	20	3

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Maricopa County, coextensive with Phoenix Standard Metropolitan Area See table 103.
Pima County, coextensive with Tucson Standard Metropolitan Area See table 103.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	785	XXX	29,175	XXX	XXX	23,115	439,029	7,805	513
Merchant wholesalers	430	217,721	24,348	27,733	12.7	15,345	299,421	4,912	251
Manufacturers' sales branches, sales offices	71	52,419	2,010	4,777	9.1	2,544	45,743	722	...
Petroleum bulk plants, terminals and LP gas facilities	201	61,325	2,212	6,410	10.5	1,804	37,335	604	194
Merchandise agents, brokers	40	46,377	18	1,234	2.7	377	8,826	174	37
Assemblers of farm products	43	26,542	587	5,503	20.7	3,045	47,704	1,393	31
STANDARD METROPOLITAN AREAS									
PHOENIX									
Total	428	XXX	22,226	XXX	XXX	17,264	328,526	5,737	258
Merchant wholesalers	253	158,356	18,374	19,540	12.3	10,892	215,993	3,346	147
Manufacturers' sales branches, sales offices	51	45,784	1,515	3,960	8.6	2,100	38,280	591	...
Petroleum bulk plants, terminals and LP gas facilities	53	28,309	1,742	3,746	13.2	969	20,498	314	48
Merchandise agents, brokers	32	36,607	15	890	2.4	294	7,001	124	34
Assemblers of farm products	39	25,228	580	5,443	21.6	3,009	46,754	1,362	29
TUCSON									
Total	112	XXX	3,546	XXX	XXX	3,455	65,801	1,160	48
Merchant wholesalers	83	33,842	3,002	4,731	14.0	2,780	53,424	968	43
Manufacturers' sales branches, sales offices	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	14	8,424	199	629	7.5	305	6,153	84	4
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...	...	...	...
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
MARICOPA COUNTY--See Phoenix Standard Metropolitan Area.									
PIMA COUNTY--See Tucson Standard Metropolitan Area.									

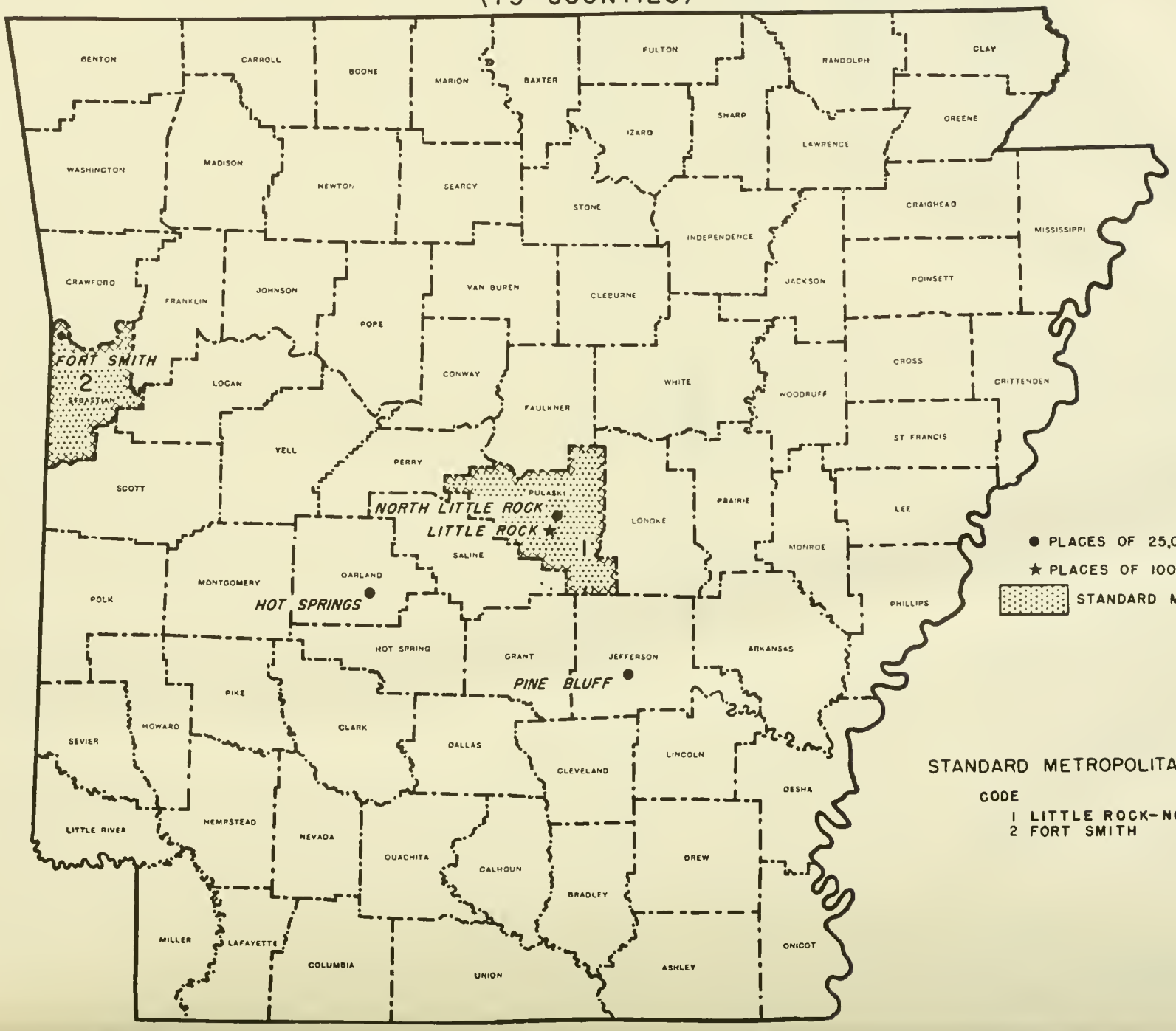
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

ARKANSAS

ARKANSAS
(75 COUNTIES)



LEGEND

- ● PLACES OF 25,000 TO 100,000
- ★ PLACES OF 100,000 AND OVER
- STANDARD METROPOLITAN AREA

STANDARD METROPOLITAN AREA

CODE

1 LITTLE ROCK–NORTH LITTLE ROCK
2 FORT SMITH

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	1,965	XXX	68,076	XXX	XXX	47,869	915,681	13,831	13,700	13,957	14,427	1,437
Type of Operation												
Merchant wholesalers	1,140	807,379	54,299	64,266	12.7	34,888	660,095	9,925	9,894	10,075	10,270	835
Manufacturers' sales branches, sales offices	101	118,231	4,355	11,927	10.1	6,166	117,245	1,499	1,531	1,535	1,532	...
Petroleum bulk plants, terminals and LP gas facilities	492	137,531	6,708	17,285	12.6	3,471	75,709	1,163	1,166	1,169	1,194	399
Merchandise agents, brokers	124	160,566	649	3,163	2.0	1,387	28,132	599	590	637	668	133
Assemblers of farm products	108	75,142	2,066	3,881	5.2	1,557	34,500	645	519	541	763	70
Type by Kind of Business												
Merchant wholesalers	1,140	807,379	54,299	64,266	12.7	34,888	660,095	9,925	9,894	10,075	10,270	835
Grocery, confectionery, meat wholesalers	210	149,404	11,020	14,355	9.6	10,130	149,265	2,659	2,661	2,670	2,751	177
General-line grocery wholesalers	86	114,317	9,968	9,477	8.3	7,779	103,175	1,872	1,835	1,823	1,844	46
Confectionery wholesalers	18	3,270	70	388	11.9	134	2,592	57	54	59	62	20
Fish, sea food distributors	7	1,263	6	192	14.4	87	1,780	35	45	44	47	16
Meat, meat products wholesalers	46	14,141	218	2,073	14.7	1,010	21,095	345	356	351	396	56
Specialty-line grocery wholesalers	53	16,413	750	2,235	13.6	1,120	20,633	350	371	393	402	79
Farm products (edible) distributors	87	32,589	448	4,211	12.9	1,587	33,801	599	598	773	698	95
Poultry, poultry products distributors	40	14,189	64	1,221	8.6	617	12,631	221	218	233	318	48
Fresh fruit, vegetable wholesalers	47	18,400	384	2,990	16.3	1,070	21,170	378	380	540	380	47
Beer, wine, distilled spirits wholesalers	54	33,940	4,313	3,501	10.3	1,509	31,788	368	367	384	382	47
Beer, ale distributors	47	11,792	740	1,614	13.7	641	8,964	163	171	180	171	47
Wine, distilled spirits wholesalers	7	22,148	3,573	1,887	8.5	968	22,824	205	196	204	211	...
Tobacco distributors	22	17,366	901	1,025	5.9	641	11,173	173	173	178	177	21
Drugs, chemicals, allied products wholesalers	20	16,074	1,784	2,326	14.5	1,297	28,007	392	394	408	412	15
General-line drug wholesalers	5	10,315	1,157	1,422	13.8	828	17,808	253	252	253	248	...
Specialty-line drug, toiletries wholesalers	17	5,147	597	769	14.9	418	9,158	123	126	139	146	11
Industrial chemicals, explosives distributors	3	159	20	42	26.4	9	(Z)	5	5	5	5	1
Paint, varnish wholesalers	4	453	6	93	20.5	42	790	11	11	11	13	3
Dry goods, apparel wholesalers	19	8,188	1,341	1,233	15.1	719	13,573	192	191	200	192	15
Clothing, furnishings, footwear wholesalers	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	3	5,097	737	730	14.3	433	8,576	113	112	120	120	3
Specialty-line dry goods wholesalers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	13	9,253	1,462	1,247	13.7	927	15,429	168	165	167	179	5
Furniture (household, office) wholesalers	10	8,067	1,172	1,051	13.0	720	13,275	141	138	141	157	4
Home furnishings, floor coverings wholesalers	3	1,186	290	216	18.2	107	2,154	27	27	26	22	1
Paper, allied products wholesalers	11	5,259	721	932	17.7	598	11,769	132	131	137	133	2
Coarse paper and products wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Printing and fine paper distributors	3	2,137	277	382	17.9	231	4,663	46	46	47	46	...
Stationery, office supplies wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	23	21,726	3,333	965	4.4	393	7,493	170	164	147	165	33
Automotive wholesalers	175	25,102	5,455	5,710	22.7	3,116	64,281	965	962	938	966	96
Motor vehicle distributors	7	1,981	151	202	10.2	140	4,153	40	41	42	51	4
Automotive equipment, tire-tube wholesalers	168	23,121	5,304	5,508	23.8	2,976	60,122	925	921	896	915	102
Electrical, electronics, appliance distributors	43	29,511	3,961	3,787	12.8	2,141	37,701	507	494	500	500	15
Electrical apparatus, supplies distributors	15	10,064	1,585	1,226	12.2	780	14,975	192	186	188	198	2
Electrical appliance, radio, TV set wholesalers	18	16,085	1,985	1,865	11.6	950	15,555	225	216	223	209	10
Electronic parts, equipment distributors	10	3,362	431	696	20.7	411	7,171	90	92	89	93	3
Hardware, plumbing-heating goods wholesalers	35	29,567	5,473	4,814	16.3	2,960	64,949	809	827	830	833	12
Hardware wholesalers	14	19,735	3,674	3,013	15.3	1,909	44,729	527	527	525	524	5
Plumbing, heating equipment, supplies distributors	21	9,832	1,799	1,801	18.3	1,051	20,227	302	300	305	309	7
Lumber, construction materials distributors	93	31,319	2,434	4,925	15.7	1,969	41,749	535	565	582	623	64
Lumber, millwork wholesalers	57	23,431	1,751	3,048	13.0	1,042	21,281	308	322	315	352	42
Construction materials distributors	36	7,888	683	1,877	23.8	927	20,467	227	243	267	271	22
Machinery, equipment, supplies distributors	130	47,037	7,500	7,764	16.5	4,276	87,923	1,060	1,063	1,091	1,073	85
Air conditioning, comm. refrigeration equip., distrs	10	2,252	254	402	17.9	200	3,677	41	48	74	59	12
Commercial machines, equipment distributors	22	2,288	331	579	25.3	333	7,147	107	113	114	109	29
Construction machinery, equipment dealers	18	11,846	2,690	2,082	18.4	1,183	25,858	228	239	242	242	4
Farm-garden machinery, equipment wholesalers	5	748	140	166	22.9	94	1,831	30	30	32	30	4
Industrial machinery, equipment distributors	20	13,854	1,826	1,544	11.1	756	15,161	206	213	232	214	15
Industrial materials, supplies distributors	12	7,570	1,010	955	12.6	594	11,859	123	124	126	125	2
Professional equipment, supplies distributors	12	3,224	371	734	22.8	422	7,571	97	84	81	101	5
Service establishment supply houses	28	4,558	547	1,075	23.6	520	10,655	153	157	155	157	14
Transportation equipment distributors	3	1,197	316	237	19.8	174	4,149	35	35	35	36	...
Metals, metalwork (except scrap) distributors	9	3,563	451	701	19.7	292	5,163	88	89	77	74	5
Iron, steel and products distributors	9	3,563	451	701	19.7	292	5,163	88	89	77	74	5
Nonferrous metals distributors	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers	42	6,859	751	1,436	20.9	734	14,155	292	298	309	320	44
Iron, steel scrap dealers	26	4,513	453	971	20.2	480	9,156	173	178	186	193	24
Waste materials dealers	16	2,046	298	465	22.7	254	4,999	119	120	123	127	20
Other merchant wholesalers	131	40,622	2,959	5,314	13.1	1,999	41,862	806	752	684	792	94
Amusement, sporting goods distributors	7	2,327	431	276	11.9	152	3,212	36	37	50	53	3
Book, magazine, newspaper wholesalers	12	1,563	124	339	21.7	211	3,705	83	91	82	83	3
Coal wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	48	24,726	1,898	2,454	9.9	989	21,524	447	368	307	355	42
Jewelry wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	24	4,373	135	447	10.2	164	2,864	51	54	55	59	18
Gift, art goods, greeting card wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Flower, bulb, plant wholesalers	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	31	6,456	332	1,654	25.6	417	9,479	165	177	164	214	17

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE, 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	101	118,231	4,355	11,927	10.1	6,166	117,245	1,499	1,531	1,535	1,532	...
Sales branches (with stocks)	64	59,649	4,355	9,067	15.2	5,072	98,704	1,273	1,299	1,317	1,327	...
Sales offices (without stocks)	37	58,582	...	2,860	4.9	1,094	18,541	226	232	218	205	...
Food and kindred products	[illegible]	46,048	1,306	6,677	14.5	3,412	67,290	870	904	921	[illegible]	...
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	...	...	...	...	...	...	...	...	...	...	...	...
Chemicals and allied products	6	28,304	99	896	3.2	160	3,506	52	51	53	48	...
Rubber products	...	...	...	...	...	...	...	...	...	...	...	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	4	7,043	344	[illegible]	7.5	370	5,374	[illegible]	[illegible]	[illegible]	[illegible]	...
Primary metal products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	25	11,938	1,739	2,251	18.9	1,307	25,906	304	303	306	310	...
Electrical machinery	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	6	15,444	2	664	4.3	355	5,403	61	62	57	56	...
Petroleum bulk plants, termials and LP gas facilities	[illegible]	137,531	[illegible]	17,275	12.5	3,471	75,719	1,163	1,166	1,169	1,194	300
Gasoline, distillates, residuals	[illegible]	130,825	[illegible]	15,715	12.0	3,256	62,638	976	990	996	1,013	279
Bulk plants	[illegible]	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	20	6,706	469	1,496	22.2	615	13,071	187	176	173	181	20
Merchandise ageots, brokers	124	18,566	648	3,163	2.0	1,387	28,132	599	590	637	668	133
Groceries, confectionery, meats	20	34,560	...	696	2.0	195	3,391	[illegible]	58	55	58	22
Farm products (edible)	3	1,066	...	56	2.0	23	(Z)	7	7	7	7	1
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	70	99,577	439	1,404	1.4	458	10,058	437	429	480	509	86
Cotton	21	55,696	43	387	.7	127	3,094	35	34	35	54	19
Grain	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	46	37,420	9	945	2.5	323	6,804	399	392	442	450	65
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	8	3,690	4	155	4.2	67	1,108	15	16	16	16	7
Machinery, equipment, supplies	4	678	10	47	6.9	14	(Z)	5	6	6	6	2
Metals, metalwork (except scrap)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	11	7,386	155	183	2.5	82	2,697	24	27	27	23	6
Assemblers of farm products	108	75,142	2,066	3,881	5.2	1,557	34,503	645	519	581	763	70
Dairy, poultry products	29	14,547	139	1,539	10.9	428	10,515	212	221	217	243	18
Fresh fruits, vegetables	16	3,021	54	775	19.8	453	8,771	257	125	126	221	5
Farm products (raw materials)	60	55,736	1,826	1,405	2.5	614	14,169	157	154	191	282	47
Farm supplies	3	1,338	47	112	8.4	62	1,045	19	19	17	17	...
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Arkansas, total.....1954..	1,965	47,869	915,681	14,427	1,437	1,140	507,379	825	491,470
Arkansas County.....	42	506	9,091	172	29	19	4,979	23	4,545
Stuttgart.....	23	341	6,337	111	16	10	3,863	13	2,388
Remainder of County.....	19	165	2,754	61	12	9	1,116	10	2,157
Ashley County.....	14	140	3,395	54	9	5	1,832	9	1,396
Baxter County.....	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Benton County.....	46	571	10,131	240	37	23	7,053	23	5,504
Boone County.....	31	500	12,273	195	25	16	5,839	15	4,688
Harrison.....	24	(D)	(D)	(D)	(D)	14	(D)	10	(D)
Remainder of County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Bradley County.....	17	156	3,165	74	16	6	1,284	11	1,872
Calhoun County.....	...	...	...	...	...	...	...	...	...
Carroll County.....	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Chicot County.....	19	320	6,277	124	10	8	4,617	11	3,994
Clark County.....	18	103	2,171	68	19	9	1,365	9	2,836
Arkadelphia.....	8	50	991	17	6	4	254	4	840
Remainder of County.....	10	53	1,180	51	13	5	1,111	5	1,996
Clay County.....	22	154	2,815	92	14	6	1,328	16	4,026
Cleburne County.....	9	44	996	25	10	3	1,248	6	1,355
Cleveland County.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Columbia County.....	25	274	5,518	76	18	13	3,916	12	3,301
Magnolia.....	20	(D)	(D)	(D)	(D)	11	(D)	9	(D)
Remainder of County.....	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Conway County.....	21	193	4,412	93	13	13	3,079	8	2,106
Morrilton.....	19	(D)	(D)	(D)	(D)	12	(D)	7	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Craighead County.....	56	1,266	25,657	473	48	36	16,990	20	9,352
Jonesboro.....	46	1,184	24,122	428	40	33	16,801	13	6,592
Remainder of County.....	10	82	1,535	45	8	3	189	7	2,760
Crawford County.....	9	224	4,627	150	7	5	1,232	4	1,139
Van Buren.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County.....	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Crittenden County.....	36	553	13,384	184	29	22	7,655	14	4,514
West Memphis.....	18	308	7,509	88	13	14	5,013	4	2,295
Remainder of County.....	18	245	5,875	96	16	8	2,642	10	2,219
Cross County.....	16	172	3,278	67	10	7	1,347	9	2,362
Dallas County.....	11	92	2,015	32	11	4	1,038	7	1,336
Desha County.....	34	330	6,139	120	25	15	5,004	9	5,186
Drew County.....	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Faulkner County.....	27	216	5,094	117	29	11	3,231	16	5,321
Conway.....	25	(D)	(D)	(D)	(D)	11	(D)	14	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Franklin County.....	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Fulton County.....	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Garland County.....	48	1,239	22,102	414	40	35	15,948	13	5,576
Hot Springs.....	46	(D)	(D)	(D)	(D)	33	(D)	13	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Grant County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Greene County.....	36	630	11,870	233	19	20	5,674	16	3,366
Paragould.....	32	(D)	(D)	(D)	(D)	19	(D)	13	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Hempstead County.....	21	507	9,355	146	16	10	7,855	11	5,578
Hope.....	17	(D)	(D)	(D)	(D)	7	(D)	10	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Hot Spring County.....	18	261	4,859	101	12	10	3,582	8	4,222
Malvern.....	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Remainder of County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Howard County.....	14	160	2,767	58	9	6	2,959	8	1,963
Independence County.....	30	388	7,380	134	26	19	4,852	11	3,962
Batesville.....	27	(D)	(D)	(D)	(D)	18	(D)	9	(D)
Remainder of County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Izard County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Jackson County	22	27[illegible]	5[illegible]49	104	15	10	3,541	12	4,101
Newport	19	255	4,601	92	13	10	3,541	9	3,75[illegible]
Remainder of County	3	17	(Z)	12	2	...	...	3	343
Jefferson County	92	1,852	41,384	592	78	54	18,744	28	55,807
Pine Bluff	74	1,704	38,334	533	70	50	17,158	24	55,199
Remainder of County	8	148	3,050	59	8	4	1,586	4	608
Johnson County	16	224	3,273	53	13	7	3,814	9	1,634
Lafayette County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Lawrence County	21	116	2,562	60	14	12	2,697	9	3,346
Lee County	14	85	1,789	45	20	5	3,149	9	2,801
Lincoln County	4	19	(Z)	8	2	...	...	4	562
Little River County	10	65	1,404	32	6	6	970	4	502
Logan County	14	26	(Z)	14	14	5	292	9	1,357
Lonoke County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Madison County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Marion County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Miller County	38	1,638	29,449	493	20	25	16,982	13	7,153
Texarkana	35	(D)	(D)	(D)	(D)	23	(D)	12	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Mississippi County	66	1,065	23,744	396	49	37	15,039	29	18,001
Blytheville	45	594	13,812	230	37	31	10,827	14	14,002
Osceola	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	4	(D)	11	(D)
Monroe County	17	186	3,684	69	14	9	2,871	8	2,928
Montgomery County	4	16	(Z)	21	3	...	...	4	1,010
Nevada County	8	116	2,173	51	4	4	2,064	4	696
Newton County	...	...	...	...	...	...	...	...	...
Ouachita County	33	587	11,955	201	22	24	8,594	9	3,090
Camden	30	538	11,067	175	20	21	7,238	9	3,090
Remainder of County	3	49	889	26	2	3	1,268	...	...
Perry County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Phillips County	43	865	17,545	283	35	23	14,271	20	18,918
Helena	28	710	13,567	235	22	20	13,440	8	11,569
West Helena	8	98	1,910	34	6	3	831	5	3,022
Remainder of County	7	57	2,068	14	7	...	...	7	4,327
Pike County	7	90	1,866	39	4	4	1,005	3	508
Poinsett County	20	155	2,601	68	10	8	1,196	12	2,289
Polk County	16	89	1,565	33	10	8	1,707	8	916
Pope County	27	306	5,144	123	15	13	4,874	14	3,461
Russellville	23	(D)	(D)	(D)	(D)	10	(D)	13	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Prairie County	9	58	1,364	23	5	4	1,352	5	554
Pulaski County	385	20,677	366,126	4,888	207	270	179,306	115	169,230
Little Rock	312	18,844	328,956	4,345	138	215	160,956	97	146,610
North Little Rock	62	(D)	(D)	(D)	(D)	46	(D)	16	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Randolph County	13	85	1,450	50	3	6	1,195	7	1,886
St. Francis County	29	349	6,829	149	25	16	8,350	13	2,749
Forrest City	19	223	6,147	106	12	11	6,181	8	1,973
Remainder of County	10	126	682	43	13	5	2,169	5	776
Saline County	13	60	1,679	21	8	6	407	7	1,621
Benton	12	(D)	(D)	(D)	(D)	5	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Scott County	7	21	1,087	18	10	...	...	7	864
Searcy County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Sebastian County	150	5,972	124,455	1,681	89	113	51,076	37	32,301
Fort Smith	145	(D)	(D)	(D)	(D)	110	(D)	35	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Sevier County	15	133	4,194	76	11	8	1,927	7	2,114
Sharp County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Stone County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Union County	78	1,657	31,147	505	58	58	18,998	20	28,339
El Dorado	64	(D)	(D)	(D)	(D)	49	(D)	15	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	9	(D)	5	(D)
Van Buren County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Washington County	74	1,210	25,205	520	74	47	20,408	27	15,760
Fayetteville	37	459	9,769	178	30	24	6,215	13	4,556
Springdale	26	643	13,466	257	27	17	12,685	9	7,620
Remainder of County	11	108	1,970	85	17	6	1,508	5	3,584
White County	23	336	6,365	132	24	12	3,718	11	3,758
Searcy	17	301	5,658	111	19	9	3,475	8	3,276
Remainder of County	6	35	707	21	5	3	243	3	482
Woodruff County	8	24	518	13	10	...	...	8	1,486
Yell County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
FORT SMITH STANDARD METROPOLITAN AREA--Coextensive with Sebastian County, Ark.						
Wholesale trade, total	150	XXX	5,972	124,455	1,641	89
Type of Operation						
Merchant wholesalers	113	51,076	4,060	87,223	1,197	69
Manufacturers' sales branches, sales offices	13	10,610	1,256	24,416	344	...
Petroleum bulk plants, terminals and LP gas facilities	15	7,268	184	3,404	55	12
Merchandise agents, brokers	7	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	113	51,076	4,060	87,223	1,197	69
Grocery, confectionery, meat wholesalers	11	9,682	441	7,731	152	5
Farm products (edible) distributors	4	1,963	194	3,795	66	4
Beer, wine, distilled spirits wholesalers	3	1,559	75	992	19	6
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	2,201	186	3,735	57	1
Dry goods, apparel wholesalers	7	4,299	396	8,321	106	3
Furniture, home furnishings wholesalers	3	2,136	224	4,370	46	...
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	10	2,523	327	6,589	98	7
Electrical, electronics, appliance distributors	7	2,241	193	3,713	41	1
Hardware, plumbing-heating goods wholesalers	5	7,736	570	14,741	176	...
Lumber, construction materials distributors	11	3,100	377	11,063	121	4
Machinery, equipment, supplies distributors	22	4,587	439	9,461	115	21
Metals, metalwork (except scrap) distributors	4	1,647	135	2,436	37	2
Scrap, waste materials dealers	4	645	66	1,376	36	4
Other merchant wholesalers	14	2,75[illegible]	197	3,866	72	11
Manufacturers' sales branches, sales offices	13	10,610	1,256	24,416	344	...
Petroleum bulk plants, terminals and LP gas facilities	15	7,268	184	3,404	55	12
Merchandise agents, brokers	7	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
LITTLE ROCK-NORTH LITTLE ROCK STANDARD METROPOLITAN AREA--Coextensive with Pulaski County, Ark.						
Wholesale trade, total	385	XXX	20,677	366,126	4,888	207
Type of Operation						
Merchant wholesalers	270	179,306	15,182	262,082	3,498	165
Manufacturers' sales branches, sales offices	52	71,888	3,908	73,543	930	...
Petroleum bulk plants, terminals and LP gas facilities	18	20,446	898	17,472	229	4
Merchandise agents, brokers	37	67,229	365	7,131	115	38
Assemblers of farm products	8	9,667	324	5,898	116	...
Type by Kind of Business						
Merchant wholesalers	270	179,306	15,182	262,082	3,498	165
Grocery, confectionery, meat wholesalers	31	22,650	3,615	27,679	433	34
Farm products (edible) distributors	23	7,644	500	10,389	181	29
Beer, wine, distilled spirits wholesalers	12	24,300	1,[illegible]55	24,410	242	7
Tobacco distributors	5	5,997	267	5,261	87	2
Drugs, chemicals, allied products wholesalers	11	8,279	660	15,411	215	6
Dry goods, apparel wholesalers	3	1,430	103	1,816	28	1
Furniture, home furnishings wholesalers	6	6,903	563	10,2[illegible]0	121	2
Paper, allied products wholesalers	6	3,632	411	7,424	93	...
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	28	7,434	944	20,464	231	20
Electrical, electronics, appliance distributors	25	24,623	1,[illegible]75	28,761	395	10
Hardware, plumbing-heating goods wholesalers	9	10,433	1,[illegible]38	22,867	258	3
Lumber, construction materials distributors	20	15,495	75[illegible]	15,467	213	6
Machinery, equipment, supplies distributors	35	21,870	2,488	48,398	568	22
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	11	3,433	333	6,044	133	9
Other merchant wholesalers	21	13,988	624	14,803	217	12
Manufacturers' sales branches, sales offices	52	71,888	3,908	73,543	930	...
Petroleum bulk plants, terminals and LP gas facilities	18	20,446	898	17,472	229	4
Merchandise agents, brokers	37	67,229	365	7,131	115	38
Assemblers of farm products	8	9,667	324	5,898	116	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954 — COUNTIES WITH 100 ESTABLISHMENTS OR MORE

PULASKI COUNTY (Coextensive with Little Rock-North Little Rock Standard Metropolitan Area. See Table 103.)

SEBASTIAN COUNTY (Coextensive with Fort Smith Standard Metropolitan Area. See Table 103.)

Table 105. WHOLESALE TRADE: 1948[1] THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	2,008	xxx	59,697	xxx	xxx	34,407	700,047	14,099	1,480
Merchant wholesalers	940	407,156	46,944	45,019	11.1	24,529	488,334	9,650	673
Manufacturers' sales branches, sales offices	96	76,608	3,597	7,158	9.3	3,874	77,782	1,213	...
Petroleum bulk plants, terminals and LP gas facilities	518	98,167	5,929	10,119	10.3	2,799	54,164	1,156	427
Merchandise agents, brokers	103	77,690	271	1,714	2.2	544	13,007	439	129
Assemblers of farm products	351	147,186	2,956	7,212	4.9	2,661	66,760	1,641	251
STANDARD METROPOLITAN AREAS									
FORT SMITH									
Total	156	xxx	6,511	xxx	xxx	4,652	90,954	1,596	98
Merchant wholesalers	115	48,869	5,906	6,737	13.8	3,859	74,011	1,318	76
Manufacturers' sales branches, sales offices	14	9,599	525	1,361	14.2	620	12,464	192	...
Petroleum bulk plants, terminals and LP gas facilities	17	5,067	59	427	8.4	108	2,335	55	13
Merchandise agents, brokers	6	1,500	7	70	4.7	31	1,510	14	7
Assemblers of farm products	4	2,146	14	61	2.9	34	634	17	2
LITTLE ROCK-NORTH LITTLE ROCK									
Total	360	xxx	22,852	xxx	xxx	13,649	273,347	4,775	225
Merchant wholesalers	251	157,708	18,643	17,851	11.3	9,972	200,667	3,576	157
Manufacturers' sales branches, sales offices	51	52,926	2,490	4,860	9.2	2,784	55,570	874	...
Petroleum bulk plants, terminals and LP gas facilities	19	12,595	1,546	1,619	12.9	662	11,954	217	18
Merchandise agents, brokers	35	32,816	173	700	2.1	219	4,933	103	44
Assemblers of farm products	4	3,267	...	28	0.9	12	(Z)	5	6
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
PULASKI COUNTY (See Little Rock-North Little Rock Standard Metropolitan Area.)									
SEBASTIAN COUNTY (See Fort Smith Standard Metropolitan Area.)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

CALIFORNIA

CALIFORNIA
(58 COUNTIES)

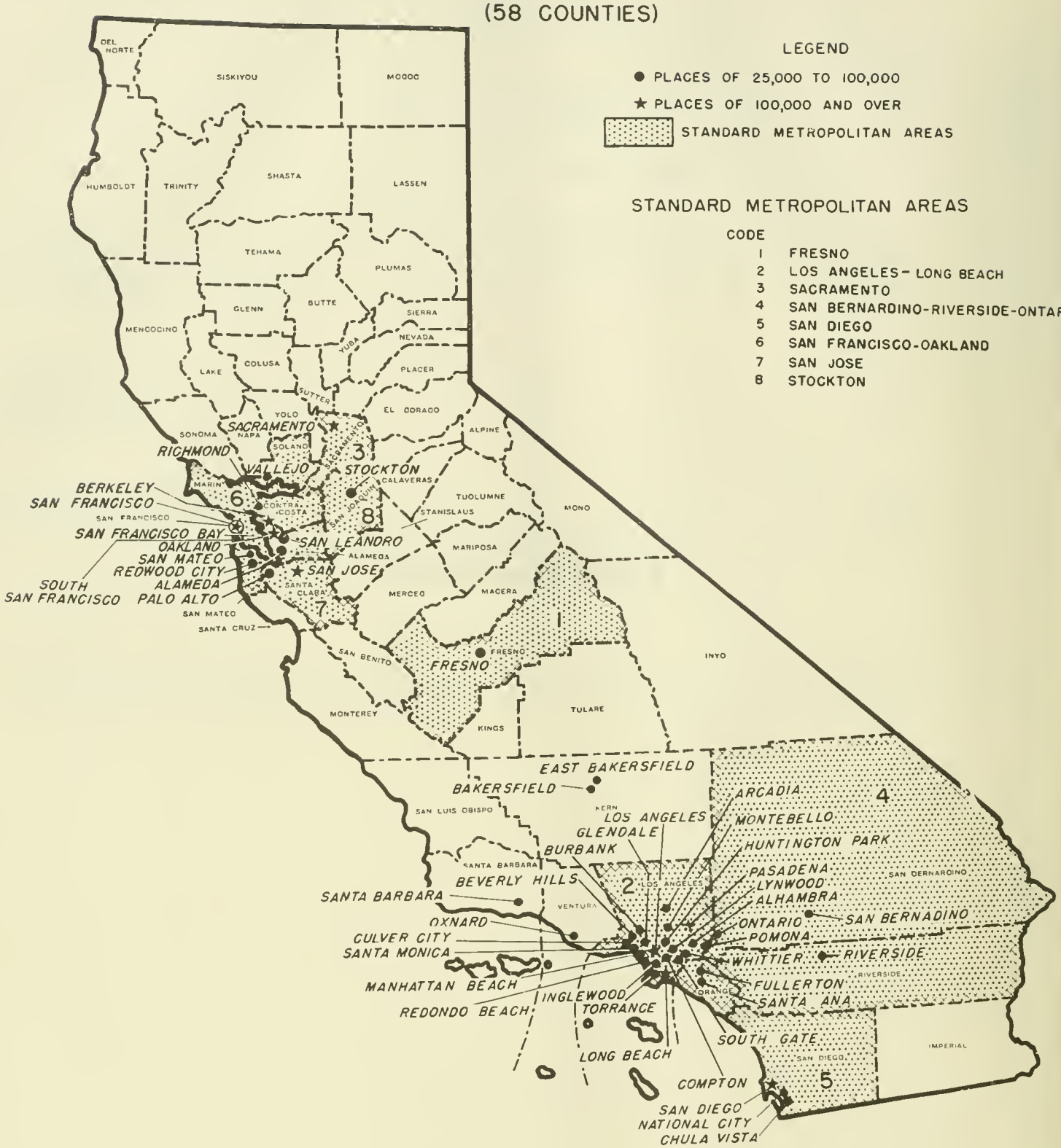

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll) [1] Amount ($1,000)	Operating expenses (inc. payroll) [1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	19,876	XXX	1,109,552	XXX	XXX	1,034,404	21,513,210	222,181	225,526	232,548	231,333	13,640
Type of Operation												
Merchant wholesalers	13,831	8,413,460	791,396	1,219,240	14.5	646,549	13,569,241	138,157	138,576	142,389	145,408	10,402
Manufacturers' sales branches, sales offices	2,066	5,599,783	239,158	505,168	9.0	240,687	5,005,194	45,730	45,844	46,422	46,511	13
Petroleum bulk plants, terminals and LP gas facilities	1,378	1,232,051	34,516	120,426	9.8	33,007	662,658	6,836	6,902	7,087	7,020	1,269
Merchandise agents, brokers	1,914	2,522,327	7,950	118,067	4.7	50,264	970,981	10,418	10,191	11,089	9,970	1,601
Assemblers of farm products	687	849,731	36,532	126,099	14.8	63,897	1,305,136	21,040	24,013	25,561	22,424	355
Type by Kind of Business												
Merchant wholesalers	13,831	8,413,460	791,396	1,219,240	14.5	646,549	13,569,241	138,157	138,576	142,389	145,408	10,402
Grocery, confectionery, meat wholesalers	1,585	1,827,399	85,200	149,536	8.2	79,117	1,628,681	16,821	16,524	16,819	18,467	1,328
General-line grocery wholesalers	205	661,100	42,099	33,731	5.1	21,044	429,583	4,174	4,169	4,189	4,200	62
Confectionery wholesalers	83	38,826	1,797	5,901	15.2	2,381	47,140	590	584	568	607	65
Fish, sea food distributors	127	57,977	3,095	10,266	17.7	4,482	90,161	1,232	1,242	1,260	1,347	120
Meat, meat products wholesalers	397	297,809	5,054	32,852	10.0	16,934	331,263	3,395	3,406	3,467	3,536	429
Specialty-line grocery wholesalers	773	771,687	33,155	66,786	8.7	34,276	730,534	7,430	7,123	7,335	8,777	652
Farm products (edible) distributors	882	477,617	8,824	74,524	15.6	37,910	727,537	9,219	10,253	10,492	10,029	980
Poultry, poultry products distributors	200	104,385	1,932	13,699	13.1	6,304	129,249	1,681	1,643	1,687	1,810	221
Fresh fruit, vegetable wholesalers	682	373,232	6,892	60,825	16.3	31,606	598,288	7,538	8,610	8,805	8,219	759
Beer, wine, distilled spirits wholesalers	482	555,349	58,503	67,894	12.2	37,142	803,105	6,871	6,876	7,039	6,986	359
Beer, ale distributors	293	180,391	8,573	25,489	14.1	14,068	287,018	2,731	2,738	2,857	2,795	265
Wine, distilled spirits wholesalers	189	374,958	49,930	42,405	11.3	23,074	516,087	4,140	4,138	4,182	4,191	94
Tobacco distributors	137	176,122	7,645	8,285	4.7	4,636	98,467	1,109	1,077	1,091	1,112	123
Drugs, chemicals, allied products wholesalers	496	304,024	29,574	47,600	15.7	25,432	529,184	5,515	5,538	5,662	5,816	258
General-line drug wholesalers	19	86,745	12,838	12,271	14.1	7,486	153,785	1,665	1,658	1,668	1,673	3
Specialty-line drug, toiletries wholesalers	230	108,376	6,478	18,545	17.1	9,116	187,191	2,120	2,096	2,183	2,239	140
Industrial chemicals, explosives distributors	153	85,919	8,455	12,212	14.2	6,768	145,427	1,267	1,309	1,322	1,359	56
Paint, varnish wholesalers	94	22,984	1,803	4,572	19.9	2,062	42,781	463	475	489	545	59
Dry goods, apparel wholesalers	560	290,331	37,475	46,320	16.0	21,198	423,479	4,503	4,504	4,687	4,996	421
Clothing, furnishings, footwear wholesalers	292	125,684	14,081	22,193	17.7	9,066	178,837	1,905	1,900	2,004	2,224	235
General-line dry goods wholesalers	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	235	92,987	12,494	15,033	16.2	7,728	158,416	1,615	1,620	1,687	1,750	172
Piece goods converters	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	468	207,243	26,787	40,453	19.1	21,208	434,213	4,429	4,416	4,401	4,617	339
Furniture (household, office) wholesalers	200	72,120	8,143	16,650	23.1	8,979	176,307	1,828	1,816	1,781	1,873	146
Home furnishings, floor coverings wholesalers	268	135,123	18,644	23,803	17.6	12,229	257,906	2,601	2,600	2,620	2,744	193
Paper, allied products wholesalers	314	219,506	22,539	35,591	16.2	21,418	452,440	4,473	4,463	4,505	4,609	193
Coarse paper and products wholesalers	159	93,310	9,305	14,868	15.9	9,175	190,213	1,892	1,908	1,967	1,981	116
Printing and fine paper distributors	40	96,661	10,942	12,797	13.2	8,071	174,366	1,633	1,648	1,647	1,644	22
Stationery, office supplies wholesalers	94	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	157	308,350	40,877	17,647	5.7	6,797	132,409	1,441	1,374	2,230	1,615	115
Automotive wholesalers	1,507	371,370	53,758	90,520	24.4	51,878	1,158,716	11,827	11,929	12,198	12,266	1,286
Motor vehicle distributors	116	61,168	3,443	10,002	16.4	5,481	118,261	1,211	1,258	1,174	1,164	87
Automotive equipment, tire-tube wholesalers	1,391	310,202	50,315	80,518	26.0	46,397	1,040,455	10,616	10,671	11,024	11,102	1,199
Electrical, electronics, appliance distributors	614	520,653	56,911	74,236	14.3	41,749	959,183	8,866	8,809	8,863	8,679	383
Electrical apparatus, supplies distributors	261	274,886	27,756	38,311	13.9	22,340	521,443	5,232	5,141	5,001	4,607	173
Electrical appliance, radio, TV set wholesalers	160	182,702	20,409	22,693	12.4	11,932	279,586	2,160	2,174	2,311	2,379	78
Electronic parts, equipment distributors	193	63,065	8,746	13,232	21.0	7,477	158,154	1,474	1,494	1,551	1,693	132
Hardware, plumbing-heating goods wholesalers	507	422,795	65,010	67,943	16.1	37,195	770,291	7,913	7,466	8,087	8,071	299
Hardware wholesalers	189	181,190	32,513	34,563	19.1	19,293	375,114	4,463	4,001	4,243	4,180	131
Plumbing, heating equipment, supplies distributors	318	241,605	32,497	33,380	13.8	17,902	395,177	3,450	3,465	3,844	3,891	168
Lumber, construction materials distributors	956	632,551	40,428	108,569	17.2	54,684	1,150,056	10,498	10,815	11,088	11,527	560
Lumber, millwork wholesalers	388	374,766	25,674	41,980	11.2	21,819	456,577	3,986	4,065	4,370	4,515	243
Construction materials distributors	568	257,785	14,754	66,589	25.8	32,865	693,479	6,512	6,750	6,718	7,012	317
Machinery, equipment, supplies distributors	2,734	961,200	135,172	209,029	20.9	111,968	2,324,807	23,288	23,352	23,521	23,748	1,880
Air conditioning, comm. refrigeration equip., distrs	167	46,082	5,376	9,773	21.2	4,976	99,401	983	1,022	1,026	1,020	101
Commercial machines, equipment distributors	329	75,969	9,685	21,129	27.8	11,019	235,031	2,393	2,396	2,402	2,485	273
Construction machinery, equipment dealers	122	81,045	18,136	15,759	19.4	9,394	184,680	1,748	1,785	1,812	1,818	54
Farm-garden machinery, equipment wholesalers	106	39,767	6,611	8,544	21.5	4,724	85,976	1,059	1,118	1,060	1,031	78
Industrial machinery, equipment distributors	606	236,306	29,889	41,924	17.7	21,168	442,963	4,341	4,429	4,359	4,420	379
Industrial materials, supplies distributors	454	236,103	31,422	44,915	19.0	25,545	528,951	5,041	5,024	5,052	5,101	259
Professional equipment, supplies distributors	257	68,304	9,703	16,813	24.6	9,330	201,658	2,178	2,174	2,184	2,254	179
Service establishment supply houses	457	103,867	13,130	26,033	25.1	13,410	285,503	2,987	2,993	3,044	3,125	397
Transportation equipment distributors	236	73,757	11,211	24,139	32.7	12,202	260,644	2,568	2,411	2,582	2,494	160
Metals, metalwork (except scrap) distributors	316	262,115	50,257	44,793	17.1	24,312	529,691	4,356	4,463	4,517	4,530	171
Iron, steel and products distributors	268	227,348	44,927	39,072	17.2	21,592	468,058	3,809	3,891	3,922	3,931	145
Nonferrous metals distributors	48	34,767	5,330	5,721	16.5	2,720	61,633	547	572	595	599	26
Scrap, waste materials dealers	465	122,209	12,113	25,963	21.2	13,795	283,102	3,454	3,456	3,564	3,886	462
Iron, steel scrap dealers	196	47,897	5,707	10,007	20.9	5,234	108,664	1,204	1,235	1,292	1,427	216
Waste materials dealers	269	74,312	6,406	15,956	21.5	8,561	174,528	2,250	2,221	2,272	2,459	246
Other merchant wholesalers	1,651	754,626	60,323	110,337	14.6	56,110	1,163,790	13,574	13,261	13,625	14,454	1,245
Amusement, sporting goods distributors	291	108,319	12,865	20,265	18.7	10,183	200,787	2,162	2,214	2,252	2,397	209
Book, magazine, newspaper wholesalers	191	52,812	3,887	9,533	18.1	5,973	112,906	1,930	1,850	1,885	1,863	141
Coal wholesalers	5	346	11	120	34.7	62	1,058	20	21	16	17	2
Farm supplies wholesalers	195	154,527	12,036	18,899	12.2	9,051	198,188	1,931	1,905	1,958	2,199	137
Jewelry wholesalers	190	50,252	9,193	9,663	19.2	4,693	112,237	988	949	1,014	1,109	177
Petroleum products distributors	170	105,278	2,253	11,095	10.5	4,358	85,337	890	928	978	958	101
Gift, art goods, greeting card wholesalers	148	18,344	1,540	4,849	26.4	2,008	52,522	671	651	719	906	144
Flower, bulb, plant wholesalers	113	27,047	1,241	5,686	21.0	2,960	59,190	672	701	708	755	124
Miscellaneous products merchant wholesalers	352	237,701	17,294	30,224	12.7	16,822	341,565	4,302	4,042	4,095	4,250	210

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	2,066	5,599,783	239,158	505,168	9.0	240,687	5,005,194	45,730	45,844	46,422	46,511	13
Sales branches (with stocks)	1,463	3,329,628	239,158	383,105	11.5	190,942	4,023,820	37,374	37,506	37,941	38,117	13
Sales offices (without stocks)	603	2,270,155	...	122,063	5.4	49,745	981,374	8,356	8,338	8,481	8,394	...
Food and kindred products	317	1,089,864	41,608	113,336	10.4	46,490	967,553	9,160	9,152	9,346	9,164	3
Sales branches (with stocks)	234	843,715	41,608	90,017	10.7	38,264	804,807	7,677	7,656	7,676	7,671	3
Sales offices (without stocks)	83	246,149	...	23,319	9.5	8,226	162,746	1,483	1,496	1,670	1,493	...
Textile mill products	52	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	34	78,140	6,140	5,077	6.5	2,932	53,966	534	532	548	559	...
Sales offices (without stocks)	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	10	13,451	...	713	5.3	428	9,826	77	77	75	111	...
Furniture and fixtures	17	17,991	1,756	3,415	19.0	1,984	39,710	393	361	358	371	...
Sales branches (with stocks)	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	59	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	39	327,545	...	25,971	11.4	7,164	144,209	1,130	1,134	1,139	1,145	...
Chemicals and allied products	308	632,076	24,504	79,014	12.5	31,286	658,497	6,194	6,214	6,228	6,264	2
Sales branches (with stocks)	235	396,750	24,504	58,321	14.7	23,327	502,269	4,836	4,851	4,886	4,918	2
Sales offices (without stocks)	73	235,326	...	20,693	8.8	7,959	156,228	1,358	1,363	1,342	1,346	...
Rubber products	46	114,688	10,021	12,489	10.9	5,721	113,877	1,047	1,045	1,049	1,041	...
Sales branches (with stocks)	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	79	238,250	4,984	16,359	6.9	6,910	148,636	1,172	1,177	1,121	1,133	1
Sales branches (with stocks)	37	79,462	4,984	11,220	14.1	4,418	95,446	762	763	700	710	1
Sales offices (without stocks)	42	158,788	...	5,139	3.2	2,492	53,190	410	414	421	423	...
Primary metal products	98	697,007	6,892	16,983	2.4	8,116	159,967	1,340	1,362	1,363	1,355	...
Sales branches (with stocks)	30	95,399	6,892	5,121	5.4	2,399	47,333	453	464	458	448	...
Sales offices (without stocks)	68	601,608	...	11,862	2.0	5,717	112,634	887	898	905	907	...
Fabricated metal products	99	356,402	11,985	16,082	4.5	8,091	160,355	1,479	1,474	1,472	1,512	...
Sales branches (with stocks)	60	61,835	11,985	10,415	16.8	5,101	103,088	992	988	1,019	1,032	...
Sales offices (without stocks)	39	294,567	...	5,667	1.9	2,990	57,267	487	486	453	480	...
Machinery (except electrical)	457	461,868	40,209	75,791	16.4	49,042	1,036,919	8,996	8,972	9,030	9,174	...
Sales branches (with stocks)	375	363,983	40,209	69,454	19.1	45,928	974,786	8,430	8,416	8,519	8,634	...
Sales offices (without stocks)	78	97,885	...	6,337	6.5	3,114	62,133	566	556	511	540	...
Electrical machinery	135	427,529	23,652	48,673	11.4	23,093	451,967	4,146	4,184	4,215	4,240	...
Sales branches (with stocks)	85	346,420	23,652	43,603	12.6	20,529	401,317	3,770	3,813	3,814	3,835	...
Sales offices (without stocks)	50	81,109	...	5,070	6.3	2,564	50,650	376	371	401	405	...
Transportation equipment	75	679,347	36,674	35,093	5.2	18,165	389,136	3,765	3,728	3,843	3,739	...
Sales branches (with stocks)	65	618,563	36,674	33,740	5.5	17,470	377,729	3,624	3,587	3,697	3,625	...
Sales offices (without stocks)	10	60,784	...	1,343	2.2	695	11,407	141	141	146	114	...
Instruments and related products	107	116,992	9,030	15,988	13.7	9,615	188,163	1,955	1,969	2,020	2,006	...
Sales branches (with stocks)	96	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	170	324,735	13,345	29,900	9.2	16,201	359,731	3,140	3,256	3,423	3,487	7
Sales branches (with stocks)	107	119,257	13,345	17,944	15.0	9,926	237,511	2,114	2,241	2,376	2,430	7
Sales offices (without stocks)	72	205,478	...	11,956	5.8	6,275	122,220	1,026	1,015	1,047	1,057	...
Petroleum bulk plants, terminals and LP gas facilities	1,378	1,232,051	34,516	120,426	9.8	33,007	662,658	6,836	6,902	7,087	7,020	1,269
Gasoline, distillates, residuals	1,328	1,217,807	33,767	116,813	9.6	31,328	625,425	6,453	6,532	6,716	6,622	1,247
Bulk plants	1,275	934,518	21,778	89,560	9.6	21,664	445,566	4,506	4,588	4,700	4,697	1,245
Distributing terminals	53	283,289	11,989	27,253	9.6	9,664	179,859	1,947	1,944	2,016	1,925	2
Wholesale LP gas facilities	50	14,244	749	3,613	25.4	1,679	37,233	383	370	371	398	22
Merchandise agents, brokers	1,914	2,522,327	7,950	118,067	4.7	50,264	970,981	10,418	10,191	11,089	9,970	1,601
Grocery, confectionery, meats	245	616,981	1,386	17,248	2.8	7,790	151,947	1,400	1,400	1,434	1,435	223
Groceries (combination of food lines)	18	85,255	215	2,561	3.0	1,496	26,934	267	273	263	255	21
Canned foods	114	245,211	457	8,795	3.6	4,061	81,057	708	717	755	753	101
Coffee, tea, spices	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	20	13,631	...	571	4.2	225	4,318	55	54	48	57	21
Flour	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned)	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous grocery products	63	106,415	244	3,319	3.1	1,099	21,739	218	216	220	229	58
Farm products (edible)	148	336,037	1,110	26,204	7.8	12,303	218,257	2,273	2,549	2,774	2,273	111
Dairy, poultry products	16	59,947	898	8,008	13.4	4,252	85,730	865	873	715	870	8
Fruits, vegetables	132	276,090	212	18,196	6.6	8,051	132,527	1,408	1,676	2,059	1,403	103
Drugs, chemicals, paints	65	81,127	432	5,217	6.4	2,040	45,868	392	443	439	436	50
Drugs, proprietaries, toiletries	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	31	36,108	332	1,284	3.6	667	15,744	142	144	144	149	30
Paints, varnishes, lacquers, enamels	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	148	154,579	322	6,022	3.9	1,957	38,351	407	413	401	467	127
Clothing, furnishings (men's, women's)	25	61,571	78	1,514	2.5	587	10,676	138	136	137	140	28
Men's, boys' clothing, furnishings	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories	90	67,113	43	3,193	4.8	860	17,279	176	184	189	213	71
Furs (dressed), fur clothing	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	5	2,440	9	188	7.7	26	556	7	7	8	8	5
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	7	5,622	...	244	4.3	20	(Z)	8	9	8	8	5
Work clothing	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	61	79,937	112	3,187	4.0	1,084	21,206	206	207	201	214	38
Hosiery	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	45	63,943	68	2,115	3.3	672	13,597	113	112	115	122	27
Furniture, home furnishings	130	67,547	381	4,898	7.3	1,571	34,286	336	341	345	333	120
Furniture	47	29,592	59	1,938	6.5	577	10,873	114	117	127	116	39
Home furnishings	83	37,955	322	2,960	7.8	994	23,413	222	224	218	217	81
Paper, allied products	46	38,317	176	2,214	5.8	1,085	21,639	180	176	171	182	38
Paper	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	100	216,048	618	3,782	1.8	1,622	32,321	803	841	827	848	88
Cotton	13	45,506	155	440	1.0	153	2,724	33	44	33	36	4
Grain	6	11,270	6	194	1.7	27	(Z)	8	8	8	6	7
Hides, skins, raw furs	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	65	141,941	172	2,666	1.9	1,228	25,471	713	739	734	757	67
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	4	7,237	...	154	2.1	64	1,549	16	17	19	18	3
Automotive	54	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	171	170,108	544	10,997	6.5	4,601	86,795	742	844	779	800	164
Electrical apparatus, supplies	87	70,763	292	5,444	7.7	2,346	43,787	403	410	417	428	86
Appliances, radios, TV sets	13	9,578	6	411	4.3	122	2,740	27	29	28	26	12
Electronic parts, equipment	71	89,767	246	5,142	5.7	2,133	40,268	312	405	334	346	66
Hardware, plumbing-heating goods	121	78,633	365	4,844	6.2	1,876	38,059	397	402	401	412	102
Hardware	59	38,002	146	2,489	6.5	908	17,673	200	198	196	194	54
Plumbing, heating goods	62	40,631	219	2,355	5.8	968	20,386	197	204	205	218	48
Lumber, construction materials	62	76,700	292	3,553	4.6	1,629	25,418	1,020	221	1,020	223	57
Lumber, millwork	39	65,687	134	2,627	4.0	1,240	19,074	133	143	148	151	36
Construction materials (except lumber)	23	11,013	158	926	8.4	389	6,344	887	78	872	72	21
Machinery, equipment, supplies	245	231,098	1,065	13,494	5.8	5,142	99,955	867	892	890	911	202
Air conditioning, commercial refrigeration equipment	18	10,611	103	964	9.1	596	12,488	89	90	92	92	19
Commercial machines, equipment	16	3,679	35	280	7.6	113	2,636	29	31	30	26	15
Construction machinery, equipment	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	149	175,640	719	9,919	5.6	3,501	66,098	537	562	561	585	122
Professional equipment, supplies	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	21	15,166	170	844	5.6	419	6,910	97	98	87	92	18
Transportation (exc. automotive) equip., supplies	22	19,878	15	909	4.6	311	6,103	55	55	57	59	13
Metals, metalwork (except scrap)	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Iron, steel and products	33	24,093	95	1,266	5.3	364	7,689	74	78	82	77	26
Nonferrous metals, metalwork	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	270	276,959	675	11,166	4.0	5,271	110,406	1,016	1,073	1,015	1,046	201
Scrap iron and steel	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	39	31,753	8	1,673	5.3	548	11,952	100	101	112	118	29
Books, magazines, newspapers	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry	20	13,071	89	920	7.0	341	5,990	58	60	66	65	21
Yarns	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products	22	38,688	...	913	2.4	432	6,792	95	104	73	71	17
General merchandise	44	42,519	99	2,089	4.9	1,267	26,027	256	307	250	267	25
Miscellaneous products, agents, brokers, n.e.c.	106	109,100	405	4,324	4.0	2,035	45,454	329	325	335	345	77
Assemblers of farm products	687	849,731	36,532	126,099	14.8	63,897	1,305,136	21,040	24,013	25,561	22,424	355
Dairy, poultry products	67	75,279	905	8,226	10.9	3,991	107,011	923	958	989	1,097	37
Fresh fruits, vegetables	489	501,707	11,446	97,358	19.4	51,022	811,304	17,867	21,232	22,558	16,548	261
Farm products (raw materials)	116	263,431	22,122	19,035	7.2	8,174	371,169	2,083	1,635	1,778	4,543	54
Farm supplies	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
California, total	19,876	1,034,404	21,513,210	231,333	13,640	13,831	8,413,460	6,045	10,203,892
Alameda County	1,103	67,059	1,400,575	14,533	744	846	490,711	257	623,153
Alameda	21	615	11,089	154	22	17	3,511	4	9,238
Albany	8	385	8,251	100	2	8	2,764	...	...
Berkeley	93	4,410	97,181	983	54	66	28,148	27	32,306
Hayward	32	1,212	22,996	264	26	25	8,904	7	4,411
Livermore	7	168	3,796	40	5	4	1,057	3	769
Oakland	773	46,657	978,733	10,140	541	612	359,874	161	463,522
Piedmont	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
San Leandro	52	3,845	79,782	806	24	34	27,115	18	22,021
Remainder of County	115	(D)	(D)	(D)	(D)	79	(D)	36	(D)
Alpine County	...	...	...	...	...	...	...	...	...
Amador County	11	121	2,094	31	9	6	868	5	1,242
Butte County	90	2,115	52,848	689	64	51	14,484	39	16,222
Chico	40	1,061	25,231	268	27	29	6,780	11	4,668
Oroville	15	302	10,205	150	11	6	950	9	4,003
Remainder of County	35	752	17,412	271	26	16	6,754	19	7,551
Calaveras County	10	184	3,584	51	15	5	1,044	5	1,404
Colusa County	24	187	3,804	62	20	7	356	17	8,083
Contra Costa County	159	6,278	128,310	1,382	110	117	35,538	42	66,997
Antioch	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Concord	15	402	8,089	95	9	8	2,565	7	2,994
El Cerrito	11	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Martinez	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Pittsburg	17	(D)	(D)	(D)	(D)	16	(D)	1	(D)
Richmond	42	3,159	63,985	667	18	34	14,164	8	48,709
San Pablo	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	62	1,615	34,424	382	54	42	9,089	20	11,816
Del Norte County	22	206	4,510	47	21	14	1,960	8	2,619
El Dorado County	24	853	9,929	100	23	11	6,378	13	3,951
Fresno County	533	24,609	493,943	6,694	370	326	249,790	207	200,419
Coalinga	16	118	2,481	32	7	8	739	8	1,825
Fresno	351	17,845	366,938	4,607	219	247	175,850	104	153,707
Sanger	16	760	9,547	194	9	4	697	12	6,333
Selma	6	183	2,619	178	5	3	464	3	359
Remainder of County	144	5,703	112,358	1,683	130	64	72,040	80	38,195
Glenn County	33	398	10,866	152	32	13	1,730	20	6,497
Humboldt County	126	4,348	94,819	1,121	103	90	47,673	36	27,248
Eureka	75	2,879	63,316	699	56	62	38,400	13	9,723
Remainder of County	51	1,469	31,503	422	47	28	9,273	23	17,525
Imperial County	131	7,906	128,802	2,041	107	70	49,618	61	49,631
Brawley	23	752	13,451	133	17	7	4,632	16	18,276
Calexico	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
El Centro	60	3,954	65,974	1,151	46	33	26,187	27	17,943
Remainder of County	36	(D)	(D)	(D)	(D)	20	(D)	16	(D)
Inyo County	22	237	6,436	64	22	11	2,039	11	4,419
Kern County	345	11,588	249,187	2,782	213	239	119,252	106	123,080
Bakersfield	211	8,061	179,836	1,917	116	169	91,112	42	35,242
Delano	17	394	4,508	62	14	6	1,260	11	4,306
Wasco	10	95	1,826	25	9	3	311	7	3,751
Remainder of County	107	3,038	63,017	778	74	61	26,569	46	79,781
Kings County	62	803	15,818	219	53	37	10,743	25	9,786
Hanford	21	369	7,245	98	17	13	2,602	8	3,173
Remainder of County	41	434	8,573	121	36	24	8,141	17	6,613
Lake County	21	560	3,805	61	20	7	886	14	6,529
Lassen County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Susanville	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Los Angeles County	8,863	505,254	10,731,664	107,556	5,863	6,688	4,096,987	2,175	4,903,994
Alhambra	61	2,046	56,059	525	48	51	9,786	10	16,335
Arcadia	18	357	8,456	85	14	15	6,504	3	1,472
Azusa	10	347	6,850	75	4	7	4,499	3	3,733
Bell	34	(D)	(D)	(D)	(D)	30	(D)	4	(D)
Beverly Hills	108	4,056	92,807	714	49	90	54,964	18	17,496
Burbank	145	7,595	147,052	1,500	98	127	43,394	18	18,916
Claremont	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Compton	49	2,194	44,176	463	33	44	19,344	5	8,971
Covina	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Culver City	85	4,580	95,225	924	51	71	48,299	14	10,866
El Monte	38	1,246	25,863	291	33	30	8,896	8	7,236
El Segundo	16	1,413	28,900	275	7	10	3,681	6	66,531
Gardena	33	1,295	28,334	247	26	30	9,010	3	1,792
Glendale	155	6,708	165,085	1,498	101	124	41,419	31	40,421
Glendora	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Hawthorne	27	861	21,905	216	21	22	6,762	5	4,447
Hermosa Beach	6	260	5,490	63	3	6	3,012	...	...
Huntington Park	82	2,953	63,371	621	52	65	27,658	17	12,891
Inglewood	63	1,887	37,221	394	45	55	21,173	8	5,133

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Los Angeles County—Con.									
La Verne	4	929	8,425	235	...	...	...	4	6,199
Long Beach	357	17,270	363,930	3,882	214	302	168,962	55	65,508
Los Angeles	5,926	344,481	7,285,123	73,444	3,908	4,282	2,545,660	1,644	4,008,632
Lynwood	48	1,699	40,096	391	32	42	10,804	6	16,579
Manhattan Beach	4	24	523	8	5	4	188	...	...
Maywood	29	1,744	36,628	355	14	20	4,413	9	30,336
Monrovia	26	877	20,660	191	9	21	9,693	5	4,992
Montebello	29	(D)	(D)	(D)	(D)	28	(D)	1	(D)
Monterey Park	10	306	6,279	77	9	6	1,277	4	2,715
Pasadena	185	7,812	167,472	1,964	127	142	71,090	43	67,967
Pomona	57	2,271	53,454	539	36	40	10,937	17	14,147
Redondo Beach	12	186	3,548	40	11	12	3,185	...	...
San Fernando	20	787	16,147	201	13	15	6,931	5	6,739
San Gabriel	39	813	15,014	188	26	32	9,253	7	3,531
San Marino	9	172	3,365	31	10	3	4,553	6	11,590
Santa Monica	93	3,575	75,236	752	71	77	30,821	16	17,530
Sierra Madre	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
South Gate	73	2,877	68,609	570	55	65	29,954	8	3,755
South Pasadena	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Torrance	22	674	14,950	156	17	18	5,731	4	2,835
West Covina	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Whittier	37	1,299	29,718	331	21	28	10,675	9	13,235
Remainder of County	918	75,507	1,617,716	15,392	620	748	841,596	170	379,935
Madera County	37	486	10,915	148	30	15	1,781	22	9,602
Madera	24	275	6,650	81	20	12	1,596	12	5,754
Remainder of County	13	211	4,265	67	10	3	185	10	3,848
Marin County	79	1,719	36,295	406	60	59	16,481	20	12,739
Mill Valley	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
San Anselmo	3	20	(Z)	5	1	3	196	...	...
San Rafael	53	1,435	28,750	327	40	41	12,937	12	7,236
Remainder of County	18	(D)	(D)	(D)	(D)	12	(D)	6	(D)
Mariposa County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Mendocino County	82	1,217	24,870	312	53	45	12,577	37	14,386
Ukiah	26	347	6,350	67	16	13	2,571	13	7,988
Remainder of County	56	870	18,520	245	37	32	10,006	24	6,398
Merced County	91	2,389	45,135	605	85	44	10,698	47	24,746
Merced	31	759	19,894	182	36	19	5,159	12	4,640
Remainder of County	60	1,630	25,241	423	49	25	5,539	35	20,106
Modoc County	14	102	1,896	24	9	4	431	10	2,585
Mono County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Monterey County	207	13,784	276,323	4,358	156	116	58,717	91	66,011
Monterey	40	1,747	28,634	376	33	33	9,495	7	3,619
Pacific Grove	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Salinas	96	8,148	149,903	2,454	70	48	28,278	48	45,529
Remainder of County	69	(D)	(D)	(D)	(D)	33	(D)	36	(D)
Napa County	40	739	13,082	156	32	25	6,920	15	7,375
Napa	18	391	5,799	77	16	13	4,644	5	2,213
Remainder of County	22	348	7,283	79	16	12	2,276	10	5,162
Nevada County	31	355	8,349	117	23	18	3,721	13	3,179
Grass Valley	8	81	1,742	20	5	5	856	3	1,148
Remainder of County	23	274	6,607	97	18	13	2,865	10	2,031
Orange County	330	13,811	253,587	3,272	223	233	82,417	97	92,670
Anaheim	43	1,571	26,741	314	31	30	18,872	13	16,124
Fullerton	21	875	10,237	115	13	15	2,610	6	3,693
Huntington Beach	5	55	1,117	12	3	5	796	...	...
Laguna Beach	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
La Habra	8	415	4,770	142	8	3	135	5	1,318
Newport Beach	20	283	5,833	70	17	17	3,214	3	1,276
Orange	21	1,161	19,627	372	11	14	4,868	7	22,787
Santa Ana	106	4,626	110,037	1,012	62	85	36,012	21	15,927
Remainder of County	99	(D)	(D)	(D)	(D)	58	(D)	41	(D)
Placer County	53	985	20,970	240	39	23	12,205	30	13,589
Roseville	7	318	10,012	118	4	4	1,614	3	4,059
Remainder of County	46	667	10,958	122	35	19	10,591	27	9,530
Plumas County	20	204	2,328	38	21	6	1,446	14	2,080
Riverside County	251	10,138	201,417	2,750	209	148	87,855	103	76,511
Banning	14	419	10,488	199	12	11	4,411	3	1,470
Corona	12	528	8,619	158	12	5	792	7	9,047
Indio	20	986	23,020	378	11	12	4,804	8	5,111
Palm Springs	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Riverside	82	5,067	95,399	1,093	66	52	63,794	30	38,533
Remainder of County	114	(D)	(D)	(D)	(D)	60	(D)	54	(D)
Sacramento County	441	24,907	526,624	5,929	293	331	242,730	110	104,864
North Sacramento	23	785	16,958	203	13	18	5,268	5	5,485
Sacramento	339	19,812	429,497	4,725	212	258	181,130	81	87,190
Remainder of County	79	4,310	80,169	1,001	68	55	56,332	24	12,189
San Benito County	20	203	4,876	139	19	6	930	14	2,960
San Bernardino County	392	15,709	305,552	3,747	300	269	109,285	123	103,857
Barstow	16	272	5,483	72	14	10	1,529	6	4,199
Chino	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)

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Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
	(Number)	($1,000)	Payroll (Dollars)	Employees (Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
San Bernardino County—Con.									
Colton	24	746	16,810	166	17	19	8,937	5	1,693
Ontario	43	565	12,681	170	43	34	5,749	9	10,586
Redlands	36	1,331	28,887	380	19	15	3,389	21	31,943
San Bernardino	142	7,160	159,188	1,635	100	117	61,615	25	23,836
Upland	11	1,824	25,753	544	7	5	1,756	6	11,890
Remainder of County	112	(D)	(D)	(D)	(D)	62	(D)	50	(D)
San Diego County	683	29,684	601,216	7,076	474	523	266,874	160	145,071
Chula Vista	10	695	12,685	292	5	6	2,566	4	2,411
Coronado	3	54	1,216	19	2	3	484	...	...
El Cajon	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Escondido	26	668	19,586	212	19	12	2,579	14	8,417
La Mesa	13	231	4,520	59	7	10	2,848	3	2,018
National City	15	1,251	26,212	346	6	12	34,232	3	1,889
Oceanside	26	487	10,035	135	21	16	3,700	10	4,887
San Diego	503	24,243	493,564	5,428	340	411	212,191	92	113,092
Remainder of County	80	(D)	(D)	(D)	(D)	48	(D)	32	(D)
San Francisco County (coextensive with San Francisco city)	2,991	197,191	4,104,920	40,125	1,934	1,877	1,762,669	1,114	2,629,621
San Joaquin County	324	12,771	256,290	3,121	247	199	113,518	125	121,944
Lodi	29	1,336	26,319	388	16	14	4,777	15	12,883
Stockton	213	8,529	171,789	1,970	159	146	88,248	67	72,346
Tracy	9	217	4,899	51	7	5	1,708	4	1,785
Remainder of County	73	2,689	52,283	712	65	34	18,785	39	34,930
San Luis Obispo County	73	1,913	47,866	565	37	42	12,993	31	15,421
El Paso de Robles	13	264	6,500	95	5	4	1,519	9	3,708
San Luis Obispo	31	862	21,813	200	13	22	8,335	9	4,580
Remainder of County	29	787	19,553	270	19	16	3,139	13	7,133
San Mateo County	271	10,079	202,438	2,160	204	189	67,793	82	111,347
Belmont	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Burlingame	30	597	12,687	130	17	22	4,127	8	5,778
Daly City	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Hillsborough	...	...	...	...	...	...	...	...	...
Menlo Park	9	748	14,217	150	6	6	1,903	3	3,746
Millbrae	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Redwood City	51	2,164	47,522	490	46	38	14,305	13	16,458
San Bruno	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
San Carlos	29	375	7,809	81	22	23	4,427	6	4,599
San Mateo	44	2,071	34,661	379	34	25	9,416	19	30,339
South San Francisco	39	2,333	50,510	490	25	24	20,158	15	31,089
Remainder of County	44	1,108	22,162	272	34	29	9,762	15	16,677
Santa Barbara County	199	8,441	149,796	2,892	127	118	43,545	81	49,832
Lompoc	11	68	1,309	22	9	5	589	6	807
Santa Barbara	43	3,485	65,885	1,030	55	67	31,620	26	19,414
Santa Maria	40	1,529	30,216	515	28	20	5,333	20	12,567
Remainder of County	55	3,359	52,386	1,325	35	26	6,003	29	17,044
Santa Clara County	430	16,802	343,475	4,048	323	329	138,023	101	139,632
Mountain View	12	1,208	19,338	210	7	9	5,498	3	3,896
Palo Alto	43	1,540	34,515	377	23	33	8,406	10	8,422
San Jose	253	10,496	212,935	2,580	197	198	98,164	55	80,007
Santa Clara	33	1,433	31,453	333	19	27	11,413	6	3,488
Sunnyvale	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Remainder of County	82	(D)	(D)	(D)	(D)	58	(D)	24	(D)
Santa Cruz County	99	2,449	40,825	599	73	59	17,189	40	16,306
Santa Cruz	37	683	14,714	179	27	26	6,093	11	5,423
Watsonville	32	887	15,822	267	21	19	6,693	13	5,013
Remainder of County	30	879	10,289	153	25	14	4,403	16	5,870
Shasta County	72	1,893	42,944	483	50	50	25,623	22	10,520
Redding	48	1,382	27,953	298	32	42	23,026	6	5,612
Remainder of County	24	511	14,991	185	18	8	2,597	16	4,908
Sierra County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Siskiyou County	43	724	11,690	301	36	16	5,716	27	7,925
Solano County	89	2,113	35,897	472	69	55	14,046	34	22,409
Benicia	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Fairfield	2	(D)	(D)	(D)	(D)	2	(D)	...	(D)
Vallejo	38	1,111	20,170	237	28	28	7,652	10	8,216
Remainder of County	47	(D)	(D)	(D)	(D)	23	(D)	24	(D)
Sonoma County	208	4,690	85,304	1,248	185	139	38,811	69	32,347
Petaluma	34	486	9,121	125	31	25	4,630	9	4,117
Santa Rosa	74	2,015	38,857	465	64	52	20,570	22	7,813
Remainder of County	100	2,189	37,326	658	90	62	13,611	38	20,417
Stanislaus County	155	4,797	94,465	1,414	139	96	42,313	59	31,683
Modesto	73	2,449	52,533	682	56	52	28,015	21	9,395
Turlock	17	806	10,189	183	18	12	2,044	5	7,349
Remainder of County	65	1,542	31,743	549	65	32	12,254	33	14,939
Sutter County	32	952	19,337	300	23	10	1,568	22	11,642
Yuba City	19	643	14,298	179	11	7	1,081	12	6,886
Remainder of County	13	209	5,039	121	12	3	487	10	4,756
Tehama County	28	396	8,835	103	23	13	3,939	15	3,841
Trinity County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)

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Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Tulare County	216	6,996	160,584	2,868	152	96	39,865	120	96,556
Lindsay	20	999	36,864	739	9	6	2,372	14	6,390
Porterville	22	700	18,434	341	12	13	3,595	9	14,669
Tulare	30	888	17,597	215	20	18	4,761	12	8,411
Visalia	36	970	18,142	222	29	26	7,745	10	7,623
Remainder of County	108	3,439	69,547	1,351	82	33	12,392	75	59,472
Tuolumne County	15	179	3,475	50	11	8	882	7	1,684
Ventura County	166	9,987	172,402	3,048	91	88	31,527	78	92,549
Oxnard	22	3,185	42,320	672	7	10	4,483	12	21,374
Port Hueneme	1	(D)	(D)	(D)	(D)	...	...	1	(D)
San Buenaventura	67	2,066	45,629	472	33	44	17,871	23	10,460
Santa Paula	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Remainder of County	64	(D)	(D)	(D)	(D)	32	(D)	32	(D)
Yolo County	60	1,526	31,054	532	55	25	7,475	35	55,805
Woodland	22	281	5,283	61	24	9	2,569	13	14,790
Remainder of County	38	1,245	25,771	471	31	16	4,907	22	41,015
Yuba County	29	1,289	24,991	266	23	15	9,197	14	8,634
Marysville	24	(D)	(D)	(D)	(D)	12	(D)	12	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
FRESNO STANDARD METROPOLITAN AREA—Coextensive with Fresno County, Calif.						
Wholesale trade, total	533	XXX	24,609	493,943	6,694	370
Type of Operation						
Merchant wholesalers	326	249,790	14,587	299,102	3,613	246
Manufacturers' sales branches, sales offices	58	46,093	2,964	65,790	601	...
Petroleum bulk plants, terminals and LP gas facilities	64	36,566	1,295	31,370	311	66
Merchandise agents, brokers	26	58,217	500	7,319	101	20
Assemblers of farm products	59	59,543	5,263	90,363	2,068	38
Type by Kind of Business						
Merchant wholesalers	326	249,740	14,587	299,102	3,613	246
Grocery, confectionery, meat wholesalers	43	29,601	1,185	27,356	479	51
General-line grocery wholesalers	4	(D)	(D)	(D)	(D)	(D
Confectionery wholesalers	4	(D)	(D)	(D)	(D)	(D
Meat, fish wholesalers	13	6,112	461	9,282	115	25
Specialty-line grocery wholesalers	22	5,864	342	11,083	275	24
Farm products (edible) distributors	24	15,687	1,259	23,620	374	23
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	22	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	17	14,313	930	19,529	192	10
Tobacco distributors	4	4,133	132	2,356	33	2
Drugs, chemicals, allied products wholesalers	9	6,345	501	9,929	120	8
General- and specialty-line drug wholesalers	7	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	1	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	8	4,261	278	4,209	57	6
Paper, allied products wholesalers	4	6,480	664	12,502	132	...
Farm products (raw materials) merchants	14	78,793	591	13,617	139	5
Automotive wholesalers	34	11,173	1,814	35,197	417	24
Electrical, electronics, appliance distributors	23	21,581	1,501	36,648	294	10
Hardware, plumbing-heating goods wholesalers	8	7,778	556	14,650	123	6
Hardware wholesalers	2	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	6	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	22	7,275	767	14,491	162	12
Lumber, millwork wholesalers	9	4,140	245	4,820	52	4
Construction materials distributors	13	3,135	522	9,671	110	8
Machinery, equipment, supplies distributors	63	10,753	1,390	29,008	328	53
Commercial machines, equipmeot distributors	10	942	177	3,643	38	6
Industrial machinery, equipment distributors	20	3,752	453	10,186	109	25
Industrial materials, supplies distributors	6	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors	4	(D)	(D)	(D)	(D)	(D)
Service establishment supply houses	10	1,784	216	4,224	51	14
Other machinery, equipment, supplies distributors	13	2,937	250	4,970	56	4
Metals, metalwork (except scrap) distributors	10	11,887	1,675	28,022	326	...
Scrap, waste materials dealers	7	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	35	17,781	982	21,786	312	25
Amusement, sporting goods distributors	6	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	2	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	27	13,468	907	20,329	290	15
Manufacturers' sales branches, sales offices	58	46,093	2,964	65,790	601	...
Sales branches (with stocks)	40	24,052	2,475	56,075	517	...
Sales offices (without stocks)	18	22,041	489	9,715	84	...
FRESNO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Petroleum bulk plants, termioals aod LP gas facilities	64	36,566	1,295	31,370	311	66
Merchandise agents, brokers	26	58,217	500	7,318	101	20
Assemblers of farm products	59	59,543	5,263	90,363	2,068	38
LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA--Consists of Los Angeles and Orange Counties, Calif.						
Wholesale trade, total	9,193	XXX	519,065	10,985,251	110,828	6,086
Type of Operation						
Merchant wholesalers	6,921	4,179,404	336,276	7,077,526	73,094	4,976
Manufacturers' sales branches, sales offices	905	2,906,429	124,243	2,611,551	23,639	3
Petroleum bulk plants, terminals aod LP gas facilities	177	461,820	12,679	247,869	2,509	149
Merchaodise ageots, brokers	1,067	1,456,714	31,030	611,484	5,929	899
Assemblers of farm products	123	171,701	14,837	436,821	5,657	54
Type by Kiod of Busioess						
Merchant wholesalers	6,921	4,179,404	336,276	7,077,526	73,094	4,976
Grocery, confectionery, meat wholesalers	667	780,116	34,691	702,039	7,679	537
General-line grocery wholesalers	90	316,787	8,419	162,589	1,688	29
Confectionery wholesalers	29	14,623	1,224	22,467	316	18
Fish, sea food distributors	43	23,314	1,486	28,058	374	45
Meat, meat products wholesalers	221	141,870	8,062	159,247	1,626	216
Specialty-line grocery wholesalers	284	283,522	15,504	329,678	3,675	229
Farm products (edible) distributors	402	213,889	13,635	272,510	3,470	466
Poultry, poultry products distributors	97	52,502	2,654	58,218	847	106
Fresh fruit, vegetable wholesalers	305	161,387	10,781	214,292	2,623	360
Beer, wine, distilled spirits wholesalers	110	217,699	15,972	348,557	2,807	52
Beer, ale distributors	65	67,130	5,803	116,447	1,153	44
Wine, distilled spirits wholesalers	45	150,569	10,169	232,110	1,654	8
Tobacco distributors	42	71,556	1,624	36,059	371	31
Drugs, chemicals, allied products wholesalers	271	162,715	13,713	274,905	3,121	112
General-line drug wholesalers	5	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	126	55,738	4,576	96,877	1,193	59
Industrial chemicals, explosives distributors	38	51,039	4,108	77,530	792	27
Paiot, varnish wholesalers	52	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	409	212,170	14,290	285,964	3,311	294
Clothing, furnishings, footwear wholesalers	193	82,288	5,775	111,631	1,385	152
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	190	84,114	6,956	142,130	1,563	130
Piece goods converters	23	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	290	127,280	13,382	273,976	2,877	217
Furniture (household, office) wholesalers	118	42,022	5,498	104,977	1,081	82
Home furnishings, floor coverings wholesalers	172	85,258	7,884	168,999	1,796	135
Paper, allied products wholesalers	163	114,793	10,982	236,086	2,277	100
Coarse paper and products wholesalers	77	39,572	3,973	84,993	835	55
Printing and fine paper distributors	25	56,806	4,667	102,656	924	15
Stationery, office supplies wholesalers	50	16,106	1,928	38,654	416	27
Wallpaper wholesalers	11	2,309	414	9,783	102	3
Farm products (raw materials) merchants	54	107,528	2,294	45,092	538	42

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Automotive wholesalers	602	185,614	26,282	587,296	5,940	577
Motor vehicle distributors	48	27,617	2,501	53,371	495	34
Automotive equipment, tire-tube wholesalers	634	157,997	23,781	533,925	5,445	543
Electrical, electronics, appliance distributors	319	292,847	23,345	553,492	4,884	197
Electrical apparatus, supplies distributors	142	152,801	12,707	319,692	2,580	92
Electrical appliance, radio, TV set wholesalers	72	107,820	6,468	150,392	1,337	36
Electronic parts, equipment distributors	105	32,226	4,170	83,408	967	69
Hardware, plumbing-heating goods wholesalers	283	219,486	19,881	403,852	4,110	182
Hardware wholesalers	115	94,261	10,723	207,000	2,264	87
Plumbing, heating equipment, supplies distributors	168	125,225	9,158	196,852	1,846	95
Lumber, construction materials distributors	404	282,145	24,315	530,758	4,906	201
Lumber, millwork wholesalers	182	166,821	11,827	244,393	2,100	102
Construction materials distributors	222	115,324	12,488	286,365	2,606	99
Machinery, equipment, supplies distributors	1,472	572,513	68,981	1,427,348	14,455	965
Air conditioning, comm. refrigeration equip., distrs.	73	24,640	2,498	52,394	496	38
Commercial machines, equipment distributors	163	45,464	6,099	131,657	1,379	134
Construction machinery, equipment dealers	48	28,687	3,509	66,614	687	18
Farm-garden machinery, equipment wholesalers	31	16,300	2,181	35,812	518	23
Industrial machinery, equipment distributors	340	152,546	14,454	300,832	2,957	201
Industrial materials, supplies distributors	244	142,500	16,251	333,096	3,104	140
Professional equipment, supplies distributors	145	39,712	5,359	110,092	1,288	83
Service establishment supply houses	245	61,753	8,236	172,771	1,860	197
Transportation equipment distributors	183	60,911	10,394	224,080	2,166	131
Metals, metalwork (except scrap) distributors	187	171,324	15,310	347,049	2,780	106
Iron, steel and products distributors	160	151,357	13,847	318,085	2,476	91
Nonferrous metals distributors	27	19,967	1,463	28,964	304	15
Scrap, waste materials dealers	274	81,274	9,193	188,350	2,460	263
Iron, steel scrap dealers	96	23,287	2,681	57,262	702	103
Waste materials dealers	178	57,987	6,512	131,088	1,758	160
Other merchant wholesalers	892	366,455	28,386	564,193	7,108	634
Amusement, sporting goods distributors	180	73,021	6,863	125,695	1,594	103
Book, magazine, newspaper wholesalers	100	27,501	2,681	46,363	851	65
Coal wholesalers	2	(D)	(D)	(D)	(0)	(D)
Farm supplies wholesalers	62	58,383	2,798	63,227	601	41
Jewelry wholesalers	132	32,829	3,064	75,357	739	115
Petroleum products distributors	90	69,839	2,489	44,323	490	55
Gift, art goods, greeting card wholesalers	104	14,753	1,615	41,768	736	104
Flower, bulb, plant wholesalers	47	(D)	(D)	(D)	(0)	(D)
Miscellaneous products merchant wholesalers	175	78,074	7,530	141,368	1,763	103
Manufacturers' sales branches, sales offices	905	2,906,429	124,243	2,611,551	23,639	3
Sales branches (with stocks)	644	1,759,617	98,611	2,112,050	19,376	3
Sales offices (without stocks)	261	1,196,812	25,632	499,501	4,263	...
Food and kindred products	99	494,235	22,155	475,670	4,185	...
Sales branches (with stocks)	74	368,826	18,292	399,659	3,541	...
Sales offices (without stocks)	25	125,409	3,863	76,011	644	...
Textile mill products	27	60,496	1,861	32,626	337	...
Sales branches (with stocks)	17	47,920	1,557	26,809	284	...
Sales offices (without stocks)	10	12,576	304	5,817	53	...
Apparel and related products	26	31,585	1,313	26,241	331	...
Sales branches (with stocks)	20	24,038	1,031	19,287	235	...
Sales offices (without stocks)	6	7,547	282	6,954	96	...
Furniture and fixtures	7	(D)	(D)	(0)	(D)	(D)
Sales branches (with stocks)	6	10,730	836	16,994	145	...
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)
LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices—Con.						
Paper and allied products	17	102,731	5,134	102,949	851	...
Sales branches (with stocks)	8	24,014	1,152	29,842	280	...
Sales offices (without stocks)	9	78,717	3,982	73,107	571	...
Chemicals and allied products	157	327,759	15,524	313,388	3,052	...
Sales branches (with stocks)	116	194,963	11,726	241,247	2,444	...
Sales offices (without stocks)	41	132,796	3,798	72,141	608	...
Rubber products	23	67,832	3,118	63,437	555	...
Sales branches (with stocks)	19	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	4	(D)	(D)	(D)	(D)	(D)
Leather and leather products	2	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	39	141,935	4,192	93,048	608	1
Sales branches (with stocks)	20	54,284	2,801	60,685	354	1
Sales offices (without stocks)	19	87,651	1,391	32,363	254	...
Primary metal products	49	382,850	4,788	95,757	815	...
Sales branches (with stocks)	16	60,002	1,488	29,488	262	...
Sales offices (without stocks)	33	322,848	3,300	66,269	553	...
Fabricated metal products	50	175,155	4,624	94,282	913	...
Sales branches (with stocks)	34	30,791	3,006	63,184	644	...
Sales offices (without stocks)	16	144,364	1,618	31,098	269	...
Machinery (except electrical)	173	201,018	22,907	493,483	4,252	...
Sales branches (with stocks)	145	168,553	21,495	465,183	4,018	...
Sales offices (without stocks)	28	32,465	1,412	28,300	234	...
Electrical machinery	63	257,345	13,758	268,564	2,496	...
Sales branches (with stocks)	42	213,725	12,479	243,613	2,287	...
Sales offices (without stocks)	21	43,620	1,279	24,951	209	...
Transportation equipment	38	408,267	9,608	218,518	1,990	...
Sales branches (with stocks)	31	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	7	(D)	(D)	(D)	(D)	(D)
Instruments and related products	51	69,306	4,635	92,735	921	...
Sales branches (with stocks)	42	62,477	4,295	86,398	863	...
Sales offices (without stocks)	9	6,829	340	6,337	58	...
Other manufacturers' products*	84	173,728	9,552	219,979	2,146	2
Sales branches (with stocks)	53	74,865	6,527	163,441	1,626	2
Sales offices (without stocks)	31	98,863	3,025	56,538	520	...
Petroleum bulk plants, terminals and LP gas facilities	177	461,820	12,679	247,869	2,509	149
Gasoline, distillates, residuals	167	458,120	12,305	240,633	2,415	146
Bulk plants	158	344,607	7,844	159,695	1,576	145
Distributing terminals	9	113,513	4,461	80,938	839	1
Wholesale LP gas facilities	10	3,700	374	7,236	94	3
Merchandise agents, brokers	1,067	1,456,714	31,030	611,484	5,929	899
Grocery, confectionery, meats	104	238,268	3,688	77,084	742	104
Groceries (combination of food lines)	11	63,384	970	18,580	183	11
Canned foods	47	95,084	1,858	43,018	389	47
Coffee, tea, spices	2	(D)	(D)	(D)	(D)	(D)
Confectionery	9	(D)	(D)	(D)	(D)	(D)
Flour	...	...	...	...	...	...
Meats, provisions (except canned)	4	11,574	52	716	6	2
Sugar	3	(D)	(D)	(D)	(D)	(D)
Miscellaneous grocery products	28	40,468	448	8,134	89	26

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Farm products (edible)	76	213,254	8,631	153,656	1,578	57
Dairy, poultry products	11	46,052	2,658	52,846	524	7
Fruits, vegetables	65	167,202	5,973	100,810	1,054	50
Drugs, chemicals, paints	34	49,254	1,295	29,283	277	23
Drugs, proprietaries, toiletries	16	25,633	823	19,277	192	8
Chemicals, explosives	13	18,684	336	7,229	63	11
Paints, varnishes, lacquers, enamels	5	4,937	136	2,777	22	4
Apparel (including footwear)	124	140,160	1,736	33,691	417	106
Clothing, furnishings (men's, women's)	18	58,242	563	9,867	130	20
Men's, boys' clothing, furnishings	13	12,826	425	8,522	87	12
Women's, children's clothing, accessories	79	57,950	680	13,825	179	61
Furs (dressed), fur clothing	1	(D)	(D)	(D)	(D)	(D)
Handbags	5	2,440	26	556	8	5
Millinery, millinery supplies	...	...	...	...	...	...
Shoes, other footwear	6	(D)	(D)	(D)	(D)	(D)
Work clothing	2	(D)	(D)	(D)	(O)	(D)
Dry goods, piece goods	50	66,022	905	17,798	182	33
Hosiery	1	(D)	(D)	(D)	(D)	(D)
Dry goods	11	(D)	(D)	(D)	(D)	(D)
Piece goods	38	56,009	588	11,733	104	24
Furniture, home furnishings	70	33,987	884	20,496	181	66
Furniture	20	11,057	283	5,401	60	17
Home furnishings	50	22,930	601	15,095	121	49
Paper, allied products	24	(D)	(D)	(D)	(D)	(D)
Paper	14	5,691	170	3,756	39	12
Stationery, office supplies	10	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	27	105,501	621	12,675	151	20
Cotton	2	(D)	(D)	(D)	(D)	(D)
Grain	1	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	3,522	44	777	15	3
Livestock	16	82,570	496	10,307	113	12
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(O)	(D)
Miscellaneous inedible farm products	3	(D)	(D)	(D)	(O)	(D)
Automotive	33	48,834	1,079	23,928	163	31
Electrical-electronic apparatus, equip., appliances	112	132,689	3,295	61,840	575	95
Electrical apparatus, supplies	50	49,493	1,382	25,616	258	41
Appliances, radios, TV sets	8	7,695	95	1,841	20	6
Electronic parts, equipment	54	75,501	1,818	34,383	297	48
Hardware plumbing-heating goods	75	53,725	1,278	26,173	282	67
Hardware	36	24,598	572	11,225	122	38
Plumbing, heating goods	39	29,127	706	14,948	160	29
Lumber, construction materials	28	34,694	702	14,375	110	28
Lumber, millwork	17	30,356	497	11,825	79	21
Construction materials (except lumber)	11	4,338	205	2,550	31	7
Machinery, equipment, supplies	142	183,879	3,478	67,272	581	119
Air conditioning, commercial refrigeration equip.	11	7,042	362	6,786	50	9
Commercial machines, equipment	7	2,316	60	1,402	12	7
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	1	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	84	150,190	2,557	49,724	408	76
Professional equipment, supplies	7	1,707	32	(Z)	7	5
Service establishment equipment, supplies	13	4,695	118	2,023	38	11
Transportation (exc. automotive) equip., supplies	17	15,384	287	5,646	53	9
LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Metals, metalwork (except scrap)	25	23,823	553	10,281	101	21
Iron, steel and products	17	15,264	215	4,868	47	16
Nonferrous metals, metalwork	8	8,559	338	5,413	54	5
Other merchandise agents, brokers	143	119,919	2,517	55,430	509	108
Scrap iron and steel	1	(D)	(D)	(O)	(D)	(D)
Amusements, sporting goods, toys	20	14,477	191	4,466	44	15
Books, magazines, newspapers	6	(D)	(D)	(D)	(D)	(D)
Coal, coke	...	...	...	...	...	...
Farm supplies	8	17,084	213	5,875	44	5
Jewelry	14	8,346	123	1,960	29	17
Yarns	...	...	...	...	...	...
Petroleum and products	10	13,352	161	2,971	22	3
General merchandise	18	18,543	471	7,755	101	14
Miscellaneous products, agents, brokers, n. e. c.	66	44,151	1,254	30,305	216	48
Assemblers of farm products	123	171,701	14,837	436,821	5,657	59
Dairy, poultry products	13	(D)	(D)	(O)	(D)	(D)
Fresh fruits, vegetables	92	110,810	10,770	163,152	2,928	47
Farm products (raw materials)	17	45,462	3,409	258,338	2,605	6
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...
SACRAMENTO STANDARD METROPOLITAN AREA—Coextensive with Sacramento County, Calif.						
Wholesale trade, total	441	XXX	24,907	526,624	5,929	293
Type of Operation						
Merchant wholesalers	331	242,730	18,398	398,189	4,567	258
Manufacturers' sales branches, sales offices	63	63,614	4,440	87,825	882	...
Petroleum bulk plants, terminals and LP gas facilities	28	23,475	1,250	26,088	287	25
Merchandise agents, brokers	7	8,200	277	4,369	62	6
Assemblers of farm products	12	9,575	542	10,153	131	4
Type by Kind of Business						
Merchant wholesalers	331	242,730	18,398	398,189	4,567	258
Grocery, confectionery, meat wholesalers	36	64,449	3,994	85,336	1,325	33
General-line grocery wholesalers	6	30,186	1,308	17,829	291	...
Confectionery wholesalers	1	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	8	(D)	(D)	(D)	(D)	(O)
Specialty-line grocery wholesalers	21	23,737	2,137	56,673	909	21
Farm products (edible) distributors	26	12,551	1,011	18,039	213	35
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	24	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	14	24,646	1,509	35,197	287	6
Tobacco distributors	3	4,688	125	2,509	37	2
Drugs, chemicals, allied products wholesalers	10	11,808	917	22,340	232	5
General- and specialty-line drug wholesalers	6	11,365	865	20,966	215	3
Industrial chemicals, paint wholesalers	4	443	52	1,374	17	2
Dry goods, apparel wholesalers	5	5,827	219	4,595	52	...
Clothing, furnishings, footwear wholesalers	4	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	12	4,895	561	11,975	95	6
Paper, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	4	2,538	70	1,716	30	2
Automotive wholesalers	47	13,885	2,047	46,485	497	40
Electrical, electronics, appliance distributors	21	20,635	1,399	31,982	304	14

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SACRAMENTO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Hardware, plumbing-heating goods wholesalers	9	14,690	1,552	30,088	318	6
Hardware wholesalers	4	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	5	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	32	26,312	1,484	31,026	319	32
Lumber, millwork wholesalers	12	16,872	446	9,244	75	7
Construction materials distributors	20	9,440	1,038	21,782	244	25
Machinery, equipment, supplies distributors	73	15,287	1,648	37,882	397	51
Commercial machines, equipment distributors	13	2,064	220	4,727	50	10
Industrial machinery, equipment distributors	15	3,500	296	6,717	78	12
Industrial materials, supplies distributors	9	2,254	147	2,859	36	10
Professional equipment, supplies distributors	7	1,439	219	6,310	52	5
Service establishment supply houses	14	2,195	330	7,969	89	10
Other machinery, equipment, supplies distributors	15	3,835	436	9,300	92	4
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	6	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	27	8,008	624	11,892	182	21
Amusement, sporting goods distributors	4	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	2	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	21	7,313	506	8,411	153	18
Manufacturers' sales branches, sales offices	63	63,614	4,440	87,825	882	...
Sales branches (with stocks)	49	41,059	3,926	77,669	799	...
Sales offices (without stocks)	14	22,555	514	10,156	83	...
Petroleum bulk plants, terminals and LP gas facilities	28	23,475	1,250	26,088	287	25
Merchandise agents, brokers	7	8,200	277	4,369	62	6
Assemblers of farm products	12	9,575	542	10,153	131	4
SAN BERNARDINO-RIVERSIDE-ONTARIO STANDARD METROPOLITAN AREA—Consists of San Bernardino and Riverside Counties, Calif.						
Wholesale trade, total	643	XXX	25,847	506,969	6,497	509
Type of Operation						
Merchant wholesalers	417	197,140	15,102	319,824	3,829	359
Manufacturers' sales branches, sales offices	30	19,677	2,277	49,783	469	...
Petroleum bulk plants, terminals and LP gas facilities	108	59,283	1,199	24,391	258	108
Merchandise agents, brokers	20	27,434	688	13,208	196	14
Assemblers of farm products	68	73,974	6,581	99,763	1,745	28
Type by Kind of Business						
Merchant wholesalers	417	197,140	15,102	319,824	3,829	359
Grocery, confectionery, meat wholesalers	62	74,972	2,519	58,274	614	59
General-line grocery wholesalers	19	60,196	1,416	34,996	271	5
Confectionery wholesalers	4	1,549	178	3,763	37	7
Meat, fish wholesalers	13	7,514	551	12,161	144	16
Specialty-line grocery wholesalers	26	5,713	374	7,354	162	31
Farm products (edible) distributors	39	14,914	1,198	25,741	417	39
Poultry, poultry products distributors	14	5,405	322	7,931	114	13
Fresh fruit, vegetable wholesalers	25	9,509	876	17,810	303	26
Beer, wine, distilled spirits wholesalers	24	16,619	1,208	26,396	223	19
Tobacco distributors	3	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	8	4,113	364	8,325	107	8
General- and specialty-line drug wholesalers	6	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	2	(D)	(D)	(D)	(D)	(D)
SAN BERNARDINO-RIVERSIDE-ONTARIO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	...	...	...	...	...	...
General- and specialty-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	6	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	7	5,417	797	15,864	199	4
Farm products (raw materials) merchants	7	4,223	252	4,316	46	3
Automotive wholesalers	66	12,444	1,888	41,940	480	53
Electrical, electronics, appliance distributors	19	10,701	594	11,274	122	19
Hardware, plumbing-heating goods wholesalers	14	5,796	409	9,432	105	2
Hardware wholesalers	2	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	12	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	42	19,198	2,753	57,170	650	37
Lumber, millwork wholesalers	8	6,479	469	10,315	100	11
Construction materials distributors	34	12,719	2,284	46,855	550	26
Machinery, equipment, supplies distributors	59	11,818	1,398	25,838	309	54
Commercial machines, equipment distributors	13	2,534	415	7,256	84	10
Industrial machinery, equipment distributors	2	(D)	(D)	(D)	(D)	(D)
Industrial materials, supplies distributors	7	948	53	1,182	17	3
Professional equipment, supplies distributors	4	(D)	(D)	(D)	(D)	(D)
Service establishment supply houses	8	910	92	1,972	33	13
Other machinery, equipment, supplies distributors	25	6,410	718	13,463	140	22
Metals, metalwork (except scrap) distributors	5	1,798	238	3,366	43	4
Scrap, waste materials dealers	22	2,834	477	12,169	181	31
Other merchant wholesalers	33	7,298	582	11,175	223	22
Amusement, sporting goods distributors	...	...	...	...	...	...
Jewelry wholesalers	...	...	...	...	...	...
Merchant wholesalers, n.e.c.	33	7,298	582	11,175	223	22
Manufacturers' sales branches, sales offices	30	19,677	2,277	49,783	469	...
Sales branches (with stocks)	25	17,179	2,085	46,091	437	...
Sales offices (without stocks)	5	2,498	192	3,692	32	...
Petroleum bulk plants, terminals and LP gas facilities	108	59,283	1,199	24,391	258	108
Merchandise agents, brokers	20	27,434	688	13,208	196	14
Assemblers of farm products	68	73,974	6,581	99,763	1,745	28
SAN DIEGO STANDARD METROPOLITAN AREA—Coextensive with San Diego County, Calif.						
Wholesale trade, total	683	XXX	29,684	601,216	7,076	474
Type of Operation						
Merchant wholesalers	523	266,874	21,745	440,261	5,085	389
Manufacturers' sales branches, sales offices	51	44,495	3,551	78,213	763	...
Petroleum bulk plants, terminals and LP gas facilities	63	64,327	1,591	32,742	346	60
Merchandise agents, brokers	24	22,469	1,144	21,610	241	19
Assemblers of farm products	22	13,780	1,653	28,390	641	6
Type by Kind of Business						
Merchant wholesalers	523	266,874	21,745	440,261	5,085	389
Grocery, confectionery, meat wholesalers	67	68,811	2,996	58,043	651	58
General-line grocery wholesalers	16	44,147	1,379	25,672	288	4
Confectionery wholesalers	8	3,510	287	5,373	60	5
Meat, fish wholesalers	21	13,515	724	13,089	155	27
Specialty-line grocery wholesalers	22	7,639	606	13,909	148	22

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SAN DIEGO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Farm products (edible) distributors	43	20,690	1,608	36,818	452	44
Poultry, poultry products distributors	10	3,327	224	4,276	75	8
Fresh fruit, vegetable wholesalers	33	17,363	1,384	32,542	377	36
Beer, wine, distilled spirits wholesalers	17	25,915	1,760	34,833	295	18
Tobacco distributors	10	6,543	211	4,062	46	2
Drugs, chemicals, allied products wholesalers	17	10,654	862	15,639	210	8
General- and specialty-line drug wholesalers	7	9,935	766	14,538	189	3
Industrial chemicals, paint wholesalers	10	719	96	1,101	21	5
Dry goods, apparel wholesalers	7	1,295	79	1,769	26	3
Clothing, furnishings, footwear wholesalers	2	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	5	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	11	2,077	286	5,538	64	8
Paper, allied products wholesalers	6	4,265	349	8,043	64	5
Farm products (raw materials) merchants	4	601	52	1,499	26	2
Automotive wholesalers	68	12,367	1,891	37,408	457	51
Electrical, electronics, appliance distributors	29	25,737	2,015	40,974	443	21
Hardware, plumbing-heating goods wholesalers	23	20,435	1,758	38,256	398	11
Hardware wholesalers	11	7,971	858	16,506	198	5
Plumbing, heating equipment, supplies distributors	12	12,464	900	21,750	200	6
Lumber, construction materials distributors	37	20,479	2,602	50,508	576	20
Lumber, millwork wholesalers	11	5,680	576	11,864	133	4
Construction materials distributors	26	14,799	2,026	38,644	443	16
Machinery, equipment, supplies distributors	104	27,022	3,258	68,974	797	66
Commercial machines, equipment distributors	13	2,308	325	7,329	85	10
Industrial machinery, equipment distributors	12	2,942	308	6,041	65	5
Industrial materials, supplies distributors	13	5,410	618	15,265	180	12
Professional equipment, supplies distributors	15	2,206	345	7,015	82	7
Service establishment supply houses	22	5,826	655	13,431	158	15
Other machinery, equipment, supplies distributors	29	8,330	1,007	19,893	227	17
Metals, metalwork (except scrap) distributors	5	3,824	382	7,112	59	1
Scrap, waste materials dealers	12	2,690	528	10,472	176	9
Other merchant wholesalers	63	13,469	1,108	20,313	345	62
Amusement, sporting goods distributors	15	3,277	291	5,621	96	18
Jewelry wholesalers	5	1,305	99	747	23	3
Merchant wholesalers, n.e.c.	43	8,887	718	13,945	226	41
Manufacturers' sales branches, sales offices	51	44,495	3,551	78,213	763	...
Sales branches (with stocks)	40	28,978	3,166	70,228	676	...
Sales offices (without stocks)	11	15,517	385	7,985	87	...
Petroleum bulk plants, terminals and LP gas facilities	63	64,327	1,591	32,742	346	60
Merchandise agents, brokers	24	22,469	1,144	21,610	241	19
Assemblers of farm products	22	13,780	1,653	28,390	641	6
SAN FRANCISCO-OAKLAND STANDARD METROPOLITAN AREA—Consists of Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties, Calif.						
Wholesale trade, total	4,692	XXX	284,439	5,908,435	59,078	3,121
Type of Operation						
Merchant wholesalers	3,143	2,387,238	167,772	3,557,224	36,471	2,468
Manufacturers' sales branches, sales offices	744	2,339,465	93,800	1,910,717	18,211	7
Petroleum bulk plants, terminals and LP gas facilities	120	223,443	5,820	111,985	1,207	89
Merchandise agents, brokers	644	840,228	14,989	278,923	2,628	525
Assemblers of farm products	41	63,130	2,058	49,586	561	32
Type by Kind of Business						
Merchant wholesalers	3,143	2,387,238	167,772	3,557,224	36,471	2,468
Grocery, confectionery, meat wholesalers	378	612,865	22,905	471,247	4,715	322
General-line grocery wholesalers	33	117,081	5,537	126,064	1,015	16
Confectionery wholesalers	24	13,546	484	11,558	135	19
Fish, sea food distributors	40	18,542	1,603	30,580	461	32
Meat, meat products wholesalers	70	70,096	4,236	79,486	853	84
Specialty-line grocery wholesalers	211	393,600	11,045	223,559	2,251	171
Farm products (edible) distributors	157	103,831	6,768	126,814	1,443	191
Poultry, poultry products distributors	29	24,117	1,916	37,577	432	30
Fresh fruit, vegetable wholesalers	128	79,714	4,852	89,237	1,011	161
Beer, wine, distilled spirits wholesalers	119	166,013	10,348	223,655	2,038	95
Beer, ale distributors	57	37,718	2,931	64,000	559	56
Wine, distilled spirits wholesalers	62	128,295	7,417	159,655	1,479	39
Tobacco distributors	37	52,883	1,444	30,827	348	47
Drugs, chemicals, allied products wholesalers	122	92,795	7,727	170,868	1,682	72
General-line drug wholesalers	5	20,583	1,886	38,670	426	1
Specialty-line drug, toiletries wholesalers	60	36,382	3,265	64,467	716	42
Industrial chemicals, explosives distributors	34	31,165	2,214	59,513	456	12
Paint, varnish wholesalers	23	4,665	362	8,218	84	17
Dry goods, apparel wholesalers	131	68,605	6,430	127,346	1,557	122
Clothing, furnishings, footwear wholesalers	89	40,694	3,020	61,357	769	81
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	39	8,311	738	15,556	176	39
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	124	64,881	6,047	127,525	1,351	86
Furniture (household, office) wholesalers	48	23,539	2,467	51,207	564	40
Home furnishings, floor coverings wholesalers	76	41,342	3,580	76,318	787	46
Paper, allied products wholesalers	93	63,675	6,068	126,426	1,359	64
Coarse paper and products wholesalers	39	16,587	1,598	31,964	373	36
Printing and fine paper distributors	15	39,855	3,404	71,710	720	7
Stationery, office supplies wholesalers	29	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	10	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	33	53,905	1,961	40,594	457	27
Automotive wholesalers	286	80,856	9,817	233,772	2,265	270
Motor vehicle distributors	20	14,179	851	17,070	164	12
Automotive equipment, tire-tube wholesalers	266	66,677	8,966	216,702	2,101	258
Electrical, electronics, appliance distributors	137	128,719	11,337	249,013	2,265	76
Electrical apparatus, supplies distributors	56	66,577	6,043	126,852	1,246	32
Electrical appliance, radio, TV set wholesalers	34	41,801	3,150	74,266	555	11
Electronic parts, equipment distributors	47	20,341	2,144	47,895	464	33
Hardware, plumbing-heating goods wholesalers	117	124,726	10,414	218,684	2,452	67
Hardware wholesalers	44	58,833	5,346	100,259	1,199	29
Plumbing, heating equipment, supplies distributors	73	65,893	5,068	118,425	1,253	38
Lumber, construction materials distributors	212	178,734	13,253	278,598	2,786	104
Lumber, millwork wholesalers	103	125,607	6,305	134,975	1,287	69
Construction materials distributors	109	53,127	6,948	143,623	1,499	35
Machinery, equipment, supplies distributors	653	239,549	27,558	575,596	5,690	477
Air conditioning, comm. refrigeration equip., distrs	35	10,597	1,187	21,938	249	27

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SAN FRANCISCO-OAKLAND STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Commercial machines, equipment distributors	74	18,412	3,090	64,522	645	59
Construction machinery, equipment dealers	47	33,848	3,696	73,551	678	27
Farm-garden machinery, equipment wholesalers	23	11,296	1,088	20,594	201	19
Industrial machinery, equipment distributors	131	42,314	4,097	85,877	832	87
Industrial materials, supplies distributors	131	68,660	6,874	146,311	1,446	68
Professional equipment, supplies distributors	65	20,625	2,880	66,742	679	60
Service establishment supply houses	112	24,706	3,326	68,535	745	111
Transportation equipment distributors	35	9,091	1,320	27,526	215	19
Metals, metalwork (except scrap) distributors	83	62,830	5,793	117,873	1,082	42
Iron, steel and products distributors	67	52,841	5,006	100,792	927	32
Nonferrous metals distributors	16	9,989	787	17,081	155	10
Scrap, waste materials dealers	95	27,968	2,433	49,466	693	91
Iron, steel scrap dealers	49	17,197	1,348	27,829	350	47
Waste materials dealers	46	10,771	1,085	21,637	343	44
Other merchant wholesalers	366	264,403	17,469	388,920	4,288	315
Amusement, sporting goods distributors	70	25,811	2,663	61,558	600	69
Book, magazine, newspaper wholesalers	22	11,259	1,519	32,324	362	14
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	30	49,385	1,937	44,034	360	25
Jewelry wholesalers	46	15,621	1,495	34,959	330	54
Petroleum products distributors	20	15,388	646	12,833	138	5
Gift, art goods, greeting card wholesalers	32	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	37	11,339	1,333	26,543	335	56
Miscellaneous products merchant wholesalers	107	132,134	7,470	165,884	2,004	60
Manufacturers' sales branches, sales offices	744	2,339,465	93,800	1,910,717	18,211	7
Sales branches (with stocks)	499	1,349,199	72,866	1,492,708	14,615	7
Sales offices (without stocks)	245	990,266	20,934	418,009	3,596	...
Food and kindred products	91	479,025	17,117	333,482	3,444	...
Textile mill products	25	(D)	(D)	(D)	(D)	(D)
Apparel and related products	10	30,860	1,138	20,697	218	...
Furniture and fixtures	7	4,791	647	13,014	122	...
Paper and allied products	33	140,266	3,947	89,415	777	...
Chemicals and allied products	98	282,566	12,856	285,544	2,562	2
Rubber products	20	(D)	(D)	(D)	(D)	(D)
Leather and leather products	2	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	27	84,754	2,342	47,245	451	...
Primary metal products	45	312,756	3,180	61,680	512	...
Fabricated metal products	43	166,315	3,265	62,290	557	...
Machinery (except electrical)	52	186,506	18,971	388,101	3,577	...
Electrical machinery	58	158,873	8,938	175,741	1,679	...
Transportation equipment	31	264,299	7,828	155,666	1,590	...
Instruments and related products	35	40,258	3,954	77,222	846	...
Other manufacturers' products*	67	112,111	5,585	115,155	1,087	5
Petroleum bulk plants, terminals and LP gas facilities	120	223,443	5,820	111,985	1,207	89
Gasoline, distillates, residuals	116	222,795	5,746	110,651	1,190	85
Bulk plants	100	138,112	2,885	58,372	592	85
Distributing terminals	16	84,683	2,861	52,279	598	...
Wholesale LP gas facilities	4	648	74	1,334	17	4
Merchandise agents, brokers	644	840,228	14,989	278,923	2,628	525
Groceries, confectionery, meats	122	358,976	3,753	66,841	612	107
Farm products (edible)	24	60,307	1,725	29,291	290	16
Dairy, poultry products	4	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	20	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	31	31,873	745	16,585	159	27
Apparel (including footwear)	23	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	11	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	56	33,181	680	13,644	146	51
Paper, allied products	21	24,705	617	11,866	79	16
Farm products (raw materials)	16	30,966	213	3,779	49	13
Cotton	...	...	...	...	...	...
Grain	2	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	(D)	(D)	(D)	(D)	(D)
Livestock	6	14,347	75	1,549	28	7
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	3	4,587	74	897	8	2
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)
Automotive	17	10,083	358	6,814	61	8
Electrical-electronic apparatus, equip., appliances	57	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	44	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	22	26,818	720	6,379	67	19
Machinery, equipment, supplies	87	44,002	1,492	29,439	294	71
Metals, metalwork (except scrap)	21	11,697	274	4,806	48	14
Other merchandise agents, brokers	92	118,706	2,162	45,414	402	57
Assemblers of farm products	41	63,130	2,058	49,586	561	32
Dairy, poultry products	11	22,654	859	23,880	206	10
Fresh fruits, vegetables	21	26,644	871	17,733	254	19
Farm products (raw materials)	7	(D)	(D)	(D)	(D)	(D)
Farm supplies	2	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...
SAN JOSE STANDARD METROPOLITAN AREA—Coextensive with Santa Clara County, Calif.						
Wholesale trade, total	430	XXX	16,802	343,475	4,048	323
Type of Operation						
Merchant wholesalers	329	138,023	12,693	255,342	2,981	272
Manufacturers' sales branches, sales offices	41	86,752	2,563	54,909	534	...
Petroleum bulk plants, termnials and LP gas facilities	28	27,625	610	12,550	145	29
Merchandise agents, brokers	13	8,999	131	2,646	30	4
Assemblers of farm products	19	16,256	805	18,028	358	18
Type by Kind of Business						
Merchant wholesalers	329	138,023	12,693	255,342	2,981	272
Grocery, confectionery, meat wholesalers	37	33,137	2,101	38,877	475	38
General-line grocery wholesalers	2	(D)	(D)	(D)	(D)	(D)
Confectionery wholesalers	2	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	13	11,946	615	12,955	133	16
Specialty-line grocery wholesalers	20	8,391	960	17,472	236	21
Farm products (edible) distributors	27	9,739	894	20,122	264	28
Poultry, poultry products distributors	8	3,306	217	4,847	77	12
Fresh fruit, vegetable wholesalers	19	6,433	677	15,275	187	16
Beer, wine, distilled spirits wholesalers	13	11,116	652	13,536	127	10
Tobacco distributors	4	6,668	165	4,080	44	6
Drugs, chemicals, allied products wholesalers	17	7,521	729	15,262	182	11
General- and specialty-line drug wholesalers	10	6,578	576	12,056	125	5
Industrial chemicals, paint wholesalers	7	943	153	3,206	57	6
Dry goods, apparel wholesalers	...	...	...	...	...	...
Clothing, furnishings, footwear wholesalers	...	...	...	...	...	...
General- and specialty-line dry goods wholesalers	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SAN JOSE STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Furniture, home furnishings wholesalers	10	1,983	274	5,534	68	6
Paper, allied products wholesalers	12	4,056	626	13,567	148	4
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	45	5,340	832	19,186	225	54
Electrical, electronics, appliance distributors	20	5,611	511	11,213	116	14
Hardware, plumbing-heating goods wholesalers	13	9,775	744	16,165	173	1
Hardware wholesalers	5	2,052	259	7,423	67	1
Plumbing, heating equipment, supplies distributors	8	7,723	485	8,742	106	...
Lumber, construction materials distributors	38	22,018	2,395	46,494	534	16
Lumber, millwork wholesalers	12	4,450	254	5,734	71	6
Construction materials distributors	26	17,568	2,141	40,760	463	10
Machinery, equipment, supplies distributors	51	11,649	1,359	27,852	307	48
Commercial machines, equipment distributors	10	1,276	226	4,920	57	10
Industrial machinery, equipment distributors	13	2,570	219	4,208	56	12
Industrial materials, supplies distributors	7	1,430	175	3,206	28	4
Professional equipment, supplies distributors	4	1,806	127	2,543	41	10
Service establishment supply houses	6	934	97	1,798	23	7
Other machinery, equipment, supplies distributors	11	3,633	515	11,177	102	5
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	6	1,416	189	3,417	49	6
Other merchant wholesalers	32	7,735	1,177	19,200	258	26
Amusement, sporting goods distributors	5	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	1	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	26	7,437	1,132	18,198	244	21
Manufacturers' sales branches, sales offices	41	86,752	2,563	54,909	534	...
Sales branches (with stocks)	29	33,629	1,910	41,422	438	...
Sales offices (without stocks)	12	53,123	653	13,487	96	...
Petroleum bulk plants, terminals and LP gas facilities	28	27,625	610	12,550	145	29
Merchandise agents, brokers	13	8,999	131	2,646	30	4
Assemblers of farm products	19	16,256	805	18,028	358	18

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
STOCKTON STANDARD METROPOLITAN AREA—Coextensive with San Joaquin County, Calif.						
Wholesale trade, total	324	XXX	12,771	255,290	3,121	247
Type of Operation						
Merchant wholesalers	199	113,518	8,760	179,453	2,175	178
Manufacturers' sales branches, sales offices	35	43,828	1,674	33,234	356	...
Petroleum bulk plants, terminals and LP gas facilities	41	26,459	996	19,389	220	33
Merchandise agents, brokers	12	5,097	142	3,111	65	17
Assemblers of farm products	37	46,560	1,199	20,103	305	19
Type by Kind of Business						
Merchant wholesalers	199	113,518	8,760	179,453	2,175	178
Grocery, confectionery, meat wholesalers	33	34,950	1,698	36,432	411	58
Farm products (edible) distributors	22	9,364	721	14,549	203	18
Beer, wine, distilled spirits wholesalers	13	16,516	918	19,518	178	13
Tobacco distributors	4	2,720	93	1,934	24	3
Drugs, chemicals, allied products wholesalers	8	2,450	141	3,058	40	10
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	6	4,757	131	2,358	26	5
Automotive wholesalers	25	4,914	804	14,184	302	21
Electrical, electronics, appliance distributors	6	3,603	247	6,684	56	2
Hardware, plumbing-heating goods wholesalers	7	5,549	520	11,066	104	4
Lumber, construction materials distributors	14	9,228	1,218	27,328	290	14
Machinery, equipment, supplies distributors	29	11,253	1,344	24,865	296	22
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	8	851	175	2,355	35	9
Other merchant wholesalers	21	4,835	460	9,486	153	19
Manufacturers' sales branches, sales offices	35	43,828	1,674	33,234	356	...
Petroleum bulk plants, terminals and LP gas facilities	41	26,459	996	19,389	220	33
Merchandise agents, brokers	12	5,097	142	3,111	65	17
Assemblers of farm products	37	46,560	1,199	20,103	305	19

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ALAMEDA COUNTY						
Wholesale trade, total	1,103	XXX	67,059	1,400,575	14,533	744
Type of Operation						
Merchant wholesalers	846	490,711	42,594	907,622	9,402	663
Manufacturers' sales branches, sales offices	148	492,615	20,030	405,652	4,142	2
Petroleum bulk plants, termioals and LP gas facilities	33	65,169	2,000	38,826	399	27
Merchandise agents, brokers	62	52,112	1,866	36,605	398	41
Assemblers of farm products	14	13,257	569	11,870	192	11
Type by Kind of Business						
Merchant wholesalers	846	490,711	42,594	907,622	9,402	663
Grocery, confectionery, meat wholesalers	97	89,579	5,224	110,536	1,172	88
Farm products (edible) distributors	51	25,290	1,620	29,553	399	63
Beer, wine, distilled spirits wholesalers	30	40,393	2,552	63,450	454	20
Tobacco distributors	8	15,514	451	8,838	104	8
Drugs, chemicals, allied products wholesalers	26	18,695	2,058	46,666	514	19
Dry goods, apparel wholesalers	12	2,154	250	4,316	55	12
Furniture, home furnishings wholesalers	23	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	19	6,698	805	16,301	179	16
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	111	22,922	3,343	73,539	772	82
Electrical, electronics, appliance distributors	38	40,674	2,910	58,474	593	24
Hardware, plumbing-heating goods wholesalers	32	21,226	1,505	30,145	317	24
Lumber, construction materials distributors	71	54,867	5,145	110,979	1,153	29
Machinery, equipment, supplies distributors	195	67,167	8,600	181,491	1,856	146
Metals, metalwork (except scrap) distributors	30	28,693	2,907	61,007	539	13
Scrap, waste materials dealers	42	11,667	1,204	25,311	348	37
Other merchant wholesalers	59	37,669	3,431	73,822	795	62
Manufacturers' sales branches, sales offices	148	492,615	20,030	405,652	4,142	2
Petroleum bulk plants, terminals and LP gas facilities	33	65,169	2,000	38,826	399	27
Merchandise agents, brokers	62	52,112	1,866	36,605	398	41
Assemblers of farm products	14	13,257	569	11,870	192	11
CONTRA COSTA COUNTY						
Wholesale trade, total	159	XXX	6,278	128,310	1,382	110
Type of Operation						
Merchant wholesalers	117	35,538	3,371	69,425	793	85
Manufacturers' sales branches, sales offices	10	21,880	1,703	36,405	317	...
Petroleum bulk plants, termioals and LP gas facilities	22	41,908	1,107	21,765	261	19
Merchandise agents, brokers	7	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	117	35,538	3,371	69,425	793	85
Grocery, confectionery, meat wholesalers	20	6,472	438	11,846	160	12
Farm products (edible) distributors	4	1,173	85	1,480	27	3
Beer, wine, distilled spirits wholesalers	10	2,847	239	5,321	46	8
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	5	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	3	217	13	(Z)	9	4
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	18	2,020	256	5,193	81	24
Electrical, electronics, appliance distributors	4	338	34	749	7	1
Hardware, plumbing-heating goods wholesalers	5	2,071	229	4,504	43	1
Lumber, construction materials distributors	15	8,635	1,052	20,574	195	6
Machinery, equipment, supplies distributors	14	5,895	409	7,530	74	8
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	7	1,713	221	4,229	62	1
CONTRA COSTA COUNTY—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	10	21,880	1,703	36,405	317	...
Petroleum bulk plants, terminals and LP gas facilities	22	41,908	1,107	21,765	261	19
Merchandise agents, brokers	7	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
FRESNO COUNTY (See Fresno Standard Metropolitan Area, Table 103.)						
HUMBOLDT COUNTY						
Wholesale trade, total	126	XXX	4,348	94,819	1,121	103
Type of Operation						
Merchant wholesalers	90	47,673	3,313	72,813	852	76
Manufacturers' sales branches, sales offices	6	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	26	15,809	465	9,120	99	20
Merchandise agents, brokers	3	5,522	139	3,383	50	7
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
IMPERIAL COUNTY						
Wholesale trade, total	131	XXX	7,906	128,802	2,041	107
Type of Operation						
Merchant wholesalers	70	49,618	4,844	83,797	1,365	54
Manufacturers' sales branches, sales offices	2	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	23	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	9	11,851	118	2,137	26	8
Assemblers of farm products	27	27,715	2,606	34,992	578	22
KERN COUNTY						
Wholesale trade, total	345	XXX	11,588	249,187	2,782	213
Type of Operation						
Merchant wholesalers	239	119,252	8,634	186,487	2,056	137
Manufacturers' sales branches, sales offices	26	6,912	867	17,644	159	...
Petroleum bulk plants, terminals and LP gas facilities	53	43,329	1,036	20,604	222	55
Merchandise agents, brokers	5	1,986	37	1,053	21	4
Assemblers of farm products	22	70,853	1,014	23,399	324	17
Type by Kind of Business						
Merchant wholesalers	239	119,252	8,634	186,487	2,056	137
Grocery, confectionery, meat wholesalers	32	18,677	1,169	30,687	274	16
Farm products (edible) distributors	18	6,458	867	9,466	145	25
Beer, wine, distilled spirits wholesalers	13	11,032	702	16,593	133	7
Tobacco distributors	3	2,753	103	2,081	27	1
Drugs, chemicals, allied products wholesalers	9	1,181	156	2,587	32	3
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	4	25,085	119	3,254	32	2
Automotive wholesalers	32	6,395	955	18,216	224	20
Electrical, electronics, appliance distributors	7	2,936	167	3,683	37	7
Hardware, plumbing-heating goods wholesalers	5	1,412	83	1,530	20	4
Lumber, construction materials distributors	15	6,013	1,146	23,934	235	4
Machinery, equipment, supplies distributors	57	19,481	1,619	33,934	366	21
Metals, metalwork (except scrap) distributors	8	4,767	496	16,092	141	1
Scrap, waste materials dealers	7	1,486	164	3,798	67	8
Other merchant wholesalers	24	10,130	701	17,393	269	14

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
KERN COUNTY—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	26	6,912	867	17,644	159	...
Petroleum bulk plants, terminals and LP gas facilities	53	43,329	1,036	20,604	222	55
Merchandise agents, brokers	5	1,980	37	1,053	21	4
Assemblers of farm products	22	70,853	1,014	23,399	324	17
LOS ANGELES COUNTY						
Wholesale trade, total	8,863	XXX	505,254	10,731,664	107,556	5,863
Type of Operation						
Merchant wholesalers	6,688	4,096,987	329,315	6,930,270	71,499	4,817
Manufacturers' sales branches, sales offices	887	2,890,665	122,656	2,575,592	23,258	3
Petroleum bulk plants, terminals and LP gas facilities	145	436,906	12,069	235,438	2,355	114
Merchandise agents, brokers	1,059	1,453,469	30,978	610,338	5,914	892
Assemblers of farm products	84	122,954	10,236	380,026	4,530	37
Type by Kind of Business						
Merchant wholesalers	6,688	4,096,987	329,315	6,930,270	71,499	4,817
Grocery, confectionery, meat wholesalers	641	772,654	34,227	692,748	7,556	525
Farm products (edible) distributors	380	204,841	12,917	261,624	3,319	448
Beer, wine, distilled spirits wholesalers	102	210,244	15,456	338,547	2,714	45
Tobacco distributors	41	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	267	161,565	13,685	274,485	3,112	111
Dry goods, apparel wholesalers	409	212,170	14,290	285,964	3,311	294
Furniture, home furnishings wholesalers	286	126,978	13,329	272,936	2,863	215
Paper, allied products wholesalers	161	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	52	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	650	178,781	25,284	565,263	5,691	553
Electrical, electronics, appliance distributors	311	289,761	23,081	548,157	4,820	187
Hardware, plumbing-heating goods wholesalers	272	208,096	19,473	394,836	4,028	174
Lumber, construction materials distributors	379	271,751	23,107	505,311	4,650	191
Machinery, equipment, supplies distributors	1,426	563,872	67,894	1,404,124	14,177	936
Metals, metalwork (except scrap) distributors	183	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	269	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	859	356,826	27,528	541,492	6,928	605
Manufacturers' sales branches, sales offices	887	2,890,665	122,656	2,575,592	23,258	3
Petroleum bulk plants, terminals and LP gas facilities	145	436,906	12,069	235,438	2,355	114
Merchandise agents, brokers	1,059	1,453,469	30,978	610,338	5,914	892
Assemblers of farm products	84	122,954	10,236	380,026	4,530	37
MONTEREY COUNTY						
Wholesale trade, total	207	XXX	13,784	276,323	4,358	156
Type of Operation						
Merchant wholesalers	116	58,717	6,564	130,451	1,875	87
Manufacturers' sales branches, sales offices	11	9,379	506	10,190	118	...
Petroleum bulk plants, terminals and LP gas facilities	41	17,562	387	7,458	87	35
Merchandise agents, brokers	10	8,952	76	1,612	27	8
Assemblers of farm products	29	30,118	6,251	126,612	2,251	26
Type by Kind of Business						
Merchant wholesalers	116	58,717	6,564	130,451	1,875	87
Grocery, confectionery, meat wholesalers	25	17,308	740	15,909	292	19
Farm products (edible) distributors	16	13,849	3,479	67,176	902	11
Beer, wine, distilled spirits wholesalers	11	5,149	299	6,347	58	9
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	...	...	...	...	...	...
MONTEREY COUNTY—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Paper, allied products wholesalers	3	1,001	35	597	10	3
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	14	2,075	353	7,224	178	16
Electrical, electronics, appliance distributors	3	669	65	1,251	9	...
Hardware, plumbing-heating goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	3	3,083	228	3,265	39	...
Machinery, equipment, supplies distributors	12	2,654	442	9,013	93	12
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	3	32	4	(Z)	3	2
Other merchant wholesalers	19	8,504	724	14,901	231	12
Manufacturers' sales branches, sales offices	11	9,379	506	10,190	118	...
Petroleum bulk plants, terminals and LP gas facilities	41	17,562	387	7,458	87	35
Merchandise agents, brokers	10	8,952	76	1,612	27	8
Assemblers of farm products	29	30,118	6,251	126,612	2,251	26
ORANGE COUNTY						
Wholesale trade, total	330	XXX	13,811	253,587	3,272	223
Type of Operation						
Merchant wholesalers	233	82,417	6,961	147,256	1,595	159
Manufacturers' sales branches, sales offices	18	15,764	1,587	35,959	381	...
Petroleum bulk plants, terminals and LP gas facilities	32	24,914	610	12,431	154	35
Merchandise agents, brokers	8	3,245	52	1,146	15	7
Assemblers of farm products	39	48,747	4,601	56,795	1,127	22
Type by Kind of Business						
Merchant wholesalers	233	82,417	6,961	147,256	1,595	159
Grocery, confectionery, meat wholesalers	26	7,462	464	9,291	123	12
Farm products (edible) distributors	22	9,048	718	10,886	151	18
Beer, wine, distilled spirits wholesalers	8	7,455	516	10,010	93	7
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	1,150	28	(Z)	9	1
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	4	302	53	1,040	14	2
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	32	6,833	998	22,033	249	24
Electrical, electronics, appliance distributors	8	3,086	264	5,335	64	10
Hardware, plumbing-heating goods wholesalers	11	11,390	404	9,016	82	8
Lumber, construction materials distributors	25	10,394	1,208	25,447	256	10
Machinery, equipment, supplies distributors	46	8,641	1,087	23,224	278	29
Metals, metalwork (except scrap) distributors	4	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	33	9,629	858	22,701	180	29
Manufacturers' sales branches, sales offices	18	15,764	1,587	35,959	381	...
Petroleum bulk plants, terminals and LP gas facilities	32	24,914	610	12,431	154	35
Merchandise agents, brokers	8	3,245	52	1,146	15	7
Assemblers of farm products	39	48,747	4,601	56,795	1,127	22
RIVERSIDE COUNTY						
Wholesale trade, total	251	XXX	10,138	201,417	2,750	209
Type of Operation						
Merchant wholesalers	148	87,855	5,429	116,164	1,497	126
Manufacturers' sales branches, sales offices	13	10,044	1,224	24,942	240	...
Petroleum bulk plants, terminals and LP gas facilities	49	22,172	411	8,684	94	56

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
RIVERSIDE COUNTY—Con.						
Type of Operation—Con.						
Merchandise agents, brokers	10	3,590	237	2,612	53	6
Assemblers of farm products	31	40,705	2,837	49,015	866	21
Type by Kind of Business						
Merchant wholesalers	148	87,855	5,429	116,164	1,497	126
Grocery, confectionery, meat wholesalers	25	54,524	1,377	27,286	372	19
Farm products (edible) distributors	15	5,395	562	12,020	221	12
Beer, wine, distilled spirits wholesalers	9	2,257	121	2,542	27	6
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	3	265	53	1,190	14	1
Paper, allied products wholesalers	4	1,785	286	5,290	53	4
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	24	4,582	794	19,671	197	14
Electrical, electronics, appliance distributors	4	1,602	94	1,950	19	4
Hardware, plumbing-heating goods wholesalers	5	2,064	120	2,175	32	2
Lumber, construction materials distributors	12	3,248	608	16,256	171	22
Machinery, equipment, supplies distributors	18	4,117	609	11,133	129	18
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	8	742	162	4,555	73	12
Other merchant wholesalers	11	3,380	197	4,119	96	7
Manufacturers' sales branches, sales offices	13	10,044	1,224	24,942	240	...
Petroleum bulk plants, terminals and LP gas facilities	49	22,172	411	8,684	94	56
Merchandise agents, brokers	10	3,590	237	2,612	53	6
Assemblers of farm products	31	40,705	2,837	49,015	866	21
SACRAMENTO COUNTY (See Sacramento Standard Metropolitan Area, Table 103.)						
SAN BERNARDINO COUNTY						
Wholesale trade, total	392	XXX	15,709	305,552	3,747	300
Type of Operation						
Merchant wholesalers	269	109,285	9,673	203,660	2,332	233
Manufacturers' sales branches, sales offices	17	9,633	1,053	24,841	229	...
Petroleum bulk plants, terminals and LP gas facilities	59	37,111	788	15,707	164	52
Merchandise agents, brokers	10	23,844	451	10,596	143	8
Assemblers of farm products	37	33,269	3,744	50,748	879	7
Type by Kind of Business						
Merchant wholesalers	269	109,285	9,673	203,660	2,332	233
Grocery, confectionery, meat wholesalers	37	20,448	1,142	30,988	242	40
Farm products (edible) distributors	24	9,519	636	13,721	196	27
Beer, wine, distilled spirits wholesalers	15	14,362	1,087	23,854	196	13
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	7	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	3,632	511	10,574	146	...
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	42	7,862	1,094	22,269	283	39
Electrical, electronics, appliance distributors	15	9,099	500	9,324	103	15
Hardware, plumbing-heating goods wholesalers	9	3,732	289	7,257	73	...
Lumber, construction materials distributors	30	15,950	2,145	40,914	479	15
Machinery, equipment, supplies distributors	41	7,701	789	14,705	180	36
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	14	2,092	315	7,614	108	19
Other merchant wholesalers	22	3,918	385	7,056	127	15
Manufacturers' sales branches, sales offices	17	9,633	1,053	24,841	229	...
Petroleum bulk plants, terminals and LP gas facilities	59	37,111	788	15,707	164	52
SAN BERNARDINO COUNTY—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers	10	23,844	451	10,596	143	8
Assemblers of farm products	37	33,269	3,744	50,748	879	7
SAN DIEGO COUNTY (See San Diego Standard Metropolitan Area, Table 103.)						
SAN FRANCISCO COUNTY						
Wholesale trade, total	2,991	XXX	197,191	4,104,920	40,125	1,934
Type of Operation						
Merchant wholesalers	1,877	1,762,669	113,610	2,407,253	24,365	1,470
Manufacturers' sales branches, sales offices	553	1,780,864	68,561	1,398,945	13,021	5
Petroleum bulk plants, terminals and LP gas facilities	14	65,682	1,678	33,197	346	2
Merchandise agents, brokers	536	745,310	12,241	233,096	2,131	442
Assemblers of farm products	11	37,765	1,101	32,429	262	15
Type by Kind of Business						
Merchant wholesalers	1,877	1,762,669	113,610	2,407,253	24,365	1,470
Grocery, confectionery, meat wholesalers	234	504,348	16,549	333,644	3,233	201
Farm products (edible) distributors	93	74,934	4,889	92,118	976	115
Beer, wine, distilled spirits wholesalers	51	102,890	5,973	121,282	1,226	37
Tobacco distributors	20	29,869	799	18,194	193	32
Drugs, chemicals, allied products wholesalers	77	70,575	5,342	118,015	1,083	44
Dry goods, apparel wholesalers	112	64,801	6,033	118,880	1,454	105
Furniture, home furnishings wholesalers	99	59,012	5,562	117,182	1,233	65
Paper, allied products wholesalers	63	55,804	5,124	107,416	1,130	40
Farm products (raw materials) merchants	25	49,214	1,796	36,435	401	18
Automotive wholesalers	112	50,247	5,331	137,543	1,194	110
Electrical, electronics, appliance distributors	65	85,039	8,209	186,716	1,632	46
Hardware, plumbing-heating goods wholesalers	69	95,639	8,298	176,569	1,994	36
Lumber, construction materials distributors	87	100,454	5,267	108,129	1,053	51
Machinery, equipment, supplies distributors	397	157,166	17,723	368,815	3,576	279
Metals, metalwork (except scrap) distributors	48	31,300	2,650	50,531	495	28
Scrap, waste materials dealers	39	15,047	1,051	19,917	287	38
Other merchant wholesalers	266	216,330	13,014	295,867	3,205	225
Manufacturers' sales branches, sales offices	553	1,780,864	68,561	1,398,945	13,021	5
Petroleum bulk plants, terminals and LP gas facilities	14	65,682	1,678	33,197	346	2
Merchandise agents, brokers	536	745,310	12,241	233,096	2,131	442
Assemblers of farm products	11	37,765	1,101	32,429	262	15
SAN JOAQUIN COUNTY (See Stockton Standard Metropolitan Area, Table 103.)						
SAN MATEO COUNTY						
Wholesale trade, total	271	XXX	10,079	202,438	2,160	204
Type of Operation						
Merchant wholesalers	189	67,793	5,858	125,241	1,339	157
Manufacturers' sales branches, sales offices	25	39,953	2,839	58,007	597	...
Petroleum bulk plants, terminals and LP gas facilities	21	32,582	515	10,215	109	12
Merchandise agents, brokers	31	34,915	780	7,150	71	31
Assemblers of farm products	5	3,897	87	1,825	44	4
Type by Kind of Business						
Merchant wholesalers	189	67,793	5,858	125,241	1,339	157
Grocery, confectionery, meat wholesalers	17	10,261	476	10,937	102	13
Farm products (edible) distributors	2	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	10	13,047	1,140	24,556	198	11

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SAN MATEO COUNTY—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	12	1,968	153	3,112	45	8
Dry goods, apparel wholesalers	4	1,285	111	2,974	39	3
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	8	956	126	2,469	41	4
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	26	3,564	508	10,495	135	34
Electrical, electronics, appliance distributors	6	2,257	141	2,244	23	2
Hardware, plumbing-heating goods wholesalers	6	3,600	226	4,894	71	3
Lumber, construction materials distributors	24	10,065	1,397	30,770	297	10
Machinery, equipment, supplies distributors	37	8,427	696	14,790	145	34
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	8	945	120	3,150	40	7
Other merchant wholesalers	22	6,817	615	11,614	165	19
Manufacturers' sales branches, sales offices	25	39,953	2,839	58,007	597	...
Petroleum bulk plants, terminals and LP gas facilities	21	32,582	515	10,215	109	12
Merchandise agents, brokers	31	34,915	780	7,150	71	31
Assemblers of farm products	5	3,897	87	1,825	44	4
SANTA BARBARA COUNTY						
Wholesale trade, total	199	XXX	8,441	149,796	2,892	127
Type of Operation						
Merchant wholesalers	118	43,545	2,858	58,326	678	83
Manufacturers' sales branches, sales offices	12	1,725	367	7,941	93	...
Petroleum bulk plants, terminals and LP gas facilities	32	10,657	223	4,244	53	25
Merchandise agents, brokers	14	8,309	120	2,483	39	14
Assemblers of farm products	23	29,140	4,873	76,802	2,029	5
Type by Kind of Business						
Merchant wholesalers	118	43,545	2,858	58,326	678	83
Grocery, confectionery, meat wholesalers	13	6,901	580	11,627	130	9
Farm products (edible) distributors	10	8,666	108	1,879	44	12
Beer, wine, distilled spirits wholesalers	10	5,468	330	6,597	65	4
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	1,114	91	1,836	19	...
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	11	1,249	183	3,562	50	9
Electrical, electronics, appliance distributors	4	923	72	1,353	12	4
Hardware, plumbing-heating goods wholesalers	6	2,957	196	5,914	45	1
Lumber, construction materials distributors	11	3,685	264	4,636	46	4
Machinery, equipment, supplies distributors	24	5,201	507	10,564	117	15
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	3	113	14	(Z)	7	5
Other merchant wholesalers	14	3,985	381	8,214	116	9
Manufacturers' sales branches, sales offices	12	1,726	367	7,941	93	...
Petroleum bulk plants, terminals and LP gas facilities	32	10,657	223	4,244	53	25
Merchandise agents, brokers	14	8,309	120	2,483	39	14
Assemblers of farm products	23	29,140	4,873	76,802	2,029	5
SANTA CLARA COUNTY (See San Jose Standard Metropolitan Area, Table 103.)						
SONOMA COUNTY						
Wholesale trade, total	208	XXX	4,690	85,304	1,248	185
Type of Operation						
Merchant wholesalers	159	38,811	3,070	54,701	774	142
Manufacturers' sales branches, sales offices	13	2,927	416	8,607	82	...
Petroleum bulk plants, terminals and LP gas facilities	33	14,871	339	6,624	87	29
Merchandise agents, brokers	6	3,314	104	2,176	42	6
Assemblers of farm products	17	11,235	761	13,196	263	8
Type by Kind of Business						
Merchant wholesalers	139	38,811	3,070	54,701	774	142
Grocery, confectionery, meat wholesalers	21	7,283	434	7,669	173	17
Farm products (edible) distributors	18	6,609	604	8,064	109	24
Beer, wine, distilled spirits wholesalers	6	2,875	194	3,760	43	5
Tobacco distributors	3	2,849	114	2,226	30	2
Drugs, chemicals, allied products wholesalers	4	701	60	1,191	18	4
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	5	3,993	153	2,261	38	3
Automotive wholesalers	14	1,901	322	5,171	75	18
Electrical, electronics, appliance distributors	5	827	48	1,304	18	5
Hardware, plumbing-heating goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	20	3,539	321	6,676	79	29
Machinery, equipment, supplies distributors	16	1,962	236	5,080	65	14
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	192	30	637	9	6
Other merchant wholesalers	16	2,585	242	4,357	60	13
Manufacturers' sales branches, sales offices	13	2,927	416	8,607	82	...
Petroleum bulk plants, terminals and LP gas facilities	33	14,871	339	6,624	87	29
Merchandise agents, brokers	6	3,314	104	2,176	42	6
Assemblers of farm products	17	11,235	761	13,196	263	8
STANISLAUS COUNTY						
Wholesale trade, total	155	XXX	4,797	94,465	1,414	139
Type of Operation						
Merchant wholesalers	96	42,313	3,153	65,328	871	93
Manufacturers' sales branches, sales offices	8	1,988	247	4,795	51	...
Petroleum bulk plants, terminals and LP gas facilities	32	14,666	447	9,466	101	35
Merchandise agents, brokers	4	3,441	43	1,565	50	...
Assemblers of farm products	15	11,588	907	13,311	341	11
Type by Kind of Business						
Merchant wholesalers	96	42,313	3,153	65,328	871	93
Grocery, confectionery, meat wholesalers	15	9,947	392	6,280	84	16
Farm products (edible) distributors	8	4,858	449	9,854	176	6
Beer, wine, distilled spirits wholesalers	9	1,968	146	2,766	36	11
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	693	83	1,674	19	2
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	18	3,030	547	11,871	135	15
Electrical, electronics, appliance distributors	4	1,653	99	2,184	27	3
Hardware, plumbing-heating goods wholesalers	4	1,610	252	4,332	57	2
Lumber, construction materials distributors	7	2,121	242	5,345	60	4
Machinery, equipment, supplies distributors	7	745	58	1,258	15	8
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	2	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	14	8,581	659	15,443	197	13

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
STANISLAUS COUNTY—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	8	1,988	247	4,795	51	...
Petroleum bulk plants, terminals and LP gas facilities	32	14,666	447	9,466	101	35
Merchandise agents, brokers	4	3,441	43	1,565	50	...
Assemblers of farm products	15	11,588	907	13,311	341	11
TULARE COUNTY						
Wholesale trade, total	216	XXX	6,996	160,584	2,868	152
Type of Operation						
Merchant wholesalers	96	30,865	2,936	61,470	949	81
Manufacturers' sales branches, sales offices	7	975	145	2,778	31	...
Petroleum bulk plants, terminals and LP gas facilities	49	18,428	500	10,265	119	49
Merchandise agents, brokers	4	7,712	97	1,804	65	5
Assemblers of farm products	60	69,441	3,318	84,267	1,704	17
Type by Kind of Business						
Merchant wholesalers	96	30,865	2,936	61,470	949	81
Grocery, confectionery, meat wholesalers	14	4,430	171	2,680	43	13
Farm products (edible) distributors	12	7,446	681	16,316	400	12
Beer, wine, distilled spirits wholesalers	7	3,857	321	7,533	85	8
Tobacco distributors	3	862	17	(Z)	6	4
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	22	3,122	518	10,450	131	15
Electrical, electronics, appliance distributors	...	...	...	...	...	...
Hardware, plumbing-heating goods wholesalers	5	1,497	145	2,721	29	5
Lumber, construction materials distributors	8	1,381	343	7,291	76	5
Machinery, equipment, supplies distributors	10	1,526	183	3,874	41	8
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	1	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	11	5,427	480	8,726	118	5
Manufacturers' sales branches, sales offices	7	975	145	2,778	31	...
Petroleum bulk plants, terminals and LP gas facilities	49	18,428	500	10,265	119	49
Merchandise agents, brokers	4	7,712	97	1,804	65	5
Assemblers of farm products	60	69,441	3,318	84,267	1,704	17

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
VENTURA COUNTY						
Wholesale trade, total	166	XXX	9,987	172,402	3,048	91
Type of Operation						
Merchant wholesalers	88	31,527	2,160	50,290	562	51
Manufacturers' sales branches, sales offices	13	5,135	645	15,204	116	...
Petroleum bulk plants, terminals and LP gas facilities	34	11,875	222	4,774	56	33
Merchandise agents, brokers	5	1,492	67	1,116	14	3
Assemblers of farm products	26	74,047	6,893	101,018	2,300	4
Type by Kind of Business						
Merchant wholesalers	88	31,527	2,160	50,290	562	51
Grocery, confectionery, meat wholesalers	10	4,378	326	6,361	67	5
Farm products (edible) distributors	4	1,658	117	2,116	25	4
Beer, wine, distilled spirits wholesalers	7	3,882	242	4,583	51	4
Tobacco distributors	3	1,720	49	1,915	17	2
Drugs, chemicals, allied products wholesalers	4	582	56	843	13	2
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	...	...	...	...	...	...
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	12	1,762	332	8,684	83	8
Electrical, electronics, appliance distributors	2	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	6	1,658	158	4,495	49	5
Machinery, equipment, supplies distributors	25	11,999	506	12,527	112	11
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	1	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	6	1,563	102	2,823	23	4
Manufacturers' sales branches, sales offices	13	5,135	645	15,204	116	...
Petroleum bulk plants, terminals and LP gas facilities	34	11,875	222	4,774	56	33
Merchandise agents, brokers	5	1,492	67	1,116	14	3
Assemblers of farm products	26	74,047	6,893	101,018	2,300	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	15,872	XXX	835,659	XXX	XXX	686,523	13,535,550	199,456	11,166
Merchant wholesalers	9,998	5,574,554	592,511	732,511	13.1	400,160	7,887,364	112,327	8,310
Manufacturers' sales branches, sales offices	2,109	3,661,393	189,995	316,472	8.6	157,159	3,052,899	40,089	74
Petroleum bulk plants, terminals and LP gas facilities	1,496	834,623	24,416	83,413	10.6	30,107	625,751	8,265	1,094
Merchandise agents, brokers	1,550	1,594,938	7,281	59,403	3.7	27,156	514,978	7,243	1,316
Assemblers of farm products	719	732,163	21,456	140,716	19.2	71,941	1,454,558	31,532	372
STANDARD METROPOLITAN AREAS									
FRESNO									
Total	483	XXX	(NA)	XXX	XXX	18,358	415,955	7,290	374
Merchant wholesalers	261	150,063	15,468	16,669	11.1	8,865	173,746	2,644	223
Manufacturers' sales branches, sales offices	47	32,417	3,453	3,863	11.9	2,076	38,405	530	...
Petroleum bulk plants, terminals and LP gas facilities	80	25,986	(NA)	(NA)	(NA)	1,243	26,920	393	65
Merchandise agents, brokers	16	11,917	138	382	3.2	155	3,585	69	16
Assemblers of farm products	79	56,276	3,489	13,039	23.2	6,019	173,299	3,654	70
LOS ANGELES-LONG BEACH									
Total	6,983	XXX	(NA)	XXX	XXX	311,647	6,115,164	87,816	4,872
Merchant wholesalers	4,815	2,588,740	280,908	355,684	13.7	194,732	3,869,357	54,952	3,912
Manufacturers' sales branches, sales offices	957	1,642,176	86,710	148,018	9.0	74,882	1,472,368	19,618	41
Petroleum bulk plants, terminals and LP gas facilities	230	310,670	(NA)	(NA)	(NA)	9,411	190,984	2,455	155
Merchandise agents, brokers	851	775,978	4,304	32,942	4.2	15,159	295,468	4,127	715
Assemblers of farm products	130	201,767	4,924	31,315	15.5	17,463	286,987	6,664	49
SACRAMENTO									
Total	359	XXX	(NA)	XXX	XXX	17,641	368,315	5,578	243
Merchant wholesalers	264	173,079	21,870	21,074	12.2	11,568	232,242	3,308	217
Manufacturers' sales branches, sales offices	52	56,358	2,914	5,389	9.5	3,219	64,581	891	2
Petroleum bulk plants, terminals and LP gas facilities	27	19,853	(NA)	(NA)	(NA)	1,209	26,967	319	16
Merchandise agents, brokers	6	5,323	136	134	2.5	97	1,921	28	7
Assemblers of farm products	10	14,619	626	2,716	18.6	1,548	42,604	1,032	1
SAN BERNARDINO-RIVERSIDE-ONTARIO									
Total	459	XXX	(NA)	XXX	XXX	15,347	253,638	4,763	331
Merchant wholesalers	226	76,000	7,133	10,074	13.3	5,526	110,667	1,673	187
Manufacturers' sales branches, sales offices	27	10,378	787	1,980	19.1	1,176	22,759	308	...
Petroleum bulk plants, terminals and LP gas facilities	113	35,319	(NA)	(NA)	(NA)	1,237	24,042	356	106
Merchandise agents, brokers	9	20,172	4	627	3.1	362	6,401	102	5
Assemblers of farm products	84	68,648	1,908	13,525	19.7	7,046	89,769	2,324	33
SAN DIEGO									
Total	466	XXX	(NA)	XXX	XXX	16,364	303,168	4,716	322
Merchant wholesalers	319	147,502	15,888	19,131	13.0	11,401	222,710	3,424	245
Manufacturers' sales branches, sales offices	52	26,236	1,350	3,102	11.8	1,833	36,282	527	3
Petroleum bulk plants, terminals and LP gas facilities	69	43,670	(NA)	(NA)	(NA)	1,565	30,596	402	51
Merchandise agents, brokers	15	7,741	23	324	4.2	178	3,861	60	21
Assemblers of farm products	11	7,997	311	2,644	33.1	1,387	9,719	303	2
SAN FRANCISCO-OAKLAND									
Total	4,244	XXX	(NA)	XXX	XXX	222,364	4,300,224	57,930	2,914
Merchant wholesalers	2,665	1,932,813	197,824	244,089	12.6	133,838	2,598,075	35,714	2,293
Manufacturers' sales branches, sales offices	817	1,844,627	90,642	146,666	8.0	70,029	1,341,742	17,203	22
Petroleum bulk plants, terminals and LP gas facilities	143	157,704	(NA)	(NA)	(NA)	6,256	135,413	1,645	82
Merchandise agents, brokers	585	688,355	2,436	23,016	3.4	10,440	186,550	2,339	497
Assemblers of farm products	34	59,658	1,790	4,062	6.8	1,801	38,444	1,029	20
SAN JOSE									
Total	244	XXX	(NA)	XXX	XXX	6,943	139,321	2,173	178
Merchant wholesalers	167	67,697	8,082	8,628	12.7	4,670	93,629	1,467	142
Manufacturers' sales branches, sales offices	29	10,737	830	1,764	16.4	1,001	20,068	249	...
Petroleum bulk plants, terminals and LP gas facilities	37	19,583	(NA)	(NA)	(NA)	705	15,060	203	26
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STOCKTON									
Total	284	XXX	(NA)	XXX	XXX	9,707	213,136	3,428	220
Merchant wholesalers	172	89,229	10,417	10,488	11.8	5,856	119,596	1,754	160
Manufacturers' sales branches, sales offices	24	14,688	1,362	1,515	10.3	885	17,271	246	...
Petroleum bulk plants, terminals and LP gas facilities	45	17,748	(NA)	(NA)	(NA)	890	18,828	257	32
Merchandise agents, brokers	9	4,169	91	242	5.8	77	2,460	96	10
Assemblers of farm products	34	31,268	1,751	3,477	11.1	1,999	54,981	1,075	18

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll,* Amount ($1,000)	Operating expenses 1948 (inc. payroll,* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948: Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
ALAMEDA COUNTY									
Total	941	XXX	62,159	XXX	XXX	43,289	865,224	12,032	704
Merchant wholesalers	726	354,567	40,609	49,970	14.1	27,575	544,994	7,738	644
Other operating types	215	409,374	21,550	51,030	12.5	15,714	320,230	4,294	60
CONTRA COSTA COUNTY									
Total	106	XXX	8,350	XXX	XXX	3,501	77,217	1,029	83
Merchant wholesalers	66	20,740	2,345	3,723	18.0	1,814	38,143	455	66
Other operating types	40	48,159	6,005	10,660	22.1	1,687	39,074	574	17
FRESNO COUNTY (See Fresno Standard Metropolitan area.)									
HUMBOLDT COUNTY									
Total	74	XXX	2,436	XXX	XXX	1,977	37,567	573	63
Merchant wholesalers	45	19,098	2,290	2,245	11.8	1,227	24,079	339	46
Other operating types	29	13,495	146	1,240	9.2	750	13,488	234	17
IMPERIAL COUNTY									
Total	101	XXX	2,227	XXX	XXX	4,663	97,686	2,012	68
Merchant wholesalers	46	20,939	1,745	2,388	11.4	993	21,287	357	28
Other operating types	55	39,384	482	9,120	23.2	3,670	76,399	1,655	40
KERN COUNTY									
Total	308	XXX	15,962	XXX	XXX	9,090	186,078	2,830	217
Merchant wholesalers	193	73,265	7,453	10,323	14.1	5,351	104,252	1,554	149
Other operating types	115	76,136	8,509	12,838	16.9	3,739	81,826	1,276	68
LOS ANGELES COUNTY									
Total	6,795	XXX	380,612	XXX	XXX	301,865	5,985,576	84,864	4,754
Merchant wholesalers	4,725	2,560,463	277,717	351,525	13.7	192,586	3,823,378	54,269	3,836
Other operating types	2,070	2,858,371	102,895	222,907	7.8	109,279	2,162,198	30,595	918
MONTEREY COUNTY									
Total	163	XXX	2,881	XXX	XXX	11,234	265,775	3,982	137
Merchant wholesalers	73	24,148	2,386	4,104	17.0	2,051	41,329	589	62
Other operating types	90	63,575	495	17,640	27.7	9,183	224,446	3,393	75
ORANGE COUNTY									
Total	188	XXX	4,995	XXX	XXX	9,782	129,588	2,952	118
Merchant wholesalers	90	28,277	3,191	4,159	14.7	2,146	45,979	683	76
Other operating types	98	72,220	1,804	14,595	20.2	7,636	83,609	2,269	42
RIVERSIDE COUNTY									
Total	175	XXX	4,287	XXX	XXX	5,364	93,919	1,864	139
Merchant wholesalers	82	30,606	3,181	3,407	11.1	1,891	36,041	564	72
Other operating types	93	46,664	1,106	6,683	14.3	3,473	57,878	1,300	67
SACRAMENTO COUNTY (See Sacramento Standard Metropolitan Area.)									
SAN BERNARDINO COUNTY									
Total	284	XXX	5,934	XXX	XXX	9,983	159,719	2,899	192
Merchant wholesalers	144	45,394	3,952	6,667	14.7	3,635	74,626	1,109	115
Other operating types	140	89,854	1,982	12,190	13.6	6,348	85,093	1,790	77
SAN DIEGO COUNTY (See San Diego Standard Metropolitan Area.)									
SAN FRANCISCO COUNTY									
Total	3,001	XXX	224,119	XXX	XXX	171,257	3,257,480	43,764	1,979
Merchant wholesalers	1,768	1,527,186	151,700	185,458	12.2	101,618	1,942,286	26,725	1,483
Other operating types	1,233	2,234,307	72,419	142,508	6.4	69,639	1,315,194	17,039	496

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Con.									
SAN JOAQUIN COUNTY (See Stockton Standard Metropolitan Area.)									
SAN MATEO COUNTY									
Total	79	XXX	1,978	XXX	XXX	2,089	39,640	566	'56
Merchant wholesalers	51	16,393	1,771	2,982	18.2	1,756	33,264	472	42
Other operating types	28	30,140	207	658	2.2	333	6,376	94	14
SANTA BARBARA COUNTY									
Total	165	XXX	4,109	XXX	XXX	6,753	140,930	2,659	107
Merchant wholesalers	89	25,743	2,719	3,400	13.2	1,691	32,493	486	67
Other operating types	76	34,943	1,390	10,364	29.7	5,062	108,437	2,173	40
SANTA CLARA COUNTY (See San Jose Standard Metropolitan Area.)									
SONOMA COUNTY									
Total	121	XXX	2,080	XXX	XXX	2,106	39,722	611	92
Merchant wholesalers	69	21,853	1,695	2,491	11.4	1,303	26,549	410	64
Other operating types	52	13,229	385	1,817	13.7	803	13,173	201	28
STANISLAUS COUNTY									
Total	120	XXX	2,813	XXX	XXX	2,218	50,395	960	99
Merchant wholesalers	64	29,345	2,563	2,835	9.5	1,564	34,510	658	60
Other operating types	56	28,204	250	1,255	4.5	654	15,885	302	39
TULARE COUNTY									
Total	180	XXX	2,608	XXX	XXX	4,796	108,893	2,521	127
Merchant wholesalers	66	12,429	1,285	1,890	15.2	969	17,992	328	59
Other operating types	114	75,403	1,323	8,284	11.0	3,827	90,901	2,193	68
VENTURA COUNTY									
Total	128	XXX	2,198	XXX	XXX	8,096	145,738	3,410	67
Merchant wholesalers	48	13,754	1,343	1,667	12.1	743	14,909	243	33
Other operating types	80	41,436	855	12,223	29.5	7,353	130,829	3,167	34

Standard Notes (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

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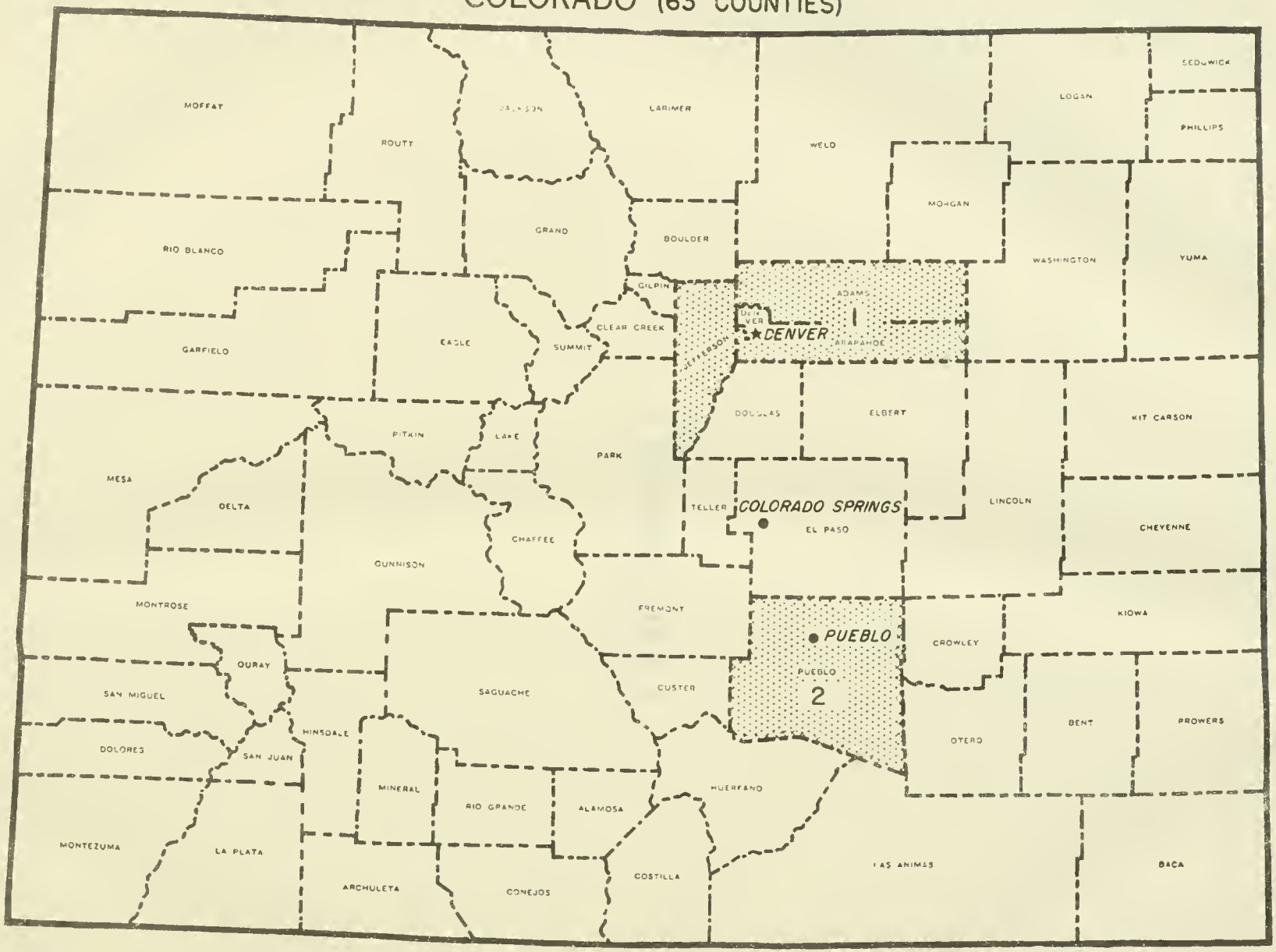
COLORADO

COLORADO (63 COUNTIES)



STANDARD METROPOLITAN AREAS

CODE

1 DENVER

2 PUEBLO

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREAS

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 6-4, 6-8.

Table 101. WHOLESALE TRADE 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	2,897	XXX	121,070	XXX	XXX	100,540	2,079,138	24,197	24,338	25,603	25,583	1,919
Type of Operation												
Merchant wholesalers	1,545	834,571	76,916	112,403	13.5	59,935	1,257,658	14,740	14,811	15,089	15,493	1,123
Manufacturers' sales branches, sales offices	303	646,058	31,950	58,436	9.0	25,956	525,767	5,313	5,305	5,371	5,391	...
Petroleum bulk plants, terminals and LP gas facilities	500	142,864	6,089	17,201	12.0	5,188	107,059	1,406	1,428	1,431	1,464	408
Merchandise agents, brokers	279	456,267	380	11,601	2.5	4,228	88,281	1,340	1,362	1,302	1,448	289
Assemblers of farm products	270	134,539	5,735	11,516	8.6	5,233	100,373	1,398	1,432	2,410	1,787	99
Type by Kind of Business												
Merchant wholesalers	1,545	834,571	76,916	112,403	13.5	59,935	1,257,658	14,740	14,811	15,089	15,493	1,123
Grocery, confectionery, meat wholesalers	187	142,827	9,973	13,102	9.2	7,047	167,638	1,871	1,875	1,974	1,990	138
General-line grocery wholesalers	31	86,938	6,766	5,722	6.6	3,492	98,662	939	945	965	923	4
Confectionery wholesalers	11	1,678	58	189	11.3	111	2,092	39	37	33	36	10
Fish, sea food distributors	5	4,006	334	374	9.3	180	3,053	46	47	47	43	7
Meat, meat products wholesalers	52	22,769	444	2,983	13.1	1,323	23,085	292	300	323	332	58
Specialty-line grocery wholesalers	88	27,436	2,371	3,834	14.0	1,741	40,746	555	546	606	656	59
Farm products (edible) distributors	110	49,535	800	6,109	12.3	2,603	46,586	765	785	903	863	134
Poultry, poultry products distributors	22	15,490	202	1,250	8.1	602	10,196	167	169	187	201	25
Fresh fruit, vegetable wholesalers	88	34,045	598	4,859	14.3	2,001	36,390	598	616	716	662	109
Beer, wine, distilled spirits wholesalers	54	44,538	3,938	4,877	11.0	2,191	43,571	491	485	526	517	59
Beer, ale distributors	42	14,251	556	2,546	17.9	870	17,017	226	229	256	225	51
Wine, distilled spirits wholesalers	12	30,287	3,382	2,331	7.7	1,321	26,554	265	256	270	292	8
Tobacco distributors	35	29,454	1,186	1,608	5.5	842	16,210	233	232	238	239	34
Drugs, chemicals, allied products wholesalers	50	31,622	3,804	5,456	17.3	2,895	60,251	725	709	719	736	37
General-line drug wholesalers	6	19,282	2,727	2,805	14.5	1,689	32,439	463	446	452	453	2
Specialty-line drug, toiletries wholesalers	18	4,957	411	1,284	25.9	551	11,431	121	117	119	137	13
Industrial chemicals, explosives distributors	13	5,295	419	834	15.8	361	10,183	82	84	85	81	4
Paint, varnish wholesalers	13	2,088	247	533	25.5	294	6,198	59	62	63	65	8
Dry goods, apparel wholesalers	33	18,463	2,081	3,007	16.3	1,791	40,230	425	419	423	398	23
Clothing, furnishings, footwear wholesalers	25	9,882	1,266	1,822	18.4	946	18,231	253	248	233	227	19
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	39	13,173	1,783	2,082	15.8	1,095	19,732	290	290	270	294	32
Furniture (household, office) wholesalers	20	3,401	354	715	21.0	316	5,843	72	75	76	87	17
Home furnishings, floor coverings wholesalers	19	9,772	1,429	1,367	14.0	779	13,889	218	215	194	207	15
Paper, allied products wholesalers	34	19,267	2,371	3,117	16.2	1,799	34,230	424	432	434	441	19
Coarse paper and products wholesalers	15	8,318	1,256	1,637	19.2	911	18,455	213	221	229	229	11
Printing and fine paper distributors	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	56	68,131	1,394	3,167	4.6	1,127	22,258	319	318	303	337	56
Automotive wholesalers	178	42,783	6,182	9,414	22.0	5,702	118,066	1,457	1,457	1,480	1,545	132
Motor vehicle distributors	20	7,063	497	986	14.0	580	11,708	139	139	135	139	12
Automotive equipment, tire-tube wholesalers	158	35,720	5,685	8,428	23.6	5,122	106,358	1,318	1,318	1,345	1,406	120
Electrical, electronics, appliance distributors	71	59,006	7,441	8,185	13.9	4,472	96,919	935	943	936	968	35
Electrical apparatus, supplies distributors	25	20,572	2,388	2,594	12.6	1,479	30,519	302	307	313	320	15
Electrical appliance, radio, TV set wholesalers	28	32,936	4,230	4,632	14.1	2,506	56,423	520	513	500	517	7
Electronic parts, equipment distributors	18	5,498	823	959	17.4	487	9,977	113	123	123	131	13
Hardware, plumbing-heating goods wholesalers	45	32,877	5,988	6,089	18.5	3,203	59,597	749	751	773	787	17
Hardware wholesalers	13	13,363	2,805	2,449	18.3	1,474	26,677	361	369	378	388	5
Plumbing, heating equipment, supplies distributors	32	19,514	3,183	3,640	18.7	1,729	32,920	388	382	395	399	12
Lumber, construction materials distributors	98	75,655	3,100	9,164	12.1	5,110	114,555	1,072	1,102	1,179	1,231	68
Lumber, millwork wholesalers	34	46,591	1,776	3,156	6.8	1,969	40,757	404	405	436	440	28
Construction materials distributors	64	29,064	1,324	6,008	20.7	3,141	73,798	668	697	743	791	40
Machinery, equipment, supplies distributors	294	116,438	18,136	23,136	20.0	12,669	258,202	2,916	2,899	2,910	3,031	164
Air conditioning, comm. refrigeration equip., distrs.	20	4,654	536	1,426	30.6	550	12,779	109	116	119	129	16
Commercial machines, equipment distributors	48	8,878	1,108	2,334	26.3	1,130	20,692	265	271	281	275	34
Construction machinery, equipment dealers	26	18,554	3,948	3,554	19.2	2,126	45,182	407	410	414	431	11
Farm-garden machinery, equipment wholesalers	16	6,640	1,334	1,196	18.0	482	8,615	111	113	94	122	6
Industrial machinery, equipment distributors	66	36,251	5,282	5,636	15.5	3,144	65,751	807	805	801	838	26
Industrial materials, supplies distributors	39	16,762	1,892	2,587	15.4	1,372	24,033	290	287	299	312	20
Professional equipment, supplies distributors	23	9,811	1,736	2,567	26.2	1,750	36,077	399	378	377	390	15
Service establishment supply houses	52	12,607	2,127	3,205	25.4	1,724	34,557	441	433	436	440	36
Transportation equipment distributors	4	2,281	173	631	27.7	391	10,516	87	86	89	94	...
Metals, metalwork (except scrap) distributors	30	15,763	2,899	2,344	14.9	1,218	34,204	281	285	293	287	14
Iron, steel and products distributors	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	54	12,955	492	2,028	15.7	1,219	22,798	394	390	382	391	60
Iron, steel scrap dealers	31	9,157	308	1,099	12.0	737	12,798	184	181	191	188	33
Waste materials dealers	23	3,798	184	929	24.5	482	10,000	210	209	191	203	27
Other merchant wholesalers	177	62,084	5,348	9,518	15.3	4,952	102,611	1,393	1,439	1,346	1,438	111
Amusement, sporting goods distributors	37	9,218	1,174	1,826	19.8	1,053	19,371	238	258	259	239	21
Book, magazine, newspaper wholesalers	14	3,646	196	656	18.0	397	6,863	140	136	131	123	9
Coal wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	31	16,800	1,578	1,699	10.1	905	17,875	266	279	217	246	17
Jewelry wholesalers	21	2,905	466	590	20.3	282	7,272	83	90	91	92	16
Petroleum products distributors	19	4,772	173	1,013	21.2	346	7,354	91	83	82	94	12
Gift, art goods, greeting card wholesalers	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	10	6,409	189	1,358	21.2	805	21,111	209	213	197	273	6
Miscellaneous products merchant wholesalers	31	15,556	1,266	1,810	11.6	830	17,023	262	279	277	278	20

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . Represents zero

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	303	646,058	31,950	58,436	9.0	25,956	525,767	5,313	5,305	5,371	5,391	...
Sales branches (with stocks)	208	404,516	31,950	47,655	11.8	22,044	446,008	4,612	4,586	4,650	4,669	...
Sales offices (without stocks)	95	241,542	...	10,781	4.5	3,912	79,759	701	719	721	722	...
Food and kindred products	40	66,950	1,445	7,183	10.7	2,999	57,165	659	656	665	639	...
Textile mill products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	7	17,690	...	2,437	13.8	329	7,007	67	66	66	67	...
Chemicals and allied products	34	50,915	1,491	6,339	12.6	2,167	46,115	414	413	406	461	...
Rubber products	14	60,837	9,815	4,305	7.1	1,737	27,863	255	259	259	259	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	17	29,591	503	2,033	6.9	667	17,639	169	171	173	173	...
Primary metal products	21	105,100	490	2,141	2.0	1,153	27,280	186	196	192	193	...
Fabricated metal products	22	22,105	1,211	1,286	5.8	709	12,934	152	150	161	161	...
Machinery (except electrical)	70	55,547	5,966	9,763	17.6	3,468	125,974	1,151	1,160	1,175	1,179	...
Electrical machinery	18	77,231	3,517	10,393	13.5	4,029	79,375	822	806	815	798	...
Transportation equipment	21	124,852	5,529	8,017	6.4	3,776	69,619	799	767	785	798	...
Instruments and related products	13	5,708	481	1,745	30.6	1,165	21,234	226	225	236	233	...
Other manufacturers' products*	20	21,752	1,099	2,197	10.1	1,283	32,784	359	370	379	370	...
Petroleum bulk plants, terminals and LP gas facilities	500	142,864	6,089	17,201	12.0	5,188	107,059	1,406	1,428	1,431	1,464	408
Gasoline, distillates, residuals	478	139,029	5,796	16,038	11.5	4,641	96,074	1,255	1,286	1,282	1,302	401
Bulk plants	476	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	22	3,835	293	1,163	30.3	547	10,985	151	142	149	162	7
Merchandise agents, brokers	279	456,267	380	11,601	2.5	6,228	88,281	1,340	1,362	1,302	1,448	289
Groceries, confectionery, meats	33	59,590	12	1,908	3.2	768	14,989	171	168	178	169	43
Farm products (edible)	12	15,011	...	453	3.0	122	2,421	28	29	29	27	9
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	3	2,149	...	98	4.6	51	907	9	9	9	9	2
Furniture, home furnishings	16	9,434	1	619	6.6	242	3,828	50	48	45	46	18
Paper, allied products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	48	236,780	99	2,756	1.2	1,142	25,596	647	625	584	699	49
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	14	33,561	6	693	2.1	188	4,235	70	79	65	71	20
Electrical-electronic apparatus, equip., appliances	36	18,857	36	1,283	6.8	341	7,220	77	73	84	85	42
Hardware, plumbing, heating goods	24	10,180	45	649	6.4	200	4,015	39	44	44	45	21
Lumber, construction materials	8	7,877	12	206	2.6	76	1,266	13	15	13	16	4
Machinery, equipment, supplies	43	19,403	113	1,372	7.1	505	9,461	109	127	119	114	42
Metals, metalwork (except scrap)	4	2,586	...	130	5.0	28	547	10	10	9	10	5
Other merchandise agents, brokers	26	34,268	45	1,024	3.0	403	9,822	86	105	90	129	24
Assemblers of farm products	270	134,539	5,735	11,516	8.6	5,233	100,373	1,398	1,432	2,410	1,787	99
Dairy, poultry products	13	5,745	40	382	6.6	184	4,954	46	54	189	193	10
Fresh fruits, vegetables	57	23,213	692	4,326	18.6	1,857	29,203	550	530	1,296	732	39
Farm products (raw materials)	190	101,522	4,745	6,488	6.4	3,004	63,308	753	801	875	813	46
Farm supplies	10	4,059	258	320	7.9	188	2,908	49	47	50	49	4
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel, Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Colorado, total	2,897	100,540	2,079,138	25,583	1,919	1,545	834,571	1,352	1,379,728
Adams County	52	1,447	32,897	379	34	24	9,338	28	11,846
Aurora (part)[1]	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Remainder of County	45	(D)	(D)	(D)	(D)	19	(D)	26	(D)
Alamosa County	32	327	7,343	140	27	18	2,689	14	2,597
Alamosa	28	(D)	(D)	(D)	(D)	15	(D)	13	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Arapahoe County	44	1,249	28,668	406	26	27	10,434	17	35,176
Aurora (part)[1]	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Englewood	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	11	(D)	15	(D)
Archuleta County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Baca County	26	146	2,807	53	10	3	504	23	2,205
Bent County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Boulder County	57	732	17,020	274	50	36	7,002	21	6,497
Boulder	24	320	6,654	102	17	20	3,896	4	1,261
Longmont	23	272	6,812	115	21	10	949	13	4,505
Remainder of County	10	140	3,554	57	12	6	2,157	4	731
Chaffee County	13	107	2,609	63	8	4	460	9	5,326
Cheyenne County	10	66	2,194	18	4	...	...	10	1,351
Clear Creek County	5	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Conejos County	8	72	1,404	22	4	3	281	5	786
Costilla County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Crowley County	6	74	1,514	23	2	...	...	6	1,359
Custer County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Delta County	28	421	7,617	199	24	9	1,643	19	7,109
Denver County (coextensive with Denver city)	1,418	74,844	1,550,573	17,379	846	880	611,763	538	1,057,301
Dolores County	5	39	725	14	4	...	...	5	1,500
Douglas County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Eagle County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Elbert County	10	18	(Z)	11	8	...	...	10	1,052
El Paso County	126	41,940	57,684	824	89	88	31,174	38	17,992
Colorado Springs	112	41,829	55,697	786	77	83	30,384	29	13,780
Remainder of County	14	111	1,987	38	12	5	790	9	4,212
Fremont County	21	210	3,897	72	23	16	2,840	5	813
Canon City	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Garfield County	22	118	2,387	65	23	5	1,156	17	2,390
Gilpin County	...	...	...	...	...	...	...	...	...
Grand County	6	18	(Z)	5	6	...	...	6	935
Gunnison County	5	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Hinsdale County	...	...	...	...	...	...	...	...	...
Huerfano County	11	144	3,065	46	14	6	1,145	5	1,347
Walsenburg	11	144	3,065	46	14	6	1,145	5	1,347
Remainder of County	...	...	...	...	...	...	...	...	...
Jackson County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Jefferson County	42	719	15,424	197	55	27	6,598	15	3,934
Golden	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Remainder of County	41	(D)	(D)	(D)	(D)	27	(D)	14	(D)
Kiowa County	16	82	1,660	27	6	...	...	16	1,358
Kit Carson County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Lake County	6	84	1,764	28	6	3	1,039	3	1,056
La Plata County	33	638	13,573	203	14	22	4,888	11	4,660
Durango	26	(D)	(D)	(D)	(D)	20	(D)	6	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Larimer County	62	1,389	30,100	389	50	26	4,682	36	12,701
Fort Collins	25	307	6,753	102	24	13	3,449	12	4,454
Loveland	14	124	2,669	37	10	5	632	9	2,131
Remainder of County	23	956	20,678	250	16	8	601	15	6,086

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] Aurora is in Adams and Arapahoe counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Las Animas County	30	282	5,214	105	29	21	4,320	9	1,232
Trinidad	27	(D)	(D)	(D)	(D)	19	(D)	8	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Lincoln County	17	116	2,065	58	12	3	320	14	5,386
Logan County	55	1,224	26,777	342	35	19	10,588	36	22,576
Sterling	35	936	21,066	252	16	16	9,562	19	14,623
Remainder of County	20	288	5,711	90	19	3	1,026	17	7,953
Mesa County	78	2,432	49,256	674	67	50	21,701	28	14,284
Grand Junction	66	(D)	(D)	(D)	(D)	48	(D)	18	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Mineral County	...	...	...	...	...	...	...	...	...
Moffat County	22	244	5,745	77	15	13	3,330	9	2,630
Montezuma County	18	168	4,099	65	16	6	1,065	12	4,532
Montrose County	21	285	4,476	107	16	10	3,616	11	3,214
Morgan County	42	870	17,267	270	22	14	10,856	28	15,549
Fort Morgan	25	(D)	(D)	(D)	(D)	10	(D)	15	(D)
Remainder of County	17	(D)	(D)	(D)	(D)	4	(D)	13	(D)
Otero County	59	743	15,732	379	39	20	7,095	39	23,620
La Junta	26	320	6,340	114	20	12	5,271	14	6,170
Remainder of County	33	423	9,392	265	19	8	1,824	25	17,450
Ouray County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Park County	3	(D)	(D)	(D)	(D)	...	...	3	(D)
Phillips County	21	(D)	(D)	(D)	(D)	1	(D)	20	(D)
Pitkin County	...	...	...	...	...	...	...	...	...
Prowers County	34	304	5,999	108	24	14	2,256	20	6,462
Lamar	22	(D)	(D)	(D)	(D)	13	(D)	9	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Pueblo County	126	3,948	78,438	1,042	94	90	48,906	36	20,850
Pueblo	119	3,666	71,924	954	87	86	47,535	33	19,887
Remainder of County	7	332	6,514	88	7	4	1,371	3	963
Rio Blanco County	9	41	1,029	22	9	4	392	5	466
Rio Grande County	22	432	8,518	198	16	6	683	16	5,383
Routt County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Saguache County	8	116	2,900	110	6	3	759	5	1,089
San Juan County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
San Miguel County	3	10	(Z)	3	3	...	...	3	467
Sedgwick County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Summit County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Teller County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Washington County	17	149	2,145	36	11	...	...	17	5,195
Weld County	131	2,385	38,663	717	94	52	13,036	79	34,987
Greeley	53	1,068	21,028	354	43	37	9,956	16	10,917
Remainder of County	78	1,317	17,635	363	51	15	3,080	63	24,070
Yuma County	27	(D)	(D)	(D)	(D)	1	(D)	26	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
DENVER STANDARD METRO. AREA--Consists of Adams, Arapahoe, Denver, and Jefferson Counties, Colo.						
Wholesale trade, total	1,556	XXX	78,289	1,627,582	18,361	941
Type of Operation						
Merchant wholesalers	958	638,133	47,522	1,004,274	11,766	638
Manufacturers' sales branches, sales offices	266	627,176	23,433	481,345	4,877	...
Petroleum bulk plants, termials and LP gas facilities	50	53,700	2,206	44,947	545	28
Merchandise agents, brokers	238	389,357	3,567	71,354	857	254
Assemblers of farm products	44	38,024	1,261	25,662	316	21
Type by Kind of Business						
Merchant wholesalers	958	638,133	47,522	1,004,274	11,766	638
Grocery, confectionery, meat wholesalers	80	90,710	4,792	121,212	1,288	65
General-line grocery wholesalers	8	54,635	2,703	77,924	665	2
Confectionery wholesalers	5	1,107	66	1,302	18	7
Fish, sea food distributors	5	4,006	180	3,053	43	7
Meat, meat products wholesalers	24	13,553	794	13,242	177	29
Specialty-line grocery wholesalers	38	17,409	1,049	25,691	385	20
Farm products (edible) distributors	55	34,309	1,658	28,299	431	77
Poultry, poultry products distributors	14	13,794	491	7,931	148	21
Fresh fruit, vegetable wholesalers	41	20,515	1,167	20,368	283	56
Beer, wine, distilled spirits wholesalers	15	32,276	1,555	30,782	352	10
Beer, ale distributors	7	4,111	297	5,480	78	9
Wine, distilled spirits wholesalers	8	28,165	1,258	25,302	274	1
Tobacco distributors	10	12,135	422	8,403	111	8
Drugs, chemicals, allied products wholesalers	42	26,728	2,462	51,038	599	23
General-line drug wholesalers	4	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	16	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, explosives distributors	9	4,966	323	9,369	69	1
Paint, varnish wholesalers	13	2,088	294	6,198	65	8
Dry goods, apparel wholesalers	31	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	24	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	6	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	32	12,512	1,041	18,824	278	23
Furniture (household, office) wholesalers	16	3,287	304	5,586	83	11
Home furnishings, floor coverings wholesalers	16	9,225	737	13,238	195	12
Paper, allied products wholesalers	25	16,666	1,594	30,119	387	15
Coarse paper and products wholesalers	9	6,338	735	15,073	181	9
Printing and fine paper distributors	4	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	12	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	37	61,895	774	15,372	223	38
Automotive wholesalers	90	26,372	3,920	80,234	1,020	67
Motor vehicle distributors	11	3,411	411	8,313	89	4
Automotive equipment, tire-tube wholesalers	79	22,961	3,509	71,921	931	63
Electrical, electronics, appliance distributors	58	52,573	3,959	86,205	870	26
Electrical apparatus, supplies distributors	20	18,808	1,308	26,809	287	12
Electrical appliance, radio, TV set wholesalers	24	28,768	2,219	50,623	465	4
Electronic parts, equipment distributors	14	4,997	432	8,773	118	10
Hardware, plumbing-heating goods wholesalers	36	23,993	2,492	46,670	587	13
Hardware wholesalers	8	7,621	1,512	18,274	253	2
Plumbing, heating equipment, supplies distributors	28	16,372	1,480	28,396	334	11
Lumber, construction materials distributors	62	67,013	3,959	91,289	915	31
Lumber, millwork wholesalers	23	43,853	1,771	36,505	378	21
Construction materials distributors	39	23,160	2,188	54,784	537	10

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
DENVER STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Machinery, equipment, supplies distributors	219	97,820	11,462	230,764	2,696	107
Air conditioning, comm. refrigeration equip., distrs	15	4,291	490	11,396	116	10
Commercial machines, equipment distributors	29	7,581	992	17,798	224	14
Construction machinery, equipment dealers	18	16,114	1,776	37,785	337	6
Farm-garden machinery, equipment wholesalers	11	6,108	435	7,922	113	4
Industrial machinery, equipment distributors	48	24,132	2,742	55,892	742	21
Industrial materials, supplies distributors	33	15,856	1,300	21,853	288	19
Professional equipment, supplies distributors	19	9,370	1,678	34,674	369	10
Service establishment supply houses	42	12,087	1,658	32,928	413	23
Transportation equipment distributors	4	2,281	391	10,516	94	...
Metals, metalwork (except scrap) distributors	25	13,252	956	29,246	219	13
Iron, steel and products distributors	23	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	24	(D)	(D)	(D)	(D)	(D)
Iron, steel scrap dealers	11	(D)	(D)	(D)	(D)	(D)
Waste materials dealers	13	3,299	419	8,892	180	18
Other merchant wholesalers	117	45,930	4,002	82,639	1,137	72
Amusement, sporting goods distributors	30	8,551	963	17,760	212	16
Book, magazine, newspaper wholesalers	2	(D)	(D)	(D)	(D)	(D)
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	11	5,068	367	5,810	88	9
Jewelry wholesalers	21	2,905	282	7,272	92	16
Petroleum products distributors	9	3,116	253	5,481	64	4
Gift, art goods, greeting card wholesalers	7	1,866	241	4,071	71	3
Flower, bulb, plant wholesalers	8	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	27	15,397	806	16,603	263	18
Manufacturers' sales branches, sales offices	266	627,176	23,733	481,345	4,877	...
Sales branches (with stocks)	181	390,074	20,059	406,197	4,216	...
Sales offices (without stocks)	85	237,102	3,674	75,148	661	...
Food and kindred products	29	63,922	2,671	50,906	563	...
Textile mill products	5	(D)	(D)	(D)	(D)	(D)
Apparel and related products	3	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	2	(D)	(D)	(D)	(D)	(D)
Paper and allied products	7	17,680	329	7,007	67	...
Chemicals and allied products	33	(D)	(D)	(D)	(D)	(D)
Rubber products	14	60,837	1,307	27,863	259	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	11	(D)	(D)	(D)	(D)	(D)
Primary metal products	20	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	20	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	56	49,167	5,221	105,964	1,019	...
Electrical machinery	17	(D)	(D)	(D)	(D)	(D)
Transportation equipment	21	124,852	3,776	69,619	798	...
Instruments and related products	8	5,152	960	19,120	202	...
Other manufacturers' products*	19	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, termials and LP gas facilities	50	53,700	2,206	44,947	545	28
Gasoline, distillates, residuals	46	52,539	2,047	42,060	501	26
Bulk plants	45	(D)	(D)	(D)	(D)	(D)
Distributing terminals	1	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	4	1,161	159	2,887	44	2
Merchandise agents, brokers	238	389,357	3,567	71,354	857	254
Groceries, confectionery, meats	31	(D)	(D)	(D)	(D)	(D)
Farm products (edible)	8	12,464	104	2,145	21	6
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	7	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
DENVER STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Drugs, chemicals, paints	7	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	4	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	3	2,149	51	9 7	9	2
Furniture, home furnishings	18	9,434	242	3,929	14	1
Paper, allied products	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	15	11,250	669	13,510	172	21
Cotton	...	...	...	...	...	...
Grain	1	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	14	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	14	33,561	188	4,235	71	20
Electrical-electronic apparatus, equip., appliances	34	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	24	10,150	200	4,015	85	21
Lumber, construction materials	8	7,877	76	1,266	16	4
Machinery, equipment, supplies	42	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	4	2,584	28	647	13	5
Other merchandise agents, brokers	23	28,659	262	5,849	80	24
Assemblers of farm products	44	38,024	1,261	25,662	316	21
Dairy, poultry products	3	253	29	816	26	...
Fresh fruits, vegetables	14	7,381	511	8,159	131	5
Farm products (raw materials)	27	30,390	721	16,687	159	16
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...
PUEBLO STANDARD METROPOLITAN AREA--Coextensive with Pueblo County, Colo.						
Wholesale trade, total	126	XXX	3,998	78,439	1,042	94
Type of Operation						
Merchant wholesalers	90	48,906	3,005	59,941	770	79
Manufacturers' sales branches, sales offices	14	8,776	686	12,389	150	...
Petroleum bulk plants, terminals and LP gas facilities	17	7,579	259	5,120	72	10
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PUEBLO STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business						
Merchant wholesalers	90	48,906	3,005	59,941	770	79
Grocery, confectionery, meat wholesalers	19	21,600	664	13,163	167	15
Farm products (edible) distributors	11	1,634	97	1,906	45	17
Beer, wine, distilled spirits wholesalers	8	1,730	48	1,034	14	7
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	932	79	1,688	21	...
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	7	1,862	240	4,914	81	2
Electrical, electronics, appliance distributors	4	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	3	1,334	117	2,168	28	1
Lumber, construction materials distributors	6	1,337	330	6,123	82	3
Machinery, equipment, supplies distributors	19	3,628	355	8,561	83	23
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	7	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	14	8,776	686	12,389	150	...
Petroleum bulk plants, terminals and LP gas facilities	17	7,579	259	5,120	72	10
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
DENVER COUNTY						
Wholesale trade, total	1,418	XXX	74,844	1,550,573	17,379	846
Type of Operation						
Merchant wholesalers	880	611,763	45,134	948,014	11,083	579
Manufacturers' sales branches, sales offices	261	622,836	23,346	473,465	4,791	...
Petroleum bulk plants, terminals and LP gas facilities	27	48,778	1,916	39,001	458	13
Merchandise agents, brokers	221	354,161	3,395	67,526	779	237
Assemblers of farm products	29	31,526	1,053	22,567	268	17
Type by Kind of Business						
Merchant wholesalers	880	611,763	45,134	948,014	11,083	579
Grocery, confectionery, meat wholesalers	73	89,179	4,663	119,097	1,255	56
Farm products (edible) distributors	49	33,474	1,622	27,086	408	67
Beer, wine, distilled spirits wholesalers	14	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	8	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	39	26,348	2,407	49,496	584	23
Dry goods, apparel wholesalers	30	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	32	12,512	1,041	18,824	278	23
Paper, allied products wholesalers	24	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	33	59,090	741	14,781	215	32
Automotive wholesalers	77	22,880	3,520	70,480	907	61
Electrical, electronics, appliance distributors	58	52,573	3,959	86,205	870	26
Hardware, plumbing-heating goods wholesalers	33	23,600	2,442	45,544	572	11
Lumber, construction materials distributors	50	62,527	3,436	78,669	782	27
Machinery, equipment, supplies distributors	209	90,041	10,842	215,134	2,562	102
Metals, metalwork (except scrap) distributors	23	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	23	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	105	42,527	3,520	72,148	949	63
Manufacturers' sales branches, sales offices	261	622,836	23,346	473,465	4,791	...
Petroleum bulk plants, terminals and LP gas facilities	27	48,778	1,916	39,001	458	13
Merchandise agents, brokers	221	354,161	3,395	67,526	779	237
Assemblers of farm products	29	31,526	1,053	22,567	268	17
EL PASO COUNTY						
Wholesale trade, total	126	XXX	2,940	57,684	824	89
Type of Operation						
Merchant wholesalers	88	31,174	2,256	44,158	610	71
Manufacturers' sales branches, sales offices	9	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	18	8,047	216	4,827	63	12
Merchandise agents, brokers	5	2,962	33	629	31	4
Assemblers of farm products	6	(D)	(D)	(D)	(D)	(D)
PUEBLO COUNTY (See Pueblo Standard Metropolitan Area, Table 103.)						
WELD COUNTY						
Wholesale trade, total	131	XXX	2,085	38,663	717	94
Type of Operation						
Merchant wholesalers	52	13,036	818	15,961	296	41
Manufacturers' sales branches, sales offices	1	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	32	6,975	261	5,468	83	32
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	43	23,428	947	15,887	297	16

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	2,422	XXX	96,594	XXX	XXX	74,803	1,436,603	25,316	1,534
Merchant wholesalers	1,157	620,621	62,453	78,088	12.6	44,176	842,207	14,911	824
Manufacturers' sales branches, sales offices	258	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	458	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	195	320,375	396	6,698	2.1	2,811	56,706	1,087	158
Assemblers of farm products	354	176,453	6,856	9,759	5.5	5,003	101,429	2,383	130
STANDARD METROPOLITAN AREAS									
DENVER									
Total	1,212	XXX	72,463	XXX	XXX	59,819	1,125,762	18,750	702
Merchant wholesalers	731	496,450	49,451	61,731	12.4	36,230	680,284	11,840	497
Manufacturers' sales branches, sales offices	224	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	56	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	164	271,760	296	5,856	2.2	2,488	49,143	695	138
Assemblers of farm products	37	31,741	705	1,920	6.0	794	11,883	250	19
PUEBLO									
Total	128	XXX	3,721	XXX	XXX	2,974	57,657	1,070	80
Merchant wholesalers	91	30,766	3,272	3,917	12.7	2,198	40,534	768	64
Manufacturers' sales branches, sales offices	13	6,203	251	923	14.9	490	11,196	154	...
Petroleum bulk plants, terminals and LP gas facilities	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	3,285	101	261	7.9	111	2,270	44	2
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
DENVER COUNTY									
Total	1,146	XXX	71,247	XXX	XXX	59,003	1,109,636	18,425	657
Merchant wholesalers	705	487,522	48,496	60,671	12.4	35,673	668,065	11,606	480
Other operating types	441	702, 62	22,751	50,157	7.1	23,330	441,571	6,819	177
EL PASO COUNTY									
Total	89	XXX	2,421	XXX	XXX	1,741	33,276	624	76
Merchant wholesalers	60	21,355	1,674	2,412	11.8	1,286	24,820	434	58
Other operating types	29	14,341	747	1,230	8.6	455	8,456	190	18
PUEBLO COUNTY (See Pueblo Standard Metropolitan Area									
WELD COUNTY									
Total	116	XXX	1,315	XXX	XXX	1,693	30,262	608	78
Merchant wholesalers	32	10,274	539	1,267	12.3	583	12,302	232	29
Other operating types	84	31,339	776	2,161	6.9	1,110	17,960	376	49

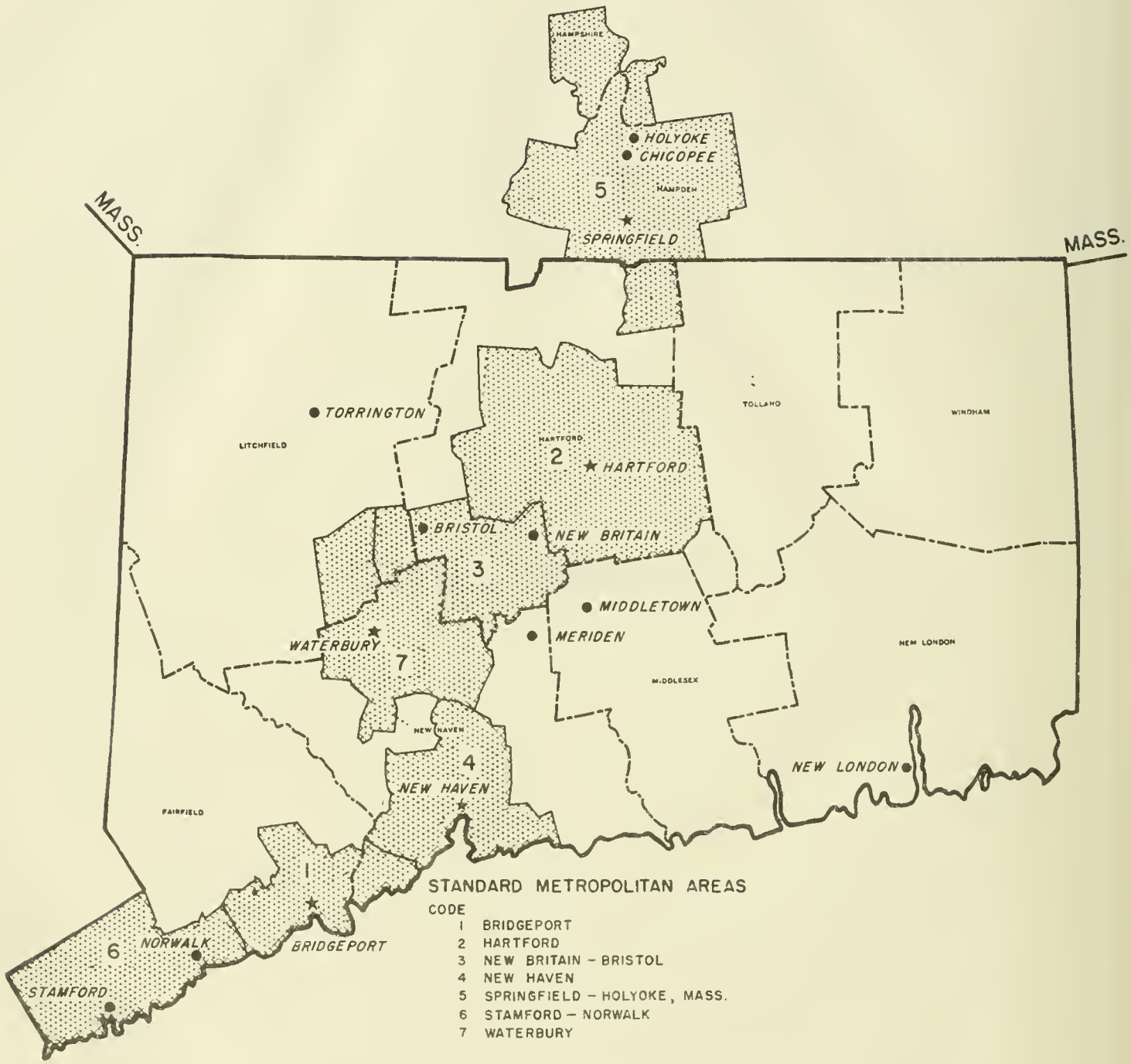
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1]Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

CONNECTICUT

CONNECTICUT
(8 COUNTIES)



STANDARD METROPOLITAN AREAS

CODE

1 BRIDGEPORT
2 HARTFORD
3 NEW BRITAIN – BRISTOL
4 NEW HAVEN
5 SPRINGFIELD – HOLYOKE, MASS.
6 STAMFORD – NORWALK
7 WATERBURY

LEGEND

● PLACES OF 25,000 TO 100,000
★ PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREAS

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	2,912	XXX	151,280	XXX	XXX	139,592	2,680,006	31,587	29,956	30,537	32,454	1,366
Type of Operation												
Merchant wholesalers	2,260	1,132,164	106,350	170,492	15.1	93,754	1,764,681	21,903	20,726	20,883	22,471	1,209
Manufacturers' sales branches, sales offices	303	507,986	25,939	51,059	10.1	27,764	567,940	5,557	5,655	5,693	5,755	2
Petroleum bulk plants, terminals and LP gas facilities	122	295,984	17,218	27,821	9.4	12,581	237,716	2,550	2,417	2,394	2,592	28
Merchandise agents, brokers	188	152,157	231	9,686	6.4	3,656	64,333	681	636	679	686	108
Assemblers of farm products	39	26,876	1,542	3,529	13.1	1,837	45,336	896	522	888	950	19
Type by Kind of Business												
Merchant wholesalers	2,260	1,132,164	106,350	170,492	15.1	93,754	1,764,681	21,903	20,726	20,883	22,471	1,209
Grocery, confectionery, meat wholesalers	285	170,249	8,413	17,280	10.1	9,193	174,248	2,273	2,247	2,290	2,349	195
General-line grocery wholesalers	40	66,955	5,306	6,464	9.7	3,333	63,088	820	808	817	825	8
Confectionery wholesalers	26	6,605	265	831	12.6	463	8,699	149	136	131	144	24
Fish, sea food distributors	14	2,573	128	448	17.4	251	5,264	57	55	63	74	12
Meat, meat products wholesalers	80	58,676	986	5,172	8.8	2,842	52,456	610	623	627	654	72
Specialty-line grocery wholesalers	125	35,440	1,728	4,365	12.3	2,304	44,741	637	625	652	652	79
Farm products (edible) distributors	158	59,615	1,822	7,119	11.9	3,711	59,452	927	911	888	948	138
Poultry, poultry products distributors	29	19,143	564	1,558	8.1	712	13,776	199	199	212	208	12
Fresh fruit, vegetable wholesalers	129	40,472	1,258	5,561	13.7	2,999	45,676	728	712	676	740	126
Beer, wine, distilled spirits wholesalers	73	140,786	12,641	13,846	9.8	7,768	156,773	1,531	1,536	1,546	1,539	20
Beer, ale distributors	43	30,798	1,475	5,789	18.8	3,009	56,722	663	683	702	664	11
Wine, distilled spirits wholesalers	30	109,988	11,166	8,057	7.3	4,759	100,051	868	853	844	875	9
Tobacco distributors	49	60,945	2,812	3,569	5.9	1,690	31,176	453	444	456	456	38
Drugs, chemicals, allied products wholesalers	78	42,439	4,137	7,383	17.4	4,166	76,558	997	999	1,007	1,028	35
General-line drug wholesalers	11	24,345	2,658	3,236	13.3	1,964	33,617	480	473	475	494	3
Specialty-line drug, toiletries wholesalers	30	6,887	663	1,560	22.7	911	20,381	202	203	211	222	16
Industrial chemicals, explosives distributors	20	6,798	486	1,391	20.5	661	11,982	167	169	165	167	11
Paint, varnish wholesalers	17	4,409	330	1,196	27.1	630	10,578	148	154	156	145	5
Dry goods, apparel wholesalers	61	22,256	2,766	3,312	14.9	1,631	32,326	410	404	432	468	37
Clothing, furnishings, footwear wholesalers	32	8,728	1,258	1,328	15.2	662	11,679	140	137	149	178	21
General-line dry goods wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	24	9,874	1,115	1,608	16.3	707	15,917	214	214	225	226	13
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	58	19,872	2,047	3,146	15.8	1,629	32,361	336	343	335	393	34
Furniture (household, office) wholesalers	27	7,024	465	1,252	17.8	622	12,963	138	138	125	154	21
Home furnishings, floor coverings wholesalers	31	12,848	1,582	1,894	14.7	1,007	19,398	198	205	210	239	13
Paper, allied products wholesalers	88	35,654	3,563	7,548	21.2	4,048	71,759	867	868	862	870	41
Coarse paper and products wholesalers	47	19,023	2,427	4,125	21.7	2,408	40,525	508	505	502	501	20
Printing and fine paper distributors	16	10,410	717	1,576	15.1	649	10,552	138	139	134	130	7
Stationery, office supplies wholesalers	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	2	(D)	(D)	(0)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(0)
Farm products (raw materials) merchants	18	12,240	7,069	2,859	23.4	1,635	40,150	1,299		359	1,184	8
Automotive wholesalers	198	51,127	5,991	11,419	22.3	6,852	130,307	1,659	1,629	1,648	1,679	121
Motor vehicle distributors	26	18,426	501	2,433	13.2	1,270	22,387	270	257	252	253	21
Automotive equipment, tire-tube wholesalers	172	32,701	5,490	8,986	27.5	5,582	107,920	1,389	1,372	1,396	1,426	100
Electrical, electronics, appliance distributors	123	87,412	10,008	13,073	15.0	7,325	142,009	1,553	1,535	1,514	1,597	52
Electrical apparatus, supplies distributors	56	39,480	4,858	5,699	14.4	3,169	60,754	671	669	663	673	32
Electrical appliance, radio, TV set wholesalers	32	41,092	4,044	5,598	13.6	3,032	59,155	614	600	576	626	8
Electronic parts, equipment distributors	35	6,840	1,106	1,776	26.0	1,124	22,100	268	266	275	298	12
Hardware, plumbing-heating goods wholesalers	140	62,332	10,739	11,514	18.5	6,395	122,583	1,296	1,299	1,307	1,412	54
Hardware wholesalers	33	11,452	1,961	2,558	22.3	1,481	27,659	319	320	328	343	13
Plumbing, heating equipment, supplies distributors	107	50,880	8,778	8,956	17.6	4,914	94,924	977	979	979	1,069	41
Lumber, construction materials distributors	130	72,036	7,160	11,746	16.3	6,141	112,953	1,274	1,273	1,259	1,282	53
Lumber, millwork wholesalers	49	44,878	5,485	5,665	12.6	3,195	54,131	694	658	608	617	11
Construction materials distributors	81	27,158	1,675	6,081	22.4	2,946	58,822	580	615	651	665	42
Machinery, equipment, supplies distributors	398	151,431	15,046	30,549	20.2	17,456	316,491	3,510	3,508	3,510	3,579	141
Air conditioning, comm. refrigeration equip., distrs	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment distributors	44	7,845	813	1,863	23.7	1,001	19,214	212	219	211	234	20
Construction machinery, equipment dealers	30	19,110	2,556	3,050	16.0	1,815	27,997	327	329	320	310	3
Farm-garden machinery, equipment wholesalers	9	7,814	571	1,161	14.9	624	11,937	138	142	135	143	2
Industrial machinery, equipment distributors	85	41,135	3,588	9,538	23.2	5,637	104,391	1,031	1,011	1,069	1,014	21
Industrial materials, supplies distributors	100	31,456	4,398	7,428	23.6	4,487	82,400	964	974	933	1,003	46
Professional equipment, supplies distributors	36	7,061	957	1,907	27.0	1,120	19,169	250	246	258	282	15
Service establishment supply houses	63	10,020	1,089	2,535	25.3	1,295	23,549	321	318	309	329	22
Transportation equipment distributors	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(0)
Metals, metalwork (except scrap) distributors	53	30,775	4,947	6,182	20.1	3,239	63,474	658	661	650	705	19
Iron, steel and products distributors	39	24,733	4,680	5,465	22.1	2,874	56,466	579	583	565	604	12
Nonferrous metals distributors	14	6,042	267	717	11.9	365	6,938	79	78	85	101	7
Scrap, waste materials dealers	151	45,469	2,593	8,807	19.4	4,743	90,421	1,244	1,249	1,218	1,277	115
Iron, steel scrap dealers	49	9,602	824	2,652	27.6	1,223	25,258	311	320	304	337	41
Waste materials dealers	102	35,867	1,769	6,155	17.2	3,520	65,163	933	929	914	940	74
Other merchant wholesalers	199	67,526	4,596	11,140	16.5	6,132	111,710	1,616	1,554	1,602	1,705	108
Amusement, sporting goods distributors	42	9,620	1,363	1,531	15.9	853	16,490	186	187	201	233	33
Book, magazine, newspaper wholesalers	25	14,953	286	2,402	16.1	1,566	26,002	500	460	437	469	9
Coal wholesalers	6	4,794	263	675	14.1	311	5,660	70	68	66	72	2
Farm supplies wholesalers	18	8,487	827	1,916	22.6	1,011	19,363	311	285	288	297	4
Jewelry wholesalers	15	2,587	518	405	15.7	191	3,537	65	47	48	49	15
Petroleum products distributors	29	15,532	430	2,043	13.2	1,051	19,661	197	196	204	204	9
Gift, art goods, greeting card wholesalers	13	1,988	150	466	23.4	245	4,291	64	76	103	106	11
Flower, bulb, plant wholesalers	15	1,726	58	410	23.8	218	3,565	70	76	69	69	14
Miscellaneous products merchant wholesalers	36	7,839	701	1,292	16.5	686	13,141	153	159	186	206	11

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	303	507,986	25,939	51,059	10.1	27,764	567,940	5,557	5,655	5,693	5,755	2
Sales branches (with stocks)	213	295,365	25,939	37,949	12.8	21,142	423,959	4,374	4,402	4,448	4,526	2
Sales offices (without stocks)	90	212,621	•••	13,110	6.2	6,622	143,981	1,183	1,253	1,245	1,229	•••
Food and kindred products	76	163,131	2,712	16,813	10.3	7,470	155,235	1,671	1,777	1,812	1,759	•••
Textile mill products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	6	3,248	175	529	16.3	254	6,904	80	78	76	75	•••
Paper and allied products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	13	22,094	220	1,651	7.5	692	12,744	123	120	119	124	•••
Rubber products	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Stone, clay, and glass products	5	6,560	493	712	10.9	533	12,459	114	119	121	129	•••
Primary metal products	21	84,552	561	2,668	3.2	1,228	23,153	215	212	205	208	•••
Fabricated metal products	7	9,451	2,001	844	8.9	390	7,443	72	78	79	68	•••
Machinery (except electrical)	90	64,979	11,684	11,276	17.4	7,507	153,942	1,407	1,417	1,421	1,435	•••
Electrical machinery	21	68,553	1,032	3,807	5.6	2,300	45,040	407	408	414	411	•••
Transportation equipment	11	9,011	1,255	1,373	15.2	932	18,121	215	214	214	211	•••
Instruments and related products	13	17,372	253	3,010	17.3	1,851	52,745	427	428	420	417	•••
Other manufacturers' products*	25	28,379	3,098	3,341	11.8	2,024	39,070	454	439	430	451	2
Petroleum bulk plants, terminals and LP gas facilities	122	295,984	17,218	27,821	9.4	12,581	237,716	2,550	2,417	2,394	2,592	28
Gasoline, distillates, residuals	119	294,273	17,112	27,000	9.2	12,211	231,518	2,474	2,343	2,313	2,519	28
Bulk plants	80	60,923	3,299	7,326	12.0	3,395	67,904	781	734	728	801	28
Distributing terminals	39	233,350	13,813	19,674	8.4	8,816	163,614	1,693	1,609	1,585	1,718	•••
Wholesale LP gas facilities	3	1,711	106	821	48.0	370	6,198	76	74	81	73	•••
Merchandise agents, brokers	188	152,157	231	9,686	6.4	3,656	64,333	681	636	679	686	108
Groceries, confectionery, meats	22	38,694	•••	2,187	5.7	646	9,984	147	138	145	158	12
Farm products (edible)	5	7,711	•••	268	3.5	71	1,827	9	9	18	20	1
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Dry goods, piece goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cotton	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Grain	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Livestock	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Tobacco (leaf)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Miscellaneous inedible farm products	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Automotive	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	18	11,186	17	776	6.9	319	6,530	52	50	53	52	15
Hardware, plumbing, heating goods	14	6,223	1	552	8.9	291	4,950	49	45	48	48	3
Lumber, construction materials	11	8,473	2	359	4.2	150	2,912	32	38	36	31	6
Machinery, equipment, supplies	57	29,242	100	2,836	9.7	1,225	24,335	208	209	231	232	39
Metals, metalwork (except scrap)	13	8,645	1	562	6.5	190	3,227	40	41	40	35	6
Other merchandise agents, brokers	28	30,840	108	1,401	4.5	545	6,564	67	68	69	70	14
Assemblers of farm products	39	26,876	1,542	3,529	13.1	1,837	45,336	896	522	888	950	19
Dairy, poultry products	16	18,165	89	1,646	9.1	833	17,159	244	236	247	261	8
Fresh fruits, vegetables	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	13	6,551	1,415	1,437	21.9	782	24,680	553	213	593	621	4
Farm supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Connecticut, total	2,912	139,592	2,680,006	32,454	1,366	2,260	1,132,164	652	983,003
Fairfield County	748	36,568	693,577	7,769	325	596	301,513	152	188,650
Bridgeport	320	18,751	364,178	4,036	132	261	164,067	59	87,897
Danbury	54	1,692	32,459	359	32	47	16,679	7	10,197
Norwalk	58	1,925	36,798	434	20	52	17,332	6	11,091
Shelton	9	157	2,549	35	6	6	1,236	3	1,258
Stamford	144	7,782	142,060	1,648	74	112	68,729	32	28,832
Remainder of County	163	6,261	115,533	1,257	61	118	33,470	45	49,375
Hartford County	895	48,465	918,484	11,544	408	669	413,870	226	324,990
Bristol	22	406	7,614	104	17	17	2,051	5	2,890
Hartford	543	32,727	638,955	8,378	234	407	287,983	136	221,621
New Britain	57	1,788	30,723	410	32	53	20,079	4	3,987
Remainder of County	273	13,544	241,192	2,652	125	192	103,757	81	96,492
Litchfield County	78	1,946	36,329	543	39	57	17,447	21	14,004
Torrington	42	1,077	18,978	301	21	35	13,386	7	6,662
Winsted	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Remainder of County	29	(D)	(D)	(D)	(D)	17	(D)	12	(D)
Middlesex County	64	2,404	47,323	695	36	49	11,609	15	14,337
Middletown	28	794	14,439	183	12	23	5,094	5	2,893
Remainder of County	36	1,610	32,884	512	24	26	6,515	10	11,444
New Haven County	883	41,488	817,433	9,684	446	705	319,616	178	376,711
Ansonia	18	(D)	(D)	(D)	(D)	16	(D)	2	(D)
Derby	14	425	7,848	112	4	11	4,592	3	2,787
Meriden	35	1,076	20,973	245	20	29	7,752	6	6,946
Naugatuck	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
New Haven	471	23,185	464,024	5,372	243	383	186,119	88	228,248
Wallingford	14	537	10,602	137	9	11	7,002	3	848
Waterbury	143	6,489	128,510	1,523	77	111	47,347	32	59,538
Remainder of County	184	8,865	170,091	2,102	77	141	62,079	43	54,770
New London County	176	6,753	127,900	1,718	86	139	56,735	37	36,023
Groton	7	314	7,469	87	1	4	1,540	3	2,866
New London	70	2,157	41,101	550	30	55	21,237	15	11,472
Norwich	67	3,428	63,638	868	38	56	24,501	11	16,163
Remainder of County	32	854	15,692	213	17	24	9,457	8	5,522
Tolland County	17	258	4,809	65	6	8	1,506	9	5,787
Rockville	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	13	(D)	(D)	(D)	(D)	5	(D)	8	(D)
Windham County	51	1,710	34,151	436	20	37	9,868	14	22,501
Putnam	13	206	3,659	61	6	10	2,433	3	631
Willimantic	23	893	17,286	201	8	17	5,012	6	15,211
Remainder of County	15	611	13,206	174	6	10	2,423	5	6,659

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BRIDGEPORT STANDARD METROPOLITAN AREA--Consists of Bridgeport City, Fairfield, Stratford, and Trumbull towns in Fairfield County; and Milford town in New Haven County, Conn.						
Wholesale trade, total	402	xxx	23,188	439,841	4,922	165
Type of Operation						
Merchant wholesalers	322	188,072	17,078	325,332	3,774	150
Manufacturers' sales branches, sales offices	44	62,682	3,809	73,893	714	...
Petroleum bulk plants, termionals and LP gas facilities	11	32,219	1,727	33,420	346	2
Merchandise agents, brokers	23	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	322	188,072	17,078	325,332	3,774	150
Grocery, confectionery, meat wholesalers	50	29,585	1,872	35,351	492	30
General-line grocery wholesalers	7	6,982	339	6,234	89	...
Confectionery wholesalers	5	696	46	729	15	6
Meat, fish wholesalers	18	13,113	802	16,023	200	15
Specialty-line grocery wholesalers	20	8,794	685	12,365	188	9
Farm products (edible) distributors	15	4,002	241	5,175	68	15
Poultry, poultry products distributors	1	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	14	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	10	22,629	1,654	38,091	302	2
Tobacco distributors	5	13,083	208	3,660	53	4
Drugs, chemicals, allied products wholesalers	11	3,511	451	7,958	107	3
General- and specialty-line drug wholesalers	4	1,264	195	3,065	37	...
Industrial chemicals, paint wholesalers	7	2,247	256	4,893	70	3
Dry goods, apparel wholesalers	5	328	30	563	8	4
Clothing, furnishings, footwear wholesalers	3	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	1,477	123	2,242	33	3
Paper, allied products wholesalers	13	4,373	569	9,059	125	4
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	25	15,082	1,144	22,155	237	10
Electrical, electronics, appliance distributors	16	7,944	1,083	21,157	241	7
Hardware, plumbing-heating goods wholesalers	21	8,421	789	17,671	211	10
Hardware wholesalers	2	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	19	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	19	22,215	2,057	34,323	362	2
Lumber, millwork wholesalers	8	17,262	1,480	22,537	240	...
Construction materials distributors	11	4,953	577	11,786	122	2
Machinery, equipment, supplies distributors	65	21,742	3,149	54,867	640	25
Commercial machines, equipment distributors	6	2,133	179	2,999	39	1
Industrial machinery, equipment distributors	18	6,173	827	14,631	141	6
Industrial materials, supplies distributors	21	7,501	1,391	25,310	296	13
Professional equipment, supplies distributors	3	1,224	211	3,991	55	1
Service establishment supply houses	9	1,663	256	4,714	71	2
Other machinery, equipment, supplies distributors	8	3,048	285	3,322	38	2
Metals, metalwork (except scrap) distributors	12	13,533	1,634	31,937	321	1
Scrap, waste materials dealers	24	5,640	729	15,036	194	21
Other merchant wholesalers	26	14,507	1,345	26,087	380	9
Amusement, sporting goods distributors	4	723	50	1,127	19	4
Jewelry wholesalers	...	...	...	...	...	...
Merchant wholesalers, n.e.c.	22	13,784	1,295	24,960	361	5
Manufacturers' sales branches, sales offices	44	62,682	3,809	73,893	714	...
Sales branches (with stocks)	33	32,666	3,138	60,937	593	...
Sales offices (without stocks)	11	30,016	671	12,956	121	...
Petroleum bulk plants, termionals and LP gas facilities	11	32,219	1,727	33,420	346	2
Merchandise agents, brokers	23	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
HARTFORD STANDARD METROPOLITAN AREA--Consists of Hartford City, Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor towns in Hartford County, Conn.						
Wholesale trade, total	769	xxx	44,821	852,634	10,650	329
Type of Operation						
Merchant wholesalers	559	379,917	28,937	533,925	7,043	287
Manufacturers' sales branches, sales offices	120	179,188	11,060	215,113	2,172	...
Petroleum bulk plants, termionals and LP gas facilities	19	74,229	2,803	55,311	550	5
Merchandise agents, brokers	57	48,566	1,118	20,528	215	33
Assemblers of farm products	14	8,997	903	27,757	670	4
Type by Kind of Business						
Merchant wholesalers	559	379,917	28,937	533,925	7,043	287
Grocery, confectionery, meat wholesalers	64	39,699	2,036	39,029	491	51
General-line grocery wholesalers	9	16,416	799	15,786	173	1
Confectionery wholesalers	7	2,193	154	2,919	41	9
Meat, fish wholesalers	25	16,061	732	14,135	179	26
Specialty-line grocery wholesalers	23	5,029	351	6,189	98	15
Farm products (edible) distributors	39	17,018	1,572	17,873	287	37
Poultry, poultry products distributors	7	860	43	794	19	2
Fresh fruit, vegetable wholesalers	32	16,158	1,529	17,079	268	35
Beer, wine, distilled spirits wholesalers	16	66,752	2,577	47,797	490	5
Tobacco distributors	10	11,832	338	6,823	88	8
Drugs, chemicals, allied products wholesalers	11	13,303	1,063	15,448	264	9
General- and specialty-line drug wholesalers	7	11,580	832	11,501	211	5
Industrial chemicals, paint wholesalers	4	1,723	231	3,947	53	4
Dry goods, apparel wholesalers	11	6,933	485	7,750	117	8
Clothing, furnishings, footwear wholesalers	3	1,668	110	1,002	26	1
General- and specialty-line dry goods wholesalers	8	5,265	375	6,748	91	7
Furniture, home furnishings wholesalers	23	9,819	795	16,452	205	13
Paper, allied products wholesalers	25	16,960	1,850	31,627	361	12
Farm products (raw materials) merchants	17	8,178	1,477	38,522	1,161	3
Automotive wholesalers	51	13,659	2,140	38,984	500	25
Electrical, electronics, appliance distributors	34	40,164	3,124	58,637	648	13
Hardware, plumbing-heating goods wholesalers	44	17,842	1,727	35,682	367	15
Hardware wholesalers	11	3,646	466	8,225	95	5
Plumbing, heating equipment, supplies distributors	33	14,196	1,261	27,457	272	10
Lumber, construction materials distributors	33	22,667	1,691	30,069	349	16
Lumber, millwork wholesalers	15	14,003	903	16,205	198	2
Construction materials distributors	18	8,664	788	13,864	151	14
Machinery, equipment, supplies distributors	114	67,881	5,595	101,981	1,042	36
Commercial machines, equipment distributors	17	3,342	497	10,001	104	5
Industrial machinery, equipment distributors	22	9,960	1,066	17,677	158	8
Industrial materials, supplies distributors	25	11,180	1,325	24,694	261	8
Professional equipment, supplies distributors	10	1,418	166	3,153	44	7
Service establishment supply houses	17	4,464	554	10,193	126	5
Other machinery, equipment, supplies distributors	23	37,517	1,987	36,263	349	3
Metals, metalwork (except scrap) distributors	11	7,079	621	12,975	145	...
Scrap, waste materials dealers	19	7,086	594	11,367	191	15
Other merchant wholesalers	47	13,045	1,252	22,909	337	24
Amusement, sporting goods distributors	9	1,970	101	2,589	43	7
Jewelry wholesalers	5	489	45	870	14	5
Merchant wholesalers, n.e.c.	33	10,586	1,106	19,450	280	12
Manufacturers' sales branches, sales offices	120	179,188	11,060	215,113	2,172	...
Sales branches (with stocks)	84	111,147	8,688	169,313	1,751	...
Sales offices (without stocks)	36	68,041	2,372	45,800	421	...
Petroleum bulk plants, termionals and LP gas facilities	19	74,229	2,803	55,311	550	5
Merchandise agents, brokers	57	48,566	1,118	20,528	215	33
Assemblers of farm products	14	8,997	903	27,757	670	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NEW BRITAIN-BRISTOL STANDARD METROPOLITAN AREA--Consists of Bristol and New Britain Cities, Berlin, Plainville, and Southington towns in Hartford County; and Plymouth town in Litchfield County, Conn.						
Wholesale trade, total	110	XXX	3,425	62,622	817	70
Type of Operation						
Merchant wholesalers	95	30,788	2,490	45,401	624	69
Manufacturers' sales branches, sales offices	8	12,533	651	12,271	135	...
Petroleum bulk plants, terminals and LP gas facilities	3	1,164	90	1,920	17	...
Merchandise agents, brokers	4	2,332	194	3,030	41	1
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	95	30,788	2,490	45,401	624	69
Grocery, confectionery, meat wholesalers	13	5,213	338	6,157	92	7
Farm products (edible) distributors	5	2,019	102	1,919	32	5
Beer, wine, distilled spirits wholesalers	2	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	3	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	9	1,147	174	3,588	53	20
Electrical, electronics, appliance distributors	4	1,884	132	2,606	34	1
Hardware, plumbing-heating goods wholesalers	10	3,344	310	5,868	76	5
Lumber, construction materials distributors	6	978	173	3,158	27	4
Machinery, equipment, supplies distributors	10	1,572	261	4,542	58	7
Metals, metalwork (except scrap) distributors	5	1,547	156	3,023	37	2
Scrap, waste materials dealers	10	4,966	278	4,581	56	6
Other merchant wholesalers	8	1,579	121	2,398	45	8
Manufacturers' sales branches, sales offices	8	12,533	651	12,271	135	...
Petroleum bulk plants, terminals and LP gas facilities	3	1,164	90	1,920	17	...
Merchandise agents, brokers	4	2,332	194	3,030	41	1
Assemblers of farm products	...	...	...	...	...	...
NEW HAVEN STANDARD METROPOLITAN AREA--Consists of New Haven City, Branford, East Haven, Hamden, North Haven, Orange, West Haven and Woodbridge towns in New Haven County, Conn.						
Wholesale trade, total	602	XXX	29,803	590,735	6,938	296
Type of Operation						
Merchant wholesalers	480	230,792	19,699	372,543	4,789	273
Manufacturers' sales branches, sales offices	65	125,490	6,243	141,706	1,354	...
Petroleum bulk plants, terminals and LP gas facilities	16	116,960	2,934	60,353	581	...
Merchandise agents, brokers	34	31,901	716	12,076	140	16
Assemblers of farm products	7	3,757	211	4,057	74	7
Type by Kind of Business						
Merchant wholesalers	480	230,792	19,699	372,543	4,789	273
Grocery, confectionery, meat wholesalers	56	36,327	1,910	39,474	512	37
General-line grocery wholesalers	8	16,589	848	16,561	213	2
Confectionery wholesalers	7	2,970	229	4,343	71	4
Meat, fish wholesalers	17	9,310	512	9,773	124	12
Specialty-line grocery wholesalers	24	7,458	321	8,797	104	19
Farm products (edible) distributors	38	13,735	719	13,762	229	32
Poultry, poultry products distributors	4	4,626	236	4,613	61	1
Fresh fruit, vegetable wholesalers	34	9,109	483	9,149	168	31
Beer, wine, distilled spirits wholesalers	16	24,662	1,675	34,772	365	7
Tobacco distributors	6	10,142	358	6,717	94	9
Drugs, chemicals, allied products wholesalers	20	11,786	1,123	21,025	274	8
General- and specialty-line drug wholesalers	13	10,415	951	18,494	237	5
Industrial chemicals, paint wholesalers	7	1,371	172	2,531	37	3
NEW HAVEN STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Dry goods, apparel wholesalers	20	5,795	476	8,842	126	17
Clothing, furnishings, footwear wholesalers	11	3,130	238	4,028	67	11
General- and specialty-line dry goods wholesalers	9	2,665	238	4,814	59	6
Furniture, home furnishings wholesalers	14	4,725	418	7,691	91	4
Paper, allied products wholesalers	21	7,258	895	16,737	225	8
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	37	7,687	1,324	23,535	323	32
Electrical, electronics, appliance distributors	30	24,506	1,675	33,067	354	13
Hardware, plumbing-heating goods wholesalers	24	14,795	1,763	32,288	398	9
Hardware wholesalers	6	1,555	261	4,933	72	2
Plumbing, heating equipment, supplies distributors	18	13,240	1,502	27,355	326	7
Lumber, construction materials distributors	24	12,878	760	15,736	187	13
Lumber, millwork wholesalers	9	8,015	292	5,914	74	5
Construction materials distributors	15	4,863	468	9,822	113	8
Machinery, equipment, supplies distributors	83	23,039	3,073	53,918	749	18
Commercial machines, equipment distributors	9	1,149	172	3,225	57	4
Industrial machinery, equipment distributors	19	4,971	569	10,000	125	4
Industrial materials, supplies distributors	16	3,999	723	13,871	213	3
Professional equipment, supplies distributors	7	2,230	353	5,918	92	2
Service establishment supply houses	22	2,476	333	5,692	85	5
Other machinery, equipment, supplies distributors	10	8,214	923	15,212	177	...
Metals, metalwork (except scrap) distributors	9	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	41	16,028	1,988	37,187	493	28
Other merchant wholesalers	40	14,416	1,190	20,659	292	30
Amusement, sporting goods distributors	15	4,710	414	7,389	90	12
Jewelry wholesalers	5	1,713	98	1,756	25	6
Merchant wholesalers, n.e.c.	20	7,993	678	11,514	177	12
Manufacturers' sales branches, sales offices	65	125,490	6,243	141,706	1,354	...
Sales branches (with stocks)	45	53,187	4,101	84,244	924	...
Sales offices (without stocks)	20	72,303	2,142	57,462	430	...
Petroleum bulk plants, terminals and LP gas facilities	16	116,960	2,934	60,353	581	...
Merchandise agents, brokers	34	31,901	716	12,076	140	16
Assemblers of farm products	7	3,757	211	4,057	74	7
SPRINGFIELD-HOLYOKE STANDARD METROPOLITAN AREA--Consists of Chicopee, Holyoke, Springfield, and Westfield Cities, Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham towns in Hampden County; Northampton City, Easthampton, and South Hadley towns in Hampshire County, Mass.; Enfield town in Hartford County, Conn.						
Wholesale trade, total	596	XXX	30,094	593,974	7,327	268
Type of Operation						
Merchant wholesalers	482	240,434	20,793	393,899	5,165	243
Manufacturers' sales branches, sales offices	72	104,669	7,231	161,597	1,715	...
Petroleum bulk plants, terminals and LP gas facilities	16	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	22	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	3,831	145	2,356	42	1
Type by Kind of Business						
Merchant wholesalers	482	240,434	20,793	393,899	5,165	243
Grocery, confectionery, meat wholesalers	44	45,434	1,998	41,513	489	26
General-line grocery wholesalers	6	26,244	1,213	27,139	267	...
Confectionery wholesalers	3	153	7	(Z)	4	3
Meat, fish wholesalers	14	14,978	511	8,831	130	11
Specialty-line grocery wholesalers	21	4,059	267	5,369	88	12

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 –STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SPRINGFIELD-HOLYOKE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Farm products (edible) distributors	34	13,008	1,013	19,087	297	16
Poultry, poultry products distributors	5	2,070	152	3,156	52	3
Fresh fruit, vegetable wholesalers	29	10,938	861	15,931	245	13
Beer, wine, distilled spirits wholesalers	12	18,223	1,394	26,368	290	2
Tobacco distributors	11	13,828	455	8,042	135	3
Drugs, chemicals, allied products wholesalers	14	11,800	1,303	22,606	257	2
General- and specialty-line drug wholesalers	6	5,874	573	9,595	131	2
Industrial chemicals, paint wholesalers	8	5,926	730	13,011	126	...
Dry goods, apparel wholesalers	8	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	6	1,755	130	2,490	35	7
General- and specialty-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	22	6,625	745	14,886	178	5
Paper, allied products wholesalers	31	10,821	1,157	20,807	263	11
Farm products (raw materials) merchants	3	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	39	10,264	1,679	30,632	447	18
Electrical, electronics, appliance distributors	38	23,503	1,815	32,616	418	9
Hardware, plumbing-heating goods wholesalers	30	16,946	1,810	41,382	456	6
Hardware wholesalers	4	4,798	727	19,967	157	3
Plumbing, heating equipment, supplies distributors	26	12,148	1,083	21,415	299	3
Lumber, construction materials distributors	32	26,019	1,938	35,744	424	24
Lumber, millwork wholesalers	16	17,701	1,119	19,641	268	15
Construction materials distributors	16	8,318	819	16,103	156	9
Machinery, equipment, supplies distributors	78	14,423	1,822	35,188	459	40
Commercial machines, equipment distributors	10	836	99	1,816	31	6
Industrial machinery, equipment distributors	9	1,627	242	4,815	55	2
Industrial materials, supplies distributors	19	4,452	642	12,174	140	6
Professional equipment, supplies distributors	12	1,684	226	3,733	60	9
Service establishment supply houses	16	2,002	267	6,218	100	12
Other machinery, equipment, supplies distributors	12	3,822	346	6,432	73	5
Metals, metalwork (except scrap) distributors	11	5,890	765	11,396	124	3
Scrap, waste materials dealers	37	8,256	1,164	21,332	359	44
Other merchant wholesalers	38	11,472	1,491	29,026	524	23
Amusement, sporting goods distributors	9	2,056	212	3,226	51	5
Jewelry wholesalers	3	509	21	(Z)	10	6
Merchant wholesalers, n.e.c.	26	8,907	1,258	25,379	463	12
Manufacturers' sales branches, sales offices	72	104,669	7,231	161,597	1,715	...
Sales branches (with stocks)	52	63,341	5,584	133,688	1,423	...
Sales offices (without stocks)	20	41,328	1,647	27,909	292	...
Petroleum bulk plants, terminals and LP gas facilities	16	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	22	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	3,831	145	2,356	42	1
STAMFORD-NORWALK STANDARD METROPOLITAN AREA--Consists of Norwalk and Stamford Cities, Darien, Greenwich, New Canaan, and Westport towns in Fairfield County, Conn.						
Wholesale trade, total	282	XXX	12,337	230,332	2,663	123
Type of Operation						
Merchant wholesalers	219	102,024	9,224	176,154	2,004	102
Manufacturers' sales branches, sales offices	15	15,863	1,072	20,466	236	...
Petroleum bulk plants, terminals and LP gas facilities	15	20,535	1,608	23,962	318	1
Merchandise agents, brokers	33	32,352	433	9,750	105	20
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	219	102,024	9,224	176,154	2,004	102
Grocery, confectionery, meat wholesalers	30	18,584	792	12,451	177	21
Farm products (edible) distributors	11	6,937	317	5,986	80	5
Beer, wine, distilled spirits wholesalers	7	12,659	663	12,702	115	2
Tobacco distributors	6	4,502	91	1,874	29	7
Drugs, chemicals, allied products wholesalers	10	2,681	222	3,825	63	4
Dry goods, apparel wholesalers	8	2,865	263	7,301	92	...
Furniture, home furnishings wholesalers	6	448	55	1,448	15	5
Paper, allied products wholesalers	7	2,557	321	5,761	53	6
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	14	2,460	455	8,783	98	4
Electrical, electronics, appliance distributors	14	3,271	540	10,634	145	6
Hardware, plumbing-heating goods wholesalers	8	5,394	653	12,120	134	1
Lumber, construction materials distributors	11	2,898	264	5,158	63	6
Machinery, equipment, supplies distributors	42	21,584	3,493	67,165	648	12
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	11	4,364	244	4,856	71	6
Other merchant wholesalers	30	8,979	818	15,381	210	16
Manufacturers' sales branches, sales offices	15	15,863	1,072	20,466	236	...
Petroleum bulk plants, terminals and LP gas facilities	15	20,535	1,608	23,962	318	1
Merchandise agents, brokers	33	32,352	433	9,750	105	20
Assemblers of farm products	...	...	...	...	...	...
WATERBURY STANDARD METROPOLITAN AREA--Consists of Waterbury City, Naugatuck borough, Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven County; and Thomastown and Watertown towns in Litchfield County, Conn.						
Wholesale trade, total	164	XXX	6,954	138,145	1,643	90
Type of Operation						
Merchant wholesalers	129	49,608	4,326	78,970	1,076	84
Manufacturers' sales branches, sales offices	20	52,882	2,278	51,921	479	...
Petroleum bulk plants, terminals and LP gas facilities	7	4,589	160	3,600	59	2
Merchandise agents, brokers	8	3,633	190	3,654	29	4
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	129	49,608	4,326	78,970	1,076	84
Grocery, confectionery, meat wholesalers	19	10,418	512	9,099	131	17
Farm products (edible) distributors	11	3,076	173	3,329	57	10
Beer, wine, distilled spirits wholesalers	3	2,553	152	3,281	35	3
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	5	3,880	378	7,431	123	3
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	4	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	10	1,771	334	6,351	81	4
Electrical, electronics, appliance distributors	7	2,855	281	5,655	64	...
Hardware, plumbing-heating goods wholesalers	6	3,124	277	3,807	48	4
Lumber, construction materials distributors	9	1,751	204	4,083	46	5
Machinery, equipment, supplies distributors	27	5,763	928	15,659	191	12
Metals, metalwork (except scrap) distributors	4	1,501	212	3,975	56	3
Scrap, waste materials dealers	8	2,716	257	4,972	77	8
Other merchant wholesalers	7	3,031	286	5,014	95	6
Manufacturers' sales branches, sales offices	20	52,882	2,278	51,921	479	...
Petroleum bulk plants, terminals and LP gas facilities	7	4,589	160	3,600	59	2
Merchandise agents, brokers	8	3,633	190	3,654	29	4
Assemblers of farm products	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
FAIRFIELD COUNTY						
Wholesale trade, total	748	XXX	36,568	693,577	7,769	325
Type of Operation						
Merchant wholesalers	596	301,513	26,746	513,645	5,859	285
Manufacturers' sales branches, sales offices	61	84,621	5,155	99,849	991	...
Petroleum bulk plants, terminals and LP gas facilities	30	54,642	3,636	62,567	724	4
Merchandise agents, brokers	59	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	596	301,513	26,746	513,645	5,859	285
Grocery, confectionery, meat wholesalers	84	50,735	2,771	50,945	689	56
Farm products (edible) distributors	31	11,732	600	12,317	165	24
Beer, wine, distilled spirits wholesalers	21	36,962	2,454	53,192	442	4
Tobacco distributors	13	19,154	375	6,985	101	11
Drugs, chemicals, allied products wholesalers	26	8,651	1,183	24,728	263	11
Dry goods, apparel wholesalers	21	7,551	389	10,128	124	7
Furniture, home furnishings wholesalers	11	1,925	178	3,690	48	8
Paper, allied products wholesalers	23	7,471	913	15,317	186	14
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	46	18,914	1,833	35,431	394	17
Electrical, electronics, appliance distributors	34	11,764	1,658	32,561	398	21
Hardware, plumbing-heating goods wholesalers	32	16,111	1,658	32,990	381	10
Lumber, construction materials distributors	31	24,305	2,152	36,131	399	9
Machinery, equipment, supplies distributors	110	43,716	6,693	122,675	1,292	36
Metals, metalwork (except scrap) distributors	14	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	39	10,673	1,059	21,832	286	29
Other merchant wholesalers	56	21,318	1,757	33,621	471	25
Manufacturers' sales branches, sales offices	61	84,621	5,155	99,849	991	...
Petroleum bulk plants, terminals and LP gas facilities	30	54,642	3,636	62,567	724	4
Merchandise agents, brokers	59	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
HARTFORD COUNTY						
Wholesale trade, total	895	XXX	48,465	918,484	11,544	408
Type of Operation						
Merchant wholesalers	669	413,870	31,835	585,818	7,767	362
Manufacturers' sales branches, sales offices	126	189,287	11,511	224,206	2,278	...
Petroleum bulk plants, terminals and LP gas facilities	23	75,606	2,911	57,693	575	5
Merchandise agents, brokers	61	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	16	(D)	(0)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	669	413,870	31,835	585,818	7,767	362
Grocery, confectionery, meat wholesalers	79	45,007	2,381	45,360	585	58
Farm products (edible) distributors	44	19,037	1,674	19,792	319	42
Beer, wine, distilled spirits wholesalers	18	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	13	14,971	459	8,151	109	9
Drugs, chemicals, allied products wholesalers	15	14,577	1,105	16,194	275	11
Dry goods, apparel wholesalers	13	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	24	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	29	17,538	1,911	32,808	379	13
Farm products (raw materials) merchants	8	(D)	(D)	(0)	(0)	(D)
Automotive wholesalers	62	15,105	2,408	44,529	582	45
Electrical, electronics, appliance distributors	38	42,048	3,256	61,243	682	11
Hardware, plumbing-heating goods wholesalers	56	21,214	2,040	41,820	446	21
Lumber, construction materials distributors	39	23,645	1,864	33,227	376	20
Machinery, equipment, supplies distributors	128	70,311	5,919	108,039	1,114	46
Metals, metalwork (except scrap) distributors	16	8,626	777	15,998	182	2
Scrap, waste materials dealers	29	12,052	872	15,948	247	21
Other merchant wholesalers	58	14,941	1,477	26,581	415	33
Manufacturers' sales branches, sales offices	126	189,287	11,511	224,206	2,278	...
Petroleum bulk plants, terminals and LP gas facilities	23	75,606	2,911	57,693	575	5
Merchandise agents, brokers	61	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	16	(D)	(0)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NEW HAVEN COUNTY						
Wholesale trade, total	883	XXX	41,488	817,433	9,684	446
Type of Operation						
Merchant wholesalers	705	319,616	27,530	515,909	6,710	407
Manufacturers' sales branches, sales offices	94	208,958	9,430	211,380	2,040	...
Petroleum bulk plants, terminals and LP gas facilities	27	123,987	3,275	67,434	667	3
Merchandise agents, brokers	50	40,009	1,042	18,653	193	29
Assemblers of farm products	7	3,757	211	4,057	74	7
Type by Kind of Business						
Merchant wholesalers	705	319,616	27,530	515,909	6,710	407
Grocery, confectionery, meat wholesalers	84	50,666	2,660	51,388	717	59
Farm products (edible) distributors	54	17,100	913	17,561	296	45
Beer, wine, distilled spirits wholesalers	20	28,770	1,972	41,053	429	10
Tobacco distributors	13	16,225	575	10,878	153	13
Drugs, chemicals, allied products wholesalers	26	15,827	1,569	29,742	411	11
Dry goods, apparel wholesalers	22	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	18	7,241	559	10,379	109	9
Paper, allied products wholesalers	29	9,227	1,045	20,261	260	12
Farm products (raw materials) merchants	3	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	56	10,618	1,835	33,482	456	43
Electrical, electronics, appliance distributors	43	30,834	2,176	43,535	458	13
Hardware, plumbing-heating goods wholesalers	35	19,104	2,173	38,285	471	16
Lumber, construction materials distributors	38	17,536	1,298	25,658	294	18
Machinery, equipment, supplies distributors	126	32,254	4,355	75,819	1,025	35
Metals, metalwork (except scrap) distributors	21	13,946	1,399	26,363	303	14
Scrap, waste materials dealers	62	20,285	2,402	45,126	618	50
Other merchant wholesalers	55	23,870	2,110	37,295	575	38
Manufacturers' sales branches, sales offices	94	208,958	9,430	211,380	2,040	...
Petroleum bulk plants, terminals and LP gas facilities	27	123,987	3,275	67,434	667	3
Merchandise agents, brokers	50	40,009	1,042	18,653	193	29
Assemblers of farm products	7	3,757	211	4,057	74	7

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NEW LONDON COUNTY						
Wholesale trade, total	176	XXX	6,753	127,900	1,718	86
Type of Operation						
Merchant wholesalers	139	56,735	4,590	90,249	1,258	79
Manufacturers' sales branches, sales offices	14	9,187	621	11,364	147	...
Petroleum bulk plants, terminals and LP gas facilities	16	22,221	1,421	24,331	289	2
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	139	56,735	4,590	90,249	1,258	79
Grocery, confectionery, meat wholesalers	21	15,478	1,044	20,189	262	12
Farm products (edible) distributors	14	7,017	324	5,509	98	18
Beer, wine, distilled spirits wholesalers	8	4,928	418	8,226	96	1
Tobacco distributors	5	6,948	178	3,233	58	1
Drugs, chemicals, allied products wholesalers	6	1,614	199	3,908	45	2
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	436	40	859	16	2
Paper, allied products wholesalers	5	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	18	4,224	408	9,998	136	7
Electrical, electronics, appliance distributors	5	2,067	196	3,843	47	4
Hardware, plumbing-heating goods wholesalers	8	2,640	307	5,446	68	1
Lumber, construction materials distributors	7	4,036	504	11,102	119	...
Machinery, equipment, supplies distributors	13	1,823	176	3,494	53	14
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	12	1,804	308	5,491	90	8
Other merchant wholesalers	11	2,498	265	4,453	89	5
Manufacturers' sales branches, sales offices	14	9,187	621	11,364	147	...
Petroleum bulk plants, terminals and LP gas facilities	16	22,221	1,421	24,331	289	2
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1] THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	$1,000)	$1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	2,151	XXX	11[illegible],393	XXX	XXX	[illegible],122	1,619,260	25,969	988
Merchant wholesalers	1,636	763,455	[illegible]6,18[illegible]	[illegible]5,594	13.8	60,610	1,119,786	18,663	899
Manufacturers' sales branches, sales offices	31[illegible]	(D	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	118	218,574	23,707	16,292	7.5	7,694	145,846	2,153	24
Merchandise agents, brokers	71	49,532	89	1,955	3.9	793	14,741	256	54
Assemblers of farm products	16	(D)	(D)	D	(D)	(D)	(D)	(D)	(D)
STANDARD METROPOLITAN AREAS									
BRIDGEPORT									
Total	282	XXX	18,5[illegible]	XXX	XXX	12,899	245,008	3,772	108
Merchant wholesalers	216	115,315	11,42[illegible]	15,929	13.8	9,352	172,932	2,709	103
Manufacturers' sales branches, sales offices	47	27,870	1,199	3,730	13.4	2,324	48,435	666	...
Petroleum bulk plants, terminals and LP gas facilities	13	31,011	5,90[illegible]	[illegible],96[illegible]	16.0	1,191	22,943	382	2
Merchandise agents, brokers	6	[illegible]00	33	71	9.1	32	698	15	3
Assemblers of farm products	...	...	...	...	...	...	...	...	...
HARTFORD									
Total	617	XXX	2[illegible],980	XXX	XXX	27,269	513,679	7,965	297
Merchant wholesalers	[illegible]38	247,454	23,780	32,83[illegible]	13.3	18,237	337,674	5,489	264
Manufacturers' sales branches, sales offices	118	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	19	54,837	1,833	1,931	3.5	1,[illegible]05	33,518	464	3
Merchandise agents, brokers	37	19,229	28	1,148	6.0	472	8,132	161	29
Assemblers of farm products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW BRITAIN-BRISTOL									
Total	[illegible]7	XXX	2,171	XXX	XXX	1,809	34,977	582	43
Merchant wholesalers	66	18,3[illegible]5	1,599	[illegible],[illegible]66	13.4	1,341	26,126	443	43
Manufacturers' sales branches, sales offices	7	11,635	505	951	8.2	386	7,281	113	...
Petroleum bulk plants, terminals and LP gas facilities	4	1,425	67	178	12.5	82	1,57[illegible]	26	...
Merchandise agents, brokers	...	...	...	...	...	...	...	...	...
Assemblers of farm products	...	...	...	...	...	...	...	...	...
NEW HAVEN									
Total	537	XXX	2[illegible],419	XXX	XXX	25,235	468,168	7,626	236
Merchant wholesalers	431	213,352	22,651	31,200	14.6	18,226	329,1[illegible]1	5,587	215
Manufacturers' sales branches, sales offices	68	(D)	(D	(D	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	15	73,190	1,559	[illegible],594	3.[illegible]	1,812	33,975	444	3
Merchandise agents, brokers	20	14,598	19	563	3.9	241	4,854	62	15
Assemblers of farm products	3	(D)	(D	(D)	(D)	(D	(D)	(D)	(D)
SPRINGFIELD-HOLYOKE									
Total	[illegible]56	[illegible]0[illegible]	[illegible]5,8[illegible]	[illegible]0[illegible]	[illegible]0[illegible]	18,[illegible]7[illegible]	345,[illegible]62	5,653	164
Merchant wholesalers	356	[illegible]1[illegible],[illegible]42	15,413	[illegible]4,[illegible]4[illegible]	[illegible].	12,542	234,[illegible]80	3,923	150
Manufacturers' sales branches, sales offices	[illegible]0	[illegible]5,12[illegible]	3,[illegible]9[illegible]	[illegible],[illegible]5[illegible]	11.[illegible]	4,89[illegible]	92,5[illegible]4	1,[illegible]79	...
Petroleum bulk plants, terminals and LP gas facilities	15	22,[illegible]48[illegible]	[illegible]3[illegible]	33[illegible]	1.5	[illegible]2[illegible]	15,421	215	3
Merchandise agents, brokers	15	[illegible],[illegible]7[illegible]	23	[illegible]6[illegible]	[illegible].	111	2,[illegible]93	3[illegible]	11
Assemblers of farm products	...	...	...	...	...	...	...	...	...
STAMFORD-NORWALK									
Total	127	XXX	4,811	XXX	XXX	5,331	102,146	1,459	56
Merchant wholesalers	9[illegible]	42,359	4,217	6,626	13.[illegible]	[illegible],[illegible]78	73,803	1,386	55
Manufacturers' sales branches, sales offices	14	12,309	365	1,17[illegible]	9.5	[illegible]76	12,90[illegible]	175	...
Petroleum bulk plants, terminals and LP gas facilities	14	(D)	(D)	(D)	(D	(D	(D)	(D)	(D)
Merchandise agents, brokers	[illegible]	(D)	(D	(D)	(D	(D	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...	...	...	...
WATERBURY									
Total	1[illegible]3	XX[illegible]	4,60[illegible]	XXX	XXX	4,[illegible]4[illegible]	83,706	1,461	49
Merchant wholesalers	95	38,811	3,620	5,897	15.[illegible]	[illegible],519	65,046	1,176	41
Manufacturers' sales branches, sales offices	18	13,753	534	1,230	8.9	728	15,227	218	1
Petroleum bulk plants, terminals and LP gas facilities	[illegible]	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	D)	D	(D	(D)
Assemblers of farm products	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
FAIRFIELD									
Total	440	XXX	24,830	XXX	XXX	18,754	350,028	5,395	179
Merchant wholesalers	335	166,5[illegible]	16,131	22,790	13.7	13,587	246,366	3,883	173
Other operating types	105	91,559	8,699	11,930	13.[illegible]	5,167	103,662	1,512	6
HARTFORD									
Total	704	XXX	32,826	XXX	XXX	29,303	55[illegible],425	8,629	344
Merchant wholesalers	513	269,143	26,254	35,846	13.3	19,798	368,464	6,013	311
Other operating types	191	199,608	6,772	15,655	7.8	9,505	184,961	2,616	33
NEW HAVEN									
Total	740	XXX	34,241	XXX	XXX	31,957	610,356	9,849	325
Merchant wholesalers	592	275,991	28,302	40,413	14.6	23,654	436,342	7,429	294
Other operating types	148	222,235	5,939	14,184	6.4	8,303	164,014	2,420	31
NEW LONDON									
Total	139	XXX	[illegible],320	XXX	XXX	3,636	64,12[illegible]	1,249	66
Merchant wholesalers	106	31,322	3,[illegible]36	3,968	12.7	2,218	41,936	821	61
Other operating types	33	24,845	9,985	2,483	10.0	1,468	27,194	428	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

DELAWARE

DELAWARE
(3 COUNTIES)

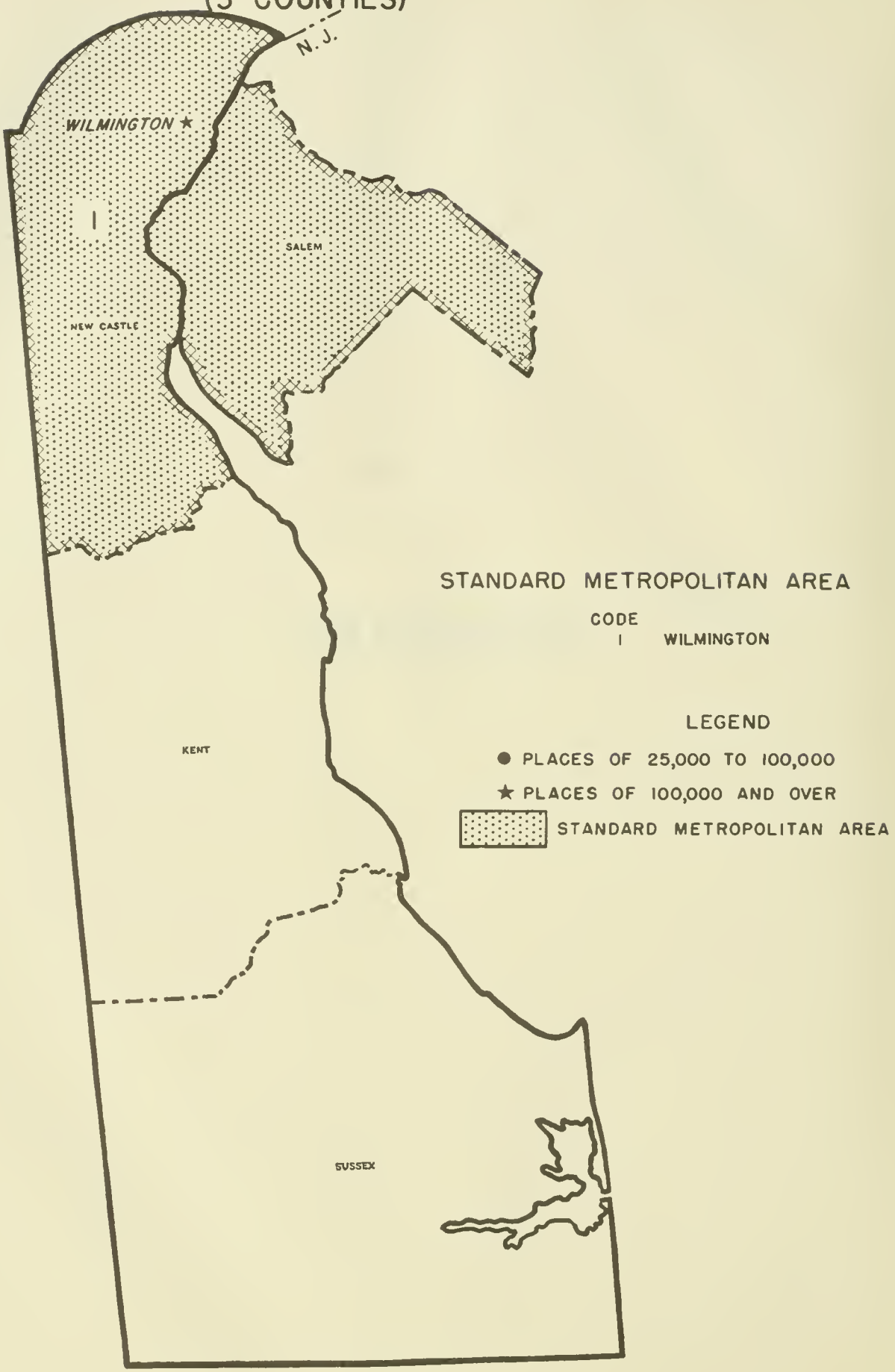

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	417	XXX	26,381	XXX	XXX	35,900	670,833	6,743	6,725	6,675	7,025	193
Type of Operation												
Merchant wholesalers	284	143,362	15,392	21,609	15.1	11,779	238,293	2,947	2,855	2,886	2,999	153
Manufacturers' sales branches, sales offices	59	569,575	7,569	50,997	9.0	21,644	380,245	3,108	3,178	3,237	3,229	...
Petroleum bulk plants, termioals and LP gas facilities	38	40,419	2,109	4,007	9.9	1,407	27,137	305	306	306	327	21
Merchandise agents, brokers	18	22,951	13	611	2.7	318	6,380	58	64	79	60	7
Assemblers of farm products	18	30,464	1,298	1,758	5.8	752	18,778	325	322	167	410	12
Type by Kind of Business												
Merchant wholesalers	284	143,362	15,392	21,609	15.1	11,779	238,293	2,947	2,855	2,886	2,999	153
Grocery, confectionery, meat wholesalers	36	17,059	1,715	2,249	13.2	1,235	25,003	371	284	290	347	16
Farm products (edible) distributors	17	5,344	25	993	18.6	355	6,916	142	136	138	145	17
Beer, wine, distilled spirits wholesalers	16	24,455	2,354	3,183	13.0	1,597	29,692	319	324	331	332	12
Tobacco distributors	9	9,505	556	522	5.5	330	5,645	98	95	88	85	10
Drugs, chemicals, allied products wholesalers	12	2,477	362	504	20.3	299	5,685	75	74	77	75	8
Dry goods, apparel wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	10	2,119	189	439	20.7	233	4,361	63	64	62	62	6
Farm products (raw materials) merchants	3	3,455	561	409	11.8	171	3,314	37	45	36	40	1
Automotive wholesalers	28	9,188	1,363	1,810	22.1	1,135	21,719	251	247	251	286	12
Electrical, electronics, appliance distributors	12	12,993	1,589	1,521	11.7	856	16,275	205	198	190	194	3
Hardware, plumbing-heating goods wholesalers	15	7,431	1,452	1,343	18.1	650	12,369	149	152	149	161	7
Lumber, construction materials distributors	26	14,034	1,228	2,872	20.5	1,505	30,924	347	360	375	374	6
Machinery, equipment, supplies distributors	38	12,333	1,921	2,768	22.4	1,800	45,600	385	389	426	432	21
Metals, metalwork (except scrap) distributors	8	5,178	686	460	7.4	202	3,980	50	54	59	59	1
Scrap, waste materials dealers	20	1,622	147	515	31.8	269	5,408	93	79	81	84	15
Other merchant wholesalers	23	6,948	567	1,274	18.3	760	14,625	305	292	275	260	15
Manufacturers' sales branches, sales offices	59	569,575	7,569	50,997	9.0	21,644	380,245	3,108	3,178	3,237	3,229	...
Sales branches (with stocks)	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	38	40,419	2,109	4,007	9.9	1,407	27,137	305	306	306	327	21
Gasoline, distillates, residuals	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	27	12,240	461	1,520	12.4	445	8,932	107	101	105	133	21
Distributing terminals	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	18	22,951	13	611	2.7	318	6,380	58	64	79	60	7
Assemblers of farm products	18	30,464	1,298	1,758	5.8	752	18,778	325	322	167	410	12
Farm products (edible)	10	24,990	859	1,319	5.3	588	15,766	279	273	125	353	9
Farm products (raw materials)	8	5,474	439	439	8.0	164	3,012	46	49	42	57	3
Farm supplies	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.
[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total Establishments (Number)	Total Payroll, entire year ($1,000)	Total Payroll and paid employees, workweek ended nearest Nov. 15 Payroll (Dollars)	Total Payroll and paid employees, workweek ended nearest Nov. 15 Employees (Number)	Total Active proprietors of unincorporated businesses, November (Number)	Merchant wholesalers Establishments (Number)	Merchant wholesalers Sales ($1,000)	Other operating types Establishments (Number)	Other operating types Sales ($1,000)
Delaware, total	417	35,900	670,833	7,025	193	284	143,362	133	663,409
Kent County	62	2,088	41,388	606	30	35	16,523	27	23,025
Dover	23	824	16,515	219	3	14	8,867	9	5,777
Milford (part)[1]	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Remainder of County	33	(D)	(D)	(D)	(D)	16	(D)	17	(D)
New Castle County	271	31,805	592,157	5,805	111	195	108,632	76	610,576
Elsmere	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Newark	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
New Castle	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Wilmington	236	26,120	469,802	4,342	95	174	99,853	62	530,560
Remainder of County	28	2,936	76,133	869	15	18	7,769	10	52,404
Sussex County	84	2,007	37,288	614	52	54	18,207	30	29,808
Milford (part)[1]	10	296	4,605	77	4	7	3,964	3	1,599
Remainder of County	74	1,711	32,683	537	48	47	14,243	27	28,209

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.
[1]Milford is in Kent and Sussex counties.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WILMINGTON STANDARD METRO. AREA--Consists of New Castle County, Del., and Salem County, N. J.						
Wholesale trade, total	308	XXX	32,550	613,378	6,050	142
Type of Operation						
Merchant wholesalers	221	115,759	9,656	202,381	2,372	132
Manufacturers' sales branches, sales offices	53	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	15	30,618	1,035	20,948	205	3
Merchandise agents, brokers	15	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	221	115,759	9,656	202,381	2,372	132
Grocery, confectionery, meat wholesalers	17	5,617	354	6,305	100	7
Farm products (edible) distributors	10	3,711	203	4,058	73	11
Beer, wine, distilled spirits wholesalers	13	20,446	1,391	25,497	273	14
Tobacco distributors	6	8,002	263	4,823	76	7
Drugs, chemicals, allied products wholesalers	10	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	8	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	10	2,119	233	4,361	62	6
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	19	4,451	808	15,273	197	10

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WILMINGTON STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Electrical, electronics, appliance distributors	11	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	12	8,130	782	20,787	196	6
Lumber, construction materials distributors	22	12,735	1,376	29,932	334	6
Machinery, equipment, supplies distributors	34	10,638	1,606	41,658	396	20
Metals, metalwork (except scrap) distributors	5	5,833	193	3,787	55	...
Scrap, waste materials dealers	19	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	17	4,937	520	9,542	165	12
Manufacturers' sales branches, sales offices	53	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	15	30,618	1,035	20,948	205	3
Merchandise agents, brokers	15	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NEW CASTLE COUNTY						
Wholesale trade, total	271	XXX	31,805	592,157	5,805	111
Type of Operation						
Merchant wholesalers	195	108,632	9,073	184,380	2,194	106
Manufacturers' sales branches, sales offices	53	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	9	27,841	936	18,854	179	1
Merchandise agents, brokers	12	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	195	108,632	9,073	184,380	2,194	106
Grocery, confectionery, meat wholesalers	16	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	9	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	12	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	6	8,002	263	4,823	76	7
Drugs, chemicals, allied products wholesalers	10	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	7	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	10	2,119	233	4,361	62	6
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	4,099	741	14,181	181	8

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NEW CASTLE COUNTY--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Electrical, electronics, appliance distributors	11	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	11	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	19	11,988	1,294	27,170	306	3
Machinery, equipment, supplies distributors	34	10,633	1,606	41,558	396	20
Metals, metalwork (except scrap) distributors	5	5,833	193	3,787	55	...
Scrap, waste materials dealers	17	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	9	3,531	450	8,216	132	4
Manufacturers' sales branches, sales offices	53	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	9	27,841	936	18,854	179	1
Merchandise agents, brokers	12	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1] THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	344	XXX	22,761	XXX	XXX	17,672	351,185	5,140	187
Merchant wholesalers	213	85,556	9,150	11,229	13.1	6,217	118,386	2,172	131
Manufacturers' sales branches, sales offices	56	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	38	19,781	2,587	2,333	11.8	676	13,039	246	22
Merchandise agents, brokers	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STANDARD METROPOLITAN AREAS									
WILMINGTON									
Total	232	XXX	19,599	XXX	XXX	15,877	314,340	4,228	121
Merchant wholesalers	165	72,546	8,057	9,768	13.5	5,435	104,440	1,807	108
Manufacturers' sales branches, sales offices	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	13	13,956	669	610	4.4	358	6,678	123	10
Merchandise agents, brokers	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
NEW CASTLE COUNTY									
Total	209	XXX	18,870	XXX	XXX	15,398	304,386	4,039	102
Merchant wholesalers	152	68,327	7,502	9,107	13.3	5,062	96,538	1,677	96
Other operating types	57	357,233	11,368	26,693	7.5	10,336	207,848	2,362	6

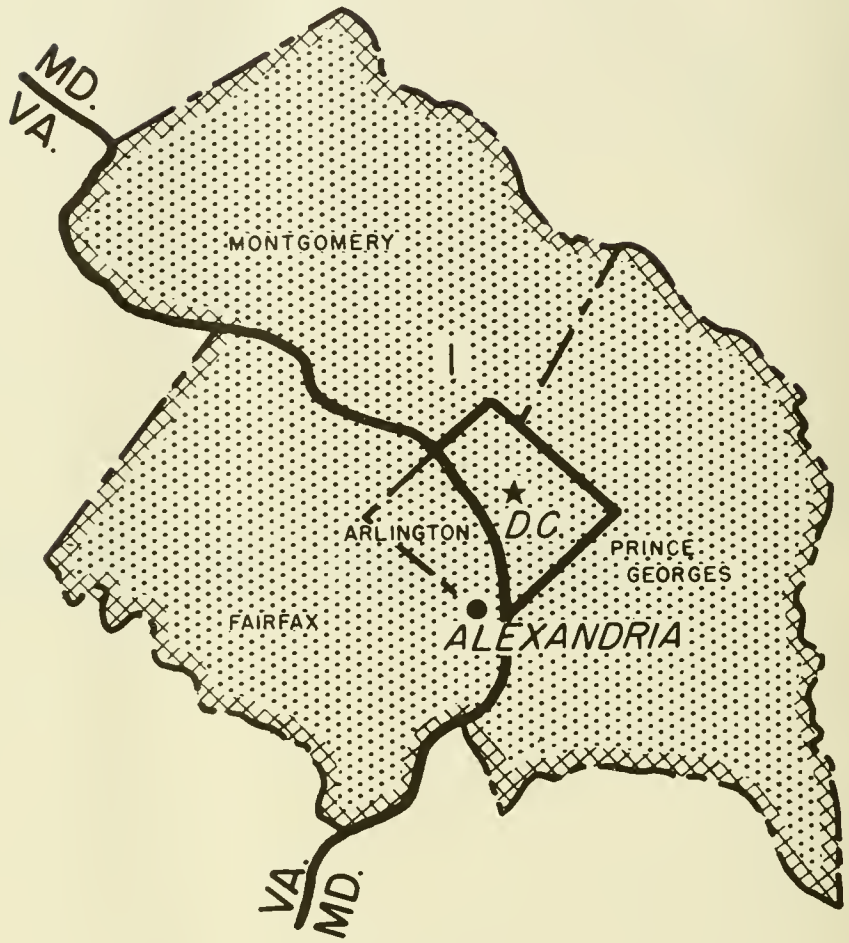
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

DISTRICT OF COLUMBIA

DISTRICT OF COLUMBIA



STANDARD METROPOLITAN AREA

CODE
1 WASHINGTON D.C.

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREA

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	1,090	XXX	63,029	XXX	XXX	76,748	1,507,462	16,151	16,126	16,223	16,733	459
Type of Operation												
Merchant wholesalers	761	583,831	52,604	82,852	14.2	47,384	927,669	10,607	10,621	10,679	11,056	371
Manufacturers' sales branches, sales offices	190	598,075	9,301	43,044	7.2	24,188	483,243	4,538	4,553	4,570	4,659	...
Petroleum bulk plants, termioals and LP gas facilities	7	46,278	822	4,994	10.8	1,648	32,907	419	368	358	385	1
Merchandise agents, brokers	126	185,850	79	7,258	3.9	3,185	56,582	520	511	520	550	85
Assemblers of farm products	6	6,035	223	623	10.3	343	7,061	67	73	96	83	2
Type by Kiod of Busioess												
Merchaot wholesalers	761	583,831	52,604	82,852	14.2	47,384	927,669	10,607	10,621	10,679	11,056	371
Grocery, confectioncry, meat wholesalers	95	108,366	5,294	10,410	9.6	6,113	110,229	1,385	1,391	1,406	1,433	60
General-line grocery wholesalers	10	39,890	3,050	2,028	5.1	1,400	26,990	376	373	366	383	6
Confectioncry wholesalers	7	2,295	68	322	14.0	164	2,861	61	58	60	56	9
Fish, sea food distributors	10	3,802	248	677	17.8	363	6,392	89	88	86	91	6
Meat, meat products wholesalers	32	38,945	420	4,020	10.3	2,298	40,846	473	472	494	494	18
Specialty-line grocery wholesalers	36	23,434	1,508	3,363	14.4	1,888	33,140	386	400	400	409	21
Farm products (edible) distributors	69	50,391	732	5,319	10.6	2,759	53,460	708	774	769	856	49
Poultry, poultry products distributors	20	24,216	381	2,550	10.5	1,187	23,189	292	299	298	308	10
Fresh fruit, vegetable wholesalers	49	26,175	351	2,769	10.6	1,572	30,271	416	475	471	548	39
Beer, wine, distilled spirits wholesalers	20	68,794	8,448	5,645	8.2	3,229	63,290	522	521	520	528	3
Beer, ale distributors	8	10,115	365	1,867	18.5	944	16,527	171	174	182	168	...
Wine, distilled spirits wholesalers	12	58,679	8,083	3,778	6.4	2,285	46,763	351	347	338	360	3
Tobacco distributors	10	31,232	1,136	1,385	4.4	973	22,212	238	250	250	246	12
Drugs, chemicals, allied products wholesalers	32	21,831	2,680	3,116	14.3	1,987	35,534	467	473	461	474	15
General-line drug wholesalers	4	15,865	1,935	1,822	11.5	1,275	21,631	288	287	282	288	...
Specialty-line drug, toiletries wholesalers	14	2,651	330	530	20.0	306	6,175	86	90	85	91	13
Industrial chemicals, explosives distributors	3	245	29	68	27.8	14	265	4	4	4	4	2
Paint, varnish wholesalers	11	3,070	386	696	22.7	392	7,463	89	92	90	91	...
Dry goods, apparel wholesalers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	26	11,554	1,685	2,603	22.5	1,476	26,125	332	335	336	346	11
Furniture (household, office) wholesalers	14	6,242	909	1,535	24.6	810	14,784	183	192	196	205	6
Home furnishings, floor coverings wholesalers	12	5,312	776	1,068	20.1	666	11,341	149	143	140	141	5
Paper, allied products wholesalers	48	31,162	2,097	4,131	13.3	2,687	47,425	502	505	507	515	20
Coarse paper and products wholesalers	22	7,637	748	1,601	21.0	1,068	18,268	224	226	230	230	10
Printing and fine paper distributors	8	18,249	737	1,333	7.3	875	15,301	114	112	115	119	1
Stationery, office supplies wholesalers	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	52	20,792	2,291	4,419	21.3	2,677	52,917	644	636	626	656	27
Motor vehicle distributors	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive equipment, tire-tube wholesalers	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	61	65,106	7,592	9,281	14.3	5,288	124,955	1,153	1,107	1,118	1,159	13
Electrical apparatus, supplies distributors	20	24,770	3,063	3,058	12.3	1,797	43,945	413	407	410	401	2
Electrical appliance, radio, TV set wholesalers	20	32,737	3,364	4,776	14.6	2,586	63,295	565	523	521	566	8
Electronic parts, equipment distributors	21	7,599	1,165	1,447	19.0	905	17,715	175	177	187	192	3
Hardware, plumbing-heating goods wholesalers	32	44,889	7,821	8,518	19.0	5,350	85,959	1,212	1,209	1,264	1,262	5
Hardware wholesalers	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	36	46,601	3,790	10,065	21.6	5,129	107,256	1,130	1,136	1,163	1,164	4
Lumber, millwork wholesalers	12	19,957	1,291	2,238	11.2	1,268	23,432	225	234	242	231	...
Construction materials distributors	24	26,644	2,499	7,827	29.4	3,861	83,824	905	902	921	933	4
Machinery, equipment, supplies distributors	144	36,684	4,014	9,022	24.6	4,919	100,181	1,072	1,080	1,050	1,105	76
Air conditioning, comm. refrigeration equip., distrs	11	2,073	275	491	23.2	291	6,218	61	60	62	67	6
Commercial machines, equipment distributors	27	4,677	387	1,518	32.5	909	22,403	157	168	163	205	15
Construction machinery, equipment dealers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment wholesalers	3	361	11	63	17.5	30	280	6	7	7	5	2
Industrial machinery, equipment distributors	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial materials, supplies distributors	8	1,847	278	473	25.6	266	4,650	65	68	62	65	2
Professional equipment, supplies distributors	22	8,704	1,224	2,196	25.2	1,155	23,139	273	265	261	251	10
Service establishment supply houses	42	9,967	1,326	2,510	25.2	1,361	25,494	306	315	304	326	23
Transportation equipment distributors	8	3,658	136	737	20.1	314	5,876	64	60	59	59	5
Metals, metalwork (except scrap) distributors	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	37	6,616	157	2,095	31.7	1,057	20,832	348	358	363	393	28
Iron, steel scrap dealers	10	1,009	41	391	38.8	212	4,342	54	57	61	64	8
Waste materials dealers	27	5,607	116	1,704	30.4	845	16,490	294	301	302	329	20
Other merchant wholesalers	83	35,780	4,202	6,048	16.9	3,348	69,976	786	733	738	807	42
Amusement, sporting goods distributors	12	4,096	514	941	23.0	523	9,786	156	114	169	170	5
Book, magazine, newspaper wholesalers	29	9,361	293	1,811	19.3	1,083	27,442	256	254	236	250	17
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	12	2,962	405	586	19.8	302	5,511	71	69	69	76	8
Petroleum products distributors	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Gift, art goods, greeting card wholesalers	6	1,635	158	423	25.9	229	4,843	66	68	62	69	4
Flower, bulb, plant wholesalers	4	1,416	103	317	22.4	174	3,047	38	36	37	40	1
Miscellaneous products merchant wholesalers	12	11,032	2,299	1,289	11.7	654	13,227	83	85	86	95	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	190	598,075	9,301	43,044	7.2	24,188	483,243	4,538	4,553	4,570	4,659	...
Sales branches (with stocks)	108	283,375	9,301	32,494	11.5	17,548	353,748	3,486	3,528	3,550	3,615	...
Sales offices (without stocks)	82	314,700	...	10,550	3.4	6,640	129,495	1,052	1,025	1,020	1,044	...
Food and kindred products	22	75,869	1,755	7,303	9.6	3,591	71,979	839	841	816	858	...
Textile mill products	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	8	7,562	256	1,018	13.5	600	10,825	114	111	109	110	...
Paper and allied products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Rubber products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	9	20,964	685	1,815	8.7	771	15,406	152	147	152	160	...
Primary metal products	10	41,724	47	1,298	3.1	769	15,661	121	126	127	134	...
Fabricated metal products	12	15,010	605	1,274	8.5	735	12,295	141	154	159	132	...
Machinery (except electrical)	54	73,992	2,209	13,503	18.2	10,247	209,576	1,730	1,710	1,712	1,764	...
Electrical machinery	17	76,348	2,452	7,722	10.1	2,567	53,252	479	524	541	540	...
Transportation equipment	16	243,662	1,069	4,535	1.9	2,199	40,252	406	396	392	384	...
Instruments and related products	11	6,484	373	1,612	24.9	1,068	20,525	220	216	219	221	...
Other manufacturers' products*	17	22,402	336	1,613	7.2	1,016	21,815	206	204	216	232	...
Petroleum bulk plants, terminals and LP gas facilities	7	46,278	822	4,994	10.8	1,648	32,907	419	368	358	385	1
Gasoline, distillates, residuals	7	46,278	822	4,994	10.8	1,648	32,907	419	368	358	385	1
Bulk plants	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	...	...	...	...	...	...	...	...	...	...	...	...
Merchandise agents, brokers	126	185,850	79	7,258	3.9	3,185	56,582	520	511	520	550	85
Groceries, confectionery, meats	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (edible)	6	43,950	10	883	2.0	330	6,597	85	79	87	86	10
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	5	3,045	6	134	4.4	80	1,063	14	14	14	14	1
Farm products (raw materials)	...	...	...	...	...	...	...	...	...	...	...	...
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	...	...	...	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	...	...	...	...	...	...	...	...	...	...	...	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	18	16,457	5	775	4.7	336	6,390	54	55	52	60	11
Hardware, plumbing, heating goods	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	7	2,582	3	221	8.6	111	1,177	12	14	16	12	4
Machinery, equipment, supplies	39	50,365	20	2,043	4.1	909	18,635	124	124	124	127	26
Metals, metalwork (except scrap)	4	12,647	...	411	3.2	130	1,469	13	15	16	15	3
Other merchandise agents, brokers	17	23,266	14	1,366	5.9	578	11,217	104	103	106	104	7
Assemblers of farm products	6	6,735	223	723	10.3	343	7,061	67	73	96	83	2
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies	...	...	...	...	...	...	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. .. Represents zero

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

(Not applicable)

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WASHINGTON STANDARD METROPOLITAN AREA--Consists of the District of Columbia; Alexandria and Falls Church Cities; Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md						
Wholesale trade, total	1,411	XXX	89,519	1,755,016	19,903	611
Type of Operation						
Merchant wholesalers	1,001	670,216	56,388	1,099,144	13,305	488
Manufacturers' sales branches, sales offices	216	641,645	25,911	521,156	5,046	...
Petroleum bulk plants, termionals and LP gas facilities	25	83,393	2,919	58,202	694	7
Merchandise agents, brokers	158	209,684	3,688	66,024	704	109
Assemblers of farm products	11	11,147	613	10,490	154	7
Type by Kind of Business						
Merchant wholesalers	1,001	670,216	56,388	1,099,144	13,305	488
Grocery, confectionery, meat wholesalers	123	119,007	6,808	122,306	1,618	75
General-line grocery wholesalers	11	(D)	(D)	(D)	(D)	(D)
Confectionery wholesalers	13	3,814	325	5,745	99	12
Fish, sea food distributors	11	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	34	(D)	(D)	(D)	(D)	(D)
Specialty-line grocery wholesalers	54	30,641	2,328	40,628	527	30
Farm products (edible) distributors	75	52,318	2,861	55,461	894	56
Poultry, poultry products distributors	22	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	53	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	36	78,286	3,853	75,231	674	10
Beer, ale distributors	24	19,607	1,568	28,468	314	7
Wine, distilled spirits wholesalers	12	58,679	2,285	46,763	360	3
Tobacco distributors	10	31,232	973	22,212	246	12
Drugs, chemicals, allied products wholesalers	45	27,816	2,544	45,381	605	19
General-line drug wholesalers	5	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	20	3,149	357	7,124	105	15
Industrial chemicals, explosives distributors	5	(D)	(D)	(D)	(D)	(D)
Paint, varnish wholesalers	15	5,116	541	10,150	131	2
Dry goods, apparel wholesalers	11	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	3	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	7	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	28	(D)	(D)	(D)	(D)	(D)
Furniture (household, office) wholesalers	15	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	13	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	55	33,653	3,016	53,258	585	24
Coarse paper and products wholesalers	27	9,947	1,348	23,351	289	14
Printing and fine paper distributors	8	18,249	875	15,301	119	1
Stationery, office supplies wholesalers	17	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	76	25,225	3,397	67,281	849	38
Motor vehicle distributors	11	(D)	(D)	(D)	(D)	(D)
Automotive equipment, tire-tube wholesalers	65	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	74	68,984	5,613	130,669	1,238	16
Electrical apparatus, supplies distributors	27	27,741	2,033	48,045	458	3
Electrical appliance, radio, TV set wholesalers	20	32,737	2,586	63,295	566	8
Electronic parts, equipment distributors	27	8,506	994	19,329	214	5
Hardware, plumbing-heating goods wholesalers	46	52,696	5,963	97,928	1,419	11
Hardware wholesalers	15	14,493	2,506	32,163	572	2
Plumbing, heating equipment, supplies distributors	31	38,203	3,457	65,765	847	9
Lumber, construction materials distributors	71	63,527	7,224	147,790	1,655	17
Lumber, millwork wholesalers	24	25,814	1,711	32,038	341	2
Construction materials distributors	47	37,713	5,513	115,752	1,314	15

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WASHINGTON STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Machinery, equipment, supplies distributors	186	47,211	6,336	125,249	1,414	91
Air conditioning, comm. refrigeration equip., distrs.	12	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment distributors	28	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers	8	3,133	398	8,168	93	7
Farm-garden machinery, equipment wholesalers	6	1,351	182	3,002	40	4
Industrial machinery, equipment distributors	22	(D)	(D)	(D)	(D)	(D)
Industrial materials, supplies distributors	9	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors	28	11,861	1,531	30,540	348	13
Service establishment supply houses	50	10,703	1,475	27,689	357	25
Transportation equipment distributors	23	6,074	702	12,379	125	7
Metals, metalwork (except scrap) distributors	8	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	7	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	50	8,993	1,488	29,930	520	40
Iron, steel scrap dealers	16	2,506	511	10,629	150	16
Waste materials dealers	34	6,487	977	19,301	370	24
Other merchant wholesalers	103	39,940	3,920	80,877	990	58
Amusement, sporting goods distributors	15	5,686	643	11,826	194	6
Book, magazine, newspaper wholesalers	37	9,854	1,133	28,121	268	26
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	5	2,057	329	5,447	99	1
Jewelry wholesalers	12	2,962	302	5,511	76	8
Petroleum products distributors	8	504	75	1,404	24	8
Gift, art goods, greeting card wholesalers	6	1,635	229	4,843	69	4
Flower, bulb, plant wholesalers	5	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	13	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	216	641,645	25,911	521,156	5,046	...
Sales branches (with stocks)	122	297,851	18,678	375,476	3,845	...
Sales offices (without stocks)	94	343,794	7,233	145,680	1,201	...
Food and kindred products	31	89,084	4,338	87,816	1,018	...
Textile mill products	1	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...
Furniture and fixtures	8	7,562	600	10,825	110	...
Paper and allied products	4	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	7	(D)	(D)	(D)	(D)	(D)
Rubber products	3	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...
Stone, clay, and glass products	10	(D)	(D)	(D)	(D)	(D)
Primary metal products	10	41,724	769	15,661	134	...
Fabricated metal products	16	23,310	983	18,343	185	...
Machinery (except electrical)	55	(D)	(D)	(D)	(D)	(D)
Electrical machinery	20	(D)	(D)	(D)	(D)	(D)
Transportation equipment	19	(D)	(D)	(D)	(D)	(D)
Instruments and related products	13	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	19	(D)	(D)	(D)	(D)	
Petroleum bulk plants, terminals and LP gas facilities	25	83,393	2,919	58,202	694	7
Gasoline, distillates, residuals	25	83,393	2,919	58,202	694	7
Bulk plants	19	28,335	1,251	24,769	314	7
Distributing terminals	6	55,058	1,668	33,433	380	...
Wholesale LP gas facilities	...	...	...	...	...	...
Merchandise agents, brokers	158	209,684	3,688	66,024	704	109
Groceries, confectionery, meats	20	27,714	518	7,446	98	18
Farm products (edible)	6	43,950	330	6,597	86	10
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	...	...	...	...	...	...
Furniture, home furnishings	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products	6	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WASHINGTON STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Farm products (raw materials)	3	9,671	107	1,029	26	...
Cotton	...	...	...	...	...	...
Grain	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	1	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	2	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	2	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	24	21,388	514	10,598	98	16
Hardware, plumbing, heating goods	15	3,742	116	1,869	30	14
Lumber, construction materials	9	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	43	51,307	938	19,244	133	30
Metals, metalwork (except scrap)	5	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	21	25,142	634	12,456	155	9

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WASHINGTON STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Assemblers of farm products	11	11,147	613	10,490	154	7
Dairy, poultry products	3	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	3	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

(Not applicable)

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
DISTRICT OF COLUMBIA									
Total	1,018	XXX	50,529	XXX	XXX	58,886	1,129,875	16,243	478
Merchant wholesalers	644	467,410	39,673	55,123	11.8	33,049	620,242	9,419	397
Manufacturers' sales branches, sales offices	238	538,818	8,884	42,765	7.9	22,846	445,870	6,026	1
Petroleum bulk plants, terminals and LP gas facilities	10	33,858	1,331	2,144	6.3	1,137	24,798	370	3
Merchandise agents, brokers	124	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STANDARD METROPOLITAN AREAS									
WASHINGTON									
Total	1,170	XXX	59,098	XXX	XXX	64,011	1,230,531	17,874	554
Merchant wholesalers	754	504,626	43,726	61,362	12.2	36,267	683,533	10,521	461
Manufacturers' sales branches, sales offices	252	550,167	10,209	43,639	7.9	23,414	456,250	6,185	2
Petroleum bulk plants, terminals and LP gas facilities	26	66,086	4,481	5,569	8.4	2,224	48,900	734	7
Merchandise agents, brokers	134	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954 (Not applicable to the District of Columbia)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

FLORIDA

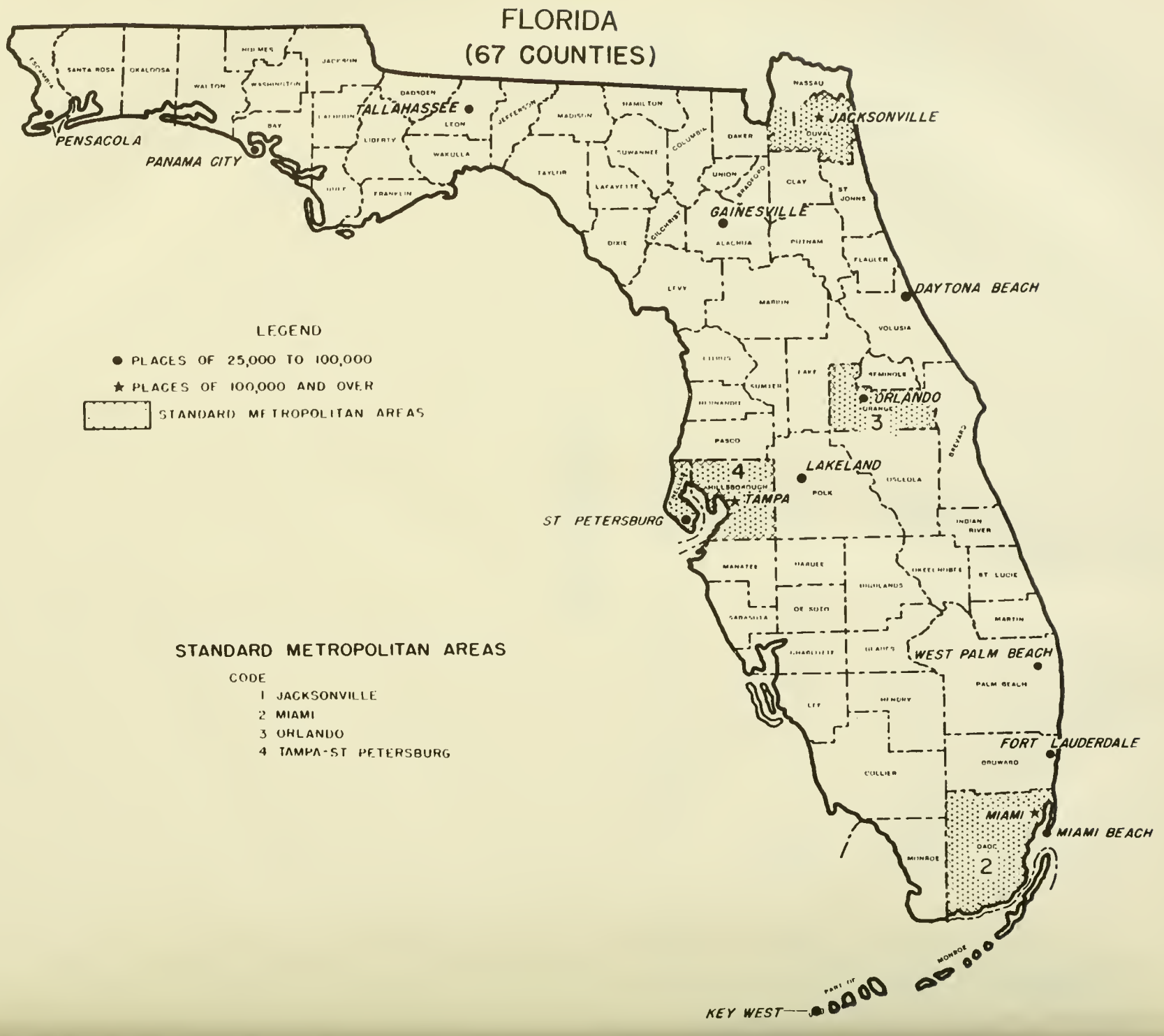
FLORIDA
(67 COUNTIES)
LEGEND
● PLACES OF 25,000 TO 100,000
★ PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREAS
STANDARD METROPOLITAN AREAS
CODE
1 JACKSONVILLE
2 MIAMI
3 ORLANDO
4 TAMPA-ST PETERSBURG
TALLAHASSEE
PENSACOLA
PANAMA CITY
JACKSONVILLE
GAINESVILLE
DAYTONA BEACH
ORLANDO
LAKELAND
TAMPA
ST PETERSBURG
WEST PALM BEACH
FORT LAUDERDALE
MIAMI
MIAMI BEACH
KEY WEST
SANTA ROSA
OKALOOSA
WALTON
HOLMES
WASHINGTON
JACKSON
BAY
CALHOUN
GADSDEN
LIBERTY
LEON
WAKULLA
JEFFERSON
MADISON
TAYLOR
FRANKLIN
GULF
HAMILTON
SUWANNEE
LAFAYETTE
DIXIE
GILCHRIST
COLUMBIA
BAKER
UNION
BRADFORD
CLAY
NASSAU
DUVAL
ST JOHNS
ALACHUA
PUTNAM
FLAGLER
LEVY
MARION
VOLUSIA
CITRUS
SUMTER
LAKE
SEMINOLE
ORANGE
HERNANDO
PASCO
HILLSBOROUGH
POLK
OSCEOLA
BREVARD
INDIAN RIVER
MANATEE
HARDEE
HIGHLANDS
OKEECHOBEE
ST LUCIE
SARASOTA
DE SOTO
MARTIN
CHARLOTTE
GLADES
PALM BEACH
LEE
HENDRY
COLLIER
BROWARD
DADE
MONROE
PART OF

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	5,309	XXX	220,746	XXX	XXX	207,427	4,111,701	64,285	61,717	50,426	64,857	2,982
Type of Operation												
Merchant wholesalers	3,699	1,735,809	161,001	257,009	14.8	131,226	2,561,757	36,576	35,766	34,387	37,590	2,195
Manufacturers' sales branches, sales offices	411	646,136	24,169	56,438	8.7	28,573	575,353	6,625	6,603	6,537	6,653	...
Petroleum bulk plants, terminals and LP gas facilities	557	421,910	28,545	36,909	8.7	14,258	285,985	3,758	3,699	3,626	3,854	412
Merchandise agents, brokers	379	392,413	1,858	18,412	4.7	7,805	156,889	2,422	2,253	1,990	2,448	276
Assemblers of farm products	263	205,773	5,173	61,244	29.8	25,565	531,717	14,904	13,396	3,886	14,312	99
Type by Kind of Business												
Merchant wholesalers	3,699	1,735,809	161,001	257,009	14.8	131,226	2,561,757	36,576	35,766	34,387	37,590	2,195
Grocery, confectionery, meat wholesalers	572	324,693	18,434	35,841	11.0	16,955	339,731	5,712	5,499	5,305	5,882	447
General-line grocery wholesalers	77	141,399	9,886	9,558	6.8	5,584	112,332	1,673	1,620	1,575	1,708	37
Confectionery wholesalers	46	11,829	538	1,267	10.7	672	13,387	242	237	235	237	40
Fish, sea food distributors	158	42,765	1,734	8,447	19.8	3,107	63,808	1,314	1,301	1,260	1,537	132
Meat, meat products wholesalers	77	40,854	1,185	4,692	11.5	2,174	41,251	672	603	585	653	87
Specialty-line grocery wholesalers	214	87,846	5,091	11,877	13.5	5,418	108,953	1,811	1,738	1,650	1,747	151
Farm products (edible) distributors	288	144,336	2,192	21,842	15.1	9,945	187,989	4,199	3,545	2,189	3,789	229
Poultry, poultry products distributors	50	32,848	317	2,499	7.6	1,100	23,765	397	366	364	414	37
Fresh fruit, vegetable wholesalers	238	111,488	1,875	19,343	17.3	8,845	164,224	3,802	3,179	1,825	3,375	192
Beer, wine, distilled spirits wholesalers	147	186,087	17,431	19,781	10.6	9,178	178,496	1,989	1,969	1,956	2,093	63
Beer, ale distributors	102	57,459	3,038	9,385	16.3	3,759	73,075	919	926	930	995	48
Wine, distilled spirits wholesalers	45	128,628	14,393	10,396	8.1	5,419	105,421	1,070	1,043	1,026	1,098	15
Tobacco distributors	56	87,985	3,991	5,461	6.2	3,467	70,095	1,039	1,036	1,018	1,049	35
Drugs, chemicals, allied products wholesalers	148	60,471	7,509	10,707	17.7	5,898	110,425	1,502	1,465	1,456	1,457	71
General-line drug wholesalers	16	34,154	5,301	5,043	14.8	3,067	55,767	800	788	768	755	2
Specialty-line drug, toiletries wholesalers	59	12,010	928	2,350	19.6	1,054	21,192	256	248	246	251	29
Industrial chemicals, explosives distributors	36	6,814	503	1,312	19.3	728	13,049	177	173	177	181	18
Paint, varnish wholesalers	37	7,493	777	2,002	26.7	1,049	20,417	269	256	265	270	22
Dry goods, apparel wholesalers	85	23,084	3,122	3,396	14.7	1,724	32,399	471	468	473	492	64
Clothing, furnishings, footwear wholesalers	49	14,366	1,613	2,007	14.0	961	18,076	260	248	248	263	34
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	31	5,584	842	873	15.6	499	8,909	142	154	159	152	30
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	107	38,490	5,337	7,026	18.3	3,473	70,170	920	914	957	1,054	61
Furniture (household, office) wholesalers	55	19,776	3,068	4,292	21.7	2,055	40,932	535	527	544	625	31
Home furnishings, floor coverings wholesalers	52	18,714	2,269	2,734	14.6	1,418	29,233	385	387	413	429	30
Paper, allied products wholesalers	86	30,892	4,088	6,970	22.6	3,962	74,137	1,026	1,018	1,013	1,024	45
Coarse paper and products wholesalers	44	20,488	2,342	4,428	21.6	2,532	46,719	615	610	619	622	17
Printing and fine paper distributors	12	6,414	1,255	1,338	20.9	869	16,139	243	243	248	235	1
Stationery, office supplies wholesalers	30	3,990	491	1,204	30.2	561	11,279	168	165	146	167	27
Wallpaper wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	34	15,038	713	1,448	9.6	567	10,281	198	172	165	221	27
Automotive wholesalers	437	100,761	15,544	22,823	22.7	12,716	258,828	3,460	3,507	3,515	3,634	259
Motor vehicle distributors	43	25,849	2,641	4,820	18.6	2,419	56,173	602	619	620	630	19
Automotive equipment, tire-tube wholesalers	394	74,912	12,903	18,003	24.0	10,297	202,655	2,858	2,888	2,895	3,004	240
Electrical, electronics, appliance distributors	208	159,015	21,615	20,423	12.8	10,972	212,181	2,430	2,428	2,524	2,557	52
Electrical apparatus, supplies distributors	90	81,384	10,559	9,479	11.6	5,174	103,967	1,290	1,303	1,303	1,352	20
Electrical appliance, radio, TV set wholesalers	69	66,679	9,155	8,208	12.3	4,349	81,069	807	791	870	821	12
Electronic parts, equipment distributors	49	10,952	1,901	2,736	25.0	1,449	27,145	333	334	351	384	20
Hardware, plumbing-heating goods wholesalers	139	99,941	15,678	15,737	15.7	8,560	164,390	2,076	2,152	2,168	2,217	55
Hardware wholesalers	45	41,961	7,190	7,460	17.8	4,192	86,923	1,074	1,103	1,123	1,132	17
Plumbing, heating equipment, supplies distributors	94	57,980	8,688	8,277	14.3	4,368	77,467	1,002	1,049	1,045	1,085	38
Lumber, construction materials distributors	284	140,926	9,696	25,501	18.1	12,779	251,101	3,330	3,325	3,363	3,450	145
Lumber, millwork wholesalers	104	59,133	5,217	8,947	15.1	4,256	82,336	1,107	1,097	1,093	1,186	48
Construction materials distributors	180	81,793	4,479	16,554	20.2	8,523	168,765	2,223	2,228	2,270	2,264	97
Machinery, equipment, supplies distributors	607	181,021	23,639	36,742	20.3	19,600	384,051	4,678	4,877	4,850	4,921	320
Air conditioning, comm. refrigeration equip., distrs	73	17,124	2,524	3,885	22.7	2,205	42,562	391	521	555	525	43
Commercial machines, equipment distributors	97	15,084	1,689	3,853	25.5	1,873	38,027	494	486	485	528	55
Construction machinery, equipment dealers	39	36,293	4,166	5,281	14.6	3,178	63,454	590	605	616	671	8
Farm-garden machinery, equipment wholesalers	32	18,729	2,170	2,619	14.0	1,278	25,002	336	339	334	343	18
Industrial machinery, equipment distributors	59	13,355	1,583	2,755	20.6	1,404	29,649	362	372	397	384	42
Industrial materials, supplies distributors	55	30,086	5,109	5,745	19.1	3,232	63,214	806	825	819	823	14
Professional equipment, supplies distributors	59	12,062	1,739	2,983	24.7	1,411	29,493	417	396	398	388	30
Service establishment supply houses	113	20,156	2,478	4,296	21.3	2,218	42,764	624	620	622	661	86
Transportation equipment distributors	80	18,132	2,181	5,325	29.4	2,601	49,896	658	713	624	598	24
Metals, metalwork (except scrap) distributors	53	22,813	3,317	4,365	19.1	2,276	42,691	552	550	584	615	20
Iron, steel and products distributors	49	22,187	3,295	4,269	19.2	2,222	40,952	539	539	573	597	18
Nonferrous metals distributors	4	626	22	96	15.3	54	1,739	13	11	11	18	2
Scrap, waste materials dealers	81	15,828	1,667	3,679	23.2	1,803	31,921	539	556	626	711	59
Iron, steel scrap dealers	29	5,987	720	1,207	20.2	644	11,110	166	181	204	236	16
Waste materials dealers	52	9,841	947	2,472	25.1	1,159	20,811	373	375	422	475	43
Other merchant wholesalers	367	104,428	6,828	15,267	14.6	7,351	142,871	2,455	2,285	2,225	2,424	243
Amusement, sporting goods distributors	54	11,920	1,346	2,326	19.5	1,133	24,607	313	308	333	355	51
Book, magazine, newspaper wholesalers	29	17,306	472	1,928	11.1	1,142	18,188	437	364	340	353	8
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	39	12,771	904	1,762	13.8	821	16,844	305	280	268	321	21
Jewelry wholesalers	46	7,465	1,203	1,187	15.9	539	10,581	183	178	179	204	36
Petroleum products distributors	44	17,778	887	2,026	11.4	923	19,263	260	248	245	271	25
Gift, art goods, greeting card wholesalers	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	31	6,057	114	1,344	22.2	577	9,686	216	204	152	172	27
Miscellaneous products merchant wholesalers	90	28,048	1,609	4,048	14.4	1,851	36,891	603	572	582	615	47

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokersge or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	411	646,136	24,169	56,438	8.7	28,573	575,353	6,625	6,603	6,537	6,653	...
Sales branches (with stocks)	307	424,185	24,169	46,130	10.9	24,322	498,316	5,686	5,685	5,596	5,777	...
Sales offices (without stocks)	104	221,951	...	10,308	4.6	4,251	77,037	939	918	941	876	...
Food and kindred products	139	246,500	5,605	25,633	10.4	11,583	230,839	3,178	3,129	3,033	3,045	...
Sales branches (with stocks)	108	179,434	5,605	20,219	11.3	9,674	198,295	2,711	2,666	2,552	2,641	...
Sales offices (without stocks)	31	67,066	...	5,414	8.1	1,909	32,544	467	463	481	404	...
Textile mill products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	6	2,298	213	224	9.7	145	2,583	36	34	35	40	...
Sales branches (with stocks)	6	2,298	213	224	9.7	145	2,583	36	34	35	40	...
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products	1	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks)	1	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	29	44,999	3,436	3,469	7.7	1,216	22,774	265	268	264	267	...
Sales branches (with stocks)	24	34,447	3,436	2,705	7.9	947	17,546	208	212	210	212	...
Sales offices (without stocks)	5	10,552	...	764	7.2	269	5,228	57	56	54	55	...
Rubber products	8	24,539	1,583	1,927	7.9	727	14,537	142	146	148	148	...
Sales branches (with stocks)	8	24,539	1,583	1,927	7.9	727	14,537	142	146	148	148	...
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Sales branches (with stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	17	26,839	1,260	2,099	7.8	1,387	31,013	310	317	335	364	...
Sales branches (with stocks)	10	6,905	1,260	1,311	19.0	1,032	24,666	257	263	277	304	...
Sales offices (without stocks)	7	19,934	...	788	4.0	355	6,347	53	54	58	60	...
Primary metal products	11	27,735	98	979	3.5	413	8,239	105	112	97	105	...
Sales branches (with stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	21	64,938	556	1,256	1.9	759	13,721	133	129	135	137	...
Sales branches (with stocks)	13	3,969	556	666	16.8	418	7,325	73	71	74	76	...
Sales offices (without stocks)	8	60,969	...	590	1.0	341	6,396	60	58	61	61	...
Machinery (except electrical)	93	37,814	3,229	9,790	25.9	6,498	136,963	1,149	1,154	1,173	1,215	...
Sales branches (with stocks)	74	32,894	3,229	9,180	27.9	6,154	130,533	1,058	1,079	1,097	1,135	...
Sales offices (without stocks)	19	4,920	...	610	12.4	344	6,430	91	75	76	80	...
Electrical machinery	20	44,241	2,297	2,321	5.2	1,393	27,414	284	291	300	297	...
Sales branches (with stocks)	14	35,497	2,297	2,071	5.8	1,240	24,416	262	267	275	272	...
Sales offices (without stocks)	6	8,744	...	250	2.9	153	2,998	22	24	25	25	...
Transportation equipment	13	90,112	4,477	5,036	5.6	2,539	50,025	535	539	533	542	...
Sales branches (with stocks)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	17	3,161	295	1,041	32.9	615	11,388	196	191	189	185	...
Sales branches (with stocks)	17	3,161	295	1,041	32.9	615	11,388	196	191	189	185	...
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Other manufacturers' products*	38	31,725	1,113	2,517	7.9	1,186	24,140	278	280	282	296	...
Sales branches (with stocks)	18	10,660	1,113	1,417	13.3	683	14,758	157	160	166	176	...
Sales offices (without stocks)	16	21,065	...	1,100	5.2	503	9,382	121	120	116	120	...
Petroleum bulk plants, terminals and LP gas facilities	557	421,910	28,545	36,909	8.7	14,258	285,985	3,758	3,699	3,626	3,854	412
Gasoline, distillates, residuals	522	411,441	27,946	33,205	8.1	12,413	250,637	3,289	3,248	3,194	3,392	404
Bulk plants	469	236,007	9,689	20,412	8.6	6,563	130,132	1,885	1,836	1,813	1,923	404
Distributing terminals	53	175,434	18,257	12,793	7.3	5,850	120,505	1,404	1,412	1,381	1,469	...
Wholesale LP gas facilities	35	10,469	599	3,704	35.4	1,845	35,348	469	451	432	462	8
Merchandise agents, brokers	379	392,413	1,858	18,412	4.7	7,805	156,889	2,422	2,253	1,990	2,448	276
Grocery, confectionery, meats	93	128,441	576	3,646	2.8	1,792	31,706	439	425	422	409	72
Groceries (combination of food lines)	12	29,334	5	723	2.5	364	5,937	82	83	80	78	14
Canned foods	46	62,672	453	1,743	2.8	962	17,376	210	214	222	210	35
Coffee, tea, spices	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour	...	...	...	...	...	...	...	...	...	...	...	...
Meats, provisions (except canned)	3	3,357	...	55	1.6	30	(2)	6	7	7	6	...
Sugar	5	12,081	...	171	1.4	113	1,857	50	39	38	34	3
Miscellaneous grocery products	22	16,928	...	839	5.0	289	5,556	80	71	64	71	16
Farm products (edible)	74	117,410	70	6,624	5.6	2,581	61,775	1,150	967	412	1,122	47
Dairy, poultry products	3	967	...	51	5.3	39	890	4	6	7	7	...
Fruits, vegetables	71	116,443	70	6,573	5.6	2,542	60,885	1,146	961	405	1,115	47
Drugs, chemicals, paints	12	6,080	11	527	8.7	230	4,528	55	51	54	52	4
Drugs, proprietaries, toiletries	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	5	2,145	6	173	8.1	67	1,525	15	17	16	15	1
Paints, varnishes, lacquers, enamels	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	10	6,083	33	257	4.2	98	1,860	30	25	23	25	6
Clothing, furnishings (men's, women's)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	3	1,061	32	72	6.8	56	1,139	12	12	11	15	1
Women's, children's clothing, accessories	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	3	1,312	...	77	5.9	13	(Z)	3	2	4	4	4
Hosiery	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods	...	...	...	...	...	...	...	...	...	...	...	...
Piece goods	3	1,312	...	77	5.9	13	(Z)	3	2	4	4	4
Furniture, home furnishings	12	4,261	6	355	8.3	119	2,608	33	32	35	37	9
Furniture	7	2,827	5	285	10.1	98	2,198	25	25	28	29	4
Home furnishings	5	1,434	1	70	4.9	21	(Z)	8	7	7	8	5
Paper, allied products	8	5,721	...	286	5.0	119	1,488	19	19	19	20	3
Paper	8	5,721	...	286	5.0	119	1,488	19	19	19	20	3
Stationery, office supplies	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	23	29,775	...	793	2.7	350	4,957	200	223	498	260	28
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	...	...	...	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	15	18,565	...	519	2.8	261	4,770	195	219	224	256	16
Tobacco (leaf)	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	6	8,161	15	494	6.1	271	4,832	39	40	39	39	6
Electrical-electronic apparatus, equip., appliances	16	8,232	771	615	7.5	279	5,463	38	43	48	50	9
Electrical apparatus, supplies	12	5,210	770	445	8.5	184	3,481	28	32	37	39	7
Appliances, radios, TV sets	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...
Hardware, plumbing-heating goods	13	8,825	5	450	5.1	143	1,706	32	33	33	31	10
Hardware	5	5,288	5	232	4.4	66	(Z)	16	17	17	13	6
Plumbing, heating goods	8	3,537	...	218	6.2	77	1,335	16	16	16	16	4
Lumber, construction materials	23	12,372	46	813	6.6	344	6,861	63	76	74	74	15
Lumber, millwork	9	3,837	13	184	4.8	73	2,224	20	31	30	29	4
Construction materials (except lumber)	14	8,535	33	629	7.4	271	4,637	43	45	44	45	11
Machinery, equipment, supplies	43	21,026	228	1,592	7.6	604	11,572	149	150	147	141	35
Air conditioning, commercial refrigeration equipment	3	2,553	...	133	5.2	41	(Z)	5	5	4	5	4
Commercial machines, equipment	7	3,866	102	402	10.4	199	3,964	53	54	56	54	6
Construction machinery, equipment	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	...	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies	19	7,868	83	564	7.2	177	3,887	39	40	40	39	14
Professional equipment, supplies	...	...	...	...	...	...	...	...	...	...	...	...
Service establishment equipment, supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	9	4,648	34	214	4.6	101	1,880	29	27	27	27	7
Metals, metalwork (except scrap)	4	1,869	...	111	5.9	35	630	10	10	7	6	...
Iron, steel and products	4	1,869	...	111	5.9	35	630	10	10	7	6	...
Nonferrous metals, metalwork	...	...	...	...	...	...	...	...	...	...	...	...
Other merchandise agents, brokers	39	32,845	97	1,772	5.4	827	16,623	162	157	175	178	28
Scrap iron and steel	...	...	...	...	...	...	...	...	...	...	...	...
Amusements, sporting goods, toys	6	2,619	1	223	8.5	54	1,420	12	12	15	16	7
Books, magazines, newspapers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies	6	7,688	71	318	4.1	137	1,855	23	23	23	22	5
Jewelry	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise	7	2,842	8	432	15.2	318	7,983	44	48	62	68	3
Miscellaneous products, agents, brokers, n.e.c.	15	15,716	16	550	3.5	229	3,834	60	52	49	52	10
Assemblers of farm products	263	205,773	5,173	61,244	29.8	25,565	531,717	14,904	13,396	3,886	14,312	99
Dairy, poultry products	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	233	183,541	3,507	57,372	31.3	24,166	502,213	14,357	12,967	3,344	13,601	87
Farm products (raw materials)	15	15,237	1,605	2,690	17.7	1,001	21,586	427	316	432	593	7
Farm supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Florida, total	5,309	207,427	4,111,701	64,857	2,982	3,699	1,735,809	1,610	1,666,232
Alachua County	65	1,477	29,536	590	41	33	14,245	32	14,489
Gainesville	51	(D)	(D)	(D)	(D)	31	(D)	20	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Baker County	9	55	1,158	26	6	5	366	4	1,206
Bay County	63	2,035	38,947	625	51	45	14,865	18	21,485
Panama City	56	1,988	38,045	610	47	41	14,161	15	20,659
Remainder of County	7	47	902	15	4	4	704	3	826
Bradford County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Brevard County	46	1,300	27,753	684	30	22	2,941	24	16,830
Broward County	204	6,420	130,580	1,640	102	155	52,820	49	55,631
Fort Lauderdale	128	3,859	79,109	972	56	112	39,328	16	18,679
Hollywood	24	1,094	21,854	294	10	18	7,358	6	12,831
Pompano Beach	26	308	4,381	51	19	5	1,505	21	17,561
Remainder of County	26	1,159	25,236	323	17	20	4,629	6	6,560
Calhoun County	10	83	2,104	31	9	3	913	7	1,540
Charlotte County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Citrus County	11	34	733	54	8	6	572	5	1,032
Clay County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Collier County	23	440	15,351	294	13	10	2,073	13	2,683
Columbia County	19	222	4,781	101	16	8	1,941	11	3,539
Lake City	18	(D)	(D)	(D)	(D)	7	(D)	11	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Dade County	1,324	54,398	1,057,254	13,646	624	1,058	567,534	266	274,497
Coral Gables	36	948	20,503	272	23	28	12,644	8	2,776
Hialeah	38	1,422	29,446	415	15	35	14,998	3	1,603
Miami	1,019	43,547	845,400	10,831	476	829	463,567	190	202,805
Miami Beach	61	1,501	27,588	368	38	48	20,744	13	15,638
Miami Shores	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Miami Springs	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
North Miami	20	381	6,334	86	9	15	2,393	5	2,394
Opalocka	4	40	939	24	...	4	318	...	...
Remainder of County	136	(D)	(D)	(D)	(D)	91	(D)	45	(D)
De Soto County	12	507	15,675	397	8	4	491	8	3,875
Dixie County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Duval County	715	40,473	791,168	10,391	350	506	334,276	209	487,962
Jacksonville	661	38,422	747,383	9,777	306	466	313,437	195	476,961
Jacksonville Beach	3	8	(Z)	3	7	...	...	3	1,372
Remainder of County	51	2,043	43,635	611	37	40	20,839	11	9,629
Escambia County	127	4,704	96,025	1,390	66	93	56,970	34	25,131
Pensacola	103	4,030	80,794	1,170	44	76	47,276	27	21,811
Remainder of County	24	674	15,231	220	22	17	9,694	7	3,320
Flagler County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Franklin County	30	278	6,188	255	24	27	1,841	3	1,076
Gadsden County	24	362	8,903	246	33	13	5,715	11	5,866
Chattahoochee	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Quincy	21	(D)	(D)	(D)	(D)	11	(D)	10	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Gilchrist County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Glades County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Gulf County	6	106	2,203	66	3	3	624	3	3,352
Hamilton County	7	47	817	25	14	3	805	4	1,522
Hardee County	18	285	6,303	159	16	5	748	13	10,945
Hendry County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Hernando County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Highlands County	26	2,052	54,818	1,071	9	10	3,708	16	19,334
Sebring	13	660	15,064	226	4	7	3,046	6	2,941
Remainder of County	13	1,392	39,754	845	5	3	662	10	16,393
Hillsborough County	641	28,368	557,691	7,617	347	472	269,633	169	247,364
Plant City	20	343	8,926	140	17	9	2,274	11	4,489
Tampa	605	27,063	531,177	7,160	320	457	266,069	148	226,464
Remainder of County	16	962	17,588	317	10	6	1,290	10	16,411
Holmes County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Indian River County	22	981	21,441	507	14	9	1,834	13	7,946

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Jackson County	35	751	16,070	390	27	19	4,710	16	10,663
Marianna	26	550	11,339	267	19	14	3,313	12	9,087
Remainder of County	9	201	4,731	123	8	5	1,397	4	1,576
Jefferson County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Lafayette County	...	...	...	...	...	...	...	...	...
Lake County	72	3,364	71,114	1,950	46	23	2,877	49	25,158
Leesburg	27	791	18,855	430	13	11	1,837	16	7,774
Remainder of County	45	2,573	52,259	1,520	33	12	1,040	33	17,384
Lee County	65	1,415	27,652	536	59	47	12,379	18	7,298
Fort Myers	57	(D)	(D)	(D)	(D)	41	(D)	16	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Leon County	84	2,224	43,450	710	51	62	24,907	22	10,708
Tallahassee	76	(D)	(D)	(D)	(D)	55	(D)	21	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Levy County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Liberty County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Madison County	9	118	2,163	62	6	3	490	6	3,638
Manatee County	57	1,152	29,406	510	45	39	5,056	18	7,484
Bradenton	29	492	13,051	192	23	20	2,938	9	4,056
Remainder of County	28	660	16,355	318	22	19	2,118	9	3,428
Marion County	63	1,734	33,826	708	35	37	15,418	26	13,711
Ocala	47	1,193	22,684	339	20	31	13,239	16	10,487
Remainder of County	16	541	11,142	369	15	6	2,179	10	3,224
Martin County	8	38	732	16	7	4	263	4	1,194
Monroe County	33	1,173	22,534	338	19	25	11,147	8	3,561
Key West	26	734	13,464	185	12	21	9,856	5	2,801
Remainder of County	7	439	9,070	153	7	4	1,291	3	760
Nassau County	15	141	2,824	43	20	10	1,449	5	1,542
Okaloosa County	18	406	9,366	175	15	12	3,312	6	3,806
Crestview	8	71	1,294	40	8	5	600	3	1,580
Remainder of County	10	335	8,072	135	7	7	2,712	3	2,226
Okeechobee County	10	60	1,278	27	7	7	1,012	3	351
Orange County	307	15,706	295,184	5,435	153	223	105,897	84	69,161
Orlando	243	10,146	195,772	2,933	126	190	93,487	53	39,297
Winter Park	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County	57	(D)	(D)	(D)	(D)	27	(D)	30	(D)
Osceola County	13	326	4,569	269	11	4	228	9	4,583
Palm Beach County	187	4,714	88,649	1,424	98	137	45,150	50	29,593
Belle Glade	11	74	1,601	27	7	7	1,984	4	2,607
Delray Beach	13	153	3,249	42	8	9	1,117	4	856
Lake Worth	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
West Palm Beach	108	3,230	58,493	889	48	85	27,865	23	14,439
Remainder of County	45	(D)	(D)	(D)	(D)	28	(D)	17	(D)
Pasco County	16	(D)	(D)	(D)	(D)	9	(D)	7	(D)
Pinellas County	225	5,964	113,582	1,899	126	178	46,632	47	34,783
Clearwater	33	891	17,593	292	10	24	4,281	9	3,987
St. Petersburg	150	4,139	78,854	1,207	89	126	38,622	24	24,090
Remainder of County	42	934	17,135	400	27	28	3,729	14	6,706
Polk County	213	10,945	227,751	4,874	136	127	62,505	86	99,277
Bartow	10	95	1,859	33	10	5	1,085	5	1,760
Haines City	11	(D)	(D)	(D)	(D)	6	(D)	5	(D)
Lake Wales	15	654	14,795	353	8	8	1,487	7	4,048
Lakeland	83	2,071	39,759	624	52	61	24,196	22	12,617
Winter Haven	31	1,926	30,884	806	20	18	8,650	13	41,379
Remainder of County	63	(D)	(D)	(D)	(D)	29	(D)	34	(D)
Putnam County	32	401	8,682	191	26	14	2,097	18	5,866
Palatka	14	144	2,890	61	12	6	909	8	2,443
Remainder of County	18	257	5,792	130	14	8	1,188	10	3,423
St. Johns County	39	806	13,787	239	29	22	4,798	17	9,258
St. Augustine	27	454	9,538	155	25	18	4,101	9	3,755
Remainder of County	12	352	4,249	84	4	4	697	8	5,503
St. Lucie County	57	2,381	45,252	1,065	27	28	5,527	29	28,433
Fort Pierce	46	2,211	43,276	994	21	25	5,139	21	27,258
Remainder of County	11	170	1,976	71	6	3	388	8	1,175
Santa Rosa County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Sarasota County	56	1,066	20,367	379	33	41	9,823	15	4,584
Sarasota	43	677	13,754	219	23	35	7,602	8	2,599
Remainder of County	13	389	6,613	160	10	6	2,221	7	1,985
Seminole County	42	2,881	60,701	1,741	22	18	5,118	24	19,843
Sanford	33	1,349	27,314	664	18	15	4,605	18	10,668
Remainder of County	9	1,532	33,387	1,077	4	3	513	6	9,175

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Sumter County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Suwannee County	15	200	2,965	52	14	5	678	10	8,833
Taylor County	14	154	3,053	61	11	8	1,338	6	1,811
Union County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Volusia County	117	2,297	43,983	834	61	77	18,686	40	11,976
Daytona Beach	57	1,218	22,965	347	25	42	12,642	15	5,357
De Land	15	212	4,188	90	10	7	1,045	8	2,860
New Smyrna Beach	8	152	4,522	58	5	4	321	4	1,322
Remainder of County	37	715	12,308	339	21	24	4,678	13	2,437
Wakulla County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Walton County	14	148	2,855	56	11	6	1,298	8	3,211
Washington County	10	104	2,393	55	9	6	1,013	4	1,180

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
JACKSONVILLE STANDARD METROPOLITAN AREA--Coextensive with Duval County, Fla.						
Wholesale trade, total	715	XXX	40,473	791,168	10,391	350
Type of Operation						
Merchant wholesalers	506	334,276	24,854	487,086	6,857	290
Manufacturers' sales branches, sales offices	115	325,695	11,376	219,902	2,468	...
Petroleum bulk plants, terminals and LP gas facilities	24	83,609	2,788	58,450	756	4
Merchandise agents, brokers	64	75,964	1,338	23,421	275	53
Assemblers of farm products	6	2,694	117	2,309	35	3
Type by Kind of Business						
Merchant wholesalers	506	334,276	24,854	487,086	6,857	290
Grocery, confectionery, meat wholesalers	56	53,308	2,918	62,304	1,085	44
General-line grocery wholesalers	10	35,372	1,477	32,517	472	1
Confectionery wholesalers	7	1,990	146	2,640	45	4
Meat, fish wholesalers	19	7,646	633	13,379	338	24
Specialty-line grocery wholesalers	20	8,300	662	13,768	230	15
Farm products (edible) distributors	26	15,205	847	16,144	246	24
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	24	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	20	37,817	1,717	33,637	395	6
Tobacco distributors	6	11,474	372	6,624	115	4
Drugs, chemicals, allied products wholesalers	24	14,677	1,097	23,319	298	8
General- and specialty-line drug wholesalers	12	10,956	725	16,128	194	6
Industrial chemicals, paint wholesalers	12	3,721	372	7,191	104	2
Dry goods, apparel wholesalers	8	3,789	289	5,285	76	6
Clothing, furnishings, footwear wholesalers	4	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	4	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	14	6,944	662	13,515	170	8
Paper, allied products wholesalers	11	8,541	1,407	23,128	345	4
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	67	25,443	2,896	61,712	792	36
Electrical, electronics, appliance distributors	31	28,738	2,440	46,214	552	10
Hardware, plumbing-heating goods wholesalers	20	16,213	1,535	28,158	385	8
Hardware wholesalers	8	7,282	821	15,498	216	4
Plumbing, heating equipment, supplies distributors	12	8,931	714	12,660	169	4
Lumber, construction materials distributors	45	32,188	2,259	46,218	615	27
Lumber, millwork wholesalers	24	16,834	934	18,487	271	7
Construction materials distributors	21	15,354	1,325	27,731	344	20
Machinery, equipment, supplies distributors	107	40,909	3,918	73,306	950	65
Commercial machines, equipment distributors	17	3,206	414	8,685	109	6
Industrial machinery, equipment distributors	12	1,970	281	6,894	90	11
Industrial materials, supplies distributors	18	10,265	979	18,178	239	3
Professional equipment, supplies distributors	6	1,976	278	3,319	41	4
Service establishment supply houses	20	3,465	311	6,292	100	22
Other machinery, equipment, supplies distributors	34	20,027	1,655	29,938	371	19
Metals, metalwork (except scrap) distributors	7	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	13	6,033	595	10,940	254	9
Other merchant wholesalers	49	28,867	1,393	27,489	430	28
Amusement, sporting goods distributors	5	890	85	1,905	27	4
Jewelry wholesalers	8	1,957	140	2,643	43	6
Merchant wholesalers, n.e.c.	36	26,020	1,168	22,941	360	18
Manufacturers' sales branches, sales offices	115	325,695	11,376	219,902	2,468	...
Sales branches (with stocks)	81	225,547	9,463	185,060	2,092	...
Sales offices (without stocks)	34	100,148	1,913	34,842	376	...
Petroleum bulk plants, terminals and LP gas facilities	24	83,609	2,788	58,450	756	4
Merchandise agents, brokers	64	75,964	1,338	23,421	275	53
Assemblers of farm products	6	2,694	117	2,309	35	3

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses November (Number)
MIAMI STANDARD METROPOLITAN AREA--Coextensive with Dade County, Fla.						
Wholesale trade, total	1,324	XXX	54,398	1,057,254	13,646	624
Type of Operation						
Merchant wholesalers	1,058	567,534	41,991	815,633	10,764	538
Manufacturers' sales branches, sales offices	106	118,044	7,095	145,483	1,609	...
Petroleum bulk plants, terminals and LP gas facilities	28	48,582	2,475	46,891	566	9
Merchandise agents, brokers	115	99,041	2,032	37,386	469	70
Assemblers of farm products	17	8,830	805	11,861	238	7
Type by Kind of Business						
Merchant wholesalers	1,058	567,534	41,991	815,633	10,764	538
Grocery, confectionery, meat wholesalers	113	93,222	4,499	89,984	1,382	63
General-line grocery wholesalers	10	28,837	1,179	23,853	316	1
Confectionery wholesalers	8	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	16	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	20	17,635	946	17,567	244	14
Specialty-line grocery wholesalers	59	35,894	1,733	34,845	532	33
Farm products (edible) distributors	65	40,713	2,082	38,181	639	46
Poultry, poultry products distributors	14	17,343	559	11,896	185	5
Fresh fruit, vegetable wholesalers	51	23,370	1,523	26,285	454	41
Beer, wine, distilled spirits wholesalers	27	83,740	4,041	79,849	806	11
Beer, ale distributors	11	18,143	1,288	27,314	312	7
Wine, distilled spirits wholesalers	16	65,597	2,753	52,535	494	4
Tobacco distributors	9	18,182	667	12,414	177	7
Drugs, chemicals, allied products wholesalers	55	22,477	2,351	43,638	556	22
General-line drug wholesalers	5	12,588	1,075	18,597	245	2
Specialty-line drug, toiletries wholesalers	26	4,047	448	9,279	112	11
Industrial chemicals, explosives distributors	12	2,270	377	6,671	89	6
Paint, varnish wholesalers	12	3,572	451	9,091	110	3
Dry goods, apparel wholesalers	58	15,111	1,093	20,751	325	43
Clothing, furnishings, footwear wholesalers	36	9,141	554	10,682	155	24
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	18	3,827	359	6,281	114	19
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	44	13,122	1,006	20,528	275	23
Furniture (household, office) wholesalers	22	5,983	601	11,915	152	10
Home furnishings, floor coverings wholesalers	22	7,139	405	8,613	123	13
Paper, allied products wholesalers	29	9,867	1,095	22,020	273	13
Coarse paper and products wholesalers	14	5,997	685	13,893	164	4
Printing and fine paper distributors	5	2,208	228	4,679	60	1
Stationery, office supplies wholesalers	10	1,662	182	3,448	49	8
Wallpaper wholesalers	...	...	...	...	...	...
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	103	27,414	3,347	62,028	906	58
Motor vehicle distributors	11	9,320	718	14,196	175	7
Automotive equipment, tire-tube wholesalers	92	18,094	2,629	47,832	731	51
Electrical, electronics, appliance distributors	69	58,320	3,802	76,302	854	18
Electrical apparatus, supplies distributors	31	29,399	1,599	35,258	413	9
Electrical appliance, radio, TV set wholesalers	25	25,260	1,634	31,117	303	6
Electronic parts, equipment distributors	13	3,661	569	9,927	138	3
Hardware, plumbing-heating goods wholesalers	40	33,128	2,717	50,885	637	15
Hardware wholesalers	16	15,342	1,608	31,086	400	6
Plumbing, heating equipment, supplies distributors	24	17,786	1,109	19,799	237	9
Lumber, construction materials distributors	68	39,418	3,470	70,677	840	26
Lumber, millwork wholesalers	24	16,505	1,301	24,508	307	8
Construction materials distributors	44	22,913	2,169	46,169	533	18

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 — STANDARD METROPOLITAN AREAS — Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MIAMI STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Machinery, equipment, supplies distributors	209	66,904	7,968	156,024	1,915	90
Air conditioning, comm. refrigeration equip., distrs.	18	7,473	1,120	22,755	250	4
Commercial machines, equipment distributors	32	6,946	820	16,145	200	18
Construction machinery, equipment dealers	8	8,906	840	15,894	178	2
Farm-garden machinery, equipment wholesalers	9	6,644	406	8,833	102	2
Industrial machinery, equipment distributors	16	4,085	317	6,239	89	11
Industrial materials, supplies distributors	12	6,084	739	14,288	191	...
Professional equipment, supplies distributors	24	6,000	767	14,896	194	18
Service establishment supply houses	34	6,286	724	14,646	206	23
Transportation equipment distributors	56	14,480	2,235	42,328	505	12
Metals, metalwork (except scrap) distributors	19	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	18	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	35	4,579	582	9,808	175	16
Iron, steel scrap dealers	11	2,155	219	2,705	44	5
Waste materials dealers	14	2,424	363	7,103	131	11
Other merchant wholesalers	120	32,766	2,783	53,581	876	77
Amusement, sporting goods distributors	24	7,268	774	17,179	233	20
Book, magazine, newspaper wholesalers	5	(D)	(D)	(D)	(D)	(D)
Coal wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	6	1,576	98	1,531	29	4
Jewelry wholesalers	19	2,584	249	4,711	95	13
Petroleum products distributors	6	5,730	283	5,910	71	...
Gift, art goods, greeting card wholesalers	20	2,293	288	5,095	96	16
Flower, bulb, plant wholesalers	6	1,641	136	1,785	36	2
Miscellaneous products merchant wholesalers	33	8,764	622	12,104	203	21
Manufacturers' sales branches, sales offices	106	118,044	7,095	145,483	1,609	...
Sales branches (with stocks)	79	81,090	6,214	129,030	1,413	...
Sales offices (without stocks)	27	36,954	881	16,453	196	...
Food and kindred products	24	62,752	2,643	51,061	694	...
Textile mill products	1	(D)	(D)	(D)	(D)	(D)
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	3	(D)	(D)	(D)	(D)	(D)
Paper and allied products	...	...	...	...	...	...
Chemicals and allied products	6	2,486	193	3,658	50	...
Rubber products	1	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...
Stone, clay, and glass products	3	(D)	(D)	(D)	(D)	(D)
Primary metal products	4	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	7	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	27	12,955	2,531	53,830	442	...
Electrical machinery	6	7,753	242	4,493	50	...
Transportation equipment	3	(D)	(D)	(D)	(D)	(D)
Instruments and related products	4	691	143	2,706	41	...
Other manufacturers' products*	16	10,403	430	9,283	109	...
Petroleum bulk plants, terminals and LP gas facilities	28	48,582	2,475	46,891	566	9
Gasoline, distillates, residuals	24	46,112	1,899	37,299	451	8
Bulk plants	23	(D)	(D)	(D)	(D)	(D)
Distributing terminals	1	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	4	2,470	576	9,592	115	1
Merchandise agents, brokers	115	99,041	2,032	37,386	469	70
Groceries, confectionery, meats	26	41,708	570	9,356	117	18
Farm products (edible)	14	17,117	280	4,390	87	9
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	13	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	3	754	48	1,318	12	...
Apparel (including footwear)	6	2,131	76	1,234	17	3
Dry goods, piece goods	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	8	2,660	56	1,472	19	6
Paper, allied products	2	(D)	(D)	(D)	(D)	(D)

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MIAMI STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Farm products (raw materials)	...	...	...	...	...	...
Cotton	...	...	...	...	...	...
Grain	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	...	...	...	...	...	...
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	...	...	...	...	...	...
Electrical-electronic apparatus, equip., appliances	8	1,782	59	986	16	5
Hardware, plumbing, heating goods	5	3,465	29	599	11	4
Lumber, construction materials	7	1,757	62	1,324	10	4
Machinery, equipment, supplies	18	7,601	287	5,054	73	14
Metals, metalwork (except scrap)	3	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	13	15,320	454	10,522	94	3
Assemblers of farm products	17	8,830	805	11,861	238	7
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	16	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	...	...	...	...	...	...
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...
ORLANDO STANDARD METROPOLITAN AREA--Coextensive with Orange County, Fla.						
Wholesale trade, total	307	XXX	15,706	295,184	5,435	153
Type of Operation						
Merchant wholesalers	223	105,897	9,308	183,314	2,762	123
Manufacturers' sales branches, sales offices	25	17,241	1,103	22,428	257	...
Petroleum bulk plants, terminals and LP gas facilities	20	18,182	612	10,432	159	11
Merchandise agents, brokers	15	7,863	242	4,393	67	9
Assemblers of farm products	24	25,875	4,441	74,617	2,190	10
Type by Kind of Business						
Merchant wholesalers	223	105,897	9,308	183,314	2,762	123
Grocery, confectionery, meat wholesalers	23	14,216	659	14,122	219	14
Farm products (edible) distributors	19	13,060	1,505	22,057	514	18
Beer, wine, distilled spirits wholesalers	9	5,085	322	7,104	105	6
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	16	5,102	453	7,914	124	9
Dry goods, apparel wholesalers	4	1,127	78	1,410	22	2
Furniture, home furnishings wholesalers	7	3,807	391	8,164	132	3
Paper, allied products wholesalers	5	2,421	259	5,218	72	3
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	33	8,082	992	21,901	307	19
Electrical, electronics, appliance distributors	12	9,084	532	9,957	129	...
Hardware, plumbing-heating goods wholesalers	6	7,517	652	11,159	177	...
Lumber, construction materials distributors	19	5,094	426	8,587	132	10
Machinery, equipment, supplies distributors	47	19,778	2,276	48,739	570	24
Metals, metalwork (except scrap) distributors	5	2,385	234	4,793	77	2
Scrap, waste materials dealers	4	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	12	3,168	243	4,501	72	9
Manufacturers' sales branches, sales offices	25	17,241	1,103	22,428	257	...
Petroleum bulk plants, terminals and LP gas facilities	20	18,182	612	10,432	159	11
Merchandise agents, brokers	15	7,863	242	4,393	67	9
Assemblers of farm products	24	25,875	4,441	74,617	2,190	10

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
TAMPA-ST. PETERSBURG STANDARD METRO. AREA--Consists of Hillsborough and Pinellas Counties, Fla.						
Wholesale trade, total	866	XXX	34,332	671,273	9,516	473
Type of Operation						
Merchant wholesalers	650	316,265	23,751	452,791	6,591	391
Manufacturers' sales branches, sales offices	72	107,621	4,822	94,694	1,164	...
Petroleum bulk plants, terminals and LP gas facilities	48	67,126	2,554	53,119	646	21
Merchandise agents, brokers	70	93,765	1,570	39,652	350	51
Assemblers of farm products	26	13,635	1,635	31,017	765	10
Type by Kind of Business						
Merchant wholesalers	650	316,265	23,751	452,791	6,591	391
Grocery, confectionery, meat wholesalers	95	55,525	2,511	47,212	761	79
General-line grocery wholesalers	16	24,535	671	13,422	224	13
Confectionery wholesalers	6	1,256	91	1,176	19	6
Meat, fish wholesalers	33	12,849	614	9,532	214	28
Specialty-line grocery wholesalers	40	16,885	1,135	23,082	304	32
Farm products (edible) distributors	66	24,792	1,485	25,909	576	66
Poultry, poultry products distributors	9	5,642	197	3,548	77	5
Fresh fruit, vegetable wholesalers	57	19,150	1,288	22,361	499	61
Beer, wine, distilled spirits wholesalers	20	29,419	1,440	26,518	342	3
Tobacco distributors	11	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	19	12,147	1,213	20,038	321	8
General- and specialty-line drug wholesalers	10	11,182	1,105	17,989	290	6
Industrial chemicals, paint wholesalers	9	965	108	2,149	31	2
Dry goods, apparel wholesalers	9	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	3	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	6	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	18	5,560	617	12,000	199	14
Paper, allied products wholesalers	17	5,756	745	13,934	191	8
Farm products (raw materials) merchants	11	5,148	125	1,759	42	10
Automotive wholesalers	58	16,570	2,192	49,598	590	30
Electrical, electronics, appliance distributors	48	45,245	3,023	53,971	667	6

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
TAMPA-ST. PETERSBURG STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Hardware, plumbing-heating goods wholesalers	32	24,384	2,331	46,722	588	20
Hardware wholesalers	7	13,926	1,416	30,250	355	2
Plumbing, heating equipment, supplies distributors	25	10,458	915	16,472	233	18
Lumber, construction materials distributors	45	21,721	2,063	37,345	567	18
Lumber, millwork wholesalers	16	8,052	754	14,028	200	7
Construction materials distributors	29	13,669	1,309	23,317	367	11
Machinery, equipment, supplies distributors	110	23,256	2,738	54,338	712	58
Commercial machines, equipment distributors	13	898	113	2,570	41	5
Industrial machinery, equipment distributors	13	4,208	400	8,139	95	12
Industrial materials, supplies distributors	10	3,977	495	11,263	116	3
Professional equipment, supplies distributors	15	2,342	313	6,546	85	4
Service establishment supply houses	28	4,613	676	12,530	199	23
Other machinery, equipment, supplies distributors	31	7,218	741	13,290	176	11
Metals, metalwork (except scrap) distributors	9	7,330	799	13,025	195	1
Scrap, waste materials dealers	17	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	65	11,156	947	19,381	332	46
Amusement, sporting goods distributors	14	3,090	234	4,840	75	17
Jewelry wholesalers	9	1,494	84	1,947	37	8
Merchant wholesalers, n.e.c.	42	6,572	629	12,594	220	21
Manufacturers' sales branches, sales offices	72	107,621	4,822	94,694	1,164	...
Sales branches (with stocks)	55	62,436	4,230	85,460	1,059	...
Sales offices (without stocks)	17	45,185	592	9,234	105	...
Petroleum bulk plants, terminals and LP gas facilities	48	67,126	2,554	53,119	646	21
Merchandise agents, brokers	70	93,765	1,570	39,652	350	51
Assemblers of farm products	26	13,635	1,635	31,017	765	10

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BROWARD COUNTY						
Wholesale trade, total	204	XXX	6,420	130,580	1,640	102
Type of Operation						
Merchant wholesalers	155	52,820	4,390	88,259	1,138	81
Manufacturers' sales branches, sales offices	5	2,472	361	11,028	105	...
Petroleum bulk plants, terminals and LP gas facilities	14	32,091	1,159	23,417	247	1
Merchandise agents, brokers	20	14,936	143	2,192	30	15
Assemblers of farm products	10	6,132	367	5,684	120	5
Type by Kind of Business						
Merchant wholesalers	155	52,820	4,390	88,259	1,138	81
Grocery, confectionery, meat wholesalers	18	7,211	582	10,421	155	17
Farm products (edible) distributors	7	2,635	91	1,824	25	6
Beer, wine, distilled spirits wholesalers	7	2,776	186	3,565	41	1
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	12	2,172	304	5,765	44	6
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	6	649	96	2,035	30	7
Paper, allied products wholesalers	3	223	38	1,251	13	1
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	21	2,076	289	6,394	96	8
Electrical, electronics, appliance distributors	10	3,022	250	4,461	64	4
Hardware, plumbing-heating goods wholesalers	6	4,627	324	6,729	97	1
Lumber, construction materials distributors	17	14,880	1,320	26,070	300	8
Machinery, equipment, supplies distributors	20	1,692	239	4,759	75	10
Metals, metalwork (except scrap) distributors	5	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	1	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	18	4,002	298	5,221	94	9
Manufacturers' sales branches, sales offices	5	2,472	361	11,028	105	...
Petroleum bulk plants, terminals and LP gas facilities	14	32,091	1,159	23,417	247	1
Merchandise agents, brokers	20	14,936	143	2,192	30	15
Assemblers of farm products	10	6,132	367	5,684	120	5
DADE COUNTY (See Miami Standard Metropolitan Area, Table 103.)						
DUVAL COUNTY (See Jacksonville Standard Metropolitan Area, Table 103.)						
ESCAMBIA COUNTY						
Wholesale trade, total	127	XXX	4,708	96,025	1,390	66
Type of Operation						
Merchant wholesalers	93	56,970	3,583	71,214	1,067	51
Manufacturers' sales branches, sales offices	12	11,852	623	13,160	179	...
Petroleum bulk plants, terminals and LP gas facilities	14	9,393	431	10,072	123	5
Merchandise agents, brokers	8	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	(D)	(D)	(D)	(D)	(D)
HILLSBOROUGH COUNTY						
Wholesale trade, total	641	XXX	23,368	557,591	7,617	347
Type of Operation						
Merchant wholesalers	472	269,633	19,824	377,440	5,392	286
Manufacturers' sales branches, sales offices	60	96,904	3,984	78,496	928	...
Petroleum bulk plants, terminals and LP gas facilities	33	55,980	2,176	45,198	535	12
Merchandise agents, brokers	60	85,200	1,476	37,758	328	43
Assemblers of farm products	16	9,280	908	18,799	434	6
Type by Kind of Business						
Merchant wholesalers	472	269,633	19,824	377,440	5,392	286
Grocery, confectionery, meat wholesalers	74	50,510	2,297	43,100	684	57
Farm products (edible) distributors	56	22,792	1,254	21,018	482	57
Beer, wine, distilled spirits wholesalers	15	27,100	1,309	24,274	304	2
Tobacco distributors	6	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	16	11,874	1,182	19,494	311	6
HILLSBOROUGH COUNTY--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Dry goods, apparel wholesalers	5	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	15	4,807	539	10,153	163	12
Paper, allied products wholesalers	12	4,747	596	10,719	145	5
Farm products (raw materials) merchants	6	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	41	14,112	1,782	41,529	467	24
Electrical, electronics, appliance distributors	32	40,950	2,588	46,263	564	3
Hardware, plumbing-heating goods wholesalers	22	18,823	1,830	36,357	461	15
Lumber, construction materials distributors	33	15,841	1,542	28,625	423	13
Machinery, equipment, supplies distributors	75	18,568	2,232	45,321	579	41
Metals, metalwork (except scrap) distributors	7	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	15	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	42	8,442	700	14,618	227	27
Manufacturers' sales branches, sales offices	60	96,904	3,984	78,496	928	...
Petroleum bulk plants, terminals and LP gas facilities	33	55,980	2,176	45,198	535	12
Merchandise agents, brokers	60	85,200	1,476	37,758	328	43
Assemblers of farm products	16	9,280	908	18,799	434	6
ORANGE COUNTY (See Orlando Standard Metropolitan Area, Table 103.)						
PALM BEACH COUNTY						
Wholesale trade, total	187	XXX	4,714	88,649	1,424	98
Type of Operation						
Merchant wholesalers	137	45,150	3,245	59,752	974	77
Manufacturers' sales branches, sales offices	17	9,546	837	14,908	197	...
Petroleum bulk plants, terminals and LP gas facilities	22	11,620	385	8,409	107	14
Merchandise agents, brokers	6	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	5	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	137	45,150	3,245	59,752	974	77
Grocery, confectionery, meat wholesalers	24	8,725	562	11,011	192	15
Farm products (edible) distributors	15	7,749	333	5,230	111	11
Beer, wine, distilled spirits wholesalers	9	3,995	229	4,379	63	6
Tobacco distributors	3	3,738	170	3,336	53	2
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	8	455	35	980	13	...
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	14	1,552	254	4,986	76	6
Electrical, electronics, appliance distributors	7	2,370	215	4,543	70	4
Hardware, plumbing-heating goods wholesalers	9	1,903	152	2,795	41	5
Lumber, construction materials distributors	11	5,474	381	5,932	95	6
Machinery, equipment, supplies distributors	19	2,711	343	5,993	100	8
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	3	441	26	(21)	15	2
Other merchant wholesalers	14	3,406	276	4,652	75	6
Manufacturers' sales branches, sales offices	17	9,546	837	14,908	197	...
Petroleum bulk plants, terminals and LP gas facilities	22	11,620	385	8,409	107	14
Merchandise agents, brokers	6	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	5	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE — Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PINELLAS COUNTY						
Wholesale trade, total	225	XXX	5,964	113,582	1,899	126
Type of Operation						
Merchant wholesalers	178	46,632	3,927	75,351	1,199	105
Manufacturers' sales branches, sales offices	12	10,717	838	16,198	236	...
Petroleum bulk plants, terminals and LP gas facilities	15	11,146	378	7,921	111	9
Merchandise agents, brokers	10	8,565	94	1,894	22	8
Assemblers of farm products	10	4,355	727	12,218	331	4
Type by Kind of Business						
Merchant wholesalers	178	46,632	3,927	75,351	1,199	105
Grocery, confectionery, meat wholesalers	21	5,015	214	4,112	77	22
Farm products (edible) distributors	10	2,000	231	4,891	94	9
Beer, wine, distilled spirits wholesalers	5	2,319	131	2,244	38	1
Tobacco distributors	5	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	273	25	544	10	2
Dry goods, apparel wholesalers	4	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	753	78	1,847	36	2
Paper, allied products wholesalers	5	1,009	149	3,115	46	3
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	17	2,458	410	8,069	123	6
Electrical, electronics, appliance distributors	16	4,295	435	7,708	103	3
Hardware, plumbing-heating goods wholesalers	10	5,561	501	10,365	127	5
Lumber, construction materials distributors	12	5,880	521	8,720	144	5
Machinery, equipment, supplies distributors	35	4,688	506	9,017	133	17
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	2	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	23	2,714	247	4,763	105	19
Manufacturers' sales branches, sales offices	12	10,717	838	16,198	236	...
Petroleum bulk plants, terminals and LP gas facilities	15	11,146	378	7,921	111	9
Merchandise agents, brokers	10	8,565	94	1,894	22	8
Assemblers of farm products	10	4,355	727	12,218	331	4

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
POLK COUNTY						
Wholesale trade, total	213	XXX	10,945	227,751	4,874	136
Type of Operation						
Merchant wholesalers	127	62,505	4,537	90,893	1,674	89
Manufacturers' sales branches, sales offices	10	41,422	625	12,562	147	...
Petroleum bulk plants, terminals and LP gas facilities	34	12,592	205	4,719	78	33
Merchandise agents, brokers	12	10,813	209	4,031	56	5
Assemblers of farm products	30	34,450	5,369	115,546	2,919	9
Type by Kind of Business						
Merchant wholesalers	127	62,505	4,537	90,893	1,674	89
Grocery, confectionery, meat wholesalers	19	10,290	399	7,600	125	16
Farm products (edible) distributors	20	18,815	1,266	31,033	700	14
Beer, wine, distilled spirits wholesalers	4	1,599	82	1,559	21	1
Tobacco distributors	5	1,663	78	1,849	28	4
Drugs, chemicals, allied products wholesalers	4	127	15	(Z)	4	2
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	6	1,141	108	2,199	33	5
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	27	4,965	671	11,779	201	26
Electrical, electronics, appliance distributors	4	1,664	100	2,205	24	1
Hardware, plumbing-heating goods wholesalers	11	1,321	88	1,777	28	2
Lumber, construction materials distributors	6	2,915	220	3,579	67	7
Machinery, equipment, supplies distributors	12	9,857	632	10,054	118	6
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	1	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	8	986	138	1,942	84	4
Manufacturers' sales branches, sales offices	10	41,422	625	12,562	147	...
Petroleum bulk plants, terminals and LP gas facilities	34	12,592	205	4,719	78	33
Merchandise agents, brokers	12	10,813	209	4,031	56	5
Assemblers of farm products	30	34,450	5,369	115,546	2,919	9
VOLUSIA COUNTY						
Wholesale trade, total	117	XXX	2,297	43,983	834	61
Type of Operation						
Merchant wholesalers	77	18,686	1,459	27,635	447	45
Manufacturers' sales branches, sales offices	9	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	20	8,679	266	4,698	75	15
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	10	1,549	354	5,962	238	1

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]– THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll) *		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	3,408	XXX	142,952	XXX	XXX	119,248	2,428,063	47,714	1,876
Merchant wholesalers	2,098	944,628	101,121	129,655	13.7	71,710	1,354,394	24,199	1,196
Manufacturers' sales branches, sales offices	282	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	543	260,134	20,184	21,758	8.4	7,418	147,948	2,768	407
Merchandise agents, brokers	195	159,114	769	6,823	4.3	3,905	73,305	1,529	145
Assemblers of farm products	290	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STANDARD METROPOLITAN AREAS									
JACKSONVILLE									
Total	607	XXX	45,790	XXX	XXX	28,775	557,670	9,347	281
Merchant wholesalers	423	254,732	27,931	32,809	12.9	18,340	339,303	5,864	226
Manufacturers' sales branches, sales offices	108	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	22	55,002	6,067	3,309	6.0	1,019	21,475	390	11
Merchandise agents, brokers	48	47,826	174	1,704	3.6	783	16,346	198	41
Assemblers of farm products	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIAMI									
Total	688	XXX	34,898	XXX	XXX	28,533	545,464	8,913	298
Merchant wholesalers	537	282,584	28,322	41,021	14.5	22,447	427,421	7,047	244
Manufacturers' sales branches, sales offices	61	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	29	40,164	2,878	2,439	6.1	1,720	30,358	511	14
Merchandise agents, brokers	48	26,365	262	1,347	5.0	710	12,508	166	35
Assemblers of farm products	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ORLANDO									
Total	213	XXX	6,556	XXX	XXX	9,282	181,963	4,073	91
Merchant wholesalers	143	46,371	5,663	7,586	16.4	4,380	79,457	1,530	72
Manufacturers' sales branches, sales offices	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	12	2,272	32	214	9.4	87	1,837	36	8
Assemblers of farm products	22	14,716	185	6,781	46.1	3,645	79,137	2,165	4
TAMPA--ST. PETERSBURG									
Total	583	XXX	23,556	XXX	XXX	19,989	391,787	7,622	309
Merchant wholesalers	394	183,524	20,452	24,943	13.6	13,785	264,225	4,880	212
Manufacturers' sales branches, sales offices	57	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	49	35,013	184	1,075	3.1	1,124	22,485	407	29
Merchandise agents, brokers	35	28,903	39	1,208	4.2	611	9,913	184	19
Assemblers of farm products	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BROWARD COUNTY									
Total	76	XXX	3,267	XXX	XXX	1,260	23,680	432	53
Merchant wholesalers	38	13,493	1,468	1,456	10.8	905	16,551	298	22
Other operating types	38	27,381	1,799	1,564	5.7	355	7,129	134	31
DADE COUNTY--See Miami Standard Metropolitan Area.									
DUVAL COUNTY--See Jacksonville Standard Metropolitan Area.									
ESCAMBIA COUNTY									
Total	90	XXX	4,660	XXX	XXX	3,154	61,328	1,233	54
Merchant wholesalers	60	33,721	3,663	3,507	10.4	1,939	35,548	730	42
Other operating types	30	22,554	997	2,156	9.6	1,215	25,780	503	12
HILLSBOROUGH COUNTY									
Total	444	XXX	20,681	XXX	XXX	17,388	334,860	6,500	227
Merchant wholesalers	291	163,985	17,989	21,594	13.2	12,130	229,825	4,205	147
Other operating types	153	147,641	2,692	9,392	6.4	5,258	105,035	2,295	80
ORANGE COUNTY--See Orlando Standard Metropolitan Area.									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
PALM BEACH COUNTY									
Total	121	XXX	2,213	XXX	XXX	2,652	48,963	898	70
Merchant wholesalers	73	19,879	1,857	3,008	15.1	1,603	29,390	547	45
Other operating types	48	27,514	356	1,665	6.1	1,049	19,573	351	25
PINELLA COUNTY									
Total	139	XXX	2,875	XXX	XXX	2,601	56,927	1,122	82
Merchant wholesalers	103	19,539	2,463	3,349	17.1	1,655	34,400	675	65
Other operating types	36	16,081	412	1,950	12.1	946	22,527	447	17
POLK COUNTY									
Total	127	XXX	4,517	XXX	XXX	7,374	209,330	5,125	72
Merchant wholesalers	58	18,515	1,758	2,943	15.9	1,748	30,180	590	33
Other operating types	69	32,385	2,759	13,247	40.9	5,626	179,150	4,535	39
VOLUSIA COUNTY									
Total	82	XXX	2,291	XXX	XXX	1,031	23,690	558	41
Merchant wholesalers	50	8,768	934	1,331	15.2	683	14,668	275	20
Other operating types	32	6,052	1,357	2,128	35.2	348	9,022	283	21

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

GEORGIA

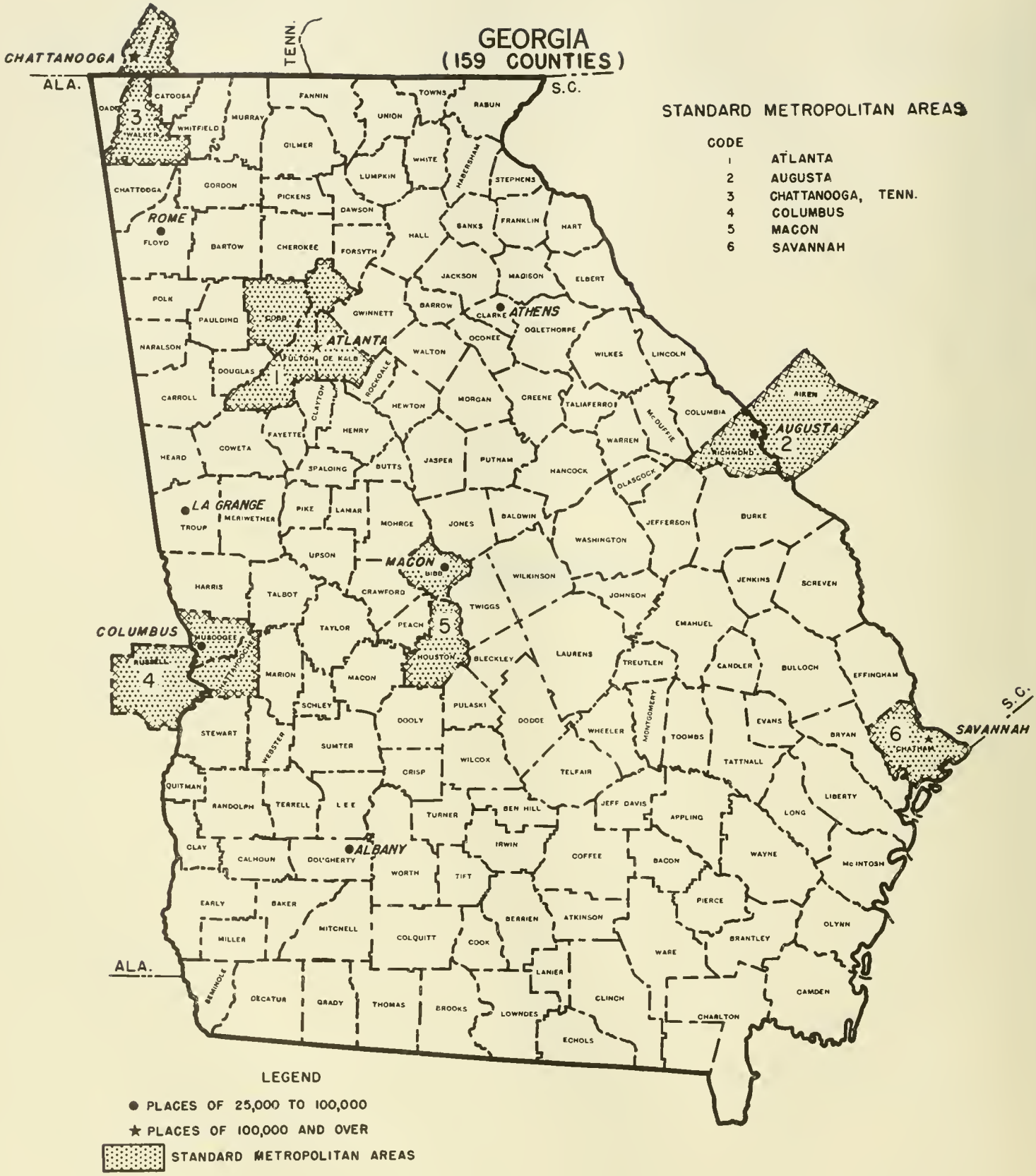
GEORGIA
(159 COUNTIES)
CHATTANOOGA
TENN.
ALA.
S.C.
STANDARD METROPOLITAN AREAS
CODE
1 ATLANTA
2 AUGUSTA
3 CHATTANOOGA, TENN.
4 COLUMBUS
5 MACON
6 SAVANNAH
ROME
ATLANTA
ATHENS
AUGUSTA
LA GRANGE
MACON
COLUMBUS
ALBANY
SAVANNAH
CATOOSA
WHITFIELD
MURRAY
FANNIN
TOWNS
RABUN
GILMER
UNION
WHITE
HABERSHAM
STEPHENS
GORDON
PICKENS
LUMPKIN
DAWSON
BANKS
FRANKLIN
HART
FLOYD
BARTOW
CHEROKEE
FORSYTH
HALL
JACKSON
MADISON
ELBERT
POLK
PAULDING
COBB
GWINNETT
BARROW
CLARKE
OGLETHORPE
NARALSON
FULTON
DE KALB
WALTON
OCONEE
WILKES
LINCOLN
DOUGLAS
ROCKDALE
CARROLL
CLAYTON
HEWTON
MORGAN
GREENE
TALIAFERRO
COLUMBIA
AIKEN
FAYETTE
HENRY
MCDUFFIE
WARREN
RICHMOND
HEARD
COWETA
SPALDING
BUTTS
JASPER
PUTNAM
HANCOCK
OGLESCOCK
TROUP
MERIWETHER
PIKE
LAMAR
MONROE
JONES
BALDWIN
JEFFERSON
BURKE
UPSON
WASHINGTON
BIBB
WILKINSON
JENKINS
SCREVEN
HARRIS
TALBOT
CRAWFORD
TWIGGS
JOHNSON
TAYLOR
PEACH
EMANUEL
MUSCOGEE
HOUSTON
BLECKLEY
LAURENS
TREUTLEN
CANDLER
BULLOCH
EFFINGHAM
RUSSELL
MARION
MACON
SCHLEY
PULASKI
DODGE
WHEELER
TOOMBS
EVANS
BRYAN
CHATHAM
STEWART
WEBSTER
SUMTER
DOOLY
WILCOX
TELFAIR
TATTNALL
LIBERTY
QUITMAN
RANDOLPH
TERRELL
LEE
CRISP
TURNER
BEN HILL
JEFF DAVIS
APPLING
LONG
CLAY
CALHOUN
DOUGHERTY
IRWIN
COFFEE
BACON
WAYNE
MCINTOSH
WORTH
TIFT
EARLY
BAKER
PIERCE
MITCHELL
BERRIEN
ATKINSON
OLYNN
MILLER
COLQUITT
COOK
BRANTLEY
WARE
SEMINOLE
LANIER
DECATUR
GRADY
THOMAS
BROOKS
LOWNDES
CLINCH
CAMDEN
CHARLTON
ECHOLS
LEGEND
PLACES OF 25,000 TO 100,000
PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREAS

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Wholesale trade, total	4,496	XXX	252,614	XXX	XXX	200,798	3,909,557	51,866	52,131	53,604	54,247	2,724
Type of Operation												
Merchant wholesalers	2,658	1,598,873	160,543	213,068	13.3	111,405	2,126,475	30,990	31,359	31,294	32,306	1,731
Manufacturers' sales branches, sales offices	671	1,833,686	66,890	152,523	8.3	68,038	1,364,157	14,105	14,292	14,278	14,348	1
Petroleum bulk plants, terminals and LP gas facilities	568	301,766	19,083	27,652	9.2	8,831	173,401	2,585	2,530	2,546	2,653	501
Merchandise agents, brokers	482	679,040	940	23,193	3.4	9,057	178,588	2,543	2,542	4,118	5,316	421
Assemblers of farm products	117	134,210	5,158	8,517	6.3	3,467	66,936	1,643	1,408	1,368	1,624	70
Type by Kind of Business												
Merchant wholesalers	2,658	1,598,873	160,543	213,068	13.3	111,405	2,126,475	30,990	31,359	31,294	32,306	1,731
Grocery, confectionery, meat wholesalers	404	271,226	18,205	28,017	10.3	15,259	290,707	4,950	5,117	5,143	5,368	333
General-line grocery wholesalers	130	186,940	13,127	14,672	7.8	8,869	161,681	2,676	2,696	2,678	2,815	91
Confectionery wholesalers	48	12,123	553	1,314	10.8	684	13,928	211	213	200	216	44
Fish, sea food distributors	39	9,932	639	2,426	24.4	828	15,324	396	414	420	431	37
Meat, meat products wholesalers	50	15,122	381	1,902	12.6	982	22,966	417	462	475	454	50
Specialty-line grocery wholesalers	137	47,109	3,505	7,703	16.4	3,896	76,808	1,250	1,332	1,370	1,452	111
Farm products (edible) distributors	189	73,915	1,265	8,970	12.1	3,717	68,213	1,258	1,327	1,239	1,302	170
Poultry, poultry products distributors	50	21,800	485	1,863	8.5	812	14,885	296	296	322	352	34
Fresh fruit, vegetable wholesalers	139	52,115	780	7,107	13.6	2,905	53,328	962	1,031	917	950	136
Beer, wine, distilled spirits wholesalers	75	80,998	9,919	8,668	10.7	4,174	80,552	935	955	954	1,041	51
Beer, ale distributors	48	24,296	1,586	3,304	13.6	1,323	26,602	395	418	416	486	34
Wine, distilled spirits wholesalers	27	56,702	8,333	5,364	9.5	2,851	53,950	540	537	538	555	17
Tobacco distributors	50	55,796	2,427	2,975	5.3	1,857	33,252	536	532	537	541	47
Drugs, chemicals, allied products wholesalers	87	56,987	5,360	7,688	13.5	4,427	85,538	1,108	1,093	1,087	1,124	33
General-line drug wholesalers	14	32,869	3,865	3,999	12.2	2,325	41,065	601	586	590	631	...
Specialty-line drug, toiletries wholesalers	40	6,854	798	1,486	21.7	401	14,638	220	214	214	208	22
Industrial chemicals, explosives distributors	22	15,719	483	1,876	11.9	1,091	26,137	235	243	234	237	8
Paint, varnish wholesalers	11	1,545	214	327	21.2	210	3,699	52	50	49	48	3
Dry goods, apparel wholesalers	105	68,080	6,438	10,402	15.3	4,422	77,692	953	965	977	971	107
Clothing, furnishings, footwear wholesalers	54	39,913	2,608	5,967	15.0	2,428	47,461	507	503	507	488	57
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	46	22,903	3,297	3,665	16.0	1,525	20,621	331	341	344	357	40
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	51	33,852	3,118	4,691	13.9	2,728	55,450	750	731	768	758	25
Furniture (household, office) wholesalers	19	4,910	741	1,083	22.1	654	11,991	154	150	148	156	12
Home furnishings, floor coverings wholesalers	32	28,942	2,377	3,608	12.5	2,074	43,459	596	581	620	602	13
Paper, allied products wholesalers	59	31,950	3,883	5,430	17.0	3,298	65,159	795	786	784	806	24
Coarse paper and products wholesalers	29	18,973	2,129	2,959	15.6	1,863	37,287	453	450	457	451	8
Printing and fine paper distributors	7	6,710	779	1,225	18.3	629	13,129	135	138	126	142	1
Stationery, office supplies wholesalers	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	109	180,380	24,147	13,992	7.8	3,960	74,038	1,705	1,837	1,537	1,749	64
Automotive wholesalers	317	113,954	15,477	24,970	21.9	14,442	280,715	4,121	4,130	4,131	4,146	195
Motor vehicle distributors	27	8,374	443	1,123	13.4	618	11,844	212	198	199	199	26
Automotive equipment, tire-tube wholesalers	290	105,580	15,034	23,847	22.6	13,824	268,871	3,909	3,932	3,932	3,949	169
Electrical, electronics, appliance distributors	104	117,803	13,923	15,005	12.7	8,361	161,427	1,854	1,864	1,932	1,912	31
Electrical apparatus, supplies distributors	51	46,686	5,887	6,044	12.9	3,400	63,847	826	821	823	822	18
Electrical appliance, radio, TV set wholesalers	35	63,567	6,733	7,300	11.5	3,948	76,134	813	818	876	877	5
Electronic parts, equipment distributors	18	7,550	1,303	1,661	22.0	1,013	21,446	215	225	233	213	8
Hardware, plumbing-heating goods wholesalers	94	86,399	13,599	13,868	16.1	7,955	141,893	1,954	1,966	1,985	2,037	28
Hardware wholesalers	33	32,069	6,240	5,944	18.5	3,579	63,395	895	894	912	907	15
Plumbing, heating equipment, supplies distributors	61	54,330	7,359	7,924	14.6	4,376	78,498	1,059	1,072	1,073	1,130	13
Lumber, construction materials distributors	193	75,386	5,333	13,281	17.6	6,945	129,913	2,172	2,205	2,265	2,330	124
Lumber, millwork wholesalers	108	49,905	3,701	7,564	15.2	4,080	71,695	1,331	1,336	1,368	1,381	74
Construction materials distributors	85	25,481	1,632	5,717	22.4	2,865	58,218	841	869	897	949	50
Machinery, equipment, supplies distributors	398	153,415	22,015	29,919	19.5	16,936	342,841	3,980	3,987	4,034	4,067	235
Air conditioning, comm. refrigeration equip., distrs.	32	7,305	733	1,628	22.3	894	17,562	211	212	213	222	17
Commercial machines, equipment distributors	55	8,431	969	2,456	29.1	1,231	24,948	288	296	305	338	41
Construction machinery, equipment dealers	29	32,971	6,690	4,690	14.2	2,763	53,804	559	570	590	579	8
Farm-garden machinery, equipment wholesalers	22	13,905	2,158	2,063	14.8	1,117	27,207	285	285	281	289	23
Industrial machinery, equipment distributors	63	16,986	1,519	2,948	17.4	1,495	33,821	374	373	378	375	34
Industrial materials, supplies distributors	55	32,854	5,273	6,105	18.6	3,962	80,221	896	887	884	898	23
Professional equipment, supplies distributors	34	18,160	2,210	4,199	23.1	2,227	42,029	557	571	595	571	25
Service establishment supply houses	100	21,264	2,279	5,585	26.3	3,095	60,735	780	762	758	767	58
Transportation equipment distributors	8	1,539	184	255	16.6	152	2,514	30	31	30	28	6
Metals, metalwork (except scrap) distributors	24	28,275	4,312	4,886	17.3	2,588	49,660	594	612	628	658	5
Iron, steel and products distributors	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	116	44,708	2,103	5,514	12.3	2,790	50,952	947	951	988	1,061	102
Iron, steel scrap dealers	60	12,580	1,207	2,372	18.9	1,157	22,982	494	489	498	530	44
Waste materials dealers	56	32,128	896	3,142	9.8	1,633	27,970	453	462	490	531	38
Other merchant wholesalers	281	125,749	9,019	14,792	11.8	7,546	138,473	2,378	2,301	2,305	2,433	157
Amusement, sporting goods distributors	30	9,801	2,084	1,818	18.5	1,002	15,617	223	238	238	246	17
Book, magazine, newspaper wholesalers	30	7,060	1,263	1,395	19.8	856	15,288	329	313	293	280	15
Coal wholesalers	5	1,459	17	79	5.4	28	775	12	10	11	15	1
Farm supplies wholesalers	76	62,028	2,272	4,280	6.9	2,084	36,336	664	608	598	645	47
Jewelry wholesalers	17	6,636	1,156	1,150	17.3	658	12,726	147	143	152	156	12
Petroleum products distributors	35	8,711	263	1,248	14.3	592	11,276	179	172	174	183	24
Gift, art goods, greeting card wholesalers	6	2,418	134	388	16.0	218	3,894	44	45	50	60	6
Flower, bulb, plant wholesalers	13	2,612	132	697	26.7	295	5,373	82	82	81	90	5
Miscellaneous products merchant wholesalers	69	25,024	1,698	3,737	14.9	1,813	37,188	698	690	708	758	40

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest-- March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	671	1,833,686	66,890	152,523	8.3	68,038	1,364,157	14,105	14,292	14,278	14,348	1
Sales branches (with stocks)	445	1,127,340	66,890	121,442	10.8	53,993	1,096,475	11,581	11,798	11,752	11,848	1
Sales offices (without stocks)	226	706,346	...	31,081	4.4	14,045	267,682	2,524	2,494	2,526	2,500	...
Food and kindred products	112	369,183	5,938	26,388	7.1	11,286	220,443	2,705	2,725	2,723	2,670	...
Textile mill products	14	50,347	1,395	2,004	4.0	1,412	27,170	270	269	237	254	...
Apparel and related products	8	12,450	1,119	787	6.3	304	4,721	66	72	54	54	...
Furniture and fixtures	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	16	30,769	267	2,985	9.7	1,015	18,550	230	204	193	203	...
Chemicals and allied products	85	253,272	6,626	28,858	11.4	10,472	212,125	2,140	2,120	2,166	2,186	...
Rubber products	17	60,832	4,631	5,883	9.7	2,372	49,268	469	475	472	473	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	35	76,176	1,262	6,439	8.5	2,516	54,934	466	467	468	470	...
Primary metal products	29	107,212	1,211	3,947	3.7	1,814	36,280	314	309	312	310	...
Fabricated metal products	33	68,203	1,045	3,422	5.0	1,702	31,246	306	334	331	332	...
Machinery (except electrical)	146	191,205	17,587	23,461	12.3	13,400	263,380	2,700	2,753	2,725	2,730	...
Electrical machinery	49	175,971	7,365	18,618	10.6	7,338	143,291	1,303	1,322	1,367	1,341	...
Transportation equipment	34	300,106	14,300	15,013	5.0	6,790	134,640	1,439	1,414	1,408	1,475	...
Instruments and related products	37	42,994	1,947	6,749	15.7	3,278	67,114	649	740	757	767	...
Other manufacturers' products*	49	90,245	1,847	7,114	7.9	3,868	92,632	944	989	960	979	1
Petroleum bulk plants, termioals and LP gas facilities	568	301,766	19,083	27,652	9.2	8,831	173,401	2,585	2,530	2,546	2,653	501
Gasoline, distillates, residuals	555	298,045	18,831	26,209	8.8	8,158	157,631	2,382	2,334	2,359	2,438	496
Bulk plants	521	235,351	10,950	19,628	8.3	5,263	103,233	1,666	1,619	1,621	1,694	496
Distributing terminals	34	62,694	7,881	6,581	10.5	2,895	54,398	716	715	738	744	...
Wholesale LP gas facilities	13	3,721	252	1,443	38.8	673	15,770	203	196	187	215	5
Merchandise agents, brokers	482	679,040	940	23,193	3.4	9,057	178,588	2,543	2,542	4,118	3,316	421
Groceries, confectionery, meats	75	165,942	140	3,312	2.0	1,334	26,195	355	351	342	359	70
Farm products (edible)	18	26,163	32	826	3.2	344	6,974	118	123	116	96	18
Dairy, poultry products	6	4,653	11	96	2.1	49	877	24	24	22	24	14
Fruits, vegetables	12	21,510	21	730	3.4	295	6,097	94	99	94	72	4
Drugs, chemicals, paints	9	4,369	...	335	7.7	121	2,454	34	33	31	34	8
Apparel (including footwear)	6	6,213	...	217	3.5	71	1,448	19	18	18	18	5
Dry goods, piece goods	20	69,144	...	3,149	4.6	1,081	14,717	166	172	158	178	6
Furniture, home furnishings	23	12,899	2	878	6.8	256	5,185	49	44	49	53	22
Paper, allied products	7	9,456	...	397	4.2	123	2,293	17	17	17	18	2
Farm products (raw materials)	116	208,473	406	3,784	1.8	1,575	40,708	979	970	2,553	1,754	116
Cotton	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	58	71,035	72	1,768	2.5	718	18,125	749	743	764	777	45
Tobacco (leaf)	41	40,751	11	1,225	3.0	571	16,028	157	157	1,698	880	51
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	17	9,629	46	708	7.4	344	6,701	91	89	86	84	12
Electrical-electronic apparatus, equip., appliances	46	45,353	146	2,841	6.3	1,132	23,145	196	201	201	203	39
Hardware, plumbing, heating goods	19	12,309	61	736	6.0	218	3,830	44	43	42	45	14
Lumber, construction materials	16	15,036	13	705	4.7	310	6,313	64	70	69	75	18
Machinery, equipment, supplies	68	49,439	274	3,637	7.4	1,619	28,263	296	278	287	266	55
Metals, metalwork (except scrap)	5	3,160	...	152	4.8	44	939	7	7	11	11	6
Other merchandise agents, brokers	30	41,455	20	1,516	3.7	485	9,423	108	126	138	122	30
Assemblers of farm products	117	134,210	5,158	8,517	6.3	3,467	66,936	1,643	1,408	1,368	1,624	70
Dairy, poultry products	14	11,490	114	999	8.7	416	8,535	159	164	173	163	5
Fresh fruits, vegetables	19	4,545	66	1,028	22.6	309	5,193	123	157	163	146	17
Farm products (raw materials)	77	116,313	4,915	6,078	5.2	2,528	50,470	1,303	1,037	982	1,247	45
Farm supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Georgia, total	4,496	200,798	3,909,557	54,247	2,724	2,658	1,598,873	1,838	2,948,702
Appling County	8	56	1,084	34	8	3	676	5	3,243
Atkinson County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Bacon County	8	140	2,979	62	9	5	3,336	3	1,181
Baker County	1	(D)	(D)	(D)	(D)	...	(D)	1	(D)
Baldwin County	13	153	3,138	63	15	7	2,496	6	1,864
Milledgeville	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Banks County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Barrow County	13	130	2,305	52	9	7	1,427	6	3,263
Bartow County	18	314	6,267	98	15	10	4,162	8	4,264
Cartersville	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Ben Hill County	23	257	5,199	150	20	11	1,929	12	4,127
Fitzgerald	17	(D)	(D)	(D)	(D)	9	(D)	8	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Berrien County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Bibb County	167	7,095	133,393	2,101	87	127	66,917	40	35,701
Macon	154	6,525	119,952	1,943	80	118	62,870	36	31,791
Remainder of County	13	570	13,441	158	7	9	4,047	4	3,910
Bleckley County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Brantley County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Brooks County	14	74	1,449	123	17	3	95	11	5,141
Bryan County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Bulloch County	30	670	13,651	301	27	14	6,184	16	10,047
Statesboro	26	(D)	(D)	(D)	(D)	12	(D)	14	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Burke County	19	277	6,050	131	10	5	1,430	14	5,638
Butts County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Calhoun County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Camden County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Candler County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Carroll County	15	429	8,012	183	20	8	7,161	7	2,776
Carrollton	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Catoosa County	6	63	843	12	7	6	873	...	...
Charlton County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Chatham County	272	11,679	213,138	3,018	153	203	107,232	69	134,857
Savannah	242	9,775	177,721	2,555	140	184	95,884	58	110,739
Remainder of County	30	1,904	35,417	463	13	19	11,348	11	24,118
Chattahoochee County	...	...	...	...	...	...	...	...	...
Chattooga County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Cherokee County	17	250	5,435	89	11	10	3,446	7	4,027
Clarke County	65	2,418	46,134	825	47	50	36,130	15	13,298
Athens	59	(D)	(D)	(D)	(D)	48	(D)	11	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Clay County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Clayton County	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
College Park (part)[1]	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Clinch County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Cobb County	34	563	11,610	198	30	23	8,460	11	8,890
Marietta	24	467	9,875	156	19	17	7,594	7	6,279
Remainder of County	10	96	1,735	42	11	6	866	4	2,611
Coffee County	29	720	12,154	262	20	17	7,144	12	8,706
Douglas	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Colquitt County	17	317	7,057	175	13	10	4,107	7	5,571
Moultrie	16	(D)	(D)	(D)	(D)	10	(D)	6	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Columbia County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]College Park is in Clayton and Fulton counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Cook County	12	117	2,114	54	16	4	1,883	8	3,346
Coweta County	26	460	9,139	182	25	16	24,695	10	2,048
Newnan	24	(D)	(D)	(D)	(D)	15	(D)	9	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Crawford County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Crisp County	25	467	10,017	215	15	16	4,906	9	2,395
Cordele	22	452	9,665	202	14	13	4,737	9	2,395
Remainder of County	3	15	(Z)	13	1	3	169	...	...
Dade County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Dawson County	...	...	...	...	...	...	...	...	...
Decatur County	24	962	15,754	639	16	14	5,916	10	5,037
Bainbridge	16	281	5,280	108	13	9	2,813	7	2,947
Remainder of County	8	681	10,474	531	3	5	3,103	3	2,090
De Kalb County	127	6,988	144,302	1,678	56	61	55,713	66	115,935
Atlanta (part)[2]	38	1,633	31,553	378	11	17	12,467	21	21,246
Decatur	33	1,125	23,770	271	9	17	4,032	16	24,323
North Atlanta	...	...	...	...	...	...	...	...	...
Remainder of County	56	4,230	88,979	1,029	36	27	39,214	29	70,366
Dodge County	17	198	2,957	61	16	11	5,272	6	3,740
Dooly County	10	159	3,081	44	11	3	639	7	2,725
Dougherty County	104	4,370	82,184	1,342	56	76	48,221	28	36,305
Albany	99	(D)	(D)	(D)	(D)	72	(D)	27	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Douglas County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Early County	12	204	4,850	123	14	7	1,725	5	2,343
Echols County	...	...	...	...	...	...	...	...	...
Effingham County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Elbert County	25	225	4,531	98	24	17	3,142	8	2,449
Elberton	23	(D)	(D)	(D)	(D)	15	(D)	8	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Emanuel County	16	195	4,217	104	14	7	2,883	9	4,445
Evans County	12	93	1,680	84	8	5	782	7	3,678
Fannin County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Fayette County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Floyd County	72	1,793	32,287	478	36	47	19,874	25	15,486
Rome	65	(D)	(D)	(D)	(D)	45	(D)	20	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Forsyth County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Franklin County	9	91	1,722	43	5	4	1,100	5	2,292
Fulton County	1,674	124,893	2,448,260	28,354	759	897	795,803	777	2,150,969
Atlanta (part)[2]	1,636	122,206	2,391,562	27,754	746	876	784,237	760	2,126,122
College Park (part)[1]	2	(D)	(D)	(D)	(D)	2	(D)	...	...
East Point	19	2,345	48,911	526	5	11	9,848	8	17,927
Hapeville	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	4	(D)	8	(D)
Gilmer County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Glascock County	...	...	...	...	...	...	...	...	...
Glynn County	40	1,082	20,343	406	24	27	11,628	13	3,733
Brunswick	35	(D)	(D)	(D)	(D)	23	(D)	12	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Gordon County	12	146	2,317	47	6	8	1,464	4	1,905
Grady County	19	494	10,523	219	8	12	6,707	7	2,263
Cairo	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Greene County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Gwinnett County	19	127	2,791	57	14	12	1,780	7	3,611
Habersham County	17	170	3,539	85	12	11	2,689	6	1,685
Hall County	68	1,333	24,428	475	43	53	17,625	15	10,688
Gainesville	61	(D)	(D)	(D)	(D)	47	(D)	14	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Hancock County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Haralson County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Harris County	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]College Park is in Clayton and Fulton counties. [2]Atlanta is in De Kalb and Fulton counties.

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Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Hart County	7	66	1,259	28	6	4	2,196	3	609
Heard County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Henry County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Houston County	9	134	2,517	45	6	6	1,153	3	864
Warner Robins	4	(D)	(D)	(D)	(D)	4	(D)	...	...
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Irwin County	3	24	(Z)	22	3	...	...	3	1,433
Jackson County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Jasper County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Jeff Davis County	6	57	979	28	5	3	543	3	2,240
Jefferson County	14	73	1,550	38	15	6	1,114	8	1,557
Jenkins County	10	123	2,004	49	12	5	2,829	5	888
Johnson County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Jones County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Lamar County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Lanier County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Laurens County	38	929	20,808	339	23	26	9,558	12	13,158
Dublin	35	(D)	(D)	(D)	(D)	24	(D)	11	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Lee County	3	47	1,165	64	...	3	879	...	...
Liberty County	6	56	1,261	24	2	3	185	3	1,194
Lincoln County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Long County	...	...	...	...	...	...	...	...	...
Lowndes County	77	2,078	42,055	853	40	50	19,810	27	16,650
Valdosta	67	1,930	37,801	716	36	43	17,758	24	13,128
Remainder of County	10	148	4,254	137	4	7	2,052	3	3,522
Lumpkin County	...	...	...	...	...	...	...	...	...
McDuffie County	13	145	2,712	58	19	6	3,605	7	4,703
McIntosh County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Macon County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Madison County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Marion County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Meriwether County	10	44	796	29	7	5	403	5	1,074
Miller County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Mitchell County	26	655	14,342	357	17	13	8,169	13	3,809
Monroe County	6	53	1,078	19	5	3	406	3	2,376
Montgomery County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Morgan County	11	246	4,471	93	11	7	4,790	4	3,823
Murray County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Muscogee County	153	6,719	126,072	1,832	77	113	56,875	40	45,795
Columbus	148	(D)	(D)	(D)	(D)	111	(D)	37	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Newton County	14	126	2,489	90	13	7	1,210	7	2,850
Covington	11	(D)	(D)	(D)	(D)	6	(D)	5	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Oconee County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Oglethorpe County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Paulding County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Peach County	11	207	2,825	61	7	5	3,659	6	1,464
Fort Valley	10	(D)	(D)	(D)	(D)	4	(D)	6	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Pickens County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Pierce County	8	72	1,575	95	8	5	386	3	2,755
Pike County	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel, Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Polk County	17	412	8,698	139	13	12	8,799	5	2,637
Cedartown	15	(D)	(D)	(D)	(D)	10	(D)	5	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Pulaski County	11	158	3,621	95	7	4	1,030	7	2,470
Putnam County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Quitman County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Rabun County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Randolph County	17	176	3,666	131	10	10	4,393	7	2,983
Richmond County	185	6,232	115,560	1,766	137	141	64,863	44	42,740
Augusta	167	5,661	104,270	1,603	112	126	60,042	41	40,760
Remainder of County	18	571	11,290	163	25	15	4,821	3	1,980
Rockdale County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Schley County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Screven County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Seminole County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Spalding County	38	1,226	22,941	449	20	27	17,404	11	6,370
Griffin	27	1,015	19,281	358	13	21	13,600	6	2,873
Remainder of County	11	211	3,660	91	7	6	3,804	5	3,497
Stephens County	15	186	3,646	67	14	11	2,627	4	1,961
Toccoa	13	(D)	(D)	(D)	(D)	9	(D)	4	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Stewart County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Sumter County	19	355	6,305	114	9	11	4,160	8	2,272
Americus	15	(D)	(D)	(D)	(D)	9	(D)	6	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Talbot County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Taliaferro County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Tattnall County	8	66	1,329	34	5	3	429	5	2,653
Taylor County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Telfair County	15	263	10,182	115	16	8	3,437	7	3,089
Terrell County	9	93	1,81	44	3	4	1,090	5	2,836
Thomas County	46	1,019	19,134	352	39	30	7,402	16	9,301
Thomasville	39	(D)	(D)	(D)	(D)	25	(D)	14	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Tift County	37	837	18,624	546	20	17	7,244	20	12,710
Tifton	34	(D)	(D)	(D)	(D)	15	(D)	19	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Toombs County	36	486	7,727	442	27	18	7,978	18	13,804
Vidalia	27	396	6,397	392	15	15	6,652	12	6,310
Remainder of County	9	90	1,330	50	12	3	1,326	6	7,494
Towns County	...	...	...	...	...	...	...	...	...
Treutlen County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Troup County	45	1,147	19,831	389	34	33	15,068	12	4,235
LaGrange	28	714	12,229	217	24	19	9,549	9	3,232
Remainder of County	17	433	7,602	172	10	14	5,520	3	1,003
Turner County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Twiggs County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Union County	...	...	...	...	...	...	...	...	...
Upson County	20	178	3,579	88	12	12	2,081	8	2,722
Thomaston	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Walker County	15	157	3,669	55	11	5	582	10	3,515
Walton County	11	114	2,226	37	8	5	1,255	6	3,272
Ware County	47	756	15,140	264	41	28	7,298	19	9,827
Waycross	39	698	13,974	232	35	24	7,112	15	8,157
Remainder of County	8	58	1,166	32	6	4	186	4	1,670
Warren County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Washington County	13	79	1,494	46	10	6	921	7	1,892
Wayne County	16	490	9,046	156	9	9	4,762	7	4,258

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Webster County	...	...	...	...	...	...	...	...	...
Wheeler County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
White County	4	23	(Z)	13	5	4	667	...	...
Whitfield County	36	721	15,827	266	29	25	6,093	11	7,628
Dalton	32	(D)	(D)	(D)	(D)	23	(D)	9	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Wilcox County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Wilkes County	14	125	2,579	50	8	8	1,084	6	2,054
Wilkinson County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Worth County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ATLANTA STANDARD METROPOLITAN AREA--Consists of Cobb, DeKalb, and Fulton Counties, Ga.						
Wholesale trade, total	1,835	XXX	132,444	2,604,172	30,230	845
Type of Operation						
Merchant wholesalers	981	859,976	61,676	1,192,780	15,484	591
Manufacturers' sales branches, sales offices	529	1,715,502	61,427	1,237,259	12,702	...
Petroleum bulk plants, terminals and LP gas facilities	36	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	282	407,037	6,387	117,554	1,259	228
Assemblers of farm products	7	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	981	859,976	61,676	1,192,780	15,484	591
Grocery, confectionery, meat wholesalers	75	76,833	4,180	83,117	1,122	62
General-line grocery wholesalers	17	48,448	2,111	41,421	486	14
Confectionery wholesalers	8	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	2	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	15	6,131	354	7,443	105	13
Specialty-line grocery wholesalers	33	18,381	1,454	27,896	435	25
Farm products (edible) distributors	69	36,478	1,644	30,898	489	66
Poultry, poultry products distributors	11	5,941	206	4,487	78	6
Fresh fruit, vegetable wholesalers	58	30,537	1,438	26,411	411	60
Beer, wine, distilled spirits wholesalers	15	37,691	2,182	44,500	495	10
Beer, ale distributors	6	5,899	367	9,234	158	2
Wine, distilled spirits wholesalers	9	31,792	1,815	35,266	337	8
Tobacco distributors	13	21,682	560	10,049	159	15
Drugs, chemicals, allied products wholesalers	43	24,366	2,411	49,344	601	21
General-line drug wholesalers	5	14,935	975	16,134	274	...
Specialty-line drug, toiletries wholesalers	20	2,843	499	9,201	132	12
Industrial chemicals, explosives distributors	13	6,081	866	22,712	181	8
Paint, varnish wholesalers	5	507	71	1,297	14	1
Dry goods, apparel wholesalers	56	42,867	2,310	46,395	478	57
Clothing, furnishings, footwear wholesalers	30	31,314	1,821	37,005	345	35
General-line dry goods wholesalers	...	...	...	...	...	...
Specialty-line dry goods wholesalers	26	11,553	489	9,390	133	22
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	26	29,184	2,446	49,216	639	8
Furniture (household, office) wholesalers	10	4,255	600	10,924	134	4
Home furnishings, floor coverings wholesalers	16	24,929	1,846	38,292	505	4
Paper, allied products wholesalers	36	(D)	(D)	(D)	(D)	(D)
Coarse paper and products wholesalers	13	9,786	923	17,390	211	4
Printing and fine paper distributors	5	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	17	5,120	636	11,678	157	11
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	14	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	102	76,620	9,730	182,807	2,692	55
Motor vehicle distributors	9	3,264	142	3,679	51	8
Automotive equipment, tire-tube wholesalers	93	73,356	9,588	179,128	2,641	47
Electrical, electronics, appliance distributors	54	86,270	6,275	122,528	1,453	22
Electrical apparatus, supplies distributors	25	27,046	2,162	40,836	528	11
Electrical appliance, radio, TV set wholesalers	21	54,758	3,442	66,362	778	3
Electronic parts, equipment distributors	8	4,466	671	15,330	147	8
Hardware, plumbing-heating goods wholesalers	47	55,073	5,019	93,221	1,274	12
Hardware wholesalers	14	19,024	2,074	41,813	545	5
Plumbing, heating equipment, supplies distributors	33	36,049	2,945	51,408	729	7
Lumber, construction materials distributors	48	26,196	2,782	53,970	769	33
Lumber, millwork wholesalers	19	15,966	1,671	31,306	450	18
Construction materials distributors	29	10,230	1,111	22,664	319	15

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ATLANTA STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business--Con.						
Machinery, equipment, supplies distributors	212	94,261	10,348	213,667	2,405	121
Air conditioning, comm. refrigeration equip., distrs.	14	4,447	571	11,370	128	4
Commercial machines, equipment distributors	20	3,464	531	10,624	135	14
Construction machinery, equipment dealers	14	18,491	1,292	24,550	272	3
Farm-garden machinery, equipment wholesalers	10	8,784	595	16,028	139	6
Industrial machinery, equipment distributors	39	13,668	1,129	26,024	278	29
Industrial materials, supplies distributors	29	13,269	1,832	40,724	416	8
Professional equipment, supplies distributors	23	14,666	1,774	33,836	433	23
Service establishment supply houses	59	16,684	2,497	48,405	577	29
Transportation equipment distributors	4	1,388	127	2,106	22	3
Metals, metalwork (except scrap) distributors	24	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	21	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	45	29,157	1,442	24,152	430	31
Iron, steel scrap dealers	10	3,051	247	4,553	114	14
Waste materials dealers	35	26,106	1,195	19,599	316	17
Other merchant wholesalers	102	76,163	4,427	78,281	1,079	51
Amusement, sporting goods distributors	18	8,177	863	13,549	211	8
Book, magazine, newspaper wholesalers	10	4,429	546	9,985	152	4
Coal wholesalers	3	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	18	38,835	972	15,518	187	8
Jewelry wholesalers	15	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	10	2,285	147	3,215	47	4
Gift, art goods, greeting card wholesalers	6	2,418	218	3,894	60	6
Flower, bulb, plant wholesalers	4	1,342	138	2,056	28	...
Miscellaneous products merchant wholesalers	18	11,380	888	17,353	239	6
Manufacturers' sales branches, sales offices	529	1,715,502	61,427	1,237,259	12,712	...
Sales branches (with stocks)	332	1,062,298	48,696	992,012	10,456	...
Sales offices (without stocks)	197	653,204	12,731	245,247	2,256	...
Food and kindred products	53	305,794	7,911	159,606	1,805	...
Textile mill products	14	50,347	1,412	27,170	254	...
Apparel and related products	7	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	5	(D)	(D)	(D)	(D)	(D)
Paper and allied products	14	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	72	244,710	9,969	201,987	2,053	...
Rubber products	17	60,832	2,372	49,268	473	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	28	73,349	2,251	49,470	389	...
Primary metal products	29	107,212	1,814	36,280	310	...
Fabricated metal products	31	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	109	183,722	11,973	232,968	2,436	...
Electrical machinery	46	(D)	(D)	(D)	(D)	(D)
Transportation equipment	32	(D)	(D)	(D)	(D)	(D)
Instruments and related products	29	42,119	3,098	63,645	708	...
Other manufacturers' products*	42	71,972	3,465	83,731	867	...
Petroleum bulk plants, terminals and LP gas facilities	36	(D)	(D)	(D)	(D)	(D)
Gasoline, distillates, residuals	34	(D)	(D)	(D)	(D)	(D)
Bulk plants	27	54,957	1,411	28,184	384	20
Distributing terminals	7	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	2	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	282	407,037	6,387	117,554	1,259	228
Groceries, confectionery, meats	35	67,980	868	17,443	210	26
Farm products (edible)	9	20,012	214	4,783	47	10
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	7	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	5	2,649	68	1,447	18	4
Apparel (including footwear)	5	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	18	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	18	10,382	207	4,032	39	16
Paper, allied products	5	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ATLANTA STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Farm products (raw materials)	12	71,840	141	2,973	63	13
Cotton	7	19,502	87	1,878	41	6
Grain	1	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	2	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)
Automotive	16	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	45	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	14	10,888	160	2,737	35	11
Lumber, construction materials	9	5,861	77	1,666	23	9
Machinery, equipment, supplies	58	47,739	1,525	26,709	242	51
Metals, metalwork (except scrap)	5	3,160	44	939	11	6
Other merchandise agents, brokers	28	31,765	382	7,335	88	21
Assemblers of farm products	7	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	4	2,822	200	3,532	63	1
Farm products (raw materials)	2	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...
AUGUSTA STANDARD METROPOLITAN AREA--Consists of Richmond County, Ga., Aiken County, S. C.						
Wholesale trade, total	215	XXX	6,615	123,722	1,897	164
Type of Operation						
Merchant wholesalers	157	67,432	5,022	92,200	1,462	123
Manufacturers' sales branches, sales offices	18	15,627	930	16,817	231	...
Petroleum bulk plants, terminals and LP gas facilities	22	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	17	18,442	230	5,349	89	19
Assemblers of farm products	...	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	157	67,432	5,022	92,200	1,462	123
Grocery, confectionery, meat wholesalers	25	12,542	725	13,946	271	21
Farm products (edible) distributors	6	1,555	70	1,167	25	11
Beer, wine, distilled spirits wholesalers	11	8,765	414	7,042	102	9
Tobacco distributors	3	5,833	270	4,671	77	2
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	7	2,156	217	4,366	61	7
Furniture, home furnishings wholesalers	3	232	26	(Z)	12	2
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	4	2,002	27	518	7	2
Automotive wholesalers	14	2,467	412	7,873	121	10
Electrical, electronics, appliance distributors	8	5,279	426	8,021	106	...
Hardware, plumbing-heating goods wholesalers	10	4,121	351	5,794	105	5
Lumber, construction materials distributors	10	6,817	386	5,817	85	6
Machinery, equipment, supplies distributors	28	7,133	925	17,883	244	20
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	7	644	106	2,339	61	13
Other merchant wholesalers	17	4,368	367	6,697	116	13
Manufacturers' sales branches, sales offices	18	15,627	930	16,817	231	...
Petroleum bulk plants, terminals and LP gas facilities	22	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	17	18,442	230	5,349	89	19
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHATTANOOGA STANDARD METROPOLITAN AREA--Consists of Hamilton County, Tenn., and Walker County, Ga.						
Wholesale trade, total	400	374,902	17,603	344,524	4,433	214
Type of Operation						
Merchant wholesalers	274	201,142	12,691	245,035	3,347	150
Manufacturers' sales branches, sales offices	52	93,522	3,403	68,485	731	...
Petroleum bulk plants, terminals and LP gas facilities	21	30,259	895	18,638	201	12
Merchandise agents, brokers	51	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	274	201,142	12,691	245,035	3,347	150
Grocery, confectionery, meat wholesalers	27	26,759	1,271	22,521	386	20
General-line grocery wholesalers	8	19,304	769	13,467	219	2
Confectionery wholesalers	5	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	2	(D)	(D)	(D)	(D)	(D)
Specialty-line grocery wholesalers	12	5,445	346	5,719	107	13
Farm products (edible) distributors	16	8,009	250	5,086	111	20
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	14	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	15	10,869	526	9,339	129	8
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	13	10,094	913	17,718	257	3
General- and specialty-line drug wholesalers	8	8,103	783	15,243	229	1
Industrial chemicals, paint wholesalers	5	1,991	130	2,475	28	2
Dry goods, apparel wholesalers	12	3,261	306	6,017	106	8
Clothing, furnishings, footwear wholesalers	3	1,704	154	3,494	47	2
General- and specialty-line dry goods wholesalers	9	1,557	152	2,523	59	6
Furniture, home furnishings wholesalers	12	6,985	862	18,006	210	3
Paper, allied products wholesalers	7	3,890	330	7,740	89	7
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	25	6,733	1,073	20,608	292	14
Electrical, electronics, appliance distributors	19	19,664	1,279	26,099	258	7
Hardware, plumbing-heating goods wholesalers	13	12,069	1,056	18,262	230	6
Hardware wholesalers	6	3,612	320	6,113	64	5
Plumbing, heating equipment, supplies distributors	7	8,457	736	12,149	166	1
Lumber, construction materials distributors	19	6,386	906	21,851	286	5
Lumber, millwork wholesalers	8	1,164	86	1,352	30	2
Construction materials distributors	11	5,222	820	20,499	256	3
Machinery, equipment, supplies distributors	49	16,367	1,799	32,184	426	14
Commercial machines, equipment distributors	8	1,257	182	2,592	39	3
Industrial machinery, equipment distributors	6	993	177	2,756	39	...
Industrial materials, supplies distributors	7	6,631	473	8,879	112	1
Professional equipment, supplies distributors	4	1,133	223	4,198	64	...
Service establishment supply houses	12	1,781	229	4,727	62	6
Other machinery, equipment, supplies distributors	12	4,572	515	9,032	110	4
Metals, metalwork (except scrap) distributors	5	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	9	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	29	46,153	1,064	19,001	287	14
Amusement, sporting goods distributors	1	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	3	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	25	45,391	1,008	17,895	270	13
Manufacturers' sales branches, sales offices	52	93,522	3,403	68,485	731	...
Sales branches (with stocks)	36	39,756	2,360	48,774	568	...
Sales offices (without stocks)	16	53,766	1,043	19,711	163	...
Petroleum bulk plants, termioals and LP gas facilities	21	30,259	895	18,638	201	12
Merchandise agents, brokers	51	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
COLUMBUS STANDARD METROPOLITAN AREA--Consists of Chattahoochee and Muscogee Counties, Ga. and Russell County, Ala.						
Wholesale trade, total	166	XXX	6,871	128,477	1,889	88
Type of Operation						
Merchant wholesalers	125	59,443	5,229	93,662	1,487	72
Manufacturers' sales branches, sales offices	22	13,478	994	22,320	221	...
Petroleum bulk plants, terminals and LP gas facilities	9	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	9	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	125	59,443	5,229	93,662	1,487	72
Grocery, confectionery, meat wholesalers	22	13,108	1,110	21,842	301	10
Farm products (edible) distributors	8	2,070	147	3,110	66	8
Beer, wine, distilled spirits wholesalers	11	6,453	313	5,690	92	6
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	7	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	14	3,495	662	14,299	165	7
Electrical, electronics, appliance distributors	6	2,669	205	4,375	45	4
Hardware, plumbing-heating goods wholesalers	5	3,875	394	7,098	105	1
Lumber, construction materials distributors	11	5,766	378	6,241	126	7
Machinery, equipment, supplies distributors	21	3,906	506	10,513	159	16
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	4	2,240	145	2,228	65	5
Other merchant wholesalers	8	1,050	123	2,108	43	3
Manufacturers' sales branches, sales offices	22	13,478	994	22,320	221	...
Petroleum bulk plants, terminals and LP gas facilities	9	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	9	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
MACON STANDARD METROPOLITAN AREA--Consists of Bibb and Houston Counties, Ga.						
Wholesale trade, total	176	XXX	7,229	135,910	2,146	93
Type of Operation						
Merchant wholesalers	133	68,070	5,760	108,499	1,742	77
Manufacturers' sales branches, sales offices	19	14,880	832	16,244	217	...
Petroleum bulk plants, terminals and LP gas facilities	12	10,038	454	8,665	119	8
Merchandise agents, brokers	12	11,647	183	2,502	68	8
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	133	68,070	5,760	108,499	1,742	77
Grocery, confectionery, meat wholesalers	13	10,728	604	14,468	283	10
Farm products (edible) distributors	8	3,412	273	4,782	108	5
Beer, wine, distilled spirits wholesalers	9	5,833	273	5,312	78	7
Tobacco distributors	3	3,197	133	2,566	31	...
Drugs, chemicals, allied products wholesalers	4	6,345	451	8,898	130	1
Dry goods, apparel wholesalers	4	1,327	116	2,500	33	4
Furniture, home furnishings wholesalers	3	392	23	602	11	2
Paper, allied products wholesalers	4	2,679	282	5,590	84	2
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	17	4,128	599	10,608	153	9
Electrical, electronics, appliance distributors	4	2,859	257	3,807	49	...
Hardware, plumbing-heating goods wholesalers	5	7,121	685	8,170	157	2
Lumber, construction materials distributors	12	6,758	524	10,287	183	12
Machinery, equipment, supplies distributors	27	9,155	1,065	22,093	267	8
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	4	913	131	1,827	44	6
Other merchant wholesalers	13	2,247	233	4,880	105	8
MACON STANDARD METROPOLITAN AREA--Con						
Manufacturers' sales branches, sales offices	19	14,880	832	16,244	217	...
Petroleum bulk plants, terminals and LP gas facilities	12	10,038	454	8,665	119	8
Merchandise agents, brokers	12	11,647	183	2,502	68	8
Assemblers of farm products	...	...	...	...	...	...
SAVANNAH STANDARD METROPOLITAN AREA--Coextensive with Chatham County, Ga.						
Wholesale trade, total	272	XXX	11,679	213,138	3,018	153
Type of Operation						
Merchant wholesalers	203	107,232	7,784	139,620	2,109	134
Manufacturers' sales branches, sales offices	36	44,535	2,336	44,319	539	...
Petroleum bulk plants, terminals and LP gas facilities	14	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	18	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	203	107,232	7,784	139,620	2,109	134
Grocery, confectionery, meat wholesalers	30	11,817	605	11,243	256	26
Farm products (edible) distributors	9	5,768	297	5,706	105	5
Beer, wine, distilled spirits wholesalers	8	9,617	404	6,452	103	7
Tobacco distributors	8	6,686	207	3,495	55	9
Drugs, chemicals, allied products wholesalers	9	13,389	623	9,873	144	1
Dry goods, apparel wholesalers	15	8,196	603	10,334	119	26
Furniture, home furnishings wholesalers	5	689	57	1,401	25	4
Paper, allied products wholesalers	5	2,361	261	4,661	67	2
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	2,364	429	8,185	127	6
Electrical, electronics, appliance distributors	13	12,541	732	13,461	145	...
Hardware, plumbing-heating goods wholesalers	5	3,604	416	7,294	101	...
Lumber, construction materials distributors	14	7,620	757	13,110	207	3
Machinery, equipment, supplies distributors	34	13,003	1,582	27,365	365	23
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	6	3,869	300	7,137	118	3
Other merchant wholesalers	22	4,690	381	7,315	122	17
Manufacturers' sales branches, sales offices	36	44,535	2,336	44,319	539	...
Petroleum bulk plants, terminals and LP gas facilities	14	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	18	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BIBB COUNTY						
Wholesale trade, total	167	XXX	7,095	133,393	2,101	87
Type of Operation						
Merchant wholesalers	127	66,917	5,631	106,074	1,699	74
Manufacturers' sales branches, sales offices	19	14,880	832	16,244	217	...
Petroleum bulk plants, terminals and LP gas facilities	9	9,174	449	8,573	117	5
Merchandise agents, brokers	12	11,647	183	2,502	68	8
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	127	66,917	5,631	106,074	1,699	74
Grocery, confectionery, meat wholesalers	12	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	8	3,412	273	4,782	108	5
Beer, wine, distilled spirits wholesalers	9	5,833	273	5,312	78	7
Tobacco distributors	3	3,197	133	2,566	31	...
Drugs, chemicals, allied products wholesalers	4	6,345	451	8,898	130	1
Dry goods, apparel wholesalers	4	1,327	116	2,500	33	4
Furniture, home furnishings wholesalers	3	392	23	602	11	2
Paper, allied products wholesalers	4	2,679	282	5,590	84	2
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	4	2,859	257	3,807	49	...
Hardware, plumbing-heating goods wholesalers	5	7,121	685	8,170	157	2
Lumber, construction materials distributors	11	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	27	9,155	1,065	22,093	267	8
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	4	913	131	1,827	44	6
Other merchant wholesalers	12	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	19	14,880	832	16,244	217	...
Petroleum bulk plants, terminals and LP gas facilities	9	9,174	449	8,573	117	5
Merchandise agents, brokers	12	11,647	183	2,502	68	8
Assemblers of farm products	...	...	...	...	...	...
CHATHAM COUNTY (See Savannah Standard Metropolitan Area, table 103.)						
DE KALB COUNTY						
Wholesale trade, total	127	XXX	6,988	144,302	1,678	56
Type of Operation						
Merchant wholesalers	61	55,713	2,820	59,257	647	31
Manufacturers' sales branches, sales offices	27	75,943	3,207	66,153	783	...
Petroleum bulk plants, terminals and LP gas facilities	13	21,839	579	11,734	157	7
Merchandise agents, brokers	26	18,153	382	7,158	91	18
Assemblers of farm products	...	...	...	...	...	...
DAUGHERTY COUNTY						
Wholesale trade, total	104	XXX	4,370	82,184	1,342	56
Type of Operation						
Merchant wholesalers	76	48,221	3,368	67,676	1,049	40
Manufacturers' sales branches, sales offices	9	13,370	386	4,848	65	...
Petroleum bulk plants, terminals and LP gas facilities	10	5,193	178	3,195	62	6
Merchandise agents, brokers	6	14,640	170	3,130	70	9
Assemblers of farm products	3	3,102	268	3,335	96	1
FULTON COUNTY						
Wholesale trade, total	1,674	XXX	124,893	2,448,260	28,354	759
Type of Operation						
Merchant wholesalers	897	795,803	58,484	1,125,538	14,686	541
Manufacturers' sales branches, sales offices	502	1,639,559	58,220	1,171,106	11,929	...
Petroleum bulk plants, terminals and LP gas facilities	16	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	253	386,467	5,961	109,605	1,159	208
Assemblers of farm products	6	(D)	(D)	(D)	(D)	(D)
FULTON COUNTY--Con.						
Type by Kind of Business						
Merchant wholesalers	897	795,803	58,484	1,125,538	14,686	541
Grocery, confectionery, meat wholesalers	60	71,227	3,873	76,742	1,030	54
Farm products (edible) distributors	64	34,205	1,575	29,101	453	61
Beer, wine, distilled spirits wholesalers	15	37,691	2,182	44,500	495	10
Tobacco distributors	13	21,682	560	10,040	159	15
Drugs, chemicals, allied products wholesalers	38	23,652	2,347	48,196	582	19
Dry goods, apparel wholesalers	58	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	24	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	34	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	13	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	84	74,114	9,468	177,999	2,616	47
Electrical, electronics, appliance distributors	51	73,477	5,827	114,015	1,366	22
Hardware, plumbing-heating goods wholesalers	45	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	40	25,387	2,681	51,456	733	26
Machinery, equipment, supplies distributors	198	80,261	9,304	190,007	2,163	115
Metals, metalwork (except scrap) distributors	20	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	42	29,117	1,426	24,002	426	30
Other merchant wholesalers	94	67,704	4,013	69,645	975	44
Manufacturers' sales branches, sales offices	502	1,639,559	58,220	1,171,106	11,929	...
Petroleum bulk plants, terminals and LP gas facilities	16	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	253	386,467	5,961	109,605	1,159	208
Assemblers of farm products	6	(D)	(D)	(D)	(D)	(D)
MUSCOGEE COUNTY						
Wholesale trade, total	153	XXX	6,719	126,072	1,832	77
Type of Operation						
Merchant wholesalers	113	56,875	5,098	91,641	1,438	63
Manufacturers' sales branches, sales offices	21	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	9	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	9	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	113	56,875	5,098	91,641	1,438	63
Grocery, confectionery, meat wholesalers	22	13,106	1,110	21,342	361	10
Farm products (edible) distributors	7	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	6	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	7	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	13	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	6	2,669	205	4,375	45	4
Electrical, electronics, appliance distributors	5	3,875	394	7,098	105	1
Hardware, plumbing-heating goods wholesalers	5	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	21	3,906	506	10,513	158	16
Machinery, equipment, supplies distributors						
Metals, metalwork (except scrap) distributors	2	2,240	145	2,228	65	5
Scrap, waste materials dealers	7	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers						
Manufacturers' sales branches, sales offices	21	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	9	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	9	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 10-f. WHOLESALE TRADE: 1954 —COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
RICHMOND COUNTY						
Wholesale trade, total	185	XXX	6,232	115,360	1,766	137
Type of Operation						
Merchant wholesalers	141	64,863	4,826	88,410	1,384	111
Manufacturers' sales branches, sales offices	18	15,627	930	16,817	231	...
Petroleum bulk plants, terminals and LP gas facilities	8	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	17	18,442	230	5,349	89	19
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	141	64,863	4,826	88,410	1,384	111
Grocery, confectionery, meat wholesalers	23	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	5	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	9	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	3	5,833	270	4,671	77	2
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	7	2,156	217	4,366	61	7
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	4	2,002	27	519	7	2
Automotive wholesalers	6	2,153	373	7,182	107	5
RICHMOND COUNTY—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Electrical, electronics, appliance distributors	8	5,279	426	8,021	106	...
Hardware, plumbing-heating goods wholesalers	6	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	9	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	26	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors						
Scrap, waste materials dealers	7	644	106	2,339	61	13
Other merchant wholesalers	16	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	18	15,627	930	16,817	231	...
Petroleum bulk plants, terminals and LP gas facilities	8	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	17	18,442	230	5,349	89	19
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1] THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	3,586	xxx	174,269	xxx	xxx	131,194	2,507,143	43,117	2,215
Merchant wholesalers	1,835	1,063,207	101,702	123,599	11.6	65,635	1,234,511	22,264	1,242
Manufacturers' sales branches, sales offices	619	1,301,804	52,204	105,398	8.1	52,242	1,016,607	15,065	9
Petroleum bulk plants, terminals and LP gas facilities	568	189,276	11,663	16,769	8.9	5,693	112,245	2,271	519
Merchandise agents, brokers	360	475,354	439	13,770	2.9	4,813	83,984	1,514	297
Assemblers of farm products	204	117,762	8,261	7,194	6.1	2,811	59,796	2,003	148
STANDARD METROPOLITAN AREAS									
ATLANTA									
Total	1,500	xxx	105,578	xxx	xxx	89,758	1,724,318	26,278	669
Merchant wholesalers	740	592,792	50,885	70,904	12.0	37,000	699,172	11,377	432
Manufacturers' sales branches, sales offices	508	1,263,894	48,883	98,676	8.0	48,061	933,097	13,577	9
Petroleum bulk plants, terminals and LP gas facilities	31	42,200	5,154	3,477	8.2	1,228	23,900	402	25
Merchandise agents, brokers	206	273,483	287	9,712	3.6	3,316	64,855	863	189
Assemblers of farm products	15	13,598	369	495	3.6	153	3,294	59	14
AUGUSTA									
Total	177	xxx	10,562	xxx	xxx	4,530	87,159	1,647	140
Merchant wholesalers	127	57,380	6,288	6,766	11.8	3,610	69,401	1,305	112
Manufacturers' sales branches, sales offices	13	14,377	484	1,000	7.0	503	9,459	166	...
Petroleum bulk plants, terminals and LP gas facilities	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	17	13,527	4	313	2.3	145	2,676	66	12
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLUMBUS									
Total	108	xxx	4,471	xxx	xxx	3,535	66,958	1,330	72
Merchant wholesalers	77	36,324	3,583	3,926	10.8	2,228	42,098	927	55
Manufacturers' sales branches, sales offices	15	13,524	414	1,310	9.7	641	12,460	196	...
Petroleum bulk plants, terminals and LP gas facilities	10	6,419	180	411	6.4	333	6,728	115	6
Merchandise agents, brokers	3	8,274	...	263	3.2	77	1,561	18	8
Assemblers of farm products	3	4,450	294	360	8.1	256	4,111	74	3
MACON									
Total	140	xxx	6,025	xxx	xxx	4,763	91,395	1,792	75
Merchant wholesalers	96	46,263	5,034	6,311	13.6	3,497	65,048	1,268	61
Manufacturers' sales branches, sales offices	19	15,708	624	1,179	7.5	685	13,965	229	...
Petroleum bulk plants, terminals and LP gas facilities	15	7,844	235	575	7.3	400	7,775	130	9
Merchandise agents, brokers	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SAVANNAH									
Total	274	xxx	13,346	xxx	xxx	8,272	152,427	2,844	210
Merchant wholesalers	208	99,882	10,937	12,304	12.3	6,486	117,755	2,176	175
Manufacturers' sales branches, sales offices	28	18,681	937	1,915	10.3	1,017	19,951	355	...
Petroleum bulk plants, terminals and LP gas facilities	16	16,322	1,419	997	6.1	557	10,644	190	11
Merchandise agents, brokers	16	62,917	35	390	0.6	148	2,938	80	19
Assemblers of farm products	6	1,895	18	185	9.8	64	1,139	43	5
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BIBB									
Total	137	xxx	6,025	xxx	xxx	4,744	91,040	1,785	72
Merchant wholesalers	96	46,263	5,034	6,311	13.6	3,497	65,048	1,268	61
Other operating types	41	36,549	991	2,153	5.9	1,247	25,992	517	11
CHATHAM COUNTY (See Savannah Standard Metropolitan Area)									
DE KALB									
Total	55	xxx	3,641	xxx	xxx	1,742	33,620	498	25
Merchant wholesalers	20	7,972	691	876	11.0	473	8,632	146	6
Other operating types	35	58,073	2,950	3,009	5.2	1,269	24,988	352	19
DOUGHERTY									
Total	89	xxx	8,671	xxx	xxx	2,521	52,947	1,075	48
Merchant wholesalers	66	32,452	4,146	3,938	12.1	1,969	39,474	714	36
Other operating types	23	25,437	4,525	2,342	11.2	552	13,473	361	12

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Con.									
FULTON									
Total	1,425	xxx	101,585	xxx	xxx	88,396	1,698,840	25,938	620
Merchant wholesalers	710	581,385	49,903	69,792	12.0	36,418	688,733	11,179	417
Other operating types	715	1,482,838	51,682	109,004	7.4	51,978	1,010,107	14,759	203
MUSCOGEE									
Total	101	xxx	4,408	xxx	xxx	3,464	65,773	1,295	67
Merchant wholesalers	73	34,526	3,523	3,801	11.0	2,171	41,155	898	53
Other operating types	28	32,365	885	2,301	7.1	1,293	24,618	397	14
RICHMOND									
Total	160	xxx	7,114	xxx	xxx	4,338	83,303	1,571	127
Merchant wholesalers	119	54,180	6,193	6,487	12.0	3,491	67,129	1,265	106
Other operating types	41	34,042	921	1,851	5.4	847	16,174	306	21

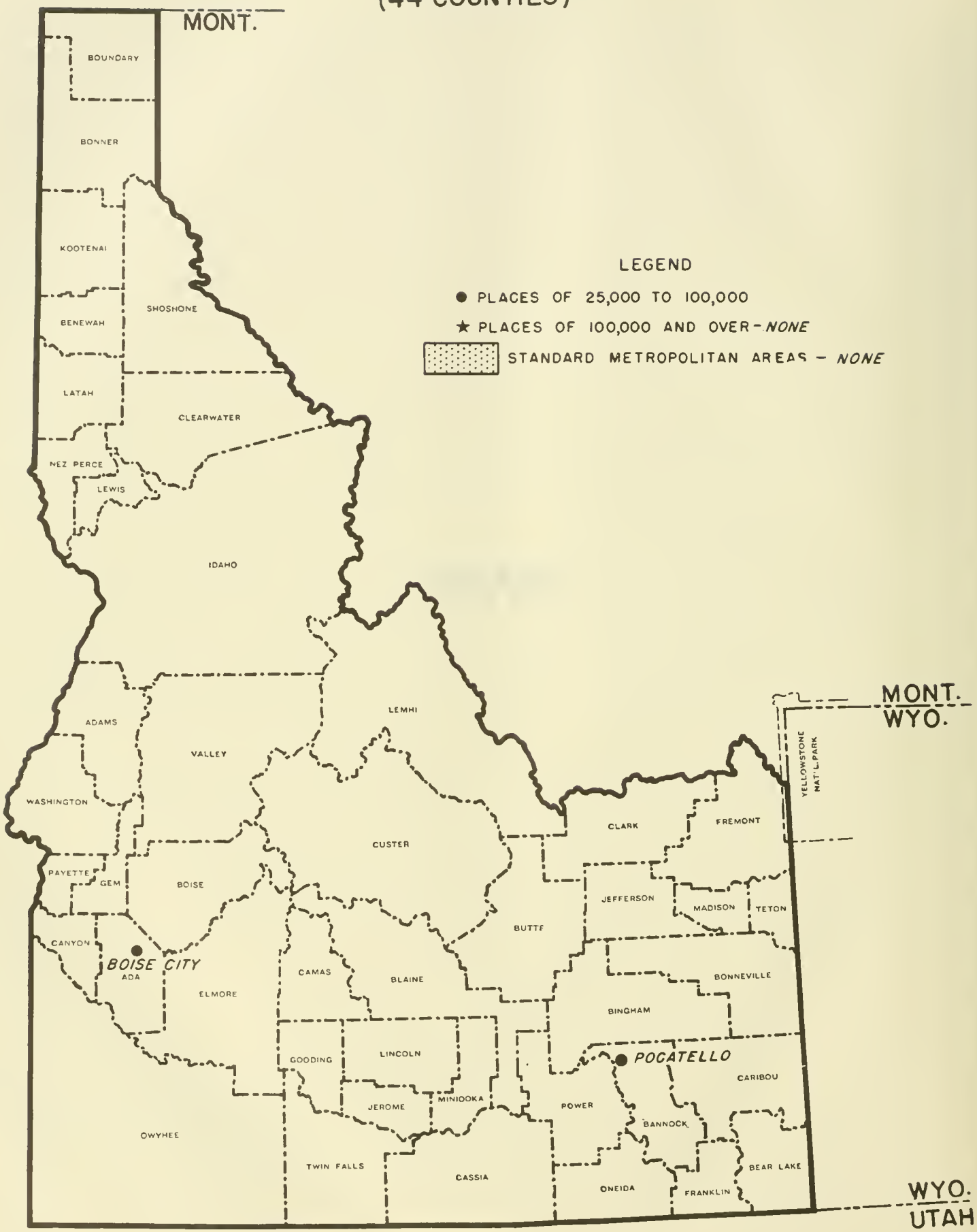
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

IDAHO

IDAHO
(44 COUNTIES)



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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 12-9.

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	1,273	XXX	37,324	XXX	XXX	27,220	586,413	8,666	7,274	7,847	10,003	824
Type of Operation												
Merchant wholesalers	527	187,756	21,154	29,851	15.9	15,229	318,182	4,137	3,768	4,053	4,844	300
Manufacturers' sales branches, sales offices	51	19,613	1,489	2,987	15.2	1,552	32,009	340	347	357	358	2
Petroleum bulk plants, terminals and LP gas facilities	399	99,307	8,294	11,295	11.4	2,408	55,581	632	640	616	664	366
Merchandise agents, brokers	33	67,048	267	1,514	2.3	668	14,663	431	401	524	580	24
Assemblers of farm products	263	109,545	6,120	16,536	15.1	7,363	165,978	3,126	2,118	2,297	3,557	132
Type by Kind of Business												
Merchant wholesalers	527	187,756	21,154	29,851	15.9	15,229	318,182	4,137	3,768	4,053	4,844	300
Grocery, confectionery, meat wholesalers	64	39,191	2,674	3,210	8.2	1,730	34,572	461	482	484	524	32
General-line grocery wholesalers	9	28,854	1,960	1,568	5.4	901	17,099	231	231	242	244	4
Confectionery wholesalers	5	827	30	55	6.7	26	646	10	12	10	11	4
Fish, sea food distributors	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Meat, meat products wholesalers	13	2,668	89	460	17.2	250	4,616	63	68	72	71	8
Specialty-line grocery wholesalers	37	6,842	595	1,127	16.5	553	12,211	157	171	160	198	16
Farm products (edible) distributors	40	16,663	613	2,805	16.8	1,449	24,173	482	393	399	536	16
Poultry, poultry products distributors	5	2,603	6	265	10.2	125	2,993	40	40	38	62	1
Fresh fruit, vegetable wholesalers	35	14,060	607	2,540	18.1	1,324	21,175	442	353	361	474	15
Beer, wine, distilled spirits wholesalers	46	9,106	278	1,363	15.0	617	13,092	164	163	176	173	39
Beer, ale distributors	46	9,106	278	1,363	15.0	617	13,092	164	163	176	173	39
Wine, distilled spirits wholesalers	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Tobacco distributors	12	6,131	369	546	8.9	221	5,444	67	70	70	84	11
Drugs, chemicals, allied products wholesalers	6	2,264	318	357	15.8	209	3,722	45	47	53	48	•••
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	...	...	(D)	(D)	(D)
Industrial chemicals, explosives distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paint, varnish wholesalers	1	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Specialty-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Furniture, home furnishings wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture (household, office) wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	12	2,802	447	524	18.7	267	4,954	73	75	76	81	8
Coarse paper and products wholesalers	7	2,380	356	397	16.7	221	4,025	52	53	56	55	5
Printing and fine paper distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Farm products (raw materials) merchants	18	12,452	1,516	1,556	12.5	768	16,204	172	155	220	276	6
Automotive wholesalers	81	12,750	2,291	3,133	24.6	1,779	39,382	495	491	520	524	43
Motor vehicle distributors	4	2,381	101	372	15.6	190	5,307	65	70	73	73	•••
Automotive equipment, tire-tube wholesalers	77	10,369	2,190	2,761	26.6	1,589	34,075	430	421	447	451	43
Electrical, electronics, appliance distributors	15	9,170	1,112	1,052	11.5	578	10,675	138	141	139	133	6
Electrical apparatus, supplies distributors	6	7,362	852	756	10.3	422	7,228	102	101	99	94	•••
Electrical appliance, radio, TV set wholesalers	4	870	89	152	17.5	73	1,889	19	23	23	20	3
Electronic parts, equipment distributors	5	938	171	144	15.4	83	1,558	17	17	17	19	3
Hardware, plumbing-heating goods wholesalers	17	11,919	2,741	1,727	14.5	1,105	23,014	248	248	250	261	7
Hardware wholesalers	7	7,455	1,727	1,130	15.2	766	16,696	174	183	183	183	5
Plumbing, heating equipment, supplies distributors	10	4,464	1,014	597	13.4	339	6,318	74	65	67	78	2
Lumber, construction materials distributors	46	15,748	1,349	2,966	18.8	1,534	34,305	322	377	416	425	44
Lumber, millwork wholesalers	12	9,151	1,135	1,033	11.3	482	13,916	108	118	154	135	14
Construction materials distributors	34	6,597	214	1,933	29.3	1,052	20,389	214	259	262	290	30
Machinery, equipment, supplies distributors	76	23,908	3,858	6,020	25.2	2,428	47,689	614	599	595	600	37
Air conditioning, comm. refrigeration equip., distrs	7	927	114	161	17.4	91	2,071	16	16	16	22	4
Commercial machines, equipment distributors	9	630	66	202	32.1	109	2,218	37	37	37	34	8
Construction machinery, equipment dealers	11	11,485	1,571	1,786	15.6	1,081	19,469	242	239	235	236	•••
Farm-garden machinery, equipment wholesalers	13	2,615	830	508	19.4	242	4,276	74	59	62	54	5
Industrial machinery, equipment distributors	12	5,409	839	2,719	50.3	576	12,347	155	156	155	160	3
Industrial materials, supplies distributors	7	846	115	173	20.4	94	2,221	20	22	22	25	1
Professional equipment, supplies distributors	5	778	147	179	23.0	90	1,617	26	27	26	26	3
Service establishment supply houses	12	1,218	176	292	24.0	145	3,470	44	43	42	43	13
Transportation equipment distributors	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Metals, metalwork (except scrap) distributors	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	14	1,509	57	345	22.9	175	3,105	56	51	50	56	8
Iron, steel scrap dealers	10	1,277	37	302	23.6	155	2,670	44	44	43	48	6
Waste materials dealers	4	232	20	43	18.5	20	(Z)	12	7	7	8	2
Other merchant wholesalers	68	19,864	2,974	3,655	18.4	2,122	53,568	737	418	546	1,065	33
Amusement, sporting goods distributors	6	1,011	142	197	19.5	93	2,467	28	27	25	27	6
Book, magazine, newspaper wholesalers	7	1,374	246	332	24.2	179	3,029	60	54	52	59	4
Coal wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	37	14,108	2,309	2,761	19.6	1,726	45,700	619	309	436	937	8
Jewelry wholesalers	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Petroleum products distributors	9	1,942	59	222	11.4	55	993	17	14	15	18	8
Gift, art goods, greeting card wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Miscellaneous products merchant wholesalers	6	1,301	203	119	9.1	59	1,168	12	13	17	19	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	51	19,613	1,489	2,987	15.2	1,552	32,000	340	347	357	358	2
Sales branches (with stocks)	33	12,889	1,489	2,143	16.6	1,215	25,016	277	276	284	283	...
Sales offices (without stocks)	18	6,724	...	844	12.6	337	6,993	63	71	73	75	2
Food and kindred products	15	6,128	96	929	15.2	430	8,911	84	85	95	96	...
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products	2	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Rubber products	...	...	...	...	...	...	...	...	...	...	...	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	...	...	...	...	...	...	...	...	...	...	...	...
Primary metal products	1	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	...	...	...	...	...	...	...	...	...	...	...	...
Machinery (except electrical)	15	5,313	926	1,060	20.0	614	12,652	140	141	142	143	...
Electrical machinery	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	3	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	399	99,307	8,294	11,295	11.4	2,408	55,581	632	640	616	664	366
Gasoline, distillates, residuals	399	99,307	8,294	11,295	11.4	2,408	55,581	632	640	616	664	366
Bulk plants	391	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	...	...	...	...	...	...	...	...	...	...	...	...
Merchandise agents, brokers	33	67,048	267	1,514	2.3	668	14,663	431	401	524	580	24
Groceries, confectionery, meats	4	6,508	...	128	2.0	46	960	10	9	9	9	4
Farm products (edible)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	...	...	...	...	...	...	...	...	...	...	...	...
Fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	...	...	...	...	...	...	...	...	...	...	...	...
Apparel (including footwear)	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	21	55,019	259	1,145	2.1	505	10,949	374	370	491	534	19
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	...	...	...	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	21	55,019	259	1,145	2.1	505	10,949	374	370	491	534	19
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	...	...	...	...	...	...	...	...	...	...	...	...
Electrical-electronic apparatus, equip., appliances	...	...	...	...	...	...	...	...	...	...	...	...
Hardware, plumbing, heating goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	...	...	...	...	...	...	...	...	...	...	...	...
Metals, metalwork (except scrap)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	263	109,545	6,120	16,536	15.1	7,363	165,978	3,126	2,118	2,297	3,557	132
Dairy, poultry products	8	2,102	155	384	18.3	172	3,439	65	62	66	65	3
Fresh fruits, vegetables	99	36,292	1,862	9,791	27.0	4,545	102,774	2,273	1,410	1,345	2,566	92
Farm products (raw materials)	138	62,712	2,734	5,063	8.1	2,112	47,030	627	524	715	692	29
Farm supplies	18	8,439	1,369	1,298	15.4	534	12,735	161	122	171	234	6
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

.. Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

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Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Idaho, total	1,273	27,220	586,413	10,003	824	527	187,756	746	295,513
Ada County	181	6,584	131,105	1,683	74	124	67,914	57	38,780
Boise City	145	5,693	111,959	1,397	58	104	58,301	41	21,548
Remainder of County	36	891	19,146	286	16	20	9,613	16	17,232
Adams County	6	7	(Z)	1	5	...	...	6	1,017
Bannock County	95	2,147	48,092	643	38	53	20,465	42	19,672
Pocatello (part)[1]	72	1,949	40,784	532	24	49	20,092	23	13,787
Remainder of County	23	196	5,308	111	12	4	373	19	5,885
Bear Lake County	13	64	1,333	21	8	3	400	10	2,789
Benewah County	12	73	1,278	20	7	3	661	9	1,325
Bingham County	54	1,404	34,276	721	40	5	1,493	49	13,680
Blackfoot	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Remainder of County	33	(D)	(D)	(D)	(D)	3	(D)	30	(D)
Blaine County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Boise County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Bonner County	23	125	2,586	37	21	9	1,031	14	2,382
Bonneville County	88	3,171	68,811	1,353	41	43	15,417	43	35,377
Idaho Falls	69	2,893	62,017	1,187	31	39	14,622	30	32,516
Remainder of County	17	278	6,794	166	10	4	795	13	2,861
Boundary County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Butte County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Camas County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Canyon County	81	2,113	45,559	938	58	39	11,201	42	25,784
Caldwell	24	688	13,411	258	15	12	4,831	12	12,205
Nampa	35	982	23,141	459	25	19	5,973	16	7,388
Remainder of County	22	445	9,007	221	18	8	397	14	6,171
Caribou County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Cassia County	40	493	9,893	237	27	13	1,784	27	10,304
Burley	29	(D)	(D)	(D)	(D)	12	(D)	17	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Clark County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Clearwater County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Custer County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Elmore County	11	44	807	12	11	4	689	7	1,477
Franklin County	13	123	2,571	65	12	3	1,101	10	4,309
Fremont County	30	486	12,775	255	21	3	780	27	9,071
Gem County	17	294	3,982	103	9	6	1,328	11	4,284
Gooding County	25	343	7,206	126	13	9	1,514	16	6,358
Idaho County	21	260	6,152	82	17	7	1,887	14	2,942
Jefferson County	23	372	10,283	255	21	4	3,056	19	4,273
Jerome County	23	458	9,989	233	18	7	1,403	16	8,622
Kootenai County	40	493	8,915	127	35	15	2,578	25	4,476
Coeur D'Alene	28	(D)	(D)	(D)	(D)	13	(D)	15	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Latah County	48	618	16,950	228	43	18	5,918	28	4,495
Moscow	28	385	7,942	154	24	14	4,375	14	1,980
Remainder of County	18	253	9,008	74	19	4	1,543	14	2,515
Lemhi County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Lewis County	14	189	3,265	44	5	4	999	10	2,403
Lincoln County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Madison County	28	272	7,659	220	20	5	396	23	4,621
Minidoka County	20	507	11,068	255	10	7	962	13	5,398
Nez Perce County	57	1,584	35,227	467	31	42	15,824	15	7,580
Lewiston	52	(D)	(D)	(D)	(D)	39	(D)	13	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Oneida County	12	44	845	15	8	4	326	8	1,597
Owyhee County	5	98	1,432	29	4	...	...	5	1,098
Payette County	22	480	7,447	222	12	9	1,588	13	3,428

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Pocatello is in Bannock and Power counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15 — Payroll	Payroll and paid employees, workweek ended nearest Nov. 15 — Employees	Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Power County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Pocatello (part)[1]	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	...	...	9	(D)
Shoshone County	33	675	14,076	186	25	15	5,275	18	3,217
Teton County	9	19	(Z)	5	5	...	...	9	1,320
Twin Falls County	110	2,998	69,483	1,165	73	50	17,689	60	45,651
Twin Falls	70	1,799	39,112	658	47	41	15,566	29	27,412
Remainder of County	40	1,199	30,371	507	26	9	2,123	31	18,239
Valley County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Washington County	22	125	2,744	74	18	9	1,346	13	2,258
Yellowstone National Park (part)[2]	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Pocatello is in Bannock and Power counties. [2]Yellowstone National Park is in Idaho, Montana, and Wyoming.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

(None in the State)

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ADA COUNTY						
Wholesale trade, total	181	XXX	6,584	131,105	1,683	74
Type of Operation						
Merchant wholesalers	124	67,914	5,098	100,781	1,306	56
Manufacturers' sales branches, sales offices	27	9,495	758	18,954	177	2
Petroleum bulk plants, terminals and LP gas facilities	23	21,654	650	13,708	163	12
Merchandise agents, brokers	7	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	124	67,914	5,098	100,781	1,306	56
Grocery, confectionery, meat wholesalers	12	16,974	721	17,954	210	4
Farm products (edible) distributors	11	3,553	82	2,196	48	...
Beer, wine, distilled spirits wholesalers	6	1,544	136	2,168	27	4
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	8	1,304	111	2,137	27	...
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	8	1,449	136	2,524	36	2
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	3,052	356	8,658	118	8
Electrical, electronics, appliance distributors	7	7,516	465	7,994	106	1
Hardware, plumbing-heating goods wholesalers	9	7,101	671	15,508	162	3
Lumber, construction materials distributors	10	5,511	547	9,775	147	6
Machinery, equipment, supplies distributors	30	13,725	1,32.	21,324	306	13
Metals, metalwork (except scrap) distributors	4	(D)	(D)	(D)	(D)	(D)
ADA COUNTY--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Scrap, waste materials dealers	8	185	20	(Z)	10	4
Other merchant wholesalers	10	2,787	242	5,313	73	5
Manufacturers' sales branches, sales offices	27	9,495	758	18,954	177	2
Petroleum bulk plants, terminals and LP gas facilities	23	21,654	650	13,708	163	12
Merchandise agents, brokers	7	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
TWIN FALLS COUNTY						
Wholesale trade, total	110	XXX	3,998	69,483	1,165	73
Type of Operation						
Merchant wholesalers	50	17,689	1,377	30,073	529	32
Manufacturers' sales branches, sales offices	2	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	21	7,514	268	7,900	69	27
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	35	24,590	1,176	28,216	473	18

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

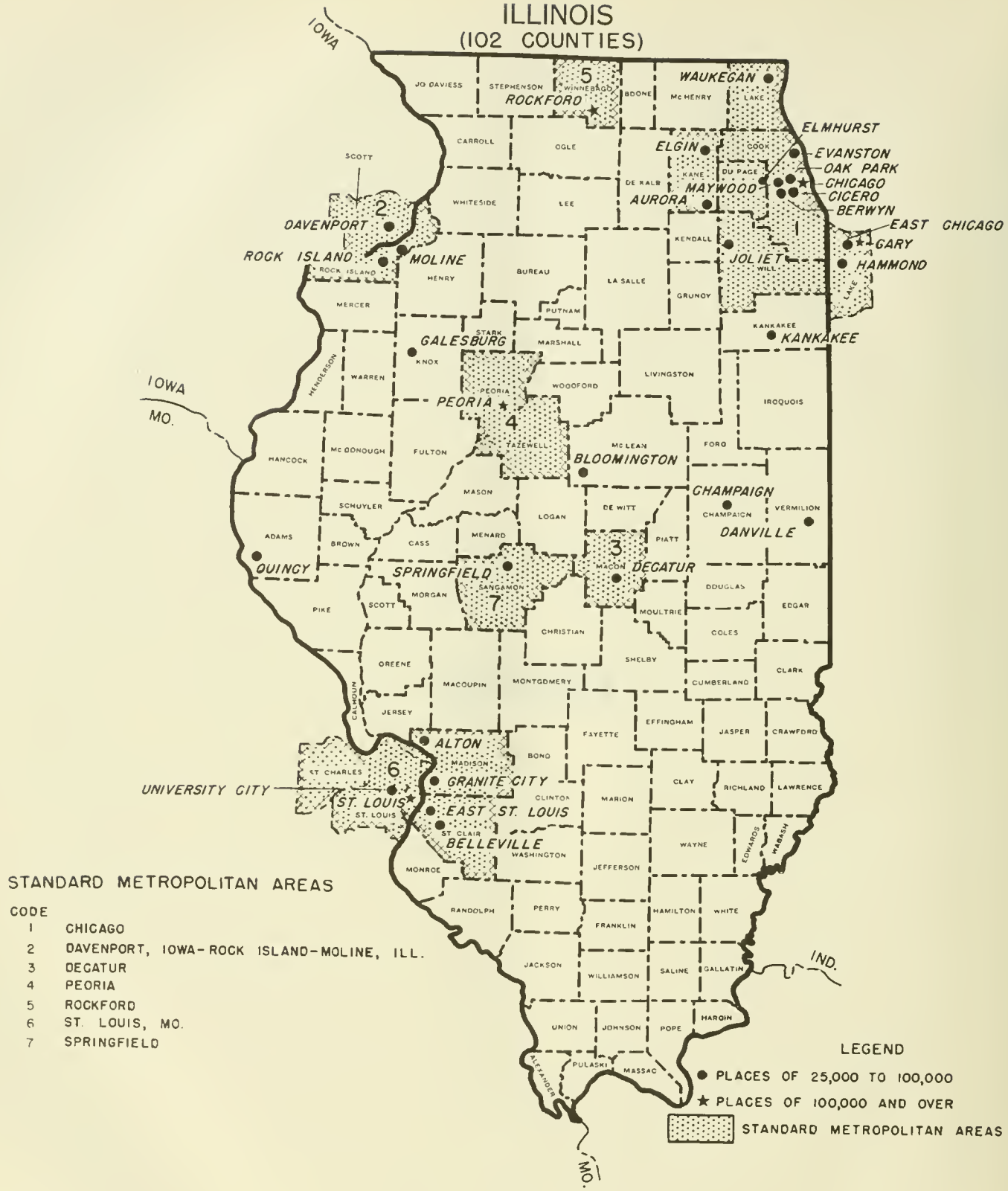
Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	1,102	XXX	26,737	XXX	XXX	19,205	430,057	8,877	681
Merchant wholesalers	308	122,152	15,917	14,392	11.8	7,914	154,783	2,693	189
Manufacturers' sales branches, sales offices	56	20,855	1,534	2,318	11.1	1,223	24,159	345	...
Petroleum bulk plants, terminals and LP gas facilities	370	59,845	3,028	6,753	11.3	1,523	31,978	544	343
Merchandise agents, brokers	27	77,554	36	1,105	1.4	469	10,649	383	24
Assemblers of farm products	341	128,978	6,222	14,896	11.5	8,076	208,488	4,912	125
STANDARD METROPOLITAN AREAS									
(None in the State)									
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
ADA COUNTY									
Total	135	XXX	9,674	XXX	XXX	4,755	93,641	1,475	62
Merchant wholesalers	89	58,124	7,066	6,588	11.3	3,788	74,410	1,179	48
Other operating types	46	16,606	2,608	3,426	20.6	967	19,231	296	14
TWIN FALLS COUNTY									
Total	117	XXX	2,259	XXX	XXX	2,345	55,051	1,146	72
Merchant wholesalers	38	11,719	1,368	1,456	12.4	764	14,767	272	26
Other operating types	79	44,882	891	3,314	7.4	1,581	40,284	874	46

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

ILLINOIS


ILLINOIS
(102 COUNTIES)
IOWA
MO.
IND.
KY.
WAUKEGAN
ROCKFORD
ELMHURST
ELGIN
EVANSTON
OAK PARK
CHICAGO
CICERO
BERWYN
EAST CHICAGO
GARY
HAMMOND
AURORA
MAYWOOD
JOLIET
DAVENPORT
ROCK ISLAND
MOLINE
GALESBURG
KANKAKEE
PEORIA
BLOOMINGTON
CHAMPAIGN
DANVILLE
QUINCY
SPRINGFIELD
DECATUR
ALTON
GRANITE CITY
EAST ST. LOUIS
ST. LOUIS
UNIVERSITY CITY
BELLEVILLE
STANDARD METROPOLITAN AREAS
CODE
1 CHICAGO
2 DAVENPORT, IOWA-ROCK ISLAND-MOLINE, ILL.
3 DECATUR
4 PEORIA
5 ROCKFORD
6 ST. LOUIS, MO.
7 SPRINGFIELD
LEGEND
PLACES OF 25,000 TO 100,000
PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREAS

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 13-4, 13-12.

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	16,493	XXX	869,166	XXX	XXX	890,165	17,299,891	181,263	180,790	181,491	186,178	10,117
Type of Operation												
Merchant wholesalers	10,452	7,627,236	620,156	1,025,458	13.4	554,357	10,759,654	116,137	115,656	116,301	120,696	6,918
Manufacturers' sales branches, sales offices	1,620	7,006,115	173,508	507,376	7.2	243,403	4,793,848	45,860	45,951	45,857	45,726	5
Petroleum bulk plants, terminals and LP gas facilities	1,655	756,976	42,402	84,910	11.2	28,657	559,936	6,527	6,379	6,413	6,633	1,269
Merchandise agents, brokers	1,695	3,903,068	4,131	101,459	2.6	43,886	793,808	7,379	7,428	7,463	7,570	1,342
Assemblers of farm products	1,071	1,096,259	28,969	45,157	4.1	19,862	392,645	5,360	5,376	5,457	5,553	583
Type by Kind of Business												
Merchant wholesalers	10,452	7,627,236	620,156	1,025,458	13.4	554,357	10,759,654	116,137	115,656	116,301	120,696	6,918
Grocery, confectionery, meat wholesalers	1,297	1,241,239	61,831	121,769	9.8	65,452	1,286,308	13,967	14,149	14,286	14,338	991
General-line grocery wholesalers	118	356,103	23,314	28,618	8.0	16,435	336,905	3,872	3,815	3,818	3,855	33
Confectionery wholesalers	116	64,815	2,291	5,661	8.7	3,330	63,271	781	752	752	823	119
Fish, sea food distributors	62	59,502	4,321	5,746	9.7	3,307	66,883	703	836	682	674	51
Meat, meat products wholesalers	369	329,569	14,873	34,019	10.3	17,600	339,197	3,311	3,379	3,370	3,448	333
Specialty-line grocery wholesalers	632	431,250	17,032	47,725	11.1	24,780	480,052	5,300	5,366	5,664	5,538	455
Farm products (edible) distributors	620	417,868	7,070	36,718	8.8	17,851	334,725	4,226	4,324	4,246	4,432	689
Poultry, poultry products distributors	226	153,656	3,100	10,608	6.9	4,535	94,605	1,360	1,419	1,346	1,425	213
Fresh fruit, vegetable wholesalers	394	264,212	3,970	26,110	9.9	13,316	240,120	2,866	2,905	2,900	3,007	476
Beer, wine, distilled spirits wholesalers	518	505,763	56,213	60,031	11.9	32,070	567,543	5,983	6,118	6,261	6,127	356
Beer, ale distributors	379	172,115	7,342	31,385	18.2	14,898	255,393	2,818	2,944	3,102	2,862	296
Wine, distilled spirits wholesalers	139	333,648	48,871	28,646	8.6	17,172	312,150	3,165	3,174	3,159	3,265	60
Tobacco distributors	162	220,864	8,930	13,176	6.0	7,601	152,761	1,835	1,859	1,876	1,967	144
Drugs, chemicals, allied products wholesalers	466	359,405	29,117	47,615	13.2	24,939	483,376	5,387	5,425	5,310	5,373	203
General-line drug wholesalers	13	68,359	8,742	9,298	13.6	5,932	103,514	1,401	1,374	1,400	1,398	...
Specialty-line drug, toiletries wholesalers	210	191,838	13,253	18,710	9.8	9,755	200,991	2,016	2,013	2,026	2,067	118
Industrial chemicals, explosives distributors	138	71,047	4,610	11,991	16.9	5,892	115,541	1,213	1,260	1,133	1,129	41
Paint, varnish wholesalers	105	28,161	2,512	7,616	27.0	3,360	63,330	757	778	751	779	44
Dry goods, apparel wholesalers	436	191,839	22,636	31,893	16.6	15,321	287,327	3,496	3,182	3,165	3,624	301
Clothing, furnishings, footwear wholesalers	253	101,630	10,501	17,369	17.1	7,924	154,491	1,726	1,670	1,673	1,747	186
General-line dry goods wholesalers	5	5,423	429	671	12.4	448	2,599	66	66	69	68	6
Specialty-line dry goods wholesalers	161	68,590	8,685	11,801	17.2	6,007	110,659	1,509	1,244	1,223	1,599	103
Piece goods converters	17	16,196	3,021	2,052	12.7	942	19,578	195	202	200	210	6
Furniture, home furnishings wholesalers	348	199,278	19,802	35,619	17.9	18,278	338,024	3,519	3,500	3,449	3,722	185
Furniture (household, office) wholesalers	153	79,003	5,538	15,228	19.3	7,647	134,586	1,436	1,441	1,398	1,409	68
Home furnishings, floor coverings wholesalers	195	120,275	14,264	20,391	17.0	10,631	203,438	2,083	2,059	2,051	2,313	117
Paper, allied products wholesalers	405	291,133	22,171	46,619	16.0	26,889	527,887	5,129	5,066	4,968	5,232	225
Coarse paper and products wholesalers	188	105,351	8,643	18,274	17.3	10,587	193,521	2,127	2,090	2,089	2,107	105
Printing and fine paper distributors	73	144,630	8,156	17,464	12.1	10,448	202,182	1,697	1,687	1,671	1,702	24
Stationery, office supplies wholesalers	130	34,612	3,822	8,694	25.1	4,779	108,766	1,080	1,054	979	1,179	91
Wallpaper wholesalers	14	6,540	1,550	2,187	33.4	1,075	23,418	225	235	229	244	5
Farm products (raw materials) merchants	260	853,598	26,044	28,672	3.4	13,085	295,308	2,892	2,930	3,141	3,115	181
Automotive wholesalers	854	206,738	34,519	50,893	24.6	28,626	541,972	6,701	6,728	6,686	6,776	575
Motor vehicle distributors	92	30,249	1,154	5,527	18.3	2,575	40,316	561	575	574	600	72
Automotive equipment, tire-tube wholesalers	762	176,489	33,365	45,366	25.7	26,051	501,656	6,140	6,153	6,112	6,176	503
Electrical, electronics, appliance distributors	430	450,190	50,034	70,705	15.7	38,624	736,245	7,673	7,494	7,710	8,100	214
Electrical apparatus, supplies distributors	185	184,715	19,781	28,028	15.2	15,527	300,893	3,169	3,100	3,119	3,137	112
Electrical appliance, radio, TV set wholesalers	132	215,644	22,541	31,400	14.6	17,076	320,591	3,130	3,083	3,295	3,575	41
Electronic parts, equipment distributors	113	49,831	7,712	11,277	22.6	6,021	114,761	1,374	1,311	1,296	1,388	61
Hardware, plumbing-heating goods wholesalers	366	236,374	33,218	40,985	17.3	22,448	421,312	4,724	4,591	4,607	4,724	246
Hardware wholesalers	145	111,620	16,978	19,602	17.6	10,951	196,930	2,590	2,462	2,431	2,465	104
Plumbing, heating equipment, supplies distributors	221	124,754	16,240	21,383	17.1	11,497	224,382	2,134	2,129	2,176	2,259	142
Lumber, construction materials distributors	608	435,027	31,978	70,039	16.1	37,412	733,067	6,931	7,231	7,440	7,629	267
Lumber, millwork wholesalers	224	211,445	16,751	25,166	11.9	14,189	282,085	2,513	2,560	2,633	2,732	95
Construction materials distributors	384	223,582	15,227	44,873	20.1	23,223	450,982	4,418	4,671	4,807	4,897	172
Machinery, equipment, supplies distributors	1,707	680,220	75,228	147,321	21.7	79,565	1,565,067	16,175	15,841	15,720	15,864	971
Air conditioning, comm. refrigeration equip., distrs	90	23,452	3,785	6,131	26.1	3,538	68,406	657	709	657	655	43
Commercial machines, equipment distributors	206	52,622	5,483	13,901	26.4	7,211	140,538	1,394	1,400	1,408	1,503	137
Construction machinery, equipment dealers	69	54,089	9,086	11,742	21.7	6,485	132,681	1,113	1,095	1,084	1,038	19
Farm-garden machinery, equipment wholesalers	80	30,765	3,209	4,843	15.7	2,518	48,968	495	510	517	499	48
Industrial machinery, equipment distributors	366	187,851	17,434	30,419	16.2	15,419	292,744	2,949	2,913	2,921	2,949	206
Industrial materials, supplies distributors	331	152,670	14,757	34,912	22.9	20,410	402,682	4,069	4,039	3,969	4,073	161
Professional equipment, supplies distributors	192	66,632	9,906	17,460	26.2	9,566	197,727	2,225	2,208	2,246	2,264	106
Service establishment supply houses	330	81,062	8,637	19,146	23.6	9,844	188,997	2,541	2,224	2,173	2,142	238
Transportation equipment distributors	43	31,077	2,931	8,767	28.2	4,574	92,324	732	743	745	741	13
Metals, metalwork (except scrap) distributors	279	357,266	66,729	71,502	20.0	42,673	833,337	7,858	7,793	7,806	8,261	120
Iron, steel and products distributors	243	316,392	63,548	66,499	21.0	39,605	772,698	7,253	7,194	7,181	7,655	98
Nonferrous metals distributors	36	40,874	3,181	5,003	12.2	3,068	60,639	605	599	625	606	22
Scrap, waste materials dealers	578	256,652	14,782	40,304	15.7	22,441	433,378	5,397	5,619	5,744	5,833	543
Iron, steel scrap dealers	281	179,514	10,922	24,396	13.6	13,437	260,712	2,959	3,127	3,205	3,251	241
Waste materials dealers	297	77,138	3,860	15,908	20.6	9,004	172,666	2,438	2,492	2,539	2,582	302
Other merchant wholesalers	1,118	723,782	59,854	111,597	15.4	61,082	1,222,017	14,244	13,806	13,886	15,579	707
Amusement, sporting goods distributors	174	74,996	7,565	15,967	21.3	8,614	161,216	1,856	1,837	1,827	2,031	113
Book, magazine, newspaper wholesalers	123	89,140	8,198	14,623	16.4	9,524	170,052	2,879	2,825	2,866	2,757	68
Coal wholesalers	66	71,826	1,092	7,213	10.0	3,961	79,161	786	714	716	780	21
Farm supplies wholesalers	144	76,802	7,344	8,995	11.7	4,318	81,941	1,147	1,065	963	1,152	110
Jewelry wholesalers	163	66,890	13,556	15,108	22.6	8,760	169,184	1,988	1,893	1,863	1,995	137
Petroleum products distributors	122	124,415	3,212	10,638	8.6	4,979	106,123	998	989	1,083	1,079	66
Gift, art goods, greeting card wholesalers	70	22,081	3,007	4,958	22.5	2,120	39,112	470	451	472	617	43
Flower, bulb, plant wholesalers	64	22,970	1,440	5,517	24.0	3,042	59,209	768	737	665	801	51
Miscellaneous products merchant wholesalers	192	174,662	14,440	28,578	16.4	15,764	356,019	3,352	3,295	3,431	4,367	98

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	1,620	7,006,115	173,508	507,376	7.2	243,403	4,793,848	45,860	45,951	45,857	45,726	5
Sales branches (with stocks)	969	3,356,610	173,508	349,399	10.4	174,123	3,430,627	34,590	34,588	34,532	34,425	5
Sales offices (without stocks)	651	3,649,505	...	157,977	4.3	69,280	1,363,221	11,270	11,363	11,325	11,301	...
Food and kindred products	286	1,097,790	14,724	90,194	8.2	40,065	750,658	7,903	7,954	8,025	7,880	...
Sales branches (with stocks)	197	663,132	14,724	59,912	9.0	30,617	580,975	6,216	6,261	6,318	6,272	...
Sales offices (without stocks)	89	434,658	...	30,282	7.0	9,448	169,683	1,687	1,693	1,707	1,608	...
Textile mill products	50	150,699	5,091	6,696	4.4	3,900	75,700	730	687	656	645	...
Sales branches (with stocks)	25	80,605	5,091	4,528	5.6	2,683	49,526	564	519	501	491	...
Sales offices (without stocks)	25	70,094	...	2,168	3.1	1,217	26,174	166	168	155	154	...
Apparel and related products	31	72,130	6,007	6,119	8.5	3,093	57,974	463	465	461	469	...
Sales branches (with stocks)	20	45,211	6,007	5,033	11.1	2,338	43,981	365	371	373	379	...
Sales offices (without stocks)	11	26,919	...	1,086	4.0	755	13,993	98	94	88	90	...
Furniture and fixtures	20	19,124	1,047	3,972	20.8	2,521	47,560	485	488	495	497	...
Sales branches (with stocks)	15	14,313	1,047	2,839	19.8	1,814	33,299	376	381	383	375	...
Sales offices (without stocks)	5	4,811	...	1,133	23.6	707	14,261	109	107	112	122	...
Paper and allied products	59	379,554	1,041	19,608	5.2	8,903	185,332	1,730	1,730	1,704	1,764	...
Sales branches (with stocks)	14	66,825	1,041	4,381	6.6	2,658	59,790	596	594	576	623	...
Sales offices (without stocks)	45	312,729	...	15,227	4.9	6,245	125,542	1,134	1,136	1,128	1,141	...
Chemicals and allied products	165	875,802	16,689	96,428	11.0	31,814	624,216	5,861	5,922	5,945	5,935	...
Sales branches (with stocks)	110	477,556	16,689	65,461	13.7	22,136	433,978	4,296	4,301	4,339	4,323	...
Sales offices (without stocks)	55	398,246	...	30,967	7.8	9,678	190,238	1,565	1,621	1,606	1,612	...
Rubber products	33	114,258	8,089	12,614	11.0	5,458	114,087	991	978	1,001	972	...
Sales branches (with stocks)	27	93,539	8,089	11,762	12.6	5,031	105,963	923	909	930	901	...
Sales offices (without stocks)	6	20,719	...	852	4.1	427	8,124	68	69	71	71	...
Leather and leather products	6	9,396	79	477	5.1	215	4,362	27	28	28	27	...
Sales branches (with stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	65	284,258	2,850	17,382	6.1	8,607	179,447	1,503	1,542	1,448	1,524	...
Sales branches (with stocks)	27	81,619	2,850	10,387	12.7	5,120	112,348	970	1,018	930	1,001	...
Sales offices (without stocks)	38	202,639	...	6,995	3.5	3,487	67,099	533	524	518	523	...
Primary metal products	96	1,365,789	5,498	25,202	1.8	13,546	266,042	2,092	2,105	2,075	2,066	2
Sales branches (with stocks)	27	128,896	5,498	5,815	4.5	3,228	63,627	617	631	592	596	2
Sales offices (without stocks)	69	1,236,893	...	19,387	1.6	10,318	202,415	1,475	1,474	1,483	1,470	...
Fabricated metal products	102	300,257	7,155	17,079	5.7	9,208	174,255	1,629	1,656	1,671	1,641	...
Sales branches (with stocks)	54	66,451	7,155	10,144	15.3	5,470	102,356	1,070	1,099	1,094	1,048	...
Sales offices (without stocks)	48	233,806	...	6,935	3.0	3,738	71,899	559	557	577	593	...
Machinery (except electrical)	314	639,786	28,724	77,231	12.0	46,343	930,748	8,529	8,565	8,625	8,589	...
Sales branches (with stocks)	207	422,659	28,724	63,217	15.0	37,470	753,779	7,179	7,189	7,244	7,181	...
Sales offices (without stocks)	107	217,127	...	14,014	6.5	8,873	176,969	1,350	1,376	1,381	1,408	...
Electrical machinery	118	516,478	20,860	41,063	8.0	20,350	405,744	4,045	4,045	3,937	4,018	...
Sales branches (with stocks)	67	381,468	20,860	34,272	9.0	16,002	326,006	3,306	3,273	3,209	3,272	...
Sales offices (without stocks)	51	135,010	...	6,791	5.0	4,348	79,738	739	772	728	746	...
Transportation equipment	55	630,347	31,073	33,569	5.3	17,913	349,713	3,553	3,509	3,470	3,512	...
Sales branches (with stocks)	46	536,826	31,073	32,104	6.0	17,042	332,629	3,417	3,371	3,335	3,380	...
Sales offices (without stocks)	9	93,521	...	1,465	1.6	871	17,084	136	138	135	132	...
Instruments and related products	74	168,156	5,607	21,589	12.8	11,907	226,233	2,426	2,395	2,434	2,388	...
Sales branches (with stocks)	53	119,274	5,607	15,809	13.3	9,431	178,691	1,980	1,957	1,989	1 949	...
Sales offices (without stocks)	21	48,882	...	5,780	11.8	2,476	47,542	446	438	445	439	...
Other manufacturers' products*	146	382,291	18,974	38,153	10.0	19,560	401,777	3,893	3,882	3,882	3,799	3
Sales branches (with stocks)	77	177,331	18,974	23,611	13.3	13,000	251,879	2,700	2,699	2,703	2,619	3
Sales offices (without stocks)	69	204,960	...	14,542	7.1	6,560	149,898	1,193	1,183	1,179	1,180	...
Petroleum bulk plants, terminals and LP gas facilities	1,655	756,976	42,402	84,910	11.2	28,657	559,936	6,527	6,379	6,413	6,633	1,269
Gasoline, distillates, residuals	1,614	740,881	41,167	79,656	10.8	26,443	518,092	6,012	5,884	5,916	6,113	1,258
Bulk plants	1,582	594,929	29,273	70,655	11.9	22,107	429,551	5,064	4,971	4,967	5,143	1,258
Distributing terminals	32	145,952	11,894	9,001	6.2	4,336	88,541	948	913	949	970	...
Wholesale LP gas facilities	41	16,095	1,235	5,254	32.6	2,214	41,844	515	495	497	520	11
Merchandise agents, brokers	1,695	3,903,068	4,131	101,459	2.6	43,886	793,808	7,379	7,428	7,463	7,570	1,342
Grocery, confectionery, meats	189	768,120	449	12,342	1.6	5,007	90,805	798	811	805	822	163
Groceries (combination of food lines)	15	19,041	...	742	3.9	323	6,344	63	63	64	65	16
Canned foods	69	251,493	16	5,016	2.0	2,171	37,890	348	349	356	361	60
Coffee, tea, spices	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	11	25,855	11	717	2.8	183	3,360	32	31	26	34	11
Flour	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned)	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar	11	77,294	...	792	1.0	414	7,301	59	60	63	60	5
Miscellaneous grocery products	45	110,417	64	2,367	2.1	1,063	20,913	178	178	171	177	41
Farm products (edible)	70	170,693	249	5,578	3.3	3,039	53,205	440	443	486	456	52
Dairy, poultry products	18	34,133	33	779	2.3	331	6,414	41	44	46	44	14
Fruits, vegetables	52	136,560	216	4,799	3.5	2,708	46,791	399	399	440	412	38
Drugs, chemicals, paints	41	45,181	38	2,541	5.6	1,444	26,373	208	239	242	234	23
Drugs, proprietaries, toiletries	19	16,648	21	1,323	7.9	801	14,751	130	142	147	140	8
Chemicals, explosives	14	22,025	17	765	3.5	393	8,146	38	57	55	53	10
Paints, varnishes, lacquers, enamels	8	6,508	...	453	7.0	250	3,476	40	40	40	41	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	115	113,069	2	4,160	3.7	1,074	22,469	231	229	228	243	107
Clothing, furnishings (men's, women's)	23	53,674	1	1,025	1.9	344	8,695	65	65	67	65	17
Men's, boys' clothing, furnishings	10	9,069	...	405	4.5	108	1,941	21	22	22	24	8
Women's, children's clothing, accessories	60	33,104	1	1,979	6.0	390	7,899	98	96	94	107	63
Furs (dressed), fur clothing	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	7	5,587	...	307	5.5	68	1,472	15	15	15	16	6
Millinery, millinery supplies	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear	6	8,599	...	287	3.3	107	1,294	15	15	14	14	5
Work clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	63	145,111	192	5,073	2.5	1,814	33,632	294	297	285	309	35
Hosiery	3	4,217	11	104	2.5	45	910	9	9	9	9	5
Dry goods	23	38,063	63	1,729	4.5	637	11,993	126	126	119	143	12
Piece goods	37	102,831	118	3,240	3.2	1,132	20,729	159	162	157	157	18
Furniture, home furnishings	102	94,518	146	6,186	6.5	2,214	40,535	354	353	345	345	74
Furniture	44	43,568	22	2,383	5.5	632	10,499	126	118	110	115	33
Home furnishings	58	50,950	124	3,803	7.5	1,582	30,036	228	235	235	230	41
Paper, allied products	50	81,850	350	3,060	3.7	1,459	30,307	234	260	270	262	35
Paper	39	76,093	323	2,345	3.1	1,039	21,720	165	192	204	196	28
Stationery, office supplies	11	5,757	27	715	12.4	420	8,587	69	68	66	66	7
Farm products (raw materials)	198	1,297,833	103	11,678	0.9	5,734	99,044	1,487	1,460	1,525	1,556	212
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	12	36,265	7	1,344	3.7	700	11,439	111	105	104	103	12
Livestock	142	1,102,945	96	8,490	0.8	4,266	75,751	1,250	1,228	1,292	1,325	172
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	43	35,031	81	2,030	5.8	912	15,555	134	138	139	141	33
Electrical-electronic apparatus, equip., appliances	152	160,054	605	9,178	5.7	3,071	57,868	480	483	480	482	142
Electrical apparatus, supplies	71	71,965	46	4,034	5.6	1,551	30,799	232	236	235	234	75
Appliances, radios, TV sets	19	19,410	453	959	4.9	387	6,062	64	65	61	62	14
Electronic parts, equipment	62	68,679	106	4,185	6.1	1,133	21,007	184	182	184	186	53
Hardware, plumbing-heating goods	68	52,815	193	3,889	7.4	1,749	34,454	240	243	243	254	56
Hardware	37	32,016	75	2,226	7.0	939	19,033	128	125	129	137	30
Plumbing, heating goods	31	20,799	118	1,663	8.0	810	15,421	112	118	114	117	26
Lumber, construction materials	55	61,949	15	2,541	4.1	1,100	18,134	179	174	173	164	28
Lumber, millwork	35	55,043	...	1,768	3.2	649	10,031	87	85	85	84	17
Construction materials (except lumber)	20	6,906	15	773	11.2	451	8,103	92	89	88	80	11
Machinery, equipment, supplies	266	208,382	628	14,126	6.8	7,101	122,348	1,019	1,025	1,005	1,015	172
Air conditioning, commercial refrigeration equipment	12	45,161	...	517	1.1	203	4,484	22	24	32	33	5
Commercial machines, equipment	10	5,950	11	651	10.9	305	4,644	39	41	45	41	7
Construction machinery, equipment	7	5,440	37	473	8.7	175	1,687	40	38	38	36	8
Farm-garden machinery, equipment	8	6,641	27	425	6.4	210	4,688	34	34	34	36	4
Industrial machinery, equipment, supplies	175	114,711	494	9,833	8.6	5,018	85,036	678	681	660	670	111
Professional equipment, supplies	11	3,434	15	327	9.5	105	1,327	24	23	24	24	10
Service establishment equipment, supplies	18	8,136	1	600	7.4	264	5,166	51	50	46	49	12
Transportation (exc. automotive) equip., supplies	25	18,909	43	1,300	6.9	821	15,316	131	134	126	126	15
Metals, metalwork (except scrap)	70	154,518	92	4,656	3.0	2,108	38,398	276	281	266	296	54
Iron, steel and products	54	135,307	92	4,017	3.0	1,881	34,011	239	244	230	242	39
Nonferrous metals, metalwork	16	19,211	...	639	3.3	227	4,387	37	37	36	54	15
Other merchandise agents, brokers	213	513,944	988	14,421	2.8	6,060	110,681	1,005	992	971	991	156
Scrap iron and steel	5	13,703	633	734	5.4	490	8,874	87	82	91	82	3
Amusements, sporting goods, toys	21	20,664	13	1,284	6.2	415	7,683	61	63	61	67	17
Books, magazines, newspapers	9	4,393	5	743	16.9	537	9,510	70	69	68	71	2
Coal, coke	11	61,748	22	2,922	4.7	1,278	22,686	189	188	188	186	...
Farm supplies	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry	14	12,496	42	678	5.4	171	2,473	33	33	30	29	14
Yarns	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	10	14,853	12	299	2.0	114	2,711	18	16	18	24	3
General merchandise	28	20,392	11	1,683	8.3	868	15,775	164	160	145	148	25
Miscellaneous products, agents, brokers, n.e.c.	95	311,592	166	5,141	1.6	1,916	35,631	332	331	319	332	77
Assemblers of farm products	1,071	1,096,259	28,969	45,157	4.1	19,862	392,645	5,360	5,376	5,457	5,553	583
Dairy, poultry products	121	152,250	2,618	6,294	4.1	2,999	74,150	826	912	854	887	87
Fresh fruits, vegetables	28	17,078	191	2,436	14.3	1,159	20,821	327	333	275	323	30
Farm products (raw materials)	900	918,864	25,587	35,647	3.9	15,279	290,955	4,036	3,969	4,170	4,206	456
Farm supplies	22	8,067	573	780	9.7	425	6,719	171	162	156	137	10
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Illinois, total	16,493	890,165	17,299,891	186,178	10,117	10,452	7,627,236	6,041	12,762,418
Adams County	125	4,017	73,428	1,143	96	79	42,912	46	37,776
Quincy	98	3,641	65,972	1,028	71	73	39,587	25	25,798
Remainder of County	27	376	7,456	115	25	6	3,325	21	11,978
Alexander County	44	1,374	28,337	406	33	30	14,632	14	7,730
Cairo	38	(D)	(D)	(D)	(D)	26	(D)	12	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Bond County	22	303	6,147	109	15	10	2,237	12	3,394
Boone County	28	600	12,486	163	22	16	3,606	12	7,111
Belvidere	17	290	6,343	88	13	11	2,608	6	3,866
Remainder of County	11	310	6,143	75	9	5	998	6	3,245
Brown County	13	(D)	(D)	(D)	(D)	4	(D)	9	(D)
Bureau County	72	622	12,703	215	51	22	4,729	50	18,903
Princeton	15	134	2,675	57	11	4	478	11	2,949
Remainder of County	57	486	10,028	158	40	18	4,251	39	15,955
Calhoun County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Carroll County	32	178	3,564	64	20	10	3,308	22	10,249
Savanna	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	6	(D)	20	(D)
Cass County	28	266	5,033	82	20	9	621	19	10,398
Beardstown	12	(D)	(D)	(D)	(D)	8	(D)	4	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Champaign County	166	3,386	67,889	876	100	85	54,192	81	42,472
Champaign	76	2,214	44,327	548	50	54	47,517	22	13,955
Rantoul	6	103	2,641	31	5	3	589	3	1,608
Urbana	19	(D)	(D)	(D)	(D)	17	(D)	2	(D)
Remainder of County	65	(D)	(D)	(D)	(D)	11	(D)	54	(D)
Christian County	74	763	14,915	279	43	30	6,147	44	15,281
Pana	17	182	4,628	94	13	10	1,623	7	1,444
Taylorville	15	187	3,189	57	11	10	1,329	5	1,427
Remainder of County	42	394	7,098	128	19	10	3,195	32	12,410
Clark County	32	282	5,790	93	34	9	1,096	23	7,891
Clay County	36	580	11,492	145	26	18	7,329	18	10,300
Flora	17	155	3,198	44	15	9	1,359	8	1,960
Remainder of County	19	425	8,294	101	11	9	5,970	10	8,340
Clinton County	29	545	10,270	129	36	20	2,989	19	6,046
Centralia (part)[1]	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	18	(D)	18	(D)
Coles County	84	1,248	22,136	422	58	44	13,785	40	15,942
Charleston	16	(D)	(D)	(D)	(D)	8	(D)	8	(D)
Mattoon	49	978	17,121	338	28	35	13,180	14	5,538
Remainder of County	19	(D)	(D)	(D)	(D)	1	(D)	18	(D)
Cook County	9,872	719,753	13,918,876	142,979	5,730	6,972	5,974,897	2,900	10,311,016
Arlington Heights	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Bellwood	10	1,767	41,505	321	5	7	8,486	3	4,990
Berwyn	25	398	7,134	98	35	25	7,457	...	...
Blue Island	26	(D)	(D)	(D)	(D)	24	(D)	2	(D)
Broadview	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Brookfield	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Calumet City	14	(D)	(D)	(D)	(D)	12	(D)	2	(D)
Chicago	9,021	664,519	12,808,324	131,412	5,268	6,348	5,553,837	2,673	9,873,133
Chicago Heights	42	1,504	29,935	313	36	35	10,599	7	5,949
Cicero	64	4,642	97,324	941	34	51	25,100	13	32,742
Des Plaines	28	1,295	23,942	260	20	23	11,527	5	3,369
Dolton	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Elgin (part)[2]	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Elmwood Park	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Evanston	88	11,384	219,815	2,389	24	58	75,873	30	68,902
Evergreen Park	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Forest Park	15	1,103	23,084	252	4	7	3,558	8	11,675
Franklin Park	19	(D)	(D)	(D)	(D)	16	(D)	3	(D)
Glencoe	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Glenview	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Harvey	15	677	12,061	137	9	12	5,710	3	799
Hinsdale (part)[3]	...	...	...	...	...	...	...	...	...
Homewood	2	(D)	(D)	(D)	(D)	2	(D)	...	...
La Grange	11	465	8,276	79	9	8	3,953	3	2,463
La Grange Park	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Lansing	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Lincolnwood	14	(D)	(D)	(D)	(D)	9	(D)	5	(D)
Lyons	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Maywood	31	753	15,078	168	14	27	6,769	4	1,958
Melrose Park	28	3,560	71,928	628	10	19	7,221	9	33,383
Morton Grove	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Mount Prospect	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Niles	4	(D)	(D)	(D)	(D)	4	(D)	...	...
Norridge	...	...	...	...	...	...	...	...	...
Northbrook	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
North Lake	...	...	...	...	...	...	...	...	...
North Riverside	...	...	...	...	...	...	...	...	...
Oak Lawn	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Centralia is in Clinton and Marion Counties. [2]Elgin is in Cook and Kane Counties. [3]Hinsdale is in Cook and Du Page Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Cook County—Con.									
Oak Park	63	2,228	42,150	438	27	42	17,745	21	26,148
Park Forest	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Park Ridge	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Riverdale	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
River Forest	9	1,056	12,247	130	7	6	1,262	3	8,574
River Grove	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Riverside	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Skokie	46	1,831	40,496	384	14	30	13,000	16	64,384
South Holland	6	88	1,572	20	11	3	325	3	1,117
Summit	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Westchester	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Western Springs	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Wilmette	17	(D)	(D)	(D)	(D)	15	(D)	2	(D)
Winnetka	...	...	...	...	...	...	...	...	...
Remainder of County	141	10,149	210,232	2,329	82	86	126,072	55	102,082
Crawford County	27	755	11,534	192	23	14	5,066	13	12,979
Robinson	14	429	7,824	109	10	9	2,711	5	1,364
Remainder of County	13	326	3,710	83	13	5	2,355	8	11,615
Cumberland County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
De Kalb County	74	4,672	135,048	1,258	68	37	33,372	37	19,465
De Kalb	26	3,822	114,316	1,039	22	18	27,599	8	1,925
Sycamore	12	216	3,998	53	10	7	1,871	5	1,949
Remainder of County	36	634	16,734	166	36	12	3,902	24	15,591
De Witt County	32	291	6,113	95	24	8	7,272	24	5,766
Clinton	9	(D)	(D)	(D)	(D)	4	(D)	5	(D)
Remainder of County	23	(D)	(D)	(D)	(D)	4	(D)	19	(D)
Douglas County	46	530	9,981	164	26	11	3,240	35	24,357
Du Page County	112	2,187	41,542	524	67	78	17,627	34	21,154
Downers Grove	8	205	3,704	46	3	5	1,452	3	2,405
Elmhurst	23	382	7,788	93	10	17	2,963	6	5,716
Glen Ellyn	8	172	3,425	42	4	4	1,254	4	2,842
Hinsdale (part)[3]	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Lombard	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Naperville	9	100	1,764	25	3	3	461	6	851
Villa Park	5	321	6,526	56	2	5	2,916	...	...
Wheaton	7	62	1,293	18	9	4	593	3	1,098
Remainder of County	41	707	13,308	193	30	32	5,723	9	5,268
Edgar County	46	590	12,438	217	32	15	14,962	31	17,723
Paris	27	(D)	(D)	(D)	(D)	13	(D)	14	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Edwards County	13	240	4,379	57	11	3	651	10	4,178
Effingham County	46	707	12,854	212	37	18	6,813	28	13,218
Effingham	25	509	9,421	157	15	9	2,649	16	9,896
Remainder of County	21	198	3,433	55	22	9	4,164	12	3,322
Fayette	34	704	20,149	217	24	9	6,541	25	7,682
Vandalia	20	(D)	(D)	(D)	(D)	6	(D)	14	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	3	(D)	11	(D)
Ford County	42	655	13,332	218	29	12	6,086	30	11,452
Franklin County	62	819	17,007	254	36	36	9,154	26	7,188
Benton	21	291	6,889	99	14	12	3,879	9	3,984
West Frankfort	25	279	5,602	87	12	14	2,838	11	1,808
Remainder of County	16	249	4,516	68	10	10	2,437	6	1,396
Fulton County	47	755	15,252	244	33	14	5,810	33	8,011
Canton	19	392	8,567	117	12	10	2,991	9	2,133
Remainder of County	28	363	6,685	127	21	4	2,819	24	5,878
Gallatin County	13	102	2,142	43	14	...	...	13	5,701
Greene County	29	258	4,633	106	25	7	664	22	6,129
Grundy County	42	649	14,337	184	29	18	16,227	24	13,434
Morris	18	400	9,434	111	10	9	9,925	9	7,897
Remainder of County	24	249	4,903	73	19	9	6,302	15	5,537
Hamilton County	15	138	2,735	47	13	7	1,593	8	1,864
Hancock County	41	462	7,228	129	36	9	2,228	32	17,506
Hardin County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Henderson County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Henry County	78	826	16,087	263	50	26	7,900	52	22,163
Kewanee	30	397	7,286	108	17	15	4,073	15	6,912
Remainder of County	48	429	8,801	155	33	11	3,827	37	15,251
Iroquois County	86	851	19,168	313	60	23	15,307	63	28,491
Jackson County	58	1,030	18,889	303	22	29	7,475	29	7,912
Carbondale	19	322	6,089	96	9	9	1,604	10	3,531
Murphysboro	23	399	7,477	121	11	13	4,389	10	2,467
Remainder of County	16	309	5,323	86	2	7	1,482	9	1,914
Jasper County	15	180	2,897	64	14	5	1,088	10	5,036

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[3]Hinsdale is in Cook and Du Page Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Jefferson County	52	1,143	23,590	309	33	37	15,457	15	4,558
Mt. Vernon	41	934	19,819	260	28	31	12,582	10	3,299
Remainder of County	11	209	3,771	49	5	6	2,875	5	1,259
Jersey County	15	151	2,890	49	12	6	1,011	9	4,556
Jerseyville	13	(D)	(D)	(D)	(D)	5	(D)	8	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Jo Daviess County	36	200	3,813	64	27	8	745	28	7,991
Johnson County	8	65	1,472	34	6	3	420	5	1,332
Kane County	245	8,641	165,887	1,926	131	175	79,576	70	45,546
Aurora	102	4,110	77,625	890	42	72	38,726	30	15,641
Batavia	4	112	1,670	20	2	4	1,173	...	...
Elgin (part)[2]	70	2,485	47,213	551	49	54	17,409	16	8,134
Geneva	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
St. Charles	8	63	1,326	14	7	5	795	3	1,562
Remainder of County	49	(D)	(D)	(D)	(D)	29	(D)	20	(D)
Kankakee County	110	2,832	59,914	711	81	62	50,414	48	45,424
Bradley	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Kankakee	76	2,331	49,546	573	57	53	48,812	23	31,733
Remainder of County	29	(D)	(D)	(D)	(D)	5	(D)	24	(D)
Kendall County	19	265	5,449	75	9	6	2,208	13	4,804
Knox County	86	3,004	51,874	643	47	43	28,318	43	29,169
Galesburg	65	(D)	(D)	(D)	(D)	41	(D)	24	(D)
Remainder of County	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Lake County	169	5,623	109,508	1,167	103	123	66,279	46	33,000
Highland Park	13	515	10,059	90	4	8	4,421	5	3,054
Lake Forest	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Libertyville	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
North Chicago	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Waukegan	71	2,872	54,866	602	41	56	41,200	15	12,748
Zion	6	(D)	(D)	(D)	(D)	6	(D)	...	...
Remainder of County	61	(D)	(D)	(D)	(D)	38	(D)	23	(D)
La Salle County	180	3,391	71,842	918	118	95	45,706	85	36,237
La Salle	32	799	17,055	200	15	21	5,305	11	3,783
Mendota	10	166	3,877	49	13	4	340	6	8,146
Ottawa	27	694	13,982	178	15	19	5,069	8	3,236
Peru	12	257	6,169	75	11	9	3,676	3	522
Streator (part)[4]	24	634	13,504	144	20	19	7,904	5	1,380
Remainder of County	75	841	17,255	272	44	23	23,412	52	19,170
Lawrence County	25	513	10,621	152	19	14	6,943	11	4,712
Lawrenceville	13	411	8,351	116	9	10	5,068	3	2,618
Remainder of County	12	102	2,270	36	10	4	1,875	8	2,094
Lee County	48	915	18,873	246	38	18	7,582	30	17,736
Dixon	22	578	11,686	155	21	15	7,334	7	2,607
Remainder of County	26	337	7,187	91	17	3	248	23	15,129
Livingston County	91	717	15,025	268	59	23	2,986	68	26,443
Pontiac	17	127	2,985	45	13	11	1,312	6	1,095
Streator (part)[4]	...	...	...	...	...	...	...	...	...
Remainder of County	74	590	12,040	223	46	12	1,674	62	25,348
Logan County	62	561	10,961	166	45	16	2,861	46	16,669
Lincoln	23	321	6,706	90	23	12	2,606	11	3,015
Remainder of County	39	240	4,255	76	22	4	255	35	13,654
McDonough County	68	788	13,556	280	55	26	7,191	42	32,673
Macomb	29	387	6,575	118	24	17	4,435	12	3,146
Remainder of County	39	401	6,981	162	31	9	2,756	30	29,527
McHenry County	73	1,254	24,807	289	59	38	12,081	35	10,944
Crystal Lake	10	146	3,174	33	5	4	1,080	6	1,374
Woodstock	15	307	6,712	76	6	8	980	7	2,956
Remainder of County	48	801	14,921	180	48	26	10,021	22	6,614
McLean County	152	3,248	63,057	895	91	70	23,024	82	45,256
Bloomington	79	2,342	44,948	659	43	58	19,428	21	12,240
Normal	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Remainder of County	69	(D)	(D)	(D)	(D)	10	(D)	59	(D)
Macon County	188	7,488	130,922	1,759	114	118	75,749	70	118,146
Decatur	149	6,773	117,020	1,559	86	110	72,839	39	101,147
Remainder of County	39	715	13,902	200	28	8	2,910	31	16,999
Macoupin County	55	587	11,545	215	47	24	7,440	31	11,289
Carlinville	11	36	982	14	10	5	419	6	690
Remainder of County	44	551	10,563	201	37	19	7,021	25	10,599
Madison County	170	5,379	113,872	1,401	115	123	42,025	47	61,815
Alton	44	1,259	23,871	337	29	40	13,190	4	880
Collinsville (part)[5]	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
East Alton	5	(D)	(D)	(D)	(D)	5	(D)	...	(D)
Edwardsville	18	600	9,359	128	9	11	4,048	7	3,135
Granite City	23	1,367	27,011	299	13	17	11,516	6	30,694
Madison	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Venice	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Wood River	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County	46	1,324	35,170	395	27	19	5,413	27	22,276

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[2]Elgin is in Cook and Kane Counties. [4]Streator is in La Salle and Livingston Counties. [5]Collinsville is in Madison and St. Clair Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Marion County	94	2,363	47,101	626	53	65	25,631	29	10,211
Centralia (part)[1]	42	1,208	24,836	340	23	30	13,410	12	4,667
Salem	26	410	7,709	105	10	17	6,708	9	2,641
Remainder of County	26	745	14,556	181	20	18	5,513	8	2,903
Marshall County	27	444	8,817	128	22	11	8,574	16	7,783
Mason County	32	285	5,926	75	17	8	6,056	24	13,643
Massac County	20	510	10,334	212	17	12	3,567	8	6,184
Metropolis	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Menard County	23	158	2,705	43	14	6	1,593	17	3,390
Mercer County	34	358	7,047	112	24	8	1,184	26	18,649
Monroe County	15	146	2,748	47	7	7	694	8	1,203
Montgomery County	61	938	18,778	231	59	27	5,941	34	22,516
Litchfield	18	509	10,709	100	18	10	2,866	8	13,898
Remainder of County	43	429	8,069	131	41	17	3,075	26	8,618
Morgan County	58	1,176	22,896	310	54	29	10,423	29	30,201
Jacksonville	37	926	17,759	227	40	25	9,055	12	4,189
Remainder of County	21	250	5,137	83	14	4	1,368	17	26,012
Moultrie County	29	289	5,386	106	21	4	1,653	25	11,361
Ogle County	53	1,167	21,647	351	43	16	13,083	37	14,411
Rochelle	15	295	5,246	104	13	7	1,699	8	3,683
Remainder of County	38	872	16,401	247	30	9	11,384	29	10,728
Peoria County	368	18,473	361,325	4,225	192	240	150,422	128	282,405
Peoria	326	16,604	328,186	3,763	163	223	147,681	103	239,823
Peoria Heights	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Remainder of County	37	(D)	(D)	(D)	(D)	14	(D)	23	(D)
Perry County	29	253	4,447	75	27	19	2,718	10	1,602
Du Quoin	16	205	3,666	56	14	11	1,406	5	1,002
Remainder of County	13	48	781	19	13	8	1,312	5	600
Piatt County	37	287	5,775	83	18	8	908	29	10,513
Pike County	37	345	6,323	109	26	7	1,034	30	9,891
Pope County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Pulaski County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Putnam County	12	(D)	(D)	(D)	(D)	4	(D)	8	(D)
Randolph County	42	489	10,667	182	29	20	3,348	22	6,166
Chester	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	37	(D)	(D)	(D)	(D)	16	(D)	21	(D)
Richland County	26	456	9,283	114	17	12	3,382	14	4,876
Olney	24	(D)	(D)	(D)	(D)	12	(D)	12	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Rock Island County	200	9,054	181,380	2,126	128	124	49,308	76	123,181
East Moline	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Moline	71	4,984	96,457	1,019	41	44	20,970	27	76,306
Rock Island	106	3,832	80,347	1,041	68	68	26,452	38	38,362
Remainder of County	18	(D)	(D)	(D)	(D)	8	(D)	10	(D)
St. Clair County	276	10,541	197,592	2,541	194	187	130,736	89	383,761
Belleville	48	1,258	24,321	322	34	36	9,604	12	4,815
Collinsville (part)[5]	...	...	...	...	...	...	...	...	...
East St. Louis	118	5,618	108,825	1,319	65	100	51,990	18	26,668
Washington Park	...	...	...	...	...	...	...	...	...
Remainder of County	110	3,665	64,446	900	95	51	69,142	59	352,278
Saline County	34	422	8,277	131	37	20	6,653	14	4,972
Harrisburg	18	123	2,429	51	17	10	1,906	8	2,502
Remainder of County	16	299	5,848	80	20	10	4,747	6	2,470
Sangamon County	258	9,284	184,062	2,287	159	157	107,430	101	120,712
Springfield	205	8,478	170,649	2,049	112	145	99,972	60	91,916
Remainder of County	53	806	13,413	238	47	12	7,458	41	28,796
Schuyler County	14	102	1,744	38	12	4	185	10	2,849
Scott County	11	114	2,494	40	4	...	...	11	4,679
Shelby County	35	315	6,321	91	25	7	1,188	28	11,206
Stark County	15	(D)	(D)	(D)	(D)	1	(D)	14	(D)
Stephenson County	65	1,217	24,578	309	36	33	10,438	32	15,617
Freeport	43	1,056	21,264	256	20	28	9,230	15	11,008
Remainder of County	22	161	3,314	53	16	5	1,208	17	4,609
Tazewell County	75	1,829	35,141	457	46	33	10,214	42	37,465
Crevecoeur	1	(D)	(D)	(D)	(D)	...	...	1	(D)
East Peoria	12	554	11,136	124	2	5	1,014	7	11,503
Pekin	22	(D)	(D)	(D)	(D)	18	(D)	4	(D)
Remainder of County	40	809	15,439	205	32	10	3,493	30	18,378

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Centralia is in Clinton and Marion Counties. [5]Collinsville is in Madison and St. Clair Counties.

Table 102. WHOLESALE TRADE: 1954·— COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
	(Number)	($1,000)	Payroll (Dollars)	Employees (Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Union County	25	439	8,942	124	18	11	3,596	14	5,104
Vermilion County	170	4,872	96,102	1,321	111	89	37,060	81	49,933
Danville	94	3,978	76,817	1,035	52	67	32,158	27	25,583
Hoopeston	10	83	1,524	28	9	5	689	5	1,938
Remainder of County	66	811	17,761	258	50	17	4,213	49	22,412
Wabash County	24	227	4,287	68	27	13	3,406	11	2,942
Mount Carmel	20	(D)	(D)	(D)	(D)	12	(D)	8	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Warren County	42	894	18,125	268	36	19	9,966	23	11,415
Monmouth	22	589	12,365	186	18	15	7,730	7	3,788
Remainder of County	20	305	5,760	82	18	4	2,236	16	7,627
Washington County	20	200	3,558	63	18	4	895	16	6,756
Wayne County	29	364	6,584	128	34	18	7,311	11	2,825
Fairfield	20	315	5,564	102	24	15	6,502	5	1,366
Remainder of County	9	49	1,020	26	10	3	809	6	1,459
White County	48	639	13,674	168	30	25	11,795	23	5,674
Carmi	13	242	4,377	47	5	8	3,060	5	822
Remainder of County	35	397	9,297	121	25	17	8,735	18	4,852
Whiteside County	69	1,459	28,729	359	44	31	9,904	38	29,220
Rock Falls	11	165	3,909	50	6	7	1,360	4	1,079
Sterling	23	670	12,787	159	13	16	6,919	7	3,415
Remainder of County	35	624	12,033	150	25	8	1,625	27	24,726
Will County	174	6,598	128,373	1,421	89	121	60,066	53	68,178
Joliet	113	4,716	90,328	1,031	56	89	39,265	24	30,005
Remainder of County	61	1,882	38,045	390	33	32	20,801	29	38,173
Williamson County	56	1,306	25,361	385	36	41	12,542	15	3,189
Herrin	19	406	7,161	116	11	14	3,938	5	931
Marion	28	677	13,606	211	22	21	6,587	7	1,846
Remainder of County	9	223	4,594	58	3	6	2,017	3	412
Winnebago County	312	12,709	257,604	2,633	141	228	108,942	84	61,108
Loves Park	6	218	3,996	42	5	6	2,292	...	...
Rockford	264	11,041	223,032	2,290	117	194	94,598	70	53,687
Remainder of County	42	1,450	30,576	301	19	28	12,052	14	7,421
Woodford County	36	587	10,823	175	28	12	3,630	24	9,803

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHICAGO STANDARD METROPOLITAN AREA—Consists of Cook, Du Page, Kane, Lake, and Will Counties, Ill.; and Lake County, Ind.						
Wholesale trade, total	10,898	XXX	761,175	14,720,322	151,773	6,307
Type of Operation						
Merchant wholesalers	7,725	6,349,386	472,252	9,095,091	98,811	4,938
Manufacturers' sales branches, sales offices	1,309	6,654,738	227,537	4,473,875	42,206	5
Petroleum bulk plants, terminals and LP gas facilities	298	515,928	17,048	332,732	3,499	146
Merchandise agents, brokers	1,409	3,249,558	40,100	725,045	6,278	1,161
Assemblers of farm products	77	282,563	4,238	93,579	979	57
Type by Kind of Business						
Merchant wholesalers	7,725	6,349,386	472,252	9,095,091	98,811	4,938
Grocery, confectionery, meat wholesalers	906	1,078,506	54,503	1,068,022	11,222	643
General-line grocery wholesalers	53	281,467	12,157	251,140	2,619	12
Confectionery wholesalers	73	51,978	2,242	43,138	559	57
Fish, sea food distributors	47	58,047	3,151	63,406	617	33
Meat, meat products wholesalers	305	313,557	16,383	315,926	3,078	265
Specialty-line grocery wholesalers	428	373,457	20,570	394,412	4,349	276
Farm products (edible) distributors	452	357,457	13,958	255,806	3,069	516
Poultry, poultry products distributors	141	125,343	3,024	57,309	803	126
Fresh fruit, vegetable wholesalers	311	232,114	10,934	198,497	2,266	390
Beer, wine, distilled spirits wholesalers	288	408,810	25,430	442,727	4,576	178
Beer, ale distributors	199	113,830	10,621	176,996	1,903	141
Wine, distilled spirits wholesalers	89	294,980	14,809	265,731	2,673	37
Tobacco distributors	95	164,823	5,572	114,602	1,333	76
Drugs, chemicals, allied products wholesalers	385	329,514	22,034	428,268	4,598	165
General-line drug wholesalers	8	56,347	4,999	85,515	1,137	...
Specialty-line drug, toiletries wholesalers	177	184,208	9,082	187,240	1,875	93
Industrial chemicals, explosives distributors	112	63,349	4,928	98,080	885	35
Paint, varnish wholesalers	88	25,610	3,025	57,431	701	37
Dry goods, apparel wholesalers	424	184,731	14,822	276,149	3,469	298
Clothing, furnishings, footwear wholesalers	250	97,359	7,713	150,894	1,679	187
General-line dry goods wholesalers	5	5,423	448	2,599	68	6
Specialty-line dry goods wholesalers	153	66,202	5,731	103,618	1,514	99
Piece goods converters	16	15,747	930	19,338	208	6
Furniture, home furnishings wholesalers	317	196,416	17,977	332,631	3,601	159
Furniture (household, office) wholesalers	139	75,884	7,292	129,023	1,310	60
Home furnishings, floor coverings wholesalers	178	120,532	10,685	203,608	2,291	99
Paper, allied products wholesalers	343	268,056	24,040	462,962	4,490	196
Coarse paper and products wholesalers	152	88,207	8,664	155,018	1,638	95
Printing and fine paper distributors	71	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	106	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	14	6,540	1,075	23,418	244	5
Farm products (raw materials) merchants	124	514,232	7,290	141,445	1,537	84
Automotive wholesalers	513	154,068	20,553	383,742	4,571	344
Motor vehicle distributors	49	19,971	1,644	24,777	343	35
Automotive equipment, tire-tube wholesalers	464	134,097	18,909	358,965	4,228	309
Electrical, electronics, appliance distributors	323	378,831	33,316	630,646	6,921	136
Electrical apparatus, supplies distributors	138	156,334	13,260	252,251	2,597	75
Electrical appliance, radio, TV set wholesalers	101	179,639	14,729	278,810	3,122	33
Electronic parts, equipment distributors	84	42,858	5,327	99,585	1,202	28
Hardware, plumbing-heating goods wholesalers	287	190,130	17,955	342,329	3,666	204
Hardware wholesalers	118	90,953	8,598	152,436	1,920	94
Plumbing, heating equipment, supplies distributors	169	99,177	9,357	189,893	1,746	110
Lumber, construction materials distributors	405	356,719	30,221	595,728	5,972	160
Lumber, millwork wholesalers	173	179,851	12,092	239,144	2,255	71
Construction materials distributors	232	176,868	18,129	356,584	3,717	89

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHICAGO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Machinery, equipment, supplies distributors	1,313	563,915	68,981	1,345,454	13,471	725
Air conditioning, comm. refrigeration equip., distrs.	58	17,558	2,669	50,898	454	26
Commercial machines, equipment distributors	149	47,689	6,487	127,289	1,270	92
Construction machinery, equipment dealers	46	35,895	4,220	89,599	673	10
Farm-garden machinery, equipment wholesalers	37	15,682	1,313	21,571	234	15
Industrial machinery, equipmeot distributors	272	140,785	13,184	247,180	2,447	173
Industrial materials, supplies distributors	277	137,338	18,840	367,365	3,731	137
Professional equipment, supplies distributors	164	64,643	9,112	186,909	2,106	89
Service establishment supply houses	267	73,248	8,582	162,319	1,815	170
Transportation equipment distributors	43	31,077	4,574	92,324	741	13
Metals, metalwork (except scrap) distributors	261	354,171	42,495	829,256	8,190	114
Iron, steel and products distributors	226	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	35	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	427	217,512	18,008	339,644	4,435	427
Iron, steel scrap dealers	178	145,357	9,962	185,678	2,170	156
Waste materials dealers	249	72,155	8,046	153,966	2,265	271
Other merchant wholesalers	862	631,495	55,097	1,105,682	13,690	513
Amusement, sporting goods distributors	157	72,245	8,273	155,349	1,922	104
Book, magazine, newspaper wholesalers	79	76,767	8,674	155,650	2,461	32
Coal wholesalers	47	66,524	3,690	73,494	695	10
Farm supplies wholesalers	49	36,077	2,132	39,629	500	28
Jewelry wholesalers	161	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	84	106,363	3,865	84,312	757	45
Gift, art goods, greeting card wholesalers	65	21,785	2,101	38,757	612	39
Flower, bulb, plant wholesalers	48	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	172	165,732	15,055	341,174	4,160	84
Manufacturers' sales branches, sales offices	1,309	6,654,738	227,537	4,473,875	42,206	5
Sales branches (with stocks)	754	3,123,512	160,382	3,154,299	31,328	5
Sales offices (without stocks)	555	3,531,226	67,155	1,319,576	10,878	...
Food and kindred products	169	1,002,136	36,503	674,627	7,018	...
Sales branches (with stocks)	116	605,606	27,439	514,074	5,486	...
Sales offices (without stocks)	53	396,530	9,064	160,553	1,532	...
Textile mill products	50	150,699	3,900	75,700	645	...
Sales branches (with stocks)	25	80,605	2,683	49,526	491	...
Sales offices (without stocks)	25	70,094	1,217	26,174	154	...
Apparel and related products	30	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	19	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	11	26,919	755	13,993	90	...
Furniture and fixtures	16	16,650	2,056	39,542	353	...
Sales branches (with stocks)	11	11,839	1,349	25,281	231	...
Sales offices (without stocks)	5	4,811	707	14,261	122	...
Paper and allied products	59	379,554	8,903	185,332	1,764	...
Sales branches (with stocks)	14	66,825	2,658	59,790	623	...
Sales offices (without stocks)	45	312,729	6,245	125,542	1,141	...
Chemicals and allied products	146	867,506	31,620	620,302	5,876	...
Sales branches (with stocks)	94	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	52	(D)	(D)	(D)	(D)	(D)
Rubber products	31	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	25	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	6	20,719	427	8,124	71	...
Leather and leather products	5	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	3	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHICAGO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices—Con.						
Stone, clay, and glass products	58	278,812	8,161	170,211	1,408	...
Sales branches (with stocks)	22	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	36	(D)	(D)	(D)	(D)	(D)
Primary metal products	89	1,349,689	13,450	264,304	2,005	2
Sales branches (with stocks)	26	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	63	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	87	277,092	8,576	162,245	1,503	...
Sales branches (with stocks)	44	58,506	4,974	92,921	926	...
Sales offices (without stocks)	43	218,586	3,602	69,324	577	...
Machinery (except electrical)	230	501,044	38,688	777,313	7,063	...
Sales branches (with stocks)	145	308,947	30,644	617,823	5,827	...
Sales offices (without stocks)	85	192,097	8,044	159,490	1,236	...
Electrical machinery	102	500,950	19,882	396,323	3,939	...
Sales branches (with stocks)	60	373,781	15,746	320,632	3,225	...
Sales offices (without stocks)	42	127,169	4,136	75,691	714	...
Transportation equipment	47	622,816	17,216	336,428	3,350	...
Sales branches (with stocks)	38	529,295	16,345	319,344	3,218	...
Sales offices (without stocks)	9	93,521	871	17,084	132	...
Instruments and related products	59	163,559	11,250	213,325	2,260	...
Sales branches (with stocks)	40	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	19	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	131	357,343	18,733	384,608	3,601	3
Sales branches (with stocks)	72	172,017	12,608	242,496	2,511	3
Sales offices (without stocks)	59	185,326	6,125	142,112	1,090	...
Petroleum bulk plants, terminals and LP gas facilities	298	515,928	17,048	332,732	3,499	146
Gasoline, distillates, residuals	288	509,033	15,942	312,862	3,267	140
Bulk plants	277	380,594	12,568	241,155	2,567	140
Distributing terminals	11	128,439	3,374	71,707	700	...
Wholesale LP gas facilities	10	6,895	1,106	19,870	232	6
Merchandise agents, brokers	1,489	3,249,558	40,100	725,045	6,278	1,161
Grocery, confectionery, meats	159	674,017	4,692	83,711	730	136
Groceries (combination of food lines)	12	15,145	255	5,030	51	12
Canned foods	50	169,207	1,984	33,437	308	47
Coffee, tea, spices	7	(D)	(D)	(D)	(D)	(D)
Confectionery	11	25,855	183	3,360	34	11
Flour	8	14,563	84	1,532	14	3
Meats, provisions (except canned)	22	(D)	(D)	(D)	(D)	(D)
Sugar	10	(D)	(D)	(D)	(D)	(D)
Miscellaneous grocery products	39	104,621	1,018	19,856	157	33
Farm products (edible)	62	156,763	2,980	52,371	441	47
Dairy, poultry products	16	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	46	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	40	(D)	(D)	(D)	(D)	(D)
Drugs, proprietaries, toiletries	19	16,648	801	14,751	140	8
Chemicals, explosives	13	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	8	6,508	250	3,476	41	5
Apparel (including footwear)	115	113,069	1,074	22,469	243	107
Clothing, furnishings (men's, women's)	23	53,674	344	8,695	65	17
Men's, boys' clothing, furnishings	10	9,069	108	1,941	24	8
Women's, children's clothing, accessories	60	33,104	390	7,899	107	63
Furs (dressed), fur clothing	4	(D)	(D)	(D)	(D)	(D)
Handbags	7	5,587	68	1,472	16	6
Millinery, millinery supplies	4	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear	6	8,599	107	1,294	14	5
Work clothing	1	(D)	(D)	(D)	(D)	(D)
CHICAGO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Dry goods, piece goods	62	(D)	(D)	(D)	(D)	(D)
Hosiery	3	4,217	45	910	9	5
Dry goods	23	38,063	637	11,993	143	12
Piece goods	36	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	99	93,550	2,187	39,967	337	72
Furniture	42	(D)	(D)	(D)	(D)	(D)
Home furnishings	57	(D)	(D)	(D)	(D)	(D)
Paper, allied products	48	(D)	(D)	(D)	(D)	(D)
Paper	38	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	10	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	89	783,393	3,053	52,400	518	98
Cotton	...	...	...	...	...	...
Grain	22	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	12	36,265	700	11,439	103	12
Livestock	49	634,087	1,705	31,424	320	68
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	6	(D)	(D)	(D)	(D)	(D)
Automotive	40	34,405	900	15,254	132	33
Electrical-electronic apparatus, equip., appliances	150	(D)	(D)	(D)	(D)	(D)
Electrical apparatus, supplies	70	(D)	(D)	(D)	(D)	(D)
Appliances, radios, TV sets	19	19,410	387	6,062	52	14
Electronic parts, equipment	41	(D)	(D)	(D)	(D)	(D)
Hardware plumbing-heating goods	65	51,630	1,719	34,012	248	56
Hardware	36	(D)	(D)	(D)	(D)	(D)
Plumbing, heating goods	29	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	49	59,097	1,034	16,961	150	24
Lumber, millwork	32	52,543	600	9,233	77	15
Construction materials (except lumber)	17	6,554	434	7,728	73	9
Machinery, equipment, supplies	245	201,124	6,777	117,256	961	156
Air conditioning, commercial refrigeration equip	12	45,161	203	4,484	33	5
Commercial machines, equipment	8	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment	6	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	7	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	158	108,018	4,720	80,405	625	99
Professional equipment, supplies	11	3,434	105	1,327	24	10
Service establishment equipment, supplies	18	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	25	18,909	821	15,316	126	15
Metals, metalwork (except scrap)	65	150,261	2,071	37,685	291	53
Iron, steel and products	49	131,050	1,844	33,298	237	38
Nonferrous metals, metalwork	16	19,211	227	4,387	54	15
Other merchandise agents, brokers	201	502,623	5,891	106,723	952	147
Scrap iron and steel	5	13,703	490	8,874	82	3
Amusements, sporting goods, toys	21	20,664	415	7,683	67	17
Books, magazines, newspapers	6	3,609	515	9,035	62	...
Coal, coke	9	(D)	(D)	(D)	(D)	(D)
Farm supplies	11	35,717	163	2,735	31	4
Jewelry	13	(D)	(D)	(D)	(D)	(D)
Yarns	8	(D)	(D)	(D)	(D)	(D)
Petroleum and products	10	(D)	(D)	(D)	(D)	(D)
General merchandise	27	(D)	(D)	(D)	(D)	(D)
Miscellaneous products, agents, brokers, n. e. c.	91	309,860	1,880	54,955	320	70

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHICAGO STANDARD METROPOLITAN AREA—Con.						
Type by Kiod of Busioess—Coo.						
Assemblers of farm products	77	282,563	4,238	93,579	979	57
Dairy, poultry products	15	123,492	1,573	44,474	362	7
Fresh fruits, vegetables	18	13,154	980	17,638	257	24
Farm products (raw materials)	41	145,335	1,664	31,130	355	26
Farm supplies	3	582	21	(Z)	5	...
Other farm products assemblers	...	...	...	...	...	...
DAVENPORT-ROCK ISLAND-MOLINE STANDARD METROPOLITAN AREA—Consists of Rock Island County, Ill., and Scott County, Iowa						
Wholesale trade, total	443	XXX	19,886	392,854	4,624	234
Type of Operatioo						
Merchaot wholesalers	27D	136,419	11,388	219,621	2,690	18D
Maoufacturers' sales braoches, sales offices	84	147,399	6,225	127,151	1,344	...
Petroleum bulk plaots, termioals aod LP gas facilities	44	36,103	1,217	23,765	284	28
Merchaodise ageots, brokers	40	41,272	66D	11,959	176	24
Assemblers of farm products	5	11,414	396	10,358	130	2
Type by Kiod of Busioess						
Merchaot wholesalers	270	136,419	11,388	219,621	2,690	180
Grocery, confectionery, meat wholesalers	33	21,659	1,499	30,521	382	23
General-line grocery wholesalers	4	11,345	609	12,204	140	...
Confectionery wholesalers	9	3,506	281	5,412	88	9
Meat, fish wholesalers	9	3,268	289	5,388	67	7
Specialty-line grocery wholesalers	11	3,540	320	7,517	87	7
Farm products (edible) distributors	9	2,400	182	2,991	56	7
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	7	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	17	9,731	717	13,934	171	11
Tobacco distributors	3	5,931	162	3,036	57	2
Drugs, chemicals, allied products wholesalers	4	3,081	294	5,005	75	1
General- and specialty-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	3	311	1D	(Z)	6	2
Clothing, furnishings, footwear wholesalers	1	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	315	40	758	14	6
Paper, allied products wholesalers	8	2,626	334	6,522	71	5
Farm products (raw materials) merchants	3	3,707	63	1,506	16	1
Automotive wholesalers	27	13,326	1,373	24,985	321	18
Electrical, electronics, appliance distributors	23	25,483	1,833	37,030	412	18
Hardware, plumbing-heating goods wholesalers	10	5,165	615	9,081	121	5
Hardware wholesalers	3	1,004	204	3,268	51	1
Plumbing, heating equipment, supplies distributors	7	4,161	411	5,813	70	4
Lumber, coostruction materials distributors	19	13,259	925	19,882	212	5
Lumber, millwork wholesalers	7	10,401	554	1D,097	115	2
Construction materials distributors	12	2,858	371	9,785	97	3
Machinery, equipment, supplies distributors	6D	15,963	2,017	38,653	451	42
Commercial machines, equipment distributors	6	1,179	215	4,127	52	2
Industrial machinery, equipment distributors	12	2,709	355	6,837	75	6
Industrial materials, supplies distributors	12	5,095	567	10,731	153	5
Professional equipment, supplies distributors	7	798	145	2,887	39	8
Service establishment supply houses	11	1,412	194	3,030	43	10
Other machinery, equipment, supplies distributors	12	4,77D	541	11,041	89	11
Metals, metalwork (except scrap) distributors	5	3,451	371	6,988	68	...
Scrap, waste materials dealers	12	2,885	253	4,958	77	17
DAVENPORT-ROCK ISLAND-MOLINE STANDARD METROPOLITAN AREA—Con.						
Type by Kiod of Busioess—Coo.						
Merchant wholesalers—Coo.						
Other merchnot wholesalers	29	7,126	700	13,936	180	17
Amusement, sporting goods distributors	6	968	96	1,674	28	2
Jewelry wholesalers	...	...	...	...	...	...
Merchant wholesalers, n.e.c.	23	6,158	604	12,262	152	15
Maoufacturers' sales braoches, sales offices	84	147,399	6,225	127,151	1,344	...
Sales branches (with stocks)	56	85,080	5,087	104,755	1,119	...
Sales offices (without stocks)	28	62,319	1,138	22,396	225	...
Petroleum bulk plaots, termioals aod LP gas facilities	44	36,103	1,217	23,765	284	28
Merchaodise ageots, brokers	40	41,272	660	11,959	176	24
Assemblers of farm products	5	11,414	396	10,358	130	2
DECATUR STANDARD METROPOLITAN AREA—Coextensive with Macon County, Ill.						
Wholesale trade, total	188	XXX	7,488	130,922	1,759	114
Type of Operatioo						
Merchaot wholesalers	118	75,749	4,864	90,031	1,268	77
Maoufacturers' sales braoches, sales offices	21	24,201	1,361	25,432	292	...
Petroleum bulk plaots, terminals aod LP gas facilities	20	(D)	(D)	(D)	(D)	(D)
Merchaodise agents, brokers	7	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	22	31,349	826	6,136	96	17
Type by Kind of Busioess						
Merchaot wholesalers	118	75,749	4,864	90,031	1,268	77
Grocery, confectionery, meat wholesalers	13	8,927	601	11,657	164	8
Farm products (edible) distributors	5	6,061	621	11,331	175	4
Beer, wine, distilled spirits wholesalers	10	5,633	407	6,421	97	7
Tobacco distributors	4	3,422	97	2,272	37	2
Drugs, chemicals, allied products wholesalers	7	1,108	114	1,911	38	5
Dry goods, apparel wholesalers	3	1,131	86	1,646	29	2
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	1,722	192	3,720	57	1
Farm products (raw materials) merchants	5	24,613	100	1,800	20	4
Automotive wholesalers	14	2,517	427	8,132	126	7
Electrical, electronics, appliance distributors	6	4,69[illegible]	290	6,035	57	3
Hardware, plumbing-heating goods wholesalers	5	4,847	472	8,497	93	3
Lumber, construction materials distributors	9	5,083	579	8,847	113	5
Machinery, equipment, supplies distributors	22	3,3C2	387	7,601	94	19
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	4	1,007	213	4,404	80	4
Other merchant wholesalers	5	565	63	1,072	21	2
Maoufacturers' sales branches, sales offices	21	24,201	1,361	25,432	292	...
Petroleum bulk plaots, terminals aod LP gas facilities	20	(D)	(D)	(D)	(D)	(D)
Merchaodise agents, brokers	7	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	22	31,349	826	6,136	96	17
PEORIA STANDARD METROPOLITAN AREA—Consists of Peoria and Tazewell Counties, Ill.						
Wholesale trade, total	443	XXX	20,302	396,466	4,682	238
Type of Operatioo						
Merchaot wholesalers	273	160,636	12,404	246,249	2,921	157
Maoufacturers' sales braoches, sales offices	60	88,407	4,732	92,397	1,0D3	...
Petroleum bulk plaots, termioals aod LP gas facilities	45	47,529	1,694	31,37D	417	30
Merchaodise ageots, brokers	39	135,325	632	11,481	151	38
Assemblers of farm products	26	48,609	840	14,969	190	13

Staodard Notes: (D) Withheld to avoid disclosure. (NA) Not avadable. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represeots zero.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PEORIA STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business						
Merchant wholesalers	273	160,636	12,404	246,249	2,921	157
Grocery, confectionery, meat wholesalers	31	20,859	1,312	24,068	308	22
General-line grocery wholesalers	4	(D)	(D)	(D)	(D)	(D)
Confectionery wholesalers	3	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	9	3,582	207	3,818	64	8
Specialty-line grocery wholesalers	15	4,026	253	4,527	63	12
Farm products (edible) distributors	12	4,907	343	5,865	90	20
Poultry, poultry products distributors	4	723	25	519	14	6
Fresh fruit, vegetable wholesalers	8	4,184	318	5,346	76	14
Beer, wine, distilled spirits wholesalers	12	11,022	689	13,486	147	7
Tobacco distributors	4	4,996	231	4,151	68	2
Drugs, chemicals, allied products wholesalers	11	7,230	652	12,433	194	5
General- and specialty-line drug wholesalers	5	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	6	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	...	...	...	...	...	...
General- and specialty-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	6	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	11	4,332	486	9,323	120	3
Farm products (raw materials) merchants	10	21,834	203	4,439	55	10
Automotive wholesalers	29	5,888	1,293	27,707	331	13
Electrical, electronics, appliance distributors	20	31,668	1,957	33,343	381	8
Hardware, plumbing-heating goods wholesalers	11	8,661	783	14,943	194	7
Hardware wholesalers	1	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	10	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	17	9,712	991	21,670	221	2
Lumber, millwork wholesalers	8	5,634	529	12,503	122	2
Construction materials distributors	9	4,078	462	9,167	99	...
Machinery, equipment, supplies distributors	57	14,340	1,813	40,742	403	31
Commercial machines, equipment distributors	10	752	125	2,792	43	5
Industrial machinery, equipment distributors	6	1,690	165	3,928	32	2
Industrial materials, supplies distributors	13	4,247	429	9,429	97	7
Professional equipment, supplies distributors	4	747	133	3,008	45	1
Service establishment supply houses	10	1,174	198	4,360	52	8
Other machinery, equipment, supplies distributors	14	5,730	763	17,225	134	8
Metals, metalwork (except scrap) distributors	3	2,219	331	8,089	59	1
Scrap, waste materials dealers	10	2,582	414	8,640	127	3
Other merchant wholesalers	28	8,516	654	11,082	153	19
Amusement, sporting goods distributors	...	...	...	...	...	...
Jewelry wholesalers	1	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	27	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	60	88,407	4,732	92,397	1,003	...
Sales branches (with stocks)	44	57,846	4,233	82,737	893	...
Sales offices (without stocks)	16	30,561	499	9,660	110	...
Petroleum bulk plants, terminals and LP gas facilities	85	47,529	1,694	31,370	417	30
Merchandise agents, brokers	39	135,325	632	11,481	151	38
Assemblers of farm products	26	48,609	840	14,969	190	13

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ROCKFORD STANDARD METROPOLITAN AREA—Coextensive with Winnebago County, Ill.						
Wholesale trade, total	312	XXX	12,709	257,604	2,633	141
Type of Operation						
Merchant wholesalers	228	108,942	9,820	195,389	2,019	123
Manufacturers' sales branches, sales offices	49	34,985	2,203	48,440	460	...
Petroleum bulk plants, terminals and LP gas facilities	18	11,834	373	6,842	75	10
Merchandise agents, brokers	12	8,335	223	4,418	51	7
Assemblers of farm products	5	5,994	90	2,515	28	1
Type by Kind of Business						
Merchant wholesalers	228	108,942	9,820	195,389	2,019	123
Grocery, confectionery, meat wholesalers	32	9,480	723	14,920	159	35
Farm products (edible) distributors	7	4,071	268	4,486	60	4
Beer, wine, distilled spirits wholesalers	18	10,927	918	17,052	160	10
Tobacco distributors	3	4,392	190	3,885	46	1
Drugs, chemicals, allied products wholesalers	10	4,305	392	7,500	84	2
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	6	1,435	237	4,182	48	2
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	16	3,046	542	10,505	143	7
Electrical, electronics, appliance distributors	10	8,121	562	10,523	117	...
Hardware, plumbing-heating goods wholesalers	9	5,931	703	13,603	112	3
Lumber, construction materials distributors	24	14,046	1,081	22,680	215	16
Machinery, equipment, supplies distributors	57	16,370	2,241	49,050	429	22
Metals, metalwork (except scrap) distributors	4	1,449	131	2,506	30	3
Scrap, waste materials dealers	8	15,816	975	21,568	223	5
Other merchant wholesalers	19	7,822	752	11,104	170	9
Manufacturers' sales branches, sales offices	49	34,945	2,203	48,440	460	...
Petroleum bulk plants, terminals and LP gas facilities	18	11,834	373	6,842	75	10
Merchandise agents, brokers	12	8,335	223	4,418	51	7
Assemblers of farm products	5	5,994	90	2,515	28	1
ST. LOUIS STANDARD METROPOLITAN AREA—Consists of St. Louis City, St. Charles, and St. Louis Counties, Mo.; and Madison and St Clair Counties, Ill.						
Wholesale trade, total	3,278	XXX	223,416	4,310,371	48,938	1,668
Type of Operation						
Merchant wholesalers	2,168	1,743,070	137,723	2,651,407	31,655	1,231
Manufacturers' sales branches, sales offices	506	1,775,971	68,450	1,348,301	13,607	2
Petroleum bulk plants, terminals and LP gas facilities	103	140,201	5,355	96,243	1,077	45
Merchandise agents, brokers	442	790,728	9,723	174,294	2,016	361
Assemblers of farm products	59	103,926	2,165	40,126	583	29
Type by Kind of Business						
Merchant wholesalers	2,168	1,743,070	137,723	2,651,407	31,655	1,231
Grocery, confectionery, meat wholesalers	205	235,080	14,405	270,061	3,478	175
General-line grocery wholesalers	23	121,125	5,334	102,615	1,080	17
Confectionery wholesalers	17	5,526	477	9,018	29	14
Fish, sea food distributors	6	3,783	196	4,424	70	11
Meat, meat products wholesalers	51	29,554	1,789	35,766	373	65
Specialty-line grocery wholesalers	108	75,092	6,609	118,238	1,826	68
Farm products (edible) distributors	144	78,271	4,274	83,881	1,267	125
Poultry, poultry products distributors	38	27,117	1,139	24,322	425	34
Fresh fruit, vegetable wholesalers	106	51,154	3,135	59,559	842	91
Beer, wine, distilled spirits wholesalers	56	62,116	3,875	74,514	835	37
Beer, ale distributors	29	14,318	1,148	21,404	227	31
Wine, distilled spirits wholesalers	27	47,798	2,727	53,110	608	6
Tobacco distributors	32	44,911	1,393	24,004	372	24

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 –STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
ST. LOUIS STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Drugs, chemicals, allied products wholesalers	84	48,028	4,579	86,271	1,139	31
General-line drug wholesalers	5	24,219	2,128	34,921	541	...
Specialty-line drug, toiletries wholesalers	40	10,205	901	18,755	261	19
Industrial chemicals, explosives distributors	22	(D)	(D)	(D)	(D)	(D)
Paint, varnish wholesalers	17	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	123	149,703	13,227	220,019	2,851	69
Clothing, furnishings, footwear wholesalers	89	43,543	3,272	68,723	882	50
General-line dry goods wholesalers	4	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	29	8,846	738	13,522	172	17
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	72	32,797	3,514	60,116	797	36
Furniture (household, office) wholesalers	34	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	38	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	71	72,835	8,130	194,576	1,838	28
Coarse paper and products wholesalers	34	40,457	4,202	110,568	951	10
Printing and fine paper distributors	13	26,675	3,033	57,659	593	1
Stationery, office supplies wholesalers	23	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	53	197,023	2,493	46,365	615	42
Automotive wholesalers	177	80,788	8,757	171,557	1,956	81
Motor vehicle distributors	19	25,132	731	12,397	115	7
Automotive equipment, tire-tube wholesalers	158	55,656	8,026	159,160	1,841	74
Electrical, electronics, appliance distributors	86	122,071	9,383	178,648	1,958	29
Electrical apparatus, supplies distributors	35	47,614	4,013	75,867	838	7
Electrical appliance, radio, TV set wholesalers	28	69,035	4,689	90,687	937	8
Electronic parts, equipment distributors	23	5,422	681	12,094	183	14
Hardware, plumbing-heating goods wholesalers	71	73,899	9,441	163,084	2,128	18
Hardware wholesalers	26	42,854	6,295	106,267	1,412	8
Plumbing, heating equipment, supplies distributors	45	31,045	3,146	56,817	716	10
Lumber, construction materials distributors	140	104,840	9,874	181,894	2,180	39
Lumber, millwork wholesalers	48	55,461	3,448	57,771	764	16
Construction materials distributors	92	49,379	6,426	124,123	1,416	23
Machinery, equipment, supplies distributors	408	174,218	23,167	481,358	4,835	204
Air conditioning, comm. refrigeration equip., distrs.	29	9,841	1,713	35,142	300	15
Commercial machines, equipment distributors	47	11,090	1,562	31,434	373	30
Construction machinery, equipment dealers	20	20,383	2,260	48,749	430	9
Farm-garden machinery, equipment wholesalers	12	12,519	967	17,430	214	4
Industrial machinery, equipment distributors	68	31,367	2,594	46,888	486	43
Industrial materials, supplies distributors	82	40,500	5,659	128,414	1,183	34
Professional equipment, supplies distributors	38	24,867	4,967	96,736	1,115	9
Service establishment supply houses	101	20,235	2,977	69,044	658	57
Transportation equipment distributors	11	3,416	468	7,521	76	3
Metals, metalwork (except scrap) distributors	57	55,825	5,040	88,337	1,001	27
Iron, steel and products distributors	47	40,980	4,026	70,944	787	23
Nonferrous metals distributors	10	14,845	1,014	17,393	214	4
Scrap, waste materials dealers	147	55,320	4,662	92,195	1,407	131
Iron, steel scrap dealers	69	37,047	2,646	53,868	692	58
Waste materials dealers	78	18,273	2,016	38,327	715	73
Other merchant wholesalers	242	155,345	11,509	234,527	2,998	135
Amusement, sporting goods distributors	45	31,083	2,118	48,068	566	21
Book, magazine, newspaper wholesalers	28	6,318	638	11,055	207	19
Coal wholesalers	16	6,017	375	7,144	105	4
Farm supplies wholesalers	17	14,953	1,685	45,851	354	15
Jewelry wholesalers	32	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	25	21,210	1,026	20,166	226	11
Gift, art goods, greeting card wholesalers	13	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	11	2,622	286	6,360	78	5
Miscellaneous products merchant wholesalers	54	61,402	3,937	66,817	929	27
Manufacturers' sales branches, sales offices	506	1,775,971	68,450	1,348,301	13,607	2
Sales branches (with stocks)	298	1,010,116	52,794	1,038,681	10,859	2
Sales offices (without stocks)	208	765,855	15,656	309,620	2,748	...
Food and kindred products	45	135,355	5,642	119,676	1,376	...
Textile mill products	15	29,700	982	20,324	210	...
Apparel and related products	7	12,657	924	16,238	127	...
Furniture and fixtures	10	5,964	395	7,246	75	...
Paper and allied products	10	24,222	547	11,544	122	...
Chemicals and allied products	61	197,747	7,676	151,781	1,429	2
Rubber products	13	35,888	1,934	39,655	379	...
Leather and leather products	18	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	29	74,569	3,941	76,110	778	...
Primary metal products	44	370,755	4,274	86,712	771	...
Fabricated metal products	35	91,199	2,878	53,719	491	...
Machinery (except electrical)	93	171,016	12,521	245,272	2,455	...
Electrical machinery	41	144,938	6,590	125,439	1,226	...
Transportation equipment	20	(D)	(D)	(D)	(D)	(D)
Instruments and related products	22	13,362	1,670	33,657	364	...
Other manufacturers' products*	43	61,318	3,108	70,757	648	...
Petroleum bulk plants, terminals and LP gas facilities	103	140,201	5,355	96,243	1,077	45
Gasoline, distillates, residuals	100	139,293	5,271	94,730	1,056	45
Bulk plants	94	116,270	4,784	84,151	950	45
Distributing terminals	6	23,023	487	10,579	106	...
Wholesale LP gas facilities	3	908	84	1,513	21	...
Merchandise agents, brokers	442	790,728	9,723	174,294	2,016	361
Groceries, confectionery, meats	52	115,830	1,193	23,279	236	44
Farm products (edible)	19	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	7	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	12	21,752	345	6,189	70	6
Drugs, chemicals, paints	8	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	15	12,876	164	3,112	30	16
Dry goods, piece goods	16	47,970	591	11,295	104	6
Furniture, home furnishings	9	(D)	(D)	(D)	(D)	(D)
Paper, allied products	13	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	55	326,244	1,942	31,102	406	54
Cotton	...	...	...	...	...	...
Grain	11	33,653	119	2,073	20	8
Hides, skins, raw furs	6	8,599	41	719	8	5
Livestock	38	283,992	1,782	28,310	378	41
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	5	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	33	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	25	14,529	493	9,727	90	25
Lumber, construction materials	22	12,996	212	5,035	59	19
Machinery, equipment, supplies	87	57,743	1,674	29,578	421	69
Metals, metalwork (except scrap)	18	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	65	66,817	1,655	27,899	307	46

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ST. LOUIS STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Assemblers of farm products	59	103,926	2,165	40,126	583	29
Dairy, poultry products	5	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	12	5,036	268	4,551	65	11
Farm products (raw materials)	40	94,885	1,720	31,896	446	15
Farm supplies	2	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...
SPRINGFIELD STANDARD METROPOLITAN AREA—Coextensive with Sangamon County, Ill.						
Wholesale trade, total	258	XXX	9,284	184,062	2,287	159
Type of Operation						
Merchant wholesalers	157	107,430	6,414	125,144	1,620	114
Manufacturers' sales branches, sales offices	32	38,710	2,077	43,156	435	...
Petroleum bulk plants, terminals and LP gas facilities	28	8,996	263	5,052	61	21
Merchandise agents, brokers	17	53,759	150	4,117	59	13
Assemblers of farm products	24	19,247	380	6,593	112	11
Type by Kind of Business						
Merchant wholesalers	157	107,430	6,414	125,144	1,620	114
Grocery, confectionery, meat wholesalers	24	19,649	1,153	23,239	315	16
Farm products (edible) distributors	4	1,677	155	3,182	49	1
Beer, wine, distilled spirits wholesalers	8	7,720	547	9,740	114	5
Tobacco distributors	3	3,544	119	2,339	46	3

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SPRINGFIELD STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Drugs, chemicals, allied products wholesalers	6	1,058	73	1,715	20	5
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	19	4,439	630	11,200	182	18
Electrical, electronics, appliance distributors	8	7,894	460	11,857	119	5
Hardware, plumbing-heating goods wholesalers	10	3,992	416	6,972	103	13
Lumber, construction materials distributors	12	6,165	458	8,192	96	5
Machinery, equipment, supplies distributors	34	9,536	1,129	22,561	237	27
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	1,255	258	5,203	76	3
Other merchant wholesalers	12	7,569	514	9,277	145	8
Manufacturers' sales branches, sales offices	32	38,710	2,077	43,156	435	...
Petroleum bulk plants, terminals and LP gas facilities	28	8,996	263	5,052	61	21
Merchandise agents, brokers	17	53,759	150	4,117	59	13
Assemblers of farm products	24	19,247	380	6,593	112	11

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ADAMS COUNTY						
Wholesale trade, total	125	XXX	4,017	73,428	1,143	96
Type of Operation						
Merchant wholesalers	79	42,912	3,096	55,420	898	73
Manufacturers' sales branches, sales offices	9	6,276	446	8,108	95	...
Petroleum bulk plants, terminals and LP gas facilities	20	5,691	347	7,184	95	10
Merchandise agents, brokers	8	17,080	40	1,012	21	5
Assemblers of farm products	9	8,729	88	1,704	34	8
CHAMPAIGN COUNTY						
Wholesale trade, total	166	XXX	3,386	67,889	876	100
Type of Operation						
Merchant wholesalers	85	54,192	2,458	47,793	628	57
Manufacturers' sales branches, sales offices	8	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	32	8,617	278	5,059	58	27
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	39	24,485	562	13,324	152	13
Type by Kind of Business						
Merchant wholesalers	85	54,192	2,458	47,793	628	57
Grocery, confectionery, meat wholesalers	17	10,922	549	12,037	146	6
Farm products (edible) distributors	6	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	6	3,993	276	4,516	54	5
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	5	2,501	242	4,613	59	6
Farm products (raw materials) merchants	3	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	7	1,517	205	4,248	55	6
Electrical, electronics, appliance distributors	2	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	2	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	19	3,262	424	8,095	91	12
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	4	1,754	112	2,080	31	1
Other merchant wholesalers	8	2,165	225	3,989	78	7
Manufacturers' sales branches, sales offices	8	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	32	8,617	278	5,059	58	27
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	39	24,485	562	13,324	152	13
COOK COUNTY						
Wholesale trade, total	9,872	XXX	719,753	13,918,876	142,979	5,730
Type of Operation						
Merchant wholesalers	6,972	5,974,897	443,486	8,545,778	92,469	4,485
Manufacturers' sales branches, sales offices	1,228	6,539,077	220,372	4,330,179	40,927	5
Petroleum bulk plants, terminals and LP gas facilities	157	299,555	12,693	245,408	2,590	53
Merchandise agents, brokers	1,468	3,222,624	39,809	719,985	6,217	1,148
Assemblers of farm products	47	249,760	3,393	77,526	776	39
COOK COUNTY—Con.						
Type by Kind of Business						
Merchant wholesalers	6,972	5,974,897	443,486	8,545,778	92,469	4,485
Grocery, confectionery, meat wholesalers	807	1,017,519	52,019	1,025,012	10,682	565
Farm products (edible) distributors	411	343,873	12,781	235,187	2,777	470
Beer, wine, distilled spirits wholesalers	209	341,766	21,912	377,071	3,951	129
Tobacco distributors	67	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	356	322,277	21,367	412,970	4,418	151
Dry goods, apparel wholesalers	421	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	303	190,111	17,417	322,312	3,533	151
Paper, allied products wholesalers	328	261,051	22,689	438,481	4,216	191
Farm products (raw materials) merchants	110	490,979	7,027	136,689	1,472	76
Automotive wholesalers	440	139,790	17,817	327,333	3,884	299
Electrical, electronics, appliance distributors	295	364,272	32,265	610,632	6,652	131
Hardware, plumbing-heating goods wholesalers	247	172,034	15,737	300,798	3,264	178
Lumber, construction materials distributors	338	316,115	26,320	516,928	5,190	139
Machinery, equipment, supplies distributors	1,217	541,436	66,117	1,288,821	12,796	689
Metals, metalwork (except scrap) distributors	241	336,419	40,817	796,212	7,867	107
Scrap, waste materials dealers	382	207,643	16,922	318,162	4,121	389
Other merchant wholesalers	800	610,619	53,161	1,072,361	13,778	467
Manufacturers' sales branches, sales offices	1,228	6,539,077	220,372	4,330,179	40,927	5
Petroleum bulk plants, terminals and LP gas facilities	157	299,555	12,693	245,408	2,590	53
Merchandise agents, brokers	1,468	3,222,624	39,809	719,985	6,217	1,148
Assemblers of farm products	47	249,760	3,393	77,526	776	39
DU PAGE COUNTY						
Wholesale trade, total	112	XXX	2,187	41,542	524	67
Type of Operation						
Merchant wholesalers	78	17,627	1,692	31,977	418	50
Manufacturers' sales branches, sales offices	5	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	19	6,866	240	4,737	59	13
Merchandise agents, brokers	10	12,810	175	3,265	35	4
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
KANE COUNTY						
Wholesale trade, total	245	XXX	8,641	165,887	1,926	131
Type of Operation						
Merchant wholesalers	175	79,576	6,124	115,037	1,414	100
Manufacturers' sales branches, sales offices	26	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	30	14,807	726	15,973	149	22
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	11	18,599	471	8,923	101	8
Type by Kind of Business						
Merchant wholesalers	175	79,576	6,124	115,037	1,414	100
Grocery, confectionery, meat wholesalers	24	7,812	557	9,811	133	11
Farm products (edible) distributors	6	3,034	254	3,834	50	8
Beer, wine, distilled spirits wholesalers	22	9,330	646	13,273	119	16
Tobacco distributors	5	10,300	524	8,297	115	2
Drugs, chemicals, allied products wholesalers	9	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	4	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	2,498	359	7,204	72	...
Farm products (raw materials) merchants	8	6,070	112	1,182	17	2

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
KANE COUNTY—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Automotive wholesalers	16	3,168	721	13,436	185	12
Electrical, electronics, appliance distributors	8	3,715	320	6,124	83	3
Hardware, plumbing-heating goods wholesalers	9	3,446	317	5,416	53	7
Lumber, construction materials distributors	17	12,110	594	11,749	130	6
Machinery, equipment, supplies distributors	28	8,965	777	14,165	182	13
Metals, metalwork (except scrap) distributors	3	873	106	1,895	22	...
Scrap, waste materials dealers	9	1,383	241	4,357	61	9
Other merchant wholesalers	9	1,643	155	3,471	71	6
Manufacturers' sales branches, sales offices	26	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	30	14,807	726	15,973	149	22
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	11	18,599	471	8,923	101	8
KANKAKEE COUNTY						
Wholesale trade, total	110	XXX	2,832	59,914	711	81
Type of Operation						
Merchant wholesalers	62	50,414	1,794	40,201	466	49
Manufacturers' sales branches, sales offices	8	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	21	8,473	374	6,907	91	16
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	18	(D)	(D)	(D)	(D)	(D)
LAKE COUNTY						
Wholesale trade, total	1600	XXX	5,623	109,508	1,167	103
Type of Operation						
Merchant wholesalers	123	66,279	4,448	85,553	951	78
Manufacturers' sales branches, sales offices	8	12,353	531	9,452	77	...
Petroleum bulk plants, terminals and LP gas facilities	34	16,349	614	13,749	131	22
Merchandise agents, brokers	4	4,298	30	754	8	3
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	123	66,279	4,448	85,553	951	78
Grocery, confectionery, meat wholesalers	19	11,974	327	6,074	98	13
Farm products (edible) distributors	3	627	60	1,265	16	2
Beer, wine, distilled spirits wholesalers	23	27,947	805	16,290	151	17
Tobacco distributors	3	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	882	125	2,448	23	2
Paper, allied products wholesalers	4	2,026	628	10,663	127	1
Farm products (raw materials) merchants	3	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	1,772	295	5,556	70	7
Electrical, electronics, appliance distributors	7	1,768	155	2,736	34	2
Hardware, plumbing-heating goods wholesalers	5	858	89	1,711	22	5
Lumber, construction materials distributors	11	7,707	1,038	21,842	179	2
Machinery, equipment, supplies distributors	10	1,643	255	4,049	52	7
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	4	1,087	140	2,843	43	5
Other merchant wholesalers	11	2,778	331	6,150	88	6
LAKE COUNTY—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	8	12,353	531	9,452	77	...
Petroleum bulk plants, terminals and LP gas facilities	34	16,349	614	13,749	131	22
Merchandise agents, brokers	4	4,298	30	754	8	3
Assemblers of farm products	...	...	...	...	...	...
LA SALLE COUNTY						
Wholesale trade, total	180	XXX	3,391	71,842	918	118
Type of Operation						
Merchant wholesalers	95	45,706	2,454	52,686	666	72
Manufacturers' sales branches, sales offices	8	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	41	10,508	438	8,532	109	32
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	35	19,928	389	8,417	117	11
Type by Kind of Business						
Merchant wholesalers	95	45,706	2,454	52,686	666	72
Grocery, confectionery, meat wholesalers	17	6,000	269	5,159	73	22
Farm products (edible) distributors	4	1,461	114	2,208	42	4
Beer, wine, distilled spirits wholesalers	13	6,587	541	11,335	135	12
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	13	1,933	345	7,642	93	7
Electrical, electronics, appliance distributors	3	1,146	139	4,135	37	1
Hardware, plumbing-heating goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	6	3,684	234	4,216	42	3
Machinery, equipment, supplies distributors	10	1,823	257	5,614	72	4
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	9	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	8	2,978	223	4,403	74	9
Manufacturers' sales branches, sales offices	8	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	41	10,508	438	8,532	109	32
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	35	19,928	389	8,417	117	11
MC LEAN COUNTY						
Wholesale trade, total	152	XXX	3,248	63,057	895	91
Type of Operation						
Merchant wholesalers	70	23,024	2,223	43,189	612	39
Manufacturers' sales branches, sales offices	6	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	29	8,217	290	6,028	88	21
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	44	32,334	617	12,194	167	29

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MC LEAN COUNTY--Con.						
Type by Kind of Business						
Merchant wholesalers	70	23,024	2,223	43,189	612	39
Grocery, confectionery, meat wholesalers	13	7,102	500	10,024	179	9
Farm products (edible) distributors	2	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	4	1,988	97	1,952	30	4
Tobacco distributors	...	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	246	35	711	14	2
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	3	652	2	1,041	10	2
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	10	1,659	244	5,243	63	6
Electrical, electronics, appliance distributors	...	...	...	...	...	...
Hardware, plumbing-heating goods wholesalers	4	1,532	176	3,577	52	2
Lumber, construction materials distributors	5	1,906	222	3,639	49	3
Machinery, equipment, supplies distributors	14	4,126	582	10,685	113	6
Metals, metalwork (except scrap) distributors						
Scrap, waste materials dealers	4	566	124	2,305	36	1
Other merchant wholesalers	5	795	68	1,183	21	1
Manufacturers' sales branches, sales offices	6	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	29	8,217	290	6,028	88	21
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	44	32,334	617	12,194	167	29
MACON COUNTY (See Decatur Standard Metropolitan Area, Table 103.)						
MADISON COUNTY						
Wholesale trade, total	170	XXX	5,379	113,872	1,401	115
Type of Operation						
Merchant wholesalers	123	42,025	3,923	86,167	1,048	98
Manufacturers' sales branches, sales offices	7	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	23	20,755	570	10,028	121	14
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	14	9,311	383	7,514	120	2
Type by Kind of Business						
Merchant wholesalers	123	42,025	3,923	86,167	1,048	98
Grocery, confectionery, meat wholesalers	20	6,092	477	9,256	150	26
Farm products (edible) distributors	9	1,127	109	2,025	43	6
Beer, wine, distilled spirits wholesalers	12	6,527	427	6,680	90	16
Tobacco distributors	4	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	1,787	57	1,162	17	4
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	6	3,048	481	19,583	157	6
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	15	2,013	274	5,645	71	8
Electrical, electronics, appliance distributors	3	534	60	1,212	16	1
Hardware, plumbing-heating goods wholesalers	3	1,047	100	1,946	31	1
Lumber, construction materials distributors	11	(D)	(D)	(D)	(D)	5
Machinery, equipment, supplies distributors	7	(D)	(D)	(D)	(D)	4
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	14	4,752	668	16,048	185	7
Other merchant wholesalers	10	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	7	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	23	20,755	570	10,028	121	14
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	14	9,311	383	7,514	120	2
PEORIA COUNTY						
Wholesale trade, total	368	XXX	18,473	361,325	4,225	192
Type of Operation						
Merchant wholesalers	240	150,422	11,643	231,759	2,727	136
Manufacturers' sales branches, sales offices	56	85,630	4,529	87,985	956	...
Petroleum bulk plants, terminals and LP gas facilities	20	28,296	1,098	20,217	269	10
Merchandise agents, brokers	39	135,325	632	11,481	151	39
Assemblers of farm products	13	33,154	571	9,883	122	8
Type by Kind of Business						
Merchant wholesalers	240	150,422	11,643	231,759	2,727	136
Grocery, confectionery, meat wholesalers	29	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	10	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	9	9,827	618	12,272	129	4
Tobacco distributors	3	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	8	7,103	620	11,803	183	4
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	1,081	161	3,259	39	2
Paper, allied products wholesalers	10	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	8	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	23	5,262	1,186	25,641	303	12
Electrical, electronics, appliance distributors	20	31,668	1,957	33,343	381	8
Hardware, plumbing-heating goods wholesalers	11	8,661	783	14,943	194	7
Lumber, construction materials distributors	15	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	52	12,819	1,571	35,486	358	28
Metals, metalwork (except scrap) distributors	3	2,219	331	8,089	59	1
Scrap, waste materials dealers	8	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	25	6,741	523	8,962	126	19
Manufacturers' sales branches, sales offices	56	85,630	4,529	87,985	956	...
Petroleum bulk plants, terminals and LP gas facilities	20	28,296	1,098	20,217	269	10
Merchandise agents, brokers	39	135,325	632	11,481	151	38
Assemblers of farm products	13	33,154	571	9,883	122	8
ROCK ISLAND COUNTY						
Wholesale trade, total	200	XXX	9,054	181,380	2,126	128
Type of Operation						
Merchant wholesalers	128	49,308	4,510	86,642	1,103	101
Manufacturers' sales branches, sales offices	34	84,917	3,491	71,151	720	...
Petroleum bulk plants, terminals and LP gas facilities	22	12,944	434	9,551	113	16
Merchandise agents, brokers	17	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	128	49,308	4,510	86,642	1,103	101
Grocery, confectionery, meat wholesalers	14	5,623	420	9,362	127	14
Farm products (edible) distributors	5	1,170	99	2,044	37	4
Beer, wine, distilled spirits wholesalers	10	7,772	559	10,654	125	4
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	3,081	294	5,005	75	1
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	4	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	1,229	169	3,409	38	...
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	16	4,629	632	12,360	150	10
Electrical, electronics, appliance distributors	8	3,918	467	9,213	101	15
Hardware, plumbing-heating goods wholesalers	6	3,133	332	5,193	60	4
Lumber, construction materials distributors	8	4,807	545	11,430	111	2
Machinery, equipment, supplies distributors	26	5,361	454	8,105	110	23

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ROCK ISLAND COUNTY—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	7	1,805	203	3,993	54	11
Other merchant wholesalers	10	1,803	136	2,119	51	7
Manufacturers' sales branches, sales offices	34	84,917	3,491	71,151	720	...
Petroleum bulk plants, termionals and LP gas facilities	22	12,944	434	9,551	113	16
Merchandise agents, brokers	17	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	7	(D)	(D)	(D)	(D)	(D)
ST. CLAIR COUNTY						
Wholesale trade, total	276	XXX	10,541	197,592	2,541	194
Type of Operation						
Merchant wholesalers	187	130,736	6,149	119,220	1,564	134
Manufacturers' sales branches, sales offices	14	27,621	1,128	21,386	225	...
Petroleum bulk plants, termionals and LP gas facilities	25	8,858	432	9,003	121	14
Merchandise agents, brokers	32	266,279	1,733	27,585	364	37
Assemblers of farm products	18	81,003	1,099	20,398	267	9
Type by Kind of Business						
Merchant wholesalers	187	130,736	6,149	119,220	1,564	134
Grocery, confectionery, meat wholesalers	22	7,440	444	8,081	117	22
Farm products (edible) distributors	14	3,046	209	3,753	75	13
Beer, wine, distilled spirits wholesalers	16	13,380	960	19,321	191	6
Tobacco distributors	5	6,487	257	4,980	88	5
Drugs, chemicals, allied products wholesalers	7	1,266	172	3,208	36	5
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	24	64,691	446	8,941	117	23
Automotive wholesalers	16	3,844	861	16,358	196	16
Electrical, electronics, appliance distributors	5	2,395	265	6,747	67	2
Hardware, plumbing-heating goods wholesalers	4	3,568	275	4,051	53	...
Lumber, construction materials distributors	18	9,480	887	15,789	191	4
Machinery, equipment, supplies distributors	14	3,226	364	9,114	109	4
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	22	4,498	645	11,509	201	24
Other merchant wholesalers	14	6,380	260	5,081	89	8
Manufacturers' sales branches, sales offices	14	27,621	1,128	21,386	225	...
Petroleum bulk plants, termionals and LP gas facilities	25	8,858	432	9,003	121	14
Merchandise agents, brokers	32	266,279	1,733	27,585	364	37
Assemblers of farm products	18	81,003	1,099	20,398	267	9
SANGAMON COUNTY (See Springfield Standard Metropolitan Area, Table 103.)						
VERMILION COUNTY						
Wholesale trade, total	170	XXX	4,872	96,102	1,321	111
Type of Operation						
Merchant wholesalers	89	37,060	3,564	68,717	968	62
Manufacturers' sales branches, sales offices	14	16,517	775	15,927	183	...
Petroleum bulk plants, termionals and LP gas facilities	34	8,358	183	3,924	51	34
Merchandise agents, brokers	4	6,824	47	749	15	4
Assemblers of farm products	29	18,234	303	6,785	104	11
VERMILION COUNTY—Con.						
Type by Kind of Business						
Merchant wholesalers	89	37,060	3,564	68,717	968	62
Grocery, confectionery, meat wholesalers	12	5,878	512	9,952	129	9
Farm products (edible) distributors	5	2,334	190	3,265	56	3
Beer, wine, distilled spirits wholesalers	8	2,096	161	3,210	33	2
Tobacco distributors	3	2,032	36	602	14	5
Drugs, chemicals, allied products wholesalers	6	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	11	2,386	281	5,572	76	10
Electrical, electronics, appliance distributors	4	2,348	171	2,518	33	4
Hardware, plumbing-heating goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	10	8,052	630	13,161	137	8
Machinery, equipment, supplies distributors	8	940	137	2,682	39	11
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	4	1,153	106	3,394	69	4
Other merchant wholesalers	10	1,465	194	4,336	75	4
Manufacturers' sales branches, sales offices	14	16,517	775	15,927	183	...
Petroleum bulk plants, termionals and LP gas facilities	34	8,358	183	3,924	51	34
Merchandise agents, brokers	4	6,824	47	749	15	4
Assemblers of farm products	29	18,234	303	6,785	104	11
WILL COUNTY						
Wholesale trade, total	174	XXX	6,598	128,373	1,421	89
Type of Operation						
Merchant wholesalers	121	60,066	4,338	83,208	982	62
Manufacturers' sales branches, sales offices	14	31,149	1,265	26,121	208	...
Petroleum bulk plants, termionals and LP gas facilities	23	17,649	676	13,147	144	17
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	14	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	121	60,066	4,338	83,208	982	62
Grocery, confectionery, meat wholesalers	23	6,793	385	6,770	96	25
Farm products (edible) distributors	6	2,071	144	2,365	39	5
Beer, wine, distilled spirits wholesalers	13	7,923	541	9,994	100	7
Tobacco distributors	3	3,292	123	1,982	28	...
Drugs, chemicals, allied products wholesalers	3	395	51	865	12	2
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	9	1,516	306	6,139	77	4
Electrical, electronics, appliance distributors	4	623	79	1,505	24	...
Hardware, plumbing-heating goods wholesalers	5	5,287	843	17,356	155	1
Lumber, construction materials distributors	9	5,054	484	8,993	95	3
Machinery, equipment, supplies distributors	16	1,997	392	7,968	92	1
Metals, metalwork (except scrap) distributors	4	2,085	193	3,320	34	1
Scrap, waste materials dealers	7	2,230	222	5,371	84	4
Other merchant wholesalers	9	3,645	227	4,253	70	5
Manufacturers' sales branches, sales offices	14	31,149	1,265	26,121	208	...
Petroleum bulk plants, termionals and LP gas facilities	23	17,649	676	13,147	144	17
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	14	(D)	(D)	(D)	(D)	(D)
WINNEBAGO COUNTY (See Rockford Standard Metropolitan Area, Table 103.)						

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	15,096	xxx	663,680	xxx	xxx	665,129	12,571,723	175,207	9,260
Merchant wholesalers	8,521	5,812,184	448,132	688,638	11.8	381,782	7,148,438	102,808	5,942
Manufacturers' sales branches, sales offices	1,992	5,758,249	161,616	450,583	7.8	218,169	4,170,030	54,311	48
Petroleum bulk plants, terminals and LP gas facilities	1,677	547,524	27,404	55,470	10.1	20,234	396,336	5,992	1,300
Merchandise agents, brokers	1,625	4,189,267	3,758	85,932	2.1	32,941	625,758	7,077	1,372
Assemblers of farm products	1,281	941,671	22,770	24,784	2.6	12,003	231,161	5,019	598
STANDARD METROPOLITAN AREAS									
CHICAGO									
Total	10,039	xxx	(NA)	xxx	xxx	579,056	10,952,598	145,607	5,925
Merchant wholesalers	6,547	5,015,512	377,316	596,597	11.9	329,410	6,173,503	84,990	4,490
Manufacturers' sales branches, sales offices	1,703	5,477,693	157,015	427,172	7.8	205,026	3,927,200	50,783	39
Petroleum bulk plants, terminals and LP gas facilities	278	354,339	(NA)	(NA)	(NA)	12,605	239,928	3,192	160
Merchandise agents, brokers	1,447	3,366,795	3,517	79,619	2.4	30,464	580,996	6,086	1,201
Assemblers of farm products	64	147,011	1,395	3,325	2.3	1,551	30,971	556	35
DAVENPORT-ROCK ISLAND-MOLINE									
Total	347	xxx	(NA)	xxx	xxx	12,794	245,422	3,947	168
Merchant wholesalers	201	108,470	9,668	13,229	12.2	7,280	139,821	2,300	124
Manufacturers' sales branches, sales offices	75	123,343	5,486	8,170	6.6	4,327	84,092	1,305	2
Petroleum bulk plants, terminals and LP gas facilities	38	24,093	(NA)	(NA)	(NA)	530	10,211	157	25
Merchandise agents, brokers	28	24,340	101	999	4.1	568	9,687	150	14
Assemblers of farm products	5	1,868	115	141	7.5	89	1,611	35	3
DECATUR									
Total	165	xxx	(NA)	xxx	xxx	4,903	99,757	1,670	95
Merchant wholesalers	90	70,981	3,913	5,952	8.4	3,507	71,843	1,201	64
Manufacturers' sales branches, sales offices	22	20,784	433	1,479	7.1	866	17,361	277	2
Petroleum bulk plants, terminals and LP gas facilities	24	7,832	(NA)	(NA)	(NA)	266	5,513	88	15
Merchandise agents, brokers	6	36,114	2	180	0.5	37	756	22	7
Assemblers of farm products	23	21,315	223	447	2.1	227	4,284	82	7
PEORIA									
Total	388	xxx	(NA)	xxx	xxx	14,621	271,801	4,303	196
Merchant wholesalers	205	122,700	11,071	14,843	12.1	8,536	158,909	2,559	106
Manufacturers' sales branches, sales offices	63	88,709	3,745	7,901	8.9	4,329	79,616	1,171	...
Petroleum bulk plants, terminals and LP gas facilities	45	22,599	(NA)	(NA)	(NA)	640	13,620	213	43
Merchandise agents, brokers	37	105,917	14	1,055	10.0	437	7,871	131	30
Assemblers of farm products	38	45,605	806	1,426	3.1	679	11,785	229	17
ROCKFORD									
Total	250	xxx	(NA)	xxx	xxx	9,090	167,004	2,408	137
Merchant wholesalers	168	81,945	7,015	11,731	14.3	6,185	116,744	1,650	104
Manufacturers' sales branches, sales offices	41	27,156	749	2,859	10.5	2,049	33,369	437	2
Petroleum bulk plants, terminals and LP gas facilities	29	15,529	(NA)	(NA)	(NA)	690	14,076	265	21
Merchandise agents, brokers	7	4,685	4	172	3.7	43	880	17	7
Assemblers of farm products	5	2,463	51	268	10.9	123	1,935	39	3
ST. LOUIS									
Total	2,982	xxx	(NA)	xxx	xxx	159,532	3,052,962	47,312	1,491
Merchant wholesalers	1,891	1,411,592	144,418	167,781	11.9	101,631	1,951,449	31,886	1,071
Manufacturers' sales branches, sales offices	543	1,161,344	44,418	91,049	7.8	47,352	905,482	12,542	1
Petroleum bulk plants, terminals and LP gas facilities	105	107,564	(NA)	(NA)	(NA)	3,728	72,027	1,035	71
Merchandise agents, brokers	391	898,892	724	16,106	1.8	6,175	111,881	1,611	321
Assemblers of farm products	52	68,061	731	1,216	1.8	646	12,123	238	27
SPRINGFIELD									
Total	244	xxx	(NA)	xxx	xxx	6,459	124,119	2,009	150
Merchant wholesalers	134	72,350	7,051	8,358	11.6	4,835	91,093	1,479	97
Manufacturers' sales branches, sales offices	26	26,002	767	2,025	7.8	1,032	20,672	286	1
Petroleum bulk plants, terminals and LP gas facilities	36	8,811	(NA)	(NA)	(NA)	203	4,137	72	24
Merchandise agents, brokers	13	48,344	30	302	0.6	116	2,283	44	12
Assemblers of farm products	35	19,804	571	588	3.0	273	5,934	128	16
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
ADAMS COUNTY									
Total	99	xxx	3,772	xxx	xxx	2,366	44,305	839	76
Merchant wholesalers	58	24,252	3,233	3,051	12.6	1,863	34,563	667	42
Other operating types	41	34,153	539	806	2.4	503	9,742	172	34
CHAMPAIGN COUNTY									
Total	158	xxx	4,051	xxx	xxx	2,277	44,129	828	100
Merchant wholesalers	55	19,326	2,146	2,628	13.6	1,566	30,444	546	43
Other operating types	103	77,629	1,905	2,297	3.0	711	13,685	282	57

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

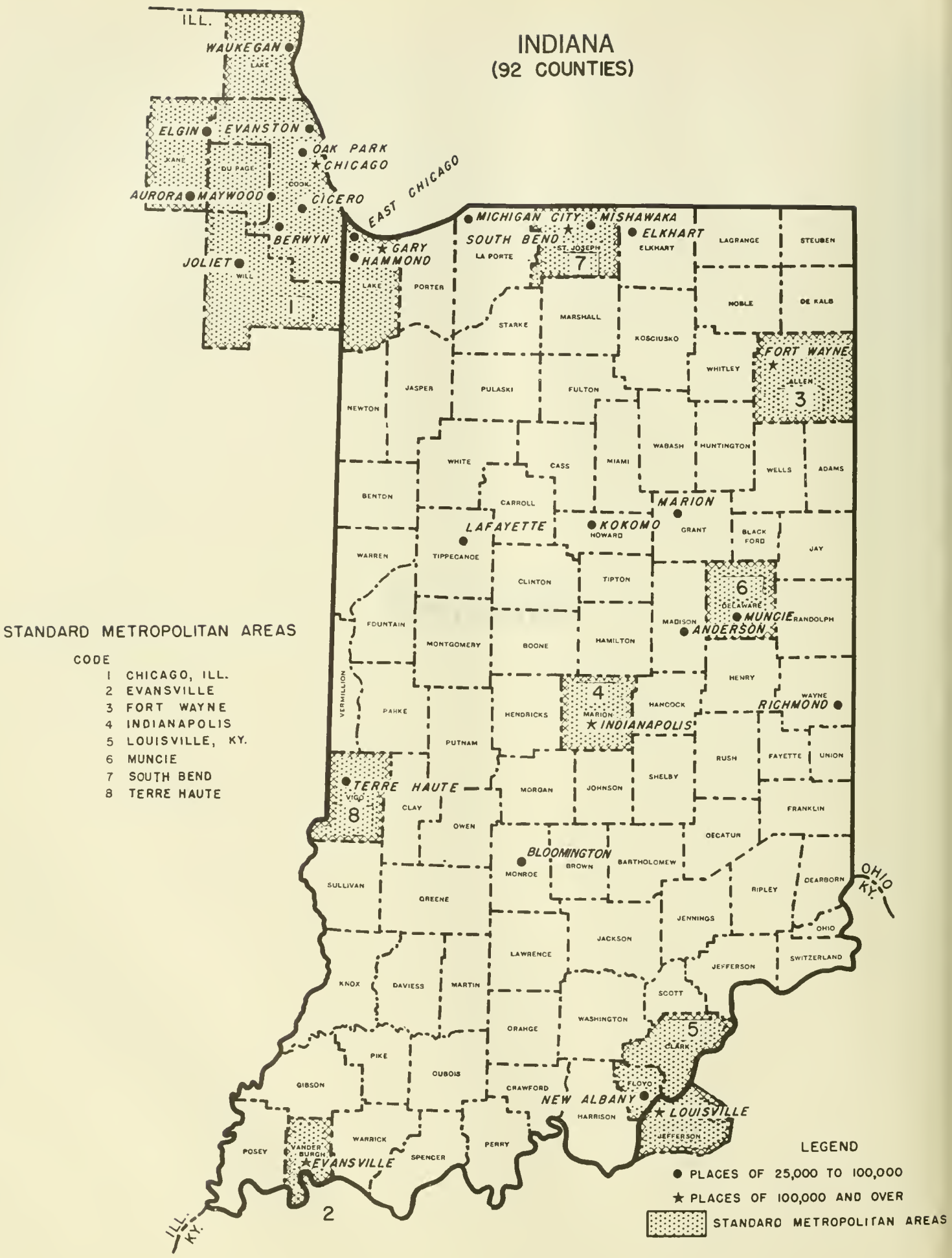
Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Con.									
COOK COUNTY									
Total	9,293	xxx	524,351	xxx	xxx	557,273	10,536,631	139,162	5,433
Merchant wholesalers	6,050	4,773,608	359,341	568,654	11.9	313,726	5,877,569	80,409	4,119
Other operating types	3,243	9,141,936	165,010	526,693	5.8	243,547	4,659,062	58,753	1,314
DU PAGE COUNTY									
Total	56	xxx	905	xxx	xxx	640	12,843	209	43
Merchant wholesalers	33	6,742	663	877	13.0	412	8,548	149	30
Other operating types	23	4,905	242	434	8.8	228	4,295	60	13
KANE COUNTY									
Total	182	xxx	7,026	xxx	xxx	4,656	89,620	1,471	110
Merchant wholesalers	115	50,475	3,750	5,945	11.8	3,301	63,330	1,029	75
Other operating types	67	40,972	3,276	6,212	15.2	1,355	26,290	442	35
KANKAKEE COUNTY									
Total	93	xxx	2,263	xxx	xxx	1,557	31,187	533	61
Merchant wholesalers	44	16,554	1,414	1,831	11.1	889	18,259	310	31
Other operating types	49	31,172	849	1,102	3.5	668	12,928	223	30
LAKE COUNTY									
Total	121	xxx	2,234	xxx	xxx	2,613	49,156	797	102
Merchant wholesalers	82	24,363	2,077	3,307	13.6	1,911	36,221	612	76
Other operating types	39	21,653	157	1,585	7.3	702	12,935	185	26
LA SALLE COUNTY									
Total	158	xxx	3,733	xxx	xxx	1,924	37,684	724	98
Merchant wholesalers	59	14,328	1,896	2,012	10.9	1,032	20,562	397	43
Other operating types	99	38,193	1,837	1,716	3.4	892	17,122	327	55
MC LEAN COUNTY									
Total	160	xxx	3,872	xxx	xxx	2,393	46,009	827	95
Merchant wholesalers	61	20,292	2,033	2,684	13.2	1,652	31,379	521	57
Other operating types	99	42,346	1,839	1,769	4.2	741	14,630	306	38
MACON COUNTY (See Decatur Standard Metropolitan Area.)									
MADISON COUNTY									
Total	114	xxx	2,028	xxx	xxx	1,994	38,587	737	90
Merchant wholesalers	75	21,042	1,791	2,802	13.3	1,475	29,033	561	64
Other operating types	39	14,611	237	837	5.7	519	9,554	176	26
PEORIA COUNTY									
Total	322	xxx	14,890	xxx	xxx	13,509	250,221	3,905	144
Merchant wholesalers	185	115,798	10,655	13,985	12.1	8,103	150,271	2,402	89
Other operating types	137	233,489	4,235	10,164	4.4	5,406	99,950	1,503	55
ROCK ISLAND COUNTY									
Total	155	xxx	8,243	xxx	xxx	5,765	112,309	1,807	91
Merchant wholesalers	98	46,641	4,235	6,114	13.1	3,212	62,412	1,064	72
Other operating types	57	83,695	4,008	4,750	5.7	2,553	49,897	743	19
ST. CLAIR COUNTY									
Total	224	xxx	4,606	xxx	xxx	5,929	110,903	1,951	165
Merchant wholesalers	133	83,613	4,070	7,210	8.6	3,887	73,139	1,284	90
Other operating types	91	528,817	536	3,809	0.7	2,042	37,764	667	75
SANGAMON COUNTY (See Springfield Standard Metropolitan Area.)									
VERMILION COUNTY									
Total	140	xxx	4,696	xxx	xxx	2,802	53,207	915	104
Merchant wholesalers	66	24,659	2,630	3,033	12.3	1,905	36,560	635	53
Other operating types	74	46,330	2,066	5,345	11.5	897	16,647	280	51
WILL COUNTY									
Total	120	xxx	4,740	xxx	xxx	3,515	64,958	1,016	67
Merchant wholesalers	66	32,085	3,503	3,742	11.7	2,284	40,311	652	44
Other operating types	54	34,363	1,237	1,917	5.6	1,231	24,647	364	23
WINNEBAGO COUNTY (See Rockford Standard Metropolitan Area.)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

INDIANA


INDIANA
(92 COUNTIES)
ILL.
WAUKEGAN
LAKE
ELGIN
EVANSTON
OAK PARK
CHICAGO
KANE
DU PAGE
COOK
AURORA
MAYWOOD
CICERO
EAST CHICAGO
BERWYN
GARY
HAMMOND
JOLIET
WILL
1
LAKE
PORTER
MICHIGAN CITY
MISHAWAKA
SOUTH BEND
ST. JOSEPH
LA PORTE
7
ELKHART
ELKHART
LAGRANGE
STEUBEN
NOBLE
DE KALB
STARKE
MARSHALL
KOSCIUSKO
FORT WAYNE
ALLEN
3
WHITLEY
JASPER
PULASKI
FULTON
NEWTON
WABASH
HUNTINGTON
WELLS
ADAMS
WHITE
CASS
MIAMI
BENTON
CARROLL
MARION
LAFAYETTE
KOKOMO
HOWARD
GRANT
BLACK FORD
JAY
WARREN
TIPPECANOE
CLINTON
TIPTON
6
DELAWARE
MUNCIE
RANDOLPH
FOUNTAIN
MONTGOMERY
BOONE
HAMILTON
MADISON
ANDERSON
HENRY
VERMILLION
PARKE
HENDRICKS
4
MARION
HANCOCK
WAYNE
RICHMOND
INDIANAPOLIS
PUTNAM
RUSH
FAYETTE
UNION
TERRE HAUTE
VIGO
8
CLAY
MORGAN
JOHNSON
SHELBY
FRANKLIN
OWEN
DECATUR
BLOOMINGTON
MONROE
BROWN
BARTHOLOMEW
SULLIVAN
GREENE
DEARBORN
RIPLEY
OHIO
KY.
JENNINGS
JACKSON
LAWRENCE
SWITZERLAND
JEFFERSON
KNOX
DAVIESS
MARTIN
SCOTT
ORANGE
WASHINGTON
5
CLARK
PIKE
DUBOIS
GIBSON
CRAWFORD
FLOYD
NEW ALBANY
LOUISVILLE
HARRISON
JEFFERSON
WARRICK
VANDER BURGH
POSEY
EVANSVILLE
SPENCER
PERRY
2
ILL.
KY.
STANDARD METROPOLITAN AREAS
CODE
1 CHICAGO, ILL.
2 EVANSVILLE
3 FORT WAYNE
4 INDIANAPOLIS
5 LOUISVILLE, KY.
6 MUNCIE
7 SOUTH BEND
8 TERRE HAUTE
LEGEND
● PLACES OF 25,000 TO 100,000
★ PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREAS

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 14-4, 14-11, 14-13.

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	5,881	XXX	259,378	XXX	XXX	224,141	4,250,511	51,509	51,890	52,191	52,820	3,614
Type of Operation												
Merchant wholesalers	3,399	1,831,646	182,583	274,226	15.0	150,497	2,815,063	34,892	35,228	35,511	35,785	2,081
Manufacturers' sales branches, sales offices	475	852,908	35,587	75,156	8.8	39,836	786,855	7,965	8,012	8,064	8,006	6
Petroleum bulk plants, terminals and LP gas facilities	1,156	584,153	26,704	50,373	8.6	16,157	310,498	3,721	3,648	3,664	3,804	920
Merchandise agents, brokers	387	699,974	595	18,279	2.6	7,399	136,823	1,937	1,922	1,888	2,044	331
Assemblers of farm products	464	414,700	13,909	22,192	5.4	10,252	201,272	2,994	3,080	3,064	3,181	276
Type by Kind of Business												
Merchant wholesalers	3,399	1,831,646	182,583	274,226	15.0	150,497	2,815,063	34,892	35,228	35,511	35,785	2,081
Grocery, confectionery, meat wholesalers	354	273,645	19,552	30,502	11.1	16,393	297,880	4,114	4,124	4,078	4,159	262
General-line grocery wholesalers	66	182,479	13,675	15,911	8.7	9,363	166,886	2,150	2,141	2,178	2,191	17
Confectionery wholesalers	37	10,879	1,411	1,321	12.1	571	9,265	173	167	150	164	35
Fish, sea food distributors	10	2,377	163	530	22.3	198	3,975	56	57	61	62	12
Meat, meat products wholesalers	66	18,707	322	2,872	15.4	1,239	21,953	364	357	318	351	82
Specialty-line grocery wholesalers	175	59,203	3,981	9,868	16.7	5,022	95,801	1,371	1,402	1,371	1,391	116
Farm products (edible) distributors	230	97,223	1,870	12,633	13.0	5,980	114,183	1,834	1,840	1,820	1,905	218
Poultry, poultry products distributors	96	36,790	482	4,278	11.6	1,973	41,985	694	671	710	843	89
Fresh fruit, vegetable wholesalers	134	60,433	1,388	8,355	13.8	4,007	72,198	1,140	1,169	1,110	1,062	129
Beer, wine, distilled spirits wholesalers	217	139,236	13,320	20,417	14.7	10,980	190,196	2,164	2,198	2,261	2,211	113
Beer, ale distributors	195	75,173	3,706	13,967	18.6	6,972	116,966	1,475	1,513	1,566	1,484	110
Wine, distilled spirits wholesalers	22	64,063	9,614	6,450	10.1	4,008	73,230	689	685	695	727	3
Tobacco distributors	83	87,185	4,484	6,625	7.6	3,448	62,689	891	893	909	906	77
Drugs, chemicals, allied products wholesalers	120	63,434	9,334	11,667	18.4	6,535	120,274	1,764	1,789	1,804	1,859	53
General-line drug wholesalers	8	34,608	4,904	4,607	13.3	2,798	48,099	716	713	711	730	...
Specialty-line drug, toiletries wholesalers	41	9,558	1,605	2,350	24.6	1,115	24,599	413	437	470	503	21
Industrial chemicals, explosives distributors	30	10,914	1,354	1,964	18.0	1,011	19,249	236	234	240	240	15
Paint, varnish wholesalers	41	8,354	1,471	2,746	32.9	1,611	28,327	399	405	383	386	17
Dry goods, apparel wholesalers	25	26,203	3,919	4,373	16.7	2,294	45,600	536	537	564	553	18
Clothing, furnishings, footwear wholesalers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	73	29,957	3,784	5,287	17.6	3,040	54,199	572	591	580	601	37
Furniture (household, office) wholesalers	40	10,650	1,093	2,381	22.4	1,239	21,287	252	257	250	258	23
Home furnishings, floor coverings wholesalers	33	19,307	2,691	2,906	15.1	1,801	32,912	320	334	330	343	14
Paper, allied products wholesalers	91	41,948	3,905	7,154	17.1	3,875	73,960	864	847	849	863	29
Coarse paper and products wholesalers	43	26,575	2,186	4,104	15.4	2,090	40,060	456	445	453	462	10
Printing and fine paper distributors	15	11,504	1,259	1,870	16.3	1,219	23,379	264	259	254	259	2
Stationery, office supplies wholesalers	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	87	182,428	3,840	5,450	3.0	2,480	54,481	635	651	654	679	47
Automotive wholesalers	400	101,228	16,827	25,280	25.0	15,022	285,195	3,737	3,750	3,764	3,782	265
Motor vehicle distributors	35	21,957	1,668	4,310	19.6	2,047	38,515	375	368	391	397	21
Automotive equipment, tire-tube wholesalers	365	79,271	15,159	20,970	26.5	12,975	246,680	3,362	3,382	3,373	3,385	244
Electrical, electronics, appliance distributors	173	152,038	18,950	21,748	14.3	12,576	250,112	2,673	2,594	2,587	2,618	64
Electrical apparatus, supplies distributors	75	74,291	10,155	10,241	13.8	5,996	124,390	1,366	1,338	1,361	1,334	11
Electrical appliance, radio, TV set wholesalers	52	64,530	6,965	8,889	13.8	5,147	98,236	981	947	923	959	22
Electronic parts, equipment distributors	46	13,217	1,830	2,618	19.8	1,433	27,486	326	309	303	325	31
Hardware, plumbing-heating goods wholesalers	118	98,819	17,444	18,947	19.2	11,103	192,250	2,381	2,375	2,392	2,430	53
Hardware wholesalers	40	51,158	10,095	10,005	19.6	5,981	106,993	1,386	1,381	1,378	1,403	14
Plumbing, heating equipment, supplies distributors	78	47,661	7,349	8,942	18.8	5,122	85,257	995	994	1,014	1,027	39
Lumber, construction materials distributors	306	138,859	11,485	28,914	20.8	15,331	307,808	3,165	3,432	3,559	3,507	119
Lumber, millwork wholesalers	107	66,164	6,926	8,365	12.6	4,347	90,699	957	985	1,010	1,034	40
Construction materials distributors	199	72,695	4,559	20,549	28.3	10,984	217,109	2,208	2,447	2,549	2,473	79
Machinery, equipment, supplies distributors	534	179,561	26,942	39,051	21.7	22,678	427,855	4,548	4,586	4,618	4,638	298
Air conditioning, comm. refrigeration equip., distrs	58	14,976	1,861	4,276	28.6	2,417	47,529	463	477	506	455	29
Commercial machines, equipment distributors	65	16,089	2,675	4,898	30.4	2,794	54,456	606	608	609	644	31
Construction machinery, equipment dealers	33	28,741	4,518	5,468	19.0	2,963	49,116	522	541	543	563	20
Farm-garden machinery, equipment wholesalers	21	14,273	2,810	2,348	16.5	1,185	20,930	227	228	232	224	13
Industrial machinery, equipment distributors	74	31,648	3,912	5,463	17.3	3,767	71,438	653	654	658	651	30
Industrial materials, supplies distributors	87	41,050	5,747	7,921	19.3	4,499	89,413	946	941	907	916	52
Professional equipment, supplies distributors	63	12,913	2,745	3,758	29.1	2,384	44,937	511	513	531	549	36
Service establishment supply houses	129	18,632	2,539	4,664	25.0	2,542	47,727	593	593	601	609	85
Transportation equipment distributors	4	1,239	135	255	20.6	127	2,309	27	31	31	27	2
Metals, metalwork (except scrap) distributors	60	44,218	6,821	7,947	18.0	4,058	78,672	810	777	812	866	24
Iron, steel and products distributors	52	39,930	6,422	7,285	18.2	3,737	72,375	731	701	727	782	22
Nonferrous metals distributors	8	4,288	399	662	15.4	321	6,297	79	76	85	84	2
Scrap, waste materials dealers	216	53,313	4,659	11,012	20.7	6,181	114,780	1,789	1,864	1,949	1,867	196
Iron, steel scrap dealers	141	36,462	3,444	7,583	20.8	4,167	77,808	1,150	1,202	1,290	1,235	131
Waste materials dealers	75	16,851	1,215	3,429	20.3	2,014	36,972	639	662	659	632	65
Other merchant wholesalers	312	122,351	15,447	17,219	14.1	8,523	144,929	2,415	2,380	2,311	2,341	208
Amusement, sporting goods distributors	28	7,916	1,099	1,511	22.5	830	15,877	226	224	250	257	20
Book, magazine, newspaper wholesalers	62	13,926	921	2,644	19.0	1,713	28,374	669	633	599	571	36
Coal wholesalers	18	6,103	150	873	14.3	389	7,972	83	86	89	99	28
Farm supplies wholesalers	64	57,669	10,693	5,860	10.2	2,547	40,997	641	644	562	570	34
Jewelry wholesalers	13	3,394	582	674	19.9	386	5,963	83	81	81	86	8
Petroleum products distributors	58	19,690	545	2,038	10.4	853	15,860	210	206	222	232	40
Gift, art goods, greeting card wholesalers	9	882	257	296	33.6	138	2,600	52	45	42	67	3
Flower, bulb, plant wholesalers	21	4,508	208	1,389	30.8	886	14,718	242	259	269	245	16
Miscellaneous products merchant wholesalers	39	8,263	992	1,934	23.4	781	12,568	209	202	197	214	23

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	475	852,908	35,587	75,156	8.8	39,836	786,855	7,965	8,012	8,064	8,006	6
Sales branches (with stocks)	295	446,333	35,587	55,228	12.4	31,315	616,450	6,424	6,432	6,542	6,448	...
Sales offices (without stocks)	180	406,575	...	19,928	4.9	8,521	170,405	1,541	1,580	1,522	1,558	6
Food and kindred products	121	135,282	1,971	17,087	12.6	8,035	147,866	1,623	1,649	1,690	1,640	...
Sales branches (with stocks)	83	90,429	1,971	12,744	14.1	6,249	115,311	1,282	1,292	1,333	1,287	...
Sales offices (without stocks)	38	44,853	...	4,343	9.7	1,786	32,555	341	357	357	353	...
Textile mill products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	6	5,533	136	343	6.2	210	3,867	52	50	53	53	6
Sales branches (with stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	33	75,150	919	8,658	11.5	3,718	74,935	755	783	788	782	...
Sales branches (with stocks)	20	31,507	919	6,872	21.8	2,937	60,083	602	616	614	620	...
Sales offices (without stocks)	13	43,643	...	1,786	4.1	781	14,852	153	167	174	162	...
Rubber products	8	44,141	1,199	7,060	16.0	2,294	50,799	403	405	410	396	...
Sales branches (with stocks)	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Sales branches (with stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	26	36,270	1,219	2,728	7.5	1,652	32,301	382	370	387	384	...
Sales branches (with stocks)	11	8,856	1,219	1,530	17.3	1,201	24,592	310	298	318	319	...
Sales offices (without stocks)	15	27,414	...	1,198	4.4	451	7,709	72	72	69	65	...
Primary metal products	32	174,838	5,203	2,872	1.6	1,469	28,216	220	217	215	215	...
Sales branches (with stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	14	34,612	1,102	1,491	4.3	669	13,739	138	142	132	141	...
Sales branches (with stocks)	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	134	149,834	15,616	22,059	14.7	14,251	287,437	2,722	2,715	2,759	2,750	...
Sales branches (with stocks)	96	125,592	15,616	20,423	16.3	13,281	268,531	2,532	2,529	2,579	2,564	...
Sales offices (without stocks)	38	24,242	...	1,636	6.7	970	18,906	190	186	180	186	...
Electrical machinery	30	64,443	2,069	2,847	4.4	1,719	34,940	317	316	321	310	...
Sales branches (with stocks)	13	36,661	2,069	1,811	4.9	1,127	21,894	216	212	219	211	...
Sales offices (without stocks)	17	27,782	...	1,036	3.7	592	13,046	101	104	102	99	...
Transportation equipment	20	89,757	5,125	5,101	5.7	2,914	53,872	663	652	644	629	...
Sales branches (with stocks)	20	89,757	5,125	5,101	5.7	2,914	53,872	663	652	644	629	...
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Instruments and related products	16	6,907	204	1,367	19.8	892	18,104	191	194	194	200	...
Sales branches (with stocks)	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	30	31,561	667	2,389	7.6	1,285	26,695	259	262	256	266	...
Sales branches (with stocks)	15	6,024	667	990	16.4	591	11,381	124	125	124	121	...
Sales offices (without stocks)	15	25,537	...	1,399	5.5	694	15,314	135	137	132	145	...
Petroleum bulk plants, terminals and LP gas facilities	1,156	584,153	26,704	50,373	8.6	16,157	310,498	3,721	3,648	3,664	3,804	920
Gasoline, distillates, residuals	1,128	576,100	26,695	48,487	8.4	15,190	291,462	3,492	3,414	3,427	3,574	915
Bulk plants	1,101	428,596	13,885	40,163	9.4	11,876	234,120	2,807	2,759	2,738	2,847	914
Distributing terminals	27	147,504	12,410	8,324	5.6	3,314	57,342	685	655	689	727	1
Wholesale LP gas facilities	28	8,053	409	1,886	23.4	967	19,035	229	234	237	230	5
Merchandise agents, brokers	387	699,974	595	18,279	2.6	7,399	136,823	1,937	1,922	1,888	2,044	331
Grocery, confectionery, meats	54	83,722	...	2,836	3.4	1,085	18,989	233	213	210	217	37
Groceries (combination of food lines)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Canned foods	26	38,867	...	1,153	3.0	492	8,329	124	99	93	93	19
Coffee, tea, spices	...	...	...	...	...	...	...	...	...	...	...	...
Confectionery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned)	...	...	...	...	...	...	...	...	...	...	...	...
Sugar	8	14,351	...	195	1.3	81	1,435	20	21	20	19	1
Miscellaneous grocery products	16	27,677	...	1,426	5.2	475	8,415	86	85	88	96	15
Farm products (edible)	9	19,572	6	443	2.3	107	1,953	32	30	31	28	7
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	4	875	3	47	5.4	16	(Z)	6	4	5	5	2
Drugs, proprietaries, toiletries	...	...	...	...	...	...	...	...	...	...	...	...
Chemicals, explosives	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings (men's, women's)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	...	...	...	...	...	...	...	...	...	...	...	...
Women's, children's clothing, accessories	...	...	...	...	...	...	...	...	...	...	...	...
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	...	...	...	...	...	...	...	...	...	...	...	...
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hosiery	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	11	5,394	4	545	10.1	206	4,009	39	39	39	47	4
Furniture	7	2,919	4	395	13.5	156	3,275	27	27	29	37	2
Home furnishings	4	2,475	...	150	6.1	50	734	12	12	10	10	2
Paper, allied products	4	1,136	...	57	5.0	22	(Z)	8	8	9	9	2
Paper	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	88	416,074	49	3,883	0.9	1,844	37,822	850	869	843	935	102
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	4	10,078	...	62	0.6	17	(Z)	5	5	5	5	2
Hides, skins, raw furs	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	79	402,378	45	3,664	0.9	1,755	35,768	842	861	836	888	96
Tobacco (leaf)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	15	13,709	26	882	6.4	413	7,617	77	71	84	100	19
Electrical-electronic apparatus, equip., appliances	26	33,214	...	1,685	5.1	632	13,417	122	124	101	105	23
Electrical apparatus, supplies	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Appliances, radios, TV sets	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods	27	10,086	66	1,013	10.0	329	5,535	68	66	64	73	23
Hardware	8	3,468	...	240	6.9	29	611	5	6	8	8	6
Plumbing, heating goods	19	6,618	66	773	11.7	300	4,924	63	60	56	65	17
Lumber, construction materials	26	18,026	5	911	5.1	229	4,344	62	55	64	60	23
Lumber, millwork	17	13,819	...	594	4.3	162	3,147	41	40	41	42	13
Construction materials (except lumber)	9	4,207	5	317	7.5	67	1,197	21	15	23	18	10
Machinery, equipment, supplies	64	38,150	347	3,518	9.2	1,646	25,990	213	213	218	236	47
Air conditioning, commercial refrigeration equipment	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment	6	1,497	7	288	19.2	146	2,334	26	24	25	22	1
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	...	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies	42	26,051	328	2,473	9.5	1,246	18,880	147	149	151	173	33
Professional equipment, supplies	...	...	...	...	...	...	...	...	...	...	...	...
Service establishment equipment, supplies	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	3	3,360	4	150	4.5	39	774	7	8	8	8	1
Metals, metalwork (except scrap)	20	21,185	13	758	3.6	120	2,467	31	33	30	33	19
Iron, steel and products	17	19,480	13	707	3.6	90	2,007	23	25	22	26	15
Nonferrous metals, metalwork	3	1,705	...	51	3.0	30	(Z)	8	8	8	7	4
Other merchandise agents, brokers	35	36,863	77	1,588	4.3	730	13,393	183	189	183	188	17
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	7	14,970	...	560	3.7	270	5,561	64	61	61	59	2
Farm supplies	3	7,650	...	75	1.0	11	(Z)	4	4	4	4	3
Jewelry	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise	7	2,871	...	137	4.8	56	1,023	17	17	16	17	6
Miscellaneous products, agents, brokers, n.e.c.	12	9,918	71	670	6.8	355	6,284	84	94	91	97	3
Assemblers of farm products	464	414,700	13,909	22,192	5.4	10,252	201,272	2,994	3,080	3,064	3,181	276
Dairy, poultry products	73	47,561	1,025	2,331	4.9	1,207	23,865	392	407	414	428	65
Fresh fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	367	359,171	12,442	18,946	5.3	8,468	168,779	2,417	2,444	2,487	2,596	198
Farm supplies	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Indiana, total	5,881	224,141	4,250,511	52,820	3,614	3,399	1,831,646	2,482	2,551,735
Adams County	34	801	17,833	253	22	14	7,372	20	6,236
Decatur	19	513	9,554	127	16	10	5,444	9	4,043
Remainder of County	15	288	8,279	126	6	4	1,928	11	2,193
Allen County	362	19,065	364,317	4,213	151	252	154,617	110	103,474
Fort Wayne	298	16,576	311,039	3,596	123	221	129,161	77	82,439
Remainder of County	64	2,489	53,278	617	28	31	25,456	33	21,035
Bartholomew County	50	1,020	17,811	266	31	32	9,768	18	5,933
Columbus	34	882	14,578	221	20	24	8,629	10	4,215
Remainder of County	16	138	3,233	45	11	8	1,139	8	1,718
Benton County	38	299	5,835	112	22	5	827	33	11,043
Blackford County	20	252	5,316	94	15	10	1,351	10	7,173
Hartford City	15	(D)	(D)	(D)	(D)	9	(D)	6	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Boone County	47	1,216	24,840	317	38	21	7,554	26	9,160
Lebanon	31	(D)	(D)	(D)	(D)	19	(D)	12	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	2	(D)	14	(D)
Brown County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Carroll County	32	501	9,988	144	17	9	2,890	23	7,866
Cass County	66	1,758	28,703	459	42	39	14,238	27	34,435
Logansport	50	1,582	24,773	403	24	36	13,353	14	23,239
Remainder of County	16	176	3,930	56	18	3	885	13	11,196
Clark County	34	700	14,174	185	21	25	6,477	9	10,559
Clarksville	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Jeffersonville	22	424	8,360	110	12	18	4,591	4	2,017
Remainder of County	9	(D)	(D)	(D)	(D)	5	(D)	4	(D)
Clay County	28	350	7,584	103	20	14	1,302	14	6,324
Brazil	19	292	6,714	89	12	11	1,058	8	5,210
Remainder of County	9	58	870	14	8	3	244	6	1,114
Clinton County	48	600	11,821	175	44	20	2,915	28	11,757
Frankfort	24	369	7,587	93	20	14	2,373	10	4,419
Remainder of County	24	231	4,234	82	24	6	542	18	7,338
Crawford County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Daviess County	35	603	11,115	234	35	21	4,964	14	6,659
Washington	23	305	6,270	91	17	14	3,322	9	4,445
Remainder of County	12	298	4,845	143	18	7	1,642	5	2,214
Dearborn County	33	870	17,258	254	24	21	4,340	12	6,420
Decatur County	30	828	14,774	218	19	14	11,313	16	4,153
Greensburg	23	(D)	(D)	(D)	(D)	13	(D)	10	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
De Kalb County	36	670	12,930	190	21	15	6,832	21	5,407
Auburn	13	448	8,615	115	7	7	4,511	6	1,484
Remainder of County	23	222	4,315	75	14	8	2,321	15	3,923
Delaware County	131	4,083	76,710	1,041	76	89	27,761	42	34,745
Muncie	103	3,314	63,494	941	51	77	24,798	26	12,210
Remainder of County	28	769	13,216	200	25	12	2,903	16	22,535
Dubois County	36	394	7,405	120	19	21	6,664	15	4,853
Jasper	20	223	4,138	59	6	13	5,031	7	2,050
Remainder of County	16	171	3,267	61	13	8	1,633	8	2,803
Elkhart County	126	4,548	88,427	1,053	69	89	34,545	37	32,216
Elkhart	70	2,724	54,139	595	26	55	21,942	15	11,783
Goshen	19	708	13,068	157	15	14	5,808	5	5,171
Remainder of County	37	1,116	21,221	301	28	20	6,795	17	15,262
Fayette County	29	557	9,418	171	23	20	5,231	9	1,943
Connersville	26	519	8,692	149	19	17	4,742	9	1,943
Remainder of County	3	38	726	22	4	3	489	...	...
Floyd County	51	1,472	25,470	393	34	44	14,544	7	5,524
New Albany	45	(D)	(D)	(D)	(D)	39	(D)	6	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Fountain County	35	278	5,189	104	26	10	1,524	25	8,893
Franklin County	13	101	1,831	29	14	3	621	10	9,349
Fulton County	33	443	7,026	125	29	11	2,919	22	13,481
Gibson County	33	267	4,570	85	31	16	3,696	17	4,539
Princeton	15	146	2,678	43	13	10	2,954	5	937
Remainder of County	18	121	1,892	42	18	6	742	12	3,602
Grant County	93	2,117	40,398	580	59	51	16,470	42	15,557
Marion	64	1,833	34,661	486	37	43	15,571	21	7,538
Remainder of County	29	284	5,737	94	22	8	899	21	8,019

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Greene County	38	331	6,260	116	37	13	1,942	25	8,376
Linton	12	138	2,552	48	11	9	1,672	3	324
Remainder of County	26	193	3,708	68	26	4	270	22	8,052
Hamilton County	37	639	11,917	197	27	12	6,731	25	13,089
Noblesville	15	(D)	(D)	(D)	(D)	8	(D)	7	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	4	(D)	18	(D)
Hancock County	22	394	7,407	108	13	10	2,331	12	2,746
Greenfield	8	280	5,206	70	3	5	1,256	3	724
Remainder of County	14	114	2,201	38	10	5	1,075	9	2,022
Harrison County	15	160	3,918	89	13	4	383	11	2,243
Hendricks County	33	337	6,705	97	25	9	3,514	24	6,975
Henry County	49	585	9,276	180	38	19	2,891	30	9,274
New Castle	26	375	5,130	103	19	12	2,304	14	2,791
Remainder of County	23	210	4,146	77	19	7	587	16	6,483
Howard County	67	1,654	30,872	426	35	46	18,576	21	9,873
Kokomo	55	1,501	28,029	387	28	41	17,567	14	7,496
Remainder of County	12	153	2,843	39	7	5	1,009	7	2,377
Huntington County	40	460	9,328	160	24	19	5,114	21	8,474
Huntington	23	324	6,344	90	13	13	3,501	10	2,695
Remainder of County	17	136	2,984	70	11	6	1,613	11	5,779
Jackson County	44	568	11,482	186	30	19	5,476	25	10,888
Seymour	26	433	8,272	112	17	11	3,935	15	7,721
Remainder of County	18	135	3,210	74	13	8	1,541	10	3,167
Jasper County	32	533	11,324	152	24	9	2,177	23	16,811
Jay County	31	426	9,072	132	22	19	4,571	12	4,060
Portland	20	283	5,973	75	15	14	2,505	6	2,452
Remainder of County	11	143	3,099	57	7	5	2,066	6	1,608
Jefferson County	29	884	16,513	268	46	16	12,386	13	10,655
Madison	26	(D)	(D)	(D)	(D)	15	(D)	11	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Jennings County	7	67	1,231	23	4	3	109	4	1,020
Johnson County	28	321	5,862	94	20	5	920	23	7,270
Franklin	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	4	(D)	14	(D)
Knox County	65	1,238	23,452	396	48	36	8,080	29	14,347
Vincennes	44	968	18,918	325	29	28	7,079	16	10,093
Remainder of County	21	270	4,534	71	19	8	1,001	13	4,254
Kosciusko County	57	619	12,459	202	48	18	3,315	39	15,848
Warsaw	23	232	4,807	75	14	10	1,934	13	3,013
Remainder of County	34	387	7,651	127	34	8	1,481	26	12,835
LaGrange County	23	(D)	(D)	(D)	(D)	5	(D)	18	(D)
Lake County	326	18,373	356,136	3,756	187	256	150,941	70	223,893
Crown Point	7	103	1,341	23	6	3	756	4	1,344
East Chicago	40	3,648	68,677	749	25	32	28,067	8	118,126
East Gary	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Gary	135	6,762	130,295	1,372	87	109	67,677	26	25,291
Hammond	100	6,719	136,008	1,365	36	85	44,216	15	56,713
Highland	3	43	993	19	4	3	418	...	...
Hobart	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Whiting	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Remainder of County	25	768	13,204	161	19	11	7,337	14	5,396
La Porte County	93	2,714	50,236	630	43	57	19,986	36	21,629
La Porte	36	1,096	19,390	230	16	24	6,917	12	10,607
Michigan City	33	1,212	22,677	283	17	23	10,612	10	4,289
Remainder of County	24	406	8,169	117	10	10	2,457	14	6,732
Lawrence County	33	527	8,830	133	18	17	5,702	16	3,057
Bedford	25	471	7,783	114	14	12	5,261	13	2,695
Remainder of County	8	56	1,047	19	4	5	441	3	362
Madison County	107	2,491	47,259	681	68	65	23,042	42	15,887
Alexandria	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Anderson	66	2,059	39,022	534	39	48	20,044	18	8,472
Elwood	14	159	3,110	53	9	9	1,863	5	933
Remainder of County	20	(D)	(D)	(D)	(D)	3	(D)	17	(D)
Marion County	1,253	84,133	1,564,031	18,170	645	790	734,638	463	1,150,416
Beech Grove	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Indianapolis	1,179	80,090	1,494,681	17,279	598	744	682,684	435	1,080,376
Speedway	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Remainder of County	66	3,457	57,320	756	43	41	26,993	25	47,064
Marshall County	39	597	9,925	162	27	19	8,819	20	8,197
Plymouth	15	352	5,265	79	7	9	5,479	6	2,010
Remainder of County	24	245	4,660	83	20	10	3,340	14	6,187
Martin County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Miami County	49	812	15,556	228	36	25	4,993	24	23,833
Peru	36	708	13,154	194	24	22	4,604	14	8,630
Remainder of County	13	104	2,402	34	12	3	389	10	15,203
Monroe County	54	1,010	17,679	294	42	39	14,622	15	4,122
Bloomington	43	(D)	(D)	(D)	(D)	30	(D)	13	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Montgomery County	55	785	15,044	229	48	26	5,999	29	10,205
Crawfordsville	29	543	9,967	159	22	17	4,649	12	4,871
Remainder of County	26	242	5,077	70	26	9	1,350	17	5,334
Morgan County	26	181	4,278	62	19	8	862	18	3,688
Martinsville	11	128	3,201	40	6	5	606	6	1,606
Remainder of County	15	53	1,077	22	13	3	256	12	1,992
Newton County	26	466	7,632	114	21	6	2,581	20	8,662
Noble County	41	508	9,281	137	27	18	2,928	23	4,469
Kendallville	13	219	4,086	51	7	6	1,412	7	1,210
Remainder of County	28	289	5,195	86	20	12	1,516	16	3,259
Ohio County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Orange County	17	204	3,369	66	10	11	3,708	6	1,077
Owen County	12	148	3,488	62	7	4	848	8	961
Parke County	16	223	4,365	82	12	5	541	11	5,040
Perry County	13	97	2,153	31	11	7	709	6	1,386
Tell City	6	46	865	16	4	3	491	3	426
Remainder of County	7	51	1,288	15	7	4	218	3	960
Pike County	10	181	3,567	48	6	5	1,706	5	1,428
Porter County	42	760	16,315	219	52	18	5,101	24	17,373
Valparaiso	27	409	9,426	114	35	15	4,255	12	6,053
Remainder of County	15	351	6,889	105	17	3	846	12	11,320
Posey County	29	390	7,284	113	25	12	4,047	17	6,832
Mount Vernon	13	239	4,074	70	9	7	1,690	6	2,965
Remainder of County	16	151	3,210	43	16	5	2,357	11	3,847
Pulaski County	26	358	6,408	105	21	7	5,462	19	10,166
Putnam County	32	362	6,643	123	20	6	1,466	26	6,724
Greencastle	12	103	1,957	43	8	3	311	9	2,160
Remainder of County	20	259	4,686	80	12	3	1,155	17	4,564
Randolph County	44	610	11,209	179	32	19	9,140	25	5,169
Winchester	17	289	5,313	83	10	7	4,229	10	1,879
Remainder of County	27	321	5,896	96	22	12	4,911	15	3,290
Ripley County	21	122	2,369	45	14	8	672	13	1,493
Rush County	30	222	4,543	84	26	11	1,972	19	7,684
Rushville	20	(D)	(D)	(D)	(D)	10	(D)	10	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
St. Joseph County	313	18,799	378,697	3,871	143	210	110,126	103	155,197
Mishawaka	30	3,066	66,927	553	14	18	6,425	12	43,183
South Bend	247	14,501	283,760	2,993	98	173	97,761	74	92,208
Remainder of County	36	1,232	28,010	325	31	19	5,940	17	19,806
Scott County	12	90	1,720	31	9	3	564	9	1,450
Shelby County	38	1,106	19,726	330	25	16	3,583	22	8,641
Shelbyville	28	997	18,006	301	17	13	3,496	15	6,203
Remainder of County	10	109	1,720	29	8	3	87	7	2,438
Spencer County	15	211	3,800	67	12	9	5,393	6	2,381
Starke County	28	300	5,870	95	22	9	1,406	19	11,205
Steuben County	29	624	17,612	185	25	15	5,126	14	6,901
Angola	16	524	15,250	136	9	11	4,837	5	1,804
Remainder of County	13	100	2,362	49	16	4	289	9	5,097
Sullivan County	25	368	7,316	124	20	9	876	16	9,278
Sullivan	18	(D)	(D)	(D)	(D)	7	(D)	11	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Switzerland County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Tippecanoe County	107	3,665	73,034	914	64	62	27,520	45	42,318
Lafayette	71	2,443	47,976	641	39	52	19,824	19	32,117
West Lafayette	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Remainder of County	31	(D)	(D)	(D)	(D)	7	(D)	24	(D)
Tipton County	18	384	7,358	92	12	6	4,479	12	4,237
Tipton	8	(D)	(D)	(D)	(D)	4	(D)	4	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Union County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)

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Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Vanderburgh County	288	14,808	273,007	3,495	143	211	113,242	77	118,428
Evansville	276	14,025	257,701	3,322	138	205	107,162	71	111,963
Remainder of County	12	783	15,306	173	5	6	6,080	6	6,465
Vermillion County	19	176	3,630	76	26	7	1,760	12	3,557
Clinton	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Vigo County	186	7,172	129,387	1,844	99	141	53,649	45	37,921
Terre Haute	167	6,906	124,169	1,765	84	131	52,581	36	32,041
Remainder of County	19	266	5,218	79	15	10	1,069	9	5,880
Wabash County	46	898	16,310	323	40	16	11,414	30	9,323
Wabash	22	598	11,303	201	21	11	8,169	11	2,867
Remainder of County	24	300	5,007	122	19	5	3,245	19	6,456
Warren County	18	158	3,033	58	11	4	1,012	14	4,841
Warrick County	14	208	4,315	81	15	6	1,736	8	2,247
Boonville	12	(D)	(D)	(D)	(D)	5	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Washington County	13	218	4,751	83	11	3	1,485	10	4,344
Wayne County	104	4,046	81,912	1,107	57	68	35,134	36	32,551
Richmond	72	3,519	68,007	924	36	55	32,662	17	9,970
Remainder of County	32	527	13,905	183	21	13	2,472	19	22,581
Wells County	38	654	13,415	186	29	15	4,395	23	5,903
Bluffton	19	(D)	(D)	(D)	(D)	13	(D)	6	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
White County	43	352	8,039	123	34	10	5,188	33	13,016
Whitley County	22	328	6,791	109	14	6	1,076	16	15,206

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHICAGO STANDARD METROPOLITAN AREA—Consists of Cook, DuPage, Kane, Lake, and Will Counties, Ill.; and Lake County, Ind.						
Wholesale trade, total	10,898	XXX	761,175	14,720,322	151,773	6,307
Type of Operation						
Merchant wholesalers	7,725	6,349,386	472,252	9,095,091	98,811	4,938
Manufacturers' sales branches, sales offices	1,309	6,654,738	227,537	4,473,875	42,206	5
Petroleum bulk plants, terminals and LP gas facilities	298	515,928	17,048	332,732	3,499	146
Merchandise agents, brokers	1,489	3,249,558	40,100	725,045	6,278	1,161
Assemblers of farm products	77	282,563	4,238	93,579	979	57
Type by Kind of Business						
Merchant wholesalers	7,725	6,349,386	472,252	9,095,091	98,811	4,938
Grocery, coofectionery, meat wholesalers	906	1,078,506	54,503	1,068,022	11,222	643
General-line grocery wholesalers	53	281,467	12,157	251,140	2,619	12
Confectionery wholesalers	73	51,978	2,242	43,138	559	57
Fish, sea food distributors	47	58,047	3,151	63,406	617	33
Meat, meat products wholesalers	305	313,557	16,383	315,926	3,078	265
Specialty-line grocery wholesalers	428	373,457	20,570	394,412	4,349	276
Farm products (edible) distributors	452	357,457	13,958	255,806	3,069	516
Poultry, poultry products distributors	141	125,343	3,024	57,309	803	126
Fresh fruit, vegetable wholesalers	311	232,114	10,934	198,497	2,266	390
Beer, wine, distilled spirits wholesalers	288	408,810	25,430	442,727	4,576	178
Beer, ale distributors	199	113,830	10,621	176,996	1,903	141
Wine, distilled spirits wholesalers	89	294,980	14,809	265,731	2,673	37
Tobacco distributors	95	164,823	5,572	114,602	1,333	76
Drugs, chemicals, allied products wholesalers	385	329,514	22,034	428,266	4,598	165
General-line drug wholesalers	8	56,347	4,999	85,515	1,137	...
Specialty-line drug, toiletries wholesalers	177	184,208	9,082	187,240	1,875	93
Industrial chemicals, explosives distributors	112	63,349	4,928	98,080	885	35
Paint, varnish wholesalers	88	25,610	3,025	57,431	701	37
Dry goods, apparel wholesalers	424	184,731	14,822	276,149	3,469	298
Clothing, furnishings, footwear wholesalers	250	97,359	7,713	150,594	1,679	187
General-line dry goods wholesalers	5	5,423	448	2,599	68	6
Specialty-line dry goods wholesalers	153	66,202	5,731	103,618	1,514	99
Piece goods cooverters	16	15,747	930	19,338	208	6
Furniture, bome furnishiogs wholesalers	317	196,416	17,977	332,631	3,601	159
Furniture (household, office) wholesalers	139	75,884	7,292	129,023	1,310	60
Home furnishings, floor coverings wholesalers	178	120,532	10,685	203,608	2,291	99
Paper, allied products wholesalers	343	268,056	24,040	462,962	4,490	196
Coarse paper and products wholesalers	152	88,207	8,664	155,018	1,638	95
Printing and fine paper distributors	71	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	106	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	14	6,540	1,075	23,418	244	5
Farm products (raw materials) merchants	124	514,232	7,290	141,445	1,537	84
Automotive wholesalers	513	154,068	20,553	383,742	4,571	344
Motor vehicle distributors	49	19,971	1,644	24,777	343	35
Automotive equipment, tire-tube wholesalers	464	134,097	18,909	358,965	4,228	309
Electrical, electronics, appliance distributors	323	378,831	33,316	630,646	6,921	136
Electrical apparatus, supplies distributors	138	156,334	13,260	252,251	2,597	75
Electrical appliance, radio, TV set wholesalers	101	179,639	14,729	278,810	3,122	33
Electronic parts, equipment distributors	84	42,858	5,327	99,585	1,202	28
Hardware, plumbing-heating goods wholesalers	287	190,130	17,955	342,329	3,666	204
Hardware wholesalers	118	90,953	8,598	152,436	1,920	94
Plumbing, heating equipment, supplies distributors	169	99,177	9,357	189,893	1,746	110
Lumber, constructioo materials distributors	405	356,719	30,221	595,728	5,972	160
Lumber, millwork wholesalers	173	179,851	12,092	239,144	2,255	71
Constructioo materials distributors	232	176,868	18,129	356,584	3,717	89

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHICAGO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Machinery, equipment, supplies distributors	1,313	563,915	68,981	1,345,454	13,471	725
Air conditioning, comm. refrigeration equip., distrs.	58	17,558	2,669	50,898	454	26
Commercial machines, equipment distributors	149	47,689	6,487	127,289	1,270	92
Construction machinery, equipment dealers	46	35,895	4,220	89,599	673	10
Farm-garden machinery, equipment wholesalers	37	15,682	1,313	21,571	234	15
Industrial machinery, equipment distributors	272	140,785	13,184	247,180	2,447	173
Industrial materials, supplies distributors	277	137,338	18,840	367,365	3,731	137
Professional equipment, supplies distributors	164	64,643	9,112	186,909	2,106	89
Service establishment supply houses	267	73,248	8,582	162,319	1,815	170
Transportation equipment distributors	43	31,077	4,574	92,324	741	13
Metals, metalwork (except scrap) distributors	261	354,171	42,495	829,256	8,190	114
Iron, steel and products distributors	226	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	35	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	427	217,512	18,008	339,644	4,435	427
Iroo, steel scrap dealers	178	145,357	9,962	185,678	2,170	156
Waste materials dealers	249	72,155	8,046	153,966	2,265	271
Other merchant wholesalers	862	631,495	55,097	1,105,682	13,690	513
Amusement, sporting goods distributors	157	72,245	8,273	155,349	1,922	104
Book, magazine, newspaper wholesalers	79	76,767	8,674	155,650	2,461	32
Coal wholesalers	47	66,524	3,690	73,494	695	10
Farm supplies wholesalers	49	36,077	2,132	39,629	500	28
Jewelry wholesalers	161	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	84	106,363	3,865	84,312	757	45
Gift, art goods, greeting card wholesalers	65	21,785	2,101	38,757	612	39
Flower, bulb, plant wholesalers	48	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	172	165,732	15,055	341,174	4,160	84
Manufacturers' sales branches, sales offices	1,309	6,654,738	227,537	4,473,875	42,206	5
Sales branches (with stocks)	754	3,123,512	160,382	3,154,299	31,328	5
Sales offices (without stocks)	555	3,531,226	67,155	1,319,576	10,878	...
Food and kindred products	169	1,002,136	36,503	674,627	7,018	...
Sales branches (with stocks)	116	605,606	27,439	514,074	5,486	...
Sales offices (without stocks)	53	396,530	9,064	160,553	1,532	...
Textile mill products	50	150,699	3,900	75,700	645	...
Sales branches (with stocks)	25	80,605	2,683	49,526	491	...
Sales offices (without stocks)	25	70,094	1,217	26,174	154	...
Apparel and related products	30	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	19	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	11	26,919	755	13,993	90	...
Furniture and fixtures	16	16,650	2,056	39,542	353	...
Sales branches (with stocks)	11	11,839	1,349	25,281	231	...
Sales offices (without stocks)	5	4,811	707	14,261	122	...
Paper and allied products	59	379,554	8,903	185,332	1,764	...
Sales branches (with stocks)	14	66,825	2,658	59,790	623	...
Sales offices (without stocks)	45	312,729	6,245	125,542	1,141	...
Chemicals and allied products	146	867,506	31,620	620,302	5,876	...
Sales branches (with stocks)	94	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	52	(D)	(D)	(D)	(D)	(D)
Rubber products	31	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	25	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	6	20,719	427	8,124	71	...
Leather and leather products	5	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	3	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHICAGO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices—Con.						
Stone, clay, and glass products	58	278,812	8,161	170,211	1,408	...
Sales branches (with stocks)	22	(D)	(D)	(D)	(D)	(0)
Sales offices (without stocks)	36	(D)	(D)	(0)	(0)	(D)
Primary metal products	89	1,349,689	13,450	264,304	2,005	2
Sales branches (with stocks)	26	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	63	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	87	277,092	8,576	162,245	1,503	...
Sales branches (with stocks)	44	58,506	4,974	92,921	926	...
Sales offices (without stocks)	43	218,586	3,602	69,324	577	...
Machinery (except electrical)	230	501,044	38,688	777,313	7,063	...
Sales branches (with stocks)	145	308,947	30,644	617,823	5,827	...
Sales offices (without stocks)	85	192,097	8,044	159,490	1,236	...
Electrical machinery	102	500,950	19,882	396,323	3,939	...
Sales branches (with stocks)	60	373,781	15,746	320,632	3,225	...
Sales offices (without stocks)	42	127,169	4,136	75,691	714	...
Transportation equipment	47	622,816	17,216	336,428	3,350	...
Sales branches (with stocks)	38	529,295	16,345	319,344	3,218	...
Sales offices (without stocks)	9	93,521	871	17,084	132	...
Instruments and related products	59	163,559	11,250	213,325	2,260	...
Sales branches (with stocks)	40	(0)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	19	(0)	(D)	(D)	(D)	(D)
Other manufacturers' products*	131	357,343	18,733	384,608	3,601	3
Sales branches (with stocks)	72	172,017	12,608	242,496	2,511	3
Sales offices (without stocks)	59	185,326	6,125	142,112	1,090	...
Petroleum bulk plants, terminals and LP gas facilities	298	515,928	17,048	332,732	3,499	146
Gasoline, distillates, residuals	288	509,033	15,942	312,862	3,267	140
Bulk plants	277	380,594	12,568	241,155	2,567	140
Distributing terminals	11	128,439	3,374	71,707	700	...
Wholesale LP gas facilities	10	6,895	1,106	19,870	232	6
Merchandise agents, brokers	1,489	3,249,558	40,100	725,045	6,278	1,161
Grocery, confectionery, meats	159	674,017	4,692	83,711	730	136
Groceries (combination of food lines)	12	15,145	255	5,030	51	12
Canned foods	50	169,207	1,984	33,437	308	47
Coffee, tea, spices	7	(D)	(D)	(D)	(D)	(D)
Confectionery	11	25,855	183	3,360	34	11
Flour	8	14,563	84	1,532	14	3
Meats, provisions (except canned)	22	(D)	(D)	(D)	(D)	(0)
Sugar	10	(D)	(0)	(D)	(D)	(0)
Miscellaneous grocery products	39	104,621	1,018	19,856	157	33
Farm products (edible)	62	156,763	2,980	52,371	441	47
Dairy, poultry products	16	(D)	(0)	(D)	(D)	(D)
Fruits, vegetables	46	(D)	(D)	(0)	(D)	(0)
Drugs, chemicals, paints	40	(0)	(D)	(D)	(D)	(D)
Drugs, proprietaries, toiletries	19	16,648	801	14,751	140	8
Chemicals, explosives	13	(0)	(0)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	8	6,508	250	3,476	41	5
CHICAGO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Apparel (including footwear)	115	113,069	1,074	22,469	243	107
Clothing, furnishings (men's, women's)	23	53,674	344	8,695	65	17
Men's, boys' clothing, furnishings	10	9,069	108	1,941	24	8
Women's, children's clothing, accessories	60	33,104	390	7,899	107	63
Furs (dressed), fur clothing	4	(D)	(D)	(D)	(0)	(D)
Handbags	7	5,587	68	1,472	16	6
Millinery, millinery supplies	4	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear	6	8,599	107	1,294	14	5
Work clothing	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	62	(D)	(D)	(D)	(D)	(0)
Hosiery	3	4,217	45	910	9	5
Dry goods	23	38,063	637	11,993	143	12
Piece goods	36	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	99	93,550	2,187	39,967	337	72
Furniture	42	(D)	(D)	(D)	(D)	(D)
Home furnishings	57	(D)	(D)	(D)	(D)	(D)
Paper, allied products	48	(D)	(D)	(D)	(D)	(D)
Paper	38	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	10	(0)	(D)	(D)	(D)	(0)
Farm products (raw materials)	89	783,393	3,053	52,400	518	98
Cotton	...	...	...	...	...	...
Grain	22	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	12	36,265	700	11,439	103	12
Livestock	49	634,087	1,705	31,424	320	68
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	6	(D)	(D)	(D)	(D)	(D)
Automotive	40	34,405	900	15,254	132	33
Electrical-electronic apparatus, equip., appliances	150	(D)	(D)	(D)	(D)	(D)
Electrical apparatus, supplies	70	(D)	(D)	(D)	(D)	(0)
Appliances, radios, TV sets	19	19,410	387	6,062	62	14
Electronic parts, equipment	61	(D)	(D)	(D)	(D)	(D)
Hardware plumbing-heating goods	65	51,630	1,719	34,012	248	56
Hardware	36	(D)	(D)	(D)	(D)	(D)
Plumbing, heating goods	29	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	49	59,097	1,034	16,961	150	24
Lumber, millwork	32	52,543	600	9,233	77	15
Construction materials (except lumber)	17	6,554	434	7,728	73	9
Machinery, equipment, supplies	245	201,124	6,777	117,256	961	156
Air conditioning, commercial refrigeration equip	12	45,161	203	4,484	33	5
Commercial machines, equipment	8	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment	6	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	7	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	158	108,018	4,720	80,405	625	99
Professional equipment, supplies	11	3,434	105	1,327	24	10
Service establishment equipment, supplies	18	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	25	18,909	821	15,316	126	15

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHICAGO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Metals, metalwork (except scrap)	65	150,261	2,071	37,685	291	53
Iron, steel and products	49	131,050	1,844	33,298	237	38
Nonferrous metals, metalwork	16	19,211	227	4,387	54	15
Other merchandise agents, brokers	201	502,623	5,891	106,723	952	147
Scrap iron and steel	5	13,703	490	8,874	82	3
Amusements, sporting goods, toys	21	20,664	415	7,683	67	17
Books, magazines, newspapers	6	3,609	515	9,035	62	...
Coal, coke	9	(D)	(D)	(D)	(D)	(D)
Farm supplies	11	35,717	163	2,735	31	4
Jewelry	13	(D)	(D)	(D)	(D)	(D)
Yarns	8	(D)	(D)	(D)	(D)	(D)
Petroleum and products	10	(D)	(D)	(D)	(D)	(D)
General merchandise	27	(D)	(D)	(D)	(D)	(D)
Miscellaneous products, agents, brokers, n. e. c.	91	309,860	1,880	34,955	320	70
Assemblers of farm products	77	282,563	4,238	93,579	979	57
Dairy, poultry products	15	123,492	1,573	44,474	362	7
Fresh fruits, vegetables	18	13,154	980	17,638	257	24
Farm products (raw materials)	41	145,335	1,664	31,130	355	26
Farm supplies	3	582	21	(Z)	5	...
Other farm products assemblers	...	...	...	...	...	...
EVANSVILLE STANDARD METROPOLITAN AREA—Coextensive with Vanderburgh County, Ind.						
Wholesale trade, total	288	XXX	14,808	273,007	3,495	143
Type of Operation						
Merchant wholesalers	211	113,242	11,628	210,508	2,759	121
Manufacturers' sales branches, sales offices	34	30,214	1,946	36,939	431	...
Petroleum bulk plants, terminals and LP gas facilities	16	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	23	66,552	518	9,972	127	17
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	211	113,242	11,628	210,508	2,759	121
Grocery, confectionery, meat wholesalers	24	16,592	1,142	22,687	337	19
Farm products (edible) distributors	13	7,530	685	10,342	152	13
Beer, wine, distilled spirits wholesalers	7	7,872	622	11,828	106	5
Tobacco distributors	3	3,707	139	2,169	42	6
Drugs, chemicals, allied products wholesalers	7	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	4,505	592	9,474	92	2
Paper, allied products wholesalers	8	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	3	3,589	123	1,726	36	...
Automotive wholesalers	27	6,180	1,213	19,791	299	20
Electrical, electronics, appliance distributors	17	15,152	1,018	22,805	241	10
Hardware, plumbing-heating goods wholesalers	7	10,371	1,067	17,791	218	3
Lumber, construction materials distributors	19	7,847	978	18,108	229	1
Machinery, equipment, supplies distributors	45	14,446	1,951	36,449	469	25
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	7	2,288	474	8,653	124	3
Other merchant wholesalers	17	5,237	534	9,141	159	5
Manufacturers' sales branches, sales offices	34	30,214	1,946	36,939	431	...
Petroleum bulk plants, terminals and LP gas facilities	16	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	23	66,552	518	9,972	127	17
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
FORT WAYNE STANDARD METROPOLITAN AREA—Coextensive with Allen County, Ind.						
Wholesale trade, total	362	XXX	19,065	364,317	4,213	151
Type of Operation						
Merchant wholesalers	252	154,617	14,466	273,079	3,212	111
Manufacturers' sales branches, sales offices	42	39,901	2,789	54,773	578	...
Petroleum bulk plants, terminals and LP gas facilities	30	21,454	1,098	23,072	272	16
Merchandise agents, brokers	26	34,294	476	8,839	83	15
Assemblers of farm products	12	7,825	236	4,554	68	9
Type by Kind of Business						
Merchant wholesalers	252	154,617	14,466	273,079	3,212	111
Grocery, confectionery, meat wholesalers	18	29,494	1,827	32,375	380	13
Farm products (edible) distributors	6	4,132	295	5,525	72	2
Beer, wine, distilled spirits wholesalers	8	9,430	733	11,399	149	5
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	13	6,099	660	11,986	167	2
Dry goods, apparel wholesalers	3	172	13	(Z)	4	1
Furniture, home furnishings wholesalers	5	1,057	162	3,472	28	...
Paper, allied products wholesalers	10	6,166	599	11,466	135	2
Farm products (raw materials) merchants	6	10,847	305	6,524	64	4
Automotive wholesalers	23	9,292	1,335	27,603	321	7
Electrical, electronics, appliance distributors	25	16,376	1,235	25,988	275	11
Hardware, plumbing-heating goods wholesalers	14	14,023	1,517	25,084	301	7
Lumber, construction materials distributors	20	16,913	1,888	36,763	424	4
Machinery, equipment, supplies distributors	56	17,674	2,785	53,691	538	25
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	17	2,698	321	6,298	108	14
Other merchant wholesalers	24	6,888	573	10,965	191	12
Manufacturers' sales branches, sales offices	42	39,901	2,789	54,773	578	...
Petroleum bulk plants, terminals and LP gas facilities	30	21,454	1,098	23,072	272	16
Merchandise agents, brokers	26	34,294	476	8,839	83	15
Assemblers of farm products	12	7,825	236	4,554	68	9
INDIANAPOLIS STANDARD METROPOLITAN AREA—Coextensive with Marion County, Ind.						
Wholesale trade, total	1,253	XXX	84,133	1,564,031	18,170	645
Type of Operation						
Merchant wholesalers	790	734,638	55,798	1,030,072	12,484	424
Manufacturers' sales branches, sales offices	216	584,942	19,941	391,430	3,988	6
Petroleum bulk plants, terminals and LP gas facilities	34	83,236	3,364	56,050	727	7
Merchandise agents, brokers	195	384,985	4,326	76,225	801	192
Assemblers of farm products	18	97,253	704	10,254	170	16
Type by Kind of Business						
Merchant wholesalers	790	734,638	55,798	1,030,072	12,484	424
Grocery, confectionery, meat wholesalers	66	61,670	3,880	71,056	976	44
General-line grocery wholesalers	11	34,695	1,941	33,429	421	4
Confectionery wholesalers	2	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	3	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	17	4,423	274	5,614	87	21
Specialty-line grocery wholesalers	33	20,065	1,478	28,689	418	16
Farm products (edible) distributors	47	31,550	1,756	36,350	608	43
Poultry, poultry products distributors	9	5,289	489	11,631	206	1
Fresh fruit, vegetable wholesalers	38	26,261	1,267	24,719	402	42
Beer, wine, distilled spirits wholesalers	24	43,884	3,364	57,780	655	5
Beer, ale distributors	18	16,607	1,759	27,926	348	5
Wine, distilled spirits wholesalers	6	27,277	1,605	29,854	307	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
INDIANAPOLIS STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Tobacco distributors	9	17,140	773	13,481	187	7
Drugs, chemicals, allied products wholesalers	40	34,349	3,310	62,436	1,024	17
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	13	5,331	643	15,356	354	6
Industrial chemicals, explosives distributors	13	6,175	673	12,495	138	6
Paint, varnish wholesalers	12	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	9	17,018	1,506	30,503	344	3
Clothing, furnishings, footwear wholesalers	2	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	...	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	7	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	34	13,293	1,343	24,623	271	19
Furniture (household, office) wholesalers	18	4,119	547	8,808	110	12
Home furnishings, floor coverings wholesalers	16	9,174	796	15,815	161	7
Paper, allied products wholesalers	33	26,248	2,049	39,376	442	14
Coarse paper and products wholesalers	17	17,029	1,080	21,010	240	7
Printing and fine paper distributors	7	7,846	824	15,809	171	2
Stationery, office supplies wholesalers	7	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	14	129,196	824	14,545	161	10
Automotive wholesalers	65	31,730	4,248	79,053	1,043	31
Motor vehicle distributors	9	10,067	847	15,023	149	...
Automotive equipment, tire-tube wholesalers	56	21,663	3,401	64,030	894	31
Electrical, electronics, appliance distributors	43	69,469	5,739	109,945	1,075	15
Electrical apparatus, supplies distributors	20	27,073	2,107	41,172	430	4
Electrical appliance, radio, TV set wholesalers	19	39,822	3,357	64,058	595	7
Electronic parts, equipment distributors	4	2,574	275	4,715	50	4
Hardware, plumbing-heating goods wholesalers	39	43,965	5,156	89,342	1,169	19
Hardware wholesalers	16	25,283	3,314	58,358	773	3
Plumbing, heating equipment, supplies distributors	23	18,682	1,842	30,984	396	16
Lumber, construction materials distributors	54	46,040	5,050	101,533	1,039	15
Lumber, millwork wholesalers	22	23,898	1,354	31,765	309	5
Construction materials distributors	32	22,142	3,696	69,768	730	10
Machinery, equipment, supplies distributors	187	94,805	11,225	200,156	2,121	105
Air conditioning, comm. refrigeration equip., distrs.	17	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment distributors	22	6,865	1,268	22,732	234	7
Construction machinery, equipment dealers	13	16,362	1,660	21,998	300	15
Farm-garden machinery, equipment wholesalers	5	9,739	799	15,444	137	4
Industrial machinery, equipment distributors	34	21,082	2,210	40,873	386	12
Industrial materials, supplies distributors	36	20,497	2,239	46,087	432	19
Professional equipment, supplies distributors	17	5,852	1,033	19,004	212	7
Service establishment supply houses	42	8,595	1,160	19,270	260	35
Transportation equipment distributors	1	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	24	20,712	1,792	33,761	357	6
Iron, steel and products distributors	18	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	6	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	29	11,747	1,419	26,486	433	35
Iron, steel scrap dealers	15	6,673	707	13,745	208	21
Waste materials dealers	14	5,074	712	12,741	225	14
INDIANAPOLIS STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Other merchant wholesalers	73	41,822	2,364	39,646	579	36
Amusement, sporting goods distributors	12	5,062	534	9,488	154	11
Book, magazine, newspaper wholesalers	12	3,299	408	6,624	114	1
Coal wholesalers	4	3,499	136	2,571	20	1
Farm supplies wholesalers	9	19,220	385	6,906	85	4
Jewelry wholesalers	7	2,536	316	4,797	62	3
Petroleum products distributors	10	4,108	137	2,838	30	3
Gift, art goods, greeting card wholesalers	2	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	7	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	10	2,439	278	3,532	66	5
Manufacturers' sales branches, sales offices	216	584,942	19,941	391,430	3,988	6
Sales branches (with stocks)	121	265,951	15,850	310,083	3,257	...
Sales offices (without stocks)	95	318,991	4,091	81,347	731	6
Food and kindred products	27	63,590	2,300	41,645	486	...
Textile mill products	1	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...
Furniture and fixtures	4	(D)	(D)	(D)	(D)	(D)
Paper and allied products	...	...	...	...	...	...
Chemicals and allied products	18	65,748	2,601	54,807	559	...
Rubber products	7	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...
Stone, clay, and glass products	12	27,907	850	17,379	190	...
Primary metal products	25	135,257	1,022	19,685	152	...
Fabricated metal products	8	29,669	374	7,795	71	...
Machinery (except electrical)	54	85,114	6,968	134,141	1,351	...
Electrical machinery	23	56,475	1,455	30,055	266	...
Transportation equipment	10	67,540	1,792	32,802	382	...
Instruments and related products	5	3,528	515	10,399	106	...
Other manufacturers' products*	22	24,887	1,138	24,005	238	...
Petroleum bulk plants, terminals and LP gas facilities	34	83,236	3,364	56,050	727	7
Gasoline, distillates, residuals	30	81,841	3,048	50,076	662	6
Bulk plants	25	29,238	1,862	34,956	388	6
Distributing terminals	5	52,603	1,186	15,120	274	...
Wholesale LP gas facilities	4	1,395	316	5,974	65	1
Merchandise agents, brokers	195	384,985	4,326	76,225	801	192
Groceries, confectionery, meats	32	56,707	748	13,040	150	20
Farm products (edible)	5	17,808	90	1,592	19	3
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	4	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	3	875	16	(Z)	5	2
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	5	3,057	63	957	13	3
Paper, allied products	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	16	202,268	796	17,344	195	42
Cotton	...	...	...	...	...	...
Grain	2	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)
Livestock	13	194,401	776	16,919	191	41
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
INDIANAPOLIS STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Automotive	10	7,367	161	2,661	35	16
Electrical-electronic apparatus, equip., appliances	17	23,162	446	9,300	80	18
Hardware, plumbing, heating goods	18	5,939	279	4,507	62	15
Lumber, construction materials	11	9,574	66	1,297	18	11
Machinery, equipment, supplies	43	31,834	1,350	19,255	153	36
Metals, metalwork (except scrap)	13	14,210	69	1,401	20	13
Other merchandise agents, brokers	18	10,261	222	3,955	45	8
Assemblers of farm products	18	97,253	704	10,254	170	16
Dairy, poultry products	4	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	4	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	10	83,258	267	4,370	69	14
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...
LOUISVILLE STANDARD METROPOLITAN AREA—Consists of Jefferson County, Ky.; and Clark and Floyd Counties, Ind.						
Wholesale trade, total	936	XXX	62,676	1,217,683	15,118	508
Type of Operation						
Merchant wholesalers	682	533,443	44,906	862,079	11,260	401
Manufacturers' sales branches, sales offices	114	396,088	12,909	258,412	2,651	...
Petroleum bulk plants, terminals and LP gas facilities	29	66,859	2,633	52,611	641	14
Merchandise ageots, brokers	89	135,732	1,534	29,011	383	78
Assemblers of farm products	22	38,973	694	15,570	193	15
Type by Kind of Busioess						
Merchaot wholesalers	682	533,443	44,906	862,079	11,260	401
Grocery, confectionery, meat wholesalers	59	53,774	3,448	64,369	867	43
General-line grocery wholesalers	7	33,847	1,815	34,375	410	2
Confectionery wholesalers	9	2,176	118	2,095	27	8
Meat, fish wholesalers	16	8,238	721	12,538	205	11
Specialty-line grocery wholesalers	27	9,513	794	15,361	225	22
Farm products (edible) distributors	55	23,233	1,187	26,564	437	50
Poultry, poultry products distributors	9	5,587	263	6,639	114	12
Fresh fruit, vegetable wholesalers	46	17,646	924	19,925	323	38
Beer, wine, distilled spirits wholesalers	26	36,188	2,401	53,397	454	6
Tobacco distributors	13	17,125	552	10,597	137	12
Drugs, chemicals, allied products wholesalers	30	12,216	1,143	25,786	310	18
General- and specialty-line drug wholesalers	13	9,419	769	16,126	227	8
Industrial chemicals, paint wholesalers	17	2,797	374	9,660	83	10
Dry goods, apparel wholesalers	20	11,926	924	17,300	240	19
Clothing, furnishings, footwear wholesalers	13	5,789	264	5,475	86	12
General- and specialty-line dry goods wholesalers	7	6,137	660	11,825	154	7
Furniture, home furnishings wholesalers	12	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	27	12,600	1,388	28,730	368	9
Farm products (raw materials) merchants	19	51,402	1,235	27,355	494	14
Automotive wholesalers	63	14,405	2,476	45,944	627	44
Electrical, electronics, appliance distributors	42	55,212	4,418	82,194	1,108	16
Hardware, plumbing-heating goods wholesalers	25	(D)	(D)	(D)	(D)	(D)
Hardware wholesalers	8	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	17	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	51	34,802	2,979	65,955	769	21
Lumber, millwork wholesalers	23	22,881	1,416	31,717	340	12
Construction materials distributors	28	11,921	1,563	34,238	429	9
LOUISVILLE STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Coo.						
Merchaot wholesalers—Con.						
Machinery, equipmeot, supplies distributors	132	57,560	6,868	116,700	1,487	81
Commercial machines, equipment distributors	18	7,376	1,104	21,168	284	9
Industrial machinery, equipment distributors	13	1,977	247	5,331	74	9
Industrial materials, supplies distributors	24	11,265	1,090	20,830	261	17
Professional equipment, supplies distributors	22	5,059	816	14,134	185	9
Service establishment supply houses	34	4,876	526	10,133	154	30
Other machinery, equipment, supplies distributors	21	27,007	3,085	45,104	529	7
Metals, metalwork (except scrap) distributors	9	12,704	1,320	25,302	278	3
Scrap, waste materials dealers	28	8,633	1,316	25,666	440	12
Other merchant wholesalers	71	50,622	3,725	63,739	1,027	34
Amusement, sporting goods distributors	12	9,460	1,032	17,326	357	10
Jewelry wholesalers	7	1,704	282	4,016	74	4
Merchant wholesalers, n.e.c.	52	39,458	2,411	42,397	596	20
Manufacturers' sales branches, sales offices	114	396,088	12,909	258,412	2,651	...
Sales branches (with stocks)	70	179,195	9,684	194,514	2,052	...
Sales offices (without stocks)	44	216,893	3,225	63,898	599	...
Petroleum bulk plants, terminals eod LP gas facilities	29	66,859	2,633	52,611	641	14
Merchaodise ageots, brokers	89	135,732	1,534	29,011	383	78
Assemblers of farm products	22	38,973	694	15,570	183	15
MUNCIE STANDARD METROPOLITAN AREA—Coextensive with Delaware County, Ind.						
Wholesale trade, total	131	XXX	4,083	76,710	1,041	76
Type of Operatioo						
Merchaot wholesalers	89	27,701	3,130	57,681	795	52
Manufacturers' sales braoches, sales offices	10	2,074	323	6,243	67	...
Petroleum bulk plants, terminals and LP gas facilities	16	13,972	349	6,904	85	11
Merchandise ageots, brokers	9	14,483	83	1,591	34	12
Assemblers of farm products	7	4,216	198	4,291	60	1
Type by Kind of Busioess						
Merchaot wholesalers	89	27,701	3,130	57,681	795	52
Grocery, confectionery, meat wholesalers	11	7,146	735	13,280	174	8
Farm products (edible) distributors	3	1,537	230	3,630	53	1
Beer, wine, distilled spirits wholesalers	4	1,355	125	2,117	27	6
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	...	...	...	...	...	...
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	1,386	115	685	33	1
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	14	2,879	526	10,560	132	4
Electrical, electronics, appliance distributors	9	4,070	366	6,493	87	4
Hardware, plumbing-heating goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	11	2,421	215	3,980	63	9
Machinery, equipment, supplies distributors	11	1,413	176	3,415	48	10
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	6	1,558	278	7,196	75	...
Other merchant wholesalers	9	1,400	114	2,125	41	4
Manufacturers' sales branches, sales offices	10	2,074	323	6,243	67	...
Petroleum bulk plants, termioals and LP gas facilities	16	13,972	349	6,904	85	11
Merchandise agents, brokers	9	14,483	83	1,591	34	12
Assemblers of farm products	7	4,216	198	4,291	60	1

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SOUTH BEND STANDARD METROPOLITAN AREA—Coextensive with St. Joseph County, Ind.						
Wholesale trade, total	313	XXX	18,799	378,697	3,871	143
Type of Operation						
Merchant wholesalers	210	110,126	10,749	213,113	2,269	112
Manufacturers' sales branches, sales offices	52	92,788	6,009	124,463	1,131	...
Petroleum bulk plants, terminals and LP gas facilities	28	25,334	1,434	28,106	309	12
Merchandise agents, brokers	17	14,084	227	5,752	80	15
Assemblers of farm products	6	22,991	380	7,263	82	4
Type by Kind of Business						
Merchant wholesalers	210	110,126	10,749	213,113	2,269	112
Grocery, confectionery, meat wholesalers	23	16,789	1,269	23,754	290	20
Farm products (edible) distributors	8	4,031	203	4,394	74	7
Beer, wine, distilled spirits wholesalers	8	11,103	845	16,761	148	2
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	11	7,362	572	10,167	127	7
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	1,894	165	2,606	36	2
Paper, allied products wholesalers	6	2,335	401	7,228	80	1
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	22	6,988	1,180	22,197	269	17
Electrical, electronics, appliance distributors	19	18,366	1,587	33,124	312	4
Hardware, plumbing-heating goods wholesalers	9	2,428	322	5,736	88	...
Lumber, construction materials distributors	23	15,279	1,294	30,245	277	3
Machinery, equipment, supplies distributors	43	10,481	1,917	40,532	319	20
Metals, metalwork (except scrap) distributors	4	1,015	97	1,753	17	2
Scrap, waste materials dealers	10	5,520	516	7,479	120	8
Other merchant wholesalers	15	2,551	242	4,606	74	14
Manufacturers' sales branches, sales offices	52	92,788	6,009	124,463	1,131	...
Petroleum bulk plants, terminals and LP gas facilities	28	25,334	1,434	28,106	309	12
Merchandise agents, brokers	17	14,084	227	5,752	80	15
Assemblers of farm products	6	22,991	380	7,263	82	4

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
TERRE HAUTE STANDARD METROPOLITAN AREA—Coextensive with Vigo County, Ind.						
Wholesale trade, total	186	XXX	7,172	129,387	1,844	99
Type of Operation						
Merchant wholesalers	141	53,649	5,563	96,742	1,462	87
Manufacturers' sales branches, sales offices	17	5,837	804	16,627	183	...
Petroleum bulk plants, terminals and LP gas facilities	15	12,672	461	8,758	104	4
Merchandise agents, brokers	6	12,150	184	3,768	43	2
Assemblers of farm products	7	7,262	160	3,492	52	6
Type by Kind of Business						
Merchant wholesalers	141	53,649	5,563	96,742	1,462	87
Grocery, confectionery, meat wholesalers	15	11,042	1,261	18,219	338	9
Farm products (edible) distributors	13	3,962	175	3,630	62	17
Beer, wine, distilled spirits wholesalers	6	4,024	230	3,812	55	5
Tobacco distributors	4	3,441	154	2,709	45	1
Drugs, chemicals, allied products wholesalers	7	2,842	341	5,829	87	1
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	1,095	194	3,650	51	...
Paper, allied products wholesalers	6	1,427	162	2,996	38	...
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	13	2,825	525	8,454	126	8
Electrical, electronics, appliance distributors	9	6,091	491	9,162	104	4
Hardware, plumbing-heating goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	9	3,534	419	8,744	98	2
Machinery, equipment, supplies distributors	31	6,495	797	14,447	180	22
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	9	1,063	179	3,592	66	8
Other merchant wholesalers	10	1,963	236	4,213	73	5
Manufacturers' sales branches, sales offices	17	5,837	804	16,627	183	...
Petroleum bulk plants, terminals and LP gas facilities	15	12,672	461	8,758	104	4
Merchandise agents, brokers	6	12,150	184	3,768	43	2
Assemblers of farm products	7	7,262	160	3,492	52	6

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ALLEN COUNTY (See Fort Wayne Standard Metropolitan Area, Table 103.)						
DELAWARE COUNTY (See Muncie Standard Metropolitan Area, Table 103.)						
ELKHART COUNTY						
Wholesale trade, total	126	XXX	4,548	88,427	1,053	69
Type of Operation						
Merchant wholesalers	89	34,545	3,005	58,013	693	51
Manufacturers' sales branches, sales offices	6	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	19	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	10	14,305	251	4,986	92	6
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
LAKE COUNTY						
Wholesale trade, total	326	XXX	18,373	356,136	3,756	187
Type of Operation						
Merchant wholesalers	256	150,941	12,164	233,538	2,577	163
Manufacturers' sales branches, sales offices	30	60,031	4,053	81,596	736	...
Petroleum bulk plants, terminals and LP gas facilities	35	160,702	2,099	39,718	426	19
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	256	150,941	12,164	233,538	2,577	163
Grocery, confectionery, meat wholesalers	24	32,904	1,165	19,190	197	20
Farm products (edible) distributors	20	6,492	617	11,361	136	25
Beer, wine, distilled spirits wholesalers	15	19,426	1,395	23,564	230	5
Tobacco distributors	17	12,082	370	8,963	93	14
Drugs, chemicals, allied products wholesalers	8	783	77	1,520	25	4
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	20	7,343	1,341	29,926	336	21
Electrical, electronics, appliance distributors	8	8,378	484	9,409	125	...
Hardware, plumbing-heating goods wholesalers	16	6,306	787	13,778	134	9
Lumber, construction materials distributors	22	12,922	1,456	28,820	301	5
Machinery, equipment, supplies distributors	34	9,058	1,333	28,417	281	12
Metals, metalwork (except scrap) distributors	12	14,692	1,364	27,622	264	6
Scrap, waste materials dealers	21	4,851	432	8,093	114	18
Other merchant wholesalers	21	9,841	892	13,878	238	18
Manufacturers' sales branches, sales offices	30	60,031	4,053	81,596	736	...
Petroleum bulk plants, terminals and LP gas facilities	35	160,702	2,099	39,718	426	19
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
MADISON COUNTY						
Wholesale trade, total	107	XXX	2,491	47,259	681	68
Type of Operation						
Merchant wholesalers	65	23,042	1,910	35,022	520	45
Manufacturers' sales branches, sales offices	6	3,957	253	4,869	52	...
Petroleum bulk plants, terminals and LP gas facilities	23	6,328	167	3,751	40	19
Merchandise agents, brokers	5	1,511	20	(Z)	21	4
Assemblers of farm products	8	4,091	141	3,241	48	...
MARION COUNTY (See Indianapolis Standard Metropolitan Area, Table 103.)						
ST. JOSEPH COUNTY (See South Bend Standard Metropolitan Area, Table 103.)						
TIPPECANOE COUNTY						
Wholesale trade, total	107	XXX	3,665	73,034	914	64
Type of Operation						
Merchant wholesalers	62	27,520	2,530	50,155	644	41
Manufacturers' sales branches, sales offices	12	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	10	7,238	236	4,618	55	14
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	11	14,435	303	7,153	79	8
VANDERBURGH COUNTY (See Evansville Standard Metropolitan Area, Table 103.)						
VIGO COUNTY (See Terre Haute Standard Metropolitan Area, Table 103.)						
WAYNE COUNTY						
Wholesale trade, total	104	XXX	4,046	81,912	1,107	57
Type of Operation						
Merchant wholesalers	68	35,134	3,093	62,591	824	32
Manufacturers' sales branches, sales offices	3	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	16	6,782	378	6,940	74	13
Merchandise agents, brokers	12	22,679	353	6,392	128	11
Assemblers of farm products	5	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	4,895	xxx	180,457	xxx	xxx	138,023	2,609,081	42,857	3,090
Merchant wholesalers	2,562	1,347,479	128,095	168,092	12.5	97,404	1,810,034	29,593	1,619
Manufacturers' sales branches, sales offices	427	526,247	25,230	37,810	7.2	20,543	406,650	5,791	9
Petroleum bulk plants, terminals and LP gas facilities	1,077	324,490	17,719	27,799	8.6	9,032	175,531	2,921	892
Merchandise agents, brokers	270	517,766	272	9,245	1.8	3,662	73,208	1,416	233
Assemblers of farm products	559	407,893	9,141	15,514	3.8	7,382	143,658	3,136	337
STANDARD METROPOLITAN AREAS									
CHICAGO									
Total	10,039	xxx	(NA)	xxx	xxx	579,056	10,952,598	145,607	5,925
Merchant wholesalers	6,547	5,015,512	377,316	596,597	11.9	329,410	6,173,503	84,990	4,490
Manufacturers' sales branches, sales offices	1,703	5,477,693	157,015	427,172	7.8	205,026	3,927,200	50,783	39
Petroleum bulk plants, terminals and LP gas facilities	278	354,339	(NA)	(NA)	(NA)	12,605	239,928	3,192	160
Merchandise agents, brokers	1,447	3,366,795	3,517	79,619	2.4	30,464	580,996	6,086	1,201
Assemblers of farm products	64	147,011	1,395	3,325	2.3	1,551	30,971	556	35
EVANSVILLE									
Total	223	xxx	(NA)	xxx	xxx	9,926	189,941	3,081	97
Merchant wholesalers	154	99,766	11,752	13,250	13.3	7,958	150,764	2,515	81
Manufacturers' sales branches, sales offices	35	24,951	1,208	2,211	8.9	1,367	28,001	387	....
Petroleum bulk plants, terminals and LP gas facilities	14	7,889	(NA)	(NA)	(NA)	262	5,176	79	9
Merchandise agents, brokers	17	60,753	55	537	0.9	310	5,398	87	7
Assemblers of farm products	3	621	4	41	6.6	29	602	13	...
FORT WAYNE									
Total	311	xxx	(NA)	xxx	xxx	11,993	233,467	3,487	149
Merchant wholesalers	211	100,944	14,091	14,861	14.7	9,287	177,080	2,692	101
Manufacturers' sales branches, sales offices	34	25,179	2,009	2,516	10.0	1,680	34,881	469	...
Petroleum bulk plants, terminals and LP gas facilities	25	15,279	(NA)	(NA)	(NA)	491	10,348	158	23
Merchandise agents, brokers	21	33,085	3	603	1.8	326	6,557	74	10
Assemblers of farm products	20	7,284	221	447	6.1	209	4,601	94	15
INDIANAPOLIS									
Total	1,032	xxx	(NA)	xxx	xxx	52,585	984,801	14,703	569
Merchant wholesalers	614	529,865	49,503	61,322	11.6	35,675	661,851	10,097	371
Manufacturers' sales branches, sales offices	206	380,767	11,372	23,851	6.3	12,321	237,114	3,331	...
Petroleum bulk plants, terminals and LP gas facilities	33	43,634	(NA)	(NA)	(NA)	1,746	35,551	522	18
Merchandise agents, brokers	156	344,984	138	6,165	1.8	2,328	41,649	610	162
Assemblers of farm products	23	140,532	222	1,252	0.9	515	8,636	143	18
LOUISVILLE									
Total	768	xxx	(NA)	xxx	xxx	42,028	765,136	13,079	441
Merchant wholesalers	559	427,227	47,853	53,495	12.5	32,073	572,230	10,076	343
Manufacturers' sales branches, sales offices	100	203,329	7,142	14,287	7.0	7,011	140,096	2,045	1
Petroleum bulk plants, terminals and LP gas facilities	34	45,887	(NA)	(NA)	(NA)	1,418	27,345	497	27
Merchandise agents, brokers	57	132,308	82	2,794	2.1	991	16,972	267	57
Assemblers of farm products	18	32,106	433	869	2.7	535	8,493	194	13
MUNCIE									
Total	101	xxx	(NA)	xxx	xxx	2,899	56,244	926	53
Merchant wholesalers	61	25,215	2,682	3,791	15.0	2,342	44,368	737	28
Manufacturers' sales branches, sales offices	8	2,136	169	439	20.6	258	5,790	73	2
Petroleum bulk plants, terminals and LP gas facilities	16	6,217	(NA)	(NA)	(NA)	154	3,020	46	13
Merchandise agents, brokers	6	2,604	1	69	2.6	28	430	19	2
Assemblers of farm products	10	4,504	169	223	5.0	117	2,636	51	8
SOUTH BEND									
Total	263	xxx	(NA)	xxx	xxx	10,646	202,714	2,952	123
Merchant wholesalers	175	88,350	7,889	13,488	15.3	8,229	153,997	2,257	81
Manufacturers' sales branches, sales offices	42	50,948	964	2,931	5.8	1,666	32,309	446	1
Petroleum bulk plants, terminals and LP gas facilities	25	14,429	(NA)	(NA)	(NA)	516	11,208	170	26
Merchandise agents, brokers	13	4,081	51	219	5.4	84	2,424	36	9
Assemblers of farm products	8	4,360	140	650	14.9	151	2,776	43	6
TERRE HAUTE									
Total	155	xxx	(NA)	xxx	xxx	5,770	104,467	1,999	87
Merchant wholesalers	118	58,298	5,701	7,731	13.3	4,722	81,803	1,636	58
Manufacturers' sales branches, sales offices	14	5,610	430	878	15.7	556	11,953	180	...
Petroleum bulk plants, terminals and LP gas facilities	17	8,705	(NA)	(NA)	(NA)	324	5,974	92	20
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
ALLEN COUNTY (See Fort Wayne Standard Metropolitan Area.)									
DELAWARE COUNTY (See Muncie Standard Metropolitan Area.)									
ELKHART COUNTY									
Total	89	xxx	1,874	xxx	xxx	1,789	33,038	565	57
Merchant wholesalers	61	21,799	1,726	3,032	13.9	1,508	27,844	454	31
Other operating types	28	11,156	148	405	3.6	281	5,194	111	26
LAKE COUNTY									
Total	267	xxx	21,033	xxx	xxx	10,359	199,390	2,949	170
Merchant wholesalers	201	128,239	7,982	14,072	11.0	7,776	147,524	2,139	146
Other operating types	66	102,009	13,051	7,827	7.7	2,583	51,866	810	24
MADISON COUNTY									
Total	89	xxx	7,441	xxx	xxx	1,739	30,947	605	58
Merchant wholesalers	45	12,188	1,088	1,794	14.7	1,126	20,904	355	34
Other operating types	44	19,959	6,353	4,613	23.1	613	10,043	250	24
MARION COUNTY (See Indianapolis Standard Metropolitan Area.)									
ST. JOSEPH COUNTY (See South Bend Standard Metropolitan Area.)									
TIPPECANOE COUNTY									
Total	87	xxx	2,854	xxx	xxx	2,077	43,471	698	52
Merchant wholesalers	53	18,244	2,479	2,678	14.7	1,526	30,564	521	33
Other operating types	34	14,486	375	832	5.7	551	12,907	177	19
VANDERBURGH COUNTY (See Evansville Standard Metropolitan Area.)									
VIGO COUNTY (See Terre Haute Standard Metropolitan Area.)									
WAYNE COUNTY									
Total	77	xxx	3,094	xxx	xxx	2,304	41,999	768	32
Merchant wholesalers	51	27,357	2,979	3,377	12.3	2,058	37,538	689	19
Other operating types	26	9,089	115	648	7.1	246	4,461	79	13

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1]Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

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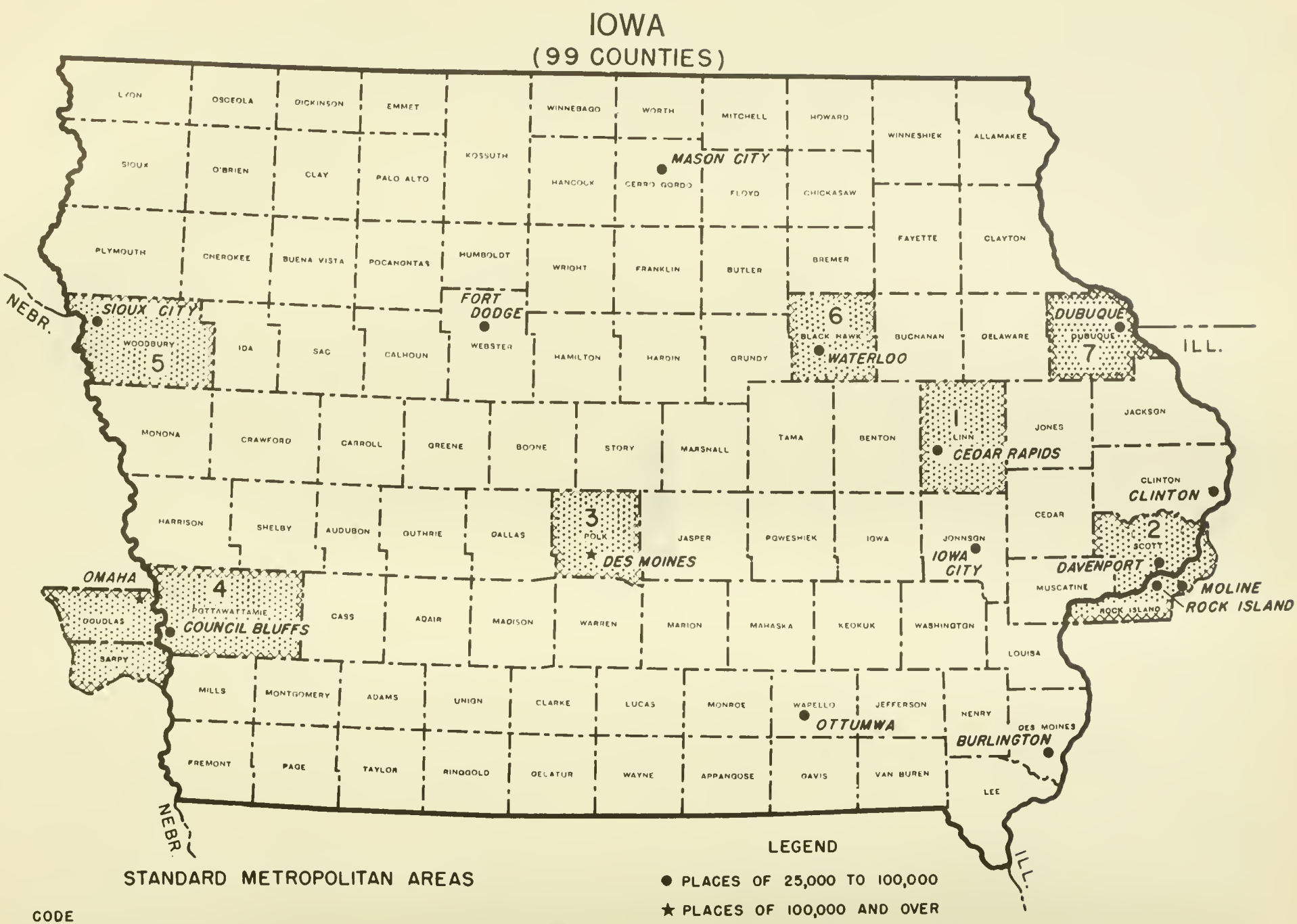
IOWA


IOWA
(99 COUNTIES)
LYON
OSCEOLA
DICKINSON
EMMET
WINNEBAGO
WORTH
MITCHELL
HOWARD
WINNESHIEK
ALLAMAKEE
SIOUX
O'BRIEN
CLAY
PALO ALTO
KOSSUTH
HANCOCK
CERRO GORDO
MASON CITY
FLOYD
CHICKASAW
PLYMOUTH
CHEROKEE
BUENA VISTA
POCAHONTAS
HUMBOLDT
WRIGHT
FRANKLIN
BUTLER
BREMER
FAYETTE
CLAYTON
NEBR.
SIOUX CITY
WOODBURY
5
IDA
SAC
CALHOUN
WEBSTER
FORT DODGE
HAMILTON
HARDIN
GRUNDY
6
BLACK HAWK
WATERLOO
BUCHANAN
DELAWARE
DUBUQUE
DUBUQUE
7
ILL.
MONONA
CRAWFORD
CARROLL
GREENE
BOONE
STORY
MARSHALL
TAMA
BENTON
LINN
CEDAR RAPIDS
JONES
JACKSON
CLINTON
CLINTON
HARRISON
SHELBY
AUDUBON
GUTHRIE
DALLAS
3
POLK
DES MOINES
JASPER
POWESHIEK
IOWA
JOHNSON
IOWA CITY
CEDAR
2
SCOTT
DAVENPORT
MUSCATINE
ROCK ISLAND
MOLINE
ROCK ISLAND
OMAHA
4
POTTAWATTAMIE
COUNCIL BLUFFS
DOUGLAS
SARPY
CASS
ADAIR
MADISON
WARREN
MARION
MAHASKA
KEOKUK
WASHINGTON
LOUISA
MILLS
MONTGOMERY
ADAMS
UNION
CLARKE
LUCAS
MONROE
WAPELLO
OTTUMWA
JEFFERSON
HENRY
DES MOINES
BURLINGTON
FREMONT
PAGE
TAYLOR
RINGGOLD
DECATUR
WAYNE
APPANOOSE
DAVIS
VAN BUREN
LEE
NEBR.
ILL.
LEGEND
PLACES OF 25,000 TO 100,000
PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREAS
STANDARD METROPOLITAN AREAS
CODE
1 CEDAR RAPIDS
2 DAVENPORT, IOWA - ROCK ISLAND - MOLINE, ILL.
3 DES MOINES
4 OMAHA, NEBR.
5 SIOUX CITY
6 WATERLOO
7 DUBUQUE

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 15-4, 15-11.

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Wholesale trade, total	5,641	XXX	177,702	XXX	XXX	138,640	2,688,805	36,600	36,631	37,256	37,776	3,837
Type of Operation												
Merchant wholesalers	2,184	1,294,696	108,895	160,359	12.4	84,343	1,615,270	20,886	21,013	21,414	21,961	1,437
Manufacturers' sales branches, sales offices	342	444,819	20,743	42,955	9.7	21,162	425,144	4,656	4,647	4,679	4,663	1
Petroleum bulk plants, terminals and LP gas facilities	1,663	345,514	30,847	42,403	2.3	12,475	244,248	3,105	3,104	3,122	3,194	1,366
Merchandise agents, brokers	331	841,454	806	12,660	1.5	5,861	110,463	3,367	3,168	3,074	2,741	325
Assemblers of farm products	1,121	815,172	16,411	35,089	4.3	14,799	293,680	4,586	4,699	4,967	5,217	708
Type by Kind of Business												
Merchant wholesalers	2,184	1,294,696	108,895	160,359	12.4	84,343	1,615,270	20,886	21,013	21,414	21,961	1,437
Grocery, confectionery, meat wholesalers	210	229,367	13,767	20,068	8.7	10,643	211,085	2,896	2,889	2,930	3,029	159
General-line grocery wholesalers	38	168,451	11,859	12,197	7.2	6,874	136,455	1,847	1,858	1,867	1,829	11
Confectionery wholesalers	23	4,097	376	612	14.9	278	5,458	73	72	93	97	24
Fish, sea food distributors	12	3,608	198	640	17.7	323	5,857	92	86	86	88	7
Meat, meat products wholesalers	43	14,975	375	2,192	14.6	1,153	21,762	289	299	293	327	45
Specialty-line grocery wholesalers	94	38,236	959	4,427	11.6	2,015	41,553	595	574	591	688	72
Farm products (edible) distributors	139	94,122	3,460	10,013	10.6	5,014	90,012	1,525	1,615	1,729	1,684	120
Poultry, poultry products distributors	100	64,262	2,566	5,129	8.0	2,301	45,222	846	919	1,008	1,019	90
Fresh fruit, vegetable wholesalers	39	29,860	894	4,884	16.4	2,713	44,790	679	696	721	665	30
Beer, wine, distilled spirits wholesalers	142	42,390	1,808	7,326	17.3	2,746	54,184	672	689	713	698	107
Beer, ale distributors	141	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wine, distilled spirits wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	55	54,153	2,899	3,713	6.9	1,870	35,908	481	486	478	463	43
Drugs, chemicals, allied products wholesalers	73	39,395	5,478	6,664	16.9	3,459	65,901	896	900	910	904	32
General-line drug wholesalers	9	22,902	3,478	3,282	14.3	1,942	36,831	504	502	507	501	...
Specialty-line drug, toiletries wholesalers	29	6,191	828	1,261	20.4	514	10,236	140	147	151	153	19
Industrial chemicals, explosives distributors	20	5,722	486	1,168	20.4	390	7,601	80	81	83	84	3
Paint, varnish wholesalers	15	4,580	686	953	20.8	613	11,233	172	170	169	166	10
Dry goods, apparel wholesalers	31	10,232	1,358	1,710	16.7	951	18,272	275	281	289	290	23
Clothing, furnishings, footwear wholesalers	20	5,319	731	886	16.7	517	9,071	145	148	146	157	17
General-line dry goods wholesalers	4	3,670	494	550	15.0	320	7,368	85	89	92	88	1
Specialty-line dry goods wholesalers	7	1,243	133	274	22.0	114	1,833	45	44	51	45	5
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	28	10,505	783	2,435	23.2	1,320	20,894	303	302	309	322	21
Furniture (household, office) wholesalers	16	8,079	385	1,967	24.3	1,054	16,311	225	224	226	242	11
Home furnishings, floor coverings wholesalers	12	2,426	398	468	19.3	266	4,583	78	78	83	80	10
Paper, allied products wholesalers	57	32,079	3,383	7,492	23.4	4,314	77,784	1,175	1,089	1,063	1,099	26
Coarse paper and products wholesalers	25	17,791	2,148	2,694	15.1	1,731	29,105	407	399	407	398	11
Printing and fine paper distributors	7	3,605	414	642	17.8	338	6,899	66	65	64	63	1
Stationery, office supplies wholesalers	22	10,349	810	4,063	39.3	2,205	41,097	686	610	577	628	14
Wallpaper wholesalers	3	334	11	93	27.8	40	683	16	15	15	10	...
Farm products (raw materials) merchants	120	215,235	7,422	7,555	3.5	2,714	51,384	684	675	713	756	97
Automotive wholesalers	273	67,144	11,705	14,666	21.8	8,747	165,364	2,346	2,300	2,309	2,322	181
Motor vehicle distributors	15	11,643	527	1,231	10.6	581	10,499	151	139	139	137	15
Automotive equipment, tire-tube wholesalers	258	55,501	11,178	13,435	24.2	8,166	154,865	2,195	2,161	2,170	2,185	166
Electrical, electronics, appliance distributors	97	95,575	12,377	14,088	14.7	7,399	136,016	1,544	1,523	1,554	1,571	40
Electrical apparatus, supplies distributors	43	45,269	7,264	5,997	13.2	3,555	63,344	770	766	797	800	10
Electrical appliance, radio, TV set wholesalers	39	44,802	4,400	6,959	15.5	3,131	61,086	642	627	622	633	24
Electronic parts, equipment distributors	15	5,504	713	1,132	20.6	713	11,586	132	130	135	138	6
Hardware, plumbing-heating goods wholesalers	67	59,622	10,080	10,760	18.0	6,377	124,431	1,464	1,467	1,495	1,601	15
Hardware wholesalers	18	21,107	4,139	4,024	19.1	2,284	47,670	570	572	564	641	6
Plumbing, heating equipment, supplies distributors	49	38,515	5,941	6,736	17.5	4,093	76,761	894	895	931	960	9
Lumber, construction materials distributors	167	90,919	5,676	11,850	13.0	6,082	128,926	1,222	1,345	430	1,513	67
Lumber, millwork wholesalers	48	53,425	3,031	5,145	9.6	2,802	59,819	526	539	579	611	12
Construction materials distributors	119	37,494	2,645	6,705	17.9	3,280	69,107	696	806	851	902	55
Machinery, equipment, supplies distributors	294	93,369	12,870	19,116	20.5	10,918	207,467	2,400	2,438	2,433	2,485	182
Air conditioning, comm. refrigeration equip., dists.	30	4,670	557	1,182	25.3	588	11,608	137	137	135	125	28
Commercial machines, equipment distributors	40	7,578	795	1,833	24.2	1,088	22,468	216	218	216	257	37
Construction machinery, equipment dealers	25	22,657	3,368	3,669	16.2	2,339	42,106	423	427	424	415	7
Farm-garden machinery, equipment wholesalers	34	17,792	2,551	2,867	16.1	1,445	27,585	335	342	346	342	24
Industrial machinery, equipment distributors	26	10,820	1,031	1,773	16.4	980	19,405	215	210	219	215	14
Industrial materials, supplies distributors	32	13,143	1,778	3,285	25.0	1,994	36,978	457	485	456	474	7
Professional equipment, supplies distributors	29	7,158	1,078	1,716	24.0	1,001	16,711	231	231	246	244	18
Service establishment supply houses	78	9,551	1,712	2,791	29.2	1,483	30,606	386	388	391	413	47
Transportation equipment distributors	...	...	...	...	...	...	...	...	...	...	...	...
Metals, metalwork (except scrap) distributors	17	7,884	1,373	1,392	17.7	854	18,253	165	172	176	175	8
Iron, steel and products distributors	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	134	17,147	2,217	3,689	21.5	1,984	39,581	628	664	650	679	130
Iron, steel scrap dealers	90	9,843	1,463	2,443	24.8	1,273	26,008	372	395	391	410	85
Waste materials dealers	44	7,304	754	1,246	17.1	711	13,573	256	269	259	269	45
Other merchant wholesalers	280	135,558	12,239	17,822	13.1	8,951	169,808	2,210	2,178	2,233	2,370	186
Amusement, sporting goods distributors	29	8,304	726	1,637	19.7	701	15,527	172	179	187	196	19
Book, magazine, newspaper wholesalers	37	3,934	272	782	19.9	486	7,605	241	223	231	216	26
Coal wholesalers	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	111	68,173	6,880	8,335	12.2	4,611	84,134	954	956	1,004	985	76
Jewelry wholesalers	10	1,119	239	256	22.9	99	2,720	28	30	28	37	4
Petroleum products distributors	39	30,248	1,879	3,157	10.4	1,553	28,281	373	359	357	376	24
Gift, art goods, greeting card wholesalers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	14	1,897	81	582	30.7	406	9,140	141	141	138	170	9
Miscellaneous products merchant wholesalers	28	20,452	2,132	2,763	13.5	963	19,745	268	254	255	349	19

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
— Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	342	444,819	20,743	42,955	9.7	21,162	425,144	4,656	4,647	4,679	4,663	1
Sales branches (with stocks)	260	284,115	20,743	35,830	12.6	17,822	368,583	3,995	3,979	4,029	4,031	1
Sales offices (without stocks)	82	160,704	•••	7,125	4.4	3,340	56,561	661	668	650	632	•••
Food and kindred products	107	123,735	3,576	15,045	12.2	5,435	96,573	1,226	1,225	1,254	1,208	1
Sales branches (with stocks)	84	83,399	3,576	12,235	14.7	4,266	82,461	961	956	987	967	1
Sales offices (without stocks)	23	40,336	•••	2,810	7.0	1,169	14,112	265	269	267	241	•••
Textile mill products	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Sales branches (with stocks)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Sales offices (without stocks)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Apparel and related products	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Sales branches (with stocks)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Sales offices (without stocks)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Furniture and fixtures	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Paper and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Chemicals and allied products	35	26,267	942	2,969	11.3	867	17,255	192	190	188	191	•••
Sales branches (with stocks)	30	15,671	942	2,408	15.4	628	12,979	142	143	140	143	•••
Sales offices (without stocks)	5	10,596	•••	561	5.3	239	4,276	50	47	48	48	•••
Rubber products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	13	20,592	719	1,823	8.9	961	19,287	227	223	205	233	•••
Sales branches (with stocks)	8	3,803	719	857	22.5	583	12,134	161	158	157	167	•••
Sales offices (without stocks)	5	16,789	•••	966	5.8	378	7,153	66	65	48	66	•••
Primary metal products	8	36,723	•••	399	1.1	189	3,795	29	29	33	31	•••
Sales branches (with stocks)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Sales offices (without stocks)	8	36,723	•••	399	1.1	189	3,795	29	29	33	31	•••
Fabricated metal products	5	8,624	127	296	3.4	158	3,066	32	32	37	35	•••
Sales branches (with stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	92	89,345	9,516	10,871	12.2	7,076	143,022	1,475	1,499	1,487	1,492	•••
Sales branches (with stocks)	74	80,320	9,516	10,200	12.7	6,649	134,722	1,395	1,414	1,408	1,410	•••
Sales offices (without stocks)	18	9,025	•••	671	7.4	427	8,300	80	85	79	82	•••
Electrical machinery	20	22,225	256	1,305	5.9	882	18,584	151	148	147	149	•••
Sales branches (with stocks)	10	8,228	256	677	8.2	423	8,059	81	78	78	80	•••
Sales offices (without stocks)	10	13,997	•••	628	4.5	459	10,525	70	70	69	69	•••
Transportation equipment	15	65,480	3,202	4,817	7.4	2,530	49,650	553	527	543	534	•••
Sales branches (with stocks)	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	23	7,389	547	1,693	22.9	1,071	20,700	275	276	273	273	•••
Sales branches (with stocks)	23	7,389	547	1,693	22.9	1,071	20,700	275	276	273	273	•••
Sales offices (without stocks)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Other manufacturers' products*	18	20,114	745	2,121	10.5	1,311	40,320	379	380	389	395	•••
Sales branches (with stocks)	9	5,026	745	1,461	29.1	1,013	34,375	313	311	320	321	•••
Sales offices (without stocks)	9	15,088	•••	660	4.4	298	5,945	66	69	69	74	•••
Petroleum bulk plants, terminals and LP gas facilities	1,663	345,514	30,847	42,403	12.3	12,475	244,248	3,105	3,104	3,122	3,194	1,366
Gasoline, distillates, residuals	1,624	336,973	30,129	40,590	12.0	11,531	226,436	2,873	2,869	2,873	2,958	1,359
Bulk plants	1,608	287,890	20,813	37,015	12.9	10,222	200,647	2,588	2,579	2,576	2,662	1,359
Distributing terminals	16	49,083	9,316	3,575	7.3	1,309	25,789	285	290	297	296	•••
Wholesale LP gas facilities	39	8,541	718	1,813	21.2	944	17,812	232	235	249	236	7
Merchandise agents, brokers	331	841,454	806	12,660	1.5	5,861	110,463	3,367	3,168	3,074	2,741	325
Grocery, confectionery, meats	49	70,334	8	1,887	2.7	760	13,548	152	162	158	167	38
Groceries (combination of food lines)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Canned foods	13	19,886	8	521	2.6	224	3,835	40	41	41	48	10
Coffee, tea, spices	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Confectionery	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Meats, provisions (except canned)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar	6	18,681	•••	246	1.3	135	2,600	21	22	21	21	2
Miscellaneous grocery products	17	16,421	•••	631	3.8	211	3,642	53	56	58	59	14
Farm products (edible)	23	24,231	6	847	3.5	411	6,514	74	77	77	76	14
Dairy, poultry products	8	5,131	5	183	3.6	99	1,590	29	31	30	28	10
Fruits, vegetables	15	19,100	1	664	3.5	312	4,924	45	46	47	48	4
Drugs, chemicals, paints	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Drugs, proprietaries, toiletries	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Chemicals, explosives	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Paints, varnishes, lacquers, enamels	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings (men's, women's)	...	...	...	...	...	...	...	...	...	...	...	...
Men's, boys' clothing, furnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	...	...	...	...	...	...	...	...	...	...	...	...
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Hosiery	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods	...	...	...	...	...	...	...	...	...	...	...	...
Piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	...	...	...	...	...	...	...	...	...	...	...	...
Furniture	...	...	...	...	...	...	...	...	...	...	...	...
Home furnishings	...	...	...	...	...	...	...	...	...	...	...	...
Paper, allied products	...	...	...	...	...	...	...	...	...	...	...	...
Paper	...	...	...	...	...	...	...	...	...	...	...	...
Stationery, office supplies	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	192	706,917	246	7,794	1.1	3,739	72,013	2,933	2,710	2,631	2,288	224
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	11	30,867	80	426	1.4	124	2,005	28	28	25	25	4
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	181	676,050	166	7,368	1.1	3,615	70,008	2,905	2,682	2,606	2,263	220
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical apparatus, supplies	3	928	...	100	10.8	53	515	7	8	7	7	3
Appliances, radios, TV sets	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods	8	3,702	30	292	7.9	128	2,479	24	24	24	25	7
Hardware	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Plumbing, heating goods	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	16	12,726	12	492	3.9	229	4,221	38	38	39	38	10
Lumber, millwork	10	11,552	10	411	3.6	191	3,421	27	27	29	29	7
Construction materials (except lumber)	6	1,174	2	81	6.9	38	800	11	11	10	9	3
Machinery, equipment, supplies	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Air conditioning, commercial refrigeration equipment	3	1,469	5	103	7.0	59	1,121	14	16	15	15	3
Commercial machines, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	3	1,369	21	84	6.1	30	811	12	13	15	15	2
Industrial machinery, equipment, supplies	6	1,564	...	216	13.8	64	1,972	10	10	10	9	6
Professional equipment, supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipmeot, supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	...	...	...	...	...	...	...	...	...	...	...	...
Metals, metalwork (except scrap)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Iron, steel and products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	...	...	...	...	...	...	...	...	...	...	...	...
Other merchandise agents, brokers	12	9,969	475	369	3.7	254	4,486	64	72	61	61	8
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	...	...	...	...	...	...	...	...	...	...	...	...
Coal, coke	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	3	2,155	23	49	2.3	24	(Z)	7	7	7	7	3
Jewelry	...	...	...	...	...	...	...	...	...	...	...	...
Yarns	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous products, agents, brokers, n.e.c.	...	...	...	...	...	...	...	...	...	...	...	...
Assemblers of farm products	1,121	815,172	16,411	35,089	4.3	14,799	293,680	4,586	4,699	4,967	5,217	708
Dairy, poultry products	309	133,501	1,827	10,899	8.1	5,022	96,232	1,723	1,841	1,956	2,140	309
Fresh fruits, vegetables	13	1,845	44	312	16.9	115	1,305	38	31	29	30	10
Farm products (raw materials)	746	659,321	12,945	21,865	3.3	8,712	177,141	2,540	2,570	2,695	2,757	349
Farm supplies	53	20,505	1,595	2,013	9.8	950	19,002	285	257	287	290	40
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Iowa, total	5,641	138,640	2,688,805	37,776	3,837	2,184	1,294,696	3,457	2,446,959
Adair County	30	286	5,317	140	25	6	1,645	24	9,047
Adams County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Allamakee County	30	366	7,258	118	16	9	3,965	21	15,104
Appanoose County	30	179	3,766	91	30	8	1,661	22	3,781
Centerville	21	(D)	(D)	(D)	(D)	6	(D)	15	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Audubon County	25	196	3,816	84	24	6	2,304	19	3,989
Benton County	51	440	7,948	134	37	11	1,024	40	16,024
Black Hawk County	183	6,471	128,869	1,543	104	119	56,100	64	38,480
Cedar Falls	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Waterloo	150	6,074	120,143	1,403	77	103	53,623	47	34,205
Remainder of County	22	(D)	(D)	(D)	(D)	7	(D)	15	(D)
Boone County	35	353	7,557	159	27	12	3,538	23	9,639
Boone	20	(D)	(D)	(D)	(D)	11	(D)	9	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	1	(D)	14	(D)
Bremer County	44	784	14,873	277	35	11	4,470	33	19,901
Waverly	17	275	5,023	86	9	3	785	14	12,120
Remainder of County	27	509	9,850	191	26	8	3,685	19	7,781
Buchanan County	41	332	5,820	110	33	11	3,035	30	6,473
Buena Vista County	60	565	10,689	175	40	20	6,390	40	12,413
Storm Lake	22	314	5,750	94	20	12	4,231	10	2,280
Remainder of County	38	251	4,939	81	20	8	2,159	30	10,133
Butler County	42	302	6,400	116	36	3	292	39	17,489
Calhoun County	46	(D)	(D)	(D)	(D)	2	(D)	44	(D)
Carroll County	64	1,511	27,371	317	48	18	13,210	46	23,206
Carroll	28	(D)	(D)	(D)	(D)	13	(D)	15	(D)
Remainder of County	36	(D)	(D)	(D)	(D)	5	(D)	31	(D)
Cass County	43	412	8,016	151	41	10	2,736	33	13,887
Atlantic	23	(D)	(D)	(D)	(D)	8	(D)	15	(D)
Remainder of County	20	(D)	(D)	(D)	(D)	2	(D)	18	(D)
Cedar County	35	387	8,052	220	18	8	760	27	11,535
Cerro Gordo County	126	3,795	78,449	998	60	69	30,547	57	72,826
Mason City	96	3,434	70,689	845	37	60	28,717	36	65,148
Remainder of County	30	361	7,760	153	23	9	1,830	21	7,678
Cherokee County	28	285	6,045	97	17	4	719	24	12,865
Cherokee	14	(D)	(D)	(D)	(D)	3	(D)	11	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	1	(D)	13	(D)
Chickasaw County	28	550	6,683	109	24	5	866	23	16,462
Clarke County	20	126	2,368	36	24	6	1,481	14	3,021
Clay County	57	1,317	25,489	283	36	22	6,806	35	36,713
Spencer	38	(D)	(D)	(D)	(D)	20	(D)	18	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Clayton County	41	305	6,146	111	32	14	2,385	27	15,546
Clinton County	77	1,034	21,303	302	52	37	7,297	40	15,971
Clinton	51	865	17,330	243	35	33	7,204	18	6,630
Remainder of County	26	169	3,973	59	17	4	93	22	9,341
Crawford County	53	461	10,265	175	39	12	16,840	41	13,035
Dallas County	61	503	9,182	242	48	10	3,755	51	18,546
Perry	20	(D)	(D)	(D)	(D)	7	(D)	13	(D)
Remainder of County	41	(D)	(D)	(D)	(D)	3	(D)	38	(D)
Davis County	19	104	2,005	54	29	4	902	15	3,956
Decatur County	23	134	2,268	77	19	7	4,048	16	5,514
Delaware County	32	290	5,880	99	23	5	672	27	10,888
Des Moines County	91	3,531	66,223	914	39	63	31,334	28	21,775
Burlington	83	3,456	64,967	887	36	60	30,772	23	20,696
Remainder of County	8	75	1,256	27	3	3	562	5	1,079
Dickinson County	30	180	4,055	67	28	4	1,107	26	8,701
Dubuque County	126	5,750	125,795	1,475	59	75	38,187	51	58,772
Dubuque	106	5,462	119,479	1,400	45	71	36,712	35	52,140
Remainder of County	20	288	6,316	75	14	4	1,475	16	6,632
Emmet County	38	630	14,645	256	29	11	2,701	27	17,179
Estherville	24	(D)	(D)	(D)	(D)	10	(D)	14	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	1	(D)	13	(D)
Fayette County	64	475	9,829	227	55	23	5,654	41	12,955
Oelwein	23	235	4,918	108	26	11	3,459	12	2,820
Remainder of County	41	240	4,911	119	29	12	2,195	29	10,135

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Floyd County	44	379	7,020	121	30	11	2,380	33	18,885
Charles City	24	279	4,946	86	17	8	1,780	16	14,160
Remainder of County	20	100	2,074	35	13	3	600	17	4,725
Franklin County	40	570	10,806	175	32	9	3,925	31	13,377
Fremont County	18	147	2,826	51	13	3	2,965	15	2,686
Greene County	39	255	4,906	95	32	8	2,213	31	6,999
Grundy County	30	247	4,766	74	19	3	900	27	6,423
Guthrie County	40	270	7,941	212	35	6	654	34	11,387
Hamilton County	53	423	8,577	147	33	8	1,077	45	25,661
Webster City	20	246	5,084	85	16	5	495	15	14,325
Remainder of County	33	177	3,493	62	17	3	582	30	11,336
Hancock County	38	(D)	(D)	(D)	(D)	2	(D)	36	(D)
Hardin County	72	864	17,125	303	52	18	9,377	54	23,833
Harrison County	45	226	3,932	85	31	7	1,010	38	7,182
Henry County	37	418	8,460	158	24	10	1,899	27	6,641
Mount Pleasant	18	274	5,761	95	13	6	1,435	12	2,745
Remainder of County	19	144	2,699	63	11	4	464	15	3,896
Howard County	31	361	5,819	162	20	7	3,359	24	13,741
Humboldt County	33	214	4,265	82	20	4	2,029	29	12,490
Ida County	23	(D)	(D)	(D)	(D)	1	(D)	22	(D)
Iowa County	31	575	15,956	187	23	3	646	28	21,268
Jackson County	23	282	5,348	99	18	3	573	20	12,456
Jasper County	58	2,370	42,699	680	60	22	14,369	36	14,276
Newton	28	2,115	39,857	610	27	15	12,480	13	2,971
Remainder of County	30	255	2,842	70	33	7	1,889	23	11,305
Jefferson County	28	184	3,791	84	23	10	1,048	18	5,402
Fairfield	17	(D)	(D)	(D)	(D)	9	(D)	8	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Johnson County	55	973	18,586	303	30	24	9,187	31	12,875
Iowa City	36	758	13,839	223	19	19	6,605	17	7,197
Remainder of County	19	215	4,747	80	11	5	2,582	14	5,678
Jones County	33	258	4,534	83	32	8	2,808	25	14,164
Keokuk County	36	310	6,222	139	36	6	1,975	30	15,480
Kossuth County	72	866	18,202	274	48	14	2,635	58	43,702
Algona	27	461	8,821	132	21	11	1,378	16	27,035
Remainder of County	45	405	9,381	142	27	3	1,257	42	16,667
Lee County	59	1,115	18,576	252	39	33	9,521	26	23,403
Fort Madison	18	246	4,762	62	13	11	5,431	7	4,082
Keokuk	32	777	12,032	153	20	22	4,090	10	15,957
Remainder of County	9	92	1,782	37	6	...	...	9	3,364
Linn County	254	9,610	183,663	2,353	119	157	94,983	97	79,778
Cedar Rapids	211	8,964	169,533	2,177	84	143	88,027	68	69,010
Marion	7	208	3,811	46	5	4	1,898	3	1,304
Remainder of County	36	438	10,319	130	30	10	5,058	26	9,464
Louisa County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Lucas County	29	448	8,445	161	35	8	5,623	21	7,349
Chariton	18	(D)	(D)	(D)	(D)	6	(D)	12	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Lyon County	40	399	7,938	137	29	6	977	34	19,234
Madison County	21	125	2,564	78	22	3	1,370	18	5,549
Mahaska County	44	434	8,754	168	40	14	3,296	30	20,631
Oskaloosa	25	277	5,416	86	21	11	2,794	14	3,968
Remainder of County	19	157	3,338	82	19	3	502	16	16,663
Marion County	40	391	7,209	169	28	8	1,110	32	23,539
Knoxville	15	115	2,289	54	12	3	506	12	11,929
Remainder of County	25	276	4,920	115	16	5	604	20	11,610
Marshall County	64	1,217	25,918	323	48	24	16,047	40	18,092
Marshalltown	43	(D)	(D)	(D)	(D)	22	(D)	21	(D)
Remainder of County	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Mills County	20	135	2,399	52	16	3	143	17	3,437
Mitchell County	28	314	7,353	104	29	5	2,155	23	10,289
Monona County	36	249	5,874	95	22	6	1,818	30	6,568
Monroe County	12	65	1,270	48	16	3	79	9	6,699

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Montgomery County	37	504	8,798	168	37	10	1,650	27	11,608
Red Oak	19	(D)	(D)	(D)	(D)	8	(D)	11	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	2	(D)	16	(D)
Muscatine County	45	784	15,140	219	39	19	6,564	26	18,482
Muscatine	32	719	13,957	186	30	19	6,564	13	13,734
Remainder of County	13	65	1,183	33	9	...	...	13	4,748
Obrien County	48	844	16,666	289	47	8	1,911	40	22,203
Osceola County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Page County	46	531	10,930	177	31	16	9,087	30	8,757
Clarinda	18	186	3,803	69	16	8	3,962	10	4,376
Shenandoah	21	(D)	(D)	(D)	(D)	6	(D)	15	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Palo Alto County	41	471	9,295	156	27	9	4,226	32	15,147
Plymouth County	39	352	6,881	131	40	7	2,797	32	6,681
Le Mars	16	(D)	(D)	(D)	(D)	5	(D)	11	(D)
Remainder of County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Pocahontas County	44	926	17,413	317	32	11	20,055	33	7,476
Polk County	595	35,532	682,879	8,278	284	391	358,091	204	307,827
Des Moines	551	34,581	654,628	7,931	258	376	349,504	175	290,018
West Des Moines	8	192	3,348	38	6	4	1,717	4	3,140
Remainder of County	36	759	24,903	309	20	11	6,870	25	14,669
Pottawattamie County	102	(D)	(D)	(D)	(D)	51	(D)	51	(D)
Council Bluffs	64	2,496	46,547	642	41	47	55,287	17	4,041
Remainder of County	38	(D)	(D)	(D)	(D)	4	(D)	34	(D)
Poweshiek County	50	581	12,924	227	43	11	2,846	39	15,270
Grinnell	20	279	5,311	88	20	8	1,556	12	4,122
Remainder of County	30	302	7,613	139	23	3	1,290	27	11,148
Ringgold County	18	(D)	(D)	(D)	(D)	2	(D)	16	(D)
Sac County	47	527	11,722	245	35	10	6,706	37	12,455
Scott County	243	10,832	211,474	2,498	106	146	87,111	97	113,007
Bettendorf	24	1,228	24,241	286	2	8	1,901	16	28,239
Davenport	204	9,459	183,661	2,144	94	134	84,884	70	80,166
Remainder of County	15	145	3,572	68	10	4	326	11	4,602
Shelby County	36	374	7,000	165	28	8	913	28	8,874
Sioux County	60	818	15,468	340	41	17	5,980	43	21,638
Story County	55	628	12,831	215	48	8	1,125	47	17,588
Ames	19	(D)	(D)	(D)	(D)	7	(D)	12	(D)
Remainder of County	36	(D)	(D)	(D)	(D)	1	(D)	35	(D)
Tama County	51	387	7,668	154	37	13	5,383	38	11,228
Taylor County	26	319	6,125	135	29	4	432	22	9,130
Union County	33	483	8,880	144	29	17	4,745	16	4,484
Creston	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Van Buren County	14	114	2,293	52	15	3	641	11	3,198
Wapello County	74	2,247	44,355	657	51	36	18,225	38	12,918
Ottumwa	60	(D)	(D)	(D)	(D)	34	(D)	26	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Warren County	25	(D)	(D)	(D)	(D)	2	(D)	23	(D)
Indianola	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Remainder of County	13	(D)	(D)	(D)	(D)	...	...	13	(D)
Washington County	32	179	3,450	77	29	4	665	28	15,643
Washington	15	122	2,380	40	14	4	665	11	8,471
Remainder of County	17	57	1,070	37	15	...	...	17	7,172
Wayne County	22	90	1,750	60	19	6	1,219	16	5,062
Webster County	130	3,458	65,654	946	84	66	43,972	64	37,824
Fort Dodge	92	(D)	(D)	(D)	(D)	63	(D)	29	(D)
Remainder of County	38	(D)	(D)	(D)	(D)	3	(D)	35	(D)
Winnebago County	29	291	6,292	95	17	9	4,692	20	9,519
Winneshiek County	44	615	12,092	196	27	15	3,837	29	17,598
Decorah	25	246	4,735	91	14	12	3,559	13	6,042
Remainder of County	19	369	7,357	105	13	3	278	16	11,556
Woodbury County	339	14,254	255,113	3,464	235	189	177,865	150	547,146
Sioux City	297	(D)	(D)	(D)	(D)	187	(D)	110	(D)
Remainder of County	42	(D)	(D)	(D)	(D)	2	(D)	40	(D)
Worth County	22	163	3,048	70	15	...	...	22	8,164
Wright County	52	838	19,479	282	36	9	5,856	43	20,843

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CEDAR RAPIDS STANDARD METROPOLITAN AREA--Coextensive with Linn County, Iowa						
Wholesale trade, total	254	XXX	9,610	183,663	2,353	119
Type of Operation						
Merchant wholesalers	157	94,983	7,243	143,108	1,795	84
Manufacturers' sales branches, sales offices	35	37,852	1,509	24,323	348	...
Petroleum bulk plants, termioals and LP gas facilities	35	12,796	562	10,886	127	17
Merchandise agents, brokers	15	22,761	188	3,106	45	6
Assemblers of farm products	12	6,369	108	2,240	38	12
Type by Kind of Business						
Merchant wholesalers	157	94,983	7,243	143,108	1,795	84
Grocery, confectionery, meat wholesalers	14	28,802	1,364	26,744	403	9
Farm products (edible) distributors	3	840	70	1,306	24	3
Beer, wine, distilled spirits wholesalers	8	3,138	196	4,036	52	7
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	8	4,370	340	6,933	106	3
Dry goods, apparel wholesalers	3	2,545	256	6,906	80	4
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	8	2,362	239	4,075	52	4
Farm products (raw materials) merchants	7	5,499	144	3,028	44	7
Automotive wholesalers	14	3,251	636	12,511	165	6
Electrical, electronics, appliance distributors	10	4,463	400	7,326	83	2
Hardware, plumbing-heating goods wholesalers	6	5,710	601	11,921	135	...
Lumber, construction materials distributors	15	9,365	677	15,238	136	4
Machinery, equipment, supplies distributors	35	15,473	1,359	28,516	292	17
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	7	1,830	324	6,426	78	8
Other merchant wholesalers	16	4,683	511	5,864	116	8
Manufacturers' sales branches, sales offices	35	37,852	1,509	24,323	348	...
Petroleum bulk plants, termioals and LP gas facilities	35	12,796	562	10,886	127	17
Merchandise agents, brokers	15	22,761	188	3,106	45	6
Assemblers of farm products	12	6,369	108	2,240	38	12
DAVENPORT-ROCK ISLAND-MOLINE STANDARD METROPOLITAN AREA--Consists of Rock Island County, Ill., and Scott County, Iowa						
Wholesale trade, total	443	XXX	19,886	392,854	4,624	234
Type of Operation						
Merchant wholesalers	270	136,419	11,388	219,621	2,690	180
Manufacturers' sales branches, sales offices	84	147,399	6,225	127,151	1,344	...
Petroleum bulk plants, termioals and LP gas facilities	44	36,103	1,217	23,765	284	28
Merchandise agents, brokers	40	41,272	660	11,959	176	24
Assemblers of farm products	5	11,414	396	10,358	130	2
Type by Kind of Business						
Merchant wholesalers	270	136,419	11,388	219,621	2,690	180
Grocery, confectionery, meat wholesalers	33	21,659	1,499	30,521	382	23
General-line grocery wholesalers	4	11,345	609	12,204	140	...
Confectionery wholesalers	9	3,506	281	5,412	88	9
Meat, fish wholesalers	9	3,268	289	5,388	67	7
Specialty-line grocery wholesalers	11	3,540	320	7,517	87	7
Farm products (edible) distributors	9	2,400	182	2,991	56	7
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	7	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	17	9,731	717	13,534	171	11
Tobacco distributors	3	5,931	162	3,036	57	2
Drugs, chemicals, allied products wholesalers	4	3,081	294	5,005	75	1
General- and specialty-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	2	(D)	(D)	(D)	(D)	(D)
DAVENPORT-ROCK ISLAND-MOLINE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Dry goods, apparel wholesalers	3	311	10	(Z)	6	2
Clothing, furnishings, footwear wholesalers	1	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	315	40	758	14	6
Paper, allied products wholesalers	8	2,626	334	6,522	71	5
Farm products (raw materials) merchants	3	3,707	63	1,506	16	1
Automotive wholesalers	27	13,326	1,373	24,985	321	18
Electrical, electronics, appliance distributors	23	25,483	1,833	37,030	412	18
Hardware, plumbing-heating goods wholesalers	10	5,165	615	9,081	121	5
Hardware wholesalers	3	1,004	204	3,268	51	1
Plumbing, heating equipment, supplies distributors	7	4,161	411	5,813	70	4
Lumber, construction materials distributors	19	13,259	925	19,882	212	5
Lumber, millwork wholesalers	7	10,401	554	10,097	115	2
Construction materials distributors	12	2,858	371	9,785	97	3
Machinery, equipment, supplies distributors	60	15,963	2,017	38,653	451	42
Commercial machines, equipment distributors	6	1,179	215	4,127	52	2
Industrial machinery, equipment distributors	12	2,709	355	6,837	75	6
Industrial materials, supplies distributors	12	5,095	567	10,731	153	5
Professional equipment, supplies distributors	7	798	145	2,887	39	8
Service establishment supply houses	11	1,412	194	3,030	43	10
Other machinery, equipment, supplies distributors	12	4,770	541	11,041	89	11
Metals, metalwork (except scrap) distributors	5	3,451	371	6,988	68	...
Scrap, waste materials dealers	12	2,885	253	4,958	77	17
Other merchant wholesalers	29	7,126	700	13,936	180	17
Amusement, sporting goods distributors	6	968	96	1,674	28	2
Jewelry wholesalers	...	...	...	...	...	...
Merchant wholesalers, n.e.c.	23	6,158	604	12,262	152	15
Manufacturers' sales branches, sales offices	84	147,399	6,225	127,151	1,344	...
Sales branches (with stocks)	56	85,080	5,087	104,755	1,119	...
Sales offices (without stocks)	28	62,319	1,138	22,396	225	...
Petroleum bulk plants, termioals and LP gas facilities	44	36,103	1,217	23,765	284	28
Merchandise agents, brokers	40	41,272	660	11,959	176	24
Assemblers of farm products	5	11,414	396	10,358	130	2
DES MOINES STANDARD METROPOLITAN AREA--Coextensive with Polk County, Iowa						
Wholesale trade, total	595	XXX	35,532	682,879	8,278	284
Type of Operation						
Merchant wholesalers	391	358,091	24,114	463,786	5,878	222
Manufacturers' sales branches, sales offices	100	204,405	8,812	172,203	1,790	...
Petroleum bulk plants, termioals and LP gas facilities	36	24,716	1,320	24,353	301	18
Merchandise agents, brokers	55	64,942	975	16,969	205	40
Assemblers of farm products	13	13,764	311	5,568	104	4
Type by Kind of Business						
Merchant wholesalers	391	358,091	24,114	463,786	5,878	222
Grocery, confectionery, meat wholesalers	33	76,989	2,967	54,151	779	33
General-line grocery wholesalers	8	69,784	2,361	42,847	604	8
Confectionery wholesalers	3	678	63	1,289	19	3
Meat, fish wholesalers	9	3,310	312	5,909	84	6
Specialty-line grocery wholesalers	13	3,217	231	4,106	72	16
Farm products (edible) distributors	17	19,647	626	11,551	199	13
Poultry, poultry products distributors	9	13,488	117	2,237	54	9
Fresh fruit, vegetable wholesalers	8	6,159	509	9,314	145	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
DES MOINES STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Beer, wine, distilled spirits wholesalers	12	8,079	532	10,062	129	8
Tobacco distributors	4	8,863	335	6,706	75	7
Drugs, chemicals, allied products wholesalers	23	10,635	922	17,134	241	13
General- and specialty-line drug wholesalers	15	9,363	759	14,471	208	8
Industrial chemicals, paint wholesalers	8	1,272	163	2,663	33	5
Dry goods, apparel wholesalers	6	2,210	263	4,680	68	4
Clothing, furnishings, footwear wholesalers	5	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	10	2,449	365	7,102	79	6
Paper, allied products wholesalers	14	9,175	1,134	18,794	262	6
Farm products (raw materials) merchants	6	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	48	19,278	1,987	38,485	544	30
Electrical, electronics, appliance distributors	27	39,608	3,329	59,502	636	10
Hardware, plumbing-heating goods wholesalers	14	18,683	1,729	39,588	535	...
Hardware wholesalers	2	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	12	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	25	30,840	2,337	48,723	523	4
Lumber, millwork wholesalers	13	18,975	1,508	31,558	317	...
Construction materials distributors	12	11,865	829	17,165	206	4
Machinery, equipment, supplies distributors	94	41,929	4,985	94,486	1,089	53
Commercial machines, equipment distributors	13	4,956	709	15,398	160	11
Industrial machinery, equipment distributors	9	4,012	403	8,740	85	2
Industrial materials, supplies distributors	13	7,792	1,221	22,481	260	2
Professional equipment, supplies distributors	10	2,169	346	5,033	78	8
Service establishment supply houses	25	3,320	486	11,210	136	14
Other machinery, equipment, supplies distributors	24	19,680	1,820	31,624	370	16
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	13	3,188	541	9,426	172	8
Other merchant wholesalers	42	42,964	1,707	36,061	451	21
Amusement, sporting goods distributors	9	2,105	141	2,637	51	6
Jewelry wholesalers	5	919	78	2,222	29	2
Merchant wholesalers, n.e.c.	28	39,940	1,488	31,202	371	13
Manufacturers' sales branches, sales offices	100	204,405	8,812	172,203	1,790	...
Sales branches (with stocks)	72	126,954	7,208	140,353	1,515	...
Sales offices (without stocks)	28	77,451	1,604	31,850	275	...
Petroleum bulk plants, termionls and LP gas facilities	36	24,716	1,320	24,353	301	18
Merchandise egeots, brokers	55	64,942	975	16,969	205	40
Assemblers of farm products	13	13,764	311	5,568	104	4
DUBUQUE STANDARD METROPOLITAN AREA--Coextensive with Dubuque County, Iowa						
Wholesale trade, total	126	XXX	5,750	125,795	1,475	59
Type of Operation						
Merchant wholesalers	75	38,187	3,564	66,363	828	41
Manufacturers' sales branches, sales offices	16	30,865	1,616	46,659	483	...
Petroleum bulk plants, terminals and LP gas facilities	22	9,150	385	8,928	86	10
Merchandise egeots, brokers	3	3,161	23	(Z)	19	1
Assemblers of farm products	10	15,596	162	3,348	59	7
DUBUQUE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business						
Merchant wholesalers	75	38,187	3,564	66,363	828	41
Grocery, confectionery, meat wholesalers	13	6,482	400	7,780	113	8
Farm products (edible) distributors	2	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	6	1,380	87	1,783	22	4
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	2,591	249	4,889	58	2
Dry goods, apparel wholesalers	3	631	81	1,456	23	3
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	10	6,267	822	16,132	186	5
Electrical, electronics, appliance distributors	4	3,544	408	5,512	73	...
Hardware, plumbing-heating goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	3	1,545	183	3,829	54	...
Machinery, equipment, supplies distributors	7	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	3	963	111	2,036	25	2
Other merchant wholesalers	9	4,313	227	4,689	50	6
Manufacturers' sales branches, sales offices	16	30,865	1,616	46,659	483	...
Petroleum bulk plants, termionls and LP gas facilities	22	9,150	385	8,928	86	10
Merchandise egeots, brokers	3	3,161	23	(Z)	19	1
Assemblers of farm products	10	15,596	162	3,348	59	7
OMAHA STANDARD METROPOLITAN AREA--Consists of Douglas and Sarpy Counties, Nebr., Pottawattamie County, Iowa						
Wholesale trade, total	921	XXX	52,392	1,029,958	12,493	555
Type of Operation						
Merchant wholesalers	560	533,176	32,122	634,269	7,954	369
Manufacturers' sales branches, sales offices	145	395,511	14,396	283,611	3,074	...
Petroleum bulk plants, termionls and LP gas facilities	65	56,313	1,973	42,390	477	44
Merchandise egeots, brokers	128	708,653	3,322	58,704	744	128
Assemblers of farm products	23	54,976	579	10,984	244	14
Type by Kind of Business						
Merchant wholesalers	560	533,176	32,122	634,269	7,954	369
Grocery, confectionery, meat wholesalers	38	40,386	2,266	43,057	596	20
General-line grocery wholesalers	8	25,050	1,168	22,366	281	...
Confectionery wholesalers	3	550	24	(Z)	11	3
Meat, fish wholesalers	12	9,826	666	13,038	196	10
Specialty-line grocery wholesalers	15	4,960	408	7,199	108	7
Farm products (edible) distributors	28	20,635	794	13,581	202	38
Poultry, poultry products distributors	9	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	19	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	20	27,611	1,585	31,559	327	7
Tobacco distributors	9	10,142	311	6,114	84	7
Drugs, chemicals, allied products wholesalers	19	14,956	1,208	22,973	285	10
General- and specialty-line drug wholesalers	9	11,395	853	16,409	209	5
Industrial chemicals, paint wholesalers	10	3,561	355	6,564	76	5
Dry goods, apparel wholesalers	7	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	4	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	14	12,598	2,238	43,917	636	7
Paper, allied products wholesalers	17	10,403	1,091	18,001	272	11
Farm products (raw materials) merchants	50	166,758	1,778	33,649	370	47

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
OMAHA STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Automotive wholesalers	54	14,485	2,142	42,306	626	40
Electrical, electronics, appliance distributors	31	45,069	3,062	62,527	679	10
Hardware, plumbing-heating goods wholesalers	24	28,091	2,523	56,171	628	15
Hardware wholesalers	5	13,522	1,308	30,176	340	1
Plumbing, heating equipment, supplies distributors	19	14,569	1,215	25,995	288	14
Lumber, construction materials distributors	33	33,200	2,472	57,082	593	8
Lumber, millwork wholesalers	13	21,774	1,262	30,574	283	1
Construction materials distributors	20	11,426	1,210	26,508	310	7
Machinery, equipment, supplies distributors	127	61,539	6,316	120,199	1,413	75
Commercial machines, equipment distributors	15	2,692	361	6,223	89	11
Industrial machinery, equipment distributors	16	9,865	763	13,918	162	10
Industrial materials, supplies distributors	16	4,793	449	9,165	96	13
Professional equipment, supplies distributors	16	4,658	877	18,770	268	5
Service establishment supply houses	30	7,664	863	15,821	225	22
Other machinery, equipment, supplies distributors	34	31,867	3,003	56,302	573	14
Metals, metalwork (except scrap) distributors	3	3,038	229	3,293	49	...
Scrap, waste materials dealers	18	10,019	711	14,094	263	24
Other merchant wholesalers	68	31,044	3,098	61,378	849	45
Amusement, sporting goods distributors	4	956	60	1,154	19	5
Jewelry wholesalers	5	1,043	165	4,544	40	11
Merchant wholesalers, n.e.c.	59	29,045	2,873	55,680	790	29
Manufacturers' sales branches, sales offices	145	395,511	14,396	283,611	3,074	...
Sales branches (with stocks)	106	283,681	12,304	248,073	2,743	...
Sales offices (without stocks)	39	111,830	2,092	35,538	331	...
Petroleum bulk plants, termioals aod LP gas facilities	65	56,313	1,973	42,390	477	44
Merchandise ageots, brokers	128	708,653	3,322	58,704	744	128
Assemblers of farm products	23	54,976	579	10,984	244	14
SIOUX CITY STANDARD METROPOLITAN AREA--Coextensive with Woodbury County, Iowa						
Wholesale trade, total	339	XXX	14,254	255,113	3,464	235
Type of Operatioo						
Merchaot wholesalers	189	177,865	9,460	166,701	2,399	133
Maoufacturers' sales braoches, sales offices	35	28,644	1,935	37,007	420	...
Petroleum bulk plaots, termioals aod LP gas facilities	36	12,600	399	7,828	89	26
Merchaodise ageots, brokers	51	490,198	2,006	35,046	419	67
Assemblers of farm products	28	15,704	454	8,531	137	9
Type by Kiod of Busioess						
Merchaot wholesalers	189	177,865	9,460	166,701	2,399	133
Grocery, confectionery, meat wholesalers	15	18,647	894	15,326	213	18
Farm products (edible) distributors	10	15,437	1,311	22,525	378	5
Beer, wine, distilled spirits wholesalers	7	3,339	272	5,406	57	5
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	5	6,171	555	10,852	138	2
Dry goods, apparel wholesalers	9	3,152	225	3,210	60	4
Furniture, home furnishings wholesalers	4	586	79	1,374	30	3
Paper, allied products wholesalers	7	2,506	310	6,500	81	1
Farm products (raw materials) merchants	28	76,029	700	11,005	153	37
Automotive wholesalers	15	3,926	692	13,555	197	8
Electrical, electronics, appliance distributors	15	11,832	853	16,765	201	14
Hardware, plumbing-heating goods wholesalers	8	9,166	1,025	15,001	226	1
Lumber, construction materials distributors	7	5,581	276	4,885	71	1
Machinery, equipment, supplies distributors	27	6,646	989	17,593	244	17
SIOUX CITY STANDARD METROPOLITAN AREA--Con.						
Type by Kiod of Busioess—Coo.						
Merchaot wholesalers—Coo.						
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	7	1,252	109	2,370	37	5
Other merchant wholesalers	21	8,993	854	14,361	235	9
Maoufacturers' sales braoches, sales offices	35	28,644	1,935	37,007	420	...
Petroleum bulk plaots, termioals aod LP gas facilities	36	12,600	399	7,828	89	26
Merchaodise ageots, brokers	51	490,198	2,006	35,046	419	67
Assemblers of farm products	28	15,704	454	8,531	137	9
WATERLOO STANDARD METROPOLITAN AREA--Coextensive with Blackhawk County, Iowa.						
Wholesale trade, total	183	XXX	6,471	128,809	1,543	104
Type of Operatioo						
Merchaot wholesalers	119	56,100	4,874	96,036	1,190	73
Maoufacturers' sales braoches, sales offices	19	13,825	842	17,754	179	...
Petroleum bulk plaots, termioals aod LP gas facilities	29	10,254	456	9,159	105	17
Merchaodise ageots, brokers	7	7,492	189	3,563	29	7
Assemblers of farm products	9	6,909	110	2,357	40	7
Type by Kiod of Busioess						
Merchaot wholesalers	119	56,100	4,874	96,036	1,190	73
Grocery, confectionery, meat wholesalers	11	6,162	396	14,307	122	11
Farm products (edible) distributors	6	3,171	353	6,492	103	3
Beer, wine, distilled spirits wholesalers	6	2,237	140	3,019	31	1
Tobacco distributors	4	3,734	129	2,774	34	2
Drugs, chemicals, allied products wholesalers	4	805	103	1,985	29	3
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	7	1,574	166	2,026	44	4
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	13	3,598	641	10,587	152	11
Electrical, electronics, appliance distributors	6	5,752	346	6,313	89	3
Hardware, plumbing-heating goods wholesalers	11	8,375	1,019	20,907	230	2
Lumber, construction materials distributors	8	4,837	307	5,726	62	5
Machinery, equipment, supplies distributors	15	3,514	508	8,559	115	8
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	10	806	116	2,298	44	11
Other merchant wholesalers	13	10,610	489	6,147	108	6
Maoufacturers' sales braoches, sales offices	19	13,825	842	17,754	179	...
Petroleum bulk plaots, termioals aod LP gas facilities	29	10,254	456	9,159	105	17
Merchaodise ageots, brokers	7	7,492	189	3,563	29	7
Assemblers of farm products	9	6,909	110	2,357	40	7

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BLACKHAWK COUNTY (See Waterloo Standard Metropolitan Area, Table 103.)						
CERRO GORDO COUNTY						
Wholesale trade, total	126	XXX	3,795	78,449	998	60
Type of Operation						
Merchant wholesalers	69	30,547	1,905	42,363	569	36
Manufacturers' sales branches, sales offices	16	18,987	806	14,913	161	...
Petroleum bulk plants, terminals and LP gas facilities	24	6,590	284	5,885	62	14
Merchandise agents, brokers	4	5,269	20	(Z)	20	5
Assemblers of farm products	13	41,980	780	14,920	186	5
DUBUQUE COUNTY (See Dubuque Standard Metropolitan Area, Table 103.)						
LINN COUNTY (See Cedar Rapids Standard Metropolitan Area, Table 103.)						
POLK COUNTY (See Des Moines Standard Metropolitan Area, Table 103.)						
POTTAWATTAMIE COUNTY						
Wholesale trade, total	102	XXX	2,988	56 223	814	66
Type of Operation						
Merchant wholesalers	51	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	1	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	35	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	4	2,977	29	582	50	3
Assemblers of farm products	11	(D)	(D)	(D)	(D)	(D)
SCOTT COUNTY						
Wholesale trade, total	243	XXX	10,832	211,474	2,498	106
Type of Operation						
Merchant wholesalers	146	87,111	6,878	132,979	1,587	79
Manufacturers' sales branches, sales offices	50	62,482	2,734	56,000	624	...
Petroleum bulk plants, terminals and LP gas facilities	22	23,159	783	14,214	171	12
Merchandise agents, brokers	23	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	146	87,111	6,878	132,979	1,587	79
Grocery, confectionery, meat wholesalers	19	16,036	1,079	21,159	255	9
Farm products (edible) distributors	4	1,230	83	947	19	3
SCOTT COUNTY--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Beer, wine, distilled spirits wholesalers	7	1,959	158	2,880	46	7
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	...	...	...	...	...	...
Dry goods, apparel wholesalers	3	311	10	(Z)	6	2
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	5	1,397	165	3,113	33	5
Farm products (raw materials) merchants	3	3,707	63	1,506	16	1
Automotive wholesalers	11	8,697	741	12,625	171	8
Electrical, electronics, appliance distributors	15	21,565	1,366	27,817	311	3
Hardware, plumbing-heating goods wholesalers	4	2,032	283	3,888	61	1
Lumber, construction materials distributors	11	8,452	380	8,452	101	3
Machinery, equipment, supplies distributors	34	10,599	1,563	30,548	341	19
Metals, metalwork (except scrap) distributors	4	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	1,080	50	1,065	23	6
Other merchant wholesalers	19	5,323	564	11,817	129	10
Manufacturers' sales branches, sales offices	50	62,482	2,734	56,000	624	...
Petroleum bulk plants, terminals and LP gas facilities	22	23,159	783	14,214	171	12
Merchandise agents, brokers	23	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
WEBSTER COUNTY						
Wholesale trade, total	130	XXX	3,458	65,654	946	84
Type of Operation						
Merchant wholesalers	66	43,972	2,155	40,217	551	47
Manufacturers' sales branches, sales offices	14	9,634	646	11,959	148	...
Petroleum bulk plants, terminals and LP gas facilities	24	7,463	419	8,780	152	16
Merchandise agents, brokers	4	3,215	32	734	31	6
Assemblers of farm products	22	17,512	206	3,964	64	15
WOODBURY COUNTY (See Sioux City Standard Metropolitan Area Table 103.)						

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	5,320	XXX	136,046	XXX	XXX	97,751	1,872,419	34,532	3,632
Merchant wholesalers	1,767	949,132	82,376	109,997	11.6	59,257	1,131,803	19,945	1,205
Manufacturers' sales branches, sales offices	316	363,166	13,171	37,088	10.2	15,248	292,716	4,539	11
Petroleum bulk plants, terminals and LP gas facilities	1,674	246,463	20,812	25,569	10.4	7,637	146,500	2,779	1,520
Merchandise agents, brokers	248	703,036	1,098	8,173	1.2	3,566	68,219	1,891	233
Assemblers of farm products	1,315	963,713	18,589	26,272	2.7	12,043	233,181	5,378	663
STANDARD METROPOLITAN AREAS									
CEDAR RAPIDS									
Total	213	XXX	(NA)	XXX	XXX	8,226	152,038	2,511	118
Merchant wholesalers	130	75,797	8,222	10,366	13.7	5,873	107,767	1,786	71
Manufacturers' sales branches, sales offices	28	32,420	450	4,202	13.0	1,480	28,063	413	...
Petroleum bulk plants, terminals and LP gas facilities	28	7,924	(NA)	(NA)	(NA)	527	9,775	173	26
Merchandise agents, brokers	11	12,506	3	270	2.2	168	3,073	49	7
Assemblers of farm products	16	9,130	194	390	4.3	178	3,360	90	14
DAVENPORT-ROCK ISLAND-MOLINE									
Total	347	XXX	(NA)	XXX	XXX	12,794	245,422	3,947	168
Merchant wholesalers	201	108,470	9,668	13,229	12.2	7,280	139,821	2,300	124
Manufacturers' sales branches, sales offices	75	123,843	5,486	8,170	6.6	4,327	84,092	1,305	2
Petroleum bulk plants, terminals and LP gas facilities	38	24,093	(NA)	(NA)	(NA)	530	10,211	157	25
Merchandise agents, brokers	28	24,340	101	999	4.1	568	9,687	150	14
Assemblers of farm products	5	1,868	115	141	7.5	89	1,611	35	3
DES MOINES									
Total	524	XXX	(NA)	XXX	XXX	25,062	475,337	7,709	251
Merchant wholesalers	321	248,934	23,497	30,890	12.4	17,235	326,543	5,384	194
Manufacturers' sales branches, sales offices	102	188,997	5,801	18,737	9.9	6,091	115,619	1,729	...
Petroleum bulk plants, terminals and LP gas facilities	38	25,480	(NA)	(NA)	(NA)	813	15,623	277	25
Merchandise agents, brokers	47	92,173	885	1,716	1.9	714	13,731	241	24
Assemblers of farm products	16	12,011	312	416	3.5	209	3,821	78	8
DUBUQUE									
Total	111	XXX	(NA)	XXX	XXX	4,353	82,229	1,435	67
Merchant wholesalers	63	30,001	4,195	4,581	15.3	2,565	47,661	834	45
Manufacturers' sales branches, sales offices	19	21,894	1,091	3,031	13.8	1,556	30,128	509	...
Petroleum bulk plants, terminals and LP gas facilities	19	6,700	(NA)	(NA)	(NA)	191	3,578	64	13
Merchandise agents, brokers	1	35	...	9	25.7	1	(Z)	1	2
Assemblers of farm products	9	7,811	22	82	1.0	40	832	27	7
OMAHA									
Total	791	XXX	(NA)	XXX	XXX	36,889	703,179	11,405	446
Merchant wholesalers	464	454,337	35,553	40,976	9.0	22,291	425,540	7,069	289
Manufacturers' sales branches, sales offices	131	267,660	16,956	19,292	7.2	11,095	210,719	3,278	...
Petroleum bulk plants, terminals and LP gas facilities	54	25,385	(NA)	(NA)	(NA)	996	19,335	331	45
Merchandise agents, brokers	112	616,861	52	4,372	0.7	1,921	36,894	537	94
Assemblers of farm products	30	71,841	1,325	1,499	2.1	586	10,691	190	18
SIOUX CITY									
Total	304	XXX	(NA)	XXX	XXX	11,266	233,873	3,543	240
Merchant wholesalers	169	157,566	12,403	13,825	8.8	7,670	162,672	2,456	122
Manufacturers' sales branches, sales offices	32	22,121	1,732	2,339	10.6	1,398	27,403	407	4
Petroleum bulk plants, terminals and LP gas facilities	34	7,351	(NA)	(NA)	(NA)	279	5,462	96	38
Merchandise agents, brokers	40	409,345	...	2,251	0.5	1,066	21,134	316	55
Assemblers of farm products	29	133,665	955	1,968	1.5	853	17,202	268	21
WATERLOO									
Total	146	XXX	(NA)	XXX	XXX	4,484	81,620	1,358	88
Merchant wholesalers	104	48,257	4,561	6,521	13.5	3,766	68,332	1,131	62
Manufacturers' sales branches, sales offices	10	9,837	338	641	6.5	398	7,444	105	...
Petroleum bulk plants, terminals and LP gas facilities	22	6,484	(NA)	(NA)	(NA)	205	3,738	63	21
Merchandise agents, brokers	5	4,413	...	202	4.6	55	1,030	33	2
Assemblers of farm products	5	3,310	48	254	7.7	60	1,076	26	3

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BLACKHAWK COUNTY (See Waterloo Standard Metropolitan Area)									
CERRO GORDO COUNTY									
Total	106	xxx	3,527	xxx	xxx	2,339	45,287	868	51
Merchant wholesalers	47	22,962	1,802	2,416	10.5	1,288	25,480	487	20
Other operating types	59	31,399	1,725	1,782	5.7	1,051	19,807	381	31
DUBUQUE COUNTY (See Dubuque Standard Metropolitan Area)									
LINN COUNTY (See Cedar Rapids Standard Metropolitan Area)									
POLK COUNTY (See Des Moines Standard Metropolitan Area)									
POTTAWATTAMIE COUNTY									
Total	88	xxx	3,031	xxx	xxx	1,501	28,451	548	75
Merchant wholesalers	38	38,074	2,084	2,379	6.2	1,049	19,669	370	35
Other operating types	50	17,269	947	1,023	5.9	452	8,782	178	40
SCOTT COUNTY									
Total	192	xxx	10,128	xxx	xxx	7,068	133,893	2,154	77
Merchant wholesalers	102	56,959	5,433	6,962	12.2	3,982	76,456	1,226	52
Other operating types	90	95,351	4,695	6,661	7.0	3,086	57,437	928	25
WEBSTER COUNTY									
Total	110	xxx	3,273	xxx	xxx	2,875	53,007	966	64
Merchant wholesalers	51	38,407	1,670	3,544	9.2	1,890	32,889	606	32
Other operating types	59	39,864	1,603	1,894	4.8	985	20,118	360	32
WOODBURY COUNTY (See Sioux City Standard Metropolitan Area)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1]Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

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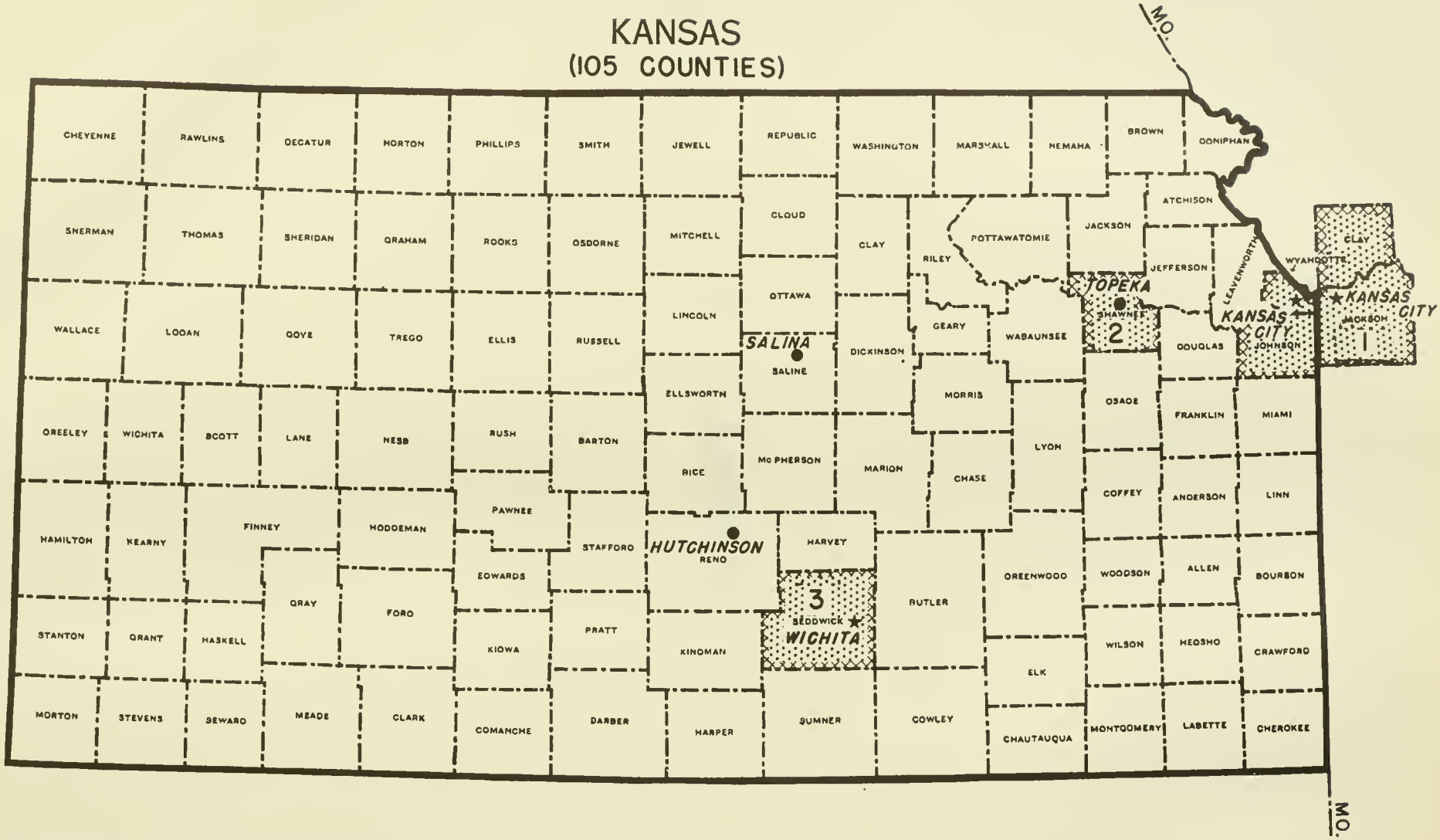
KANSAS

KANSAS
(105 COUNTIES)



STANDARD METROPOLITAN AREAS

CODE

1 KANSAS CITY, MO.

2 TOPEKA

3 WICHITA

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREAS

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	4,265	XXX	140,879	XXX	XXX	89,213	1,810,707	23,638	24,348	25,266	24,799	2,709
Type of Operation												
Merchant wholesalers	1,702	953,439	90,913	110,336	11.6	58,306	1,197,821	14,263	14,673	15,081	15,054	1,078
Manufacturers' sales branches, sales offices	158	238,320	22,276	24,275	10.2	12,223	245,159	2,654	2,679	3,071	2,619	3
Petroleum bulk plants, termioals and LP gas facilities	1,251	201,829	12,239	24,173	12.0	6,896	133,493	1,935	1,983	2,044	2,049	1,026
Merchandise agents, brokers	210	361,848	670	7,177	2.0	2,818	60,845	1,849	1,825	1,816	2,022	223
Assemblers of farm products	944	285,374	14,781	21,133	7.4	8,970	173,389	2,937	3,188	3,254	3,055	379
Type by Kind of Business												
Merchant wholesalers	1,702	953,439	90,913	110,336	11.6	58,306	1,197,821	14,263	14,673	15,081	15,054	1,078
Grocery, confectionery, meat wholesalers	178	178,299	14,183	15,116	8.5	8,323	173,487	2,130	2,140	2,112	2,145	139
General-line grocery wholesalers	46	118,380	9,589	9,647	8.1	5,730	122,400	1,386	1,386	1,375	1,366	18
Confectionery wholesalers	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	46	11,133	692	1,712	15.4	768	15,014	225	225	217	235	49
Specialty-line grocery wholesalers	73	44,966	3,671	3,355	7.5	1,609	32,510	455	467	459	481	62
Farm products (edible) distributors	89	34,173	963	4,384	12.8	2,346	43,007	776	780	722	731	87
Poultry, poultry products distributors	43	9,841	170	1,031	10.5	442	9,858	200	198	195	211	49
Fresh fruit, vegetable wholesalers	46	24,332	793	3,353	13.8	1,904	33,149	576	582	527	520	38
Beer, wine, distilled spirits wholesalers	117	53,546	5,946	6,752	12.6	3,143	57,445	703	709	755	794	73
Beer, ale distributors	97	26,519	1,527	4,188	15.8	1,847	33,947	431	442	495	509	71
Wine, distilled spirits wholesalers	20	27,027	4,419	2,564	9.5	1,296	23,498	272	267	260	285	2
Tobacco distributors	47	33,549	1,314	1,581	4.7	856	17,109	296	301	305	308	53
Drugs, chemicals, allied products wholesalers	35	19,635	2,574	3,215	16.4	1,803	43,694	473	481	475	502	16
General-line drug wholesalers	5	12,731	1,973	1,872	14.7	1,101	23,901	317	311	302	306	...
Specialty-line drug, toiletries wholesalers	11	2,747	148	527	19.2	292	10,199	70	72	67	90	11
Industrial chemicals, explosives distributors	13	3,162	308	569	18.0	282	7,021	60	72	79	78	4
Paint, varnish wholesalers	6	995	145	247	24.8	128	2,573	26	26	27	28	1
Dry goods, apparel wholesalers	9	3,690	397	575	15.6	279	5,462	97	103	99	96	8
Clothing, furnishings, footwear wholesalers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	26	8,038	1,126	1,539	19.1	831	14,851	178	188	189	194	19
Furniture (household, office) wholesalers	18	3,155	557	893	28.3	485	9,137	115	119	125	126	16
Home furnishings, floor coverings wholesalers	8	4,883	569	646	13.2	346	5,714	63	69	64	68	3
Paper, allied products wholesalers	30	10,987	1,456	2,146	19.5	1,359	32,027	349	342	346	348	16
Coarse paper and products wholesalers	14	7,128	976	1,064	14.9	668	16,677	147	147	147	153	9
Printing and fine paper distributors	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	11	2,205	297	784	35.6	525	12,012	156	151	154	155	7
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	109	217,440	10,130	11,496	5.3	4,284	88,588	955	1,111	1,337	1,099	55
Automotive wholesalers	242	43,024	9,655	11,069	25.7	6,696	138,109	1,730	1,734	1,729	1,789	151
Motor vehicle distributors	16	3,701	289	877	23.7	470	9,659	116	119	123	123	11
Automotive equipment, tire-tube wholesalers	226	39,323	9,366	10,192	25.9	6,226	128,450	1,614	1,615	1,606	1,666	140
Electrical, electronics, appliance distributors	55	61,701	7,128	7,252	11.8	4,107	86,809	837	844	868	887	19
Electrical apparatus, supplies distributors	25	27,294	3,313	2,833	10.4	1,713	36,504	384	378	400	395	7
Electrical appliance, radio, TV set wholesalers	12	29,242	3,098	3,343	11.4	1,834	34,474	331	346	346	356	3
Electronic parts, equipment distributors	18	5,165	717	1,076	20.8	560	15,831	122	120	122	136	9
Hardware, plumbing-heating goods wholesalers	46	35,090	6,721	5,469	15.6	3,266	68,215	760	752	767	784	18
Hardware wholesalers	14	17,768	4,237	3,084	17.4	1,888	38,617	467	467	476	473	7
Plumbing, heating equipment, supplies distributors	32	17,322	2,484	2,385	13.8	1,378	29,598	293	285	291	311	11
Lumber, construction materials distributors	118	58,176	4,527	10,086	17.3	5,519	116,117	1,145	1,232	1,336	1,342	52
Lumber, millwork wholesalers	33	26,734	2,418	3,264	12.2	1,877	40,623	384	400	423	415	12
Construction materials distributors	85	31,442	2,109	6,822	21.7	3,642	75,494	761	832	913	927	40
Machinery, equipment, supplies distributors	325	120,606	18,336	19,177	15.9	10,406	212,434	2,358	2,383	2,430	2,415	169
Air conditioning, comm. refrigeration equip., distrs	24	5,135	888	1,119	21.8	652	14,389	149	151	136	149	17
Commercial machines, equipment distributors	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers	24	17,485	3,934	3,491	20.0	2,076	47,799	424	420	433	428	8
Farm-garden machinery, equipment wholesalers	20	3,866	535	747	19.3	360	7,081	79	86	92	85	13
Industrial machinery, equipment distributors	110	60,573	8,240	6,518	10.8	3,013	56,622	658	674	707	707	39
Industrial materials, supplies distributors	42	13,561	2,082	2,330	17.2	1,405	27,878	322	322	327	319	15
Professional equipment, supplies distributors	23	7,075	953	1,451	20.5	956	18,467	233	234	238	232	10
Service establishment supply houses	52	6,695	966	1,860	27.8	938	21,023	254	256	253	251	54
Transportation equipment distributors	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	16	6,389	1,032	1,011	15.8	499	9,580	110	136	122	127	6
Iron, steel and products distributors	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	105	14,477	1,341	3,155	21.8	1,576	32,031	487	566	571	575	87
Iron, steel scrap dealers	73	8,704	1,088	1,714	19.7	909	17,812	279	324	309	305	62
Waste materials dealers	32	5,773	253	1,441	25.0	667	14,219	208	242	262	270	25
Other merchant wholesalers	155	54,619	4,084	6,313	11.6	3,013	58,856	879	871	918	918	110
Amusement, sporting goods distributors	12	5,584	998	817	14.6	486	9,432	114	113	124	121	6
Book, magazine, newspaper wholesalers	19	5,025	307	990	19.7	567	10,120	206	196	207	177	17
Coal wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	62	15,486	2,111	2,133	13.8	921	19,743	285	283	312	310	47
Jewelry wholesalers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	38	11,364	313	1,155	10.2	503	9,257	126	126	131	157	19
Gift, art goods, greeting card wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Flower, bulb, plant wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	158	238,320	22,276	24,275	10.2	12,223	245,159	2,654	2,679	3,071	2,619	3
Sales branches (with stocks)	116	168,070	22,276	21,496	12.8	10,796	217,901	2,388	2,400	2,806	2,336	...
Sales offices (without stocks)	42	70,250	...	2,779	4.0	1,427	27,258	266	279	265	283	3
Food and kindred products	38	28,369	706	4,115	14.5	2,010	38,858	451	464	458	459	...
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	10	6,949	568	1,267	18.2	665	12,602	132	132	130	132	...
Rubber products	4	10,043	870	1,032	10.3	326	5,873	67	64	60	62	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Primary metal products	5	23,362	225	471	2.0	189	4,976	30	33	33	32	...
Fabricated metal products	4	5,817	772	975	16.8	382	6,530	69	76	80	73	...
Machinery (except electrical)	50	57,914	10,578	7,733	13.4	4,693	98,506	968	997	1,398	945	1
Electrical machinery	7	9,575	38	455	4.8	260	5,505	40	41	45	48	...
Transportation equipment	14	71,899	7,738	6,127	8.5	2,465	47,396	593	575	573	570	...
Instruments and related products	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	9	12,062	211	612	5.1	286	5,487	78	76	72	76	2
Petroleum bulk plants, terminals and LP gas facilities	1,251	201,829	12,239	24,173	12.0	6,896	133,493	1,935	1,983	2,044	2,049	1,026
Gasoline, distillates, residuals	1,223	198,083	11,798	23,278	11.8	6,474	125,540	1,830	1,875	1,936	1,942	1,015
Bulk plants	1,216	173,630	9,429	21,135	12.2	5,874	113,787	1,690	1,733	1,788	1,793	1,014
Distributing terminals	7	24,453	2,369	2,143	8.8	600	11,753	140	142	148	149	1
Wholesale LP gas facilities	28	3,746	441	895	23.9	422	7,953	105	108	108	107	11
Merchandise agents, brokers	210	361,848	670	7,177	2.0	2,818	60,845	1,849	1,825	1,816	2,022	223
Groceries, confectionery, meats	23	44,078	2	1,033	2.3	477	10,071	89	89	93	97	15
Farm products (edible)	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	115	271,416	519	4,004	1.5	1,548	36,409	1,583	1,546	1,528	1,723	164
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	6	22,543	7	282	1.2	116	2,306	25	28	28	24	9
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	109	248,873	512	3,722	1.5	1,432	34,103	1,558	1,518	1,500	1,699	155
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	8	4,315	1	255	5.9	110	753	11	9	9	11	6
Electrical-electronic apparatus, equip., appliances	5	1,938	...	217	11.2	30	962	7	7	9	10	1
Hardware, plumbing, heating goods	5	2,358	3	159	6.7	46	1,142	10	12	10	13	4
Lumber, construction materials	7	6,172	35	217	3.5	86	1,506	22	19	20	19	3
Machinery, equipment, supplies	16	6,778	37	358	5.3	120	2,358	28	29	34	36	13
Metals, metalwork (except scrap)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	18	16,412	70	651	4.0	290	5,535	80	80	83	80	10
Assemblers of farm products	944	285,374	14,781	21,133	7.4	8,970	173,389	2,937	3,188	3,254	3,055	379
Dairy, poultry products	95	30,048	594	2,428	8.1	1,241	24,958	525	600	573	564	87
Fresh fruits, vegetables	5	442	10	92	20.8	38	526	14	13	11	13	2
Farm products (raw materials)	793	244,495	13,558	17,543	7.2	7,099	135,985	2,180	2,336	2,430	2,247	257
Farm supplies	51	10,389	619	1,070	10.3	592	11,920	218	239	240	231	33
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Kansas, total	4,265	89,213	1,810,707	24,799	2,709	1,702	953,439	2,563	1,087,371
Allen County	31	278	4,826	92	29	12	2,860	19	3,284
Iola	16	200	3,391	59	16	9	2,770	7	1,621
Remainder of County	15	78	1,435	33	13	3	90	12	1,663
Anderson County	24	168	4,045	82	20	7	997	17	2,953
Atchison County	46	1,472	30,997	392	26	27	15,531	19	2,803
Atchison	32	1,402	29,847	368	16	23	15,099	9	1,839
Remainder of County	14	70	1,150	24	10	4	432	10	964
Barber County	33	193	5,041	90	22	5	1,229	28	8,157
Barton County	109	2,382	50,665	607	61	50	25,425	59	15,691
Great Bend	58	1,958	41,698	470	24	38	21,867	20	9,428
Remainder of County	51	424	8,967	137	37	12	3,558	39	6,263
Bourbon County	29	22.	4,654	112	25	9	2,613	20	5,072
Fort Scott	21	178	3,741	87	16	9	2,613	12	3,238
Remainder of County	8	44	913	25	9	...	...	8	1,834
Brown County	33	217	4,487	86	25	7	1,484	26	5,314
Butler County	51	573	10,406	156	44	25	8,719	26	5,837
El Dorado	25	417	7,908	110	19	18	5,582	7	2,015
Remainder of County	26	156	2,498	46	25	7	3,137	19	3,822
Chase County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Chautauqua County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Cherokee County	21	300	6,543	98	21	10	3,801	11	3,772
Cheyenne County	19	94	1,371	37	12	...	...	19	12,046
Clark County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Clay County	28	201	3,803	91	29	7	831	21	7,975
Cloud County	46	895	21,787	321	27	15	10,518	31	11,765
Concordia	21	725	15,847	249	11	12	9,671	9	5,372
Remainder of County	25	170	5,940	72	16	3	847	22	6,393
Coffey County	29	117	2,377	58	20	5	590	24	3,957
Comanche County	17	130	2,739	63	7	4	526	13	7,614
Cowley County	70	859	16,851	318	48	33	9,720	37	7,651
Arkansas City	30	333	6,853	161	19	20	5,551	10	1,788
Winfield	25	(D)	(D)	(D)	(D)	11	(D)	14	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Crawford County	75	1,614	32,181	468	51	50	19,435	25	12,396
Pittsburg	48	1,424	27,995	394	31	37	17,006	11	9,607
Remainder of County	27	190	4,186	74	20	13	2,429	14	2,789
Decatur County	21	(D)	(D)	(D)	(D)	1	(D)	20	(D)
Dickinson County	54	434	8,969	181	32	13	5,944	41	9,247
Abilene	13	(D)	(D)	(D)	(D)	4	(D)	9	(D)
Remainder of County	41	(D)	(D)	(D)	(D)	9	(D)	32	(D)
Doniphan County	11	106	2,171	40	8	...	...	11	2,762
Douglas County	39	526	11,551	198	27	20	5,323	19	4,135
Lawrence	32	(D)	(D)	(D)	(D)	18	(D)	14	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Edwards County	21	(D)	(D)	(D)	(D)	4	(D)	17	(D)
Elk County	11	28	553	14	11	3	707	8	921
Ellis County	46	592	10,709	196	36	21	6,730	25	6,809
Hays	29	(D)	(D)	(D)	(D)	19	(D)	10	(D)
Remainder of County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Ellsworth County	21	252	4,677	71	14	3	527	18	4,666
Finney County	32	639	14,564	194	19	17	3,270	15	6,077
Garden City	26	(D)	(D)	(D)	(D)	15	(D)	11	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Ford County	68	1,537	31,429	403	23	33	12,884	35	36,631
Dodge City	39	(D)	(D)	(D)	(D)	23	(D)	16	(D)
Remainder of County	29	(D)	(D)	(D)	(D)	10	(D)	19	(D)
Franklin County	37	375	6,023	118	38	15	2,126	22	5,386
Ottawa	25	(D)	(D)	(D)	(D)	13	(D)	12	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Geary County	28	397	6,699	119	18	13	4,976	15	3,250
Junction City	24	385	6,465	115	17	13	4,976	11	2,992
Remainder of County	4	12	(Z)	4	1	...	...	4	258
Cove County	21	(D)	(D)	(D)	(D)	1	(D)	20	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Graham County	20	121	3,113	62	13	6	1,357	14	3,260
Grant County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Gray County	23	158	3,117	51	10	3	993	20	2,984
Greeley County	11	68	1,310	18	2	...	...	11	1,393
Greenwood County	24	109	2,151	45	20	9	1,694	15	2,658
Hamilton County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Harper County	53	288	5,640	118	22	9	1,532	44	5,395
Harvey County	39	488	8,062	186	23	11	1,758	28	6,617
Newton	20	(D)	(D)	(D)	(D)	9	(D)	11	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Haskell County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Hodgeman County	8	83	1,775	27	5	...	...	8	1,135
Jackson County	13	170	4,021	81	10	...	...	13	4,737
Jefferson County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Jewell County	20	80	1,605	49	15	...	...	20	3,644
Johnson County	61	1,435	35,552	368	54	24	31,177	37	12,323
Olathe	17	(D)	(D)	(D)	(D)	7	(D)	10	(D)
Remainder of County	44	(D)	(D)	(D)	(D)	17	(D)	27	(D)
Kearny County	7	50	955	13	4	...	...	7	1,290
Kingman County	39	(D)	(D)	(D)	(D)	2	(D)	37	(D)
Kiowa County	19	88	1,925	24	10	3	608	16	1,783
Labette County	47	404	8,153	147	46	18	4,457	29	12,685
Parsons	27	287	5,630	92	30	15	4,250	12	7,736
Remainder of County	20	117	2,523	55	16	3	207	17	4,949
Lane County	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Leavenworth County	31	326	6,611	99	24	18	3,017	13	3,499
Leavenworth	27	310	6,318	94	19	18	3,017	9	2,574
Remainder of County	4	16	(Z)	5	5	...	...	4	925
Lincoln County	26	112	2,372	56	8	6	1,596	20	3,691
Linn County	16	(D)	(D)	(D)	(D)	2	(D)	14	(D)
Logan County	28	(D)	(D)	(D)	(D)	2	(D)	26	(D)
Lyon County	59	574	9,644	190	52	27	5,658	32	9,903
Emporia	38	478	7,504	128	26	20	4,669	18	4,388
Remainder of County	21	96	2,140	62	26	7	989	14	5,515
McPherson County	51	688	13,437	223	38	14	18,062	37	8,176
McPherson	19	(D)	(D)	(D)	(D)	9	(D)	10	(D)
Remainder of County	32	(D)	(D)	(D)	(D)	5	(D)	27	(D)
Marion County	34	249	4,014	108	30	5	1,148	29	4,094
Marshall County	42	342	6,419	162	35	6	795	36	9,085
Meade County	25	180	3,452	75	10	5	1,414	20	4,043
Miami County	30	226	4,062	76	27	13	3,633	17	3,388
Mitchell County	27	214	3,833	114	21	6	2,106	21	4,731
Montgomery County	78	1,430	26,033	409	52	48	13,754	30	15,664
Coffeyville	35	933	16,524	253	25	27	8,790	8	7,343
Independence	27	351	6,551	105	16	16	4,255	11	2,955
Remainder of County	16	146	2,958	51	11	5	709	11	5,366
Morris County	18	61	1,271	46	18	3	139	15	2,920
Morton County	16	137	3,017	69	5	3	762	13	4,747
Nemaha County	33	284	5,790	128	18	5	863	28	6,341
Neosho County	38	702	17,117	198	23	21	6,592	17	3,238
Chanute	25	503	9,623	153	17	18	5,538	7	1,024
Remainder of County	13	199	7,494	45	6	3	1,054	10	2,214
Ness County	30	177	2,973	70	15	...	...	30	5,940
Norton County	33	211	4,222	92	27	9	2,549	24	6,829
Osage County	19	96	1,956	48	18	5	526	14	4,647
Osborne County	27	(D)	(D)	(D)	(D)	1	(D)	26	(D)
Ottawa County	26	155	2,861	74	14	3	564	25	6,160

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Pawnee County	29	314	6,561	126	17	4	289	25	9,938
Phillips County	27	193	3,812	84	29	4	1,949	23	6,647
Pottawatomie County	20	(D)	(D)	(D)	(D)	1	(D)	19	(D)
Pratt County	40	392	7,996	111	22	14	4,540	26	3,589
Pratt	21	(D)	(D)	(D)	(D)	12	(D)	9	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Rawlins County	24	(D)	(D)	(D)	(D)	2	(D)	22	(D)
Reno County	146	4,110	83,871	1,122	93	75	58,605	71	28,208
Hutchinson	102	3,569	73,552	918	66	64	46,502	38	20,508
Remainder of County	44	541	10,319	204	27	11	12,103	33	7,700
Republic County	33	187	4,222	96	22	9	683	24	4,186
Rice County	49	553	9,757	182	30	16	7,292	33	12,280
Riley County	42	672	13,156	215	28	22	7,988	20	5,968
Manhattan	30	556	10,504	170	17	18	6,594	12	4,808
Remainder of County	12	116	2,652	45	11	4	1,394	8	1,160
Rooks County	39	216	4,677	92	22	11	3,305	28	8,891
Rush County	27	202	3,946	91	13	4	1,097	23	8,053
Russell County	48	371	8,423	127	23	19	8,944	29	4,846
Russell	25	270	5,327	77	10	12	6,377	13	3,456
Remainder of County	23	101	3,096	50	13	7	2,567	16	1,390
Saline County	111	3,899	79,626	1,037	77	69	85,446	42	40,387
Salina	99	(D)	(D)	(D)	(D)	68	(D)	31	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Scott County	16	81	1,796	39	10	5	449	11	2,122
Sedgwick County	585	26,790	544,771	6,261	309	403	264,501	182	261,421
Wichita	531	25,965	528,810	6,041	276	386	250,533	145	238,952
Remainder of County	54	825	15,961	220	33	17	13,968	37	22,469
Seward County	33	622	16,167	175	18	17	21,130	16	3,302
Liberal	28	(D)	(D)	(D)	(D)	15	(D)	13	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Shawnee County	180	7,928	159,446	2,001	91	126	85,220	54	24,916
Topeka	159	7,351	143,663	1,840	79	118	81,870	41	17,093
Remainder of County	21	577	15,783	161	12	8	3,350	13	7,823
Sheridan County	11	34	616	23	5	...	...	11	3,036
Sherman County	29	230	4,959	96	23	6	1,870	23	7,558
Smith County	25	151	3,088	51	22	4	2,337	21	2,838
Stafford County	31	156	2,637	42	14	3	643	28	4,793
Stanton County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Stevens County	15	(D)	(D)	(D)	(D)	1	(D)	14	(D)
Sumner County	72	452	10,231	176	44	10	5,871	62	8,825
Wellington	18	(D)	(D)	(D)	(D)	7	(D)	11	(D)
Remainder of County	54	(D)	(D)	(D)	(D)	3	(D)	51	(D)
Thomas County	54	717	13,541	239	32	17	6,205	37	10,197
Trego County	16	75	1,413	49	9	...	...	16	6,886
Wabaunsee County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Wallace County	11	(D)	(D)	(D)	(0)	1	(D)	10	(D)
Washington County	34	402	7,704	158	19	5	1,070	29	9,659
Wichita County	15	142	3,626	70	5	3	858	12	7,141
Wilson County	24	150	2,501	60	21	8	490	16	4,519
Woodson County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Wyandotte County	195	13,624	271,678	3,113	102	130	119,984	65	146,547
Kansas City	169	11,343	224,070	2,592	85	117	106,609	52	110,192
Remainder of County	26	2,281	47,608	521	17	13	13,375	13	36,355

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
KANSAS CITY STANDARD METROPOLITAN AREA—Consists of Johnson and Wyandotte Counties, Kans.; and Clay and Jackson Counties, Mo.						
Wholesale trade, total	2,105	XXX	132,908	2,631,361	29,227	1,155
Type of Operation						
Merchant wholesalers	1,304	1,270,680	77,127	1,543,155	17,908	824
Manufacturers' sales branches, sales offices	355	1,061,283	44,626	880,789	8,982	...
Petroleum bulk plants, termioals aod LP gas facilities	100	75,142	2,602	48,691	648	59
Merchandise agents, brokers	316	770,383	7,634	142,283	1,478	237
Assemblers of farm products	30	80,084	919	16,443	211	35
Type by Kind of Business						
Merchant wholesalers	1,304	1,270,680	77,127	1,543,155	17,908	824
Grocery, confectionery, meat wholesalers	96	107,152	5,635	110,163	1,396	80
General-line grocery wholesalers	11	50,013	2,308	43,206	511	1
Confectionery wholesalers	6	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	2	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	30	22,443	1,503	31,513	382	41
Specialty-line grocery wholesalers	47	30,953	1,345	26,319	399	35
Farm products (edible) distributors	82	54,270	2,497	54,064	584	99
Poultry, poultry products distributors	21	6,253	200	4,725	76	27
Fresh fruit, vegetable wholesalers	61	48,017	2,297	49,339	508	72
Beer, wine, distilled spirits wholesalers	50	45,906	2,991	60,688	655	20
Beer, ale distributors	30	16,921	1,607	31,562	344	15
Wine, distilled spirits wholesalers	20	28,985	1,384	29,126	311	5
Tobacco distributors	13	33,767	1,014	15,539	237	6
Drugs, chemicals, allied products wholesalers	57	33,992	3,988	78,650	979	28
General-line drug wholesalers	3	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	28	7,773	1,500	29,946	387	12
Industrial chemicals, explosives distributors	17	10,454	1,028	20,513	220	6
Paint, varnish wholesalers	9	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	41	31,278	2,682	50,181	801	26
Clothing, furnishings, footwear wholesalers	27	16,912	1,435	25,102	331	19
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	10	3,620	228	5,093	49	6
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	49	(D)	(D)	(D)	(D)	(D)
Furniture (household, office) wholesalers	24	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	25	23,942	2,177	42,296	504	10
Paper, allied products wholesalers	41	42,383	3,014	65,643	616	16
Coarse paper and products wholesalers	12	(D)	(D)	(D)	(D)	(D)
Printing and fine paper distributors	14	25,229	1,582	38,514	306	1
Stationery, office supplies wholesalers	14	3,223	452	9,832	120	9
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	58	327,647	4,064	82,775	984	44
Automotive wholesalers	125	48,274	5,662	111,743	1,318	78
Motor vehicle distributors	11	11,102	667	12,626	148	6
Automotive equipment, tire-tube wholesalers	114	37,172	4,995	99,117	1,170	72
Electrical, electronics, appliance distributors	58	82,830	5,988	113,688	1,224	23
Electrical apparatus, supplies distributors	25	35,325	2,921	53,164	585	12
Electrical appliance, radio, TV set wholesalers	20	40,878	2,320	46,926	448	5
Electronic parts, equipment distributors	13	6,627	747	13,598	191	6
Hardware, plumbing-heating goods wholesalers	57	51,993	4,925	92,975	1,151	30
Hardware wholesalers	19	27,286	2,864	52,821	710	12
Plumbing, heating equipment, supplies distributors	38	24,707	2,061	40,154	441	18
Lumber, construction materials distributors	84	85,883	6,117	128,683	1,334	27
Lumber, millwork wholesalers	37	56,760	3,049	59,305	634	6
Construction materials distributors	47	29,123	3,068	69,378	700	21

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
KANSAS CITY STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Machinery, equipment, supplies distributors	276	126,161	14,121	260,266	2,968	181
Air conditioning, comm. refrigeration equip., distrs.	18	7,422	573	11,094	120	14
Commercial machines, equipment distributors	29	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers	17	23,930	2,549	45,963	446	14
Farm-garden machinery, equipment wholesalers	16	13,348	949	17,583	222	7
Industrial machinery, equipment distributors	49	25,119	2,369	43,084	427	31
Industrial materials, supplies distributors	40	20,228	2,455	45,046	509	19
Professional equipment, supplies distributors	39	13,541	1,905	35,011	444	23
Service establishmeot supply houses	59	13,940	2,347	44,429	517	34
Transportation equipment distributors	9	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	27	29,117	2,424	48,639	492	10
Iron, steel and products distributors	22	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	5	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	50	(D)	(D)	(D)	(D)	(D)
Iron, steel scrap dealers	27	7,726	652	10,982	181	26
Waste materials dealers	23	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	140	127,805	7,758	189,663	2,077	82
Amusement, sporting goods distributors	23	7,131	685	12,957	289	11
Book, magazine, newspaper wholesalers	3	(D)	(D)	(D)	(D)	(D)
Coal wholesalers	6	5,286	247	4,410	52	1
Farm supplies wholesalers	21	37,941	1,467	30,830	412	3
Jewelry wholesalers	27	10,480	1,300	32,088	328	31
Petroleum products distributors	15	11,798	750	13,990	147	7
Gift, art goods, greeting card wholesalers	9	1,812	188	4,585	69	5
Flower, bulb, plant wholesalers	4	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	32	49,198	2,581	81,421	642	22
Manufacturers' sales branches, sales offices	355	1,061,283	44,626	880,789	8,982	...
Sales branches (with stocks)	237	716,751	36,233	723,388	7,498	...
Sales offices (without stocks)	118	344,532	8,393	157,401	1,484	...
Food and kindred products	32	141,863	5,898	113,380	1,201	...
Textile mill products	5	8,622	485	7,329	61	...
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	...	...	...	...	...	...
Paper and allied products	9	16,534	583	11,169	108	...
Chemicals and allied products	48	(D)	(D)	(D)	(D)	(D)
Rubber products	10	(D)	(D)	(D)	(D)	(D)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	16	(D)	(D)	(D)	(D)	(D)
Primary metal products	22	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	23	53,710	1,484	31,151	270	...
Machinery (except electrical)	81	144,241	10,225	208,502	2,016	...
Electrical machinery	33	(D)	(D)	(D)	(D)	(D)
Transportation equipmeat	28	204,441	5,341	108,741	1,149	...
Instruments and related products	19	9,886	1,359	25,424	325	...
Other manufacturers' products*	27	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	100	75,142	2,602	48,691	648	59
Gasoline, distillates, residuals	94	74,040	2,428	45,159	602	59
Bulk plants	91	(D)	(D)	(D)	(D)	(D)
Distributing terminals	3	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	6	1,102	174	3,532	46	...
Merchandise agents, brokers	316	770,383	7,634	142,283	1,478	237
Groceries, confectionery, meats	42	(D)	(D)	(D)	(D)	(D)
Farm products (edible)	12	32,982	248	4,236	43	5
Dairy, poultry products	3	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	9	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	3	10,304	434	4,575	56	1
Apparel (including footwear)	8	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	3	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
KANSAS CITY STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Furniture, home furnishings	11	9,752	133	2,312	28	11
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	51	303,135	1,729	32,448	395	46
Cotton	...	...	...	...	...	...
Grain	11	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	38	295,118	1,115	22,226	274	43
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)
Automotive	19	21,533	391	7,094	66	11
Electrical-electronic apparatus, equip., appliances	46	41,636	819	16,842	137	30
Hardware, plumbing, heating goods	18	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	18	11,953	166	3,374	45	18
Machinery, equipment, supplies	40	(D)	(D)	(D)	(0)	(D)
Metals, metalwork (except scrap)	6	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	38	41,929	1,167	21,069	201	26
Assemblers of farm products	30	80,084	919	16,443	211	35
Dairy, poultry products	7	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	17	74,595	723	11,746	137	17
Farm supplies	4	2,987	60	1,181	17	6
Other farm products assemblers	...	...	...	...	...	...
TOPEKA STANDARD METROPOLITAN AREA—Coextensive with Shawnee County, Kans.						
Wholesale trade, total	180	XXX	7,928	159,446	2,001	91
Type of Operation						
Merchant wholesalers	126	85,220	6,383	130,903	1,644	69
Manufacturers' sales branches, sales offices	22	7,565	1,045	19,281	221	3
Petroleum bulk plants, termionls and LP gas facilities	22	11,800	386	6,813	97	16
Merchandise agents, brokers	4	2,126	28	740	9	2
Assemblers of farm products	6	3,425	86	1,709	30	1
Type by Kind of Business						
Merchant wholesalers	126	85,220	6,383	130,903	1,644	69
Grocery, confectionery, meat wholesalers	10	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	8	4,513	364	7,865	148	8
Beer, wine, distilled spirits wholesalers	10	7,392	450	7,685	83	6
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	2,277	176	4,670	69	1
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	1,510	192	4,941	51	...
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	2,295	416	9,808	120	9
Electrical, electronics, appliance distributors	7	3,861	222	6,051	62	2
Hardware, plumbing-heating goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	9	2,716	371	7,960	108	5
Machinery, equipment, supplies distributors	29	10,100	1,274	29,309	294	18
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	1,203	154	3,857	78	2
Other merchant wholesalers	15	5,048	365	7,640	120	7
Manufacturers' sales branches, sales offices	22	7,565	1,045	19,281	221	3
Petroleum bulk plants, termionls and LP gas facilities	22	11,800	386	6,813	97	16
Merchandise agents, brokers	4	2,126	28	740	9	2
Assemblers of farm products	6	3,425	86	1,709	30	1
WICHITA STANDARD METROPOLITAN AREA—Coextensive with Sedgwick County, Kans.						
Wholesale trade, total	585	XXX	26,790	544,771	6,261	309
Type of Operation						
Merchant wholesalers	403	264,501	20,566	419,933	4,871	230
Manufacturers' sales branches, sales offices	64	115,527	4,432	89,456	937	...
Petroleum bulk plants, termionls and LP gas facilities	41	20,730	876	17,635	218	21
Merchandise agents, brokers	55	111,179	736	14,657	187	48
Assemblers of farm products	22	13,985	180	3,090	48	10
Type by Kind of Business						
Merchant wholesalers	403	264,501	20,566	419,933	4,871	230
Grocery, confectionery, meat wholesalers	34	44,114	2,267	44,586	540	30
General-line grocery wholesalers	7	37,241	1,592	31,107	334	4
Confectionery wholesalers	3	483	33	(2)	13	3
Meat, fish wholesalers	9	2,731	231	4,617	67	9
Specialty-line grocery wholesalers	15	3,659	411	8,711	126	14
Farm products (edible) distributors	18	3,940	343	6,331	115	23
Poultry, poultry products distributors	6	909	73	1,608	35	8
Fresh fruit, vegetable wholesalers	12	3,031	270	4,723	80	15
Beer, wine, distilled spirits wholesalers	13	10,976	739	12,558	214	5
Tobacco distributors	6	8,489	99	1,963	45	4
Drugs, chemicals, allied products wholesalers	19	13,430	1,272	29,473	322	11
General- and specialty-line drug wholesalers	10	11,026	1,002	23,014	261	10
Industrial chemicals, paint wholesalers	9	2,404	270	6,459	61	1
Dry goods, apparel wholesalers	4	1,936	196	4,115	69	4
Clothing, furnishings, footwear wholesalers	3	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	11	4,899	539	9,678	110	6
Paper, allied products wholesalers	12	6,257	616	15,939	139	8
Farm products (raw materials) merchants	17	27,346	611	11,171	150	8
Automotive wholesalers	35	12,777	1,894	41,070	456	16
Electrical, electronics, appliance distributors	26	38,199	2,722	55,767	547	9
Hardware, plumbing-heating goods wholesalers	17	10,062	733	15,805	167	4
Hardware wholesalers	3	548	33	(2)	6	3
Plumbing, heating equipment, supplies distributors	14	9,514	700	15,563	161	1
Lumber, construction materials distributors	30	24,718	2,231	44,207	474	9
Lumber, millwork wholesalers	9	7,798	460	10,981	111	5
Construction materials distributors	21	16,920	1,771	33,226	363	4
Machinery, equipment, supplies distributors	106	37,444	4,358	89,276	1,012	66
Commercial machines, equipment distributors	12	1,656	356	6,334	80	8
Industrial machinery, equipment distributors	23	10,233	868	19,836	229	11
Industrial materials, supplies distributors	17	7,430	840	14,806	167	7
Professional equipment, supplies distributors	13	2,516	407	8,751	101	4
Service establishment supply houses	14	2,751	398	10,021	97	15
Other machinery, equipment, supplies distributors	27	12,858	1,489	29,528	338	21
Metals, metalwork (except scrap) distributors	5	2,453	195	4,604	50	1
Scrap, waste materials dealers	14	4,566	582	11,065	165	9
Other merchant wholesalers	36	12,895	1,169	22,325	296	17
Amusement, sporting goods distributors	7	2,499	299	6,265	68	1
Jewelry wholesalers	4	364	48	885	14	6
Merchant wholesalers, n.e.c.	25	10,032	822	15,175	214	10

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WICHITA STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	64	115,527	4,432	89,456	937	...
Sales branches (with stocks)	46	71,802	3,975	80,133	831	...
Sales offices (without stocks)	18	43,725	457	9,323	106	...
Petroleum bulk plants, terminals and LP gas facilities	41	20,730	876	17,635	218	21
Merchandise agents, brokers	55	111,179	736	14,657	187	48
Assemblers of farm products	22	13,985	180	3,090	48	10

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BARTON COUNTY						
Wholesale trade, total	109	XXX	2,382	50,665	607	61
Type of Operation						
Merchant wholesalers	50	25,425	1,755	37,522	420	20
Manufacturers' sales branches, sales offices	6	2,143	169	3,554	29	...
Petroleum bulk plants, termioals and LP gas facilities	28	4,244	236	5,046	70	27
Merchandise agents, brokers	4	1,854	39	776	30	4
Assemblers of farm products	21	7,450	183	3,767	58	10
RENO COUNTY						
Wholesale trade, total	146	XXX	4,110	83,871	1,122	93
Type of Operation						
Merchant wholesalers	75	58,605	2,979	60,272	746	51
Manufacturers' sales branches, sales offices	7	2,655	365	7,910	72	...
Petroleum bulk plants, termioals and LP gas facilities	26	6,489	182	3,866	63	16
Merchandise agents, brokers	8	8,907	90	1,997	94	9
Assemblers of farm products	30	10,157	494	9,826	147	17
SALINE COUNTY						
Wholesale trade, total	111	XXX	3,899	79,626	1,037	77
Type of Operation						
Merchant wholesalers	69	85,446	2,962	61,511	769	49
Manufacturers' sales branches, sales offices	9	6,555	460	8,111	101	...
Petroleum bulk plants, termioals and LP gas facilities	16	4,043	128	2,868	45	14
Merchandise agents, brokers	3	22,206	182	3,668	69	8
Assemblers of farm products	14	7,583	167	3,468	53	6
SEDGWICK COUNTY (See Wichita Standard Metropolitan Area, Table 103.)						
SHAWNEE COUNTY (See Topeka Standard Metropolitan Area, Table 103.)						
WYANDOTTE COUNTY						
Wholesale trade, total	195	XXX	13,624	271,678	3,113	102
Type of Operation						
Merchant wholesalers	130	119,984	6,734	133,809	1,558	86
Manufacturers' sales branches, sales offices	28	93,565	5,197	103,747	1,140	...
Petroleum bulk plants, terminals and LP gas facilities	20	32,414	1,243	24,216	302	7
Merchandise agents, brokers	16	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	130	119,984	6,734	133,809	1,558	86
Grocery, confectionery, meat wholesalers	15	29,441	1,373	25,906	287	16
Farm products (edible) distributors	7	4,741	336	5,545	73	7
Beer, wine, distilled spirits wholesalers	12	7,367	450	10,656	104	5
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	1,183	127	2,503	29	1
Farm products (raw materials) merchants	6	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	2,342	353	7,173	90	12
Electrical, electronics, appliance distributors	3	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	21	17,103	1,409	31,089	336	4
Machinery, equipment, supplies distributors	20	5,870	828	13,507	188	15
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	8	1,339	153	3,048	59	10
Other merchant wholesalers	7	929	85	1,704	38	6
Manufacturers' sales branches, sales offices	28	93,565	5,197	103,747	1,140	...
Petroleum bulk plants, terminals and LP gas facilities	20	32,414	1,243	24,216	302	7
Merchandise agents, brokers	16	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	4,157	XXX	108,730	XXX	XXX	60,038	1,148,914	22,403	2,576
Merchant wholesalers	1,245	796,804	64,058	66,389	8.3	36,665	699,018	12,551	861
Manufacturers' sales branches, sales offices	154	180,346	17,262	15,698	8.7	8,676	172,480	2,667	4
Petroleum bulk plants, terminals and LP gas facilities	1,166	82,638	11,089	14,201	17.2	3,306	64,717	1,356	1,073
Merchandise agents, brokers	144	364,947	310	4,617	1.3	1,620	35,198	1,402	164
Assemblers of farm products	1,448	583,895	16,011	19,033	3.3	9,771	177,501	4,427	474
STANDARD METROPOLITAN AREAS									
KANSAS CITY									
Total	1,890	XXX	(NA)	XXX	XXX	96,163	1,836,418	28,453	1,119
Merchant wholesalers	1,080	1,124,616	81,033	97,993	8.7	55,478	1,043,450	17,073	725
Manufacturers' sales branches, sales offices	369	920,408	41,388	73,947	8.0	33,418	655,958	9,317	4
Petroleum bulk plants, terminals and LP gas facilities	94	48,733	(NA)	(NA)	(NA)	1,367	27,456	432	94
Merchandise agents, brokers	297	872,141	751	11,899	1.4	5,120	93,933	1,317	254
Assemblers of farm products	50	106,578	1,420	2,215	2.1	780	15,621	314	42
TOPEKA									
Total	163	XXX	(NA)	XXX	XXX	5,614	107,625	1,848	94
Merchant wholesalers	104	55,427	5,437	6,842	12.3	4,309	80,327	1,436	61
Manufacturers' sales branches, sales offices	19	11,695	769	1,441	12.3	945	20,119	258	2
Petroleum bulk plants, terminals and LP gas facilities	25	5,755	(NA)	(NA)	(NA)	191	4,135	80	26
Merchandise agents, brokers	3	2,970	...	23	0.8	7	156	7	1
Assemblers of farm products	12	4,802	100	268	5.6	162	2,888	67	4
WICHITA									
Total	515	XXX	(NA)	XXX	XXX	17,869	354,912	5,900	331
Merchant wholesalers	357	213,303	20,391	24,782	11.6	14,034	280,797	4,649	256
Manufacturers' sales branches, sales offices	57	55,201	3,060	4,673	8.5	2,752	54,663	866	2
Petroleum bulk plants, terminals and LP gas facilities	30	11,037	(NA)	(NA)	(NA)	446	8,283	159	27
Merchandise agents, brokers	32	102,219	...	878	0.9	372	6,621	119	31
Assemblers of farm products	39	19,431	334	513	2.6	265	4,548	107	15
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BARTON COUNTY									
Total	84	XXX	3,301	XXX	XXX	1,405	26,166	486	28
Merchant wholesalers	19	14,007	2,379	1,677	12.0	774	15,966	273	2
Other operating types	65	18,124	922	1,124	6.2	631	10,200	213	26
RENO COUNTY									
Total	133	XXX	8,066	XXX	XXX	3,194	58,158	1,072	82
Merchant wholesalers	66	167,004	5,781	4,280	2.6	2,604	46,104	804	43
Other operating types	67	34,674	2,285	3,228	9.3	590	12,054	268	39
SALINE COUNTY									
Total	112	XXX	3,921	XXX	XXX	2,693	55,413	908	71
Merchant wholesalers	48	72,636	2,631	2,957	4.1	1,650	34,992	511	33
Other operating types	64	87,981	1,290	1,956	2.2	1,043	20,421	397	38
SEDGWICK COUNTY (See Wichita Standard Metropolitan Area.)									
SHAWNEE COUNTY (See Topeka Standard Metropolitan Area.)									
WYANDOTTE COUNTY									
Total	132	XXX	16,845	XXX	XXX	6,780	130,416	2,135	96
Merchant wholesalers	87	64,727	5,293	4,803	7.4	2,617	45,258	783	66
Other operating types	45	113,843	11,552	8,678	7.6	4,163	85,158	1,352	30

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent orokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

KENTUCKY

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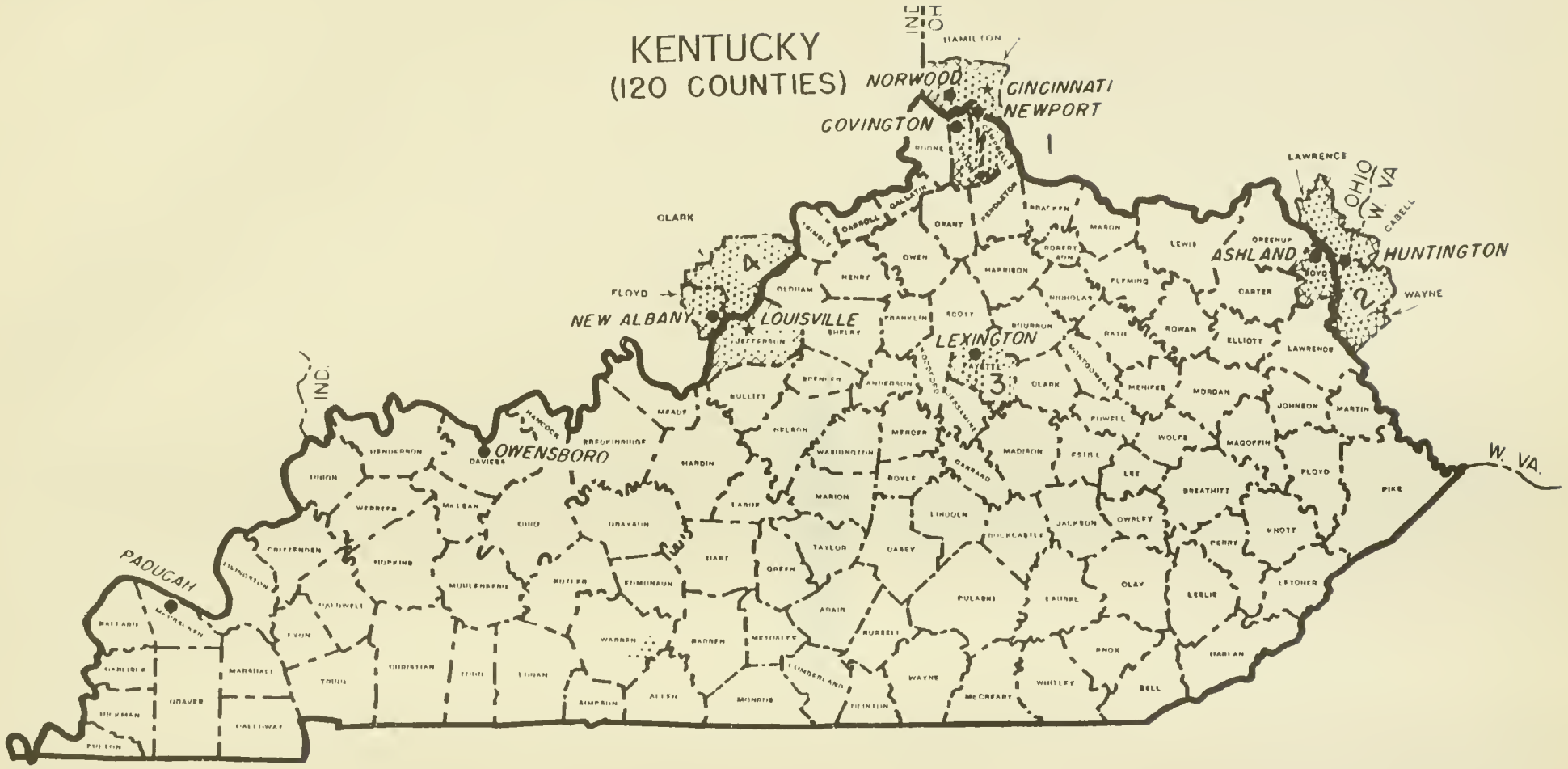

STANDARD METROPOLITAN AREAS

CODE

1 CINCINNATI, OHIO
2 HUNTINGTON, W VA.
—ASHLAND, KY
3 LEXINGTON
4 LOUISVILLE

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREAS

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	2,720	XXX	265,797	XXX	XXX	104,160	2,029,978	27,342	26,572	26,663	29,997	1,846
Type of Operation												
Merchant wholesalers	1,721	964,714	234,143	129,840	13.5	72,792	1,395,154	19,002	18,887	19,011	19,449	1,169
Manufacturers' sales branches, sales offices	167	450,458	12,816	32,789	7.3	15,741	316,075	3,426	3,459	3,433	3,451	...
Petroleum bulk plants, terminals and LP gas facilities	413	235,620	13,177	21,026	8.9	7,459	148,162	2,050	2,032	2,012	2,043	348
Merchandise agents, brokers	322	468,495	483	14,105	3.0	6,305	133,614	2,069	1,488	1,683	4,351	255
Assemblers of farm products	97	69,295	5,178	4,161	6.0	1,863	36,973	795	706	524	703	74
Type by Kind of Business												
Merchant wholesalers	1,721	964,714	234,143	129,840	13.5	72,792	1,395,154	19,002	18,887	19,011	19,449	1,169
Grocery, confectionery, meat wholesalers	276	200,741	12,647	18,599	9.3	10,612	192,437	3,022	3,029	3,032	3,070	222
General-line grocery wholesalers	85	138,456	9,841	10,083	7.3	6,015	110,701	1,728	1,732	1,750	1,698	68
Confectionery wholesalers	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	33	16,008	397	2,153	13.4	1,164	20,873	322	326	328	335	27
Specialty-line grocery wholesalers	110	36,209	1,869	5,257	14.5	2,843	48,797	739	742	744	816	84
Farm products (edible) distributors	121	35,390	484	4,597	13.0	2,003	41,763	701	706	628	781	127
Poultry, poultry products distributors	31	8,597	67	1,034	12.0	442	8,850	166	158	160	181	39
Fresh fruit, vegetable wholesalers	90	26,793	417	3,563	13.3	1,561	32,913	535	548	468	600	88
Beer, wine, distilled spirits wholesalers	112	74,920	9,187	9,088	12.1	4,774	99,715	966	986	1,009	995	62
Beer, ale distributors	76	22,653	776	3,598	15.9	1,636	27,876	365	381	410	393	51
Wine, distilled spirits wholesalers	36	52,267	8,411	5,490	10.5	3,138	71,839	601	605	599	602	11
Tobacco distributors	39	35,594	2,253	1,955	5.5	1,051	20,856	370	301	299	338	36
Drugs, chemicals, allied products wholesalers	49	20,391	3,105	3,265	16.0	1,895	38,941	532	498	503	523	32
General-line drug wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	19	3,315	546	562	17.0	301	6,963	91	91	88	88	16
Industrial chemicals, explosives distributors	17	3,602	359	729	20.2	438	11,061	104	105	108	113	8
Paint, varnish wholesalers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	41	19,184	2,708	2,706	14.1	1,446	24,391	362	348	370	389	44
Clothing, furnishings, footwear wholesalers	22	9,633	1,884	1,070	11.1	452	6,797	113	112	128	136	24
General-line dry goods wholesalers	3	7,688	544	1,382	18.0	857	15,159	193	185	189	190	3
Specialty-line dry goods wholesalers	16	1,863	280	254	13.6	137	2,435	56	51	53	63	17
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	21	4,786	741	1,069	22.3	601	11,959	152	156	167	169	23
Furniture (household, office) wholesalers	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	37	14,676	2,323	2,557	17.4	1,564	32,052	447	440	437	438	17
Coarse paper and products wholesalers	15	6,596	936	1,157	17.5	746	13,460	227	221	221	221	10
Printing and fine paper distributors	7	6,324	727	904	14.3	559	11,165	138	138	137	136	...
Stationery, office supplies wholesalers	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	44	97,911	132,643	5,252	5.4	2,580	46,887	794	664	721	796	35
Automotive wholesalers	215	36,651	7,411	9,629	26.3	5,868	115,967	1,627	1,631	1,646	1,638	141
Motor vehicle distributors	21	3,141	305	571	18.2	247	4,460	92	98	97	90	13
Automotive equipment, tire-tube wholesalers	194	33,510	7,106	9,058	27.0	5,621	111,507	1,535	1,533	1,549	1,548	128
Electrical, electronics, appliance distributors	77	71,389	9,069	9,790	13.7	5,772	110,138	1,471	1,467	1,387	1,431	29
Electrical apparatus, supplies distributors	25	22,289	2,813	2,873	12.9	1,635	29,052	394	399	376	382	8
Electrical appliance, radio, TV set wholesalers	29	43,050	5,141	5,693	13.2	3,378	64,332	874	875	846	864	16
Electronic parts, equipment distributors	23	6,050	1,115	1,224	20.2	759	16,754	203	193	165	185	5
Hardware, plumbing-heating goods wholesalers	50	91,877	16,617	15,597	17.0	10,364	198,735	2,428	2,423	2,429	2,429	23
Hardware wholesalers	17	72,616	13,054	12,255	16.9	8,504	165,251	2,013	2,005	2,011	1,984	10
Plumbing, heating equipment, supplies distributors	33	19,261	3,563	3,342	17.4	1,860	33,484	415	418	418	445	13
Lumber, construction materials distributors	107	50,598	5,118	8,921	17.6	4,582	98,940	1,184	1,246	1,268	1,289	62
Lumber, millwork wholesalers	46	30,032	3,786	3,819	12.7	2,040	44,766	497	514	516	547	23
Construction materials distributors	61	20,566	1,332	5,102	24.8	2,542	54,174	687	732	752	742	39
Machinery, equipment, supplies distributors	252	100,297	17,983	19,804	19.7	11,051	198,328	2,400	2,448	2,496	2,479	141
Air conditioning, comm. refrigeration equip., distrs.	8	1,547	236	407	26.3	252	5,181	61	62	62	51	4
Commercial machines, equipment distributors	38	9,664	856	2,922	30.2	1,404	26,979	356	356	358	365	18
Construction machinery, equipment dealers	32	30,745	8,253	6,577	21.4	3,848	68,802	687	706	714	723	8
Farm-garden machinery, equipment wholesalers	11	9,994	1,177	1,277	12.8	766	7,816	139	140	144	127	9
Industrial machinery, equipment distributors	41	14,865	2,423	2,301	15.5	1,121	21,813	270	278	278	287	16
Industrial materials, supplies distributors	38	18,080	3,014	2,997	16.6	1,798	33,360	435	444	454	433	27
Professional equipment, supplies distributors	28	6,725	890	1,540	22.9	984	17,257	220	218	238	240	16
Service establishment supply houses	53	7,780	983	1,527	19.6	735	14,133	201	207	207	217	40
Transportation equipment distributors	3	897	151	256	28.5	143	2,987	31	37	41	36	3
Metals, metalwork (except scrap) distributors	19	15,392	2,155	2,607	16.9	1,520	28,977	331	342	350	341	8
Iron, steel and products distributors	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	82	15,074	1,483	3,936	26.1	2,155	43,487	732	740	749	795	62
Iron, steel scrap dealers	59	12,159	1,254	2,856	23.5	1,513	30,594	500	520	533	552	44
Waste materials dealers	23	2,915	229	1,080	37.0	642	12,893	232	220	216	243	18
Other merchant wholesalers	179	79,843	8,216	10,468	13.1	4,954	91,581	1,483	1,462	1,520	1,548	105
Amusement, sporting goods distributors	17	10,403	1,672	2,037	19.6	1,150	19,564	342	349	357	386	14
Book, magazine, newspaper wholesalers	11	3,680	255	796	21.6	404	7,070	149	142	141	140	9
Coal wholesalers	30	15,055	28	1,259	8.4	517	11,737	143	137	134	148	8
Farm supplies wholesalers	50	28,683	4,669	3,048	10.6	1,524	27,906	452	448	503	452	37
Jewelry wholesalers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	28	8,698	188	1,256	14.4	295	5,826	98	96	100	100	13
Gift, art goods, greeting card wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	22	9,039	773	1,008	11.2	559	11,746	156	146	144	175	14

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101 WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	167	450,458	12,816	32,789	7.3	15,741	316,075	3,426	3,459	3,433	3,451	...
Sales branches (with stocks)	108	219,629	12,816	22,604	10.3	12,210	246,340	2,774	2,817	2,792	2,794	...
Sales offices (without stocks)	59	230,829	...	10,185	4.4	3,531	69,735	652	642	641	657	...
Food and kindred products	44	89,694	1,236	8,602	9.6	4,081	79,295	891	928	914	890	...
Textile mill products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	19	35,780	527	3,898	10.9	1,580	29,776	320	320	319	313	...
Rubber products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	9	23,184	342	723	3.1	528	10,182	105	119	118	117	...
Primary metal products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	41	25,540	4,103	5,557	21.8	3,538	75,727	716	705	683	700	...
Electrical machinery	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	17	31,671	416	1,736	5.5	879	16,070	228	224	236	219	...
Petroleum bulk plants, terminals and LP gas facilities	413	235,620	13,177	21,026	8.9	7,459	148,162	2,050	2,032	2,012	2,043	348
Gasoline, distillates, residuals	403	234,067	13,049	20,493	8.8	7,191	142,488	1,979	1,965	1,946	1,975	345
Bulk plants	384	159,358	8,712	15,150	9.5	4,284	85,314	1,301	1,284	1,266	1,298	342
Distributing terminals	19	74,709	4,377	5,343	7.2	2,907	57,174	678	681	680	677	3
Wholesale LP gas facilities	10	1,553	88	533	34.3	268	5,674	71	67	66	68	3
Merchandise agents, brokers	322	468,495	483	14,105	3.0	6,305	133,614	2,069	1,488	1,683	4,351	255
Groceries, confectionery, meats	39	54,668	17	1,442	2.6	696	12,663	170	161	158	164	31
Farm products (edible)	4	4,385	8	159	3.6	53	951	19	17	16	16	4
Dairy, poultry products	...	...	...	...	...	...	...	...	...	...	...	...
Fruits, vegetables	4	4,385	8	159	3.6	53	951	19	17	16	16	4
Drugs, chemicals, paints	6	3,611	2	124	3.4	31	548	9	9	9	9	5
Apparel (including footwear)	4	1,232	...	42	3.4	28	(Z)	7	7	7	6	2
Dry goods, piece goods	3	2,636	14	53	2.0	26	(Z)	8	8	8	8	3
Furniture, home furnishings	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	202	355,435	325	10,141	2.9	4,555	100,827	1,650	1,077	1,265	3,911	155
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	...	...	...	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	60	147,942	74	2,392	1.6	1,192	24,372	872	917	973	947	55
Tobacco (leaf)	138	199,889	225	7,318	3.7	3,278	74,394	759	144	279	2,930	100
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	8	4,233	5	255	6.0	98	1,603	23	23	23	22	7
Hardware, plumbing, heating goods	3	1,534	1	137	8.9	53	632	7	7	7	7	3
Lumber, construction materials	13	9,563	14	434	4.5	212	3,356	44	44	50	49	8
Machinery, equipment, supplies	13	9,973	51	477	4.8	179	3,671	34	36	35	35	9
Metals, metalwork (except scrap)	4	983	3	58	5.9	26	(Z)	5	5	7	6	3
Other merchandise agents, brokers	17	15,700	36	532	3.4	267	5,775	75	74	74	88	14
Assemblers of farm products	97	69,295	5,178	4,161	6.0	1,863	36,973	795	706	524	703	74
Dairy, poultry products	30	6,010	473	650	10.8	289	5,834	124	127	110	131	22
Fresh fruits, vegetables	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	58	61,459	4,891	3,325	5.4	1,498	30,047	651	439	393	542	45
Farm supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Kentucky, total	2,720	104,160	2,029,978	29,997	1,846	1,721	964,714	999	1,223,868
Adair County	9	40	791	28	9	5	570	4	1,633
Allen County	7	21	(Z)	22	8	3	77	4	1,442
Anderson County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Ballard County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Barren County	35	608	12,141	391	23	21	6,660	14	12,664
Glasgow	26	(D)	(D)	(D)	(D)	14	(D)	12	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Bath County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Bell County	37	632	13,918	198	23	28	7,201	9	4,502
Middlesborough	29	(D)	(D)	(D)	(D)	22	(D)	7	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Boone County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Bourbon County	20	463	10,260	273	12	10	3,076	10	12,725
Paris	20	463	10,260	273	12	10	3,076	10	12,725
Remainder of County	...	...	...	...	...	...	...	...	...
Boyd County	61	2,459	45,839	681	39	50	22,393	11	10,234
Ashland	54	(D)	(D)	(D)	(D)	45	(D)	9	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Boyle County	27	676	12,475	381	23	16	8,369	11	16,350
Danville	21	(D)	(D)	(D)	(D)	11	(D)	10	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Bracken County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Breathitt County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Breckinridge County	8	31	657	16	7	3	257	5	1,086
Bullitt County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Butler County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Caldwell County	13	112	2,076	59	14	5	915	8	3,688
Princeton	11	(D)	(D)	(D)	(D)	5	(D)	6	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Calloway County	41	457	8,812	191	37	24	7,753	17	11,329
Murray	32	413	7,616	169	27	18	7,140	14	10,687
Remainder of County	9	44	1,196	22	10	6	613	3	642
Campbell County	30	1,109	20,860	246	17	24	14,117	6	1,465
Bellevue	4	56	849	13	...	4	757	...	...
Dayton	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Fort Thomas	...	...	...	...	...	...	...	...	...
Newport	20	978	18,959	208	15	17	12,442	3	1,287
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Carlisle County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Carroll County	18	501	9,503	166	16	4	2,753	14	13,280
Carter County	9	69	1,319	28	7	4	1,657	5	1,636
Casey County	...	...	...	...	...	...	...	...	...
Christian County	45	749	15,687	389	34	21	6,818	24	17,509
Hopkinsville	41	(D)	(D)	(D)	(D)	20	(D)	21	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Clark County	28	402	7,991	191	21	16	3,192	12	11,240
Winchester	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Clay County	7	60	1,216	23	6	4	1,063	3	1,268
Clinton County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Crittenden County	6	79	1,113	20	6	3	569	3	1,066
Cumberland County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Daviess County	69	2,995	62,357	1,023	48	51	21,391	18	39,103
Owensboro	60	2,794	59,235	938	40	48	20,047	12	32,612
Remainder of County	9	201	3,122	85	8	3	1,344	6	6,491
Edmonson County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Elliott County	...	...	...	...	...	...	...	...	...
Estill County	7	62	1,146	21	5	4	831	3	648
Fayette County	207	8,896	166,468	2,597	96	131	86,710	76	116,714
Lexington	196	(D)	(D)	(D)	(D)	123	(D)	73	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	8	(D)	3	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Fleming County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Floyd County	21	288	6,826	125	15	15	3,559	6	2,328
Franklin County	26	364	7,980	117	20	18	3,488	8	2,674
Frankfort	23	(D)	(D)	(D)	(D)	17	(D)	6	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Fulton County	21	416	8,956	157	15	11	2,269	10	5,513
Gallatin County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Garrard County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Grant County	4	20	(Z)	8	4	...	...	4	1,277
Graves County	34	816	13,982	250	28	19	7,825	15	9,205
Mayfield	27	639	8,857	156	19	15	6,362	12	5,582
Remainder of County	7	177	5,125	94	9	4	1,463	3	3,623
Grayson County	10	200	2,996	75	13	3	3,238	7	2,375
Green County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Greenup County	7	80	2,572	29	7	3	1,716	4	592
Hancock County	4	22	(Z)	17	3	...	...	4	646
Hardin County	25	423	8,630	124	21	15	2,975	10	4,233
Elizabethtown	21	383	7,850	110	16	11	2,573	10	4,233
Remainder of County	4	40	780	14	5	4	402	...	...
Harlan County	34	1,474	27,016	384	11	28	18,206	6	3,816
Harrison County	12	143	5,018	162	8	3	188	9	8,521
Hart County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Henderson County	31	752	15,217	235	17	23	11,583	8	7,358
Henderson	28	729	14,567	222	14	20	11,035	8	7,358
Remainder of County	3	23	650	13	3	3	548	...	...
Henry County	5	20	(Z)	11	6	...	...	5	913
Hickman County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Hopkins County	30	394	9,066	134	24	20	6,551	10	3,642
Madisonville	21	269	5,981	82	17	15	3,012	6	2,476
Remainder of County	9	125	3,085	52	7	5	3,539	4	1,166
Jackson County	...	(D)	(D)	(D)	(D)	...	(D)	...	...
Jefferson County	851	60,504	1,178,039	14,540	453	613	512,422	238	621,569
Louisville	813	58,614	1,138,229	14,029	432	587	502,676	226	589,940
Remainder of County	38	1,890	39,810	511	21	26	9,746	12	31,629
Jessamine County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Johnson County	23	589	12,054	198	13	16	7,890	7	3,976
Kenton County	64	2,260	43,980	565	48	54	23,105	10	18,773
Covington	51	2,028	39,750	511	38	44	20,942	7	17,064
Ludlow	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	12	(D)	(D)	(D)	(D)	9	(D)	3	(D)
Knott County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Knox County	12	66	1,352	34	16	8	1,021	4	1,921
Corbin (part)[1]	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	7	(D)	3	(D)
Larue County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Laurel County	20	519	9,003	251	28	11	10,179	9	10,825
Lawrence County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Lee County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Leslie County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Letcher County	13	243	4,866	77	8	8	3,335	5	1,482
Jenkins	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	12	(D)	(D)	(D)	(D)	7	(D)	5	(D)
Lewis County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Lincoln County	10	70	1,595	50	6	5	743	5	2,422
Livingston County	...	...	...	...	...	...	...	...	...
Logan County	18	146	2,642	85	16	4	631	14	6,960
Lyon County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
McCracken County	113	4,351	73,681	1,036	78	83	40,602	30	29,474
Paducah	107	(D)	(D)	(D)	(D)	79	(D)	28	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Corbin is in Knox and Whitley counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
McCreary County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
McLean County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Madison County	31	551	10,568	242	29	19	5,658	12	12,931
Richmond	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Magoffin County	5	61	1,298	30	3	5	1,574	...	...
Marion County	17	141	2,941	96	14	7	906	10	7,025
Marshall County	7	46	951	34	5	3	325	4	1,243
Martin County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Mason County	43	896	23,259	604	27	23	6,527	20	25,924
Maysville	35	(D)	(D)	(D)	(D)	21	(D)	14	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Meade County	3	11	(Z)	4	4	...	...	3	632
Menifee County	...	...	...	...	...	...	...	...	...
Mercer County	16	160	2,237	74	21	5	2,038	11	8,835
Harrodsburg	15	(D)	(D)	(D)	(D)	4	(D)	11	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Metcalfe County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Monroe County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Montgomery County	17	252	5,503	145	16	8	2,243	9	8,390
Mount Sterling	17	252	5,503	145	16	8	2,243	9	8,390
Remainder of County	...	...	...	...	...	...	...	...	...
Morgan County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Muhlenberg County	25	363	6,139	139	23	15	5,729	10	2,987
Nelson County	17	335	6,621	142	15	10	4,219	7	5,580
Nicholas County	4	26	(Z)	15	2	...	...	4	1,433
Ohio County	5	19	(Z)	9	5	...	...	5	1,430
Oldham County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Owen County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Owsley County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Pendleton County	9	77	1,544	29	11	4	676	5	1,061
Perry County	24	637	15,788	159	17	19	7,467	5	2,456
Hazard	10	258	5,591	70	4	10	2,724	...	...
Remainder of County	14	379	10,197	89	13	9	4,743	5	2,456
Pike County	40	633	14,158	215	21	30	8,365	10	5,824
Pikeville	21	459	10,091	156	9	17	6,987	4	2,467
Remainder of County	19	174	4,067	59	12	13	1,378	6	3,357
Powell County	2	(D)	(D)	(D)	(D)	2	(D)	...	(D)
Pulaski County	30	615	10,983	246	21	21	7,508	9	8,992
Somerset	15	227	4,473	96	13	10	3,688	5	4,206
Remainder of County	15	388	6,510	150	8	11	3,820	4	4,786
Robertson County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Rockcastle County	3	10	(Z)	4	2	...	...	3	714
Rowan County	8	81	1,150	28	6	4	1,208	4	1,265
Russell County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Scott County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Georgetown	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Remainder of County	...	...	...	...	...	...	...	...	...
Shelby County	18	316	8,522	192	16	6	1,873	12	12,510
Simpson County	21	412	6,263	148	13	10	5,644	11	4,485
Spencer County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Taylor County	19	279	4,763	83	16	12	2,396	7	3,761
Todd County	10	74	1,850	44	12	3	439	7	2,078
Trigg County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Trimble County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Union County	13	148	3,007	57	14	5	1,383	8	3,096

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Warren County	61	1,303	26,266	516	36	40	13,306	21	13,812
Bowling Green	57	(D)	(D)	(D)	(D)	39	(D)	18	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Washington County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Wayne County	7	53	968	31	8	4	419	3	1,718
Webster County	10	99	1,883	38	9	6	3,026	4	684
Whitley County	19	224	4,344	91	20	13	3,114	6	2,142
Corbin (part)[1]	13	(D)	(D)	(D)	(D)	9	(D)	4	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Wolfe County	...	...	...	...	...	...	...	...	...
Woodford County	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Corbin is in Knox and Whitley counties.

Table 103. WHOLESALE TRADE: 1954 - STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CINCINNATI STANDARD METROPOLITAN AREA—Consists of Hamilton County, Ohio; Campbell and Kenton Counties, Ky.						
Wholesale trade, total	1,884	XXX	115,579	2,214,712	24,551	952
Type of Operation						
Merchant wholesalers	1,188	745,499	65,788	1,248,716	14,820	738
Manufacturers' sales branches, sales offices	375	1,813,470	40,137	789,290	7,743	...
Petroleum bulk plants, terminals and LP gas facilities	35	87,460	3,443	66,097	783	8
Merchandise agents, brokers	274	463,406	5,980	106,457	1,150	194
Assemblers of farm products	12	8,506	231	4,152	55	12
Type by Kind of Business						
Merchant wholesalers	1,188	745,499	65,788	1,248,716	14,820	738
Grocery, confectionery, meat wholesalers	134	94,056	5,946	111,796	1,388	83
General-line grocery wholesalers	16	46,439	2,283	41,573	486	6
Confectionery wholesalers	17	4,034	271	6,183	96	16
Fish, sea food distributors	4	1,896	252	4,724	60	1
Meat, meat products wholesalers	28	17,461	1,108	21,403	220	19
Specialty-line grocery wholesalers	69	24,226	2,032	37,913	526	41
Farm products (edible) distributors	78	46,869	2,392	44,801	631	108
Poultry, poultry products distributors	13	4,498	211	3,858	72	15
Fresh fruit, vegetable wholesalers	65	42,371	2,181	40,943	559	93
Beer, wine, distilled spirits wholesalers	34	35,254	1,908	38,219	358	16
Beer, ale distributors	16	8,942	802	15,130	167	10
Wine, distilled spirits wholesalers	18	26,312	1,106	23,089	191	6
Tobacco distributors	15	22,118	898	14,248	191	8
Drugs, chemicals, allied products wholesalers	36	24,062	2,533	55,021	699	18
General-line drug wholesalers	3	16,395	1,390	27,471	394	...
Specialty-line drug, todetries wholesalers	16	2,472	360	9,007	109	9
Industrial chemicals, explosives distributors	9	4,309	666	16,323	157	4
Paint, varnish wholesalers	8	886	117	2,220	39	5
Dry goods, apparel wholesalers	64	36,615	2,968	54,190	761	57
Clothing, furnishings, footwear wholesalers	39	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	...	...	...	...	...	...
Specialty-line dry goods wholesalers	23	19,896	1,307	26,138	380	10
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	33	14,756	1,811	37,600	378	13
Furniture (household, office) wholesalers	14	4,508	752	13,342	168	4
Home furnishings, floor coverings wholesalers	19	10,248	1,059	24,258	210	9
Paper, allied products wholesalers	61	60,887	4,441	86,042	895	27
Coarse paper and products wholesalers	34	20,029	1,509	28,811	311	12
Printing and fine paper distributors	10	37,261	2,461	47,528	471	...
Stationery, office supplies wholesalers	14	3,176	386	8,552	96	15
Wallpaper wholesalers	3	421	85	1,151	17	...
Farm products (raw materials) merchants	11	8,317	219	3,614	64	17
Automotive wholesalers	90	28,015	4,449	88,529	1,101	67
Motor vehicle distributors	8	1,399	199	4,406	43	2
Automotive equipment, tire-tube wholesalers	82	26,616	4,250	84,123	1,058	65
Electrical, electronics, appliance distributors	51	58,268	5,480	96,317	1,209	17
Electrical apparatus, supplies distributors	24	29,978	2,972	52,692	701	9
Electrical appliance, radio, TV set wholesalers	13	24,611	1,985	34,289	397	1
Electronic parts, equipment distributors	14	3,679	523	9,336	111	7
Hardware, plumbing-heating goods wholesalers	44	23,053	2,721	58,302	558	23
Hardware wholesalers	6	6,849	952	23,591	182	1
Plumbing, heating equipment, supplies distributors	38	16,204	1,769	34,711	376	22
Lumber, construction materials distributors	85	67,481	6,535	126,472	1,351	25
Lumber, millwork wholesalers	41	43,736	3,195	56,055	597	9
Construction materials distributors	44	23,745	3,340	70,417	754	16

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CINCINNATI STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Machinery, equipment, supplies distributors	241	91,527	11,765	218,758	2,407	123
Air conditioning, comm. refrigeration equip., distrs.	13	4,198	845	14,088	145	9
Commercial machines, equipment distributors	35	10,110	1,510	28,158	293	31
Construction machinery, equipment dealers	9	9,728	1,297	23,841	221	1
Farm-garden machinery, equipment wholesalers	4	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment distributors	42	24,703	2,211	33,552	425	19
Industrial materials, supplies distributors	50	16,733	2,502	49,993	535	14
Professional equipment, supplies distributors	33	8,813	1,643	34,401	417	13
Service establishment supply houses	54	13,113	1,424	27,233	314	35
Transportation equipment distributors	1	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	28	33,160	3,330	59,624	682	9
Iron, steel and products distributors	23	27,016	2,870	51,409	585	7
Nonferrous metals distributors	5	6,144	460	8,215	97	2
Scrap, waste materials dealers	69	40,670	2,896	49,802	783	71
Iron, steel scrap dealers	33	26,850	1,590	28,857	373	31
Waste materials dealers	36	13,820	1,306	20,945	410	40
Other merchant wholesalers	114	60,391	5,496	105,381	1,364	56
Amusement, sporting goods distributors	19	8,081	657	15,655	167	10
Book, magazine, newspaper wholesalers	6	3,271	519	9,807	159	3
Coal wholesalers	14	10,017	468	9,861	106	...
Farm supplies wholesalers	4	4,397	522	9,114	121	2
Jewelry wholesalers	21	12,155	1,674	30,182	407	13
Petroleum products distributors	13	10,014	424	7,117	74	7
Gift, art goods, greeting card wholesalers	4	1,264	104	2,633	24	2
Flower, bulb, plant wholesalers	3	911	79	1,078	20	3
Miscellaneous products merchant wholesalers	30	10,281	1,049	19,934	286	16
Manufacturers' sales branches, sales offices	375	1,813,470	40,137	789,290	7,743	...
Sales branches (with stocks)	220	1,162,765	30,422	602,782	6,074	...
Sales offices (without stocks)	155	650,705	9,715	186,508	1,669	...
Food and kindred products	26	147,104	4,543	86,140	975	...
Textile mill products	9	(D)	(D)	(D)	(D)	(D)
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	6	10,339	380	7,553	65	...
Paper and allied products	10	36,566	696	13,476	148	...
Chemicals and allied products	38	195,579	4,589	88,908	896	...
Rubber products	12	32,801	1,288	28,407	255	...
Leather and leather products	2	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	16	34,277	1,354	25,833	234	...
Primary metal products	35	289,619	3,273	64,906	605	...
Fabricated metal products	26	83,307	1,316	24,878	229	...
Machinery (except electrical)	82	109,389	8,335	163,751	1,511	...
Electrical machinery	36	115,795	2,844	56,936	510	...
Transportation equipment	20	(D)	(D)	(D)	(D)	(D)
Instruments and related products	17	12,587	1,448	30,848	285	...
Other manufacturers' products*	38	100,224	4,560	93,139	972	...
Petroleum bulk plants, terminals and LP gas facilities	35	87,460	3,443	66,097	783	8
Gasoline, distillates, residuals	35	87,460	3,443	66,097	783	8
Bulk plants	27	16,968	903	18,795	238	8
Distributing terminals	8	70,492	2,540	47,302	545	...
Wholesale LP gas facilities	...	...	...	...	...	...
Merchandise agents, brokers	274	463,406	5,980	106,457	1,150	194
Groceries, confectionery, meats	38	76,679	669	12,246	165	30
Farm products (edible)	10	26,461	451	8,308	116	8
Dairy, poultry products	...	...	...	...	...	...
Fruits, vegetables	10	26,461	451	8,308	116	8
Drugs, chemicals, paints	5	1,997	32	570	7	7
Apparel (including footwear)	9	3,959	58	979	14	4
Dry goods, piece goods	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	10	5,260	123	2,850	20	5
Paper, allied products	5	3,433	168	3,349	33	3

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CINCINNATI STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Farm products (raw materials)	18	96,857	530	8,946	110	7
Cotton	...	...	...	...	...	...
Grain	1	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	6,435	99	1,744	9	1
Livestock	11	69,884	381	6,545	96	4
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)
Automotive	2	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	21	24,154	344	6,834	69	16
Hardware, plumbing, heating goods	17	7,112	189	3,034	28	17
Lumber, construction materials	8	5,656	45	1,098	17	4
Machinery, equipment, supplies	66	32,286	1,029	16,934	166	55
Metals, metalwork (except scrap)	14	12,678	270	5,236	51	11
Other merchandise agents, brokers	50	164,740	2,017	35,169	345	26
Assemblers of farm products	12	8,506	231	4,152	55	12
Dairy, poultry products	...	...	...	...	...	...
Fresh fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	6	(D)	(D)	(D)	(D)	(D)
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...
HUNTINGTON-ASHLAND STANDARD METROPOLITAN AREA—Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio						
Wholesale trade, total	339	XXX	14,576	290,859	3,729	176
Type of Operation						
Merchant wholesalers	251	115,045	10,178	205,457	2,720	146
Manufacturers' sales branches, sales offices	41	52,528	2,528	49,121	566	...
Petroleum bulk plants, terminals and LP gas facilities	18	18,240	772	16,488	181	8
Merchandise agents, brokers	27	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	251	115,045	10,178	205,457	2,720	146
Grocery, confectionery, meat wholesalers	37	26,856	1,535	29,343	453	19
Farm products (edible) distributors	31	8,996	456	8,514	175	39
Beer, wine, distilled spirits wholesalers	14	4,892	344	5,311	92	13
Tobacco distributors	6	6,397	278	5,320	70	3
Drugs, chemicals, allied products wholesalers	5	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	4	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	2,505	315	5,646	77	1
Paper, allied products wholesalers	6	2,298	291	5,868	60	1
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	28	5,421	960	17,327	253	14
Electrical, electronics, appliance distributors	15	11,753	1,152	29,622	236	4
Hardware, plumbing-heating goods wholesalers	8	6,596	563	11,114	194	8
Lumber, construction materials distributors	17	6,177	919	18,054	238	7
Machinery, equipment, supplies distributors	44	14,201	1,597	29,944	363	14
Metals, metalwork (except scrap) distributors	4	1,164	176	3,361	40	2
Scrap, waste materials dealers	8	2,112	258	5,583	85	9
Other merchant wholesalers	18	5,189	419	7,745	126	7
Manufacturers' sales branches, sales offices	41	52,528	2,528	49,121	566	...
Petroleum bulk plants, terminals and LP gas facilities	18	18,240	772	16,488	181	8
Merchandise agents, brokers	27	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
LEXINGTON STANDARD METROPOLITAN AREA—Coextensive with Fayette County, Ky.						
Wholesale trade, total	207	XXX	8,896	166,468	2,597	96
Type of Operation						
Merchant wholesalers	131	86,710	5,817	113,584	1,563	70
Manufacturers' sales branches, sales offices	23	14,193	1,083	19,186	241	...
Petroleum bulk plants, terminals and LP gas facilities	9	9,523	396	8,226	94	2
Merchandise agents, brokers	41	91,712	1,329	22,490	634	23
Assemblers of farm products	3	1,286	271	2,982	65	1
Type by Kind of Business						
Merchant wholesalers	131	86,710	5,817	113,584	1,563	70
Grocery, confectionery, meat wholesalers	13	14,236	737	16,446	255	6
Farm products (edible) distributors	6	1,641	98	2,039	37	6
Beer, wine, distilled spirits wholesalers	10	8,446	699	13,611	146	1
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	5	537	76	1,597	27	3
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	4,217	774	15,920	246	7
Electrical, electronics, appliance distributors	11	6,973	487	7,966	104	4
Hardware, plumbing-heating goods wholesalers	4	4,661	427	7,931	98	4
Lumber, construction materials distributors	6	2,619	245	4,913	75	1
Machinery, equipment, supplies distributors	28	8,784	1,108	23,178	256	16
Metals, metalwork (except scrap) distributors	3	646	87	1,767	28	2
Scrap, waste materials dealers	6	1,554	173	3,711	77	6
Other merchant wholesalers	14	2,468	272	5,051	93	5
Manufacturers' sales branches, sales offices	23	14,103	1,083	19,186	241	...
Petroleum bulk plants, terminals and LP gas facilities	9	9,523	396	8,226	94	2
Merchandise agents, brokers	41	91,712	1,329	22,490	634	23
Assemblers of farm products	3	1,286	271	2,982	65	1
LOUISVILLE STANDARD METROPOLITAN AREA—Consists of Jefferson County, Ky.; and Clark and Floyd Counties, Ind						
Wholesale trade, total	936	XXX	62,676	1,217,683	15,118	508
Type of Operation						
Merchant wholesalers	682	533,443	44,906	862,079	11,260	401
Manufacturers' sales branches, sales offices	114	396,088	12,909	258,412	2,651	...
Petroleum bulk plants, terminals and LP gas facilities	29	66,859	2,633	52,611	641	14
Merchandise agents, brokers	89	135,732	1,534	29,011	383	78
Assemblers of farm products	22	38,973	694	15,570	183	15
Type by Kind of Business						
Merchant wholesalers	682	533,443	44,906	862,079	11,260	401
Grocery, confectionery, meat wholesalers	59	53,774	3,448	64,369	867	43
General-line grocery wholesalers	7	33,847	1,815	34,375	410	2
Confectionery wholesalers	9	2,176	118	2,095	27	8
Meat, fish wholesalers	16	8,238	721	12,538	205	11
Specialty-line grocery wholesalers	27	9,513	794	15,361	225	22
Farm products (edible) distributors	55	23,233	1,187	26,564	437	50
Poultry, poultry products distributors	9	5,587	263	6,639	114	12
Fresh fruit, vegetable wholesalers	46	17,646	924	19,925	323	38
Beer, wine, distilled spirits wholesalers	26	36,188	2,401	53,397	454	6
Tobacco distributors	13	17,125	552	10,597	137	12
Drugs, chemicals, allied products wholesalers	30	12,216	1,143	25,786	310	18
General- and specialty-line drug wholesalers	13	9,419	769	16,126	227	8
Industrial chemicals, paint wholesalers	17	2,797	374	9,660	83	10

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
LOUISVILLE STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Dry goods, apparel wholesalers	20	11,926	924	17,300	240	19
Clothing, furnishings, footwear wholesalers	13	5,789	264	5,475	86	12
General- and specialty-line dry goods wholesalers	7	6,137	660	11,825	154	7
Furniture, home furnishings wholesalers	12	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	27	12,600	1,388	28,730	368	9
Farm products (raw materials) merchants	19	51,402	1,235	27,355	494	14
Automotive wholesalers	63	14,405	2,476	45,944	627	44
Electrical, electronics, appliance distributors	42	55,212	4,418	82,194	1,108	16
Hardware, plumbing-heating goods wholesalers	25	(D)	(D)	(D)	(D)	(D)
Hardware wholesalers	8	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	17	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	51	34,802	2,979	65,955	769	21
Lumber, millwork wholesalers	23	22,881	1,416	31,717	340	12
Construction materials distributors	28	11,921	1,563	34,238	429	9
Machinery, equipment, supplies distributors	132	57,560	6,868	116,700	1,487	81
Commercial machines, equipment distributors	18	7,376	1,104	21,168	284	9
Industrial machinery, equipment distributors	13	1,977	247	5,331	74	9
Industrial materials, supplies distributors	24	11,265	1,090	20,830	261	17
Professional equipment, supplies distributors	22	5,059	816	14,134	185	9
Service establishment supply houses	34	4,876	526	10,133	154	30
Other machinery, equipment, supplies distributors	21	27,007	3,085	45,104	529	7
Metals, metalwork (except scrap) distributors	9	12,704	1,320	25,302	278	3
Scrap, waste materials dealers	28	8,633	1,316	25,666	440	12
Other merchant wholesalers	71	50,622	3,725	63,739	1,027	34
Amusement, sporting goods distributors	12	9,460	1,032	17,326	357	10
Jewelry wholesalers	7	1,704	282	4,016	74	4
Merchant wholesalers, n.e.c.	52	39,458	2,411	42,397	596	20
Manufacturers' sales branches, sales offices	114	396,088	12,909	258,412	2,651	•••
Sales branches (with stocks)	70	179,195	9,684	194,514	2,052	•••
Sales offices (without stocks)	44	216,893	3,225	63,898	599	•••
Petroleum bulk plants, terminals and LP gas facilities	29	66,859	2,633	52,611	641	14
Merchandise agents, brokers	89	135,732	1,534	29,011	383	78
Assemblers of farm products	22	38,973	694	15,570	183	15

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
FAYETTE COUNTY (See Lexington Standard Metropolitan Area, Table 103.)						
JEFFERSON COUNTY						
Wholesale trade, total	851	XXX	60,504	1,178,039	14,540	453
Type of Operation						
Merchant wholesalers	613	512,422	43,091	829,800	10,776	354
Manufacturers' sales branches, sales offices	113	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	16	54,516	2,386	47,439	576	6
Merchandise agents, brokers	89	135,732	1,534	29,011	383	78
Assemblers of farm products	20	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	613	512,422	43,091	829,800	10,776	354
Grocery, confectionery, meat wholesalers	54	52,252	3,380	62,773	839	35
Farm products (edible) distributors	48	20,426	1,111	25,141	414	46
Beer, wine, distilled spirits wholesalers	20	33,130	2,189	49,603	403	2
Tobacco distributors	7	14,454	435	8,772	109	5
Drugs, chemicals, allied products wholesalers	27	11,728	1,105	25,125	299	18
Dry goods, apparel wholesalers	17	11,627	891	16,750	232	17
Furniture, home furnishings wholesalers	11	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	25	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	18	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	55	13,154	2,264	42,088	558	41
Electrical, electronics, appliance distributors	41	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	24	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	43	33,188	2,706	59,888	698	15
Machinery, equipment, supplies distributors	127	57,114	6,817	115,517	1,473	78
Metals, metalwork (except scrap) distributors	8	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	25	8,456	1,257	24,647	424	11
Other merchant wholesalers	63	46,542	3,160	55,626	893	32
Manufacturers' sales branches, sales offices	113	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	16	54,516	2,386	47,439	576	6
Merchandise agents, brokers	89	135,732	1,534	29,011	383	78
Assemblers of farm products	20	(D)	(D)	(D)	(D)	(D)
McCRACKEN COUNTY						
Wholesale trade, total	113	XXX	4,351	73,681	1,036	78
Type of Operation						
Merchant wholesalers	83	40,602	3,427	55,243	790	63
Manufacturers' sales branches, sales offices	10	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	9	14,104	432	8,514	102	4
Merchandise agents, brokers	9	8,121	76	1,842	42	11
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc payroll)* Amount ($1,000)	Operating expenses 1948 (inc payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	2,266	xxx	103,294	xxx	xxx	69,911	1,306,418	25,264	1,634
Merchant wholesalers	1,311	765,786	82,284	88,967	11.6	51,091	922,982	17,397	948
Manufacturers' sales branches, sales offices	158	229,262	8,174	16,993	7.4	8,310	166,687	2,456	7
Petroleum bulk plants, terminals and LP gas facilities	426	155,274	11,554	13,521	8.7	4,481	88,856	1,817	368
Merchandise agents, brokers	256	430,991	518	11,578	2.6	4,766	103,903	2,922	219
Assemblers of farm products	115	62,651	764	2,519	4.0	1,263	23,990	672	92
STANDARD METROPOLITAN AREAS									
CINCINNATI									
Total	1,800	xxx	(NA)	xxx	xxx	81,961	1,524,599	23,882	1,011
Merchant wholesalers	1,103	758,377	60,339	83,231	11.0	48,581	883,627	14,185	790
Manufacturers' sales branches, sales offices	397	1,037,948	26,697	59,338	5.7	27,592	530,986	8,064	2
Petroleum bulk plants, terminals and LP gas facilities	34	45,772	(NA)	(NA)	(NA)	2,419	46,330	708	10
Merchandise agents, brokers	257	418,135	336	7,725	1.2	3,312	62,757	905	200
Assemblers of farm products	9	5,477	75	149	2.7	57	899	20	9
HUNTINGTON-ASHLAND									
Total	303	xxx	(NA)	xxx	xxx	11,312	223,597	3,393	147
Merchant wholesalers	216	115,032	11,547	14,743	12.8	8,467	169,345	2,631	124
Manufacturers' sales branches, sales offices	43	73,148	1,900	4,555	6.2	1,891	35,881	516	1
Petroleum bulk plants, terminals and LP gas facilities	21	12,935	(NA)	(NA)	(NA)	350	6,944	112	8
Merchandise agents, brokers	23	55,076	61	1,365	2.5	604	11,427	134	14
Assemblers of farm products	...	...	...	...	...	...	...	...	...
LEXINGTON									
Total	172	xxx	(NA)	xxx	xxx	6,605	123,844	2,421	79
Merchant wholesalers	108	70,179	6,798	8,126	11.6	4,729	86,135	1,628	50
Manufacturers' sales branches, sales offices	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	11	7,291	(NA)	(NA)	(NA)	322	6,206	102	3
Merchandise agents, brokers	34	72,686	93	2,154	3.0	901	19,058	500	26
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISVILLE									
Total	768	xxx	(NA)	xxx	xxx	42,028	765,136	13,079	441
Merchant wholesalers	559	427,227	47,853	53,495	12.5	32,073	572,230	10,076	343
Manufacturers' sales branches, sales offices	100	203,329	7,142	14,287	7.0	7,011	140,096	2,045	1
Petroleum bulk plants, terminals and LP gas facilities	36	45,887	(NA)	(NA)	(NA)	1,418	27,345	497	27
Merchandise agents, brokers	57	132,308	82	2,794	2.1	991	16,972	267	57
Assemblers of farm products	18	32,106	433	869	2.7	535	8,493	194	13
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
FAYETTE COUNTY (See Lexington Standard Metropolitan Area)									
JEFFERSON COUNTY									
Total	698	xxx	57,597	xxx	xxx	40,974	744,124	12,634	386
Merchant wholesalers	511	415,540	46,400	52,046	12.5	31,246	556,425	9,757	302
Other operating types	187	404,907	11,197	19,946	4.9	9,728	187,699	2,877	84
McCRACKEN COUNTY									
Total	85	xxx	3,651	xxx	xxx	2,195	37,985	766	55
Merchant wholesalers	59	29,029	3,307	3,380	11.6	1,838	30,381	641	41
Other operating types	26	14,691	344	603	4.1	357	7,604	125	14

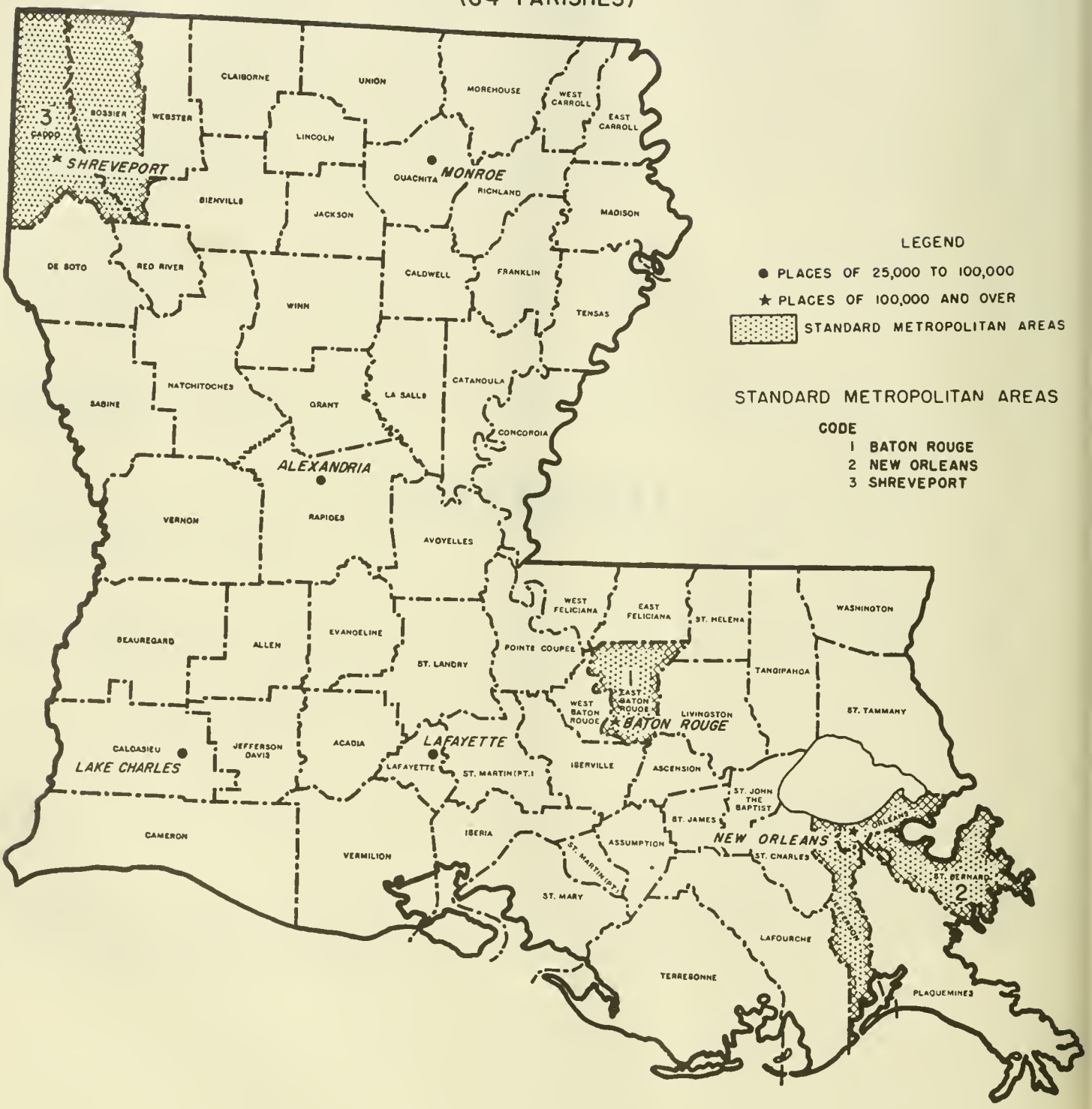
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

LOUISIANA

LOUISIANA
(64 PARISHES)



LEGEND

- ● PLACES OF 25,000 TO 100,000
- ★ PLACES OF 100,000 AND OVER
- STANDARD METROPOLITAN AREAS

STANDARD METROPOLITAN AREAS

CODE

1 BATON ROUGE
2 NEW ORLEANS
3 SHREVEPORT

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	3,634	XXX	196,015	XXX	XXX	146,661	2,910,927	38,636	39,107	39,370	40,490	2,231
Type of Operation												
Merchant wholesalers	2,442	1,666,544	156,909	203,248	12.2	103,345	2,036,050	27,674	27,912	28,188	28,689	1,578
Manufacturers' sales branches, sales offices	367	664,807	24,891	58,985	8.9	30,701	620,234	6,788	7,102	6,853	6,884	3
Petroleum bulk plants, terminals and LP gas facilities	454	233,328	11,097	22,964	9.8	6,937	132,422	1,971	1,921	1,953	2,000	345
Merchandise agents, brokers	263	318,268	797	9,459	3.1	3,845	74,986	1,243	1,394	1,324	1,418	201
Assemblers of farm products	108	38,618	2,321	4,612	11.9	1,833	47,235	960	788	1,052	1,499	104
Type by Kind of Business												
Merchant wholesalers	2,442	1,666,544	156,909	203,248	12.2	103,345	2,036,050	27,674	27,912	28,188	28,689	1,578
Grocery, confectionery, meat wholesalers	458	382,782	19,248	30,379	7.9	15,033	292,903	4,786	4,845	4,939	5,111	374
General-line grocery wholesalers	90	143,123	9,350	11,601	8.1	6,626	123,606	2,062	2,038	2,023	1,987	47
Confectionery wholesalers	50	9,989	392	1,380	13.8	744	14,807	242	233	236	254	47
Fish, sea food distributors	106	19,916	617	3,755	18.9	1,327	31,058	625	708	809	839	111
Meat, meat products wholesalers	55	27,261	494	2,967	10.9	1,647	32,186	506	511	532	549	52
Specialty-line grocery wholesalers	157	182,493	8,395	10,676	5.8	4,689	91,246	1,351	1,355	1,339	1,482	117
Farm products (edible) distributors	130	94,968	915	13,916	14.7	4,505	86,072	1,427	1,448	1,381	1,444	131
Poultry, poultry products distributors	23	11,278	83	1,000	8.9	369	8,612	162	175	197	213	25
Fresh fruit, vegetable wholesalers	107	83,690	832	12,916	15.4	4,136	77,460	1,265	1,273	1,184	1,231	106
Beer, wine, distilled spirits wholesalers	107	109,411	13,251	10,714	9.8	5,402	111,560	1,441	1,434	1,455	1,462	79
Beer, ale distributors	78	58,861	5,410	6,909	11.7	3,310	70,395	904	913	947	911	60
Wine, distilled spirits wholesalers	29	50,550	7,841	3,805	7.5	2,092	41,165	537	521	508	551	19
Tobacco distributors	60	52,133	1,704	4,439	8.5	1,977	38,007	597	599	603	616	57
Drugs, chemicals, allied products wholesalers	102	54,247	6,871	8,461	15.6	4,644	115,105	1,181	1,163	1,202	1,203	60
General-line drug wholesalers	12	26,528	4,587	3,915	14.8	2,324	62,679	553	541	554	545	1
Specialty-line drug, toiletries wholesalers	44	10,141	1,361	1,712	16.9	852	16,803	270	268	267	277	43
Industrial chemicals, explosives distributors	30	13,923	613	1,886	13.5	905	23,077	236	235	252	250	12
Paint, varnish wholesalers	16	3,655	310	948	25.9	563	12,546	122	119	129	131	4
Dry goods, apparel wholesalers	51	32,624	5,633	5,127	15.7	2,796	56,555	715	712	721	709	57
Clothing, furnishings, footwear wholesalers	28	11,131	1,946	1,973	17.7	936	19,380	297	298	296	292	36
General-line dry goods wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	16	6,475	1,115	1,230	19.0	646	13,815	179	180	179	177	16
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	44	18,845	2,180	4,132	21.9	2,173	39,691	500	513	527	533	32
Furniture (household, office) wholesalers	27	7,653	601	1,743	22.8	848	14,724	200	204	210	217	19
Home furnishings, floor coverings wholesalers	17	11,192	1,579	2,389	21.3	1,325	24,967	300	309	317	316	13
Paper, allied products wholesalers	62	28,811	3,624	5,887	20.4	3,528	58,587	835	836	844	857	33
Coarse paper and products wholesalers	31	15,931	2,051	3,190	20.0	1,997	33,185	508	504	512	495	9
Printing and fine paper distributors	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	46	155,456	19,956	3,591	2.3	1,548	29,210	364	345	471	392	36
Automotive wholesalers	228	61,056	10,330	13,478	22.1	7,686	164,352	2,213	2,191	2,174	2,202	131
Motor vehicle distributors	23	8,561	228	1,545	18.0	854	19,120	254	244	234	230	13
Automotive equipment, tire-tube wholesalers	205	52,495	10,102	11,933	22.7	6,832	145,232	1,959	1,947	1,940	1,972	108
Electrical, electronics, appliance distributors	113	102,817	12,287	13,814	13.4	7,896	164,752	1,880	1,899	1,924	1,912	43
Electrical apparatus, supplies distributors	45	40,399	4,834	4,906	12.1	2,719	54,486	670	680	713	725	12
Electrical appliance, radio, TV set wholesalers	36	54,738	6,167	7,281	13.3	4,277	91,824	974	984	978	933	12
Electronic parts, equipment distributors	32	7,680	1,286	1,627	21.2	900	18,442	236	235	233	254	19
Hardware, plumbing-heating goods wholesalers	70	38,107	6,345	6,788	17.8	3,727	70,914	960	946	969	965	32
Hardware wholesalers	33	22,226	4,017	4,130	18.6	2,285	40,871	607	598	611	608	13
Plumbing, heating equipment, supplies distributors	37	15,881	2,328	2,658	16.7	1,442	30,043	353	348	358	357	19
Lumber, construction materials distributors	168	82,811	6,917	16,596	20.0	8,082	158,083	2,113	2,102	2,234	2,357	85
Lumber, millwork wholesalers	74	43,448	4,044	7,097	16.3	3,822	72,921	997	984	1,048	1,052	45
Construction materials distributors	94	39,363	2,873	9,499	24.1	4,260	85,162	1,116	1,118	1,186	1,205	40
Machinery, equipment, supplies distributors	493	311,864	34,883	46,479	14.9	24,655	462,431	5,709	5,890	5,745	5,758	227
Air conditioning, comm. refrigeration equip., distrs.	39	9,950	1,189	3,040	30.6	1,792	29,761	398	549	409	374	13
Commercial machines, equipment distributors	43	8,342	894	2,119	25.4	1,016	19,374	255	265	248	283	35
Construction machinery, equipment dealers	29	26,619	4,721	4,911	18.4	2,456	48,894	653	637	634	630	4
Farm-garden machinery, equipment wholesalers	13	6,258	467	906	14.5	467	9,161	134	135	132	121	6
Industrial machinery, equipment distributors	151	155,585	14,525	14,802	9.5	7,213	131,544	1,468	1,480	1,493	1,537	43
Industrial materials, supplies distributors	67	66,607	7,865	11,629	17.5	6,364	126,190	1,570	1,599	1,591	1,548	28
Professional equipment, supplies distributors	41	10,052	1,493	2,559	25.5	1,618	32,786	428	430	431	446	21
Service establishment supply houses	77	16,529	1,890	3,532	21.4	1,885	37,769	490	482	487	506	58
Transportation equipment distributors	33	11,922	1,839	2,981	25.0	1,344	27,042	323	313	320	313	19
Metals, metalwork (except scrap) distributors	39	23,836	5,232	3,771	15.8	2,031	39,710	509	520	533	523	22
Iron, steel and products distributors	33	20,742	4,784	3,229	15.6	1,792	32,307	437	446	459	460	18
Nonferrous metals distributors	6	3,094	448	542	17.5	239	7,403	72	74	74	63	4
Scrap, waste materials dealers	63	21,879	2,290	4,457	20.4	2,088	52,903	912	924	945	988	41
Iron, steel scrap dealers	23	13,328	1,623	2,239	16.8	1,291	27,024	435	408	460	474	13
Waste materials dealers	40	8,551	667	2,218	25.9	1,197	25,879	477	516	485	514	28
Other merchant wholesalers	204	94,897	5,243	11,219	11.8	5,174	95,215	1,532	1,545	1,521	1,657	148
Amusement, sporting goods distributors	24	5,081	550	954	18.8	450	8,664	122	123	127	136	25
Book, magazine, newspaper wholesalers	19	5,301	566	1,064	20.1	632	10,123	251	237	216	227	8
Coal wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	31	25,403	1,427	3,017	11.9	1,466	22,399	404	391	394	420	22
Jewelry wholesalers	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	42	30,169	913	2,427	8.0	920	20,217	227	245	246	269	30
Gift, art goods, greeting card wholesalers	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	15	2,239	142	528	23.6	242	4,778	59	60	63	75	10
Miscellaneous products merchant wholesalers	58	23,403	1,336	2,429	10.4	1,023	22,661	335	353	343	383	39

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	367	664,807	24,891	58,985	8.9	30,701	620,234	6,788	7,102	6,853	6,884	3
Sales branches (with stocks)	263	442,801	24,891	48,424	10.9	26,145	524,013	5,916	6,232	5,974	5,995	1
Sales offices (without stocks)	104	222,006	...	10,561	4.8	4,556	96,221	872	870	879	889	2
Food and kindred products	81	173,129	4,028	16,939	9.8	8,254	156,080	2,212	2,219	2,226	2,218	1
Textile mill products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	4	2,958	203	587	19.8	274	4,874	53	52	52	52	...
Paper and allied products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	32	85,513	1,978	7,939	9.3	3,509	76,957	733	723	739	737	...
Rubber products	9	27,638	2,058	2,311	8.4	1,057	21,386	222	219	214	219	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	15	36,685	812	3,562	9.7	1,420	30,514	284	291	298	290	...
Primary metal products	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	21	38,429	1,070	1,819	4.7	915	18,307	214	190	213	202	...
Machinery (except electrical)	111	81,362	6,629	13,495	16.6	8,345	168,184	1,602	1,920	1,637	1,644	...
Electrical machinery	26	34,135	1,418	2,443	7.2	1,565	31,602	324	335	339	344	2
Transportation equipment	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	10	20,916	543	1,490	7.1	897	17,081	213	225	201	199	...
Petroleum bulk plants, terminals and LP gas facilities	454	233,328	1,097	22,964	9.8	6,937	132,422	1,971	1,921	1,953	2,000	345
Gasoline, distillates, residuals	434	228,212	10,700	21,496	9.4	6,277	120,060	1,769	1,732	1,745	1,791	337
Bulk plants	414	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	20	5,116	397	1,468	28.7	660	12,362	202	189	208	209	8
Merchandise agents, brokers	263	318,268	797	9,859	3.1	3,845	74,986	1,243	1,384	1,324	1,418	201
Groceries, confectionery, meats	61	156,874	298	3,001	1.9	1,227	24,677	274	304	282	284	53
Farm products (edible)	10	20,126	8	831	4.1	316	3,742	78	151	121	102	15
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	46	64,830	206	1,700	2.6	708	13,565	500	520	513	609	39
Cotton	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	3	1,125	4	65	5.8	16	(Z)	7	8	7	5	4
Electrical-electronic apparatus, equip., appliances	21	15,350	40	754	4.9	225	5,535	49	54	55	54	9
Hardware, plumbing, heating goods	12	8,317	15	576	6.9	186	4,093	33	37	31	40	6
Lumber, construction materials	16	3,757	18	282	7.5	139	2,490	49	49	45	41	6
Machinery, equipment, supplies	44	21,733	139	1,641	7.6	600	13,799	133	142	156	167	40
Metals, metalwork (except scrap)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	10	10,492	1	354	3.4	125	2,268	40	42	41	41	11
Assemblers of farm products	108	38,618	2,321	4,612	11.9	1,833	47,235	960	788	1,052	1,499	104
Dairy, poultry products	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	71	16,704	856	3,199	19.2	1,174	31,138	780	609	764	1,108	77
Farm products (raw materials)	29	20,959	1,458	1,190	5.7	566	13,924	154	146	256	354	25
Farm supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — PARISHES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

Parish and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Louisiana, total.....1954..	3,634	146,661	2,910,927	40,490	2,231	2,442	1,666,544	1,192	1,255,021
Acadia Parish	63	1,330	27,318	609	51	33	20,417	30	8,755
Crowley	33	640	12,796	276	33	18	8,377	15	4,862
Rayne	13	154	3,238	68	8	6	2,882	5	500
Remainder of Parish	17	536	11,284	265	10	7	9,158	10	3,303
Allen Parish	8	71	1,302	18	5	3	1,072	5	1,057
Oakdale	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Remainder of Parish	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Ascension Parish	15	295	5,235	82	11	9	4,242	6	1,825
Assumption Parish	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Avoyelles Parish	28	357	7,466	175	24	14	5,389	14	3,504
Beauregard Parish	12	140	2,853	67	16	8	2,749	4	1,744
De Ridder	9	(D)	(D)	(D)	(D)	6	(D)	3	(D)
Remainder of Parish	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Bienville Parish	11	49	939	22	7	3	207	8	1,070
Bossier Parish	35	949	20,822	318	14	19	6,494	16	8,312
Bossier City	18	532	11,013	185	3	11	4,564	7	2,453
Remainder of Parish	17	417	9,809	133	11	8	1,930	9	5,859
Caddo Parish	374	18,323	360,617	4,753	214	271	188,130	103	118,924
Shreveport	342	17,270	339,771	4,483	196	250	174,794	92	111,479
Remainder of Parish	32	1,053	20,846	270	18	21	13,336	11	7,445
Calcasieu Parish	120	5,391	104,748	1,305	57	91	62,407	29	23,766
Lake Charles	96	4,588	89,438	1,103	47	77	55,381	19	19,854
Sulphur	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Remainder of Parish	18	(D)	(D)	(D)	(D)	10	(D)	8	(D)
Caldwell Parish	...	...	...	...	...	...	...	...	...
Cameron Parish	6	121	4,355	78	6	3	860	3	908
Catahoula Parish	9	79	1,741	41	10	3	967	6	1,441
Claiborne Parish	16	202	4,001	60	9	9	4,248	7	1,284
Concordia Parish	10	133	3,240	82	6	6	3,567	4	1,327
De Soto Parish	16	141	2,243	71	14	7	1,309	9	3,941
East Baton Rouge Parish	194	7,897	156,505	2,198	77	159	82,909	35	33,392
Baton Rouge	184	7,477	146,427	2,055	74	153	80,336	31	16,413
Remainder of Parish	10	420	10,078	133	3	6	2,573	4	16,979
East Carroll Parish	11	121	2,702	53	8	4	3,057	7	2,681
East Feliciana Parish	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Jackson	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of Parish	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Evangeline Parish	17	183	3,604	90	13	8	3,461	9	3,077
Ville Platte	9	(D)	(D)	(D)	(D)	6	(D)	3	(D)
Remainder of Parish	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Franklin Parish	18	255	5,521	128	19	8	10,787	10	5,722
Grant Parish	6	62	1,115	26	7	3	1,472	3	325
Iberia Parish	74	1,982	38,366	596	44	53	27,561	21	11,141
New Iberia	55	1,684	32,463	457	29	38	22,564	17	10,141
Remainder of Parish	19	298	5,903	139	15	15	4,997	4	1,000
Iberville Parish	21	226	4,226	65	17	11	3,141	10	2,513
Plaquemine	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of Parish	13	(D)	(D)	(D)	(D)	4	(D)	9	(D)
Jackson Parish	10	34	656	17	8	5	613	5	636
Jefferson Parish	125	5,469	107,001	1,482	86	88	73,414	37	41,406
Gretna	14	303	5,441	75	11	11	4,033	3	3,394
Kenner	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Westwego	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Remainder of Parish	94	4,528	86,807	1,074	65	67	64,274	27	32,626
Jefferson Davis Parish	35	441	9,670	230	26	17	7,710	18	3,640
Jennings	20	299	6,816	102	14	12	6,434	8	1,138
Remainder of Parish	15	142	2,854	128	12	5	1,276	10	2,511
Lafayette Parish	111	2,947	66,357	1,035	73	75	28,218	36	17,192
Lafayette	91	2,523	56,212	822	60	65	25,372	26	12,331
Remainder of Parish	20	424	10,145	213	13	10	2,846	10	4,861
Lafourche Parish	59	924	21,790	343	63	42	16,143	17	5,954
Thibodaux	23	411	7,854	161	33	17	9,273	6	2,974
Remainder of Parish	36	513	13,936	182	30	25	7,870	11	2,980
La Salle Parish	9	120	2,287	40	8	5	1,869	4	944
Lincoln Parish	27	341	6,959	132	18	18	6,610	9	2,070
Ruston	23	(D)	(D)	(D)	(D)	15	(D)	8	(D)
Remainder of Parish	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — PARISHES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

Parish and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
	(Number)	($1,000)	Payroll (Dollars)	Employees (Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Livingston Parish	9	157	2,297	42	7	5	2,047	4	1,502
Madison Parish	15	351	8,237	119	4	9	13,628	6	3,129
Tallulah	12	(D)	(D)	(D)	(D)	7	(D)	5	(D)
Remainder of Parish	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Morehouse Parish	17	136	2,783	70	12	9	1,228	8	3,029
Bastrop	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Remainder of Parish	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Natchitoches Parish	21	323	6,154	128	10	10	5,122	11	7,144
Natchitoches	19	(D)	(D)	(D)	(D)	10	(D)	9	(D)
Remainder of Parish	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Orleans Parish (coextensive with New Orleans city)	1,299	75,260	1,471,791	18,688	738	919	845,904	380	743,190
Ouachita Parish	139	6,712	133,861	1,832	35	108	73,739	31	21,094
Monroe	114	6,149	123,673	1,661	63	86	64,903	28	19,507
West Monroe	19	(D)	(D)	(D)	(D)	17	(D)	2	(D)
Remainder of Parish	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Plaquemines Parish	13	378	7,703	99	6	7	3,534	6	2,034
Pointe Coupee Parish	11	154	3,237	64	9	8	2,501	3	1,014
Rapides Parish	123	3,772	73,212	1,247	73	89	34,979	34	28,180
Alexandria	104	3,469	65,004	1,035	58	78	34,264	26	23,390
Pineville	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of Parish	14	(D)	(D)	(D)	(D)	7	(D)	7	(D)
Red River Parish	4	128	2,044	43	2	...	...	4	1,095
Richland Parish	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Sabine Parish	11	211	4,392	98	10	6	2,286	5	931
St. Bernard Parish	18	1,667	34,407	362	8	6	2,208	12	44,567
St. Charles Parish	8	(D)	(D)	(D)	(D)	4	(D)	4	(D)
St. Helena Parish	...	...	...	...	...	...	...	...	...
St. James Parish	17	381	9,188	190	7	9	3,079	8	3,349
St. John the Baptist Parish	8	58	1,004	18	6	4	548	4	1,073
St. Landry Parish	90	1,694	37,431	974	71	42	17,097	48	15,507
Eunice	19	308	5,961	138	11	11	5,448	8	3,350
Opelousas	31	732	16,206	292	21	21	7,750	10	4,567
Remainder of Parish	40	654	15,264	544	39	10	3,899	30	7,590
St. Martin Parish	11	130	2,280	41	8	5	484	6	1,124
St. Mary Parish	43	1,137	24,681	441	29	31	10,515	12	4,160
Franklin	11	139	2,694	47	6	6	2,028	5	1,496
Morgan City	20	338	7,020	130	16	16	3,193	4	868
Remainder of Parish	12	660	14,967	264	7	9	5,294	3	1,796
St. Tammany Parish	28	353	6,974	169	17	15	4,497	13	2,383
Covington	14	232	4,740	108	7	7	2,142	7	1,300
Remainder of Parish	14	121	2,234	61	10	8	2,355	6	1,083
Tangipahoa Parish	70	846	16,299	337	52	47	11,480	23	11,319
Hammond	29	303	5,747	114	27	19	4,226	10	6,721
Remainder of Parish	41	543	10,552	223	25	28	7,254	13	4,598
Tensas Parish	5	40	951	16	4	...	...	5	1,311
Terrebonne Parish	76	1,519	35,174	466	45	59	29,558	17	9,604
Houma	48	951	22,495	266	24	38	20,515	10	7,058
Remainder of Parish	28	568	12,679	200	21	21	9,043	7	2,546
Union Parish	8	223	4,813	73	7	4	4,562	4	1,067
Vermilion Parish	32	329	6,506	132	22	14	3,614	18	8,527
Abbeville	17	188	3,306	66	12	9	3,038	8	1,644
Remainder of Parish	15	141	3,200	66	10	5	576	10	6,883
Vernon Parish	13	241	4,111	90	14	7	3,171	6	1,534
Washington Parish	29	454	9,104	173	16	19	6,380	10	3,812
Bogalusa	22	(D)	(D)	(D)	(D)	18	(D)	4	(D)
Remainder of Parish	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Webster Parish	24	305	6,820	104	17	10	2,179	14	3,782
Minden	16	227	4,684	73	13	7	1,905	9	2,351
Remainder of Parish	8	78	2,136	31	4	3	273	5	1,431
West Baton Rouge Parish	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
West Carroll Parish	8	39	1,339	23	5	4	1,103	4	1,236
West Feliciana Parish	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Winn Parish	13	214	4,055	81	9	6	3,150	7	1,524
Winnfield	12	(D)	(D)	(D)	(D)	6	(D)	6	(D)
Remainder of Parish	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BATON ROUGE STANDARD METROPOLITAN AREA--Coextensive with East Baton Rouge Parish, La.						
Wholesale trade, total	174	XXX	7,897	156,505	2,188	77
Type of Operation						
Merchant wholesalers	159	82,909	6,483	125,433	1,828	72
Manufacturers' sales branches, sales offices	22	12,630	1,073	24,100	249	...
Petroleum bulk plants, terminals and LP gas facilities	9	18,522	311	6,389	86	4
Merchandise agents, brokers	4	2,240	30	583	25	1
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	159	82,909	6,483	125,433	1,828	72
Grocery, confectionery, meat wholesalers	21	17,310	821	12,813	255	11
Farm products (edible) distributors	10	2,485	132	2,493	55	8
Beer, wine, distilled spirits wholesalers	8	8,938	538	7,940	128	6
Tobacco distributors	6	4,605	190	3,152	59	5
Drugs, chemicals, allied products wholesalers	6	4,337	335	7,839	77	4
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	5	2,118	247	5,591	58	...
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	14	4,212	633	13,373	154	4
Electrical, electronics, appliance distributors	13	5,214	375	10,032	99	2
Hardware, plumbing-heating goods wholesalers	7	4,313	442	7,169	111	...
Lumber, construction materials distributors	9	4,243	272	6,807	102	4
Machinery, equipment, supplies distributors	35	16,684	1,618	32,691	428	15
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	6	2,128	352	6,777	161	...
Other merchant wholesalers	13	2,773	207	3,442	62	8
Manufacturers' sales branches, sales offices	22	12,630	1,073	24,100	249	...
Petroleum bulk plants, termioals and LP gas facilities	9	18,522	311	6,389	86	4
Merchandise agents, brokers	4	2,240	30	583	25	1
Assemblers of farm products	...	...	...	...	...	...
NEW ORLEANS STANDARD METROPOLITAN AREA--Consists of Jefferson, Orleans, and St. Bernard Parishes, La.						
Wholesale trade, total	1,442	XXX	82,396	1,613,199	20,532	832
Type of Operation						
Merchant wholesalers	1,013	921,526	54,715	1,064,609	14,270	685
Manufacturers' sales branches, sales offices	221	546,164	22,949	456,933	5,032	3
Petroleum bulk plants, terminals and LP gas facilities	34	59,521	1,857	37,698	469	22
Merchandise agents, brokers	166	221,165	2,697	50,948	679	119
Assemblers of farm products	8	2,313	178	3,011	82	3
Type by Kind of Business						
Merchant wholesalers	1,013	921,526	54,715	1,064,609	14,270	685
Grocery, confectionery, meat wholesalers	164	210,797	6,368	124,156	2,041	142
General-line grocery wholesalers	19	33,892	1,399	25,845	390	14
Confectionery wholesalers	11	3,878	253	4,857	98	13
Fish, sea food distributors	39	7,646	598	14,083	373	37
Meat, meat products wholesalers	22	9,837	573	11,199	185	23
Specialty-line grocery wholesalers	73	155,544	3,545	68,172	995	55
Farm products (edible) distributors	75	78,472	3,411	65,797	1,007	78
Poultry, poultry products distributors	13	8,011	282	6,851	168	16
Fresh fruit, vegetable wholesalers	62	70,461	3,129	58,946	839	62
Beer, wine, distilled spirits wholesalers	24	41,746	2,106	48,028	569	19
Beer, ale distributors	12	20,988	1,163	31,996	310	8
Wine, distilled spirits wholesalers	12	20,758	943	16,032	259	11
NEW ORLEANS STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business--Con.						
Merchant wholesalers--Con.						
Tobacco distributors	21	23,877	956	17,166	274	20
Drugs, chemicals, allied products wholesalers	41	24,514	2,157	53,841	548	28
General-line drug wholesalers	3	13,207	1,117	32,641	279	...
Specialty-line drug, toiletries wholesalers	19	3,427	347	6,782	105	17
Industrial chemicals, explosives distributors	7	5,320	320	5,871	75	8
Paint, varnish wholesalers	12	2,560	373	8,547	89	3
Dry goods, apparel wholesalers	35	24,396	2,037	39,765	517	40
Clothing, furnishings, footwear wholesalers	21	9,005	713	14,925	231	26
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	10	5,176	500	10,944	132	10
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	27	14,101	1,624	30,066	395	21
Furniture (household, office) wholesalers	15	4,291	413	7,531	111	12
Home furnishings, floor coverings wholesalers	12	9,810	1,211	22,535	284	9
Paper, allied products wholesalers	34	17,901	1,578	24,274	405	19
Coarse paper and products wholesalers	14	7,627	667	10,603	183	4
Printing and fine paper distributors	9	5,248	453	9,100	111	5
Stationery, office supplies wholesalers	11	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	24	135,407	1,324	24,201	279	22
Automotive wholesalers	71	25,913	3,221	71,513	918	34
Motor vehicle distributors	4	740	127	2,873	32	...
Automotive equipment, tire-tube wholesalers	67	25,173	3,094	68,640	886	34
Electrical, electronics, appliance distributors	53	60,231	4,926	100,367	1,142	23
Electrical apparatus, supplies distributors	23	21,377	1,647	28,733	439	10
Electrical appliance, radio, TV set wholesalers	14	34,751	2,803	61,739	551	3
Electronic parts, equipment distributors	16	4,103	476	9,895	152	10
Hardware, plumbing-heating goods wholesalers	32	16,927	1,833	34,611	434	15
Hardware wholesalers	15	8,816	986	17,647	258	9
Plumbing, heating equipment, supplies distributor	17	8,111	847	16,964	176	6
Lumber, construction materials distributors	56	32,409	3,377	63,718	850	30
Lumber, millwork wholesalers	30	20,079	1,828	33,696	471	19
Construction materials distributors	26	12,330	1,549	30,022	379	11
Machinery, equipment, supplies distributors	220	139,532	13,764	250,373	3,160	117
Air conditioning, comm. refrigeration equip., distrs	22	6,429	1,366	22,687	276	4
Commercial machines, equipment distributors	20	6,270	748	13,979	204	19
Construction machinery, equipment dealers	12	5,763	618	11,535	180	1
Farm-garden machinery, equipment wholesalers	6	5,193	373	6,961	93	2
Industrial machinery, equipment distributors	39	49,422	2,779	44,921	547	15
Industrial materials, supplies distributors	29	37,423	4,057	73,229	920	16
Professional equipment, supplies distributors	27	7,644	1,279	25,148	349	15
Service establishment supply houses	33	9,483	1,201	24,911	279	26
Transportation equipment distributors	32	11,905	1,343	27,002	312	19
Metals, metalwork (except scrap) distributors	23	16,053	1,443	29,291	361	8
Iron, steel and products distributors	18	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	5	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	24	14,725	1,470	34,504	531	14
Iron, steel scrap dealers	9	10,743	896	19,452	301	4
Waste materials dealers	15	3,982	574	15,052	230	10
Other merchant wholesalers	89	44,525	3,120	52,938	839	55
Amusement, sporting goods distributors	15	3,225	280	6,083	95	13
Book, magazine, oewspaper wholesalers	7	3,155	356	5,848	129	3
Coal wholesalers	...	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie-tors of unincor-porated busi-nesses, November
				Payroll	Employ-ees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
NEW ORLEANS STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Farm supplies wholesalers	8	9,208	820	9,626	158	3
Jewelry wholesalers	10	2,632	387	4,760	121	7
Petroleum products distributors	10	9,682	535	10,368	132	8
Gift, art goods, greeting card wholesalers	3	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	5	1,092	128	2,484	37	3
Miscellaneous products merchant wholesalers	31	15,214	594	13,508	159	15
Manufacturers' sales branches, sales offices	221	546,164	22,949	456,933	5,032	3
Sales branches (with stocks)	145	339,320	18,922	371,384	4,266	1
Sales offices (without stocks)	76	206,844	4,027	85,549	766	2
Food and kindred products	31	118,514	5,000	92,207	1,299	1
Textile mill products	3	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...
Furniture and fixtures	3	(D)	(D)	(D)	(D)	(D)
Paper and allied products	2	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	26	81,318	3,308	72,991	688	...
Rubber products	8	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...
Stone, clay, and glass products	13	(D)	(D)	(D)	(D)	(D)
Primary metal products	14	51,613	614	12,918	133	...
Fabricated metal products	20	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	52	48,151	5,382	102,275	1,094	...
Electrical machinery	19	30,856	1,450	29,221	326	2
Transportation equipment	9	83,013	2,146	44,819	467	...
Instruments and related products	7	3,093	569	11,583	137	...
Other manufacturers' products*	14	12,803	725	13,812	150	...
Petroleum bulk plants, terminals and LP gas facilities	34	59,521	1,857	37,698	469	22
Gasoline, distillates, residuals	34	59,521	1,857	37,698	469	22
Bulk plants	30	23,790	799	15,795	216	22
Distributing terminals	4	35,731	1,058	21,903	253	...
Wholesale LP gas facilities	...	...	...	...	...	...
Merchandise agents, brokers	166	221,165	2,697	50,948	679	119
Groceries, confectionery, meats	42	127,759	840	16,297	180	35
Farm products (edible)	9	13,305	259	3,044	89	3
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	8	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	2	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	3	3,496	43	665	5	1
Furniture, home furnishings	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products	5	4,118	71	(Z)	12	6
Farm products (raw materials)	12	18,596	243	3,464	69	11
Cotton	5	(D)	(D)	(D)	(D)	(D)
Grain	1	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)
Livestock	5	9,582	140	1,684	29	4
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	1	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	20	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	10	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	9	2,312	82	1,374	18	4
Machinery, equipment, supplies	33	17,125	538	12,144	145	30
Metals, metalwork (except scrap)	5	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	12	8,181	92	1,592	24	7
Assemblers of farm products	8	2,313	178	3,011	82	3
Dairy, poultry products	...	(D)	(D)	(D)	(D)	(D)

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie-tors of unincor-porated busi-nesses, November
				Payroll	Employ-ees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
NEW ORLEANS STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Assemblers of farm products—Con.						
Fresh fruits, vegetables						
Farm products (raw materials)	6	(D)	(D)	(D)	(D)	(D)
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	1	(D)	(D)	(D)	(D)	(D)
	..	...	...	...	...	...
SHREVEPORT STANDARD METROPOLITAN AREA--Consists of Caddo and Bossier Parishes, La.						
Wholesale trade, total	409	XXX	19,272	381,439	5,071	228
Type of Operation						
Merchant wholesalers	290	194,624	13,979	273,843	3,756	180
Manufacturers' sales branches, sales offices	57	71,240	4,365	88,127	1,026	...
Petroleum bulk plants, terminals and LP gas facilities	29	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	27	34,834	291	6,262	100	24
Assemblers of farm products	6	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	290	194,624	13,979	273,843	3,756	180
Grocery, confectionery, meat wholesalers	22	20,166	1,168	24,005	353	14
General-line grocery wholesalers	5	14,264	671	14,212	195	...
Confectionery wholesalers	5	1,640	200	4,158	52	2
Meat, fish wholesalers	5	3,201	237	4,653	88	5
Specialty-line grocery wholesalers	7	1,061	60	982	18	7
Farm products (edible) distributors	7	5,488	423	7,194	140	8
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	5	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	11	14,554	805	14,508	182	10
Tobacco distributors	5	4,965	221	5,237	71	2
Drugs, chemicals, allied products wholesalers	10	4,508	490	12,023	113	3
General- and specialty-line drug wholesalers	6	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	4	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	5	5,447	450	11,100	97	5
Clothing, furnishings, footwear wholesalers	2	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	9	4,837	1,060	17,476	239	7
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	36	13,330	1,453	32,017	414	25
Electrical, electronics, appliance distributors	21	21,850	1,343	26,269	332	7
Hardware, plumbing-heating goods wholesalers	9	5,970	590	10,626	154	7
Hardware wholesalers	4	4,568	501	8,408	129	1
Plumbing, heating equipment, supplies distributors	5	1,402	89	2,218	25	6
Lumber, construction materials distributors	23	18,739	1,321	26,186	407	7
Lumber, millwork wholesalers	13	11,396	597	11,642	155	5
Construction materials distributors	10	7,343	724	14,544	252	2
Machinery, equipment, supplies distributors	91	48,498	3,463	64,097	855	46
Commercial machines, equipment distributors	7	582	78	1,658	25	8
Industrial machinery, equipment distributors	38	31,266	1,501	28,774	371	16
Industrial materials, supplies distributors	13	9,943	1,085	17,629	235	5
Professional equipment, supplies distributors	6	725	122	2,177	33	3
Service establishment supply houses	14	2,045	238	4,191	79	9
Other machinery, equipment, supplies distributors	13	3,937	439	9,662	112	5
Metals, metalwork (except scrap) distributors	5	4,074	297	5,437	77	9
Scrap, waste materials dealers	11	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SHREVEPORT STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Other merchant wholesalers	20	18,317	401	8,014	126	20
Amusement, sporting goods distributors	1	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	...	...	...	...	...	...
Merchant wholesalers, n.e.c.	19	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	57	71,240	4,365	88,127	1,026	...
Sales branches (with stocks)	46	59,155	4,160	83,774	986	...
Sales offices (without stocks)	11	12,085	205	4,353	40	...
Petroleum bulk plants, terminals and LP gas facilities	29	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	27	34,834	291	6,262	100	24
Assemblers of farm products	6	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) No. available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—PARISHES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Parish, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CADDO PARISH						
Wholesale trade, total	374	XXX	18,323	360,617	4,753	214
Type of Operation						
Merchant wholesalers	271	188,130	13,474	263,145	3,564	174
Manufacturers' sales branches, sales offices	53	68,761	4,200	83,829	1,004	...
Petroleum bulk plants, terminals and LP gas facilities	19	12,400	407	8,587	114	13
Merchandise agents, brokers	25	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	6	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	271	188,130	13,474	263,145	3,564	174
Grocery, confectionery, meat wholesalers	22	20,166	1,168	24,005	353	14
Farm products (edible) distributors	7	5,488	423	7,194	140	8
Beer, wine, distilled spirits wholesalers	11	14,554	805	14,508	182	10
Tobacco distributors	5	4,965	221	5,237	71	2
Drugs, chemicals, allied products wholesalers	10	4,508	490	12,023	113	3
Dry goods, apparel wholesalers	5	5,447	450	11,100	97	5
Furniture, home furnishings wholesalers	5	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	9	4,837	1,060	17,476	239	7
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	31	11,939	1,306	28,267	368	22
Electrical, electronics, appliance distributors	19	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	9	5,970	590	10,626	154	7
Lumber, construction materials distributors	10	16,339	1,169	23,431	316	7
Machinery, equipment, supplies distributors	83	45,868	3,262	60,033	804	45
Metals, metalwork (except scrap) distributors	5	4,074	297	5,437	77	9
Scrap, waste materials dealers	11	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	20	18,317	401	8,014	126	20
Manufacturers' sales branches, sales offices	53	68,761	4,200	83,829	1,004	...
Petroleum bulk plants, terminals and LP gas facilities	19	12,400	407	8,587	114	13
Merchandise agents, brokers	25	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	6	(D)	(D)	(D)	(D)	(D)
CALCASIEU PARISH						
Wholesale trade, total	120	XXX	5,391	104,748	1,305	57
Type of Operation						
Merchant wholesalers	91	62,407	4,524	90,519	1,087	44
Manufacturers' sales branches, sales offices	9	5,689	255	5,275	67	...
Petroleum bulk plants, terminals and LP gas facilities	17	13,616	601	8,729	148	10
Merchandise agents, brokers	3	4,461	11	(Z)	3	3
Assemblers of farm products	...	...	...	...	...	...
EAST BATON ROUGE PARISH (See Baton Rouge Standard Metropolitan Area, table 103.)						
JEFFERSON PARISH						
Wholesale trade, total	125	XXX	5,469	107,001	1,482	86
Type of Operation						
Merchant wholesalers	88	73,414	3,831	72,976	1,097	61
Manufacturers' sales branches, sales offices	11	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	16	26,476	1,018	19,973	242	17
Merchandise agents, brokers	5	5,445	159	3,405	38	5
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
LAFAYETTE PARISH						
Wholesale trade, total	111	XXX	2,947	66,357	1,035	73
Type of Operation						
Merchant wholesalers	75	28,218	2,089	44,673	640	46
Manufacturers' sales branches, sales offices	8	4,774	307	8,477	71	...
Petroleum bulk plants, terminals and LP gas facilities	11	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	4	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	13	5,362	278	8,502	246	18
ORLEANS PARISH						
Wholesale trade, total	1,299	XXX	75,260	1,471,791	18,688	738
Type of Operation						
Merchant wholesalers	919	845,904	50,640	986,762	13,117	621
Manufacturers' sales branches, sales offices	209	529,518	21,791	431,192	4,806	1
Petroleum bulk plants, terminals and LP gas facilities	11	5,534	273	5,595	85	4
Merchandise agents, brokers	156	206,138	2,398	45,859	612	110
Assemblers of farm products	4	2,000	158	2,383	68	2
Type by Kind of Business						
Merchant wholesalers	919	845,904	50,640	986,762	13,117	621
Grocery, confectionery, meat wholesalers	142	201,016	5,687	109,388	1,712	123
Farm products (edible) distributors	70	77,911	3,388	65,305	996	73
Beer, wine, distilled spirits wholesalers	21	40,910	2,079	47,525	560	17
Tobacco distributors	21	23,877	956	17,166	274	20
Drugs, chemicals, allied products wholesalers	37	23,568	2,112	53,574	542	18
Dry goods, apparel wholesalers	34	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	26	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	32	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	22	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	66	24,621	3,007	67,237	873	33
Electrical, electronics, appliance distributors	52	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	27	15,580	1,675	32,886	406	13
Lumber, construction materials distributors	47	23,602	2,526	47,529	620	23
Machinery, equipment, supplies distributors	195	99,251	12,439	225,843	2,885	111
Metals, metalwork (except scrap) distributors	23	16,053	1,443	29,291	361	8
Scrap, waste materials dealers	23	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	81	35,798	2,558	42,113	696	50
Manufacturers' sales branches, sales offices	209	529,518	21,791	431,192	4,806	1
Petroleum bulk plants, terminals and LP gas facilities	11	5,534	273	5,595	85	4
Merchandise agents, brokers	156	206,138	2,398	45,859	612	110
Assemblers of farm products	4	2,000	158	2,383	68	2
OUACHITA PARISH						
Wholesale trade, total	139	XXX	6,712	133,861	1,832	85
Type of Operation						
Merchant wholesalers	108	73,739	5,930	118,022	1,582	73
Manufacturers' sales branches, sales offices	13	5,945	426	8,250	107	...
Petroleum bulk plants, terminals and LP gas facilities	10	6,973	202	3,872	51	6
Merchandise agents, brokers	4	5,736	93	2,242	36	2
Assemblers of farm products	4	2,436	61	1,475	56	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954 – PARISHES WITH 100 ESTABLISHMENTS OR MORE – Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Parish, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
RAPIDES PARISH						
Wholesale trade, total	123	XXX	3,772	73,212	1,247	73
Type of Operation						
Merchant wholesalers	89	34,979	2,752	51,307	836	58
Manufacturers' sales branches, sales offices	12	8,829	419	8,242	127	...
Petroleum bulk plants, terminals and LP gas facilities	15	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	5	1,713	25	4,990	93	7
Assemblers of farm products	2	(D)	(D)	(D)	(L)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND PARISHES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc payroll)* Amount ($1,000)	Operating expenses 1948 (inc payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	2,872	XXX	161,997	XXX	XXX	100,145	1,917,018	34,725	1,752
Merchant wholesalers	1,701	1,150,849	119,763	130,509	11.3	69,529	1,312,757	23,690	1,121
Manufacturers' sales branches, sales offices	342	522,196	22,905	43,388	8.3	21,624	418,568	6,421	2
Petroleum bulk plants, terminals and LP gas facilities	465	158,155	16,685	13,474	8.5	4,364	84,805	1,665	379
Merchandise agents, brokers	214	258,845	554	6,415	2.5	2,594	44,568	876	159
Assemblers of farm products	150	46,780	2,090	5,123	11.0	2,034	56,320	2,073	91
STANDARD METROPOLITAN AREAS									
BATON ROUGE									
Total	160	XXX	6,437	XXX	XXX	5,320	103,364	1,792	87
Merchant wholesalers	128	55,394	6,047	7,636	13.8	4,460	86,909	1,504	79
Manufacturers' sales branches, sales offices	15	9,936	329	950	9.6	583	10,908	176	...
Petroleum bulk plants, terminals and LP gas facilities	11	9,833	61	118	1.2	214	4,287	76	4
Merchandise agents, brokers	6	6,755	...	197	2.9	63	1,260	36	4
Assemblers of farm products	...	...	...	...	...	...	...	...	...
NEW ORLEANS									
Total	1,191	XXX	93,332	XXX	XXX	60,433	1,104,035	18,907	648
Merchant wholesalers	765	641,865	69,336	74,724	11.6	38,987	696,889	12,525	500
Manufacturers' sales branches, sales offices	228	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	36	52,206	4,914	2,537	4.9	1,539	28,969	518	32
Merchandise agents, brokers	153	197,807	381	5,123	2.6	2,050	33,696	539	112
Assemblers of farm products	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SHREVEPORT									
Total	286	XXX	22,382	XXX	XXX	14,380	299,052	4,630	144
Merchant wholesalers	202	170,206	17,214	20,277	11.9	11,341	240,351	3,612	111
Manufacturers' sales branches, sales offices	43	49,475	3,086	4,370	8.8	2,450	47,714	813	...
Petroleum bulk plants, terminals and LP gas facilities	24	13,513	2,067	1,370	10.1	483	8,728	143	20
Merchandise agents, brokers	14	9,615	15	249	2.6	85	1,758	34	13
Assemblers of farm products	3	337	...	49	14.5	21	501	28	...
PARISHES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
CADDO PARISH									
Total	272	XXX	21,055	XXX	XXX	13,941	291,221	4,494	132
Merchant wholesalers	196	167,673	17,088	19,911	11.9	11,172	236,397	3,542	107
Other operating types	76	66,611	3,967	5,058	7.6	2,769	54,824	952	25
CALCASIEU PARISH									
Total	80	XXX	4,047	XXX	XXX	2,589	49,415	861	38
Merchant wholesalers	52	35,785	3,747	3,860	10.8	2,204	41,877	731	22
Other operating types	28	14,456	300	714	4.9	385	7,538	130	16
EAST BATON ROUGE PARISH (See Baton Rouge Standard Metropolitan Area)									
JEFFERSON PARISH									
Total	65	XXX	7,016	XXX	XXX	1,579	32,651	681	43
Merchant wholesalers	45	21,837	2,478	2,447	11.2	1,268	27,039	439	27
Other operating types	20	11,508	4,538	1,790	15.6	311	5,612	242	16
LAFAYETTE PARISH									
Total	109	XXX	7,365	XXX	XXX	1,494	33,963	858	65
Merchant wholesalers	58	16,923	1,773	1,837	10.9	894	16,691	371	38
Other operating types	51	11,801	5,592	3,435	29.0	600	17,272	487	27
ORLEANS PARISH									
Total	1,113	XXX	86,135	XXX	XXX	58,266	1,059,803	18,017	598
Merchant wholesalers	718	619,562	66,848	72,235	11.7	37,687	669,623	12,081	471
Other operating types	395	643,504	19,287	41,828	6.5	20,539	390,180	5,936	127
OUACHITA PARISH									
Total	101	XXX	7,025	XXX	XXX	4,244	87,399	1,455	58
Merchant wholesalers	73	57,443	6,766	6,666	11.6	3,788	78,537	1,288	48
Other operating types	28	14,789	259	792	5.4	456	8,862	167	10
RAPIDES PARISH									
Total	76	XXX	4,895	XXX	XXX	1,733	33,224	738	47
Merchant wholesalers	47	18,347	2,009	2,304	12.6	1,283	24,515	545	36
Other operating types	29	26,015	2,886	2,816	10.8	450	8,709	193	11

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

MAINE

MAINE
(16 COUNTIES)

STANDARD METROPOLITAN AREA

CODE

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	1,314	XXX	58,511	XXX	XXX	41,231	766,060	11,462	11,635	12,493	12,039	573
Type of Operation												
Merchant wholesalers	922	358,934	41,182	56,282	15.7	29,185	536,402	8,249	8,492	9,274	8,830	440
Manufacturers' sales branches, sales offices	100	106,376	2,939	8,725	8.2	4,780	93,444	1,122	1,124	1,192	1,162	...
Petroleum bulk plants, termioals aod LP gas facilities	165	144,715	12,696	13,957	9.6	5,306	103,161	1,277	1,265	1,326	1,347	72
Merchaodise agents, brokers	42	22,522	135	870	3.9	422	8,144	122	116	96	121	20
Assemblers of farm products	85	21,615	1,559	4,032	18.7	1,538	24,909	692	638	605	579	41
Type by Kiod of Busioess												
Merchant wholesalers	922	358,934	41,182	56,282	15.7	29,185	536,402	8,249	8,492	9,274	8,830	440
Grocery, confectionery, meat wholesalers	241	111,451	7,441	12,916	11.6	6,372	113,618	1,959	2,024	2,649	2,117	143
General-line grocery wholesalers	24	60,537	4,719	4,668	7.7	2,678	47,685	712	734	759	740	6
Confectiooery wholesalers	15	2,805	219	344	12.3	183	3,782	63	65	67	65	6
Fish, sea food distributors	117	22,572	923	4,194	18.6	1,770	29,492	693	752	936	681	82
Meat, meat products wholesalers	28	16,392	544	1,960	12.0	930	18,248	272	262	293	287	13
Specialty-line grocery wholesalers	57	9,145	1,036	1,750	19.1	811	14,411	219	211	594	344	36
Farm products (edible) distributors	58	15,928	528	2,158	13.5	840	15,808	312	292	248	331	47
Poultry, poultry products distributors	12	3,175	375	377	11.9	117	2,404	39	39	45	69	10
Fresh fruit, vegetable wholesalers	46	12,753	153	1,781	14.0	723	13,404	273	253	203	262	37
Beer, wine, distilled spirits wholesalers	42	18,973	1,129	3,725	19.6	1,706	26,235	406	439	459	419	10
Beer, ale distributors	40	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wine, distilled spirits wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	33	25,493	1,325	1,569	6.2	899	17,723	295	296	316	299	14
Drugs, chemicals, allied products wholesalers	18	9,174	906	1,634	17.8	915	17,186	265	271	279	280	4
General-line drug wholesalers	3	5,098	527	783	15.4	453	6,632	145	149	152	142	1
Specialty-line drug, toiletries wholesalers	4	1,658	146	302	18.2	183	5,529	51	56	61	69	3
Industrial chemicals, explosives distributors	6	1,832	136	430	23.5	216	3,897	51	49	49	51	...
Paint, varnish wholesalers	5	586	97	119	20.3	63	1,128	18	17	17	18	...
Dry goods, apparel wholesalers	20	12,946	5,535	1,154	8.9	600	17,670	156	158	180	207	10
Clothing, furnishings, footwear wholesalers	17	5,712	607	580	10.2	302	7,918	74	74	74	80	10
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	10	1,009	215	222	22.0	128	2,302	47	42	45	44	4
Furniture (household, office) wholesalers	4	527	70	97	18.4	48	921	19	16	16	17	1
Home furnishings, floor coverings wholesalers	6	482	145	125	25.9	80	1,381	28	26	29	27	3
Paper, allied products wholesalers	21	8,411	1,147	1,730	20.6	857	15,850	248	246	262	258	4
Coarse paper and products wholesalers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Printing and fine paper distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	8	3,323	375	894	26.9	447	9,605	134	138	143	139	2
Wallpaper wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	7	742	82	121	16.3	42	890	17	31	25	28	5
Automotive wholesalers	79	21,195	1,052	5,694	26.9	3,539	65,481	967	988	1,000	1,005	29
Motor vehicle distributors	6	1,485	145	201	13.5	112	1,856	32	32	30	30	2
Automotive equipment, tire-tube wholesalers	73	19,710	907	5,493	27.9	3,427	63,625	935	956	970	975	27
Electrical, electronics, appliance distributors	39	34,019	4,313	4,574	13.4	2,388	44,004	547	547	548	574	5
Electrical apparatus, supplies distributors	14	13,877	1,941	1,643	11.8	838	15,779	218	213	203	216	...
Electrical appliance, radio, TV set wholesalers	18	18,238	2,094	2,547	14.0	1,349	25,036	278	282	292	301	3
Electronic parts, equipment distributors	7	1,904	278	384	20.2	201	3,189	51	52	53	57	2
Hardware, plumbing-heating goods wholesalers	35	28,370	5,912	5,400	19.0	3,066	53,960	833	854	874	847	5
Hardware wholesalers	15	17,456	3,999	3,397	19.5	2,026	34,603	577	596	607	587	4
Plumbing, heating equipment, supplies distributors	20	10,914	1,913	2,003	18.4	1,040	19,357	256	258	267	260	1
Lumber, construction materials distributors	83	21,358	1,790	4,958	23.2	2,427	46,022	606	695	739	729	35
Lumber, millwork wholesalers	50	11,837	923	2,272	19.2	995	16,416	306	311	352	273	29
Construction materials distributors	33	9,521	867	2,686	28.2	1,432	29,606	300	384	387	456	6
Machinery, equipmeot, supplies distributors	105	27 265	4,682	5,754	21.1	3,022	53,169	696	696	726	742	54
Air cooditioning, comm. refrigeration equip., distrs	8	2,520	387	527	20.9	302	5,515	62	63	69	63	3
Commercial machines, equipment distributors	15	1,429	127	359	25.1	179	3,339	39	38	37	56	10
Construction machinery, equipment dealers	10	10,423	1,997	1,984	19.0	1,071	20,743	212	211	225	224	2
Farm-garden machinery, equipment wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment distributors	16	1,926	278	450	23.4	190	3,302	51	53	57	60	11
Industrial materials, supplies distributors	13	5,020	653	829	16.5	423	5,565	94	94	96	106	5
Professiooal equipment, supplies distributors	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment supply houses	23	2,160	341	702	32.5	340	6,575	99	97	97	101	19
Transportation equipment distributors	8	1,520	252	263	17.3	153	2,319	46	48	47	38	2
Metals, metalwork (except scrap) distributors	5	1,236	268	337	27.3	144	2,850	40	42	46	44	1
Iron, steel and products distributors	5	1,236	268	337	27.3	144	2,850	40	42	46	44	1
Nonferrous metals distributors	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers	43	5,931	940	1,450	24.4	771	15,986	289	319	342	355	30
Iron, steel scrap dealers	20	2,075	464	637	30.7	290	6,496	103	123	142	158	23
Waste materials dealers	23	3,856	476	813	21.1	481	9,490	186	196	200	197	10
Other merchant wholesalers	83	15,433	917	2,886	18.7	1,469	27,648	566	552	536	551	40
Amusement, sporting goods distributors	9	1,199	59	302	25.2	137	2,720	45	47	49	46	4
Book, magazine, newspaper wholesalers	14	3,480	214	732	21.0	423	7,256	184	177	171	167	5
Coal wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	4	885	86	195	22.0	101	1,684	39	42	20	27	1
Jewelry wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	17	4,912	105	801	16.3	369	6,651	114	112	116	116	9
Gift, art goods, greeting card wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	28	2,835	246	504	17.8	287	6,853	134	126	125	140	17

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	100	106,376	2,939	8,725	8.2	4,780	93,444	1,122	1,124	1,192	1,162	...
Sales branches (with stocks)	80	56,552	2,939	7,637	13.5	4,258	82,177	1,004	1,014	1,080	1,033	...
Sales offices (without stocks)	20	49,824	...	1,088	2.2	522	11,267	118	110	112	129	...
Food and kindred products	45	45,515	1,231	4,616	10.1	2,245	43,253	548	564	635	573	...
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	4	(D)	(D)	(D)	(D)	( )	(D)	(D)	(D)	(D)	(D)	(D)
Rubber products	...	...	...	...	...	...	...	...	...	...	...	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Primary metal products	...	...	...	...	...	...	...	...	...	...	...	...
Fabricated metal products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	23	6,594	582	2,081	31.6	1,475	28,080	309	299	303	309	...
Electrical machinery	4	4,271	...	91	2.1	61	1,174	9	9	9	9	...
Transportation equipment	5	27,390	316	800	2.9	426	9,577	98	92	91	116	...
Instruments and related products	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	165	144,715	12,696	13,957	9.6	5,306	103,161	1,277	1,265	1,326	1,347	72
Gasoline, distillates, residuals	153	141,340	12,459	12,918	9.1	5,130	99,800	1,227	1,215	1,273	1,294	72
Bulk plants	128	63,532	2,418	7,003	11.0	2,787	49,507	732	723	760	772	72
Distributing terminals	25	77,808	10,041	5,915	7.6	2,343	50,293	495	492	513	522	...
Wholesale LP gas facilities	12	3,375	237	1,039	30.8	176	3,361	50	50	53	53	...
Merchandise agents, brokers	42	22,522	135	870	3.9	422	8,144	122	116	96	121	20
Groceries, confectionery, meats	11	12,230	...	410	3.4	211	4,203	37	28	40	43	2
Farm products (edible)	7	2,575	8	119	4.6	68	1,327	27	26	10	20	5
Dairy, poultry products	...	...	...	...	...	...	...	...	...	...	...	...
Fruits, vegetables	7	2,575	8	119	4.6	68	1,327	27	26	10	20	5
Drugs, chemicals, paints	...	...	...	...	...	...	...	...	...	...	...	...
Apparel (including footwear)	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	3	2,785	...	40	1.4	9	(Z)	5	8	1	12	3
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	...	...	...	...	...	...	...	...	...	...	...	...
Electrical-electronic apparatus, equip., appliances	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	...	...	...	...	...	...	...	...	...	...	...	...
Lumber, construction materials	7	2,403	96	128	5.3	63	946	27	25	17	18	4
Machinery, equipment, supplies	6	1,166	27	75	6.4	41	817	15	16	16	17	3
Metals, metalwork (except scrap)	...	...	...	...	...	...	...	...	...	...	...	...
Other merchandise agents, brokers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	85	21,615	1,559	4,032	18.7	1,538	24,909	692	638	605	579	41
Dairy, poultry products	14	6,185	75	650	10.5	238	5,021	64	97	92	115	6
Fresh fruits, vegetables	56	12,558	1,194	2,960	23.6	1,165	17,415	562	492	471	416	28
Farm products (raw materials)	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1] Entries for merchandise agents and brokers represent brokerage or commission received

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Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Maine, total	1,314	41,231	766,060	12,039	573	922	358,934	392	295,228
Androscoggin County	124	4,317	85,991	1,306	55	103	41,887	21	14,397
Auburn	51	(D)	(D)	(D)	(D)	43	(D)	8	(D)
Lewiston	67	2,413	49,840	747	28	55	29,376	12	6,689
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Aroostook County	162	3,485	62,153	1,137	80	64	23,058	98	37,653
Presque Isle	30	962	17,186	250	9	12	8,969	18	10,913
Remainder of County	132	2,523	44,967	887	71	52	14,089	80	26,740
Cumberland County	359	18,198	331,773	4,737	114	279	156,009	80	130,151
Portland	286	15,989	290,874	4,209	77	225	145,405	61	91,247
South Portland	29	(D)	(D)	(D)	(D)	19	(D)	10	(D)
Westbrook	3	55	927	16	3	3	602	...	...
Remainder of County	41	(D)	(D)	(D)	(D)	32	(D)	9	(D)
Franklin County	9	182	3,357	45	10	6	583	3	1,640
Hancock County	44	533	8,373	158	30	36	6,842	8	3,198
Kennebec County	117	2,710	48,836	821	46	82	25,126	35	23,553
Augusta	44	1,282	23,525	374	19	33	15,085	11	6,426
Gardiner	12	308	5,949	115	5	8	2,323	4	2,504
Waterville	34	661	12,152	213	12	24	5,113	10	5,225
Remainder of County	27	459	7,210	119	10	17	2,605	10	9,398
Knox County	69	1,281	22,294	428	28	47	11,676	22	9,660
Rockland	41	828	15,838	299	15	27	6,922	14	5,800
Remainder of County	28	453	6,456	129	13	20	4,754	8	3,860
Lincoln County	29	(D)	(D)	(D)	(D)	26	(D)	3	(D)
Oxford County	38	509	10,387	179	21	21	3,660	17	5,403
Penobscot County	165	6,722	124,732	1,891	50	121	60,929	44	38,564
Bangor	106	5,408	99,070	1,481	26	87	52,108	19	27,575
Brewer	18	493	9,832	155	5	11	2,359	7	5,300
Old Town	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	39	(D)	(D)	(D)	(D)	21	(D)	18	(D)
Piscataquis County	16	126	2,338	38	12	7	311	9	1,727
Sagadahoc County	15	(D)	(D)	(D)	(D)	13	(D)	2	(D)
Bath	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Somerset County	28	325	7,007	147	17	13	3,905	15	5,599
Waldo County	21	323	6,877	102	7	13	1,272	8	10,768
Belfast	10	(D)	(D)	(D)	(D)	6	(D)	4	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Washington County	39	514	10,495	324	24	27	4,102	12	4,439
York County	79	1,438	30,949	481	56	64	12,892	15	5,062
Biddeford	23	419	7,089	120	13	18	4,039	5	2,901
Saco	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	48	(D)	(D)	(D)	(D)	39	(D)	9	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PORTLAND STANDARD METROPOLITAN AREA—Consists of Portland, South Portland, and Westbrook Cities, Cape Elizabeth and Falmouth towns in Cumberland County, Me.						
Wholesale trade, total	323	XXX	17,563	322,375	4,575	94
Type of Operation						
Merchant wholesalers	250	151,032	12,942	229,367	3,506	90
Manufacturers' sales branches, sales offices	47	68,330	2,475	49,986	587	...
Petroleum bulk plants, terminals and LP gas facilities	15	50,238	1,912	38,390	425	...
Merchandise agents, brokers	10	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	250	151,032	12,942	229,367	3,506	90
Grocery, confectionery, meat wholesalers	50	48,989	2,814	48,793	806	21
Farm products (edible) distributors	4	1,804	149	2,595	39	...
Beer, wine, distilled spirits wholesalers	8	4,725	381	5,360	94	3
Tobacco distributors	5	6,688	243	4,131	77	1
Drugs, chemicals, allied products wholesalers	10	6,704	650	12,495	211	3
Dry goods, apparel wholesalers	9	2,089	173	5,076	55	6
Furniture, home furnishings wholesalers	5	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	8	5,354	611	9,434	188	2
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	20	6,169	1,198	23,212	331	9

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PORTLAND STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Electrical, electronics, appliance distributors	19	22,110	1,691	31,373	399	3
Hardware, plumbing-heating goods wholesalers	12	11,723	1,296	21,082	352	...
Lumber, construction materials distributors	19	8,309	753	13,855	183	...
Machinery, equipment, supplies distributors	47	19,173	2,094	35,482	466	25
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	14	2,392	255	5,105	110	6
Other merchant wholesalers	19	3,572	417	7,345	135	10
Manufacturers' sales branches, sales offices	47	68,330	2,475	49,986	587	...
Petroleum bulk plants, terminals and LP gas facilities	15	50,238	1,912	38,390	425	...
Merchandise agents, brokers	10	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ANDROSCOGGIN COUNTY						
Wholesale trade, total	124	XXX	4,317	85,991	1,306	55
Type of Operation						
Merchant wholesalers	103	41,887	3,310	66,881	1,054	48
Manufacturers' sales branches, sales offices	10	7,516	818	15,365	202	...
Petroleum bulk plants, terminals and LP gas facilities	7	5,638	171	3,382	43	3
Merchandise agents, brokers	4	1,243	18	(Z)	7	4
Assemblers of farm products	...	...	...	...	...	...
AROOSTOOK COUNTY						
Wholesale trade, total	162	XXX	3,485	62,153	1,137	80
Type of Operation						
Merchant wholesalers	64	23,058	1,467	27,974	469	33
Manufacturers' sales branches, sales offices	6	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	27	17,422	695	12,298	190	10
Merchandise agents, brokers	10	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	55	12,557	1,097	17,201	414	29
Type by Kind of Business						
Merchant wholesalers	64	23,058	1,467	27,974	469	33
Grocery, confectionery, meat wholesalers	13	6,154	290	5,739	76	7
Farm products (edible) distributors	18	5,600	295	5,517	114	12
Beer, wine, distilled spirits wholesalers	4	1,256	77	1,366	17	1
Tobacco distributors	4	3,977	171	3,889	64	4
Drugs, chemicals, allied products wholesalers	...	...	...	...	...	...
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	4	815	130	2,006	33	...
Electrical, electronics, appliance distributors	...	...	...	...	...	...
Hardware, plumbing-heating goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	4	881	72	1,163	24	2
Machinery, equipment, supplies distributors	4	624	78	1,532	23	4
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	2	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	8	2,552	224	4,497	81	3
Manufacturers' sales branches, sales offices	6	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	27	17,422	695	12,298	190	10
Merchandise agents, brokers	10	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	55	2,557	1,097	17,201	414	29
CUMBERLAND COUNTY						
Wholesale trade, total	359	XXX	18,198	331,773	4,737	114
Type of Operation						
Merchant wholesalers	270	156,009	13,521	237,519	3,648	108
Manufacturers' sales branches, sales offices	49	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	17	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	11	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	270	156,009	13,521	237,519	3,648	108
Grocery, confectionery, meat wholesalers	57	49,595	2,848	49,472	819	28
Farm products (edible) distributors	8	2,769	180	3,260	74	4
Beer, wine, distilled spirits wholesalers	10	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	6	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	10	6,704	650	12,495	211	3
Dry goods, apparel wholesalers	9	2,089	173	5,076	55	6
Furniture, home furnishings wholesalers	6	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	8	5,354	611	9,434	188	2
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	24	7,731	1,452	28,613	395	11
Electrical, electronics, appliance distributors	19	22,110	1,691	31,373	399	3
Hardware, plumbing-heating goods wholesalers	12	11,723	1,296	21,082	352	...
CUMBERLAND COUNTY—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Lumber, construction materials distributors	23	9,156	950	14,285	191	2
Machinery, equipment, supplies distributors	50	19,352	2,100	35,542	469	26
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	16	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	20	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	49	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	17	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	11	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
KENNEBEC COUNTY						
Wholesale trade, total	117	XXX	2,710	48,836	821	46
Type of Operation						
Merchant wholesalers	82	25,126	1,833	32,496	598	39
Manufacturers' sales branches, sales offices	12	8,043	348	6,532	91	...
Petroleum bulk plants, terminals and LP gas facilities	16	12,570	439	8,269	106	4
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	5	(D)	(D)	(D)	(D)	(D)
PENOBSCOT COUNTY						
Wholesale trade, total	165	XXX	5,722	24,732	1,891	50
Type of Operation						
Merchant wholesalers	121	60,929	5,254	96,877	1,511	39
Manufacturers' sales branches, sales offices	14	13,812	743	14,159	185	...
Petroleum bulk plants, terminals and LP gas facilities	19	21,425	654	12,420	154	6
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	8	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	121	60,929	5,254	96,877	1,511	39
Grocery, confectionery, meat wholesalers	13	16,244	854	15,753	241	9
Farm products (edible) distributors	5	2,158	100	1,625	33	5
Beer, wine, distilled spirits wholesalers	6	4,631	489	7,785	124	...
Tobacco distributors	5	3,629	117	2,044	41	...
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	5	1,469	131	2,599	34	1
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	4	487	46	949	17	2
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	14	6,296	915	16,731	253	4
Electrical, electronics, appliance distributors	14	7,388	514	9,409	130	2
Hardware, plumbing-heating goods wholesalers	9	8,610	926	16,755	265	2
Lumber, construction materials distributors	11	3,051	377	7,880	112	1
Machinery, equipment, supplies distributors	16	2,098	312	5,968	83	6
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	3	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	12	3,153	278	5,817	103	5
Manufacturers' sales branches, sales offices	14	13,812	743	14,159	185	...
Petroleum bulk plants, terminals and LP gas facilities	19	21,425	654	12,420	154	6
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	8	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	869	xxx	43,520	xxx	xxx	27,010	502,317	9,563	365
Merchant wholesalers	549	247,988	27,793	32,917	13.3	18,245	334,597	6,571	245
Manufacturers' sales branches, sales offices	101	80,239	3,044	7,082	8.8	3,786	71,224	1,216	5
Petroleum bulk plants, terminals and LP gas facilities	152	98,405	11,802	8,168	8.3	3,375	63,664	1,049	81
Merchandise agents, brokers	22	23,854	15	550	2.3	214	3,786	76	9
Assemblers of farm products	45	34,948	866	3,128	9.0	1,390	29,046	651	25
STANDARD METROPOLITAN AREAS									
PORTLAND									
Total	260	xxx	16,670	xxx	xxx	12,374	224,513	4,025	63
Merchant wholesalers	187	113,248	12,466	14,735	13.0	8,716	156,136	2,958	59
Manufacturers' sales branches, sales offices	41	32,348	1,656	3,239	10.0	1,843	33,684	547	...
Petroleum bulk plants, terminals and LP gas facilities	16	42,319	2,358	1,478	3.5	1,364	26,208	379	2
Merchandise agents, brokers	6	2,016	6	92	4.6	52	951	13	1
Assemblers of farm products	10	2,873	184	685	23.8	399	7,534	128	1
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
ANDROSCOGGIN COUNTY									
Total	88	xxx	2,980	xxx	xxx	2,889	52,871	1,027	43
Merchant wholesalers	66	24,818	2,643	3,643	14.7	2,070	37,647	741	39
Other operating types	22	13,148	337	1,389	10.6	819	15,224	286	4
AROOSTOOK COUNTY									
Total	83	xxx	2,042	xxx	xxx	2,171	43,285	835	33
Merchant wholesalers	33	14,611	1,269	1,775	12.1	978	19,450	352	12
Other operating types	50	55,927	773	3,053	5.4	1,193	23,835	483	21
CUMBERLAND COUNTY									
Total	274	xxx	16,839	xxx	xxx	12,723	231,620	4,191	69
Merchant wholesalers	195	115,088	12,582	15,176	13.2	8,963	160,853	3,064	63
Other operating types	79	80,782	4,257	5,690	7.0	3,760	70,767	1,127	6
KENNEBEC COUNTY									
Total	82	xxx	3,856	xxx	xxx	1,508	29,184	609	45
Merchant wholesalers	56	17,807	1,697	2,072	11.6	1,022	19,863	427	32
Other operating types	26	17,230	2,159	1,288	7.5	486	9,321	182	13
PENOBSCOT COUNTY									
Total	116	xxx	14,198	xxx	xxx	4,543	84,375	1,591	26
Merchant wholesalers	81	46,657	7,112	6,410	13.7	3,425	62,652	1,227	17
Other operating types	35	29,632	7,086	4,553	15.4	1,118	21,723	364	9

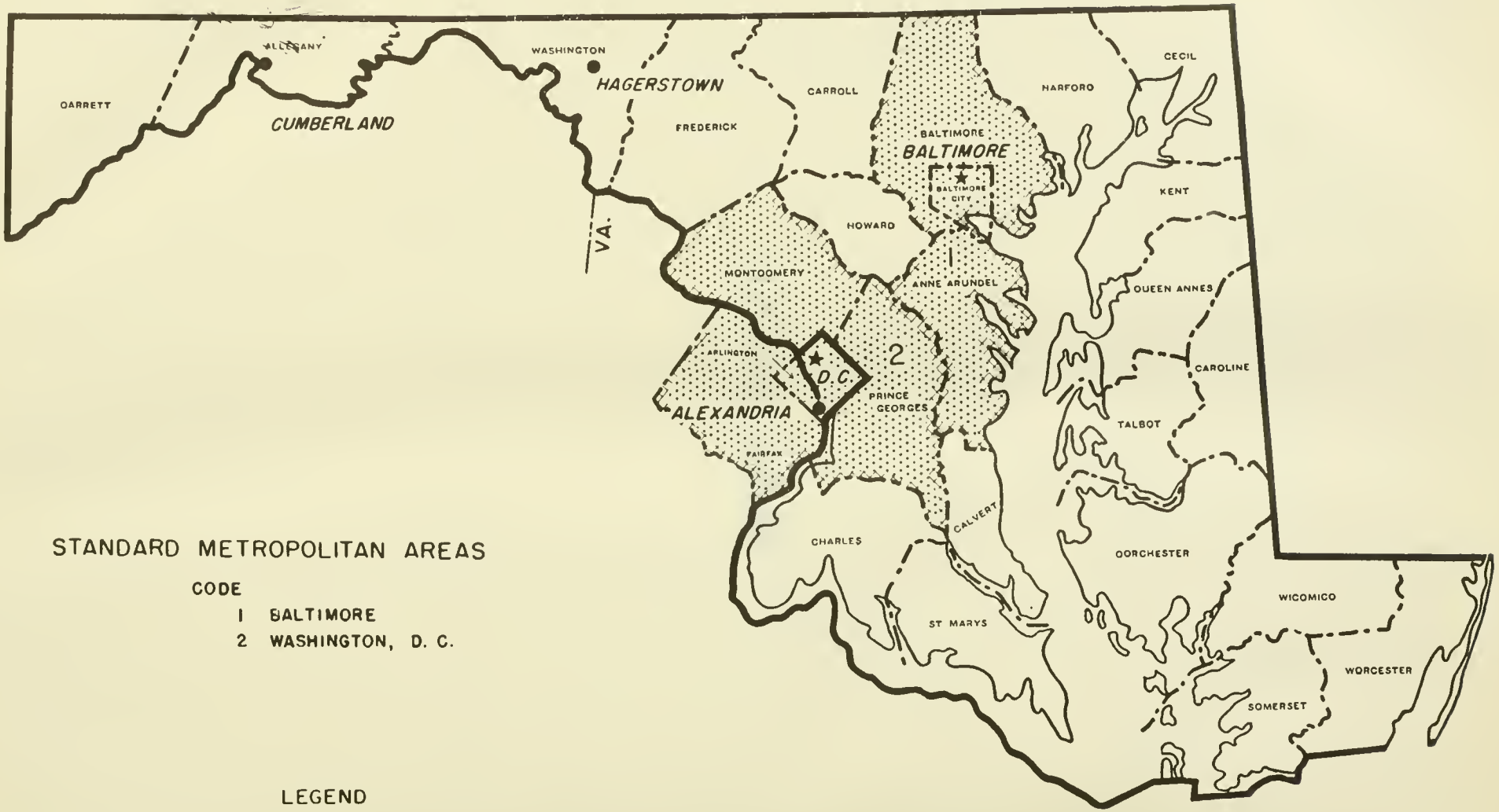
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

MARYLAND

MARYLAND
(23 COUNTIES AND 1 INDEPENDENT CITY)
AND
DISTRICT OF COLUMBIA



STANDARD METROPOLITAN AREAS

CODE

1 BALTIMORE

2 WASHINGTON, D. C.

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD ME ROPOLITAN AREAS

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	3,038	XXX	150,010	XXX	XXX	141,396	2,613,678	34,488	34,640	34,477	35,330	1,833
Type of Operation												
Merchant wholesalers	2,209	1,104,793	106,264	165,142	14.9	92,158	1,684,704	23,719	23,521	23,744	24,361	1,487
Manufacturers' sales branches, sales offices	311	784,441	28,716	57,945	7.4	31,921	601,931	6,629	6,563	6,440	6,422	...
Petroleum bulk plants, termioals and LP gas facilities	166	307,548	13,770	29,393	9.6	10,475	205,331	2,488	2,436	2,369	2,635	74
Merchandise agents, brokers	289	343,809	590	13,004	3.8	5,449	96,556	1,291	1,459	1,388	1,383	220
Assemblers of farm products	63	43,157	670	3,473	8.0	1,393	25,156	361	661	536	529	52
Type by Kind of Business												
Merchant wholesalers	2,209	1,104,793	106,264	165,142	14.9	92,158	1,684,704	23,719	23,521	23,744	24,361	1,487
Grocery, confectionery, meat wholesalers	348	185,702	11,073	22,336	12.0	11,184	220,007	3,593	3,399	3,763	3,957	276
General-line grocery wholesalers	38	82,993	6,721	6,573	7.9	3,372	66,402	1,049	1,030	1,052	1,073	27
Confectionery wholesalers	37	10,154	582	1,505	14.8	877	17,475	296	313	309	320	14
Fish, sea food distributors	87	16,891	383	3,594	21.3	1,754	47,295	839	701	682	1,001	67
Meat, meat products wholesalers	50	24,100	479	2,985	12.4	1,253	24,331	312	314	314	321	52
Specialty-line grocery wholesalers	136	51,564	2,908	7,679	14.9	3,928	64,504	1,097	1,041	1,406	1,242	116
Farm products (edible) distributors	135	54,725	724	6,367	11.6	3,003	57,162	1,190	1,099	1,016	1,117	120
Poultry, poultry products distributors	29	13,532	197	1,107	8.2	603	11,454	222	216	216	257	22
Fresh fruit, vegetable wholesalers	106	41,193	527	5,260	12.8	2,400	45,708	968	883	800	860	98
Beer, wine, distilled spirits wholesalers	96	86,980	7,565	9,106	10.5	5,236	89,553	1,075	1,104	1,083	1,125	62
Beer, ale distributors	77	23,482	900	3,501	14.9	1,702	31,200	440	462	467	454	55
Wine, distilled spirits wholesalers	19	63,498	6,665	5,605	8.8	3,534	58,353	635	642	616	671	7
Tobacco distributors	43	63,324	2,925	3,457	5.5	2,379	27,414	533	527	566	568	42
Drugs, chemicals, allied products wholesalers	82	39,558	3,597	6,550	16.6	3,668	69,837	913	952	955	974	44
General-line drug wholesalers	5	15,491	1,717	1,939	12.5	1,165	22,887	349	349	350	348	3
Specialty-line drug, toiletries wholesalers	29	3,989	406	702	17.6	395	7,927	130	145	146	148	25
Industrial chemicals, explosives distributors	19	9,670	776	1,868	19.3	1,038	20,431	196	211	223	227	4
Paint, varnish wholesalers	29	10,408	698	2,041	19.6	1,070	18,592	238	247	236	251	12
Dry goods, apparel wholesalers	118	42,881	5,600	6,343	14.8	3,209	54,345	812	804	803	800	112
Clothing, furnishings, footwear wholesalers	63	24,711	2,484	3,721	15.1	1,878	30,352	470	450	450	436	65
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	54	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	58	25,958	3,023	3,833	14.8	2,088	35,153	461	461	471	461	33
Furniture (household, office) wholesalers	25	12,747	785	1,788	14.0	1,114	19,061	234	233	241	239	15
Home furnishings, floor coverings wholesalers	33	13,211	2,238	2,045	15.5	974	16,092	227	228	230	222	18
Paper, allied products wholesalers	82	35,968	3,244	5,925	16.5	3,516	59,308	833	834	821	848	56
Coarse paper and products wholesalers	47	16,683	1,636	2,719	16.3	1,653	27,495	399	402	395	403	41
Printing and fine paper distributors	15	15,739	1,370	2,160	13.7	1,297	20,478	266	264	265	273	3
Stationery, office supplies wholesalers	17	3,222	184	910	28.2	493	9,978	152	150	145	156	11
Wallpaper wholesalers	3	324	54	136	42.0	73	1,357	16	18	16	16	1
Farm products (raw materials) merchants	30	28,172	698	1,494	5.3	536	8,969	126	196	168	118	23
Automotive wholesalers	181	49,371	7,699	11,413	23.1	7,207	141,445	1,909	1,917	1,919	1,962	133
Motor vehicle distributors	22	9,313	963	1,931	20.7	1,392	26,687	319	331	315	307	12
Automotive equipment, tire-tube wholesalers	159	40,058	6,736	9,482	23.7	5,815	114,759	1,590	1,586	1,604	1,655	121
Electrical, electronics, appliance distributors	95	90,276	11,357	12,671	14.0	7,116	132,317	1,621	1,625	1,596	1,605	37
Electrical apparatus, supplies distributors	35	35,055	4,298	4,687	13.4	2,666	48,350	677	680	677	651	11
Electrical appliance, radio, TV set wholesalers	33	47,937	6,146	6,231	13.0	3,475	65,554	713	716	698	724	6
Electronic parts, equipment distributors	27	7,284	913	1,753	24.1	975	18,413	231	229	221	230	20
Hardware, plumbing-heating goods wholesalers	92	52,399	8,939	9,416	18.0	5,673	97,281	1,258	1,258	1,272	1,291	31
Hardware wholesalers	26	14,053	2,460	2,868	20.4	1,777	30,751	412	427	434	453	15
Plumbing, heating equipment, supplies distributors	66	38,346	6,479	6,548	17.1	3,896	66,530	846	831	838	838	16
Lumber, construction materials distributors	141	75,247	7,831	14,816	19.7	7,623	135,512	1,748	1,764	1,766	1,795	69
Lumber, millwork wholesalers	59	46,279	6,366	8,680	18.8	4,371	73,341	1,012	982	973	993	25
Construction materials distributors	82	28,968	1,465	6,136	21.2	3,252	62,171	736	782	793	802	44
Machinery, equipment, supplies distributors	332	122,938	14,249	24,754	20.1	14,923	273,098	3,377	3,383	3,324	3,350	187
Air conditioning, comm. refrigeration equip., distrs	22	5,105	481	1,700	33.3	1,097	20,317	241	239	249	231	9
Commercial machines, equipment distributors	41	10,460	890	2,137	20.4	1,264	21,490	265	249	240	258	25
Construction machinery, equipment dealers	21	23,526	3,425	3,813	16.2	2,462	44,927	491	496	500	494	10
Farm-garden machinery, equipment wholesalers	13	6,785	934	1,122	16.5	595	9,990	131	136	134	127	5
Industrial machinery, equipment distributors	39	15,076	1,433	3,359	22.3	2,013	35,934	433	437	435	433	13
Industrial materials, supplies distributors	57	19,474	2,358	4,095	21.0	2,594	49,399	677	679	625	660	37
Professional equipment, supplies distributors	28	11,215	1,428	2,462	22.0	1,514	26,384	369	364	359	361	21
Service establishment supply houses	92	26,230	2,388	4,866	18.6	2,720	52,208	620	628	631	641	62
Transportation equipment distributors	19	5,067	912	1,200	23.7	664	12,449	150	155	151	145	5
Metals, metalwork (except scrap) distributors	37	26,785	5,292	5,430	20.3	2,969	56,886	647	657	705	716	16
Iron, steel and products distributors	28	20,391	4,547	4,589	22.5	2,576	49,335	569	575	619	627	6
Nonferrous metals distributors	9	6,394	745	841	13.2	393	7,551	78	82	86	89	10
Scrap, waste materials dealers	112	38,929	4,138	9,434	24.2	4,974	95,781	1,530	1,519	1,526	1,565	101
Iron, steel scrap dealers	36	15,996	2,173	3,936	24.6	2,144	41,824	573	585	596	606	26
Waste materials dealers	76	22,933	1,965	5,498	24.0	2,830	53,957	957	934	930	959	75
Other merchant wholesalers	227	85,580	8,310	11,797	13.8	6,854	130,635	2,086	2,022	1,990	2,109	145
Amusement, sporting goods distributors	38	12,102	1,367	2,279	18.8	1,152	22,331	298	294	301	354	28
Book, magazine, newspaper wholesalers	26	6,196	495	1,127	18.2	743	13,309	293	278	269	267	21
Coal wholesalers	14	5,602	214	463	8.3	256	5,050	59	49	42	75	4
Farm supplies wholesalers	32	16,778	2,235	1,793	10.7	1,088	23,430	399	358	339	360	15
Jewelry wholesalers	17	4,159	699	874	21.0	554	10,069	132	128	133	140	18
Petroleum products distributors	38	10,483	310	1,180	11.3	529	10,456	145	125	130	157	27
Gift, art goods, greeting card wholesalers	9	2,151	108	574	26.7	287	5,261	74	73	87	106	3
Flower, bulb, plant wholesalers	14	3,870	134	898	23.2	608	12,061	194	206	187	181	13
Miscellaneous products merchant wholesalers	39	24,239	2,748	2,609	10.8	1,637	28,668	492	501	502	469	16

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	311	784,441	28,716	57,945	7.4	31,921	601,931	6,629	6,563	6,440	6,422	...
Sales branches (with stocks)	195	396,769	28,716	41,339	10.4	24,489	445,867	5,311	5,255	5,009	4,985	...
Sales offices (without stocks)	116	387,672	...	16,606	4.3	7,432	156,064	1,318	1,308	1,431	1,437	...
Food and kindred products	75	156,694	3,737	17,322	11.1	7,755	133,102	1,779	1,761	1,607	1,599	...
Textile mill products	5	16,929	266	1,858	11.0	1,673	32,136	297	297	296	329	...
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	9	11,729	...	1,021	8.7	465	9,343	108	108	112	112	...
Chemicals and allied products	25	71,420	1,495	5,718	8.0	2,725	40,683	591	603	594	599	...
Rubber products	9	28,040	2,420	2,606	9.3	1,254	23,785	256	251	248	247	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	17	29,618	610	1,530	5.2	997	19,500	205	209	229	230	...
Primary metal products	12	158,700	1,257	3,193	2.0	1,379	27,780	211	214	214	213	...
Fabricated metal products	19	76,990	1,538	2,300	3.0	1,375	31,422	260	260	269	267	...
Machinery (except electrical)	64	57,314	9,031	11,179	19.5	7,582	152,802	1,508	1,517	1,516	1,518	...
Electrical machinery	24	33,191	669	2,526	7.6	1,466	36,099	306	304	315	310	...
Transportation equipment	10	85,932	3,976	3,917	4.6	2,170	43,114	559	511	467	475	...
Instruments and related products	12	5,427	366	1,305	24.0	798	15,665	179	181	179	170	...
Other manufacturers' products*	24	40,164	3,100	2,613	6.5	1,444	27,951	302	280	337	285	...
Petroleum bulk plants, terminals and LP gas facilities	166	307,548	13,770	29,393	9.6	10,475	205,331	2,488	2,436	2,369	2,635	74
Gasoline, distillates, residuals	164	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	141	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	289	343,809	590	13,004	3.8	5,449	96,556	1,291	1,459	1,388	1,383	220
Groceries, confectionery, meats	58	99,323	263	2,855	2.9	1,323	20,439	267	273	282	284	53
Farm products (edible)	31	55,395	124	2,282	4.1	813	16,313	245	255	266	232	27
Dairy, poultry products	5	24,209	93	447	1.8	211	3,790	48	47	45	43	4
Fruits, vegetables	26	31,186	31	1,835	5.9	602	12,523	197	208	221	189	23
Drugs, chemicals, paints	7	2,489	6	134	5.4	60	1,105	16	17	13	18	4
Apparel (including footwear)	11	7,683	...	211	2.7	51	839	15	15	21	16	8
Dry goods, piece goods	6	8,723	...	559	6.4	134	2,448	38	37	36	39	1
Furniture, home furnishings	7	3,221	...	234	7.3	82	1,261	17	20	19	20	14
Paper, allied products	4	7,842	5	397	5.1	203	3,472	29	30	28	26	...
Farm products (raw materials)	29	72,276	60	1,217	1.7	622	9,360	209	357	260	257	21
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	15	49,876	12	604	1.2	335	7,106	193	188	196	221	14
Tobacco (leaf)	7	16,256	10	488	3.0	225	1,435	4	157	50	24	1
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	24	15,791	7	1,094	6.9	414	8,069	76	74	80	75	21
Hardware, plumbing, heating goods	24	17,428	48	1,114	6.4	373	6,968	64	64	67	69	24
Lumber, construction materials	15	12,571	22	751	6.0	382	6,713	83	75	77	69	7
Machinery, equipment, supplies	36	9,256	29	830	9.0	336	6,576	75	76	77	74	21
Metals, metalwork (except scrap)	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	30	29,238	23	1,193	4.1	601	11,949	141	150	146	187	14
Assemblers of farm products	63	43,157	670	3,473	8.0	1,393	25,156	361	661	536	529	52
Dairy, poultry products	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	22	9,469	128	1,454	15.4	411	8,941	122	139	160	205	24
Farm products (raw materials)	24	27,824	421	1,438	5.2	749	12,051	153	435	287	246	19
Farm supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Maryland, total	3,038	141,396	2,613,678	35,330	1,833	2,209	1,104,793	829	1,478,955
Allegany County	103	2,622	53,092	807	52	79	28,152	24	22,479
Cumberland	77	2,204	43,781	649	37	60	21,454	17	16,590
Frostburg	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Remainder of County	17	(D)	(D)	(D)	(D)	12	(D)	5	(D)
Anne Arundel County	55	3,205	33,709	609	25	48	15,993	7	7,148
Annapolis	28	(D)	(D)	(D)	(D)	25	(D)	3	(D)
Remainder of County	27	(D)	(D)	(D)	(D)	23	(D)	4	(D)
Baltimore City (not part of Baltimore County)	1,909	107,024	1,983,083	25,445	1,115	1,410	836,796	499	1,223,795
Baltimore County	110	4,235	73,809	946	73	84	45,866	26	23,796
Calvert County	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Caroline County	17	297	6,167	119	13	9	2,393	8	4,275
Carroll County	42	801	16,235	259	33	26	5,703	16	6,974
Westminster	15	353	7,694	118	10	12	2,678	3	387
Remainder of County	27	448	8,541	141	23	14	3,025	13	6,587
Cecil County	22	648	13,535	189	15	16	7,078	6	2,321
Elkton	13	499	10,504	140	8	10	4,126	3	1,658
Remainder of County	9	149	3,031	49	7	6	2,952	3	663
Charles County	25	657	7,595	167	16	15	2,037	10	12,728
Dorchester County	31	492	9,950	267	34	24	3,929	7	4,349
Cambridge	15	(D)	(D)	(D)	(D)	10	(D)	5	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	14	(D)	2	(D)
Frederick County	69	1,974	33,746	572	53	50	16,119	19	12,968
Frederick	52	1,727	28,917	450	46	38	13,670	14	9,658
Remainder of County	17	247	4,829	122	7	12	2,449	5	3,310
Garrett County	18	201	4,054	112	12	13	1,974	5	3,153
Harford County	30	1,095	18,230	291	24	15	7,635	15	18,330
Havre de Grace	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	13	(D)	13	(D)
Howard County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Kent County	17	328	5,758	119	10	9	1,026	8	5,411
Montgomery County	80	2,688	55,437	736	34	53	15,863	27	15,521
Rockville	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Takoma Park (part)[1]	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	69	(D)	(D)	(D)	(D)	44	(D)	25	(D)
Prince Georges County	98	4,188	81,832	1,017	53	74	27,654	24	28,266
College Park	6	174	2,635	40	2	3	866	3	2,675
Greenbelt	...	...	...	...	...	...	...	...	...
Hyattsville	18	317	6,064	76	11	12	2,111	6	2,361
Mt. Rainier	3	101	2,138	37	3	3	747	...	...
Riverdale	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Takoma Park (part)[1]	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	68	3,577	70,496	854	35	53	23,524	15	23,230
Queen Annes County	25	583	10,015	226	19	16	3,236	9	5,113
St. Marys County	10	203	3,260	45	6	6	830	4	2,453
Somerset County	41	784	25,500	625	46	36	6,659	5	2,003
Talbot County	36	757	13,775	255	21	21	5,175	15	6,093
Washington County	139	4,604	90,314	1,205	65	99	40,724	40	31,989
Hagerstown	119	4,438	87,113	1,132	53	88	38,951	31	29,714
Remainder of County	20	166	3,201	73	12	11	1,773	9	2,275
Wicomico County	113	3,199	57,076	1,015	73	78	24,212	35	30,094
Salisbury	100	3,021	53,860	956	57	70	22,092	30	25,666
Remainder of County	13	178	3,216	59	16	8	2,120	5	4,428
Worcester County	34	529	11,876	194	29	19	4,327	15	6,854

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Takoma Park is in Montgomery and Prince Georges Counties.

Table 103. WHOLESALE TRADE: 1954 - STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
BALTIMORE STANDARD METROPOLITAN AREA--Consists of Baltimore City, Baltimore and Anne Arundel Counties, Md.						
Wholesale trade, total	2,074	XXX	114,464	2,090,601	27,000	1,213
Type of Operation						
Merchant wholesalers	1,542	898,655	73,768	1,327,109	18,475	1,023
Manufacturers' sales branches, sales offices	252	742,524	28,871	535,516	5,731	...
Petroleum bulk plants, termionls and LP gas facilities	34	226,267	7,364	146,134	1,726	7
Merchandise ageots, brokers	228	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	18	(D)	(D)	(D)	(D)	(D)
Type by Kiod of Busioess						
Merchaot wholesalers	1,542	898,655	73,768	1,327,109	18,475	1,023
Grocery, confectionery, meat wholesalers	192	135,781	7,357	136,635	2,179	157
General-line grocery wholesalers	18	59,957	2,260	44,522	691	18
Confectionery wholesalers	19	6,543	582	12,D07	220	5
Fish, sea food distributors	38	12,046	934	18,241	259	19
Meat, meat products wholesalers	34	2D,195	1,0D3	19,484	231	35
Specialty-line grocery wholesalers	83	37,040	2,578	42,381	778	80
Farm products (edible) distributors	1D1	45,864	2,267	44,487	828	95
Poultry, poultry products distributors	19	11,588	520	9,828	211	16
Fresh fruit, vegetable wholesalers	82	34,276	1,747	34,659	617	79
Beer, wine, distilled spirits wholesalers	28	67,557	3,935	64,858	779	16
Beer, ale distributors	12	6,660	512	8,854	126	9
Wine, distilled spirits wholesalers	16	60,897	3,423	56,004	653	7
Tobacco distributors	28	50,225	1,893	21,177	459	27
Drugs, chemicals, allied products wholesalers	67	36,222	3,389	64,386	893	32
General-line drug wholesalers	5	15,491	1,165	22,887	348	3
Specialty-line drug, toiletries wholesalers	20	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, explosives distributors	17	(D)	(D)	(D)	(D)	(D)
Paint, varnish wholesalers	25	8,636	948	16,443	219	8
Dry goods, apparel wholesalers	114	42,268	3,192	53,956	792	107
Clothing, furnishings, footwear wholesalers	61	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	...	...	...	...	...	...
Specialty-line dry goods wholesalers	52	(D)	(D)	(D)	(D)	(D)
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	53	25,394	2,027	33,989	445	29
Furniture (household, office) wholesalers	22	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	31	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	71	32,876	3,159	53,018	754	49
Coarse paper and products wholesalers	4D	13,958	1,389	22,385	332	35
Printing and fine paper distributors	15	15,739	1,297	20,478	273	3
Stationery, office supplies wholesalers	13	2,855	400	8,798	133	10
Wallpaper wholesalers	3	324	73	1,357	16	1
Farm products (raw materials) merchants	16	19,245	329	6,125	75	17
Automotive wholesalers	104	36,112	4,996	98,503	1,333	76
Motor vehicle distributors	14	7,376	1,147	22,057	243	5
Automotive equipment, tire-tube wholesalers	90	28,736	3,849	76,446	1,09D	71
Electrical, electronics, appliance distributors	73	80,008	6,203	115,910	1,374	25
Electrical apparatus, supplies distributors	26	28,424	2,126	38,914	523	8
Electrical appliance, radio, TV set wholesalers	29	46,473	3,293	62,047	713	4
Electronic parts, equipment distributors	18	5,111	784	14,949	183	13
Hardware, plumbing-heating goods wholesalers	68	36,279	4,D72	66,658	869	23
Hardware wholesalers	17	9,068	1,166	19,697	292	11
Plumbing, heating equipment, supplies distributor	51	27,211	2,9D6	46,961	577	12
Lumber, construction materials distributors	88	57,800	5,641	96,152	1,274	46
Lumber, millwork wholesalers	43	38,203	3,793	60,866	848	16
Construction materials distributors	45	19,597	1,848	35,286	426	30

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Nuoiber)	($1,000)	($1,000)	(Dollars)	(Nuoiber)	(Number)
BALTIMORE STANDARD METROPOLITAN AREA--Con.						
Type by Kiod of Busioess--Coo.						
Merchant wholesalers--Coo.						
Machinery, equipment, supplies distributors	276	106,540	12,937	237,343	2,853	157
Air conditioning, comm. refrigeration equip., distrs.	17	4,770	1,056	19,615	219	5
Commercial machines, equipment distributors	35	9,922	1,189	20,184	237	21
Construction machinery, equipment dealers	18	21,986	2,289	42,046	455	8
Farm-garden machinery, equipment wholesalers	4	1,335	146	1,898	28	1
Industrial machinery, equipment distributors	33	12,728	1,764	31,855	356	11
Industrial materials, supplies distributors	52	17,814	2,266	43,331	576	35
Professional equipment, supplies distributors	20	8,090	1,093	18,587	247	16
Service establishment supply houses	81	25,528	2,593	49,809	608	55
Transportation equipment distributors	16	4,367	541	10,018	127	5
Metals, metalwork (except scrap) distributors	3D	24,234	2,473	45,126	574	13
Iron, steel and products distributors	21	17,840	2,080	37,575	485	3
Nonferrous metals distributors	9	6,394	393	7,551	89	10
Scrap, waste materials dealers	76	31,378	4,234	8D,354	1,299	60
Iron, steel scrap dealers	19	11,078	1,679	31,866	453	7
Waste materials dealers	57	2D,300	2,555	48,488	846	53
Other merchant wholesalers	157	7D,872	5,664	108,432	1,695	94
Amusement, sporting goods distributors	34	1D,359	1,021	2D,155	328	26
Book, magazine, newspaper wholesalers	10	4,311	527	9,459	182	6
Coal wholesalers	11	5,238	228	4,519	67	3
Farm supplies wholesalers	15	11,393	9DD	19,391	282	5
Jewelry wholesalers	17	4,159	554	10,069	140	18
Petroleum products distributors	20	7,371	341	6,941	96	11
Gift, art goods, greeting card wholesalers	8	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	13	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	29	22,816	1,466	26,123	411	11
Manufacturers' sales branches, sales offices	252	742,524	28,871	535,516	5,731	...
Sales branches (with stocks)	157	367,047	22,166	398,038	4,486	...
Sales offices (without stocks)	95	375,477	6,705	137,478	1,245	...
Food and kindred products	43	138,051	6,1D1	98,380	1,186	...
Textile mill products	5	16,929	1,673	32,136	329	...
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	5	(D)	(D)	(D)	(D)	(D)
Paper and allied products	7	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	25	71,420	2,725	40,683	599	...
Rubber products	8	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...
Stone, clay, and glass products	15	(D)	(D)	(D)	(D)	(D)
Primary metal products	12	158,700	1,379	27,780	213	...
Fabricated metal products	16	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	53	46,525	6,755	134,140	1,366	...
Electrical machinery	20	30,688	1,784	34,595	298	...
Transportation equipment	9	(D)	(D)	(D)	(D)	(D)
Instruments and related products	1D	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	23	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, termionls and LP gas facilities	34	226,267	7,364	146,134	1,726	7
Gasoline, distillates, residuals	33	(D)	(D)	(D)	(D)	(D)
Bulk plants	15	(D)	(D)	(D)	(D)	(D)
Distributing terminals	18	178,272	4,484	90,714	990	...
Wholesale LP gas facilities	1	(D)	(D)	(D)	(D)	(D)
Merchandise ageots, brokers	228	(D)	(D)	(D)	(D)	(D)
Groceries, confectionery, meats	43	71,835	892	14,486	184	37
Farm products (edible)	29	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	3	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	26	31,186	602	12,523	189	23

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BALTIMORE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Drugs, chemicals, paints	6	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	11	7,683	51	839	16	8
Dry goods, piece goods	6	8,723	134	2,448	39	1
Furniture, home furnishings	6	(D)	(D)	(D)	(D)	(D)
Paper, allied products	4	7,842	203	3,472	26	...
Farm products (raw materials)	13	43,814	268	5,611	83	12
Cotton	..	...	...	...	...	...
Grain	5	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	7	40,682	217	4,892	72	8
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	2	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	19	11,168	248	4,276	40	16
Hardware, plumbing, heating goods	20	15,736	339	6,096	58	20
Lumber, construction materials	10	8,018	231	3,873	50	5
Machinery, equipment, supplies	32	8,780	304	5,919	67	18
Metals, metalwork (except scrap)	4	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	23	21,963	491	9,111	105	11
Assemblers of farm products	18	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	4	1,376	65	1,285	25	1
Fresh fruits, vegetables	11	3,103	194	3,980	79	8
Farm products (raw materials)	3	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...
WASHINGTON STANDARD METROPOLITAN AREA--Consists of the District of Columbia; Alexandria and Falls Church Cities; Arlington and Fairfax Counties, Va., Montgomery and Prince Georges Counties, Md.						
Wholesale trade, total	1,411	XXX	89,519	1,755,016	19,903	611
Type of Operation						
Merchant wholesalers	1,001	670,216	56,388	1,099,144	13,305	488
Manufacturers' sales branches, sales offices	216	641,645	25,911	521,156	5,046	...
Petroleum bulk plants, termionls and LP gas facilities	25	83,393	2,919	58,202	694	7
Merchandise agents, brokers	158	209,684	3,688	66,024	704	109
Assemblers of farm products	11	11,147	613	10,490	154	7
Type by Kind of Business						
Merchant wholesalers	1,001	670,216	56,388	1,099,144	13,305	488
Grocery, confectionery, meat wholesalers	123	119,007	6,808	122,306	1,618	75
General-line grocery wholesalers	11	(D)	(D)	(D)	(D)	(D)
Confectionery wholesalers	13	3,814	325	5,745	99	12
Fish, sea food distributors	11	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	34	(D)	(D)	(D)	(D)	(D)
Specialty-line grocery wholesalers	54	30,641	2,328	40,628	527	30
Farm products (edible) distributors	75	52,318	2,861	55,461	894	56
Poultry, poultry products distributors	22	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	53	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	36	78,286	3,853	75,231	674	10
Beer, ale distributors	24	19,607	1,568	28,468	314	7
Wine, distilled spirits wholesalers	12	58,679	2,285	46,763	360	3
Tobacco distributors	10	31,232	973	22,212	246	12
Drugs, chemicals, allied products wholesalers	45	27,816	2,544	45,381	605	19
General-line drug wholesalers	5	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	20	3,149	357	7,124	105	15
Industrial chemicals, explosives distributors	5	(D)	(D)	(D)	(D)	(D)
Paint, varnish wholesalers	15	5,116	541	10,150	131	2
WASHINGTON STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Dry goods, apparel wholesalers	11	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	3	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	7	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	28	(D)	(D)	(D)	(D)	(D)
Furniture (household, office) wholesalers	15	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	13	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	55	33,653	3,016	53,258	585	24
Coarse paper and products wholesalers	27	9,947	1,348	23,351	289	14
Printing and fine paper distributors	8	18,249	875	15,301	119	1
Stationery, office supplies wholesalers	17	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	76	25,225	3,397	67,281	849	38
Motor vehicle distributors	11	(D)	(D)	(D)	(D)	(D)
Automotive equipment, tire-tube wholesalers	65	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	74	68,984	5,613	130,669	1,238	16
Electrical apparatus, supplies distributors	27	27,741	2,033	48,045	458	3
Electrical appliance, radio, TV set wholesalers	20	32,737	2,586	63,295	566	8
Electronic parts, equipment distributors	27	8,506	994	19,329	214	5
Hardware, plumbing-heating goods wholesalers	46	52,696	5,963	97,928	1,419	11
Hardware wholesalers	15	14,493	2,506	32,163	572	2
Plumbing, heating equipment, supplies distributors	31	38,203	3,457	65,765	847	9
Lumber, construction materials distributors	71	63,527	7,224	147,790	1,655	17
Lumber, millwork wholesalers	24	25,814	1,711	32,038	341	2
Construction materials distributors	47	37,713	5,513	115,752	1,314	15
Machinery, equipment, supplies distributors	186	47,211	6,336	125,249	1,414	91
Air conditioning, comm. refrigeration equip., distrs	12	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment distributors	28	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers	8	3,133	398	8,168	93	7
Farm-garden machinery, equipment wholesalers	6	1,351	182	3,002	40	4
Industrial machinery, equipment distributors	22	(D)	(D)	(D)	(D)	(D)
Industrial materials, supplies distributors	9	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors	28	11,861	1,531	30,540	348	13
Service establishment supply houses	50	10,703	1,475	27,689	357	25
Transportation equipment distributors	23	6,074	702	12,379	125	7
Metals, metalwork (except scrap) distributors	8	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	7	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	50	8,993	1,488	29,930	520	40
Iron, steel scrap dealers	16	2,506	511	10,629	150	16
Waste materials dealers	34	6,487	977	19,301	370	24
Other merchant wholesalers	103	39,940	3,920	80,877	990	58
Amusement, sporting goods distributors	15	5,686	643	11,826	194	6
Book, magazine, newspaper wholesalers	37	9,854	1,133	28,121	268	26
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	5	2,057	329	5,447	99	1
Jewelry wholesalers	12	2,962	302	5,311	76	8
Petroleum products distributors	8	504	75	1,404	24	8
Gift, art goods, greeting card wholesalers	6	1,635	229	4,843	69	4
Flower, bulb, plant wholesalers	5	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	13	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WASHINGTON STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	216	641,645	25,911	521,156	5,046	...
Sales branches (with stocks)	122	297,851	18,678	375,476	3,845	...
Sales offices (without stocks)	94	343,794	7,233	145,680	1,201	...
Food and kindred products	31	89,084	4,338	87,816	1,018	...
Textile mill products	1	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...
Furniture and fixtures	8	7,562	600	10,825	110	...
Paper and allied products	4	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	7	(D)	(D)	(D)	(D)	(D)
Rubber products	3	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...
Stone, clay, and glass products	10	(D)	(D)	(D)	(D)	(D)
Primary metal products	10	41,724	769	15,661	134	...
Fabricated metal products	16	23,310	983	18,343	185	..
Machinery (except electrical)	55	(D)	(D)	(D)	(D)	(D)
Electrical machinery	20	(D)	(D)	(D)	(D)	(D)
Transportation equipment	19	(D)	(D)	(D)	(D)	(D)
Instruments and related products	13	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	19	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	25	83,393	2,919	58,202	694	7
Gasoline, distillates, residuals	25	83,393	2,919	58,202	694	7
Bulk plants	19	28,335	1,251	24,769	314	7
Distributing terminals	6	55,058	1,668	33,433	380	...
Wholesale LP gas facilities	...	...	...	...	...	...
Merchandise agents, brokers	158	209,684	3,688	66,024	704	109
Groceries, confectionery, meats	20	27,714	518	7,446	98	18
Farm products (edible)	6	43,950	330	6,597	86	10
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WASHINGTON STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	...	...	...	...	...	...
Furniture, home furnishings	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products	6	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	3	9,671	107	1,029	26	...
Cotton	...	...	...	...	...	...
Grain	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	..
Livestock	1	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	2	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	2	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	24	21,388	514	10,593	99	16
Hardware, plumbing, heating goods	15	3,742	116	1,869	30	14
Lumber, construction materials	9	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	43	51,307	938	19,244	133	30
Metals, metalwork (except scrap)	5	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	21	25,142	634	12,456	155	9
Assemblers of farm products	11	11,147	613	10,490	154	7
Dairy, poultry products	3	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	3	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ALLEGANY COUNTY						
Wholesale trade, total	103	XXX	2,622	53,092	807	52
Type of Operation						
Merchant wholesalers	79	28,152	1,884	38,824	594	44
Manufacturers' sales branches, sales offices	8	7,717	508	9,659	130	...
Petroleum bulk plants, terminals and LP gas facilities	9	6,336	159	2,986	37	4
Merchandise agents, brokers	6	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
BALTIMORE CITY (Not part of Baltimore County)						
Wholesale trade, total	1,909	XXX	107,024	1,983,083	25,445	1,115
Type of Operation						
Merchant wholesalers	1,410	836,796	68,476	1,241,743	17,213	941
Manufacturers' sales branches, sales offices	243	728,965	27,112	520,722	5,540	...
Petroleum bulk plants, terminals and LP gas facilities	26	219,505	7,193	142,755	1,682	5
Merchandise agents, brokers	214	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	16	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	1,410	836,796	68,476	1,241,743	17,213	941
Grocery, confectionery, meat wholesalers	178	131,312	6,816	131,889	2,073	146
Farm products (edible) distributors	98	45,593	2,252	44,194	823	93
Beer, wine, distilled spirits wholesalers	24	65,156	3,818	63,728	760	11
Tobacco distributors	25	46,315	1,837	20,087	438	25
Drugs, chemicals, allied products wholesalers	62	31,896	3,126	60,124	829	32
Dry goods, apparel wholesalers	112	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	48	23,483	1,912	31,755	417	27
Paper, allied products wholesalers	68	32,494	3,129	51,754	729	44
Farm products (raw materials) merchants	14	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	90	31,378	4,603	90,801	1,229	63
Electrical, electronics, appliance distributors	72	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	63	33,465	3,635	61,244	804	23
Lumber, construction materials distributors	60	46,672	4,426	77,795	954	31
Machinery, equipment, supplies distributors	254	90,781	11,545	211,223	2,547	148
Metals, metalwork (except scrap) distributors	29	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	72	30,980	4,133	78,783	1,273	58
Other merchant wholesalers	141	66,884	5,395	102,630	1,597	81
Manufacturers' sales branches, sales offices	243	728,965	27,112	520,722	5,540	...
Petroleum bulk plants, terminals and LP gas facilities	26	219,505	7,193	142,755	1,682	5
Merchandise agents, brokers	214	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	16	(D)	(D)	(D)	(D)	(D)
BALTIMORE COUNTY						
Wholesale trade, total	110	XXX	4,235	73,809	946	73
Type of Operation						
Merchant wholesalers	84	45,866	3,387	58,028	751	58
Manufacturers' sales branches, sales offices	5	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	5	4,963	103	2,069	28	1
Merchandise agents, brokers	14	10,541	195	3,337	43	13
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
WASHINGTON COUNTY						
Wholesale trade, total	139	XXX	4,604	90,314	1,205	65
Type of Operation						
Merchant wholesalers	99	40,724	3,049	56,983	845	58
Manufacturers' sales branches, sales offices	18	12,337	1,031	23,592	209	...
Petroleum bulk plants, terminals and LP gas facilities	13	6,253	296	5,659	82	3
Merchandise agents, brokers	6	12,861	197	3,483	54	2
Assemblers of farm products	3	536	31	597	15	2
WICOMICO COUNTY						
Wholesale trade, total	113	XXX	3,199	57,076	1,015	73
Type of Operation						
Merchant wholesalers	78	24,212	2,265	38,687	697	53
Manufacturers' sales branches, sales offices	12	5,652	385	7,692	103	...
Petroleum bulk plants, terminals and LP gas facilities	12	14,516	314	5,297	103	6
Merchandise agents, brokers	3	5,103	56	1,120	14	2
Assemblers of farm products	8	4,823	179	4,280	98	12

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	2,761	xxx	118,160	xxx	xxx	98,946	1,910,245	33,281	1,750
Merchant wholesalers	1,904	922,997	87,996	114,169	12.4	66,606	1,222,435	21,288	1,354
Manufacturers' sales branches, sales offices	301	572,762	16,332	36,967	6.5	20,175	392,771	5,426	5
Petroleum bulk plants, terminals and LP gas facilities	157	164,151	11,219	10,919	6.7	5,130	110,837	1,876	80
Merchandise agents, brokers	241	272,188	1,139	8,572	3.1	3,291	60,455	1,050	195
Assemblers of farm products	158	52,458	1,474	7,159	13.6	3,744	123,747	3,641	116
STANDARD METROPOLITAN AREAS									
BALTIMORE									
Total	2,015	xxx	100,344	xxx	xxx	83,252	1,592,662	25,842	1,281
Merchant wholesalers	1,495	799,784	75,362	98,645	12.3	57,684	1,056,349	17,858	1,085
Manufacturers' sales branches, sales offices	257	555,265	15,640	34,953	6.3	19,050	370,435	5,067	5
Petroleum bulk plants, terminals and LP gas facilities	28	113,811	7,547	5,897	5.2	3,026	71,806	1,154	8
Merchandise agents, brokers	200	214,578	926	6,480	3.0	2,277	43,490	708	165
Assemblers of farm products	35	23,311	869	2,135	9.2	1,215	50,582	1,055	18
WASHINGTON, D. C.									
Total	1,170	xxx	50,098	xxx	xxx	64,011	1,230,531	17,874	554
Merchant wholesalers	754	504,626	43,726	61,362	12.2	36,267	683,533	10,521	461
Manufacturers' sales branches, sales offices	252	550,167	10,209	43,639	7.9	23,414	456,250	6,185	2
Petroleum bulk plants, terminals and LP gas facilities	26	66,086	4,481	5,569	8.4	2,224	48,900	734	7
Merchandise agents, brokers	134	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
ALLEGANY COUNTY									
Total	96	xxx	4,631	xxx	xxx	2,053	38,707	764	48
Merchant wholesalers	69	20,437	1,833	2,602	12.7	1,549	28,926	583	40
Other operating types	27	17,585	2,798	2,188	12.4	504	9,781	181	8
BALTIMORE CITY (Not part of Baltimore County)									
Total	1,930	xxx	93,581	xxx	xxx	80,223	1,526,010	24,535	1,225
Merchant wholesalers	1,436	780,941	72,393	96,080	12.3	56,152	1,026,701	17,273	1,045
Other operating types	494	871,179	21,188	46,620	5.4	24,071	499,309	7,262	180
BALTIMORE COUNTY									
Total	51	xxx	3,413	xxx	xxx	1,644	32,685	600	36
Merchant wholesalers	39	14,909	2,470	1,972	13.2	1,212	23,371	461	26
Other operating types	12	9,500	943	828	8.7	432	9,314	139	10
WASHINGTON COUNTY									
Total	129	xxx	3,785	xxx	xxx	3,536	62,911	1,189	66
Merchant wholesalers	86	34,982	3,329	4,122	11.8	2,458	43,027	852	51
Other operating types	43	23,629	456	1,837	7.8	1,078	19,884	337	15
WICOMICO COUNTY									
Total	95	xxx	2,243	xxx	xxx	1,928	40,931	1,029	55
Merchant wholesalers	47	14,790	1,825	1,960	13.3	1,099	21,734	456	32
Other operating types	48	17,205	418	1,781	10.4	829	19,197	573	23

Standard Notes (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

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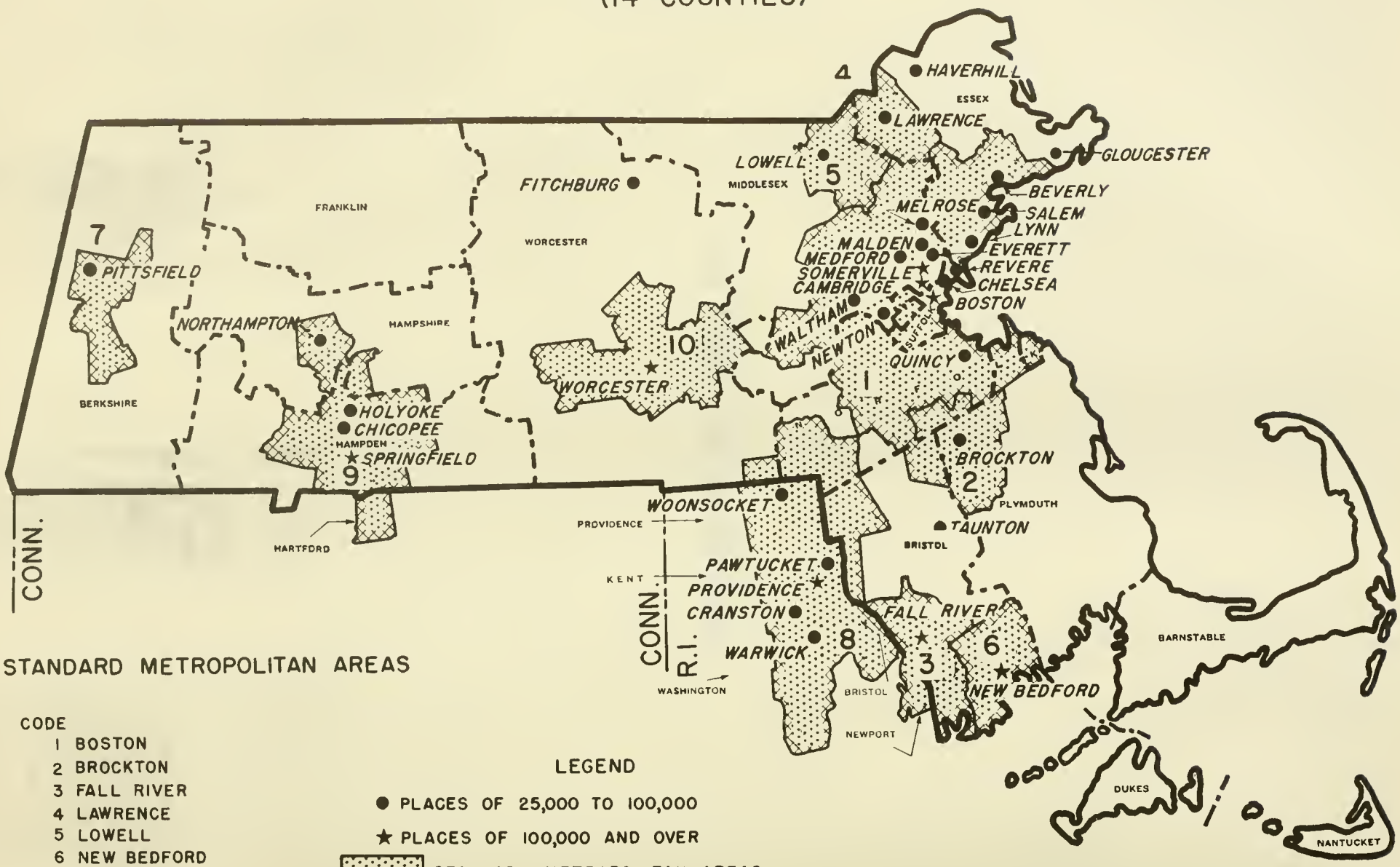
MASSACHUSETTS

MASSACHUSETTS
(14 COUNTIES)



STANDARD METROPOLITAN AREAS

CODE
1 BOSTON
2 BROCKTON
3 FALL RIVER
4 LAWRENCE
5 LOWELL
6 NEW BEDFORD
7 PITTSFIELD
8 PROVIDENCE, R.I.
9 SPRINGFIELD – HOLYOKE
10 WORCESTER

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREAS

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Wholesale trade, total	7,934	XXX	425,691	XXX	XXX	385,839	7,300,568	85,244	85,272	86,280	87,481	3,313
Type of Operation												
Merchant wholesalers	6,041	3,321,567	313,378	468,578	14.1	247,758	4,634,619	57,525	57,712	58,485	59,816	2,714
Manufacturers' sales branches, sales offices	860	2,457,055	82,852	193,315	7.9	99,944	1,961,774	20,079	19,967	20,216	19,874	1
Petroleum bulk plants, terminals and LP gas facilities	171	441,984	24,698	34,882	7.9	15,635	305,589	3,241	3,119	3,037	3,162	53
Merchandise agents, brokers	812	1,206,266	2,422	40,799	3.4	18,617	319,117	3,405	3,429	3,530	3,542	528
Assemblers of farm products	50	77,158	2,341	8,648	11.2	3,885	79,469	994	1,045	1,012	1,087	17
Type by Kind of Business												
Merchant wholesalers	6,041	3,321,567	313,378	468,578	14.1	247,758	4,634,619	57,525	57,712	58,485	59,816	2,714
Grocery, confectionery, meat wholesalers	826	585,683	32,704	63,906	10.9	34,424	640,770	8,398	8,769	9,115	8,880	437
General-line grocery wholesalers	78	180,643	14,664	14,682	8.1	8,668	162,425	2,086	2,057	2,089	2,096	11
Confectionery wholesalers	65	16,507	795	1,878	11.4	1,036	19,239	303	297	293	303	37
Fish, sea food distributors	150	76,136	3,785	12,404	16.3	6,179	116,587	1,506	1,823	2,058	1,719	97
Meat, meat products wholesalers	227	201,807	4,394	17,785	8.8	8,927	164,403	1,972	1,967	1,994	2,151	166
Specialty-line grocery wholesalers	306	110,590	9,066	17,157	15.5	9,614	178,116	2,531	2,625	2,681	2,611	126
Farm products (edible) distributors	356	139,521	1,892	17,347	12.4	7,787	143,889	2,171	2,318	2,212	2,285	259
Poultry, poultry products distributors	63	36,424	793	2,540	7.0	1,286	23,492	335	383	390	370	36
Fresh fruit, vegetable wholesalers	293	103,097	1,099	14,807	14.4	6,501	120,397	1,836	1,935	1,822	1,915	223
Beer, wine, distilled spirits wholesalers	106	206,213	15,541	25,751	12.5	13,707	256,231	2,771	2,841	2,919	2,866	13
Beer, ale distributors	57	88,735	2,891	14,604	16.5	7,313	131,982	1,489	1,551	1,616	1,552	9
Wine, distilled spirits wholesalers	49	117,478	12,650	11,147	9.5	6,394	124,249	1,282	1,290	1,303	1,314	4
Tobacco distributors	124	130,747	5,307	8,106	6.2	4,168	74,728	1,215	1,109	1,130	1,160	55
Drugs, chemicals, allied products wholesalers	203	101,809	10,147	15,855	15.6	8,867	163,081	2,135	2,158	2,164	2,181	72
General-line drug wholesalers	12	33,822	4,069	4,870	14.4	2,894	53,372	789	790	787	798	1
Specialty-line drug, toiletries wholesalers	66	16,177	1,589	2,217	13.7	1,262	24,194	368	381	379	401	20
Industrial chemicals, explosives distributors	87	43,793	3,750	6,744	15.4	3,746	68,650	762	767	774	759	38
Paint, varnish wholesalers	38	8,017	739	2,024	25.2	965	16,865	216	220	224	223	13
Dry goods, apparel wholesalers	428	227,434	26,369	30,894	13.6	15,636	316,266	3,420	3,422	3,491	3,593	147
Clothing, furnishings, footwear wholesalers	269	142,246	14,248	20,575	14.5	9,899	208,761	1,929	1,969	2,003	2,091	86
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	140	60,267	7,097	8,006	13.3	4,287	81,006	1,017	1,019	999	1,017	53
Piece goods converters	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	196	67,902	8,651	13,749	20.2	6,896	128,920	1,560	1,584	1,582	1,715	77
Furniture (household, office) wholesalers	79	19,981	2,955	4,871	24.4	2,565	45,988	560	569	572	654	35
Home furnishings, floor coverings wholesalers	117	47,921	5,696	8,878	18.5	4,331	82,932	1,000	1,015	1,010	1,061	42
Paper, allied products wholesalers	304	113,566	9,617	19,953	17.6	11,504	210,169	2,538	2,528	2,521	2,597	115
Coarse paper and products wholesalers	160	70,281	5,443	10,526	15.0	6,287	111,596	1,414	1,392	1,385	1,401	64
Printing and fine paper distributors	44	21,523	1,958	3,827	17.8	2,307	39,587	443	453	461	472	15
Stationery, office supplies wholesalers	77	16,231	1,430	3,972	24.5	2,076	41,055	496	499	487	510	30
Wallpaper wholesalers	23	5,531	786	1,628	29.4	834	17,931	185	184	188	214	6
Farm products (raw materials) merchants	177	322,477	42,747	20,812	6.5	8,058	154,667	1,361	1,443	1,480	1,437	65
Automotive wholesalers	364	97,213	15,062	24,366	25.1	14,507	275,429	3,653	3,585	3,647	3,680	133
Motor vehicle distributors	38	10,653	493	2,260	21.2	1,111	19,964	308	255	264	253	12
Automotive equipment, tire-tube wholesalers	326	86,560	14,569	22,106	25.5	13,396	255,465	3,345	3,330	3,383	3,427	121
Electrical, electronics, appliance distributors	254	185,029	21,779	28,411	15.4	16,098	293,572	3,640	3,568	3,559	3,656	69
Electrical apparatus, supplies distributors	131	75,686	9,693	11,929	15.8	6,915	131,455	1,754	1,706	1,666	1,644	35
Electrical appliance, radio, TV set wholesalers	63	88,293	9,233	11,980	13.6	6,574	117,551	1,258	1,242	1,261	1,363	13
Electronic parts, equipment distributors	60	21,050	2,853	4,502	21.4	2,609	44,566	628	620	632	649	21
Hardware, plumbing-heating goods wholesalers	316	148,800	23,455	27,615	18.6	15,723	286,038	3,489	3,488	3,526	3,611	76
Hardware wholesalers	77	40,669	6,699	9,071	22.3	5,589	101,859	1,274	1,278	1,256	1,271	25
Plumbing, heating equipment, supplies distributors	239	108,131	16,756	18,544	17.1	10,134	184,179	2,215	2,210	2,270	2,340	51
Lumber, construction materials distributors	261	182,880	14,349	29,505	16.1	15,524	295,475	2,871	3,039	3,163	3,265	94
Lumber, millwork wholesalers	119	114,925	10,689	14,081	12.3	7,796	143,164	1,415	1,416	1,455	1,505	49
Construction materials distributors	142	67,955	3,660	15,424	22.7	7,728	152,311	1,456	1,623	1,708	1,760	45
Machinery, equipment, supplies distributors	904	279,964	31,808	58,397	20.9	30,777	568,051	7,067	6,759	6,735	6,982	394
Air conditioning, comm. refrigeration equip., distrs	54	15,399	1,537	4,147	26.9	2,262	39,784	438	452	464	449	27
Commercial machines, equipment distributors	95	20,874	2,539	4,654	22.3	2,440	44,945	880	571	572	577	45
Construction machinery, equipment dealers	44	25,626	5,241	4,813	18.8	2,559	51,409	491	495	502	537	8
Farm-garden machinery, equipment wholesalers	17	5,799	646	1,184	20.4	565	10,014	121	122	118	136	12
Industrial machinery, equipment distributors	179	67,511	5,726	14,081	20.9	6,698	116,159	1,336	1,326	1,327	1,350	63
Industrial materials, supplies distributors	182	55,923	6,197	11,813	21.1	6,729	121,855	1,526	1,516	1,494	1,573	65
Professional equipment, supplies distributors	96	25,153	3,293	6,170	24.5	3,598	71,161	915	915	898	929	47
Service establishment supply houses	214	53,098	5,028	10,119	19.1	5,117	96,759	1,174	1,173	1,170	1,227	122
Transportation equipment distributors	23	10,581	1,601	1,416	13.4	809	15,965	186	189	190	204	5
Metals, metalwork (except scrap) distributors	106	81,026	17,704	16,126	19.9	8,730	157,036	1,699	1,696	1,718	1,752	28
Iron, steel and products distributors	87	61,728	14,834	12,874	20.9	7,427	135,233	1,438	1,437	1,446	1,486	23
Nonferrous metals distributors	19	19,298	2,870	3,252	16.9	1,303	21,803	261	259	272	266	5
Scrap, waste materials dealers	473	133,249	11,866	22,455	16.9	11,456	217,705	3,243	3,269	3,338	3,448	367
Iron, steel scrap dealers	122	18,757	2,077	4,500	24.0	2,287	47,820	626	646	690	760	93
Waste materials dealers	351	114,492	9,789	17,955	15.7	9,169	169,885	2,617	2,623	2,648	2,688	274
Other merchant wholesalers	643	318,054	24,380	45,330	14.5	23,896	452,592	6,294	6,136	6,185	6,708	313
Amusement, sporting goods distributors	108	48,901	5,381	7,379	15.1	4,143	74,151	895	904	954	1,039	37
Book, magazine, newspaper wholesalers	78	31,052	1,595	6,694	21.6	4,145	76,133	1,560	1,480	1,493	1,544	40
Coal wholesalers	20	66,649	1,598	4,951	7.4	2,415	53,294	504	492		518	4
Farm supplies wholesalers	17	17,334	244	1,883	10.9	1,221	24,313	227	228	229	247	8
Jewelry wholesalers	99	24,701	4,912	6,220	25.2	2,838	50,210	832	811	789	887	60
Petroleum products distributors	50	25,480	531	2,699	10.6	1,338	24,898	302	285	278	301	25
Gift, art goods, greeting card wholesalers	34	9,718	576	2,037	30.3	963	20,563	247	232	246	413	20
Flower, bulb, plant wholesalers	37	6,084	268	1,204	19.8	622	11,404	147	153	140	154	21
Miscellaneous products merchant wholesalers	200	91,135	9,275	12,263	13.5	6,211	117,626	1,580	1,551	1,555	1,605	98

Standard Notes: (D) Withheld to avoid disclosure (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	860	2,457,055	82,852	193,315	7.9	99,944	1,961,774	20,079	19,967	20,216	19,874	1
Sales branches (with stocks)	513	1,388,294	82,852	134,315	9.7	70,195	1,418,811	14,731	14,696	15,003	14,883	1
Sales offices (without stocks)	347	1,068,761	...	59,000	5.5	29,749	542,963	5,348	5,271	5,213	4,991	...
Food and kindred products	141	470,054	9,129	34,629	7.4	16,975	314,550	3,938	3,930	4,063	3,715	...
Sales branches (with stocks)	113	329,092	9,129	24,886	7.6	13,151	251,548	3,073	3,089	3,218	3,024	...
Sales offices (without stocks)	28	140,962	...	9,743	6.9	3,824	63,002	865	841	845	691	...
Textile mill products	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	7	17,338	...	394	2.3	284	5,109	37	37	38	38	...
Apparel and related products	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	6	11,841	...	672	5.7	368	7,212	65	62	65	62	...
Furniture and fixtures	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	5	3,724	250	781	21.0	544	9,682	105	101	103	103	...
Sales offices (without stocks)	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	27	105,163	680	5,083	4.8	2,621	60,838	433	435	436	431	...
Sales branches (with stocks)	5	32,657	680	1,782	5.5	753	24,938	130	131	129	128	...
Sales offices (without stocks)	22	72,506	...	3,301	4.6	1,868	35,900	303	304	307	303	...
Chemicals and allied products	87	284,787	4,988	27,497	9.7	10,515	200,662	1,913	1,915	1,894	1,906	...
Sales branches (with stocks)	48	115,187	4,988	13,671	11.9	4,908	95,218	978	974	973	974	...
Sales offices (without stocks)	39	169,600	...	13,826	8.2	5,607	105,444	935	941	921	932	...
Rubber products	24	83,363	13,073	11,674	14.0	3,608	70,480	769	753	741	747	...
Sales branches (with stocks)	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)		(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	17	94,880	9,609	7,965	8.4	3,012	59,115	623	620	634	627	...
Sales branches (with stocks)		75,348	9,609	7,101	9.4	2,622	51,698	558	555	569	564	...
Sales offices (without stocks)		19,532	...	864	4.4	390	7,417	65	65	65	63	...
Stone, clay, and glass products	38	79,541	1,471	5,802	7.3	3,220	63,091	568	539	564	568	...
Sales branches (with stocks)	11	21,901	1,471	3,524	16.1	1,940	40,195	364	341	365	370	...
Sales offices (without stocks)	27	57,640	...	2,278	4.0	1,280	22,896	204	198	199	198	...
Primary metal products	48	216,673	3,459	5,729	2.6	2,899	56,583	476	479	482	476	...
Sales branches (with stocks)	7	18,374	3,459	1,132	6.2	528	9,989	110	116	116	113	...
Sales offices (without stocks)	41	198,299	...	4,597	2.3	2,371	46,594	366	363	366	363	...
Fabricated metal products	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	19	25,648	1,400	3,494	13.6	1,783	32,485	342	336	336	349	1
Sales offices (without stocks)	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	175	149,759	7,671	29,704	19.8	20,062	386,567	3,958	3,886	3,865	3,852	...
Sales branches (with stocks)	114	96,839	7,671	23,217	24.0	15,961	318,484	3,071	3,030	3,053	3,091	...
Sales offices (without stocks)	61	52,920	...	6,487	12.3	4,101	68,083	887	856	812	761	...
Electrical machinery	65	357,546	9,695	19,132	5.4	10,959	212,205	1,917	1,940	2,017	1,957	...
Sales branches (with stocks)	33	224,203	9,695	11,207	5.0	6,292	123,798	1,189	1,206	1,285	1,244	...
Sales offices (without stocks)	32	133,343	...	7,925	5.9	4,667	88,407	728	734	732	713	...
Transportation equipment	28	293,616	9,764	12,857	4.4	6,263	125,096	1,261	1,315	1,316	1,356	...
Sales branches (with stocks)	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	42	23,250	1,238	5,348	23.0	3,452	64,347	777	771	788	773	...
Sales branches (with stocks)	34	17,121	1,238	4,719	27.6	3,108	57,937	726	720	734	718	...
Sales offices (without stocks)	8	6,129	...	629	10.3	344	6,410	51	51	54	55	...
Other manufacturers' products*	81	150,772	8,979	17,580	11.7	10,378	236,247	2,350	2,321	2,322	2,385	...
Sales branches (with stocks)	39	58,119	8,979	12,072	20.8	7,233	180,378	1,782	1,762	1,769	1,823	...
Sales offices (without stocks)	42	92,653	...	5,508	5.9	3,145	55,869	568	559	553	562	...
Petroleum bulk plants, terminals and LP gas facilities	171	441,984	24,698	34,882	7.9	15,635	305,589	3,241	3,119	3,037	3,162	53
Gasoline, distillates, residuals	163	439,398	24,566	34,110	7.8	15,387	301,247	3,188	3,068	2,974	3,111	53
Bulk plants	129	123,456	4,406	12,305	10.0	5,977	113,491	1,362	1,288	1,257	1,330	51
Distributing terminals	34	315,942	20,160	21,805	6.9	9,410	187,756	1,826	1,780	1,717	1,781	2
Wholesale LP gas facilities	8	2,586	132	772	29.9	248	4,342	53	51	63	51	...
Merchandise agents, brokers	812	1,206,266	2,422	40,799	3.4	18,617	319,117	3,405	3,429	3,530	3,542	528
Grocery, confectionery, meats	109	311,793	365	7,786	2.5	3,931	63,679	689	686	729	718	90
Groceries (combination of food lines)	12	40,265	...	1,558	3.9	980	11,657	130	133	134	133	10
Canned foods		88,485	295	2,845	3.2	1,441	24,731	286	291	304	279	33
Coffee, tea, spices	7	23,526	...	209	.9	69	1,389	15	15	15	14	4
Confectionery	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour	3	1,774	...	48	2.7	19	(Z)	6	7	6	7	2
Meats, provisions (except canned)	7	78,376	4	492	.6	218	3,448	29	31	29	31	6
Sugar	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous grocery products	38	70,195	66	2,374	3.4	1,122	20,629	201	190	221	231	26
Farm products (edible)	48	78,638	60	3,268	4.2	1,698	29,508	312	384	393	375	31
Dairy, poultry products	11	14,353	16	279	1.9	152	2,983	36	35	39	37	6
Fruits, vegetables	37	64,285	44	2,989	4.6	1,546	26,525	276	349	354	338	25
Drugs, chemicals, paints	28	16,646	78	1,027	6.2	518	9,329	107	101	111	129	12
Drugs, proprietaries, toiletries	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	13	6,391	55	372	5.8	164	3,007	31	30	33	40	8
Paints, varnishes, lacquers, enamels	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	54	44,246	18	2,391	5.4	840	15,730	164	154	154	166	38
Clothing, furnishings (men's, women's)	8	6,526	5	236	3.6	60	1,812	16	12	12	15	5
Men's, boys' clothing, furnishings	5	5,364	...	466	8.7	118	2,109	26	24	27	27	2
Women's, children's clothing, accessories	23	16,693	...	1,084	6.5	417	8,673	83	83	82	87	17
Furs (dressed), fur clothing	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	13	13,771	12	489	3.6	211	2,474	29	25	23	27	13
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	33	71,264	200	2,290	3.2	1,038	14,619	138	131	137	161	9
Hosiery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	32	15,750	18	1,023	6.5	385	7,018	77	77	76	80	18
Furniture	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	22	12,954	...	596	4.6	184	3,405	45	43	43	43	17
Paper	18	10,604	...	461	4.3	139	2,557	34	34	34	33	13
Stationery, office supplies	4	2,350	...	135	5.7	45	848	11	9	9	10	4
Farm products (raw materials)	100	350,750	312	5,845	1.7	2,872	50,339	465	447	468	450	64
Cotton	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	21	40,686	8	1,334	3.3	542	8,135	80	77	77	82	12
Livestock	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	58	220,436	282	3,784	1.7	2,044	36,406	330	317	337	310	37
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	78	71,613	181	4,226	5.9	1,629	26,847	296	300	308	291	55
Electrical apparatus, supplies	40	37,679	141	2,413	6.4	949	13,116	167	170	171	154	29
Appliances, radios, TV sets	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods	49	19,846	80	1,596	8.0	606	11,342	129	129	135	146	35
Hardware	15	6,244	22	411	6.6	169	3,223	39	38	41	45	11
Plumbing, heating goods	34	13,602	58	1,185	8.7	437	8,119	90	91	94	101	24
Lumber, construction materials	21	10,646	19	689	6.5	352	5,958	77	78	77	71	13
Lumber, millwork	6	6,074	...	165	2.7	52	1,042	11	11	13	13	6
Construction materials (except lumber)	15	4,572	19	524	11.5	300	4,916	66	67	64	58	7
Machinery, equipment, supplies	104	76,708	434	4,701	6.1	2,264	41,352	432	435	431	434	64
Air conditioning, commercial refrigeration equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment	6	1,931	26	318	16.5	160	2,706	28	28	28	28	4
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	...	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies	75	37,450	356	3,399	9.1	1,678	31,297	311	313	308	312	49
Professional equipment, supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	14	34,042	6	690	2.0	280	4,741	65	65	66	66	6
Transportation (exc. automotive) equip., supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	24	19,776	62	885	4.5	374	6,338	52	53	53	51	20
Iron, steel and products	18	16,689	60	763	4.6	332	5,554	40	41	43	42	15
Nonferrous metals, metalwork	6	3,087	2	122	4.0	42	784	12	12	10	9	5
Other merchandise agents, brokers	97	96,682	581	3,916	4.1	1,729	29,909	378	363	365	373	52
Scrap iron and steel	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	3	2,533	...	124	4.9	31	540	8	8	8	8	3
Books, magazines, newspapers	5	847	1	102	12.0	18	(2)	12	10	10	12	6
Coal, coke	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	9	23,080	...	418	1.8	124	2,164	27	22	22	23	8
Petroleum and products	...	...	...	...	...	...	...	...	...	...	...	...
General merchandise	13	5,902	7	423	7.2	249	5,109	53	55	56	59	7
Miscellaneous products, agents, brokers, n.e.c.	58	54,926	573	2,450	4.5	1,066	17,696	234	229	227	231	28
Assemblers of farm products	50	77,158	2,341	8,648	11.2	3,885	79,469	994	1,045	1,012	1,087	17
Dairy, poultry products	15	18,854	190	4,341	23.0	2,168	47,689	535	544	544	546	4
Fresh fruits, vegetables	18	11,504	813	1,821	15.8	851	16,486	301	335	240	308	10
Farm products (raw materials)	17	46,800	1,338	2,486	5.3	866	15,294	158	166	228	233	3
Farm supplies	...	...	...	...	...	...	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Massachusetts, total	7,934	385,839	7,300,568	87,481	3,313	6,041	3,321,567	1,893	4,182,463
Barnstable County	50	1,604	30,744	383	26	31	9,008	19	11,795
Berkshire County	131	4,326	79,685	1,122	67	102	34,132	29	26,648
North Adams	34	1,159	20,040	349	15	27	10,314	7	8,370
Pittsfield	80	2,898	54,456	692	41	61	21,866	19	17,112
Remainder of County	17	269	5,187	81	11	14	1,952	3	1,166
Bristol County	421	14,446	266,880	4,189	216	373	162,677	48	63,403
Attleboro	22	(D)	(D)	(D)	(D)	21	(D)	1	(D)
Fall River	151	6,295	116,919	1,879	78	133	66,899	18	36,425
New Bedford	157	4,870	88,784	1,434	84	139	57,466	18	15,837
Taunton	42	1,588	32,467	459	17	35	20,262	7	8,987
Remainder of County	49	(D)	(D)	(D)	(D)	45	(D)	4	(D)
Dukes County	8	110	1,476	24	1	5	477	3	1,131
Essex County	528	17,141	324,446	4,457	277	462	198,527	66	73,972
Beverly	22	(D)	(D)	(D)	(D)	19	(D)	3	(D)
Gloucester	36	1,434	27,997	429	23	29	13,229	7	4,761
Haverhill	65	2,282	40,974	571	28	55	17,952	10	6,347
Lawrence	111	4,359	82,493	1,158	49	100	55,999	11	5,808
Lynn	107	3,435	59,858	840	64	95	36,651	12	7,987
Newburyport	10	152	2,718	40	7	7	1,254	3	1,385
Peabody	31	(D)	(D)	(D)	(D)	29	(D)	2	(D)
Salem	64	2,244	44,742	561	34	56	45,978	8	14,419
Remainder of County	82	1,637	31,008	465	52	72	16,250	10	12,792
Franklin County	47	1,070	20,417	306	19	33	5,556	14	10,853
Hampden County	571	28,945	562,170	7,031	247	458	232,357	113	157,527
Chicopee	22	1,186	22,865	273	11	16	8,587	6	8,370
Holyoke	77	3,152	68,382	807	37	70	32,893	7	6,312
Springfield	394	21,190	394,325	4,906	168	312	169,195	82	129,345
Westfield	16	1,370	40,672	436	9	13	4,466	3	4,539
Remainder of County	62	2,047	35,926	609	22	47	17,216	15	8,961
Hampshire County	43	1,745	44,009	612	28	35	10,218	8	6,533
Northampton	23	613	10,981	161	12	19	7,587	4	1,201
Remainder of County	20	1,132	33,028	451	16	16	2,631	4	5,332
Middlesex County	1,140	63,077	1,201,682	14,192	399	669	407,372	271	758,852
Cambridge	293	23,648	432,270	4,862	70	213	160,832	60	162,057
Everett	45	1,940	38,898	479	15	38	11,378	7	32,696
Lowell	105	2,772	48,049	751	36	92	27,347	13	10,560
Malden	68	2,214	43,712	625	27	53	17,051	15	22,939
Marlborough	13	158	3,011	42	8	13	1,851	...	...
Medford	44	2,058	37,881	505	16	35	10,153	9	11,701
Melrose	22	521	11,587	131	10	12	3,876	10	12,487
Newton	110	5,542	102,198	1,156	51	63	23,191	47	134,732
Somerville	117	5,355	107,309	1,288	40	107	57,350	10	9,070
Waltham	57	4,592	90,783	1,004	13	35	13,842	22	152,802
Woburn	14	541	9,450	131	4	11	2,935	3	6,276
Remainder of County	252	13,736	276,734	3,218	109	197	77,566	55	203,532
Nantucket County	...	...	...	...	...	...	...	...	...
Norfolk County	322	12,320	239,429	2,867	141	229	80,303	93	169,259
Quincy	86	2,613	49,368	708	40	64	21,782	22	32,574
Remainder of County	236	9,707	190,061	2,159	101	165	58,521	71	136,685
Plymouth County	203	6,717	126,713	1,776	137	173	58,704	30	43,555
Brockton	115	4,573	84,902	1,168	64	103	41,943	12	31,673
Remainder of County	88	2,144	41,811	608	73	70	16,761	18	11,882
Suffolk County	3,823	207,805	3,885,690	44,280	1,490	2,730	1,865,169	1,093	2,717,235
Boston	3,600	199,623	3,722,821	41,928	1,341	2,529	1,814,074	1,071	2,618,360
Chelsea	180	5,552	109,818	1,807	131	170	43,107	10	29,372
Revere	25	2,098	41,239	409	9	16	3,075	9	66,172
Remainder of County	18	532	11,812	136	9	15	4,913	3	3,331
Worcester County	647	26,533	517,027	6,242	265	541	257,067	106	141,700
Fitchburg	66	2,659	57,920	608	27	54	23,251	12	38,858
Gardner	23	991	29,653	236	9	20	13,492	3	529
Leominster	26	499	9,447	122	7	20	3,935	6	5,555
Worcester	401	18,924	340,688	4,414	156	337	189,749	64	75,912
Remainder of County	131	3,460	79,319	862	66	110	26,640	21	20,846

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BOSTON STANDARD METROPOLITAN AREA--Consists of all of Suffolk County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities; Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Beverly, Lynn, Peabody, and Salem Cities, and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wenham towns in Essex County, Quincy City, and Braintree Brookline, Canton, Cohasset, Dedham, Dover, Medfield, Milton, Needham, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County, Hingham and Hull towns in Plymouth County, Mass.						
Wholesale trade, total	5,357	XXX	284,945	5,363,179	61,647	2,084
Type of Operation						
Merchant wholesalers	3,891	2,397,223	171,603	3,192,705	39,557	1,594
Manufacturers' sales branches, sales offices	647	2,145,935	82,556	1,607,020	16,065	1
Petroleum bulk plants, terminals and LP gas facilities	56	298,709	10,154	203,168	1,963	9
Merchandise agents, brokers	727	1,135,691	17,068	288,980	3,159	468
Assemblers of farm products	36	68,138	3,564	71,306	903	12
Type by Kind of Business						
Merchant wholesalers	3,891	2,397,223	171,603	3,192,705	39,557	1,594
Grocery, confectionery, meat wholesalers	488	377,205	22,048	405,525	5,411	233
General-line grocery wholesalers	42	89,083	4,156	77,633	1,034	8
Confectionery wholesalers	38	9,316	562	10,041	157	18
Fish, sea food distributors	80	45,697	3,522	64,474	831	46
Meat, meat products wholesalers	154	152,394	6,948	127,504	1,506	108
Specialty-line grocery wholesalers	174	80,715	6,860	125,873	1,783	53
Farm products (edible) distributors	215	103,182	5,286	95,210	1,455	159
Poultry, poultry products distributors	45	32,449	1,067	18,986	285	25
Fresh fruit, vegetable wholesalers	170	70,733	4,219	76,224	1,170	134
Beer, wine, distilled spirits wholesalers	46	124,412	7,769	142,330	1,618	7
Beer, ale distributors	23	56,301	4,535	80,605	950	5
Wine, distilled spirits wholesalers	23	68,111	3,234	61,725	668	2
Tobacco distributors	61	67,949	1,927	35,041	558	23
Drugs, chemicals, allied products wholesalers	139	67,088	5,970	109,852	1,446	51
General-line drug wholesalers	7	24,699	2,195	40,638	616	...
Specialty-line drug, toiletries wholesalers	47	8,595	774	15,281	244	12
Industrial chemicals, explosives distributors	57	27,635	2,261	40,688	462	28
Paint, varnish wholesalers	28	6,159	740	13,245	164	11
Dry goods, apparel wholesalers	351	173,817	12,531	248,883	2,670	105
Clothing, furnishings, footwear wholesalers	229	112,065	8,229	167,673	1,687	58
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	108	52,918	3,745	72,307	888	43
Piece goods converters	12	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	137	52,708	5,332	100,444	1,357	53
Furniture (household, office) wholesalers	46	12,909	1,654	29,785	447	25
Home furnishings, floor coverings wholesalers	91	39,799	3,678	70,659	910	28
Paper, allied products wholesalers	194	79,194	8,160	150,233	1,718	65
Coarse paper and products wholesalers	96	47,561	4,425	77,573	878	34
Printing and fine paper distributors	27	16,573	1,813	31,821	350	8
Stationery, office supplies wholesalers	56	11,950	1,391	28,716	353	17
Wallpaper wholesalers	15	3,110	531	12,123	137	6
Farm products (raw materials) merchants	155	306,266	7,381	143,307	1,165	53
Automotive wholesalers	187	58,372	8,458	160,557	2,037	61
Motor vehicle distributors	18	5,505	599	9,299	125	3
Automotive equipment, tire-tube wholesalers	169	52,827	7,859	151,258	1,912	58
Electrical, electronics, appliance distributors	147	137,093	11,604	205,089	2,559	41
Electrical apparatus, supplies distributors	81	50,914	4,650	82,494	1,087	28
Electrical appliance, radio, TV set wholesalers	38	74,540	5,317	94,779	1,070	3
Electronic parts, equipment distributors	28	11,639	1,637	27,816	402	10

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BOSTON STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Hardware, plumbing-heating goods wholesalers	211	94,300	10,345	180,484	2,262	54
Hardware wholesalers	62	32,213	4,426	74,530	991	15
Plumbing, heating equipment, supplies distributor	149	62,087	5,919	105,954	1,271	39
Lumber, construction materials distributors	147	114,088	9,336	174,610	1,912	32
Lumber, millwork wholesalers	72	71,270	5,251	99,658	993	12
Construction materials distributors	75	42,818	4,085	74,952	919	20
Machinery, equipment, supplies distributors	613	220,666	23,380	430,792	5,083	243
Air conditioning, comm. refrigeration equip., distrs.	36	11,866	1,937	34,299	372	10
Commercial machines, equipment distributors	53	13,096	1,443	26,010	343	23
Construction machinery, equipment dealers	34	22,613	2,306	46,499	481	7
Farm-garden machinery, equipment wholesalers	7	3,621	373	7,124	89	7
Industrial machinery, equipment distributors	124	54,675	4,960	86,065	951	44
Industrial materials, supplies distributors	118	39,597	4,534	80,356	987	47
Professional equipment, supplies distributors	69	20,728	3,264	61,795	764	27
Service establishment supply houses	155	45,156	4,080	75,100	922	74
Transportation equipment distributors	17	9,324	683	13,544	174	4
Metals, metalwork (except scrap) distributors	76	61,926	6,334	114,456	1,251	17
Iron, steel and products distributors	62	45,500	5,430	97,647	1,039	12
Nonferrous metals distributors	14	16,426	904	16,809	212	5
Scrap, waste materials dealers	279	97,800	7,295	142,757	2,132	201
Iron, steel scrap dealers	55	9,354	1,131	25,064	363	40
Waste materials dealers	224	88,446	6,164	117,693	1,764	161
Other merchant wholesalers	445	261,157	18,447	353,135	4,883	196
Amusement, sporting goods distributors	80	37,910	3,229	60,646	819	21
Book, magazine, newspaper wholesalers	31	16,413	2,118	38,897	800	18
Coal wholesalers	14	64,219	2,168	48,533	432	1
Farm supplies wholesalers	11	16,348	1,148	22,740	226	4
Jewelry wholesalers	86	23,657	2,754	48,514	847	49
Petroleum products distributors	37	19,169	933	17,751	207	13
Gift, art goods, greeting card wholesalers	22	4,985	759	15,553	291	13
Flower, bulb, plant wholesalers	25	4,998	500	9,207	122	15
Miscellaneous products merchant wholesalers	139	73,458	4,838	91,294	1,139	62
Manufacturers' sales branches, sales offices	647	2,145,935	82,556	1,607,020	16,065	1
Sales branches (with stocks)	362	1,171,732	57,751	1,147,298	11,968	1
Sales offices (without stocks)	285	974,203	24,805	459,722	4,097	...
Food and kindred products	69	365,569	12,018	227,175	2,613	...
Sales branches (with stocks)	48	234,550	8,763	170,660	1,999	...
Sales offices (without stocks)	21	131,019	3,255	56,515	614	...
Textile mill products	21	42,595	1,520	27,915	274	...
Sales branches (with stocks)	14	25,257	1,236	22,806	236	...
Sales offices (without stocks)	7	17,338	284	5,109	38	...
Apparel and related products	10	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	6	11,841	368	7,212	62	...
Furniture and fixtures	9	5,915	761	12,167	132	...
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	5	(D)	(D)	(D)	(D)	(D)
Paper and allied products	25	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	3	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	22	72,506	1,868	35,900	303	...
Chemicals and allied products	76	245,764	9,136	179,151	1,672	...
Sales branches (with stocks)	42	93,981	4,676	90,510	932	...
Sales offices (without stocks)	34	151,783	4,460	88,641	740	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BOSTON STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices—Con.						
Rubber products	23	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	22	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)
Leather and leather products	15	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	9	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	6	19,532	390	7,417	63	...
Stone, clay, and glass products	33	73,676	2,769	53,244	472	...
Sales branches (with stocks)	8	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	25	(D)	(D)	(D)	(D)	(D)
Primary metal products	39	194,121	2,462	47,999	407	...
Sales branches (with stocks)	6	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	33	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	*5	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	19	25,648	1,783	32,485	349	1
Sales offices (without stocks)	16	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	112	125,477	15,704	305,139	2,949	...
Sales branches (with stocks)	72	80,358	13,217	264,704	2,538	...
Sales offices (without stocks)	40	45,119	2,487	40,435	411	...
Electrical machinery	60	348,089	10,565	204,875	1,880	...
Sales branches (with stocks)	31	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	29	(D)	(D)	(D)	(D)	(D)
Transportation equipment	26	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	25	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)
Instruments and related products	30	20,595	3,089	58,031	675	...
Sales branches (with stocks)	24	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	6	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	64	106,221	7,220	150,529	1,530	...
Sales branches (with stocks)	31	41,344	4,873	110,283	1,111	...
Sales offices (without stocks)	33	64,877	2,347	40,246	419	...
Petroleum bulk plants, termioals and LP gas facilities	56	298,709	10,154	203,168	1,963	9
Gasoline, distillates, residuals	56	298,709	10,154	203,168	1,963	9
Bulk plants	32	48,705	2,383	47,085	508	7
Distributing terminals	24	250,004	7,771	156,083	1,455	2
Wholesale LP gas facilities	...	...	...	...	...	...
Merchandise agents, brokers	727	1,135,691	17,068	288,980	3,159	468
Grocery, confectionery, meats	101	297,779	3,813	60,785	667	77
Groceries (combination of food lines)	11	(D)	(D)	(D)	(D)	(D)
Canned foods	34	(D)	(D)	(D)	(D)	(D)
Coffee, tea, spices	7	23,526	69	1,389	14	4
Confectionery	5	(D)	(D)	(D)	(D)	(D)
Flour	3	1,774	19	(Z)	7	2
Meats, provisions (except canned)	7	78,376	218	3,448	31	6
Sugar	...	...	...	...	...	...
Miscellaneous grocery products	34	65,477	1,078	19,154	197	21
Farm products (edible)	40	75,695	1,602	27,044	349	21
Dairy, poultry products	9	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	31	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	28	16,646	518	9,329	129	12
Drugs, proprietaries, toiletries	9	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	13	6,301	164	3,007	40	8
Paints, varnishes, lacquers, enamels	6	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	50	41,275	788	14,577	156	36
Clothing, furnishings (men's, women's)	7	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	5	5,364	118	2,109	27	2
Women's, children's clothing, accessories	22	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	3	(D)	(D)	(D)	(D)	(D)
Handbags	2	(D)	(D)	(D)	(D)	(D)

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BOSTON STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Millinery, millinery supplies	...	...	...	...	...	...
Shoes, other footwear	11	(D)	(D)	(D)	(D)	(D)
Work clothing	...	...	...	...	...	...
Dry goods, piece goods	30	69,170	998	12,814	110	9
Hosiery	2	(D)	(D)	(D)	(D)	(D)
Dry goods	3	(D)	(D)	(D)	(D)	(D)
Piece goods	25	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	32	15,750	385	7,018	80	18
Furniture	16	8,237	182	3,319	35	8
Home furnishings	16	7,513	203	3,699	45	10
Paper, allied products	19	(D)	(D)	(D)	(D)	(D)
Paper	16	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	94	342,053	2,732	47,732	425	63
Cotton	7	31,497	125	2,273	26	4
Grain	8	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	19	(D)	(D)	(D)	(D)	(D)
Livestock	2	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	56	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)
Automotive	12	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	74	69,625	1,587	25,994	277	52
Electrical apparatus, supplies	39	(D)	(D)	(D)	(D)	(D)
Appliances, radios, TV sets	7	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	28	(D)	(D)	(D)	(D)	(D)
Hardware plumbing-heating goods	45	18,265	579	10,734	139	32
Hardware	13	(D)	(D)	(D)	(D)	(D)
Plumbing, heating goods	32	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	21	10,646	352	5,958	71	13
Lumber, millwork	6	6,074	52	1,042	13	6
Construction materials (except lumber)	15	4,572	300	4,916	58	7
Machinery, equipment, supplies	62	60,907	1,720	29,638	335	52
Air conditioning, commercial refrigeration equip	2	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment	6	1,931	160	2,706	28	4
Coostruction machinery, equipment	1	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	...	...	...	...	...	...
Industrial machinery, equipment, supplies	55	22,323	1,200	20,892	225	39
Professional equipment, supplies	3	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	14	34,042	280	4,741	66	6
Transportation (exc. automotive) equip., supplies	1	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	21	18,680	368	6,169	48	16
Iron, steel and products	15	15,593	26	5,384	39	11
Nonferrous metals, metalwork	6	3,087	42	784	9	5
Other merchandise agents, brokers	78	80,108	1,285	23,774	285	44
Scrap iron and steel	3	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	2	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	2	(D)	(D)	(D)	(D)	(D)
Coal, coke	2	(D)	(D)	(D)	(D)	(D)
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Jewelry	1	(D)	(D)	(D)	(D)	(D)
Yarns	7	(D)	(D)	(D)	(D)	(D)
Petroleum and products	...	...	...	...	...	...
General merchandise	8	4,422	203	4,195	44	5
Miscellaneous products, agents, brokers, n. e. c.	52	50,384	817	14,273	181	26
Assemblers of farm products	36	68,138	3,564	71,306	903	12
Dairy, poultry products	8	13,236	2,043	45,186	502	1
Fresh fruits, vegetables	14	9,894	791	14,947	284	10
Farm products (raw materials)	14	45,008	730	11,173	117	1
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS— Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BROCKTON STANDARD METROPOLITAN AREA--Consists of Brockton City; Abington, Bridgewater, East Bridgewater, Rockland, West Bridgewater, and Whitman towns in Plymouth County; Avon, Holbrook, and Stoughton towns in Norfolk County; Easton town in Bristol County, Mass.						
Wholesale trade, total	158	XXX	5,959	112,558	1,555	94
Type of Operation						
Merchant wholesalers	140	51,150	4,249	82,053	1,153	86
Manufacturers' sales branches, sales offices	8	27,436	1,399	24,997	342	...
Petroleum bulk plants, terminals and LP gas facilities	3	2,594	80	986	20	...
Merchandise agents, brokers	7	7,124	231	4,522	40	8
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	140	51,150	4,249	82,053	1,153	86
Grocery, confectionery, meat wholesalers	19	11,515	1,088	21,384	309	14
Farm products (edible) distributors	10	4,658	252	4,801	82	12
Beer, wine, distilled spirits wholesalers	4	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	5	3,936	148	2,571	35	1
Drugs, chemicals, allied products wholesalers	3	834	35	684	11	...
Dry goods, apparel wholesalers	6	3,752	176	3,161	32	1
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	870	67	1,305	23	2
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	11	2,776	468	8,676	121	4
Electrical, electronics, appliance distributors	4	1,228	127	1,924	31	2
Hardware, plumbing-heating goods wholesalers	8	4,579	492	10,159	123	1
Lumber, construction materials distributors	8	2,095	163	3,609	42	2
Machinery, equipment, supplies distributors	18	3,321	233	4,240	77	16
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	13	1,509	141	2,721	46	12
Other merchant wholesalers	23	1,710	168	3,239	80	18
Manufacturers' sales branches, sales offices	8	27,436	1,399	24,997	342	...
Petroleum bulk plants, terminals and LP gas facilities	3	2,594	80	986	20	...
Merchandise agents, brokers	7	7,124	231	4,522	40	8
Assemblers of farm products	...	...	...	...	...	...
FALL RIVER STANDARD METROPOLITAN AREA--Consists of Fall River City; Somerset, Swansea, and Westport towns in Bristol County, Mass.; and Tiverton town in Newport County, R. I.						
Wholesale trade, total	165	XXX	6,810	126,276	2,002	84
Type of Operation						
Merchant wholesalers	145	70,772	5,437	101,322	1,702	81
Manufacturers' sales branches, sales offices	11	15,448	569	7,694	97	...
Petroleum bulk plants, terminals and LP gas facilities	5	23,654	739	15,057	141	1
Merchandise agents, brokers	4	2,382	65	2,203	62	2
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	145	70,772	5,437	101,322	1,702	81
Grocery, confectionery, meat wholesalers	26	12,826	809	15,096	245	11
Farm products (edible) distributors	9	716	44	931	19	5
Beer, wine, distilled spirits wholesalers	6	7,571	733	13,592	158	...
Tobacco distributors	4	5,868	317	4,935	71	...
Drugs, chemicals, allied products wholesalers	3	1,475	83	1,275	34	3
Dry goods, apparel wholesalers	12	17,496	970	18,983	415	5
Furniture, home furnishings wholesalers	3	2,506	119	2,217	15	4
Paper, allied products wholesalers	5	973	147	2,683	45	4
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	8	1,107	144	2,890	49	4
Electrical, electronics, appliance distributors	7	1,019	106	1,311	32	4
Hardware, plumbing-heating goods wholesalers	6	2,239	290	5,173	70	1
Lumber, construction materials distributors	5	807	107	1,983	31	2
Machinery, equipment, supplies distributors	27	5,042	969	18,890	238	14
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	16	3,070	339	5,842	132	12
Other merchant wholesalers	4	1,504	156	2,860	59	7
Manufacturers' sales branches, sales offices	11	15,448	569	7,694	97	...
Petroleum bulk plants, terminals and LP gas facilities	5	23,654	739	15,057	141	1
Merchandise agents, brokers	4	2,382	65	2,203	62	2
Assemblers of farm products	...	...	...	...	...	...
LAWRENCE STANDARD METROPOLITAN AREA--Consists of Lawrence City; Andover, Methuen, and North Andover towns in Essex County, Mass.						
Wholesale trade, total	132	XXX	4,749	90,588	1,273	59
Type of Operation						
Merchant wholesalers	120	63,378	4,304	82,292	1,161	57
Manufacturers' sales branches, sales offices	6	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	4	1,516	159	2,838	46	...
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	120	63,378	4,304	82,292	1,161	57
Grocery, confectionery, meat wholesalers	23	22,743	969	17,642	238	9
Farm products (edible) distributors	14	2,931	232	4,917	84	10
Beer, wine, distilled spirits wholesalers	6	13,189	845	16,514	165	...
Tobacco distributors	6	4,407	79	1,410	23	5
Drugs, chemicals, allied products wholesalers	9	4,820	429	8,068	125	1
Dry goods, apparel wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	11	3,114	232	4,304	73	5
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	13	2,765	401	8,115	125	7
Electrical, electronics, appliance distributors	4	1,368	172	2,229	43	...
Hardware, plumbing-heating goods wholesalers	4	2,060	123	2,832	33	...
Lumber, construction materials distributors	...	...	...	...	...	...
Machinery, equipment, supplies distributors	12	2,520	386	7,569	783	6
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	7	1,249	203	4,099	73	5
Other merchant wholesalers	6	1,406	157	2,718	68	8
Manufacturers' sales branches, sales offices	6	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	4	1,516	159	2,838	46	...
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...
LOWELL STANDARD METROPOLITAN AREA--Consists of Lowell City; Billerica, Chelmsford, Dracut, and Tewksbury towns in Middlesex County, Mass.						
Wholesale trade, total	113	XXX	3,014	52,610	812	37
Type of Operation						
Merchant wholesalers	99	28,148	2,465	43,606	703	35
Manufacturers' sales branches, sales offices	9	4,213	293	4,661	65	...
Petroleum bulk plants, terminals and LP gas facilities	3	9,069	199	3,193	35	2
Merchandise agents, brokers	3	4,027	57	1,150	9	...
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	99	28,148	2,465	43,606	703	35
Grocery, confectionery, meat wholesalers	15	4,007	220	4,267	81	4
Farm products (edible) distributors	6	1,374	93	1,758	29	4
Beer, wine, distilled spirits wholesalers	2	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	6	4,269	150	2,836	43	1
Drugs, chemicals, allied products wholesalers	4	444	50	1,014	14	1
Dry goods, apparel wholesalers	4	962	163	3,338	31	...
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	7	1,403	114	1,894	33	3
Farm products (raw materials) merchants	4	567	13	(Z)	3	2
Automotive wholesalers	9	1,616	320	5,165	79	3
Electrical, electronics, appliance distributors	5	1,035	133	2,305	31	...
Hardware, plumbing-heating goods wholesalers	5	3,193	248	3,261	51	...
Lumber, construction materials distributors	1	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	12	2,591	313	5,788	115	7
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	8	836	124	2,256	46	7
Other merchant wholesalers	9	2,363	221	4,072	75	3
Manufacturers' sales branches, sales offices	9	4,213	293	4,661	65	...
Petroleum bulk plants, terminals and LP gas facilities	3	9,069	199	3,193	35	2
Merchandise agents, brokers	3	4,027	57	1,150	9	...
Assemblers of farm products	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NEW BEDFORD STANDARD METROPOLITAN AREA--Consists of New Bedford City; Acushnet, Dartmouth, and Fairhaven towns in Bristol County, Mass.						
Wholesale trade, total	170	XXX	5,285	93,830	1,497	91
Type of Operation						
Merchant wholesalers	152	63,862	4,608	81,474	1,325	89
Manufacturers' sales branches, sales offices	9	8,662	486	8,734	115	...
Petroleum bulk plants, terminals and LP gas facilities	5	2,064	121	2,459	40	1
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	152	63,862	4,608	81,474	1,325	89
Grocery, confectionery, meat wholesalers	32	21,877	1,301	22,808	411	17
Farm products (edible) distributors	16	3,155	220	3,970	66	14
Beer, wine, distilled spirits wholesalers	4	6,927	369	7,047	82	...
Tobacco distributors	4	3,441	77	1,663	28	2
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	6	4,199	203	3,637	32	...
Furniture, home furnishings wholesalers	3	307	44	739	12	3
Paper, allied products wholesalers	5	880	52	1,157	19	5
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	9	1,047	148	2,945	50	7
Electrical, electronics, appliance distributors	7	2,898	309	5,313	96	1
Hardware, plumbing-heating goods wholesalers	8	2,918	345	6,677	94	4
Lumber, construction materials distributors	5	719	93	2,121	25	2
Machinery, equipment, supplies distributors	15	3,893	490	9,565	156	12
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	12	3,043	282	4,378	85	9
Other merchant wholesalers	11	7,152	602	8,190	148	7
Manufacturers' sales branches, sales offices	9	8,662	486	8,734	115	...
Petroleum bulk plants, terminals and LP gas facilities	5	2,064	121	2,459	40	1
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
PITTSFIELD STANDARD METROPOLITAN AREA- Consists of Pittsfield City, and Dalton, Lenox, and Lee towns in Berkshire County, Mass.						
Wholesale trade, total	81	XXX	2,899	54,478	693	41
Type of Operation						
Merchant wholesalers	62	21,879	2,008	37,176	531	34
Manufacturers' sales branches, sales offices	12	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	5	4,001	103	2,185	28	6
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	62	21,879	2,008	37,176	531	34
Grocery, confectionery, meat wholesalers	9	5,078	351	6,143	89	2
Farm products (edible) distributors	4	771	49	1,007	16	6
Beer, wine, distilled spirits wholesalers	4	2,743	213	3,957	44	1
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	...	...	...	...	...	...
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	3	432	43	848	16	...
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	8	992	167	3,359	49	2
Electrical, electronics, appliance distributors	4	1,666	177	3,009	44	2
Hardware, plumbing-heating goods wholesalers	4	1,657	186	3,225	39	...
Lumber, construction materials distributors	3	346	47	1,293	22	1
Machinery, equipment, supplies distributors	7	826	130	2,369	41	9
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
PITTSFIELD STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Scrap, waste materials dealers	5	500	51	685	12	7
Other merchant wholesalers	7	3,291	340	6,273	88	1
Manufacturers' sales branches, sales offices	12	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	5	4,001	103	2,185	28	6
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...
PROVIDENCE STANDARD METROPOLITAN AREA--Consists of Central Falls, Cranston, Pawtucket, Providence, and Woonsocket Cities; and Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County; North Kingston town in Washington County; Warwick City; East Greenwich, and West Warwick towns in Kent County; and all of Bristol County, R. I.; also Attleboro City; North Attleborough, and Seekonk towns in Bristol County; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County; and Blackstone and Millville towns in Worcester County, Mass.						
Wholesale trade, total	1,236	XXX	49,129	919,365	12,441	564
Type of Operation						
Merchant wholesalers	1,043	479,413	33,101	608,021	8,816	513
Manufacturers' sales branches, sales offices	91	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	39	136,137	5,651	112,934	1,202	20
Merchandise agents, brokers	59	50,123	894	16,010	220	30
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	1,043	479,413	33,101	608,021	8,816	513
Grocery, confectionery, meat wholesalers	128	72,187	3,901	70,240	1,060	82
General-line grocery wholesalers	13	25,216	1,120	19,201	267	3
Confectionery wholesalers	6	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	21	4,009	304	5,493	96	19
Meat, meat products wholesalers	32	(D)	(D)	(D)	(D)	(D)
Specialty-line grocery wholesalers	56	16,567	1,530	28,523	438	39
Farm products (edible) distributors	48	18,603	861	15,923	276	35
Poultry, poultry products distributors	8	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	40	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	30	(D)	(D)	(D)	(D)	(D)
Beer, ale distributors	20	(D)	(D)	(D)	(D)	(D)
Wine, distilled spirits wholesalers	10	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	31	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	50	31,386	2,241	42,775	538	17
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	5	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, explosives distributors	34	18,497	1,165	20,603	246	8
Paint, varnish wholesalers	9	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	59	19,975	1,422	27,090	439	34
Clothing, furnishings, footwear wholesalers	22	6,258	429	8,924	134	22
General-line dry goods wholesalers	3	2,912	265	4,689	67	...
Specialty-line dry goods wholesalers	34	10,805	728	13,477	188	12
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	29	10,676	1,076	16,935	289	6
Furniture (household, office) wholesalers	11	1,703	302	5,526	86	3
Home furnishings, floor coverings wholesalers	18	8,973	774	11,409	203	3
Paper, allied products wholesalers	41	(D)	(D)	(D)	(D)	(D)
Coarse paper and products wholesalers	25	9,263	1,053	19,901	282	13
Printing and fine paper distributors	6	2,795	203	3,600	44	2
Stationery, office supplies wholesalers	8	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PROVIDENCE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Farm products (raw materials) merchants	12	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	82	16,456	2,052	37,032	588	47
Motor vehicle distributors	11	(D)	(D)	(D)	(D)	(D)
Automotive equipment, tire-tube wholesalers	71	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	49	(D)	(D)	(D)	(D)	(D)
Electrical apparatus, supplies distributors	23	(D)	(D)	(D)	(D)	(D)
Electrical appliance, radio, TV set wholesalers	17	15,510	1,139	20,149	256	1
Electronic parts, equipment distributors	9	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	40	(D)	(D)	(D)	(D)	(D)
Hardware wholesalers	6	1,551	166	2,932	47	1
Plumbing, heating equipment, supplies distributors	34	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	44	22,783	1,955	39,749	489	14
Lumber, millwork wholesalers	12	(D)	(D)	(D)	(D)	(D)
Construction materials distributors	32	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	140	(D)	(D)	(D)	(D)	(D)
Air conditioning, comm. refrigeration equip., distrs.	7	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment distributors	11	2,762	315	6,902	87	5
Construction machinery, equipment dealers	6	1,710	151	2,386	31	...
Farm-garden machinery, equipment wholesalers	5	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment distributors	29	(D)	(D)	(D)	(D)	(D)
Industrial materials, supplies distributors	42	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors	10	(D)	(D)	(D)	(D)	(D)
Service establishment supply houses	29	4,636	479	9,309	165	19
Transportation equipment distributors	1	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	11	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	6	2,572	184	3,442	48	...
Nonferrous metals distributors	5	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	76	24,747	2,241	37,884	636	49
Iron, steel scrap dealers	20	(D)	(D)	(D)	(D)	(D)
Waste materials dealers	56	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	173	(D)	(D)	(D)	(D)	(D)
Amusement, sporting goods distributors	18	2,964	264	5,334	36	8
Book, magazine, newspaper wholesalers	17	5,301	504	8,749	215	15
Coal wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	4	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	80	16,153	1,760	35,321	589	38
Petroleum products distributors	12	(D)	(D)	(D)	(D)	(D)
Gift, art goods, greeting card wholesalers	3	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	3	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	35	22,208	798	14,776	182	21
Manufacturers' sales branches, sales offices	91	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	62	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	29	143,306	2,382	39,328	399	...
Food and kindred products	18	(D)	(D)	(D)	(D)	(D)
Textile mill products	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...
Furniture and fixtures	1	(D)	(D)	(D)	(D)	(D)
Paper and allied products	4	885	65	1,310	11	...
Chemicals and allied products	14	110,770	1,917	39,015	313	...
Rubber products	1	(D)	(D)	(D)	(D)	(D)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	2	(D)	(D)	(D)	(D)	(D)
Primary metal products	8	26,604	334	6,768	73	...
Fabricated metal products	...	...	...	...	...	...
Machinery (except electrical)	24	11,617	2,287	44,929	468	...
Manufacturers' sales branches, sales offices—Con.						
Electrical machinery	2	(D)	(D)	(D)	(D)	(D)
Transportation equipment	3	(D)	(D)	(D)	(D)	(D)
Instruments and related products	2	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	11	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	39	136,137	5,651	112,934	1,202	20
Gasoline, distillates, residuals	37	(D)	(D)	(D)	(D)	(D)
Bulk plants	22	(D)	(D)	(D)	(D)	(D)
Distributing terminals	15	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	2	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	59	50,123	894	16,010	229	30
Groceries, confectionery, meats	9	10,147	101	2,057	43	4
Farm products (edible)	3	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	...	...	...	...	...	...
Apparel (including footwear)	...	...	...	...	...	...
Dry goods, piece goods	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	...	...	...	...	...	...
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	2	(D)	(D)	(D)	(D)	(D)
Cotton	1	(D)	(D)	(D)	(D)	(D)
Grain	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	...	...	...	...	...	...
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	...	...	...	...	...	...
Electrical-electronic apparatus, equip., appliances	1	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	2	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	15	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	2	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	19	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	1	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...

SPRINGFIELD-HOLYOKE STANDARD METROPOLITAN AREA--Consists of Chicopee, Holyoke, Springfield, and Westfield Cities; Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham towns in Hampden County; Northampton City; Easthampton and South Hadley towns in Hampshire County, Mass.; Enfield town in Hartford County, Conn.

Wholesale trade, total	596	XXX	30,094	593,974	7,327	268
Type of Operation						
Merchant wholesalers	482	240,434	20,793	393,899	5,165	243
Manufacturers' sales branches, sales offices	72	104,669	7,231	161,597	1,715	...
Petroleum bulk plants, terminals and LP gas facilities	16	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	22	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	3,831	145	2,356	42	1

Standard Notes: (D) Withheld to avoid disclosure (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 — STANDARD METROPOLITAN AREAS — Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SPRINGFIELD-HOLYOKE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business						
Merchant wholesalers	482	240,434	20,793	393,899	5,165	243
Grocery, confectionery, meat wholesalers	44	45,434	1,998	41,513	489	26
General-line grocery wholesalers	6	26,244	1,213	27,139	257	...
Confectionery wholesalers	3	153	7	(Z)	4	3
Meat, fish wholesalers	14	14,978	511	8,831	130	11
Specialty-line grocery wholesalers	21	4,059	267	5,369	88	12
Farm products (edible) distributors	34	13,008	1,013	19,087	297	16
Poultry, poultry products distributors	5	2,070	152	3,156	52	3
Fresh fruit, vegetable wholesalers	29	10,938	861	15,931	245	13
Beer, wine, distilled spirits wholesalers	12	18,223	1,394	26,368	290	2
Tobacco distributors	11	13,828	455	8,042	135	3
Drugs, chemicals, allied products wholesalers	14	11,800	1,303	22,606	257	2
General- and specialty-line drug wholesalers	6	5,874	573	9,595	131	2
Industrial chemicals, paint wholesalers	8	5,926	730	13,011	126	...
Dry goods, apparel wholesalers	8	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	6	1,755	130	2,490	35	7
General- and specialty-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	22	6,625	745	14,886	178	5
Paper, allied products wholesalers	31	10,821	1,157	20,807	263	11
Farm products (raw materials) merchants	3	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	39	10,264	1,679	30,632	447	18
Electrical, electronics, appliance distributors	38	23,503	1,815	32,616	418	9
Hardware, plumbing-heating goods wholesalers	30	16,946	1,810	41,382	456	6
Hardware wholesalers	4	4,798	727	19,967	157	3
Plumbing, heating equipment, supplies distributors	26	12,148	1,083	21,415	299	3
Lumber, construction materials distributors	32	26,019	1,938	35,744	424	24
Lumber, millwork wholesalers	16	17,701	1,119	19,641	268	15
Construction materials distributors	16	8,318	819	16,103	156	9
Machinery, equipment, supplies distributors	78	14,423	1,822	35,188	459	40
Commercial machines, equipment distributors	10	836	99	1,816	31	6
Industrial machinery, equipment distributors	9	1,627	242	4,815	55	2
Industrial materials, supplies distributors	19	4,452	642	12,174	140	6
Professional equipment, supplies distributors	12	1,684	226	3,733	60	9
Service establishment supply houses	16	2,002	267	6,218	100	12
Other machinery, equipment, supplies distributors	12	3,822	346	6,432	73	5
Metals, metalwork (except scrap) distributors	11	5,890	765	11,396	124	3
Scrap, waste materials dealers	37	8,256	1,164	21,332	359	44
Other merchant wholesalers	38	11,472	1,491	29,026	524	23
Amusement, sporting goods distributors	9	2,056	212	3,226	51	5
Jewelry wholesalers	3	509	21	(Z)	10	6
Merchant wholesalers, n.e.c.	26	8,907	1,258	25,379	463	12
Manufacturers' sales branches, sales offices	72	104,669	7,231	161,597	1,715	...
Sales branches (with stocks)	52	63,341	5,584	133,688	1,423	...
Sales offices (without stocks)	20	41,328	1,647	27,909	292	...
Petroleum bulk plants, terminals and LP gas facilities	16	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	22	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	3,831	145	2,356	42	1
WORCESTER STANDARD METROPOLITAN AREA--Consists of Worcester City; Auburn, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, North Brookfield, Shrewsbury, Spencer, Westborough, and West Boylston towns in Worcester County, Mass.						
Wholesale trade, total	433	XXX	19,888	368,506	4,616	168
Type of Operation						
Merchant wholesalers	361	193,330	15,797	290,686	3,769	155
Manufacturers' sales branches, sales offices	43	47,093	2,886	54,419	602	...

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WORCESTER STANDARD METROPOLITAN AREA--Con.						
Type of Operation—Con.						
Petroleum bulk plants, terminals and LP gas facilities	10	36,223	906	16,950	183	1
Merchandise agents, brokers	19	7,976	299	6,451	62	12
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	361	193,330	15,797	290,686	3,769	155
Grocery, confectionery, meat wholesalers	48	42,309	2,408	42,841	591	24
General-line grocery wholesalers	7	24,748	1,281	21,191	231	...
Confectionery wholesalers	7	2,721	140	2,416	43	3
Meat, fish wholesalers	14	9,847	711	13,699	182	10
Specialty-line grocery wholesalers	20	4,993	276	5,535	85	11
Farm products (edible) distributors	12	2,677	195	3,166	62	5
Poultry, poultry products distributors	...	...	...	...	...	...
Fresh fruit, vegetable wholesalers	12	2,677	195	3,166	62	5
Beer, wine, distilled spirits wholesalers	8	14,301	951	19,953	203	...
Tobacco distributors	9	14,386	630	11,639	166	7
Drugs, chemicals, allied products wholesalers	15	10,805	723	13,297	166	3
General- and specialty-line drug wholesalers	6	2,675	178	3,193	54	2
Industrial chemicals, paint wholesalers	9	8,130	545	10,104	102	1
Dry goods, apparel wholesalers	15	4,775	335	4,960	77	6
Clothing, furnishings, footwear wholesalers	10	3,693	188	3,332	53	6
General- and specialty-line dry goods wholesalers	5	1,082	147	1,628	24	...
Furniture, home furnishings wholesalers	10	1,806	246	3,141	51	3
Paper, allied products wholesalers	26	7,329	994	18,236	255	13
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	22	7,027	1,185	22,191	318	1
Electrical, electronics, appliance distributors	27	13,610	1,472	35,273	345	6
Hardware, plumbing-heating goods wholesalers	15	8,860	867	15,360	229	4
Hardware wholesalers	2	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	13	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	18	22,194	1,169	19,209	162	6
Lumber, millwork wholesalers	6	18,863	815	12,756	85	...
Construction materials distributors	12	3,331	354	6,453	77	6
Machinery, equipment, supplies distributors	58	15,491	1,923	34,111	418	26
Commercial machines, equipment distributors	10	3,307	489	9,093	85	6
Industrial machinery, equipment distributors	12	4,186	404	6,268	81	2
Industrial materials, supplies distributors	15	4,167	578	10,600	137	4
Professional equipment, supplies distributors	4	1,237	135	1,975	37	1
Service establishment supply houses	13	1,480	215	4,533	58	10
Other machinery, equipment, supplies distributors	4	1,024	102	1,642	20	3
Metals, metalwork (except scrap) distributors	8	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	39	8,847	834	13,990	224	29
Other merchant wholesalers	30	9,252	843	15,117	297	18
Amusement, sporting goods distributors	8	2,607	163	2,867	53	4
Jewelry wholesalers	...	...	...	...	...	...
Merchant wholesalers, n.e.c.	22	6,645	680	12,250	244	14
Manufacturers' sales branches, sales offices	43	47,093	2,886	54,419	602	...
Sales branches (with stocks)	30	30,502	2,105	40,238	455	...
Sales offices (without stocks)	13	16,591	781	14,181	147	...
Petroleum bulk plants, terminals and LP gas facilities	10	36,223	906	16,950	183	1
Merchandise agents, brokers	19	7,976	299	6,451	62	12
Assemblers of farm products	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BERKSHIRE COUNTY						
Wholesale trade, total	131	XXX	4,326	79,685	1,122	67
Type of Operation						
Merchant wholesalers	102	34,132	3,011	54,687	859	56
Manufacturers' sales branches, sales offices	17	19,050	1,079	20,379	203	...
Petroleum bulk plants, terminals and LP gas facilities	9	5,286	171	3,354	46	9
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
BRISTOL COUNTY						
Wholesale trade, total	421	XXX	14,446	266,880	4,189	216
Type of Operation						
Merchant wholesalers	373	162,677	12,043	222,963	3,629	203
Manufacturers' sales branches, sales offices	19	20,480	1,015	15,540	206	...
Petroleum bulk plants, terminals and LP gas facilities	14	28,424	1,107	22,487	253	6
Merchandise agents, brokers	13	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	373	162,677	12,043	222,963	3,629	203
Grocery, confectionery, meat wholesalers	68	36,743	2,207	39,759	690	35
Farm products (edible) distributors	31	4,555	317	5,595	102	21
Beer, wine, distilled spirits wholesalers	12	15,702	1,179	21,609	254	...
Tobacco distributors	10	10,627	431	7,276	111	3
Drugs, chemicals, allied products wholesalers	7	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	21	27,301	1,264	23,888	464	6
Furniture, home furnishings wholesalers	7	2,833	166	3,030	29	8
Paper, allied products wholesalers	11	2,674	265	5,166	80	9
Farm products (raw materials) merchants	6	7,253	96	1,638	24	5
Automotive wholesalers	23	6,782	739	16,030	227	14
Electrical, electronics, appliance distributors	17	4,180	441	7,883	137	7
Hardware, plumbing-heating goods wholesalers	18	9,541	895	16,052	230	6
Lumber, construction materials distributors	13	3,467	462	9,785	105	4
Machinery, equipment, supplies distributors	56	10,251	1,526	29,479	457	26
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	40	7,808	870	15,674	320	30
Other merchant wholesalers	39	10,888	1,029	16,556	331	23
Manufacturers' sales branches, sales offices	19	20,480	1,015	15,540	206	...
Petroleum bulk plants, terminals and LP gas facilities	14	28,424	1,107	22,487	253	6
Merchandise agents, brokers	13	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
ESSEX COUNTY						
Wholesale trade, total	528	XXX	17,141	324,446	4,457	277
Type of Operation						
Merchant wholesalers	462	198,527	12,799	240,412	3,499	264
Manufacturers' sales branches, sales offices	37	41,325	2,662	48,417	565	...
Petroleum bulk plants, terminals and LP gas facilities	15	19,356	1,271	28,043	287	3
Merchandise agents, brokers	11	11,751	186	4,708	60	8
Assemblers of farm products	3	1,540	223	2,866	46	2
Type by Kind of Business						
Merchant wholesalers	462	198,527	12,799	240,412	3,499	264
Grocery, confectionery, meat wholesalers	97	55,257	3,116	59,200	981	68
Farm products (edible) distributors	33	5,956	411	8,138	143	31
Beer, wine, distilled spirits wholesalers	13	19,254	1,301	24,085	260	3
Tobacco distributors	17	13,443	293	5,502	92	13
Drugs, chemicals, allied products wholesalers	27	12,052	910	16,006	240	6
ESSEX COUNTY--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Dry goods, apparel wholesalers	17	4,830	247	4,366	51	5
Furniture, home furnishings wholesalers	6	495	51	1,072	18	3
Paper, allied products wholesalers	19	4,024	324	6,051	106	9
Farm products (raw materials) merchants	3	2,319	183	3,640	44	...
Automotive wholesalers	42	7,928	1,008	19,829	307	14
Electrical, electronics, appliance distributors	18	5,547	551	7,580	114	11
Hardware, plumbing-heating goods wholesalers	24	8,665	875	16,015	235	6
Lumber, construction materials distributors	16	4,099	456	8,844	116	4
Machinery, equipment, supplies distributors	50	8,696	1,025	19,960	235	31
Metals, metalwork (except scrap) distributors	3	287	64	1,373	16	...
Scrap, waste materials dealers	33	4,034	605	13,511	186	33
Other merchant wholesalers	48	41,643	1,379	25,240	355	27
Manufacturers' sales branches, sales offices	37	41,325	2,662	48,417	565	...
Petroleum bulk plants, terminals and LP gas facilities	15	19,356	1,271	28,043	287	3
Merchandise agents, brokers	11	11,751	186	4,708	60	8
Assemblers of farm products	3	1,540	223	2,866	46	2
HAMPDEN COUNTY						
Wholesale trade, total	571	XXX	28,945	562,170	7,031	247
Type of Operation						
Merchant wholesalers	458	232,357	20,234	383,390	5,129	223
Manufacturers' sales branches, sales offices	70	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	17	36,343	1,782	33,396	362	3
Merchandise agents, brokers	23	16,452	183	3,975	58	20
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	458	232,357	20,234	383,390	5,129	223
Grocery, confectionery, meat wholesalers	43	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	34	13,008	1,013	19,087	297	16
Beer, wine, distilled spirits wholesalers	12	18,223	1,394	26,368	290	2
Tobacco distributors	10	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	13	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	8	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	22	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	31	10,821	1,157	20,807	263	11
Farm products (raw materials) merchants	3	1,715	227	3,524	167	2
Automotive wholesalers	29	8,695	1,463	26,144	375	12
Electrical, electronics, appliance distributors	38	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	27	16,712	1,797	40,842	448	5
Lumber, construction materials distributors	28	25,050	1,792	33,274	391	23
Machinery, equipment, supplies distributors	77	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	11	5,890	765	11,396	124	3
Scrap, waste materials dealers	36	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	36	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	70	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	17	36,343	1,782	33,396	362	3
Merchandise agents, brokers	23	16,452	183	3,975	58	20
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 104. WHOLESALE TRADE: 1954 -COUNTIES WITH 100 ESTABLISHMENTS OR MORE - Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MIDDLESEX COUNTY						
Wholesale trade, total	1,140	XXX	63,077	1,201,882	14,192	399
Type of Operation						
Merchant wholesalers	869	407,372	37,177	688,977	8,821	312
Manufacturers' sales branches, sales offices	128	583,556	21,302	424,797	4,402	1
Petroleum bulk plants, terminals and LP gas facilities	26	72,663	2,051	41,919	419	8
Merchandise agents, brokers	110	99,669	2,326	41,829	479	76
Assemblers of farm products	7	2,964	221	4,360	71	2
Type by Kind of Business						
Merchant wholesalers	869	407,372	37,177	688,977	8,821	312
Grocery, confectionery, meat wholesalers	87	38,467	2,688	49,347	753	25
Farm products (edible) distributors	32	11,139	1,131	19,658	291	16
Beer, wine, distilled spirits wholesalers	13	24,719	1,984	31,502	355	...
Tobacco distributors	21	21,583	664	11,301	186	3
Drugs, chemicals, allied products wholesalers	40	10,654	1,092	21,509	257	16
Dry goods, apparel wholesalers	25	15,323	1,375	26,215	396	20
Furniture, home furnishings wholesalers	18	6,472	664	12,732	196	5
Paper, allied products wholesalers	38	24,464	2,398	43,819	474	14
Farm products (raw materials) merchants	9	3,983	322	6,236	78	2
Automotive wholesalers	74	21,136	2,944	54,706	743	21
Electrical, electronics, appliance distributors	48	29,737	2,417	49,383	521	8
Hardware, plumbing-heating goods wholesalers	70	28,549	2,753	48,035	600	17
Lumber, construction materials distributors	55	35,632	3,586	68,605	820	13
Machinery, equipment, supplies distributors	167	59,154	6,394	121,295	1,440	63
Metals, metalwork (except scrap) distributors	30	35,309	3,334	59,221	631	5
Scrap, waste materials dealers	65	20,590	1,514	28,532	436	41
Other merchant wholesalers	77	20,461	1,915	36,388	644	43
Manufacturers' sales branches, sales offices	128	583,556	21,302	424,797	4,402	1
Petroleum bulk plants, terminals and LP gas facilities	26	72,663	2,051	41,919	419	8
Merchandise agents, brokers	110	99,669	2,326	41,829	479	76
Assemblers of farm products	7	2,964	221	4,360	71	2
NORFOLK COUNTY						
Wholesale trade, total	322	XXX	12,320	239,429	2,867	141
Type of Operation						
Merchant wholesalers	229	80,303	7,542	146,381	1,930	100
Manufacturers' sales branches, sales offices	31	89,013	2,682	52,144	516	...
Petroleum bulk plants, terminals and LP gas facilities	8	41,324	1,265	23,888	240	4
Merchandise agents, brokers	53	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	229	80,303	7,542	146,381	1,930	100
Grocery, confectionery, meat wholesalers	23	5,468	532	10,562	171	17
Farm products (edible) distributors	8	1,218	80	1,731	56	3
Beer, wine, distilled spirits wholesalers	3	1,125	92	1,361	17	2
Tobacco distributors	6	5,412	120	1,794	29	6
Drugs, chemicals, allied products wholesalers	11	4,945	489	8,555	104	1
Dry goods, apparel wholesalers	4	1,316	79	1,453	12	2
Furniture, home furnishings wholesalers	6	599	39	811	11	2
Paper, allied products wholesalers	12	2,522	312	6,059	69	6
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	22	4,886	794	13,792	176	8
Electrical, electronics, appliance distributors	5	2,233	206	3,954	62	1
Hardware, plumbing-heating goods wholesalers	24	11,583	1,312	22,816	337	8
Lumber, construction materials distributors	18	5,874	802	14,331	204	1
Machinery, equipment, supplies distributors	46	16,072	1,355	27,212	301	18
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	12	1,783	236	4,649	71	9
Other merchant wholesalers	22	3,836	314	5,643	157	12
NORFOLK COUNTY--Con.						
Manufacturers' sales branches, sales offices	31	89,013	2,682	52,144	516	...
Petroleum bulk plants, terminals and LP gas facilities	8	41,324	1,265	23,888	240	4
Merchandise agents, brokers	53	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
PLYMOUTH COUNTY						
Wholesale trade, total	203	XXX	6,717	126,713	1,776	137
Type of Operation						
Merchant wholesalers	173	58,704	4,857	93,654	1,338	123
Manufacturers' sales branches, sales offices	9	27,442	1,401	25,070	343	...
Petroleum bulk plants, termioals and LP gas facilities	7	4,198	157	2,410	40	2
Merchandise agents, brokers	12	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	173	58,704	4,857	93,654	1,338	123
Grocery, confectionery, meat wholesalers	39	16,428	1,383	27,168	391	24
Farm products (edible) distributors	13	5,424	276	6,753	122	17
Beer, wine, distilled spirits wholesalers	5	8,370	601	11,797	118	2
Tobacco distributors	6	4,209	152	2,611	36	2
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	6	3,758	177	3,171	32	2
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	870	67	1,305	23	2
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	3,254	509	9,454	135	8
Electrical, electronics, appliance distributors	5	1,318	141	2,271	34	4
Hardware, plumbing-heating goods wholesalers	7	4,551	486	10,051	121	1
Lumber, construction materials distributors	8	1,787	265	5,470	68	12
Machinery, equipment, supplies distributors	20	3,694	311	4,519	86	17
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	16	1,666	165	3,206	57	14
Other merchant wholesalers	24	2,061	156	2,909	70	18
Manufacturers' sales branches, sales offices	9	27,442	1,401	25,070	343	...
Petroleum bulk plants, terminals and LP gas facilities	7	4,198	157	2,410	40	2
Merchandise agents, brokers	12	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
SUFFOLK COUNTY						
Wholesale trade, total	3,823	XXX	207,805	3,885,690	44,280	1,490
Type of Operation						
Merchant wholesalers	2,730	1,865,169	126,407	2,349,422	28,773	1,129
Manufacturers' sales branches, sales offices	486	1,482,306	58,236	1,124,156	11,064	...
Petroleum bulk plants, terminals and LP gas facilities	20	177,732	6,083	118,057	1,140	...
Merchandise agents, brokers	559	993,105	13,960	229,974	2,515	352
Assemblers of farm products	28	64,092	3,119	64,081	788	9
Type by Kind of Business						
Merchant wholesalers	2,730	1,865,169	126,407	2,349,422	28,773	1,129
Grocery, confectionery, meat wholesalers	359	322,586	18,469	339,106	4,352	175
Farm products (edible) distributors	173	91,342	4,117	74,854	1,124	129
Beer, wine, distilled spirits wholesalers	28	97,219	5,678	109,221	1,243	2
Tobacco distributors	36	41,218	1,150	22,066	344	15
Drugs, chemicals, allied products wholesalers	80	45,922	4,030	74,268	1,043	35
Dry goods, apparel wholesalers	321	159,744	11,391	226,935	2,362	91
Furniture, home furnishings wholesalers	113	47,071	4,794	89,968	1,174	45

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SUFFOLK COUNTY--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Paper, allied products wholesalers	146	53,239	5,516	101,382	1,195	46
Farm products (raw materials) merchants	144	291,878	6,268	114,927	933	51
Automotive wholesalers	91	31,240	4,853	93,777	1,117	36
Electrical, electronics, appliance distributors	90	102,326	8,769	149,589	1,946	21
Hardware, plumbing-heating goods wholesalers	110	53,869	6,102	105,936	1,258	23
Lumber, construction materials distributors	74	74,091	5,386	101,471	1,011	17
Machinery, equipment, supplies distributors	392	146,633	15,690	282,775	3,393	155
Metals, metalwork (except scrap) distributors	44	27,416	2,984	54,792	619	10
Scrap, waste materials dealers	195	74,038	5,338	104,181	1,587	141
Other merchant wholesalers	334	205,337	15,872	304,174	4,072	137
Manufacturers' sales branches, sales offices	486	1,482,306	58,236	1,124,156	11,064	...
Petroleum bulk plants, terminals and LP gas facilities	20	177,732	6,083	118,057	1,140	...
Merchandise agents, brokers	559	993,105	13,960	229,974	2,515	352
Assemblers of farm products	28	64,092	3,119	64,081	788	9
WORCESTER COUNTY						
Wholesale trade, total	647	XXX	26,533	517,027	6,242	265
Type of Operation						
Merchant wholesalers	541	257,067	21,113	404,721	5,136	245
Manufacturers' sales branches, sales offices	53	80,501	3,811	81,272	759	...
Petroleum bulk plants, terminals and LP gas facilities	26	41,397	1,142	21,402	245	7
Merchandise agents, brokers	25	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WORCESTER COUNTY--Con.						
Type by Kind of Business						
Merchant wholesalers	541	257,067	21,113	404,721	5,136	245
Grocery, confectionery, meat wholesalers	70	52,529	3,036	54,954	771	48
Farm products (edible) distributors	24	5,045	304	5,247	100	19
Beer, wine, distilled spirits wholesalers	13	18,046	1,197	24,547	263	1
Tobacco distributors	14	17,371	715	12,437	201	10
Drugs, chemicals, allied products wholesalers	19	12,542	855	15,923	197	3
Dry goods, apparel wholesalers	21	11,538	844	26,074	206	9
Furniture, home furnishings wholesalers	18	2,589	336	4,825	85	6
Paper, allied products wholesalers	35	13,053	1,201	22,181	313	16
Farm products (raw materials) merchants	6	3,914	209	4,088	40	1
Automotive wholesalers	41	9,584	1,655	30,762	438	5
Electrical, electronics, appliance distributors	31	14,472	1,575	37,137	377	6
Hardware, plumbing-heating goods wholesalers	23	11,285	1,113	19,257	285	6
Lumber, construction materials distributors	30	27,356	2,050	38,947	358	13
Machinery, equipment, supplies distributors	79	18,813	2,373	42,528	526	33
Metals, metalwork (except scrap) distributors	10	9,729	1,250	23,776	270	4
Scrap, waste materials dealers	59	12,274	1,288	21,564	326	43
Other merchant wholesalers	48	16,927	1,112	20,474	380	22
Manufacturers' sales branches, sales offices	53	80,501	3,811	81,272	759	...
Petroleum bulk plants, terminals and LP gas facilities	26	41,397	1,142	21,402	245	7
Merchandise agents, brokers	25	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	6,847	xxx	369,356	xxx	xxx	291,428	5,297,277	82,718	2,688
Merchant wholesalers	4,948	2,970,599	276,030	345,406	11.6	190,290	3,406,093	55,924	2,184
Manufacturers' sales branches, sales offices	1,025	1,894,461	64,426	144,773	7.6	76,411	1,440,850	20,182	9
Petroleum bulk plants, terminals and LP gas facilities	193	327,331	25,440	23,787	7.3	11,229	207,121	3,034	52
Merchandise agents, brokers	625	939,319	2,262	25,772	2.7	11,373	198,786	2,651	419
Assemblers of farm products	56	60,991	1,198	5,225	8.6	2,125	44,427	927	24
STANDARD METROPOLITAN AREAS									
BOSTON									
Total	4,781	xxx	294,336	xxx	xxx	226,630	4,093,365	61,192	1,844
Merchant wholesalers	3,346	2,310,792	216,064	261,688	11.3	143,846	2,555,395	40,137	1,432
Manufacturers' sales branches, sales offices	786	1,680,793	54,493	122,996	7.3	64,044	1,203,790	16,407	8
Petroleum bulk plants, terminals and LP gas facilities	56	211,693	20,913	15,221	7.2	7,049	128,916	1,841	8
Merchandise agents, brokers	572	913,000	2,126	24,285	2.7	10,829	188,685	2,485	385
Assemblers of farm products	21	39,595	740	2,955	7.5	862	16,579	322	11
BROCKTON									
Total	128	xxx	2,954	xxx	xxx	2,849	56,382	1,068	64
Merchant wholesalers	111	29,296	2,519	3,942	13.5	2,157	43,042	823	60
Manufacturers' sales branches, sales offices	9	8,818	408	880	10.0	561	10,541	191	...
Petroleum bulk plants, terminals and LP gas facilities	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FALL RIVER									
Total	139	xxx	6,539	xxx	xxx	4,399	81,871	1,523	50
Merchant wholesalers	115	53,669	4,936	7,007	13.1	3,419	63,028	1,226	46
Manufacturers' sales branches, sales offices	11	10,296	269	735	7.1	398	7,533	137	...
Petroleum bulk plants, terminals and LP gas facilities	8	18,840	1,332	1,289	6.9	569	11,064	153	2
Merchandise agents, brokers	5	549	2	29	5.3	13	(Z)	7	2
Assemblers of farm products	...	...	...	...	...	...	...	...	...
LAWRENCE									
Total	132	xxx	5,089	xxx	xxx	3,907	74,870	1,359	60
Merchant wholesalers	114	52,618	4,239	6,147	11.7	3,347	64,622	1,198	58
Manufacturers' sales branches, sales offices	10	5,059	352	785	15.5	427	8,042	125	...
Petroleum bulk plants, terminals and LP gas facilities	8	4,215	498	1,322	31.4	133	2,206	36	2
Merchandise agents, brokers	...	...	...	...	...	...	...	...	...
Assemblers of farm products	...	...	...	...	...	...	...	...	...
LOWELL									
Total	87	xxx	2,137	xxx	xxx	2,186	38,103	791	39
Merchant wholesalers	73	22,414	1,910	2,896	12.9	1,746	30,683	656	39
Manufacturers' sales branches, sales offices	9	5,407	209	457	8.5	224	4,440	80	...
Petroleum bulk plants, terminals and LP gas facilities	5	8,141	18	65	0.8	216	3,980	55	...
Merchandise agents, brokers	...	...	...	...	...	...	...	...	...
Assemblers of farm products	...	...	...	...	...	...	...	...	...
NEW BEDFORD									
Total	146	xxx	4,638	xxx	xxx	4,090	76,954	1,560	72
Merchant wholesalers	111	51,430	3,993	5,165	10.0	2,807	51,160	1,081	69
Manufacturers' sales branches, sales offices	14	9,710	349	857	8.8	473	9,074	141	...
Petroleum bulk plants, terminals and LP gas facilities	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	11	9,287	134	873	9.4	465	10,045	226	1
PITTSFIELD									
Total	78	xxx	1,588	xxx	xxx	1,735	31,766	566	31
Merchant wholesalers	56	14,999	1,387	2,326	15.5	1,270	23,558	442	27
Manufacturers' sales branches, sales offices	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	7	3,861	5	79	2.0	132	2,352	37	2
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...	...	...	...
PROVIDENCE									
Total	764	xxx	48,228	xxx	xxx	34,018	634,137	10,720	487
Merchant wholesalers	597	338,265	30,885	43,760	12.9	24,461	445,899	8,010	447
Manufacturers' sales branches, sales offices	100	194,665	6,504	12,415	6.4	5,836	118,774	1,688	...
Petroleum bulk plants, terminals and LP gas facilities	31	94,493	10,677	5,935	6.3	2,895	55,158	807	13
Merchandise agents, brokers	34	66,101	137	1,996	3.0	766	13,331	198	25
Assemblers of farm products	2	2,639	55	114	4.3	60	975	17	2
SPRINGFIELD-HOLYOKE									
Total	456	xxx	18,829	xxx	xxx	18,377	345,062	5,653	164
Merchant wholesalers	356	172,842	15,413	22,042	12.8	12,542	234,780	3,923	150
Manufacturers' sales branches, sales offices	70	75,129	3,197	8,752	11.6	4,896	92,562	1,479	...
Petroleum bulk plants, terminals and LP gas facilities	15	22,928	196	339	1.5	828	15,421	215	3
Merchandise agents, brokers	15	3,472	23	267	7.7	111	2,299	36	11
Assemblers of farm products	...	...	...	..	...	...	..	...	...

Standard Notes (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
STANDARD METROPOLITAN AREAS—Con.									
WORCESTER									
Total	400	xxx	16,498	xxx	xxx	15,049	267,602	4,559	135
Merchant wholesalers	320	162,727	14,747	20,371	12.5	11,765	203,886	3,628	127
Manufacturers' sales branches, sales offices	53	44,052	1,459	4,330	9.8	2,473	49,019	721	...
Petroleum bulk plants, terminals and LP gas facilities	11	22,125	216	519	2.3	667	11,809	166	1
Merchandise agents, brokers	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BERKSHIRE COUNTY									
Total	125	xxx	3,806	xxx	xxx	2,577	48,516	923	53
Merchant wholesalers	92	23,269	3,437	3,522	15.1	1,882	35,937	722	47
Other operating types	33	16,033	369	1,092	6.8	695	12,579	201	6
BRISTOL COUNTY									
Total	329	xxx	12,971	xxx	xxx	9,473	178,657	3,495	142
Merchant wholesalers	261	115,869	10,750	13,257	11.5	7,004	130,063	2,637	132
Other operating types	68	57,614	2,221	4,813	8.4	2,469	48,594	858	10
ESSEX COUNTY									
Total	441	xxx	14,967	xxx	xxx	11,978	224,411	4,218	207
Merchant wholesalers	359	125,884	10,208	15,541	12.3	8,498	157,307	3,066	182
Other operating types	82	59,586	4,759	10,080	16.9	3,480	67,104	1,152	25
HAMPDEN COUNTY									
Total	446	xxx	18,419	xxx	xxx	17,886	336,031	5,418	156
Merchant wholesalers	347	169,961	15,102	21,741	12.8	12,440	233,530	3,889	144
Other operating types	99	105,638	3,317	8,477	8.0	5,446	102,501	1,529	12
MIDDLESEX COUNTY									
Total	656	xxx	43,594	xxx	xxx	35,846	649,256	10,119	221
Merchant wholesalers	502	239,026	23,930	34,175	14.3	20,413	368,345	6,008	189
Other operating types	154	308,265	19,664	28,446	9.2	15,433	280,911	4,111	32
NORFOLK COUNTY									
Total	124	xxx	13,479	xxx	xxx	4,170	78,070	1,297	53
Merchant wholesalers	100	40,465	7,346	6,008	14.8	3,283	62,273	1,081	47
Other operating types	24	23,623	6,133	1,757	7.4	887	15,797	216	6
PLYMOUTH COUNTY									
Total	152	xxx	3,273	xxx	xxx	3,211	63,157	1,205	83
Merchant wholesalers	129	33,375	2,760	4,488	13.5	2,370	47,020	915	77
Other operating types	23	17,620	513	1,280	7.3	841	16,137	290	6
SUFFOLK COUNTY									
Total	3,923	xxx	233,015	xxx	xxx	184,936	3,335,437	49,361	1,542
Merchant wholesalers	2,669	2,006,333	183,220	218,785	10.9	118,676	2,097,133	32,640	1,162
Other operating types	1,254	2,511,576	49,795	131,842	5.2	66,260	1,238,304	16,721	380
WORCESTER COUNTY									
Total	545	xxx	22,564	xxx	xxx	18,841	339,180	5,800	193
Merchant wholesalers	428	199,029	17,651	25,406	12.8	14,421	252,729	4,538	179
Other operating types	117	101,495	4,913	8,264	8.1	4,420	86,451	1,262	14

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

MICHIGAN

MICHIGAN
(83 COUNTIES)

LEGEND

- ● PLACES OF 25,000 TO 100,000
- ★ PLACES OF 100,000 AND OVER
- STANDARD METROPOLITAN AREAS

STANDARD METROPOLITAN AREAS

CODE	
1	BAY CITY
2	DETROIT
3	FLINT
4	GRAND RAPIDS
5	JACKSON
6	KALAMAZOO
7	LANSING
8	SAGINAW

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	9,441	XXX	474,263	XXX	XXX	478,771	9,307,947	96,822	97,695	98,200	99,793	6,327
Type of Operation												
Merchant wholesalers	6,174	3,665,185	290,904	537,633	14.7	291,253	5,695,192	59,626	61,044	61,500	62,382	4,506
Manufacturers' sales branches, sales offices	915	3,969,618	120,874	252,833	6.4	130,417	2,519,708	25,161	24,802	24,621	24,675	2
Petroleum bulk plants, terminals and LP gas facilities	1,106	753,436	46,170	68,892	9.1	25,540	483,226	5,688	5,361	5,416	5,886	845
Merchandise agents, brokers	960	1,558,531	5,877	62,223	4.0	24,280	461,552	4,327	4,354	4,343	4,370	807
Assemblers of farm products	286	139,914	10,438	17,140	12.3	7,281	148,269	2,020	2,134	2,320	2,480	167
Type by Kind of Business												
Merchant wholesalers	6,174	3,665,185	290,904	537,633	14.7	291,253	5,695,192	59,626	61,044	61,500	62,382	4,506
Grocery, confectionery, meat wholesalers	797	611,842	29,104	62,363	10.2	33,324	657,357	7,286	7,239	7,497	7,469	703
General-line grocery wholesalers	129	337,915	20,736	24,323	7.2	13,996	291,755	2,977	2,992	3,061	3,059	55
Confectionery wholesalers	58	14,307	752	2,207	15.4	1,142	20,640	307	307	304	298	57
Fish, sea food distributors	41	20,749	1,177	3,161	15.2	1,514	27,255	360	316	315	343	46
Meat, meat products wholesalers	201	113,873	1,228	12,691	11.1	6,665	128,555	1,273	1,255	1,294	1,353	224
Specialty-line grocery wholesalers	368	124,998	5,211	19,981	16.0	10,007	189,152	2,369	2,369	2,523	2,416	321
Farm products (edible) distributors	345	199,859	3,560	21,391	10.7	10,309	194,609	2,520	2,621	2,582	2,706	415
Poultry, poultry products distributors	121	68,009	1,393	6,541	9.6	3,093	63,633	910	949	950	1,005	150
Fresh fruit, vegetable wholesalers	224	131,850	2,167	14,850	11.3	7,216	130,976	1,610	1,672	1,632	1,701	265
Beer, wine, distilled spirits wholesalers	388	319,378	18,357	28,147	8.8	15,352	281,129	3,055	3,198	3,441	3,255	256
Beer, ale distributors	278	135,983	5,190	25,010	18.4	13,163	238,017	2,492	2,641	2,881	2,681	239
Wine, distilled spirits wholesalers	110	183,395	13,167	3,137	1.7	2,189	43,112	563	557	560	574	17
Tobacco distributors	119	166,238	5,542	9,491	5.7	4,721	88,233	1,161	1,176	1,200	1,183	134
Drugs, chemicals, allied products wholesalers	169	94,720	9,595	16,053	16.9	8,647	178,416	1,902	1,987	2,015	2,028	92
General-line drug wholesalers	8	45,578	5,402	6,293	13.8	3,495	70,673	799	851	849	858	4
Specialty-line drug, toiletries wholesalers	82	21,950	1,964	4,684	21.3	2,415	51,313	581	585	603	616	61
Industrial chemicals, explosives distributors	38	14,025	1,007	2,814	20.0	1,477	30,312	278	286	308	298	8
Paint, varnish wholesalers	41	13,167	1,222	2,262	17.2	1,260	26,118	244	265	255	256	19
Dry goods, apparel wholesalers	94	35,577	4,176	5,161	14.5	2,882	59,009	668	642	628	707	73
Clothing, furnishings, footwear wholesalers	57	18,209	2,161	2,878	15.8	1,597	32,401	407	386	372	415	50
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	32	12,882	1,607	1,811	14.1	951	20,857	196	198	197	229	22
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	144	66,822	5,731	11,487	17.2	5,811	121,379	1,330	1,408	1,349	1,445	98
Furniture (household, office) wholesalers	67	29,045	1,354	5,395	18.6	2,447	54,167	569	627	596	653	39
Home furnishings, floor coverings wholesalers	77	37,777	4,377	6,092	16.1	3,364	67,212	761	781	753	792	59
Paper, allied products wholesalers	157	108,722	8,303	17,923	16.5	10,562	193,564	1,913	1,920	1,912	1,993	96
Coarse paper and products wholesalers	69	36,192	3,025	5,948	16.3	3,501	61,679	686	693	700	697	47
Printing and fine paper distributors	21	52,899	3,832	6,696	12.7	4,273	76,412	650	643	639	633	8
Stationery, office supplies wholesalers	63	18,959	1,333	5,092	26.9	2,695	53,235	555	558	548	638	41
Wallpaper wholesalers	4	672	113	187	27.8	93	2,238	22	26	25	25	...
Farm products (raw materials) merchants	80	88,311	2,795	5,574	6.3	2,843	57,759	660	688	730	709	47
Automotive wholesalers	650	194,218	22,682	41,568	21.4	23,277	428,305	5,161	5,083	5,032	5,080	442
Motor vehicle distributors	75	45,137	1,594	5,248	11.6	2,949	38,963	650	557	529	540	49
Automotive equipment, tire-tube wholesalers	575	149,081	21,088	36,320	24.4	20,328	389,342	4,511	4,526	4,503	4,540	393
Electrical, electronics, appliance distributors	265	279,254	26,693	36,597	12.1	20,962	419,915	4,130	4,084	3,991	4,061	126
Electrical apparatus, supplies distributors	117	148,201	15,377	19,242	13.0	11,179	208,758	2,252	2,218	2,169	2,156	53
Electrical appliance, radio, TV set wholesalers	83	111,310	9,103	13,188	11.8	7,279	159,880	1,362	1,338	1,301	1,369	41
Electronic parts, equipment distributors	65	19,743	2,213	4,167	21.1	2,504	51,277	516	528	521	536	32
Hardware, plumbing-heating goods wholesalers	242	182,734	26,711	33,670	18.4	20,222	394,470	4,077	4,076	4,104	4,110	141
Hardware wholesalers	77	83,850	12,773	14,803	17.7	9,329	175,702	2,087	2,076	2,108	2,088	54
Plumbing, heating equipment, supplies distributors	165	98,884	13,938	18,867	19.1	10,893	218,768	1,990	2,000	1,996	2,022	87
Lumber, construction materials distributors	464	355,041	22,970	61,131	17.2	31,904	684,359	5,393	6,260	6,642	6,510	250
Lumber, millwork wholesalers	173	199,890	14,085	21,681	10.8	11,577	265,705	2,097	2,451	2,674	2,583	86
Construction materials distributors	291	155,151	8,885	39,450	25.4	20,327	418,654	3,296	3,809	3,968	3,927	164
Machinery, equipment, supplies distributors	1,129	463,270	49,252	90,495	19.5	49,644	936,953	9,590	9,520	9,496	9,566	742
Air conditioning, comm. refrigeration equip., distrs	76	18,911	1,841	3,153	16.7	1,638	34,055	330	343	366	352	50
Commercial machines, equipment distributors	114	21,335	2,228	4,526	21.2	2,678	47,975	552	570	560	643	95
Construction machinery, equipment dealers	47	48,783	6,924	9,203	18.9	5,004	91,509	814	821	786	839	18
Farm-garden machinery, equipment wholesalers	36	17,972	2,178	3,122	17.4	1,571	28,352	294	318	305	290	19
Industrial machinery, equipment distributors	286	127,465	11,152	21,318	16.7	11,603	223,185	2,093	2,064	2,058	2,068	193
Industrial materials, supplies distributors	238	143,043	15,494	29,291	20.5	16,371	298,150	3,086	3,006	2,945	2,929	135
Professional equipment, supplies distributors	105	27,415	3,702	7,174	26.2	4,275	82,234	1,023	1,004	1,107	1,011	57
Service establishment supply houses	201	52,200	5,033	11,411	21.9	5,767	119,880	1,205	1,197	1,205	1,272	156
Transportation equipment distributors	26	6,146	700	1,297	21.1	737	11,613	193	197	164	162	19
Metals, metalwork (except scrap) distributors	171	168,231	28,354	37,435	22.3	20,996	410,789	3,371	3,421	3,439	3,652	67
Iron, steel and products distributors	143	143,008	25,604	34,269	24.0	19,471	378,578	3,106	3,159	3,171	3,372	46
Nonferrous metals distributors	28	25,223	2,750	3,166	12.6	1,525	32,211	265	262	268	280	21
Scrap, waste materials dealers	428	139,580	11,852	27,288	19.6	14,118	285,511	3,370	3,738	3,482	3,664	437
Iron, steel scrap dealers	245	92,173	9,373	17,659	19.2	9,249	186,162	1,921	2,003	1,983	2,104	237
Waste materials dealers	183	47,407	2,479	9,629	20.3	4,869	99,349	1,449	1,735	1,499	1,560	200
Other merchant wholesalers	532	191,388	15,227	31,859	16.6	15,679	303,435	4,039	3,983	3,960	4,244	387
Amusement, sporting goods distributors	98	27,880	3,125	4,904	17.6	2,558	52,831	628	633	641	658	89
Book, magazine, newspaper wholesalers	69	22,233	1,455	4,940	22.2	2,737	37,686	844	807	812	760	52
Coal wholesalers	30	21,454	1,629	1,933	9.0	931	19,648	216	210	197	221	8
Farm supplies wholesalers	69	43,447	3,825	7,386	17.0	3,620	81,527	983	949	945	1,099	35
Jewelry wholesalers	40	11,865	1,886	2,090	17.6	1,107	18,729	223	227	210	229	35
Petroleum products distributors	63	27,723	487	3,396	12.2	1,373	25,161	283	291	290	298	47
Gift, art goods, greeting card wholesalers	23	3,140	178	1,020	32.5	375	9,025	113	114	129	170	19
Flower, bulb, plant wholesalers	37	8,574	469	1,769	20.6	940	15,400	230	223	194	222	27
Miscellaneous products merchant wholesalers	103	25,072	2,173	4,421	17.6	2,038	43,428	519	529	542	587	75

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
··· Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	915	3,969,618	120,874	252,833	6.4	130,417	2,519,708	25,161	24,802	24,621	24,675	2
Sales branches (with stocks)	547	1,742,756	120,874	183,563	10.5	98,033	1,899,970	19,596	19,321	19,201	19,317	...
Sales offices (without stocks)	368	2,226,862	...	69,270	3.1	32,384	619,738	5,565	5,481	5,420	5,358	2
Food and kindred products	188	441,428	7,017	39,335	8.9	18,501	345,105	3,607	3,634	3,694	3,559	...
Sales branches (with stocks)	140	273,711	7,017	26,297	9.6	12,442	227,450	2,503	2,532	2,576	2,478	...
Sales offices (without stocks)	48	167,717	...	13,038	7.8	6,059	117,655	1,104	1,102	1,118	1,081	...
Textile mill products	10	34,006	29	2,146	6.3	1,249	21,906	196	196	173	171	...
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	17	16,101	748	2,722	16.9	1,748	37,702	265	289	291	331	...
Sales branches (with stocks)	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	13	79,068	2,784	3,751	4.7	1,819	35,970	361	360	358	360	...
Sales branches (with stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	66	270,474	3,846	23,698	8.8	8,320	157,396	1,494	1,496	1,513	1,510	1
Sales branches (with stocks)	38	103,322	3,846	13,749	13.3	5,293	98,851	990	989	999	1,008	...
Sales offices (without stocks)	28	167,152	...	9,949	6.0	3,027	58,545	504	507	514	502	1
Rubber products	20	66,130	3,760	5,885	8.9	2,513	52,784	463	465	458	463	...
Sales branches (with stocks)	15	46,744	3,760	4,903	10.5	2,220	47,782	419	416	412	414	...
Sales offices (without stocks)	5	19,386	...	982	5.1	293	5,002	44	49	46	49	...
Leather and leather products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	42	228,112	3,343	6,809	3.0	3,966	74,222	748	747	631	761	...
Sales branches (with stocks)	22	32,592	3,343	4,628	14.2	2,816	53,884	577	566	453	587	...
Sales offices (without stocks)	20	195,520	...	2,181	1.1	1,150	20,338	171	181	178	174	...
Primary metal products	74	1,050,197	3,714	19,603	1.9	10,322	196,060	1,693	1,704	1,633	1,583	...
Sales branches (with stocks)	11	48,127	3,714	7,328	15.2	4,344	78,235	853	867	791	733	...
Sales offices (without stocks)	63	1,002,070	...	12,275	1.2	5,978	117,825	840	837	842	850	...
Fabricated metal products	45	97,091	1,940	5,088	5.2	3,060	55,988	490	545	516	484	...
Sales branches (with stocks)	19	22,310	1,940	2,847	12.8	1,651	29,649	307	358	332	305	...
Sales offices (without stocks)	26	74,781	...	2,241	3.0	1,409	26,339	183	187	184	179	...
Machinery (except electrical)	219	263,322	13,664	37,448	14.2	24,007	470,387	4,077	4,132	4,164	4,128	1
Sales branches (with stocks)	152	164,875	13,664	31,859	19.3	21,270	419,167	3,714	3,769	3,795	3,757	...
Sales offices (without stocks)	67	98,447	...	5,589	5.7	2,737	51,220	363	363	369	371	1
Electrical machinery	73	259,526	6,751	19,813	7.6	9,330	187,623	1,693	1,667	1,689	1,712	...
Sales branches (with stocks)	38	202,765	6,751	17,911	8.8	8,375	169,355	1,538	1,516	1,540	1,565	...
Sales offices (without stocks)	35	56,761	...	1,902	3.4	955	18,268	155	151	149	147	...
Transportation equipment	43	974,709	66,682	68,843	7.1	35,689	690,492	8,016	7,475	7,316	7,473	...
Sales branches (with stocks)	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	28	37,972	935	4,811	12.7	2,925	61,744	545	561	578	603	...
Sales branches (with stocks)	23	19,288	935	4,288	22.2	2,586	54,501	499	509	523	550	...
Sales offices (without stocks)	5	18,684	...	523	2.8	339	7,243	46	52	55	53	...
Other manufacturers' products*	73	141,277	3,627	10,802	7.6	6,352	119,306	1,246	1,276	1,348	1,268	...
Sales branches (with stocks)	29	42,619	3,627	6,762	15.9	3,950	74,951	756	800	860	810	...
Sales offices (without stocks)	44	98,658	...	4,040	4.1	2,402	44,355	490	476	488	458	...
Petroleum bulk plants, terminals and LP gas facilities	1,106	753,436	46,170	68,892	9.1	25,540	483,226	5,688	5,361	5,416	5,886	845
Gasoline, distillates, residuals	1,083	745,352	45,621	66,407	8.9	24,418	459,699	5,440	5,107	5,143	5,621	842
Bulk plants	1,033	466,861	19,291	49,729	10.7	16,891	331,363	3,872	3,712	3,746	3,984	842
Distributing terminals	50	278,491	26,330	16,678	6.0	7,527	128,336	1,568	1,395	1,397	1,637	...
Wholesale LP gas facilities	23	8,084	549	2,485	30.7	1,122	23,527	248	254	273	265	3
Merchandise agents, brokers	960	1,558,531	5,877	62,223	4.0	24,280	461,552	4,327	4,354	4,343	4,370	807
Grocery, confectionery, meats	84	190,059	56	5,391	2.8	2,230	40,690	386	389	391	408	83
Groceries (combination of food lines)	7	7,271	23	217	3.0	95	1,926	21	21	19	22	9
Canned foods	35	71,377	....	2,690	3.8	1,108	20,803	184	185	189	195	37
Coffee, tea, spices	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	7	14,996	...	481	3.2	283	3,545	34	34	36	36	7
Flour	...	...	...	...	...	...	...	...	...	...	...	...
Meats, provisions (except canned)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar	5	53,292	...	516	1.0	185	4,143	49	46	45	48	2
Miscellaneous grocery products	27	39,779	30	1,426	3.6	530	9,624	91	97	95	98	26
Farm products (edible)	29	129,145	37	4,340	3.4	2,041	48,251	465	491	467	414	26
Dairy, poultry products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	16	12,977	41	582	4.5	340	5,566	39	40	39	36	9
Drugs, proprietaries, toiletries	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings (men's, women's)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	7	16,13	...	527	3.3	65	1,182	10	10	11	10	3
Hosiery	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture	3	1,227	7	87	7.1	29	590	8	8	8	10	5
Home furnishings	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	21	17,607	49	1,134	6.4	349	7,403	58	60	62	63	20
Paper	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	53	171,898	3,465	2,410	1.4	1,515	24,840	755	735	748	796	40
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	48	129,073	3,431	1,757	1.4	964	19,509	718	701	712	765	35
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	187	482,920	385	15,845	3.3	5,259	96,547	651	658	674	669	159
Electrical-electronic apparatus, equip., appliances	71	64,884	61	3,770	5.8	1,412	26,468	222	228	221	223	65
Electrical apparatus, supplies	47	48,132	49	2,761	5.7	1,056	20,361	162	165	161	164	46
Appliances, radios, TV sets	7	5,578	...	299	5.4	98	1,745	16	17	15	16	5
Electronic parts, equipment	17	11,174	12	710	6.4	258	4,362	44	46	45	43	14
Hardware, plumbing-heating goods	61	29,859	66	2,446	8.2	935	19,182	167	165	164	169	48
Hardware	16	8,023	13	482	6.0	124	2,014	30	30	25	28	11
Plumbing, heating goods	45	21,836	53	1,964	9.0	811	17,168	137	135	139	141	37
Lumber, construction materials	49	33,794	20	1,628	4.8	631	11,754	111	116	110	113	49
Lumber, millwork	30	27,719	10	982	3.5	365	7,028	66	67	64	65	34
Construction materials (except lumber)	19	6,075	10	646	10.6	266	4,726	45	49	46	48	15
Machinery, equipment, supplies	222	203,598	1,336	15,845	7.8	6,590	121,811	983	992	989	981	196
Air conditioning, commercial refrigeration equipment	12	27,200	121	864	3.2	347	7,223	74	74	70	66	13
Commercial machines, equipment	4	3,869	...	392	10.1	61	989	10	10	10	9	4
Construction machinery, equipment	3	5,204	246	747	14.4	508	6,417	72	72	72	70	2
Farm-garden machinery, equipment	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	188	153,002	859	12,620	8.2	5,085	95,987	744	749	747	740	168
Professional equipment, supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	11	8,555	110	1,036	12.1	539	10,067	73	77	80	84	6
Transportation (exc. automotive) equip., supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	58	94,951	126	2,825	3.0	1,114	20,212	160	158	158	152	46
Iron, steel and products	47	74,984	122	2,284	3.0	830	16,248	122	120	123	123	33
Nonferrous metals, metalwork	11	19,967	4	541	2.7	284	3,964	38	38	3	29	13
Other merchandise agents, brokers	81	99,291	226	4,870	4.9	1,835	35,248	282	278	277	303	45
Scrap iron and steel	4	3,875	...	188	4.9	86	1,558	12	9	9	9	1
Amusements, sporting goods, toys	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	5	22,053	31	769	3.5	309	5,425	61	60	58	57	1
Farm supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise	8	6,695	...	344	5.1	64	1,219	13	14	12	13	6
Miscellaneous products, agents, brokers, n.e.c.	53	58,590	183	3,212	5.5	1,267	24,619	177	178	174	192	28
Assemblers of farm products	286	139,914	10,438	17,140	12.3	7,281	148,269	2,020	2,134	2,320	2,480	167
Dairy, poultry products	25	10,269	109	832	8.1	424	8,330	130	140	142	142	23
Fresh fruits, vegetables	53	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	181	99,849	7,728	11,910	11.9	4,716	91,350	1,348	1,349	1,389	1,404	86
Farm supplies	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Michigan, total	9,441	478,771	9,307,947	99,793	6,327	6,174	3,665,185	3,267	6,421,499
Alcona County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Alger County	9	37	804	12	10	4	546	5	810
Allegan County	51	1,179	17,871	294	49	17	10,723	34	11,062
Alpena County	47	1,157	23,947	340	30	35	9,869	12	6,025
Alpena	42	(D)	(D)	(D)	(D)	32	(D)	10	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Antrim County	13	87	1,534	31	13	6	472	7	1,169
Arenac County	17	165	3,159	68	18	9	1,381	8	3,471
Barage County	15	76	1,918	34	11	8	682	7	1,185
Barry County	29	406	7,982	90	22	15	3,753	14	4,745
Hastings	12	254	5,169	46	8	6	2,072	6	3,494
Remainder of County	17	152	2,813	44	14	9	1,681	8	1,251
Bay County	122	6,233	108,559	1,458	82	91	62,095	31	39,960
Bay City	87	5,355	93,142	1,217	63	70	53,917	17	25,142
Remainder of County	35	878	15,417	241	19	21	8,178	14	14,818
Benzie County	7	29	678	9	3	3	236	4	1,064
Berrien County	151	4,082	72,666	962	116	102	34,211	49	27,873
Benton Harbor	67	1,835	31,210	464	44	44	16,334	23	10,167
Buchanan	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Niles	23	479	9,815	118	17	18	3,913	5	2,456
St. Joseph	14	(D)	(D)	(D)	(D)	11	(D)	3	(D)
Remainder of County	45	950	15,856	221	46	28	9,517	17	5,100
Branch County	48	1,035	18,572	306	40	28	10,176	20	18,465
Coldwater	29	817	15,287	251	24	19	9,433	10	16,010
Remainder of County	19	218	3,285	55	16	9	743	10	2,455
Calhoun County	145	4,818	91,958	1,270	87	102	28,823	43	47,139
Albion	13	116	2,027	34	13	8	918	5	3,051
Battle Creek	92	3,766	71,196	950	50	71	21,587	21	27,141
Marshall	14	361	6,949	93	8	9	3,332	5	3,262
Remainder of County	26	575	11,786	193	16	14	2,986	12	13,685
Cass County	33	766	13,308	215	27	22	10,210	11	3,242
Dowagiac	13	(D)	(D)	(D)	(D)	11	(D)	2	(D)
Remainder of County	20	(D)	(D)	(D)	(D)	11	(D)	9	(D)
Charlevoix County	10	183	3,346	48	4	4	883	6	2,311
Cheboygan County	20	264	5,707	92	17	12	2,204	8	4,242
Cheboygan	14	(D)	(D)	(D)	(D)	10	(D)	4	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Chippewa County	46	824	16,878	256	31	29	9,457	17	5,282
Sault Ste. Marie	34	679	14,168	221	23	24	8,653	10	3,651
Remainder of County	12	145	2,710	35	8	5	804	7	1,631
Clare County	15	193	3,760	71	11	4	1,057	11	4,251
Clinton County	36	1,091	71,492	793	36	14	14,495	22	11,769
Crawford County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Delta County	62	1,301	23,763	345	42	43	9,531	19	12,256
Escanaba	43	969	18,669	257	32	32	8,121	11	5,827
Remainder of County	19	332	5,094	88	10	11	1,410	8	6,429
Dickinson County	49	740	15,985	225	49	33	13,417	16	4,229
Iron Mountain	35	484	10,629	159	37	23	7,024	12	3,304
Kingsford	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	9	(D)	3	(D)
Eaton County	43	720	16,940	259	38	15	4,109	28	14,365
Charlotte	10	310	7,081	114	6	4	1,651	6	8,337
Remainder of County	33	410	9,859	145	32	11	2,458	22	6,028
Emmet County	27	632	14,198	173	20	18	5,373	9	3,920
Petoskey	22	(D)	(D)	(D)	(D)	17	(D)	5	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Genesee County	287	15,694	307,275	3,450	199	192	126,524	95	142,728
Flint	239	14,242	275,007	3,083	150	168	118,761	71	74,075
Remainder of County	48	1,452	32,268	367	49	24	7,763	24	68,653
Gladwin County	11	129	2,739	64	9	4	1,511	7	2,251
Gogebic County	41	799	15,762	240	22	26	5,928	15	6,263
Ironwood	22	534	10,315	158	9	18	4,343	4	3,532
Remainder of County	19	265	5,447	82	13	8	1,585	11	2,731
Grand Traverse County	59	1,753	41,439	642	44	43	12,849	16	8,717
Traverse City	44	1,335	34,544	517	34	34	8,585	10	5,451
Remainder of County	15	418	6,895	125	10	9	4,264	6	3,266

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Gratiot County	56	1,606	33,786	516	35	28	13,223	28	15,144
Alma	16	498	9,545	116	11	12	7,826	4	1,232
Remainder of County	40	1,108	24,241	400	24	16	5,397	24	13,912
Hillsdale County	42	433	10,860	178	43	25	4,924	17	6,217
Hillsdale	16	303	8,200	127	16	9	1,466	7	4,302
Remainder of County	26	130	2,660	51	27	16	3,458	10	1,915
Houghton County	59	905	19,035	273	41	40	10,637	19	4,615
Hancock	18	181	5,184	77	11	14	2,077	4	778
Remainder of County	41	724	13,851	196	30	26	8,560	15	3,837
Huron County	61	1,093	19,598	295	20	27	15,461	34	12,973
Ingham County	287	14,110	267,393	2,944	130	207	147,224	80	78,934
East Lansing	4	62	1,110	14	4	4	630	...	...
Lansing	231	12,550	241,278	2,630	87	174	133,626	57	69,763
Remainder of County	52	1,498	25,005	300	39	29	12,968	23	9,171
Ionia County	44	497	9,625	166	39	19	4,553	25	8,191
Ionia	14	132	2,582	40	15	7	1,840	7	2,242
Remainder of County	30	365	7,043	126	24	12	2,713	18	5,949
Iosco County	15	151	3,118	41	10	6	4,471	9	1,831
Iron County	26	265	5,271	79	17	17	2,871	9	2,024
Isabella County	47	784	14,909	234	38	22	9,759	25	7,935
Mount Pleasant	29	534	10,245	144	23	14	6,928	15	5,410
Remainder of County	18	250	4,664	90	15	8	2,831	10	2,525
Jackson County	157	7,573	135,431	1,676	83	103	51,628	54	53,179
Jackson	122	6,399	120,531	1,453	57	82	40,445	40	47,709
Remainder of County	35	1,174	14,900	223	26	21	11,183	14	5,470
Kalamazoo County	227	10,908	203,610	2,319	121	156	64,936	71	75,501
Kalamazoo	188	8,609	157,397	1,847	93	137	63,807	51	34,380
Remainder of County	39	2,299	46,213	472	28	19	1,129	20	41,121
Kalkaska County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Kent County	650	31,072	598,884	6,915	362	451	297,911	199	227,593
East Grand Rapids	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Grand Rapids	569	28,481	543,547	6,153	305	400	264,698	169	206,242
Remainder of County	79	(D)	(D)	(D)	(D)	50	(D)	29	(D)
Keweenaw County	...	...	...	...	...	...	...	...	...
Lake County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Lapeer County	43	626	12,396	176	23	17	5,087	26	7,781
Lapeer	22	340	6,927	88	13	12	4,075	10	3,633
Remainder of County	21	286	5,469	88	10	5	1,012	16	4,148
Leelanau County	10	273	5,570	65	6	3	837	7	4,318
Lenawee County	89	1,740	33,602	457	60	48	15,556	41	41,307
Adrian	44	984	18,694	263	29	31	9,175	13	29,966
Remainder of County	45	756	14,908	194	31	17	6,381	28	11,341
Livingston County	30	251	5,363	90	32	14	1,438	16	4,387
Luce County	10	149	2,969	40	3	6	781	4	1,309
Mackinac County	16	152	3,106	41	11	11	1,575	5	1,749
Macomb County	163	14,611	282,792	3,108	128	126	53,251	37	69,313
Center Line	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
East Detroit	19	881	18,720	219	25	19	8,651	...	...
Mount Clemens	40	1,380	27,641	292	31	30	13,428	10	7,361
Roseville	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
St. Clair Shores	3	33	650	11	1	3	801	...	...
Remainder of County	80	(D)	(D)	(D)	(D)	57	(D)	23	(D)
Manistee County	25	246	4,851	87	23	14	2,305	11	3,109
Manistee	17	(D)	(D)	(D)	(D)	12	(D)	5	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Marquette County	65	1,296	26,476	339	47	36	14,955	29	9,497
Ishpeming	17	408	8,585	122	14	12	7,254	5	1,222
Marquette	36	835	16,656	198	23	21	7,365	15	6,797
Negaunee	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Mason County	33	419	8,952	131	29	21	4,357	12	4,344
Ludington	18	224	4,417	58	16	14	3,765	4	1,294
Remainder of County	15	195	4,535	73	13	7	592	8	3,050
Mecosta County	17	180	3,524	55	16	10	2,172	7	1,645
Big Rapids	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Menominee County	38	667	13,674	191	28	27	8,426	11	2,977
Menominee	23	605	12,241	162	13	17	6,970	6	2,025
Remainder of County	15	62	1,433	29	15	10	1,456	5	952

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Midland County	22	385	7,197	109	22	11	2,848	11	3,535
Midland	17	(D)	(D)	(D)	(D)	9	(D)	8	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Missaukee County	8	65	1,205	20	9	3	654	5	1,411
Monroe County	69	1,278	24,815	348	57	42	11,596	27	16,114
Monroe	35	916	17,275	220	25	27	9,076	8	4,122
Remainder of County	34	362	7,540	128	32	15	2,520	19	11,992
Montcalm County	60	873	16,073	289	45	20	6,453	40	8,614
Greenville	14	221	3,907	53	7	6	1,233	8	2,127
Remaioder of County	46	652	12,166	236	38	14	5,220	32	6,487
Montmorency County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Muskegon County	135	6,648	126,530	1,434	76	106	54,014	29	26,598
Muskegon	84	5,096	98,312	1,074	34	66	36,714	18	15,450
Muskegon Heights	20	(D)	(D)	(D)	(D)	18	(D)	2	(D)
Remainder of County	31	(D)	(D)	(D)	(D)	22	(D)	9	(D)
Newaygo County	15	96	1,861	41	16	6	1,018	9	2,169
Oakland County	426	22,708	421,070	4,386	291	286	159,829	140	[1]367,991
Berkley	11	124	2,186	33	7	5	304	6	2,483
Birmingham	39	1,302	25,848	212	27	11	14,138	28	29,208
Clawson	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Ferndale	58	3,857	69,682	655	27	41	46,977	17	42,831
Hazel Park	23	812	17,228	160	15	20	8,427	3	269
Oak Park	22	1,345	25,733	243	20	17	6,201	5	4,601
Pontiac	90	9,781	174,800	1,934	55	68	39,133	22	228,358
Royal Oak	66	2,514	49,358	486	38	48	22,051	18	23,839
Remainder of County	116	(D)	(D)	(D)	(D)	75	(D)	41	(D)
Oceana County	11	102	1,616	29	12	7	411	4	1,127
Ogemaw County	14	185	3,872	62	12	4	1,955	10	2,599
Ontonagon County	10	42	(2)	15	8	4	443	6	1,096
Osceola County	21	274	5,012	82	15	10	2,401	11	3,375
Oscoda County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Otsego County	11	125	2,178	32	7	4	948	7	3,091
Ottawa County	115	2,747	54,246	740	94	82	36,404	33	25,693
Grand Haven	12	204	3,380	44	10	9	1,596	3	5,441
Holland	35	999	19,111	244	22	30	10,665	5	2,826
Remainder of County	68	1,544	31,755	452	62	43	24,143	25	17,426
Presqus Isle County	18	146	3,144	64	15	4	684	14	2,271
Roscommon County	13	88	1,732	26	9	10	1,032	3	677
Saginaw County	266	12,751	250,179	2,886	167	172	113,435	94	75,042
Saginaw	215	11,749	229,184	2,628	131	146	95,182	69	64,181
Remainder of County	51	1,002	20,995	258	36	26	18,253	25	10,861
St. Clair County	106	4,835	89,837	1,169	85	70	21,275	36	28,155
Port Huron	62	1,745	32,413	407	53	46	15,443	16	10,942
Remaindar of County	44	3,090	57,424	762	32	24	5,832	20	17,213
St. Joseph County	60	1,177	24,144	381	42	36	15,453	24	11,123
Sturgis	20	737	15,448	246	15	16	7,423	4	5,169
Three Rivers	14	225	4,415	57	9	10	4,450	4	1,570
Remainder of County	26	215	4,281	78	18	10	3,580	16	4,384
Sanilac County	56	601	11,457	234	34	16	4,168	40	10,848
Schoolcraft County	15	159	3,751	57	12	10	1,841	5	1,520
Manistique	12	(D)	(D)	(D)	(D)	9	(D)	3	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Shiawassee County	66	1,327	28,682	372	63	36	16,960	30	20,479
Owosso	36	809	16,474	232	31	24	14,356	12	14,928
Remainder of County	30	518	12,208	140	32	12	2,604	18	5,551
Tuscola County	68	837	15,854	236	43	22	6,480	46	12,538
Van Buren County	51	941	16,585	203	50	22	6,298	29	9,403
South Haven	15	404	7,489	97	17	11	4,467	4	694
Remainder of County	36	537	9,096	106	33	11	1,831	25	8,709
Washtenaw County	114	3,440	68,185	794	69	82	31,193	32	23,941
Ann Arbor	64	2,006	36,909	462	35	54	24,062	10	6,056
Ypsilanti	17	668	15,943	142	14	12	2,688	5	8,026
Remainder of County	33	766	15,333	190	20	16	4,443	17	9,859
Wayne County	4,025	281,523	5,479,760	53,357	2,656	2,762	2,038,966	1,263	4,720,580
Allan Park	6	366	10,049	93	4	6	5,453	...	...
Dearborn	120	9,237	185,540	1,715	84	90	68,853	30	66,620
Detroit	3,549	248,660	4,847,173	46,759	2,341	2,401	1,812,061	1,148	4,359,196
Ecorse	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Garden City	4	54	1,258	15	3	4	489	...	...
Grosse Pointe	13	707	16,864	151	4	9	5,294	4	3,325
Grosse Pointe Farms	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Date for 1954 not compareble with results of 1948 Wholesale Census due to difference in coverage of manufacturers sales branches and sales offices.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Wayne County--Con.									
Grosse Pointe Park	11	194	3,349	30	7	5	1,064	6	4,309
Grosse Pointe Woods	11	98	2,053	24	8	5	780	6	5,153
Hamtramck	28	(D)	(D)	(D)	(D)	25	(D)	3	(D)
Highland Park	54	4,126	71,127	787	37	45	46,280	9	6,263
Inkster	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Lincoln Park	17	(D)	(D)	(D)	(D)	16	(D)	1	(D)
Livonia	18	(D)	(D)	(D)	(D)	17	(D)	1	(D)
Malvindsle	6	201	4,577	55	3	6	2,433	...	...
Plymouth	11	261	4,604	54	7	8	3,218	3	1,580
River Rouge	13	2,427	36,851	479	7	8	4,873	5	104,026
Trenton	7	351	7,941	54	3	4	2,345	3	807
Wayne	29	1,322	25,011	255	22	22	10,595	7	6,441
Wyandotte	38	2,055	43,220	432	23	30	19,991	8	26,059
Remainder of County	73	7,647	162,337	1,575	51	48	21,046	25	85,299
Wexford County	46	949	20,018	239	29	29	8,582	17	4,376
Cadillac	33	774	16,620	183	22	21	7,224	12	3,630
Remainder of County	13	175	3,398	56	7	8	1,358	5	746

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BAY CITY STANDARD METROPOLITAN AREA—Coextensive with Bay County, Mich.						
Wholesale trade, total	122	XXX	6,233	108,559	1,458	82
Type of Operation						
Merchant wholesalers	91	62,095	4,779	82,282	1,111	67
Manufacturers' sales branches, sales offices	4	2,702	157	2,600	34	...
Petroleum bulk plants, terminals and LP gas facilities	21	33,576	1,112	20,864	254	12
Merchandise agents, brokers	...	...	...	...	...	...
Assemblers of farm products	6	3,682	185	2,813	59	3
Type by Kind of Business						
Merchant wholesalers	91	62,095	4,779	82,282	1,111	67
Grocery, confectionery, meat wholesalers	14	13,211	655	11,162	149	10
Farm products (edible) distributors	6	1,900	124	2,227	31	7
Beer, wine, distilled spirits wholesalers	7	4,852	277	5,433	70	7
Tobacco distributors	4	7,780	240	4,164	58	3
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	5	2,076	119	963	16	2
Automotive wholesalers	9	7,499	787	14,966	181	8
Electrical, electronics, appliance distributors	3	688	68	1,141	19	1
Hardware, plumbing-heating goods wholesalers	6	10,024	1,255	19,232	266	2
Lumber, construction materials distributors	11	8,325	711	12,566	163	5
Machinery, equipment, supplies distributors	13	1,932	243	4,729	69	10
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	5	424	39	852	18	8
Other merchant wholesalers	4	2,602	155	2,901	42	2
Manufacturers' sales branches, sales offices	4	2,702	157	2,600	34	...
Petroleum bulk plants, terminals and LP gas facilities	21	33,576	1,112	20,864	254	12
Merchandise agents, brokers	...	...	...	...	...	...
Assemblers of farm products	6	3,682	185	2,813	59	3
DETROIT STANDARD METROPOLITAN AREA—Consists of Macomb, Oakland, and Wayne Counties, Mich.						
Wholesale trade, total	4,614	XXX	318,842	6,183,622	60,851	3,075
Type of Operation						
Merchant wholesalers	3,174	2,252,046	184,334	3,608,679	36,580	2,388
Manufacturers' sales branches, sales offices	574	3,544,518	103,259	1,994,082	18,768	2
Petroleum bulk plants, terminals and LP gas facilities	126	329,165	10,306	185,116	2,302	87
Merchandise agents, brokers	729	1,278,194	20,607	389,086	3,056	591
Assemblers of farm products	11	6,007	336	6,659	145	7
Type by Kind of Business						
Merchant wholesalers	3,174	2,252,046	184,334	3,608,679	36,580	2,388
Grocery, confectionery, meat wholesalers	383	355,161	19,880	390,267	4,096	364
General-line grocery wholesalers	47	163,738	6,632	140,270	1,297	39
Confectionery wholesalers	14	4,776	410	6,724	103	9
Fish, sea food distributors	24	17,674	1,319	23,699	280	27
Meat, meat products wholesalers	135	86,058	4,859	92,521	897	149
Specialty-line grocery wholesalers	163	82,915	6,660	127,053	1,519	140
Farm products (edible) distributors	181	132,844	6,056	113,132	1,456	252
Poultry, poultry products distributors	64	52,361	2,141	41,187	553	84
Fresh fruit, vegetable wholesalers	117	80,483	3,915	71,945	903	168
Beer, wine, distilled spirits wholesalers	94	176,390	6,841	123,804	1,414	66
Beer, ale distributors	60	(D)	(D)	(D)	(D)	(D)
Wine, distilled spirits wholesalers	34	(D)	(D)	(D)	(D)	(D)
DETROIT STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Tobacco distributors	53	98,200	2,307	43,436	510	58
Drugs, chemicals, allied products wholesalers	115	68,222	6,556	129,142	1,444	69
General-line drug wholesalers	5	30,181	2,427	44,956	592	4
Specialty-line drug, toiletries wholesalers	59	16,044	1,884	39,353	439	48
Industrial chemicals, explosives distributors	23	10,066	1,111	21,104	199	5
Paint, varnish wholesalers	28	11,931	1,134	23,729	214	12
Dry goods, apparel wholesalers	79	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	48	16,606	1,467	30,114	365	42
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	28	11,558	876	18,905	208	21
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	90	43,996	3,944	81,575	894	65
Furniture (household, office) wholesalers	38	15,242	1,285	31,012	289	27
Home furnishings, floor coverings wholesalers	52	28,754	2,659	50,563	605	38
Paper, allied products wholesalers	92	72,924	6,198	115,408	1,124	63
Coarse paper and products wholesalers	35	21,969	1,691	30,660	334	32
Printing and fine paper distributors	13	37,857	2,872	52,992	434	5
Stationery, office supplies wholesalers	41	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	15	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	327	116,355	13,151	236,016	2,675	216
Motor vehicle distributors	32	26,558	1,641	17,527	280	16
Automotive equipment, tire-tube wholesalers	295	89,797	11,510	218,489	2,395	200
Electrical, electronics, appliance distributors	133	169,400	12,821	254,207	2,387	70
Electrical apparatus, supplies distributors	59	84,962	7,023	119,332	1,301	29
Electrical appliance, radio, TV set wholesalers	43	76,267	4,611	109,903	842	23
Electronic parts, equipment distributors	31	8,171	1,187	24,972	244	18
Hardware, plumbing-heating goods wholesalers	130	113,417	12,715	255,984	2,431	66
Hardware wholesalers	49	50,459	5,725	111,303	1,227	33
Plumbing, heating equipment, supplies distributors	81	62,958	6,990	144,681	1,204	33
Lumber, construction materials distributors	212	209,894	20,348	418,567	3,513	113
Lumber, millwork wholesalers	67	101,862	5,899	114,673	915	32
Construction materials distributors	145	108,032	14,449	303,894	2,598	81
Machinery, equipment, supplies distributors	644	306,227	32,953	638,475	5,986	427
Air conditioning, comm. refrigeration equip., distrs.	36	12,508	983	22,418	193	18
Commercial machines, equipment distributors	59	14,815	1,729	30,890	400	43
Construction machinery, equipment dealers	19	26,277	3,086	57,362	503	8
Farm-garden machinery, equipment wholesalers	11	9,108	643	10,874	101	8
Industrial machinery, equipment distributors	198	98,244	8,923	171,661	1,458	138
Industrial materials, supplies distributors	143	94,226	11,036	212,621	1,932	84
Professional equipment, supplies distributors	46	14,510	2,365	44,814	515	24
Service establishment supply houses	115	32,584	3,757	80,574	794	93
Transportation equipment distributors	17	3,955	431	7,261	90	11
Metals, metalwork (except scrap) distributors	127	139,582	18,124	358,970	3,172	43
Iron, steel and products distributors	104	116,657	16,761	330,003	2,930	23
Nonferrous metals distributors	23	22,925	1,363	28,967	242	20
Scrap, waste materials dealers	240	102,003	8,857	182,050	2,180	248
Iron, steel scrap dealers	130	66,954	5,671	116,874	1,184	124
Waste materials dealers	110	35,049	3,186	65,176	996	124

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
DETROIT STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Other merchant wholesalers	259	105,760	10,090	197,793	2,519	195
Amusement, sporting goods distributors	64	21,116	1,913	41,958	450	58
Book, magazine, newspaper wholesalers	17	10,085	1,253	10,575	234	11
Coal wholesalers	14	15,107	520	10,494	91	3
Farm supplies wholesalers	19	15,233	2,359	58,204	769	15
Jewelry wholesalers	35	11,597	1,081	18,183	216	30
Petroleum products distributors	19	8,489	621	11,323	107	11
Gift, art goods, greeting card wholesalers	17	2,739	331	7,753	157	15
Flower, bulb, plant wholesalers	20	5,119	615	9,411	134	15
Miscellaneous products merchant wholesalers	54	16,275	1,397	29,892	357	37
Manufacturers' sales branches, sales offices	574	3,544,518	103,259	1,994,082	18,768	2
Sales branches (with stocks)	311	1,505,411	75,817	1,473,382	14,333	...
Sales offices (without stocks)	263	2,039,107	27,442	520,700	4,435	2
Food and kindred products	59	343,531	12,095	225,968	2,251	...
Textile mill products	8	(D)	(D)	(D)	(D)	(D)
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	15	(D)	(D)	(D)	(D)	(D)
Paper and allied products	11	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	52	240,862	6,492	121,837	1,153	1
Rubber products	17	(D)	(D)	(D)	(D)	(D)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	29	215,763	3,287	58,949	574	...
Primary metal products	61	1,014,768	10,023	189,847	1,531	...
Fabricated metal products	40	93,834	2,927	53,548	451	...
Machinery (except electrical)	120	194,537	16,820	326,476	2,771	1
Electrical machinery	48	233,804	7,781	160,685	1,367	...
Transportation equipment	31	894,290	30,140	583,333	6,144	...
Instruments and related products	24	37,380	2,804	59,431	572	...
Other manufacturers' products*	56	116,892	4,504	84,643	829	...
Petroleum bulk plants, terminals and LP gas facilities	126	329,165	10,306	185,110	2,302	87
Gasoline, distillates, residuals	124	(D)	(D)	(D)	(D)	(D)
Bulk plants	108	(D)	(D)	(D)	(D)	(D)
Distributing terminals	16	203,658	5,150	82,035	1,159	...
Wholesale LP gas facilities	2	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	729	1,278,194	20,607	389,086	3,056	591
Groceries, confectionery, meats	53	148,503	1,796	32,180	311	47
Farm products (edible)	15	117,513	1,891	46,050	373	12
Dairy, poultry products	5	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	10	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	12	9,990	300	4,813	29	8
Apparel (including footwear)	13	8,144	98	1,167	15	8
Dry goods, piece goods	6	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	4	(D)	(D)	(D)	(D)	(D)
Paper, allied products	18	14,797	290	6,766	54	15
Farm products (raw materials)	8	69,067	565	9,484	105	3
Cotton	...	...	...	...	...	...
Grain	...	...	...	...	...	...
Hides, skins, raw furs	2	(D)	(D)	(D)	(D)	(D)
Livestock	5	49,967	323	6,220	89	2
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	174	459,635	4,982	90,013	589	151
Electrical-electronic apparatus, equip., appliances	65	62,055	1,341	25,380	209	59
Hardware, plumbing, heating goods	42	21,735	678	13,940	119	34
Lumber, construction materials	30	20,135	451	8,613	75	31
Machinery, equipment, supplies	178	157,391	5,683	102,793	796	146
Metals, metalwork (except scrap)	51	90,033	998	18,260	124	35
Other merchandise agents, brokers	60	81,624	1,455	28,149	242	33
DETROIT STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Assemblers of farm products	11	6,007	336	6,659	145	7
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	5	2,677	229	4,671	120	2
Farm products (raw materials)	4	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...
FLINT STANDARD METROPOLITAN AREA—Coextensive with Genesee County, Mich.						
Wholesale trade, total	287	XXX	15,694	307,275	3,450	199
Type of Operation						
Merchant wholesalers	192	126,524	9,603	182,646	2,114	145
Manufacturers' sales branches, sales offices	40	90,457	4,270	85,059	920	...
Petroleum bulk plants, terminals and LP gas facilities	33	34,970	1,320	28,769	292	26
Merchandise agents, brokers	19	16,544	399	8,740	87	28
Assemblers of farm products	3	757	102	2,061	37	...
Type by Kind of Business						
Merchant wholesalers	192	126,524	9,603	182,646	2,114	145
Grocery, confectionery, meat wholesalers	28	19,911	1,048	21,441	272	29
Farm products (edible) distributors	8	4,787	328	5,816	70	9
Beer, wine, distilled spirits wholesalers	11	17,150	1,128	22,956	217	5
Tobacco distributors	3	9,602	388	6,842	75	2
Drugs, chemicals, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	5	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	27	8,129	902	18,552	194	15
Electrical, electronics, appliance distributors	17	17,565	998	18,804	237	7
Hardware, plumbing-heating goods wholesalers	7	3,231	268	5,444	54	4
Lumber, construction materials distributors	15	14,143	951	18,295	187	12
Machinery, equipment, supplies distributors	34	12,304	1,213	20,745	260	27
Metals, metalwork (except scrap) distributors	3	2,616	306	4,341	45	1
Scrap, waste materials dealers	13	4,292	708	13,098	205	11
Other merchant wholesalers	13	4,128	419	7,158	114	15
Manufacturers' sales branches, sales offices	40	90,457	4,270	85,059	920	...
Petroleum bulk plants, terminals and LP gas facilities	33	34,970	1,320	28,769	292	26
Merchandise agents, brokers	19	16,544	399	8,740	87	28
Assemblers of farm products	3	757	102	2,061	37	...
GRAND RAPIDS STANDARD METROPOLITAN AREA—Coextensive with Kent County, Mich.						
Wholesale trade, total	650	XXX	31,072	598,884	6,915	362
Type of Operation						
Merchant wholesalers	451	297,911	22,535	427,697	4,939	273
Manufacturers' sales branches, sales offices	92	134,780	6,246	126,303	1,485	...
Petroleum bulk plants, terminals and LP gas facilities	29	29,781	1,234	23,571	230	17
Merchandise agents, brokers	66	60,243	856	16,096	184	62
Assemblers of farm products	12	2,789	201	5,217	77	10

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
GRAND RAPIDS STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business						
Merchant wholesalers	451	207,911	22,535	427,697	4,939	273
Grocery, confectionery, meat wholesalers	42	58,133	2,343	46,700	573	29
General-line grocery wholesalers	8	45,423	1,257	25,143	316	1
Confectionery wholesalers	6	940	92	1,869	33	9
Meat, fish wholesalers	7	4,260	282	6,028	60	7
Specialty-line grocery wholesalers	21	7,510	712	13,660	164	12
Farm products (edible) distributors	21	10,999	506	9,111	131	24
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	19	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	12	12,405	893	12,972	175	7
Tobacco distributors	6	7,692	230	5,043	64	7
Drugs, chemicals, allied products wholesalers	11	16,178	1,120	27,356	279	3
General- and specialty-line drug wholesalers	6	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	5	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	10	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	6	1,425	120	2,107	44	5
General- and specialty-line dry goods wholesalers	4	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	19	7,532	531	12,203	147	12
Paper, allied products wholesalers	13	10,259	1,228	19,243	228	9
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	40	8,266	1,298	23,127	315	29
Electrical, electronics, appliance distributors	29	27,217	2,197	44,038	468	14
Hardware, plumbing-heating goods wholesalers	19	9,381	1,018	18,036	252	7
Hardware wholesalers	6	4,736	444	8,357	139	3
Plumbing, heating equipment, supplies distributors	13	4,645	574	9,679	113	4
Lumber, construction materials distributors	47	47,349	3,178	58,448	609	19
Lumber, millwork wholesalers	28	34,690	1,787	32,144	320	16
Construction materials distributors	19	12,659	1,391	26,304	288	3
Machinery, equipment, supplies distributors	115	46,251	5,139	95,262	1,043	65
Commercial machines, equipment distributors	12	2,201	361	5,167	65	10
Industrial machinery, equipment distributors	23	4,409	502	12,672	126	13
Industrial materials, supplies distributors	27	12,532	1,636	27,827	345	9
Professional equipment, supplies distributors	10	2,208	410	9,951	112	6
Service establishment supply houses	25	8,633	997	19,657	215	17
Other machinery, equipment, supplies distributors	18	16,268	1,293	20,082	220	10
Metals, metalwork (except scrap) distributors	10	6,366	985	16,509	151	5
Scrap, waste materials dealers	21	3,961	543	11,593	151	17
Other merchant wholesalers	32	8,404	796	14,810	218	15
Amusement, sporting goods distributors	5	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	3	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	24	7,752	745	13,973	203	12
Manufacturers' sales branches, sales offices	92	134,780	6,246	126,303	1,455	...
Sales branches (with stocks)	59	83,633	5,159	105,149	1,273	...
Sales offices (without stocks)	33	51,147	1,087	21,154	212	...
Petroleum bulk plants, terminals and LP gas facilities	29	29,791	1,234	23,571	230	17
Merchandise agents, brokers	66	60,243	856	16,096	184	62
Assemblers of farm products	12	2,759	271	5,217	77	10
JACKSON STANDARD METROPOLITAN AREA—Coextensive with Jackson County, Mich.						
Wholesale trade, total	157	XXX	7,573	135,431	1,676	83
Type of Operation						
Merchant wholesalers	103	51,678	4,639	78,300	1,058	57
Manufacturers' sales branches, sales offices	23	31,388	2,075	41,205	437	...
Petroleum bulk plants, terminals and LP gas facilities	21	15,230	751	14,032	143	11
Merchandise agents, brokers	6	5,598	60	939	26	9
Assemblers of farm products	4	964	48	956	12	6
Type by Kind of Business						
Merchant wholesalers	103	51,678	4,639	78,300	1,058	57
Grocery, confectionery, meat wholesalers	17	6,776	547	11,152	161	14
Farm products (edible) distributors	6	1,334	120	2,102	45	8
Beer, wine, distilled spirits wholesalers	5	6,852	550	9,253	104	4
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	379	44	933	16	...
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	3	1,698	142	2,947	34	...
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	9	3,124	286	4,939	66	3
Electrical, electronics, appliance distributors	5	5,302	505	9,567	146	...
Hardware, plumbing-heating goods wholesalers	11	3,384	434	8,039	110	2
Lumber, construction materials distributors	6	2,779	216	3,299	34	4
Machinery, equipment, supplies distributors	25	13,381	1,192	15,035	225	14
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	1,703	329	5,979	85	3
Other merchant wholesalers	4	961	136	1,913	30	1
Manufacturers' sales branches, sales offices	23	31,388	2,075	41,205	437	...
Petroleum bulk plants, terminals and LP gas facilities	21	15,230	751	14,032	143	11
Merchandise agents, brokers	6	5,598	60	939	26	9
Assemblers of farm products	4	964	48	956	12	6
KALAMAZOO STANDARD METROPOLITAN AREA—Coextensive with Kalamazoo County, Mich.						
Wholesale trade, total	227	XXX	11,908	203,610	2,319	121
Type of Operation						
Merchant wholesalers	156	64,936	6,332	114,273	1,393	85
Manufacturers' sales branches, sales offices	32	48,246	3,502	68,952	675	...
Petroleum bulk plants, terminals and LP gas facilities	17	10,882	530	10,106	103	13
Merchandise agents, brokers	17	11,113	309	5,690	77	17
Assemblers of farm products	5	5,260	235	4,589	71	6
Type by Kind of Business						
Merchant wholesalers	156	64,936	6,332	114,273	1,393	85
Grocery, confectionery, meat wholesalers	17	9,991	665	12,949	153	12
Farm products (edible) distributors	5	3,485	274	4,783	68	3
Beer, wine, distilled spirits wholesalers	8	5,795	329	5,734	59	5
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	368	55	1,205	21	2
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	8	6,040	579	9,897	103	6
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	18	3,579	570	11,122	133	13
Electrical, electronics, appliance distributors	6	4,590	374	6,809	76	2
Hardware, plumbing-heating goods wholesalers	4	985	98	1,704	20	4
Lumber, construction materials distributors	17	7,540	874	15,524	160	2
Machinery, equipment, supplies distributors	36	9,808	1,340	21,769	272	13
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	16	4,183	582	11,478	164	11
Other merchant wholesalers	10	4,174	316	5,783	90	8

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
KALAMAZOO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	32	48,246	3,502	68,952	675	...
Petroleum bulk plants, terminals and LP gas facilities	17	10,882	530	10,106	103	13
Merchandise agents, brokers	17	11,113	309	5,690	77	17
Assemblers of farm products	5	5,260	235	4,589	71	6
LANSING STANDARD METROPOLITAN AREA—Coextensive with Ingham County, Mich.						
Wholesale trade, total	287	XXX	14,110	267,393	2,944	130
Type of Operation						
Merchant wholesalers	207	147,224	10,530	201,653	2,241	98
Manufacturers' sales branches, sales offices	36	32,594	2,449	44,476	442	...
Petroleum bulk plants, terminals and LP gas facilities	26	17,451	855	16,412	198	12
Merchandise agents, brokers	12	27,117	174	3,099	36	15
Assemblers of farm products	6	1,772	102	1,753	27	5
Type by Kind of Business						
Merchant wholesalers	207	147,224	10,530	201,653	2,241	98
Grocery, confectionery, meat wholesalers	23	9,694	614	12,627	165	11
Farm products (edible) distributors	4	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	11	8,523	545	10,289	108	9
Tobacco distributors	4	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	7	3,615	264	5,545	79	3
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	5	3,439	560	8,789	94	1
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	26	11,800	1,235	20,528	234	11
Electrical, electronics, appliance distributors	15	10,262	802	16,589	148	8
Hardware, plumbing-heating goods wholesalers	10	4,330	380	7,657	91	12
Lumber, construction materials distributors	20	16,499	1,438	27,662	284	6
Machinery, equipment, supplies distributors	47	20,192	2,211	40,392	448	17
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	7	4,028	578	15,216	155	5
Other merchant wholesalers	23	25,741	873	15,828	204	6
Manufacturers' sales branches, sales offices	36	32,594	2,449	44,476	442	...
Petroleum bulk plants, terminals and LP gas facilities	26	17,451	855	16,412	198	12
Merchandise agents, brokers	12	27,117	174	3,099	36	15
Assemblers of farm products	6	1,772	102	1,753	27	5
SAGINAW STANDARD METROPOLITAN AREA—Coextensive with Saginaw County, Mich.						
Wholesale trade, total	266	XXX	12,751	250,179	2,886	167
Type of Operation						
Merchant wholesalers	172	113,435	9,430	187,453	2,122	129
Manufacturers' sales branches, sales offices	30	25,390	1,642	32,342	359	...
Petroleum bulk plants, terminals and LP gas facilities	29	16,209	725	13,524	171	16
Merchandise agents, brokers	19	18,378	299	5,327	57	18
Assemblers of farm products	16	15,065	655	11,533	177	4
Type by Kind of Business						
Merchant wholesalers	172	113,435	9,430	187,453	2,122	129
Grocery, confectionery, meat wholesalers	27	16,899	1,250	35,481	301	21
Farm products (edible) distributors	5	3,619	268	5,070	64	3
Beer, wine, distilled spirits wholesalers	10	8,282	458	8,744	103	9
Tobacco distributors	3	2,459	76	1,531	26	7
Drugs, chemicals, allied products wholesalers	4	872	135	2,652	28	1
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	685	43	800	8	2
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	4,392	823	14,706	186	6
Electrical, electronics, appliance distributors	11	15,459	1,198	20,679	231	5
Hardware, plumbing-heating goods wholesalers	8	16,475	1,779	34,387	372	4
Lumber, construction materials distributors	16	14,091	1,230	23,299	298	4
Machinery, equipment, supplies distributors	43	8,692	1,028	19,545	250	49
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	1,538	280	3,911	61	7
Other merchant wholesalers	14	4,171	369	6,385	104	8
Manufacturers' sales branches, sales offices	30	25,390	1,642	32,342	359	...
Petroleum bulk plants, terminals and LP gas facilities	29	16,209	725	13,524	171	16
Merchandise agents, brokers	19	18,378	299	5,327	57	18
Assemblers of farm products	16	15,065	655	11,533	177	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BAY COUNTY (See Bay City Standard Metropolitan Area, Table 103.)						
BERRIEN COUNTY						
Wholesale trade, total	151	XXX	4,082	72,666	962	116
Type of Operation						
Merchant wholesalers	102	34,211	2,875	49,472	647	77
Manufacturers' sales branches, sales offices	3	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	27	21,077	794	16,320	171	23
Merchandise agents, brokers	9	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	10	4,080	321	5,589	122	7
Type by Kind of Business						
Merchant wholesalers	102	34,211	2,875	49,472	647	77
Grocery, confectionery, meat wholesalers	12	3,284	371	4,614	56	9
Farm products (edible) distributors	10	2,229	149	1,523	28	9
Beer, wine, distilled spirits wholesalers	12	6,928	416	7,280	75	12
Tobacco distributors	1	(D)	(D)	(D)	(0)	(D)
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(0)	(D)
Paper, allied products wholesalers	3	818	75	1,472	19	...
Farm products (raw materials) merchants	1	(D)	(D)	(0)	(D)	(D)
Automotive wholesalers	8	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	3	2,825	300	5,395	53	...
Hardware, plumbing-heating goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	8	3,492	362	7,462	83	12
Machinery, equipment, supplies distributors	15	3,735	391	6,761	95	2
Metals, metalwork (except scrap) distributors	5	2,067	138	2,899	38	5
Scrap, waste materials dealers	8	1,808	199	3,846	67	10
Other merchant wholesalers	10	2,845	132	3,057	54	6
Manufacturers' sales branches, sales offices	3	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	27	21,077	794	16,320	171	23
Merchandise agents, brokers	9	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	10	4,080	321	5,589	122	7
CALHOUN COUNTY						
Wholesale trade, total	145	XXX	4,818	91,958	1,270	87
Type of Operation						
Merchant wholesalers	102	28,823	2,799	53,877	770	66
Manufacturers' sales branches, sales offices	13	18,566	1,357	24,921	319	...
Petroleum bulk plants, terminals and LP gas facilities	18	10,054	378	7,586	88	15
Merchandise agents, brokers	6	16,375	122	2,099	53	5
Assemblers of farm products	6	2,144	162	3,475	40	1
GENESEE COUNTY (See Flint Standard Metropolitan Area, Table 103.)						
INGHAM COUNTY (See Lansing Standard Metropolitan Area, Table 103.)						
JACKSON COUNTY (See Jackson Standard Metropolitan Area, Table 103.)						
KALAMAZOO COUNTY (See Kalamazoo Standard Metropolitan Area, Table 103.)						
KENT COUNTY (See Grand Rapids Standard Metropolitan Area, Table 103.)						
MACOMB COUNTY						
Wholesale trade, total	163	XXX	14,611	282,792	3,108	128
Type of Operation						
Merchant wholesalers	126	53,251	5,124	101,293	1,063	101
Manufacturers' sales branches, sales offices	5	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	26	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	4	2,132	56	1,094	31	2
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	126	53,251	5,124	101,293	1,063	101
Grocery, confectionery, meat wholesalers	9	1,185	51	1,214	19	12
Farm products (edible) distributors	4	536	23	(Z)	12	5
Beer, wine, distilled spirits wholesalers	9	11,148	747	13,627	144	6
Tobacco distributors	3	1,550	29	786	10	6
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	...	...	...	...	...	...
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	24	2,310	478	9,828	113	21
Electrical, electronics, appliance distributors	...	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	9	5,427	562	11,118	130	5
Lumber, construction materials distributors	19	17,473	1,526	33,187	297	6
Machinery, equipment, supplies distributors	17	4,025	423	7,061	82	14
Metals, metalwork (except scrap) distributors	7	4,739	699	13,048	127	2
Scrap, waste materials dealers	3	941	122	3,005	27	3
Other merchant wholesalers	19	3,172	392	6,774	87	20
Manufacturers' sales branches, sales offices	5	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	26	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	4	2,132	56	1,094	31	2
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MUSKEGON COUNTY						
Wholesale trade, total	135	XXX	6,648	126,530	1,434	76
Type of Operation						
Merchant wholesalers	106	54,014	4,802	94,043	1,002	66
Manufacturers' sales branches, sales offices	9	4,961	1,266	20,776	290	...
Petroleum bulk plants, terminals and LP gas facilities	13	13,684	425	8,275	94	7
Merchandise agents, brokers	4	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
OAKLAND COUNTY						
Wholesale trade, total	426	XXX	22,708	421,070	4,386	291
Type of Operation						
Merchant wholesalers	286	159,829	11,936	223,905	2,455	207
Manufacturers' sales branches, sales offices	33	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	39	25,931	1,379	26,029	330	32
Merchandise agents, brokers	68	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	286	159,829	11,936	223,905	2,455	207
Grocery, confectionery, meat wholesalers	27	26,293	1,497	27,769	322	19
Farm products (edible) distributors	11	2,912	157	3,433	60	10
Beer, wine, distilled spirits wholesalers	14	20,535	982	15,040	179	14
Tobacco distributors	5	5,230	162	2,661	39	5
Drugs, chemicals, allied products wholesalers	7	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	6	378	44	880	17	5
Paper, allied products wholesalers	7	4,261	408	8,358	101	10
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	38	6,740	861	16,437	240	31
Electrical, electronics, appliance distributors	10	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	13	4,494	425	8,630	87	11
Lumber, construction materials distributors	32	25,212	1,958	41,399	358	28
Machinery, equipment, supplies distributors	65	38,845	2,739	51,050	502	40
Metals, metalwork (except scrap) distributors	13	7,256	644	12,689	112	3
Scrap, waste materials dealers	12	1,392	213	4,609	93	10
Other merchant wholesalers	24	8,038	828	12,806	154	17
Manufacturers' sales branches, sales offices	33	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	39	25,931	1,379	26,029	330	32
Merchandise agents, brokers	68	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...
OTTAWA COUNTY						
Wholesale trade, total	115	XXX	2,747	54,246	740	94
Type of Operation						
Merchant wholesalers	82	36,404	2,002	39,072	492	66
Manufacturers' sales branches, sales offices	1	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	22	16,877	375	7,279	90	19
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	8	6,175	327	7,118	124	7
SAGINAW COUNTY (See Saginaw Standard Metropolitan Area, Table 103.)						
ST. CLAIR COUNTY						
Wholesale trade, total	106	XXX	4,835	89,837	1,169	85
Type of Operation						
Merchant wholesalers	70	21,275	1,770	32,950	463	57
Manufacturers' sales branches, sales offices	7	10,172	2,666	49,366	629	...
Petroleum bulk plants, terminals and LP gas facilities	22	10,920	293	5,630	51	19
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	5	(D)	(D)	(D)	(D)	(D)
WASHTENAW COUNTY						
Wholesale trade, total	114	XXX	3,440	68,185	794	69
Type of Operation						
Merchant wholesalers	82	31,193	2,561	51,586	614	51
Manufacturers' sales branches, sales offices	5	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	18	15,288	608	11,415	112	13
Merchandise agents, brokers	8	4,693	63	1,143	24	5
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
WAYNE COUNTY						
Wholesale trade, total	4,025	XXX	281,523	5,479,760	53,357	2,656
Type of Operation						
Merchant wholesalers	2,762	2,038,966	167,274	3,283,481	33,062	2,080
Manufacturers' sales branches, sales offices	536	3,224,521	86,167	1,678,161	15,447	2
Petroleum bulk plants, terminals and LP gas facilities	61	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	657	1,202,283	19,236	360,606	2,830	537
Assemblers of farm products	9	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	2,762	2,038,966	167,274	3,283,481	33,062	2,080
Grocery, confectionery, meat wholesalers	347	327,683	18,332	361,284	3,755	333
Farm products (edible) distributors	166	129,396	5,876	109,271	1,384	237
Beer, wine, distilled spirits wholesalers	71	144,707	5,112	95,137	1,091	46
Tobacco distributors	45	91,420	2,116	39,989	461	47
Drugs, chemicals, allied products wholesalers	106	66,648	6,316	124,827	1,397	66
Dry goods, apparel wholesalers	79	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	83	43,509	3,866	80,070	871	60
Paper, allied products wholesalers	85	68,663	5,790	107,050	1,023	53
Farm products (raw materials) merchants	13	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	265	107,305	11,812	209,751	2,322	164
Electrical, electronics, appliance distributors	123	163,934	12,420	247,478	2,310	68
Hardware, plumbing-heating goods wholesalers	108	103,496	11,728	236,236	2,214	50
Lumber, construction materials distributors	161	167,209	16,864	343,981	2,858	79
Machinery, equipment, supplies distributors	562	263,357	29,791	580,364	5,402	373
Metals, metalwork (except scrap) distributors	107	127,587	16,781	333,233	2,933	38
Scrap, waste materials dealers	225	99,670	8,522	174,436	2,060	235
Other merchant wholesalers	216	94,550	8,870	178,213	2,278	158
Manufacturers' sales branches, sales offices	536	3,224,521	86,167	1,678,161	15,447	2
Petroleum bulk plants, terminals and LP gas facilities	61	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	657	1,202,283	19,236	360,606	2,830	537
Assemblers of farm products	9	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	7,600	XXX	324,211	XXX	XXX	297,796	5,777,596	83,138	4,853
Merchant wholesalers	4,484	2,360,656	199,463	300,643	12.7	172,513	3,282,598	48,200	3,250
Manufacturers' sales branches, sales offices	1,014	2,515,494	81,387	178,624	7.1	91,196	1,843,598	24,859	13
Petroleum bulk plants, terminals and LP gas facilities	1,041	492,857	29,104	42,197	8.6	15,380	307,658	4,811	879
Merchandise agents, brokers	690	851,797	1,430	33,098	3.9	13,077	237,632	2,950	542
Assemblers of farm products	371	201,449	12,827	11,605	5.8	5,630	106,110	2,318	169
STANDARD METROPOLITAN AREAS									
BAY CITY									
Total	105	XXX	(NA)	XXX	XXX	3,257	59,460	978	60
Merchant wholesalers	65	36,943	3,595	4,781	12.9	2,791	50,411	818	43
Manufacturers' sales branches, sales offices	5	2,405	63	259	10.8	116	1,874	32	...
Petroleum bulk plants, terminals and LP gas facilities	23	11,685	(NA)	(NA)	(NA)	264	5,528	90	12
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DETROIT									
Total	3,650	XXX	(NA)	XXX	XXX	190,340	3,731,137	48,502	2,296
Merchant wholesalers	2,259	1,467,349	115,298	185,836	12.7	106,993	2,066,708	27,975	1,755
Manufacturers' sales branches, sales offices	706	2,188,199	59,766	131,802	6.0	64,587	1,308,592	16,292	10
Petroleum bulk plants, terminals and LP gas facilities	117	229,325	(NA)	(NA)	(NA)	6,844	139,644	1,937	85
Merchandise agents, brokers	563	734,499	1,080	29,871	4.1	11,701	211,521	2,224	444
Assemblers of farm products	5	21,084	226	389	1.8	215	4,672	74	2
FLINT									
Total	204	XXX	(NA)	XXX	XXX	12,111	238,269	3,778	132
Merchant wholesalers	138	71,812	5,791	8,794	12.2	4,993	91,092	1,433	103
Manufacturers' sales branches, sales offices	30	29,615	839	8,171	27.6	6,399	133,794	2,134	...
Petroleum bulk plants, terminals and LP gas facilities	25	20,192	(NA)	(NA)	(NA)	494	9,409	151	23
Merchandise agents, brokers	5	3,741	55	228	6.1	118	2,055	22	5
Assemblers of farm products	6	2,846	224	194	6.8	107	1,919	38	1
GRAND RAPIDS									
Total	549	XXX	(NA)	XXX	XXX	19,160	353,960	5,308	336
Merchant wholesalers	374	187,695	17,742	24,549	13.1	14,119	256,526	3,880	253
Manufacturers' sales branches, sales offices	87	87,634	3,584	6,129	7.0	3,565	69,007	993	...
Petroleum bulk plants, terminals and LP gas facilities	32	22,418	(NA)	(NA)	(NA)	882	17,846	260	33
Merchandise agents, brokers	50	33,013	57	1,194	3.6	407	7,579	117	45
Assemblers of farm products	6	16,919	282	338	2.0	187	3,002	58	5
JACKSON									
Total	122	XXX	(NA)	XXX	XXX	3,494	66,364	1,044	55
Merchant wholesalers	75	31,082	2,783	4,215	13.6	2,598	47,646	770	32
Manufacturers' sales branches, sales offices	18	21,535	268	1,003	4.7	516	10,673	138	...
Petroleum bulk plants, terminals and LP gas facilities	19	9,404	(NA)	(NA)	(NA)	283	6,501	93	15
Merchandise agents, brokers	6	2,393	...	137	5.7	35	(Z)	9	5
Assemblers of farm products	4	2,409	170	161	6.7	62	1,086	34	3
KALAMAZOO									
Total	174	XXX	(NA)	XXX	XXX	6,010	114,414	1,745	82
Merchant wholesalers	113	44,327	4,321	6,738	15.2	3,843	73,342	1,165	58
Manufacturers' sales branches, sales offices	28	20,887	782	2,703	12.9	1,375	27,136	368	...
Petroleum bulk plants, terminals and LP gsa facilities	15	6,475	(NA)	(NA)	(NA)	324	6,047	89	15
Merchandise agents, brokers	9	6,446	19	311	4.8	144	2,302	28	4
Assemblers of farm products	9	8,414	671	602	7.2	324	5,587	95	5
LANSING									
Total	196	XXX	(NA)	XXX	XXX	7,310	136,052	2,089	86
Merchant wholesalers	129	68,022	5,830	8,595	12.6	5,142	94,109	1,494	70
Manufacturers' sales branches, sales offices	31	25,388	1,391	2,041	8.0	1,295	25,208	336	...
Petroleum bulk plants, terminals and LP gas facilities	24	11,349	(NA)	(NA)	(NA)	579	11,800	167	10
Merchandise agents, brokers	5	17,335	15	192	1.1	105	1,681	31	4
Assemblers of farm products	7	19,084	230	419	2.2	189	3,254	61	2
SAGINAW									
Total	199	XXX	(NA)	XXX	XXX	9,412	165,018	2,795	102
Merchant wholesalers	125	81,543	8,540	10,994	13.5	7,381	125,514	2,100	71
Manufacturers' sales branches, sales offices	22	22,172	1,183	1,918	8.7	1,150	22,391	355	1
Petroleum bulk plants, terminals and LP gas facilities	26	10,487	(NA)	(NA)	(NA)	360	7,156	118	23
Merchandise agents, brokers	6	6,881	18	89	1.3	41	817	37	5
Assemblers of farm products	20	11,840	664	900	7.6	480	9,140	185	2

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Dats in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BAY COUNTY (See Bay City Standard Metropolitan Area.)									
BERRIEN COUNTY									
Total	136	XXX	3,491	XXX	XXX	2,355	47,074	781	90
Merchant wholesalers	84	25,875	1,846	3,313	12.8	1,555	33,003	546	50
Other operating types	52	20,903	1,645	2,878	13.8	800	14,071	235	40
CALHOUN COUNTY									
Total	126	XXX	3,080	XXX	XXX	3,730	71,939	1,148	76
Merchant wholesalers	90	31,357	2,488	3,551	11.3	1,963	37,315	665	56
Other operating types	36	21,749	592	3,461	15.9	1,767	34,624	483	20
GENESEE COUNTY (See Flint Standard Metropolitan Area.)									
INGHAM COUNTY (See Lansing Standard Metropolitan Area.)									
JACKSON COUNTY (See Jackson Standard Metropolitan Area.)									
KALAMAZOO COUNTY (See Kalamazoo Standard Metropolitan Area.)									
KENT COUNTY (See Grand Rapids Standard Metropolitan Area.)									
MACOMB COUNTY									
Total	59	XXX	1,850	XXX	XXX	2,452	57,752	642	51
Merchant wholesalers	33	11,979	657	1,589	13.3	815	17,399	223	33
Other operating types	26	24,117	1,193	2,469	10.2	1,637	40,353	419	18
MUSKEGON COUNTY									
Total	128	XXX	4,553	XXX	XXX	3,526	64,545	984	102
Merchant wholesalers	101	40,578	4,289	5,294	13.0	3,061	56,209	836	88
Other operating types	27	21,120	264	815	3.9	465	8,336	148	14
OAKLAND COUNTY									
Total	175	XXX	5,581	XXX	XXX	5,559	105,787	1,565	119
Merchant wholesalers	122	51,715	4,714	6,805	13.2	3,866	72,629	1,123	94
Other operating types	53	[2]36,520	867	3,017	8.3	1,693	33,158	442	25
OTTAWA COUNTY									
Total	68	XXX	2,809	XXX	XXX	1,322	25,907	454	67
Merchant wholesalers	42	18,280	1,476	1,990	10.9	1,025	19,369	320	43
Other operating types	26	10,996	1,333	1,065	9.7	297	6,538	134	24
SAGINAW COUNTY (See Saginaw Standard Metropolitan Area.)									
ST. CLAIR COUNTY									
Total	79	XXX	12,461	XXX	XXX	10,421	204,244	3,706	54
Merchant wholesalers	43	11,387	1,116	1,608	14.1	881	15,715	272	28
Other operating types	36	88,680	11,345	19,289	21.8	9,540	188,529	3,434	26

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

[2] Data for 1954 not comparable with results of 1948 Wholesale Census due to difference in coverage of manufacturers sales branches and sales offices.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948 (Number)
				Amount ($1,000)	Percent of sales		Payroll (Dollars)	Employees (Number)	
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
WASHTENAW COUNTY									
Total	96	XXX	2,287	XXX	XXX	2,921	59,448	942	49
Merchant wholesalers	65	28,348	2,024	4,246	15.0	2,292	46,837	759	36
Other operating types	31	15,726	262	1,169	7.4	629	12,611	183	13
WAYNE COUNTY									
Total	3,416	XXX	182,488	XXX	XXX	182,329	3,567,598	46,295	2,126
Merchant wholesalers	2,104	1,403,655	109,927	177 442	12.6	102,312	1,976,680	26,629	1,628
Other operating types	1,312	3,112,470	72,561	171,412	5.5	80,017	1,590,918	19,666	498

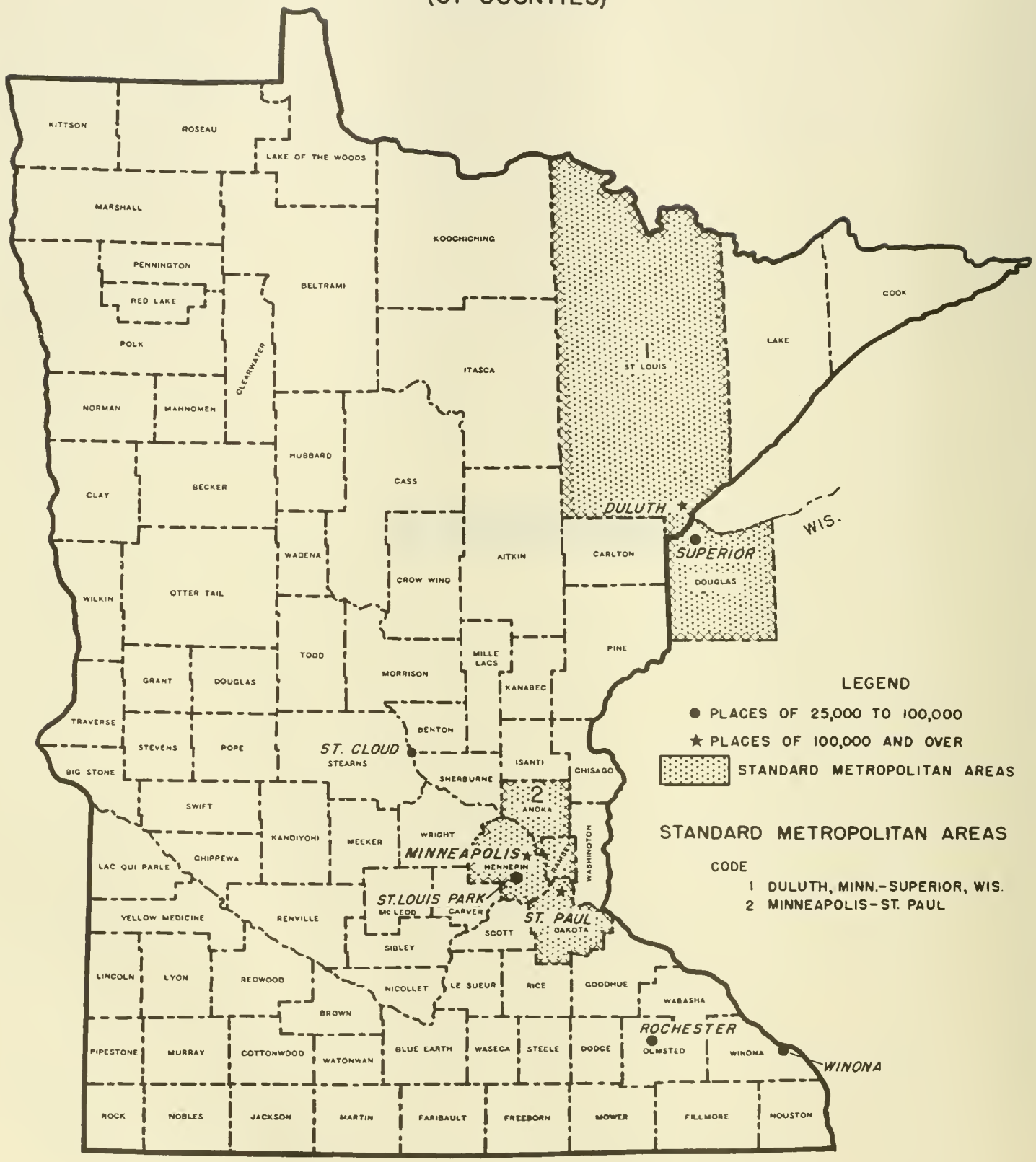
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

MINNESOTA

MINNESOTA
(87 COUNTIES)



LEGEND

- ● PLACES OF 25,000 TO 100,000
- ★ PLACES OF 100,000 AND OVER
- STANDARD METROPOLITAN AREAS

STANDARD METROPOLITAN AREAS

CODE

1 DULUTH, MINN.–SUPERIOR, WIS.
2 MINNEAPOLIS–ST. PAUL

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 23-4, 23-10.

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	6,099	XXX	311,834	XXX	XXX	242,324	4,761,351	55,369	55,443	56,706	57,620	3,500
Type of Operation												
Merchant wholesalers	2,833	2,252,713	212,879	275,630	12.2	151,300	3,046,620	34,981	35,090	35,881	36,719	1,683
Manufacturers' sales branches, sales offices	497	1,215,668	52,151	92,230	7.6	49,393	954,777	10,307	10,277	10,350	10,254	3
Petroleum bulk plants, terminals and LP gas facilities	1,414	337,195	26,471	37,137	11.0	12,510	254,681	3,193	3,183	3,244	3,287	1,095
Merchandise agents, brokers	422	1,178,470	1,407	21,568	1.8	10,961	210,988	2,142	2,175	2,181	2,322	307
Assemblers of farm products	933	502,199	18,926	36,085	7.2	18,160	294,285	4,746	4,718	5,050	5,038	412
Type by Kind of Business												
Merchant wholesalers	2,833	2,252,713	212,879	275,630	12.2	151,300	3,046,620	34,981	35,090	35,881	36,719	1,683
Grocery, confectionery, meat wholesalers	293	301,978	20,811	26,988	8.9	14,643	312,141	3,512	3,492	3,565	3,784	171
General-line grocery wholesalers	60	212,814	16,606	15,768	7.4	9,087	198,391	2,110	2,099	2,123	2,111	18
Confectionery wholesalers	24	7,295	454	1,124	15.4	598	12,915	163	171	189	207	16
Fish, sea food distributors	13	4,982	506	1,073	21.5	507	12,285	140	121	119	203	5
Meat, meat products wholesalers	48	18,809	320	2,138	11.4	1,059	19,460	243	238	264	260	43
Specialty-line grocery wholesalers	148	58,078	2,925	6,885	11.9	3,392	69,090	856	863	870	1,003	89
Farm products (edible) distributors	177	100,604	4,130	13,864	13.8	6,736	142,543	2,106	2,066	2,188	2,488	117
Poultry, poultry products distributors	81	44,203	1,955	6,043	13.7	2,399	62,864	950	1,001	1,064	1,249	67
Fresh fruit, vegetable wholesalers	96	56,401	2,175	7,821	13.9	4,337	79,679	1,156	1,065	1,124	1,239	50
Beer, wine, distilled spirits wholesalers	209	127,497	17,629	12,382	9.7	6,073	112,687	1,314	1,368	1,289	1,226	181
Beer, ale distributors	195	38,726	1,608	6,064	15.7	2,514	46,919	562	594	661	624	180
Wine, distilled spirits wholesalers	14	88,771	16,021	6,318	7.1	3,559	65,768	752	774	628	602	1
Tobacco distributors	72	64,306	3,657	4,031	6.3	2,046	38,719	582	564	580	583	65
Drugs, chemicals, allied products wholesalers	93	52,343	6,263	9,005	9.5	5,254	99,783	1,159	1,184	1,213	1,262	41
General-line drug wholesalers	9	30,817	4,015	4,462	14.5	2,849	54,215	656	665	687	702	...
Specialty-line drug, toiletries wholesalers	45	9,091	895	1,772	19.5	837	17,595	188	204	212	223	25
Industrial chemicals, explosives distributors	20	9,033	834	1,669	3.3	1,002	18,831	193	192	194	215	9
Paint, varnish wholesalers	19	3,402	519	1,102	32.4	566	9,142	122	123	120	122	7
Dry goods, apparel wholesalers	96	41,795	4,194	5,411	12.9	2,587	50,244	676	639	655	656	82
Clothing, furnishings, footwear wholesalers	65	25,504	2,274	3,347	13.1	1,462	27,763	387	351	370	360	56
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)		(D)
Specialty-line dry goods wholesalers	28	14,670	1,581	1,745	11.9	927	16,684	232	233	230	241	24
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	55	28,456	3,913	4,155	14.6	2,553	58,226	591	572	626	679	16
Furniture (household, office) wholesalers	20	8,911	1,547	1,504	16.9	1,107	27,421	269	249	300	372	8
Home furnishings, floor coverings wholesalers	35	19,545	2,366	2,651	13.6	1,446	30,805	322	323	326	307	8
Paper, allied products wholesalers	81	42,981	4,767	7,301	17.0	4,423	87,956	975	983	989	982	33
Coarse paper and products wholesalers	34	14,745	1,865	2,326	15.8	1,393	24,357	337	339	346	344	19
Printing and fine paper distributors	15	19,412	1,884	2,915	15.0	1,704	33,836	337	336	338	337	1
Stationery, office supplies wholesalers	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	136	358,971	18,284	13,755	3.8	6,641	130,722	1,387	1,465	1,541	1,508	81
Automotive wholesalers	262	93,327	16,461	22,104	23.7	13,029	254,418	3,204	3,160	3,139	3,134	150
Motor vehicle distributors	17	13,695	1,072	2,341	17.1	1,357	32,160	309	291	295	302	11
Automotive equipment, tire-tube wholesalers	245	79,632	15,389	19,763	24.8	11,672	222,258	2,895	2,869	2,844	2,832	139
Electrical, electronics, appliance distributors	127	127,726	13,914	19,073	14.9	10,431	231,792	2,280	2,256	2,235	2,318	49
Electrical apparatus, supplies distributors	57	52,968	6,308	8,284	15.6	4,748	93,439	1,056	1,066	1,056	1,075	22
Electrical appliance, radio, TV set wholesalers	36	61,785	6,459	8,453	13.7	4,560	114,401	972	928	916	961	14
Electronic parts, equipment distributors	34	12,973	1,147	2,336	18.0	1,123	23,952	252	262	263	282	13
Hardware, plumbing-heating goods wholesalers	89	154,363	25,358	27,409	17.8	16,057	307,148	3,702	3,644	3,727	3,664	32
Hardware wholesalers	36	117,925	19,663	21,269	18.0	12,474	237,392	3,015	2,953	3,002	2,950	13
Plumbing, heating equipment, supplies distributors	53	36,438	5,695	6,140	16.9	3,583	69,756	687	691	725	714	19
Lumber, construction materials distributors	190	204,548	6,916	22,170	10.8	13,208	274,138	2,402	2,667	2,919	2,839	108
Lumber, millwork wholesalers	74	144,243	3,850	11,222	7.8	6,864	133,390	1,158	1,199	1,292	1,310	29
Construction materials distributors	116	60,305	3,066	10,948	18.2	6,344	140,748	1,244	1,468	1,627	1,529	79
Machinery, equipment, supplies distributors	487	200,182	24,781	41,978	21.0	23,646	426,691	5,228	5,291	5,292	4,983	239
Air conditioning, comm. refrigeration equip., distrs	26	5,460	723	1,323	24.2	811	17,212	175	176	180	168	13
Commercial machines, equipment distributors	56	15,576	896	3,300	21.2	1,673	32,605	380	381	378	392	30
Construction machinery, equipment dealers	43	42,323	6,528	7,143	16.9	4,388	49,675	839	814	800	514	7
Farm-garden machinery, equipment wholesalers	42	31,056	4,583	6,175	19.9	3,175	61,199	661	693	732	704	23
Industrial machinery, equipment distributors	72	33,679	3,114	5,677	16.9	3,119	59,103	609	629	626	605	35
Industrial materials, supplies distributors	68	26,915	2,650	4,900	18.2	2,741	54,434	592	619	621	609	35
Professional equipment, supplies distributors	68	23,311	3,669	8,332	35.7	4,859	96,836	1,258	1,255	1,244	1,263	22
Service establishment supply houses	101	18,085	2,194	4,379	24.2	2,391	46,966	599	597	603	620	69
Transportation equipment distributors	11	3,777	424	749	19.8	489	8,661	115	127	108	108	5
Metals, metalwork (except scrap) distributors	42	36,177	6,058	6,898	19.1	3,505	80,198	755	776	798	798	20
Iron, steel and products distributors	35	29,696	5,511	6,098	20.5	3,125	71,748	672	694	715	712	16
Nonferrous metals distributors	7	6,481	547	800	12.3	380	8,450	83	85	83	86	4
Scrap, waste materials dealers	111	33,392	4,349	5,835	17.5	3,177	67,828	748	847	881	919	104
Iron, steel scrap dealers	68	23,943	3,769	4,155	17.4	2,213	48,356	479	575	612	614	63
Waste materials dealers	47	9,449	580	1,680	17.8	964	19,472	269	272	269	305	41
Other merchant wholesalers	313	284,067	31,394	33,271	11.7	17,291	371,386	4,360	4,113	4,244	4,896	194
Amusement, sporting goods distributors	51	16,540	1,706	3,247	19.6	1,746	40,791	362	385	400	434	32
Book, magazine, newspaper wholesalers	23	6,190	362	1,740	28.1	904	16,597	380	353	348	352	15
Coal wholesalers	14	32,226	6,777	3,195	1.9	1,429	28,245	357	351	359	346	6
Farm supplies wholesalers	61	66,379	6,255	8,143	12.3	3,970	86,155	997	846	932	1,188	34
Jewelry wholesalers	36	6,284	1,445	1,455	23.2	785	14,464	196	197	198	209	26
Petroleum products distributors	41	103,309	8,380	6,944	6.7	3,614	76,930	799	789	838	802	23
Gift, art goods, greeting card wholesalers	18	3,014	316	735	24.4	437	9,609	117	129	154	204	11
Flower, bulb, plant wholesalers	9	2,954	172	727	24.6	403	6,383	77	80	76	76	4
Miscellaneous products merchant wholesalers	60	47,171	5,981	7,085	15.0	4,003	92,212	1,075	983	939	1,285	43

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	497	1,215,668	52,151	92,230	7.6	49,393	954,777	10,307	10,277	10,350	10,254	3
Sales branches (with stocks)	340	769,478	52,151	75,055	9.8	41,301	805,695	8,903	8,854	8,909	8,842	1
Sales offices (without stocks)	157	446,190	...	17,175	3.8	8,092	149,082	1,404	1,423	1,441	1,412	2
Food and kindred products	112	270,753	5,961	21,735	8.0	9,362	174,160	2,164	2,178	2,201	2,116	...
Sales branches (with stocks)	83	199,302	5,961	17,405	8.7	8,013	150,550	1,880	1,895	1,926	1,871	...
Sales offices (without stocks)	29	71,451	...	4,330	6.1	1,349	23,610	284	283	275	245	...
Textile mill products	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	11	43,454	324	1,865	4.3	905	18,432	178	178	180	177	...
Sales branches (with stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	45	88,201	2,242	8,999	10.2	3,644	70,589	739	732	752	744	...
Sales branches (with stocks)	36	49,055	2,242	7,450	15.2	2,981	57,787	616	609	627	621	...
Sales offices (without stocks)	9	39,146	...	1,549	4.0	663	12,802	123	123	125	123	...
Rubber products	11	30,925	2,763	3,246	10.5	1,493	28,710	296	287	294	293	...
Sales branches (with stocks)	11	30,925	2,763	3,246	10.5	1,493	28,710	296	287	294	293	...
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Sales branches (with stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	18	46,403	902	3,069	6.6	1,760	33,159	331	334	337	342	...
Sales branches (with stocks)	5	5,432	902	907	16.7	725	17,211	187	187	188	196	...
Sales offices (without stocks)	13	40,971	...	2,162	5.3	1,035	15,948	144	147	149	146	...
Primary metal products	23	104,256	286	2,344	2.2	994	19,378	160	158	165	166	...
Sales branches (with stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	22	63,910	1,495	2,714	4.2	1,458	24,742	310	321	316	287	...
Sales branches (with stocks)	10	12,303	1,495	1,592	12.9	847	13,636	205	212	204	184	...
Sales offices (without stocks)	12	51,607	...	1,122	2.2	611	11,106	105	109	112	103	...
Machinery (except electrical)	117	191,721	20,510	22,261	11.6	14,582	285,730	2,910	2,921	2,964	2,963	...
Sales branches (with stocks)	93	159,860	20,510	20,597	12.0	13,579	266,618	2,736	2,753	2,790	2,777	...
Sales offices (without stocks)	24	31,861	...	1,664	5.2	1,003	19,112	174	168	174	186	...
Electrical machinery	35	79,530	3,582	6,198	7.8	4,370	86,616	939	929	893	856	...
Sales branches (with stocks)	22	65,625	3,582	5,634	8.6	4,035	80,240	880	873	839	802	...
Sales offices (without stocks)	13	13,905	...	564	4.1	335	6,376	59	56	54	54	...
Transportation equipment	29	209,955	10,141	11,255	5.4	5,590	112,580	1,188	1,126	1,133	1,209	...
Sales branches (with stocks)	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	19	10,743	789	2,835	26.4	1,798	35,605	401	403	407	404	1
Sales branches (with stocks)	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	39	61,421	2,782	4,724	7.7	2,757	52,342	566	592	602	584	2
Sales branches (with stocks)	20	15,252	2,782	2,689	17.6	1,488	28,697	341	368	370	347	...
Sales offices (without stocks)	19	46,169	...	2,035	4.4	1,269	23,645	225	224	232	237	2
Petroleum bulk plants, termioals aod LP gas facilities	1,414	337,195	26,471	37,137	11.0	12,510	254,681	3,193	3,183	3,244	3,287	1,095
Gasoline, distillates, residuals	1,381	330,574	25,947	35,393	10.7	11,642	238,704	2,990	2,974	3,020	3,103	1,092
Bulk plants	1,367	283,299	14,222	31,659	11.2	10,350	213,562	2,704	2,696	2,736	2,819	1,092
Distributing terminals	14	47,275	11,725	3,734	7.9	1,292	25,142	286	278	284	284	...
Wholesale LP gas facilities	33	6,621	524	1,744	26.3	868	15,977	203	209	224	184	3
Merchandise agents, brokers	422	1,178,470	1,407	21,568	1.8	10,961	210,988	2,142	2,175	2,181	2,322	307
Grocery, confectionery, meats	59	168,035	40	3,696	2.2	1,695	33,469	289	284	307	334	54
Groceries (combination of food lines)	6	22,620	...	556	2.5	328	5,861	60	54	68	85	5
Canned foods	17	30,130	21	899	3.0	393	7,363	71	71	71	75	16
Coffee, tea, spices	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	7	5,205	...	316	6.1	112	2,162	20	20	20	21	10
Flour	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned)	...	...	...	...	...	...	...	...	...	...	...	...
Sugar	6	50,157	2	538	1.1	193	4,174	32	32	32	33	9
Miscellaneous grocery products	20	50,895	17	1,336	2.6	636	13,595	102	103	112	116	14
Farm products (edible)	23	30,829	131	995	3.2	412	8,160	77	78	74	83	9
Dairy, poultry products	7	751	127	37	4.9	20	(Z)	11	11	8	12	6
Fruits, vegetables	16	30,078	4	958	3.2	392	7,804	66	67	66	71	3
Drugs, chemicals, paints	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, proprietaries, toiletries	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	12	8,165	...	436	5.3	146	1,736	33	41	29	28	7
Clothing, furnishings (men's, women's)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	3	881	...	61	6.9	5	(Z)	6	6	5	5	1
Women's, children's clothing, accessories	5	2,134	...	111	5.2	24	(Z)	9	6	7	6	5
Furs (dressed), fur clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	...	...	...	...	...	...	...	...	...	...	...	...
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	9	7,997	1	245	3.1	92	1,430	15	16	16	15	3
Hosiery	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	14	5,928	2	363	6.1	119	1,864	29	28	24	28	10
Furniture	4	1,504	...	93	6.2	37	588	9	8	6	6	2
Home furnishings	10	4,424	2	270	6.1	82	1,276	20	20	18	22	8
Paper, allied products	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	94	801,255	469	7,596	0.9	5,158	100,264	1,098	1,120	1,115	1,191	61
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	22	368,262	406	3,385	0.9	2,440	48,208	423	427	440	423	1
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	72	432,993	63	4,211	1.0	2,718	52,056	675	693	675	768	60
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	10	6,905	53	539	7.8	273	5,227	32	43	44	43	11
Electrical-electronic apparatus, equip., appliances	36	30,026	84	1,758	5.9	715	11,019	105	108	105	113	36
Electrical apparatus, supplies	21	15,076	60	925	6.1	338	5,754	57	57	57	59	28
Appliances, radios, TV sets	3	2,634	...	170	6.5	105	1,333	12	12	12	12	1
Electronic parts, equipment	12	12,316	24	663	5.4	272	3,932	36	39	36	42	7
Hardware, plumbing-heating goods	30	19,607	59	1,273	6.5	533	11,651	87	91	93	96	22
Hardware	7	7,002	8	284	4.1	87	2,056	15	17	15	18	5
Plumbing, heating goods	23	12,605	51	989	7.8	446	9,595	72	74	78	78	17
Lumber, construction materials	15	17,574	24	694	3.9	303	5,850	55	54	54	68	11
Lumber, millwork	9	15,402	3	606	3.9	266	5,074	45	44	44	57	7
Construction materials (except lumber)	6	2,172	21	88	4.1	37	776	10	10	10	11	4
Machinery, equipment, supplies	59	21,773	181	1,945	8.9	721	15,135	150	149	159	155	43
Air conditioning, commercial refrigeration equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment	4	1,052	6	109	10.4	46	946	11	12	12	12	3
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	3	643	2	57	8.9	29	(Z)	7	7	10	8	3
Industrial machinery, equipment, supplies	37	11,331	132	1,116	9.8	437	9,223	97	92	96	95	32
Professional equipment, supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	5	2,212	8	185	8.4	74	1,289	13	14	14	13	2
Metals, metalwork (except scrap)	10	12,080	...	342	2.8	77	1,692	19	20	20	19	5
Iron, steel and products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	33	38,419	355	1,047	2.7	394	6,908	88	74	71	75	27
Scrap iron and steel	...	...	...	...	...	...	...	...	...	...	...	...
Amusements, sporting goods, toys	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	4	3,842	337	202	5.3	128	1,493	26	13	13	14	4
Farm supplies	13	28,408	15	523	1.8	173	3,443	37	37	36	38	7
Jewelry	...	...	...	...	...	...	...	...	...	...	...	...
Yarns	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products	...	...	...	...	...	...	...	...	...	...	...	...
General merchandise	7	2,946	1	126	4.3	53	1,419	14	13	13	13	8
Miscellaneous products, agents, brokers, n.e.c.	6	2,016	2	113	5.6	19	(Z)	7	7	7	7	7
Assemblers of farm products	933	502,199	18,926	36,085	7.2	18,160	294,285	4,746	4,718	5,050	5,038	412
Dairy, poultry products	254	106,247	2,143	11,027	10.4	5,494	109,561	2,077	2,059	2,109	2,225	201
Fresh fruits, vegetables	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	629	382,163	15,713	23,201	6.1	11,818	167,563	2,324	2,359	2,639	2,476	166
Farm supplies	28	10,061	917	1,096	10.9	555	11,431	193	194	190	205	23
Other farm products assemblers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Minnesota, total	6,099	242,324	4,761,351	57,620	3,500	2,833	2,252,713	3,266	3,233,532
Aitkin County	16	80	4,616	89	14	4	864	12	1,845
Anoka County	22	346	5,486	77	14	9	2,191	13	3,515
Anoka	11	173	2,348	39	8	3	1,524	8	2,150
Columbia Heights	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Becker County	34	318	8,754	107	23	12	4,205	22	3,359
Detroit Lakes	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Beltrami County	47	786	25,883	340	39	30	7,552	17	3,635
Bemidji	41	(D)	(D)	(D)	(D)	28	(D)	13	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Benton County	26	569	11,662	172	12	8	1,128	18	9,072
St. Cloud (part)[1]	11	(D)	(D)	(D)	(D)	6	(D)	5	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Big Stone County	35	(D)	(D)	(D)	(D)	2	(D)	33	(D)
Blue Earth County	125	2,548	49,407	746	70	55	25,421	70	22,471
Mankato	82	2,294	44,105	657	40	51	23,665	31	9,506
Remainder of County	43	254	5,302	89	30	4	1,756	39	12,965
Brown County	60	923	19,462	310	38	17	6,802	43	18,624
New Ulm	20	530	11,569	190	10	9	3,416	11	5,393
Remainder of County	40	393	7,893	120	28	8	3,386	32	13,231
Carlton County	25	233	5,155	74	22	7	1,414	18	3,507
Cloquet	10	125	2,772	40	8	4	1,064	6	1,806
Remainder of County	15	108	2,383	34	14	3	350	12	1,701
Carver County	22	169	3,336	54	18	6	691	16	3,110
Cass County	21	189	3,822	45	15	12	2,122	9	1,015
Chippewa County	49	798	16,883	256	35	18	9,618	31	20,990
Montevideo	19	391	7,668	110	11	9	2,555	10	6,432
Remainder of County	30	407	9,215	146	24	9	7,063	21	14,558
Chisago County	19	87	1,723	34	18	5	557	14	2,004
Clay County	76	1,598	29,041	490	26	28	11,419	48	13,194
Moorhead	40	(D)	(D)	(D)	(D)	26	(D)	14	(D)
Remainder of County	36	(D)	(D)	(D)	(D)	2	(D)	34	(D)
Clearwater County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Cook County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Cottonwood County	46	325	7,274	130	36	9	3,540	37	13,293
Crow Wing County	51	629	12,438	172	41	31	7,312	20	3,845
Brainerd	37	570	11,332	146	30	23	6,387	14	2,670
Remainder of County	14	59	1,106	26	11	8	925	6	1,175
Dakota County	105	5,214	100,644	1,155	67	37	68,133	68	436,982
Hastings (part)[2]	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
South St. Paul	75	4,668	89,783	990	47	26	65,873	49	428,861
West St. Paul	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	22	503	9,811	126	15	8	1,739	14	7,511
Dodge County	30	257	5,162	86	23	10	3,456	20	10,993
Douglas County	50	586	11,283	184	39	16	3,955	34	7,492
Alexandria	29	479	9,006	136	24	13	3,863	16	5,051
Remainder of County	21	107	2,277	48	15	3	92	18	2,441
Faribault County	56	462	9,419	176	39	11	3,851	45	21,355
Fillmore County	57	619	12,511	184	31	11	4,378	46	25,068
Freeborn County	60	1,068	21,507	320	38	27	20,345	33	8,264
Albert Lea	30	638	12,655	177	20	22	17,188	8	2,264
Remainder of County	30	430	8,852	143	18	5	3,157	25	6,000
Goodhue County	64	618	12,904	209	44	20	4,556	44	10,427
Red Wing	24	254	5,205	78	19	14	2,938	10	2,891
Remainder of County	40	364	7,699	131	25	6	1,618	34	7,536
Grant County	29	(D)	(D)	(D)	(D)	1	(D)	28	(D)
Hennepin County	1,733	127,330	2,515,937	27,409	771	1,134	1,216,745	599	1,633,228
Crystal	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Edina	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Golden Valley	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Hopkins	15	(D)	(D)	(D)	(D)	5	(D)	10	(D)
Minneapolis	1,604	120,758	2,387,457	25,964	704	1,071	1,135,140	533	1,555,388
Richfield	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Robbinsdale	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
St. Louis Park	42	1,582	30,979	334	24	20	8,736	22	40,113
Remainder of County	49	1,211	20,571	254	29	23	11,192	26	8,146
Houston County	28	196	4,587	89	24	6	1,357	22	9,140

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]St. Cloud is in Benton, Sherburne and Stearns Counties. [2]Hastings is in Dakota and Washington Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Hubbard County	18	103	1,802	37	19	7	541	11	1,767
Isanti County	13	94	1,536	30	13	5	452	8	2,172
Itasca County	54	414	9,328	145	36	28	5,824	26	5,171
Grand Rapids	30	258	5,312	70	21	18	4,605	12	1,762
Remainder of County	24	156	4,016	75	15	10	1,219	14	3,409
Jackson County	37	395	7,890	155	26	7	2,895	30	11,537
Kanabec County	7	58	1,215	15	2	3	306	4	552
Kandiyohi County	69	888	16,930	281	41	21	5,021	48	10,687
Willmar	35	669	12,144	194	16	18	4,710	17	4,077
Remainder of County	34	219	4,786	87	25	3	311	31	6,610
Kittson County	24	(D)	(D)	(D)	(D)	2	(D)	22	(D)
Koochiching County	25	142	3,429	60	21	12	940	13	2,032
International Falls	15	105	2,461	35	11	9	658	6	1,608
Remainder of County	10	37	968	25	10	3	282	7	424
Lac qui Parle County	27	(D)	(D)	(D)	(D)	3	(D)	24	(D)
Lake County	11	53	1,397	21	6	6	515	5	1,375
Lake of the Woods County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Le Sueur County	38	987	29,649	466	28	10	6,239	28	8,661
Lincoln County	16	93	1,975	31	9	...	...	16	2,889
Lyon County	59	1,360	20,012	348	37	19	7,822	40	18,322
Marshall	27	1,126	15,530	253	22	13	6,252	14	7,165
Remainder of County	32	234	4,482	95	15	6	1,570	26	11,157
McLeod County	52	354	8,221	163	50	15	3,115	37	6,571
Mahnomen County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Marshall County	48	282	5,393	93	34	4	476	44	9,082
Martin County	68	655	13,708	242	50	14	2,412	54	24,517
Fairmont	29	(D)	(D)	(D)	(D)	12	(D)	17	(D)
Remainder of County	39	(D)	(D)	(D)	(D)	2	(D)	37	(D)
Meeker County	28	(D)	(D)	(D)	(D)	4	(D)	24	(D)
Mille Lacs County	24	182	4,034	93	21	8	1,059	16	2,527
Morrison County	36	196	3,812	64	30	13	3,607	23	2,791
Little Falls	20	125	2,434	36	13	8	2,684	12	1,739
Remainder of County	16	71	1,378	28	17	5	923	11	1,052
Mower County	59	1,234	24,610	358	48	24	12,894	35	10,609
Austin	29	616	12,740	151	21	17	5,494	12	3,245
Remainder of County	30	623	11,870	207	27	7	7,400	23	7,364
Murray County	33	206	4,025	69	22	4	1,649	29	7,595
Nicollet County	28	420	10,050	151	12	10	3,317	18	3,747
St. Peter	13	182	4,599	74	8	3	1,561	10	1,685
Remainder of County	15	238	5,451	77	4	7	1,756	8	2,062
Nobles County	54	591	11,587	214	37	14	5,464	40	10,496
Worthington	22	400	7,790	152	14	9	4,366	13	5,409
Remainder of County	32	191	3,797	62	23	5	1,098	27	5,087
Norman County	35	(D)	(D)	(D)	(D)	2	(D)	33	(D)
Olmsted County	74	1,487	28,645	392	40	41	11,485	33	10,135
Rochester	56	1,289	24,393	330	29	36	10,407	20	4,794
Remainder of County	18	198	4,252	62	11	5	1,078	13	5,341
Otter Tail County	77	1,209	24,745	453	59	24	6,340	53	14,769
Fergus Falls	34	578	11,728	205	29	18	3,215	16	5,502
Remainder of County	43	631	13,017	248	30	6	3,125	37	9,267
Pennington County	33	923	23,565	312	22	18	13,394	15	5,453
Thief River Falls	29	887	22,798	298	20	18	13,394	11	4,645
Remainder of County	4	36	767	14	2	...	...	4	808
Pine County	18	142	2,951	62	12	4	359	14	2,486
Pipestone County	40	642	11,891	229	23	9	3,179	31	10,982
Pipestone	25	(D)	(D)	(D)	(D)	9	(D)	16	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	...	(D)	15	(D)
Polk County	99	1,378	24,020	425	51	27	6,203	72	19,726
Crookston	24	600	7,554	134	14	12	2,999	12	4,690
East Grand Forks	13	243	5,491	66	8	5	1,275	8	6,273
Remainder of County	62	535	10,975	225	29	10	1,929	52	8,763
Pope County	25	(D)	(D)	(D)	(D)	1	(D)	24	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Ramsey County	636	48,167	884,971	10,105	279	434	405,649	202	361,487
Roseville	1	(D)	(D)	(D)	(D)	...	...	1	(D)
St. Paul	618	46,214	838,644	9,568	260	426	399,323	192	349,349
Remainder of County	17	(D)	(D)	(D)	(D)	8	(D)	9	(D)
Red Lake County	17	(D)	(D)	(D)	(D)	1	(D)	16	(D)
Redwood County	69	446	9,574	168	47	11	3,568	58	15,717
Renville County	59	556	11,856	193	34	5	1,066	54	18,571
Rice County	49	569	12,601	174	29	17	3,775	32	9,246
Faribault	27	395	8,904	115	15	10	2,885	17	5,790
Northfield	12	111	2,466	36	8	7	890	5	1,485
Remainder of County	10	63	1,231	23	6	...	...	10	1,971
Rock County	22	184	3,328	81	19	6	1,377	16	5,156
Roseau County	28	249	5,631	80	17	3	539	25	6,282
St. Louis County	372	18,569	358,769	4,369	173	244	213,362	128	125,397
Chisholm	8	168	2,928	54	4	5	1,849	3	777
Duluth	242	15,133	295,138	3,633	85	168	187,994	74	99,423
Ely	6	22	(Z)	8	8	3	572	3	646
Eveleth	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Hibbing	46	1,173	18,741	225	30	32	13,987	14	6,012
Virginia	33	750	15,849	172	22	23	5,266	10	4,237
Remainder of County	31	(D)	(D)	(D)	(D)	9	(D)	22	(D)
Scott County	33	486	13,149	199	29	16	18,599	17	2,674
Sherburne County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
St. Cloud (part)[1]	...	...	...	...	...	...	...	...	...
Remainder of County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Sibley County	31	268	5,331	91	26	8	1,372	23	7,600
Stearns County	99	1,689	43,699	626	76	45	20,330	54	9,925
St. Cloud (part)[1]	41	996	23,563	280	36	29	11,179	12	3,363
Remainder of County	58	693	20,136	346	40	16	9,151	42	6,562
Steele County	46	650	14,068	238	36	18	6,315	28	15,226
Owatonna	27	400	8,611	124	12	14	4,181	13	9,923
Remainder of County	19	250	5,457	114	24	4	2,134	15	5,303
Stevens County	38	558	7,567	128	33	13	6,721	25	7,616
Swift County	44	398	8,285	166	27	9	4,336	35	6,328
Todd County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Traverse County	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Wabasha County	29	196	3,682	72	13	6	328	23	3,626
Wadena County	30	847	15,000	285	18	11	5,074	19	8,817
Waseca County	32	452	11,159	180	21	6	2,703	26	7,368
Washington County	34	690	13,609	219	25	17	7,477	17	6,652
Hastings (part)[2]	...	...	...	...	...	...	...	...	...
Stillwater	16	280	5,208	92	9	11	5,115	5	1,150
Remainder of County	18	410	8,401	127	16	6	2,362	12	5,502
Watonwan County	42	327	6,142	94	25	5	1,341	37	11,886
Wilkin County	29	286	5,971	96	19	7	3,646	22	5,621
Winona County	70	2,600	49,532	782	50	35	8,297	35	25,928
Winona	49	2,336	44,304	683	38	30	7,163	19	20,893
Remainder of County	21	264	5,228	99	12	5	1,134	16	5,035
Wright County	59	545	13,046	207	53	14	5,188	45	7,223
Yellow Medicine County	34	325	6,918	118	23	7	2,491	27	8,776

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] St. Cloud is in Benton, Sherburne and Stearns Counties. [2] Hastings is in Dakota and Washington Counties.

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Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
DULUTH-SUPERIOR STANDARD METROPOLITAN AREA—Consists of St. Louis County, Minn.; and Douglas County, Wis.						
Wholesale trade, total	439	XXX	21,213	419,384	5,095	210
Type of Operation						
Merchant wholesalers	295	311,313	16,551	327,586	4,078	157
Manufacturers' sales branches, sales offices	49	51,190	3,139	61,954	677	...
Petroleum bulk plants, termioals and LP gas facilities	72	27,860	1,018	20,559	225	42
Merchandise ageots, brokers	19	49,728	398	7,581	89	10
Assemblers of farm products	4	1,897	107	1,704	26	1
Type by Kiod of Business						
Merchaot wholesalers	295	311,313	16,551	327,586	4,078	157
Grocery, confectionery, meat wholesalers	48	22,267	994	22,840	330	25
General-line grocery wholesalers	7	13,182	404	7,521	91	...
Confectionery wholesalers	1	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	12	(D)	(D)	(D)	(D)	(D)
Specialty-line grocery wholesalers	25	6,385	354	8,869	108	16
Farm products (edible) distributors	12	6,405	575	8,396	129	2
Poultry, poultry products distributors	1	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	11	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	32	17,466	802	14,496	176	15
Tobacco distributors	9	7,505	164	3,092	63	7
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
General- and specialty-line drug wholesalers	3	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	...	...	...	...	...	...
Dry goods, apparel wholesalers	8	4,751	216	4,597	52	6
Clothing, furnishings, footwear wholesalers	7	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	778	106	1,857	27	4
Paper, allied products wholesalers	7	2,854	360	6,239	85	1
Farm products (raw materials) merchants	16	133,909	2,281	45,775	520	3
Automotive wholesalers	27	6,363	990	19,903	246	14
Electrical, electronics, appliance distributors	13	11,413	650	13,012	146	9
Hardware, plumbing-heating goods wholesalers	8	22,011	2,541	46,815	627	...
Hardware wholesalers	3	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	22	10,752	1,204	27,003	341	7
Lumber, millwork wholesalers	7	2,933	231	5,081	85	...
Construction materials distributors	15	7,819	973	21,922	256	7
Machinery, equipment, supplies distributors	46	21,269	1,950	33,112	347	21
Commercial machines, equipment distributors	3	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment distributors	4	943	110	2,049	25	1
Industrial materials, supplies distributors	8	3,294	298	5,357	52	2
Professional equipment, supplies distributors	5	(D)	(D)	(D)	(D)	(D)
Service establishment supply houses	8	1,084	156	3,495	34	9
Other machinery, equipment, supplies distributors	18	14,823	1,089	14,912	153	6
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	15	15,175	1,268	27,556	320	16
Other merchant wholesalers	27	20,226	1,443	31,057	461	23
Amusement, sporting goods distributors	5	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	1	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	21	19,369	1,357	29,453	434	14
DULUTH-SUPERIOR STANDARD METROPOLITAN AREA—Con.						
Type by Kiod of Busioess—Coo.						
Maoufacturers' sales branches, sales offices	49	51,190	3,139	61,954	677	...
Sales branches (with stocks)	39	38,447	2,776	56,141	625	...
Sales offices (without stocks)	10	12,743	363	5,813	52	...
Petroleum bulk plants, termioals and LP gas facilities	72	27,860	1,018	20,559	225	42
Merchaodise ageots, brokers	19	49,728	398	7,581	89	10
Assemblers of farm products	4	1,897	107	1,704	26	1
MINNEAPOLIS-ST. PAUL STANDARD METROPOLITAN AREA—Consists of Anoka, Dakota, Hennepin, and Ramsey Counties, Minn.						
Wholesale trade, total	2,496	XXX	181,057	3,507,038	38,726	1,131
Type of Operatioo						
Merchaot wholesalers	1,614	1,692,718	116,432	2,318,755	26,147	817
Maoufacturers' sales branches, sales offices	385	1,139,977	43,521	842,492	8,863	...
Petroleum bulk plaots, termioals and LP gas facilities	109	124,144	4,876	98,522	1,138	59
Merchandise agents, brokers	348	1,099,832	10,289	197,625	1,972	244
Assemblers of farm products	40	71,259	5,939	49,644	606	11
Type by Kiod of Busioess						
Merchaot wholesalers	1,614	1,692,718	116,432	2,318,755	26,147	817
Grocery, confectionery, meat wholesalers	132	207,893	10,129	204,874	2,301	74
Geoeral-line grocery wholesalers	24	152,649	6,625	138,400	1,408	5
Confectionery wholesalers	11	2,437	190	3,900	62	4
Fish, sea food distributors	8	3,615	336	6,856	90	4
Meat, meat products wholesalers	28	15,285	859	15,256	184	22
Specialty-line grocery wholesalers	61	33,607	2,119	40,462	557	39
Farm products (edible) distributors	68	34,696	2,408	46,555	634	48
Poultry, poultry products distributors	14	3,042	146	3,465	67	14
Fresh fruit, vegetable wholesalers	51	31,654	2,262	43,090	567	34
Beer, wine, distilled spirits wholesalers	39	91,035	4,205	78,370	720	30
Beer, ale distributors	31	11,721	977	17,760	182	29
Wine, distilled spirits wholesalers	8	79,314	3,228	60,610	538	1
Tobacco distributors	22	29,740	924	16,940	255	17
Drugs, chemicals, allied products wholesalers	75	45,104	4,612	86,445	1,068	32
General-line drug wholesalers	6	26,059	2,404	48,506	573	...
Specialty-line drug, toiletries wholesalers	33	7,319	670	13,539	167	17
Industrial chemicals, explosives distributors	18	8,454	987	18,542	211	9
Paint, varnish wholesalers	18	3,272	551	8,858	117	6
Dry goods, apparel wholesalers	93	36,610	2,341	44,945	591	71
Clothing, furnishings, footwear wholesalers	54	21,739	1,263	23,395	310	46
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	26	13,250	880	15,753	226	23
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	46	26,981	2,429	55,742	646	8
Furniture (household, office) wholesalers	15	8,376	1,066	26,628	361	2
Home furnishings, floor coverings wholesalers	31	18,605	1,363	29,114	285	6

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS— Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MINNEAPOLIS-ST. PAUL STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Paper, allied products wholesalers	63	37,623	3,829	75,985	815	25
Coarse paper and products wholesalers	26	11,670	1,054	16,815	240	15
Printing and fine paper distributors	12	17,696	1,526	31,291	310	1
Stationery, office supplies wholesalers	23	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	65	251,441	4,573	91,117	948	29
Automotive wholesalers	120	59,940	9,497	185,028	2,179	54
Motor vehicle distributors	8	11,303	1,174	27,119	255	3
Automotive equipment, tire-tube wholesalers	112	48,637	8,323	157,909	1,924	51
Electrical, electronics, appliance distributors	95	106,155	8,831	200,252	1,944	33
Electrical apparatus, supplies distributors	44	42,250	4,110	80,434	937	19
Electrical appliance, radio, TV set wholesalers	25	52,612	3,733	98,861	762	6
Electronic parts, equipment distributors	26	11,293	988	20,957	245	8
Hardware, plumbing-heating goods wholesalers	70	128,372	13,098	251,990	2,931	22
Hardware wholesalers	29	97,421	10,017	191,829	2,315	9
Plumbing, heating equipment, supplies distributors	41	30,951	3,081	60,161	616	13
Lumber, construction materials distributors	109	185,036	11,783	227,011	2,228	64
Lumber, millwork wholesalers	51	137,375	6,482	125,326	1,174	21
Construction materials distributors	58	47,661	4,601	101,685	1,054	43
Machinery, equipment, supplies distributors	349	164,411	20,038	364,701	4,197	148
Air conditioning, comm. refrigeration equip., distrs.	18	4,755	707	14,511	144	3
Commercial machines, equipment distributors	39	14,046	1,468	28,510	327	17
Construction machinery, equipment dealers	26	26,739	3,216	36,717	368	1
Farm-garden machinery, equipment wholesalers	25	28,621	2,984	57,508	641	8
Industrial machinery, equipment distributors	57	29,618	2,657	49,625	489	25
Industrial materials, supplies distributors	55	21,428	2,377	47,617	538	31
Professional equipment, supplies distributors	45	20,560	4,140	82,084	1,067	17
Service establishment supply houses	74	15,199	2,016	39,816	520	42
Transportation equipment distributors	10	3,445	473	8,313	103	4
Metals, metalwork (except scrap) distributors	34	30,312	2,739	63,418	634	9
Iron, steel and products distributors	27	23,831	2,359	54,969	548	5
Nonferrous metals distributors	7	6,481	380	8,450	86	4
Scrap, waste materials dealers	54	16,331	1,652	34,944	497	55
Iron, steel scrap dealers	27	9,017	878	19,458	265	31
Waste materials dealers	27	7,314	774	15,486	232	24
Other merchant wholesalers	193	241,338	14,044	290,438	3,559	98
Amusement, sporting goods distributors	31	13,992	1,528	36,240	350	14
Book, magazine, newspaper wholesalers	7	(D)	(D)	(D)	(D)	(D)
Coal wholesalers	11	30,381	1,278	25,120	306	...
Farm supplies wholesalers	26	49,066	3,291	69,288	911	7
Jewelry wholesalers	14	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	23	98,658	3,338	71,357	722	10
Gift, art goods, greeting card wholesalers	14	2,592	360	7,995	169	7
Flower, bulb, plant wholesalers	9	2,954	403	6,383	76	4
Miscellaneous products merchant wholesalers	38	34,786	2,636	51,264	653	30
Manufacturers' sales branches, sales offices	385	1,139,977	43,521	842,492	8,863	...
Sales branches (with stocks)	255	708,177	35,963	702,273	7,548	...
Sales offices (without stocks)	130	431,800	7,558	140,219	1,315	...
Food and kindred products	52	239,494	6,500	121,642	1,365	...
Textile mill products	8	(D)	(D)	(D)	(D)	(D)
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	7	(D)	(D)	(D)	(D)	(D)
Paper and allied products	11	43,454	905	18,432	177	...
Chemicals and allied products	37	79,199	3,267	63,321	671	...

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MINNEAPOLIS-ST. PAUL STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices—Con.						
Rubber products	11	30,925	1,493	28,710	293	...
Leather and leather products	...	...	...	...	...	...
Stone, clay, and glass products	16	(D)	(D)	(D)	(D)	(D)
Primary metal products	23	104,256	994	19,378	166	...
Fabricated metal products	22	63,910	1,458	24,742	287	...
Machinery (except electrical)	89	172,531	13,063	255,635	2,668	...
Electrical machinery	32	(D)	(D)	(D)	(D)	(D)
Transportation equipment	25	202,757	4,872	97,987	1,032	...
Instruments and related products	16	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	35	58,769	2,679	50,813	563	...
Petroleum bulk plants, terminals and LP gas facilities	109	124,144	4,876	98,522	1,139	59
Gasoline, distillates, residuals	103	122,064	4,471	90,218	1,050	59
Bulk plants	94	79,316	3,400	69,816	816	59
Distributing terminals	9	42,748	1,071	20,402	234	...
Wholesale LP gas facilities	6	2,080	405	8,304	98	...
Merchandise agents, brokers	348	1,099,832	10,289	197,625	1,972	244
Groceries, confectionery, meats	51	155,902	1,607	31,389	309	49
Farm products (edible)	15	28,960	362	6,780	61	3
Dairy, poultry products	...	...	...	...	...	...
Fruits, vegetables	15	28,960	362	6,780	61	3
Drugs, chemicals, paints	7	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	12	8,165	146	1,736	28	7
Dry goods, piece goods	9	7,997	92	1,430	15	3
Furniture, home furnishings	13	(D)	(D)	(D)	(D)	(D)
Paper, allied products	11	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	54	745,301	4,863	93,926	943	25
Cotton	...	...	...	...	...	...
Grain	16	332,997	2,331	46,086	395	1
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	38	412,304	2,532	47,840	548	23
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	9	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	36	30,026	715	11,019	113	36
Hardware, plumbing, heating goods	30	19,607	533	11,651	96	22
Lumber, construction materials	12	14,769	283	5,616	59	9
Machinery, equipment, supplies	54	20,913	649	14,109	139	38
Metals, metalwork (except scrap)	10	12,080	77	1,592	19	5
Other merchandise agents, brokers	25	34,233	312	5,503	57	21
Assemblers of farm products	40	71,259	5,939	49,644	606	11
Dairy, poultry products	6	10,194	566	10,628	127	2
Fresh fruits, vegetables	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	30	60,382	5,324	37,809	453	7
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BLUE EARTH COUNTY						
Wholesale trade, total	125	XXX	2,548	49,407	746	70
Type of Operation						
Merchant wholesalers	55	25,421	1,835	34,085	512	30
Manufacturers' sales branches, sales offices	14	2,540	247	4,960	66	•••
Petroleum bulk plants, terminals and LP gas facilities	28	4,890	203	4,570	58	21
Merchandise agents, brokers	3	1,090	7	(Z)	6	3
Assemblers of farm products	25	13,951	256	5,549	104	16
DAKOTA COUNTY						
Wholesale trade, total	105	XXX	5,214	100,644	1,135	67
Type of Operation						
Merchant wholesalers	37	68,133	1,884	37,028	409	30
Manufacturers' sales branches, sales offices	2	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	16	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	38	412,304	2,532	47,840	548	23
Assemblers of farm products	12	21,058	616	11,904	128	2
HENNEPIN COUNTY						
Wholesale trade, total	1,733	XXX	127,330	2,515,937	27,409	771
Type of Operation						
Merchant wholesalers	1,134	1,216,745	84,526	1,681,722	18,764	564
Manufacturers' sales branches, sales offices	285	896,228	31,913	619,823	6,443	•••
Petroleum bulk plants, terminals and LP gas facilities	50	57,939	2,570	52,947	597	25
Merchandise agents, brokers	243	641,394	6,914	133,301	1,254	178
Assemblers of farm products	21	37,667	1,407	28,144	351	4
Type by Kind of Business						
Merchant wholesalers	1,134	1,216,745	84,526	1,681,722	18,764	564
Grocery, confectionery, meat wholesalers	95	156,488	7,829	150,034	1,769	57
Farm products (edible) distributors	36	24,465	1,747	32,496	450	20
Beer, wine, distilled spirits wholesalers	21	57,973	2,340	50,557	423	14
Tobacco distributors	11	20,717	572	12,162	152	10
Drugs, chemicals, allied products wholesalers	53	36,071	3,732	69,031	881	23
Dry goods, apparel wholesalers	61	25,989	1,653	33,510	438	61
Furniture, home furnishings wholesalers	35	16,865	1,347	33,897	291	5
Paper, allied products wholesalers	43	29,996	2,955	57,538	615	21
Farm products (raw materials) merchants	43	230,530	4,188	82,495	861	10
Automotive wholesalers	87	38,978	5,898	113,596	1,345	45
Electrical, electronics, appliance distributors	68	84,350	6,771	160,408	1,478	21
Hardware, plumbing-heating goods wholesalers	47	98,884	9,648	191,745	2,086	13
Lumber, construction materials distributors	81	75,474	6,970	141,095	1,466	49
Machinery, equipment, supplies distributors	251	129,347	15,444	277,319	3,130	104
Metals, metalwork (except scrap) distributors	21	14,804	1,262	26,585	296	4
Scrap, waste materials dealers	37	9,415	1,126	22,657	305	34
Other merchant wholesalers	149	166,399	11,044	226,597	2,778	75
Manufacturers' sales branches, sales offices	285	896,228	31,913	619,823	6,443	•••
Petroleum bulk plants, terminals and LP gas facilities	50	57,939	2,570	52,947	597	25
Merchandise agents, brokers	243	641,394	6,914	133,301	1,254	178
Assemblers of farm products	21	37,667	1,407	28,144	351	4
RAMSEY COUNTY						
Wholesale trade, total	636	XXX	48,167	884,971	10,105	279
Type of Operation						
Merchant wholesalers	434	405,649	29,843	595,872	6,925	219
Manufacturers' sales branches, sales offices	98	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	32	59,850	2,060	40,430	482	12
Merchandise agents, brokers	66	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	6	(D)	(D)	(D)	(D)	(D)
RAMSEY COUNTY—Con.						
Type of Operation—Con.						
Petroleum bulk plants, terminals and LP gas facilities	32	59,850	2,060	40,430	482	12
Merchandise agents, brokers	66	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	6	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	434	405,649	29,843	595,872	6,925	219
Grocery, confectionery, meat wholesalers	36	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	29	10,231	661	14,059	184	28
Beer, wine, distilled spirits wholesalers	10	31,080	1,744	25,887	274	6
Tobacco distributors	11	9,023	352	4,778	103	7
Drugs, chemicals, allied products wholesalers	20	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	22	10,621	688	11,435	153	10
Furniture, home furnishings wholesalers	10	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	20	7,627	874	18,447	200	4
Farm products (raw materials) merchants	3	5,371	130	4,306	35	•••
Automotive wholesalers	36	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	27	21,805	2,060	39,844	466	12
Hardware, plumbing-heating goods wholesalers	23	29,488	3,450	60,245	845	9
Lumber, construction materials distributors	23	108,226	3,938	82,914	723	13
Machinery, equipment, supplies distributors	95	34,713	4,556	86,432	1,055	44
Metals, metalwork (except scrap) distributors	13	15,508	1,477	36,833	338	5
Scrap, waste materials dealers	16	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	40	26,484	1,697	36,088	489	21
Manufacturers' sales branches, sales offices	98	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	32	59,850	2,060	40,430	482	12
Merchandise agents, brokers	66	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	6	(D)	(D)	(D)	(D)	(D)
ST. LOUIS COUNTY						
Wholesale trade, total	372	XXX	18,569	358,769	4,369	173
Type of Operation						
Merchant wholesalers	244	213,362	14,182	271,838	3,424	127
Manufacturers' sales branches, sales offices	47	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	59	24,431	847	17,320	177	35
Merchandise agents, brokers	19	49,728	398	7,581	89	10
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	244	213,362	14,182	271,838	3,424	127
Grocery, confectionery, meat wholesalers	37	20,181	843	18,638	290	20
Farm products (edible) distributors	11	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	25	13,049	536	9,569	119	12
Tobacco distributors	7	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	8	4,751	216	4,597	52	6
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	6	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	7	58,826	1,035	17,530	208	1
Automotive wholesalers	24	5,867	911	18,181	224	13
Electrical, electronics, appliance distributors	13	11,413	650	13,012	146	9
Hardware, plumbing-heating goods wholesalers	5	22,011	2,541	46,815	627	•••
Lumber, construction materials distributors	19	9,862	1,052	22,351	278	5
Machinery, equipment, supplies distributors	42	20,811	1,906	31,967	335	21
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	11	15,048	1,256	27,326	311	9
Other merchant wholesalers	20	7,365	1,078	21,138	341	16
Manufacturers' sales branches, sales offices	47	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	59	24,431	847	17,320	177	35
Merchandise agents, brokers	19	49,728	398	7,581	89	10
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	5,392	XXX	271,138	XXX	XXX	162,650	3,154,364	52,082	2,845
Merchant wholesalers	2,143	1,980,830	188,201	186,551	9.4	103,516	1,993,742	32,794	1,194
Manufacturers' sales branches, sales offices	491	884,485	34,581	68,313	7.7	33,029	645,473	9,488	7
Petroleum bulk plants, terminals and LP gas facilities	1,344	261,991	19,870	25,710	9.8	7,842	151,762	2,801	1,087
Merchandise agents, brokers	359	1,066,552	563	15,353	1.4	6,790	120,538	1,796	257
Assemblers of farm products	1,055	653,928	27,923	26,622	4.1	11,473	242,849	5,203	300
STANDARD METROPOLITAN AREAS									
DULUTH-SUPERIOR									
Total	390	XXX	(NA)	XXX	XXX	16,273	312,551	5,322	191
Merchant wholesalers	246	334,137	31,135	24,428	7.3	13,541	255,955	4,459	123
Manufacturers' sales branches, sales offices	49	40,352	2,443	4,017	10.0	1,837	38,365	518	3
Petroleum bulk plants, terminals and LP gas facilities	62	16,222	(NA)	(NA)	(NA)	544	10,457	208	50
Merchandise agents, brokers	25	70,013	30	951	1.4	301	5,886	92	11
Assemblers of farm products	8	1,157	40	109	9.4	50	1,888	45	4
MINNEAPOLIS-ST. PAUL									
Total	2,125	XXX	(NA)	XXX	XXX	120,619	2,324,959	35,404	937
Merchant wholesalers	1,283	1,540,898	149,836	140,313	9.1	78,714	1,517,722	23,438	641
Manufacturers' sales branches, sales offices	392	810,920	30,413	61,581	7.6	29,757	581,155	8,543	3
Petroleum bulk plants, terminals and LP gas facilities	107	103,567	(NA)	(NA)	(NA)	3,403	64,903	1,038	61
Merchandise agents, brokers	313	980,641	439	14,015	1.4	6,360	112,342	1,573	219
Assemblers of farm products	30	102,496	9,023	7,090	6.9	2,385	48,837	812	13
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BLUE EARTH COUNTY									
Total	102	XXX	2,910	XXX	XXX	2,098	40,386	775	52
Merchant wholesalers	41	18,965	1,781	2,375	12.5	1,247	23,970	459	25
Other operating types	61	31,784	1,129	1,640	5.2	851	16,416	316	27
DAKOTA COUNTY									
Total	99	XXX	5,060	XXX	XXX	3,353	63,897	1,031	71
Merchant wholesalers	38	65,255	4,814	2,870	4.4	1,430	26,334	414	20
Other operating types	61	432,574	246	3,342	0.8	1,923	37,563	617	51
HENNEPIN COUNTY									
Total	1,460	XXX	144,584	XXX	XXX	88,643	1,705,592	25,556	635
Merchant wholesalers	865	1,138,824	105,222	101,970	9.0	56,757	1,099,382	16,672	440
Other operating types	595	1,305,096	39,362	72,623	5.6	31,886	606,210	8,884	195
RAMSEY COUNTY									
Total	549	XXX	49,456	XXX	XXX	28,486	552,895	8,766	224
Merchant wholesalers	376	336,123	39,772	35,321	10.5	20,471	391,099	6,332	181
Other operating types	173	251,137	9,684	15,300	6.1	8,015	161,796	2,434	43
ST. LOUIS COUNTY									
Total	341	XXX	24,578	XXX	XXX	13,604	258,474	4,428	165
Merchant wholesalers	210	207,037	19,084	19,651	9.5	10,997	204,571	3,621	105
Other operating types	131	127,414	5,494	7,203	5.7	2,607	53,903	807	60

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

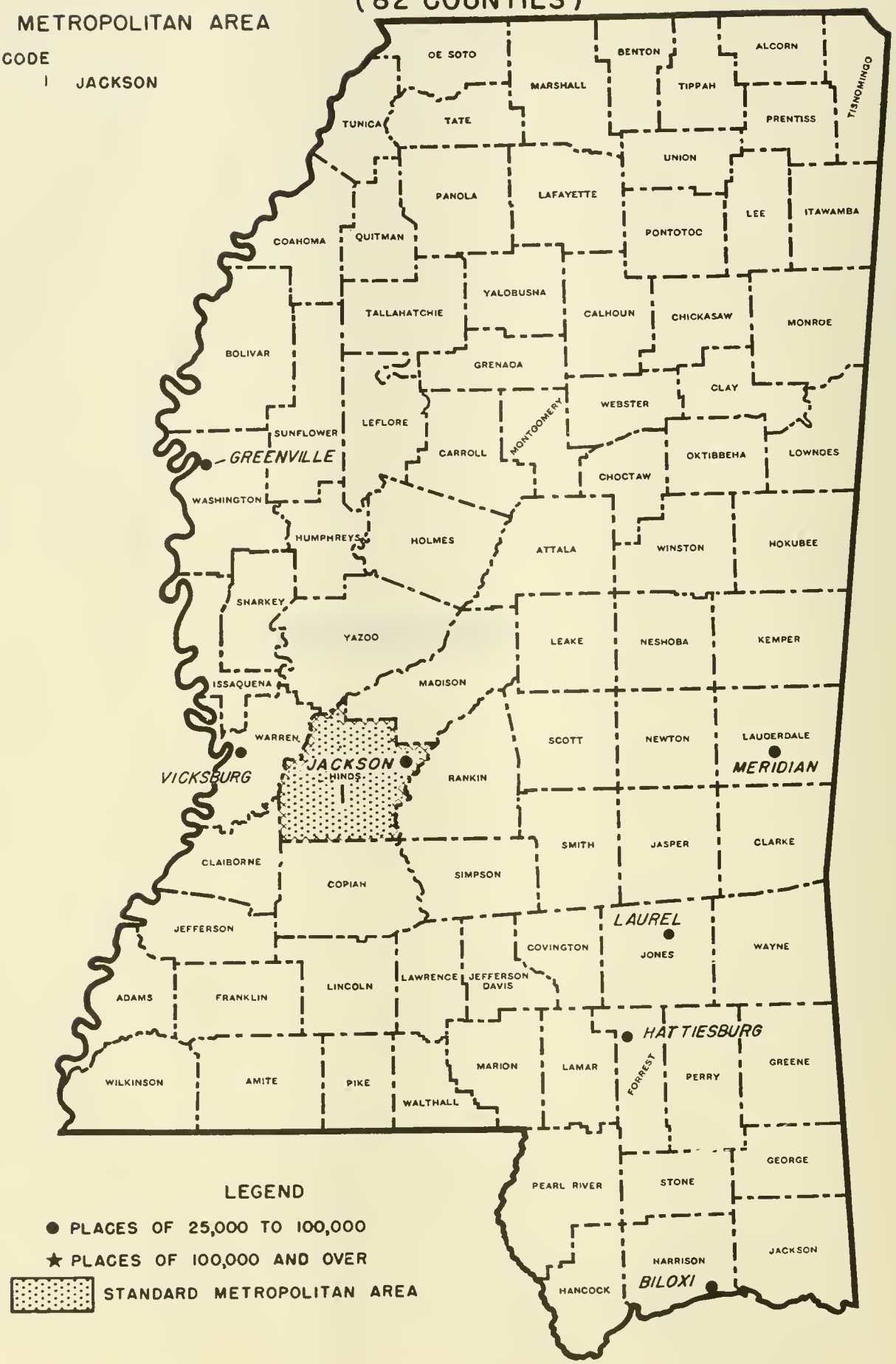
MISSISSIPPI

MISSISSIPPI
(82 COUNTIES)

STANDARD METROPOLITAN AREA

CODE

1 JACKSON



LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREA

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	1,863	XXX	70,484	XXX	XXX	46,319	883,317	14,617	14,919	14,811	15,246	1,313
Type of Operation												
Merchant wholesalers	1,095	543,830	53,739	64,424	11.8	33,757	641,666	10,583	10,714	10,837	11,007	746
Manufacturers' sales branches, sales offices	88	86,426	2,296	8,987	10.4	4,248	85,742	1,076	1,063	1,067	1,063	2
Petroleum bulk plants, terminals and LP gas facilities	442	150,282	8,521	15,508	10.3	4,584	92,029	1,439	1,451	1,453	1,469	383
Merchandise agents, brokers	147	230,635	849	5,331	2.3	1,759	35,503	1,161	1,142	1,032	1,206	127
Assemblers of farm products	91	172,658	5,079	4,542	2.6	1,971	28,377	358	549	422	501	55
Type by Kind of Business												
Merchant wholesalers	1,095	543,830	53,739	64,424	11.8	33,757	641,666	10,583	10,714	10,837	11,007	746
Grocery, confectionery, meat wholesalers	222	158,838	12,716	14,992	9.4	8,271	161,927	3,044	2,993	2,871	3,105	173
General-line grocery wholesalers	94	125,434	10,791	10,411	8.3	6,034	116,185	2,055	2,048	2,042	2,044	46
Confectionery wholesalers	24	4,069	173	547	13.4	274	5,740	112	109	110	120	24
Fish, sea food distributors	23	4,723	300	886	18.8	350	6,625	253	222	196	286	26
Meat, meat products wholesalers	23	6,069	82	530	8.7	257	4,899	117	113	102	120	27
Specialty-line grocery wholesalers	58	18,543	1,370	2,618	14.1	1,356	28,478	507	501	421	535	50
Farm products (edible) distributors	49	13,677	1,774	2,077	15.2	882	16,884	356	377	348	350	49
Poultry, poultry products distributors	12	2,480	152	262	10.6	125	2,698	86	85	84	85	12
Fresh fruit, vegetable wholesalers	37	11,197	1,622	1,815	16.2	757	14,186	270	292	264	265	37
Beer, wine, distilled spirits wholesalers	51	30,172	1,529	2,861	9.5	1,098	20,431	361	379	369	371	52
Beer, ale distributors	39	17,348	886	2,323	13.4	924	17,144	311	326	319	318	34
Wine, distilled spirits wholesalers	12	12,824	643	538	4.2	174	3,287	50	53	50	53	18
Tobacco distributors	26	25,038	1,203	1,707	6.8	905	17,036	257	264	269	275	24
Drugs, chemicals, allied products wholesalers	26	11,642	1,297	1,407	12.1	719	12,635	213	206	220	214	13
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	14	1,730	112	284	16.4	139	2,505	45	44	54	53	10
Industrial chemicals, explosives distributors	8	4,194	364	416	9.9	127	1,696	29	22	32	29	3
Paint, varnish wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	31	7,270	1,217	980	13.5	438	9,022	133	128	141	153	34
Clothing, furnishings, footwear wholesalers	13	1,515	357	215	14.2	90	2,022	36	35	33	40	15
General-line dry goods wholesalers	3	2,953	449	310	10.5	148	2,497	37	36	41	41	5
Specialty-line dry goods wholesalers	15	2,802	411	455	16.2	200	4,503	60	57	67	72	14
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	8	866	66	200	23.1	84	2,148	16	17	17	31	4
Furniture (household, office) wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	21	6,835	1,147	1,544	22.6	828	17,247	222	219	228	261	18
Coarse paper and products wholesalers	17	6,067	1,022	1,274	21.0	651	14,299	175	173	183	214	16
Printing and fine paper distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	39	72,295	4,755	2,909	4.0	1,680	28,417	736	911	1,173	857	38
Automotive wholesalers	167	31,989	5,248	7,063	22.1	3,834	76,310	1,127	1,112	1,123	1,150	90
Motor vehicle distributors	10	6,616	400	843	12.7	370	7,902	84	84	91	100	8
Automotive equipment, tire-tube wholesalers	157	25,373	4,848	6,220	24.5	3,464	68,408	1,043	1,028	1,032	1,050	82
Electrical, electronics, appliance distributors	35	23,173	2,951	3,236	14.0	1,825	28,737	378	378	390	418	12
Electrical apparatus, supplies distributors	16	16,831	2,050	2,350	14.0	1,335	18,699	213	216	234	259	5
Electrical appliance, radio, TV set wholesalers	6	4,858	687	589	12.1	345	6,589	106	106	102	104	5
Electronic parts, equipment distributors	13	1,484	214	299	20.1	145	3,449	59	56	54	55	2
Hardware, plumbing-heating goods wholesalers	29	22,058	4,440	3,768	17.1	2,225	41,875	548	553	546	547	...
Hardware wholesalers	14	14,198	3,168	2,315	16.3	1,508	29,235	383	381	356	367	...
Plumbing, heating equipment, supplies distributors	15	7,860	1,272	1,453	18.5	717	12,640	165	172	190	180	...
Lumber, construction materials distributors	100	39,928	2,245	6,719	16.8	3,251	66,150	1,055	1,054	1,109	1,119	47
Lumber, millwork wholesalers	55	24,978	1,125	2,604	10.4	1,241	26,622	442	438	455	478	28
Construction materials distributors	45	14,950	1,120	4,115	27.5	2,010	39,528	613	616	654	641	19
Machinery, equipment, supplies distributors	139	52,444	9,607	9,216	17.6	4,932	92,354	1,097	1,141	1,148	1,193	90
Air conditioning, comm. refrigeration equip., distrs	14	2,796	351	503	18.0	239	5,228	72	79	75	74	14
Commercial machines, equipment distributors	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers	16	20,140	4,743	4,016	19.9	2,309	39,341	428	433	430	441	8
Farm-garden machinery, equipment wholesalers	10	2,862	985	541	18.9	320	8,325	98	98	100	99	2
Industrial machinery, equipment distributors	38	12,860	1,660	1,601	12.4	740	15,736	194	202	213	228	12
Industrial materials, supplies distributors	9	3,052	644	590	19.3	379	5,599	76	77	79	77	6
Professional equipment, supplies distributors	11	3,540	326	619	17.5	321	4,890	62	61	63	77	3
Service establishment supply houses	28	3,591	485	940	26.2	407	8,151	106	123	122	122	21
Transportation equipment distributors	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	7	3,850	698	711	18.5	437	7,740	91	86	86	86	4
Iron, steel and products distributors	7	3,850	698	711	18.5	437	7,740	91	86	86	86	4
Nonferrous metals distributors	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers	40	3,669	377	978	26.7	426	8,709	194	199	191	215	32
Iron, steel scrap dealers	29	2,605	288	676	26.0	294	6,366	140	140	130	160	23
Waste materials dealers	11	1,064	89	302	28.4	132	2,343	54	59	61	55	9
Other merchant wholesalers	105	40,086	2,469	4,054	10.1	1,922	34,044	755	697	608	662	66
Amusement, sporting goods distributors	9	1,096	94	278	25.4	139	2,409	62	65	52	48	6
Book, magazine, newspaper wholesalers	9	1,510	187	282	18.7	168	2,947	80	78	72	69	5
Coal wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies wholesalers	27	22,122	1,052	1,194	5.4	515	10,036	203	167	145	168	19
Jewelry wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum products distributors	18	4,415	191	508	11.5	210	3,599	39	36	38	54	9
Gift, art goods, greeting card wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	40	10,198	886	1,642	16.1	828	14,207	359	339	288	312	25

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	88	86,426	2,296	8,987	10.4	4,248	85,742	1,076	1,063	1,067	1,063	2
Sales branches (with stocks)	63	45,214	2,296	5,673	12.5	3,068	61,593	793	790	803	806	...
Sales offices (without stocks)	25	41,212	...	3,314	8.0	1,180	24,149	283	273	264	257	2
Food and kindred products	39	36,756	1,118	3,965	10.8	1,910	38,173	523	517	549	536	...
Textile mill products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	...	...	...	...	...	...	...	...	...	...	...	...
Chemicals and allied products	7	7,748	166	625	8.1	205	3,800	55	51	52	50	...
Rubber products	...	...	...	...	...	...	...	...	...	...	...	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	5	6,618	178	587	8.9	241	5,745	48	54	56	57	...
Primary metal products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	16	4,756	499	1,300	27.3	815	17,011	150	149	151	147	...
Electrical machinery	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	8	25,669	67	1,947	7.6	703	14,208	201	190	170	173	2
Petroleum bulk plants, terminals and LP gas facilities	442	150,282	8,521	15,508	10.3	4,584	92,029	1,439	1,451	1,453	1,469	383
Gasoline, distillates, residuals	429	146,431	7,500	14,480	9.9	4,174	82,118	1,316	1,332	1,333	1,324	378
Bulk plants	413	129,958	5,207	13,387	10.3	3,683	70,942	1,169	1,185	1,185	1,179	378
Distributing terminals	16	16,473	2,293	1,093	6.6	591	11,176	147	147	148	145	...
Wholesale LP gas facilities	13	3,851	1,021	1,028	26.7	410	9,911	123	119	120	145	5
Merchandise agents, brokers	147	230,635	849	5,331	2.3	1,759	35,503	1,161	1,142	1,032	1,206	127
Groceries, confectionery, meats	20	22,192	...	485	2.2	156	2,379	42	41	40	48	15
Farm products (edible)	4	7,143	...	510	7.1	66	1,320	26	24	25	28	3
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	...	...	...	...	...	...	...	...	...	...	...	...
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	78	167,029	558	2,742	1.6	841	16,522	812	835	819	864	80
Cotton	28	88,995	525	525	.6	166	3,363	53	50	51	70	27
Grain	...	...	...	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	40	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	5	5,909	18	249	4.2	116	2,169	38	42	35	34	6
Electrical-electronic apparatus, equip., appliances	...	...	...	...	...	...	...	...	...	...	...	...
Hardware, plumbing, heating goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	16	16,003	7	624	3.9	223	4,719	55	50	44	55	5
Machinery, equipment, supplies	6	1,953	21	125	6.4	55	1,828	15	16	18	22	5
Metals, metalwork (except scrap)	3	854	5	48	5.6	44	849	8	8	8	8	2
Other merchandise agents, brokers	9	5,827	240	365	6.3	223	4,975	156	117	34	139	7
Assemblers of farm products	91	172,658	5,079	4,542	2.6	1,971	28,377	358	549	422	501	55
Dairy, poultry products	8	2,175	18	398	18.3	108	2,723	40	39	38	36	3
Fresh fruits, vegetables	9	2,085	4	309	14.8	88	2,166	10	194	45	46	6
Farm products (raw materials)	71	168,025	5,057	3,785	2.3	1,749	22,817	307	315	324	400	46
Farm supplies	3	373	...	50	13.4	26	671	1	1	15	19	...
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Mississippi, total	1,863	46,319	883,317	15,246	1,313	1,095	543,830	768	640,001
Adams County	49	1,829	36,528	731	36	33	19,406	16	10,597
Natchez	44	(D)	(D)	(D)	(D)	29	(D)	15	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Alcorn County	30	314	5,846	134	37	19	6,458	11	5,001
Corinth	26	(D)	(D)	(D)	(D)	16	(D)	10	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Amite County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Attala County	17	123	2,152	59	13	7	1,967	10	2,101
Kosciusko	16	(D)	(D)	(D)	(D)	7	(D)	9	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Benton County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Bolivar County	45	1,640	27,794	878	24	21	12,479	24	10,730
Cleveland	21	339	6,837	119	8	11	4,564	10	7,071
Remainder of County	24	1,301	20,957	759	16	10	7,915	14	3,659
Calhoun County	4	7	(Z)	4	4	...	...	4	849
Carroll County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Chickasaw County	11	53	1,085	38	9	3	835	8	2,147
Choctaw County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Claiborne County	9	98	2,270	45	4	4	1,038	5	1,339
Clarke County	6	103	2,101	53	5	3	1,565	3	642
Clay County	15	155	3,155	77	9	6	1,116	9	3,441
West Point	14	(D)	(D)	(D)	(D)	6	(D)	8	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Coahoma County	62	872	17,524	324	49	27	10,976	35	43,348
Clarksdale	48	623	12,533	241	42	23	8,418	25	40,144
Remainder of County	14	249	4,991	83	7	4	2,558	10	3,204
Copiah County	30	329	5,730	140	21	13	4,551	17	9,468
Covington County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
De Soto County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Forrest County	76	2,141	40,799	742	63	61	24,751	15	9,748
Hattiesburg	68	1,992	37,961	665	47	56	23,847	12	7,578
Remainder of County	8	149	2,838	77	16	5	904	3	2,170
Franklin County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
George County	9	56	1,077	25	5	3	605	6	2,068
Greene County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Grenada County	22	498	9,762	171	18	12	5,581	10	3,519
Grenada	20	(D)	(D)	(D)	(D)	11	(D)	9	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Hancock County	9	138	2,560	55	8	6	2,250	3	881
Harrison County	96	2,730	53,740	961	72	81	35,940	15	9,183
Biloxi	34	(D)	(D)	(D)	(D)	33	(D)	1	(D)
Gulfport	52	(D)	(D)	(D)	(D)	39	(D)	13	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Hinds County	310	13,985	260,607	3,642	134	215	127,841	95	97,412
Jackson	287	13,129	244,081	3,422	126	202	121,694	85	93,224
Remainder of County	23	856	16,526	220	8	13	6,147	10	4,188
Holmes County	17	(D)	(D)	(D)	(D)	6	(D)	11	(D)
Humphreys County	14	238	3,680	67	12	5	2,448	9	2,933
Issaquena County	...	...	...	...	...	...	...	...	...
Itawamba County	...	...	...	...	...	...	...	...	...
Jackson County	29	369	7,169	152	24	23	4,794	6	2,244
Pascagoula	17	230	4,554	80	12	14	3,339	3	1,706
Remainder of County	12	139	2,615	72	12	9	1,455	3	538
Jasper County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Jefferson County	1	(D)	(D)	(D)	(D)	...	(D)	1	(D)
Jefferson Davis County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Jones County	48	1,068	21,662	353	37	36	22,281	12	5,714
Laurel	45	(D)	(D)	(D)	(D)	34	(D)	11	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Kemper County	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Lafayette County	12	200	4,841	84	7	9	2,389	3	1,351
Lamar County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Lauderdale County	104	2,985	56,534	938	67	67	33,852	37	43,169
Meridian	98	(D)	(D)	(D)	(D)	65	(D)	33	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Lawrence County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Leake County	7	22	(Z)	25	7	3	187	4	1,235
Lee County	51	1,941	34,685	532	38	33	21,676	18	10,581
Tupelo	46	(D)	(D)	(D)	(D)	30	(D)	16	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Leflore County	76	2,392	48,320	725	44	41	30,944	35	126,485
Greenwood	70	(D)	(D)	(D)	(D)	39	(D)	31	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Lincoln County	32	575	11,069	212	19	22	8,338	10	4,713
Brookhaven	25	(D)	(D)	(D)	(D)	18	(D)	7	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Lowndes County	42	836	16,687	280	26	29	11,130	13	7,332
Columbus	40	(D)	(D)	(D)	(D)	28	(D)	12	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Madison County	17	165	2,157	73	15	9	2,370	8	5,548
Canton	14	(D)	(D)	(D)	(D)	7	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Marion County	19	307	6,091	98	17	15	4,777	4	1,579
Columbia	19	307	6,091	98	17	15	4,777	4	1,579
Remainder of County	...	...	...	...	...	...	...	...	...
Marshall County	12	86	1,566	31	8	3	608	9	1,828
Monroe County	23	628	9,274	178	25	12	10,030	11	2,689
Aberdeen	10	54	1,075	33	7	3	278	7	1,339
Remainder of County	13	574	8,199	145	18	9	9,752	4	1,360
Montgomery County	12	224	1,884	71	13	8	2,275	4	5,028
Neshoba County	16	206	3,757	71	15	9	3,407	7	3,273
Newton County	14	185	3,805	63	11	8	2,930	6	1,953
Noxubee County	13	182	3,828	97	13	6	1,961	7	3,964
Oktibbeha County	11	79	1,731	56	11	3	866	8	2,138
Starkville	10	(D)	(D)	(D)	(D)	3	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Panola County	11	324	6,487	64	9	5	1,086	6	1,369
Pearl River	15	119	2,739	41	16	8	1,255	7	2,308
Picayune	7	89	2,226	32	10	3	622	4	1,711
Remainder of County	8	30	513	9	6	5	633	3	597
Perry County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Pike County	39	591	13,083	223	30	28	6,979	11	5,035
McComb	28	(D)	(D)	(D)	(D)	19	(D)	9	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Pontotoc County	9	102	1,783	41	9	4	1,335	5	2,270
Prentiss County	5	16	(Z)	17	6	...	...	5	1,574
Quitman County	14	149	4,324	58	6	5	2,603	9	8,478
Rankin County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Scott County	14	177	3,619	67	10	8	4,047	6	3,013
Sharkey County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Simpson County	17	118	2,437	63	17	7	1,777	10	2,603
Smith County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Stone County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Sunflower County	31	624	12,706	214	18	11	7,408	20	22,278
Tallahatchie County	11	(D)	(D)	(D)	(D)	3	(D)	8	(D)
Tate County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Tippah County	11	113	2,167	77	7	5	1,185	6	1,538
Tishomingo County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Tunica County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Union County	17	220	3,918	96	27	8	2,991	9	2,944

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. . Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Walthall County	8	48	1,113	37	8	3	972	5	1,037
Warren County	34	801	15,030	273	27	23	15,910	11	8,109
Vicksburg	31	(D)	(D)	(D)	(D)	22	(D)	9	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Washington County	93	2,750	52,079	842	53	54	25,232	39	80,836
Greenville	66	2,204	41,595	643	39	41	18,279	25	64,522
Remainder of County	27	546	10,484	199	14	13	6,953	14	16,314
Wayne County	8	38	722	13	5	4	794	4	821
Webster County	3	33	(Z)	6	...	...	...	3	572
Wilkinson County	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Winston County	15	128	2,697	52	10	7	1,619	8	1,908
Louisville	12	(D)	(D)	(D)	(D)	5	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Yalobusha County	9	29	723	22	6	5	612	4	703
Yazoo County	22	807	16,681	223	15	10	4,944	12	18,433
Yazoo City	17	(D)	(D)	(D)	(D)	6	(D)	11	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
JACKSON STANDARD METROPOLITAN AREA--Coextensive with Hinds County, Miss						
Wholesale trade, total	310	XXX	13,985	260,607	3,642	134
Type of Operation						
Merchant wholesalers	215	127,841	10,577	193,636	2,808	109
Manufacturers' sales branches, sales offices	42	38,635	2,128	43,233	503	...
Petroleum bulk plants, terminals and LP gas facilities	18	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	32	29,041	378	6,952	104	19
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	215	127,841	10,577	193,636	2,808	109
Grocery, confectionery, meat wholesalers	19	18,234	1,166	23,796	395	11
Farm products (edible) distributors	8	1,866	163	3,005	54	11
Beer, wine, distilled spirits wholesalers	5	3,387	150	2,862	52	4
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	8	3,575	280	5,377	81	1
Dry goods, apparel wholesalers	9	4,370	230	4,469	77	11
Furniture, home furnishings wholesalers	4	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	7	3,435	485	8,752	129	...
Farm products (raw materials) merchants	7	9,412	142	3,013	33	10
JACKSON STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Automotive wholesalers	21	6,662	891	16,233	270	11
Electrical, electronics, appliance distributors	18	19,526	1,498	21,015	319	5
Hardware, plumbing-heating goods wholesalers	9	7,533	682	14,639	183	...
Lumber, construction materials distributors	21	13,453	1,217	25,656	385	5
Machinery, equipment, supplies distributors	55	21,598	2,678	48,075	581	28
Metals, metalwork (except scrap) distributors	3	1,271	107	2,643	28	3
Scrap, waste materials dealers	3	577	75	1,177	23	...
Other merchant wholesalers	16	7,712	586	9,037	137	7
Manufacturers' sales branches, sales offices	42	38,635	2,128	43,233	503	...
Petroleum bulk plants, terminals and LP gas facilities	18	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	32	29,041	378	6,952	104	19
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
HINDS COUNTY (coextensive with Jackson Standard Metropolitan Area, see table 103.)						
LAUDERDALE COUNTY						
Wholesale trade, total	104	XXX	2,985	56,534	938	67
Type of Operation						
Merchant wholesalers	67	33,852	2,104	38,770	634	49
Manufacturers' sales branches, sales offices	19	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	12	13,251	279	6,068	84	8
Merchandise agents, brokers	12	17,284	191	3,509	114	8
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	1,608	XXX	66,254	XXX	XXX	31,287	610,898	13,222	1,177
Merchant wholesalers	873	416,380	47,063	47,179	11.3	23,820	463,184	10,013	597
Manufacturers' sales branches, sales offices	71	57,421	2,012	5,049	8.8	2,636	51,875	824	3
Petroleum bulk plants, terminals and LP gas facilities	445	102,401	6,162	10,879	10.6	3,045	59,115	1,335	385
Merchandise agents, brokers	95	173,459	476	2,437	1.4	720	15,501	563	98
Assemblers of farm products	124	174,459	10,541	2,712	1.6	1,066	21,223	487	94
STANDARD METROPOLITAN AREAS									
JACKSON									
Total	241	XXX	14,619	XXX	XXX	9,987	192,746	3,345	109
Merchant wholesalers	172	105,900	12,165	14,687	13.9	8,011	153,512	2,728	86
Manufacturers' sales branches, sales offices	33	29,065	639	2,790	9.6	1,447	28,288	412	...
Petroleum bulk plants, terminals and LP gas facilities	15	9,051	1,466	944	10.4	368	6,686	126	7
Merchandise agents, brokers	13	14,931	8	388	2.6	121	3,329	50	10
Assemblers of farm products	8	2,104	341	79	3.8	40	931	29	6
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
HINDS COUNTY (See Jackson Standard Metropolitan Area)									
LAUDERDALE COUNTY									
Total	92	XXX	3,191	XXX	XXX	2,725	52,163	1,184	49
Merchant wholesalers	65	34,832	2,726	4,238	12.2	2,252	42,485	993	38
Other operating types	27	30,452	465	1,539	5.1	473	9,678	191	11

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

MISSOURI

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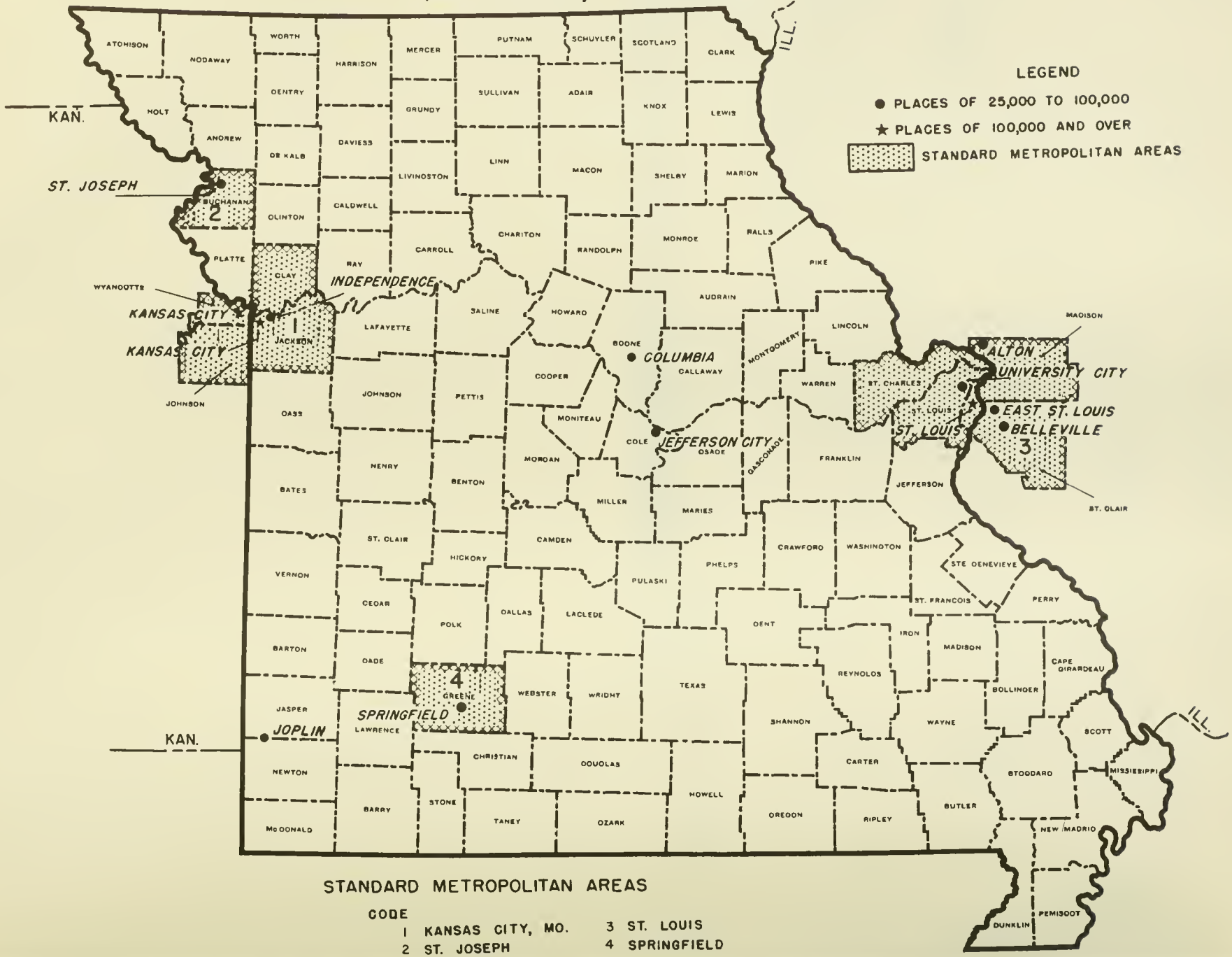
MISSOURI
(114 COUNTIES, 1 INDEPENDENT CITY)



STANDARD METROPOLITAN AREAS

CODE

1 KANSAS CITY, MO.	3 ST. LOUIS
2 ST. JOSEPH	4 SPRINGFIELD

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 25-4, 25-11, 25-14.

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Wholesale trade, total	7,604	XXX	432,663	XXX	XXX	380,198	7,433,204	86,964	86,605	87,506	88,405	4,488
Type of Operation												
Merchant wholesalers	4,377	3,248,245	297,413	423,142	13.0	233,146	4,560,814	55,111	54,892	55,402	55,997	2,731
Manufacturers' sales branches, sales offices	918	2,752,205	108,115	225,205	8.2	110,706	2,178,768	22,075	21,872	22,099	22,067	2
Petroleum bulk plants, terminals and LP gas facilities	1,135	369,056	16,879	42,485	11.5	12,997	242,456	3,296	3,273	3,335	3,361	887
Merchandise agents, brokers	827	1,595,275	1,282	39,099	2.4	16,889	312,270	4,117	4,137	4,186	4,111	653
Assemblers of farm products	347	244,807	8,974	14,966	6.1	6,460	138,896	2,365	2,431	2,484	2,869	215
Type by Kind of Business												
Merchant wholesalers	4,377	3,248,245	297,413	423,142	13.0	233,146	4,560,814	55,111	54,892	55,402	55,997	2,731
Grocery, confectionery, meat wholesalers	455	444,869	31,083	44,133	9.9	24,474	470,502	6,443	6,211	6,217	6,342	359
General-line grocery wholesalers	89	269,413	20,480	18,591	6.9	11,199	217,711	2,671	2,652	2,657	2,665	48
Confectionery wholesalers	45	9,584	1,046	1,178	12.3	711	13,738	201	204	202	205	35
Fish, sea food distributors	14	7,172	908	1,141	15.9	592	12,583	168	161	161	166	14
Meat, meat products wholesalers	96	56,437	1,331	7,782	13.8	3,786	76,270	870	851	883	932	122
Specialty-line grocery wholesalers	211	102,263	7,318	15,441	15.1	8,186	150,200	2,533	2,343	2,314	2,374	140
Farm products (edible) distributors	295	154,685	2,966	15,897	10.3	8,030	164,069	2,242	2,249	2,243	2,352	315
Poultry, poultry products distributors	91	40,896	975	3,601	8.8	1,615	35,702	570	586	590	658	105
Fresh fruit, vegetable wholesalers	204	113,789	1,991	12,296	10.8	6,415	128,367	1,672	1,663	1,653	1,694	210
Beer, wine, distilled spirits wholesalers	188	136,713	18,349	15,450	11.3	7,911	154,709	1,766	1,785	1,820	1,811	102
Beer, ale distributors	125	39,160	3,039	6,708	17.1	3,138	60,805	768	803	839	771	90
Wine, distilled spirits wholesalers	63	97,553	15,310	8,742	9.0	4,773	93,904	998	982	981	1,040	12
Tobacco distributors	61	91,978	3,587	4,692	5.1	2,815	45,675	769	765	799	703	37
Drugs, chemicals, allied products wholesalers	149	87,854	9,858	15,853	18.0	8,971	172,772	2,188	2,209	2,220	2,252	65
General-line drug wholesalers	11	45,335	5,614	6,247	13.8	3,930	69,218	1,051	1,039	1,020	1,008	...
Specialty-line drug, toiletries wholesalers	71	16,892	1,545	4,195	24.8	2,276	46,687	585	585	595	634	36
Industrial chemicals, explosives distributors	39	20,329	1,960	4,264	21.0	2,136	43,762	372	395	416	424	8
Paint, varnish wholesalers	28	5,298	739	1,147	21.6	629	13,105	180	190	189	186	21
Dry goods, apparel wholesalers	178	194,449	30,003	30,104	15.5	17,007	290,514	3,759	3,731	3,896	3,929	105
Clothing, furnishings, footwear wholesalers	123	68,359	7,171	9,838	14.4	5,223	103,613	1,155	1,100	1,271	1,320	72
General-line dry goods wholesalers	9	109,147	20,598	17,539	16.1	10,429	160,146	2,269	2,288	2,306	2,264	3
Specialty-line dry goods wholesalers	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	123	61,716	8,389	11,529	18.7	6,435	115,385	1,449	1,434	1,432	1,479	62
Furniture (household, office) wholesalers	60	18,555	2,515	4,111	22.2	2,110	36,867	513	498	485	479	28
Home furnishings, floor coverings wholesalers	63	43,161	5,874	7,418	17.2	4,325	78,518	936	936	947	1,000	34
Paper, allied products wholesalers	118	109,540	10,351	18,884	17.2	11,001	249,191	2,430	2,441	2,531	2,463	53
Coarse paper and products wholesalers	46	56,340	4,590	9,901	17.6	5,410	132,317	1,207	1,210	1,236	1,228	14
Printing and fine paper distributors	29	46,571	5,015	7,226	15.5	4,630	98,067	939	950	1,004	931	4
Stationery, office supplies wholesalers	39	6,132	589	1,593	26.0	913	17,946	262	259	269	265	32
Wallpaper wholesalers	4	497	157	164	33.0	48	861	22	22	22	19	3
Farm products (raw materials) merchants	138	477,135	8,410	13,331	2.8	6,119	115,681	1,443	1,510	1,566	1,557	108
Automotive wholesalers	485	154,452	23,243	30,009	19.4	17,649	345,119	4,424	4,434	4,348	4,454	270
Motor vehicle distributors	44	40,672	1,894	3,858	9.5	1,922	34,139	420	442	437	404	18
Automotive equipment, tire-tube wholesalers	441	113,780	21,349	26,151	23.0	15,727	310,980	4,004	3,992	3,911	4,050	252
Electrical, electronics, appliance distributors	173	211,286	22,699	27,983	13.2	15,911	303,055	3,357	3,333	3,312	3,316	67
Electrical apparatus, supplies distributors	78	89,645	9,897	12,164	13.6	7,278	137,027	1,531	1,508	1,510	1,496	26
Electrical appliance, radio, TV set wholesalers	53	107,266	10,517	12,809	11.9	7,006	136,538	1,416	1,427	1,411	1,395	13
Electronic parts, equipment distributors	42	14,375	2,285	3,010	20.9	1,627	29,490	410	398	391	425	28
Hardware, plumbing-heating goods wholesalers	155	150,526	27,171	31,178	20.7	16,972	322,573	3,832	3,983	4,039	3,994	60
Hardware wholesalers	54	83,334	15,683	20,230	24.3	10,627	199,793	2,407	2,587	2,632	2,539	27
Plumbing, heating equipment, supplies distributors	101	67,192	11,488	10,948	16.3	6,345	122,780	1,425	1,396	1,407	1,455	33
Lumber, construction materials distributors	265	182,795	11,221	27,398	15.0	15,352	297,900	3,352	3,411	3,386	3,670	108
Lumber, millwork wholesalers	98	107,498	6,210	10,760	10.0	5,926	104,439	1,411	1,365	1,337	1,362	38
Construction materials distributors	167	75,297	5,011	16,638	22.1	9,426	193,461	1,941	2,046	2,049	2,308	70
Machinery, equipment, supplies distributors	781	328,445	42,258	72,837	22.2	41,096	821,164	8,704	8,705	8,710	8,762	457
Air conditioning, comm. refrigeration equip., distrs	61	17,318	2,826	4,097	23.7	2,205	43,517	384	425	444	409	43
Commercial machines, equipment distributors	90	19,452	2,495	5,367	27.6	2,947	55,771	735	710	718	804	70
Construction machinery, equipment dealers	50	54,074	10,286	10,405	19.2	5,838	117,142	1,076	1,070	1,064	1,105	27
Farm-garden machinery, equipment wholesalers	37	29,414	3,653	4,714	16.0	2,241	41,125	515	531	525	523	21
Industrial machinery, equipment distributors	126	59,439	4,279	9,807	16.5	5,056	91,924	916	922	956	932	82
Industrial materials, supplies distributors	128	64,059	6,954	14,310	22.3	8,333	180,091	1,796	1,785	1,752	1,769	57
Professional equipment, supplies distributors	87	39,657	6,533	11,323	28.6	7,131	136,853	1,662	1,638	1,633	1,629	37
Service establishment supply houses	183	39,451	4,614	11,388	28.9	6,635	140,202	1,476	1,482	1,476	1,458	107
Transportation equipment distributors	19	5,581	618	1,426	25.6	710	14,539	144	142	142	133	13
Metals, metalwork (except scrap) distributors	85	81,599	13,931	13,596	16.7	7,296	133,677	1,464	1,448	1,433	1,466	36
Iron, steel and products distributors	71	62,255	11,798	10,777	17.3	5,944	110,424	1,208	1,189	1,175	1,180	32
Nonferrous metals distributors	14	19,344	2,133	2,819	14.6	1,352	23,253	256	259	258	286	4
Scrap, waste materials dealers	231	60,618	3,309	9,794	16.2	5,060	96,487	1,499	1,576	1,636	1,646	206
Iron, steel scrap dealers	130	41,752	2,153	5,596	13.4	2,699	51,105	742	752	792	785	121
Waste materials dealers	101	18,866	1,156	4,198	22.3	2,361	45,382	757	824	844	861	85
Other merchant wholesalers	497	319,585	30,585	40,474	12.7	21,047	462,341	5,990	5,667	5,814	5,801	321
Amusement, sporting goods distributors	71	38,105	4,097	5,146	13.5	2,778	60,673	851	835	870	858	37
Book, magazine, newspaper wholesalers	40	9,984	631	2,002	20.1	1,177	19,895	427	393	378	375	26
Coal wholesalers	19	10,874	116	1,790	16.5	520	9,480	128	116	125	132	6
Farm supplies wholesalers	100	82,842	14,307	7,790	9.4	4,376	104,009	1,135	1,098	1,231	1,259	75
Jewelry wholesalers	60	19,921	3,737	4,640	23.3	2,381	52,352	604	599	611	646	55
Petroleum products distributors	61	36,137	1,037	3,988	11.0	1,991	38,563	364	373	417	426	35
Gift, art goods, greeting card wholesalers	23	4,629	310	1,442	31.2	614	14,771	182	177	218	301	15
Flower, bulb, plant wholesalers	21	4,535	272	826	18.2	489	10,529	123	120	117	131	9
Miscellaneous products merchant wholesalers	102	112,558	6,078	12,850	11.4	6,721	152,069	2,176	1,956	1,847	1,673	63

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	918	2,752,205	108,115	225,205	8.2	110,706	2,178,768	22,075	21,872	22,099	22,067	2
Sales branches (with stocks)	580	1,645,692	108,115	176,251	10.7	86,769	1,715,654	17,955	17,761	18,013	17,905	2
Sales offices (without stocks)	338	1,106,513	...	48,954	4.4	23,937	463,114	4,120	4,111	4,086	4,162	...
Food and kindred products	123	273,474	5,066	28,574	10.4	11,566	233,630	2,420	2,432	2,543	2,695	...
Sales branches (with stocks)	89	206,936	5,066	22,374	10.8	9,370	185,465	1,987	2,008	2,122	2,090	...
Sales offices (without stocks)	34	66,538	...	6,200	9.3	2,196	48,165	433	424	421	605	...
Textile mill products	20	38,322	901	1,949	5.1	1,467	27,653	249	227	283	271	...
Sales branches (with stocks)	11	22,787	901	1,354	5.9	1,107	21,639	195	174	229	217	...
Sales offices (without stocks)	9	15,535	...	595	3.8	360	6,014	54	53	54	54	...
Apparel and related products	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	19	40,756	424	2,117	5.2	1,130	22,713	227	225	228	230	...
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	112	355,513	9,238	45,156	12.7	17,310	341,562	3,418	3,419	3,425	3,396	2
Sales branches (with stocks)	72	196,713	9,238	30,829	15.7	10,353	203,905	2,246	2,228	2,244	2,229	2
Sales offices (without stocks)	40	158,800	...	14,327	9.0	6,957	137,657	1,172	1,191	1,181	1,167	...
Rubber products	22	67,045	5,617	7,518	11.2	3,560	72,819	716	707	722	703	...
Sales branches (with stocks)	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	47	118,788	2,069	8,269	7.0	5,266	102,830	1,026	1,082	1,026	1,054	...
Sales branches (with stocks)	14	29,380	2,069	5,128	17.5	3,663	71,917	770	826	763	790	...
Sales offices (without stocks)	33	89,408	...	3,141	3.5	1,603	30,913	256	256	263	264	...
Primary metal products	65	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	55	402,403	...	8,828	2.2	4,412	89,478	1,737	730	752	744	...
Fabricated metal products	54	140,587	3,403	6,329	4.5	3,995	78,853	684	689	713	687	...
Sales branches (with stocks)	36	42,460	3,403	4,757	11.2	3,162	63,006	544	548	585	549	...
Sales offices (without stocks)	18	98,127	...	1,572	1.6	833	15,847	140	141	128	138	...
Machinery (except electrical)	183	287,488	24,052	33,865	11.8	21,676	423,823	4,262	4,174	4,220	4,170	...
Sales branches (with stocks)	133	232,039	24,052	30,075	13.0	19,753	389,742	3,905	3,839	3,871	3,866	...
Sales offices (without stocks)	50	55,449	...	3,790	6.8	1,923	34,081	357	335	349	304	...
Electrical machinery	73	245,459	9,684	20,006	8.2	10,032	193,196	1,822	1,824	1,840	1,843	...
Sales branches (with stocks)	43	205,465	9,684	18,208	8.9	8,942	173,665	1,685	1,689	1,705	1,704	...
Sales offices (without stocks)	30	39,994	...	1,798	4.5	1,090	19,531	137	135	135	139	...
Transportation equipment	43	374,959	11,392	16,525	4.4	8,743	172,409	1,891	1,772	1,785	1,804	...
Sales branches (with stocks)	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	47	23,822	1,513	5,418	22.7	3,167	61,504	709	725	740	731	...
Sales branches (with stocks)	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	69	111,804	1,888	8,729	7.8	5,036	109,778	1,146	1,158	1,166	1,105	...
Sales branches (with stocks)	33	20,015	1,888	3,705	18.5	2,460	62,185	657	665	676	648	...
Sales offices (without stocks)	36	91,789	...	5,024	5.5	2,576	47,593	489	493	490	457	...
Petroleum bulk plants, terminals and LP gas facilities	1,135	369,056	16,879	42,485	11.5	12,997	242,456	3,296	3,273	3,335	3,361	887
Gasoline, distillates, residuals	1,106	364,482	16,586	41,328	11.3	12,363	230,039	3,121	3,100	3,157	3,178	883
Bulk plants	1,089	310,862	12,490	37,464	12.0	10,758	199,001	2,720	2,679	2,710	2,773	883
Distributing terminals	17	53,620	4,096	3,864	7.2	1,605	31,038	401	421	447	405	...
Wholesale LP gas facilities	29	4,574	293	1,157	25.3	634	12,417	175	173	178	183	4
Merchandise agents, brokers	827	1,595,275	1,282	39,099	2.4	16,889	312,270	4,117	4,137	4,186	4,111	653
Grocery, confectioonery, meats	93	212,350	50	5,158	2.4	2,552	50,385	467	478	488	497	73
Groceries (combination of food lines)	7	21,821	...	853	3.9	435	9,022	78	82	82	79	7
Canned foods	35	67,576	5	1,933	2.9	1,019	18,421	189	189	187	192	28
Coffee, tea, spices	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous grocery products	28	24,074	28	883	3.7	359	8,080	74	79	90	99	24
Farm products (edible)	33	62,709	10	1,735	2.8	654	11,508	130	129	130	131	17
Dairy, poultry products	12	23,722	...	459	1.9	150	2,869	34	34	35	36	7
Fruits, vegetables	21	38,987	10	1,276	3.3	504	8,639	96	95	95	95	10
Drugs, chemicals, paints	11	13,805	82	670	4.9	535	5,992	88	91	95	82	7
Drugs, proprietaries, toiletries	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
- Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	23	15,787	23	771	4.9	187	3,634	41	41	39	44	21
Clothing, furnishings (men's, women's)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories	12	4,525	...	270	6.0	45	868	13	14	12	17	9
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	4	8,160	...	363	4.4	106	2,069	13	13	13	13	6
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	21	51,308	2	1,935	3.8	607	11,441	110	111	116	110	10
Hosiery	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings	12	8,074	9	490	6.1	99	1,611	30	25	20	29	6
Paper, allied products	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	185	771,435	226	7,777	1.0	3,624	67,689	1,552	1,547	1,587	1,479	158
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	27	139,769	150	1,449	1.0	713	12,767	151	144	151	142	11
Hides, skins, raw furs	6	8,599	...	157	1.8	41	718	9	10	8	8	5
Livestock	148	618,949	74	5,981	1.0	2,813	54,072	1,380	1,377	1,416	1,317	139
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	22	22,190	75	970	4.4	398	8,257	81	83	81	85	13
Electrical-electronic apparatus, equip., appliances	78	62,980	58	3,784	6.0	1,357	27,348	228	228	230	241	46
Electrical apparatus, supplies	52	30,150	46	1,997	6.6	729	14,685	129	133	135	136	45
Appliances, radios, TV sets	11	16,387	12	779	4.8	274	4,947	35	34	37	46	9
Electronic parts, equipment	15	16,443	...	1,008	6.1	354	7,716	64	61	58	59	12
Hardware, plumbing-heating goods	41	25,035	90	2,008	8.0	738	13,482	128	131	131	134	39
Hardware	10	8,782	3	657	7.5	186	2,949	30	30	28	29	12
Plumbing, heating goods	31	16,253	87	1,351	8.3	552	10,533	98	101	103	105	27
Lumber, construction materials	37	25,599	58	1,039	4.1	382	7,918	93	94	95	100	39
Lumber, millwork	22	21,393	...	692	3.2	236	4,193	49	47	48	54	28
Construction materials (except lumber)	15	4,206	58	347	8.3	146	3,725	44	47	47	46	11
Machinery, equipment, supplies	126	73,031	331	4,838	6.6	2,070	37,666	510	526	499	515	102
Air conditioning, commercial refrigeration equipment	6	11,420	3	171	1.5	81	1,002	11	11	11	11	3
Commercial machines, equipment	8	1,316	7	117	8.9	45	866	11	12	12	12	6
Construction machinery, equipment	4	2,276	4	142	6.2	68	1,364	11	10	11	10	1
Farm-garden machinery, equipment	...	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies	73	35,266	285	3,231	9.2	1,442	26,320	402	417	391	412	64
Professional equipment, supplies	4	747	3	75	10.0	20	(Z)	5	4	6	6	3
Service establishment equipment, supplies	23	19,036	29	916	4.8	369	6,916	58	54	56	53	19
Transportation (exc. automotive) equip., supplies	8	2,970	...	186	6.3	45	814	12	12	12	11	6
Metals, metalwork (except scrap)	24	99,738	24	1,636	1.6	759	14,403	118	117	117	115	14
Iron, steel and products	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	99	102,071	185	5,644	5.5	2,702	46,519	482	485	500	487	66
Scrap iron and steel	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	10	7,465	...	498	6.7	103	2,010	25	23	23	23	13
Books, magazines, newspapers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	8	16,340	...	1,295	7.9	451	10,372	93	91	88	85	1
Farm supplies	13	16,387	56	414	2.5	187	3,136	36	37	41	42	6
Jewelry	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	7	13,861	3	433	3.1	298	4,180	43	44	50	47	3
General merchandise	14	13,629	...	1,150	8.4	723	13,616	139	139	149	136	6
Miscellaneous products, agents, brokers, n.e.c.	42	31,509	126	1,671	5.3	682	11,718	125	130	130	132	31
Assemblers of farm products	347	244,807	8,974	14,966	6.1	6,460	138,896	2,365	2,431	2,484	2,869	215
Dairy, poultry products	55	14,627	187	1,308	8.9	629	12,627	310	316	313	299	51
Fresh fruits, vegetables	18	5,341	65	1,446	27.1	287	4,987	71	75	71	76	19
Farm products (raw materials)	243	213,407	8,111	11,325	5.3	5,181	114,241	1,840	1,892	1,923	2,336	110
Farm supplies	31	11,432	611	887	7.8	363	7,041	144	148	177	158	35
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Missouri, total	7,604	380,198	7,433,204	88,405	4,488	4,377	3,248,245	3,227	4,961,343
Adair County	37	428	8,261	174	36	25	7,237	12	2,953
Kirksville	31	386	7,417	149	22	22	7,125	9	2,302
Remainder of County	6	42	844	25	4	3	112	3	651
Andrew County	10	22	(Z)	11	10	3	212	7	1,006
Atchison County	30	217	4,695	95	32	6	690	24	7,951
Audrain County	49	788	15,188	247	29	23	10,122	26	7,477
Mexico	30	669	12,734	199	18	15	9,229	15	4,736
Remainder of County	19	119	2,454	48	11	8	893	11	2,741
Barry County	28	619	11,134	152	22	12	9,555	16	1,939
Barton County	20	158	2,733	49	15	4	782	16	3,636
Bates County	39	387	8,117	137	30	12	2,045	27	5,659
Benton County	10	75	1,685	35	8	3	110	7	1,410
Bollinger County	5	14	(Z)	10	5	...	...	5	560
Boone County	60	2,841	67,743	1,495	32	30	8,973	30	39,878
Columbia	45	2,605	63,461	1,406	24	25	6,256	20	36,760
Remainder of County	15	236	4,282	89	8	5	2,717	10	3,118
Buchanan County	185	8,382	183,965	2,131	136	119	120,277	66	247,218
St. Joseph	152	7,473	165,967	1,932	95	109	92,073	43	66,390
Remainder of County	33	909	17,998	199	41	10	28,204	23	180,828
Butler County	43	792	15,929	292	28	27	8,435	16	5,074
Poplar Bluff	37	(D)	(D)	(D)	(D)	26	(D)	11	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Caldwell County	22	155	3,204	60	16	4	751	18	2,161
Callaway County	20	162	3,383	63	18	8	883	12	2,392
Fulton	13	(D)	(D)	(D)	(D)	6	(D)	7	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Camden County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Cape Girardeau County	79	1,728	33,681	512	45	50	16,528	29	10,393
Cape Girardeau	63	1,616	31,564	469	33	43	15,828	20	8,602
Remainder of County	16	112	2,117	43	12	7	700	9	1,791
Carroll County	32	251	5,012	91	27	5	595	27	8,835
Carter County	...	(D)	(D)	(D)	(D)	...	...	...	(D)
Cass County	31	207	4,108	67	39	9	1,498	22	5,204
Cedar County	6	27	508	10	0	3	796	3	498
Chariton County	16	204	3,740	61	11	6	633	10	3,615
Christian County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Clark County	13	112	2,181	42	13	4	1,101	9	4,273
Clay County	109	9,549	185,382	2,028	33	57	72,139	52	79,970
Excelsior Springs (part)[1]	11	103	2,612	30	8	5	291	6	1,319
Kansas City (part)[2]	17	538	10,885	131	7	13	18,468	4	6,096
Remainder of County	81	8,908	171,885	1,867	18	39	53,380	42	72,555
Clinton County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Cole County	55	1,315	25,042	312	32	30	15,992	25	4,753
Jefferson City	44	1,047	20,361	247	25	26	14,469	18	3,776
Remainder of County	11	268	4,681	65	7	4	1,523	7	977
Cooper County	29	317	5,660	112	18	9	2,883	20	4,784
Boonville	21	276	4,937	83	10	9	2,883	12	2,115
Remainder of County	8	41	723	29	8	...	...	8	2,669
Crawford County	13	56	985	25	10	7	855	6	1,233
Dade County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Dallas County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Daviess County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
De Kalb County	16	(D)	(D)	(D)	(D)	2	(D)	14	(D)
Dent County	11	101	1,984	34	11	4	2,083	7	887
Douglas County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Dunklin County	60	868	16,179	344	36	25	9,684	35	8,217
Kennett	25	394	6,771	136	15	14	4,996	11	2,498
Remainder of County	35	474	9,408	208	21	11	4,688	24	5,719

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Excelsior Springs is in Clay and Ray Counties. [2]Kansas City is in Clay and Jackson Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Franklin County	52	1,032	20,495	361	34	23	6,479	29	7,500
Washington	17	389	7,801	134	11	13	4,079	4	977
Remainder of County	35	643	12,694	227	23	10	2,400	25	6,523
Gasconade County	18	81	2,121	45	16	6	1,043	12	2,196
Gentry County	23	147	2,790	69	29	6	2,338	17	1,814
Greene County	236	8,943	170,294	2,405	149	184	90,448	52	73,027
Springfield	217	8,545	162,839	2,294	134	171	87,867	46	70,280
Remainder of County	19	398	7,455	111	15	13	2,581	6	2,747
Grundy County	17	111	2,135	60	13	7	1,517	10	1,680
Trenton	14	105	2,015	51	10	7	1,517	7	1,294
Remainder of County	3	6	(Z)	9	3	...	...	3	386
Harrison County	23	244	5,386	81	18	7	1,542	16	3,999
Henry County	37	318	8,288	109	25	13	3,289	24	5,448
Clinton	20	229	6,431	70	14	10	3,003	10	2,197
Remainder of County	17	89	1,857	39	11	3	286	14	3,251
Hickory County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Holt County	18	75	1,716	33	9	3	252	15	1,964
Howard County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Howell County	26	341	6,072	128	20	18	5,179	8	1,766
Iron County	10	28	646	20	14	4	132	6	707
Jackson County	1,740	108,300	2,138,749	23,718	966	1,093	1,047,380	647	1,748,052
Independence	35	953	17,386	267	25	25	6,740	10	14,825
Kansas City (part)[2]	1,655	106,321	2,097,651	23,205	908	1,043	1,033,793	612	1,717,487
Remainder of County	50	1,026	23,712	246	33	25	6,847	25	15,740
Jasper County	211	7,064	145,279	1,885	145	142	73,103	69	63,089
Carthage	22	533	9,779	122	22	11	6,194	11	13,786
Joplin (part)[3]	164	6,124	127,348	1,619	102	115	62,059	49	45,641
Webb City	11	197	3,719	68	10	8	2,241	3	769
Remainder of County	14	210	4,433	76	11	8	2,609	6	2,893
Jefferson County	44	913	17,970	274	33	24	7,881	20	6,735
De Soto	8	66	1,316	21	6	4	1,438	4	596
Festus	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Remainder of County	30	(D)	(D)	(D)	(D)	15	(D)	15	(D)
Johnson County	31	163	3,083	91	29	10	1,576	21	4,804
Warrensburg	13	80	1,620	49	9	3	530	10	1,669
Remainder of County	18	83	1,463	42	20	7	1,046	11	3,135
Knox County	11	40	818	30	6	3	110	8	1,717
Laclede County	24	388	7,436	124	18	15	5,477	9	2,018
Lebanon	20	(D)	(D)	(D)	(D)	12	(D)	8	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Lafayette County	41	518	8,560	159	26	13	2,643	28	6,095
Lexington	13	186	3,253	63	4	7	1,955	6	829
Remainder of County	28	332	5,307	96	22	6	688	22	5,266
Lawrence County	19	103	1,941	45	16	7	1,268	12	1,626
Lewis County	18	352	7,129	122	14	9	5,777	9	11,287
Lincoln County	20	211	4,454	61	12	6	2,040	14	2,875
Linn County	32	224	4,784	89	26	9	2,680	23	3,323
Brookfield	17	(D)	(D)	(D)	(D)	6	(D)	11	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	3	(D)	12	(D)
Livingston County	36	1,086	22,226	321	21	20	10,551	16	6,438
Chillicothe	33	(D)	(D)	(D)	(D)	19	(D)	14	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
McDonald County	14	112	1,922	53	10	4	415	10	2,489
Macon County	36	429	8,875	136	30	14	3,476	22	9,305
Madison County	11	126	2,375	49	6	4	252	7	1,577
Maries County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Marion County	55	1,167	21,941	371	38	39	12,460	16	9,086
Hannibal (part)[4]	44	910	17,188	266	32	32	8,499	12	5,181
Remainder of County	11	257	4,753	105	6	7	3,961	4	3,905
Mercer County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Miller County	13	122	2,311	41	8	3	677	10	1,874
Mississippi County	22	590	10,878	185	17	7	1,605	15	12,972
Charleston	12	(D)	(D)	(D)	(D)	5	(D)	7	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[2]Kansas City is in Clay and Jackson Counties. [3]Joplin is in Jasper and Newton Counties. [4]Hannibal is in Marion and Ralls Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Moniteau County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Monroe County	21	122	2,348	63	12	5	1,174	16	4,033
Montgomery County	21	124	2,402	51	16	10	710	11	1,882
Morgan County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
New Madrid County	26	496	10,073	157	17	10	4,108	16	7,339
Sikeston (part)[5]	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	23	(D)	(D)	(D)	(D)	8	(D)	15	(D)
Newton County	24	159	3,351	72	19	12	1,427	12	2,975
Joplin (part)[3]	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Neosho	17	(D)	(D)	(D)	(D)	7	(D)	10	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Nodaway County	42	335	7,029	141	37	11	4,005	31	6,761
Maryville	20	258	4,899	94	20	7	3,705	13	3,674
Remainder of County	22	77	2,130	47	17	4	300	18	3,087
Oregon County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Osage County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Ozark County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Pemiscot County	36	527	12,122	184	22	18	4,383	18	5,131
Caruthersville	20	341	8,490	126	13	12	2,598	8	3,105
Remainder of County	16	186	3,632	58	9	6	1,785	10	2,026
Perry County	18	137	2,775	58	14	8	754	10	1,385
Pettis County	63	1,205	22,652	419	45	41	13,574	22	4,702
Sedalia	55	(D)	(D)	(D)	(D)	39	(D)	16	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Phelps County	33	410	8,302	139	28	15	3,416	18	5,864
Rolla	24	(D)	(D)	(D)	(D)	12	(D)	12	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	3	(D)	6	(D)
Pike County	19	101	1,935	38	13	7	383	12	1,980
Platte County	21	174	3,799	73	18	5	1,057	16	5,873
Polk County	19	116	2,076	51	14	6	605	13	2,840
Pulaski County	11	65	1,343	20	8	4	1,059	7	1,152
Putnam County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Ralls County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Hannibal (part)[4]	...	...	...	...	...	...	...	...	...
Remainder of County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Randolph County	35	599	10,694	178	18	19	5,296	16	4,781
Moberly	27	(D)	(D)	(D)	(D)	13	(D)	14	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Ray County	26	141	2,801	58	17	8	843	18	3,636
Excelsior Springs (part)[1]	...	...	...	...	...	...	...	...	...
Remainder of County	26	141	2,801	58	17	8	843	18	3,636
Reynolds County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Ripley County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
St. Charles County	32	454	9,267	133	17	17	4,286	15	4,964
St. Charles	18	318	5,947	82	12	9	2,656	9	2,012
Remainder of County	14	136	3,320	51	5	8	1,630	6	2,952
St. Clair County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
St. Francois County	39	747	15,096	217	28	22	11,148	17	3,334
Flat River	13	220	4,309	59	12	7	2,269	6	1,308
Remainder of County	26	527	10,787	158	16	15	8,879	11	2,026
St. Louis County	370	14,131	263,459	3,614	202	246	107,631	124	118,154
Berkeley	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Brentwood	19	1,488	27,259	305	4	13	6,858	6	4,322
Clayton	67	3,702	70,114	745	31	25	7,432	32	69,659
Ferguson	3	42	756	7	3	3	582	...	...
Jennings	4	44	827	16	3	4	262	...	...
Kinloch	...	...	...	...	...	...	...	...	...
Kirkwood	23	378	6,651	75	11	16	1,940	7	3,113
Ladue	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Maplewood	20	1,024	12,241	154	12	15	4,271	5	2,585
Overland	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Pine Lawn	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Richmond Heights	23	314	5,477	62	21	8	585	15	10,561
University City	52	1,421	25,450	320	28	35	23,175	17	6,455
Webster Groves	14	144	3,256	40	10	9	1,169	5	748
Wellston	14	639	14,941	168	7	10	4,747	4	2,736
Remainder of County	119	3,723	73,483	854	66	91	49,674	28	15,807
St. Louis City (not part of St. Louis County)	2,430	192,911	3,726,181	41,849	1,140	1,595	1,458,392	835	2,242,132

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[1]Excelsior Springs is in Clay and Ray Counties. [3]Joplin is in Jasper and Newton Counties. [4]Hannibal is in Marion and Ralls Counties. [5]Sikeston is in New Madrid and Scott Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Ste. Genevieve County	13	156	3,004	41	10	6	1,225	7	1,209
Saline County	36	521	9,896	267	19	10	6,310	26	4,464
Marshall	17	(D)	(D)	(D)	(D)	7	(D)	10	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	3	(D)	16	(D)
Schuyler County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Scotland County	14	79	1,559	56	9	3	354	11	3,056
Scott County	52	906	17,035	316	31	32	9,574	20	7,157
Sikeston (part)[5]	42	(D)	(D)	(D)	(D)	30	(D)	12	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Shannon County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Shelby County	18	116	2,321	56	13	6	614	12	3,351
Stoddard County	22	241	5,684	85	12	5	2,444	17	5,976
Stone County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Sullivan County	14	76	1,643	47	8	4	706	10	2,606
Taney County	9	55	1,169	24	7	5	307	4	875
Texas County	10	99	2,516	34	10	3	244	7	2,017
Vernon County	34	337	6,815	151	37	13	4,696	21	5,039
Nevada	26	313	6,592	134	26	13	4,696	13	3,999
Remainder of County	8	24	(Z)	17	11	...	...	8	1,040
Warren County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Washington County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Wayne County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Webster County	9	61	1,220	37	7	3	970	6	1,013
Worth County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Wright County	23	98	1,814	50	27	10	2,738	13	1,629

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[5]Sikeston is in New Madrid and Scott Counties.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
KANSAS CITY STANDARD METROPOLITAN AREA—Consists of Johnson and Wyandotte Counties, Kans., and Clay and Jackson Counties, Mo.						
Wholesale trade, total	2,105	XXX	132,908	2,631,361	29,227	1,155
Type of Operation						
Merchant wholesalers	1,304	1,270,680	77,127	1,543,155	17,908	824
Manufacturers' sales branches, sales offices	355	1,061,283	44,626	880,789	8,982	...
Petroleum bulk plants, termioals and LP gas facilities	100	75,142	2,602	48,691	648	59
Merchandise agents, brokers	316	770,383	7,634	142,283	1,478	237
Assemblers of farm products	30	80,084	919	16,443	211	35
Type by Kind of Busioess						
Merchant wholesalers	1,304	1,270,680	77,127	1,543,155	17,908	824
Grocery, confectionery, meat wholesalers	96	107,152	5,635	110,163	1,396	80
General-line grocery wholesalers	11	50,013	2,308	43,206	511	1
Confectionery wholesalers	6	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	2	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	30	22,443	1,503	31,513	382	41
Specialty-line grocery wholesalers	47	30,953	1,345	26,319	399	35
Farm products (edible) distributors	82	54,270	2,497	54,064	584	99
Poultry, poultry products distributors	21	6,253	200	4,725	76	27
Fresh fruit, vegetable wholesalers	61	48,017	2,297	49,339	508	72
Beer, wine, distilled spirits wholesalers	50	45,906	2,991	60,688	655	20
Beer, ale distributors	30	16,921	1,607	31,562	344	15
Wine, distilled spirits wholesalers	20	28,985	1,384	29,126	311	5
Tobacco distributors	13	33,767	1,014	15,539	237	6
Drugs, chemicals, allied products wholesalers	57	33,992	3,988	78,650	979	28
General-line drug wholesalers	3	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	28	7,773	1,500	29,946	387	12
Industrial chemicals, explosives distributors	17	10,454	1,028	20,513	220	6
Paint, varnish wholesalers	9	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	41	31,278	2,682	50,181	801	26
Clothing, furnishings, footwear wholesalers	27	16,912	1,435	25,102	331	19
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	10	3,620	228	5,093	49	6
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	49	(D)	(D)	(D)	(D)	(D)
Furniture (household, office) wholesalers	24	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	25	23,942	2,177	42,296	504	10
Paper, allied products wholesalers	40	35,725	2,902	63,793	606	16
Coarse paper and products wholesalers	12	(D)	(D)	(D)	(D)	(D)
Printing and fine paper distributors	13	18,571	1,470	36,664	296	1
Stationery, office supplies wholesalers	14	3,223	452	9,832	120	9
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	59	334,305	4,176	84,625	994	44
Automotive wholesalers	125	48,274	5,662	111,743	1,318	78
Motor vehicle distributors	11	11,102	667	12,626	148	6
Automotive equipment, tire-tube wholesalers	114	37,172	4,995	99,117	1,170	72
Electrical, electronics, appliance distributors	58	82,830	5,988	113,688	1,224	23
Electrical apparatus, supplies distributors	25	35,325	2,921	53,164	585	12
Electrical appliance, radio, TV set wholesalers	20	40,878	2,320	46,926	448	5
Electronic parts, equipment distributors	13	6,627	747	13,598	191	6
Hardware, plumbing-heating goods wholesalers	57	51,993	4,925	92,975	1,151	30
Hardware wholesalers	19	27,286	2,864	52,821	710	12
Plumbing, heating equipment, supplies distributors	38	24,707	2,061	40,154	441	18
Lumber, construction materials distributors	84	85,883	6,117	128,683	1,334	27
Lumber, millwork wholesalers	37	56,760	3,049	59,305	634	6
Construction materials distributors	47	29,123	3,068	69,378	700	21
KANSAS CITY STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Coo.						
Merchant wholesalers—Coo.						
Machinery, equipment, supplies distributors	276	126,161	14,121	260,266	2,968	181
Air cooditioning, comm. refrigeration equip., distrs.	18	7,422	573	11,094	120	14
Commercial machines, equipment distributors	29	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers	17	23,930	2,549	45,963	446	14
Farm-garden machinery, equipment wholesalers	16	13,348	949	17,583	222	7
Industrial machinery, equipment distributors	49	25,119	2,369	43,084	427	31
Industrial materials, supplies distributors	40	20,228	2,455	45,046	509	19
Professional equipment, supplies distributors	39	13,541	1,905	35,011	444	23
Service establishment supply houses	59	13,940	2,347	44,429	517	34
Transportation equipment distributors	9	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	27	29,117	2,424	48,639	492	10
Iron, steel and products distributors	22	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	5	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	50	(D)	(D)	(D)	(D)	(D)
Iron, steel scrap dealers	27	7,726	652	10,982	181	26
Waste materials dealers	23	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	140	127,805	7,758	189,663	2,077	82
Amusement, sporting goods distributors	23	7,131	685	12,957	289	11
Book, magazine, newspaper wholesalers	3	(D)	(D)	(D)	(D)	(D)
Coal wholesalers	6	5,286	247	4,410	52	1
Farm supplies wholesalers	21	37,941	1,467	30,830	412	3
Jewelry wholesalers	27	10,480	1,300	32,088	328	31
Petroleum products distributors	15	11,798	750	13,990	147	7
Gift, art goods, greeting card wholesalers	9	1,812	188	4,585	69	5
Flower, bulb, plant wholesalers	4	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	32	49,198	2,581	81,421	642	22
Manufacturers' sales branches, sales offices	355	1,061,283	44,626	880,789	8,982	...
Sales branches (with stocks)	237	716,751	36,233	723,388	7,498	...
Sales offices (without stocks)	118	344,532	8,393	157,401	1,484	...
Food and kindred products	32	141,863	5,898	113,380	1,201	...
Textile mill products	5	8,622	485	7,329	61	...
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	...	...	...	...	...	...
Paper and allied products	9	16,534	583	11,169	108	...
Chemicals and allied products	48	(D)	(D)	(D)	(D)	(D)
Rubber products	10	(D)	(D)	(D)	(D)	(D)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	16	(D)	(D)	(D)	(D)	(D)
Primary metal products	22	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	23	53,710	1,484	31,151	270	...
Machinery (except electrical)	81	144,241	10,225	208,502	2,016	...
Electrical machinery	33	(D)	(D)	(D)	(D)	(D)
Transportation equipment	28	204,441	5,341	108,741	1,149	...
Instruments and related products	19	9,886	1,359	25,424	325	...
Other manufacturers' products*	27	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, termioals and LP gas facilities	100	75,142	2,602	48,691	648	59
Gasoline, distillates, residuals	94	74,040	2,428	45,159	602	59
Bulk plants	91	(D)	(D)	(D)	(D)	(D)
Distributing terminals	3	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	6	1,102	174	3,532	46	...
Merchandise agents, brokers	316	770,383	7,634	142,283	1,478	237
Groceries, confectionery, meats	42	(D)	(D)	(D)	(D)	(D)
Farm products (edible)	12	32,982	248	4,236	43	5
Dairy, poultry products	3	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	9	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	3	10,304	434	4,575	56	
Apparel (including footwear)	8	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
KANSAS CITY STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Dry goods, piece goods	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	11	9,752	133	2,312	28	11
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	51	393,135	1,729	32,448	395	46
Cotton	...	...	...	...	...	...
Grain	11	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	38	295,118	1,115	22,226	274	43
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)
Automotive	19	21,533	391	7,094	66	11
Electrical-electronic apparatus, equip., appliances	46	41,636	819	16,842	137	30
Hardware, plumbing, heating goods	18	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	18	11,953	166	3,374	45	18
Machinery, equipment, supplies	40	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	6	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	38	41,929	1,167	21,069	201	26
Assemblers of farm products	30	80,084	919	16,443	211	35
Dairy, poultry products	7	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	17	74,595	723	11,746	137	17
Farm supplies	4	2,987	60	1,181	17	6
Other farm products assemblers	...	...	...	...	...	...
ST. JOSEPH STANDARD METROPOLITAN AREA—Coextensive with Buchanan County, Mo.						
Wholesale trade, total	185	XXX	8,382	183,965	2,131	136
Type of Operation						
Merchant wholesalers	119	120,277	6,412	145,477	1,657	85
Manufacturers' sales branches, sales offices	13	6,944	669	13,255	142	...
Petroleum bulk plants, terminals and LP gas facilities	20	10,192	424	7,855	99	11
Merchandise agents, brokers	28	212,748	747	13,487	193	39
Assemblers of farm products	5	17,334	130	3,891	40	1
Type by Kind of Business						
Merchant wholesalers	119	120,277	6,412	145,477	1,657	85
Grocery, confectionery, meat wholesalers	15	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	10	2,657	120	2,280	49	11
Beer, wine, distilled spirits wholesalers	6	3,392	183	3,372	45	9
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	9	40,036	312	6,193	46	8
Automotive wholesalers	16	3,522	444	9,522	148	13
Electrical, electronics, appliance distributors	5	3,720	358	8,872	71	3
Hardware, plumbing-heating goods wholesalers	6	12,307	1,433	40,493	373	...
Lumber, construction materials distributors	3	2,409	191	3,842	41	1
Machinery, equipment, supplies distributors	20	4,345	1,208	23,017	200	8
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	6	1,116	136	2,485	49	4
Other merchant wholesalers	11	4,688	279	6,143	129	6
Manufacturers' sales branches, sales offices	13	6,944	669	13,255	142	...
Petroleum bulk plants, terminals and LP gas facilities	20	10,192	424	7,855	99	11
Merchandise agents, brokers	28	212,748	747	13,487	193	39
Assemblers of farm products	5	17,334	130	3,891	40	1
ST. LOUIS STANDARD METROPOLITAN AREA—Consists of St. Louis City, St. Charles, and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.						
Wholesale trade, total	3,278	XXX	223,416	4,310,371	48,938	1,668
Type of Operation						
Merchant wholesalers	2,168	1,743,070	137,723	2,651,407	31,655	1,231
Manufacturers' sales branches, sales offices	506	1,775,971	68,450	1,348,301	13,607	2
Petroleum bulk plants, terminals and LP gas facilities	103	140,201	5,355	96,243	1,077	45
Merchandise agents, brokers	442	790,728	9,723	174,294	2,016	361
Assemblers of farm products	59	103,926	2,165	40,126	583	29
Type by Kind of Business						
Merchant wholesalers	2,168	1,743,070	137,723	2,651,407	31,655	1,231
Grocery, confectionery, meat wholesalers	205	235,080	14,405	270,061	3,478	175
General-line grocery wholesalers	23	121,125	5,334	102,615	1,080	17
Confectionery wholesalers	17	5,526	477	9,018	129	14
Fish, sea food distributors	6	3,783	196	4,424	70	11
Meat, meat products wholesalers	51	29,554	1,789	35,766	373	65
Specialty-line grocery wholesalers	108	75,092	6,609	118,238	1,826	68
Farm products (edible) distributors	144	78,271	4,274	83,881	1,267	125
Poultry, poultry products distributors	38	27,117	1,139	24,322	425	34
Fresh fruit, vegetable wholesalers	106	51,154	3,135	59,559	842	91
Beer, wine, distilled spirits wholesalers	56	62,116	3,875	74,514	835	37
Beer, ale distributors	29	14,318	1,148	21,404	227	31
Wine, distilled spirits wholesalers	27	47,798	2,727	53,110	608	6
Tobacco distributors	32	44,911	1,393	24,004	372	24
Drugs, chemicals, allied products wholesalers	84	48,028	4,579	86,271	1,139	31
General-line drug wholesalers	5	24,219	2,128	34,921	541	...
Specialty-line drug, toiletries wholesalers	40	10,205	901	18,755	261	19
Industrial chemicals, explosives distributors	22	(D)	(D)	(D)	(D)	(D)
Paint, varnish wholesalers	17	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	123	149,703	13,227	220,019	2,851	69
Clothing, furnishings, footwear wholesalers	89	43,543	3,272	68,723	982	50
General-line dry goods wholesalers	4	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	29	8,846	738	13,522	172	17
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	72	32,797	3,514	60,116	797	36
Furniture (household, office) wholesalers	34	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	38	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	71	72,835	8,130	194,576	1,938	28
Coarse paper and products wholesalers	34	40,457	4,202	110,568	951	10
Printing and fine paper distributors	13	26,675	3,033	57,659	593	1
Stationery, office supplies wholesalers	23	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	53	197,023	2,493	46,365	615	42
Automotive wholesalers	177	80,788	8,757	171,557	1,956	81
Motor vehicle distributors	19	25,132	731	12,397	115	7
Automotive equipment, tire-tube wholesalers	158	55,656	8,026	159,160	1,841	74
Electrical, electronics, appliance distributors	86	122,071	9,383	178,648	1,958	29
Electrical apparatus, supplies distributors	35	47,614	4,013	75,867	838	7
Electrical appliance, radio, TV set wholesalers	28	69,035	4,689	90,687	937	8
Electronic parts, equipment distributors	23	5,422	681	12,094	183	14
Hardware, plumbing-heating goods wholesalers	71	73,899	9,441	163,084	2,128	18
Hardware wholesalers	26	42,854	6,295	106,267	1,412	8
Plumbing, heating equipment, supplies distributors	45	31,045	3,146	56,817	716	10
Lumber, construction materials distributors	140	104,840	9,874	181,894	2,180	39
Lumber, millwork wholesalers	48	55,461	3,448	57,771	764	16
Construction materials distributors	92	49,379	6,426	124,123	1,416	23

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ST. LOUIS STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Machinery, equipment, supplies distributors	408	174,218	23,167	481,358	4,835	204
Air conditioning, comm. refrigeration equip., distrs.	29	9,841	1,713	35,142	300	15
Commercial machines, equipment distributors	47	11,090	1,562	31,434	373	30
Construction machinery, equipment dealers	20	20,383	2,260	48,749	430	9
Farm-garden machinery, equipment wholesalers	12	12,519	967	17,430	214	4
Industrial machinery, equipment distributors	68	31,367	2,594	46,888	486	43
Industrial materials, supplies distributors	82	40,500	5,659	128,014	1,183	34
Professional equipment, supplies distributors	38	24,867	4,967	96,736	1,115	9
Service establishment supply houses	101	20,235	2,977	69,044	658	57
Transportation equipment distributors	11	3,416	468	7,521	76	3
Metals, metalwork (except scrap) distributors	57	55,825	5,040	88,337	1,001	27
Iron, steel and products distributors	47	40,980	4,026	70,944	787	23
Nonferrous metals distributors	10	14,845	1,014	17,393	214	4
Scrap, waste materials dealers	147	55,320	4,662	92,195	1,407	131
Iron, steel scrap dealers	69	37,047	2,646	53,868	692	58
Waste materials dealers	78	18,273	2,016	38,327	715	73
Other merchant wholesalers	242	155,345	11,509	234,527	2,998	135
Amusement, sporting goods distributors	45	31,083	2,118	48,068	566	21
Book, magazine, newspaper wholesalers	28	6,318	638	11,055	207	19
Coal wholesalers	16	6,017	375	7,144	105	4
Farm supplies wholesalers	17	14,953	1,685	45,851	354	15
Jewelry wholesalers	33	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	25	21,210	1,026	20,166	226	11
Gift, art goods, greeting card wholesalers	13	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	11	2,622	286	6,360	78	5
Miscellaneous products merchant wholesalers	54	61,402	3,937	66,817	929	27
Manufacturers' sales branches, sales offices	506	1,775,971	68,450	1,348,301	13,607	2
Sales branches (with stocks)	298	1,010,116	52,794	1,038,681	10,859	2
Sales offices (without stocks)	208	765,855	15,656	309,620	2,748	...
Food and kindred products	45	135,355	5,642	119,676	1,376	...
Textile mill products	15	29,700	982	20,324	210	...
Apparel and related products	7	12,657	924	16,238	127	...
Furniture and fixtures	10	5,964	395	7,246	75	...
Paper and allied products	10	24,222	547	11,544	122	...
Chemicals and allied products	61	197,747	7,676	151,781	1,429	2
Rubber products	13	35,888	1,934	39,655	379	...
Leather and leather products	18	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	29	74,569	3,941	76,110	778	...
Primary metal products	44	370,755	4,274	86,712	771	...
Fabricated metal products	35	91,199	2,878	53,719	491	...
Machinery (except electrical)	93	171,016	12,521	245,272	2,455	...
Electrical machinery	41	144,938	6,590	125,439	1,226	...
Transportation equipment	20	(D)	(D)	(D)	(D)	(D)
Instruments and related products	22	13,362	1,670	33,657	364	...
Other manufacturers' products*	43	61,318	3,108	70,757	648	...
Petroleum bulk plants, termioals and LP gas facilities	103	140,201	5,355	96,243	1,077	45
Gasoline, distillates, residuals	100	139,293	5,271	94,730	1,056	45
Bulk plants	94	116,270	4,784	84,151	950	45
Distributing terminals	6	23,023	487	10,579	106	...
Wholesale LP gas facilities	3	908	84	1,513	21	...
Merchandise ageots, brokers	442	790,728	9,723	174,294	2,016	361
Groceries, confectionery, meats	52	115,830	1,193	23,279	236	44
Farm products (edible)	19	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	7	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	12	21,752	345	6,189	70	6
Drugs, chemicals, paints	8	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	15	12,876	164	3,112	30	16
Dry goods, piece goods	16	47,970	591	11,295	104	6
Furniture, home furnishings	9	(D)	(D)	(D)	(D)	(D)
Paper, allied products	13	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	55	326,244	1,942	31,102	406	54
Cotton	...	...	...	...	...	...
Grain	11	33,653	119	2,073	20	8
Hides, skins, raw furs	6	8,599	41	719	8	5
Livestock	38	283,992	1,782	28,310	378	41
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	5	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	33	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	25	14,529	493	9,727	90	25
Lumber, construction materials	22	12,996	212	5,035	59	19
Machinery, equipment, supplies	87	57,743	1,674	29,578	421	69
Metals, metalwork (except scrap)	18	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	65	66,817	1,655	27,899	307	46
Assemblers of farm products	59	103,926	2,165	40,126	583	29
Dairy, poultry products	5	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	12	5,036	268	4,551	65	11
Farm products (raw materials)	40	94,885	1,720	31,896	446	15
Farm supplies	2	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...
SPRINGFIELD STANDARD METROPOLITAN AREA—Coextensive with Greene County, Mo.						
Wholesale trade, total	236	XXX	8,943	170,294	2,405	149
Type of Operation						
Merchant wholesalers	184	90,448	6,753	133,031	1,871	120
Manufacturers' sales branches, sales offices	15	15,488	1,222	16,908	238	...
Petroleum bulk plants, termioals and LP gas facilities	21	13,102	564	11,847	157	13
Merchandise agents, brokers	11	37,267	293	6,373	95	12
Assemblers of farm products	5	7,170	111	2,135	44	4
Type by Kind of Business						
Merchant wholesalers	184	90,448	6,753	133,031	1,871	120
Grocery, confectionery, meat wholesalers	23	18,260	978	19,024	293	12
Farm products (edible) distributors	8	6,266	490	9,077	139	7
Beer, wine, distilled spirits wholesalers	10	10,184	505	8,317	102	4
Tobacco distributors	5	4,745	154	2,226	39	4
Drugs, chemicals, allied products wholesalers	6	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	7	2,488	119	2,237	34	8
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	4	1,934	192	4,696	47	2
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	28	6,579	866	15,389	234	18
Electrical, electronics, appliance distributors	10	5,853	443	9,563	110	2
Hardware, plumbing-heating goods wholesalers	5	8,712	768	17,284	192	...
Lumber, construction materials distributors	7	3,271	354	6,592	111	3
Machinery, equipment, supplies distributors	38	8,040	967	19,825	275	26
Metals, metalwork (except scrap) distributors	5	1,016	126	2,530	27	1
Scrap, waste materials dealers	3	677	94	2,278	48	4
Other merchant wholesalers	24	7,829	521	11,018	181	24
Manufacturers' sales branches, sales offices	15	15,488	1,222	16,908	238	...
Petroleum bulk plants, termioals and LP gas facilities	21	13,102	564	11,847	157	13
Merchandise agents, brokers	11	37,267	293	6,373	95	12
Assemblers of farm products	5	7,170	111	2,135	44	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BUCHANAN COUNTY (See St. Joseph Standard Metropolitan Area, Table 103.)						
CLAY COUNTY						
Wholesale trade, total	109	XXX	9,549	185,382	2,028	33
Type of Operation						
Merchant wholesalers	57	72,139	4,256	80,818	907	17
Manufacturers' sales branches, sales offices	30	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	18	4,056	185	3,905	52	12
Merchandise agents, brokers	3	4,424	66	1,360	19	2
Assemblers of farm products	1	(D)	(D)	(0)	(0)	(D)
GREENE COUNTY (See Springfield Standard Metropolitan Area, Table 103.)						
JACKSON COUNTY						
Wholesale trade, total	1,740	XXX	108,300	2,138,749	23,718	966
Type of Operation						
Merchant wholesalers	1,093	1,047,380	65,031	1,298,410	15,154	702
Manufacturers' sales branches, sales offices	296	895,854	34,373	677,747	6,792	...
Petroleum bulk plants, terminals and LP gas facilities	45	35,761	1,067	18,418	267	24
Merchandise agents, brokers	285	739,955	7,015	129,924	1,340	219
Assemblers of farm products	21	76,482	814	14,250	165	21
Type by Kind of Business						
Merchant wholesalers	1,093	1,047,380	65,031	1,298,410	15,154	702
Grocery, confectionery, meat wholesalers	76	62,732	3,661	73,631	973	61
Farm products (edible) distributors	70	49,167	2,150	48,309	505	90
Beer, wine, distilled spirits wholesalers	28	34,635	2,354	45,822	499	7
Tobacco distributors	11	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	53	33,690	3,934	77,789	966	27
Dry goods, apparel wholesalers	40	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	42	28,800	2,869	54,657	661	19
Paper, allied products wholesalers	33	25,307	2,320	54,422	489	15
Farm products (raw materials) merchants	51	276,256	2,983	56,804	720	44
Automotive wholesalers	101	44,426	5,083	100,288	1,174	61
Electrical, electronics, appliance distributors	51	63,394	5,126	95,168	1,050	20
Hardware, plumbing-heating goods wholesalers	53	48,747	4,701	89,234	1,098	27
Lumber, construction materials distributors	53	64,437	4,29.	83,990	883	18
Machinery, equipment, supplies distributors	243	109,260	12,266	228,148	2,587	163
Metals, metalwork (except scrap) distributors	19	10,317	1,091	21,975	228	9
Scrap, waste materials dealers	39	9,557	1,018	17,883	308	37
Other merchant wholesalers	130	126,634	7,630	187,294	2,032	75
Manufacturers' sales branches, sales offices	296	895,854	34,373	677,747	6,792	...
Petroleum bulk plants, terminals and LP gas facilities	45	35,761	1,067	18,418	267	24
Merchandise agents, brokers	285	739,955	7,015	129,924	1,340	219
Assemblers of farm products	21	76,482	814	14,250	165	21
JASPER COUNTY						
Wholesale trade, total	211	XXX	7,064	145,279	1,885	145
Type of Operation						
Merchant wholesalers	142	73,103	4,976	100,305	1,411	104
Manufacturers' sales branches, sales offices	23	31,795	1,464	33,041	282	...
Petroleum bulk plants, terminals and LP gas facilities	24	6,954	318	6,151	80	15
Merchandise agents, brokers	14	20,534	155	3,191	61	16
Assemblers of farm products	8	3,806	151	2,591	51	10
Type by Kind of Business						
Merchant wholesalers	142	73,103	4,976	100,305	1,411	104
Grocery, confectionery, meat wholesalers	20	15,502	827	14,789	224	18
Farm products (edible) distributors	12	4,928	404	8,546	140	12
Beer, wine, distilled spirits wholesalers	11	13,878	496	9,271	88	9
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	5	2,066	235	4,925	91	1
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	17	3,943	674	11,901	183	10
Electrical, electronics, appliance distributors	6	4,328	285	6,503	62	4
Hardware, plumbing-heating goods wholesalers	4	2,734	290	6,060	81	...
Lumber, construction materials distributors	9	7,444	343	7,686	107	8
Machinery, equipment, supplies distributors	28	7,346	750	17,635	229	18
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	10	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	11	2,602	228	4,572	81	13
Manufacturers' sales branches, sales offices	23	31,795	1,464	33,041	282	...
Petroleum bulk plants, terminals and LP gas facilities	24	6,954	318	6,151	80	15
Merchandise agents, brokers	14	20,534	155	3,191	61	16
Assemblers of farm products	8	3,806	151	2,591	51	10
ST. LOUIS COUNTY						
Wholesale trade, total	370	XXX	14,131	263,459	3,014	202
Type of Operation						
Merchant wholesalers	246	107,631	9,294	168,809	1,996	118
Manufacturers' sales branches, sales offices	21	37,969	3,003	60,289	645	2
Petroleum bulk plants, terminals and LP gas facilities	23	15,676	648	12,612	136	11
Merchandise agents, brokers	77	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	246	107,631	9,294	168,809	1,996	118
Grocery, confectionery, meat wholesalers	22	6,140	404	7,969	101	16
Farm products (edible) distributors	13	3,099	252	5,220	99	12
Beer, wine, distilled spirits wholesalers	5	7,595	492	8,055	91	6
Tobacco distributors	1	(0)	(0)	(0)	(0)	(D)
Drugs, chemicals, allied products wholesalers	8	411	72	1,218	20	1
Dry goods, apparel wholesalers	6	994	122	2,132	27	1
Furniture, home furnishings wholesalers	6	2,263	194	3,654	44	4
Paper, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	1	(0)	(0)	(0)	(0)	(0)
Automotive wholesalers	31	23,667	945	15,422	164	14
Electrical, electronics, appliance distributors	4	2,115	194	4,446	48	1
Hardware, plumbing-heating goods wholesalers	13	3,647	393	7,708	73	3
Lumber, construction materials distributors	37	24,719	2,189	42,913	496	13
Machinery, equipment, supplies distributors	43	15,865	2,366	36,962	406	19
Metals, metalwork (except scrap) distributors	9	3,726	504	9,548	104	...
Scrap, waste materials dealers	15	2,112	276	6,512	89	8
Other merchant wholesalers	28	6,787	772	14,928	199	16
Manufacturers' sales branches, sales offices	21	37,969	3,003	60,289	645	2
Petroleum bulk plants, terminals and LP gas facilities	23	15,676	648	12,612	136	11

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ST. LOUIS COUNTY—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers	77	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	*	(D)	(D)	(D)	(D)	(D)
ST. LOUIS CITY						
Wholesale trade, total	2,430	XXX	192,911	3,726,181	41,849	1,140
Type of Operation						
Merchant wholesalers	1,595	1,458,392	118,069	2,271,228	26,962	871
Manufacturers' sales branches, sales offices	462	1,679,093	63,806	1,256,207	12,624	...
Petroleum bulk plants, terminals and LP gas facilities	23	93,308	3,621	62,744	676	...
Merchandise agents, brokers	330	460,283	6,872	126,146	1,435	253
Assemblers of farm products	20	9,448	543	9,856	152	16
Type by Kind of Business						
Merchant wholesalers	1,595	1,458,392	118,069	2,271,228	26,962	871
Grocery, confectionery, meat wholesalers	137	214,674	13,052	243,807	3,103	108
Farm products (edible) distributors	108	70,999	3,704	72,883	1,050	94
Beer, wine, distilled spirits wholesalers	20	33,692	1,942	39,351	450	5
ST. LOUIS CITY—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Tobacco distributors	22	31,883	963	16,213	242	15
Drugs, chemicals, allied products wholesalers	65	44,564	4,278	80,683	1,066	21
Dry goods, apparel wholesalers	117	148,709	13,105	217,887	2,824	68
Furniture, home furnishings wholesalers	62	29,987	3,287	55,316	735	27
Paper, allied products wholesalers	59	68,931	7,558	173,181	1,653	19
Farm products (raw materials) merchants	26	131,053	2,023	36,947	487	18
Automotive wholesalers	112	50,427	6,580	132,572	1,497	41
Electrical, electronics, appliance distributors	74	117,027	8,864	166,243	1,827	29
Hardware, plumbing-heating goods wholesalers	51	65,637	8,673	149,379	1,971	14
Lumber, construction materials distributors	72	64,975	6,105	111,770	1,336	17
Machinery, equipment, supplies distributors	343	154,572	20,369	434,044	4,299	177
Metals, metalwork (except scrap) distributors	43	46,952	4,205	72,069	836	26
Scrap, waste materials dealers	96	43,958	3,073	58,126	932	92
Other merchant wholesalers	188	140,352	10,288	210,757	2,654	104
Manufacturers' sales branches, sales offices	462	1,679,093	63,806	1,256,207	12,624	...
Petroleum bulk plants, terminals and LP gas facilities	23	93,308	3,621	62,744	676	...
Merchandise agents, brokers	330	460,283	6,872	126,146	1,435	253
Assemblers of farm products	20	9,448	543	9,856	152	16

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	6,919	XXX	356,617	XXX	XXX	275,720	5,279,427	85,302	4,275
Merchant wholesalers	3,695	2,745,913	257,400	293,408	10.7	172,559	3,289,947	55,448	2,333
Manufacturers' sales branches, sales offices	971	2,019,328	76,960	163,314	8.1	79,564	1,535,412	21,495	9
Petroleum bulk plants, terminals and LP gas facilities	1,106	257,087	13,269	26,153	10.2	7,781	154,325	2,745	1,030
Merchandise agents, brokers	733	1,591,511	1,460	28,076	1.8	11,094	204,152	3,247	660
Assemblers of farm products	414	294,636	7,528	9,730	3.3	4,722	95,591	2,367	243
STANDARD METROPOLITAN AREAS									
KANSAS CITY									
Total	1,890	XXX	(NA)	XXX	XXX	96,163	1,836,418	28,453	1,119
Merchant wholesalers	1,080	1,124,616	81,033	97,993	8.7	55,478	1,043,450	17,073	725
Manufacturers' sales branches, sales offices	369	920,408	41,388	73,947	8.0	33,418	655,958	9,317	4
Petroleum bulk plants, terminals and LP gas facilities	94	48,733	(NA)	(NA)	(NA)	1,367	27,456	432	94
Merchandise agents, brokers	297	872,141	751	11,899	1.4	5,120	93,933	1,317	254
Assemblers of farm products	50	106,578	1,420	2,215	2.1	780	15,621	314	42
ST. JOSEPH									
Total	186	XXX	(NA)	XXX	XXX	7,311	141,007	2,650	143
Merchant wholesalers	113	102,936	9,992	9,751	9.5	5,852	113,675	2,131	68
Manufacturers' sales branches, sales offices	15	4,387	282	632	14.4	347	6,968	120	...
Petroleum bulk plants, terminals and LP gas facilities	17	8,007	(NA)	(NA)	(NA)	300	5,680	98	30
Merchandise agents, brokers	30	207,572	4	1,103	0.5	514	9,617	196	40
Assemblers of farm products	11	28,684	331	635	2.2	298	5,067	105	5
ST. LOUIS									
Total	2,982	XXX	(NA)	XXX	XXX	159,532	3,052,962	47,312	1,491
Merchant wholesalers	1,891	1,411,592	144,418	167,781	11.9	101,631	1,951,449	31,886	1,071
Manufacturers' sales branches, sales offices	543	1,161,344	44,418	91,049	7.8	47,352	905,482	12,542	1
Petroleum bulk plants, terminals and LP gas facilities	105	107,564	(NA)	(NA)	(NA)	3,728	72,027	1,035	71
Merchandise agents, brokers	391	898,892	724	16,106	1.8	6,175	111,881	1,611	321
Assemblers of farm products	52	68,061	731	1,216	1.8	646	12,123	238	27
SPRINGFIELD									
Total	194	XXX	(NA)	XXX	XXX	5,960	108,154	2,139	163
Merchant wholesalers	139	70,529	9,342	8,350	11.8	4,678	81,983	1,632	110
Manufacturers' sales branches, sales offices	13	12,689	937	983	7.7	647	13,526	218	...
Petroleum bulk plants, terminals and LP gas facilities	25	9,897	(NA)	(NA)	(NA)	395	7,948	146	28
Merchandise agents, brokers	11	40,344	...	486	1.2	146	2,906	82	17
Assemblers of farm products	6	18,918	59	165	0.9	94	1,791	61	8
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BUCHANAN COUNTY (See St. Joseph Standard Metropolitan Area.)									
CLAY COUNTY									
Total	73	115,002	10,246	8,533	7.4	4,307	81,239	1,280	27
Merchant wholesalers	38	67,589	5,843	4,236	6.3	2,278	41,412	659	13
Other operating types	35	47,413	4,403	4,297	9.1	2,029	39,827	621	14
GREENE COUNTY (See Springfield Standard Metropolitan Area.)									
JACKSON COUNTY									
Total	1,646	2,742,499	98,620	166,568	6.1	84,524	1,615,583	24,834	958
Merchant wholesalers	944	960,627	69,622	87,898	9.2	50,155	950,062	15,475	634
Other operating types	702	1,781,872	28,998	78,670	4.4	34,369	665,521	9,359	324
JASPER COUNTY									
Total	187	XXX	8,653	XXX	XXX	4,795	90,457	1,698	129
Merchant wholesalers	116	59,213	6,551	6,547	11.1	3,624	68,633	1,291	75
Other operating types	71	61,757	2,102	4,544	7.4	1,171	21,824	407	54
ST. LOUIS COUNTY									
Total	174	XXX	5,484	XXX	XXX	3,767	72,404	1,235	91
Merchant wholesalers	116	41,650	3,080	6,051	12.1	2,741	53,621	947	62
Other operating types	58	41,648	2,404	4,174	10.0	1,026	18,783	288	29
ST. LOUIS CITY									
Total	2,436	XXX	XXX	259,205	XXX	147,585	2,825,602	43,268	1,120
Merchant wholesalers	1,556	1,263,287	135,204	152,485	12.1	93,392	1,792,762	29,031	850
Other operating types	880	1,615,616	47,135	106,720	6.6	54,193	1,032,840	14,237	270

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

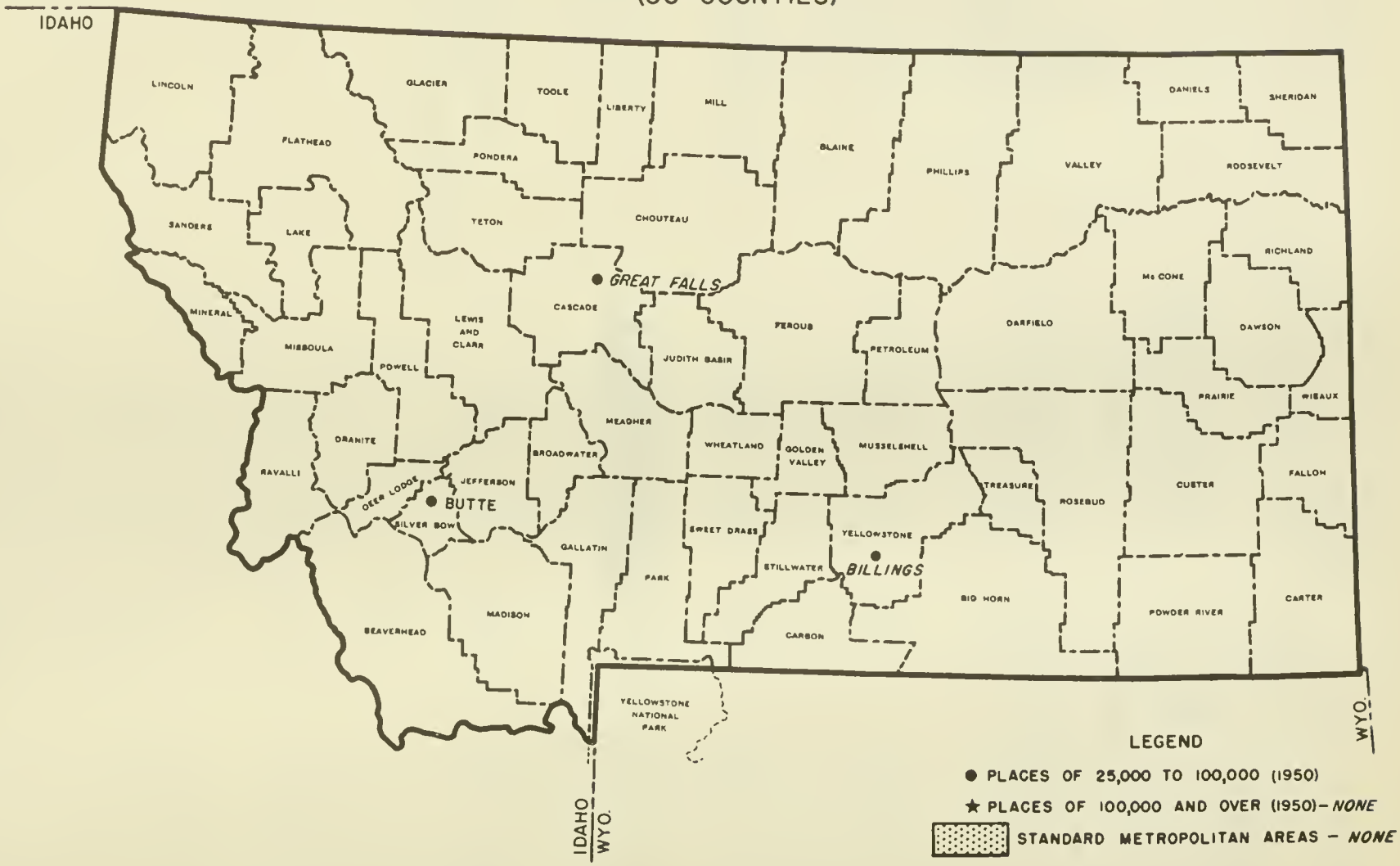
*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

MONTANA

433149 O - 57 - 28

MONTANA
(56 COUNTIES)



LEGEND

- ● PLACES OF 25,000 TO 100,000 (1950)
- ★ PLACES OF 100,000 AND OVER (1950)– *NONE*
- STANDARD METROPOLITAN AREAS – *NONE*

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Wholesale trade, total	1,499	XXX	50,622	XXX	XXX	30,207	624,620	7,331	7,413	7,723	7,885	687
Type of Operation												
Merchant wholesalers	558	266,694	33,166	38,468	14.4	20,357	429,172	4,867	4,918	5,074	5,256	265
Manufacturers' sales branches, sales offices	74	49,119	5,258	6,256	12.7	3,128	60,462	683	682	676	676	1
Petroleum bulk plants, terminals and LP gas facilities	475	85,170	5,744	9,205	10.8	2,559	49,405	632	658	670	665	385
Merchandise agents, brokers	44	103,702	369	2,357	2.3	1,298	29,951	405	384	455	500	16
Assemblers of farm products	348	193,910	6,085	6,347	3.3	2,865	55,630	744	771	848	788	20
Type by Kind of Business												
Merchant wholesalers	558	266,694	33,166	38,468	14.4	20,357	429,172	4,867	4,918	5,074	5,256	265
Grocery, confectionery, meat wholesalers	61	51,625	4,091	5,139	10.0	2,943	69,008	743	741	750	725	38
General-line grocery wholesalers	18	37,590	3,313	3,380	9.0	2,051	51,322	511	491	486	476	4
Confectionery wholesalers	10	3,494	226	272	7.8	149	3,783	36	39	43	46	11
Fish, sea food distributors	...	...	...	...	...	...	...	...	...	...	...	...
Meat, meat products wholesalers	10	3,996	128	673	16.8	312	5,708	77	78	74	82	7
Specialty-line grocery wholesalers	23	6,545	424	814	12.4	431	8,195	119	133	147	121	16
Farm products (edible) distributors	23	12,445	675	,845	14.8	949	17,239	251	251	273	229	8
Poultry, poultry products distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	36	10,158	545	1,476	14.5	572	10,357	113	131	138	124	43
Beer, ale distributors	36	10,158	545	1,476	14.5	572	10,357	113	131	138	124	43
Wine, distilled spirits wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Tobacco distributors	12	9,053	523	737	8.1	432	8,193	99	105	107	103	11
Drugs, chemicals, allied products wholesalers	16	10,408	1,415	1,430	13.7	773	18,822	191	201	205	210	5
General-line drug wholesalers	3	7,111	1,169	838	11.8	487	13,040	115	116	118	118	1
Specialty-line drug, toiletries wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, explosives distributors	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paint, varnish wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	1	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	7	2,713	383	465	17.1	196	2,605	35	36	35	47	1
Furniture (household, office) wholesalers	3	1,395	87	277	19.9	113	1,107	16	16	15	26	
Home furnishings, floor coverings wholesalers	4	1,318	296	188	14.3	83	1,498	19	20	20	21	1
Paper, allied products wholesalers	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coarse paper and products wholesalers	6	3,880	555	605	15.6	315	7,795	97	97	101	101	1
Printing and fine paper distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	15	9,754	248	394	4.0	144	2,477	46	46	55	43	5
Automotive wholesalers	96	29,027	4,426	5,363	18.5	3,124	60,248	748	742	756	783	31
Motor vehicle distributors	7	2,698	158	554	20.5	287	7,179	73	70	75	84	6
Automotive equipment, tire-tube wholesalers	89	26,329	4,268	4,809	18.3	2,837	53,069	675	672	681	699	25
Electrical, electronics, appliance distributors	28	18,587	2,709	2,222	12.0	1,201	22,092	274	268	284	278	13
Electrical apparatus, supplies distributors	13	12,773	1,791	1,402	11.0	754	14,374	174	171	190	176	3
Electrical appliance, radio, TV set wholesalers	9	5,143	791	680	13.2	384	6,219	81	79	77	73	3
Electronic parts, equipment distributors	6	671	127	140	20.9	63	1,499	19	18	17	29	7
Hardware, plumbing-heating goods wholesalers	17	17,788	3,922	2,631	14.8	1,584	31,168	421	423	429	433	2
Hardware wholesalers	7	10,062	2,335	1,513	15.0	919	19,137	263	259	268	266	...
Plumbing, heating equipment, supplies distributors	10	7,726	1,587	1,118	14.5	665	12,031	158	164	161	167	2
Lumber, construction materials distributors	43	22,245	1,927	3,566	16.0	1,708	35,308	303	381	414	416	19
Lumber, millwork wholesalers	17	13,588	1,412	1,541	11.3	701	14,634	128	134	166	180	2
Construction materials distributors	26	8,657	515	2,025	23.4	1,007	20,674	175	247	248	236	17
Machinery, equipment, supplies distributors	112	45,310	8,941	7,992	17.6	4,187	94,895	908	918	937	939	41
Air conditioning, comm. refrigeration equip., distrs	5	477	39	216	45.3	43	873	17	17	17	17	1
Commercial machines, equipment distributors	19	2,118	289	672	31.7	411	8,991	90	91	94	125	12
Construction machinery, equipment dealers	27	22,708	5,455	3,920	17.3	2,138	51,621	421	420	416	410	2
Farm-garden machinery, equipment wholesalers	14	8,518	1,123	1,082	12.7	583	13,756	127	134	160	150	7
Industrial machinery, equipment distributors	19	5,696	943	551	9.7	228	4,261	60	58	54	53	3
Industrial materials, supplies distributors	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors	10	2,285	318	630	27.6	333	6,963	75	81	91	82	6
Service establishment supply houses	12	2,241	500	647	28.9	300	5,533	86	81	71	71	9
Transportation equipment distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	17	2,695	375	427	15.8	264	6,115	89	80	81	84	9
Iron, steel scrap dealers	4	250	16	76	30.4	40	1,010	21	20	21	18	4
Waste materials dealers	13	2,445	359	351	14.4	224	5,105	68	60	60	66	5
Other merchant wholesalers	52	16,625	1,655	3,225	19.4	1,417	34,979	432	385	392	631	33
Amusement, sporting goods distributors	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Book, magazine, newspaper wholesalers	10	1,770	87	281	15.9	187	3,702	72	66	63	67	7
Coal wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies wholesalers	13	3,908	742	1,031	26.4	395	10,021	149	93	100	136	6
Jewelry wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	10	2,337	126	372	15.9	107	2,196	33	34	31	37	8
Gift, art goods, greeting card wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Flower, bulb, plant wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous products merchant wholesalers	11	7,115	407	1,262	17.7	576	16,510	165	152	156	349	8

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	74	49,119	5,258	6,256	12.7	3,128	60,462	683	682	676	676	1
Sales branches (with stocks)	58	37,928	5,258	5,636	14.9	2,864	55,532	636	636	631	631	1
Sales offices (without stocks)	16	11,191	...	620	5.5	264	4,930	47	46	45	45	...
Food and kindred products	18	15,073	573	1,793	11.9	693	12,238	155	155	146	146	...
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products	...	...	...	...	...	...	...	...	...	...	...	...
Chemicals and allied products	7	2,149	358	430	20.0	213	3,990	52	54	53	52	1
Rubber products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Primary metal products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	...	...	...	...	...	...	...	...	...	...	...	...
Machinery (except electrical)	27	13,198	2,952	2,443	18.5	1,378	27,357	287	288	292	286	...
Electrical machinery	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment	5	5,448	1,097	637	11.7	372	7,215	85	86	85	87	...
Instruments and related products	5	438	21	167	38.1	101	1,912	32	31	31	31	...
Other manufacturers' products*	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	475	85,170	5,744	9,205	10.8	2,559	49,405	632	658	670	665	385
Gasoline, distillates, residuals	466	83,771	5,636	8,791	10.5	2,352	45,446	585	608	620	615	384
Bulk plants	461	76,324	5,389	8,534	11.2	2,279	43,407	570	594	607	591	384
Distributing terminals	5	7,447	247	257	3.5	73	2,039	15	14	13	24	...
Wholesale LP gas facilities	9	1,399	108	414	29.6	207	3,959	47	50	50	50	1
Merchandise agents, brokers	44	103,702	369	2,357	2.3	1,298	29,951	405	384	455	500	16
Groceries, confectionery, meats	11	16,465	...	549	3.3	330	4,444	48	50	50	48	4
Farm products (edible)	3	1,999	...	60	3.0	41	906	8	8	8	8	...
Dairy, poultry products	...	...	...	...	...	...	...	...	...	...	...	...
Fruits, vegetables	3	1,999	...	60	3.0	41	906	8	8	8	8	...
Drugs, chemicals, paints	...	...	...	...	...	...	...	...	...	...	...	...
Apparel (including footwear)	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	18	77,718	365	1,302	1.7	731	20,920	315	290	360	405	6
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	4	5,411	...	279	5.2	132	2,506	17	18	19	21	1
Machinery, equipment, supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	...	...	...	...	...	...	...	...	...	...	...	...
Other merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	348	193,910	6,085	6,347	3.3	2,865	55,630	744	771	848	788	20
Dairy, poultry products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	339	190,869	5,986	6,110	3.2	2,764	53,143	709	744	819	751	15
Farm supplies	4	2,666	94	133	5.0	54	1,364	14	14	15	15	4
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Montana, total	1,499	30,207	624,620	7,885	687	558	266,694	941	431,901
Beaverhead County	12	44	846	13	10	4	760	8	1,070
Big Horn County	10	87	1,786	29	6	3	2,260	7	1,784
Blaine County	22	155	3,039	51	9	4	169	18	5,654
Broadwater County	8	27	557	12	3	...	...	8	1,075
Carbon County	27	129	2,414	34	19	3	319	24	2,621
Carter County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Cascade County	139	5,142	113,159	1,228	46	83	47,865	56	35,358
Great Falls	111	4,850	106,550	1,111	39	80	47,320	31	20,784
Remainder of County	28	292	6,609	117	7	3	545	25	14,574
Chouteau County	41	206	3,461	59	10	...	...	41	16,981
Custer County	34	677	12,156	187	16	15	4,211	19	13,856
Miles City	29	(D)	(D)	(D)	(D)	14	(D)	15	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Daniels County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Dawson County	35	488	9,466	140	9	14	5,474	21	11,463
Glendive	23	(D)	(D)	(D)	(D)	13	(D)	10	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Deer Lodge County	7	63	1,105	15	9	4	900	3	524
Anaconda	7	63	1,105	15	9	4	900	3	524
Remainder of County	...	...	...	...	...	...	...	...	...
Fallon County	10	50	1,120	14	6	...	...	10	3,735
Fergus County	60	456	9,419	126	16	12	4,697	48	11,819
Lewistown	23	306	6,886	84	8	12	4,697	11	3,106
Remainder of County	37	150	2,533	42	8	...	...	37	8,713
Flathead County	47	1,426	28,144	490	33	26	14,410	21	8,041
Kalispell	34	1,304	25,253	462	23	19	11,056	15	7,082
Remainder of County	13	122	2,891	28	10	7	3,354	6	959
Gallatin County	55	920	24,051	308	25	17	7,569	38	10,182
Bozeman	28	(D)	(D)	(D)	(D)	17	(D)	11	(D)
Remainder of County	27	(D)	(D)	(D)	(D)	...	(D)	27	(D)
Garfield County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Glacier County	26	337	6,589	71	13	9	1,570	17	7,007
Golden Valley County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Granite County	9	16	(Z)	4	8	3	209	6	535
Hill County	51	919	20,374	248	21	18	11,569	33	17,308
Havre	25	(D)	(D)	(D)	(D)	17	(D)	8	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	1	(D)	25	(D)
Jefferson County	5	3	(Z)	1	4	...	...	5	313
Judith Basin County	19	77	1,559	23	3	...	...	19	3,211
Lake County	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Lewis and Clark County	47	1,116	26,689	311	32	27	11,036	20	4,653
Helena	38	914	21,711	254	25	24	9,443	14	3,907
Remainder of County	9	202	4,978	57	7	3	1,593	6	746
Liberty County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Lincoln County	17	60	2,002	30	13	8	625	9	1,198
McCone County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Madison County	9	13	(Z)	6	8	...	...	9	709
Meagher County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Mineral County	6	1	(Z)	1	7	...	...	6	629
Missoula County	66	2,155	46,771	585	39	44	25,619	22	16,354
Missoula	57	(D)	(D)	(D)	(D)	37	(D)	20	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Musselshell County	12	75	1,644	19	7	4	723	8	1,169
Park County	23	176	3,985	47	16	6	1,336	17	2,284
Livingston	13	114	2,936	31	13	6	1,336	7	990
Remainder of County	10	64	1,050	16	3	...	...	10	1,294
Petroleum County	3	10	(Z)	3	1	...	...	3	271
Phillips County	20	(D)	(D)	(D)	(D)	1	(D)	19	(D)
Pondera County	26	182	3,775	43	10	...	...	26	13,573

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Powder River County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Powell County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Prairie County	8	35	637	9	4	...	...	8	2,544
Ravalli County	23	176	2,830	54	14	11	1,004	12	2,533
Richland County	28	496	9,090	158	9	9	4,549	19	12,140
Roosevelt County	36	241	4,620	74	18	6	3,863	28	15,482
Rosebud County	6	20	(Z)	6	4	...	...	6	1,331
Sanders County	11	6	(Z)	1	10	...	...	11	1,056
Sheridan County	18	(D)	(D)	(D)	(D)	1	(D)	17	(D)
Silver Bow County	109	4,205	81,930	1,020	49	66	35,474	43	38,246
Butte	102	4,023	78,441	984	46	62	34,410	40	36,749
Remainder of County	7	182	3,489	36	3	4	1,064	3	1,497
Stillwater County	15	(D)	(D)	(D)	(D)	1	(D)	14	(D)
Sweet Grass County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Teton County	36	(D)	(D)	(D)	(D)	2	(D)	34	(D)
Toole County	31	322	7,366	103	14	8	2,368	23	10,754
Treasure County	4	14	(Z)	4	1	...	...	4	461
Valley County	36	391	6,007	75	14	11	2,871	25	10,926
Wheatland County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Wibaux County	3	11	(Z)	4	1	...	...	3	924
Yellowstone County	196	8,444	168,647	2,017	58	122	73,557	74	98,987
Billings	163	7,798	152,908	1,813	43	109	69,065	54	67,769
Remainder of County	33	646	15,739	204	15	13	4,492	20	31,218
Yellowstone National Park (part)[1]	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Yellowstone National Park is in Idaho, Montana and Wyoming.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

(None in the State)

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CASCADE COUNTY						
Wholesale trade, total	139	XXX	5,142	113,159	1,228	46
Type of Operation						
Merchant wholesalers	83	47,865	3,962	89,383	917	32
Manufacturers' sales branches, sales offices	16	11,165	670	12,876	151	...
Petroleum bulk plants, terminals and LP gas facilities	21	5,463	239	5,004	63	14
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	14	(D)	(D)	(0)	(D)	(D)
SILVER BOW COUNTY						
Wholesale trade, total	109	XXX	4,205	81,930	1,020	49
Type of Operation						
Merchant wholesalers	66	35,474	2,617	51,949	667	37
Manufacturers' sales branches, sales offices	23	17,422	1,090	21,074	226	...
Petroleum bulk plants, terminals and LP gas facilities	10	4,146	184	3,487	38	7
Merchandise agents, brokers	10	16,678	314	5,420	89	5
Assemblers of farm products	...	...	...	...	...	...
YELLOWSTONE NATIONAL PARK						
Wholesale trade, total	196	XXX	8,444	168,647	2,017	58
Type of Operation						
Merchant wholesalers	122	73,557	6,320	125,112	1,501	39
Manufacturers' sales branches, sales offices	24	14,572	1,087	21,173	249	1
Petroleum bulk plants, terminals and LP gas facilities	19	12,736	300	5,405	71	12
Merchandise agents, brokers	15	42,410	500	11,046	135	5
Assemblers of farm products	16	29,269	237	5,911	61	1

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
YELLOWSTONE NATIONAL PARK--Con.						
Type by Kiod of Business						
Merchant wholesalers	122	73,557	6,320	125,112	1,501	39
Grocery, confectionery, meat wholesalers	8	9,093	483	11,435	111	4
Farm products (edible) distributors	1	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	6	2,109	144	2,453	23	5
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	(D)	(0)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	3	1,083	70	802	17	1
Paper, allied products wholesalers	6	2,483	296	4,809	73	1
Farm products (raw materials) merchants	4	(0)	(D)	(D)	(D)	(D)
Automotive wholesalers	19	9,662	1,362	26,515	321	7
Electrical, electronics, appliance distributors	12	6,917	498	8,963	114	2
Hardware, plumbing-heating goods wholesalers	5	7,435	740	13,995	198	...
Lumber, construction materials distributors	8	5,705	432	8,485	90	...
Machinery, equipment, supplies distributors	31	13,992	1,509	32,163	335	8
Metals, metalwork (except scrap) distributors	4	775	62	1,070	11	2
Scrap, waste materials dealers	2	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	9	4,866	299	4,968	86	3
Manufacturers' sales branches, sales offices	24	14,572	1,087	21,173	249	1
Petroleum bulk plants, terminals and LP gas facilities	19	12,736	300	5,405	71	12
Merchandise agents, brokers	15	42,410	500	11,046	135	5
Assemblers of farm products	16	29,269	237	5,911	61	1

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1] — THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	1,338	XXX	49,528	XXX	XXX	21,419	422,453	7,343	586
Merchant wholesalers	386	192,164	27,414	24,985	13.0	14,073	277,360	4,594	172
Manufacturers' sales branches, sales offices	66	56,752	3,613	6,587	11.6	2,494	48,524	750	...
Petroleum bulk plants, terminals and LP gas facilities	458	52,464	4,294	6,095	11.6	1,840	35,568	709	379
Merchandise agents, brokers	35	94,069	199	1,255	1.3	704	15,913	312	9
Assemblers of farm products	393	179,606	14,008	4,861	2.7	2,308	45,088	978	26
STANDARD METROPOLITAN AREAS									
(None in the State)									
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
CASCADE									
Total	123	XXX	6,615	XXX	XXX	3,578	74,852	1,185	51
Merchant wholesalers	66	34,349	4,515	4,316	12.6	2,438	51,371	766	34
Other operating types	57	38,497	2,100	2,185	5.7	1,140	23,481	419	17
SILVER BOW									
Total	92	XXX	5,371	XXX	XXX	3,098	59,206	935	27
Merchant wholesalers	48	29,282	3,793	3,430	11.7	1,965	36,391	623	19
Other operating types	44	48,686	1,578	2,489	5.1	1,133	22,815	312	8
YELLOWSTONE									
Total	172	XXX	12,342	XXX	XXX	6,377	126,652	2,034	61
Merchant wholesalers	108	64,991	9,452	8,644	13.3	4,977	98,939	1,566	42
Other operating types	64	80,728	2,890	5,000	6.2	1,400	27,713	468	19

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

NEBRASKA

STANDARD METROPOLITAN AREAS

CODE

1 LINCOLN

2 OMAHA, NEBRASKA

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREAS

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 27-4, 27-9.

Table 101. WHOLESALE TRADE 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	3,006	XXX	125,671	XXX	XXX	85,439	1,712,378	22,734	22,847	23,279	23,932	1,904
Type of Operation												
Merchant wholesalers	1,253	803,392	81,696	98,478	12.3	51,404	1,036,114	12,941	13,009	13,317	13,548	850
Manufacturers' sales branches, sales offices	194	416,846	23,360	31,655	7.6	16,565	325,297	3,503	3,512	3,587	3,549	...
Petroleum bulk plants, termioals and LP gas facilities	702	147,524	9,000	17,495	11.9	5,666	125,911	1,686	1,658	1,649	1,742	541
Merchandise agents, brokers	228	981,284	731	11,116	1.1	4,877	92,468	2,211	2,229	2,307	2,435	232
Assemblers of farm products	629	318,924	10,884	16,351	5.1	6,927	132,588	2,393	2,439	2,419	2,658	281
Type by Kiod of Business												
Merchant wholesalers	1,253	803,392	81,696	98,478	12.3	51,404	1,036,114	12,941	13,009	13,317	13,548	850
Grocery, confectioneery, meat wholesalers	106	109,388	12,803	10,445	9.5	5,777	124,870	1,540	1,544	1,588	1,566	60
General-line grocery wholesalers	25	72,986	11,506	5,858	8.0	3,079	81,576	887	894	907	894	4
Confectioneery wholesalers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	22	15,580	282	1,728	11.1	882	17,428	264	257	268	274	20
Specialty-line grocery wholesalers	49	17,749	801	2,436	13.7	1,225	22,533	334	337	355	345	30
Farm products (edible) distributors	84	36,430	906	4,385	12.0	2,000	38,798	642	622	686	695	80
Poultry, poultry products distributors	44	16,634	256	1,719	10.3	693	14,229	282	292	330	311	37
Fresh fruit, vegetable wholesalers	40	19,796	650	2,666	13.5	1,307	24,569	360	330	356	384	43
Beer, wine, distilled apirits wholesalers	82	41,623	3,595	5,096	12.2	2,676	47,072	528	565	570	550	45
Beer, ale distributors	76	19,079	918	3,092	16.2	1,474	24,084	303	344	357	322	45
Wine, distilled spirits wholesalers	6	22,544	2,677	2,004	8.9	1,202	22,988	225	221	213	228	...
Tobacco distributors	39	27,675	2,796	1,750	6.3	948	17,745	265	269	277	319	32
Drugs, chemicals, allied products wholesalers	30	16,785	2,218	2,301	13.7	1,428	29,390	339	342	350	362	24
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	13	2,623	327	353	13.5	161	3,375	54	52	55	56	12
Industrial chemicals, explosives distributors	5	2,148	152	293	13.6	138	4,473	26	31	31	47	6
Paint, varnish wholesalers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	8	5,257	917	748	14.2	467	7,522	131	130	127	126	5
Clothing, furnishings, footwear wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	3	2,398	460	373	15.6	225	4,164	57	58	60	58	...
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	19	13,078	2,829	4,233	32.4	2,306	45,481	636	635	638	661	11
Furniture (household, office) wholesalers	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	25	14,545	1,883	2,515	17.3	1,529	26,630	367	362	371	395	16
Coarse paper and products wholesalers	5	4,110	474	601	14.6	378	6,443	93	90	93	118	4
Printing and fine paper distributors	6	9,060	1,172	1,509	16.7	994	17,687	227	226	231	233	1
Stationery, office supplies wholesalers	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	96	189,585	6,264	7,822	4.1	2,241	41,978	526	499	563	588	102
Automotive wholesalers	180	40,696	7,285	9,605	23.6	5,675	115,407	1,567	1,569	1,578	1,573	124
Motor vehicle distributors	18	7,340	157	748	10.2	366	7,115	88	94	92	98	14
Automotive equipment, tire-tube wholesalers	162	33,356	7,128	8,857	26.6	5,309	108,292	1,479	1,475	1,486	1,475	110
Electrical, electronics, appliance distributors	46	51,240	6,126	6,444	12.6	3,599	73,153	839	823	795	802	18
Electrical apparatus, supplies distributors	18	23,992	2,931	2,931	12.2	1,679	35,299	440	437	423	411	12
Electrical appliance, radio, TV set wholesalers	15	24,518	2,759	2,930	12.0	1,541	31,220	324	311	299	312	2
Electronic parts, equipment distributors	13	2,730	436	593	21.4	379	6,634	75	75	73	79	4
Hardware, plumbing-heating goods wholesalers	40	40,481	7,686	6,536	16.1	3,976	86,675	987	1,013	1,034	1,004	19
Hardware wholesalers	12	20,180	4,095	3,305	16.4	2,071	44,980	541	539	539	545	4
Plumbing, heating equipmeot, supplies distributors	28	20,301	3,591	3,231	15.9	1,905	41,695	446	474	495	459	15
Lumber, construction materials distributors	73	51,449	3,216	7,113	13.8	4,165	96,099	930	999	1,034	1,124	32
Lumber, millwork wholesalers	26	29,794	1,866	2,975	10.0	1,732	39,375	370	375	378	384	6
Construction materials distributors	47	21,655	1,350	4,138	19.1	2,433	56,724	560	624	656	740	26
Machinery, equipment, supplies distributors	211	90,341	15,082	18,069	20.0	9,031	174,272	2,025	2,038	2,046	2,051	129
Air conditioning, comm. refrigeration equip., distrs	14	4,012	741	938	23.4	485	10,711	104	109	109	99	5
Commercial machines, equipment distributors	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers	19	27,641	6,273	4,878	17.6	2,703	50,729	525	536	543	539	8
Farm-gardeo machinery, equipment wholesalers	33	18,056	2,425	2,950	16.3	1,454	27,968	294	301	299	295	20
Industrial machinery, equipmeot distributors	26	14,837	1,803	2,398	16.2	986	18,331	221	213	208	214	14
Industrial materials, supplies distributors	20	5,845	579	1,074	18.4	501	10,412	100	103	103	106	14
Professional equipment, supplies distributors	23	6,238	1,072	1,897	30.4	1,117	23,664	324	323	325	330	12
Service establishment supply houses	45	9,826	1,655	2,715	27.6	1,185	21,769	330	327	335	313	29
Transportation equipment distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	6	2,369	436	375	15.8	231	2,845	46	48	45	52	1
Iron, steel and products distributors	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	63	13,650	1,300	2,096	15.4	1,059	20,792	397	397	409	411	58
Iron, steel scrap dealers	45	11,297	1,106	1,319	11.7	696	13,767	233	230	237	244	43
Waste materials dealers	18	2,353	194	777	33.0	363	7,025	164	167	172	167	15
Other merchant wholesalers	145	58,800	6,354	8,945	15.2	4,296	87,385	1,176	1,154	1,206	1,269	94
Amusement, sporting goods distributors	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Book, magazine, newspaper wholesalers	14	3,633	300	885	24.4	422	7,525	161	159	158	161	11
Coal wholesalers	4	2,806	...	162	5.8	68	1,182	13	12	12	12	2
Farm supplies wholesalers	57	28,642	3,315	4,067	14.2	1,995	37,647	440	432	469	511	32
Jewelry wholesalers	9	1,881	550	454	24.1	259	6,251	61	59	59	65	14
Petroleum products distributors	23	5,981	164	1,198	20.0	482	10,655	102	104	116	114	12
Gift, art goods, greeting card wholesalers	7	574	41	136	23.7	49	847	19	20	20	20	5
Flower, bulb, plant wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	18	13,511	1,806	1,781	13.2	902	20,850	346	330	338	348	9

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	194	416,846	23,360	31,655	7.6	16,565	325,297	3,503	3,512	3,587	3,549	...
Sales branches (with stocks)	143	302,809	23,347	26,592	8.8	14,293	285,940	3,089	3,101	3,183	3,173	...
Sales offices (without stocks)	51	114,037	13	5,063	4.4	2,272	39,357	414	411	404	376	...
Food and kindred products	37	56,412	836	5,983	10.6	2,438	41,813	538	528	533	502	...
Textile mill products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	20	26,629	460	2,298	8.6	755	14,934	154	154	159	158	...
Rubber products	5	18,702	1,144	1,764	9.4	781	17,090	157	152	153	149	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	8	20,552	785	1,595	7.8	758	13,818	151	151	156	152	...
Primary metal products	4	11,796	...	228	1.9	79	1,686	13	13	14	14	...
Fabricated metal products	9	24,743	496	757	3.1	461	10,874	88	90	91	101	...
Machinery (except electrical)	54	93,975	14,927	11,139	11.9	6,909	137,554	1,442	1,488	1,513	1,489	...
Electrical machinery	12	21,306	412	884	4.1	609	12,028	122	124	122	125	...
Transportation equipment	17	126,395	3,871	5,108	4.0	2,648	54,315	535	514	556	562	...
Instruments and related products	15	3,404	362	1,112	32.7	717	13,449	197	196	193	202	...
Other manufacturers' products*	8	9,259	196	507	5.5	233	4,585	65	62	63	67	...
Petroleum bulk plants, terminals and LP gas facilities	702	147,524	9,000	17,495	11.9	5,666	125,911	1,686	1,658	1,649	1,742	541
Gasoline, distillates, residuals	684	144,480	8,782	16,741	11.6	5,292	118,686	1,590	1,557	1,548	1,626	531
Bulk plants	680	130,280	6,630	16,053	12.3	5,115	115,334	1,547	1,514	1,505	1,584	531
Distributing terminals	4	14,200	2,152	688	4.8	177	3,352	43	43	43	42	...
Wholesale LP gas facilities	18	3,044	218	754	24.8	374	7,225	96	101	101	116	10
Merchandise agents, brokers	228	981,284	731	11,116	1.1	4,877	92,468	2,211	2,229	2,307	2,435	232
Groceries, confectionery, meats	25	46,393	...	1,330	1.5	701	11,359	120	121	125	125	20
Farm products (edible)	9	15,633	31	437	2.8	140	2,074	28	26	27	27	7
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	141	852,564	572	7,500	0.9	3,372	67,584	1,914	1,924	1,982	2,109	155
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	131	824,413	436	7,196	0.9	3,193	64,138	1,869	1,879	1,937	2,065	152
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	8	4,481	31	285	6.4	109	2,010	20	21	25	24	6
Hardware, plumbing, heating goods	4	2,046	...	181	8.8	36	809	9	9	9	9	7
Lumber, construction materials	5	4,079	24	256	6.0	120	2,176	17	18	18	18	2
Machinery, equipment, supplies	19	4,413	34	601	6.4	147	3,029	40	40	44	43	22
Metals, metalwork (except scrap)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	11	3,476	40	250	7.2	129	2,548	46	53	56	59	6
Assemblers of farm products	629	318,924	10,884	16,351	5.1	6,927	132,588	2,393	2,439	2,419	2,658	281
Dairy, poultry products	103	34,536	469	2,450	7.1	1,047	20,920	455	540	572	539	96
Fresh fruits, vegetables	20	4,622	415	1,142	24.7	596	12,790	435	316	208	373	11
Farm products (raw materials)	489	277,110	9,599	12,355	4.5	5,140	95,904	1,464	1,518	1,590	1,695	161
Farm supplies	17	2,656	401	404	15.2	144	2,965	39	65	49	53	13
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Nebraska, total	3,006	85,439	1,712,378	23,932	1,904	1,253	803,392	1,753	1,864,578
Adams County	66	2,341	45,280	592	48	50	21,376	16	7,160
Hastings	54	2,002	37,965	472	42	45	18,295	9	3,448
Remainder of County	12	339	7,315	120	6	5	3,081	7	3,712
Antelope County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Arthur County	...	...	...	...	...	...	...	...	...
Banner County	...	...	...	...	...	...	...	...	...
Blaine County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Boone County	25	164	3,401	85	28	9	1,198	16	6,632
Box Butte County	28	462	10,519	177	17	9	2,053	19	20,833
Alliance	15	(D)	(D)	(D)	(D)	7	(D)	8	(D)
Remainder of County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Boyd County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Brown County	9	70	1,294	29	10	3	185	6	942
Buffalo County	63	652	13,232	309	51	25	4,520	38	23,338
Kearney	39	544	10,622	245	40	22	4,284	17	15,148
Remainder of County	24	108	2,610	64	11	3	236	21	8,190
Burt County	26	216	3,753	64	12	5	969	21	3,158
Butler County	26	252	4,351	130	17	3	167	23	7,993
Cass County	34	153	3,093	60	19	5	654	29	4,263
Cedar County	28	(D)	(D)	(D)	(D)	2	(D)	26	(D)
Chase County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Cherry County	15	121	2,199	54	10	3	605	12	7,478
Cheyenne County	37	425	9,079	104	11	12	6,287	25	10,750
Clay County	22	(D)	(D)	(D)	(D)	1	(D)	21	(D)
Colfax County	17	288	5,496	87	8	6	3,175	11	8,320
Cuming County	23	169	3,172	47	15	6	750	17	4,179
Custer County	41	226	4,763	136	36	8	2,546	33	14,247
Dakota County	14	145	3,249	50	9	6	2,302	8	3,617
South Sioux City	10	(D)	(D)	(D)	(D)	5	(D)	5	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Dawes County	21	250	8,907	117	17	8	1,604	13	5,685
Dawson County	28	224	4,445	90	22	7	1,730	21	9,330
Lexington	9	106	2,186	30	9	4	1,372	5	950
Remainder of County	19	118	2,259	60	13	3	358	16	8,380
Deuel County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Dixon County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Dodge County	73	1,644	37,347	500	36	35	22,095	38	16,590
Fremont	44	1,023	23,920	320	26	28	17,170	16	11,640
Remainder of County	29	621	13,427	180	10	7	4,925	22	4,950
Douglas County	815	49,354	972,724	11,667	487	507	476,581	308	1,187,205
Omaha	792	48,535	954,863	11,362	473	497	460,791	295	1,167,719
Remainder of County	23	819	17,861	305	14	10	15,790	13	19,486
Dundy County	12	121	1,865	74	9	3	354	9	4,101
Fillmore County	31	234	4,913	113	23	5	2,002	26	10,534
Franklin County	18	100	2,026	59	12	4	710	14	3,752
Frontier County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Furnas County	22	88	1,718	58	10	3	467	19	5,401
Gage County	48	939	19,852	299	33	19	9,965	29	19,254
Beatrice	25	(D)	(D)	(D)	(D)	17	(D)	8	(D)
Remainder of County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Garden County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Garfield County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Gosper County	3	14	(Z)	6	1	...	...	3	452
Grant County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Greeley County	12	50	1,235	32	10	4	643	8	2,462

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Hall County	87	3,155	70,246	924	55	50	26,458	37	49,405
Grand Island	66	2,496	56,754	751	39	41	21,880	25	27,469
Remainder of County	21	659	13,492	173	16	9	4,578	12	21,936
Hamilton County	14	214	4,445	79	11	5	1,708	9	4,642
Harlan County	9	85	2,465	42	3	...	...	9	3,114
Hayes County	4	25	825	10	2	...	...	4	1,419
Hitchcock County	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Holt County	37	439	8,909	215	30	13	2,039	24	15,786
Hooker County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Howard County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Jefferson County	37	592	11,510	230	34	16	3,812	21	7,291
Fairbury	23	(D)	(D)	(D)	(D)	14	(D)	9	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Johnson County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Kearney County	19	(D)	(D)	(D)	(D)	1	(D)	18	(D)
Keith County	19	145	3,104	58	16	4	255	15	14,011
Keya Paha County	...	...	...	...	...	...	...	...	...
Kimball County	18	126	2,241	39	7	6	497	12	7,225
Knox County	26	98	1,762	72	14	3	239	23	10,378
Lancaster County	195	8,863	173,928	2,306	97	132	88,189	63	32,438
Lincoln	164	8,048	161,194	2,097	79	122	76,377	42	28,693
Remainder of County	31	815	12,734	209	18	10	11,812	21	3,745
Lincoln County	54	1,136	28,336	379	42	31	10,065	23	10,836
North Platte	40	1,062	26,631	349	32	28	9,919	12	8,580
Remainder of County	14	74	1,705	30	10	3	146	11	2,256
Logan County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Loup County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
McPherson County	...	...	...	...	...	...	...	...	...
Madison County	68	1,374	30,744	422	27	32	16,200	36	28,482
Norfolk	46	1,058	24,971	334	15	25	9,472	21	21,485
Remainder of County	22	316	5,773	88	12	7	6,728	15	6,997
Merrick County	18	374	5,589	93	9	3	1,187	15	5,509
Morrill County	17	119	2,734	39	17	4	620	13	2,459
Nance County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Nemaha County	23	131	2,753	46	13	8	1,091	15	2,880
Nuckolls County	23	249	4,954	105	11	6	1,751	17	7,706
Otoe County	43	264	4,856	97	24	15	2,650	28	5,257
Nebraska City	20	155	3,201	60	12	11	1,764	9	1,290
Remainder of County	23	109	1,655	37	12	4	886	19	3,967
Pawnee County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Perkins County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Phelps County	29	551	9,570	158	14	11	3,604	18	5,442
Pierce County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Platte County	45	675	15,312	218	26	19	7,490	26	15,934
Columbus	26	489	11,533	129	19	16	6,921	10	4,122
Remainder of County	19	186	3,779	89	7	3	569	16	11,812
Polk County	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Red Willow County	37	654	12,692	240	23	16	8,024	21	31,613
McCook	26	(D)	(D)	(D)	(D)	15	(D)	11	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Richardson County	33	416	8,523	143	30	7	5,363	26	11,170
Falls City	16	340	6,795	105	18	7	5,363	9	3,528
Remainder of County	17	76	1,728	38	12	...	...	17	7,642
Rock County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Saline County	38	233	5,027	107	23	3	1,315	35	6,482
Sarpy County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Saunders County	32	205	3,831	87	26	3	657	29	8,796

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Scotts Bluff County	98	2,571	49,182	951	64	53	31,119	45	25,872
Scottsbluff	55	1,345	26,937	436	37	34	9,940	21	15,014
Remainder of County	43	1,226	22,245	515	27	19	21,179	24	10,858
Seward County	27	(D)	(D)	(D)	(D)	2	(D)	25	(D)
Sheridan County	26	162	3,391	93	24	5	334	21	7,653
Sherman County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Sioux County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Stanton County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Thayer County	34	287	5,845	151	29	4	1,310	30	11,369
Thomas County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Thurston County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Valley County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Washington County	21	314	4,444	83	12	5	1,512	16	3,244
Wayne County	19	118	2,549	50	19	4	1,038	15	2,124
Webster County	21	159	3,572	127	17	4	2,863	17	8,325
Wheeler County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
York County	35	517	10,481	195	27	9	3,764	26	15,486
York	21	(D)	(D)	(D)	(D)	7	(D)	14	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. .. Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
LINCOLN STANDARD METROPOLITAN AREA--Coextensive with Lancaster County, Nebr.						
Wholesale trade, total	195	XXX	8,863	173,928	2,306	97
Type of Operation						
Merchant wholesalers	132	88,189	7,164	141,813	1,928	73
Manufacturers' sales branches, sales offices	19	10,287	1,116	20,344	210	...
Petroleum bulk plants, terminals and LP gas facilities	22	8,519	318	7,089	82	13
Merchandise agents, brokers	6	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	16	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	132	88,189	7,164	141,813	1,928	73
Grocery, confectionery, meat wholesalers	11	22,042	1,214	20,169	286	6
Farm products (edible) distributors	6	3,992	310	5,829	86	4
Beer, wine, distilled spirits wholesalers	8	3,178	256	4,982	58	6
Tobacco distributors	4	3,296	123	2,175	40	2
Drugs, chemicals, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	5	3,267	352	7,133	97	2
Farm products (raw materials) merchants	4	6,527	78	1,385	19	4
Automotive wholesalers	11	2,624	507	9,775	150	5
Electrical, electronics, appliance distributors	8	4,933	419	8,399	104	4
Hardware, plumbing-heating goods wholesalers	5	5,794	579	13,626	141	1
Lumber, construction materials distributors	7	7,618	805	20,975	280	1
Machinery, equipment, supplies distributors	33	13,696	1,427	27,005	357	22
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	710	77	1,387	29	4
Other merchant wholesalers	16	4,078	408	7,062	129	10
Manufacturers' sales branches, sales offices	19	10,287	1,116	20,344	210	...
Petroleum bulk plants, terminals and LP gas facilities	22	8,519	318	7,089	82	13
Merchandise agents, brokers	6	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	16	(D)	(D)	(D)	(D)	(D)
OMAHA STANDARD METROPOLITAN AREA--Consists of Douglas and Sarpy Counties, Nebr., Pottawattamie County, Iowa						
Wholesale trade, total	921	XXX	52,392	1,029,958	12,493	555
Type of Operation						
Merchant wholesalers	560	533,176	32,122	634,269	7,954	369
Manufacturers' sales branches, sales offices	145	395,511	14,396	283,611	3,074	...
Petroleum bulk plants, terminals and LP gas facilities	65	56,313	1,973	42,390	477	44
Merchandise agents, brokers	128	708,653	3,322	58,704	744	128
Assemblers of farm products	23	54,976	579	10,984	244	14
Type by Kind of Business						
Merchant wholesalers	560	533,176	32,122	634,269	7,954	369
Grocery, confectionery, meat wholesalers	38	40,386	2,266	43,057	596	20
General-line grocery wholesalers	8	25,050	1,168	22,366	281	...
Confectionery wholesalers	3	550	24	(Z)	11	3
Meat, fish wholesalers	12	9,826	666	13,038	196	10
Specialty-line grocery wholesalers	15	4,960	408	7,199	108	7
OMAHA STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Farm products (edible) distributors	28	20,635	794	13,581	202	38
Poultry, poultry products distributors	9	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	19	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	20	27,611	1,585	31,559	327	7
Tobacco distributors	9	10,142	311	6,114	84	7
Drugs, chemicals, allied products wholesalers	19	14,956	1,208	22,973	285	10
General- and specialty-line drug wholesalers	9	11,395	853	16,409	209	5
Industrial chemicals, paint wholesalers	10	3,561	355	6,564	76	5
Dry goods, apparel wholesalers	7	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	4	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	14	12,598	2,238	43,917	636	7
Paper, allied products wholesalers	17	10,403	1,091	18,001	272	11
Farm products (raw materials) merchants	50	166,758	1,778	33,649	370	47
Automotive wholesalers	54	14,485	2,142	42,306	626	40
Electrical, electronics, appliance distributors	31	45,069	3,062	62,527	679	10
Hardware, plumbing-heating goods wholesalers	24	28,091	2,523	56,171	628	15
Hardware wholesalers	5	13,522	1,308	30,176	340	1
Plumbing, heating equipment, supplies distributors	19	14,569	1,215	25,995	288	14
Lumber, construction materials distributors	33	33,200	2,472	57,082	593	8
Lumber, millwork wholesalers	13	21,774	1,262	30,574	283	1
Construction materials distributors	20	11,426	1,210	26,508	310	7
Machinery, equipment, supplies distributors	127	61,539	6,316	120,199	1,413	75
Commercial machines, equipment distributors	15	2,692	361	6,223	89	11
Industrial machinery, equipment distributors	16	9,865	763	13,918	162	10
Industrial materials, supplies distributors	16	4,793	449	9,165	96	13
Professional equipment, supplies distributors	16	4,658	877	18,770	268	5
Service establishment supply houses	30	7,664	863	15,821	225	22
Other machinery, equipment, supplies distributors	34	31,867	3,003	56,302	573	14
Metals, metalwork (except scrap) distributors	3	3,038	229	3,293	49	...
Scrap, waste materials dealers	18	10,019	711	14,094	263	24
Other merchant wholesalers	68	31,044	3,098	61,378	849	45
Amusement, sporting goods distributors	4	956	60	1,154	19	5
Jewelry wholesalers	5	1,043	165	4,544	40	11
Merchant wholesalers, n.e.c.	59	29,045	2,873	55,680	790	29
Manufacturers' sales branches, sales offices	145	395,511	14,396	283,611	3,074	...
Sales branches (with stocks)	106	283,681	12,304	248,073	2,743	...
Sales offices (without stocks)	39	111,830	2,092	35,538	331	...
Petroleum bulk plants, terminals and LP gas facilities	65	56,313	1,973	42,390	477	44
Merchandise agents, brokers	128	708,653	3,322	58,704	744	128
Assemblers of farm products	23	54,976	579	10,984	244	14

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
DOUGLAS COUNTY						
Wholesale trade, total	815	XXX	49,354	972,724	11,667	487
Type of Operation						
Merchant wholesalers	507	476,581	29,779	590,254	7,360	338
Manufacturers' sales branches, sales offices	144	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, termials and LP gas facilities	28	33,948	1,493	33,662	360	17
Merchandise agents, brokers	124	705,676	3,293	58,122	694	125
Assemblers of farm products	12	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	507	476,581	29,779	590,254	7,360	338
Grocery, confectionery, meat wholesalers	35	39,048	2,215	41,814	572	18
Farm products (edible) distributors	23	10,651	506	10,401	157	36
Beer, wine, distilled spirits wholesalers	13	25,041	1,416	28,183	279	1
Tobacco distributors	8	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	17	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	7	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	13	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	16	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	45	137,897	1,354	24,194	270	46
Automotive wholesalers	49	13,601	2,013	39,973	594	32
DOUGLAS COUNTY—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Electrical, electronics, appliance distributors	30	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	22	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	27	31,865	2,358	54,796	562	7
Machinery, equipment, supplies distributors	126	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	16	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	58	26,276	2,411	48,713	665	42
Manufacturers' sales branches, sales offices	144	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, termials and LP gas facilities	28	33,948	1,493	33,662	360	17
Merchandise agents, brokers	124	705,676	3,293	58,122	694	125
Assemblers of farm products	12	(D)	(D)	(D)	(D)	(D)
LANCASTER COUNTY (See Lincoln Standard Metropolitan Area, Table 103.)						

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948 (Number)
				Amount ($1,000)	Percent of sales		Payroll (Dollars)	Employees (Number)	
THE STATE									
Total	2,832	XXX	92,743	XXX	XXX	60,656	1,181,817	21,890	1,668
Merchant wholesalers	929	639,290	57,416	64,047	10.0	34,889	677,232	11,729	598
Manufacturers' sales branches, sales offices	180	289,904	18,655	21,715	7.5	12,562	238,027	3,724	...
Petroleum bulk plants, terminals and LP gas facilities	635	99,213	6,361	10,665	10.7	3,202	63,186	1,259	509
Merchandise ageots, brokers	195	814,231	125	6,592	0.8	2,938	56,703	1,711	189
Assemblers of farm products	893	408,163	10,186	13,762	3.4	7,065	146,669	3,467	372
STANDARD METROPOLITAN AREAS									
LINCOLN									
Total	184	XXX	(NA)	XXX	XXX	6,233	120,070	2,057	92
Merchant wholesalers	117	70,577	8,593	8,676	12.3	5,042	97,005	1,678	65
Manufacturers' sales branches, sales offices	19	12,044	1,053	1,344	11.2	878	16,915	259	...
Petroleum bulk plants, terminals and LP gas facilities	20	6,885	(NA)	(NA)	(NA)	174	3,493	54	16
Merchandise agents, brokers	4	1,950	1	52	2.7	27	(Z)	8	2
Assemblers of farm products	24	7,109	198	191	2.7	112	2,160	58	9
OMAHA									
Total	791	XXX	(NA)	XXX	XXX	36,889	703,179	11,405	446
Merchant wholesalers	464	454,337	35,553	40,976	9.0	22,291	425,540	7,069	289
Manufacturers' sales branches, sales offices	131	267,660	16,956	19,292	7.2	11,095	210,719	3,278	...
Petroleum bulk plants, terminals and LP gas facilities	54	25,385	(NA)	(NA)	(NA)	996	19,335	331	45
Merchandise agents, brokers	112	616,861	52	4,372	0.7	1,921	36,894	537	94
Assemblers of farm products	30	71,841	1,325	1,499	2.1	586	10,691	190	18
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
DOUGLAS COUNTY									
Total	699	XXX	53,420	XXX	XXX	35,360	674,053	10,844	368
Merchant wholesalers	425	416,146	33,468	38,574	9.3	21,231	405,661	6,695	254
Other operating types	274	964,046	19,952	27,549	2.9	14,129	268,392	4,149	114
LANCASTER COUNTY (See Lincoln Standard Metropolitan Area.)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

NEVADA

NEVADA
(17 COUNTIES)

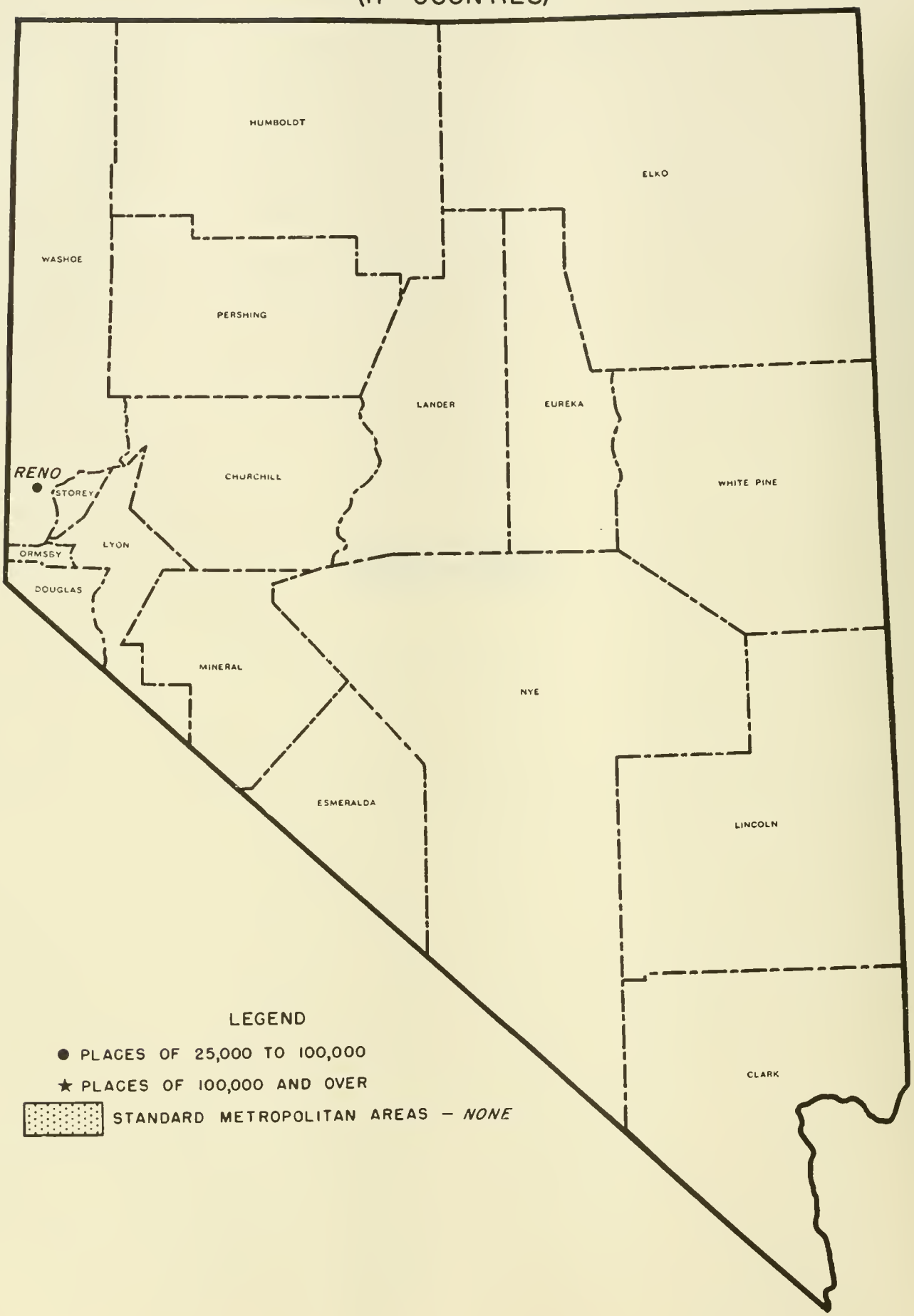

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	335	XXX	11,130	XXX	XXX	9,226	190,171	1,904	2,023	2,056	2,074	248
Type of Operation												
Merchant wholesalers	231	109,150	9,844	15,881	14.5	6,211	169,722	1,664	1,787	1,811	1,845	159
Manufacturers' sales branches, sales offices	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	82	35,353	997	3,729	10.5	545	10,944	130	131	134	131	83
Merchandise agents, brokers	7	5,723	2	156	2.7	55	1,398	29	28	36	22	5
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business												
Merchant wholesalers	231	109,150	9,844	15,881	14.5	8,211	169,722	1,664	1,787	1,811	1,845	159
Grocery, confectionery, meat wholesalers	38	23,728	1,212	2,686	11.3	1,346	28,913	269	303	280	317	39
Farm products (edible) distributors	6	4,045	150	592	14.6	309	5,169	59	66	70	61	6
Beer, wine, distilled spirits wholesalers	23	21,051	1,903	2,040	9.7	1,066	19,669	186	192	210	207	12
Tobacco distributors	5	5,239	165	355	6.8	214	2,745	42	45	45	42	2
Drugs, chemicals, allied products wholesalers	7	1,998	59	283	14.2	112	2,202	24	29	30	29	4
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	1,483	75	388	26.2	195	4,403	50	51	52	54	4
Paper, allied products wholesalers	4	1,181	139	185	15.7	125	1,849	21	22	22	22	...
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	30	9,714	1,359	1,943	20.0	976	23,991	216	234	225	232	27
Electrical, electronics, appliance distributors	12	8,331	1,346	1,202	14.4	639	16,255	132	133	143	127	2
Hardware, plumbing-heating goods wholesalers	10	5,932	861	931	15.7	459	9,739	82	85	92	99	2
Lumber, construction materials distributors	29	14,702	1,197	2,789	19.0	1,419	24,868	249	286	318	307	12
Machinery, equipment, supplies distributors	36	7,920	1,175	1,706	21.5	990	22,723	224	229	224	242	20
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	19	2,911	147	540	18.6	260	5,258	86	88	79	77	16
Manufacturers' sales branches, sales offices	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	82	35,353	997	3,729	10.5	545	10,944	130	131	134	131	83
Gasoline, distillates, residuals	79	35,035	980	3,647	10.4	515	10,409	121	122	124	124	81
Bulk plants	79	35,035	980	3,647	10.4	515	10,409	121	122	124	124	81
Distributing terminals	...	...	...	...	...	...	...	...	...	...	...	...
Wholesale LP gas facilities	3	318	17	82	25.8	30	535	9	9	10	7	2
Merchandise agents, brokers	7	5,723	2	156	2.7	55	1,398	29	28	36	22	5
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (edible)	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Nevada, total	335	9,226	190,171	2,074	248	231	109,150	104	45,037
Churchill County	12	72	1,511	23	13	5	493	7	3,828
Clark County	108	3,548	72,771	757	70	93	45,946	15	11,958
Las Vegas	96	3,366	68,716	704	61	84	44,320	12	8,516
Remainder of County	12	182	4,055	53	9	9	1,626	3	3,442
Douglas County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Elko County	19	140	3,229	32	22	9	1,831	10	2,090
Elko	14	132	3,064	30	15	9	1,831	5	1,239
Remainder of County	5	8	(Z)	2	7	...	...	5	851
Esmeralda County	...	...	...	...	...	...	...	...	...
Eureka County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Humboldt County	16	142	2,713	36	16	7	1,391	9	2,086
Lander County	3	...	...	...	3	...	...	3	445
Lincoln County	3	2	(Z)	1	3	...	...	3	435
Lyon County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Mineral County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Nye County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Ormsby County	7	46	910	12	7	4	320	3	824
Pershing County	6	(D)	(D)	(D)	(D)	...	(D)	6	(D)
Storey County	...	...	...	...	...	...	...	...	...
Washoe County	124	4,991	102,532	1,131	75	99	55,399	25	16,218
Reno	115	4,701	96,345	1,062	63	93	51,796	22	12,968
Sparks	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
White Pine County	14	151	3,689	40	11	8	1,956	6	1,901

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS

(None in the State).

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CLARK COUNTY						
Wholesale trade, total	108	XXX	3,548	72,771	757	70
Type of Operation						
Merchant wholesalers	93	45,946	3,268	66,854	707	60
Manufacturers' sales branches, sales offices	2	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	13	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	...	...	...	...	...	...
Assemblers of farm products	...	...	...	...	...	...
WASHOE COUNTY						
Wholesale trade, total	124	XXX	4,991	102,532	1,131	75
Type of Operation						
Merchant wholesalers	99	55,399	4,469	92,560	1,021	66
Manufacturers' sales branches, sales offices	11	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	9	9,244	159	3,160	40	4
Merchandise agents, brokers	4	3,631	38	732	6	4
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	241	XXX	7,304	XXX	XXX	4,533	87,709	1,292	174
Merchant wholesalers	133	53,930	6,181	7,020	13.0	3,615	69,726	1,017	88
Manufacturers' sales branches, sales offices	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	92	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STANDARD METROPOLITAN AREAS									
(None in the State)									
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
CLARK COUNTY									
Total	54	XXX	1,727	XXX	XXX	1,228	23,138	338	42
Merchant wholesalers	41	14,197	1,428	1,918	13.5	974	18,484	267	31
Other operating types	13	5,405	299	1,305	24.1	254	4,654	71	11
WASHOE COUNTY									
Total	92	XXX	4,632	XXX	XXX	2,812	54,455	790	46
Merchant wholesalers	72	35,386	4,195	4,582	12.9	2,419	46,702	682	39
Other operating types	20	8,749	437	732	8.4	393	7,753	108	7

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

NEW HAMPSHIRE

NEW HAMPSHIRE
(10 COUNTIES)

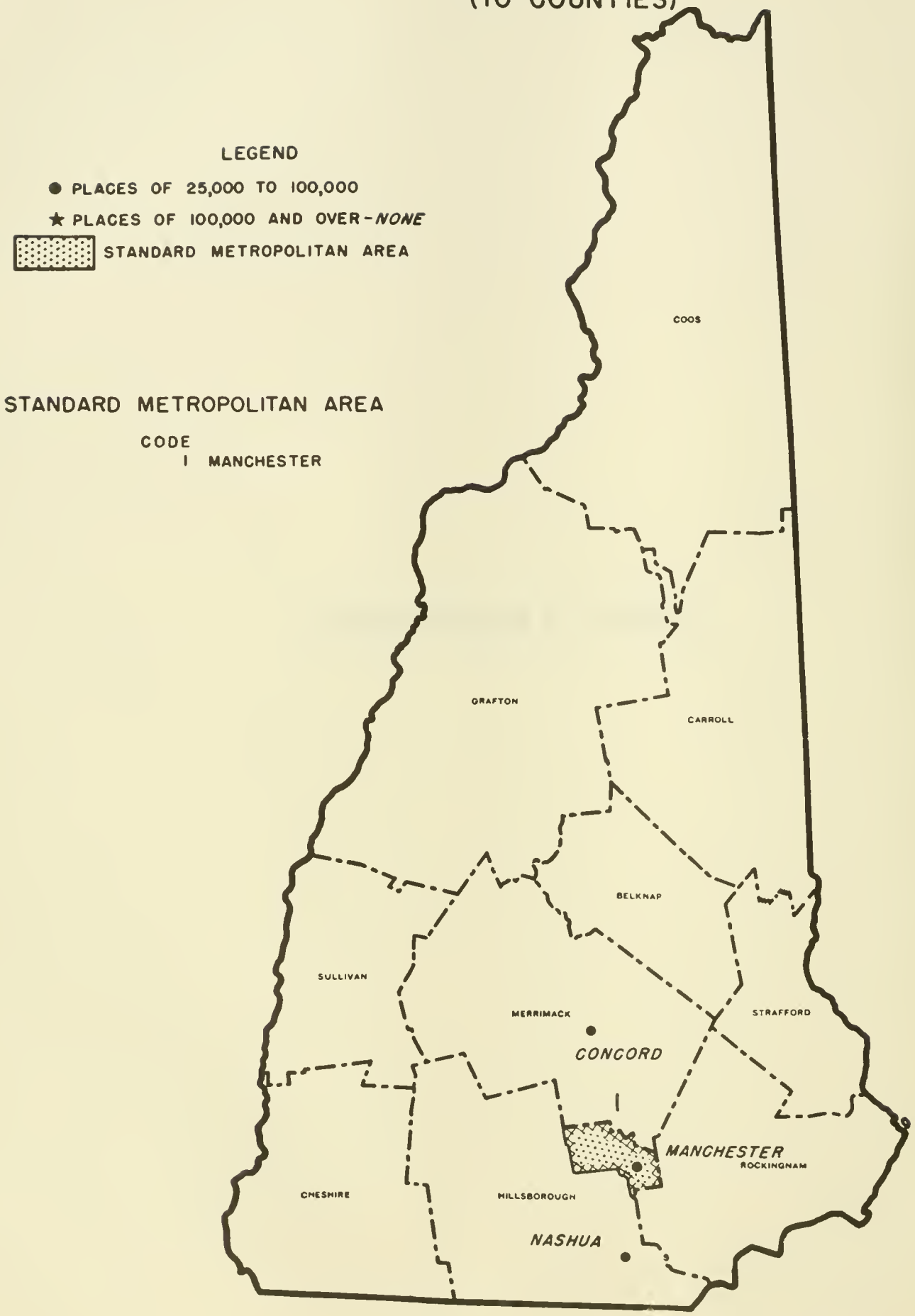

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	615	XXX	24,472	XXX	XXX	19,733	359,706	4,915	4,998	5,195	5,099	259
Type of Operation												
Merchant wholesalers	451	178,497	16,670	26,397	14.8	12,660	237,042	3,320	3,439	3,594	3,573	216
Manufacturers' sales branches, sales offices	53	58,300	4,832	7,541	12.9	4,133	67,487	857	844	866	793	...
Petroleum bulk plants, terminals and LP gas facilities	84	58,371	2,507	6,202	10.6	2,423	45,385	578	545	558	554	35
Merchandise agents, brokers	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business												
Merchant wholesalers	451	178,497	16,670	26,397	14.8	12,660	237,042	3,320	3,439	3,594	3,573	216
Grocery, confectionery, meat wholesalers	78	49,115	3,584	4,563	9.3	2,344	44,495	650	658	708	668	45
Farm products (edible) distributors	32	10,460	216	1,442	13.8	680	12,925	227	242	253	230	18
Beer, wine, distilled spirits wholesalers	17	10,890	412	2,067	19.0	1,104	19,824	249	291	324	292	7
Tobacco distributors	13	14,561	981	838	5.8	496	8,770	150	154	157	154	4
Drugs, chemicals, allied products wholesalers	12	3,582	569	486	13.6	349	5,551	80	84	93	93	3
Dry goods, apparel wholesalers	11	11,362	1,042	1,662	14.6	618	12,107	80	80	81	86	5
Furniture, home furnishings wholesalers	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	18	3,227	335	526	16.3	302	5,995	90	86	91	89	7
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	40	9,931	1,907	2,631	26.5	1,491	28,770	402	420	421	441	19
Electrical, electronics, appliance distributors	17	10,123	1,225	1,210	12.0	621	11,848	161	160	165	174	4
Hardware, plumbing-heating goods wholesalers	18	10,233	2,004	1,964	19.2	1,129	18,888	281	274	282	294	1
Lumber, construction materials distributors	37	8,874	633	1,645	18.5	665	12,903	161	183	196	195	18
Machinery, equipment, supplies distributors	59	11,359	2,025	2,440	21.5	1,300	24,093	327	330	328	338	26
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	45	10,620	847	2,610	24.6	524	10,174	165	175	166	172	33
Other merchant wholesalers	40	5,765	507	1,185	20.6	662	13,145	210	215	244	253	19
Manufacturers' sales branches, sales offices	53	58,300	4,832	7,541	12.9	4,133	67,487	857	844	866	793	...
Sales branches (with stocks)	44	38,376	4,832	5,389	14.0	2,784	43,618	609	599	626	583	...
Sales offices (without stocks)	9	19,924	...	2,152	10.8	1,349	23,869	248	245	240	210	...
Petroleum bulk plants, terminals and LP gas facilities	84	58,371	2,507	6,202	10.6	2,423	45,385	578	545	558	554	35
Gasoline, distillates, residuals	80	57,330	2,469	5,897	10.3	2,376	44,328	567	533	547	542	35
Bulk plants	75	41,890	1,255	4,695	11.2	1,958	36,642	458	446	465	460	35
Distributing terminals	5	15,440	1,214	1,202	7.8	418	7,686	109	87	82	82	...
Wholesale LP gas facilities	4	1,041	38	305	29.3	47	1,057	11	12	11	12	...
Merchandise agents, brokers	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (edible)	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	5	400	16	74	18.5	22	507	8	9	8	9	4
Farm supplies	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
New Hampshire, total	615	19,733	359,706	5,099	259	451	178,497	164	129,873
Belknap County	31	687	11,771	179	9	21	5,896	10	3,924
Laconia	25	(D)	(D)	(D)	(D)	16	(D)	9	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Carroll County	8	118	2,488	47	5	3	483	5	1,900
Cheshire County	41	1,281	22,672	326	16	25	14,421	16	8,051
Keene	32	978	17,254	217	9	22	13,772	10	4,024
Remainder of County	9	303	5,418	109	7	3	649	6	4,027
Coos County	43	642	12,362	205	30	25	5,403	18	7,197
Berlin	21	402	7,489	118	15	13	4,205	8	3,636
Remainder of County	22	240	4,873	87	15	12	1,198	10	3,561
Grafton County	42	645	13,058	207	21	24	3,456	18	10,006
Hillsborough County	248	10,747	190,018	2,556	78	198	102,498	50	55,751
Manchester	183	7,952	140,991	1,926	50	142	73,067	41	36,663
Nashua	43	2,528	44,552	552	15	38	26,754	5	17,246
Remainder of County	22	267	4,475	78	13	18	2,677	4	1,842
Merrimack County	65	2,229	41,406	586	23	51	20,920	14	9,704
Concord	49	1,824	34,055	468	13	38	15,806	11	8,982
Franklin	9	175	3,086	54	7	9	3,335	...	...
Remainder of County	7	230	4,265	64	3	4	1,779	3	722
Rockingham County	64	1,958	38,241	572	35	49	12,476	15	24,260
Portsmouth	35	1,172	22,430	332	20	29	10,481	6	10,166
Remainder of County	29	786	15,811	240	15	20	1,995	9	14,094
Strafford County	50	1,054	19,909	299	26	38	9,944	12	8,226
Rochester	22	656	12,409	172	7	14	2,621	8	4,004
Somersworth	12	138	2,592	45	9	12	1,634	...	...
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
	10	(D)	(D)	(D)	(D)	7	(D)	3	(D)
Sullivan County	23	372	7,781	122	16	17	3,000	6	2,854
Claremont	17	275	5,875	88	11	11	2,307	6	2,854
Remainder of County	6	97	1,906	34	5	6	693	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MANCHESTER STANDARD METROPOLITAN AREA—Consists of Manchester City and Goffstown town in Hillsborough County, N. H.						
Wholesale trade, total	185	XXX	7,960	141,161	1,930	51
Type of Operation						
Merchant wholesalers	143	73,084	5,665	105,704	1,453	48
Manufacturers' sales branches, sales offices	24	25,555	1,882	27,222	368	...
Petroleum bulk plants, terminals and LP gas facilities	13	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	143	73,084	5,665	105,704	1,458	48
Grocery, confectionery, meat wholesalers	19	13,309	577	11,581	165	7
Farm products (edible) distributors	8	2,679	237	4,504	56	4
Beer, wine, distilled spirits wholesalers	4	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	5	6,955	277	4,735	82	1
Drugs, chemicals, allied products wholesalers	5	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	6	8,240	534	10,554	66	2
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	7	(D)	(D)	(D)	(D)	(D)
MANCHESTER STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	9	3,235	459	9,244	128	1
Electrical, electronics, appliance distributors	10	8,481	443	8,621	131	2
Hardware, plumbing-heating goods wholesalers	7	6,305	682	11,676	183	...
Lumber, construction materials distributors	12	5,092	333	5,960	81	1
Machinery, equipment, supplies distributors	33	5,916	689	12,870	189	14
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	8	808	130	2,403	43	4
Other merchant wholesalers	7	1,541	119	2,009	41	4
Manufacturers' sales branches, sales offices	24	25,555	1,882	27,222	368	...
Petroleum bulk plants, terminals and LP gas facilities	13	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
HILLSBOROUGH COUNTY						
Wholesale trade, total	248	XXX	10,747	190,018	2,556	79
Type of Operation						
Merchant wholesalers	198	102,498	7,200	133,296	1,892	75
Manufacturers' sales branches, sales offices	26	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	16	10,767	449	8,774	101	2
Merchandise agents, brokers	6	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	198	102,498	7,200	133,296	1,892	75
Grocery, confectionery, meat wholesalers	33	23,995	1,089	21,365	308	14
Farm products (edible) distributors	15	3,462	288	5,453	79	7
Beer, wine, distilled spirits wholesalers	6	7,053	804	14,478	208	1
Tobacco distributors	7	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	7	3,341	326	5,077	82	2
Dry goods, apparel wholesalers	8	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	7	(D)	(D)	(D)	(D)	(D)
HILLSBOROUGH COUNTY—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	13	3,770	557	11,269	157	6
Electrical, electronics, appliance distributors	10	8,481	443	8,621	131	2
Hardware, plumbing-heating goods wholesalers	10	7,889	822	12,823	214	...
Lumber, construction materials distributors	14	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	36	6,338	726	13,462	178	14
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	13	9,510	373	7,264	103	9
Other merchant wholesalers	13	1,710	136	2,419		7
Manufacturers' sales branches, sales offices	26	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	16	10,767	449	8,774	101	2
Merchandise agents, brokers	6	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	465	XXX	14,411	XXX	XXX	10,650	201,148	3,824	205
Merchant wholesalers	306	104,005	10,025	13,280	12.8	7,276	139,305	2,773	155
Manufacturers' sales branches, sales offices	53	34,414	1,519	3,292	9.6	1,836	33,269	529	...
Petroleum bulk plants, terminals and LP gas facilities	84	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	19	4,305	90	344	8.0	170	2,723	98	15
STANDARD METROPOLITAN AREAS									
MANCHESTER									
Total	151	XXX	5,549	XXX	XXX	4,800	92,337	1,662	60
Merchant wholesalers	116	45,547	4,890	6,317	13.9	3,705	72,367	1,352	54
Manufacturers' sales branches, sales offices	21	16,205	571	1,459	9.0	866	15,602	234	...
Petroleum bulk plants, terminals and LP gas facilities	10	5,101	88	175	3.4	217	4,110	65	2
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
HILLSBOROUGH COUNTY									
Total	190	XXX	6,473	XXX	XXX	5,406	103,944	1,917	77
Merchant wholesalers	146	56,188	5,759	7,340	13.1	4,210	82,090	1,574	66
Other operating types	44	24,825	714	1,853	7.5	1,196	21,854	343	11

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

NEW JERSEY

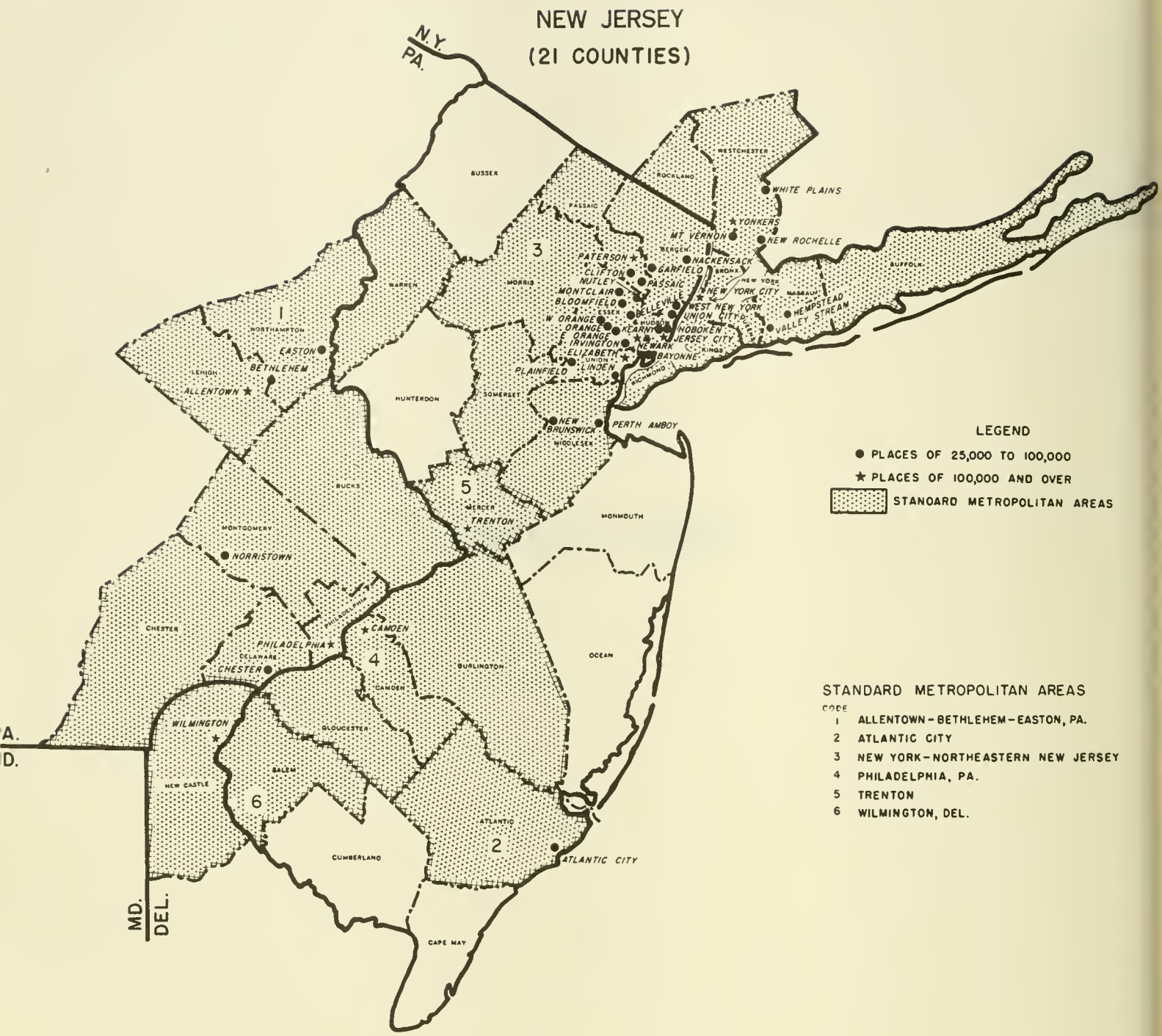
NEW JERSEY
(21 COUNTIES)
N.Y.
PA.
SUSSEX
WARREN
MORRIS
PASSAIC
BERGEN
ROCKLAND
WESTCHESTER
WHITE PLAINS
YONKERS
MT VERNON
NEW ROCHELLE
PATERSON
CLIFTON
NUTLEY
GARFIELD
NACKENSACK
PASSAIC
MONTCLAIR
BLOOMFIELD
BELLEVILLE
NEW YORK CITY
WEST NEW YORK
UNION CITY
HOBOKEN
JERSEY CITY
HEMPSTEAD
VALLEY STREAM
NASSAU
SUFFOLK
W ORANGE
ORANGE
E ORANGE
IRVINGTON
ELIZABETH
NEWARK
KEARNY
HUDSON
ESSEX
BAYONNE
KINGS
RICHMOND
UNION
LINDEN
PLAINFIELD
NORTHAMPTON
EASTON
BETHLEHEM
ALLENTOWN
LEHIGH
HUNTERDON
SOMERSET
NEW BRUNSWICK
MIDDLESEX
PERTH AMBOY
MONMOUTH
BUCKS
MERCER
TRENTON
MONTGOMERY
NORRISTOWN
CHESTER
PHILADELPHIA
DELAWARE
CAMDEN
BURLINGTON
OCEAN
GLOUCESTER
WILMINGTON
NEW CASTLE
SALEM
ATLANTIC
ATLANTIC CITY
CUMBERLAND
CAPE MAY
MD.
DEL.
1
2
3
4
5
6
LEGEND
● PLACES OF 25,000 TO 100,000
★ PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREAS
STANDARD METROPOLITAN AREAS
CODE
1 ALLENTOWN-BETHLEHEM-EASTON, PA.
2 ATLANTIC CITY
3 NEW YORK-NORTHEASTERN NEW JERSEY
4 PHILADELPHIA, PA.
5 TRENTON
6 WILMINGTON, DEL.

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	6,909	XXX	387,675	XXX	XXX	357,433	6,878,183	75,337	75,830	76,502	78,329	3,859
Type of Operation												
Merchant wholesalers	5,697	3,040,115	261,790	459,421	15.1	236,498	4,502,511	51,444	51,627	52,065	53,842	3,464
Manufacturers' sales branches, sales offices	516	1,709,060	71,282	165,218	9.7	84,561	1,679,871	16,734	17,069	17,269	17,011	9
Petroleum bulk plants, terminals and LP gas facilities	267	801,532	52,170	68,401	8.5	26,400	515,729	4,993	4,981	5,027	5,236	105
Merchandise agents, brokers	343	305,636	672	17,591	5.8	7,304	135,679	1,426	1,381	1,396	1,470	222
Assemblers of farm products	86	61,245	1,761	6,751	11.0	2,670	44,393	740	772	745	770	59
Type by Kind of Business												
Merchant wholesalers	5,697	3,040,115	261,790	459,421	15.1	236,498	4,502,511	51,444	51,627	52,065	53,842	3,464
Grocery, confectionery, meat wholesalers	773	473,447	25,646	50,446	10.7	26,434	506,376	6,289	6,179	6,476	6,814	601
General-line grocery wholesalers	49	131,808	13,211	12,425	9.4	7,021	133,355	1,629	1,631	1,634	1,648	45
Confectionery wholesalers	50	15,594	811	1,962	12.6	1,081	21,367	330	317	342	348	51
Fish, sea food distributors	44	13,666	751	2,616	19.1	1,171	24,349	430	257	261	495	52
Meat, meat products wholesalers	208	125,512	1,614	10,396	8.3	4,915	88,852	1,092	1,102	1,163	1,162	179
Specialty-line grocery wholesalers	422	186,867	9,259	23,047	12.3	12,246	238,453	2,808	2,872	3,076	3,161	274
Farm products (edible) distributors	337	146,067	2,220	15,337	10.5	7,025	126,717	1,976	2,050	1,859	2,100	367
Poultry, poultry products distributors	88	57,645	552	4,616	8.0	2,197	42,321	639	656	677	720	90
Fresh fruit, vegetable wholesalers	249	88,422	1,668	10,721	12.1	4,828	84,396	1,337	1,394	1,182	1,380	277
Beer, wine, distilled spirits wholesalers	163	303,684	24,887	35,931	11.8	18,895	368,141	3,382	3,395	3,556	3,521	74
Beer, ale distributors	105	66,380	2,618	11,557	17.4	5,702	104,003	1,124	1,169	1,352	1,243	58
Wine, distilled spirits wholesalers	58	237,304	22,269	24,374	10.3	13,193	264,138	2,258	2,226	2,204	2,278	16
Tobacco distributors	118	140,815	5,140	6,261	4.4	3,804	73,450	962	998	1,009	1,068	126
Drugs, chemicals, allied products wholesalers	267	170,419	14,764	26,332	15.5	12,877	259,140	2,760	2,816	2,796	3,124	100
General-line drug wholesalers	11	40,066	6,111	5,559	13.9	3,336	63,117	825	809	793	791	...
Specialty-line drug, toiletries wholesalers	88	53,739	3,472	5,830	10.8	2,989	79,234	635	685	724	1,023	46
Industrial chemicals, explosives distributors	106	58,393	3,475	11,496	19.7	4,917	87,326	944	949	926	939	33
Paint, varnish wholesalers	62	18,221	1,706	3,447	18.9	1,435	29,463	356	373	353	371	21
Dry goods, apparel wholesalers	219	130,451	10,402	20,815	16.0	7,804	122,690	1,414	1,316	1,396	1,431	107
Clothing, furnishings, footwear wholesalers	80	37,282	4,975	7,697	20.6	3,461	43,040	605	531	589	609	47
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	119	74,086	4,090	8,796	11.9	3,423	69,257	695	664	694	709	56
Piece goods converters	20	19,083	1,337	4,322	22.6	720	10,393	114	121	113	113	4
Furniture, home furnishings wholesalers	131	52,203	5,276	8,947	17.1	4,575	82,306	1,005	1,019	1,018	1,054	75
Furniture (household, office) wholesalers	51	11,680	807	2,535	21.7	1,252	23,810	287	297	292	306	31
Home furnishings, floor coverings wholesalers	80	40,523	4,469	6,412	15.8	3,323	58,496	718	722	726	748	44
Paper, allied products wholesalers	203	101,192	6,497	18,379	18.2	8,231	149,186	1,813	1,787	1,790	1,770	118
Coarse paper and products wholesalers	115	79,535	3,915	12,510	15.7	5,032	90,032	1,086	1,059	1,072	1,082	79
Printing and fine paper distributors	22	7,991	836	1,783	22.3	947	19,346	203	204	204	201	7
Stationery, office supplies wholesalers	55	11,244	1,495	3,392	30.2	1,811	35,764	430	429	424	428	27
Wallpaper wholesalers	11	2,422	251	694	28.7	441	4,044	94	95	90	59	5
Farm products (raw materials) merchants	40	14,717	976	1,946	13.2	798	13,701	183	188	191	186	32
Automotive wholesalers	423	108,578	15,489	24,284	22.4	14,519	264,881	3,393	3,369	3,396	3,420	261
Motor vehicle distributors	51	17,090	880	3,132	18.3	1,695	28,308	359	367	370	349	19
Automotive equipment, tire-tube wholesalers	372	91,488	14,609	21,152	23.1	12,824	236,573	3,034	3,002	3,026	3,071	242
Electrical, electronics, appliance distributors	284	222,949	27,503	35,711	16.0	18,059	367,818	3,739	3,718	3,714	3,863	103
Electrical apparatus, supplies distributors	151	111,510	12,021	19,380	17.4	10,604	193,172	2,329	2,297	2,320	2,294	57
Electrical appliance, radio, TV set wholesalers	48	61,919	7,257	7,839	12.7	4,330	89,791	750	757	725	751	9
Electronic parts, equipment distributors	85	49,520	8,225	8,492	17.1	3,125	84,855	660	664	669	818	37
Hardware, plumbing-heating goods wholesalers	354	147,035	22,472	23,592	16.0	13,014	255,170	2,778	2,779	2,811	2,871	166
Hardware wholesalers	93	35,157	5,791	6,651	18.9	3,801	76,094	837	846	861	871	46
Plumbing, heating equipment, supplies distributors	261	111,878	16,681	16,941	15.1	9,213	179,076	1,941	1,933	1,950	2,000	120
Lumber, construction materials distributors	398	290,666	19,838	44,243	15.2	23,156	448,718	4,480	4,689	4,863	4,942	114
Lumber, millwork wholesalers	151	166,365	11,595	17,434	10.5	9,827	178,023	1,847	1,842	1,900	1,966	44
Construction materials distributors	247	124,301	8,243	26,809	21.6	13,329	270,695	2,633	2,847	2,963	2,976	70
Machinery, equipment, supplies distributors	909	248,651	33,765	63,905	25.7	34,158	647,816	7,313	7,330	7,342	7,362	467
Air conditioning, comm. refrigeration equip., distrs	65	19,238	2,367	4,711	24.5	2,885	63,074	540	570	576	583	40
Commercial machines, equipment distributors	106	15,035	2,052	3,924	26.1	2,049	38,977	489	500	508	529	71
Construction machinery, equipment dealers	31	28,853	4,971	6,603	22.9	2,803	50,741	471	480	497	496	5
Farm-garden machinery, equipment wholesalers	12	6,578	779	1,382	21.0	844	16,092	177	187	189	176	7
Industrial machinery, equipment distributors	222	52,468	7,269	13,627	26.0	7,421	144,725	1,612	1,597	1,597	1,584	89
Industrial materials, supplies distributors	189	60,103	6,903	15,377	25.6	8,857	160,951	1,923	1,890	1,884	1,893	93
Professional equipment, supplies distributors	86	31,039	3,524	8,520	27.4	4,477	80,449	943	948	930	943	45
Service establishment supply houses	155	24,523	3,002	6,316	25.8	3,201	64,717	826	838	841	851	100
Transportation equipment distributors	43	10,814	2,898	3,445	31.9	1,621	28,090	332	330	320	307	17
Metals, metalwork (except scrap) distributors	129	134,195	23,741	27,660	20.6	14,445	263,904	2,715	2,784	2,656	2,649	36
Iron, steel and products distributors	107	104,433	20,905	23,703	22.7	12,515	223,142	2,336	2,409	2,269	2,259	33
Nonferrous metals distributors	22	29,762	2,836	3,957	13.3	1,930	40,762	379	375	387	390	3
Scrap, waste materials dealers	414	107,518	7,588	20,815	19.4	11,394	228,731	3,089	3,093	3,098	3,335	417
Iron, steel scrap dealers	155	51,866	3,950	10,366	20.0	5,788	118,833	1,465	1,503	1,507	1,656	142
Waste materials dealers	259	55,652	3,638	10,449	18.8	5,606	109,898	1,624	1,590	1,591	1,679	275
Other merchant wholesalers	535	247,528	15,586	34,817	14.1	17,310	323,766	4,153	4,117	4,094	4,332	300
Amusement, sporting goods distributors	91	22,662	2,291	3,856	17.0	2,096	41,757	496	515	529	533	68
Book, magazine, newspaper wholesalers	50	36,175	975	8,595	23.8	5,351	94,908	1,364	1,352	1,374	1,362	16
Coal wholesalers	19	5,041	445	1,159	23.0	582	10,566	142	140	137	150	7
Farm supplies wholesalers	48	38,798	3,050	4,044	10.4	1,733	30,972	440	408	373	403	22
Jewelry wholesalers	38	10,000	646	988	9.9	479	9,493	127	126	125	129	25
Petroleum products distributors	80	29,146	740	3,831	13.1	1,666	30,375	399	385	395	403	37
Gift, art goods, greeting card wholesalers	29	5,212	176	1,295	24.8	569	14,335	172	161	161	267	19
Flower, bulb, plant wholesalers	45	7,258	152	1,575	21.7	725	13,923	184	182	181	196	35
Miscellaneous products merchant wholesalers	139	93,236	7,111	9,474	10.2	4,109	77,437	829	848	819	889	71

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	516	1,709,060	71,282	165,218	9.7	84,561	1,679,871	16,734	17,069	17,269	17,011	9
Sales branches (with stocks)	357	1,130,543	71,282	127,030	11.2	68,353	1,365,075	13,752	14,055	14,182	14,007	4
Sales offices (without stocks)	159	578,517	•••	38,188	6.6	16,208	314,796	2,982	3,014	3,087	3,004	5
Food and kindred products	126	475,395	5,156	38,938	8.2	19,604	367,569	4,054	4,191	4,304	4,026	3
Sales branches (with stocks)	93	300,225	5,156	27,352	9.1	14,997	279,425	3,116	3,218	3,309	3,110	•••
Sales offices (without stocks)	33	175,170	•••	11,586	6.6	4,607	88,144	938	973	995	916	3
Textile mill products	5	7,313	1,110	734	10.0	363	7,240	52	50	50	50	•••
Sales branches (with stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Furniture and fixtures	8	20,424	435	5,533	27.1	1,354	27,720	281	290	297	292	3
Sales branches (with stocks)	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	10	53,500	1,009	3,773	7.1	2,262	49,949	314	317	300	451	•••
Sales branches (with stocks)	4	34,523	1,009	2,942	8.5	1,799	41,134	221	225	209	361	•••
Sales offices (without stocks)	6	18,977	•••	831	4.4	463	8,815	93	92	91	90	•••
Chemicals and allied products	45	142,443	5,715	20,707	14.5	9,600	183,470	1,947	2,172	2,241	2,084	•••
Sales branches (with stocks)	28	86,760	5,715	17,114	19.7	8,234	156,973	1,705	1,929	1,995	1,835	•••
Sales offices (without stocks)	17	55,683	•••	3,593	6.5	1,366	26,497	242	243	246	249	•••
Rubber products	12	42,473	2,884	4,917	11.6	2,030	43,448	427	417	420	421	•••
Sales branches (with stocks)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	•••	•••	•••	•••	•••	• •	•••	•••	•••	•••	•••	•••
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	11	25,819	1,051	2,125	8.2	1,264	24,099	257	251	257	268	•••
Sales branches (with stocks)	6	7,327	1,051	852	11.6	610	12,092	146	142	141	149	•••
Sales offices (without stocks)	5	18,492	•••	1,273	6.9	654	12,007	111	109	116	119	•••
Primary metal products	24	122,455	3,382	4,198	3.4	2,093	48,458	389	400	384	420	•••
Sales branches (with stocks)	8	45,877	3,382	1,661	3.6	852	24,138	168	179	166	202	•••
Sales offices (without stocks)	16	76,578	•••	2,537	3.3	1,241	24,320	221	221	218	218	•••
Fabricated metal products	21	76,371	1,325	3,774	4.9	2,091	40,405	389	415	412	410	1
Sales branches (with stocks)	13	9,424	1,325	1,894	20.1	978	18,615	218	244	240	230	1
Sales offices (without stocks)	8	66,947	•••	1,880	2.8	1,113	21,790	171	171	172	180	•••
Machinery (except electrical)	117	109,792	6,046	23,599	21.5	15,917	322,179	2,995	2,978	2,955	2,990	•••
Sales branches (with stocks)	92	87,230	6,046	20,000	22.9	13,656	278,620	2,545	2,526	2,499	2,541	•••
Sales offices (without stocks)	25	22,562	•••	3,599	16.0	2,261	43,559	450	452	456	449	•••
Electrical machinery	40	199,750	11,151	22,409	11.2	9,390	175,012	1,798	1,818	1,820	1,769	•••
Sales branches (with stocks)	23	139,827	11,151	19,234	13.8	7,718	141,745	1,564	1,579	1,570	1,525	•••
Sales offices (without stocks)	17	59,923	•••	3,175	5.3	1,672	33,267	234	239	250	244	•••
Transportation equipment	31	317,472	24,654	20,980	6.6	11,743	244,766	2,248	2,208	2,180	2,240	•••
Sales branches (with stocks)	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	18	21,527	943	3,224	15.0	2,012	38,924	490	487	482	473	•••
Sales branches (with stocks)	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	42	87,735	5,606	9,283	10.6	4,515	100,742	1,003	993	1,077	1,038	2
Sales branches (with stocks)	22	36,815	5,606	5,310	14.4	2,930	70,053	726	716	785	746	•••
Sales offices (without stocks)	20	50,920	•••	3,973	7.8	1,585	30,689	277	277	292	292	2
Petroleum bulk plants, terminals and LP gas facilities	267	801,532	52,170	68,401	8.5	26,400	515,729	4,993	4,981	5,027	5,236	105
Gasoline, distillates, residuals	256	796,825	51,967	67,580	8.5	26,078	510,005	4,916	4,906	4,950	5,159	102
Bulk plants	195	210,658	8,537	22,848	10.8	8,728	167,365	1,793	1,724	1,746	1,927	102
Distributing terminals	61	586,167	43,430	44,732	7.6	17,350	342,640	3,123	3,182	3,204	3,232	•••
Wholesale LP gas facilities	11	4,707	203	821	17.4	322	5,724	77	75	77	77	3
Merchandise agents, brokers	343	305,636	672	17,591	5.8	7,304	135,679	1,426	1,381	1,396	1,470	222
Grocery, confectionery, meats	27	32,005	57	1,182	3.7	554	12,345	103	99	100	103	18
Groceries (combination of food lines)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Canned foods	8	9,589	•••	303	3.2	162	2,853	26	23	23	26	3
Coffee, tea, spices	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Confectionery	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour	3	7,829	•••	167	2.1	26	527	6	6	6	7	1
Meats, provisions (except canned)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Miscellaneous grocery products	10	10,954	52	564	5.1	308	7,469	59	56	58	57	8
Farm products (edible)	12	10,016	11	361	3.6	216	3,888	61	68	69	84	5
Dairy, poultry products	3	3,846	•••	109	2.8	58	1,184	21	19	19	20	3
Fruits, vegetables	9	6,170	11	252	4.1	158	2,704	30	49	50	64	2
Drugs, chemicals, paints	15	7,384	21	510	6.9	220	7,153	65	29	32	70	4
Drugs, proprietaries, toiletries	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	7	3,502	17	202	5.8	89	1,642	13	14	14	14	1
Paints, varnishes, lacquers, enamels	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	5	4,246	10	211	5.0	89	1,517	29	28	31	29	3
Clothing, furnishings (men's, women's)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	...	...	...	...	...	...	...	...	...	...	...	...
Women's, children's clothing, accessories	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, ntber footwear	...	...	...	...	...	...	...	...	...	...	...	...
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	7	8,654	22	238	2.8	122	2,588	16	13	12	16	2
Hosiery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	...	...	...	...	...	...	...	...	...	...	...	...
Piece goods	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishiogs	6	3,321	6	301	9.1	136	1,252	26	25	25	15	4
Furniture	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	10	7,429	8	479	6.4	252	4,636	49	49	48	45	5
Paper	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	11	20,395	12	542	2.7	227	4,393	97	98	95	101	5
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	7	9,676	12	318	3.3	158	2,926	84	84	79	85	4
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	11	10,061	2	774	7.7	248	4,443	40	25	27	27	
Electrical-electronic apparatus, equip., appliances	48	61,075	43	3,542	5.8	1,480	24,117	222	221	214	235	44
Electrical apparatus, supplies	17	16,497	31	1,377	8.3	675	10,869	107	106	110	114	10
Appliances, radios, TV sets	4	2,121	...	101	4.8	20	587	6	5	7	7	3
Electronic parts, equipment	27	42,457	12	2,064	4.9	785	12,661	109	110	97	114	31
Hardware, plumbing-heating goods	30	17,376	16	1,215	7.0	331	6,955	69	71	74	74	31
Hardware	10	8,224	5	439	5.3	80	1,474	18	18	19	20	9
Plumbing, heating goods	20	9,152	11	776	8.5	251	5,481	51	53	55	54	22
Lumber, construction materials	15	12,202	105	879	7.2	581	9,911	90	81	91	92	9
Lumber, millwork	9	7,154	...	221	3.1	29	676	12	11	10	11	7
Construction materials (except lumber)	6	5,048	105	658	13.0	552	9,235	78	70	81	81	2
Machinery, equipment, supplies	88	59,554	129	3,601	6.0	1,358	24,990	253	259	267	261	61
Air conditioning, commercial refrigeration equipment	4	2,290	31	144	6.3	77	1,800	14	14	13	15	2
Commercial machines, equipment	6	1,819	6	264	14.5	185	2,971	40	41	43	41	6
Construction machinery, equipment	...	...	...	...	...	...	...	...	...	...	...	...
Farm-garden machinery, equipment	...	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies	69	39,038	76	2,731	7.0	974	17,476	183	178	183	177	51
Professional equipment, supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	4	14,832	14	381	2.6	79	1,612	12	12	13	13	...
Metals, metalwork (except scrap)	9	7,403	39	448	6.0	272	4,358	42	45	41	39	4
Iron, steel and products	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	49	44,515	191	3,308	7.4	1,218	23,133	274	270	270	279	20
Scrap iron and steel	...	...	...	...	...	...	...	...	...	...	...	...
Amusements, sporting goods, toys	5	1,756	66	150	8.5	82	1,438	18	18	18	17	...
Books, magazines, newspapers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...	...	...	...	...	...	...
Jewelry	...	...	...	...	...	...	...	...	...	...	...	...
Yarns	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	6	14,949	11	434	2.9	187	3,822	33	32	26	35	2
General merchandise	7	4,019	8	249	6.2	114	2,113	13	13	16	15	4
Miscellaneous products, agents, brokers, n.e.c.	27	20,011	14	1,936	9.7	460	8,592	62	62	70	76	13
Assemblers of farm products	86	61,245	1,761	6,751	11.0	2,670	44,393	740	772	745	770	59
Dairy, poultry products	29	29,207	215	2,553	8.7	784	15,806	276	270	280	272	20
Fresh fruits, vegetables	44	28,584	1,364	3,621	12.7	1,568	24,185	402	438	398	430	34
Farm products (raw materials)	13	3,454	182	577	16.7	318	4,402	62	64	67	68	5
Farm supplies	...	...	...	...	...	...	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers repreaent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
New Jersey, total	6,909	357,433	6,878,183	78,329	3,859	5,697	3,040,115	1,212	2,871,473
Atlantic County	228	6,903	127,218	1,717	170	182	62,799	46	33,719
Atlantic City	137	5,374	100,672	1,276	92	117	52,013	20	19,693
Hammonton	27	415	6,999	125	20	17	4,036	10	4,200
Pleasantville	16	372	4,863	66	15	12	2,032	4	4,353
Ventnor City	3	9	(Z)	5	3	3	112	...	...
Remainder of County	45	733	14,514	245	40	33	4,606	12	5,473
Bergen County	661	35,441	690,458	7,681	349	541	265,934	120	247,627
Bergenfield	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Bogota	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Carlstadt	13	(D)	(D)	(D)	(D)	12	(D)	1	(D)
Cliffside Park	13	(D)	(D)	(D)	(D)	12	(D)	1	(D)
Dumont	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
East Paterson	20	(D)	(D)	(D)	(D)	19	(D)	1	(D)
East Rutherford	22	1,176	22,629	248	17	18	5,495	4	15,935
Englewood	45	1,998	38,511	419	23	31	12,087	14	15,224
Fair Lawn	29	(D)	(D)	(D)	(D)	26	(D)	3	(D)
Fairview	17	636	11,523	129	7	17	7,432	...	...
Fort Lee	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Garfield	25	614	11,329	151	16	25	7,160	...	...
Glen Rock	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Hackensack	85	5,023	92,288	1,042	39	61	25,212	24	51,085
Hasbrouck Heights	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Leonia	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Lodi	19	719	12,780	172	9	19	8,536	...	...
Maywood	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Midland Park	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
New Milford	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
North Arlington	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Palisades Park	18	462	9,231	106	7	12	4,440	6	5,258
Paramus	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Ridgefield	18	(D)	(D)	(D)	(D)	15	(D)	3	(D)
Ridgefield Park	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Ridgewood	34	1,385	26,716	318	17	23	6,019	11	12,824
River Edge	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Rutherford	15	363	5,986	64	6	11	1,578	4	2,177
Tenafly	14	206	4,198	42	7	9	1,743	5	2,247
Wallington	13	(D)	(D)	(D)	(D)	11	(D)	2	(D)
Westwood	6	132	2,486	30	5	6	1,075	...	...
Wood-Ridge	11	465	9,076	105	2	11	4,472	...	...
Remainder of County	149	12,540	241,801	2,571	64	124	92,127	25	72,222
Burlington County	90	2,614	51,875	683	43	66	19,828	24	34,739
Bordentown	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Burlington	20	(D)	(D)	(D)	(D)	15	(D)	5	(D)
Palmyra	4	95	1,674	17	...	4	1,363	...	...
Remainder of County	65	(D)	(D)	(D)	(D)	47	(D)	18	(D)
Camden County	339	16,105	303,807	3,768	218	275	144,684	64	151,765
Audubon	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Bellmawr	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Camden	220	11,202	212,414	2,602	156	180	110,925	40	109,339
Collingswood	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Gloucester City	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Haddonfield	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Haddon Heights	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Remainder of County	72	2,523	46,791	631	40	56	17,562	16	21,434
Cape May County	49	1,041	15,864	210	27	37	7,552	12	6,201
Ocean City	8	121	1,501	22	4	5	590	3	1,117
Wildwood	27	701	11,059	137	13	23	5,489	4	2,619
Remainder of County	14	219	3,304	51	10	9	1,473	5	2,465
Cumberland County	164	3,778	85,931	1,452	108	128	32,722	36	27,890
Bridgeton	40	1,075	23,173	326	22	28	6,564	12	14,057
Millville	23	370	7,552	115	15	18	4,893	5	1,470
Vineland	78	1,581	33,029	479	55	62	16,727	16	10,794
Remainder of County	23	752	22,177	532	16	20	4,538	3	1,569
Essex County	1,850	104,541	1,984,950	21,535	1,024	1,523	902,198	327	819,219
Belleville	30	1,722	34,925	319	14	25	12,286	5	8,060
Bloomfield	51	3,396	70,242	725	19	42	16,631	9	22,472
Caldwell	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
East Orange	75	2,494	49,288	528	32	60	15,728	15	20,565
Glen Ridge	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Irvington	81	2,470	50,656	555	59	75	26,255	6	4,336
Montclair	33	1,109	18,917	212	21	27	12,150	6	8,975
Newark	1,433	86,800	1,636,433	17,844	793	1,182	719,186	251	717,034
Nutley	20	1,030	17,470	177	7	16	6,531	4	2,737
Orange	42	2,068	41,041	478	29	36	9,906	6	10,294
South Orange	13	104	2,449	28	9	5	462	8	3,824
Verona	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
West Orange	9	206	3,865	53	7	6	2,575	3	3,018
Remainder of County	50	(D)	(D)	(D)	(D)	38	(D)	12	(D)
Gloucester County	81	2,922	55,485	821	62	63	35,641	18	34,463
Glassboro	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Paulsboro	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Pitman	4	47	915	15	3	4	643	...	...
Woodbury	10	276	5,233	97	13	10	3,871	...	...
Remainder of County	57	2,133	38,935	587	40	42	28,418	15	21,824

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Hudson County	953	60,338	1,145,703	12,591	495	822	534,792	131	497,388
Bayonne	72	6,194	118,421	1,215	40	65	43,088	7	60,038
Guttenberg	9	338	4,943	93	2	9	2,893	...	...
Harrison	40	2,628	55,214	585	15	30	18,969	10	21,971
Hoboken	109	6,951	116,693	1,503	63	101	64,622	8	8,510
Jersey City	445	31,740	614,670	6,537	225	370	299,735	75	327,860
Kearny	48	3,796	62,899	726	25	41	18,413	7	25,640
Secaucus	14	(D)	(D)	(D)	(D)	12	(D)	2	(D)
Union City	88	2,194	44,952	539	70	76	27,124	12	37,121
West New York	48	(D)	(D)	(D)	(D)	46	(D)	2	(D)
Remainder of County	80	4,664	90,665	958	35	72	42,629	8	4,646
Hunterdon County	46	1,219	25,118	368	41	21	3,823	25	20,829
Mercer County	301	17,029	328,382	3,891	163	227	111,716	74	116,388
Princeton	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Trenton	243	13,087	253,605	3,054	136	190	92,042	53	75,661
Remainder of County	51	(D)	(D)	(D)	(D)	32	(D)	19	(D)
Middlesex County	286	20,276	389,734	4,338	152	243	141,210	43	232,256
Carteret	8	(D)	(D)	(D)	(D)	5	(D)	3	(D)
Dunellen	8	729	12,665	133	4	3	496	5	14,101
Highland Park	7	399	7,373	65	2	7	3,730	...	...
Metuchen	13	(D)	(D)	(D)	(D)	12	(D)	1	(D)
Middlesex	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
New Brunswick	75	3,701	70,209	847	37	65	31,689	10	13,262
Perth Amboy	75	7,732	152,385	1,630	39	68	62,812	7	105,489
Sayreville	2	(D)	(D)	(D)	(D)	2	(D)	...	...
South Amboy	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
South Plainfield	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
South River	11	(D)	(D)	(D)	(D)	10	(D)	1	(D)
Remainder of County	69	5,054	93,268	1,080	42	56	31,751	13	70,430
Monmouth County	250	8,139	143,792	1,918	138	202	74,179	48	33,120
Asbury Park	40	2,150	39,285	466	11	26	14,350	14	8,696
Freehold	17	313	5,749	101	18	12	5,693	5	2,454
Keansburg	6	153	3,286	44	5	6	1,517	...	...
Keyport	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Long Branch	24	849	16,008	213	11	19	13,411	5	5,377
Red Bank	22	1,020	16,473	214	9	18	6,165	4	4,563
Remainder of County	137	(D)	(D)	(D)	(D)	118	(D)	19	(D)
Morris County	138	4,074	85,218	964	66	113	41,069	25	19,794
Boonton	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Chatham	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Dover	20	(D)	(D)	(D)	(D)	18	(D)	2	(D)
Madison	5	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Morristown	32	660	12,389	166	25	26	7,105	6	7,447
Remainder of County	69	2,909	42,679	497	22	57	21,116	12	7,197
Ocean County	97	2,007	39,939	666	72	74	26,758	23	14,764
Passaic County	656	29,671	575,530	6,636	396	597	320,350	59	150,399
Clifton	95	7,532	141,341	1,762	39	85	59,891	10	42,209
Haledon	5	135	2,515	32	10	5	1,718	...	...
Hawthorne	18	(D)	(D)	(D)	(D)	15	(D)	3	(D)
Passaic	126	7,181	139,281	1,489	84	118	85,569	8	31,044
Paterson	375	12,857	255,077	2,919	247	341	145,954	34	56,469
Prospect Park	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Totowa	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	32	(D)	(D)	(D)	(D)	29	(D)	3	(D)
Salem County	37	745	21,221	245	31	26	7,127	11	6,196
Salem	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Penns Grove	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	22	300	6,934	130	20	14	3,493	8	4,531
Somerset County	68	2,716	56,745	582	31	62	24,806	6	15,323
Bound Brook	12	396	7,513	84	6	12	4,631	...	...
Manville	2	(D)	(D)	(D)	(D)	2	(D)	...	...
North Plainfield	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Raritan	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Somerville	20	(D)	(D)	(D)	(D)	16	(D)	4	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	21	(D)	1	(D)
Sussex County	32	579	10,606	179	19	21	4,382	11	10,047
Newton	12	257	4,192	71	6	8	1,993	4	2,191
Remainder of County	20	322	6,414	108	13	13	2,389	7	7,856
Union County	519	35,836	711,204	7,674	224	426	261,059	93	391,783
Elizabeth	155	9,945	197,464	2,104	74	131	58,835	24	84,491
Linden	41	3,558	67,343	758	14	34	23,882	7	121,500
Plainfield	43	1,426	25,550	313	22	36	10,523	7	10,115
Rahway	15	193	4,067	74	13	15	1,970	...	...
Roselle	13	(D)	(D)	(D)	(D)	12	(D)	1	(D)
Roselle Park	7	406	6,444	93	1	4	2,313	3	745
Summit	22	1,435	27,909	253	10	13	8,408	9	33,383
Westfield	23	544	10,822	121	9	20	5,941	3	1,077
Remainder of County	200	(D)	(D)	(D)	(D)	161	(D)	39	(D)
Warren County	64	1,457	29,403	410	30	48	17,486	16	13,563
Phillipsburg	21	741	14,994	182	9	16	5,602	5	4,100
Remainder of County	43	716	14,409	228	21	32	11,884	11	9,463

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ALLENTOWN-BETHLEHEM-EASTON STANDARD METROPOLITAN AREA—Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N. J.						
Wholesale trade, total	585	XXX	26,727	520,120	6,868	376
Type of Operation						
Merchant wholesalers	467	203,978	16,567	320,210	4,394	342
Manufacturers' sales branches, sales offices	65	84,975	5,889	118,173	1,388	...
Petroleum bulk plants, terminals and LP gas facilities	33	46,006	1,924	36,973	430	9
Merchandise agents, brokers	11	6,726	151	2,914	60	13
Assemblers of farm products	9	23,498	2,196	41,850	596	12
Type by Kind of Business						
Merchant wholesalers	467	203,978	16,567	320,210	4,394	342
Grocery, confectionery, meat wholesalers	55	27,959	1,794	35,914	556	42
General-line grocery wholesalers	6	13,175	706	12,604	177	...
Confectionery wholesalers	4	561	45	1,077	25	3
Meat, fish wholesalers	17	7,411	341	6,753	101	20
Specialty-line grocery wholesalers	28	6,812	702	15,480	253	19
Farm products (edible) distributors	21	7,160	531	9,254	171	28
Poultry, poultry products distributors	3	772	23	(Z)	16	4
Fresh fruit, vegetable wholesalers	18	6,388	508	8,808	155	24
Beer, wine, distilled spirits wholesalers	52	12,730	915	17,597	266	41
Tobacco distributors	16	9,597	278	4,586	92	15
Drugs, chemicals, allied products wholesalers	10	1,528	159	3,295	49	6
General- and specialty-line drug wholesalers	3	542	38	772	16	3
Industrial chemicals, paint wholesalers	7	986	121	2,523	33	3
Dry goods, apparel wholesalers	17	6,721	340	6,829	88	6
Clothing, furnishings, footwear wholesalers	9	2,265	237	4,913	59	2
General- and specialty-line dry goods wholesalers	8	4,456	103	1,916	29	4
Furniture, home furnishings wholesalers	15	5,244	424	7,642	134	17
Paper, allied products wholesalers	15	5,120	610	11,822	163	9
Farm products (raw materials) merchants	3	331	8	(Z)	3	2
Automotive wholesalers	34	8,481	1,326	26,125	353	24
Electrical, electronics, appliance distributors	31	38,071	2,835	58,336	574	10
Hardware, plumbing-heating goods wholesalers	18	13,255	1,579	25,662	349	8
Hardware wholesalers	6	5,808	714	12,228	172	3
Plumbing, heating equipment, supplies distributors	12	7,447	865	13,434	177	5
Lumber, construction materials distributors	33	13,872	1,691	41,820	460	17
Lumber, millwork wholesalers	7	4,405	329	5,384	76	3
Construction materials distributors	26	9,467	1,362	36,436	384	14
Machinery, equipment, supplies distributors	70	15,968	1,830	32,355	473	46
Commercial machines, equipment distributors	7	2,523	269	5,181	60	6
Industrial machinery, equipment distributors	13	2,464	318	3,104	84	5
Industrial materials, supplies distributors	8	3,526	392	7,051	89	4
Professional equipment, supplies distributors	11	2,539	411	7,943	112	6
Service establishment supply houses	20	2,078	172	3,620	60	13
Other machinery, equipment, supplies distributors	11	2,838	268	5,456	69	12
Metals, metalwork (except scrap) distributors	7	1,910	229	4,501	53	2
Scrap, waste materials dealers	34	6,698	747	17,977	277	47
Other merchant wholesalers	36	29,333	1,271	16,320	333	22
Amusement, sporting goods distributors	3	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	1	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	32	28,743	1,217	15,400	314	17
Manufacturers' sales branches, sales offices	65	84,975	5,889	118,173	1,388	...
Sales branches (with stocks)	48	49,244	4,537	89,218	1,082	...
Sales offices (without stocks)	17	35,731	1,352	28,955	306	...
ALLENTOWN-BETHLEHEM-EASTON STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Petroleum bulk plants, terminals and LP gas facilities	33	46,006	1,924	36,973	430	9
Merchandise agents, brokers	11	6,726	151	2,914	60	13
Assemblers of farm products	9	23,498	2,196	41,850	596	12
ATLANTIC CITY STANDARD METROPOLITAN AREA—Coextensive with Atlantic County, N. J.						
Wholesale trade, total	228	XXX	6,903	127,218	1,717	170
Type of Operation						
Merchant wholesalers	182	62,799	4,902	92,839	1,279	149
Manufacturers' sales branches, sales offices	16	14,644	1,316	20,963	249	...
Petroleum bulk plants, terminals and LP gas facilities	19	14,156	495	9,513	107	9
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	10	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	182	62,799	4,902	92,839	1,279	149
Grocery, confectionery, meat wholesalers	42	16,453	1,067	18,162	292	36
Farm products (edible) distributors	20	5,506	300	5,230	32	26
Beer, wine, distilled spirits wholesalers	14	13,749	967	21,522	204	8
Tobacco distributors	5	5,478	197	3,259	51	2
Drugs, chemicals, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	5	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	11	1,908	326	6,102	95	6
Electrical, electronics, appliance distributors	12	3,446	258	4,797	65	4
Hardware, plumbing-heating goods wholesalers	9	2,809	270	8,032	81	7
Lumber, construction materials distributors	13	2,600	352	4,350	73	7
Machinery, equipment, supplies distributors	21	2,013	274	5,072	80	24
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	7	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	13	2,143	268	5,249	87	7
Manufacturers' sales branches, sales offices	16	14,644	1,316	20,963	249	...
Petroleum bulk plants, terminals and LP gas facilities	19	14,156	495	9,513	107	9
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	10	(D)	(D)	(D)	(D)	(D)
NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Consists of New York City (Bronx, Kings, New York, Queens, and Richmond Counties), Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.						
Wholesale trade, total	35,622	XXX	1,890,444	35,821,311	368,720	19,256
Type of Operation						
Merchant wholesalers	29,089	21,691,360	1,225,074	22,990,099	250,895	16,363
Manufacturers' sales branches, sales offices	1,955	14,781,548	467,128	9,177,163	83,590	26
Petroleum bulk plants, terminals and LP gas facilities	266	1,200,194	41,659	813,542	7,902	53
Merchandise agents, brokers	4,198	10,660,769	152,397	2,776,220	25,366	2,749
Assemblers of farm products	114	125,170	4,186	64,287	967	65
Type by Kind of Business						
Merchant wholesalers	29,089	21,691,360	1,225,074	22,990,099	250,895	16,363
Grocery, confectionery, meat wholesalers	3,129	3,648,176	127,061	2,383,099	26,915	2,155
General-line grocery wholesalers	139	385,754	22,336	439,776	4,864	108
Confectionery wholesalers	194	63,963	4,474	94,624	1,242	164
Fish, sea food distributors	208	120,037	6,870	128,934	1,539	141
Meat, meat products wholesalers	796	796,750	28,216	533,188	5,611	651
Specialty-line grocery wholesalers	1,792	2,281,672	65,165	1,186,577	13,659	1,091

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Farm products (edible) distributors	1,140	667,185	29,603	553,141	7,291	1,095
Poultry, poultry products distributors	330	316,288	9,011	169,064	2,084	255
Fresh fruit, vegetable wholesalers	810	350,897	20,592	384,077	5,207	840
Beer, wine, distilled spirits wholesalers	345	807,038	45,219	899,728	7,614	154
Beer, ale distributors	178	80,562	7,170	131,660	1,603	126
Wine, distilled spirits wholesalers	167	726,476	38,049	768,068	6,011	28
Tobacco distributors	248	398,969	10,271	194,220	2,441	216
Drugs, chemicals, allied products wholesalers	1,311	820,416	61,658	1,205,986	13,325	439
General-line drug wholesalers	34	137,009	10,401	201,539	2,466	...
Specialty-line drug, toiletries wholesalers	585	270,186	24,284	479,832	5,870	226
Industrial chemicals, explosives distributors	512	354,197	21,003	414,651	3,718	131
Paint, varnish wholesalers	180	59,024	5,970	109,964	1,271	82
Dry goods, apparel wholesalers	5,357	3,730,798	219,553	4,158,425	40,954	2,889
Clothing, furnishings, footwear wholesalers	1,944	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	9	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	2,683	1,391,200	86,401	1,565,793	17,123	1,521
Piece goods converters	721	1,394,146	64,542	1,349,264	9,672	233
Furniture, home furnishings wholesalers	1,446	648,299	60,069	1,112,627	12,358	809
Furniture (household, office) wholesalers	414	166,901	17,290	310,068	3,383	218
Home furnishings, floor coverings wholesalers	1,032	481,398	42,779	802,559	8,975	591
Paper, allied products wholesalers	1,285	858,481	57,247	1,059,255	11,481	646
Coarse paper and products wholesalers	603	284,805	22,717	410,200	4,695	347
Printing and fine paper distributors	259	444,121	18,834	357,604	3,198	108
Stationery, office supplies wholesalers	387	113,698	13,392	253,059	3,135	181
Wallpaper wholesalers	36	15,857	2,304	38,392	453	10
Farm products (raw materials) merchants	506	1,532,727	16,791	279,642	2,627	248
Automotive wholesalers	1,084	367,861	40,035	742,709	9,171	628
Motor vehicle distributors	133	94,026	5,633	92,060	1,129	61
Automotive equipment, tire-tube wholesalers	951	273,835	34,402	650,649	8,042	567
Electrical, electronics, appliance distributors	1,131	820,151	63,709	1,184,142	13,449	522
Electrical apparatus, supplies distributors	532	350,348	30,780	559,749	6,447	276
Electrical appliance, radio, TV set wholesalers	234	341,381	20,417	361,158	3,970	103
Electronic parts, equipment distributors	365	128,422	12,512	263,235	3,032	143
Hardware, plumbing-heating goods wholesalers	1,086	494,506	46,988	863,853	9,834	538
Hardware wholesalers	468	199,502	20,591	376,491	4,342	258
Plumbing, heating equipment, supplies distributors	618	295,004	26,397	487,362	5,492	280
Lumber, construction materials distributors	974	697,915	61,031	1,108,519	12,262	342
Lumber, millwork wholesalers	441	371,172	22,859	422,041	4,432	138
Construction materials distributors	533	326,743	38,172	686,478	7,830	204
Machinery, equipment, supplies distributors	3,743	1,308,209	141,207	2,652,114	29,049	1,870
Air conditioning, comm. refrigeration equip., distrs.	192	63,310	8,730	172,086	1,704	87
Commercial machines, equipment distributors	388	106,558	14,408	279,194	3,370	213
Construction machinery, equipment dealers	110	98,073	9,161	163,618	1,634	23
Farm-garden machinery, equipment wholesalers	41	20,690	1,705	32,810	353	7
Industrial machinery, equipment distributors	853	324,160	33,506	620,229	6,132	410
Industrial materials, supplies distributors	660	254,381	24,104	435,542	4,901	301
Professional equipment, supplies distributors	587	176,596	21,410	419,541	5,005	321
Service establishment supply houses	717	180,970	19,567	369,542	4,332	445
Transportation equipment distributors	195	83,471	8,616	159,552	1,618	63
Metals, metalwork (except scrap) distributors	681	1,255,965	54,929	1,020,937	9,375	191
Iron, steel and products distributors	487	401,517	34,461	622,869	6,000	141
Nonferrous metals distributors	194	854,448	20,468	398,068	3,375	50
Scrap, waste materials dealers	1,236	376,042	29,147	567,596	8,167	1,244
Iron, steel scrap dealers	261	102,549	8,129	165,598	2,200	213
Waste materials dealers	975	273,493	21,018	401,998	5,967	1,031
Other merchant wholesalers	4,387	3,258,622	160,556	3,004,106	34,582	2,377
Amusement, sporting goods distributors	597	281,653	22,509	421,559	5,005	352
Book, magazine, newspaper wholesalers	271	183,616	24,017	427,768	5,820	111
Coal wholesalers	88	164,269	4,591	83,902	826	16
Farm supplies wholesalers	116	120,561	4,361	85,221	950	48
Jewelry wholesalers	1,352	451,583	33,988	640,230	7,400	937
Petroleum products distributors	210	341,403	10,014	191,781	1,737	81
Gift, art goods, greeting card wholesalers	327	82,075	8,953	180,560	2,551	210
Flower, bulb, plant wholesalers	151	40,281	4,836	90,584	1,071	67
Miscellaneous products merchant wholesalers	1,275	1,593,181	47,287	882,501	9,222	555
Manufacturers' sales branches, sales offices	1,955	14,781,548	467,128	9,177,163	83,590	26
Sales branches (with stocks)	1,065	7,729,234	310,999	6,128,961	58,398	16
Sales offices (without stocks)	890	7,052,314	156,129	3,048,202	25,192	10
Food and kindred products	256	2,241,308	77,152	1,492,843	14,720	6
Sales branches (with stocks)	181	1,422,278	59,283	1,148,170	11,264	3
Sales offices (without stocks)	75	819,030	17,869	344,673	3,456	3
Textile mill products	122	1,089,667	35,059	660,134	4,977	2
Sales branches (with stocks)	49	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	73	(D)	(D)	(D)	(D)	(D)
Apparel and related products	120	425,603	19,718	412,211	3,169	6
Sales branches (with stocks)	48	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	72	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	30	52,728	4,477	86,410	801	3
Sales branches (with stocks)	22	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	8	(D)	(D)	(D)	(D)	(D)
Paper and allied products	87	730,489	16,294	329,427	3,090	...
Sales branches (with stocks)	21	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	66	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	192	2,795,038	69,644	1,450,293	12,662	...
Sales branches (with stocks)	99	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	93	(D)	(D)	(D)	(D)	(D)
Rubber products	28	150,426	6,848	136,217	1,308	...
Sales branches (with stocks)	26	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	12	(D)	(D)	(D)	(D)	(D)
Leather and leather products	17	18,213	1,282	23,399	262	...
Sales branches (with stocks)	9	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	8	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	62	321,504	11,107	214,155	1,703	...
Sales branches (with stocks)	12	48,777	5,348	105,649	839	...
Sales offices (without stocks)	50	272,727	5,759	108,506	864	...
Primary metal products	97	2,269,155	19,494	392,200	3,114	...
Sales branches (with stocks)	19	758,500	5,996	118,773	1,014	...
Sales offices (without stocks)	78	1,510,655	13,498	273,427	2,100	...
Fabricated metal products	108	542,316	12,425	245,694	2,194	2
Sales branches (with stocks)	53	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	55	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	353	755,448	73,546	1,472,636	13,623	...
Sales branches (with stocks)	242	433,252	56,694	1,163,623	11,006	...
Sales offices (without stocks)	111	322,196	16,852	309,013	2,617	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices—Con.						
Electrical machinery	127	812,802	38,385	739,197	6,830	...
Sales branches (with stocks)	61	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	66	(D)	(D)	(D)	(D)	(D)
Transportation equipment	70	1,205,683	51,593	534,971	5,780	...
Sales branches (with stocks)	60	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	10	(D)	(D)	(D)	(D)	(D)
Instruments and related products	64	175,784	13,710	269,445	2,812	5
Sales branches (with stocks)	52	142,552	11,990	235,712	2,546	5
Sales offices (without stocks)	12	33,232	1,720	33,733	266	...
Other manufacturers' products*	212	1,115,334	36,394	717,931	6,545	2
Sales branches (with stocks)	111	892,952	26,332	524,163	4,837	...
Sales offices (without stocks)	101	302,382	10,062	193,768	1,708	2
Petroleum bulk plants, terminals and LP gas facilities	266	1,200,194	41,659	813,542	7,902	53
Gasoline, distillates, residuals	257	1,195,715	41,366	808,279	7,831	53
Bulk plants	165	314,708	12,857	245,132	2,530	52
Distributing terminals	92	881,007	28,509	563,147	5,301	1
Wholesale LP gas facilities	9	4,479	293	5,263	71	...
Merchandise agents, brokers	4,198	10,660,769	152,397	2,776,220	25,366	2,749
Grocery, confectionery, meats	420	2,318,876	14,779	257,596	2,476	291
Groceries (combination of food lines)	37	120,224	1,819	35,062	352	16
Canned foods	89	196,700	2,527	44,861	457	61
Coffee, tea, spices	73	(D)	(D)	(D)	(D)	(D)
Confectionery	24	23,537	338	6,198	80	27
Flour	16	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned)	22	(D)	(D)	(D)	(D)	(D)
Sugar	39	709,226	2,917	50,903	452	18
Miscellaneous grocery products	120	336,052	4,170	66,937	663	68
Farm products (edible)	145	389,771	6,916	125,992	1,311	89
Dairy, poultry products	33	82,974	1,032	19,272	195	11
Fruits, vegetables	112	306,797	5,884	106,720	1,116	78
Drugs, chemicals, paints	147	207,207	3,640	76,568	644	55
Drugs, proprietaries, toiletries	56	48,301	1,190	26,065	257	22
Chemicals, explosives	76	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	15	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	658	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings (men's, women's)	119	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	91	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories	299	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	36	52,424	1,045	17,122	185	28
Handbags	17	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	61	56,878	1,317	24,198	250	60
Shoes, other footwear	30	(D)	(D)	(D)	(D)	(D)
Work clothing	5	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	466	2,553,497	40,357	714,929	5,607	315
Hosiery	77	(D)	(D)	(D)	(D)	(D)
Dry goods	75	314,256	5,262	92,050	826	39
Piece goods	314	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	249	200,896	5,411	88,467	871	213
Furniture	91	72,282	1,832	23,705	260	76
Home furnishings	158	128,614	3,579	64,762	611	137
Paper, allied products	106	147,011	2,665	50,808	414	58
Papor	73	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	33	(D)	(D)	(D)	(D)	(D)

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Farm products (raw materials)	130	358,259	3,843	64,688	634	57
Cotton	14	56,404	377	4,968	57	8
Grain	16	112,556	431	7,644	89	4
Hides, skins, raw furs	58	(D)	(D)	(D)	(D)	(D)
Livestock	3	5,405	15	(Z)	4	5
Tobacco (leaf)	7	11,717	246	4,180	24	...
Wool, mohair	22	37,208	489	9,187	78	12
Miscellaneous inedible farm products	10	(D)	(D)	(D)	(D)	(D)
Automotive	79	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	223	428,108	5,462	114,418	922	193
Electrical apparatus, supplies	106	77,996	2,208	41,780	386	92
Appliances, radios, TV sets	28	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	89	(D)	(D)	(D)	(D)	(D)
Hardware plumbing-heating goods	120	76,889	2,164	40,716	432	114
Hardware	55	30,107	1,001	18,586	185	41
Plumbing, heating goods	65	40,702	1,163	22,130	247	73
Lumber, construction materials	85	104,271	3,422	60,999	596	47
Lumber, millwork	43	(D)	(D)	(D)	(D)	(D)
Construction materials (except lumber)	42	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	439	390,980	9,567	180,478	1,686	239
Air conditioning, commercial refrigeration equip	16	31,606	409	6,386	65	11
Commercial machines, equipment	53	12,411	647	10,638	129	16
Construction machinery, equipment	14	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	10	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	267	205,245	6,072	114,628	1,037	156
Professional equipment, supplies	19	5,702	212	3,824	35	15
Service establishment equipment, supplies	35	27,179	628	11,968	133	17
Transportation (exc. automotive) equip., supplies	41	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	112	468,988	3,532	62,488	557	51
Iron, steel and products	73	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	39	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	819	1,717,728	23,466	427,888	4,078	427
Scrap iron and steel	7	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	115	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	24	(D)	(D)	(D)	(D)	(D)
Coal, coke	20	55,083	849	19,209	127	6
Farm supplies	15	45,857	393	9,744	80	6
Jewelry	51	(D)	(D)	(D)	(D)	(D)
Yarns	43	(D)	(D)	(D)	(D)	(D)
Petroleum and products	33	(D)	(D)	(D)	(D)	(D)
General merchandise	183	(D)	(D)	(D)	(D)	(D)
Miscellaneous products, agents, brokers, n. e. c.	328	612,253	7,051	123,463	1,138	201
Assemblers of farm products	114	125,170	4,186	64,287	967	65
Dairy, poultry products	28	46,753	1,101	17,254	229	24
Fresh fruits, vegetables	68	45,267	2,621	40,322	640	32
Farm products (raw materials)	17	(D)	(D)	(D)	(D)	(D)
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...
PHILADELPHIA STANDARD METROPOLITAN AREA—Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N. J.						
Wholesale trade, total	6,613	XXX	355,584	6,825,249	80,034	4,951
Type of Operation						
Merchant wholesalers	5,009	2,853,834	208,623	3,939,639	50,954	4,250
Manufacturers' sales branches, sales offices	731	2,999,771	115,170	2,278,769	22,202	...
Petroleum bulk plants, terminals and LP gas facilities	113	381,083	14,055	284,184	3,213	41
Merchandise agents, brokers	718	828,045	15,565	282,614	3,132	631
Assemblers of farm products	42	32,334	2,171	40,043	533	29

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PHILADELPHIA STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business						
Merchant wholesalers	5,009	2,853,834	208,623	3,939,639	50,954	4,250
Grocery, confectionery, meat wholesalers	549	465,987	24,417	476,128	6,248	541
General-line grocery wholesalers	41	139,560	6,737	121,698	1,520	57
Confectionery wholesalers	36	12,389	1,021	20,580	364	33
Fish, sea food distributors	43	22,714	1,194	23,921	349	39
Meat, meat products wholesalers	175	118,956	6,314	131,900	1,628	201
Specialty-line grocery wholesalers	254	172,368	9,151	178,029	2,387	211
Farm products (edible) distributors	236	142,207	5,879	111,375	1,823	275
Poultry, poultry products distributors	62	45,535	1,465	28,836	482	61
Fresh fruit, vegetable wholesalers	174	96,672	4,414	82,539	1,341	214
Beer, wine, distilled spirits wholesalers	277	141,384	7,712	149,176	1,816	229
Beer, ale distributors	245	75,642	4,684	89,800	1,271	223
Wine, distilled spirits wholesalers	32	65,742	3,028	59,376	545	6
Tobacco distributors	100	94,951	2,460	45,217	810	126
Drugs, chemicals, allied products wholesalers	164	84,814	8,537	165,502	2,305	92
General-line drug wholesalers	6	38,829	3,502	65,748	846	...
Specialty-line drug, toiletries wholesalers	67	21,257	2,555	53,102	899	44
Industrial chemicals, explosives distributors	47	18,829	1,729	32,637	359	16
Paint, varnish wholesalers	44	5,899	751	14,015	201	32
Dry goods, apparel wholesalers	344	126,821	8,750	160,221	2,339	366
Clothing, furnishings, footwear wholesalers	171	54,913	3,435	66,385	956	192
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	159	60,825	4,688	82,266	1,220	161
Piece goods converters	11	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	185	74,180	6,203	110,316	1,561	143
Furniture (household, office) wholesalers	75	23,057	1,816	33,198	529	70
Home furnishings, floor coverings wholesalers	110	51,123	4,387	77,118	1,032	73
Paper, allied products wholesalers	210	101,301	10,498	180,014	2,320	187
Coarse paper and products wholesalers	111	51,345	4,930	87,355	1,154	110
Printing and fine paper distributors	37	37,923	3,927	59,600	733	14
Stationery, office supplies wholesalers	42	8,531	1,097	22,830	290	50
Wallpaper wholesalers	20	3,502	544	10,229	143	13
Farm products (raw materials) merchants	82	190,374	3,764	60,278	684	84
Automotive wholesalers	319	87,263	11,575	220,467	2,887	269
Motor vehicle distributors	36	22,834	1,782	35,552	376	22
Automotive equipment, tire-tube wholesalers	283	64,429	9,793	184,915	2,511	247
Electrical, electronics, appliance distributors	201	234,134	17,811	331,266	3,895	134
Electrical apparatus, supplies distributors	104	84,361	7,180	122,512	1,569	78
Electrical appliance, radio, TV set wholesalers	42	113,911	8,687	172,902	1,826	23
Electronic parts, equipment distributors	55	35,862	1,944	35,852	500	33
Hardware, plumbing-heating goods wholesalers	264	127,443	12,918	258,828	3,203	188
Hardware wholesalers	68	40,596	4,236	83,580	1,206	71
Plumbing, heating equipment, supplies distributors	196	86,847	8,682	175,248	1,997	117
Lumber, construction materials distributors	234	215,156	15,443	291,786	3,362	114
Lumber, millwork wholesalers	103	119,681	6,810	119,256	1,369	57
Construction materials distributors	131	95,475	8,633	172,530	1,993	57
Machinery, equipment, supplies distributors	774	275,214	32,757	625,318	6,923	520
Air conditioning, comm. refrigeration equip., distrs	46	13,615	2,168	36,680	393	32
Commercial machines, equipment distributors	93	18,148	1,979	40,370	510	85
Construction machinery, equipment dealers	36	26,451	3,018	52,574	499	11
Farm-garden machinery, equipment wholesalers	18	11,879	1,227	22,396	257	10
Industrial machinery, equipment distributors	179	72,045	5,992	115,707	1,253	108
Industrial materials, supplies distributors	139	62,433	9,688	188,705	1,953	84
Professional equipment, supplies distributors	104	23,864	3,881	76,131	948	67
Service establishment supply houses	141	41,687	4,098	80,634	963	116
Transportation equipment distributors	18	5,092	706	12,121	147	7
PHILADELPHIA STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Metals, metalwork (except scrap) distributors	121	122,630	11,105	213,173	2,406	64
Iron, steel and products distributors	97	103,412	9,753	185,621	2,079	55
Nonferrous metals distributors	24	19,218	1,352	27,552	327	9
Scrap, waste materials dealers	407	111,320	10,517	203,197	3,227	459
Iron, steel scrap dealers	120	50,479	4,612	87,107	1,211	114
Waste materials dealers	287	60,841	5,905	116,090	2,016	345
Other merchant wholesalers	542	258,655	18,277	337,377	5,145	459
Amusement, sporting goods distributors	67	33,819	3,245	62,296	902	64
Book, magazine, newspaper wholesalers	45	13,595	1,804	31,212	602	35
Coal wholesalers	36	36,154	1,295	21,981	245	7
Farm supplies wholesalers	44	51,026	1,800	29,264	383	29
Jewelry wholesalers	101	27,619	2,450	44,430	715	109
Petroleum products distributors	36	16,043	1,004	16,980	237	17
Gift, art goods, greeting card wholesalers	33	5,768	1,040	19,567	379	38
Flower, bulb, plant wholesalers	31	5,230	1,200	21,456	337	22
Miscellaneous products merchant wholesalers	149	69,401	4,439	90,191	1,345	138
Manufacturers' sales branches, sales offices	731	2,999,771	115,170	2,278,769	22,202	...
Sales branches (with stocks)	393	1,422,925	78,733	1,551,899	15,409	...
Sales offices (without stocks)	338	1,576,846	36,437	726,870	6,793	...
Food and kindred products	79	519,050	19,942	396,683	4,564	...
Sales branches (with stocks)	46	230,800	8,989	165,894	1,987	...
Sales offices (without stocks)	33	288,250	10,953	230,789	2,577	...
Textile mill products	22	47,846	2,850	54,166	457	...
Sales branches (with stocks)	15	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	7	(D)	(D)	(D)	(D)	(D)
Apparel and related products	7	21,205	1,034	21,065	334	...
Sales branches (with stocks)	5	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	14	12,746	1,207	22,169	235	...
Sales branches (with stocks)	11	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)
Paper and allied products	16	34,173	974	19,715	174	...
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	12	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	77	395,729	13,210	269,398	2,504	...
Sales branches (with stocks)	44	157,014	7,416	151,615	1,521	...
Sales offices (without stocks)	33	238,715	5,794	117,783	983	...
Rubber products	25	61,964	2,882	59,061	542	...
Sales branches (with stocks)	20	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	5	(D)	(D)	(D)	(D)	(D)
Leather and leather products	6	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	5	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	41	154,279	8,123	154,287	1,303	...
Sales branches (with stocks)	16	60,739	5,835	113,357	955	...
Sales offices (without stocks)	25	93,540	2,288	40,930	348	...
Primary metal products	55	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	8	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	47	469,932	4,535	89,824	707	...
Fabricated metal products	48	127,078	3,812	73,603	688	...
Sales branches (with stocks)	23	24,816	1,715	32,298	365	...
Sales offices (without stocks)	25	102,262	2,097	41,305	323	...
Machinery (except electrical)	141	284,140	22,238	445,342	4,113	...
Sales branches (with stocks)	83	209,188	18,953	382,773	3,558	...
Sales offices (without stocks)	58	74,952	3,285	62,569	555	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PHILADELPHIA STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices—Con.						
Electrical machinery	62	287,863	12,313	234,275	2,158	...
Sales branches (with stocks)	29	220,275	10,663	203,270	1,923	...
Sales offices (without stocks)	33	67,588	1,650	31,005	235	...
Transportation equipment	28	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	26	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)
Instruments and related products	15	61,141	4,967	100,261	1,068	...
Sales branches (with stocks)	3	24,486	4,065	82,095	881	...
Sales offices (without stocks)	12	36,655	902	18,166	187	...
Other manufacturers' products*	75	190,245	9,199	182,658	1,751	...
Sales branches (with stocks)	35	63,952	5,854	117,829	1,127	...
Sales offices (without stocks)	40	126,293	3,345	64,829	624	...
Petroleum bulk plants, terminals and LP gas facilities	113	321,083	14,055	284,184	3,213	41
Gasoline, distillates, residuals	110	(D)	(D)	(D)	(D)	(D)
Bulk plants	84	(D)	(D)	(D)	(D)	(D)
Distributing terminals	26	198,361	6,098	125,453	1,415	...
Wholesale LP gas facilities	3	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	718	828,045	15,565	282,614	3,132	631
Grocery, confectionery, meats	93	204,248	1,943	33,737	365	99
Groceries (combination of food lines)	5	12,010	132	2,655	29	6
Canned foods	32	55,200	857	14,052	153	42
Coffee, tea, spices	3	(D)	(D)	(D)	(D)	(D)
Confectionery	5	5,111	28	(Z)	6	4
Flour	4	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned)	7	23,587	108	2,130	20	4
Sugar	10	57,331	164	3,084	31	6
Miscellaneous grocery products	27	44,558	625	10,791	117	34
Farm products (edible)	72	130,781	1,414	25,180	388	73
Dairy, poultry products	12	55,969	299	5,847	83	11
Fruits, vegetables	60	74,812	1,115	19,333	305	62
Drugs, chemicals, paints	19	15,600	326	6,018	71	16
Drugs, proprietaries, toiletries	6	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	9	8,027	100	1,928	20	7
Paints, varnishes, lacquers, enamels	4	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	11	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings (men's, women's)	2	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	2	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories	3	1,300	6	(Z)	2	3
Furs (dressed), fur clothing	...	...	...	...	...	...
Handbags	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...
Shoes, other footwear	3	(D)	(D)	(D)	(D)	(D)
Work clothing	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	22	(D)	(D)	(D)	(D)	(D)
Hosiery	2	(D)	(D)	(D)	(D)	(D)
Dry goods	5	(D)	(D)	(D)	(D)	(D)
Piece goods	15	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	28	16,413	559	10,369	120	24
Furniture	16	(D)	(D)	(D)	(D)	(D)
Home furnishings	12	(D)	(D)	(D)	(D)	(D)
Paper, allied products	14	10,690	344	7,306	58	9
Paper	11	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	3	(D)	(D)	(D)	(D)	(D)
PHILADELPHIA STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Farm products (raw materials)	28	48,025	535	8,388	201	11
Cotton	2	(D)	(D)	(D)	(D)	(D)
Grain	3	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	(D)	(D)	(D)	(D)	(D)
Livestock	8	11,711	297	4,165	147	1
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	8	15,574	110	1,789	16	5
Miscellaneous inedible farm products	3	(D)	(D)	(D)	(D)	(D)
Automotive	21	12,966	306	5,918	45	17
Electrical-electronic apparatus, equip., appliances	83	89,782	1,930	35,582	319	77
Electrical apparatus, supplies	46	(D)	(D)	(D)	(D)	(D)
Appliances, radios, TV sets	2	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	35	45,649	650	11,931	113	26
Hardware plumbing-heating goods	47	29,282	1,146	22,609	207	48
Hardware	12	(D)	(D)	(D)	(D)	(D)
Plumbing, heating goods	35	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	22	13,432	381	5,321	61	25
Lumber, millwork	6	3,838	46	629	9	5
Construction materials (except lumber)	16	9,594	335	4,692	52	20
Machinery, equipment, supplies	152	93,189	3,427	61,429	641	131
Air conditioning, commercial refrigeration equip	14	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment	8	5,539	112	2,087	25	7
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	3	2,054	26	519	10	2
Industrial machinery, equipment, supplies	108	70,864	2,671	47,141	480	94
Professional equipment, supplies	3	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	11	5,524	335	6,355	64	10
Transportation (exc. automotive) equip., supplies	3	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	30	25,485	546	10,471	107	20
Iron, steel and products	28	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	2	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	76	87,499	1,797	33,629	395	59
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	4	2,618	93	1,743	18	1
Books, magazines, newspapers	1	(D)	(D)	(D)	(D)	(D)
Coal, coke	9	23,399	644	12,368	108	2
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Jewelry	1	(D)	(D)	(D)	(D)	(D)
Yarns	17	34,275	189	3,205	38	20
Petroleum and products	1	(D)	(D)	(D)	(D)	(D)
General merchandise	10	7,467	284	5,104	78	7
Miscellaneous products, agents, brokers, n. e. c.	31	16,206	546	10,532	140	25
Assemblers of farm products	42	32,334	2,171	40,043	533	29
Dairy, poultry products	10	18,105	1,355	26,833	325	2
Fresh fruits, vegetables	26	13,157	760	12,557	196	23
Farm products (raw materials)	5	(D)	(D)	(D)	(D)	(D)
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...
TRENTON STANDARD METROPOLITAN AREA—Coextensive with Mercer County, N. J.						
Wholesale trade, total	301	XXX	17,029	328,382	3,891	163
Type of Operation						
Merchant wholesalers	227	111,716	9,993	182,075	2,293	154
Manufacturers' sales branches, sales offices	40	72,871	4,906	105,965	1,130	...
Petroleum bulk plants, terminals and LP gas facilities	13	26,992	1,337	27,351	283	1
Merchandise agents, brokers	9	5,409	205	4,336	35	4
Assemblers of farm products	12	11,116	588	8,655	145	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
TRENTON STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business						
Merchant wholesalers	227	111,716	9,993	182,075	2,298	154
Grocery, confectionery, meat wholesalers	24	5,725	389	7,759	117	16
Farm products (edible) distributors	11	4,745	249	4,808	75	10
Beer, wine, distilled spirits wholesalers	13	32,646	2,758	52,638	555	7
Tobacco distributors	7	9,290	251	4,613	76	7
Drugs, chemicals, allied products wholesalers	14	7,332	659	11,635	124	6
Dry goods, apparel wholesalers	6	830	47	691	35	4
Furniture, home furnishings wholesalers	5	1,017	182	2,982	44	1
Paper, allied products wholesalers	14	3,043	418	7,853	93	11
Farm products (raw materials) merchants	3	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	20	7,322	490	8,986	141	21
Electrical, electronics, appliance distributors	14	8,394	868	12,708	183	2
Hardware, plumbing-heating goods wholesalers	14	7,444	631	11,515	137	10
Lumber, construction materials distributors	14	4,735	606	11,563	134	2
Machinery, equipment, supplies distributors	32	5,744	878	16,086	201	16
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	16	4,089	641	12,217	177	19
Other merchant wholesalers	17	7,166	644	10,699	147	15
Manufacturers' sales branches, sales offices	40	72,871	4,906	105,965	1,130	...
Petroleum bulk plants, terminals and LP gas facilities	13	26,992	1,337	27,351	283	1
Merchandise agents, brokers	9	5,409	205	4,336	35	4
Assemblers of farm products	12	11,116	588	8,655	145	4

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WILMINGTON STANDARD METROPOLITAN AREA—Consists of New Castle County, Del., and Salem County, N. J.						
Wholesale trade, total	308	XXX	32,550	613,378	6,050	142
Type of Operation						
Merchant wholesalers	221	115,759	9,656	202,381	2,372	132
Manufacturers' sales branches, sales offices	53	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	15	30,618	1,035	20,948	205	3
Merchandise agents, brokers	15	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	221	115,759	9,656	202,381	2,372	132
Farm products (edible) distributors	17	5,617	354	6,305	100	7
Beer, wine, distilled spirits wholesalers	10	3,711	203	4,058	73	11
Tobacco distributors	13	20,446	1,391	25,497	273	14
Drugs, chemicals, allied products wholesalers	6	8,002	263	4,823	76	7
Dry goods, apparel wholesalers	10	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	8	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	10	2,119	233	4,361	62	6
Automotive wholesalers	5	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	19	4,451	808	15,273	197	10
Hardware, plumbing-heating goods wholesalers	11	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	12	8,130	782	20,787	196	6
Machinery, equipment, supplies distributors	22	12,735	1,376	29,932	334	6
Metals, metalwork (except scrap) distributors	34	10,638	1,606	41,658	396	20
Scrap, waste materials dealers	5	5,833	193	3,787	55	...
Other merchant wholesalers	19	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	17	4,937	520	9,542	165	12
Petroleum bulk plants, terminals and LP gas facilities	53	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	15	30,618	1,035	20,948	205	3
Assemblers of farm products	15	(D)	(D)	(D)	(D)	(D)
	4	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954 —COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ATLANTIC COUNTY (See Atlantic City Standard Metropolitan Area, Table 103.)						
BERGEN COUNTY						
Wholesale trade, total	661	XXX	35,441	690,458	7,681	349
Type of Operation						
Merchant wholesalers	541	265,934	21,028	412,374	4,864	301
Manufacturers' sales branches, sales offices	42	131,172	10,951	213,289	2,210	2
Petroleum bulk plants, terminals and LP gas facilities	21	83,716	2,751	50,734	472	5
Merchandise agents, brokers	56	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	541	265,934	21,028	412,374	4,864	301
Grocery, confectionery, meat wholesalers	63	59,067	2,929	53,116	655	46
Farm products (edible) distributors	16	2,724	101	1,890	33	19
Beer, wine, distilled spirits wholesalers	9	12,906	1,108	19,898	225	6
Tobacco distributors	3	2,871	81	1,573	25	1
Drugs, chemicals, allied products wholesalers	39	50,281	2,818	76,676	887	13
Dry goods, apparel wholesalers	24	10,634	521	8,358	97	11
Furniture, home furnishings wholesalers	17	3,737	214	4,082	67	15
Paper, allied products wholesalers	21	7,182	759	14,570	186	8
Farm products (raw materials) merchants	3	1,589	38	(Z)	4	...
Automotive wholesalers	52	10,136	1,624	30,006	399	30
Electrical, electronics, appliance distributors	20	4,345	424	7,108	84	5
Hardware, plumbing-heating goods wholesalers	29	10,300	979	18,803	228	21
Lumber, construction materials distributors	52	21,892	2,016	37,458	425	20
Machinery, equipment, supplies distributors	93	24,199	3,175	59,141	703	41
Metals, metalwork (except scrap) distributors	19	16,661	2,254	41,151	415	4
Scrap, waste materials dealers	30	3,798	383	7,429	120	32
Other merchant wholesalers	51	23,614	1,604	30,738	311	29
Manufacturers' sales branches, sales offices	42	131,172	10,951	213,289	2,210	2
Petroleum bulk plants, terminals and LP gas facilities	21	83,716	2,751	50,734	472	5
Merchandise agents, brokers	56	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
CAMDEN COUNTY						
Wholesale trade, total	339	XXX	16,105	303,807	3,768	218
Type of Operation						
Merchant wholesalers	275	144,684	11,839	218,236	2,911	201
Manufacturers' sales branches, sales offices	27	80,716	2,162	42,680	433	...
Petroleum bulk plants, terminals and LP gas facilities	14	49,671	1,704	34,512	346	2
Merchandise agents, brokers	23	21,378	400	8,379	78	15
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	275	144,684	11,839	218,236	2,911	201
Grocery, confectionery, meat wholesalers	36	25,115	1,576	27,858	423	29
Farm products (edible) distributors	12	5,601	372	6,870	129	14
Beer, wine, distilled spirits wholesalers	17	24,181	1,838	33,360	318	4
Tobacco distributors	16	11,288	271	5,501	100	20
Drugs, chemicals, allied products wholesalers	5	1,041	116	2,118	39	2
Dry goods, apparel wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	8	5,143	415	7,886	94	5
Paper, allied products wholesalers	10	2,894	342	6,113	89	11
Farm products (raw materials) merchants	3	2,103	231	3,481	34	1
Automotive wholesalers	25	7,330	1,459	25,661	339	19
Electrical, electronics, appliance distributors	8	5,054	411	7,766	97	4
Hardware, plumbing-heating goods wholesalers	27	7,404	650	12,147	179	14
Lumber, construction materials distributors	22	23,483	2,036	38,202	467	4
Machinery, equipment, supplies distributors	32	4,026	573	10,866	148	17
Metals, metalwork (except scrap) distributors	4	1,035	153	2,662	32	2
Scrap, waste materials dealers	27	10,077	877	18,642	279	36
Other merchant wholesalers	20	(D)	(D)	(D)	(D)	(D)
CAMDEN COUNTY—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	27	80,716	2,162	42,680	433	...
Petroleum bulk plants, terminals and LP gas facilities	14	49,671	1,704	34,512	346	2
Merchandise agents, brokers	23	21,378	400	8,379	78	15
Assemblers of farm products	...	...	...	...	...	...
CUMBERLAND COUNTY						
Wholesale trade, total	164	XXX	3,778	85,931	1,452	108
Type of Operation						
Merchant wholesalers	128	32,722	2,741	64,608	1,122	83
Manufacturers' sales branches, sales offices	5	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	17	15,518	541	10,209	137	12
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	13	11,111	306	6,832	147	13
Type by Kind of Business						
Merchant wholesalers	128	32,722	2,741	64,608	1,122	83
Grocery, confectionery, meat wholesalers	18	5,803	595	18,407	460	11
Farm products (edible) distributors	15	4,895	187	4,319	99	14
Beer, wine, distilled spirits wholesalers	5	3,122	200	6,028	75	2
Tobacco distributors	3	3,801	79	1,437	25	7
Drugs, chemicals, allied products wholesalers	5	737	54	890	15	3
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	4	92	14	(Z)	8	2
Paper, allied products wholesalers	5	767	108	3,550	31	4
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	14	1,735	302	5,472	83	6
Electrical, electronics, appliance distributors	7	1,035	58	1,117	21	4
Hardware, plumbing-heating goods wholesalers	8	2,626	240	5,076	61	3
Lumber, construction materials distributors	8	2,252	482	9,645	109	1
Machinery, equipment, supplies distributors	12	1,663	136	2,427	35	6
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	9	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	10	1,215	132	1,895	34	7
Manufacturers' sales branches, sales offices	5	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	17	15,518	541	10,209	137	12
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	13	11,111	306	6,832	147	13
ESSEX COUNTY						
Wholesale trade, total	1,850	XXX	104,541	1,984,950	21,535	1,024
Type of Operation						
Merchant wholesalers	1,523	902,198	69,328	1,284,809	14,756	946
Manufacturers' sales branches, sales offices	187	566,801	27,576	560,968	5,405	...
Petroleum bulk plants, terminals and LP gas facilities	19	153,392	4,521	90,339	852	2
Merchandise agents, brokers	117	97,271	2,756	47,500	504	73
Assemblers of farm products	4	1,755	360	1,334	18	3

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ESSEX COUNTY—Con.						
Type by Kind of Business						
Merchant wholesalers	1,523	902,198	69,328	1,284,809	14,756	946
Grocery, confectionery, meat wholesalers	199	105,539	5,461	108,465	1,280	162
Farm products (edible) distributors	108	55,095	2,426	41,305	574	118
Beer, wine, distilled spirits wholesalers	23	116,600	4,115	80,959	624	7
Tobacco distributors	23	33,295	1,119	23,475	302	27
Drugs, chemicals, allied products wholesalers	65	37,913	3,301	60,519	741	24
Dry goods, apparel wholesalers	47	17,821	2,123	18,100	262	27
Furniture, home furnishings wholesalers	47	17,579	1,800	27,674	404	27
Paper, allied products wholesalers	58	38,021	3,516	58,106	638	34
Farm products (raw materials) merchants	8	5,266	356	6,373	86	6
Automotive wholesalers	92	24,976	3,367	60,197	758	56
Electrical, electronics, appliance distributors	86	101,127	7,722	158,326	1,578	32
Hardware, plumbing-heating goods wholesalers	84	36,174	3,561	62,812	755	39
Lumber, construction materials distributors	91	119,969	6,810	128,257	1,250	22
Machinery, equipment, supplies distributors	315	87,758	12,367	236,231	2,628	172
Metals, metalwork (except scrap) distributors	35	21,281	2,820	50,085	513	5
Scrap, waste materials dealers	103	33,736	3,473	67,692	977	115
Other merchant wholesalers	139	50,048	4,991	96,233	1,386	73
Manufacturers' sales branches, sales offices	187	566,801	27,576	560,968	5,405	...
Petroleum bulk plants, terminals and LP gas facilities	19	153,392	4,521	90,339	852	2
Merchandise agents, brokers	117	97,271	2,756	47,500	504	73
Assemblers of farm products	4	1,755	360	1,334	18	3
HUDSON COUNTY						
Wholesale trade, total	953	XXX	60,338	1,145,703	12,591	495
Type of Operation						
Merchant wholesalers	822	534,792	42,724	798,027	9,197	455
Manufacturers' sales branches, sales offices	61	389,547	12,874	263,289	2,534	3
Petroleum bulk plants, terminals and LP gas facilities	17	53,448	2,971	54,418	540	4
Merchandise agents, brokers	50	53,896	1,700	28,585	294	33
Assemblers of farm products	3	497	69	1,384	26	...
Type by Kind of Business						
Merchant wholesalers	822	534,792	42,724	798,027	9,197	455
Grocery, confectionery, meat wholesalers	128	104,426	5,111	95,935	1,325	105
Farm products (edible) distributors	18	6,639	588	12,869	219	21
Beer, wine, distilled spirits wholesalers	19	43,885	3,178	65,050	545	14
Tobacco distributors	22	26,024	578	10,329	146	18
Drugs, chemicals, allied products wholesalers	48	32,857	2,441	45,612	578	12
Dry goods, apparel wholesalers	55	26,128	1,736	35,809	311	24
Furniture, home furnishings wholesalers	14	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	34	12,712	1,116	21,271	246	26
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	34	6,866	1,126	21,499	272	19
Electrical, electronics, appliance distributors	35	26,900	3,418	56,298	652	15
Hardware, plumbing-heating goods wholesalers	48	24,707	2,252	37,972	463	10
Lumber, construction materials distributors	43	40,675	3,938	78,605	790	16
Machinery, equipment, supplies distributors	120	41,703	6,493	118,586	1,312	46
Metals, metalwork (except scrap) distributors	35	49,304	4,127	68,874	694	4
Scrap, waste materials dealers	85	35,001	3,015	58,678	825	76
Other merchant wholesalers	82	52,957	3,260	64,857	732	38
Manufacturers' sales branches, sales offices	61	389,547	12,874	263,289	2,534	3
Petroleum bulk plants, terminals and LP gas facilities	17	53,448	2,971	54,418	540	4
Merchandise agents, brokers	50	53,896	1,700	28,585	294	33
Assemblers of farm products	3	497	69	1,384	26	...
MERCER COUNTY (See Trenton Standard Metropolitan Area, Table 103.)						
MIDDLESEX COUNTY						
Wholesale trade, total	286	XXX	20,276	389,734	4,338	152
Type of Operation						
Merchant wholesalers	243	141,210	12,987	253,735	2,948	137
Manufacturers' sales branches, sales offices	13	28,996	1,511	27,130	285	3
Petroleum bulk plants, terminals and LP gas facilities	18	192,065	5,316	101,168	1,013	6
Merchandise agents, brokers	7	5,065	80	1,444	18	6
Assemblers of farm products	5	6,130	382	6,257	74	...
Type by Kind of Business						
Merchant wholesalers	243	141,210	12,987	253,735	2,948	137
Grocery, confectionery, meat wholesalers	40	48,570	3,970	78,412	895	26
Farm products (edible) distributors	18	4,933	175	3,195	59	18
Beer, wine, distilled spirits wholesalers	8	5,573	330	7,109	101	5
Tobacco distributors	7	5,697	120	2,668	50	13
Drugs, chemicals, allied products wholesalers	7	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	5	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	4	2,269	249	5,277	56	2
Paper, allied products wholesalers	7	4,094	587	10,682	117	...
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	20	6,929	1,042	18,897	220	13
Electrical, electronics, appliance distributors	13	5,140	563	10,019	120	4
Hardware, plumbing-heating goods wholesalers	12	4,331	444	8,799	105	3
Lumber, construction materials distributors	16	8,670	1,070	20,672	224	8
Machinery, equipment, supplies distributors	43	6,843	1,046	20,918	250	16
Metals, metalwork (except scrap) distributors	6	10,542	1,159	24,744	229	1
Scrap, waste materials dealers	20	3,593	653	12,461	185	16
Other merchant wholesalers	17	11,847	554	10,296	128	6
Manufacturers' sales branches, sales offices	13	28,996	1,511	27,130	285	3
Petroleum bulk plants, terminals and LP gas facilities	18	192,065	5,316	101,168	1,013	6
Merchandise agents, brokers	7	5,065	80	1,444	18	6
Assemblers of farm products	5	6,130	382	6,257	74	...
MONMOUTH COUNTY						
Wholesale trade, total	250	XXX	8,139	143,792	1,918	138
Type of Operation						
Merchant wholesalers	202	74,179	5,728	100,653	1,410	117
Manufacturers' sales branches, sales offices	20	16,888	1,594	27,495	340	1
Petroleum bulk plants, terminals and LP gas facilities	17	9,477	555	10,071	109	13
Merchandise agents, brokers	7	5,074	198	4,540	41	3
Assemblers of farm products	4	1,681	64	1,233	18	4
Type by Kind of Business						
Merchant wholesalers	202	74,179	5,728	100,653	1,410	117
Grocery, confectionery, meat wholesalers	35	11,536	876	14,979	207	20
Farm products (edible) distributors	22	9,833	568	7,444	134	17
Beer, wine, distilled spirits wholesalers	8	7,444	590	9,995	127	2
Tobacco distributors	5	6,974	217	3,839	55	2
Drugs, chemicals, allied products wholesalers	4	585	81	1,175	16	4
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	6	1,513	143	2,474	41	5
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	17	10,412	577	10,552	144	7
Electrical, electronics, appliance distributors	10	2,416	239	4,685	54	6
Hardware, plumbing-heating goods wholesalers	22	5,741	575	10,210	117	8
Lumber, construction materials distributors	21	7,764	835	15,907	217	6
Machinery, equipment, supplies distributors	17	2,335	338	6,555	99	12
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	10	692	100	2,031	43	7
Other merchant wholesalers	18	6,397	512	9,239	131	16

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MONMOUTH COUNTY—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	20	16,885	1,594	27,495	340	1
Petroleum bulk plants, terminals and LP gas facilities	17	7,477	555	10,071	109	1
Merchandise agents, brokers	7	5,074	198	4,340	41	3
Assemblers of farm products	4	1,681	64	1,233	18	4
MORRIS COUNTY						
Wholesale trade, total	138	XXX	4,074	85,218	964	66
Type of Operation						
Merchant wholesalers	113	41,069	2,884	61,100	710	54
Manufacturers' sales branches, sales offices	3	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	14	6,360	699	14,660	160	6
Merchandise agents, brokers	8	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...
PASSAIC COUNTY						
Wholesale trade, total	656	XXX	29,671	575,530	6,636	396
Type of Operation						
Merchant wholesalers	597	320,350	20,577	392,271	4,631	384
Manufacturers' sales branches, sales offices	32	99,979	7,980	155,918	1,729	...
Petroleum bulk plants, terminals and LP gas facilities	10	23,387	730	17,031	163	3
Merchandise agents, brokers	14	25,769	326	9,213	96	7
Assemblers of farm products	3	1,264	58	1,097	17	2
Type by Kind of Business						
Merchant wholesalers	597	320,350	20,577	392,271	4,631	384
Grocery, confectionery, meat wholesalers	76	43,320	2,105	39,191	516	60
Farm products (edible) distributors	39	11,910	567	10,328	163	57
Beer, wine, distilled spirits wholesalers	13	19,591	1,634	28,858	302	6
Tobacco distributors	12	17,034	415	7,738	104	15
Drugs, chemicals, allied products wholesalers	47	17,472	1,449	25,079	295	22
Dry goods, apparel wholesalers	63	59,547	2,106	34,920	432	30
Furniture, home furnishings wholesalers	12	13,424	1,049	22,006	222	3
Paper, allied products wholesalers	17	15,898	457	10,310	118	6
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	42	12,971	1,827	34,865	380	25
Electrical, electronics, appliance distributors	24	10,626	969	18,875	214	8
Hardware, plumbing-heating goods wholesalers	34	17,556	1,254	30,711	250	17
Lumber, construction materials distributors	27	11,747	931	18,716	230	5
Machinery, equipment, supplies distributors	93	23,326	3,348	62,706	771	50
Metals, metalwork (except scrap) distributors	6	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	42	5,499	717	14,698	232	41
Other merchant wholesalers	49	37,611	1,505	27,882	344	25
PASSAIC COUNTY—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	32	99,979	7,980	155,918	1,729	...
Petroleum bulk plants, terminals and LP gas facilities	10	23,387	730	17,031	163	3
Merchandise agents, brokers	14	25,769	326	9,213	96	7
Assemblers of farm products	3	1,264	58	1,097	17	2
UNION COUNTY						
Wholesale trade, total	519	XXX	35,836	711,204	7,674	224
Type of Operation						
Merchant wholesalers	426	261,059	21,334	430,648	4,805	202
Manufacturers' sales branches, sales offices	52	257,651	11,855	228,402	2,344	...
Petroleum bulk plants, terminals and LP gas facilities	13	99,609	2,170	43,265	438	3
Merchandise agents, brokers	26	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	426	261,059	21,334	430,648	4,805	202
Grocery, confectionery, meat wholesalers	42	32,842	1,419	22,884	289	24
Farm products (edible) distributors	14	8,691	322	6,098	83	11
Beer, wine, distilled spirits wholesalers	5	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	5	9,309	238	4,475	61	4
Drugs, chemicals, allied products wholesalers	21	11,625	1,094	19,829	250	7
Dry goods, apparel wholesalers	5	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	11	4,106	265	4,950	53	4
Paper, allied products wholesalers	17	3,943	437	7,788	102	4
Farm products (raw materials) merchants	...	...	...	...		...
Automotive wholesalers	40	9,280	1,327	23,431	301	19
Electrical, electronics, appliance distributors	29	42,724	2,426	72,202	603	7
Hardware, plumbing-heating goods wholesalers	26	11,099	805	17,189	176	12
Lumber, construction materials distributors	32	23,628	1,607	28,511	379	9
Machinery, equipment, supplies distributors	84	40,877	4,597	87,735	946	44
Metals, metalwork (except scrap) distributors	13	27,815	3,150	61,021	605	...
Scrap, waste materials dealers	39	6,697	866	20,449	251	32
Other merchant wholesalers	43	18,293	2,214	37,230	529	21
Manufacturers' sales branches, sales offices	52	257,651	11,855	228,402	2,344	...
Petroleum bulk plants, terminals and LP gas facilities	13	99,609	2,170	43,265	438	3
Merchandise agents, brokers	26	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1] THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	5,057	xxx	230,564	xxx	xxx	197,539	3,762,897	57,094	3,030
Merchant wholesalers	4,162	1,892,679	147,014	242,132	12.8	134,146	2,502,812	39,340	2,765
Manufacturers' sales branches, sales offices	444	936,885	43,942	83,137	8.9	45,596	905,107	12,426	16
Petroleum bulk plants, terminals and LP gas facilities	236	501,787	38,574	32,400	6.4	13,560	257,483	3,537	111
Merchandise agents, brokers	175	139,685	714	5,925	4.2	2,768	52,700	642	115
Assemblers of farm products	40	26,631	320	2,403	9.0	1,469	44,795	1,149	23
STANDARD METROPOLITAN AREAS									
ALLENTOWN-BETHLEHEM-EASTON									
Total	490	xxx	(NA)	xxx	xxx	15,729	300,304	5,339	322
Merchant wholesalers	387	133,991	12,136	20,253	15.1	11,612	218,313	4,066	293
Manufacturers' sales branches, sales offices	51	53,956	1,930	6,329	11.7	2,979	60,550	884	2
Petroleum bulk plants, terminals and LP gas facilities	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	12	6,256	7	213	3.4	104	1,885	74	10
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ATLANTIC CITY									
Total	140	xxx	(NA)	xxx	xxx	3,608	68,563	1,152	101
Merchant wholesalers	108	40,135	3,477	5,421	13.5	2,839	54,478	936	92
Manufacturers' sales branches, sales offices	14	7,729	333	745	9.6	420	7,466	117	...
Petroleum bulk plants, terminals and LP gas facilities	18	9,360	(NA)	(NA)	(NA)	349	6,619	99	9
Merchandise agents, brokers	...	...	...	...	...	...	...	...	...
Assemblers of farm products	...	...	...	...	...	...	...	...	...
NEW YORK-NORTHEASTERN NEW JERSEY									
Total	34,123	xxx	1,854,959	xxx	xxx	1,548,455	28,624,391	363,774	19,440
Merchant wholesalers	27,077	17,186,476	1,447,834	1,881,160	10.9	981,445	17,940,364	236,756	16,380
Manufacturers' sales branches, sales offices	2,840	11,919,968	335,031	881,174	7.4	414,954	7,909,353	95,203	208
Petroleum bulk plants, terminals and LP gas facilities	243	839,998	49,065	37,869	4.5	26,995	507,800	6,778	67
Merchandise agents, brokers	3,894	9,760,010	21,785	272,043	2.8	122,935	2,224,802	24,189	2,738
Assemblers of farm products	69	54,479	1,244	4,905	9.0	2,126	42,072	848	47
PHILADELPHIA									
Total	5,593	xxx	(NA)	xxx	xxx	245,445	4,641,324	71,549	4,277
Merchant wholesalers	3,972	2,315,865	177,993	258,552	11.2	144,108	2,689,617	44,709	3,616
Manufacturers' sales branches, sales offices	851	2,291,329	60,703	155,768	6.8	83,313	1,603,861	21,867	25
Petroleum bulk plants, terminals and LP gas facilities	118	227,928	(NA)	(NA)	(NA)	8,256	167,531	2,312	43
Merchandise agents, brokers	631	649,580	2,043	23,557	3.6	9,159	168,019	2,410	583
Assemblers of farm products	21	21,973	234	1,089	5.0	609	12,296	251	10
TRENTON									
Total	232	xxx	(NA)	xxx	xxx	8,863	170,763	2,777	137
Merchant wholesalers	179	70,240	6,704	10,182	14.5	5,422	106,980	1,830	128
Manufacturers' sales branches, sales offices	31	27,509	1,265	4,364	15.9	2,475	45,667	700	...
Petroleum bulk plants, terminals and LP gas facilities	13	19,589	(NA)	(NA)	(NA)	831	15,776	215	2
Merchandise agents, brokers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WILMINGTON									
Total	232	xxx	19,599	xxx	xxx	15,877	314,340	4,228	121
Merchant wholesalers	165	72,546	8,057	9,768	13.5	5,435	104,440	1,807	108
Manufacturers' sales branches, sales offices	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	13	13,956	669	610	4.4	358	6,678	123	10
Merchandise agents, brokers	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
ATLANTIC COUNTY (See Atlantic City Standard Metropolitan Area.)									
BERGEN COUNTY									
Total	287	xxx	15,495	xxx	xxx	11,212	216,333	3,088	145
Merchant wholesalers	239	98,956	8,687	15,536	15.7	6,841	126,948	1,942	129
Other operating types	48	91,352	6,808	6,096	6.7	4,371	89,385	1,146	16
CAMDEN COUNTY									
Total	219	xxx	9,194	xxx	xxx	8,117	157,656	2,491	133
Merchant wholesalers	189	99,244	6,798	11,632	11.7	6,374	122,323	1,969	129
Other operating types	30	63,250	2,396	1,705	2.7	1,743	35,333	522	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1] THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Con.									
CUMBERLAND COUNTY									
Total	81	xxx	1,190	xxx	xxx	2,099	55,713	1,369	45
Merchant wholesalers	52	12,770	1,041	1,727	13.5	817	14,435	336	33
Other operating types	29	19,906	149	1,788	9.0	1,282	41,278	1,033	12
ESSEX COUNTY									
Total	1,664	xxx	70,973	xxx	xxx	77,627	1,496,546	21,687	952
Merchant wholesalers	1,366	745,884	53,009	86,943	11.7	50,030	938,298	14,396	894
Other operating types	298	530,334	17,964	44,346	8.4	27,597	558,248	7,291	58
HUDSON COUNTY									
Total	758	xxx	41,710	xxx	xxx	34,484	630,896	9,465	447
Merchant wholesalers	649	331,851	25,530	44,090	13.3	25,085	447,762	6,895	412
Other operating types	109	352,003	16,180	20,789	5.9	9,399	183,134	2,570	35
MERCER COUNTY (See Trenton Standard Metropolitan Area.)									
MIDDLESEX COUNTY									
Total	230	xxx	23,869	xxx	xxx	9,476	174,679	2,613	159
Merchant wholesalers	191	84,262	7,822	11,524	13.7	6,289	120,462	1,824	144
Other operating types	39	161,209	16,047	6,156	3.8	3,187	54,217	789	15
MONMOUTH COUNTY									
Total	168	xxx	9,828	xxx	xxx	4,303	75,000	1,266	93
Merchant wholesalers	134	49,423	3,862	5,957	12.1	3,336	57,943	1,015	79
Other operating types	34	20,289	5,966	5,129	25.3	967	17,057	251	14
MORRIS COUNTY									
Total	99	xxx	2,363	xxx	xxx	2,070	42,390	607	56
Merchant wholesalers	80	19,773	1,834	2,989	15.1	1,653	33,998	482	48
Other operating types	19	11,174	529	1,035	9.3	417	8,392	125	8
PASSAIC COUNTY									
Total	506	xxx	14,575	xxx	xxx	14,022	264,149	4,110	34
Merchant wholesalers	464	165,814	12,717	19,754	11.9	11,033	207,428	3,354	27
Other operating types	42	78,213	1,858	6,581	8.4	2,989	56,721	756	7
UNION COUNTY									
Total	333	xxx	18,918	xxx	xxx	15,136	288,846	4,204	178
Merchant wholesalers	286	117,005	11,139	17,932	15.3	10,100	192,453	2,891	166
Other operating types	47	140,980	7,779	9,793	6.9	5,036	96,393	1,313	12

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

NEW MEXICO

NEW MEXICO
(32 COUNTIES)

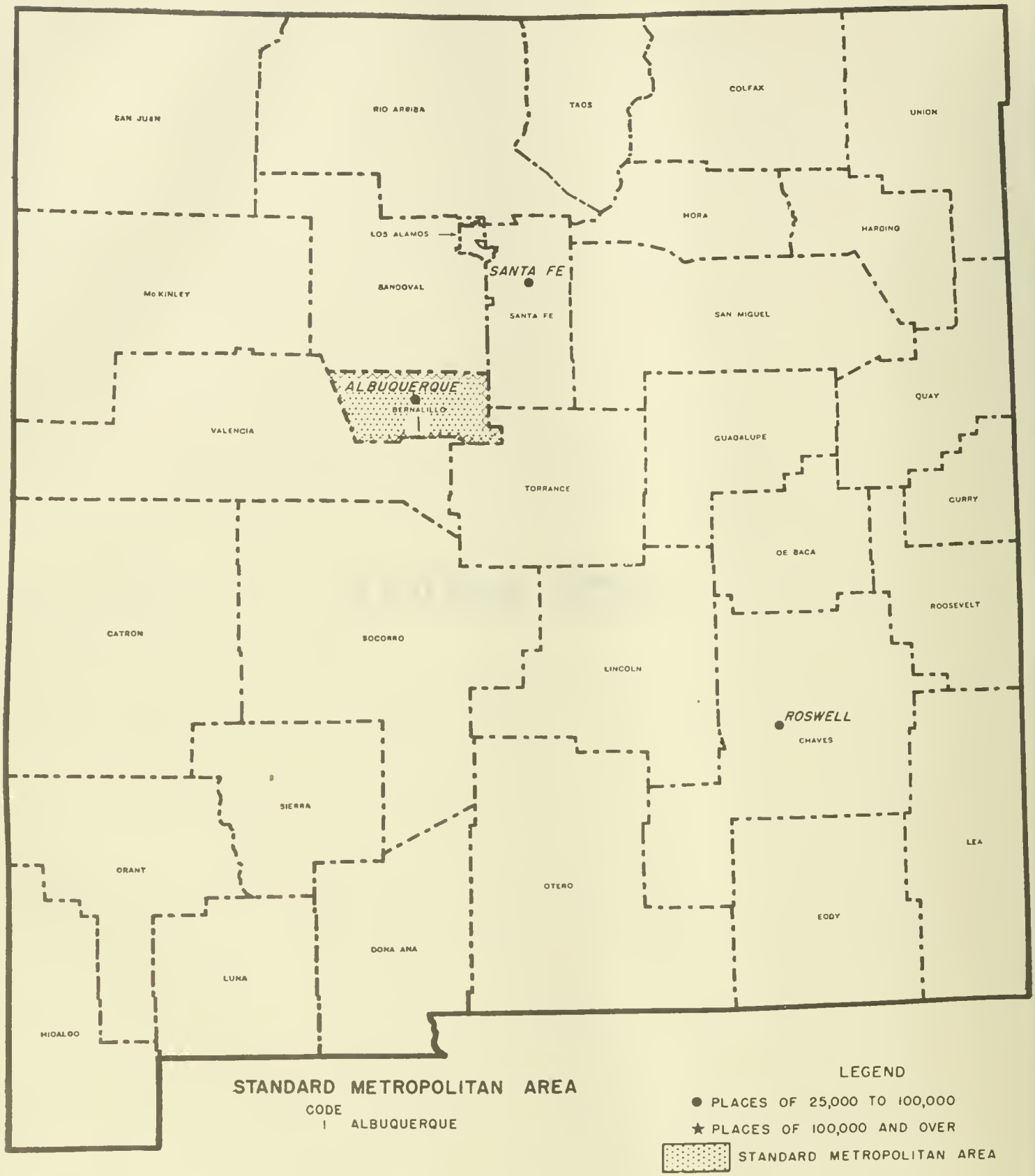

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) [1]		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Wholesale trade, total	1,003	XXX	35,695	XXX	XXX	27,450	584,528	6,777	7,125	7,278	7,741	703
Type of Operation												
Merchant wholesalers	630	281,472	30,070	43,311	15.4	21,211	439,432	5,149	5,486	5,578	5,820	412
Manufacturers' sales branches, sales offices	61	29,980	1,638	3,779	12.6	1,969	42,673	403	414	416	417	...
Petroleum bulk plants, terminals and LP gas facilities	260	81,801	3,334	10,683	13.1	3,137	67,507	849	865	913	904	254
Merchandise agents, brokers	25	44,015	2	922	2.1	431	9,474	196	187	196	213	24
Assemblers of farm products	27	12,424	651	1,458	11.7	702	25,442	180	173	175	387	13
Type by Kind of Business												
Merchant wholesalers	630	281,472	30,070	43,311	15.4	21,211	439,432	5,149	5,486	5,578	5,820	412
Grocery, confectionery, meat wholesalers	88	53,717	4,615	6,675	12.4	3,304	64,173	845	941	986	946	55
General-line grocery wholesalers	26	38,139	3,951	3,561	9.3	2,000	36,505	492	553	595	560	5
Confectionery wholesalers	10	2,642	222	298	11.3	143	3,127	31	36	38	44	13
Fish, sea food distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line grocery wholesalers	40	10,234	351	2,356	23.0	931	19,605	254	279	275	260	25
Farm products (edible) distributors	40	15,009	343	2,597	17.3	1,201	29,149	316	415	459	526	48
Poultry, poultry products distributors	18	4,636	119	437	9.4	177	3,516	67	73	74	72	25
Fresh fruit, vegetable wholesalers	22	10,373	224	2,160	20.8	1,024	25,633	249	342	385	454	23
Beer, wine, distilled spirits wholesalers	41	28,882	4,156	4,238	14.7	2,069	41,422	423	448	438	441	16
Beer, ale distributors	21	12,548	1,253	1,600	12.8	713	12,586	151	164	166	167	7
Wine, distilled spirits wholesalers	20	16,334	2,903	2,638	16.2	1,356	28,836	272	284	272	274	9
Tobacco distributors	16	9,571	358	548	5.7	323	4,432	82	82	84	85	1
Drugs, chemicals, allied products wholesalers	29	11,734	1,492	1,986	16.9	929	19,189	240	237	235	240	18
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	10	1,998	294	289	14.5	153	3,154	40	42	43	47	14
Industrial chemicals, explosives distributors	13	5,523	396	949	17.2	369	7,791	85	78	70	65	...
Paint, varnish wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	3	1,141	71	204	17.9	85	1,384	8	8	6	20	3
Clothing, furnishings, footwear wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	3	1,141	71	204	17.9	85	1,384	8	8	6	20	3
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	12	2,022	252	543	26.9	268	5,919	71	66	50	80	11
Furniture (household, office) wholesalers	8	878	106	325	37.0	166	3,534	38	33	18	46	7
Home furnishings, floor coverings wholesalers	4	1,144	146	218	19.1	102	2,385	33	33	32	34	4
Paper, allied products wholesalers	9	2,899	471	499	17.2	280	5,277	77	77	80	87	8
Coarse paper and products wholesalers	5	2,744	447	459	16.7	260	4,912	68	70	72	73	4
Printing and fine paper distributors	...	...	...	...	...	...	...	...	...	...	...	...
Stationery, office supplies wholesalers	3	155	24	40	25.8	20	(Z)	9	7	8	14	4
Wallpaper wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	15	16,038	601	749	4.7	236	5,186	79	80	69	95	10
Automotive wholesalers	96	19,083	3,215	4,305	22.6	2,429	51,844	616	626	618	619	62
Motor vehicle distributors	8	5,643	220	931	16.5	562	10,551	120	123	118	114	4
Automotive equipment, tire-tube wholesalers	88	13,440	2,995	3,374	25.1	1,867	41,293	496	503	500	505	60
Electrical, electronics, appliance distributors	20	10,595	1,310	1,540	14.5	817	16,457	195	199	198	202	7
Electrical apparatus, supplies distributors	10	5,575	652	715	12.8	387	8,461	89	97	95	100	3
Electrical appliance, radio, TV set wholesalers	6	4,649	581	716	15.4	369	6,861	85	83	83	83	2
Electronic parts, equipment distributors	4	371	77	109	29.4	61	1,135	21	19	20	19	2
Hardware, plumbing-heating goods wholesalers	16	13,224	1,942	2,655	20.1	1,358	28,118	321	323	339	321	5
Hardware wholesalers	5	3,584	806	1,032	28.8	515	9,238	132	137	146	131	4
Plumbing, heating equipment, supplies distributors	11	9,640	1,136	1,623	16.8	843	18,880	189	186	193	190	1
Lumber, construction materials distributors	48	23,106	1,446	4,438	19.2	2,331	47,119	505	565	568	643	35
Lumber, millwork wholesalers	17	14,802	1,132	1,610	10.9	800	18,192	174	188	212	243	13
Construction materials distributors	31	8,304	314	2,828	34.1	1,531	28,927	331	377	356	400	22
Machinery, equipment, supplies distributors	116	51,320	7,552	7,499	14.6	3,809	81,432	874	905	899	947	67
Air conditioning, comm. refrigeration equip., distrs	6	1,130	128	249	22.0	103	1,864	26	30	28	27	8
Commercial machines, equipment distributors	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers	9	12,676	2,477	2,137	16.9	1,372	31,850	256	255	256	270	4
Farm-garden machinery, equipment wholesalers	6	3,342	612	1,005	30.1	453	8,704	99	115	108	85	2
Industrial machinery, equipment distributors	37	24,408	3,071	2,113	8.7	899	18,081	218	233	237	211	9
Industrial materials, supplies distributors	7	3,321	439	376	11.3	202	5,394	40	43	44	124	2
Professional equipment, supplies distributors	10	2,324	339	468	20.1	268	4,733	90	80	73	68	8
Service establishment supply houses	30	3,145	398	928	29.5	410	8,588	119	122	125	123	23
Transportation equipment distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	8	4,272	771	1,017	23.8	539	14,178	114	126	130	144	2
Iron, steel and products distributors	8	4,272	771	1,017	23.8	539	14,178	114	126	130	144	2
Nonferrous metals distributors	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers	15	1,717	185	433	25.2	163	3,251	59	62	56	83	17
Iron, steel scrap dealers	8	950	132	295	31.1	92	2,200	39	41	40	42	14
Waste materials dealers	7	767	55	138	18.0	71	1,051	20	21	16	41	3
Other merchant wholesalers	59	17,142	1,490	3,385	19.7	1,070	20,902	324	326	363	341	45
Amusement, sporting goods distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(0)
Book, magazine, newspaper wholesalers	11	1,925	409	477	24.8	269	5,029	90	85	85	82	12
Coal wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	6	1,618	145	237	14.6	94	1,966	28	30	26	28	3
Jewelry wholesalers	9	934	362	165	17.7	79	1,567	40	37	43	34	8
Petroleum products distributors	17	10,792	181	2,212	20.5	485	9,284	125	129	149	126	9
Gift, art goods, greeting card wholesalers	4	388	...	31	8.0	16	(Z)	2	3	4	11	4
Flower, bulb, plant wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous products merchant wholesalers	8	1,330	167	213	16.0	104	2,178	34	37	45	47	3

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	61	29,980	1,638	3,779	12.6	1,969	42,673	403	414	416	417	...
Sales branches (with stocks)	49	20,907	1,638	3,438	16.4	1,811	39,630	366	377	382	381	...
Sales offices (without stocks)	12	9,073	...	341	3.8	158	3,043	37	37	34	36	...
Food and kindred products	18	9,342	216	1,230	13.2	650	14,809	154	148	162	161	...
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products	...	...	...	...	...	...	...	...	...	...	...	...
Chemicals and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Rubber products	...	...	...	...	...	...	...	...	...	...	...	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Primary metal products	4	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	22	1,811	984	1,661	18.9	858	18,854	147	155	147	149	...
Electrical machinery	2	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	260	81,801	3,334	10,683	13.1	3,137	67,507	849	865	913	904	254
Gasoline, distillates, residuals	239	77,666	3,053	9,261	11.9	2,542	55,456	684	683	751	744	241
Bulk plants	239	77,666	3,053	9,261	11.9	2,542	55,456	684	683	751	744	241
Distributing terminals	...	...	...	...	...	...	...	...	...	...	...	...
Wholesale LP gas facilities	21	4,135	281	1,422	34.4	595	12,051	165	182	162	160	13
Merchandise agents, brokers	25	44,015	2	922	2.1	431	9,474	196	187	196	213	24
Groceries, confectionery, meats	9	6,767	...	223	3.3	86	1,633	25	24	26	24	11
Farm products (edible)	...	...	...	...	...	...	...	...	...	...	...	...
Dairy, poultry products	...	...	...	...	...	...	...	...	...	...	...	...
Fruits, vegetables	...	...	...	...	...	...	...	...	...	...	...	...
Drugs, chemicals, paints	...	...	...	...	...	...	...	...	...	...	...	...
Apparel (including footwear)	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	...	...	...	...	...	...	...	...	...	...	...	...
Paper, allied products	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	7	28,343	...	388	1.4	266	6,261	155	149	152	168	6
Cotton	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain	...	...	...	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	...	...	...	...	...	...	...	...	...	...	...	...
Electrical-electronic apparatus, equip., appliances	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	...	...	...	...	...	...	...	...	...	...	...	...
Metals, metalwork (except scrap)	...	...	...	...	...	...	...	...	...	...	...	...
Other merchandise agents, brokers	5	5,478	2	153	2.8	43	992	10	8	11	12	4
Assemblers of farm products	27	12,424	651	1,458	11.7	702	25,442	180	173	175	387	13
Dairy, poultry products	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	19	10,614	536	1,152	10.9	559	20,606	133	135	117	319	8
Farm supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
New Mexico, total	1,003	27,450	584,528	7,741	703	630	281,472	373	168,220
Bernalillo County	310	13,504	285,298	3,386	220	233	127,989	77	54,760
Albuquerque	299	13,162	277,886	3,302	212	228	127,437	71	49,782
Remainder of County	11	342	7,412	84	8	5	552	6	4,978
Catron County	...	...	...	...	...	...	...	...	...
Chaves County	81	2,466	50,602	655	53	59	30,854	22	12,688
Roswell	76	(D)	(D)	(D)	(D)	56	(D)	20	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Colfax County	30	199	4,278	97	29	13	1,597	17	2,355
Raton	17	107	2,153	52	15	10	899	7	1,269
Remainder of County	13	92	2,125	45	14	3	698	10	1,086
Curry County	47	969	21,605	374	38	26	8,136	21	27,217
Clovis	41	(D)	(D)	(D)	(D)	25	(D)	16	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
De Baca County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Dona Ana County	45	958	19,615	282	28	25	14,900	20	7,291
Las Cruces	27	677	11,066	161	15	21	14,223	6	3,365
Remainder of County	18	281	8,549	121	13	4	677	14	3,926
Eddy County	65	1,168	28,339	348	40	43	10,666	22	10,361
Artesia	31	601	16,018	196	17	18	4,377	13	7,771
Carlsbad	32	(D)	(D)	(D)	(D)	24	(D)	8	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Grant County	21	367	8,474	112	14	14	3,310	7	1,722
Silver City	13	253	6,227	80	8	9	2,727	4	1,045
Remainder of County	8	114	2,247	32	6	5	583	3	677
Guadalupe County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Harding County	3	20	(Z)	7	3	...	...	3	260
Hidalgo County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Lea County	84	1,951	43,816	524	36	59	32,529	25	8,780
Hobbs	65	1,719	39,070	455	27	46	26,967	19	7,677
Remainder of County	19	232	4,746	69	9	13	5,562	6	1,103
Lincoln County	6	18	(Z)	9	5	...	...	6	705
Los Alamos County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Luna County	12	164	4,231	98	11	6	862	6	1,553
Deming	9	72	1,201	27	10	6	862	3	503
Remainder of County	3	92	3,030	71	1	...	...	3	1,050
McKinley County	32	1,104	21,705	317	24	20	11,131	12	5,483
Gallup	29	(D)	(D)	(D)	(D)	19	(D)	10	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Mora County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Otero County	11	101	2,670	44	12	4	341	7	2,248
Alamogordo	8	(D)	(D)	(D)	(D)	3	(D)	5	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Quay County	24	275	5,353	82	24	12	1,865	12	3,134
Tucumcari	19	(D)	(D)	(D)	(D)	11	(D)	8	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Rio Arriba County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Roosevelt County	20	167	4,076	65	22	8	1,558	12	2,329
Portales	17	(D)	(D)	(D)	(D)	6	(D)	11	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Sandoval County	3	11	(Z)	5	3	...	...	3	527
San Juan County	49	1,163	24,380	310	14	34	11,308	15	6,419
San Miguel County	26	390	7,683	153	16	15	3,662	11	1,824
Las Vegas (city)	22	319	6,498	135	13	11	2,839	11	1,624
Las Vegas (town)	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	3	(D)	(D)	(D)	(D)	3	(D)	...	...
Santa Fe County	40	1,368	22,983	344	20	30	15,528	10	4,370
Santa Fe	39	(D)	(D)	(D)	(D)	29	(D)	10	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Sierra County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Socorro County	12	53	1,015	19	13	4	559	8	1,521
Taos County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Torrance County	13	97	2,270	47	13	3	338	10	1,151
Union County	12	92	2,042	37	8	3	202	9	2,063
Valencia County	12	273	10,785	224	14	5	1,015	7	1,478

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 103. WHOLESALE TRADE: 1954 — STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ALBUQUERQUE STANDARD METROPOLITAN AREA--Coextensive with Bernalillo County, N. Mex.						
Wholesale trade, total	310	XXX	13,504	285,298	3,386	220
Type of Operation						
Merchant wholesalers	233	127,989	11,174	235,996	2,831	181
Manufacturers' sales branches, sales offices	38	23,382	1,529	32,545	312	...
Petroleum bulk plants, terminals and LP gas facilities	21	17,607	627	13,215	174	23
Merchandise agents, brokers	17	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	233	127,989	11,174	235,996	2,831	181
Grocery, confectionery, meat wholesalers	27	17,337	909	19,553	267	21
Farm products (edible) distributors	17	7,621	490	8,532	176	23
Beer, wine, distilled spirits wholesalers	10	13,834	1,107	26,023	223	6
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	15	6,222	584	11,726	180	14
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	9	1,933	246	5,457	71	8
Paper, allied products wholesalers	6	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	3	468	53	743	13	1
ALBUQUERQUE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Automotive wholesalers	31	11,510	1,599	32,882	369	19
Electrical, electronics, appliance distributors	16	9,104	695	14,210	172	6
Hardware, plumbing-heating goods wholesalers	9	9,506	952	21,152	236	2
Lumber, construction materials distributors	15	18,637	1,479	31,592	364	10
Machinery, equipment, supplies distributors	49	19,548	2,118	47,261	489	43
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	3	902	73	980	23	5
Other merchant wholesalers	17	3,287	177	3,407	67	15
Manufacturers' sales branches, sales offices	38	23,382	1,529	32,545	312	...
Petroleum bulk plants, terminals and LP gas facilities	21	17,607	627	13,215	174	23
Merchandise agents, brokers	17	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954 — COUNTIES WITH 100 ESTABLISHMENTS OR MORE

BERNALILLO COUNTY (Coextensive with Albuquerque Standard Metropolitan Area, see Table 103.)

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	662	XXX	26,010	XXX	XXX	12,098	242,443	4,349	499
Merchant wholesalers	362	148,389	22,493	17,708	11.9	9,353	189,172	3,348	244
Manufacturers' sales branches, sales offices	36	12,402	1,223	1,814	14.6	983	18,100	281	3
Petroleum bulk plants, terminals and LP gas facilities	223	41,142	1,796	4,309	10.5	1,179	23,148	474	221
Merchandise agents, brokers	15	31,806	16	535	1.7	256	5,325	127	18
Assemblers of farm products	26	14,735	482	921	6.3	327	6,698	119	13
STANDARD METROPOLITAN AREAS									
ALBUQUERQUE									
Total	184	XXX	13,009	XXX	XXX	6,248	125,814	2,053	137
Merchant wholesalers	133	67,195	11,607	8,944	13.3	5,196	104,856	1,720	109
Manufacturers' sales branches, sales offices	23	8,588	739	1,208	14.1	691	13,331	195	1
Petroleum bulk plants, terminals and LP gas facilities	14	7,459	609	923	12.4	215	4,450	80	17
Merchandise agents, brokers	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BERNALILLO COUNTY (See Standard Metropolitan Area, Albuquerque, New Mexico.)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

NEW YORK

NEW YORK
(62 COUNTIES)
STANDARD METROPOLITAN AREAS
CODE
1 ALBANY- SCHENECTADY-TROY
2 BINGHAMTON
3 BUFFALO
4 NEW YORK- NORTHEASTERN NEW JERSEY
5 ROCHESTER
6 SYRACUSE
7 UTICA—ROME
NIAGARA FALLS
LOCKPORT
ROCHESTER
BUFFALO
LACKAWANNA
JAMESTOWN
SYRACUSE
AUBURN
ITHACA
ELMIRA
ROME
UTICA
WATERTOWN
AMSTERDAM
SCHENECTADY
ALBANY
TROY
BINGHAMTON
KINGSTON
POUGHKEEPSIE
NEWBURGH
SEE INSET
N.J.
WHITE PLAINS
YONKERS
MT VERNON
NEW ROCHELLE
PATERSON
CLIFTON
PASSAIC
NUTLEY
MONTCLAIR
BLOOMFIELD
W ORANGE
ORANGE
E ORANGE
IRVINGTON
ELIZABETH
LINDEN
PLAINFIELD
NEW BRUNSWICK
PERTH AMBOY
HACKENSACK
GARFIELD
NEW YORK CITY
WEST NEW YORK
UNION CITY
HOBOKEN
JERSEY CITY
BAYONNE
HEMPSTEAD
VALLEY STREAM
INSET
N.J.
LEGEND
PLACES OF 25,000 TO 100,000
PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREAS

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 32-4, 32-11.

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	38,003	XXX	2,283,807	XXX	XXX	1,929,846	36,468,959	374,295	372,397	375,684	385,121	20,248
Type of Operation												
Merchant wholesalers	29,990	21,877,266	1,834,931	2,435,709	11.1	1,245,277	23,274,524	250,050	249,053	251,458	260,532	16,856
Manufacturers' sales branches, sales offices	2,495	15,169,377	314,976	1,052,436	6.9	474,450	9,294,788	85,844	85,458	86,137	85,787	19
Petroleum bulk plants, terminals and LP gas facilities	794	1,245,440	85,598	115,033	9.2	46,028	901,942	9,396	9,151	9,228	9,584	331
Merchandise agents, brokers	4,434	10,820,270	36,320	328,869	3.0	154,857	2,828,015	26,200	26,064	25,917	26,363	2,903
Assemblers of farm products	290	265,182	11,982	21,003	7.9	9,234	169,690	2,805	2,671	2,944	2,855	139
Type by Kind of Business												
Merchant wholesalers	29,990	21,877,266	1,834,931	2,435,709	11.1	1,245,277	23,274,524	250,050	249,053	251,458	260,532	16,856
Grocery, confectionery, meat wholesalers	3,274	3,683,604	158,730	259,711	7.1	128,793	2,429,404	27,548	27,345	27,824	28,350	2,189
General-line grocery wholesalers	210	479,312	38,146	43,886	9.2	25,743	494,787	5,639	5,724	5,659	5,762	115
Confectionery wholesalers	242	76,991	5,557	11,976	15.5	5,588	113,101	1,438	1,424	1,425	1,540	195
Fish, sea food distributors	226	119,099	4,370	14,085	11.8	6,779	127,005	1,530	1,554	1,571	1,562	163
Meat, meat products wholesalers	747	749,187	17,426	57,150	7.6	28,282	532,019	5,462	5,429	5,594	5,768	630
Specialty-line grocery wholesalers	1,849	2,259,015	93,231	132,614	5.9	62,401	1,162,492	13,479	13,214	13,575	13,718	1,086
Farm products (edible) distributors	1,203	700,172	11,261	66,153	9.4	31,921	597,156	7,612	7,760	7,642	8,129	1,107
Poultry, poultry products distributors	334	312,121	4,162	19,604	6.3	8,851	167,221	1,973	1,981	2,022	2,142	243
Fresh fruit, vegetable wholesalers	869	388,051	7,099	46,549	12.0	23,070	429,935	5,639	5,779	5,620	5,987	864
Beer, wine, distilled spirits wholesalers	536	814,097	76,027	100,957	12.4	49,910	964,610	8,640	8,711	9,131	9,127	275
Beer, ale distributors	372	159,766	5,738	29,690	18.6	14,696	259,434	3,233	3,340	3,707	3,455	255
Wine, distilled spirits wholesalers	164	654,331	70,289	71,267	10.9	35,214	705,176	5,407	5,371	5,424	5,672	20
Tobacco distributors	295	422,945	19,173	20,870	4.9	11,408	210,283	2,739	2,782	2,780	2,841	230
Drugs, chemicals, allied products wholesalers	1,245	754,618	56,477	121,137	16.1	58,094	1,124,804	11,901	11,863	11,861	12,535	405
General-line drug wholesalers	39	151,522	16,666	19,213	12.7	10,941	211,370	2,719	2,670	2,554	2,711	1
Specialty-line drug, toiletries wholesalers	565	228,963	18,745	48,951	21.1	22,614	427,194	4,736	4,742	4,793	5,216	212
Industrial chemicals, explosives distributors	463	320,709	16,384	42,341	13.2	18,468	375,357	3,180	3,186	3,201	3,291	109
Paint, varnish wholesalers	178	53,424	4,682	10,632	19.9	6,071	110,883	1,266	1,265	1,313	1,317	83
Dry goods, apparel wholesalers	5,278	3,649,848	461,258	448,515	12.3	216,196	4,119,541	39,092	38,657	38,819	40,647	2,864
Clothing, furnishings, footwear wholesalers	1,949	868,647	93,876	131,652	15.2	63,945	1,176,592	12,674	12,393	12,545	13,516	1,140
General-line dry goods wholesalers	13	71,719	1,959	8,343	11.6	4,161	81,970	837	821	810	812	3
Specialty-line dry goods wholesalers	2,611	1,331,522	151,063	176,814	13.3	84,142	1,520,485	16,072	16,032	16,048	16,735	1,491
Piece goods converters	705	1,377,960	214,360	131,706	9.6	63,948	1,340,494	9,509	9,411	9,416	9,584	230
Furniture, home furnishings wholesalers	1,467	661,225	77,073	121,763	18.4	60,952	1,129,369	11,836	11,716	11,799	12,539	828
Furniture (household, office) wholesalers	421	172,138	11,520	36,106	21.0	18,111	321,785	3,428	3,378	3,290	3,509	225
Home furnishings, floor coverings wholesalers	1,046	489,087	65,553	85,657	17.5	42,841	807,584	8,408	8,338	8,509	9,030	603
Paper, allied products wholesalers	1,301	852,690	49,673	105,613	12.4	58,694	1,088,281	11,521	11,331	11,515	11,870	665
Coarse paper and products wholesalers	616	255,580	18,414	40,164	15.7	22,918	413,264	4,726	4,667	4,704	4,816	357
Printing and fine paper distributors	269	472,186	20,165	36,179	2.7	20,730	391,989	3,517	3,410	3,556	3,578	118
Stationery, office supplies wholesalers	380	109,998	8,848	25,293	23.0	12,986	244,963	2,853	2,832	2,842	3,034	181
Wallpaper wholesalers	36	14,926	2,246	3,977	26.6	2,060	38,065	425	422	413	442	9
Farm products (raw materials) merchants	560	1,688,125	132,503	45,533	2.7	19,343	329,046	3,074	3,079	3,123	3,114	274
Automotive wholesalers	1,197	409,752	44,877	77,211	18.8	44,528	842,673	10,238	10,362	10,397	10,544	667
Motor vehicle distributors	164	114,548	5,048	13,104	11.4	7,030	121,377	1,442	1,466	1,484	1,518	83
Automotive equipment, tire-tube wholesalers	1,033	295,204	39,829	64,107	21.7	37,498	721,296	8,796	8,896	8,913	9,026	584
Electrical, electronics, appliance distributors	1,186	836,831	83,646	117,430	14.0	64,579	1,153,130	13,662	13,642	13,637	13,831	541
Electrical apparatus, supplies distributors	536	348,560	35,962	51,156	14.7	28,986	523,304	6,214	6,134	6,211	6,143	277
Electrical appliance, radio, TV set wholesalers	280	387,233	35,803	44,563	11.5	23,644	404,050	4,831	4,814	4,773	4,829	116
Electronic parts, equipment distributors	370	101,038	11,881	21,711	21.5	11,949	225,776	2,617	2,694	2,653	2,859	148
Hardware, plumbing-heating goods wholesalers	1,072	527,508	73,729	96,025	18.2	53,459	965,193	11,414	11,351	11,309	11,589	521
Hardware wholesalers	456	217,544	27,942	42,359	19.5	23,993	418,173	5,202	5,208	5,137	5,168	250
Plumbing, heating equipment, supplies distributors	616	309,964	45,787	53,666	17.3	29,466	547,020	6,212	6,143	6,172	6,421	271
Lumber, construction materials distributors	1,034	628,237	49,861	115,546	18.4	63,026	1,145,186	1,307	11,881	12,534	12,946	382
Lumber, millwork wholesalers	439	309,617	30,031	40,302	13.0	22,390	416,989	4,147	4,280	4,386	4,493	143
Construction materials distributors	595	318,620	19,830	75,244	23.6	40,636	728,197	7,160	7,601	8,148	8,453	239
Machinery, equipment, supplies distributors	3,846	1,342,524	162,780	263,684	19.6	141,826	2,638,642	28,883	29,156	28,932	29,469	1,933
Air conditioning, comm. refrigeration equip., distrs	191	53,344	5,092	12,338	23.1	7,018	131,530	1,385	1,471	1,486	1,400	87
Commercial machines, equipment distributors	441	115,431	14,557	28,821	24.9	15,763	302,757	3,553	3,577	3,579	3,717	254
Construction machinery, equipment dealers	142	111,719	27,100	20,402	18.3	11,196	198,749	1,935	1,991	2,001	2,036	32
Farm-garden machinery, equipment wholesalers	68	31,279	3,598	4,716	15.1	2,225	40,741	487	507	515	489	18
Industrial machinery, equipment distributors	801	330,941	24,233	60,512	18.3	31,605	572,887	5,591	5,626	5,572	5,674	413
Industrial materials, supplies distributors	633	259,931	37,487	42,967	16.5	23,998	437,511	4,897	4,849	4,809	4,853	265
Professional equipment, supplies distributors	628	174,164	22,490	40,227	23.1	21,638	424,321	5,053	5,048	5,005	5,232	337
Service establishment supply houses	767	187,350	19,430	39,638	21.2	20,714	386,760	4,513	4,575	4,467	4,609	466
Transportation equipment distributors	175	78,365	8,793	14,063	17.9	7,669	143,386	1,469	1,512	1,498	1,459	61
Metals, metalwork (except scrap) distributors	644	1,179,544	87,017	90,520	7.7	46,470	869,598	7,874	7,912	7,900	7,982	192
Iron, steel and products distributors	458	344,699	43,167	52,717	15.3	27,346	499,989	4,719	4,766	4,731	4,858	140
Nonferrous metals distributors	186	834,845	43,850	37,803	4.5	19,124	369,609	3,155	3,146	3,169	3,124	52
Scrap, waste materials dealers	1,290	390,754	27,128	60,076	15.4	30,452	583,477	7,924	8,042	8,310	8,683	1,311
Iron, steel scrap dealers	324	106,295	11,196	17,959	16.9	9,445	184,789	2,214	2,281	2,354	2,680	265
Waste materials dealers	966	284,459	15,932	42,117	14.8	21,007	398,688	5,710	5,761	5,956	6,003	1,046
Other merchant wholesalers	4,562	3,334,792	263,718	324,965	9.7	165,626	3,084,131	34,785	33,463	33,945	36,336	2,472
Amusement, sporting goods distributors	587	304,127	31,396	48,521	16.0	24,071	446,077	4,892	4,799	4,958	5,350	339
Book, magazine, newspaper wholesalers	340	181,425	10,933	36,810	20.3	22,468	400,296	6,248	5,834	5,644	5,746	158
Coal wholesalers	107	182,629	5,146	10,912	6.0	5,384	98,157	989	924	956	1,032	24
Farm supplies wholesalers	160	211,001	15,456	14,294	6.8	7,169	141,162	1,680	1,556	1,635	1,673	57
Jewelry wholesalers	1,389	456,290	80,640	69,747	15.3	35,366	658,273	7,163	6,874	7,082	7,647	958
Petroleum products distributors	244	345,090	8,978	20,974	6.1	10,784	208,245	1,894	1,881	1,882	1,979	115
Gift, art goods, greeting card wholesalers	321	79,379	10,248	18,290	23.0	8,657	172,291	2,073	1,849	1,858	2,396	200
Flower, bulb, plant wholesalers	145	41,705	2,852	10,724	25.7	5,870	106,357	1,352	1,326	1,517	1,358	58
Miscellaneous products merchant wholesalers	269	1,533,146	98,069	94,693	6.2	45,857	853,273	8,494	8,420	8,413	9,155	563

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	2,495	15,169,377	314,976	1,052,436	6.9	474,450	9,294,788	85,844	85,458	86,137	85,787	19
Sales branches (with stocks)	1,397	7,711,527	314,976	711,243	9.2	312,538	6,147,145	59,017	58,998	59,909	59,621	14
Sales offices (without stocks)	1,098	7,457,850	...	341,193	4.6	161,912	3,147,643	26,827	26,460	26,228	26,166	5
Food and kindred products	411	2,304,765	37,009	192,824	8.4	82,992	1,602,512	16,368	16,393	16,851	16,330	3
Sales branches (with stocks)	305	1,494,458	37,009	151,162	10.1	65,150	1,261,679	12,671	12,718	13,161	12,760	3
Sales offices (without stocks)	106	810,307	...	41,662	5.1	17,842	340,833	3,697	3,675	3,690	3,570	...
Textile mill products	126	1,094,142	25,471	64,041	5.8	35,157	661,527	4,997	4,995	5,050	5,006	2
Sales branches (with stocks)	52	428,839	25,471	26,366	6.1	15,170	307,285	2,380	2,381	2,370	2,360	2
Sales offices (without stocks)	74	665,303	...	37,675	5.7	19,987	354,242	2,617	2,614	2,680	2,646	...
Apparel and related products	120	426,578	9,038	36,382	8.5	20,416	422,930	3,235	3,063	3,231	3,373	7
Sales branches (with stocks)	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	73	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	38	41,879	1,899	7,127	17.0	4,209	81,407	753	746	688	731	...
Sales branches (with stocks)	29	30,509	1,899	5,161	16.9	3,042	57,928	509	514	510	529	...
Sales offices (without stocks)	9	11,370	...	1,966	17.3	1,167	23,479	244	232	178	202	...
Paper and allied products	91	713,153	1,053	44,315	6.2	15,041	299,253	2,887	2,875	2,849	2,848	...
Sales branches (with stocks)	19	53,574	1,053	3,115	5.8	1,633	31,481	292	285	281	280	...
Sales offices (without stocks)	72	659,579	...	41,200	6.2	13,408	267,772	2,595	2,590	2,568	2,568	...
Chemicals and allied products	197	2,797,920	36,122	227,303	8.1	67,404	1,410,701	11,863	11,724	11,804	12,080	...
Sales branches (with stocks)	104	1,627,204	36,122	162,405	10.0	41,221	848,982	7,584	7,680	7,728	7,942	...
Sales offices (without stocks)	93	1,170,716	...	64,898	5.5	26,183	561,719	4,279	4,044	4,076	4,138	...
Rubber products	52	165,363	12,790	16,130	9.8	7,713	149,568	1,494	1,474	1,480	1,498	...
Sales branches (with stocks)	39	139,890	12,790	13,580	9.7	6,406	124,341	1,248	1,235	1,234	1,250	...
Sales offices (without stocks)	13	25,473	...	2,550	10.0	1,307	25,227	246	239	246	248	...
Leather and leather products	23	37,433	5,919	5,602	15.0	2,388	45,014	487	491	477	499	...
Sales branches (with stocks)	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	98	425,734	3,072	24,617	5.8	13,024	251,930	2,267	2,199	2,340	2,078	...
Sales branches (with stocks)	19	58,335	3,072	12,490	21.4	6,135	122,416	1,233	1,168	1,294	1,056	...
Sales offices (without stocks)	79	367,399	...	12,127	3.3	6,889	129,514	1,034	1,031	1,046	1,022	...
Primary metal products	124	2,431,192	27,709	45,471	1.7	20,607	407,134	3,132	3,183	3,219	3,222	...
Sales branches (with stocks)	15	732,743	27,709	10,318	1.4	5,400	99,054	811	842	845	853	...
Sales offices (without stocks)	109	1,698,449	...	35,153	2.1	15,207	308,080	2,321	2,341	2,374	2,369	...
Fabricated metal products	119	537,288	5,382	22,899	4.3	12,060	239,481	2,057	2,205	2,254	2,138	2
Sales branches (with stocks)	56	61,880	5,382	9,340	15.1	4,848	88,289	933	1,061	1,101	1,006	...
Sales offices (without stocks)	63	475,408	...	13,559	2.9	7,212	151,192	1,124	1,144	1,153	1,132	2
Machinery (except electrical)	500	819,841	33,897	118,257	14.4	78,439	1,570,869	15,178	15,017	14,637	14,693	...
Sales branches (with stocks)	350	482,364	33,897	90,903	18.8	61,852	1,267,422	12,240	12,094	12,042	12,154	...
Sales offices (without stocks)	150	337,477	...	27,354	8.1	16,587	303,447	2,938	2,923	2,595	2,539	...
Electrical machinery	158	776,369	22,664	65,830	8.5	35,232	688,374	5,980	5,966	6,116	6,171	...
Sales branches (with stocks)	63	560,388	22,664	51,864	9.3	26,604	531,221	4,737	4,707	4,841	4,880	...
Sales offices (without stocks)	95	215,981	...	13,966	6.5	8,628	157,153	1,243	1,259	1,275	1,291	....
Transportation equipment	91	1,136,130	40,071	43,660	3.8	26,398	414,888	4,927	4,982	4,907	4,967	...
Sales branches (with stocks)	80	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	91	232,935	11,222	24,741	10.6	16,208	309,111	3,308	3,329	3,401	3,296	5
Sales branches (with stocks)	74	192,959	11,222	21,767	11.3	14,091	272,848	2,965	2,994	3,065	2,995	5
Sales offices (without stocks)	17	39,976	...	2,974	7.4	2,117	36,263	343	335	336	301	...
Other manufacturers' products*	256	1,228,655	41,658	113,237	9.2	37,162	740,089	6,911	6,816	6,833	6,857	...
Sales branches (with stocks)	131	892,051	41,658	95,055	10.7	27,062	545,589	5,087	5,030	5,079	5,075	...
Sales offices (without stocks)	125	336,604	...	18,182	5.4	10,100	194,500	1,824	1,786	1,754	1,782	...
Petroleum bulk plants, terminals and LP gas facilities	794	1,245,440	85,598	115,033	9.2	46,028	901,942	9,396	9,151	9,228	9,584	331
Gasoline, distillates, residuals	762	1,239,504	85,210	113,700	9.2	45,509	892,953	9,279	9,027	9,113	9,450	329
Bulk plants	588	443,842	18,316	51,740	11.7	19,782	379,062	4,391	4,241	4,278	4,513	326
Distributing terminals	174	795,662	66,894	61,960	7.8	25,727	513,891	4,888	4,786	4,835	4,937	3
Wholesale LP gas facilities	32	5,936	388	1,333	22.5	519	8,989	117	124	115	134	2
Merchandise agents, brokers	4,434	10,820,270	36,320	328,869	3.0	154,857	2,828,015	26,200	26,064	25,917	26,363	2,903
Grocery, confectionery, meats	494	2,433,145	4,599	34,340	1.4	16,215	283,434	2,649	2,687	2,709	2,793	345
Groceries (combination of food lines)	44	130,588	659	3,897	3.0	1,940	37,249	310	311	349	376	21
Canned foods	121	231,929	583	6,436	2.8	3,075	55,125	580	587	578	588	87
Coffee, tea, spices	75	756,819	390	5,331	0.7	2,022	35,435	273	272	279	311	75
Confectionery	27	27,093	8	1,188	4.4	418	8,329	99	93	92	99	26
Flour	14	28,340	24	461	1.6	173	3,204	36	34	35	36	8
Meats, provisions (except canned)	22	155,842	53	1,526	1.0	867	15,894	122	124	126	124	19
Sugar	47	723,147	2,081	5,341	0.7	3,098	53,306	498	508	502	484	22
Miscellaneous grocery products	144	379,387	801	10,160	2.7	4,622	74,892	731	758	748	775	87
Farm products (edible)	163	409,028	934	14,027	3.4	7,227	133,198	1,353	1,355	1,412	1,383	92
Dairy, poultry products	37	89,433	327	2,138	2.4	1,218	23,798	213	212	234	245	12
Fruits, vegetables	126	319,595	607	11,889	3.7	6,009	109,400	1,140	1,143	1,178	1,138	80
Drugs, chemicals, paints	140	203,975	547	7,423	3.6	3,525	71,708	570	575	568	592	56
Drugs, proprietaries, toiletries	52	45,422	100	2,350	5.2	1,081	21,133	196	195	189	208	23
Chemicals, explosives	74	142,594	423	4,514	3.2	2,094	43,181	302	309	309	311	33
Paints, varnishes, lacquers, enamels	14	15,959	24	559	3.5	350	7,394	72	71	70	73	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	659	1,613,794	1,439	51,927	3.2	25,248	472.685	4,939	4,879	4,728	4,802	556
Clothing, furnishings (men's, womeo's)	119	495,720	163	12,257	2.5	7,664	148,927	1,593	1,559	1,594	1,609	88
Men's, boys' clothing, furnishings	92	188,555	78	7,335	3.9	3,215	51,348	441	450	455	464	54
Womeo's, childreo's clothing, accessories	299	759,897	996	23,344	3.1	10,812	209,510	2,095	2,111	2,050	2,108	284
Furs (dressed), fur clothiog	36	52,424	89	2,427	4.6	1,045	17,122	370	322	197	185	28
Handbags	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	61	56,878	1	3,552	6.2	1,317	24,198	253	252	250	250	60
Shoes, otber footwear	30	(D)	(D)	(D)	(D)	(D)	(D)	(0)	(D)	(D)	(D)	(D)
Work clothing	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	469	2,550,452	5,038	81,309	3.2	40,312	713,779	5,597	5,591	5,579	5,611	319
Hosiery	76	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	78	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	315	2,042,139	3,983	63,566	3.1	30,861	547,031	4,274	4,277	4,282	4,284	229
Furniture, home furnishings	259	203,672	334	14,227	7.0	5,398	89,763	887	888	869	890	220
Furniture	98	74,130	59	5,385	7.3	1,926	25,686	297	296	294	285	79
Home furnishings	161	129,542	275	8,842	6.8	3,472	64,077	590	592	575	605	141
Paper, allied products	108	144,505	106	5,877	4.1	2,580	49,167	410	408	408	402	59
Paper	76	128,589	64	4,368	3.4	1,907	36,300	282	284	287	284	36
Stationery, office supplies	32	15,916	42	1,509	9.5	673	12,867	128	124	121	118	23
Farm products (raw materials)	177	401,167	5,005	9,295	2.3	4,679	80,182	1,239	1,209	1,158	1,214	87
Cotton	14	56,404	2,630	666	1.2	377	4,968	61	57	54	57	8
Grain	18	111,806	90	920	0.8	448	7,742	85	85	74	91	3
Hides, skins, raw furs	59	115,977	1,220	4,433	3.8	2,200	36,974	386	347	353	354	24
Livestock	48	52,320	285	1,661	3.2	779	14,635	576	569	524	573	35
Tobacco (leaf)	7	11,717	46	429	3.7	246	4,180	28	27	26	24	...
Wool, mohair	22	37,298	728	930	2.5	489	9,187	72	74	79	78	12
Miscellaneous inedible farm products	9	15,645	6	256	1.6	140	2,496	31	50	48	37	5
Automotive	75	76,054	722	3,550	4.7	1,685	32,984	321	328	314	311	46
Electrical-electronic apparatus, equip., appliances	235	230,944	1,371	13,997	6.1	5,311	116,931	840	862	881	893	189
Electrical apparatus, supplies	114	85,522	216	5,296	6.2	2,103	40,768	341	352	342	349	99
Appliances, radios, TV sets	27	25,562	2	1,408	5.5	452	8,029	75	80	90	79	18
Electronic parts, equipment	94	119,860	1,153	7,293	6.1	2,756	68,134	424	430	449	465	72
Hardware, plumbing-heating goods	129	72,301	220	5,328	7.4	2,365	43,053	492	473	463	462	113
Hardware	49	29,230	113	1,970	6.7	936	17,378	164	165	169	171	36
Plumbing, heating goods	80	43,071	107	3,358	7.8	1,429	25,675	328	308	294	291	77
Lumber, construction materials	90	99,018	88	5,334	5.4	3,148	56,736	602	582	572	568	50
Lumber, millwork	43	70,812	35	2,978	4.2	1,955	36,169	381	376	372	362	25
Construction materials (except lumber)	47	28,206	53	2,356	8.4	1,193	20,567	221	206	200	206	25
Machinery, equipment, supplies	489	397,149	1,742	22,984	5.8	10,380	196,091	1,718	1,703	1,785	1,832	283
Air conditioning, commercial refrigeration equipment	22	35,187	28	1,368	3.9	545	8,590	79	86	85	86	15
Commercial machines, equipment	38	15,062	79	1,224	8.1	679	11,851	122	123	124	123	17
Construction machinery, equipmeot	19	16,408	311	809	4.9	479	9,203	103	101	102	99	2
Farm-garden machinery, equipment	11	8,111	31	408	5.0	159	3,316	29	29	29	27	2
Industrial machinery, equipment, supplies	298	213,739	1,126	14,742	6.9	6,627	125,259	1,026	1,007	1,101	1,147	184
Professional equipment, supplies	23	8,508	29	718	8.4	300	5,795	52	53	47	50	18
Service establishment equipment, supplies	39	29,535	133	1,502	5.1	671	12,542	147	143	140	142	23
Transportation (exc. automotive) equip., supplies	39	70,599	5	2,213	3.1	920	19,535	160	161	157	158	22
Metals, metalwork (except scrap)	121	276,194	8,347	6,995	2.5	3,731	68,494	638	621	618	616	57
Iron, steel and products	80	79,338	7,956	3,720	4.7	1,613	30,843	275	267	271	280	37
Nonferrous metals, metalwork	41	196,856	391	3,275	1.7	2,118	37,651	363	354	347	336	20
Other merchandise agents, brokers	826	1,708,872	5,828	52,256	3.0	23,053	419,810	3,945	3,903	3,853	3,994	431
Scrap iron and steel	8	14,587	24	403	2.8	157	2,375	30	26	25	25	2
Amusements, sporting goods, toys	115	111,997	153	7,204	6.4	2,634	43,849	389	381	373	396	75
Books, magazines, newspapers	23	44,705	...	3,882	8.7	1,639	30,494	364	356	359	357	7
Coal, coke	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	22	51,097	7	1,061	2.1	514	11,974	85	83	84	112	6
Jewelry	52	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	44	88,949	123	2,405	2.7	1,169	23,101	195	193	192	193	29
Petroleum and products	32	331,456	24	4,738	1.4	1,467	24,272	118	121	125	130	15
General merchandise	182	376,037	3,974	13,818	3.7	7,093	131,998	1,417	1,399	1,356	1,372	61
Miscellaneous products, agents, brokers, n.e.c.	322	600,647	989	15,443	2.6	6,862	119,854	1,094	1,084	1,082	1,133	200
Assemblers of farm products	290	265,182	11,982	21,003	7.9	9,234	169,690	2,805	2,671	2,944	2,855	139
Dairy, poultry products	107	130,726	1,426	8,153	6.2	3,669	64,289	987	1,080	1,005	973	38
Fresh fruits, vegetables	97	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	78	35,970	3,082	4,122	1.1	1,720	31,728	654	539	506	562	45
Farm supplies	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
New York, total	38,003	1,929,846	36,468,959	385,121	20,248	29,990	21,877,266	8,013	27,500,269
Albany County	546	29,988	561,510	6,729	213	382	266,359	164	258,821
Albany	429	24,267	458,458	5,433	164	293	196,766	136	213,570
Cohoes	17	(D)	(D)	(D)	(D)	14	(D)	3	(D)
Watervliet	10	318	5,656	95	4	10	2,868	...	...
Remainder of County	90	(D)	(D)	(D)	(D)	65	(D)	25	(D)
Allegany County	47	712	12,973	225	35	36	6,377	11	2,712
Wellsville	15	342	5,858	112	8	12	3,632	3	548
Remainder of County	32	370	7,115	113	27	24	2,745	8	2,164
Bronx County (Bronx Borough part of New York City)	1,224	49,365	942,984	11,308	932	1,144	599,568	80	148,649
Broome County	235	12,578	238,732	3,081	98	174	87,066	61	86,350
Binghamton	180	8,711	161,512	2,179	76	143	76,870	37	25,657
Endicott	15	(D)	(D)	(D)	(D)	12	(D)	3	(D)
Johnson City	12	1,338	25,280	335	7	7	4,680	5	17,329
Remainder of County	28	(D)	(D)	(D)	(D)	12	(D)	16	(D)
Cattaraugus County	78	2,070	37,600	562	48	59	18,338	19	10,046
Olean	48	1,395	25,135	376	25	38	13,519	10	6,632
Salamanca	9	82	1,542	33	8	6	1,045	3	509
Remainder of County	21	593	10,923	153	15	15	3,774	6	2,905
Cayuga County	82	1,772	39,483	701	52	61	15,045	21	9,591
Auburn	62	1,249	23,917	363	40	52	11,525	10	4,781
Remainder of County	20	523	15,566	338	12	9	3,520	11	4,810
Chautauqua County	172	5,334	103,890	1,428	99	128	53,625	44	31,333
Dunkirk	23	376	7,537	106	19	20	6,433	3	1,552
Jamestown	100	3,246	59,150	788	48	75	37,955	25	10,605
Remainder of County	49	1,712	37,203	534	32	33	9,237	16	19,176
Chemung County	144	7,545	131,717	1,848	62	111	65,995	33	51,141
Elmira Heights	13	(D)	(D)	(D)	(D)	11	(D)	2	(D)
Elmira	109	6,177	108,317	1,531	46	86	59,275	23	26,517
Remainder of County	22	(D)	(D)	(D)	(D)	14	(D)	8	(D)
Chenango County	44	1,813	31,963	495	24	20	13,716	24	25,440
Norwich	21	1,160	21,624	299	15	15	10,491	6	12,184
Remainder of County	23	653	10,339	196	9	5	3,225	18	13,256
Clinton County	74	1,813	32,872	468	41	47	16,297	27	19,887
Plattsburgh	55	1,577	28,285	394	26	36	14,527	19	16,517
Remainder of County	19	236	4,587	74	15	11	1,770	8	3,370
Columbia County	44	900	15,460	253	25	28	5,300	16	9,975
Hudson	21	539	8,684	129	16	15	2,547	6	4,125
Remainder of County	23	361	6,776	124	9	13	2,753	10	5,850
Cortland County	40	836	15,803	227	25	28	8,802	12	5,616
Cortland	24	541	10,524	146	18	20	6,983	4	1,096
Remainder of County	16	295	5,279	81	7	8	1,819	8	4,520
Delaware County	44	810	14,004	245	28	18	3,412	26	13,266
Dutchess County	160	5,369	101,462	1,304	80	117	36,048	43	24,643
Beacon	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Poughkeepsie	122	4,670	89,320	1,128	56	91	32,061	31	19,936
Remainder of County	26	(D)	(D)	(D)	(D)	16	(D)	10	(D)
Erie County	1,639	95,118	1,827,449	20,474	787	1,148	816,867	491	1,083,552
Buffalo	1,437	87,272	1,666,651	18,653	678	1,008	767,963	429	1,005,657
Depew	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Hamburg	12	120	2,419	29	5	8	1,158	4	1,360
Kenmore	25	922	18,673	214	13	13	5,398	12	7,973
Lackawanna	16	(D)	(D)	(D)	(D)	15	(D)	1	(D)
Lancaster	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Tonawanda	38	2,932	60,848	580	14	28	11,348	10	33,562
Remainder of County	92	2,584	49,414	620	57	60	17,340	32	33,067
Essex County	32	755	13,791	203	17	21	4,435	11	4,451
Saranac Lake (part)[1]	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Remainder of County	31	(D)	(D)	(D)	(D)	21	(D)	10	(D)
Franklin County	54	1,151	21,705	341	38	36	11,990	18	11,418
Malone	28	569	10,690	153	26	21	9,605	7	2,976
Saranac Lake (part)[1]	13	347	6,596	108	6	9	1,886	4	3,977
Tupper Lake	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	3	(D)	5	(D)
Fulton County	85	1,645	29,894	417	39	70	17,291	15	9,196
Gloversville	63	1,285	23,376	319	28	51	12,915	12	8,085
Johnstown	19	348	6,350	94	9	16	4,312	3	1,111
Remainder of County	3	12	(Z)	4	2	3	64	...	...
Genesee County	57	1,790	33,492	476	38	31	10,613	26	17,681
Batavia	36	1,102	22,586	314	18	21	6,724	15	12,864
Remainder of County	21	688	10,906	162	20	10	3,889	11	4,817
Greene County	22	689	12,059	167	10	17	6,358	5	2,469
Catskill	12	(D)	(D)	(D)	(D)	9	(D)	3	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Hamilton County	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Saranac Lake is in Essex and Franklin Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Herkimer County	44	807	16,083	261	25	27	5,366	17	9,667
Frankfort	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Herkimer	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Ilion	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Little Falls	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Remainder of County	21	376	7,751	131	10	9	1,281	12	4,657
Jefferson County	111	3,209	56,286	907	56	76	24,488	35	20,855
Watertown	72	2,433	38,899	655	28	52	20,977	20	8,731
Remainder of County	39	776	17,387	252	28	24	3,511	15	12,124
Kings County (Brooklyn Borough part of New York City)	3,340	124,239	2,412,819	28,479	2,439	3,144	1,309,945	196	623,632
Lewis County	11	221	4,490	66	5	3	1,414	8	5,007
Livingston	40	778	14,817	271	24	14	3,470	26	18,925
Dansville	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Remainder of County	34	(D)	(D)	(D)	(D)	11	(D)	23	(D)
Madison County	41	1,074	19,604	261	25	26	6,504	15	7,454
Oneida	18	440	8,723	111	10	15	3,916	3	1,064
Remainder of County	23	634	10,881	150	15	11	2,588	12	6,390
Monroe County	806	43,412	795,053	9,611	373	572	326,071	234	350,126
East Rochester	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Fairport	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Rochester	745	41,436	758,341	9,118	332	539	316,850	206	329,925
Remainder of County	51	(D)	(D)	(D)	(D)	24	(D)	27	(D)
Montgomery County	67	1,833	34,377	522	33	42	14,431	25	16,418
Amsterdam	48	1,431	26,403	400	24	37	13,640	11	6,114
Remainder of County	19	402	7,974	122	9	5	791	14	10,304
Nassau County	825	37,361	731,427	7,903	428	703	303,044	122	262,403
Cedarhurst	4	75	921	21	9	4	704	...	...
East Rockaway	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Floral Park	21	(D)	(D)	(D)	(D)	20	(D)	1	(D)
Freeport	46	1,414	25,830	316	24	43	10,775	3	1,724
Garden City	34	2,377	46,452	511	16	28	17,502	6	6,373
Glen Cove	13	(D)	(D)	(D)	(D)	10	(D)	3	(D)
Great Neck	27	782	17,628	175	19	20	4,896	7	23,205
Hempstead	72	3,652	73,184	807	38	60	28,764	12	28,561
Long Beach	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Lynbrook	51	(D)	(D)	(D)	(D)	50	(D)	1	(D)
Malverne	5	38	996	13	6	5	887	...	...
Mineola	88	5,366	106,500	1,084	36	74	37,161	14	47,789
New Hyde Park	36	2,391	44,778	481	14	28	16,077	8	10,206
Rockville Centre	25	1,686	31,395	308	20	19	8,396	6	15,830
Valley Stream	32	3,101	58,951	702	13	29	18,217	3	3,052
Westbury	37	2,071	38,854	417	21	29	16,964	8	9,833
Williston Park	7	114	985	14	5	7	699	...	...
Remainder of County	316	10,860	220,751	2,360	165	267	101,401	49	109,172
New York County (Manhattan Borough part of New York City)	22,163	1,218,607	22,854,220	224,201	11,195	17,265	15,655,066	4,898	21,771,882
Niagara County	159	5,678	106,705	1,374	88	123	35,617	36	29,140
Lockport	38	924	18,401	258	22	30	7,430	8	3,577
Niagara Falls	82	2,932	49,714	661	48	63	19,324	19	20,192
North Tonawanda	22	(D)	(D)	(D)	(D)	20	(D)	2	(D)
Remainder of County	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Oneida County	339	12,343	229,888	3,257	161	256	115,859	83	98,268
Rome	38	1,010	18,603	260	19	31	7,028	7	24,273
Utica	249	9,947	184,632	2,635	125	200	97,739	49	53,092
Remainder of County	52	1,386	26,653	362	17	25	11,092	27	20,903
Onondaga County	750	44,106	875,533	10,110	313	478	295,425	272	527,365
Syracuse	664	38,481	762,593	8,876	276	424	263,653	240	464,503
Remainder of County	86	5,625	112,940	1,234	37	54	31,772	32	62,862
Ontario County	66	1,504	29,174	402	29	39	11,679	27	22,790
Canandaigua	15	465	9,217	110	7	10	6,394	5	5,386
Geneva	32	726	13,673	195	16	22	3,604	10	8,897
Remainder of County	19	313	6,284	97	6	7	1,681	12	8,507
Orange County	217	7,354	135,614	1,779	115	164	57,185	53	46,557
Middletown	56	1,786	30,151	407	37	43	14,837	13	8,942
Newburgh	92	3,908	72,031	959	43	75	28,679	17	19,075
Port Jervis	20	385	7,078	105	13	16	4,763	4	423
Remainder of County	49	1,275	26,354	308	22	30	8,906	19	18,117
Orleans County	30	802	13,600	225	23	18	6,238	12	4,222
Medina	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	11	(D)	11	(D)
Oswego County	66	1,816	31,656	467	44	42	9,701	24	9,701
Fulton	14	332	6,278	91	9	10	1,537	4	1,379
Oswego	30	636	10,250	164	22	23	4,981	7	3,896
Remainder of County	22	848	15,128	212	13	9	3,183	13	4,426
Otsego County	52	947	17,783	309	34	36	8,874	16	8,242
Oneonta	37	672	12,654	214	24	26	6,970	11	5,532
Remainder of County	15	275	5,129	95	10	10	1,904	5	2,710
Putnam County	11	138	2,834	36	7	7	1,369	4	1,363

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Queens County (Queens Borough part of New York City)	1,584	111,848	2,124,036	22,611	760	1,387	877,204	197	1,178,347
Rensselaer County	142	6,694	126,336	1,570	67	113	61,431	29	55,283
Rensselaer	18	1,302	28,823	257	3	10	13,992	8	31,173
Troy	101	4,677	82,867	1,166	52	88	44,805	13	11,717
Remainder of County	23	715	14,646	147	12	15	2,634	8	12,393
Richmond County (Richmond Borough part of New York City)	113	3,668	66,119	844	78	105	30,034	8	13,911
Rockland County	75	2,509	46,161	582	55	66	27,781	9	5,680
Haverstraw	9	200	3,403	49	4	6	2,323	3	683
Nyack	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Remainder of County	54	(D)	(D)	(D)	(D)	49	(D)	5	(D)
St. Lawrence County	100	2,361	44,858	707	52	65	16,152	35	26,823
Massena	21	291	5,603	76	11	15	2,107	6	1,448
Ogdensburg	22	709	12,954	203	10	16	5,087	6	7,822
Potsdam	15	456	9,066	122	9	12	4,155	3	2,849
Remainder of County	42	905	17,235	306	22	22	4,803	20	14,704
Saratoga County	48	1,411	26,144	351	22	31	6,992	17	11,853
Mechanicville	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Saratoga Springs	24	808	14,547	221	9	18	5,201	6	3,130
Remainder of County	18	(D)	(D)	(D)	(D)	8	(D)	10	(D)
Schenectady County	143	5,649	106,315	1,417	73	114	57,136	29	26,946
Schenectady	131	5,334	100,078	1,322	60	105	55,295	26	24,939
Scotia	4	54	1,078	17	5	4	585	...	...
Remainder of County	8	261	5,159	78	8	5	1,256	3	2,007
Schoharie County	14	270	5,362	80	6	6	1,060	8	6,578
Schuyler County	9	(D)	(D)	(D)	(D)	5	(D)	4	(D)
Seneca County	22	504	10,603	146	9	10	3,455	12	8,051
Seneca Falls	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	5	(D)	10	(D)
Steuben County	85	1,450	29,518	506	52	53	12,327	32	16,027
Bath	9	108	2,034	57	7	5	921	4	2,437
Corning	16	293	5,365	88	12	16	3,868	...	...
Hornell	24	440	9,412	139	15	18	4,417	6	2,615
Remainder of County	36	609	12,707	222	18	14	3,121	22	10,975
Suffolk County	354	10,904	207,786	2,455	192	280	87,866	74	89,570
Amityville	13	450	7,620	87	7	10	4,039	3	1,452
Babylon	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Lindenhurst	19	445	7,557	112	7	19	5,369	...	...
Patchogue	29	1,022	20,561	222	17	23	11,292	6	7,186
Remainder of County	283	(D)	(D)	(D)	(D)	219	(D)	64	(D)
Sullivan County	108	1,959	31,916	462	83	82	22,104	26	9,628
Tioga County	16	433	8,125	113	6	9	4,732	7	2,664
Owego	9	210	3,823	58	5	5	1,901	4	1,830
Waverly	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Tompkins County	59	1,625	31,025	479	39	39	11,383	20	11,717
Ithaca	46	1,265	23,568	368	34	33	8,472	13	9,136
Remainder of County	13	360	7,457	111	5	6	2,911	7	2,581
Ulster County	136	3,820	72,300	1,029	82	109	43,945	27	22,488
Kingston	84	2,474	46,828	670	55	71	34,832	13	7,677
Remainder of County	52	1,346	25,472	359	27	38	9,113	14	14,811
Warren County	73	2,770	49,821	802	39	54	15,198	19	10,922
Glens Falls	59	2,560	45,574	722	30	46	14,231	13	8,488
Remainder of County	14	210	4,247	80	9	8	967	6	2,434
Washington County	34	1,141	20,970	365	18	22	5,052	12	8,384
Hudson Falls	9	428	7,168	109	2	9	1,936	...	...
Remainder of County	25	713	13,802	256	16	13	3,116	12	8,384
Wayne County	72	2,404	49,310	566	34	38	21,659	34	25,868
Newark	16	704	17,160	156	5	11	4,258	5	12,80
Remainder of County	56	1,700	32,150	410	29	27	17,401	29	13,06
Westchester County	813	39,048	796,217	8,336	440	668	309,434	145	299,81
Bronxville	12	(D)	(D)	(D)	(D)	9	(D)	3	(D)
Dobbs Ferry	6	40	(Z)	9	2	6	819	...	...
Hastings on Hudson	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Larchmont	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Mamaroneck	39	1,912	39,997	392	13	34	14,077	5	5,185
Mount Kisco	11	256	5,171	52	4	11	2,644	...	...
Mount Vernon	153	9,580	183,284	2,063	83	121	54,356	32	72,236
New Rochelle	81	2,787	54,255	532	44	69	37,261	12	13,606
North Pelham	1	(D)	(D)	(D)	(D)	1	(D)	...	...
North Tarrytown	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Ossining	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Peekskill	34	802	14,362	196	10	30	10,058	4	4,882
Pelham Manor	16	1,320	28,662	264	6	11	7,415	5	20,452
Port Chester	41	1,092	20,403	232	19	37	15,219	4	3,875
Rye	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Scarsdale	14	116	2,277	25	7	9	1,243	5	3,519

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
			Payroll (Dollars)	Employees (Number)					
Westchester County—Con.									
Tarrytown	8	1,997	53,599	364	2	8	11,621	...	...
Tuckahoe	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
White Plains	111	6,346	125,964	1,247	49	85	33,879	26	46,068
Yonkers	181	8,216	164,307	1,807	125	157	80,550	24	38,459
Remainder of County	62	2,701	67,043	779	39	48	26,900	14	18,798
Wyoming County	17	194	3,776	86	13	10	752	7	3,777
Yates County	24	522	8,048	158	11	13	4,901	11	4,093
Penn Yan	17	(D)	(D)	(D)	(D)	11	(D)	6	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ALBANY-SCHENECTADY-TROY STANDARD METROPOLITAN AREA—Consists of Albany, Rensselaer, and Schenectady Counties, N. Y.						
Wholesale trade, total	831	XXX	42,331	794,161	9,716	353
Type of Operation						
Merchant wholesalers	609	384,926	27,278	497,136	6,423	309
Manufacturers' sales branches, sales offices	130	174,378	10,712	211,475	2,356	...
Petroleum bulk plants, terminals and LP gas facilities	35	118,020	3,288	65,978	680	5
Merchandise agents, brokers	53	46,835	949	17,542	218	35
Assemblers of farm products	4	1,817	104	2,030	39	4
Type by Kind of Business						
Merchant wholesalers	609	384,926	27,278	497,136	6,423	309
Grocery, confectionery, meat wholesalers	80	54,312	2,250	40,999	621	62
General-line grocery wholesalers	17	28,797	882	15,960	212	8
Confectionery wholesalers	11	3,644	182	3,595	50	11
Meat, fish wholesalers	17	6,891	345	6,532	115	17
Specialty-line grocery wholesalers	35	14,980	841	14,912	244	26
Farm products (edible) distributors	41	17,948	1,047	19,443	263	30
Poultry, poultry products distributors	7	3,221	219	4,042	54	5
Fresh fruit, vegetable wholesalers	34	14,727	828	15,401	209	25
Beer, wine, distilled spirits wholesalers	23	43,507	2,677	45,595	526	7
Tobacco distributors	12	20,604	757	12,690	210	11
Drugs, chemicals, allied products wholesalers	21	17,968	1,444	28,907	405	4
General- and specialty-line drug wholesalers	10	13,302	924	18,777	282	2
Industrial chemicals, paint wholesalers	11	4,666	520	10,130	123	2
Dry goods, apparel wholesalers	11	4,248	226	4,411	58	3
Clothing, furnishings, footwear wholesalers	4	1,983	132	2,597	33	2
General- and specialty-line dry goods wholesalers	7	2,265	94	1,814	25	1
Furniture, home furnishings wholesalers	22	11,855	991	19,912	217	12
Paper, allied products wholesalers	24	11,100	1,078	20,971	231	9
Farm products (raw materials) merchants	3	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	47	21,993	2,038	35,792	479	22
Electrical, electronics, appliance distributors	46	44,332	2,872	47,528	621	15
Hardware, plumbing-heating goods wholesalers	34	24,558	3,093	57,081	742	5
Hardware wholesalers	7	8,687	1,378	24,857	323	...
Plumbing, heating equipment, supplies distributors	27	15,871	1,715	32,224	419	5
Lumber, construction materials distributors	38	22,479	2,270	41,720	469	10
Lumber, millwork wholesalers	15	12,390	1,063	21,161	231	3
Construction materials distributors	23	10,089	1,207	20,559	238	7
Machinery, equipment, supplies distributors	103	28,598	3,546	60,856	764	49
Commercial machines, equipment distributors	18	3,756	523	9,457	115	9
Industrial machinery, equipment distributors	9	1,965	288	3,353	49	5
Industrial materials, supplies distributors	11	5,579	613	11,218	142	1
Professional equipment, supplies distributors	16	2,373	379	6,691	94	5
Service establishment supply houses	27	3,624	530	9,720	132	21
Other machinery, equipment, supplies distributors	22	11,301	1,213	20,417	232	8
Metals, metalwork (except scrap) distributors	8	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	43	21,951	869	19,677	268	41
Other merchant wholesalers	53	18,885	1,440	25,028	407	26
Amusement, sporting goods distributors	3	551	38	760	11	3
Jewelry wholesalers	9	896	89	1,613	23	5
Merchant wholesalers, n.e.c.	41	17,438	1,313	22,655	373	18
Manufacturers' sales branches, sales offices	130	174,378	10,712	211,475	2,356	...
Sales branches (with stocks)	93	109,670	8,721	171,618	1,954	...
Sales offices (without stocks)	37	64,708	1,991	39,857	402	...
Petroleum bulk plants, terminals and LP gas facilities	35	118,020	3,288	65,978	680	5
Merchandise agents, brokers	53	46,835	949	17,542	218	35
Assemblers of farm products	4	1,817	104	2,030	39	4

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BINGHAMTON STANDARD METROPOLITAN AREA—Coextensive with Broome County, N. Y.						
Wholesale trade, total	235	XXX	12,578	238,732	3,081	98
Type of Operation						
Merchant wholesalers	174	87,066	7,816	144,647	2,027	88
Manufacturers' sales branches, sales offices	33	46,894	3,599	70,810	821	...
Petroleum bulk plants, terminals and LP gas facilities	18	30,376	990	20,124	187	3
Merchandise agents, brokers	6	5,854	61	1,256	21	7
Assemblers of farm products	4	3,226	112	1,895	25	...
Type by Kind of Business						
Merchant wholesalers	174	87,066	7,816	144,647	2,027	88
Grocery, confectionery, meat wholesalers	29	18,393	1,254	23,225	359	10
Farm products (edible) distributors	5	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	7	3,597	332	6,373	100	6
Tobacco distributors	4	4,224	121	2,233	44	2
Drugs, chemicals, allied products wholesalers	9	3,909	323	6,211	97	5
Dry goods, apparel wholesalers	5	1,974	433	8,607	70	3
Furniture, home furnishings wholesalers	7	1,925	275	4,762	58	8
Paper, allied products wholesalers	5	1,764	235	3,744	62	2
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	3,848	783	14,744	205	11
Electrical, electronics, appliance distributors	16	15,790	1,134	17,964	235	6
Hardware, plumbing-heating goods wholesalers	7	7,130	874	17,763	209	2
Lumber, construction materials distributors	5	1,056	132	3,180	35	2
Machinery, equipment, supplies distributors	30	6,210	895	15,701	217	15
Metals, metalwork (except scrap) distributors	4	1,356	31	576	11	2
Scrap, waste materials dealers	11	2,573	335	6,918	111	6
Other merchant wholesalers	14	12,314	603	11,405	194	5
Manufacturers' sales branches, sales offices	33	46,894	3,599	70,810	821	...
Petroleum bulk plants, terminals and LP gas facilities	18	30,376	990	20,124	187	3
Merchandise agents, brokers	6	5,854	61	1,256	21	7
Assemblers of farm products	4	3,226	112	1,895	25	...
BUFFALO STANDARD METROPOLITAN AREA—Consists of Erie and Niagara Counties, N. Y.						
Wholesale trade, total	1,798	XXX	100,996	1,934,154	21,848	875
Type of Operation						
Merchant wholesalers	1,271	852,484	63,911	1,211,926	14,574	725
Manufacturers' sales branches, sales offices	283	833,585	29,461	570,647	5,658	...
Petroleum bulk plants, terminals and LP gas facilities	49	108,692	3,837	77,382	837	19
Merchandise agents, brokers	184	165,982	3,467	68,238	672	120
Assemblers of farm products	11	4,433	320	5,961	107	11
Type by Kind of Business						
Merchant wholesalers	1,271	852,484	63,911	1,211,926	14,574	725
Grocery, confectionery, meat wholesalers	137	90,572	5,541	98,565	1,400	95
General-line grocery wholesalers	14	43,916	2,051	36,903	449	8
Confectionery wholesalers	13	3,203	173	2,663	46	9
Fish, sea food distributors	5	2,928	243	4,595	71	3
Meat, meat products wholesalers	30	14,026	1,086	19,637	305	33
Specialty-line grocery wholesalers	75	26,499	1,988	34,767	529	42
Farm products (edible) distributors	65	45,587	1,982	38,080	630	92
Poultry, poultry products distributors	9	10,774	251	5,498	112	9
Fresh fruit, vegetable wholesalers	56	34,813	1,731	32,582	518	83
Beer, wine, distilled spirits wholesalers	53	60,989	4,574	80,741	918	30
Beer, ale distributors	43	27,333	2,631	44,812	530	29
Wine, distilled spirits wholesalers	10	33,656	1,943	35,929	388	1
Tobacco distributors	24	28,022	721	12,980	209	23

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BUFFALO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Drugs, chemicals, allied products wholesalers	44	26,682	2,254	45,956	554	15
General-line drug wholesalers	3	17,272	970	18,166	265	...
Specialty-line drug, toiletries wholesalers	21	2,634	341	6,374	88	5
Industrial chemicals, explosives distributors	9	5,535	494	13,128	111	5
Paint, varnish wholesalers	11	3,241	449	8,288	90	5
Dry goods, apparel wholesalers	34	9,089	797	16,682	212	22
Clothing, furnishings, footwear wholesalers	16	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	17	4,743	429	7,013	106	12
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	37	16,735	1,412	26,740	331	26
Furniture (household, office) wholesalers	13	3,108	497	9,269	96	5
Home furnishings, floor coverings wholesalers	24	13,627	915	17,471	235	21
Paper, allied products wholesalers	43	23,492	2,741	49,526	569	23
Coarse paper and products wholesalers	20	12,167	1,331	22,705	279	13
Printing and fine paper distributors	9	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	12	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	19	130,840	2,131	38,539	379	...
Automotive wholesalers	73	24,720	3,353	74,943	793	28
Motor vehicle distributors	10	6,699	672	13,379	152	6
Automotive equipment, tire-tube wholesalers	63	18,021	2,681	61,564	641	22
Electrical, electronics, appliance distributors	63	50,097	4,273	84,293	948	15
Electrical apparatus, supplies distributors	21	18,818	1,739	33,614	405	7
Electrical appliance, radio, TV set wholesalers	24	28,330	2,053	41,637	426	1
Electronic parts, equipment distributors	18	2,949	481	9,042	117	7
Hardware, plumbing-heating goods wholesalers	43	28,945	3,164	55,272	703	25
Hardware wholesalers	12	11,465	1,586	20,955	318	8
Plumbing, heating equipment, supplies distributors	31	17,480	1,578	34,317	385	17
Lumber, construction materials distributors	85	60,220	7,338	140,636	1,473	27
Lumber, millwork wholesalers	35	29,414	2,942	53,709	594	11
Construction materials distributors	50	30,806	4,396	86,927	879	16
Machinery, equipment, supplies distributors	254	87,015	11,278	217,808	2,438	106
Air conditioning, comm. refrigeration equip., distrs.	15	2,944	333	6,552	76	7
Commercial machines, equipment distributors	31	5,487	773	14,284	176	18
Construction machinery, equipment dealers	12	9,199	1,261	23,953	215	2
Farm-garden machinery, equipment wholesalers	6	2,327	251	4,098	63	5
Industrial machinery, equipment distributors	53	21,489	1,706	32,321	305	23
Industrial materials, supplies distributors	57	28,235	4,260	84,698	926	16
Professional equipment, supplies distributors	21	5,849	1,044	19,430	262	4
Service establishment supply houses	54	10,558	1,560	30,306	390	23
Transportation equipment distributors	5	927	90	2,166	25	8
Metals, metalwork (except scrap) distributors	26	32,760	3,001	56,498	615	7
Iron, steel and products distributors	23	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	108	35,215	4,506	82,005	1,072	115
Iron, steel scrap dealers	42	18,656	2,761	48,409	556	27
Waste materials dealers	66	16,559	1,745	33,596	516	88
Other merchant wholesalers	163	99,504	4,845	92,662	1,330	76
Amusement, sporting goods distributors	22	5,339	508	9,536	138	11
Book, magazine, newspaper wholesalers	29	5,523	514	8,601	213	18
Coal wholesalers	12	6,767	500	10,556	143	4
Farm supplies wholesalers	19	62,393	1,435	26,301	270	2
Jewelry wholesalers	31	4,495	519	10,492	153	19
Petroleum products distributors	16	7,401	645	12,221	177	5
Gift, art goods, greeting card wholesalers	10	1,060	96	1,831	38	4
Flower, bulb, plant wholesalers	4	1,215	157	3,472	37	3
Miscellaneous products merchant wholesalers	20	5,311	471	9,652	161	10
BUFFALO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	283	833,585	29,461	570,647	5,658	...
Sales branches (with stocks)	171	422,068	22,171	431,372	4,454	...
Sales offices (without stocks)	112	411,517	7,290	139,275	1,204	...
Food and kindred products	35	135,379	5,901	109,160	1,193	...
Textile mill products	5	(D)	(D)	(D)	(D)	(D)
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	4	1,243	163	3,029	41	...
Paper and allied products	5	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	21	65,187	4,442	85,273	857	...
Rubber products	10	20,836	1,147	23,064	216	...
Leather and leather products	...	...	...	...	...	...
Stone, clay, and glass products	18	55,526	1,340	25,202	242	...
Primary metal products	24	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	13	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	67	55,727	5,656	118,072	1,105	...
Electrical machinery	27	54,083	2,196	40,950	341	...
Transportation equipment	18	(D)	(D)	(D)	(D)	(D)
Instruments and related products	8	4,609	587	12,136	126	...
Other manufacturers' products*	26	40,506	1,717	34,852	363	...
Petroleum bulk plants, terminals and LP gas facilities	49	108,692	3,837	77,382	837	19
Gasoline, distillates, residuals	49	108,692	3,837	77,382	837	19
Bulk plants	42	55,848	2,231	43,335	519	19
Distributing terminals	7	52,844	1,606	34,047	318	...
Wholesale LP gas facilities	...	...	...	...	...	...
Merchandise agents, brokers	184	165,982	3,467	68,238	672	120
Groceries, confectionery, meats	41	69,560	1,062	20,190	214	24
Farm products (edible)	7	7,540	84	1,609	17	2
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	6	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	4	1,165	50	1,271	9	2
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	7	2,957	28	530	9	6
Paper, allied products	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	7	12,093	81	1,337	26	4
Cotton	...	...	...	...	...	...
Grain	2	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	5	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	1	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	15	18,094	432	8,916	51	10
Hardware, plumbing, heating goods	11	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	7	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	48	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	11	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	19	11,326	322	6,156	78	3
Assemblers of farm products	11	4,433	320	5,961	107	11
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	6	3,269	279	5,242	93	6
Farm products (raw materials)	3	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Consists of New York City (Bronx, Kings, New York, Queens, and Richmond Counties), Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.						
Wholesale trade, total	35,622	XXX	1,890,444	35,821,311	368,720	19,256
Type of Operation						
Merchant wholesalers	29,089	21,691,360	1,225,074	22,990,099	250,895	16,363
Manufacturers' sales branches, sales offices	1,955	14,781,548	467,128	9,177,163	83,590	26
Petroleum bulk plants, terminals and LP gas facilities	266	1,200,194	41,659	813,542	7,902	53
Merchandise agents, brokers	4,198	10,660,769	152,397	2,776,220	25,366	2,749
Assemblers of farm products	114	125,170	4,186	64,287	967	65
Type by Kind of Business						
Merchant wholesalers	29,089	21,691,360	1,225,074	22,990,099	250,895	16,363
Grocery, confectionery, meat wholesalers	3,129	3,648,176	127,061	2,383,099	26,915	2,155
General-line grocery wholesalers	139	385,754	22,336	439,776	4,864	108
Confectionery wholesalers	194	63,963	4,474	94,624	1,242	164
Fish, sea food distributors	208	120,037	6,870	128,934	1,539	141
Meat, meat products wholesalers	796	796,750	28,216	533,188	5,611	651
Specialty-line grocery wholesalers	1,792	2,281,672	65,165	1,186,577	13,659	1,091
Farm products (edible) distributors	1,140	667,185	29,603	553,141	7,291	1,095
Poultry, poultry products distributors	330	316,288	9,011	169,064	2,084	255
Fresh fruit, vegetable wholesalers	810	350,897	20,592	384,077	5,207	840
Beer, wine, distilled spirits wholesalers	345	807,038	45,219	899,728	7,614	154
Beer, ale distributors	178	80,562	7,170	131,660	1,603	126
Wine, distilled spirits wholesalers	167	726,476	38,049	768,068	6,011	28
Tobacco distributors	248	398,969	10,271	194,220	2,441	216
Drugs, chemicals, allied products wholesalers	1,311	820,416	61,658	1,205,986	13,325	439
General-line drug wholesalers	34	137,009	10,401	201,539	2,466	...
Specialty-line drug, toiletries wholesalers	585	270,186	24,284	479,832	5,870	226
Industrial chemicals, explosives distributors	512	354,197	21,003	414,651	3,718	131
Paint, varnish wholesalers	180	59,024	5,970	109,964	1,271	82
Dry goods, apparel wholesalers	5,357	3,730,798	219,553	4,158,425	40,954	2,889
Clothing, furnishings, footwear wholesalers	1,944	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	9	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	2,683	1,391,200	86,401	1,565,793	17,123	1,521
Piece goods converters	721	1,394,146	64,542	1,349,264	9,672	233
Furniture, home furnishings wholesalers	1,446	648,299	60,069	1,112,627	12,358	809
Furniture (household, office) wholesalers	414	166,901	17,290	310,068	3,383	218
Home furnishings, floor coverings wholesalers	1,032	481,398	42,779	802,559	8,975	591
Paper, allied products wholesalers	1,285	858,481	57,247	1,059,255	11,481	646
Coarse paper and products wholesalers	603	284,805	22,717	410,200	4,695	347
Printing and fine paper distributors	259	444,121	18,834	357,604	3,198	108
Stationery, office supplies wholesalers	387	113,698	13,392	253,059	3,135	181
Wallpaper wholesalers	36	15,857	2,304	38,392	453	10
Farm products (raw materials) merchants	506	1,532,727	16,791	279,642	2,627	248
Automotive wholesalers	1,084	367,861	40,035	742,709	9,171	628
Motor vehicle distributors	133	94,026	5,633	92,060	1,129	61
Automotive equipment, tire-tube wholesalers	951	273,835	34,402	650,649	8,042	567
Electrical, electronics, appliance distributors	1,131	820,151	63,709	1,184,142	13,449	522
Electrical apparatus, supplies distributors	532	350,348	30,780	559,749	6,447	276
Electrical appliance, radio, TV set wholesalers	234	341,381	20,417	361,158	3,970	103
Electronic parts, equipment distributors	365	128,422	12,512	263,235	3,032	143
Hardware, plumbing-heating goods wholesalers	1,086	494,506	46,988	863,853	9,834	538
Hardware wholesalers	468	199,502	20,591	376,491	4,342	258
Plumbing, heating equipment, supplies distributors	618	295,004	26,397	487,362	5,492	280
Lumber, construction materials distributors	974	697,915	61,031	1,108,519	12,262	342
Lumber, millwork wholesalers	441	371,172	22,859	422,041	4,432	138
Construction materials distributors	533	326,743	38,172	686,478	7,830	204
NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Machinery, equipment, supplies distributors	3,743	1,308,209	141,207	2,652,114	29,049	1,870
Air conditioning, comm. refrigeration equip., distrs.	192	63,310	8,730	172,086	1,704	87
Commercial machines, equipment distributors	388	106,558	14,408	279,194	3,370	213
Construction machinery, equipment dealers	110	98,073	9,161	163,618	1,634	23
Farm-garden machinery, equipment wholesalers	41	20,690	1,705	32,810	353	7
Industrial machinery, equipment distributors	853	324,160	33,506	620,229	6,132	410
Industrial materials, supplies distributors	660	254,381	24,104	435,542	4,901	301
Professional equipment, supplies distributors	587	176,596	21,410	419,541	5,005	321
Service establishment supply houses	717	180,970	19,567	369,542	4,332	445
Transportation equipment distributors	195	83,471	8,616	159,552	1,618	63
Metals, metalwork (except scrap) distributors	681	1,255,965	54,929	1,020,937	9,375	191
Iron, steel and products distributors	487	401,517	34,461	622,869	6,000	141
Nonferrous metals distributors	194	854,448	20,468	398,068	3,375	50
Scrap, waste materials dealers	1,236	376,042	29,147	567,596	8,167	1,244
Iron, steel scrap dealers	261	102,549	8,129	165,598	2,200	213
Waste materials dealers	975	273,493	21,018	401,998	5,967	1,031
Other merchant wholesalers	4,387	3,258,622	160,556	3,004,106	34,582	2,377
Amusement, sporting goods distributors	597	281,653	22,509	421,559	5,005	352
Book, magazine, newspaper wholesalers	271	183,616	24,017	427,768	5,820	111
Coal wholesalers	88	164,269	4,591	83,902	826	16
Farm supplies wholesalers	116	120,561	4,361	85,221	950	48
Jewelry wholesalers	1,352	451,583	33,988	640,230	7,400	937
Petroleum products distributors	210	341,403	10,014	191,781	1,737	81
Gift, art goods, greeting card wholesalers	327	82,075	8,953	180,560	2,551	210
Flower, bulb, plant wholesalers	151	40,281	4,836	90,584	1,071	67
Miscellaneous products merchant wholesalers	1,275	1,593,181	47,287	882,501	9,222	555
Manufacturers' sales branches, sales offices	1,955	14,781,548	467,128	9,177,163	83,590	26
Sales branches (with stocks)	1,065	7,729,234	310,999	6,128,961	58,398	16
Sales offices (without stocks)	890	7,052,314	156,129	3,048,202	25,192	10
Food and kindred products	256	2,241,308	77,152	1,492,843	14,720	6
Sales branches (with stocks)	181	1,422,278	59,283	1,148,170	11,264	3
Sales offices (without stocks)	75	819,030	17,869	344,673	3,456	3
Textile mill products	122	1,089,667	35,059	660,134	4,977	2
Sales branches (with stocks)	49	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	73	(D)	(D)	(D)	(D)	(D)
Apparel and related products	120	425,603	19,718	412,211	3,169	6
Sales branches (with stocks)	48	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	72	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	30	52,728	4,477	86,410	801	3
Sales branches (with stocks)	22	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	8	(D)	(D)	(D)	(D)	(D)
Paper and allied products	87	730,489	16,294	329,427	3,090	...
Sales branches (with stocks)	21	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	66	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	192	2,795,038	69,644	1,450,293	12,662	...
Sales branches (with stocks)	99	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	93	(D)	(D)	(D)	(D)	(D)
Rubber products	38	150,426	6,848	136,217	1,308	...
Sales branches (with stocks)	26	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	12	(D)	(D)	(D)	(D)	(D)
Leather and leather products	17	18,213	1,282	23,399	262	...
Sales branches (with stocks)	9	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	8	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices—Con.						
Stone, clay, and glass products	62	321,504	11,107	214,155	1,703	...
Sales branches (with stocks)	12	48,777	5,348	105,649	839	...
Sales offices (without stocks)	50	272,727	5,759	108,506	864	...
Primary metal products	97	2,269,155	19,494	392,200	3,114	...
Sales branches (with stocks)	19	758,500	5,996	118,773	1,014	...
Sales offices (without stocks)	78	1,510,655	13,498	273,427	2,100	...
Fabricated metal products	108	542,316	12,425	245,694	2,194	2
Sales branches (with stocks)	53	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	55	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	353	755,448	73,546	1,472,636	13,623	...
Sales branches (with stocks)	242	433,252	56,694	1,163,623	11,006	...
Sales offices (without stocks)	111	322,196	16,852	309,013	2,617	...
Electrical machinery	127	812,802	38,385	739,197	6,830	...
Sales branches (with stocks)	61	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	66	(D)	(D)	(D)	(D)	(D)
Transportation equipment	70	1,205,683	31,593	534,971	5,780	...
Sales branches (with stocks)	60	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	10	(D)	(D)	(D)	(D)	(D)
Instruments and related products	64	175,784	13,710	269,445	2,812	5
Sales branches (with stocks)	52	142,552	11,990	235,712	2,546	5
Sales offices (without stocks)	12	33,232	1,720	33,733	266	...
Other manufacturers' products*	212	1,195,334	36,394	717,931	6,545	2
Sales branches (with stocks)	111	892,952	26,332	527,183	4,837	...
Sales offices (without stocks)	101	302,382	10,062	190,748	1,708	2
Petroleum bulk plants, terminals and LP gas facilities	266	1,200,194	41,659	813,542	7,902	53
Gasoline, distillates, residuals	257	1,195,715	41,366	808,279	7,831	53
Bulk plants	165	314,708	12,857	245,132	2,530	52
Distributing terminals	92	881,007	28,509	563,147	5,301	1
Wholesale LP gas facilities	9	4,479	293	5,263	71	...
Merchandise agents, brokers	4,198	10,660,769	152,397	2,776,220	25,366	2,749
Grocery, confectionery, meats	420	2,318,876	14,779	257,596	2,476	291
Groceries (combination of food lines)	37	120,224	1,819	35,062	352	16
Canned foods	89	190,790	2,527	44,861	457	61
Coffee, tea, spices	73	(D)	(D)	(D)	(D)	(D)
Confectionery	24	23,337	338	6,198	80	27
Flour	16	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned)	22	(D)	(D)	(D)	(D)	(D)
Sugar	39	709,226	2,917	50,903	452	18
Miscellaneous grocery products	120	336,052	4,170	66,937	663	68
Farm products (edible)	145	389,771	6,916	125,992	1,311	89
Dairy, poultry products	33	82,974	1,032	19,272	195	11
Fruits, vegetables	112	306,797	5,884	106,720	1,116	78
Drugs, chemicals, paints	147	207,207	3,640	76,568	644	55
Drugs, proprietaries, toiletries	56	48,301	1,190	26,065	257	22
Chemicals, explosives	76	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	15	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	658	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings (men's, women's)	119	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	91	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories	299	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	36	52,424	1,045	17,122	185	28
Handbags	17	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	61	56,878	1,317	24,198	250	60
Shoes, other footwear	30	(D)	(D)	(D)	(D)	(D)
Work clothing	5	(D)	(D)	(D)	(D)	(D)

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Dry goods, piece goods	466	2,553,497	40,357	714,929	5,607	315
Hosiery	77	(D)	(D)	(D)	(D)	(D)
Dry goods	75	314,256	5,262	92,050	826	39
Piece goods	314	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	249	200,896	5,411	88,467	871	213
Furniture	91	72,282	1,832	23,705	260	76
Home furnishings	158	128,614	3,579	64,762	611	137
Paper, allied products	106	147,011	2,665	50,808	414	58
Paper	73	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	33	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	130	358,259	3,843	64,688	634	57
Cotton	14	56,404	377	4,968	57	8
Grain	16	112,550	431	7,644	89	4
Hides, skins, raw furs	58	(D)	(D)	(D)	(D)	(D)
Livestock	3	5,445	15	(Z)	4	5
Tobacco (leaf)	7	11,717	246	4,180	24	...
Wool, mohair	22	37,298	489	9,187	78	12
Miscellaneous inedible farm products	10	(D)	(D)	(D)	(D)	(D)
Automotive	79	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	223	228,108	5,462	114,418	922	193
Electrical apparatus, supplies	106	77,996	2,208	41,780	386	92
Appliances, radios, TV sets	28	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	89	(D)	(D)	(D)	(D)	(D)
Hardware plumbing-heating goods	120	76,899	2,164	40,176	432	114
Hardware	55	36,197	1,001	18,586	185	41
Plumbing, heating goods	65	40,702	1,163	22,130	247	73
Lumber, construction materials	85	104,271	3,422	60,999	596	47
Lumber, millwork	43	(D)	(D)	(D)	(D)	(D)
Construction materials (except lumber)	42	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	439	390,980	9,567	180,478	1,686	239
Air conditioning, commercial refrigeration equip.	16	31,606	409	6,386	65	11
Commercial machines, equipment	33	12,411	647	10,638	129	16
Construction machinery, equipment	18	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	10	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	267	205,245	6,072	114,628	1,037	156
Professional equipment, supplies	19	5,702	212	3,824	35	15
Service establishment equipment, supplies	35	27,179	628	11,968	133	17
Transportation (exc. automotive) equip., supplies	41	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	112	268,988	3,532	62,488	557	51
Iron, steel and products	73	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	39	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	819	1,717,728	23,466	427,888	4,078	427
Scrap iron and steel	7	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	115	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	24	(D)	(D)	(D)	(D)	(D)
Coal, coke	20	55,083	849	19,209	127	6
Farm supplies	15	45,857	393	9,744	80	6
Jewelry	51	(D)	(D)	(D)	(D)	(D)
Yarns	43	(D)	(D)	(D)	(D)	(D)
Petroleum and products	33	(D)	(D)	(D)	(D)	(D)
General merchandise	183	(D)	(D)	(D)	(D)	(D)
Miscellaneous products, agents, brokers, n. e. c.	328	612,253	7,051	123,463	1,138	201
Assemblers of farm products	114	125,170	4,186	64,287	967	65
Dairy, poultry products	28	46,752	1,101	17,254	229	24
Fresh fruits, vegetables	68	45,267	2,621	40,322	640	32
Farm products (raw materials)	17	(D)	(D)	(D)	(D)	(D)
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ROCHESTER STANDARD METROPOLITAN AREA—Coextensive with Monroe County, N. Y						
Wholesale trade, total	806	XXX	43,412	795,053	9,611	373
Type of Operation						
Merchant wholesalers	572	326,071	29,749	538,649	6,838	303
Manufacturers' sales branches, sales offices	112	217,593	9,376	172,432	1,874	...
Petroleum bulk plants, terminals and LP gas facilities	31	66,081	2,466	49,196	528	13
Merchandise agents, brokers	82	57,771	1,493	27,086	281	53
Assemblers of farm products	9	8,681	328	7,690	90	4
Type by Kind of Business						
Merchant wholesalers	572	326,071	29,749	538,649	6,838	303
Grocery, confectionery, meat wholesalers	58	42,453	3,153	50,498	731	39
General-line grocery wholesalers	9	17,180	778	13,706	178	5
Confectionery wholesalers	5	4,094	697	11,784	166	1
Meat, fish wholesalers	20	10,628	986	13,166	202	16
Specialty-line grocery wholesalers	24	10,551	692	11,842	185	17
Farm products (edible) distributors	24	10,629	599	10,945	138	20
Poultry, poultry products distributors	4	822	29	591	15	6
Fresh fruit, vegetable wholesalers	20	9,807	570	10,354	173	14
Beer, wine, distilled spirits wholesalers	11	20,630	1,022	18,976	204	4
Tobacco distributors	16	17,356	501	9,252	153	11
Drugs, chemicals, allied products wholesalers	18	11,771	1,148	21,252	264	6
General- and specialty-line drug wholesalers	6	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	12	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	21	9,004	760	12,032	158	13
Clothing, furnishings, footwear wholesalers	14	6,235	533	9,123	115	9
General- and specialty-line dry goods wholesalers	7	2,769	227	2,909	43	4
Furniture, home furnishings wholesalers	9	3,294	256	4,212	43	2
Paper, allied products wholesalers	24	22,749	2,304	40,598	449	4
Farm products (raw materials) merchants	3	113	6	(Z)	3	2
Automotive wholesalers	32	12,773	1,684	30,850	411	13
Electrical, electronics, appliance distributors	37	26,506	2,392	42,844	517	16
Hardware, plumbing-heating goods wholesalers	29	15,053	1,766	32,663	398	7
Hardware wholesalers	9	4,234	575	10,570	140	3
Plumbing, heating equipment, supplies distributors	20	10,819	1,191	22,093	258	4
Lumber, construction materials distributors	53	25,527	2,549	52,811	553	21
Lumber, millwork wholesalers	13	11,549	494	8,845	92	4
Construction materials distributors	40	13,978	2,055	43,966	461	17
Machinery, equipment, supplies distributors	130	40,407	5,204	93,077	1,150	66
Commercial machines, equipment distributors	14	2,843	505	9,678	120	7
Industrial machinery, equipment distributors	27	8,120	639	12,314	129	26
Industrial materials, supplies distributors	25	9,777	1,276	21,239	249	14
Professional equipment, supplies distributors	27	9,976	1,443	26,458	354	10
Service establishment supply houses	18	3,026	536	10,157	131	5
Other machinery, equipment, supplies distributors	19	6,665	805	13,231	167	4
Metals, metalwork (except scrap) distributors	11	4,999	580	11,440	127	4
Scrap, waste materials dealers	33	15,345	1,398	28,025	395	38
Other merchant wholesalers	63	47,462	4,427	79,063	1,094	37
Amusement, sporting goods distributors	17	31,005	2,204	39,560	478	13
Jewelry wholesalers	9	1,644	182	3,130	50	8
Merchant wholesalers, n.e.c.	37	14,813	2,041	36,373	566	16
Manufacturers' sales branches, sales offices	112	217,593	9,376	172,432	1,874	...
Sales branches (with stocks)	63	116,989	7,075	132,850	1,473	...
Sales offices (without stocks)	49	100,604	2,301	39,582	401	...
ROCHESTER STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Petroleum bulk plants, terminals and LP gas facilities	31	66,081	2,466	49,196	528	13
Merchandise agents, brokers	82	57,771	1,493	27,086	281	53
Assemblers of farm products	9	8,681	328	7,690	90	4
SYRACUSE STANDARD METROPOLITAN AREA—Coextensive with Onondaga County, N. Y.						
Wholesale trade, total	750	XXX	44,106	875,533	10,110	313
Type of Operation						
Merchant wholesalers	478	295,425	25,263	492,055	6,053	246
Manufacturers' sales branches, sales offices	156	408,616	15,476	317,988	3,350	...
Petroleum bulk plants, terminals and LP gas facilities	26	60,386	1,852	37,258	369	6
Merchandise agents, brokers	87	57,419	1,360	24,758	274	59
Assemblers of farm products	3	944	155	3,474	64	2
Type by Kind of Business						
Merchant wholesalers	478	295,425	25,263	492,055	6,053	246
Grocery, confectionery, meat wholesalers	52	52,107	2,174	80,573	933	32
General-line grocery wholesalers	6	18,657	960	17,951	194	...
Confectionery wholesalers	4	514	56	662	18	1
Meat, fish wholesalers	19	8,740	480	9,397	127	17
Specialty-line grocery wholesalers	23	24,196	678	52,563	594	14
Farm products (edible) distributors	27	10,125	593	9,442	153	28
Poultry, poultry products distributors	3	326	6	(Z)	3	3
Fresh fruit, vegetable wholesalers	24	9,799	587	9,360	150	25
Beer, wine, distilled spirits wholesalers	17	27,909	2,040	40,524	390	2
Tobacco distributors	10	11,534	310	6,581	101	8
Drugs, chemicals, allied products wholesalers	17	9,291	961	19,896	255	6
General- and specialty-line drug wholesalers	7	6,857	667	14,222	183	3
Industrial chemicals, paint wholesalers	10	2,434	294	5,674	72	3
Dry goods, apparel wholesalers	13	3,058	234	9,619	81	14
Clothing, furnishings, footwear wholesalers	10	1,296	68	1,697	30	13
General- and specialty-line dry goods wholesalers	3	1,762	166	7,922	51	1
Furniture, home furnishings wholesalers	19	8,246	904	12,642	187	9
Paper, allied products wholesalers	16	6,760	736	16,134	166	12
Farm products (raw materials) merchants	4	315	45	596	11	5
Automotive wholesalers	22	11,171	1,488	28,906	346	8
Electrical, electronics, appliance distributors	29	35,983	2,719	48,540	615	9
Hardware, plumbing-heating goods wholesalers	26	13,837	1,556	27,194	368	3
Hardware wholesalers	8	3,331	450	7,124	106	1
Plumbing, heating equipment, supplies distributors	18	10,506	1,106	20,070	262	2
Lumber, construction materials distributors	33	18,981	1,808	31,316	383	5
Lumber, millwork wholesalers	12	8,853	566	9,368	119	3
Construction materials distributors	21	10,128	1,242	21,948	264	2
Machinery, equipment, supplies distributors	112	46,521	5,186	89,512	1,101	56
Commercial machines, equipment distributors	17	4,278	657	10,744	155	9
Industrial machinery, equipment distributors	20	12,074	1,049	17,542	207	13
Industrial materials, supplies distributors	17	10,360	1,247	21,941	242	3
Professional equipment, supplies distributors	18	4,171	776	12,638	180	16
Service establishment supply houses	19	3,913	447	8,041	103	9
Other machinery, equipment, supplies distributors	21	11,725	1,010	18,606	214	6
Metals, metalwork (except scrap) distributors	8	6,813	740	14,644	153	...
Scrap, waste materials dealers	19	10,241	1,202	20,183	294	17

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SYRACUSE STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Other merchant wholesalers	54	22,533	2,567	35,753	516	32
Amusement, sporting goods distributors	9	2,022	226	3,912	58	5
Jewelry wholesalers	11	6,620	897	9,839	117	7
Merchant wholesalers, n.e.c.	34	13,891	1,444	22,002	341	20
Manufacturers' sales branches, sales offices	156	408,616	15,476	317,988	3,350	...
Sales branches (with stocks)	89	173,053	10,470	221,531	2,396	...
Sales offices (without stocks)	67	235,563	5,006	96,457	954	...
Petroleum bulk plants, terminals and LP gas facilities	26	60,386	1,852	37,258	369	6
Merchandise agents, brokers	87	57,419	1,360	24,758	274	59
Assemblers of farm products	3	944	155	3,474	64	2
UTICA-ROME STANDARD METROPOLITAN AREA—Consists of Herkimer and Oneida Counties, N. Y.						
Wholesale trade, total	383	XXX	13,150	245,971	3,518	186
Type of Operation						
Merchant wholesalers	283	121,225	9,268	171,910	2,583	160
Manufacturers' sales branches, sales offices	36	44,712	2,021	39,044	475	...
Petroleum bulk plants, terminals and LP gas facilities	34	34,706	1,272	23,806	274	17
Merchandise agents, brokers	18	16,459	260	5,131	96	9
Assemblers of farm products	12	12,058	329	6,080	90	...

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
UTICA-ROME STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business						
Merchant wholesalers	283	121,225	9,268	171,910	2,583	160
Grocery, confectionery, meat wholesalers	44	26,647	1,014	17,677	299	29
Farm products (edible) distributors	12	3,480	151	2,842	51	7
Beer, wine, distilled spirits wholesalers	20	12,806	958	20,297	216	12
Tobacco distributors	7	6,120	274	4,856	67	4
Drugs, chemicals, allied products wholesalers	9	2,997	324	6,499	86	1
Dry goods, apparel wholesalers	8	5,550	584	8,603	123	9
Furniture, home furnishings wholesalers	6	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	6	8,688	327	4,450	52	2
Farm products (raw materials) merchants	4	2,141	34	710	12	5
Automotive wholesalers	22	5,391	671	13,731	199	7
Electrical, electronics, appliance distributors	10	6,663	581	9,255	129	3
Hardware, plumbing-heating goods wholesalers	17	8,294	961	18,694	267	7
Lumber, construction materials distributors	16	5,309	816	15,536	193	2
Machinery, equipment, supplies distributors	54	14,385	1,468	26,814	357	28
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	18	3,752	430	7,920	319	17
Other merchant wholesalers	28	7,165	478	9,777	160	22
Manufacturers' sales branches, sales offices	36	44,712	2,021	39,044	475	...
Petroleum bulk plants, terminals and LP gas facilities	34	34,706	1,272	23,806	274	17
Merchandise agents, brokers	18	16,459	260	5,131	96	9
Assemblers of farm products	12	12,058	329	6,080	90	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ALBANY COUNTY						
Wholesale trade, total	546	XXX	29,988	561,510	6,729	213
Type of Operation						
Merchant wholesalers	382	266,359	18,438	334,807	4,206	177
Manufacturers' sales branches, sales offices	102	144,304	8,760	173,455	1,942	...
Petroleum bulk plants, terminals and LP gas facilities	12	67,891	1,864	35,883	357	...
Merchandise agents, brokers	47	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	382	266,359	18,438	334,807	4,206	177
Grocery, confectionery, meat wholesalers	39	25,884	1,213	21,128	325	27
Farm products (edible) distributors	27	13,338	740	13,656	170	17
Beer, wine, distilled spirits wholesalers	16	34,406	1,866	30,893	357	5
Tobacco distributors	6	18,018	660	10,996	182	7
Drugs, chemicals, allied products wholesalers	10	7,495	604	12,920	169	3
Dry goods, apparel wholesalers	6	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	14	7,231	516	9,712	103	7
Paper, allied products wholesalers	15	9,747	912	17,864	185	3
Farm products (raw materials) merchants	3	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	30	11,418	1,108	20,218	255	17
Electrical, electronics, appliance distributors	30	40,585	2,473	41,240	534	7
Hardware, plumbing-heating goods wholesalers	20	14,950	1,806	35,693	448	2
Lumber, construction materials distributors	21	13,229	1,419	25,686	284	6
Machinery, equipment, supplies distributors	73	23,688	2,921	50,366	608	23
Metals, metalwork (except scrap) distributors	6	2,533	327	6,716	66	1
Scrap, waste materials dealers	30	10,509	511	10,286	173	32
Other merchant wholesalers	36	14,145	989	17,089	261	18
Manufacturers' sales branches, sales offices	102	144,304	8,760	173,455	1,942	...
Petroleum bulk plants, terminals and LP gas facilities	12	67,891	1,864	35,883	357	...
Merchandise agents, brokers	47	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
BRONX COUNTY						
Wholesale trade, total	1,224	XXX	49,365	942,984	11,308	932
Type of Operation						
Merchant wholesalers	1,144	599,568	42,307	810,838	9,872	902
Manufacturers' sales branches, sales offices	34	101,847	5,631	105,748	1,127	...
Petroleum bulk plants, terminals and LP gas facilities	5	16,849	563	10,027	88	1
Merchandise agents, brokers	32	26,463	570	12,142	138	24
Assemblers of farm products	9	3,490	294	4,229	83	5
Type by Kind of Business						
Merchant wholesalers	1,144	599,568	42,307	810,838	9,872	902
Grocery, confectionery, meat wholesalers	283	231,249	12,114	256,021	2,538	255
Farm products (edible) distributors	122	59,421	2,698	56,492	809	111
Beer, wine, distilled spirits wholesalers	21	19,412	1,721	30,606	316	18
Tobacco distributors	17	29,526	573	10,549	148	15
Drugs, chemicals, allied products wholesalers	48	17,481	1,560	31,343	409	24
Dry goods, apparel wholesalers	29	4,135	404	6,370	121	21
Furniture, home furnishings wholesalers	32	11,252	975	18,689	254	24
Paper, allied products wholesalers	44	19,271	1,723	33,387	388	41
Farm products (raw materials) merchants	7	2,193	109	2,052	25	5
Automotive wholesalers	72	26,361	2,051	43,755	517	47
Electrical, electronics, appliance distributors	47	14,335	1,675	31,246	436	31
Hardware, plumbing-heating goods wholesalers	58	26,618	2,588	47,366	562	40
Lumber, construction materials distributors	48	28,165	2,881	51,340	683	11
Machinery, equipment, supplies distributors	140	56,969	5,380	101,770	1,262	100
Metals, metalwork (except scrap) distributors	18	11,383	1,594	26,569	276	2
Scrap, waste materials dealers	69	17,890	1,621	35,096	508	84
Other merchant wholesalers	89	23,907	2,440	48,187	620	73

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BRONX COUNTY—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	34	101,847	5,631	105,748	1,127	...
Petroleum bulk plants, terminals and LP gas facilities	5	16,849	563	10,027	88	1
Merchandise agents, brokers	32	26,463	570	12,142	138	24
Assemblers of farm products	9	3,490	294	4,229	83	5
BROOME COUNTY (See Binghamton Standard Metropolitan Area, Table 103.)						
CHAUTAUQUA COUNTY						
Wholesale trade, total	172	XXX	5,334	103,890	1,428	99
Type of Operation						
Merchant wholesalers	128	53,625	3,899	76,027	1,089	83
Manufacturers' sales branches, sales offices	16	6,481	736	13,850	141	...
Petroleum bulk plants, terminals and LP gas facilities	19	7,461	313	6,800	94	11
Merchandise agents, brokers	7	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	128	53,625	3,899	76,027	1,089	83
Grocery, confectionery, meat wholesalers	27	17,586	786	14,636	218	17
Farm products (edible) distributors	5	1,788	95	1,737	36	2
Beer, wine, distilled spirits wholesalers	9	2,741	276	4,785	63	8
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	5	1,786	219	3,148	50	1
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	3	1,299	107	2,108	26	1
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	12	3,094	474	8,356	101	6
Electrical, electronics, appliance distributors	4	688	85	2,152	20	1
Hardware, plumbing-heating goods wholesalers	6	1,803	121	2,217	29	3
Lumber, construction materials distributors	10	3,476	504	9,834	121	6
Machinery, equipment, supplies distributors	16	1,688	157	2,654	49	13
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	10	2,566	253	4,999	98	13
Other merchant wholesalers	17	13,708	764	17,911	261	7
Manufacturers' sales branches, sales offices	16	6,481	736	13,850	141	...
Petroleum bulk plants, terminals and LP gas facilities	19	7,461	313	6,800	94	11
Merchandise agents, brokers	7	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
CHEMUNG COUNTY						
Wholesale trade, total	144	XXX	7,545	131,717	1,848	62
Type of Operation						
Merchant wholesalers	111	65,995	5,691	96,574	1,436	58
Manufacturers' sales branches, sales offices	17	30,281	1,308	25,839	282	...
Petroleum bulk plants, terminals and LP gas facilities	12	17,741	499	8,447	102	1
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
DUTCHESS COUNTY						
Wholesale trade, total	160	XXX	5,369	101,462	1,304	80
Type of Operation						
Merchant wholesalers	117	36,048	3,594	66,090	892	70
Manufacturers' sales branches, sales offices	23	10,045	1,157	23,345	272	...
Petroleum bulk plants, terminals and LP gas facilities	14	9,137	503	9,725	102	5
Merchandise agents, brokers	4	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	117	36,048	3,594	66,090	892	70
Grocery, confectionery, meat wholesalers	19	5,488	397	7,807	123	21
Farm products (edible) distributors	8	2,923	206	3,803	60	5
Beer, wine, distilled spirits wholesalers	6	2,723	278	5,363	62	1
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	737	153	900	24	...
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	5	1,107	120	2,224	36	3
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	10	2,168	324	5,712	80	2
Electrical, electronics, appliance distributors	6	4,982	471	8,009	103	...
Hardware, plumbing-heating goods wholesalers	7	2,391	216	6,295	50	7
Lumber, construction materials distributors	7	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	17	4,266	457	8,105	109	13
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	9	584	73	1,544	26	8
Other merchant wholesalers	10	2,702	204	3,932	64	5
Manufacturers' sales branches, sales offices	23	10,045	1,157	23,345	272	...
Petroleum bulk plants, terminals and LP gas facilities	14	9,137	503	9,725	102	5
Merchandise agents, brokers	4	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
ERIE COUNTY						
Wholesale trade, total	1,639	XXX	95,318	1,827,449	20,474	787
Type of Operation						
Merchant wholesalers	1,148	816,867	60,161	1,142,573	13,620	647
Manufacturers' sales branches, sales offices	266	815,801	28,168	545,887	5,393	...
Petroleum bulk plants, terminals and LP gas facilities	36	99,333	3,263	66,549	699	14
Merchandise agents, brokers	180	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	9	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	1,148	816,867	60,161	1,142,573	13,620	647
Grocery, confectionery, meat wholesalers	117	87,295	5,382	95,969	1,353	84
Farm products (edible) distributors	54	42,417	1,774	33,282	515	79
Beer, wine, distilled spirits wholesalers	43	55,785	3,954	70,328	301	24
Tobacco distributors	18	24,640	653	11,798	187	19
Drugs, chemicals, allied products wholesalers	43	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	34	9,089	797	16,682	212	22
Furniture, home furnishings wholesalers	34	16,162	1,316	25,597	317	22
Paper, allied products wholesalers	40	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	19	130,840	2,131	38,539	379	...
Automotive wholesalers	64	23,074	3,063	69,481	718	23
Electrical, electronics, appliance distributors	57	47,809	4,130	81,764	914	13
Hardware, plumbing-heating goods wholesalers	42	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	75	55,848	6,788	130,756	1,350	25
Machinery, equipment, supplies distributors	241	83,824	10,818	209,304	2,327	100
Metals, metalwork (except scrap) distributors	25	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	95	33,343	4,284	77,545	998	100
Other merchant wholesalers	147	96,558	4,426	84,665	1,193	69
ERIE COUNTY—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	266	815,801	28,168	545,887	5,393	...
Petroleum bulk plants, terminals and LP gas facilities	36	99,333	3,263	66,549	699	14
Merchandise agents, brokers	180	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	9	(D)	(D)	(D)	(D)	(D)
JEFFERSON COUNTY						
Wholesale trade, total	111	XXX	3,209	56,286	907	56
Type of Operation						
Merchant wholesalers	76	24,488	2,146	33,277	605	43
Manufacturers' sales branches, sales offices	12	10,545	566	13,298	168	...
Petroleum bulk plants, terminals and LP gas facilities	17	6,667	376	7,820	89	10
Merchandise agents, brokers	4	1,641	53	837	19	1
Assemblers of farm products	4	2,002	68	1,054	26	2
KINGS COUNTY						
Wholesale trade, total	3,340	XXX	124,239	2,412,819	28,479	2,439
Type of Operation						
Merchant wholesalers	3,144	1,309,945	95,041	1,840,148	22,775	2,376
Manufacturers' sales branches, sales offices	85	320,215	18,669	371,223	3,647	5
Petroleum bulk plants, terminals and LP gas facilities	24	222,666	9,003	170,523	1,708	...
Merchandise agents, brokers	78	73,540	1,347	27,289	300	50
Assemblers of farm products	9	7,211	179	3,636	49	8
Type by Kind of Business						
Merchant wholesalers	3,144	1,309,945	95,041	1,840,148	22,775	2,376
Grocery, confectionery, meat wholesalers	606	325,248	13,987	273,600	3,462	488
Farm products (edible) distributors	221	70,092	3,140	57,980	897	242
Beer, wine, distilled spirits wholesalers	44	67,529	4,364	85,750	898	36
Tobacco distributors	37	72,598	1,451	26,448	346	32
Drugs, chemicals, allied products wholesalers	132	48,781	4,153	78,856	1,018	85
Dry goods, apparel wholesalers	161	52,281	3,534	70,927	980	117
Furniture, home furnishings wholesalers	131	42,823	3,512	67,941	822	73
Paper, allied products wholesalers	145	62,078	4,894	91,739	1,147	88
Farm products (raw materials) merchants	23	4,394	425	7,803	95	21
Automotive wholesalers	166	53,880	6,481	115,396	1,569	119
Electrical, electronics, appliance distributors	115	54,885	5,427	99,009	1,237	59
Hardware, plumbing-heating goods wholesalers	153	54,389	5,250	93,518	1,134	76
Lumber, construction materials distributors	132	79,502	7,654	156,722	1,699	61
Machinery, equipment, supplies distributors	419	98,332	10,504	209,232	2,329	299
Metals, metalwork (except scrap) distributors	96	52,420	5,748	113,172	1,014	40
Scrap, waste materials dealers	313	68,135	6,752	135,202	2,026	354
Other merchant wholesalers	250	102,578	7,765	157,555	2,102	186
Manufacturers' sales branches, sales offices	85	320,215	18,669	371,223	3,647	5
Petroleum bulk plants, terminals and LP gas facilities	24	222,666	9,003	170,523	1,708	...
Merchandise agents, brokers	78	73,540	1,347	27,289	300	50
Assemblers of farm products	9	7,211	179	3,636	49	8
MONROE COUNTY (See Rochester Standard Metropolitan Area, Table 103.)						

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954 COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NASSAU COUNTY						
Wholesale trade, total	825	XXX	37,361	731,427	7,903	428
Type of Operation						
Merchant wholesalers	703	303,044	25,021	480,734	5,502	384
Manufacturers' sales branches, sales offices	37	68,540	7,188	143,135	1,385	2
Petroleum bulk plants, terminals and LP gas facilities	29	119,884	3,953	80,654	748	3
Merchandise agents, brokers	49	68,564	1,043	24,253	231	34
Assemblers of farm products	7	5,415	156	2,651	37	5
Type by Kind of Business						
Merchant wholesalers	703	303,044	25,021	480,734	5,502	384
Grocery, confectionery, meat wholesalers	100	49,596	2,820	50,437	646	74
Farm products (edible) distributors	17	5,327	216	3,997	57	18
Beer, wine, distilled spirits wholesalers	11	10,910	953	19,111	195	9
Tobacco distributors	5	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	28	10,611	828	17,418	202	12
Dry goods, apparel wholesalers	12	2,771	203	4,080	48	5
Furniture, home furnishings wholesalers	22	7,847	652	13,046	162	10
Paper, allied products wholesalers	18	5,395	697	11,108	117	12
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	62	16,054	2,242	45,216	524	36
Electrical, electronics, appliance distributors	48	19,478	1,415	26,290	310	25
Hardware, plumbing-heating goods wholesalers	65	44,939	3,512	67,658	742	14
Lumber, construction materials distributors	90	51,047	3,655	70,562	735	44
Machinery, equipment, supplies distributors	110	29,964	3,703	71,620	813	57
Metals, metalwork (except scrap) distributors	15	8,114	807	14,307	167	6
Scrap, waste materials dealers	23	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	75	27,034	2,928	57,555	653	31
Manufacturers' sales branches, sales offices	37	68,540	7,188	143,135	1,385	2
Petroleum bulk plants, terminals and LP gas facilities	29	119,884	3,953	80,654	748	3
Merchandise agents, brokers	49	68,564	1,043	24,253	231	34
Assemblers of farm products	7	5,415	156	2,651	37	5
NEW YORK COUNTY						
Wholesale trade, total	22,163	XXX	1,218,607	22,854,220	224,201	11,195
Type of Operation						
Merchant wholesalers	17,265	15,655,066	756,811	14,023,206	146,259	8,779
Manufacturers' sales branches, sales offices	1,241	11,750,465	321,966	6,296,928	54,918	11
Petroleum bulk plants, terminals and LP gas facilities	8	12,299	239	5,787	55	2
Merchandise agents, brokers	3,612	9,947,788	138,127	2,507,769	22,676	2,379
Assemblers of farm products	37	61,330	1,464	20,530	293	24
Type by Kiod of Business						
Merchant wholesalers	17,265	15,655,066	756,811	14,023,206	146,259	8,779
Grocery, confectionery, meat wholesalers	1,190	2,426,486	61,287	1,133,712	11,918	615
Farm products (edible) distributors	438	383,528	15,971	292,994	3,486	370
Beer, wine, distdled spirits wholesalers	99	299,180	13,625	256,476	2,078	13
Tobacco distributors	80	115,832	3,881	71,342	782	47
Drugs, chemicals, allied products wholesalers	757	524,764	37,295	730,327	7,467	188
Dry goods, apparel wholesalers	4,906	3,529,755	206,722	3,937,376	38,199	2,620
Furniture, home furnishings wholesalers	1,071	512,293	48,322	890,332	9,643	588
Paper, allied products wholesalers	822	635,591	37,978	707,722	7,357	371
Farm products (raw materials) merchants	450	1,514,877	15,687	259,115	2,359	208
Automotive wholesalers	274	143,047	11,658	213,340	2,513	121
Electrical, electronics, appliance distributors	566	431,392	31,968	583,237	6,499	272
Hardware, plumbing-heating goods wholesalers	357	175,655	18,457	330,808	3,711	193
Lumber, construction materials distributors	225	175,259	15,761	205,701	2,808	81
Machinery, equipment, supplies distributors	1,927	776,257	75,560	1,400,855	14,920	870
Metals, metalwork (except scrap) distributors	370	1,005,119	27,820	523,527	4,503	98
Scrap, waste materials dealers	398	178,678	9,450	170,764	2,373	369
Other merchant wholesalers	3,335	2,827,353	125,369	2,315,578	25,643	1,755
NEW YORK COUNTY—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	1,241	11,750,465	321,966	6,296,928	54,918	11
Petroleum bulk plants, terminals and LP gas facilities	8	12,299	239	5,787	55	2
Merchandise agents, brokers	3,612	9,947,788	138,127	2,507,769	22,676	2,379
Assemblers of farm products	37	61,330	1,464	20,530	293	24
NIAGARA COUNTY						
Wholesale trade, total	159	XXX	5,678	106,705	1,374	88
Type of Operation						
Merchant wholesalers	123	35,617	3,750	69,353	954	78
Manufacturers' sales branches, sales offices	17	17,784	1,293	24,760	265	...
Petroleum bulk plants, terminals and LP gas facilities	13	9,359	574	10,833	138	5
Merchandise agents, brokers	4	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	123	35,617	3,750	69,353	954	78
Grocery, confectionery, meat wholesalers	20	3,277	153	2,597	47	11
Farm products (edible) distributors	11	3,170	208	4,798	115	13
Beer, wine, distilled spirits wholesalers	10	5,204	620	10,413	117	6
Tobacco distributors	6	3,382	68	1,182	22	4
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	3	573	96	1,143	14	4
Paper, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	9	1,646	290	5,462	75	5
Electrical, electronics, appliance distributors	6	2,286	143	2,529	34	2
Hardware, plumbing-heating goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	10	4,372	550	9,880	123	2
Machinery, equipment, supplies distributors	13	3,191	460	8,504	111	6
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	13	1,872	222	4,460	74	15
Other merchant wholesalers	16	2,946	419	7,997	137	7
Manufacturers' sales branches, sales offices	17	17,784	1,293	24,760	265	...
Petroleum bulk plants, terminals and LP gas facilities	13	9,359	574	10,833	138	5
Merchandise agents, brokers	4	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
ONEIDA COUNTY						
Wholesale trade, total	339	XXX	12,343	229,888	3,257	161
Type of Operation						
Merchant wholesalers	256	115,859	8,866	163,343	2,448	143
Manufacturers' sales branches, sales offices	35	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	25	31,383	1,054	20,046	221	10
Merchandise agents, brokers	17	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	6	6,669	182	3,224	43	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ONEIDA COUNTY—Con.						
Type by Kind of Business						
Merchant wholesalers	256	115,859	8,866	163,343	2,448	143
Grocery, confectionery, meat wholesalers	41	26,272	989	16,289	275	26
Farm products (edible) distributors	11	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	16	12,244	913	19,455	203	9
Tobacco distributors	5	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	9	2,997	324	6,499	86	1
Dry goods, apparel wholesalers	8	5,550	584	8,603	123	9
Furniture, home furnishings wholesalers	6	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	6	8,688	327	4,450	52	2
Farm products (raw materials) merchants	4	2,141	34	710	12	5
Automotive wholesalers	21	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	10	6,663	581	9,255	129	3
Hardware, plumbing-heating goods wholesalers	16	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	12	4,508	752	14,249	171	...
Machinery, equipment, supplies distributors	50	13,789	1,343	24,669	327	26
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	15	3,687	423	7,802	316	15
Other merchant wholesalers	25	6,751	443	9,207	151	21
Manufacturers' sales branches, sales offices	35	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, termioals and LP gas facilities	25	31,383	1,054	20,046	221	10
Merchandise agents, brokers	17	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	6	6,669	182	3,224	43	...
ONANDAGA COUNTY (See Syracuse Standard Metropolitan Area, Table 103.)						
ORANGE COUNTY						
Wholesale trade, total	217	XXX	7,354	135,614	1,779	115
Type of Operation						
Merchant wholesalers	164	57,185	5,316	96,628	1,332	99
Manufacturers' sales branches, sales offices	25	14,308	1,038	19,394	224	...
Petroleum bulk plants, terminals and LP gas facilities	22	28,595	907	17,659	191	13
Merchandise agents, brokers	3	1,969	26	(Z)	13	1
Assemblers of farm products	3	1,685	67	1,539	19	2
Type by Kind of Business						
Merchant wholesalers	164	57,185	5,316	96,628	1,332	99
Grocery, confectionery, meat wholesalers	24	12,292	635	11,775	162	11
Farm products (edible) distributors	10	3,974	222	3,925	58	6
Beer, wine, distilled spirits wholesalers	5	2,274	304	5,073	67	4
Tobacco distributors	5	3,688	92	1,692	28	6
Drugs, chemicals, allied products wholesalers	6	3,085	331	6,185	67	...
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	9	853	69	1,709	31	9
Farm products (raw materials) merchants	3	122	5	(Z)	3	...
Automotive wholesalers	19	2,965	398	8,239	119	14
Electrical, electronics, appliance distributors	11	7,604	594	10,386	147	2
Hardware, plumbing-heating goods wholesalers	11	3,694	432	6,545	83	7
Lumber, construction materials distributors	10	4,920	703	14,332	153	3
Machinery, equipment, supplies distributors	17	2,677	312	5,775	88	13
Metals, metalwork (except scrap) distributors	4	1,720	267	5,078	62	2
Scrap, waste materials dealers	9	867	106	2,666	43	11
Other merchant wholesalers	17	5,379	461	8,322	119	7
Manufacturers' sales branches, sales offices	25	14,308	1,038	19,394	224	...
Petroleum bulk plants, terminals and LP gas facilities	22	28,595	907	17,659	191	13
Merchandise agents, brokers	3	1,969	26	(Z)	13	1
Assemblers of farm products	3	1,685	67	1,539	19	2
QUEENS COUNTY						
Wholesale trade, total	1,584	XXX	111,848	2,124,036	22,611	760
Type of Operation						
Merchant wholesalers	1,387	877,204	74,328	1,385,668	15,197	712
Manufacturers' sales branches, sales offices	104	911,691	31,278	617,937	6,214	...
Petroleum bulk plants, terminals and LP gas facilities	10	69,833	2,907	59,372	564	...
Merchandise agents, brokers	78	191,859	3,102	57,061	550	46
Assemblers of farm products	5	4,964	233	3,998	86	2
Type by Kind of Business						
Merchant wholesalers	1,387	877,204	74,328	1,385,668	15,197	712
Grocery, confectionery, meat wholesalers	217	150,424	11,293	206,292	2,246	164
Farm products (edible) distributors	45	32,424	1,808	37,985	510	37
Beer, wine, distilled spirits wholesalers	35	158,137	9,669	212,253	1,446	12
Tobacco distributors	14	33,720	699	13,574	171	16
Drugs, chemicals, allied products wholesalers	73	40,631	4,188	74,187	947	39
Dry goods, apparel wholesalers	34	10,077	707	14,020	176	17
Furniture, home furnishings wholesalers	57	23,447	2,133	40,871	492	37
Paper, allied products wholesalers	70	38,947	4,358	79,692	871	30
Farm products (raw materials) merchants	4	1,132	86	1,905	28	1
Automotive wholesalers	91	28,231	3,946	70,406	839	56
Electrical, electronics, appliance distributors	75	83,842	5,825	84,131	1,243	22
Hardware, plumbing-heating goods wholesalers	111	43,674	3,931	71,050	842	45
Lumber, construction materials distributors	94	52,428	5,658	102,843	1,107	24
Machinery, equipment, supplies distributors	235	74,821	10,203	187,841	2,098	88
Metals, metalwork (except scrap) distributors	48	44,041	4,464	79,552	758	12
Scrap, waste materials dealers	59	15,543	1,448	29,901	394	46
Other merchant wholesalers	125	45,685	3,912	79,165	1,069	66
Manufacturers' sales branches, sales offices	104	911,691	31,278	617,937	6,214	...
Petroleum bulk plants, terminals and LP gas facilities	10	69,833	2,907	59,372	564	...
Merchandise agents, brokers	78	191,859	3,102	57,061	550	46
Assemblers of farm products	5	4,964	233	3,998	86	2
RENSSELAER COUNTY						
Wholesale trade, total	142	XXX	6,694	126,336	1,570	67
Type of Operation						
Merchant wholesalers	113	61,431	4,881	89,169	1,174	66
Manufacturers' sales branches, sales offices	10	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	14	42,775	1,214	25,731	264	1
Merchandise agents, brokers	4	1,152	63	1,020	12	...
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
RICHMOND COUNTY						
Wholesale trade, total	113	XXX	3,668	66,119	844	78
Type of Operation						
Merchant wholesalers	105	30,034	2,531	44,048	635	78
Manufacturers' sales branches, sales offices	2	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	4	10,724	751	14,758	139	...
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ST. LAWRENCE COUNTY						
Wholesale trade, total	100	XXX	2,361	44,858	707	52
Type of Operation						
Merchant wholesalers	65	16,152	1,261	23,657	372	44
Manufacturers' sales branches, sales offices	4	1,555	116	2,177	28	...
Petroleum bulk plants, terminals and LP gas facilities	22	12,174	546	11,057	148	8
Merchandise agents, brokers	3	2,694	65	1,028	61	...
Assemblers of farm products	6	10,400	373	6,939	98	...
SCHENECTADY COUNTY						
Wholesale trade, total	143	XXX	5,649	106,315	1,417	73
Type of Operation						
Merchant wholesalers	114	57,136	3,959	73,160	1,043	66
Manufacturers' sales branches, sales offices	18	(D)	(D)	(D)	(D)	(O)
Petroleum bulk plants, terminals and LP gas facilities	9	7,354	210	4,364	59	4
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	(D)	(D)	(D)	(D)	(D)
SUFFOLK COUNTY						
Wholesale trade, total	354	XXX	10,904	207,786	2,455	192
Type of Operation						
Merchant wholesalers	280	87,866	7,324	143,408	1,768	173
Manufacturers' sales branches, sales offices	10	7,245	1,086	20,762	189	...
Petroleum bulk plants, terminals and LP gas facilities	30	34,135	1,061	17,358	182	8
Merchandise agents, brokers	9	16,916	505	8,216	51	3
Assemblers of farm products	25	31,274	928	18,042	265	8
Type by Kind of Business						
Merchant wholesalers	280	87,866	7,324	143,408	1,768	173
Grocery, confectionery, meat wholesalers	52	15,746	1,110	20,007	278	33
Farm products (edible) distributors	27	11,323	379	8,091	118	19
Beer, wine, distilled spirits wholesalers	12	3,478	340	6,959	82	6
Tobacco distributors	4	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	5	440	95	1,624	23	...
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	4	628	55	879	14	5
Paper, allied products wholesalers	5	1,534	166	2,916	39	4
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	32	6,650	878	16,897	229	17
Electrical, electronics, appliance distributors	12	2,719	244	5,153	65	8
Hardware, plumbing-heating goods wholesalers	24	11,120	695	13,384	162	23
Lumber, construction materials distributors	41	14,774	1,591	33,510	305	17
Machinery, equipment, supplies distributors	20	3,123	401	6,527	82	10
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	7	(D)	(D)	(O)	(D)	(D)
Other merchant wholesalers	30	6,487	984	20,842	268	22
Manufacturers' sales branches, sales offices	10	7,245	1,086	20,762	189	...
Petroleum bulk plants, terminals and LP gas facilities	30	34,135	1,061	17,358	182	8
Merchandise agents, brokers	9	16,916	505	8,216	51	3
Assemblers of farm products	25	31,274	928	18,042	265	8
SULLIVAN COUNTY						
Wholesale trade, total	108	XXX	1,959	31,916	462	83
Type of Operation						
Merchant wholesalers	82	22,104	1,539	23,081	343	73
Manufacturers' sales branches, sales offices	4	(O)	(D)	(O)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	16	6,888	286	5,467	72	5
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	5	1,772	41	1,222	29	4
ULSTER COUNTY						
Wholesale trade, total	136	XXX	3,820	72,300	1,029	82
Type of Operation						
Merchant wholesalers	109	43,945	3,079	58,982	844	73
Manufacturers' sales branches, sales offices	9	4,838	382	6,513	77	...
Petroleum bulk plants, terminals and LP gas facilities	13	12,668	280	5,510	73	8
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
WESTCHESTER COUNTY						
Wholesale trade, total	813	XXX	39,048	796,217	8,336	440
Type of Operation						
Merchant wholesalers	668	309,434	26,294	540,248	5,946	405
Manufacturers' sales branches, sales offices	49	126,421	7,460	150,516	1,403	...
Petroleum bulk plants, terminals and LP gas facilities	34	93,233	3,754	77,747	713	2
Merchandise agents, brokers	61	(D)	(D)	(O)	(O)	(O)
Assemblers of farm products	1	(D)	(D)	(O)	(O)	(O)
Type by Kind of Business						
Merchant wholesalers	668	309,434	26,294	540,248	5,946	405
Grocery, confectionery, meat wholesalers	98	45,519	2,989	53,121	678	78
Farm products (edible) distributors	40	11,126	805	15,920	221	39
Beer, wine, distilled spirits wholesalers	18	21,796	1,605	37,911	295	10
Tobacco distributors	10	23,715	562	11,339	153	7
Drugs, chemicals, allied products wholesalers	29	19,438	1,823	33,725	384	7
Dry goods, apparel wholesalers	11	3,194	284	4,848	53	7
Furniture, home furnishings wholesalers	20	4,955	513	10,922	126	9
Paper, allied products wholesalers	13	2,799	235	4,982	61	13
Farm products (raw materials) merchants	4	1,812	40	875	12	2
Automotive wholesalers	70	12,662	1,534	30,789	405	46
Electrical, electronics, appliance distributors	40	16,914	1,154	22,596	278	23
Hardware, plumbing-heating goods wholesalers	54	24,002	2,514	48,597	530	29
Lumber, construction materials distributors	47	53,215	5,480	135,803	1,205	12
Machinery, equipment, supplies distributors	112	39,939	3,846	73,512	801	58
Metals, metalwork (except scrap) distributors	14	4,026	411	7,515	82	5
Scrap, waste materials dealers	29	3,293	326	6,068	119	30
Other merchant wholesalers	59	21,029	2,173	41,727	543	30
Manufacturers' sales branches, sales offices	49	126,421	7,460	150,516	1,403	...
Petroleum bulk plants, terminals and LP gas facilities	34	93,233	3,754	77,747	713	2
Merchandise agents, brokers	61	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1] · THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	36,518	XXX	1,971,639	XXX	XXX	1,599,255	29,598,296	384,100	20,350
Merchant wholesalers	27,950	17,705,211	1,529,926	1,931,143	10.9	1,011,529	18,526,285	249,410	16,822
Manufacturers' sales branches, sales offices	3,457	12,356,644	339,499	903,990	7.3	425,468	8,093,255	98,639	212
Petroleum bulk plants, terminals and LP gas facilities	798	836,205	76,112	70,143	8.4	32,962	631,498	8,943	319
Merchandise agents, brokers	4,109	9,903,943	21,724	276,914	2.8	124,687	2,253,673	25,196	2,902
Assemblers of farm products	204	125,397	4,378	11,242	9.0	4,609	93,585	1,912	95
STANDARD METROPOLITAN AREAS									
ALBANY-SCHENECTADY-TROY									
Total	688	XXX	(NA)	XXX	XXX	28,330	530,984	8,346	281
Merchant wholesalers	476	326,526	25,034	30,710	9.4	17,768	328,307	5,376	253
Manufacturers' sales branches, sales offices	143	133,398	5,566	14,836	11.1	8,111	153,563	2,296	5
Petroleum bulk plants, terminals and LP gas facilities	34	64,892	(NA)	(NA)	(NA)	2,070	42,291	573	7
Merchandise agents, brokers	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BINGHAMTON									
Total	182	XXX	(NA)	XXX	XXX	8,832	160,046	2,615	85
Merchant wholesalers	135	72,415	7,640	9,112	12.6	5,387	95,266	1,688	75
Manufacturers' sales branches, sales offices	30	47,631	4,255	4,069	8.5	2,856	54,195	775	4
Petroleum bulk plants, terminals and LP gas facilities	13	11,881	(NA)	(NA)	(NA)	523	9,393	130	3
Merchandise agents, brokers	4	3,822	19	143	3.7	66	1,192	22	3
Assemblers of farm products	...	...	...	...	...	...	...	...	...
BUFFALO									
Total	1,571	XXX	(NA)	XXX	XXX	65,269	1,244,371	18,870	834
Merchant wholesalers	1,068	651,679	62,394	71,783	11.0	41,736	786,325	12,403	692
Manufacturers' sales branches, sales offices	285	587,664	17,927	38,298	6.5	18,533	366,603	5,118	1
Petroleum bulk plants, terminals and LP gas facilities	58	66,399	(NA)	(NA)	(NA)	2,678	49,515	688	30
Merchandise agents, brokers	149	112,961	165	4,160	3.7	1,813	31,335	475	109
Assemblers of farm products	11	13,220	904	956	7.2	509	10,593	186	2
NEW YORK-NORTHEASTERN, N. J.									
Total	34,123	XXX	(NA)	XXX	XXX	1,548,455	28,624,391	363,774	19,440
Merchant wholesalers	27,077	17,186,476	1,447,834	1,881,160	10.9	981,445	17,940,364	236,756	16,380
Manufacturers' sales branches, sales offices	2,840	11,919,968	335,031	881,174	7.4	414,954	7,909,353	95,203	208
Petroleum bulk plants, terminals and LP gas facilities	243	839,998	(NA)	(NA)	(NA)	26,995	507,800	6,778	67
Merchandise agents, brokers	3,894	9,760,010	21,785	272,043	2.8	122,935	2,224,802	24,189	2,738
Assemblers of farm products	69	54,479	1,244	4,905	9.0	2,126	42,072	848	47
ROCHESTER									
Total	724	XXX	(NA)	XXX	XXX	28,090	538,767	8,306	348
Merchant wholesalers	505	259,504	27,172	35,526	13.7	20,742	393,118	6,241	291
Manufacturers' sales branches, sales offices	123	136,025	4,228	8,686	6.4	5,187	102,477	1,444	2
Petroleum bulk plants, terminals and LP gas facilities	30	36,342	(NA)	(NA)	(NA)	1,461	29,619	401	5
Merchandise agents, brokers	60	31,128	66	1,452	4.7	596	11,360	184	46
Assemblers of farm products	6	3,820	83	373	9.8	104	2,193	36	4
SYRACUSE									
Total	657	XXX	(NA)	XXX	XXX	26,758	521,802	8,072	292
Merchant wholesalers	409	224,190	22,151	29,462	13.1	16,461	318,624	4,998	218
Manufacturers' sales branches, sales offices	149	245,065	7,061	17,092	7.0	8,592	169,215	2,581	2
Petroleum bulk plants, terminals and LP gas facilities	30	36,076	(NA)	(NA)	(NA)	1,020	20,467	278	15
Merchandise agents, brokers	59	30,443	39	1,420	4.7	522	9,850	142	50
Assemblers of farm products	10	5,842	235	405	6.9	163	3,646	73	7
UTICA-ROME									
Total	316	XXX	(NA)	XXX	XXX	9,414	174,580	2,969	166
Merchant wholesalers	229	95,139	10,837	12,124	12.7	6,642	122,047	2,178	135
Manufacturers' sales branches, sales offices	40	28,264	1,131	2,716	9.6	1,689	31,868	490	...
Petroleum bulk plants, terminals and LP gas facilities	33	21,374	(NA)	(NA)	(NA)	945	17,772	241	15
Merchandise agents, brokers	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
ALBANY COUNTY									
Total	445	XXX	28,699	XXX	XXX	20,658	385,488	5,823	171
Merchant wholesalers	291	255,871	17,253	21,677	8.5	12,827	235,465	3,627	148
Other operating types	154	172,837	11,446	17,921	10.4	7,831	150,023	2,196	23
BRONX COUNTY									
Total	1,254	XXX	39,918	XXX	XXX	38,464	745,094	10,812	1,004
Merchant wholesalers	1,195	493,510	37,117	61,095	12.4	33,841	647,632	9,504	987
Other operating types	59	114,913	2,801	7,747	6.7	4,623	97,462	1,308	17
BROOME COUNTY (See Binghamton Standard Metropolitan Area.)									
CHAUTAUQUA COUNTY									
Total	157	XXX	4,294	XXX	XXX	3,641	69,732	1,315	93
Merchant wholesalers	104	43,002	3,868	4,664	10.8	2,715	51,298	1,050	72
Other operating types	53	14,585	426	1,576	10.8	926	18,434	265	21
CHEMUNG COUNTY									
Total	110	XXX	6,889	XXX	XXX	5,549	103,274	1,885	46
Merchant wholesalers	78	47,454	5,925	6,685	14.1	4,230	76,950	1,543	42
Other operating types	32	26,902	964	2,218	8.2	1,319	26,324	342	4
DUTCHESS COUNTY									
Total	120	XXX	3,855	XXX	XXX	3,733	75,152	1,191	49
Merchant wholesalers	77	33,398	2,748	5,119	15.3	2,240	45,505	765	42
Other operating types	43	19,300	1,107	2,241	11.6	1,493	29,647	426	7
ERIE COUNTY									
Total	1,447	XXX	78,356	XXX	XXX	61,799	1,185,874	17,862	739
Merchant wholesalers	971	620,073	59,163	67,702	10.9	39,207	743,931	11,658	608
Other operating types	476	763,348	19,193	43,823	5.7	22,592	441,943	6,204	131
JEFFERSON COUNTY									
Total	101	XXX	2,847	XXX	XXX	2,663	47,621	906	45
Merchant wholesalers	68	23,271	2,550	3,350	14.4	1,951	32,560	657	36
Other operating types	33	14,090	297	1,157	8.2	712	15,061	249	9
KINGS COUNTY									
Total	2,925	XXX	103,197	XXX	XXX	91,327	1,745,887	25,438	2,111
Merchant wholesalers	2,764	1,046,060	77,755	133,333	12.7	72,460	1,376,086	20,581	2,069
Other operating types	161	405,899	25,442	35,720	8.8	18,867	369,801	4,857	42
MONROE COUNTY (See Rochester Standard Metropolitan Area.)									
NASSAU COUNTY									
Total	318	XXX	11,420	XXX	XXX	13,979	278,775	4,110	141
Merchant wholesalers	258	96,706	8,326	14,177	14.7	7,625	148,691	2,293	137
Other operating types	60	97,626	3,094	7,532	7.7	6,354	130,084	1,817	4
NEW YORK COUNTY									
Total	23,725	XXX	1,435,791	XXX	XXX	1,151,672	21,020,148	253,093	12,776
Merchant wholesalers	17,891	13,275,303	1,144,827	1,371,941	10.3	699,120	12,598,060	156,663	10,005
Other operating types	5,834	19,899,400	290,964	989,098	5.0	452,552	8,422,088	96,430	2,771
NIAGARA COUNTY									
Total	124	XXX	4,527	XXX	XXX	3,470	58,502	1,008	95
Merchant wholesalers	97	31,606	3,231	4,081	12.9	2,529	42,394	745	84
Other operating types	27	16,896	1,296	1,904	11.3	941	16,108	263	11
ONEIDA COUNTY									
Total	285	XXX	13,303	XXX	XXX	9,025	166,058	2,819	140
Merchant wholesalers	211	91,625	10,572	11,617	12.7	6,396	116,819	2,087	121
Other operating types	74	58,997	2,731	6,213	10.5	2,629	49,239	732	19

Standard Notes. (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954 —Con.									
ONONDAGA COUNTY (See Syracuse Standard Metropolitan Area.)									
ORANGE COUNTY									
Total	188	XXX	5,545	XXX	XXX	4,777	92,193	1,543	121
Merchant wholesalers	129	45,098	4,864	5,769	12.8	3,136	61,145	1,068	107
Other operating types	59	33,618	681	2,230	6.6	1,641	31,048	475	14
QUEENS COUNTY									
Total	1,049	XXX	51,255	XXX	XXX	60,096	1,157,547	15,834	528
Merchant wholesalers	920	471,704	38,382	67,952	14.4	38,629	734,778	10,054	508
Other operating types	129	464,778	12,873	44,907	9.7	21,467	422,769	5,780	20
RENSSELAER COUNTY									
Total	133	XXX	7,394	XXX	XXX	4,728	92,146	1,582	67
Merchant wholesalers	103	40,400	5,032	5,484	13.6	2,978	57,522	1,088	64
Other operating types	30	35,901	2,362	1,952	5.4	1,750	34,624	494	3
RICHMOND COUNTY									
Total	99	XXX	1,593	XXX	XXX	2,310	45,707	744	68
Merchant wholesalers	88	16,948	1,446	2,773	16.4	1,513	31,128	544	64
Other operating types	11	24,930	147	615	2.5	797	14,579	200	4
ST. LAWRENCE COUNTY									
Total	67	XXX	2,503	XXX	XXX	1,390	24,198	522	20
Merchant wholesalers	38	15,182	1,784	1,529	10.1	912	15,416	309	13
Other operating types	29	12,124	719	836	6.9	478	8,782	213	7
SCHENECTADY COUNTY									
Total	110	XXX	3,214	XXX	XXX	2,944	53,350	941	43
Merchant wholesalers	82	30,255	2,749	3,549	11.7	1,963	35,320	661	41
Other operating types	28	16,250	465	1,627	10.0	981	18,030	280	2
SUFFOLK COUNTY									
Total	203	XXX	3,994	XXX	XXX	4,685	89,254	1,553	109
Merchant wholesalers	132	32,460	3,070	4,845	14.9	2,425	46,571	826	84
Other operating types	71	50,333	924	4,536	9.0	2,260	42,683	727	25
SULLIVAN COUNTY									
Total	80	XXX	1,322	XXX	XXX	1,321	22,938	358	61
Merchant wholesalers	58	14,453	1,148	1,831	12.7	930	16,067	241	53
Other operating types	22	6,640	174	631	9.5	391	6,871	117	8
ULSTER COUNTY									
Total	114	XXX	3,909	XXX	XXX	2,892	61,698	1,022	75
Merchant wholesalers	86	33,701	3,443	4,238	12.6	2,326	50,964	850	69
Other operating types	28	13,274	466	841	6.3	566	10,734	172	6
WESTCHESTER COUNTY									
Total	574	XXX	18,467	XXX	XXX	20,238	397,389	5,885	336
Merchant wholesalers	471	174,931	15,005	23,724	13.6	13,426	264,517	4,057	326
Other operating types	103	140,156	3,462	10,212	7.3	6,812	132,872	1,828	10

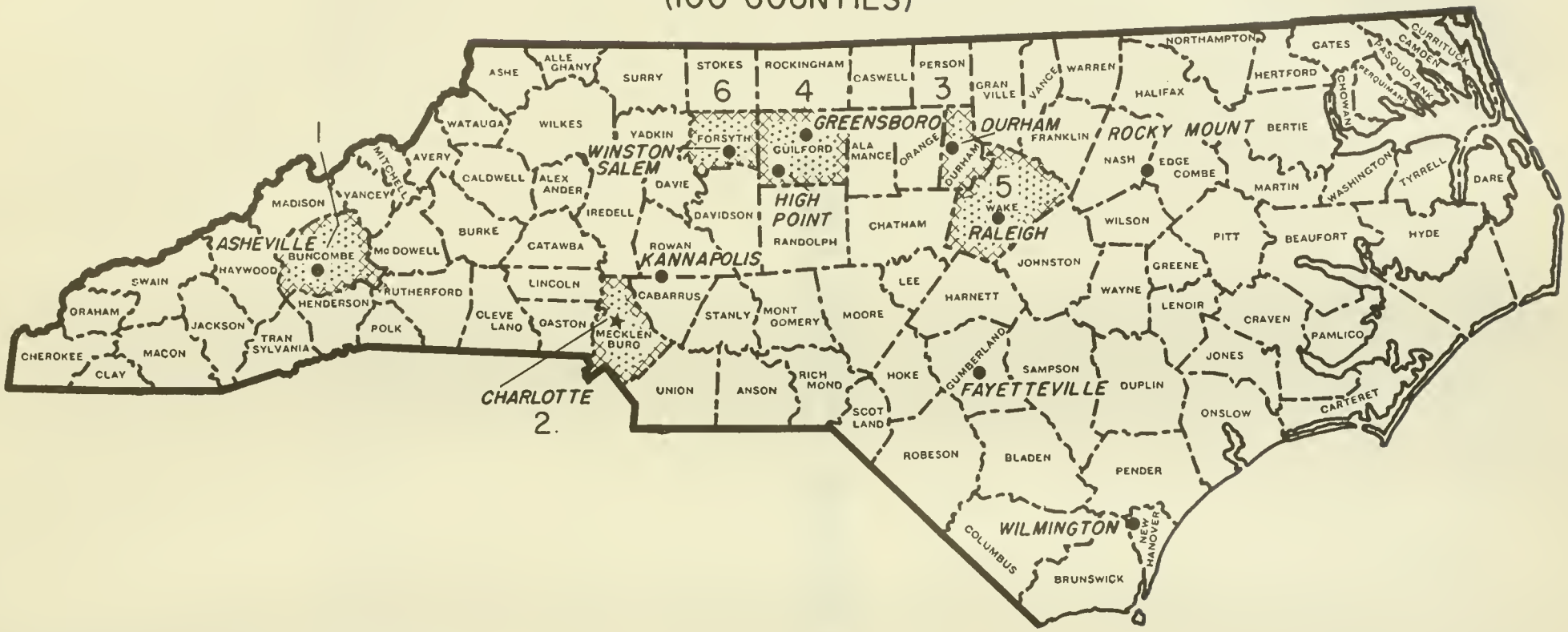
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

NORTH CAROLINA

NORTH CAROLINA
(100 COUNTIES)



STANDARD METROPOLITAN AREAS

CODE

1	ASHEVILLE
2	CHARLOTTE
3	DURHAM
4	GREENSBORO-HIGH POINT
5	RALEIGH
6	WINSTON-SALEM

LEGEND

- ● PLACES OF 25,000 TO 100,000
- ★ PLACES OF 100,000 AND OVER
- STANDARD METROPOLITAN AREAS

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	4,752	XXX	208,222	XXX	XXX	162,796	3,334,371	42,402	41,986	46,394	50,617	2,840
Type of Operation												
Merchant wholesalers	2,957	1,516,983	138,740	196,084	12.9	103,018	2,050,097	28,587	28,417	29,897	31,199	1,739
Manufacturers' sales branches, sales offices	379	999,416	25,381	62,316	6.2	28,064	561,371	6,110	6,097	6,181	6,276	...
Petroleum bulk plants, terminals and LP gas facilities	728	521,238	26,655	48,474	9.3	15,035	308,454	4,054	4,089	4,264	4,321	464
Merchandise agents, brokers	533	967,298	7,308	31,742	3.3	13,376	339,973	2,395	2,412	4,977	7,037	550
Assemblers of farm products	155	178,737	10,138	8,820	4.9	3,303	74,476	1,256	971	1,075	1,784	87
Type by Kind of Business												
Merchant wholesalers	2,957	1,516,983	138,740	196,084	12.9	103,018	2,050,097	28,587	28,417	29,897	31,199	1,739
Grocery, confectionery, meat wholesalers	509	308,473	20,226	32,213	10.4	17,069	350,041	5,652	5,779	5,977	5,948	383
General-line grocery wholesalers	157	195,141	15,053	13,940	7.1	7,965	139,281	2,438	2,436	2,427	2,436	98
Confectionery wholesalers	70	11,623	695	1,338	11.5	711	14,465	249	248	248	265	68
Fish, sea food distributors	66	12,226	554	2,858	23.4	1,400	29,080	645	749	886	779	62
Meat, meat products wholesalers	48	26,082	519	3,503	13.4	1,428	22,132	467	473	495	496	57
Specialty-line grocery wholesalers	168	63,401	3,405	10,574	16.7	5,565	145,083	1,853	1,873	1,921	1,972	98
Farm products (edible) distributors	143	81,445	2,693	10,080	12.4	5,109	103,456	1,855	1,844	1,757	1,951	128
Poultry, poultry products distributors	40	25,767	894	2,450	9.5	1,219	28,233	550	550	567	624	34
Fresh fruit, vegetable wholesalers	103	55,678	1,799	7,630	13.7	3,890	75,223	1,305	1,294	1,190	1,327	94
Beer, wine, distilled spirits wholesalers	97	32,928	1,939	4,905	14.9	2,038	37,575	536	545	564	536	59
Beer, ale distributors	89	29,513	1,671	4,442	15.1	1,859	34,324	477	490	507	478	50
Wine, distilled spirits wholesalers	8	3,415	268	463	13.6	179	3,251	59	55	57	58	9
Tobacco distributors	63	48,392	2,942	3,868	8.0	1,989	34,690	548	544	549	557	49
Drugs, chemicals, allied products wholesalers	90	50,301	5,378	6,891	13.7	3,811	68,169	917	918	916	1,001	38
General-line drug wholesalers	10	24,085	3,284	2,980	12.4	1,811	33,325	439	436	443	445	1
Specialty-line drug, toiletries wholesalers	38	6,138	753	1,082	17.6	587	11,973	187	184	177	187	25
Industrial chemicals, explosives distributors	27	18,768	1,163	2,541	13.5	1,289	19,686	254	260	256	323	3
Paint, varnish wholesalers	15	1,310	178	288	22.0	124	3,185	37	38	40	46	9
Dry goods, apparel wholesalers	101	35,756	3,440	5,079	14.2	2,380	50,312	694	672	700	817	60
Clothing, furnishings, footwear wholesalers	30	8,537	750	1,214	14.2	585	12,070	192	180	192	219	24
General-line dry goods wholesalers	4	3,794	514	637	16.8	330	6,991	98	100	99	99	...
Specialty-line dry goods wholesalers	67	23,425	2,176	3,228	13.8	1,465	31,251	404	392	409	499	36
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	61	19,493	1,730	3,120	16.0	1,426	29,302	333	338	344	392	22
Furniture (household, office) wholesalers	30	12,134	791	1,832	15.1	739	15,031	171	172	162	174	10
Home furnishings, floor coverings wholesalers	31	7,359	939	1,288	17.5	687	14,271	162	166	182	218	12
Paper, allied products wholesalers	63	35,606	4,494	6,781	19.0	4,012	73,285	894	885	904	931	30
Coarse paper and products wholesalers	36	27,174	3,444	4,746	17.5	2,775	50,143	623	609	628	648	21
Printing and fine paper distributors	6	5,219	632	975	18.7	573	10,564	118	131	132	130	1
Stationery, office supplies wholesalers	21	3,213	418	1,060	33.0	664	12,578	153	145	144	153	8
Wallpaper wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	169	211,885	17,169	8,992	4.2	4,021	100,903	1,071	870	1,795	2,618	131
Automotive wholesalers	396	98,872	15,419	22,173	22.4	13,273	256,782	3,700	3,694	3,715	3,759	223
Motor vehicle distributors	35	17,798	1,515	2,901	16.3	1,746	34,264	465	458	456	459	16
Automotive equipment, tire-tube wholesalers	361	81,074	13,904	19,272	23.8	11,527	222,518	3,235	3,236	3,259	3,300	207
Electrical, electronics, appliance distributors	117	117,864	14,141	15,343	13.0	8,245	168,762	2,006	1,985	1,965	1,964	35
Electrical apparatus, supplies distributors	55	50,544	5,521	5,703	11.3	3,328	60,399	831	834	823	796	14
Electrical appliance, radio, TV set wholesalers	40	58,988	7,473	8,109	13.7	4,028	88,758	987	946	929	940	9
Electronic parts, equipment distributors	22	8,332	1,147	1,531	18.4	889	19,605	188	205	213	228	12
Hardware, plumbing-heating goods wholesalers	101	78,689	11,923	11,032	14.0	6,133	115,402	1,423	1,428	1,450	1,477	34
Hardware wholesalers	33	31,310	5,295	4,576	14.6	2,387	45,961	532	533	533	544	17
Plumbing, heating equipment, supplies distributors	68	47,379	6,628	6,456	13.6	3,746	69,441	891	895	917	933	17
Lumber, construction materials distributors	214	111,011	5,146	16,189	14.6	7,382	152,938	2,083	2,077	2,146	2,200	119
Lumber, millwork wholesalers	116	78,521	3,189	7,435	9.5	3,500	74,753	915	882	912	957	68
Construction materials distributors	98	32,490	1,957	8,754	26.9	3,882	78,185	1,168	1,195	1,234	1,243	51
Machinery, equipment, supplies distributors	424	155,663	22,386	31,105	20.0	16,750	324,936	3,855	3,855	4,149	3,965	179
Air conditioning, comm. refrigeration equip., distrs	34	10,130	1,800	2,150	21.2	1,072	17,868	270	280	303	273	16
Commercial machines, equipment distributors	60	8,396	877	2,350	28.0	1,062	19,509	269	264	264	298	41
Construction machinery, equipment dealers	28	30,783	5,008	5,063	16.4	2,819	62,667	546	523	530	536	1
Farm-garden machinery, equipment wholesalers	25	18,471	2,905	2,288	12.4	1,195	22,142	296	288	279	282	13
Industrial machinery, equipment distributors	76	30,726	3,485	6,510	21.2	3,690	67,952	768	776	1,007	807	35
Industrial materials, supplies distributors	47	22,402	3,983	4,207	18.8	2,441	50,652	553	565	583	592	12
Professional equipment, supplies distributors	50	12,906	1,720	3,614	28.0	2,145	40,076	553	552	571	553	17
Service establishment supply houses	99	20,571	2,450	4,639	22.6	2,147	40,037	561	565	566	577	42
Transportation equipment distributors	5	1,278	158	284	22.2	179	4,033	39	42	46	47	2
Metals, metalwork (except scrap) distributors	20	12,991	1,791	2,215	17.1	1,284	25,420	281	300	320	340	10
Iron, steel and products distributors	17	12,673	1,728	2,158	17.0	1,253	24,762	269	288	310	327	9
Nonferrous metals distributors	3	318	63	57	17.9	31	658	12	12	10	13	1
Scrap, waste materials dealers	126	35,419	2,558	5,562	15.7	3,064	53,697	1,129	1,078	1,117	1,115	91
Iron, steel scrap dealers	50	7,653	652	1,799	23.5	941	18,758	365	367	364	405	42
Waste materials dealers	76	27,766	1,906	3,763	13.6	2,123	34,939	764	711	753	710	49
Other merchant wholesalers	263	82,195	5,365	10,536	12.8	5,032	104,427	1,610	1,605	1,529	1,628	148
Amusement, sporting goods distributors	17	5,678	321	580	10.2	323	6,336	88	90	87	87	10
Book, magazine, newspaper wholesalers	26	6,050	507	1,339	22.1	715	11,939	310	304	277	269	17
Coal wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	56	24,353	1,362	2,179	8.9	947	21,514	362	346	304	362	21
Jewelry wholesalers	16	2,206	470	587	26.6	367	8,506	69	67	71	78	11
Petroleum products distributors	58	13,155	313	1,865	14.2	673	12,788	208	213	211	226	37
Gift, art goods, greeting card wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	21	4,611	299	907	19.7	499	11,408	158	159	156	161	16
Miscellaneous products merchant wholesalers	64	24,811	2,014	2,843	11.5	1,362	29,553	380	392	390	405	44

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	379	999,416	25,381	62,316	6.2	28,064	561,371	6,110	6,097	6,181	6,276	...
Sales branches (with stocks)	266	496,871	25,381	44,742	9.0	22,910	467,104	5,157	5,138	5,242	5,259	...
Sales offices (without stocks)	113	502,545	...	17,574	3.5	5,154	94,267	953	959	939	1,017	...
Food and kindred products	106	144,374	4,266	15,261	10.4	7,686	151,060	2,079	2,081	2,098	2,156	...
Textile mill products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	4	2,013	187	142	7.1	92	1,673	26	25	23	25	...
Paper and allied products	6	15,662	167	978	6.2	388	7,718	73	71	75	87	...
Chemicals and allied products	43	328,233	3,057	14,230	4.3	3,473	63,877	625	630	632	633	...
Rubber products	10	40,610	2,578	3,114	7.7	1,159	26,189	238	242	246	260	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	12	23,347	1,159	1,484	6.4	987	19,666	227	206	223	236	...
Primary metal products	7	23,635	26	513	2.2	271	5,192	71	71	58	54	...
Fabricated metal products	7	5,894	84	387	6.6	256	4,465	40	52	49	42	...
Machinery (except electrical)	96	73,773	5,340	9,917	13.4	6,570	139,330	1,238	1,256	1,309	1,397	...
Electrical machinery	25	42,608	3,102	2,997	7.0	1,649	32,340	294	293	298	304	...
Transportation equipment	16	173,651	4,197	7,240	4.2	3,340	66,259	721	680	677	692	...
Instruments and related products	10	4,786	233	1,412	29.5	836	16,583	206	216	226	216	...
Other manufacturers' products*	22	41,592	990	2,294	5.5	1,135	22,689	238	241	231	237	...
Petroleum bulk plants, terminals and LP gas facilities	728	521,238	26,655	48,474	9.3	15,035	308,454	4,054	4,089	4,264	4,321	464
Gasoline, distillates, residuals	697	515,038	26,430	47,011	9.1	14,425	295,972	3,902	3,936	4,112	4,153	458
Bulk plants	663	333,470	12,060	37,661	11.3	11,695	243,074	3,331	3,349	3,517	3,550	458
Distributing terminals	34	181,568	14,370	9,350	5.1	2,730	52,898	571	587	595	603	...
Wholesale LP gas facilities	31	6,200	225	1,463	23.6	610	12,482	152	153	152	168	6
Merchandise agents, brokers	533	967,298	7,308	31,742	3.3	13,376	339,973	2,395	2,412	4,977	7,037	550
Groceries, confectionery, meats	57	82,134	6	2,141	2.6	1,210	22,770	294	300	302	337	39
Farm products (edible)	21	14,620	14	547	3.7	131	1,968	31	58	86	56	11
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	10	6,641	86	485	7.3	213	4,966	62	60	43	61	11
Apparel (including footwear)	8	5,673	2	267	4.7	92	1,798	21	20	21	20	7
Dry goods, piece goods	16	43,935	11	1,762	4.0	740	14,135	131	138	149	154	5
Furniture, home furnishings	17	33,440	105	1,692	5.1	920	32,078	200	198	211	219	25
Paper, allied products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	234	600,992	6,500	16,118	2.7	6,571	196,463	1,022	1,008	3,521	5,442	313
Cotton	24	86,346	161	505	.6	178	3,535	47	48	48	53	14
Grain	5	10,262	8	175	1.7	78	1,413	13	12	13	11	2
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	25	29,673	40	661	2.2	299	5,785	414	416	615	231	23
Tobacco (leaf)	175	461,490	6,291	14,591	3.2	5,972	184,891	536	520	2,833	5,135	270
Wool, mohair	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	8	5,444	25	318	5.8	93	2,136	21	22	21	22	7
Electrical-electronic apparatus, equip., appliances	21	12,538	35	929	7.4	304	5,814	60	59	61	62	19
Hardware, plumbing, heating goods	8	4,895	11	477	9.7	220	4,698	33	35	34	34	8
Lumber, construction materials	23	14,661	18	932	6.4	288	6,104	66	63	68	71	19
Machinery, equipment, supplies	49	32,215	246	2,456	7.6	1,206	23,676	190	196	200	196	42
Metals, metalwork (except scrap)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	56	108,378	238	3,431	3.2	1,332	22,313	254	243	248	351	39
Assemblers of farm products	155	178,737	10,138	8,820	4.9	3,303	74,476	1,256	971	1,075	1,784	87
Dairy, poultry products	6	1,907	15	226	11.9	72	1,764	24	23	27	28	3
Fresh fruits, vegetables	22	9,785	313	1,391	14.2	358	6,269	212	156	165	220	17
Farm products (raw materials)	122	166,179	9,731	7,082	4.3	2,844	65,855	1,007	778	867	1,520	62
Farm supplies	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
North Carolina, total	4,752	162,796	3,334,371	50,617	2,840	2,957	1,516,983	1,795	2,666,689
Alamance County	70	1,912	38,580	627	48	49	16,265	21	18,379
Burlington	50	1,451	29,457	450	37	40	14,024	10	13,231
Graham	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	7	(D)	8	(D)
Alexander County	11	98	1,777	53	7	5	848	6	1,043
Alleghany County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Anson County	16	369	8,013	103	4	10	3,192	6	2,533
Ashe County	11	448	7,604	146	10	4	1,592	7	5,608
Avery County	3	10	(Z)	7	1	...	...	3	468
Beaufort County	50	1,388	28,206	544	39	29	15,123	21	21,653
Washington	33	1,026	21,633	414	22	23	12,357	10	9,818
Remainder of County	17	362	6,573	130	17	6	2,766	11	11,835
Bertie County	15	158	4,773	110	18	5	1,364	10	3,202
Bladen County	20	410	9,436	223	13	6	3,097	14	9,481
Brunswick County	3	106	2,553	29	1	3	1,940	...	...
Buncombe County	165	6,990	138,449	2,302	86	134	64,348	51	52,325
Asheville	154	5,747	113,807	1,863	67	110	56,496	44	41,533
Remainder of County	31	1,243	24,642	439	19	24	7,852	7	10,793
Burke County	7	432	9,294	148	17	19	6,313	8	2,580
Morganton	20	(D)	(D)	(D)	(D)	14	(D)	6	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Cabarrus County	44	1,013	19,323	322	28	30	8,195	14	15,844
Concord	22	(D)	(D)	(D)	(D)	15	(D)	7	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	15	(D)	7	(D)
Caldwell County	27	1,395	41,084	336	26	20	9,397	7	26,531
Lenoir	16	(D)	(D)	(D)	(D)	13	(D)	3	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Camden County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Carteret County	45	747	16,874	317	39	36	6,140	9	15,470
Morehead City	12	240	4,595	71	12	7	2,132	5	14,421
Remainder of County	33	507	12,279	246	27	29	4,008	4	1,049
Caswell County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Catawba County	88	2,767	57,641	858	49	68	32,153	20	9,967
Hickory	59	2,011	42,102	621	37	50	25,929	9	5,316
Newton	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Remainder of County	21	(D)	(D)	(D)	(D)	12	(D)	9	(D)
Chatham County	15	160	4,063	56	16	10	4,278	5	2,315
Cherokee County	17	176	4,034	70	13	11	3,737	6	2,449
Chowan County	14	334	10,069	266	6	5	2,402	9	9,234
Clay County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Cleveland County	45	1,264	24,435	418	39	33	20,160	12	13,412
Kings Mountain	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Shelby	32	1,064	20,679	340	24	25	14,033	7	7,835
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Columbus County	59	1,189	26,177	533	56	27	15,688	32	42,565
Craven County	57	1,428	23,470	448	34	41	16,491	16	8,274
New Bern	41	936	18,010	275	25	29	8,746	12	6,975
Remainder of County	16	490	5,460	173	9	12	7,745	4	1,299
Cumberland County	91	2,734	56,701	959	55	73	26,959	18	21,336
Fayetteville	75	2,439	49,496	844	48	61	24,599	14	11,769
Remainder of County	16	295	7,205	115	7	12	2,361	4	9,567
Currituck County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Dare County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Davidson County	38	729	14,469	214	30	24	6,250	14	10,934
Lexington	16	245	4,740	80	14	13	2,294	3	2,360
Thomasville	9	223	4,565	53	7	5	1,732	4	5,101
Remainder of County	13	261	5,164	81	9	6	2,224	7	3,477
Davie County	9	74	1,538	31	9	5	806	4	1,142
Duplin County	33	520	11,590	353	29	12	13,601	21	13,724
Durham County	129	3,983	77,105	1,275	78	98	33,022	31	43,093
Durham	108	3,433	66,649	1,097	66	83	30,739	25	38,968
Remainder of County	21	550	10,456	178	12	15	2,283	6	4,125

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Edgecombe County	68	1,632	35,839	679	32	37	16,650	31	29,178
Rocky Mount (part)[1]	37	1,175	25,733	417	15	24	9,704	13	13,667
Tarboro	17	243	6,160	186	12	9	5,096	8	7,638
Remainder of County	14	214	3,946	76	5	4	1,850	10	7,873
Forsyth County	191	7,771	167,512	2,401	125	139	63,640	52	78,617
Winston-Salem	177	(D)	(D)	(D)	(D)	126	(D)	51	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Franklin County	15	241	3,956	100	16	7	933	8	5,254
Gaston County	114	3,430	62,008	943	70	79	88,020	35	82,118
Belmont	10	319	5,894	76	8	7	1,648	3	16,852
Gastonia	82	2,850	51,691	773	44	57	83,265	25	60,926
Remainder of County	22	261	4,423	94	18	15	3,107	7	4,340
Gates County	4	26	519	12	2	...	...	4	1,730
Graham County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Granville County	14	339	8,171	225	18	7	2,945	7	16,520
Oxford	10	(D)	(D)	(D)	(D)	3	(D)	7	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	4	(D)	...	...
Greene County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Guilford County	441	20,742	407,769	4,785	187	269	154,483	172	266,317
Greensboro	277	14,826	292,972	3,348	101	167	116,233	110	156,704
High Point	124	4,139	82,562	1,038	70	84	32,475	40	47,047
Remainder of County	40	1,777	32,235	399	16	18	5,775	22	62,566
Halifax County	62	925	21,789	463	34	41	12,290	21	9,489
Roanoke Rapids	21	385	7,740	127	8	17	4,615	4	1,699
Remainder of County	41	540	14,049	336	26	24	7,675	17	7,790
Harnett County	43	541	10,956	206	32	28	8,368	15	6,708
Dunn	33	445	9,265	176	29	23	6,984	10	5,566
Remainder of County	10	96	1,691	30	3	5	1,384	5	1,142
Haywood County	26	414	10,461	163	13	15	4,447	11	2,389
Waynesville	13	230	6,401	99	5	8	3,666	5	867
Remainder of County	13	184	4,060	64	8	7	781	6	1,522
Henderson County	33	739	16,376	284	23	21	7,514	12	5,490
Hendersonville	28	(D)	(D)	(D)	(D)	19	(D)	9	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Hertford County	25	884	18,238	346	24	14	10,677	11	10,814
Hoke County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Hyde County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Iredell County	55	924	22,166	323	42	39	11,704	16	10,372
Mooresville	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Statesville	35	646	13,472	196	21	24	6,892	11	7,932
Remainder of County	16	(D)	(D)	(D)	(D)	12	(D)	4	(D)
Jackson County	7	91	2,108	34	3	4	263	3	1,789
Johnston County	54	921	20,417	428	42	27	8,594	27	33,357
Smithfield	23	432	10,859	234	19	13	3,255	10	19,828
Remainder of County	31	489	9,558	194	23	14	5,339	17	13,529
Jones County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Lee County	34	781	15,292	273	26	19	10,189	15	8,409
Sanford	31	(D)	(D)	(D)	(D)	18	(D)	13	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Lenoir County	74	2,093	39,526	1,032	64	37	19,609	37	58,473
Kinston	56	1,719	32,838	841	42	30	16,036	26	43,486
Remainder of County	18	374	6,688	191	22	7	3,573	11	14,987
Lincoln County	19	336	5,612	98	14	14	7,365	5	7,017
Lincolnton	11	(D)	(D)	(D)	(D)	10	(D)	1	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	4	(D)	4	(D)
McDowell County	14	271	6,985	91	10	8	4,390	6	2,157
Macon County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Madison County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Martin County	23	480	11,802	278	23	7	3,854	16	17,140
Mecklenburg County	751	44,875	883,027	10,482	242	452	327,629	299	1,000,004
Charlotte	690	41,655	816,591	9,699	219	407	306,256	283	951,143
Remainder of County	61	3,220	66,436	783	23	45	21,373	16	48,861
Mitchell County	9	244	4,456	63	5	6	2,314	3	2,203
Montgomery County	15	166	3,013	60	15	8	1,701	7	5,820
Moore County	26	410	8,614	147	20	12	5,634	14	7,556

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] Rocky Mount is in Edgecombe and Nash counties.

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Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Nash County	76	1,949	43,478	899	37	44	16,667	32	40,907
Rocky Mount (part)[1]	56	1,704	38,073	784	20	33	14,563	23	36,093
Remainder of County	20	245	5,405	115	17	11	2,104	9	4,814
New Hanover County	133	5,189	109,468	1,502	80	98	37,437	35	91,047
Wilmington	108	3,959	83,038	1,179	63	86	32,156	22	53,419
Remainder of County	25	1,230	26,430	323	17	12	5,281	13	37,628
Northampton County	12	190	3,899	61	4	4	2,689	8	3,807
Onslow County	29	590	11,555	179	21	15	4,117	14	5,045
Orange County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Chapel Hill	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Pamlico County	15	(D)	(D)	(D)	(D)	13	(D)	2	(D)
Pasquotank County	52	1,148	20,445	396	32	34	11,306	18	10,911
Elizabeth City	38	825	15,819	294	23	28	7,632	10	6,884
Remainder of County	14	323	4,626	102	9	6	3,674	8	4,027
Pender County	8	140	2,525	64	5	4	1,350	4	1,486
Perquimans County	10	116	2,694	51	6	6	1,445	4	1,437
Person County	22	305	8,827	226	14	11	4,473	11	5,680
Pitt County	82	3,013	76,480	1,495	70	44	29,174	38	58,715
Greenville	56	1,869	43,198	795	44	34	25,706	22	32,210
Remainder of County	26	1,144	33,282	700	26	10	3,468	16	26,505
Polk County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Randolph County	35	522	11,192	199	25	20	4,725	15	6,176
Asheboro	12	236	5,028	85	5	9	2,907	3	1,016
Remainder of County	23	286	6,164	114	20	11	1,818	12	5,160
Richmond County	27	349	6,564	133	21	17	3,773	10	4,915
Hamlet	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	23	(D)	(D)	(D)	(D)	14	(D)	9	(D)
Robeson County	74	1,422	30,138	563	47	31	11,400	43	52,559
Lumberton	38	781	19,924	331	20	20	5,448	18	21,403
Remainder of County	36	641	10,214	232	27	11	5,952	25	31,156
Rockingham County	57	876	21,470	439	52	29	7,749	28	20,495
Reidsville	18	352	8,806	179	17	10	2,561	8	7,501
Remainder of County	39	524	12,664	260	35	19	5,188	20	12,994
Rowan County	83	2,399	46,773	705	44	54	25,316	29	31,146
Salisbury	58	1,697	31,906	505	31	39	18,497	19	26,699
Remainder of County	25	702	14,867	200	13	15	6,819	10	4,447
Rutherford County	29	454	10,912	143	17	20	3,621	9	4,446
Sampson County	29	285	5,522	110	22	12	5,961	17	7,759
Clinton	19	198	3,776	74	15	8	5,679	11	6,047
Remainder of County	10	87	1,746	36	7	4	282	6	1,712
Scotland County	24	985	24,523	354	5	15	11,336	9	4,727
Laurinburg	17	762	19,946	293	5	12	8,252	5	3,359
Remainder of County	7	223	4,577	61	...	3	3,084	4	1,368
Stanly County	25	414	8,482	163	20	14	4,149	11	4,021
Albemarle	20	(D)	(D)	(D)	(D)	11	(D)	9	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Stokes County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Surry County	46	757	15,812	346	43	26	9,375	20	10,541
Mount Airy	22	338	7,680	194	22	17	4,591	5	2,852
Remainder of County	24	419	8,132	152	21	9	4,784	15	7,689
Swain County	6	69	1,264	27	4	3	955	3	692
Transylvania County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Tyrrell County	7	138	2,917	64	3	3	1,437	4	3,305
Union County	27	599	11,981	157	18	15	10,447	12	8,132
Monroe	18	(D)	(D)	(D)	(D)	8	(D)	10	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Vance County	37	919	20,061	441	45	20	7,761	17	18,338
Henderson	22	590	14,177	333	31	11	2,690	11	15,218
Remainder of County	15	329	5,884	108	14	9	5,071	6	3,120
Wake County	268	11,817	237,524	3,320	138	178	118,671	90	134,088
Raleigh	204	9,946	196,619	2,527	87	137	90,088	67	113,511
Remainder of County	64	1,871	40,905	793	51	41	28,583	23	20,577
Warren County	12	151	4,069	108	14	3	2,442	9	5,265
Washington County	10	223	5,240	113	7	5	2,058	5	2,523
Watauga County	10	105	2,548	54	7	4	383	6	2,259

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Rocky Mount is in Edgecombe and Nash counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Wayne County	94	2,534	48,896	902	64	63	28,608	31	23,970
Goldsboro	63	1,992	38,670	703	44	48	25,679	15	15,684
Remainder of County	31	542	10,226	199	20	15	2,929	16	8,286
Wilkes County	35	675	13,249	237	26	29	15,432	6	2,393
Wilson County	76	3,050	73,863	1,879	47	44	35,115	32	66,799
Wilson	61	2,652	65,135	1,609	40	38	33,552	23	55,928
Remainder of County	15	398	8,728	270	7	6	1,563	9	10,871
Yadkin County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Yancey County	1	(D)	(D)	(D)	(D)	1	(D)	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ASHEVILLE STANDARD METROPOLITAN AREA--Coextensive with Buncombe County, N. C.						
Wholesale trade, total	185	XXX	6,990	138,449	2,302	86
Type of Operation						
Merchant wholesalers	134	64,348	5,649	109,364	1,869	63
Manufacturers' sales branches, sales offices	17	17,078	689	13,825	184	...
Petroleum bulk plants, terminals and LP gas facilities	11	10,963	302	5,857	83	4
Merchandise agents, brokers	21	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	134	64,348	5,649	109,364	1,869	63
Grocery, confectionery, meat wholesalers	20	11,697	1,271	25,022	472	11
Farm products (edible) distributors	8	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	8	1,678	95	2,204	35	3
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	4	559	48	837	14	...
Paper, allied products wholesalers	4	2,857	311	5,809	78	...
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	14	3,617	700	12,311	189	7
Electrical, electronics, appliance distributors	7	6,061	294	6,224	84	4
Hardware, plumbing-heating goods wholesalers	4	2,160	155	2,926	44	3
Lumber, construction materials distributors	12	5,560	364	6,251	95	4
Machinery, equipment, supplies distributors	19	6,138	676	11,771	150	5
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	11	4,099	462	8,397	160	8
Other merchant wholesalers	14	3,136	219	4,256	93	7
Manufacturers' sales branches, sales offices	17	17,078	689	13,825	184	...
Petroleum bulk plants, terminals and LP gas facilities	11	10,963	302	5,857	83	4
Merchandise agents, brokers	21	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
CHARLOTTE STANDARD METROPOLITAN AREA--Coextensive with Mecklenburg County, N. C.						
Wholesale trade, total	751	XXX	44,875	883,027	10,482	242
Type of Operation						
Merchant wholesalers	452	327,629	25,480	494,903	6,338	159
Manufacturers' sales branches, sales offices	165	778,807	15,638	313,885	3,282	...
Petroleum bulk plants, terminals and LP gas facilities	25	55,800	1,222	24,625	307	4
Merchandise agents, brokers	108	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	452	327,629	25,480	494,903	6,338	159
Grocery, confectionery, meat wholesalers	27	30,811	2,047	48,713	652	9
General-line grocery wholesalers	5	18,329	774	13,746	232	...
Confectionery wholesalers	3	733	36	894	10	1
Meat, fish wholesalers	5	3,845	327	5,837	134	5
Specialty-line grocery wholesalers	14	7,904	910	28,236	276	3
Farm products (edible) distributors	9	9,267	790	15,826	267	9
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	7	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	8	3,843	247	4,737	66	...
Tobacco distributors	4	3,023	172	3,057	49	2
Drugs, chemicals, allied products wholesalers	27	20,736	1,600	27,096	339	7
General- and specialty-line drug wholesalers	8	7,699	680	13,652	172	1
Industrial chemicals, paint wholesalers	19	13,037	920	13,444	167	6
CHARLOTTE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Dry goods, apparel wholesalers	10	5,058	320	6,980	95	3
Clothing, furnishings, footwear wholesalers	4	1,023	56	1,160	13	3
General- and specialty-line dry goods wholesalers	6	4,035	264	5,820	82	...
Furniture, home furnishings wholesalers	15	3,998	382	7,169	101	1
Paper, allied products wholesalers	14	12,329	1,329	19,719	265	2
Farm products (raw materials) merchants	4	32,496	170	3,299	37	3
Automotive wholesalers	42	16,487	2,204	44,066	666	16
Electrical, electronics, appliance distributors	32	44,865	3,613	68,849	827	10
Hardware, plumbing-heating goods wholesalers	23	25,431	1,965	34,274	409	3
Hardware wholesalers	8	10,947	618	11,028	140	2
Plumbing, heating equipment, supplies distributors	15	14,484	1,347	23,246	269	1
Lumber, construction materials distributors	27	26,422	1,932	41,675	483	12
Lumber, millwork wholesalers	14	16,731	752	15,230	157	4
Construction materials distributors	13	9,691	1,180	26,445	326	8
Machinery, equipment, supplies distributors	128	50,231	5,545	108,213	1,220	37
Commercial machines, equipment distributors	17	3,026	378	6,730	96	8
Industrial machinery, equipment distributors	39	14,921	1,894	37,310	364	17
Industrial materials, supplies distributors	13	4,968	590	12,749	147	2
Professional equipment, supplies distributors	11	3,486	527	10,382	131	3
Service establishment supply houses	24	7,251	870	14,921	190	2
Other machinery, equipment, supplies distributors	24	16,579	1,286	26,121	292	5
Metals, metalwork (except scrap) distributors	11	10,984	1,063	20,638	249	6
Scrap, waste materials dealers	26	16,745	1,011	17,490	319	14
Other merchant wholesalers	45	14,903	1,090	23,102	294	25
Amusement, sporting goods distributors	5	1,003	71	1,280	26	2
Jewelry wholesalers	5	934	133	4,059	34	5
Merchant wholesalers, n.e.c.	35	12,966	886	17,763	234	18
Manufacturers' sales branches, sales offices	165	778,807	15,638	313,885	3,282	...
Sales branches (with stocks)	100	334,737	12,034	249,641	2,600	...
Sales offices (without stocks)	65	444,070	3,604	64,244	682	...
Petroleum bulk plants, terminals and LP gas facilities	25	55,800	1,222	24,625	307	4
Merchandise agents, brokers	108	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
DURHAM STANDARD METROPOLITAN AREA--Coextensive with Durham County, N. C.						
Wholesale trade, total	129	XXX	3,983	77,105	1,275	78
Type of Operation						
Merchant wholesalers	98	33,022	2,977	55,823	856	55
Manufacturers' sales branches, sales offices	7	9,668	296	5,661	80	...
Petroleum bulk plants, terminals and LP gas facilities	12	9,296	420	8,143	115	4
Merchandise agents, brokers	11	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	98	33,022	2,977	55,823	856	55
Grocery, confectionery, meat wholesalers	15	7,083	315	6,062	102	14
Farm products (edible) distributors	4	1,566	160	2,849	43	4
Beer, wine, distilled spirits wholesalers	6	1,881	159	2,941	39	3
Tobacco distributors	5	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	5	3,170	267	5,061	68	...
Dry goods, apparel wholesalers	3	396	49	913	15	3

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
DURHAM STANDARD METROPOLITAN AREA--Con						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	13	440	27	867	27	8
Automotive wholesalers	14	3,682	702	14,018	191	5
Electrical, electronics, appliance distributors	4	1,775	116	2,030	27	...
Hardware, plumbing-heating goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	5	2,136	325	5,134	81	1
Machinery, equipment, supplies distributors	13	3,042	302	5,953	84	3
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	2	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	5	423	49	972	24	3
Manufacturers' sales branches, sales offices	7	9,668	296	5,661	80	...
Petroleum bulk plants, terminals and LP gas facilities	12	9,296	420	8,143	115	4
Merchandise agents, brokers	11	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
GREENSBORO-HIGH POINT STANDARD METROPOLITAN AREA--Coextensive with Guilford County, N. C.						
Wholesale trade, total	441	XXX	20,742	407,760	4,785	187
Type of Operation						
Merchant wholesalers	269	154,483	12,771	248,282	2,973	117
Manufacturers' sales branches, sales offices	69	78,695	5,166	106,817	1,173	...
Petroleum bulk plants, terminals and LP gas facilities	28	68,390	1,253	23,017	301	5
Merchandise agents, brokers	70	115,584	1,464	27,803	314	64
Assemblers of farm products	5	3,648	88	1,850	24	1
Type by Kind of Business						
Merchant wholesalers	269	154,483	12,771	248,282	2,973	117
Grocery, confectionery, meat wholesalers	16	12,195	650	13,569	223	8
General-line grocery wholesalers	6	9,759	344	6,071	101	2
Confectionery wholesalers	3	407	28	602	9	4
Meat, fish wholesalers	3	941	100	1,764	34	2
Specialty-line grocery wholesalers	4	1,088	178	5,132	79	...
Farm products (edible) distributors	6	5,344	533	8,352	130	4
Poultry, poultry products distributors	...	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	6	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	8	3,654	303	6,179	69	3
Tobacco distributors	5	3,093	188	3,509	40	6
Drugs, chemicals, allied products wholesalers	12	7,294	544	9,473	118	6
General- and specialty-line drug wholesalers	3	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	9	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	12	4,987	386	7,660	114	3
Clothing, furnishings, footwear wholesalers	2	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	10	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	15	6,106	344	6,877	93	9
Paper, allied products wholesalers	10	7,377	978	20,041	219	11
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	26	17,165	1,753	31,467	376	9
Electrical, electronics, appliance distributors	15	12,459	794	13,966	185	2
Hardware, plumbing-heating goods wholesalers	15	11,200	988	17,981	206	5
Hardware wholesalers	3	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	12	(D)	(D)	(D)	(D)	(D)
GREENSBORO-HIGH POINT METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Lumber, construction materials distributors	28	27,589	1,535	29,224	340	3
Lumber, millwork wholesalers	16	23,579	1,038	19,864	189	2
Construction materials distributors	12	4,010	497	9,360	151	1
Machinery, equipment, supplies distributors	69	25,299	2,796	60,102	591	27
Commercial machines, equipment distributors	8	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment distributors	9	4,933	475	8,537	83	5
Industrial materials, supplies distributors	9	5,985	563	12,182	115	1
Professional equipment, supplies distributors	9	1,388	290	4,438	67	2
Service establishment supply houses	25	4,730	453	8,684	132	13
Other machinery, equipment, supplies distributors	9	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	10	1,845	260	4,929	95	8
Other merchant wholesalers	18	7,728	651	13,575	155	9
Amusement, sporting goods distributors	4	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	2	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	12	3,475	313	6,667	94	6
Manufacturers' sales branches, sales offices	69	78,695	5,166	106,817	1,173	...
Sales branches (with stocks)	52	57,831	4,597	95,485	1,077	...
Sales offices (without stocks)	17	20,864	569	11,332	96	...
Petroleum bulk plants, terminals and LP gas facilities	28	68,390	1,253	23,017	301	5
Merchandise agents, brokers	70	115,584	1,464	27,803	314	64
Assemblers of farm products	5	3,648	88	1,850	24	1
RALEIGH STANDARD METROPOLITAN AREA--Coextensive with Wake County, N. C.						
Wholesale trade, total	268	XXX	11,817	237,524	3,320	138
Type of Operation						
Merchant wholesalers	178	118,671	8,625	169,012	2,419	103
Manufacturers' sales branches, sales offices	39	32,738	1,779	36,365	387	...
Petroleum bulk plants, terminals and LP gas facilities	25	14,995	643	12,725	184	14
Merchandise agents, brokers	23	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	178	118,671	8,625	169,012	2,419	103
Grocery, confectionery, meat wholesalers	17	8,721	362	7,100	127	11
Farm products (edible) distributors	15	8,210	485	10,243	214	16
Beer, wine, distilled spirits wholesalers	8	3,461	218	3,933	61	7
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	3	658	60	1,218	20	5
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	7	4,289	478	9,627	103	1
Farm products (raw materials) merchants	9	13,557	260	5,493	223	8
Automotive wholesalers	19	6,063	940	18,091	241	10
Electrical, electronics, appliance distributors	12	24,496	1,611	38,342	350	1
Hardware, plumbing-heating goods wholesalers	6	5,376	540	9,135	144	2
Lumber, construction materials distributors	11	2,542	221	4,191	71	5
Machinery, equipment, supplies distributors	44	24,039	2,594	45,747	595	18
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	8	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	13	8,518	336	6,270	91	8
Manufacturers' sales branches, sales offices	39	32,738	1,779	36,365	387	...
Petroleum bulk plants, terminals and LP gas facilities	25	14,995	643	12,725	184	14

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
RALEIGH STANDARD METROPOLITAN AREA--Con.						
Type by Kiod of Busioess—Coo.						
Merchandise ageots, brokers	23	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
WINSTON-SALEM STANDARD METROPOLITAN AREA--Coextensive with Forsyth County, N. C.						
Wholesale trade, total	191	XXX	7,771	167,512	2,401	125
Type of Operatioo						
Merchaot wholesalers	139	63,640	5,039	108,886	1,460	95
Maoufacturers' sales braoches, sales offices	14	19,802	1,408	27,125	331	...
Petroleum bulk plaots, termioals and LP gas facilities	11	13,267	582	12,161	175	9
Merchaodise ageots, brokers	27	45,548	742	19,340	435	21
Assemblers of farm products	...	...	...	...	...	...
Type by Kiod of Busioess						
Merchaot wholesalers	139	63,640	5,039	108,886	1,460	95
Grocery, confectionery, meat wholesalers	19	10,475	687	19,913	237	17
Farm products (edible) distributors	12	6,447	425	7,708	169	11
Beer, wine, distilled spirits wholesalers	7	2,136	128	2,390	38	7
Tobacco distributors	3	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	1,416	155	2,426	42	1

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WINSTON-SALEM STANDARD METROPOLITAN AREA--Con.						
Type by Kiod of Business—Coo.						
Merchaot wholesalers—Con.						
Dry goods, apparel wholesalers	7	2,358	122	2,558	39	5
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	7	2,828	340	6,517	85	1
Farm products (raw materials) merchants	7	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	18	7,916	760	14,950	191	17
Electrical, electronics, appliance distributors	8	7,451	482	12,571	125	3
Hardware, plumbing-heating goods wholesalers	7	8,458	609	14,942	167	3
Lumber, construction materials distributors	6	2,365	230	4,252	53	6
Machinery, equipment, supplies distributors	19	3,011	382	7,790	110	9
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	3	892	156	2,762	45	1
Other merchant wholesalers	9	2,463	243	4,583	73	8
Maoufacturers' sales braoches, sales offices	14	19,802	1,408	27,125	331	...
Petroleum bulk plaots, termioals and LP gas facilities	11	13,267	582	12,161	175	9
Merchandise ageots, brokers	27	45,548	742	19,340	435	21
Assemblers of farm products	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. o.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BUNCOMBE COUNTY (See Asheville Standard Metropolitan Area, Table 103.)						
DURHAM COUNTY (See Durham Standard Metropolitan Area, Table 103.)						
FORSYTH COUNTY (See Winston-Salem Standard Metropolitan Area, Table 103.)						
GASTON COUNTY						
Wholesale trade, total	114	XXX	3,430	62,008	943	70
Type of Operation						
Merchant wholesalers	70	88,020	2,621	49,527	754	49
Manufacturers' sales branches, sales offices	2	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	10	6,390	204	3,927	61	8
Merchandise agents, brokers	19	58,452	394	5,108	67	8
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
GUILFORD COUNTY (See Greensboro-High-Point Standard Metropolitan Area, Table 103.)						
MECKLENBURG COUNTY (See Charlotte Standard Metropolitan Area, Table 103.)						
NEW HANOVER COUNTY						
Wholesale trade, total	133	XXX	5,189	109,468	1,502	80
Type of Operation						
Merchant wholesalers	98	37,437	2,926	56,986	920	68
Manufacturers' sales branches, sales offices	11	13,311	724	13,346	175	...
Petroleum bulk plants, terminals and LP gas facilities	16	70,711	1,460	37,847	387	7
Merchandise agents, brokers	6	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
WAKE COUNTY (See Raleigh Standard Metropolitan Area, Table 103.)						

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	3,690	xxx	190,449	xxx	xxx	102,530	2,125,818	41,037	2,300
Merchant wholesalers	1,984	1,022,714	93,255	116,662	11.4	63,785	1,196,157	23,460	1,166
Manufacturers' sales branches, sales offices	356	726,817	19,449	42,056	5.8	18,798	378,597	5,443	9
Petroleum bulk plants, terminals and LP gas facilities	649	274,697	17,046	22,532	8.2	8,452	169,350	3,304	472
Merchandise agents, brokers	487	809,181	696	24,181	3.0	8,801	317,195	6,679	469
Assemblers of farm products	214	222,415	60,003	6,957	3.1	2,694	64,519	2,151	184
STANDARD METROPOLITAN AREAS									
ASHEVILLE									
Total	161	xxx	6,071	xxx	xxx	4,356	83,470	1,536	86
Merchant wholesalers	125	46,042	4,447	6,119	13.3	3,591	68,010	1,247	66
Manufacturers' sales branches, sales offices	10	7,260	281	541	7.5	322	6,411	105	...
Petroleum bulk plants, terminals and LP gas facilities	10	6,731	1,299	1,477	21.9	231	4,795	90	6
Merchandise agents, brokers	11	8,117	2	281	3.5	103	2,303	50	10
Assemblers of farm products	5	5,399	42	258	4.8	109	1,951	44	4
CHARLOTTE									
Total	567	xxx	41,602	xxx	xxx	28,691	553,821	8,203	169
Merchant wholesalers	304	280,151	23,499	29,527	10.5	16,289	304,632	4,718	94
Manufacturers' sales branches, sales offices	150	537,619	12,991	26,332	4.9	10,246	207,175	2,906	2
Petroleum bulk plants, terminals and LP gas facilities	21	24,359	4,915	3,089	12.7	770	15,242	260	11
Merchandise agents, brokers	86	136,666	116	4,092	3.0	1,359	26,192	304	59
Assemblers of farm products	6	2,348	81	52	2.2	27	580	15	3
DURHAM									
Total	100	xxx	3,348	xxx	xxx	3,233	69,968	1,375	55
Merchant wholesalers	60	30,330	2,445	4,169	13.7	2,418	43,849	891	31
Manufacturers' sales branches, sales offices	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	13	7,882	542	1,119	14.2	244	4,734	88	7
Merchandise agents, brokers	17	24,620	8	807	3.3	298	16,083	254	17
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GREENSBORO-HIGH POINT									
Total	343	xxx	14,571	xxx	xxx	12,847	239,664	3,686	157
Merchant wholesalers	193	113,198	10,623	14,722	13.0	7,882	141,504	2,323	102
Manufacturers' sales branches, sales offices	74	75,833	2,810	6,884	9.1	3,618	73,307	973	...
Petroleum bulk plants, terminals and LP gas facilities	23	22,282	902	954	4.3	643	12,496	209	10
Merchandise agents, brokers	53	124,977	236	2,712	2.2	704	12,357	181	45
Assemblers of farm products	...	...	...	...	...	...	...	...	...
RALEIGH									
Total	226	xxx	64,037	xxx	xxx	8,533	171,376	3,299	108
Merchant wholesalers	151	86,841	9,400	11,707	13.5	6,185	112,532	2,159	70
Manufacturers' sales branches, sales offices	26	17,256	668	2,352	13.6	1,318	26,856	396	3
Petroleum bulk plants, terminals and LP gas facilities	25	10,552	128	525	5.0	387	7,769	142	22
Merchandise agents, brokers	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WINSTON-SALEM									
Total	173	xxx	6,543	xxx	xxx	5,890	132,348	2,505	136
Merchant wholesalers	117	56,993	5,710	7,150	12.5	4,004	77,093	1,449	82
Manufacturers' sales branches, sales offices	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	14	10,401	245	919	8.8	453	9,544	215	16
Merchandise agents, brokers	26	49,285	41	1,613	3.3	634	30,176	616	38
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BUNCOMBE COUNTY (See Asheville Standard Metropolitan Area)									
DURHAM COUNTY (See Durham Standard Metropolitan Area)									
FORSYTH COUNTY (See Winston-Salem Standard Metropolitan Area)									
GASTON COUNTY									
Total	33	xxx	4,911	xxx	xxx	1,889	36,914	677	48
Merchant wholesalers	30	25,662	1,783	2,178	8.5	1,251	24,404	453	33
Other operating types	33	63,367	3,128	1,522	2.4	638	12,510	224	15
GUILFORD COUNTY (See Greensboro-High Point Standard Metropolitan Area)									
MECKLENBURG COUNTY (See Charlotte Standard Metropolitan Area)									
NEW HANOVER COUNTY									
Total	124	xxx	5,748	xxx	xxx	3,331	63,975	1,321	82
Merchant wholesalers	82	38,613	4,151	4,103	12.2	2,157	40,357	882	58
Other operating types	42	50,482	1,597	1,911	3.8	1,174	23,618	439	24
WAKE COUNTY (See Raleigh Standard Metropolitan Area)									

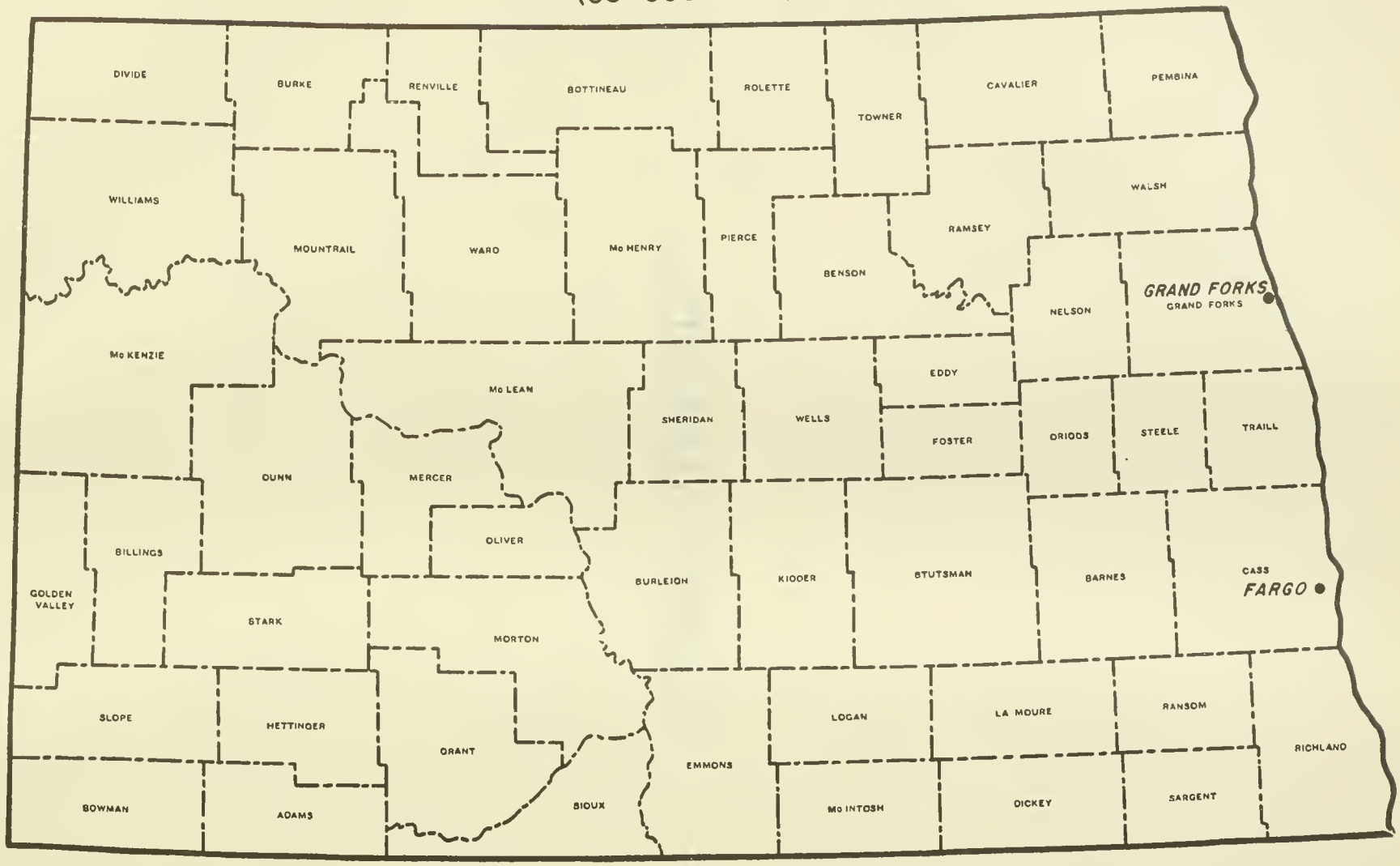
Standard Notes (D) Withheld to avoid disclosure. (NA) Not available n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

NORTH DAKOTA

NORTH DAKOTA
(53 COUNTIES)



LEGEND

● PLACES OF 25,000 TO 100,000 (1950)

★ PLACES OF 100,000 AND OVER (1950) – *NONE*

STANDARD METROPOLITAN AREAS – *NONE*

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	2,074	XXX	72,299	XXX	XXX	33,059	695,044	8,543	8,488	8,727	8,961	854
Type of Operation												
Merchant wholesalers	416	258,238	27,545	33,695	13.0	17,577	384,027	4,238	4,268	4,405	4,426	221
Manufacturers' sales branches, sales offices	66	112,467	9,772	9,457	8.4	4,571	89,330	969	967	994	999	1
Petroleum bulk plants, terminals and LP gas facilities	712	93,972	7,980	11,690	12.4	3,382	67,736	913	947	941	930	489
Merchandise agents, brokers	33	96,974	27	1,571	1.6	684	15,354	302	282	291	340	18
Assemblers of farm products	847	254,731	26,975	16,145	6.3	6,845	138,597	2,121	2,024	2,096	2,274	125
Type by Kind of Business												
Merchant wholesalers	416	258,238	27,545	33,695	13.0	17,577	384,027	4,238	4,268	4,405	4,426	221
Grocery, confectionery, meat wholesalers	45	70,414	5,132	6,183	8.8	3,351	102,374	874	880	922	908	25
General-line grocery wholesalers	19	64,977	4,825	5,359	8.2	2,985	94,305	752	756	788	762	...
Confectionery wholesalers	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	8	2,199	24	263	12.0	116	2,288	36	36	36	36	7
Specialty-line grocery wholesalers	11	1,637	163	324	19.8	147	3,741	51	52	60	72	12
Farm products (edible) distributors	13	9,191	753	1,159	12.6	590	10,083	160	157	172	169	6
Poultry, poultry products distributors	4	1,141	8	105	9.2	53	979	18	20	19	21	5
Fresh fruit, vegetable wholesalers	9	8,050	745	1,054	13.1	537	9,104	142	137	153	148	1
Beer, wine, distilled spirits wholesalers	39	22,742	2,259	2,735	12.0	1,154	22,390	260	263	269	270	32
Beer, ale distributors	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wine, distilled spirits wholesalers	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	5	2,649	142	105	4.0	49	1,085	17	17	19	18	6
Drugs, chemicals, allied products wholesalers	12	5,490	796	735	13.4	419	10,155	124	125	121	123	4
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Industrial chemicals, explosives distributors	8	633	11	159	25.1	97	1,295	17	17	17	21	1
Paint, varnish wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	3	1,601	290	313	19.6	147	3,133	45	42	44	51	...
Furniture (household, office) wholesalers	3	1,601	290	313	19.6	147	3,133	45	42	44	51	...
Home furnishings, floor coverings wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Paper, allied products wholesalers	6	1,784	338	335	18.8	188	3,599	52	51	53	52	4
Coarse paper and products wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Printing and fine paper distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	3	141	35	53	37.6	22	(Z)	9	9	11	10	3
Wallpaper wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	34	26,063	1,100	1,304	5.0	539	11,376	172	171	177	221	18
Automotive wholesalers	63	19,398	5,026	4,053	20.9	2,496	49,484	619	632	640	639	29
Motor vehicle distributors	6	1,455	217	275	18.9	136	3,068	40	39	41	42	2
Automotive equipment, tire-tube wholesalers	57	17,943	4,809	3,778	21.1	2,360	46,416	579	593	599	597	27
Electrical, electronics, appliance distributors	20	20,316	2,092	3,010	14.8	1,681	32,330	380	391	410	416	8
Electrical apparatus, supplies distributors	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical appliance, radio, TV set wholesalers	13	12,358	995	1,953	15.8	1,161	21,903	267	275	293	294	3
Electronic parts, equipment distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	10	3,940	713	704	17.9	435	8,799	84	86	90	92	7
Hardware wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	29	16,146	1,058	2,405	14.9	1,129	21,368	278	298	332	279	14
Lumber, millwork wholesalers	12	5,863	669	779	13.3	367	7,437	100	101	106	102	10
Construction materials distributors	17	10,283	389	1,626	15.8	762	13,931	178	197	226	177	4
Machinery, equipment, supplies distributors	79	37,642	4,623	6,843	18.2	3,496	66,190	677	684	687	694	26
Air conditioning, comm. refrigeration equip., distrs	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment distributors	6	1,409	201	320	22.7	158	3,511	59	59	60	60	7
Construction machinery, equipment dealers	10	7,824	1,008	1,740	22.2	945	18,167	212	214	212	209	3
Farm-garden machinery, equipment wholesalers	19	7,643	1,682	1,564	20.5	977	16,459	111	121	135	123	7
Industrial machinery, equipment distributors	17	11,128	1,236	887	8.0	320	6,754	70	70	71	69	1
Industrial materials, supplies distributors	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors	8	1,125	147	377	33.5	246	4,165	58	61	59	61	1
Service establishment supply houses	13	7,878	238	1,826	23.2	491	16,046	155	147	136	160	4
Transportation equipment distributors	...	...	...	...	...	...	...	...	...	...	...	...
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers	14	3,416	320	539	15.8	281	5,268	95	90	87	105	16
Iron, steel scrap dealers	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Waste materials dealers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	39	14,474	2,636	2,720	18.8	1,295	30,053	332	313	317	322	23
Amusement, sporting goods distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Book, magazine, newspaper wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	17	9,799	2,259	1,511	15.4	651	16,809	188	173	171	177	12
Jewelry wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum products distributors	7	1,452	189	154	10.6	89	1,761	15	16	17	17	3
Gift, art goods, greeting card wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Flower, bulb, plant wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous products merchant wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	66	112,467	9,772	9,457	8.4	4,571	89,330	969	967	994	991	1
Sales branches (with stocks)	55	103,817	9,772	8,857	8.5	4,269	84,607	934	932	948	942	1
Sales offices (without stocks)	11	8,650	...	600	6.9	302	4,723	35	35	46	49	...
Food and kindred products	17	20,260	362	1,782	8.8	755	15,317	169	171	187	181	...
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products	...	...	...	...	...	...	...	...	...	...	...	...
Chemicals and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Rubber products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Primary metal products	...	...	...	...	...	...	...	...	...	...	...	...
Fabricated metal products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	29	50,523	7,045	4,048	8.0	2,139	42,854	457	462	470	461	...
Electrical machinery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment	5	27,350	1,544	1,990	7.3	947	19,241	188	181	181	191	...
Instruments and related products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	712	93,972	7,980	11,690	12.4	3,382	67,736	913	947	941	930	489
Gasoline, distillates, residuals	702	92,844	7,882	11,419	12.3	3,256	65,041	881	915	910	896	488
Bulk plants	700	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	10	1,128	98	271	24.0	126	2,695	32	32	31	34	1
Merchandise agents, brokers	33	96,974	27	1,571	1.6	684	15,354	302	282	291	340	18
Groceries, confectionery, meats	5	7,313	...	210	2.9	128	1,956	17	17	17	19	3
Farm products (edible)	...	...	...	...	...	...	...	...	...	...	...	...
Dairy, poultry products	...	...	...	...	...	...	...	...	...	...	...	...
Fruits, vegetables	...	...	...	...	...	...	...	...	...	...	...	...
Drugs, chemicals, paints	...	...	...	...	...	...	...	...	...	...	...	...
Apparel (including footwear)	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	23	88,454	22	1,309	1.5	533	12,868	277	257	263	307	13
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	18	76,831	22	1,147	1.5	485	11,878	265	246	252	296	13
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	...	...	...	...	...	...	...	...	...	...	...	...
Electrical-electronic apparatus, equip., appliances	...	...	...	...	...	...	...	...	...	...	...	...
Hardware, plumbing, heating goods	...	...	...	...	...	...	...	...	...	...	...	...
Lumber, construction materials	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	...	...	...	...	...	...	...	...	...	...	...	...
Other merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	847	254,731	26,975	16,145	6.3	6,845	138,597	2,121	2,024	2,096	2,274	125
Dairy, poultry products	33	6,045	110	803	13.3	386	7,696	154	170	161	174	26
Fresh fruits, vegetables	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	795	243,490	26,597	14,477	5.9	6,033	119,909	1,748	1,756	1,876	1,833	91
Farm supplies	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
North Dakota, total	2,074	33,059	695,044	8,961	854	416	258,238	1,658	558,144
Adams County	25	196	4,909	81	11	5	907	20	5,473
Barnes County	52	415	7,707	110	16	6	2,745	46	9,192
Valley City	15	208	4,346	65	14	6	2,745	9	1,770
Remainder of County	37	207	3,361	45	2	...	...	37	7,422
Benson County	43	(D)	(D)	(D)	(D)	1	(D)	42	(D)
Billings County	...	(D)	(D)	(D)	(D)	...	...	...	(D)
Bottineau County	55	(D)	(D)	(D)	(D)	2	(D)	53	(D)
Bowman County	20	(D)	(D)	(D)	(D)	1	(D)	19	(D)
Burke County	24	(D)	(D)	(D)	(D)	2	(D)	22	(D)
Burleigh County	79	3,333	65,206	753	27	41	36,805	38	14,651
Bismarck	63	3,249	63,602	724	23	41	36,805	22	11,722
Remainder of County	16	84	1,604	29	4	...	...	16	2,929
Cass County	241	12,990	270,124	3,034	74	106	108,192		183,743
Fargo	155	11,772	245,383	2,727	43	101	101,980	54	101,920
Remainder of County	86	1,218	24,741	307	31	5	6,212	81	81,823
Cavalier County	48	(D)	(D)	(D)	(D)	1	(D)	47	(D)
Dickey County	24	(D)	(D)	(D)	(D)	2	(D)	22	(D)
Divide County	25	193	2,468	38	6	4	455	21	3,644
Dunn County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Eddy County	16	106	2,026	41	6	3	635	13	1,949
Emmons County	24	(D)	(D)	(D)	(D)	1	(D)	23	(D)
Foster County	20	(D)	(D)	(D)	(D)	2	(D)	18	(D)
Golden Valley County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Grand Forks County	95	2,631	60,221	692	45	40	22,620	55	23,804
Grand Forks	52	2,343	54,356	578	26	36	22,066	16	15,015
Remainder of County	43	288	5,865	114	19	4	554	39	8,789
Grant County	15	78	1,368	30	5	...	...	15	2,216
Griggs County	18	75	1,642	29	6	...	...	18	3,134
Hettinger County	28	(D)	(D)	(D)	(D)	2	(D)	26	(D)
Kidder County	21	(D)	(D)	(D)	(D)	1	(D)	20	(D)
La Moure County	39	(D)	(D)	(D)	(D)	2	(D)	37	(D)
Logan County	13	57	1,040	18	2	...	...	13	2,524
McHenry County	49	(D)	(D)	(D)	(D)	2	(D)	47	(D)
McIntosh County	24	117	2,502	51	12	5	549	19	3,426
McKenzie County	19	(D)	(D)	(D)	(D)	1	(D)	18	(D)
McLean County	47	444	8,889	121	21	3	1,576	44	9,396
Mercer County	20	114	2,082	50	9	...	...	20	4,013
Morton County	40	377	8,038	116	21	10	2,674	30	13,884
Mandan	17	198	4,572	66	12	7	1,839	10	6,522
Remainder of County	23	179	3,466	50	9	3	835	20	7,362
Mountrail County	37	(D)	(D)	(D)	(D)	2	(D)	35	(D)
Nelson County	37	(D)	(D)	(D)	(D)	1	(D)	36	(D)
Oliver County	4	7	(Z)	2	2	...	...	4	286
Pembina County	62	387	8,681	194	24	4	477	58	12,215
Pierce County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Ramsey County	66	664	15,441	191	30	19	7,463	47	9,063
Devils Lake	25	465	11,194	130	16	16	7,008	9	1,985
Remainder of County	41	199	4,247	61	14	3	455	38	7,078
Ransom County	25	107	1,926	38	17	3	558	22	3,631
Renville County	20	(D)	(D)	(D)	(D)	1	(D)	19	(D)
Richland County	62	445	8,412	155	38	11	4,215	51	8,043
Wahpeton	13	(D)	(D)	(D)	(D)	9	(D)	4	(D)
Remainder of County	49	(D)	(D)	(D)	(D)	2	(D)	47	(D)
Rolette County	29	(D)	(D)	(D)	(D)	2	(D)	27	(D)
Sargent County	28	195	4,289	62	19	...	...	28	4,438

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Sheridan County	16	60	1,073	19	7	...	...	16	1,863
Sioux County	8	16	(Z)	7	3	...	...	8	460
Slope County	...	...	...	...	...	...	...	...	...
Stark County	55	717	17,530	272	22	17	6,427	38	17,076
Dickinson	26	405	9,794	113	12	14	6,171	12	2,708
Remainder of County	29	312	7,736	159	10	3	256	26	14,368
Steele County	16	89	1,467	27	3	...	...	16	2,593
Stutsman County	62	696	15,622	225	27	12	4,565	50	9,814
Jamestown	23	(D)	(D)	(D)	(D)	11	(D)	12	(D)
Remainder of County	39	(D)	(D)	(D)	(D)	1	(D)	38	(D)
Towner County	29	(D)	(D)	(D)	(D)	1	(D)	28	(D)
Traill County	44	415	10,812	185	23	4	865	40	9,484
Walsh County	61	465	11,029	204	25	3	856	58	14,081
Ward County	108	2,649	60,720	717	47	46	30,230	62	31,415
Minot	67	2,273	53,325	607	37	42	23,731	25	25,175
Remainder of County	41	376	7,395	110	10	4	6,499	37	6,240
Wells County	43	183	3,222	53	22	3	377	40	6,765
Williams County	92	1,541	30,587	377	28	39	19,951	53	19,049
Williston	46	1,073	21,121	262	12	28	16,602	18	6,773
Remainder of County	46	468	9,466	115	16	11	3,349	35	12,276

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS

(None in the State)

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Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CASS COUNTY						
Wholesale trade, total	241	XXX	12,990	270,124	3,034	74
Type of Operation						
Merchant wholesalers	106	108,192	7,793	166,426	1,843	40
Manufacturers' sales branches, sales offices	36	78,966	3,538	69,660	785	...
Petroleum bulk plants, terminals and LP gas facilities	30	9,936	361	7,140	96	24
Merchandise agents, brokers	15	62,955	413	8,313	86	6
Assemblers of farm products	45	31,886	885	18,585	224	4
Type by Kind of Business						
Merchant wholesalers	106	108,192	7,793	166,426	1,843	40
Grocery, confectionery, meat wholesalers	12	24,123	1,012	29,446	262	9
Farm products (edible) distributors	1	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	5	7,527	378	7,745	87	...
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	6	9,395	131	3,523	65	2
Automotive wholesalers	13	5,866	926	17,834	226	6
Electrical, electronics, appliance distributors	13	15,411	1,370	25,663	316	6
Hardware, plumbing-heating goods wholesalers	4	2,410	329	9,214	62	...
Lumber, construction materials distributors	13	9,741	574	11,402	146	6
Machinery, equipment, supplies distributors	20	13,168	1,684	32,637	320	4
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	2	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	8	4,255	306	10,687	88	4

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CASS COUNTY—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	36	78,966	3,538	69,660	785	...
Petroleum bulk plants, terminals and LP gas facilities	30	9,936	361	7,140	96	24
Merchandise agents, brokers	15	62,955	413	8,313	86	6
Assemblers of farm products	45	31,886	885	18,585	224	4
WARD COUNTY						
Wholesale trade, total	108	XXX	2,649	60,720	717	47
Type of Operation						
Merchant wholesalers	46	30,230	1,761	43,971	495	28
Manufacturers' sales branches, sales offices	9	16,300	359	7,003	87	...
Petroleum bulk plants, terminals and LP gas facilities	23	5,441	315	5,540	70	14
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	20	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	2,102	xxx	73,217	xxx	xxx	24,705	486,596	8,885	842
Merchant wholesalers	298	177,702	20,003	22,698	12.8	12,472	247,658	4,248	149
Manufacturers' sales branches, sales offices	45	76,144	5,703	5,293	7.0	2,980	58,233	886	2
Petroleum bulk plants, termioals and LP gas facilities	657	69,686	6,265	8,202	11.8	2,134	41,583	787	548
Merchandise ageots, brokers	34	112,685	45	1,235	1.1	559	11,801	223	17
Assemblers of farm products	1,068	490,558	41,201	15,412	3.1	6,560	127,321	2,741	126
STANDARD METROPOLITAN AREAS									
(None in the State)									
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
CASS COUNTY									
Total	237	xxx	18,814	xxx	xxx	9,827	193,498	3,068	74
Merchant wholesalers	103	84,505	9,927	10,834	12.8	6,133	120,821	1,933	31
Other operating types	134	208,059	8,887	6,838	3.3	3,694	72,677	1,135	43
WARD COUNTY									
Total	95	xxx	6,458	xxx	xxx	2,108	43,327	761	43
Merchant wholesalers	30	21,489	2,376	2,281	10.6	1,249	26,595	473	22
Other operating types	65	43,923	4,082	2,253	5.1	859	16,732	288	21

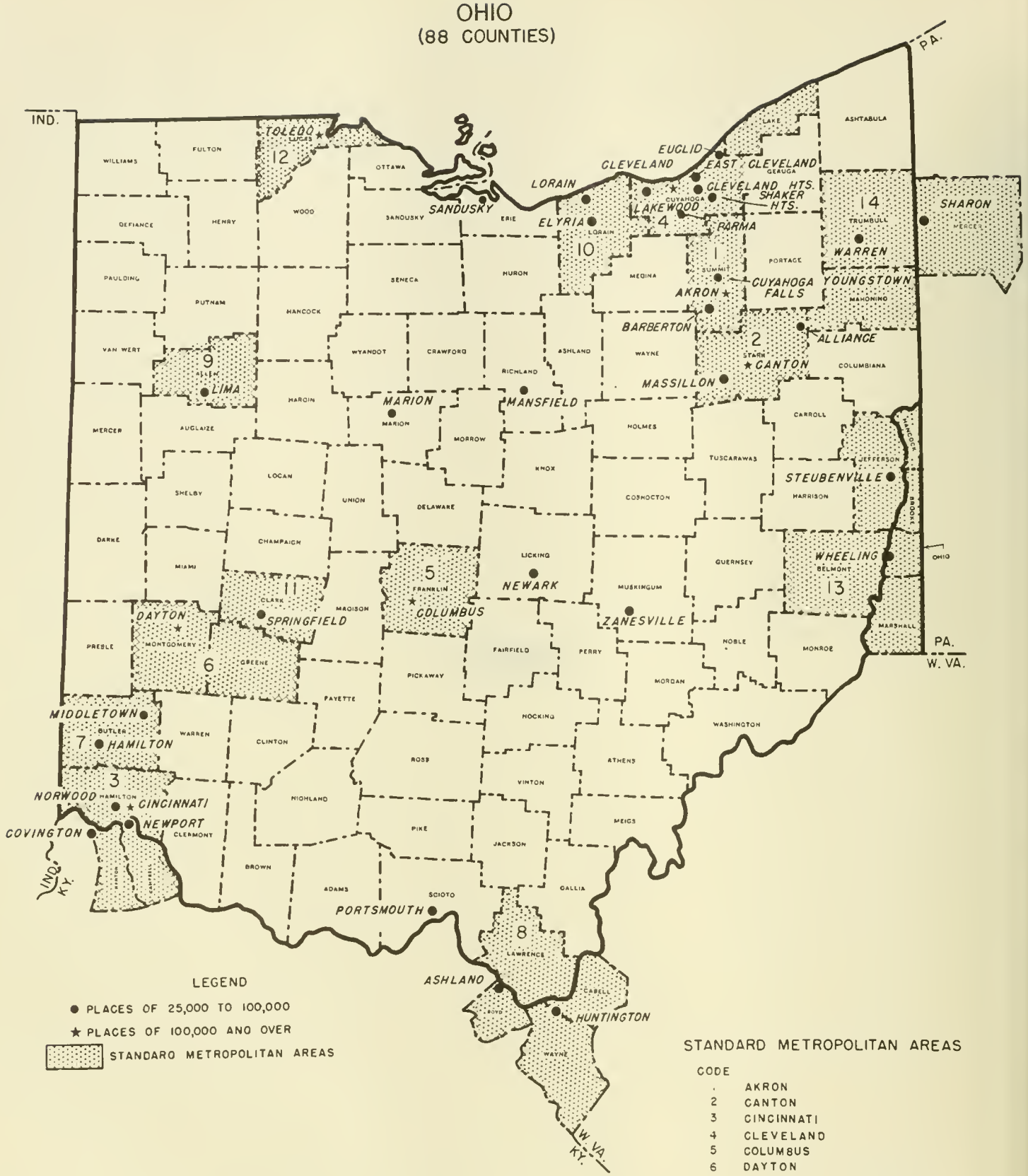
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

OHIO

OHIO
(88 COUNTIES)



STANDARD METROPOLITAN AREAS

CODE	
.	AKRON
2	CANTON
3	CINCINNATI
4	CLEVELAND
5	COLUMBUS
6	DAYTON
7	HAMILTON - MIDDLETOWN
8	HUNTINGTON, W. VA. - ASHLAND, KY.
9	LIMA
10	LORAIN-ELYRIA
11	SPRINGFIELD
12	TOLEDO
13	WHEELING, W. VA. - STEUBENVILLE, OHIO
14	YOUNGSTOWN

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 35-4, 35-13, 35-19.

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	($1,000)	($1,000)	($1,000)	XXX	($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Wholesale trade, total	11,973	XXX	566,274	XXX	XXX	621,405	12,163,429	132,493	133,351	134,481	135,967	6,198
Type of Operation												
Merchant wholesalers	7,833	4,607,247	397,821	702,201	15.2	384,256	7,416,482	84,216	84,976	85,644	86,702	4,600
Manufacturers' sales branches, sales offices	1,552	5,159,724	114,614	321,144	6.2	168,325	3,385,310	32,046	32,154	32,483	32,515	4
Petroleum bulk plants, terminals and LP gas facilities	921	817,270	32,210	70,928	8.7	28,451	553,833	6,611	6,513	6,664	6,618	538
Merchandise agents, brokers	1,147	1,571,312	2,360	58,717	3.7	26,102	493,145	5,533	5,534	5,581	5,751	764
Assemblers of farm products	520	470,004	19,269	29,900	6.4	14,271	314,659	4,087	4,174	4,109	4,381	292
Type by Kind of Business												
Merchant wholesalers	7,833	4,607,247	397,821	702,201	15.2	384,256	7,416,482	84,216	84,976	85,644	86,702	4,600
Grocery, confectionery, meat wholesalers	862	586,037	40,353	67,328	11.5	37,227	708,575	8,554	8,680	8,741	9,058	549
General-line grocery wholesalers	134	331,709	26,044	28,729	8.7	17,268	308,753	3,803	3,799	3,813	3,823	45
Confectionery wholesalers	125	24,984	1,808	3,521	14.1	1,786	37,907	528	522	552	607	114
Fish, sea food distributors	38	15,381	1,688	2,946	19.2	1,709	36,206	396	466	440	446	30
Meat, meat products wholesalers	187	84,755	4,134	11,922	14.1	6,661	127,523	1,354	1,377	1,393	1,536	144
Specialty-line grocery wholesalers	378	129,208	6,679	20,210	15.6	9,803	198,186	2,473	2,516	2,543	2,646	216
Farm products (edible) distributors	414	203,425	4,627	23,775	11.7	11,247	206,819	2,894	2,974	2,954	3,035	485
Poultry, poultry products distributors	127	47,301	1,557	5,264	11.1	2,554	49,342	802	842	815	898	149
Fresh fruit, vegetable wholesalers	287	156,124	3,070	18,511	11.9	8,693	157,477	2,092	2,132	2,139	2,137	336
Beer, wine, distilled spirits wholesalers	278	205,376	9,793	32,574	15.9	16,839	322,043	3,415	3,548	3,671	3,537	189
Beer, ale distributors	213	141,711	5,388	25,693	18.1	13,452	255,340	2,854	3,000	3,134	2,981	155
Wine, distilled spirits wholesalers	65	63,665	4,405	6,881	10.8	3,387	66,703	561	548	537	556	34
Tobacco distributors	150	188,888	7,813	12,654	6.7	7,017	132,936	1,929	1,715	1,728	1,732	109
Drugs, chemicals, allied products wholesalers	284	133,259	15,602	26,118	20.0	14,715	289,039	3,489	3,565	3,567	3,673	119
General-line drug wholesalers	19	71,423	10,376	9,396	13.1	6,142	116,657	1,517	1,500	1,510	1,490	...
Specialty-line drug, toiletries wholesalers	108	19,203	1,697	4,451	23.2	2,035	41,207	578	567	566	596	71
Industrial chemicals, explosives distributors	82	24,845	1,689	6,040	24.3	3,195	69,789	688	717	685	725	29
Paint, varnish wholesalers	75	17,788	1,840	6,231	35.0	3,343	61,386	706	791	806	862	19
Dry goods, apparel wholesalers	190	99,164	9,536	15,422	15.6	7,700	137,640	1,813	1,809	1,813	1,798	138
Clothing, furnishings, footwear wholesalers	114	57,498	4,917	7,934	13.8	3,857	67,159	908	909	924	913	98
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	70	37,108	4,174	6,653	17.9	3,377	61,920	821	815	804	800	39
Piece goods converters	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	201	80,292	9,415	15,737	19.6	8,400	163,213	1,597	1,622	1,640	1,658	94
Furniture (household, office) wholesalers	80	23,059	2,180	5,476	23.7	2,912	52,743	554	558	578	588	46
Home furnishings, floor coverings wholesalers	121	57,233	7,235	10,261	17.9	5,488	110,470	1,043	1,064	1,062	1,070	48
Paper, allied products wholesalers	231	166,673	14,566	26,260	15.8	15,613	293,488	3,171	3,171	3,236	3,250	118
Coarse paper and products wholesalers	109	68,748	6,049	10,550	15.3	6,294	121,980	1,252	1,253	1,271	1,276	54
Printing and fine paper distributors	37	84,885	7,013	11,924	14.0	7,227	128,300	1,444	1,436	1,454	1,452	4
Stationery, office supplies wholesalers	75	11,600	1,278	3,291	28.4	1,870	38,412	413	417	446	470	59
Wallpaper wholesalers	10	1,440	226	495	34.4	222	4,796	62	65	65	52	1
Farm products (raw materials) merchants	105	220,204	7,022	7,005	3.2	3,292	65,085	817	840	874	888	73
Automotive wholesalers	859	220,375	28,587	54,927	24.9	31,935	624,123	7,553	7,604	7,782	7,752	545
Motor vehicle distributors	115	43,127	2,081	7,718	17.9	4,414	83,192	995	1,013	1,064	1,026	61
Automotive equipment, tire-tube wholesalers	744	177,248	26,506	47,209	26.6	27,521	540,931	6,558	6,591	6,718	6,726	484
Electrical, electronics, appliance distributors	353	383,067	42,123	56,520	14.8	32,263	633,614	6,631	6,527	6,479	6,647	129
Electrical apparatus, supplies distributors	162	191,073	21,677	27,431	14.4	16,576	321,573	3,578	3,540	3,473	3,547	58
Electrical appliance, radio, TV set wholesalers	95	155,518	15,160	21,149	13.6	11,249	228,933	2,121	2,077	2,105	2,158	13
Electronic parts, equipment distributors	96	36,476	5,286	7,940	21.8	4,438	83,108	932	910	901	942	58
Hardware, plumbing-heating goods wholesalers	315	231,679	37,658	39,327	17.0	23,589	448,341	5,193	5,184	5,194	5,264	122
Hardware wholesalers	79	111,466	21,626	19,449	17.4	12,423	226,691	3,008	2,952	2,930	2,937	30
Plumbing, heating equipment, supplies distributors	236	120,213	16,032	19,878	16.5	11,166	221,650	2,185	2,232	2,264	2,327	92
Lumber, construction materials distributors	535	372,315	22,240	69,738	18.7	36,697	726,661	6,884	7,332	7,637	7,660	217
Lumber, millwork wholesalers	169	162,130	12,306	19,179	11.8	11,008	205,345	2,009	2,088	2,209	2,181	66
Construction materials distributors	366	210,185	9,934	50,559	24.1	25,689	521,316	4,875	5,244	5,428	5,479	151
Machinery, equipment, supplies distributors	1,476	524,830	64,885	121,195	23.0	68,201	1,322,455	13,947	13,997	13,967	13,923	715
Air conditioning, comm. refrigeration equip., distrs	105	23,497	2,463	7,147	30.4	4,102	78,521	759	799	765	770	58
Commercial machines, equipment distributors	178	39,001	3,547	10,264	26.3	5,520	108,999	1,141	1,137	1,163	1,206	121
Construction machinery, equipment dealers	83	64,077	13,298	13,806	21.5	7,900	141,122	1,296	1,322	1,296	1,331	23
Farm-garden machinery, equipment wholesalers	54	32,796	3,757	5,512	16.8	2,744	52,661	478	602	628	483	29
Industrial machinery, equipment distributors	272	96,037	8,817	18,544	19.3	9,372	173,860	1,816	1,780	1,819	1,848	128
Industrial materials, supplies distributors	327	154,620	19,319	34,032	22.0	20,516	411,367	4,168	4,128	4,139	4,133	117
Professional equipment, supplies distributors	150	46,680	6,345	15,123	32.4	8,972	180,659	2,241	2,219	2,199	2,166	72
Service establishment supply houses	283	56,771	4,069	14,143	24.9	7,545	151,389	1,748	1,745	1,709	1,748	165
Transportation equipment distributors	24	11,351	1,270	2,624	23.1	1,530	23,877	300	265	249	238	2
Metals, metalwork (except scrap) distributors	235	183,458	37,623	35,740	19.5	19,552	379,293	3,700	3,746	3,762	3,908	81
Iron, steel and products distributors	205	145,490	33,848	31,114	21.4	17,076	334,409	3,208	3,255	3,257	3,408	73
Nonferrous metals distributors	30	37,968	3,775	4,626	12.2	2,476	44,884	492	491	505	500	8
Scrap, waste materials dealers	582	266,570	14,676	42,527	16.0	21,928	414,010	5,749	5,929	5,948	5,950	499
Iron, steel scrap dealers	339	191,697	10,488	27,636	14.4	13,352	256,730	3,193	3,323	3,382	3,349	279
Waste materials dealers	243	74,873	4,188	14,891	19.9	8,576	157,280	2,556	2,606	2,566	2,601	220
Other merchant wholesalers	762	470,083	31,302	55,187	11.7	27,902	546,090	6,873	6,628	6,620	6,895	418
Amusement, sporting goods distributors	112	31,478	3,404	5,964	18.7	2,970	63,471	703	708	728	775	69
Book, magazine, newspaper wholesalers	94	25,776	1,746	5,166	20.0	3,653	62,120	1,338	1,228	1,135	1,168	50
Coal wholesalers	77	160,299	4,569	10,681	6.7	5,430	114,694	1,072	1,033	1,022	1,025	23
Farm supplies wholesalers	87	57,195	8,406	8,711	15.2	3,369	64,839	921	824	880	880	50
Jewelry wholesalers	87	30,056	4,911	6,501	21.6	3,570	67,242	775	760	750	866	51
Petroleum products distributors	70	41,762	737	3,890	9.3	1,774	34,286	392	393	401	399	40
Gift, art goods, greeting card wholesalers	45	6,526	745	1,596	24.5	635	14,789	160	160	178	227	32
Flower, bulb, plant wholesalers	46	10,155	600	3,590	35.4	1,303	21,795	305	322	297	294	21
Miscellaneous products merchant wholesalers	144	106,836	6,184	9,088	8.5	5,298	102,854	1,207	1,200	1,229	1,261	82

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	1,552	5,159,724	114,614	321,144	6.2	168,325	3,385,310	32,046	32,154	32,483	32,515	4
Sales branches (with stocks)	902	2,437,609	114,614	222,440	9.1	122,272	2,477,624	24,408	24,460	24,691	24,719	4
Sales offices (without stocks)	650	2,722,115	...	98,704	3.6	46,053	907,686	7,638	7,694	7,792	7,796	...
Food and kindred products	187	520,900	10,272	45,222	8.7	20,085	384,452	4,157	4,252	4,352	4,298	...
Sales branches (with stocks)	147	325,219	10,272	31,199	9.6	14,557	276,156	3,058	3,147	3,219	3,190	...
Sales offices (without stocks)	40	195,681	...	14,023	7.2	5,528	108,296	1,099	1,105	1,133	1,118	...
Textile mill products	23	54,568	2,217	3,704	6.8	2,724	48,694	453	472	559	473	...
Sales branches (with stocks)	11	36,362	2,217	3,232	8.9	2,465	43,521	405	427	513	429	...
Sales offices (without stocks)	12	18,206	...	472	2.6	259	5,173	48	45	46	44	...
Apparel and related products	8	7,784	31	534	6.9	339	5,951	40	42	41	39	...
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	27	47,014	5,817	5,217	11.1	2,290	48,078	372	386	386	424	...
Sales branches (with stocks)	21	33,988	5,817	3,889	11.4	1,565	34,747	282	276	280	305	...
Sales offices (without stocks)	6	13,026	...	1,328	10.2	725	13,331	90	110	106	119	...
Paper and allied products	30	75,745	2,030	4,441	5.9	2,259	49,843	474	476	477	483	...
Sales branches (with stocks)	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	150	522,800	10,988	40,427	7.7	15,341	300,932	2,983	3,033	2,997	2,987	...
Sales branches (with stocks)	96	260,529	10,988	26,769	10.3	9,973	189,782	1,951	1,980	1,961	1,955	...
Sales offices (without stocks)	54	262,271	...	13,658	5.2	5,368	111,150	1,032	1,053	1,036	1,032	...
Rubber products	42	175,678	7,021	17,657	10.1	7,701	153,232	1,444	1,428	1,449	1,431	...
Sales branches (with stocks)	32	119,908	7,021	10,908	9.1	5,054	101,836	958	958	966	944	...
Sales offices (without stocks)	10	55,770	...	6,749	12.1	2,647	51,396	486	470	483	487	...
Leather and leather products	4	4,258	...	240	5.6	161	2,853	9	9	9	9	...
Sales branches (with stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks)	4	4,258	...	240	5.6	161	2,853	9	9	9	9	...
Stone, clay, and glass products	80	189,161	3,816	21,058	11.1	11,697	237,156	1,816	1,774	2,004	1,922	...
Sales branches (with stocks)	28	71,431	3,816	14,606	20.4	8,719	184,770	1,372	1,323	1,548	1,481	...
Sales offices (without stocks)	52	117,730	...	6,452	5.5	2,978	52,386	444	451	456	441	...
Primary metal products	124	1,109,485	2,781	25,949	2.2	12,451	269,553	1,800	1,844	1,910	1,940	...
Sales branches (with stocks)	19	50,265	2,781	2,773	5.5	1,442	36,931	283	314	297	321	...
Sales offices (without stocks)	105	1,059,220	...	23,176	2.2	11,009	232,622	1,517	1,530	1,613	1,619	...
Fabricated metal products	92	219,055	10,209	20,650	9.4	14,417	286,441	3,254	3,122	2,964	3,110	...
Sales branches (with stocks)	51	60,333	10,209	15,498	25.7	11,423	229,599	2,775	2,656	2,497	2,645	...
Sales offices (without stocks)	41	158,722	...	5,152	3.2	2,994	56,842	479	466	467	465	...
Machinery (except electrical)	390	436,230	22,428	57,411	13.2	37,725	751,982	7,117	7,178	7,118	7,087	...
Sales branches (with stocks)	259	254,703	22,428	47,249	18.6	32,566	654,674	6,276	6,315	6,266	6,242	...
Sales offices (without stocks)	131	181,527	...	10,142	5.6	5,159	97,308	841	863	852	845	...
Electrical machinery	124	365,476	7,408	25,130	6.9	12,328	244,136	2,153	2,136	2,136	2,140	...
Sales branches (with stocks)	56	246,727	7,408	20,936	8.5	9,918	196,873	1,787	1,770	1,767	1,768	...
Sales offices (without stocks)	68	118,749	...	4,194	3.5	2,410	47,263	366	366	369	372	...
Transportation equipment	71	1,101,873	16,605	23,456	2.1	11,942	246,508	2,469	2,475	2,503	2,559	...
Sales branches (with stocks)	60	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	62	48,776	1,448	7,233	14.8	4,680	95,847	910	931	938	946	1
Sales branches (with stocks)	47	34,497	1,448	6,238	18.1	4,110	83,985	820	840	848	852	1
Sales offices (without stocks)	15	14,279	...	995	7.0	570	11,862	90	91	90	94	...
Other manufacturers' products*	138	280,921	11,547	22,815	8.1	12,185	259,652	2,595	2,596	2,640	2,667	3
Sales branches (with stocks)	65	103,143	11,547	14,892	14.4	8,181	184,932	1,856	1,861	1,898	1,905	3
Sales offices (without stocks)	73	177,778	...	7,923	4.5	4,004	74,720	739	735	742	762	...
Petroleum bulk plants, terminals and LP gas facilities	921	817,270	32,210	70,928	8.7	28,451	553,833	6,611	6,513	6,664	6,618	538
Gasoline, distillates, residuals	902	807,385	31,856	69,100	8.6	27,850	534,295	6,395	6,291	6,434	6,409	530
Bulk plants	838	434,639	12,383	43,075	9.9	14,444	289,039	3,543	3,494	3,519	3,564	530
Distributing terminals	64	372,746	19,473	26,025	7.0	12,906	245,256	2,837	2,797	2,915	2,845	...
Wholesale LP gas facilities	19	9,885	354	1,828	18.5	1,001	19,538	226	222	230	209	8
Merchandise agents, brokers	1,147	1,571,312	2,360	58,717	3.7	26,102	493,145	5,533	5,534	5,581	5,751	764
Grocery, confectionery, meats	145	265,071	34	8,046	3.0	3,577	66,159	679	680	719	740	108
Groceries (combination of food lines)	13	17,464	...	464	2.7	145	3,035	36	37	64	41	6
Canned foods	49	97,509	13	2,839	2.9	1,203	19,313	225	229	225	227	50
Coffee, tea, spices	3	5,990	14	99	1.7	24	(Z)	5	5	5	5	3
Confectionery	13	11,849	...	606	5.1	213	3,958	29	30	33	32	10
Flour	...	...	...	...	...	...	...	...	...	...	...	...
Meats, provisions (except canned)	3	1,659	...	40	2.4	10	(Z)	3	3	3	2	2
Sugar	15	50,191	7	517	1.0	143	2,713	41	39	38	38	9
Miscellaneous grocery products	50	80,419	...	3,481	4.3	1,839	36,989	340	337	351	395	25
Farm products (edible)	40	89,501	75	2,807	3.1	1,159	20,658	300	282	293	283	74
Dairy, poultry products	10	7,073	...	192	2.7	103	1,950	42	41	41	39	9
Fruits, vegetables	30	82,428	75	2,615	3.2	1,056	18,808	258	241	253	244	25
Drugs, chemicals, paints	34	53,093	238	1,716	3.2	923	17,734	108	108	112	108	29
Drugs, proprietaries, toiletries	3	2,433	...	146	6.0	30	571	6	6	6	6	3
Chemicals, explosives	24	41,997	226	1,211	2.9	746	14,201	90	90	88	81	21
Paints, varnishes, lacquers, enamels	7	8,658	12	359	4.1	147	2,960	22	25	23	21	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[2] Amount ($1,000)	Operating expenses (inc. payroll)[2] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	22	12,666	4	647	5.1	139	2,524	31	32	33	31	11
Clothing, furnishings (men's, women's)	7	5,370	3	272	5.1	43	806	12	12	10	10	3
Men's, boys' clothing, furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories	6	2,335	...	151	6.5	50	798	10	10	10	10	3
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	14	37,257	15	1,428	3.8	485	9,024	117	102	114	114	4
Hosiery	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods	5	18,912	15	1,001	5.3	346	6,389	93	79	91	91	2
Piece goods	9	18,345	...	427	2.3	139	2,635	24	23	23	23	2
Furniture, home furnishings	32	16,216	65	1,191	7.3	589	11,057	105	107	110	111	20
Furniture	15	6,273	4	383	6.1	129	3,192	38	37	36	40	8
Home furnishings	17	9,943	61	808	8.1	460	7,865	67	70	74	71	12
Paper, allied products	13	29,363	152	1,125	3.8	349	6,641	60	60	64	63	10
Paper	9	28,552	152	1,054	3.7	328	5,982	53	54	57	57	5
Stationery, office supplies	4	811	...	71	8.8	21	659	7	6	7	6	5
Farm products (raw materials)	102	400,580	128	4,605	1.1	2,796	65,629	1,467	1,462	1,461	1,593	48
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	9	19,800	8	179	.9	59	1,379	17	16	16	17	2
Hides, skins, raw furs	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	75	343,565	66	3,574	1.0	2,363	56,446	1,352	1,352	1,353	1,376	37
Tobacco (leaf)	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	28	26,879	11	1,561	5.8	837	16,608	119	125	127	121	11
Electrical-electronic apparatus, equip., appliances	93	78,666	29	4,706	6.0	1,837	36,362	295	299	304	307	65
Electrical apparatus, supplies	53	49,002	6	3,001	6.1	1,136	21,773	181	183	188	193	40
Appliances, radios, TV sets	14	7,240	...	441	6.1	159	2,747	31	31	29	27	8
Electronic parts, equipment	26	22,424	23	1,264	5.6	542	11,842	83	85	87	87	17
Hardware, plumbing-heating goods	72	40,345	228	3,036	7.5	1,176	23,073	190	196	191	219	49
Hardware	16	7,481	25	503	6.7	188	4,015	34	33	35	54	11
Plumbing, heating goods	56	32,864	203	2,533	7.7	988	19,058	156	163	156	165	38
Lumber, construction materials	50	32,833	62	1,874	5.7	1,068	23,888	187	200	198	214	32
Lumber, millwork	20	16,524	...	497	3.0	189	3,586	33	37	36	39	15
Construction materials (except lumber)	30	16,309	62	1,377	8.4	879	20,302	154	163	162	175	17
Machinery, equipment, supplies	282	156,747	968	13,502	8.6	5,508	95,632	872	876	856	869	210
Air conditioning, commercial refrigeration equipment	10	2,979	11	325	10.9	159	3,016	26	26	27	26	7
Commercial machines, equipment	6	1,187	2	128	10.8	36	844	9	11	9	9	4
Construction machinery, equipment	4	3,639	...	316	8.7	64	1,159	9	9	7	8	1
Farm-garden machinery, equipment	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	226	127,378	850	11,233	8.8	4,581	78,618	682	686	679	693	179
Professional equipment, supplies	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	13	5,621	4	349	6.2	179	3,131	32	32	30	33	8
Transportation (exc. automotive) equip., supplies	14	10,878	10	724	6.7	313	4,573	61	59	51	50	7
Metals, metalwork (except scrap)	71	56,116	93	3,151	5.6	1,188	21,023	213	216	222	209	56
Iron, steel and products	60	42,670	61	2,453	5.7	1,016	17,771	179	180	188	174	46
Nonferrous metals, metalwork	11	13,446	32	698	5.2	172	3,252	34	36	34	35	10
Other merchandise agents, brokers	149	275,979	258	9,322	3.4	4,471	77,133	790	789	777	769	78
Scrap iron and steel	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	11	9,743	...	587	6.0	265	4,998	36	39	38	41	9
Books, magazines, newspapers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	30	181,961	80	4,791	2.6	2,605	44,966	427	422	413	392	2
Farm supplies	4	11,240	...	726	6.5	225	4,535	43	39	44	46	1
Jewelry	...	...	...	...	...	...	...	...	...	...	...	...
Yarns	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	7	5,760	...	173	3.0	92	1,615	18	17	16	21	5
General merchandise	20	11,916	35	631	5.3	279	3,505	62	68	68	62	15
Miscellaneous products, agents, brokers, n.e.c.	71	52,154	138	2,256	4.3	918	15,201	188	188	182	190	45
Assemblers of farm products	520	470,004	19,269	29,900	6.4	14,271	314,659	4,087	4,174	4,109	4,381	292
Dairy, poultry products	103	87,377	663	7,265	8.3	3,482	79,010	1,126	1,164	1,152	1,224	78
Fresh fruits, vegetables	39	27,333	214	2,307	8.4	1,309	22,773	289	343	317	307	36
Farm products (raw materials)	350	344,626	17,496	19,192	5.6	8,989	203,456	2,527	2,530	2,494	2,705	154
Farm supplies	28	10,668	896	1,136	10.6	491	9,420	145	137	146	145	24
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Ohio, total	11,973	621,405	12,163,429	135,967	6,198	7,833	4,607,247	4,140	8,018,310
Adams County	12	157	3,605	67	10	6	615	6	2,712
Allen County	159	5,709	110,638	1,394	88	107	55,238	52	45,457
Delphos (part)[1]	7	66	1,565	23	5	3	158	4	1,398
Lima	121	4,750	95,105	1,150	63	91	39,706	30	34,459
Remainder of County	31	893	13,968	221	20	13	15,374	18	9,600
Ashland County	34	434	8,208	126	32	19	4,997	15	3,308
Ashland	20	286	6,414	81	20	16	3,815	4	1,235
Remainder of County	14	148	1,794	45	12	3	1,182	11	2,073
Ashtabula County	82	1,580	30,126	445	54	59	16,074	23	13,674
Ashtabula	51	1,027	19,259	286	31	43	11,523	8	6,305
Conneaut	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County	24	(D)	(D)	(D)	(D)	10	(D)	14	(D)
Athens County	38	696	14,612	244	29	21	5,511	17	9,213
Athens	22	489	10,648	170	16	10	3,350	12	6,235
Remainder of County	16	207	3,964	74	13	11	2,161	5	2,978
Auglaize County	49	909	25,082	288	40	25	7,445	24	26,352
St. Marys	12	249	6,561	75	8	7	2,179	5	6,351
Wapakoneta	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	11	(D)	15	(D)
Belmont County	57	882	17,270	270	50	41	8,874	16	5,573
Bellaire	17	(D)	(D)	(D)	(D)	16	(D)	1	(D)
Martins Ferry	14	341	6,901	98	9	10	3,011	4	2,140
Remainder of County	26	(D)	(D)	(D)	(D)	15	(D)	11	(D)
Brown County	23	304	7,303	183	21	6	935	17	10,335
Butler County	123	4,283	84,339	1,052	64	90	36,260	33	18,631
Hamilton	72	2,600	53,181	664	46	56	24,895	16	9,774
Middletown	37	1,452	26,574	322	13	27	9,467	10	4,474
Oxford	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	5	(D)	3	(D)
Carroll County	7	37	722	34	9	4	145	3	3,099
Champaign County	26	359	6,548	132	11	12	4,362	14	4,972
Urbana	13	157	3,067	63	5	8	2,787	5	1,432
Remainder of County	13	202	3,481	69	6	4	1,575	9	3,540
Clark County	112	3,851	70,528	985	42	82	28,030	30	24,193
Springfield	107	(D)	(D)	(D)	(D)	80	(D)	27	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Clermont County	31	421	10,280	126	26	20	3,548	11	4,829
Clinton County	37	471	10,352	181	35	19	5,269	18	20,222
Wilmington	19	234	5,088	99	17	9	2,098	10	5,989
Remainder of County	18	237	5,264	82	18	10	3,171	8	14,233
Columbiana County	94	2,194	46,361	598	67	70	13,960	24	17,320
East Liverpool	33	1,234	26,833	292	24	28	7,394	5	8,010
East Palestine	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Salem	18	252	5,200	84	11	14	2,455	4	1,789
Wellsville	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	33	626	12,673	193	24	21	3,604	12	6,807
Coshocton County	36	498	11,349	154	26	22	5,654	14	8,497
Coshocton	29	350	7,757	104	23	18	3,494	11	4,378
Remainder of County	7	148	3,592	50	3	4	2,170	3	4,119
Crawford County	56	1,023	23,327	334	37	31	7,020	25	18,646
Bucyrus	25	337	6,629	102	22	14	2,786	11	4,075
Galion	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	6	(D)	13	(D)
Cuyahoga County	3,067	212,465	4,178,544	42,139	1,351	2,005	1,435,837	1,062	2,789,579
Bay	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Bedford	11	(D)	(D)	(D)	(D)	10	(D)	1	(D)
Berea	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Brooklyn	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Cleveland	2,708	199,744	3,937,101	39,650	1,165	1,763	1,266,285	945	2,694,554
Cleveland Heights	46	518	8,630	105	24	32	2,826	14	13,330
East Cleveland	33	821	17,123	174	18	28	6,783	5	1,324
Euclid	29	1,793	40,278	344	13	21	8,823	8	7,883
Fairview Park	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Garfield Heights	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Lakewood	60	1,978	36,806	335	33	31	14,767	29	22,205
Lyndhurst	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Maple Heights	7	355	7,322	79	2	7	4,891	...	...
Mayfield Heights	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
North Olmsted	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Parma	14	300	6,210	79	7	10	3,771	4	2,037
Rocky River	10	176	4,075	30	4	4	1,579	6	3,745
Shaker Heights	17	477	8,384	87	9	7	1,651	10	11,225
South Euclid	19	543	11,305	107	3	13	4,369	6	3,374
University Heights	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Remainder of County	67	3,892	65,499	720	37	50	38,935	17	13,380
Darke County	74	1,621	37,277	628	50	29	11,229	45	30,43
Greenville	6	576	12,285	159	16	11	5,079	15	10,421
Remainder of County	48	1,043	20,992	469	34	18	6,150	30	20,017

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Delphos is in Allen and Van Wert Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Defiance County	38	745	14,029	190	23	17	4,866	21	10,460
Defiance	24	623	11,253	143	14	14	4,564	10	2,998
Remainder of County	14	122	2,776	47	9	3	302	11	7,462
Delaware County	36	770	15,482	214	12	19	6,719	17	11,710
Delaware	22	551	10,916	142	9	15	5,958	7	8,269
Remainder of County	14	219	4,566	72	3	4	761	10	3,441
Erie County	78	2,311	45,118	566	45	62	15,381	16	10,632
Sandusky	54	1,850	35,470	460	31	46	13,312	8	6,187
Remainder of County	24	461	9,648	106	14	16	2,069	8	4,445
Fairfield County	57	1,671	32,739	416	40	34	7,436	23	15,279
Lancaster	37	1,463	29,217	348	22	28	7,133	9	11,742
Remainder of County	20	208	3,522	68	18	6	303	14	3,537
Fayette County	28	582	12,407	232	19	14	15,439	14	11,105
Washington	25	(D)	(D)	(D)	(D)	13	(D)	12	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Franklin County	842	55,985	1,063,234	12,411	409	605	522,150	237	465,759
Bexley	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Columbus	761	47,047	889,244	10,568	357	552	463,821	209	407,599
Grandview Heights	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Upper Arlington	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Remainder of County	69	7,289	143,646	1,540	45	46	45,366	23	51,895
Fulton County	47	1,339	26,055	429	39	13	2,613	34	53,786
Gallia County	14	237	5,329	95	11	9	1,776	5	6,529
Gallipolis	10	(D)	(D)	(D)	(D)	6	(D)	4	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Geauga County	15	291	5,539	92	11	7	665	8	3,843
Greene County	32	1,758	31,062	368	21	22	22,754	10	12,091
Fairborn	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Xenia	16	935	16,099	214	9	11	17,055	5	3,502
Remainder of County	13	(D)	(D)	(D)	(D)	10	(D)	3	(D)
Guernsey County	34	527	9,752	188	19	21	5,319	13	4,167
Cambridge	29	(D)	(D)	(D)	(D)	20	(D)	9	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Hamilton County	1,790	112,210	2,149,872	23,740	887	1,110	708,277	680	2,352,604
Cheviot	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Cincinnati	1,610	100,853	1,910,851	21,235	799	987	650,386	623	2,174,994
Deer Park	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Lincoln Heights	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Lockland	11	1,382	33,526	283	2	6	734	5	19,810
Mount Healthy	1	(D)	(D)	(D)	(D)	1	(D)	...	...
North College Hill	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Norwood	41	2,690	52,720	613	15	29	9,858	12	106,874
Reading	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
St. Bernard	16	(D)	(D)	(D)	(D)	14	(D)	2	(D)
Wyoming	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	83	4,007	82,307	933	46	50	21,222	33	40,079
Hancock County	65	2,491	50,364	741	44	39	37,689	26	52,467
Findlay	44	(D)	(D)	(D)	(D)	32	(D)	12	(D)
Fostoria (part)[2]	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	6	(D)	12	(D)
Hardin County	37	588	12,064	208	27	12	2,337	25	20,010
Kenton	13	252	4,894	69	9	7	1,285	6	1,539
Remainder of County	24	336	7,170	139	18	5	1,052	19	18,471
Harrison County	11	290	5,685	129	9	7	1,844	4	2,722
Henry County	45	958	22,194	287	24	15	3,721	30	28,500
Napoleon	21	507	11,516	152	10	8	2,211	13	13,439
Remainder of County	24	451	10,678	135	14	7	1,510	17	15,061
Highland County	29	363	6,936	144	23	12	2,949	17	10,871
Hillsboro	14	220	3,760	78	11	6	2,369	8	3,619
Remainder of County	15	143	3,176	66	12	6	580	9	7,252
Hocking County	10	206	3,953	59	6	5	1,939	5	1,661
Logan	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Holmes County	18	179	3,480	80	15	5	450	13	4,222
Huron County	49	1,179	22,508	302	26	25	9,761	24	12,539
Bellevue (part)[3]	6	75	1,259	19	3	3	3,765	3	1,102
Norwalk	19	556	10,194	133	11	15	4,023	4	2,799
Remainder of County	24	548	11,055	150	12	7	1,973	17	8,638
Jackson County	28	473	8,856	151	22	18	4,717	10	3,919
Jackson	15	(D)	(D)	(D)	(D)	7	(D)	8	(D)
Wellston	9	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Jefferson County	93	2,932	62,761	817	63	76	27,924	17	13,089
Steubenville	74	2,358	49,726	697	51	61	23,563	13	8,921
Toronto	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	18	(D)	(D)	(D)	(D)	14	(D)	4	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[2]Fostoria is in Hancock, Seneca and Wood Counties. [3]Bellevue is in Huron and Sandusky Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Knox County	34	670	13,645	204	19	15	2,953	19	15,787
Mount Vernon	20	513	9,809	131	8	11	2,676	9	10,249
Remainder of County	14	157	3,836	73	11	4	277	10	5,538
Lake County	58	1,162	22,444	272	35	44	8,686	14	6,511
Eastlake	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Painesville	19	615	11,750	143	9	14	4,687	5	3,263
Wickliffe	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Willoughby	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	15	(D)	7	(D)
Lawrence County	24	672	10,552	174	20	15	5,078	9	9,103
Ironton	19	(D)	(D)	(D)	(D)	14	(D)	5	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Licking County	65	1,107	22,155	347	57	43	11,850	22	8,998
Newark	43	852	17,181	256	39	35	11,202	8	3,603
Remainder of County	22	255	4,974	91	18	8	648	14	5,395
Logan County	40	1,193	21,747	303	28	15	18,993	25	11,873
Bellefontaine	21	928	16,116	219	12	11	18,352	10	2,642
Remainder of County	19	265	5,631	84	16	4	641	15	9,231
Lorain County	132	4,180	78,380	916	84	102	32,734	30	16,832
Elyria	50	1,661	30,603	369	27	39	11,638	11	8,446
Lorain	55	1,986	38,605	434	38	47	17,676	8	3,518
Oberlin	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	16	(D)	10	(D)
Lucas County	703	39,596	778,586	8,742	295	512	319,259	191	275,411
Maumee	10	871	18,324	191	3	6	12,418	4	17,252
Toledo	643	36,413	717,938	8,058	269	471	289,141	172	222,620
Remainder of County	50	2,312	45,324	503	18	35	17,700	15	35,539
Madison County	23	271	5,790	98	7	7	698	16	7,148
London	13	(D)	(D)	(D)	(D)	5	(D)	8	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Mahoning County	364	19,040	373,874	4,246	156	280	148,692	84	139,301
Campbell	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Struthers	4	29	586	9	5	4	520	...	...
Youngstown (part)[4]	317	16,555	325,269	3,691	133	243	131,214	74	118,503
Remainder of County	41	(D)	(D)	(D)	(D)	31	(D)	10	(D)
Marion County	63	1,509	31,024	407	47	46	15,561	17	16,279
Marion	51	1,313	26,964	352	34	41	15,141	10	13,453
Remainder of County	12	196	4,060	55	13	5	420	7	2,826
Medina County	32	1,429	33,312	305	26	21	6,737	11	12,468
Medina	13	(D)	(D)	(D)	(D)	11	(D)	2	(D)
Wadsworth	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Remainder of County	12	290	5,707	71	7	6	1,917	6	3,843
Meigs County	18	184	3,645	73	10	10	2,910	8	1,988
Mercer County	43	738	18,663	231	33	19	3,930	24	17,928
Celina	14	181	3,580	53	10	9	2,114	5	1,708
Remainder of County	29	557	15,083	178	23	10	1,816	19	16,220
Miami County	67	1,119	22,031	320	29	42	11,445	15	9,125
Piqua	25	549	9,973	145	14	19	7,934	6	4,862
Troy	14	332	7,134	102	6	9	1,246	5	2,712
Remainder of County	18	238	4,925	73	9	14	2,265	4	1,551
Monroe County	10	58	1,150	30	11	5	435	5	771
Montgomery County	607	37,629	713,878	7,878	273	423	264,523	184	518,691
Dayton	538	34,455	652,252	7,165	224	376	238,426	162	494,413
Miamisburg	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Oakwood	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Remainder of County	60	2,915	56,986	646	43	42	24,844	18	22,224
Morgan County	9	68	1,137	24	7	5	1,337	4	587
Morrow County	14	80	1,914	27	7	4	93	10	2,563
Muskingum County	91	3,679	87,271	1,125	54	69	25,553	22	19,052
Zanesville	79	3,528	83,951	1,071	47	63	24,385	16	16,218
Remainder of County	12	151	3,320	54	7	6	1,168	6	2,834
Noble County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Ottawa County	33	584	11,800	158	17	15	2,247	18	9,439
Port Clinton	11	215	4,013	53	7	7	1,274	4	2,011
Remainder of County	22	369	7,787	105	10	8	973	14	7,428
Paulding County	20	316	6,140	94	11	6	1,556	14	16,287
Perry County	17	256	5,074	61	12	9	1,659	8	2,492
Pickaway County	25	450	8,727	134	14	6	2,525	19	7,136
Circleville	11	269	4,448	71	7	3	2,249	8	3,223
Remainder of County	14	181	4,279	63	7	3	276	11	3,913
Pike County	11	138	2,684	40	5	5	1,300	5	3,152

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[4] Youngstown is in Mahoning and Trumbull Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Portage County	44	794	17,409	219	30	31	9,628	13	6,018
Kent	11	(D)	(D)	(D)	(D)	10	(D)	1	(D)
Ravenna	15	297	6,203	66	8	9	4,493	6	2,370
Remainder of County	18	(D)	(D)	(D)	(D)	12	(D)	6	(D)
Preble County	24	278	5,447	109	17	8	1,264	16	6,553
Putnam County	40	520	10,705	206	25	17	4,982	23	10,803
Richland County	129	5,962	120,027	1,375	54	91	61,997	38	18,857
Mansfield	105	5,564	111,103	1,247	40	78	59,324	27	15,319
Shelby	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	10	(D)	9	(D)
Ross County	45	1,437	29,161	408	28	27	9,747	18	16,204
Chillicothe	32	1,127	22,284	326	19	19	7,809	13	13,194
Remainder of County	13	310	6,877	82	9	8	1,938	5	3,010
Sandusky County	56	1,290	24,911	311	46	36	7,488	20	10,925
Bellevue (part)[3]	7	177	4,294	43	5	4	780	3	1,556
Fremont	30	788	15,622	194	26	21	4,961	9	6,504
Remainder of County	19	325	4,995	74	15	11	1,747	8	2,865
Scioto County	91	3,311	64,330	891	53	71	34,762	20	32,179
Portsmouth	78	2,902	57,036	790	47	61	30,918	17	24,706
Remainder of County	13	409	7,294	101	6	10	3,844	3	7,473
Seneca County	78	1,859	36,382	535	43	49	17,298	29	13,606
Fostoria (part)[2]	18	453	8,563	125	4	14	5,306	4	968
Tiffin	35	1,042	20,813	277	25	27	10,655	8	3,626
Remainder of County	25	364	7,006	133	14	8	1,337	17	9,012
Shelby County	47	981	13,828	205	36	21	21,687	26	10,875
Sidney	27	707	8,204	111	22	16	20,725	11	3,394
Remainder of County	20	274	5,624	94	14	5	962	15	7,481
Stark County	350	17,645	362,350	4,142	168	278	185,855	72	76,442
Alliance	41	1,762	38,795	452	20	36	41,956	5	5,000
Canton	226	13,360	276,723	3,080	96	178	115,079	48	64,710
Massillon	34	1,501	27,740	322	20	30	18,046	4	1,809
Remainder of County	49	1,022	19,092	288	32	34	10,774	15	4,923
Summit County	518	31,878	624,293	6,436	247	374	195,498	144	322,697
Akron	443	29,683	577,531	5,893	197	326	184,465	117	283,189
Barberton	21	992	20,767	271	15	14	4,448	7	18,029
Cuyahoga Falls	23	277	4,987	78	17	17	2,748	6	2,040
Tallmadge	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	27	(D)	(D)	(D)	(D)	14	(D)	13	(D)
Trumbull County	104	3,975	77,045	922	57	76	29,945	28	60,105
Girard	3	120	2,701	39	...	3	1,890	...	...
Niles	10	(D)	(D)	(D)	(D)	5	(D)	5	(D)
Warren	61	2,011	39,478	445	29	52	20,727	9	34,185
Youngstown (part)[4]	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	22	540	9,720	138	15	9	1,737	13	10,081
Tuscarawas County	80	1,698	31,989	484	66	59	15,988	21	14,567
Dover	19	(D)	(D)	(D)	(D)	16	(D)	3	(D)
New Philadelphia	23	521	10,034	153	24	17	2,750	6	2,602
Uhrichsville	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Remainder of County	27	267	4,825	113	19	17	2,729	10	4,731
Union County	28	(D)	(D)	(D)	(D)	8	(D)	20	(D)
Van Wert County	53	1,032	20,340	304	38	13	5,508	40	23,229
Delphos (part)[1]	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Van Wert	26	725	14,216	207	15	9	3,010	17	11,811
Remainder of County	24	(D)	(D)	(D)	(D)	3	(D)	21	(D)
Vinton County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Warren County	15	140	2,605	37	11	7	741	8	2,767
Franklin	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	5	(D)	6	(D)
Washington County	59	1,461	26,093	443	27	35	11,180	24	16,354
Marietta	40	1,042	18,503	337	16	26	9,180	14	6,893
Remainder of County	19	419	7,585	106	11	9	2,000	10	9,462
Wayne County	69	1,442	30,398	462	55	41	16,682	28	20,497
Orrville	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Wooster	35	1,006	21,358	255	25	23	12,023	12	10,111
Remainder of County	28	(D)	(D)	(D)	(D)	17	(D)	11	(D)
Williams County	46	1,075	20,827	279	25	21	10,599	25	15,838
Bryan	12	315	6,842	81	6	8	4,099	4	3,503
Remainder of County	34	760	13,985	198	19	13	6,500	21	12,335
Wood County	54	1,527	43,326	414	31	25	6,831	29	26,540
Bowling Green	16	562	10,580	102	12	9	2,426	7	8,390
Fostoria (part)[2]	...	...	...	...	...	...	...	...	...
Remainder of County	38	965	32,746	272	19	16	4,405	22	18,150
Wyandot County	17	468	10,172	157	17	9	2,121	18	9,602

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Delphos is in Allen and Van Wert Counties. [2]Fostoria is in Hancock, Seneca and Wood Counties. [3]Bellevue is in Huron and Sandusky Counties.
[4]Youngstown is in Mahoning and Trumbull Counties.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
AKRON STANDARD METROPOLITAN AREA—Coextensive with Summit County, Ohio						
Wholesale trade, total	518	XXX	31,878	624,293	6,436	247
Type of Operation						
Merchant wholesalers	374	195,498	19,047	372,215	4,001	205
Manufacturers' sales branches, sales offices	72	193,618	9,277	185,766	1,808	...
Petroleum bulk plants, terminals and LP gas facilities	21	51,886	1,942	37,961	425	7
Merchandise agents, brokers	48	76,814	1,548	27,036	178	33
Assemblers of farm products	3	379	64	1,315	24	2
Type by Kind of Business						
Merchant wholesalers	374	195,498	19,047	372,215	4,001	205
Grocery, confectionery, meat wholesalers	32	25,478	1,933	33,778	404	22
General-line grocery wholesalers	6	13,706	832	15,413	166	1
Confectionery wholesalers	7	1,373	158	3,036	48	5
Meat, fish wholesalers	8	8,228	786	12,193	137	4
Specialty-line grocery wholesalers	11	2,131	157	3,136	53	12
Farm products (edible) distributors	16	3,678	228	4,022	57	15
Poultry, poultry products distributors	3	249	9	(Z)	4	4
Fresh fruit, vegetable wholesalers	13	3,429	219	3,834	53	11
Beer, wine, distilled spirits wholesalers	15	13,691	1,319	24,444	271	7
Tobacco distributors	5	16,032	389	7,004	100	3
Drugs, chemicals, allied products wholesalers	13	12,268	1,227	22,488	244	3
General- and specialty-line drug wholesalers	6	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	7	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	8	1,685	84	1,717	26	10
Clothing, furnishings, footwear wholesalers	5	988	34	727	13	7
General- and specialty-line dry goods wholesalers	3	697	50	990	13	3
Furniture, home furnishings wholesalers	7	1,644	224	5,398	58	4
Paper, allied products wholesalers	11	4,936	440	8,196	95	3
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	57	12,983	1,772	33,233	411	40
Electrical, electronics, appliance distributors	18	17,807	1,952	37,736	347	3
Hardware, plumbing-heating goods wholesalers	12	3,763	368	7,355	82	4
Hardware wholesalers	3	578	82	1,560	23	...
Plumbing, heating equipment, supplies distributors	9	3,185	286	5,795	59	4
Lumber, construction materials distributors	27	19,339	2,083	44,733	399	10
Lumber, millwork wholesalers	6	6,717	399	9,813	75	...
Construction materials distributors	21	12,622	1,684	34,920	324	10
Machinery, equipment, supplies distributors	79	32,550	4,371	91,347	855	32
Commercial machines, equipment distributors	13	1,814	279	5,230	71	7
Industrial machinery, equipment distributors	8	1,087	96	1,707	25	7
Industrial materials, supplies distributors	24	20,603	2,698	61,269	516	8
Professional equipment, supplies distributors	11	2,052	224	4,271	61	4
Service establishment supply houses	12	3,882	567	12,783	116	5
Other machinery, equipment, supplies distributors	11	3,112	507	6,087	66	1
Metals, metalwork (except scrap) distributors	6	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	28	12,031	1,357	26,133	360	23
Other merchant wholesalers	39	16,028	1,113	20,007	248	22
Amusement, sporting goods distributors	11	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	3	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	25	13,627	871	15,692	190	13
Manufacturers' sales branches, sales offices	72	193,618	9,277	185,766	1,808	...
Sales branches (with stocks)	46	102,839	6,082	122,285	1,226	...
Sales offices (without stocks)	26	90,779	3,195	63,481	582	...
AKRON STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Petroleum bulk plants, terminals and LP gas facilities	21	51,886	1,942	37,961	425	7
Merchandise agents, brokers	48	76,814	1,548	27,036	178	33
Assemblers of farm products	3	379	64	1,315	24	2
CANTON STANDARD METROPOLITAN AREA—Coextensive with Stark County, Ohio						
Wholesale trade, total	350	XXX	17,645	362,350	4,142	168
Type of Operation						
Merchant wholesalers	278	185,855	13,488	278,768	3,255	150
Manufacturers' sales branches, sales offices	34	40,575	2,782	57,996	559	...
Petroleum bulk plants, terminals and LP gas facilities	20	21,762	975	18,745	218	7
Merchandise agents, brokers	14	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	278	185,855	13,488	278,768	3,255	150
Grocery, confectionery, meat wholesalers	34	33,601	2,279	41,291	467	16
Farm products (edible) distributors	10	3,239	295	5,112	73	6
Beer, wine, distilled spirits wholesalers	15	8,954	818	17,823	187	10
Tobacco distributors	7	7,568	296	4,800	89	6
Drugs, chemicals, allied products wholesalers	7	932	151	1,878	50	4
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	6	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	7	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	36	5,488	1,178	30,461	294	19
Electrical, electronics, appliance distributors	9	8,265	809	17,113	157	2
Hardware, plumbing-heating goods wholesalers	9	12,227	980	25,460	240	1
Lumber, construction materials distributors	22	36,806	1,630	28,878	316	12
Machinery, equipment, supplies distributors	53	16,158	1,757	37,167	486	23
Metals, metalwork (except scrap) distributors	9	4,584	403	7,514	79	6
Scrap, waste materials dealers	26	31,857	1,516	31,714	422	21
Other merchant wholesalers	27	12,504	1,053	22,990	310	18
Manufacturers' sales branches, sales offices	34	40,575	2,782	57,996	559	...
Petroleum bulk plants, terminals and LP gas facilities	20	21,762	975	18,745	218	7
Merchandise agents, brokers	14	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
CINCINNATI STANDARD METROPOLITAN AREA—Consists of Hamilton County, Ohio; Campbell and Kenton Counties, Ky.						
Wholesale trade, total	1,884	XXX	115,579	2,214,712	24,551	952
Type of Operation						
Merchant wholesalers	1,188	745,499	65,788	1,248,716	14,820	738
Manufacturers' sales branches, sales offices	375	1,813,470	40,137	789,290	7,743	...
Petroleum bulk plants, terminals and LP gas facilities	35	87,460	3,443	66,097	783	8
Merchandise agents, brokers	274	463,406	5,980	106,457	1,150	194
Assemblers of farm products	12	8,506	231	4,152	55	12

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
CINCINNATI STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business						
Merchant wholesalers	1,188	745,499	65,788	1,248,716	14,820	738
Grocery, confectionery, meat wholesalers	134	94,056	5,946	111,796	1,398	83
General-line grocery wholesalers	16	46,439	2,283	41,573	486	6
Confectionery wholesalers	17	4,034	271	6,183	95	16
Fish, sea food distributors	4	1,896	252	4,724	60	1
Meat, meat products wholesalers	28	17,461	1,106	21,403	220	19
Specialty-line grocery wholesalers	69	24,226	2,032	37,913	526	41
Farm products (edible) distributors	78	46,869	2,392	44,801	631	108
Poultry, poultry products distributors	13	4,498	211	3,858	72	15
Fresh fruit, vegetable wholesalers	65	42,371	2,181	40,943	559	93
Beer, wine, distilled spirits wholesalers	34	35,254	1,908	38,219	358	16
Beer, ale distributors	16	8,942	802	15,130	167	10
Wine, distilled spirits wholesalers	18	26,312	1,106	23,089	191	6
Tobacco distributors	15	22,118	898	14,248	191	9
Drugs, chemicals, allied products wholesalers	36	24,062	2,533	55,021	699	18
General-line drug wholesalers	3	16,395	1,390	27,471	394	...
Specialty-line drug, toiletries wholesalers	16	2,472	360	9,067	109	9
Industrial chemicals, explosives distributors	9	4,309	666	16,323	157	4
Paint, varnish wholesalers	8	886	117	2,220	39	5
Dry goods, apparel wholesalers	44	36,615	2,966	54,190	761	57
Clothing, furnishings, footwear wholesalers	29	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	...	...	...	...	...	...
Specialty-line dry goods wholesalers	23	19,896	1,307	26,138	380	10
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	33	14,756	1,811	37,600	378	13
Furniture (household, office) wholesalers	14	4,508	752	13,342	168	4
Home furnishings, floor coverings wholesalers	19	10,248	1,059	24,258	210	9
Paper, allied products wholesalers	61	60,887	4,441	86,042	845	27
Coarse paper and products wholesalers	34	30,028	1,509	28,811	311	12
Printing and fine paper distributors	10	37,261	2,461	47,528	471	...
Stationery, office supplies wholesalers	14	3,176	386	8,552	95	15
Wallpaper wholesalers	3	421	85	1,151	17	...
Farm products (raw materials) merchants	11	8,317	219	3,614	64	17
Automotive wholesalers	90	28,015	4,449	88,529	1,101	67
Motor vehicle distributors	6	1,399	199	4,406	43	2
Automotive equipment, tire-tube wholesalers	82	26,616	4,250	84,123	1,058	65
Electrical, electronics, appliance distributors	51	58,268	5,480	96,317	1,209	17
Electrical apparatus, supplies distributors	24	29,978	2,974	52,692	701	9
Electrical appliance, radio, TV set wholesalers	13	24,611	1,985	34,289	397	1
Electronic parts, equipment distributors	14	3,679	523	9,336	111	7
Hardware, plumbing-heating goods wholesalers	44	23,053	2,721	58,302	558	23
Hardware wholesalers	6	6,849	952	23,591	182	1
Plumbing, heating equipment, supplies distributors	38	16,204	1,769	34,711	376	22
Lumber, construction materials distributors	85	67,461	5,535	126,072	1,351	25
Lumber, millwork wholesalers	41	43,736	3,195	56,855	537	9
Construction materials distributors	44	23,725	3,340	70,417	754	16
Machinery, equipment, supplies distributors	261	91,527	11,765	218,758	2,407	123
Air conditioning, comm. refrigeration equip., distrs.	13	4,198	545	14,268	145	9
Commercial machines, equipment distributors	35	10,110	1,510	28,158	293	31
Construction machinery, equipment dealers	9	9,728	1,297	23,841	231	1
Farm-garden machinery, equipment wholesalers	4	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment distributors	42	24,703	2,211	33,552	425	19
Industrial materials, supplies distributors	50	16,733	2,532	49,993	535	14

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
CINCINNATI STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Professional equipment, supplies distributors	33	8,813	1,643	34,401	417	13
Service establishment supply houses	54	13,113	1,424	27,233	314	35
Transportation equipment distributors	1	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	28	33,160	3,330	59,624	682	9
Iron, steel and products distributors	23	27,016	2,870	51,409	585	7
Nonferrous metals distributors	5	6,144	460	8,215	97	2
Scrap, waste materials dealers	69	40,670	2,896	49,802	783	71
Iron, steel scrap dealers	33	26,850	1,590	28,857	373	31
Waste materials dealers	36	13,820	1,306	20,945	410	40
Other merchant wholesalers	114	60,391	5,496	105,381	1,364	56
Amusement, sporting goods distributors	19	8,081	657	15,655	167	10
Book, magazine, newspaper wholesalers	6	3,271	519	9,807	159	3
Coal wholesalers	14	10,017	468	9,861	106	...
Farm supplies wholesalers	4	4,367	522	9,114	121	2
Jewelry wholesalers	21	12,155	1,674	30,182	407	13
Petroleum products distributors	13	10,014	424	7,117	74	7
Gift, art goods, greeting card wholesalers	4	1,264	104	2,633	24	2
Flower, bulb, plant wholesalers	3	911	79	1,078	20	3
Miscellaneous products merchant wholesalers	30	10,281	1,049	19,934	286	16
Manufacturers' sales branches, sales offices	375	1,813,470	40,137	789,290	7,743	...
Sales branches (with stocks)	220	1,162,765	30,422	602,782	6,074	...
Sales offices (without stocks)	155	650,705	9,715	186,508	1,669	...
Food and kindred products	26	147,104	4,543	86,140	975	...
Textile mill products	9	(D)	(D)	(D)	(D)	(D)
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	6	10,339	380	7,553	65	...
Paper and allied products	10	36,566	696	13,476	148	...
Chemicals and allied products	38	195,574	4,589	88,908	896	...
Rubber products	12	32,801	1,288	28,407	255	...
Leather and leather products	2	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	16	34,277	1,354	25,833	234	...
Primary metal products	35	289,619	3,273	64,906	605	...
Fabricated metal products	26	83,307	1,316	24,878	229	...
Machinery (except electrical)	82	109,389	8,335	163,751	1,511	...
Electrical machinery	36	115,795	2,844	56,936	510	...
Transportation equipment	20	(D)	(D)	(D)	(D)	(D)
Instruments and related products	17	12,587	1,448	30,848	285	...
Other manufacturers' products*	38	100,224	4,560	93,139	972	...
Petroleum bulk plants, terminals and LP gas facilities	35	87,460	3,443	66,097	783	8
Gasoline, distillates, residuals	35	87,460	3,443	66,097	783	8
Bulk plants	27	16,968	903	18,795	233	8
Distributing terminals	8	70,492	2,540	47,302	545	...
Wholesale LP gas facilities	...	...	...	...	...	...
Merchandise agents, brokers	274	463,406	5,980	106,457	1,150	194
Groceries, confectionery, meats	38	76,679	669	12,246	165	30
Farm products (edible)	10	26,461	451	8,308	116	8
Dairy, poultry products	...	...	...	...	...	...
Fruits, vegetables	10	26,461	451	8,308	116	8
Drugs, chemicals, paints	5	1,997	32	570	7	7
Apparel (including footwear)	9	3,959	58	979	14	4
Dry goods, piece goods	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	10	5,260	123	2,350	20	5
Paper, allied products	5	3,433	168	3,349	33	3

Standard Notes. (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CINCINNATI STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Farm products (raw materials)	18	96,857	530	8,946	110	7
Cotton	...	...	...	...	...	...
Grain	1	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	6,435	94	1,744	9	1
Livestock	11	69,884	381	6,545	96	4
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)
Automotive	2	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	21	24,154	344	6,834	69	16
Hardware, plumbing, heating goods	17	7,112	189	3,034	28	17
Lumber, construction materials	8	5,656	45	1,098	17	4
Machinery, equipment, supplies	66	32,286	1,029	16,934	166	55
Metals, metalwork (except scrap)	14	12,678	270	5,236	51	11
Other merchandise agents, brokers	50	164,740	2,017	35,169	345	26
Assemblers of farm products	12	8,506	231	4,152	55	12
Dairy, poultry products	...	...	...	...	...	...
Fresh fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	6	(D)	(D)	(D)	(D)	(D)
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...
CLEVELAND STANDARD METROPOLITAN AREA—Consists of Cuyahoga and Lake Counties, Ohio.						
Wholesale trade, total	3,125	XXX	213,627	4,200,988	42,411	1,386
Type of Operation						
Merchant wholesalers	2,049	1,444,523	120,556	2,345,925	25,209	1,055
Manufacturers' sales branches, sales offices	555	2,119,144	76,110	1,536,522	14,148	...
Petroleum bulk plants, terminals and LP gas facilities	51	138,402	4,826	90,766	989	8
Merchandise agents, brokers	453	500,726	11,316	212,852	1,912	306
Assemblers of farm products	17	37,818	819	14,923	153	17
Type by Kind of Business						
Merchant wholesalers	2,049	1,444,523	120,556	2,345,925	25,209	1,055
Grocery, confectionery, meat wholesalers	165	129,837	7,746	157,769	1,711	96
General-line grocery wholesalers	17	49,259	2,139	42,228	441	4
Confectionery wholesalers	16	3,279	186	4,173	66	8
Fish, sea food distributors	13	8,063	626	15,475	164	13
Meat, meat products wholesalers	51	29,970	2,389	46,764	471	38
Specialty-line grocery wholesalers	68	39,266	2,406	49,129	569	33
Farm products (edible) distributors	95	67,440	3,070	56,247	695	105
Poultry, poultry products distributors	22	15,431	677	13,473	184	22
Fresh fruit, vegetable wholesalers	73	52,009	2,393	42,774	511	83
Beer, wine, distilled spirits wholesalers	39	38,329	3,047	59,493	577	21
Beer, ale distributors	15	14,400	1,593	30,936	337	7
Wine, distilled spirits wholesalers	24	23,929	1,454	28,557	240	14
Tobacco distributors	29	43,349	1,786	34,093	368	21
Drugs, chemicals, allied products wholesalers	115	44,272	5,780	106,975	1,439	46
General-line drug wholesalers	5	17,837	1,656	27,713	340	...
Specialty-line drug, toiletries wholesalers	38	7,056	725	14,793	222	30
Industrial chemicals, explosives distributors	34	7,476	1,069	21,835	240	9
Paint, varnish wholesalers	38	11,903	2,330	42,634	637	7
Dry goods, apparel wholesalers	81	33,633	2,855	50,736	615	51
Clothing, furnishings, footwear wholesalers	50	21,722	1,392	24,143	329	34
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	29	(D)	(D)	(D)	(D)	(D)
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CLEVELAND STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Furniture, home furnishings wholesalers	76	31,339	3,277	60,962	578	28
Furniture (household, office) wholesalers	26	10,055	1,109	18,377	180	12
Home furnishings, floor coverings wholesalers	50	21,284	2,168	42,585	398	16
Paper, allied products wholesalers	61	46,368	4,189	78,655	788	34
Coarse paper and products wholesalers	25	16,296	1,419	24,458	249	16
Printing and fine paper distributors	12	27,529	2,364	44,035	429	2
Stationery, office supplies wholesalers	20	1,978	315	7,329	83	15
Wallpaper wholesalers	4	565	91	2,833	27	1
Farm products (raw materials) merchants	7	3,378	375	6,683	97	6
Automotive wholesalers	192	53,952	8,634	166,089	1,965	93
Motor vehicle distributors	17	8,183	714	14,003	135	6
Automotive equipment, tire-tube wholesalers	175	45,769	7,920	152,086	1,830	87
Electrical, electronics, appliance distributors	88	110,795	9,248	201,971	1,805	32
Electrical apparatus, supplies distributors	39	49,858	4,135	82,993	808	19
Electrical appliance, radio, TV set wholesalers	28	52,783	4,081	100,363	795	3
Electronic parts, equipment distributors	21	8,154	1,032	18,615	202	10
Hardware, plumbing-heating goods wholesalers	99	92,378	10,506	180,622	2,222	38
Hardware wholesalers	26	57,414	6,911	113,865	1,520	14
Plumbing, heating equipment, supplies distributors	73	34,964	3,595	66,757	702	24
Lumber, construction materials distributors	112	91,491	9,721	202,678	2,019	34
Lumber, millwork wholesalers	30	33,492	1,974	39,993	385	9
Construction materials distributors	82	57,999	7,747	162,685	1,634	25
Machinery, equipment, supplies distributors	444	170,217	23,262	456,879	4,614	202
Air conditioning, comm. refrigeration equip., distrs.	23	8,349	1,469	28,766	259	9
Commercial machines, equipment distributors	42	12,075	1,493	30,737	317	26
Construction machinery, equipment dealers	20	16,085	2,241	39,706	361	6
Farm-garden machinery, equipment wholesalers	7	1,474	251	2,860	30	2
Industrial machinery, equipment distributors	111	39,638	4,176	87,105	822	49
Industrial materials, supplies distributors	115	58,133	8,232	158,898	1,603	54
Professional equipment, supplies distributors	32	14,539	2,525	51,041	591	11
Service establishment supply houses	87	17,867	2,555	50,607	574	45
Transportation equipment distributors	7	2,057	320	7,159	57	...
Metals, metalwork (except scrap) distributors	106	81,440	8,970	179,800	1,628	35
Iron, steel and products distributors	93	60,864	7,665	155,337	1,374	33
Nonferrous metals distributors	13	20,576	1,305	24,463	254	2
Scrap, waste materials dealers	136	111,336	7,533	138,585	1,749	104
Iron, steel scrap dealers	80	91,474	4,895	91,353	942	55
Waste materials dealers	56	19,862	2,638	47,232	767	49
Other merchant wholesalers	203	223,417	10,418	204,631	2,265	109
Amusement, sporting goods distributors	25	7,679	870	16,155	197	10
Book, magazine, newspaper wholesalers	16	6,029	934	15,846	258	10
Coal wholesalers	21	111,075	3,433	71,484	596	2
Farm supplies wholesalers	13	2,501	272	5,192	70	10
Jewelry wholesalers	39	12,820	1,362	27,443	307	25
Petroleum products distributors	22	7,916	798	15,747	193	7
Gift, art goods, greeting card wholesalers	18	2,902	303	7,737	131	16
Flower, bulb, plant wholesalers	9	2,492	318	5,168	59	2
Miscellaneous products merchant wholesalers	40	70,003	2,128	39,859	454	27
Manufacturers' sales branches, sales offices	555	2,119,144	76,110	1,536,522	14,148	...
Sales branches (with stocks)	272	816,190	53,171	1,081,685	10,393	...
Sales offices (without stocks)	283	1,302,954	22,939	454,837	3,755	...
Food and kindred products	40	240,335	6,969	140,063	1,514	...
Textile mill products	13	26,042	1,624	29,364	292	...
Apparel and related products	6	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
CLEVELAND STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices—Con.						
Furniture and fixtures	12	(D)	(D)	(D)	(D)	(D)
Paper and allied products	12	20,999	841	22,749	202	...
Chemicals and allied products	56	237,654	6,795	129,677	1,319	...
Rubber products	13	28,318	1,253	26,472	226	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	31	93,411	7,119	146,610	1,033	...
Primary metal products	60	642,459	8,052	182,116	1,163	...
Fabricated metal products	37	75,367	10,451	209,504	2,353	...
Machinery (except electrical)	113	185,280	12,222	233,936	2,167	...
Electrical machinery	53	177,505	7,998	158,830	1,401	...
Transportation equipment	27	233,821	4,710	94,601	935	...
Instruments and related products	27	27,244	2,424	47,914	465	...
Other manufacturers' products*	54	112,358	4,455	90,889	834	...
Petroleum bulk plants, termioals aod LP gas facilities	51	138,402	4,826	90,766	989	8
Gasoline, distillates, residuals	49	(D)	(D)	(D)	(D)	(D)
Bulk plants	38	(D)	(D)	(D)	(D)	(D)
Distributing terminals	11	99,202	2,725	52,212	571	...
Wholesale LP gas facilities	2	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	453	500,726	11,316	212,852	1,912	306
Groceries, confectionery, meats	54	106,981	1,822	34,138	342	40
Farm products (edible)	12	31,717	492	8,093	83	9
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	10	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	21	23,732	324	6,805	66	13
Apparel (including footwear)	7	5,363	46	880	9	5
Dry goods, piece goods	10	30,019	453	8,454	106	2
Furniture, home furnishings	6	2,632	58	1,319	13	5
Paper, allied products	5	2,916	40	820	11	4
Farm products (raw materials)	8	43,301	295	6,517	51	5
Cotton	...	...	...	...	...	...
Grain	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	5	40,347	214	5,353	41	3
Tobacco (leaf)	2	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)
Automotive	11	15,691	505	11,216	66	4
Electrical-electronic apparatus, equip., appliances	45	36,384	1,169	22,768	175	31
Hardware, plumbing, heating goods	31	25,762	669	13,732	122	14
Lumber, construction materials	18	8,212	449	10,095	87	13
Machinery, equipment, supplies	139	78,649	3,025	53,528	452	108
Metals, metalwork (except scrap)	42	31,840	471	8,765	85	33
Other merchandise agents, brokers	44	57,527	1,498	25,722	244	20
Assemblers of farm products	17	37,818	819	14,923	153	17
Dairy, poultry products	5	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	12	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	...	...	...	...	...	...
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
COLUMBUS STANDARD METROPOLITAN AREA—Coextensive with Franklin County, Ohio						
Wholesale trade, total	842	XXX	55,985	1,063,234	12,411	409
Type of Operation						
Merchant wholesalers	605	522,150	38,473	719,263	8,724	339
Manufacturers' sales branches, sales offices	118	219,417	13,216	255,984	2,709	...
Petroleum bulk plants, termioals aod LP gas facilities	16	52,181	1,567	31,172	379	4
Merchandise agents, brokers	86	154,572	2,107	42,911	423	57
Assemblers of farm products	17	39,589	622	13,904	176	9
Type by Kind of Business						
Merchant wholesalers	605	522,150	38,473	719,263	8,724	339
Grocery, confectionery, meat wholesalers	52	47,387	3,341	63,149	828	44
General-line grocery wholesalers	7	30,170	1,806	33,716	409	2
Confectionery wholesalers	8	3,477	256	5,035	77	13
Meat, fish wholesalers	17	6,580	489	9,239	159	15
Specialty-line grocery wholesalers	20	7,160	790	15,159	183	14
Farm products (edible) distributors	29	13,447	842	15,903	238	35
Poultry, poultry products distributors	6	989	66	1,411	22	7
Fresh fruit, vegetable wholesalers	23	12,458	776	14,492	216	28
Beer, wine, distilled spirits wholesalers	18	19,392	1,713	37,559	372	4
Tobacco distributors	11	17,401	486	9,422	139	8
Drugs, chemicals, allied products wholesalers	27	16,070	1,532	27,289	395	9
General- and specialty-line drug wholesalers	15	14,081	1,233	22,141	325	4
Industrial chemicals, paint wholesalers	12	1,989	299	5,148	70	5
Dry goods, apparel wholesalers	8	13,940	531	9,048	95	3
Clothing, furnishings, footwear wholesalers	3	9,682	98	1,490	20	3
General- and specialty-line dry goods wholesalers	5	4,258	433	7,558	75	...
Furniture, home furnishings wholesalers	20	10,478	842	16,381	158	15
Paper, allied products wholesalers	14	20,060	2,252	34,608	546	2
Farm products (raw materials) merchants	12	55,551	568	13,826	146	6
Automotive wholesalers	54	19,831	2,545	49,168	679	37
Electrical, electronics, appliance distributors	33	44,821	3,449	60,954	677	5
Hardware, plumbing-heating goods wholesalers	34	29,071	2,348	44,858	556	13
Hardware wholesalers	13	11,748	1,415	25,932	361	6
Plumbing, heating equipment, supplies distributors	21	17,323	933	18,926	195	7
Lumber, construction materials distributors	33	36,477	3,771	66,795	715	11
Lumber, millwork wholesalers	14	15,012	1,224	22,452	241	3
Construction materials distributors	19	21,465	2,547	44,343	474	8
Machinery, equipment, supplies distributors	139	70,985	8,361	158,149	1,661	68
Commercial machines, equipment distributors	20	5,872	902	18,091	190	10
Industrial machinery, equipment distributors	25	6,084	697	12,920	149	13
Industrial materials, supplies distributors	21	10,062	1,375	23,172	281	10
Professional equipment, supplies distributors	12	3,881	935	18,551	237	7
Service establishment supply houses	23	4,495	726	14,189	181	16
Other machinery, equipment, supplies distributors	58	40,591	3,726	71,226	623	12
Metals, metalwork (except scrap) distributors	11	25,004	1,739	32,792	333	3
Scrap, waste materials dealers	33	10,852	1,536	28,584	550	31
Other merchant wholesalers	77	71,383	2,617	50,778	636	45
Amusement, sporting goods distributors	17	2,948	281	6,731	73	14
Jewelry wholesalers	11	2,257	136	2,624	53	9
Merchant wholesalers, n.e.c.	49	66,178	2,200	41,423	510	22
Manufacturers' sales branches, sales offices	118	219,417	13,216	255,984	2,709	...
Sales branches (with stocks)	80	120,056	11,060	215,302	2,338	...
Sales offices (without stocks)	38	99,361	2,156	40,682	401	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 — STANDARD METROPOLITAN AREAS — Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
COLUMBUS STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Petroleum bulk plants, terminals and LP gas facilities	16	52,181	1,567	31,172	379	4
Merchandise agents, brokers	86	154,572	2,107	42,911	423	57
Assemblers of farm products	17	39,589	622	13,904	176	9
DAYTON STANDARD METROPOLITAN AREA—Consists of Greene and Montgomery Counties, Ohio						
Wholesale trade, total	639	XXX	39,387	744,940	8,246	294
Type of Operation						
Merchant wholesalers	445	287,277	28,639	537,528	6,004	228
Manufacturers' sales branches, sales offices	95	386,484	6,142	122,310	1,151	3
Petroleum bulk plants, terminals and LP gas facilities	26	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	56	73,820	1,210	22,581	218	37
Assemblers of farm products	17	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	445	287,277	28,639	537,528	6,004	228
Grocery, confectionery, meat wholesalers	53	44,622	2,668	48,227	651	27
General-line grocery wholesalers	9	34,898	1,854	32,434	425	...
Confectionery wholesalers	9	811	72	1,388	35	6
Meat, fish wholesalers	7	2,106	161	3,635	46	6
Specialty-line grocery wholesalers	28	6,807	581	10,770	145	15
Farm products (edible) distributors	19	11,078	990	18,150	279	18
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	17	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	14	16,772	1,587	24,794	256	2
Tobacco distributors	4	11,521	437	9,215	93	1
Drugs, chemicals, allied products wholesalers	19	9,954	1,155	23,263	244	4
General- and specialty-line drug wholesalers	10	7,652	700	11,925	156	4
Industrial chemicals, paint wholesalers	9	2,302	455	11,338	88	...
Dry goods, apparel wholesalers	6	3,223	401	6,131	86	2
Clothing, furnishings, footwear wholesalers	1	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	5	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	7	2,183	380	6,666	74	2
Paper, allied products wholesalers	16	9,807	1,148	18,898	215	6
Farm products (raw materials) merchants	4	1,089	55	1,005	16	1
Automotive wholesalers	43	9,837	2,116	38,474	457	35
Electrical, electronics, appliance distributors	30	47,672	3,386	62,753	687	6
Hardware, plumbing-heating goods wholesalers	14	8,763	1,070	20,110	228	9
Hardware wholesalers	3	1,738	201	4,241	48	1
Plumbing, heating equipment, supplies distributors	11	7,025	869	15,869	180	8
Lumber, construction materials distributors	31	34,356	3,517	70,531	682	13
Lumber, millwork wholesalers	10	22,483	1,251	24,229	234	5
Construction materials distributors	21	11,873	2,266	46,302	448	8
Machinery, equipment, supplies distributors	107	44,620	6,802	130,637	1,252	41
Commercial machines, equipment distributors	6	1,188	210	3,395	40	2
Industrial machinery, equipment distributors	15	7,716	689	10,817	104	6
Industrial materials, supplies distributors	27	13,205	1,640	36,273	309	10
Professional equipment, supplies distributors	19	7,440	1,956	38,366	372	13
Service establishment supply houses	20	4,618	610	11,662	143	6
Other machinery, equipment, supplies distributors	20	10,453	1,697	30,124	284	4
Metals, metalwork (except scrap) distributors	12	9,304	788	15,968	168	7
Scrap, waste materials dealers	29	10,752	1,209	24,122	327	26
DAYTON STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Other merchant wholesalers	37	11,724	1,030	18,584	289	28
Amusement, sporting goods distributors	7	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	1	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	29	9,023	697	12,259	193	23
Manufacturers' sales branches, sales offices	95	386,484	6,142	122,310	1,151	3
Sales branches (with stocks)	48	27,122	3,954	80,086	808	3
Sales offices (without stocks)	47	359,362	2,188	42,224	343	...
Petroleum bulk plants, terminals and LP gas facilities	26	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	56	73,820	1,210	22,581	218	37
Assemblers of farm products	17	(D)	(D)	(D)	(D)	(D)
HAMILTON-MIDDLETOWN STANDARD METROPOLITAN AREA—Coextensive with Butler County, Ohio						
Wholesale trade, total	123	XXX	4,283	84,339	1,052	64
Type of Operation						
Merchant wholesalers	90	36,260	3,620	72,171	903	57
Manufacturers' sales branches, sales offices	10	4,959	374	7,235	75	...
Petroleum bulk plants, terminals and LP gas facilities	14	9,187	195	3,206	47	4
Merchandise agents, brokers	5	1,349	37	501	6	3
Assemblers of farm products	4	3,136	57	1,226	21	...
Type by Kind of Business						
Merchant wholesalers	90	36,260	3,620	72,171	903	57
Grocery, confectionery, meat wholesalers	13	4,092	299	7,898	109	6
Farm products (edible) distributors	3	1,207	82	1,453	27	10
Beer, wine, distilled spirits wholesalers	9	4,544	508	9,033	103	4
Tobacco distributors	5	5,887	256	4,740	63	3
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	704	73	1,403	17	2
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	14	2,323	388	6,934	92	8
Electrical, electronics, appliance distributors	5	1,949	97	1,359	18	3
Hardware, plumbing-heating goods wholesalers	4	1,298	114	2,457	29	2
Lumber, construction materials distributors	6	2,209	499	10,171	113	1
Machinery, equipment, supplies distributors	10	2,125	214	4,960	62	8
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	7	3,380	445	8,694	118	4
Other merchant wholesalers	7	851	59	1,194	23	4
Manufacturers' sales branches, sales offices	10	4,959	374	7,235	75	...
Petroleum bulk plants, terminals and LP gas facilities	14	9,187	195	3,206	47	4
Merchandise agents, brokers	5	1,349	37	501	6	3
Assemblers of farm products	4	3,136	57	1,226	21	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
HUNTINGTON-ASHLAND STANDARD METROPOLITAN AREA—Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio						
Wholesale trade, total	339	XXX	14,576	290,859	3,729	176
Type of Operation						
Merchant wholesalers	251	115,045	10,178	205,457	2,720	146
Manufacturers' sales branches, sales offices	41	52,528	2,528	49,121	566	...
Petroleum bulk plants, terminals and LP gas facilities	18	18,240	772	16,488	181	8
Merchandise agents, brokers	27	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	251	115,045	10,178	205,457	2,720	146
Grocery, confectionery, meat wholesalers	37	26,856	1,535	29,343	453	19
Farm products (edible) distributors	31	8,996	456	8,514	175	39
Beer, wine, distilled spirits wholesalers	14	4,892	344	5,311	92	13
Tobacco distributors	6	6,397	278	5,320	70	3
Drugs, chemicals, allied products wholesalers	5	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	4	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	2,505	315	5,646	77	1
Paper, allied products wholesalers	6	2,298	291	5,868	60	1
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	28	5,421	960	17,327	253	14
Electrical, electronics, appliance distributors	15	11,753	1,152	29,622	236	4
Hardware, plumbing-heating goods wholesalers	8	6,596	563	11,114	194	8
Lumber, construction materials distributors	17	6,177	919	18,054	238	7
Machinery, equipment, supplies distributors	44	14,201	1,597	29,944	363	14
Metals, metalwork (except scrap) distributors	4	1,164	176	3,361	40	2
Scrap, waste materials dealers	8	2,112	258	5,583	85	9
Other merchant wholesalers	18	5,189	419	7,745	126	7
Manufacturers' sales branches, sales offices	41	52,528	2,528	49,121	566	...
Petroleum bulk plants, terminals and LP gas facilities	18	18,240	772	16,488	181	8
Merchandise agents, brokers	27	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
LIMA STANDARD METROPOLITAN AREA—Coextensive with Allen County, Ohio						
Wholesale trade, total	159	XXX	5,709	110,638	1,394	88
Type of Operation						
Merchant wholesalers	107	55,238	3,094	63,120	791	70
Manufacturers' sales branches, sales offices	20	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	15	18,964	767	13,954	173	6
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	15	18,854	996	16,350	234	9
Type by Kind of Business						
Merchant wholesalers	107	55,238	3,094	63,120	791	70
Grocery, confectionery, meat wholesalers	15	6,643	413	9,396	120	17
Farm products (edible) distributors	7	1,543	98	1,632	29	7
Beer, wine, distilled spirits wholesalers	8	3,377	283	5,559	71	1
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	...	...	...	...	...	...
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	4	780	103	1,838	24	2
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	16	2,775	474	9,773	124	9
Electrical, electronics, appliance distributors	8	3,525	374	7,504	100	7
Hardware, plumbing-heating goods wholesalers	6	1,222	127	2,828	35	6
Lumber, construction materials distributors	4	6,284	293	6,456	41	1
Machinery, equipment, supplies distributors	18	2,247	308	7,038	75	8
LIMA STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	7	1,585	195	3,640	64	5
Other merchant wholesalers	6	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	20	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	15	18,964	767	13,954	173	6
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	15	18,854	996	16,350	234	9
LORAIN-ELYRIA STANDARD METROPOLITAN AREA—Coextensive with Lorain County, Ohio						
Wholesale trade, total	132	XXX	4,180	78,380	916	84
Type of Operation						
Merchant wholesalers	102	32,734	3,605	66,675	790	71
Manufacturers' sales branches, sales offices	10	3,657	259	5,536	47	...
Petroleum bulk plants, terminals and LP gas facilities	14	10,668	252	5,190	60	6
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	102	32,734	3,605	66,675	790	71
Grocery, confectionery, meat wholesalers	12	2,820	222	4,196	61	7
Farm products (edible) distributors	5	2,732	220	4,127	60	7
Beer, wine, distilled spirits wholesalers	5	5,274	430	8,260	82	1
Tobacco distributors	3	3,904	169	2,063	29	...
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	4	646	78	1,942	30	...
Paper, allied products wholesalers	4	1,143	91	2,232	32	7
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	16	2,447	431	7,634	105	12
Electrical, electronics, appliance distributors	5	1,133	182	3,005	26	7
Hardware, plumbing-heating goods wholesalers	4	1,988	200	4,263	34	...
Lumber, construction materials distributors	10	4,805	776	14,235	149	5
Machinery, equipment, supplies distributors	11	1,061	170	3,483	34	6
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	7	2,098	358	5,985	78	7
Other merchant wholesalers	12	2,070	241	4,667	64	8
Manufacturers' sales branches, sales offices	10	3,657	259	5,536	47	...
Petroleum bulk plants, terminals and LP gas facilities	14	10,668	252	5,190	60	6
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
SPRINGFIELD STANDARD METROPOLITAN AREA—Coextensive with Clark County, Ohio						
Wholesale trade, total	112	XXX	3,851	70,528	985	42
Type of Operation						
Merchant wholesalers	82	28,030	2,858	51,206	722	34
Manufacturers' sales branches, sales offices	12	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	11	10,466	229	3,951	54	4
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
SPRINGFIELD STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business						
Merchant wholesalers	82	28,030	2,858	51,206	722	34
Grocery, confectionery, meat wholesalers	11	4,966	361	6,433	100	4
Farm products (edible) distributors	3	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	6	2,965	287	5,495	70	2
Tobacco distributors	3	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	845	124	2,502	36	3
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	6	870	175	2,794	43	3
Electrical, electronics, appliance distributors	5	3,308	369	6,188	85	1
Hardware, plumbing-heating goods wholesalers	4	1,468	185	3,397	37	1
Lumber, construction materials distributors	5	1,743	272	4,774	56	2
Machinery, equipment, supplies distributors	12	1,752	273	4,867	69	3
Metals, metalwork (except scrap) distributors	3	1,251	94	1,449	25	1
Scrap, waste materials dealers	5	875	127	2,646	44	5
Other merchant wholesalers	8	1,346	219	4,189	58	2
Manufacturers' sales branches, sales offices	12	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	11	10,466	229	3,951	54	4
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
TOLEDO STANDARD METROPOLITAN AREA—Coextensive with Lucas County, Ohio						
Wholesale trade, total	703	XXX	39,596	778,586	8,742	295
Type of Operation						
Merchant wholesalers	512	319,259	27,899	542,715	6,229	247
Manufacturers' sales branches, sales offices	101	122,052	7,047	144,600	1,468	1
Petroleum bulk plants, termioals and LP gas facilities	19	65,173	3,157	63,842	725	1
Merchandise agents, brokers	65	68,873	903	17,600	205	40
Assemblers of farm products	6	19,313	590	9,829	115	6
Type by Kind of Business						
Merchant wholesalers	512	319,259	27,899	542,715	6,229	247
Grocery, confectionery, meat wholesalers	54	39,844	2,431	42,383	561	30
General-line grocery wholesalers	11	27,404	1,485	24,076	308	1
Confectionery wholesalers	4	238	23	(Z)	8	3
Meat, fish wholesalers	14	5,326	352	6,908	96	9
Specialty-line grocery wholesalers	25	6,876	571	10,919	149	17
Farm products (edible) distributors	25	11,203	733	13,942	184	21
Poultry, poultry products distributors	7	1,660	100	1,948	36	9
Fresh fruit, vegetable wholesalers	18	9,543	633	11,994	148	12
Beer, wine, distilled spirits wholesalers	12	14,314	1,446	24,504	301	15
Tobacco distributors	6	10,881	415	10,608	98	4
Drugs, chemicals, allied products wholesalers	15	11,148	1,075	22,178	234	4
General- and specialty-line drug wholesalers	4	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	11	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	6	4,105	383	6,757	88	2
Clothing, furnishings, footwear wholesalers	6	4,105	383	6,757	88	2
General- and specialty-line dry goods wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	12	9,659	857	15,936	159	3
Paper, allied products wholesalers	19	11,761	1,592	37,997	323	9
Farm products (raw materials) merchants	8	36,545	681	14,767	156	2
Automotive wholesalers	42	13,722	1,856	35,671	420	24
Electrical, electronics, appliance distributors	31	42,696	3,884	81,587	890	8
TOLEDO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Hardware, plumbing-heating goods wholesalers	21	25,403	2,172	44,178	534	5
Hardware wholesalers	6	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	15	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	43	25,929	2,322	45,220	483	12
Lumber, millwork wholesalers	18	14,413	982	17,086	211	6
Construction materials distributors	25	11,516	1,340	28,134	272	6
Machinery, equipment, supplies distributors	116	29,022	3,898	68,706	802	63
Commercial machines, equipment distributors	11	2,410	263	5,138	62	8
Industrial machinery, equipment distributors	29	4,112	733	11,661	145	11
Industrial materials, supplies distributors	23	7,171	946	17,691	189	8
Professional equipment, supplies distributors	14	2,308	529	9,765	151	13
Service establishment supply houses	21	5,211	620	12,242	118	10
Other machinery, equipment, supplies distributors	18	7,810	807	12,209	137	13
Metals, metalwork (except scrap) distributors	21	10,858	1,515	29,057	344	6
Scrap, waste materials dealers	35	8,518	1,153	21,825	281	24
Other merchant wholesalers	46	13,651	1,486	27,399	371	15
Amusement, sporting goods distributors	7	1,257	214	5,068	62	...
Jewelry wholesalers	5	1,310	208	3,298	47	...
Merchant wholesalers, n.e.c.	34	11,084	1,064	19,033	262	15
Manufacturers' sales branches, sales offices	101	122,052	7,047	144,600	1,468	1
Sales branches (with stocks)	71	65,393	6,089	127,257	1,295	1
Sales offices (without stocks)	30	56,659	958	17,343	173	...
Petroleum bulk plants, terminals and LP gas facilities	19	65,173	3,157	63,842	725	1
Merchandise agents, brokers	65	68,873	903	17,600	205	40
Assemblers of farm products	6	19,313	590	9,829	115	6
WHEELING-STEUBENVILLE STANDARD METROPOLITAN AREA—Consists of Brooke, Hancock, Marshall, and Ohio Counties, W. Va.; and Belmont and Jefferson Counties, Ohio						
Wholesale trade, total	382	XXX	12,737	247,733	3,353	221
Type of Operation						
Merchant wholesalers	295	115,555	10,010	195,010	2,739	199
Manufacturers' sales branches, sales offices	37	93,591	1,789	35,006	363	...
Petroleum bulk plants, termioals and LP gas facilities	30	23,823	742	14,292	176	14
Merchandise agents, brokers	17	19,750	192	3,339	70	7
Assemblers of farm products	3	60	4	(2)	5	1
Type by Kind of Business						
Merchant wholesalers	295	115,555	10,010	195,010	2,739	199
Grocery, confectionery, meat wholesalers	39	21,613	1,204	22,172	376	33
Farm products (edible) distributors	17	5,188	495	8,893	147	16
Beer, wine, distilled spirits wholesalers	32	9,050	691	14,382	198	38
Tobacco distributors	7	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	8	4,088	393	7,183	114	9
Dry goods, apparel wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	6	1,859	133	2,042	33	1
Paper, allied products wholesalers	6	2,475	265	5,496	64	3
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	33	3,996	721	14,600	194	23
Electrical, electronics, appliance distributors	20	13,388	1,122	17,719	249	8
Hardware, plumbing-heating goods wholesalers	16	9,038	939	17,774	234	5
Lumber, construction materials distributors	14	8,436	810	15,319	176	5
Machinery, equipment, supplies distributors	40	9,505	1,018	21,591	261	23
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	26	3,452	458	12,613	165	16
Other merchant wholesalers	24	3,514	372	8,859	137	12

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WHEELING-STEUBENVILLE STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	37	93,591	1,789	35,006	363	...
Petroleum bulk plants, terminals and LP gas facilities	30	23,823	742	14,292	176	14
Merchandise agents, brokers	17	19,750	192	3,339	70	7
Assemblers of farm products	3	60	4	(Z)	5	1
YOUNGSTOWN STANDARD METROPOLITAN AREA—Consists of Mahoning and Trumbull Counties, Ohio; Mercer County, Pa.						
Wholesale trade, total	564	XXX	26,673	528,812	6,083	303
Type of Operation						
Merchant wholesalers	433	216,296	19,510	387,933	4,548	264
Manufacturers' sales branches, sales offices	60	182,650	5,080	100,113	999	...
Petroleum bulk plants, terminals and LP gas facilities	43	47,214	1,787	34,978	396	22
Merchandise agents, brokers	26	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	433	216,296	19,510	387,933	4,548	264
Grocery, confectionery, meat wholesalers	56	47,063	2,984	59,521	657	43
General-line grocery wholesalers	9	28,012	1,650	32,620	310	8
Confectionery wholesalers	9	2,677	167	3,358	49	11
Meat, fish wholesalers	15	5,026	298	6,054	89	14
Specialty-line grocery wholesalers	23	11,348	869	17,480	209	10
Farm products (edible) distributors	22	9,798	679	12,648	143	17
Poultry, poultry products distributors	3	775	24	(Z)	8	6
Fresh fruit, vegetable wholesalers	19	9,023	655	12,260	135	11
Beer, wine, distilled spirits wholesalers	25	17,122	1,203	23,966	261	19
Tobacco distributors	6	9,259	346	5,790	87	3
Drugs, chemicals, allied products wholesalers	13	6,261	579	16,431	180	9
General- and specialty-line drug wholesalers	7	4,914	401	11,120	110	4
Industrial chemicals, paint wholesalers	6	1,347	178	5,311	70	5
Dry goods, apparel wholesalers	6	1,996	166	3,129	45	8
Clothing, furnishings, footwear wholesalers	2	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	4	(D)	(D)	(D)	(D)	(D)

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
YOUNGSTOWN STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Furniture, home furnishings wholesalers	13	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	6	4,799	577	9,957	117	3
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	44	11,463	1,543	31,065	411	43
Electrical, electronics, appliance distributors	30	27,136	1,928	37,146	380	13
Hardware, plumbing-heating goods wholesalers	21	9,144	667	13,026	194	8
Hardware wholesalers	5	3,358	178	3,442	78	3
Plumbing, heating equipment, supplies distributors	16	5,786	489	9,584	116	5
Lumber, construction materials distributors	25	15,157	1,619	32,790	413	10
Lumber, millwork wholesalers	6	6,585	467	8,110	100	...
Construction materials distributors	19	8,572	1,152	24,680	313	10
Machinery, equipment, supplies distributors	74	21,438	2,713	52,632	595	30
Commercial machines, equipment distributors	12	1,446	187	3,409	50	7
Industrial machinery, equipment distributors	8	2,785	320	5,721	44	5
Industrial materials, supplies distributors	12	5,682	599	10,806	133	...
Professional equipment, supplies distributors	8	1,425	334	5,811	93	3
Service establishment supply houses	16	2,043	293	7,145	82	10
Other machinery, equipment, supplies distributors	18	8,057	980	19,740	193	5
Metals, metalwork (except scrap) distributors	21	13,090	1,999	37,453	413	3
Scrap, waste materials dealers	35	11,838	1,130	21,745	286	25
Other merchant wholesalers	35	8,939	1,173	26,362	321	22
Amusement, sporting goods distributors	4	1,877	183	4,680	50	3
Jewelry wholesalers	3	417	34	611	10	3
Merchant wholesalers, n.e.c.	28	6,645	956	21,071	261	16
Manufacturers' sales branches, sales offices	60	182,650	5,080	100,113	999	...
Sales branches (with stocks)	43	44,932	3,110	63,960	699	...
Sales offices (without stocks)	17	137,718	1,970	36,153	300	...
Petroleum bulk plants, terminals and LP gas facilities	43	47,214	1,787	34,978	396	22
Merchandise agents, brokers	26	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ALLEN COUNTY (See Lima Standard Metropolitan Area, Table 103.)						
BUTLER COUNTY (See Hamilton-Middletown Standard Metropolitan Area, Table 103.)						
CLARK COUNTY (See Springfield Standard Metropolitan Area, Table 103.)						
CUYAHOGA COUNTY						
Wholesale trade, total	3,067	XXX	212,465	4,178,544	42,139	1,351
Type of Operation						
Merchant wholesalers	2,005	1,435,837	119,661	2,328,593	24,998	1,024
Manufacturers' sales branches, sales offices	555	2,119,144	76,110	1,536,522	14,148	...
Petroleum bulk plants, terminals and LP gas facilities	41	133,860	4,591	86,272	935	6
Merchandise agents, brokers	449	498,757	11,284	212,234	1,905	304
Assemblers of farm products	17	37,818	819	14,923	153	17
Type by Kind of Business						
Merchant wholesalers	2,005	1,435,837	119,661	2,328,593	24,998	1,024
Grocery, confectionery, meat wholesalers	160	128,784	7,632	154,766	1,681	90
Farm products (edible) distributors	92	67,087	3,054	55,946	688	102
Beer, wine, distilled spirits wholesalers	33	35,939	2,852	56,052	525	15
Tobacco distributors	28	(D)	(D)	(D)	(O)	(D)
Drugs, chemicals, allied products wholesalers	113	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	81	33,633	2,855	50,736	615	51
Furniture, home furnishings wholesalers	76	31,339	3,277	60,962	578	28
Paper, allied products wholesalers	61	46,368	4,189	78,655	788	34
Farm products (raw materials) merchants	7	3,378	375	6,683	97	6
Automotive wholesalers	185	52,197	8,368	160,865	1,913	90
Electrical, electronics, appliance distributors	87	(D)	(D)	(O)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	97	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	111	(D)	(D)	(D)	(D)	(O)
Machinery, equipment, supplies distributors	438	169,723	23,160	455,110	4,593	201
Metals, metalwork (except scrap) distributors	105	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	132	110,966	7,496	138,144	1,738	100
Other merchant wholesalers	198	223,058	10,397	204,177	2,255	104
Manufacturers' sales branches, sales offices	555	2,119,144	76,110	1,536,522	14,148	...
Petroleum bulk plants, terminals and LP gas facilities	41	133,860	4,591	86,272	935	6
Merchandise agents, brokers	449	498,757	11,284	212,234	1,905	304
Assemblers of farm products	17	37,818	819	14,923	153	17
FRANKLIN COUNTY (See Columbus Standard Metropolitan Area, Table 103.)						
HAMILTON COUNTY						
Wholesale trade, total	1,790	XXX	112,210	2,149,872	23,740	887
Type of Operation						
Merchant wholesalers	1,110	708,277	62,931	1,193,081	14,112	679
Manufacturers' sales branches, sales offices	373	(D)	(O)	(O)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	29	70,908	3,034	58,362	702	7
Merchandise agents, brokers	269	460,361	5,911	105,653	1,141	191
Assemblers of farm products	9	(D)	(O)	(D)	(D)	(D)

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
HAMILTON COUNTY—Con.						
Type by Kind of Business						
Merchant wholesalers	1,110	708,277	62,931	1,193,081	14,112	679
Grocery, confectionery, meat wholesalers	123	86,073	5,559	104,953	1,303	77
Farm products (edible) distributors	69	46,137	2,367	44,178	614	100
Beer, wine, distilled spirits wholesalers	19	20,185	929	18,625	175	9
Tobacco distributors	12	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	34	(O)	(O)	(O)	(O)	(O)
Dry goods, apparel wholesalers	64	36,615	2,968	54,190	761	57
Furniture, home furnishings wholesalers	32	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	58	59,857	4,342	84,064	855	26
Farm products (raw materials) merchants	11	8,317	219	3,614	64	17
Automotive wholesalers	84	26,352	4,126	82,556	1,009	56
Electrical, electronics, appliance distributors	47	57,873	5,565	93,758	1,166	14
Hardware, plumbing-heating goods wholesalers	39	21,453	2,583	55,616	520	19
Lumber, construction materials distributors	80	64,664	6,137	118,527	1,260	19
Machinery, equipment, supplies distributors	237	90,466	11,599	215,806	2,367	122
Metals, metalwork (except scrap) distributors	28	33,160	3,330	59,624	682	9
Scrap, waste materials dealers	62	40,031	2,811	48,193	752	66
Other merchant wholesalers	110	59,258	5,452	104,472	1,348	54
Manufacturers' sales branches, sales offices	373	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	29	70,908	3,034	58,362	702	7
Merchandise agents, brokers	269	460,361	5,911	105,653	1,141	191
Assemblers of farm products	9	(D)	(D)	(D)	(D)	(D)
LORAIN COUNTY (See Lorain-Elyria Standard Metropolitan Area, Table 103.)						
LUCAS COUNTY (See Toledo Standard Metropolitan Area, Table 103.)						
MAHONING COUNTY						
Wholesale trade, total	364	XXX	19,040	373,874	4,246	156
Type of Operation						
Merchant wholesalers	280	148,692	13,424	262,938	3,068	146
Manufacturers' sales branches, sales offices	51	98,760	4,265	85,060	885	...
Petroleum bulk plants, terminals and LP gas facilities	16	30,275	1,227	23,845	248	1
Merchandise agents, brokers	15	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(O)	(O)	(O)	(O)
Type by Kind of Business						
Merchant wholesalers	280	148,692	13,424	262,938	3,068	146
Grocery, confectionery, meat wholesalers	38	25,753	1,954	33,808	394	18
Farm products (edible) distributors	15	7,920	588	11,190	123	11
Beer, wine, distilled spirits wholesalers	6	10,544	855	16,823	159	6
Tobacco distributors	5	(D)	(D)	(D)	(D)	(O)
Drugs, chemicals, allied products wholesalers	11	(O)	(D)	(D)	(D)	(O)
Dry goods, apparel wholesalers	6	1,990	166	3,129	45	8
Furniture, home furnishings wholesalers	9	871	99	2,359	19	6
Paper, allied products wholesalers	4	(D)	(D)	(D)	(O)	(O)
Farm products (raw materials) merchants	1	(O)	(O)	(O)	(O)	(O)
Automotive wholesalers	21	7,053	875	16,965	219	17
Electrical, electronics, appliance distributors	24	26,035	1,765	32,632	344	7
Hardware, plumbing-heating goods wholesalers	11	5,747	360	8,427	129	5
Lumber, construction materials distributors	16	11,510	1,285	26,378	331	7
Machinery, equipment, supplies distributors	60	18,328	2,392	46,063	519	21
Metals, metalwork (except scrap) distributors	11	5,220	638	11,202	127	2
Scrap, waste materials dealers	21	5,569	511	11,545	159	9
Other merchant wholesalers	21	4,702	557	12,857	153	18

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MAHONING COUNTY—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	51	98,760	4,266	85,060	885	...
Petroleum bulk plants, termioals and LP gas facilities	16	30,275	1,227	23,845	248	1
Merchandise ageots, brokers	15	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
MONTGOMERY COUNTY						
Wholesale trade, total	607	XXX	37,629	713,878	7,878	273
Type of Operation						
Merchant wholesalers	423	264,523	27,307	514,664	5,720	211
Manufacturers' sales branches, sales offices	93	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	18	41,066	1,770	30,679	411	6
Merchandise agents, brokers	56	73,820	1,210	22,581	218	37
Assemblers of farm products	17	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	423	264,523	27,307	514,664	5,720	211
Grocery, confectionery, meat wholesalers	51	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	19	11,078	990	18,150	279	18
Beer, wine, distilled spirits wholesalers	13	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	4	11,521	437	9,215	93	1
Drugs, chemicals, allied products wholesalers	10	9,954	1,155	23,263	244	4
Dry goods, apparel wholesalers	6	3,223	401	6,131	86	2
Furniture, home furnishings wholesalers	3	2,183	380	6,666	74	2
Paper, allied products wholesalers	16	9,807	1,148	18,898	215	6
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	37	9,332	1,943	36,940	434	27
Electrical, electronics, appliance distributors	30	47,672	3,386	62,753	687	6
Hardware, plumbing-heating goods wholesalers	12	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	28	32,905	3,249	65,205	634	11
Machinery, equipment, supplies distributors	104	43,872	6,732	129,698	1,238	40
Metals, metalwork (except scrap) distributors	12	9,304	788	15,968	168	7
Scrap, waste materials dealers	26	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	35	(D)	(D)	(D)	(D)	(D)

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MONTGOMERY COUNTY—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	93	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, termioals and LP gas facilities	18	41,066	1,770	30,679	411	6
Merchandise ageots, brokers	56	73,820	1,210	22,581	218	37
Assemblers of farm products	17	(D)	(D)	(D)	(D)	(D)
RICHLAND COUNTY						
Wholesale trade, total	129	XXX	5,962	120,027	1,375	54
Type of Operation						
Merchant wholesalers	91	61,997	4,661	89,901	1,078	42
Manufacturers' sales branches, sales offices	15	7,415	823	20,002	165	...
Petroleum bulk plants, termioals and LP gas facilities	18	9,482	373	8,139	105	10
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
STARK COUNTY (See Canton Standard Metropolitan Area, Table 103.)						
SUMMIT COUNTY (See Akron Standard Metropolitan Area, Table 103.)						
TRUMBULL COUNTY						
Wholesale trade, total	104	XXX	3,975	77,045	922	57
Type of Operation						
Merchant wholesalers	76	29,945	3,201	62,392	751	39
Manufacturers' sales branches, sales offices	7	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, termioals and LP gas facilities	15	9,208	439	4,744	61	12
Merchandise agents, brokers	6	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	10,410	XXX	420,462	XXX	XXX	409,490	7,823,119	117,316	5,887
Merchant wholesalers	6,359	3,882,463	302,053	444,334	11.5	261,107	4,908,209	76,385	4,189
Manufacturers' sales branches, sales offices	1,619	3,358,052	82,572	220,145	6.6	109,762	2,155,834	28,489	37
Petroleum bulk plants, terminals and LP gas facilities	864	522,268	25,780	43,587	8.4	18,025	358,730	5,587	641
Merchandise agents, brokers	991	1,167,804	1,236	33,225	2.8	12,873	250,744	3,685	761
Assemblers of farm products	577	335,272	8,821	15,128	4.5	7,723	149,602	3,170	259
STANDARD METROPOLITAN AREAS									
AKRON									
Total	426	XXX	(NA)	XXX	XXX	17,595	348,278	4,930	233
Merchant wholesalers	311	145,564	10,985	20,313	14.0	11,805	229,287	3,420	202
Manufacturers' sales branches, sales offices	60	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	21	30,397	(NA)	(NA)	(NA)	1,141	25,422	346	7
Merchandise agents, brokers	32	67,227	19	1,025	1.5	364	7,821	87	21
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CANTON									
Total	260	XXX	(NA)	XXX	XXX	10,907	210,965	3,290	120
Merchant wholesalers	205	146,850	10,171	16,616	11.3	9,307	178,561	2,808	104
Manufacturers' sales branches, sales offices	28	10,200	566	1,552	15.2	1,013	20,583	261	1
Petroleum bulk plants, terminals and LP gas facilities	19	15,976	(NA)	(NA)	(NA)	556	11,322	182	6
Merchandise agents, brokers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CINCINNATI									
Total	1,800	XXX	(NA)	XXX	XXX	81,961	1,524,599	23,882	1,011
Merchant wholesalers	1,103	758,377	60,339	83,231	11.0	48,581	883,627	14,185	790
Manufacturers' sales branches, sales offices	397	1,037,948	26,697	59,338	5.7	27,592	530,986	8,064	2
Petroleum bulk plants, terminals and LP gas facilities	34	45,772	(NA)	(NA)	(NA)	2,419	46,330	708	10
Merchandise agents, brokers	257	418,135	336	7,725	1.2	3,312	62,757	905	200
Assemblers of farm products	9	5,477	75	149	2.7	57	899	20	9
CLEVELAND									
Total	2,845	XXX	(NA)	XXX	XXX	146,385	2,812,237	37,794	1,502
Merchant wholesalers	1,756	1,332,615	93,598	145,387	11.0	86,205	1,636,866	22,982	1,113
Manufacturers' sales branches, sales offices	617	1,640,229	27,829	104,564	6.4	50,960	1,006,841	12,696	14
Petroleum bulk plants, terminals and LP gas facilities	44	89,001	(NA)	(NA)	(NA)	3,136	58,534	827	11
Merchandise agents, brokers	425	358,280	343	16,272	4.5	5,902	106,742	1,224	364
Assemblers of farm products	3	7,071	106	468	6.6	182	3,254	65	...
COLUMBUS									
Total	645	XXX	(NA)	XXX	XXX	32,288	613,604	9,575	290
Merchant wholesalers	425	410,814	32,813	38,319	9.3	23,158	433,888	6,899	233
Manufacturers' sales branches, sales offices	130	173,627	7,146	13,604	7.8	7,362	146,493	2,180	3
Petroleum bulk plants, terminals and LP gas facilities	22	31,505	(NA)	(NA)	(NA)	854	16,918	257	12
Merchandise agents, brokers	60	53,062	119	1,670	3.1	768	13,894	190	35
Assemblers of farm products	8	9,496	195	272	2.9	146	2,411	49	7
DAYTON									
Total	489	XXX	(NA)	XXX	XXX	21,907	414,674	6,087	258
Merchant wholesalers	320	184,034	18,489	25,935	14.1	16,135	299,657	4,536	189
Manufacturers' sales branches, sales offices	80	132,060	1,492	6,874	5.2	3,820	78,279	1,015	1
Petroleum bulk plants, terminals and LP gas facilities	24	22,646	(NA)	(NA)	(NA)	1,100	20,836	298	18
Merchandise agents, brokers	57	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAMILTON-MIDDLETOWN									
Total	111	XXX	(NA)	XXX	XXX	3,282	57,149	1,124	81
Merchant wholesalers	81	26,053	1,648	4,531	17.4	2,582	43,262	921	69
Manufacturers' sales branches, sales offices	12	7,892	95	1,070	13.6	536	10,353	143	...
Petroleum bulk plants, terminals and LP gas facilities	14	5,428	(NA)	(NA)	(NA)	145	3,174	53	8
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HUNTINGTON-ASHLAND									
Total	303	XXX	17,754	XXX	XXX	11,312	223,597	3,393	147
Merchant wholesalers	216	115,032	11,547	14,743	12.8	8,467	169,345	2,631	124
Manufacturers' sales branches, sales offices	43	73,148	1,900	4,555	6.2	1,891	35,881	516	1
Petroleum bulk plants, terminals and LP gas facilities	21	12,935	4,246	2,416	18.7	350	6,944	112	8
Merchandise agents, brokers	23	55,076	61	1,365	2.5	604	11,427	134	14
Assemblers of farm products	...	...	...	...	...	...	...	...	...
LIMA									
Total	139	XXX	(NA)	XXX	XXX	3,596	70,118	1,193	82
Merchant wholesalers	91	32,537	3,208	4,124	12.7	2,206	44,262	804	66
Manufacturers' sales branches, sales offices	15	5,510	489	956	17.4	568	10,108	158	...
Petroleum bulk plants, terminals and LP gas facilities	15	11,488	(NA)	(NA)	(NA)	524	10,178	156	7
Merchandise agents, brokers	5	14,114	72	374	2.6	183	3,512	26	4
Assemblers of farm products	13	4,254	252	253	6.0	115	2,058	49	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
STANDARD METROPOLITAN AREAS—Con.									
LORAIN-ELYRIA									
Total	100	XXX	(NA)	XXX	XXX	2,008	38,302	621	78
Merchant wholesalers	70	18,909	1,653	2,988	15.8	1,658	31,094	501	62
Manufacturers' sales branches, sales offices	6	1,113	227	179	16.1	106	2,072	31	...
Petroleum bulk plants, terminals and LP gas facilities	14	7,243	(NA)	(NA)	(NA)	180	3,582	58	7
Merchandise agents, brokers	3	410	9	34	8.3	7	(Z)	4	2
Assemblers of farm products	7	1,697	90	124	7.3	57	1,377	27	7
SPRINGFIELD									
Total	97	XXX	(NA)	XXX	XXX	2,617	48,665	913	54
Merchant wholesalers	69	25,245	2,523	3,701	14.7	2,033	37,540	699	46
Manufacturers' sales branches, sales offices	11	6,277	271	514	8.2	299	5,780	100	...
Petroleum bulk plants, terminals and LP gas facilities	10	9,107	(NA)	(NA)	(NA)	181	3,484	56	5
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TOLEDO									
Total	619	XXX	(NA)	XXX	XXX	30,809	579,309	8,385	254
Merchant wholesalers	436	298,355	26,977	36,947	12.4	22,191	410,602	6,075	207
Manufacturers' sales branches, sales offices	107	131,167	3,985	10,538	8.0	6,174	119,504	1,604	...
Petroleum bulk plants, terminals and LP gas facilities	22	41,571	(NA)	(NA)	(NA)	1,909	39,629	561	11
Merchandise agents, brokers	49	47,089	36	982	2.1	354	6,362	100	26
Assemblers of farm products	5	6,384	190	362	5.7	181	3,212	45	10
WHEELING-STEUBENVILLE									
Total	340	XXX	10,804	XXX	XXX	9,997	189,699	3,328	192
Merchant wholesalers	255	104,037	9,579	13,710	13.2	7,810	143,807	2,601	164
Manufacturers' sales branches, sales offices	37	36,181	816	3,209	8.9	1,410	30,117	442	...
Petroleum bulk plants, terminals and LP gas facilities	30	18,862	324	915	4.9	596	12,059	193	14
Merchandise agents, brokers	14	12,421	53	379	3.1	162	3,214	76	11
Assemblers of farm products	4	1,215	32	56	4.6	19	502	16	3
YOUNGSTOWN									
Total	455	XXX	(NA)	XXX	XXX	15,711	312,235	4,748	275
Merchant wholesalers	339	153,022	12,877	20,016	13.1	11,676	232,043	3,580	230
Manufacturers' sales branches, sales offices	53	80,306	2,366	4,592	5.7	2,680	53,273	743	6
Petroleum bulk plants, terminals and LP gas facilities	47	32,034	(NA)	(NA)	(NA)	1,298	25,532	386	27
Merchandise agents, brokers	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
ALLEN COUNTY (See Lima Standard Metropolitan Area.)									
BUTLER COUNTY (See Hamilton-Middletown Standard Metropolitan Area.)									
CLARK COUNTY (See Springfield Standard Metropolitan Area.)									
CUYAHOGA COUNTY									
Total	2,810	XXX	130,950	XXX	XXX	145,984	2,804,783	37,680	1,480
Merchant wholesalers	1,735	1,330,270	93,421	144,903	10.9	85,912	1,631,907	22,900	1,096
Other operating types	1,075	2,091,316	37,529	131,213	6.3	60,072	1,172,876	14,780	384
FRANKLIN COUNTY (See Columbus Standard Metropolitan Area.)									
HAMILTON COUNTY									
Total	1,731	XXX	87,212	XXX	XXX	80,309	1,492,027	22,296	952
Merchant wholesalers	1,045	732,355	57,744	80,604	11.0	47,110	854,033	13,658	734
Other operating types	686	1,501,232	29,468	72,000	4.8	33,199	637,994	8,638	218
LORAIN COUNTY (See Lorain-Elyria Standard Metropolitan Area.)									
LUCAS COUNTY (See Toledo Standard Metropolitan Area.)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1]Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Con.									
MAHONING COUNTY									
Total	319	XXX	12,058	XXX	XXX	13,070	258,177	3,766	171
Merchant wholesalers	238	117,109	9,775	15,560	13.3	9,429	185,695	2,749	149
Other operating types	81	91,190	2,283	5,392	5.9	3,641	72,482	1,017	22
MONTGOMERY COUNTY									
Total	463	XXX	19,397	XXX	XXX	21,261	401,373	5,893	237
Merchant wholesalers	300	173,240	17,532	24,982	14.4	15,532	287,131	4,359	172
Other operating types	163	212,773	1,865	9,817	4.6	5,729	114,242	1,534	65
RICHLAND COUNTY									
Total	99	XXX	3,211	XXX	XXX	3,491	67,242	1,027	42
Merchant wholesalers	60	29,634	2,562	3,799	12.8	2,404	43,563	734	28
Other operating types	39	14,662	649	1,572	10.7	1,087	23,679	293	14
STARK COUNTY (See Canton Standard Metropolitan Area.)									
SUMMIT COUNTY (See Akron Standard Metropolitan Area.)									
TRUMBULL COUNTY									
Total	61	XXX	956	XXX	XXX	979	18,877	362	50
Merchant wholesalers	48	11,382	909	1,927	16.9	892	17,322	331	37
Other operating types	13	4,746	47	171	3.6	87	1,555	31	13

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

OKLAHOMA

OKLAHOMA
(77 COUNTIES)

STANDARD METROPOLITAN AREAS

CODE

1 OKLAHOMA CITY

2 TULSA

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREAS

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	3,627	XXX	139,001	XXX	XXX	101,058	2,081,692	26,292	26,575	26,681	27,224	2,434
Type of Operation												
Merchant wholesalers	2,093	988,588	101,458	134,229	13.6	67,429	1,388,597	17,366	17,581	17,710	18,054	1,448
Manufacturers' sales branches, sales offices	272	626,227	18,995	38,309	6.1	20,405	423,814	4,478	4,460	4,422	4,421	...
Petroleum bulk plants, terminals and LP gas facilities	752	180,875	8,528	22,418	12.4	5,737	113,888	1,747	1,757	1,775	1,768	663
Merchandise agents, brokers	236	370,441	1,350	9,102	2.5	3,612	74,050	1,635	1,632	1,629	1,685	235
Assemblers of farm products	272	107,085	8,670	9,814	9.2	3,875	81,343	1,066	1,145	1,145	1,296	88
Type by Kind of Business												
Merchant wholesalers	2,093	988,588	101,458	134,229	13.6	67,429	1,388,597	17,366	17,581	17,710	18,054	1,448
Grocery, confectionery, meat wholesalers	205	146,314	10,824	13,696	9.4	7,776	170,499	2,258	2,288	2,218	2,303	183
General-line grocery wholesalers	55	112,875	9,440	8,429	7.5	5,218	123,917	1,425	1,428	1,457	1,452	26
Confectionery wholesalers	13	1,792	86	182	10.2	95	1,992	40	40	42	42	8
Fish, sea food distributors	3	545	32	62	11.4	29	575	5	5	5	12	2
Meat, meat products wholesalers	52	16,912	272	2,545	15.0	1,252	23,177	391	390	382	409	84
Specialty-line grocery wholesalers	82	14,190	994	2,478	17.5	1,182	20,838	397	425	332	388	63
Farm products (edible) distributors	96	28,767	349	4,611	16.0	1,883	37,149	540	561	584	653	100
Poultry, poultry products distributors	36	8,991	62	944	10.5	452	8,572	135	145	157	187	34
Fresh fruit, vegetable wholesalers	60	19,776	287	3,667	18.5	1,431	28,577	405	416	427	466	66
Beer, wine, distilled spirits wholesalers	78	28,818	1,246	5,506	19.1	1,780	35,448	477	499	519	480	52
Beer, ale distributors	78	28,818	1,246	5,506	19.1	1,780	35,448	477	499	519	480	52
Wine, distilled spirits wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Tobacco distributors	61	41,011	1,905	2,256	5.5	1,078	22,219	363	366	361	364	74
Drugs, chemicals, allied products wholesalers	76	36,212	3,811	5,622	15.5	2,997	61,990	817	767	764	769	42
General-line drug wholesalers	5	14,921	1,768	1,911	12.8	1,150	27,572	315	316	318	315	...
Specialty-line drug, toiletries wholesalers	25	10,569	1,236	1,733	16.4	965	19,133	266	260	265	267	21
Industrial chemicals, explosives distributors	38	10,364	769	1,917	18.5	858	14,533	224	178	169	174	12
Paint, varnish wholesalers	8	358	38	61	17.0	24	752	12	13	12	13	9
Dry goods, apparel wholesalers	15	5,462	689	1,059	19.4	414	9,247	118	120	114	114	12
Clothing, furnishings, footwear wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	8	2,722	383	646	23.7	190	4,479	51	51	53	53	4
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	32	19,924	1,720	3,294	16.5	1,387	23,033	390	384	320	355	16
Furniture (household, office) wholesalers	18	4,511	701	1,049	23.3	514	8,515	170	171	127	163	10
Home furnishings, floor coverings wholesalers	14	15,413	1,019	2,245	14.6	873	14,518	220	213	193	192	6
Paper, allied products wholesalers	35	20,870	3,175	4,648	22.3	2,469	46,494	623	619	625	644	17
Coarse paper and products wholesalers	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Printing and fine paper distributors	5	7,742	1,055	1,229	15.9	795	13,494	164	161	164	164	...
Stationery, office supplies wholesalers	21	6,990	932	2,105	30.1	836	16,814	299	299	300	314	13
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	68	79,727	2,793	3,392	4.3	1,597	32,656	487	488	429	518	35
Automotive wholesalers	283	64,264	9,645	13,261	20.6	7,529	152,557	2,064	2,062	2,058	2,153	231
Motor vehicle distributors	21	6,093	241	1,145	18.8	653	14,416	125	130	160	185	21
Automotive equipment, tire-tube wholesalers	262	58,171	9,404	12,116	20.8	6,876	138,141	1,939	1,932	1,898	1,968	210
Electrical, electronics, appliance distributors	63	58,333	7,558	7,455	12.8	3,862	86,848	862	846	909	925	29
Electrical apparatus, supplies distributors	28	31,746	4,154	3,568	11.2	2,158	40,300	472	464	493	487	13
Electrical appliance, radio, TV set wholesalers	10	22,698	2,817	3,040	13.4	1,313	34,750	298	289	305	312	7
Electronic parts, equipment distributors	16	3,889	587	847	21.8	391	11,798	92	93	111	126	9
Hardware, plumbing-heating goods wholesalers	51	37,694	6,732	6,120	16.2	3,529	80,285	780	788	832	825	29
Hardware wholesalers	14	18,348	3,837	2,899	15.8	1,754	38,794	396	405	415	406	8
Plumbing, heating equipment, supplies distributors	37	19,346	2,895	3,221	16.6	1,775	41,491	384	383	417	419	21
Lumber, construction materials distributors	142	52,291	4,597	9,943	19.0	5,326	106,272	1,288	1,365	1,456	1,410	65
Lumber, millwork wholesalers	52	26,936	3,490	3,556	13.2	1,899	36,288	434	462	469	506	25
Construction materials distributors	90	25,355	1,107	6,387	25.2	3,427	69,984	854	903	987	904	40
Machinery, equipment, supplies distributors	532	242,687	36,237	34,185	14.1	16,828	354,105	3,840	3,896	3,980	3,929	290
Air conditioning, comm. refrigeration equip., distrs.	38	9,128	1,085	1,858	20.4	954	17,367	225	250	249	228	29
Commercial machines, equipment distributors	39	6,838	868	1,600	23.4	809	15,751	197	192	191	202	33
Construction machinery, equipment dealers	20	16,882	5,126	3,361	19.9	1,942	41,015	367	374	399	392	5
Farm-garden machinery, equipment wholesalers	23	7,152	1,265	1,267	17.7	606	15,011	200	200	193	181	14
Industrial machinery, equipment distributors	242	150,263	20,359	14,407	9.6	6,493	141,825	1,402	1,453	1,516	1,449	87
Industrial materials, supplies distributors	50	28,326	4,054	6,047	21.3	3,101	60,755	634	643	654	655	30
Professional equipment, supplies distributors	28	8,312	1,417	1,982	23.8	1,218	28,474	299	278	285	320	9
Service establishment supply houses	84	13,974	1,580	3,057	21.9	1,468	29,649	426	423	421	425	79
Transportation equipment distributors	12	1,812	483	606	33.4	237	4,258	90	83	72	77	4
Metals, metalwork (except scrap) distributors	67	37,750	3,971	5,125	13.6	2,230	44,931	463	464	465	482	41
Iron, steel and products distributors	62	35,273	3,550	4,680	13.3	2,046	39,253	421	422	423	438	40
Nonferrous metals distributors	5	2,477	421	445	18.0	184	5,678	42	42	42	44	1
Scrap, waste materials dealers	90	10,025	630	2,624	26.2	1,209	24,331	481	499	476	485	72
Iron, steel scrap dealers	67	5,947	421	1,677	28.2	795	15,921	310	331	307	305	57
Waste materials dealers	23	4,078	209	947	23.2	414	8,410	171	168	169	180	15
Other merchant wholesalers	190	78,439	5,576	11,432	14.6	5,535	100,533	1,515	1,569	1,600	1,685	160
Amusement, sporting goods distributors	26	5,930	944	1,205	20.3	662	13,412	165	177	172	172	16
Book, magazine, newspaper wholesalers	23	6,665	1,546	1,282	19.2	788	13,940	329	312	315	323	17
Coal wholesalers	3	115	...	23	20.0	5	(Z)	4	2	1	1	2
Farm supplies wholesalers	39	14,281	914	1,876	13.1	788	15,624	236	247	247	282	42
Jewelry wholesalers	11	3,185	430	561	17.6	304	4,312	46	46	47	62	10
Petroleum products distributors	54	26,961	435	2,293	8.5	909	21,217	244	288	303	310	43
Gift, art goods, greeting card wholesalers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	12	(D)	(D)	(D)	(D)	(n)	(D)	(D)	(D)	(D1	(D)	(D)
Miscellaneous products merchant wholesalers	24	18,661	1,124	3,373	18.1	1,710	24,527	382	374	402	369	14

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	272	626,227	18,995	38,309	6.1	20,405	423,814	4,478	4,460	4,422	4,421	...
Sales branches (with stocks)	194	313,193	18,995	30,469	9.7	16,759	356,881	3,766	3,751	3,774	3,769	...
Sales offices (without stocks)	78	313,034	...	7,840	2.5	3,646	66,933	712	709	648	652	...
Food and kindred products	40	65,727	1,428	7,458	11.3	3,041	81,075	933	956	964	952	...
Textile mill products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	20	36,586	651	2,526	6.5	983	19,443	199	200	195	196	...
Rubber products	9	24,956	1,678	1,996	8.	877	19,227	173	171	177	177	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	8	15,783	621	1,189	7.5	712	14,742	151	152	176	185	...
Primary metal products	18	136,821	450	1,303	1.0	704	15,015	108	111	114	117	...
Fabricated metal products	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	68	87,344	7,084	11,400	13.1	6,024	134,050	1,315	1,304	1,306	1,294	...
Electrical machinery	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment	14	140,225	1,084	6,044	4.3	3,030	77,069	706	668	615	608	...
Instruments and related products	10	7,216	374	1,421	19.7	915	17,462	225	227	226	224	...
Other manufacturers' products*	10	78,806	775	2,719	3.5	1,580	44,179	441	434	425	431	...
Petroleum bulk plants, terminals and LP gas facilities	752	180,875	8,528	22,418	12.4	5,737	113,888	1,747	1,757	1,775	1,768	643
Gasoline, distillates, residuals	729	172,941	8,416	20,871	12.1	5,076	101,035	1,592	1,611	1,627	1,614	650
Bulk plants	724	165,173	8,075	19,427	11.8	4,668	93,064	1,499	1,517	1,533	1,522	650
Distributing terminals	5	7,768	341	1,444	18.6	408	7,971	93	94	94	92	...
Wholesale LP gas facilities	23	7,934	112	1,547	19.5	661	12,853	155	146	148	154	13
Merchandise agents, brokers	238	370,441	1,358	9,162	2.5	3,612	74,050	1,635	1,632	1,629	1,685	235
Groceries, confectionery, meats	33	55,008	1	1,636	3.0	576	12,767	136	128	123	130	36
Farm products (edible)	6	7,407	...	162	2.2	58	1,007	12	12	12	10	1
Dairy, poultry products	...	...	...	...	...	...	...	...	...	...	...	...
Fruits, vegetables	6	7,407	...	162	2.2	58	1,007	12	12	12	10	1
Drugs, chemicals, paints	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	3	489	97	55	11.2	20	(Z)	10	11	11	11	3
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	105	250,701	55	3,000	1.6	1,668	35,051	1,166	1,195	1,190	1,283	119
Cotton	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain	...	...	...	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	103	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	15	12,313	95	466	4.5	169	4,122	36	34	40	39	13
Machinery, equipment, supplies	39	15,252	109	1,271	8.3	438	9,521	108	106	103	96	30
Metals, metalwork (except scrap)	8	6,641	11	234	3.4	47	859	11	11	12	12	7
Other merchandise agents, brokers	13	16,137	975	817	5.1	389	7,053	101	90	100	91	11
Assemblers of farm products	272	107,085	8,670	9,814	9.2	3,875	81,343	1,066	1,145	1,145	1,296	88
Dairy, poultry products	46	4,499	293	859	19.1	380	10,993	171	181	160	165	24
Fresh fruits, vegetables	3	1,862	76	430	23.1	213	3,374	62	83	86	63	5
Farm products (raw materials)	209	95,093	7,850	7,883	8.3	2,995	61,771	739	789	809	966	48
Farm supplies	24	5,631	454	643	11.4	287	5,200	94	92	90	102	11
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

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Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Oklahoma, total	3,627	101,058	2,081,692	27,224	2,434	2,093	988,588	1,534	1,284,628
Adair County	11	99	2,791	53	11	5	978	6	838
Alfalfa County	19	153	2,997	67	10	4	1,810	15	2,895
Atoka County	12	73	1,561	55	12	4	623	8	5,040
Beaver County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Beckham County	44	388	7,602	146	30	19	3,164	25	6,694
Elk City	26	283	5,071	89	19	14	2,262	12	3,571
Remainder of County	18	105	2,531	57	11	5	902	13	3,123
Blaine County	25	157	2,361	62	16	5	324	20	3,049
Bryan County	33	613	11,980	202	26	21	7,899	12	3,225
Durant	29	(D)	(D)	(D)	(D)	18	(D)	11	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Caddo County	42	257	5,581	111	31	11	1,861	31	4,419
Anadarko	16	114	2,410	46	16	7	940	9	1,683
Remainder of County	26	143	3,171	65	15	4	921	22	2,736
Canadian County	32	305	5,289	97	27	13	1,854	19	5,335
El Reno	14	174	3,046	53	13	6	1,140	8	2,502
Remainder of County	18	131	2,243	44	14	7	714	11	2,833
Carter County	70	1,319	27,095	426	50	46	17,935	24	8,986
Ardmore	46	914	19,671	318	36	33	10,540	13	5,764
Remainder of County	24	405	7,424	108	14	13	7,395	11	3,222
Cherokee County	9	80	1,467	53	7	4	990	5	1,447
Choctaw County	14	162	3,621	82	11	4	1,817	10	6,220
Hugo	9	(D)	(D)	(D)	(D)	3	(D)	6	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Cimarron County	17	(D)	(D)	(D)	(D)	1	(D)	16	(D)
Cleveland County	17	265	5,419	82	16	8	3,894	9	1,831
Norman	14	254	5,291	76	15	8	3,894	6	1,675
Remainder of County	3	11	(Z)	6	1	...	...	3	156
Coal County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Comanche County	58	1,422	28,468	470	62	41	17,202	17	7,168
Lawton	51	1,151	23,654	381	49	38	16,926	13	3,724
Remainder of County	7	271	4,814	89	13	3	276	4	3,444
Cotton County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Craig County	25	177	4,130	108	19	12	1,963	13	5,500
Vinita	20	(D)	(D)	(D)	(D)	11	(D)	9	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Creek County	38	390	7,476	140	42	27	7,454	11	9,199
Bristow	13	92	1,866	36	14	10	1,571	3	525
Drumright	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Sapulpa	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Remainder of County	13	(D)	(D)	(D)	(D)	8	(D)	5	(D)
Custer County	53	720	16,725	249	44	26	7,441	27	4,843
Clinton	33	568	13,924	198	28	20	6,791	13	2,724
Remainder of County	20	152	2,801	51	16	6	650	14	2,119
Delaware County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Dewey County	14	81	2,065	48	14	3	721	11	803
Ellis County	14	104	2,077	27	12	3	2,549	11	1,232
Garfield County	112	3,187	68,884	937	74	72	43,204	40	37,745
Enid	78	2,832	62,229	795	64	62	37,875	16	29,821
Remainder of County	34	355	6,655	142	10	10	5,329	24	7,924
Garvin County	44	634	13,681	193	25	25	16,293	19	5,832
Pauls Valley	20	317	6,962	100	11	12	6,549	8	2,759
Remainder of County	24	317	6,719	93	14	13	9,744	11	3,073
Grady County	50	654	13,425	235	40	27	7,475	23	4,474
Chickasha	32	404	8,674	151	32	19	5,768	13	3,194
Remainder of County	18	250	4,751	84	8	8	1,707	10	1,280
Grant County	25	195	3,565	51	13	4	197	21	5,892
Greer County	20	111	2,734	64	15	7	532	13	1,590
Harmon County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Harper County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Haskell County	4	62	1,093	18	2	...	...	4	1,097
Hughes County	18	154	3,194	65	20	4	631	14	3,305
Holdenville	11	137	2,844	39	10	4	631	7	1,546
Remainder of County	7	17	(Z)	26	10	...	...	7	1,759

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
	(Number)	($1,000)	Payroll (Dollars)	Employees (Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Jackson County	56	736	16,076	254	30	24	8,141	32	5,883
Altus	34	(D)	(D)	(D)	(D)	22	(D)	12	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	2	(D)	20	(D)
Jefferson County	13	69	1,611	52	8	3	352	10	3,290
Johnston County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Kay County	84	1,413	28,037	450	58	45	15,412	39	8,534
Blackwell	16	286	5,947	98	9	10	3,876	6	587
Ponca City	40	829	16,282	224	34	28	7,725	12	2,075
Remainder of County	28	298	5,808	128	15	7	3,811	21	5,872
Kingfisher County	24	(D)	(D)	(D)	(D)	2	(D)	22	(D)
Kiowa County	32	304	6,210	171	21	4	1,063	28	8,028
Hobart	15	202	4,249	117	11	4	1,063	11	4,698
Remainder of County	17	102	1,961	54	10	...	...	17	3,330
Latimer County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Le Flore County	21	127	2,627	71	15	8	1,896	13	2,056
Lincoln County	17	148	2,809	71	9	8	1,671	9	1,740
Logan County	32	288	5,531	107	31	14	2,774	18	1,928
Guthrie	24	(D)	(D)	(D)	(D)	13	(D)	11	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Love County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
McClain County	12	(D)	(D)	(D)	(D)	3	(D)	9	(D)
McCurtain County	14	79	1,551	45	11	5	648	9	2,987
McIntosh County	13	43	883	21	16	3	657	10	1,793
Major County	15	75	1,631	24	11	4	634	11	1,016
Marshall County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Mayes County	20	159	3,053	61	20	6	1,247	14	2,114
Murray County	11	98	1,777	24	9	3	464	8	1,862
Muskogee County	98	2,104	39,304	661	59	66	28,970	32	17,903
Muskogee	82	1,978	37,071	601	48	60	27,263	22	12,670
Remainder of County	16	126	2,233	60	11	6	1,707	10	5,233
Noble County	24	236	4,000	80	18	10	3,487	14	4,737
Perry	18	(D)	(D)	(D)	(D)	9	(D)	9	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Nowata County	15	255	5,467	89	10	5	2,064	10	1,997
Okfuskee County	9	52	997	21	7	4	812	5	649
Oklahoma County	856	42,360	858,138	10,479	522	605	383,157	251	544,963
Bethany	3	16	(Z)	5	4	3	206	...	...
Edmond	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Midwest City	...	...	...	...	...	...	...	...	...
Oklahoma City	808	41,125	834,202	10,166	471	577	358,051	231	488,421
Remainder of County	39	(D)	(D)	(D)	(D)	23	(D)	16	(D)
Okmulgee County	44	450	8,764	191	39	31	6,846	13	3,344
Henryetta	12	(D)	(D)	(D)	(D)	7	(D)	5	(D)
Okmulgee	29	312	6,071	119	19	23	4,511	6	1,281
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Osage County	35	395	7,457	137	25	19	4,761	16	4,816
Pawhuska	11	125	1,966	36	11	6	1,651	5	931
Remainder of County	24	270	5,491	101	14	13	3,110	11	3,885
Ottawa County	41	493	10,799	166	30	25	3,127	16	3,772
Miami	27	302	6,508	104	18	18	2,424	9	2,315
Remainder of County	14	191	4,291	62	12	7	703	7	1,457
Pawnee County	11	81	1,459	43	15	4	971	7	1,306
Payne County	43	705	17,911	279	31	20	6,969	23	7,468
Cushing	15	318	6,110	96	7	11	6,165	4	1,194
Stillwater	19	(D)	(D)	(D)	(D)	8	(D)	11	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Pittsburg County	50	647	12,502	232	49	32	8,304	18	7,665
McAlester	43	(D)	(D)	(D)	(D)	28	(D)	15	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Pontotoc County	41	712	13,188	214	23	27	8,686	14	4,488
Ada	38	(D)	(D)	(D)	(D)	25	(D)	13	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Pottawatomie County	55	948	20,071	295	34	39	10,735	16	4,354
Shawnee	41	829	18,062	259	24	29	9,118	12	3,516
Remainder of County	14	119	2,009	36	10	10	1,587	4	838
Pushmataha County	6	36	689	11	5	3	659	3	349

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Roger Mills County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Rogers County	14	79	1,618	39	15	9	811	5	1,131
Claremore	8	(D)	(D)	(D)	(D)	5	(D)	3	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Seminole County	71	1,053	21,563	299	44	54	16,957	17	4,110
Seminole	48	881	17,971	228	28	38	13,616	10	3,266
Wewoka	14	114	2,236	40	9	11	2,686	3	317
Remainder of County	9	58	1,356	31	7	5	655	4	527
Sequoyah County	14	112	2,145	57	15	...	...	14	16,330
Stephens County	69	1,360	24,946	378	44	45	18,655	24	7,942
Duncan	55	1,206	22,170	320	33	34	15,865	21	6,568
Remainder of County	14	154	2,776	58	11	11	2,790	3	1,374
Texas County	36	334	8,982	158	31	13	2,057	23	15,289
Tillman County	25	164	3,785	79	16	9	2,224	16	5,179
Frederick	16	(D)	(D)	(D)	(D)	7	(D)	9	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Tulsa County	671	30,417	641,183	6,872	363	464	271,796	207	387,037
Sand Springs	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Tulsa	618	28,903	612,247	6,515	328	434	258,496	184	355,528
Remainder of County	48	(D)	(D)	(D)	(D)	26	(D)	22	(D)
Wagoner County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Washington County	39	629	11,892	195	21	29	8,854	10	15,928
Bartlesville	36	(D)	(D)	(D)	(D)	28	(D)	8	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Washita County	20	159	3,895	68	12	6	640	14	2,026
Woods County	25	274	6,283	113	22	8	3,062	17	2,858
Alva	16	(D)	(D)	(D)	(D)	7	(D)	9	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Woodward County	33	476	9,751	159	17	19	4,230	14	10,345
Woodward	23	(D)	(D)	(D)	(D)	17	(D)	6	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
OKLAHOMA CITY STANDARD METROPOLITAN AREA--Coextensive with Oklahoma County, Okla.						
Wholesale trade, total	856	XXX	42,360	858,138	10,479	522
Type of Operation						
Merchant wholesalers	605	383,157	27,728	559,034	7,213	419
Manufacturers' sales branches, sales offices	125	307,943	11,456	235,146	2,456	...
Petroleum bulk plants, terminals and LP gas facilities	33	26,651	1,263	25,610	351	19
Merchandise agents, brokers	84	194,859	1,521	31,189	357	83
Assemblers of farm products	9	15,510	392	7,159	102	1
Type by Kind of Business						
Merchant wholesalers	605	383,157	27,728	559,034	7,213	419
Grocery, confectionery, meat wholesalers	61	51,527	2,753	57,974	741	58
General-line grocery wholesalers	11	39,516	1,730	39,262	442	...
Confectionery wholesalers	2	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	18	6,441	554	9,553	167	31
Specialty-line grocery wholesalers	30	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	29	11,748	765	15,233	258	34
Poultry, poultry products distributors	8	2,346	156	3,032	55	12
Fresh fruit, vegetable wholesalers	21	9,402	609	12,201	203	22
Beer, wine, distilled spirits wholesalers	8	6,386	516	10,297	126	2
Tobacco distributors	9	11,145	297	6,672	92	13
Drugs, chemicals, allied products wholesalers	35	18,080	1,434	33,433	393	22
General- and specialty-line drug wholesalers	13	13,147	1,056	25,863	298	9
Industrial chemicals, paint wholesalers	22	4,933	378	7,570	95	13
Dry goods, apparel wholesalers	8	4,015	294	6,588	75	5
Clothing, furnishings, footwear wholesalers	2	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	6	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	16	7,945	670	11,143	180	9
Paper, allied products wholesalers	16	10,047	1,167	20,807	304	5
Farm products (raw materials) merchants	9	35,345	228	5,383	74	7
Automotive wholesalers	56	23,053	2,846	53,353	778	49
Electrical, electronics, appliance distributors	26	35,620	2,291	52,069	558	9
Hardware, plumbing-heating goods wholesalers	20	20,910	2,122	46,700	500	8
Hardware wholesalers	5	12,313	1,229	24,940	275	...
Plumbing, heating equipment, supplies distributors	15	8,597	893	21,760	225	8
Lumber, construction materials distributors	48	29,207	2,429	49,277	637	21
Lumber, millwork wholesalers	21	14,694	1,013	18,775	270	11
Construction materials distributors	27	14,513	1,416	30,502	367	10
Machinery, equipment, supplies distributors	165	73,546	6,333	129,853	1,488	97
Commercial machines, equipment distributors	15	4,301	451	8,726	104	12
Industrial machinery, equipment distributors	54	31,664	1,654	32,885	364	21
Industrial materials, supplies distributors	16	8,455	1,081	21,082	228	10
Professional equipment, supplies distributors	13	3,184	550	13,346	142	4
Service establishment supply houses	40	7,715	744	15,663	221	37
Other machinery, equipment, supplies distributors	27	18,227	1,853	38,151	429	13
Metals, metalwork (except scrap) distributors	26	12,265	637	14,591	164	24
Scrap, waste materials dealers	14	3,410	305	6,687	139	8
Other merchant wholesalers	59	28,908	2,641	38,974	702	48
Amusement, sporting goods distributors	12	1,854	167	3,026	61	12
Jewelry wholesalers	9	2,834	251	3,060	48	8
Merchant wholesalers, n.e.c.	38	24,220	2,223	32,888	593	28
Manufacturers' sales branches, sales offices	125	307,943	11,456	235,146	2,456	...
Sales branches (with stocks)	99	231,384	10,060	208,836	2,181	...
Sales offices (without stocks)	26	76,559	1,396	26,310	275	...
Petroleum bulk plants, terminals and LP gas facilities	33	26,651	1,263	25,610	351	19
Merchandise agents, brokers	84	194,859	1,521	31,189	357	83
Assemblers of farm products	9	15,510	392	7,159	102	1

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
TULSA STANDARD METROPOLITAN AREA--Coextensive with Tulsa County, Okla.						
Wholesale trade, total	671	XXX	30,417	641,183	6,872	363
Type of Operation						
Merchant wholesalers	464	271,796	20,540	433,315	4,760	289
Manufacturers' sales branches, sales offices	108	288,081	7,628	163,770	1,625	...
Petroleum bulk plants, terminals and LP gas facilities	29	30,190	1,126	22,482	246	13
Merchandise agents, brokers	68	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	464	271,796	20,540	433,315	4,760	289
Grocery, confectionery, meat wholesalers	34	30,545	1,514	35,722	401	39
General-line grocery wholesalers	6	23,162	1,099	27,230	256	...
Confectionery wholesalers	2	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	17	5,901	333	6,931	113	28
Specialty-line grocery wholesalers	9	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	23	7,656	496	9,244	149	25
Poultry, poultry products distributors	6	2,361	118	1,795	33	2
Fresh fruit, vegetable wholesalers	17	5,295	378	7,449	116	23
Beer, wine, distilled spirits wholesalers	9	5,803	405	9,116	97	10
Tobacco distributors	6	6,706	191	3,484	60	2
Drugs, chemicals, allied products wholesalers	15	11,215	952	17,850	224	9
General- and specialty-line drug wholesalers	8	8,602	766	14,642	191	4
Industrial chemicals, paint wholesalers	7	2,613	186	3,208	33	5
Dry goods, apparel wholesalers	4	983	100	2,064	25	3
Clothing, furnishings, footwear wholesalers	1	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	9	10,199	567	8,930	119	2
Paper, allied products wholesalers	12	9,744	1,205	23,563	305	7
Farm products (raw materials) merchants	3	1,175	89	1,450	20	1
Automotive wholesalers	46	20,252	1,988	42,031	498	37
Electrical, electronics, appliance distributors	25	17,824	1,401	31,157	305	12
Hardware, plumbing-heating goods wholesalers	18	11,551	987	24,488	214	10
Hardware wholesalers	7	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	11	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	24	10,286	1,390	25,562	310	8
Lumber, millwork wholesalers	12	7,422	551	10,482	132	6
Construction materials distributors	12	2,864	839	15,080	178	2
Machinery, equipment, supplies distributors	160	84,255	6,525	142,182	1,384	83
Commercial machines, equipment distributors	10	1,879	283	5,613	69	5
Industrial machinery, equipment distributors	71	50,366	2,601	64,878	514	33
Industrial materials, supplies distributors	24	15,340	1,522	28,232	309	14
Professional equipment, supplies distributors	12	4,225	575	13,568	150	3
Service establishment supply houses	16	2,949	422	7,765	104	13
Other machinery, equipment, supplies distributors	27	9,496	1,122	22,126	238	15
Metals, metalwork (except scrap) distributors	21	19,822	1,177	22,545	204	5
Scrap, waste materials dealers	16	2,599	367	6,608	114	11
Other merchant wholesalers	39	21,181	1,186	27,319	331	25
Amusement, sporting goods distributors	11	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	2	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	26	16,993	662	15,998	215	21
Manufacturers' sales branches, sales offices	108	288,081	7,628	163,770	1,625	...
Sales branches (with stocks)	68	71,125	5,904	132,479	1,372	...
Sales offices (without stocks)	40	216,956	1,724	31,291	253	...
Petroleum bulk plants, terminals and LP gas facilities	29	30,190	1,126	22,482	246	13
Merchandise agents, brokers	68	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
GARFIELD COUNTY						
Wholesale trade, total	112	XXX	3,187	68,884	937	74
Type of Operation						
Merchant wholesalers	72	43,204	2,268	49,365	647	50
Manufacturers' sales branches, sales offices	5	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, termionls and LP gas facilities	17	3,402	83	1,568	35	13

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
GARFIELD COUNTY--Con.						
Type of Operation—Con.						
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	16	(D)	(D)	(D)	(D)	(D)
OKLAHOMA COUNTY (See Oklahoma City Standard Metropolitan Area, Table 103.)						
TULSA COUNTY (See Tulsa Standard Metropolitan Area, Table 103.)						

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	3,302	xxx	107,770	xxx	xxx	71,442	1,404,455	24,5[illegible]0	2,108
Merchant wholesalers	1,572	719,080	75,299	89,544	12.5	48,309	942,923	16,133	1,068
Manufacturers' sales branches, sales offices	279	336,793	16,870	26,980	8.0	14,118	281,445	4,078	5
Petroleum bulk plants, terminals and LP gas facilities	726	128,775	6,511	13,155	10.2	3,637	73,879	1,553	677
Merchandise agents, brokers	145	28[illegible],041	54	4,263	1.6	1,545	31,310	892	149
Assemblers of farm products	580	22[illegible],881	9,036	7,384	3.3	3,833	74,898	1,914	209
STANDARD METROPOLITAN AREAS									
OKLAHOMA CITY									
Total	727	xxx	47,451	xxx	xxx	30,937	618,240	9,593	464
Merchant wholesalers	489	280,216	31,374	38,408	13.7	21,441	429,790	6,711	357
Manufacturers' sales branches, sales offices	121	174,694	10,069	13,954	8.0	7,358	146,237	2,192	...
Petroleum bulk plants, terminals and LP gas facilities	37	21,215	2,710	3,376	15.9	973	18,941	335	27
Merchandise agents, brokers	65	178,128	8	2,338	1.3	906	17,758	254	70
Assemblers of farm products	15	33,274	3,290	518	1.6	259	5,514	101	10
TULSA									
Total	481	xxx	24,198	xxx	xxx	20,358	395,963	6,047	218
Merchant wholesalers	318	165,679	18,274	24,953	15.1	13,813	265,186	4,212	172
Manufacturers' sales branches, sales offices	106	147,028	5,630	11,389	7.7	5,885	116,944	1,610	3
Petroleum bulk plants, terminals and LP gas facilities	23	14,529	202	440	3.0	352	7,167	117	23
Merchandise agents, brokers	28	30,293	20	822	2.7	269	5,729	87	19
Assemblers of farm products	6	2,727	72	66	2.4	39	937	21	1
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
GARFIELD COUNTY									
Total	101	xxx	2,988	xxx	xxx	1,920	34,665	727	55
Merchant wholesalers	54	53,915	2,540	3,130	5.8	1,599	28,236	575	32
Other operating types	47	18,206	448	660	3.6	321	6,429	152	23
OKLAHOMA COUNTY (See Oklahoma City Standard Metropolitan Area)									
TULSA COUNTY (See Tulsa Standard Metropolitan Area)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

OREGON

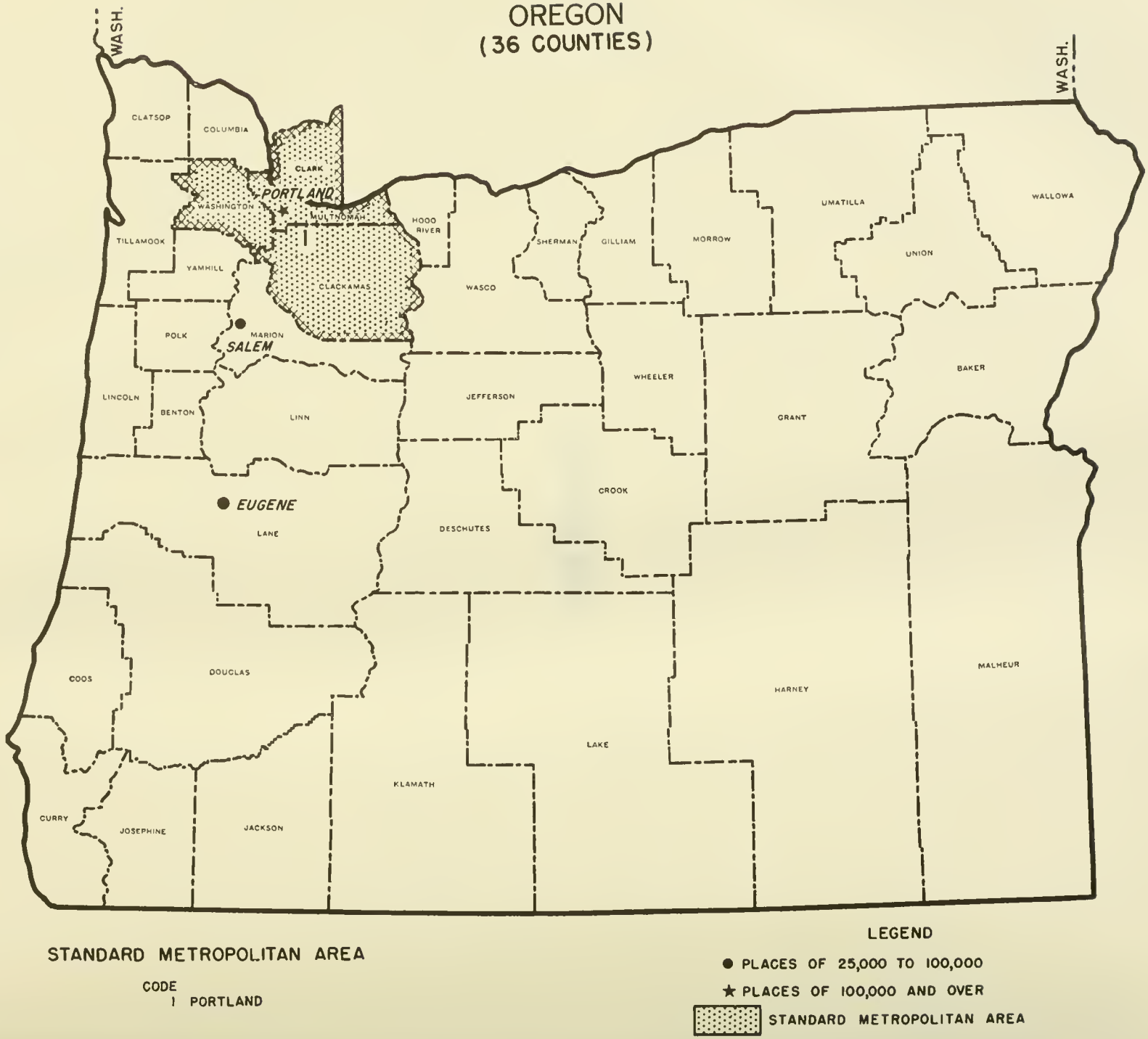
OREGON
(36 COUNTIES)
WASH.
WASH.
CLATSOP
COLUMBIA
CLARK
PORTLAND
WASHINGTON
MULTNOMAH
1
HOOD RIVER
SHERMAN
GILLIAM
MORROW
UMATILLA
WALLOWA
UNION
TILLAMOOK
YAMHILL
CLACKAMAS
WASCO
POLK
MARION
SALEM
WHEELER
BAKER
LINCOLN
BENTON
LINN
JEFFERSON
GRANT
CROOK
EUGENE
LANE
DESCHUTES
COOS
DOUGLAS
HARNEY
MALHEUR
LAKE
KLAMATH
CURRY
JOSEPHINE
JACKSON
STANDARD METROPOLITAN AREA
CODE
1 PORTLAND
LEGEND
PLACES OF 25,000 TO 100,000
PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREA

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	2,995	XXX	169,435	XXX	XXX	124,607	2,590,486	26,761	26,994	29,356	29,068	2,011
Type of Operation												
Merchant wholesalers	1,935	1,281,400	104,631	152,876	11.9	82,634	1,753,101	17,975	18,239	18,572	19,033	1,415
Manufacturers' sales branches, sales offices	266	493,227	29,946	45,849	9.3	21,854	432,747	4,460	4,543	4,586	4,509	2
Petroleum bulk plants, terminals and LP gas facilities	455	237,582	23,141	24,964	10.5	8,295	161,915	1,809	1,821	1,837	1,798	413
Merchandise agents, brokers	198	342,636	1,318	13,192	3.8	5,088	99,066	1,199	1,215	1,283	1,252	146
Assemblers of farm products	141	77,497	10,399	14,469	18.7	6,736	143,657	1,318	1,176	3,078	2,476	35
Type by Kind of Business												
Merchant wholesalers	1,935	1,281,400	104,631	152,876	11.9	82,634	1,753,101	17,975	18,239	18,572	19,033	1,415
Grocery, confectionery, meat wholesalers	204	127,329	8,152	12,897	10.1	6,722	147,701	1,600	1,547	1,501	1,596	184
General-line grocery wholesalers	26	79,137	5,925	6,059	7.6	3,257	78,152	769	763	750	728	8
Confectionery wholesalers	20	4,568	909	465	10.2	234	5,252	46	45	47	76	20
Fish, sea food distributors	22	4,414	235	712	16.1	375	6,376	181	157	95	90	21
Meat, meat products wholesalers	50	16,389	328	2,451	15.0	1,194	24,711	250	252	265	309	66
Specialty-line grocery wholesalers	86	22,821	755	3,210	14.1	1,662	33,210	354	330	344	393	69
Farm products (edible) distributors	79	45,510	5,094	7,078	15.6	4,375	90,784	735	726	727	1,285	66
Poultry, poultry products distributors	13	3,100	104	328	10.6	145	2,614	60	54	51	49	14
Fresh fruit, vegetable wholesalers	66	42,410	4,990	6,750	15.9	4,230	88,170	675	672	676	1,236	52
Beer, wine, distilled spirits wholesalers	73	24,269	1,009	3,300	13.6	1,770	39,574	399	406	420	416	71
Beer, ale distributors	63	20,247	797	2,807	13.9	1,477	30,958	312	320	328	319	60
Wine, distilled spirits wholesalers	10	4,022	212	493	12.3	293	8,616	87	86	92	97	11
Tobacco distributors	36	26,080	713	1,740	6.7	907	17,766	210	214	232	207	31
Drugs, chemicals, allied products wholesalers	48	30,842	3,662	4,373	14.2	2,491	47,953	592	593	602	609	18
General-line drug wholesalers	4	16,637	2,189	2,104	12.6	1,218	23,518	302	301	309	307	..
Specialty-line drug, toiletries wholesalers	19	4,548	379	825	18.1	503	9,946	117	114	113	124	7
Industrial chemicals, explosives distributors	16	8,688	1,019	1,180	13.6	637	12,118	143	146	147	145	7
Paint, varnish wholesalers	9	969	75	264	27.2	133	2,371	30	32	33	33	4
Dry goods, apparel wholesalers	24	9,633	825	1,283	13.3	626	12,914	174	169	172	173	28
Clothing, furnishings, footwear wholesalers	17	4,167	377	602	14.4	278	5,470	85	80	85	85	19
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	34	22,235	2,906	3,919	17.6	2,126	43,291	481	504	526	541	24
Furniture (household, office) wholesalers	14	8,682	1,010	1,423	16.4	905	17,239	226	236	235	245	10
Home furnishings, floor coverings wholesalers	20	13,553	1,896	2,496	18.4	1,221	26,052	255	268	291	296	14
Paper, allied products whnlesalers	38	21,289	2,414	3,466	16.3	2,204	47,359	474	473	474	475	30
Coarse paper and products wholesalers	22	18,196	1,894	2,794	15.4	1,823	39,629	378	375	383	375	10
Printing and fine paper distributors	6	1,971	339	377	19.1	221	4,573	49	47	49	56	7
Stationery, office supplies wholesalers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	26	175,596	5,234	3,633	2.1	1,900	31,940	351	380	466	337	7
Automotive wholesalers	252	65,713	10,536	15,747	24.0	9,261	203,730	2,055	2,205	2,172	2,168	184
Motor vehicle distributors	21	14,763	1,078	2,646	17.9	1,360	28,961	248	264	262	260	14
Automotive equipment, tire-tube wholesalers	231	50,950	9,458	13,101	25.7	7,901	174,769	1,807	1,941	1,910	1,908	170
Electrical, electronics, appliance distributors	78	77,024	8,156	10,325	13.4	5,864	124,533	1,286	1,265	1,238	1,248	47
Electrical apparatus, supplies distributors	40	43,204	5,005	5,324	12.3	3,130	61,241	704	695	702	699	22
Electrical appliance, radio, TV set wholesalers	30	30,971	2,919	4,344	14.0	2,321	57,222	500	493	460	467	16
Electronic parts, equipment distributors	8	2,849	232	657	23.1	413	6,070	82	77	76	82	9
Hardware, plumbing-heating goods wholesalers	60	52,012	8,891	8,705	16.7	5,146	116,454	1,144	1,148	1,189	1,141	41
Hardware wholesalers	28	28,762	5,388	5,215	18.1	3,150	74,451	739	753	767	732	18
Plumbing, heating equipment, supplies distributors	32	23,250	3,503	3,490	15.0	1,996	42,003	405	395	422	409	23
Lumber, construction materials distributors	264	330,374	6,538	26,722	8.1	11,621	247,413	2,335	2,450	2,489	2,535	183
Lumber, millwork wholesalers	176	299,762	4,629	18,796	6.3	7,415	161,452	1,457	1,494	1,518	1,568	108
Construction materials distributors	88	30,612	1,909	7,926	25.9	4,206	85,961	878	956	971	967	75
Machinery, equipment, supplies distributors	386	149,176	21,926	30,189	20.2	16,952	361,430	3,477	3,511	3,568	3,594	259
Air conditioning, comm. refrigeration equip., distrs	23	4,234	529	1,224	28.9	716	13,590	123	129	132	126	16
Commercial machines, equipment distributors	40	7,889	1,160	2,188	27.7	1,216	26,754	262	250	256	281	55
Construction machinery, equipment dealers	42	38,180	6,853	7,058	18.5	3,991	81,648	766	764	762	752	17
Farm-garden machinery, equipment wholesalers	29	14,367	2,020	1,966	13.7	1,027	24,208	242	255	260	256	15
Industrial machinery, equipment distributors	84	31,617	3,703	5,213	16.5	2,747	60,392	605	607	619	630	59
Industrial materials, supplies distributors	83	33,147	4,598	7,225	21.8	4,149	86,887	805	835	854	844	41
Professional equipment, supplies distributors	23	7,464	1,188	2,098	28.1	1,261	25,885	296	291	294	299	15
Service establishment supply houses	50	9,278	1,387	2,464	26.6	1,411	31,308	288	282	288	296	40
Transportation equipment distributors	12	3,000	488	753	25.1	434	10,758	90	98	103	110	1
Metals, metalwork (except scrap) distributors	49	28,077	6,580	5,246	18.7	3,082	58,659	585	601	612	615	21
Iron, steel and products distributors	42	23,900	5,903	4,533	19.0	2,713	51,974	510	526	530	535	16
Nonferrous metals distributors	7	4,177	677	713	17.1	369	6,685	75	75	82	80	5
Scrap, waste materials dealers	51	9,583	1,268	1,565	16.3	811	17,167	191	203	198	201	54
Iron, steel scrap dealers	26	2,144	409	462	21.5	278	9,110	80	82	74	84	25
Waste materials dealers	25	7,439	859	1,103	14.8	533	8,057	111	121	124	117	29
Other merchant wholesalers	233	86,658	10,727	12,688	14.6	6,776	144,433	1,886	1,844	1,986	1,892	167
Amusement, sporting goods distributors	29	14,647	3,288	3,076	21.0	1,824	43,554	587	571	576	472	24
Book, magazine, newspaper wholesalers	44	8,959	2,298	1,367	15.3	1,002	19,018	278	273	288	295	35
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	45	27,863	2,994	3,386	12.2	1,578	28,883	369	355	442	402	19
Jewelry wholesalers	9	2,666	675	631	23.7	381	9,155	88	85	86	97	3
Petroleum products distributors	29	12,651	86	869	6.9	354	7,165	91	87	80	87	22
Gift, art goods, greeting card wholesalers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	17	3,441	167	681	19.8	365	7,092	99	89	89	107	7
Miscellaneous products merchant wholesalers	48	14,997	1,030	2,314	15.4	1,145	26,799	309	323	370	373	41

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	266	493,227	29,946	45,849	9.3	21,854	432,747	4,460	4,543	4,586	4,509	2
Sales branches (with stocks)	204	343,917	29,946	39,243	11.4	19,406	388,904	3,968	4,044	4,115	4,092	...
Sales offices (without stocks)	62	149,310	...	6,606	4.4	2,448	43,843	492	499	471	417	2
Food and kindred products	51	100,315	2,879	9,711	9.7	3,500	68,688	748	749	777	766	2
Textile mill products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	32	32,252	3,002	7,889	24.5	3,294	70,537	693	706	729	684	...
Rubber products	9	21,523	3,100	2,481	11.5	998	22,211	198	196	198	199	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	7	7,601	70	431	5.7	227	4,483	39	39	40	37	...
Primary metal products	10	23,265	224	673	2.9	312	6,491	54	54	57	57	...
Fabricated metal products	17	32,338	1,468	2,100	6.5	1,080	21,157	191	186	202	201	...
Machinery (except electrical)	62	51,116	10,408	9,069	17.7	5,619	109,574	1,157	1,172	1,165	1,162	...
Electrical machinery	16	39,104	1,775	2,189	5.6	1,312	24,402	235	233	241	238	...
Transportation equipment	15	123,048	4,858	5,692	4.6	2,697	52,404	554	613	560	566	...
Instruments and related products	20	8,558	1,338	2,685	31.4	1,467	27,118	318	323	334	328	...
Other manufacturers' products*	20	43,361	623	2,141	4.9	1,040	19,881	219	219	227	218	...
Petroleum bulk plants, terminals and LP gas facilities	455	237,582	23,141	24,964	10.5	8,295	161,915	1,809	1,821	1,837	1,798	413
Gasoline, distillates, residuals	438	235,759	22,996	24,579	10.4	8,143	158,906	1,766	1,778	1,794	1,752	408
Bulk plants	419	158,077	13,981	14,671	9.2	4,416	87,361	995	1,002	1,008	1,006	408
Distributing terminals	19	77,682	9,015	9,908	12.8	3,727	71,545	771	776	786	746	...
Wholesale LP gas facilities	17	1,823	145	385	21.1	152	3,009	43	43	43	46	5
Merchandise agents, brokers	198	342,636	1,318	13,192	3.8	5,088	99,066	1,199	1,215	1,283	1,252	146
Groceries, confectionery, meats	32	69,693	92	1,997	2.9	871	15,124	190	195	243	196	32
Farm products (edible)	8	9,762	89	379	2.8	295	5,098	70	72	53	53	3
Dairy, poultry products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	7	2,987	14	221	7.4	98	2,653	23	23	25	24	7
Apparel (including footwear)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	5	5,997	2	363	6.1	122	2,385	38	37	37	37	2
Furniture, home furnishings	6	1,068	...	69	6.5	20	(Z)	4	4	6	7	2
Paper, allied products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	25	59,645	131	1,043	1.7	584	12,387	244	254	278	288	23
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	19	56,604	55	970	1.7	542	11,507	233	243	268	278	19
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	9	4,159	7	280	6.7	96	2,452	13	13	24	25	6
Electrical-electronic apparatus, equip., appliances	18	9,725	809	560	5.8	229	5,466	44	43	44	45	11
Hardware, plumbing, heating goods	18	9,147	61	700	7.7	304	5,420	95	78	95	103	11
Lumber, construction materials	28	127,673	6	5,214	4.1	754	35,263	337	358	339	341	16
Machinery, equipment, supplies	17	6,442	31	652	10.1	293	3,918	37	37	38	38	16
Metals, metalwork (except scrap)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	19	26,888	34	1,154	4.3	330	6,674	82	79	79	73	13
Assemblers of farm products	141	77,497	10,399	14,469	18.7	6,736	143,657	1,318	1,176	3,078	2,476	35
Dairy, poultry products	11	7,117	266	1,274	17.9	594	11,385	151	151	154	161	2
Fresh fruits, vegetables	51	30,527	6,622	7,986	26.2	3,839	84,313	665	502	2,208	1,561	16
Farm products (raw materials)	66	34,884	2,711	4,464	12.8	1,908	39,338	391	412	575	622	13
Farm supplies	13	4,969	800	745	15.0	395	8,621	111	111	141	132	4
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Oregon, total	2,995	124,607	2,590,486	29,086	2,011	1,935	1,281,400	1,060	1,150,942
Baker County	28	705	13,803	216	24	12	8,530	16	8,698
Baker	23	622	11,204	199	20	12	8,530	11	7,891
Remainder of County	5	83	2,599	17	4	...	...	5	807
Benton County	29	543	10,033	151	20	16	5,639	13	7,529
Corvallis	16	404	7,361	102	8	11	4,485	5	2,375
Remainder of County	13	139	2,672	49	12	5	1,154	8	5,154
Clackamas County	52	1,045	31,254	278	48	32	19,157	20	9,171
Milwaukie	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Oregon City	4	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	39	838	27,376	234	39	22	17,468	17	8,120
Clatsop County	54	890	17,638	213	38	30	4,941	24	6,106
Astoria	37	762	15,028	176	19	22	4,194	15	4,854
Remainder of County	17	128	2,610	37	19	8	747	9	1,252
Columbia County	21	215	4,211	59	17	9	1,492	12	2,144
Coos County	73	2,075	39,713	402	53	55	19,262	18	24,698
Coos Bay	29	(D)	(D)	(D)	(D)	28	(D)	1	(D)
North Bend	13	341	6,588	62	9	7	1,547	6	5,800
Remainder of County	31	(D)	(D)	(D)	(D)	20	(D)	11	(D)
Crook County	10	195	4,134	56	9	6	1,377	4	1,648
Curry County	8	92	1,729	20	8	5	686	3	1,082
Deschutes County	50	873	18,798	247	36	34	8,170	16	6,533
Bend	36	564	11,266	119	28	29	7,333	7	3,477
Remainder of County	14	309	7,532	128	8	5	837	9	3,056
Douglas County	82	1,751	35,940	400	64	58	16,269	24	17,999
Roseburg	40	1,287	25,196	260	31	33	11,072	7	4,776
Remainder of County	42	464	10,744	140	33	25	5,197	17	13,223
Gilliam County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Grant County	12	132	3,621	35	9	5	2,268	7	1,903
Harney County	11	71	1,720	26	10	5	692	6	1,280
Hood River County	21	2,068	51,671	819	18	10	7,937	11	4,013
Jackson County	115	4,648	100,488	1,014	67	84	62,359	31	19,056
Ashland	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Medford	81	2,478	49,316	494	45	59	38,488	22	12,891
Remainder of County	29	(D)	(D)	(D)	(D)	21	(D)	8	(D)
Jefferson County	15	238	5,769	92	10	3	203	12	3,763
Josephine County	34	1,324	29,287	327	34	23	9,655	11	7,891
Grants Pass	22	325	7,244	89	21	14	3,931	8	6,252
Remainder of County	12	999	22,043	238	13	9	5,724	3	1,639
Klamath County	67	1,571	36,307	388	59	39	12,202	28	14,333
Klamath Falls	51	(D)	(D)	(D)	(D)	38	(D)	13	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Lake County	15	116	1,981	26	13	7	599	8	1,382
Lane County	210	6,565	132,655	1,506	175	161	132,521	49	32,303
Eugene	145	5,435	108,024	1,231	117	115	112,821	30	26,554
Springfield	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County	58	(D)	(D)	(D)	(D)	40	(D)	18	(D)
Lincoln County	33	494	8,154	107	30	18	4,567	15	3,502
Linn County	74	1,622	31,597	445	57	41	15,639	33	10,297
Albany	29	790	14,519	168	30	21	8,830	8	3,164
Lebanon	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Remainder of County	39	(D)	(D)	(D)	(D)	16	(D)	23	(D)
Malheur County	44	714	14,128	253	38	14	4,458	30	18,146
Marion County	146	4,743	110,505	1,710	81	86	30,356	60	27,493
Salem (part)[1]	103	2,919	66,223	962	55	68	25,297	35	14,917
Remainder of County	43	1,824	44,282	748	26	18	5,059	25	12,576
Morrow County	14	(D)	(D)	(D)	(D)	1	(D)	13	(D)
Multnomah County	1,414	85,242	1,752,934	18,453	805	1,016	872,196	398	822,294
Portland	1,353	82,551	1,699,371	17,834	767	977	857,588	376	761,011
Remainder of County	61	2,691	53,563	619	38	39	14,608	22	61,283
Polk County	36	816	18,492	227	18	18	4,198	18	24,936
Salem (part)[1]	10	216	4,660	52	5	5	2,204	5	4,345
Remainder of County	26	600	13,832	175	13	13	1,994	13	20,591
Sherman County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Tillamook County	28	551	9,711	119	35	15	2,525	13	9,000

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Salem is in Marion and Polk counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Umatilla County	85	1,365	26,098	368	64	42	7,373	43	20,535
Pendleton	34	625	10,218	143	29	21	4,725	13	11,143
Remainder of County	51	740	15,880	225	35	21	2,648	30	9,392
Union County	37	465	7,997	146	22	18	3,525	19	4,426
La Grande	17	299	5,408	96	10	12	2,761	5	1,507
Remainder of County	20	166	2,589	50	12	6	764	14	2,919
Wallowa County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Wasco County	46	769	13,604	182	34	22	3,116	24	8,374
The Dalles	28	574	9,084	128	20	18	2,220	10	5,430
Remainder of County	18	195	4,520	54	14	4	896	14	2,944
Washington County	50	1,094	21,218	300	39	29	9,620	21	9,840
Hillsboro	13	261	5,441	84	8	7	1,594	6	2,680
Remainder of County	37	833	15,777	216	31	22	8,022	15	7,160
Wheeler County	4	7	(Z)	3	4	...	...	4	759
Yamhill County	42	1,165	27,911	363	42	15	8,027	27	10,033
McMinnville	15	457	8,128	98	12	10	7,729	5	1,075
Remainder of County	27	708	19,783	265	30	5	298	22	8,958

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PORTLAND STANDARD METROPOLITAN AREA--Consists of Clackamas, Multnomah, and Washington Counties, Oreg.; Clark County, Wash.						
Wholesale trade, total	1,589	XXX	90,112	1,858,736	19,566	942
Type of Operation						
Merchant wholesalers	1,123	987,245	59,353	1,258,649	13,010	769
Manufacturers' sales branches, sales offices	217	465,339	20,709	408,806	4,269	2
Petroleum bulk plants, termioals aod LP gas facilities	72	107,293	4,672	90,866	965	53
Merchaodise agents, brokers	152	253,369	3,850	72,969	846	110
Assemblers of farm products	25	26,948	1,528	27,446	476	8
Type by Kind of Business						
Merchaot wholesalers	1,123	987,245	59,353	1,258,649	13,010	769
Grocery, confectionery, meat wholesalers	90	77,352	3,834	91,099	878	79
General-line grocery wholesalers	9	46,817	1,953	51,690	410	1
Confectionery wholesalers	10	3,130	118	2,935	39	12
Fish, sea food distributors	7	2,754	123	2,565	36	5
Meat, meat products wholesalers	19	9,180	598	12,761	139	29
Specialty-line grocery wholesalers	45	15,471	1,042	21,148	254	32
Farm products (edible) distributors	42	26,369	1,659	28,404	372	41
Poultry, poultry products distributors	8	2,155	115	2,036	36	7
Fresh fruit, vegetable wholesalers	34	24,214	1,544	26,368	336	34
Beer, wine, distilled spirits wholesalers	29	12,584	979	23,723	240	24
Beer, ale distributors	21	(D)	(D)	(D)	(D)	(D)
Wine, distilled spirits wholesalers	8	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	13	12,935	398	5,970	73	12
Drugs, chemicals, allied products wholesalers	40	30,416	2,432	46,214	583	14
General-line drug wholesalers	4	16,637	1,218	23,518	307	...
Specialty-line drug, toiletries wholesalers	14	4,308	458	8,482	105	4
Industrial chemicals, explosives distributors	13	8,502	623	11,843	138	6
Paint, varnish wholesalers	9	969	133	2,371	33	4
Dry goods, apparel wholesalers	23	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	16	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	5	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	31	22,127	2,123	43,226	539	23
Furniture (bouschold, office) wholesalers	13	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	18	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	27	18,558	1,982	44,131	429	21
Coarse paper and products wholesalers	14	15,865	1,670	37,532	351	6
Printing and fine paper distributors	6	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	7	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	16	172,882	1,998	32,699	314	3
Automotive wholesalers	122	40,951	5,823	132,582	1,362	93
Motor vehicle distributors	14	8,429	769	17,814	140	11
Automotive equipment, tire-tube wholesalers	108	32,522	5,054	114,768	1,222	82
Electrical, electronics, appliance distributors	58	68,228	5,147	111,348	1,087	27
Electrical apparatus, supplies distributors	26	35,149	2,454	48,894	553	12
Electrical appliance, radio, TV set wholesalers	27	30,722	2,312	57,047	463	11
Electronic parts, equipment distributors	5	2,357	381	5,407	71	4
Hardware, plumbing-heating goods wholesalers	46	47,319	4,715	105,321	1,032	33
Hardware wholesalers	21	26,733	2,951	68,004	679	12
Plumbing, heating equipment, supplies distributors	25	20,586	1,764	37,317	353	21
Lumber, construction materials distributors	148	258,975	7,206	151,547	1,399	75
Lumber, millwork wholesalers	106	238,383	4,650	96,758	816	52
Construction materials distributors	42	20,592	2,556	54,789	583	23

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PORTLAND STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business--Con.						
Merchant wholesalers--Con.						
Machinery, equipment, supplies distributors	242	100,026	12,584	272,553	2,596	150
Air conditioning, comm. refrigeration equip., distrs.	13	2,925	436	8,553	71	5
Commercial machines, equipment distributors	25	7,065	1,105	24,109	245	33
Construction machinery, equipment dealers	25	24,177	2,855	59,519	505	10
Farm-garden machinery, equipment wholesalers	16	10,911	831	19,751	173	10
Industrial machinery, equipment distributors	49	13,899	1,461	34,089	335	26
Industrial materials, supplies distributors	53	23,680	3,101	66,023	633	21
Professional equipment, supplies distributors	18	6,509	1,189	24,508	277	13
Service establishment supply houses	35	7,751	1,131	24,630	239	30
Transportation equipment distributors	8	3,110	475	11,371	118	2
Metals, metalwork (except scrap) distributors	31	21,350	2,364	43,982	468	12
Iron, steel and products distributors	24	17,173	1,995	37,297	388	7
Nonferrous metals distributors	7	4,177	369	6,685	80	5
Scrap, waste materials dealers	32	(D)	(D)	(D)	(D)	(D)
Iron, steel scrap dealers	15	(D)	(D)	(D)	(D)	(D)
Waste materials dealers	17	7,127	498	7,326	103	20
Other merchant wholesalers	133	58,660	4,726	97,023	1,300	104
Amusement, sporting goods distributors	22	11,661	1,506	32,219	389	18
Book, magazine, newspaper wholesalers	31	7,377	789	15,850	237	24
Coal wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	16	16,136	767	13,508	162	9
Jewelry wholesalers	8	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	14	6,750	159	3,221	38	7
Gift, art goods, greeting card wholesalers	9	1,229	91	2,001	43	13
Flower, bulb, plant wholesalers	11	2,593	315	5,996	88	5
Miscellaneous products merchant wholesalers	21	10,215	719	15,386	241	25
Manufacturers' sales branches, sales offices	217	465,339	20,709	408,806	4,269	2
Sales branches (with stocks)	164	333,198	18,393	367,567	3,872	...
Sales offices (without stocks)	53	132,141	2,316	41,239	397	2
Food and kindred products	33	95,072	3,138	61,257	682	2
Textile mill products	1	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...
Furniture and fixtures	1	(D)	(D)	(D)	(D)	(D)
Paper and allied products	3	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	26	31,869	3,208	68,582	663	...
Rubber products	9	21,523	998	22,211	199	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	7	7,601	227	4,483	37	...
Primary metal products	10	23,265	312	6,491	57	...
Fabricated metal products	17	32,338	1,080	21,157	201	...
Machinery (except electrical)	48	48,716	5,173	99,708	1,080	...
Electrical machinery	16	39,104	1,312	24,402	238	...
Transportation equipment	15	123,048	2,697	52,404	566	...
Instruments and related products	13	8,100	1,354	24,963	294	...
Other manufacturers' products*	17	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, termioals aod LP gas facilities	72	107,293	4,672	90,866	965	53
Gasoline, distillates, residuals	69	106,465	4,602	89,566	949	51
Bulk plants	60	34,128	1,172	23,911	259	51
Distributing terminals	9	72,337	3,430	65,655	690	...
Wholesale LP gas facdities	3	828	70	1,300	16	2
Merchaodise agents, brokers	152	253,369	3,850	72,969	846	110
Groceries, confectionery, meats	29	62,767	817	14,029	183	30
Farm products (edible)	2	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	...	...	...	...	...	...
Fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PORTLAND STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Drugs, chemicals, paints	5	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	2	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	5	5,997	122	2,385	37	2
Furniture, home furnishings	5	(D)	(D)	(D)	(D)	(D)
Paper, allied products	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	12	29,823	287	5,743	56	6
Cotton	...	...	...	...	...	...
Grain	3	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	7	27,262	258	5,119	49	2
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)
Automotive	9	4,159	96	2,452	25	6
Electrical-electronic apparatus, equip., appliances	18	9,725	229	5,466	45	11
Hardware, plumbing, heating goods	19	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	14	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	15	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	1	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	13	20,209	137	2,702	36	10
Assemblers of farm products	25	26,948	1,528	27,446	476	8
Dairy, poultry products	6	6,223	546	10,181	136	1
Fresh fruits, vegetables	7	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	11	14,450	412	10,639	231	2
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
JACKSON COUNTY						
Wholesale trade, total	115	XXX	4,648	100,488	1,014	67
Type of Operation						
Merchant wholesalers	84	62,359	3,594	80,791	824	51
Manufacturers' sales branches, sales offices	7	1,948	141	2,872	33	...
Petroleum bulk plants, terminals and LP gas facilities	13	7,822	300	7,568	63	12
Merchandise agents, brokers	5	6,540	85	2,353	30	3
Assemblers of farm products	6	2,746	528	6,904	64	1
LANE COUNTY						
Wholesale trade, total	210	XXX	6,565	132,655	1,506	175
Type of Operation						
Merchant wholesalers	161	132,521	5,428	108,752	1,256	150
Manufacturers' sales branches, sales offices	14	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	25	17,287	543	10,086	115	19
Merchandise agents, brokers	8	10,012	148	3,242	35	5
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	161	132,521	5,428	108,752	1,256	150
Grocery, confectionery, meat wholesalers	17	10,864	511	10,475	146	7
Farm products (edible) distributors	4	2,018	145	2,795	29	3
Beer, wine, distilled spirits wholesalers	3	957	68	1,221	18	4
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	25	5,890	657	14,589	191	24
Electrical, electronics, appliance distributors	5	3,283	259	4,162	52	5
Hardware, plumbing-heating goods wholesalers	6	2,444	210	4,542	56	5
Lumber, construction materials distributors	34	76,544	994	21,694	223	38
Machinery, equipment, supplies distributors	35	21,835	1,925	37,990	394	34
Metals, metalwork (except scrap) distributors	6	3,122	329	5,568	67	6
Scrap, waste materials dealers	4	95	9	(Z)	7	2
Other merchant wholesalers	13	1,712	167	2,954	40	14
Manufacturers' sales branches, sales offices	14	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	25	17,287	543	10,086	115	19
Merchandise agents, brokers	8	10,012	148	3,242	35	5
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
MARION COUNTY						
Wholesale trade, total	148	XXX	4,743	110,505	1,710	81
Type of Operation						
Merchant wholesalers	86	30,356	2,319	48,760	603	58
Manufacturers' sales branches, sales offices	15	2,149	369	7,434	83	...
Petroleum bulk plants, terminals and LP gas facilities	24	10,147	318	6,491	68	18
Merchandise agents, brokers	5	2,830	58	1,409	14	3
Assemblers of farm products	16	12,367	1,679	46,411	942	5
MULTNOMAH COUNTY						
Wholesale trade, total	1,414	XXX	85,242	1,752,934	18,453	805
Type of Operation						
Merchant wholesalers	1,016	872,196	55,975	1,183,385	12,298	681
Manufacturers' sales branches, sales offices	209	460,549	20,077	396,802	4,127	2
Petroleum bulk plants, terminals and LP gas facilities	24	83,885	3,913	75,389	791	14
Merchandise agents, brokers	145	251,924	3,821	72,496	828	103
Assemblers of farm products	20	25,936	1,456	24,862	409	5
Type by Kind of Business						
Merchant wholesalers	1,016	872,196	55,975	1,183,385	12,298	681
Grocery, confectionery, meat wholesalers	83	63,718	3,440	75,342	752	76
Farm products (edible) distributors	39	25,816	1,643	28,076	366	40
Beer, wine, distilled spirits wholesalers	18	10,816	863	21,659	215	13
Tobacco distributors	8	9,735	297	4,020	51	7
Drugs, chemicals, allied products wholesalers	37	29,184	2,380	45,236	574	11
Dry goods, apparel wholesalers	23	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	29	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	26	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	14	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	103	38,814	5,516	126,120	1,280	73
Electrical, electronics, appliance distributors	57	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	42	46,820	4,671	104,415	1,018	29
Lumber, construction materials distributors	126	174,789	5,652	116,174	1,142	60
Machinery, equipment, supplies distributors	233	98,737	12,412	269,254	2,547	139
Metals, metalwork (except scrap) distributors	31	21,350	2,364	43,982	468	12
Scrap, waste materials dealers	26	8,743	723	15,452	156	29
Other merchant wholesalers	121	53,534	4,507	93,652	1,254	96
Manufacturers' sales branches, sales offices	209	460,549	20,077	396,802	4,127	2
Petroleum bulk plants, terminals and LP gas facilities	24	83,885	3,913	75,389	791	14
Merchandise agents, brokers	145	251,924	3,821	72,496	828	103
Assemblers of farm products	20	25,936	1,456	24,862	409	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	2,345	xxx	139,777	xxx	xxx	91,276	1,884,572	28,491	1,396
Merchant wholesalers	1,359	928,358	89,776	109,204	11.8	60,294	1,196,783	17,190	865
Manufacturers' sales branches, sales offices	230	375,809	24,374	27,457	7.3	14,440	287,113	4,073	1
Petroleum bulk plants, terminals and LP gas facilities	428	167,616	12,252	18,534	11.1	5,559	117,150	1,648	338
Merchandise ageots, brokers	177	236,452	2,101	8,743	3.7	3,084	59,908	983	144
Assemblers of farm products	151	138,204	11,274	16,577	12.0	7,899	223,618	4,597	48
STANDARD METROPOLITAN AREAS									
PORTLAND									
Total	1,236	xxx	99,035	xxx	xxx	63,844	1,269,552	17,914	620
Merchant wholesalers	819	702,469	68,787	80,631	11.5	44,318	862,924	12,205	479
Manufacturers' sales branches, sales offices	192	365,140	23,825	26,335	7.2	13,862	275,335	3,897	1
Petroleum bulk plants, terminals and LP gas facilities	57	74,370	3,029	2,937	3.9	2,374	49,979	651	34
Merchandise agents, brokers	142	192,218	1,863	7,130	3.7	2,375	46,095	584	99
Assemblers of farm products	26	44,087	1,531	1,819	4.1	915	35,219	577	7
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
JACKSON COUNTY									
Total	85	xxx	3,461	xxx	xxx	3,920	89,085	1,859	59
Merchant wholesalers	51	22,591	2,094	2,952	13.1	1,502	30,822	422	45
Other operating types	34	22,886	1,367	5,064	22.1	2,418	58,263	1,437	14
LANE COUNTY									
Total	169	xxx	7,025	xxx	xxx	5,019	113,739	1,504	136
Merchant wholesalers	117	83,500	4,971	7,608	9.1	4,124	92,735	1,202	106
Other operating types	52	23,232	2,054	2,361	10.2	895	21,004	302	30
MARION COUNTY									
Total	93	xxx	3,167	xxx	xxx	2,911	61,415	965	50
Merchant wholesalers	51	24,757	2,863	3,623	14.6	2,275	43,623	705	32
Other operating types	42	13,044	304	1,108	8.5	636	17,792	260	18
MULTNOMAH COUNTY									
Total	1,138	xxx	96,419	xxx	xxx	61,769	1,228,240	17,278	546
Merchant wholesalers	769	672,566	66,522	77,913	11.6	43,121	839,459	11,850	432
Other operating types	369	657,304	29,897	37,003	5.6	18,648	388,781	5,428	114

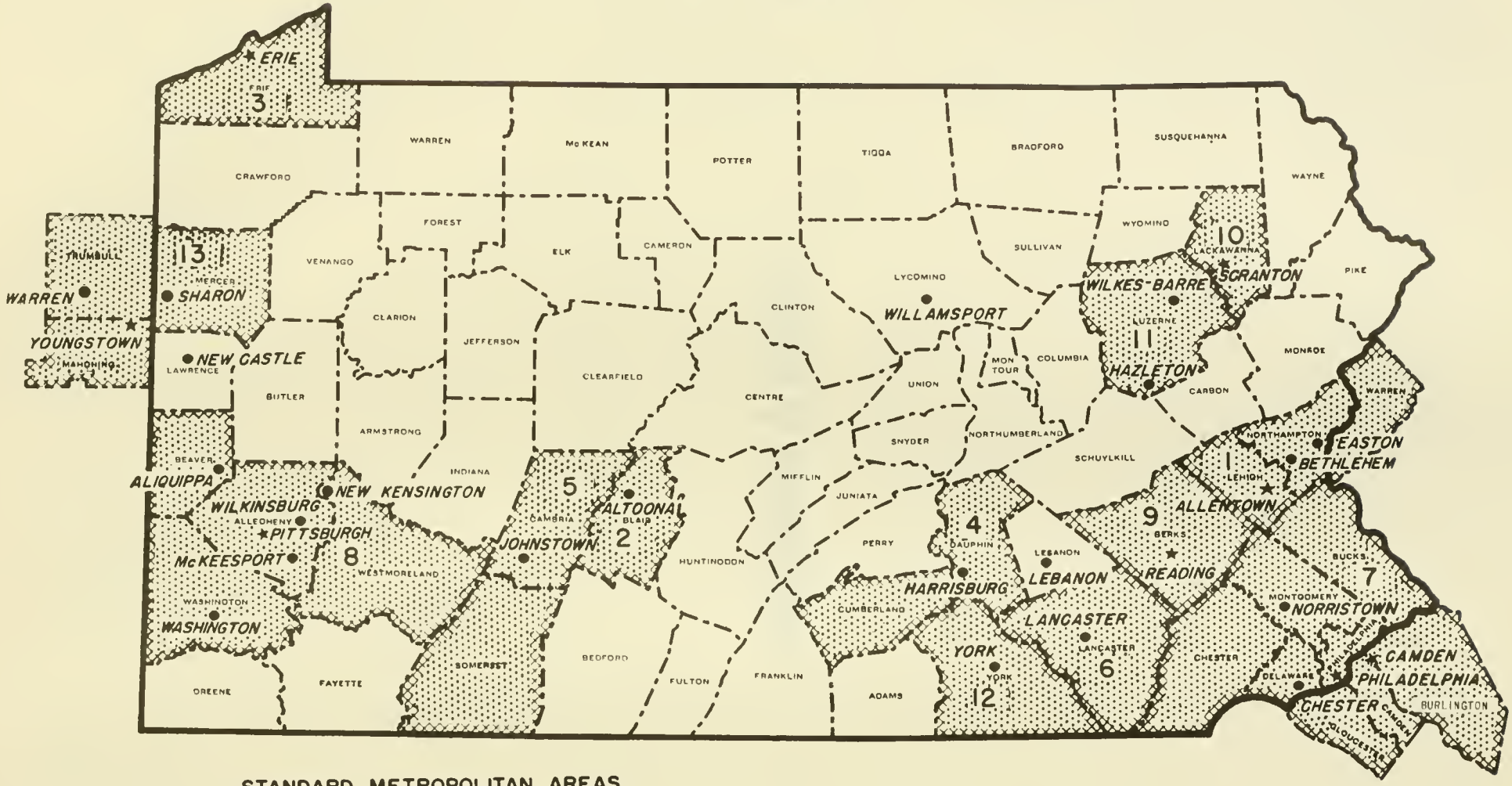
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

PENNSYLVANIA

PENNSYLVANIA
(67 COUNTIES)



STANDARD METROPOLITAN AREAS

CODE
1 ALLENTOWN - BETHLEHEM - EASTON
2 ALTOONA
3 ERIE
4 HARRISBURG
5 JOHNSTOWN
6 LANCASTER

CODE
7 PHILADELPHIA
8 PITTSBURGH
9 READING
10 SCRANTON
11 WILKES-BARRE
12 YORK
13 YOUNGSTOWN, OHIO

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREAS

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	15,073	XXX	706,319	XXX	XXX	706,305	13,690,882	162,229	162,569	163,118	165,698	10,826
Type of Operation												
Merchant wholesalers	11,279	5,558,094	535,615	808,842	14.6	431,583	8,298,390	105,176	105,614	106,129	108,306	9,231
Manufacturers' sales branches, sales offices	1,639	5,373,552	126,933	411,211	7.7	205,926	4,051,970	40,584	41,057	40,973	40,762	7
Petroleum bulk plants, terminals and LP gas facilities	724	919,910	37,136	88,657	9.6	36,294	718,015	8,369	8,028	8,195	8,557	414
Merchandise agents, brokers	1,258	1,374,130	3,907	58,764	4.3	25,262	476,792	5,819	5,768	5,752	5,841	1,049
Assemblers of farm products	173	169,556	2,728	14,948	8.8	7,240	145,715	2,281	2,102	2,069	2,232	125
Type by Kind of Business												
Merchant wholesalers	11,279	5,558,094	535,615	808,842	14.6	431,583	8,298,390	105,176	105,614	106,129	108,306	9,231
Grocery, confectionery, meat wholesalers	1,345	904,802	59,720	92,489	10.2	49,906	976,388	12,730	12,758	12,906	13,298	1,199
General-line grocery wholesalers	201	371,624	32,688	28,199	7.6	17,300	330,477	4,321	4,280	4,343	4,288	132
Confectionery wholesalers	183	38,057	7,240	5,717	15.0	3,168	60,747	963	969	973	1,055	171
Fish, sea food distributors	66	34,353	815	4,269	12.4	2,029	41,590	582	553	524	591	58
Meat, meat products wholesalers	321	172,864	3,277	19,788	11.4	9,538	194,222	2,326	2,338	2,409	2,632	357
Specialty-line grocery wholesalers	574	287,904	15,700	34,516	12.0	17,871	349,352	4,538	4,618	4,657	4,732	481
Farm products (edible) distributors	571	287,468	5,075	30,141	10.5	14,039	264,244	3,999	4,140	4,185	4,141	672
Poultry, poultry products distributors	142	81,324	1,618	6,319	7.8	2,776	54,408	892	909	903	974	140
Fresh fruit, vegetable wholesalers	429	206,144	3,457	23,822	11.6	11,263	209,836	3,107	3,231	3,282	3,167	532
Beer, wine, distilled spirits wholesalers	1,106	312,354	12,703	40,275	12.9	15,925	308,429	4,466	4,544	4,758	4,632	1,089
Beer, ale distributors	1,012	243,773	8,411	34,487	14.1	13,192	255,003	3,844	3,911	4,120	3,997	1,080
Wine, distilled spirits wholesalers	94	68,581	4,292	5,788	8.4	2,733	53,426	622	633	638	635	9
Tobacco distributors	264	212,164	12,849	13,150	6.2	7,976	152,586	2,408	2,355	2,348	2,432	304
Drugs, chemicals, allied products wholesalers	326	169,273	23,013	30,100	17.8	15,934	304,812	4,091	4,117	4,106	4,115	185
General-line drug wholesalers	19	83,311	9,669	12,616	15.1	7,225	131,784	1,695	1,676	1,685	1,672	...
Specialty-line drug, toiletries wholesalers	120	34,206	8,893	6,846	20.0	3,636	74,354	1,213	1,232	1,221	1,237	75
Industrial chemicals, explosives distributors	94	34,808	1,809	6,384	18.3	2,966	58,168	633	643	647	644	42
Paint, varnish wholesalers	93	16,948	2,642	4,254	25.1	2,107	40,506	550	566	553	562	68
Dry goods, apparel wholesalers	512	184,823	23,341	26,495	14.3	12,537	230,082	3,222	3,216	3,177	3,359	506
Clothing, furnishings, footwear wholesalers	289	96,840	10,376	13,058	13.5	6,072	116,746	1,549	1,548	1,530	1,676	293
General-line dry goods wholesalers	8	10,025	1,150	1,421	14.2	821	14,388	257	218	218	219	6
Specialty-line dry goods wholesalers	201	72,137	10,924	11,415	15.8	5,434	95,392	1,371	1,405	1,384	1,422	196
Piece goods converters	14	5,821	891	601	10.3	210	3,556	45	45	45	42	11
Furniture, home furnishings wholesalers	350	132,576	16,212	24,239	18.3	12,592	243,310	3,069	3,074	3,044	3,146	271
Furniture (household, office) wholesalers	150	45,519	5,399	9,473	20.8	4,757	101,612	1,152	1,124	1,163	1,235	131
Home furnishings, floor coverings wholesalers	200	87,057	10,813	14,766	17.0	7,835	141,698	1,917	1,950	1,881	1,911	140
Paper, allied products wholesalers	359	180,025	17,964	31,463	17.5	17,840	326,312	3,992	3,990	3,984	4,031	280
Coarse paper and products wholesalers	180	86,849	9,167	14,527	16.7	7,934	147,759	1,890	1,851	1,847	1,920	156
Printing and fine paper distributors	67	70,035	6,532	10,857	15.5	6,649	111,144	1,303	1,322	1,317	1,301	28
Stationery, office supplies wholesalers	83	19,125	1,538	4,770	24.9	2,590	54,860	609	625	623	626	82
Wallpaper wholesalers	29	4,016	727	1,309	32.6	667	12,549	190	192	197	184	14
Farm products (raw materials) merchants	140	241,473	27,874	11,922	4.9	5,114	88,060	1,113	1,085	1,119	1,158	137
Automotive wholesalers	983	240,724	37,952	55,072	22.9	31,943	642,775	8,563	8,554	8,581	8,679	746
Motor vehicle distributors	115	49,103	2,744	7,629	15.5	4,242	82,449	1,076	1,051	1,045	1,042	88
Automotive equipment, tire-tube wholesalers	868	191,621	35,208	47,443	24.8	27,701	560,326	7,487	7,503	7,536	7,637	658
Electrical, electronics, appliance distributors	467	477,514	55,204	66,559	13.9	37,619	724,658	8,632	8,597	8,412	8,654	262
Electrical apparatus, supplies distributors	222	196,240	23,445	27,265	13.9	16,126	298,731	3,799	3,717	3,666	3,742	135
Electrical appliance, radio, TV set wholesalers	123	228,155	25,778	32,010	14.0	17,463	340,894	3,823	3,885	3,751	3,823	51
Electronic parts, equipment distributors	122	53,119	5,981	7,284	13.7	4,030	85,033	1,010	995	995	1,089	76
Hardware, plumbing-heating goods wholesalers	458	283,012	50,452	52,346	18.5	29,831	569,483	6,759	6,861	6,951	7,150	279
Hardware wholesalers	125	107,803	20,228	19,729	18.3	11,755	209,589	2,847	2,940	2,951	3,019	108
Plumbing, heating equipment, supplies distributors	333	175,209	30,224	32,617	18.6	18,076	359,894	3,912	3,921	4,000	4,131	171
Lumber, construction materials distributors	597	417,476	27,238	65,160	15.6	33,807	660,709	6,763	6,949	7,578	7,472	316
Lumber, millwork wholesalers	257	213,334	17,235	23,449	11.0	12,719	240,808	2,534	2,635	2,756	2,748	130
Construction materials distributors	340	204,142	10,003	41,711	20.4	21,088	419,901	4,229	4,314	4,822	4,724	186
Machinery, equipment, supplies distributors	1,672	573,947	80,193	124,878	21.8	69,878	1,360,982	15,279	15,326	15,141	15,308	1,107
Air conditioning, comm. refrigeration equip., distrs	114	28,784	3,622	7,193	25.0	4,264	81,511	847	918	898	855	84
Commercial machines, equipment distributors	206	35,400	3,383	7,630	21.6	3,818	76,045	925	932	901	1,007	185
Construction machinery, equipment dealers	114	93,600	21,334	20,457	21.9	11,251	212,227	2,070	2,134	2,116	2,112	49
Farm-garden machinery, equipment wholesalers	53	24,800	4,208	4,191	16.9	2,313	45,506	541	526	519	547	33
Industrial machinery, equipment distributors	312	125,792	11,946	21,592	17.2	10,742	212,622	2,303	2,252	2,261	2,295	179
Industrial materials, supplies distributors	301	131,111	16,538	31,141	23.8	19,136	370,123	4,009	3,958	3,886	3,885	162
Professional equipment, supplies distributors	208	50,095	9,285	14,057	28.1	8,706	172,431	2,217	2,238	2,231	2,252	139
Service establishment supply houses	338	70,118	8,364	15,440	22.0	7,816	155,803	1,984	1,992	1,968	1,995	266
Transportation equipment distributors	26	14,247	1,513	3,177	22.3	1,832	34,714	383	376	361	360	10
Metals, metalwork (except scrap) distributors	240	224,113	33,566	36,805	16.4	21,036	389,812	4,394	4,368	4,334	4,444	110
Iron, steel and products distributors	203	173,296	29,432	30,778	17.8	18,177	336,552	3,777	3,746	3,704	3,791	97
Nonferrous metals distributors	37	50,817	4,134	6,027	11.9	2,859	53,260	617	622	630	653	13
Scrap, waste materials dealers	816	243,673	18,600	42,711	17.5	22,419	429,861	6,448	6,612	6,599	6,943	893
Iron, steel scrap dealers	376	137,441	10,998	23,276	16.9	12,559	235,621	3,203	3,300	3,282	3,578	387
Waste materials dealers	440	106,232	7,602	19,435	18.3	9,860	194,240	3,245	3,312	3,317	3,365	506
Other merchant wholesalers	1,073	472,677	33,659	65,037	13.8	33,187	625,887	9,248	9,068	8,906	9,344	875
Amusement, sporting goods distributors	134	52,041	7,191	9,957	19.1	5,269	104,749	1,431	1,418	1,459	1,508	126
Book, magazine, newspaper wholesalers	118	36,764	2,077	7,914	21.5	4,120	71,041	1,626	1,564	1,511	1,485	85
Coal wholesalers	111	99,749	1,802	9,069	8.1	3,674	58,678	687	718	726	737	43
Farm supplies wholesalers	92	79,677	6,475	7,034	8.8	3,627	75,038	866	857	846	874	69
Jewelry wholesalers	154	40,220	7,225	7,599	18.9	4,087	78,991	1,007	950	982	1,082	162
Petroleum products distributors	130	59,816	1,376	6,053	10.1	2,929	52,668	780	747	716	737	81
Gift, art goods, greeting card wholesalers	48	8,551	769	2,623	30.7	1,296	24,410	465	454	374	474	51
Flower, bulb, plant wholesalers	62	10,577	515	3,395	32.1	2,137	40,156	633	653	627	626	51
Miscellaneous products merchant wholesalers	224	85,282	6,229	12,393	14.5	6,048	120,156	1,753	1,707	1,665	1,821	207

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	1,639	5,373,552	126,933	411,211	7.7	205,926	4,051,970	40,584	41,057	40,973	40,762	7
Sales branches (with stocks)	999	2,441,313	126,933	273,564	11.2	145,425	2,866,729	29,922	30,043	30,231	29,826	2
Sales offices (without stocks)	640	2,932,239	...	137,647	4.7	60,501	1,185,241	10,662	11,014	10,742	10,936	5
Food and kindred products	291	937,155	12,139	94,542	10.1	40,700	792,193	9,176	9,545	9,286	9,292	...
Sales branches (with stocks)	211	509,174	12,139	52,512	10.3	25,813	491,483	5,852	5,886	6,015	5,914	...
Sales offices (without stocks)	80	427,981	...	42,030	9.8	14,887	300,710	3,324	3,659	3,271	3,378	...
Textile mill products	29	58,843	3,338	4,487	7.6	3,451	66,460	626	605	597	580	...
Sales branches (with stocks)	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	30	22,114	1,279	3,389	15.3	2,056	38,060	398	371	355	378	...
Sales branches (with stocks)	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	25	55,354	713	3,704	6.7	1,763	35,081	361	358	353	351	...
Sales branches (with stocks)	5	18,168	713	1,248	6.9	467	9,479	108	109	104	103	...
Sales offices (without stocks)	20	37,186	...	2,456	6.6	1,296	25,602	253	249	249	248	...
Chemicals and allied products	152	562,349	10,658	51,408	9.1	20,556	420,403	3,930	3,918	3,954	3,928	1
Sales branches (with stocks)	93	251,841	10,658	28,066	11.1	11,187	227,459	2,306	2,296	2,298	2,279	...
Sales offices (without stocks)	59	310,508	...	23,342	7.5	9,369	192,944	1,624	1,622	1,656	1,649	1
Rubber products	48	109,515	7,682	11,799	10.8	5,282	107,999	1,015	998	1,007	1,000	...
Sales branches (with stocks)	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(n)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	87	259,373	4,293	22,986	8.9	12,599	240,123	2,509	2,600	2,455	2,234	...
Sales branches (with stocks)	34	87,789	4,293	15,388	17.5	8,728	170,894	1,922	2,016	1,873	1,648	...
Sales offices (without stocks)	53	171,584	...	7,598	4.4	3,871	69,229	587	584	582	586	...
Primary metal products	102	1,156,350	3,748	19,134	1.7	9,148	179,291	1,391	1,418	1,424	1,449	...
Sales branches (with stocks)	17	35,676	3,748	3,031	8.5	1,424	26,219	273	276	272	269	...
Sales offices (without stocks)	85	1,120,674	...	16,103	1.4	7,724	153,072	1,118	1,142	1,152	1,180	...
Fabricated metal products	85	231,387	4,607	11,188	4.8	6,202	123,803	1,137	1,190	1,207	1,200	...
Sales branches (with stocks)	49	46,229	4,607	6,341	13.7	3,497	65,856	743	790	799	778	...
Sales offices (without stocks)	36	185,158	...	4,847	2.6	2,705	57,947	394	400	408	422	...
Machinery (except electrical)	366	490,554	23,340	76,201	15.5	42,905	841,990	7,965	8,019	8,100	8,100	3
Sales branches (with stocks)	248	335,279	23,340	61,757	18.4	35,908	707,613	6,773	6,814	6,891	6,907	...
Sales offices (without stocks)	118	155,275	...	14,444	9.3	6,997	134,377	1,192	1,205	1,209	1,193	3
Electrical machinery	124	458,639	16,981	37,934	8.3	19,743	368,232	3,529	3,413	3,441	3,402	...
Sales branches (with stocks)	59	332,344	16,981	30,970	9.3	16,037	308,590	3,029	2,920	2,945	2,913	...
Sales offices (without stocks)	65	126,295	...	6,964	5.5	3,706	59,642	500	493	496	489	...
Transportation equipment	70	543,774	17,714	24,383	4.5	13,352	269,614	2,784	2,797	2,762	2,795	...
Sales branches (with stocks)	66	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	73	95,099	4,769	14,944	15.8	8,837	173,669	1,798	1,816	1,875	1,880	2
Sales branches (with stocks)	55	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	138	352,409	11,891	29,715	8.4	16,279	330,587	3,086	3,099	3,208	3,222	1
Sales branches (with stocks)	62	121,830	11,891	16,093	13.2	9,236	194,282	1,941	1,936	1,978	1,938	...
Sales offices (without stocks)	76	230,579	...	13,622	5.9	7,043	136,305	1,145	1,163	1,230	1,284	1
Petroleum bulk plants, terminals and LP gas facilities	724	919,910	37,136	88,657	9.6	36,294	718,015	8,369	8,028	8,195	8,557	414
Gasoline, distillates, residuals	701	908,028	36,882	86,931	9.6	35,411	701,280	8,174	7,837	7,995	8,364	411
Bulk plants	595	460,779	13,729	49,177	10.7	20,352	406,415	5,084	4,799	4,872	5,058	409
Distributing terminals	106	447,249	23,153	37,754	8.4	15,059	294,865	3,090	3,038	3,123	3,306	2
Wholesale LP gas facilities	23	11,882	254	1,726	14.5	883	16,735	195	191	200	193	3
Merchandise agents, brokers	1,258	1,374,130	3,907	58,764	4.3	25,262	476,792	5,819	5,768	5,752	5,841	1,049
Grocery, confectionery, meats	175	331,582	214	7,928	2.4	3,030	54,664	644	637	658	648	183
Groceries (combination of food lines)	15	36,946	...	878	2.4	355	6,358	63	64	72	74	16
Canned foods	68	108,626	198	3,307	3.0	1,415	26,526	295	285	291	298	83
Coffee, tea, spices	4	5,995	5	55	.9	26	542	6	6	5	6	1
Confectionery	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour	6	5,823	...	105	1.8	19	(Z)	9	9	8	7	3
Meats, provisions (except canned)	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar	16	75,688	...	692	.9	245	4,588	53	53	51	52	12
Miscellaneous grocery products	48	57,074	3	2,215	3.9	737	12,405	182	182	188	169	53
Farm products (edible)	94	173,117	465	4,776	2.8	1,940	36,390	523	534	512	510	95
Dairy, poultry products	18	70,945	445	1,176	1.7	431	8,606	122	116	116	124	17
Fruits, vegetables	76	102,172	20	3,600	3.5	1,509	27,784	401	418	396	386	78
Drugs, chemicals, paints	33	22,676	27	1,255	5.5	529	10,200	115	113	115	116	21
Drugs, proprietaries, toiletries	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	17	13,690	9	660	4.8	257	5,024	49	48	48	49	11
Paints, varnishes, lacquers, enamels	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	24	14,206	...	790	5.6	328	5,416	52	50	47	47	20
Clothing, furnishings (men's, women's)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	5	4,332	...	272	6.3	192	3,345	19	19	19	19	4
Women's, children's clothing, accessories	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	23	47,804	3	1,660	3.5	845	15,530	143	146	142	147	13
Hosiery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	33	19,002	65	1,662	8.7	566	10,421	115	120	120	126	29
Furniture	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	20	11,231	25	791	7.0	366	7,741	61	62	63	61	15
Paper	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	82	170,441	511	3,454	2.0	1,779	34,690	1,039	1,056	1,081	1,133	43
Cotton	3	1,375	...	37	2.7	19	(Z)	5	5	5	5	...
Grain	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	58	131,651	72	2,879	2.2	1,521	30,025	975	992	1,021	1,070	28
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	8	15,574	401	249	1.6	110	1,789	17	16	13	16	5
Miscellaneous inedible farm products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	30	21,161	80	1,234	5.8	492	10,036	125	128	127	137	21
Electrical-electronic apparatus, equip., appliances	110	108,338	215	6,451	6.0	2,481	48,065	406	409	407	414	101
Electrical apparatus, supplies	74	62,359	179	4,470	7.2	1,799	34,896	284	288	289	294	77
Appliances, radios, TV sets	7	4,269	29	213	5.0	68	1,331	24	21	17	19	4
Electronic parts, equipment	29	41,710	7	1,768	4.2	614	11,838	98	100	101	101	20
Hardware, plumbing-heating goods	82	43,528	514	3,625	8.3	1,628	32,422	304	302	306	304	76
Hardware	14	6,843	12	616	9.0	225	4,132	42	43	46	45	10
Plumbing, heating goods	68	36,685	502	3,009	8.2	1,403	28,290	262	259	260	259	66
Lumber, construction materials	65	36,402	265	2,082	5.7	933	16,548	173	181	186	198	57
Lumber, millwork	28	16,446	104	743	4.5	285	5,286	65	69	70	67	19
Construction materials (except lumber)	37	19,956	161	1,339	6.7	648	11,262	108	112	116	131	38
Machinery, equipment, supplies	254	146,267	747	12,654	8.7	5,606	102,341	984	967	977	997	198
Air conditioning, commercial refrigeration equipment	15	5,874	68	525	8.9	209	4,135	46	45	46	46	15
Commercial machines, equipment	14	6,543	115	429	6.6	152	2,894	41	30	26	37	10
Construction machinery, equipment	6	2,242	7	238	10.6	110	1,797	17	17	15	15	2
Farm-garden machinery, equipment	5	2,054	13	111	5.4	26	519	11	9	10	10	2
Industrial machinery, equipment, supplies	193	119,986	526	10,388	8.7	4,669	84,790	784	782	792	794	148
Professional equipment, supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	4	2,674	...	117	4.4	31	625	7	7	7	7	3
Metals, metalwork (except scrap)	68	57,122	169	2,733	4.8	1,101	21,128	225	217	209	217	51
Iron, steel and products	60	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	165	171,253	607	7,669	4.5	3,638	71,200	910	846	802	786	126
Scrap iron and steel	8	7,024	20	304	4.3	189	2,996	34	38	35	38	4
Amusements, sporting goods, toys	8	4,465	39	327	7.3	147	2,982	30	31	35	33	5
Books, magazines, newspapers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	33	42,040	195	1,881	4.5	1,146	26,392	219	215	215	226	12
Farm supplies	6	4,376	13	150	3.4	107	2,160	33	37	31	33	4
Jewelry	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	10	21,113	27	464	2.2	195	3,666	56	48	50	51	13
General merchandise	19	13,874	64	1,395	10.1	814	13,327	288	229	183	158	11
Miscellaneous products, agents, brokers, n.e.c.	56	29,432	249	2,107	7.2	776	15,029	195	199	204	197	49
Assemblers of farm products	173	169,556	2,728	14,948	8.8	7,240	145,715	2,281	2,102	2,069	2,232	125
Dairy, poultry products	81	124,234	1,036	10,607	8.5	5,290	106,109	1,467	1,490	1,468	1,541	37
Fresh fruits, vegetables	40	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	40	19,923	946	1,533	7.7	597	12,469	379	180	231	243	31
Farm supplies	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Pennsylvania, total	15,073	706,305	13,690,882	165,698	10,826	11,279	5,558,094	3,794	7,837,148
Adams County	35	804	17,454	243	30	24	6,623	11	6,223
Gettysburg	16	438	7,121	133	16	12	4,780	4	1,646
Remainder of County	19	366	10,333	110	14	12	1,843	7	4,577
Allegheny County	2,599	163,279	3,169,374	34,040	1,607	1,802	1,120,439	797	2,194,680
Avalon	3	25	88[A]	8	...	3	235	...	...
Bellevue	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Bethel	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Brackenridge	3	(D)	(D)	(D)	(D)	3	(D)	...	(D)
Braddock	29	(D)	(D)	(D)	(D)	27	(D)	2	(D)
Brentwood	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Bridgeville	5	68	1,468	24	5	5	1,178	...	...
Carnegie	28	2,065	38,141	413	15	25	19,136	3	828
Castle Shannon	15	589	11,374	114	12	10	3,257	5	18,848
Clairton	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Coraopolis	14	678	11,280	168	12	10	2,043	4	6,884
Crafton	5	16	(Z)	9	4	5	285	...	...
Dormont	22	262	6,685	73	15	10	3,706	12	4,925
Duquesne	9	70	1,765	38	5	9	1,519	...	...
East Pittsburgh	6	74	1,301	20	4	6	1,875	...	...
Edgewood	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Etna	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Forest Hills	...	...	...	...	...	...	...	...	...
Glassport	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Homestead	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
McKeesport	64	3,006	57,149	728	67	59	31,092	5	4,222
McKees Rocks	28	1,411	25,232	305	21	23	12,475	5	11,407
Millvale	11	251	4,971	64	10	11	2,791	...	...
Mount Oliver	4	74	1,453	21	2	4	806	...	...
Munhall	4	119	2,196	33	2	4	3,266	...	...
North Braddock	3	146	2,627	33	...	3	1,951	...	...
Oakmont	3	54	1,149	11	2	3	965	...	...
Pitcairn	...	...	...	...	...	...	...	...	...
Pittsburgh	2,028	138,520	2,686,679	28,558	1,194	1,339	909,719	689	2,040,024
Rankin	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Sewickley	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Sharpsburg	11	(D)	(D)	(D)	(D)	10	(D)	1	(D)
Swissvale	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Tarentum	9	324	6,765	94	6	9	3,353	...	...
Turtle Creek	8	125	2,567	37	7	8	1,879	...	...
West Mifflin	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
West View	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Whitehall	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
White Oak	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Wilkinsburg	40	1,225	29,582	328	20	31	11,643	9	6,086
Wilmerding	6	73	1,525	27	9	6	1,375	...	...
Remainder of County	167	9,983	202,714	2,062	107	128	59,701	39	74,168
Armstrong County	54	1,387	28,530	407	33	40	16,586	14	8,600
Ford City	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Kittanning	24	853	17,286	214	16	20	12,571	4	3,374
Remainder of County	24	(D)	(D)	(D)	(D)	15	(D)	9	(D)
Beaver County	120	3,227	62,140	842	96	99	26,127	21	33,442
Aliquippa	9	141	2,213	45	9	9	1,985	...	...
Ambridge	15	319	7,512	75	13	15	4,608	...	...
Beaver	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Beaver Falls	34	811	15,532	238	28	29	6,438	5	9,891
Ellwood City (part)[1]	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Midland	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Monaca	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
New Brighton	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Rochester	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Remainder of County	23	981	19,068	232	16	12	2,389	11	20,550
Bedford County	29	737	14,973	232	26	13	4,549	16	12,088
Berks County	358	12,985	243,411	3,427	241	273	109,820	85	118,956
Reading	260	9,230	170,941	2,429	171	202	79,116	58	88,202
Shillington	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
West Reading	14	617	10,894	158	5	11	3,961	3	1,119
Remainder of County	77	(D)	(D)	(D)	(D)	55	(D)	22	(D)
Blair County	174	5,780	114,785	1,688	113	132	50,877	42	46,465
Altoona	123	4,321	85,850	1,247	80	101	41,213	22	26,281
Hollidaysburg	9	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Tyrone	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Remainder of County	29	(D)	(D)	(D)	(D)	11	(D)	18	(D)
Bradford County	48	1,205	20,004	339	36	29	7,983	19	9,549
Sayre	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	40	(D)	(D)	(D)	(D)	22	(D)	18	(D)
Bucks County	132	4,584	90,393	1,326	86	103	32,271	29	29,714
Bristol	16	664	13,789	165	6	12	2,359	4	7,644
Doylestown	11	476	8,669	131	12	8	8,960	3	3,240
Morrisville	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Quakertown	14	(D)	(D)	(D)	(D)	12	(D)	2	(D)
Remainder of County	85	2,567	50,303	707	56	66	17,100	19	17,110
Butler County	102	2,538	55,206	723	80	81	25,578	21	8,222
Butler	63	2,064	45,863	564	49	53	22,586	10	3,134
Remainder of County	39	474	9,343	159	31	28	2,992	11	5,088

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] Ellwood City is in Beaver and Lawrence Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Cambria County	212	6,191	123,593	1,678	126	162	52,986	50	42,255
Johnstown	146	5,037	100,121	1,312	77	111	41,785	35	30,081
Nanty Glo	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	65	(D)	(D)	(D)	(D)	50	(D)	15	(D)
Cameron County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Carbon County	40	460	9,010	145	23	36	6,268	4	1,293
Jim Thorpe	3	21	(Z)	8	1	3	204	...	...
Lansford	11	217	4,221	67	6	11	3,117	...	...
Lehighton	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Palmerton	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Centre County	47	736	13,584	251	31	34	7,095	13	8,816
Bellefonte	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
State College	12	119	2,880	52	1	9	1,396	3	482
Remainder of County	27	(D)	(D)	(D)	(D)	19	(D)	8	(D)
Chester County	158	5,640	109,809	1,527	119	119	36,256	39	57,115
Coatesville	24	2,028	39,068	503	17	21	8,335	3	9,990
Phoenixville	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
West Chester	25	388	9,214	138	21	21	3,588	4	3,078
Remainder of County	97	(D)	(D)	(D)	(D)	67	(D)	30	(D)
Clarion County	41	502	11,562	184	34	34	4,856	7	3,876
Clearfield County	73	1,456	27,834	477	53	56	12,451	17	9,518
Clearfield	19	370	7,065	115	14	15	3,579	4	1,579
Du Bois	28	701	13,545	202	21	20	4,774	8	5,838
Remainder of County	26	385	7,224	160	18	21	4,098	5	2,101
Clinton County	28	649	11,608	200	30	20	5,702	8	2,986
Lock Haven	18	557	9,989	171	20	14	4,523	4	2,125
Remainder of County	10	92	1,619	29	10	6	1,179	4	861
Columbia County	46	912	17,763	294	33	34	6,225	12	10,059
Ashland (part)[2]	...	...	...	...	...	...	...	...	...
Berwick	16	(D)	(D)	(D)	(D)	14	(D)	2	(D)
Bloomsburg	24	439	8,589	146	15	16	3,570	8	6,889
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Crawford County	73	1,118	25,684	359	61	46	11,933	27	10,214
Meadville	34	560	12,092	186	28	26	5,883	8	3,737
Titusville	14	233	4,162	60	10	9	3,373	5	1,768
Remainder of County	25	325	9,430	113	23	11	2,677	14	4,709
Cumberland County	73	3,894	69,338	930	48	48	18,210	25	38,213
Camp Hill	6	303	5,827	71	3	3	553	3	3,119
Carlisle	24	462	9,779	165	29	19	4,299	5	5,530
Mechanicsburg	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
New Cumberland	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Shippensburg (part)[3]	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	30	2,883	48,177	633	12	16	11,080	14	28,343
Dauphin County	361	24,502	465,728	5,815	196	244	174,761	117	209,345
Harrisburg	296	21,904	414,486	5,093	159	200	159,495	96	169,430
Middletown	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Steelton	6	125	2,315	34	4	3	367	3	717
Remainder of County	54	(D)	(D)	(D)	(D)	37	(D)	17	(D)
Delaware County	335	11,541	225,586	2,668	273	262	81,814	73	93,051
Chester	86	5,974	117,810	1,282	58	82	42,751	4	14,279
Clifton Heights	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Collingdale	4	250	5,181	46	1	4	1,985	...	...
Darby	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Glenolden	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Lansdowne	19	(D)	(D)	(D)	(D)	16	(D)	3	(D)
Media	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Norwood	...	...	...	...	...	...	...	...	...
Prospect Park	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Sharon Hill	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Yeadon	4	64	1,106	17	3	4	419	...	...
Remainder of County	191	3,959	75,428	982	147	131	27,578	60	64,083
Elk County	24	419	10,223	120	27	19	3,626	5	2,267
Ridgway	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
St. Marys	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	6	(D)	3	(D)
Erie County	314	11,250	224,240	2,769	200	237	123,962	77	69,914
Corry	12	281	4,524	77	6	9	1,678	3	2,275
Erie	259	10,209	203,959	2,489	161	201	118,079	58	55,624
Remainder of County	43	760	15,757	203	33	27	4,205	16	12,015
Fayette County	145	3,071	59,152	897	111	111	30,514	34	19,462
Brownsville	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Connellsville	18	359	8,966	101	12	15	3,425	3	1,491
Uniontown	66	1,989	35,524	548	51	50	20,000	16	12,108
Remainder of County	54	(D)	(D)	(D)	(D)	40	(D)	14	(D)
Forest County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Franklin County	85	2,001	48,498	624	66	54	12,906	31	29,727
Chambersburg	41	876	23,622	283	29	29	7,926	12	7,479
Shippensburg (part)[3]	...	...	...	...	...	...	...	...	...
Waynesboro	17	599	12,901	156	11	11	3,083	6	6,038
Remainder of County	27	526	11,975	185	26	14	1,897	13	16,210

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[2]Ashland is in Columbia and Schuylkill Counties. [3]Shippensburg is in Cumberland and Franklin Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Fulton County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Greene County	27	289	4,777	115	33	22	3,895	5	2,344
Waynesburg	14	(D)	(D)	(D)	(D)	12	(D)	2	(D)
Remainder of County	13	(D)	(D)	(D)	(D)	10	(D)	3	(D)
Huntingdon County	30	840	16,599	271	21	23	9,707	7	3,132
Huntingdon	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	12	(D)	6	(D)
Indiana County	53	1,290	26,007	437	36	39	16,202	14	9,055
Blairsville	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Indiana	21	628	12,100	209	10	14	8,727	7	2,057
Remainder of County	21	(D)	(D)	(D)	(D)	16	(D)	5	(D)
Jefferson County	46	874	16,012	259	37	34	9,974	12	2,957
Punxsutawney	21	315	6,193	102	14	16	4,426	5	1,234
Remainder of County	25	559	9,819	157	23	18	5,548	7	1,723
Juniata County	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Lackawanna County	381	13,029	262,408	3,515	252	302	114,046	79	72,186
Archbald	3	71	1,136	11	...	3	826	...	...
Blakely	...	...	...	...	...	...	...	...	...
Carbondale	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Dickson City	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Dunmore	3	105	2,403	33	2	3	837	...	...
Old Forge	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Olyphant	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Scranton	323	11,933	238,090	3,162	208	254	100,973	69	67,048
Taylor	...	...	...	...	...	...	...	...	...
Throop	3	37	767	10	3	3	689	...	...
Winton	...	...	...	...	...	...	...	...	...
Remainder of County	26	601	12,450	171	19	20	5,002	6	3,924
Lancaster County	361	14,229	274,203	3,908	254	264	119,939	97	163,061
Columbia	15	(D)	(D)	(D)	(D)	13	(D)	2	(D)
Elizabethtown	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Ephrata	15	921	21,245	363	13	10	7,009	5	5,193
Lancaster	186	9,231	172,139	2,341	123	139	70,998	47	85,103
Lititz	9	163	4,320	43	5	9	3,043	...	...
Remainder of County	125	3,494	67,904	1,031	94	84	25,857	41	67,755
Lawrence County	111	2,780	58,058	784	103	92	30,020	19	11,379
Ellwood City (part)[1]	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
New Castle	85	2,330	48,396	636	73	73	25,525	12	7,485
Remainder of County	17	(D)	(D)	(D)	(D)	12	(D)	5	(D)
Lebanon County	91	2,253	40,735	677	68	72	22,025	19	12,765
Lebanon	52	1,372	24,475	426	39	43	10,025	9	2,870
Palmyra	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	31	(D)	(D)	(D)	(D)	22	(D)	9	(D)
Lehigh County	328	19,042	377,833	4,816	212	251	114,486	77	124,029
Allentown	259	14,848	293,629	3,748	161	202	104,189	57	79,004
Bethlehem (part)[2]	17	415	10,250	144	14	17	5,115	...	...
Emmaus	9	582	12,640	97	5	4	499	5	6,809
Fountain Hill	...	...	...	...	...	...	...	...	...
Remainder of County	43	3,197	61,314	827	32	28	4,683	15	38,216
Luzerne County	477	14,510	287,114	4,006	391	379	133,259	98	95,722
Ashley	...	...	...	...	...	...	...	...	...
Duryea	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Edwardsville	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Exeter	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Forty Fort	17	613	11,324	144	4	12	3,383	5	5,242
Freeland	7	84	2,003	27	6	7	1,173	...	...
Hazleton	81	2,415	47,922	715	79	71	26,015	10	9,222
Kingston	37	1,837	35,887	430	33	27	14,122	10	8,854
Larksville	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Luzerne	...	...	...	...	...	...	...	...	...
Nanticoke	...	...	...	...	...	...	...	...	...
Pittston	17	(D)	(D)	(D)	(D)	15	(D)	2	(D)
Plymouth	8	169	3,025	51	6	8	2,125	...	...
Swoyersville	2	(D)	(D)	(D)	(D)	2	(D)	...	...
West Hazleton	6	158	3,355	43	3	3	145	3	887
West Pittston	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Wilkes-Barre	227	7,586	148,859	2,060	178	180	71,032	47	51,637
Remainder of County	57	895	19,515	322	48	41	9,685	16	10,769
Lycoming County	134	4,597	90,531	1,255	72	110	37,773	24	20,952
Jersey Shore	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
South Williamsport	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Williamsport	97	3,536	68,892	969	45	85	34,036	12	9,075
Remainder of County	30	(D)	(D)	(D)	(D)	20	(D)	10	(D)
McKean County	85	2,029	40,898	552	61	70	17,012	15	6,446
Bradford	51	1,675	33,011	431	30	45	14,183	6	3,060
Kane	14	120	2,636	40	12	10	794	4	918
Remainder of County	20	234	5,251	81	19	15	2,035	5	2,468
Mercer County	96	3,658	77,893	915	90	77	37,659	19	52,518
Farrell	12	322	6,950	92	13	12	3,540	...	...
Greenville	13	(D)	(D)	(D)	(D)	11	(D)	2	(D)
Grove City	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Sharon	42	2,193	46,945	475	44	34	25,928	8	45,608
Sharpsville	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	19	449	9,971	177	12	13	1,839	6	5,620

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Ellwood City is in Beaver and Lawrence Counties. [2]Bethlehem is in Lehigh and Northampton Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Mifflin County	57	974	19,542	381	51	45	10,771	12	6,467
Lewistown	44	708	14,039	263	43	38	8,422	6	1,788
Remainder of County	13	266	5,503	118	8	7	2,349	6	4,679
Monroe County	49	812	17,167	249	43	35	7,122	14	5,486
East Stroudsburg	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Stroudsburg	33	562	10,328	160	32	23	5,466	10	4,092
Remainder of County	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Montgomery County	537	15,704	305,939	3,851	367	371	139,787	166	177,790
Bridgeport	6	(D)	(D)	(D)	(D)	6	(D)	...	...
Conshohocken	15	(D)	(D)	(D)	(D)	14	(D)	1	(D)
Jenkintown	30	434	7,591	92	26	19	7,003	11	7,854
Lansdale	20	455	9,431	131	11	17	4,041	3	1,381
Narberth	15	219	4,987	52	9	4	593	11	7,231
Norristown	71	2,183	43,149	569	47	61	17,988	10	8,010
Pottstown	42	1,211	24,164	338	38	36	9,634	6	3,088
Remainder of County	338	(D)	(D)	(D)	(D)	214	(D)	124	(D)
Montour County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Danville	7	(D)	(D)	(D)	(D)	7	(D)	...	...
Remainder of County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Northampton County	193	6,228	112,884	1,642	134	168	72,006	25	23,613
Bangor	11	82	1,446	28	10	11	1,224	...	...
Bethlehem (part)[4]	55	2,188	36,716	568	44	48	34,811	7	3,160
Easton	87	2,926	52,858	769	56	75	27,309	12	15,914
Hellertown	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Nazareth	4	40	626	8	1	4	554	...	...
Northampton	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Wilson	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	25	(D)	(D)	(D)	(D)	21	(D)	4	(D)
Northumberland County	121	2,704	49,943	839	108	99	24,040	22	16,599
Kulpmont	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Milton	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Mount Carmel	19	310	5,528	82	18	19	3,263	...	...
Shamokin	32	770	13,851	261	29	27	6,554	5	4,192
Sunbury	33	924	16,947	258	31	26	7,382	5	3,088
Remainder of County	28	(D)	(D)	(D)	(D)	17	(D)	11	(D)
Perry County	17	224	4,217	68	16	8	1,139	9	2,662
Philadelphia County (Coextensive with Philadelphia City)	4,943	296,882	5,690,515	65,479	3,783	3,750	2,363,553	1,193	3,687,786
Pike County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Potter County	21	265	7,553	169	12	13	1,367	8	2,513
Schuylkill County	190	4,952	90,556	1,498	151	155	41,648	35	34,568
Ashland (part)[2]	6	171	3,608	47	5	6	2,055	...	...
Coaldale	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Frackville	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Mahanoy City	10	77	1,399	31	6	10	1,774	...	...
Minersville	5	35	729	13	3	5	667	...	...
Pottsville	61	1,686	31,143	522	44	53	16,394	8	9,500
St. Clair	4	202	(Z)	9	4	4	1,008	...	...
Schuylkill Haven	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Shenandoah	22	(D)	(D)	(D)	(D)	20	(D)	2	(D)
Tamaqua	15	(D)	(D)	(D)	(D)	13	(D)	2	(D)
Remainder of County	47	1,086	21,272	356	41	27	7,525	20	19,984
Snyder County	22	366	3,444	78	15	16	1,462	6	1,924
Somerset County	53	678	12,473	240	34	40	9,397	13	9,639
Somerset	16	283	5,397	77	7	12	2,753	4	6,503
Windber	7	29	585	19	2	4	432	3	900
Remainder of County	30	366	6,491	144	25	24	6,212	6	2,236
Sullivan County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Susquehanna County	21	208	4,557	80	13	14	1,983	7	1,827
Tioga County	32	223	4,651	103	25	19	1,396	13	4,165
Union County	21	442	7,397	140	12	16	3,659	5	1,725
Lewisburg	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	13	(D)	3	(D)
Venango County	62	1,400	28,314	436	55	53	11,916	9	10,935
Franklin	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Oil City	36	922	18,653	245	32	31	7,673	5	5,993
Remainder of County	14	(D)	(D)	(D)	(D)	11	(D)	3	(D)
Warren County	41	1,360	27,254	508	41	32	9,983	9	4,591
Warren	31	1,061	20,594	367	35	26	8,666	5	3,092
Remainder of County	10	299	6,660	141	6	6	1,317	4	1,499
Washington County	166	4,587	99,228	1,317	148	136	44,525	30	33,512
Canonsburg	16	856	22,716	208	13	12	7,988	4	1,807
Centerville	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Charleroi	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Donora	9	95	1,785	44	12	9	1,602	...	...
Monongahela	11	116	2,320	60	13	11	1,902	...	...
Washington	53	1,259	23,285	369	42	42	13,381	11	7,717
Remainder of County	62	(D)	(D)	(D)	(D)	49	(D)	13	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[2]Ashland is in Columbia and Schuylkill Counties. [4]Bethlehem is in Lehigh and Northampton Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Wayne County	33	369	7,822	135	15	20	6,857	13	7,142
Honesdale	21	280	5,157	86	9	13	5,882	8	5,844
Remainder of County	12	89	2,665	49	6	7	975	5	1,298
Westmoreland County	281	5,404	110,494	1,564	188	201	47,697	40	53,467
Arnold	3	24	(Z)	(Z)	2	3	333	...	...
Greensburg	62	2,108	42,004	595	47	50	17,234	12	10,047
Jeannette	19	388	7,502	159	15	15	3,029	4	1,742
Latrobe	22	517	11,067	133	17	17	2,450	5	9,697
Monessen	12	154	3,126	57	12	12	3,844	...	...
Mount Pleasant	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
New Kensington	24	(D)	(D)	(D)	(D)	22	(D)	2	(D)
Scottdale	7	99	2,678	34	5	7	1,240	...	...
Vandergrift	12	106	1,444	34	10	12	1,484	...	...
Remainder of County	66	1,464	30,619	365	42	50	8,938	16	31,081
Wyoming County	21	206	4,130	97	18	10	1,531	11	4,622
York County	266	11,930	232,507	2,955	150	200	93,207	66	87,214
Hanover	35	683	13,220	238	23	30	6,644	5	1,703
Red Lion	3	(D)	(D)	(D)	(D)	7	(D)	1	(D)
West York	1	(D)	(D)	(D)	(D)	1	(D)	...	...
York	178	10,288	200,398	2,342	89	134	80,015	44	74,224
Remainder of County	44	(D)	(D)	(D)	(D)	28	(D)	16	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ALLENTOWN-BETHLEHEM-EASTON STANDARD METROPOLITAN AREA—Consists of Lehigh and Northampton Counties, Pa., and Warren County, N. J.						
Wholesale trade, total	595	XXX	26,727	520,120	6,868	376
Type of Operation						
Merchant wholesalers	467	203,978	16,567	320,210	4,394	342
Manufacturers' sales branches, sales offices	65	84,975	5,889	118,173	1,388	...
Petroleum bulk plants, terminals and LP gas facilities	33	46,006	1,924	36,973	430	9
Merchandise agents, brokers	11	6,726	151	2,914	60	13
Assemblers of farm products	9	23,498	2,196	41,850	596	12
Type by Kind of Business						
Merchant wholesalers	467	203,978	16,567	320,210	4,394	342
Grocery, confectionery, meat wholesalers	55	27,959	1,794	35,914	556	42
General-line grocery wholesalers	6	13,175	706	12,604	177	...
Confectionery wholesalers	4	561	45	1,077	25	3
Meat, fish wholesalers	17	7,411	341	6,753	101	20
Specialty-line grocery wholesalers	28	6,812	702	15,480	253	19
Farm products (edible) distributors	21	7,160	531	9,254	171	28
Poultry, poultry products distributors	3	772	23	(Z)	16	4
Fresh fruit, vegetable wholesalers	18	6,388	508	8,808	155	24
Beer, wine, distilled spirits wholesalers	52	12,730	915	17,597	266	41
Tobacco distributors	16	9,597	278	4,586	92	15
Drugs, chemicals, allied products wholesalers	10	1,528	159	3,295	49	6
General- and specialty-line drug wholesalers	3	542	38	772	16	3
Industrial chemicals, paint wholesalers	7	986	121	2,523	33	3
Dry goods, apparel wholesalers	17	6,721	340	6,829	88	6
Clothing, furnishings, footwear wholesalers	9	2,265	237	4,913	59	2
General- and specialty-line dry goods wholesalers	8	4,456	103	1,916	29	4
Furniture, home furnishings wholesalers	15	5,244	424	7,642	134	17
Paper, allied products wholesalers	15	5,120	610	11,822	163	9
Farm products (raw materials) merchants	3	331	8	(Z)	3	2
Automotive wholesalers	34	8,481	1,326	26,125	353	24
Electrical, electronics, appliance distributors	31	38,071	2,835	58,336	574	10
Hardware, plumbing-heating goods wholesalers	18	13,255	1,579	25,662	349	8
Hardware wholesalers	6	5,808	714	12,228	172	3
Plumbing, heating equipment, supplies distributors	12	7,447	865	13,434	177	5
Lumber, construction materials distributors	33	13,872	1,691	41,820	460	17
Lumber, millwork wholesalers	7	4,405	329	5,384	76	3
Construction materials distributors	26	9,467	1,362	36,436	384	14
Machinery, equipment, supplies distributors	70	15,968	1,830	32,355	473	46
Commercial machines, equipment distributors	7	2,523	269	5,181	60	6
Industrial machinery, equipment distributors	13	2,464	318	3,104	84	5
Industrial materials, supplies distributors	8	3,526	392	7,051	89	4
Professional equipment, supplies distributors	11	2,539	411	7,943	112	6
Service establishment supply houses	20	2,078	172	3,620	60	13
Other machinery, equipment, supplies distributors	11	2,838	268	5,456	69	12
Metals, metalwork (except scrap) distributors	7	1,910	229	4,501	53	2
Scrap, waste materials dealers	34	6,698	747	17,977	277	47
Other merchant wholesalers	36	29,333	1,271	16,320	333	22
Amusement, sporting goods distributors	3	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	1	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	32	28,743	1,217	15,400	319	17
Manufacturers' sales branches, sales offices	65	84,975	5,889	118,173	1,388	...
Sales branches (with stocks)	48	49,244	4,537	89,218	1,082	...
Sales offices (without stocks)	17	35,731	1,352	28,955	306	...
ALLENTOWN-BETHLEHEM-EASTON STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Petroleum bulk plants, terminals and LP gas facilities	33	46,006	1,924	36,973	430	9
Merchandise agents, brokers	11	6,726	151	2,914	60	13
Assemblers of farm products	9	23,498	2,196	41,850	596	12
ALTOONA STANDARD METROPOLITAN AREA—Coextensive with Blair County, Pa						
Wholesale trade, total	174	XXX	5,788	114,785	1,688	113
Type of Operation						
Merchant wholesalers	132	50,877	3,822	74,459	1,154	99
Manufacturers' sales branches, sales offices	18	12,498	714	15,570	196	...
Petroleum bulk plants, terminals and LP gas facilities	19	27,733	1,105	21,567	259	7
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	132	50,877	3,822	74,459	1,154	99
Grocery, confectionery, meat wholesalers	21	15,530	1,256	22,560	367	20
Farm products (edible) distributors	6	2,173	146	2,487	53	2
Beer, wine, distilled spirits wholesalers	13	3,315	111	2,175	43	18
Tobacco distributors	3	1,889	58	1,312	20	2
Drugs, chemicals, allied products wholesalers	8	1,817	162	4,052	44	4
Dry goods, apparel wholesalers	3	493	14	(Z)	7	5
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	16	8,211	487	9,428	143	7
Electrical, electronics, appliance distributors	12	7,083	505	9,335	101	4
Hardware, plumbing-heating goods wholesalers	6	2,181	244	4,833	71	2
Lumber, construction materials distributors	6	966	131	2,706	40	1
Machinery, equipment, supplies distributors	18	2,516	300	7,638	107	18
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	4	1,017	71	1,782	34	4
Other merchant wholesalers	11	2,609	231	3,830	97	10
Manufacturers' sales branches, sales offices	18	12,498	714	15,570	196	...
Petroleum bulk plants, terminals and LP gas facilities	19	27,733	1,105	21,567	259	7
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
ERIE STANDARD METROPOLITAN AREA—Coextensive with Erie County, Pa.						
Wholesale trade, total	314	XXX	11,250	224,240	2,769	200
Type of Operation						
Merchant wholesalers	237	123,962	8,243	164,969	2,108	162
Manufacturers' sales branches, sales offices	34	27,099	1,806	35,306	384	...
Petroleum bulk plants, terminals and LP gas facilities	25	19,689	932	18,661	209	14
Merchandise agents, brokers	15	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 103. WHOLESALE TRADE: 1954 -STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ERIE STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business						
Merchant wholesalers	237	123,962	8,243	164,969	2,108	162
Grocery, confectionery, meat wholesalers	30	16,666	1,072	20,111	295	20
Farm products (edible) distributors	9	2,668	155	2,797	48	15
Beer, wine, distilled spirits wholesalers	21	6,156	373	7,088	103	13
Tobacco distributors	3	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	1,807	267	4,766	65	1
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	9	2,145	255	5,873	69	8
Paper, allied products wholesalers	8	3,559	485	10,707	104	2
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	19	7,096	903	16,688	234	13
Electrical, electronics, appliance distributors	13	9,856	654	12,164	139	6
Hardware, plumbing-heating goods wholesalers	11	7,055	370	8,221	111	5
Lumber, construction materials distributors	14	8,028	914	26,623	232	6
Machinery, equipment, supplies distributors	48	8,625	1,133	20,339	270	30
Metals, metalwork (except scrap) distributors	7	2,470	225	3,482	45	7
Scrap, waste materials dealers	24	5,563	511	9,984	174	23
Other merchant wholesalers	12	11,084	209	3,797	71	8
Manufacturers' sales branches, sales offices	34	27,090	1,806	35,306	384	...
Petroleum bulk plants, termionals and LP gas facilities	25	19,689	932	18,661	209	14
Merchandise agents, brokers	15	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
HARRISBURG STANDARD METROPOLITAN AREA—Consists of Cumberland and Dauphin Counties, Pa.						
Wholesale trade, total	434	XXX	28,396	535,066	6,745	244
Type of Operation						
Merchant wholesalers	292	192,971	17,050	326,957	4,084	208
Manufacturers' sales branches, sales offices	76	168,209	8,592	159,793	1,922	...
Petroleum bulk plants, termionals and LP gas facilities	26	52,800	2,272	38,679	517	5
Merchandise agents, brokers	33	20,982	331	6,687	159	19
Assemblers of farm products	7	5,567	151	2,950	63	12
Type by Kind of Business						
Merchant wholesalers	292	192,971	17,050	326,957	4,084	208
Grocery, confectionery, meat wholesalers	35	25,408	1,254	24,621	343	26
General-line grocery wholesalers	5	12,337	430	9,693	133	3
Confectionery wholesalers	12	2,251	249	5,541	70	8
Meat, fish wholesalers	3	799	29	639	12	2
Specialty-line grocery wholesalers	15	10,021	546	8,748	128	13
Farm products (edible) distributors	11	5,254	379	6,534	116	13
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	9	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	21	10,303	661	11,227	146	20
Tobacco distributors	5	11,752	655	14,144	182	2
Drugs, chemicals, allied products wholesalers	6	6,808	534	8,425	110	...
General- and specialty-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	4	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	5	1,430	90	1,500	26	7
Clothing, furnishings, footwear wholesalers	3	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	12	6,144	648	11,422	151	8
Paper, allied products wholesalers	11	4,641	472	9,695	114	14
Farm products (raw materials) merchants	4	1,913	58	897	19	4
Automotive wholesalers	35	10,102	1,499	29,636	388	24
Electrical, electronics, appliance distributors	19	19,855	1,532	25,504	329	12
HARRISBURG STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Hardware, plumbing-heating goods wholesalers	8	12,476	1,360	25,722	269	1
Hardware wholesalers	1	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	7	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	15	9,196	1,449	30,652	392	2
Lumber, millwork wholesalers	7	2,777	291	4,994	77	...
Construction materials distributors	8	6,419	1,158	25,658	315	2
Machinery, equipment, supplies distributors	55	27,554	3,613	70,368	758	37
Commercial machines, equipment distributors	8	1,174	99	2,246	25	8
Industrial machinery, equipment distributors	8	3,875	217	4,417	57	1
Industrial materials, supplies distributors	2	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors	8	2,336	253	3,802	58	9
Service establishment supply houses	9	(D)	(D)	(D)	(D)	(D)
Other machinery, equipment, supplies distributors	20	18,962	2,884	56,503	573	8
Metals, metalwork (except scrap) distributors	7	1,748	303	3,156	51	5
Scrap, waste materials dealers	17	6,782	755	12,676	240	12
Other merchant wholesalers	26	31,605	1,788	40,778	450	21
Amusement, sporting goods distributors	4	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	2	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	20	30,528	1,684	38,925	417	13
Manufacturers' sales branches, sales offices	76	168,209	8,592	159,793	1,922	...
Sales branches (with stocks)	60	87,864	6,626	134,917	1,632	...
Sales offices (without stocks)	16	80,345	1,966	24,876	290	...
Petroleum bulk plants, termionals and LP gas facilities	26	52,800	2,272	38,679	517	5
Merchandise agents, brokers	33	20,982	331	6,687	159	19
Assemblers of farm products	7	5,567	151	2,950	63	12
JOHNSTOWN STANDARD METROPOLITAN AREA—Consists of Cambria and Somerset Counties, Pa.						
Wholesale trade, total	265	XXX	6,869	136,066	1,918	160
Type of Operation						
Merchant wholesalers	202	62,383	4,745	94,317	1,412	148
Manufacturers' sales branches, sales offices	25	20,324	1,239	24,116	280	...
Petroleum bulk plants, termionals and LP gas facilities	22	17,540	649	13,147	148	8
Merchandise agents, brokers	14	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	202	62,383	4,745	94,317	1,412	148
Grocery, confectionery, meat wholesalers	32	9,428	389	7,246	140	32
Farm products (edible) distributors	11	7,523	478	8,020	122	7
Beer, wine, distilled spirits wholesalers	35	8,422	354	6,738	131	32
Tobacco distributors	8	4,270	158	2,984	58	8
Drugs, chemicals, allied products wholesalers	4	629	42	873	16	3
Dry goods, apparel wholesalers	3	540	23	(Z)	10	3
Furniture, home furnishings wholesalers	4	674	97	1,974	22	1
Paper, allied products wholesalers	4	2,992	213	3,865	64	2
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	30	5,330	705	14,212	242	12
Electrical, electronics, appliance distributors	7	5,907	387	7,373	92	2
Hardware, plumbing-heating goods wholesalers	6	1,470	132	3,900	30	3
Lumber, construction materials distributors	12	3,419	481	12,293	112	7
Machinery, equipment, supplies distributors	18	2,367	383	8,694	111	14
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	11	5,223	458	8,260	141	9
Other merchant wholesalers	17	4,189	445	7,429	121	13

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
JOHNSTOWN STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	25	20,324	1,239	24,116	280	...
Petroleum bulk plants, terminals and LP gas facilities	22	17,540	649	13,147	148	8
Merchandise agents, brokers	10	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
LANCASTER STANDARD METROPOLITAN AREA—Coextensive with Lancaster County, Pa						
Wholesale trade, total	361	XXX	14,229	274,203	3,908	254
Type of Operation						
Merchant wholesalers	264	119,939	8,706	166,948	2,582	213
Manufacturers' sales branches, sales offices	26	43,374	3,642	69,568	693	...
Petroleum bulk plants, terminals and LP gas facilities	25	20,635	657	13,382	169	14
Merchandise agents, brokers	24	77,463	814	16,359	295	16
Assemblers of farm products	22	21,589	410	7,946	169	11
Type by Kind of Business						
Merchant wholesalers	264	119,939	8,706	166,948	2,582	213
Grocery, confectionery, meat wholesalers	25	14,661	771	14,627	264	21
Farm products (edible) distributors	25	16,966	671	13,442	256	38
Beer, wine, distilled spirits wholesalers	20	4,390	250	5,165	87	22
Tobacco distributors	8	5,061	310	5,760	95	7
Drugs, chemicals, allied products wholesalers	6	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	7	1,718	168	3,513	48	1
Furniture, home furnishings wholesalers	7	3,486	392	6,277	112	4
Paper, allied products wholesalers	10	3,626	274	5,208	62	4
Farm products (raw materials) merchants	15	17,624	661	13,199	241	18
Automotive wholesalers	35	7,354	1,044	19,779	276	23
Electrical, electronics, appliance distributors	5	3,371	244	3,416	56	5
Hardware, plumbing-heating goods wholesalers	6	7,957	891	17,680	216	3
Lumber, construction materials distributors	17	5,832	807	16,876	139	10
Machinery, equipment, supplies distributors	30	9,000	990	18,370	276	17
Metals, metalwork (except scrap) distributors	4	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	14	1,487	191	3,984	72	10
Other merchant wholesalers	10	7,320	753	14,258	258	25
Manufacturers' sales branches, sales offices	26	43,374	3,642	69,568	693	...
Petroleum bulk plants, terminals and LP gas facilities	25	20,635	657	13,382	169	14
Merchandise agents, brokers	24	77,463	814	16,359	295	16
Assemblers of farm products	22	21,589	410	7,946	169	11
PHILADELPHIA STANDARD METROPOLITAN AREA—Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N. J.						
Wholesale trade, total	6,613	XXX	355,584	6,825,249	80,034	4,951
Type of Operation						
Merchant wholesalers	5,009	2,853,834	208,623	3,939,639	50,954	4,250
Manufacturers' sales branches, sales offices	731	2,999,771	115,170	2,278,769	22,202	...
Petroleum bulk plants, terminals and LP gas facilities	113	381,083	14,055	284,184	3,213	41
Merchandise agents, brokers	718	828,045	15,565	282,618	3,132	631
Assemblers of farm products	42	32,334	2,171	40,043	533	29

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
PHILADELPHIA STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business						
Merchant wholesalers	5,009	2,853,834	208,623	3,939,639	50,954	4,250
Grocery, confectionery, meat wholesalers	549	465,987	24,417	476,128	6,248	541
General-line grocery wholesalers	41	139,560	6,737	121,698	1,520	57
Confectionery wholesalers	36	12,389	1,021	20,580	364	33
Fish, sea food distributors	43	22,714	1,194	23,921	344	39
Meat, meat products wholesalers	175	118,956	6,314	131,900	1,628	201
Specialty-line grocery wholesalers	254	172,368	9,151	178,029	2,387	211
Farm products (edible) distributors	236	142,207	5,879	111,375	1,823	275
Poultry, poultry products distributors	62	45,535	1,465	28,836	432	61
Fresh fruit, vegetable wholesalers	174	96,672	4,414	82,530	1,341	214
Beer, wine, distilled spirits wholesalers	277	141,384	7,712	149,176	1,816	229
Beer, ale distributors	245	75,642	4,684	89,800	1,271	223
Wine, distilled spirits wholesalers	32	65,742	3,028	59,376	545	6
Tobacco distributors	100	94,951	2,460	45,217	910	126
Drugs, chemicals, allied products wholesalers	164	84,814	8,537	165,502	2,305	92
General-line drug wholesalers	6	38,829	3,502	65,748	846	...
Specialty-line drug, toiletries wholesalers	67	21,257	2,555	53,102	899	44
Industrial chemicals, explosives distributors	47	18,829	1,729	32,637	359	16
Paint, varnish wholesalers	44	5,899	751	14,015	231	32
Dry goods, apparel wholesalers	344	126,821	8,750	160,221	2,339	366
Clothing, furnishings, footwear wholesalers	171	54,913	3,435	66,385	956	192
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	159	60,825	4,688	82,266	1,220	161
Piece goods converters	11	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	185	74,190	6,203	110,316	1,561	143
Furniture (household, office) wholesalers	75	23,057	1,816	33,193	529	70
Home furnishings, floor coverings wholesalers	110	51,123	4,387	77,118	1,032	73
Paper, allied products wholesalers	210	101,301	10,498	180,014	2,720	197
Coarse paper and products wholesalers	111	51,345	4,935	87,355	1,154	110
Printing and fine paper distributors	37	37,913	3,927	59,460	733	14
Stationery, office supplies wholesalers	42	8,531	1,597	22,230	330	50
Wallpaper wholesalers	20	3,502	544	10,929	183	13
Farm products (raw materials) merchants	32	190,374	3,764	60,278	694	64
Automotive wholesalers	319	97,263	11,575	220,067	2,887	269
Motor vehicle distributors	36	22,834	1,782	35,552	376	22
Automotive equipment, tire-tube wholesalers	233	64,429	9,793	164,915	2,511	247
Electrical, electronics, appliance distributors	201	238,134	17,811	331,266	3,895	134
Electrical apparatus, supplies distributors	104	84,561	7,180	122,512	1,569	78
Electrical appliance, radio TV set wholesalers	42	113,911	8,687	172,902	1,826	23
Electronic parts, equipment distributors	55	35,862	1,944	35,852	500	33
Hardware, plumbing-heating goods wholesalers	264	127,443	12,918	258,828	3,203	188
Hardware wholesalers	68	40,596	4,236	83,580	1,206	71
Plumbing, heating equipment, supplies distributors	196	86,847	8,682	175,248	1,997	117
Lumber, construction materials distributors	234	215,156	15,443	291,786	3,362	114
Lumber, millwork wholesalers	103	119,681	6,810	119,256	1,369	57
Construction materials distributors	131	95,475	8,633	172,530	1,993	57
Machinery, equipment, supplies distributors	774	275,214	32,757	625,318	6,923	520
Air conditioning, comm refrigeration equip, distr	46	13,615	2,168	36,680	393	32
Commercial machines, equipment distributors	93	18,148	1,979	40,370	510	85
Construction machinery, equipment dealers	36	26,451	3,618	52,574	499	11
Farm-garden machinery, equipment wholesalers	18	11,879	1,227	22,396	257	10
Industrial machinery, equipment distributors	179	72,085	5,992	115,707	1,253	108
Industrial materials, supplies distributors	139	62,433	9,688	188,705	1,953	84
Professional equipment, supplies distributors	104	23,854	3,981	76,131	948	67
Service establishment supply houses	141	41,687	4,098	80,634	963	116
Transportation equipment distributors	18	5,092	706	12,121	147	7

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PHILADELPHIA STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Metals, metalwork (except scrap) distributors	121	122,630	11,105	213,173	2,406	64
Iron, steel and products distributors	97	103,412	9,753	185,621	2,079	55
Nonferrous metals distributors	24	19,218	1,352	27,552	327	9
Scrap, waste materials dealers	407	111,320	10,517	203,197	3,227	459
Iron, steel scrap dealers	120	50,479	4,612	87,107	1,211	114
Waste materials dealers	287	60,841	5,905	116,090	2,016	345
Other merchant wholesalers	542	258,655	18,277	337,377	5,145	459
Amusement, sporting goods distributors	67	33,819	3,245	62,296	902	64
Book, magazine, newspaper wholesalers	45	13,595	1,804	31,212	602	35
Coal wholesalers	36	36,154	1,295	21,981	245	7
Farm supplies wholesalers	44	51,026	1,700	29,264	383	29
Jewelry wholesalers	101	27,619	2,450	44,430	715	109
Petroleum products distributors	36	16,043	1,004	16,980	237	17
Gift, art goods, greeting card wholesalers	33	5,768	1,040	19,567	379	38
Flower, bulb, plant wholesalers	31	5,230	1,200	21,456	337	22
Miscellaneous products merchant wholesalers	149	69,401	4,439	90,191	1,345	138
Manufacturers' sales branches, sales offices	731	2,999,771	115,170	2,278,769	22,202	...
Sales branches (with stocks)	393	1,422,925	78,733	1,551,899	15,409	...
Sales offices (without stocks)	338	1,576,846	36,437	726,870	6,793	...
Food and kindred products	79	519,050	19,942	396,683	4,564	...
Sales branches (with stocks)	46	230,800	8,989	165,894	1,987	...
Sales offices (without stocks)	33	288,250	10,953	230,789	2,577	...
Textile mill products	22	47,846	2,850	54,166	457	...
Sales branches (with stocks)	15	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	7	(D)	(D)	(D)	(D)	(D)
Apparel and related products	7	21,205	1,034	21,965	334	...
Sales branches (with stocks)	5	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	14	12,746	1,207	22,169	235	...
Sales branches (with stocks)	11	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)
Paper and allied products	16	34,173	974	19,715	174	...
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	12	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	77	395,729	13,210	269,398	2,504	...
Sales branches (with stocks)	44	157,914	7,416	151,615	1,521	...
Sales offices (without stocks)	33	238,715	5,794	117,783	983	...
Rubber products	25	61,964	2,882	59,061	542	...
Sales branches (with stocks)	20	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	5	(D)	(D)	(D)	(D)	(D)
Leather and leather products	6	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	5	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	41	154,279	8,123	154,287	1,303	...
Sales branches (with stocks)	16	60,739	5,835	113,357	955	...
Sales offices (without stocks)	25	93,540	2,288	40,930	348	...

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PHILADELPHIA STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices —Con.						
Primary metal products	55	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	8	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	47	469,932	4,535	89,824	707	...
Fabricated metal products	48	127,078	3,812	73,603	698	...
Sales branches (with stocks)	23	24,816	1,715	32,299	365	...
Sales offices (without stocks)	25	102,262	2,097	41,305	323	...
Machinery (except electrical)	141	284,140	22,238	445,342	4,113	...
Sales branches (with stocks)	83	209,188	18,953	382,773	3,553	...
Sales offices (without stocks)	58	74,952	3,285	62,569	555	...
Electrical machinery	62	287,863	12,313	234,275	2,158	...
Sales branches (with stocks)	29	220,275	10,663	213,270	1,923	...
Sales offices (without stocks)	33	67,588	1,650	31,005	235	...
Transportation equipment	28	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	26	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)
Instruments and related products	35	61,141	4,967	110,261	1,068	...
Sales branches (with stocks)	23	24,486	4,065	82,095	881	...
Sales offices (without stocks)	12	36,655	902	18,166	187	...
Other manufacturers' products*	75	190,245	9,199	182,658	1,751	...
Sales branches (with stocks)	35	63,952	5,854	117,829	1,127	...
Sales offices (without stocks)	40	126,293	3,345	64,829	624	...
Petroleum bulk plants, termioals and LP gas facilities	113	381,083	14,755	284,184	3,213	41
Gasoline, distillates, residuals	110	(D)	(D)	(D)	(D)	(D)
Bulk plants	84	(D)	(D)	(D)	(D)	(D)
Distributing terminals	26	198,361	6,098	125,453	1,415	...
Wholesale LP gas facilities	3	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	718	828,045	15,565	282,614	3,132	631
Grocery, confectionery, meats	93	204,248	1,943	33,737	365	99
Groceries (combination of food lines)	5	12,010	132	2,655	29	6
Canned foods	32	55,200	857	14,052	153	42
Coffee, tea, spices	3	(D)	(D)	(D)	(D)	(D)
Confectionery	5	5,111	28	(Z)	6	4
Flour	4	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned)	7	23,587	108	2,130	20	4
Sugar	10	57,331	164	3,084	31	6
Miscellaneous grocery products	27	44,558	625	10,791	117	34
Farm products (edible)	72	130,781	1,414	25,180	388	73
Dairy, poultry products	12	55,969	299	5,847	83	11
Fruits, vegetables	60	74,812	1,115	19,333	305	62
Drugs, chemicals, paints	19	15,800	326	6,018	71	16
Drugs, proprietaries, toiletries	6	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	9	8,027	100	1,928	20	7
Paints, varnishes, lacquers, enamels	4	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	11	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings (men's, women's)	2	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	2	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories	3	1,300	6	(Z)	2	1
Furs (dressed), fur clothing	...	...	...	...	...	...
Handbags	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...
Shoes, other footwear	3	(D)	(D)	(D)	(D)	(D)
Work clothing	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PHILADELPHIA STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—						
Merchandise agents, brokers—Con.						
Dry goods, piece goods	22	(D)	(D)	(D)	(D)	(D)
Hosiery	2	(D)	(D)	(D)	(D)	(D)
Dry goods	5	(D)	(D)	(D)	(D)	(D)
Piece goods	15	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	28	16,413	559	10,369	120	24
Furniture	16	(D)	(D)	(D)	(D)	(D)
Home furnishings	12	(D)	(D)	(D)	(D)	(D)
Paper, allied products	14	10,690	344	7,306	54	9
Paper	11	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	28	48,025	535	8,388	201	11
Cotton	2	(D)	(D)	(D)	(D)	(D)
Grain	3	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	(D)	(D)	(D)	(D)	(D)
Livestock	8	11,711	297	4,165	147	1
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	8	15,574	110	1,780	16	5
Miscellaneous inedible farm products	3	(D)	(D)	(D)	(D)	(D)
Automotive	21	12,966	306	5,918	45	17
Electrical-electronic apparatus, equip., appliances	83	89,782	1,930	35,582	319	77
Electrical apparatus, supplies	46	(D)	(D)	(D)	(D)	(D)
Appliances, radios, TV sets	2	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	35	45,649	650	11,931	113	26
Hardware plumbing-heating goods	47	29,282	1,146	22,609	207	48
Hardware	12	(D)	(D)	(D)	(D)	(D)
Plumbing, heating goods	35	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	22	13,432	381	5,321	61	25
Lumber, millwork	6	3,838	46	629	9	5
Construction materials (except lumber)	16	9,594	335	4,692	52	20
Machinery, equipment, supplies	152	93,189	3,427	61,429	641	131
Air conditioning, commercial refrigeration equip.	14	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment	8	5,539	112	2,087	25	7
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	3	2,054	26	519	10	2
Industrial machinery, equipment, supplies	108	70,864	2,671	47,141	480	94
Professional equipment, supplies	3	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	11	5,524	335	6,355	64	10
Transportation (exc. automotive) equip., supplies	3	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	30	25,485	546	10,471	107	20
Iron, steel and products	28	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	2	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	76	87,499	1,797	33,629	395	59
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	4	2,618	93	1,743	18	1
Books, magazines, newspapers	1	(D)	(D)	(D)	(D)	(D)
Coal, coke	9	23,399	644	12,368	108	2
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Jewelry	1	(D)	(D)	(D)	(D)	(D)
Yarns	17	34,275	189	3,205	38	20
Petroleum and products	1	(D)	(D)	(D)	(D)	(D)
General merchandise	10	7,467	284	5,104	78	7
Miscellaneous products, agents, brokers, n. e. c.	31	16,206	546	10,532	140	25
Assemblers of farm products	42	32,334	2,171	40,043	533	29
Dairy, poultry products	10	18,105	1,355	26,833	325	2
Fresh fruits, vegetables	26	13,157	760	12,557	196	23
Farm products (raw materials)	5	(D)	(D)	(D)	(D)	(D)
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PITTSBURGH STANDARD METROPOLITAN AREA—Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.						
Wholesale trade, total	3,126	XXX	176,497	3,441,236	37,763	2,039
Type of Operation						
Merchant wholesalers	2,238	1,238,788	106,401		24,134	1,732
Manufacturers' sales branches, sales offices	471	1,792,934	55,463	1,091,278	10,593	4
Petroleum bulk plants, termioals and LP gas facilities	77	167,727	7,142	139,652	1,513	32
Merchandise agents, brokers	322	306,893	6,769	136,444	1,311	258
Assemblers of farm products	18	47,547	722	15,403	212	13
Type by Kind of Business						
Merchant wholesalers	2,238	1,238,788	106,401	2,058,459	24,134	1,732
Grocery, confectionery, meat wholesalers	236	152,209	10,011	195,449	2,300	204
General-line grocery wholesalers	55	66,260	3,786	73,181	836	29
Confectionery wholesalers	35	7,518	599	13,330	178	39
Fish, sea food distributors	8	6,340	421	7,941	99	6
Meat, meat products wholesalers	36	13,123	905	17,066	235	47
Specialty-line grocery wholesalers	102	58,968	4,300	83,931	952	83
Farm products (edible) distributors	131	73,174	3,765	69,330	972	162
Poultry, poultry products distributors	23	9,376	420	7,316	123	17
Fresh fruit, vegetable wholesalers	108	63,798	3,345	62,014	849	145
Beer, wine, distilled spirits wholesalers	288	77,238	3,433	68,722	1,079	310
Beer, ale distributors	268	67,043	2,959	59,109	944	310
Wine, distilled spirits wholesalers	20	10,195	474	9,613	135	...
Tobacco distributors	46	38,172	1,670	33,105	446	52
Drugs, chemicals, allied products wholesalers	63	46,148	4,040	75,099	895	36
General-line drug wholesalers	5	27,840	2,480	45,387	528	...
Specialty-line drug, toiletries wholesalers	20	6,164	366	6,528	120	14
Industrial chemicals, explosives distributors	22	6,208	509	9,583	97	12
Paint, varnish wholesalers	16	5,936	685	13,601	150	10
Dry goods, apparel wholesalers	86	29,707	2,051	35,152	499	75
Clothing, furnishings, footwear wholesalers	66	22,419	1,549	27,955	406	58
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	19	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	72	32,294	3,385	76,764	764	55
Furniture (household, office) wholesalers	30	15,745	2,016	50,223	448	24
Home furnishings, floor coverings wholesalers	42	16,549	1,369	26,541	316	31
Paper, allied products wholesalers	57	46,239	4,003	78,111	842	48
Coarse paper and products wholesalers	21	14,599	1,057	19,261	247	21
Printing and fine paper distributors	12	24,028	1,876	36,675	379	4
Stationery, office supplies wholesalers	22	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	6	1,806	70	1,923	20	8
Automotive wholesalers	183	44,733	6,697	139,252	1,758	130
Motor vehicls distributors	15	5,188	549	8,534	132	7
Automotive equipment, tire-tube wholesalers	168	39,542	6,148	130,718	1,626	123
Electrical, electronics, appliance distributors	97	107,312	8,690	169,668	2,000	61
Electrical apparatus, supplies distributors	50	40,993	3,422	66,285	814	34
Electrical appliance, radio, TV set wholesalers	28	59,583	4,434	87,049	1,008	11
Electronic parts, equipment distributors	19	6,736	834	16,334	178	16
Hardware, plumbing-heating goods wholesalers	80	72,134	7,522	138,287	1,662	38
Hardware wholesalers	26	39,142	3,825	61,000	874	10
Plumbing, heating equipment, supplies distributors	54	32,992	3,697	77,287	788	28

Standard Notes: (D) Withheld to avoid disclosure (NA) Not available n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS —Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PITTSBURGH STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Lumber, construction materials distributors	141	124,665	9,762	180,659	1,893	62
Lumber, millwork wholesalers	59	64,761	3,521	68,912	679	25
Construction materials distributors	82	59,904	6,241	111,747	1,214	37
Machinery, equipment, supplies distributors	374	160,706	21,124	427,679	4,363	212
Air conditioning, comm. refrigeration equip., distrs.	22	7,407	927	19,996	182	17
Commercial machines, equipment distributors	39	7,958	904	15,449	218	34
Construction machinery, equipment dealers	28	25,166	3,189	64,979	575	6
Farm-garden machinery, equipment wholesalers	9	4,885	415	7,782	86	3
Industrial machinery, equipment distributors	57	31,273	2,985	65,711	550	27
Industrial materials, supplies distributors	87	48,051	7,010	136,518	1,352	39
Professional equipment, supplies distributors	35	14,249	2,722	56,881	703	23
Service establishment supply houses	82	16,106	2,183	44,478	521	62
Transportation equipment distributors	5	5,611	789	15,886	176	1
Metals, metalwork (except scrap) distributors	62	71,262	7,269	127,460	1,448	13
Iron, steel and products distributors	52	47,941	5,850	103,302	1,139	10
Nonferrous metals distributors	10	23,321	1,419	24,158	309	3
Scrap, waste materials dealers	135	78,491	5,969	108,462	1,506	123
Iron, steel scrap dealers	88	53,008	4,241	75,881	1,067	79
Waste materials dealers	47	25,483	1,728	32,581	439	44
Other merchant wholesalers	181	82,501	6,940	133,337	1,687	143
Amusement, sporting goods distributors	30	12,133	1,347	27,340	373	21
Book, magazine, newspaper wholesalers	18	5,460	728	12,034	193	12
Coal wholesalers	19	21,671	731	9,858	106	9
Farm supplies wholesalers	8	7,638	315	8,817	56	3
Jewelry wholesalers	38	10,765	1,397	29,673	302	38
Petroleum products distributors	15	6,212	376	6,523	85	12
Gift, art goods, greeting card wholesalers	9	2,010	167	3,436	52	9
Flower, bulb, plant wholesalers	9	3,544	731	14,911	208	8
Miscellaneous products merchant wholesalers	35	13,068	1,148	20,745	312	31
Manufacturers' sales branches, sales offices	471	1,792,934	55,463	1,091,278	10,593	4
Sales branches (with stocks)	269	703,466	39,873	786,874	7,924	2
Sales offices (without stocks)	202	1,089,468	15,590	304,404	2,669	2
Food and kindred products	57	227,603	9,628	181,162	1,974	...
Textile mill products	7	10,997	601	12,294	123	...
Apparel and related products	...	...	...	...	...	...
Furniture and fixtures	10	5,289	636	12,250	104	...
Paper and allied products	5	6,406	189	3,600	29	...
Chemicals and allied products	51	110,221	5,719	119,092	1,088	1
Rubber products	14	35,434	1,977	40,248	368	...
Leather and leather products	...	...	...	...	...	...
Stone, clay, and glass products	32	82,819	3,161	60,262	608	...
Primary metal products	44	641,388	4,064	79,833	656	...
Fabricated metal products	29	110,782	2,054	42,748	410	...
Machinery (except electrical)	93	118,670	10,784	204,391	1,983	...
Electrical machinery	44	127,518	5,920	116,401	1,051	...
Transportation equipment	23	186,692	4,613	96,350	964	...
Instruments and related products	25	24,285	2,383	45,722	497	2
Other manufacturers' products*	37	104,830	3,734	76,925	738	1
Petroleum bulk plants, terminals and LP gas facilities	77	167,727	7,142	139,652	1,513	32
Gasoline, distillates, residuals	76	(D)	(D)	(D)	(D)	(D)
Bulk plants	56	(D)	(D)	(D)	(D)	(D)
Distributing terminals	20	111,380	4,311	84,316	868	...
Wholesale LP gas facilities	1	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	322	306,893	6,769	136,444	1,311	258
Groceries, confectionery, meats	43	76,964	877	16,569	180	43
Merchandise agents, brokers—Con.						
Farm products (edible)	17	37,798	479	10,628	118	19
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	15	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	9	6,309	182	3,671	36	3
Apparel (including footwear)	9	3,698	64	502	11	7
Dry goods, piece goods	...	...	...	...	...	...
Furniture, home furnishings	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	10	18,955	166	4,882	90	9
Cotton	1	(D)	(D)	(D)	(D)	(D)
Grain	2	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	7	16,825	148	4,534	75	5
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	4	1,877	47	726	12	3
Electrical-electronic apparatus, equip., appliances	35	25,552	657	14,465	121	29
Hardware, plumbing, heating goods	18	7,429	213	5,353	45	20
Lumber, construction materials	17	13,762	390	7,558	74	13
Machinery, equipment, supplies	95	50,149	1,992	37,930	318	55
Metals, metalwork (except scrap)	29	22,610	416	7,560	79	26
Other merchandise agents, brokers	40	39,831	1,264	26,254	229	24
Assemblers of farm products	18	47,547	722	15,403	212	13
Dairy, poultry products	4	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	5	3,752	152	2,606	52	9
Farm products (raw materials)	4	(D)	(D)	(D)	(D)	(D)
Farm supplies	5	2,109	167	4,559	52	...
Other farm products assemblers	...	...	...	...	...	...
READING STANDARD METROPOLITAN AREA—Coextensive with Berks County, Pa.						
Wholesale trade, total	358	XXX	12,985	243,411	3,427	241
Type of Operation						
Merchant wholesalers	273	109,820	9,109	168,549	2,498	214
Manufacturers' sales branches, sales offices	39	60,727	2,059	38,378	476	...
Petroleum bulk plants, terminals and LP gas facilities	20	28,996	1,313	25,686	283	6
Merchandise agents, brokers	21	26,728	274	4,075	75	19
Assemblers of farm products	5	2,505	230	6,723	95	2
Type by Kind of Business						
Merchant wholesalers	273	109,820	9,109	168,549	2,498	214
Grocery, confectionery, meat wholesalers	42	23,346	1,334	26,419	460	35
Farm products (edible) distributors	7	3,418	262	4,659	75	6
Beer, wine, distilled spirits wholesalers	20	3,785	251	4,686	71	18
Tobacco distributors	5	5,873	177	3,336	54	8
Drugs, chemicals, allied products wholesalers	18	5,988	519	10,238	128	9
Dry goods, apparel wholesalers	4	1,381	131	2,029	51	4
Furniture, home furnishings wholesalers	8	3,385	533	10,290	151	9
Paper, allied products wholesalers	8	2,343	285	5,563	94	2
Farm products (raw materials) merchants	3	201	11	(Z)	5	2
Automotive wholesalers	25	5,800	799	14,995	214	15
Electrical, electronics, appliance distributors	14	9,798	713	12,979	175	5
Hardware, plumbing-heating goods wholesalers	7	6,965	744	11,623	151	2
Lumber, construction materials distributors	14	17,187	788	12,919	151	10
Machinery, equipment, supplies distributors	44	7,075	1,136	21,616	298	43
Metals, metalwork (except scrap) distributors	3	281	22	(Z)	7	3
Scrap, waste materials dealers	22	5,424	788	15,246	204	16
Other merchant wholesalers	29	7,570	616	11,463	209	27

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
READING STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	39	60,727	2,059	38,378	476	...
Petroleum bulk plants, terminals and LP gas facilities	20	28,996	1,313	25,686	283	6
Merchandise agents, brokers	21	26,728	274	4,075	75	19
Assemblers of farm products	5	2,505	230	6,723	95	2
SCRANTON STANDARD METROPOLITAN AREA—Coextensive with Lackawanna County, Pa.						
Wholesale trade, total	381	XXX	13,029	262,408	3,515	252
Type of Operation						
Merchant wholesalers	302	114,046	9,302	189,132	2,637	232
Manufacturers' sales branches, sales offices	42	49,165	2,949	57,790	701	...
Petroleum bulk plants, terminals and LP gas facilities	14	9,151	419	8,099	100	3
Merchandise agents, brokers	21	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	302	114,046	9,302	189,132	2,637	232
Grocery, confectionery, meat wholesalers	44	29,352	1,572	32,800	474	23
Farm products (edible) distributors	27	9,411	446	7,954	131	35
Beer, wine, distilled spirits wholesalers	21	6,233	527	8,967	134	17
Tobacco distributors	8	8,525	613	12,084	165	7
Drugs, chemicals, allied products wholesalers	8	5,546	637	12,757	186	4
Dry goods, apparel wholesalers	17	4,127	235	4,324	77	19
Furniture, home furnishings wholesalers	6	2,352	225	4,166	58	5
Paper, allied products wholesalers	10	3,720	351	5,471	79	5
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	24	5,241	810	15,183	237	18
Electrical, electronics, appliance distributors	16	13,423	1,259	29,902	297	4
Hardware, plumbing-heating goods wholesalers	11	3,981	393	8,323	100	11
Lumber, construction materials distributors	8	3,970	256	6,331	73	9
Machinery, equipment, supplies distributors	47	6,173	872	18,002	261	31
Metals, metalwork (except scrap) distributors	4	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	21	2,830	439	9,451	176	25
Other merchant wholesalers	28	8,442	626	12,367	174	17
Manufacturers' sales branches, sales offices	42	49,165	2,949	57,790	701	...
Petroleum bulk plants, terminals and LP gas facilities	14	9,151	419	8,099	100	3
Merchandise agents, brokers	21	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
WILKES-BARRE-HAZLETON STANDARD METROPOLITAN AREA—Coextensive with Luzerne County, Pa.						
Wholesale trade, total	477	XXX	14,510	287,114	4,006	391
Type of Operation						
Merchant wholesalers	379	133,259	10,259	202,362	2,948	344
Manufacturers' sales branches, sales offices	40	40,850	2,537	50,312	600	...
Petroleum bulk plants, terminals and LP gas facilities	32	33,402	1,307	25,897	308	24
Merchandise agents, brokers	20	19,479	201	4,434	63	20
Assemblers of farm products	6	1,991	206	4,109	87	3
Type by Kind of Business						
Merchant wholesalers	379	133,259	10,259	202,362	2,948	344
Grocery, confectionery, meat wholesalers	61	28,225	1,300	23,929	407	59
General-line grocery wholesalers	11	12,887	410	7,723	137	9
Confectionery wholesalers	5	584	71	1,429	25	6
Meat, fish wholesalers	18	8,174	414	7,210	120	17
Specialty-line grocery wholesalers	27	6,580	405	7,567	125	27
WILKES-BARRE-HAZLETON STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Farm products (edible) distributors	19	7,496	541	9,036	133	26
Poultry, poultry products distributors	1	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	18	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	26	5,520	322	6,469	113	25
Tobacco distributors	19	9,621	335	6,575	113	18
Drugs, chemicals, allied products wholesalers	8	4,580	353	6,350	108	13
General- and specialty-line drug wholesalers	3	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	5	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	12	6,058	307	5,810	76	9
Clothing, furnishings, footwear wholesalers	9	5,067	222	4,533	54	5
General- and specialty-line dry goods wholesalers	3	991	85	1,277	22	4
Furniture, home furnishings wholesalers	12	3,711	390	7,579	93	5
Paper, allied products wholesalers	7	1,658	225	6,488	60	3
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	35	7,617	1,028	21,952	326	36
Electrical, electronics, appliance distributors	20	13,182	924	19,289	265	12
Hardware, plumbing-heating goods wholesalers	13	5,352	609	11,336	171	12
Hardware wholesalers	3	1,800	248	4,860	74	9
Plumbing, heating equipment, supplies distributors	10	3,552	361	6,476	97	3
Lumber, construction materials distributors	26	6,468	538	10,385	149	15
Lumber, millwork wholesalers	14	4,514	294	5,736	84	8
Construction materials distributors	12	1,954	244	4,649	65	7
Machinery, equipment, supplies distributors	63	18,659	2,077	38,490	454	52
Commercial machines, equipment distributors	11	1,188	99	1,899	32	11
Industrial machinery, equipment distributors	4	534	47	862	13	3
Industrial materials, supplies distributors	6	867	81	737	13	5
Professional equipment, supplies distributors	6	1,028	142	2,699	46	8
Service establishment supply houses	14	1,135	140	3,124	58	9
Other machinery, equipment, supplies distributors	22	13,907	1,568	29,169	292	16
Metals, metalwork (except scrap) distributors	6	2,879	322	6,693	75	3
Scrap, waste materials dealers	19	4,356	389	8,418	180	35
Other merchant wholesalers	33	7,847	599	13,563	225	21
Amusement, sporting goods distributors	4	893	147	4,673	48	2
Jewelry wholesalers	3	276	30	546	9	1
Merchant wholesalers, n.e.c.	26	6,678	422	8,344	163	18
Manufacturers' sales branches, sales offices	40	40,850	2,537	50,312	600	...
Sales branches (with stocks)	28	33,949	2,058	40,826	493	...
Sales offices (without stocks)	12	6,901	479	9,486	107	...
Petroleum bulk plants, terminals and LP gas facilities	32	33,402	1,307	25,897	308	24
Merchandise agents, brokers	20	19,479	201	4,434	63	20
Assemblers of farm products	6	1,991	206	4,109	87	3
YORK STANDARD METROPOLITAN AREA—Coextensive with York County, Pa.						
Wholesale trade, total	266	XXX	11,930	232,507	2,955	150
Type of Operation						
Merchant wholesalers	200	93,207	8,377	161,646	2,170	130
Manufacturers' sales branches, sales offices	27	54,684	2,727	52,737	512	...
Petroleum bulk plants, terminals and LP gas facilities	17	16,474	472	10,023	130	7
Merchandise agents, brokers	9	10,452	180	4,422	75	4
Assemblers of farm products	13	5,644	174	3,679	68	9

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
YORK STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business						
Merchant wholesalers	200	93,207	8,377	161,646	2,170	130
Grocery, confectionery, meat wholesalers	21	17,531	897	18,750	294	17
Farm products (edible) distributors	5	2,040	175	6,984	52	2
Beer, wine, distilled spirits wholesalers	21	5,621	438	7,859	108	14
Tobacco distributors	6	3,338	215	4,304	73	4
Drugs, chemicals, allied products wholesalers	6	589	74	1,597	23	...
Dry goods, apparel wholesalers	7	3,629	252	4,916	68	5
Furniture, home furnishings wholesalers	6	1,110	142	2,435	35	2
Paper, allied products wholesalers	7	2,683	270	5,039	68	1
Farm products (raw materials) merchants	4	737	71	1,088	17	2
Automotive wholesalers	22	5,075	672	13,139	194	15
Electrical, electronics, appliance distributors	8	7,720	652	12,246	150	5
Hardware, plumbing-heating goods wholesalers	11	12,512	1,622	29,124	420	4
Lumber, construction materials distributors	10	5,922	754	14,425	145	2
Machinery, equipment, supplies distributors	27	9,621	1,115	18,362	211	19
Metals, metalwork (except scrap) distributors	5	5,171	444	9,711	93	2
Scrap, waste materials dealers	12	5,655	308	5,868	113	17
Other merchant wholesalers	22	4,253	276	5,799	106	19
Manufacturers' sales branches, sales offices	27	54,684	2,727	52,737	512	...
Petroleum bulk plants, terminals and LP gas facilities	17	16,434	472	10,023	130	7
Merchandise agents, brokers	9	10,452	180	4,422	75	4
Assemblers of farm products	13	5,644	174	3,679	68	9
YOUNGSTOWN STANDARD METROPOLITAN AREA—Consists of Mahoning and Trumbull Counties, Ohio, and Mercer County, Pa.						
Wholesale trade, total	564	XXX	26,673	528,812	6,083	303
Type of Operation						
Merchant wholesalers	433	216,296	19,510	387,933	4,548	264
Manufacturers' sales branches, sales offices	60	182,650	5,080	100,113	999	...
Petroleum bulk plants, termioals and LP gas facilities	43	47,214	1,787	34,978	396	22
Merchandise agents, brokers	26	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	433	216,296	19,510	387,933	4,548	264
Grocery, confectionery, meat wholesalers	56	47,063	2,984	59,521	657	43
General-line grocery wholesalers	9	28,012	1,650	32,629	310	8
Confectionery wholesalers	9	2,677	167	3,358	49	11
Meat, fish wholesalers	15	5,026	298	6,054	89	14
Specialty-line grocery wholesalers	23	11,348	869	17,480	209	10
Farm products (edible) distributors	22	9,798	679	12,648	143	17
Poultry, poultry products distributors	3	775	24	(Z)	8	6
Fresh fruit, vegetable wholesalers	19	9,023	655	12,260	135	11
Beer, wine, distilled spirits wholesalers	25	17,122	1,203	23,966	261	19
Tobacco distributors	6	9,289	346	5,790	87	3

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
YOUNGSTOWN STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Drugs, chemicals, allied products wholesalers	13	6,261	579	16,431	180	9
General- and specialty-line drug wholesalers	7	4,914	401	11,120	110	4
Industrial chemicals, paint wholesalers	6	1,347	178	5,311	70	5
Dry goods, apparel wholesalers	6	1,996	166	3,129	45	8
Clothing, furnishings, footwear wholesalers	2	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	4	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	13	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	6	4,799	577	9,957	117	3
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	44	11,463	1,543	31,065	411	43
Electrical, electronics, appliance distributors	30	27,136	1,928	37,146	380	13
Hardware, plumbing-heating goods wholesalers	21	9,144	667	13,026	194	8
Hardware wholesalers	5	3,358	178	3,442	78	3
Plumbing, heating equipment, supplies distributors	16	5,786	489	9,584	116	5
Lumber, construction materials distributors	25	15,157	1,619	32,790	413	10
Lumber, millwork wholesalers	6	6,585	467	8,110	100	...
Construction materials distributors	19	8,572	1,152	24,680	313	10
Machinery, equipment, supplies distributors	74	21,438	2,713	52,632	595	30
Commercial machines, equipment distributors	12	1,446	187	3,409	50	7
Industrial machinery, equipment distributors	8	2,785	320	5,721	44	5
Industrial materials, supplies distributors	12	5,682	599	10,806	133	...
Professional equipment, supplies distributors	8	1,425	344	5,811	93	3
Service establishment supply houses	16	2,043	293	7,145	82	10
Other machinery, equipment, supplies distributors	18	8,057	980	19,740	193	5
Metals, metalwork (except scrap) distributors	21	13,090	1,999	37,453	413	3
Scrap, waste materials dealers	35	11,838	1,130	21,745	286	25
Other merchant wholesalers	35	8,939	1,173	26,362	321	22
Amusement, sporting goods distributors	4	1,877	183	4,680	50	3
Jewelry wholesalers	3	417	34	611	10	3
Merchant wholesalers, n.e.c.	28	6,645	956	21,071	261	16
Manufacturers' sales branches, sales offices	60	182,650	5,080	100,113	999	...
Sales branches (with stocks)	43	44,932	3,110	63,960	699	...
Sales offices (without stocks)	17	137,718	1,970	36,153	300	...
Petroleum bulk plants, terminals and LP gas facilities	43	47,214	1,787	34,978	396	22
Merchandise agents, brokers	26	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
ALLEGHENY COUNTY						
Wholesale trade, total	2,599	XXX	163,279	3,169,374	34,040	1,607
Type of Operation						
Merchant wholesalers	1,802	1,120,439	98,102	1,879,735	21,548	1,322
Manufacturers' sales branches, sales offices	442	1,747,985	53,056	1,047,205	10,071	3
Petroleum bulk plants, terminals and LP gas facilities	32	103,202	4,920	97,679	1,019	16
Merchandise agents, brokers	311	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	12	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	1,802	1,120,439	98,102	1,879,735	21,548	1,322
Grocery, confectionery, meat wholesalers	162	120,306	8,642	164,062	1,861	135
Farm products (edible) distributors	109	67,448	3,323	60,802	853	129
Beer, wine, distilled spirits wholesalers	192	54,996	2,528	52,512	772	191
Tobacco distributors	28	28,256	1,338	26,496	322	24
Drugs, chemicals, allied products wholesalers	54	45,460	3,942	72,360	867	32
Dry goods, apparel wholesalers	80	28,867	1,992	34,216	476	75
Furniture, home furnishings wholesalers	63	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	54	45,835	3,973	77,531	834	43
Farm products (raw materials) merchants	6	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	124	36,580	5,370	109,149	1,372	90
Electrical, electronics, appliance distributors	83	103,734	8,425	164,819	1,920	50
Hardware, plumbing-heating goods wholesalers	72	66,413	7,126	130,183	1,564	37
Lumber, construction materials distributors	126	122,074	9,421	173,234	1,765	49
Machinery, equipment, supplies distributors	335	154,336	20,328	412,101	4,152	183
Metals, metalwork (except scrap) distributors	57	69,366	7,141	124,581	1,408	12
Scrap, waste materials dealers	102	72,205	5,416	95,801	1,284	94
Other merchant wholesalers	155	76,132	6,371	122,649	1,492	123
Manufacturers' sales branches, sales offices	442	1,747,985	53,056	1,047,205	10,071	3
Petroleum bulk plants, terminals and LP gas facilities	32	103,202	4,920	97,679	1,019	16
Merchandise agents, brokers	311	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	12	(D)	(D)	(D)	(D)	(D)
BEAVER COUNTY						
Wholesale trade, total	120	XXX	3,227	62,140	842	96
Type of Operation						
Merchant wholesalers	90	26,127	1,852	37,246	538	91
Manufacturers' sales branches, sales offices	8	13,315	848	13,986	177	1
Petroleum bulk plants, terminals and LP gas facilities	9	18,905	459	9,030	102	3
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
BERKS COUNTY (See Reading Standard Metropolitan Area, Table 103.)						
BLAIR COUNTY (See Altoona Standard Metropolitan Area, Table 103.)						
BUCKS COUNTY						
Wholesale trade, total	132	XXX	4,584	90,393	1,326	86
Type of Operation						
Merchant wholesalers	103	32,271	2,620	50,571	770	71
Manufacturers' sales branches, sales offices	8	12,948	1,451	30,817	392	...
Petroleum bulk plants, terminals and LP gas facilities	12	7,307	208	4,467	52	9
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
BUTLER COUNTY						
Wholesale trade, total	102	XXX	2,538	55,206	723	80
Type of Operation						
Merchant wholesalers	81	25,578	1,927	45,022	568	69
Manufacturers' sales branches, sales offices	3	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	13	4,941	197	3,638	52	9
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...
CAMBRIA COUNTY						
Wholesale trade, total	212	XXX	6,191	123,593	1,678	126
Type of Operation						
Merchant wholesalers	162	52,986	4,254	85,316	1,233	120
Manufacturers' sales branches, sales offices	25	20,324	1,239	24,116	280	...
Petroleum bulk plants, terminals and LP gas facilities	15	13,927	556	11,427	122	3
Merchandise agents, brokers	8	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	162	52,986	4,254	85,316	1,233	120
Grocery, confectionery, meat wholesalers	25	8,075	306	5,710	109	29
Farm products (edible) distributors	9	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	26	7,075	302	5,686	106	26
Tobacco distributors	6	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	629	42	873	16	3
Dry goods, apparel wholesalers	3	540	23	(Z)	10	3
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	21	3,983	587	11,771	199	10
Electrical, electronics, appliance distributors	7	5,907	387	7,373	92	2
Hardware, plumbing-heating goods wholesalers	6	1,470	132	3,900	30	3
Lumber, construction materials distributors	11	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	15	1,924	354	8,222	100	8
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	8	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	14	3,598	427	7,034	111	12
Manufacturers' sales branches, sales offices	25	20,324	1,239	24,116	280	...
Petroleum bulk plants, terminals and LP gas facilities	15	13,927	556	11,427	122	3
Merchandise agents, brokers	8	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
CHESTER COUNTY						
Wholesale trade, total	158	XXX	5,640	109,809	1,527	119
Type of Operation						
Merchant wholesalers	119	36,256	3,543	69,669	1,064	101
Manufacturers' sales branches, sales offices	6	19,320	470	8,595	95	...
Petroleum bulk plants, terminals and LP gas facilities	21	21,002	456	9,483	115	11
Merchandise agents, brokers	6	3,491	38	764	24	5
Assemblers of farm products	6	13,302	1,133	21,198	229	2

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE — Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHESTER COUNTY—Con.						
Type by Kind of Business						
Merchant wholesalers	119	36,256	3,543	69,669	1,064	101
Grocery, confectionery, meat wholesalers	14	4,840	393	7,337	161	7
Farm products (edible) distributors	6	2,105	95	1,800	45	8
Beer, wine, distilled spirits wholesalers	12	2,936	201	4,151	67	10
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	16	2,675	236	4,779	74	6
Electrical, electronics, appliance distributors	4	933	47	1,162	21	6
Hardware, plumbing-heating goods wholesalers	8	2,928	307	4,972	85	9
Lumber, construction materials distributors	8	4,287	463	10,906	114	9
Machinery, equipment, supplies distributors	15	4,309	547	9,322	114	9
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	10	3,780	593	12,612	181	11
Other merchant wholesalers	16	3,485	455	8,677	141	21
Manufacturers' sales branches, sales offices	6	19,320	470	8,695	95	...
Petroleum bulk plants, terminals and LP gas facilities	21	21,002	456	9,483	115	11
Merchandise agents, brokers	6	3,491	38	764	24	5
Assemblers of farm products	6	13,302	1,133	21,198	229	2
DAUPHIN COUNTY						
Wholesale trade, total	361	XXX	24,502	465,728	5,815	196
Type of Operation						
Merchant wholesalers	244	174,761	14,487	277,922	3,532	164
Manufacturers' sales branches, sales offices	74	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	15	25,514	1,171	22,547	255	4
Merchandise agents, brokers	25	13,470	235	4,842	98	17
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	244	174,761	14,487	277,922	3,532	164
Grocery, confectionery, meat wholesalers	26	22,812	1,070	21,492	297	14
Farm products (edible) distributors	10	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	15	9,237	608	10,493	128	11
Tobacco distributors	4	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	6	6,808	534	8,425	110	...
Dry goods, apparel wholesalers	5	1,430	90	1,500	26	7
Furniture, home furnishings wholesalers	11	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	9	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	28	9,186	1,369	26,904	349	18
Electrical, electronics, appliance distributors	17	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	7	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	13	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	50	18,354	1,827	36,385	418	37
Metals, metalwork (except scrap) distributors	5	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	12	6,608	735	12,264	227	9
Other merchant wholesalers	28	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	74	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	15	25,514	1,171	22,547	255	4
Merchandise agents, brokers	25	13,470	235	4,842	98	17
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
DELAWARE COUNTY						
Wholesale trade, total	335	XXX	11,541	225,586	2,668	273
Type of Operation						
Merchant wholesalers	262	81,814	7,069	138,594	1,848	234
Manufacturers' sales branches, sales offices	26	44,682	3,241	63,576	552	...
Petroleum bulk plants, terminals and LP gas facilities	6	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	40	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	262	81,814	7,069	138,594	1,848	234
Grocery, confectionery, meat wholesalers	21	4,023	238	5,187	82	17
Farm products (edible) distributors	11	3,308	227	4,368	72	14
Beer, wine, distilled spirits wholesalers	31	8,094	478	10,100	150	30
Tobacco distributors	5	4,361	75	1,592	31	6
Drugs, chemicals, allied products wholesalers	13	2,371	258	5,307	68	10
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	8	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	13	2,560	262	5,245	72	19
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	29	6,760	969	20,890	249	29
Electrical, electronics, appliance distributors	6	5,913	161	3,120	39	4
Hardware, plumbing-heating goods wholesalers	17	5,162	654	12,237	206	10
Lumber, construction materials distributors	22	14,382	1,119	19,274	213	10
Machinery, equipment, supplies distributors	40	11,032	1,089	21,563	266	35
Metals, metalwork (except scrap) distributors	4	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	18	1,956	234	4,856	96	19
Other merchant wholesalers	23	2,978	329	5,763	136	26
Manufacturers' sales branches, sales offices	26	44,682	3,241	63,576	552	...
Petroleum bulk plants, terminals and LP gas facilities	6	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	40	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
ERIE COUNTY (See Erie Standard Metropolitan Area, Table 103.)						
FAYETTE COUNTY						
Wholesale trade, total	145	XXX	3,071	59,152	897	111
Type of Operation						
Merchant wholesalers	111	30,514	2,064	39,056	632	90
Manufacturers' sales branches, sales offices	11	9,341	664	13,419	150	3
Petroleum bulk plants, terminals and LP gas facilities	12	5,966	227	4,780	63	9
Merchandise agents, brokers	10	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
LACKAWANNA COUNTY (See Scranton Standard Metropolitan Area, Table 103.)						
LANCASTER COUNTY (See Lancaster Standard-Metropolitan Area, Table 103.)						
LAWRENCE COUNTY						
Wholesale trade, total	111	XXX	2,780	58,058	784	103
Type of Operation						
Merchant wholesalers	92	30,020	2,067	43,037	629	84
Manufacturers' sales branches, sales offices	5	4,057	489	9,310	100	...
Petroleum bulk plants, terminals and LP gas facilities	11	5,816	212	5,535	50	13
Merchandise agents, brokers	3	1,506	12	(Z)	5	6
Assemblers of farm products	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE — Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
LEHIGH COUNTY						
Wholesale trade, total	328	XXX	19,042	377,833	4,816	212
Type of Operation						
Merchant wholesalers	251	114,486	10,313	206,635	2,704	195
Manufacturers' sales branches, sales offices	52	69,854	5,129	102,167	1,232	...
Petroleum bulk plants, terminals and LP gas facilities	16	39,162	1,569	30,247	343	...
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	251	114,486	10,313	206,635	2,704	195
Grocery, confectionery, meat wholesalers	31	18,164	1,044	21,040	335	23
Farm products (edible) distributors	9	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	23	3,895	289	5,446	97	18
Tobacco distributors	8	4,475	150	2,988	52	9
Drugs, chemicals, allied products wholesalers	5	576	52	1,017	19	4
Dry goods, apparel wholesalers	11	4,039	251	5,150	70	5
Furniture, home furnishings wholesalers	10	4,443	307	5,795	96	12
Paper, allied products wholesalers	9	3,422	436	8,486	109	5
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	13	4,979	892	16,865	226	10
Electrical, electronics, appliance distributors	17	29,773	2,119	46,620	422	4
Hardware, plumbing-heating goods wholesalers	10	8,918	1,166	18,662	258	7
Lumber, construction materials distributors	16	7,430	1,072	28,420	295	7
Machinery, equipment, supplies distributors	38	8,417	1,165	19,867	295	24
Metals, metalwork (except scrap) distributors	3	844	159	2,992	32	1
Scrap, waste materials dealers	25	5,117	582	14,357	212	28
Other merchant wholesalers	21	7,067	469	6,223	134	18
Manufacturers' sales branches, sales offices	52	69,854	5,129	102,167	1,232	...
Petroleum bulk plants, terminals and LP gas facilities	16	39,162	1,569	30,247	343	...
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
LUZERNE COUNTY (See Wilkes-Barre-Hazleton Standard Metropolitan Area, Table 103.)						
LYCOMING COUNTY						
Wholesale trade, total	134	XXX	4,597	90,531	1,255	72
Type of Operation						
Merchant wholesalers	110	37,773	3,357	66,631	958	67
Manufacturers' sales branches, sales offices	9	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	11	14,129	735	15,012	156	4
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
MONTGOMERY COUNTY						
Wholesale trade, total	537	XXX	15,704	305,939	3,851	367
Type of Operation						
Merchant wholesalers	371	139,787	10,790	216,614	2,921	269
Manufacturers' sales branches, sales offices	40	64,452	2,181	40,729	364	...
Petroleum bulk plants, terminals and LP gas facilities	18	17,865	823	16,242	177	9
Merchandise agents, brokers	105	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
MONTGOMERY COUNTY—Con.						
Type by Kind of Business						
Merchant wholesalers	371	139,787	10,790	216,614	2,921	269
Grocery, confectionery, meat wholesalers	41	31,434	1,421	27,890	419	33
Farm products (edible) distributors	12	6,895	374	7,347	112	11
Beer, wine, distilled spirits wholesalers	25	5,987	407	8,556	122	26
Tobacco distributors	9	7,049	218	4,138	74	10
Drugs, chemicals, allied products wholesalers	14	2,999	209	4,045	52	7
Dry goods, apparel wholesalers	7	2,369	222	2,976	45	7
Furniture, home furnishings wholesalers	9	2,901	260	3,976	68	6
Paper, allied products wholesalers	9	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	3	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	39	11,904	1,614	28,921	341	34
Electrical, electronics, appliance distributors	15	2,171	222	4,829	66	10
Hardware, plumbing-heating goods wholesalers	34	7,796	772	14,131	174	16
Lumber, construction materials distributors	23	12,816	867	17,523	211	10
Machinery, equipment, supplies distributors	62	26,158	1,791	37,198	386	31
Metals, metalwork (except scrap) distributors	9	2,712	249	6,660	73	2
Scrap, waste materials dealers	24	2,648	573	11,967	163	27
Other merchant wholesalers	36	11,245	1,324	31,282	554	30
Manufacturers' sales branches, sales offices	40	64,452	2,181	40,729	364	...
Petroleum bulk plants, terminals and LP gas facilities	18	17,865	823	16,242	177	9
Merchandise agents, brokers	105	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
NORTHAMPTON COUNTY						
Wholesale trade, total	193	XXX	6,228	112,884	1,642	134
Type of Operation						
Merchant wholesalers	168	72,006	5,180	91,916	1,386	120
Manufacturers' sales branches, sales offices	10	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	8	2,558	190	3,622	57	6
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	168	72,006	5,180	91,916	1,386	120
Grocery, confectionery, meat wholesalers	16	8,933	692	13,260	194	13
Farm products (edible) distributors	10	3,841	356	6,249	114	9
Beer, wine, distilled spirits wholesalers	23	5,712	366	6,943	109	18
Tobacco distributors	7	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	5	952	107	2,278	30	2
Dry goods, apparel wholesalers	5	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	4	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	5	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	2,757	318	6,838	94	9
Electrical, electronics, appliance distributors	7	2,082	452	6,628	84	4
Hardware, plumbing-heating goods wholesalers	7	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	14	5,975	502	11,443	129	9
Machinery, equipment, supplies distributors	26	5,412	568	10,444	151	18
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	8	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	12	21,963	793	9,945	196	2
Manufacturers' sales branches, sales offices	10	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	8	2,558	190	3,622	57	6
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE — Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NORTHUMBERLAND COUNTY						
Wholesale trade, total	121	XXX	2,704	49,942	839	108
Type of Operation						
Merchant wholesalers	99	24,040	1,889	35,265	589	101
Manufacturers' sales branches, sales offices	6	3,323	332	6,198	109	...
Petroleum bulk plants, terminals and LP gas facilities	11	11,636	452	7,899	108	5
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
PHILADELPHIA COUNTY						
Wholesale trade, total	4,943	XXX	296,882	5,690,515	65,479	3,783
Type of Operation						
Merchant wholesalers	3,750	2,363,553	169,196	3,176,326	40,405	3,287
Manufacturers' sales branches, sales offices	617	2,776,105	105,515	2,091,226	20,345	...
Petroleum bulk plants, terminals and LP gas facilities	26	227,272	9,008	181,625	2,100	2
Merchandise agents, brokers	532	676,262	12,571	230,389	2,467	476
Assemblers of farm products	18	8,147	592	10,949	162	18
Type by Kind of Business						
Merchant wholesalers	3,750	2,363,553	169,196	3,176,326	40,405	3,287
Grocery, confectionery, meat wholesalers	404	380,047	19,755	388,512	4,848	426
Farm products (edible) distributors	174	111,344	4,129	77,605	1,217	208
Beer, wine, distilled spirits wholesalers	172	93,706	4,318	83,657	1,028	145
Tobacco distributors	64	67,851	1,783	31,959	570	86
Drugs, chemicals, allied products wholesalers	124	77,462	7,786	150,883	2,111	73
Dry goods, apparel wholesalers	326	121,245	8,305	153,374	2,244	359
Furniture, home furnishings wholesalers	154	63,461	5,302	93,934	1,337	127
Paper, allied products wholesalers	175	93,456	9,632	163,578	2,097	151
Farm products (raw materials) merchants	68	186,895	3,483	55,965	627	67
Automotive wholesalers	192	56,172	6,958	135,641	1,781	164
Electrical, electronics, appliance distributors	165	219,816	16,953	313,979	3,663	107
Hardware, plumbing-heating goods wholesalers	162	98,751	10,163	207,903	2,459	124
Lumber, construction materials distributors	133	148,497	9,748	179,692	2,032	74
Machinery, equipment, supplies distributors	610	226,604	28,362	539,208	5,927	421
Metals, metalwork (except scrap) distributors	102	110,228	9,823	186,542	2,161	56
Scrap, waste materials dealers	313	90,653	7,891	147,696	2,389	359
Other merchant wholesalers	412	217,365	14,805	266,198	3,914	340
Manufacturers' sales branches, sales offices	617	2,776,105	105,515	2,091,226	20,345	...
Petroleum bulk plants, terminals and LP gas facilities	26	227,272	9,008	181,625	2,100	2
Merchandise agents, brokers	532	676,262	12,571	230,389	2,467	476
Assemblers of farm products	18	8,147	592	10,949	162	18
SCHUYLKILL COUNTY						
Wholesale trade, total	190	XXX	4,852	90,556	1,498	151
Type of Operation						
Merchant wholesalers	155	41,648	3,485	62,436	1,105	139
Manufacturers' sales branches, sales offices	10	13,433	700	15,187	167	...
Petroleum bulk plants, terminals and LP gas facilities	20	15,807	492	9,096	117	8
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SCHUYLKILL COUNTY—Con.						
Type by Kind of Business						
Merchant wholesalers	155	41,648	3,485	62,436	1,105	139
Grocery, confectionery, meat wholesalers	32	6,405	509	6,104	129	28
Farm products (edible) distributors	7	1,037	78	1,280	28	11
Beer, wine, distilled spirits wholesalers	41	6,815	363	6,940	130	37
Tobacco distributors	6	1,893	62	1,304	28	7
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	9	2,405	402	7,238	121	6
Electrical, electronics, appliance distributors	9	3,414	276	5,118	71	3
Hardware, plumbing-heating goods wholesalers	4	1,185	184	2,978	52	9
Lumber, construction materials distributors	7	3,648	230	3,991	59	5
Machinery, equipment, supplies distributors	13	5,002	471	9,328	141	7
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	10	4,257	689	13,862	277	10
Other merchant wholesalers	11	4,358	154	2,927	45	8
Manufacturers' sales branches, sales offices	10	13,433	700	15,187	167	...
Petroleum bulk plants, terminals and LP gas facilities	20	15,807	492	9,096	117	8
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
WASHINGTON COUNTY						
Wholesale trade, total	166	XXX	4,587	99,228	1,317	148
Type of Operation						
Merchant wholesalers	136	44,525	2,966	70,083	943	139
Manufacturers' sales branches, sales offices	8	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	16	20,259	959	17,765	202	6
Merchandise agents, brokers	4	2,294	42	811	43	2
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	136	44,525	2,966	70,083	943	139
Grocery, confectionery, meat wholesalers	28	14,165	623	16,497	185	27
Farm products (edible) distributors	6	1,514	110	2,466	27	7
Beer, wine, distilled spirits wholesalers	29	6,045	229	4,711	84	41
Tobacco distributors	5	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	16	2,383	383	8,653	117	13
Electrical, electronics, appliance distributors	5	1,312	66	986	26	2
Hardware, plumbing-heating goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	2	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	13	1,182	125	2,556	49	11
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	12	3,636	285	6,119	131	8
Other merchant wholesalers	9	1,699	154	2,589	60	11
Manufacturers' sales branches, sales offices	8	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	16	20,259	959	17,765	202	6
Merchandise agents, brokers	4	2,294	42	811	43	2
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE — Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WESTMORELAND COUNTY						
Wholesale trade, total	241	XXX	5,404	110,494	1,564	188
Type of Operation						
Merchant wholesalers	201	47,697	3,481	71,395	1,105	180
Manufacturers' sales branches, sales offices	13	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	20	25,361	804	15,178	190	7
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	201	47,697	3,481	71,395	1,105	180
Grocery, confectionery, meat wholesalers	29	9,770	379	7,474	131	27
Farm products (edible) distributors	10	2,783	233	4,372	64	16
Beer, wine, distilled spirits wholesalers	44	10,494	419	7,047	143	51
Tobacco distributors	11	5,317	169	3,165	61	12
Drugs, chemicals, allied products wholesalers	4	475	40	846	13	3
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	4	652	21	(Z)	13	4
WESTMORELAND COUNTY—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	...	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	31	3,708	535	13,217	170	21
Electrical, electronics, appliance distributors	5	1,475	147	2,900	40	5
Hardware, plumbing-heating goods wholesalers	6	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	8	1,379	207	5,055	91	4
Machinery, equipment, supplies distributors	18	3,914	509	10,010	126	14
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	11	971	102	2,202	36	11
Other merchant wholesalers	14	3,320	379	7,384	128	8
Manufacturers' sales branches, sales offices	13	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	20	25,361	804	15,178	190	7
Merchandise agents, brokers	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
YORK COUNTY (See York Standard Metropolitan Area, Table 103.)						

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	12,805	XXX	529,513	XXX	XXX	488,904	9,370,779	150,253	9,239
Merchant wholesalers	9,111	4,570,548	386,119	542,870	11.9	302,364	5,742,381	99,024	7,841
Manufacturers' sales branches, sales offices	1,817	4,207,203	109,955	274,324	6.5	145,917	2,844,693	39,094	47
Petroleum bulk plants, terminals and LP gas facilities	736	607,185	29,438	47,441	7.8	22,522	446,212	6,836	378
Merchandise agents, brokers	1,049	1,144,141	3,106	43,155	3.8	16,564	308,531	4,638	918
Assemblers of farm products	92	79,626	895	2,897	3.6	1,537	28,962	661	55
STANDARD METROPOLITAN AREAS									
ALLENTOWN-BETHLEHEM-EASTON									
Total	490	XXX	(NA)	XXX	XXX	15,729	300,304	5,339	322
Merchant wholesalers	387	133,991	12,136	20,253	15.1	11,612	218,313	4,066	293
Manufacturers' sales branches, sales offices	51	53,956	1,930	6,329	11.7	4,979	60,550	884	2
Petroleum bulk plants, terminals and LP gas facilities	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	12	6,256	7	213	3.4	104	1,885	74	10
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALTOONA									
Total	165	XXX	(NA)	XXX	XXX	4,350	83,127	1,646	123
Merchant wholesalers	121	47,736	4,347	6,012	12.6	2,965	55,696	1,220	108
Manufacturers' sales branches, sales offices	20	12,064	473	1,191	9.9	707	14,095	222	...
Petroleum bulk plants, terminals and LP gas facilities	21	12,893	(NA)	(NA)	(NA)	650	12,976	187	11
Merchandise agents, brokers	3	3,558	...	45	1.3	28	(Z)	17	4
Assemblers of farm products	...	...	...	...	...	...	...	...	...
ERIE									
Total	225	XXX	(NA)	XXX	XXX	8,987	173,958	2,944	126
Merchant wholesalers	156	69,616	11,182	10,561	21.6	6,590	127,270	2,220	102
Manufacturers' sales branches, sales offices	31	19,880	1,064	2,390	12.0	1,480	29,105	419	2
Petroleum bulk plants, terminals and LP gas facilities	23	15,222	(NA)	(NA)	(NA)	733	13,947	215	9
Merchandise agents, brokers	12	10,236	19	290	2.8	91	1,879	42	13
Assemblers of farm products	3	411	68	163	39.7	93	1,757	48	...
HARRISBURG									
Total	334	XXX	(NA)	XXX	XXX	16,534	317,681	5,278	159
Merchant wholesalers	227	140,782	14,691	19,105	13.6	10,625	199,798	3,386	141
Manufacturers' sales branches, sales offices	69	100,794	4,066	8,491	8.4	4,911	97,877	1,535	3
Petroleum bulk plants, terminals and LP gas facilities	23	23,670	(NA)	(NA)	(NA)	838	16,592	250	9
Merchandise agents, brokers	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JOHNSTOWN									
Total	226	XXX	(NA)	XXX	XXX	5,639	110,626	2,026	178
Merchant wholesalers	171	58,839	5,129	7,408	12.6	4,106	81,392	1,574	163
Manufacturers' sales branches, sales offices	20	21,064	1,042	1,560	7.4	840	16,916	249	...
Petroleum bulk plants, terminals and LP gas facilities	24	13,405	(NA)	(NA)	(NA)	628	11,011	176	9
Merchandise agents, brokers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LANCASTER									
Total	239	XXX	(NA)	XXX	XXX	6,606	121,982	2,402	163
Merchant wholesalers	174	69,973	6,417	8,299	11.9	4,821	89,493	1,795	134
Manufacturers' sales branches, sales offices	14	3,356	547	766	22.8	506	10,275	149	1
Petroleum bulk plants, terminals and LP gas facilities	26	18,076	(NA)	(NA)	(NA)	632	12,116	220	11
Merchandise agents, brokers	14	76,443	93	1,163	1.5	465	7,964	179	11
Assemblers of farm products	11	9,264	329	275	3.0	182	2,134	59	6
PHILADELPHIA									
Total	5,593	XXX	(NA)	XXX	XXX	245,445	4,641,324	71,549	4,277
Merchant wholesalers	3,972	2,315,865	177,993	258,552	11.2	144,108	2,689,617	44,709	3,616
Manufacturers' sales branches, sales offices	851	2,291,329	60,703	155,768	6.6	83,313	1,603,861	21,867	25
Petroleum bulk plants, terminals and LP gas facilities	118	227,928	(NA)	(NA)	(NA)	8,256	167,531	2,312	43
Merchandise agents, brokers	631	649,580	2,043	23,557	3.6	9,159	168,019	2,410	583
Assemblers of farm products	21	21,973	234	1,089	5.0	609	12,296	251	10
PITTSBURGH									
Total	2,636	XXX	(NA)	XXX	XXX	125,455	2,444,742	36,042	1,696
Merchant wholesalers	1,780	1,090,555	90,234	134,485	12.3	75,037	1,449,955	22,838	1,437
Manufacturers' sales branches, sales offices	518	1,500,020	33,079	78,738	5.3	40,668	806,125	10,694	8
Petroleum bulk plants, terminals and LP gas facilities	62	107,929	(NA)	(NA)	(NA)	3,657	73,489	1,064	24
Merchandise agents, brokers	269	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

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Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
STANDARD METROPOLITAN AREAS—Con.									
READING									
Total	290	XXX	(NA)	XXX	XXX	9,144	177,338	3,156	201
Merchant wholesalers	219	94,818	8,370	11,408	12.0	6,666	129,188	2,431	181
Manufacturers' sales branches, sales offices	36	44,383	915	2,752	6.2	1,356	27,399	417	1
Petroleum bulk plants, terminals and LP gas facilities	23	19,919	(NA)	(NA)	(NA)	1,048	19,530	280	6
Merchandise agents, brokers	9	11,131	1	268	2.4	56	881	18	11
Assemblers of farm products	3	733	22	46	6.3	18	(Z)	10	2
SCRANTON									
Total	354	XXX	(NA)	XXX	XXX	10,143	199,129	3,426	239
Merchant wholesalers	272	103,706	8,210	11,946	11.5	6,783	134,962	2,405	214
Manufacturers' sales branches, sales offices	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	20	10,445	(NA)	(NA)	(NA)	429	9,100	151	8
Merchandise agents, brokers	18	9,702	19	364	3.8	119	2,127	46	16
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WILKES-BARRE-HAZLETON									
Total	470	XXX	(NA)	XXX	XXX	10,783	214,937	4,151	374
Merchant wholesalers	367	128,201	11,566	14,442	11.3	7,712	152,495	3,175	339
Manufacturers' sales branches, sales offices	52	41,688	2,158	3,867	9.3	2,248	46,621	721	...
Petroleum bulk plants, terminals and LP gas facilities	35	19,103	(NA)	(NA)	(NA)	687	13,089	208	20
Merchandise agents, brokers	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
YORK									
Total	206	XXX	(NA)	XXX	XXX	6,316	118,109	2,155	134
Merchant wholesalers	153	66,861	7,632	8,364	12.5	4,950	90,559	1,735	116
Manufacturers' sales branches, sales offices	19	13,704	501	1,460	10.7	841	17,276	226	...
Petroleum bulk plants, terminals and LP gas facilities	18	8,751	(NA)	(NA)	(NA)	326	6,485	106	5
Merchandise agents, brokers	7	5,952	14	242	4.1	143	2,665	55	4
Assemblers of farm products	9	1,155	38	106	9.2	56	1,124	33	9
YOUNGSTOWN									
Total	455	XXX	15,532	XXX	XXX	15,711	312,235	4,748	275
Merchant wholesalers	339	153,022	12,877	20,016	13.1	11,676	232,043	3,580	230
Manufacturers' sales branches, sales offices	53	80,306	2,366	4,592	5.7	2,680	53,273	743	6
Petroleum bulk plants, terminals and LP gas facilities	47	32,034	289	1,330	4.2	1,298	25,532	386	27
Merchandise agents, brokers	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
ALLEGHENY COUNTY									
Total	2,250	XXX	116,184	XXX	XXX	117,546	2,286,666	33,163	1,363
Merchant wholesalers	1,463	1,010,986	82,222	124,687	12.3	70,280	1,354,283	20,916	1,128
Other operating types	787	1,873,995	33,962	93,896	5.0	47,266	932,383	12,247	235
BEAVER COUNTY									
Total	103	XXX	2,137	XXX	XXX	1,918	37,388	677	85
Merchant wholesalers	87	18,953	1,788	2,159	11.4	1,127	22,289	457	80
Other operating types	16	27,929	349	795	2.8	791	15,099	220	5
BERKS COUNTY (See Reading Standard Metropolitan Area.)									
BLAIR COUNTY (See Altoona Standard Metropolitan Area.)									
BUCKS COUNTY									
Total	62	XXX	793	XXX	XXX	895	17,796	388	54
Merchant wholesalers	46	12,685	675	1,545	12.2	751	14,641	311	43
Other operating types	16	7,104	118	359	5.1	144	3,155	77	11
BUTLER COUNTY									
Total	76	XXX	1,945	XXX	XXX	1,762	34,066	599	63
Merchant wholesalers	60	16,104	1,847	2,174	13.5	1,101	20,787	400	55
Other operating types	16	13,771	98	617	4.5	661	13,279	199	8
CAMBRIA COUNTY									
Total	210	XXX	6,107	XXX	XXX	5,115	100,312	1,829	146
Merchant wholesalers	163	54,751	4,760	6,800	7.6	3,770	73,825	1,424	135
Other operating types	47	34,724	1,347	2,738	11.1	1,345	26,487	405	11

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Con.									
CHESTER COUNTY									
Total	77	XXX	1,280	XXX	XXX	1,631	31,069	665	53
Merchant wholesalers	50	13,930	1,130	1,807	13.0	1,046	20,215	458	38
Other operating types	27	20,008	150	691	3.5	585	10,854	207	15
DAUPHIN COUNTY									
Total	294	XXX	16,309	XXX	XXX	14,711	288,327	4,693	132
Merchant wholesalers	196	126,825	12,171	16,609	13.1	8,952	173,264	2,890	121
Other operating types	98	133,198	4,138	9,032	6.8	5,759	115,063	1,803	11
DELAWARE COUNTY									
Total	171	XXX	8,074	XXX	XXX	5,464	102,168	1,702	122
Merchant wholesalers	123	39,137	3,092	6,494	16.6	3,503	65,929	1,156	95
Other operating types	48	47,707	4,982	5,108	10.7	1,961	36,239	546	27
ERIE COUNTY (See Erie Standard Metropolitan Area.)									
FAYETTE COUNTY									
Total	128	XXX	2,689	XXX	XXX	3,257	63,979	1,177	107
Merchant wholesalers	103	35,925	2,357	5,212	14.5	2,533	49,432	930	96
Other operating types	25	17,545	332	1,032	5.9	724	14,547	247	11
LACKAWANNA COUNTY (See Scranton Standard Metropolitan Area.)									
LANCASTER COUNTY (See Lancaster Standard Metropolitan Area.)									
LAWRENCE COUNTY									
Total	87	XXX	2,361	XXX	XXX	1,733	33,780	635	86
Merchant wholesalers	64	22,153	2,112	2,230	10.1	1,162	22,589	449	77
Other operating types	23	10,472	249	1,108	10.6	571	11,191	186	9
LEHIGH COUNTY									
Total	276	XXX	20,523	XXX	XXX	11,024	213,491	3,669	180
Merchant wholesalers	216	83,086	8,471	13,534	16.3	7,917	151,037	2,732	167
Other operating types	60	67,022	12,052	15,539	23.2	3,107	62,454	937	13
LUZERNE COUNTY (See Wilkes-Barre-Hazleton Standard Metropolitan Area.)									
LYCOMING COUNTY									
Total	138	XXX	4,840	XXX	XXX	3,677	68,784	1,325	64
Merchant wholesalers	107	31,002	3,899	4,730	15.3	2,505	46,927	962	55
Other operating types	31	20,994	941	1,557	7.4	1,172	21,857	363	9
MONTGOMERY COUNTY									
Total	252	XXX	8,966	XXX	XXX	6,729	130,123	2,199	185
Merchant wholesalers	191	71,192	7,610	9,099	12.8	5,328	103,914	1,794	161
Other operating types	61	42,333	1,356	6,250	14.8	1,401	26,209	405	24
NORTHAMPTON COUNTY									
Total	164	XXX	3,548	XXX	XXX	3,822	70,155	1,363	112
Merchant wholesalers	138	43,023	2,954	5,488	12.8	3,057	55,564	1,126	103
Other operating types	26	17,453	594	3,121	17.9	765	14,591	237	9
NORTHUMBERLAND COUNTY									
Total	106	XXX	2,417	XXX	XXX	1,839	35,648	761	99
Merchant wholesalers	83	22,158	2,208	2,621	11.8	1,378	26,925	578	87
Other operating types	23	11,146	209	805	7.2	461	8,723	183	12
PHILADELPHIA COUNTY									
Total	4,737	XXX	221,127	XXX	XXX	220,679	4,166,244	63,450	3,694
Merchant wholesalers	3,320	2,059,419	157,194	225,488	10.9	125,756	2,337,874	38,554	3,125
Other operating types	1,417	2,988,136	63,933	182,146	6.1	94,923	1,828,370	24,896	569

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948 (Number)
				Amount ($1,000)	Percent of sales		Payroll (Dollars)	Employees (Number)	
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Con.									
SCHUYLKILL COUNTY									
Total	185	XXX	3,544	XXX	XXX	2,886	54,920	1,191	135
Merchant wholesalers	145	37,031	2,572	3,970	10.7	2,055	38,743	950	120
Other operating types	40	29,914	972	1,263	4.2	831	16,177	241	15
WASHINGTON COUNTY									
Total	118	XXX	3,673	XXX	XXX	3,022	62,811	1,121	110
Merchant wholesalers	95	29,808	3,123	3,875	13.0	1,884	40,738	782	104
Other operating types	23	25,675	550	1,849	7.2	1,138	22,073	339	6
WESTMORELAND COUNTY									
Total	165	XXX	4,106	XXX	XXX	2,969	57,877	1,081	138
Merchant wholesalers	135	30,808	3,101	3,764	12.2	1,746	32,645	683	125
Other operating types	30	24,878	1,005	1,867	7.5	1,223	25,232	398	13
YORK COUNTY (See York Standard Metropolitan Area.)									

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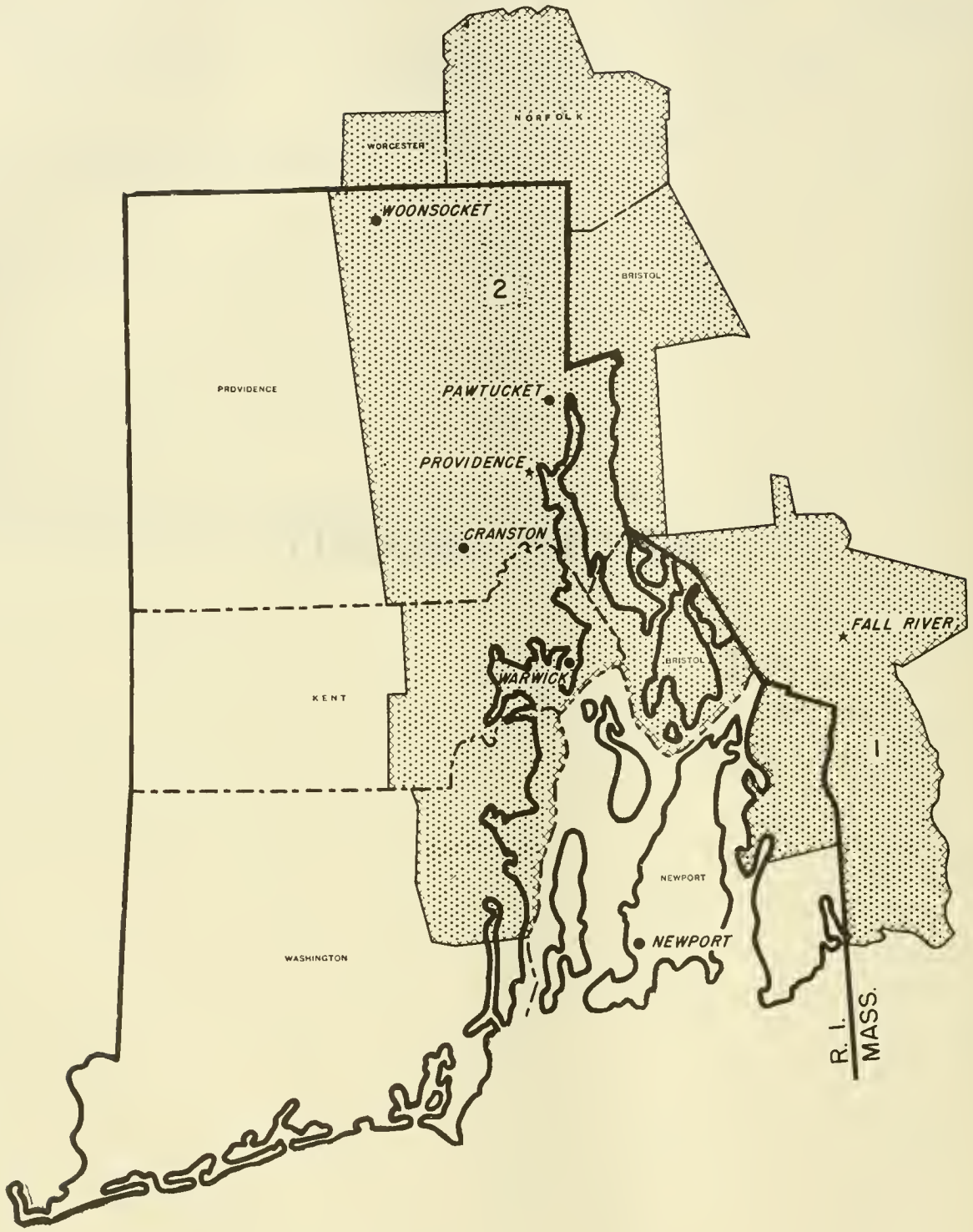
RHODE ISLAND

433149 O - 57 - 40

RHODE ISLAND
(5 COUNTIES)



STANDARD METROPOLITAN AREAS

CODE

1 FALL RIVER, MASS.
2 PROVIDENCE

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREAS

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	1,256	XXX	70,509	XXX	XXX	49,206	926,110	11,753	11,962	12,356	12,554	582
Type of Operation												
Merchant wholesalers	1,053	478,259	45,819	61,184	12.8	32,688	604,094	8,149	8,480	8,706	8,806	531
Manufacturers' sales branches, sales offices	93	250,922	8,895	22,350	8.9	9,602	184,774	2,082	1,992	2,133	2,208	...
Petroleum bulk plants, terminals and LP gas facilities	44	143,442	15,620	12,910	9.0	5,895	117,571	1,257	1,227	1,255	1,264	18
Merchandise agents, brokers	62	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business												
Merchant wholesalers	1,053	478,259	45,819	61,184	12.8	32,688	604,094	8,149	8,480	8,706	8,806	531
Grocery, confectionery, meat wholesalers	140	74,576	3,172	7,692	10.1	3,962	72,141	978	1,013	1,093	1,098	95
General-line grocery wholesalers	13	25,216	1,903	1,984	7.9	1,120	19,201	262	262	266	267	3
Confectionery wholesalers	7	3,713	34	346	9.3	215	4,233	31	30	60	72	4
Fish, sea food distributors	28	7,233	294	1,484	20.5	533	10,815	143	149	178	174	28
Meat, meat products wholesalers	33	22,862	239	1,377	6.0	728	12,807	178	183	187	185	19
Specialty-line grocery wholesalers	59	15,552	702	2,501	16.1	1,366	25,085	364	389	402	400	41
Farm products (edible) distributors	51	21,629	195	1,877	8.7	952	18,296	264	289	298	317	40
Poultry, poultry products distributors	10	4,151	89	345	8.3	136	2,579	35	41	40	46	8
Fresh fruit, vegetable wholesalers	41	17,478	106	1,532	8.8	816	15,717	229	248	258	271	32
Beer, wine, distilled spirits wholesalers	29	32,058	2,421	3,697	11.5	2,249	42,031	473	476	507	508	5
Beer, ale distributors	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wine, distilled spirits wholesalers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	32	32,487	1,464	1,927	5.9	1,129	20,795	278	271	272	271	15
Drugs, chemicals, allied products wholesalers	50	31,386	3,060	4,657	14.8	2,241	42,775	518	521	509	538	17
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, explosives distributors	34	18,497	1,228	2,628	14.2	1,165	20,603	240	244	238	246	8
Paint, varnish wholesalers	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	56	17,321	1,944	2,322	13.4	1,200	24,212	320	355	393	407	34
Clothing, furnishings, footwear wholesalers	22	6,258	769	779	12.4	429	8,924	124	156	180	184	22
General-line dry goods wholesalers	3	2,912	353	422	14.5	265	4,689	62	62	67	67	...
Specialty-line dry goods wholesalers	31	8,151	822	1,121	13.8	506	10,599	134	137	146	156	12
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	29	10,676	1,576	2,199	20.6	1,076	16,935	272	291	281	289	6
Furniture (household, office) wholesalers	11	1,703	410	517	30.4	302	5,526	88	89	86	86	3
Home furnishings, floor coverings wholesalers	18	8,973	1,166	1,682	18.7	774	11,409	184	192	195	203	3
Paper, allied products wholesalers	40	12,540	1,436	2,430	19.4	1,310	24,915	342	341	354	349	22
Coarse paper and products wholesalers	25	9,283	1,094	1,934	20.8	1,053	19,931	278	280	287	282	13
Printing and fine paper distributors	6	2,795	283	363	12.6	203	3,600	43	42	46	44	2
Stationery, office supplies wholesalers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	10	47,798	9,231	1,066	2.2	412	8,719	92	86	94	90	5
Automotive wholesalers	79	16,083	1,887	3,724	23.2	1,971	35,645	531	536	543	561	47
Motor vehicle distributors	11	3,269	118	569	17.4	157	2,776	36	40	39	41	4
Automotive equipment, tire-tube wholesalers	68	12,814	1,769	3,155	24.6	1,814	32,869	495	496	504	520	43
Electrical, electronics, appliance distributors	49	31,690	3,836	4,443	14.0	2,448	44,570	581	588	580	627	15
Electrical apparatus, supplies distributors	24	13,290	1,813	1,695	12.8	1,026	19,648	272	274	267	292	10
Electrical appliance, radio, TV set wholesalers	17	15,510	1,663	2,104	13.6	1,139	20,149	229	232	233	256	1
Electronic parts, equipment distributors	8	2,890	360	644	22.3	283	4,773	80	82	80	79	4
Hardware, plumbing-heating goods wholesalers	41	13,759	2,467	2,485	18.1	1,423	23,682	301	313	325	320	11
Hardware wholesalers	6	1,551	352	305	19.7	166	2,932	46	46	48	47	1
Plumbing, heating equipment, supplies distributors	35	12,208	2,115	2,180	17.9	1,257	20,750	255	267	277	273	10
Lumber, construction materials distributors	47	21,957	2,336	3,583	16.3	1,884	38,403	450	470	468	478	16
Lumber, millwork wholesalers	12	7,286	962	863	11.8	436	9,208	93	99	99	103	3
Construction materials distributors	35	14,671	1,374	2,720	18.5	1,448	29,195	357	371	369	375	13
Machinery, equipment, supplies distributors	140	30,826	3,978	7,415	24.1	4,052	72,460	954	1,151	1,138	976	64
Air conditioning, comm. refrigeration equip., distrs	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment distributors	11	2,762	278	553	20.0	315	6,902	81	82	80	87	5
Construction machinery, equipment dealers	6	1,710	127	273	16.0	151	2,386	35	35	31	31	...
Farm-garden machinery, equipment wholesalers	6	1,192	191	389	32.6	227	3,426	49	50	46	44	...
Industrial machinery, equipment distributors	30	7,146	1,190	2,087	29.2	1,149	19,962	219	423	413	218	12
Industrial materials, supplies distributors	40	10,077	1,178	2,256	22.4	1,284	23,033	306	304	298	310	18
Professional equipment, supplies distributors	9	2,422	211	623	25.7	356	5,803	87	84	78	96	4
Service establishment supply houses	29	4,636	659	1,027	22.2	479	9,309	148	144	161	165	19
Transportation equipment distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	12	7,745	1,317	1,057	13.6	486	10,100	99	98	104	116	1
Iron, steel and products distributors	6	2,572	611	500	19.4	184	3,442	48	44	46	48	...
Nonferrous metals distributors	6	5,173	706	557	10.8	302	6,658	51	54	58	68	1
Scrap, waste materials dealers	73	22,757	1,666	3,862	17.0	1,993	34,020	553	549	541	575	44
Iron, steel scrap dealers	18	7,333	265	1,362	18.6	696	12,301	191	192	184	207	12
Waste materials dealers	55	15,424	1,401	2,500	16.2	1,297	21,719	362	357	357	368	32
Other merchant wholesalers	175	52,971	3,833	6,748	12.7	3,900	74,395	1,143	1,142	1,206	1,284	94
Amusement, sporting goods distributors	18	2,964	501	506	17.1	264	5,334	74	75	80	86	8
Book, magazine, newspaper wholesalers	21	6,065	320	822	13.6	558	9,925	254	255	250	260	15
Coal wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	76	15,957	2,009	2,906	18.2	1,730	34,619	485	446	511	577	37
Petroleum products distributors	14	4,356	34		13.7	303	4,942	90	110	115	99	9
Gift, art goods, greeting card wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	4	491	51	229	46.6	177	2,993	49	52	49	49	...
Miscellaneous products merchant wholesalers	35	22,208	878	1,560	7.0	798	14,776	167	180	178	182	21

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	93	250,922	8,895	22,350	8.9	9,602	184,774	2,082	1,992	2,133	2,208	...
Sales branches (with stocks)	64	107,616	8,895	13,143	12.2	7,220	145,446	1,646	1,545	1,706	1,809	...
Sales offices (without stocks)	29	143,306	...	9,207	6.4	2,382	39,328	436	447	427	399	...
Food and kindred products	10	47,030	829	3,642	7.7	1,986	34,692	478	482	469	437	...
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	4	885	8	92	10.4	65	1,310	11	11	11	11	...
Chemicals and allied products	14	110,770	1,584	7,503	6.8	1,917	39,015	316	315	315	313	...
Rubber products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Primary metal products	8	26,004	693	838	3.2	332	6,768	68	66	69	73	...
Fabricated metal products	...	...	...	...	...	...	...	...	...	...	...	...
Machinery (except electrical)	24	11,617	717	3,312	28.5	2,287	44,929	427	411	457	468	...
Electrical machinery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	12	42,595	4,317	5,556	13.0	2,063	42,144	561	487	584	693	...
Petroleum bulk plants, terminals and LP gas facilities	44	143,442	15,620	12,910	9.0	5,895	117,571	1,257	1,227	1,255	1,264	18
Gasoline, distillates, residuals	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	62	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Groceries, confectionery, meats	9	10,147	2	303	3.0	101	2,057	39	39	44	43	-
Farm products (edible)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	4	6,651	...	548	8.2	120	2,340	39	37	38	39	...
Furniture, home furnishings	...	...	...	...	...	...	...	...	...	...	...	...
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cotton	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain	...	...	...	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	...	...	...	...	...	...	...	...	...	...	...	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	...	...	...	...	...	...	...	...	...	...	...	...
Electrical-electronic apparatus, equip., appliances	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	3	1,165	...	95	8.2	35	615	7	8	7	7	2
Lumber, construction materials	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	14	4,293	34	411	9.6	144	2,708	32	33	31	33	12
Metals, metalwork (except scrap)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	21	20,647	39	886	4.3	356	6,591	64	61	57	63	9
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Rhode Island, total	1,256	49,206	926,110	12,554	582	1,053	478,259	203	446,901
Bristol County	20	(D)	(D)	(D)	(D)	19	(D)	1	(D)
Kent County	56	1,080	20,190	294	27	51	12,890	5	3,359
Warwick	29	(D)	(D)	(D)	(D)	26	(D)	3	(D)
Remainder of County	27	(D)	(D)	(D)	(D)	25	(D)	2	(D)
Newport County	36	987	20,033	292	28	26	7,991	10	14,255
Newport	24	614	12,338	200	21	18	7,175	6	3,154
Remainder of County	12	373	7,695	92	7	8	816	4	11,101
Providence County	1,117	46,193	866,808	11,660	504	935	446,960	182	426,005
Central Falls	15	(D)	(D)	(D)	(D)	14	(D)	1	(D)
Cranston	40	983	16,240	251	21	30	12,718	10	9,208
Pawtucket	111	3,819	74,720	1,015	53	94	34,219	17	23,272
Providence	784	34,424	643,468	8,689	328	654	340,063	130	250,862
Woonsocket	78	1,955	35,950	530	38	69	35,349	9	7,469
Remainder of County	89	(D)	(D)	(D)	(D)	74	(D)	15	(D)
Washington County	27	(D)	(D)	(D)	(D)	22	(D)	5	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 — STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
FALL RIVER STANDARD METROPOLITAN AREA--Consists of Fall River City; Somerset, Swansea, and Westport towns in Bristol County, Mass., and Tiverton town in Newport County, R. I.						
Wholesale trade, total	165	XXX	6,810	126,276	2,002	84
Type of Operation						
Merchant wholesalers	145	70,772	5,437	101,322	1,702	81
Manufacturers' sales branches, sales offices	11	15,448	569	7,694	97	...
Petroleum bulk plants, terminals and LP gas facilities	5	23,654	739	15,057	141	1
Merchandise agents, brokers	4	2,382	65	2,203	62	2
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	145	70,772	5,437	101,322	1,702	81
Grocery, confectionery, meat wholesalers	26	12,826	809	15,096	245	11
Farm products (edible) distributors	9	716	44	931	19	5
Beer, wine, distilled spirits wholesalers	6	7,571	733	13,592	158	...
Tobacco distributors	4	5,868	317	4,935	71	...
Drugs, chemicals, allied products wholesalers	3	1,435	83	1,876	34	3
Dry goods, apparel wholesalers	12	17,496	970	18,883	415	5
Furniture, home furnishings wholesalers	3	2,506	119	2,217	15	4
Paper, allied products wholesalers	5	973	147	2,689	46	4
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	4	1,107	144	2,890	49	4
Electrical, electronics, appliance distributors	7	1,019	106	1,811	32	4
Hardware, plumbing-heating goods wholesalers	6	2,239	290	5,173	70	1
Lumber, construction materials distributors	5	807	107	1,983	31	2
Machinery, equipment, supplies distributors	27	5,682	969	18,890	298	14
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	16	3,670	339	5,842	132	12
Other merchant wholesalers	4	1,500	156	2,860	69	7
Manufacturers' sales branches, sales offices	11	15,448	569	7,694	97	...
Petroleum bulk plants, terminals and LP gas facilities	5	23,654	739	15,057	141	1
Merchandise agents, brokers	4	2,382	65	2,203	62	2
Assemblers of farm products	...	...	...	...	...	...
PROVIDENCE STANDARD METROPOLITAN AREA--Consists of Central Falls, Cranston, Pawtucket, Providence, and Woonsocket Cities; Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County; North Kingston town in Washington County, Warwick City; East Greenwich, and West Warwick towns in Kent County, and all of Bristol County, R. I. Also Attleboro City; North Attleborough, and Seekonk towns in Bristol County; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County, and Blackstone and Millville towns in Worcester County, Mass.						
Wholesale trade, total	1,236	XXX	49,129	919,365	12,441	564
Type of Operation						
Merchant wholesalers	1,043	479,413	33,101	608,021	8,816	513
Manufacturers' sales branches, sales offices	91	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	39	136,137	5,651	112,934	1,202	20
Merchandise agents, brokers	59	50,123	894	16,010	220	30
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	1,043	479,413	33,101	608,021	8,816	513
Grocery, confectionery, meat wholesalers	128	72,187	3,901	70,240	1,060	82
General-line grocery wholesalers	13	25,216	1,120	19,201	267	3
PROVIDENCE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business--Con.						
Merchant wholesalers--Con.						
Confectionery wholesalers	6	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	21	4,009	304	5,493	96	19
Meat, meat products wholesalers	32	(D)	(D)	(D)	(D)	(D)
Specialty-line grocery wholesalers	56	16,567	1,530	28,523	438	39
Farm products (edible) distributors	48	18,603	861	15,923	276	35
Poultry, poultry products distributors	8	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	40	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	30	(D)	(D)	(D)	(D)	(D)
Beer, ale distributors	20	(D)	(D)	(D)	(D)	(D)
Wine, distilled spirits wholesalers	10	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	31	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	50	31,386	2,241	42,775	538	17
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	5	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, explosives distributors	34	18,497	1,165	20,603	246	8
Paint, varnish wholesalers	9	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	59	19,975	1,422	27,090	439	34
Clothing, furnishings, footwear wholesalers	22	6,258	429	8,924	184	22
General-line dry goods wholesalers	3	2,912	265	4,689	67	...
Specialty-line dry goods wholesalers	34	10,805	728	13,477	188	12
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	29	10,676	1,076	16,935	239	6
Furniture (household, office) wholesalers	11	1,703	302	5,526	86	3
Home furnishings, floor coverings wholesalers	18	8,973	774	11,409	203	3
Paper, allied products wholesalers	41	(D)	(D)	(D)	(D)	(D)
Coarse paper and products wholesalers	25	9,283	1,053	19,901	282	13
Printing and fine paper distributors	6	2,795	203	3,600	44	2
Stationery, office supplies wholesalers	8	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	12	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	82	16,456	2,052	37,032	588	47
Motor vehicle distributors	11	(D)	(D)	(D)	(D)	(D)
Automotive equipment, tire-tube wholesalers	71	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	49	(D)	(D)	(D)	(D)	(D)
Electrical apparatus, supplies distributors	23	(D)	(D)	(D)	(D)	(D)
Electrical appliance, radio, TV set wholesalers	17	15,510	1,139	20,149	256	1
Electronic parts, equipment distributors	9	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	40	(D)	(D)	(D)	(D)	(D)
Hardware wholesalers	6	1,551	166	2,932	47	1
Plumbing, heating equipment, supplies distributors	34	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	44	22,783	1,955	39,749	489	14
Lumber, millwork wholesalers	12	(D)	(D)	(D)	(D)	(D)
Construction materials distributors	32	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	140	(D)	(D)	(D)	(D)	(D)
Air conditioning, comm refrigeration equip., distrs	7	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment distributors	11	2,762	315	6,902	87	5
Construction machinery, equipment dealers	6	1,710	151	2,386	31	...
Farm-garden machinery, equipment wholesalers	5	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment distributors	29	(D)	(D)	(D)	(D)	(D)
Industrial materials, supplies distributors	42	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PROVIDENCE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Professional equipment, supplies distributors	10	(D)	(D)	(D)	(D)	(D)
Service establishment supply houses	29	4,636	479	9,309	165	19
Transportation equipment distributors	1	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	11	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	6	2,572	184	3,442	43	...
Nonferrous metals distributors	5	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	76	24,747	2,241	37,884	636	49
Iron, steel scrap dealers	20	(D)	(D)	(D)	(D)	(D)
Waste materials dealers	56	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	173	(D)	(D)	(D)	(D)	(D)
Amusement, sporting goods distributors	18	2,964	264	5,334	86	8
Book, magazine, newspaper wholesalers	17	5,301	504	8,749	215	15
Coal wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	4	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	80	16,153	1,760	35,321	589	38
Petroleum products distributors	12	(D)	(D)	(D)	(D)	(D)
Gift, art goods, greeting card wholesalers	3	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	3	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	35	22,208	798	14,776	182	21
Manufacturers' sales branches, sales offices	91	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	62	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	29	143,306	2,382	39,328	349	...
Food and kindred products	18	(D)	(D)	(D)	(D)	(D)
Textile mill products	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...
Furniture and fixtures	1	(D)	(D)	(D)	(D)	(D)
Paper and allied products	4	885	65	1,310	11	...
Chemicals and allied products	14	110,770	1,917	39,015	313	...
Rubber products	1	(D)	(D)	(D)	(D)	(D)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	2	(D)	(D)	(D)	(D)	(D)
Primary metal products	8	26,004	332	6,768	73	...
Fabricated metal products	...	...	...	...	...	...
Machinery (except electrical)	24	11,617	2,287	44,925	468	...
Electrical machinery	2	(D)	(D)	(D)	(D)	(D)
Transportation equipment	3	(D)	(D)	(D)	(D)	(D)
Instruments and related products	2	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	11	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	39	136,137	5,651	112,934	1,202	20
Gasoline, distillates, residuals	37	(D)	(D)	(D)	(D)	(D)
Bulk plants	22	(D)	(D)	(D)	(D)	(D)
Distributing terminals	15	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	2	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	59	50,123	894	16,010	220	30
Groceries, confectionery, meats	9	10,147	101	2,057	43	4
Farm products (edible)	3	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	...	...	...	...	...	...
Apparel (including footwear)	...	...	...	...	...	...
Dry goods, piece goods	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	...	...	...	...	...	...
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	2	(D)	(D)	(D)	(D)	(D)
Cotton	1	(D)	(D)	(D)	(D)	(D)
Grain	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	...	...	...	...	...	...
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	...	...	...	...	...	...
Electrical-electronic apparatus, equip., appliances	1	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	2	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	15	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	2	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	19	(D)	(D)	(D)	(D)	
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	1	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 104. WHOLESALE TRADE: 1954 —COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PROVIDENCE COUNTY						
Wholesale trade, total	1,117	XXX	45,194	866,808	11,660	504
Type of Operation						
Merchant wholesalers	935	446,960	30,393	558,663	8,082	459
Manufacturers' sales branches, sales offices	90	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	35	135,350	5,605	112,079	1,186	15
Merchandise agents, brokers	53	46,799	769	14,609	200	29
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	935	446,960	30,393	558,663	8,082	459
Grocery, confectionery, meat wholesalers	109	66,724	3,381	60,393	893	69
Farm products (edible) distributors	45	19,193	862	16,174	279	32
Beer, wine, distilled spirits wholesalers	26	30,884	2,185	40,527	489	4
Tobacco distributors	27	26,710	916	16,405	225	12
Drugs, chemicals, allied products wholesalers	49	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	53	16,466	1,171	23,529	400	34
Furniture, home furnishings wholesalers	29	10,676	1,076	16,935	289	6
Paper, allied products wholesalers	30	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	10	(D)	(D)	(D)	(D)	(D)
PROVIDENCE COUNTY--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Automotive wholesalers	69	15,351	1,915	34,308	536	36
Electrical, electronics, appliance distributors	48	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	35	12,691	1,276	20,831	282	9
Lumber, construction materials distributors	35	18,200	1,541	31,098	393	12
Machinery, equipment, supplies distributors	129	27,151	3,780	68,330	927	61
Metals, metalwork (except scrap) distributors	10	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	64	22,231	1,931	32,646	541	40
Other merchant wholesalers	159	50,507	3,571	68,944	1,141	87
Manufacturers' sales branches, sales offices	90	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	35	135,350	5,605	112,079	1,186	15
Merchandise agents, brokers	53	46,799	769	14,609	200	29
Assemblers of farm products	a	(L)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	994	xxx	54,363	xxx	xxx	34,914	651,841	11,027	501
Merchant wholesalers	816	346,120	31,838	44,920	13.0	25,070	458,226	8,226	459
Manufacturers' sales branches, sales offices	103	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STANDARD METROPOLITAN AREAS									
FALL RIVER									
Total	139	xxx	6,539	xxx	xxx	4,399	81,871	1,523	50
Merchant wholesalers	115	53,669	4,936	7,007	13.1	3,419	63,028	1,226	46
Manufacturers' sales branches, sales offices	11	10,296	269	735	7.1	398	7,533	137	...
Petroleum bulk plants, terminals and LP gas facilities	8	18,840	1,332	1,289	6.9	569	11,064	153	2
Merchandise agents, brokers	5	549	2	29	5.3	13	(Z)	7	2
Assemblers of farm products	...	...	...	...	...	...	...	...	...
PROVIDENCE									
Total	964	xxx	48,228	xxx	xxx	34,018	634,137	10,720	487
Merchant wholesalers	797	338,265	30,855	43,760	12.9	24,461	445,899	8,010	447
Manufacturers' sales branches, sales offices	100	194,665	6,504	12,415	6.4	5,836	118,774	1,688	...
Petroleum bulk plants, terminals and LP gas facilities	31	94,493	10,677	5,935	6.3	2,895	55,158	807	13
Merchandise agents, brokers	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
PROVIDENCE COUNTY									
Total	910	xxx	47,402	xxx	xxx	32,976	613,784	10,306	447
Merchant wholesalers	745	325,379	30,075	41,617	12.8	23,437	425,684	7,600	410
Other operating types	165	357,745	17,327	20,517	5.7	9,539	188,100	2,706	37

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

SOUTH CAROLINA

SOUTH CAROLINA (46 COUNTIES)

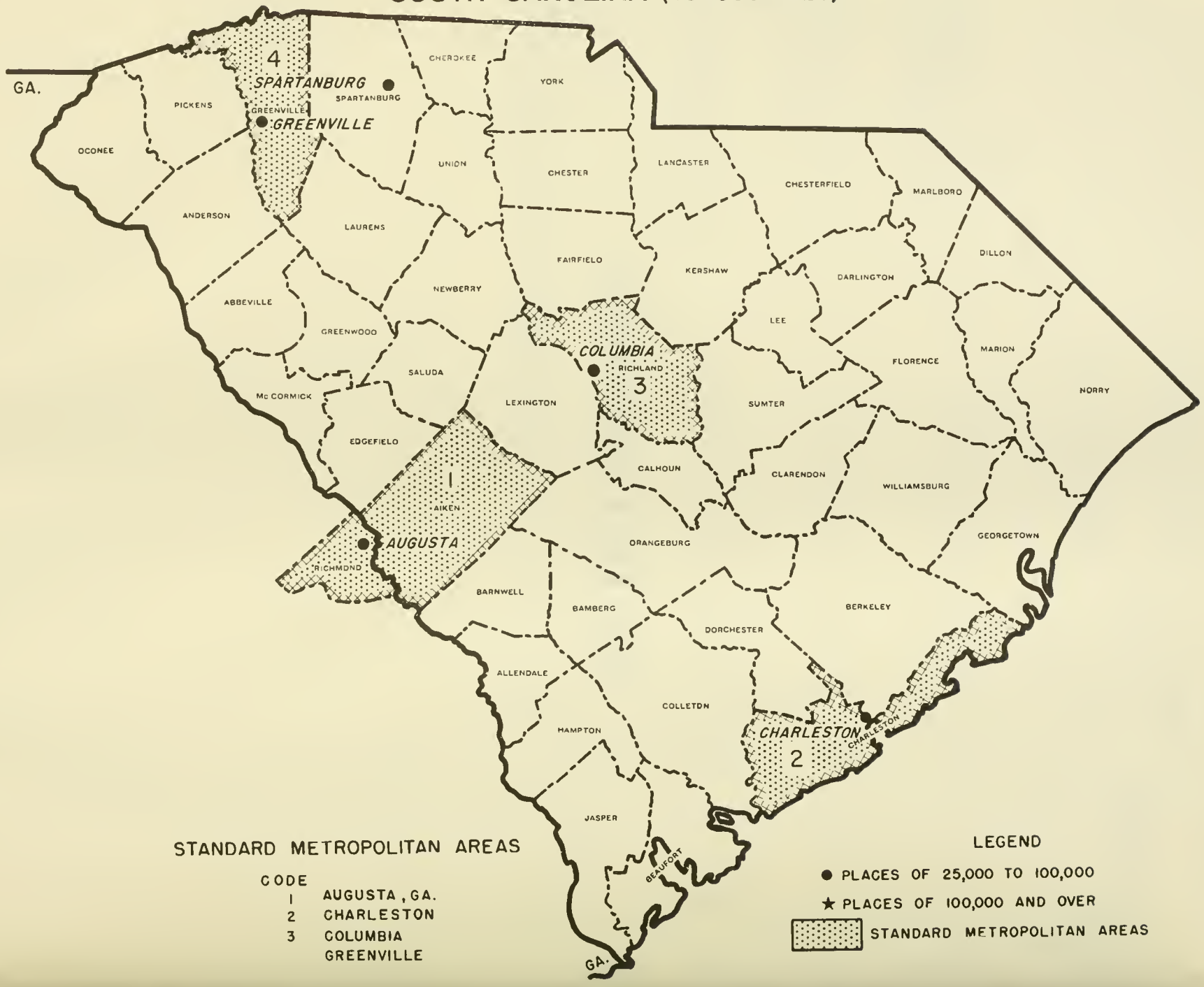

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	2,016	XXX	84,018	XXX	XXX	56,394	1,088,549	15,803	15,973	17,314	18,490	1,220
Type of Operation												
Merchant wholesalers	1,256	634,373	56,797	74,592	11.8	37,966	723,554	10,851	10,970	11,430	11,860	754
Manufacturers' sales branches, sales offices	146	139,726	4,474	16,372	11.7	7,746	156,041	1,966	2,039	1,998	2,085	...
Petroleum bulk plants, terminals and LP gas facilities	379	230,707	20,042	24,568	10.6	7,052	134,595	1,928	1,870	1,964	2,823	259
Merchandise agents, brokers	174	293,217	862	6,548	2.2	2,790	53,632	692	647	1,453	1,216	155
Assemblers of farm products	61	43,217	1,843	2,539	5.9	840	20,727	366	447	469	506	52
Type by Kind of Business												
Merchant wholesalers	1,256	634,373	56,797	74,592	11.8	37,966	723,554	10,851	10,970	11,430	11,860	754
Grocery, confectionery, meat wholesalers	236	151,005	9,369	14,094	9.3	7,882	145,105	2,518	2,533	2,653	2,693	163
General-line grocery wholesalers	73	104,014	6,947	8,091	7.8	4,685	83,937	1,455	1,446	1,487	1,478	28
Confectionery wholesalers	31	7,805	556	1,114	14.3	635	11,792	177	177	181	190	23
Fish, sea food distributors	20	4,463	104	1,024	22.9	479	9,948	143	151	176	202	17
Meat, meat products wholesalers	38	11,068	256	1,212	11.0	638	12,857	229	232	257	261	38
Specialty-line grocery wholesalers	74	23,655	1,506	2,653	11.2	1,445	26,571	514	527	552	562	57
Farm products (edible) distributors	55	28,931	560	3,365	11.6	1,608	28,448	528	563	457	539	53
Poultry, poultry products distributors	8	1,645	15	116	7.1	47	956	13	15	16	25	6
Fresh fruit, vegetable wholesalers	47	27,286	545	3,249	11.9	1,561	27,492	515	548	441	514	47
Beer, wine, distilled spirits wholesalers	46	48,167	3,932	5,962	12.4	2,159	37,895	557	536	546	650	16
Beer, ale distributors	39	18,830	1,428	3,708	19.7	1,466	25,211	377	361	371	473	14
Wine, distilled spirits wholesalers	7	29,337	2,504	2,254	7.7	693	12,684	180	175	175	177	2
Tobacco distributors	30	18,053	1,027	1,310	7.3	578	10,524	204	205	206	215	33
Drugs, chemicals, allied products wholesalers	31	20,593	2,824	3,627	17.6	1,664	30,393	407	423	413	420	15
General-line drug wholesalers	6	15,672	2,287	2,399	15.2	1,139	22,299	301	311	295	298	...
Specialty-line drug, toiletries wholesalers	13	1,907	137	465	24.4	145	3,069	41	42	44	41	11
Industrial chemicals, explosives distributors	5	1,944	308	510	26.2	240	2,242	34	37	41	43	...
Paint, varnish wholesalers	7	1,070	92	263	24.6	140	2,783	31	33	33	36	4
Dry goods, apparel wholesalers	27	13,316	1,667	1,192	9.0	511	8,889	148	146	156	154	23
Clothing, furnishings, footwear wholesalers	17	9,572	1,209	926	9.7	390	6,504	99	98	105	107	18
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	10	3,744	458	266	7.1	121	2,385	49	48	51	47	5
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture (household, office) wholesalers	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	10	2,384	380	438	18.4	220	4,042	64	64	63	65	6
Paper, allied products wholesalers	19	10,375	1,261	1,852	17.9	1,098	21,174	267	265	261	268	6
Coarse paper and products wholesalers	11	7,277	807	1,136	15.6	689	13,470	181	179	176	172	5
Printing and fine paper distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	67	96,411	8,323	3,079	3.2	1,158	26,414	264	262	643	605	59
Automotive wholesalers	178	29,983	3,981	7,704	25.7	4,239	79,919	1,268	1,287	1,308	1,340	87
Motor vehicle distributors	22	8,486	374	1,403	16.5	626	11,649	185	182	183	189	15
Automotive equipment, tire-tube wholesalers	156	21,497	3,607	6,301	29.3	3,613	68,270	1,083	1,105	1,125	1,151	72
Electrical, electronics, appliance distributors	60	39,731	3,797	4,728	11.9	2,441	48,174	615	618	608	622	12
Electrical apparatus, supplies distributors	25	21,837	1,916	2,301	10.5	1,244	23,342	314	314	301	305	5
Electrical appliance, radio, TV set wholesalers	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment distributors	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	48	35,619	6,351	5,128	14.4	2,944	53,983	716	745	734	747	9
Hardware wholesalers	21	17,498	4,106	2,671	15.3	1,661	28,615	398	408	408	411	2
Plumbing, heating equipment, supplies distributors	27	18,121	2,245	2,457	13.6	1,283	25,368	318	337	326	336	7
Lumber, construction materials distributors	90	33,489	1,952	4,647	13.9	2,326	46,958	689	706	759	799	41
Lumber, millwork wholesalers	48	25,386	1,424	2,700	10.6	1,374	26,776	386	370	395	424	21
Construction materials distributors	42	8,103	528	1,947	24.0	952	20,182	303	336	364	375	20
Machinery, equipment, supplies distributors	166	52,011	7,896	11,115	21.4	6,012	118,321	1,476	1,490	1,494	1,515	79
Air conditioning, comm. refrigeration equip., distrs	15	3,222	715	989	30.7	364	5,697	109	109	102	86	5
Commercial machines, equipment distributors	26	4,045	406	1,207	29.8	706	15,016	208	202	202	208	13
Construction machinery, equipment dealers	12	11,834	2,123	2,124	17.9	1,257	25,184	253	251	261	274	5
Farm-garden machinery, equipment wholesalers	5	1,507	109	365	24.2	176	3,401	43	43	43	44	1
Industrial machinery, equipment distributors	26	4,313	383	1,120	26.0	597	12,259	133	145	145	158	12
Industrial materials, supplies distributors	25	18,053	3,032	2,988	16.6	1,813	37,667	437	433	433	430	12
Professional equipment, supplies distributors	16	3,595	438	905	25.2	428	7,178	110	112	114	117	7
Service establishment supply houses	38	5,018	576	1,359	27.1	638	11,220	172	182	182	185	22
Transportation equipment distributors	3	424	114	58	13.7	33	699	11	13	12	13	2
Metals, metalwork (except scrap) distributors	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers	55	10,751	819	1,872	17.4	937	20,007	399	400	417	464	51
Iron, steel scrap dealers	28	3,521	187	694	19.7	328	6,972	123	121	132	155	28
Waste materials dealers	27	7,230	632	1,178	16.3	609	13,035	276	279	285	309	23
Other merchant wholesalers	118	39,880	2,225	3,769	9.5	1,786	35,397	621	619	605	631	82
Amusement, sporting goods distributors	10	2,805	343	451	16.1	182	4,646	60	62	67	72	8
Book, magazine, newspaper wholesalers	11	2,038	117	358	17.6	224	4,010	91	96	90	85	8
Coal wholesalers	4	5,854	561	252	4.3	126	2,522	28	29	30	30	7
Farm supplies wholesalers	27	11,219	744	881	7.9	463	9,121	177	163	165	180	5
Jewelry wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	37	9,612	102	785	8.2	338	6,285	114	119	88	101	26
Gift, art goods, greeting card wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	4	901	52	256	28.4	121	2,035	29	29	29	34	1
Miscellaneous products merchant wholesalers	22	5,280	204	610	11.6	248	5,076	100	98	112	104	22

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	146	139,726	4,474	16,372	11.7	7,746	156,041	1,966	2,039	1,998	2,085	...
Sales branches (with stocks)	118	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food and kindred products	61	61,434	1,743	8,105	13.2	3,343	66,263	1,044	1,072	1,039	1,095	...
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	*	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	...	...	...	...	...	...	...	...	...	...	...	...
Chemicals and allied products	13	20,721	236	1,227	5.9	426	7,499	95	95	89	91	...
Rubber products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Primary metal products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	36	21,698	998	3,620	16.7	2,239	48,112	443	450	448	454	...
Electrical machinery	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	10	1,950	164	588	30.2	361	7,486	101	101	105	103	...
Other manufacturers' products*	8	14,586	228	604	4.1	271	5,755	60	84	88	91	...
Petroleum bulk plants, terminals and LP gas facilities	376	230,707	20,042	24,568	10.6	7,052	134,595	1,928	1,870	1,964	2,623	259
Gasoline, distillates, residuals	366	228,855	19,930	23,851	10.4	6,703	127,860	1,828	1,770	1,863	2,726	254
Bulk plants	347	165,054	11,280	20,416	12.4	5,369	103,048	1,500	1,447	1,526	1,633	253
Distributing terminals	19	63,801	8,650	3,435	5.4	1,334	24,812	328	323	337	1,093	1
Wholesale LP gas facilities	13	1,852	112	717	38.7	349	6,735	100	100	101	97	5
Merchandise agents, brokers	174	293,217	862	6,548	2.2	2,790	53,632	692	647	1,453	1,216	155
Groceries, confectionery, meats	39	80,247	129	1,511	1.9	656	13,098	168	165	168	175	33
Farm products (edible)	10	8,001	4	305	3.8	121	1,646	21	23	25	25	3
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	*	1,463	5	98	6.7	46	(Z)	6	6	6	7	3
Paper, allied products	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	68	158,244	536	2,626	1.7	1,167	21,634	271	249	1,074	796	73
Cotton	14	84,134	145	595	0.7	205	3,831	48	47	45	46	12
Grain	...	...	...	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	22	19,033	65	458	2.4	178	3,341	198	189	170	222	18
Tobacco (leaf)	32	55,077	326	1,573	2.9	784	14,462	25	13	859	528	43
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	*	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	15	5,864	64	317	5.4	134	2,800	43	45	42	50	16
Machinery, equipment, supplies	13	6,003	86	556	9.3	331	7,362	82	64	48	69	11
Metals, metalwork (except scrap)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	61	43,217	1,843	2,539	5.9	840	20,727	366	447	469	506	52
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetables	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
South Carolina, total	2,016	56,394	1,088,549	18,490	1,220	1,256	634,373	760	706,867
Abbeville County	9	84	1,544	31	5	4	907	5	1,129
Abbeville	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	...	...	4	(D)
Aiken County	30	383	8,162	131	27	16	2,569	14	5,496
Aiken	16	269	5,980	80	15	7	1,340	9	4,425
North Augusta	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	8	(D)	4	(D)
Allendale County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Anderson County	81	1,866	35,520	709	40	57	18,255	24	14,458
Anderson	54	1,330	25,342	540	28	43	14,239	11	6,535
Remainder of County	27	536	10,178	169	12	14	4,016	13	7,923
Bamberg County	12	114	2,131	65	11	5	657	7	1,745
Barnwell County	8	120	2,377	52	5	4	1,461	4	3,838
Beaufort County	20	199	3,547	71	8	13	1,747	7	1,951
Beaufort	12	137	2,339	38	4	8	1,361	4	1,473
Remainder of County	8	62	1,208	33	4	5	386	3	478
Berkeley County	7	25	500	13	6	3	709	4	1,748
Calhoun County	13	230	4,006	104	10	5	2,243	8	5,141
Charleston County	229	8,482	159,295	3,239	116	164	77,109	65	69,756
Charleston	166	6,236	114,013	1,811	89	126	67,268	40	28,745
Remainder of County	63	2,246	45,282	1,428	27	38	9,841	25	41,011
Cherokee County	17	429	7,491	122	13	10	3,307	7	2,347
Gaffney	14	(D)	(D)	(D)	(D)	8	(D)	6	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Chester County	19	671	11,289	186	11	13	9,636	6	1,612
Chester	17	(D)	(D)	(D)	(D)	11	(D)	6	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Chesterfield County	23	207	3,427	74	25	11	5,688	12	6,469
Clarendon County	11	52	1,197	26	6	5	317	6	1,779
Colleton County	22	330	6,949	160	15	11	2,779	11	5,833
Darlington County	33	673	12,588	264	20	21	10,729	12	9,034
Darlington	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Hartsville	11	202	3,633	67	5	7	2,230	4	1,427
Remainder of County	11	(D)	(D)	(D)	(D)	5	(D)	6	(D)
Dillon County	21	456	12,820	267	18	8	4,639	13	5,582
Dillon	13	188	8,237	179	16	5	1,979	8	3,248
Remainder of County	8	268	4,583	88	2	3	2,660	5	2,334
Dorchester County	12	141	2,833	63	6	5	2,025	7	1,989
Edgefield County	8	97	1,718	34	8	3	3,043	5	2,278
Fairfield County	12	158	3,047	66	9	8	1,607	4	1,464
Florence County	106	2,536	50,734	1,137	69	61	21,778	45	40,302
Florence	62	1,747	32,217	576	36	44	13,315	18	19,061
Lake City	19	(D)	(D)	(D)	(D)	7	(D)	12	(D)
Remainder of County	25	(D)	(D)	(D)	(D)	10	(D)	15	(D)
Georgetown County	19	241	4,497	86	12	10	1,678	9	3,442
Georgetown	15	(D)	(D)	(D)	(D)	8	(D)	7	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Greenville County	282	9,070	179,678	2,563	129	185	94,063	97	138,659
Greenville	223	7,748	154,175	2,067	94	140	80,123	83	123,159
Greer (part)[1]	5	(D)	(D)	(D)	(D)	5	(D)	...	...
Remainder of County	54	(D)	(D)	(D)	(D)	40	(D)	14	(D)
Greenwood County	47	983	17,849	315	25	30	14,172	17	26,289
Greenwood	33	738	13,660	209	14	22	12,296	11	24,089
Remainder of County	14	245	4,189	106	11	8	1,876	6	2,200
Hampton County	13	169	3,332	74	14	6	1,407	7	5,171
Horry County	50	876	16,637	356	30	26	9,641	24	14,896
Conway	21	549	10,331	162	11	15	7,661	6	3,901
Remainder of County	29	327	6,306	194	19	11	1,980	18	10,995
Jasper County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Kershaw County	20	520	9,616	156	10	10	3,068	10	3,989
Camden	18	(D)	(D)	(D)	(D)	9	(D)	9	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Lancaster County	18	478	9,070	153	13	9	3,417	9	4,971
Lancaster	12	(D)	(D)	(D)	(D)	7	(D)	5	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Greer is in Greenville and Spartanburg Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Laurens County	26	478	9,034	152	23	17	10,072	9	3,523
Clinton	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Laurens	17	330	6,116	91	9	11	8,302	6	1,421
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Lee County	10	98	2,416	40	6	4	865	6	3,259
Lexington County	33	1,039	22,670	315	25	17	6,374	16	19,436
McCormick County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Marion County	42	909	17,004	366	35	17	9,792	25	29,585
Marion	12	(D)	(D)	(D)	(D)	6	(D)	6	(D)
Remainder of County	30	(D)	(D)	(D)	(D)	11	(D)	19	(D)
Marlboro County	17	211	3,724	97	13	7	3,349	10	5,759
Bennettsville	10	142	2,431	47	6	4	1,185	6	2,902
Remainder of County	7	69	1,293	50	7	3	2,164	4	2,857
Newberry County	15	269	4,741	84	13	6	3,062	9	2,999
Newberry	9	(D)	(D)	(D)	(D)	5	(D)	4	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Oconee County	24	336	6,723	145	21	18	5,052	6	2,261
Orangeburg County	65	1,381	25,653	457	51	37	18,619	28	18,697
Orangeburg	25	813	15,158	252	16	20	9,076	5	6,651
Remainder of County	40	568	10,495	205	35	17	9,543	23	12,046
Pickens County	18	263	4,793	85	11	11	4,932	7	2,118
Easley	9	133	2,556	42	6	6	2,357	3	923
Remainder of County	9	130	2,237	43	5	5	2,575	4	1,195
Richland County	306	13,946	270,624	3,717	172	217	168,548	89	101,051
Columbia	263	12,371	241,633	3,233	132	187	146,194	76	91,708
Eau Claire	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Remainder of County	42	(D)	(D)	(D)	(D)	30	(D)	12	(D)
Saluda County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Spartanburg County	136	5,001	92,903	1,452	72	91	64,461	45	98,590
Greer (part)[1]	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Spartanburg	86	3,008	53,832	837	38	65	52,478	21	56,991
Remainder of County	49	(D)	(D)	(D)	(D)	26	(D)	23	(D)
Sumter County	55	1,163	22,462	456	25	36	12,084	19	11,019
Sumter	42	931	18,218	392	19	28	8,849	14	8,496
Remainder of County	13	232	4,244	64	6	8	3,235	5	2,523
Union County	18	233	4,451	97	10	13	6,091	5	1,619
Union	18	233	4,451	97	10	13	6,091	5	1,619
Remainder of County	...	...	...	...	...	...	...	...	...
Williamsburg County	31	265	4,827	111	26	14	2,194	17	8,871
York County	56	839	16,500	274	35	37	12,309	19	13,226
Rock Hill	33	573	11,149	167	21	27	11,053	6	3,316
Remainder of County	23	266	5,351	107	14	10	1,256	13	9,910

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Greer is in Greenville and Spartanburg Counties.

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Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
AUGUSTA STANDARD METROPOLITAN AREA—Consists of Richmond County, Ga., Aiken County, S. C.						
Wholesale trade, total	215	XXX	6,615	123,722	1,897	164
Type of Operation						
Merchant wholesalers	157	67,432	5,022	92,200	1,462	123
Manufacturers' sales branches, sales offices	18	15,627	930	16,817	231	...
Petroleum bulk plants, terminals and LP gas facilities	22	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	17	18,442	230	5,349	89	19
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	157	67,432	5,022	92,200	1,462	123
Grocery, confectionery, meat wholesalers	25	12,542	725	13,946	271	21
Farm products (edible) distributors	6	1,555	70	1,167	25	11
Beer, wine, distilled spirits wholesalers	11	8,765	414	7,042	102	9
Tobacco distributors	3	5,833	270	4,671	77	2
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	7	2,156	217	4,366	61	7
Furniture, home furnishings wholesalers	3	232	26	(Z)	12	2
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	4	2,002	27	518	7	2
Automotive wholesalers	14	2,467	412	7,873	121	10
Electrical, electronics, appliance distributors	8	5,279	426	8,021	106	...
Hardware, plumbing-heating goods wholesalers	10	4,121	351	5,794	105	5
Lumber, construction materials distributors	10	6,817	386	5,817	85	6
Machinery, equipment, supplies distributors	28	7,133	925	17,883	244	20
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	7	644	106	2,339	61	13
Other merchant wholesalers	17	4,368	367	6,697	116	13
Manufacturers' sales branches, sales offices	18	15,627	930	16,817	231	...
Petroleum bulk plants, terminals and LP gas facilities	22	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	17	18,442	230	5,349	89	19
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
CHARLESTON STANDARD METROPOLITAN AREA—Coextensive with Charleston County, S. C.						
Wholesale trade, total	229	XXX	8,482	159,295	3,239	116
Type of Operation						
Merchant wholesalers	164	77,109	5,594	106,635	1,736	97
Manufacturers' sales branches, sales offices	21	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	20	36,586	1,512	26,431	1,117	2
Merchandise agents, brokers	23	18,637	336	5,805	79	16
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	164	77,109	5,594	106,635	1,736	97
Grocery, confectionery, meat wholesalers	30	22,325	1,259	22,973	436	21
Farm products (edible) distributors	12	4,543	273	4,890	103	10
Beer, wine, distilled spirits wholesalers	7	5,419	351	6,638	91	1
Tobacco distributors	5	4,318	126	2,244	55	4
Drugs, chemicals, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	8	2,491	117	1,911	42	11
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	4	3,516	109	2,305	28	3
Automotive wholesalers	12	2,668	418	7,817	111	6
Electrical, electronics, appliance distributors	12	8,347	524	10,452	120	4
Hardware, plumbing-heating goods wholesalers	6	4,292	398	7,729	120	2
Lumber, construction materials distributors	8	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	25	6,342	857	16,221	239	8
CHARLESTON STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	6	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	18	4,167	249	4,942	80	11
Manufacturers' sales branches, sales offices	21	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	20	36,586	1,512	26,431	1,117	2
Merchandise agents, brokers	23	18,637	336	5,805	79	16
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
COLUMBIA STANDARD METROPOLITAN AREA—Coextensive with Richland County, S. C.						
Wholesale trade, total	306	XXX	13,946	270,624	3,717	172
Type of Operation						
Merchant wholesalers	217	168,548	10,244	196,163	2,811	147
Manufacturers' sales branches, sales offices	44	54,755	2,684	54,440	617	...
Petroleum bulk plants, terminals and LP gas facilities	16	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	27	27,848	503	9,989	149	15
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	217	168,548	10,244	196,163	2,811	147
Grocery, confectionery, meat wholesalers	28	24,536	1,142	21,229	393	26
Farm products (edible) distributors	15	11,448	527	8,849	152	28
Beer, wine, distilled spirits wholesalers	11	30,854	955	16,022	224	3
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	5	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	5	2,140	145	2,886	40	7
Furniture, home furnishings wholesalers	5	1,270	133	2,526	36	5
Paper, allied products wholesalers	8	5,379	608	12,340	144	1
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	21	8,716	1,179	21,885	325	8
Electrical, electronics, appliance distributors	20	19,685	1,031	21,430	267	6
Hardware, plumbing-heating goods wholesalers	8	10,721	643	11,897	133	3
Lumber, construction materials distributors	7	4,311	413	8,195	121	2
Machinery, equipment, supplies distributors	49	18,999	2,290	45,574	565	23
Metals, metalwork (except scrap) distributors	3	438	35	669	12	1
Scrap, waste materials dealers	6	1,122	204	3,794	76	3
Other merchant wholesalers	20	12,199	456	9,028	151	13
Manufacturers' sales branches, sales offices	44	54,755	2,684	54,440	617	...
Petroleum bulk plants, terminals and LP gas facilities	16	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	27	27,848	503	9,989	149	15
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
GREENVILLE STANDARD METROPOLITAN AREA—Coextensive with Greenville County, S. C.						
Wholesale trade, total	282	XXX	9,070	179,678	2,563	129
Type of Operation						
Merchant wholesalers	185	94,063	5,710	110,143	1,717	81
Manufacturers' sales branches, sales offices	44	41,940	2,432	51,002	579	...
Petroleum bulk plants, termionals and LP gas facilities	17	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	35	79,587	385	7,587	112	38
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	185	94,063	5,710	110,143	1,717	81
Grocery, confectionery, meat wholesalers	25	18,182	942	17,931	335	13
Farm products (edible) distributors	5	1,987	120	2,289	49	2
Beer, wine, distilled spirits wholesalers	4	1,773	117	2,051	34	...
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	2,252	180	3,451	36	1
Dry goods, apparel wholesalers	4	2,534	77	1,327	24	1
Furniture, home furnishings wholesalers	4	1,029	77	1,407	24	2
Paper, allied products wholesalers	5	2,978	233	5,131	62	3
GREENVILLE STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Farm products (raw materials) merchants	9	21,312	112	1,770	27	4
Automotive wholesalers	21	3,708	652	12,943	207	12
Electrical, electronics, appliance distributors	11	7,544	493	8,579	110	1
Hardware, plumbing-heating goods wholesalers	10	5,144	479	8,368	118	1
Lumber, construction materials distributors	18	4,766	421	9,068	128	6
Machinery, equipment, supplies distributors	36	12,300	1,305	25,338	310	16
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	15	1,572	247	5,910	160	9
Other merchant wholesalers	11	3,581	113	2,110	46	5
Manufacturers' sales branches, sales offices	44	41,940	2,432	51,002	579	...
Petroleum bulk plants, termionals and LP gas facilities	17	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	35	79,587	385	7,587	112	38
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHARLESTON COUNTY (See Charleston Standard Metropolitan Area, Table 103.)						
FLORENCE COUNTY						
Wholesale trade, total	106	XXX	2,536	50,734	1,137	69
Type of Operation						
Merchant wholesalers	61	21,770	1,631	33,335	726	38
Manufacturers' sales branches, sales offices	5	3,928	159	3,173	49	...
Petroleum bulk plants, terminals and LP gas facilities	18	10,382	367	7,196	101	11
Merchandise agents, brokers	14	21,585	239	3,637	178	17
Assemblers of farm products	8	4,407	140	3,393	83	3
GREENVILLE COUNTY (See Greenville Standard Metropolitan Area, Table 103.)						
RICHLAND COUNTY (See Columbia Standard Metropolitan Area, Table 103.)						
SPARTANBURG COUNTY						
Wholesale trade, total	136	XXX	5,001	92,903	1,452	72
Type of Operation						
Merchant wholesalers	91	64,461	3,433	62,206	1,033	48
Manufacturers' sales branches, sales offices	9	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	23	36,986	600	11,672	153	13
Merchandise agents, brokers	11	44,467	221	5,188	61	9
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	1,517	xxx	54,701	xxx	xxx	36,297	695,440	13,402	947
Merchant wholesalers	837	456,826	37,769	47,768	10.5	25,246	471,103	9,324	504
Manufacturers' sales branches, sales offices	113	111,950	3,653	8,839	7.9	4,783	107,516	1,466	...
Petroleum bulk plants, terminals and LP gas facilities	335	125,917	9,389	11,225	8.9	3,918	77,125	1,519	214
Merchandise agents, brokers	142	219,764	422	4,126	1.9	1,560	20,164	528	146
Assemblers of farm products	90	70,572	3,468	2,468	3.5	790	19,532	565	83
STANDARD METROPOLITAN AREAS									
AUGUSTA									
Total	177	xxx	10,562	xxx	xxx	4,530	87,159	1,647	140
Merchant wholesalers	127	57,380	6,288	6,766	11.8	3,610	69,401	1,305	112
Manufacturers' sales branches, sales offices	13	14,377	484	1,000	7.0	503	9,459	166	...
Petroleum bulk plants, terminals and LP gas facilities	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	17	13,527	4	313	2.3	145	2,676	66	12
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHARLESTON									
Total	171	xxx	9,891	xxx	xxx	5,737	109,665	2,234	111
Merchant wholesalers	128	63,079	5,816	8,203	13.0	4,704	88,175	1,799	88
Manufacturers' sales branches, sales offices	12	12,358	444	852	6.9	471	10,446	175	...
Petroleum bulk plants, terminals and LP gas facilities	15	19,415	3,617	2,280	11.7	415	8,266	148	8
Merchandise agents, brokers	14	6,340	6	231	3.6	116	1,980	61	13
Assemblers of farm products	2	97	8	57	58.8	31	798	51	2
COLUMBIA									
Total	251	xxx	12,162	xxx	xxx	8,840	186,641	3,128	133
Merchant wholesalers	186	130,188	10,244	14,611	11.2	6,531	125,293	2,369	115
Manufacturers' sales branches, sales offices	36	31,772	1,174	3,267	10.3	1,713	49,719	510	...
Petroleum bulk plants, terminals and LP gas facilities	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	13	18,518	5	449	2.4	237	4,305	127	11
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GREENVILLE									
Total	208	xxx	6,920	xxx	xxx	5,870	107,270	1,843	84
Merchant wholesalers	120	61,413	5,446	6,144	10.0	3,598	64,272	1,177	51
Manufacturers' sales branches, sales offices	39	42,461	1,229	2,680	6.3	1,609	28,855	431	...
Petroleum bulk plants, terminals and LP gas facilities	17	7,498	186	417	5.6	287	6,235	112	10
Merchandise agents, brokers	30	51,376	41	897	1.7	275	5,108	92	20
Assemblers of farm products	2	11,550	18	443	3.8	101	2,800	31	3
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
CHARLESTON COUNTY (See Charleston Standard Metropolitan Area)									
FLORENCE COUNTY									
Total	104	xxx	1,754	xxx	xxx	1,756	30,120	672	76
Merchant wholesalers	44	18,301	1,268	1,751	9.6	912	15,737	381	29
Other operating types	60	47,221	486	1,765	3.7	844	14,383	291	47
GREENVILLE COUNTY (See Greenville Standard Metropolitan Area)									
RICHLAND COUNTY (See Columbia Standard Metropolitan Area)									
SPARTANBURG COUNTY									
Total	104	xxx	6,178	xxx	xxx	3,716	70,282	1,244	42
Merchant wholesalers	53	54,279	4,966	4,487	8.3	2,534	48,483	833	19
Other operating types	51	83,081	1,212	2,507	3.0	1,182	21,799	411	23

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

SOUTH DAKOTA

SOUTH DAKOTA
(68 COUNTIES)

STANDARD METROPOLITAN AREA

CODE

167 SIOUX FALLS

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER – *NONE*

STANDARD METROPOLITAN AREA

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Wholesale trade, total	1,693	XXX	50,642	XXX	XXX	27,782	541,689	7,828	7,962	8,052	8,350	902
Type of Operation												
Merchant wholesalers	440	204,201	21,151	28,910	14.2	15,096	292,788	3,787	3,892	3,903	3,964	243
Manufacturers' sales branches, sales offices	57	47,003	9,301	5,254	11.2	2,873	54,711	672	684	688	695	...
Petroleum bulk plants, terminals and LP gas facilities	596	103,264	8,249	12,841	12.3	3,665	73,053	1,004	1,022	1,032	1,051	463
Merchandise agents, brokers	80	272,879	313	3,686	1.4	1,711	35,512	910	887	890	1,074	62
Assemblers of farm products	520	157,141	11,628	10,386	6.6	4,437	85,625	1,455	1,477	1,539	1,566	134
Type by Kind of Business												
Merchant wholesalers	440	204,201	21,151	28,910	14.2	15,096	292,788	3,787	3,892	3,903	3,964	243
Grocery, confectionery, meat wholesalers	52	46,597	2,566	4,406	9.5	2,341	46,373	668	653	663	676	30
General-line grocery wholesalers	17	39,805	2,296	3,117	7.8	1,843	35,939	499	484	488	489	1
Confectionery wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	5	1,319	6	314	23.8	158	3,694	42	42	42	45	3
Specialty-line grocery wholesalers	23	3,990	175	742	18.6	245	4,885	92	92	98	108	21
Farm products (edible) distributors	26	17,290	133	1,704	9.9	757	14,162	240	260	244	250	20
Poultry, poultry products distributors	17	12,599	70	889	7.1	377	7,598	131	131	123	136	15
Fresh fruit, vegetable wholesalers	9	4,691	63	815	17.4	380	6,564	109	129	121	114	5
Beer, wine, distilled spirits wholesalers	40	23,431	2,031	2,759	11.8	1,216	23,096	270	287	292	297	40
Beer, ale distributors	43	9,803	382	1,518	15.5	570	10,255	135	144	155	155	39
Wine, distilled spirits wholesalers	6	13,628	1,649	1,241	9.1	646	12,841	135	143	137	142	1
Tobacco distributors	9	6,193	323	348	5.6	202	3,563	51	52	53	55	14
Drugs, chemicals, allied products wholesalers	15	7,642	950	1,180	15.4	601	12,201	135	143	144	147	7
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	7	2,063	228	264	12.8	97	2,210	27	29	31	33	3
Industrial chemicals, explosives distributors	1	619	64	97	15.7	48	974	11	11	13	13	3
Paint, varnish wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	6	418	86	95	22.7	51	1,131	20	19	19	21	5
Furniture (household, office) wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	6	1,794	333	408	22.7	252	4,426	58	55	55	59	2
Coarse paper and products wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Printing and fine paper distributors	...	...	...	...	...	...	...	...	...	...	...	...
Stationery, office supplies wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	20	9,643	474	660	6.8	317	6,374	102	95	110	110	9
Automotive wholesalers	67	17,923	3,843	4,125	23.0	2,548	47,497	642	644	649	660	30
Motor vehicle distributors	6	784	17	116	14.8	65	1,554	24	25	26	25	6
Automotive equipment, tire-tube wholesalers	61	17,139	3,826	4,009	23.4	2,483	45,943	618	619	623	635	24
Electrical, electronics, appliance distributors	18	15,508	1,990	2,340	15.1	1,224	22,035	291	280	254	252	1
Electrical apparatus, supplies distributors	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical appliance, radio, TV set wholesalers	10	9,868	1,123	1,595	16.2	789	14,140	189	182	155	154	1
Electronic parts, equipment distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	17	8,975	1,972	1,538	17.1	850	15,496	199	196	199	213	8
Hardware wholesalers	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	33	11,560	1,427	2,801	24.2	1,470	26,935	278	319	357	344	15
Lumber, millwork wholesalers	10	5,702	795	1,287	22.6	681	11,674	133	145	157	163	4
Construction materials distributors	23	5,858	632	1,514	25.8	789	15,261	145	174	200	181	11
Machinery, equipment, supplies distributors	58	17,488	2,998	3,858	22.1	2,117	47,968	501	502	506	513	21
Air conditioning, comm. refrigeration equip., distra	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment distributors	11	1,362	154	315	23.1	184	3,803	42	42	42	56	10
Construction machinery, equipment dealers	10	7,872	1,586	1,602	20.4	934	23,841	193	180	176	174	...
Farm-garden machinery, equipment wholesalers	10	3,200	361	519	16.2	204	5,130	46	48	51	52	1
Industrial machinery, equipment distributors	4	1,376	282	258	18.8	121	2,392	44	44	43	40	3
Industrial materials, supplies distributors	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors	8	2,235	382	676	30.2	429	7,785	117	115	118	117	2
Service establishment supply houses	8	1,043	159	400	38.4	185	3,684	44	54	56	55	4
Transportation equipment distributors	...	...	...	...	...	...	...	...	...	...	...	...
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers	10	1,656	187	338	20.4	170	3,675	67	76	64	74	18
Iron, steel scrap dealers	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Waste materials dealers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	42	17,154	1,634	2,194	12.8	887	15,634	244	283	266	263	23
Amusement, sporting goods distributors	6	2,304	472	580	25.2	269	2,751	61	101	69	53	4
Book, magazine, newspaper wholesalers	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies wholesalers	12	4,519	866	697	15.4	305	5,839	74	77	85	92	10
Jewelry wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	7	3,645	46	376	10.3	72	1,835	22	18	33	29	2
Gift, art goods, greeting card wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous products merchant wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	57	47,003	9,301	5,254	11.2	2,873	54,711	672	684	688	695	...
Sales branches (with stocks)	39	39,160	9,301	4,606	11.8	2,556	47,682	599	616	629	627	...
Sales offices (without stocks)	18	7,843	...	648	8.3	317	7,029	73	68	59	68	...
Food and kindred products	16	7,148	241	1,008	14.1	435	8,505	109	110	106	103	...
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products	...	...	...	...	...	...	...	...	...	...	...	...
Chemicals and allied products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Rubber products	...	...	...	...	...	...	...	...	...	...	...	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Primary metal products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	18	23,288	7,178	2,345	10.1	1,262	23,996	288	290	294	296	...
Electrical machinery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment	5	5,451	927	490	9.0	301	5,544	74	82	80	84	...
Instruments and related products	4	570	39	206	36.1	136	2,603	40	39	37	38	...
Other manufacturers' products*	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	596	103,264	8,249	12,841	12.3	3,665	73,053	1,004	1,022	1,032	1,051	463
Gasoline, distillates, residuals	581	101,690	7,956	12,400	12.1	3,442	68,852	948	967	978	993	462
Bulk plants	579	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	15	1,574	293	441	28.0	223	4,201	56	55	54	58	1
Merchandise agents, brokers	80	272,879	313	3,686	1.4	1,711	35,512	910	887	890	1,074	62
Groceries, confectionery, meats	5	5,437	7	177	3.3	124	2,411	20	20	23	22	2
Farm products (edible)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	...	...	...	...	...	...	...	...	...	...	...	...
Drugs, chemicals, paints	...	...	...	...	...	...	...	...	...	...	...	...
Apparel (including footwear)	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	...	...	...	...	...	...	...	...	...	...	...	...
Paper, allied products	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	67	261,136	121	3,212	1.2	1,347	28,838	849	824	827	1,014	55
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	62	254,213	101	3,092	1.2	1,298	27,588	837	809	806	994	53
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	...	...	...	...	...	...	...	...	...	...	...	...
Lumber, construction materials	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	...	...	...	...	...	...	...	...	...	...	...	...
Other merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	520	157,141	11,628	10,386	6.6	4,437	85,625	1,455	1,477	1,539	1,566	134
Dairy, poultry products	78	19,852	324	2,339	11.8	1,061	20,513	380	397	385	432	60
Fresh fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	425	130,385	9,723	6,681	5.1	2,815	55,043	918	917	1,003	984	62
Farm supplies	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
South Dakota, total	1,693	27,782	541,689	8,350	902	440	204,201	1,253	580,287
Aurora County	9	47	771	16	5	...	...	9	1,852
Beadle County	55	775		236	27	24	6,845	31	10,180
Huron	36	(D)	(D)	(D)	(D)	22	(D)	14	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Bennett County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Bon Homme County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Brookings County	45	735	14,137	221	45	13	3,505	32	8,617
Brookings	23	(D)	(D)	(D)	(D)	11	(D)	12	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	2	(D)	20	(D)
Brown County	119	2,619	52,385	766	55	47	24,010	72	29,704
Aberdeen	66	2,312	45,960	606	36	43	21,710	23	16,302
Remainder of County	53	307	6,425	160	19	4	2,300	49	13,402
Brule County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Buffalo County	...	...	...	...	...	...	...	...	...
Butte County	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Campbell County	7	34	657	10	3	...	...	7	1,413
Charles Mix County	30	205	3,632	85	12	4	824	26	10,009
Clark County	25	(D)	(D)	(D)	(D)	1	(D)	24	(D)
Clay County	15	(D)	(D)	(D)	(D)	1	(D)	14	(D)
Vermillion	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	...	...	8	(D)
Codington County	63	1,482	29,365	456	26	29	11,414	34	15,622
Watertown	43	(D)	(D)	(D)	(D)	28	(D)	15	(D)
Remainder of County	20	(D)	(D)	(D)	(D)	1	(D)	19	(D)
Corson County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Custer County	8	44	778	17	9	4	305	4	522
Davison County	53	893	17,622	292	47	21	5,021	32	12,890
Mitchell	46	838	16,586	278	43	21	5,021	25	11,255
Remainder of County	7	55	1,036	14	4	...	...	7	1,635
Day County	40	326	6,460	119	21	8	1,647	32	4,387
Deuel County	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Dewey County	13	37	631	19	5	...	...	13	2,009
Douglas County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Edmunds County	29	(D)	(D)	(D)	(D)	1	(D)	28	(D)
Fall River County	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Hot Springs	5	(D)	(D)	(D)	(D)	...	...	5	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Faulk County	26	(D)	(D)	(D)	(D)	1	(D)	25	(D)
Grant County	22	181	3,787	66	12	3	1,312	19	3,408
Gregory County	24	192	3,835	103	15	3	2,038	21	6,457
Haakon County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Hamlin County	24	(D)	(D)	(D)	(D)	1	(D)	23	(D)
Hand County	16	147	2,793	75	7	3	665	13	7,827
Hanson County	13	55	964	17	7	...	...	13	2,627
Harding County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Hughes County	24	189	2,704	61	13	8	2,564	16	2,956
Pierre	17	172	2,444	54	9	8	2,564	9	1,777
Remainder of County	7	17	(Z)	7	4	...	...	7	1,179
Hutchinson County	31	(D)	(D)	(D)	(D)	2	(D)	29	(D)
Hyde County	8	49	1,109	17	5	...	...	8	1,176
Jackson County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Jerauld County	14	(D)	(D)	(D)	(D)	1	(D)	13	(D)
Jones County	9	47	655	13	4	...	...	9	2,444
Kingsbury County	36	(D)	(D)	(D)	(D)	2	(D)	34	(D)
Lake County	25	394	7,525	120	12	7	2,786	18	5,837
Madison	16	341	6,395	90	9	7	2,786	9	3,670
Remainder of County	9	53	1,130	30	3	...	...	9	2,167

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Lawrence County	24	379	7,348	111	12	13	4,607	11	1,582
Lead	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	12	(D)	10	(D)
Lincoln County	21	(D)	(D)	(D)	(D)	1	(D)	20	(D)
Lyman County	16	43	878	24	9	...	...	16	3,831
McCook County	22	(D)	(D)	(D)	(D)	2	(D)	20	(D)
McPherson County	24	(D)	(D)	(D)	(D)	2	(D)	22	(D)
Marshall County	22	145	2,959	70	13	3	175	19	5,734
Meade County	16	167	3,999	69	6	5	3,785	11	7,973
Mellette County	4	2	(2)	1	4	...	...	4	570
Miner County	20	79	1,559	27	10	...	...	20	3,348
Minnehaha County	208	10,548	206,157	2,569	96	111	87,511	97	223,551
Sioux Falls	182	9,992	197,745	2,413	76	108	85,273	74	210,960
Remainder of County	26	556	8,412	156	20	3	2,238	23	12,591
Moody County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Pennington County	94	2,796	50,779	662	33	55	23,517	39	16,630
Rapid City	71	2,552	47,204	609	23	50	22,131	21	9,696
Remainder of County	23	244	3,575	53	10	5	1,386	18	6,934
Perkins County	19	130	2,594	46	12	5	557	14	3,897
Potter County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Roberts County	39	325	6,859	144	19	5	902	34	9,458
Sanborn County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Shannon County	...	...	...	...	...	...	...	...	...
Spink County	48	243	4,964	107	15	5	411	43	6,194
Stanley County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Sully County	11	45	863	15	5	...	...	11	2,454
Todd County	...	...	...	...	...	...	...	...	...
Tripp County	18	127	2,847	61	18	3	382	15	9,643
Turner County	28	199	3,813	72	9	...	...	28	8,036
Union County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Walworth County	31	327	6,812	113	16	7	2,486	24	7,620
Washabaugh County	...	...	...	...	...	...	...	...	...
Yankton County	33	640	12,507	228	19	17	6,075	16	12,422
Yankton	23	(D)	(D)	(D)	(D)	15	(D)	8	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Ziebach County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SIOUX FALLS STANDARD METROPOLITAN AREA—Coextensive with Minnehaha County, S. Dak.						
Wholesale trade, total	208	XXX	10,548	206,157	2,569	96
Type of Operation						
Merchant wholesalers	111	87,511	6,753	132,730	1,630	48
Manufacturers' sales branches, sales offices	38	33,991	2,118	38,857	517	...
Petroleum bulk plants, terminals and LP gas facilities	25	13,138	623	13,565	147	20
Merchandise ageots, brokers	20	159,816	776	14,834	177	20
Assemblers of farm products	14	16,606	278	6,171	94	8
Type by Kiod of Business						
Merchaot wholesalers	111	87,511	6,753	132,730	1,630	48
Grocery, confectionery, meat wholesalers	6	7,439	474	9,856	136	2
Farm products (edible) distributors	6	10,750	366	7,384	106	3
Beer, wine, distilled spirits wholesalers	9	10,762	566	12,170	132	8
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	8	5,758	471	9,574	109	4
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	6,775	841	15,303	222	6
Electrical, electronics, appliance distributors	9	12,102	990	18,085	198	...

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SIOUX FALLS STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.	5	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	6	6,067	607	11,890	135	2
Lumber, construction materials distributors	27	10,964	1,268	29,626	297	8
Machinery, equipment, supplies distributors	...	...	...	...	...	...
Metals, metalwork (except scrap) distributors	6	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	8	8,920	465	6,991	105	2
Other merchant wholesalers						
Manufacturers' sales branches, sales offices	38	33,991	2,118	38,857	517	...
Petroleum bulk plants, terminals and LP gas facilities	25	13,138	623	13,565	147	20
Merchandise ageots, brokers	20	159,816	776	14,834	177	20
Assemblers of farm products	14	16,606	278	6,171	98	8

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. o.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BROWN COUNTY						
Wholesale trade, total	119	XXX	2,619	52,385	766	55
Type of Operation						
Merchant wholesalers	47	24,010	1,657	33,526	438	32
Manufacturers' sales branches, sales offices	7	10,754	483	9,545	123	...
Petroleum bulk plants, terminals and LP gas facilities	27	4,524	197	3,988	56	14
BROWN COUNTY—Con.						
Type of Operation—Con.						
Merchandise agents, brokers	3	7,461	79	1,505	70	1
Assemblers of farm products	35	6,965	203	3,821	79	8
MINNEHAHA COUNTY (See Sioux Falls Standard Metropolitan Area, Table 103.)						

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	1,679	xxx	40,208	xxx	xxx	20,978	398,968	7,941	838
Merchant wholesalers	318	173,343	19,872	21,053	12.1	11,650	217,718	3,939	172
Manufacturers' sales branches, sales offices	38	39,246	2,635	3,068	7.8	1,716	33,782	532	...
Petroleum bulk plants, terminals and LP gas facilities	576	70,447	4,168	7,920	11.2	2,350	44,717	876	451
Merchandise agents, brokers	53	190,506	26	1,846	1.0	850	17,801	629	36
Assemblers of farm products	694	304,439	13,507	9,496	3.1	4,412	84,950	1,965	179
STANDARD METROPOLITAN AREAS									
SIOUX FALLS									
Total	181	xxx	(NA)	xxx	xxx	8,377	154,974	2,552	83
Merchant wholesalers	94	95,863	11,494	11,663	12.2	6,414	117,343	1,962	50
Manufacturers' sales branches, sales offices	20	20,827	1,425	1,835	8.8	970	18,647	287	...
Petroleum bulk plants, terminals and LP gas facilities	32	8,088	(NA)	(NA)	(NA)	403	7,262	142	20
Merchandise agents, brokers	16	102,165	...	737	0.7	437	8,770	110	6
Assemblers of farm products	19	24,333	348	324	1.3	153	2,946	51	7
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BROWN COUNTY									
Total	125	xxx	5,200	xxx	xxx	2,528	49,640	914	45
Merchant wholesalers	38	23,404	2,761	2,563	11.0	1,569	29,530	544	15
Other operating types	87	46,966	2,439	1,788	3.8	959	20,110	370	30
MINNEHAHA COUNTY (See Sioux Falls Standard Metropolitan Area.)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

TENNESSEE

433149 O - 57 - 42

TENNESSEE
(95 COUNTIES)

STANDARD METROPOLITAN AREAS

CODE		CODE	
1	CHATTANOOGA	3	MEMPHIS
2	KNOXVILLE	4	NASHVILLE

LEGEND

- ● PLACES OF 25,000 TO 100,000
- ★ PLACES OF 100,000 AND OVER
- STANDARD METROPOLITAN AREAS

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll) [1] Amount ($1,000)	Operating expenses (inc. payroll) [1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	3,877	XXX	336,130	XXX	XXX	166,179	3,260,544	44,389	43,738	44,205	47,011	2,584
Type of Operation												
Merchant wholesalers	2,531	2,243,621	266,250	219,942	9.8	113,325	2,183,099	31,174	30,980	31,416	31,829	1,713
Manufacturers' sales branches, sales offices	386	887,857	35,955	71,833	8.1	35,761	732,614	7,918	7,951	7,951	8,938	1
Petroleum bulk plants, terminals and LP gas facilities	379	298,283	15,232	24,847	8.3	7,313	143,171	1,975	1,986	2,018	2,089	304
Merchandise agents, brokers	491	996,742	4,636	30,986	3.1	8,074	169,060	2,533	2,211	2,226	3,397	497
Assemblers of farm products	90	137,493	14,057	4,154	3.0	1,706	32,600	789	610	594	758	69
Type by Kind of Business												
Merchant wholesalers	2,531	2,243,621	266,250	219,942	9.8	113,325	2,183,099	31,174	30,980	31,416	31,829	1,713
Grocery, confectionery, meat wholesalers	275	311,410	20,677	25,088	8.1	13,994	259,983	4,303	4,248	4,371	4,457	220
General-line grocery wholesalers	88	242,639	16,988	15,490	6.4	9,404	172,122	2,778	2,712	2,795	2,800	49
Confectionery wholesalers	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	45	22,848	664	2,976	13.0	1,496	29,885	493	491	505	534	53
Specialty-line grocery wholesalers	105	35,687	2,326	5,599	15.7	2,530	46,879	858	862	886	919	81
Farm products (edible) distributors	178	68,495	1,082	9,460	13.8	4,146	78,978	1,437	1,427	1,335	1,468	181
Poultry, poultry products distributors	58	15,545	268	1,787	11.5	585	11,527	284	262	259	303	59
Fresh fruit, vegetable wholesalers	120	52,950	814	7,673	14.5	3,561	67,451	1,153	1,165	1,076	1,165	122
Beer, wine, distilled spirits wholesalers	95	67,124	6,566	7,637	11.4	3,404	59,891	790	832	953	904	52
Beer, ale distributors	72	30,089	1,303	5,541	18.4	2,373	41,764	559	598	720	658	40
Wine, distilled spirits wholesalers	23	37,035	5,263	2,096	5.7	1,031	18,127	231	234	233	246	22
Tobacco distributors	33	47,298	1,905	2,391	5.1	1,510	27,227	481	456	449	468	23
Drugs, chemicals, allied products wholesalers	97	53,352	7,313	9,008	16.9	4,737	89,700	1,322	1,326	1,338	1,352	56
General-line drug wholesalers	10	33,152	5,375	4,345	13.1	2,751	48,499	732	730	738	735	...
Specialty-line drug, toiletries wholesalers	50	10,806	1,177	2,506	23.2	1,062	22,032	331	327	337	362	39
Industrial chemicals, explosives distributors	22	6,779	340	1,468	21.7	546	11,587	148	149	149	141	6
Paint, varnish wholesalers	15	2,615	421	689	26.3	378	7,592	111	120	114	114	11
Dry goods, apparel wholesalers	103	56,606	7,847	7,510	13.3	4,211	78,760	1,199	1,194	1,228	1,236	78
Clothing, furnishings, footwear wholesalers	55	20,692	2,399	3,187	15.4	1,615	30,096	414	424	426	433	56
General-line dry goods wholesalers	9	27,581	4,185	2,817	10.2	1,803	34,518	452	468	501	498	3
Specialty-line dry goods wholesalers	39	8,333	1,263	1,506	18.1	793	14,146	333	302	301	305	16
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	70	19,157	2,511	4,147	21.6	2,165	41,746	555	562	550	581	36
Furniture (household, office) wholesalers	42	11,188	1,258	2,786	24.9	1,421	28,910	346	352	348	372	19
Home furnishings, floor coverings wholesalers	28	7,969	1,253	1,361	17.1	744	12,836	209	210	202	209	17
Paper, allied products wholesalers	59	41,770	5,099	6,766	16.2	4,067	76,725	961	933	936	932	25
Coarse paper and products wholesalers	34	25,397	3,362	4,681	18.4	2,862	56,570	691	662	677	664	16
Printing and fine paper distributors	7	13,846	1,526	1,413	10.2	863	14,324	188	192	186	179	1
Stationery, office supplies wholesalers	15	2,239	180	597	26.7	304	5,298	66	62	62	80	8
Wallpaper wholesalers	3	288	31	105	36.5	38	533	16	17	13	9	...
Farm products (raw materials) merchants	146	811,886	119,198	25,547	3.1	7,997	160,188	2,457	2,109	2,201	2,200	136
Automotive wholesalers	339	92,727	14,310	18,844	20.3	11,125	216,413	3,143	3,194	3,211	3,221	218
Motor vehicle distributors	39	23,370	1,950	4,160	17.8	2,165	41,734	525	558	512	538	30
Automotive equipment, tire-tube wholesalers	300	69,357	12,360	14,684	21.2	8,960	174,679	2,618	2,636	2,699	2,683	188
Electrical, electronics, appliance distributors	124	141,889	17,355	17,387	12.3	10,002	182,039	2,242	2,244	2,274	2,267	49
Electrical apparatus, supplies distributors	48	61,135	7,296	6,701	11.0	3,727	67,485	850	850	869	880	20
Electrical appliance, radio, TV set wholesalers	57	74,288	9,064	9,293	12.5	5,520	99,445	1,216	1,215	1,214	1,205	15
Electronic parts, equipment distributors	19	6,466	995	1,393	21.5	755	15,109	176	179	191	182	10
Hardware, plumbing-heating goods wholesalers	66	101,842	17,272	15,716	15.4	9,211	182,582	2,399	2,438	2,446	2,407	23
Hardware wholesalers	32	72,318	13,770	11,754	16.3	6,999	141,139	1,868	1,893	1,885	1,848	10
Plumbing, heating equipment, supplies distributors	34	29,524	3,502	3,962	13.4	2,212	41,443	531	545	561	559	13
Lumber, construction materials distributors	180	82,350	6,728	15,701	19.1	7,920	163,900	2,306	2,355	2,454	2,472	94
Lumber, millwork wholesalers	101	43,729	3,905	5,449	12.5	2,970	62,862	976	937	966	1,006	52
Construction materials distributors	79	38,621	2,823	10,252	26.5	4,950	101,038	1,370	1,418	1,488	1,464	42
Machinery, equipment, supplies distributors	399	158,056	25,079	33,510	21.2	18,680	369,012	4,465	4,571	4,574	4,473	224
Air conditioning, comm. refrigeration equip., distrs	40	8,779	1,607	2,558	29.1	1,254	18,381	279	302	328	279	23
Commercial machines, equipment distributors	57	10,173	1,433	2,478	24.4	1,358	25,929	328	337	329	341	28
Construction machinery, equipment dealers	35	42,585	8,360	8,534	20.0	4,648	89,311	912	915	954	913	14
Farm-garden machinery, equipment wholesalers	21	17,334	1,929	2,601	15.0	1,241	29,508	302	305	311	303	3
Industrial machinery, equipment distributors	56	18,554	2,939	3,792	20.4	2,322	43,132	541	562	554	568	22
Industrial materials, supplies distributors	43	28,465	3,921	5,186	18.2	3,087	66,168	735	754	750	767	17
Professional equipment, supplies distributors	44	13,573	1,979	3,667	27.0	2,258	44,289	613	619	600	587	26
Service establishment supply houses	96	17,255	2,686	4,466	25.9	2,404	48,723	698	718	689	656	85
Transportation equipment distributors	7	1,288	225	228	17.7	108	3,571	57	59	59	59	6
Metals, metalwork (except scrap) distributors	25	23,475	5,331	3,118	13.3	1,661	31,703	360	370	395	394	8
Iron, steel and products distributors	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	70	15,817	1,491	3,629	22.9	1,864	36,670	683	702	734	768	74
Iron, steel scrap dealers	33	8,331	794	1,947	23.4	968	16,164	335	368	347	355	38
Waste materials dealers	37	7,486	697	1,682	22.5	896	20,506	348	334	387	413	36
Other merchant wholesalers	272	150,367	6,486	14,483	9.6	6,631	127,582	2,031	2,019	1,965	2,229	190
Amusement, sporting goods distributors	36	6,312	1,212	1,350	21.4	650	12,512	216	231	226	218	29
Book, magazine, newspaper wholesalers	20	9,722	751	1,606	16.5	980	16,425	389	359	344	336	10
Coal wholesalers	32	25,026	127	1,861	7.4	640	12,501	168	177	176	191	16
Farm supplies wholesalers	51	29,424	1,695	2,713	9.2	1,173	22,709	417	369	350	479	37
Jewelry wholesalers	19	3,450	464	745	21.6	292	5,841	73	81	82	84	15
Petroleum products distributors	38	22,973	186	1,541	6.7	673	14,405	161	169	174	178	34
Gift, art goods, greeting card wholesalers	7	1,562	157	470	30.1	210	4,275	59	81	59	91	3
Flower, bulb, plant wholesalers	17	4,345	288	1,141	26.3	523	9,657	141	142	138	149	10
Miscellaneous products merchant wholesalers	52	47,553	1,606	3,056	6.4	1,490	29,257	407	410	416	503	36

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	386	887,857	35,955	71,833	8.1	35,761	732,614	7,918	7,951	7,951	8,938	1
Sales branches (with stocks)	274	600,875	35,955	57,764	9.6	29,787	610,254	6,667	6,704	6,797	7,717	1
Sales offices (without stocks)	112	286,982	...	14,069	4.9	5,974	122,360	1,251	1,247	1,154	1,221	...
Food and kindred products	64	185,057	5,651	18,833	10.2	8,070	164,869	1,995	2,024	2,024	2,112	...
Textile mill products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	6	7,331	842	1,358	18.5	1,272	25,161	316	314	314	312	...
Paper and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	45	99,939	2,657	11,902	11.9	4,908	96,920	822	832	838	864	...
Rubber products	8	27,870	1,335	2,313	8.3	879	17,163	195	185	185	179	...
Leather and leather products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	14	32,873	1,449	2,335	7.1	1,500	28,594	347	347	353	355	...
Primary metal products	8	33,015	...	717	2.2	308	6,174	67	62	55	54	...
Fabricated metal products	12	13,608	1,030	1,738	12.8	943	17,811	266	272	247	227	...
Machinery (except electrical)	100	90,031	10,955	13,757	15.3	8,794	184,615	1,842	1,847	1,867	2,759	...
Electrical machinery	23	115,180	904	2,523	2.2	1,101	20,540	188	189	203	203	...
Transportation equipment	24	206,891	7,111	9,299	4.5	4,338	86,687	923	936	917	917	1
Instruments and related products	16	15,467	212	1,995	12.9	994	18,511	258	258	263	234	...
Other manufacturers' products*	35	44,519	884	3,470	7.8	2,037	53,073	551	539	537	547	...
Petroleum bulk plants, terminals and LP gas facilities	379	298,283	15,232	24,847	8.3	7,313	143,171	1,975	1,986	2,018	2,089	304
Gasoline, distillates, residuals	372	296,894	15,153	24,401	8.2	7,093	138,813	1,911	1,923	1,953	2,019	303
Bulk plants	344	180,395	6,828	16,176	9.0	4,694	94,474	1,369	1,381	1,412	1,462	303
Distributing terminals	28	116,499	8,325	8,225	7.1	2,399	44,339	542	542	541	557	...
Wholesale LP gas facilities	7	1,389	79	446	32.1	220	4,358	64	63	65	70	1
Merchandise agents, brokers	491	996,742	4,636	30,986	3.1	8,074	169,060	2,533	2,211	2,226	3,397	497
Groceries, confectionery, meats	86	143,147	103	3,147	2.2	1,168	22,703	299	304	294	305	85
Farm products (edible)	18	21,928	136	520	2.4	206	4,316	66	65	63	66	19
Dairy, poultry products	3	1,400	4	43	3.1	11	(Z)	4	5	6	5	2
Fruits, vegetables	15	20,528	134	477	2.3	195	4,085	62	60	57	61	17
Drugs, chemicals, paints	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	11	7,379	13	331	4.5	99	1,449	19	19	18	19	9
Dry goods, piece goods	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	5	1,662	...	95	5.7	18	(Z)	6	6	7	7	5
Paper, allied products	4	2,195	2	96	4.4	26	(Z)	7	7	7	6	7
Farm products (raw materials)	187	600,791	3,908	17,517	2.9	3,092	73,879	1,447	1,055	1,141	2,267	222
Cotton	45	321,588	3,856	2,092	.7	981	18,192	217	213	200	232	41
Grain	6	42,283	...	311	.7	104	1,868	15	13	31	27	7
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	69	124,220	24	2,295	1.8	1,069	20,446	753	786	846	811	79
Tobacco (leaf)	63	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	8	7,695	8	389	5.1	97	2,172	59	61	60	61	13
Electrical-electronic apparatus, equip., appliances	14	8,390	15	535	6.4	204	4,074	24	26	27	29	11
Hardware, plumbing, heating goods	27	29,880	18	1,763	5.9	597	11,565	90	90	95	101	33
Lumber, construction materials	17	13,943	59	632	4.5	247	5,014	59	56	49	53	13
Machinery, equipment, supplies	38	20,471	268	1,418	6.9	566	10,815	110	110	117	121	33
Metals, metalwork (except scrap)	9	6,497	45	312	4.8	123	2,958	33	37	34	34	6
Other merchandise agents, brokers	66	120,570	57	3,817	3.2	1,522	26,936	299	357	295	312	38
Assemblers of farm products	90	137,493	14,057	4,154	3.0	1,706	32,600	789	610	594	758	69
Dairy, poultry products	17	15,988	128	430	2.7	214	4,376	114	115	118	119	16
Fresh fruits, vegetables	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	51	116,319	13,631	2,584	2.2	984	20,944	507	297	299	460	38
Farm supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Tennessee, total	3,877	166,179	3,260,544	47,011	2,584	2,531	2,243,621	1,346	2,320,375
Anderson County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Bedford County	20	209	3,898	81	16	13	1,760	7	4,236
Shelbyville	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Benton County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Bledsoe County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Blount County	22	440	9,025	133	14	14	5,763	8	4,168
Alcoa	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Maryville	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	3	(D)	...	...
Bradley County	28	474	9,560	186	24	20	7,466	8	5,219
Cleveland	26	(D)	(D)	(D)	(D)	18	(D)	8	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Campbell County	17	214	4,406	83	10	11	3,018	6	2,926
La Follette	8	(D)	(D)	(D)	(D)	4	(D)	4	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Cannon County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Carroll County	20	300	6,982	150	21	10	4,130	10	7,879
Carter County	11	(D)	(D)	(D)	(D)	10	(D)	1	(D)
Elizabethton	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	3	(D)	...	...
Cheatham County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Chester County	9	69	1,199	45	6	6	2,858	3	2,163
Claiborne County	10	96	1,768	34	10	4	729	6	5,126
Clay County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Cocke County	10	125	2,789	61	13	4	2,909	6	4,474
Coffee County	19	295	5,463	93	12	12	3,453	7	2,774
Tullahoma	16	279	5,128	87	11	9	3,175	7	2,774
Remainder of County	3	16	(Z)	6	1	3	278	...	...
Crockett County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Cumberland County	12	317	6,221	124	5	7	7,240	5	1,853
Davidson County	615	31,522	603,388	8,550	351	438	323,770	177	253,919
Nashville	564	28,470	542,766	7,776	324	398	275,059	166	229,103
Remainder of County	51	3,052	60,622	774	27	40	48,711	11	24,816
Decatur County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
De Kalb County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Dickson County	16	108	2,191	47	17	7	1,292	9	2,658
Dyer County	39	670	12,131	243	32	21	6,984	18	11,651
Dyersburg	33	(D)	(D)	(D)	(D)	19	(D)	14	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Fayette County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Fentress County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Franklin County	16	146	2,900	63	19	10	1,127	6	1,959
Gibson County	38	416	7,395	170	30	22	6,044	16	7,012
Humboldt	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Remainder of County	31	(D)	(D)	(D)	(D)	17	(D)	14	(D)
Giles County	22	297	5,940	140	21	13	5,243	9	4,837
Pulaski	21	(D)	(D)	(D)	(D)	13	(D)	8	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Grainger County	...	...	...	...	...	...	...	...	...
Greene County	31	2,015	31,647	791	17	11	24,173	20	18,725
Greeneville	24	(D)	(D)	(D)	(D)	10	(D)	14	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Grundy County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Hamblen County	39	1,165	22,219	408	34	27	10,796	12	11,094
Morristown	35	(D)	(D)	(D)	(D)	24	(D)	11	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Hamilton County	385	17,446	340,855	4,378	203	269	200,560	116	170,245
Chattanooga	375	(D)	(D)	(D)	(D)	263	(D)	112	(D)
East Ridge	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	9	(D)	(D)	(D)	(D)	5	(D)	4	(D)
Hancock County	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Hardeman County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Hardin County	11	76	2,358	56	9	3	229	8	2,751
Hawkins County	12	169	11,518	138	11	3	636	9	10,745
Haywood County	12	122	2,348	51	7	6	1,704	6	3,203
Henderson County	10	(D)	(D)	(D)	(D)	3	(D)	7	(D)
Henry County	28	318	7,343	150	21	20	4,011	8	4,507
Paris	23	(D)	(D)	(D)	(D)	17	(D)	6	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Hickman County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Houston County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Humphreys County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Jackson County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Jefferson County	3	33	641	14	1	3	698	...	...
Johnson County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Knox County	391	20,502	391,176	5,009	192	278	162,977	113	245,271
Knoxville	363	19,591	374,708	4,770	172	256	155,048	107	213,654
Remainder of County	28	911	16,468	239	20	22	7,929	6	31,617
Lake County	6	39	741	20	4	...	...	6	2,383
Lauderdale County	9	96	1,653	37	9	5	1,228	4	622
Lawrence County	19	128	2,760	68	24	15	2,551	4	1,282
Lawrenceburg	14	102	2,169	55	18	10	1,513	4	1,282
Remainder of County	5	26	591	13	6	5	1,038	...	...
Lewis County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Lincoln County	23	270	5,517	221	17	11	2,480	12	6,038
Fayetteville	23	270	5,517	221	17	11	2,480	12	6,038
Remainder of County	...	...	...	...	...	...	...	...	...
Loudon County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Lenoir City	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
McMinn County	27	375	7,738	156	22	18	4,967	9	6,612
Athens	22	256	5,299	93	18	13	2,870	9	6,612
Remainder of County	5	119	2,448	63	4	5	2,097	...	...
McNairy County	9	56	878	18	6	4	167	5	2,063
Macon County	...	...	...	...	...	...	...	...	...
Madison County	86	2,254	41,240	738	76	64	27,275	22	12,965
Jackson	79	(D)	(D)	(D)	(D)	58	(D)	21	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Marion County	12	167	3,209	62	12	9	2,417	3	958
Marshall County	15	132	2,659	75	9	10	1,222	5	1,400
Lewisburg	13	(D)	(D)	(D)	(D)	8	(D)	5	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Maury County	36	430	10,002	303	25	12	5,720	14	11,134
Columbia	16	(D)	(D)	(D)	(D)	10	(D)	6	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Meigs County	...	...	...	...	...	...	...	...	...
Monroe County	12	245	5,431	106	9	8	3,654	4	3,914
Montgomery County	48	1,232	20,439	407	47	25	14,350	23	12,829
Clarksville	46	(D)	(D)	(D)	(D)	25	(D)	21	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Moore County	...	...	...	...	...	...	...	...	...
Morgan County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Obion County	44	688	13,491	259	44	26	9,704	18	10,119
Union City	31	499	9,667	175	28	17	6,773	14	5,180
Remainder of County	13	189	3,824	84	16	9	2,931	4	4,939
Overton County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Perry County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Pickett County	...	...	...	...	...	...	...	...	...
Polk County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Putnam County	34	356	6,918	152	36	25	5,458	9	7,974
Cookeville	25	263	5,328	122	25	20	3,262	5	6,742
Remainder of County	9	93	1,590	30	11	5	2,196	4	1,232

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Rhea County	6	57	1,220	18	4	3	605	3	1,025
Roane County	21	497	8,883	145	22	14	4,198	7	7,148
Harriman	12	279	4,944	74	8	8	1,711	4	5,155
Remainder of County	9	218	3,939	71	14	6	2,487	3	1,993
Robertson County	32	334	6,826	122	29	13	2,645	19	11,859
Springfield	26	(D)	(D)	(D)	(D)	11	(D)	15	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Rutherford County	31	527	10,321	221	40	19	6,968	12	8,403
Murfreesboro	29	(D)	(D)	(D)	(D)	17	(D)	12	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Scott County	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Sequatchie County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Sevier County	7	52	950	23	9	3	1,616	4	1,477
Shelby County	1,089	68,124	1,359,760	18,218	659	716	1,233,626	373	1,227,913
Memphis	1,066	67,833	1,354,069	18,119	640	700	1,230,527	366	1,226,261
Remainder of County	23	291	5,691	99	19	16	3,099	7	1,652
Smith County	23	205	7,591	309	18	5	1,876	18	13,662
Stewart County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Sullivan County	114	6,000	120,905	1,417	53	84	36,039	30	64,181
Bristol	53	1,601	33,023	505	30	39	19,951	14	10,860
Kingsport	52	(D)	(D)	(D)	(D)	40	(D)	12	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	5	(D)	4	(D)
Sumner County	29	586	12,665	332	25	18	14,872	11	47,495
Gallatin	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Tipton County	20	212	4,038	104	23	5	2,818	15	7,046
Trousdale County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Unicoi County	5	81	1,858	25	9	5	767	...	...
Union County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Van Buren County	...	...	...	...	...	...	...	...	...
Warren County	12	187	2,722	64	8	7	2,635	5	2,122
McMinnville	10	(D)	(D)	(D)	(D)	6	(D)	4	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Washington County	91	3,070	61,117	986	55	67	38,977	24	19,995
Johnson City	79	(D)	(D)	(D)	(D)	56	(D)	23	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Wayne County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Weakley County	25	340	6,040	137	25	14	4,347	11	2,257
White County	17	157	2,080	47	16	10	1,320	7	3,635
Williamson County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Franklin	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Wilson County	20	279	4,841	100	20	13	2,095	7	3,330
Lebanon	19	(D)	(D)	(D)	(D)	12	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHATTANOOGA STANDARD METROPOLITAN AREA—Consists of Hamilton County, Tenn., and Walker County, Ga.						
Wholesale trade, total	400	XXX	17,603	344,524	4,433	214
Type of Operation						
Merchant wholesalers	274	201,142	12,691	245,035	3,347	150
Manufacturers' sales branches, sales offices	52	93,522	3,403	68,485	731	...
Petroleum bulk plants, terminals and LP gas facilities	21	30,259	895	18,638	201	12
Merchandise agents, brokers	51	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	274	201,142	12,691	245,035	3,347	150
Grocery, confectionery, meat wholesalers	27	26,759	1,271	22,521	386	20
General-line grocery wholesalers	8	19,304	769	13,467	219	2
Confectionery wholesalers	5	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	2	(D)	(D)	(D)	(D)	(D)
Specialty-line grocery wholesalers	12	5,445	346	5,719	107	13
Farm products (edible) distributors	16	8,609	250	5,086	111	20
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	14	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	15	10,869	526	9,339	129	5
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	13	10,094	913	17,718	257	3
General- and specialty-line drug wholesalers	8	8,103	783	15,243	229	1
Industrial chemicals, paint wholesalers	5	1,991	130	2,475	28	2
Dry goods, apparel wholesalers	12	3,261	306	6,017	106	8
Clothing, furnishings, footwear wholesalers	3	1,704	154	3,494	47	2
General- and specialty-line dry goods wholesalers	9	1,557	152	2,523	59	6
Furniture, home furnishings wholesalers	12	6,985	862	18,006	210	3
Paper, allied products wholesalers	7	3,890	330	7,740	89	7
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	25	6,733	1,073	20,608	292	14
Electrical, electronics, appliance distributors	19	19,664	1,279	26,099	258	7
Hardware, plumbing-heating goods wholesalers	13	12,669	1,056	18,262	230	6
Hardware wholesalers	6	3,612	320	6,113	64	5
Plumbing, heating equipment, supplies distributors	7	8,457	736	12,149	166	1
Lumber, construction materials distributors	19	6,386	906	21,851	286	5
Lumber, millwork wholesalers	8	1,164	86	1,352	30	2
Construction materials distributors	11	5,222	820	20,499	256	3
Machinery, equipment, supplies distributors	49	16,367	1,799	32,184	426	14
Commercial machines, equipment distributors	8	1,257	182	2,592	39	3
Industrial machinery, equipment distributors	6	993	177	2,756	39	...
Industrial materials, supplies distributors	7	6,631	473	8,879	112	1
Professional equipment, supplies distributors	4	1,133	223	4,198	64	...
Service establishment supply houses	12	1,781	229	4,727	62	6
Other machinery, equipment, supplies distributors	12	4,572	515	9,032	110	4
Metals, metalwork (except scrap) distributors	5	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	9	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	29	46,153	1,064	19,001	287	14
Amusement, sporting goods distributors	1	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	3	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	25	45,391	1,008	17,895	270	13
CHATTANOOGA STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	52	93,522	3,403	68,485	731	...
Sales branches (with stocks)	36	39,756	2,360	48,774	568	...
Sales offices (without stocks)	16	53,766	1,043	19,711	163	...
Petroleum bulk plants, terminals and LP gas facilities	21	30,259	895	18,638	201	12
Merchandise agents, brokers	51	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
KNOXVILLE STANDARD METROPOLITAN AREA—Consists of Anderson, Blount, and Knox Counties, Tenn.						
Wholesale trade, total	421	XXX	21,002	401,360	5,163	208
Type of Operation						
Merchant wholesalers	298	169,108	14,140	272,048	3,656	174
Manufacturers' sales branches, sales offices	52	120,869	4,015	78,955	877	...
Petroleum bulk plants, terminals and LP gas facilities	22	45,711	1,015	19,577	247	7
Merchandise agents, brokers	45	77,072	1,736	29,718	360	23
Assemblers of farm products	4	7,050	96	1,062	23	4
Type by Kind of Business						
Merchant wholesalers	298	169,108	14,140	272,048	3,656	174
Grocery, confectionery, meat wholesalers	27	24,179	1,294	24,580	391	10
General-line grocery wholesalers	9	17,849	626	11,958	195	2
Confectionery wholesalers	5	1,766	200	3,793	55	5
Meat, fish wholesalers	3	1,568	118	2,016	31	...
Specialty-line grocery wholesalers	10	2,996	350	6,813	110	3
Farm products (edible) distributors	30	9,426	470	9,155	170	39
Poultry, poultry products distributors	9	2,680	100	1,985	46	12
Fresh fruit, vegetable wholesalers	21	6,746	370	7,170	124	27
Beer, wine, distilled spirits wholesalers	9	5,496	441	5,811	95	1
Tobacco distributors	3	6,953	250	4,771	75	...
Drugs, chemicals, allied products wholesalers	10	7,473	585	9,982	163	4
General- and specialty-line drug wholesalers	7	7,190	539	8,982	149	3
Industrial chemicals, paint wholesalers	3	283	46	1,000	14	1
Dry goods, apparel wholesalers	9	4,859	551	10,287	101	4
Clothing, furnishings, footwear wholesalers	3	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	6	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	11	2,722	276	5,572	75	9
Paper, allied products wholesalers	7	4,020	412	6,086	82	1
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	35	11,586	1,474	29,041	416	20
Electrical, electronics, appliance distributors	20	22,368	1,595	25,563	307	7
Hardware, plumbing-heating goods wholesalers	9	21,104	1,636	34,304	418	5
Hardware wholesalers	4	16,621	1,410	30,162	362	...
Plumbing, heating equipment, supplies distributors	5	4,483	226	4,142	56	5
Lumber, construction materials distributors	20	11,724	1,044	21,993	280	6
Lumber, millwork wholesalers	9	6,293	354	6,486	99	3
Construction materials distributors	11	5,431	690	15,507	181	3

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
KNOXVILLE STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Machinery, equipment, supplies distributors	67	24,508	3,072	63,819	721	48
Commercial machines, equipment distributors	10	2,115	415	8,410	85	3
Industrial machinery, equipment distributors	8	1,066	119	2,412	34	3
Industrial materials, supplies distributors	8	6,116	698	20,777	170	4
Professional equipment, supplies distributors	10	2,377	456	8,692	116	8
Service establishment supply houses	14	2,401	308	3,906	74	14
Other machinery, equipment, supplies distributors	17	10,433	1,076	19,622	242	11
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	7	2,399	333	8,195	149	3
Other merchant wholesalers	31	9,602	666	12,179	202	17
Amusement, sporting goods distributors	4	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	1	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	26	8,926	592	10,407	175	11
Manufacturers' sales branches, sales offices	52	120,869	4,015	78,955	877	...
Sales branches (with stocks)	40	70,854	3,341	61,913	749	...
Sales offices (without stocks)	12	50,015	674	17,042	128	...
Petroleum bulk plants, terminals and LP gas facilities	22	45,711	1,015	19,577	247	7
Merchandise agents, brokers	45	77,072	1,736	29,718	360	23
Assemblers of farm products	4	7,050	96	1,062	23	4
MEMPHIS STANDARD METROPOLITAN AREA—Coextensive with Shelby County, Tenn.						
Wholesale trade, total	1,089	XXX	68,124	1,359,760	18,218	659
Type of Operation						
Merchant wholesalers	716	1,233,626	43,336	850,023	11,568	484
Manufacturers' sales branches, sales offices	177	542,526	19,990	421,674	5,498	1
Petroleum bulk plants, termioals and LP gas facilities	23	42,096	1,441	25,999	345	8
Merchandise agents, brokers	162	564,233	2,876	55,312	662	164
Assemblers of farm products	11	79,058	481	6,752	145	2
Type by Kind of Business						
Merchant wholesalers	716	1,233,626	43,336	850,023	11,568	484
Grocery, confectionery, meat wholesalers	48	95,683	3,793	73,465	1,113	43
General-line grocery wholesalers	9	72,852	2,497	49,009	680	5
Confectionery wholesalers	5	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	1	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	13	11,018	613	12,589	189	16
Specialty-line grocery wholesalers	20	9,699	610	10,641	212	16
Farm products (edible) distributors	37	20,845	1,449	28,504	454	39
Poultry, poultry products distributors	15	6,658	189	3,777	85	17
Fresh fruit, vegetable wholesalers	22	14,187	1,260	24,727	369	22
Beer, wine, distilled spirits wholesalers	12	19,747	911	18,392	252	14
Beer, ale distributors	5	4,794	496	11,096	146	5
Wine, distilled spirits wholesalers	7	14,953	415	7,296	106	9
Tobacco distributors	7	13,697	416	7,913	116	3
Drugs, chemicals, allied products wholesalers	37	20,635	1,929	34,772	525	23
General-line drug wholesalers	3	13,536	1,199	20,527	323	...
Specialty-line drug, toiletries wholesalers	21	2,376	216	4,491	71	17
Industrial chemicals, explosives distributors	7	2,936	256	4,930	58	3
Paint, varnish wholesalers	6	1,787	258	4,824	73	3
MEMPHIS STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Dry goods, apparel wholesalers	34	25,168	1,619	29,778	525	31
Clothing, furnishings, footwear wholesalers	22	4,593	328	5,665	100	24
General-line dry goods wholesalers	4	18,344	945	17,978	305	3
Specialty-line dry goods wholesalers	8	2,231	346	6,135	120	4
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	21	4,933	530	8,955	144	10
Furniture (household, office) wholesalers	9	880	143	2,387	40	5
Home furnishings, floor coverings wholesalers	12	4,053	387	6,568	104	5
Paper, allied products wholesalers	23	17,218	2,102	42,101	481	7
Coarse paper and products wholesalers	17	16,138	1,966	39,471	445	4
Printing and fine paper distributors	2	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	3	330	41	843	12	2
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	94	733,753	5,244	115,991	1,210	91
Automotive wholesalers	62	35,467	3,486	72,087	974	29
Motor vehicle distributors	11	7,496	527	9,887	118	5
Automotive equipment, tire-tube wholesalers	51	27,971	2,959	62,200	856	24
Electrical, electronics, appliance distributors	36	51,238	3,405	57,664	784	13
Electrical apparatus, supplies distributors	10	20,139	1,121	17,283	264	5
Electrical appliance, radio, TV set wholesalers	18	27,764	1,885	32,461	428	3
Electronic parts, equipment distributors	8	3,335	399	7,920	92	5
Hardware, plumbing-heating goods wholesalers	16	34,543	3,539	68,238	933	4
Hardware wholesalers	8	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	8	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	49	37,758	3,501	68,997	1,003	20
Lumber, millwork wholesalers	33	19,713	1,103	23,779	326	15
Construction materials distributors	16	18,045	2,398	45,218	677	5
Machinery, equipment, supplies distributors	143	70,395	7,936	153,841	1,850	78
Air conditioning, comm. refrigeration equip., distrs.	14	4,624	791	10,256	156	6
Commercial machines, equipment distributors	14	2,033	255	4,658	77	7
Construction machinery, equipment dealers	13	17,145	1,709	32,620	315	8
Farm-garden machinery, equipment wholesalers	11	13,249	977	23,099	238	1
Industrial machinery, equipment distributors	21	13,160	1,624	29,797	372	3
Industrial materials, supplies distributors	14	6,492	702	13,271	184	10
Professional equipment, supplies distributors	14	4,775	625	12,755	175	13
Service establishment supply houses	39	8,242	1,205	26,304	318	28
Transportation equipment distributors	3	675	48	1,081	15	2
Metals, metalwork (except scrap) distributors	9	9,811	760	13,441	185	1
Iron, steel and products distributors	8	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	19	5,928	579	10,455	1,239	24
Iron, steel scrap dealers	6	2,766	251	4,676	90	4
Waste materials dealers	13	3,162	328	5,779	149	20
Other merchant wholesalers	69	36,807	2,137	45,429	780	54
Amusement, sporting goods distributors	11	1,909	170	3,519	66	11
Book, magazine, newspaper wholesalers	2	(D)	(D)	(D)	(D)	(D)
Coal wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	12	9,322	406	8,627	196	6
Jewelry wholesalers	9	1,611	184	3,045	45	12
Petroleum products distributors	8	10,139	345	7,727	57	5
Gift, art goods, greeting card wholesalers	2	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	6	1,849	194	4,281	58	6
Miscellaneous products merchant wholesalers	18	6,987	540	11,968	234	11

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MEMPHIS STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	177	542,526	19,990	421,674	5,498	1
Sales branches (with stocks)	126	398,409	16,785	355,186	4,804	1
Sales offices (without stocks)	51	144,117	3,205	66,488	694	...
Food and kindred products	32	121,658	4,710	100,056	1,229	...
Textile mill products	2	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...
Furniture and fixtures	3	(D)	(D)	(D)	(D)	(D)
Paper and allied products	1	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	23	44,973	1,834	36,210	375	...
Rubber products	7	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...
Stone, clay, and glass products	7	15,755	603	10,747	136	...
Primary metal products	6	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	6	7,664	210	4,172	42	...
Machinery (except electrical)	39	53,267	4,223	91,087	1,832	...
Electrical machinery	13	15,228	504	9,372	32	...
Transportation equipment	19	201,597	3,820	76,628	796	1
Instruments and related products	5	1,388	348	6,789	86	...
Other manufacturers' products*	14	16,070	1,327	38,920	344	...
Petroleum bulk plants, terminals and LP gas facilities	23	42,096	1,441	25,999	545	8
Gasoline, distillates, residuals	21	(D)	(D)	(D)	(D)	(D)
Bulk plants	13	(D)	(D)	(D)	(D)	(D)
Distributing terminals	8	32,142	976	18,420	227	...
Wholesale LP gas facilities	2	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	162	564,233	2,876	55,312	662	164
Groceries, confectionery, meats	29	66,941	592	12,051	127	27
Farm products (edible)	11	19,029	167	3,419	52	12
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	10	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	...	...	...	...	...	...
Apparel (including footwear)	5	3,202	36	(Z)	9	4
Dry goods, piece goods	...	...	...	...	...	...
Furniture, home furnishings	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	54	381,580	1,235	22,955	300	57
Cotton	39	311,698	962	17,709	220	32
Grain	3	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)
Livestock	9	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)
Automotive	2	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	6	4,023	57	1,012	13	5
Hardware, plumbing, heating goods	12	13,952	237	4,688	45	17
Lumber, construction materials	11	12,245	173	3,829	33	6
Machinery, equipment, supplies	13	8,479	188	3,562	35	13
Metals, metalwork (except scrap)	2	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	12	51,190	144	2,537	28	10
Assemblers of farm products	11	79,058	481	6,752	145	2
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	8	71,849	259	3,216	56	2
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NASHVILLE STANDARD METROPOLITAN AREA—Coextensive with Davidson County, Tenn.						
Wholesale trade, total	615	XXX	31,522	603,388	8,550	451
Type of Operation						
Merchant wholesalers	438	323,770	24,225	459,436	6,667	267
Manufacturers' sales branches, sales offices	73	73,434	4,913	97,023	1,204	...
Petroleum bulk plants, terminals and LP gas facilities	16	48,047	906	18,444	269	7
Merchandise agents, brokers	81	112,808	1,212	22,640	306	70
Assemblers of farm products	7	19,630	266	5,845	104	7
Type by Kind of Business						
Merchant wholesalers	438	323,770	24,225	459,436	6,667	267
Grocery, confectionery, meat wholesalers	32	60,191	2,882	51,180	885	20
General-line grocery wholesalers	8	49,289	2,108	35,112	587	2
Confectionery wholesalers	6	2,364	56	1,307	23	6
Meat, fish wholesalers	6	3,875	347	6,788	135	8
Specialty-line grocery wholesalers	12	4,663	371	7,973	140	4
Farm products (edible) distributors	22	11,434	731	13,609	243	21
Poultry, poultry products distributors	5	986	36	679	27	4
Fresh fruit, vegetable wholesalers	17	10,448	695	12,930	216	17
Beer, wine, distilled spirits wholesalers	16	20,425	941	15,371	229	17
Tobacco distributors	3	8,964	286	3,700	67	1
Drugs, chemicals, allied products wholesalers	21	11,298	954	20,130	315	14
General- and specialty-line drug wholesalers	14	10,007	808	16,098	267	11
Industrial chemicals, paint wholesalers	7	1,291	146	4,032	48	3
Dry goods, apparel wholesalers	22	15,678	1,170	22,525	314	14
Clothing, furnishings, footwear wholesalers	16	9,118	693	13,309	167	13
General- and specialty-line dry goods wholesalers	6	6,560	477	9,216	147	1
Furniture, home furnishings wholesalers	11	2,637	243	4,788	70	2
Paper, allied products wholesalers	14	15,958	1,184	20,569	264	6
Farm products (raw materials) merchants	8	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	53	15,475	2,640	46,551	711	37
Electrical, electronics, appliance distributors	28	36,743	2,772	54,283	694	12
Hardware, plumbing-heating goods wholesalers	15	21,770	1,696	36,293	511	3
Hardware wholesalers	7	15,563	1,296	27,274	396	2
Plumbing, heating equipment, supplies distributors	8	6,207	400	9,019	115	1
Lumber, construction materials distributors	26	12,224	1,169	22,446	345	25
Lumber, millwork wholesalers	17	8,468	793	16,939	264	12
Construction materials distributors	9	3,756	376	5,508	81	13
Machinery, equipment, supplies distributors	91	36,694	4,650	93,325	1,094	53
Commercial machines, equipment distributors	15	3,492	384	7,829	96	6
Industrial machinery, equipment distributors	14	2,504	333	6,519	97	12
Industrial materials, supplies distributors	7	4,720	675	10,752	142	1
Professional equipment, supplies distributors	12	4,671	803	15,774	187	3
Service establishment supply houses	20	3,665	515	10,974	144	21
Other machinery, equipment, supplies distributors	23	17,442	1,940	41,477	428	10
Metals, metalwork (except scrap) distributors	8	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	12	4,115	607	10,446	134	9
Other merchant wholesalers	56	37,339	1,726	31,555	523	25
Amusement, sporting goods distributors	11	2,518	322	5,810	101	7
Jewelry wholesalers	5	956	48	1,614	17	...
Merchant wholesalers, n.e.c.	40	33,865	1,356	24,131	405	18
Manufacturers' sales branches, sales offices	73	73,434	4,913	97,023	1,204	...
Sales branches (with stocks)	53	44,459	4,195	84,049	1,041	...
Sales offices (without stocks)	20	28,975	718	12,974	163	...
Petroleum bulk plants, terminals and LP gas facilities	16	48,047	906	18,444	269	7
Merchandise agents, brokers	81	112,808	1,212	22,640	306	70
Assemblers of farm products	7	19,630	266	5,845	104	7

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
DAVIDSON COUNTY (See Nashville Standard Metropolitan Area, Table 103.)						
HAMILTON COUNTY						
Wholesale trade, total	385	XXX	17,446	340,855	4,378	203
Type of Operation						
Merchant wholesalers	269	200,560	12,626	243,176	3,324	146
Manufacturers' sales branches, sales offices	52	93,522	3,403	68,485	731	...
Petroleum bulk plants, terminals and LP gas facilities	11	26,744	603	16,828	169	5
Merchandise agents, brokers	51	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	269	200,560	12,626	243,176	3,324	146
Grocery, confectionery, meat wholesalers	26	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	15	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	15	10,869	526	9,339	129	8
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	13	10,094	913	17,718	257	3
Dry goods, apparel wholesalers	12	3,261	306	6,017	106	6
Furniture, home furnishings wholesalers	12	6,985	662	18,006	210	3
Paper, allied products wholesalers	6	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	24	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	19	19,664	1,279	26,099	258	7
Hardware, plumbing-heating goods wholesalers	13	12,069	1,056	18,262	230	6
Lumber, construction materials distributors	19	6,386	906	21,851	286	5
Machinery, equipment, supplies distributors	49	16,367	1,799	32,184	426	12
Metals, metalwork (except scrap) distributors	5	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	9	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	28	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	52	93,522	3,403	68,485	731	...
Petroleum bulk plants, terminals and LP gas facilities	11	26,744	603	16,828	169	5
Merchandise agents, brokers	51	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
KNOX COUNTY						
Wholesale trade, total	391	XXX	20,502	391,176	5,009	192
Type of Operation						
Merchant wholesalers	278	162,977	13,768	264,830	3,540	161
Manufacturers' sales branches, sales offices	52	120,869	4,015	78,955	877	...
Petroleum bulk plants, terminals and LP gas facilities	12	40,280	887	16,611	209	4
Merchandise agents, brokers	45	77,072	1,736	29,718	360	23
Assemblers of farm products	4	7,050	96	1,062	23	4
Type by Kind of Business						
Merchant wholesalers	278	162,977	13,768	264,830	3,540	161
Grocery, confectionery, meat wholesalers	24	22,202	1,135	21,525	347	10
Farm products (edible) distributors	28	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	8	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	3	6,953	250	4,771	75	...
Drugs, chemicals, allied products wholesalers	10	7,473	585	9,982	163	4
KNOX COUNTY—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Dry goods, apparel wholesalers	9	4,859	551	10,287	101	4
Furniture, home furnishings wholesalers	11	2,722	276	5,572	75	9
Paper, allied products wholesalers	7	4,020	412	6,086	82	1
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	31	11,007	1,417	27,917	395	16
Electrical, electronics, appliance distributors	19	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	9	21,104	1,636	34,304	418	5
Lumber, construction materials distributors	16	9,995	960	20,411	257	5
Machinery, equipment, supplies distributors	65	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	7	2,399	333	8,195	148	3
Other merchant wholesalers	28	8,334	840	11,563	190	15
Manufacturers' sales branches, sales offices	52	120,869	4,015	78,955	877	...
Petroleum bulk plants, terminals and LP gas facilities	12	40,280	887	16,611	209	4
Merchandise agents, brokers	45	77,072	1,736	29,718	360	23
Assemblers of farm products	4	7,050	96	1,062	23	4
SHELBY COUNTY (See Memphis Standard Metropolitan Area, Table 103.)						
SULLIVAN COUNTY						
Wholesale trade, total	114	XXX	6,000	120,905	1,417	53
Type of Operation						
Merchant wholesalers	64	36,039	2,975	62,445	900	40
Manufacturers' sales branches, sales offices	10	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	6	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	14	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1] — THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	3,220	xxx	204,745	xxx	xxx	110,527	2,159,186	39,188	2,134
Merchant wholesalers	1,831	1,737,297	165,058	145,932	8.4	76,662	1,451,017	26,217	1,245
Manufacturers' sales branches, sales offices	375	577,430	23,331	48,303	8.4	22,361	435,842	6,679	20
Petroleum bulk plants, terminals and LP gas facilities	341	172,255	11,794	14,925	8.7	5,101	94,552	1,900	326
Merchandise agents, brokers	359	733,543	1,701	14,372	1.2	4,503	117,581	2,669	350
Assemblers of farm products	314	117,211	2,861	5,249	4.5	1,900	60,194	1,723	193
STANDARD METROPOLITAN AREAS									
CHATTANOOGA									
Total	322	xxx	17,767	xxx	xxx	11,263	217,217	3,696	197
Merchant wholesalers	212	148,506	11,109	14,140	9.5	8,268	158,753	2,751	127
Manufacturers' sales branches, sales offices	48	48,732	1,499	3,784	7.8	2,023	40,275	639	3
Petroleum bulk plants, terminals and LP gas facilities	23	18,434	5,116	5,193	23.2	584	10,605	191	27
Merchandise agents, brokers	36	50,645	36	1,344	2.3	374	7,334	107	37
Assemblers of farm products	3	245	7	34	13.9	14	(Z)	8	3
KNOXVILLE									
Total	333	xxx	18,242	xxx	xxx	14,048	268,700	4,428	157
Merchant wholesalers	231	142,913	14,938	16,468	11.5	9,739	187,568	3,101	126
Manufacturers' sales branches, sales offices	52	53,828	3,074	5,894	10.9	3,009	57,996	851	4
Petroleum bulk plants, terminals and LP gas facilities	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...	...	...	...
MEMPHIS									
Total	851	xxx	115,955	xxx	xxx	48,547	902,051	14,967	538
Merchant wholesalers	508	1,013,919	90,866	67,808	6.7	32,094	582,594	10,044	374
Manufacturers' sales branches, sales offices	173	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	20	28,033	319	449	1.6	1,053	19,421	367	18
Merchandise agents, brokers	127	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	23	9,861	396	542	5.5	213	6,240	146	13
NASHVILLE									
Total	524	xxx	29,825	xxx	xxx	20,932	407,431	7,509	360
Merchant wholesalers	368	240,268	25,495	28,394	11.8	15,825	308,355	5,783	225
Manufacturers' sales branches, sales offices	75	63,086	3,415	6,396	10.1	3,676	71,850	1,187	7
Petroleum bulk plants, terminals and LP gas facilities	17	28,752	855	1,517	5.3	778	13,408	274	61
Merchandise agents, brokers	61	98,697	45	2,540	2.6	592	12,300	209	66
Assemblers of farm products	3	5,773	15	179	3.1	61	1,518	56	1
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
DAVIDSON COUNTY (See Nashville Standard Metropolitan Area, Table 103.)									
HAMILTON COUNTY									
Total	311	xxx	17,733	xxx	xxx	11,207	216,039	3,670	184
Merchant wholesalers	210	148,240	11,088	14,128	9.5	8,266	158,708	2,749	123
Other operating types	101	115,127	6,645	10,182	8.8	2,941	57,331	921	61
KNOX COUNTY									
Total	315	xxx	17,859	xxx	xxx	13,788	263,911	4,317	149
Merchant wholesalers	222	139,197	14,588	16,098	11.6	9,576	184,611	3,027	123
Other operating types	93	123,410	3,271	8,026	6.5	4,212	79,300	1,290	26
SHELBY COUNTY (See Memphis Standard Metropolitan Area, Table 103.)									
SULLIVAN COUNTY									
Total	67	xxx	3,101	xxx	xxx	1,875	38,347	645	35
Merchant wholesalers	49	20,372	2,913	2,530	12.4	1,524	32,100	535	28
Other operating types	18	12,707	188	646	5.1	351	6,247	110	7

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

TEXAS

TEXAS
(254 COUNTIES)

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 43-17.

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	13,745	XXX	827,121	XXX	XXX	516,987	10,418,892	130,688	132,173	132,470	136,084	9,159
Type of Operation												
Merchant wholesalers	8,738	5,695,496	659,412	692,297	12.2	340,709	6,925,855	87,038	87,319	89,702	91,716	5,992
Manufacturers' sales branches, sales offices	1,360	2,804,288	113,316	233,710	8.3	119,371	2,399,756	25,279	25,318	25,527	25,540	11
Petroleum bulk plants, terminals and LP gas facilities	1,999	751,132	34,232	94,508	12.6	24,674	475,104	6,650	6,722	6,834	6,812	1,781
Merchandise agents, brokers	1,025	1,411,810	3,451	46,963	3.3	17,435	333,025	5,521	5,562	5,601	5,736	954
Assemblers of farm products	623	386,866	16,710	40,060	10.4	14,798	265,152	6,200	7,252	4,806	6,280	421
Type by Kind of Business												
Merchant wholesalers	8,738	5,695,496	659,412	692,297	12.2	340,709	6,925,855	87,038	87,319	89,702	91,716	5,992
Grocery, confectionery, meat wholesalers	1,039	828,836	53,042	80,099	9.7	40,464	809,180	11,551	11,563	12,258	12,623	846
General-line grocery wholesalers	237	523,232	39,791	37,818	7.2	20,768	404,602	5,841	5,773	5,926	5,887	112
Confectionery wholesalers	71	23,861	958	3,101	13.0	1,330	26,300	424	434	444	451	69
Fish, sea food distributors	67	25,063	1,123	4,571	18.2	2,035	41,789	794	811	1,080	936	69
Meat, meat products wholesalers	243	116,635	2,164	15,372	13.2	7,335	154,939	1,862	1,924	2,081	2,273	263
Specialty-line grocery wholesalers	421	140,045	9,006	19,237	13.7	8,996	181,550	2,630	2,621	2,727	3,076	333
Farm products (edible) distributors	467	216,900	7,001	28,578	13.2	12,160	238,621	3,996	4,135	3,932	4,441	495
Poultry, poultry products distributors	150	69,011	1,996	5,758	8.3	2,409	41,259	934	979	1,004	1,266	141
Fresh fruit, vegetable wholesalers	317	147,889	5,005	22,820	15.4	9,751	197,362	3,062	3,156	2,928	3,175	354
Beer, wine, distilled spirits wholesalers	414	293,799	27,603	31,799	10.8	15,678	301,766	3,532	3,645	3,829	3,732	283
Beer, ale distributors	355	136,888	5,113	20,303	14.8	9,716	182,602	2,328	2,454	2,630	2,505	269
Wine, distilled spirits wholesalers	59	156,911	22,490	11,496	7.3	5,962	119,164	1,204	1,191	1,199	1,227	14
Tobacco distributors	136	164,831	6,446	8,044	4.9	4,247	77,532	1,237	1,234	1,266	1,303	113
Drugs, chemicals, allied products wholesalers	305	156,026	23,117	25,310	16.2	13,339	285,856	3,661	3,696	3,745	3,929	190
General-line drug wholesalers	27	75,001	14,466	9,497	12.7	6,025	135,881	1,785	1,782	1,757	1,778	...
Specialty-line drug, toiletries wholesalers	122	31,782	4,298	4,860	15.2	2,417	47,930	740	741	790	899	110
Industrial chemicals, explosives distributors	121	40,990	3,792	8,386	20.5	3,573	75,359	789	823	841	889	59
Paint, varnish wholesalers	35	8,253	561	2,567	31.1	1,324	26,686	347	350	357	363	21
Dry goods, apparel wholesalers	145	70,463	10,939	10,455	14.8	5,474	110,754	1,573	1,523	1,564	1,527	122
Clothing, furnishings, footwear wholesalers	85	22,536	3,230	4,153	18.4	1,875	36,886	571	524	577	535	73
General-line dry goods wholesalers	10	22,776	3,368	3,245	14.2	2,109	43,822	597	592	589	590	5
Specialty-line dry goods wholesalers	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	159	74,343	9,314	13,900	18.7	6,945	127,395	1,766	1,706	1,736	1,816	93
Furniture (household, office) wholesalers	78	23,615	3,147	5,101	21.6	2,638	47,173	631	596	610	659	51
Home furnishings, floor coverings wholesalers	81	50,728	6,167	8,799	17.3	4,307	80,222	1,135	1,110	1,126	1,157	42
Paper, allied products wholesalers	173	98,714	9,867	14,279	14.5	8,141	160,963	2,129	2,162	2,147	2,136	109
Coarse paper and products wholesalers	54	31,883	3,479	4,732	14.8	2,859	55,946	730	755	755	755	31
Printing and fine paper distributors	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	80	15,246	1,727	4,203	27.6	2,159	40,989	602	596	581	594	69
Wallpaper wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	320	1,140,153	187,839	55,532	4.9	12,514	245,047	3,093	3,003	3,247	3,515	235
Automotive wholesalers	1,019	232,743	37,500	47,555	20.4	27,511	555,430	7,441	7,366	7,464	7,490	787
Motor vehicle distributors	80	41,895	2,292	4,447	10.6	2,502	47,682	635	618	609	640	64
Automotive equipment, tire-tube wholesalers	939	190,848	35,208	43,108	22.6	25,009	507,748	6,806	6,748	6,855	6,850	723
Electrical, electronics, appliance distributors	351	327,066	41,799	45,544	13.9	25,043	510,775	5,668	5,657	5,884	5,895	158
Electrical apparatus, supplies distributors	162	166,685	21,727	20,682	12.4	11,804	236,125	2,623	2,618	2,700	2,671	58
Electrical appliance, radio, TV set wholesalers	101	135,811	16,382	19,119	14.1	10,103	201,451	2,342	2,325	2,457	2,480	38
Electronic parts, equipment distributors	88	24,570	3,690	5,743	23.4	3,136	73,199	703	714	727	744	62
Hardware, plumbing-heating goods wholesalers	288	230,593	40,914	37,620	16.3	21,574	441,765	5,111	5,131	5,257	5,265	153
Hardware wholesalers	99	116,344	23,240	20,400	17.5	12,592	255,137	3,053	3,071	3,164	3,146	64
Plumbing, heating equipment, supplies distributors	189	114,249	17,674	17,220	15.1	8,982	186,628	2,058	2,060	2,093	2,119	89
Lumber, construction materials distributors	586	355,215	26,724	63,634	17.9	33,318	699,290	8,089	8,480	8,811	8,937	302
Lumber, millwork wholesalers	226	181,432	14,125	20,907	11.5	11,517	267,602	2,959	3,033	3,090	3,165	109
Construction materials distributors	360	173,783	12,599	42,727	24.6	21,801	431,688	5,130	5,447	5,721	5,772	193
Machinery, equipment, supplies distributors	1,963	881,409	117,176	142,390	16.1	72,818	1,521,270	16,510	16,512	16,791	16,792	116
Air conditioning, comm. refrigeration equip., distrs	150	58,941	6,309	11,347	19.3	6,088	130,152	1,318	1,392	1,431	1,340	108
Commercial machines, equipment distributors	199	41,010	5,192	10,024	24.4	5,343	108,728	1,225	1,220	1,212	1,256	164
Construction machinery, equipment dealers	101	86,474	16,142	15,118	17.5	8,812	160,423	1,685	1,652	1,723	1,791	51
Farm-garden machinery, equipment wholesalers	78	25,580	3,274	3,986	15.6	2,020	37,760	443	433	448	437	49
Industrial machinery, equipment distributors	652	419,092	51,275	46,845	11.2	21,743	443,075	4,992	4,885	4,963	4,825	255
Industrial materials, supplies distributors	236	116,956	16,588	21,735	18.6	11,327	240,984	2,556	2,622	2,629	2,645	115
Professional equipment, supplies distributors	158	49,609	7,387	12,805	25.8	6,876	140,190	1,712	1,723	1,769	1,770	98
Service establishment supply houses	336	68,336	8,872	16,709	24.5	8,587	194,824	2,103	2,100	2,095	2,122	240
Transportation equipment distributors	53	15,411	2,137	3,821	24.8	2,022	45,134	476	485	521	606	36
Metals, metalwork (except scrap) distributors	210	189,661	30,659	25,926	13.7	12,671	251,704	2,863	2,884	2,988	3,004	105
Iron, steel and products distributors	198	171,044	28,286	23,380	13.7	11,554	220,954	2,585	2,618	2,719	2,758	97
Nonferrous metals distributors	12	18,617	2,373	2,546	13.7	1,117	30,750	278	266	269	246	8
Scrap, waste materials dealers	270	78,780	5,364	14,743	18.7	7,366	156,294	2,408	2,421	2,524	2,704	249
Iron, steel scrap dealers	147	39,531	3,012	6,658	16.8	3,112	65,484	1,005	1,008	1,092	1,111	155
Waste materials dealers	123	39,249	2,352	8,085	20.6	4,254	90,810	1,403	1,413	1,432	1,593	94
Other merchant wholesalers	893	355,964	24,108	46,889	13.2	21,446	432,213	6,410	6,201	6,259	6,607	636
Amusement, sporting goods distributors	99	31,928	5,231	6,263	19.6	3,159	61,571	857	859	920	972	62
Book, magazine, newspaper wholesalers	78	16,879	1,241	4,206	24.9	2,119	38,693	854	773	730	719	47
Coal wholesalers	3	499	...	70	14.0	35	684	7	7	7	10	2
Farm supplies wholesalers	146	65,731	3,209	6,505	9.9	2,889	54,701	983	903	867	882	96
Jewelry wholesalers	54	16,655	2,772	3,510	21.1	1,972	35,327	497	473	492	514	42
Petroleum products distributors	268	162,291	4,814	14,304	8.8	5,285	114,529	1,314	1,321	1,415	1,432	221
Gift, art goods, greeting card wholesalers	30	4,870	350	970	19.9	487	15,865	164	160	185	207	23
Flower, bulb, plant wholesalers	59	9,644	916	2,384	24.7	1,292	26,450	436	370	360	412	48
Miscellaneous products merchant wholesalers	156	47,467	5,575	8,677	18.3	4,208	84,393	1,298	1,335	1,283	1,459	95

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	1,360	2,804,288	113,316	233,710	8.3	119,371	2,399,756	25,279	25,318	25,527	25,540	11
Sales branches (with stocks)	986	1,723,841	113,316	185,380	10.8	97,962	2,005,663	21,511	21,602	21,853	21,837	4
Sales offices (without stocks)	374	1,080,447	...	48,330	4.5	21,409	394,093	3,768	3,716	3,674	3,703	7
Food and kindred products	255	487,206	9,304	47,176	9.7	23,715	462,884	5,669	5,731	5,801	5,763	6
Sales branches (with stocks)	211	349,414	9,304	37,013	10.6	19,627	399,070	4,940	5,009	5,093	5,053	...
Sales offices (without stocks)	44	137,792	...	10,163	7.4	4,088	63,814	729	722	708	710	6
Textile mill products	19	40,669	2,353	2,863	7.0	1,729	31,960	338	361	323	299	...
Sales branches (with stocks)	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	16	21,023	1,612	2,941	14.0	1,268	25,088	452	441	476	493	...
Sales branches (with stocks)	10	15,138	1,612	2,741	18.1	1,127	22,347	436	426	459	476	...
Sales offices (without stocks)	6	5,885	...	200	3.4	141	2,741	16	15	17	17	...
Furniture and fixtures	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	124	263,482	6,484	25,943	9.8	9,991	190,428	1,939	1,939	1,971	1,958	...
Sales branches (with stocks)	80	138,483	6,484	16,586	12.0	6,953	133,204	1,380	1,378	1,412	1,403	...
Sales offices (without stocks)	44	124,999	...	9,357	7.5	3,038	57,224	559	561	559	555	...
Rubber products	34	79,820	6,678	8,406	10.5	3,422	72,539	709	698	700	698	...
Sales branches (with stocks)	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	52	103,971	3,211	9,791	9.4	6,216	117,381	1,229	1,404	1,414	1,430	1
Sales branches (with stocks)	27	26,774	3,211	6,214	23.2	4,439	86,700	976	1,148	1,166	1,169	1
Sales offices (without stocks)	25	77,197	...	3,577	4.6	1,777	30,681	253	256	248	261	...
Primary metal products	68	407,359	4,318	9,549	2.3	4,810	101,347	944	967	962	967	...
Sales branches (with stocks)	11	25,044	4,318	3,293	13.1	1,881	42,603	502	529	512	514	...
Sales offices (without stocks)	57	382,315	...	6,256	1.6	2,929	58,744	442	438	450	453	...
Fabricated metal products	67	114,206	5,255	6,842	6.0	3,252	56,989	715	695	710	674	...
Sales branches (with stocks)	45	29,008	5,255	4,457	15.4	2,054	35,841	512	497	515	477	...
Sales offices (without stocks)	22	85,198	...	2,385	2.8	1,198	21,148	203	198	195	197	...
Machinery (except electrical)	388	391,318	36,356	55,734	14.2	33,341	696,223	6,566	6,470	6,558	6,553	2
Sales branches (with stocks)	318	341,295	36,356	50,526	14.8	30,477	644,512	5,966	5,869	5,995	6,002	2
Sales offices (without stocks)	70	50,023	...	5,208	10.4	2,954	51,711	600	601	563	551	...
Electrical machinery	74	177,364	8,204	15,487	8.7	7,475	144,115	1,324	1,347	1,336	1,333	1
Sales branches (with stocks)	49	144,164	8,204	13,917	9.7	6,536	124,734	1,193	1,210	1,194	1,192	...
Sales offices (without stocks)	25	33,200	...	1,570	4.7	939	19,381	131	137	142	141	1
Transportation equipment	65	480,459	21,032	22,625	4.7	11,297	227,113	2,480	2,384	2,360	2,453	...
Sales branches (with stocks)	58	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	77	60,512	3,426	8,950	14.8	5,091	101,852	1,166	1,166	1,178	1,165	...
Sales branches (with stocks)	68	53,651	3,426	8,403	15.7	4,860	96,764	1,130	1,125	1,138	1,118	...
Sales offices (without stocks)	9	6,861	...	547	8.0	231	5,088	36	41	40	47	...
Other manufacturers' products*	98	138,606	4,535	13,777	9.9	6,375	142,572	1,441	1,418	1,433	1,443	...
Sales branches (with stocks)	52	45,046	4,535	8,853	19.7	3,858	90,426	976	966	960	956	...
Sales offices (without stocks)	46	93,560	...	4,924	5.3	2,517	52,146	465	452	473	487	...
Petroleum bulk plants, terminals and LP gas facilities	1,999	751,132	34,232	94,508	12.6	24,674	475,104	6,650	6,722	6,834	6,812	1,781
Gasoline, distillates, residuals	1,905	722,488	32,642	86,496	12.0	21,378	416,105	5,806	5,904	5,979	6,008	1,725
Bulk plants	1,857	565,886	19,651	66,125	11.7	16,339	324,932	4,750	4,842	4,886	4,909	1,724
Distributing terminals	48	156,602	12,991	20,371	13.0	5,039	91,173	1,056	1,062	1,093	1,099	1
Wholesale LP gas facilities	94	28,644	1,590	8,012	28.0	3,296	58,999	844	818	855	804	56
Merchandise agents, brokers	1,025	1,411,81D	3,451	46,963	3.3	17,435	333,025	5,521	5,562	5,601	5,736	954
Grocery, confectionery, meats	129	237,995	22	6,818	2.9	2,412	44,516	511	515	533	534	157
Groceries (combination of food lines)	13	32,168	...	968	3.0	364	6,339	80	80	79	77	12
Canned foods	57	88,955	...	2,724	3.1	907	17,081	199	203	219	222	65
Coffee, tea, spices	...	...	...	...	...	...	...	...	...	...	...	...
Confectionery	8	14,664	...	619	4.2	293	5,048	45	44	43	43	9
Flour	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar	10	48,538	4	537	1.1	278	4,885	42	43	45	44	6
Miscellaneous grocery products	38	52,302	18	1,925	3.7	552	10,760	138	137	140	141	63
Farm products (edible)	42	52,766	20	2,212	4.2	743	10,011	219	134	130	218	30
Dairy, poultry products	7	3,313	8	85	2.6	33	532	13	14	12	13	4
Fruits, vegetables	35	49,453	12	2,127	4.3	710	9,479	206	120	118	205	26
Drugs, chemicals, paints	20	11,071	27	662	6.0	294	6,147	64	66	64	64	13
Drugs, proprietaries, toiletries	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	9	4,251	27	212	5.0	93	2,051	16	15	15	17	4
Paints, varnishes, lacquers, enamels	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	37	24,098	14	1,187	4.9	202	3,399	52	56	51	52	29
Clothing, furnishings (men's, women's)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	4	5,034	3	125	2.5	19	(Z)	12	11	11	11	3
Women's, children's clothing, accessories	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	22	41,483	2	1,614	3.9	428	8,105	90	96	93	94	7
Hosiery	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	17	30,836	...	889	2.9	229	4,516	38	39	39	38	5
Furniture, home furnishings	51	27,107	303	1,708	6.3	471	8,861	115	112	113	120	50
Furniture	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	7	8,801	2	291	3.3	59	1,462	12	12	11	12	4
Paper	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	246	589,910	1,438	10,018	1.7	4,162	86,374	2,816	2,924	2,933	2,942	252
Cotton	42	139,563	730	880	.6	259	5,339	70	74	77	78	36
Grain	13	35,781	36	801	2.2	96	1,793	20	25	26	25	9
Hides, skins, raw furs	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	170	398,097	590	7,756	1.9	3,522	74,381	2,643	2,716	2,772	2,776	191
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	15	10,398	82	356	3.4	185	3,223	68	92	44	45	10
Miscellaneous inedible farm products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	36	34,273	136	2,332	6.8	952	17,621	151	152	168	165	33
Electrical-electronic apparatus, equip., appliances	73	70,777	124	4,486	6.3	1,684	32,843	290	297	294	308	82
Electrical apparatus, supplies	43	42,836	113	2,665	6.2	1,034	19,315	180	184	177	183	45
Appliances, radios, TV sets	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods	44	28,220	187	1,811	6.4	723	16,032	132	137	123	135	38
Hardware	11	10,461	...	645	6.2	158	2,583	25	30	28	26	18
Plumbing, heating goods	33	17,759	187	1,166	6.6	565	13,449	107	107	95	109	20
Lumber, construction materials	47	38,083	54	1,584	4.2	473	10,817	99	98	103	115	40
Lumber, millwork	29	25,531	20	884	3.5	222	4,482	45	44	45	51	27
Construction materials (except lumber)	18	12,552	34	700	5.6	251	6,335	54	54	58	64	13
Machinery, equipment, supplies	167	135,721	933	7,599	5.6	2,913	54,887	524	537	559	537	129
Air conditioning, commercial refrigeration equipment	26	21,689	337	1,242	5.7	529	10,432	89	89	95	94	24
Commercial machines, equipment	15	4,155	62	387	9.3	174	3,708	48	49	45	50	16
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	96	50,712	487	4,016	7.9	1,613	28,923	262	270	271	264	74
Professional equipment, supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	16	8,485	35	569	6.7	175	3,338	42	43	43	45	9
Transportation (exc. automotive) equip., supplies	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	18	12,357	70	663	5.4	178	4,294	37	38	41	47	16
Iron, steel and products	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	86	99,148	119	3,978	4.0	1,741	27,656	409	388	385	393	74
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products	13	30,124	23	667	2.2	190	2,656	38	38	36	38	12
General merchandise	14	5,283	26	449	8.5	222	5,809	81	75	77	80	12
Miscellaneous products, agents, brokers, n.e.c.	39	20,110	70	1,194	5.9	409	8,129	138	136	133	144	34
Assemblers of farm products	623	386,866	16,710	40,060	10.4	14,798	285,152	6,200	7,252	4,806	6,280	421
Dairy, poultry products	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	110	48,518	1,629	15,016	30.9	5,625	91,976	3,771	4,568	1,036	2,849	103
Farm products (raw materials)	435	282,168	13,083	20,657	7.3	7,330	153,393	1,880	2,102	3,077	2,636	254
Farm supplies	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Texas, total	13,745	516,987	10,418,892	136,084	9,159	8,738	5,695,496	5,007	5,354,096
Anderson County	31	317	6,570	128	20	17	3,511	14	5,410
Palestine	22	(D)	(D)	(D)	(D)	15	(D)	7	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Andrews County	9	124	2,671	49	7	6	2,464	3	953
Angelina County	40	807	16,453	242	28	28	29,723	12	7,391
Lufkin	35	(D)	(D)	(D)	(D)	24	(D)	11	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Aransas County	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Aransas Pass (part)[1]	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Archer County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Armstrong County	7	85	1,569	23	6	...	...	7	1,400
Atascosa County	18	116	2,843	47	13	9	1,837	9	2,061
Austin County	15	151	3,710	88	16	7	1,379	8	5,439
Bailey County	17	284	5,124	83	16	6	1,957	11	3,558
Bandera County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Bastrop County	17	75	1,922	48	16	7	1,064	10	3,403
Baylor County	13	95	2,256	58	9	3	193	10	3,081
Bee County	23	195	4,097	80	14	11	1,251	12	5,327
Beeville	15	93	1,896	44	10	8	824	7	2,183
Remainder of County	8	102	2,201	36	4	3	427	5	3,144
Bell County	66	1,156	22,540	389	55	42	12,897	24	13,455
Belton	3	24	(Z)	6	2	...	...	3	982
Killeen	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Temple	46	865	16,984	274	37	34	10,940	12	4,925
Remainder of County	11	(D)	(D)	(D)	(D)	4	(D)	7	(D)
Bexar County	800	38,088	765,201	10,747	552	628	371,120	172	238,896
Alamo Heights	...	...	...	...	...	...	...	...	...
San Antonio	795	(D)	(D)	(D)	(D)	624	(D)	171	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Blanco County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Borden County	...	...	...	...	...	...	...	...	...
Bosque County	14	90	2,182	120	12	5	849	9	3,657
Bowie County	90	1,936	39,977	591	74	62	17,442	28	29,731
Texarkana	76	1,866	38,558	565	59	57	17,068	19	21,065
Remainder of County	14	70	1,419	26	15	5	374	9	8,666
Brazoria County	46	810	17,080	232	34	25	5,504	21	9,940
Freeport	11	122	3,177	68	8	8	2,043	3	642
Remainder of County	35	688	13,903	164	26	17	3,461	18	9,298
Brazos County	37	474	10,042	180	34	25	5,894	12	9,824
Bryan	32	(D)	(D)	(D)	(D)	23	(D)	9	(D)
College Station	...	...	...	...	...	...	...	...	...
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Brewster County	9	90	1,679	28	4	4	1,011	5	877
Alpine	8	(D)	(D)	(D)	(D)	3	(D)	5	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Briscoe County	10	40	923	21	11	5	309	5	680
Brooks County	16	154	3,192	56	9	8	1,397	8	1,546
Falfurrias	14	(D)	(D)	(D)	(D)	7	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Brown County	51	743	14,831	282	42	31	11,547	20	8,695
Brownwood	43	629	12,657	239	36	28	9,183	15	4,728
Remainder of County	8	114	2,174	43	6	3	2,364	5	3,967
Burleson County	13	81	1,361	22	8	6	1,480	7	1,004
Burnet County	13	31	733	12	13	5	348	8	856
Caldwell County	23	257	5,445	87	13	9	1,365	14	3,716
Lockhart	10	84	2,084	39	7	4	479	6	1,504
Remainder of County	13	173	3,361	48	6	5	886	8	2,212
Calhoun County	22	366	6,215	118	16	12	3,686	10	1,715
Port Lavaca	12	267	4,405	96	11	8	3,039	4	1,136
Remainder of County	10	99	1,810	22	5	4	647	6	579
Callahan County	10	42	1,037	20	10	4	569	6	1,268

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Aransas Pass is in Aransas and San Patricio counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Cameron County	228	6,001	102,232	2,104	135	161	78,047	67	36,455
Brownsville	76	1,448	28,815	545	43	55	28,993	21	17,964
Harlingen	100	2,470	50,253	864	62	72	26,588	28	9,945
San Benito	22	584	9,418	155	17	14	4,252	8	3,686
Remainder of County	30	1,499	13,746	540	13	20	18,214	10	4,860
Camp County	10	89	1,688	41	10	6	1,781	4	555
Carson County	15	96	1,914	33	8	...	...	15	1,904
Cass County	16	118	2,315	64	21	5	2,653	11	3,230
Castro County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Chambers County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Cherokee County	34	828	16,085	269	20	20	18,912	14	3,971
Jacksonville	23	651	12,801	206	15	16	17,877	7	2,551
Rusk	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	3	(D)	4	(D)
Childress County	23	193	3,601	68	21	15	4,210	8	1,174
Childress	22	(D)	(D)	(D)	(D)	15	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Clay County	6	32	751	18	5	...	...	6	775
Cochran County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Coke County	4	11	(Z)	5	4	...	...	4	292
Coleman County	27	270	5,768	90	19	12	2,523	15	2,904
Coleman	19	(D)	(D)	(D)	(D)	10	(D)	9	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Collin County	45	556	10,207	185	43	18	4,642	27	7,905
McKinney	24	247	4,940	94	24	11	2,403	13	4,643
Remainder of County	21	309	5,267	91	19	7	2,239	14	3,262
Collingsworth County	7	33	666	25	10	...	...	7	1,705
Colorado County	25	259	5,070	105	16	9	5,042	16	9,098
Comal County	22	166	3,218	77	16	14	1,963	8	2,792
New Braunfels	19	(D)	(D)	(D)	(D)	12	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Comanche County	20	311	6,074	161	14	7	2,449	13	6,757
Concho County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Cooke County	33	577	11,786	182	26	18	5,723	15	4,960
Gainesville	23	481	10,060	131	20	12	4,758	11	3,220
Remainder of County	10	96	1,726	51	6	6	965	4	1,740
Coryell County	16	181	3,445	108	12	3	1,050	13	6,076
Cottle County	10	76	1,553	31	10	3	208	7	900
Crane County	3	6	(Z)	2	2	3	169	...	...
Crockett County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Crosby County	17	217	4,776	72	19	4	376	13	3,590
Culberson County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Dallam County	25	378	7,719	141	17	10	3,631	15	5,619
Dalhart (part)[2]	20	353	7,274	133	15	10	3,631	10	4,901
Remainder of County	5	25	(Z)	8	2	...	...	5	718
Dallas County	2,078	130,021	2,589,910	29,422	1,210	1,246	1,217,260	832	1,774,517
Dallas	1,959	125,715	2,503,922	28,388	1,129	1,160	1,187,609	799	1,704,873
Garland	13	(D)	(D)	(D)	(D)	10	(D)	3	(D)
Grand Prairie (part)[3]	20	(D)	(D)	(D)	(D)	18	(D)	2	(D)
Highland Park	5	179	4,362	35	7	...	...	5	15,178
University Park	13	151	2,770	34	11	6	773	7	4,133
Remainder of County	68	2,870	55,937	717	44	52	20,923	16	37,680
Dawson County	45	524	13,016	186	36	26	6,186	19	7,522
Lamesa	33	440	10,699	144	28	18	5,316	15	6,730
Remainder of County	12	84	2,317	42	8	8	870	4	792
Deaf Smith County	24	516	10,390	162	20	9	1,950	15	6,095
Hereford	19	(D)	(D)	(D)	(D)	8	(D)	11	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Delta County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Denton County	45	521	10,666	185	43	27	6,800	18	4,275
Denton	31	425	8,802	147	27	22	6,013	9	2,273
Remainder of County	14	96	1,864	38	16	5	787	9	2,002
De Witt County	46	462	8,740	201	39	31	11,571	15	8,429
Cuero	19	212	4,586	108	16	12	6,933	7	7,498
Yoakum (part)[4]	15	197	3,057	73	15	11	3,653	4	558
Remainder of County	12	53	1,097	20	8	8	985	4	373

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[2]Dalhart is in Dallam and Hartley counties. [3]Grand Prairie is in Dallas and Tarrant counties. [4]Yoakum is in DeWitt and Lavaca counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Dickens County	10	64	1,752	26	8	3	599	7	970
Dimmit County	11	196	4,487	120	9	4	476	7	3,650
Donley County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Duval County	14	143	2,912	43	6	8	2,061	6	757
Eastland County	46	701	12,449	285	30	20	9,888	26	14,866
Cisco	12	202	3,684	75	9	6	2,450	6	725
Remainder of County	34	499	8,765	210	21	14	7,438	20	14,141
Ector County	171	6,946	156,501	1,479	86	133	105,357	38	24,302
Odessa	155	(D)	(D)	(D)	(D)	118	(D)	37	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	15	(D)	1	(D)
Edwards County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Ellis County	33	336	6,005	126	44	16	5,577	17	6,248
Ennis	9	(D)	(D)	(D)	(D)	4	(D)	5	(D)
Waxahachie	17	209	3,601	68	22	10	3,907	7	2,406
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
El Paso County	360	16,582	334,507	4,410	220	262	155,655	98	135,614
El Paso	346	16,426	330,417	4,328	208	254	154,577	92	134,216
Remainder of County	14	156	4,090	82	12	8	1,078	6	1,398
Erath County	20	186	4,296	88	13	9	3,088	11	3,150
Stephenville	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Falls County	26	113	2,094	61	17	11	2,169	15	5,612
Marlin	13	80	1,193	27	6	8	1,586	5	1,006
Remainder of County	13	33	901	34	11	3	583	10	4,606
Fannin County	27	174	3,766	91	24	10	2,747	17	6,948
Bonham	15	84	1,564	42	15	6	1,671	9	5,412
Remainder of County	12	90	2,202	49	9	4	1,076	8	1,536
Fayette County	47	395	8,420	229	35	25	4,817	22	12,509
Fisher County	10	49	1,166	20	4	5	521	5	641
Floyd County	29	314	7,288	110	15	9	5,429	20	2,635
Foard County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Fort Bend County	32	314	6,376	109	28	20	6,246	12	5,455
Rosenberg	23	249	4,995	85	21	16	5,464	7	2,622
Remainder of County	9	65	1,381	24	7	4	782	5	2,833
Franklin County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Freestone County	3	3	(Z)	1	3	...	...	3	723
Frio County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Gaines County	14	246	5,285	65	11	5	628	9	4,221
Galveston County	117	3,829	79,576	1,128	78	95	67,199	22	31,740
Galveston	92	3,338	68,749	992	64	78	64,807	14	9,589
Texas City	18	(D)	(D)	(D)	(D)	12	(D)	6	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Garza County	9	39	1,073	29	5	5	648	4	668
Gillespie County	20	192	3,984	87	22	11	2,939	9	4,386
Glasscock County	...	...	...	...	...	...	...	...	...
Goliad County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Gonzales County	28	198	3,717	96	32	8	1,826	20	8,316
Gonzales	12	(D)	(D)	(D)	(D)	6	(D)	6	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	2	(D)	14	(D)
Gray County	55	1,067	21,682	280	36	37	13,136	18	5,327
Pampa	48	(D)	(D)	(D)	(D)	35	(D)	13	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Grayson County	81	1,707	31,287	521	62	52	25,308	29	11,620
Denison	23	525	10,139	186	14	17	5,949	6	2,327
Sherman	33	867	15,097	224	32	24	15,171	9	5,737
Remainder of County	25	315	6,051	111	16	11	4,188	14	3,556
Gregg County	143	4,186	85,063	1,133	101	115	49,037	28	12,422
Gladewater (part)[5]	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Kilgore (part)[6]	44	981	20,092	258	33	36	15,907	8	1,637
Longview	64	2,405	49,597	662	44	50	23,721	14	9,070
Remainder of County	27	(D)	(D)	(D)	(D)	22	(D)	5	(D)
Grimes County	11	(D)	(D)	(D)	(D)	5	(D)	6	(D)
Navasota	10	(D)	(D)	(D)	(D)	5	(D)	5	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[5]Gladewater is in Gregg and Upshur counties. [6]Kilgore is in Gregg and Rusk counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Guadalupe County	23	412	9,780	181	17	12	5,262	11	3,377
Seguin	21	(D)	(D)	(D)	(D)	12	(D)	9	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	...	(D)	2	(D)
Hale County	63	1,175	26,222	352	46	25	11,642	38	23,270
Plainview	42	744	16,000	217	32	21	9,435	21	17,798
Remainder of County	21	431	10,222	135	14	4	2,207	17	5,472
Hall County	21	100	2,104	43	21	8	1,451	13	1,842
Hamilton County	19	240	2,007	71	22	5	712	14	3,633
Hansford County	18	183	3,337	48	13	5	412	13	1,961
Hardeman County	19	443	12,544	197	18	6	7,966	13	2,779
Hardin County	10	60	1,277	36	9	6	602	4	1,273
Harris County	1,903	123,917	2,485,507	28,377	970	1,340	1,385,323	563	1,536,938
Baytown	20	717	13,158	167	13	14	4,299	6	7,234
Bellaire	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Galena Park	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Houston	1,806	120,258	2,414,945	27,535	916	1,270	1,366,006	536	1,273,406
Jacinto City	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Pasadena	11	616	11,351	141	5	11	3,631	...	...
West University Place	...	...	...	...	...	...	...	...	...
Remainder of County	54	1,736	32,984	389	32	36	8,466	18	54,593
Harrison County	37	568	10,574	182	40	23	5,962	14	3,809
Marshall	32	(D)	(D)	(D)	(D)	20	(D)	12	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Hartley County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Dalhart (part)[2]	...	...	...	...	...	...	...	...	...
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Haskell County	17	125	2,991	56	12	5	520	12	1,676
Hays County	25	294	6,232	122	24	10	2,902	15	4,219
San Marcos	18	(D)	(D)	(D)	(D)	8	(D)	10	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Hemphill County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Henderson County	21	221	10,284	348	29	11	2,222	10	9,670
Athens	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	...	...	3	(D)
Hidalgo County	234	7,247	131,577	3,313	198	128	45,683	106	51,854
Donna	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Edinburg	25	1,209	25,858	670	25	15	7,456	10	4,670
McAllen	67	1,328	25,207	570	55	45	13,249	22	10,716
Mercedes	15	469	4,635	103	12	7	2,624	8	4,300
Mission	20	339	6,714	207	14	13	5,150	7	2,661
Pharr	31	926	18,906	430	30	17	4,205	14	9,749
Weslaco	19	1,360	24,143	548	25	8	3,741	11	6,508
Remainder of County	45	(D)	(D)	(D)	(D)	21	(D)	24	(D)
Hill County	32	184	3,345	85	30	10	7,904	22	7,672
Hillsboro	17	(D)	(D)	(D)	(D)	8	(D)	9	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Hockley County	29	462	9,998	137	13	14	6,535	15	4,130
Levelland	15	172	4,474	73	12	5	795	10	2,568
Remainder of County	14	290	5,524	64	1	9	5,740	5	1,562
Hood County	9	22	(Z)	8	9	3	104	6	1,492
Hopkins County	22	377	7,954	146	22	16	6,156	6	3,806
Sulphur Springs	20	(D)	(D)	(D)	(D)	15	(D)	5	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Houston County	20	177	3,581	88	15	8	2,059	12	8,584
Crockett	13	(D)	(D)	(D)	(D)	6	(D)	7	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Howard County	63	1,047	21,453	317	39	48	16,850	15	8,430
Big Spring	56	(D)	(D)	(D)	(D)	43	(D)	13	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Hudspeth County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Hunt County	50	685	12,308	215	38	32	11,515	18	7,689
Commerce	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Greenville	40	576	10,638	183	31	26	8,289	14	7,218
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Hutchinson County	43	753	16,971	223	24	36	11,941	7	2,657
Borger	38	(D)	(D)	(D)	(D)	33	(D)	5	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Irion County	3	25	797	6	2	...	...	3	1,239
Jack County	11	100	2,285	39	10	5	1,621	6	906
Jackson County	11	108	2,030	54	6	5	976	6	1,873

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[2]Dalhart is in Dallam and Hartley counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Jasper County	23	215	4,198	84	16	12	2,749	11	2,773
Jeff Davis County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Jefferson County	287	11,655	240,602	3,138	155	217	119,660	70	67,500
Beaumont	220	9,158	187,821	2,401	114	163	93,891	57	44,743
Port Arthur	50	1,826	40,428	587	37	42	18,918	8	8,904
Port Neches	...	...	...	...	...	...	...	...	...
Remainder of County	17	671	12,353	150	4	12	6,851	5	13,853
Jim Hogg County	7	57	1,143	23	8	4	636	3	1,219
Jim Wells County	50	1,075	22,971	371	29	33	16,341	17	9,774
Alice	42	885	18,921	255	26	29	14,740	13	3,806
Remainder of County	8	190	4,050	116	3	4	1,601	4	5,968
Johnson County	38	292	5,783	106	37	20	2,288	18	4,161
Cleburne	24	248	4,864	76	21	14	1,893	10	2,261
Remainder of County	14	44	919	30	16	6	395	8	1,900
Jones County	45	637	12,720	213	35	19	8,261	26	7,288
Stamford	18	256	4,801	91	17	11	5,640	7	964
Remainder of County	27	381	7,919	122	18	8	2,621	19	6,324
Karnes County	17	136	3,426	74	17	7	8,230	10	8,937
Kaufman County	21	143	2,671	44	15	6	599	15	3,638
Terrell	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	4	(D)	7	(D)
Kendall County	12	76	1,403	27	13	3	880	9	1,754
Kenedy County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Kent County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Kerr County	21	124	2,455	56	22	11	680	10	3,985
Kerrville	13	60	1,415	25	12	7	485	6	1,506
Remainder of County	8	64	1,040	31	10	4	195	4	2,479
Kimble County	6	49	1,097	31	5	3	705	3	465
King County	...	...	...	...	...	...	...	...	...
Kinney County	...	...	...	...	...	...	...	...	...
Kleberg County	18	214	4,082	82	12	11	3,241	7	2,241
Kingsville	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Knox County	14	36	700	32	12	4	455	10	3,036
Lamar County	47	798	18,034	370	49	33	8,987	14	11,788
Paris	43	(D)	(D)	(D)	(D)	29	(D)	14	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	4	(D)	...	(D)
Lamb County	43	545	11,207	162	30	14	8,113	29	7,494
Littlefield	23	309	6,328	92	20	10	7,949	13	3,182
Remainder of County	20	236	4,879	70	10	4	164	16	4,312
Lampasas County	19	110	1,837	66	39	4	201	15	9,054
La Salle County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Lavaca County	23	(D)	(D)	(D)	(D)	9	(D)	14	(D)
Yoakum (part)[4]	3	(D)	(D)	(D)	(D)	...	...	3	(D)
Remainder of County	20	(D)	(D)	(D)	(D)	9	(D)	11	(D)
Lee County	12	56	1,168	64	8	5	445	7	2,716
Leon County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Liberty County	39	561	9,016	143	26	21	4,743	18	6,912
Cleveland	11	84	1,620	28	10	6	1,203	5	1,286
Remainder of County	28	477	7,396	115	16	15	3,540	13	5,626
Limestone County	30	299	5,677	120	19	17	3,920	13	7,485
Mexia	19	180	3,648	60	10	14	2,769	5	1,534
Remainder of County	11	119	2,029	60	9	3	1,151	8	5,951
Lipscomb County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Live Oak County	12	62	1,344	21	9	4	575	8	1,272
Llano County	12	48	891	23	10	4	600	8	997
Loving County	...	...	...	...	...	...	...	...	...
Lubbock County	313	11,042	252,153	2,864	211	236	176,383	77	87,078
Lubbock	289	10,383	239,395	2,691	185	224	171,605	65	83,282
Slaton	7	(D)	(D)	(D)	(D)	3	(D)	4	(D)
Remainder of County	17	(D)	(D)	(D)	(D)	9	(D)	8	(D)
Lynn County	18	(D)	(D)	(D)	(D)	1	(D)	17	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[4] Yoakum is in DeWitt and Lavaca counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
McCulloch County	20	237	4,519	98	16	6	2,103	14	4,704
Brady	16	(D)	(D)	(D)	(D)	5	(D)	11	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
McLennan County	229	7,908	162,488	2,285	142	169	99,134	60	47,105
Waco	198	7,264	151,820	2,115	114	157	94,459	41	39,330
Remainder of County	31	644	10,668	170	28	12	4,675	19	7,775
McMullen County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Madison County	7	21	(Z)	5	5	...	...	7	1,849
Marion County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Martin County	4	(D)	(D)	(D)	(D)	4	(D)	...	(D)
Mason County	3	(D)	(D)	(D)	(D)	...	...	3	(D)
Matagorda County	28	559	10,089	202	27	14	7,994	14	5,397
Bay City	19	338	7,040	108	17	11	6,580	8	3,662
Remainder of County	9	221	3,049	94	10	3	1,414	6	1,735
Maverick County	14	89	1,502	38	11	8	1,368	6	1,372
Eagle Pass	14	89	1,502	38	11	8	1,368	6	1,372
Remainder of County	...	...	...	...	...	...	...	...	...
Medina County	26	361	6,794	149	20	12	3,266	14	3,425
Menard County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Midland County	83	3,685	81,042	926	36	56	28,147	27	42,707
Midland	69	3,285	71,098	813	29	45	24,629	24	41,265
Remainder of County	14	400	9,944	113	7	11	3,518	3	1,442
Milam	30	441	6,489	150	31	13	5,184	17	3,934
Cameron	16	311	5,438	115	17	10	5,057	6	1,879
Remainder of County	14	130	1,051	35	14	3	127	11	2,055
Mills County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Mitchell County	20	206	4,447	66	17	9	1,660	11	3,465
Colorado City	16	(D)	(D)	(D)	(D)	7	(D)	9	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Montague County	40	349	7,009	109	36	24	5,826	16	2,343
Montgomery County	32	407	9,047	144	36	25	4,101	7	2,377
Conroe	28	(D)	(D)	(D)	(D)	22	(D)	6	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Moore County	17	211	3,765	60	10	12	1,959	5	1,238
Dumas	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Morris County	6	17	(Z)	6	4	3	372	3	603
Motley County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Nacogdoches County	33	534	10,655	200	20	20	6,518	13	5,545
Nacogdoches	28	(D)	(D)	(D)	(D)	17	(D)	11	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Navarro County	48	568	10,864	194	39	31	12,512	17	12,601
Corsicana	32	496	9,408	145	26	23	9,412	9	10,036
Remainder of County	16	72	1,456	49	13	8	3,100	8	2,565
Newton County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Nolan County	40	659	12,729	203	35	25	6,141	15	10,017
Sweetwater	33	(D)	(D)	(D)	(D)	23	(D)	10	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Nueces County	336	12,334	253,577	3,319	192	242	152,589	94	62,901
Corpus Christi	289	11,261	233,240	3,011	168	229	143,063	60	47,274
Robstown	16	252	3,261	80	12	4	385	12	3,183
Remainder of County	31	821	17,076	228	12	9	9,141	22	12,444
Ochiltree County	17	210	4,138	71	9	5	781	12	6,141
Oldham County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Orange County	24	1,024	23,470	277	14	17	14,413	7	2,778
Orange	23	(D)	(D)	(D)	(D)	16	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Palo Pinto County	22	141	2,705	70	12	15	2,117	7	2,582
Mineral Wells	16	(D)	(D)	(D)	(D)	11	(D)	5	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Panola County	17	164	3,187	67	14	8	2,852	9	3,078
Parker County	22	281	6,026	125	22	12	3,133	10	2,393
Weatherford	19	(D)	(D)	(D)	(D)	11	(D)	8	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Parmer County	23	312	6,873	99	13	7	3,260	16	3,473

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Pecos County	17	102	2,914	43	11	9	1,189	8	993
Polk County	16	158	3,221	72	11	6	3,238	10	2,976
Potter County	267	14,310	285,738	3,404	146	194	135,365	73	107,210
Amarillo (part)[7]	257	(D)	(D)	(D)	(D)	190	(D)	67	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	4	(D)	6	(D)
Presidio County	13	86	1,810	33	11	5	470	8	1,514
Raina County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Randall County	16	83	1,779	40	14	5	491	11	1,165
Amarillo (part)[7]	4	(D)	(D)	(D)	(D)	4	(D)	...	...
Remainder of County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Reagan County	8	157	3,251	28	4	4	1,048	4	1,018
Real County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Red River County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Reeves County	30	562	11,810	185	19	20	6,484	10	3,154
Pecos	21	446	8,693	122	11	14	5,657	7	2,478
Remainder of County	9	116	3,117	63	8	6	827	3	676
Refugio County	12	131	2,602	43	7	5	1,351	7	1,587
Roberts County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Robertaon County	19	132	2,806	47	18	6	247	13	4,366
Rockwall County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Runnels County	35	325	6,150	115	38	12	2,901	23	9,108
Ballinger	22	247	4,857	86	25	8	1,689	14	7,409
Remainder of County	13	78	1,293	29	13	4	1,212	9	1,699
Rusk County	40	543	11,347	203	29	28	5,071	12	4,906
Henderson	25	(D)	(D)	(D)	(D)	14	(D)	11	(D)
Kilgore (part)[6]	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Sabine County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
San Augustine County	11	105	2,708	73	9	5	1,863	6	1,274
San Jacinto County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
San Patricio County	48	947	13,878	249	24	16	5,925	32	7,257
Aransas Pass (part)[1]	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County	41	(D)	(D)	(D)	(D)	10	(D)	31	(D)
San Saba County	9	43	838	35	11	3	1,073	6	1,800
Schleicher County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Scurry County	50	737	14,891	200	24	36	15,603	14	4,030
Snyder	36	618	12,034	151	16	26	12,676	10	3,264
Remainder of County	14	119	2,857	49	8	10	2,927	4	766
Shackelford County	15	99	1,791	24	10	5	1,908	10	928
Shelby County	23	275	5,440	142	21	12	6,946	11	3,251
Sherman County	10	111	2,628	32	6	...	...	10	1,875
Smith County	141	3,893	78,945	1,131	93	102	44,019	39	25,373
Tyler	125	3,632	74,460	1,056	83	91	41,007	34	24,390
Remainder of County	16	261	4,485	75	10	11	3,012	5	983
Somervell County	...	...	...	...	...	...	...	...	...
Starr County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Stephens County	28	309	6,159	101	25	21	4,126	7	1,214
Breckenridge	27	(D)	(D)	(D)	(D)	20	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Sterling County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Stonewall County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Sutton County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Swisher County	23	320	6,558	115	23	5	456	18	6,677
Tarrant County	725	32,585	657,643	8,693	446	540	421,448	185	300,547
Arlington	20	332	7,710	121	9	13	3,828	7	2,127
Fort Worth	666	31,131	624,997	8,250	413	501	394,036	165	289,305
Haltom City	3	49	1,192	18	3	3	388	...	...
River Oaks	...	...	...	...	...	...	...	...	...
Grand Prairie (part)[3]	1	(D)	(D)	(D)	(D)	...	...	1	(D)
White Settlement	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	33	(D)	(D)	(D)	(D)	21	(D)	12	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Aransas Pass is in Aransas and San Patricio counties. [3]Grand Prairie is in Dalls and Tarrant counties. [6]Kilgore is in Gregg and Rusk counties. [7]Amarillo is in Potter and Randall counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Taylor County	183	5,415	107,251	1,486	134	136	61,290	47	36,935
Abilene	168	5,153	101,594	1,377	118	128	59,022	40	35,464
Remainder of County	15	262	5,657	109	16	8	2,268	7	1,471
Terrell County	3	32	625	9	3	...	...	3	497
Terry County	25	267	5,858	81	25	11	2,500	14	3,287
Brownfield	24	(D)	(D)	(D)	(D)	10	(D)	14	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Throckmorton County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Titus County	25	319	6,429	148	12	16	4,289	9	5,368
Mount Pleasant	21	288	5,836	136	11	12	3,872	9	5,368
Remainder of County	4	31	593	12	1	4	417	...	...
Tom Green County	123	3,458	70,551	956	102	100	40,098	23	14,102
San Angelo	121	(D)	(D)	(D)	(D)	98	(D)	23	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Travis County	212	7,633	150,515	2,089	139	161	66,846	51	58,251
Austin	200	7,537	148,479	2,057	127	153	66,011	47	56,033
Remainder of County	12	96	2,036	32	12	8	835	4	2,218
Trinity County	10	18	(Z)	8	9	3	334	7	701
Tyler County	12	168	3,879	75	19	6	1,376	6	1,694
Upshur County	16	244	4,748	113	8	11	3,979	5	989
Gladewater (part)[5]	...	...	...	...	...	...	...	...	...
Remainder of County	16	244	4,748	113	8	11	3,979	5	989
Upton County	21	314	6,691	82	9	15	5,809	6	1,871
Uvalde County	23	316	6,164	139	18	13	4,773	10	2,855
Uvalde	17	294	5,617	129	13	10	4,600	7	2,399
Remainder of County	6	22	547	10	5	3	173	3	456
Val Verde County	19	233	4,920	85	10	12	3,581	7	3,262
Del Rio	19	233	4,920	85	10	12	3,581	7	3,262
Remainder of County	...	...	...	...	...	...	...	...	...
Van Zandt County	21	103	2,748	89	19	7	1,152	14	2,302
Victoria County	59	1,442	27,741	432	38	41	17,889	18	14,872
Victoria	52	(D)	(D)	(D)	(D)	36	(D)	16	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Walker County	16	239	4,408	113	14	9	4,128	7	2,936
Huntsville	12	(D)	(D)	(D)	(D)	7	(D)	5	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Waller County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Ward County	30	572	10,990	135	19	22	8,494	8	2,161
Monahans	28	(D)	(D)	(D)	(D)	20	(D)	8	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	..
Washington County	29	599	11,438	192	20	18	10,072	11	4,264
Brenham	28	(D)	(D)	(D)	(D)	18	(D)	10	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Webb County	80	1,251	22,274	515	72	63	17,913	17	8,600
Laredo	76	1,225	21,794	505	70	59	17,515	17	8,600
Remainder of County	4	26	(Z)	10	2	4	398	...	...
Wharton County	52	847	18,542	314	40	32	8,534	20	17,698
El Campo	19	361	9,721	117	19	11	2,595	8	5,898
Remainder of County	33	486	8,821	197	21	21	5,939	12	11,800
Wheeler County	16	68	1,695	31	15	7	687	9	1,560
Wichita County	206	7,121	148,983	1,895	138	151	79,211	55	40,998
Wichita Falls	178	6,823	143,645	1,789	118	134	72,254	44	33,868
Remainder of County	28	298	5,338	106	20	17	6,957	11	7,130
Wilbarger County	37	390	8,012	185	32	20	4,060	17	8,641
Vernon	33	(D)	(D)	(D)	(D)	19	(D)	14	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Willacy County	17	344	5,014	142	11	5	1,497	12	6,139
Raymondville	11	(D)	(D)	(D)	(D)	4	(D)	7	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Williamson County	57	614	12,324	248	52	29	5,968	28	8,914
Taylor	24	326	5,896	106	28	15	1,716	9	5,186
Remainder of County	33	288	6,428	142	24	14	4,252	19	3,728
Wilson County	20	131	3,885	57	16	8	990	12	3,525
Winkler County	15	(D)	(D)	(D)	(D)	13	(D)	2	(D)
Kermit	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Wise County	14	67	1,556	59	13	4	485	10	1,806

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[5]Gladewater is in Gregg and Upshur counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Wood County	21	291	5,616	123	18	10	6,193	11	4,005
Yoakum County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Young County	32	442	8,627	119	17	19	8,754	13	3,945
Graham	19	292	5,645	78	7	12	6,578	7	2,202
Remainder of County	13	150	2,982	41	10	7	2,176	6	1,743
Zapata County	...	...	...	...	...	...	...	...	...
Zavala County	13	108	1,774	54	9	6	206	7	1,118
Crystal City	9	(D)	(D)	(D)	(D)	4	(D)	5	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
AMARILLO STANDARD METROPOLITAN AREA—Consists of Potter and Randall Counties, Tex.						
Wholesale trade, total	283	XXX	14,393	287,517	3,444	160
Type of Operation						
Merchant wholesalers	199	135,856	11,098	219,569	2,636	136
Manufacturers' sales branches, sales offices	38	50,915	2,482	50,407	554	...
Petroleum bulk plants, terminals and LP gas facilities	18	11,499	386	7,738	93	12
Merchandise agents, brokers	17	44,032	334	7,967	123	9
Assemblers of farm products	11	1,929	93	1,836	38	3
Type by Kind of Business						
Merchant wholesalers	199	135,856	11,098	219,569	2,636	136
Grocery, confectionery, meat wholesalers	20	23,006	1,036	20,346	279	18
Farm products (edible) distributors	8	6,724	745	14,952	176	5
Beer, wine, distilled spirits wholesalers	12	9,379	478	8,460	96	3
Tobacco distributors	5	3,663	97	1,591	27	2
Drugs, chemicals, allied products wholesalers	12	9,065	805	17,470	223	3
Dry goods, apparel wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	863	93	1,860	18	2
Paper, allied products wholesalers	9	4,263	557	11,459	127	7
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	21	7,311	803	17,737	212	27
Electrical, electronics, appliance distributors	15	14,028	875	18,313	173	6
Hardware, plumbing-heating goods wholesalers	7	12,794	1,277	22,612	268	2
Lumber, construction materials distributors	13	8,958	1,329	18,841	310	16
Machinery, equipment, supplies distributors	46	20,572	2,229	46,124	487	31
Metals, metalwork (except scrap) distributors	5	1,694	83	1,627	23	3
Scrap, waste materials dealers	5	757	107	2,061	34	2
Other merchant wholesalers	11	8,650	248	5,864	81	6
Manufacturers' sales branches, sales offices	38	50,915	2,482	50,407	554	...
Petroleum bulk plants, terminals and LP gas facilities	18	11,499	386	7,738	93	12
Merchandise agents, brokers	17	44,032	334	7,967	123	9
Assemblers of farm products	11	1,929	93	1,836	38	3
AUSTIN STANDARD METROPOLITAN AREA—Coextensive with Travis County, Tex.						
Wholesale trade, total	212	XXX	7,633	150,515	2,089	139
Type of Operation						
Merchant wholesalers	161	66,846	4,853	97,457	1,420	113
Manufacturers' sales branches, sales offices	21	21,150	2,017	37,685	468	4
Petroleum bulk plants, terminals and LP gas facilities	16	13,199	563	11,085	150	8
Merchandise agents, brokers	14	23,902	200	4,288	51	14
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	161	66,846	4,853	97,457	1,420	113
Grocery, confectionery, meat wholesalers	23	14,723	891	16,892	303	22
Farm products (edible) distributors	4	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	8	4,394	363	4,914	84	7
Tobacco distributors	4	6,223	181	3,571	56	...
Drugs, chemicals, allied products wholesalers	11	1,218	123	2,436	33	5
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	2,487	333	6,392	69	...
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	20	3,669	490	9,416	148	11
Electrical, electronics, appliance distributors	10	3,950	315	7,814	84	1
Hardware, plumbing-heating goods wholesalers	10	8,756	892	17,482	222	7
Lumber, construction materials distributors	12	4,809	319	8,639	112	8
Machinery, equipment, supplies distributors	33	6,006	587	12,323	177	30
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	2	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	13	1,039	143	2,849	54	11
AUSTIN STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	21	21,150	2,017	37,685	468	4
Petroleum bulk plants, terminals and LP gas facilities	16	13,199	563	11,085	150	8
Merchandise agents, brokers	14	23,902	200	4,268	51	14
Assemblers of farm products	...	...	...	...	...	...
BEAUMONT-PORT ARTHUR STANDARD METROPOLITAN AREA—Coextensive with Jefferson County, Tex.						
Wholesale trade, total	287	XXX	11,655	240,602	3,138	155
Type of Operation						
Merchant wholesalers	217	119,660	8,723	181,267	2,398	134
Manufacturers' sales branches, sales offices	39	39,260	2,092	43,403	498	2
Petroleum bulk plants, terminals and LP gas facilities	20	16,525	603	11,850	166	9
Merchandise agents, brokers	10	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	217	119,660	8,723	181,267	2,398	134
Grocery, confectionery, meat wholesalers	28	20,766	1,314	27,586	365	19
Farm products (edible) distributors	14	3,293	175	4,132	75	7
Beer, wine, distilled spirits wholesalers	13	9,016	589	13,213	125	9
Tobacco distributors	6	9,631	332	5,824	89	7
Drugs, chemicals, allied products wholesalers	11	5,649	472	9,697	112	9
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	26	4,968	772	17,427	209	16
Electrical, electronics, appliance distributors	18	13,017	919	16,923	206	3
Hardware, plumbing-heating goods wholesalers	6	6,049	458	8,535	128	2
Lumber, construction materials distributors	17	10,576	804	19,915	243	14
Machinery, equipment, supplies distributors	52	24,691	1,842	36,792	493	25
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	4,807	582	12,979	221	9
Other merchant wholesalers	12	2,560	182	3,307	69	11
Manufacturers' sales branches, sales offices	39	39,260	2,092	43,403	498	2
Petroleum bulk plants, terminals and LP gas facilities	20	16,525	603	11,850	166	9
Merchandise agents, brokers	10	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
CORPUS CHRISTI STANDARD METROPOLITAN AREA—Coextensive with Nueces County, Tex.						
Wholesale trade, total	336	XXX	12,334	253,577	3,319	192
Type of Operation						
Merchant wholesalers	242	152,589	9,462	194,391	2,583	153
Manufacturers' sales branches, sales offices	34	17,284	1,497	34,055	342	1
Petroleum bulk plants, terminals and LP gas facilities	25	17,989	621	12,204	155	18
Merchandise agents, brokers	18	23,058	170	3,930	69	19
Assemblers of farm products	17	4,570	584	8,997	170	1
Type by Kind of Business						
Merchant wholesalers	242	152,589	9,462	194,391	2,583	153
Grocery, confectionery, meat wholesalers	30	27,193	1,273	23,620	366	30
Farm products (edible) distributors	9	4,136	319	5,804	108	10
Beer, wine, distilled spirits wholesalers	13	13,514	710	13,968	188	7
Tobacco distributors	3	6,960	202	3,837	79	2

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
CORPUS CHRISTI STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Drugs, chemicals, allied products wholesalers	11	5,549	481	11,508	157	3
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	8	1,504	227	5,013	72	7
Farm products (raw materials) merchants	5	17,533	49	649	13	3
Automotive wholesalers	23	4,012	514	9,711	132	14
Electrical, electronics, appliance distributors	12	10,468	697	16,346	168	9
Hardware, plumbing-heating goods wholesalers	7	3,904	324	6,562	78	...
Lumber, construction materials distributors	18	14,174	1,376	30,068	327	7
Machinery, equipment, supplies distributors	69	25,525	1,778	38,775	441	43
Metals, metalwork (except scrap) distributors	11	10,494	835	15,927	244	2
Scrap, waste materials dealers	5	3,520	249	4,644	90	1
Other merchant wholesalers	14	3,062	238	5,070	73	9
Manufacturers' sales branches, sales offices	34	17,224	1,497	34,055	342	1
Petroleum bulk plants, terminals and LP gas facilities	25	17,989	621	12,204	155	18
Merchandise agents, brokers	18	23,058	170	3,930	69	19
Assemblers of farm products	17	4,570	584	8,997	170	1
DALLAS STANDARD METROPOLITAN AREA—Coextensive with Dallas County, Tex.						
Wholesale trade, total	2,078	XXX	130,021	2,589,910	29,422	1,210
Type of Operation						
Merchant wholesalers	1,246	1,217,260	70,614	1,428,389	17,283	814
Manufacturers' sales branches, sales offices	433	1,257,576	50,266	993,424	10,256	...
Petroleum bulk plants, terminals and LP gas facilities	21	48,047	1,697	29,409	403	19
Merchandise agents, brokers	363	450,365	6,936	129,199	1,341	365
Assemblers of farm products	15	18,529	508	9,489	139	12
Type by Kind of Business						
Merchant wholesalers	1,246	1,217,260	70,614	1,428,389	17,283	814
Grocery, confectionery, meat wholesalers	82	116,045	5,665	113,439	1,492	64
General-line grocery wholesalers	10	58,450	2,269	40,524	502	6
Confectionery wholesalers	6	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	3	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	29	30,621	1,571	35,060	439	30
Specialty-line grocery wholesalers	34	21,462	1,328	28,629	416	24
Farm products (edible) distributors	46	27,576	1,757	39,118	640	55
Poultry, poultry products distributors	13	5,822	204	4,303	105	14
Fresh fruit, vegetable wholesalers	33	21,754	1,553	34,815	535	41
Beer, wine, distilled spirits wholesalers	21	49,451	2,231	42,456	448	9
Beer, ale distributors	10	15,267	1,079	20,468	230	7
Wine, distilled spirits wholesalers	11	34,184	1,152	21,988	218	2
Tobacco distributors	9	17,279	386	6,979	103	9
Drugs, chemicals, allied products wholesalers	44	27,991	2,111	48,669	662	29
General-line drug wholesalers	3	12,775	932	23,436	266	...
Specialty-line drug, toiletries wholesalers	16	6,278	430	8,496	195	16
Industrial chemicals, explosives distributors	14	7,396	600	13,371	158	8
Paint, varnish wholesalers	11	1,542	149	3,366	43	5
Dry goods, apparel wholesalers	66	41,453	2,806	57,289	773	56
Clothing, furnishings, footwear wholesalers	39	14,492	1,270	25,903	314	33
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	22	(D)	(D)	(D)	(D)	(D)
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	50	33,742	3,132	61,271	824	19
Furniture (household, office) wholesalers	19	4,780	517	11,509	142	11
Home furnishings, floor coverings wholesalers	31	28,962	2,615	49,762	682	8

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
DALLAS STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Paper, allied products wholesalers	36	15,305	1,644	34,792	437	20
Coarse paper and products wholesalers	9	2,540	286	6,013	86	3
Printing and fine paper distributors	9	10,573	1,077	23,655	279	1
Stationery, office supplies wholesalers	14	1,908	230	4,395	63	14
Wallpaper wholesalers	4	284	51	729	9	2
Farm products (raw materials) merchants	48	409,384	3,184	56,419	540	30
Automotive wholesalers	113	49,808	5,591	107,037	1,299	91
Motor vehicle distributors	12	13,269	441	9,762	89	7
Automotive equipment, tire-tube wholesalers	101	36,539	5,150	97,275	1,210	84
Electrical, electronics, appliance distributors	63	71,918	5,816	111,569	1,254	31
Electrical apparatus, supplies distributors	31	38,108	3,119	59,575	658	12
Electrical appliance, radio, TV set wholesalers	18	29,281	2,253	37,369	437	9
Electronic parts, equipment distributors	14	4,529	644	14,625	159	10
Hardware, plumbing-heating goods wholesalers	59	37,931	3,685	84,320	840	28
Hardware wholesalers	18	14,527	1,905	47,018	424	8
Plumbing, heating equipment, supplies distributors	41	23,404	1,780	37,302	416	20
Lumber, construction materials distributors	81	66,965	6,346	135,529	1,766	44
Lumber, millwork wholesalers	32	35,100	2,439	55,832	731	20
Construction materials distributors	49	31,865	3,907	79,697	1,065	24
Machinery, equipment, supplies distributors	316	136,656	15,874	321,161	3,462	168
Air conditioning, comm. refrigeration equip., distrs.	31	12,358	1,962	41,496	394	20
Commercial machines, equipment distributors	40	13,333	1,686	35,573	316	23
Construction machinery, equipment dealers	22	23,629	2,360	42,588	446	8
Farm-garden machinery, equipment wholesalers	12	7,152	635	11,072	113	4
Industrial machinery, equipment distributors	49	18,832	1,704	32,862	397	27
Industrial materials, supplies distributors	39	21,742	2,456	52,146	559	17
Professional equipment, supplies distributors	36	16,210	2,115	42,539	493	13
Service establishment supply houses	56	18,122	2,271	48,179	533	38
Transportation equipment distributors	21	5,278	687	14,706	211	18
Metals, metalwork (except scrap) distributors	27	27,288	2,111	41,904	402	10
Iron, steel and products distributors	21	20,577	1,592	28,378	301	8
Nonferrous metals distributors	6	6,711	519	13,526	101	2
Scrap, waste materials dealers	36	15,891	1,638	35,445	587	42
Iron, steel scrap dealers	14	3,435	166	2,860	51	17
Waste materials dealers	22	12,456	1,472	32,565	536	25
Other merchant wholesalers	149	72,577	6,637	130,992	1,754	109
Amusement, sporting goods distributors	26	14,966	1,665	31,341	470	13
Book, magazine, newspaper wholesalers	10	3,503	384	6,945	115	4
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	18	11,677	426	7,086	109	17
Jewelry wholesalers	23	10,347	1,336	21,993	313	19
Petroleum products distributors	29	14,743	1,067	24,691	260	34
Gift, art goods, greeting card wholesalers	7	2,686	261	10,895	93	5
Flower, bulb, plant wholesalers	8	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	26	12,871	1,158	21,369	303	14
Manufacturers' sales branches, sales offices	433	1,257,576	50,266	993,424	10,256	...
Sales branches (with stocks)	288	842,592	40,037	810,227	8,586	...
Sales offices (without stocks)	145	414,984	10,229	183,197	1,670	...
Food and kindred products	44	204,535	7,219	131,338	1,471	...
Textile mill products	15	(D)	(D)	(D)	(D)	(D)
Apparel and related products	11	11,347	990	19,919	377	...
Furniture and fixtures	3	(D)	(D)	(D)	(D)	(D)
Paper and allied products	12	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	49	117,308	5,793	108,514	1,082	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
DALLAS STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices—Con.						
Rubber products	16	51,306	2,146	45,418	434	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	16	40,521	1,504	31,312	291	...
Primary metal products	23	85,041	1,115	21,331	222	...
Fabricated metal products	22	31,256	1,036	18,583	208	...
Machinery (except electrical)	91	139,675	11,879	232,939	2,327	...
Electrical machinery	34	105,870	4,309	82,344	751	...
Transportation equipment	27	301,836	5,571	114,158	1,183	...
Instruments and related products	29	43,474	2,814	55,540	620	...
Other manufacturers' products*	40	56,906	3,451	82,182	845	...
Petroleum bulk plants, terminals and LP gas facilities	21	48,047	1,697	29,409	403	19
Gasoline, distillates, residuals	21	48,047	1,697	29,409	403	19
Bulk plants	17	12,907	506	10,123	143	19
Distributing terminals	4	35,140	1,191	19,286	260	...
Wholesale LP gas facilities	...	...	...	...	...	...
Merchandise agents, brokers	363	450,365	6,936	129,199	1,341	365
Groceries, confectionery, meats	36	84,201	853	16,222	180	56
Farm products (edible)	6	14,347	156	2,374	25	2
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	9	6,794	212	4,855	48	5
Apparel (including footwear)	35	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	21	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	36	20,014	286	4,805	67	39
Paper, allied products	4	1,934	39	1,020	7	3
Farm products (raw materials)	16	55,060	173	3,469	50	16
Cotton	13	52,362	130	2,582	30	13
Grain	...	...	...	...	...	...
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)
Livestock	1	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)
Automotive	25	24,030	673	12,603	109	26
Electrical-electronic apparatus, equip., appliances	52	59,806	1,404	27,505	253	70
Hardware, plumbing, heating goods	24	17,383	340	6,768	63	25
Lumber, construction materials	15	13,295	168	4,144	38	15
Machinery, equipment, supplies	48	43,509	1,042	21,591	202	39
Metals, metalwork (except scrap)	6	2,756	37	1,056	14	7
Other merchandise agents, brokers	30	41,944	931	11,571	143	27
Assemblers of farm products	15	18,529	508	9,489	139	12
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	11	15,662	317	7,202	95	7
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...
EL PASO STANDARD METROPOLITAN AREA—Coextensive with El Paso County, Tex.						
Wholesale trade, total	360	XXX	16,582	334,507	4,410	220
Type of Operation						
Merchant wholesalers	262	155,655	11,922	237,896	3,268	182
Manufacturers' sales branches, sales offices	48	87,245	3,319	69,329	782	...
Petroleum bulk plants, terminals and LP gas facilities	26	22,755	917	17,605	224	19
Merchandise agents, brokers	19	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	5	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	262	155,655	11,922	237,896	3,268	182
Grocery, confectionery, meat wholesalers	25	16,225	767	16,251	309	35
Farm products (edible) distributors	17	12,862	812	16,604	290	13
Beer, wine, distilled spirits wholesalers	6	3,602	307	7,843	82	1
EL PASO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Tobacco distributors	3	4,077	105	1,951	34	2
Drugs, chemicals, allied products wholesalers	11	5,478	500	10,570	179	6
Dry goods, apparel wholesalers	14	2,087	139	2,700	45	13
Furniture, home furnishings wholesalers	6	2,277	157	2,761	39	4
Paper, allied products wholesalers	6	3,818	512	8,859	109	...
Farm products (raw materials) merchants	4	13,616	86	2,438	21	4
Automotive wholesalers	20	6,674	1,116	27,128	296	10
Electrical, electronics, appliance distributors	19	24,080	1,836	35,133	448	6
Hardware, plumbing-heating goods wholesalers	7	15,451	1,617	29,476	392	4
Lumber, construction materials distributors	21	13,226	1,048	18,789	270	5
Machinery, equipment, supplies distributors	59	16,914	1,858	38,022	446	39
Metals, metalwork (except scrap) distributors	5	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	34	8,943	827	13,833	222	25
Manufacturers' sales branches, sales offices	48	87,245	3,319	69,329	782	...
Petroleum bulk plants, terminals and LP gas facilities	26	22,755	917	17,605	224	19
Merchandise agents, brokers	19	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	5	(D)	(D)	(D)	(D)	(D)
FORT WORTH STANDARD METROPOLITAN AREA—Coextensive with Tarrant County, Tex.						
Wholesale trade, total	725	XXX	32,585	657,643	8,693	446
Type of Operation						
Merchant wholesalers	540	421,448	24,622	491,130	6,762	345
Manufacturers' sales branches, sales offices	66	80,165	4,568	96,756	1,030	...
Petroleum bulk plants, terminals and LP gas facilities	21	31,596	1,073	20,117	217	15
Merchandise agents, brokers	85	176,022	1,627	33,295	354	75
Assemblers of farm products	13	12,764	695	16,345	330	11
Type by Kind of Business						
Merchant wholesalers	540	421,448	24,622	491,130	6,762	345
Grocery, confectionery, meat wholesalers	38	36,593	2,068	43,963	615	23
General-line grocery wholesalers	7	22,426	828	16,803	277	4
Confectionery wholesalers	1	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	16	11,752	1,076	23,215	271	12
Specialty-line grocery wholesalers	14	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	21	37,635	1,656	25,981	703	23
Poultry, poultry products distributors	6	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	15	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	19	33,790	1,636	30,385	367	5
Tobacco distributors	7	12,870	213	4,104	61	10
Drugs, chemicals, allied products wholesalers	20	10,381	870	18,130	272	15
General- and specialty-line drug wholesalers	12	8,935	699	14,514	214	12
Industrial chemicals, paint wholesalers	8	1,446	171	3,616	58	3
Dry goods, apparel wholesalers	5	3,300	364	10,807	101	3
Clothing, furnishings, footwear wholesalers	3	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	18	6,061	570	10,141	149	12
Paper, allied products wholesalers	10	9,050	783	15,510	224	4
Farm products (raw materials) merchants	33	102,055	1,968	35,905	634	33
Automotive wholesalers	73	15,764	1,890	39,365	478	54
Electrical, electronics, appliance distributors	27	27,981	1,714	34,606	382	9

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS —Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
FORT WORTH STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Hardware, plumbing-heating goods wholesalers	20	14,817	1,389	28,472	332	8
Hardware wholesalers	6	5,200	685	14,197	169	1
Plumbing, heating equipment, supplies distributors	14	9,617	704	14,275	163	7
Lumber, construction materials distributors	34	20,500	1,706	38,449	464	9
Lumber, millwork wholesalers	14	14,652	1,009	22,859	244	4
Construction materials distributors	20	5,848	697	15,590	220	5
Machinery, equipment, supplies distributors	115	47,459	4,992	97,254	1,131	66
Commercial machines, equipment distributors	12	1,520	233	4,204	56	14
Industrial machinery, equipment distributors	20	17,919	1,066	18,502	204	11
Industrial materials, supplies distributors	12	7,327	815	16,019	244	3
Professional equipment, supplies distributors	14	4,219	608	14,385	154	5
Service establishment supply houses	23	5,188	877	18,796	178	18
Other machinery, equipment, supplies distributors	34	11,286	1,393	25,348	291	15
Metals, metalwork (except scrap) distributors	10	5,166	383	7,558	87	7
Scrap, waste materials dealers	16	6,842	624	12,705	201	10
Other merchant wholesalers	74	31,184	1,796	37,795	561	54
Amusement, sporting goods distributors	10	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	2	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	62	29,545	1,630	33,342	487	43
Manufacturers' sales branches, sales offices	66	80,165	4,568	96,756	1,030	...
Sales branches (with stocks)	49	57,633	3,849	82,950	903	...
Sales offices (without stocks)	17	22,532	719	13,806	127	...
Petroleum bulk plants, terminals and LP gas facilities	21	31,596	1,073	20,117	217	15
Merchandise agents, brokers	85	176,022	1,627	33,295	354	75
Assemblers of farm products	13	12,764	695	16,345	330	11
GALVESTON STANDARD METROPOLITAN AREA—Coextensive with Galveston County, Tex.						
Wholesale trade, total	117	XXX	3,829	79,576	1,128	78
Type of Operation						
Merchant wholesalers	95	67,199	3,034	64,414	955	69
Manufacturers' sales branches, sales offices	8	6,343	577	10,952	120	...
Petroleum bulk plants, terminals and LP gas facilities	11	6,390	160	3,012	39	8
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	95	67,199	3,034	64,414	955	69
Grocery, confectionery, meat wholesalers	11	6,065	422	10,030	224	8
Farm products (edible) distributors	6	1,596	116	1,836	31	7
Beer, wine, distilled spirits wholesalers	12	6,391	448	7,991	97	9
Tobacco distributors	4	2,818	101	2,816	36	4
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	8	1,416	257	4,877	67	6
Electrical, electronics, appliance distributors	2	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	4	6,184	639	12,617	154	3
Lumber, construction materials distributors	2	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	16	1,714	177	5,540	56	14
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	6	1,651	142	3,740	52	5
Other merchant wholesalers	11	1,414	189	4,632	71	6
GALVESTON STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	8	6,343	577	10,952	120	...
Petroleum bulk plants, terminals and LP gas facilities	11	6,390	160	3,012	39	8
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
HOUSTON STANDARD METROPOLITAN AREA—Coextensive with Harris County, Tex.						
Wholesale trade, total	1,903	XXX	123,917	2,485,507	28,377	970
Type of Operation						
Merchant wholesalers	1,340	1,385,323	83,306	1,685,472	19,995	789
Manufacturers' sales branches, sales offices	329	971,525	33,445	664,064	6,795	2
Petroleum bulk plants, terminals and LP gas facilities	37	88,057	3,496	67,651	764	19
Merchandise agents, brokers	192	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	5	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	1,340	1,385,323	83,306	1,685,472	19,995	789
Grocery, confectionery, meat wholesalers	125	144,910	7,395	142,926	1,830	91
General-line grocery wholesalers	15	91,885	4,022	78,386	897	8
Confectionery wholesalers	5	1,524	142	2,272	50	4
Fish, sea food distributors	5	1,958	157	2,981	59	5
Meat, meat products wholesalers	42	19,008	985	20,598	285	39
Specialty-line grocery wholesalers	58	30,535	2,089	38,689	539	35
Farm products (edible) distributors	56	27,968	1,309	27,305	477	68
Poultry, poultry products distributors	17	5,727	272	5,495	121	13
Fresh fruit, vegetable wholesalers	39	22,241	1,037	21,810	356	55
Beer, wine, distilled spirits wholesalers	24	60,028	3,683	71,194	735	9
Beer, ale distributors	15	20,546	1,989	33,460	388	9
Wine, distilled spirits wholesalers	9	39,482	1,694	37,734	347	...
Tobacco distributors	9	25,149	676	12,276	210	7
Drugs, chemicals, allied products wholesalers	55	38,152	3,564	73,583	921	27
General-line drug wholesalers	3	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	17	5,918	478	7,617	159	11
Industrial chemicals, explosives distributors	27	14,623	1,345	27,666	284	11
Paint, varnish wholesalers	8	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	15	9,478	843	15,795	218	14
Clothing, furnishings, footwear wholesalers	5	2,214	207	4,010	71	5
General-line dry goods wholesalers	3	4,465	451	8,241	91	3
Specialty-line dry goods wholesalers	7	2,799	185	3,544	56	6
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	33	18,913	1,684	28,759	429	19
Furniture (household, office) wholesalers	13	5,524	624	9,324	138	7
Home furnishings, floor coverings wholesalers	20	13,389	1,060	19,435	291	12
Paper, allied products wholesalers	32	17,211	1,694	34,989	464	26
Coarse paper and products wholesalers	7	(D)	(D)	(D)	(D)	(D)
Printing and fine paper distributors	8	8,750	819	18,004	207	1
Stationery, office supplies wholesalers	15	4,112	505	8,865	121	12
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	24	298,904	3,138	60,433	692	21
Automotive wholesalers	134	44,557	4,974	99,716	1,329	75
Motor vehicle distributors	10	5,557	277	2,319	66	3
Automotive equipment, tire-tube wholesalers	124	39,000	4,697	97,397	1,263	72

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
HOUSTON STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Electrical, electronics, appliance distributors	68	81,698	6,882	138,359	1,591	23
Electrical apparatus, supplies distributors	34	40,361	3,146	63,374	684	10
Electrical appliance, radio, TV set wholesalers	15	34,738	2,833	54,853	707	2
Electronic parts, equipment distributors	19	6,595	903	20,132	200	11
Hardware, plumbing-heating goods wholesalers	54	64,220	5,911	118,723	1,442	26
Hardware wholesalers	18	40,744	4,250	86,256	1,061	4
Plumbing, heating equipment, supplies distributors	36	23,476	1,661	32,467	381	22
Lumber, construction materials distributors	98	97,930	10,014	201,917	2,403	43
Lumber, millwork wholesalers	44	52,857	3,266	74,058	829	20
Construction materials distributors	54	45,073	6,748	127,859	1,574	23
Machinery, equipment, supplies distributors	374	225,782	20,344	423,579	4,305	209
Air conditioning, comm. refrigeration equip., distrs.	27	12,534	1,307	30,821	316	19
Commercial machines, equipment distributors	32	7,088	909	15,654	191	15
Construction machinery, equipment dealers	20	19,574	1,871	35,056	351	14
Farm-garden machinery, equipment wholesalers	11	5,680	397	6,578	67	7
Industrial machinery, equipment distributors	04	94,954	6,053	124,421	1,250	53
Industrial materials, supplies distributors	79	50,902	4,934	103,431	1,007	42
Professional equipment, supplies distributors	35	16,177	2,498	49,156	608	20
Service establishment supply houses	55	16,535	2,006	51,965	445	33
Transportation equipment distributors	11	2,338	369	6,497	70	6
Metals, metalwork (except scrap) distributors	68	82,745	4,922	110,016	1,113	22
Iron, steel and products distributors	65	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	44	29,332	2,249	44,918	656	34
Iron, steel scrap dealers	26	20,378	1,356	26,145	336	21
Waste materials dealers	18	8,954	893	18,773	320	13
Other merchant wholesalers	27	118,350	4,024	80,984	1,180	75
Amusement, sporting goods distributors	17	5,788	464	8,515	134	8
Book, magazine, newspaper wholesalers	7	2,069	275	4,590	88	3
Coal wholesalers	...	...	...	...	...	...
Farm supplies wholesalers	10	4,259	229	5,074	88	7
Jewelry wholesalers	12	2,786	289	5,728	97	8
Petroleum products distributors	34	88,795	1,380	30,474	327	26
Gift, art goods, greeting card wholesalers	5	667	58	1,229	26	4
Flower, bulb, plant wholesalers	8	1,888	229	5,289	65	6
Miscellaneous products merchant wholesalers	34	12,098	1,100	20,085	355	13
Manufacturers' sales branches, sales offices	329	971,525	33,445	564,064	6,795	2
Sales branches (with stocks)	209	422,853	25,921	522,706	5,549	2
Sales offices (without stocks)	120	548,672	7,524	141,358	1,246	...
Food and kindred products	27	89,083	4,799	94,142	1,179	...
Textile mill products	3	(D)	(D)	(D)	(D)	(D)
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	3	(D)	(D)	(D)	(D)	(D)
Paper and allied products	1	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	40	124,609	3,032	58,587	603	...
Rubber products	13	22,381	1,077	22,675	215	...
Leather and leather products	...	...	...	...	...	...
Stone, clay, and glass products	18	43,139	2,167	51,891	758	1
Primary metal products	34	298,055	2,274	48,065	356	...
Fabricated metal products	25	60,464	1,285	22,342	225	...
Machinery (except electrical)	80	117,560	8,813	87,820	1,625	...
Electrical machinery	25	59,931	2,728	52,341	511	...
Transportation equipment	12	99,909	2,445	48,239	517	...
Instruments and related products	20	13,661	1,568	32,237	328	...
Other manufacturers' products*	27	34,823	1,790	36,405	346	...
Petroleum bulk plants, terminals and LP gas facilities	37	88,057	3,496	67,651	764	19
Gasoline, distillates, residuals	33	84,574	3,250	63,492	715	19
Bulk plants	22	30,017	1,268	24,267	289	19
Distributing terminals	11	54,557	1,982	39,225	426	...
Wholesale LP gas facilities	4	3,483	246	4,159	49	...
HOUSTON STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers	192	(D)	(D)	(D)	(D)	(D)
Groceries, confectionery, meats	31	54,707	605	10,717	142	31
Farm products (edible)	7	7,489	114	2,213	24	6
Dairy, poultry products	...	...	...	...	...	...
Fruits, vegetables	7	7,489	114	2,213	24	6
Drugs, chemicals, paints	7	3,444	35	(Z)	8	6
Apparel (including footwear)	...	...	...	...	...	...
Dry goods, piece goods	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	4	3,081	40	573	10	3
Paper, allied products	...	...	...	...	...	...
Farm products (raw materials)	16	62,676	195	3,638	58	11
Cotton	7	41,033	52	966	11	5
Grain	2	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	6	18,218	134	2,562	45	3
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)
Automotive	2	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	11	6,740	188	3,846	34	8
Hardware, plumbing, heating goods	9	5,296	156	3,179	34	6
Lumber, construction materials	11	11,470	93	1,966	20	8
Machinery, equipment, supplies	68	66,881	1,274	22,289	211	56
Metals, metalwork (except scrap)	9	7,644	102	2,568	25	9
Other merchandise agents, brokers	16	15,151	353	7,174	83	10
Assemblers of farm products	5	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	3	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	1	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...
LAREDO STANDARD METROPOLITAN AREA—Coextensive with Webb County, Tex.						
Wholesale trade, total	80	XXX	1,251	22,274	515	72
Type of Operation						
Merchant wholesalers	63	17,913	968	17,731	422	56
Manufacturers' sales branches, sales offices	1	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	9	4,896	198	3,484	47	6
Merchandise agents, brokers	4	1,762	24	(Z)	18	5
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	63	17,913	968	17,731	422	56
Grocery, confectionery, meat wholesalers	12	10,447	396	7,123	179	12
Farm products (edible) distributors	8	1,091	88	1,608	42	9
Beer, wine, distilled spirits wholesalers	5	1,200	72	1,119	27	5
Tobacco distributors	...	...	...	...	...	...
Drugs, chemicals, allied products wholesalers	3	228	7	(Z)	6	3
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	139	18	(Z)	17	1
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	6	1,261	117	2,306	46	7
Electrical, electronics, appliance distributors	3	250	18	(Z)	10	2
Hardware, plumbing-heating goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	4	501	68	1,057	23	1
Machinery, equipment, supplies distributors	7	552	38	974	17	4
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	1	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	6	1,329	40	803	22	11

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 — STANDARD METROPOLITAN AREAS — Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
LAREDO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	1	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	9	4,896	198	3,484	47	6
Merchandise agents, brokers	4	1,762	24	(Z)	14	5
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
LUBBOCK STANDARD METROPOLITAN AREA—Coextensive with Lubbock County, Tex.						
Wholesale trade, total	313	XXX	11,042	252,153	2,864	211
Type of Operation						
Merchant wholesalers	236	176,383	8,569	200,463	2,196	169
Manufacturers' sales branches, sales offices	23	20,368	1,160	23,165	265	...
Petroleum bulk plants, terminals and LP gas facilities	24	13,792	731	13,537	192	28
Merchandise agents, brokers	16	25,287	303	6,436	109	8
Assemblers of farm products	14	27,631	279	8,552	102	6
Type by Kind of Business						
Merchant wholesalers	236	176,383	8,569	200,463	2,196	169
Grocery, confectionery, meat wholesalers	33	21,884	1,074	24,433	335	24
Farm products (edible) distributors	12	7,936	414	10,494	120	9
Beer, wine, distilled spirits wholesalers	...	...	...	...	...	...
Tobacco distributors	4	5,571	76	1,243	23	11
Drugs, chemicals, allied products wholesalers	8	3,895	239	5,976	94	8
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	902	12	(Z)	6	5
Paper, allied products wholesalers	4	2,840	414	8,469	102	2
Farm products (raw materials) merchants	17	63,654	262	6,250	78	13
Automotive wholesalers	27	9,814	1,074	23,276	268	23
Electrical, electronics, appliance distributors	11	8,918	617	13,738	107	3
Hardware, plumbing-heating goods wholesalers	12	12,130	1,019	28,690	226	7
Lumber, construction materials distributors	11	5,646	693	18,729	177	3
Machinery, equipment, supplies distributors	51	16,181	1,680	39,796	405	30
Metals, metalwork (except scrap) distributors	9	4,446	312	6,462	82	2
Scrap, waste materials dealers	7	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	25	11,014	510	9,504	137	24
Manufacturers' sales branches, sales offices	23	20,368	1,160	23,165	265	...
Petroleum bulk plants, terminals and LP gas facilities	24	13,792	731	13,537	192	28
Merchandise agents, brokers	16	25,287	303	6,436	109	8
Assemblers of farm products	14	27,631	279	8,552	102	6
SAN ANGELO STANDARD METROPOLITAN AREA—Coextensive with Tom Green County, Tex.						
Wholesale trade, total	123	XXX	3,458	70,551	956	102
Type of Operation						
Merchant wholesalers	100	40,098	3,057	62,734	849	80
Manufacturers' sales branches, sales offices	4	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	14	6,228	147	2,808	40	12
Merchandise agents, brokers	3	3,957	55	998	30	6
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	100	40,098	3,057	62,734	849	80
Grocery, confectionery, meat wholesalers	13	13,364	1,216	25,084	317	7
Farm products (edible) distributors	3	939	53	754	20	4
Beer, wine, distilled spirits wholesalers	9	2,605	141	2,680	33	9
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
SAN ANGELO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	3	366	45	729	12	5
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	6	4,294	75	1,284	20	10
Automotive wholesalers	13	2,101	230	4,782	61	10
Electrical, electronics, appliance distributors	3	1,281	204	4,095	61	3
Hardware, plumbing-heating goods wholesalers	8	2,706	220	4,942	68	3
Lumber, construction materials distributors	5	1,710	152	4,215	46	1
Machinery, equipment, supplies distributors	20	5,023	263	5,531	81	16
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	2	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	8	1,853	168	3,314	56	4
Manufacturers' sales branches, sales offices	4	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	14	6,228	147	2,808	40	12
Merchandise agents, brokers	3	3,957	55	998	30	6
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
SAN ANTONIO STANDARD METROPOLITAN AREA—Coextensive with Bexar County, Tex.						
Wholesale trade, total	800	XXX	38,088	765,201	10,747	552
Type of Operation						
Merchant wholesalers	628	371,120	27,796	555,717	8,015	485
Manufacturers' sales branches, sales offices	81	97,004	7,362	149,339	1,837	...
Petroleum bulk plants, terminals and LP gas facilities	22	32,573	1,376	29,109	383	5
Merchandise agents, brokers	55	94,563	1,067	20,597	284	50
Assemblers of farm products	14	14,756	487	10,439	228	12
Type by Kind of Business						
Merchant wholesalers	628	371,120	27,796	555,717	8,015	485
Grocery, confectionery, meat wholesalers	69	73,646	3,292	60,316	1,065	52
General-line grocery wholesalers	11	44,184	1,779	29,863	526	3
Confectionery wholesalers	5	6,265	178	3,204	70	3
Meat, fish wholesalers	25	13,944	861	16,007	237	24
Specialty-line grocery wholesalers	38	9,253	474	11,242	232	22
Farm products (edible) distributors	56	25,301	1,104	20,777	394	82
Poultry, poultry products distributors	8	1,861	75	1,552	41	10
Fresh fruit, vegetable wholesalers	48	23,440	1,029	19,225	353	72
Beer, wine, distilled spirits wholesalers	14	32,661	1,583	30,175	379	9
Tobacco distributors	5	12,273	391	8,029	115	...
Drugs, chemicals, allied products wholesalers	26	13,933	1,253	25,104	401	19
General- and specialty-line drug wholesalers	16	11,748	1,022	20,646	325	11
Industrial chemicals, paint wholesalers	10	2,185	231	4,458	76	8
Dry goods, apparel wholesalers	21	8,178	815	14,985	237	17
Clothing, furnishings, footwear wholesalers	15	2,105	152	2,326	43	15
General- and specialty-line dry goods wholesalers	6	6,073	663	12,659	194	2
Furniture, home furnishings wholesalers	14	5,323	423	6,963	120	4
Paper, allied products wholesalers	15	8,375	756	12,641	188	7
Farm products (raw materials) merchants	12	6,905	235	5,779	152	8
Automotive wholesalers	68	13,002	1,963	36,686	568	52
Electrical, electronics, appliance distributors	44	46,149	3,473	77,601	980	30
Hardware, plumbing-heating goods wholesalers	20	10,576	1,035	19,523	276	8
Hardware wholesalers	12	6,992	743	13,675	207	2
Plumbing, heating equipment, supplies distributors	8	3,578	292	5,848	69	6

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SAN ANTONIO STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Lumber, construction materials distributors	46	38,272	3,505	65,474	919	32
Lumber, millwork wholesalers	15	24,892	1,528	27,335	409	9
Construction materials distributors	31	13,380	1,977	38,139	510	23
Machinery, equipment, supplies distributors	125	47,103	4,538	102,793	1,148	100
Commercial machines, equipment distributors	15	6,899	867	16,173	206	14
Industrial machinery, equipment distributors	19	4,971	286	5,583	84	20
Industrial materials, supplies distributors	6	789	159	3,503	52	5
Professional equipment, supplies distributors	18	2,627	442	8,678	136	16
Service establishment supply houses	29	4,206	591	11,467	167	19
Other machinery, equipment, supplies distributors	38	27,701	2,193	57,389	503	26
Metals, metalwork (except scrap) distributors	9	6,978	1,216	23,058	282	7
Scrap, waste materials dealers	17	3,751	485	11,211	226	15
Other merchant wholesalers	67	18,610	1,729	34,602	565	43
Amusement, sporting goods distributors	12	3,394	269	4,231	79	9
Jewelry wholesalers	3	1,208	157	3,115	31	3
Merchant wholesalers, n.e.c.	52	14,008	1,303	27,256	455	31
Manufacturers' sales branches, sales offices	81	97,004	7,362	149,339	1,837	...
Sales branches (with stocks)	64	75,872	6,829	138,802	1,717	...
Sales offices (without stocks)	17	21,132	533	10,537	120	...
Petroleum bulk plants, terminals and LP gas facilities	22	32,573	1,376	29,109	383	5
Merchandise agents, brokers	55	94,563	1,067	20,597	284	50
Assemblers of farm products	14	14,756	487	10,439	228	12
WACO STANDARD METROPOLITAN AREA—Coextensive with McLennan County, Tex.						
Wholesale trade, total	229	XXX	7,908	182,488	2,285	142
Type of Operation						
Merchant wholesalers	169	99,134	6,069	123,630	1,788	108
Manufacturers' sales branches, sales offices	23	18,891	1,097	26,323	265	...
Petroleum bulk plants, terminals and LP gas facilities	21	10,667	417	6,394	104	15
Merchandise agents, brokers	8	9,099	142	2,197	69	9
Assemblers of farm products	8	8,448	183	3,944	59	10
Type by Kind of Business						
Merchant wholesalers	169	99,134	6,069	123,630	1,788	108
Grocery, confectionery, meat wholesalers	30	13,834	729	13,423	213	26
Farm products (edible) distributors	15	4,405	420	6,259	127	11
Beer, wine, distilled spirits wholesalers	8	4,149	232	4,432	77	5
Tobacco distributors	4	7,843	190	3,441	59	1
Drugs, chemicals, allied products wholesalers	5	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	7	23,746	185	4,364	54	6
Automotive wholesalers	19	5,678	678	15,108	231	9
Electrical, electronics, appliance distributors	5	3,044	186	3,768	45	2
Hardware, plumbing-heating goods wholesalers	5	3,225	257	5,149	69	2
Lumber, construction materials distributors	12	6,894	567	15,224	168	7
Machinery, equipment, supplies distributors	24	4,065	488	9,140	124	17
Metals, metalwork (except scrap) distributors	4	4,730	444	8,856	129	1
Scrap, waste materials dealers	6	1,294	108	2,865	75	7
Other merchant wholesalers	18	4,903	471	8,440	132	8
Manufacturers' sales branches, sales offices	23	18,891	1,097	26,323	265	...
Petroleum bulk plants, terminals and LP gas facilities	21	10,667	417	6,394	104	15
Merchandise agents, brokers	8	9,099	142	2,197	69	9
Assemblers of farm products	8	8,448	183	3,944	59	10

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WICHITA FALLS STANDARD METROPOLITAN AREA—Coextensive with Wichita County, Tex.						
Wholesale trade, total	206	XXX	7,121	148,983	1,895	138
Type of Operation						
Merchant wholesalers	151	79,211	4,628	101,215	1,244	112
Manufacturers' sales branches, sales offices	26	24,361	2,087	39,096	493	2
Petroleum bulk plants, terminals and LP gas facilities	21	13,977	329	6,899	104	20
Merchandise agents, brokers	4	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	151	79,211	4,628	101,215	1,244	112
Grocery, confectionery, meat wholesalers	11	9,666	349	8,546	94	6
Farm products (edible) distributors	7	3,715	285	6,291	87	5
Beer, wine, distilled spirits wholesalers	7	3,391	163	2,887	39	6
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	7	3,409	436	8,964	110	4
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	3,476	456	9,373	133	17
Electrical, electronics, appliance distributors	4	1,902	141	3,881	34	6
Hardware, plumbing-heating goods wholesalers	10	4,779	370	7,669	95	8
Lumber, construction materials distributors	4	2,404	206	6,516	82	2
Machinery, equipment, supplies distributors	54	29,152	1,670	36,847	390	32
Metals, metalwork (except scrap) distributors	7	4,011	125	2,774	30	9
Scrap, waste materials dealers	6	599	45	797	19	6
Other merchant wholesalers	12	2,940	117	2,512	46	7
Manufacturers' sales branches, sales offices	26	24,361	2,087	39,096	493	2
Petroleum bulk plants, terminals and LP gas facilities	21	13,977	329	6,899	104	20
Merchandise agents, brokers	4	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BEXAR COUNTY (See San Antonio Standard Metropolitan Area, Table 103.)						
CAMERON COUNTY						
Wholesale trade, total	228	XXX	6,001	102,232	2,104	135
Type of Operation						
Merchant wholesalers	161	78,047	4,338	77,924	1,553	100
Manufacturers' sales branches, sales offices	8	1,606	156	3,020	43	...
Petroleum bulk plants, terminals and LP gas facilities	28	9,357	492	9,440	174	18
Merchandise agents, brokers	11	14,451	91	1,678	43	6
Assemblers of farm products	20	11,041	922	10,170	291	11
Type by Kind of Business						
Merchant wholesalers	161	78,047	4,338	77,924	1,553	100
Grocery, confectionery, meat wholesalers	44	19,426	946	19,532	373	42
Farm products (edible) distributors	11	3,347	203	3,472	79	7
Beer, wine, distilled spirits wholesalers	8	3,371	246	4,733	74	2
Tobacco distributors	4	2,118	53	1,145	21	3
Drugs, chemicals, allied products wholesalers	7	1,998	146	2,529	58	3
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	461	75	1,476	21	1
Paper, allied products wholesalers	4	1,237	139	2,099	47	4
Farm products (raw materials) merchants	6	17,451	103	991	16	2
Automotive wholesalers	13	1,779	27	6,278	94	14
Electrical, electronics, appliance distributors	6	1,073	109	2,162	31	1
Hardware, plumbing-heating goods wholesalers	6	1,081	122	2,463	33	2
Lumber, construction materials distributors	10	4,060	45	11,525	141	1
Machinery, equipment, supplies distributors	13	2,652	252	4,995	183	8
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	15	3,457	326	7,893	138	5
Manufacturers' sales branches, sales offices	8	1,606	156	3,020	43	...
Petroleum bulk plants, terminals and LP gas facilities	28	9,357	492	9,440	174	18
Merchandise agents, brokers	11	14,451	91	1,678	43	6
Assemblers of farm products	20	11,041	922	10,170	291	11
DALLAS COUNTY (See Dallas Standard Metropolitan Area, Table 103.)						
ECTOR COUNTY						
Wholesale trade, total	171	XXX	6,946	156,501	1,479	86
Type of Operation						
Merchant wholesalers	133	105,357	5,600	126,370	1,197	72
Manufacturers' sales branches, sales offices	23	14,935	987	23,180	206	...
Petroleum bulk plants, terminals and LP gas facilities	9	7,164	239	4,977	59	12
Merchandise agents, brokers	6	2,203	120	1,974	17	2
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	133	105,357	5,600	126,370	1,197	72
Grocery, confectionery, meat wholesalers	13	3,674	208	4,976	63	8
Farm products (edible) distributors	2	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	10	13,244	450	8,667	92	2
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	..	...	...	...	...	...
Automotive wholesalers	9	4,073	501	7,285	95	5
ECTOR COUNTY—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Electrical, electronics, appliance distributors	3	1,937	192	4,761	40	1
Hardware, plumbing-heating goods wholesalers	5	1,696	117	3,149	27	2
Lumber, construction materials distributors	4	2,855	387	10,190	88	...
Machinery, equipment, supplies distributors	66	67,514	3,386	79,595	693	28
Metals, metalwork (except scrap) distributors	9	4,968	143	3,356	38	2
Scrap, waste materials dealers	3	502	30	644	13	4
Other merchant wholesalers	8	853	66	1,086	18	7
Manufacturers' sales branches, sales offices	23	14,935	987	23,180	206	...
Petroleum bulk plants, terminals and LP gas facilities	9	7,164	239	4,977	59	12
Merchandise agents, brokers	6	2,203	120	1,974	17	2
Assemblers of farm products	...	...	...	...	...	...
EL PASO COUNTY (See El Paso Standard Metropolitan Area, Table 103.)						
GALVESTON COUNTY (See Galveston Standard Metropolitan Area, Table 103.)						
GREGG COUNTY						
Wholesale trade, total	143	XXX	4,186	d5,063	1,133	101
Type of Operation						
Merchant wholesalers	115	43,037	3,110	63,631	851	93
Manufacturers' sales branches, sales offices	16	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	10	6,017	161	2,742	40	7
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...
HARRIS COUNTY (See Houston Standard Metropolitan Area, Table 103.)						
HIDALGO COUNTY						
Wholesale trade, total	234	XXX	7,247	131,57[illegible]	3,313	198
Type of Operation						
Merchant wholesalers	128	45,683	3,074	61,930	1,150	97
Manufacturers' sales branches, sales offices	5	953	63	1,163	16	...
Petroleum bulk plants, terminals and LP gas facilities	46	13,711	498	9,233	151	52
Merchandise agents, brokers	9	8,986	281	3,348	164	3
Assemblers of farm products	46	28,204	3,331	55,903	1,832	46
Type by Kind of Business						
Merchant wholesalers	128	45,683	3,074	61,930	1,150	97
Grocery, confectionery, meat wholesalers	24	14,055	522	9,966	220	16
Farm products (edible) distributors	9	2,910	286	5,433	140	13
Beer, wine, distilled spirits wholesalers	5	2,467	167	3,146	61	3
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	6	1,024	67	1,37[illegible]	35	7
Dry goods, apparel wholesalers	3	92	6	(Z)	6	6
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	3	239	41	798	19	...
Farm products (raw materials) merchants	3	6,393	549	10,847	236	6
Automotive wholesalers	17	1,752	212	4,723	86	20
Electrical, electronics, appliance distributors	3	572	58	1,115	13	1
Hardware, plumbing-heating goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	9	1,145	17[illegible]	4,703	78	4
Machinery, equipment, supplies distributors	30	10,033	754	14,568	166	8

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
HIDALGO COUNTY—Con						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	4	455	48	1,151	23	3
Other merchant wholesalers	8	2,762	142	2,998	46	6
Manufacturers' sales branches, sales offices	5	953	63	1,163	16	...
Petroleum bulk plants, terminals and LP gas facilities	46	13,711	498	9,233	151	52
Merchandise agents, brokers	9	8,986	281	3,348	164	3
Assemblers of farm products	46	28,204	3,331	55,903	1,832	46
JEFFERSON COUNTY (See Beaumont-Port Arthur Standard Metropolitan Area, Table 103.)						
LUBBOCK COUNTY (See Lubbock Standard Metropolitan Area, Table 103.)						
MC LENNAN COUNTY (See Waco Standard Metropolitan Area, Table 103.)						
NUECES COUNTY (See Corpus Christi Standard Metropolitan Area Table 103.)						
POTTER COUNTY						
Wholesale trade, total	267	XXX	14,310	285,738	3,404	146
Type of Operation						
Merchant wholesalers	194	135,365	11,077	219,206	2,626	130
Manufacturers' sales branches, sales offices	38	50,915	2,482	50,407	554	...
Petroleum bulk plants, terminals and LP gas facilities	11	10,647	356	7,166	80	5
Merchandise agents, brokers	17	44,032	334	7,967	123	9
Assemblers of farm products	7	1,616	61	992	21	2
Type by Kind of Business						
Merchant wholesalers	194	135,365	11,077	219,206	2,626	130
Grocery, confectionery, meat wholesalers	20	23,006	1,036	20,346	279	18
Farm products (edible) distributors	7	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	12	9,379	478	8,460	96	3
Tobacco distributors	5	3,663	97	1,591	27	2
Drugs, chemicals, allied products wholesalers	12	9,065	805	17,470	223	3
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	863	93	1,860	18	2
Paper, allied products wholesalers	8	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	21	7,311	803	17,737	212	27
Electrical, electronics, appliance distributors	15	14,028	875	18,313	173	6
Hardware, plumbing-heating goods wholesalers	7	12,794	1,277	22,612	268	2
Lumber, construction materials distributors	13	8,958	1,329	18,841	310	16
Machinery, equipment, supplies distributors	46	20,572	2,229	46,124	487	31
Metals, metalwork (except scrap) distributors	5	1,694	83	1,627	23	3
Scrap, waste materials dealers	5	757	107	2,061	34	2
Other merchant wholesalers	9	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	38	50,915	2,482	50,407	554	...
Petroleum bulk plants, terminals and LP gas facilities	11	10,647	356	7,166	80	5
Merchandise agents, brokers	17	44,032	334	7,967	123	9
Assemblers of farm products	7	1,616	61	992	21	2
SMITH COUNTY						
Wholesale trade, total	141	XXX	3,893	78,945	1,131	93
Type of Operation						
Merchant wholesalers	102	44,019	2,879	58,426	860	72
Manufacturers' sales branches, sales offices	16	7,701	463	10,030	104	...
Petroleum bulk plants, terminals and LP gas facilities	15	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	6	8,557	56	1,347	33	6
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
TARRANT COUNTY (See Fort Worth Standard Metropolitan Area, Table 103.)						
TAYLOR COUNTY						
Wholesale trade, total	183	XXX	5,415	107,251	1,486	134
Type of Operation						
Merchant wholesalers	136	61,290	3,991	78,331	1,103	108
Manufacturers' sales branches, sales offices	18	13,525	772	16,734	166	...
Petroleum bulk plants, terminals and LP gas facilities	16	6,572	406	7,496	86	16
Merchandise agents, brokers	9	15,885	181	3,281	112	7
Assemblers of farm products	4	953	65	1,409	19	3
Type by Kind of Business						
Merchant wholesalers	136	61,290	3,991	78,331	1,103	108
Grocery, confectionery, meat wholesalers	16	8,166	362	7,697	123	14
Farm products (edible) distributors	8	2,433	188	4,475	56	8
Beer, wine, distilled spirits wholesalers	...	...	...	...	...	...
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	5	3,044	214	4,921	72	4
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	3	712	70	1,024	17	2
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	3	1,171	50	1,163	22	1
Automotive wholesalers	11	2,977	356	6,067	104	4
Electrical, electronics, appliance distributors	6	6,013	364	5,802	79	2
Hardware, plumbing-heating goods wholesalers	3	2,218	173	2,657	28	3
Lumber, construction materials distributors	8	3,297	246	6,166	65	6
Machinery, equipment, supplies distributors	45	23,742	1,508	28,285	374	35
Metals, metalwork (except scrap) distributors	4	1,016	99	2,174	23	2
Scrap, waste materials dealers	4	631	86	1,972	30	5
Other merchant wholesalers	16	4,444	227	4,799	93	21
Manufacturers' sales branches, sales offices	18	13,525	772	16,734	166	...
Petroleum bulk plants, terminals and LP gas facilities	16	6,572	406	7,496	86	16
Merchandise agents, brokers	9	15,885	181	3,281	112	7
Assemblers of farm products	4	953	65	1,409	19	3
TOM GREEN COUNTY (See San Angelo Standard Metropolitan Area, Table 103.)						
TRAVIS COUNTY (See Austin Standard Metropolitan Area, Table 103.)						
WICHITA COUNTY (See Wichita Falls Standard Metropolitan Area, Table 103.)						

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	10,583	XXX	543,368	XXX	XXX	325,360	6,482,918	112,782	7,151
Merchant wholesalers	5,620	3,752,722	406,593	398,242	10.6	204,921	4,056,956	69,289	3,897
Manufacturers' sales branches, sales offices	1,236	1,951,658	82,733	156,570	8.0	79,242	1,552,468	22,591	52
Petroleum bulk plants, terminals and LP gas facilities	2,039	507,617	33,250	46,332	9.1	14,844	302,543	5,909	1,924
Merchandise agents, brokers	736	1,076,003	3,712	25,011	2.3	9,019	187,115	3,640	685
Assemblers of farm products	952	598,392	17,080	46,193	7.7	17,334	383,836	11,353	593
STANDARD METROPOLITAN AREAS									
AMARILLO									
Total	247	XXX	(NA)	XXX	XXX	10,149	201,301	3,125	120
Merchant wholesalers	161	112,884	13,336	13,325	11.8	7,563	149,169	2,246	92
Manufacturers' sales branches, sales offices	37	47,231	2,925	3,329	7.0	1,831	36,009	543	...
Petroleum bulk plants, terminals and LP gas facilities	18	6,954	(NA)	(NA)	(NA)	231	5,244	89	10
Merchandise agents, brokers	11	39,085	39	396	1.0	138	3,772	121	12
Assemblers of farm products	20	31,274	699	583	1.9	386	7,107	126	6
AUSTIN									
Total	147	XXX	(NA)	XXX	XXX	4,590	86,255	1,679	103
Merchant wholesalers	104	52,990	6,451	7,059	13.3	3,626	66,788	1,350	79
Manufacturers' sales branches, sales offices	21	8,356	541	1,000	12.0	571	10,996	185	1
Petroleum bulk plants, terminals and LP gas facilities	15	7,250	(NA)	(NA)	(NA)	347	7,607	114	16
Merchandise agents, brokers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BEAUMONT-PORT ARTHUR									
Total	207	XXX	(NA)	XXX	XXX	6,859	133,643	2,395	126
Merchant wholesalers	151	73,593	7,601	8,818	12.0	4,999	98,183	1,762	98
Manufacturers' sales branches, sales offices	29	22,635	970	2,138	9.4	1,243	23,238	423	1
Petroleum bulk plants, terminals and LP gas facilities	20	13,296	(NA)	(NA)	(NA)	406	7,567	124	20
Merchandise agents, brokers	4	2,224	...	105	4.7	23	(Z)	8	7
Assemblers of farm products	3	4,458	18	408	9.2	188	4,334	78	...
CORPUS CHRISTI									
Total	252	XXX	(NA)	XXX	XXX	7,428	148,123	2,787	153
Merchant wholesalers	172	93,096	10,398	10,723	11.5	5,504	113,881	2,038	105
Manufacturers' sales branches, sales offices	26	12,272	1,074	1,720	14.0	955	16,615	305	4
Petroleum bulk plants, terminals and LP gas facilities	28	18,130	(NA)	(NA)	(NA)	448	9,018	146	24
Merchandise agents, brokers	7	6,783	59	152	2.2	47	1,098	18	6
Assemblers of farm products	19	9,303	137	952	10.2	474	7,511	280	14
DALLAS									
Total	1,611	XXX	(NA)	XXX	XXX	85,975	1,674,143	25,662	953
Merchant wholesalers	841	828,269	101,255	84,168	10.2	43,493	838,633	13,559	600
Manufacturers' sales branches, sales offices	427	935,994	37,346	79,811	8.5	37,714	739,548	10,628	6
Petroleum bulk plants, terminals and LP gas facilities	27	25,732	(NA)	(NA)	(NA)	841	17,527	279	44
Merchandise agents, brokers	274	307,612	235	10,863	3.5	3,225	65,468	835	260
Assemblers of farm products	42	29,360	1,488	1,829	6.2	702	12,967	361	43
EL PASO									
Total	307	XXX	(NA)	XXX	XXX	10,829	211,637	3,767	207
Merchant wholesalers	211	124,604	14,970	14,996	12.0	8,225	162,779	2,970	161
Manufacturers' sales branches, sales offices	47	60,214	2,379	3,748	6.2	2,088	37,984	609	...
Petroleum bulk plants, terminals and LP gas facilities	25	12,565	(NA)	(NA)	(NA)	386	8,316	147	25
Merchandise agents, brokers	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FORT WORTH									
Total	523	XXX	(NA)	XXX	XXX	20,696	399,204	6,823	356
Merchant wholesalers	357	329,219	25,156	29,840	9.1	15,562	301,714	5,133	241
Manufacturers' sales branches, sales offices	62	58,429	3,952	6,102	10.4	3,361	61,453	1,005	3
Petroleum bulk plants, terminals and LP gas facilities	27	16,103	(NA)	(NA)	(NA)	584	11,582	178	25
Merchandise agents, brokers	68	214,640	394	2,308	1.1	922	18,467	311	78
Assemblers of farm products	9	18,497	1,333	614	3.3	267	5,988	196	9
GALVESTON									
Total	105	XXX	4,448	XXX	XXX	2,249	46,925	828	74
Merchant wholesalers	74	74,604	2,764	3,304	7.4	1,754	35,777	639	62
Manufacturers' sales branches, sales offices	11	6,121	410	514	8.4	283	6,146	99	...
Petroleum bulk plants, terminals and LP gas facilities	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	5	1,696	...	49	2.9	15	(Z)	6	4
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
STANDARD METROPOLITAN AREAS—Con.									
HOUSTON									
Total	1,234	XXX	(NA)	XXX	XXX	73,264	1,444,626	21,362	621
Merchant wholesalers	781	891,155	87,185	97,776	11.0	48,461	938,245	14,570	481
Manufacturers' sales branches, sales offices	292	588,772	20,102	39,301	6.7	21,324	431,695	5,761	14
Petroleum bulk plants, terminals and LP gas facilities	37	82,785	(NA)	(NA)	(NA)	1,578	33,461	522	29
Merchandise agents, brokers	122	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LAREDO									
Total	71	XXX	(NA)	XXX	XXX	1,152	20,993	830	57
Merchant wholesalers	49	16,057	1,242	1,424	8.9	624	11,136	346	38
Manufacturers' sales branches, sales offices	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	10	3,448	(NA)	(NA)	(NA)	76	1,419	40	8
Merchandise agents, brokers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LUBBOCK									
Total	190	XXX	(NA)	XXX	XXX	4,889	95,635	1,624	129
Merchant wholesalers	119	60,899	7,959	7,195	11.8	3,826	72,965	1,209	82
Manufacturers' sales branches, sales offices	11	5,642	224	554	9.8	264	3,557	62	...
Petroleum bulk plants, terminals and LP gas facilities	21	8,729	(NA)	(NA)	(NA)	349	7,469	134	22
Merchandise agents, brokers	5	22,357	2	193	0.9	91	1,762	54	4
Assemblers of farm products	34	69,319	1,054	977	1.4	359	9,882	165	21
SAN ANGELO									
Total	91	XXX	(NA)	XXX	XXX	1,995	39,140	783	74
Merchant wholesalers	63	2,170	2,846	2,986	12.9	1,553	30,010	579	58
Manufacturers' sales branches, sales offices	5	562	120	94	16.7	51	1,364	20	...
Petroleum bulk plants, terminals and LP gas facilities	10	3,551	(NA)	(NA)	(NA)	94	1,834	39	7
Merchandise agents, brokers	7	36,958	309	519	1.4	244	5,027	122	3
Assemblers of farm products	6	4,220	140	112	2.7	53	905	23	6
SAN ANTONIO									
Total	632	XXX	(NA)	XXX	XXX	24,819	482,709	9,076	467
Merchant wholesalers	475	271,129	30,933	35,515	13.1	18,976	363,776	7,111	381
Manufacturers' sales branches, sales offices	76	84,673	4,842	7,108	8.4	4,266	85,382	1,367	7
Petroleum bulk plants, terminals and LP gas facilities	19	16,577	(NA)	(NA)	(NA)	773	15,584	259	21
Merchandise agents, brokers	52	94,126	26	1,525	1.6	638	14,245	210	51
Assemblers of farm products	10	6,262	353	409	6.5	166	3,722	129	7
WACO									
Total	176	XXX	(NA)	XXX	XXX	5,705	111,389	2,117	123
Merchant wholesalers	121	90,853	12,926	8,902	9.8	4,813	93,819	1,799	89
Manufacturers' sales branches, sales offices	17	18,418	240	1,304	7.1	494	9,930	156	...
Petroleum bulk plants, terminals and LP gas facilities	23	7,152	(NA)	(NA)	(NA)	216	4,169	86	20
Merchandise agents, brokers	6	10,222	...	210	2.1	75	912	31	10
Assemblers of farm products	9	7,746	211	282	3.6	107	2,559	45	4
WICHITA FALLS									
Total	180	XXX	(NA)	XXX	XXX	4,073	79,807	1,416	115
Merchant wholesalers	128	58,764	7,274	6,289	10.7	3,235	63,506	1,134	90
Manufacturers' sales branches, sales offices	24	10,668	937	1,153	10.8	638	11,901	192	4
Petroleum bulk plants, terminals and LP gas facilities	19	5,794	(NA)	(NA)	(NA)	148	3,262	50	18
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BEXAR COUNTY (See San Antonio Standard Metropolitan Area.)									
CAMERON COUNTY									
Total	172	XXX	11,560	XXX	XXX	4,346	77,148	1,955	120
Merchant wholesalers	91	34,086	3,761	4,246	12.5	2,410	43,161	950	62
Other operating types	81	36,254	7,799	4,824	13.3	1,936	33,987	1,005	58

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Con.									
DALLAS COUNTY (See Dallas Standard Metropolitan Area.)									
ECTOR COUNTY									
Total	82	XXX	9,496	XXX	XXX	3,007	57,696	830	28
Merchant wholesalers	57	57,595	8,044	4,496	7.8	2,088	41,826	613	21
Other operating types	25	17,707	1,452	2,431	13.7	919	15,870	217	7
EL PASO COUNTY (See El Paso Standard Metropolitan Area.)									
GALVESTON COUNTY (See Galveston Standard Metropolitan Area.)									
GREGG COUNTY									
Total	123	XXX	5,122	XXX	XXX	2,438	47,073	845	76
Merchant wholesalers	95	37,652	4,665	4,099	10.9	1,972	39,320	722	62
Other operating types	28	11,367	457	946	8.3	466	7,753	123	14
HARRIS COUNTY (See Houston Standard Metropolitan Area.)									
HIDALGO COUNTY									
Total	202	XXX	4,665	XXX	XXX	7,720	176,418	5,182	152
Merchant wholesalers	77	35,275	3,365	3,305	9.4	1,687	34,257	701	50
Other operating types	125	76,160	1,300	19,400	25.5	6,033	142,161	4,481	102
JEFFERSON COUNTY (See Beaumont-Port Arthur Standard Metropolitan Area.)									
LUBBOCK COUNTY (See Lubbock Standard Metropolitan Area.)									
McLENNAN COUNTY (See Waco Standard Metropolitan Area.)									
NUECES COUNTY (See Corpus Christi Standard Metropolitan Area.)									
POTTER COUNTY									
Total	234	XXX	16,947	XXX	XXX	10,002	198,504	3,063	113
Merchant wholesalers	158	112,191	13,135	13,132	11.7	7,466	147,498	2,210	90
Other operating types	76	122,732	3,812	4,475	3.9	2,536	51,006	853	23
SMITH COUNTY									
Total	104	XXX	3,172	XXX	XXX	2,295	49,008	1,241	73
Merchant wholesalers	69	29,156	3,074	3,434	11.8	1,858	35,812	731	51
Other operating types	35	13,616	98	1,073	7.9	437	13,196	510	22
TARRANT COUNTY (See Fort Worth Standard Metropolitan Area.)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

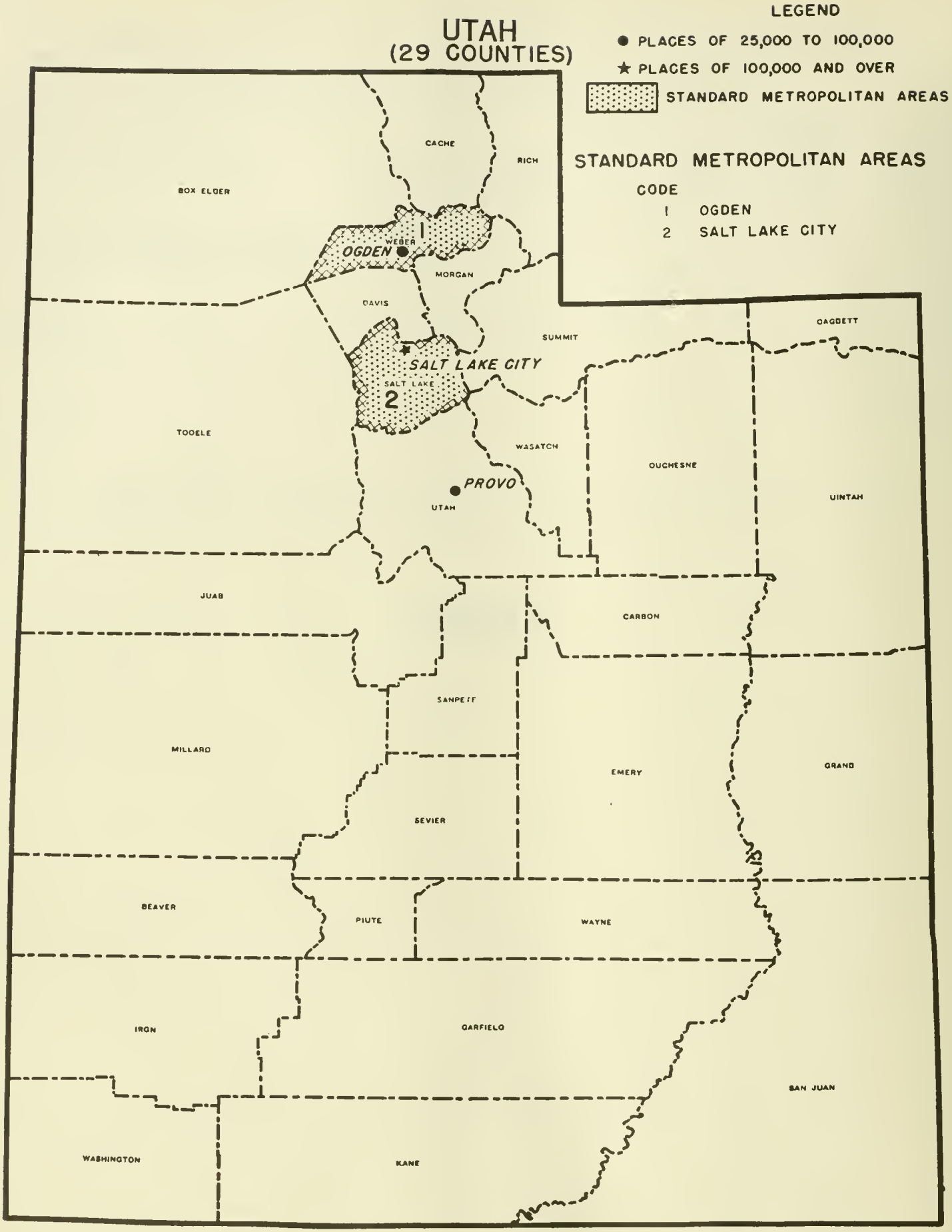
Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Con.									
TAYLOR COUNTY									
Total	103	XXX	5,763	XXX	XXX	2,583	51,154	946	55
Merchant wholesalers	59	29,461	3,827	3,874	13.1	1,928	37,639	660	39
Other operating types	44	40,568	1,936	1,877	4.6	655	13,515	286	16
TOM GREEN COUNTY (See San Angelo Standard Metropolitan Area.)									
TRAVIS COUNTY (See Austin Standard Metropolitan Area.)									
WICHITA COUNTY (See Wichita Falls Standard Metropolitan Area.)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

UTAH


UTAH
(29 COUNTIES)
LEGEND
PLACES OF 25,000 TO 100,000
PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREAS
STANDARD METROPOLITAN AREAS
CODE
1 OGDEN
2 SALT LAKE CITY
CACHE
RICH
BOX ELDER
WEBER
OGDEN
1
MORGAN
DAVIS
SUMMIT
DAGGETT
SALT LAKE CITY
SALT LAKE
2
TOOELE
WASATCH
DUCHESNE
PROVO
UTAH
UINTAH
JUAB
CARBON
SANPETE
MILLARD
EMERY
GRAND
SEVIER
BEAVER
PIUTE
WAYNE
IRON
GARFIELD
SAN JUAN
WASHINGTON
KANE

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 44-4, 44-7.

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Wholesale trade, total	1,174	XXX	55,900	XXX	XXX	48,180	989,949	11,518	11,698	11,895	12,250	746
Type of Operation												
Merchant wholesalers	703	367,473	39,656	56,548	15.4	31,789	645,537	7,823	7,983	8,082	8,312	463
Manufacturers' sales branches, sales offices	143	207,993	11,122	20,278	9.7	10,237	208,707	2,041	2,047	2,108	2,096	2
Petroleum bulk plants, terminals and LP gas facilities	184	82,854	2,509	10,734	13.0	2,519	56,035	606	611	634	672	168
Merchandise agents, brokers	84	141,370	182	3,336	2.4	1,414	27,109	441	453	438	451	91
Assemblers of farm products	60	78,257	2,431	4,940	6.3	2,221	52,561	607	604	633	719	22
Type by Kind of Business												
Merchant wholesalers	703	367,473	39,656	56,548	15.4	31,789	645,537	7,823	7,983	8,082	8,312	463
Grocery, confectionery, meat wholesalers	81	56,625	2,882	4,732	8.4	2,603	63,627	827	824	814	882	48
General-line grocery wholesalers	12	37,386	2,151	1,513	4.0	995	25,312	366	357	350	345	...
Confectionery wholesalers	12	1,894	114	276	14.6	153	3,655	62	70	67	74	11
Fish, sea food distributors	5	2,309	168	275	11.9	128	2,484	35	36	34	37	4
Meat, meat products wholesalers	12	3,672	74	684	18.6	425	8,337	113	122	113	120	11
Specialty-line grocery wholesalers	40	11,364	375	1,984	17.5	902	23,839	251	239	250	306	22
Farm products (edible) distributors	58	26,124	412	3,564	13.6	1,734	30,605	444	463	469	474	65
Poultry, poultry products distributors	11	2,430	24	312	12.8	151	2,662	58	58	68	64	13
Fresh fruit, vegetable wholesalers	47	23,694	388	3,252	13.7	1,583	27,943	386	405	401	410	52
Beer, wine, distilled spirits wholesalers	16	6,001	287	711	11.8	307	7,089	90	95	101	97	19
Beer, ale distributors	16	6,001	287	711	11.8	307	7,089	90	95	101	97	19
Wine, distilled spirits wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Tobacco distributors	8	9,016	407	866	9.6	259	8,431	79	79	80	78	9
Drugs, chemicals, allied products wholesalers	27	14,463	1,839	2,612	18.1	1,447	33,004	379	381	374	435	10
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	13	4,651	338	893	19.2	499	12,621	142	145	139	185	5
Industrial chemicals, explosives distributors	6	1,401	210	240	17.1	120	3,592	28	29	29	36	3
Paint, varnish wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	4	2,484	455	332	13.4	261	5,715	57	57	57	59	1
Clothing, furnishings, footwear wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	17	11,312	1,632	1,817	16.1	1,004	18,197	217	213	221	228	7
Furniture (household, office) wholesalers	6	3,533	587	689	19.5	469	10,519	101	99	108	109	6
Home furnishings, floor coverings wholesalers	11	7,779	1,045	1,128	14.5	535	7,678	116	114	113	119	1
Paper, allied products wholesalers	17	14,223	1,995	2,613	18.4	1,603	33,480	382	383	378	381	6
Coarse paper and products wholesalers	8	11,358	1,452	1,791	15.8	1,111	21,441	261	267	263	263	1
Printing and fine paper distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	14	22,529	1,849	1,047	4.6	371	7,293	93	114	88	92	12
Automotive wholesalers	85	21,659	3,465	5,462	25.2	3,279	68,469	817	828	850	855	54
Motor vehicle distributors	7	2,006	116	302	15.1	138	4,707	41	38	37	37	7
Automotive equipment, tire-tube wholesalers	78	19,653	3,349	5,160	26.3	3,141	63,762	776	790	813	818	47
Electrical, electronics, appliance distributors	42	37,291	3,758	5,263	14.1	3,115	54,947	713	717	741	688	11
Electrical apparatus, supplies distributors	11	20,553	1,955	2,269	11.0	1,409	26,067	333	332	331	326	1
Electrical appliance, radio, TV set wholesalers	21	13,767	1,442	2,114	15.4	1,111	21,385	236	244	246	250	6
Electronic parts, equipment distributors	10	2,971	361	880	29.6	595	7,495	144	141	164	112	4
Hardware, plumbing-heating goods wholesalers	41	47,656	8,851	7,946	16.7	5,058	99,213	1,262	1,281	1,298	1,322	31
Hardware wholesalers	9	31,168	6,822	5,640	18.1	3,798	73,003	985	988	992	1,011	9
Plumbing, heating equipment, supplies distributors	32	16,488	2,029	2,306	14.0	1,260	26,210	277	293	306	311	22
Lumber, construction materials distributors	51	24,261	2,164	4,236	17.5	2,507	51,087	545	637	649	654	42
Lumber, millwork wholesalers	17	17,510	1,817	1,837	10.5	1,204	20,925	259	273	284	284	2
Construction materials distributors	34	6,751	347	2,399	35.5	1,303	30,162	286	364	365	370	40
Machinery, equipment, supplies distributors	144	46,347	7,034	10,131	21.9	5,499	106,391	1,227	1,211	1,242	1,235	85
Air conditioning, comm. refrigeration equip., distrs	10	2,676	314	575	21.5	363	8,311	65	69	73	82	2
Commercial machines, equipment distributors	18	5,839	594	1,187	20.3	696	14,454	159	156	156	152	10
Construction machinery, equipment dealers	18	13,717	2,463	3,099	22.6	1,551	28,348	319	307	320	303	4
Farm-garden machinery, equipment wholesalers	10	5,307	798	705	13.3	320	4,814	64	61	64	66	7
Industrial machinery, equipment distributors	28	6,577	739	1,361	20.7	699	14,544	156	156	169	183	20
Industrial materials, supplies distributors	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors	13	4,429	922	1,307	29.5	848	15,975	218	211	208	206	2
Service establishment supply houses	31	5,681	991	1,453	25.6	792	15,262	173	179	180	177	25
Transportation equipment distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	9	2,817	526	651	23.1	396	8,442	84	97	114	106	3
Iron, steel and products distributors	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	18	3,109	149	666	21.4	351	6,171	109	109	115	115	21
Iron, steel scrap dealers	10	2,176	104	359	16.5	199	3,188	60	62	64	59	14
Waste materials dealers	8	933	45	307	32.9	152	2,983	49	47	51	56	7
Other merchant wholesalers	71	21,556	1,951	3,899	18.1	1,995	43,376	498	494	491	611	39
Amusement, sporting goods distributors	9	3,054	550	620	20.3	389	8,290	100	111	115	108	2
Book, magazine, newspaper wholesalers	10	2,829	127	753	26.6	393	8,646	83	81	70	150	6
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	12	5,050	172	578	11.4	233	5,393	60	61	57	76	11
Jewelry wholesalers	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	16	3,114	192	525	16.9	183	3,814	54	53	52	56	6
Gift, art goods, greeting card wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	11	3,050	411	592	19.4	281	5,972	71	75	76	80	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll) [1] Amount ($1,000)	Operating expenses (inc. payroll) [1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	Paid employees, workweek ended nearest— May 15 (Number)	Paid employees, workweek ended nearest— Aug. 15 (Number)	Paid employees, workweek ended nearest— Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	143	207,993	11,122	20,278	9.7	10,237	208,707	2,041	2,047	2,108	2,096	2
Sales branches (with stocks)	103	125,090	11,122	15,536	12.4	8,468	172,804	1,763	1,770	1,824	1,810	2
Sales offices (without stocks)	40	82,903	•••	4,742	5.7	1,769	35,903	278	277	284	286	•••
Food and kindred products	24	31,048	1,296	4,274	13.8	1,809	34,231	413	418	420	408	•••
Textile mill products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Furniture and fixtures	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	16	12,230	884	1,712	14.0	968	21,858	212	214	219	216	•••
Rubber products	8	14,750	1,159	1,533	10.4	663	12,523	139	137	136	140	•••
Leather and leather products	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Stone, clay, and glass products	7	12,345	43	780	6.3	292	5,532	44	50	49	49	•••
Primary metal products	6	35,728	12	703	2.0	336	6,682	48	51	55	55	•••
Fabricated metal products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	36	22,692	4,192	4,063	17.9	2,479	52,192	527	508	512	518	•••
Electrical machinery	9	14,903	500	1,157	7.8	775	15,049	118	117	117	115	•••
Transportation equipment	9	36,534	2,498	2,973	8.1	1,663	34,649	321	316	346	354	•••
Instruments and related products	8	3,374	320	912	27.0	533	10,718	102	105	107	113	•••
Other manufacturers' products*	11	10,974	160	858	7.9	458	9,881	83	86	100	81	2
Petroleum bulk plants, terminals and LP gas facilities	188	82,954	2,509	10,734	13.0	2,519	56,035	616	611	634	672	168
Gasoline, distillates, residuals	178	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	177	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	84	141,370	182	3,336	2.4	1,414	27,109	441	453	438	451	91
Groceries, confectionery, meats	26	35,064	12	1,091	3.1	411	8,193	113	122	119	119	33
Farm products (edible)	2	(D)	(D)	(D)	(0)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	4	2,823	•••	132	4.7	28	523	5	5	6	7	2
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	14	82,270	•••	1,004	1.2	392	8,091	184	177	175	188	93
Cotton	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Grain	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Hides, skins, raw furs	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Livestock	14	82,270	•••	1,004	1.2	392	8,091	184	177	175	188	93
Tobacco (leaf)	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Wool, mohair	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Miscellaneous inedible farm products	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Automotive	4	753	23	64	8.5	32	569	12	12	9	10	3
Electrical-electronic apparatus, equip., appliances	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	4	981	5	49	5.0	33	700	10	10	11	12	4
Lumber, construction materials	3	2,910	•••	135	4.6	92	1,775	14	14	15	16	1
Machinery, equipment, supplies	8	1,952	3	159	8.1	80	777	18	18	17	13	7
Metals, metalwork (except scrap)	3	4,815	116	317	6.6	176	3,161	37	42	35	38	3
Other merchandise agents, brokers	5	3,621	•••	90	2.5	40	801	11	11	12	11	3
Assemblers of farm products	60	78,257	2,431	4,940	6.3	2,221	52,561	607	604	633	719	22
Dairy, poultry products	10	34,805	1,209	2,202	6.3	1,059	19,125	282	293	287	286	4
Fresh fruits, vegetables	14	2,233	63	556	24.9	170	12,055	52	43	56	125	10
Farm products (raw materials)	31	39,252	916	1,827	4.7	905	17,321	232	235	251	248	7
Farm supplies	5	1,967	243	355	18.0	187	4,060	41	33	37	60	1
Other farm products assemblers	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Utah, total	1,174	48,180	989,949	12,250	746	703	367,473	471	510,474
Beaver County	3	8	(Z)	2	4	...	...	3	531
Box Elder County	24	164	7,070	77	15	7	624	17	4,341
Brigham City	8	38	789	15	6	3	346	5	748
Remainder of County	16	126	6,281	62	9	4	283	12	3,593
Cache County	35	614	14,046	191	28	20	4,569	15	7,909
Logan	25	407	9,234	131	19	16	4,221	9	5,023
Remainder of County	10	207	1,812	60	9	4	348	6	886
Carbon County	24	307	6,971	112	26	15	4,132	9	2,825
Price	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Daggett County	...	...	...	...	...	...	...	...	...
Davis County	27	894	20,221	271	18	11	1,755	16	35,065
Bountiful	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	4	(D)	14	(D)
Duchesne County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Emery County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Garfield County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Grand County	9	149	3,791	49	5	4	1,174	5	1,925
Iron County	19	195	3,319	53	25	11	1,961	8	1,970
Cedar City	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Juab County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Kane County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Millard County	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Morgan County	3	36	720	9	2	...	...	3	222
Piute County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Rich County	...	...	...	...	...	...	...	...	...
Salt Lake County	707	38,480	775,706	9,230	382	485	292,068	222	294,116
Murray	11	206	4,158	58	3	7	1,667	4	1,693
Salt Lake City	639	36,927	741,419	8,777	327	437	279,580	202	280,886
South Salt Lake	17	(D)	(D)	(D)	(D)	15	(D)	2	(D)
Remainder of County	40	(D)	(D)	(D)	(D)	26	(D)	14	(D)
San Juan County	2	(D)	(D)	(D)	(D)	...	(D)	2	(D)
Sanpete County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Sevier County	22	391	9,989	228	14	10	2,862	12	10,371
Summit County	6	...	...	...	6	...	...	6	617
Tooele County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Tooele	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	...	...	6	(D)
Uintah County	16	171	4,008	45	8	7	954	9	2,113
Utah County	75	1,701	39,772	548	53	42	9,123	33	22,155
American Fork	5	96	1,839	29	2	...	...	5	2,359
Orem	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Provo	39	1,180	25,186	307	26	27	7,770	12	8,410
Spanish Fork City	6	90	1,801	59	5	3	311	3	2,818
Springville	7	108	1,732	30	4	4	625	3	1,145
Remainder of County	13	(D)	(D)	(D)	(D)	4	(D)	9	(D)
Wasatch County	8	26	(Z)	7	5	3	249	5	572
Washington County	9	177	3,423	47	8	4	1,763	5	1,364
Wayne County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Weber County	114	4,430	88,744	1,207	78	73	44,435	41	110,712
Ogden	106	(D)	(D)	(D)	(D)	69	(D)	37	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	4	(D)	4	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
OGDEN STANDARD METROPOLITAN AREA--Coextensive with Weber County, Utah						
Wholesale trade, total	114	XXX	4,436	88,744	1,207	78
Type of Operation						
Merchant wholesalers	73	44,435	2,526	54,042	737	50
Manufacturers' sales branches, sales offices	10	14,628	468	9,175	110	...
Petroleum bulk plants, terminals and LP gas facilities	9	4,947	215	4,328	57	10
Merchandise agents, brokers	13	67,828	265	5,176	71	16
Assemblers of farm products	9	23,309	962	16,023	232	2
Type by Kind of Business						
Merchant wholesalers	73	44,435	2,526	54,042	737	50
Grocery, confectionery, meat wholesalers	7	8,036	250	7,698	91	2
Farm products (edible) distributors	5	3,180	178	2,584	57	7
Beer, wine, distilled spirits wholesalers	4	1,611	87	2,347	26	5
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	...	...	...	...	...	...
Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	10	1,901	294	5,458	86	8
Electrical, electronics, appliance distributors	2	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	4	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	5	1,468	339	7,119	79	3
Machinery, equipment, supplies distributors	8	493	46	1,097	18	6
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	4	209	41	875	18	2
Other merchant wholesalers	13	6,797	368	8,232	113	9
Manufacturers' sales branches, sales offices	10	14,628	468	9,175	110	...
Petroleum bulk plants, terminals and LP gas facilities	9	4,947	215	4,328	57	10
Merchandise agents, brokers	13	67,828	265	5,176	71	16
Assemblers of farm products	9	23,309	962	16,023	232	2
SALT LAKE CITY STANDARD METROPOLITAN AREA--Coextensive with Salt Lake County, Utah						
Wholesale trade, total	707	XXX	38,480	775,706	9,230	382
Type of Operation						
Merchant wholesalers	485	292,068	26,505	530,201	6,672	299
Manufacturers' sales branches, sales offices	121	187,498	9,446	193,253	1,911	2
Petroleum bulk plants, terminals and LP gas facilities	28	23,621	981	20,058	220	15
Merchandise agents, brokers	58	49,239	937	17,469	235	58
Assemblers of farm products	15	33,758	611	14,725	192	8
Type by Kind of Business						
Merchant wholesalers	485	292,068	26,505	530,201	6,672	299
Grocery, confectionery, meat wholesalers	43	40,124	1,907	45,034	596	24
General-line grocery wholesalers	5	26,839	687	16,778	246	...
Confectionery wholesalers	8	1,147	131	3,046	62	5
Meat, fish wholesalers	8	4,655	472	8,804	123	7
Specialty-line grocery wholesalers	22	7,483	617	16,406	165	12
Farm products (edible) distributors	41	18,332	1,216	22,220	328	43
Poultry, poultry products distributors	9	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	32	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	5	2,745	144	3,165	45	5
Tobacco distributors	4	7,488	222	7,790	64	3

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SALT LAKE CITY STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business--Con.						
Merchant wholesalers--Con.						
Drugs, chemicals, allied products wholesalers	23	10,672	1,094	25,376	335	8
General- and specialty-line drug wholesalers	13	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	10	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	...	...	...	...	...	...
General- and specialty-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	17	11,312	1,004	18,197	228	7
Paper, allied products wholesalers	16	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	6	9,974	234	4,687	54	9
Automotive wholesalers	52	17,172	2,596	54,763	653	30
Electrical, electronics, appliance distributors	39	36,964	3,072	53,860	672	8
Hardware, plumbing-heating goods wholesalers	35	42,969	4,593	89,968	1,209	30
Hardware wholesalers	8	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	27	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	26	19,039	1,534	27,336	358	24
Lumber, millwork wholesalers	12	15,976	1,097	18,540	241	1
Construction materials distributors	14	3,063	437	8,796	117	23
Machinery, equipment, supplies distributors	120	44,115	5,298	101,511	1,171	66
Commercial machines, equipment distributors	16	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment distributors	20	5,552	596	11,871	153	16
Industrial materials, supplies distributors	11	1,586	133	2,665	38	12
Professional equipment, supplies distributors	12	(D)	(D)	(D)	(D)	(D)
Service establishment supply houses	25	5,406	773	14,728	168	21
Other machinery, equipment, supplies distributors	36	21,467	2,282	42,529	465	7
Metals, metalwork (except scrap) distributors	8	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	9	2,391	238	4,026	69	15
Other merchant wholesalers	39	11,154	1,288	27,836	391	17
Amusement, sporting goods distributors	7	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	8	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	24	6,001	706	15,289	234	12
Manufacturers' sales branches, sales offices	121	187,498	9,446	193,253	1,911	2
Sales branches (with stocks)	87	112,078	7,913	161,695	1,668	2
Sales offices (without stocks)	34	75,420	1,533	31,558	243	...
Petroleum bulk plants, terminals and LP gas facilities	28	23,621	981	20,058	220	15
Merchandise agents, brokers	58	49,239	937	17,469	235	58
Assemblers of farm products	15	33,758	611	14,725	192	8

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

SALT LAKE COUNTY (coextensive with Salt Lake City Standard Metropolitan Area, see table 103.)

WEBER COUNTY (coextensive with Ogden Standard Metropolitan Area, see table 103.)

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc payroll *)		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000	($1,000)		$1,000	(Dollars)	(Number)	(Number)
THE STATE									
Total	1,025	XXX	52,377	XXX	XXX	35,842	714,[illegible]	[illegible],65[illegible]	616
Merchant wholesalers	618	294,333	36,[illegible]16	42,579	14.5	24,6[illegible]5	482,7[illegible]	[illegible],9[illegible]	475
Manufacturers' sales branches, sales offices	133	167,473	10,605	13,505	8.1	7,4[illegible]2	150,74[illegible]	2,229	2
Petroleum bulk plants, terminals and LP gas facilities	173	46,038	2,175	5,7[illegible]0	12.4	1,5[illegible]7	29,505	483	143
Merchandise agents, brokers	64	130,475	927	2,239	[illegible].7	889	21,78[illegible]	329	69
Assemblers of farm products	37	51,091	2,564	3,437	6.7	1,439	30,24[illegible]	627	27
STANDARD METROPOLITAN AREAS									
OGDEN									
Total	97	XXX	7,343	XXX	XXX	3,[illegible]31	63,003	[illegible],[illegible]02	54
Merchant wholesalers	56	23,655	3,707	2,930	12.4	1,719	33,981	650	37
Manufacturers' sales branches, sales offices	13	10,870	608	676	6.2	424	8,501	13[illegible]	...
Petroleum bulk plants, terminals and LP gas facilities	11	5,139	1,134	1,681	32.7	228	4,805	66	2
Merchandise agents, brokers	8	65,885	766	452	0.7	19	3,474	70	7
Assemblers of farm products	9	27,048	1,128	1,439	5.3	63[illegible]	12,242	182	8
SALT LAKE CITY									
Total	643	XXX	41,703	XXX	XXX	29,858	596,697	[illegible],48[illegible]	343
Merchant wholesalers	436	242,113	29,679	35,824	14.8	20,989	409,103	6,583	25[illegible]
Manufacturers' sales branches, sales offices	116	155,376	9,871	12,747	8.2	6,941	141,431	2,[illegible]63	2
Petroleum bulk plants, terminals and LP gas facilities	28	16,363	866	2,342	14.3	[illegible]14	13,768	223	17
Merchandise agents, brokers	54	56,362	161	1,632	2.9	636	17,784	2[illegible]0	58
Assemblers of farm products	9	19,873	1,126	1,460	7.3	578	14,611	357	11
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
SALT LAKE COUNTY--See Salt Lake Standard Metro. Area.									
WEBER COUNTY--See Ogden Standard Metropolitan Area.									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable (Z) Less than $500 or less than 0.05 percent . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

VERMONT

VERMONT
(14 COUNTIES)

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER – *NONE*

STANDARD METROPOLITAN AREAS – *NONE*

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	423	XXX	17,207	XXX	XXX	11,949	219,658	3,195	3,245	3,289	3,294	214
Type of Operation												
Merchant wholesalers	279	96,140	11,291	15,597	16.2	8,108	154,264	2,281	2,317	2,367	2,397	160
Manufacturers' sales branches, sales offices	34	20,790	586	2,701	13.D	1,398	26,514	365	380	378	348	...
Petroleum bulk plants, termioals and LP gas facilities	77	44,544	5,081	5,213	11.7	1,965	31,531	385	377	384	392	37
Merchandise agents, brokers	10	6,845	78	310	4.5	128	1,941	59	58	54	62	12
Assemblers of farm products	23	11,608	171	868	7.5	350	5,408	105	113	106	95	5
Type by Kind of Business												
Merchant wholesalers	279	96,140	11,291	15,597	16.2	8,108	154,264	2,281	2,317	2,367	2,397	160
Grocery, confectionery, meat wholesalers	40	21,624	1,899	2,030	9.4	949	17,219	273	276	286	278	35
Farm products (edible) distributors	14	3,485	102	631	18.1	247	5,577	77	77	81	92	7
Beer, wine, distilled spirits wholesalers	21	9,214	498	1,677	18.2	795	14,032	210	236	254	216	10
Tobacco distributors	7	5,662	220	344	6.1	155	3,031	41	44	47	49	2
Drugs, chemicals, allied products wholesalers	4	2,168	225	350	16.1	171	3,29D	41	41	42	42	6
Dry goods, apparel wholesalers	7	5,326	467	90D	16.9	320	9,343	135	135	136	132	5
Furniture, home furnishings wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(0)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	8	3,052	371	563	18.4	307	5,680	88	87	89	89	2
Farm products (raw materials) merchants	8	(D)	(D)	(0)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	29	6,813	1,310	1,688	24.8	1,013	19,417	288	299	305	299	11
Electrical, electronics, appliance distributors	14	13,885	2,208	2,014	14.5	1,132	20,554	285	291	293	297	2
Hardware, plumbing-heating goods wholesalers	8	4,226	1,043	782	18.5	517	7,973	123	127	128	135	3
Lumber, construction materials distributors	25	4,952	151	1,284	25.9	612	13,419	146	168	155	205	14
Machinery, equipment, supplies distributors	42	8,876	1,764	1,821	20.5	1,097	20,364	243	245	266	266	17
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(0)	(D)	(D)
Scrap, waste materials dealers	19	1,159	181	300	25.9	149	3,161	54	57	56	62	15
Other merchant wholesalers	24	3,698	592	832	22.5	449	7,242	211	167	166	146	20
Manufacturers' sales branches, sales offices	34	20,790	586	2,701	13.D	1,398	26,514	365	380	378	348	...
Sales branches (with stocks)	28	14,797	586	2,233	15.1	1,156	23,040	290	301	308	291	...
Sales offices (without stocks)	6	5,993	...	468	7.8	242	3,474	75	79	70	57	...
Petroleum bulk plants, termioals and LP gas facilities	77	44,544	5,081	5,213	11.7	1,965	31,531	385	377	384	392	37
Gasoline, distillates, residuals	72	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	64	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	10	6,845	78	310	4.5	128	1,941	59	58	54	62	12
Assemblers of farm products	23	11,608	171	868	7.5	350	5,408	105	113	106	93	5
Farm products (edible)	15	10,485	150	643	6.1	313	4,555	87	99	88	79	...
Farm products (raw materials)	8	1,123	21	225	20.0	37	853	18	14	18	16	5
Farm supplies	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Vermont, total	423	11,949	219,658	3,294	214	279	96,140	144	83,787
Addison County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Bennington County	21	208	4,057	63	12	13	1,577	8	3,617
Bennington	15	132	2,561	42	11	10	674	5	2,118
Remainder of County	6	76	1,496	21	1	3	903	3	1,499
Caledonia County	24	778	16,311	245	12	19	7,601	5	3,119
St. Johnsbury	18	(D)	(D)	(D)	(D)	14	(D)	4	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Chittenden County	111	4,820	88,321	1,255	55	78	36,771	33	28,686
Burlington	92	4,503	82,637	1,168	43	67	35,156	25	26,363
Winooski	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	17	(D)	(D)	(D)	(D)	9	(D)	8	(D)
Essex County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Franklin County	26	485	6,787	118	16	14	4,352	12	7,470
St. Albans	10	154	2,878	44	6	6	2,780	4	1,161
Remainder of County	16	331	3,909	74	10	8	1,572	8	6,309
Grand Isle County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Lamoille County	8	(D)	(D)	(D)	(D)	3	(D)	5	(D)
Orange County	9	80	1,608	32	8	5	273	4	901
Orleans County	21	254	4,059	82	11	8	1,177	13	6,817
Newport	12	(D)	(D)	(D)	(D)	7	(D)	5	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Rutland County	63	1,511	28,692	427	26	50	12,762	13	8,166
Rutland	53	(D)	(D)	(D)	(D)	41	(D)	12	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Washington County	60	1,705	24,889	369	31	44	11,267	16	6,278
Barre	25	654	10,890	164	9	18	6,058	7	3,056
Montpelier	27	(D)	(D)	(D)	(D)	20	(D)	7	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Windham County	28	645	15,576	233	18	19	7,992	9	4,607
Windsor County	41	1,230	25,721	394	15	24	11,429	17	7,714

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

(None in the State)

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
CHITTENDEN COUNTY						
Wholesale trade, total	111	XXX	4,820	88,321	1,255	55
Type of Operation						
Merchant wholesalers	78	36,771	3,253	57,436	881	51
Manufacturers' sales branches, sales offices	17	7,975	772	16,136	202	...
Petroleum bulk plants, terminals and LP gas facilities	10	16,696	656	12,500	130	1
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948 (Number)
				Amount ($1,000)	Percent of sales		Payroll (Dollars)	Employees (Number)	
THE STATE									
Total	340	xxx	15,167	xxx	xxx	8,671	155,861	2,931	167
Merchant wholesalers	208	78,157	9,374	11,128	14.2	6,368	111,357	2,174	115
Manufacturers' sales branches, sales offices	36	19,289	1,829	2,370	12.3	988	19,694	320	...
Petroleum bulk plants, terminals and LP gas facilities	73	31,185	3,891	2,713	8.7	1,117	21,540	359	38
Merchandise agents, brokers	13	6,868	28	238	3.5	123	1,839	43	10
Assemblers of farm products	10	3,535	45	221	6.3	75	1,431	35	4
STANDARD METROPOLITAN AREAS									
(None in the State)									
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
CHITTENDEN COUNTY									
Total	75	xxx	5,939	xxx	xxx	3,604	66,283	1,161	24
Merchant wholesalers	48	33,047	4,037	4,305	13.0	2,601	46,129	840	21
Other operating types	27	18,260	1,902	1,842	10.1	1,003	20,154	321	3

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

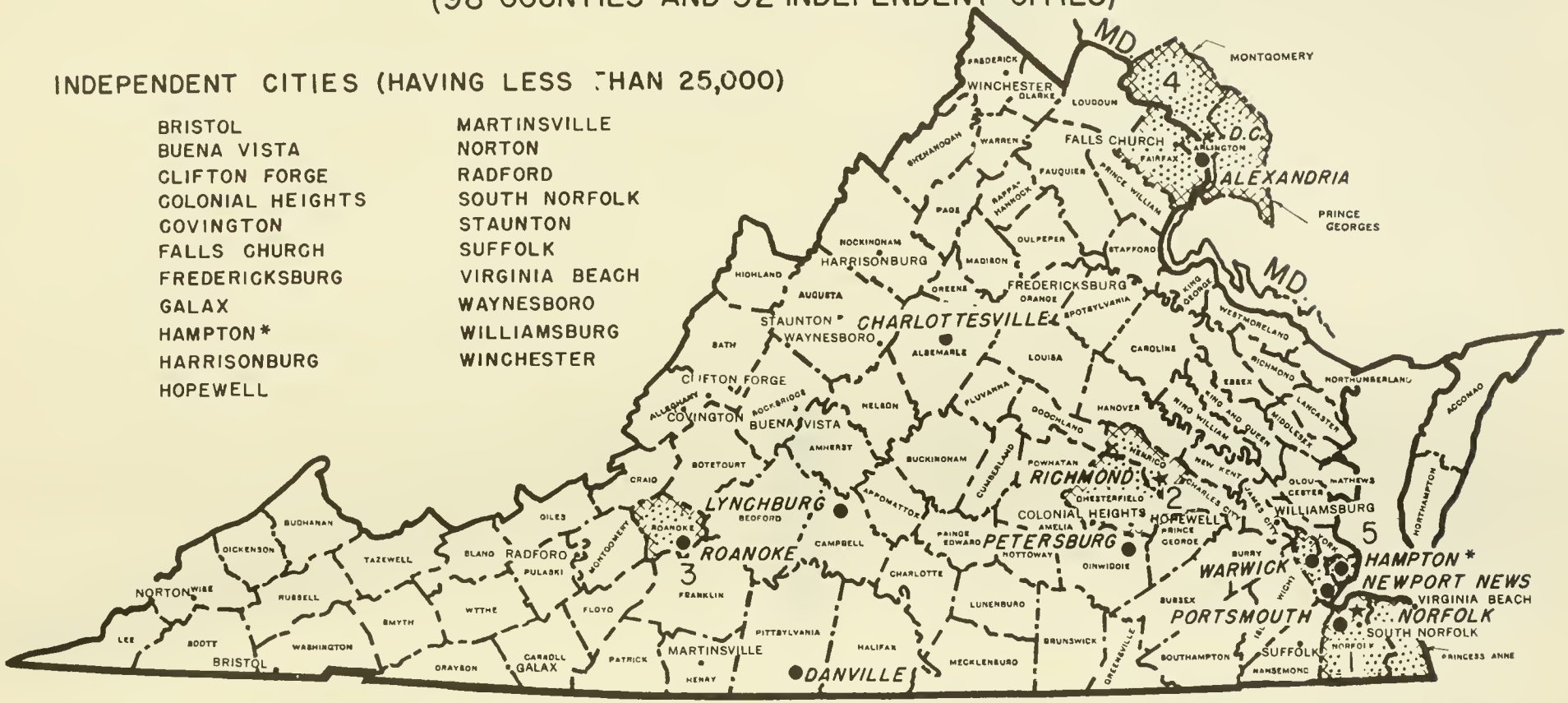
VIRGINIA

VIRGINIA

(98 COUNTIES AND 32 INDEPENDENT CITIES)

INDEPENDENT CITIES (HAVING LESS THAN 25,000)

BRISTOL
BUENA VISTA
CLIFTON FORGE
COLONIAL HEIGHTS
COVINGTON
FALLS CHURCH
FREDERICKSBURG
GALAX
HAMPTON*
HARRISONBURG
HOPEWELL
MARTINSVILLE
NORTON
RADFORD
SOUTH NORFOLK
STAUNTON
SUFFOLK
VIRGINIA BEACH
WAYNESBORO
WILLIAMSBURG
WINCHESTER



STANDARD METROPOLITAN AREAS

CODE

1 NORFOLK–PORTSMOUTH
2 RICHMOND
3 ROANOKE
4 WASHINGTON, D. C.
5 HAMPTON–NEWPORT NEWS–WARWICK

LEGEND

• PLACES HAVING LESS THAN 25,000
● PLACES OF 25,000 TO 100,000
★ PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREAS

*HAMPTON OFFICIALLY REDEFINED ON JULY 1, 1952 TO CONSIST OF FORMER INDEPENDENT CITY OF HAMPTON AND FORMER ELIZABETH CITY COUNTY.

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	3,362	XXX	218,505	XXX	XXX	134,216	2,699,617	36,536	36,549	37,218	41,047	1,821
Type of Operation												
Merchant wholesalers	2,213	1,223,291	169,380	167,327	13.7	90,684	1,782,280	24,968	25,063	25,503	27,199	1,281
Manufacturers' sales branches, sales offices	296	504,376	19,770	44,244	8.8	22,354	445,309	5,077	5,200	5,190	5,135	...
Petroleum bulk plants, terminals and LP gas facilities	414	367,939	20,480	37,658	10.2	11,255	228,087	2,879	2,835	2,842	2,960	230
Merchandise agents, brokers	339	413,708	1,361	13,729	3.3	6,484	155,915	2,024	2,268	2,751	3,706	253
Assemblers of farm products	100	68,148	7,514	7,089	10.4	3,439	88,026	1,588	1,183	932	2,047	57
Type by Kind of Business												
Merchant wholesalers	2,213	1,223,291	169,380	167,327	13.7	90,684	1,782,280	24,968	25,063	25,503	27,199	1,281
Grocery, confectionery, meat wholesalers	432	249,377	16,706	27,786	11.1	14,998	301,779	5,521	5,216	5,264	5,958	287
General-line grocery wholesalers	104	147,016	11,867	11,112	7.6	6,575	127,365	2,013	2,005	2,054	2,106	35
Confectionery wholesalers	57	14,630	656	1,695	11.6	949	18,858	302	303	308	316	46
Fish, sea food distributors	85	15,969	555	4,387	27.5	2,017	45,670	1,388	1,089	1,183	1,567	76
Meat, meat products wholesalers	42	18,938	601	2,310	12.2	1,313	25,610	377	387	384	410	24
Specialty-line grocery wholesalers	144	52,824	3,027	8,282	15.7	4,144	84,276	1,441	1,432	1,335	1,559	106
Farm products (edible) distributors	118	46,409	776	7,784	16.8	2,950	54,387	1,060	1,166	1,255	1,244	112
Poultry, poultry products distributors	25	11,621	112	1,019	8.8	515	9,562	214	215	243	256	18
Fresh fruit, vegetable wholesalers	93	34,788	664	6,765	19.4	2,435	44,825	846	951	1,012	988	94
Beer, wine, distilled spirits wholesalers	114	52,671	3,476	7,342	13.9	3,599	68,495	879	924	970	994	82
Beer, ale distributors	104	48,424	3,139	6,642	13.7	3,309	63,457	784	828	873	896	72
Wine, distilled spirits wholesalers	10	4,247	337	700	16.5	290	5,038	95	96	97	98	10
Tobacco distributors	33	42,995	2,607	3,242	7.5	1,944	47,739	514	504	502	518	27
Drugs, chemicals, allied products wholesalers	59	49,539	5,389	6,506	13.1	3,940	68,554	922	915	931	937	23
General-line drug wholesalers	11	28,420	4,294	3,767	13.3	2,504	42,973	578	570	574	593	1
Specialty-line drug, toiletries wholesalers	22	14,352	635	1,346	9.4	744	13,868	171	171	183	172	7
Industrial chemicals, explosives distributors	6	952	50	118	12.4	49	955	23	23	21	22	4
Paint, varnish wholesalers	20	5,815	410	1,275	21.9	643	10,758	150	151	153	150	11
Dry goods, apparel wholesalers	57	27,540	3,573	4,234	15.4	2,262	46,743	640	646	663	677	37
Clothing, furnishings, footwear wholesalers	35	15,938	2,141	2,622	16.5	1,397	28,878	367	376	376	387	22
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	44	11,155	1,447	2,307	20.7	1,181	24,636	312	308	313	307	30
Furniture (household, office) wholesalers	27	6,068	726	1,501	24.7	751	16,456	206	200	207	202	18
Home furnishings, floor coverings wholesalers	17	5,087	721	806	15.8	430	8,180	106	108	106	105	12
Paper, allied products wholesalers	54	32,413	3,679	5,493	16.9	3,558	70,010	782	776	790	787	17
Coarse paper and products wholesalers	25	23,387	2,513	3,726	15.9	2,451	49,613	316	314	323	319	6
Printing and fine paper distributors	10	6,999	848	1,194	17.1	852	15,084	183	181	182	179	...
Stationery, office supplies wholesalers	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	59	190,800	57,997	9,784	5.1	3,252	66,899	831	848	900	1,527	33
Automotive wholesalers	227	56,432	10,132	13,998	24.8	8,912	186,919	2,381	2,385	2,398	2,514	100
Motor vehicle distributors	21	9,605	928	1,833	19.1	1,001	19,641	251	259	258	252	11
Automotive equipment, tire-tube wholesalers	206	46,827	9,204	12,165	26.0	7,911	167,278	2,130	2,126	2,140	2,262	89
Electrical, electronics, appliance distributors	114	97,173	13,136	12,951	13.3	6,886	126,736	1,643	1,667	1,653	1,637	35
Electrical apparatus, supplies distributors	47	45,859	6,167	5,596	12.2	3,134	56,755	761	776	775	769	8
Electrical appliance, radio, TV set wholesalers	39	45,583	5,978	5,993	13.1	3,040	57,372	714	718	703	675	14
Electronic parts, equipment distributors	28	5,731	991	1,362	23.8	712	12,609	168	173	175	193	13
Hardware, plumbing-heating goods wholesalers	89	78,383	15,858	11,867	15.1	7,553	141,452	1,808	1,851	1,904	1,900	22
Hardware wholesalers	35	36,821	9,991	6,389	17.4	4,380	80,969	996	1,025	1,058	1,052	4
Plumbing, heating equipment, supplies distributors	54	41,562	5,867	5,478	13.2	3,173	60,483	812	826	846	848	18
Lumber, construction materials distributors	173	78,195	6,482	16,013	20.5	8,024	152,593	1,977	2,131	2,150	2,269	80
Lumber, millwork wholesalers	86	42,192	4,050	6,485	15.4	3,360	66,282	816	918	900	1,000	53
Construction materials distributors	87	36,003	2,432	9,528	26.5	4,664	86,311	1,161	1,213	1,250	1,269	27
Machinery, equipment, supplies distributors	316	110,239	18,120	22,400	20.3	13,241	264,892	3,057	3,068	3,126	3,175	179
Air conditioning, comm. refrigeration equip., distrs	20	5,433	565	1,518	27.9	895	15,601	196	205	201	209	8
Commercial machines, equipment distributors	47	7,474	919	1,856	24.8	1,179	21,343	260	265	275	281	38
Construction machinery, equipment dealers	36	29,827	5,986	5,334	17.9	3,023	62,404	647	641	638	658	24
Farm-garden machinery, equipment wholesalers	11	6,559	1,004	906	13.8	530	11,333	93	99	97	98	3
Industrial machinery, equipment distributors	36	10,464	1,469	1,900	18.2	1,168	26,502	288	277	275	288	22
Industrial materials, supplies distributors	33	22,165	3,384	3,883	17.5	2,426	51,341	587	584	586	579	24
Professional equipment, supplies distributors	43	12,975	1,959	3,433	26.5	2,080	37,110	494	503	544	511	10
Service establishment supply houses	67	11,524	1,736	2,674	23.2	1,455	30,022	399	399	412	431	40
Transportation equipment distributors	23	3,818	1,098	896	23.5	485	9,236	93	95	98	120	10
Metals, metalwork (except scrap) distributors	22	8,941	2,153	1,713	19.2	1,002	21,219	220	238	243	255	6
Iron, steel and products distributors	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	87	15,985	1,800	3,974	24.9	2,223	44,564	765	799	852	866	80
Iron, steel scrap dealers	50	10,156	1,226	2,744	27.0	1,540	30,626	501	528	554	563	48
Waste materials dealers	37	5,829	574	1,230	21.1	683	13,938	264	271	298	303	32
Other merchant wholesalers	215	75,044	6,049	9,933	13.2	5,159	94,663	1,656	1,621	1,589	1,634	131
Amusement, sporting goods distributors	23	5,010	587	1,157	23.1	598	11,016	152	161	180	171	10
Book, magazine, newspaper wholesalers	22	5,334	333	962	18.0	653	10,844	271	245	224	223	15
Coal wholesalers	15	9,550	146	902	9.4	325	7,339	74	72	65	74	5
Farm supplies wholesalers	38	23,114	2,735	2,271	9.8	1,151	20,567	427	414	413	409	19
Jewelry wholesalers	9	1,178	293	316	26.8	178	3,247	50	54	52	58	8
Petroleum products distributors	46	11,939	397	1,469	12.3	676	13,880	191	190	187	206	36
Gift, art goods, greeting card wholesalers	5	1,693	216	182	10.8	100	1,914	32	34	34	39	4
Flower, bulb, plant wholesalers	11	2,074	67	441	21.3	243	4,095	70	53	58	65	5
Miscellaneous products merchant wholesalers	46	15,152	1,275	2,233	14.7	1,235	21,761	389	388	376	387	29

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	296	504,376	19,770	44,244	8.8	22,354	445,309	5,077	5,200	5,190	5,135	...
Sales branches (with stocks)	217	284,436	19,770	34,389	12.1	18,254	368,300	4,288	4,409	4,409	4,366	...
Sales offices (without stocks)	79	219,940	...	9,855	4.5	4,100	77,009	789	791	781	769	...
Food and kindred products	87	171,362	4,429	15,066	8.8	7,308	132,897	1,796	1,830	1,847	1,803	...
Textile mill products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	4	8,802	92	393	4.5	172	3,224	27	27	29	29	...
Chemicals and allied products	26	44,356	664	4,577	10.3	1,473	30,540	326	328	325	320	...
Rubber products	6	15,275	1,078	1,521	10.0	471	9,525	102	102	100	95	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	12	22,085	543	1,212	5.5	720	14,636	170	184	184	184	...
Primary metal products	5	14,353	855	391	2.7	152	3,005	28	27	27	27	...
Fabricated metal products	17	30,199	398	2,009	6.7	821	14,742	173	216	215	184	...
Machinery (except electrical)	75	41,680	5,615	8,525	20.5	5,692	118,536	1,179	1,202	1,213	1,197	...
Electrical machinery	15	13,850	618	1,493	10.8	734	14,399	122	118	120	122	...
Transportation equipment	12	54,854	4,148	4,292	7.8	2,154	43,534	479	490	470	486	...
Instruments and related products	13	3,246	400	1,313	40.4	877	17,474	241	233	234	235	...
Other manufacturers' products*	20	81,522	564	3,285	4.0	1,657	40,915	411	421	405	433	...
Petroleum bulk plants, termioals and LP gas facilities	414	367,939	20,480	37,658	10.2	11,255	228,087	2,879	2,835	2,842	2,960	230
Gasoline, distillates, residuals	406	366,512	20,259	37,267	10.2	11,100	225,133	2,833	2,787	2,789	2,901	230
Bulk plants	376	228,486	8,485	25,207	11.0	7,314	145,874	1,985	1,946	1,952	2,031	223
Distributing terminals	30	138,026	11,774	12,060	8.7	3,786	79,259	848	841	837	870	7
Wholesale LP gas facilities	8	1,427	221	391	27.4	155	2,954	46	48	53	59	...
Merchandise agents, brokers	339	413,708	1,361	13,729	3.3	6,484	155,915	2,024	2,268	2,751	3,706	253
Groceries, confectionery, meats	58	85,569	91	2,476	2.9	1,296	29,386	332	334	355	351	54
Farm products (edible)	21	14,421	2	484	3.4	190	3,239	116	145	55	70	11
Dairy, poultry products	8	7,028	2	206	2.9	62	1,647	21	34	25	37	4
Fruits, vegetables	13	7,393	...	278	3.8	128	1,592	95	111	30	33	7
Drugs, chemicals, paints	4	1,062	...	68	6.4	16	501	4	5	6	5	4
Apparel (including footwear)	5	6,034	...	237	3.9	137	2,403	18	17	20	18	1
Dry goods, piece goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	112	203,569	856	5,452	2.7	2,701	79,110	883	817	1,382	2,761	80
Cotton	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain	...	...	...	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	62	116,316	843	3,943	3.4	1,887	62,653	262	178	704	2,050	56
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	5	10,112	62	155	1.5	51	975	18	21	21	20	4
Electrical-electronic apparatus, equip., appliances	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	20	17,295	4	1,241	7.2	508	9,554	72	69	70	70	14
Lumber, construction materials	15	7,084	...	386	5.4	192	2,977	55	48	45	83	8
Machinery, equipment, supplies	32	11,341	37	926	8.2	358	7,005	263	564	565	73	30
Metals, metalwork (except scrap)	5	1,276	...	73	5.7	25	598	6	7	7	6	4
Other merchandise agents, brokers	46	49,274	254	1,853	3.8	911	18,059	233	218	202	223	34
Assemblers of farm products	100	68,148	7,514	7,089	10.4	3,439	88,026	1,588	1,183	932	2,047	57
Dairy, poultry products	24	7,281	149	1,308	18.0	636	11,647	206	205	215	217	14
Fresh fruits, vegetables	25	10,291	169	1,926	18.7	746	18,113	455	326	225	496	21
Farm products (raw materials)	48	49,765	7,102	3,702	7.4	1,928	53,356	882	615	460	1,258	22
Farm supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Virginia, total	3,362	134,216	2,699,617	41,047	1,821	2,213	1,223,291	1,149	1,354,171
Accomack County	50	818	20,764	493	36	33	6,217	17	8,585
Albemarle County	18	400	8,049	170	15	10	3,020	8	7,930
Alleghany County	6	105	2,650	40	1	3	516	3	847
Amelia County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Amherst County	3	62	1,287	21	4	3	1,488	...	...
Appomattox County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Arlington County	57	2,871	53,163	679	22	44	19,130	13	37,991
Augusta County	13	362	6,552	128	12	9	3,432	4	5,940
Bath County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Bedford County	19	304	6,038	120	6	11	3,264	8	2,767
Bland County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Botetourt County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Brunswick County	7	63	1,942	44	4	3	2,663	4	2,212
Buchanan County	17	406	8,448	102	9	13	4,513	4	1,596
Buckingham County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Campbell County	23	262	6,469	165	19	12	2,893	11	6,889
Caroline County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Carroll County	7	96	1,167	37	10	4	634	3	702
Charles City County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Charlotte County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Chesterfield County	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Clarke County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Craig County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Culpeper County	18	205	4,314	87	10	9	4,637	9	4,073
Cumberland County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Dickenson County	2	(D)	(D)	(D)	(D)	2	(D)	...	(D)
Dinwiddie County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Essex County	8	92	1,302	53	3	5	821	3	1,774
Fairfax County	24	920	18,044	215	18	19	8,404	5	1,794
Fauquier County	16	382	7,957	129	7	8	3,310	8	5,874
Floyd County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Fluvanna County	6	17	(Z)	6	5	3	164	3	747
Franklin County	8	73	1,908	36	3	3	248	5	2,147
Frederick County	20	389	7,714	155	11	9	2,478	11	8,932
Giles County	7	61	1,416	32	5	3	486	4	2,045
Gloucester County	16	225	6,117	170	12	13	3,220	3	1,176
Goochland County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Grayson County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Greene County	...	...	...	...	...	...	...	...	...
Greensville County	23	(D)	(D)	(D)	(D)	11	(D)	12	(D)
Emporia	22	(D)	(D)	(D)	(D)	10	(D)	12	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Halifax County	25	274	6,454	167	20	8	1,614	17	13,889
South Boston	18	229	5,685	145	13	4	895	14	12,781
Remainder of County	7	45	769	22	7	4	719	3	1,108
Hanover County	10	145	3,102	47	4	7	469	3	3,309
Henrico County	28	1,601	33,029	365	13	18	6,964	10	17,218
Henry County	20	299	6,635	89	17	10	2,045	10	4,935
Highland County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Isle of Wight County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
James City County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
King and Queen County	...	...	...	...	...	...	...	...	...
King George County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
King William County	8	113	2,131	34	5	3	1,866	5	1,924
Lancaster County	23	123	3,724	135	23	17	1,665	6	1,639
Lee County	11	102	1,904	44	6	7	1,141	4	3,257
Loudoun County	13	184	4,616	88	9	5	948	8	4,226
Louisa County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Lunenberg County	12	227	5,740	211	10	5	3,232	7	5,591
Madison County	...	...	...	...	...	...	...	...	...
Mathews County	6	39	748	18	3	3	249	3	894
Mecklenburg County	33	455	12,837	383	27	14	2,936	19	9,915
Middlesex County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Montgomery County	9	149	2,590	72	4	6	1,221	3	3,205
Nansemond County	20	530	15,343	404	14	11	5,950	9	3,369
Nelson County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
New Kent County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Norfolk County	16	716	16,717	257	9	10	1,695	6	7,312
Northampton County	24	361	7,818	282	18	14	2,946	10	4,300
Northumberland County	18	293	8,721	249	15	13	1,650	5	1,314
Nottoway County	14	339	7,534	120	5	4	3,171	10	3,818
Orange County	11	162	3,223	63	5	6	1,823	5	5,105
Page County	9	121	2,370	42	6	4	1,788	5	1,144
Patrick County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Pittsylvania County	11	(D)	(D)	(D)	(D)	5	(D)	6	(D)
Powhatan County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Prince Edward County	29	491	6,551	153	27	18	6,711	11	4,253
Prince George County	...	...	...	...	...	...	...	...	...
Prince William County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Princess Anne County	12	292	6,396	89	4	7	2,511	5	951
Pulaski County	17	358	7,126	130	11	12	4,898	5	3,542
Pulaski	15	(D)	(D)	(D)	(D)	11	(D)	4	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Rappahannock County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Richmond County	19	414	9,098	154	9	14	2,712	5	1,282
Roanoke County	25	602	11,905	172	12	17	6,043	8	5,631
Salem	11	312	5,734	80	6	6	1,274	5	4,281
Remainder of County	14	290	6,171	92	6	11	4,769	3	1,350
Rockbridge County	14	265	6,188	104	8	8	3,595	6	2,174
Lexington	7	224	5,131	75	2	4	3,280	3	1,113
Remainder of County	7	41	1,057	29	6	4	315	3	1,061
Rockingham County	34	1,178	23,314	469	15	18	6,364	16	16,494
Russell County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Scott County	6	60	949	24	5	3	510	3	2,076
Shenandoah County	18	215	4,144	89	8	8	1,479	10	2,984
Smyth County	18	303	6,723	151	8	13	4,268	5	1,801
Marion	12	(D)	(D)	(D)	(D)	9	(D)	3	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Southampton County	17	620	12,598	272	10	10	7,609	7	6,343
Spotsylvania County	9	310	5,573	88	3	4	1,139	5	2,874
Stafford County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Surry County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Sussex County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Tazewell County	33	1,170	25,219	347	17	18	9,002	15	23,363
Warren County	21	421	8,067	165	10	15	3,241	6	6,337
Front Royal	16	(D)	(D)	(D)	(D)	12	(D)	4	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Washington County	26	586	11,210	295	10	11	7,397	15	16,203
Westmoreland County	6	55	3,042	40	5	3	571	3	866
Wise County	23	621	12,354	225	26	19	11,981	4	3,017
Big Stone Gap	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	15	(D)	3	(D)
Wythe County	22	422	7,389	136	16	15	6,936	7	3,949
Wytheville	17	(D)	(D)	(D)	(D)	12	(D)	5	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
York County	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
INDEPENDENT CITIES									
Alexandria	61	2,085	38,720	519	25	49	15,198	12	26,059
Bristol	49	1,695	36,127	498	25	35	17,201	14	11,228
Buena Vista	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Charlottesville	49	1,163	23,519	358	21	33	10,329	16	5,795
Clifton Forge	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Colonial Heights	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Covington	8	126	2,239	47	4	3	975	5	1,991
Danville	93	4,415	106,647	2,598	54	55	49,563	38	76,292
Falls Church	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Fredericksburg	28	707	14,321	211	19	16	6,331	12	10,000
Hampton	42	1,064	18,668	428	28	35	10,262	7	3,222
Harrisonburg	38	943	17,548	312	26	30	9,013	8	8,583
Hopewell	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Lynchburg	112	4,499	83,387	1,237	58	76	42,562	36	28,051
Martinsville	24	469	8,020	141	16	14	4,456	10	9,590
Newport News	74	2,760	50,273	862	29	53	24,807	21	19,360
Norfolk	453	23,328	445,118	6,049	37	345	259,905	108	150,411
Petersburg	48	1,977	37,987	576	20	35	14,653	13	12,585
Portsmouth	52	2,415	46,020	727	35	42	21,156	10	13,022
Radford	10	246	4,561	66	2	6	3,175	4	2,685
Richmond	650	41,096	824,736	9,930	270	430	361,605	220	461,033
Roanoke	218	11,402	223,883	2,941	94	152	99,417	66	68,332
South Norfolk	15	2,058	39,129	548	8	5	2,056	10	35,248
Staunton	30	1,165	30,270	404	13	17	7,203	13	16,344
Suffolk	35	2,174	56,592	1,232	21	23	10,831	12	30,361
Virginia Beach	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Warwick	14	(D)	(D)	(D)	(D)	12	(D)	2	(D)
Waynesboro	13	362	6,881	114	9	9	5,648	4	699
Williamsburg	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Winchester	43	1,333	26,995	491	21	27	10,072	16	7,609
Galax	14	292	5,492	106	7	7	2,366	7	5,370
Norton	15	348	95	5,660	9	9	3,276	6	5,827

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
HAMPTON-NEWPORT NEWS-WARWICK STANDARD METROPOLITAN AREA--Consists of Hampton, Newport News, and Warwick Cities, Va.						
Wholesale trade, total	130	XXX	4,148	75,503	1,383	65
Type of Operation						
Merchant wholesalers	100	39,852	3,167	57,350	1,132	57
Manufacturers' sales branches, sales offices	12	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	17	12,228	372	6,882	100	7
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	100	39,852	3,167	57,350	1,132	57
Grocery, confectionery, meat wholesalers	32	16,510	1,127	19,677	514	20
Farm products (edible) distributors	5	1,764	139	2,701	45	7
Beer, wine, distilled spirits wholesalers	7	4,241	326	4,770	107	1
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	...	...	...	...	...	...
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	11	2,775	350	6,797	88	4
Electrical, electronics, appliance distributors	4	2,425	118	2,574	35	2
Hardware, plumbing-heating goods wholesalers	4	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	3	2,454	216	3,313	71	3
Machinery, equipment, supplies distributors	11	876	98	1,697	30	8
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	8	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	9	1,651	175	3,379	56	3
Manufacturers' sales branches, sales offices	12	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	17	12,228	372	6,882	100	7
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...
NORFOLK-PORTSMOUTH STANDARD METROPOLITAN AREA--Consists of Norfolk and Princess Anne Counties; and the Cities of Norfolk, South Norfolk, Portsmouth, and Virginia Beach, Va.						
Wholesale trade, total	552	XXX	28,874	554,898	7,692	296
Type of Operation						
Merchant wholesalers	411	287,422	20,865	403,913	5,611	227
Manufacturers' sales branches, sales offices	51	68,416	4,138	75,663	991	...
Petroleum bulk plants, terminals and LP gas facilities	28	72,341	2,518	52,439	598	9
Merchandise agents, brokers	53	60,375	881	14,587	224	49
Assemblers of farm products	9	6,472	472	8,296	268	11
Type by Kind of Business						
Merchant wholesalers	411	287,422	20,865	403,913	5,611	227
Grocery, confectionery, meat wholesalers	65	48,808	3,131	63,540	999	57
General-line grocery wholesalers	11	23,363	1,228	25,712	377	5
Confectionery wholesalers	8	1,593	140	2,686	44	8
Meat, fish wholesalers	19	16,462	1,211	22,705	381	20
Specialty-line grocery wholesalers	27	7,390	552	12,437	197	24
Farm products (edible) distributors	15	10,224	564	11,520	269	17
Poultry, poultry products distributors	4	4,094	208	4,139	134	1
Fresh fruit, vegetable wholesalers	11	6,130	356	7,381	135	16
Beer, wine, distilled spirits wholesalers	12	12,529	890	18,522	220	5
Tobacco distributors	8	16,736	732	11,096	189	6
Drugs, chemicals, allied products wholesalers	14	18,684	1,055	18,189	240	7
General- and specialty-line drug wholesalers	7	16,792	841	15,252	185	2
Industrial chemicals, paint wholesalers	7	1,892	214	2,937	55	5
Dry goods, apparel wholesalers	16	4,888	390	8,309	102	11
Clothing, furnishings, footwear wholesalers	11	3,474	274	6,062	77	8
General- and specialty-line dry goods wholesalers	5	1,414	116	2,247	25	3
NORFOLK-PORTSMOUTH STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business--Con.						
Merchant wholesalers--Con.						
Furniture, home furnishings wholesalers	10	2,508	217	4,200	58	11
Paper, allied products wholesalers	11	7,248	955	17,812	211	...
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	28	6,132	1,068	20,201	301	7
Electrical, electronics, appliance distributors	26	21,847	1,542	29,209	380	11
Hardware, plumbing-heating goods wholesalers	17	17,178	1,420	25,310	369	2
Hardware wholesalers	6	7,089	697	13,049	186	1
Plumbing, heating equipment, supplies distributors	11	10,089	723	12,261	183	1
Lumber, construction materials distributors	25	22,461	2,344	41,154	543	5
Lumber, millwork wholesalers	9	10,744	772	13,343	156	4
Construction materials distributors	16	11,717	1,572	27,811	387	1
Machinery, equipment, supplies distributors	81	27,330	3,791	83,346	935	35
Commercial machines, equipment distributors	11	1,487	294	5,515	62	8
Industrial machinery, equipment distributors	9	3,397	466	10,982	123	1
Industrial materials, supplies distributors	9	8,133	1,017	24,526	225	5
Professional equipment, supplies distributors	11	2,314	328	6,777	102	4
Service establishment supply houses	19	3,330	563	11,260	150	8
Other machinery, equipment, supplies distributors	22	8,669	1,123	24,286	273	9
Metals, metalwork (except scrap) distributors	8	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	25	5,049	775	15,989	288	22
Other merchant wholesalers	45	18,606	1,425	25,509	397	24
Amusement, sporting goods distributors	9	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	2	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	34	16,050	1,159	20,442	310	16
Manufacturers' sales branches, sales offices	51	68,416	4,138	75,663	991	...
Sales branches (with stocks)	41	47,183	3,588	67,403	903	...
Sales offices (without stocks)	10	21,233	550	8,260	88	...
Petroleum bulk plants, terminals and LP gas facilities	28	72,341	2,518	52,439	598	9
Merchandise agents, brokers	53	60,375	881	14,587	224	49
Assemblers of farm products	9	6,472	472	8,296	268	11
RICHMOND STANDARD METROPOLITAN AREA--Consists of Richmond City; Chesterfield, and Henrico Counties, Va.						
Wholesale trade, total	688	XXX	42,963	862,921	10,364	290
Type of Operation						
Merchant wholesalers	457	370,680	27,017	531,542	6,766	216
Manufacturers' sales branches, sales offices	124	318,552	12,234	252,515	2,697	...
Petroleum bulk plants, terminals and LP gas facilities	22	73,302	1,940	41,770	468	10
Merchandise agents, brokers	82	87,953	1,667	35,000	391	64
Assemblers of farm products	3	2,437	105	2,094	42	...
Type by Kind of Business						
Merchant wholesalers	457	370,680	27,017	531,542	6,766	216
Grocery, confectionery, meat wholesalers	46	37,000	2,090	40,151	594	22
General-line grocery wholesalers	11	25,092	963	18,689	277	7
Confectionery wholesalers	5	1,082	136	2,642	41	2
Meat, fish wholesalers	13	3,884	282	5,423	86	5
Specialty-line grocery wholesalers	17	6,942	709	13,397	190	8
Farm products (edible) distributors	25	8,225	556	10,277	200	16
Poultry, poultry products distributors	4	1,032	62	1,247	27	4
Fresh fruit, vegetable wholesalers	21	7,193	494	9,030	173	12
Beer, wine, distilled spirits wholesalers	12	8,832	666	11,962	195	10
Tobacco distributors	3	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
RICHMOND STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Drugs, chemicals, allied products wholesalers	26	17,420	1,833	30,776	437	5
General- and specialty-line drug wholesalers	18	14,834	1,473	24,389	361	2
Industrial chemicals, paint wholesalers	8	2,586	360	6,387	76	3
Dry goods, apparel wholesalers	17	14,583	1,242	26,014	368	5
Clothing, furnishings, footwear wholesalers	10	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	7	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	12	4,303	456	10,304	101	2
Paper, allied products wholesalers	16	12,713	1,399	29,055	274	5
Farm products (raw materials) merchants	15	87,004	681	10,310	130	3
Automotive wholesalers	51	18,313	2,851	63,037	745	34
Electrical, electronics, appliance distributors	35	38,438	3,001	52,947	662	10
Hardware, plumbing-heating goods wholesalers	20	17,225	1,907	31,900	430	7
Hardware wholesalers	6	9,412	1,190	18,437	250	...
Plumbing, heating equipment, supplies distributors	14	7,813	717	13,463	180	7
Lumber, construction materials distributors	26	14,613	1,606	30,961	440	9
Lumber, millwork wholesalers	14	10,209	1,135	22,138	322	8
Construction materials distributors	12	4,404	471	8,823	118	1
Machinery, equipment, supplies distributors	95	47,769	5,556	108,903	1,308	54
Commercial machines, equipment distributors	13	4,713	653	11,264	140	11
Industrial machinery, equipment distributors	16	4,406	470	10,974	111	10
Industrial materials, supplies distributors	14	9,563	1,072	20,177	266	7
Professional equipment, supplies distributors	11	6,605	1,070	18,733	257	2
Service establishment supply houses	23	4,356	546	10,728	169	18
Other machinery, equipment, supplies distributors	18	18,126	1,745	37,027	365	6
Metals, metalwork (except scrap) distributors	4	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	10	3,904	449	8,216	154	6
Other merchant wholesalers	44	22,249	1,518	27,904	434	26
Amusement, sporting goods distributors	7	2,052	293	5,098	74	3
Jewelry wholesalers	5	626	109	1,878	31	4
Merchant wholesalers, n.e.c.	32	19,571	1,116	20,928	329	19
Manufacturers' sales branches, sales offices	124	318,552	12,234	252,515	2,697	...
Sales branches (with stocks)	84	166,364	9,759	203,934	2,229	...
Sales offices (without stocks)	40	152,188	2,475	48,581	468	...
Petroleum bulk plants, terminals and LP gas facilities	22	73,302	1,940	41,770	468	10
Merchandise agents, brokers	82	87,953	1,667	35,000	391	64
Assemblers of farm products	3	2,437	105	2,094	42	...
ROANOKE STANDARD METROPOLITAN AREA--Consists of Roanoke City and Roanoke County, Va.						
Wholesale trade, total	243	XXX	12,004	235,788	3,113	106
Type of Operation						
Merchant wholesalers	169	105,460	9,077	173,039	2,381	80
Manufacturers' sales branches, sales offices	32	29,457	1,996	41,664	477	...
Petroleum bulk plants, terminals and LP gas facilities	15	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	24	26,923	369	9,421	107	20
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	169	105,460	9,077	173,039	2,381	80
Grocery, confectionery, meat wholesalers	19	12,629	627	12,858	219	13
Farm products (edible) distributors	8	3,946	299	5,195	94	11
Beer, wine, distilled spirits wholesalers	6	3,953	317	5,440	72	4
Tobacco distributors	3	2,131	75	1,364	25	3
ROANOKE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Drugs, chemicals, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	5	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	9	2,416	259	4,919	74	6
Paper, allied products wholesalers	5	2,123	260	5,738	72	...
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	15	4,752	815	16,038	231	2
Electrical, electronics, appliance distributors	18	20,684	1,045	18,093	242	4
Hardware, plumbing-heating goods wholesalers	6	13,397	1,291	25,396	333	...
Lumber, construction materials distributors	11	6,456	919	17,140	216	3
Machinery, equipment, supplies distributors	40	17,538	1,938	36,931	426	15
Metals, metalwork (except scrap) distributors	4	1,792	163	3,881	59	...
Scrap, waste materials dealers	3	1,538	245	4,932	78	1
Other merchant wholesalers	13	5,728	372	6,856	119	10
Manufacturers' sales branches, sales offices	32	29,457	1,996	41,664	477	...
Petroleum bulk plants, terminals and LP gas facilities	15	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	24	26,923	369	9,421	107	20
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
WASHINGTON STANDARD METROPOLITAN AREA--Consists of the District of Columbia; Alexandria and Falls Church Cities; Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md.						
Wholesale trade, total	1,411	XXX	89,519	1,755,016	19,903	611
Type of Operation						
Merchant wholesalers	1,001	670,216	56,388	1,099,144	13,305	488
Manufacturers' sales branches, sales offices	216	641,645	25,911	521,156	5,046	...
Petroleum bulk plants, terminals and LP gas facilities	25	83,393	2,919	58,202	694	7
Merchandise agents, brokers	158	209,684	3,688	66,024	704	109
Assemblers of farm products	11	11,147	613	10,490	154	7
Type by Kind of Business						
Merchant wholesalers	1,001	670,216	56,388	1,099,144	13,305	488
Grocery, confectionery, meat wholesalers	123	119,007	6,808	122,306	1,618	75
General-line grocery wholesalers	11	(D)	(D)	(D)	(D)	(D)
Confectionery wholesalers	13	3,814	325	5,745	99	12
Fish, sea food distributors	11	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	34	(D)	(D)	(D)	(D)	(D)
Specialty-line grocery wholesalers	54	30,641	2,328	40,628	527	30
Farm products (edible) distributors	75	52,318	2,861	55,461	894	56
Poultry, poultry products distributors	22	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	53	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	36	78,286	3,853	75,231	674	10
Beer, ale distributors	24	19,607	1,568	28,468	314	7
Wine, distilled spirits wholesalers	12	58,679	2,285	46,763	360	3
Tobacco distributors	10	31,232	973	22,212	246	12
Drugs, chemicals, allied products wholesalers	45	27,816	2,544	45,381	605	19
General-line drug wholesalers	5	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	20	3 149	357	7,124	105	15
Industrial chemicals, explosives distributors	5	(D)	(D)	(D)	(D)	(D)
Paint, varnish wholesalers	15	5,116	541	10,150	131	2
Dry goods, apparel wholesalers	11	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	3	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	7	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WASHINGTON STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Furniture, home furnishings wholesalers	28	(D)	(D)	(D)	(D)	(D)
Furniture (household, office) wholesalers	15	(D)	(D)	(D)	(D)	(D)
Home furnishing, floor coverings wholesalers	13	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	55	33,653	3,016	53,258	585	24
Coarse paper and products wholesalers	27	9,947	1,348	23,351	289	14
Printing and fine paper distributors	8	18,249	875	15,301	119	1
Stationery, office supplies wholesalers	17	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	76	25,225	3,397	67,281	849	38
Motor vehicle distributors	11	(D)	(D)	(D)	(D)	(D)
Automotive equipment, tire-tube wholesalers	65	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	74	68,984	5,613	130,669	1,238	16
Electrical apparatus, supplies distributors	27	27,741	2,033	48,045	458	3
Electrical appliance, radio, TV set wholesalers	20	32,737	2,586	63,295	566	8
Electronic parts, equipment distributors	27	8,506	994	19,329	214	5
Hardware, plumbing-heating goods wholesalers	46	52,696	5,963	97,928	1,419	11
Hardware wholesalers	15	14,493	2,506	32,163	572	2
Plumbing, heating equipment, supplies distributors	31	38,203	3,457	65,765	847	9
Lumber, construction materials distributors	71	63,527	7,224	147,790	1,655	17
Lumber, millwork wholesalers	24	25,814	1,711	32,038	341	2
Construction materials distributors	47	37,713	5,513	115,752	1,314	15
Machinery, equipment, supplies distributors	186	47,211	6,336	125,249	1,414	91
Air conditioning, comm. refrigeration equip., distrs	12	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment distributors	28	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers	8	3,133	398	8,168	93	7
Farm-garden machinery, equipment wholesalers	6	1,351	182	3,0D2	40	4
Industrial machinery, equipment distributors	22	(D)	(D)	(D)	(D)	(D)
Industrial materials, supplies distributors	9	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors	28	11,861	1,531	30,540	348	13
Service establishment supply houses	50	10,703	1,475	27,689	357	25
Transportation equipment distributors	23	6,074	702	12,379	125	7
Metals, metalwork (except scrap) distributors	8	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	7	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	50	8,993	1,488	29,930	520	40
Iron, steel scrap dealers	16	2,506	511	10,629	150	16
Waste materials dealers	34	6,487	977	19,301	370	24
Other merchant wholesalers	103	39,940	3,920	80,877	990	58
Amusement, sporting goods distributors	15	5,686	643	11,826	194	6
Book, magazine, newspaper wholesalers	37	9,854	1,133	28,121	268	26
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	5	2,057	329	5,447	99	1
Jewelry wholesalers	12	2,962	302	5,511	76	8
Petroleum products distributors	8	504	75	1,404	24	8
Gift, art goods, greeting card wholesalers	6	1,635	229	4,843	69	4
Flower, bulb, plant wholesalers	5	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	13	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	216	641,645	25,911	521,156	5,046	...
Sales branches (with stocks)	122	297,851	18,678	375,476	3,845	...
Sales offices (without stocks)	94	343,794	7,233	145,680	1,201	...

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WASHINGTON STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices—Con.						
Food and kindred products	31	89,084	4,338	87,816	1,018	...
Textile mill products	1	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...
Furniture and fixtures	8	7,562	600	10,825	110	...
Paper and allied products	4	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	7	(D)	(D)	(D)	(D)	(D)
Rubber products	3	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...
Stone, clay, and glass products	10	(D)	(D)	(D)	(D)	(D)
Primary metal products	10	41,724	769	15,661	134	...
Fabricated metal products	16	23,310	983	18,343	185	...
Machinery (except electrical)	55	(D)	(D)	(D)	(D)	(D)
Electrical machinery	20	(D)	(D)	(D)	(D)	(D)
Transportation equipment	19	(D)	(D)	(D)	(D)	(D)
Instruments and related products	13	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	19	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	25	83,393	2,919	58,202	694	7
Gasoline, distillates, residuals	25	83,393	2,919	58,202	694	7
Bulk plants	19	28,335	1,251	24,769	314	7
Distributing terminals	6	55,058	1,668	33,433	380	...
Wholesale LP gas facilities	...	...	...	...	...	...
Merchandise agents, brokers	158	209,684	3,688	66,024	704	109
Groceries, confectionery, meats	20	27,714	518	7,446	98	18
Farm products (edible)	6	43,950	330	6,597	86	10
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	...	...	...	...	...	...
Furniture, home furnishings	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products	6	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	3	9,671	107	1,029	26	...
Cotton	...	...	...	...	...	...
Grain	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	1	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	2	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	2	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	24	21,388	514	10,598	98	16
Hardware, plumbing, heating goods	15	3,742	116	1,869	30	14
Lumber, construction materials	9	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	43	51,307	938	19,244	133	30
Metals, metalwork (except scrap)	5	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	21	25,142	634	12,456	155	9
Assemblers of farm products	11	11,147	613	10,490	154	7
Dairy, poultry products	3	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	3	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
LYNCHBURG (Independent City)						
Wholesale trade, total	112	XXX	4,499	83,387	1,237	58
Type of Operation						
Merchant wholesalers	76	42,562	3,560	65,619	933	41
Manufacturers' sales branches, sales offices	11	12,402	512	9,612	112	...
Petroleum bulk plants, terminals and LP gas facilities	8	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	15	8,834	137	2,366	41	13
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
NORFOLK (Independent City)						
Wholesale trade, total	453	XXX	23,328	445,118	6,049	237
Type of Operation						
Merchant wholesalers	345	259,905	17,882	346,703	4,687	183
Manufacturers' sales branches, sales offices	45	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	12	35,619	881	19,676	201	4
Merchandise agents, brokers	48	57,332	813	13,310	195	46
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	345	259,905	17,882	346,703	4,687	183
Grocery, confectionery, meat wholesalers	54	38,121	2,288	47,396	715	48
Farm products (edible) distributors	12	9,315	520	10,525	248	13
Beer, wine, distilled spirits wholesalers	10	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	6	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	14	18,684	1,055	18,180	240	7
Dry goods, apparel wholesalers	13	4,557	364	7,799	95	9
Furniture, home furnishings wholesalers	9	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	9	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	4	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	22	4,541	832	16,080	236	7
Electrical, electronics, appliance distributors	24	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	15	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	18	16,689	1,524	27,629	342	2
Machinery, equipment, supplies distributors	72	25,500	3,502	76,358	846	26
Metals, metalwork (except scrap) distributors	8	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	17	3,220	347	7,182	142	18
Other merchant wholesalers	38	17,593	1,369	24,366	366	15
Manufacturers' sales branches, sales offices	45	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	12	35,619	881	19,676	201	4
Merchandise agents, brokers	48	57,332	813	13,310	195	46
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
RICHMOND (Independent City)						
Wholesale trade, total	650	XXX	41,096	824,736	9,930	270
Type of Operation						
Merchant wholesalers	430	361,605	26,183	514,514	6,538	200
Manufacturers' sales branches, sales offices	122	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	18	66,220	1,831	39,310	440	8
Merchandise agents, brokers	78	86,207	1,640	34,462	383	62
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	430	361,605	26,183	514,514	6,538	200
Grocery, confectionery, meat wholesalers	43	36,143	2,032	38,983	574	20
Farm products (edible) distributors	24	(D)	(D)	(D)	(D)	(D)
RICHMOND (Independent City)--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Beer, wine, distilled spirits wholesalers	12	8,832	866	11,962	195	10
Tobacco distributors	3	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	24	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	17	14,583	1,242	26,014	368	5
Furniture, home furnishings wholesalers	12	4,303	456	10,304	101	2
Paper, allied products wholesalers	14	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	15	87,004	681	10,310	130	3
Automotive wholesalers	44	16,479	2,627	57,253	676	31
Electrical, electronics, appliance distributors	33	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	19	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	23	12,758	1,501	28,970	412	6
Machinery, equipment, supplies distributors	92	46,501	5,433	106,640	1,283	54
Metals, metalwork (except scrap) distributors	4	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	10	3,904	449	8,216	154	6
Other merchant wholesalers	41	20,809	1,426	26,586	418	25
Manufacturers' sales branches, sales offices	122	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	18	66,220	1,831	39,310	440	8
Merchandise agents, brokers	78	86,207	1,640	34,462	383	62
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
ROANOKE (Independent City)						
Wholesale trade, total	218	XXX	11,402	223,883	2,941	94
Type of Operation						
Merchant wholesalers	152	99,417	8,670	165,085	2,256	72
Manufacturers' sales branches, sales offices	31	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	13	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	20	24,600	318	8,816	97	17
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	152	99,417	8,670	165,085	2,256	72
Grocery, confectionery, meat wholesalers	16	12,076	582	11,775	201	11
Farm products (edible) distributors	8	3,943	299	5,195	94	13
Beer, wine, distilled spirits wholesalers	5	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	4	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	8	2,416	258	4,919	74	6
Paper, allied products wholesalers	5	2,123	260	5,738	72	...
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	14	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	18	20,684	1,045	18,093	242	4
Hardware, plumbing-heating goods wholesalers	6	13,397	1,291	25,396	333	...
Lumber, construction materials distributors	10	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	30	15,276	1,776	33,706	378	15
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	3	1,538	245	4,932	78	1
Other merchant wholesalers	12	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	31	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	13	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	20	24,600	318	8,816	97	17
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	2,863	xxx	131,554	xxx	xxx	96,230	1,980,063	38,549	1,715
Merchant wholesalers	1,670	926,177	97,502	113,363	12.2	64,122	1,242,444	22,793	983
Manufacturers' sales branches, sales offices	278	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	408	211,712	13,406	18,102	8.6	6,441	131,211	2,307	283
Merchandise agents, brokers	283	342,877	1,182	11,481	3.3	5,218	147,326	3,430	237
Assemblers of farm products	224	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STANDARD METROPOLITAN AREAS									
HAMPTON-NEWPORT NEWS-WARWICK									
Total	112	xxx	2,516	xxx	xxx	2,707	50,972	1,194	79
Merchant wholesalers	80	28,149	2,238	3,586	12.7	1,860	34,795	806	60
Manufacturers' sales branches, sales offices	10	7,457	184	660	8.9	333	6,342	94	...
Petroleum bulk plants, terminals and LP gas facilities	17	7,005	91	462	6.6	226	4,599	85	15
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORFOLK-PORTSMOUTH									
Total	485	xxx	25,248	xxx	xxx	20,889	419,922	7,491	274
Merchant wholesalers	355	216,971	18,676	25,259	11.6	15,182	296,188	5,034	207
Manufacturers' sales branches, sales offices	52	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	22	37,000	3,115	2,938	7.9	897	16,827	275	17
Merchandise agents, brokers	46	43,018	98	1,268	2.9	559	10,568	181	40
Assemblers of farm products	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RICHMOND									
Total	616	xxx	42,934	xxx	xxx	33,280	640,244	10,419	264
Merchant wholesalers	406	299,295	34,646	38,335	12.8	22,061	413,261	6,481	198
Manufacturers' sales branches, sales offices	113	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	23	36,919	756	1,259	3.4	1,110	22,996	366	13
Merchandise agents, brokers	69	81,150	278	4,654	5.7	2,204	48,852	1,103	49
Assemblers of farm products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ROANOKE									
Total	207	xxx	11,613	xxx	xxx	7,904	158,764	2,656	104
Merchant wholesalers	138	78,215	10,065	10,355	13.2	5,747	113,990	1,926	77
Manufacturers' sales branches, sales offices	32	27,227	1,078	2,599	9.5	1,475	30,096	485	1
Petroleum bulk plants, terminals and LP gas facilities	17	6,767	437	538	8.0	400	9,280	131	6
Merchandise agents, brokers	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON, D. C.									
Total	1,170	xxx	59,098	xxx	xxx	64,011	1,230,531	17,874	554
Merchant wholesalers	754	504,626	43,726	61,362	12.2	36,267	683,533	10,521	461
Manufacturers' sales branches, sales offices	252	550,167	10,209	43,639	7.9	23,414	456,250	6,185	2
Petroleum bulk plants, terminals and LP gas facilities	26	66,086	4,481	5,569	8.4	2,224	48,900	734	7
Merchandise agents, brokers	134	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
LYNCHBURG (Independent City)									
Total	93	xxx	5,834	xxx	xxx	3,440	61,012	1,040	47
Merchant wholesalers	61	41,755	5,304	5,092	12.2	2,936	52,228	880	28
Other operating types	32	16,894	530	1,029	6.1	504	8,784	160	19
NORFOLK (Independent City)									
Total	411	xxx	20,864	xxx	xxx	18,347	370,131	6,418	208
Merchant wholesalers	305	197,908	17,161	22,387	11.3	13,363	260,441	4,325	164
Other operating types	106	142,311	3,703	10,095	7.1	4,984	109,690	2,093	44
RICHMOND (Independent City)									
Total	592	xxx	41,841	xxx	xxx	31,975	612,184	9,936	252
Merchant wholesalers	395	294,096	34,360	37,852	12.9	21,832	407,598	6,392	191
Other operating types	197	323,862	7,481	18,757	5.8	10,143	204,586	3,544	61
ROANOKE (Independent City)									
Total	200	xxx	11,373	xxx	xxx	7,755	154,941	2,600	101
Merchant wholesalers	133	76,742	9,888	10,182	13.3	5,683	112,250	1,893	74
Other operating types	67	52,508	1,485	3,634	6.9	2,072	42,691	707	27

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

WASHINGTON

WASHINGTON
(39 COUNTIES)

STANDARD METROPOLITAN AREAS

CODE

1 PORTLAND, OREGON
2 SEATTLE
3 SPOKANE
4 TACOMA

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREAS

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	4,658	XXX	246,922	XXX	XXX	200,962	4,109,409	42,918	43,334	46,029	48,617	2,615
Type of Operation												
Merchant wholesalers	2,796	1,725,063	156,541	237,390	13.7	128,069	2,605,142	27,831	28,453	29,322	29,821	1,752
Manufacturers' sales branches, sales offices	500	799,221	43,418	78,966	9.9	40,084	804,286	7,957	8,069	8,077	8,150	1
Petroleum bulk plants, terminals and LP gas facilities	698	339,958	28,663	37,550	11.0	12,001	244,294	2,540	2,517	2,660	2,703	539
Merchandise agents, brokers	355	388,685	2,399	15,069	3.9	6,200	122,446	1,348	1,481	1,426	1,454	244
Assemblers of farm products	309	204,704	15,901	30,792	15.0	14,608	333,241	3,242	2,814	4,544	6,489	79
Type by Kind of Business												
Merchant wholesalers	2,796	1,725,063	156,541	237,390	13.7	128,069	2,605,142	27,831	28,453	29,322	29,821	1,752
Grocery, confectionery, meat wholesalers	328	311,294	19,094	29,308	9.4	14,454	281,894	3,486	3,504	3,649	3,661	263
General-line grocery wholesalers	38	164,697	11,197	11,042	6.7	6,263	124,972	1,385	1,398	1,520	1,489	20
Confectionery wholesalers	37	13,933	871	1,421	10.2	726	16,426	220	247	230	238	26
Fish, sea food distributors	51	14,883	1,950	3,027	20.3	1,208	25,390	433	382	356	420	41
Meat, meat products wholesalers	74	29,216	1,144	4,884	16.7	2,367	41,048	529	543	549	569	71
Specialty-line grocery wholesalers	128	88,565	3,932	8,934	10.1	3,890	74,058	919	934	994	945	105
Farm products (edible) distributors	130	89,928	4,053	12,010	13.4	6,465	125,188	1,432	1,553	1,709	1,798	117
Poultry, poultry products distributors	29	9,473	315	1,026	10.8	460	11,563	140	132	134	163	36
Fresh fruit, vegetable wholesalers	101	80,455	3,738	10,984	13.7	6,005	113,625	1,292	1,421	1,575	1,635	81
Beer, wine, distilled spirits wholesalers	106	65,391	5,976	8,152	12.5	4,107	82,452	780	782	840	866	76
Beer, ale distributors	94	47,465	2,992	6,753	14.2	3,476	72,222	686	689	744	781	73
Wine, distilled spirits wholesalers	12	17,926	2,984	1,399	7.8	631	10,230	94	93	96	85	3
Tobacco distributors	27	33,695	1,675	2,552	7.6	1,176	23,435	285	303	306	302	19
Drugs, chemicals, allied products wholesalers	89	55,308	6,386	8,024	14.5	4,545	91,979	1,052	1,060	1,050	1,124	49
General-line drug wholesalers	7	25,499	3,438	3,160	12.4	1,923	43,683	499	500	510	524	2
Specialty-line drug, toiletries wholesalers	34	9,819	1,252	1,640	16.7	803	15,647	181	174	166	186	26
Industrial chemicals, explosives distributors	27	16,718	1,491	2,214	13.2	1,204	21,962	235	256	245	247	12
Paint, varnish wholesalers	21	3,272	205	1,010	30.9	615	10,667	137	130	129	167	9
Dry goods, apparel wholesalers	46	14,304	2,323	2,666	18.6	1,199	23,689	273	269	256	267	33
Clothing, furnishings, footwear wholesalers	27	9,053	1,483	1,756	19.4	828	16,847	181	180	177	176	19
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Furniture, home furnishings wholesalers	75	39,712	5,863	8,391	21.1	4,674	92,974	1,039	1,048	1,080	1,151	37
Furniture (household, office) wholesalers	36	12,429	2,117	3,767	30.3	2,405	52,316	588	593	619	671	26
Home furnishings, floor coverings wholesalers	39	27,283	3,746	4,624	16.9	2,269	40,658	451	455	461	480	11
Paper, allied products wholesalers	58	33,326	3,468	5,860	17.6	3,757	73,298	817	823	834	850	27
Coarse paper and products wholesalers	32	27,297	2,311	4,307	15.8	2,779	52,888	579	585	590	596	15
Printing and fine paper distributors	4	1,725	312	326	18.9	218	5,311	46	46	45	44	1
Stationery, office supplies wholesalers	22	4,304	845	1,227	28.5	760	15,099	192	192	199	210	11
Wallpaper wholesalers	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••	•••
Farm products (raw materials) merchants	65	67,782	1,789	5,029	7.4	2,423	43,191	447	551	649	566	35
Automotive wholesalers	345	82,746	13,334	20,071	24.3	11,805	263,079	2,815	2,864	2,869	2,949	239
Motor vehicle distributors	48	20,177	1,983	4,088	20.3	2,172	47,962	469	499	472	462	28
Automotive equipment, tire-tube wholesalers	297	62,569	11,351	15,983	25.5	9,633	215,117	2,346	2,365	2,397	2,487	211
Electrical, electronics, appliance distributors	136	131,578	16,032	18,278	13.9	10,211	210,394	2,244	2,162	2,148	2,177	69
Electrical apparatus, supplies distributors	59	69,688	8,034	9,101	13.1	5,152	100,705	1,154	1,108	1,112	1,087	20
Electrical appliance, radio, TV set wholesalers	47	52,967	6,762	7,108	13.4	3,932	87,321	851	829	811	855	28
Electronic parts, equipment distributors	30	8,923	1,236	2,069	23.2	1,127	22,368	239	225	225	235	21
Hardware, plumbing-heating goods wholesalers	117	90,189	18,781	15,971	17.7	10,010	213,622	2,151	2,168	2,210	2,214	65
Hardware wholesalers	49	55,671	12,038	10,655	19.1	7,100	153,426	1,593	1,589	1,603	1,586	17
Plumbing, heating equipment, supplies distributors	68	34,518	6,743	5,316	15.4	2,910	60,196	558	579	607	628	48
Lumber, construction materials distributors	310	361,600	8,830	33,525	9.3	17,602	348,188	3,104	3,420	3,557	3,523	153
Lumber, millwork wholesalers	165	300,207	4,561	15,449	5.1	7,702	152,629	1,290	1,393	1,398	1,494	80
Construction materials distributors	145	61,393	4,269	18,076	29.4	9,900	195,559	1,814	2,027	2,159	2,029	73
Machinery, equipment, supplies distributors	506	174,190	25,552	38,346	22.0	20,746	420,562	4,506	4,509	4,569	4,490	296
Air conditioning, comm. refrigeration equip., distrs	33	7,554	1,186	2,157	28.6	1,224	26,231	248	250	246	248	19
Commercial machines, equipment distributors	68	15,414	1,797	3,271	21.2	1,757	34,994	411	409	418	441	44
Construction machinery, equipment dealers	34	24,519	4,442	4,807	19.6	2,510	52,693	518	530	538	507	17
Farm-garden machinery, equipment wholesalers	22	8,545	2,379	1,689	19.8	805	13,240	186	189	182	163	21
Industrial machinery, equipment distributors	85	31,662	4,154	6,600	20.8	3,423	68,378	680	693	707	715	43
Industrial materials, supplies distributors	107	34,782	4,584	7,417	21.3	4,322	95,988	941	937	975	939	56
Professional equipment, supplies distributors	40	15,914	2,369	3,601	22.6	1,956	40,793	480	479	484	485	18
Service establishment supply houses	86	17,495	2,405	4,054	23.2	2,122	49,673	489	498	518	517	66
Transportatioo equipment distributors	31	18,305	2,236	4,750	25.9	2,627	38,572	553	524	501	475	12
Metals, metalwork (except scrap) distributors	42	27,640	7,464	5,171	18.7	2,924	61,815	581	630	631	612	25
Iron, steel and products distributors	36	21,319	6,017	4,035	18.9	2,322	47,217	464	497	500	473	22
Nonferrous metals distributors	6	6,321	1,447	1,136	18.0	602	14,598	117	133	131	139	3
Scrap, waste materials dealers	77	16,847	2,927	3,484	20.7	1,979	39,252	478	502	508	552	54
Iron, steel scrap dealers	43	9,890	2,012	1,826	18.5	1,062	21,480	229	241	258	283	28
Waste materials dealers	34	6,957	915	1,658	23.8	917	17,772	249	261	250	269	26
Other merchant wholesalers	339	129,533	12,994	20,552	15.9	9,992	210,130	2,341	2,305	2,457	2,719	195
Amusement, sporting goods distributors	53	16,744	2,758	3,268	19.5	1,740	38,845	408	428	414	371	31
Book, magazine, newspaper wholesalers	29	8,755	670	1,693	19.3	1,142	16,701	366	335	326	327	24
Coal wholesalers	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	66	39,382	3,264	5,033	12.8	2,259	42,700	467	449	550	528	29
Jewelry wholesalers	29	8,392	1,617	1,860	22.2	1,010	21,472	200	190	195	268	17
Petroleum products distributors	36	20,756	1,395	1,860	9.0	861	17,015	164	159	176	192	13
Gift, art goods, greeting card wholesalers	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	34	8,006	566	1,510	18.9	789	15,888	243	251	246	244	17
Miscellaneous products merchant wholesalers	64	22,917	2,269	4,315	18.8	1,783	47,739	391	403	436	676	45

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	500	799,221	43,418	78,966	9.9	40,084	804,286	7,957	8,069	8,077	8,150	1
Sales branches (with stocks)	349	475,756	43,418	61,582	12.9	33,147	667,934	6,665	6,754	6,797	6,892	1
Sales offices (without stocks)	151	323,465	...	17,384	5.4	6,937	136,352	1,292	1,315	1,280	1,258	...
Food and kindred products	102	181,172	12,687	19,601	10.8	8,256	167,914	1,793	1,836	1,812	1,832	1
Textile mill products	6	5,080	534	368	7.2	183	2,964	30	34	32	30	...
Apparel and related products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	10	49,478	155	3,585	7.2	750	15,849	155	153	155	159	...
Chemicals and allied products	67	88,956	5,239	12,486	14.0	6,032	125,362	1,341	1,322	1,344	1,285	...
Rubber products	15	26,556	2,034	2,972	11.2	1,358	26,373	262	265	263	269	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	16	36,768	1,719	3,600	9.8	2,242	45,366	266	313	261	441	...
Primary metal products	19	78,973	566	2,782	3.5	1,386	26,635	263	276	274	266	...
Fabricated metal products	19	28,871	1,417	2,285	7.9	875	16,898	155	155	154	152	...
Machinery (except electrical)	112	67,534	6,634	12,273	18.2	7,815	155,529	1,538	1,513	1,536	1,500	...
Electrical machinery	41	83,227	3,878	5,372	6.5	3,398	66,736	604	618	644	647	...
Transportation equipment	17	80,199	5,349	6,660	8.3	3,906	76,387	703	696	718	717	...
Instruments and related products	26	8,779	702	2,299	26.2	1,347	27,024	281	279	286	283	...
Other manufacturers' products*	41	57,371	1,991	4,026	7.0	2,216	45,708	490	533	521	493	...
Petroleum bulk plants, terminals and LP gas facilities	698	339,958	28,663	37,550	11.0	12,001	244,294	2,540	2,517	2,660	2,703	539
Gasoline, distillates, residuals	683	337,209	28,493	36,689	10.9	11,647	237,328	2,455	2,432	2,573	2,616	537
Bulk plants	651	213,328	20,236	20,173	9.5	6,216	132,863	1,368	1,330	1,480	1,551	537
Distributing terminals	32	123,881	8,257	16,516	13.3	5,431	104,465	1,087	1,102	1,093	1,065	...
Wholesale LP gas facilities	15	2,749	170	861	31.3	354	6,966	85	85	87	87	2
Merchandise agents, brokers	355	388,685	2,399	15,069	3.9	6,200	122,446	1,348	1,481	1,426	1,454	244
Groceries, confectionery, meats	78	136,098	1,008	3,754	2.8	1,706	33,822	336	391	369	354	48
Farm products (edible)	24	50,827	283	1,684	3.3	623	11,502	105	139	99	105	14
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D	(D)
Fruits, vegetables	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	10	5,295	34	504	9.5	86	1,649	22	21	23	23	6
Apparel (including footwear)	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	3	2,146	...	78	3.6	27	540	7	6	6	8	1
Furniture, home furnishings	13	7,360	37	326	4.4	114	2,134	31	29	32	31	11
Paper, allied products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	28	45,139	188	993	2.2	436	10,464	279	294	293	318	24
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	23	38,259	94	768	2.0	311	7,315	249	261	260	287	22
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	39	32,033	189	1,939	6.1	786	16,305	121	131	141	148	23
Hardware, plumbing, heating goods	37	12,766	41	939	7.4	432	8,299	85	85	88	83	30
Lumber, construction materials	19	30,504	10	929	3.0	345	6,753	64	63	63	63	9
Machinery, equipment, supplies	47	17,210	445	1,805	10.5	814	16,711	137	160	146	155	35
Metals, metalwork (except scrap)	7	5,209	48	251	4.8	63	1,940	13	13	17	25	5
Other merchandise agents, brokers	35	36,182	110	1,404	3.9	680	10,550	124	128	128	117	23
Assemblers of farm products	309	204,704	15,901	30,792	15.0	14,608	333,241	3,242	2,814	4,544	6,489	79
Dairy, poultry products	9	9,483	306	1,700	17.9	837	16,151	264	260	246	227	3
Fresh fruits, vegetables	158	122,812	10,755	23,794	19.4	11,402	270,337	2,446	1,940	3,445	5,712	60
Farm products (raw materials)	138	71,683	4,715	5,214	7.3	2,321	45,464	514	597	832	532	13
Farm supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Washington, total	4,658	200,962	4,109,409	48,617	2,615	2,796	1,725,063	1,862	1,732,568
Adams County	43	321	6,197	74	21	6	1,877	37	9,487
Asotin County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Clarkston	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	...	...	...	...	...	...	...	...	...
Benton County	51	1,077	21,464	249	24	20	4,260	31	14,071
Kennewick	26	642	12,454	143	12	16	3,731	10	4,510
Remainder of County	25	435	9,010	106	12	4	529	21	9,561
Chelan County	109	6,456	170,657	3,091	60	43	23,228	66	57,078
Wenatchee	66	3,421	74,732	1,187	36	33	16,026	33	30,631
Remainder of County	43	3,035	95,925	1,904	24	10	7,202	33	26,447
Clallam County	49	667	12,811	158	40	29	5,314	20	7,405
Port Angeles	32	510	9,883	123	27	23	4,450	9	5,355
Remainder of County	17	157	2,928	35	13	6	864	11	2,050
Clark County	73	2,731	53,330	535	50	46	86,272	27	11,644
Vancouver	55	2,570	50,040	480	34	38	85,111	17	8,507
Remainder of County	18	161	3,290	55	16	8	1,161	10	3,137
Columbia County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Cowlitz County	60	965	22,191	246	52	38	7,439	22	7,111
Kelso	17	129	2,950	45	19	11	1,087	6	1,492
Longview	30	651	15,908	153	21	21	5,194	9	3,601
Remainder of County	13	185	3,333	48	12	6	1,158	7	2,018
Douglas County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Ferry County	4	7	(Z)	2	4	...	...	4	1,185
Franklin County	40	828	17,639	208	22	18	5,049	22	17,021
Pasco	27	(D)	(D)	(D)	(D)	16	(D)	11	(D)
Remainder of County	13	(D)	(D)	(D)	(D)	2	(n)	11	(D)
Garfield County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Grant County	74	1,567	32,783	517	34	26	7,387	48	16,490
Grays Harbor County	71	1,655	32,657	426	47	45	12,836	26	11,862
Aberdeen	37	992	19,661	242	29	31	9,262	6	3,752
Hoquiam	12	455	9,229	130	8	7	3,262	5	3,463
Remainder of County	22	208	3,767	54	10	7	312	15	4,647
Island County	11	48	1,001	19	8	3	257	8	1,373
Jefferson County	10	59	1,151	11	6	3	320	7	1,011
Port Townsend	9	(D)	(D)	(D)	(D)	3	(D)	6	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	(D)	1	(D)
King County	1,941	108,350	2,182,059	23,06	992	1,296	867,025	645	1,086,652
Auburn	8	81	1,629	21	3	5	655	3	1,067
Renton	17	679	12,797	121	12	14	4,242	3	1,378
Seattle	1,818	105,004	2,115,257	22,328	894	1,220	848,548	598	1,035,224
Remainder of County	98	2,586	52,376	591	83	57	13,580	41	48,983
Kitsap County	62	1,353	25,654	333	38	39	9,774	23	10,275
Bremerton	37	968	17,813	225	19	27	7,885	10	4,318
Remainder of County	25	385	7,841	108	19	12	1,889	13	5,957
Kittitas County	38	405	9,385	199	24	15	2,635	23	5,681
Ellensburg	23	314	6,766	144	16	12	2,459	11	3,889
Remainder of County	15	91	2,619	55	8	3	176	12	1,792
Klickitat County	20	191	4,214	57	12	5	3,036	15	5,032
Lewis County	63	1,016	21,389	279	52	36	11,462	27	8,819
Centralia	20	215	4,127	51	14	12	2,001	8	1,274
Chehalis	20	595	12,201	144	12	16	8,251	4	3,110
Remainder of County	23	206	5,061	84	26	8	1,210	15	4,435
Lincoln County	60	625	9,540	141	28	9	5,399	51	13,767
Mason County	23	229	4,600	84	17	14	1,360	9	1,781
Shelton	10	158	2,567	44	5	5	687	5	1,334
Remainder of County	13	71	2,033	40	12	9	673	4	447
Okanogan County	55	1,114	31,527	756	31	12	3,279	43	16,803
Pacific County	27	264	4,870	87	26	11	1,375	16	3,059
Pend Oreille County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Pierce County	369	19,345	410,607	4,718	198	289	201,272	80	72,252
Puyallup	15	316	7,253	66	8	10	1,745	5	2,618
Tacoma	298	17,856	384,322	4,309	144	242	190,010	56	55,673
Remainder of County	56	1,173	19,032	343	46	37	9,517	19	13,961
San Juan County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)

Standard Notes. (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Skagit County	57	1,747	28,457	378	37	32	13,561	25	8,799
Anacortes	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Mount Vernon	25	828	9,925	130	13	17	5,626	8	3,326
Remainder of County	24	(D)	(D)	(D)	(D)	13	(D)	11	(D)
Skamania County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Snohomish County	131	3,593	76,887	866	79	84	27,176	47	18,125
Everett	74	2,192	46,651	532	43	57	22,706	17	11,049
Remainder of County	57	1,401	30,236	334	36	27	4,470	30	7,076
Spokane County	504	24,867	502,950	5,792	270	356	270,274	148	141,703
Spokane	447	23,842	482,936	5,550	227	327	263,683	120	132,492
Remainder of County	57	1,025	20,014	242	43	29	6,591	28	9,211
Stevens County	23	69	1,491	26	20	3	277	20	2,810
Thurston County	60	1,314	27,029	318	34	40	8,876	20	7,494
Olympia	48	1,193	24,612	278	26	31	7,551	17	7,070
Remainder of County	12	121	2,417	40	8	9	1,325	3	424
Wahkiakum County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Walla Walla County	90	2,425	44,066	606	39	42	39,000	48	17,896
Walla Walla	60	2,110	39,071	513	29	33	35,968	27	6,626
Remainder of County	30	315	4,995	93	10	9	3,032	21	11,270
Whatcom County	99	3,186	67,745	741	69	62	23,932	37	17,360
Bellingham	74	2,935	63,482	665	52	53	23,175	21	13,125
Remainder of County	25	251	4,263	76	17	9	757	16	4,235
Whitman County	88	1,276	23,192	332	45	24	12,628	64	15,764
Pullman	12	234	3,119	52	6	5	1,025	7	2,730
Remainder of County	76	1,042	20,073	280	39	19	11,603	57	13,034
Yakima County	287	12,473	243,485	4,076	186	136	64,536	151	110,501
Toppenish	14	159	3,141	74	14	7	763	7	7,145
Yakima	158	7,491	141,499	2,240	86	90	54,279	68	62,902
Remainder of County	115	4,823	98,845	1,762	86	39	9,494	76	40,454

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PORTLAND STANDARD METROPOLITAN AREA--Consists of Clackamas, Multnomah, and Washington Counties, Oreg.; Clark County, Wash.						
Wholesale trade, total	1,589	XXX	90,112	1,858,736	19,566	942
Type of Operation						
Merchant wholesalers	1,123	987,245	59,353	1,258,649	13,010	769
Manufacturers' sales branches, sales offices	217	465,339	20,709	408,806	4,269	2
Petroleum bulk plants, termioals and LP gas facilities	72	107,293	4,672	90,866	965	53
Merchandise ageots, brokers	152	253,369	3,850	72,969	846	110
Assemblers of farm products	25	26,948	1,528	27,446	476	8
Type by Kind of Busioess						
Merchant wholesalers	1,123	987,245	59,353	1,258,649	13,010	769
Grocery, confectionery, meat wholesalers	90	77,352	3,834	91,099	878	79
General-line grocery wholesalers	9	46,817	1,953	51,690	410	1
Confectionery wholesalers	10	3,130	118	2,935	39	12
Fish, sea food distributors	7	2,754	123	2,565	36	5
Meat, meat products wholesalers	19	9,180	598	12,761	139	29
Specialty-line grocery wholesalers	45	15,471	1,042	21,148	254	32
Farm products (edible) distributors	42	26,369	1,659	28,404	372	41
Poultry, poultry products distributors	8	2,155	115	2,036	36	7
Fresh fruit, vegetable wholesalers	34	24,214	1,544	26,368	336	34
Beer, wine, distilled spirits wholesalers	29	12,584	979	23,723	240	24
Beer, ale distributors	21	(D)	(D)	(D)	(D)	(D)
Wine, distilled spirits wholesalers	8	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	13	12,935	398	5,970	73	12
Drugs, chemicals, allied products wholesalers	40	30,416	2,432	46,214	583	14
General-line drug wholesalers	4	16,637	1,218	23,518	307	...
Specialty-line drug, toiletries wholesalers	14	4,308	458	8,482	105	4
Industrial chemicals, explosives distributors	13	8,502	623	11,843	138	6
Paint, varnish wholesalers	9	969	133	2,371	33	4
Dry goods, apparel wholesalers	23	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	16	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	5	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	31	22,127	2,123	43,226	539	23
Furniture (household, office) wholesalers	13	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	18	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	27	18,558	1,982	44,131	429	21
Coarse paper and products wholesalers	14	15,865	1,670	37,532	351	6
Printing and fine paper distributors	6	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	7	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	16	172,882	1,998	32,699	314	3
Automotive wholesalers	122	40,951	5,823	132,582	1,362	93
Motor vehicle distributors	14	8,429	769	17,814	140	11
Automotive equipment, tire-tube wholesalers	108	32,522	5,054	114,768	1,222	82
Electrical, electronics, appliance distributors	58	68,228	5,147	111,348	1,087	27
Electrical apparatus, supplies distributors	26	35,149	2,454	48,894	553	12
Electrical appliance, radio, TV set wholesalers	27	30,722	2,312	57,047	463	11
Electronic parts, equipment distributors	5	2,357	381	5,407	71	4
Hardware, plumbing-heating goods wholesalers	46	47,319	4,715	105,321	1,032	33
Hardware wholesalers	21	26,733	2,951	68,004	679	12
Plumbing, heating equipment, supplies distributors	25	20,586	1,764	37,317	353	21

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
PORTLAND STANDARD METROPOLITAN AREA--Con.						
Type by Kiod of Busioess—Coo.						
Merchaot wholesalers—Coo.						
Lumber, construction materials distributors	148	258,975	7,206	151,547	1,399	75
Lumber, millwork wholesalers	106	238,383	4,650	96,758	816	52
Construction materials distributors	42	20,592	2,556	54,789	583	23
Machinery, equipment, supplies distributors	242	100,026	12,584	272,553	2,596	150
Air conditioning, comm. refrigeration equip., distrs	13	2,925	436	8,553	71	5
Commercial machines, equipment distributors	25	7,065	1,105	24,109	245	33
Construction machinery, equipment dealers	25	24,177	2,855	59,519	505	10
Farm-garden machinery, equipment wholesalers	16	10,911	831	19,751	173	10
Industrial machinery, equipment distributors	49	13,899	1,461	34,089	335	26
Industrial materials, supplies distributors	53	23,680	3,101	66,023	633	21
Professional equipment, supplies distributors	18	6,508	1,189	24,508	277	13
Service establishment supply houses	35	7,751	1,131	24,630	239	30
Transportation equipment distributors	8	3,110	475	11,371	118	2
Metals, metalwork (except scrap) distributors	31	21,350	2,364	43,982	468	12
Iron, steel and products distributors	24	17,173	1,995	37,297	388	7
Nonferrous metals distributors	7	4,177	369	6,685	80	5
Scrap, waste materials dealers	32	(D)	(D)	(D)	(D)	(D)
Iron, steel scrap dealers	15	(D)	(D)	(D)	(D)	(D)
Waste materials dealers	17	7,127	498	7,326	103	20
Other merchant wholesalers	133	58,660	4,726	97,023	1,300	104
Amusement, sporting goods distributors	22	11,661	1,506	32,219	389	18
Book, magazine, newspaper wholesalers	31	7,377	789	15,550	237	24
Coal wholesalers	1	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	16	16,136	767	13,508	162	9
Jewelry wholesalers	8	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	14	6,750	159	3,221	38	7
Gift, art goods, greeting card wholesalers	9	1,229	91	2,001	48	13
Flower, bulb, plant wholesalers	11	2,593	315	5,996	88	5
Miscellaneous products merchant wholesalers	21	10,215	719	15,386	241	25
Manufacturers' sales branches, sales offices	217	465,339	20,709	408,806	4,269	2
Sales branches (with stocks)	164	333,198	18,393	367,567	3,872	...
Sales offices (without stocks)	53	132,141	2,316	41,239	397	2
Food and kindred products	33	95,072	3,138	61,257	682	2
Textile mill products	1	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...
Furniture and fixtures	1	(D)	(D)	(D)	(D)	(D)
Paper and allied products	3	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	26	31,869	3,208	68,582	663	...
Rubber products	9	21,523	998	22,211	199	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	7	7,601	227	4,483	37	...
Primary metal products	10	23,265	312	6,491	57	...
Fabricated metal products	17	32,338	1,080	21,157	201	...
Machinery (except electrical)	48	48,716	5,173	99,708	1,080	...
Electrical machinery	16	39,104	1,312	24,402	238	...
Transportation equipment	15	123,048	2,697	52,404	566	...
Instruments and related products	13	8,100	1,354	24,963	294	...
Other manufacturers' products*	17	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, termioals and LP gas facilities	72	107,293	4,672	90,866	965	53
Gasoline, distillates, residuals	69	106,465	4,602	89,566	949	51
Bulk plants	20	34,128	1,172	23,911	259	51
Distributing terminals	9	72,337	3,430	65,655	690	...
Wholesale LP gas facilities	3	828	70	1,300	16	2
Merchandise ageots, brokers	152	253,369	3,850	72,969	846	110
Groceries, confectionery, meats	29	62,767	817	14,029	183	30

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
PORTLAND STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Farm products (edible)	2	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	...	...	...	...	...	...
Fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products	5	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	2	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	5	5,997	122	2,385	37	2
Furniture, home furnishings	5	(D)	(D)	(D)	(D)	(D)
Paper, allied products	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	12	29,823	287	5,743	56	6
Cotton	...	...	...	...	...	...
Grain	3	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	7	27,262	258	5,119	49	2
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)
Automotive	9	4,159	96	2,452	25	6
Electrical-electronic apparatus, equip., appliances	18	9,725	229	5,466	45	11
Hardware, plumbing, heating goods	19	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	14	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	15	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	1	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	13	20,209	137	2,702	36	10
Assemblers of farm products	25	26,948	1,528	27,446	476	8
Dairy, poultry products	6	6,223	546	10,181	136	1
Fresh fruits, vegetables	7	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	11	14,450	412	10,639	231	2
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...
SEATTLE STANDARD METROPOLITAN AREA--Coextensive with King County, Wash.						
Wholesale trade, total	1,941	XXX	108,350	2,182,059	23,061	992
Type of Operation						
Merchant wholesalers	1,296	867,025	68,410	1,388,151	14,938	776
Manufacturers' sales branches, sales offices	314	673,267	30,278	602,501	6,070	...
Petroleum bulk plants, termioals and LP gas facilities	51	107,570	4,303	88,156	943	25
Merchandise agents, brokers	272	297,893	4,942	94,638	972	186
Assemblers of farm products	8	7,922	417	8,613	138	5
Type by Kind of Business						
Merchant wholesalers	1,296	867,025	68,410	1,388,151	14,938	776
Grocery, confectionery, meat wholesalers	120	168,915	7,005	133,321	1,623	99
General-line grocery wholesalers	13	77,399	3,065	59,011	673	14
Confectionery wholesalers	16	5,053	404	9,378	126	10
Fish, sea food distributors	21	10,339	739	14,263	194	11
Meat, meat products wholesalers	12	8,549	496	6,971	110	12
Specialty-line grocery wholesalers	58	67,575	2,301	43,698	520	52
Farm products (edible) distributors	45	34,053	2,530	50,035	582	39
Poultry, poultry products distributors	15	7,212	318	8,328	102	18
Fresh fruit, vegetable wholesalers	30	26,841	2,212	41,707	480	21
Beer, wine, distilled spirits wholesalers	26	33,557	1,787	36,086	335	16
Beer, ale distributors	17	16,365	1,236	27,471	269	14
Wine, distilled spirits wholesalers	9	17,192	551	8,615	66	2

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)
SEATTLE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Tobacco distributors	9	12,798	426	9,422	114	6
Drugs, chemicals, allied products wholesalers	44	35,739	3,087	61,752	723	19
General-line drug wholesalers	4	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	14	5,323	362	6,326	80	11
Industrial chemicals, explosives distributors	12	13,012	975	16,934	190	5
Paint, varnish wholesalers	14	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	35	10,672	830	15,843	175	25
Clothing, furnishings, footwear wholesalers	20	5,965	497	9,813	98	15
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	14	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	52	28,488	2,647	54,540	599	28
Furniture (household, office) wholesalers	23	6,565	760	18,438	206	18
Home furnishings, floor coverings wholesalers	29	21,923	1,887	36,102	393	10
Paper, allied products wholesalers	30	20,810	2,294	45,880	500	15
Coarse paper and products wholesalers	13	17,094	1,675	32,642	347	8
Printing and fine paper distributors	3	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	14	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	...	...	...	...	...
Farm products (raw materials) merchants	18	21,307	543	9,962	104	19
Automotive wholesalers	132	39,882	5,686	123,157	1,407	84
Motor vehicle distributors	22	10,420	1,084	22,244	223	11
Automotive equipment, tire-tube wholesalers	110	29,462	4,602	100,913	1,184	73
Electrical, electronics, appliance distributors	78	82,783	6,724	137,360	1,399	41
Electrical apparatus, supplies distributors	32	35,292	2,896	54,491	597	12
Electrical appliance, radio, TV set wholesalers	29	42,314	3,151	68,591	666	18
Electronic parts, equipment distributors	17	5,177	677	14,278	136	11
Hardware, plumbing-heating goods wholesalers	64	36,530	3,635	75,235	749	38
Hardware wholesalers	24	17,999	2,080	42,677	435	9
Plumbing, heating equipment, supplies distributors	40	18,531	1,555	32,558	314	29
Lumber, construction materials distributors	129	118,860	7,461	152,849	1,454	55
Lumber, millwork wholesalers	83	94,241	2,840	59,538	567	37
Construction materials distributors	46	24,619	4,621	93,311	887	18
Machinery, equipment, supplies distributors	294	125,085	14,585	296,732	3,040	154
Air conditioning, comm. refrigeration equip., distrs	17	5,463	929	18,942	178	9
Commercial machines, equipment distributors	31	11,828	1,137	21,574	257	13
Construction machinery, equipment dealers	20	15,416	1,515	32,205	303	13
Farm-garden machinery, equipment wholesalers	8	3,047	310	6,009	73	9
Industrial machinery, equipment distributors	56	24,872	2,657	53,225	528	26
Industrial materials, supplies distributors	68	27,041	3,140	73,767	673	34
Professional equipment, supplies distributors	24	11,473	1,403	28,227	338	7
Service establishment supply houses	46	9,194	1,189	29,875	283	34
Transportation equipment distributors	24	16,751	2,305	32,908	407	9
Metals, metalwork (except scrap) distributors	29	22,820	2,492	54,830	497	15
Iron, steel and products distributors	24	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	5	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	39	13,642	1,498	29,206	403	26
Iron, steel scrap dealers	16	7,800	766	14,907	178	11
Waste materials dealers	23	5,842	732	14,299	225	15

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SEATTLE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Other merchant wholesalers	152	61,084	5,180	101,941	1,230	97
Amusement, sporting goods distributors	32	11,203	1,190	24,161	242	19
Book, magazine, newspaper wholesalers	7	4,617	636	8,156	152	8
Coal wholesalers	5	1,755	146	4,459	40	1
Farm supplies wholesalers	14	13,626	672	8,862	111	5
Jewelry wholesalers	24	6,920	841	18,312	229	14
Petroleum products distributors	11	1,910	211	4,135	56	6
Gift, art goods, greeting card wholesalers	14	2,231	171	3,740	44	13
Flower, bulb, plant wholesalers	11	2,771	279	5,894	63	7
Miscellaneous products merchant wholesalers	34	16,051	1,034	24,222	293	24
Manufacturers' sales branches, sales offices	314	673,267	30,278	602,501	6,070	...
Sales branches (with stocks)	218	383,491	24,461	487,754	5,025	...
Sales offices (without stocks)	96	289,776	5,817	114,747	1,045	...
Food and kindred products	40	144,022	5,635	111,575	1,250	...
Textile mill products	6	5,080	183	2,964	30	...
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	2	(D)	(D)	(D)	(D)	(D)
Paper and allied products	8	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	38	72,448	3,844	81,969	822	...
Rubber products	12	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...
Stone, clay, and glass products	14	(D)	(D)	(D)	(D)	(D)
Primary metal products	19	78,973	1,386	26,635	266	...
Fabricated metal products	18	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	65	48,345	5,309	103,430	1,006	...
Electrical machinery	33	70,524	3,112	60,872	597	...
Transportation equipment	13	75,963	3,479	68,436	628	...
Instruments and related products	18	7,465	1,038	20,506	212	...
Other manufacturers' products*	26	39,982	1,300	27,146	282	...
Petroleum bulk plants, termioals and LP gas facilities	51	107,570	4,303	88,156	943	25
Gasoline, distillates, residuals	49	(D)	(D)	(D)	(D)	(D)
Bulk plants	40	(D)	(D)	(D)	(D)	(D)
Distributing terminals	9	83,417	3,338	62,450	660	...
Wholesale LP gas facilities	2	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	272	297,893	4,942	94,638	972	186
Groceries, confectionery, meats	62	116,799	1,454	28,983	300	37
Farm products (edible)	9	33,703	405	9,913	85	7
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	8	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	10	5,295	86	1,649	23	6
Apparel (including footwear)	6	5,241	46	881	13	6
Dry goods, piece goods	3	2,146	27	540	8	1
Furniture, home furnishings	11	(D)	(D)	(D)	(D)	(D)
Paper, allied products	2	(D)	D)	(D)	(D)	(D)
Farm products (raw materials)	5	12,361	156	3,689	50	3
Cotton	...	...	...	...	...	...
Grain	...	...	...	...	...	...
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)
Livestock	3	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)
Automotive	6	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	37	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	32	11,758	403	7,769	75	26
Lumber, construction materials	16	27,638	320	6,765	56	6
SEATTLE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Machinery, equipment, supplies	41	14,118	587	11,015	109	31
Metals, metalwork (except scrap)	5	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	27	27,166	544	8,101	90	18
Assemblers of farm products	8	7,922	417	8,613	138	5
Dairy, poultry products	5	7,348	409	8,350	131	3
Fresh fruits, vegetables	1	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	2	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...
SPOKANE STANDARD METROPOLITAN AREA--Coextensive with Spokane County, Wash.						
Wholesale trade, total	504	XXX	24,867	502,950	5,792	270
Type of Operation						
Merchant wholesalers	356	270,274	18,685	378,648	4,444	217
Manufacturers' sales branches, sales offices	64	59,724	4,336	85,607	918	1
Petroleum bulk plants, terminals and LP gas facilities	39	29,101	1,092	21,542	239	24
Merchandise agents, brokers	34	39,023	566	13,107	150	26
Assemblers of farm products	11	13,855	188	4,046	41	2
Type by Kind of Business						
Merchant wholesalers	356	270,274	18,685	378,648	4,444	217
Grocery, confectionery, meat wholesalers	38	45,416	2,064	43,550	564	25
General-line grocery wholesalers	7	(D)	(D)	(D)	(D)	(D)
Confectionery wholesalers	4	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	16	6,461	616	9,851	147	13
Specialty-line grocery wholesalers	11	3,073	227	4,343	57	10
Farm products (edible) distributors	15	7,745	611	14,434	204	15
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	13	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	7	4,074	303	5,343	81	6
Tobacco distributors	5	6,133	169	3,372	53	2
Drugs, chemicals, allied products wholesalers	13	7,983	585	12,449	151	8
General- and specialty-line drug wholesalers	6	5,729	455	9,362	118	2
Industrial chemicals, paint wholesalers	7	2,254	130	3,087	33	6
Dry goods, apparel wholesalers	5	2,193	199	4,461	43	6
Clothing, furnishings, footwear wholesalers	2	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	9	5,341	415	5,898	96	2
Paper, allied products wholesalers	8	4,488	520	10,483	131	3
Farm products (raw materials) merchants	9	20,879	278	5,391	68	2
Automotive wholesalers	48	17,187	2,182	47,310	498	31
Electrical, electronics, appliance distributors	27	32,065	2,179	45,607	497	14
Hardware, plumbing-heating goods wholesalers	13	22,080	2,310	44,680	547	2
Hardware wholesalers	4	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	9	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	38	52,914	2,423	46,105	494	24
Lumber, millwork wholesalers	17	38,216	775	14,664	148	12
Construction materials distributors	21	14,698	1,648	31,441	346	12

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 —STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
SPOKANE STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Machinery, equipment, supplies distributors	69	22,289	2,907	56,840	656	47
Commercial machines, equipment distributors	11	1,692	325	6,282	90	6
Industrial machinery, equipment distributors	8	2,609	249	3,891	48	6
Industrial materials, supplies distributors	11	3,635	693	12,347	156	8
Professional equipment, supplies distributors	6	1,425	210	4,672	50	5
Service establishment supply houses	13	3,077	474	9,601	115	13
Other machinery, equipment, supplies distributors	20	9,851	956	20,047	197	9
Metals, metalwork (except scrap) distributors	4	2,243	199	3,701	38	...
Scrap, waste materials dealers	4	832	141	3,121	36	3
Other merchant wholesalers	44	16,412	1,200	25,903	287	27
Amusement, sporting goods distributors	8	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	4	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, o.e.c.	32	13,318	934	19,436	219	19
Manufacturers' sales branches, sales offices	64	59,724	4,336	85,607	918	1
Sales branches (with stocks)	53	49,336	4,072	80,147	861	1
Sales offices (without stocks)	11	10,388	264	5,460	57	...
Petroleum bulk plants, terminals and LP gas facilities	39	29,101	1,092	21,542	239	24
Merchandise agents, brokers	34	39,023	566	13,107	150	26
Assemblers of farm products	11	13,855	188	4,046	41	2
TACOMA STANDARD METROPOLITAN AREA--Coextensive with Pierce County, Wash.						
Wholesale trade, total	369	XXX	19,345	410,607	4,718	198
Type of Operation						
Merchant wholesalers	289	201,272	14,760	317,023	3,720	173
Manufacturers' sales branches, sales offices	37	28,652	2,977	62,851	645	...
Petroleum bulk plants, terminals and LP gas facilities	28	32,646	971	18,821	201	19
Merchandise agents, brokers	7	6,630	165	3,602	37	4
Assemblers of farm products	8	4,324	472	8,310	115	2

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
TACOMA STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business						
Merchant wholesalers	289	201,272	14,760	317,023	3,720	173
Grocery, confectionery, meat wholesalers	43	34,231	1,610	30,896	418	30
Farm products (edible) distributors	16	9,188	675	14,840	155	19
Beer, wine, distilled spirits wholesalers	6	2,669	215	4,223	46	4
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	12	6,992	498	9,605	145	7
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	4	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	5	3,594	506	9,026	118	2
Farm products (raw materials) merchants	3	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	35	7,223	1,161	30,009	273	24
Electrical, electronics, appliance distributors	13	11,428	791	16,707	171	4
Hardware, plumbing-heating goods wholesalers	14	12,638	1,447	39,137	326	6
Lumber, construction materials distributors	43	78,813	3,127	55,719	621	22
Machinery, equipment, supplies distributors	50	10,279	1,282	28,341	311	25
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	5	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	35	11,601	1,261	35,679	515	19
Manufacturers' sales branches, sales offices	37	28,652	2,977	62,851	645	...
Petroleum bulk plants, terminals and LP gas facilities	28	32,646	971	18,821	201	19
Merchandise agents, brokers	7	6,630	165	3,602	37	4
Assemblers of farm products	8	4,324	472	8,310	115	2

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. o.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHELAN COUNTY						
Wholesale trade, total	109	XXX	6,456	170,657	3,091	60
Type of Operation						
Merchant wholesalers	43	23,228	2,468	50,542	672	32
Manufacturers' sales branches, sales offices	4	1,094	131	3,397	27	...
Petroleum bulk plants, termionls and LP gas facilities	21	6,467	204	4,181	44	15
Merchandise agents, brokers	6	9,215	123	3,000	24	3
Assemblers of farm products	35	40,302	3,530	109,537	2,324	10
KING COUNTY (See Seattle Standard Metropolitan Area, Table 103.)						
PIERCE COUNTY (See Tacoma Standard Metropolitan Area, Table 103.)						
SNOHOMISH COUNTY						
Wholesale trade, total	131	XXX	3,593	76,887	866	79
Type of Operation						
Merchant wholesalers	84	27,176	2,165	46,445	560	54
Manufacturers' sales branches, sales offices	7	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, termionls and LP gas facilities	37	13,616	1,127	23,937	245	21
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
SPOKANE COUNTY (See Spokane Standard Metropolitan Area, Table 103.)						
YAKIMA COUNTY						
Wholesale trade, total	287	XXX	12,473	243,485	4,076	186
Type of Operation						
Merchant wholesalers	136	64,536	4,698	92,629	1,280	108
Manufacturers' sales branches, sales offices	15	8,702	431	8,938	97	...
Petroleum bulk plants, termionls and LP gas facilities	46	21,822	659	13,210	156	34
Merchandise agents, brokers	11	13,404	162	3,182	69	6
Assemblers of farm products	79	66,573	6,523	125,526	2,474	38

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
YAKIMA COUNTY--Con.						
Type by Kind of Business						
Merchant wholesalers	136	64,536	4,692	92,629	1,280	108
Grocery, confectionery, meat wholesalers	18	12,941	611	11,650	151	14
Farm products (edible) distributors	21	20,579	1,154	20,245	408	23
Beer, wine, distilled spirits wholesalers	4	6,469	428	9,495	91	2
Tobacco distributors	...	...	...	...	...	...
Drugs, chemicals, allied products wholesalers	3	1,204	136	2,946	41	3
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	2,032	50	2,625	30	...
Farm products (raw materials) merchants	3	1,021	38	1,236	23	1
Automotive wholesalers	15	2,073	363	7,715	92	8
Electrical, electronics, appliance distributors	5	1,986	151	2,803	29	2
Hardware, plumbing-heating goods wholesalers	5	3,475	341	7,155	84	9
Lumber, construction materials distributors	14	2,771	245	5,123	60	16
Machinery, equipment, supplies distributors	16	2,695	497	10,316	116	14
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	6	439	73	1,308	26	6
Other merchant wholesalers	18	6,485	457	9,148	121	10
Manufacturers' sales branches, sales offices	15	8,702	431	8,938	97	...
Petroleum bulk plants, termionls and LP gas facilities	46	21,822	659	13,210	156	34
Merchandise agents, brokers	11	13,404	162	3,182	69	6
Assemblers of farm products	79	66,573	6,523	125,526	2,474	38

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	3,782	xxx	186,752	xxx	xxx	139,520	2,867,788	44,062	2,290
Merchant wholesalers	2,091	1,225,483	129,256	152,320	12.4	86,622	1,659,839	24,066	1,452
Manufacturers' sales branches, sales offices	463	526,086	28,304	50,950	9.7	24,686	480,861	6,763	7
Petroleum bulk plants, terminals and LP gas facilities	608	236,432	13,820	26,419	11.2	8,615	181,226	2,544	507
Merchandise agents, brokers	297	346,054	1,992	10,703	3.1	4,661	85,814	1,289	207
Assemblers of farm products	323	227,760	13,380	29,421	12.9	14,936	460,048	9,400	117
STANDARD METROPOLITAN AREAS									
PORTLAND									
Total	1,236	xxx	99,035	xxx	xxx	63,844	1,269,552	17,914	620
Merchant wholesalers	819	702,469	68,787	80,631	11.5	44,318	862,924	12,205	479
Manufacturers' sales branches, sales offices	192	365,140	23,825	26,335	7.2	13,862	275,335	3,897	1
Petroleum bulk plants, terminals and LP gas facilities	57	74,370	3,029	2,937	3.9	2,374	49,979	651	34
Merchandise agents, brokers	142	192,218	1,863	7,130	3.7	2,375	46,095	584	99
Assemblers of farm products	26	44,087	1,531	1,819	4.1	915	35,219	577	7
SEATTLE									
Total	1,639	xxx	100,763	xxx	xxx	75,203	1,438,793	19,775	889
Merchant wholesalers	1,034	645,265	74,401	86,747	13.5	48,895	928,930	12,751	702
Manufacturers' sales branches, sales offices	323	437,370	22,109	40,797	9.3	19,079	368,507	5,166	3
Petroleum bulk plants, terminals and LP gas facilities	49	77,141	915	2,094	2.7	3,164	68,711	857	27
Merchandise agents, brokers	227	257,869	1,538	8,524	3.3	3,501	62,439	815	157
Assemblers of farm products	6	13,261	1,800	773	5.8	564	10,206	186	...
SPOKANE									
Total	377	xxx	27,626	xxx	xxx	17,928	341,739	5,383	177
Merchant wholesalers	263	180,817	22,953	22,633	12.5	13,273	250,226	3,967	137
Manufacturers' sales branches, sales offices	47	60,614	3,631	5,530	9.1	3,026	58,967	864	2
Petroleum bulk plants, terminals and LP gas facilities	30	20,900	378	757	3.6	809	16,521	240	21
Merchandise agents, brokers	24	37,109	44	543	1.5	233	4,754	71	13
Assemblers of farm products	13	12,381	620	1,119	9.0	587	11,271	241	4
TACOMA									
Total	290	xxx	13,805	xxx	xxx	11,449	230,685	3,191	184
Merchant wholesalers	213	167,232	12,230	15,106	9.0	9,042	180,811	2,545	146
Manufacturers' sales branches, sales offices	29	17,121	1,470	2,653	15.5	1,480	30,596	404	2
Petroleum bulk plants, terminals and LP gas facilities	33	23,720	87	682	2.9	703	14,585	195	27
Merchandise agents, brokers	12	9,864	14	330	3.3	171	3,650	37	6
Assemblers of farm products	3	844	4	121	14.3	53	1,043	10	3
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
CHELAN COUNTY									
Total	107	xxx	5,072	xxx	xxx	6,326	198,130	3,623	60
Merchant wholesalers	34	18,977	1,879	2,828	14.9	1,645	28,117	451	24
Other operating types	73	48,704	3,193	7,613	15.6	4,681	170,013	3,172	36
KING COUNTY (See Seattle Standard Metropolitan Area)									
PIERCE COUNTY (See Tacoma Standard Metropolitan Area)									
SNOHOMISH COUNTY									
Total	104	xxx	2,547	xxx	xxx	2,173	43,966	661	83
Merchant wholesalers	65	19,204	1,707	2,771	14.4	1,505	29,798	452	60
Other operating types	39	13,967	750	2,056	14.7	668	14,168	209	23
SPOKANE COUNTY (See Spokane Standard Metropolitan Area)									
YAKIMA COUNTY									
Total	232	xxx	7,990	xxx	xxx	9,228	207,527	4,485	161
Merchant wholesalers	94	46,298	3,767	4,997	10.8	2,667	51,129	809	70
Other operating types	138	83,642	4,223	14,131	16.9	6,561	156,398	3,676	91

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

WEST VIRGINIA

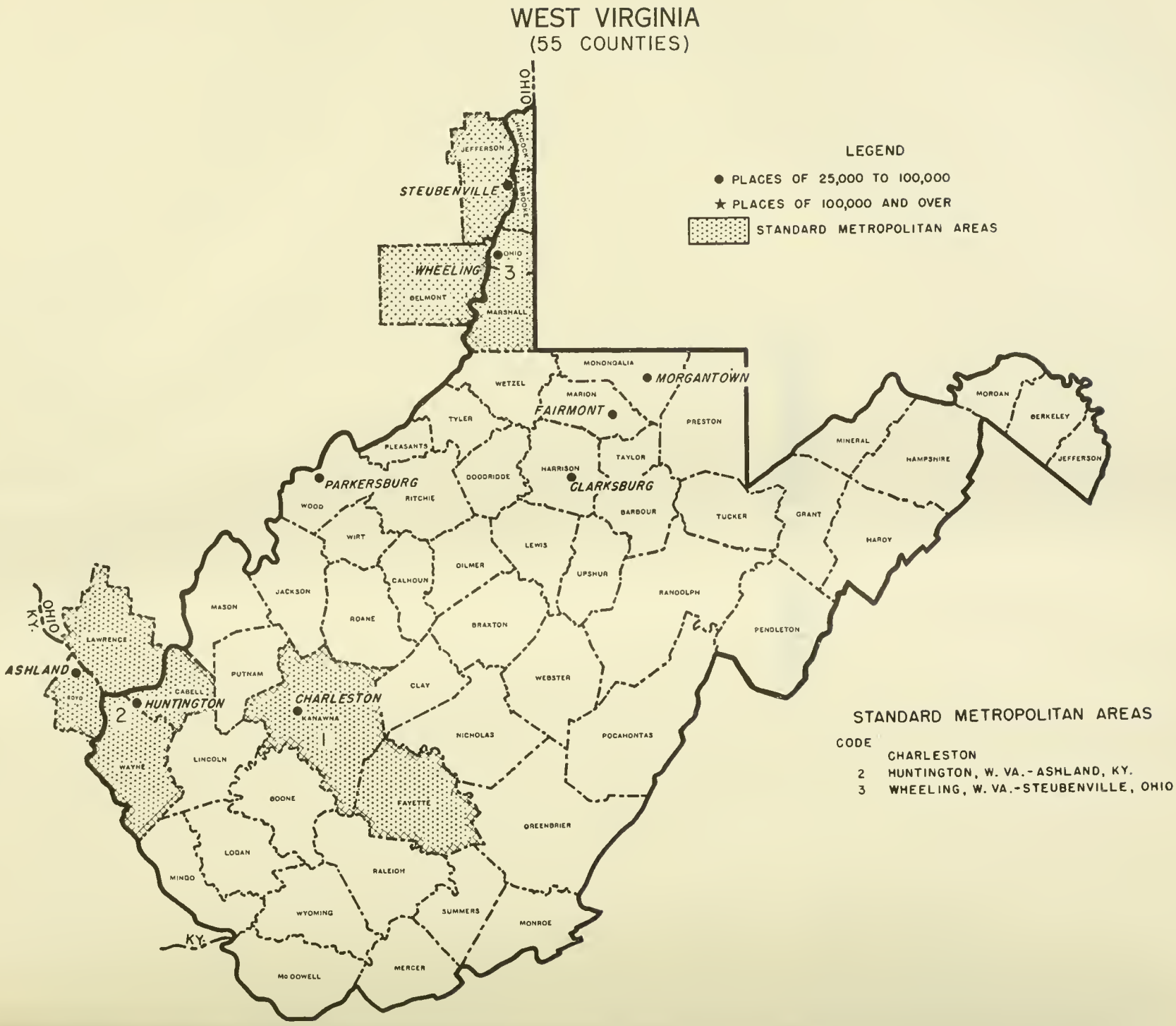
WEST VIRGINIA
(55 COUNTIES)
LEGEND
● PLACES OF 25,000 TO 100,000
★ PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREAS
STEUBENVILLE
WHEELING
3
MORGANTOWN
FAIRMONT
PARKERSBURG
CLARKSBURG
ASHLAND
HUNTINGTON
2
CHARLESTON
1
OHIO
KY.
JEFFERSON
BROOKE
HANCOCK
BELMONT
MARSHALL
MONONGALIA
WETZEL
MARION
PRESTON
TYLER
PLEASANTS
DODDRIDGE
HARRISON
TAYLOR
BARBOUR
TUCKER
RITCHIE
WOOD
WIRT
LEWIS
GILMER
UPSHUR
RANDOLPH
CALHOUN
JACKSON
ROANE
BRAXTON
MASON
PUTNAM
CABELL
WAYNE
LAWRENCE
BOYD
CLAY
WEBSTER
NICHOLAS
POCAHONTAS
LINCOLN
BOONE
FAYETTE
GREENBRIER
LOGAN
RALEIGH
MINGO
WYOMING
SUMMERS
MONROE
MERCER
McDOWELL
PENDLETON
GRANT
HARDY
MINERAL
HAMPSHIRE
MORGAN
BERKELEY
JEFFERSON
STANDARD METROPOLITAN AREAS
CODE
1 CHARLESTON
2 HUNTINGTON, W. VA.-ASHLAND, KY.
3 WHEELING, W. VA.-STEUBENVILLE, OHIO

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	1,823	XXX	76,633	XXX	XXX	67,064	1,351,351	17,216	17,335	17,701	17,830	848
Type of Operation												
Merchant wholesalers	1,339	547,821	64,296	89,873	16.4	49,189	991,440	12,936	12,996	13,205	13,397	705
Manufacturers' sales branches, sales offices	173	208,880	6,509	20,194	9.7	10,744	210,200	2,389	2,422	2,472	2,349	...
Petroleum bulk plants, terminals and LP gas facilities	157	111,600	5,464	11,795	10.6	3,952	87,194	957	966	980	990	65
Merchandise agents, brokers	121	189,932	176	7,046	3.7	2,918	56,758	821	824	914	962	60
Assemblers of farm products	33	7,057	188	530	7.5	261	5,759	113	127	130	132	18
Type by Kind of Business												
Merchant wholesalers	1,339	547,821	64,296	89,873	16.4	49,189	991,440	12,936	12,996	13,205	13,397	705
Grocery, confectionery, meat wholesalers	173	121,919	8,839	12,357	10.1	7,064	137,016	2,030	2,008	2,047	2,013	96
General-line grocery wholesalers	69	87,544	7,517	7,781	8.9	4,700	88,965	1,299	1,272	1,286	1,236	17
Confectionery wholesalers	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	24	14,393	338	1,757	12.2	902	19,359	271	277	283	289	24
Specialty-line grocery wholesalers	56	15,364	785	2,302	15.0	1,219	24,009	372	370	390	394	32
Farm products (edible) distributors	101	36,983	952	5,204	14.1	2,132	41,368	728	749	747	809	94
Poultry, poultry products distributors	23	10,761	70	1,070	9.9	346	7,412	165	163	192	201	23
Fresh fruit, vegetable wholesalers	78	26,222	882	4,134	15.8	1,786	33,956	563	586	555	608	71
Beer, wine, distilled spirits wholesalers	107	21,335	966	4,342	20.4	1,699	30,630	486	495	516	497	82
Beer, ale distributors	106	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wine, distilled spirits wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	33	34,602	1,983	3,626	10.5	1,537	29,460	424	420	422	427	21
Drugs, chemicals, allied products wholesalers	27	14,294	2,424	2,021	14.1	1,237	23,972	342	341	344	349	10
General-line drug wholesalers	6	11,768	2,054	1,555	13.2	950	17,472	250	247	248	244	...
Specialty-line drug, toiletries wholesalers	11	1,236	231	208	16.8	123	3,308	48	51	55	58	6
Industrial chemicals, explosives distributors	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paint, varnish wholesalers	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	16	20,081	3,265	3,159	15.7	2,047	42,352	520	506	532	547	10
Clothing, furnishings, footwear wholesalers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	4	15,649	2,379	2,368	15.1	1,512	32,610	398	384	410	413	...
Specialty-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	31	9,989	2,091	2,096	21.0	1,308	24,925	307	294	296	300	8
Furniture (household, office) wholesalers	20	9,196	2,025	1,833	19.9	1,178	22,720	270	259	261	263	2
Home furnishings, floor coverings wholesalers	11	793	66	263	33.2	130	2,205	37	35	35	37	6
Paper, allied products wholesalers	22	8,072	1,467	1,797	22.3	1,007	19,349	233	231	236	231	6
Coarse paper and products wholesalers	17	6,060	1,104	1,337	22.1	753	14,301	165	164	166	163	2
Printing and fine paper distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	6	892	172	265	29.7	147	3,165	39	38	42	42	3
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	185	28,813	5,338	8,044	27.9	4,758	99,872	1,246	1,269	1,304	1,351	87
Motor vehicle distributors	21	6,222	465	1,519	24.4	892	18,680	207	209	229	243	11
Automotive equipment, tire-tube wholesalers	164	22,591	4,873	6,525	28.9	3,866	81,192	1,039	1,060	1,075	1,108	76
Electrical, electronics, appliance distributors	62	47,279	6,833	7,349	15.5	4,470	87,266	1,051	1,026	984	969	14
Electrical apparatus, supplies distributors	26	21,509	2,783	3,456	16.1	2,181	48,761	529	508	513	501	3
Electrical appliance, radio, TV set wholesalers	23	21,420	3,297	3,098	14.5	1,817	30,375	423	421	369	366	5
Electronic parts, equipment distributors	13	4,350	753	795	18.3	472	8,130	99	97	102	102	6
Hardware, plumbing-heating goods wholesalers	51	39,340	8,603	7,204	18.3	4,599	85,813	1,166	1,161	1,170	1,173	14
Hardware wholesalers	33	32,435	6,925	5,783	17.8	3,707	70,975	958	948	951	949	6
Plumbing, heating equipment, supplies distributors	18	6,905	1,678	1,421	20.6	892	14,838	208	213	219	224	8
Lumber, construction materials distributors	94	29,207	2,444	7,212	24.7	4,158	87,040	939	1,016	1,124	1,195	43
Lumber, millwork wholesalers	49	14,494	1,308	2,652	18.3	1,483	29,498	373	384	399	467	24
Construction materials distributors	45	14,713	1,136	4,560	31.0	2,675	57,542	566	632	725	728	19
Machinery, equipment, supplies distributors	216	87,478	15,565	16,971	19.4	9,385	202,176	2,217	2,213	2,218	2,248	84
Air conditioning, comm. refrigeration equip., distrs	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment distributors	30	3,551	465	903	25.4	503	10,739	138	134	142	150	24
Construction machinery, equipment dealers	29	24,262	6,211	4,521	18.6	2,575	62,204	594	590	595	612	7
Farm-garden machinery, equipment wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment distributors	39	19,847	2,567	3,809	19.2	1,980	41,015	431	415	422	429	9
Industrial materials, supplies distributors	37	25,001	3,800	3,669	14.7	2,127	46,888	527	521	515	515	8
Professional equipment, supplies distributors	22	5,736	1,024	1,523	26.5	849	14,799	195	198	192	196	10
Service establishment supply houses	36	5,340	848	1,471	27.5	750	15,336	197	208	214	218	18
Transportation equipment distributors	...	...	...	...	...	...	...	...	...	...	...	...
Metals, metalwork (except scrap) distributors	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Iron, steel and products distributors	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	59	8,402	745	2,410	28.7	1,030	24,616	344	367	374	389	43
Iron, steel scrap dealers	33	4,994	549	1,264	25.3	674	16,480	224	234	232	243	17
Waste materials dealers	26	3,408	196	1,146	33.6	356	8,136	120	133	142	146	26
Other merchant wholesalers	140	34,887	1,848	5,024	14.4	2,123	42,474	723	720	712	712	83
Amusement, sporting goods distributors	8	1,185	87	281	23.7	149	2,871	39	42	41	46	2
Book, magazine, newspaper wholesalers	23	2,644	153	630	23.8	332	6,185	147	137	133	135	18
Coal wholesalers	27	14,562	18	1,987	13.6	588	13,330	145	137	133	132	10
Farm supplies wholesalers	27	9,364	1,160	957	10.2	526	9,933	171	185	182	171	23
Jewelry wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	15	2,974	108	327	11.0	152	3,023	48	48	45	45	8
Gift, art goods, greeting card wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	5	1,579	51	302	19.1	111	2,125	75	75	75	76	5
Miscellaneous products merchant wholesalers	29	2,054	218	404	19.7	198	3,694	82	80	84	85	13

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	173	208,880	6,509	20,194	9.7	10,744	210,200	2,389	2,422	2,472	2,349	...
Sales branches (with stocks)	127	105,910	6,509	17,122	16.2	9,327	183,281	2,098	2,131	2,200	2,091	...
Sales offices (without stocks)	46	102,970	...	3,072	3.0	1,417	26,919	291	291	272	258	...
Food and kindred products	66	58,895	1,808	8,043	13.7	3,738	70,836	986	976	974	923	...
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	9	10,525	788	1,507	14.3	536	10,323	102	104	99	100	...
Rubber products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Primary metal products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	8	17,003	1,667	3,181	18.7	1,679	28,883	361	394	438	343	...
Machinery (except electrical)	54	20,734	1,319	3,461	16.7	2,431	48,323	486	469	474	488	...
Electrical machinery	8	9,896	180	716	7.2	561	11,077	93	94	92	89	...
Transportation equipment	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	9	1,779	260	395	22.2	258	4,824	67	70	66	65	...
Other manufacturers' products*	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	157	111,600	5,464	11,795	10.6	3,952	87,194	957	966	980	990	65
Gasoline, distillates, residuals	157	111,600	5,464	11,795	10.6	3,952	87,194	957	966	980	990	65
Bulk plants	136	65,034	2,997	7,210	11.1	2,399	50,377	629	626	641	639	65
Distributing terminals	21	46,566	2,467	4,585	9.8	1,553	36,817	328	340	339	351	...
Wholesale LP gas facilities	...	...	...	...	...	...	...	...	...	...	...	...
Merchandise agents, brokers	121	189,932	176	7,046	3.7	2,918	56,758	821	824	914	962	60
Groceries, confectionery, meats	31	42,689	34	1,068	2.5	339	6,640	96	98	96	102	29
Farm products (edible)	10	8,067	14	399	4.9	130	3,317	35	32	34	62	5
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	22	26,410	21	690	2.6	401	6,820	297	310	365	384	5
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	...	...	...	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	...	...	...	...	...	...	...	...	...	...	...	...
Electrical-electronic apparatus, equip., appliances	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	...	...	...	...	...	...	...	...	...	...	...	...
Lumber, construction materials	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	16	7,026	35	661	9.4	201	3,644	37	36	44	49	5
Metals, metalwork (except scrap)	...	...	...	...	...	...	...	...	...	...	...	...
Other merchandise agents, brokers	33	88,897	71	3,530	4.0	1,617	31,856	317	309	336	327	10
Assemblers of farm products	33	7,057	188	530	7.5	261	5,759	113	127	130	132	18
Dairy, poultry products	26	2,971	22	218	7.3	89	1,928	58	64	65	63	13
Fresh fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
	(Number)	($1,000)	Payroll (Dollars)	Employees (Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
West Virginia, total	1,823	67,064	1,351,351	17,830	848	1,339	547,821	484	[1]517,469
Barbour County	12	(D)	(D)	(D)	(D)	10	(D)	?	(D)
Berkeley County	35	386	8,175	187	27	26	6,734	9	2,925
Martinsburg	27	(D)	(D)	(D)	(D)	20	(D)	7	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Boone County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Braxton County	13	135	2,708	51	8	8	1,381	5	2,765
Brooke County	16	(D)	(D)	(D)	(D)	14	(D)	2	(D)
Weirton (part)[2]	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Wellsburg	7	(D)	(D)	(D)	(D)	7	(D)	...	...
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Cabell County	245	11,009	225,846	2,767	115	180	85,659	65	103,426
Huntington (part)[3]	239	(D)	(D)	(D)	(D)	175	(D)	64	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Calhoun County	...	...	...	...	...	...	...	...	...
Clay County	...	...	...	...	...	...	...	...	...
Doddridge County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Fayette County	26	1,077	27,166	313	11	20	2,382	6	13,330
Gilmer County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Grant County	15	172	3,412	80	9	9	3,920	6	1,778
Greenbrier County	29	524	12,630	201	19	23	4,109	6	4,460
Hampshire County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Hancock County	16	(D)	(D)	(D)	(D)	14	(D)	2	(D)
Weirton (part)[2]	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Hardy County	7	97	1,204	42	5	4	3,210	3	3,893
Harrison County	131	4,721	97,729	1,267	46	90	37,284	41	40,438
Clarksburg	111	4,002	83,310	1,063	37	77	32,310	34	35,411
Remainder of County	20	719	14,419	204	9	13	4,974	7	5,027
Jackson County	12	88	1,419	42	3	7	1,598	5	760
Jefferson County	12	223	4,750	94	6	5	545	7	5,088
Kanawha County	319	18,119	365,720	4,206	95	242	136,270	77	79,808
Charleston	270	16,456	328,614	3,783	73	208	128,061	62	69,523
Dunbar	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
St. Albans	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
South Charleston	11	277	5,284	65	3	7	932	4	1,795
Remainder of County	29	1,302	29,958	332	13	21	6,586	8	7,640
Lewis County	16	359	6,352	135	11	11	3,873	5	2,968
Weston	13	(D)	(D)	(D)	(D)	9	(D)	4	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Lincoln County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Logan County	36	1,835	36,150	472	16	25	13,698	11	6,717
Logan	18	1,039	20,055	271	6	13	9,168	5	3,217
Remainder of County	18	796	16,095	201	10	12	4,530	6	3,500
McDowell County	30	779	15,557	231	13	24	8,175	6	3,339
Welch	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	13	(D)	5	(D)
Marion County	60	1,416	29,391	441	36	47	14,703	13	8,192
Fairmont	48	(D)	(D)	(D)	(D)	36	(D)	12	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Marshall County	15	187	3,212	81	10	9	2,300	6	3,545
Moundsville	12	(D)	(D)	(D)	(D)	8	(D)	4	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Mason County	9	120	2,170	50	6	5	933	4	2,335
Mercer County	103	4,690	89,507	1,207	48	69	43,277	34	36,399
Bluefield	79	(D)	(D)	(D)	(D)	46	(D)	33	(D)
Princeton	15	(D)	(D)	(D)	(D)	14	(D)	1	(D)
Remainder of County	9	163	3,391	55	6	9	2,192	...	...
Mineral County	16	(D)	(D)	(D)	(D)	14	(D)	2	(D)
Keyser	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Mingo County	36	1,575	31,250	359	13	28	13,310	8	4,246
Williamson	24	(D)	(D)	(D)	(D)	18	(D)	6	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Not comparable with information in 1948 and previous wholesale Census publications due to differences in reporting sales offices of steel companies. [2]Weirton is in Brooke and Hancock Counties. [3]Huntington is in Cabell and Wayne Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Monongalia	61	1,150	23,879	354	32	46	10,848	15	11,156
Morgantown	53	996	19,416	306	30	42	10,612	11	6,574
Remainder of County	8	154	4,463	48	2	4	236	4	4,582
Monroe County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Morgan County	8	77	1,475	30	2	5	573	3	1,245
Nicholas County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Richwood	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Ohio County	185	8,131	152,021	2,042	70	141	71,746	44	53,958
Wheeling	180	(D)	(D)	(D)	(D)	139	(D)	41	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Pendleton County	8	71	1,446	56	6	4	1,802	4	1,694
Pleasants County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Pocahontas County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Preston County	14	183	3,470	92	9	11	2,653	3	2,109
Putnam County	5	20	551	10	7	5	543	...	...
Raleigh County	76	2,552	55,335	769	40	61	21,863	15	16,594
Beckley	52	1,564	31,090	455	26	41	12,939	11	8,130
Remainder of County	24	988	24,245	314	14	20	8,924	4	8,464
Randolph County	32	557	10,882	198	21	21	5,707	11	4,351
Elkins	29	536	10,443	192	19	21	5,707	8	3,031
Remainder of County	3	21	(Z)	6	2	...	...	3	1,320
Ritchie County	11	125	2,994	65	9	7	1,915	4	789
Roane County	13	152	3,050	69	6	9	1,902	4	2,308
Summers County	10	124	2,752	57	8	7	677	3	1,966
Hinton	6	98	1,989	42	4	3	393	3	1,966
Remainder of County	4	26	763	15	4	4	284	...	...
Taylor County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Grafton	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Tucker County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Tyler County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Upshur County	14	263	5,839	110	7	11	2,627	3	1,064
Buckhannon	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Wayne County	9	436	8,622	107	2	6	1,915	3	9,367
Huntington (part)[3]	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Webster County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Wetzel County	15	115	2,109	48	12	9	1,759	6	750
Wirt County	...	...	...	...	...	...	...	...	...
Wood County	89	4,034	79,416	1,078	33	68	20,781	21	16,027
Parkersburg	78	(D)	(D)	(D)	(D)	59	(D)	19	(D)
Vienna	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Wyoming County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[3]Huntington is in Cabell and Wayne Counties.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CHARLESTON STANDARD METROPOLITAN AREA--Consists of Fayette and Kanawha Counties, W. Va.						
Wholesale trade, total	345	XXX	19,196	392,886	4,519	106
Type of Operation						
Merchant wholesalers	262	138,652	14,640	291,766	3,481	88
Manufacturers' sales branches, sales offices	45	29,829	3,018	65,186	679	...
Petroleum bulk plants, terminals and LP gas facilities	14	28,143	982	24,350	232	4
Merchandise agents, brokers	23	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	262	138,652	14,640	291,766	3,481	88
Grocery, confectionery, meat wholesalers	28	27,030	1,685	33,511	437	9
Farm products (edible) distributors	16	4,567	321	7,697	131	17
Beer, wine, distilled spirits wholesalers	9	3,475	379	6,345	88	2
Tobacco distributors	6	5,478	212	3,791	56	3
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	8	10,717	1,071	17,933	278	4
Furniture, home furnishings wholesalers	10	5,395	711	14,234	138	2
Paper, allied products wholesalers	4	2,335	245	4,361	55	...
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	37	8,573	1,320	26,318	356	15
Electrical, electronics, appliance distributors	10	10,293	1,145	20,922	247	...
Hardware, plumbing-heating goods wholesalers	10	6,034	805	14,115	185	2
Lumber, construction materials distributors	13	7,008	1,347	27,862	322	4
Machinery, equipment, supplies distributors	68	37,340	4,354	94,420	907	13
Metals, metalwork (except scrap) distributors	6	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	12	2,682	351	7,235	113	7
Other merchant wholesalers	22	5,126	410	7,472	104	8
Manufacturers' sales branches, sales offices	45	29,829	3,018	65,186	679	...
Petroleum bulk plants, terminals and LP gas facilities	14	28,143	982	24,350	232	4
Merchandise agents, brokers	23	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
HUNTINGTON-ASHLAND STANDARD METROPOLITAN AREA--Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio.						
Wholesale trade, total	339	XXX	14,576	290,859	3,729	176
Type of Operation						
Merchant wholesalers	251	115,045	10,178	205,457	2,720	146
Manufacturers' sales branches, sales offices	41	52,528	2,528	49,121	566	...
Petroleum bulk plants, terminals and LP gas facilities	18	18,240	772	16,488	181	8
Merchandise agents, brokers	27	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	251	115,045	10,178	205,457	2,720	146
Grocery, confectionery, meat wholesalers	37	26,856	1,535	29,343	453	19
Farm products (edible) distributors	31	8,996	456	8,514	175	39
Beer, wine, distilled spirits wholesalers	14	4,892	344	5,311	92	13
Tobacco distributors	6	6,397	278	5,320	70	3
Drugs, chemicals, allied products wholesalers	5	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	4	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	2,505	315	5,646	77	1
Paper, allied products wholesalers	6	2,298	291	5,868	60	1
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	28	5,421	960	17,327	253	14
Electrical, electronics, appliance distributors	15	11,753	1,152	29,622	236	4
Hardware, plumbing-heating goods wholesalers	8	6,596	563	11,114	194	8
Lumber, construction materials distributors	17	6,177	919	18,054	238	7
Machinery, equipment, supplies distributors	44	14,201	1,597	29,944	363	14
Metals, metalwork (except scrap) distributors	4	1,164	176	3,361	40	2
Scrap, waste materials dealers	8	2,112	258	5,583	85	9
Other merchant wholesalers	18	5,189	419	7,745	126	7
HUNTINGTON-ASLAND STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	41	52,528	2,528	49,121	566	...
Petroleum bulk plants, terminals and LP gas facilities	18	18,240	772	16,488	181	8
Merchandise agents, brokers	27	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
WHEELING-STEUBENVILLE STANDARD METROPOLITAN AREA--Consists of Brooke, Hancock, Marshall, and Ohio Counties, W. Va.; and Belmont and Jefferson Counties, Ohio						
Wholesale trade, total	382	XXX	12,737	247,733	3,353	221
Type of Operation						
Merchant wholesalers	295	115,555	10,010	195,010	2,739	199
Manufacturers' sales branches, sales offices	37	93,591	1,789	35,006	363	...
Petroleum bulk plants, terminals and LP gas facilities	30	23,823	742	14,292	176	14
Merchandise agents, brokers	17	19,750	192	3,339	70	7
Assemblers of farm products	3	60	4	(Z)	5	1
Type by Kind of Business						
Merchant wholesalers	295	115,555	10,010	195,010	2,739	199
Grocery, confectionery, meat wholesalers	39	21,613	1,204	22,172	376	33
Farm products (edible) distributors	17	5,188	495	8,893	147	16
Beer, wine, distilled spirits wholesalers	32	9,050	691	14,382	198	38
Tobacco distributors	7	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	8	4,088	393	7,183	114	9
Dry goods, apparel wholesalers	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	6	1,859	133	2,042	33	1
Paper, allied products wholesalers	6	2,475	265	5,496	64	3
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	33	3,996	721	14,600	194	23
Electrical, electronics, appliance distributors	20	13,388	1,122	17,719	249	8
Hardware, plumbing-heating goods wholesalers	16	9,038	939	17,774	234	5
Lumber, construction materials distributors	14	8,436	810	15,319	176	5
Machinery, equipment, supplies distributors	40	9,505	1,018	21,591	261	23
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	26	3,452	458	12,613	165	16
Other merchant wholesalers	24	3,514	372	8,859	137	12
Manufacturers' sales branches, sales offices	37	93,591	1,789	35,006	363	...
Petroleum bulk plants, terminals and LP gas facilities	30	23,823	742	14,292	176	14
Merchandise agents, brokers	17	19,750	192	3,339	70	7
Assemblers of farm products	3	60	4	(Z)	5	1

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
CABELL COUNTY						
Wholesale trade, total	245	XXX	11,009	225,846	2,767	115
Type of Operation						
Merchant wholesalers	180	85,659	7,622	160,534	2,028	99
Manufacturers' sales branches, sales offices	33	43,881	2,096	40,569	436	...
Petroleum bulk plants, terminals and LP gas facilities	8	8,206	268	6,532	68	...
Merchandise agents, brokers	23	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	180	85,659	7,622	160,534	2,028	99
Grocery, confectionery, meat wholesalers	19	20,380	1,149	22,089	324	9
Farm products (edible) distributors	26	8,153	404	7,586	155	31
Beer, wine, distilled spirits wholesalers	8	1,854	130	2,434	42	8
Tobacco distributors	4	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	4	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	5	2,505	315	5,646	77	1
Paper, allied products wholesalers	6	2,298	291	5,863	60	1
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	20	3,501	607	11,001	159	12
Electrical, electronics, appliance distributors	13	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	6	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	10	3,890	553	12,302	150	1
Machinery, equipment, supplies distributors	33	7,583	978	19,252	221	10
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	4	171	30	620	14	3
Other merchant wholesalers	14	3,939	305	5,895	94	6
Manufacturers' sales branches, sales offices	33	43,881	2,096	40,569	436	...
Petroleum bulk plants, termioals and LP gas facilities	8	8,206	268	6,532	68	...
Merchandise agents, brokers	23	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
HARRISON COUNTY						
Wholesale trade, total	131	XXX	4,721	97,729	1,267	46
Type of Operation						
Merchant wholesalers	90	37,284	3,351	70,128	930	35
Manufacturers' sales branches, sales offices	15	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	11	5,785	389	7,953	100	3
Merchandise agents, brokers	14	29,558	414	8,004	96	7
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
KANAWHA COUNTY						
Wholesale trade, total	319	XXX	18,119	365,720	4,206	98
Type of Operatioo						
Merchant wholesalers	242	136,270	14,421	286,486	3,387	79
Manufacturers' sales branches, sales offices	44	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	11	19,965	869	21,961	204	2
Merchaodise agents, brokers	21	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers	242	136,270	14,421	286,486	3,387	79
Grocery, confectionery, meat wholesalers	26	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	14	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	9	3,475	379	6,345	88	2
Tobacco distributors	6	5,478	212	3,791	56	3
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
KANAWHA COUNTY--Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Dry goods, apparel wholesalers	7	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	8	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	2,335	245	4,361	55	...
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	34	8,244	1,266	25,074	342	14
Electrical, electronics, appliance distributors	10	10,293	1,145	20,922	247	...
Hardware, plumbing-heating goods wholesalers	9	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	11	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	67	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	6	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	11	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	17	4,534	385	7,039	94	7
Manufacturers' sales branches, sales offices	44	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	11	19,965	869	21,961	204	2
Merchandise agents, brokers	21	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
MERCER COUNTY						
Wholesale trade, total	103	XXX	4,690	89,507	1,207	48
Type of Operation						
Merchant wholesalers	69	43,277	3,745	71,797	999	39
Manufacturers' sales branches, sales offices	14	11,528	589	10,648	134	...
Petroleum bulk plants, terminals and LP gas facilities	4	2,854	101	1,971	21	...
Merchandise agents, brokers	16	22,017	255	5,091	53	9
Assemblers of farm products	...	...	...	...	...	...
OHIO COUNTY						
Wholesale trade, total	185	XXX	8,131	152,021	2,042	70
Type of Operation						
Merchaot wholesalers	141	71,746	6,300	116,864	1,638	63
Maoufacturers' sales branches, sales offices	29	33,747	1,374	26,797	286	...
Petroleum bulk plants, terminals and LP gas facilities	7	9,999	368	6,835	78	1
Merchandise agents, brokers	8	10,212	89	1,525	40	6
Assemblers of farm products	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers	141	71,746	6,300	116,864	1,638	63
Grocery, confectionery, meat wholesalers	19	11,670	700	12,386	199	11
Farm products (edible) distributors	7	3,613	420	7,298	112	3
Beer, wine, distilled spirits wholesalers	9	2,640	240	4,587	66	1
Tobacco distributors	3	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	3,290	296	5,184	83	3
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	1,248	168	3,473	38	2
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	12	1,233	354	6,887	89	9
Electrical, electronics, appliance distributors	16	12,865	1,040	16,327	234	4
Hardware, plumbing-heating goods wholesalers	9	5,051	646	11,805	167	2
Lumber, construction materials distributors	10	4,808	503	9,107	111	3
Machinery, equipment, supplies distributors	28	6,863	664	13,292	187	17
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	9	1,587	251	8,196	81	4
Other merchant wholesalers	7	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	29	33,747	1,374	26,797	286	...
Petroleum bulk plaots, termioals and LP gas facilities	7	9,999	368	6,835	78	1
Merchandise agents, brokers	8	10,212	89	1,525	40	6
Assemblers of farm products	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE STATE									
Total	1,638	xxx	71,358	xxx	xxx	54,917	1,050,657	17,162	736
Merchant wholesalers	1,151	564,468	59,806	72,542	12.9	41,543	785,760	12,892	597
Manufacturers' sales branches, sales offices[2]	178	204,169	6,179	15,244	7.5	7,452	147,491	2,244	1
Petroleum bulk plants, terminals and LP gas facilities	174	91,843	5,238	7,601	8.3	3,633	73,755	1,186	71
Merchandise agents, brokers	108	188,825	73	5,899	3.1	2,132	39,931	690	51
Assemblers of farm products	27	11,348	62	357	3.1	157	3,720	150	16
STANDARD METROPOLITAN AREAS									
CHARLESTON									
Total	336	xxx	18,395	xxx	xxx	16,749	310,805	4,552	128
Merchant wholesalers	254	171,981	15,816	21,766	12.7	13,208	240,417	3,538	113
Manufacturers' sales branches, sales offices	45	48,550	1,774	4,325	8.9	2,200	43,493	634	...
Petroleum bulk plants, terminals and LP gas facilities	18	21,232	795	1,634	7.7	1,171	23,721	323	7
Merchandise agents, brokers	19	15,741	10	445	2.8	170	3,174	57	8
Assemblers of farm products	...	...	...	...	...	...	...	...	...
HUNTINGTON-ASHLAND									
Total	303	xxx	17,754	xxx	xxx	11,312	223,597	3,393	147
Merchant wholesalers	216	115,032	11,547	14,743	12.8	8,467	169,345	2,631	124
Manufacturers' sales branches, sales offices	43	73,148	1,900	4,555	6.2	1,891	35,881	516	1
Petroleum bulk plants, terminals and LP gas facilities	21	12,935	4,246	2,416	18.7	350	6,944	112	8
Merchandise agents, brokers	23	55,076	61	1,365	2.5	604	11,427	134	14
Assemblers of farm products	...	...	...	...	...	...	...	...	...
WHEELING-STEUBENVILLE									
Total	340	xxx	10,804	xxx	xxx	9,997	189,699	3,328	192
Merchant wholesalers	255	104,037	9,579	13,710	13.2	7,810	143,807	2,601	164
Manufacturers' sales branches, sales offices	37	36,181	816	3,209	8.9	1,410	30,117	442	...
Petroleum bulk plants, terminals and LP gas facilities	30	18,862	324	915	4.9	596	12,059	193	14
Merchandise agents, brokers	14	12,421	53	379	3.1	162	3,214	76	11
Assemblers of farm products	4	1,215	32	56	4.6	19	502	16	3
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
CABELL COUNTY									
Total	216	xxx	10,862	xxx	xxx	9,282	181,630	2,660	96
Merchant wholesalers	154	88,533	8,846	11,912	13.5	6,800	134,588	2,018	83
Other operating types	62	122,237	2,016	5,358	4.4	2,482	47,042	642	13
HARRISON COUNTY									
Total	119	xxx	5,091	xxx	xxx	3,931	76,660	1,228	44
Merchant wholesalers	86	37,654	4,718	5,024	13.3	2,811	54,784	898	36
Other operating types	33	39,361	373	2,284	5.8	1,120	21,876	330	8
KANAWHA COUNTY									
Total	309	xxx	18,058	xxx	xxx	16,388	303,385	4,417	116
Merchant wholesalers	234	167,668	15,526	21,173	12.6	12,971	235,652	3,445	103
Other operating types	75	79,906	2,532	6,248	7.8	3,417	67,733	972	13
MERCER COUNTY									
Total	83	xxx	6,845	xxx	xxx	4,140	79,718	1,226	28
Merchant wholesalers	50	40,905	5,832	5,301	13.0	3,123	60,296	982	22
Other operating types	33	63,209	1,013	3,074	4.9	1,017	19,422	244	6
OHIO COUNTY									
Total	180	xxx	7,503	xxx	xxx	6,779	129,486	2,204	69
Merchant wholesalers	135	67,022	6,561	9,108	13.6	5,229	96,532	1,713	62
Other operating types	45	46,816	942	3,439	7.3	1,550	32,954	491	7

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

[2] Not comparable with information in 1948 and previous wholesale census publications due to differences in reporting sales offices of steel companies.

WISCONSIN

WISCONSIN
(71 COUNTIES)
STANDARD METROPOLITAN AREAS
CODE
1 DULUTH, MINN.-SUPERIOR, WIS.
2 GREEN BAY
3 KENOSHA
4 MADISON
5 MILWAUKEE
6 RACINE
LEGEND
PLACES OF 25,000 TO 100,000
PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREAS
MINN.
ST LOUIS
DULUTH
SUPERIOR
DOUGLAS
BAYFIELD
ASHLAND
IRON
VILAS
FLORENCE
BURNETT
WASHBURN
SAWYER
PRICE
ONEIDA
FOREST
MARINETTE
POLK
BARRON
RUSK
LINCOLN
LANGLADE
TAYLOR
ST. CROIX
CHIPPEWA
DUNN
WAUSAU
MARATHON
OCONTO
SHAWANO
PIERCE
EAU CLAIRE
EAU CLAIRE
CLARK
PEPIN
DOOR
KEWAUNEE
GREEN BAY
BROWN
2
OUTAGAMIE
APPLETON
MOOD
PORTAGE
WAUPACA
BUFFALO
JACKSON
TREMPEALEAU
WAUSHARA
WINNEBAGO
CALUMET
MANITOWOC
LA CROSSE
LA CROSSE
MONROE
JUNEAU
ADAMS
OSHKOSH
FOND DU LAC
MARQUETTE
GREEN LAKE
FOND DU LAC
SHEBOYGAN
SHEBOYGAN
VERNON
MINN.
RICHLAND
SAUK
COLUMBIA
DODGE
WASHINGTON
OZAUKEE
CRAWFORD
MADISON
DANE
4
WAUWATOSA
W. ALLIS
MILWAUKEE
5
IOWA
JEFFERSON
WAUKESHA
GRANT
RACINE
6
LAFAYETTE
GREEN
ROCK
WALWORTH
BELOIT
3
KENOSHA

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Wholesale trade, total	5,609	XXX	224,768	XXX	XXX	196,581	3,899,614	44,904	45,012	46,422	47,376	2,996
Type of Operation												
Merchant wholesalers	3,288	1,610,629	153,737	238,843	14.8	128,250	2,550,211	29,369	29,693	30,714	31,609	1,851
Manufacturers' sales branches, sales offices	471	1,043,519	30,706	80,240	7.7	42,421	837,492	8,775	8,562	9,075	8,867	5
Petroleum bulk plants, terminals and LP gas facilities	1,218	367,039	33,962	42,015	11.4	14,613	292,763	3,517	3,471	3,513	3,632	796
Merchandise agents, brokers	284	321,758	962	10,912	3.4	5,192	94,660	1,010	1,030	1,091	1,109	184
Assemblers of farm products	348	226,134	5,401	13,240	5.9	6,105	124,488	2,233	2,256	2,029	2,159	160
Type by Kind of Business												
Merchant wholesalers	3,288	1,610,629	153,737	238,843	14.8	128,250	2,550,211	29,369	29,693	30,714	31,609	1,851
Grocery, confectionery, meat wholesalers	410	318,783	19,172	31,396	9.8	16,776	329,540	4,058	4,137	4,334	4,613	232
General-line grocery wholesalers	46	119,507	8,597	10,012	8.4	5,918	106,000	1,256	1,255	1,312	1,274	8
Confectionery wholesalers	37	7,953	563	1,403	17.6	584	11,485	159	160	168	183	31
Fish, sea food distributors	29	5,885	363	1,479	25.1	653	19,856	230	189	179	260	16
Meat, meat products wholesalers	61	23,000	322	3,320	14.4	1,839	34,692	408	422	460	454	59
Specialty-line grocery wholesalers	237	162,438	9,327	15,182	9.3	7,782	157,507	2,005	2,111	2,215	2,442	118
Farm products (edible) distributors	165	77,045	1,921	11,361	14.7	4,903	92,395	1,292	1,348	1,385	1,414	137
Poultry, poultry products distributors	68	23,608	555	2,716	11.5	1,217	23,257	435	445	438	477	71
Fresh fruit, vegetable wholesalers	97	53,437	1,366	8,645	16.2	3,686	69,138	857	903	947	937	66
Beer, wine, distilled spirits wholesalers	341	139,834	13,341	18,356	13.1	9,242	180,859	2,119	2,115	2,275	2,216	244
Beer, ale distributors	275	53,396	2,061	9,373	17.6	3,977	76,848	1,015	1,034	1,134	1,063	217
Wine, distilled spirits wholesalers	66	86,438	11,280	8,983	10.4	5,265	104,011	1,104	1,081	1,141	1,153	27
Tobacco distributors	71	72,468	3,519	4,608	6.4	2,792	58,295	722	733	724	737	60
Drugs, chemicals, allied products wholesalers	86	39,495	4,865	6,886	17.4	3,841	74,190	905	906	920	936	45
General-line drug wholesalers	0	24,075	3,517	4,064	16.9	2,384	43,773	512	515	526	527	...
Specialty-line drug, toiletries wholesalers	24	4,329	416	698	16.1	389	7,626	144	127	126	139	19
Industrial chemicals, explosives distributors	32	7,909	575	1,406	17.8	712	16,246	154	164	168	174	18
Paint, varnish wholesalers	21	3,182	357	718	22.6	356	6,545	95	100	100	96	8
Dry goods, apparel wholesalers	58	16,035	1,578	2,661	16.6	1,381	35,674	369	363	384	445	24
Clothing, furnishings, footwear wholesalers	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	71	14,482	1,879	3,445	23.8	1,887	36,651	381	385	392	434	47
Furniture (household, office) wholesalers	35	7,115	742	1,721	24.2	1,048	20,244	196	197	194	229	27
Home furnishings, floor coverings wholesalers	36	7,367	1,137	1,724	23.4	839	16,407	185	188	198	205	20
Paper, allied products wholesalers	101	44,383	4,636	7,915	17.8	5,042	106,821	1,090	1,096	1,084	1,116	38
Coarse paper and products wholesalers	46	23,475	2,222	3,741	15.9	2,343	47,394	516	506	504	497	18
Printing and fine paper distributors	21	14,982	1,702	2,164	14.4	1,390	29,097	269	264	267	272	3
Stationery, office supplies wholesalers	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	80	124,184	5,531	7,698	6.2	2,956	67,109	822	690	836	805	52
Automotive wholesalers	289	56,571	8,615	14,698	26.0	8,883	191,634	2,222	2,261	2,249	2,300	118
Motor vehicle distributors	36	8,372	299	1,418	16.9	746	15,044	191	207	208	213	18
Automotive equipmeot, tire-tube wholesalers	253	48,199	8,316	13,280	27.6	8,137	176,590	2,031	2,054	2,041	2,087	100
Electrical, electrooics, appliance distributors	155	124,169	15,346	16,766	13.5	9,960	204,912	2,130	2,121	2,151	2,167	65
Electrical apparatus, supplies distributors	67	60,002	7,614	7,849	13.1	4,988	87,701	1,082	1,068	1,068	1,052	28
Electrical appliance, radio, TV set wholesalers	46	53,029	6,109	6,810	12.8	3,819	91,537	795	794	821	835	9
Electronic parts, equipment distributors	47	11,138	1,623	2,107	18.9	1,153	25,674	253	259	262	280	28
Hardware, plumbing-heating goods wholesalers	111	85,770	15,362	14,912	17.4	9,136	166,569	1,969	1,972	2,048	2,031	33
Hardware wholesalers	34	43,090	8,464	7,475	17.3	4,840	85,156	1,143	1,146	1,215	1,168	9
Plumbing, heating equipment, supplies distributors	77	42,680	6,898	7,437	17.4	4,296	81,413	826	826	833	863	24
Lumber, construction materials distributors	217	98,911	7,105	20,490	20.7	10,323	218,941	1,859	2,098	2,279	2,224	90
Lumber, millwork wholesalers	68	42,973	3,166	5,456	12.7	2,919	53,885	613	615	676	585	22
Construction materials distributors	149	55,938	3,939	15,034	26.9	7,404	165,056	1,246	1,483	1,643	1,639	68
Machinery, equipment, supplies distributors	551	164,938	21,415	38,993	23.6	20,706	394,426	4,303	4,371	4,484	4,350	267
Air conditioning, comm. refrigeration equip., distrs	52	9,152	889	2,747	30.0	1,289	24,836	259	276	278	259	30
Commercial machines, equipment distributors	62	9,033	1,063	2,404	26.6	1,382	25,335	277	284	291	327	41
Construction machinery, equipment dealers	32	30,602	5,560	8,753	28.6	4,125	72,650	652	671	664	649	8
Farm-garden machinery, equipment wholesalers	37	16,240	2,805	2,876	17.7	1,531	29,891	347	369	369	350	26
Industrial machinery, equipment distributors	95	30,288	2,739	5,858	19.3	2,951	52,239	596	587	719	577	42
Industrial materials, supplies distributors	98	35,202	4,364	7,436	21.1	4,389	84,657	937	953	931	947	34
Professional equipment, supplies distributors	50	12,446	1,625	3,864	31.0	2,346	49,397	631	624	607	616	18
Service establishment supply houses	109	19,063	2,200	4,562	23.9	2,494	50,977	562	564	571	568	61
Transportation equipment distributors	16	2,912	177	493	16.9	199	4,444	42	43	54	57	7
Metals, metalwork (except scrap) distributors	47	29,561	3,779	5,371	18.2	2,649	51,485	509	510	546	544	23
Iron, steel and products distributors	40	26,022	3,425	4,726	18.2	2,349	46,024	458	459	495	493	16
Nonferrous metals distributors	7	3,539	354	645	18.2	300	5,461	51	51	51	51	7
Scrap, waste materials dealers	214	44,413	3,876	10,451	23.5	5,695	109,823	1,629	1,689	1,700	1,616	206
Iron, steel scrap dealers	116	29,821	2,905	6,762	22.7	3,437	66,939	790	834	832	861	96
Waste materials dealers	98	14,592	971	3,689	25.3	2,258	42,884	839	855	868	755	110
Other merchant wholesalers	321	159,587	21,797	22,816	14.3	12,078	230,887	2,990	2,898	2,923	3,661	170
Amusement, sporting goods distributors	52	20,763	2,203	4,375	21.1	2,044	38,824	447	498	462	665	25
Book, magazine, newspaper wholesalers	42	8,689	438	1,674	19.3	1,105	19,821	416	379	359	365	21
Coal wholesalers	16	37,090	11,632	3,537	9.5	2,140	46,285	540	527	512	544	3
Farm supplies wholesalers	65	37,323	3,575	4,403	11.8	2,352	42,650	591	543	558	562	24
Jewelry wholesalers	27	6,958	725	1,459	21.0	893	19,524	188	188	192	193	18
Petroleum products distributors	44	13,165	310	1,380	10.5	538	10,319	121	128	139	144	27
Gift, art goods, greeting card wholesalers	0	759	48	241	31.8	104	1,745	30	22	23	28	7
Flower, bulb, plant wholesalers	13	4,446	170	801	18.0	534	9,904	106	126	115	136	11
Miscellaneous products merchant wholesalers	57	30,394	2,696	4,946	16.3	2,368	41,815	531	487	563	1,024	38

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	471	1,043,519	30,706	80,240	7.7	42,421	837,492	8,775	8,562	9,075	8,867	5
Sales branches (with stocks)	303	502,803	30,706	58,822	11.7	33,777	668,771	7,244	7,042	7,530	7,320	5
Sales offices (without stocks)	168	540,716	...	21,418	4.0	8,644	168,721	1,531	1,520	1,545	1,547	...
Food and kindred products	128	192,236	3,272	19,003	9.9	8,067	140,424	1,997	2,032	1,960	1,886	...
Sales branches (with stocks)	101	111,776	3,272	14,730	13.2	6,612	116,971	1,672	1,707	1,619	1,553	...
Sales offices (without stocks)	27	80,460	...	4,273	5.3	1,455	23,453	325	325	341	333	...
Textile mill products	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	4	4,402	198	617	14.0	316	3,944	67	73	65	53	...
Sales branches (with stocks)	4	4,402	198	617	14.0	316	3,944	67	73	65	53	...
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products	6	39,414	...	3,389	8.6	1,036	20,179	124	120	125	127	...
Sales branches (with stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks)	6	39,414	...	3,389	8.6	1,036	20,179	124	120	125	127	...
Chemicals and allied products	38	37,097	1,051	4,792	12.9	1,873	35,944	392	392	393	391	...
Sales branches (with stocks)	22	27,969	1,051	3,929	14.0	1,439	27,322	313	312	313	307	...
Sales offices (without stocks)	12	9,128	...	863	9.5	434	8,622	79	80	80	84	...
Rubber products	7	18,645	827	1,571	8.4	751	16,130	143	143	139	142	...
Sales branches (with stocks)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	23	35,083	1,111	4,656	13.3	2,320	49,272	479	484	507	513	5
Sales branches (with stocks)	12	7,960	1,111	1,973	24.8	1,433	29,961	339	345	357	359	5
Sales offices (without stocks)	11	27,123	...	2,683	9.9	887	19,311	140	139	150	154	...
Primary metal products	26	218,034	1,086	4,005	1.8	1,999	41,575	340	344	342	336	...
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	23	85,905	2,834	6,598	7.7	4,951	96,613	983	1,012	1,156	1,021	...
Sales branches (with stocks)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	107	83,989	7,029	15,432	18.4	10,177	204,360	1,924	1,930	1,936	1,961	...
Sales branches (with stocks)	73	70,553	7,029	14,137	20.0	9,744	186,680	1,751	1,760	1,776	1,793	...
Sales offices (without stocks)	34	13,436	...	1,295	9.6	433	17,680	173	170	160	168	...
Electrical machinery	35	91,601	2,606	6,020	6.6	3,198	68,376	586	579	617	630	...
Sales branches (with stocks)	19	57,733	2,606	3,694	6.4	2,390	51,042	456	449	480	494	...
Sales offices (without stocks)	16	33,868	...	2,326	6.9	808	17,334	130	130	137	136	...
Transportation equipment	18	163,992	9,055	7,805	4.8	4,215	94,589	935	640	1,024	1,032	...
Sales branches (with stocks)	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	22	11,626	1,572	2,638	22.7	1,679	31,683	415	424	433	408	...
Sales branches (with stocks)	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	28	47,222	669	3,199	6.8	1,573	30,293	343	331	323	312	...
Sales branches (with stocks)	12	6,942	669	1,346	19.4	745	14,038	168	159	153	143	...
Sales offices (without stocks)	16	40,280	...	1,853	4.6	828	16,260	175	172	170	169	...
Petroleum bulk plants, terminals and LP gas facilities	1,218	367,039	33,962	42,015	11.4	14,613	292,763	3,517	3,471	3,513	3,632	796
Gasoline, distillates, residuals	1,186	360,051	33,418	40,335	11.2	13,743	275,746	3,301	3,259	3,293	3,410	791
Bulk plants	1,159	292,020	15,183	35,056	12.0	12,351	249,392	3,004	2,967	2,992	3,108	791
Distributing terminals	27	68,031	18,235	5,279	7.8	1,392	26,354	297	292	301	302	...
Wholesale LP gas facilities	32	6,988	544	1,680	24.0	870	17,017	216	212	220	222	5
Merchandise agents, brokers	284	321,758	962	10,912	3.4	5,192	94,660	1,010	1,030	1,091	1,109	184
Grocery, confectionery, meats	45	94,886	391	2,409	2.5	1,275	19,448	204	212	257	214	23
Groceries (combination of food lines)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Canned foods	23	49,125	384	1,551	3.2	857	12,872	137	139	146	143	14
Coffee, tea, spices	...	...	...	...	...	...	...	...	...	...	...	...
Confectionery	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour	...	...	...	...	...	...	...	...	...	...	...	...
Meats, provisions (except canned)	...	...	...	...	...	...	...	...	...	...	...	...
Sugar	6	21,247	...	214	1.0	134	2,005	24	24	24	22	1
Miscellaneous grocery products	11	17,997	7	402	2.7	200	3,285	34	39	66	38	7
Farm products (edible)	12	15,278	30	418	2.7	137	3,139	33	33	36	41	9
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	8	1,760	...	140	8.0	57	992	11	9	11	12	2
Drugs, proprietaries, toiletries	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	3	1,625	...	76	4.7	12	(Z)	3	3	2	2	1
Clothing, furnishings (men's, women's)	...	...	...	...	...	...	...	...	...	...	...	...
Men's, boys' clothing, furnishings	...	...	...	...	...	...	...	...	...	...	...	...
Women's, children's clothing, accessories	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hosiery	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture	...	...	...	...	...	...	...	...	...	...	...	...
Home furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	9	8,381	...	369	4.4	145	1,482	34	33	32	34	5
Paper	5	6,773	...	197	2.9	61	1,044	28	27	26	28	4
Stationery, office supplies	4	1,608	...	172	10.7	84	(Z)	6	6	6	6	1
Farm products (raw materials)	42	105,094	6	1,748	1.7	941	18,190	250	255	254	248	19
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	3	5,471	...	75	1.4	50	890	10	10	9	9	...
Hides, skins, raw furs	5	10,451	...	286	2.7	50	1,032	10	15	14	12	4
Livestock	34	89,172	6	1,387	1.6	841	16,268	230	230	231	227	15
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	3	1,560	14	74	4.7	34	677	5	5	9	8	1
Electrical-electronic apparatus, equip., appliances	15	9,618	87	594	6.2	319	5,668	48	45	49	50	13
Electrical apparatus, supplies	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Appliances, radios, TV sets	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods	22	9,638	78	922	9.6	410	8,288	66	68	71	71	16
Hardware	4	3,104	6	184	5.9	93	2,226	12	12	12	12	...
Plumbing, heating goods	18	6,534	72	738	11.3	317	6,062	54	56	59	59	16
Lumber, construction materials	13	8,107	40	368	4.5	206	4,460	38	38	40	43	11
Lumber, millwork	8	3,480	25	121	3.5	68	1,646	12	12	14	18	4
Construction materials (except lumber)	5	4,627	15	247	5.3	138	2,814	26	26	26	25	7
Machinery, equipment, supplies	68	31,144	283	2,568	8.2	1,054	20,543	208	221	220	218	55
Air conditioning, commercial refrigeration equipment	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment	3	262	8	42	16.0	14	(Z)	4	3	4	4	5
Construction machinery, equipment	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	3	2,730	5	217	7.9	50	888	13	13	12	14	...
Industrial machinery, equipment, supplies	48	17,899	243	1,925	10.8	867	16,696	165	181	178	175	44
Professional equipment, supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	14	17,102	1	495	2.9	270	4,989	38	38	36	38	12
Iron, steel and products	10	16,110	...	436	2.7	245	4,503	32	32	30	32	9
Nonferrous metals, metalwork	4	992	1	59	5.9	25	(Z)	6	6	6	6	3
Other merchandise agents, brokers	27	16,874	23	700	4.1	323	6,308	71	69	73	126	17
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies	3	5,201	4	44	.8	14	(Z)	4	4	5	5	1
Jewelry	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products	3	1,183	...	77	6.5	42	765	7	7	7	7	1
General merchandise	3	1,055	14	81	7.7	47	784	8	8	8	9	4
Miscellaneous products, agents, brokers, n.e.c.	14	8,842	4	425	4.8	195	3,917	45	43	46	98	9
Assemblers of farm products	348	226,134	5,401	13,240	5.9	6,105	124,488	2,233	2,256	2,029	2,159	160
Dairy, poultry products	145	112,122	1,950	7,155	6.4	3,427	69,276	1,136	1,154	1,185	1,103	56
Fresh fruits, vegetables	20	5,847	108	688	11.8	259	5,212	90	91	103	124	20
Farm products (raw materials)	169	101,170	2,858	4,786	4.7	2,085	42,522	875	871	617	790	75
Farm supplies	14	6,995	485	611	8.7	334	7,478	132	140	124	142	9
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Wisconsin, total	5,609	196,581	3,899,614	47,376	2,996	3,288	1,610,629	2,321	1,958,450
Adams County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Ashland County	33	598	11,462	140	14	16	7,280	17	4,036
Ashland	26	557	10,677	127	10	13	3,555	13	3,696
Remainder of County	7	41	785	13	4	3	725	4	340
Barron County	68	975	18,618	300	43	33	8,795	35	15,249
Rice Lake	28	359	7,593	119	19	20	6,661	8	2,073
Remainder of County	40	616	11,025	181	24	13	2,134	27	13,176
Bayfield County	11	60	1,107	21	10	3	367	8	824
Brown County	222	9,550	178,017	2,194	107	151	83,249	71	101,693
De Pere	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Green Bay	185	8,894	166,393	1,997	91	134	74,845	51	93,951
Remainder of County	31	(D)	(D)	(D)	(D)	13	(D)	18	(D)
Buffalo County	17	117	2,653	41	11	5	358	12	2,824
Burnett County	15	(D)	(D)	(D)	(D)	6	(D)	9	(D)
Calumet County	24	370	9,135	142	15	8	1,715	16	5,169
Chippewa County	52	548	11,924	200	28	25	7,253	27	4,749
Chippewa Falls	20	207	4,839	71	9	13	1,774	7	1,451
Eau Claire (part)[1]	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Remainder of County	31	(D)	(D)	(D)	(D)	12	(D)	19	(D)
Clark County	60	635	12,368	194	33	20	16,886	40	,,851
Columbia County	55	1,095	20,350	392	31	28	13,242	27	7,259
Portage	23	836	14,834	288	12	17	11,914	6	1,610
Remainder of County	32	259	5,516	104	19	11	1,328	21	5,649
Crawford County	23	203	3,995	53	15	10	2,548	13	3,253
Prairie du Chien	14	(D)	(D)	(D)	(D)	9	(D)	5	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Dane County	309	12,984	266,701	3,081	140	188	109,361	121	88,851
Madison	228	11,224	231,612	2,625	82	162	101,419	66	68,856
Remainder of County	81	1,760	35,089	456	58	26	7,942	55	19,995
Dodge County	64	1,127	25,186	321	47	27	5,499	37	16,046
Watertown (part)[2]	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Waupun (part)[3]	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	62	(D)	(D)	(D)	(D)	25	(D)	37	(D)
Door County	21	244	5,943	73	13	9	2,165	12	2,843
Sturgeon Bay	14	(D)	(D)	(D)	(D)	8	(D)	6	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Douglas County	67	2,644	60,615	726	37	51	97,951	16	5,278
Superior	55	(D)	(D)	(D)	(D)	46	(D)	9	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	5	(D)	7	(D)
Dunn County	30	269	5,568	94	23	8	7,732	22	3,222
Menomonie	18	(D)	(D)	(D)	(D)	7	(D)	11	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Eau Claire County	102	4,101	77,475	1,081	32	71	40,593	31	37,030
Eau Claire (part)[1]	90	(D)	(D)	(D)	(D)	66	(D)	24	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	5	(D)	7	(D)
Florence County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Fond du Lac County	115	3,296	66,531	816	56	65	30,901	50	19,520
Fond du Lac	73	2,788	55,965	650	28	52	29,739	21	10,461
Ripon	11	177	3,710	49	9	3	195	8	3,221
Waupun (part)[3]	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	8	(D)	18	(D)
Forest County	11	42	887	15	8	5	306	6	1,021
Grant County	75	635	11,212	198	48	21	5,327	54	20,829
Platteville	11	(D)	(D)	(D)	(D)	3	(D)	8	(D)
Remainder of County	64	(D)	(D)	(D)	(D)	18	(D)	46	(D)
Green County	67	1,640	32,776	643	39	25	15,513	42	21,884
Monroe	39	1,495	29,784	580	23	18	12,570	21	18,664
Remainder of County	28	145	2,992	63	16	7	2,943	21	3,220
Green Lake County	22	182	3,587	54	11	9	964	13	5,072
Iowa County	32	170	3,288	53	21	8	1,684	24	6,644
Iron County	11	148	2,817	45	9	7	1,981	4	953
Jackson County	25	216	3,859	78	20	8	1,471	17	4,458
Jefferson County	67	1,158	23,341	369	46	35	8,906	32	7,915
Fort Atkinson	12	250	4,446	69	7	8	1,963	4	766
Watertown (part)[2]	29	612	12,924	205	18	18	5,750	11	2,941
Remainder of County	26	296	5,971	95	21	9	1,193	17	4,208
Juneau County	41	247	5,148	100	30	14	1,723	27	5,742

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Eau Claire is in Chippewa and Eau Claire Counties. [2]Watertown is in Dodge and Jefferson Counties. [3]Waupun is in Dodge and Fond du Lac Counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Kenosha County	72	2,022	39,114	504	52	51	15,933	21	15,793
Kenosha	59	1,895	36,733	446	38	46	15,594	13	13,720
Remainder of County	13	127	2,381	58	14	5	339	8	2,073
Kewaunee County	18	102	1,859	39	12	6	358	12	1,947
La Crosse County	126	4,386	82,821	1,107	60	89	40,462	37	18,957
La Crosse	109	4,114	76,884	1,034	48	82	38,775	27	15,527
Remainder of County	17	272	5,937	73	12	7	1,687	10	3,430
Lafayette County	42	254	4,594	93	26	5	1,493	37	7,491
Langlade County	42	878	18,335	297	26	28	6,029	14	6,623
Antigo	34	783	16,540	268	22	24	5,742	10	5,855
Remainder of County	8	95	1,795	29	4	4	287	4	768
Lincoln County	27	350	6,907	113	11	11	1,608	16	3,025
Merrill	14	239	4,871	79	6	7	1,141	7	1,694
Remainder of County	13	111	2,036	34	5	4	467	9	1,331
Manitowoc County	90	2,218	43,783	690	43	56	17,673	34	13,624
Manitowoc	56	1,549	29,057	448	27	45	15,740	11	3,217
Two Rivers	11	80	1,589	27	6	7	1,208	4	797
Remainder of County	23	589	13,137	215	10	4	725	19	9,610
Marathon County	102	3,052	63,739	808	57	60	23,795	42	12,257
Wausau	67	2,580	54,698	649	31	48	21,861	19	6,056
Remainder of County	35	472	9,041	159	26	12	1,934	23	6,201
Marinette County	62	570	11,847	193	46	38	5,442	24	9,406
Marinette	38	436	8,576	148	25	29	4,484	9	1,888
Remainder of County	24	134	3,271	45	21	9	958	15	7,518
Marquette County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Milwaukee County	1,714	103,948	2,077,686	22,813	750	1,203	715,700	511	1,137,992
Cudahy	8	99	1,808	22	7	8	1,198	...	...
Milwaukee	1,559	94,676	1,889,652	20,689	667	1,093	682,465	466	1,097,020
Shorewood	9	315	5,822	58	4	4	731	5	11,120
South Milwaukee	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Wauwatosa	39	1,346	25,227	265	22	25	9,479	14	7,436
West Allis	33	1,370	31,502	322	16	28	9,953	5	3,429
West Milwaukee	13	(D)	(D)	(D)	(D)	10	(D)	3	(D)
Whitefish Bay	13	112	2,427	22	12	6	562	7	2,415
Remainder of County	29	1,172	26,503	375	13	20	4,109	9	6,783
Monroe County	55	693	13,653	196	39	30	5,807	25	5,567
Sparta	19	300	5,592	73	14	11	1,751	8	2,535
Remainder of County	36	393	8,061	123	25	19	4,056	17	3,032
Oconto County	25	211	3,838	66	20	11	4,362	14	2,059
Oconto	9	(D)	(D)	(D)	(D)	6	(D)	3	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	5	(D)	11	(D)
Oneida County	37	485	9,242	134	26	23	6,495	14	2,856
Rhinelander	26	440	8,377	120	15	19	5,938	7	1,381
Remainder of County	11	45	865	14	11	4	557	7	1,475
Outagamie County	120	4,797	87,530	1,118	55	80	37,937	40	17,869
Appleton	86	4,042	71,811	926	31	68	36,244	18	6,450
Kaukauna	8	366	7,602	74	6	3	324	5	7,359
Remainder of County	26	389	8,117	118	18	9	1,369	17	4,060
Ozaukee County	30	303	6,419	92	20	20	2,535	10	2,337
Pepin County	15	146	3,383	55	14	4	757	11	1,375
Pierce County	35	422	7,866	129	24	10	2,824	25	3,416
Polk County	39	429	8,082	127	31	13	2,588	26	7,617
Portage County	58	1,365	26,226	374	35	38	15,804	20	4,857
Stevens Point	44	1,254	24,226	323	23	32	14,996	12	3,998
Remainder of County	14	111	2,000	51	12	6	808	8	859
Price County	20	149	2,974	36	14	8	2,993	12	1,888
Racine County	141	4,734	96,549	1,097	83	93	28,540	48	33,796
Racine	107	4,136	82,418	933	52	77	24,669	30	26,636
Remainder of County	34	598	14,131	164	31	16	3,871	18	7,160
Richland County	27	442	8,540	119	14	11	2,565	16	10,795
Rock County	132	2,546	53,367	695	80	76	20,761	56	46,884
Beloit	33	763	14,601	199	20	23	8,256	10	3,112
Janesville	56	1,122	26,251	273	28	37	10,231	19	5,879
Remainder of County	43	661	12,515	223	32	16	2,274	27	37,893
Rusk County	14	274	4,266	57	10	3	1,076	11	1,733
St. Croix County	40	1,840	24,179	440	25	10	2,342	30	21,382
Sauk County	56	714	13,406	239	37	18	4,812	38	11,757
Baraboo	19	266	4,392	73	9	8	2,346	11	3,234
Remainder of County	37	448	9,014	166	28	10	2,466	27	8,523
Sawyer County	11	23	549	10	11	4	350	7	834

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Shawano County	35	291	5,602	94	25	12	1,668	23	3,953
Shawano	16	136	2,690	40	14	9	1,269	7	1,429
Remainder of County	19	155	2,912	54	11	3	399	16	2,524
Sheboygan County	126	3,286	66,358	868	63	86	36,546	40	44,029
Sheboygan	84	2,677	53,123	664	32	66	31,451	18	7,191
Remainder of County	42	609	13,235	204	31	20	5,095	22	36,838
Taylor County	23	646	11,508	222	19	10	7,923	13	2,466
Trempealeau County	34	203	4,190	82	22	9	1,987	25	5,423
Vernon County	32	267	4,994	88	21	9	1,245	23	8,661
Vilas County	12	87	1,584	23	8	4	463	8	1,798
Walworth County	72	1,022	19,768	257	38	32	7,079	40	16,814
Whitewater	9	109	2,021	25	6	3	463	6	1,339
Remainder of County	63	913	17,747	232	32	29	6,616	34	15,475
Washburn County	16	82	1,823	27	11	4	380	12	1,503
Washington County	34	278	5,308	76	26	14	1,812	20	4,014
West Bend	12	95	1,940	29	6	6	395	6	1,431
Remainder of County	22	183	3,368	47	20	8	1,417	14	2,583
Waukesha County	105	2,319	48,824	615	74	66	21,220	39	18,044
Oconomowoc	14	330	12,479	139	8	10	7,213	4	4,637
Waukesha	34	1,114	19,367	216	24	23	7,470	11	6,541
Remainder of County	57	875	16,978	260	42	33	6,537	24	6,866
Waupaca County	68	992	21,184	358	51	29	16,982	39	9,214
Waushara County	19	100	2,919	36	11	5	164	14	2,303
Winnebago County	163	4,471	82,627	1,033	63	115	34,284	48	24,012
Menasha	14	466	7,587	109	2	10	2,182	4	4,877
Neenah	28	681	13,696	139	14	20	6,183	8	5,080
Oshkosh	103	3,069	55,926	708	40	74	23,322	29	12,536
Remainder of County	18	255	5,418	77	7	11	2,597	7	1,519
Wood County	67	1,498	28,645	385	36	35	30,580	32	7,852
Marshfield	32	807	15,013	214	21	21	25,996	11	2,156
Wisconsin Rapids	23	(D)	(D)	(D)	(D)	12	(D)	11	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
DULUTH-SUPERIOR STANDARD METROPOLITAN AREA—Consists of St. Louis County, Minn., and Douglas County, Wis.						
Wholesale trade, total	439	XXX	21,213	419,384	5,095	210
Type of Operation						
Merchant wholesalers	295	311,313	16,551	327,586	4,078	157
Manufacturers' sales branches, sales offices	49	51,190	3,139	61,954	677	...
Petroleum bulk plants, termioals and LP gas facilities	72	27,860	1,018	20,559	225	42
Merchandise ageots, brokers	19	49,728	398	7,581	89	10
Assemblers of farm products	4	1,897	107	1,704	26	1
Type by Kiod of Busioess						
Merchaot wholesalers	295	311,313	16,551	327,586	4,078	157
Grocery, confectionery, meat wholesalers	45	22,267	994	22,840	330	25
General-line grocery wholesalers	7	13,182	404	7,521	91	...
Confectionery wholesalers	1	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	12	(D)	(D)	(D)	(D)	(D)
Specialty-line grocery wholesalers	25	6,385	354	8,869	108	16
Farm products (edible) distributors	12	6,405	575	8,396	129	2
Poultry, poultry products distributors	1	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	11	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	32	17,466	802	14,496	176	15
Tobacco distributors	9	7,505	164	3,092	63	7
Drugs, chemicals, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)
General- and specialty-line drug wholesalers	3	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	...	...	...	...	...	...
Dry goods, apparel wholesalers	8	4,751	216	4,597	52	6
Clothing, furnishings, footwear wholesalers	7	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishiogs wholesalers	5	778	106	1,857	27	4
Paper, allied products wholesalers	7	2,854	360	6,239	85	1
Farm products (raw materials) merchants	16	133,909	2,281	45,775	520	3
Automotive wholesalers	27	6,363	990	19,903	246	14
Electrical, electronics, appliance distributors	13	11,413	650	13,012	146	9
Hardware, plumbing-heating goods wholesalers	5	22,011	2,541	46,815	627	...
Hardware wholesalers	3	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	22	10,752	1,204	27,003	341	7
Lumber, millwork wholesalers	7	2,933	231	5,081	85	...
Coostruction materials distributors	15	7,819	973	21,922	256	7
Machinery, equipment, supplies distributors	46	21,269	1,950	33,112	347	21
Commercial machines, equipment distributors	3	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment distributors	4	943	110	2,049	25	1
Industrial materials, supplies distributors	8	3,294	298	5,357	52	2
Professional equipment, supplies distributors	5	(D)	(D)	(D)	(D)	(D)
Service establishment supply houses	8	1,084	156	3,495	34	9
Other machinery, equipment, supplies distributors	18	14,823	1,089	14,912	153	6
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	15	15,175	1,268	27,556	320	16
Other merchant wholesalers	27	20,226	1,443	31,057	461	23
Amusement, sporting goods distributors	5	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	1	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.	21	19,369	1,357	29,453	434	14
Manufacturers' sales branches, sales offices	49	51,190	3,139	61,954	677	...
Sales branches (with stocks)	39	38,447	2,776	56,141	625	...
Sales offices (without stocks)	10	12,743	363	5,813	52	...
Petroleum bulk plants, terminals and LP gas facilities	72	27,860	1,018	20,559	225	42
Merchandise agents, brokers	19	49,728	398	7,581	89	10
Assemblers of farm products	4	1,897	107	1,704	26	1

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
GREEN BAY STANDARD METROPOLITAN AREA—Coextensive with Brown County, Wis.						
Wholesale trade, total	222	XXX	9,550	178,017	2,194	107
Type of Operation						
Merchaot wholesalers	151	83,249	5,915	109,239	1,441	88
Manufacturers' sales braoches, sales offices	27	56,804	2,535	47,932	496	...
Petroleum bulk plaots, termioals aod LP gas facilities	26	24,230	804	15,385	176	10
Merchaodise ageots, brokers	7	9,864	71	1,108	14	6
Assemblers of farm products	11	10,795	225	4,353	67	3
Type by Kiod of Busioess						
Merchaot wholesalers	151	83,249	5,915	109,239	1,441	88
Grocery, confectionery, meat wholesalers	23	15,467	651	12,383	190	15
Farm products (edible) distributors	3	1,524	169	2,810	41	2
Beer, wine, distilled spirits wholesalers	13	7,052	474	7,900	124	8
Tobacco distributors	5	2,935	131	2,782	36	4
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	2,299	235	4,314	51	4
Farm products (raw materials) merchants	4	1,524	42	1,047	16	9
Automotive wholesalers	13	6,079	597	11,533	145	3
Electrical, electronics, appliance distributors	8	6,586	291	6,850	73	5
Hardware, plumbing-heating goods wholesalers	7	9,518	927	14,323	199	4
Lumber, construction materials distributors	11	4,973	313	5,963	70	4
Machinery, equipment, supplies distributors	37	9,747	1,281	22,646	274	16
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	4	529	73	1,287	18	6
Other merchant wholesalers	14	14,205	643	13,530	175	5
Manufacturers' sales branches, sales offices	27	56,804	2,535	47,932	496	...
Petroleum bulk plants, terminals and LP gas facilities	26	24,230	804	15,385	176	10
Merchandise agents, brokers	7	9,864	71	1,108	14	6
Assemblers of farm products	11	10,795	225	4,353	67	3
KENOSHA STANDARD METROPOLITAN AREA—Coextensive with Kenosha County, Wis.						
Wholesale trade, total	72	XXX	2,022	39,114	504	52
Type of Operation						
Merchaot wholesalers	51	15,933	1,396	27,294	356	41
Manufacturers' sales braoches, sales offices	5	8,121	291	5,790	54	...
Petroleum bulk plaots, termioals aod LP gas facilities	10	5,614	209	3,634	40	8
Merchaodise ageots, brokers	...	...	...	...	...	...
Assemblers of farm products	6	2,058	126	2,396	54	3
Type by Kiod of Busioess						
Merchaot wholesalers	51	15,933	1,396	27,294	356	41
Grocery, confectionery, meat wholesalers	8	2,173	242	4,485	54	6
Farm products (edible) distributors	6	2,227	153	3,023	47	7
Beer, wine, distilled spirits wholesalers	12	5,309	389	7,950	78	5
Tobacco distributors	3	2,655	104	2,060	38	3
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	...	...	...	...	...	...
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	4	720	148	2,387	32	1
Electrical, electronics, appliance distributors	4	212	27	590	5	1
Hardware, plumbing-heating goods wholesalers	1	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	1	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	4	170	21	(Z)	7	3
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...
Scrap, waste materials dealers	4	285	47	1,008	19	8
Other merchant wholesalers	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
KENOSHA STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Manufacturers' sales branches, sales offices	5	8,121	291	5,790	54	...
Petroleum bulk plants, terminals and LP gas facilities	10	5,614	209	3,634	40	8
Merchandise agents, brokers	...	...	...	...	...	...
Assemblers of farm products	6	2,058	126	2,396	54	3
MADISON STANDARD METROPOLITAN AREA—Coextensive with Dane County, Wis.						
Wholesale trade, total	309	XXX	12,984	266,701	3,081	140
Type of Operation						
Merchant wholesalers	188	109,361	8,963	183,482	2,119	104
Manufacturers' sales branches, sales offices	43	51,620	2,380	50,772	498	5
Petroleum bulk plants, terminals and LP gas facilities	48	20,404	1,031	20,250	244	20
Merchandise agents, brokers	9	4,688	83	1,718	29	4
Assemblers of farm products	21	12,139	527	10,479	191	7
Type by Kind of Business						
Merchant wholesalers	188	109,361	8,963	183,482	2,119	104
Grocery, confectionery, meat wholesalers	21	11,095	784	14,120	206	12
Farm products (edible) distributors	2	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	14	15,221	1,192	22,984	256	7
Tobacco distributors	3	2,154	70	1,819	19	2
Drugs, chemicals, allied products wholesalers	11	4,274	366	7,220	109	6
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	12	3,916	612	13,048	148	6
Farm products (raw materials) merchants	3	2,091	100	1,554	19	1
Automotive wholesalers	18	3,709	640	18,276	183	11
Electrical, electronics, appliance distributors	10	12,408	665	14,819	169	8
Hardware, plumbing-heating goods wholesalers	14	10,036	925	19,806	211	8
Lumber, construction materials distributors	13	9,939	671	14,862	134	8
Machinery, equipment, supplies distributors	36	14,384	1,495	26,666	303	24
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	6	765	134	2,147	45	5
Other merchant wholesalers	21	13,838	767	13,504	173	2
Manufacturers' sales branches, sales offices	43	51,620	2,380	50,772	498	5
Petroleum bulk plants, terminals and LP gas facilities	48	20,404	1,031	20,250	244	20
Merchandise agents, brokers	9	4,688	83	1,718	29	4
Assemblers of farm products	21	12,139	527	10,479	191	7
MILWAUKEE STANDARD METROPOLITAN AREA—Coextensive with Milwaukee County, Wis.						
Wholesale trade, total	1,714	XXX	103,948	2,077,686	22,813	750
Type of Operation						
Merchant wholesalers	1,203	715,700	66,129	1,323,428	14,992	598
Manufacturers' sales branches, sales offices	258	795,485	30,176	613,948	6,214	...
Petroleum bulk plants, terminals and LP gas facilities	43	82,853	3,021	57,641	631	6
Merchandise agents, brokers	198	255,467	4,281	75,651	779	135
Assemblers of farm products	12	4,187	341	7,018	197	11

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MILWAUKEE STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business						
Merchant wholesalers	1,203	715,700	66,129	1,323,428	14,992	598
Grocery, confectionery, meat wholesalers	103	93,536	6,154	122,249	1,427	77
General-line grocery wholesalers	8	48,539	2,418	44,729	482	3
Confectionery wholesalers	14	5,182	409	8,153	122	8
Fish, sea food distributors	6	2,580	321	12,078	139	1
Meat, meat products wholesalers	31	15,611	1,227	23,745	276	35
Specialty-line grocery wholesalers	44	21,624	1,779	33,544	408	30
Farm products (edible) distributors	59	27,538	1,356	26,242	331	44
Poultry, poultry products distributors	17	5,655	311	5,664	82	11
Fresh fruit, vegetable wholesalers	42	21,883	1,045	20,578	249	33
Beer, wine, distilled spirits wholesalers	35	36,924	2,558	49,152	505	18
Beer, ale distributors	17	5,823	484	9,176	110	13
Wine, distilled spirits wholesalers	18	31,101	2,074	39,976	395	5
Tobacco distributors	15	31,571	1,104	20,816	289	10
Drugs, chemicals, allied products wholesalers	45	28,281	2,850	53,727	623	19
General-line drug wholesalers	5	18,482	1,874	33,413	385	...
Specialty-line drug, toiletries wholesalers	10	1,787	183	2,868	42	8
Industrial chemicals, explosives distributors	17	6,368	525	12,669	128	7
Paint, varnish wholesalers	13	1,644	268	4,777	68	4
Dry goods, apparel wholesalers	39	9,539	943	20,660	233	21
Clothing, furnishings, footwear wholesalers	33	7,685	809	18,138	195	11
General-line dry goods wholesalers	...	...	...	...	...	...
Specialty-line dry goods wholesalers	6	1,854	134	2,522	33	10
Piece goods converters	...	...	...	...	...	...
Furniture, home furnishings wholesalers	43	10,175	1,319	26,912	304	22
Furniture (household, office) wholesalers	17	3,583	560	11,874	130	12
Home furnishings, floor coverings wholesalers	26	6,592	759	15,038	174	10
Paper, allied products wholesalers	47	23,557	2,578	58,613	561	15
Coarse paper and products wholesalers	22	9,212	850	16,648	181	10
Printing and fine paper distributors	11	11,019	1,021	22,124	184	1
Stationery, office supplies wholesalers	14	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	22	31,105	931	23,086	206	8
Automotive wholesalers	79	17,990	3,079	69,447	757	38
Motor vehicle distributors	10	3,027	285	5,675	61	2
Automotive equipment, tire-tube wholesalers	69	14,963	2,794	63,772	696	36
Electrical, electronics, appliance distributors	71	80,809	6,719	141,675	1,374	32
Electrical apparatus, supplies distributors	27	29,678	2,938	49,084	568	19
Electrical appliance, radio, TV set wholesalers	25	46,500	3,210	81,695	688	6
Electronic parts, equipment distributors	19	4,631	571	10,896	118	7
Hardware, plumbing-heating goods wholesalers	47	44,167	5,153	92,730	1,089	7
Hardware wholesalers	14	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	33	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	84	51,503	5,325	114,520	994	18
Lumber, millwork wholesalers	26	22,532	1,441	26,633	271	4
Construction materials distributors	58	28,971	3,884	87,887	723	14
Machinery, equipment, supplies distributors	275	99,118	13,131	256,823	2,667	128
Air conditioning, comm. refrigeration equip., distrs.	14	4,172	604	12,339	120	7
Commercial machines, equipment distributors	27	6,685	990	17,219	205	17
Construction machinery, equipment dealers	16	18,218	2,404	41,340	395	2
Farm-garden machinery, equipment wholesalers	3	5,520	598	11,054	117	2
Industrial machinery, equipment distributors	58	19,106	2,033	38,553	355	28
Industrial materials, supplies distributors	68	24,657	3,397	67,578	741	25
Professional equipment, supplies distributors	26	7,501	1,372	32,423	361	10
Service establishment supply houses	57	11,888	1,657	34,682	349	32
Transportation equipment distributors	6	1,371	76	1,635	24	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MILWAUKEE STANDARD METROPOLITAN AREA—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Metals, metalwork (except scrap) distributors	32	25,566	2,226	42,571	448	10
Iron, steel and products distributors	26	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors	6	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	95	25,149	3,205	61,630	851	76
Iron, steel scrap dealers	40	14,823	1,488	29,214	320	24
Waste materials dealers	55	10,326	1,717	32,416	531	52
Other merchant wholesalers	112	79,172	7,498	142,575	2,333	55
Amusement, sporting goods distributors	27	15,336	1,465	29,815	524	12
Book, magazine, newspaper wholesalers	5	3,723	453	8,394	115	2
Coal wholesalers	6	16,465	1,344	25,571	331	...
Farm supplies wholesalers	11	10,988	795	15,241	165	2
Jewelry wholesalers	20	5,090	806	17,787	161	12
Petroleum products distributors	10	4,359	180	2,751	35	6
Gift, art goods, greeting card wholesalers	5	583	83	1,414	22	5
Flower, bulb, plant wholesalers	6	3,856	437	7,383	89	3
Miscellaneous products merchant wholesalers	22	18,772	1,935	34,219	891	13
Manufacturers' sales branches, sales offices	258	795,485	30,176	613,948	6,214	...
Sales branches (with stocks)	142	378,244	24,034	488,883	5,150	...
Sales offices (without stocks)	116	417,241	6,142	125,065	1,064	...
Food and kindred products	27	82,111	3,326	64,919	746	...
Textile mill products	4	2,328	56	1,032	9	...
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	3	(D)	(D)	(D)	(D)	(D)
Paper and allied products	1	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	19	26,130	1,365	25,928	273	...
Rubber products	7	18,645	751	16,130	142	...
Leather and leather products	3	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	14	31,427	1,646	35,347	352	...
Primary metal products	25	(D)	(D)	(D)	(D)	(D)
Fabricated metal products	17	80,960	4,592	88,930	952	...
Machinery (except electrical)	55	44,209	6,763	134,934	1,292	...
Electrical machinery	32	(D)	(D)	(D)	(D)	(D)
Transportation equipment	14	(D)	(D)	(D)	(D)	(D)
Instruments and related products	11	8,016	1,164	22,324	274	...
Other manufacturers' products*	25	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	43	82,853	3,021	57,641	631	6
Gasoline, distillates, residuals	40	82,225	2,965	56,550	619	6
Bulk plants	30	38,195	2,190	42,911	455	6
Distributing terminals	10	44,030	775	13,639	164	...
Wholesale LP gas facilities	3	628	56	1,091	12	...
Merchandise agents, brokers	198	255,467	4,281	75,651	779	135
Groceries, confectionery, meats	35	86,787	1,234	18,762	202	17
Farm products (edible)	7	11,909	80	1,472	17	3
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	6	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	6	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	3	1,625	12	(Z)	2	1
Dry goods, piece goods	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	...	...	...	...	...	...
Paper, allied products	6	6,872	77	1,316	31	4
Farm products (raw materials)	16	66,820	636	10,876	119	6
Cotton	...	...	...	...	...	...
Grain	3	5,471	50	890	9	...
Hides, skins, raw furs	5	10,451	50	1,032	12	4
Livestock	8	50,898	536	8,954	98	2
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Type by Kind of Business—Con.						
Merchandise agents, brokers—Con.						
Automotive	2	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances	13	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	15	6,782	309	6,152	50	9
Lumber, construction materials	9	7,032	175	3,540	34	8
Machinery, equipment, supplies	56	26,218	919	17,722	188	50
Metals, metalwork (except scrap)	13	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	16	12,940	200	4,127	41	11
Assemblers of farm products	12	4,187	341	7,018	197	11
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables	5	2,373	114	1,911	28	6
Farm products (raw materials)	6	(D)	(D)	(D)	(D)	(D)
Farm supplies	...	...	...	...	...	...
Other farm products assemblers	...	...	...	...	...	...
RACINE STANDARD METROPOLITAN AREA—Coextensive with Racine County, Wis.						
Wholesale trade, total	141	XXX	4,734	96,549	1,097	83
Type of Operation						
Merchant wholesalers	93	28,540	2,994	61,258	710	63
Manufacturers' sales branches, sales offices	14	15,664	1,043	20,940	215	...
Petroleum bulk plants, terminals and LP gas facilities	25	11,462	524	10,669	124	17
Merchandise agents, brokers	3	1,136	33	584	6	1
Assemblers of farm products	6	5,534	140	3,098	42	2
Type by Kind of Business						
Merchant wholesalers	93	28,540	2,994	61,258	710	63
Grocery, confectionery, meat wholesalers	11	5,873	347	7,211	83	5
Farm products (edible) distributors	6	2,415	207	3,462	54	7
Beer, wine, distilled spirits wholesalers	14	5,224	465	9,286	100	7
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	4	1,829	336	8,674	66	...
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	7	752	144	2,860	34	7
Electrical, electronics, appliance distributors	10	1,603	166	3,884	64	4
Hardware, plumbing-heating goods wholesalers	3	407	57	926	9	2
Lumber, construction materials distributors	4	1,710	299	7,011	68	4
Machinery, equipment, supplies distributors	13	2,104	192	3,614	53	5
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	7	2,529	543	9,911	102	12
Other merchant wholesalers	8	721	99	2,021	39	3
Manufacturers' sales branches, sales offices	14	15,664	1,043	20,940	215	...
Petroleum bulk plants, terminals and LP gas facilities	25	11,462	524	10,669	124	17
Merchandise agents, brokers	3	1,136	33	584	6	1
Assemblers of farm products	6	5,534	140	3,098	42	2

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
BROWN COUNTY (See Green Bay Standard Metropolitan Area, Table 103.)						
DANE COUNTY (See Madison Standard Metropolitan Area, Table 103.)						
EAU CLAIRE COUNTY						
Wholesale trade, total	102	XXX	4,101	77,475	1,081	32
Type of Operation						
Merchant wholesalers	71	40,593	3,309	61,916	858	27
Manufacturers' sales branches, sales offices	12	6,046	371	6,983	90	...
Petroleum bulk plants, terminals and LP gas facilities	16	5,981	328	6,793	109	4
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)
FOND DU LAC COUNTY						
Wholesale trade, total	115	XXX	3,296	66,531	816	56
Type of Operation						
Merchant wholesalers	65	30,901	2,341	48,140	577	27
Manufacturers' sales branches, sales offices	9	3,116	345	5,933	70	...
Petroleum bulk plants, terminals and LP gas facilities	32	8,180	362	7,341	88	23
Merchandise agents, brokers	3	4,124	44	939	11	2
Assemblers of farm products	6	4,100	204	4,178	70	4
LA CROSSE COUNTY						
Wholesale trade, total	126	XXX	4,386	82,821	1,107	60
Type of Operation						
Merchant wholesalers	89	40,462	3,689	68,118	923	45
Manufacturers' sales branches, sales offices	10	3,781	282	6,009	71	...
Petroleum bulk plants, terminals and LP gas facilities	21	10,326	356	7,195	94	11
Merchandise agents, brokers	3	2,083	18	612	7	4
Assemblers of farm products	3	2,767	41	987	12	...
MARATHON COUNTY						
Wholesale trade, total	102	XXX	3,052	63,739	808	57
Type of Operation						
Merchant wholesalers	60	23,795	2,340	48,701	608	29
Manufacturers' sales branches, sales offices	10	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	24	6,217	347	8,222	84	19
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	6	3,618	129	2,134	59	9
MILWAUKEE COUNTY (See Milwaukee Standard Metropolitan Area, Table 103.)						
OUTAGAMIE COUNTY						
Wholesale trade, total	120	XXX	4,797	87,130	1,118	55
Type of Operation						
Merchant wholesalers	80	37,937	3,686	65,191	806	37
Manufacturers' sales branches, sales offices	10	7,557	556	11,122	107	...
Petroleum bulk plants, terminals and LP gas facilities	24	8,009	401	7,728	92	13
Merchandise agents, brokers	3	613	59	994	66	2
Assemblers of farm products	3	1,690	95	2,495	47	3
RACINE COUNTY (See Racine Standard Metropolitan Area, Table 103.)						
ROCK COUNTY						
Wholesale trade, total	132	XXX	2,546	53,367	695	80
Type of Operation						
Merchant wholesalers	76	20,761	1,894	40,694	538	50
Manufacturers' sales branches, sales offices	4	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	38	10,203	384	8,211	93	27
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	12	35,536	222	3,552	46	2
SHEBOYGAN COUNTY						
Wholesale trade, total	126	XXX	3,286	66,358	868	63
Type of Operation						
Merchant wholesalers	86	36,546	2,408	46,661	655	42
Manufacturers' sales branches, sales offices	10	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	22	5,228	313	7,947	76	17
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	7	7,484	264	5,170	71	4
WAUKESHA COUNTY						
Wholesale trade, total	105	XXX	2,319	48,824	615	74
Type of Operation						
Merchant wholesalers	66	21,220	1,704	36,576	496	40
Manufacturers' sales branches, sales offices	3	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	24	9,784	407	8,544	78	24
Merchandise agents, brokers	9	4,750	47	857	13	9
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)
WINNEBAGO COUNTY						
Wholesale trade, total	163	XXX	4,471	82,627	1,033	63
Type of Operation						
Merchant wholesalers	115	34,284	3,183	58,567	758	51
Manufacturers' sales branches, sales offices	20	14,808	840	15,196	185	...
Petroleum bulk plants, terminals and LP gas facilities	19	6,095	310	6,669	68	7
Merchandise agents, brokers	7	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WINNEBAGO COUNTY—Con.						
Type by Kind of Business						
Merchant wholesalers	115	34,284	3,183	58,567	758	51
Grocery, confectionery, meat wholesalers	21	6,014	383	7,257	104	11
Farm products (edible) distributors	1	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	6	2,289	132	2,529	33	1
Tobacco distributors	3	2,820	140	2,349	34	2
Drugs, chemicals, allied products wholesalers	6	997	140	2,784	30	1
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	11	6,705	642	10,353	130	4
Farm products (raw materials) merchants	...	...	...	...	...	...
Automotive wholesalers	3	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors	8	2,153	152	3,375	48	1
Hardware, plumbing-heating goods wholesalers	3	716	58	1,219	14	1
Lumber, construction materials distributors	9	5,521	654	12,609	125	...
Machinery, equipment, supplies distributors	22	2,845	370	7,665	94	11

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
WINNEBAGO COUNTY—Con.						
Type by Kind of Business—Con.						
Merchant wholesalers—Con.						
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	7	1,455	225	4,067	68	8
Other merchant wholesalers	10	1,630	116	1,709	37	4
Manufacturers' sales branches, sales offices	20	14,808	840	15,196	185	...
Petroleum bulk plants, terminals and LP gas facilities	19	6,095	310	6,669	68	7
Merchandise agents, brokers	7	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	4,596	XXX	189,149	XXX	XXX	131,967	2,509,303	39,919	2,461
Merchant wholesalers	2,508	1,369,787	134,927	160,419	11.7	92,931	1,752,454	28,180	1,307
Manufacturers' sales branches, sales offices	410	698,700	22,745	42,712	6.1	22,498	444,700	6,335	5
Petroleum bulk plants, terminals and LP gas facilities	1,164	258,772	26,129	25,851	10.0	9,941	193,597	3,371	846
Merchandise agents, brokers	260	278,802	624	8,741	3.1	4,167	77,371	1,034	169
Assemblers of farm products	254	116,206	4,724	5,038	4.3	2,430	41,181	999	134
STANDARD METROPOLITAN AREAS									
DULUTH-SUPERIOR									
Total	390	XXX	36,830	XXX	XXX	16,273	312,551	5,322	191
Merchant wholesalers	246	334,137	31,135	24,428	7.3	13,541	255,955	4,459	123
Manufacturers' sales branches, sales offices	49	40,352	2,443	4,017	10.0	1,837	38,365	518	3
Petroleum bulk plants, terminals and LP gas facilities	62	16,222	3,182	2,470	15.2	544	10,457	208	50
Merchandise agents, brokers	25	70,013	30	951	1.4	301	5,886	92	11
Assemblers of farm products	8	1,157	40	109	9.4	50	1,888	45	4
GREEN BAY									
Total	183	XXX	(NA)	XXX	XXX	6,835	126,894	2,187	82
Merchant wholesalers	125	84,384	11,228	8,818	10.4	5,102	92,945	1,656	59
Manufacturers' sales branches, sales offices	28	43,202	686	2,413	5.6	1,231	23,242	341	2
Petroleum bulk plants, terminals and LP gas facilities	21	10,057	(NA)	(NA)	(NA)	257	5,540	91	17
Merchandise agents, brokers	4	15,737	7	304	1.9	75	1,510	30	3
Assemblers of farm products	5	11,456	46	326	2.8	170	3,657	69	1
KENOSHA									
Total	67	XXX	(NA)	XXX	XXX	1,069	20,692	391	47
Merchant wholesalers	48	11,551	991	1,422	12.3	739	14,663	302	35
Manufacturers' sales branches, sales offices	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	12	3,487	183	321	9.2	99	1,963	36	11
Merchandise agents, brokers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	...	...	...	...	...	...	...	...
MADISON									
Total	240	XXX	(NA)	XXX	XXX	8,537	162,761	2,647	125
Merchant wholesalers	156	96,012	9,211	11,505	12.0	6,108	116,336	1,914	81
Manufacturers' sales branches, sales offices	26	19,516	1,179	1,994	10.2	1,223	24,352	342	...
Petroleum bulk plants, terminals and LP gas facilities	37	17,495	(NA)	(NA)	(NA)	907	17,592	284	25
Merchandise agents, brokers	7	8,231	8	201	2.4	52	1,017	24	11
Assemblers of farm products	14	6,424	230	420	6.5	247	3,464	83	8
MILWAUKEE									
Total	1,565	XXX	(NA)	XXX	XXX	73,966	1,411,922	20,523	592
Merchant wholesalers	1,051	635,127	61,472	83,515	13.1	50,834	956,481	14,175	431
Manufacturers' sales branches, sales offices	249	550,961	16,414	32,051	5.8	17,225	341,790	4,824	3
Petroleum bulk plants, terminals and LP gas facilities	47	50,489	(NA)	(NA)	(NA)	2,318	47,508	684	20
Merchandise agents, brokers	212	227,091	529	7,356	3.2	3,507	65,071	825	135
Assemblers of farm products	6	2,509	46	128	5.1	82	1,072	15	3
RACINE									
Total	97	XXX	(NA)	XXX	XXX	2,998	54,065	794	57
Merchant wholesalers	58	25,822	2,134	3,657	14.2	2,212	38,485	543	38
Manufacturers' sales branches, sales offices	11	15,549	879	1,218	7.8	491	9,924	161	...
Petroleum bulk plants, terminals and LP gas facilities	24	7,559	(NA)	(NA)	(NA)	246	4,670	76	19
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BROWN COUNTY (See Green Bay Standard Metropolitan Area.)									
DANE COUNTY (See Madison Standard Metropolitan Area.)									
EAU CLAIRE COUNTY									
Total	83	XXX	4,186	XXX	XXX	3,275	58,963	1,019	32
Merchant wholesalers	53	30,756	3,779	4,692	15.3	2,765	48,953	849	22
Other operating types	30	24,263	407	932	3.8	510	10,010	170	10

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948[1]- THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Con.									
FOND DU LAC COUNTY									
Total	87	XXX	2,520	XXX	XXX	2,434	41,435	673	48
Merchant wholesalers	48	29,509	2,321	2,941	10.0	1,685	27,253	474	20
Other operating types	39	9,834	199	1,575	16.0	749	14,182	199	28
LA CROSSE COUNTY									
Total	97	XXX	4,042	XXX	XXX	2,674	49,699	888	57
Merchant wholesalers	64	31,465	3,790	3,705	11.8	2,210	40,797	738	41
Other operating types	33	11,343	252	675	6.0	464	8,902	150	16
MARATHON COUNTY									
Total	96	XXX	1,947	XXX	XXX	2,200	43,557	702	42
Merchant wholesalers	51	19,369	1,643	2,854	14.7	1,695	33,601	549	22
Other operating types	45	9,447	304	827	8.8	505	9,956	153	20
MILWAUKEE COUNTY (See Milwaukee Standard Metropolitan Area.)									
OUTAGAMIE COUNTY									
Total	80	XXX	5,812	XXX	XXX	2,075	37,993	629	42
Merchant wholesalers	48	22,272	2,302	2,907	13.1	1,694	30,827	479	19
Other operating types	32	9,996	3,510	2,517	25.2	381	7,166	150	23
RACINE COUNTY (See Racine Standard Metropolitan Area.)									
ROCK COUNTY									
Total	104	XXX	2,427	XXX	XXX	1,944	35,448	595	67
Merchant wholesalers	55	16,196	1,049	2,032	12.5	1,178	21,561	342	29
Other operating types	49	40,913	1,378	1,586	3.9	766	13,887	253	38
SHEBOYGAN COUNTY									
Total	105	XXX	3,981	XXX	XXX	2,744	56,517	869	58
Merchant wholesalers	66	28,536	3,731	3,889	13.6	2,265	48,245	701	38
Other operating types	39	11,504	250	939	8.2	479	8,272	168	20
WAUKESHA COUNTY									
Total	63	XXX	1,535	XXX	XXX	1,090	22,093	342	51
Merchant wholesalers	32	10,108	1,318	1,480	14.6	696	14,357	234	22
Other operating types	31	13,680	217	808	5.9	394	7,736	108	29
WINNEBAGO COUNTY									
Total	124	XXX	4,265	XXX	XXX	3,110	60,047	982	54
Merchant wholesalers	87	30,159	3,554	4,335	14.4	2,580	50,015	810	40
Other operating types	37	10,128	711	1,049	10.4	530	10,032	172	14

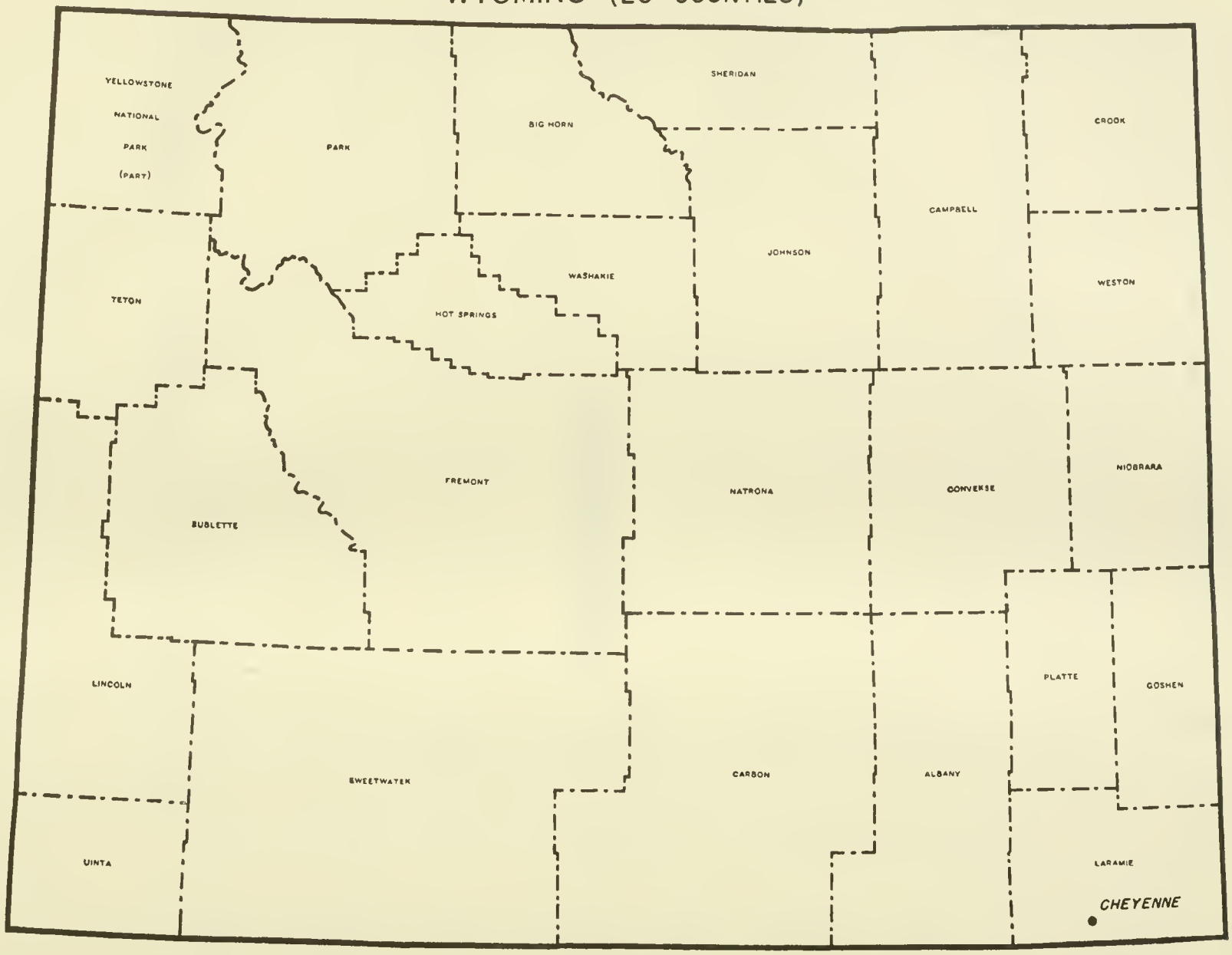
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c Not elsewhere classified XXX Not applicable. (Z) Less than $500 or less than 0.05 percent . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

WYOMING

WYOMING (23 COUNTIES)



LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREAS – *NONE*

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 50-7.

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Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
Wholesale trade, total	553	XXX	19,026	XXX	XXX	9,212	184,618	2,318	2,396	2,566	2,576	366
Type of Operation												
Merchant wholesalers	276	97,002	13,850	12,197	12.6	5,834	119,984	1,461	1,495	1,557	1,555	150
Manufacturers' sales branches, sales offices	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	201	41,418	2,396	5,863	14.2	1,382	28,259	358	379	431	407	184
Merchandise agents, brokers	19	28,340	155	765	2.7	299	6,627	148	189	199	277	20
Assemblers of farm products	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business												
Merchant wholesalers	276	97,002	13,850	12,197	12.6	5,834	119,984	1,461	1,495	1,557	1,555	150
Grocery, confectionery, meat wholesalers	32	18,300	1,574	2,161	11.8	1,016	22,835	265	267	293	284	16
Farm products (edible) distributors	10	2,668	283	460	17.2	211	3,316	63	68	75	62	9
Beer, wine, distilled spirits wholesalers	31	12,176	1,168	846	6.9	379	7,321	111	109	112	100	20
Tobacco distributors	7	5,201	319	298	5.7	170	3,235	44	43	46	44	7
Drugs, chemicals, allied products wholesalers	4	1,224	123	290	23.7	90	1,446	12	15	16	13	1
Dry goods, apparel wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	43	10,544	1,794	2,033	19.3	1,194	24,833	290	288	293	308	16
Electrical, electronics, appliance distributors	7	1,374	200	163	11.9	76	1,325	21	21	23	21	4
Hardware, plumbing-heating goods wholesalers	4	810	202	151	18.6	80	1,499	20	21	22	28	2
Lumber, construction materials distributors	18	3,356	288	776	23.1	342	7,177	76	100	97	94	14
Machinery, equipment, supplies distributors	70	29,924	6,915	3,636	12.2	1,623	33,732	376	373	389	393	19
Metals, metalwork (except scrap) distributors	9	4,790	427	353	7.4	136	2,697	25	27	34	35	3
Scrap, waste materials dealers	12	779	146	178	22.8	94	1,815	43	53	38	47	13
Other merchant wholesalers	20	4,062	171	496	12.2	234	4,837	68	63	74	75	18
Manufacturers' sales branches, sales offices	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	201	41,418	2,396	5,863	14.2	1,382	28,259	358	379	431	407	184
Gasoline, distillates, residuals	195	39,964	2,338	5,390	13.5	1,206	24,141	312	334	383	360	183
Bulk plants	195	39,964	2,338	5,390	13.5	1,206	24,141	312	334	383	360	183
Distributing terminals	...	...	...	...	...	...	...	...	...	...	...	...
Wholesale LP gas facilities	6	1,454	58	473	32.5	176	4,118	46	45	48	47	1
Merchandise agents, brokers	19	28,340	155	765	2.7	299	6,627	148	189	199	277	20
Assemblers of farm products	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (edible)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	24	11,534	663	730	6.3	380	6,845	96	96	112	116	8
Farm supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Wyoming, total	553	9,212	184,618	2,576	366	276	97,002	277	102,450
Albany County	21	214	4,358	74	19	14	2,917	7	1,956
Laramie	21	214	4,358	74	19	14	2,917	7	1,956
Remainder of County	...	...	...	...	...	...	...	...	...
Big Horn County	27	260	5,027	68	21	9	1,877	18	2,196
Campbell County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Carbon County	21	168	3,373	52	21	9	1,984	12	3,539
Rawlins	17	167	3,355	51	18	9	1,984	8	3,198
Remainder of County	4	1	(Z)	1	3	...	...	4	341
Converse County	11	27	570	9	9	5	169	6	830
Crook County	5	24	(Z)	7	5	...	...	5	882
Fremont County	33	359	7,082	143	27	9	2,114	24	5,687
Goshen County	24	277	5,245	96	16	7	697	17	12,614
Hot Springs County	8	38	642	10	5	4	1,229	4	549
Johnson County	9	30	695	11	7	3	81	6	624
Laramie County	73	1,779	32,679	457	47	42	18,986	31	17,120
Cheyenne	58	(D)	(D)	(D)	(D)	40	(D)	18	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Lincoln County	17	98	2,657	44	13	5	299	12	2,830
Natrona County	112	3,604	74,210	813	49	75	37,479	37	23,307
Casper	100	3,136	64,671	719	43	69	34,953	31	14,452
Remainder of County	12	466	9,539	94	6	6	2,526	6	8,855
Niobrara County	13	93	2,200	37	8	5	725	8	4,308
Park County	26	298	5,829	80	17	13	5,271	13	4,995
Platte County	15	70	1,255	17	10	...	...	15	1,671
Sheridan County	37	687	14,337	216	21	23	6,512	14	4,281
Sheridan	32	(D)	(D)	(D)	(D)	22	(D)	10	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Sublette County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Sweetwater County	30	441	7,857	119	19	22	6,345	8	2,601
Rock Springs	28	(D)	(D)	(D)	(D)	21	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Teton County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Uinta County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Washakie County	25	283	6,022	90	14	10	2,742	15	4,673
Weston County	18	263	5,178	68	9	13	6,618	5	1,468
Yellowstone National Park (part)[1]	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Yellowstone National Park is in Idaho, Montana and Wyoming.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

(None in the State)

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Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
NATRONA COUNTY						
Wholesale trade, total	112	XXX	3,604	74,210	813	49
Type of Operation						
Merchant wholesalers	75	37,479	2,429	50,675	577	33
Manufacturers' sales branches, sales offices	16	13,875	739	15,425	126	...
NATRONA COUNTY--Con.						
Type of Operation—Con.						
Petroleum bulk plants, terminals and LP gas facilities	15	5,648	346	6,585	85	11
Merchandise agents, brokers	6	3,784	90	1,525	25	5
Assemblers of farm products	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948[1]— THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948
				Amount	Percent of sales		Payroll	Employees	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	411	XXX	14,042	XXX	XXX	5,925	124,729	2,136	268
Merchant wholesalers	179	80,446	10,472	8,128	10.1	4,093	87,504	1,439	95
Manufacturers' sales branches, sales offices	29	14,662	1,311	1,311	8.9	751	15,667	225	4
Petroleum bulk plants, terminals and LP gas facilities	168	27,846	1,656	2,568	9.2	682	13,345	268	154
Merchandise agents, brokers	5	11,671	17	147	1.3	76	1,443	68	4
Assemblers of farm products	30	13,125	586	607	4.6	323	6,770	136	11
STANDARD METROPOLITAN AREAS									
(None in the State)									
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
NATRONA COUNTY									
Total	69	XXX	5,606	XXX	XXX	1,971	45,308	657	26
Merchant wholesalers	47	33,606	4,408	3,174	9.4	1,592	37,398	535	17
Other operating types	22	10,574	1,198	723	6.8	379	7,910	122	9

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

ALASKA

INSET
SCALE
20 0 20 40 60 MILES
FIRST JUDICIAL DIVISION
SECOND JUDICIAL DIVISION
THIRD JUDICIAL DIVISION
FOURTH JUDICIAL DIVISION
ARCTIC OCEAN
BERING SEA
PACIFIC OCEAN
BERING STRAIT
ALEUTIAN ISLANDS
BRISTOL BAY
SCALE
50 0 50 100 150 MILES
SEE INSET FOR FIRST JUDICIAL DIVISION
SKAGWAY
HAINES
JUNEAU
SITKA
PETERSBURG
WRANGELL
KETCHIKAN
HYDER
NOATAK-KOBUK
KOYUKUK
FAIRBANKS (PT.)
FAIRHAVEN
CAPE NOME
KOYUK
NULATO
CIRCLE
EAGLE
HOT SPRINGS
NENANA
INNOKO
OTTER
WADE HAMPTON
MOUNT McKINLEY
TALKEETNA
WASILLA
CHITINA
RUSKOKWIM
ANCHORAGE
WHITTIER
McCARTHY
SEWARD
CORDOVA
BETHEL
ILIAMNA
HOMER
VALDEZ
SELDOVIA
KVICHAK
KODIAK
UNGA PENINSULA

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Table 101. WHOLESALE TRADE: 1954--THE TERRITORY

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Wholesale trade, total	184	XXX	14,217	XXX	XXX	6,274	128,583	958	1,054	1,121	981	83
Type of Operation												
Merchant wholesalers	100	41,410	5,812	7,659	18.5	3,997	84,628	638	707	725	641	33
Manufacturers' sales branches, sales offices	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	64	36,754	7,610	3,841	10.5	1,215	22,930	161	171	176	172	43
Merchandise agents, brokers	12	9,416	5	587	6.2	231	5,023	23	29	75	39	7
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business												
Merchant wholesalers	100	41,410	5,812	7,659	18.5	3,997	84,628	638	707	725	641	33
Grocery, confectionery, meat wholesalers	26	17,101	2,012	2,398	13.5	1,238	29,625	178	226	232	190	15
Farm products (edible) distributors	...	...	...	...	...	...	...	...	...	...	...	...
Beer, wine, distilled spirits wholesalers	5	1,289	131	103	8.0	65	1,198	9	9	9	10	1
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	...	...	...	...	...	...	...	...	...	...	...	...
Automotive wholesalers	5	3,357	613	881	26.2	433	8,899	85	76	76	75	...
Electrical, electronics, appliance distributors	4	1,329	390	204	15.3	86	3,007	16	15	16	17	2
Hardware, plumbing-heating goods wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	6	3,298	96	1,306	39.6	585	12,106	45	75	85	61	1
Machinery, equipment, supplies distributors	32	9,117	1,924	1,852	20.3	1,112	20,832	216	211	219	200	8
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	12	2,647	196	435	16.4	207	4,174	42	45	44	44	5
Manufacturers' sales branches, sales offices	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	64	36,754	7,610	3,841	10.5	1,215	22,930	161	171	176	172	43
Gasoline, distillates, residuals	64	36,754	7,610	3,841	10.5	1,215	22,930	161	171	176	172	43
Bulk plants	56	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	...	...	...	...	...	...	...	...	...	...	...	...
Merchandise agents, brokers	12	9,416	5	587	6.2	231	5,023	23	29	75	39	7
Assemblers of farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (edible)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954--JUDICIAL DIVISIONS, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

Judicial division and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Alaska, total	184	6,274	128,583	981	83	100	41,410	84	53,311
First Judicial Division	60	1,163	28,769	225	35	21	5,699	39	15,539
Juneau	9	196	4,047	58	3	6	1,686	3	4,206
Ketchikan	15	475	9,443	76	6	8	2,617	7	3,138
Remainder of Division	36	492	15,279	91	26	7	1,396	29	8,195
Second Judicial Division	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Third Judicial Division	84	3,970	77,372	595	30	51	26,112	33	30,202
Anchorage	53	2,654	49,506	381	12	39	22,340	14	18,165
Remainder of Division	31	1,316	27,866	214	18	12	3,772	19	12,037
Fourth Judicial Division	35	(D)	(D)	(D)	(D)	26	(D)	9	(D)
Fairbanks	24	(D)	(D)	(D)	(D)	23	(D)	1	(D)
Remainder of Division	11	(D)	(D)	(D)	(D)	3	(D)	8	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954--STANDARD METROPOLITAN AREAS

(None in the Territory)

Table 104. WHOLESALE TRADE: 1954--JUDICIAL DIVISIONS WITH 100 ESTABLISHMENTS OR MORE

(None in the Territory)

Table 105. WHOLESALE TRADE . 1948[1]-THE TERRITORY, STANDARD METROPOLITAN AREAS, AND JUDICIAL DIVISIONS WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Territory and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE TERRITORY									
Total	95	XXX	3,471	XXX	XXX	1,347	25,360	432	59
Merchant wholesalers	21	7,600	1,194	932	12.3	397	7,329	109	14
Manufacturers' sales branches, sales offices	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	63	19,017	2,261	2,109	11.1	702	13,962	265	40
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STANDARD METROPOLITAN AREAS (None in the Territory)									
JUDICIAL DIVISIONS WITH 100 ESTABLISHMENTS OR MORE (None in the Territory)									

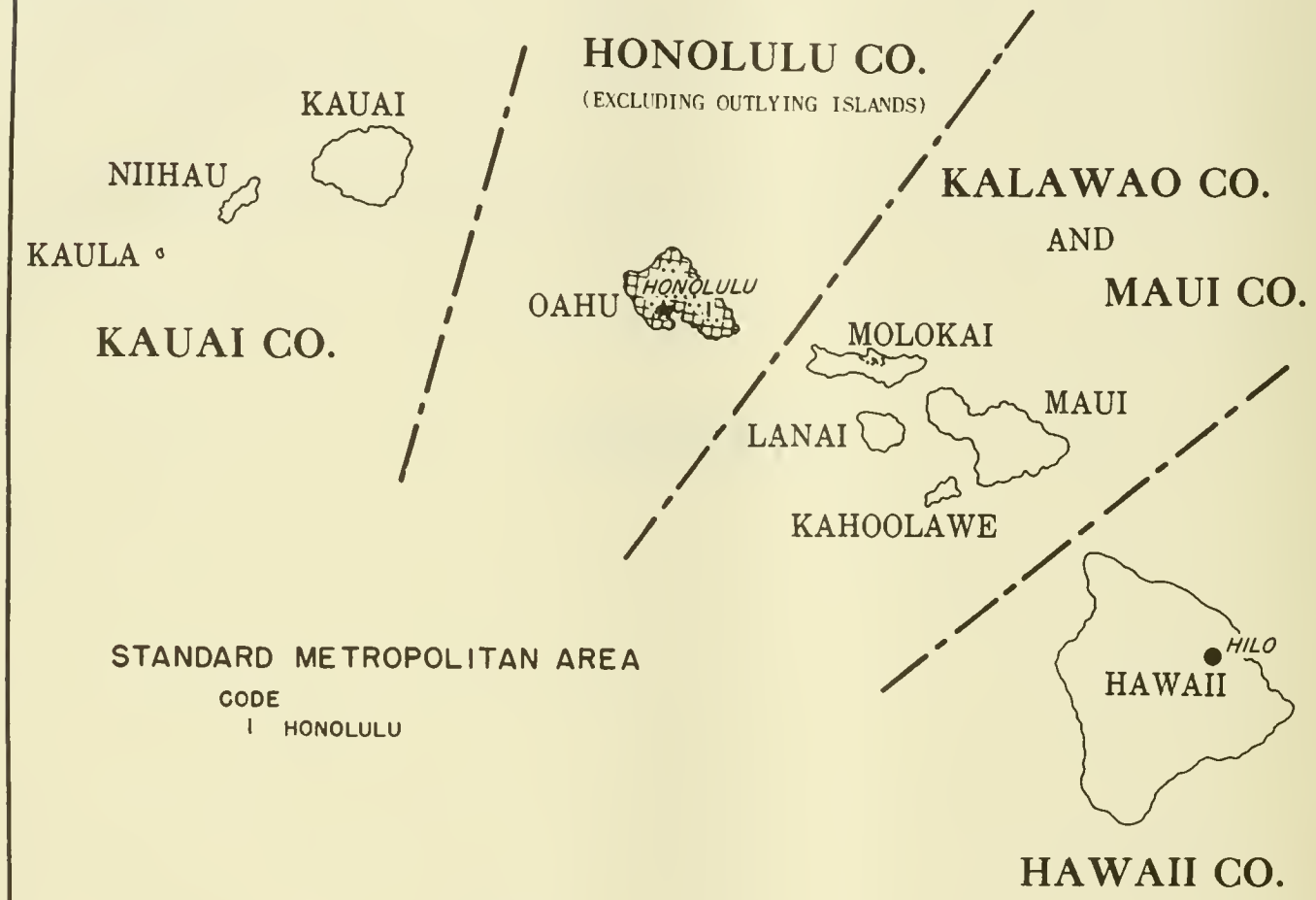
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

HAWAII

HAWAII


HONOLULU CO.
(EXCLUDING OUTLYING ISLANDS)
KAUAI
NIIHAU
KAULA
KAUAI CO.
OAHU
HONOLULU
1
KALAWAO CO.
AND
MAUI CO.
MOLOKAI
MAUI
LANAI
KAHOOLAWE
HILO
HAWAII
HAWAII CO.
STANDARD METROPOLITAN AREA
CODE
1 HONOLULU
LEGEND
PLACES OF 25,000 TO 100,000
PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREA

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 52-4.

Table 101. WHOLESALE TRADE. 1954—THE TERRITORY

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll)[1]		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	($1,000)	($1,000)	($1,000)		($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Wholesale trade, total	594	XXX	50,668	XXX	XXX	37,754	764,510	9,557	9,635	9,784	9,886	335
Type of Operation												
Merchant wholesalers	445	293,929	40,527	50,374	17.1	28,439	580,099	7,583	7,660	7,778	7,861	267
Manufacturers' sales branches, sales offices	38	44,805	2,854	4,870	10.9	2,783	56,778	638	636	641	665	...
Petroleum bulk plants, terminals and LP gas facilities	34	56,515	6,701	4,335	7.7	1,360	27,109	280	280	285	283	19
Merchandise agents, brokers	68	183,309	499	11,106	6.1	4,928	95,453	947	945	963	951	49
Assemblers of farm products	9	3,382	87	480	14.2	244	5,071	109	114	117	126	...
Type by Kind of Business												
Merchant wholesalers	445	293,929	40,527	50,374	17.1	28,439	580,099	7,583	7,660	7,778	7,861	267
Grocery, confectionery, meat wholesalers	99	61,283	4,788	6,300	10.3	3,241	66,434	935	915	933	1,020	69
Farm products (edible) distributors	39	11,293	325	1,444	12.8	688	19,023	213	219	221	263	46
Beer, wine, distilled spirits wholesalers	22	16,410	1,903	1,932	11.8	902	19,644	248	257	253	251	6
Tobacco distributors	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	26	11,779	2,338	2,403	20.4	1,293	26,193	334	328	336	348	12
Dry goods, apparel wholesalers	15	4,321	669	630	14.6	367	7,496	99	105	118	121	14
Furniture, home furnishings wholesalers	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	16	8,719	1,491	1,910	21.9	1,314	27,521	331	338	343	357	1
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	30	14,101	2,295	3,204	22.7	1,889	37,507	517	511	507	492	20
Electrical, electronics, appliance distributors	18	18,955	3,033	3,642	19.2	2,087	42,407	546	554	540	531	10
Hardware, plumbing-heating goods wholesalers	6	5,348	1,046	1,383	25.9	694	14,099	189	198	200	206	2
Lumber, construction materials distributors	14	33,951	2,128	6,515	19.2	4,463	80,264	1,228	1,223	1,236	1,190	5
Machinery, equipment, supplies distributors	53	13,454	2,427	3,647	27.1	2,031	50,961	541	533	550	540	25
Metals, metalwork (except scrap) distributors	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	15	3,178	804	776	24.4	329	6,532	123	110	109	112	12
Other merchant wholesalers	67	72,949	13,482	13,948	19.1	7,608	141,667	1,873	1,962	2,027	2,044	30
Manufacturers' sales branches, sales offices	38	44,805	2,854	4,870	10.9	2,783	56,778	638	636	641	665	...
Sales branches (with stocks)	25	21,758	2,854	4,094	18.8	2,509	51,166	586	584	588	607	...
Sales offices (without stocks)	13	23,047	...	776	3.4	274	5,612	52	52	53	58	...
Petroleum bulk plants, terminals and LP gas facilities	34	56,515	6,701	4,335	7.7	1,360	27,109	280	280	285	283	19
Gasoline, distillates, residuals	34	56,515	6,701	4,335	7.7	1,360	27,109	280	280	285	283	19
Bulk plants	24	9,830	5,064	759	7.7	221	4,608	50	50	51	53	18
Distributing terminals	10	46,685	1,637	3,576	7.7	1,139	22,501	230	230	234	230	1
Wholesale LP gas facilities	...	...	...	...	...	...	...	...	...	...	...	...
Merchandise agents, brokers	68	183,309	499	11,106	6.1	4,928	95,453	947	945	963	951	49
Assemblers of farm products	9	3,382	87	480	14.2	244	5,071	109	114	117	126	...
Farm products (edible)	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous farm products assemblers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1] Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Hawaii, total	594	37,754	764,510	9,886	335	445	293,929	149	288,011
Hawaii County	67	2,308	48,048	729	33	50	28,218	17	8,542
Hilo	45	2,066	43,055	623	19	39	22,407	6	6,001
Remainder of County	22	242	4,993	106	14	11	5,811	11	2,541
Honolulu County[1]	472	33,450	677,104	8,492	273	354	243,804	118	270,357
Honolulu	456	33,313	674,421	8,453	264	345	243,033	111	267,648
Kailua-Lanikai	...	...	...	...	...	...	...	...	...
Wahiawa	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Waipahu	...	...	...	...	...	...	...	...	...
Remainder of County	11	(D)	(D)	(D)	(D)	5	(D)	6	(D)
Kauai County	18	975	19,875	284	8	12	8,936	6	3,539
Maui County	37	1,021	19,483	381	21	29	12,971	8	5,573
Kahului	15	784	14,853	295	3	12	9,188	3	3,958
Wailuku	15	(D)	(D)	(D)	(D)	14	(D)	1	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	3	(D)	4	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Legal designation is "City and County of Honolulu".

Table 103. WHOLESALE TRADE. 1954--STANDARD METROPOLITAN AREAS

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
HONOLULU STANDARD METROPOLITAN AREA--Consists of area legally designated as the "City and County of Honolulu".						
Wholesale trade, total	472	XXX	33,450	677,104	8,492	273
Type of Operatino						
Merchaot wholesalers	354	243,804	24,674	503,775	6,624	220
Maoufacturers' sales branches, sales offices	38	44,805	2,783	56,778	665	...
Petrnleum bulk plants, terminals and LP gas facilities	10	(D)	(D)	(D)	(D)	(D)
Merchandise ageots, brokers	68	183,309	4,928	95,453	951	49
Assemblers nf farm products	2	(D)	(D)	(D)	(D)	(D)
Type by Kiod nf Busioess						
Merchaot whnlesalers	354	243,804	24,674	503,775'	6,624	220
Grocery, confectionery, meat wholesalers	72	48,007	2,700	54,848	811	56
General-line grocery wholesalers	10	24,610	1,071	19,926	289	3
Confectionery wholesalers	6	1,225	55	1,707	19	7
Meat, fish wholesalers	22	9,594	574	12,738	204	23
Specialty-line grocery wholesalers	34	12,578	1,000	20,477	299	23
Farm products (edible) distributors	33	10,251	635	18,030	238	39
Poultry, poultry products distributors	3	2,229	98	2,736	32	1
Fresh fruit, vegetable wholesalers	30	8,022	537	15,294	206	38
Beer, wine, distilled spirits wholesalers	11	14,269	776	16,388	204	1
Tobacco distributors	4	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	22	10,724	1,218	24,463	330	12
General- and specialty-line drug wholesalers	14	7,948	880	16,981	258	8
Industrial chemicals, paint wholesalers	8	2,776	338	7,482	72	4
Dry goods, apparel wholesalers	15	4,321	367	7,496	121	14
Clothing, furnishings, footwear wholesalers	10	1,578	176	4,239	89	11
General- and specialty-line dry goods wholesalers	5	2,743	191	3,257	32	3
Furniture, home furnishings wholesalers	14	3,038	367	7,489	95	8
Paper, allied products wholesalers	12	7,669	1,190	25,156	316	1
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	23	13,308	1,781	35,439	460	15

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
HONOLULU STANDARD METROPOLITAN AREA—Con.						
Type by Kiod nf Business—Cnn.						
Merchaot whnlesalers—Coo.						
Electrical, electronics, appliance distributors	18	18,955	2,087	42,407	531	10
Hardware, plumbing-heating goods wholesalers	5	(D)	(D)	(D)	(D)	(D)
Hardware wholesalers	3	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors	9	(D)	(D)	(D)	(D)	(D)
Lumber, millwork wholesalers	6	(D)	(D)	(D)	(D)	(D)
Construction materials distributors	3	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	49	13,337	2,013	50,628	534	23
Commercial machines, equipment distributors	7	2,494	703	23,638	206	3
Industrial machinery, equipment distributors	6	4,326	459	8,858	84	2
Industrial materials, supplies distributors	11	3,295	357	7,791	100	7
Professional equipment, supplies distributors	6	692	107	1,988	29	3
Service establishment supply houses	10	708	91	1,904	33	5
Other machinery, equipment, supplies distributors	9	1,822	296	6,449	82	3
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	12	2,969	308	5,972	104	7
Other merchant wholesalers	52	50,598	5,773	105,601	1,458	26
Amusement, sporting goods distributors	9	4,015	408	9,897	147	1
Jewelry wholesalers	10	915	112	2,436	34	5
Merchant wholesalers, n.e.c.	33	45,668	5,253	93,268	1,277	20
Maoufacturers' sales branches, sales nffices	38	44,805	2,783	56,778	665	...
Sales branches (with stocks)	25	21,758	2,509	51,166	607	...
Sales offices (without stocks)	13	23,047	274	5,612	58	...
Petrnleum bulk plaots, terminals and LP gas facilities	10	(D)	(D)	(D)	(D)	(D)
Merchandise ageots, brokers	68	183,309	4,928	95,453	951	49
Assemblers nf farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewbere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

HONOLULU COUNTY (See Honolulu Standard Metropolitan Area, Table 103.)

Table 105. WHOLESALE TRADE. 1948 [1]--THE TERRITORY, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 ($1,000)	Inventories, end of year 1948, at cost ($1,000)	Operating expenses 1948 (inc. payroll)* Amount ($1,000)	Operating expenses 1948 (inc. payroll)* Percent of sales	Payroll, entire year 1948 ($1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15, 1948 Employees (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
THE TERRITORY									
Total	578	XXX	39,374	XXX	XXX	27,532	531,341	8,127	353
Merchant wholesalers	441	241,314	35,355	40,219	16.7	22,189	419,532	6,749	297
Manufacturers' sales branches, sales offices	30	43,009	1,723	1,961	4.6	1,138	23,981	369	1
Petroleum bulk plants, terminals and LP gas facilities	34	38,823	2,137	3,178	8.2	1,172	23,828	317	9
Merchandise agents, brokers	65	145,251	117	4,955	3.4	2,932	61,591	631	46
Assemblers of farm products	8	1,778	42	183	10.3	101	2,409	61	...
STANDARD METROPOLITAN AREAS									
HONOLULU									
Total	458	XXX	31,627	XXX	XXX	24,087	465,170	6,827	313
Merchant wholesalers	356	195,866	28,941	34,473	17.6	19,179	361,904	5,594	268
Manufacturers' sales branches, sales offices	28	(D)	(D)	D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	9	27,629	851	675	2.4	834	17,354	225	1
Merchandise agents, brokers	63	144,333	117	4,909	3.4	2,914	61,217	624	43
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
HONOLULU COUNTY (See Honolulu Standard Metropolitan Area)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received

[1] Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

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APPENDIXES

APPENDIXES

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25 separate report forms were used in collecting information for the 1954 Wholesale Census: 13 for Merchant Wholesalers and Assemblers of Farm Products; 10 for Manufacturers' Sales Branches and Sales Offices; 1 for Petroleum Bulk Plants and Terminals; and 1 for Merchandise Agents and Brokers. The 25 forms are listed below:

Census Form Number	
	MERCHANT WHOLESALERS AND ASSEMBLERS OF FARM PRODUCTS
60A	Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products.
60B	Wholesalers of Drugs, Chemicals, Paints, Paper.
60C	Wholesalers, Distributors of Dry Goods, Textiles, Apparel.
60D	Wholesalers of Furniture, Homefurnishings.
60E	Jobbers, Distributors, Wholesalers of Automobiles, Trucks, Automotive Parts and Supplies.
60F	Distributors, Wholesalers of Electrical, Electronic, Appliance Goods and Related Lines.
60G	Wholesalers of Hardware, Plumbing-Heating Goods and Related Lines.
60H	Supply Houses, and Machinery, Equipment, Supplies Distributors.
60I	Coal Wholesalers, Metal Merchants, Steel Warehouses.
60J	Iron-Steel Scrap, Waste Material Dealers.
60K	Merchant Wholesalers.
60L	Farm Products Assemblers, Country Buyers, Grain Merchants, Grain Elevators, Cream Stations, Fruit and Vegetable Packing Houses, etc.
X2-3	Lumber, Building Materials.
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES
61A	Manufacturers' Sales Branches and Sales Offices—Food, Tobacco and Kindred Products.
61B	Manufacturers' Sales Branches and Sales Offices—Textile Mill Products.
61C	Manufacturers' Sales Branches and Sales Offices—Apparel and Other Fabricated Textile Products.
61D	Manufacturers' Sales Branches and Sales Offices—Lumber and Wood Products, Furniture and Fixtures, Paper and Allied Products.
61E	Manufacturers' Sales Branches and Sales Offices—Chemicals and Allied Products.
61F	Manufacturers' Sales Branches and Sales Offices—Primary and Fabricated Metal Products.
61G	Manufacturers' Sales Branches and Sales Offices—Machinery, Including Electrical.
61H	Manufacturers' Sales Branches and Sales Offices—Rubber, Transportation Equipment, Stone, Clay, Glass, and Leather Products.
61I	Manufacturers' and Mining Sales Branches and Sales Offices—Instruments, Photographic and Optical Goods, Watches and Clocks, Printed Products, Petroleum, Coal and Miscellaneous Manufactured Products.
61J	Manufacturers' Sales Branches and Sales Offices—Blast Furnaces, Steel Works, and Rolling Mills.
	PETROLEUM BULK PLANTS - TERMINALS
62	Petroleum Business—Bulk Plants and Distributing Terminals.
	MERCHANDISE AGENTS AND BROKERS
63	Merchandise Agents, Brokers, Commission Firms.

Forms 60A through 60L, plus Form X2-3, are similar except for analysis-of-sales-by-commodity-line inquiries. This is also true of forms in the 61 series except for the analysis of sales by product or commodity lines.

Forms BC-60A, 61A, and 62, and 63 as reproduced herein illustrate questionnaire content.

APPENDIX A

Classification of Wholesale Establishments by Type of Operation and Kind of Business

Each wholesale establishment was assigned trade classifications for purposes of preparing summary totals by type of operation and by kind of business. Although kind-of-business classifications assigned by the Bureau of Old-Age and Survivors Insurance were used as a basis for distributing appropriate Census report forms, establishments are classified in the Wholesale Census on the basis of information contained in their Census reports. Each wholesale establishment was classified on two bases: By type of operation according to ownership of the business, ownership of the goods sold, or the character of transaction; and by kind of business generally according to lines of merchandise sold. Classification in the 1954 Census is in accordance, but in more detail, with the Standard Industrial Classification system developed under the auspices of the United States Bureau of the Budget, except that separately incorporated sales affiliates of manufacturing and mining companies have been classified in the Census generally as sales branches or sales offices, rather than as merchant wholesalers.

Wholesale establishments are divided into 5 major type-of-operation groups (A, Merchant wholesalers; B, Manufacturers' sales branches, sales offices; C, Petroleum bulk plants, terminals; D, Merchandise agents, brokers; and E, Assemblers of farm products) and 20 subclasses, or a total of 25 types of operation as outlined below. In table 1A, United States Summary, data are presented separately for each of the 25 classifications. In other tables however, data are generally limited to the 5 type-of-operation groups.

A. Merchant wholesalers
   1. Wholesale merchants, distributors
   2. Terminal grain elevators
   3. Importers
   4. Exporters
   5. Cash-carry wholesalers
   6. Wagon, truck distributors
   7. Other limited-function wholesalers

B. Manufacturers' sales branches, sales offices
   1. Sales branches (with stocks)
   2. Sales offices (without stocks)

C. Petroleum (including LP gas) bulk plants, terminals
   1. Refiner-marketer bulk plants, terminals
   2. Other bulk plants, terminals
   3. Wholesale LP gas facilities

D. Merchandise agents, brokers
   1. Auction companies
   2. Brokers (merchandise)
   3. Commission merchants
   4. Export agents
   5. Import agents
   6. Manufacturers' agents
   7. Selling agents
   8. Purchasing agents, resident buyers

E. Assemblers of farm products

Each wholesale establishment was assigned a kind-of-business classification for purposes of preparing summary totals by trades, or kind of business. Establishments were classified according to the business in which they were primarily engaged during the census year. The term "primarily engaged", as used in this connection, generally means the classification in which the majority of the business (sales) of the establishment fell.

Each Census wholesale report form provided for reporting information on lines of merchandise sold. In addition, respondents were afforded an opportunity to self-designate their trade classification--the "designation by which the business is known to the trade or public." The self-designated classification was accepted where it conformed to the predominant activity of the establishment as shown by an analysis of the merchandise line data on the report. Otherwise, the classification was changed to conform to the predominant merchandise line or lines. Doubtful cases and those for which merchandise line information was not available were usually resolved in favor of the self-designated classification.

TYPE-OF-OPERATION DESCRIPTIONS

A. MERCHANT WHOLESALERS

This major-type group consists of establishments usually known as wholesalers, distributors, jobbers (except those in the clothing trade which are included in the Census of Manufactures), foreign trade merchants, limited-function wholesalers, etc.--distributors primarily engaged in buying, taking title to and, where customary, physically storing and handling goods made by others and selling the goods at wholesale principally to retailers or to industrial, institutional, and commercial users. Some establishments in this group perform operations on the goods incidental to the wholesale trading and delivery, such as installing machines, equipment, and fixtures; servicing merchandise sold; and collecting and baling waste materials.

Merchants primarily engaged in buying and selling raw materials and industrial goods are included as well as those marketing consumer goods.

1. Wholesale Merchants, Distributors

Merchant wholesale establishments primarily engaged in buying and selling in the domestic market who perform most of the principal wholesaling functions. They buy and sell merchandise on their own account; sell principally to retailers or to industrial, commercial, or professional users; usually carry stocks; assemble in large lots and generally redistribute in smaller quantities, usually through salesmen; extend credit to customers; make deliveries; service merchandise sold; and render advice to the trade.

2. Terminal Grain Elevators

Grain elevators of grain merchants that receive grain primarily from country grain elevators, local stations, or other assembly points rather than direct from farmers. Grain generally is received by rail rather than by wagon or truck. This classification is confined to merchandising terminal elevators and excludes mill elevators and public storage warehouses.

3. Importers
Merchant wholesale establishments whose chief distinction lies in the source of their purchases which is primarily foreign.

4. Exporters
Merchant wholesale establishments primarily engaged in selling in the foreign rather than the domestic market.

5. Cash-Carry Wholesalers
Merchant wholesale establishments that generally carry a limited line of products, mostly staples and fast moving items, who usually do not extend credit to their customers nor make deliveries. Cash-carry depots owned by service wholesalers and operated as separate establishments are included here.

6. Wagon, Truck Distributors
Merchant wholesale establishments distinguished by the fact that they combine sales and delivery functions, and that they normally carry a limited assortment of fast moving items of a perishable or semiperishable nature.

It might be noted in this connection that only those wagon distributors who have one or more paid employees are included in this census classification.

7. Other Limited-Function Wholesalers
This classification includes several types of limited-service wholesale establishments such as drop, or direct mill, shippers; retailer-cooperative warehouses, and wholesale establishments of consumer cooperatives.

B. MANUFACTURERS' SALES BRANCHES, SALES OFFICES

These establishments differ from merchant wholesalers in that they are owned by manufacturers or mining companies and maintained apart from manufacturing plants, primarily for selling or marketing their products at wholesale. Branch stores selling to household consumers or individual users are classified in Retail Trade. Sales offices located at manufacturing plants or at general administrative offices of manufacturers or mining companies are excluded unless operated as separate establishments. Manufacturers' sales branches are distinguished from sales offices by the fact that the former maintain facilities for the physical storage, handling, and delivering of at least a portion of the merchandise sold. Sales branches frequently install machinery, equipment, and apparatus sold by them and sometimes are engaged in leasing or renting machinery or equipment on a royalty basis.

Separately incorporated sales affiliates owned or controlled by manufacturers and selling the manufacturers' products generally are included here. Exceptions occur in the wholesale electrical goods trade, oil-well supply houses and steel warehouses where such businesses are generally considered as distributors (merchant wholesalers). Wholesale establishments owned by manufacturers but principally engaged in buying and selling merchandise of other manufacturers are classified, for Census purposes, as merchant wholesalers.

Sales, as recorded for sales branches, include direct deliveries from plants on orders from the branches as well as deliveries from branch stocks. Sales, as shown for sales offices, generally represent the value of orders written, or "booked", by employees at the offices including salesmen working out of the office. In the absence of such records, however, some companies credited sales offices with all sales made to customers located in the sales territory covered by the office.

C. PETROLEUM BULK PLANTS, TERMINALS AND WHOLESALE LP GAS FACILITIES

This group of establishments is distinguished by their facilities for physically receiving, storing, and marketing gasoline, kerosene, distillate and residual fuel oils, liquefied petroleum gases, and other bulk petroleum products at wholesale. The facilities are divided into two general groups, (1) bulk plants and terminals primarily engaged in marketing petroleum refinery products, and (2) wholesale LP gas facilities.

Bulk plants and terminals selling petroleum refinery products may be independent (merchant wholesalers), or they may be operated directly or indirectly by petroleum refining companies (manufacturers' sales branches). Wholesale establishments primarily engaged in selling packaged, rather than bulk, petroleum refinery products and those without stationary storage facilities, which sell in bulk from tank trucks, are classified as "merchant wholesalers."

1. Bulk Plants and Terminals of Petroleum Refinery Products

a. Bulk Plants.--These establishments possess bulk storage capacity up to 2,100,000 gallons, receive their supplies primarily by truck or rail--rather than by tanker, barge, or pipe line--and are primarily engaged in marketing products to retailers, to industrial accounts, and to farmers for power equipment.

b. Bulk Terminals.--Two types of facilities engaged in marketing gasoline, kerosene, distillate and residual fuel oils are included: (1) those having total storage capacity of 2,100,000 gallons or more; and (2) facilities, regardless of storage capacity, which receive their supplies by tanker, barge, or pipe line.

2. Wholesale LP Gas Facilities
These wholesale establishments are primarily engaged in selling liquefied petroleum gases (LP gas) either in bulk or bottles, to dealers, wholesale distributors, or to industrial and commercial accounts--including Government and the Military.

Petroleum bulk plants and terminals are also classified (table 1A, United States Summary,) as "refiner-marketer bulk plants, terminals" or "other bulk plants, terminals." "Refiner-marketer bulk plants, terminals" are those owned and operated by petroleum refining companies primarily for marketing their products, and in this respect are similar to manufacturers' sales branches.

D. MERCHANDISE AGENTS, BROKERS

This group includes establishments whose operators are in business for themselves and primarily engaged in selling--or buying--goods for others. They negotiate sales and/or purchases in domestic or foreign trade but they do not, as a rule, take title to the merchandise. Their compensation is in the form of commission or brokerage. "Sales," as shown in Census publications, for agents and brokers represent the sales--or purchase--value of the goods in the transactions negotiated. They include some approximation as many agents and brokers do not maintain accurate records of dollar sales. In such cases carefully prepared estimates are included.

This major type-of-operation group is confined to agents and brokers primarily engaged in the marketing of merchandise at wholesale. Agents and brokers primarily engaged in dealing in futures, options, real estate, securities, financial transactions, etc., are not included in the 1954 Censuses.

Merchandise agents and brokers are subclassified on the basis of type of operation as outlined below. Assignment of establishments to the more detailed type classification was primarily on the basis of usual trade designation.

1. Auction Companies
Establishments primarily engaged in selling merchandise by the auction method at wholesale. These establishments generally provide places for public inspection and sale of merchandise consigned to them. Auction selling is most common in the marketing of leaf tobacco, livestock, fruits and vegetables, and related products. Livestock auction barns are included here.

2. Brokers

Establishments which negotiate transactions between buyers and sellers generally without having direct physical control of the goods and without taking title to or assuming the risk of price fluctuations. They act as agents for their principals who are usually producers or manufacturers.

Some brokers are primarily engaged in representing buyers rather than sellers, hence "buying brokers" are distinguished from "selling brokers."

In some trades it is difficult to distinguish brokers from selling agents and manufacturing agents, the terms frequently being used to describe similar methods of operations. This is particularly true in the food industries where brokers generally represent producers (sellers).

3. Commission Merchants

Establishments primarily engaged in handling commodities or merchandise consigned to them for selling on a commission basis. As commission merchants, they do not take title to the goods they sell. When the goods require it they maintain places of business suitable for handling, conditioning, warehousing, and selling the merchandise. Only merchants selling principally on a consignment basis are included here, those selling principally on their own account, but who do some consignment business, are classified as merchant wholesalers.

This classification also includes factors who specialize in the raw farm-products trade, notably cotton. Factors, as a rule, are located in central markets and receive the goods on consignment from producing areas.

4. Export Agents

Agency or brokerage establishments specializing in the purchase of goods for, or sale of goods to, foreign buyers.

5. Import Agents

Agency or brokerage establishments primarily engaged in representing foreign sellers in the domestic market, or acting as purchasing agents buying foreign goods for domestic firms.

6. Manufacturers' Agents

Establishments selling, on an agency basis, a part of the output of manufacturers, usually two or more, whose goods are noncompeting. Their principal duty is selling, although some of them warehouse goods for their principal. A segregation is made between manufacturers' agents with stocks and those without stocks.

Manufactuters' agents differ from brokers (representing sellers) in that the former are found principally in the industrial and durable goods trades, whereas brokers are most numerous in the food, farm products, and related trades. Also many manufacturers' agents carry stocks of sample items and parts and supplies.

7. Selling Agents

Establishments which sell merchandise on an agency basis and generally sell the entire output of a given line or lines of goods of one or more manufacturers.

8. Purchase Agents, Resident Buyers

Purchase agents, resident buyers, and syndicate buyers in business for themselves and primarily engaged in buying merchandise, on a commission basis, from clients. They are distinguished from buying brokers primarily on the basis of self-designation. These types of operation are particularly significant in the dry goods, apparel, and general merchandise trades.

E. ASSEMBLERS OF FARM PRODUCTS

This group consists of establishments primarily engaged in purchasing from farmers and assembling farm products in local producing markets and in the cities of producing regions. They are engaged principally in concentrating farm products on a relatively small scale and assembling larger lots for shipment to central markets. In addition to the actual buying and assembling of farm products, establishments in this group frequently grade, pack, store, and, in some cases, finance the commodity handled. Included here are such types of establishments as fresh fruit and vegetable packing houses, country grain elevators, cream stations, and livestock buyers.

KIND-OF-BUSINESS DESCRIPTIONS

A. MERCHANT WHOLESALERS

Merchant wholesalers are classified into some 160 kinds of business. These detailed classifications are grouped into 56 trade classifications, which are further combined into 17 major groups as outlined and described below. Data are presented for all trade classifications in table 1A, United States Summary.

Establishments in this type-of-operation group are characterized by the fact that they are primarily engaged in buying and selling merchandise, rather than selling merchandise produced by them, or selling on an agency basis.

1. Grocery, Confectionery, Meat Wholesalers

a. General-Line Grocery Wholesalers.--Merchant wholesale establishments are included in this group primarily on the basis of their self-designation, provided that their Census report indicated a variety of groceries and related products sold in substantial annual volume.

Voluntary group grocery wholesalers.--Establishments of grocery wholesalers sponsoring, or affiliated with sponsors of, voluntary organizations of independent food retailers. Voluntary group grocery wholesalers commonly engage in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such groups are included here regardless of the portion of their sales to retail members of the organization.

Retailer-cooperative food wholesalers.--Wholesale grocery establishments owned and operated cooperatively by groups of independent food retailers buying collectively. Establishments function primarily as wholesale cooperative companies selling chiefly to members, but sometimes do a regular wholesale business.

Cash-carry food depots.--Wholesale grocery establishments handling a broad line of canned food, staples, and other fast moving food items, but which extend little or no credit and usually do not make deliveries. (Voluntary group and retailer-cooperative grocery wholesalers operating on a cash-carry basis are included under their respective classifications rather than here.)

Other general-line grocery wholesalers.--General-line grocery wholesale establishments--except cash-and-carry depots--not sponsoring or affiliated with voluntary or cooperative groups.

b. Confectionery Wholesalers.--Merchant wholesale establishments primarily engaged in selling candy (including chocolates), chewing gum, popcorn, potato chips, salted nuts, fountain fruits and syrups, and similar confections. Cigars, cigarettes, and other tobacco products are also frequently handled.

c. Fish, Seafood Distributors.--Merchant wholesale establishments primarily engaged in selling fresh, iced, frozen, and cured fish, crustacea, and mollusks. Establishments in producing areas buying from fishermen and icing and selling fresh fish and related products are included here, as well as wholesalers in central markets, but not plants fileting or eviscerating fish or shucking oysters as these latter are covered in the Census of Manufactures.

d. Meat, Meat Products Wholesalers.--Merchant wholesale establishments primarily engaged in selling fresh, frozen, cured or processed--but not canned--meats, lard, and other edible meat products. Secondary lines such as butter, cheese, eggs, dressed poultry, vegetable shortening, canned meats, etc., are frequently handled.

e. Specialty-Line Grocery Wholesalers

Bakery, restaurant, hotel supply houses.--Merchant wholesale establishments primarily engaged in supplying flour, shortening, yeast, sugar, etc., to bakeries, hotels, restaurants, and institutions. "Institutional wholesalers" supplying a variety of food products for use by restaurants and commercial and institutional dining rooms are included in this group.

Bread, bakery goods distributors.--Merchant wholesale establishments primarily engaged in selling baked goods such as bread, pies, cakes, rolls, cookies, biscuits, crackers, and pretzels to retail or institutional outlets.

Canned-food wholesalers.--Merchant wholesale establishments primarily engaged in selling canned and bottled foods, such as fruits, juices, vegetables, meats, fish, and milk.

Coffee, tea, spice wholesalers.--Merchant wholesale establishments primarily engaged in selling coffee (green or roasted), tea, and spices. Establishments primarily engaged in roasting and grinding coffee, blending tea, or grinding and packaging spices are covered in the Census of Manufactures, not here.

Dairy products distributors.--Merchant wholesale establishments primarily engaged in selling dairy products such as pasteurized milk, cream, cheese, butter, ice cream, and related products. Establishments engaged in pasteurizing and bottling milk are included in the Census of Manufactures. Establishments engaged chiefly in distributing (but not pasteurizing) milk and other dairy products to homes are classified in Retail Trade.

Frosted, frozen-food distributors.--Merchant wholesale establishments primarily engaged in selling quick frozen fruits, vegetables and juices.

Soft drink distributors.--Merchant wholesale establishments primarily engaged in selling soft drinks. Merchant wholesalers who bottle and distribute natural spring and mineral waters are included here. Establishments engaged in bottling soft drinks, however, are included in the Census of Manufactures.

Other grocery specialty wholesalers.--This classification includes two general types of merchant wholesale establishments: (1) those handling a combination of grocery items, no one item predominating, but not a sufficiently broad line of commodities to be classified as "general line"; and (2) those primarily engaged in selling specialized lines of grocery and food specialties, not elsewhere classified, such as dried fruits and nuts, cocoa, refined sugar, household soaps and powders, matches, margarine, cooking oils except lard, jams, jellies, sauces, and pickles.

2. Farm Products (Edible) Distributors

a. Poultry, Poultry Products Distributors.--Merchant wholesale establishments primarily engaged in selling live or dressed poultry, eggs, and related products. Establishments primarily engaged in dressing poultry, game, etc., are covered in the Census of Manufactures, not here.

b. Fresh Fruit, Vegetable Wholesalers.--Merchant wholesale establishments primarily engaged in selling fresh fruits, vegetables, berries, melons, and the like.

3. Beer, Wine, Distilled Spirits Wholesalers

a. Beer, Ale Distributors.--Merchant wholesale establishments primarily engaged in selling beer, ale, porter, stout, and other fermented malt liquors. Soft drinks, confectionery, tobacco, wines, and distilled spirits are frequently handled as secondary lines.

b. Wine, Distilled Spirits Wholesalers.--Merchant wholesale establishments primarily engaged in selling spirits, including neutral spirits and ethyl alcohol used in blending, and wines. Establishments which bottle and sell wines and distilled spirits manufactured in bulk by others, liquor departments of drug wholesalers, and State-operated wholesale outlets are included here. State depots primarily engaged in supplying State liquor stores are not included in Wholesale Trade.

4. Tobacco Distributors

Merchant wholesale establishments primarily engaged in selling manufactured tobacco products such as cigars, cigarettes, chewing and smoking tobacco, snuff, and smokers' supplies. Confectionery, razor blades, playing cards, etc., are frequently handled.

5. Drugs, Chemicals, Allied Products Wholesalers

a. General-Line Drug Wholesalers.--Merchant wholesale establishments engaged in selling a variety of drugs and drug sundries, including pharmaceuticals, biologicals, proprietary medicines, druggists' rubber goods, cosmetics, toiletries, novelties, and related merchandise. Wholesale drug establishments are included in this group primarily on the basis of self-designation, provided their Census report indicated a broad line of drugs, pharmaceuticals, druggists' chemicals, etc., sold in substantial annual volume. Liquor departments of general-line drug wholesalers were reported as separate establishments and are included with "Wine, distilled spirits wholesalers."

b. Specialty-Line Drug, Toiletries Wholesalers.--Merchant wholesale establishments primarily engaged in selling proprietary medicines, toilet preparations, and articles such as perfume, cosmetics, powders, shaving preparations, toilet soap, dentifrices, combs, brushes, mirrors, and related items. This category also includes merchants selling such items as medical glass, rubber goods, bandages, antiseptics, drugs, and related products. See also under 14g, "Surgical, medical, hospital supply houses."

c. Industrial Chemicals, Explosives Distributors.--Merchant establishments primarily engaged in selling one or a combination of such industrial and heavy chemicals as coal-tar chemicals, plastics, compressed and liquefied gases except LP gas fuels, acids, ammonia, soda, industrial alcohols, explosives, dyestuffs, naval stores, and other heavy chemicals. Establishments primarily engaged in selling fireworks and ammunition for small arms are included in 17a, "Amusement, sporting goods distributors," not here.

d. Paint, Varnish Wholesalers

Paint wholesalers (with glass, wallpaper).--Merchant wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, etc., but also selling substantial amounts of glass and/or wallpaper. Painters' supplies, oils, chemicals, and related products are also frequently handled.

Paint wholesalers (without glass, wallpaper).--Merchant wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, etc. Painters' supplies, oils, chemicals, and related products are frequently handled.

6. Dry Goods, Apparel Wholesalers

a. Clothing Furnishings, Footwear Wholesalers

General-line clothing, furnishings wholesalers.--Merchant wholesale establishments engaged in selling diversified lines of apparel and furnishings, such as men's and boys' clothing and furnishings, women's and children's clothing and accessories.

Men's, boys' clothing, furnishings wholesalers.--Merchant wholesale establishments primarily engaged in selling men's and boys' suits, coats, overcoats, hats and caps, shirts, ties, underwear, and other furnishings except shoes, but not women's clothing and furnishings.

Women's, children's clothing, furnishings wholesalers.--Merchant wholesale establishments primarily engaged in selling women's and children's coats (except fur), suits, dresses, skirts, and other outerwear, except furs; infants' and children's wear; and miscellaneous furnishings and accessories, except shoes, but not men's and boys' clothing and furnishings.

Furs (dressed), fur clothing wholesalers.--Merchant wholesale establishments primarily engaged in selling dressed furs, fur clothing, and fur cuttings.

Millinery, millinery supplies distributors.--Merchant wholesale establishments primarily engaged in selling women's hats, and millinery trimmings and millinery supplies.

Shoes, footwear wholesalers.--Merchant wholesale establishments primarily engaged in selling men's, boys', women's, children's, and infants' footwear of leather, rubber, and other materials.

Work-clothing wholesalers.--Merchant wholesale establishments primarily engaged in selling overalls, work shirts, work pants, jackets, industrial garments, work gloves, and caps. Establishments engaged primarily in selling work shoes are classified under "Shoe, footwear wholesalers."

b. General-Line Dry Goods Wholesalers.--Merchant wholesale establishments engaged in selling a diversified combination of lines usually sold in retail dry goods, and general merchandise stores--including piece goods, textiles, home furnishings, notions, hosiery, underwear, etc. Men's and women's clothing, furnishings, and millinery frequently constitute secondary lines. Establishments are included in this group on the basis of usual trade designation rather than the more strict interpretation of the commodities handled.

c. Specialty-Line Dry Goods Wholesalers

Hosiery wholesalers.--Merchant wholesale establishments primarily engaged in selling women's, nurses', and children's hosiery.

Underwear wholesalers.--Merchant wholesale establishments primarily engaged in selling underwear, nightwear, corsets, and allied garments.

Notions wholesalers.--Merchant wholesalers primarily engaged in selling notions, including sewing thread, tapes, needles, pins, buttons, hair accessories, zippers, shoe laces, etc.

Piece goods wholesalers.--Merchant wholesale establishments primarily engaged in selling cotton, rayon, etc., yard-goods (see "Piece-goods converters," below).

Other speciality-line dry goods wholesalers.--Merchant wholesale establishments primarily engaged in selling miscellaneous items such as smallwares, knit and lace fabrics, fancy linen and needlework, cloth labels, and knitting yarns.

d. Piece-Goods Converters.--Merchant wholesale establishments who purchase textiles in the gray or unfinished form, have them dyed and/or finished by others, usually on a contract basis, and sell to the cutting-up trade, garment makers, wholesalers, or retailers. Converting plants engaged in the bleaching, dyeing, finishing, printing, etc., are included in the Census of Manufactures.

7. Furniture, Home Furnishings Wholesalers

a. Furniture (Household, Office) Wholesalers

Household furniture wholesalers.--Merchant wholesale establishments primarily engaged in selling household furniture (living room, bedroom, dining room, kitchen, porch, garden, hall, and juvenile furniture made of wood, metal, reed, rattan, willow, or fiber), mattresses, and bedsprings.

Office furniture distributors.--Merchant wholesale establishments primarily engaged in selling wood, metal, or fiber office, public building, store, restaurant, and professional furniture, such as chairs, desks, tables, filing cabinets, and bookcases. Establishments primarily selling office machines and equipment are classified under 14b, "Office machines, equipment distributors" and those primarily selling store fixtures under 14b, "Store machines, fixtures distributors."

b. Home Furnishings, Floor Covering Wholesalers

China, glassware, crockery wholesalers.--Merchant wholesale establishments primarily engaged in selling table and household china, glassware, and earthenware. Establishments specializing in selling restaurant or hotel china and glassware are classified under 14b, "Restaurant, hotel supply houses (principally nonfood)."

Curtains, drapery wholesalers.--Merchant wholesale establishments primarily engaged in selling curtains and draperies.

Domestic wholesalers.--Merchant wholesale establishments primarily engaged in selling bedspreads, comfortables, blankets, sheets, pillowcases, etc.

Floor coverings wholesalers.--Merchant wholesale establishments primarily engaged in selling carpets, rugs, linoleums, and other floor coverings.

Other home furnishings, specialities wholesalers.--Merchant wholesale establishments primarily engaged in selling a specialized line of home furnishings, such as antique goods, brooms, brushes, pictures and picture frames, window shades, kitchen utensils, and similar types of furnishings for the home.

8. Paper, Allied Products Wholesalers

a. Coarse Paper and Products Wholesalers.--Merchant wholesale establishments primarily engaged in selling wrapping and other coarse paper (not designed for printing). Also includes establishments primarily engaged in selling paperboard, cellophane, and converted paper products such as bags, boxes, cups, dishes, towels, napkins, tissues, and bottle caps, etc.

b. Printing and Fine Paper Distributors.--Merchant wholesale establishments primarily engaged in selling printing and writing paper, including envelope paper, fine paper, newsprint, groundwood, etc.

c. Stationery, Office Supplies Wholesalers.--Merchant wholesale establishments primarily engaged in selling commercial and social stationery including envelopes, typewriter and mimeograph paper in cut sizes, file-cards and folders; and office supplies such as pens, pencils, writing inks, carbon paper, typewriter ribbons, erasers, calendars, paper clips, and similar office supplies.

d. Wallpaper Wholesalers.--Merchant wholesale establishments primarily engaged in selling embossed and printed wallpaper for use in covering or decorating interior walls and ceilings. Paints and varnishes are frequently handled.

9. Farm Products (Raw Materials) Merchants

This classification includes merchants primarily engaged in selling raw farm products in marketing centers. Dealers buying such products direct from farmers and assembling them at local production points are included in "E Assemblers of farm products," as described below.

a. Cotton Merchants.--Merchant wholesale establishments primarily engaged in selling raw cotton and cotton linters. This classification does not include establishments engaged principally in ginning or compressing raw cotton.

b. Grain Merchants.--Merchant wholesale establishments primarily engaged in selling corn, wheat, oats, soybeans, barley, grain sorghums, and other grains.

c. Hide, Skin, Raw Fur Wholesalers.--Merchant wholesale establishments primarily engaged in selling untanned hides, skins (such as cattle hides, sheep skins, goat skins), raw furs and pelts of fur-bearing animals.

d. Livestock (Except Horses, Mules) Distributors.--Merchant wholesale establishments primarily engaged in selling cattle, calves, hogs, sheep, lambs, goats, and other livestock except horses and mules.

e. Leaf-Tobacco Dealers.--Merchant wholesale establishments primarily engaged in selling leaf tobacco. Leaf-tobacco auction warehouses are classified as "Merchandise agents, brokers" and are included in Wholesale Trade under that category (see D, 8e).

f. Raw Wool, Wool Tops, Mohair Dealers.--Merchant wholesale establishments primarily engaged in selling raw wool, wool tops, noils, clippings, etc., and mohair.

g. Other Farm Products (Raw Materials) Distributors.--Merchant wholesale establishments primarily engaged in selling such inedible farm products as oil seed, oil nuts, oil kernels, broomcorn, moss, hair, straw, feathers, bristles, vegetable fibers, horses, mules, and raw silk.

10. Automotive Wholesalers

a. Motor-Vehicle Distributors

New, used automobile distributors.--Merchant wholesale establishments primarily engaged in selling new or used passenger automobiles, motorcycles, motor scooters, and other similar motor vehicles. Distributors selling chiefly to individual consumers and also selling limited amounts of new and

used passenger automobiles at wholesale to dealers are classified in Retail Trade. Automotive parts and accessories are usually handled.

Truck and tractor (road type) dealers.--Merchants primarily engaged in selling new or used road-type commercial trucks, truck-tractors, truck-trailers, buses, semitrailers and related vehicles and parts. Businesses selling special-purpose tractors, such as those used in farming or road building, along with other equipment and supplies are included under their respective kinds of business rather than here. Truck and truck-tractor dealers are included here rather than in Retail Trade.

b. Automotive Equipment, Tire, Tube Wholesalers

Automotive parts, accessories jobbers.--Merchant wholesale establishments primarily engaged in selling a limited or complete line of such automotive accessories, parts, and equipment as motor parts (piston rings, bearings, etc.), wheels, engines, batteries, car radios, heaters, spotlights and fog lights, electrical devices, seat covers, automotive chemicals, paints and lacquers. Distributors of used as well as new parts are included. (Tire, tube wholesalers are classified separately as described below.)

Garage equipment, tools distributors.--Merchant wholesale establishments primarily engaged in selling automotive tools and shop equipment such as hydraulic jacks and lifts, brake-service equipment, compressors, electrical testing equipment, lubricating equipment and other types of equipment employed in the servicing and repair of automotive vehicles.

Tire, tube wholesalers.--Merchant wholesale establishments primarily engaged in selling rubber tires and tubes for passenger and commercial motor vehicles, including motorcycles.

11. Electrical, Electronic Appliance Distributors

a. Electrical Apparatus, Supplies Distributors

General-line electrical goods distributors.--Merchant wholesale establishments engaged in selling a general line of electrical goods, such as electrical equipment and apparatus; wiring supplies and construction materials; lighting fixtures and lamps; radios, television sets, and accessories; electric refrigerators and other electrical appliances and specialties to retail stores, distributors, contractors and other types of commercial and industrial users.

Wiring-supplies distributors.--Merchant wholesale establishments primarily engaged in selling interior wiring supplies and construction materials (conduits and fittings, interior wires and cables, wiring devices, safety switches, panels, etc.); outside construction materials (poles, cross arms, pole-line hardware, outside wires and cables, etc.); lighting fixtures (residential, commercial, and industrial); and incandescent and fluorescent lamps.

Electrical apparatus, equipment distributors.--Merchant wholesale establishments primarily engaged in selling electrical prime movers and other electrical power equipment for the generation, transmission, or utilization of electrical energy, telephone and signal equipment.

b. Electrical Appliances, Radio, TV Set Wholesalers.--Merchant wholesale establishments primarily engaged in selling radios, television sets, radio-phonograph combinations, electric kitchen equipment (dish washers, electric refrigerators, freezers, electric ranges, water heaters, garbage disposals, etc.), electric home-laundry equipment (washing machines, clothes driers, ironers, etc.), electrical housewares (toasters, waffle irons, percolators, etc.), and other electrical appliances.

c. Electronic Parts and Equipment Distributors.--Merchant wholesale establishments primarily engaged in selling electronic tubes (including radio, television, transmitting, and industrial), electronic replacement parts, accessories including testing equipment, intercommunication and sound equipment.

12. Hardware, Plumbing-Heating Goods Wholesalers

a. Hardware Wholesalers

General-line hardware wholesalers.--Merchant wholesale establishments selling a general line of hardware and related items. Establishments are included in this group primarily on the basis of their self-designation, provided that their Census report indicated a variety of hardware and related lines of merchandise sold in substantial annual volume.

Specialty-line hardware wholesalers.--Merchant wholesale establishments primarily engaged in selling one or, at most, a few of the specialty lines of hardware such as tools, cutlery, shelf hardware, builders' hardware, bolts, nuts, rivets, screws, padlocks, keys, and the like.

b. Plumbing-Heating Equipment, Supplies Distributors

General-line plumbing-heating goods distributors.--Merchant wholesale establishments engaged in selling a diversified line of plumbing and heating equipment and supplies, such as plumbing fixtures and equipment (including sanitary ware); steam and hot-water heating boilers, radiators, connectors; stoves, ranges, furnaces, and other types of heating appartus--except electric; oil burners; gas appliances and supplies; pipe, valves, and fittings.

Heating-equipment distributors.--Merchant wholesale establishments primarily engaged in selling heating equipment and supplies--except electric--including boilers, radiators, connectors, furnaces, oil burners, heating and cooking stoves, ranges, gas appliances, fans, blowers, etc.

Plumbing fixtures, supplies distributors.--Merchant wholesale establishments primarily engaged in selling plumbing fixtures, equipment, and supplies, such as china and enameled iron sanitary ware, pipe fittings, valves, and plumbers' brass goods.

13. Lumber, Construction Materials Distributors

a. Lumber, Millwork Wholesalers.--Merchants primarily engaged in selling to dealers, industrial accounts, the Federal Government, or engaged in the export business are included here. Merchants selling primarily to contractors, farmers, and home owners are included in Retail Trade.

Lumber wholesalers (without yards).--Merchant wholesale establishments, without yards, primarily engaged in selling rough, dressed, and finished lumber. These establishments buy and sell on their own account but order the goods shipped direct from producers to customers, thus eliminating intermediate warehousing.

Lumber distributors (with yards).--Merchant wholesale establishments, with yards, primarily engaged in selling rough, dressed, and finished lumber. These establishments perform warehousing or storage functions and usually make deliveries.

Millwork, plywood distributors.--Merchant wholesale establishments primarily engaged in selling plywood (hardwood, softwood, nonwood face), wood shingles, wood and metal millwork, veneers, and similar wood products.

b. Construction Materials Distributors

Brick, tile distributors.--Merchant wholesale establishments primarily engaged in selling common and hollow brick and tile blocks, clay sewer pipe, flue linings, etc.

Cement, lime, plaster wholesalers.--Merchant wholesale establishments primarily engaged in selling cement (hydrated and quick lime), plaster, and stucco.

Glass (building) distributors.--Merchant wholesale establishments primarily engaged in selling plate, window, and other flat glass and glass brick. Paints and varnishes are frequently handled.

Ready-mixed concrete distributors.--Merchant wholesale establishments primarily engaged in transit-mixing and delivering to the job ready-mixed concrete. Establishments producing, as well as those purchasing, their aggregates are included.

Roofing, siding, insulation material distributors.--Merchant wholesale establishments primarily engaged in selling insulation and insulation boards, and roofing--except wood shingles.

Included are such roofing materials as asphalt shingles, roofing and tarred felts, asbestos cement roofing shingles, galvanized iron and steel sheets, and aluminum sheets.

Sand, gravel, crushed-stone distributors.--Merchant wholesale establishments primarily engaged in selling sand, gravel, and crushed stone. Establishments primarily engaged in quarrying and dredging operations are not included in Wholesale Trade.

Other construction-materials distributors.--Merchant wholesale establishments primarily engaged in selling a limited combination of lumber and construction materials, no one line predominating, or such building materials as building stone, slate, concrete products, and building board.

14. Machinery, Equipment, Supplies Distributors

a. Air-Conditioning, Commercial-Refrigeration Equipment Distributors.--Merchant wholesale establishments primarily engaged in selling home and commercial air-conditioning units (room air conditioners, self-contained air conditioners, and other air-conditioning equipment, including condensing units, compressors, etc.); and commercial-refrigerating equipment such as beverage coolers, display cases, mechanical drinking-water coolers, heat exchanger equipment, ice cream cabinets, ice-making machines, reach-in and walk-in refrigerators.

b. Commercial Machines, Equipment Distributors

Office machines, equipment distributors.--Merchant wholesale establishments primarily engaged in selling office machines and equipment (except furniture), such as adding machines and typewriters, addressing, duplicating, sealing, computing, stapling, accounting, and statistical machines, including parts for such machines.

Restaurant, hotel supply houses (principally nonfood).--Merchant establishments primarily engaged in selling cooking and food-warming equipment, steam tables, coffee urns, show racks and cases, display fixtures, etc. China, glassware, linens, and related items are usually handled.

Store machines, fixtures distributors.--Merchant establishments primarily engaged in selling cash registers, coin-operated machines, scales, balances, meat slicers and grinders, coffee grinders, and the like.

Other commercial machines, equipment distributors.--Merchant wholesale establishments primarily engaged in selling such commercial equipment and supplies as florists' supplies, theater supplies and equipment, parking meters.

c. Construction Machinery, Equipment Dealers.--Merchant establishments primarily engaged in selling construction, mining, and excavating machinery and equipment, including tractors and tractor-mounted equipment, cranes and shovels, motor graders and off-highway equipment, concrete and bituminous processing equipment, and miscellaneous equipment and parts.

d. Farm, Garden Machinery, Equipment Wholesalers

Garden machinery, equipment wholesalers.--Merchant wholesale establishments primarily engaged in selling garden tractors, motor tillers, their parts and attachments, garden-type power mowers, etc.

Farm, dairy machinery, equipment (including tractors) wholesalers.--Merchant wholesale establishments primarily engaged in selling farm machinery, including farm tractors and equipment; harvesting machinery and equipment; land preparation, planting, cultivating machinery and parts; dairy farm equipment; irrigation equipment (sprinkler and other); poultry equipment; and miscellaneous farm machinery and equipment.

e. Industrial Machinery, Equipment Distributors

Food-processing machinery, equipment distributors.--Merchant establishments primarily engaged in selling dairy and milk plant machinery and equipment, bakery machinery and ovens, bottling machinery, meat-packing and fruit- and vegetable-canning machinery, flour- and grain-mill machinery, commercial food choppers, grinders, slicers, etc., and related parts and equipment.

General-purpose industrial machinery, equipment distributors.--Merchant establishments primarily engaged in selling general industrial machinery and equipment, such as pumps and compressors; elevators and escalators; conveyors and conveying equipment; industrial trucks and tractors; fans; blowers; derricks; cranes; power transmission equipment, including antifriction bearings; mechanical stokers; and equipment for general industrial use.

Metalworking machinery, equipment dealers.--Merchant establishments primarily engaged in selling power-driven machine tools--including power driven portable metalworking machines--lathes, grinders, drillers, broachers, hobbers, borers, millers, planers, etc.; bending, die-casting, and forging machines; machine-tool parts and accessories; and machinists' precision tools.

Oil-well supply houses.--Merchant establishments primarily engaged in selling machinery, equipment, and tools for use in oil and gas field operations and crude petroleum refining operations. Establishments owned and operated by manufacturers directly or as separate marketing corporations are included here because of the breadth of merchandise sold.

Printing machinery, equipment distributors.--Merchant establishments primarily engaged in selling to printing and lithographing trades, machinery and equipment, but not paper.

Used-machinery dealers.--Dealers primarily engaged in selling used industrial machinery and equipment of all kinds.

Other industrial machinery, equipment distributors.--Merchant establishments primarily engaged in selling special-purpose industrial machinery, which is not classified elsewhere, including textile, woodworking, and shoemaking; paper and paper-products (but not printing-trades) machinery; smelting and refining equipment; rubberworking, cigar and cigarette-making, and similar special-industry machinery.

f. Industrial Materials, Supplies Distributors

Abrasives, abrasive materials distributors.--Merchant establishments primarily engaged in selling abrasives and abrasive materials--grinding wheels of natural or synthetic materials, abrasive sticks, stones, bricks, paper and cloth, abrasive grains and grits, and buffing and polishing wheels.

Mechanical power-transmission equipment distributors.--Merchant establishments primarily engaged in selling power-transmission equipment including ball and roller bearings, individual balls and rollers, and related parts.

Mechanical rubber-goods distributors.--Merchant establishments primarily engaged in selling rubber and rubber-base hose, belting, packing, gaskets, etc.

Rope, cordage distributors.--Merchant wholesale establishments primarily engaged in selling rope, cordage, twine, etc.

Valves, fittings (except plumbing) distributors.--Merchant establishments primarily engaged in selling valves and fittings, other than plumbing and heating valves. This includes gates, globes, checks, pop-safety and automatic-regulating valves, metal fittings and unions--except compression, flared, bell and spigot, and soil-pipe fittings--and steam traps.

Reconditioned drum, barrel distributors.--Merchant establishments primarily engaged in selling used drums, barrels, and other metal containers which have been cleaned or reprocessed for further use. Establishments included here frequently perform the cleaning and reprocessing services.

Other industrial materials, supplies distributors.--Merchant establishments primarily engaged in selling special or general industrial materials and supplies not included elsewhere, such as industrial leather, leather belting, packing and gaskets; industrial diamonds; bottlers' supplies; industrial storage and batteries.

g. Professional Equipment, Supplies Distributors

Dental supply houses.--Merchant establishments primarily engaged in selling equipment and supplies used by dentists, such as teeth, dentalgold, equipment (chairs, sterilizers, X-rays, cabinets, engines, etc.), and sundry merchandise.

Religious supply houses.--Merchant wholesale establishments primarily engaged in selling church goods and religious articles such as statuary, vestments, fonts, candles, religious pictures, calendars, literature, and religious articles made from precious and semiprecious materials.

School supply houses.--Merchant wholesale establishments primarily engaged in selling such school equipment and supplies as desks, blackboards, chalk, rulers, and wall and globe maps.

Surgical, medical, hospital supply houses.--Merchant establishments primarily engaged in selling surgical and medical instruments, apparatus and equipment, orthopedic appliances, artificial limbs, operating-room and other hospital equipment and furniture, X-ray machines and accessories, microscopes, and other scientific instruments used by physicians and in hospitals.

Optical-goods wholesalers.--Merchant wholesale establishments primarily engaged in filling prescriptions for optometrists or for the trade and in selling mechanical devices, supplies, and equipment used by optometrists, opticians, and similar professional groups.

Other professional-supplies distributors.--Merchant establishments primarily engaged in selling such items as scientific engineering instruments and supplies and laboratory equipment (not ordinarily used in hospitals).

h. Service-Establishment Supply Houses

Beauty, barber supply houses.--Merchant establishments primarily engaged in selling equipment (furniture, hydraulic chairs, driers, etc.), shampoos, wave solutions, permanent-waving supplies, barber soaps, and the like.

Janitors' supply houses.--Merchant establishments primarily engaged in selling a wide range of janitor supplies such as mops, buckets, soaps, disinfectants, and insecticides.

Laundry, dry-cleaning supply houses.--Merchant establishments primarily engaged in selling, to laundries and the dry cleaning trade, such equipment and supplies as washing, drying, ironing, and pressing machines; laundry soaps and chemicals; dry cleaning fluids; marking equipment; and laundry trays and baskets.

Shoe-service wholesalers.--Merchant establishments primarily engaged in selling sole and heel leather, rubber and "other than leather" heels and soles, findings used in shoe repair, supports, ornaments, and metal heel and toe plates.

Undertakers' supply houses.--Merchant establishments primarily engaged in selling morticians' goods--caskets and burial cases, burial garments, embalming chemicals and preparations, and various other kinds of morticians' and funeral equipment.

Upholsterers' supply houses.--Merchant establishments primarily engaged in selling upholsterers' fabrics and other upholsterers supplies.

Welders' supply houses.--Merchant establishments primarily engaged in selling gas-welding supplies and equipment, including gases; arc-welding supplies and equipment; and resistance-welding supplies and equipment.

Other service-establishment supply houses.--Merchant establishments primarily engaged in selling such service equipment and supplies as tailors' supplies, furriers' supplies and seamstress supplies.

i. Transportation Equipment Distributors

Aircraft, aeronautical equipment, parts distributors.--Merchant wholesale establishments primarily engaged in selling all forms of aircraft, aircraft frames, and aircraft parts, supplies, equipment, and accessories.

Marine machinery, equipment distributors.--Merchant wholesale establishments primarily engaged in selling ship, boat, and marine propulsion machinery, equipment, and parts.

Railroad-equipment distributors.--Merchant establishments primarily engaged in selling railroad-transportation equipment--equipment that enters into operation, maintenance, and repair of railroad track and rolling stock.

Other transportation-equipment distributors.--Merchant wholesale establishments primarily engaged in selling equipment and supplies used in the maintenance and repair of streetcar, bus, and taxicab transportation systems; tramways, aerial hoists; horse-drawn vehicles; etc.

15. Metals, Metalwork (Except Scrap) Distributors

a. Iron, Steel and Products Distributors.--Merchant establishments primarily engaged in selling iron and steel products such as semifinished bars, rods, castings, and forgings; flat products such as plates, strip, sheets, fabricated and structural plate products; iron and steel wire, wire products; wire rope; iron and steel finished products (rails, tie plates, reinforcing bars, structural shapes, etc.); steel containers; iron and steel pipe, tubes, iron and steel plates; structural shapes; alloy steel; and stainless steel. Steel warehouses of firms operating steel works and rolling mills are included here, and data are shown separately for them in table 1A, United States Summary.

b. Nonferrous Metals Distributors.--Merchant wholesale establishments primarily engaged in selling nonferrous metals, shapes, and forms of aluminum, copper, tin and tin base, brass, lead, zinc, etc.

16. Scrap, Waste-Material Dealers

a. Iron, Steel Scrap Dealers

Iron, steel scrap dealers (with processing, preparation equipment).--Establishments primarily engaged in assembling, breaking up, sorting, and selling all forms of scrap iron and scrap steel. Such establishments normally possess cranes, hydraulic or motor shears, baling equipment, or the like.

Iron, steel scrap dealers (without processing, preparation equipment).--Establishments primarily engaged in buying and selling all forms of scrap iron and scrap steel but which do not employ processing and preparation equipment. They often perform sorting and assembling operations.

b. Waste-Material Dealers

Nonferrous metalic scrap dealers.--Establishments primarily engaged in buying, sorting, assembling, and selling, but not smelting (except for pot-melting of lead) nonferrous scrap metals.

Waste-paper dealers.--Establishments primarily engaged in buying, sorting, assembling, baling, and selling waste paper and waste-paper products.

Wiping-cloth dealers.--Establishments primarily engaged in buying, cleaning, sorting, and selling wiping cloths.

Rags, textile-waste dealers.--Establishments primarily engaged in buying, cleaning, sorting, and selling waste rags, textile waste, linters, etc., primarily for industrial, but not wiping-cloth, use.

Other waste-materials dealers.--Establishments primarily engaged in buying, sorting, assembling, and selling a wide variety of scrap materials, or a particular line of scrap material not included in the above categories, such as scrap rubber, fur clippings, used bottles, and bones.

17. Other Merchant Wholesalers

a. Amusement, Sporting Goods Distributors

Cameras, photographic-supplies distributors.--Merchant wholesale establishments primarily engaged in selling cameras, parts and accessories; projection apparatus, enlargers, and accessories; developing, printing, and darkroom apparatus and accessories; sensitized unexposed photographic supplies and equipment; and motion-picture studio, theatre equipment.

Sporting-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling sporting and athletic goods, including baseball equipment, tennis rackets, sporting rifles, shotguns, pistols, their ammunition, fishing tackle, bicycles, and related products.

Toys, games, firework wholesalers.--Merchant wholesale establishments primarily engaged in selling toys; dolls; children's vehicles; games, including mechanical and electrical games designed for home use; cap pistols; fireworks and pyrotechnics; and similar lines of goods.

Other recreation-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling a wide variety of recreational goods and equipment or particular lines not included above; such as billiard, pool, and bowling supplies; playground equipment; and hobby goods.

b. Book, Magazine, Newspaper Wholesalers.--Merchant wholesale establishments primarily engaged in selling books, magazines, periodicals, newspapers, and related items.

c. Coal Wholesalers

Coal wholesalers (without yard or dock stocks).--Merchant wholesale establishments primarily engaged in selling coal and coke, who have the goods shipped direct from mine to customers.

Coal distributors (with coal yard).--Merchant wholesale establishments who operate yards and make deliveries therefrom and are primarily engaged in selling coal and coke. Coal wholesalers who receive their supplies by water or rail and ship to customers from dockside stocks are included here.

d. Farm Supplies Wholesalers

Feed wholesalers.--Merchant wholesale establishments primarily engaged in selling mixed and other feed for animals (pet food, poultry feeds, livestock feeds, etc).

Fertilizer, agricultural chemical distributors.--Merchant wholesale establishments primarily engaged in selling fertilizers, fertilizer materials, and agricultural chemicals.

Seed wholesalers.--Merchant wholesale establishments primarily engaged in selling field, garden, and flower seeds.

Other farm-supply wholesalers.--Merchant wholesale establishments primarily engaged in selling miscellaneous farm supplies including hay, alfalfa, etc.

e. Jewelry Wholesalers

General-line jewelry wholesalers.--Merchant wholesale establishments engaged in selling a general line of jewelry such as diamonds and other precious stones, clocks, watches, costume jewelry, rings, silverware, and similar articles made of precious and semiprecious materials.

Clocks, watches wholesalers.--Merchant wholesale establishments primarily engaged in selling clocks and watches of all types. Establishments assembling watches from purchased parts are included in the Census of Manufactures, not here.

Costume-jewelry wholesalers.--Merchant wholesale establishments primarily engaged in selling costume jewelry and ornamental jewelry made principally of materials other than precious metals or stones.

Precious-stones distributors.--Merchant wholesale establishments primarily engaged in selling diamonds and other precious stones.

Watch materials, jewelers'-tools distributors.--Merchant wholesale establishments primarily engaged in selling watch parts and movements, and other materials, supplies, and tools used by jewelers and watchmakers.

Other jewelry wholesalers.--Merchant wholesale establishments primarily engaged in selling silverware, plated ware, medals, trophies, semiprecious stones, insignias, or other specialty-jewelry items.

f. Petroleum and Products Distributors.--Merchant wholesale establishments primarily engaged in selling petroleum and products such as gasoline, lubricants, and fuel oils. Included in this group are exporters, distributors selling packaged petroleum goods (rather than bulk), and tank truck operators that do not have stationary facilities. Bulk petroleum distributors with storage facilities are classified separately under "C. Petroleum bulk plants, terminals."

g. Gift, Art-Goods, Greeting-Card Wholesalers

Gift, art-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling gifts, souvenirs, art goods, novelties, and similar products. Establishments are included in this classification primarily on the basis of their self-designation rather than lines of merchandise sold.

Greeting-card distributors.--Merchant wholesale establishments who indicated that they were primarily engaged in selling greeting cards.

h. Flowers, Bulb, Plants Wholesalers

Flowers (cut), potted-plant wholesalers.--Merchant wholesale establishments primarily engaged in selling cut flowers, potted plants, and florists' supplies. Nurseries primarily engaged in growing and selling nursery stocks are included in the Census of Agriculture, not here.

Bulb, plant distributors.--Merchant wholesale establishments primarily engaged in selling bulbs, plants, cuttings, etc. Establishments engaged primarily in selling vegetables and flower seeds are included under d, "Seed wholesalers."

i. Miscellaneous-Products Merchant Wholesalers

Forest-products (except lumber) distributors.--Merchant wholesale establishments primarily engaged in selling timber products such as ties, logs, poles, posts, stumps, cordwood, and miscellaneous items such as wooden barrels, crates, baskets, sawdust, and box shooks.

General-merchandise distributors.--Merchant wholesale establishments engaged in selling a general line of merchandise, normally consisting of several of the following lines, no one predominating: food and related products, dry goods and apparel, furniture and home furnishings, hardware, electrical goods, machinery, metals, farm supplies, etc. This classification is frequently associated with import and export houses.

Leather-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling saddlery, harness, luggage, and other leather products except footwear, apparel, and belting.

Musical-instrument, sheet-music wholesalers.--Merchant wholesale establishments primarily engaged in selling musical instruments and musicians' supplies, phonographs, records, etc.

Industrial-yarns wholesalers.--Merchant establishments primarily engaged in selling, to dealers and industrial users, cotton, rayon, silk, woolen, worsted, and other yarns.

Bags, bagging, burlap (textiles) distributors.--Merchant wholesale establishments primarily engaged in selling sacks and bags, asbestos textiles, canvas products, etc.

Food, beverage basic-material distributors.--Merchant wholesale establishments primarily engaged in selling such basic food and beverage materials as malt, malt extract, raw sugar, industrial molasses, sausage casings, brewers' and bakers' yeast, fruit peel, chocolate coatings, hop extract, ice, brown and wild rice, and beverage bases.

All other merchant wholesalers.--Merchant wholesale establishments selling a product line or a variety of product lines not included in any other category.

B. MANUFACTURERS' SALES BRANCHES, SALES OFFICES

Establishments in this group are distinguished from merchant wholesalers, in that they are owned by manufacturers and are primarily engaged in selling the manufacturers' products rather than buying and selling merchandise. Kinds-of-business classifications in this group correspond with manufacturing industries whose products they sell. Not all manufacturers maintain sales branches or sales offices. Furthermore, many manufacturers who do have such sales outlets, do not sell all their products through these channels. Hence sales as recorded for "sales branches and sales offices" generally are somewhat less than "shipments" for the corresponding industries.

1. Food and Kindred Products

a. Meat Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of fresh meat (beef, veal, mutton, lamb and pork); cured beef and pork; canned beef, pork and other meat goods; sausages and lard; poultry (dressed and packed).

b. Dairy Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of creamery butter; natural and processed cheese; concentrated, condensed, and evaporated milk; ice cream and ices; and special dairy products.

c. Canned, Preserved, and Frozen Foods.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of canned, preserved, and frozen fruits, vegetables, and seafoods. Also included are soups, canned fruit juices, cured fish, jams, jellies and condiments.

d. Grain-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of flour, meal, and other grain-mill products, prepared feeds for animals and fowls, cereal preparations, cleaned and polished rice, and blended and prepared flour.

e. Bakery Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of bread and other bakery products, biscuits, crackers, and pretzels.

f. Confectionery and Related Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of candy and other confectionery products, chocolates and cocoa products, and chewing gum.

g. Malt Liquors.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of all kinds of malt liquors such as ale, beer, porter, stout, and malt extract.

h. Wines and Distilled Spirits.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wines, both dry and sweet, and distilled, rectified, and blended liquors.

i. Other Food, Kindred Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of sugar, cane or beet; bottled soft drinks; fluid milk; baking powder, yeast, and other leavening compounds; shortening and other cooking and edible fats and oils; butter substitutes; corn syrup, corn sugar, corn oil, and starch; flavoring extracts and flavoring syrups; vinegar and cider; manufactured ice; macaroni, spaghetti, etc; liquid, frozen and dried eggs; and other prepared foods and miscellaneous specialties.

2. Textile Mill Products

a. Cotton, Rayon, Broad-Woven Fabrics.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of apparel fabrics, household fabrics, industrial and mechanical fabrics; woven felts and haircloths; and broad-woven fabrics of cotton, silk, rayon, and other synthetic fibers.

b. Knitting-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of fullfashioned and seamless hosiery, knit outerwear and underwear, knit gloves, and knit fabrics. Important products include sweaters, bathing suits, dresses, and headwear.

c. Carpets and Rugs.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of carpets and rugs woven wholly, or in part, of woolen or worsted yarn; carpet yarn, rugs, carpets, and floor coverings other than wool; and hard-surface floor coverings--linoleum, cork carpets, etc.

d. Other Textile-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of woolen and worsted yarns, fabrics, and finished wool textiles; narrow fabrics; lace goods; hats and hat bodies, felt (except woven); paddings and upholstry fitting; coated fabrics; jute and linen goods; cordage and twine; etc.

3. Apparel and Related Products

a. Men's and Boys' Clothing and Furnishings.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of men's and boys' suits, coats, overcoats, uniforms, shirts, collars, underwear, nightwear, neckwear, cloth hats and caps, trousers, hat and cap materials (cap visors, sweatbands, and trimmings).

b. Women's and Children's Outerwear and Undergarments.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of women's, misses', and children's dresses, blouses and waists, suits, coats--except fur; household apparel--chiefly of washable fabrics, such as aprons, house dresses, and uniforms; skirts; neckwear and scarfs; millinery; women's corsets and allied garments; women's and children's underwear and nightwear; and sportswear.

c. Other Apparel and Related Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of fur goods; gloves and mittens; suspenders, garters, and related products; robes and dressing gowns; raincoats and other waterproof outer garments; leather and sheep-lined clothing; belts; handkerchiefs; curtains, draperies, sheets, pillow cases, table linens; towels; textile bags; and canvas products.

4. Furniture and Fixtures

a. Household Furniture.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wood household furniture, upholstered and otherwise; reed and rattan furniture; metal household furniture; mattresses and bedsprings. Also wooden cases and cabinets for radios and sewing machines; kitchen cabinets; nursery furniture, etc.

b. Office Furniture.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wood and metal furniture (padded, upholstered, and plain).

c. Other Furniture, Fixtures.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of public-building furniture; professional furniture (hospital, laboratory, etc.); partitions, shelving and lockers; cases, cabinets, and counters; screen doors and weatherstrip; window shades and venetian blinds and accessories; restaurant furniture and fixtures; etc.

5. Paper and Allied Products

a. Pulp, Paper and Paperboard.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of pulp made from wood, rags, and other fibers; paper and paperboard made from wood pulp and other fibers; building paper and building board.

b. Paperboard Containers and Boxes.--Manufacturers' sales branches and sales offices engaged in the wholesale sale of paperboard containers or boxes, folded, set-up, and corrugated; fiber cans, tubes, drums, and similar products.

c. Other Paper and Allied Products.--Manufacturers' sales branches and sales offices engaged in the wholesale sale of coated and glazed paper, gummed paper, waterproofed wrapping paper and cloth-lined paper, envelopes and stationery, paper bags, die-cut paper and paperboard and cardboard, wallpaper, pulp goods, converted paper products (crepe paper, paper cups, and plates, playing cards, etc.).

6. Chemicals and Allied Products

a. Industrial Inorganic and Organic Chemicals.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of sulfuric acids, alkalies, and chlorine; cyclic (coal-tar) crudes; dyes, color lakes, and toners; plastics materials and elastomers; synthetic rubber; synthetic fibers; explosives; and other industrial chemicals.

b. Drugs and Medicines.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of biologicals, inorganic and organic medicinal chemicals, botanical products, and pharmaceutical preparations for human or veterinary use.

c. Soap and Related Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of soap, including shampoos and shaving creams, and glycerin; cleaning and polishing preparations, including dry-cleaning preparations; metal, automobile, stove and shoe polishes, etc.; and sulfonated oils and assistants.

d. Paint and Allied Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of paints, varnishes, lacquers, japans and enamels, inorganic color pigments, whiting and fillers.

e. Other Chemicals and Allied Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of hardwood and softwood distillation products; wood and gum naval stores; natural tanning materials; fertilizers; vegetable and animal oils (cottonseed oil, linseed oil, soybean oil, marine animal oils, grease and tallow); printing ink, essential oils, carbon black; salt; perfumes, cosmetics and other toilet preparations; glue and gelatin; compressed and liquefied gases; insecticides and fungicides.

7. Rubber Products

a. Tires and Inner Tubes.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of

pneumatic casings, inner tubes, and solid and cushion tires for all types of vehicles.

b. Rubber Footwear.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of all-rubber footwear, waterproof-upper footwear, and fabric-upper footwear having rubber soles.

c. Reclaimed Rubber and Other Rubber Industries.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of reclaimed rubber (from used tires, scrap, and miscellaneous waste rubber), industrial and mechanical rubber goods, rubberized fabrics and vulcanized rubber clothing, and miscellaneous rubber specialties and sundries.

8. Leather and Leather Products

Manufacturers' sales branches and sales offices engaged in the wholesale sale of leather; industrial leather belting and packing; boot and shoe cut stock and findings; footwear, except rubber; gloves and mittens; luggage; handbags and other leather products.

9. Stone, Clay, and Glass Products

a. Glass and Glass Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of sheet (window) glass, plate glass, flat glass; glass containers for commercial packing and bottling and home canning; pressed and blown glass (such as glass tablewear, glass banks, blanks for electric light bulbs, glass tubing, and glass brick); and mirrors.

b. Cement, hydraulic.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of hydraulic cement, including Portland, natural, masonry, and puzzolan cements.

c. Structural Clay Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of brick and hollow tile, floor and wall tile, sewer pipe, clay refractories (such as firebrick, crucibles, heat-resisting clay products), structural clay products (such as terra cotta, roofing tile, and stove lining).

d. Concrete and Plaster Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of concrete building blocks, and shapes, pipe and conduits, septic tanks, incinerators, etc. (made from a combination of stone or gravel, sand and cement); plaster and plaster board (made from gypsum); quicklime and hydrated lime; mineral wool and mineral wool insulations.

e. Other Stone, Clay, and Glass Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of cut-marble and marble products; cut-granite and granite products; cut-limestone and limestone products; pottery, plumbing fixtures, table, and kitchen ware; abrasive and asbestos products; minerals; statuary and art goods; and nonclay refractories.

10. Primary Metal Products

a. Blast Furnace, Steel Works, and Rolling-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of pig iron; ingots; and plates, sheets, strips, rods, rails, bars, pipe and tubing. Steel warehouses of firms operating blast furnaces and rolling mills are included under A, "15a, Iron, steel and products distributors," not here.

b. Other Primary Metals Industry Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of gray-iron castings, malleable iron castings, nonferrous castings (including die castings), copper smelter products, refined unalloyed copper, lead smelter products, refined unalloyed lead, zinc residues and other zinc smelter products, refined alloyed zinc smelter products, refined unalloyed aluminum, magnesium refined, precious metals, and other nonferrous metals--smelted or refined; aluminum, copper, lead, and zinc alloys (pig, ingot, shot, etc.), and other alloys; rolled and drawn nonferrous metals, forge shop products (drop, upset and press steel forgings, open die or smith forgings, and wrought iron forgings); steel wire, aluminum alloy wire and cable, etc; welded and heavy-riveted pipe, cold-rolled steel sheet and strip, nonferrous forgings, metal powders, cold-finished steel bars and bar shapes, and other cold-rolled, cold-drawn, and cold-finished steel.

11. Fabricated Metal Products

a. Cutlery, Hand Tools, Hardware.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of cutlery (such as table cutlery, except sterling and silver-plated cutlery); scissors, clippers, razors (including electric), manicure implements, etc.; edge tools (such as scythes, axes, planes); hand tools (such as hammers, wrenches, pliers); files; hand saws and saw blades; door locks; builders' hardware; transportation equipment hardware; hardware for caskets, furniture; etc.

b. Heating and Plumbing Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of enameled-iron and metal sanitary ware and other plumbers' supplies; oil burners, domestic and industrial; warm-air furnaces, cast-iron heating boilers, radiators and convectors and water heaters (except electric); heating and cooking apparatus, domestic and commercial (except electric); and parts for warm-air furnaces, cast-iron boilers and heating and cooking apparatus.

c. Structural Metal Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of iron, steel, and ornamental structural metal work; prefabricated and portable metal buildings and parts; miscellaneous metal building materials (plaster bases, fabricated bar joists, etc.); metal doors, sash, frames, molding, and trim and store fronts; boiler-shop and sheet-metal products (smoke stacks, power boilers, cornices, ventilators, skylights, gutters, etc.).

d. Fabricated Wire Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wire and cut nails and spikes, staples, etc; wire springs, noninsulated wire rope and cable; fencing, fly screening, netting; bare wire rope and cable; etc.

e. Other Fabricated Metal Products.--Manufacturers sales branches and sales offices primarily engaged in the wholesale sale of tin cans and other tinware; vitreous-enameled and galvanized products; metal shipping barrels, drums, kegs, and pails; safes and vaults; steel springs, bolts, nuts, washers, and rivets; screw-machine products; lighting fixtures and equipment; collapsible tubes; gold, silver, tin, aluminum and other foil.

12. Machinery (Except Electric)

a. Tractors and Farm Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wheel tractors, trucks, and trailers, parts and attachments; agricultural machinery and equipment (for the preparation or maintenance of the soil--planting, harvesting, spraying, etc.), parts and attachments; plows and listers, including parts and attachments; lawn mowers, parts and attachments; farm, dairy machines and equipment.

b. Construction and Mining Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of heavy machinery used in dredging, excavating, road and airport construction, ore and rock crushing, pulverizing, etc. (such as cranes, draglines, shovels, mixers and pavers); oil and gas field machinery and tools, including water well-drilling equipment; and railway maintenance-of-way equipment.

c. Metalworking Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of machine tools for boring, broaching, drilling, gear cutting, grinding and polishing; metalworking machinery for shaping, pressing, forging, or bending metals; machine-tool accessories and machinists' precision tools such as attachments for lathes, boring, drilling, balancing machines, die-casting dies; and power-driven hand tools, parts and attachments.

d. Special Industry Machinery (Except Metalworking).--Manufacturers' sales branches and sales office primarily engaged

in the wholesale sale of dairy and milk-products plant machinery and equipment, bakery machinery and equipment, bottling machinery; food preparation machinery (used in preparation of canning or packaging of food products); textile machinery; woodworking machinery; paper-industries machinery; printing trades machinery and equipment; chemical manufacturing industries machinery and equipment; foundry machinery and equipment; plastics-working machinery and equipment; petroleum refinery machinery and equipment; loading machinery and equipment; and machinery for cement making, clay working, cotton ginning, rubber working, tobacco working, leather working, etc.

e. General Industrial Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of pumps; air and gas compressors; domestic water systems, and pumping equipment; elevators, escalators and farm elevators; conveyors and conveying equipment; blowers, exhaust and ventilating fans; industrial trucks, tractors, trailers, and stackers; mechanical power-transmission equipment except ball and roller bearings; speed changers, gears and industrial high speed drives; industrial furnaces and ovens; mechanical stokers, domestic and industrial; general industrial machinery.

f. Office and Store Machines and Devices.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale (including sale by lease) of computing machines and cash registers; typewriters; vending, amusement, and other coin-operated machines; scales and balances; and other machines such as duplicating devices and addressing machines.

g. Service-Industry and Household Machines.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of domestic laundry equipment; commercial laundry, dry-cleaning and pressing machines; sewing machines, parts and attachments; vacuum cleaners and attachments; refrigerators, refrigeration machinery, and complete air-conditioning units; and measuring-and-dispensing pumps.

h. Other Machinery (Except Electrical).--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of engines and turbines (steam and internal combustion); valves and fittings (except plumbers' valves); fabricated pipe and fittings; ball and roller bearings; mounted bearings; etc.

13. Electrical Machinery

a. Electrical Industrial Apparatus.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wiring devices (attachment plugs and caps, convenience outlets, lamp sockets and receptacles, and snap switches) and supplies (pole-line hardware, conductor connectors, overhead trolley-line material, and rail bonds for both propulsion and signal circuits); carbon and graphite products; instruments for indicating, measuring, and recording electrical quantities and characteristics; motors, generators, and motor-generator sets; power and distribution transformers, switchgear, switchboard apparatus, and industrial controls; electrical welding apparatus; high frequency induction and dielectric heating apparatus and capacitors for industrial use; and other electrical equipment for industrial use, except soldering irons.

b. Electrical Appliances.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of electric fans--except industrial type; household water heaters; small household electrical appliances (such as toasters, irons, mixers, hot plates, percolators) and soldering irons; household ranges, commercial cooking and food-warming equipment; and parts and accessories for electric appliances.

c. Communication Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of radios and television sets; radio and television tubes, including cathode ray tubes, and equipment; electronic tubes; radar and related detection apparatus; phonographs and phonograph needles, recorders, amplifiers, and audio equipment; phonograph records; telephone and telegraph equipment; and other electrical equipment such as burglar alarms and electric traffic signals.

d. Other Electrical Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of insulated wire and cable; electrical equipment for motor vehicles, aircraft and railway locomotives and cars, electric lamps; ignition harness and cable sets; storage batteries, parts and supplies; primary batteries, dry and wet; X-ray equipment and X-ray tubes; electro-therapeutic apparatus; lamp components; electric hearing aids; appliance wire and cord and flexible cord sets.

14. Transportation Equipment

a. Motor Vehicles and Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of passenger automobiles, trucks, commercial cars and busses, and special-purpose motor vehicles (such as ambulances and fire engines); passenger-car bodies; truck and bus bodies; truck and truck-tractor chassis; motor vehicle parts and accessories; truck trailers, and automobile trailers--for attachment to passenger cars.

b. Other Transportation Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of complete aircraft, commercial and personal; aircraft engines, engine parts, propellers and parts, landing gear, and other aircraft parts and auxiliary equipment; nonpropelled and self-propelled ships (nonmilitary) and boats (nonmilitary); locomotives and parts; street cars and parts; motorcycles, motor bikes, motorscooters and parts; and bicycles and parts.

15. Instruments and Related Products

a. Scientific and Controlling Instruments.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of laboratory, scientific, and engineering instruments such as nautical, navigational, aeronautical, surveying, drafting, mathematical instruments; mechanical instruments for indicating, recording, measuring and controlling temperature, pressure, mechanical motion, rotation, flow, liquid level, humidity, density, acidity, alkalinity, and combustion; testing apparatus for hardness, tension, etc.

b. Photographic and Optical Goods; Watches and Clocks.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of photographic apparatus, equipment and supplies (products include still cameras, motion-picture cameras, projection apparatus, photocopy and microfilm machines; equipment such as plate and film holders, tripods, film reels, developing tanks and machines, enlargers, motion picture screens, and supplies such as sensitized film, paper, and plates); optical lenses and prisms, microscopes, telescopes, field and opera glasses, and related optical instruments (such as refractometers) and clocks, including electric, watches, mechanisms for clockwork-operated devices, etc.

c. Medical Instruments and Supplies.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of surgical, veterinary, orthopedic, and other medical instruments and surgical and orthopedic appliances and supplies, and dental equipment and supplies.

d. Ophthalmic Goods.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of ophthalmic frames, mountings, and parts; ophthalmic focus lenses and other ophthalmic goods, including industrial goggles, sun and glare glasses, sun glass frames, etc. Manufacturers' branches filling prescriptions for optometrists are also included here.

16. Other Manufacturers' Products

a. Coal, Coke.--Manufacturers' and mining sales branches and sales offices primarily engaged in the wholesale sale of coke, coke-oven gas, coke screenings and breezes, and other coke-oven byproducts; coal, bituminous and anthracite.

b. Tobacco Manufactures.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of cigarettes, cigars, smoking and chewing tobacco, and snuff.

c. Lumber, Wood Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of logs, hewn ties, hewn or rough shaped lasts, shuttles, etc.; rough, dressed, and finished lumber; veneer; shingles; cooperage; millwork; plywood; prefabricated wooden buildings and structural members; baskets; boxes; lasts; mirror and picture frames; and other wood products.

d. Products of Printing and Publishing.--Manufacturers' and publishing companies' sales branches and sales offices primarily engaged in the wholesale sale of newspapers, periodicals, books and pamphlets, greeting cards, and miscellaneous publications--e.g. maps, atlases and sheet music.

e. Toys, Sporting and Athletic Goods.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of games and toys, mechanical and nonmechanical (such as chess, checkers, puzzles; doll carriages and carts; mechanical trains; toy guns, etc; dolls, doll parts, and doll clothing; stuffed animals; children's vehicles); sporting and athletic goods (such as fishing tackle; golf and tennis goods; skates; baseball, football, basketball, and boxing equipment; gymnasium and playground equipment; billiard and pool tables; and bowling alleys and equipment).

f. Miscellaneous Manufacturing Industries.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of petroleum products, except petroleum bulk plants and terminals of petroleum refiners; small arms and ammunition; jewelry; musical instruments; office supplies, pens and pen points, mechanical pencils, lead pencils and crayons; hand stamps, stencils and brands; artists' materials; carbon paper and inked ribbons; feathers, plumes, and artificial flowers; buttons and parts, needles, pins, hooks and eyes, and similar notions; molded plastic products; laminated plastic sheets, rods; plastic table and kitchen articles; brooms and brushes; cork products; matches; candles; fireworks and pyrotechnics; jewelry cases and instrument cases; lamp shades; wood and metal caskets and coffins and other morticians' supplies; beauty shop and barber shop equipment; furs, dressed and dyed; hair work; umbrellas, parasols and canes; tobacco pipes and cigarette holders; soda fountain and beer dispensing equipment; hand fire extinguishers and parts; miscellaneous fabricated products not elsewhere classified.

C. PETROLEUM BULK PLANTS, TERMINALS AND WHOLESALE LP GAS FACILITIES

This group of establishments is distinguished by their facilities for physically receiving, storing, and marketing gasoline, kerosene, distillate and residual oils, liquefied petroleum gas, and other bulk petroleum products at wholesale. Bulk plants and terminals selling petroleum refinery products may be independent (merchant wholesalers), or they may be operated directly or indirectly by petroleum refining companies (manufacturers' sales branches). Wholesale establishments primarily engaged in buying and selling packaged, rather than bulk, petroleum refinery products and those without stationary storage facilities, which buy and sell in bulk from tank trucks, are classified as "Merchant wholesalers."

1. Bulk Plants

These are establishments engaged in marketing gasoline, kerosene, distillate and residual fuel oils, having bulk storage capacity up to 2,100,000 gallons, and receiving their supplies primarily by truck or rail--rather than by tanker, barge, or pipelines. They are primarily engaged in marketing products to retailers, to industrial accounts, and to farmers for power equipment.

a. Commission Bulk Plants.--Owned by multiunit concerns--firms operating more than one bulk plant--but operated by a commission agent who has a proprietary interest in the business. Operators of these plants are usually paid comissions which include unspecified amounts to cover overhead, delivery costs, and payroll. Personnel of commission plants are considered as employees of the operator, rather than of the owner of the bulk plant. Commission agents are included, for Census purposes, in the count of "active proprietors."

b. Salary Bulk Plants.--Like commission bulk plants, salary bulk plants are owned and operated by multiunit organizations. Unlike commission bulk plants, however, employees of salary bulk plants are generally considered as employees of companies owning the plants.

2. Bulk Terminals

Includes two types of facilities engaged in marketing gasoline, kerosene, distillate and residual fuel oils; (1) those having total storage capacity of 2,100,000 gallons or more; and (2) facilities regardless of storage capacity which receive their supplies by tanker, barge, or pipeline.

3. Wholesale LP Gas Facilities

These wholesale establishments are primarily engaged in selling liquefied petroleum gases (LP gas), either in bulk or bottles, to dealers, wholesale distributors or to industrial and commercial accounts, including government and the military.

D. MERCHANDISE AGENTS, BROKERS

Merchandise agents and brokers are characterized by the fact that they are primarily engaged in selling--or buying--merchandise on a commission basis for the account of others, rather than dealing on their own account. They are classified on the basis of lines of merchandise sold--or bought--into 63 kinds of business. The 63 kinds of business are grouped into 15 broad trade classifications as described below. (Commission buyers of farm products purchasing direct from farmers are included in the "Assemblers of farm products" type-of-operation group, not here.)

1. Grocery, Confectionery, Meats

a. Groceries (Combination of Food Lines).--Establishments of merchandise agents and brokers, selling--or buying--for others, a number of the following lines of groceries: canned foods; coffee, tea and spices; confectionery; flour; meats; sugar; and other edible grocery products. Some establishments were included in this group on the basis of the usual trade designation rather than an analysis of the commodities handled.

b. Canned Foods.--Establishments of merchandise agents and brokers, primarily engaged in selling, for others, the following canned and bottled foods: fruits, juices, vegetables, meats, seafood, and milk.

c. Coffee, Tea, Spices.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, coffee (green or roasted), tea, and spices. Establishments primarily engaged in roasting and grinding coffee, blending tea, or grinding and packaging spices are included in the Census of Manufactures, not here.

d. Confectionery.--Establishments of merchandise agents and brokers primarily engaged in selling for others candy, chewing gum, popcorn, potato chips, salted nuts, fountain fruits and syrups, and similar confections.

e. Flour.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, prepared and packaged flour.

f. Meats, Provisions (Except Canned).--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, fresh, frozen, cured, or processed meats; lard; and other edible meat products.

g. Sugar.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, refined sugar.

h. Miscellaneous Grocery Products.--Establishments of merchandise agents and brokers specializing in the sale--or purchase--for others, of such foods and related items as bakery products, frozen foods except meats, seafood, packaged breakfast cereals, cocoa, table salt, dried fruits, nuts (not salted), oleomargarine, household soaps and soap powders, starch, cooking oils and shortening, and soft drinks.

2. Farm Products (Edible)

a. Dairy, Poultry Products.--Establishments of merchandise agents and brokers primarily engaged in selling for others one line or a combination of lines of dairy and poultry products such as fluid milk, cream, cheese, butter, ice cream, live or dressed poultry, eggs, and related products.

b. Fruits, Vegetables.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, fresh fruits, vegetables, berries, and melons.

3. Drugs, Chemicals, Paints

a. Drugs, Proprietaries, Toiletries.--Establishments of merchandise agents and brokers, primarily engaged in selling, for others, one or a combination of the following items: pharmaceuticals, proprietary medicines, druggists' rubber goods, cosmetics, toiletries, medicine cabinet and related merchandise.

b. Chemicals, Explosives.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or a combination of such industrial and heavy chemicals as coal-tar chemical plastics, compressed and liquefied gas, acids, ammonia, soda, industrial alcohols, insecticides, explosives, dyestuffs, naval stores, and other heavy chemicals.

c. Paints, Varnishes, Lacquers, Enamels.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, paints, varnishes, lacquers, enamels, calcimines, shellacs, stains, and oils and chemicals for paints.

4. Apparel (Including Footwear)

a. Clothing, Furnishings (Men's, Women's).--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, men's and women's clothing. Many purchasing agents for general merchandise and department stores are included here, as clothing was the predominating item purchased.

b. Men's, Boys' Clothing, Furnishings.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, suits, coats, overcoats, hats and caps, shirts, ties, underwear, and other furnishings except footwear and work clothes.

c. Women's, Children's Clothing, Accessories.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, women's and children's coats (except fur), suits, dresses, skirts, and other outerwear; infant's and children's wear; and miscellaneous furnishings and accessories except shoes.

d. Furs (Dressed), Fur Clothing.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, dressed furs, fur clothing, and fur cuttings.

e. Handbags.--Establishments of merchandise agents and brokers primarily engaged in selling handbags.

f. Millinery, Millinery Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--women's hats and other millinery, trimmings, and millinery supplies.

g. Shoes, Other Footwear.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others men's, boys', women's, children's, and infants' footwear of leather, rubber, and other materials.

h. Work Clothing.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, overalls, workshirts, work pants, jackets, industrial garments, work gloves, and caps. Establishments engaged primarily in selling work shoes are classified under 4g, "Shoes, other footwear," above.

5. Dry Goods, Piece Goods

a. Hosiery.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--men's, women's, or children's hosiery.

b. Dry Goods.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, miscellaneous items such as small wares, miscellaneous knit and lace goods, fancy linen and needlework, cloth, labels, and notions, including sewing thread, tapes, needles, pins, buttons, hair accessories, zippers, and shoe laces.

c. Piece Goods.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--gray goods, and textiles in the piece or bolt.

6. Furniture, Home Furnishings

a. Furniture.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, one or more lines of household or office furniture such as living room, bedroom, dining room, kitchen, porch, garden, hall, juvenile furniture, mattresses, bedsprings, filing cabinets, desks, book cases, and antique furniture. Furniture of wood, metal, reed, rattan, willow, or fiber is included.

b. Home Furnishings.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--one or more of the following items for others: table and household china, glassware, earthenware, carpets, rugs, linoleums, antique objects of art, brooms, mops, brushes, curtains, draperies, pictures and picture frames, window shades, and kitchen utensils.

7. Paper, Allied Products

a. Paper.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, wrapping and other coarse paper, wrapping twine, wallpaper, newsprint, groundwood, book paper, paperboard, cellophane, and converted paper products, such as bags, boxes, cups, dishes, towels, napkins, tissues, and bottle caps. Establishments selling--or buying--a combination of lines of paper and its products are also included here.

b. Stationery, Office Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, commercial and social stationery including envelopes, typewriter and mimeograph paper in cut sizes, file cards and folders; and office supplies such as pens, pencils, writing inks, carbon paper, typewriter ribbons, erasers, calendars, and paper clips.

8. Farm Products (Raw Materials)

a. Cotton.--Establishments of merchandise agents and brokers primarily engaged in selling raw cotton and cotton linters.

b. Grain.--Establishments of merchandise agents and brokers primarily engaged in selling corn, wheat, oats, rye, barley, and other grains. Country grain elevators and others buying grain from farmers are classified in "E. Assemblers of farm products."

c. Hides, Skins, Raw Furs.--Establishments of merchandise agents and brokers primarily, engaged in selling--or buying--for others, untanned hides, skins, and furs, such as cattle hides, sheep skins, goat skins, and pelts of fur-bearing animals.

d. Livestock.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, cattle, hogs, sheep, goats and other livestock except horses and mules. Commission buyers buying livestock direct from farmers are included with "E. Assemblers of farm products," not here.

e. Tobacco (Leaf).--Establishments of merchandise agents and brokers (chiefly auction houses) primarily engaged in selling leaf tobacco.

f. Wool, Mohair.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--raw wool, tops, noils, clippings, and mohair.

g. Miscellaneous Inedible Farm Products.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, such inedible farm products as broomcorn, moss, hair, feathers, bristles, vegetable fibers, horses, mules, and raw silk.

9. Automotive

Establishments of merchandise agents and brokers primarily engaged in selling--or buying--one or more of the following items, for others: new and used passenger automobiles, trucks, truck-tractors, busses, trailers, semitrailers, and parts; accessories and equipment for any of the aforementioned motor vehicles; and house trailers.

10. Electrical-Electronic Apparatus, Equipment, Appliances

a. Electrical Apparatus, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, interior wiring supplies and construction materials

(conduits and fittings, interior wires and cables, wiring devices, safety switches, panels etc.); outside construction materials (poles, crossarms, pole-line hardware, outside wires and cables, etc.); lighting fixtures (residential, commercial and industrial); and incandescent and fluorescent lamps.

b. Appliances, Radios, TV Sets.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, a combination or any one of the following electrical items: radios, television sets, dishwashers, refrigerators, ranges, washing machines, irons, hot water heaters, percolators, clocks, hot plates, small fans, vacuum cleaners, and nonelectronic parts for the above mentioned appliances.

c. Electronic Parts, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, electronic parts, equipment, and supplies.

11. Hardware, Plumbing Heating Goods

a. Hardware.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following lines of hardware: builders' hardware, heavy hardware, shelf and light hardware, cutlery, bolts, nuts, rivets, screws, padlocks, and keys.

b. Plumbing, Heating Goods.--Establishments of merchandise agents and brokers primarily engaged in selling one or more of the following: steam and hot water heating boilers, radiator parts and fittings; stoves, ranges, furnaces, boilers, oil and gas burners, gas appliances, china and enameled-iron sanitary ware, pipe fittings, valves, and plumbers' brass goods.

12. Lumber, Construction Materials

a. Lumber, Millwork.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, lumber (rough, dressed, and finished) and mill work, sheathing, siding, flooring, shingles, plywood, veneers, doors, sashes, frames, interior woodwork and trim.

b. Construction Materials (Except Lumber).--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following items: brick, tile, terra cotta, lime, plaster, stucco, sand, gravel, crushed stone, building stone, slate, concrete products, and other building products.

13. Machinery, Equipment, Supplies

a. Air-Conditioning, Commercial-Refrigeration Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, air-conditioning, ventilating equipment, fans--except electric--blowers, frozen-food lockers, large refrigerators, display cases, freezers, dispensers, and water coolers. Establishments specializing in commercial refrigeration, components, and accessories, are also included in this classification.

b. Commercial Machines, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following types of machinery, equipment, or supplies: adding machines, typewriters; addressing, duplicating, sealing, computing, stapling, accounting, and statistical machines; coffee urns, steam tables, china, glassware, linens; cash registers, scales, meat slicers and grinders; coffee grinders; florists' supplies; theater supplies and equipment; parking meters; etc.

c. Construction Machinery, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, dredging machinery, derricks, cranes, hoists, winches, and related construction equipment (including pneumatic hammers), concrete construction clamps and forms, scaffolding, chutes, wheelbarrows, etc., but not construction materials.

d. Farm, Garden Machinery, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following: farm machinery (including farm tractors) and equipment used in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to agriculture; farm dairy machinery and equipment such as milking machines and cream separators, etc.; and poultry equipment such as incubators, brooders, feeders, etc.

e. Industrial Machinery, Equipment, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following types of machinery, equipment, or supplies: abrasives; industrial diamonds; mechanical power transmission equipment; mechanical rubber goods; rope, cordage and twine; fans and blowers; compressors and pumps; machine tools; safety devices; used machinery; and machinery, equipment and supplies used in specific industries such as food processing, textile manufacturing, printing, woodworking, metalworking, etc. Establishments reporting machinery with no further analysis of kind are included here.

f. Professional Equipment, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling one or more of the following types of equipment or supplies: dentist chairs, sterilizers, cabinets, instruments, dental gold and alloys, waxes, plasters, teeth; statuary, vestments, fonts, candles, religious pictures, calendars, literature, religious articles made from precious and semiprecious materials; desks, blackboards, chalk, rulers, wall and globe maps; surgical and medical instruments, apparatus, and equipment; orthopedic appliances, artificial limbs; operating-room and other hospital equipment and furniture, X-ray machines and accessories, microscopes and other scientific instruments used by physicians and in hospitals; optical and opthalmic goods; engineering instruments and artists' supplies.

g. Service Establishment Equipment, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following types of machines, equipment, or supplies: chairs, driers, scissors, clippers, razors, vibrators, hair curlers, permanent waving equipment and supplies, hair tonics, and barber soaps for barbers and beauty shops; washing, drying, ironing, and pressing machines; soaps, chemicals, trays, and baskets for laundries and dry cleaners; leather, boot and shoe cut stock, rubber heels and soles, eyelets, supports, and metal heel and toe plates for shoe cobblers; caskets, burial cases, burial garments, embalming chemicals and preparations for morticians and funeral homes; fabrics, leather, fillings, tacks, nails, and wire springs for the upholstery trade; and supplies for janitors, furriers, and hat cleaners.

h. Transportation (Except Automotive) Equipment, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, transportation (except automotive) equipment and supplies--air, rail, water, etc.

14. Metals, Metalwork (Except Scrap)

a. Iron, Steel and Products.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, iron and steel products such as semifinished forms and shapes, plates, sheets, strips, bars, structural shapes, piling, nails, tubular products, wire products, forgings, castings, and steel lockers and shelving.

b. Nonferrous Metals, Metalwork.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, nonferrous metals such as aluminum, copper, tin, brass, lead, and zinc and metalwork.

15. Other Merchandise Agents, Brokers

a. Scrap Iron and Steel.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--all forms of iron and steel scrap for others.

b. Amusements, Sporting Goods, Toys.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, cameras, photographic goods, games, toys, novelties, fireworks, bicycles, sporting goods, athletic goods, playground equipment, hobby goods, and billiard and bowling equipment and supplies.

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c. Books, Magazines, Newspapers.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, books, magazines, periodicals, newspapers and related articles.

d. Coal, Coke.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--coal and coke.

e. Farm Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, prepared feeds, fertilizer, fertilizer materials, agricultural chemicals, hay, and field, garden, and flower seeds.

f. Jewelry.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--one or more of the following: clocks, watches, costume jewelry, rings, silverware, plated ware, metals, trophies, insignias, and precious stones (such as diamonds). Jewelers' tools and equipment are also included here.

g. Yarns.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, one or more of the following types of industrial yarn: Cotton, rayon, silk, woolen, worsted, etc.

h. Petroleum and Products.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, petroleum such as gasoline, lubricants, fuel oils, etc., on a commission basis. Commission agents of petroleum bulk plants are included in "C. Petroleum bulk plants, terminals", not here.

i. General Merchandise.--Establishments of merchandise agents and brokers engaged in selling--or buying--for others, a number of kinds previously mentioned merchandise with no one line predominating.

j. Miscellaneous Products Agents, Brokers, n.e.c.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, one or more of the following: wood pulp, ties, logs, poles, posts, cordwood, wooden barrels, crates, baskets, sawdust, box shooks, and other forest products, except lumber; artificial flowers, flowers, bulbs, plants, and cuttings; artificial leather, saddlery, harness, luggage, and other leather products except footwear, apparel and belting; beer, ale, porter, stout, wines, whiskey, gin, rum, brandy, and other similar beverages; hops, essential oils, cottonseed and linseed oil, tallow, and fat, fish oils, molasses, raw sugar, and other inedible basic food materials; advertising specialties, crude rubber, ores, sponges, ice, etc.

E. ASSEMBLERS OF FARM PRODUCTS

Establishments of this type group are characterized by the fact they are primarily engaged in buying farm products direct from producers for marketing at wholesale, or for shipment to central points. They are classified in 4 broad kinds of business, on the basis of kinds of products purchased, 3 of which are subclassified, as described below:

1. Farm Products (Edible)

a. Dairy, Poultry Products.--Establishments primarily engaged in purchasing from farmers, assembling, grading, and marketing dairy and poultry products such as live poultry, fresh eggs, milk, and cream. Establishments primarily engaged in pasteurizing or bottling milk or cream are classified as manufacturing plants.

b. Fresh Fruits, Vegetables.--Establishments primarily engaged in purchasing from farmers, assembling, grading, packing, and marketing fresh fruits, vegetables, berries, melons, etc.

2. Farm Products (Raw Materials)

a. Cotton.--Establishments primarily engaged in purchasing--or receiving--from farmers, assembling, and marketing raw cotton and cotton linters but not principally engaged in ginning or compressing raw cotton.

b. Grain.--Establishments primarily engaged in purchasing from farmers, assembling, and marketing grains such as wheat, oats, corn, barley, rye, grain sorghums and other grains.

c. Hides, Skins, Raw Furs.--Establishments primarily engaged in purchasing, from farmers and trappers, and marketing untanned hides, skins, and raw furs, such as cattle hides, sheep skins, goat skins, and pelts of fur-bearing animals.

d. Livestock (Except Horses, Mules).--Establishments primarily engaged in purchasing from farmers, assembling, and marketing such livestock as cattle, hogs, sheep, and goats--but not horses and mules.

e. Other Inedible Farm Products.--Establishments primarily engaged in purchasing from farmers, assembling, and marketing various inedible farm products including leaf tobacco; wool; peanuts, pecans, and other nuts; oil seeds, oil nuts, oil kernels; straw, broomcorn, moss, hair, feathers, bristles; horses, mules; and dried beans, etc.

3. Farm Supplies

a. Feed.--Establishments primarily engaged in purchasing from farmers and marketing unmixed feeds for poultry, livestock, etc. Establishments primarily engaged in mixing feeds for livestock, poultry, etc., are classified as manufacturing plants.

b. Seed.--Establishments primarily engaged in purchasing from farmers, and marketing vegetable, flower, field, and garden seeds.

4. Other Farm Product Assemblers

Establishments primarily engaged in purchasing (or receiving), from farmers, and marketing dried fruits and other farm products not elsewhere classified.

APPENDIX B

Comparison of 1954 and 1948 Classifications--Type of Operation and Kind of Business

(Comparative data for 1954 and 1948 are presented for these classifications in Table 1C, United States Summary. Other detailed kind-of-business classifications are shown in Table 1A for 1954 or in Table 1B for 1948. For further explanation, see introductory paragraph on "Comparison of 1948 and 1954 Censuses")

1954 CLASSIFICATION	1948 EQUIVALENT CLASSIFICATION
Type of Operation	**Type of Operation**
Merchant wholesalers	Merchant wholesalers (less milk pasteurizing-bottling plants[1])
Manufacturers' sales branches, sales offices	Manufacturers' sales branches, offices
Petroleum bulk plants, terminals and LP gas facilities	Petroleum bulk stations, terminals
Merchandise agents, brokers	Agents, brokers
Assemblers of farm products	Assemblers mainly farm products (less fish, sea foods)
Type, by Kind of Business	**Type, by Kind of Business**
Merchant wholesalers	Merchant wholesalers (less milk pasteurizing-bottling plants[1])
Grocery, confectionery, meat wholesalers; Farm products (edible) distributors	Groceries, confectionery, meats; Farm products (edible)
General-line grocery wholesalers	Groceries (general line)
Confectionery wholesalers	Confectionery
Fish, sea food distributors[2]	Fish, sea foods
Meat, meat products wholesalers	Meats, meat products
Specialty-line grocery wholesalers (less dairy products distributors[3])	Other grocery, food specialties
Dairy products distributors[3]; Poultry, poultry products distributors	Dairy, poultry products (less milk pasteurizing-bottling plants[1])
Fresh fruit, vegetable wholesalers	Fruits, vegetables (fresh)
Beer, wine, distilled spirits wholesalers	Beer, wines, distilled spirits
Beer, ale distributors	Beer, ale
Wine, distilled spirits wholesalers	Wines, distilled spirits
Tobacco distributors	Tobacco and products (except leaf)
Drugs, chemicals, allied products wholesalers	Drugs, chemicals, allied products
General-line drug wholesalers	Drugs (general line)
Specialty-line drug, toiletries wholesalers	Drugs, drug sundries (specialty lines)
Industrial chemicals, explosives distributors	Industrial chemicals, explosives
Paint, varnish wholesalers	Paints, varnishes
Dry goods, apparel wholesalers; Furniture, home furnishings wholesalers (plus musical instrument, sheet music wholesalers[3])	Dry goods, apparel; Furniture, home furnishings
Clothing, furnishings, footwear wholesalers	Clothing, furnishings, footwear
General-line dry goods wholesalers	Dry goods (general line)
Specialty-line dry goods wholesalers (plus curtain, drapery wholesalers; domestics wholesalers[3])	Dry goods specialties, piece goods, notions
Piece goods converters	Piece goods converters
Furniture (household, office) wholesalers	Furniture (household, office)
Home furnishings, floor coverings wholesalers (less curtain, drapery wholesalers; domestics wholesalers; plus musical instrument, sheet music wholesalers[3])	Home furnishings, floor coverings
Paper, allied products wholesalers	Paper and its products
Coarse paper and products wholesalers; Printing and fine paper distributors	Wrapping paper, twine; Miscellaneous paper products; Fine paper
Stationery, office supplies wholesalers[2]	Stationery, office supplies
Wallpaper wholesalers	Wallpaper
Farm products (raw materials) merchants	Farm products (raw materials)
Automotive wholesalers	Automotive
Motor vehicle distributors	Automobiles, other motor vehicles
Automotive equipment, tire-tube wholesalers	Automotive equipment, tires and tubes
Electrical, electronics, appliance distributors	Electrical goods
Electrical apparatus, supplies distributors	Electrical goods (general line); Wiring supplies, construction materials, apparatus, and equipment
Electrical appliance, radio, TV set wholesalers	Electrical appliances, specialties
Electronic parts, equipment distributors	([2])
Hardware, plumbing-heating goods wholesalers	Hardware, plumbing, heating (less air conditioning, ventilating equipment)
Hardware wholesalers	Hardware
Plumbing, heating equipment, supplies distributors	Plumbing, heating equipment, supplies (less air conditioning, ventilating equipment)
Lumber, construction materials distributors[4]	Lumber, construction materials
Lumber, millwork wholesalers	Lumber, millwork
Construction materials distributors[4]	Other construction materials
Machinery, equipment, supplies distributors	Machinery, equipment, supplies (plus air conditioning, ventilating equipment)
Air conditioning, commercial refrigeration equipment distributors	Air conditioning, ventilating equipment; Commercial refrigeration equipment
Commercial machines, equipment distributors	Commercial machines, equipment (less commercial refrigeration equipment)
Construction machinery, equipment dealers	Construction machinery, equipment
Farm-garden machinery, equipment wholesalers	Farm-dairy machinery, equipment
Industrial machinery, equipment distributors[2]; Industrial materials, supplies distributors	Industrial machinery, equipment, supplies
Professional equipment, supplies distributors	Professional equipment, supplies
Service establishment supply houses	Service establishment equipment, supplies
Transportation equipment distributors	Transportation (except automotive) equipment, supplies
Metals, metalwork (except scrap) distributors	Metals, metal work (except scrap)
Iron, steel and products distributors[6]	Iron, steel and products
Nonferrous metals distributors	Nonferrous metals, metal work
Scrap, waste materials dealers	Waste materials
Iron, steel scrap dealers	Iron, steel scrap
Waste materials dealers	Other scrap, waste materials
Other merchant wholesalers (less musical instrument, sheet music wholesalers[3]	Other merchant wholesalers
Amusement, sporting goods distributors	Amusement, sporting goods
Book, magazine, newspaper wholesalers	Books, periodicals, newspapers
Coal wholesalers	Coal, coke
Farm supplies wholesalers	Farm supplies
Jewelry wholesalers	Jewelry
Petroleum products distributors	Petroleum and products
Flower, bulb, plant wholesalers	Flowers (cut), potted plants; Bulbs, plants
Miscellaneous products merchant wholesalers (less musical instrument, sheet music wholesalers[3] plus gift, art goods, greeting card wholesalers)	Merchant wholesalers, miscellaneous products (less flowers (cut), potted plants; bulbs, plants)

See footnotes at end of Appendix B.

APPENDIX B

Comparison of 1954 and 1948 Classifications--Type of Operation and Kind of Business--Continued

1954 CLASSIFICATION	1948 EQUIVALENT CLASSIFICATION
Type, by Kind of Business—Continued	Type, by Kind of Business—Continued
Manufacturers' sales branches, sales offices[7]	Manufacturers' sales branches, offices
Food and kindred products sales branches, sales offices	Groceries, confectionery, meats Farm products (edible) Beer, wines, distilled spirits
Textile mill products sales branches, sales offices Apparel and related products sales branches, sales offices	Dry goods, apparel (less shoes, other footwear; plus floor coverings; miscellaneous home furnishings; rope, cordage; textiles and materials other than dry goods; yarns (industrial))
Furniture and fixtures sales branches, sales offices	Furniture (household, office) (plus restaurant, hotel supplies (principally nonfood))
Paper and allied products sales branches, sales offices	Paper and its products
Chemicals and allied products sales branches, sales offices	Drugs, chemicals, allied products (plus fertilizers, agricultural chemicals; oils and fats (inedible))
Primary metal products sales branches, sales offices Fabricated metal products sales branches, sales offices	Metals, metal work (except scrap) Hardware, plumbing, heating
Machinery (except electrical) sales branches, sales offices	Commercial machines, equipment (less restaurant, hotel supplies (principally nonfood)) Construction machinery, equipment Farm-dairy machinery, equipment Industrial machinery, equipment, supplies (less belting, hose, packing; rope, cordage)
Electrical machinery sales branches, sales offices	Electrical goods
Rubber products sales branches, sales offices Leather and leather products sales branches, sales offices Stone, clay and glass products sales branches, sales offices Transportation equipment sales branches, sales offices Instruments and related products sales branches, sales offices Other manufacturers' products* sales branches, sales offices	Manufacturers' sales branches and offices not elsewhere classified
Petroleum bulk plants, terminals and LP gas facilities	Petroleum bulk stations, terminals
Gasoline, distillates, residuals	Petroleum bulk plants, terminals (less marketers of liquefied petroleum gas)
Bulk plants	Independent bulk stations Commission stations Salary stations Cooperative bulk stations
Distributing terminals	Distributing terminals
Wholesale LP gas facilities	Marketers of liquefied petroleum gas
Merchandise agents, brokers	Agents, brokers
Groceries , confectionery, meats	Groceries, confectionery, meats
Groceries (combination of food lines) Canned foods Coffee, tea, spices Flour Sugar Miscellaneous grocery products	Groceries, food (except as specified) Fish, sea foods
Confectionery	Confectionery
Meats, provisions (except canned)	Meats, meat products
Farm products (edible)	Farm products (edible)
Dairy, poultry products	Dairy, poultry products
Fruits, vegetables	Fruits, vegetables (fresh)
Drugs, chemicals, paints	Drugs, chemicals, allied products
Drugs, proprietaries, toiletries	Drugs, drug sundries
Chemicals, explosives	Industrial chemicals, explosives
Paints, varnishes, lacquers, enamels	Paints, varnishes
Apparel (including footwear):	
Clothing, furnishings (men's, women's)	Clothing, furnishings (general line)
Men's, boys' clothing, furnishings	Men's, boys' clothing, furnishings
Women's, children's clothing, accessories	Women's, children's clothing, furnishings
Handbags	
Work clothing	
Furs (dressed), fur clothing	Furs (dressed), fur clothing
Millinery, millinery supplies	Millinery, millinery supplies
Shoes, other footwear	Shoes, other footwear
Dry goods, piece goods:	
Hosiery	Dry goods (general line)
Dry goods	Hosiery, underwear
Piece goods	Piece goods
Furniture, home furnishings	Furniture, home furnishings
Furniture	Furniture (household, office)
Home furnishings	Home furnishings, floor coverings
Paper, allied products	Paper and its products
Paper	Other paper products
Stationery, office supplies	Stationery, office supplies
Farm products (raw materials)	Farm products (raw materials)
Cotton	Cotton
Grain	Grain
Hides, skins, raw furs	Hides, skins, raw furs
Livestock	Livestock (except horses, mules)
Tobacco (leaf)	Tobacco (leaf)
Wool, mohair	Wool, mohair
Miscellaneous inedible farm products	Miscellaneous inedible farm products
Automotive	Automotive
Electrical-electronic apparatus, equipment, appliances	Electrical goods
Electrical apparatus, supplies	Wiring supplies, apparatus
Appliances, radios, TV sets	Electrical appliances, specialties
Electronic parts, equipment	(2)
Hardware, plumbing-heating goods	Hardware, plumbing, heating
Hardware	Hardware
Plumbing, heating goods	Plumbing, heating equipment, supplies

See footnotes at end of Appendix B.

Comparison of 1954 and 1948 Classifications--Type of Operation and Kind of Business--Continued

1954 CLASSIFICATION	1948 EQUIVALENT CLASSIFICATION
Type, by Kind of Business--Continued	Type, by Kind of Business--Continued
Merchandise agents, brokers--Continued	Agents, brokers--Continued
Lumber, construction materials	Lumber, construction materials
Lumber, millwork	Lumber, millwork
Construction materials (except lumber)	Other construction materials
Machinery, equipment, supplies	Machinery, equipment, supplies
Air conditioning, commercial refrigerstion equipment.. }	Commercisl machines, equipment
Commercisl machines, equipment..... }	
Construction mschinery, equipment	Construction machinery, equipment
Farm-garden machinery, equipment	Farm-dairy machinery, equipment
Industrisl machinery, equipment, supplies	Industrial mschinery, equipment, supplies
Professionsl equipment, supplies	Professional equipment, supplies
Service estsblishment equipment, supplies	Service establishment equipment, supplies
Transportstion (except automotive) equipment, supplies	Transportation (except automotive) equipment, supplies
Metals, metslwork (except scrap)	Metals, metalwork (except scrap)
Iron, steel and products	Iron, steel and products
Nonferrous metals, metalwork	Nonferrous metals, metalwork
Other merchandise agents, brokers:	
Scrap iron and steel	Iron, steel scrap
Amusements, sporting goods, toys	Amusement, sporting goods
Books, magazines, newspapers	Books, periodicals, newspapers
Coal, coke	Coal, coke
Farm supplies	Farm supplies
Jewelry	Jewelry
Petroleum and products	Petroleum and products
Miscellaneous producta agenta, brokers, n.e.c. (plus yarns; general merchandise)...	{ Agents and brokers, miscellaneous products Beer, wines, distilled spirits Tobacco and products (except leaf) Other scrap, waste materials
Assemblers of farm products[2]	Assemblers (mainly farm products) (less fish, sea foods)
Dairy, poultry products	Dairy, poultry products
Fresh fruits, vegetables	Fruits, vegetables (fresh)
Farm products (raw materials)	Farm products (raw materials)
Farm supplies	Farm supplies
Other farm products assemblers	{ Assemblers, miscellaneous products Groceries, confectionery, meats (less fish, sea foods)

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]1948 data shown in publications of the 1954 Census of Business have been adjusted to exclude milk pasteurizing and bottling plants, which are classified as Manufacturing in the 1954 Censuses.

[2]See "Comparison of 1948 and 1954 Censuses" in Introduction.

[3]Data are shown separately for this classification in Table 1A, United States Summary.

[4]See footnote 5 to Table 1C, and also "Comparison of 1948 and 1954 Censuses" in Introduction.

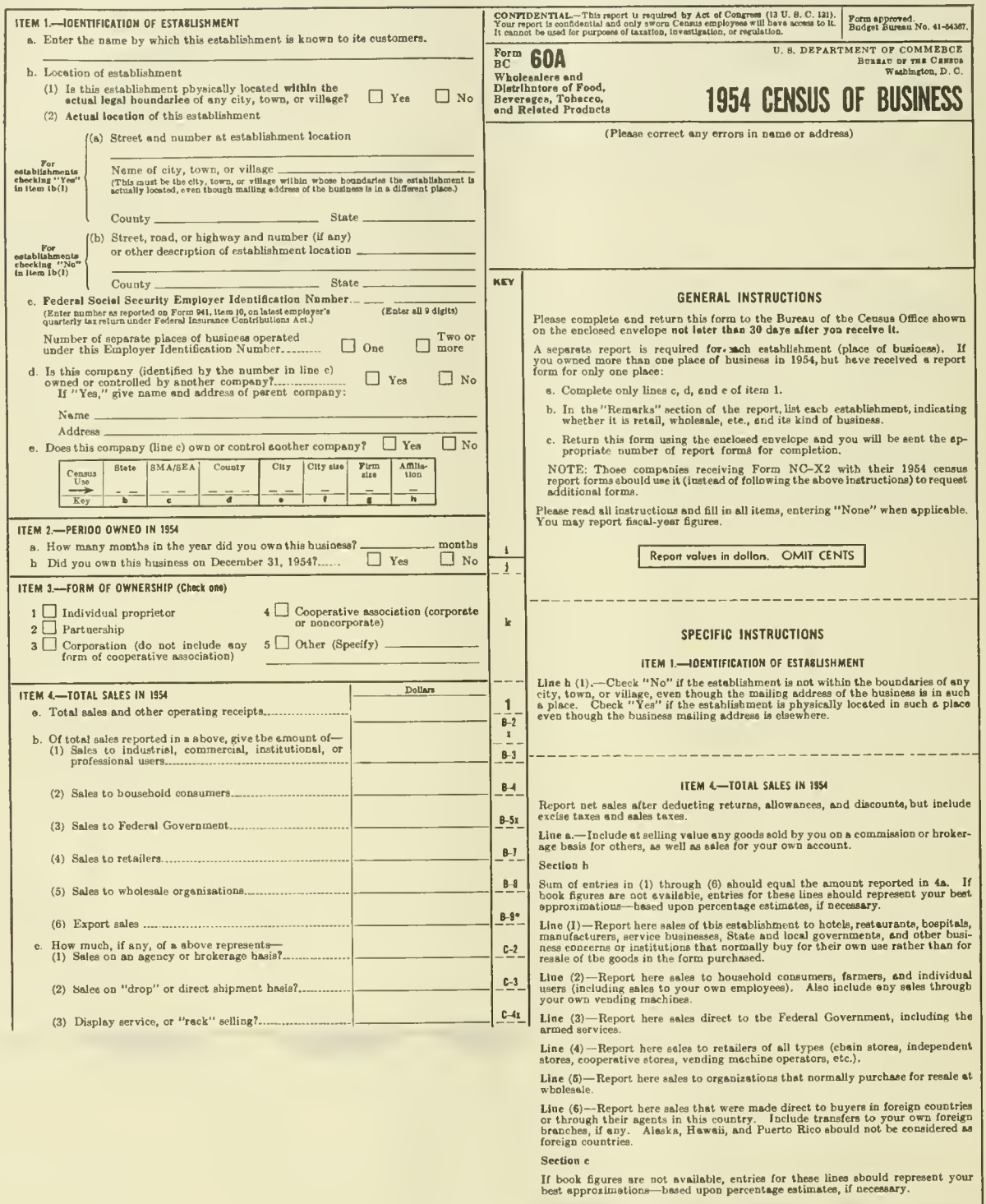
[5]See footnote 6 to Table 1C.

[6]See footnote 7 to Table 1C.

[7]For explanstion of classification differences, 1948 to 1954, see the "Manufscturers' sales branches, sales offices" section of "Kind-of-Business Descriptions," Appendix A.

APPENDIX C

FORM BC–60A–Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products–Front–Top



ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

a. Enter the name by which this establishment is known to its customers.

b. Location of establishment

(1) Is this establishment physically located **within the actual legal boundaries** of any city, town, or village? ☐ Yes ☐ No

(2) **Actual location** of this establishment

For establishments checking "Yes" in item 1b(1):

(a) Street and number at establishment location

Name of city, town, or village

(This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.)

County State

For establishments checking "No" in item 1b(1):

(b) Street, road, or highway and number (if any) or other description of establishment location

County State

c. **Federal Social Security Employer Identification Number** (Enter number as reported on Form 941, item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.) (Enter all 9 digits)

Number of separate places of business operated under this Employer Identification Number ☐ One ☐ Two or more

d. Is this company (identified by the number in line c) owned or controlled by another company? ☐ Yes ☐ No

If "Yes," give name and address of parent company:

Name

Address

e. Does this company (line c) own or control another company? ☐ Yes ☐ No

Census Use → Key	State b	SMA/SEA c	County d	City e	City size f	Firm size g	Affiliation h

ITEM 2.—PERIOD OWNED IN 1954

a. How many months in the year did you own this business? months

b Did you own this business on December 31, 1954? ☐ Yes ☐ No

ITEM 3.—FORM OF OWNERSHIP (Check one)

1 ☐ Individual proprietor
2 ☐ Partnership
3 ☐ Corporation (do not include any form of cooperative association)
4 ☐ Cooperative association (corporate or noncorporate)
5 ☐ Other (Specify)

ITEM 4.—TOTAL SALES IN 1954

	Dollars
a. Total sales and other operating receipts	
b. Of total sales reported in a above, give the amount of—	
(1) Sales to industrial, commercial, institutional, or professional users	
(2) Sales to household consumers	
(3) Sales to Federal Government	
(4) Sales to retailers	
(5) Sales to wholesale organizations	
(6) Export sales	
c. How much, if any, of a above represents—	
(1) Sales on an agency or brokerage basis?	
(2) Sales on "drop" or direct shipment basis?	
(3) Display service, or "rack" selling?	

CONFIDENTIAL.—This report is required by Act of Congress (13 U. S. C. 121). Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation, or regulation.

Form approved. Budget Bureau No. 41-54367.

Form BC 60A
Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products

U. S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
Washington, D. C.

1954 CENSUS OF BUSINESS

(Please correct any errors in name or address)

KEY

i
j
k
1
B-2
1
B-3
B-4
B-5x
B-7
B-8
B-9*
C-2
C-3
C-4x

GENERAL INSTRUCTIONS

Please complete and return this form to the Bureau of the Census Office shown on the enclosed envelope **not later than 30 days after you receive it.**

A separate report is required **for each establishment** (place of business). If you owned more than one place of business in 1954, but have received a report form for only one place:

a. Complete only lines c, d, and e of item 1.

b. In the "Remarks" section of the report, list each establishment, indicating whether it is retail, wholesale, etc., and its kind of business.

c. Return this form using the enclosed envelope and you will be sent the appropriate number of report forms for completion.

NOTE: Those companies receiving Form NC–X2 with their 1954 census report forms should use it (instead of following the above instructions) to request additional forms.

Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures.

Report values in dollars. OMIT CENTS

SPECIFIC INSTRUCTIONS

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

Line b (1).—Check "No" if the establishment is not within the boundaries of any city, town, or village, even though the mailing address of the business is in such a place. Check "Yes" if the establishment is physically located in such a place even though the business mailing address is elsewhere.

ITEM 4.—TOTAL SALES IN 1954

Report net sales after deducting returns, allowances, and discounts, but include excise taxes and sales taxes.

Line a.—Include at selling value any goods sold by you on a commission or brokerage basis for others, as well as sales for your own account.

Section b

Sum of entries in (1) through (6) should equal the amount reported in 4a. If book figures are not available, entries for these lines should represent your best approximations—based upon percentage estimates, if necessary.

Line (1)—Report here sales of this establishment to hotels, restaurants, hospitals, manufacturers, service businesses, State and local governments, and other business concerns or institutions that normally buy for their own use rather than for resale of the goods in the form purchased.

Line (2)—Report here sales to household consumers, farmers, and individual users (including sales to your own employees). Also include any sales through your own vending machines.

Line (3)—Report here sales direct to the Federal Government, including the armed services.

Line (4)—Report here sales to retailers of all types (chain stores, independent stores, cooperative stores, vending machine operators, etc.).

Line (5)—Report here sales to organizations that normally purchase for resale at wholesale.

Line (6)—Report here sales that were made direct to buyers in foreign countries or through their agents in this country. Include transfers to your own foreign branches, if any. Alaska, Hawaii, and Puerto Rico should not be considered as foreign countries.

Section c

If book figures are not available, entries for these lines should represent your best approximations—based upon percentage estimates, if necessary.

FORM BC–60A–Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products–Front–Bottom

ITEM 5.—PERSONNEL AND PAYROLL

a. Total payroll for the year 1954, before payroll deductions		Dollars	A-2
b. Paid employees and payroll for the workweek ended nearest November 15, 1954	Number of employees	Payroll (dollars)	A-3,4
c. Number of paid employees for workweek ended nearest:		Number	
(1) March 15, 1954			A-5
(2) May 15, 1954			A-6
(3) August 15, 1954			A-7
d. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954			A-8
e. Number of salesmen, November 1954			A-9 C-10*

ITEM 6.—CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES

a. How much of 1954 sales, 4a above, was on—	Dollars	
(1) Credit?		C-6
(2) Spot cash or c. o. d. basis? (Total of (1) and (2) must equal 4a.)		C-7
b. Accounts and notes receivable, outstanding as of December 31, 1954		C-8
c. Bad debt losses, 1954		C-9

ITEM 7.—OPERATING EXPENSES AND INVENTORY OF THIS ESTABLISHMENT

	Dollars	
a. Total 1954 operating expenses		A-10 D-2
b. Merchandise inventory at cost: (1) December 31, 1953		A-11
(2) December 31, 1954		A-12 D-3

ITEM 8.—WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1954

	Square feet	
a. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment: (1) Floor space in single story buildings		D-4
(2) Floor space in multiple story buildings		D-5
(3) Total floor space (Sum of (1) and (2))		D-6
	Cubic feet	
b. Cold storage (net piling) space of this establishment: (1) Cooler space (20° to 50° F.)		D-7
(2) Freezer space, including food locker (19° F. and below)		D-8
(3) Total cold storage space (Sum of (1) and (2))		D-9

ITEM 9.—TYPE OF OPERATION

a. Principal type of operation or function performed: (Check one box only)

- 1 ☐ Wholesale merchant, distributor, jobber
- 2 ☐ Display service (rack) jobber
- 5 ☐ Exporter
- 4 ☐ Importer
- 7 ☐ Cash-carry wholesaler
- 9 ☐ Wagon or truck distributor
- 0 ☐ Consumer cooperative wholesaler
- ☐ Packer-shipper farm products
- ☐ Assembler, country buyer of farm products
- ☐ Commission buyer of farm products
- ☐ Cooperative marketing association
- ☐ Other type (Specify) _____

1

b. Does this establishment sponsor, or is it affiliated with a voluntary group of retailers? ☐ Yes ☐ No

If "Yes,"—

(1) Give name of group _____

(2) What percentage of your 1954 sales was to retail members of this group? _____ % — A-13

c. Is this establishment operated by a cooperating group of retailers? ☐ Yes ☐ No

If "Yes,"—

(1) Give name of group _____ — A-14*

(2) What percentage of your 1954 sales was to retail members of this group? _____ %

ITEM 5.—PERSONNEL AND PAYROLL

Include payments to corporation officers and executives working in this establishment. **Do not** include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses.

For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th inclusive.

Line a.—Report the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc.

Line b.—Include both full- and part-time employees. If your payroll is for a period other than a week, please adjust the figures to a 1-week basis. Commissions paid on other than a weekly basis should also be adjusted to a 1-week basis.

Lines c (1)–(3).—Include both full- and part-time employees.

Line d.—To be reported by proprietorships and partnerships only.

Line e.—Include all persons engaged in making sales.

ITEM 6.—CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES

Line a (1).—Report here all sales except those on a strictly cash or c. o. d. basis.

Line b.—Report here the amount of receivables, derived from the sale of merchandise or services, on your books at the end of the year—before deducting reserves for bad debt losses. **Do not** include receivables sold to banks, factors, etc.

Line c.—Report here the amount of receivables written off during 1954 as uncollectible.

ITEM 7.—OPERATING EXPENSES AND INVENTORY

Line a.—**Include**, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general office expense. **Do not** include the cost of merchandise. **Do not** include income taxes or excise taxes. Unincorporated businesses should not include withdrawals by proprietors or firm members.

Section b

Report inventories at cost value rather than sales price. **Include** goods owned by you and consigned to others, but **not** goods of others held by you. Report inventories as of the dates specified, or nearest inventory date.

ITEM 8.—WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE

Lines a (1)–(3).—**Exclude** floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

Lines b (1)–(3).—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of the piling), coils, aisles, posts, sprinklers, etc.

ITEM 9.—TYPE OF OPERATION

Line a.—Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1954.

Check "Wholesale merchant, distributor, jobber" if you are primarily engaged in buying and selling in the domestic market, and perform all of the principal wholesale functions.

Check "Importer" if your source of purchases is primarily foreign.

Check "Wagon or truck distributor" if you customarily:

(1) sell from a truck or other vehicle, combining the function of salesman with that of deliveryman; and

(2) carry a limited assortment of nationally advertised fast moving items.

Line b.—If the establishment covered by this report sponsors, or is affiliated with a group of independent retailers engaged in joint advertising or other sales promotion under a group name or identification, check "Yes" and supply information under (1) and (2).

Line c.—If the establishment covered by this report is owned and operated cooperatively by a group of independent retailers buying collectively, check "Yes" and supply information under (1) and (2).

Form BC-60A (OVER)

FORM BC–60A--Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products–Reverse–Top

ITEM 10.—KIND OF BUSINESS m

Enter a check mark in the box below describing the kind of wholesaler or distributor that most nearly fits your business. If none applies, check the last box and enter the description by which your business is known to the trade or public.

Food Wholesalers or Distributors

011_ ☐ General-line grocery wholesaler (selling a full line of groceries and related products)
0120 ☐ Confectionery wholesaler
0130 ☐ Fish, seafood distributor (fresh or frozen)
0140 ☐ Meats, provisions wholesaler (including frozen meats)
0151 ☐ Bakery, restaurant, hotel supply house

Specialty-Line Food Wholesalers

0152 ☐ Bread, bakery goods distributor
0153 ☐ Canned food wholesaler
0154 ☐ Coffee, tea, spice wholesaler
0155 ☐ Dairy products distributor
0156 ☐ Flour distributor
0157 ☐ Frosted, frozen food distributor (except fish and meat)
015_ ☐ Other grocery specialty
Specify product _____
0220 ☐ Fresh fruit and vegetable wholesaler
0210 ☐ Poultry, poultry products distributor

Beverage Distributors

0156 ☐ Soft drink distributor
0310 ☐ Beer, ale distributor
0320 ☐ Wines, distilled spirits wholesaler

Other Kind of Business

0410 ☐ Tobacco distributor
___ ☐ Other, specify _____

ITEM 11.—ANALYSIS OF SALES BY COMMODITY LINES

Many concerns will find that only a few of the items listed below pertain to their business. Select the particular lines that apply to your business and report the dollar volume of sales of each for the year 1954. **If figures based on records are not available, give best possible approximations.**

Total Sales—Same as reported in 4a ..... $_____
(Total of sales by commodity lines should be the same as Total sales 1954—Item 4a)

E 1

Food

(1) Canned, bottled foods, total (Sum of (a)–(g)) ..... 000 $_____
(a) Canned baby foods ..... $_____
(b) Canned fruits, fruit juices ..... $_____
(c) Canned vegetables, vegetable juices ..... $_____
(d) Canned fish, seafood ..... $_____
(e) Canned meats ..... $_____
(f) Canned milk ..... $_____
(g) Other canned, bottled foods ..... $_____

(2) Coffee (green, roasted), total (Sum of (a) and (b)) ..... 010 $_____
(a) Green coffee ..... $_____
(b) Roasted coffee ..... $_____
(c) Do you roast coffee at this establishment? ..... ☐ Yes ☐ No
(d) If "Yes," amount roasted during 1954 ..... _____ lb.

(3) Confectionery, total (Sum of (a)–(c)) ..... 020 $_____
(a) Candy, including chocolate ..... $_____
(b) Chewing gum ..... $_____
(c) Fountain fruits, syrups; potato chips; other confections ..... $_____

(4) Frozen foods, total (Sum of (a)–(d)) ..... 030 $_____
(a) Frozen fruits, juices ..... $_____
(b) Frozen vegetables ..... $_____
(c) Frozen fish, seafood ..... $_____
(d) Other frozen foods ..... $_____

ITEM 11.—ANALYSIS OF SALES BY COMMODITY LINES—Continued E1

Soap

(19) Soaps, detergents, total (Sum of (a)–(c)) ..... 160 $_____
(a) Toilet soaps ..... $_____
(b) Laundry soaps, chips, powders ..... $_____
(c) Household detergents ..... $_____

Tobacco

(20) Cigarettes, cigars, tobacco, total (Sum of (a)–(c)) ..... 110 $_____
(a) Cigarettes ..... $_____
(b) Cigars ..... $_____
(c) Other tobacco ..... $_____
(21) Smokers' supplies and pipes ..... 111 $_____

Miscellaneous Commodity Lines

(22) Feeds (mixed and other) including pet food, total (Sum of (a)–(e)) ..... 660 $_____
(a) Poultry feeds mixed at this establishment ..... $_____
(b) Other poultry feeds ..... $_____
(c) Livestock feeds mixed at this establishment ..... $_____
(d) Other livestock feeds ..... $_____
(e) Other feeds ..... $_____
(23) Men's, boys' clothing, furnishings (except shoes) ..... 200 $_____
(24) Women's, misses', children's, infants' clothing, accessories (except shoes) ..... 210 $_____
(25) Dry goods, notions (except woven piece goods and homefurnishings) ..... 240 $_____
(26) Piece goods and domestics (including yard goods, sheets, pillowcases, towels, toweling, blankets, etc.) ..... 230 $_____
(27) China, glassware, crockery ..... 301 $_____
(28) Kitchen utensils, kitchen tools, miscellaneous homewares ..... 302 $_____
(29) Drugs, druggist sundries ..... 150 $_____
(30) Hardware ..... 450 $_____
(31) School equipment, supplies ..... 645 $_____
(32) Wrapping paper and paper products (including paper bags, boxes, containers, closures, etc.) ..... 165 $_____
(33) Rope, cordage, twine ..... 575 $_____
(34) Toys, games, athletic goods, bicycles ..... 900 $_____
(35) Miscellaneous lines of merchandise, total ..... 904 $_____
Specify kind: _____ $_____
_____ $_____
(36) Service and rental receipts from customers ..... 905 $_____

ITEM 12.—VENDING MACHINE OPERATIONS KEY

a. Do you operate vending machines? ..... ☐ Yes ☐ No
(If "No," disregard section b below.)
b. If "Yes," give the following information:

	Number of vending machines	Sales through vending machines	KEY
Total, all types of vending machines	_____	$_____	F–2, 3
Cigars, cigarettes, tobacco	_____	$_____	F–4, 5
Candy, nuts, confectionery, and other food products (except beverages and ice cream)	_____	$_____	F–6, 7
Milk and ice cream	_____	$_____	F–8, 9
Soft drinks and other beverages	_____	$_____	F–10, 11
All other	_____	$_____	F–12,13*

ITEM 13.—SOURCE OF MERCHANDISE SOLD

Approximately what percent, if any, of sales (Item 4a) was made up of products of manufacturing plants owned or controlled either by this company or by the company (if any) named in Item 1d? .. _____ %
(If none, enter "0") D–12*

FORM BC–60A–Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products–Reverse–Bottom

(5) Groceries (except as specified), total (Sum of (a)–(h)) 040 $

(a) Flour, related products $

(b) Sugar (refined) $
(Report raw sugar under (13) (b))

(c) Margarine, butter substitutes $

(d) Cooking oils (including vegetable shortening) $
(Report lard under (12) (d))

(e) Bakery products $

(f) Tea $

(g) Dried fruits $

(h) Other groceries (jams, breakfast cereals, pickles, sauces, etc.) $

(6) Dairy products, ice cream, ices, total (Sum of (a)–(e)) 050 $

(a) Butter $

(b) Cheese $

(c) Ice cream, ices $

(d) Milk, cream (fluid) $

(e) Other dairy products $

Do you pasteurize milk at this establishment? ☐ Yes ☐ No

(7) Eggs (fresh, storage) 052 $

(8) Poultry, total (Sum of (a) and (b)) 060 $

(a) Live poultry $

(b) Dressed poultry $

(c) Do you dress poultry at this establishment? ☐ Yes ☐ No

If "Yes," give the following information:

Type of bird	Number of birds killed
(d) Hens and farm chickens	
(e) Commercial broilers	
(f) Turkeys	
(g) Other poultry	

(9) Fish, seafood (fresh) 062 $

(10) Fresh fruits, vegetables, berries, total (Sum of (a) and (b)) 070 $

(a) Fresh fruits, berries $

(b) Fresh vegetables $

(11) Peanuts, total (Sum of (a) and (b)) 080 $

(a) Unshelled $

(b) Shelled $

(12) Meats, provisions, total (Sum of (a)–(e)) 090 $

(a) Fresh meats (except sausages) $

(b) Cured, boiled, smoked meats $

(c) Sausages (loaves) $

(d) Lard (from hogs) $

(e) Other meat (including game) $

(13) Food, beverage basic materials, total (Sum of (a)–(e)) 100 $

(a) Malt, malt extract $

(b) Raw sugar, industrial molasses $

(c) Sausage casings $

(d) Yeast (brewers, bakers) $

(e) Other basic food products (fruit peel, chocolate coatings, hop extract, ice, brown rice, beverage base, etc.) $

(14) Miscellaneous food products, total 101 $

Specify kind: $

$

Beverages

(15) Beer, fermented malt liquors 102 $

(16) Soft drinks 103 $

(17) Spirits (including neutral spirits and ethyl alcohol used in bleeding) 104 $

(a) Gallonage (proof) sales, 1954

(18) Wines 105 $

ITEM 14.—REMARKS

ITEM 15.—CERTIFICATION

Name, address, and telephone number of person who should be contacted if questions arise regarding this report.

Name

Address Telephone number

This report is substantially accurate and covers the period

from to

Date Title

Signature of authorized person

Form BC–60A

U. S. GOVERNMENT PRINTING OFFICE: 1954

FORM BC-61A–Manufacturers' Sales Branches and Sales Offices–Food, Tobacco, and Kindred Products–Front

CONFIDENTIAL.—This report is required by Act of Congress (13 U. S. C. 131). Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation, or regulation.

Form approved. Budget Bureau No. 41-54379.

Form BC 61A

Manufacturers' Sales Branches and Sales Offices
Food, Tobacco, and Kindred Products

U. S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
Washington, D. C.

1954 CENSUS OF BUSINESS

(Please correct any errors in name or address)

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

a. Enter the name by which this establishment is known to its customers.

b. Location of establishment
(1) Is this establishment physically located **within the actual legal boundaries** of any city, town, or village? ☐ Yes ☐ No
(2) **Actual location** of this establishment

For establishments checking "Yes" in Item 1b (1):
(a) Street and number at establishment location
Name of city, town, or village
(This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.)
County State

For establishments checking "No" in Item 1b (1):
(b) Street, road, or highway and number (if any) or other description of establishment location
County State

c. **Federal Social Security Employer Identification Number** (Enter number as reported on Form 941, Item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.) (Enter all 9 digits)

Number of separate places of business operated under this Employer Identification Number ☐ One ☐ Two or more

d. Is the company identified by the number in line c owned, or controlled by another company? ☐ Yes ☐ No

If "Yes," give name and address of owning or controlling company:
Name
Address

e. Does this company (line c) own or control another company? ☐ Yes ☐ No

Census Use →	State	SMA/SEA	County	City	City size	Firm size	Affiliation
Key	b	c	d	e	f	g	h

ITEM 2.—PERIOD OWNED IN 1954

a. How many months in the year did you own this business? _____ months
b. Did you own this business on December 31, 1954? ☐ Yes ☐ No

ITEM 3.—FORM OF OWNERSHIP (Check one)

1 ☐ Individual proprietor
2 ☐ Partnership
3 ☐ Corporation (do not include any form of cooperative association)
4 ☐ Cooperative association (corporate or noncorporate)
5 ☐ Other (Specify)

ITEM 4.—TOTAL SALES IN 1954

	Dollars
a. Total sales and other operating receipts	
	Percent
b. Approximately what percent of your 1954 sales was at retail?	
c. Approximately what percent of merchandise sold (as reported in a) was delivered from stocks of this branch?	
d. Approximately what percent, if any, of sales (a above) was made up of products of other manufacturers?	

ITEM 5.—PERSONNEL AND PAYROLL

	Dollars	Number of employees	Payroll (dollars)
a. Total payroll for the year 1954, before payroll deductions			
b. Paid employees and payroll for the workweek ended nearest November 15, 1954			

	Number
c. Number of paid employees for workweek ended nearest:	
(1) March 15, 1954	
(2) May 15, 1954	
(3) August 15, 1954	
d. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954	

ITEM 6.—OPERATING EXPENSES AND INVENTORY OF THIS ESTABLISHMENT

	Dollars
a. Total 1954 operating expenses	
b. Merchandise inventory at cost, December 31, 1954	

ITEM 7.—WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1954

a. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment:
(1) Floor space in single story buildings _____ sq. ft.
(2) Floor space in multiple story buildings _____ sq. ft.
(3) Total floor space (Sum of (1) and (2)) _____ sq. ft.

b. Cold storage (net piling) space of this establishment:
(1) Cooler space (20° to 50° F.) _____ cu. ft.
(2) Freezer space, including food locker (19° F. and below) _____ cu. ft.
(3) Total cold storage space (Sum of (1) and (2)) _____ cu. ft.

KEY	
i	
j	
k	
1	
E2-2	
E2-3	
A-2	
A-2, 4	
A-5	
A-6	
A-7	
A-8x	
A-10x	
D-2	
A-12*	
D-3	
D-4	
D-5	
D-6	
D-7	
D-8	
D-9*	

GENERAL INSTRUCTIONS

Please complete and return this form to the Bureau of the Census Office shown on the enclosed envelope **not later than 30 days after you receive it.**

A separate report should be submitted on this form (or similar Form BC-61A through 61J) for each sales branch or sales office. Sales branches or offices located at plants or general offices should be reported separately, if separate records are available, or if substantially accurate reports can be prepared.

A separate report is required for each sales office without stocks, as well as each sales branch carrying stocks of merchandise from which deliveries are made. Separate reports are also required for other establishments (plants, retail stores, or other places of business) of this organization.

If you have not received a sufficient number of forms, or the correct forms, complete the enclosed Form NC–X2 and return it to the Census Office, the address of which appears on the enclosed return envelope.

Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures.

Report values in dollars. OMIT CENTS

SPECIFIC INSTRUCTIONS

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

Line b (1).—Check "No" if the establishment is not within the boundaries of any city, town, or village, even though the mailing address of the business is in such a place. Check "Yes" if the establishment is physically located in such a place even though the business mailing address is elsewhere.

ITEM 4.—TOTAL SALES IN 1954

Report net sales after deducting returns, allowances, and discounts, but include excise taxes and sales taxes.

Line a.—Include in sales all orders booked through this sales branch or sales office, even though billings may be made from a central office and shipments made from the plant or central warehouse. Sales may be reported by company sales districts if records are not kept on a location basis. Also include any receipts from services rendered customers, other than from the sale of merchandise.

Line b.—Report here approximate percentage of sales to household consumers, farmers, and individual users (including sales to your own employees).

Line d.—Report here approximate percentage of sales made up of goods bought and sold, but not produced by your company, your parent company, or companies corporately affiliated with your company.

ITEM 5.—PERSONNEL AND PAYROLL

Include payments to corporation officers and executives working in this establishment. **Do not** include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses.

For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th inclusive.

Line a.—Report the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc.

Line b.—Include full- and part-time employees and travelling personnel carried on this establishment's payroll. If your payroll is for a period other than a week, please adjust the figures to a 1-week basis. Commissions paid on other than a weekly basis should also be adjusted to a 1-week basis.

Lines c (1)–(3).—Include both full- and part-time employees.

Line d.—To be reported by proprietorships and partnerships only.

ITEM 6.—OPERATING EXPENSES AND INVENTORY

Line a.—**Include**, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general selling expense. Also **include** out-freight paid by you, on sales of this establishment, and not billed to customer. **Do not** include the cost of merchandise. **Do not** include income taxes or excise taxes. Unincorporated businesses should not include withdrawals by proprietors or firm members.

Line b.—Report inventories at cost value rather than sales price. Report value f. o. b. factory plus in-freight. **Include** goods owned by you and consigned to others, but **not** goods of others held by you. Report inventory as of the date specified, or nearest inventory date.

ITEM 7.—WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE

Lines a (1)–(3).—**Exclude** floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

Lines b (1)–(3).—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of the piling), coils, aisles, posts, sprinklers, etc.

Census use	(l)	(m)

Form BC–61A (OVER)

FORM BC–61A–Manufacturers' Sales Branches and Sales Offices–Food, Tobacco, and Kindred Products–Reverse

ITEM 8.—ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

(Enter below the total dollar sales of each product sold by this branch or office. Products listed are identical (at a less detailed level) in terms of the product classification codes to those requested of your manufacturing establishments.)

Total Sales 1954 (Same as Item 4a) ..... $_____
(Sum of entries below should equal amount reported here.)

	Product Code (E2-5th)	Sales 1954 (E2-8*)
Meats and Poultry		
(1) Beef (include fresh and frozen carcasses and cuts, also fresh variety meats) (–1)	20111	$
(2) Veal (include fresh and frozen carcasses and cuts, also fresh variety meats) (–1)	20112	$
(3) Lamb and mutton (include fresh and frozen carcasses and cuts, also fresh variety meats) (–1)	20113	$
(4) Pork (include fresh and frozen carcasses and cuts, also fresh variety meats) (–1)	20114	$
(5) Lard (–1)	20115	$
(6) Pork, processed and cured (–1)	20131	$
(7) Sausage and other prepared meat products, not canned (–1)	20132	$
(8) Canned meats (except dog and cat food) packed in tin or glass (–1)	20133	$
(9) Dried beef and other cured meats (–1)	20134	$
(10) Hens (or fowls) and other chickens, except chickens 2–4 lb. (–1)	20151	$
(11) Young chickens, 2–4 pounds live weight, including commercial broilers (–1)	20152	$
(12) Turkeys (–1)	20153	$
(13) Other poultry and small game (–1)	20154	$
(14) Shell eggs	40051	$
Products of Dairies		
(15) Butter (–2)	20210	$
(16) Natural cheese (–2)	20220	$
(17) Process cheese and related products made from natural cheese (–2)	20252	$
(18) Dried milk, dried buttermilk, etc. (–2)	20231	$
(19) Canned milk (–2)	20232	$
(20) Bulk evaporated and condensed milk (whole milk, skim milk, buttermilk and whey) (–2)	20233	$
(21) Ice cream mix and ice milk mix (–2)	20234	$
(22) Ice cream and ices (–2)	20240	$
(23) Special dairy products (malted milk powder, etc.) (–2)	20251	$
(24) Bottled fluid milk and cream (–2)	20272	$
(25) Bulk fluid milk and cream (–2)	20271	$
(26) Do you pasteurize milk at this establishment? ☐ Yes ☐ No		
Canned and Preserved Products		
(27) Canned fish and other seafood (–3)	20310	$
(28) Cured fish and other seafood (–3)	20320	$
(29) Canned fruits (–3)	20331	$
(30) Canned vegetables and specialties (–3)	20339	$
(31) Canned fruit juices (–3)	20334	$
(32) Canned vegetable juices (–3)	20335	$
(33) Canned baby foods (include canned cereals; report boxed cereals under 20430 Cereal breakfast foods) (–3)	20336	$
(34) Canned soups and poultry products (–3)	20337	$
(35) Jams, jellies, and preserves (–3)	20338	$
(36) Dried and dehydrated fruits, vegetables, and soup mix (–3)	20340	$
(37) Catsup and other tomato sauces (–3)	20351	$
(38) Pickles and other pickle products (–3)	20352	$
(39) Mustard and other meat sauces, except tomato (–3)	20353	$
(40) Salad dressings, including mayonnaise (–3)	20354	$
Fresh and Frozen Packaged Fish and Seafood		
(41) Frozen seafood (fish, shrimp, oysters, etc.) (–3)	20361	$
(42) Fresh packaged seafood (fillets, steaks, shucked oysters, etc., not frozen) (–3)	20362	$
Frozen Foods		
(43) Frozen fruits and juices (–3)	20371	$
(44) Frozen vegetables (–3)	20372	$
Prepared Animal Feeds		
(45) Poultry feeds (–4)	20421	$
(46) Livestock feeds (–4)	20422	$
(47) Dog and cat food (–4)	20423	$
(48) All other prepared animal feed, including alfalfa meal and mineral mixtures (–4)	20424	$
Grain Mill Products		
(49) Wheat flour, except blended or prepared (–4)	20411	$
(50) Wheat bran, shorts, and middlings (–4)	20412	$
(51) Blended and prepared flour (–4)	20450	$
(52) Dry corn milling products (–4)	20413	$
(53) Other grain-mill products, include rye flour, etc. (–4)	20414	$
(54) Cereal breakfast foods (–4)	20430	$
(55) Milled rice and byproducts (–4)	20440	$
Bread and Other Bakery Products		
(56) Bread, bread type rolls, cakes, pies, cookies (handmade) and pastries (–5)	20519	$
(57) Biscuits, crackers, and pretzels (–5)	20520	$
Sugar and Related Products		
(58) Raw cane sugar (–9)	20611	$
(59) Other cane sugar mill products and byproducts (–9)	20612	$
(60) Refined cane sugar (–9)	20621	$
(61) Other cane sugar refinery products and byproducts (–9)	20622	$
(62) Refined beet sugar (–9)	20631	$
(63) Other beet sugar factory products and byproducts (–9)	20632	$
Confectionery Products		
(64) Bar goods (except solid chocolate bars) (–6)	20711	$
(65) 5¢ and 10¢ specialties (other than bars and cough drops) (–6)	20712	$
(66) Packaged goods to retail (–6)	20713	$
(67) Bulk goods (–6)	20714	$
(68) Salted, roasted, and blanched nuts (–6)	20715	$
(69) Other candy and confectionery, not elsewhere classified (–6)	20716	$
(70) Chocolate coatings (–6)	20721	$
(71) Other chocolate and cocoa products (–6)	20722	$
(72) Chewing gum and chewing gum base (–6)	20730	$
Beverages and Related Products		
(73) Bottled soft drinks and carbonated waters (20–9)	20810	$
(74) Beer, ale, and other malt liquors (20–7)	20821	$
(75) Malt (20–9)	20831	$
(76) Malt byproducts (20–9)	20832	$
(77) Wines and brandy (20–8)	20840	$
(78) Distilled liquors, except brandy (20–8)	20851	$
(79) Distiller's grains (20–9)	20852	$
(80) Bottled liquors (20–8)	20853	$
(81) Ethyl alcohol (–1)	28291	$
Miscellaneous Food and Related Products		
(82) Baking powder (–9)	20911	$
(83) Yeast (–9)	20912	$
(84) Shortening and cooking oils (–9)	20920	$
(85) Margarine (–9)	20930	$
(86) Raw and acidulated soap stock and foots (all types) (–9)	28891	$
(87) Corn sirup, corn sugar and starches (–9)	20941	$
(88) Other starch (–9)	20942	$
(89) Dextrin (–9)	20943	$
(90) Corn oil (–9)	20944	$
(91) Wet process corn byproducts (–9)	20945	$
(92) Flavoring extracts, emulsions, and other liquid flavors (–9)	20961	$
(93) Beverage bases (–9)	20952	$
(94) Flavoring sirups for use by soft drink bottlers (–9)	20953	$
(95) Other flavoring sirups and concentrates (–9)	20954	$
(96) Vinegar and cider (–9)	20996	$
(97) Manufactured ice (–9)	20970	$
(98) Macaroni and noodle products (not canned) (–9)	20980	$
(99) Eggs (liquid, frozen, and dried) (–9)	20994	$
(100) Gelatin (except ready-to-mix desserts) (–9)	28942	$
(101) Desserts, ready-to-mix (except ice cream mix) (–9)	20991	$
(102) Potato chips (–9)	20992	$
(103) Sweetening sirup and molasses, mixed or blended (–9)	20993	$
(104) Roasted coffee (–9)	20995	$
(105) Do you roast coffee at this establishment? ☐ Yes ☐ No		
If "Yes," amount roasted during 1954—		
(106) (Number of pounds)		
(107) Tea	40040	$
(108) Soap and glycerin (include codes 28411–4) (–4)	28419	$
(109) Cleaning and polishing preparations (include codes 28421–5) (–4)	28429	$
Tobacco Products		
(110) Cigarettes (39–6)	21110	$
(111) Cigars (39–6)	21210	$
(112) Chewing and smoking tobacco and snuff (39–6)	21310	$
Other Products (Please Specify)		
(113)		$
(114)		$
(115)		$
(116)		$
(117)		$
(118)		$
(119)		$
(120)		$
(121)		$
(122)		$
(123) Receipts from services and sources other than the sale of merchandise	40905	$

ITEM 9.—REMARKS

ITEM 10.—CERTIFICATION

Name, address, and telephone number of person who should be contacted if questions arise regarding this report.

Name_____ Telephone number _____

Address _____

This report is substantially accurate and covers the period

from _____ to _____

Date _____ Title _____

Signature _____

Form BC–61A

U. S. GOVERNMENT PRINTING OFFICE 1954—314831—PO–429

APPENDIX C

FORM BC-62–Petroleum Business; Bulk Plants, Distributing Terminals–Front

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

a. Enter the name by which this establishment is known to its customers.

b. Location of establishment

(1) Is this establishment physically located within the **actual legal boundaries** of any city, town, or village? ☐ Yes ☐ No

(2) **Actual location** of this establishment

For establishments checking "Yes" in Item 1b(1):
(a) Street and number at establishment location
Name of city, town, or village
(This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.)
County ____ State ____

For establishments checking "No" in Item 1b(1):
(b) Street, road, or highway and number (if any) or other description of establishment location
County ____ State ____

c. **Federal Social Security Employer Identification Number** ____ ____ ____
(Enter number as reported on Form 94., Item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.) (Enter all 9 digits)

Number of separate places of business operated under this Employer Identification Number ☐ One ☐ Two or more

d Is this company (identified by the number in line c) owned or controlled by another company? ☐ Yes ☐ No

If "Yes," give name and address of parent company:
Name
Address

e. Does this company (line c) own or control another company? ☐ Yes ☐ No

Census Use	State	SMA/SEA	County	City	City size	Firm size	Affiliation
→	— —	— —	— — —	— —	—	—	—
Key	b	c	d	e	f	g	h

ITEM 2.—PERIOD OWNED IN 1954

a. How many months in the year did you own this business? ____ months — i

b. Did you own this business on December 31, 1954? ☐ Yes ☐ No — j

ITEM 3.—FORM OF OWNERSHIP (Check one)

1 ☐ Individual proprietor
2 ☐ Partnership
3 ☐ Corporation (do not include any form of cooperative association)
4 ☐ Cooperative association (corporate or noncorporate)
5 ☐ Other (Specify) ____ — k

A–1

ITEM 4.—TOTAL SALES IN 1954 (AFTER DEDUCTING RETURNS AND ALLOWANCES)

	Dollars	
a. Total sales and other operating receipts (Exclude excise and sales taxes reported under 4b below.)		1 except A
b. Total amount of gasoline, oil, and other excise taxes or sales taxes		
c. Sales of lubricating oils and greases compounded at this establishment (Amount reported here should be included in 4a above.)		H–2

ITEM 5.—PERSONNEL AND PAYROLL

	Number of employees	Weekly Payroll Dollars	
a. Total payroll for the year 1954, before payroll deductions			A–2
b. Paid employees and payroll for the workweek ended nearest November 15, 1954			A3, 4
		Number	
c. Number of paid employees for workweek ended nearest:			
(1) March 15, 1954			A–5
(2) May 15, 1954			A–6
(3) August 15, 1954			A–7
d. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954			A–8
e. Total number of salesmen November 1954 (include all persons engaged in making sales)			A–9

ITEM 6.—OPERATING EXPENSES AND INVENTORY OF THIS ESTABLISHMENT

	Dollars	
a. Total 1954 operating expenses		A–10x
b. Merchandise inventory, December 31, 1954		A–12*

ITEM 7.—BULK STORAGE CAPACITY, DECEMBER 31, 1954

	Storage (shell or water) capacity Dec. 31, 1954, in gallons	
a. Assignment of bulk petroleum space (except L. P. gas)		
(1) Aviation gasoline		H–3
(2) Other gasoline		H–4
(3) Kerosene, including range oil and No. 1 fuel oil		H–5
(4) Distillate fuel oils (Nos. 2–4, light gas oils, and light Diesel type fuels)		H–6
(5) Residual fuel oils (Nos. 5 and 6, "bunker C," heavy Diesel oil, heavy gas oil, and Navy special)		H–7
b. Liquefied petroleum gas tank space		
(1) Tanks of 125 pounds working pressure or less. (Butane and butane-propane mix)		H–8
(2) Tanks of more than 125 pounds working pressure. (Propane and butane-propane mix)		H–9*

CONFIDENTIAL.—This report is required by Act of Congress (13 U. S. C. 131). Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation, or regulation.

Form approved. Budget Bureau No. 41–54390.

FORM BC 62
Petroleum Business
Bulk Plants
Distributing
Terminals

U. S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
Washington, D. C.

1954 CENSUS OF BUSINESS

(Please correct any errors in name and address)

KEY

GENERAL INSTRUCTIONS

Please complete and return this form to the Bureau of the Census Office shown on the enclosed envelope **not later than 30 days after you receive it.**

A separate report is required for each establishment (place of business). If you operate more than one place of business:

a. Complete only lines c, d, and e of Item 1.
b. In the "Remarks" section of the report, list each establishment, indicating whether it is retail, wholesale, etc., and its kind of business
c. Return this form using the enclosed envelope and you will be sent the appropriate number of report forms for completion.

NOTE: Those companies receiving Form NC–X2 with their 1954 census report forms should use it (instead of following the above instructions) to request additional forms.

Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures.

This form is to be used in reporting petroleum (including L. P. gas) bulk plants and terminals. A separate report must be submitted on this form for each distributing terminal, for each bulk plant (except where arrangements have been made for the use of Forms BC–62A and BC–62B), and by each commission agent operating a bulk plant. Storage and wholesale distribution facilities located at refineries and operated as distribution terminals should be reported on this form if separate records for the facilities are maintained. Likewise, bulk plants at refineries should be reported separately on this form or on Forms BC–62A and BC–62B. Sales direct from refineries without bulk plants or terminals should be recorded in Item 18 of the refinery report, Form MC–29A. Gasoline service stations, including any that might be operated at bulk plants, should be reported separately on Form BC–X1.

Report values in dollars. OMIT CENTS.

SPECIFIC INSTRUCTIONS

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

Line b (1).—Check "No" if the establishment is not within the boundaries of any city, town, or village, even though the mailing address of the business is in such a place. Check "Yes" if the establishment is physically located in such a place even though the business mailing address is elsewhere.

ITEM 4.—TOTAL SALES IN 1954 (AFTER DEDUCTING RETURNS AND ALLOWANCES)

Line a.—Report here total sales and other operating receipts during 1954. **Do not** include here excise and sales taxes which are to be reported in item 4b below. **Include** sales of lubricating oils and greases blended or compounded at this establishment and reported separately in 4c below. Also include receipts from services rendered customers. Stock transfers, if any, to bulk plants of your own company should be excluded, but sales to filling stations of your company should be included (at wholesale prices).

Commission agents.—Agent operating a facility for an oil company on a commission basis should report here only sales on your own account (goods purchased and resold in your own name). **Do not** include as sales products sold by you for your oil company on a commission basis, as such sales will be reported by the oil company.

Refining companies.—**Do not** include as sales in this report direct shipments from refineries to customers, except as noted in the general instructions above.

Line b.—Enter here total amount of gasoline, oil, and other excise or sales taxes (local, State, and Federal) collected from customers and **paid directly by you** to any government taxing agency. **Do not** include in item 4a the amount reported here.

Line c.—Enter here the sales of lubricating oils and greases compounded or blended at this establishment during 1954. Amount reported here should also be included in 4a.

ITEM 5.—PERSONNEL AND PAYROLL

Include payments to corporation officers and corporation executives working in this establishment. **Do not** include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses. For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th inclusive. If your payroll is for a period **other than a week**, please adjust the figures to a 1-week basis.

Lines a and b.—**Include** salaries, wages, commissions, bonuses, vacation allowances, value of payments in kind, such as goods, lodging, food, and clothing.

Lines b, c (1)–(3), and e.—**Include** both full- and part-time employees.

Line d.—For proprietorships and partnerships only. **Include** only those who **worked** in this establishment **15 hours** or more during the workweek.

ITEM 6.—OPERATING EXPENSES AND INVENTORY OF THIS ESTABLISHMENT

Line a.—**Include,** in addition to other operating expenses, the payroll of this establishment and the pro-rata share of any general selling expenses. Also **include** out-freight **paid by you** on sales of this establishment and not billed to customer, and depreciation and property taxes. **Do not** include the cost of merchandise or excise or sales taxes. Unincorporated businesses should **not** include withdrawals by proprietors or firm members as a part of expenses.

Commission agents.—**Do not** make entry here.

Line b.—Report inventories at cost value rather than at sales price. **Include** goods owned by you and consigned to others, but **not** goods of others held by you. Report inventories as of date specified or nearest inventory date.

Commission agents.—Report here only inventories owned by you. **Do not** include inventories owned by oil companies for whom you sell on a commission basis.

ITEM 7.—BULK STORAGE CAPACITY, DECEMBER 31, 1954

Report here bulk tank storage capacity assigned as of December 31, 1954, to the various petroleum products as specified. Report in terms of gallons, **not** barrels. Report gasoline, kerosene, distillates, residuals, and L. P. gases in terms of total (shell or water) capacity.

Commission agents.—Report here storage capacity, if any, operated for your own account.

FORM BC-62–Petroleum Business; Bulk Plants, Distributing Terminals–Reverse

ITEM 8.—DESCRIPTION OF BUSINESS

a Does the owner of this business (or its parent or affiliated company, if any) also operate a petroleum refinery? 3 ☐ Yes 4 ☐ No

b. Type of facility or operation covered in this report. (Check one box only).

Bulk plant

(1) ☐ Gasoline, kerosene, distillate or residual bulk plant 41_0

(2) ☐ L. P. gas bulk plant 4310

Terminal

(3) ☐ Gasoline, kerosene, distillate or residual terminal 4200

(4) ☐ L. P. gas terminal 4320

Other type of distributor

(5) ☐ Truck jobber (no storage tanks)

(6) ☐ Other type of operation

(Specify) _____

c. Do you operate this facility for an oil company on a commission basis? ☐ Yes ☐ No
If "Yes," enter name of company for whom you sell

_____

ITEM 9.—NUMBER OF TANK-BODY TRUCKS, SEMITRAILERS, AND TRAILERS OPERATED (OWNED OR LEASED) DURING DECEMBER 1954

Type of equipment	Capacity (shell or water) of truck tank: Total	Less than 3,000 gallons	3,000 to 6,499 gallons	6,500 to 9,999 gallons	10,000 gallons or more
a. Bulk petroleum products (except L. P. gas) vehicles:					
(1) Number of tank trucks					
(2) Number of tank semitrailers and trailers					
	Total	**Less than 1,200 gallons**	**1,200 to 1,999 gallons**	**2,000 to 3,499 gallons**	**3,500 gallons or more**
b. Liquefied petroleum gas vehicles:					
(1) Number of tank trucks					
(2) Number of tank semitrailers and trailers					

ITEM 10.—ANALYSIS OF SALES BY COMMODITY OR MERCHANDISE LINES

Complete either 10a or 10b. **Do not** report analysis of sales in both. See instructions.

a. For gasoline, middle distillate, and residual fuel oil bulk plants and terminals

Commodity or merchandise line	1954 sales: Total gallonage sold to all customers	Gallonage sold to retailers, users, and consumers	Dollars
Total Commodity Sales (same as item 4a)	→	→	
(1) Total petroleum products sales (except L. P. gas)	→	→	
Gallon sales (specified products only)			
(a) Gasoline K–2, 3			
(b) Kerosene, including range oils and No. 1 fuel oil K–4, 5			
(c) Distillate fuel oils (Nos. 2–4, light gas oils, and light Diesel type fuels) K–6, 7			
(d) Residual fuel oils (Nos. 5 and 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) K–8, 9			
(2) Sales of liquefied petroleum gases K–10, 11*			
(3) Sales of tires, batteries, accessories, etc.			
(4) Sales of heating equipment (oil burners, furnaces, tanks, etc.)			
(5) All other merchandise sales			
(6) Receipts from services and sources other than sale of merchandise (Sum of dollar sales (1)–(6) should equal total under 4a.)			

b. For establishments primarily engaged in selling L. P. gas.

Commodity or merchandise line	1954 sales: Gallons: In bulk	Gallons: In bottles	Dollars
Total Commodity Sales (same as item 4a)	→	→	
(1) Sales of liquefied petroleum gases, total (sum of (a)–(d), below) L–2, 3			
(a) Sales to wholesale distributors L–4, 5			
(b) Sales to retail dealers of all types L–6, 7			
(c) Sales to industrial and commercial accounts (including government and military) L–8, 9			
(d) Sales to retail customers (including farmers, home owners, resorts, apartment houses, etc.) L–10, 11*			
(2) Sales of space heating appliances (including central heating units)			
(3) Sales of cooking and water heating equipment and miscellaneous gas appliances (exclude space heaters)			
(4) Sales of storage tanks and appurtenances			
(5) All other merchandise sales			
(6) Receipts from services and sources other than sale of merchandise (Sum of dollar sales (1)–(6) should equal total under 4a.)			

ITEM 11.—REMARKS

KEY	
1	
m	
I 2–6	
I 7-11*	
J 2–6	
J 7-11*	
M-2	
M-3	
M-4	
M-5	
M-6	
M-7*	
N-2	
N-3	
N-4	
N-5	
N-6	
N-7*	

ITEM 8.—DESCRIPTION OF BUSINESS

Section b:

Enter a check mark in the box pertaining to the type of facility or type of operation covered in this report. Relay (or lock-up) points should be included with bulk stations of which they are relays.

Line (1).—Check this box if the facility is primarily engaged in the distribution of gasoline, kerosene, distillate or residual fuel oils and (a) does not receive its principal products by tankers, barges, or pipelines, or (b) has facilities with total storage capacity of less than 2,100,000 gallons (50,000 bbls.).

Facilities which receive principal products by tanker, barge, or pipeline and others with total bulk storage capacity of 2,100,000 gallons (50,000 bbls.) or more, should check terminal, line (3).

Line (2).—Check this box if the facility is primarily engaged in the distribution of liquefied petroleum gases and has total bulk storage capacity of less than 500,000 gallons. If facility has storage capacity of 500,000 gallons or more, check L. P. gas terminal, line (4).

Line (3).—Check this box if facility is primarily engaged in the distribution of gasoline, kerosene, distillate or residual fuel oil and receives its principal products by tanker, barge, or pipeline or has total storage capacity of 2,100,000 gallons (50,000 bbls.) or more.

Line (4).—Check this box if the facility is primarily engaged in the distribution of liquefied petroleum gases and has total bulk storage capacity of 500,000 gallons or more.

Line (5).—Check this box if you have no stationary tanks but are primarily engaged in buying on your own account, and selling petroleum products from truck.

ITEM 9.—NUMBER OF TANK-BODY TRUCKS, SEMITRAILERS, AND TRAILERS OPERATED (OWNED OR LEASED) DURING DECEMBER 1954

Enter here the number of tank body trucks, semitrailers, and trailers operated during December 1954. Report all trucks operated, whether owned or leased during this period.

Commission agents.—Report here the number of tank trucks which you furnish, or for which you provide the chassis.

ITEM 10.—ANALYSIS OF SALES BY COMMODITY OR MERCHANDISE LINES

Line a.—If this facility is primarily engaged in the distribution of gasoline, kerosene, distillate or residual fuel oils, complete 10a, but not 10b. If primarily engaged in distributing L. P. gas, complete 10b, but not 10a

Refining companies.—**Do not** include as sales in this report direct shipments from refineries to customers.

Commission agents.—Report here only sales on your own account (goods purchased and resold in your own name). **Do not** include products sold by you for your oil company on a commission basis, as such sales will be reported by your oil company.

Gallons sold to retailers, users, and consumers.—Entries in this column should include all sales to retailers (gasoline stations, garages, service shops, etc.), to governmental bodies, to military, to industrial and commercial accounts, and to farmers. Also **include** export sales, sales to any other users or consumers, and sales to truck distributors without bulk storage facilities. **Do not** include in this column sales to jobbers and distributors who have bulk plants or terminals.

Section b:

If this facility is primarily engaged in the distribution of liquefied petroleum gases, complete 10b, but **not** 10a.

Line (1).—Enter on line (a) the number of gallons sold to distributors of L. P. gas who have bulk storage capacity of 3,000 gallons or more, or who are primarily engaged in reselling bottled gas to retail dealers or to industrial and commercial users. Enter on line (b) the number of gallons sold to distributors of L. P. gas who have bulk storage capacity of less than 3,000 gallons, or who resell bottled gas to farmers, home owners, resorts, apartment houses, and other retail customers.

ITEM 12.—CERTIFICATION.—Name, address, and telephone number of person who should be contacted if questions arise regarding this report.

Name _____

Address _____

_____

Telephone number _____

This report is substantially accurate and covers the period

From _____

To _____

Date _____

Title _____

_____
Signature of authorized person

Form BC-62 U. S. GOVERNMENT PRINTING OFFICE: 1954

FORM BC-63–Merchandise Agents, Brokers, Commission Firms–Front

CONFIDENTIAL.—This report is required by Act of Congress (13 U. S. C. 131). Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation, or regulation.

Form approved. Budget Bureau No. 41-54303.

Form BC 63
Merchandise Agents, Brokers, Commission Firms

U. S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
Washington, D. C.

1954 CENSUS OF BUSINESS

(Please correct any errors in name and address)

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

a. Enter the name by which this establishment is known to its customers.

b. Location of establishment

(1) Is this establishment physically located **within the actual legal boundaries** of any city, town, or village? ☐ Yes ☐ No

(2) **Actual location** of this establishment

For establishments checking "Yes" in Item 1b (1):
(a) Street and number at establishment location _____
Name of city, town, or village _____
(This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.)
County _____ State _____

For establishments checking "No" in Item 1b (1):
(b) Street, road, or highway and number (if any) or other description of establishment location _____
County _____ State _____

c. **Federal Social Security Employer Identification Number** _____ (Enter all 9 digits)
(Enter number as reported on Form 941, item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.)

Number of separate places of business operated under this Employer Identification Number ☐ One ☐ Two or more

d. Is the company identified by the number in line c owned or controlled by another company? ☐ Yes ☐ No

If "Yes," give name and address of owning or controlling company:

Name _____

Address _____

e. Does this company (line c) own or control another company? ☐ Yes ☐ No

Census Use	State	SMA/SEA	County	City	City size	Firm size	Affiliation
→							
Key	b	c	d	e	f	g	h

ITEM 2.—PERIOD OWNED IN 1954

a. How many months in the year did you own this business? _____ months

b. Did you own this business on December 31, 1954? ☐ Yes ☐ No

ITEM 3.—FORM OF OWNERSHIP (Check one)

1 ☐ Individual proprietor
2 ☐ Partnership
3 ☐ Corporation (do not include any form of cooperative association)
4 ☐ Cooperative association (corporate or noncorporate)
5 ☐ Other (Specify) _____

ITEM 4.—TRANSACTIONS (PURCHASES, SALES) IN 1954

	Dollars	
a. Sales by you for others on an agency or brokerage basis		O-2
b. Sales made for your own account		O-3
c. Purchases made by you for the account of others		O-4
d. Total transactions (Sum of a, b, and c above)		1
e. Of total transactions reported in d above, give the amount of—		
(1) Sales to (or purchases for) industrial, commercial, institutional, or professional users		B-2 thru B-3
(2) Sales to household consumers		B-4
(3) Sales to Federal Government		B-5x
(4) Sales to (or purchases for) retailers		B-7
(5) Sales to (or purchases for) wholesale organizations		B-8
(6) Export sales		B-9*

ITEM 5.—PERSONNEL AND PAYROLL

	Dollars	
a. Total payroll for the year 1954, before payroll deductions		A-2

	Number of employees	Payroll (Dollars)	
b. Paid employees and payroll for the workweek ended nearest November 15, 1954			A-3, 4

	Number	
c. Number of paid employees for workweek ended nearest:		
(1) March 15, 1954		A-5
(2) May 15, 1954		A-6
(3) August 15, 1954		A-7
d. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954		A-8x

ITEM 6.—BROKERAGE OR COMMISSIONS RECEIVED

	Dollars	
a. Amount of brokerage or commissions received on transactions negotiated for others (Item 4) during 1954		D-2 A-10

KEY i j k

GENERAL INSTRUCTIONS

Please complete and return this form to the Bureau of the Census office shown on the enclosed envelope **not later than 30 days after you receive it.**

A separate report is required for each establishment (place of business). If you owned more than one place of business in 1954, but have received a report form for only one place:

a. Complete only lines c, d, and e of Item 1.
b. In the "Remarks" section of the report, list each establishment, indicating whether it is retail, wholesale, etc., and its kind of business.
c. Return this form using the enclosed envelope and you will be sent the appropriate number of report forms for completion.

NOTE: Those companies receiving Form NC–X2 with their 1954 census report form should use it (instead of following the above instructions) to request additional forms.

Please read all instructions and complete all items, entering "None" where applicable. You may report fiscal-year figures.

Report values in dollars. OMIT CENTS

SPECIFIC INSTRUCTIONS

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

Line b (1).—Check "No" if the establishment is not within the boundaries of any city, town, or village, even though the mailing address of the business is in such a place. Check "Yes" if the establishment is physically located in such a place even though the business mailing address is elsewhere.

ITEM 4.—TRANSACTIONS (PURCHASES, SALES) IN 1954

Line a.—Enter here the value of goods involved in sales transactions negotiated for others, not commissions. Report as sales (not purchases) any transactions in which you may have represented both buyer and seller. Exclude dealings in futures or options. Report purchases negotiated for others in 4c.

Line b.—Report net sales after deducting returns, allowances, and discounts, but include excise taxes and sales taxes.

Line c.—Enter here the value of goods involved in purchases made by you for the account of others, not commissions. Exclude dealings in futures or options. Transactions in which you may have represented both buyer and seller should be reported as sales in 4a above, not here.

Section e.—Report all transactions of this establishment during 1954. The sum of entries in (1) through (6) should equal the amount reported in 4d. If book figures are not available, entries for these lines should represent your best approximations—based upon percentage estimates, if necessary.

Line (1).—Report here amount of sales to (or purchases for) business concerns or institutions that normally buy for their own use rather than for resale of the goods in the form purchased, such as State and local governments, manufacturers, service businesses, railroads, utilities, restaurants, hospitals, etc. Report Federal Government sales under (3).

Line (2).—Report here sales to household consumers, farmers, and individual users (including sales to your own employees).

Line (3).—Report here sales on direct order from Federal Government bodies, including the armed services.

Line (4).—Report here sales to (or purchases for) retailers of all types, such as chain stores, independent stores, department stores, State liquor stores, cooperative stores, etc.

Line (5).—Report here all sales to (or purchases for) organizations that normally purchase for resale at wholesale, such as wholesalers, jobbers, subjobbers, institutional supply houses, wholesale commissaries, export concerns, etc.

Line (6).—Report here sales that were made direct to buyers in foreign countries or through their agents in this country. Include transfers to your own foreign branches, if any. Alaska, Hawaii, and Puerto Rico should not be considered as foreign countries.

ITEM 5.—PERSONNEL AND PAYROLL

Include payments to corporation officers and executives working in this establishment. **Do not** include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses.

For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th inclusive.

Line a.—Report the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc.

Line b.—Include full- and part-time employees and travelling personnel carried on this establishment's payroll. If your payroll is for a period other than a week, please adjust the figures to a 1-week basis. Commissions paid employees on other than a weekly basis should also be adjusted to a 1-week basis.

Lines c (1)–(3).—Include both full- and part-time employees.

Line d.—To be reported by proprietorships and partnerships only.

FORM BC-63–Merchandise Agents, Brokers, Commission Firms–Reverse

ITEM 7.—INVENTORIES AND WAREHOUSE SPACE OF THIS ESTABLISHMENT

	Dollars	KEY
a. Inventories:		
(1) Merchandise on hand not owned by you, December 31, 1954		A-11
(2) Merchandise owned by you, December 31, 1954		A-12*
b. Warehouse, stockroom, and other inventory storage space, December 31, 1954:		D-3††
(1) Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment	sq. ft.	D-6††
(2) Cold storage (net piling) space of this establishment (50° Fahrenheit and below)	cu. ft.	D-9
(3) Bin space (rated capacity) for storing bulk or loose grain, feed, etc.	bu.	D-10*

ITEM 8.—KIND OF BUSINESS

a. Give usual designation by which the business is known to the trade or public:

b. Principal type of operation or function performed: (Check appropriate box)

0 ☐ Auction company
1 ☐ Broker (representing buyers)
2 ☐ Broker (representing sellers)
3 ☐ Commission merchant
4 ☐ Export agent
5 ☐ Import agent
6 ☐ Manufacturers' agent with stocks
7 ☐ Manufacturers' agent without stocks
8 ☐ Selling agent
9 ☐ Purchasing agent, resident buyer, syndicate buyer
☐ Other (Specify)

c. Examine lines of merchandise listed below. Enter in the appropriate spaces the approximate percent of your total transactions accounted for by each of the principal lines of merchandise sold or purchased by this establishment during 1954. Total percentages entered should equal 100%.

Percent	*Merchandise lines*
5120	Canned foods
5130	Coffee, tea, spices
5140	Confectionery
5150	Flour
5160	Meats, provisions (except canned)
5170	Sugar
5190	Grocery products not specified above
5210	Dairy, poultry products
5310	Fruits, vegetables
5410	Drugs, proprietaries, toiletries
5420	Chemicals, explosives
5430	Paints, varnishes, lacquers, enamels
5510	Clothing, furnishings (men's, women's)
5520	Men's, boys' clothing, furnishings
5530	Women's, children's clothing, accessories
5540	Furs (dressed), fur clothing
5550	Handbags
5560	Millinery, millinery supplies
5570	Shoes, other footwear
5580	Work clothing
5610	Hosiery
5620	Dry goods
5630	Piece goods
5710	Furniture
5720	Home furnishings
5810	Paper
5820	Stationery, office supplies
5900	Cotton
6100	Grain
6200	Hides, skins, raw furs
6300	Livestock
6400	Tobacco (leaf)
6500	Wool, mohair
6600	Inedible farm products not specified above
6700	Automotive
6810	Electrical apparatus and supplies
6820	Appliances, radio and television sets
6830	Electronic parts, equipment
6910	Hardware
6920	Plumbing, heating goods
7110	Lumber, millwork
7120	Construction materials (except lumber)
7210	Air conditioning, commercial refrigeration equipment
7220	Commercial machines, equipment
7230	Construction machinery, equipment
7240	Farm-garden machinery, equipment
7250	Industrial machinery, equipment, supplies
7260	Professional equipment, supplies

Continued in right-hand column.

SPECIFIC INSTRUCTIONS—Continued

ITEM 7.—INVENTORIES AND WAREHOUSE SPACE OF THIS ESTABLISHMENT

Section a

Line (1).—Report sales value, less your commission, on goods owned by others and consigned to you.

Line (2).—Report inventories at cost value rather than sales price. Include goods owned by you and consigned to others but not goods of others held by you. Report inventory as of the date specified, or nearest inventory date.

Section b

Line (1).—**Exclude** floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc. Cold storage space should be entered under line (2) below.

Line (2).—Net piling space is space for storing commodities—inside space measured from wall to wall, and from floor to ceiling, less space for ventilation (outside of piling), coils, aisles, posts, sprinklers, etc.

Line (3).—Report here the rated capacity of elevators or bins used for storing loose grain, feed, ear corn, etc.

ITEM 8.—KIND OF BUSINESS

Section b.—Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1954.

Check "Auction company" if primarily engaged in selling by the auction method.

Check "Import agent" if primarily engaged in negotiating, on an agency basis, sales of foreign sellers on the domestic market or purchases for domestic buyers in the foreign market.

Check "Export agent" if primarily engaged in negotiating, on an agency basis, sales of domestic sellers on the foreign market or purchases for foreign buyers in the domestic market.

	(l)	(m)
Census use		

ITEM 8.—KIND OF BUSINESS—Continued

KEY

Percent	*Merchandise lines*
7270	Service establishment equipment, supplies
7280	Transportation (except automotive) equipment, supplies
7310	Iron, steel, and products
7320	Nonferrous metals, metalwork
7400	Scrap iron and steel
7410	Amusements, sporting goods, toys
7420	Books, periodicals, newspapers
7430	Coal, coke
7440	Farm supplies (feed, fertilizer, seeds, etc.)
7450	Jewelry
7460	Yarns
	Petroleum and products
7480	General merchandise
	Other (please specify)

d. If **coal** is one of the commodities sold (item 8c), enter quantities and value below:

	Sales 1954 Quantity (Tons)	Sales 1954 Value (Dollars)	KEY
Bituminous coal			0-5, 6
Anthracite coal			0-7, 8

e. If **cotton** is one of the commodities sold (item 8c), enter the number of bales here — Number of bales — KEY 0-9*

ITEM 9.—REMARKS

ITEM 10.—CERTIFICATION

Name, address, and telephone number of person who should be contacted if questions arise regarding this report.

Name _____ Address _____

Telephone number _____

This report is substantially accurate and covers the period from _____ to _____

Date _____ Title _____ Signature of authorized person _____

Form BC–63

U. S. GOVERNMENT PRINTING OFFICE 1954

U. S. GOVERNMENT PRINTING OFFICE : 1957 O - 433149